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VOL. XIII. TORONTO AND MON AL, JULY 7, 1899. NO. 2..1

PUBLISHED EVERY FRIDAY.

THE CANADIAN GROCER

AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

Mustard to Sell

is made with the idea of getting the largest possible profit.

Mustard to Eat

is **COLMAN'S**

The Standard of Quality for the World.

PEEK FREAN & Co's

BISCUITS

ARE NOW PRODUCED IN

Several Hundred Varieties.

Recent Novelties are

FLORENCE WAFERS

AND

CREAM SANDWICHES

CHAS. GYDE, Canadian Agent, MONTREAL

Corn Brooms

BROOMS

"Rose"
"Pansy"
"Thistle"
"Maple Leaf"
"Shamrock"
"Daisy"
"Tulip"
and
"Good Luck"

* * *

Always reliable and as represented.

STANDARD BRANDS

"GEM"
"WIRE"
"SNOW"
"CORKER"
"HEARTH"
"LA BELLE"
"BARBERS'"
"TRAVELLER"

Wood, Bone, Nickel, Silver and Plush Handles.

Large Variety. Low Prices.

WHISKS

The H. A. Nelson & Sons Co., Limited

59 to 63 St. Peter Street

MONTREAL

Toronto Sample Room: 56 and 58 Front St. West

Corn Whisks

HEINZ

A Perfect Summer Food

Heinz Baked Beans with Tomato Sauce, cooked ready to eat—delicious and wholesome

Canadian Agents:

H. P. Eckardt & Co., Toronto.

Hudon, Hebert & Cie., Montreal.

To suit the most fastidious!
To suit the most intelligent!
To suit the most exacting!
Nothing more can be requisite than the brands of salt we handle.
Either "Coleman's" or "Rice's" Salt will satisfy anybody or any purpose.

Why? because they are unequalled.

Correspondence Solicited.

R. & J. RANSFORD, CLINTON, ONT.

Have you handled



that Queen of Home Dyes

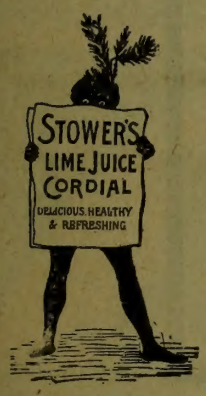
MAYPOLE SOAP?

The only DYE that washes and dyes at the same time.
The only DYE that does not require different packets for Woollen, Silk, or Cotton.

WELL ADVERTISED. A SPLENDID ARTICLE. PAYS A GOOD PROFIT.

☞ Handsome Show Card on application to A. P. Tippet & Co., 8 Place Royal, Montreal.

Three suggestions—seasonable:



STOWER'S

Lime Juice,
Lemon Squash,
Lime Juice
Cordial.

Cases contain
1-dozen Quarts.

Fine Finnan Haddies

They have the rich, delicate flavor of the freshly caught fish—canned where caught, before they lose their goodness.

Clean — real Finnan Haddies. No dirt, no slime—nothing but Fine Finnan Haddies in every can.

The "Thistle" Brand

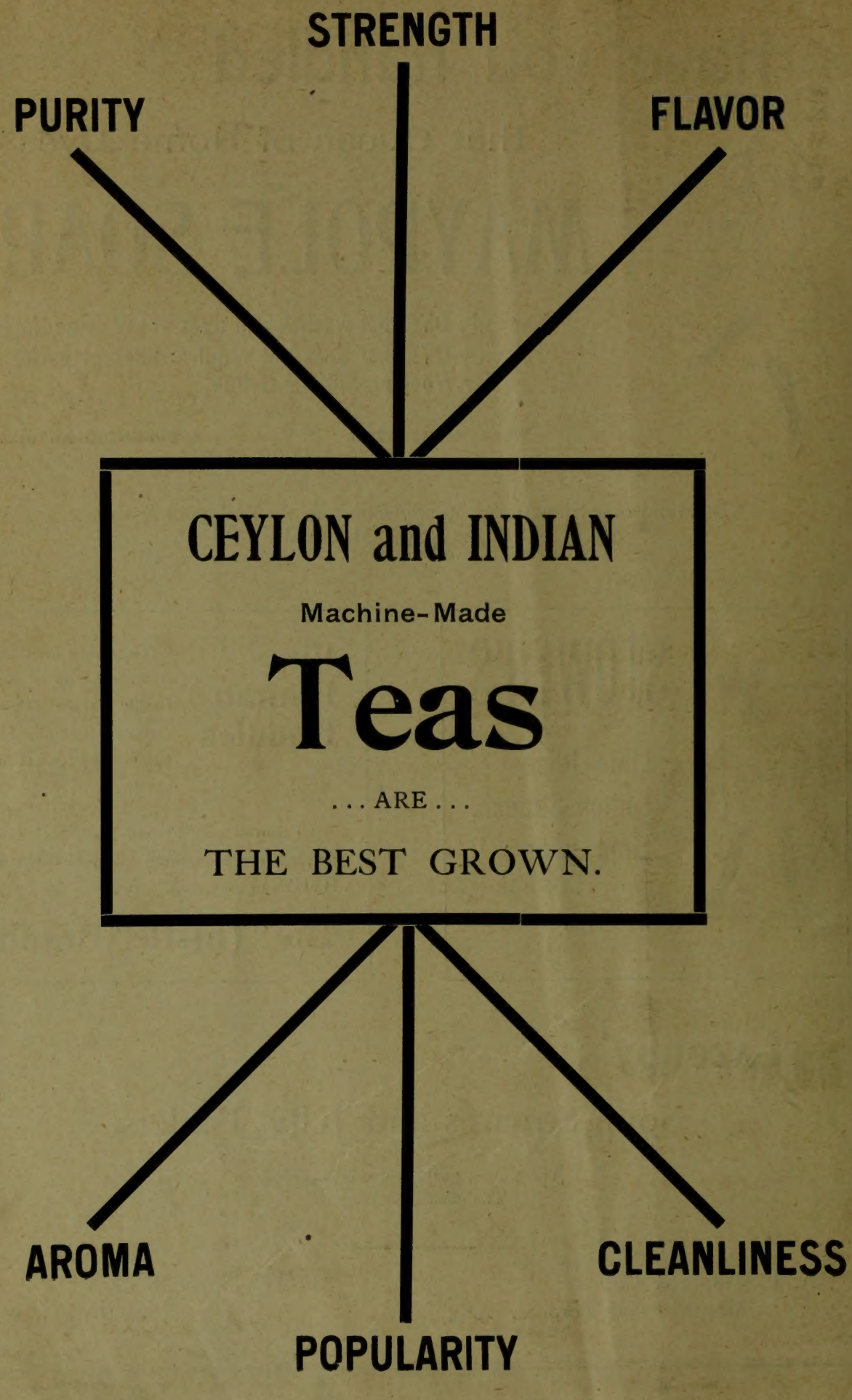
Lazenby's

Soup Squares and Jelly Tablets.

The highest quality there is or can be.
The name guarantees it.

A. P. Tippet & Co.,
Montreal and Toronto.

F. H. Tippet & Co.,
St. John, N.B.


STRENGTH
PURITY
FLAVOR
CEYLON and INDIAN
Machine-Made
Teas
...ARE...
THE BEST GROWN.
AROMA
CLEANLINESS
POPULARITY

Look in the Cash Draw!

Money talks—one glance at that well-filled Cash Draw under the Cigar counter at the end of the day is enough to set the most skeptical grocer in Canada hard at work thinking about the handling of Cigars as a side line.

There is no such convincing proof as the merry chink of the nickles and dimes—proof that Cigar selling pays, and pays well. But be sure that the quality of the Cigars is right—a thousand Canadian grocers say that my "Pharaoh" 10c. Cigars and my "Pebble" 5c. Cigars are *exactly* right.

Payne's Cigars.

J. BRUCE PAYNE, MFR.,
Granby, Que.

CROWN FLAVORING EXTRACTS

The Best.

Manufactured by

The Greig Manufacturing Co.

456 St. Paul St., MONTREAL.



Hudson's Soap

A FINE POWDER. IN PACKETS ONLY.

Will wash more clothes, and do more work in much less time than any other Soap.

SOAK YOUR CLOTHES

with **HUDSON'S**, and the Dirt will slip out with about half the usual labour.

R. S. HUDSON,
30 Front St., East,
TORONTO.

Used in all the "Happy Homes of England."



Choose the Best in Pickles

and you'll choose "Sterling" Brand Pickles.

Give these a prominent place on your shelves or counters, and keep in conspicuous position our sign for grocers of "Sterling" Brand Pickles and you will be more than satisfied with the increase in your pickle trade—and best of all, the pleased customers you will create.

"Sterling" Brand Pickles made from the best-grown Canadian vegetables, in Canada's largest pickle factory, by experts in the manufacture of pickles.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.



PICKLING SPICE

FLAVOR
STRENGTH
PUNGENCY

A MIXTURE
OF TWENTY
PRIME SPICES

Our Travelers Will Show You Samples.



LICORICE . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

Established 1845.

YOUNG & SMYLIE
BROOKLYN, N.Y.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

"Molina for Profits"

The Wheat from which "Molina" is made is grown right at our doors—we do not have to sacrifice quality on account of excessive freight charges. The grocer who depends upon small sales and large profits loses the good-will of his customers—sooner or later this is bound to come.

Molina Rolled Wheat is so prepared as to insure its keeping qualities, and also to give it a rich, delicate, distinctive flavor that distinguishes it at once from all other brands. "Molina for profits"—quick, sure, permanent profits, especially now in hot weather, because "Molina" doesn't heat the blood.

Tillson's Molina Rolled Wheat.

The Tillson Co., Limited, Tilsonburg, Ont.



Ocean Wave Baking Powder

As a favor I ask you to try me.
If you like me continue to buy me.
My name is Ocean Wave.

Manufactured by the
Hamilton Coffee & Spice Co., Limited, HAMILTON, ONT.

Crosse & Blackwell, Limited

New Season's

Candied and Drained Peels

LEMON ORANGE CITRON MIXED (O. L. & C.)

In 7-lb. Tins, In 7-lb. or 10-lb. Wood Boxes, In 1-lb. Cartoons.

C. E. COLSON & SON, MONTREAL

The Hour Has Come.



NO USE dodging the issue; it won't be downed. The time has come when ninety-nine out of every hundred merchants understand what a serious problem it is to gain full profits out of their business. Do you realize what an almost impossible thing it is? Do you realize that the Money-Weight System is **that great saving power?**

ASK FOR INFORMATION.

The Computing Scale Co., Dayton, Ohio

or MONEY-WEIGHT SCALE CO., 47 State Street, Chicago, Ill.; MONEY-WEIGHT SCALE CO., 142 Chambers St., New York, N.Y.
Sole Distributors: James A. Hossack, Dist. Agt., 1662 Notre Dame St., Montreal, Que.; L. A. Davidson, Dist. Agt., 104 King St. W., Toronto, Ont.



FINEST QUALITY



Selected

Full supply on hand at Lowest Prices.

Valencias



W. H. Gillard & Co., ...Hamilton

WHOLESALE GROCERS AND TEA IMPORTERS.

Essence of Coffee

You want the best.

Order



ROSE & LAFLAMME

Agents, MONTREAL.



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, JULY 7, 1899. NO. 27

BALANCE SHEETS AND BALANCE ACCOUNTS.

By James R Macdonald.

THE ultimate end of all bookkeeping being the elaborating of a balance sheet, or balance account, either of which purports to contain in itself a complete resume of all past detail, we consider the best method of treating this subject is to take a few representative balance sheets and explain their component parts. This system is different to that adopted in existing treatises on bookkeeping and to the way it is taught in schools. Nevertheless, it lends itself readily to the explanation of principles—a most essential point in any educational system. Another reason for adopting this course is that it immediately imparts the minimum knowledge of accountancy necessary to the conduct of a large business. In our day a high standard of excellence is attained in preparing these statements of accounts, but it should not be forgotten that this is the outcome of generations of experience and expediency.

WHAT IS A BALANCE SHEET?

A balance sheet is simply a memorandum containing the capital and liabilities of a business at a given date, together with the assets or funds available to satisfy these. It is usually stated in the following form:

A. B. & Co.

Balance Sheet as at 31st December, 1897.

Liabilities	£15,000
Capital	20,000
	£35,000
Assets	£35,000
	£35,000

From this it will be seen that a balance sheet is nothing more nor less than a statement of affairs at a given date, compiled from any data—not necessarily from book records. It is not a ledger account, or part of any bookkeeping system, but merely a memorandum containing figures based on the accounts—if such exist. Hence the term "balance sheet" (or statement) to distinguish it from a balance account as used on the continent.

Before going further it may be as well to consider—

WHAT IS A BALANCE ACCOUNT?

A balance account is a general account in the ledger, into which at a given date, the balances of all other accounts are transferred. Thereafter one obtains at a glance a kind of panoramic view of the financial situation of the business. For convenience, those items of receipt and expenditure, which relate to revenue, are collected into an intermediate account called the profit and loss account, and the balance of the latter only is transferred along with the others.

The following is the form of a balance account:

A. B. & Co.

Balance Account as at 31st December, 1897.

Dr.		
To Assets		£35,000
		£35,000
Cr.		
By Liabilities	£15,000	
By Capital	20,000	
		£35,000

WHEREIN DOES THE BALANCE ACCOUNT DIFFER FROM THE BALANCE SHEET?

First, the former is part of the bookkeeping system, while the latter is not.

Second, the same items are placed on opposite sides of each form.

Third, the "balance account" bears the symbols of an account proper with its "Dr. to" and "Cr. by," while the balance sheet should not.

Fourth, as regards the bookkeeping, where the balance sheet is adopted the books are "opened" for the new period by the balances brought down from the old, but where the balance account is in use the new accounts have to be "opened" by journal entry, because all ledger balances have been already cleared off to the balance account, and the latter itself balances.

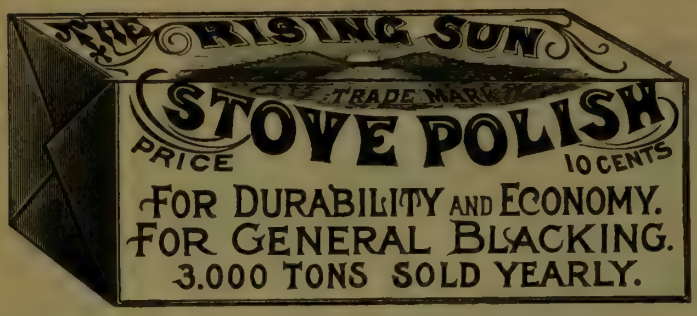
These simple rules do not appear to be generally known.

The example we have given shows a balance sheet in its most rudimentary form. It is natural to assume that the parties interested in the business would require fuller information as to how their capital, liabilities and assets are made up. The sole art of framing a balance sheet consists in subdividing these three main divisions—capital, liabilities and assets—in such a manner as to show the salient features of the business. To what extent this should be carried is entirely a matter of judgment and experience. A few facts are readily grasped, while many tend to obscure the principal features.

Another important matter is to display the various items in an intelligent manner, so as to bring out their relationship to each other. A good method is to set down, first in order, those liabilities which have to be paid at an early date, and against this the funds which would then be available to meet them. Likewise with future liabilities, as far as possible. A statement so displayed offers useful information and looks symmetrical. It is perfect in substance if it contains all the liabilities, funds and capital of the business. Perfection in form is, on the other hand, only approximately attainable, because it is largely a matter of fancy, accuracy of principles, experience and practical knowledge of the business. The latter is, for all practical purposes, a minor matter compared with perfection in substance, which all may attain.

Two typical balance sheets are worth

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

considering in detail—those of a private trading company and of a public limited company.

A. B. & Co.

Balance Sheet as at 31st December, 1897.

Liabilities—		
Bills payable	£10,000	
Current accounts	5 000	
		£15,000
Capital—		
A	£10,000	
B	10,000	
		£20,000
		£35,000
Assets—		
Cash in Bank		£ 3,000
Bills receivable		2,000
Current accounts		15,000
Stock		10,000
Freehold property	£15,000	
Less mortgage thereon	10,000	
		5,000
		£35.000

It will be observed that the subdivisions are so arranged as to bring out conspicuously the amount of each principal heading; and that in the nature of things, the total assets must equal the total capital and liabilities, if the business is solvent. If insolvent, the amount of loss, or deficiency, added to the assets must equal, or "balance," the capital and liabilities taken together.

In private firms any loss is deducted from the partners' capital, and any profit added on.

THE RAND EXPLORATION COMPANY, LIMITED.

Balance Sheet as at December 31, 1897.

Capital—		
Share capital—		
Ordinary	£350,000	
Preference	350,000	
Founders'	3,500	
	£703,500	
Reserve Fund	100,000	
Profit	425,000	
		£1,228,500
Liabilities—		
Bills payable	100,000	
Ordinary credits	140,000	
Dividends unclaimed	1,500	
		241,500
		1,470,000
Assets—		
Cash in bank	110,000	
Loans against securities	500,000	
Investments	840,000	
Ordinary debtors	14,000	
Office furniture	1,000	
Live and dead stock	5,000	
		£1.470,000

All balance sheets are reducible to the form of three principal divisions—capital, liabilities and assets; although in the case of public companies it is not usual to do so.

Any observations on the best manner of displaying the various items in a balance sheet are equally applicable to a balance account. In either case the statement is simplified and more clearly explained by adopting the three division principle, hence our using it.

The various items composing the assets and liabilities in the above balance sheets are more or less explanatory. With the subdivision of capital, however, some debatable points are involved which we will now consider.

WHAT IS CAPITAL?

In the case of a private individual or trading firm, capital practically means excess of assets over liabilities. With a joint stock company, however, a little more discrimination is necessary.

Theoretically, and in the abstract, the same rule is true, although it is seldom used in this sense even by accountants, owing to the peculiar constitution of these companies. The term "capital," in connection with the public companies, is more often employed as meaning share capital. This, of course, is a more restricted application than the wider meaning, to which we may apply the term "actual capital."

Therefore, the actual capital of a corporation, as well as of a trading firm, is the excess of its assets over its liabilities. This admits of two subdivisions: (1) Share capital and (2) profit. The former may be split up into the different kinds of share capital, as preference, ordinary and founders', and the latter into:

(a) Reserve fund,
(b) Profit available for dividend, and
(c) Profit carried forward.

Share capital is regulated entirely by the memorandum of association of the company and any subsequent modifications thereof.

It should be noted that debentures, being of the nature of mortgages, come under the heading of liabilities, and not of capital.—Accountant's Magazine.

THE AMERICAN TEA TRADE.

Mr. Wm. Mackenzie, the Ceylon Commissioner in the United States writes that he has now heard from the Indian Committee that they are willing to pay their share of the advertising in the United States till the end of the year (August and September excepted, as we ease off during those hot months) provided he carried it on jointly as hitherto. Mr. Mackenzie says: "I have told them I would do so till the end of May, but after that it would depend upon whether the Ceylon Committee approved or otherwise. What do you say? I might give reasons for and against. Perhaps on the whole we should accept their offer. Ceylon or Indian teas are imported indifferently by the large houses according to which is the cheaper at the moment, and that Ceylon generally is. To the consumers, the teas go as Ceylons—Indians being seldom advertised by the trade." We should say that this last remark clearly shows that India ought not to work through the Ceylon Commissioner. Indian teas should make a name for themselves, not go into consumption as "Ceylons." Mr. Mackenzie's remarks lend strong force to what we wrote about the recent withdrawal of Mr. Blechynden.—Planting Opinion, Madras.

NATIVES AS TEA DRINKERS.

In a "note on the effect of the increasing imports of foreign sugar on the market for, and price of, Indian sugar" (in the Bombay Presidency), Mr. Morison states: "Large classes of people, such as ordinary mill-hands and other operatives in Bombay, who a few years ago, seldom indulged in sugar, except as a luxury on rare occasions, now use it in tea and coffee daily, and doubtless the same is the case in towns up-country." So the development of a taste for tea has at least made a start in India.—Planting Opinion, Madras.

The Importers' Tea Co., Ottawa, have opened a branch in Montreal.

CHOOSE US . . . .

when you require goods "quick," because all goods are sent forward same day as order is received. We guarantee prices and qualities.

"We're working for your future business as well as for present trade."

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **HAMILTON.**

Teas, a lovely line of Young Hyson Points arrived in store to-day. These goods we are determined to clear out at a very low figure, so, if in need, send for samples and quotations.

Lime Juice Cordial and **Lemon Squash,** prepared by Batger & Co., of England, are meeting with universal favor, and are, without doubt, the nicest summer drinks on the market.

Lobster Hoeggs, in pounds and half pound tins, these are very choice and we recommend our friends to send in their orders before all are sold.

James Turner & Co., Hamilton

—WHOLESALE GROCERS.—

Summer Holidays

are here and this is the season when Campers and others are buying supplies; keep your stock of "Reindeer" Brand Condensed Milk and Coffees assorted.

HEADQUARTERS FOR CAMPING SUPPLIES

Armour's Canned and Potted Meats
Clark's " " " "
Davies' " " " "
Condensed Coffee and Milk
Potted Jam, Jelly, Marmalade

Choice . . .

PICKLES
SAUCES
CATSUP.

T. KINNEAR & CO., 49 Front St. East, TORONTO.

STRIKE OF SALMON FISHERS.

According to news received this morning by the steamer Cutch, the Indian fishermen of the north have decided that they will be well paid this year, or they will not work at all. To all practical purposes, 2,500 Indian fishermen, principally at Rivers Inlet, while some are on the Skeena and Naas, are out on strike and they do not intend to go fishing until a satisfactory arrangement is made for them to be paid 10 cents a fish for the whole season.

Robert McLachlan, manager of E. A. Wadhams' big cannery on Rivers Inlet, came down by the Cutch. He said this morning that the nine canneries on the inlet could pay six and perhaps eight cents to the men they employed, but it was entirely out of the question for them to take on a 10-cent rate. They could not afford to do the work at that price. The northern season opened yesterday morning and only a few fishermen went to work. Mr. Wadhams' cannery has 103 boats and only ten of these were taken out, while even now, right at the opening of the season, there are plenty of fish running. When Mr. McLachlan left it was not decided whether or not the canneries would start running under present conditions as they could not be sure of any certain supply. Mr. McLachlan came down to Vancouver to take men north with him. He wants about 150 for their cannery alone. He says that the Indians are hanging out firmly for the higher rate of wages, and neither party has any present intention of giving in.—World, Vancouver, June 16.

THE WORLD'S SUGAR CROP.

Willett & Gray say of sugar: "From data now at hand there is a moderate increase in the estimates of the world's old crop supplies, say for Cuba 15,000 tons, Asgentine Republic 10,000 tons, Australia 15,000 tons and European beets 20,000 tons, a total of 60,000 tons. Not a large increase by itself and of no special importance, but the notable feature of the sugar situation is the largely improved prospects of the crops of the next campaign. These improved outlooks come from the crops of Europe, Brazil, Australia, Mauritius, Cuba, Hawaii, Louisiana, and last but no longer least, the United States domestic beet crop. Our correspondence from Cuba gives a marked improvement in the conditions there. Louisiana gives decidedly good indications and there is no question about a largely increased domestic beet crop. Neither will Hawaii be behind in its pro rata of increase. These crops named with their increase of supplies for the United States, in connection with Java and other cane sugar countries, will leave a more unfavorable market condition for the beet crops with our countervailing duties against their high bounties than they have yet experienced."

THE CANARY SEED CROP.

A Smyrna advice under date of June 10, in regard to canary seed, says: "It was only for a short time this year that prices went down so much, and it was to be foreseen that they could not possibly remain so very long. Now they are higher than at any time in these last four years, and it is very probable that the article will advance much more, for the crop is estimated to be a very small one — 30,000 to 40,000 bags, against 100,000 last year and about 140,000 in 1897. We also must not lose sight of the fact that stocks in Europe have very much diminished. Under existing circumstances and pending uncertainty as to actual yield of this year's crop I prefer not to offer."

"'Grand Mogul' soap is meeting with a large sale. As the quality is strictly high-class and the price moderate we presume this accounts for the heavy demand," write T. B. Escott & Co.



For Camping or Cruising

there's no food so convenient and suitable as IMPERIAL CHEESE.

Bear this in mind when furnishing your customers with their summer supplies.

NEW SEASONS

Finest Moning CONGOUS

See our Samples. IN STORE.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

AMONG TORONTO RETAILERS.

A City Traveler's Drive.

W. R. Kindree, one of the most popular grocery travelers of the city, is being considerably jollied by his friends. It is well known that W. R. is fond of a drive. On Saturday evening last, he was returning from a pleasant drive along Queen street west when some miscreant hit the horse, causing it to run away. Mr. Kindree was thrown out, and the horse continued to run till it drew up at the corner of Dovercourt road and Bloor street, with a badly damaged rig. Beyond a few scratches, W. R. was not injured; but he lost a couple of valuable books, which he is still looking for.

The Picnic at Hamilton.

Though there were several members of the Toronto association who did not want the picnic to go to Hamilton this year, since the matter has been definitely settled all members have joined so enthusiastically to make the excursion a success that a failure is now almost an impossibility. Arrangements have been completed for the Garden City to take the crowd to a central wharf. From here the crowd will likely scatter throughout the city for the morning, meeting together again after dinner at Mountain View Park, where the programme of games will be run off. The baseball match will again be a feature of the day, as will also the soap race, the boys' boot race, and other such events, which caused so much merriment last year. After the games, the company will gather in one of the large pavilions on the ground for supper. Several of the Hamilton officials, and, possibly, the members of Parliament from the city, will make speeches suitable to the occasion. The boys say that President Frank Johnson is already building the framework of his address.

The Travelers' Moonlight Excursion.

The City Travelers' Association intend holding their annual moonlight excursion on Wednesday evening, July 19, on the steamer Chippewa.

THE RAMBLER.

SHIPMENTS OF SOCKEYE SALMON.

The Anglo-British Columbia Packing Co., Limited, of Vancouver, B.C., have lately sold to various points in Ontario and Quebec a number of cars of sockeye salmon of the balance of the 1898 pack. The buyers of these goods report a good demand from the trade, the present being perhaps the time of year of greatest consumption.

The company, at the close of the season, were not able to offer the trade the choice of all their well-known brands, and the sales were confined to the three brands "Lynx," "Salmon Fly" and "Cornflower." The last named is a white and gold label with the design of a bachelor button (cornflower) in blue as a trade mark, and is a new brand on the Canadian market, but one that has made a name for itself on the United States side of the line, where the company also pack salmon.

The Anglo-British Columbia Packing Co., Limited, are a large English corporation, who are said to control the output of 15 packing establishments on the various rivers of the Coast. The company are making a big bid to increase their output in Eastern Canada through their agents J. L. Watt & Scott, Toronto, and Watt, Scott & Goodacre, Montreal.

The packing establishments controlled by The Anglo-British Columbia Packing Co., Limited, include those of many brands familiar to Canadian salmon buyers for a quarter of a century, such as "Sovereign," "British America," "Red Star," etc., while some of their newer brands, for instance, "Laurel Wreath," show exquisite taste in design and colors.

The company report considerable inquiry for new season's pack, and a fair amount of business done in all their Canadian branches.

H. Bell-Irving & Co., of Vancouver, are the managers on the Coast.

1899 Pack Canned Goods.

We are now quoting best brands at the lowest prices.

JOHN SLOAN & CO.

Wholesale Grocers. TORONTO.

MANITOBA MARKETS.

WINNIPEG, July 3, 1899.

AFTER the holiday there is little news. Things got a little out of their ordinary run with having Saturday and Sunday holidays together. Business in wholesale grocery lines was normal all through the past week with few, if any, special features to note, while in produce there was a great deal of activity.

The canned goods situation is peculiar and relations are somewhat strained. Before the association was formed canners entered into large contracts at lower figures than are now quoted by the association. Wholesale men here have found this out, and the result is buying is almost nil, and is not at all likely to improve. In tomatoes all reports point to a large pack, and wholesale men here will hold off and await developments. There is no doubt the feeling towards the factories is rather hostile at the present time.

TEAS—New Japan teas have arrived on this market and show better values than last year, both in price and quality.

COFFEE—This market is very slow and dull sales are not even normal, especially in Rios. Good green Rio is quoted from 8½ to 9c.

FOREIGN DRIED FRUITS—Currants are very firm in the primary market and an advance is looked for here. Valencia raisins are rather light in stock at present, but will probably hold out until new goods arrive, as there is a fairly good supply of Californian muscatels.

EVAPORATED FRUITS—New apricots are offering and some small orders have been placed at prices which will permit of them being sold at from 15 to 16c. Prices for last year's stock, however, have not altered, and, though the demand for evaporated fruits has decreased with the coming of green fruits, still the market remains firm and prices high.

CEREALS—Rolled oats have advanced 10c. per sack since last writing, and are now quoted at $1.95 to $2.

RICE—New Japan rice has arrived, and shows slightly lower figures than last year. Quotations are 4⅝ and 4¾c. This is about ⅛c. lower than last year. The quality is also very fine.

BUTTER—Creamery butter is 15c. per lb. at factories. This, all dealers are willing to pay. A few lots in special packages of 14 and 28 lb. changed hands last week at 15½ to 16c., but it is not likely that this point can be reached by the finest article this week. The British Columbia market seems full, and this is emphasizing low prices here. Dairy—The supply of dairy is large, and the bulk of it is going into cold storage in hopes of higher prices. Dealers grow hourly more critical as to quality, and only the choicest is touched by them; 10 to 11c. country points are the staple figures. For a few lots of extra choice, 12 to 13c. have been paid.

CHEESE—The receipts of cheese were large last week and this affected the price somewhat, 7½ to 8c. are the present quotations.

EGGS—Demand continues good while the supply is somewhat limited. 14c. Winnipeg is present quotation.

GREEN FRUIT—The holiday trade about cleaned up all the stocks in the city, but large supplies arrived this morning. There is not much change in price. Oranges are $5.50 to $6.00; lemons $3.75 to $4.25, according to quality; bananas $2.25 to $2.75; peaches $1.50; plums $2.50; Bartlett pears $5.00; Oregon cherries $1.75 to $2.00; Georgia watermelons $4.50; tomatoes $2.00 per crate of four baskets. New potatoes $2.50 cwt.

THE SAGACIOUS RAT.

One day a rat came across an object made of wire, whose sole occupation seemed to be to take care of a liberal piece of cheese. Having had several years' experience with men and their machinations, the rat surveyed the ground with great care, and he was still engaged in this occupation when a mouse appeared and wanted to know what was up.

"Why, the fact is," replied the rat, "I have more cheese here than I can possibly eat at one meal, and, as cheese quickly spoils in this climate, I was waiting for someone to come along and accept a portion."

"You are generous," said the mouse.

"Don't mention it. Just step inside and pass the cheese out, will you?"

The mouse had no sooner nibbled at the bait than there was a crash, and he found himself trapped.

"Ah, that's the way it works, is it?" queried the rat. "I couldn't just make it out. Um! I see. Spring there somewhere. Good idea."

"But I'm caught," exclaimed the mouse.

"So I observe."

"And what's to be done?"

"Well, I leave that for you to decide. I let you in on the ground floor, and my responsibility ceased there. Fine day. Hope we shall have a good harvest."

MORAL.—Experience acquired at the expense of others is soothing as well as valuable.

Domestic kippered haddies are in store with The Eby, Blain Co., Limited.

Californian cleaned Sultana raisins, in 25-lb. and 50-lb. boxes, are quoted at close figures by The Eby, Blain Co., Limited.

TRADE CHAT.

PROF. RUDDICK, formerly director of the Kingston, Ont., dairy school, writes from New Zealand stating that shipments of cheese from New Zealand to Great Britain will this season be smaller than for some years, on account of increased demand in Australia for New Zealand cheese.

Goulet Bros. have opened a general store in The Brook, Ont.

A. W. Laing has opened a grocery and meat store in Halifax.

A large crop of apples and plums is expected in Prince Edward Island.

Advices from the Annapolis, N.S., district report that the prospects are for a good apple crop in that district this year.

CALIFORNIAN PRUNES.

Concerning the situation in prunes on the Coast The California Fruit Grower of June 24 says: "The firmer feeling has not developed sufficient strength to cause any noticeable increase in demand or price. A few prunes are being supplied the trade but the shipments at the moment do not materially reduce the stocks on hand. Holders are firm as to values, but as the season advances they are casting about looking for an outlet. Much of the stock on hand will require dipping as the fruit shows considerable sugar. The growing crop looks well and in the Santa Clara Valley the bulk of the prune trees are loaded with fine, large-sized fruit. Our reports from the East show a weak market and low prices on large sizes. The markets East have not fully recovered from the 700 or 800 carloads of large-size, low-priced Oregon Italian prunes. Californian growers have paid but little attention to what Oregon and Washington have been doing, but when you go up against 1,000 or more cars of large Italian prunes at one-half the price of Californian fruit of equal size you will have more respect for and interest in your Northern neighbors."

TEA IN NEW YORK.

The feature of the week was the auction sale held on Wednesday. The offering was only a moderately large one, amounting to about 9,500 packages, and the prices realized showed a fairly steady undertone. Business in the private market has been dull. Demand for lines has been flat, as there have been no developments of character to stimulate a demand, and the market for invoices has been neglected. Advices from the East have reported no new developments in primal markets.—N.Y. Journal of Commerce.

Domestic sardines, ¼'s in oil, are offered at low prices by The Eby, Blain Co., Limited.

Anderson's assorted concentrated soups, 1-lb. tins, are in stock with The Eby, Blain Co., Limited.

Order Your

GEM JARS

Before supply is exhausted.

THE EBY, BLAIN CO., LIMITED

WHOLESALE GROCERS,
MANUFACTURERS, IMPORTERS OF TEAS.

TORONTO

HINTS TO BUYERS.

PERKINS, INCE & CO. have received samples of the first shipment of Moning congou teas. "While the price is a shade higher than last year," said a member of the firm, "it is quite warranted by the quality." The shipment is expected in about a week.

Attention is directed to H. P. Eckardt & Co.'s advertisement on page 27.

Laporte, Martin & Cie. are booking orders for canned goods, future delivery.

H. P. Eckardt & Co. report that Montserrat lime juice is a good seller with them.

The Davidson & Hay, Limited, quote special figures on imported castile soap, 3 lb.-bars.

The trade can have 1898 pack canned goods at very low price at Laporte, Martin & Cie's.

W. H. Gillard & Co. say that their sales of "Tanglefoot" fly paper this year are larger than ever before.

Low prices are being offered by W. H. Gillard & Co. on Clark's and Laing's 1 and 2-lb. corned beef.

The Davidson & Hay, Limited, report arrival this week of first shipments new season's congous, finest Monings. This is the earliest arrival on this market of this year's new season congous.

One, 2, 3 and 5 gallon mixed and chow chow pickles of excellent quality in store with W. H. Gillard & Co.

H. P. Eckardt & Co. report that their sales of Heinz beans, pickles and sauces average two car loads a month.

The F. F. Dalley Co., Limited, say that their sale for "Boston" laundry starch has increased 100 per cent. this year.

Armour's potted and deviled meat ¼'s and ½'s, and Armour's Vienna sausage ½'s are offered by The Davidson Hay, Limited.

Lucas, Steele & Bristol's fancy Japan tea will be here this week. The firm claim it is best in the country and in Japan it is unobtainable.

Warren Bros. & Co. have a shipment of Japan tea, choicest May picking, to hand. They state they are the finest teas they have had for a long time.

Lucas, Steele and Bristol are offering prepared sealing wax in nice little tins for household use. They retail at 10c. each and save a bit of bother and waste.

Mr. D. Richard, of Cognac, who spent last week in Toronto, has secured a good many orders for Richard's brandy. Laporte, Martin & Cie., of Montreal, are agents in Canada for Mr. Richard.

The fine new line of smoking tobacco "Empire" brand, 3's, 4½'s and 9's, is offered for sale by W. H. Gillard & Co.

The Davidson & Hay, Limited, are taking into stock this week another importation of "Royal Collinfiore" olive oil, glass and in gallon tins. The finest oil imported.

The F. F. Dalley Co., Limited, write that their "Royal Hygienic" tea biscuit flour is getting to be a favorite with summer cottagers and campers, so the retail grocers say by their orders.

James Clinskill, general merchant, Battleford, N.W.T., has bought out Leslie & Wilson, general merchants, of Saskatoon, N.W.T. He will carry on both businesses, the Saskatoon branch under the management of W. R. Latimer.

James McCulla, who bought out G. W. Strainge, and started the Belfast "T" House in Kingston, Ont., is working up a fine trade in general groceries. Before starting for himself, Mr. McCulla, was nearly twenty years with J. F. Parkhill, Princess street, who has since been succeeded by Thos. H. Johns.



IT'S A GOOD THING

that people are beginning to recognize the fact that because an article is expensive, it is not necessarily the best.

They show this by buying **UPTON'S MARMALADE** in preference to any Imported goods, for which they formerly paid a much higher price.

The up-to-date grocer can't afford to be without **UPTON'S MARMALADE**.

For sale by all Jobbers

Henry Wright & Co. - Toronto.

Selling Agents for Canada.



STIMPSON COMPUTING GROCERS' SCALE

▼ ▼ ▼

The Stimpson Computing Scale by one operation gives all information sought, WEIGHT and VALUE.

It is the best and cheapest scale in the market.

It is the most simple in construction and operation.

No more beams, bearings or pivots than any ordinary scale.

The only grocers' scale ever produced in which all bearings are pivoted.

The only grocers' scale in which weighing platform is entirely detached from stationary base, insuring least friction, greatest sensitiveness and durability.

No movable carriages or other complex features to adjust for price, **one movement of poise giving both weight and value.**

Contains more improvements designed to give **accurate** results, **simplicity** of operation and **durability** than all other grocers' scales combined.

The merchant weighs his goods to **ascertain** the **correct weight** and **value.** The **Stimpson** gives these results by the movement of **one poise.** Why use a scale giving but one of these results?

MANUFACTURED BY

STIMPSON COMPUTING SCALE CO.

ELKHART, INDIANA.

For particulars address **W. H. Thomson, Thurso, Que.,** Agent for Province of Quebec.

Rowntree's

Rowntree & Co., Limited., of York, England, desire to call the attention of the Canadian trade to their well-known preparations, viz.:

Rowntree's ELECT Cocoa — A delicious, highly-nourishing, and thoroughly digestible Cocoa, so economical in use that 120 breakfast cups can be filled from a 1-lb. tin.

Rowntree's ELECT Lemonade — A new Lemonade (in essence), of great purity and delicate flavour. Very economical.

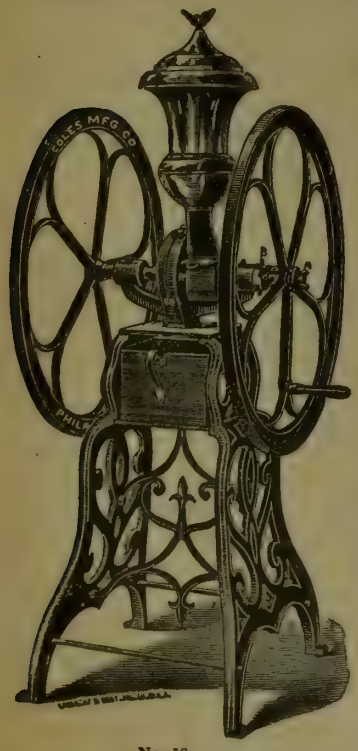
ROWNTREE'S Chocolates — Of world-wide fame for delicacy of make. Chocolate creams of all varieties.

ROWNTREE'S Confectionery — Rowntree & Co., Limited, are the largest manufacturers of Gum Confectionery in the world, their large Yorkshire Factories employing over 1,500 hands.

Agent for Canada

CHAS. GYDE,

20 St. Francois Xavier Street, MONTREAL.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No. 18

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Wool Soap

FOR TOILET AND BATH.

Pure, white **Wool Soap** is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price. For sale in grocery, drug and department stores everywhere.

Swift and Company, Makers, Chicago.

Canadian Representatives:

W. T. Strong & Co, London. E. A. Richards & Co., Hamilton.

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FRUIT CROP PROSPECTS.

IT was generally expected by Toronto fruit dealers that last week would see the end of the strawberry season, yet the receipts on Tuesday and Wednesday were so large that prices were kept down to 6 to 8c., and all week receipts kept fairly large.

Though the season has been a longer one than usual, the total receipts have not been as great as last year's aggregate. The demand has been better throughout, and, consequently, prices have been higher.

A light crop of raspberries was looked for, but the past week or so has materially improved the outlook, so, with a few showers during the ripening period, the deliveries may be as large as usual.

A bumper crop of red currants is anticipated.

Cherries are likely to be up to the average, but, as packers are buying direct from the growers this year, the receipts on the Toronto market will not likely come up to those of last year, and prices will likely be better maintained.

The crop of huckleberries is expected to be one of the largest in years, unless a drought interferes with the fruit.

Tomatoes are expected to be a good crop, but it is early to speak of this crop with any accuracy.

In regard to apple prospects, fruitmen differ in their opinions, according to reports they have individually received. It has been suggested by Toronto fruitmen that THE CANADIAN GROCER ask its subscribers in the various apple districts to send in reports of the prospects in their locality. This would be of undoubted value, not only to fruit dealers, but to all interested in the apple trade of Canada, so the columns of this paper will be left open for such reports. They should be sent in on Monday, if possible.

FIRM PROVISION MARKET.

The demand for smoked meats for home consumption this year has been the largest that packers have ever had to meet. The growth of population and the better condition of affairs in all sections of Canada have been factors to this end, but the high price of beef has probably had most to do with it.

The result of this activity, together with the firmer feeling in Great Britain, has been that the price of all hog products, especially smoked meats, has advanced 1 to 1½c. in the last two weeks. This week, breakfast bacon, hams and backs have risen ¼ to ½c. in value. Further advances are expected.

FIXED PRICE ON CANNED SALMON.

Advices from the Coast in regard to the canned salmon situation are stronger rather than otherwise.

The most interesting news is to the effect that the packers on the Fraser and those at Rivers Inlet have agreed upon a fixed price for the new pack.

According to the advices which brought this news, the price of Rivers Inlet canned salmon is equal to $4.80 delivered in Toronto, and for Fraser river fish $5.30 is the figure, in carload lots or more, to the wholesale trade.

The outlook on the Fraser is still reported to be poor.

MERCHANTS' ATTITUDES TOWARDS COMPETITORS.

FAIR competition is the life of trade. There is no question about it. If there were no competition nine-tenths of those who are to-day successful merchants would soon die of dry rot.

Business men, as well as runners, only do their best when they have competitors pushing them.

In athletic events A does not scowl on B because he has essayed to become a competitor, for he knows that if there are not two or more competitors there will be no prize. He, however, runs, rows or swims his best in order that he may win the prize.

A business man should do his very best to win trade; but he should not scowl upon his creditors, treat them as if they had no right to an existence, and employ methods with a view to driving them out of existence.

Every man has a right to enter whatever vocation he believes himself to be best suited for; and no one has a right to say him nay.

The refusal to recognize this is the cause which produces such effects as cutting prices, false advertisements, indiscriminate giving of credit and other evils to which business is heir.

It is better to give your competitor a handshake than a kick.

THE SULTANA RAISIN CROP.

What will be the outcome of the growing Sultana raisin crop is yet undetermined, the estimates that are now being made in Smyrna showing quite a divergency, due to the lack of reliable data.

Some put down the likely production at 22,000 to 23,000 tons, practically last year's figure; others venture to predict 4,000 to 5,000 tons more. The satisfactory feature remains that even the minimum estimate is not below last year's total. Phylloxera is certainly playing havoc in many districts, but, on the other hand, the rainfall, if a short one, has been well distributed and came at seasons when likely to be of most benefit to vegetation. "We have only," write C. Whittall & Co., "been spared the loss of the fruit which was occasioned last year by the sharp and late spring frosts. On the whole, therefore, the chances are in favor of a yield 10 to 15 per cent. in excess of last season.

A BRIGHT TRADE OUTLOOK.

IN a recent article in Bradstreet's, New York, dealing with the prevailing prosperity, the point was brought out that the primary cause of the "good times" was that during the years 1896 to 1898 the prices of agricultural products were so remunerative to the farming class that it caused a greatly increased demand for both the necessaries and luxuries of life from that class, the supplying of which largely increased manufacturing and mercantile transactions of all kinds.

This being the case there is every reason for the belief that there will be a continuance of the present high prices and hopeful feeling for some time to come. The following table gives the prices ruling in Toronto on produce during the first week of July in three years :

	1897 Cents.	1898 Cents.	1899 Cents
Eggs, per doz	9¼ to 9½	11½ to 12½	12½ to 13
Butter, dairy tubs, per lb	12	11 to 11½	12 to 13
Butter, creamery, per lb.....	16	15¼ to 16	16½ to 17
Cheese, per lb ..	8¾ to 9	7¾ to 8¾	8¾ to 9
Wheat, Ont winter...	65 to 66	77 to 79	73
" Man. No. 1 hard.....		$1.00	82
Peas per bush.....	41	51	62 to 68
Oats " "	22½	31½ to 33	35 to 36

It will be seen from the above that with the exception of wheat and cheese all prices are higher to-day than they were either last year or the previous one. Cheese is the same price as two years ago, and ¾ to 1c. dearer than a year ago. Wheat is 6 to 7c. dearer than two years ago, but 4 to 6c. less than was paid for it early in July last year. But, it must be remembered that last year prices fell before the end of the month fully 10 to 12c., so, as the expectation is that the wheat prices now ruling are likely to hold good through this season's harvest, the outlook is to-day practically better than at this time last year.

In other products prices are away up this year. Eggs are ½c. dearer than last year, and 3 to 3½c. dearer than the year before last. Both dairy and creamery makes of butter are 1c. per lb. dearer than either of the previous years. Peas are 11 to 17c. dearer than in 1898 and 21 to 27c. dearer than in 1897. Oats are 2 to 4c. dearer than a year ago and 12½ to 13½c. dearer than two years ago.

Not only are prices higher, but the production and export are greater than in the previous year. The home consumption of all our agricultural products has shown great development in the past few years, due largely to the opening up of our mining districts, and to better circumstances in our cities and towns. Nothwithstanding this fact, however, Canada has exported from the port of Montreal alone 385,134 boxes of cheese this season, as against 262,350 boxes last season, an increase of 122,784 boxes or 46.8 per cent. During the same period only 75,261 boxes were sent from New York, as compared with 85,810 boxes last year, a decrease of 10,649 boxes or over 11 per cent.

Butter, to the extent of 53,278 packages has also been sent from Montreal up to June 24 this year, compared with 29,966 packages in the same time last year, an increase of 77.7 per cent. Up to June 24, New York sent 29,122 packages last year, and 10,003 packages this year, a decline of 19,119 packages or 65 per cent.

Had there been sufficient refrigerator space on Liverpool steamers the export of butter from Montreal would have been still larger, for 168,705 packages were received at that port, and much of this had to be held as the space on the steamers was, in many cases, given to Chicago meat packers. This state of affairs has been remedied, and exports of this product will likely continue to grow in volume.

The growth of the Canadian pork-packing industry has been possibly the feature of agricultural progress in this country in recent years. In 1896 Canada exported $3,802,135 worth of bacon. In 1897 we sent out $5,060,039 worth, and last year our exports of this one product amounted to $7,291,285, showing a development of over 90 per cent. The returns for the fiscal year, ending June 30, 1899, have not been made up yet, but there has been just as great an increase in this trade as in former seasons. In fact, this year has shown by far the greatest activity of any year in the history of the trade. New factories have been built or old ones considerably enlarged at Toronto, Montreal, Winnipeg and Vancouver. This fall will show still greater advancement, as new factories are being erected, or are proposed, for Woodstock, Palmerston, Harriston and Brockville, Ont., Woodstock, N.S., and St. John, N.B.

While our production of cheese, butter and bacon is increasing so rapidly, our wheat areas are not being neglected. In Manitoba alone the crop is estimated at 40,000,000 bushels, against 32,000,000 last year and 25,000,000 bushels in 1897.

All this means that, as prices are higher and the production much greater than in either of the last two years, both exceptionally good ones, 1899 is likely to prove a banner year to the Canadian farmer.

Our agricultural resources are not alone in the rapid advancement that has been made. Our mineral resources are being recognized and opened up with even greater briskness. The clean-up at the Klondyke for the present season is estimated at between $20,000,000 and $25,000,000. English capitalists have put fully $8,000,000 into mining properties in the Rainy River district in two weeks. A company, capitalized at $15,000,000 (largely United States capital) is building a great smelter and shipyards in Cape Breton. Montreal capitalists have formed a company capitalized at $10,000,000, and intend erecting, on the south shore of the St. Lawrence, pulp mills with a capacity of 600 tons of pulp per day. A company of United States capitalists intend erecting a nickel refinery and a large pulp mill at Sault Ste. Marie, Ont. A smelter is being erected at Midland, Ont., which will be supplied with ore from the iron mines north of Lake Superior.

Therefore, with such satisfactory conditions prevailing in regard to both agricultural and mineral products, it is eminently reasonable to look for a continuance of the present mercantile and industrial activity for several years.

CEYLON TEAS ARE HIGHER.

Low-grade congou teas are pretty strong, according to advices to hand from the primary market.

The lowest price is 12 taels against 10 taels a year ago, an increase of 20 per cent.

The cause of the higher prices is the purchase on Russian account, for, out of a total of 579,000 half-chests sold at Hankow, 469,000 were bought by Russia, against 410,000 half-chests during the same period last year.

PRETTY COOL CHEEK.

IT was certainly the most sublime impudence for the steamship companies running from the port of Montreal, who were subsidized by the Federal Government to provide cold storage transportation for Canadian butter to England, to refuse such space to Canadian shippers, and allow the said space to be taken up by fresh meat shipments from Chicago.

Of course they got their subsidy, and also a premium from the Chicago people, so that the scheme was a profitable one until they were found out. But it took some three or four weeks to do so.

During all this time the shippers had their suspicions aroused at the refusal of butter shipments to Liverpool, some in fact having to send butter to the latter port via Manchester so as to get cold storage.

At last the Butter and Cheese Association took the matter up, and then the steamship people were notified that if they desired to carry Chicago fresh meat in preference to Canadian butter, well and good, they could do so, but in such event their subsidy would be wanting. As the Government stands a part of the charge of iceing or freezing these cold storage compartments, the steamship people at once came down, and now butter shippers experience less difficulty in securing cold storage transport for their butter across the Atlantic.

DAIRY BUTTER PROSPECTS.

The high price of beef is affecting the production of dairy butter. It has greatly encouraged farmers in raising calves, with the result that much milk is held back from the cheese factories, and made into butter, the skim milk being fed to the calves.

A cable received by D. Gunn, Bros. & Co., this week states that the British butter market is dull, and that a decline is expected there.

With increased production in Canada and an easier market in Britain the prospects are that prices on the Canadian market will be reduced before long.

VEXATIOUS CUSTOMS RULES.

The article in last week's issue of this paper in regard to the vexatious affidavits which exporters to Canada are compelled to make has attracted quite a little attention. In that article, it will be remembered, was an extract from an exporter in France in which strong exception was taken to the lengthy character of these regulations.

Since then THE CANADIAN GROCER has been shown a letter from a Marseilles house, which, after acknowledging the receipt from their broker in Toronto of a copy of the Canadian Customs regulations regarding exporters' affidavits on invoices says: "We have taken note of what is required, and will in future write in extenso the whole humbug of form 'J,' but form 'F' must be given in French, as our Chambers of Commerce will not certify in foreign language."

It is to be hoped the Department is considering ways and means for simplifying and making less vexatious the invoice affidavits.

HIGH BIDS FOR CANNED CORN.

There is considerable speculation among the trade in Montreal as to the motive which actuates the corn packers in refusing to quote prices for future delivery.

The reason alleged by the packers is that they are now booked to the full extent of their prospective output and do not care to assume any new obligations.

The explanation is skeptically received by buyers, who contend that, instead of being booked up to their full capacity, the canners have simply agreed among themselves that the present is a good season to try and secure high prices and are pooling their efforts in that direction.

Whatever the actual motive is, it must be a strong one, for in several instances the Montreal agents have declined to book orders on the basis of 70c., which all will admit is a pretty high price for corn.

BOSTON FOOD FAIR.

The fourth food fair, under the auspices and personal management of the Boston Retail Grocers' Association, will be held in October next.

The previous exhibitions, given in 1891, 1894, and 1897, were quite successful, and did much to raise the standard of purity and hygienic excellence of prepared food.

The coming fair promises to be on a still larger scale of success, and will be watched with interest by the general public, as well as by members of the trade.

STRONG JAPAN TEA MARKET.

The market for Japan tea is decidedly strong. May advices under date of June 14 stated that at both Kobe and Yokohama prices were $2 to $3 per picul higher for choicest grades and fully $1.50 higher on low and medium grades. A cable despatch received in Toronto this week announces a further advance of $1 per picul.

The mail advices referred to stated that the demand for low, trashy teas seems to have no end, and the natives are supplying the same at what we consider exorbitant prices, considering what strictly good medium and fine teas can be purchased at.

The arrivals and settlements (in piculs) at Kobe and Yokohama this season, up to the middle of June, were as follows:

	Arrivals.	Settlements.
1898	179,918	163,693
1897	151,319	137,422

This means that, for the present season, there is an excess of 28,599 piculs in the arrivals and of 26,271 piculs in the settlements.

A BIG BUTTER BUSINESS.

How is this for business? McFarland & Company, Markdale, have purchased over their counters this season 1,174 tons dairy butter containing upwards of 70,000 lb.

They sold the lot to a Montreal firm for shipment to the British markets.

COFFEE SUPPLY AND DEMAND.

Coffee growing is slow to respond to the influence of supply and demand, owing to the fact that it takes about four years to bring a coffee tree to the bearing point, says New York Merchants' Review. Afterwards it may continue to furnish an annual crop for some years with very little care. Hence any stimulus given to the industry by high prices would be felt long after the period of high prices had gone by. But when the price sinks beyond a certain level, the production may instantly be affected, owing to the abandonment of the plantations that are furthest from the avenues of transportation. That is what is happening in some parts of Brazil this season, it appears from a clipping in The Rio News. It is declared that in Sao Paulo the market price in some parts of the province does not cover the cost of transporting the berry to the coast.

"ITS VIGOROUS DEVOTION" to the best interests of the trade has formed a basis for progress unequalled by any other Tea firm in Canada or the United States.

"SALADA"

CEYLON TEA

The best selling staple specialty before the trade to-day—no question about it.

Toronto. Montreal. Boston. Buffalo. Detroit. Pittsburgh. Cleveland.

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO. Limited

Seeded Raisins

Freshly done after you send in your order.

Quality guaranteed second to none.

Write for quotations to

The Acme Fruit Cleaning Co.

128 Queen Street, MONTREAL.

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IMPORTERS OF TEAS

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This Brand is packed from the finest Fraser River Sockeye Salmon, by

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MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS

TORONTO, July 6, 1899.

GROCERIES.

THERE have been no strikingly new developments on the local wholesale grocery market this week. The volume of business is fairly good, although one hears some complaints. The canned goods trade is still characterized by a great deal of firmness, although the wholesalers are not anxious buyers, being fairly well supplied, having bought rather liberally for future delivery. There is a fair sorting-up trade by retailers of old goods, and orders are still being booked for future delivery, although there is, perhaps, not as much doing in this respect as there was a week ago. The coffee market is rather quiet. Sugars are meeting with a rather better demand, and, although the outside markets are easier, prices in canned goods are unchanged. Syrups and molasses still rule quiet. There is not a great deal doing in teas, but the outside markets are strong, as a rule, particularly in regard to Japans. The market for filberts is very firm, according to advices received this week. Wholesalers are experiencing a fairly good demand for currants. Valencia raisins are gradually getting scarcer, and wholesalers are marking up their figures for both selected and fine off-stalk.

CANNED GOODS.

The tone of the market for future delivery is, if anything, stronger than it was a week ago. Some of the canners have withdrawn all their prices on vegetables, while some have partially withdrawn them. Those packers who are offering tomatoes are asking 75c. for future delivery, and wholesalers are quoting 75 to 80c. to retailers. In old tomatoes the wholesalers report a fairly good sorting-up trade, mostly on Northwest account. The ruling price to retailers for 1898 packed tomatoes is 80c. with the range up to 85c. There is quite a demand for 1898 pack of peas at from 75c. upwards, for future delivery; 75c. is the ruling price for ordinary and 80c. for sifted peas. There have been some transactions during the past week in canned peas for future delivery at 65c. for ordinery, and 70c. for sifted peas in round lots to the wholesale trade. Old corn is still held firm, and, while $1 is the ruling price, there are still some quotations as low as 85c. Whelesalers are quoting corn for future delivery at 70 to 75c. for ordinary and 80 to 85c. for extra fine brands.

While there is not much doing in canned strawberries, some interest is being taken in the market for this article on account of the smallness of the pack. One packer was on the street this week trying to buy 500 cases from the whslesale trade to fill his orders, he having oversold to that extent. The new pack of strawberries is coming upon the market. The demand recently noted for gallon apples has slackened off again. The ruling price is $2.25. Very few canned salmon are moving and little or nothing is being done as far as can be learned for future delivery. Some of the packers of staple brands have not yet quoted at all. The situation on the Coast is strong, and from mail advices we learn that an agreement as to price has been arrived at by the packers, both at Rivers Inlet and on the Fraser river. Canned lobster is quiet. There are only a few parcels of new goods on the market so far. Canned and potted meats are in fair demand.

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

SUGARS.

The outside markets during the past week have ruled easy. The easiness started in the European market, both beet and cane sugar being cabled at lower prices. The decline, however, has been most marked in beet sugar. In the United States the price of refined sugar, except in two or three grades, is unchanged this week, and the holidays which they are having over there this week are somewhat lessening the interest in the sugar market there. For the week ending June 29, however, raw sugars declined ⅛c. in the United States. The total stocks of sugar in Europe and America at the end of last week, according to Willet & Gray's Statistical, were 1,731,597 tons, against 1,743,263 tons the previous week, and 1,974,265 tons a year ago. On the Canadian market the demand for refined sugar is rather better than it was a week ago, and trade may now be considered fair, although perhaps not as active as it should be. The most unsatisfactory feature about the sugar trade, as far as Canada is concerned, is the smallness of profits. The price in Toronto to-day is still $4.60 for granulated sugar, the product of the Montreal refineries, and $4.55 for Acadia. Yellows are quoted at from $3.80 upwards. Foreign granulated is quoted at $4.50 net, and foreign yellows at $3.75, ordinary terms. On Canadian sugar there are the following rebates on carload lots: To points where the equalized rate is not over 22c. a rebate of 5c. per 100 lb.; to points where the equalized rates are 23 to 26c., a rebate of 6c. per 100 lb.; to points where the equalized rates are 27 to 30c., a rebate of 8c. per 100 lb.; to points where the rates are 31c. and over, a rebate of 10c. per 100 lb.

SYRUPS AND MOLASSES.

Syrups are quiet and unchanged. Advices from New Orleans state that prices are a little higher, but, of course, the season is over when molasses can be imported from there.

RICE AND TAPIOCA.

The demand for rice is fairly good at 3¾ to 3⅞c. for standard B. Tapioca is in moderate demand and firm at 4¼ to 4¾c. per lb.

TEAS.

The vessels which had been detained in quarantine having been released, more Japan teas are now being offered. The brokers report that while business is quiet, they anticipate an improvement within the next few days, as there are a good many inquiries from wholesalers. Shipments of Japan tea to this market have, so far, been light. Mail advices from Kobe, Japan, under date of June 14, stated that the market was active, and that prices both there and at Yokohama were $2 to $3 higher for choicest, and $1.50 higher on low and medium grades. A cable received this week announces a further advance of $1 per picul. The settlements this season up to June 14 were 26,271 piculs in excess of last year, while the arrivals were 28,599 piculs in excess of last year.

Low-grade China congous are dearer in the primary market, the latest price by mail being 12 taels as against 10 taels last year. Good common tea sold readily at from 14 to 16c. The higher prices in Congou teas are due to the free buying on the part of Russia. Mail advices also state that small packages



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of China green teas have been put on the market and that Pingsueys were expected in few days. It will probably be about the middle of August before new crops of Pingsuey teas reach the Canadian market.

Ceylon teas of the finer grade are advancing in London, England, while the commoner teas are lower. This is attributed to the fact that at this season of the year shipments from Ceylon show their worst quality, while the quantity is the largest. Consequently, teas possessing fine liquoring qualities are in smaller compass, while the commonest teas are in the greatest abundance. Mail advices from London, under date of June 23, state that at the auction on the 19th of that month, there were 19,375 packages, against 26,181 the week before. In regard to Indian teas, the advices state that the proportion of the new season's tea brought forward to auction was somewhat smaller, in addition to which a large quantity of second-hand tea was included in the sale. Prices showed a disposition to give way, teas from 7 to 8d. being especially weak.

NUTS.

The market for filberts is in a strong position. A few buyers in Canada have covered at 40s., but the advance to 47s. 6d. has put a stop to buying for the present. The crop is short, and what little there is is controlled by speculators. It is difficult to say where prices will go.

FOREIGN DRIED FRUITS.

CURRANTS—The primary market appears to have been somewhat unsettled during the past week or ten days, but it has, as yet, had no effect upon the local market. The demand here is good and prices unchanged.

VALENCIA RAISINS—Stocks of raisins are gradually being depleted, and a firmer tone prevails. Selected raisins are being held at 6½c. for the best brands, while fine off-stalk are held at 5c. per lb. The demand is fairly good for this time of the year.

PRUNES—There is no material change in the situation, while the demand is, as usual at this season of the year, light.

GREEN FRUITS.

There is still a liberal supply of strawberries. Early in the week they sold at from 6 to 8c., but it is expected that by Saturday 10c. at least will be asked. Raspberries are commencing to come in fairly well at 8 to 12c., but more liberal receipts are expected next week. Cherries are more plentiful than last week, but the demand still absorbs all offerings. A few huckleberries are offering at $1.10 to $1.25 per basket. Red currants are already arriving in large quantities, and prices have fallen 10 to 25c. in the past week. From 40 to 65c. is the present price ruling. They are in good demand. Canadian tomatoes are starting to come in at $1.25 to $1.50 per basket. Texas fruit is still offering and in good demand at $1.75 to $2 per 4-carrier case. Watermelons are arriving in car lots daily, and sell readily at 20 to 25c. The supply of bananas is light, and, as the demand keeps active, prices are firm. Oranges are in fair demand at unchanged prices. Lemons are selling well, with prices stiffening. Californian peaches and plums are arriving in larger quantities, but the demand improves sufficiently to keep prices at last week's figures.

COUNTRY PRODUCE.

EGGS — There is a steady movement. Prices are firm, but unchanged at 12½ to 13c.

POTATOES—For the few old potatoes to be had $1 to $1.10 is asked. New stock is coming in more freely, and can be had this week at $1 to $1.20 per bushel. There is a ready demand for all new stock at these figures.

BEANS—There is nothing doing. Prices are unchanged at $1 to $1.10 for hand-picked, and 75 to 80c. for medium grades.

VEGETABLES — Green peas are so scarce and in such good demand that prices have advanced 25c. this week. Otherwise there is no change. We quote: Rhubarb, 15 to 20c.; radishes, 15c. per dozen bunches; spinach, 30 to 40c. per bush.; green onions, 5 to 10c. per doz.; asparagus, 30 to 50c. per doz.; celery, $1.00 per doz.; lettuce, 20 to 25c. doz. bunches; cabbage, per doz., $1 to $1.25; parsley, 20 to 25c. per doz. bunches; green cucumbers, 60 to $1 per doz.; new beets, 20 to 30c. per doz. bunches; parsnips, $1 per bag; carrots, 20 to 30c. per doz. bunches; green peas, $1 to $1.15 per bag. New cabbage are being imported at $1.65 to $1.90 per crate; cucumbers at $2 per half-bush. hamper.

BUTTER AND CHEESE.

BUTTER—The make of dairy butter is larger than for some years. This, combined with an easier feeling in Great Britain, has caused a decline of ½c. for dairy tubs, which now sell at 12 to 12½c., and a generally weaker feeling. Creamery is also easier, but no change in prices is reported.

CHEESE—There is no change. The production is proving very large this year, but all the feeling seems to be that the present figures will be maintained. A good local jobbing trade is being done at 8¾ to 9c.

PROVISIONS.

Another advance of ¼ to ½c. is noted in the price of breakfast bacon, hams, and

Corona Golden Figs

are choice eating and cooking Figs. Put up in I-LB. CAKES — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

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HAMS and BACON

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Fruit Commission Merchants.

backs, breakfast bacon now being quoted at 11 to 11½c., hams at 11c., and backs at 10¼ to 11c. Other meats are stiffening in value, but so far no quotable change is noted. The demand for home consumption continues exceedingly brisk.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat is steady at 69c. for both red and white at outside points. The Toronto market shows considerable activity in wheat and oats. prices are unchanged. We quote as follows: Wheat, white and red, 73c.; goose, 66c.; peas, 62 to 68c.; oats, 35 to 36c.; barley, 44 to 45c.; rye, 53 to 55c. No. 1 hard Manitoba wheat is firm at 82c., Toronto.

FLOUR—A good demand is reported, with prices steady. We quote: Manitoba patents, $4.10; Manitoba strong bakers', $3.70; Ontario patents, $3.70; straight roller, $3.35, Toronto freights.

BREAKFAST FOODS—There is little doing. Prices are steady. We quote: Standard oatmeal and rolled oats, $3.75 in bags and $3.85 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

FISH.

Receipts are fairly large, but are easily absorbed by the demand. Oregon salmon and bluefish are done. Restigouche salmon is 1c. cheaper. Speckled trout is 5c. per lb. cheaper. North Shore whitefish and trout are ½c. per lb. dearer. No. 1 mackerel is offering at 10c. per lb, We quote as follows: Fancy mackerel, 15c.; No 1 mackerel, 10c.; Restigouche salmon, 16c.; Erie fresh whitefish, 8c.; North Shore whitefish, 7½c.; North Shore trout, 7½c.; bluefish, 9 to 10c.; speckled trout, 25c.; perch, 4c.; pike, 6c.; frogs' legs, 35c.; eels, 6c.; bullheads, 4c.; herrings, large, 4c.; halibut, 8c.; steak cod, 6c.; salt water fresh haddock, 5c.; Labrador herring, $4 per bbl. and $2 per half-bbl.; Digby herring, 9 to 10c. per box; Halifax herring, $1.50 to $1 65 per 100; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; haddies, 8 to 9c. per lb.; lobsters, 15c. per lb.

HIDES, SKINS AND WOOL.

HIDES—Deliveries continue large. Prices are steady. We quote cowhides: No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c. Steer hides are worth ½c. more. Cured hides are worth 9c.

SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded ***Sarnia White.*** Wholesale only by

The QUEEN CITY OIL CO., Limited.
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The **MAPLE LEAF** Brand combines all the qualities demanded by the highest class trade.

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Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada.

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THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.

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1-lb. Tin, 15c.

QUEEN'S FAVORITE
1-lb. Tin, 10c.

Supplied through the trade.

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SKINS — Lambskins are 5c. dearer. Otherwise there is no change. We quote as follows: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins are worth 90c. to $1, and lambskins, 30c.

WOOL—Since the advance of 1c. last week, the feeling has weakened somewhat, and buyers are not anxious to purchase. We quote fleece at 13 to 14c., and unwashed at 8 to 9c.

SALT

A fair demand is noted. Prices are unaltered. We quote at Toronto: Canadian salt, carload lots, $1 per bbl., and 65c. per sack of 200 lb.; less thancarload lots, $1.05 per bbl, and 70c. per sack. At the wells, we quote F.O.B., barrels, 70c.; sacks of 200 lb., 45c. English coarse salt 47 to 49c.. Toronto per sack of 154 lb.

MARKET NOTES.

Dairy tub butter is ½c. cheaper.

Valencia raisins are firmer in Toronto.

Breakfast bacon, hams and backs are ¼ to ½c. per lb. dearer.

The salmon packers on the Fraser river and at Rivers Inlet have agreed upon a fixed price.

There have been further advances in Japan tea during the past week in the primary market.

Raspberries are on the market at 8 to 12c. Watermelons are 5c. cheaper. Red currants have declined 10 to 25c. per basker. Canadian tomatoes have commenced to arrive at $1.25 to $1.50 per basket.

QUEBEC MARKETS.

MONTREAL, July 6, 1899.

GROCERIES.

THE most notable fact in the wholesale grocery trade has been the continued inquiry for canned vegetables for future delivery, additional heavy contracts being placed in this market during the past week. Other canned goods exhibit little life. Sugar has exhibited rather more activity, and the movement in this staple is expected to expand during the next week or so. It maintains a steady value on spot, though the outside markets have shown some variation. Molasses and syrups have been featureless, while butter and cheese display a distinctly heavy tone and exporters are reducing their bids.

SUGAR.

There has been little change in the raw sugar market since last report, but, if anything, the tendency has been downwards and prices of beet show a decline of ½d., making a drop during the fortnight of 5 to 5¼d. There has been no change in the New York market for refined except that some grades of soft sugars reflected an easier tendency. The local market for refined was steady, and a fair business has been noted; in fact, the volume of trade has been heavier if anything than last week, and it is expected to improve as time passes. At the factory we quote: Granulated, $4.50 and yellows, $3.70 to $4.25 per 100 lb., as to grade.

SYRUPS.

There is nothing to report in the syrup market, business ruling exceedingly quiet, while values range at 1¾ to 2¼c., as to grade, at the refinery.

MOLASSES.

The advanced prices cabled on Barbadoes from the Islands has not led to any import business, probably because importers consider that they have all the goods they care to handle at present. On spot the market is quiet, as retailers show no more desire to operate at present than importers. Some small lots, ex wharf, have changed hands at 33½c. and for carlots ex store prices are 35c., and single puncheons 36c.

DRIED FRUITS.

There has been nothing special noted in dried fruits during the week. Stocks of Valencia raisins are light here, and currants are also a moderate stock, but little or nothing has been noticed yet in connection with export business on new crop.

CANNED GOODS.

There has been a good demand for new pack vegetables for future delivery, contracts for fully 10,000 cases more of tomatoes, corn, and peas being noted. The firm feeling already noted is fully maintained, tomatoes being quoted at 75c., peas 65c., and beans 65 to 70c. In corn, agents in several cases have refused to quote this week, as they look for still higher prices. In fruits, trading has continued quiet, the only firm offers that have been made so far being on strawberries and raspberries. The latter were placed at $1.40 preserved and $1.15 in syrup, and the former $1.35 and $1.15, respectively. There is little or no business in canned goods from stock, the only notable fact being a scarcity of peas and some trading in tomatoes at prices quoted in our prices current. New pack salmon for forward delivery are unchanged at $4 f.o.b. Coast for standard brands.

RICE.

There has been a fair trade noted in this staple. We quote: B standard, $3.40 to $3.50; Patnas, $4.12½ to $4.75; Japans, $4.50 to $5, and Carolina, $6 to $7.

COFFEE.

Trade in coffee was absolutely featureless during the week. The tone is easy, as offers are quite numerous, so that importers have clearly the best of it in all negotiations. Some business in Maracaibo at 12c., and Rio at 7 to 9c., is noted this week.

SPICES.

Advices state that Penang pepper continues to advance in the East. Locally, the market for general spices is quiet and prices are firm. We quote as follows: Singapore black pepper, 12½ to 13c., and Singapore white, 19½ to 20c. Penang pepper, 17½ to 18c., and West Coast, 12 to 13c. Pimento, 11 to 12c. Nutmegs, 28 to 44c., as to quality. Cassia, 9 to 10c.; Jamaica ginger, 19½ to 20c.; Cochin tips ginger, 6 to 6½c.; Zanzibar cloves, 9 to 10c.; nutmegs, 40 to 55c., and mace, 45 to 50c.

TEAS.

There has been but little to call for notice in the tea market during the past week. All the late arrivals of new Japans here are now absorbed, chiefly from 18½ to 19½c., while business in old stock is noted at 13½c. Greens have met with some inquiry at 10 to 12½c., and a few 100-package lots of blacks have sold at 14½c.

GREEN FRUITS.

There has been a good business transacted in all sorts of green fruits. Oranges have been in good demand at $3.75 to $4 for 200's, and $2 to $2.50 for 100's. Lemons have ranged from $2 to $3.50, while bananas were scarce most of the week and firm at $1.40 to $1.50. The quality of the strawberries arriving during the past week was good, and prices ranged from 6 to 7c. per box. Cherries were offered more freely at 75 to 90c. for white, and $1 to $1.25 for red. The first receipts of raspberries are light and are selling at 15 to 18c. Californian fruits have been offered quite liberally: Peaches, $1.25 per crate; plums, $1.75 to $2.50, and apricots $1.50, with pears $1.50 per half-box.

COUNTRY PRODUCE.

EGGS—A moderately active business was transacted in eggs this week in a jobbing way, and the tone of the market was firm, with an upward tendency. Choice candled sold at 14c.; ordinary, 12c., and No. 2, 9 to 10c. per dozen. Receipts were 814 cases.

MAPLE PRODUCT—There was no change in maple product, business being very quiet. We quote: Syrup, in wood, 5¼ to 6c. per lb., and at 65 to 70c. per tin. Sugar sold at 8½ to 9c. per lb.

HONEY — The demand for honey was slow and the market is dull. We quote: White clover comb, in 1-lb. sections, 8 to 9c.; dark, 6 to 7c.; white extracted, 7 to 7½c., and dark, 4 to 5c.

BEANS — In beans, trade is only of a small jobbing character to fill actual wants.

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Anglo-British Columbia Packing Co.

LIMITED

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Vancouver, B.C.
Managers and Agents.

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LARGEST PACKERS OF BLOOD-RED SOCKEYE.

BRANDS

Talls and flats	***Sovereign.***	Embossed **white and gold** label, tins **tissue wrapped.**
Talls and flats	***British America.***	The standard of twenty years ago — the standard to day.
Talls, flats and ½ flats	***Laurel Wreath.***	A most artistic and chaste label, in **olive and gold,** for high class trade.
Talls and flats	***Holly Leaf.***	A distinctive label and popular brand.
Talls and flats	***Trident.***	An attractive label in colors.
Talls . . .	***Red Star.***	A famous old brand. It is **Salmon.** Many people think it is a gold mine.
Talls . . .	***Lynx.***	Everyone wants Lynx. There is not always enough to go round.
Talls . . .	***Salmon Fly.***	Like the ancient fisherman, it "has a taking way."
Talls . . .	***Cornflower.***	An attractive white and gold label. A splendid seller.

Every Wholesale Grocer in Canada can show you samples of the labels. **The Company** will see that the **quality** is right. All above brands are **Red Sockeye.**

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WATT, SCOTT & GOODACRE, Montreal.

NEW SEASON'S JAPANS

We have made arrangements whereby we will have shipments of New Season's Japan Teas by every steamer from the Orient.

BEFORE BUYING, WRITE US FOR PRICES AND SAMPLES.

S. H. EWING & SONS, *Wholesale Only.* **Montreal**

We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 85 to 90c.

POTATOES—There is considerable inquiry for car lots of choice old potatoes, of which the offerings are light and prices firmly held at 85 to 90c. per bag.

ASHES—The market for ashes is quiet and easy. First sorts sold at $3.80 to $3.85; seconds at $3.60, and pearls are nominally quoted at $5.15 to $5.35 for firsts per 100 lb.

FLOUR, GRAIN, ETC.

GRAIN—With two holidays in the United States business in grain on spot was exceedingly quiet, and the market is without any new feature of note. No. 2 white oats afloat were quoted at 34½c.; peas at 76½c., and buckwheat at 60c.

FLOUR—There was a fair local and country demand for small lots of flour; in consequence the market is moderately active, with no change in prices to note. We quote as follows: Winter patents, $3.75 to $4; straight rollers, $3.40 to $3.50; in bags, $1.65 to $1.70; Manitoba patents, $4.20 to $4.40; strong bakers', $3.80 to $4.

MEAL—In meal business continues quiet, the demand being only for small lots of rolled oats at $3.80 per bbl. and at $1.85 per bag.

FEED—The demand for shorts continues good, but bran is only moving in small lots to fill actual wants. The tone of the market is steady. We quote as follows: Ontario bran, in bulk, $14.50 to $15; shorts, $16 per ton; Manitoba bran, $13.50 to $14; shorts, $16, and mouille, $18 to $25 per ton, including bags.

HAY—The demand for baled hay at country points for shipment to United States and England is still good; in consequence, the undertone to the market is very firm, and an active trade is reported. We quote: Choice No. 1, $7.50 to $8; No. 2, $5.50 to $6, and clover, $4.75 to $5.25 per ton, on track.

PROVISIONS.

The provision market is very firm and prices have an upward tendency, owing to the fact that packers generally are behind hand with their orders for smoked meats; in fact, local dealers in some cases found it impossible to secure supplies. A fair trade is doing in lard, but pork is dull. We quote: Heavy Canadian short cut mess pork, $16; short cut back, $15.50; selected heavy short cut boneless mess, $16.50, and heavy long cut mess, $15 per barrel; pure Canadian lard, in pails, 7 to 7¼c. per lb., and compound refined 5½ to 5¾c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

CHEESE AND BUTTER.

CHEESE—As most people expected, the cheese market has recorded reaction and the average price this week is from an ⅛ to ¼c. lower than it was last, and the market rules heavy and dull at the decline. In the country, at this writing, exporters are bidding 8¼ to 8⅜c., as against 8½c. last week, while on spot, though holders have not shaded prices, if they wanted to make a sale they would have to accept 8⅛ to 8¾c., as to grade, against 8⅝ to 8⅞c., last week's figure.

BUTTER—The butter market also rules heavy in tone, but there is no particular change to report. Values on finest creamery range from 17½ to 17¾c., and on dairy from 13½ to 14c.

MONTREAL NOTES.

With the short contracts filled the expected reaction in cheese materialized last week.

Further forward contracts in canned vegetables have transpired here since last report.

First receipts of fresh new raspberries were offered on Friday last, and since then offers have increased slightly.

American operations continue active both in the baled hay and potato markets at country points in this Province.

AMERICAN SUGARS

Write for special quotations on carloads direct from New York.
Freight prepaid to your station.

We will ship assorted cars of Granulated and Yellow.

A. H. CANNING & CO.

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OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
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DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

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We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to. All Foreign Fruits in season.

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Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST
Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

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The most cleanly and effective Vermin Remover ever known. Helpepper and Vermin must separate.

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Makers of Pure Malt, Wine and Concentrated Vinegars. In Bottles and Casks.

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DAISY BRAND SEEDED RAISINS

Have you them in stock? If not, better order at once. They're having a great sale. . . . . .

PUT UP IN 1-LB. CARTONS. We're still open for DRIED APPLES.

W. NORTHROP. 9 Jarvis Street, TORONTO.

Hugh Walker & Son Wholesale Fruit and Commission Merchants

Consignments carefully handled. GUELPH, ONT.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., July 6, 1899.

AT this time there is little in active business to report, there being but a fair present demand for general lines. Values show little change, and, except in canned goods for future delivery, there is rather an easier tendency all round. The weather continues unsettled and quite cold for the season. The holiday somewhat affected the volume of business for the week. There have been during the last few weeks very free arrivals of English rice, so that the local stock is larger than usual. Some on hand was bought at low figures, though of good quality. In spices, while there is little change the tendency is to rather lower prices. Our market is not a large one in this respect. Tourists are beginning to arrive quite freely, and never have we been in a better position to receive them, or have the outside attractions been so many.

OIL—There is the regular summer business. For the season the sale of burning oil is particularly active. Lubricating oils move freely, but orders are generally at this season for limited quantities. Paint oils continue high. Linseeds have advanced and are firmly held. The high price makes it difficult to effect sales. Turpentine is also still high. Cod oil has rather more attention at quite low figures.

SALT—Quite a large cargo of Liverpool coarse arrived during the week. Owing to higher rates of freight rather higher figures were asked. The demand was not large, a considerable part of the cargo going into store. There was also some received via Boston, owing to lower rates of freight ruling to that port. At many common points it can be landed lower than via St. John. Canadian salt has a steady sale at even prices. For fine salt it holds the trade, except in the case of some farmers and retail dealers who want bulk goods, these buy Liverpool factory-filled. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—There is not much of interest at present. The trade have largely bought and are satisfied to watch the market advance. Only a certain quantity can be consumed and they do not care to overstock even if quite a further advance was assured. In fact, they have bought rather lighter stocks than usual, and they will carry much lighter stocks over. Many still look for rather lower figures, particularly should the pack be large. The number of brands sold this year is smaller than usual, the best known ones getting the business. Salmon have some attention but the opening price is rather high to attract business. The season is still early. Some Alaska pink fish that were brought here, though fair goods, do not give general satisfaction, the demand being for a better fish. Fruits have had little attention. Peaches are the only thing largely sold here except apples. In oysters higher prices are asked, and pineapple have been advanced. Meats of all kinds are firmly held with quite a steady sale.

GREEN FRUITS — The big sale is in bananas; and, though prices have been kept high, there has been an active demand during the week. Oranges are only of fair quality, and move slowly. Lemons sell freely at rather higher prices. Californian fruit has a ready sale, and is lower than usual at this season. There is a small daily auction of Californian fruits, which is something new, and is fairly successful. Plums, apricots and cherries have a fair sale. Strawberries show quite a range in price. Natives are now being received, but rule quite high in price. Pines are quite plentiful, but hold their price, which affects the sale. A car of melons was received this week. It is bad weather for best results, being too cold. The fruit, however, had a fairly good sale. Rhubarb is low. Tomatoes and cucumbers have a steady sale.

DRIED FRUITS — This is a quiet line. Though dealers are beginning to think about futures, little has yet been done. Prices in all lines are low, holders being anxious to clean up before new goods arrive. There is but a light demand, and prices rule lower than it would cost to import. Seeded raisins are rather easier at outside points. Dealers being short on choice goods are cutting the price of fancy. There is quite a stock still held here. Dates hold firm. Onions are lower with a fair business doing.

SUGAR—There is an active demand. As is usual at this season, prices show no change; but the feeling is not towards higher prices, at least, for a little while. American sugars are not now coming in.

MOLASSES—There is no excitement here. Present stocks are equal to all demands. Some 250 casks of Barbadoes arrived by steamer this week. Porto Rico is the grade chiefly sold. There is some inquiry for New Orleans, but little business results at this season. Stocks of all grades are light.

DAIRY PRODUCE—Eggs are not being freely received shippers obtaining better results elsewhere. Prices are rather higher, but there must be a still further advance before there will be free receipts. Butter, on the other hand, is a large stock, and, while of fair quality, is very low, with only a fair demand. Cheese is limited sale, and only small ones move at all freely. Any change in local price is towards easier figures.

FISH—Salmon have chief attention. The catch has been a small one. Prices rule high, American demand being particularly good. Cod and haddock are quite plentiful, and halibut and shad are still received, but in limited quantities. Mackerel are in light receipts with quality good. In dry fish stocks are not large, and little changed in price, though there is a rather easier tendency. Smoked, as reported last week, are higher than for some time, and, if stock does not arrive too freely, tends firm. In pickled fish, alewives have chief attention. The pack was but about two-thirds the usual quantity, being about 8,000 to 10,000 bbls. They are all exported, going south via New York. They are bringing a good price, better than usual, and show a fair profit. We quote as follows: Large and medium dry cod, $3.65 to $3.75; small, $2.25; pickled shad, $3.50 to $5, as to quality; haddies, 4½c. per lb.; smoked herring, 6½ to 7½c.; halibut, 8 to 10c. per lb.; fresh haddock and cod, 2c.; shad, 12 to 15c.; boneless fish, 4 to 5c.; pollock, $1.75 per 100; salmon, 17 to 18c.

PROVISIONS—At this season the demand is small, particularly for barrelled goods. Clar and mess pork keep quite close together in price. Local packed mess holds the demand over imported at a higher figure. Beef is quiet. In hams and bacon there is a fair sale at full figures. Lard is a fair sale, and prices are rather firmer.

FLOUR, FEED, AND MEAL—The firmer feeling seems to have passed by in flour, but millers feel that good prices will rule later. Oatmeal shows little, if any, change. Sale is light. Oats keep high, and are reported very scarce. There is a limited sale. Feed is rather easier to get, particularly bran, which is rather lower. Cornmeal is quite firm at a slight advance. Beans are dull at even figures. Barley, split and blue peas, while rather easier, except the last-named, are but a light sale. We quote as follows: Manitoba flour, $4.65 to $4.80; best Ontario, $3.85 to $4.10; medium, $3.60 to $3.75; oatmeal, $4.00 to $4.10; cornmeal, $2.05 to $2.10; middlings, $21 to $22; oats, 41 to 43c.; hand-picked beans, $1.05 to $1.10; prime, 95 to $1.00; yellow-eye beans, $1.90 to $2; split peas, $4.10 to $4.15; round, $3.25 to $3.40; pot barley, $4.10 to $4.15; hay, $7 to $7.50; timothy seed, American, $1.50 to $1.75; do., Canadian, $1.80 to $2.25; mammoth clover, 7½ to 8c.; alsike, 7½ to 8c.; red, 7¼ to 7¾c.

ST. JOHN NOTES.

C. H. Binks, of Montreal, was in the city this week.

Large shipments of Heinz pickles have been received by the retail trade this week.

The many friends of Mr. C. H. Dearborn, senior member of the firm of Dearborn & Co., are much pleased to see him again at his desk after his winter sojourn in Florida. Mr. Dearborn reports that the frosts of the past season have again put back the fruit industry of that State. In fact, the growers are all but discouraged.

It is with great regret we note the death of Mr. W. W. Turnbull. It was fully expected Mr. Turnbull would recover from an illness that has been somewhat tedious. For many years Mr. Turnbull was very closely identified with the wholesale trade and was, perhaps, our richest citizen. Few succeed in attaining such a reputation for honest and business capability as he enjoyed. The wholesale grocery trade of the city closed their stores for two hours the afternoon of the funeral.

Through the kindness of Mr. Ganong, of the St. Croix Soap Co., your representative was this week shown through the various departments of their large factory at St. Stephens. "Surprise" soap is a household word throughout the Dominion, and no expense is spared to keep the immense sale on the increase, while modern appliances and up-to-date methods, united with capacity of management, go far to bring about this result. The fact that quality is the first consideration is, perhaps, the primary cause of success. Besides the Canadian trade, this company is now sending large shipments to the West Indies.

CURRENT MARKET QUOTATIONS

July 6, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb	.....	.....	.....	.....	14	16	.....	.....
" " pound prints	.....	.....	13	14	17	18	.....	.....
" " tubs, best	.....	.....	12	12½	15	16	.....	.....
" " tubs, second grade	.....	.....	9	11	12	14	.....	.....
Creamery, tubs and boxes	17¼	17½	16½	17	18	19	.....	.....
" prints and squares	.....	.....	17	17½	19	20	.....	.....
Cheese per lb.	8¼	8¾	8¾	9	9½	10½	.....	.....
Eggs, per doz	12	14	12½	13	12	13	.....	.....

CANNED GOODS

Apples, 3's	$.....	$0 90	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" " gallons	.....	2 10	2 00	2 20	2 25	2 40	3 00	3 25
Asparagus	.....	.....	.....	2 40	.....	.....	.....	.....
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	80	85	80	90	90	95
Beans, 2's	79	80	80	85	90	95	.....	00
Corn, 2's	95	1 00	95	1 00	95	1 00	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 80	1 85	2 30	2 40	1 75	1 90
" white, "	.....	.....	1 75	1 80	.....	.....	.....	.....
Peas, 2's	70	75	70	80	00	90	.....	00
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 65	1 75	.....	1 15
" " 3's	.....	.....	2 00	2 40	2 25	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	.....	2 50	1 50	1 75	1 75	1 80	.....	1 60
" 3's	.....	2 50	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	.....	1 25	1 10	1 25	1 30	1 60	.....	1 40
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	1 40
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	65	75	00	1 00	.....	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	.....	1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 35	1 50	1 40	1 50	1 65	1 75	.....	1 70
Succotash, 2's	.....	.....	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	79	82	80	85	00	1 00	.....	1 10
Lobster, talls	.....	2 50	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 65	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 30	1 50	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	1 40	1 60	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	.....	.....	1 50	1 60	.....	1 60	.....	.....
" " Clover talls	.....	.....	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	.....	.....	1 60	1 15	1 25	.....	.....
" Cohoes	1 05	1 15	1 10	1 20	1 00	1 10	95	1 12
Sardines, Albert, ¼'s	.....	12	12½	13	14	15	.....	.....
" ½'s	20	00	20	21	20	21	.....	.....
" Sportsmen, ¼'s	....	12½	.....	12½	.....	12	.....	.....
" ½'s	.....	00	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" ½'s	.....	18	18½	00	10	11	.....	.....
" P. & C., ¼'s	.....	.....	23	25	23	25	.....	.....
" ½'s	.....	.....	33	36	33	36	.....	.....
" American, ¼'s	.....	.....	4	4½	4	5	.....	.....
" ½'s	.....	.....	9	11	10	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 20	1 50	1 00	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 30	1 45	1 55	1 60	.....	2 00	1 90	2 00

GREEN FRUITS

Oranges, Sorrento, boxes	$3 75	$4 00	$4 75	$5 00	$4 00	$4 50	$.....	$.....
" " ½ boxes	2 00	2 25	2 50	3 25	1 50	2 00	.....	.....
Lemons, Messina, new, p. box	2 00	3 50	2 50	3 50	2 50	3 50	.....	.....
Bananas, per bunch	1 25	2 00	1 75	2 00	1 75	2 25	.....	.....
Cocoanuts, per 100	3 25	3 50	.....	4 00	3 25	3 50	.....	.....
Strawberries, per quart	6	7	6	9	10	12	.....	.....
Pineapples, each	5	15	11	18	15	00	.....	.....
Tomatoes, Can., per basket	.....	.....	1 25	1 50	.....	.....	.....	.....
Cherries, sour, per basket	.....	.....	65	75	.....	.....	.....	.....
" sweet "	1 25	1 50	75	1 25	.....	.....	.....	.....
Red Currants, per basket	.....	.....	00	00	.....	.....	.....	.....
Gooseberries "	.....	.....	30	00	.....	.....	.....	.....
Peaches, Cal., per crate	.....	.....	1 50	1 60	.....	.....	.....	.....
Plums, "	.....	.....	2 00	3 00	.....	.....	.....	.....
Watermelons, each	.....	.....	20	25	.....	.....	.....	.....
Raspberries, per quart	15	18	8	12	.....	.....	.....	.....
Huckleberries, per basket	.....	.....	1 10	1 25	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 50	.....	$4 60	4⅛	4 70	5⅛	5¼
Granulated, Acadia	.....	4 50	.....	4 55	.....	4⅝	.....	.....
Granulated, foreign, net	.....	.....	.....	4 50	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 60	.....	5 10	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 70	.....	5 20	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 20	.....	5 57	.....	.....	.....	?
Powdered, bbls	.....	5 05	.....	5 17	5¾	6	.....	6¾
Phœnix	.....	4 25	.....	4 35	.....	.....	.....	.....
Cream	.....	4 25	.....	4 35	.....	.....	.....	.....
Extra bright	.....	4 10	.....	4 20	3¾	3⅞	4⅛	4⅜
Bright coffee	.....	4 00	....	4 10	3⅝	3⅝	.....	.....
Bright yellow	.....	.....	.....	4 00	.....	.....	.....	.....
No. 3 yellow	.....	3 75	.....	3 85	3⅛	3¼	.....	.....
No. 2 yellow	.....	3 70	.....	3 80	.....	.....	.....	.....
Foreign, yellow	.....	.....	.....	3 75	.....	.....	.....	.....
Trinidad	.....	4¼	.....	.....	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Wire nails, base	.....	2 65	.....	2 65	.....	.....	.....	.....
Cut nails, base	.....	2 15	.....	2 15	.....	.....	.....	.....
Barbed wire, per 100 lb	.....	3 30	.....	3 30	.....	.....	.....	.....
Smooth Steel Wire (oiled and annealed, etc.), base	.....	2 60	.....	2 60	.....	.....	.....	.....
White lead, No. 1	.....	5 62½	.....	5 75	.....	.....	.....	.....
Linseed oil, raw	.....	52	.....	57	.....	.....	.....	.....
boiled	.....	55	.....	60	.....	.....	.....	.....
Turpentine	.....	62	.....	60	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups -								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Corn Syrup, barrels per lb	.....	.....	.....	2½	.....	.....	.....	.....
" " ½-bbls. "	.....	.....	.....	2⅝	.....	.....	.....	.....
" " kegs "	.....	.....	.....	2¾	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 20	.....	.....	.....	.....
" " 2 gal. " "	.....	.....	.....	00	.....	.....	.....	.....
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	35	45
Barbadoes	.....	37	.....	.....	29	31	45	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.....	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 35	$1 60	$1 30	$1 50	$.....	$1 50
" " 2-lb. cans	.....	2 65	2 40	2 60	2 40	2 75	.....	2 50
" " 4-lb. cans	.....	.....	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 00	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	.....	18 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 75	3 00	.....	2 75
" 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 25
English brawn, 2-lb. can	.....	2 40	2 50	2 80	2 75	2 80	.....	2 50
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....	.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	.....	.....	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ¼'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 75	2 80	2 95	.....	3 25	.....	.....

CANDIED PEELS

Lemon, per lb	.....	.....	.....	10½	12	.....	.....	.....
Orange, "	.....	.....	.....	.....	12½	.....	.....	.....
Citron, "	.....	.....	17	19	.....	.....	.....	.....

FRUITS

Foreign—								
Currants, Provincials, bbls	.....	4½	4¼	4¾	4½	5	5	5¼
" ½-bbls	.....	4¼	.....	.....	6	7	5¼	5¾
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	.....	.....
" " ½-bbls	.....	4¾	4½	4¾	5	6	.....	5½
" " cases	.....	4½	4½	4¾	6½	7	.....	.....
" " ½-cases	.....	4¾	4¾	5	5½	6	.....	5¾
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" " ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" " cases	.....	.....	5	6	7	7¼	.....	.....
" " ½-cases	.....	5½	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6½	7	7	8	.....	.....
Dates, boxes	5¼	6	5½	6	6	6½	.....	.....
Figs, 10-lb. boxes, per lb	.....	.....	18	20	14	18	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	.....	.....	.....
" Mats, per lb	.....	.....	3½	3¾	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	.....	8½	11	10	12	.....	.....
" " 50's	.....	.....	8	9¼	8½	9	.....	.....
" " 60's	.....	8	7½	8½	8	8½	.....	.....
" " 70's	.....	7½	7	7¾	7½	8	.....	.....
" " 80's	.....	7	6¼	7	7	7½	.....	.....
" " 90's	.....	6	5½	6½	6½	7	.....	.....
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	.....	.....	.....	.....
" " D	.....	.....	.....	6	.....	.....	.....	.....
" " U	.....	.....	.....	4½	.....	.....	.....	.....
Raisins, Valencia, off stalk	.....	4	.....	.....	5	6	.....	1 50
" Fine off stalk	4¼	4½	5	5½	5	5¼	.....	1 65
" Selected	5	5¾	.....	6½	6	7	.....	1 75
" Layers	.....	5¾	6½	7½	5¾	8	.....	1 85
" Sultanas	11	16	10	15	10	12	10	12
" California 3-crown	.....	6¾	7	7½	7	7¾	.....	6½
" " 4-crown	.....	7¾	7¾	8	8	8¼	7¾	8
Domestic—Apples, dried	6	6½	6	6½	5½	6	.....	.....
" " evaporated	9	9½	9½	10½	9½	10	.....	10½
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	.....	19	18	18	19	19½

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	7	7¼	.....	.....	.....	8½
Smoked Meats—								
Breakfast bacon	10½	11	11	11½	.....	.....	.....	11½
Rolls	.....	9	8	8½	9½	10	.....	10½
Hams	10½	12	.....	11	10½	12	.....	11
Shoulder hams	.....	10	7¾	8	8	9	.....	9½
Backs	.....	.....	10¼	11	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	15 00	15 50	13 50	14 50	14 00	15 00	16 00	17 00
" short cut	.....	.....	15 00	15 50	15 00	15 50	16 50	17 50
Clear shoulder mess	.....	.....	12 00	12 50	14 00	14 50	.....	.....
Plate beef	.....	.....	.....	11 50	13 50	14 50	.....	.....
Lard, tierces, per lb	.....	6½	.....	6¾	6½	6¾	9	9½
Tubs	6¾	7	.....	7	7	7½	.....	.....
Pails	.....	.....	.....	7¼	7¼	7½	.....	9
Shortening, in 60-lb. tubs	.....	.....	7¼	7⅝	.....	7¾	.....	.....

TWO SUMMER SPECIALTIES.

"Crystal Maize" Corn Starch

For dainty and delicious desserts.
Refined in crystal spring water.

Celluloid Starch

(REQUIRES NO COOKING)

For brilliant laundry finish.

The Brantford Starch Co., Limited

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	8¾	9½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	.....	.....	22	25	24	28	.....	.....
Gautemala	.....	.....	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	.....	.....
Valencia shelled almonds	28	30	28	30	.....	.....	.....	.....
Tarragona almonds	12	15	12	14	11	12	.....	.....
Peanuts (roasted)	6½	9½	9	10	9	10	.....	.....
" (green)	5½	8	7	9	.....	.....	.....	.....
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	12	13	12	13	.....	.....
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	.....	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	.....
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	4⅛	4¼
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	5
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅜	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	3½	4½	5	6	.....	5
Tapioca	3¾	4½	4¼	4¾	5	6	.....	5
Macaroni, dom'ic, per lb., bulk	.....	.....	.....	7½	.....	.....	.....	.....
" imp'd, 1-lb. pkg., French	.....	.....	9	10	.....	.....	.....	.....
" " " Italian	.....	.....	11	12½	.....	.....	.....	.....

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00	2 00	2 50
Sal soda, per bbl	70	75	70	80	85	90	.....	1¾
Sal Soda, per keg	95	1 00	95	1 00	90	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	15	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	16	15	18	.....	.....
" whole	11	12	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	20	23	18	24	24	26	.....	35
" " 5-lb. cans	20	23	20	26	20	22	.....	.....
" " whole	19	25	15	25	20	22	.....	.....
Ginger, Jamaica	19	25	18	25	20	25	.....	.....
Cloves, whole	12	20	14	35	18	30	.....	.....
Pure mixed spice	25	30	28	30	25	30	.....	.....
Cassia	20	40	20	40	16	25	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	28	30	25	35	.....	.....
Allspice	13	17	13	16	16	18	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	14	15	16½	.....	.....
Sarnia water white	12	13	.....	15	16	17½	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	17	18½	.....	.....
Pratt's Astral	18	19	.....	18	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	12½	60	12	60	11	40	.....	.....
Caddies Paking, Kaisow	17	60	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	31	40	.....	.....
Pekoes	20	30	20	30	25	30	.....	.....
Pekoe Souchong	17½	60	17	35	17	35	.....	.....
China Greens—								
Gunpowder Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Pingsueys—								
Young Hyson-½-chests, firsts	28	35	28	32	30	40	.....	.....
" seconds	16	18	18	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	18	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	26	27	26	27	.....	.....	.....	.....
Good Medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	18	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, No. 1, 2-hoop	.....	.....	.....	.....	1 85	.....	1 85	.....
" " 3-hoop	.....	.....	.....	.....	1 70	.....	1 70	.....
" half grained	.....	.....	.....	.....	1 40	.....	1 40	.....
" quarter, jam	.....	.....	.....	90	1 05	90	1 08	.....
" candy, and covers	.....	.....	.....	1 25	2 65	2 25	2 65	.....
Tubs, No. 0	.....	.....	.....	.....	8 50	.....	8 50	.....
" " 1	.....	.....	.....	.....	7 00	.....	7 00	.....
" " 2	.....	.....	.....	.....	6 00	.....	6 00	.....
" " 3	.....	.....	.....	.....	5 00	.....	5 00	.....

See that you have this on your

CLUB CLUB

Chewing TOBACCO.

is always reliable, uniform in make and flavor AND pays you a better profit than other Chewing Tobaccos.

Put up 5s and 10s to the LB. Price, 41c. lb.

For Sale by your wholesaler.

THE JOLIETTE TOBACCO CO., Joliette, Que.

F. W. HUDSON & CO., Ontario Agents, TORONTO, ONT.

Boston Laundry Starch.



Do not confound this starch with the ordinary starches sold in packages, as this starch is in a class by itself. It is superior to any other starch made or sold in packages in Canada, in every respect, and merchants who sell this starch find that it gains friends wherever it has been sold, as everybody is delighted with its work.

Sold by all wholesale dealers at $3.20 per case—forty packages in a case.

The F. F. Dalley Co., Limited, Hamilton, Can.

or 48 Front St. East, TORONTO; 10 John St., MONTREAL, QUE.

NEW SEASON

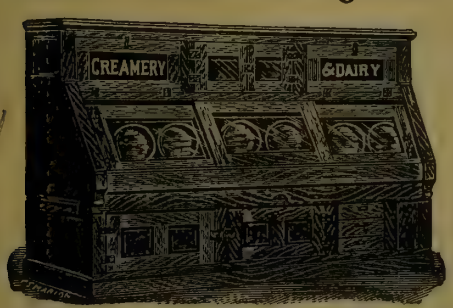
JAPAN TEAS

Now in store, shipment extra choice earliest pickings.

WARREN BROS. & CO.

TORONTO.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

STARCH ARGO GLOSS

in 1-lb., 3-lb. and 5-lb. packages, and 50-lb. boxes, and 200-lb. brls.

A SHIPMENT JUST ARRIVING.

PERKINS, INCE & CO.

TORONTO.

IT IS not in the name but in the QUALITY

that is why

THE FRAGRANT . . .

"MAGNOLIA"

CEYLON TEA

is so popular.

If you do not handle it an assorted case will convince you of its excellence.

BLACK ½'s and ¼'s. 25, 40, 50, 60 cents per lb. MIXED ½'s and ¼'s.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

Why don't YOU use



Best Breakfast Tonic.

DRINKS DELICIOUS.
DRAWS TRADE.

We are Booking Orders for future delivery, in the following lines of

CANNED GOODS

We have secured large quantites and can quote the lowest market price :—

Tomatoes	Royal. Victoria. Simcoe. Log Cabin. Favorite Brand (Pure Food).
Corn . . .	Simcoe. Log Cabin. Favorite Brand (Pure Food).
Peas . . .	Early June, Log Cabin. Sweet Wrinkle, Log Cabin. Early June, Simcoe. English Garden.
Beans . .	Golden Wax, Log Cabin, flat. Refugee, Log Cabin, flat. Golden Wax, Simcoe, tall. Refugee, Simcoe, tall.
Strawberries	Tin 2 lb., Log Cabin. Tin 3 lb., Log Cabin.
Raspberries	Tin 2 lb., Log Cabin. Tin 3 lb., Log Cabin.

LAPORTE, MARTIN

Wholesale

We can Deliver at Once any of the following brands of

CANNED GOODS

They are of 1898 pack, but every tin is guaranteed perfect. The prices have been cut down to rock bottom, in order to make room for the new pack. **Order at once**—

Apples . .	Tin 1 gal., I.C.B. Tin 1 gal., Burford. Tin 1 gal., West Lorne.
Peaches .	Tin 3 lb., Log Cabin. Tin 3 lb , Dunmore. Tin 3 lb., Garden City.
Pears . .	Tin 2 lb., Bartlett, I.C.B. Tin 3 lb., Bartlett, I.C.B. Tin 3 lb., Flemish Beauty, I.C.B.
Plums . .	Tin 2 lb., Greengages, I.C.B. Tin 2 lb., Lombard, Garden City.
Strawberries	Tin 3 lb., Log Cabin.
Raspberries	Tin 3 lb., Log Cabin.
Pumpkin	Tin 3 lb., I.C.B.
Tomatoes	Queen. Lorrain.
Corn . . .	Aylmer. Log Cabin. Delhi. I.C.B. Queen. Extra Cooked.
Peas . . .	Boulter, Early June. Boulter, Marrowfat. Dunmore. Queen. West Lorne.

& CIE., MONTREAL

Grocers.

Teas "fragrant", "delicious", "perfect" and "best" are now as plentiful as gold mines, but customers only smile and say — "Give us Blue Ribbon Ceylon" — Blue Ribbon Tea Co. — 42 Scott St. Toronto.

THE FLY NUISANCE.

THE following suggestions as to the abatement of the pest of flies which are such a source of annoyance and expense in many dry goods and general stores are offered by one that has had a large experience in devising means of keeping stores free of flies.

The first thing to do is to provide proper screens at doors and windows.

The next thing of importance is cleanliness. If any of the employes bring lunches which are eaten in the store, or eat fruit in the store when trade is quiet, the remnants, especially in fly time, should be gotten outside with as little delay as possible; if carried into the basement or left for several days in waste baskets the flies are attracted and eggs might be laid and flies hatched in such refuse.

If any sticky fly paper is used, and it is practically indispensible, to catch the flies that will get inside in spite of all precautions, it should always be used in the cardboard holders which the more enterprising manufacturers provide for this purpose; they cost but a few cents apiece, and, besides avoiding accidents, the paper looks better when used in these holders. A sheet of sticky fly paper laid on the shelf of a dry goods store is apt to be blown against a piece of goods, but the use of the holders reduces the risk to a minimum, as, if one of the holders is turned upside down by the wind, the fly paper contained in it will not come in contact with whatever it may be inverted upon.

For show-windows, where expensive goods are displayed, it is best to catch the flies as quickly as possible, for the damage a few flies will do in a window full of choice ribbons and silks is amazing.

Sticky fly paper cannot be used to so good advantage here as back in the store, but there is now a device called "Fly Ribbon," a strip of paper about 1½ in. wide and 20 in. long, which is covered upon both sides with sticky material, and wound upon a core for convenience in handling. It has a small wooden or metal drip cup at the lower end, and is reinforced at the upper end with a piece of tough paper having a small hole and a longitudinal slit for convenience in hanging it up. These ribbons can be used in a show-window, and, if there is any chance of the wind swaying them where they might swing against some of the goods displayed, they could be fastened with threads to avoid this danger, the threads, of course, would be practically invisible to anyone looking in at the window from the outside, and the ribbons themselves can be concealed, if it seems desirable, by hanging some of the goods displayed in front of them.

These ribbons we have never seen in any Canadian city, but they are offered in New York city by many dealers, and are made, we understand, by the manufacturers of "Tanglefoot Sticky Fly Paper."

PERSONAL MENTION.

Mr. W. P. Downey is leaving this week on a business trip to New York.

Ex-Ald. John Kenrick, Hamilton, has sold out his grocery business, and will take a trip to the Old Country soon.

Mr. Joseph F. Eby, of The Eby, Blain Co., Limited, is holidaying with a fishing party in the vicinity of Quebec.

Mr. D. J. Gillies, grocer, etc., Cornwall, made THE GROCER a call a few days ago. He was accompanied by Mrs. Gillies.

Mr. W. A. Shockill, traveler for Frank Magor & Co., Montreal, returned home this week from his wedding trip. Mr. and Mrs. Shockill visited Toronto and Niagara Falls.

A FRUIT-CLEANER BOUGHT OUT.

Nicholson & Brock, manufacturers of Nicholson's mince meat and Brock's bird seed, 81 Colborne street, Toronto, have bought out Walter Northrop, fruit-cleaner, raisin-seeder, etc., 9 Jarvis street, Toronto. Mr. Northrop intends going to Liverpool. It is only a few years since Nicholson & Brock came to Toronto from London, Ont., but they now have a large business under their control.

This name **Orient** is never on a poor package of **Coffee, Spice, Baking Powder or Extract** it is always on a good one.

Put up by

Remember the name when you buy again.

The TORONTO COFFEE AND SPICE CO., Limited.

Returned to Donald Bain & Co 8/7/99

Trade Mark.



REGISTERED

TO THE TRADE

Our ***BRUSH FACTORY*** is now in full operation and we are ready to supply

SCRUB and HORSE

BRUSHES

in quantities to suit the Trade. Stove Brushes will soon be ready. Please write for catalogue, prices, discounts and terms to

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Quebec,	Hamilton,	London,	Kingston,	St. John, N.B.,
Halifax,	Winnipeg,	Victoria,	Vancouver,	St. John's, Nfld.

THE . . .

Watson, Foster Company

Limited

Manufacturers of
all grades of
WALL PAPERS

Montreal, Canada.



The Factory Producing the Most Modern, Artistic and Profitable Line of Paper Hangings on the Continent.

Largest Collection of Samples for Season 1899-1900 ever issued—136 Combinations, from the cheapest Blanks to the most fancy Gilt Papers, including Heavy Embossed Gilts on 24-oz. stock, 21 in. wide. EMBOSSED PULP EFFECTS—the newest specialty out.

NOTE.—In order to put all our Ontario customers on an equal footing as to freight, we have decided to equalize freight with Toronto for towns West of Belleville and West and North of Toronto.

DEALERS who bought too hastily in previous seasons we wish to tender a timely word of advice—WAIT till our representative calls on you in a few days with our interesting range of samples, or if YOU CANNOT WAIT write or wire us, and we will arrange to give you an early opportunity to inspect our offering.

BUY ENGLISH PRODUCTS AND SUPPORT THE MOTHER COUNTRY.

BRUNNER, MOND & CO., L'T'D

NORTHWICH, ENGLAND.

Crescent BM&Co TRADE MARK. Brand

ENGLISH

BICARBONATE OF SODA

SPECIALLY REFINED AND RECRYSTALIZED.

WHY PAY EXORBITANT PRICES FOR SODA IN PACKETS WHEN "BRUNNER, MOND'S" SODA IN DRUMS IS THE **PUREST** AND SO MUCH **CHEAPER?**

CONCENTRATED SAL SODA

(SESQUI-CARBONATE)

THE BEST AND MOST CONVENIENT FORM OF WASHING SODA. DOES NOT CHANGE ITS COMPOSITION WITH TIME OR HEAT. IT IS ALWAYS EQUALLY GOOD TO USE. DOES NOT INJURE THE MOST DELICATE FABRIC OR THE MOST DELICATE SKIN. **1-LB.** DOES THE WORK OF **2-LBS.** OF ORDINARY SAL SODA. AN ELEGANT PREPARATION, IT SHOULD BE STOCKED BY EVERY UP-TO-DATE GROCER AND CHEMIST

SODA CRYSTALS.

(SAL SODA)

FINEST QUALITY. LUMP OR CRUSHED, AS DESIRED. IN DRUMS, BARRELS AND BAGS.

WINN & HOLLAND, MONTREAL, SOLE AGENTS FOR CANADA.

A TEA MERCHANT INTERVIEWED.

JOHN McEWAN, senior partner of the large London tea firm, McMeekin & Co., was interviewed by a representative of the St. John, N.B., Sun, when he was in that city.

McMeekin & Co. deal only in Indian and Ceylon teas, and have plantations of their own in both countries. The late Mr. McMeekin was one of the earliest tea-planters in India. He was also a practical horticulturist, introducing new methods of cultivation of the tea plant.

Mr. McEwan has been in the tea business since 1877, and has visited the plantations of India and Ceylon, and has been over the tea-drinking world in the interests of his trade. He has visited Russia, and Australia, and Africa, and has been over this continent from New Orleans to Winnipeg, and from Halifax to Vancouver and San Francisco. His firm handle a large direct trade with the west coast, across the Pacific. His travels and his business experience make him an authority on the subject of tea, and he is now preparing a paper on "Distribution of the Tea Plant in Production and Consumption," to be read before the International Geographical Congress at Berlin next September. He is a Fellow of the Royal Geographical Society, which has a commercial geographical section. He has written a booklet on Indian tea.

Discussing the cultivation of the tea plant, Mr. McEwan pointed out that India and not China was its real home. The cultivation of the plant in India was begun by the East India Company, members of which brought plants from China in ignorance of the fact that the plant was a native of India. They cleared the jungle and set out Chinese plants, but in the course of time discovered they had been cutting down trees of a superior character to those they had brought from China.

The native Indian plant, as a profitable commercial product and as a leaf for producing good liquid tea was found to be vastly superior to what was thereafter termed the China variety. Consequently much the greater portion of all the modern cultivation of tea, both in India and Ceylon, has been of plants from the seed of the indigenous type. Many hybrids are, however, in use, and are more or less successful, according to elevation. The pure China tea has in some cases given very satisfactory quality at a high elevation, although its yield in quantity is comparatively small. Many hold the theory that under European supervision and methods of planting, cultivation and manufacture a tea superior in quality to anything the world has yet seen may be produced. Many tea experts maintain that for delicacy and flavor there never has been such tea as formerly came from China, but under the modern conditions of trade its production appears to be a lost art. There is a possibility of recovering, in the way suggested, what seems to have been forgotten.

The blending of teas, Mr. Ewan pointed out cannot be done in Ceylon, for the importation of other teas is forbidden; nor in India, on account of climatic conditions. If tea were opened up during the rainy season in Calcutta or in the moist, steamy atmosphere of Colombo, it would lose materially by the exposure. Nothing is more sensitive than tea. In packing it on the estate the last process, called the final firing, is designed to remove any particle of moisture which may have been left during the earlier process, or contracted while it awaited packing. Immediately after the final firing the tea is packed and sealed down, but when packages are opened at the point of shipment for any purpose it is not possible to refire them, and consequently the contents to some extent deteriorate, especially if exposed to a moist atmosphere.

"For this reason," said Mr. McEwan, "the best tea to handle in a country store, with a miscellaneous stock of goods, some of which give off strong odors, is a tea in sealed lead packages. Any tea which has to be left open in bins or chests is liable to contract some of the characteristics of other goods, and consequently deteriorate."

"In spite of the rise in prices since last December, aggregating fully 50 per cent. on the value of all common grades of Indian, Ceylon and Chinese teas, the home consumption in England has continued to increase, and it seems probable that prices will be maintained at a high level for a considerable time to come. It will be easily seen that it is not possible quickly to extend the production of tea, as an estate yields practically no crop for about five years after the land is cleared for planting. There need be no fear, however, of an ultimate short supply, for a very large acreage of new cultivation in India and Ceylon and in Travancore in Southern India has yet to come into bearing, and will materially increase the supply.

COLSON & SON'S NEW AGENCY.

E. C. Colson & Son have been appointed Canadian agents for "Eiffel Tower" lemonade, and will have a full line of samples about July 15, when they will be pleased to send them to any wholesaler who may require them. Besides making lemonade, this firm puts up a line of winter drinks, such as ginger, etc., and it is the intention to thoroughly exploit the Canadian trade.

TOBACCO....

IF YOU WISH TO MAKE MONEY

invest in Tobaccos manufactured by

Empire Tobacco Co.
Limited

THEY cost less and bring LARGER RETURNS than any other tobacco.

THEY SELL ALL DAY EVERY DAY.

Something Good
Royal Oak ... } Smoking

Free Trade ...
Currency..... } Chewing

EMPIRE TOBACCO CO., Limited

Granby, Que.

See Prices Current.

Tobacco That Sells

and pays the dealers from 25 to 45 per cent. profit is what we have to offer you.

Our Plug Chewings are:

POMMERY, highest grade, bright, 3½'s.
SMILAX, bright pounds.
HOLLY, bright, 3's and 8's.
BLACK BASS, Navy, all styles.

Our Plug Smoking Brands are:

MONARCH, 3½'s.
MARIGOLD, ROUGH and READY, 8's.
CLOVER, Double Thick, 8's.
BANNER, SOLACE, 13's

Attractively packed in small boxes.

Hundreds of grocers are already handling them and are pleased with the goods.

☞Quality and price are in their favor.☜

We want our Tobaccos handled by every grocer in Canada.

Dominion Tobacco Co.
80 to 94 Papineau Ave., MONTREAL

E. T. STURDEE
Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, **TORONTO**
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.



ASK FOR
MOTT'S



Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.
TORONTO AND MONTREAL.



(Size 14¼ x 12 inches.)

THE DRESDEN CLOCK Gold Finished

This is a massive and big-sized clock, reproducing a costly Dresden clock in the museum of Paris. It is burnished metal, finished in gold, giving it a handsome and exquisitely refined appearance, a clock calculated to be admired in the homes of the cultured and those of artistic tastes. It is packed with the following assortment, viz.:

72 Bars Tutti Frutti	$ 3.60
30 Packages Pepsin Tutti Frutti	1.50
72 Bars Globe Fruit	3.60
	8.70
The Dresden Clock, Gold Finished	6.50
	15.20

PRICE, COMPLETE, $7.00.

ADAMS & SONS CO.
11 and 13 Jarvis Street, - TORONTO, ONT.



We are in a position to offer you better tea than any other firm in the business. We plant, grow, and manufacture all our own teas. You can be sure at all times in recommending Monsoon.

If you wish to improve your sale of tea and gain the confidence of your customers give them Monsoon.

In return for your name on a post card we will send a facsimile of the accompanying cut in colors and much enlarged.

THE MONSOON TEA CO., Toronto.

Enameline

The Modern STOVE POLISH



PASTE.



LIQUID.



CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

GEORGE W. Z. HOLMES, general merchant, Hintonburg, Ont., has assigned to George Aird.

F. R. Presseau, fruit dealer, etc., Montreal, has assigned.

Assignment has been demanded of C. A. Drolet, grocer, Quebec.

R. B. Powell, grocer, Toronto, has compromised at 50c. on the dollar.

Scott & Co., grocers, Moncton, N.B., are offering 50c. on the dollar.

H. N. Gross, grocer, Toronto, has assigned in trust to R. Tew, Toronto.

Paradis & Jobin have been appointed curators of C. P. Beaulieu, general merchant, New Carlyle, Que.

PARTNERSHIPS FORMED AND DISSOLVED.

Maheu & Dufresne, manufacturers cigars, Victoriaville, Que., have dissolved, Adelard Maheu continuing.

Pierre Gauthier and Jos. Tremblay have registered partnership as general merchants under the style of Gauthier & Tremblay, Montreal.

George Robb and George H. Robb have registered partnership as general merchants under the style of George Robb & Son., Knowlton, Que.

Henri Denis and Jean B. Denis have registered partnership as grain dealers under the style of J. B. Denis & Frere, St. Justine de Newton, Que.

CHANGES.

L. D. Shaffner, grocer, Bridgetown, N.S., has sold out to L. D. Ricketson.

John McGregor, general merchant, Coe Hill Mines, Ont., has been succeeded by Henry Johnson.

George M. Crawford, baker, Galt, Ont., has sold out to Thos. W. Stevenson.

Grimm & George, fruit dealers, etc., Listowel, Ont., have been succeeded by George & Kay.

Wade Bros., general merchants, Fordwich, Ont., have sold out to Wade & Johnston.

J. B. Villenieuve, general merchant, St. Anne de la Perade, Que., has removed to Raymond, Que.

J. B. Alcide Smith has registered as proprietor of J. A. Simard & Cie, wholesale tea dealers, St. Johns, Que.

The Wm. Lang Manufacturing Co., manufacturers biscuits and confectioners, Ottawa, are applying for incorporation.

SALES MADE AND PENDING.

Robert R. Douglas, blacksmith, baker and grocer, Blyth, Ont., is advertising his blacksmith business for sale.

FIRES.

Claxton & Son, general merchants, Orillia and Orangeville, Ont., have suffered loss by fire in Orangeville.

The Victoria Canning Co., of B.C., have suffered loss by fire estimated at $3,500 to their factory at Canoe Pass, B.C.; the loss is covered by insurance.

Chas. Simpkins, general merchant, and David Tait, grocer, Bothwell, Ont., have been burned out. T. Gurd, general merchant, has been partially burned out.

DEATHS.

George S. Churchill, grocer, Halifax, is dead.

Wm. Rigney, of Rigney & Hickey, grocers, Kingston, is dead.

SUGAR CONSUMPTION IN GREAT BRITAIN.

"In 1869 the English consumed on the average 42 lb. of sugar per capita annually," says a writer in the Forum. "That this is enough for either health or reasonable enjoyment is proved by the fact that few people use so much to-day. For example, in 1896 Italy consumed 7.19 lb. per capita; Spain, 12.67 lb.; Austria-Hungary, 16.84 lb.; Belgium, 22.8 lb.; Germany, 27.14 lb., and France, 28.24 lb. In the United States, where the use of sweets is said to be injuriously excessive, only 35 lb. per capita were consumed in 1869 and 61 lb. per capita in 1898. In England during 1895-97 every human being, including babies, invalids and paupers, disposed on the average of nearly 4 ounces of sugar a day, or 84.77 lb. a year. Furthermore, neither from the economic nor the sanitary standpoint do the uses to which this extra sugar ration is put seem satisfactory. One of the chief of these appears to be to encourage drinking. Though the exports of beer from England show a tendency to decline, brewing grows apace. Twenty-seven gal. a year per capita, counting women and children, are surely enough. In America, though the amount of spirits drunk is the same, 15½ gal. of beer suffice, and American beer is light. Twenty-seven and one-quarter gal. were the measure for England in 1883, yet in 1897 it had swelled to 31½ gal., an expansion at the rate of about 1 per cent. a year. But, fast as brewing grows, the weight of sugar used in the beer grows faster. In 1883 the public put up with something less than 4½ lb. of sugar to the barrel; in 1897 it demanded between 8 and 9 lb.



Good in Any Climate Wherever There Are Flies.

TANGLEFOOT

SEALED STICKY FLY PAPER.

Ask Your Jobber.



ALWAYS POPULAR.

Keen's D.S.F. Mustard

has attained the highest rung of the ladder. . . . . .

The first and last question when ordering Mustard

IS IT KEEN'S?

Current Market Quotations for Proprietary Articles

July 6, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.



3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ⅛ " "	10 00
10 lb. boxes, per lb.	15
25 lb. pails, "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.



P. G. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs.	$4 00
" 6, ½ " "	4 50
" 8, ¼ " "	7 25
" 10, ½ " "	8 25
" 10, Jet Enamel	8 25

CARR & SONS. per gross

No. 2—¼ gross boxes	2 70
No. 4—¼ gross boxes	5 75
No. 5—¼ gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50

	per doz.
No. 5 Spanish Blacking ¼ gross cases	7 20
No. 10 " " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—



	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

	Per Gross
Patent Stove Polish—	
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish	12 00
¼ gross cases pressed top tins.	
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases, French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00



Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leathe Polish No. 1½	9 00
Waterproof Dublin No, 4	8 00



BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	0 03

BLUE.

KEEN'S OXFORD.	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro, 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY	doz. net
Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c. bars	$1 20
" " (in cream pitcher) 3 5c. bars	1 20
" " (in sugar bowl) 36 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00
Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. pieces	
Flirtation Gum (English or French wrappers) 115 1c. pieces	

It Pays to Please the Laundress

Benson's Enamel Starch is a perfect cold-water laundry Starch for shirt bosoms, collars, and cuffs, where an especially stiff finish or brilliant gloss is desired. Do you know of any laundress who wouldn't **thank** you and continue to trade at your store if you suited her absolutely on those points she prides herself so much on in her work?

Benson's Enamel Starch

never fails in the perfect work it does. Our extensive plant by which all water we use is filtered assures an even whiteness of the color always. "It pays to please the laundress."

The Edwardsburg Starch Co., Limited
Cardinal, Ont.

Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, " "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	....

WALTER BAKER & CO.

Cocoa, ½'s	0 52
Premium Chocolate, ½'s	0 45
Webb's Cocoa Powder, ¼'s	0 30

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—					
½ lb. Packages, 15 or 30 lb. cases					0 27
¼ & ½ lb. " " " "					0 27½
¼ " " " " "					0 28
¼ " " 5 " "					0 29
⅛, ¼ & ½ " 10 " "					0 29
⅛ " " 5 10 15 "					0 30
Bulk—					Brls
White Moss,	10, 15 or 20 lb.				0 18
Feather Strip,	" " "				0 20
Ribbon,	" " "				0 18
Special Shred,	" " "				0 16
Macaroon,	" " "				0 16
Crown Desic'd,	12, 20	25			0 16
Special,	" "	"			0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.	....	29
" " ½ lbs.	....	28

CHEESE.



MacLaren's Imperial—	Per doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.

	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 32
Jersey "	....	0 29
Rajah "	....	0 20
Old Government Java	0 28	0 30
Maracaibo	0 18	0 20
West India	0 16	0 18
Rio, choice	....	0 12

CLOTHES PINS.

ROECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Greig Mfg. Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	4 00
8 " " "	6 00





P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs. 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs. 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs	1 30
" " 6-lb. "	2 60
Flexman " 3-lb. "	1 30
" " 6-lb. "	2 60

GELATINES.

COX'S

2's	1 10
4's	1 10
Quart size,	2 22

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Fine JAPAN RICES

JAPAN GLACE,
JAPAN MIKADO,
POLISHED CRYSTAL,
SNOW JAPAN,
JAPAN ICE DRIPS.

MOUNT ROYAL MILLS BRANDS

D. W. ROSS CO'Y., AGENTS,
MONTREAL.

The "Star Brand"

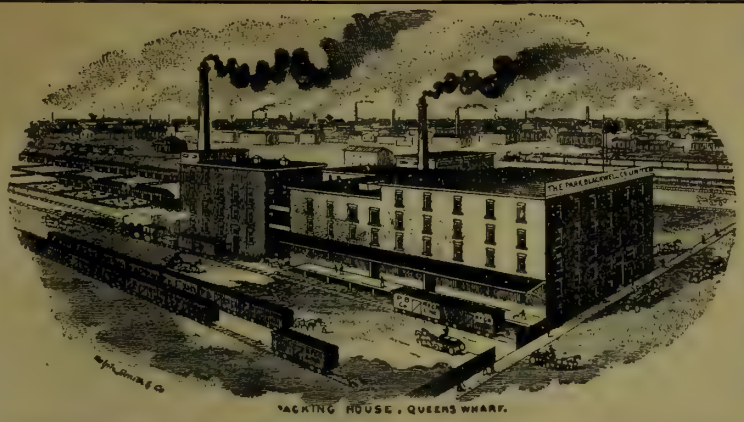
—of—

Pails, Tubs, and General Woodenware is always reliable.



BOECKH BROS. & COMPANY
Selling Agents, Toronto, Ont.

WM. CANE & SONS, Limited
Manufacturers, NEWMARKET.



PACKING HOUSE, QUEENS WHARF.

Mild Cured Hams
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

THE PARK, BLACKWELL CO., LIMITED, Pork and Beef Packers, TORONTO

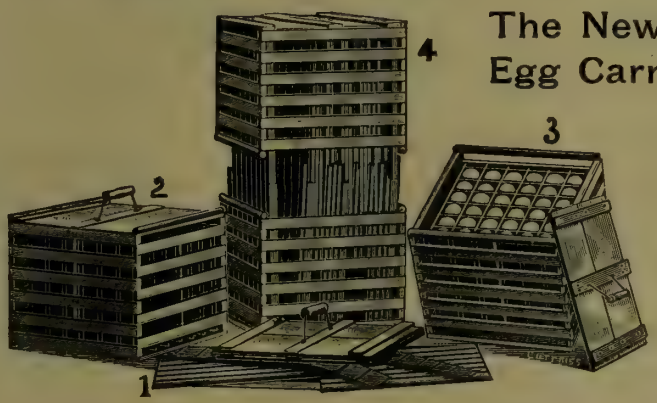


Fig. 1. Folded Flat. Fig. 2. Set up, closed.
Fig. 3. Set up, open. Fig. 4. Shows ½-doz. crates packed for shipment.

The Newest and Best Egg Carrier Out.

The

Humpty-Dumpty

Has no equal for Farmers' use
Light and durable.
Breakages and miscounts out of the question.
Handy for carrying anything with fillers removed.

Made exclusively by
The . . .
Dowswell Manufacturing Co., Limited,
HAMILTON, CANADA.

Cheap Fetchers and Carriers of Inexpensive Daylight.

"Luxfer Prism windows and pavement lights are a boon to progressive and thrifty merchants."



EATON'S—WITH LUXFER PRISMS.



EATON'S—WITH PLATE GLASS.

WE REST OUR CASE

upon a comparison between the amount required to light your store with Luxfer Prisms and the amount of your artificial light bills.

WRITE TO

Luxfer Prism Co., Limited.

58 Yonge St., Toronto.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots



P. G. JELLY POWDER.

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate. 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz., in case, per doz	$1 00
5-lb. tin pails, 3 pails in crate, per lb.	0 06½
7-lb. wood pails, 6 " "	0 06½
14-lb. wood pails, per lb.	0 06½
30-lb. " "	0 06¼

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. "	0 25

per doz

F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

per gross.		per gross.	
Pony size	$7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz.	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA —COW BRAND.



Case of 1 lbs. (containing 60 pkgs.), per box, $3.00

Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.

Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00

Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box $4 00

Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes. 12 oz. each, and in Bars, 1 lb., 2 8-16 lb. and lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



Surprise Soap, 1 box and less than 5 colors $4 00

Surprise Soap, 5 boxes and upward. 4 00

Maypole Soap, per grs. $12.00, black. Freight prepaid on 5 box lots.

Maypole Soap, per grs. $18.00, 10 per cent. discount on gross lots.



A. P. TIPPET & CO., AGENTS

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 05¼
No. 2 " " 3-lb. "	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 08
Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.	





KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes. 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 08½
PURE	40-lb. boxes 1-lb. pack	0 07
	" 48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 7¼
	Pure	0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4½
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05¼
4 lb. canisters, cases 48 lbs	0 5¼
Bbls., 175 lbs	0 04½
Kegs, 100 lbs	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in case	0 07
Kegs, extra large crystals, 100 lbs	0 06



Brantford Gloss— 1 lb. fancy boxes cases 36 lbs. 07½

Canadian Electric Starch— 40 packages in case 3 00

Celluloid Starch— bxs. 45 cartons per case 3 50

Culinary Starch—Chal-Prep. Corn— 1 lb. packgs. boxes 40 lb 0 04½

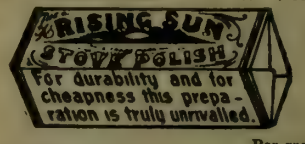
No. 1 Pure Prepared Corn— 1 lb. pkgs., boxes 40 lbs 0 06

STOVE POLISH.



No. 4—3 dozen in case (net cash) $4 50

6—3 dozen in case " " 7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00





Tiger Stove Polish, ¼ gross boxes, large. per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75



SILVERINE. Per gross.

No. 4—5c. size	$3 85
No. 6—8c. size	5 50
No. 8.—10c. size	6 60

TEAS.

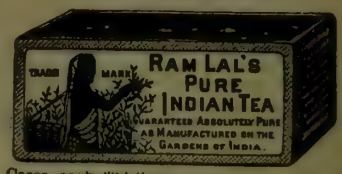


SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's	0 20	0
" " ½'s	0 21	0
Green Label, 1s and ½s	0 22	0
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs.	0 35
" " 30 1-lbs.	0 35
" " 120 ½-lbs.	0 36



Ceylon Teas, in 1-lb. and ½-lb lead package black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, 80c	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44
Cut Smoking—	
Leader, 9's, in 5 lb. boxes (10 bxs. in case)	0 32

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

Matches—	5-Case Lots.	Single Case.
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Tiger	2 65	2 85
Empire, (slide box)	2 25	2 35
Safety, Capital	2 75	2 85
Parlor, Eagle, 200 s	1 30	1 40
" 100's	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 45
" Improved Globe	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35

F.o.b. Toronto.

Matches, Kodak, per case (10 gross in case)	2 63

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" Sherbourne street, corner Queen.
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The higher grades were never cheaper, and exceptional values are still to be had. As a return to normal conditions may be expected

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are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

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They are exceptionally strong in popular designs and in harmony with the prevailing colors in house decoration.

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Paterson's Wor'ster Sauce is the best value on the Market.

PREPARED BY—

R. PATERSON & SONS, GLASGOW.

Manufacturers of the celebrated "PATERSON'S CAMP COFFEE ESSENCE," and "PATERSON'S 'EUREKA' PICKLES."

Agents:—

ROSE & LAFLAMME, MONTREAL.

Batty & Co.





ESTABLISHED 1824.

LONDON.

OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, JULY 14, 1899. NO. 28

CARD-WRITING AND WINDOW DECORATION.

WINDOW card-writers and window-designers ought to give more attention to the study of Nature in her more decorative aspects—that is, of flowers, fruits, birds, and all such simple forms of natural things as those which the mind of man instinctively turns to in order to get his ideas of what is decorative and festal. The practical trimmer must study Nature early and assiduously in her decorative aspects, especially on the side of color. With this study of Nature in her decorative aspect must be associated that conscious and deliberate adaptation of her forms to the purposes of practical design, which is a fundamental in all practical work. This, again, is one of the things which the ordinary art student learns to despise in just about the same degree as his powers as a technician become developed, and is, therefore, something which must not be left until his training is very far advanced, but must be taken hold of as one of the fundamentals of his course.

Secondly: The practical window design or card effect means an intelligent grasp of the limitations imposed.

Every trimmer or card-writer cannot hope to always have an abundance of material with which to work. Hence the need of skillful use of what is at hand. Color furnishes the very first element of interest in window decoration, and is the most elementary thing with which the decorator deals, so that its use should be one of the first things with which a window designer becomes familiar. The first work with color may be in such schemes as are represented by stripes and plaids. Study the fundamentals of color theory and the laws of harmony with reference to such elementary uses of color as the forms of ornament represent.

LABEL DESIGNS.

Card-writers are frequently called upon to prepare fancy tickets or labels for shelf and counter goods. Take the matter of color in this connection. The labels may made so as to sell or prevent the sale of the goods. In the colors of labels, plain white, plain buff, and the combination of blue and white are useful. The favorite colors are red and yellow. The writer commends the following colors: (1) Light blue or lilac ground, with flowers in black; (2) crimson ground with flowers of five colors, these for children's clothing; (3) light blue ground with white flowers, for curtains and bed-coverlets.

LANDSCAPE SCENES.

Many of the mistakes made in coloring landscape window illustrations arise from a lack of a proper perception of the conditions under which color is seen, or of the influences colors have upon each other when combined or juxtapered. The colors of a landscape scene in a window will vary according to the light by which it is illuminated. A green tree will appear dull and grey in a low light, in the bright mid-day sun it will appear yellow, in the last rays of sunset it will assume a purple hue. This has bearing on the coloring of window settings as there is a direct connection, as light and shade in any color combination exercise an influence upon the whole effect and upon the individual colors of which it is composed as well.

The quality of one color in the window will vary according to the colors with which it is combined. Make a display with black and blue, black and red, or black and orange, and the quality of the black will be different in each one, although the same material is used in each case. This is simply due to the influence of the color upon the black. The same remark applies to the influence of one color upon another. Not merely does the presence of the different colors influence each other, but their relative quantity and the amount of light and shade, or black and white, also. There are numerous ways of studying and comparing their effects. One of the simplest is to take strips of colored paper or cloth of varying widths and lay them side by side upon white, black or neutral grounds, and compare the effects. When the effects have been noted with the colored strips laid close together, move them slightly apart so that they are separated by a narrow strip of white or black; then move them a little further apart, and careful observation will show that there is a distinct influence upon both colors and ground. If very strong contrasting colors—such as blue and orange, or red and green, are used, the effect is all the more marked. It is best to study color effects in a steady, subdued light, so that the quality of the color can be best observed.

Another simple method of studying color is to sit in a room where there is a stained glass window and note the effect of the light as it passes through the different colored glasses upon a carpet or other object. Whenever the light passing through red glass falls upon a red object, or any color partaking of red, the color is enhanced, whilst other colors will be subdued.

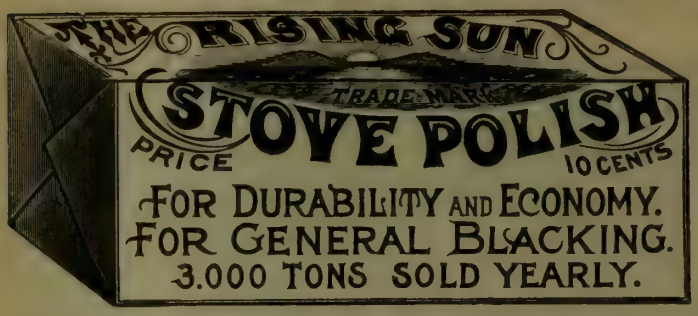
ART AS APPLIED TO TICKET-MARKING.

There are four classifications of ancient types used in modern ticket-writing. First, is the Greek form.

GREEK ART.

Here, delicacy and refinement of treatment, careful study of proportion of figures

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

and letters, and infinite care produce an exquisite art, that is, to-day, a model of all that is best in ticket architecture and decoration.

ROMAN ART.

In the Roman class we have scrolls, and cover them lavishly with acanthus leaves. Indeed, scrolls heavily laden with acanthus leaves surrounding a rosette, have become a sign of recognition in window tickets of this order. This heavy ornamentation soon gets monotonous. Their only originality is manifested in their development of the forms borrowed from others.

SARACENIC ART.

This is not often used by ticket-writers, because the ingenuity of the artist is taxed to create a style that depends entirely upon geometric form and on color for its effect. The result is a theme interlacing with gorgeous colors. Gold is used profusely and the decorations are worked much in relief with stucco effects.

GOTHIC ART.

The last is the Gothic, which is practically a religious style, having grown out of the Christian Byzantine. The arch known in history as the Gothic arch, is a strong characteristic, although other forms are common. The trefoil and quartrefoil are also typical forms. Its exquisite window tracery, built on geometric forms, is a strong mark for recognition.

CANDLING EGGS.

A simple lamp for "candling" eggs has just been patented, which enables a dealer to make the tests in any subdued light. An ordinary kerosene-burning lamp, backed by a strong reflector, furnishes the rays. The front of the lamp is shielded by an upright of black japanned tin, supplied with a broad, stubby spout, into the end of which the egg is laid. The light of the lamp is concentrated through that spout and the egg becomes almost transparent.—New England Grocer.

HIS CAPITAL WAS 40c.

As an instance of the rapid strides that can be made in this country by pushing young men who don't mind a little hard work the following is told: Mr. Colin McDougall, of Indian Head, arrived there at the age of 18 with the magnificent capital of 40c. For four years he worked as a firm laborer at an average salary of $12 per month. He then rented a half section of improved land at $300 per year with the privilege of purchasing at any time. After two years' work here he bought a half section of land for $4,000 and sold out about June for $7,300, and is now starting in again in the Yellow Grass district with a capital of $6,000 clear.—Free Press, Winnipeg.

TORONTO RETAIL GROCERS' ASSOCIATION.

THE regular monthly meeting of the Toronto Retail Grocers' Association was held on Monday evening in St. George's hall, Elm street. There was a good attendance. President Johnson occupied the chair.

The principal matter considered was the annual picnic of the association, which is to be held at Hamilton on Wednesday, July 26. The various committees reported the completion of their labors.

The musical committee reported that an orchestra of eight pieces had been secured to furnish music on the boat and at the park.

The sports committee reported that arrangements had been made for the baseball match between the Toronto grocers and travelers; a tug-of-war between the Toronto and the Hamilton grocers, and 15 other events, such as races, jumping, guessing contests, etc. An offer was read from a Toronto house, offering prizes for a soap race, similar to that of another race on the programme. After a warm discussion, the offer was accepted, but the opinion was generally expressed that, in future, prizes should not be accepted for specified races. Discussion also brought out a desire for a quoit tournament for the members of the association. The addition of this and a couple of races makes the programme of sports a much more complete one than in former years.

An offer was read from Lumsden Bros., wholesale grocers, Hamilton, who offered to put up a tent on the park for the use of the association, if desired. This offer was accepted. A letter was received from Lucas, Steele & Bristol, inviting the grocers to visit their warehouse, and offering cigars to all who did so. This offer will also be accepted.

HOW GROCERS ARE FOOLISH.

When she buys of the retailer, she says: "I'll see that you get paid for this. No one can say that I cheated him."

This, after a long course of trusting on the part of the retailer, brings doubt to his mind.

Later, she cometh not, and to the collector saith: "You must collect this of my husband. He is responsible for all our bills."

About that time, this good and faithful wife is "priming" up some other foolish grocer.

Do you know the kind?—Retail Grocers' Advocate.

COMPOUND FOR CLEANING GLASS.

A mixture for cleaning window glass, according to an exchange, is prepared by moistening calcined magnesia with benzine so that a mass is formed sufficiently moist to let a drop form when pressed. Make the mixture as wanted for use, or else keep it ready prepared in glass-stoppered bottles. For use, dip a pad of cotton wool or rag in the paste, and rub it on the glass to be cleaned, and afterwards polish with a clean duster and chamois leather. Another cleaning compound for the same purpose is to mix one part of olive oil, one part of liquid ammonia, two parts of lime and one part of water to a thick paste.

Japan Tea. "It's for your interest to know this brand."

L. S. NO. 1—Your customers will appreciate the quality of the **best Tea** in Canada and it pays you a better profit than cheaper grades. Our Travellers have samples. We will gladly send prices, etc., on application.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **HAMILTON.**

The leaders of all English Tobaccos.

Established 1749



James Turner & Co., Sole Agents for Canada, **Hamilton.**

Summer Holidays

are here and this is the season when Campers and others are buying supplies; keep your stock of "Reindeer" Brand Condensed Milk and Coffees assorted.

HEADQUARTERS FOR CAMPING SUPPLIES

Armour's Canned and Potted Meats
Clark's " " " "
Davies' " " " "
Condensed Coffee and Milk
Potted Jam, Jelly, Marmalade

Choice . . .

PICKLES
SAUCES
CATSUP.

T. KINNEAR & CO., 49 Front St. East, TORONTO.

CLERGYMEN AND TRADING STAMPS

In The Kingston Times of July 6 was printed the following over the signature of "Citizen":

"Unless the merchants take a firm stand against trading stamps and coupons, the evil will spread to such an extent that many merchants will be ruined and many clerks thrown out of employment. I don't understand why more ministers do not use their efforts to try and rid cities of such things, which are, in many cases, causing the merchants and people to commit fraud. In order to get the ten stamps held out as a bait to force people to continue, some actually keep four and five books, and send different members of the family to get the stamps, then put into one book. Then, again, the people are so crazed that, for a fact, people have been known to take stamps in preference to a discount of 20 per cent. on an article. What are merchants thinking of, allowing a third party to step in between them and their customers and reap the profits, which justly belong to them? In less than a year, $15,000 have been taken from whom and for whom—by coupons and trading stamps?

"How are we going to get rid of them? It all depends on the people and merchants. If you don't feed the animal, it will die. If the clergy would bring up such matters as these it would be better than worrying about the heathen Chinese. Looking for something for nothing is next thing to stealing. Let all take up the broom of right and sweep trading stamps and coupons out of Kingston, same as they did in Halifax, Arnprior, and many other places."

REFRIGERATOR CAR SERVICE IN BRITISH COLUMBIA.

The local refrigerator car service from Vancouver to interior British Columbia and Kootenay points, inaugurated by the C.P.R. for the season on June 19, should prove a benefit to the wholesale trade of the city, as well as to the up-country merchants, in transportation of perishable goods, as fruit, fresh butter, eggs, etc. Such a service should render it possible for Vancouver wholesalers to reach out for that trade in a way that would bring it this way. And every point of contact between the coast and the interior is a means to the end of bringing about that close and far-reaching trade relationship between the parts of the Province, which is absolutely necessary for progress such as is possible.

The dates on which freight will be received for shipment at Vancouver are advertised by the company as July 3, 8, 13, 18, 24, 28; September 1, 6, 11, 16, 21, 26, and October 2. As stated in the circular issued by C.P.R. freight department and previously published, cars will be iced between Vancouver and Arrowhead, and from the latter point freight will be forwarded by first steamer.—Province, Vancouver.

HALF HOLIDAY IN VANCOUVER.

The Wednesday half holiday has gone in Vancouver and the reasons are various. It would seem to be lack of unanimity principally. There was also apathy on the part of some, though in the main the merchants have expressed themselves as quite willing to observe the holiday. The stipulation always made was that everyone should observe it. The only benefit that has arisen from the whole movement has been the establishment of a pretty generally observed early closing practice, which is, perhaps, a good deal to have accomplished if only the merchants continue to observe it.—Province, Vancouver.

The British Columbia crop of all fruit except apples is expected to be under the average this year. A good apple crop is expected.



IT IS POSSIBLE

that the highest degree of perfection in cheesemaking has not yet been reached.

BUT IT IS NOT PROBABLE

that anything will ever be produced to equal the purity and rich flavor of **IMPERIAL CHEESE.**

A. F. MacLAREN & CO., - Toronto and Stratford.

RICE

We carry a full range of Imported and Domestic Milled Rice:

Javas, Japans, Patnas and **"B."**

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers **TORONTO**

TRADE IN OTHER COUNTRIES THAN OUR OWN.

FROM January 1 to June 30, there were received in New York, according to statistics furnished by the Fruit Buyers' Union, 127,740 boxes and 14,200 cases of oranges, against 19,450 boxes last year; 1,457,900 boxes of lemons, compared with 1,040,460 boxes for same period in 1898; 2,073,000 bunches of bananas, against 1,876,000 bunches for the corresponding time last year.

BRAZILIAN COFFEE CROP.

According to the entries at Rio and Santos the coffee crop for the season of 1898-99 was 8,771,000 bags of which 3,192,000 bags were Rio and 5,579,000 bags were Santos. It is estimated that the world's visible supply of coffee made very little change during the month of June.

THE PRUNE CROP.

Concerning prunes The California Fruit Grower says in its issue of July 1: "The export movement during the past ten months has been very light as compared with the same period in 1897-98, the shortage amounting to some 436 carloads. This quantity would have cleared the stock held on the Coast, besides making quite a hole in the stocks carried by eastern dealers. The situation will, no doubt, be changed this season, as the crop prospects in Oregon and Washington are poor, while last season these States contributed some 700 or 800 cars for eastern shipment. From France comes the report of a short crop, it being estimated at about one-third of last year. Reports from the producing districts of this State show a decided change in the outlook, owing to the heavy 'drop' that has been going on for some days past. Just how much the drop will cut down early estimates it is hard to say, but holders of spot stocks are extracting consolation from the change in the situation."

EXPORTS OF SPICES.

J. W. Phyfe & Co. report the following telegraphic advice of exports from Singapore and Penang during the last half of June, 1899: To United States, black pepper, 60 tons; nutmegs, 35 tons; to Great Britain, black pepper, 50 tons; to continent, 90 tons. Total exports since January 1: To United States, black pepper, 1899, 1,830 tons; 1898, 1,095 tons; 1897, 2,590 tons; nutmegs, 1899, 171 tons; 1898, 160 tons; 1897, 86 tons; to Great Britain, black pepper, 1899, 1,570 tons; 1898, 2,840 tons; 1897, 3,870 tons; to continent, black pepper, 1899, 980 tons; 1898, 1,100 tons; 1897, 1,150 tons.

NEXT SEASON'S CALIFORNIAN ORANGES.

Private mail advices state that 30,000 cars will be the probable crop of Californian oranges next season, which is considerably larger than this year's crop. Northern California will commence to ship about the beginning of November, while the oranges in the southern part of the State will probably not be ripe enough to ship until the middle of December. The Mexican crop of oranges is reported to be very light this year.

FIVE HUNDRED PIGEONS WANTED

L. S. & B. write: "A customer west wants 500 live pigeons, crated to ship by express. See if an inquiry through your paper would bring a reply."

[Can any of our readers furnish the desired information?—THE EDITOR.]

The lobster fishermen on the north shore of Prince Edward Island have again suffered serious loss. The Farmer says: "Last Friday's storm so broke up the traps that we learn of many who are compelled to shut down for the season, not having sufficient traps to further pursue operations. The shores along the north side of the island are strewn with broken traps.

1899 SALMON

Horse Shoe and Clover Leaf---talls and flats.
We are booking orders to arrive at lowest prices.

JOHN SLOAN & CO.

Wholesale Grocers. TORONTO.

Down with the "Sugar Combine"

Compare our prices with those quoted on the Equalized Freight Rates System. . . . . .

Our Offer:

REDPATH SUGARS

Extra Granulated, $4.45 per 100 lbs.
Yellow - - $3.60 per 100 lbs.

Net 30 days or 1 per cent. 10 days, F.O.B. Montreal.

HORSE SHOE SALMON

'99 Pack, to arrive, $1.25 per doz.

Net 30 days or 1 per cent. 10 days, F.O.B. Montreal.

Hudon, Hebert & Cie.,

MONTREAL.

new-fashioned and quick, but she is decidedly comfortable, and, when she reached Wilson Park, N.Y., many said they had never known a four-hour run to go so quickly by.

Once there, it was anyone's game. Dancing, ball, rowing, swinging and racing completely filled up the time, so that again when the warning whistle blew many there were who said: "Gracious, is it six already?" But it was so, and the boat started home about 6 o'clock, and a merry trip ended all too soon at 10 o'clock at Yonge street wharf.

Everyone was tired, hot and sleepy, and yet, how they danced, laughed and played

THE VINEGAR CONSOLIDATION.

THE six vinegar firms which united their businesses under one management with the style of The Wilson, Lytle, Badgerow Co., of Ontario, Limited, have issued a circular announcing the completion of their factory, which is fitted up with the most modern appliances, and is of capacity sufficient to supply the requirements of the Dominion.

They claim that these facilities, together with their combined experience, enable them to produce the purest, best flavored and most superior white wine, cider and malt

The Badgerow, Scott & Co., Limited, Toronto; The Hamilton Vinegar Works and The Dominion Vinegar Works, Hamilton, and Haaz & Co., Kingston.

FAILED AFTER TWO MONTHS.

H. N. Gross, who, for about two months has been carrying on a grocery business in Queen street west, Toronto, has assigned to Richard Tew, with liabilities of $3,500 and assets of $1,900. Gross bought out Thomas Bletsoe.

W. RADCLIFFE SELLS OUT.

Wm. Radcliffe, grocer, Queen and Parliament streets, Toronto, has sold out to J. M. Cork & Co. Mr. Cork was formerly in business at 459 to 461 College street.



YOU MAY LAUGH

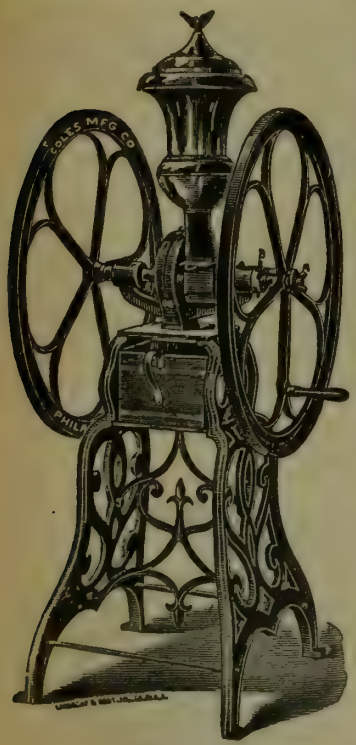
at the idea of making marmalade from nothing but oranges and pure granulated sugar. But, that is the way **UPTON'S MARMALADE** is made, and the result is that its flavor and wholesomeness are equalled only by the fruit itself.

Sold by all Jobbers

Henry Wright & Co., Toronto

Selling Agents.





Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No. 18

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Wool Soap

FOR TOILET AND BATH.

Pure, white **Wool Soap** is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price. For sale in grocery, drug and department stores everywhere.

Swift and Company, Makers, Chicago.

Canadian Representatives:
W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.

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ENGLAND'S TEA TRADE.

GOW, WILSON & STANTON'S tea report, published in London, Eng., shows very little change in the volume of importation of tea into the United Kingdom. In the season of 1896-97, the importation of all teas was 269,989,925 lb.; in 1897-98, the total was 269,133,457 lb., and, in 1898-99, 269,428,560 lb., showing a decline of about one-fifth of 1 per cent. in two years.

Though the aggregate importation is practically unchanged, the report shows that China teas are still being imported in diminishing quantities, the imports being 32,479,996 lb. in 1896-97; 30,496,929 lb. in 1897-98, and 25,858,614 lb. in 1898-99. The receipts of Indian teas, on the other hand, are steadily growing. In 1896-97, they amounted to 133,026,515 lb.; in 1897-98, to 135,796,425 lb., and, in 1898-99, to 138,250,958 lb. Imports of Ceylon tea fell from 97,796,474 lb. in 1896-97 to 95,497,963 lb. in 1897-98, but rose again, in 1898-99, to 97,764,806 lb. That other countries are steadily increasing the shipments to the United Kingdom is shown by the increase from 6,692,940 lb. in 1896 97 to 7,342,130 lb. in 1897-98 and 8,554,182 lb. in 1898-99.

The aggregate exports from the United Kingdom show a falling off from 36,283,251 lb. in 1896-97 to 33,431,076 lb. in 1898-99. This is caused by the decline in exports of Chinese tea of which 20,325,656 lb. were exported in 1896 97, and 18,970,230 1897-98 and 13,480,943 last season, showing a falling off of 7,164.713 lb. in the two years. The exports of Indian tea from the United Kingdom in the same period rose from 5,338,967 lb. 1896-97 and 6,171,776 in 1897-98 to 7,866,933 lb., and the exports of Ceylon tea from 9,682,878 lb. in 1896 97 and 10,935,440 in 1897-98 to 11,178,640 lb. last year.

The following table shows the countries to which the various teas were exported last season:

	Indian. lb.	Ceylon. lb.	China. lb.
Countries in Europe	4,328,430	6,747,847	7,228,830
United States	592,723	1,029 872	566,350
British North America	1,697,726	1,856,823	883,441
Newfoundland	41,396	91,635	122,938
Other countries	1,206,658	1,453,463	4,679,384
Total	7,866,933	11,179,640	13,480,943

In addition to the above, 903,560 lb. which had been received from "other countries," were exported. The exports of Indian tea to Canada were 1,032,386 lb. in 1897-98, so the past season's exports show an increase of 665,340 lb., over 60 per cent. The exports of Ceylon were 1,452,035 lb. in 1897-98, the increase last season being 404,788 lb., or over 35 per cent. The exports of Chinese teas were 975,122 lb. in 1897-98, thus showing a decline of 91,681 lb., or about 10 per cent.

CANNED FRENCH DELICACIES HIGHER.

A feature in regard to the canned goods market is that the sale of French peas in Canada is constantly increasing. Advices in regard to this specialty state that the season's packing is now practically over. It is a short one. Prices for the raw material have been so high that an advance of 50c. to $1 per case has taken place. With reference to mushrooms, a sharp advance of 75c. to $1 per case is also reported. There never was such a scarcity of this vegetable.

MANIPULATION OF CHEESE VALUES.

A RECOVERY, an advance in the price of cheese was the last thing that people expected during the previous week. Yet, it has come about in a manner that cannot be denied.

The curious part of it, however, is that the improvement seems to have originated entirely on this side of the Atlantic, for, while advanced prices were paid last Thursday, Friday and Saturday and during the present week in the country, cable limits to exporters in Montreal did not respond. On the contrary, they were reduced, instead of advanced, in some cases.

Two influences possibly had a good deal to do with the sudden turn in the market. These were the comparative scarcity of colored cheese, and the fact that operators had not only oversold the market on the first half, but on the last half of June as well.

It was on colored cheese that the extreme prices were realized, while manipulation had a good deal to do with putting up the price on the shorts.

Such a situation is an artificial one, and it remains to be seen whether the course of future events will warrant the prices that are being paid. One satisfactory feature is that it has resulted in a good clearance on this side, for the factorymen in every situation are very closely sold up.

EXPORT DUTY ON JAPAN TEA.

The cable announcement to the effect that the Japanese Government will remove the export duty on tea has naturally created a good deal of interest, although the report, up to the time of writing, has not been confirmed.

Should this export duty be removed it would possibly make a difference of half a cent per lb. in the price of Japan tea. In the meantime, therefore, importers are disinclined to place orders.

APPLES WANTED IN MONTREAL.

A subscriber writes us asking for names of those in the Maritime Provinces who will be in a position to ship apples to Montreal. Any person desiring to correspond with this gentleman will please address THE CANADIAN GROCER, Montreal.

THE CANNED CORN SITUATION.

THE situation in canned corn for future delivery continues to gather strength, and one packer after another is withdrawing quotations.

Some of the packers are going so far as to try, upon technicalities, to back out of orders which they had previously accepted.

This is certainly pretty good evidence of the strength of the market.

Reports from all over the country agree that the growing corn plants are in anything but a satisfactory condition, although the rain of the past few days has been most beneficial.

But what undoubtedly gives the market its greatest strength is the purchase of canned corn futures by a certain syndicate. What the quantity is that the syndicate has purchased cannot, of course, be stated, but it is estimated at all the way from 80,000 to 100,000 cases.

With the uncertainty of the crop and the large purchases on syndicate account it is difficult to say what the condition of the market will be a few months hence.

Corn is at present a pretty good price for futures, and an advance of another 10 or 15c. will put it where old corn is to-day. But the high price that is ruling now for the latter is interfering with the consumption, for, with prices 95c. to $1 per dozen, corn cannot be retailed three for 25c., the maximum sum which consumers have been educated to pay of late years.

However, the syndicate may only have in view a moderate price.

A GOOD MOVE.

It is understood The Hamilton City Improvement Society is now an established fact, and has for its president Mr. Steele, of Lucas, Steele & Bristol. The objects of the society are to promote the improvement and beautifying of the city, and to assist and stimulate the authorities in enforcing the laws relating thereto. It is to be hoped that similar societies will be established all over the country.

When one sees the wretched condition of lanes and streets in our towns and cities, the poor sanitary arrangements, and the badly kept lawns and sidewalks, the law respecting noxious weeds a dead letter, it is obvious there is a great need for a wide-spread creation of local improvement societies.

No class probably benefit more from well-kept streets and well-enforced laws than the merchants, and it is to be hoped they will be leaders in this movement.

DEAREST EGGS FOR TEN YEARS.

The price of eggs this week is higher than has been the case during any similar week in 10 years. The price in Toronto just now is 13 to 13½c., the latter figure predominating. Many sales have been made at 14c.

In previous years, the following prices have ruled at this time: 1898, 11½ to 12c.; 1897, 9 to 9½c.; 1896, 9 to 9½c.; 1895, 10½ to 11c.; 1894, 10½ to 11c.; 1893, 11½ to 12c.; 1892, 10 to 10½c.; 1891, 12½c.; 1890, 13 to 13½c.

The cause of the high figures ruling this year is simply that the demand from all parts of Canada has grown so near to the production that prices have been forced up until they are now above an export basis. Some firms, who were pickling at this time last year, have now their hands full supplying orders for British Columbia.

THE PINEAPPLE SEASON.

The New York pineapple season, which has just closed, has, acrording to The New York Journal of Commerce, been a very unsatisfactory one. The receipts of Havana pines were but 69,000 barrels as compared with 108,000 barrels in 1897, and of Bahamas, but 40,000 dozen as compared with 84,000 dozen two years ago.

Records of Florida shipments are not kept, but it is estimated that receipts from that source were not nearly as large as usual.

The quality, too, especially of the Havana fruit, has been very inferior, causing much loss to New York jobbers, on account of rebates asked for spoiled fruit..

The cause of the poor quality in the Cuban pine is probably the fact that the fields or plantations have been neglected during the rebellion in the Island. The fields have been devastated and the pines have been allowed to grow almost wild.

Canadian jobbers did not suffer from spoiled fruit to the extent the New York fruitmen evidently did, but the amount of business done was small, owing to the scarcity of supplies. Prices ruled much higher than usual throughout the season.

A TEN-YEAR CURRANT RETENTION LAW.

THE Currant Retention Bill has again been adopted by the Greek Parliament, but, this time, instead of being a 12-month affair, it is good for 10 years.

As up to the time of writing no details of the law have been received, just exactly what its provisions are cannot be stated, but its very title implies that the measure again authorizes the Government to retain a certain proportion for distillation purposes. Under the previous law the proportion of the crop retained was 15 per cent.

Advices from both Patras and London state that the passage of the bill has imparted a firmer tone to the currant market, and importers in Canada were, this week, compelled to pay 6d. per cwt. higher than was paid two weeks ago for fine Filiatra fruit.

As to whether prices will be maintained or not remains to be seen. Among experts, there is some difference of opinion, although the majority take a bullish view. Dem. Schias, of Patras, is one of those who is not so sanguine.

The weather in Greece appears to have been exceptionally fine, and mail advices received in Toronto this week estimate that the yield will likely be about the same as last year. According, however, to an English paper just to hand, some experts are of opinion that the crop will be smaller than anticipated.

A CANNED TOMATO SYNDICATE.

A syndicate is now trying to do with canned tomatoes what a syndicate has already done in regard to corn. That is, purchase a good proportion of the pack.

Whether it will succeed or not remains to be seen. On account of the large lot of canned tomatoes which have already been sold for future delivery, the task will not, perhaps, be as easy of accomplishment as it was in regard to corn.

However, the scheme is being negotiated, and some purchases have been made, while certain packers have been quoted figures for their whole pack. What the measure of success will be time only will tell.

MOLASSES ADVANCES.

THERE has been still another shuffle in the Barbadoes molasses market, prices having advanced again at the Island within the past few days. Some cables ask 16c. and some quote an even higher price, naming 17c. first cost at the Island.

This latter figure is the top price, which was reached some time during the latter part of May. Then the market began to sag off, falling as low as 14c.

Business was done by Canadian importers chiefly around 14½ to 15c., and naturally they are not disappointed by the recovery that has taken place in the cost price, as it makes the possibility remote of any low-priced molasses coming into competition with their higher priced goods. It is also understood that the crop at the Island is nearly exhausted, and that there is hardly more than 2,000 puncheons in reserve.

In Montreal the market has ruled much firmer since the reception of this news, and round lots, ex wharf, are now held ½c. higher at 33½ to 34c. Jobbers also show more desire to operate for future delivery, though the actual movement is light.

ENGLISH SCARCITY OF JAMS.

There has been a great shortage of English jams for the last month or two. A leading importer informed THE CANADIAN GROCER, a few days ago, that, for two months past, he had been unable to secure any, and said it was all owing to the shortage in the English fruit crop. He had often wondered, he said, why Canadian canners did not pay more attention to the exporting of fruit pulp.

UNITED STATES BACON IN CANADA.

Last year mention was frequently made of the large shipments of United States provisions into Canada, especially into British Columbia and the northern districts of Ontario.

The price of provisions was so low in the United States last year that, in the face of a duty of 2c. per lb., British Columbia imported $428,355 worth and Ontario $157,686, against $176,987 for both Provinces in the previous year.

This year the price of United States provisions is so much nearer to that of Canadian, that Ontario packers are at present able to fill even British Columbia requirements at a figure that United States packers could not touch.

The consequence is that orders for British Columbia and Northern Ontario have been largely increased. This, together with the general improvement in the demand, has resulted in an increase of fully 100 per cent. in the demand experienced by one large Toronto packing-house, which packs only for Canadian trade.

AMONG TORONTO RETAILERS.

The Grocers' Baseball Team.

It looks as if the travelers' baseball team were going to receive another "drubbing" from the grocers this year. The grocery batters have been practising on the Weston bakery team, whom they have twice beaten. In the last game, on the Upper Canada grounds, one of the batters hit the ball so hard that it traveled to the Arlington hotel, where it went through a $12 plate glass window. Such exhibitions of batting powers come high, but, as they are precursors of victory, the bill will be cheerfully paid. The offer of Lumsden Bros. for a tent on the park grounds might not have been accepted had not Ben. Panter thrown out the suggestion that it would probably be needed as a hospital tent for the travelers' fielders. The travelers are a game lot, though, and, though they have been beaten in the past, they may spring a surprise on their rivals when the time comes.

Camping Goods Trade.

A couple of weeks ago I made mention of window displays of camping goods shown in Toronto store windows. One of the displays noted was in the window of Michie & Co.'s King street store. This firm have since made a display in their window of still greater interest. In the background is a fine large painting, showing two canoeists rounding a curve in the rapids of some river. The whole scene is typical of camp life, and, that its import may be misunderstood by none, a card is placed in a prominent position. It reads: "An Ideal Holiday. Plenty of opportunities in northern Ontario to combine camping, fishing and canoeing into a delightful and inexpensive holiday. We make a specialty of camping supplies. Michie & Co." The whole of the floor space of the window is devoted to canned soups, tinned meats, pickles, chow-chow, soup squares, fruit vinegars, etc. This firm make a big bid for camping-goods trade, and have found that not only is it a large, but a paying, trade to cater for.

From the Ranks.

Special honor is given to the man who wins his way from the ranks to a position of responsibility and trust in military matters. So honor should be given to the clerk who works his way up to the position of proprietor of the business which he has served. T. P. Loblaw, who bought out J. M. Cork, College street, started in the grocery business about eight and a half years ago as a clerk in W. G. Cork's grocery on King street east. About five years ago he entered the employ of R. F. Nicholson at 459 College street. Since then this stand has been under the successive management of Geo. Palmer & Sons, Mont. Smith, and J. M. Cork. Mr. Loblaw served as clerk for each of the three proprietors, and was admitted into partnership by J. M. Cork, under the style of J. M. Cork & Co., and became proprietor by buying out Mr. Cork the other day. Very good progress, I think. THE RAMBLER.

PERSONAL MENTION.

Mr. Chas. Gyde has left for a business trip to the Maritime Provinces.

T. Kinnear and family are sojourning at Bay View, on the Maine coast.

C. W. Young, of The Surprise Soap Co., was in Montreal for a few days last week.

Mr. C. H. Colson, of E. C. Colson & Son, is spending a few days at Tadousac with his wife.

Mr. A. D. Leslie, of The Davidson & Hay, Limited, is at the General Hospital suffering from an attack of inflammatory rheumatism.

Mr. E. J. Woodburn, of W. J. Woodburn & Son, has just returned from a business trip to Liverpool, Birmingham and other English cities.

Mr. Donald Bremner, of The Davidson & Hay, Limited's sample-room staff, has returned to his duties after being in the General Hospital for six weeks, where he underwent an operation.

Mr. D. Shulte, representative of Messrs. Heidsieck & Co. ("Dry Monopole" champagne) is at present visiting Montreal, going thence west to the leading Canadian cities and the Klondyke, in the interest of the brand for which Messrs. J. M. Douglas & Co., of Montreal, are the sole agents.

Mr. J. C. Hazard has started for British Columbia to push sales and establish agencies for "Grand Mogul" tea in that Province, also in Manitoba and the Northwest Territories. "Our trade is increasing there to such an extent that we find it necessary to have resident agents," write T. B. Escott & Co.

"WE CAN AFFORD" to be conservative about prices and terms. We give the best value in the World. We are handling the best selling Tea in the World.

"SALADA"

CEYLON TEA

Has always been sold on same terms to one and all, whether it is one case or fifty cases. Sealed Lead Packets only—

BY GROCERS EVERYWHERE.

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars.
3-lb. bars.
} 60 bars in box.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.
Limited

Seeded Raisins

Freshly done after you send in your order.

Quality guaranteed second to none.

Write for quotations to

The Acme Fruit Cleaning Co.

128 Queen Street, MONTREAL.

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

RED CROSS TEA

in lead packets, and

CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

SEE OUR
BANNER
WASHBOARD
for the best 25 cent line made.
WALTER WOODS & CO.
HAMILTON

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS
10-14 Pape Avenue - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS:
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St. John N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

Grand Mogul

Tea—25, 30, 40, 50, 60c.
Coffee—25, 35, 40c.

"Is Pure Tea and Coffee." In 1's and ½'s, air-tight packages.
Makes a delicious iced drink. Has just the right flavor.

T. B. ESCOTT & CO., Wholesale Grocers, Importers and Manufacturers London, Ont.

Markets and Market Notes

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS

TORONTO, July 13, 1899.

GROCERIES.

THE past week has not seen any developments of very great importance in the wholesale grocery trade. The volume of business, on the whole, has been fair. The most active line is probably canned goods for future delivery, all houses having booked a good many orders during the past week for tomatoes, peas and corn. The canned goods market is still strong, particularly in regard to corn. Sugars are in fairly good demand, and, while there have been some fluctuations in prices in the outside markets, quotations here are as they were before. Syrups and molasses still rule quiet. In regard to teas, there is only a moderate business being done. Japan teas are still firm, but in Ceylon teas the market is a little firmer in London, England. There has been some business in filberts for importation at advanced prices. The currant market is firm with the demand fairly good. Valencia raisins are gradually getting into smaller compass, and inquiries have been received this week from Montreal houses.

CANNED GOODS.

The feature of the canned goods trade is the active demand for canned vegetables for future delivery, a number of orders having been placed by the retail trade during the past week. Prices are much as they were before. For tomatoes the idea is 75c., although for some packs as high as 80c. is demanded, but this is the exception. For present shipment the idea as to price is 80 to 85c., but there is very little business being done, only small lots being wanted. A good many canned peas are also selling for future delivery, principally at 70c., although the range is 70 to 75c. for ordinary standard peas. There have been some transactions between packers and wholesalers in canned peas, one round lot of 1,000 cases being sold at 65c., the packers' fixed minimum price. Some packers are, however, refusing to quote peas. They have, in some instances, they claim, sold all their pack. While pea-packing is over in Western Ontario, there are still some peas being packed by Eastern factories, who report that the recent rainfalls have been very beneficial.

The feeling in regard to canned corn is stronger than in regard to any other line of canned goods. Neither packers nor wholesalers seem anxious to do business in this line, and in any transactions that take place tomatoes usually accompany the order. Some of the factories are trying to get out of filling the orders placed for canned corn by some of the wholesale houses, and it is quite possible there may be some legal proceedings. What probably gives the canned corn situation its greatest strength is the large purchases, as already noted, which have been made by speculators who are trying to corner the market. The ruling figure quoted by wholesalers for future delivery of canned corn is 75 to 80c. For present delivery, 95c. to $1 is the range,

See pages 31 and 32 for Toronto, Montreal, St. John, and Winnipeg prices current.

but only small quantities are being bought at this latter figure.

Wholesalers are, as a rule, quoting 75c. for peas, corn and tomatoes all round, for future delivery.

The strawberry pack, as is becoming more evident every day, is a small one, and we know of several factories that have not packed any, on account of the high prices which the growers demanded for the berries. Wholesalers are quoting $1.50 for the new pack, but there is practically no business being done, which, of course, is to be expected at this time of the year.

A liftle more business is being done in a quiet way in canned salmon for future delivery. The prices which are being quoted this week to the wholesale trade for round lots of canned salmon are $4.50 to $4.75, f.o.b. the Coast for Fraser river, the inside figure being the ruling price. The wholesalers are beginning to book orders for Fraser river fish, but at open figures, as a rule. Where prices have been named $1.45 per dozen appears to be the idea. The situation on the Coast, according to latest advices, is still decidedly strong. Representatives of the lobster factories report that business is lighter than usual this year on account of the high price. The price of No. 1 is practically prohibitive, and, as a consequence, wholesalers are almost altogether turning their attention to what is called "straight pack" which sells at $1 per dozen less than No. 1.

SUGARS.

Business in sugar is fairly active, deliveries during the past week having been fairly heavy. The price is unchanged, the fixed quotation being $4.60 for Montreal granulated, and $4.55 for Acadia granulated, with yellows quoted at from $3.80 upwards. American granulated is still too high for importation, but a little business is being done in American yellows. The outside markets during the past week have been weak as a rule. Raws in New York declined 1-16c. per lb. during the past week, and there have been declines in beet sugars in Europe. This week, however, the European market opened a little firmer with a fractional advance. The American Sugar Refining Co. have shaded their prices 1-16 to ⅛c. per lb. Business in New York during the past week in refined sugars has been unusually large, on account of the withdrawal of the 90 days' guarantee, after being in operation but a few days.

SYRUPS AND MOLASSES.

Trade continues quiet in syrups and molasses. Local quotations are unchanged. The outside markets are also dull.

TEAS.

Good flavoring Ceylon teas are gradually getting scarcer, both here and in England, and the bulk of Ceylon teas show that they are largely "wet weather" goods. Latest reports from England state that the market there for Ceylon teas has declined ¼d. on the commonest grades, which brings these grades of tea down to the basis of 7½d. c.i.f. Toronto, and practically no business is being done for Canada in these grades, spot goods showing better value. The Japan market keeps stronger, but there is very little business being done. Advices from London, Eng., dated June 30, state that new Indian teas offered at the previous auction were somewhat disappointing in quality, and did not attract much attention from the trade, while the market showed a decline on rates current the previous week for teas under 9d.

NUTS.

During the past week, some sales of filberts have been made for importation at

As popular as ever.

SURPRISE SOAP

RETAILS AT FIVE CENTS.

for laundry work has no equal.

Manufactured by

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co., 51 Colborne St.
WINNIPEG: E. W. Ashley.
VANCOUVER: 430 Cordova St.
ST. JOHN'S, NEWFOUNDLAND.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

50s., which is about equal to 8¼c. per lb., which is, of course, a high price.

FOREIGN DRIED FRUITS.

CURRANTS—C. Ceroni, of Patras, writing under date of June 27, states that in consequence of the adoption of the Retention Bill for a period of 10 years by the Greek Parliament, the position of the currant market is stronger. Dem. Schias reports that the crop is being favored by exceptionally fine weather, and if these conditions continue the yield will be about the same as it was last year, and of fine quality. A small business is being done in Toronto at open prices for shipment by first steamer. Sixpence more is being paid this week for fine Filiatra currants than was paid a couple of weeks ago. Local wholesalers report a good demand for currants.

VALENCIA RAISINS — A feature of the trade this week is an inquiry from Montreal wholesalers for layer Valencia raisins. Stocks in this line are only light, and we have been unable to ascertain whether any business was done or not. The ruling price is 4½c. for off-stock; 5c. for fine off-stock; 6¼ to 6½c. for selected, and 6½ to 7c. for layers.

PRUNES — There are not many moving and the demand is chiefly for Californian prunes at about 6c. per lb.

CALIFORNIAN EVAPORATED FRUITS — The crop of peaches is expected to be a very large one, and there is a good crop of apricots, but the latter are being kept pretty firm on account of the demand for canning purposes, this fruit coming into increasing use for that purpose.

GREEN FRUITS.

Strawberries are about done. Those arriving are of inferior quality, and sell at 6 to 8c. per box. Raspberries are coming in freely, and selling well at 7 to 9c. Cherries are plentiful, but, as the demand is better, prices are 10c. higher for the cooking varieties. Red currants are coming in in larger quantities, and are 10 to 15c. cheaper, now selling at 30 to 40c. Huckleberries are starting to arrive in quantities and are down 10c., the price now being $1 to $1.15 per basket. Black currants are in, and are selling at 85c to $1 per basket. A couple of cars of canteloupe melons have been received. They sell in two sizes of crate, one at $2, the other at $3. There is a fair movement of oranges, bananas, and lemons at unchanged prices. Canadian tomatoes have begun to arrive on the market in liberal quantities, and are 25c. cheaper, the price being $1 to $1.25.

COUNTRY PRODUCE.

EGGS — The demand is so brisk that, though receipts are large, prices have again advanced ½c., fresh stock now being quoted at 13 to 13½c.

POTATOES—Old potatoes are still quoted at $1 to $1.10 per bag, but the feeling is easier than last week. The receipts of new stock are increasing, the bulk of arrivals being small sizes. These are quoted at $1 to $1.05 per bushel.

BEANS—There is nothing doing. Prices are unchanged at $1 to $1.10 for hand-picked, and 75 to 80c. for medium grades.

VEGETABLES — Canadian beans are starting to come in at $1.25 to $1.50 per bush. Cabbages have declined from $1 to $1.25 per doz. last week to 50 to 75c. per doz. this week. This vegetable is also arriving in bbls. at $2 to $2.25 per bbl. We quote as follows: Rhubarb, 15 to 20c.; radishes, 15c. per dozen bunches; spinach, 30 to 40c. per bush.; green onions, 5 to 10c. per doz.; asparagus, 30 to 50c. per doz.; celery, $1.00 per doz.; lettuce, 20 to 25c. doz. bunches; cabbage, per doz., $1 to $1.25; parsley, 20 to 25c. per doz. bunches; green cucumbers, 60 to $1 per doz.; new beets, 20 to 30c. per doz. bunches; parsnips, $1 per bag; carrots, 20 to 30c. per doz. bunches; green peas, $1 to $1.15 per bag. New cabbage are being imported at $1.65 to $1.90 per crate; cucumbers at $2 per half-bush. hamper.

BUTTER AND CHEESE.

BUTTER—Though the feeling in Great Britain continues unchanged, the market here shows a decidedly firmer feeling. Dairy pounds and tubs are ½ to 1c. per lb. dearer, and creamery boxes and squares are 1 to 1½c. higher. Dairy tubs are now worth 13 to 14c.; prints, 14 to 15c.; creamery tubs and boxes, 17 to 18c., and prints and squares, 18 to 18½c.

CHEESE—The feeling is steady and unchanged at 8¾ to 9c. per lb.

PROVISIONS.

The demand, both local and shipping, continues unusually brisk. Backs have been advanced ½c. per lb. this week, and rolls are ¼c. dearer. Otherwise, prices are unchanged.

FISH.

A fair demand is noted, but supply is not sufficient for requirements. Whitefish is particularly scarce. We quote: Saguenay salmon, 20c.; speckled trout, 25c.; salmon trout, 7½ to 8c.; whitefish, 8 to 9c.; pickerel, 7c.; maskinonge, 8 to 9c.; black bass, 8 to 9c.; halibut, 8 to 9c.; perch, 5c.; herrings (Erie), 3½ to 4c.; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat continues steady at 69c. for both red and white at outside points. The Toronto street market is dull, with goose wheat 2c. dearer and white and red wheat 1c. cheaper. We quote: Wheat, white and red, 72c.; goose, 68c.; peas, 62 to 68c.; oats, 35 to 36c.; barley, 44 to 45c.; rye, 53 to 55c. No. 1 hard Manitoba wheat is 1c. dearer, now being quoted at 83c., Toronto.

FLOUR—A good trade is being done, with prices steady. We quote: Manitoba patents, $4.10; Manitoba strong bakers', $3.70; On-

Corona Golden Figs

are choice eating and cooking Figs. Put up in **1-LB. CAKES** — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, **59-63 Front St. East, TORONTO**

Excellent Reasons, are they not?
Why grocers should handle



They give you a fair margin of profit.
They give you a reputation for handling superior goods.
They give you entire satisfaction.

McLauchlans' Cream Sodas.

Biscuit Manufacturers J. McLAUCHLAN & SONS, OWEN SOUND.

CANADIAN

Manufacturers and Shippers who are not represented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, **Winnipeg, Man.**

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. **16 years' experience.**

Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.
Also **SALTPETRE,** car lots or less.

COWAN'S

Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

QUALITY NOT QUANTITY.
OUR

HAMS and BACON

are unsurpassed for delicious flavor.
TRY THEM.
You will repeat your order.

The Wm. Ryan Co. Limited

70 and 72 Front St. East, **TORONTO**

Clemes Bros.

51 Front St. East
TORONTO.

Fruit Commission Merchants.

tario patents, $3.70; straight roller, $3.35, Toronto freights.

BREAKFAST FOODS—The demand is improving. Prices are steady and unaltered. We quote as follows: Standard oatmeal and rolled oats, $3.75 in bags and $3.85 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL.

HIDES—Deliveries continue large. Prices are steady, but unchanged. We quote cowhides: No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c. Steer hides are worth ½c. more. Cured hides are worth 9c.

SKINS—There is no change. Prices are steady. We quote as follows: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins are worth 90c. to $1, and lambskins, 30c.

WOOL—The feeling is steady. Deliveries are moderate. We quote fleece at 13 to 14c., and unwashed at 8 to 9c.

SALT

A good demand is noted. Prices are unaltered. We quote at Toronto: Canadian salt, carload lots, $1 per bbl., and 65c. per sack of 200 lb.; less thancarload lots, $1.05 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 70c.; sacks of 200 lb., 45c. English coarse salt 47 to 49c.. Toronto per sack of 154 lb.

MARKET NOTES.

Wholesalers are beginning to book orders for canned salmon for future delivery.

Montreal buyers were looking for layer Valencia raisins in Toronto this week.

All dairy and creamery butter is ½ to 1c. per lb. dearer. Eggs are advanced ½c. per dozen.

A good many orders for canned vegetables for future delivery are being booked by the wholesale houses.

Red currants are 10 to 15c. cheaper. Black currants are selling at 85c. to $1 per basket. Canteloupe melons are offering at $2 and $3 per crate. Canadian tomatoes are 25c. per basket cheaper.

QUEBEC MARKETS.

MONTREAL, July 13, 1899.

GROCERIES.

THE wholesale grocery market has not contributed any general activity during the week. Outside of sugar, the actual movement is rather light. In this staple, however, it shows symptoms of expansion. Canned goods continue in active inquiry for future delivery. Barbadoes molasses shows a firmer tendency at primary markets, and cables note a further advance

SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded ***Sarnia Water White.*** Wholesale only by

The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

SMOKED MEATS

QUALITY COUNTS.

The **MAPLE LEAF** Brand combines all the qualities demanded by the highest class trade.

There is nothing better. If you are not already a customer of ours a sample order will convince you. . . . . .

D. GUNN, BROTHERS & CO.

Pork Packers and Commission Merchants

76-78-80 Front St. E. - - TORONTO.

Curers of the MAPLE LEAF Brand Smoked Meats and Pure Lard.

CONSIGNMENTS SOLICITED

Our specialties

POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

Rutherford, Marshall & Co.

68 Front Street East, Toronto.

Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada.

THE HOME CAKE CO.
GUELPH, ONT.

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.

ROYAL CANADIAN
1-lb. Tin, 15c.

QUEEN'S FAVORITE
1-lb. Tin, 10c.

Supplied through the trade.

SMITH & SCOTT, Mfrs.
TORONTO

DON'T SKIP THIS.

Brigantine "Stranger" is now unloading our second cargo of Barbadoes Molasses, shipped by Messrs. Leacock & Co.

We have made no change in our quotations from the wharf, though prices have advanced 2 cents in the Island lately.

Now is your time. Do not delay in placing your order.

Lobsters

We are receiving a second lot of our Perce Rock Lobsters, tall tins, packed by Messrs. Mabe Bros., Cape Cove, Gaspe. **There are none better. They have few equals.** We have sold them for fifteen years and have never found **one tin deficient.**

Salmon

For immediate delivery—

Lynx, tall tins, one of the best known and most popular brands.

For future—

O-Wee-Kay-No, tall tins.
Lynx - - tall tins.
Horse Shoe, tall and flat tins.
Clover Leaf, tall and flat tins.

Sardines and French Peas

From Mr. R. Beziers, Douarnenez, France.

Yacht Club Sardines, fancy tins, ¼'s, Am. ¼'s and ½'s, in oil.
Yacht Club Sardines, fancy tins, ¼'s, boneless, in oil.
Yacht Club Sardines, fancy tins, ¼'s, in tomato sauce.
Yacht Club Royans and Tunny Fish, ⅛'s, ¼'s, and ½'s, in oil.
Pierre de Lesneut Sardines, fancy tins, ¼'s, in oil.
R. B. Gilbert Sardines, fancy tins, ¼'s, in oil.
French Peas, Moyens (medium).
French Peas, fine.
French Peas, extra fine.

There could not be found anywhere a line of goods to give better satisfaction than the above, and we recommend them highly. Their appearance is very attractive and their prices are very moderate.

We are still in the independent sugar business

and quote a nice Redpath Yellow at $3.60. All quotations in sugars less 1 per cent. ten days. Redpath and St. Lawrence Standard granulated $4.45.

We make a specialty of writing nice letters to those who ask for quotations. Try us.

The first shipment of our **Owl No. 100** is just coming into store this week. To tell you that it is nice would be putting it too mildly, we can say it is **immense** and will beat anything at one cent more. If you have none ordered, get a few packages as samples.

L. CHAPUT, FILS & CIE., MONTREAL.

of ½c. in the price of Japan tea at points of production. Other lines have been featureless.

SUGAR.

There has been little change in the situation of the outside markets since last reports, except that beet for August delivery is rather lower than it was quoted last week. This, however, has been the only change in the raw market, and cables to-day reported it steady in London, but with little doing. Beet was quoted at 10s. 6¾d. for July and 10s. 7½d. for August, while cane was quiet, but steady, at 12s. 9d. for Java and 11s. 6d. for fair refining. In New York, it has remained steady—fair refining, 3 15-16c.; centrifugal, 96 test, 4 7-16c., and molasses sugar, 3 13-16c. The demand for sugar here is fair, and, if anything, a little wider than it was last week. Prices all round are unchanged, viz., $4.50 on granulated and $3.70 to $4.25 on yellows, as to grade.

SYRUPS.

Business in syrup continues quiet and prices are unchanged as last quoted at 1¾ to 2¼c. per lb. at the factory.

MOLASSES.

The season for new crop Barbadoes is now about over at the Island, as cable advices state that the supply is almost exhausted, there being not more than 2,000 puncheons held in reserve. As a consequence, the tone of the market has been stronger and prices have advanced 1c. per gallon, the first cost now being 16c. Here also round lots are held stronger ex wharf at 33½ to 34c. From stock in a jobbing way the demand is slow as yet, but there is more inquiry in this connection for future delivery, the difference being that buyers have made up their minds that they will not be able to procure supplies below ruling figures.

DRIED FRUITS.

There is little to relate in regard to dried fruits. Reports from primary markets on all descriptions remain about the same as last week and there is practically nothing doing on spot.

CANNED GOODS.

Demand for new pack corn and peas for forward delivery continues good, but little fresh business is reported, as agents lately have not been urging sales for forward delivery until they see how the crops are going to turn out. One agent had an order for 6,000 to 7,000 cases, but when it was submitted to the canner it was turned down. Some packers have advanced prices for early June peas 5c. to 70 to 75c. per doz., and marrowfats to 65 to 70c. Tomatoes are quoted at 75c. and beans at 65 to 70c. Canned fruits continue quiet, though inquiry for them shows a broadening tendency this week. The low prices at which strawberries and raspberries have been offered has stimulated the demand to a large extent. We note contracts for future delivery in apples, 3-lb. at 75c., preserved, $1.40; 1 gallon tins, $2; pears, 3-lb., $1.80; plums, 3-lb., $1.60; greengages, 3-lb., $1.75; yellow peaches, 3-lb., $3.25; pumpkins, $3-lb., $3.65; strawberries, preserved, $1.35; do., in syrup, $1.15; raspberries, preserved, $1.40; do, in syrup, $1.15. Inquiry for new pack salmon has been steady, and prices are still quoted at $4 f.o.b. Coast.

RICE.

There is no change to report in the rice market. Demand is fair, and prices steady. We quote: B standard, $3.40 to $3.50; Patnas, $4.12½ to $4.75; Japans, $4.50 to $5, and Carolina, $6 to $7.

COFFEE.

Business continues dull in coffee, and the market is also featureless.

SPICES.

The movement in spices is very light, but the market maintains its firm undertone, in line with foreign advices. We quote: Singapore black pepper, 12½ to 13c., and Singapore white, 19½ to 20c. Penang pepper, 17½ to 18c., and West Coast, 12 to 13c. Pimento, 11 to 12c. Nutmegs, 28 to 44c., as to quality. Cassia, 9 to 10c.; Jamaica ginger, 19½ to 20c.; Cochin tips ginger, 6 to 6½c.; Zanzibar cloves, 9 to 10c.; nutmegs, 40 to 55c., and mace, 45 to 50c.

TEAS.

Cables received to-day from Yokohama reported an advance of ½c. in the price of Japans, and state that the market is tending higher. Business here is light, sales of small lots of new crop Japan being noted at 18 to 19c. Old Japans have moved at 13c., and black teas are firm, especially Ceylons. Congous have sold at 15c., and gunpowders, 12 to 14c.

GREEN FRUITS.

Trade in green fruits has only been fairly active. Oranges have ruled rather firmer at $4 to $5 for 200's, and $2.50 to $2.75 for 100's. There is very little life in the lemon market, business passing at $2 to $3.50 per box, as to grade. Bananas have been more plentiful, firsts selling at $1.25 to $1.40, and seconds, 75 to 85c. per bunch. The strawberry season is drawing to a close, and they range from 7 to 8c. Raspberries are commanding 10 to 12c. per box, but offerings have been light so far. Cherries have been coming in freely and selling at 75c. to $1 per basket. Receipts of tomatoes have been heavy and prices are easy at 30c. per crate. Watermelons are also in ample supply at 20 to 30c. each. Supplies of all kinds of Californian fruit have been liberal. Peaches sell at $1.35 per carrier; plums, $1.25 to $1.50; apricots, $1.50, and pears, $2.50 per half-box.

FISH.

The salt fish market is a purely nominal one. Fresh fish show a fair demand for the season. We quote: Fresh haddock and cod at 3 to 4c. for haddock, and 3 to 3½c. for cod; British Columbia salmon, 12 to 13c.; halibut, 13 to 14c.; salt fish: Green cod, $4.25 to $4.50 for No. 1, and $5 for No. 1 large per barrel; dry cod, $4; Nova Scotia herring, $4.25 to $4.50 in barrels; Cape Breton, $4.75 in barrels; No. 1 Labrador salmon, $14 to $15; sea trout, $9.50 to $10; lake trout, $4.25 to $4.50 per keg of 100 lb.; No. 1 green haddock, $4 to $4.25.

COUNTRY PRODUCE.

EGGS—They was no change in the situation of the egg market. The demand for small lots was good, and a fairly active trade was done at firm prices. Choice candled sold at 14c., ordinary at 12c. and No. 2 at 9 to 10c. per dozen. Receipts were 808 cases.

MAPLE PRODUCT—Business was slow, owing to the light offerings. We quote as follows: Syrup, in wood, 5¾ to 6c. per lb., and at 65 to 70c. per tin. Sugar sold at 8½ to 9c. per lb.

HONEY—The market for honey continues quiet, but prices are maintained. We quote: White clover comb, in 1-lb. sections, 9 to 10c.; dark, 7 to 8c.; white extracted, 8 to 8½c., and dark, 4 to 5c.

BEANS—The demand for beans in small lots was fair. We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 85 to 90c.

POTATOES—The tone of the market for potatoes is still firm, and any carload lots of choice old stock offering meet with a demand at 85 to 90c. per bag.

ASHES—The demand for ashes is slack and the market is dull, there being more sellers than buyers. First pots are quoted at $3.75 to $3.90; seconds, $3.60, and first pearls, $5.25 per 100 lb.

FLOUR, GRAIN, ETC.

GRAIN—There was no improvement in the demand on spot for grain, consequently trade is quiet, and chiefly of a jobbing character, but the undertone is steady, and prices show no change. There was a fair inquiry over the cable for Manitoba wheat, but as bids were out of line, few sales were put through. On spot oats sold in car lots at

Buy Crest Brand Extracts

CREST BRAND
BAKING-POWDER, TRADE MARK
COFFEE, EXTRACTS,
MUSTARDS, AND SPICES.
BEARING THIS TRADE MARK
ARE GUARANTEED

Noted for their
Purity
Strength
and Flavor

THE LONDON COFFEE & SPICE CO. Limited.
London, Ont.

Hams

ARE NOW IN GOOD DEMAND.

Buy now and buy the best.
Prices are firm and will be higher. . .
This is the season for them.

If you buy the

"STAR" Brand

you will have the best.

F. W. FEARMAN CO.

LIMITED.

Hamilton.

Rowntree's

Rowntree & Co., Limited., of York, England, desire to call the attention of the Canadian trade to their well-known preparations, viz.:

Rowntree's Elect Cocoa — A delicious, highly-nourishing, and thoroughly digestible Cocoa, so economical in use that 120 breakfast cups can be filled from a 1-lb. tin.

Rowntree's Elect Lemonade — A new Lemonade (in essence), of great purity and delicate flavour. Very economical.

ROWNTREE'S Chocolates — Of world-wide fame for delicacy of make. Chocolate creams of all varieties.

ROWNTREE'S Confectionery — Rowntree & Co., Limited, are the largest manufacturers of Gum Confectionery in the world, their large Yorkshire Factories employing over 1,500 hands.

Agent for Canada

CHAS. GYDE,

20 St. Francois Xavier Street, MONTREAL.



THE OLD WAY—Weight, 460 lbs.

"Don't Pay Freight on Water."

BUY **CONCENTRATED GRAPE VINEGAR**

(Purest in the World.)

GROCERS

Doesn't it strike you as unnecessary expense to pay freight on **430** lbs. of water when you can get the same quantity of vinegar by buying a Demijohn of Concentrated Grape Vinegar weighing **25** lbs. and adding the water yourself ?

Grape Vinegar is purer, healthier, cleaner, and costs you less than the common spirit vinegars. **Why pay 25c.** for XXX or **20c.** for XX when you can get them for **22c.** and **18c.**, and save freight charges and price of barrel ? One trial will convince you.



THE NEW WAY—Weight, 25 lbs.

Write for Circulars and samples to

WM. H. SEYLER & CO.

Sole Importers. Room 100 Board of Trade, **TORONTO, ONT.**

NEW SEASON'S JAPANS

We have made arrangements whereby we will have shipments of New Season's Japan Teas by every steamer from the Orient.

BEFORE BUYING, WRITE US FOR PRICES AND SAMPLES.

S. H. EWING & SONS, Wholesale Only. **96 King St., Montreal**

34c. ex store, and peas were quoted at 76c. afloat.

FLOUR — The demand for all grades of flour was limited, in consequence, business is quiet, and chiefly of a jobbing character. The tone is easy, and holders would, no doubt, shade present prices for round lots. We quote as follows : Winter patents, $3.75 to $4 ; straight rollers, $3.40 to $3.50; in bags, $1.65 to $1.70; Manitoba patents, $4.10 to $4.30 ; strong bakers', $3.70 to $3.90.

MEAL—There was no new feature in the meal market. In a jobbing way rolled oats are selling at $3.75 per bbl. and at $1.80 per sack. Carload lots are offering at less money.

FEED—The demand for feed is only fair, and, as supplies are in excess of requirements, the tone of the market is easy. We quote : Ontario bran, in bulk, $13 to $13.50; shorts, $14.50 per ton ; Manitoba bran, $12 to $12.50; shorts, $13.50, and mouille, $18 to $25 per ton, including bags.

HAY — There is still a good demand for baled hay at country points for shipment to the United States and English markets, consequently the tone of the market is firm, and prices show no change. We quote : Choice No. 1, $7.50 to $8; No. 2, $5.50 to $6, and clover, $4.75 to $5.25 per ton, on track.

PROVISIONS.

There continues to be a steady demand for hams and bacon here, and, as supplies of such are somewhat short, a very firm feeling prevails. Lard is moving fairly well, but pork is quiet. We quote : Heavy Canadian short cut mess pork, $16 ; short cut back, $15.50 ; selected heavy short cut boneless mess, $16.50, and heavy long cut mess, $15 per barrel ; pure Canadian lard, in pails, 7 to 7¼c. per lb., and compound refined 5½ to 5¾c. per lb. Hams, 12 to 13½c., and bacon, 11 to 12½c. per lb.

CHEESE AND BUTTER.

CHEESE—The high prices paid Saturday for cheese in the country imparted a firmer tone to the spot market. Exporters still contend, however, the limits do not warrant present cost, but the sentiments of these people cut little figure, and the only explanation is either that the market is again oversold, or that some operators consider summer makes a good speculation at present prices. There was little doing in Ontario makes, and values were nominal at 8⅝ to 8⅞c., as to grade. In Eastern makes the chief business was at the wharf, where 7,000 to 8,000 boxes, last half of June make, sold at 8⅜ to 8½c., with the outside the ruling. This is a rise of ¼c. on the range at the previous Monday sale.

BUTTER--The butter market seemed to be, if anything, a little soft, but there was no change in prices. In some special cases we heard of 18c. being made for creamery, but such sales were hardly a quotation, and 17½ to 17¾c. is a fair range to quote. In England, according to mail advices of July 1, the last rise in price has rather had the effect of straining the position and checking business. There is quite a quantity of low-grade creamery on the market at present, and business is doing in it at various prices. Fair, undergrade stock ranges from 16½ to 17c., but there have been sales as low as 15½c., the flavor of the butter being all right, but it presented a mottled appearance.

MONTREAL NOTES.

Cables from Japan this week state that tea has advanced ¼c. per lb.

Prices on cheese have again stiffened ⅛ to ¼c. per lb. during the week.

There has been an advance in the first cost of Barbadoes molasses of 1c. per gal.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., July 13, 1899.

THE week has shown but a fair movement in grocery lines. Canned goods are still a matter of interest. Some attention is given to salmon, and it is a matter of regret that the trade are inclined to buy cheap goods. The trade here appreciate the article in THE GROCER of June 30 re "Vexatious Customs Regulations," as business here is being very much interfered with by these regulations. It is rather hard on the merchant to ask him to take an oath and, in substance, tell him at the same time that he is a liar, which is certainly the inference when, for a simple thing such as

AMERICAN SUGARS

Write for special quotations on carloads direct from New York.
Freight prepaid to your station.

We will ship assorted cars of Granulated and Yellow.

A. H. CANNING & CO.

57 Front Street East, - - - - - TORONTO.

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to. All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesda .

McWILLIAM & EVERIST
Wholesale Commission Merchants.
25 and 27 Church St., TORONTO, Can.
Telephone 645.

SELL . . .

GOOD WILL SOAP.

35% profit at six for a quarter.

Vanluven & Co., Napanee, Ont.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

If you want Meats of Superior Quality Ask your Wholesale House about **Clark's** and you will find what you are after.

A Polished Polisher

METALLINE . . .

the new cleaner. No acids—very durable—easily applied ; will not injure wood, enamel or leather—cleans all equally well. 5 and 10-cent packages. Samples sent on application.

SILVERINE MFG. CO. MONTREAL

Helpepper

THE GREAT VERMIN CHASER.

It does not kill—it discomforts Rats, Cockroaches, Bugs, etc., etc.—they must leave.
This article is being advertised largely throughout Canada and should be stocked by every dealer.
Directions on Each Package.

LEEMING, MILES & CO., General Agents for Canada, MONTREAL.

SLEE, SLEE & CO., Limited

Tower Bridge Works, - - - London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to

CLARK, RAE & CO., 49 King Street West, TORONTO, ONT.

DAISY BRAND SEEDED RAISINS

Have you them in stock? If not, better order at once. They're having a great sale. . . . . .

PUT UP IN 1-LB. CARTONS. We're still open for DRIED APPLES.

W. NORTHROP, 9 Jarvis Street, TORONTO.

Hugh Walker & Son Wholesale Fruit and Commission Merchants

Consignments carefully handled. GUELPH, ONT.

a matter of the style of a package, goods are sent to the appraiser's when there is no doubt the entire invoice has paid all the duty the law requires. But this is only one case. The thing referred to occurs again and again. A new regulation is now needed regarding invoices, making several changes within a short time. In nothing else would a man stand the implied dishonesty which he meets at the Customs house, but the difficulty of redress and the desire to get goods through as promptly as possible, with the fact that the law is on the side of the Customs, causes him to stand the unfair treatment.

OIL—The demand for burning oil tends to increase; in fact, contracts for later shipment are already being made. Prices show no change. Paint oils are still firm. At the higher figures sales are rather lighter. Lubricating oils are low, and prices show no change. A fair business is being done. Cod oil comes in very slowly. Price is low. In wax, rather higher prices rule. Supplies seem short.

SALT—Liverpool coarse continues to show a fair demand. Prices, owing to higher freights, are firmer. A fair stock is held, and shipments from Boston are quite regularly received, stocks being kept up between direct shipments in this way. Outside points are often supplied in the same way. Fine salt has a steady sale at even prices. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—Wholesale dealers are selling quite freely to arrive at a fair profit over the packers' opening prices. Peas are being held quite firm, and corn shows an advance. Many packers are not offering; in fact, some will not book any more orders for any vegetable at present. Stocks here are very light. Salmon are not freely quoted, though some have been offered. Opening price is quite high. Competition has brought the cohoes into our market, so that where, a few years ago, it was impossible to sell them, quite a quantity are now used. This is a matter of regret. Business is now practically in the hands of Canadian packers. New Brunswick packed fish are now being freely offered, such as sardines, kippered herring, kippered haddies, and finnan haddies. Prices show little change from last season, but, as they stand the packer more, they are really lower; or, in other words, show less profit to the packer. Shrimps are scarce. Oysters are higher. Pineapples are scarce and tending higher.

GREEN FRUITS—Dealers are very busy. Quite large consignments of Californian fruits are being received, and direct shipments are expected next week. The first pears came to hand this week. All the fruit is good this year, and prices are reasonable. Oranges are scarce and demand slow. Lemons are higher and very firm. There is a good sale. Bananas have been scarce this week owing to increased demand. Prices are firm. Melons are plentiful, but sale is light at quite full figures. Rhubarb is very plentiful and low. Native strawberries are very fine quality and very low for the season.

DRIED FRUITS—This is still a quiet line, though it begins to have more attention as regards futures. In loose muscatels much will depend on what the Californian shippers decide regarding rebate to Canadian buyers. The fruit is popular, but cannot be expected to hold the price as high as in the primary market. It simply means our people going back to Valencias. Last year they made the rebate after they had lost much trade. Peels are rather lower this season. Our dealers have not yet ordered. Spot goods are all dull, and so tend easy. In nuts, everything seems to tend higher.

SUGAR—There is a steady sale at even figures. The market is largely supplied by the local refinery. The berry season always means big sales of granulated. Dealers buy only to supply needs. There is quite a little West Indian sugar offered, some of which is very nice.

MOLASSES — There is little if any change. Two small cargoes of Porto Rico arrived this week, one to go forward to Fredericton. Barbadoes is very near the price of Porto Rico.

PRODUCE—Eggs are higher, and are held very firm. Receipts are light, and there is a good, active demand. Butter keeps very dull, receipts being larger than the demand, and only the best finds any sale except at low figures. Creamery finds a small trade, as buyers will not pay the price. Cheese tends easier. The local buyers are supplied largely by their customers for other goods, and, owing to consumers buying from factories, trade is much cut up.

FISH—Dry cod come in slowly, and the market shows higher figures. Pollock, however, will not supply the demand, and they show no change. Hake, which are chiefly sold in the West Indies, tend easier. In fact, the hot weather always affects that market. Smoked herring hold quite firm at the slight advance. Bloaters and haddies are quiet. In pickled fish, Bay herring begin to come in, and open at a fair figure, though below the price that has ruled, the market having become almost bare. Alewives are about all sold, though the stock has not been shipped yet. Fresh fish are still a leading feature. Salmon are lower, the catch still being light. Halibut and shad are scarce. We quote: Large and medium dry cod, $3.65 to $3 95; small, $2.50; pickled shad, $3.50 to $5, as to quality; haddies, 4½c. per lb.; smoked herring, 6½ to 7½c.; halibut, 9 to 10c. per lb.; fresh haddock and cod, 2c.; shad, 10c.; boneless fish, 4 to 5c.; pollock, $1.75 per 100; salmon, 10 to 15c.; pickled herring, $1.70.

PROVISIONS—In barreled meats there is light business, pork having chief sale. Mess is about the same price as clear, and demand is largely supplied by local packers. Hams and rolls have a fair sale at even figures. Lard keeps very low. Western packers show quite a range in price.

FLOUR, FEED, AND MEAL—Flour is held quite firmly by most millers, particularly some grades of Ontario. The local market is a dull one. Owing to considerable Ontario winter wheat being destroyed, it is thought higher prices will rule later. Oats are scarce, and hold quite firm. It is said some millers have shaded the prices of oatmeal. Beans are still dull. Some sales at rather easier prices are reported. Cornmeal shows no change in price, and continues to sell very freely. Feed is still scarce and high. We quote as follows: Manitoba flour, $4.65 to $4.80; best Ontario, $3.85 to $4.10; medium, $3.60 to $3.75; oatmeal, $4.00 to $4.10; cornmeal, $2.05 to $2.10; middlings, $21 to $22; oats, 41 to 43c.; hand-picked beans, $1.05 to $1.10; prime, 95 to $1.00; yellow-eye beans, $1.90 to $2; split peas, $4.10 to $4.15; round, $3.25 to $3.40; pot barley, $4.10 to $4.15; hay, $7 to $7.50; timothy seed, American, $1.50 to $1.75; do., Canadian, $1.80 to $2.25; mammoth clover, 7½ to 8c.; alsike, 7½ to 8c.; red, 7¼ to 7¾c.

ST. JOHN NOTES.

Chas. Gyde, representing Rowntrees and other houses, was in the city this week.

Dealers throughout Cape Breton are expecting greatly increased business because of the extensive works being undertaken by The Dominion Coal Co.

Mr. Antoine Solaris, in company with E. T. Sturdee, his local representative, called on the trade this week. Mr. Solaris has a very large trade here for figs. His shipments have given every satisfaction.

Smith & Tilton, representatives here for Windsor salt and other lines, have added very largely to their office accommodation, also very much improving what were already particularly well-appointed offices.

In loooking over the trade between St. John and the United States for the past year, the great advantage the American millmen here have is very apparent. The total shipments for the year in all lines were $1,341,420.55. Nearly two-thirds of this is American lumber, it amounting to nearly $900,000.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

. . . NEW IDEAS IN . . .

Window Displays

A new book arranged specially for Grocers. Contains fifty-two designs, with full instructions. Anyone can make an attractive window. Sent post paid, on receipt of price—$1.00.

S. W. CARSON,

45 Hillside Avenue,

Sole Agent for Canada. VICTORIA, B.C.

New Season's

SALMON

Anglo-British Columbia Packing Co.

LIMITED

VANCOUVER, B.C.

H. Bell-Irving & Co.
Vancouver, B.C.
Managers and Agents.

LARGEST PACKERS OF BLOOD-RED SOCKEYE.

BRANDS

Talls and flats	***Sovereign.***	Embossed **white and gold** label, tins **tissue wrapped.**
Talls and flats	***British America.***	The standard of twenty years ago — the standard to day.
Talls, flats and ½ flats	***Laurel Wreath.***	A most artistic and chaste label, in **olive and gold,** for high class trade.
Talls and flats	***Holly Leaf.***	A distinctive label and popular brand.
Talls and flats	***Trident.***	An attractive label in colors.
Talls . . .	***Red Star.***	A famous old brand. It is **Salmon.** Many people think it is a gold mine.
Talls . . .	***Lynx.***	Everyone wants Lynx. There is not always enough to go round.
Talls . . .	***Salmon Fly.***	Like the ancient fisherman, it "has a taking way."
Talls . . .	***Cornflower.***	An attractive white and gold label. A splendid seller.

Every Wholesale Grocer in Canada can show you samples of the labels. **The Company** will see that the **quality** is right. All above brands are **Red Sockeye.**

Wholesale Selling Agents { **J. L. WATT & SCOTT, Toronto.**
WATT, SCOTT & GOODACRE, Montreal.

EPICURES SAY

Blue Label Tomato ..Ketchup



adds zest and enjoyment to any meal of which it forms a part. Incomparable for use on oysters. Try it and be convinced.



Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

Yes it's quick, delightfully quick the ladies say, and makes delicious desert.

What?

Pure Gold Jelly Powder, of course.

B. C. First, last and all the time.

Send us your quotations on Butter, Eggs, Cheese, etc., etc., or your enquiries for prices.

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VANCOUVER, B.C.

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Canadian Agents for "HONDI" Pure Ceylon Tea.

THE MANITOBA

Produce & Commission Co.

Limited

WINNIPEG, MANITOBA.

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Fruits, Cured Meats

PICKLED, DRY AND SMOKED FISH.

Consignments and Correspondence Solicited.

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CIGARS?

We guarantee to you our Palatial brand is one of the best sellers and best value offered to-day. It pays you a nice profit and brings you trade. Ask our travellers for samples. Special terms for big orders. Factory prices.

The . . .

Macpherson Fruit Co.

WINNIPEG, MAN. Limited

CURRENT MARKET QUOTATIONS

July 13, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb	.....	.....	.....	.....	14	16	.....	.....
" " pound prints	.....	.....	14	15	17	18	.....	.....
" " tubs, best	.....	.....	13	14	15	16	.....	.....
" " tubs, second grade	.....	.....	10	11	12	14	.....	.....
Creamery, tubs and boxes	17¼	17½	17½	18	18	19	.....	.....
" prints and squares	.....	.....	18	18½	19	20	.....	.....
Cheese per lb	8¼	8¾	8¾	9	9½	10½	.....	.....
Eggs, per doz	12	14	13	13½	12	13	.....	.....

CANNED GOODS

Apples, 3's	$.....	$0 90	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	.....	2 10	2 00	2 20	2 25	2 40	3 00	3 25
Asparagus	.....	.....	.....	2 40	.....	.....	.....	.....
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	80	85	80	90	90	95
Beans, 2's	79	80	80	85	90	95	.....	90
Corn, 2's	95	1 00	95	1 00	95	1100	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 80	1 85	2 30	2 40	1 75	1 90
" white, "	.....	.....	1 75	1 80	.....	.....	.....	.....
Peas, 2's	70	75	70	80	80	90	.....	90
" sifted	.....	.....	95	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 65	1 75	.....	1 15
" " 3's	.....	.....	2 00	2 40	2 25	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	.....	2 50	1 50	1 75	1 75	1 80	.....	1 60
" 3's	.....	2 50	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	.....	1 25	1 10	1 25	1 30	1 60	.....	1 40
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	1 40
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	65	75	90	1 00	.....	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	.. ..	1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 35	1 50	1 40	1 50	1 65	1 75	.....	1 70
Succotash, 2's	.....	.. ..	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	79	82	80	85	95	1 00	.....	1 10
Lobster, talls	.....	2 50	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 65	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 30	1 50	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	1 40	1 60	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	.....	.....	1 50	1 60	.....	1 60	.....	.....
" " Clover talls	.....	.....	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	.....	.....	1 60	1 15	1 25	.....	.....
" Cohoes	1 05	1 15	1 10	1 20	1 00	1 10	95	1 12
Sardines, Albert, ¼'s	.....	12	12½	13	14	15	.....	.....
" ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	....	12½	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	.....	18	18½	23	10	11	.....	.....
" P. & C., ¼'s	.....	.....	23	25	23	25	.....	.....
" " ½'s	.....	.....	33	36	31	35	.....	.....
" American, ¼'s	.....	.....	4	4½	4	5	.....	.....
" " ½'s	.....	.....	9	11	10	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 20	1 50	1 00	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 30	1 45	1 55	1 60		2 00	1 90	2 00

GREEN FRUITS

Oranges, Sorrento, boxes	$3 75	$4 00	$4 75	$5 00	$4 50	$5 00	$.....	$.....
" " ½ boxes	2 00	2 25	2 50	3 25	1 50	2 00	.....	.....
Lemons, Messina, new, p. box	2 00	3 50	2 50	3 50	2 50	3 50	.....	.....
Bananas, per bunch	1 25	2 00	1 75	2 00	1 75	2 25	.....	.....
Cocoanuts, per 100	3 25	3 50	.....	4 00	3 25	3 50	.....	.....
Strawberries, per quart	6	7	6	8	6	8	.....	.....
Pineapples, each	5	15	11	18	15	20	.....	.....
Tomatoes, Can., per basket	.....	.....	1 00	1 25	.....	.....	.....	.....
Cherries, sour, per basket	.....	.....	75	85	.....	.....	.....	.....
" sweet " "	1 25	1 50	75	1 25	.....	.....	.....	.....
Red Currants, per basket	.....	.....	30	50	.....	.....	.....	.....
Gooseberries " "	.....	.....	30	50	.....	.....	.....	.....
Peaches, Cal., per crate	.....	.....	1 50	1 60	.....	.....	.....	.....
Plums, " "	.....	.....	2 00	3 00	.....	.....	.....	.....
Watermelons, each	.....	.....	20	25	1 25	1 50	.....	.....
Raspberries, per quart	15	18	8	9	1 50	1 75	.....	.....
Huckleberries, per basket	.....	.....	1 00	1 10	30	40	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 50	.....	$4 60	4⅛	4¾	5⅛	5¼
Granulated, Acadia	.....	4 50	.....	4 55	.....	4⅝	.....	.....
Granulated, foreign, net	.....	.....	.....	4 50	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 60	.....	5 10	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 70	.....	5 20	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 20	.....	5 57	.....	.....	.....	7
Powdered, bbls	.....	5 05	.....	5 17	5¾	6	.....	6¾
Phœnix	.....	4 25	.....	4 35	.....	.....	.....	.....
Cream	.....	4 25	.....	4 35	.....	.....	.....	.....
Extra bright	.....	4 10	.....	4 20	3¾	3⅞	4⅛	4⅜
Bright coffee	.....	4 00	....	4 10	3⅝	3⅞	.....	.....
Bright yellow	.....	.....	.....	4 00	.....	.....	.....	.....
No. 3 yellow	.....	3 75	.....	3 85	3⅛	3¼	.....	.....
No. 2 yellow	.....	3 70	.....	3 80	.....	.....	.....	.....
Foreign, yellow	.....	.....	.....	3 75	.....	.....	.....	.....
Trinidad	.....	3⅛	.....	.....	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Wire nails, base	.....	2 65	.....	2 65	.....	.....	.....	.....
Cut nails, base	.....	2 15	.....	2 15	.....	.....	.....	.....
Barbed wire, per 100 lb	.....	3 30	.....	3 30	.....	.....	.....	.....
Smooth Steel Wire (oiled and annealed, etc.), base	.....	2 60	.....	2 60	.....	.....	.....	.....
White lead, No. 1	.....	5 62½	.....	5 75	.....	.....	.....	.....
Linseed oil, raw	.....	52	.....	57	.....	.....	.....	.....
" boiled	.....	55	.....	60	.....	.....	.....	.....
Turpentine	.....	60	.....	60	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Corn Syrup, barrels per lb	.....	.....	.....	2½	.....	.....	.....	.....
" " ½-bbls. "	.....	.....	.....	2½	.....	.....	.....	.....
" " kegs "	.....	.....	.....	2¾	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 20	.....	.....	.....	.....
" " 2 gal. "	.....	.....	.....	90	.....	.....	.....	.....
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	35	45
Barbadoes	.....	37	.....	.....	29	31	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.....	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 35	$1 60	$1 50	$1 60	$.....	$1 50
" " 2-lb. cans	.....	2 65	2 40	2 60	2 50	2 75	.....	2 50
" " 4-lb. cans	.....	.....	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 00	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	.....	18 00	20 00	21 00	.....	.....
Minced collops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 80	3 00	.....	2 75
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 25
English brawn, 2-lb. can	.....	2 40	2 50	2 80	2 75	2 80	.....	2 50
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....	.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	.....	.....	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ¼'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " 1's	.....	2 75	2 80	2 95	.....	3 25	.....	.....

CANDIED PEELS

Lemon, per lb	.....	.....	10½	12	.....	.....	.....	.....
Orange, "	.....	.....	.....	12½	.....	.....	.....	.....
Citron, "	.....	.....	17	19	.....	.....	.....	.....

FRUITS

Foreign—								
Currants, Provincials, bbls	.....	4½	4¼	4¾	4½	5	5	5¼
" " ½-bbls	.....	4¼	.....	.....	5	7	5¼	5¾
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	.....	.....
" " ½-bbls	.....	4⅜	4½	4¾	5	6	.....	5½
" " cases	.....	4½	4½	4¾	6¼	7	.....	.....
" " ½-cases	.....	4¾	4¾	5	5½	6	.....	5¾
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" " ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" " cases	.....	.....	5	6	7	7¼	.....	.....
" " ½-cases	.....	5½	5¼	6	7	7¼	.....	.....
Vostizzas, cases	5½	6½	6½	7	7	8	.....	.....
Dates, boxes	5¼	6	5½	6	6	6½	.....	.....
Figs, 10-lb. boxes, per lb	.....	.....	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	.....	.....	.....
" Mats, per lb	.....	.....	3½	3¾	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	.....	8½	11	10	12	.....	.....
" " 50's	.....	.....	8	9¼	8½	9	.....	.....
" " 60's	.....	8	7½	8½	8	8½	.....	.....
" " 70's	.....	7½	7	7¾	7½	8	.....	.....
" " 80's	.....	7	6¼	7	7	7½	.....	.....
" " 90's	.....	6	5½	6½	6½	7	.....	.....
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	.....	.....	.....	.....
" " D	.....	.....	.....	6	.....	.....	.....	.....
" " U	.....	.....	.....	4½	.....	.....	.....	.....
Raisins, Valencia, off stalk	.....	.....	.....	4½	5	6	.....	1 50
" Fine off stalk	4¼	4½	5	5½	5	5¼	.....	1 65
" Selected	5	5⅝	6¼	6½	6	7	.....	1 75
" Layers	.....	5¾	6½	7	5¾	6	.....	1 85
" Sultanas	11	10	10	15	10	12	10	12
" California 3-crown	.....	6¾	7	7½	7	7¾	.....	6½
" " 4-crown	.....	7⅜	7¾	8	8	8¼	7¾	8
Domestic—Apples, dried	6	6½	6	6½	5½	6	.....	10½
" " evaporated	9	9½	9½	10½	9½	10	.....	10½
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	.....	19	16	18	19	19½

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	7	7¼	.....	.....	.....	8½
Smoked Meats—								
Breakfast bacon	10½	11	11	11½	.....	.....	.....	11½
Rolls	.....	8	8¼	8½	9	10	.....	10½
Hams	10½	12	.....	11	11	11½	.....	11
Shoulder hams	.....	10	7¾	8	8	9	.....	9½
Backs	.....	.....	10½	11	.....	.....	9¾	10
All meats out of pickle 1c. less.								
Barrel Pork—								
Canadian heavy mess	15 00	15 50	13 50	14 50	14 00	15 00	16 00	17 00
" short cut	.....	.....	15 00	15 50	15 00	15 50	16 50	17 50
Clear shoulder mess	.....	.....	.....	12 50	14 00	14 50	.....	.....
Plate beef	.....	.....	.....	11 50	13 00	14 50	.....	.....
Lard, tierces, per lb	.....	6½	.....	6¾	6½	6¾	9	9½
Tubs	6¾	7	.....	7	7	7¼	.....	.....
Pails	.....	.....	.....	7¼	7¼	7½	.....	9
Shortening, in 60-lb. tubs	.....	.....	7¼	7½	.....	7¼	.....	.....

A STANDARD ARTICLE.

LILY WHITE GLOSS STARCH

Put up in 6-lb. Toy Trunks.
6-lb. Enamelled Tins.
1-lb. Packages.

is the perfection of Gloss Starch, and is found on the shelves of every well-conducted Grocery.

The Brantford Starch Co., Limited

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	8¾	9½
Plantation Ceylon	29	31	26	30	28	31	.....	.....
Porto Rico	.....	.....	22	25	24	28	.....	.....
Gautemala	.....	.....	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	12	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	.....	.....
Valencia shelled almonds	28	30	28	30	.....	.....	.....	.....
Tarragona almonds	12	13	12	14	11	12	.....	.....
Peanuts (roasted)	6½	9½	9	10	9	10	.....	.....
" (green)	5½	8	7	9	.....	.....	.....	.....
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	12	13	12	13	.....	....
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	.....	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	.....
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	4⅛	4¼
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	5
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅜	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	3½	4½	5	6	.....	5
Tapioca	3¾	4½	4¼	4¾	5	6	.....	5
Macaroni, dom'tic, per lb., bulk	.....	.....	.....	7½	.....	.....	.....	.....
" imp'd, 1-lb. pkg., French	.....	.....	9	10	.....	.....	.....	.....
" " " Italian	.....	.....	11	12½	.....	.....	.....	.....

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00	2 00	2 50
Sal soda, per bbl	70	75	70	80	85	90	.....	1¾
Sal Soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	15	13	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	11	12	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	20	23	18	24	24	26	.....	35
" " 5-lb. cans	20	23	20	26	20	22	.....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	18	25	18	25	20	25	.....	.....
Cloves, whole	12	30	14	35	18	30	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	20	40	20	40	16	30	.....	25
Cream tartar, French	25	27	24	25	30	32	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	13	17	13	16	16	18	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	14	15	16¼	.....	.....
Sarnia water white	12	13	.....	15	16	17¼	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	17	18½	.....	.....
Pratt's Astral	18	19	.....	18	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	12½	60	12	60	11	40	.....	.....
Caddies Paking, Kaisow	17	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	30	40	30	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	...
Pekoes	30	30	30	30	20	30	.....	.....
Pekoe Souchong	17½	40	17	35	17	35	.....	.....
China Greens—								
Gunpowder-Cases, extra first	42	60	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	18	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Pingsueys—								
Young Hyson—½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	15	16	16	18	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	18	16	18	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	45	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good Medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	18	16	18	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, No. 1, 2-hoop	.....	.....	.....	1 55	.....	1 55	.....	.....
" " 3-hoop	.....	.....	.....	1 70	.....	1 70	.....	.....
" half grained	.....	.....	.....	1 40	.....	1 40	.....	.....
" quarter, jam	.....	.....	90	1 08	90	1 08	.....	.....
" candy, and covers	.....	.....	2 25	2 65	2 25	2 65	.....	.....
Tubs, No. 0	.....	.....	.....	8 00	.....	8 50	.....	.....
" " 1	.....	.....	.....	7 00	.....	7 00	.....	.....
" " 2	.....	.....	.....	6 00	.....	6 00	.....	.....
" " 3	.....	.....	.....	5 00	.....	5 00	.....	.....

CLUB

See that you have this on your

CLUB

Chewing TOBACCO.

is always reliable, uniform in make and flavor AND pays you a better profit than other Chewing Tobaccos.

Put up 5s and 10s to the LB. Price, 41c. lb.

For Sale by your wholesaler.] THE JOLIETTE TOBACCO CO., Joliette, Que.

F. W. HUDSON & CO., Ontario Agents, TORONTO, ONT.

THE STANDARD STOVE POLISH FOR THE WORLD.

Tiger Stove Polish.

For sale in two sizes, a 5 and 10-cent size. The packages are large and handsome, and give a good profit to the dealer. The polish does not dry or rust in the tins, but will impart a beautiful and lasting shine. Sold by all wholesale dealers, and by The F. F. Dalley Co., Limited, Hamilton, Ont., Canada.



"VAN CAMP'S"

Concentrated Soups
Pork and Beans
Macaroni and Cheese
Pure Catsup

Toronto Agents:

WARREN BROS. & CO.

TORONTO.

NEW SEASONS

Moning Congou

NOW IN STORE.

PERKINS, INCE & CO.

TORONTO.

East India

Pickle Spice

Brightest, Cleanest, Best combination of choice **Whole Spices,** giving that piquant flavor relished by connoisseurs.

Largest 5 and 10c. packages. Best value in bulk.

Todhunter, Mitchell & Co.

TORONTO.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

IT IS not in the name but in the QUALITY

that is why

THE FRAGRANT . . .

"MAGNOLIA"

CEYLON TEA

is so popular.

If you do not handle it an assorted case will convince you of its excellence.

BLACK ½'s and 1's. 25, 40, 50, 60 cents per lb. MIXED ½'s and 1's.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

Teas "fragrant", "delicious", "perfect" and "best" are now as plentiful as gold mines, but customers only smile and say — "Give us Blue Ribbon Ceylon" — Blue Ribbon Tea Co. — 42 Scott St. Toronto.

MANITOBA MARKETS.

WINNIPEG, July 10, 1899.

BEYOND the fact that the city is already crowded with Fair visitors, there is little new or interesting to report. Winnipeg's big Industrial Fair opened with all pomp and ceremony on Monday, and, as the weather looks propitious, there is no doubt it will be huge success. The retail trade has been very brisk in anticipation of the event, but it has not particularly affected wholesale houses. All the wholesale houses look extra trim, and are prepared to entertain their customers in the best style.

The canned goods situation remains unchanged from last week, and buying is very light and likely to continue so as long as wholesale houses here know that wholesale houses in the East are prepared and are really able to sell goods to retail men at a very slight advance on what they would have to pay at the factory. This state of things has prevailed ever since the association was formed, and it is likely to continue.

There is no change in the price of staple lines of groceries. Trade is fair in almost all lines.

EVAPORATED FRUITS—The offerings of new apricots are small, so far, and the price is too high to tempt buyers. The report that the crop is a fair one also inclines them to hold off in anticipation of lower prices.

PRODUCE—This market is pretty active in all lines. Local cured hams have advanced another ½c., and are now quoted at 12c.; breakfast bellies, 12c.; all other lines without change and firm.

BUTTER—In creamery the offerings of June-made have been quite heavy, but the price is bad, being only 15c. at factories. This is causing many of the factorymen to ship to British Columbia on consignment. It is doubtful if they will realize any more, if as much, that way. The British Columbia market has stiffened a little this week, but not sufficient to improve conditions here, and they have a larger local supply than formerly and also get larger quantities from the Government creameries in the Territories. Dairy butter is still lower, and there is very little demand. The price at country points is 9½ to 10c. with 13 to 14c. Winnipeg for some small lots of extra choice. The bulk of this butter is still going into cold storage.

CHEESE—A good deal of June-made is offering, and the purchases are mostly made at 8c. The market appears fairly firm at present, though some dealers confidently expect a further drop of 1c.

EGGS—The demands of exhibition week have forced up the price, and jobbers are getting 16c. and are paying 14c. Winnipeg. The supply at present is not equal to the demand.

GREEN FRUITS—This market has not been so active for years. Last year during Exhibition week the supply ran short and retailers have made their purchases early. For this reason the week has been an extremely busy one with these houses. The variety of fruit in is good and the quality excellent. The newest lines are red currants, a large shipment arrived from Senator Sandford's farm at Hamilton. These sold at $2.50. Fresh raspberries are also in and quoted at $2.75 for the 24 box crate. Peaches are abundant. Early Crawfords and St. Johns are quoted at $1.75 to $2, while Hale's early are worth $1.50. Plums run from $2 to $2.50 per crate; pears, $5; apricots, $2.15; watermelons, $4 to $4.50 per doz.; tomatoes, $1.75 for the 4-basket crate; cucumbers, 65c. per doz. Oranges and lemons without change, though a rise may occur through the week.

This name ORIENT is NEVER on a poor package of COFFEE, SPICE, EXTRACTS or BAKING POWDER it is ALWAYS on a good one.

Trade  Mark.

Remember the name when you buy again.

REGISTERED

Put up by The TORONTO COFFEE & SPICE CO., Limited.

TO THE TRADE

Our ***BRUSH FACTORY*** is now in full operation and we are ready to supply

SCRUB and HORSE

BRUSHES

in quantities to suit the Trade. Stove Brushes will soon be ready. Please write for catalogue, prices, discounts and terms to

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Quebec, Hamilton, London, Kingston, St. John, N.B.,
Halifax, Winnipeg, Victoria, Vancouver, St. John's, Nfld.

ALL ABOUT TEA.

While investigating the history of tea, an English writer, according to an exchange, came across a rare manuscript in the British Museum, giving a quaint summary of the virtues of the herb called tea or chee. It was dated October 20, 1686, and purported to be a translation from the Chinese, as follows :

1. It purifies the blood that which is grosse and heavy.
2. It vanquisheth heavy dreams.
3. It easeth the brain of heavy damps.
4. Easeth and cureth giddiness and pains in the heade.
5. Prevents the dropsie.
6. Drieth moist humors in the heade.
7. Consumes rawnesse.
8. Opens obstructions.
9. Clears the sight.
10. Cleanseth and purifieth humors and hot liver.
11. Purifieth defects of the bladder and kidneys.
12. Vanquishes superfluous sleep.
13. Drives away dizziness, makes one nimble and valiant.
14 Encourages the heart and drives away feare.
15. Drives away pain of the collick.
16 Strengthens the inward parts and quickens the understanding.
17. Strengthens the memory.
18. Sharpens the will and quickens the understanding.
19. Purges safely the gaul.
20. Strengthens the use of due benevolence.

From the foregoing it seems that the "cup that cheers" was a beverage very highly esteemed in England 200 years ago. Its introduction was an event of great significance. Its medicinal and wholesome qualities had been proclaimed in advance, and its arrival was hailed with delight as a substitute for intoxicants.

AN INDICTMENT OF THE GROCERS.

As with tea, so with coffee, the lower grades are selling at a premium, because the demand for them has grown out of all proportion to the call for the fine grades.

In years gone by, when tea sold at wholesale from 35 to 50c., and coffee at 25 to 40c., there was nowhere seen such eagerness to shove the cheap grades to the front as to-day, when the better grades are within the reach of all.

If the inference respecting the capability of the grocers, which is to be drawn from the above statement, were formulated and gravely presented by a severe critic of the dealers, we should instinctively rush to their defense, although we should probably find it very difficult to make out a case for them. But when the indictment, as it were, presents itself, what defense can be made? What excuse can the grocers themselves offer?

Prices have fallen 50 per cent., and yet the grocers do not seem to be satisfied, but must descend to the utmost bottomless pit of quality in search of something cheaper. Why? Who can say?—Merchants' Review, New York.

A PLEASING PRESENTATION.

On Tuesday, July 4, about 60 members of the Granite Club, Toronto, met in the club rooms to do honor to Captain Arthur N. Burns, who had resigned the position of secretary of the club, which position he had held for five years, to join the business staff of the Toronto office of The MacLean Publishing Co., Limited.

After a supper had been given in honor of Mr. Burns, Mr. Bernard Jennings, manager of the Imperial Bank, and president of the club, after an address expressing sorrow because of his resignation, presented him on behalf of the club with a case of pipes, and beautiful gold watch with monogram on the back and the following inscription on the inner case: "Presented to Captain Arthur N. Burns by friends of the Granite Club, Toronto, July, 1899." Mr. J. C. Kemp, of the Bank of Commerce, also made a short speech, giving Mr. Burns the promise of the lasting good-will of his fellow clubmen.

Mr. Burns was greatly pleased by these evidences of friendship, and expressed his pleasure in a short speech, suitable to the occasion.

FIGS IN CALIFORMIA.

The Agricultural Department have issued a bulletin treating of the probable success of the efforts to establish the Smyrna fig industry in California. It appears that the fruiting of the Smyrna fig is dependent upon the introduction from Southern Europe and the establishment in California of a little insect which fertilizes the fig. Experimental introductions of the insect were thereupon begun and some of them brought over in 1898 have succeeded in penetrating the closed flowers of the Capri figs growing at Fresno, making the first step of the experimental work a success. The bulletin adds: "Since the insect has maintained itself for an entire year there is reason to suppose that it will continue to breed, and that California in the near future will be able to place a fig upon the market which will possess the same superior flavor as that which has given the imported Smyrna figs their preeminent commercial rank."

Empire Smoking Tobacco

Ask your wholesaler for a sample caddy of

EMPIRE

at

36 cents.

5, 10 and 15 cent Plugs.

Big Plugs

FOR

Little Money

Empire is a fine, cool smoke, and is sure to please. It is the largest, cheapest and best in Canada.

Made by the

EMPIRE TOBACCO CO., Limited

Granby, Que.



VINEGAR

To the Grocers of Canada:

We extend to you a most cordial invitation to visit and inspect our new factory, where, with the most modern appliances, we are manufacturing the best White Wine, Cider, and Malt Vinegars that experience, knowledge, and capital can produce.

By uniting our various factories we are better able to combat the sale of adulterated and spurious vinegars, and supply the country with a pure article.

Any orders that you may be pleased to send to us or give our travellers will receive our best attention.

The WILSON, LYTLE, BADGEROW CO.,
Of Ontario, Limited

Composed of the late firms of { Wm. Wilson, T. A. Lytle, Badgerow, Scott & Co. / Hamilton Vinegar Works Co., Dominion Vinegar Works Co., A. Haaz & Co.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. B. McNulty, general merchant, Ange Gardien, Que., has assigned to Lamarche & Benoit.

Wm. Rankin, grocer, St. John, N.B., has suspended.

J. J. Burton, grocer, Kingston, Ont., has assigned to James Shaw.

Xavier Savard, general merchant, St. Felicien, Que., is seeking an extension.

H. L. Holstein, general merchant, Whitney, Ont., is offering 50c. on the dollar.

John A. Bishop, general merchant, Baldoon, Ont., has assigned to Peter Rutherford.

A statement of the affairs of T. G. Clute, general merchant, Stirling, Ont., is being prepared.

Joseph H. Dionne, general merchant, Garthby, Que., is offering 20c. cash on the dollar.

A meeting of the creditors of C. A. Drolet, grocer, Quebec, of whom judicial abandonment is reported, has been called for the 14th inst. to appoint a curator.

PARTNERSHIPS FORMED AND DISSOLVED.

T. F. Reeves & Co., grocers, Port Hawkesbury, N.S., have dissolved.

Caie & Wilson, commission grocers, St. John, N.B., have dissolved; James P. Caie continuing under the style of Caie & Co.

Henri E. Laliberte and Oswald Brault have registered partnership as fruit dealers, etc., under the style of Laliberte & Brault, Montreal.

J. W. Gustafson and A. E. Blois have registered partnership as general merchants under the style of Gastafson & Blois, Kennetcook, N.S.

Copartnership has been registered by Charles R. McKean only as general merchant under the style of McKean & Co., Westville, N.S.

Copartnership has been registered by David Orben, J. W. and Emma D. Sproul, under the style of J. W. Sproul & Co., fish dealers, Canso, N.S.

SALES MADE AND PENDING.

The stock of Mrs. N. Fortin, general merchant, St. Michel (Bellechasse), Que., has been sold at 40c. on the dollar.

CHANGES.

Mary J. Rankine, has opened out as a grocer in St. John, N.B.

James Wade & Co. are starting as grocers, etc., in Brockville, Ont.

Roderick R. McKenzie has opened a general store in North Sydney, N.S.

Mrs. J. H. Martin, dealer in china and glassware, etc., St. John's, Newfoundland, has been succeeded by S. O. Steele.

J. D. Ramsay & Co., general merchants, Plumas, Man., have sold out to A. Chandler.

Wm. McKellar, grocer and baker, Rodney, Ont., has sold out to D. H. McRitchie.

J. De Langle, general merchant, Whitewood, N.W.T., has sold out to J. A. Hawkes.

DEATHS.

Michael Cassidy, fruit dealer, etc., Montreal, is dead.

J. O. Bouchard, of Bouchard & Turcotte, general merchants, Magog, Que., is dead. A statement of affairs is being prepared.

B. C. SALMON CANNING.

Advices from Victoria, B. C., state that on the Frazer river and the upper rivers canners have packed what is called spring fish. They are large-sized salmon, but cook white, although the flesh is solid and of good flavor. Fishing commenced on Skeena river July 1; on Rivers Inlet it commenced June 28 and will commence on the Frazer river about July 15.—New York Journal of Commerce.

BRANDIES

We represent

Philippe Richard

one of the oldest established firms in Charante. Brandies of this make, although on the market for years, are still unsurpassed in quality.

LAPORTE, MARTIN & CIE., Montreal.

IN THEIR NEW PREMISES.

A REPRESENTATIVE of THE GROCER had the pleasure, a few days ago, of being shown through S. H. Ewing & Sons' cork factory and spice and coffee mills, at No. 96 King street, Montreal. The premises have been enlarged by the addition of a large three-storey building, which is used for offices and cork factory. The first visit was to their bright new offices, which occupy the whole of the ground floor of the new building and are finished throughout in whitewood, being bright, roomy and convenient. They consist of a general office, a tea sample-room, coffee and spice sample-room, and three offices en suite. The general office is large and fitted up with every convenience, a telephone-room, typewriter's room and lavatory. Their tea sample-room is separate, so that no foreign smells can come in contact with their large range of samples.

Upstairs they have their cork factory, and here was seen cork in all stages of manufacture as well as the different machines at work. Everything here is done by machinery and every bit of machinery is of the very latest and best make.

Beyond the cork-room are their coffee roasters. Here the representative of THE GROCER was treated to some delicious hot and crisp peanuts fresh from the oven, and saw the coffee being roasted and passed along to the grinders. Under the coffee-room are the spice grinders and other machinery, all run by an electric motor.

Between the two main buildings is an archway. This leads to the old building which is now used for storage of spices of all kinds as well as shipping and packing-rooms.

Every inch of these buildings is packed full of bales, barrels, and bags of the different goods they handle, and even at this mid-season there seemed no room for anything more.

Mr. Ewing informed THE GROCER that they had had a splendid trade this season, and the prospects were bright for fall.

BUSY NANAIMO.

Travelers from the local jobbing houses visiting Nanaimo just now say that business is brisk in the Coal City. Not a vacant house or business premises can be found, and houses are in constant demand. Joseph Morton, manager of The Manitoba Produce Company, who returned from a trip to Nanaimo recently, says: "Things are fairly booming in Nanaimo. The merchants are all busy and happy, and there is not an idle man in the whole place. In Nanaimo would be a good place for a man to strike who was looking for work. Business is as good as it was in 1890 and 1891, the years when Nanaimo had such a prosperous period. The present output of The New Vancouver Coal Company is over 50,000 tons per month, and the shipments of coal are right up to the amount produced."—Province, Vancouver.

CAPITAL CITY BUSINESS COLLEGE.

A. M. Grimes, M. A., Principal.

Shorthand, Bookkeeping, Penman-hip Telegraphy, Business Correspondence and Proofreading. Pitman's or Munson's Shorthand, per month, $4 00, White's Phonography, per month, $8.00; Telegraphy, per month $8 00; Bookkeeping and Business Practice, per course, $35.00; Bookkeeping and Business Practice, per month, $5.00; Penmanship, per month, $3.00; Night School, per month, $3 00; Private Lessons, each, $1.00. Address, A. M. GRIMES, Principal, Cor. Bank and Sparks Sts., Ottawa.

GROCERS, MAKE MONEY!

BE UP-TO-DATE

WILSON'S MONEY WEIGHT SCALES



Show you in figures the weight of the purchase, also the price and the amount paid.

Handsomely Finished. AGATE BEARINGS

Send for Catalogue

C. WILSON & SON

69 Esplanade St. E., TORONTO, ONT.

FOR SALE.

WELL ESTABLISHED AND FLOURISHING business for sale—Principal lines, stationery, books, wall paper, large news trade, etc.; in leading manufacturing city; capital required about $8,000; good reasons for selling. For particulars apply to Harley & Sweet, barristers, etc., Brantford, Ont. (7)

BUY Star Brand

COTTON CLOTHES LINES

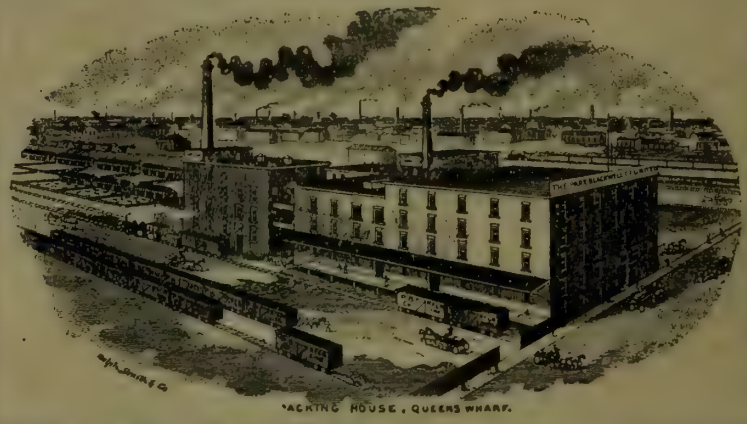
— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers

See that you get them.



PACKING HOUSE, QUEENS WHARF.

Mild Cured Hams
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

THE PARK, BLACKWELL CO., LIMITED, Pork and Beef Packers, TORONTO



The Leader Lawn Swing

Children's Delight, Satisfying to all, Perfectly Safe, Very Strong, Most Restful and Invigorating.

ORDER NOW.

THE DOWSWELL MANUFACTURING CO., LIMITED,

HAMILTON, ONT.

Tobacco That Sells

and pays the dealers from 25 to 45 per cent. profit is what we have to offer you.

Our Plug Chewings are:

POMMERY, highest grade, bright, 3½'s.
SMILAX, bright pounds.
HOLLY, bright, 3's and 8's.
BLACK BASS, Navy, all styles.

Our Plug Smoking Brands are:

MONARCH, 3½'s.
MARIGOLD, ROUGH and READY, 8's.
CLOVER, Double Thick, 8's.
BANNER, SOLACE, 13's.

Attractively packed in small boxes.

Hundreds of grocers are already handling them and are pleased with the goods.

☞Quality and price are in their favor.☜

We want our Tobaccos handled by every grocer in Canada.

Dominion Tobacco Co.
80 to 94 Papineau Ave., MONTREAL

E. T. STURDEE
Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, **TORONTO**
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.



ASK FOR
MOTT'S



Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.
TORONTO AND MONTREAL.



(Size 14¼ x 12 Inches.)

THE DRESDEN CLOCK Gold Finished

This is a massive and big-sized clock, reproducing a costly Dresden clock in the museum of Paris. It is burnished metal, finished in gold, giving it a handsome and exquisitely refined appearance, a clock calculated to be admired in the homes of the cultured and those of artistic tastes. It is packed with the following assortment, viz.:

72 Bars Tutti Frutti	$ 3.60
30 Packages Pepsin Tutti Frutti	1.50
72 Bars Globe Fruit	3.60
	8.70
The Dresden Clock, Gold Finished	6.50
	15.20

PRICE, COMPLETE, $7.00.

ADAMS & SONS CO.
11 and 13 Jarvis Street, - TORONTO, ONT.

MONSOON

INDO-CEYLON TEA

YOUR STORE IS JUDGED

by your leaders—not by your staples.

What is your leader? What do you give the ladies who want the best tea for their money, and who know what the best is?

If you give them a mediocre tea you get the reputation of running a poor store—a good place to keep away from. If you give them MONSOON you give them the best and most widely known tea in the country—a tea everybody likes—a tea everybody knows about—a tea that is a staple in the best grocery stores in Canada. If you want the custom of good families give them a good tea—the best.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON

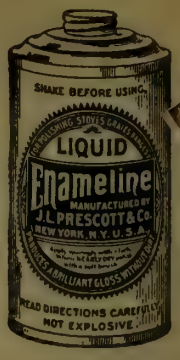
INDO-CEYLON TEA.

Enameline

The Modern STOVE POLISH



PASTE.



LIQUID.



CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

THE ART OF COLLECTING AND DISTRIBUTING NEWS.

BEFORE the art of printing was invented, the ink-horn and quill pen were the only means of preserving and handing down to posterity records of the times. All books and statements were copied by professional clerks, and a few sentences an hour was considered good progress. With these drawbacks, education was materially handicapped, and we even hear of kings and queens who could not write their own names. Books were expensive—ruinously so, and only the great and rich could afford them. Even one volume was a treasure, and though sometimes the owner could not read, he was happy in possession.

But with the art of printing came, also, a freer distribution of knowledge. With the advance of time and continuous improvement in the art, books became more widely circulated. To be able to read and write was no longer a profession. Improvement after improvement was introduced. News spread much more quickly, and, as decade after decade rolled on, new thoughts and ideas replaced the old ones. The difference of a few centuries is astounding. Caxton, in his wildest enthusiasm, never dreamed of a newspaper. When Victoria came to the throne, the steam engine was unknown. Yet, we have the railway, the steamer, the telegraph, and telephone, and these are quite commonplace. Our daily paper tells us what happens in England, in China, in India, in the uttermost parts of the earth, the very day it happened. What more can the mind of man conceive? Truly, the printer's art has reached perfection! He has all these means at his disposal, and he uses them. From a lack of news, a man is overwhelmed—buried—with so much, he cannot possibly read it all.

How, then, is this mass of news collected and distributed? How does a man receive every item of news bearing on his business? There are 1,200 papers published in Canada—he cannot read all these. Yet, he must know the news. Men in every business used to have this problem to solve. They cannot subscribe to every paper—it would cost a fortune—and, even if they did, the task of reading them and finding what they wanted would prove too great. How, then, can a man receive all the news relating to his particular business without reading all the papers? How can a contractor, broker, banker or wholesaler receive daily every item of news in the Canadian press relating to his own particular business without reading all the Canadian papers—without wading through thousands of pages and tens of thousands of columns of printed matter?

Here is the solution. He subscribes to The Canadian Press Clipping Bureau, Montreal.

His reading is all done for him. He tells what particular class of news he wants, what he must receive, what it is necessary for him to have, reports from all over the conntry on the condition of crops, of cattle, of mines, or of anything his business is interested in. Every paper in Canada is searched. Dailies, weeklies, every publication, and the items clipped, mounted and set before him daily. He escapes the herculanean task of doing this for himself at a paltry cost. It is not his business to read papers, but it is the business of The Press Clipping Bureau. They do absolutely nothing else. Skilled sharp-eyed readers systematically search the columns of the press and clip the items he wants; they rarely miss one, so great is their experience.

Brokers receive every notice of the sale of bonds, debentures and money transactions; the chief of police everything relating to crimes and criminals, descriptions of bank-robbers, murderers and thieves; contractors, all advertisements of tenders for the erection of buildings, bridges, etc.; the politician every scrap of political news, and material for speeches; the alderman, complete reports of city council meetings in any other or every city in the country; the author, notices of his books and material for new works; private parties, material for scrap books and personal notices. Even the undertaker receives all death notices. Anybody interested in anything for business or private use requires the services of this perfect system of the art of collecting and distributing news.

"BLUE RIBBON" IN VANCOUVER.

The Province, Vancouver, of a recent issue, says: "G. F. & J. Galt, of Winnipeg and Toronto, who are recognized as the largest tea importers in Canada, also owners and packers of the celebrated 'Blue Ribbon' tea, are so well satisfied with the success of their package tea in British Columbia that they have decided to further extend their business and carry a full line of Ceylon teas at Vancouver, to supply the Western market, with headquarters on Water street. Mr. J. D. Roberts will be manager of the Vancouver branch. This firm now have warehouses at Toronto, Winnipeg, Prince Albert, Calgary and Edmonton."



Good in Any Climate Wherever There Are Flies.

TANGLEFOOT

SEALED STICKY FLY PAPER.

Ask Your Jobber.



Have you seen our samples of

PICKLING SPICES ?

Orders are coming in nicely, but we can handle more. Would you like a fresh sample ? Drop us a card and we will send it to you promptly.

Hamilton Coffee & Spice Co., Limited, Hamilton, Ont.



New Season's Jams. All Sound, Ripe Fruit.

Prices just in for 1899 goods.

SOUTHWELL'S KENTISH FRUIT JAMS

are the **finest** of the **fine.**

FRANK MAGOR & CO., 16 St John Street, MONTREAL. Sole Agents for Canada.

Current Market Quotations for Proprietary Articles

July 13, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases, per doz	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.



P. G. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs.	$4 00
" 6, ¼ " "	4 50
" 8, ¼ " "	7 25
" 10, ¼ " "	8 25
" 10, Jet Enamel	8 25

CARR & SONS. per gross

No. 2—¼ gross boxes	2 70
No. 4—¼ gross boxes	5 75
No. 5—¼ gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz.
No. 5 Spanish Blacking ¼ gross cases	7 20
No. 10 " " "	9 00
Vegan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—



	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish— Per Gross

Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish ¼ gross cases pressed top tins.	12 00
Alpha Metal Polish No. 2	9 00



Shoe Dressing— in ¼ gross cases.

French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4



Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 4	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leathe Polish No. 1½	9 00
Waterproof Dublin No. 4	9 00



BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	0 03

BLUE.

KEEN'S OXFORD. per lb

Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size: ½ gro, 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY	doz. net
Bamboo Handles. A, 4 strings	3 25
" " B, 4 strings	3 06
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti. 36 5c. bars	$1 20
" " (in cream pitcher) 3 5c. bars	1 20
" " (in sugar bowl) 36 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00
Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	

It Pays to Please the Laundress

Benson's Enamel Starch is a perfect cold-water laundry Starch for shirt bosoms, collars, and cuffs, where an especially stiff finish or brilliant gloss is desired. Do you know of any laundress who wouldn't **thank** you and continue to trade at your store if you suited her absolutely on those points she prides herself so much on in her work?

Benson's Enamel Starch

never fails in the perfect work it does. Our extensive plant by which all water we use is filtered assures an even whiteness of the color always. "It pays to please the laundress."

The Edwardsburg Starch Co., Limited
Cardinal, Ont.

Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ½'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " "	0 30
Bulk in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ½'s, 1 doz. in box	2 40
" ¼'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	
" ½ lbs. 12 lb. boxes	

WALTER BAKER & CO.

Cocoa, ½'s	0 52
Premium Chocolate, ½'s	0 45
Webb's Cocoa Powder, ¼'s	0 30

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cucoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—

½ lb. Packages,	15	or	30	lb. cases		0 27
¼ & ½ lb.	"	"	"	"		0 27½
¼	"	"	"	"		0 28
⅛	"	"	5	"	"	0 29
⅛, ¼ & ½	"	10	"	"		0 29
⅛	"	5	10	15	"	0 30

Bulk—				Brls
White Moss,	10,	15	or 20 lb.	0 18
Feather Strip,	"	"	"	0 20
Ribbon,	"	"	"	0 18
Special Shred,	"	"	"	0 16
Macaroon,	"	"	"	0 16
Crown Desic'd,	12,	20	25	0 18
Special,	"	"	"	0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.		29
" " ½ lbs.		28

CHEESE.



MacLaren's Imperial—	Per doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Ind vidual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend		0 32
Jersey "		0 29
Rajah "		0 20
Old Government Java	0 28	0 30
Maracaibo	0 18	0 20
West In dia	0 16	0 18
Rio, choice		0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—



1	oz. Bottle, per doz.		0 90
2	" " "		1 50
2½	" " "		2 00
4	" " "		3 00
8	" Bottle "		6 00
4	" Glass Stop'r "		4 00
8	" " "		6 00



P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour,	3-lb. pkgs		1 30
" "	6-lb. "		2 60
Flexman "	3-lb. "		1 30
" "	6-lb. "		2 60

GELATINES.

COX'S

2's	1 10
4's	1 10
Quart size,	2 22

Fine JAPAN RICES

JAPAN GLACE,
JAPAN MIKADO,
POLISHED CRYSTAL,
SNOW JAPAN,
JAPAN ICE DRIPS.

MOUNT ROYAL MILLS BRANDS

D. W. ROSS CO'Y., AGENTS,
MONTREAL.

The "Star Brand"

—of—

Palls, Tubs, and General Woodenware is always reliable.



BOECKH BROS. & COMPANY
Selling Agents, Toronto, Ont.

WM. CANE & SONS, Limited
Manufacturers. NEWMARKET.

Good Brushes.

Many housekeepers are "finicky" about their brushes—please that class of women on **quality,** and you are safe with the class that don't care. We are particular that every brush we make shall conform to one ideal standard in its class. You may know in advance just what to expect when you sell Boeckhs' Brushes and Brooms—satisfied customers.

We also depend upon obtaiuing YOUR Good-will.
Illustrated Catalogue—148 pages. Send for it.

Boeckh Bros. & Company

Mfrs.

Toronto.

Montreal Branch: 1 and 3 De Bresoles Street.
Agencies at Winnipeg, Vancouver,
St. John's Nfld., Glasgow, Scot.

SOLD FROM *ATLANTIC TO PACIFIC*

FAC SIMILE OF CASK LABEL.



PURNELL'S

PURE
PLAIN and SPICED

MALT VINEGARS

THE BEST FOR PICKLING.

Brewery, Bristol, England.

AGENTS:

St. John's, Nfld.—Wm. Barker, Water St.
Charlottetown, P.E I.—Horace Haszard, South Side Queen Sq.
Halifax, N.S.—J. Peters & Co., 47 Upper Water St.
St. John, N.B.—J. Hunter White, 3 North Market Wharf.
Montreal—J. M. Kirk, Imperial Buildings, St. James St.
Toronto—J. Westren & Co, 73 Carlton St.
Hamilton—John W. Bickle & Greening.
Winnipeg—A Strang & Co., Portage Avenue.
Vancouver, B.C.—C. E. Jarvis & Co., 101 Holland Block.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	13 30
" " 2.	11 40
" " 3.	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3.	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans.	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish.	2 25
Water Closet Tanks.	17 00
Dish Pan, No. 1.	7 60
" " 2.	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails.	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade.	1 50
Clear Jelly Marmalade.	1 80
Strawberry W. F. Jam.	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots



P. G. JELLY POWDER.

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06¼
7-lb. wood pails, 6 " " "	0 06¼
14-lb. wood pails, per lb.	0 06¼
30-lb. " " "	0 06¼

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box.	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars.	1 75
" " 5 lb. cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
per case of 3 doz., net.	2 70
Nicholson's, per gross	10 80
" per ¼ gross case.	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

per gross.		per gross
Pony size...	$ 7 50	Beer Mug.. 16 20
Small Med.	7 50	Tumbler .. 11 50
Medium....	10 80	Cream Jug 21 00
Large.....	12 00	Sugar Bowl 22 00
Spoon.....	18 00	Caddy..... 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " " "	7 80
¼ lb. glass tumblers.	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops. per doz.	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz.	$1 00
7-lb. pails, 6 pails in crate, per lb.	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz.	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	1 30
Corked (pints), "	1 90

SODA —COW BRAND.



Case of 1 lbs. (containing 60 pkgs.), per box, $3.00

Case of ½ lbs. (containing 120 pkgs.), per box, $3.00

Case of 1bs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00

Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box ..... $4 00.

Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes. 12 oz. each, and in Bars, 1 lb., 2 6-16 lb. and 1lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



1 box and less than 5 ..... $1 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.



A. P. TIPPET & CO., AGENTS.

Maypole Soap, colors per grs. $12.00.
Maypole Soap, black per grs. $18.00.
10 per cent. discount on gross lots.

STARCH.

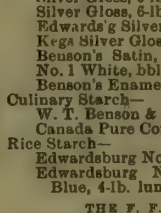
EDWARDSBURG STARCH CO., LTD.

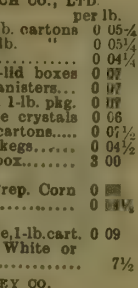
Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 05¼
No. 2 " " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters.	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons.	0 07½
No. 1 White, bbls. and kegs.	0 04½
Benson's Enamel, per box.	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 [illegible]
Canada Pure Corn	0 [illegible]
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 07½

Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.





KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes. 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
		0 08½
PURE—40-lb. boxes 1-lb. pack.		0 07
" 48-lb. " 16 3-lb. boxes.		0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages.	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 7½
	Pure	0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4¼
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. cartons cases 36 lbs.	0 05¼
4 lb. canisters, cases 48 lbs.	0 5¼
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch 8 in case	0 07
6 lb. trunk lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in case	0 07
Kegs, extra large crystals, 100 lbs	0 06



Brantford Gloss—
1 lb. fancy boxes cases 36 lbs. 07½

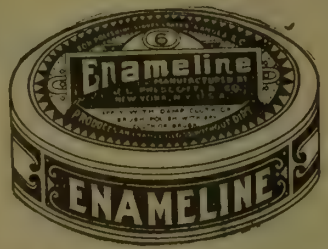
Canadian Electric Starch—
40 packages in case 3 00

Celluloid Starch—
bxs. 45 cartons per case. 3 50

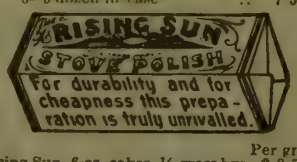
Culinary Starch—Chal-Prep. Corn—
1 lb. packgs. boxes 40 lb 0 04½

No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs. 0 06

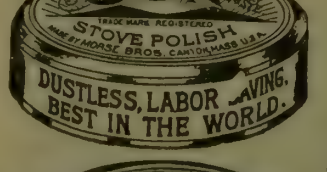
STOVE POLISH.



No. 4—3 dozen in case (net cash) . $4 50
6—3 dozen in case " " .. 7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes.	10 00
Sun Paste, 5c. size, ¼ gross boxes.	5 00





Tiger Stove Polish, ¼ gross boxes, large per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles.	1 00
" " 6 oz. bottles.	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75



SILVERINE. Per gross.
No. 4—5c. size. $3 85
No. 6—8c. size. 5 50
No. 8—10c. size. 6 60

TEAS.



SALADA CEYLON.

	Wholesale.	Retail.
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 25
Green Label, 1s and ½s.	0 22	0 30
Blue Label, 1s, ½s, ⅛s and ⅛s.	0 30	0 40
Red Label, 1s and ½s.	0 36	0 50
Gold Label, ½s.	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs.	0 35
" " 30 1-lbs.	
" " 120 ½-lbs.	0 36



Ceylon Teas, in 1-lb. and ¼-lb lead packages black or mixed.

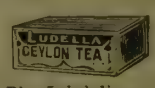
Black Label, 1-lb., retail at 25c.	0 19
" " 1-lb. " " "	0 20
Blue Label, retail at 30c.	0 22
Green Label " 40c.	0 28
Red Label " 50c.	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s.	0 35	0 50
Blue Label, 1-lb. and ½'s.	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s.	0 19	0 25
Japan, 1's.	0 19	0 25



LUDELLA CEYLON, 1's AND ½'S PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s.	0 21	0 30
Brown Label, 1s and ½'s.	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s.	0 35	0 50
Red Label, ½'s.	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 41
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s,	0 44
Cut Smoking—	
Leader, 9's, in 5 lb. boxes (10 bxs. in case)	0 [illegible]

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

Matches—	5-Case Lots.	Single Case.
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Tiger	2 65	2 85
Empire, (slide box)	2 25	2 35
Safety, Capital	2 75	2 85
Parlor, Eagle, 200 s.	1 30	1 40
" " 100 s.	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 45
" Improved Globe	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35

F.o.b. Toronto.

Matches, Kodak, per case (10 gross in case)	2 68

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in their opinions on some points, but when it comes to Mince Meat they all agree that



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VOL. XIII. TORONTO AND MONTREAL, JULY 21, 1899. NO. 29.

PUBLISHED EVERY FRIDAY

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that is what most men say to themselves in hot weather. And then, nine men out of ten go and buy a cigar and think it over. When a man's time is his own, a poor Cigar is sorry comfort for him—***that's*** the time when he remembers the man who sold him the cigar if the quality of the cigar doesn't suit.

When you sell a man my "Pharaoh" 10c. Cigar or my "Pebble" 5c. Cigar, you can be absolutely sure that the man is going to remember the store at which he bought those brands and buy them ***again*** of you. The quality in each brand never varies from the one high standard that has made it famous.

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Many grocers allow hot weather to get the best of them—they dream away profits because they do not ACT. They build "Castles in Spain," but they never lay even the first foundation stone to the building. A grocer can lose lots of nice profits in hot weather by "dreaming them away."

Some grocers have read our advertisements about that ideal hot-weather Cereal Breakfast Food, "Molina Rolled Wheat," and that is all they ***have*** done—but the pushing, wide-awake, progressive grocer has read and acted promptly BY ORDERING IT. ***He*** is getting all those profits that the other grocer has "dreamed away." Are you one of the dreamers?

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NOTE.—In order to put all our Ontario customers on an equal footing as to freight, we have decided to equalize freight with Toronto for towns West of Belleville and West and North of Toronto.

TO DEALERS who bought too hastily in previous seasons we wish to tender a timely word of advice—WAIT till our representative calls on you in a few days with our interesting range of samples, or if YOU CANNOT WAIT write or wire us, and we will arrange to give you an early opportunity to inspect our offering.

Finest Quality

SELECTED VALENCIAS

Full supply on hand
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The Stimpson Computing Scale by one operation gives all information sought,

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or . . .

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Flavor equal to
Fresh Ground
Coffee.



5 and 10-oz. Bottles.

ASK YOUR WHOLESALE GROCER FOR IT.

Batty & Co.



ESTABLISHED 1824.

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PICKLES OF ALL KINDS.



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PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, JULY 21, 1899. NO. 29

NELSON, BRITISH COLUMBIA.

THE question is often asked of me by friends in Manitoba, "What do you think of Nelson?" That to me is a broad question to answer, as not a few want the answer commercially, while others ask from a physical, and some from an artistical point of view.

Commercially, the town has made extraordinary progress for its age, particularly the last two years. It is the centre of distribution for the Kootenay district, consequently has induced several wholesale houses from Winnipeg and other places to open out here, and, as a rule, all are doing a good trade. Retail grocers are numerous, each getting a fair share of sales according to individual ability "to make it go."

It would be rather invidious to point out one store in preference to another, where each in his small corner is trying to shine, but I may mention that on Nelson's gala day, July 1, M. Des Brisay & Co. took the prize for the best dressed window, which goes to show the public idea of the matter. They certainly have the most handsome store in this section of the country. I send you per this mail photos of their store, which measures inside 75 x 27 feet, is handsomely fitted up, has all modern improvements, and every facility for carrying on an extensive business.

The season here is from six to eight weeks later than usual, and the prospectors have been unable to go out on the hills, which has had the tendency to make business generally quieter.

Nelson may be said to be in a very healthy condition financially. The gold question does not make that bustle or excitement which one might expect in a mining town, business going on very quietly. Nelson, as well as other towns in the Kootenay district, has felt the drawback of the eight hour law, which has been the means of closing down quite a number of the mines.

Physically, as a health resort, Nelson, though we don't brag about it, is away ahead of many so-called "health-givers," as not a few can testify from personal experience.

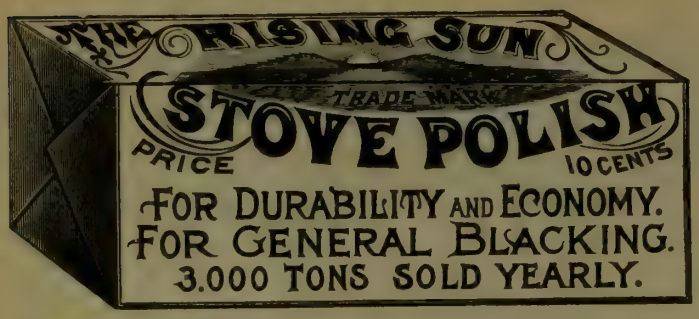
We have a very perfect sewage and waterworks system, and our water for domestic use comes down from the mountain, pure, clean and soft. The lake affords excellent fishing, boating and excursion facilities.

Artistically, either for the artist in oil or water colors, or the photo fiend, there is any amount of material, the neighborhood



Prize Window.—M. Des Brisay & Co., Nelson, B.C.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

abounding in the grand and beautiful by river, lake and mountain. Let me finish with a quotation which, I think, applies :

The land of pine-decked hills, of azure lakes,
Of snow wreathed mountains, where entombed within
The adamantine rock—a golden hoard
Awaits the hungry grasp of conquering man.

—J. M.

[The Nelson people were very proud of the success of their rather unique Dominion Day celebration, and one of the local papers in the course of a long description of the day's doings, referring to the prize window display of Des Brisay & Co., said : "The work was done by T. J. McCammon, one of Mr. Des Brisay's accommodating clerks, and was greatly admired by the crowds of people who stopped to inspect it. The prize was a pair of military brushes."—Editor CANADIAN GROCER.]



Interior view of the store of M. Des Brisay & Co., Nelson, B.C.

B. C. LUMBER FOR MANITOBA.

Reports from all sections indicate that the demand for lumber from Manitoba and the Northwest Territories has never been greater than at the present moment. Building, principally by farmers, is extremely active and the higher prices of lumber and builders' hardware are no appreciable check on the movement. To those who are familiar with the country it is easy to explain that there has been great need of farm houses and buildings better than the average that farmers have been compelled by circumstances to get along with. The farmers in that rigorous climate have perhaps the greatest necessity of substantial and comfortable houses for themselves and barns for their stock. It is also true that on the whole no class of people in Canada have got on with a poorer, more makeshift style of buildings and by force of necessity owing to the cost of lumber in that country ; it being largely an imported article. Recent years of good crops and fair prices have changed the conditions of the Western farmers and they have been getting into position to realize their long-deferred dreams of comfortable homesteads. Hence the strong and insistent demand for lumber. The rapid increase of population and extension of settlement by immigration has added to the demand until to-day the demand is away beyond the very limited home supply of spruce lumber and the turnout of the pine mills in the Lake of the Woods country, which with the shipments from British Columbia and a limited trade from Minnesota are the chief sources of supply.

The rapid growth of such a desirable home market for one of the leading articles and perhaps the most readily available of British Columbia's resources is a most satisfactory prospect to the lumber trade of the Province.

The situation in the market of the prairie country is well illustrated by the statement made to The Province the other day by a gentleman who knew of the case, that in a small town on the Calgary and Edmonton railway there were buildings partly erected which had stood for some weeks waiting for lumber, not a board being available in the town.—The Province, Vancouver.

IF YOU WANT THE

TEA TRADE

of your district you must buy tea that has style and quality. In Japans you will find our L.S. No. 1 and KIJI answer these demands, and, in Ceylons and Indians, our EMPIRE PEKOE and GOLDEN TIPS.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **HAMILTON.**

The leaders of all English Tobaccos.

Established 1749



James Turner & Co., Sole Agents for Canada, **Hamilton.**

Summer Holidays

are here and this is the season when Campers and others are buying supplies; keep your stock of "Reindeer" Brand Condensed Milk and Coffees assorted.

NEW SEASON JAPAN TEA

First to arrive in this market. 1899 Crop.

OUR FAMOUS

GOAT BRAND JAPAN TEA

Now in store. All orders will be filled promptly.

T. KINNEAR & CO., 49 Front East, TORONTO

DO NOT WEIGH LEAD WITH TEA.

Editor CANADIAN GROCER, — A recent case that appeared before the court and which has attracted much attention has been one that affects the public in regard to the weight of articles purchased. It has been stated in open court by some witnesses that it was a common practice for grocers and others to weigh in the paper, or other wrapping material, with the article sold. Now, we would like to emphatically contradict this, and we state that it is not the practice of the trade to do so. There are individual cases in which it is done, as was proved against the accused in court, but our goods have been before the public for many years, and we can say most decidedly that every package of tea sold under the brand of "Salada" contains full weight inside the lead of each package. We will thank you very much if you will acquaint your readers of this fact.

The "Salada" Tea Co.

Toronto, July 17, '99.

"TOWER" TEA.

The Tower Tea, Limited, is one of the pioneer packet tea firms of England, and have large branches in France, Germany, Australia and South Africa. About one year ago they opened a branch in Canada under the management of H. B. Hungerford, and since then this brand has secured a fair share of the Canadian trade.

One of the trade principles of this firm is that in all the smaller towns they confine their trade to a single store and claim that adherence to this rule has been one of the secrets of their success in other lands, so much so, that for the present, at least, they will continue on the same lines in this country.

Mr. Hungerford has been in the tea business since he was 17 years old, and has a good connection with the trade throughout Eastern Canada. It is his intention to start shortly for the Maritime Provinces, where no doubt he will meet with a good reception.

THE BEAUTIES OF ST. JOHN, N.B.

The New Brunswick Tourist Association never let up in their efforts to make the world recognize the varied attractions their Province offers to the pleasure or health seeker. The scenic and climatic advantages of New Brunswick are great. So are the sports offered to the fisherman or hunter. St. John is considered by the association as the natural centre of and outfitting point for tourists. The beauties of the city and of the country adjacent to it are attractively set forth in an elegantly gotten up booklet, containing forty half tone views, presenting the city and country in a most attractive manner.

A DRINKS EXHIBITION.

A unique exhibition is to be held in New York City next December. It will be known as the International Drinks Exhibition. Although drinks will be shown, the main purpose of the exhibition will be to show to brewers, malsters, distillers, soda-water, mineral water and carbonated drink manufacturers cider makers, etc., the most modern styles of machinery and appliances used in making or handling any of these drinks.

Manufacturers of such machinery and appliances in all countries will be invited to exhibit. A preliminary announcement has been issued by the International Drinks Exhibition Co., Park Row building, New York, giving full particulars of the exhibition, and extending an invitation to all dealers, jobbers, importers or manufacturers of these drinks to visit the exhibition.

Business in Courtright, Ont., is improving. The shipping of railroad ties at that point causes quite a stir, there being 50 or 60 men employed in handling them—off the boats and on the cars.



DECEPTION

pays a magician—that's his business. But he is the only man it does. It would not pay a merchant to try to deceive a customer by offering her an inferior cheese if she wanted

MacLAREN'S IMPERIAL CHEESE.

Don't be so short-sighted as to attempt it. Nothing will take the place of Imperial Cheese, and you will lose your customer's confidence by trying to substitute.

RICE

We carry a full range of Imported and Domestic Milled Rice:

Javas, Japans, Patnas and **"B."**

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers **TORONTO**

HINTS TO BUYERS.

WARREN BROS. & CO. are in receipt of a shipment of Van Camp's pork and beans, concentrated soups, etc.

John Sloan & Co., report good sales of "Kincora" Ceylon tea.

A. P. Tippet & Co. have just landed 300 packages of "Oriole" soap.

John Sloan & Co. have a shipment of Heaton's pickles in this week.

Laporte, Martin & Cie. are offering special prices in "Victoria" tomatoes.

A. P. Tippet & Co. are quoting new Californian fruits, G. & S. brand.

The Silverine Manufacturing Co. are offering special prices in olive oils.

John Sloan & Co. have received a shipment of pure olive oil in gallon tins.

The Empire Tobacco Co. report their new brand "Empire" is in good demand.

Laporte, Martin & Cie. are booking orders for future delivery of "Victoria" salmon.

"We have a snap in pickling spice for the coming season," say John Sloan & Co.

D. & E. Morin & Co., Quebec, have been appointed agents for The Silverine Manufacturing Co.

Molasses is higher, but Lucas, Steele & Bristol offer their "Bargain" and "Cake Walk" brands at low prices.

Frank Magor & Co., of Montreal, have been appointed Canadian agents for Carr & Co.'s biscuits, and will have a stock of these goods in a short time.

John Sloan & Co. are handling powdered bath brick in 5c. packages which is a rapid seller.

"Empire" extracts, in 8-oz. bottles, are being offered at close prices by Lucas, Steele & Bristol.

The Eby, Blain Co., Limited, have received a shipment of green Rio coffees, ex Livorno, which they state show unusually fine value.

L. Chaput, Fils & Cie. have just received 550 chests of "Owl No. 100" tea. This is their first shipment and the quality has been found upon trial extra.

Canned goods, 1899 pack, standard brands, are offered at exceptionally close prices for round or car lots by The Eby, Blain Co., Limited.

The Ceylon and Indian teas offering by Lucas, Steele & Bristol, are not "wet weather" goods. All were bought before the rainy spell set in.

"Garden City" tomato catsup, half pints, and "Sunnyside" tomato catsup, pints, are selling freely with The Eby, Blain Co., Limited.

A. P. Tippet & Co. are landing a new article this week, the product of The Maypole Soap Co. It is a straw hat polish that has become popular in England. By it, old straw hats can be dyed and polished any color.

"Crystal" ginger ale, lemon sour, soda water, sarsaparilla, birch beer, etc., are being delivered by Lucas, Steele & Bristol in five-case lots.

Perkins, Ince & Co. have received a shipment of genuine Old Government Java coffee. Parcels of this coffee are now rare upon this market.

"Quite a shortage in English jams is reported. Our orders for Southwell's brand have been coming in very well lately," write Frank Magor & Co., Montreal, Canadian agents.

The Greig Manufacturing Co. report good sales of "Valento" wine. This is a non-alcoholic champagne and new on this market, and seems to be the right thing in the right place.

T. B. Escott & Co. write that they have sole control of the sale of Burnham's custard powder and "Jellycon" for Western Ontario, also Robertson, Paisley, marmalade and jams in stone pots ; this is the genuine Scotch article.

The "Salada" Tea Co. report the arrival of an invoice of fresh Ceylon green teas. These teas have the same flavor as the finest Japans, with about twice their strength ; in other words, half the quantity of tea makes an equal quantity of liquor. The company will be glad to send samples to any of our readers on application.

WHOLE PICKLING SPICE

A selection of 17 different kinds of cleaned and polished spices blended so as to impart a delicious flavor to pickles.

FIVE AND TEN POUND BOXES. **ASK FOR SAMPLE AND PRICE.**

JOHN SLOAN & CO.

Wholesale Grocers. TORONTO

TRADE IN OTHER COUNTRIES THAN OUR OWN.

THE stock of currants in London on July 1 was 5,385 tons, compared with 4,919 tons on the same date last year and 5,959 tons in 1897.

London's stock of Valencia and Denia raisins on July 1 was 216 tons, against 544 tons the same date in 1898 and 516 tons in 1897. Of Smyrna sultanas there were in warehouse 1,088 tons, compared with 1,541 tons on July 1, 1898, and 1,968 tons in 1897.

ARRIVAL OF NEW CROP TEAS.

A Tacoma despatch of July 16 says: "The steamship Olympia, of the Northern Pacific line, arrived to-day from China and Japan with 3,000 tons of the new crop tea. She began discharging immediately and will hasten back with freight that importers are attempting to rush into Japan before the new duties become effective.

TEA SALES IN NEW YORK.

The feature of the week was the regular auction sale held on Thursday. The offering was not a large one, and, as the bidding was fairly spirited, the prices realized showed a fairly good undertone to the situation. The volume of line business transacted in the private market has been of only very limited proportions; still, there has been some demand for new crop Japan and Formosa, and they have sold at steady prices. The market for invoices has been dull. Settlements in the China markets have continued light, as prices asked have been too high to be attractive to exporters.—N.Y. Journal of Commerce, July 15.

CALIFORNIAN CROP OUTLOOK.

According to the crop bulletin of the Californian section of the Weather Bureau, the prospect for a large crop of grapes in the Sacramento Valley was never better. In some localities, deciduous fruits were damaged by the hailstorm in May, but the yield will be above the average. Peaches, plums and pears are yielding a heavy crop, and apricots and prunes are turning out better than expected. Almonds and olives are better than for several seasons. Oranges are dropping, but a fair crop is probable.

CANNED SALMON IN LONDON.

The demand for salmon continues fairly satisfactory, and values are maintained. There are some exceptional parcels offering in flat tins, and grocers would be well advised to take full advantage of them. The pack of this particular shape in 1898 showed a very marked decrease, and sooner or later higher prices are almost certain to be realized.—Produce Markets' Review, London.

Boston mail advices say: "The visible supply of canned lobsters is very small, the smallest for years. One-pounds are selling at $2.75 to $2.85 for talls, and $2.85 to $3 for flats."

THE GRANGE SUPPLY CO.'S STOCK

The stock of The Grange Wholesale Supply Co., 126 King street east, Toronto, was sold en bloc on Wednesday afternoon. The total value of the stock was $15,088.56. This included $4,026.07 boots and shoes; $3,305.05 groceries; $2,646.34 staple dry goods; $1,473 59 hardware, and stationery, jewelery, harness, patent medicines, etc., in smaller amounts. The purchaser was R. Y. Manning, manager of The People's Wholesale Supply Co., 144 King street east, who paid 56c. on the dollar.

ADVANCE IN UPTON'S JAMS.

Owing to the high cost of fruit and other raw material T. Upton & Co., Hamilton, have been compelled to advance the price of their jams in pails ½c. per lb. The price is now 6¼c. per lb.

Frank Magor & Co., Montreal, have been appointed agents for Carr & Co's biscuits.



BATHING IN MANITOBA.

Valencia Raisins

We have interesting values in

FINE OFF-STALK, SELECTED, AND LAYERS.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS,
MANUFACTURERS, IMPORTERS OF TEAS.

TORONTO

AMONG TORONTO RETAILERS.

Fruit and Fish.

The fact that, in spite of the dirt and dust that soon reaches berries and other fruit displayed outdoors, so many dealers cling to the outdoor system made me question whether this was not, after all, the most profitable way to display this class of goods. We all know that goods so displayed cannot retain their freshness of appearance, nor do they long remain free from the minute particles of dust. Yet, though we know this, the fact remains that goods so displayed attract transient trade, and the reasoning is logical that if trade is to be reached in that way the proper thing to do is to put out the fruit and get a share. There is another side of the question, and, though I have long believed it important, I had no retailer's experience to back up the belief. The large part of all grocers' fruit trade is from their regular customers. The outdoor display is to them no attraction, but rather detracts from the value of the fruit in the store.

F. Simpson, 736-738 Yonge street, has always been successful in catering to a high-class trade in general groceries, fruit and fish. In his old store he made an extensive outdoor display of fruit. Since moving into the new store the indoor method of display has been used. The result has been largely increased sales of all fruit to regular customers. Some of these told Mr. Simpson that the indoor method of showing the fruit had caused them to start dealing there, whereas they had bought elsewhere when the outdoor display was used.

In the new store excellent provision has been made to keep meats clean and fresh. At the back of the store a small glass room is devoted to fish only. The floor is of marble, the serving tables of slate. The fish are kept in a long case divided into three compartments. This case is provided with double glass lids, and as it is kept well supplied with ice is always cold enough to keep the fish bright and fresh. A good device is used in front of the store door, consisting of a bulletin board with slips stating what fish are offered for sale each day. Mr. Simpson's fish trade, like his fruit trade, has shown much improvement since his new store was opened.

The increase in trade noted is not the only effect that is caused by changes such as the two noted. They help to create the impression that one is doing a high-class trade, which virtually means better customers and better prices.

The fact should always be remembered that a store that has a reputation for cleanliness, for fresh goods, etc., can always get better prices than can a store with no particular reputation.

Early Closing.

There is little being done in the way of early closing just now. As the fruit season is at its height dealers are hard to persuade that to close early now would be to their advantage, so it is likely that the movement will make small progress in the next couple of months. Yet, here and there throughout the city are grocers who have become convinced that it is to their advantage to close moderately early, at least. Two notable examples of this came before my notice one evening this week. I was returning to the city from South Parkdale along Queen street. All the stores, grocery and otherwise, except two, were opened and brightly lighted. The two, W. H. Marmion's and A. O. Foreman's were closed. The next morning I had a talk with Mr. Marmion. He told me he was satisfied with the results of early closing. He has reached the decision that he is going to close early, and get something out of life other than the few cents that might be made in the evenings. He also expects to close all day Wednesday that all his family and help may enjoy the grocers' holiday. An independent spirit results in freedom from much worry and overwork.

THE RAMBLER.



THE FINEST ORANGES

obtainable and the best granulated sugar are used in the manufacture of **UPTON'S MARMALADE.**

Doubtless many of your customers make their own marmalade, but they will do so no longer if they once try **UPTON'S.**

For sale by all Jobbers.

Henry Wright & Co., - Toronto

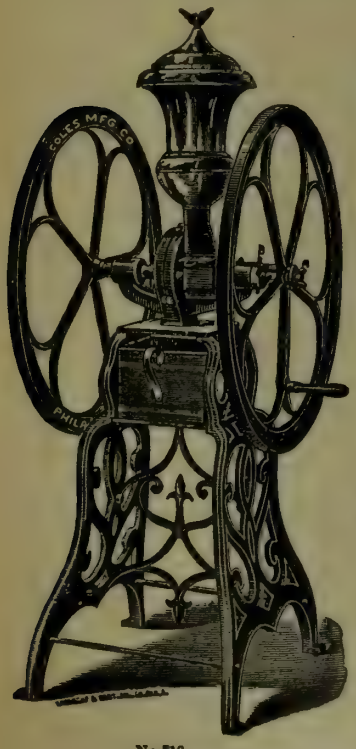
Selling Agents.

VINEGAR...

Extra Pickling	- -	23c.
White Wine, XXX	-	20c.
XX	- -	16c.
Cider Vinegar, XXX	-	19c.
XX	- -	15c.

We guarantee equal in Strength and Quality to any make offered.

H. P. Eckardt & Co.
Toronto.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No. 118

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

Wool Soap

FOR TOILET AND BATH.

Pure, white **Wool Soap** is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price. For sale in grocery, drug and department stores everywhere.

Swift and Company, Makers, Chicago.

Canadian Representatives:
W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO. Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

BIG LOSSES IN CHEESE.

THE export cheese market at present is in a very unsatisfactory position, as a result of excessive speculation. Contrasted with the strength that has been maintained on this side since June 1, the low offers made in a regular way from Great Britain are striking in their disparity.

The present position of values on this side the Atlantic and the activity that has been displayed lately are simply and solely the result of speculative manipulation of the market. That this operation has been highly unprofitable so far is made clear by recent advices to hand from England.

From these it is learned that cheese has been sold in England, chiefly in the London market, on the basis of 39s. to 39s. 6d. for all July delivery, the goods specified being June Ingersoll's, Belleville's and Brockville's.

The figure named is about equivalent to 7¾c. Montreal; that is, a shipper would have to purchase them at the seaboard at the figure named if he wanted to get out without a loss.

It is hardly necessary to say that purchases of finest June cheese at such a figure are absolutely impossible at present.

The curious spectacle is witnessed, therefore, of shippers selling cheese in Great Britain for about 8c. laid down, and paying for the same goods all the way from 8⅜ to 8¾c. at country points in Canada.

This highly undesirable situation is the result of heavy short sales by shippers who, no doubt, thought they would be able to get the goods for less money and have been disappointed. Now, of course, it is their own business, if shippers care to do business at a loss of 1c. per lb. or 70c. per box, but the trouble lays in the fact that it makes for an unhealthy situation with bad after effects. Advices make it clear that this short selling has been carried on to an unusual extent this season, for English reports from time to time have clearly stated that c.i.f. quotations were 2 to 3s. less than the cheese could actually be bought at. Naturally, therefore, these offers were closed with, and the English buyers are bringing these goods forward and disposing of them before making new engagements. As a result, business on a legitimate basis is practically impossible at present. These low offers and the reports in regard to the English home production all tend to create indifference on the part of the Britisher.

According to good authority, the domestic output in Britain is large, some estimates making the increase almost 50 per cent. The exports from Montreal also, so far, have been largely in excess of those of the same period of 1898. Up to last Saturday, the shipments were 615,379 boxes, against 466,633 in 1898, an increase of 118,746 boxes.

N.B. LUMBER FOR ENGLAND.

The shipment of lumber from St. John, N.B. to Great Britain the past year, ending June 31, shows a large increase in all lines over the previous season, particularly in birch plank. The figures for the past year are: Spruce, 67,762,544 ft.; birch plank, 2,603,674 ft.; birch timber, 3,191 tons, and 131 tons of pine. Of this, W. M. Mackay shipped the larger quantity.

AFRAID OF CANADIAN HARDWOOD

THE National Hardwood Association of the United States, at a meeting held last week in Milwaukee, declared against reciprocity with Canada because of the lower tariff on lumber, which would be the resultant.

This is quite what might have been expected.

The hardwood forests in the northern part of the United States are gradually becoming exhausted, and it is predicted that those who now largely depend upon them will, ere many years, be compelled to draw upon the southern forests for their supplies.

In the meantime, however, the hardwood lumber men are reaping the advantage which this condition of affairs, accentuated by a keen demand, induces, for the prices they are getting to-day are $4 to $5 higher than a year ago, and the tendency is still upwards.

It is not surprising the National Hardwood Association is opposed to reciprocity.

DAIRY INDUSTRY IN P.E.I.

The growth of the dairy industry in the lower Provinces has been quite rapid, particularly in Prince Edward Island. At one factory during the past week 149,557 lb. of milk were received, making 207 cheese, while at another factory 25,000 lb. were received in one day, making 35 cheese.

HOW $30 WERE SAVED.

No part of a trade paper should be more closely read than the advertisements.

Every advertisement in display type is an article specially designed by one who has goods to sell for one who wants to buy.

The goods advertised may not always be what is wanted, or right in price, but this is an exception.

As a rule, he who advertises names in his advertisements lines that he deems will be most attractive in regard to price, pattern or character.

A reader of THE CANADIAN GROCER declared the other day that he had saved $30 by reading an advertisement which appeared in its columns. Thus in one instance he saved enough money to pay his subscription for fifteen years.

It pays to read the advertisements.

BETTERING THE CONDITION OF THE WHOLESALE TRADE.

THE most interesting subjects for discussion in grocery circles this week are the various schemes which are being developed with a view to improving the financial condition of the wholesale grocery trade.

The most ambitious and most important scheme is that in regard to the amalgamation of the wholesale houses in the chief trade centres, reference to which was first made in these columns three or four weeks ago.

This scheme is still being negotiated, and those who are the most active in promoting it inform THE CANADIAN GROCER that there is every prospect of its consummation. Others, however, while desiring its success, are not so sanguine ; at any rate, as far as its immediate success is concerned.

Options have already been secured on certain houses. In Toronto, two are known to have signed documents giving options on their business. Others, while refusing to do so at present, would not be adverse to doing so when the scheme has been more fully developed.

Should amalgamation be effected, the stock, good-will and buildings will be taken over at a valuation, and out of these will be formed one, two or three houses, just as the circumstances warrant. Toronto, for instance, will probably have two.

The scheme is not of the nature of a combination. It is amalgamation pure and simple. There are too many wholesale grocers in the country. Every retailer knows that from the number of travelers who are in the habit of calling upon him. But the amalgamation will not destroy competiton, for there will still be wholesale houses outside those controlled by the syndicate.

The chief object in view is the curtailment of expenses. And it would be a good thing if two or three retailers here and there in towns throughout the country were to double up, as some of them have already done.

Another scheme is the appointment of an official buyer. This scheme has actually been put into operation, Mr. Thomas Wilson, who has been with Watt & Scott for a number of years, having been appointed to perform this duty for certain wholesalers in Toronto, Hamilton and London. He assumed office on Monday last, but at present his duties will be largely confined to the buying of foreign dried fruits. The idea is to purchase currants, raisins, etc., in large quantities in the country of production, through the shippers themselves and not through their agents, as has been the custom with each wholesale house in the past.

By this means, it is hoped, first, that the fruit will be bought at a little better price, and, secondly, that business in foreign dried fruits will be put on a more satisfactory basis.

It is a well-known fact that the dried fruit trade, and particularly the Valencia raisin part of it, has for some years been anything but satisfactory to the wholesale grocers.

The past year was a most unsatisfactory one in regard to Valencia raisins, a great deal of the business being done at actual cost, and not infrequently below cost.

One of the chief causes of this unsatisfactory trade is the fact that consignments have been brought on this market and sold at figures below those at which the bulk of the orders had been placed, thus, in turn, inducing the cutting of prices.

A good many people are sceptical as to the possibility of the evil being corrected through the appointment of an official buyer. And it does seem as though the best results can only be obtained in regard to Valencia raisins, or any other commodity or article, when those engaged in selling it are less jealous of each other and are more willing to share with their fellows the business that is going.

Purchasing through an official buyer should help, rather than otherwise, the wholesalers to obtain more satisfactory results from the sale of any and every article which is purchased through him, but they will need to help themselves by shunning the very appearance of cutting.

Still another scheme is the formation of a joint stock company, composed of wholesale grocers, to manufacture soap, spices, and grocers' supplies. This company is to be known as The Empire Soap Co., of Toronto, and has just received letters of incorporation from the Ontario Government. Those who sought, and obtained, the incorporation were: W. Ince, jr., of Perkins, Ince & Co., Toronto; Hugh Blain, of The Eby, Blain Co., Limited, Toronto ; F. W. Humphrey, Toronto ; John I. Davidson, of The Davidson & Hay, Limited, Toronto, and H. C. Beckett, of W. H. Gillard & Co., Hamilton. The capital will be $100,000, in 1,000 shares of $100 each. It has been asserted that the company is negotiating for the purchase of The Grocers' Goods Manufacturing Company, the soap manufacturing concern organized about a year ago by W. A. Bradshaw, but a member of The Empire Company informed THE CANADIAN GROCER that he was ignorant of any such negotiations.

The wholesale grocers do not do as large a share of the soap trade as they formerly did, and the company in question is organized presumably with a view to regaining, at least, a part of that which has been lost.

CANNERS COMBINE.

A combination has been virtually effected whereby, under the name of the California Fruit Canning Association, twelve of the largest canning concerns of the Pacific Coast have united their interests, with a subscribed capital of $3,500,000. The following firms are included in the combination : Cutting Fruit Packing Company, with plants at San Francisco, Santa Rosa, Colton and Santa Ana ; Fontana, with plants at San Francisco, Hanford, Healdsburg and Courtland ; King-Morse Canning Company, San Francisco and San Leandro ; San Jose Fruit Packing Company, with plant at San Jose ; Sacramento Packing Company, Sacramento, Visalia and Ventura ; Rose City Canning Company, Santa Rosa ; Southern California Packing Company, Los Angeles ; California Fruit Preserving Company, Oakland and Biggs ; Oakland Fruit Preserving Company, Oakland and Milpitas ; Marysville packing Company, Marysville ; A. F. Toney Company, Fresno.

Last season the united pack of these plants was 1,582,000 cases, compared with 1,020,000 put up by the independent canneries.

It is estimated that the combine will pack about 2,000,000 cases this year.

For the present season prices will not be influenced, the avowed object being to eliminate the harmful competition of past seasons.

SOCKEYE SALMON RUN.

SEVERAL of our British Columbia exchanges, under date of July 10, noted satisfactory conditions as far as the salmon run on the Fraser river was concerned. The Province, for instance, had the following :

The present run of sockeye salmon is the biggest on record for this early in the season. Last night the smallest catch was 100 fish per boat. The run is always looked to commerce on or about July 15 in full swing and already the catch is as great as that usually obtained at the beginning of the run proper.

A canner who is closely in touch with the conditions at present speaks in enthusiastic terms of the prospects for the season's catch. The only drawback, and it is a serious one, is the very small number of fishermen on the river. By actual count there were only 300 odd out last night, and of those but a very small percentage were white men ; Japs and Indians made up nearly the whole number. It is also stated that the chances are that not more than another 400 or 500 will be on the river during the season. Men never were as scarce as now and the restrictions as to taking out licenses are almost entirely to blame. The men are not now in sufficient force to take care of the catch and the run cannot be said to have properly commenced.

The promising condition of the run of fish appears, however, to have been but short lived, for private telegraphic despatches this week state that by the middle of last week matters had taken a different turn. There were plenty of salmon, but they were nearly all running into the traps on the United States side of the river, with the result that some of the packers notified their agents in Toronto to advance prices 25c. per case.

And, not only were the Canadian packers catching but few fish, but the price to the fishermen had been, the telegraphic despatches stated, advanced to the extraordinary sum of 30c. per fish. This latter feature is confirmed by a letter which THE CANADIAN GROCER has received from Malcolm & Windsor, Limited, of Steveston, B.C. The letter is dated July 12, and reads :

The position here at the time of writing is unprecedented in the history of the Fraser river. Some of the canners seem to have completely lost their heads, and sockeye salmon are now being eagerly bid for at 30c. apiece. The present state of affairs has been largely brought about by the scarcity of labor, together with the fierce jealousy entertained by some of the large packers towards each other. Fish on the Fraser have never yet reached such a figure as 30c., and it is just a question as to whether the smaller packers will be able to meet such keen competition.

In the face of this state of affairs, we quite fail to see how any Fraser packer can guarantee delivery of his salmon in Canada at the prices now being quoted, as it is patent that the packer of talls, with salmon at 30c., is making the buyer a present of $1.35 per case. Taken as a whole, the prospect is anything but a cheerful one, though the Government have extended the time for registration of fishermen to July 15.

The Province, Vancouver, of July 10, also printed the following :

From information received from northern canneries, it appears that a good run of salmon has set in on the Skeena river, and bigger catches are being made there than at Rivers Inlet. All the canneries are making satisfactory packs, and the trouble with the Indians is just about adjusted. The following packs have already been reported :

On Naas, July 1, Naas Harbor cannery, 140 cases (approximately), and Mill Bay, 250.

On Skeena, July 1, Inverness, 1,100 ; North Pacific, 800 ; Windsor, 800 ; Balmoral, not packing ; British America, 1,400 ; Cunningham's (approximately), 2,000 ; Carlisle, 1,400 ; Claxton, 600 ; Standard, 600.

On Lowe Inlet, Lowe Inlet cannery, 1,200 cases.

At Namu Harbor, Doaney cannery, 1,900.

On Rivers Inlet, July 3, Vancouver Packing Co., 1,100 ; Brunswick, 900 ; Wannock, 1,100 ; R.I.C. and Victoria canneries combined, 800, and Wadhams, 900.

ADVANCE IN MATCHES.

An advance of 20c. per case on "Telegraph," and of 25c. per case on "Telephone" and "Tiger" matches is announced by The E. B. Eddy Co., Limited. The new prices are as follows :

	Per case.
"Telegraph."	
5-case lots and up	$3 20
Under 5 cases	3 40
"Telephone."	
5-case lots and up	3 05
Under 5 cases	3 25
"Tiger."	
5-case lots and up	2 90
Under 5 cases	3 10
"Telephone" (in ⅙ gross boxes.)	
5-case lots and up	3 25
Under 5 cases	4 45

The cause of the advance is the sharp appreciation in the cost of raw material, which is not only likely to be maintained, but to increase. Consequently, matches are firm at the advance.

SUGAR PRICES IN MONTREAL.

Values on refined sugar in Montreal have displayed some irregularity lately, as a result of cutting in prices between jobbing firms, and, in some cases, others who were not inclined to do so were compelled.

But the effect has only been local in its nature, and up to the present has not exercised any depressing effect upon the actual situation. On the contrary, the demand at the refineries for all grades of refined sugar has been brisk, and a good volume of business has been transacted at firm prices.

If the cutting tactics are continued for any length of time, however, the fact would undoubtedly have an influence on the general situation.

TEA EXPORTS FROM CEYLON.

Exports of tea from Ceylon to the American continent from January 1 to June 10 aggregated 1,060,398 lb. This an increase of over 33 per cent., compared with the same period of 1898, when the quantity was 791,869 lb.

The total quantity exported to all countries was rather less than in the preceding year, the figures being 49,007,483 and 50,940,576 lb., respectively.

The decline was chiefly on London account, although Australia took 400,000 lb. less than during the corresponding five months of 1898. The figures relating to London were 36,619,267 and 41,282,535 lb. respectively, showing a depreciation of 1,663,268 lb. Africa, China and "other countries" also took slightly less than a year ago.

The countries which increased their purchases of Ceylon tea were Germany and Russia. The quantity sent to the continent of Europe increased slightly, and, as we have already pointed out, that to the American continent by 33 per cent.

CHAT WITH A REGINA MAN.

MR. THOMAS P. MALONE, manager of the general business of McCarthy & Co., Regina, N.W.T., has been in Toronto this week. Mr. Malone, who has been suffering from nervous prostration, induced by overwork, has been away from Regina during the past six months in search of health, and it is gratifying to know that he has found it. During the last three weeks he has been taking a bicycle tour, accompanied by his camera, through New York State and the Niagara Peninsula. He reached Toronto on Saturday.

He said his information from Regina in regard to the crops was favorable. "The crops in our district are often uncertain," he explained, "but we have had good crops for three or four years now. The dairying industry is developing rapidly, particularly in regard to creameries, which are a grand thing for the business men, as well as for the farmers. You see, the creameries pay the farmer every month for the milk they buy from him, and the farmer, in turn, is able to pay the business man for the goods he has bought from him."

Last fall, McCarthy & Co. moved into newer and larger premises. They have three stores, which are connected with each other by archways. These three stores have a combined frontage of over 80 feet, and the depth is 75 feet. The stores have a floor space of 5,000 square feet. The firm carry dry goods, clothing, hats and caps, boots and shoes, fur goods and groceries. It is probable that a stock of millinery will be added eventually.

IT IS SO EXTENSIVELY ADVERTISED *that every grocer is in the happy position of having customers brought to his very counter through this persistent public announcement.*

"SALADA"

CEYLON TEA

The Tea that sells by reason of its merit. Lead Packets only—Never in bulk—Grocers everywhere.

Toronto. Montreal. Boston. Buffalo. Detroit. Pittsburgh. Cleveland.

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO. Limited

Seeded Raisins

Freshly done after you send in your order.

Quality guaranteed second to none.

Write for quotations to

The Acme Fruit Cleaning Co.

128 Queen Street, **MONTREAL.**

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

RED CROSS TEA

in lead packets, and

CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

SEE OUR
BANNER
WASHBOARD
for the best 25 cent line made.
WALTER WOODS & CO.
HAMILTON

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS
10-14 Pape Avenue - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS:
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St. John N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

Grand Mogul

Tea—25, 30, 40, 50, 60c.
Coffee—25, 35, 40c.

"Is Pure Tea and Coffee." In 1's and ½'s, air-tight packages.
Makes a delicious iced drink. Has just the right flavor.

T. B. ESCOTT & CO., Wholesale Grocers, Importers and Manufacturers London, Ont.

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS

TORONTO, July 20, 1899.

GROCERIES.

As far as the markets are concerned no strikingly new features have developed during the past week, either in regard to the volume of business or prices. Canned goods is still the most interesting line. A good business is being done by the wholesalers in the way of booking orders for future delivery in canned tomatoes and corn, and a fair quantity have been booked for peas. Quite a large trade has been done by the representatives of the salmon packers during the past week, orders for some good round lots having been placed. No change has taken place in the price of any line of canned goods. The sugar market, while, perhaps, not as active as it was last week, is still in a fairly satisfactory condition, as far as the volume of business is concerned. The outside markets have been irregular, but no change is to be noted in the Canadian market. Syrups and molasses rule dull as before. Business is only moderate in teas. Tapioca and rice are in fair request. There is a fair demand for foreign dried fruits for this time of the season and prices rule firm.

CANNED GOODS.

Probably the most interesting feature in the canned goods market during the past week has been the large business that has been done by the representatives of canned salmon, some good large orders having been placed. Additional interest has been lent to the situation in canned salmon on account of the fact that one or more of the packers were compelled to advance their prices on account of the unfavorable turn in the fishing conditions. At the beginning of last week the prospects favored a fair catch, but before the middle of the week such changes took place, which necessitated, as has already been noted, some of the packers advancing their prices, much to the dissatisfaction of the wholesalers who had placed orders which had not been confirmed up to the time the advance took place. The idea for Fraser river fish in round lots to the wholesalers is $4.50 f.o.b. the Coast, which would mean about $5.10 delivered here. A representative of one packing house offered early in the week at $4.25, but, on account of the unfavorable turn in the fishing conditions, he had to advance his prices to $4.50 before any orders had been accepted by his principals. For one well-known brand of Fraser river salmon $4.75 f.o.b. the Coast is asked. Wholesalers report that they have sold a large quantity of canned salmon for future delivery, principally at open figures. For one well-known brand they are, however, quoting $1.65 for flat tins and $1.50 for talls. For immediate delivery there is a moderate business being done in canned salmon by the wholesale trade. The official buyer of the wholesale trade was this week looking around for canned salmon for prompt shipment, but with what results is not known.

In canned meats, a fair sorting-up trade is being done at unchanged prices.

In regard to canned vegetables, the situation has not changed materially from

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

a week ago, the tone of the market still being strong. A fairly good trade is being done for present delivery in tomatoes and corn, but in peas the attention being paid is slight. During the past week there have again been some transactions in good round lots of canned peas for future delivery, at 65c. for ordinary and 70c. for sifted to the wholesale trade. At these prices offers have been freely taken. Some packers are, however, asking 5c. more than the figures at which these transactions took place. Wholesalers are quoting 70 to 75c. for future delivery. There is still no disposition on the part of wholesalers to purchase canned tomatoes at the prices asked by the packers. In fact, as far as can be ascertained, none of the packers are taking the trouble to offer this line. One packer, who has hitherto been quoting 75c., has, this week, advanced his figure to 80c. Wholesalers are, as a rule, quoting 80c. for future delivery to the retail trade, and some business is being done at that figure. Quite a few orders have been received by wholesalers for canned corn at 75c. for future delivery during the past week. For present delivery, 95c. to $1 per dozen is still the idea as to price.

RICE AND TAPIOCA.

The tapioca market continues strong, and local wholesalers report a fair demand at 4¼ to 4¾c. per lb. Rice is in fair request at quotations.

SUGARS.

The demand for sugar during the whole of last week was decidedly brisk, and some of the wholesalers report that the volume of business in this line during the past couple of weeks has been unusually large. This week, however, the demand, while still quiet, is not as heavy as it was at time of last review. There have been no changes in prices on the local market, but on the outside markets there has been easier feeling. In New York, last week, raws declined 1-16 to ⅛c. per lb. The present week opened out under more favorable conditions, the cables from London reporting a decidedly better market for beet sugar with prices 2¼d. higher. This imparted a firmer tone to the New York market, and on Monday the refineries openly offered to guarantee prices up to January 1.

One of the features of the Canadian market this week is the fact that the Montreal refineries have placed a new dark yellow sugar before the trade, to be known as No. 1. It sells at $3.70 per 100 lb., or 10c. below the price of No. 2. The object aimed at in placing this sugar on the market is to meet the competition of dark yellow of United States make, which has been selling below the price of the lowest Canadian yellow on the market.

SYRUPS AND MOLASSES.

There are no syrups offering and none are wanted. Advices from new Orleans state that the market there is rather easier for molasses, and that the yield of the new crop is likely to be larger than was anticipated a short time ago.

TEAS.

Cable advices received this week report an advance in the price of fine Japan teas, bringing the figures up to about ½c. within those of last year. There has been a good demand in Japan in these teas lately for shipment to the United States. The representatives of Japan tea on the local market report a better inquiry for teas at about 16c., and, while there has been some business done, yet, there being a scarcity in this line, transactions have not been as numerous as they in all likelihood would have been other-



cleans clothes the quickest and cleanest. It is a harmless soap, not a clothes eater.

No more scalding, boiling or hard rubbing.

A large cake that lasts a long time sells for 5 cents.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co., 51 Colborne St.
WINNIPEG: E. W. Ashley.
VANCOUVER: 430 Cordova St.
ST. JOHN'S, NEWFOUNDLAND.

Manufactured by

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B

wise. Buyers here, however, are not inclined to buy freely, living in anticipation that there will be lower prices later in the season. There is nothing, however, in the condition of the market at the moment which will indicate that their anticipations are likely to be realized, the cable report received last week stating that the export duty to be removed by the Japanese Government has been confirmed. The new regulations went into force on Monday, July 17. The duty is rather less than 6½c. per lb., and its effect is held to have been discounted on account of the fact that the Japanese Government gave notice some time ago of its intention of removing this duty. On account of the difficulty between the Indian and Ceylon tea-growers and the importers over the decision of the former to discontinue the 1-lb. draft, the London market is practically closed, as far as Indian and Ceylon tea are concerned. Consequently, the conditions of the market as to price for these teas cannot be ascertained.

FOREIGN DRIED FRUITS.

CURRANTS—The most interesting information in regard to currants was a cable received on Saturday last denoting higher prices. One cable showed the quotations to be 2s. 3d. higher than one which had been received on a similar line of goods 10 days before. The local market is fairly active for this time of the year.

VALENCIA RAISINS — The scarcity of selected raisins noted before is becoming more acute, and the demand is fairly good. Prices are unchanged, our quotation still being 4½c. for off-stalk, 5c. for fine off-stalk, 6¼ to 6½c. for selected and 6½ to 7c. for layers.

PRUNES—There is not much that is interesting to note in regard to prunes. Prices are steady and the demand just moderate.

GREEN FRUITS.

The fruit market has benefited by the feeling of prosperity that seems to dominate trade in all branches. The short crop of strawberries has resulted in a continued active demand for raspberries. It was expected by most dealers that prices would fall considerably, as shipments increased this week, but they are but ½ to 1c. cheaper than a week ago. Buyers are beginning to fear lest they should have to pay even higher prices than the 7 to 8½c. now noted. Black currants were very plentiful on Friday and Saturday last, and as the demand was moderate they sold easily at about 75c. per basket. They are offering less freely this week, and the price has advanced to 80 to 90c. Gooseberries are offering in smaller quantities, but prices are steady. The supply of red currants is also falling off, though no change in price is noted. Huckleberries are 10 to 20c. cheaper than a week ago, and, as a bumper crop is expected, prices are likely to fall below the 80c. to $1 price now ruling. A large number of watermelons are being imported from Missouri and Illinois. They are selling at from 20 to 25c., the former figure being the most general. Harvest and Red Astrachan apples have started to come in. They are in good demand at 25 to 30c. per basket. Lemons are advancing, the price now being 50c. higher than was noted last week. Bananas and oranges are moving quietly at unchanged figures.

COUNTRY PRODUCE.

EGGS — Prices continue to stffen locally, an advance of ½c. being reported by some jobbers, who consider the market warrants 13½ to 14c. this week. Other houses have not yet put their price above 13 to 13½c. The British market, too, is advancing, but it is yet at too low a figure to do business at a profit, while prices keep as high as they now are here.

POTATOES—Old potatoes are practically done. New Nova Scotian stock is offering at $2.40 per bbl. The new Canadian crop is coming in more freely, the bulk of it still being small size. Prices have declined to $1 per bushel.

BEANS—There is little doing. Prices are unchanged at $1 to $1.10 for hand-picked, and 75 to 80c. for medium grades.

VEGETABLES — Cauliflower is in at 75c. to $1.25 per doz. Celery is 25c. cheaper. Cucumbers are 20 to 40c. lower than last week. Butter beans are offering at $1.25 per bushel. We quote: Cauliflower, 75c. to $1.25 per doz; Rhubarb, 15 to 20c.; radishes, 15c. per dozen bunches; spinach, 30 to 40c. per bush.; green onions, 5 to 10c. per doz.; asparagus, 30 to 50c. per doz.; celery, 75c. to $1 per doz.; lettuce, 20 to 25c. doz. bunches; cabbage, per doz., 30 to 50c.; parsley, 20 to 25c. per doz. bunches; green cucumbers, 40 to 60c. per doz.; new beets, 20 to 30c. per doz. bunches; parsnips, $1 per bag; carrots, 20 to 30c. per doz. bunches; green peas, $1 to $1.10 per bag. Butter beans, $1.25 per bushel.

Corona Golden Figs

are choice eating and cooking Figs. Put up in **1-LB. CAKES** — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, **59-63 Front St. East, TORONTO**

Excellent Reasons, are they not?
Why grocers should handle



They give you a fair margin of profit.
They give you a reputation for handling superior goods.
They give you entire satisfaction.

McLauchlans' Cream Sodas.

Biscuit Manufacturers **J. McLAUCHLAN & SONS,** OWEN SOUND.

CANADIAN

Manufacturers and Shippers who are not represented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, **Winnipeg, Man.**
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers.
Established 1882. **16 years' experience.**

Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.
Also **SALTPETRE,** car lots or less.

COWAN'S

Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

QUALITY NOT QUANTITY.
OUR
HAMS and BACON
are unsurpassed for delicious flavor.
TRY THEM.
You will repeat your order.

The Wm. Ryan Co. Limited
70 and 72 Front St. East, **TORONTO**

Clemes Bros.

51 Front St. East
TORONTO.

Fruit Commission Merchants.

BUTTER AND CHEESE.

BUTTER—The feeling locally is steady. The local trade and the export business are satisfactory, taking up all offering at unchanged prices.

CHEESE—A good demand is noted at prices from ¼ to ½c dearer than last week. The movement for export is fairly large at 8½ to 8 9 16c. at factories.

FISH.

Halibut is 2 to 3c. per lb. dearer. Black bass has advanced 1c. We quote: Saguenay salmon, 20c.; speckled trout, 25c.; salmon trout, 7½ to 8c.; whitefish, 8 to 9c.; pickerel, 7c.; maskinonge, 8 to 9c.; black bass, 9 to 10c.; halibut, 10 to 12c.; perch, 5c.; herrings (Erie), 3½ to 4c.; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN — Wheat is 1c. lower, The street market is quiet, only a little wheat and oats offering. We quote: Wheat, white and red, 71c.; goose, 68c.; peas, 60 to 62c.; oats, 35 to 36c.; barley, 44 to 45c.; rye, 53 to 55c. No. 1 hard Manitoba wheat is steady at 83c. Toronto.

FLOUR—An active demand is noted. Prices are firm and unchanged. We quote: Manitoba patents, $4.10; Manitoba strong bakers', $3.70; Ontario patents, $3.70; straight roller, $3.35, Toronto freights.

BREAKFAST FOODS — The demand continues to improve. Prices are unchanged. We quote as follows: Standard oatmeal and rolled oats, $3.75 in bags and $3.85 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL.

HIDES — Deliveries continue large. Prices are steady, but unchanged. We quote cowhides: No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c. Steer hides are worth ½c. more. Cured hides are worth 9c.

SKINS—There is no change. Prices are steady. We quote as follows: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins are worth 90c. to $1, and lambskins, 30c.

WOOL — Deliveries are moderate. An easy feeling is noted. We quote fleece at 13 to 14c., and unwashed at 8 to 9c.

SARNIA

Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded ***Sarnia Water White.*** Wholesale only by

The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

SMOKED MEATS

QUALITY COUNTS.

The **MAPLE LEAF** Brand combines all the qualities demanded by the highest class trade.

There is nothing better. If you are not already a customer of ours a sample order will convince you. . . . . .

D. GUNN, BROTHERS & CO.
Pork Packers and Commission Merchants
76-78-80 Front St. E. - - TORONTO.
Curers of the MAPLE LEAF Brand Smoked Meats and Pure Lard.

CONSIGNMENTS SOLICITED
Our specialties
POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.
Correspondence Invited.

Rutherford, Marshall & Co.
68 Front Street East, **Toronto.**

Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada.

THE HOME CAKE CO.
GUELPH, ONT.

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.
ROYAL CANADIAN
1-lb. Tin, 15c.
QUEEN'S FAVORITE
1-lb. Tin, 10c.
Supplied through the trade.

SMITH & SCOTT, Mfrs.
TORONTO

SALT.

Prices are unaltered. The demand is active. We quote at Toronto: Canadian salt, carload lots, $1 per bbl., and 65c. per sack of 200 lb.; less thancarload lots, $1.05 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 70c.; sacks of 200 lb., 45c. English coarse salt 47 to 49c.. Toronto per sack of 154 lb.

MARKET NOTES.

Eddy's matches are from 20 to 25c. per case higher.

Currants continue to advance in the primary market.

Eggs are ½c. dearer, now being quoted 13½ to 14c. Cheese is ¼ to ½c. dearer, to-day's price being 9 to 9¼c.

Breakfast bacon and hams are ½c. per lb. dearer. Short cut and heavy mess barrel pork have advanced 50c. per cwt.

Lemons are 50c. dearer. Raspberries are 1c. per box cheaper. Huckleberries have declined 10 to 20c. Black currants are offering at 80 to 90c.

QUEBEC MARKETS.

MONTREAL, July 20, 1899.

GROCERIES.

THE week has not developed any change in the grocery situation as a whole, a fair volume of trade being noted for the season. In refined sugar competition between two jobbing firms has led to some irregularity in price, but the figure at the refineries is firm, and the movement from first hands of this staple may, in fact, be called brisk. Molasses furnishes no new feature, and in dried fruits light stocks of raisins are the chief characteristic at present. Forward business in canned vegetables has been less active from the fact that canners will not quote, but some good-sized contracts in canned fruits have been closed lately. Rice, coffee and spices are featureless. Rather more activity has been shown by tea during the week, but the aggregate turnover of the week has not been extensive.

SUGAR.

Competition between two wholesale firms has led to some irregularity in values on refined sugar locally, but, aside from this, values at the refineries are held firm. Demand has been good for all grades, an active business being reported, and we quote granulated $4.50, and yellows $3 70 to $4.25 per 100 lb. as to quality, net cash 14 days. The foreign markets have not shown much change. Inquiry for cane at London has been quiet with little demand at 12s. 6d. for Java, and 11s. 6d. for fair refining. Beet has been firm at the advance, present month being 2¼d. higher, the quoted price being 10s. 6d. and next month ¼d. higher at 10s. 6¾d. In New York raw was steady, but not quotably changed.

SYRUPS.

This market is without special feature. Demand continues very slow, and prices are nominally unchanged at 1¾ to 2¼c. at the factory.

MOLASSES.

There has been nothing striking to report in molasses since the occurrences of last week. Trading on spot in round lots has been fair, and prices are firmly held. More distributing trade from second hands has been noted during the week, also sales of half-carload lots being noted at 36c. ex store. For round lots, ex wharf, bids of 33½c. have been refused, holders asking 34c. Offers of Porto Rico stock have, it is said, been made at very reasonable figures, but nothing appears to have resulted in these goods, and the exact figures in question were not made public.

DRIED FRUITS.

Business in dried fruits continues light and prices generally are firm under light stocks. This is particularly the case in Valencia raisins, of which, aside from a small quantity of off stalk, supplies here are exhausted. In currants, values rule steady, while there is little to report in connection with prunes, and other lines of fruit.

CANNED GOODS.

Business for forward delivery in new pack canned vegetables has been less active during the past week, as packers refuse to quote until they know more definitely how the different crops are going to turn out. Demand for new pack corn from retail buyers has been experienced, and sales of 800 cases or so are reported at 75c. per dozen. Tomatoes in a jobbing way are selling at 77½ to 80c. Inquiry for new pack canned fruits has been fair, and several large sales of mixed lines are noted. We quote: Apples, 3-lb., 75c.; preserved, $1.40; 1 gallon tins, $2; pears, 3-lb., $1.80; plums, 3-lb., $1.60; greengages, 3-lb., $1.75; yellow peaches, 3-lb., $2.25; pumpkins, 3-lb., $3.65; strawberries, preserved, $1.35; do., in syrup, $1.15; raspberries, preserved, $1.40; do, in syrup, $1.15. Business in new pack salmon for future delivery is still being freely done, over 5,000 cases having been placed during the past ten days.

RICE.

An average business is reported in rice and prices are without change. We quote as follows: B standard, $3.40 to $3.50; Patnas, $4.12½ to $4.75; Japans, $4.50 to $5, and Carolina, $6 to $7.

COFFEE.

Demand for coffee is still slow and the market lifeless.

SPICES.

There is nothing new to report in spices. We quote: Singapore black pepper, 12½ to 13c., and Singapore white, 19½ to 20c. Penang pepper, 17½ to 18c., and West Coast, 12 to 13c. Pimento, 11 to 12c. Nutmegs, 28 to 44c., as to quality. Cassia, 9 to 10c.; Jamaica ginger, 19½ to 20c.; Cochin tips ginger, 6 to 6½c.; Zanzibar cloves, 9 to 10c.; nutmegs, 40 to 55c., and mace, 45 to 50c.

TEAS.

Rather more activity has been developed in the tea market, new crop Japan stock selling all the way from 17 to 22½c. for lots aggregating 700 packages or so. Old gunpowders have also changed hands at 15c. In blacks, the firm feeling in Ceylons is quite marked though no actual transactions are noted. Private cables from Japan continue firm, in line with the advance noted last week.

GREEN FRUITS.

There has been a fair business in green fruits, and both city and country orders have been more numerous. Oranges are in good demand, and sell at $4 to $5 per box for 200's, and $2.50 to $2 75 for 100's. Lemons have sold better at $2.50 to $3.50 per box. There has been a glut of bananas, and they have jobbed as low as 42c. per bunch, but now 75c. to $1.25 is asked. Raspberries are more plentiful, but sell at 7 to 9c. Cherries make 90 to $1.25 per basket. Tomatoes are in lighter supply, but there is still plenty to go around at 85c. to $1 per crate. Watermelons are easier, at 15 to 20c. each. There have been heavy receipts of Californian fruit, and we quote: Peaches, $1.15 to $1.25 per box; plums, $1.25 to $1.75 per box; pears, $4.25 to $4.50 per box; Californian apples, $2 to $2.25 per box.

FISH.

There is little doing in fresh fish and salt stock is largely nominal. We quote as follows: Fresh haddock and cod at 3 to 4c. for haddock, and 3 to 3½c. for cod; British Columbia salmon, 12 to 13c.; halibut, 13 to 14c.; salt fish: Green cod, $4.25 to $4.50 for No. 1, and $5 for No. 1 large per barrel; dry cod, $4; Nova Scotia herring, $4.25 to $4.50 in barrels; Cape Breton, $4 75 in barrels; No. 1 Labrador salmon, $14 to $15; sea trout, $9.50 to $10; lake trout, $4.25 to $4.50 per keg of 100 lb.; No. 1 green haddock, $4 to $4.25.

COUNTRY PRODUCE.

EGGS—There was an improved demand for small lots of eggs to-day; in consequence,

(Continued on page 24.)

Tobacco That Sells

and pays the dealers from 25 to 45 per cent. profit is what we have to offer you.

Our Plug Chewings are:

POMMERY, highest grade, bright, 3½'s.
SMILAX, bright pounds.
HOLLY, bright, 3's and 8's.
BLACK BASS, Navy, all styles.

Our Plug Smoking Brands are:

MONARCH, 3½'s.
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Attractively packed in small boxes.

Hundreds of grocers are already handling them and are pleased with the goods.

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We want our Tobaccos handled by every grocer in Canada.

Dominion Tobacco Co.
80 to 84 Papineau Ave., MONTREAL

CHAT WITH A MAN FROM THE KLONDYKE.

"HAVE a talk with F. J. Long," said Mr. T. B. Alcock, secretary of The Gurney Foundry Co., Limited., to me on Thursday afternoon. "He has just come from Dawson City, and may be able to give you some information that will be interesting to readers of THE CANADIAN GROCER."

I found Mr. Long about an hour later in his room at the Rossin House. He was preparing to leave for Ottawa.

"Are you in business at Dawson City, Mr. Long?" was my first query.

"Well, yes," was the answer, "but I am not a merchant. Last year I took a Niagara Falls acetylene gas machine and fixtures, and a large supply of carbide from The Wilson Carbide Co., in St. Catharines. I now have the lighting of 15 business houses in the city.

"Is there any competition?"

"Yes, electricity has been introduced, but so far they have lacked power, and where acetylene and electricity have come into competition, the former has won. But it is only a matter of time when electricity will be generally supplied. I believe the owners of the plant are out buying more machinery now.

"We are compelled to supply light from 21 to 23 hours per day during the winter season, and in the summer we have to supply some of the larger buildings with 12 hours' light a day. You see, some of the buildings there are 150 feet, or more, long, and have no windows except at the ends, so artificial light is needed."

"Have prices been as high as reported?"

"As high as any reports I have seen. For materials I have myself needed I had to pay fancy prices. I had to pay $1 to $1.50 per foot for ½ in. pipe; 50c. apiece for ¼ in.; 75c. for ½ in., and $1 apiece for 1 in. fittings. One sale of 200 feet of 1 in. pipe was made at $1.85 per foot, and 30 feet of steam hose was sold for $150, or $5 per foot. But, tell your readers they are too late to get a taste of these prices. Those who need these goods, or expect to need them next winter, are out for them now."

"I suppose that is what you are after?"

"Partly. My first reason for coming out was to see my family." Mr. Long stopped, and handing me photos of two bright boys, about 7 and 9 years old, asked: "They are worth seeing once in a while, are they not?"

Then he continued: "I also desire to patent a gold washing machine, which I have designed and constructed. Of the 150,000 miners in the Yukon district, over 100,000 use the old-fashioned rocker. My machine does the work of 15 such machines. It also saves water, as it will use the same water repeatedly. The miners are eager for me to put them on the market, but I want to protect myself first."

"Will you manufacture them yourself?"

"I will likely have them made in Vancouver. It is the nearest point, and freight rates are important factors in the price of machinery."

"What are the rates from Coast points to Dawson City?"

"From Vancouver, Victoria, or Seattle to Dawson via St. Michael the rates are $100 to $125 per ton. From any of these points to Dawson via Skagway and Lake Bennett it depends on the quantity taken. Over 10 tons, the rate is $165 per ton; over 20 tons, $145 per ton; over 40 tons, $135 per ton. The latter route has the advantage, though, as this is the best way to go in yourself. You can keep your goods ahead of you, whereas the St. Michael route is much slower. If I were sending a very large shipment, I would send it early via St. Michael. When I sent in the acetylene machinery and the carbide, I sent them via New York round the Horn to St. Michael for $140 per ton."

"Are the machines the only goods you will take in?"

"Oh, no! I have personal interest in 22 mining claims, and will need to take a good deal of material in. Included in this will be steamboilers for thawing the frozen ground."

"Are they in general use?"

"All miners get them as soon as they can. In the sinking of shafts and in drifting steam is now playing an important part. A jet of steam inserted four and a half feet in the frozen ground will, by remaining turned on for three hours, thaw from five to seven feet of ground, where, by the old method of thawing by wood fires, 15 to 20 inches is considered a fair burning. My trip will cost me $550, but I expect to save that on the materials I purchase."

"How many dealers in hardware are there in Dawson?"

"There are four or five who carry a regular line of shelf hardware, but nearly all the stores handle it, more or less. The bigger ones, such as The North American Transport and Trading Co., Limited, and The Alaska Commercial Company, carry everything. They have between them over twenty steamers."

Mr. Long brought out some photographs taken in the Yukon district. One of these was a photo of one of the Yukon river steamers. These are stern wheelers with small draught, and are in some cases as large as the Mississippi river boats, which they resemble in appearance. Between 70 and 75 ply the Yukon between Dawson and St. Michael, or Dawson and Lake Bennett.

Another photograph gave a fine view of Dawson. For such a quickly constructed city in the remote Yukon the buildings are very creditable. There are four churches, two hospitals, Salvation Army Barracks and Shelter, two banks and a post office. The last named is small, and a site for a new one has just been chosen.

Mr. Long was enthusiastic in his praise of the law and order in Dawson and vicinity, saying that he believed there was less criminality in that city than in any city of equal population anywhere.

"What is the outlook for permanent prosperity?" I asked, as a concluding query.

"I could hardly say. But, as time goes on, the country will steady down to a less exciting, but more satisfactory business policy. The miners who have good claims now throw away what is known as 10c. dirt, which, with the larger, improved machinery such as is used in British Columbia, would pay well. Men and companies are already applying for bed-rock sluices, for the sake of washing out with such machinery waste dumps and tailings. The waste dumps include the sand considered by miners as too poor to wash, and tailings are the residue left after the imperfect wash they give what sand they do handle. What the country now wants is capital, rather than lebor. A man with $10,000, or a company with $25,000, prepared to buy and develop known properties, would not fail to make a good thing in the Yukon this year or in the years to come."

Mr. Long predicted that excursions to Dawson City would be far from rare in the near future.

The Eby, Blain Co., Limited, report heavy sales for their "Anchor" brand fancy Fraser river salmon. Their travelers are busy booking orders for standard packs of salmon for future delivery.

H. P. Eckardt & Co. are offering Bevan's connoisseur clusters at $1.25, extra dessert clusters at $1.50 and "Royal Buckingham" clusters at $2.25. Fruit is in excellent condition—1898 crop.

"This season's import orders for our 'Anchor' Japan tea in air-tight tins, show the increased and gratifying appreciation it has secured," says The Eby, Blain Co., Limited. "The trade who have not yet placed their orders are asked to do so within two weeks to enable us to depatch the final list to Japan for execution."

WE ARE THE PEOPLE.

Not only do we quote you a nice Redpath Yellow Sugar at **$3.50** and Standard Granulated at **$4.45,** less 1% 10 days or net 30 days, but we offer you an enormous stock of Staple and Fancy Groceries, Teas and Liquors at prices which defy any competition.



The old Owl No. 100

is now in

and don't you forget it.

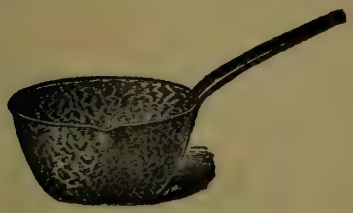
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L. CHAPUT, FILS & CIE.

MONTREAL.

ART Baking Powder

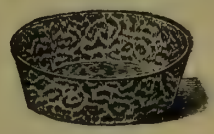
OUR PREMIUM LIST AND A FEW FACTS.



No. 14. SAUCE PAN.



10-INCH PIE PLATE.



1½-QUART PUDDING PAN.

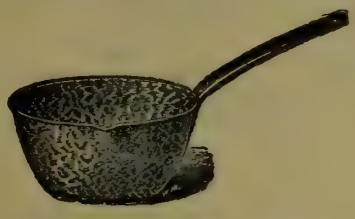
The above three articles go with one pound.



No. 28. PRESERVING KETTLE.
Largest size ever offered.



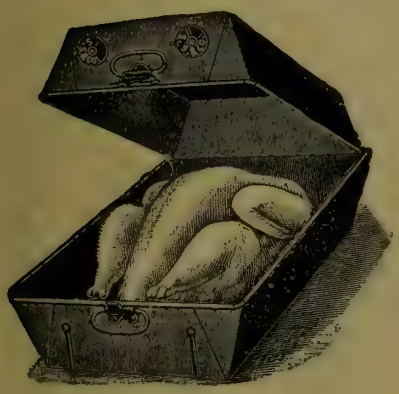
6-QUART WHITE ENAMEL PUDDING DISH.



No. 24., SAUCE PAN.



1½-QUART TEAPOT.



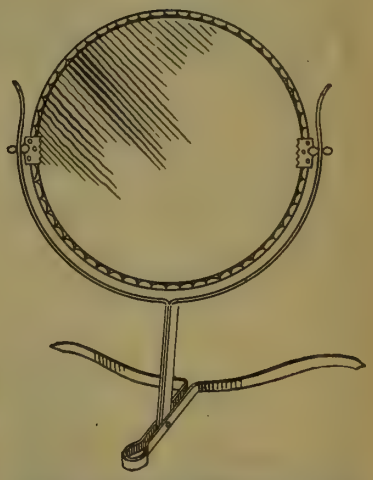
DOUBLE ROASTING PAN.



12-QUART MILK PAN.



2-QUART COFFEE POT.



10,000 BRITISH BEVELED PLATE GLASS MIRRORS, worth $1.00 each at retail, giving one with each pound. Glass 5 inches in diameter.



A 2 and 4-QUART PUDDING PAN with 1 lb.



A PAIR OF WASH BOWLS No. 28 and No. 30, with 1 lb.



20-QUART TIN BREAD PAN WITH COVER.



10-QUART WATER PAIL.

THE enamel ware portrayed above is an exact imitation of Stransky ware—finest ware made. It has been gotten up expressly for our trade, and we are now offering the first consignment of about $7,000 worth.

Art Baking Powder is being sold everywhere in Canada to-day, and in the best stores, something no other prize powder can boast.

Art Baking Powder is the best that can be made and the premiums the most reliable, useful and popular ever offered.

Do you want an attraction for your store? Write us for particulars and prices.

MAYELL & COMPANY

TORONTO



DOWN with the "SUGAR COMBINE"

REDPATH SUGARS

Good Yellow - - $3.50 per 100 lbs.
Extra Granulated, $4.45 per 100 lbs.

TERMS: Net 30 days or 1% 10 days, F.O.B. Montreal.

NEW ORLEANS MOLASSES

"Mariana Plantation." Very good quality. In barrels.

25c. PER GALLON.

1899 SALMON

Good Quality, Fine, Rich, Pink, Spring Fish. **"Rithet's Diamond C."** 2 carloads in stock, 8 carloads to come.

$1.10 PER DOZEN.

Hudon, Hebert & Cie.

MONTREAL.

THE . . .

BEST EXTRACTS



are EXTRACTS that have the full natural flavor of the fruit. This is all we claim for

OUR . . . EXTRACTS,

but we do claim it all.

Manufactured by

The Hamilton Coffee & Spice Co. Limited

HAMILTON, ONT.



WHOLESALE ONLY OF

TOWER TEA, LIMITED

H. B. HUNGERFORD, Agent,

318, 320, 322 St. Paul Street, Montreal.

Selected Quality. *Full Weight.*



EVERY CAN GUARANTEED.

NEW SEASON'S JAPANS

We have made arrangements whereby we will have shipments of New Season's Japan Teas by every steamer from the Orient.

BEFORE BUYING, WRITE US FOR PRICES AND SAMPLES.

S. H. EWING & SONS, Wholesale Only. **96 King St., Montreal**

the market is moderately active, with no change in prices to note. Choice candled stock sold at 14c.; ordinary at 12c., and No. 2 at 9 to 10c. per doz. Receipts were 485 cases.

MAPLE PRODUCT — There was nothing new in maple product, the market being quiet on account of small supplies. We quote: Syrup, in wood, 6½ to 7c. per lb., and at 85 to 90c. per tin. Sugar sold at 8½ to 9c. per lb.

HONEY —In honey, business was slow and prices steady. We quote as follows: White clover comb, in 1-lb. sections, 9 to 10c.; dark, 7 to 8c.; white extracted, 7½ to 8c., and dark, 4½ to 5c.

BEANS — The demand for beans is limited at present and trade rules quiet. We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 85 to 90c.

POTATOES—There was no change in the market for old potatoes. The demand is fair at 75c. per bag in round lots.

ASHES—The market for ashes was quiet and without any change to note. We quote: First sorts, $3.70 to $3.75; seconds, $3.60, and first pearls, $5.50 per 100 lb.

FLOUR AND GRAIN.

FLOUR—There was no important change in the situation of the flour market, except that the feeling was a little easier, in sympathy with the decline in wheat, but no actual change in values was recorded. The demand from local and country buyers was fair for small lots. We quote as follows: Winter wheat patents, $3.75 to $4; straight rollers, $3.40 to $3.50; in bags, $1.65 to $1.70; Manitoba patents, $4.10 to $4.30; strong bakers', $3.70 to $3.90.

GRAIN—The local grain market continues to rule very dull. In Manitoba wheat, another decline of 1c. was scored again today in sympathy with the weakness at American points, and No. 1 hard at the close was quoted at 71¼c. afloat Fort William. In regard to oats, shippers state, according to private cable bids received today, they could not pay more than 32½c. afloat here for them. Car lots for local consumption sold at 33½c. ex store. A bid of 75½c. ex store was made for peas, and refused. Buckwheat was quoted at 59½c.

MEAL—Business in meal was quiet and of a small jobbing character. Rolled oats sold at $3.70 per bbl., and at $1.75 per bag.

FEED—The inquiry for bran and shorts over the cable continues good, and further sales of round lots will likely be made in the near future. The local demand is quiet, but the tone of the market is steady. We quote: Ontario bran, in bulk, $13 to $13.50; shorts, $14.50 per ton; Manitoba bran, $12.50 to $13; shorts, $15 to $16; mouille, $18 to $25 per ton, including bags.

HAY — There was a good demand for baled hay at country points for shipment to American and English markets, in consequence of which supplies on spot are not excessive and prices rule firm. We quote: Choice No. 1, $7.50 to $8; No. 2, $5.50 to $6, and clover, $4.75 to $5.25 per ton, on track.

PROVISIONS.

The demand for all cured meats is still good; in consequence an active trade is passing and prices rule firm. In other lines there is only a moderate amount of business being done. We quote as follows: Heavy Canadian short cut mess pork, $16; short cut back, $15.50; selected heavy short cut boneless mess, $16.50, and heavy long cut mess, $15 per barrel; pure Canadian lard, in pails, 7 to 7¼c. per lb., and compound refined 5½ to 5¾c. per lb. Hams, 12 to 13½c., and bacon, 11½ to 12½c. per lb.

CHEESE AND BUTTER.

CHEESE—Last Saturday, a halt was called in the upward tendency that characterized cheese values, but whether it is to be of a temporary character or not, lays with the speculative element, who have been responsible for the recent rise. The chief spot business consisted in the transactions at the wharf where 7,000 cheese were offered and sold at 8¾ to 8½c. precisely the same range that ruled last Monday. Otherwise no change is to report in quotations, Ontario being quoted at 8¾ to 9c. and Quebecs, 8⅝ to 8¾c., as to grade.

BUTTER—The butter market rules steady and fairly active. Inquiry has now veered round to boxes, which have the preference over tubs of about ½c. per lb. Values on creamery are steady at 17½ to 18c., as to grade, the outside being an extreme figure and not generally obtainable. Undergrades sell all the way from 17 to 17¼c. Western dairy moves in a quiet way at 13½ to 14c. in tubs.

AMERICAN SUGARS

Write for special quotations on carloads direct from New York.
Freight prepaid to your station.

We will ship assorted cars of Granulated and Yellow.

A. H. CANNING & CO.

57 Front Street East, - - - - - TORONTO.

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to. All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesda .

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Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

SELL . . .

GOOD WILL SOAP.

35% profit at six for a quarter.

Vanluven & Co., Napanee, Ont.

Clark's Devilled ¼'s.

This new line is labelled in our usual attractive style. Quality A1.

All the Wholesale Trade carry it. It's a Seller!

Helpepper

is too strong for any sort of household Vermin, but perfectly harmless to people. Where it is sprinkled Vermin vanish.

This article is being advertised largely throughout Canada and should be stocked by every dealer.

LEEMING, MILES & CO., General Agents for Canada, MONTREAL.

SLEE, SLEE & CO., Limited

Tower Bridge Works, - - - London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars. In Bottles and Casks.

Prices and samples on application to

CLARK, RAE & CO., 49 King Street West, TORONTO, ONT.

DAISY BRAND SEEDED RAISINS

Have you them in stock? If not, better order at once. They're having a great sale. . . . . .

PUT UP IN 1-LB. CARTONS. We're still open for DRIED APPLES.

W. NORTHROP, 9 Jarvis Street, TORONTO.



The Leader Lawn Swing

Children's Delight, Satisfying to all, Perfectly Safe, Very Strong, Most Restful and Invigorating.

ORDER NOW.

THE DOWSWELL MANUFACTURING CO., LIMITED, HAMILTON, ONT.

Hugh Walker & Son Wholesale Fruit and Commission Merchants

Consignments carefully handled. GUELPH, ONT.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., July 20, 1899.

DURING the past week there has been a fair movement in business. This is, however, a rather quiet season. Markets show little change. The wholesale trade are giving more attention to fall goods. The season is proving a good one for the lumber dealers, and, though shipments have not gone forward as quickly as last year, they show better returns. There are also good returns from vessel property, because of the good freights ruling, which also tends to make our people feel good. In markets we note a rather easier feeling in tea, Ceylon particularly showing rather lower figures. The stock of good values in low-priced teas is small, and there is some inquiry. In allspice, there is a rather lower figure quoted, but, as a whole, spice shows little change. Latest reports show an unsettled Ceylon tea market.

OIL—Business in burning oil shows improved movement. The competition has not as yet resulted in any change of price. Linseed oils keep high, and there seems no stop to the upward movement, which is also true of turpentine. Cod oil is in very light supply, but is very low. Lubricating oils are low with a fair business reported.

SALT—Quite a large cargo of Liverpool coarse salt arrived during the past week. It found just a fair demand, quite a quantity being put in store. Prices are as for some time. Market is well supplied. The business is practically in the hands of one or two firms. In fine salt, prices show no change, and with the advancing season there is rather less demand. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—Prices are firm. Wholesale dealers are still buying, but are now largely supplied. Some are turning the goods over quite quickly, or, rather, selling to arrive, but others look for better profits later. Corn is the only line of new goods that has really advanced, though many packers are at present not open to make sales, some even looking for stock themselves. Salmon has opened high, and the outlook is firm. In fruits, gallon apples show a range in price among the packers at rather higher figures than last year. Peaches give promise of full figures. Strawberries, also, are held firm, and, owing to the short pack tendency, are higher. Pumpkin has but a fair sale in this market, and string beans, also, have but a limited demand. In canned fish, such as sardines, kippered herring and haddies, some new brands are seen on the market this year. Prices are firm, with fair sales. There is little local sale, but the goods go west. Meats are firmer.

GREEN FRUITS—Small fruits are now taking a first place. Strawberries have been very plentiful and of good quality. In price they have been lower than usual, even at retail good berries being sold as low as 6c. Nova Scotian cherries are being received quite freely, and sell low. Preparations are being made for the usual large shipments of wild raspberries to the American market, where they are used for manufacturing purposes. Rhubarb is very low, and has but a limited sale. Oranges are quite high. Some new fruit has been received, so that quality is better, but sale is light. Lemons are a good sale, but show a big range in price, according to quality. Pines and melons are in fair demand at quite full figures. Bananas keep quite scarce. Californian fruits are a matter of interest. Pears are now being received, but figures are still high. They are the line of Californian fruit most sought after.

DRIED FRUITS—This line shows little life at present. In peels, some orders for future have been given at prices rather below those of last fall. This is about the only line in which business has yet been done. Our dealers are no inclined to give open orders. They begin to inquire for prices, but figures in most lines have not been named. Californian figs will rule high, but the Smyrna fig is the only seller here, and orders have largely been placed. Spot prices in all lines are low. Dealers are more anxious to do business than are the buyers. In onions, low prices rule. Bermudas are particularly low. At the usual difference in price, the demand is for Egyptian. Quite a quantity of cocoanuts have been received. Prices show no change. Peanuts are high. In the local market, prunes are easy.

SUGAR—The market shows no change. Prices are quite firmly held. There is a good sale, particularly for granulated.

MOLASSES—While there is a fair business, there is nothing of interest to note. There is quite a stock of Porto Rico held, but Barbadoes is light supply and relatively high. Market is firm.

DAIRY PRODUCE—Eggs keep scarce and high, but our market is still lower than other points. Butter is over stock, and is very low, some very good being offered much below usual figures. There is no business in creamery. Cheese is in ample supply and relatively lower here than at outside points.

FISH—Pickled herring begin to take a more active place in the list. Some nice stock was received during the week, and prices are rather easier. Dried cod are still quite scarce, and keep high. While pollock are a light stock prices are easy. Smoked herring are firm with fair business. Salmon is rather firmer. Catch continues light, but quality is splendid. Shad, halibut and mackerel are quite scarce. In haddies, bloaters and kippers a light and purely local business is being done. We quote as follows: Large and medium dry cod, $3.75 to $4.00; small, $2.50; pickled shad, $3.50 to $5, as to quality; haddies, 4½c. per lb.; smoked herring, 6½ to 7½c.; halibut, 10 to 12c. per lb.; fresh haddock and cod, 2c.; shad, 10c.; boneless fish, 4 to 5c.; pollock, $1.75 per 100; salmon, 15 to 16c.; pickled herring, $1.75 per half bbl.

PROVISIONS—Barreled pork and beef show no change in price, but tend easy, owing to light demand; hams and rolls a fair sale at even prices.

FLOUR FEED AND MEAL — The week shows practically no change in the local market. If anything values tend lower, more particularly in Ontario grades, but millers look for firmer figures. Oatmeal is a light sale at even figures. Oats are scarce. Cornmeal moves freely at the same price which has been quoted for some time. Feed is still scarce, and high. Beans are a light sale at rather easier figures. Barley, split peas, etc., show light business at even figures. Hay is still dull. We quote as follows: Manitoba flour, $4.65 to $4.80; best Ontario, $3.85 to $4.10; medium, $3.60 to $3.75; oatmeal, $4.00 to $4.10; cornmeal, $2.05 to $2.10; middlings, $21 to $22; oats, 41 to 43c.; hand-picked beans, $1.05 to $1.10; prime, 95 to $1.00; yellow-eye beans, $1.90 to $2; split peas, $4.10 to $4.15; round, $3.25 to $3.40; pot barley, $4.10 to $4.15; hay, $7 to $7.50; timothy seed, American, $1.50 to $1.75; do., Canadian, $1.80 to $2.25; mammoth clover, 7½ to 8c.; alsike, 7½ to 8c.; red, 7¼ to 7¾c.

ST. JOHN NOTES.

The cornmeal mill of W. H. Fowler was burned last week.

Woodstock, N.B., is to have a summer carnival early in August.

A car of salmon arrived this week and was divided among the trade.

The grocers' picnic will be held at Nauwigewauk on July 25. Every effort is being made to make it a success.

Jones & Schofield have some of Nicholson & Brock's mince meat on hand. The demand for this brand is rapidly growing.

Dulse is now being received quite freely. That from Grand Manan is considered the best. Thos. Gorman receives regular shipments, and does quite an export business.

The Maritime Board of Trade will meet in our city on August 16. It is hoped there may be some visitors from some of the large Western boards. They would have a hearty reception.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

. . . NEW IDEAS IN . . .

Window Displays.

A new book arranged specially for Grocers. Contains fifty-two designs, with full instructions. Anyone can make an attractive window. Sent post paid, on receipt of price—$1.00.

S. W. CARSON,

45 Hillside Avenue,

Sole Agent for Canada. VICTORIA, B.C.

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

Hon. Sir Frank Smith, President. | W. Ince. W. R. Brock. Edward Leadley. Wilmot D. Matthews. A. W. Austin.
E. B. Osler, M.P., Vice-President.
Head Office - Toronto

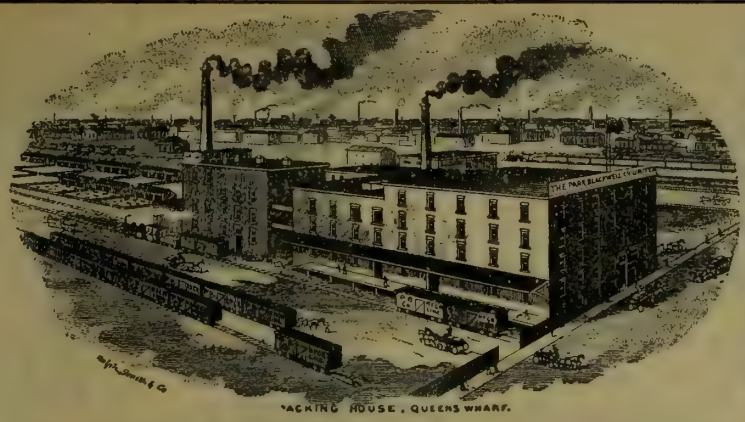
AGENCIES

Belleville	Cobourg	Lindsay	Orillia
Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whitby	Winnipeg
	Huntsville	Montreal	

Toronto—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.
Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE. General Manager.



Mild Cured Hams
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

THE PARK, BLACKWELL CO., LIMITED, Pork and Beef Packers, TORONTO

VIN SAINT LEHON

A Great Trade Winner

A Natural Tonic Wine.

Gives strength to the human body. Adds zest and vigor to the whole constitution.

LAPORTE, MARTIN & CIE. — MONTREAL.

Anglo-British Columbia Packing Co.'s Blood-Red Sockeye Salmon are Best Quality.

PRICES ON 1899 PACK NOW READY.

THE RETAIL TRADE requested to place their orders **NOW** with the wholesale dealers. Fine quality Salmon is a trade-maker—poor Salmon at any price a trade-breaker. The Brands are :

"British American" "Lynx" "Red Star"

"Holly Leaf" CHOICEST FRASER RIVER "SOVEREIGN" SOCKEYE. "Trident"

"Laurel Wreath" "Cornflower" "Salmon Fly"

All above Brands are Finest Quality Sockeye. We give special prominence to **"Sovereign" Brand,** as it is **Choicest Fraser River Salmon; white and gold** embossed label; tins **tissue wrapped.** For select trade. Delivery on contracts guaranteed.

Anglo-British Columbia Packing Company LIMITED

Wholesale Selling Agents: { WATT & SCOTT, Toronto. WATT, SCOTT & GOODACRE, Montreal.

VANCOUVER, B.C.

Blue Label Tomato ..Ketchup



Made from best obtainable materials, prepared in the most cleanly manner; a necessary adjunct for cold meats, and always ready. Try it. Sold only in bottles.



Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

JUST TO HAND

88 bags of that celebrated coffee from the

Zombassor Estate

Equal to any single coffee grown.

GREEN, 15c.
ROASTED, 19c.

Samples Free.

Pure Gold, Toronto

B. C.

First, last and all the time.

Send us your quotations on Butter, Eggs, Cheese, etc., etc., or your enquiries for prices.

F. R. STEWART & CO.

VANCOUVER, B.C.

Branches: Victoria and Nelson.

Canadian Agents for "HONDI" Pure Ceylon Tea.

THE MANITOBA

Produce & Commission Co.

Limited

WINNIPEG, MANITOBA.

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Fruits, Cured Meats

PICKLED, DRY AND SMOKED FISH.

Consignments and Correspondence Solicited.

BRANCHES AT:
Vancouver,
Victoria,
Nelson,
Rossland,
B.C.

"BUTTER".
"BUTTER"
"BUTTER"

Choice lb. rolls are in good demand, have you any to offer? If so, let us know at once.

T. H. SMITH & CO.

Produce and Commission Merchants

70 Colborne Street, TORONTO.

Telephone 8355.



Crawford Peaches.

We are the largest receivers of California Green Fruit in Canada, not doing an auction business. The season is here now. Send your orders for Peaches, Plums and Pears. The carrying quality of the California Fruit is well known. **EARLY CRAWFORD PEACHES THIS WEEK.**

The . . .

Macpherson Fruit Co.

WINNIPEG, MAN. Limited

CURRENT MARKET QUOTATIONS

July 20, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb	.....	.....	.....	.....	14	16	.....	.....
" " pound prints	.....	.....	14	15	17	18	.....	.....
" " tubs, best	.....	.....	13	14	15	16	.....	.....
" " tubs, second grade	.....	.....	10	11	12	14	.....	.....
Creamery, tubs and boxes	17¼	17½	17	18	18	19	.....	.....
" prints and squares	.....	.....	18	18½	19	20	.....	.....
Cheese per lb.	8¼	8¾	9	9¼	8½	9½	..	.....
Eggs, per doz	12	14	13½	14	12	13	.....	.....

CANNED GOODS

Apples, 3's	$.....	$0 90	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	.....	2 10	2 00	2 20	2 25	2 40	3 00	3 25
Asparagus	.....	.....	.....	2 40	.....	.....	.....	.....
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	80	85	80	90	90	95
Beans, 2's	79	80	80	85	90	95	.....	90
Corn, 2's	95	1 00	95	1 00	95	1 00	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 80	1 85	2 30	2 40	1 75	1 90
" white, "	.....	.....	1 75	1 80	.....	.....	.....	.....
Peas, 2's	70	75	70	80	80	90	.....	90
" sifted	.....	.....	95	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 65	1 75	.....	1 15
" " 3's	.....	.....	2 00	2 40	2 25	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	.....	2 50	1 50	1 75	1 75	1 80	.....	1 60
" 3's	.....	2 50	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	.....	1 25	1 10	1 25	1 30	1 60	.....	1 40
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	1 40
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	65	75	90	1 00	.....	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	.....	1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 35	1 50	1 40	1 50	1 65	1 75	.....	1 70
Succotash, 2's	.....	.....	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	79	82	80	85	95	1 00	.....	1 10
Lobster, talls	.....	2 50	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 65	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 30	1 50	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	1 40	1 60	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	.....	.....	1 50	1 60	.....	1 60	.....	.....
" " Clover talls	.....	.....	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	.....	.....	1 60	1 15	1 25	.....	.....
" Cohoes	1 05	1 15	1 10	1 20	1 00	1 10	95	1 12
Sardines, Albert, ¼'s	.....	12	12½	13	14	15	.....	.....
" ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	....	12½	.....	12½	.....	12	.....	.....
" ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	18	18	.....	.....
" ½'s	.....	18	18½	23	10	11	.....	.....
" P. & C., ¼'s	.....	.....	23	25	23	25	.....	.....
" " ½'s	.....	.....	33	36	33	30	.....	.....
" American, ¼'s	.....	.....	4	4½	4	5	.....	.....
" " ½'s	.....	.....	9	11	10	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 20	1 50	1 00	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 30	1 45	1 55	1 60	.....	2 00	1 90	2 00

GREEN FRUITS

Oranges, Sorrento, boxes	$3 75	$4 00	$4 75	$5 00	$4 50	$5 00	$.....	$.....
" " ½ boxes	2 00	2 25	2 50	3 25	1 50	2 00	.....	.....
Lemons, Messina, p. box	2 00	3 50	3 00	4 00	1 50	3 50	.....	.....
Bananas, per bunch	1 25	2 00	1 75	2 00	1 75	2 25	.....	.....
Cocoanuts, per 100	3 25	3 50	.....	4 00	3 25	3 50	.....	.....
Strawberries, per quart	6	7	6	8	5	6	.....	.....
Pineapples, each	5	15	.....	.....	15	20	.....	.....
Tomatoes, Can., per basket	.....	.....	1 00	1 25	.....	.....	.....	.....
Cherries, sour, per basket	.....	.....	75	85	.....	.....	.....	.....
" sweet " "	1 25	1 50	75	1 25	1 50	1 75	.....	.....
Red Currants, per basket	.....	.....	30	50	1 25	1 75	.....	.....
Black Currants, per basket	.....	.....	80	90	.....	.....	.....	.....
Gooseberries " "	.....	.....	30	50	35	45	.....	.....
Peaches, Cal., per crate	.....	.....	1 50	1 75	.....	.....	.....	.....
Plums, " " "	.....	.....	2 00	3 00	.....	.....	.....	.....
Watermelons, each	.....	.....	20	25	1 25	1 50	.....	.....
Raspberries, per quart	15	18	7	8½	1 50	1 75	.....	.....
Huckleberries, per basket	.....	.....	80	1 00	30	40	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 50	.....	$4 60	4⅝	4¾	5⅛	5¼
Granulated, Acadia	.....	4 50	.....	4 55	.....	4⅝	.....	.....
Granulated, foreign, net	.....	.....	.....	4 50	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 60	.....	5 10	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 70	.....	5 20	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 20	.....	5 57	.....	.....	.....	7
Powdered, bbls	.....	5 05	.....	5 17	5¾	6	.....	6¾
Phœnix	.....	4 25	.....	4 35	.....	.....	.....	.....
Cream	.....	4 25	.....	4 35	.....	.....	.....	.....
Extra bright	.....	4 10	.....	4 20	3¾	3⅞	4⅛	4⅜
Bright coffee	.....	4 00	....	4 10	3⅝	3⅞	.....	.....
Bright yellow	.....	.....	.....	4 00	.....	.....	.....	.....
No. 3 yellow	.....	3 75	.....	3 85	3¼	3¼	.....	.....
No. 2 yellow	.....	3 70	.....	3 80	.....	.....	.....	.....
Foreign, yellow	.....	.....	.....	3 75	.....	.....	.....	.....
Trinidad	.....	3½	.....	.....	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Wire nails, base	.....	2 65	.....	2 65	.....	.....	.....	.....
Cut nails, base	.....	2 15	.....	2 15	.....	.....	.....	.....
Barbed wire, per 100 lb	.....	3 30	.....	3 30	.....	.....	.....	.....
Smooth Steel Wire (oiled and annealed, etc.), base	.....	2 60	.....	2 60	.....	.....	.....	.....
White lead, No. 1	.....	5 62½	.....	5 75	.....	.....	....	.....
Linseed oil, raw	.....	52	.....	57	.....	.....	.....	.....
boiled	.....	55	.....	60	.....	.....	.....	.....
Turpentine	.....	60	.....	64	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups -								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Corn Syrup, barrels per lb	.....	.....	.....	2½	.....	.....	.....	.....
" " ½-bbls. "	.....	.....	.....	2⅝	.....	.....	.....	.....
" " kegs "	.....	.....	.....	2¾	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 20	.....	.....	.....	.....
" " 2 gal. " "	.....	.....	.....	80	.....	.....	.....	.....
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	35	45
Barbadoes	.....	37	.....	.....	29	31	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.....	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 35	$1 60	$1 50	$1 60	$.....	$1 50
" " 2-lb. cans	.....	2 65	2 40	2 60	2 50	2 75	.....	2 50
" " 4-lb. cans	.....	.....	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 00	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	.....	18 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 80	3 00	.....	2 75
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 25
English brawn, 2-lb. can	.....	2 40	2 50	2 80	2 75	2 80	.....	2 50
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....	.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Bouli., 2-lb. can	.....	.....	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ⅛'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 75	2 80	2 95	.....	3 25	....	..

CANDIED PEELS

Lemon, per lb	.....	.....	.....	10½	12	.....	.....	.....
Orange, "	.....	.....	.....	.....	12½	.....	.....	.....
Citron, "	.....	.....	17	18	.....	.....	.....	.....

FRUITS

Foreign—								
Currants, Provincials, bbls	.....	4⅛	4¼	4¾	4½	5	5	5¼
" " ½-bbls	.....	4¼	.....	.....	6	7	5¼	5½
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	.....	.....
" " ½-bbls	.....	4⅜	4½	4¾	5	6	.....	5½
" " cases	.....	4½	4½	4¾	6½	7	.....	.....
" " ½-cases	.....	4¾	4¾	5	5½	6	.....	5⅝
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" " ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" " cases	.....	.....	5	6	7	7¼	.....	.....
" " ½-cases	.....	5½	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6½	7	7	8	.....	.....
Dates, boxes	5¼	6	5½	6	6	6½	.....	.....
Figs, 10-lb. boxes, per lb	.....	.....	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	.....	.....	.....
" Mats, per lb	.....	.....	3½	3¾	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	.....	8½	11	10	12	.....	.....
" 50's	.....	.....	8	9¼	8½	9	.....	.....
" " 60's	.....	8	7½	8½	8	8½	.....	.....
" " 70's	.....	7½	7	7¾	7½	8	.....	.....
" " 80's	.....	7	6¾	7	7	7½	.....	.....
" " 90's	.....	6	5½	6½	6½	7	.....	.....
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	.....	.....	.....	.....
" " D	.....	.....	.....	6	.....	.....	.....	.....
" " U	.....	.....	.....	4½	.....	.....	.....	.....
Raisins, Valencia, off stalk	.....	4	.....	4½	5	6	.....	1 50
" Fine off stalk	4¼	4½	5	5½	5	5¼	.....	1 65
" Selected	5	5⅜	6¼	6½	6	7	.....	1 75
" Layers	.....	5¾	6½	7	5¾	6	.....	1 85
" Sultanas	11	11	10	11	10	12	10	12
" California 3-crown	.....	6¾	7	7½	7	7¾	.....	6½
" " 4-crown	.....	7¾	7¾	8	8	8¼	7¾	8
Domestic—Apples, dried	6	6½	6	6½	5½	6	.....	.....
" " evaporated	9	9½	9½	10½	9½	10	.....	10½
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	.....	19	16	18	19	19½

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	7	7¼	.....	.....	.....	8½
Smoked Meats—								
Breakfast bacon	10½	11	11½	12	.....	.....	.....	11½
Rolls	.....	9	8¼	8½	9	10	.....	10½
Hams	10½	12	.....	11½	11	11½	.....	11
Shoulder hams	.....	10	7¾	8	8	9	.....	9½
Backs	.....	.....	10¾	11	.....	.....	9¾	10
All meats out of pickle 1c. less.								
Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 00	14 50	14 00	15 00	16 00	17 00
" short cut	.....	.....	15 50	15 00	15 00	15 50	16 50	17 50
Clear shoulder mess	.....	.....	.....	12 50	14 00	14 50	.....	.....
Plate beef	.....	.....	.....	11 50	13 50	14 50	.....	.....
Lard, tierces, per lb	.....	6¼	.....	6¾	6½	6¾	6	6½
Tubs	6¾	7	.....	7	7	7¼	.....	.....
Pails	.....	.....	.....	7¼	7¼	7½	.....	7
Shortening, in 60-lb. tubs	.....	.....	.....	7¼	7½	.....	7¼	.....

A STANDARD ARTICLE.

LILY WHITE GLOSS STARCH

Put up in 6-lb. Toy Trunks.
6-lb. Enamelled Tins.
1-lb. Packages.

is the perfection of Gloss Starch, and is found on the shelves of every well-conducted Grocery.

The Brantford Starch Co., Limited

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	8¾	9½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	.....	.....	22	25	24	28	.....	.....
Gautemala	.....	.....	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	.....	.....
Valencia shelled almonds	28	30	28	30	.....	.....	.....	.....
Tarragona almonds	12	15	12	14	11	12	.....	.....
Peanuts (roasted)	6½	9½	9	10	9	10	.....	.....
" (green)	5½	8	7	9	.....	.....	.....	.....
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	12	13	12	13	.....	.....
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	.....	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	.....
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	4½	4¼
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	5
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅝	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	3½	4½	5	6	.....	5
Tapioca	3¾	4½	4¼	4¾	5	6	.....	5
Macaroni, dom'ic, per lb., bulk	.....	.....	.....	7½	.....	.....	.....	.....
" imp'd, 1-lb. pkg., French	.....	.....	9	10	.....	.....	.....	.....
" " " Italian	.....	.....	11	12½	.....	.....	.....	.....

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00	2 00	2 50
Sal soda, per bbl	70	75	70	80	85	90	.....	1¾
Sal Soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	15	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	11	12	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	20	23	18	24	24	26	.....	35
" " 5-lb. cans	20	23	20	26	20	22	.....	.....
" " whole	10	25	10	25	20	22	.....	.....
Ginger, Jamaica	19	25	18	25	20	25	.....	.....
Cloves, whole	12	30	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	20	40	20	40	16	20	.....	25
Cream tartar, French	25	27	24	28	20	22	.....	.....
" best	28	30	25	30	25	30	.....	.....
Allspice	13	17	13	16	16	18	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	14	15	16¼	.....	.....
Sarnia water white	12	13	.....	15	18	17¼	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	17	18½	.....	.....
Pratt's Astral	18	19	.....	18	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	12½	30	12	60	11	40	.....	.....
Caddies Paking, Kaisow	17	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	30	40	20	30	18	40	.....	.....
Pekoe Souchong	15	35	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	.....
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchong	17½	40	17	35	17	35	.....	.....
China Greens—								
Gunpowder-Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Pingsueys—								
YoungHyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	18	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good Medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	18	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	18	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, No. 1, 2-hoop	.....	.....	.....	1 55	.....	1 55	.....	.....
" " 3-hoop	.....	.....	.....	1 70	.....	1 70	.....	.....
" half grained	.....	.....	.....	1 40	.....	1 40	.....	.....
" quarter, jam	.....	.....	90	1 08	95	1 08	.....	.....
" candy, and covers	.....	.....	2 25	2 65	2 25	2 65	.....	.....
Tubs, No. 0	.....	.....	.....	8 50	.....	8 50	.....	.....
" " 1	.....	.....	.....	7 00	.....	7 00	.....	.....
" " 2	.....	.....	.....	6 00	.....	6 00	.....	.....
" " 3	.....	.....	.....	5 00	.....	5 00	.....	.....

MANITOBA MARKETS.

WINNIPEG, July 17, 1899.

EVERY wholesale house in Winnipeg has been inundated with visitors during the week. No industrial exhibition ever brought so many merchants to town. During the early part of the week they called to chat over matters in general and view the stock, but on Friday and Saturday very considerable buying was done and merchants on all hands are satisfied with their week's work. Wholesale men were too busy to talk markets ; the word on all hands was : "Prices are just what they were last week, we have been too busy to change."

Mr. F. S. Millard, of The MacLean Publishing Co., was in town Monday and Tuesday and took in the Fair. This is Mr. Millard's first visit to the West and he expressed himself as pleased with all he saw.

The Produce Exchange has been organized, but the combination of farmers and dealers is so peculiar that at present it is extremely difficult to say what the outcome will be. So far, none of the large produce houses have signified their intention of joining the association.

In produce, the markets appear a little firmer. Creamery butter has hardly advanced, as the quotation is still 15c. creameries, but several lots have netted during the week 15½ to 15¾c., and feeling is stronger. In dairy butter, however, there is no change except that the receipts on consignment are larger than those of last week. The quality has not improved.

CHEESE—Has been very quiet and the market is, if anything, weaker than it was a few days ago. The quotation is 7½ to 8c. for large, and 8 to 8½c. for small, but buyers are not keen and anticipate lower prices in a few days.

EGGS—Exhibition demands about exhausted the supply, and the prices have ruled high all week ; 14c. Winnipeg was paid early in the week, but as high as 15c. was given towards the end. It is not thought these prices will hold, but the prospects are that eggs will be fairly high throughout the season.

CURED MEATS—This market continues very firm. The demand is also good. Hams are 12c., breakfast bellies, 11½ to 12c.; shoulders, 9c.; backs, 11½c.; spiced rolls, 9c.

GREEN FRUITS—The market has been very active all week. The crowds of visitors and hot weather combined, made an ideal week for fruitmen, and they profited accordingly. There are no new varieties on the market, but stocks are fresh and in good condition in all lines. Oranges are firm, though there has been no real advance in price. The price, according to variety and condition, ranges from $5.25 to $6. Lemons are also very firm, and the quality now on hand is not as good as could be desired. Quotations are $5 per box with a further advance likely to go into effect immediately. The bananas are plentiful and of excellent quality and are quoted from $2.25 to $2.75. Watermelons are $3.50 to $4 per doz. Californian peaches are $1.50 per crate. Apricots are out of the market and only small lots will arrive for the future. Californian plums, $1.50 to $2, according to variety ; Californian Bartlett pears, $3.75 to $4 ; Washington cherries, very fine, $1 per box; raspberries, $2 per crate of 24 pints ; red currants, $1.75 per crate of 24 quarts ; tomatoes, $1.50 per crate.

FROM ITALY TO B.C.

What is known to be the first direct shipment of merchandise in any quantity from Italy to the British Columbia market has been received by Morris & Aitkin, wholesale commission merchants of this city. The shipment which was several tons, was comprised of boracic acid, brimstone, citron peel, olive oil and Italian castile soap. As the goods were shiped direct from Livorno (Leghorn), which is the principal mercantile centre of the department of Lucca, the importation of oil bears that well-known name which is standard of excellence in olive oils. The merchandise came via Gibraltar and Liverpool.

This shipment, which is intended to be but the initial order of a continuous trade, is noteworthy as it marks an era in the development of trade in this Province. When our merchants are dealing direct with the source of supplies it shows enterprise and a disposition to do the best possible for the home trade, which deserves encouragement, as it cannot fail to establish Vancouver as a trade centre, a position she is rapidly attaining.-The Province, Vancouver, July 13.

THE UPWARD TREND OF PRICES.

Bradstreet's index figures show the low water mark in prices to have been 56.803, October 1, 1896. On July 1, 1897, they were 66.937, but between these dates they had been over 68 ; they reached 76.556 on August 1, 1898, 77.819 on January 1, 1899 and 80.818 on July 1. This is almost exactly the same as on July 1, 1892, 80.629; but on July 1, 1891, the figures were, 91.633, and on October 1, 1890, 105.996. The most rapid part or the fall, however, occurred in the next two months ; the figures for January 1, 1891, were 94.236. During June 36 articles on the list of Bradstreet's advanced, 14 declined and 55 remained unchanged. In 12 months 63 advanced, 26 declined and 14 remained without change.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

MONK HAIG, a well-known dealer in all kinds of dairy produce, Ottawa, has compromised with his creditors.

Chas. Simpkins, general merchant, Bothwell, Ont., has assigned.

Lefebvre & Taschereau have been appointed curators of C. A. Drolet, grocer, Quebec.

C. A. McDonnell has been appointed curator of F. R. Presseau, fruit dealer, Montreal.

J. G. Stevens, general merchant, Toledo, Ont., has assigned to J. H. S. Mackay, Westport, Ont.

The stock of Scott & Co., grocers, Moncton, N.B., has been seized under warrant of distraint.

PARTNERSHIPS FORMED AND DISSOLVED.

Fish & McNeil, general merchants, Ayer's Flats, Que., have dissolved.

Leonard Frank, general merchant, Alberni, B.C., has admitted Bernard Frank under the style of Frank Bros.

SALES MADE AND PENDING.

The stock, etc., of J. J. Burton, grocer, Kingston, is advertised for sale by tender.

The assets of Geo. S. Johnston & Co., general merchants, Ottawa, have been sold.

A. M. Doering, general merchant, Waterloo, Ont., is advertising his business for sale.

The business of P. A. Conroy, hardware dealer, grocer, etc., Cornwall, Ont., is advertised for sale.

CHANGES.

John Montgomery, grocer, Trail, B.C., has removed to Nelson.

J. E. Rivard, grocer, Vancouver, has retired from business and left that place.

P. L. Grassie, general merchant, Olds, N.W.T., has sold out to Code & Struthers.

Arthur Guilbert, general merchant, Bruxeles, Man., has removed to Letellier, Man.

A. Laycock, general merchant, Fox Warren, Man., has been succeeded by McCrindle & Co.

J. R. Jacobs & Co. are applying for incorporation as general merchants, in Greenwood, B.C.

FIRES.

Briggs Bros.' lobster factory at Cape Tormentine, N.B., has been burned ; loss estimated at $800 ; no insurance.

An unusually large shipment of tobacco was sent to Japan on the Empress of China, exporters wanting to land large quantities before next month, when the duty will be advanced over 100 per cent.

MONTREAL GROCERS' PICNIC AT IBERVILLE.

THE nineteenth annual picnic of the Montreal Retail Grocers' Association, which was held at Iberville, Que., on Wednesday, July 19, was an unqualified success in every way.

The morning looked unpromising, heavily laden clouds and chilly winds no doubt kept some away, but the reputation which this annual event has secured for itself could not be offset by the chance of a little rain, and the two trains which left Windsor station in the morning were heavily laden with pleasure seekers, many more going out to the beautifully situated grounds at Iberville by the regular trains. Arrived there everyone set about making themselves and others happy, the various committees sparing no pains to provide entertainment and pleasure for all.

A lengthy programme of games was carried out in the best of order and good spirit, the successful competitors receiving the congratulations of their friends, sometimes in a manner more forcible than polite.

The dancing platform was continually crowded with young people tripping the light fantastic to the strains of an excellent string orchestra, while those who enjoyed boating made the most of the opportunity presented by the quiet water of the Richelieu river, which is most picturesque and attractive at this point.

THE BANQUET.

The banquet, which was held in the large enclosed pavilion, was most enjoyable, being attended by nearly all of the prominent retail men with their ladies and friends. After partaking of a cold luncheon, which was well served, President John Scanlan proposed, in a few appropriate words, the toast of "Her Majesty the Queen," which was received with much enthusiasm.

The toast of "The Mayor of Iberville" was then proposed by the president, who said that, in all the years that the retail grocers had been leaving Montreal for their annual outing, they had never been received better or more enthusiastically than by the people of Iberville. The mayor of the village, Mr. Nadeau, replied, stating the pleasure which it accorded him and his fellow-citizens to welcome to their midst such a gathering as that which was present to-day.

Thereafter, the treasurer, Mr. Dixon, read letters from Hon. Felix Marchand, S. Demers, and —. Livernois, of Quebec; Ald. Laporte, Hon. Mr. Flynn and R. Prefontaine (mayor), of Montreal, expressing regret at their inability to be present on the occasion.

The chairman then requested Mr. A. D. Fraser to propose the health of the mayor and city council of the city of Montreal. This he did, expressing the appreciation which the association felt for the many services rendered it and its members individually by the city fathers, and called upon Ald. Turner and ex-Ald. Thos. Gauthier to reply thereto. Ald. Turner, the first to respond, said that it always afforded him pleasure to do what he could, not only as a grocer, but as a member of the city council, to advance the interests of the Grocers' Association, and he felt that he bespoke the feelings of his confreres when he said that the association and the grocers in general had and demanded the continued interest and assistance of the representatives of the city. Ex-Alds. Gauthier and Connaughton responded briefly, expressing their regret that present members of the council had not seen fit to avail themselves of the privilege of meeting the members of the grocery trade.

Mr. McCarry then amused and interested the assembly by reciting, in his own peculiar style, a couple of Dr. Drummond's French dialect poems.

"Our Guests" was then proposed in an amusing speech by Thomas Gauthier, who coupled with it the names of Mr. Ethier, of Laporte, Martin & Co.; Mr. Chaput, jr., of Chaput, Fils & Cie; Mr. Richard, of P. Richard, of Cognac, France. Mr. Ethier responded, followed by Mr. Chaput, jr., whose remarks were most enthusiastically received, as were also those of Mr. Richard. Mr. Duckworth also responded in an interesting speech, expressing, on behalf of himself and other travelers, his thanks for the pleasure afforded them in being permitted to attend this outing.

"The Press" was then proposed by Mr. Dixon, who said that the press was considered by the association as most important in furthering the interests of the trade, and expressed the association's thanks for the repeated assistance afforded it. The toast was responded to by representatives of THE CANADIAN GROCER, Le Prix Courant, La Patrie, Star, and Gazette.

After "Our Past Presidents" had been duly honored, the "Travelers" was proposed by the president, and responded to by Mr. Raby.

The "President of the Montreal Grocers' Association" was proposed by the mayor of Iberville, and replied to by Mr. Scanlan in a few well-chosen remarks.

J. O. Levesque proposed "The Ladies," which was responded to by Mr. Robertson.

LIST OF PRIZE-WINNERS.

Quoits—Open.—1st, one Dominion flag, McPhee; 2nd, one barrel flour, McHugh; 3rd, one 10-lb. tin coffee, Cottingham; 4th, one crock butter, Connaughton.

100 Yards' Race—Open to bookkeepers and salesmen retail grocery trade only.—1st, one silver cup, B. Conroy; 2nd, 15 lb. Blue Ribbon tea, white label, D. Brown; 3rd, one case lime juice, F. Elliott.

100 Yards' Race—Open to drivers and storemen retail grocery trade only.—1st, one box Eclipse soap, M. Barry; 2nd, one barrel flour, E. Williams; 3rd, one caddy tea, Haugh.

75 Yards' Race—Open to sons of grocers or their employes, 10 years or under.—1st, one silver cup, A. O'Brien; 2nd, one bat and ball, P. Canniston; 3rd, one dozen Lady Charlotte gelatine, J. Braden; 4th. E W. Farrel.

75 Yards' Race—Open to daughters of grocers and their employes, 12 years or under.—1st, three dozen Baby's Own soap, J. Fitzgerald: 2nd, one framed picture, N. Ryan; 3rd, one box perfume, J. Lavalle.

Running Hop, Step and Leap—Open to all connected with the trade, wholesale or retail.—1st, one box Vienna baking powder, J. Cowan; 2nd, one box Remove tobacco, T. Corbett; 3rd, three dozen catsup, E. P. Lalond.

200 Yards' Race—Open to city travelers, wholesale grocery trade only.—1st, one silver sugar stand, A. E. Landry; 2nd, one dressing case, W. E. Sullivan; 3rd, one show stand, C. A. Corrigan.

⅓ Mile Race—Open to bread and biscuit drivers only.—1st, one box tea, P. McConnomy, 2nd, one box soap, J. Bonnette; 3rd, one barrel Village biscuits, A. Goyer.

⅓ Mile Race—Open to ale and ginger ale drivers.—1st, one box tea, J. McIntee; 2nd, one box soap, N. Fortier; 3rd, one box Gold Dust washing powder, E. Racine.

⅓ Mile Race—Open to all travelers connected with the trade, excepting those entering No. 7 event.—1st, one box Cooks' Favorite baking powder, R. Carrignan; 2nd, one box tea, J. M. Connamee; 3rd, one box mustard in ¼'s, D. N. Cowan.

200 Yards' Race—Open to bookkeepers and salesmen of the wholesale fruit and provision businesses.—1st, one silver cup, S. Brown; 2nd, one box corn starch 40 lb., T. A. Vincent; 3rd, four dozen Boulevard dressing, J. Trepannier.

75 Yards' Race—Open to young ladies, daughters of grocers and their employes.—1st, one silver-plated cake dish, A. Brodin; 2nd, one silver-plated butter dish, E. Carrignan; 3rd, one pair ladies' shoes, V. De Repentigny.

Fat Men's Race, 100 Yards—Open to bona fide grocers, wholesale and retail, 200 lb. or over.—1st, carving set in case, J. Archambault; 2nd, one tub butter, 30 lb., E. Brandom; 3rd, four dozen Boulevard dressing, C. Creely.

⅓ Mile Race — Open to members of The Grocery Clerks' Association.—1st, one silver-plated cake dish, E. Turgeon; 2nd, one silver-plated pickle stand, J. Marchand; 3rd, three dozen catsup, O. Bergeron.

100 Yards' Race—Open to all bona fide retail grocers.—1st, one silver cup, J. A. Dore; 2nd, one silver pitcher, E. P. Lalonde; 3rd, one box soap, F. Brophy.

100 Yards' Race—Open to bona fide grocers members of committees exclusive of chairman.—1st, one silver berry bowl, P. Brophy; 2nd, one silver fruit dish, J. O. Levesque; 3rd, one silver and crystal fruit d sh, E. Beaudom.

100 Yards' Race—Open to chairmen of committees.—1st, one marble clock, J. P. Dixon; 2nd, one tray and pitcher, E. W. Farrel; 3rd, one butter dish, P. O'Brien.

150 Yards' Race—Open to young men, sons of grocers or their employes under 18 years of age.—1st, one silver-plated pudding dish, W. O'Brien ; 2nd, one box Old Chum tobacco, L. Bishop ; 3rd, one cloth brush, E. Williams.

75 Yards' Race—Open to boys under 15 years of age.—1st, one hair brush, Alex. O'Brien ; 2nd, one box chocolate, J. Brodin ; 3rd, one pair vases, J. Ledoux.

Potato Race—Open to all connected with trade, wholesale and retail.—1st, one box Babbitt's soap, J. Hutton ; 2nd, one box Babbitt's 1776 soap powder, J. Brunette ; 3rd, one case Astral oil, J. Brodin.

Consolation Race ⅓ Mile—Open to all competitors who have not already won a prize.—1st, 15 lb. White Label Blue Ribbon tea, T. Corbett ; 2nd, one half-barrel flour (5 Roses), T. Hutton ; 3rd, four dozen Boulevard dressing, L. Devericks.

Special Race—One beautiful house plant donated by Mr. White, to the lady that will on the grounds gather the most beautiful boquet of wild flowers.—Catherine Gliosau.

Special Race—1st, O'Brien ; 2nd, T. Collins ; 3rd, E. W. Farrel.

DONATORS OF PRIZES.

Prizes were donated by the following firms: Christie, Brown & Co., Montreal Tent Co., M. Welsh, C. A. Liffiton & Co., Croil & McCulloch, Bovril, Limited, Blue Ribbon Tea Co., Evans & Sons, John Taylor & Co., Howe, McIntire & Co., Empire Tobacco Co., P. S. Doyle & Co., A. Savage & Sons, W. H. Dumo, Leon Silverman, S. H. & A.S. Ewing, R. M. Duckworth, Foreign Cheese and Importing Co., D. H. Rennoldson, Tamilkande Tea Co., Boeckh Bros, W. D. Stroud & Sons, D. Morton & Son, L. Larue, A. W. Osgood, N. K. Fairbanks & Co., J. J. Duffy & Co., The "Salada" Tea Co., American Dressing Co., Kenneth Campbell & Co., Pure Gold Co., St. Lawrence Starch Co., Lang Manufacturing Co., J. C. Hemond & Co., Chase & Sanborn, Laynachan & Scriner, Montreal Biscuit Co., Hudon & Orsali, R. E. Boyd & Co., Christie Brown & Co., American Tobacco Co., Meakins & Co., Cowan Chocolate Co., P. A. Milloy, Imperial Oil Co., Lake of the Woods Co., Wm. White, J. J. Heinz & Co.

Many of the prizes were very valuable.

NOTES.

Mr. B. Connaughton, who had not missed one of the picnics in 19 years, promised to attend as many more if permitted, and, if evident good health is any guarantee that he should do so, he may be expected to keep his word.

Ex-Ald. Thos. Gauthier was present and added much to the life of the party.

Mr. Chaput's speech was of the gilt-edge order, and marks him as a coming public speaker.

Ald. Turner was the only city father present.

Ald. Laporte was missed, but he sent a worthy representative in his partner Mr. Ethier.

Among the older grocers noticed were Messrs. A. D. Fraser, Thos. Gauthier, John Robertson, Ald. Turner, B. Connaughton.

The following firms were represented by travellers or members ; Edwardsburg Starch Co., W. A. Sadler ; Ozo Tea Co., F. A. Shockell ; Foreign Cheese and Importing Co., H. De lacomb ; R. Herron & Co., W. H. Johnson ; Hamilton & Sons, Mr. Craig ; R. Duckworth & Co., R. Duckworth ; Chase & Sanborn, Mr. McIntire ; Tamilkande Tea Co., Mr. Middleton ; Greig Mfg. Co., Mr. Leslie ; Cowan Co., Mr. Cowan, Geo. Childs, A. W. Osgood ; Laporte, Martin & Cie. were represented by S. Rosseau, D. Carrignan, Alfred Childs, W. E. Sullivan, C. P. Pye ; Hudon, Hebert & Cie., E. A. Cardinal, H. Bertrand, A. Charland ; L. Chaput, Fils & Cie., D. Lapointe, W. Broullette, C. Degnord ; Laing Manufacturing Co., Geo. Bell ; Rose & Laflamme, W. T. Merrick ; J. R. Clogg & Co., Wm. Clogg ; J. Luttrell & Co., Mr. Watkins ; Bell, King & McLaren, Wm. Bell ; D. H. Renoldson, Mr. Carrignan,

To N. Chartrand and E. Manning is due the financial success of the picnic. Through their efforts the sum of $700.00 in cash was collected. This, together with profits of picnic raises the total receipts to over $900.00 in cash besides all the prizes.

J. P. Dixon has shown that he is not only a hustler in business, but as a runner he never comes in second.

The chairmen of the several committees were indefatigable in their efforts to make the picnic a success.

During the banquet each guest was presented with a bottle of Richard's Brandy and a street car ticket holder with the compliments of Laporte, Martin & Cie.

Chase & Sanborn's guessing contest was one of the features of the picnic. The successful quessers were : J. E. Manning, 1st ; R. Walsh, 2nd ; Mr. Russell, 3rd.

There were three prizes for this contest : 1st prize, silver pitcher; 2nd prize, silver watch ; 3rd prize, silver fruit bowl.

The Christie, Brown Co., of Toronto, donated seven prizes, all of the very best quality.

After the banquet J. O. Dumas took a photo of the members of the different committees.

Splendid music was furnished for dancing by Plosi's orchestra.

W. Duckworth was seriously injured by trying to lift E. Manning. In the scramble both fell and Mr. Duckworth came underneath.

FRENCH SARDINE SITUATION.

Private advices from Bordeaux, France, in regard to sardines, state : "The packing season for sardines is now on, but so far very little has been done in the smaller tins on account of the size of fish, which have been more suitable for large tins, and boneless packing. It looks very much as if buyers will have to be satisfied with 7s. 8d. fish for the small quarter, and 8s. 10d. to 9s. 10d. for the ordinary quarter. Prices are quoted as follows : Small quarters, $7.50 to $8 ; ordinary, $7.75 to $8.25 ; full quarters, $10.50 to $11 ; American quarters, $13.50 to $14 ; boneless, high halves, $22 to $23 ; low halves, $18.50 to $19.50 ; high quarters, $16 to $17 ; and low quarters, $10.50 to $11.50."

W. J. CLARK SELLS OUT.

The grocers of Toronto are a healthy body of men. Rarely one has to retire from business because of ill-health. One of their number has had to retire lately, though. W. J. Clark, who opened a grocery at 311 Huron street about three months ago, has been compelled to sell out on account of ill-health. The purchaser was James R. Powell, a native of Toronto, who is making his initial attempt at running a grocery store.

SULPHITE FIBRE WANTED.

A heavy demand is being experienced for sulphite fibre, and those who have any to sell will likely find buyers by addressing The E. B. Eddy Co., Limited, Hull, Que.

C. E. Archibald, of the Empire Tobacco Co., Montreal, is spending two weeks rest a Saco, Maine.

M. J. McKinnon, junior partner of the firm of Murdock & McKinnon, Hepworth, Ont., has opened a store in Parry Sound. He will carry a stock of groceries, boots and shoes, and flour and feed.

W. A. Shackell, city traveler for Frank Magor & Co., was in Quebec this week showing the Xmas samples of Cadbury's fancy goods, Carr's biscuits and several other lines controlled by them.

The inspector of fisheries on the lower Fraser has made the discovery that the meshes of a great many of the salmon nets used in those waters are fully an eighth of an inch too small. He has wired the Fisheries Department at Ottawa, asking for instructions. The decision of the Department is awaited with anxiety, as the destruction or prohibition of the use of these nets would mean serious loss to the fishers.

Blue Ribbon Tea is not put on the market at your expense. It pays the Grocer a good profit and gives better satisfaction than any other packet tea in Canada.
Blue Ribbon Tea Co. 42 Scott St. Toronto

TRADE CHAT.

THE season of large yields is at hand, Mr. Wilder Joy starts the big egg rolling by exhibiting an effort of one of his White Rock hens measuring 8 x 6⅜ inches and weighing 3 ounces.—Napanee Beaver.

Thieves got into John Jeffries' flour and feed store at Brampton the other day and stole $13.

Workmen are busy repainting the store of T. Kenny & Co., wholesale grocers, etc., Sarnia, Ont.

An Owen Sound tobacconist was fined $20 and costs for selling cigarettes to boys the other day.

The Lucan Sun states that an apple evaporating factory will likely be started in Lucan shortly.

The shipments of strawberries from Sussex, N.B., this year have been much larger than for many years.

Hughes & Burns, of Picton, Ont., have sold their soda water works to Palmateer & Dulmage, who will continue the business.

The Blyth, Ont., Produce Co. have made some extensive alterations in their premises during the last few days, and they now possess one of the most complete establishments in the country for the handling of farm produce.—Standard, July 13.

J. Martyn & Co.'s flour mill at Alvinston, Ont., is undergoing improvements to the value of about $3,000. It will be closed for another month.

F. M. Griffin, St. Thomas, Ont., purchased for shipment to Winnipeg and Nelson, B.C., 120,000 lb. of hams and bacon in four days recently.

The first shipment of tobacco from Dutton, Ont., was made Tuesday when a carload of the growth in Dunwich last year was consigned to Montreal.

A Framboise West, N.S., correspondent writes that lobster fishermen are doing well, though other fish are scarce. The lobster factory which was erected at Caplin Cove, N.S., is doing a good business.

Chatham, Ont., City Council have granted free water, free light and a nominal assessment for ten years, and a grant of $750 to assist in purchase of site, etc., for the Laing-Ritchie handle factory, to be removed from Essex, Ont.

The agreement between Sandwich, Ont. and the Kent Canning Co., which is establishing a branch factory in the town, has been ratified by the Sandwich council. The company gets free water, free light and exemption from taxes for ten years.

Some strawberries have been shipped from Kings county, New Brunswick, to Montreal. The St. John Sun says that if the price is favorable more will follow. Some shipments were made from the same points to Montreal last year.

LOBSTER SEASON EXTENDED.

An Order-in-Council has been made extending the season of fishing for lobsters, which ended July 15, to the end of the month in the following waters: In the Straits of Northumberland between the two following imaginary lines, viz. : From a line drawn across the Straits from Chockfish River, Kent County, New Brunswick, to West Point, Prince Edward Island, to a line drawn across the Straits from Indian Point near Cape Tormentine, New Brunswick, to Carleton Point, Prince Edward Island; along the Atlantic shore of Cape Breton Island from Red Point, Richmond County, to Cape St. Lawrence, and around the shores of the Magdalen Islands and Bryan Island; and the Island of Anticosti and along the north shore of the Gulf of St. Lawrence. In other districts, where the season ended July 1, no extension is made.

A Pickling Pointer



ORIENT

PICKLE SPICE

Is carefully cleaned from all stems and dust, and so blended as to give the SWEETEST and most DELICIOUS flavor possible to pickles, catsup and sauces. It is put up in packages to retail at 5c. and 10c. Remember the name "ORIENT" when you buy again.

The TORONTO COFFEE & SPICE CO., Limited.

CLUB

See that you have this on your

CLUB

Chewing TOBACCO.

It is always reliable, uniform in make and flavor AND pays you a better profit than other Chewing Tobaccos.

Put up 5s and 10s to the LB. Price, 41c. lb.

For Sale by your wholesaler.] THE JOLIETTE TOBACCO CO., Joliette, Que.

F. W. HUDSON & CO., Ontario Agents, TORONTO, ONT.

THE STANDARD STOVE POLISH FOR THE WORLD.

Tiger Stove Polish.



For sale in two sizes, a 5 and 10-cent size. The packages are large and handsome, and give a good profit to the dealer. The polish does not dry or rust in the tins, but will impart a beautiful and lasting shine. Sold by all wholesale dealers, and by The F. F. Dalley Co., Limited, Hamilton, Ont., Canada.

JAPAN TEAS

Extra choice liquoring teas. Special prices for balance of this month.

WARREN BROS. & CO.

TORONTO.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions. 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

NEW SEASONS

Moning Congou

NOW IN STORE.

PERKINS, INCE & CO.

TORONTO.

IT IS not in the name but in the QUALITY

that is why

THE FRAGRANT . . .

"MAGNOLIA"

CEYLON TEA

is so popular.

If you do not handle it an assorted case will convince you of its excellence.

BLACK ½'s and ⅓'s. 25, 40, 50, 60 cents per lb. MIXED ½'s and ⅓'s.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

East India

Pickle Spice

Brightest, Cleanest, Best combination of choice **Whole Spices,** giving that piquant flavor relished by connoisseurs.

Largest 5 and 10c. packages. Best value in bulk.

Todhunter, Mitchell & Co.

TORONTO.

THE WINNIPEG EXHIBITION.

THE great Industrial Exhibition at Winnipeg closed on Saturday, and in attendance and profit broke the record of all previous Fairs. The weather has been absolutely perfect — warm, but a fresh breeze each day and cool nights. The committee appointed by the city council to secure accommodation for fair visitors, worked so systematically and promptly that ample and comfortable accommodation was provided for all the thousands that crowded the city, and the loss of the Manitoba hotel was not felt as seriously as anticipated. The railway companies, this year, provided several one-day excursions, which enabled some to come in who otherwise could not have done so.

Year by year, the management have improved the grounds and buildings, and with all the gaily striped and decorated tents the sight was a pleasant one to view from any part of the grounds. The trees are now well grown and afford pleasant shade.

LIVE STOCK.

The most important feature of the fair here is the live stock, and though, owing to the fact that, this year, the C.P.R. charged freight on all animals coming in, the exhibit was smaller than before, the quality was in advance of anything yet seen. Hon. Thomas Greenway did not compete for prizes, but he had one entire stable filled with a herd from the Prairie Home farm, 35 beasts in all. This stable was prettily decorated with flags and bunting. The cattle were magnificent, and there is little doubt would have proved prize-winners had they competed. Three of the heifers, born and reared on the farm, were sold for $500 each, to go to Ontario. Another cow brought $435, and two bull calves under four months old sold for $200 each before the fair was half over. The Durhams are, of course, the most in evidence here, but the Ayrshires, Holsteins, and Jerseys were well represented. There were some very fine Herefords and Polled Angus. The exhibit of both sheep and swine was unusually small, but the quality was fully up to the mark of previous years, and, in fact, something beyond it.

POULTRY.

This exhibit was large and varied, and some splendid birds were shown in nearly every class.

DAIRY EXHIBIT.

The dairy exhibit was the finest yet shown, and received the highest praise from the judges. The exhibit was larger than it has ever been before, and the Farm Dairy was highly commended for uniformity of make and package. The creamery butter was also pronounced of superior quality, and the average number of creameries exhibiting was also good. The cheese exhibit was large and the quality fine, both in white and colored.

The display of dairy machinery and utensils was large, and, as the machinery was in motion, many useful hints were gathered by the visitors.

AGRICULTURAL PRODUCTS.

Owing to the Fair being held so early and the spring having been somewhat late, the display in this department was poor.

MAIN BUILDING.

In the main building, among the local manufacturers who made good and effective displays were J. Y. Griffin & Co., pork packers; Dyson, Gibson & Co., baking powder, spices, etc.; E. L. Drewry, soft drinks, essences, pickles, sauces and relishes; "Royal Crown" Soap Co., and "Lion" Chocolate Works. The leading wholesale hardware and stove dealers had good displays.

ATTENDANCE.

Tuesday was devoted to the children, and although many grown people attended, the feature of the day was thousands of school children flitting like bright birds through the various buildings. Wednesday was farmers' day and Thursday citizens' day, when the Mayor proclaimed a civic half-holiday, and 21,000 paid their way through the gates and 9,000 into the grand stand. Friday was American day and 5,000 visitors came in from points in the Western States.

ATTRACTIONS.

The attractions were generally pronounced not up to those of other years, except in the matter of the horse races, which were particularly good. The stock parade is a feature of the Fair which, once seen, is never likely to be forgotten. All the horses and cattle are led or driven around the race track, while the hogs and sheep are carried on large drays. The president of the association and the mayor of the city head the procession, and there is always a good band. The cattle and horses are all gaily decorated and appear to like the performance quite as much as the spectators.

A RED-HAIRED GROCER.

Frank G. Sherwin, of Battle Creek, Mich., rejoices in the fact that he has red hair, and is known in the Michigan town as the "Red-haired Grocer." When Mr. Sherwin started in business several years ago, he decided that his locks could be turned to advantage, and the idea has been a decided success from the start. All the wrapping paper, bags, etc., employed by the firm are printed with flaming red ink. "Frank G. Sherwin, the Red-haired Grocer," and frequently the firm's advertising matter is signed "Ever Ready," "Always Ready," and so on.

CANADIAN-BRITISH TRADE PROSPECTS.

MR. J. M. McKIM, of London, England, manager of the branch office of THE CANADIAN GROCER in Great Britain, is visiting his relatives and friends in Canada. Mr. McKim was for some years a member of the business staff of the Toronto office, and was promoted to the management of the British branch nearly two years ago. His father was the late Robert McKim, who, as a member of the famous Light Brigade, saw service in the Crimean War, and fought in the engagements of Alma, Balaclava, Inkerman and Sebastopol.

"What are the prospects," I asked Mr. McKim, "from what you can gather in your conversation with British manufacturers and merchants for the expansion of trade between Great Britain and Canada?"

"Prospects are certainly improving. But, you know, there are a great many business men in London who do not seem concerned at all about trade outside the British Islands. I am sure, however, that there is a better feeling in regard to trade with Canada. As you know yourself, from your own observation, there are a great many more British manufacturers and merchants, or their representatives, than there used to be coming to Canada looking for business."

"Do you hear many complaints in regard to the absense of a national insolvency law in Canada?"

"I do. Some business men have told me that not until Canada has set her house in order in this particular will they make any effort to do business with her. They cannot, they tell me, understand why a nation should extend preferential tariff treatment to Great Britain, as Canada has done, and then, by refusing to enact an insolvency law, nullify to a great extent the advantages which the tariff accords. Some, on the other hand, pretend that the preferential tariff does not give British goods a preference. I was very sorry," concluded Mr. McKim, "to see the Insolvency Bill side-tracked again. I believe that a national insolvency law would do as much, if not more, for Canada in Great Britain than even the preferential tariff."

THE CANADIAN GROCER is now well known in Great Britain, and the London, England, office at 109 Fleet street, E.C., is frequently visited by British manufacturers and merchants seeking information about Canada.

A. McLeod and R. A. Martin, of Kingston, have been awarded the contract for supplying the penitentiary with groceries.

TO THE TRADE

Our ***BRUSH FACTORY*** is now in full operation and we are ready to supply

SCRUB and HORSE

BRUSHES

in quantities to suit the Trade. Stove Brushes will soon be ready. Please write for catalogue, prices, discounts and terms to

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Quebec,	Hamilton,	London,	Kingston,	St. John, N.B.,
Halifax,	Winnipeg,	Victoria,	Vancouver,	St. John's, Nfld.

GROCERY WINDOW DISPLAYS.

By Grocer.

I WOULD like to say a few words re window dressing. It is a very rare thing to see a nicely dressed window throughout the country, although you will find some very nice stores. It is simply because of one of two things : either they don't know how or do not care. If the latter, I would advise the merchants to get out of that slovenly way. If the first, then try and cultivate a taste which will make them think more of their business. If they do so they will find they have a finer business than they ever thought they had, while they will find that they have more pleasure in doing business than they had before. Then, again, they will find that they are doing a better trade, not only in volume, but from the standpoint of profits.

A store window is like a man's face. As a man's face is an indication of a good or bad character, so is the window to a clean or dirty store. And we find a great many of the latter.

In order to be a good window-dresser one must possess natural taste, and also be methodical and a good designer, so as to be able to arrange and display goods in the best way and to good advantage.

Some people think that so long as they fill the window with goods they have dressed it. Therein is where they make a great mistake. For instance, I once saw a clerk dressing a window in a good large town with the following goods : At each end of the window a pile of soap, in the centre a box of tea, at each side of tea a box of raisins ; then some teapots. While he was still dressing the window, I remarked to him : "Would you like to have that lot mixed together for your dinner?" He looked at me in surprise, and wondered what I meant. After explaining that tea and soap would not make very palatable soup, he remarked that he never thought of it in that way. Therein is the great mistake. And there are a great many clerks and proprietors just like him. They never think, and they never use their eyes when they go out. If they did they could soon gather ideas which would make them give more attention to their store window as well as their interior decorations.

To keep your stores attractive costs little more than time, and lots have that and to spare. Then, put a little into your stores, and brighten up some of your old goods.

STRAWBERRIES IN HALIFAX.

The Halifax produce market is without special feature this week, except as regards the arrival of the strawberry crop, which has been a good one. The receipts in Halifax were large. The season began on June 26, and from that date till to-night there have come in from Annapolis Valley points 5,000 crates. On Tuesday last, the receipts amounted to 1,113 crates, the largest on record. The price that day dropped to 6c. per quart, but yesterday and to day it came up again to 8c.—Halifax Herald, July 15.

NORTHERN SALMON CANNERIES.

The Victoria Daily Colonist, of July 7, had the following : "Northern cannery business is now in full swing. Fish are running thick on Rivers Inlet and boats are making an average catch of 100 salmon a day. On the Skeena, where the fishing season started earlier, conditions are reversed. Only an average catch of from 18 to 20 fish to the boat is being taken, and the Indians, discontented with their success, have struck for higher wages. Such was the news brought from the Northern fishing grounds by the steamer Boscowitz yesterday. The Indians of the Skeena were anxious to take passage on the steamer down to Rivers Inlet, but the vessel, out of consideration for cannerymen, refused to carry them. One of the big drawbacks to fishing on the Skeena so far this year has been the dark, cloudy weather, which kept the fish to the bottom of the river. No large packs have consequently been made, the biggest put up at the time the steamer left being that of Cunningham's, consisting of 1,000 cases. The Boscowitz brought 300 cases down to Victoria, besides a quantity of furs. The steamer sailed again for the North last evening, and will call at Steveston to-day for 400 or 500 empty salmon boxes for the Brunswick cannery. She had a good load of both freight and passengers leaving here."

FOR THE GROCER'S WIFE.

Mrs. I. M, W.—"Will you give suggestions for a company of one hundred and fifty persons ?"—Your question probably refers to the refreshments. In entertaining so large a number, the "standing supper," as it is now termed, will best meet your requirements. Lay the dining-room table with a handsome cloth and a low plateau of roses as centrepiece. At convenient distances arrange piles of plates, napkins, and the necessary silver for serving. The dining-room should be open through the hours given in invitations, guests coming in and out at pleasure. They stand around the room and chat while they partake of the delicacies. Salads, croquettes, ice cream, fancy cakes and coffee is the usual reception menu. At this season of the year hot dishes seldom are served at evening companies.—Acker's Weekly.

Empire Smoking Tobacco

Ask your wholesaler for a sample caddy of

EMPIRE

at

36 cents.

5, 10 and 15 cent Plugs.

Big Plugs

FOR

Little Money

Empire is a fine, cool smoke, and is sure to please. It is the largest, cheapest and best in Canada.

Made by the

EMPIRE TOBACCO CO., Limited

Granby, Que.

Fine JAPAN RICES

JAPAN GLACE,
JAPAN MIKADO,
POLISHED CRYSTAL,
SNOW JAPAN,
JAPAN ICE DRIPS.

MOUNT ROYAL MILLS BRANDS

D. W. ROSS CO'Y., AGENTS,
MONTREAL

The "Star Brand"

—of—

Pails, Tubs, and General Woodenware is always reliable.



BOECKH BROS. & COMPANY
Selling Agents, **Toronto, Ont.**

WM. CANE & SONS, Limited
Manufacturers, NEWMARKET.

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, **TORONTO**
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.



ASK FOR
MOTT'S



Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.
TORONTO AND MONTREAL.



Free

Send for particulars regarding free Automatic Selling Machine for the sale of Adams' Tutti-Frutti Gum.

Address

Globe Automatic Selling Co.

13 Jarvis St., Toronto, Ont.

MONSOON

INDO-CEYLON TEA

A Satisfied Man is usually a prosperous man

The grocers who are selling **Monsoon** are all satisfied dealers.

To become happy and prosperous, then **push** Monsoon.

Order a 60-pound case and send us 50 names of customers and we will send samples and circulars telling them that Monsoon can be bought from you, etc.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON

INDO-CEYLON TEA.

Enameline

The Modern STOVE POLISH



PASTE.



LIQUID.



CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

A LESSON IN TEA.

THIS is not a made-up story, but a true narration of facts. Many readers may at once recognize the parties concerned—for my part I am under promise not to mention names.

A certain firm purchased a large quantity of tea in the foreign markets two years ago. Almost immediately after the purchase the price of tea went down, and the speculation turned out to be a failure. The firm was in a quandary, as it had over $100,000 expended in the purchase, which would not then realize more than three-fourths of that amount. The dilemma was explained to a wise man, and he said he would think over the matter and report next day. When he came back in the morning he asked the firm if they would turn over one-fourth of the stock to him and he would guarantee to get full price for it. They did so, and a large quantity of tea, which was then stored, was consigned to the wise man.

About three weeks afterwards, a new brand of tea was widely advertised. It was in pound and half-pound packages, and had a pretty and distinctive name. It was advertised at 50c. per lb., and in less than two weeks the supply was exhausted. The name of the tea and its peculiar quality were widely talked about.

Another lot was put on the market and the advertising kept up, and then a third and last lot was advertised, but, in the meantime, the firm had "smelled a rat" and had been let into the secret. They went out into the market and bought a whole lot more of the tea they had been "stuck" on, and in another month they had duplicated the order. Their failure turned out to be a howling success, and all through the machinations of the wise man, who had conveyed the idea of giving this tea—which was of the most ordinary quality and cost but 25c. per lb. in bulk—a distinctive name and putting it on the market as a package tea, well advertised to the consumer. It cost 3c. per lb. to pack it in neat shape, and about 4c. per lb. to advertise it, leaving a profit of 18c. per lb. on 400,000 lb. of tea—$72,000 profit in about nine months!

The whole scheme, be it remembered, originated in a direct loss of 25 per cent. on the first purchase, and it was only the genius of the wise man who was called into council that turned the failure into a success by the simple process of giving the goods a distinctive name, putting them up in attractive form and advertising them liberally to the public. The same tea was being sold by grocers at the time for 30c. per lb. in loose form, but the wise man rightly conjectured that in a better and more presentable shape it would sell at a better price, provided that it was properly advertised.

The same tea is being advertised and sold to-day, and that is why I cannot mention its name.

But there is a great advertising moral for consideration. To take any article that is a failure at its own price, make no change in the goods intrinsically, but merely in the outside appearance; advertise it judiciously and create a steady demand for it at twice the price in the short space of a few months, ought to be the best kind of an answer to the cranks who have the audacity to tell us, in these enlightened days, "advertising does not pay."—John C. Graham, in Printers' Ink.

The above is very suggestive of the power of advertising to create demand; that a convenient package is a great factor in securing public favor; that cutting prices is not essentially a factor in winning trade; that it is easy to humbug some of the people at some time; that grocers are forced to sacrifice a liberal profit on bulk goods for a small profit on proprietary brands of inferior quality.

We also note that this tea episode is denominated "a scheme" and that its author deliberately states that the tea sold at 50c. per lb. in packets, was the same tea that was sold in bulk, at the same time, for 30c. per lb.

The moral is plain that consumers are willing to pay more for goods put up in attractive shape than for the same articles in bulk at much lower price. This fact is clearly demonstrated by the preference given to crackers, put up in neat packages, over the same sort sold at less price in bulk; to the sale of cereals in packages at double the cost to the consumer that the same can be bought for in bulk. It is evident that package goods are most in favor with consumers, and that they are quick to pay an extra price for the more convenient service.

Is not the above narrative of "facts" also illustrative of how the consumer pays for advertising and makes it possible and profitable for plucky fellows to avoid a failure and make a "howling success?"

There is a sermon with many valuable lessons in Mr. Graham's story, which grocers should take to heart.—American Grocer.

Mr. George Yerex, of Yerexville, Ont., picked from three acres last week on his farm, in four days, and delivered them at W. Boulter & Son's canning factory, Picton, 13¾ tons of sweet wrinkled peas, "McLean's Advancer" variety. In the pod, this will bring him in $275.70, being over $90 per acre. He has still three acres to pick, equally as good, this week. Weight, 27,750 lb.; drawn in eight loads on July 4, 5, 6 and 7.—Picton Times, July 13.



Good in Any Climate Wherever There Are Flies.

TANGLEFOOT

SEALED STICKY FLY PAPER.

Ask Your Jobber.



Always on the Lookout for Business

THE LIVE GROCER STOCKS

Keen's D.S.F. Mustard

Its reputation of over one hundred and fifty years has been made on **quality.**

Frank Magor & Co., 16 St. John Street, Montreal

Current Market Quotations for Proprietary Articles

July 20, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.



3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases, per doz	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	1[illegible]
25 lb. pails, "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.



P. G. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs.	$4 00
" 6, ½ " "	4 50
" 8, ¼ " "	7 25
" 10, ½ " "	8 25
" 10, Jet Enamel	8 25

CARR & SONS. per gross

No. 2—¼ gross boxes	2 70
No. 4—¼ gross boxes	5 75
No. 5—¼ gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz.
No. 5 Spanish Blacking ¼ gross cases	7 20
No. 10 " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—



	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish— Per Gross

Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases	
6-oz. bottles	14 40
Quickshine Pipe Varnish	12 00
¼ gross cases pressed top tins.	
Alpha Metal Polish No. 2	9 00



Shoe Dressing— in ¼ gross cases.

French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 4	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00



BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	0 03

BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size: ½ gro, 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY doz. net

Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars	$1 20
" " (in cream pitcher) 36 5c. bars	1 20
" " (in sugar bowl) 36 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00
Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. pieces	
Flirtation Gum (English or French wrappers) 115 1c. pieces	

Quality Wins Trade.

Price is an argument with some people, but "quality" **wins trade and keeps it.**

Edwardsburg Starch proves its right to be called the Starch of quality by the unequaled test of time—time tests **all** things. Suppose you sell a customer a Starch that is yet in the experimental stage—you take more chances in **selling** it than the customer does in **buying** it. If a customer's trade is worth having, it is worth keeping. It is a poor way to keep it by running the chances of shaking their confidence in the quality of goods you sell—truly "quality wins trade." Edwardsburg Starch is pure Starch! Edwardsburg Starch keeps trade! It pays to buy (and to sell)—

Edwardsburg Starch.

The Edwardsburg Starch Co., Limited

Cardinal, Ont.

Benson's Prepared Corn. Silver Gloss Starch. Benson's Enamel Starch.

Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caracas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caracas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	....

WALTER BAKER & CO.

Cocoa, ½'s	0 52
Premium Chocolate, ½'s	0 45
Webb's Cocoa Powder, ¼'s	0 30

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
½ lb. Packages, 15 or 30 lb. cases	0 27
¼ & ½ lb. " " " "	0 27½
¼ " " " "	0 28
¼ " " 5 " "	0 29
¼, ¼ & ½ " 10 " "	0 29
⅛ " " 5 10 15 "	0 30
⅛	
Bulk—	**Brls**
White Moss, 10, 15 or 20 lb.	0 18
Feather Strip, " " "	0 20
Ribbon, " " "	0 18
Special Shred, " " "	0 16
Macaroon, " " "	0 16
Crown Desic'd, 12, 20 25	0 16
Special, " " "	0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.		29
" " ½ lbs.		28

CHEESE.



	Per doz
MacLaren's Imperial—	
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.

	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	0 32
Jersey "	0 29
Rajah "	0 20
Old Government Java	0 28 0 30
Maracaibo	0 18 0 20
West India	0 16 0 18
Rio, choice	0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—



1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	4 00
8 " " "	6 00



P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz, " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs	1 30
" " 6-lb. "	2 60
Flexman " 3-lb. "	1 30
" " 6-lb. "	2 60

GELATINES.

COX'S

2's	1 10
4's	1 10
Quart size,	2 22

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

The Hour Has Come.



NO USE dodging the issue; it won't be downed. The time has come when ninety-nine out of every hundred merchants understand what a serious problem it is to gain full profits out of their business. Do you realize what an almost impossible thing it is? Do you realize that the Money-Weight System is **that great saving power?**

ASK FOR INFORMATION.

The Computing Scale Co., Dayton, Ohio

or MONEY-WEIGHT SCALE CO., 47 State Street, Chicago, Ill.; MONEY-WEIGHT SCALE CO., 142 Chambers St., New York, N.Y., Sole Distributors; James A. Hossack, Dist. Agt., 1662 Notre Dame St., Montreal, Que.; L. A. Davidson, Dist. Agt., 104 King St. W., Toronto, Ont.

Cheap Fetchers and Carriers of Inexpensive Daylight.

"Luxfer Prism windows and pavement lights are a boon to progressive and thrifty merchants."



EATON'S—WITH LUXFER PRISMS.



EATON'S—WITH PLATE GLASS.

WE REST OUR CASE

upon a comparison between the amount required to light your store with Luxfer Prisms and the amount of your artificial light bills.

WRITE TO

Luxfer Prism Co., Limited.

58 Yonge St., Toronto.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots



P. G. JELLY POWDER.

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate. 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz, in case, per doz	$1 00
5-lb. tin pails, 3 pails in crate, per lb.	0 06½
7-lb. wood pails, 6 " " "	0 06½
14-lb. wood pails, per lb.	0 06½
30-lb. " " "	0 06½

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

per gross.		per gross
Pony size	$ 7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
⅛ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA —COW BRAND.



Case of 1 lbs. (containing 60 pkgs.), per box, $3.00

Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.

Case of 1 lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00

Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box $4 00

Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 8-16 lb., and 1b. Quotations furnished for "Ivory Bar" and other grades of soap on application.



1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.



A. P. TIPPET & CO., AGENTS

Maypole Soap, colors per grs. $12.00.
Maypole Soap, black, per grs. $18.00.
10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 05¾
No. 2 " " " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 07½
Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.	





KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes. 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08½
PURE	40-lb. boxes 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 7¼
	Pure	0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—

Canada Laundry, boxes of 40 lbs.	0 4¼
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05¼
4 lb. canisters, cases 48 lbs	0 5¼
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in case	0 07
Kegs, extra large crystals, 100 lbs	0 06



Brantford Gloss—
1 lb. fancy boxes cases 36 lbs. 07½

Canadian Electric Starch—
40 packages in case 3 20

Celluloid Starch—
bxs. 45 cartons per case 3 50

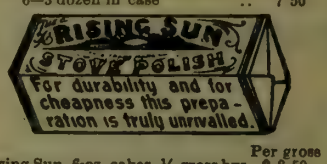
Culinary Starch—Chal-Prep. Corn—
1 lb. packgs. boxes 40 lb 0 04½

No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs. 0 06

STOVE POLISH.



No. 4—3 dozen in case (net cash) $4 50
6—3 dozen in case " " 7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00





Tiger Stove Polish, ¼ gross boxes, large per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75



SILVERINE. Per gross.

No. 4—50c. size	$3 85
No. 6—80c. size	5 50
No. 8—10c. size	6 60

TEAS.



SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs. / 30 1-lbs.	0 35
" " 120 ½-lbs.	0 36



Ceylon Tea, in 1-lb. and ½-lb lead packages black or mixed.

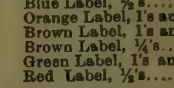
Black Label, 1-lb., retail at 25c.	0 19
" " ½-lb. " " "	0 20
Blue Label, retail at 30c.	0 22
Green Label " 40c.	0 28
Red Label, " 50c.	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Empire, 3's, 4½ and 9's	0 36
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

Matches—	5-Case Lots.	Single Case.
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Tiger	2 65	2 85
Empire, (slide box)	2 25	2 35
Safety, Capital	2 75	2 85
Parlor, Eagle, 200 s	1 30	1 40
" 100 s	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 45
" Improved Globe	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35
F.o.b. Toronto.	
Matches, Kodak, per case (10 gross in case)	2 68

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labelled Tins.
SPECIAL AGENTS 14 lb. Boxes.

For the entire Dominion, **C. E. COLSON & SON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba **Buchanan & Gordon, Winnipeg.**

The Toronto Patent Agency

Limited

CAPITAL - $25,000

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JOS. DOUST, ESQ., Vice-President.
J. ARTHUR MCMURTRY, Sec.-Treas.

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TORONTO, ONT.

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in fact, all kinds; and besides being very neat in appearance they are very strong and durable,

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VOL. XIII. TORONTO AND MONTREAL, JULY 28, 1899. NO. 30.

PUBLISHED EVERY FRIDAY

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QUALITY..

When a salesman talks price to you
Ask him about QUALITY

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Ask him about QUALITY

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That's the
STRONG POINT
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A can of Heinz Baked Beans makes a handy and satisfactory picnic lunch.

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depends for its *real* value upon the length of time that you hold the trade of the customer who buys it of you. The permanent customer pays you the biggest profit in the end. Salt is a small item, but it is just one of these "small items" that holds a customer's trade.

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POPULAR PROFITABLE

Maypole Soap Dyes

The most perfect, convenient and economical Household **DYE** made. **DYES** any material. **DYES** any color. Retails 10c. for Colors, 15c. for Black.

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40% profit to retailers on Maypole Specialties.

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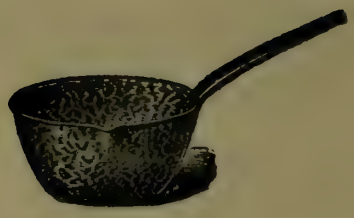
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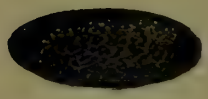
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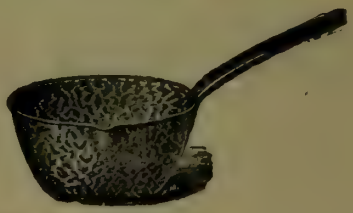
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Largest size ever offered.



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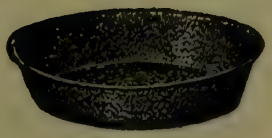
No. 24. SAUCE PAN.



1½-QUART TEAPOT.



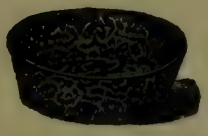
DOUBLE ROASTING PAN.



12-QUART MILK PAN.



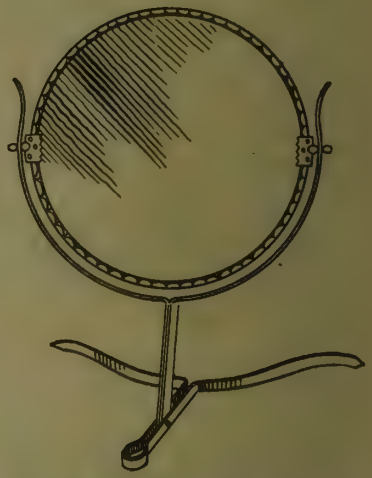
2-QUART COFFEE POT.



A 2 and 4-QUART PUDDING PAN with 1 lb.



A PAIR OF WASH BOWLS
No. 28 and No. 30, with 1 lb.



10,000 BRITISH BEVELED PLATE GLASS MIRRORS, worth $1.00 each at retail, giving one with each pound. Glass 5 inches in diameter.



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10-QUART WATER PAIL.

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MAYELL & COMPANY

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I make the prices of my Cigars low; but I am not a "cutter" or a "slasher" of prices. The "cutter" usually buys a job lot of tobacco, and that generally means inferior quality to begin with. Briefly, somebody makes a mistake; and "somebody" wants you to help him out of a hole by buying his tobacco. He is willing to let it go cheap—if he can find a purchaser.

Whenever you buy cigars at a lower price than I ask for my "Pharaoh" (retails for ten cents), or my "Pebble" (retails for five cents), you may be absolutely sure that the quality is sacrificed, and, too, that the workmanship is inferior. I would like to send you samples of my "Pharaoh" and my "Pebble" Cigars.

J. Bruce Payne, Mfr.,

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Cheques Payable to Your Order

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Time, trouble and expense is saved, while good satisfaction, custom, and profits is given.

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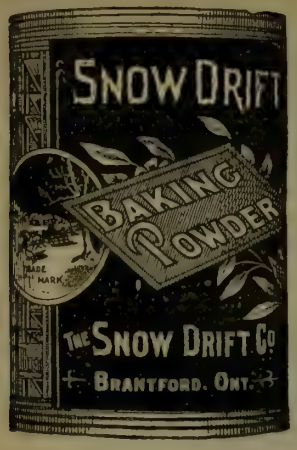
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An appetizing relish is given the luncheon or dinner when these unrivalled Canadian-made pickles are served. That is what makes pleased customers, and pleased customers are the kind that stay with the grocer.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.



CLEAN, BRIGHT, WHOLE SPICES

TILLICHERRY PEPPER
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MUSTARD SEED
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CURRY POWDER TURMERIC CELERY SALT.

FOR THE PICKLING SEASON.

LICORICE . .







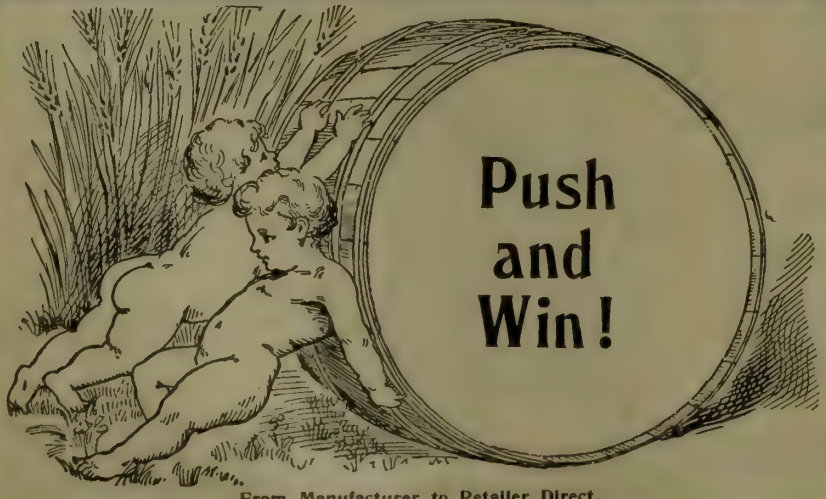
We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

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BROOKLYN, N.Y.

Established 1845.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.



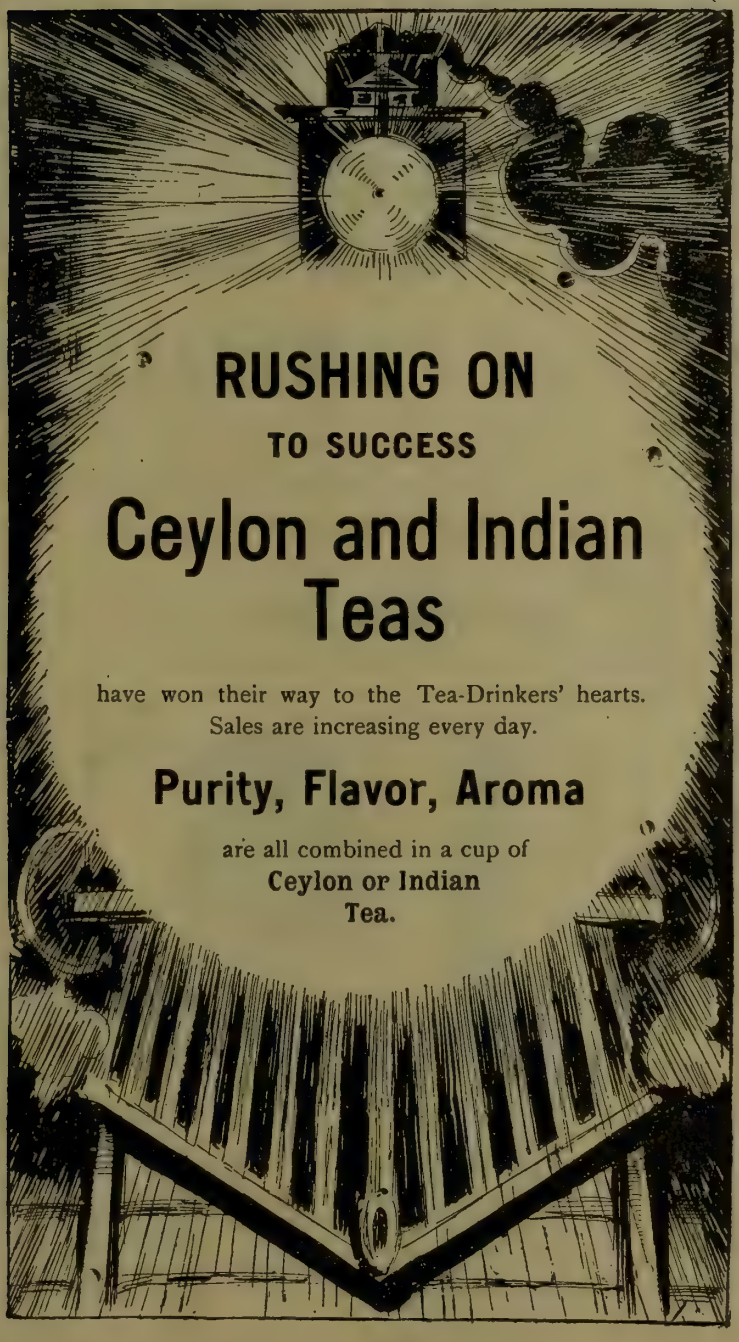
Push and Win!

Tillson's Flake Barley

sells itself in warm weather. PUSH IT and you win larger profits than you'd believe dull times could ever bring you. Besides being a light, delicate, strengthening, easily digested breakfast cereal, it makes delicious puddings that even the dyspeptic can eat with impunity. It is sold by the pound—no order is too small for us.

The Tillson Co'y, Limited
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From Manufacturer to Retailer Direct.


RUSHING ON
TO SUCCESS
Ceylon and Indian Teas
have won their way to the Tea-Drinkers' hearts.
Sales are increasing every day.
Purity, Flavor, Aroma
are all combined in a cup of
Ceylon or Indian
Tea.



New York Ginger Ale

(Quart Bottles—1 Doz. in case.)

The quickest seller on the market during the hot weather.

Your Profit is 50 per cent.

WE ARE THE SOLE AGENTS FOR NEW YORK GINGER ALE for the Grocery Trade of Ontario.

As far east as Belleville and as far north as Sundridge, five case lots are delivered at 80 cents per doz.

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BE UP-TO-DATE

WILSON'S MONEY WEIGHT SCALES



Show you in figures the weight of the purchase, also the price and the amount paid.

Handsomely Finished. AGATE BEARINGS

Send for Catalogue

C. WILSON & SON

69 Esplanade St. E., TORONTO, ONT.

A Polished Polisher

METALLINE . . .

the new cleaner. No acids—very durable—easily applied; will not injure wood, enamel or leather—cleans all equally well. 5 and 10-cent packages. Samples sent on application.

SILVERINE MFG. CO. .·.·.·MONTREAL

DOLLARS

are made by selling . . . .

Paterson's Sauce.



Rose & Laflamme

Agents MONTREAL.

Batty & Co.



ESTABLISHED 1824.

LONDON.



OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

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PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, JULY 28, 1899. NO. 30

DELINQUENT ACCOUNTS AND METHODS OF SECURING COLLECTIONS.

By William A. Joyce.

THE poor we always have with us ; it makes little difference whether we refer to the poor people or to our poor accounts, for, with the latter, so long as we do, and must necessarily do, a credit business, so long we are positively sure to have a certain number of delinquent accounts. They necessarily become a part, as it were, of our stock in trade, yet how little value we usually attach to them when looking over the books of some concern that has become insolvent, for, as a rule, they are sold with the other assets for little or nothing. What an ideal life for a business man if his business could be done on a strictly C.O.D. plan or a sort of a United States postal plan—that is to say, "pay before you taste the stamp," but, if this wonderful change in business would come about, what would become of us poor credit men. I see no other vocation left for us but to become the iceman—"wouldn't you like to be the iceman?" So, for our own selves, we had better encourage the existence of delinquent accounts, and then, with a wise look and a very little action, collect some small account that no one else could possibly have collected. Then our concern sees the great necessity of advancing our salary ere some other concern discovers our wonderful value and makes it an object to change for our health, and, perhaps, like the preacher, we receive a "call" where we can do more good at a little better pay. So, having settled the fact that out of necessity we must have the delinquent accounts, let us consider for a few moments how to care for some and how to keep our percentage of losses under one-half of 1 per cent. of our business sales, which, in the shoe trade, is, in my judgment, a fair estimate of what the maximum losses should be.

It has been the custom of the concern I represent to make our statements daily, keep the same arranged alphabetically, and, on the first of the following month, send them to all purchasers during the month, marking the statement, "not a dun, but sent to you for comparison, and for the purpose of correcting any errors that may have been made." In addition to this, we send at that time statements of all past due accounts and those becoming due soon, making a list of these, and then, say, after 10 days, we send another statement to all those who have failed to settle, attaching to same a colored slip calling attention to their past due matter. If this does not have the desired effect, we follow by a notice of draft. If draft is returned unpaid, we write them a pleasant letter asking for an explanation, and, at the same time, notifying them in many cases that we shall discontinue the account, and mainly for the reason that, considering the prices upon which we sell goods, we cannot afford to change our terms beyond those named upon invoice. We find that this frequently has much better effect than by sharper treatment.

We have found by years of experience that, as a rule, it does not pay to place accounts for collection in the hands of country attorneys, either through yourself or through your own attorney. Invariably, when it reaches the attorney who is to do the collecting, we find the very party against whom we have the claim is either a relative, friend, or, in some way, closely connected, and very often is the regular attorney for the party against whom we hold the claim. Our claim is then either pigeon-holed or dallied with until we have lost all patience in the matter. Our custom has been to go directly to the party in a pleasant manner, and secure by best means possible, giving ample time.

During nearly 25 years of experience our concern has never sued what is termed a live account. After a delinquent has become insolvent we have placed claims of this nature in judgments, especially where we have anticipated that in the future there might be a chance to recover some part of the amount. We have made it a rule to be lenient and at the same time firm. We have found that by kindness and forbearance we have saved many delinquent accounts. The good credit man should look up and read Alice Carey's little poem "Don't Crowd," which, for your benefit, I will read :

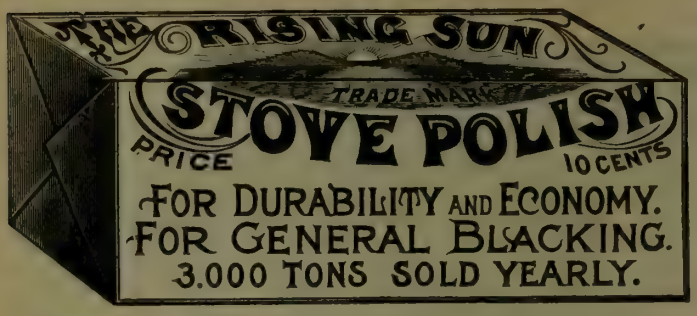
Don't crowd ! this world is large enough
For you as well as me ;
The doors of art are open wide—
The realm of thought is free.
Of all earth's places, you are right
To choose the best you can,
Provided that you do not try
To crowd some other man.

What matter though you scarce can count
Your piles of golden ore,
While he can hardly strive to keep
Gaunt famine from the door?
Of willing hands and honest hearts
Alone should men be proud !
Then give him all the room he needs,
And never try to crowd.

Don't crowd the good from out your heart
By fostering all that's bad ;
But give to every virtue room—
The best that may be had ;
Be each day's record such a one
That you may well be proud ;
Give each his rights, give each his room,
And never try to crowd.

We have another scheme which has taught many a delinquent to become a prompt and valuable customer. It may not

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

always work, but our plan has been something after this fashion: We fund the present indebtedness and secure the same by a plan of guarantee or real estate security. We then insist upon the delinquent discounting all purchases whether of us or of other concerns; in addition to this, we insist on a very small weekly payment, which payment must be made on a regular date. We allow discount on all his purchases, and insist upon his paying interest upon the funded indebtedness, which interest we collect either monthly, quarterly or semi-annually. We know of a number of cases where, by careful financing for good honest and industrious men, it has enabled them to become prosperous dealers.

The question often arises, "When does a man become a delinquent?" In my judgment he becomes a delinquent the minute he commences to lose his discounts, and from that time he is in no condition to compete with his neighbor who is in the habit of looking after every cent in that direction. It is well to watch all accounts that are known as "running accounts," that is, accounts that buy indiscriminately and pay what they can afford to pay on account from time to time, and making no settlement from the first of the year to the last. The days of these accounts are past, and no good business man can afford to have them or can afford to carry them, for sooner or later the blow will come, and, unless you are securely buttoned up, you will surely have an item for the debit side of your profit and loss account.

It is somewhat of a question in my mind whether these few simple facts are of much interest to you, but if they are, you are most welcome to them, and I sincerely trust the time will arrive when delinquent accounts will continue to grow less in number, which I really think they will, for it seems to me as if we were getting closer and closer to a cash basis, necessarily so on account of the close margins upon which goods are sold.

RETAILING SUGAR IN VANCOUVER.

"Wait a moment and I will tell you what happened in our line the other day," said a grocer recently.

"You know" (I didn't, but of course I nodded wisely) said he, "the Retail Grocers' Association have been selling granulated sugar at 17 lb. for the dollar ever since the last rise in price and there is not much in it at that."

"Never is any money for your trouble in sugar," put in the grocer's clerk, sympathetically.

"We heard that a certain grocer was selling 19 lb. of sugar for $1," continued the grocer. "How he was able to do that was a mystery. So I resolved to test it. I sent a party to buy a dollar's worth of sugar. When I got it and put it on the scale, expecting, of course, to see it on the light side, it weighed 20 lb. 10 oz. full weight.

"For fear it might have been a mistake, I sent another purchaser in for a dollar's worth of the sugar. This lot was weighed and touched the beam at 19 lb. 6 oz., an evident intention to make 18 lb. fo $1, but with the error in the weighing machine it compared exactly with the previous weight. The long and the short of it was that fellow was selling sugar at less than cost and then his scales cheated him 1 lb. 10 oz. on 19 lb., and he does not know it yet.

"Can you wonder some people are unable to make it 'go' in business," concluded the grocer, with some heat.—The Province, Vancouver, B. C.

IS IT TRUE?

How to reduce the cost of doing business is the great mercantile problem of the day. Some of the retailers are trying to get around it by forming combinations to reduce the purchase price of goods, but the limit to that sort of thing is soon reached. Some dealers don't know what "cost" really means. If they met it in the street they wouldn't recognize it. Verily, they are in a parlous state. — New York Merchants' Review.

NOVEL WINDOW DISPLAY.

D. S. Coonrad, a retail grocer of Rockford, Ill., has pleased his fellow-townsmen by a unique window display, showing a "grocers' picnic train," his idea being to advertise the local grocers' picnic.

According to The Grocers' Criterion Mr. Coonrad has constructed the picnic train of the following materials:

The locomotive boiler is made of a five-gallon oil can, the smokestack is a lantern chimney and the cowcatcher is made from fly paper upon which the grocer has written truly; "No flies on this train." The wheels are the round tins in which "Sweet Burley" fine-cut tobacco is sold, and the driving rods are made of "Red Cross" macaroni boxes. These boxes are also used for rails on which the unique train runs. From the cab window of the engine a brownie's head is protruded; he is the engineer. The tender is made of a "Morgan's Sapolio" box and is laden with bottled and canned dainties suitable for a picnic lunch.

The baggage car was made from a match box and is inscribed; "C. & N.-W. Flyer —Buy picnic lunches here."

The passenger cars are made from boxes of the "'Robert A. Johnston' crackers; in no trust, buy them and you get the best; Milwaukee, Wis." The car wheels are made of salmon cans.

At every car window brownies are seated and the heathen Chinee are obliged to take to the roof. Underneath the train is the placard: "All aboard for the Grocers' Picnic," and above the display are draped the stars and stripes. The depot from which the train runs is made out of boxes of "Rockford" oats.

The display attracts great attention and will undoubtedly sell many tickets for the picnic.

COMPETITION

has disturbed the relative values of low and high grade teas. High grades were never so cheap---a return to original values may be expected. For **one week** our travellers have special figures for our L.S. No. 1 **Japan** and Empire Golden Tipped **Ceylon.**

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **HAMILTON.**

The leaders of all English Tobaccos.

Established 1749



James Turner & Co., Sole Agents for Canada, **Hamilton.**

Hot Weather Coming

and people are skipping for the Country. Sell them some "Reindeer" Brand Condensed Coffee and Milk to take with them.

NEW SEASON JAPAN TEA

First to arrive in this market. 1899 Crop.

OUR FAMOUS

GOAT BRAND JAPAN TEA

Now in store. All orders will be filled promptly.

T. KINNEAR & CO., 49 Front East, TORONTO

HAMILTON GROCERS' PICNIC.

THE annual picnic of the Retail Grocers' Association is one of the events of the year in Hamilton. This year was no exception to the rule, as the attendance at the picnic, which was held on July 19, at Queen Victoria Park, Niagara Falls, was greater than in any previous year. Over three thousand took in the trip.

Great preparations had been made for the reception of this large crowd. In fact, representatives of the association had been sent to the park the day before, so, when the excursionists arrived, everything was ready for their reception. Tea, coffee, milk and hot water were served free to all, and by noon the three thousand were scattered everywhere in the shady places in the park, making merry at their luncheon.

The 13th Battallon band accompanied the party, and their music contributed not a little to the pleasure of the afternoon.

After luncheon the crowd scattered in all directions. As reduced rates had been provided for trips on the electric observation cars, many went up or down the Niagara. Many visited the beautiful Dufferin islands, others went under the Falls, others patronized the Maid of the Mist. Hamilton excursionists were to be seen everywhere, especially until 2.30 o'clock, when a good crowd gathered to see the programme of races, sports, etc., run off by a committee of the grocery clerks. The following were the winners :

100 Yards' Foot Race—For grocery clerks under 17 years of age.—R. Kerr, G. Clyde, E. Edwards.

100 Yards' Foot Race—Handicap, for grocers.—J. Lampman, R. Ryckman, E. H. Young.

200 Yards' Foot Race—For retail grocery clerks and drivers.—Geo. Blair, R. Kerr, J. L. Brown.

100 Yards' Sack Race—For drivers.—L. Capple, S. Ross, Geo. Blair.

200 Yards' Hurdle Race, eight hurdles — For grocery clerks and travelers.—J. L. Brown, Geo. Blair, J. Lampman.

100 Yards' Foot Race—Open to all. — Albert Newman, Niagara Falls; E. Smith, Dundas; John Garson, Hamilton.

100 Yards' Three-legged Race — For grocery clerks and drivers.—J. L. Brown and C. Hall, Geo. Blair and C. Kerr, L. Capple and John Henry.

75 Yards' Race — For lady bookkeepers and clerks.—Miss Robinson, Miss McCullough, Miss Burton.

¼ Mile Foot Race—For grocery clerks and travelers.—J. L. Brown, C. Hall, S. Ross.

Running Long Jump—For grocery clerks and drivers—John Garson, J. Lampman, John Henry.

¼ Mile Foot Race—Open to all.—E. Smith, Dundas; Albert Newman, Niagara Falls; John Garson, Hamilton.

Ladies' Soap Race.—Misses McManus, O'Neill, Walker, Galloway, Bremner, Urry, Whiteley and Athawes.

The committee of the day was : J. C. Boligan, president ; C. Bremner, treasurer ; W. R. Harvey, secretary ; Joseph Kirkpatrick, chairman ; Adam Ballantine, Andrew Bain, Wm. Smye, jr., James Main, J. O. Carpenter and John Ronan.

POTATOES SCARCE IN ROSSLAND.

There is a potato famine in Rossland, says The Vancouver World, and many restaurants have ceased to serve them on account of the price. The price last Saturday had advanced to $5 per sack or about 4½c. per lb. by the sack. The famine is chiefly caused by the fact that large quantities are being shipped from the Pacific Coast, especially in the United States, for the use of the American soldiers, in addition to which the demand for Alaska is large.

Essex is to have two tobacco factories to work up the crop of the peninsula. It is proposed to instruct growers how to cure the crop, a good deal of that hitherto offered having suffered in the process.

The value of the exports from Hamilton in the fiscal year, ending June 30, was $253,367, and in the last quarter year the exports amounted to $63,727. In hides and calfskins alone this city exported $12,000 worth in the year.



In The Dog Days

many articles do not sell so readily as during the rest of the year. But

Imperial Cheese

is in demand the whole year round, and especially at this season when picnics and excursions are so frequent.

A. F. MacLAREN & CO., Toronto, Canada.

CANNED GOODS

Our quotations on "future" Vegetables and Salmon are not quotations merely, but a guarantee that **your order will be filled.** We have always delivered every case of "futures" sold by us.

We never plead "short pack" to escape our contracts.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

AN INTERESTING CASE.

Bank of Hamilton vs. Imperial Bank of Canada.—Judgment in action tried without a jury at Toronto. Action to recover from defendants $495 paid by plaintiff to defendants under the following circumstances: One Carl Bauer had an account with the Bank of Hamilton in Toronto, and, on January 25, 1897, there was to his credit the sum of $10.23. He drew a cheque for $5 and had it marked good at the bank. He drew it in such a way that there was room to fill in other words and figures in the cheque, and after the marking he filled it in so as to make it a cheque for $500. This cheque so altered he took to the agency of the Imperial Bank at the corner of Yonge and Queen streets, deposited it to the credit of an account which he there opened. He then drew cheques upon this new account to the extent of $485 and got the money therefor. Bauer had been for some time employed in Toronto as agent for The Metropolitan Life Insurance Company, and being known at the different banks, no suspicion was felt as to the genuineness of the cheque. He was subsequently prosecuted for forgery in altering the certified cheque, and sentenced to imprisonment in the Kingston Penetentiary. The cheque so deposited with the Imperial Bank was, on the morning of January 27, sent by that bank, with the other cheques drawn upon the Bank of Hamilton, and also with the bills of that bank that had been deposited on the previous day in the Imperial Bank, and was presented at the clearing house in the usual way. Held, that the fraudulent alteration of the cheque by raising it from $5 to $500 constituted a forgery, and the condition of the cheque when certified by the bank afforded ample opportunity for the commission of the crime. But, under the law as now settled by the House of Lords, a drawee bank, in certifying a cheque, would be under no duty to take precautions against fraudulent alterations in a cheque, after certifying the same, any more than an acceptor of a bill of exchange is under a duty to take precautions against fraudulent alterations in a bill after acceptance. Schofield v. Earl of Londesborough (1895), 1 Q.B., 536 and (1896), A., 514. Held also that the claim of plaintiffs against defendants in respect to the excess of the sum appearing on the cheque over the amount at which it was certified, is not in any way prejudiced by the rules of the clearing house. There was no negligence on the part of the plaintiffs, as the course they pursued in regard to the certified cheques was the one universally adopted by the banks since the establishment of the clearing house; and the holders of the cheques, the Imperial Bank, were not deprived of any rights, nor was their position altered by reason of notice of the forgery not being given until the following day. Judgment for plaintiffs for $495 and costs.

ALWAYS MAKE A MEMORANDUM.

See to the little things and the little things will take care of themselves. The only way it is really possible to attend to little things properly, that is, if one desires to attend to them, is, not to trust to the memory in doing the work, no matter how good it may be.

A pad should be carried in the pocket; on this mark down whatever you may think of as soon as it occurs to you. One by one attend to the things recorded, and whenever something on the list has been attended to run a pencil through the memorandum.

The little pad and prompt and proper attention to the memoranda on them, will not only aid you in making things better, but will also rid you of many a troublesome hour.

Make use of the pad and this suggestion. You will find them to work well.—Alfred Meyer, in The Shoe Retailer.

The annual picnic of the St John, N.B., grocers was held on July 25.

FOR HOT WEATHER.

Morton's Whole Pineapple

IS A GOOD SELLER.

JOHN SLOAN & CO.

Wholesale Grocers. TORONTO

CURING OF TOBACCO.

"WHEN the leaves of the tobacco plant are mature and ready for harvest they are gathered and first laid on the ground to wilt—that is, to wither and lose their brittleness," says The Contemporary Review. "This done, they are collected into bundles and packed, top upwards, into moderate-sized heaps to sweat. Matting is placed over the heaps, and a gradual rise of temperature begins. The increase in temperature is due to certain processes which are taking place within the leaves, whereby, as the leaves dry, their more complex contents become broken down into simpler ones, with an evolution of heat and water. The water thus given off is in vapor form, but it condenses again on the cooler matting covering, and it is the presence of this water which gives rise to the idea of the heaps 'sweating.' Care and attention are needed at this time to prevent overheating, for, did the temperature rise unduly, there would be darkening of the leaves and injurious drying. When the 'sweating' is completed the leaves are dried, either slowly, by simple exposure to currents of air, or rapidly, by artificial heat. Moldiness and consequent rotting must be guarded against, and then, if all the conditions are favorable, in six or eight weeks the leaves will have turned a bright warm brown color, though tobacco at this stage lacks aroma and flavor. The chief result of this process has been to effect a further alteration in the constituents of the tissues of the leaves. After it is completed moist air is again brought into play to soften the leaves and render them pliant, and it is not till then that they are ready for the great process of fermentation in which, it is now asserted, the bacteria play so crucial a part.

"Fermentation has always been looked upon as a very important stage in the preparation of tobacco, but, if bacteriologists are right, even greater stress must be laid upon it, for it is the keystone of the whole and of paramount importance. As a preliminary to it, the brown leaves are sorted and made up into hands, or small bundles, containing, perhaps, from six to 10 leaves apiece. All these separate bundles are collected and piled up into great heaps or solid stacks—a stack containing sometimes as much as 50 tons of tobacco. Directly the stacks are completed fermentation begins, encouraged by the warmth and moisture within, and now, too, begins the production of aroma and flavor. And this is the work of the bacteria which inhabit these heaps, for it is conclusively shown that these stacks are the homes and breeding places of myriads of bacteria—in fact, a complete flora of fungus life is to be found within them, for side by side with the bacteria are members from many other parts of the great group of fungi of which the microbe life is only a small section."

CATALOGUES, BOOKLETS, ETC.

POETIC ADVERTISING.

Keen, Robinson & Co., London, Eng., manufacturers of Keen's mustard, "Oxford" blue, Robinson's patent barley, etc., have issued a little booklet entitled "Khartoum, Some Verses Before its Capture," in which the muse sings the praise of their wares. The book is cleverly illustrated and gives a novel account of the white man's work in Egypt. Frank Magor & Co., 16 St. John street, Montreal, are distributing the pamphlets.

FACTORY LOCATION WANTED.

W. M. Purdy, 45 City Councillors street, Montreal, is advertising for a location for a factory, within 100 miles of Montreal, employing 200 to 300 hands. This is understood to be for a canning company and that a municipal bonus is wanted.

Selected Quality. *Full Weight.*



EVERY CAN GUARANTEED.

CANNED GOODS

WE QUOTE AT CLOSE PRICES AND

GUARANTEE DELIVERY

FROM STANDARD PACKS,

FOR FUTURE SHIPMENT.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS,
MANUFACTURERS, IMPORTERS OF TEAS.

TORONTO

HINTS TO BUYERS.

T. KINNEAR & Co. have received their first shipment of "Goat" brand Japan tea, and they are now filling orders as rapidly as possible.

See H. P. Eckardt & Co.'s announcement on page 19 of this issue.

T. Kinnear & Co. are in receipt of a shipment of "Cherry's" mustard.

John Sloan & Co. are showing special samples in Japan siftings and fannings.

New pack kippered herring and haddies are in stock with The Davidson & Hay, Limited.

A large consignment of "Quaker" oats and Pettijohn just at hand with W. H. Gillard & Co.

The Eby, Blain Co., Limited, offer Californian prunes, 90-100's, 80-90's, 40-50's and 30-40's, at quick clearing prices.

Cooked corned beef, smoked sliced beef and lunch tongue, just the articles for the picnic trade, in store with W. H. Gillard & Co.

Several consignments of Indian and Ceylon teas, with rich flavory draw, have been passed into stock by The Eby, Blain Co., Limited.

New York ginger ale, of which W. H. Gillard & Co. are the agents for Western Ontario, is having an immense sale during the holiday season, some retailers handling 20 cases a week.

Valencia raisins are scarce. The Eby, Blain Co. Limited, quote closely on Trenor's and Rogers' finest off-stalk and Grustan's layers.

The Davidson & Hay, Limited, quote special figures on potted and deviled meats, ¼'s and ½'s.

Naegely & Paseros' olive oil, pints and reputed quarts, one of the finest brands imported, is in stock with The Eby, Blain Co., Limited.

The F. F. Dalley Co., Limited, say that "English Army" blacking has the largest sale of any blacking made or sold in Canada.

The Davidson & Hay, Limited, are passing into stock this week direct importations of "Codou," "Garofalo" and "Marco Ravano" macaroni and vermicelli.

"The handsome pamphlets, just out of the press, illustrating all 'Grand Mogul' goods will be sent with each shipment from this time forward," write T. B. Escott & Co.

T. B. Escott & Co. advise that a thousand half-chests "Myrtle" brand Japan tea are en route to London, and another thousand half-chests will be shipped a little later. "These teas" write the firm, "were bought at the lowest point in the market, and, as we are introducing this brand to the trade, we are prepared to accept very low prices considering the high quality of the tea. We ask the trade to get samples before buying as we intend to offer special value."

"Yes," say Lucas, Steele & Bristol, "we have handled Burnham's 'Jellycon' for years, and can confidently recommend it as a first-class article. Their 'Custard Powder' is also a good one."

The F. F. Dalley Co., Limited, write that they have sold more "Tiger" stove polish this year than in any three years combined, and still they have not reached the ten car lots a week that some claim.

Since the big addition to their warehouse, giving them extra shipping facilities, Lucas, Steele & Bristol are more than ever prepared to ship same day as received all orders sent by mail, wire or phone.

"The total sales of 'Salada' tea last week from the Toronto office," said Mr. Larkin, of the "Salada" Tea Co., to a representative of THE CANADIAN GROCER, "were rather larger than the sales of all our offices during the corresponding week of 1898. As, besides the Toronto office, we have branches in Montreal, Buffalo, Pittsburg, Detroit and Boston, you may have some idea how large the increase in business must be."



DO NOT COMPARE

UPTON'S MARMALADE with other brands which sell at the same price, for it's not in the same class.

But, compare it with Imported goods at a much higher price, and you will understand why **UPTON'S MARMALADE** has such an enormous sale.

SOLD BY ALL JOBBERS
In 1-lb. Glass Jars, and 7-lb. Wood Pails.

Henry Wright & Co.
TORONTO
Selling Agents for Canada.



VINEGAR.

We warn the merchants of Canada against Vinegars made specially to sell at a low price. It is easy to paint an X or two on the outside of the barrel while the article inside may be of low grade.

We make the best. We guarantee Government strengths.

Do not trifle with your trade, and perhaps lose it, by selling poor vinegar, but sell only that made by

The WILSON, LYTLE, BADGEROW CO.
Of Ontario, Limited

Front St. cor Spadina Ave., Toronto.

Rowntree's

Rowntree & Co., Limited., of York, England, desire to call the attention of the Canadian trade to their well-known preparations, viz.:

Rowntree's ELECT Cocoa — A delicious, highly-nourishing, and thoroughly digestible Cocoa, so economical in use that 120 breakfast cups can be filled from a 1-lb. tin.

Rowntree's ELECT Lemonade — A new Lemonade (in essence), of great purity and delicate flavour. Very economical.

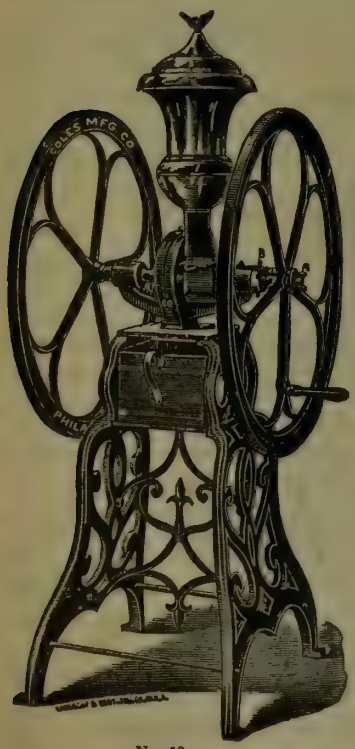
ROWNTREE'S Chocolates — Of world-wide fame for delicacy of make. Chocolate creams of all varieties.

ROWNTREE'S Confectionery — Rowntree & Co., Limited, are the largest manufacturers of Gum Confectionery in the world, their large Yorkshire Factories employing over 1,500 hands.

Agent for Canada

CHAS. GYDE,

20 St. Francois Xavier Street, MONTREAL.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No. 18

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

Wool Soap

For Toilet and Bath

Pure, white Wool Soap is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price.

Swift and Company, Makers, Chicago

Canadian Representatives:
W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN Toronto.

THE MacLEAN PUBLISHING CO.
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

CURRANTS AND RETENTION LAW.

IN a recent issue it was stated that the Greek Government had passed a bill in regard to the retention of currants which was to have a life of 10 years. Since then further details in regard to the bill have been received.

Although the bill has a life of 10 years, the percentage of currants to be retained by the Government is to be fixed from year to year by a commission composed of growers, packers and municipal representatives. This commission will meet about August 12 of each year.

The percentage to be retained is not altogether left in the hands of the commission, the law fixing a maximum of 25 per cent. and a minimum of 10 per cent. Under the annual laws which have been adopted during each of the last three or four years, the quantity to be retained was fixed at 15 per cent.

Mr. Wood, of Hancock & Wood, Patras, Greece, when in Toronto a few days ago, expressed the opinion that the quantity retained for the current year would probably be 25 per cent.

The percentage retained comes from the shipper, and is, therefore, a tax, but it, of course, ultimately comes out of the consumer.

One of the difficulties under the previous Retention laws has been in regard to the disposal of the quantity of currants held by the Government, for the only purpose to which they could be applied under the law was distillation.

It is thought that under the ten-year Retention law this difficulty can be greatly minimized by British capital being induced to embark in the manufacture of spirits from the currants which have been retained.

The strength which the passage of the bill imparted to the currant market has further increased during the last few days, according to the cable despatches.

CANNED CORN IN MONTREAL.

The situation in regard to new pack canned corn is becoming highly interesting to some jobbers, who would not be at all averse if they could get some firm offers from packers. This cannot be done this week, for buyers who bid 75c. were again turned down this week, and if the situation is not modified they stand to lose money on canned corn this fall.

The reason is simple. When the market opened five or six weeks ago at 65c., several jobbing houses accepted orders from retailers at 70c. for futures. Some oversold themselves at this basis, and, now the first cost of the article having advanced beyond where they sold at fully 5c. per dozen, their position is not a pleasant one. They are hoping that prices will not go higher; in fact, they are anxious to book at 75c., but packers are in no hurry to sell.

APPLES FOR MONTREAL.

THE CANADIAN GROCER has already been favored with two replies to its inquiry of two weeks ago for persons in the Maritime Provinces wishing to ship apples to Montreal, both of which were handed over to the correspondent seeking the information. The firm inquiring is a responsible one and does a large fruit business.

THE SUGAR AGREEMENT IN MONTREAL.

AS a result of the disagreement between Montreal jobbers, referred to last week, the refined sugar situation is again in an unsatisfactory state. It is quite true that, so far, the trouble is only a local one, but now another leading firm, L. Quintal & Sons, Montreal, have announced their intention of selling at an open price. This means that three of the largest firms in the trade in Canada, Hudon, Hebert & Co., L. Chaput & Sons, and L. Quintal & Sons, decline to observe the agreement, and that they can exert a material influence on values cannot be denied.

So far, the remainder of the jobbers in Montreal have not given any indication of falling away, but it remains to be seen how long the present state of affairs can last.

Naturally, the firms who sell sugar at an open figure do not get the benefit of the refiners' rebate, but that fact does not seem to bother them very much, for it is understood that they have offered granulated at $4.40, which, of course, is 10c. less per 100 lb. than the refiners' price.

President Laporte, of The Guild, is at present consulting with firms who observe the agreement in Montreal and elsewhere, and something may come from it.

DENIA RAISIN PROSPECTS.

There is a distinctly firm tone prevalent in regard to Valencia raisins, owing to the very light stocks held by jobbers generally in Canada.

With regard to new fruit, Denia advices to hand this week state that the quality of the fruit this season is finer and larger than for the past two years, and that raisins will be ready to ship by August 1.

The new treaty between Spain and Germany, under which the duty on raisins entering Germany is considerably reduced, is expected to materially influence European consumptive requirements.

As there have been practically little or no exports to Germany during the last decade, owing to the high rate of duty, the demand from that country under the new conditions may have an important bearing on prices. If the crop turns out as good as expected, however, it is estimated that there will be an abundance of raisins to go around.

BUSINESS MEN AND POLITICAL CORRUPTION.

BOAST as men may of their political independence, there is scarcely one who does not lean towards one or other of the two great parties which have in turn ruled this country.

This is natural. To find a man who can say with truth that there is nothing in the tenets of the Liberal or of the Conservative party that does not arrange his sympathy on the side of the one or the other, we do not believe is possible. The sympathy may not be very pronounced, but it exists to some extent, nevertheless, and to an extent at times sufficient to influence him.

Proof of this is frequently seen in the actions of men who embrace some fad which requires legislation to give it effect. They one and all vow they will not support the candidate of any party which does not promise to fall in with their views; yet, when the test comes, the "independents" dissolve as a party and each marches to the poll under the banner of his respective political party.

What is wanted is not that men shall have no political affinity, but that their affinity for right shall be greater than their affinity for party.

As long as men refuse to do this we may expect to see repeated such disgracefully corrupt acts as those which characterized South Ontario during the general and bye-elections and West Elgin during the bye-election.

What is wanted is not necessarily that men shall forsake party, but the determination that unless the party sets its face decidedly against corrupt acts it cannot have their support, and, in pursuance of this, outsiders must be kept out of the constituencies who are known to be there for no good purpose. Furthermore, party leaders in constituencies, who are honest themselves, must not purposely shut their eyes to what the unscrupulous are doing for political ends.

Not long since the head of a certain local political organization, in a constituency where a great deal of bribery has been practised, told THE CANADIAN GROCER that when a certain worker with a questionable reputation politically came into his constituency to aid his party he had requested him not to acquaint him with what he was doing. "You know," he explained, "I knew that he had not come into our constituency for any good purpose, so I did not want to be mixed up with him. He did this. Consequently, if they put me into the witness box they cannot get anything out of me, for I know nothing."

If, instead of following this course, the local party leader had told this political crook to get out of the constituency, what corruption might not he have prevented.

There is no class that should be more interested in honest elections than the business men of the country. Corrupt elections do not tend to the creation of efficient representatives. Where there is not the latter efficient laws cannot in turn be expected. And what class suffer more as a result of inefficient laws than the business class? None.

Self interest should alone, therefore, be sufficient to stir them up to a sense of their duty.

OVERBUYING.

An interesting article on the question of overbuying, from the pen of F. C. Brunhouse, appeared in a recent issue of The Grocery World. The successful buyer, says the writer, is one who is conversant with his business and who is likewise a man of resolute character. He is one who keeps close tab on his stock and who can tell you in a moment just what amount of stock he has on hand of every grade. He is one who studies his trade and the requirements of his customers. As a result, he knows what novelties he can sell and to what extent. He is always in a position to regulate his purchase, and thereby keep his stock in proper condition. He is always wide-awake and well-informed on what is being offered in the market. Does he read? Yes. He carefully scans every trade journal that is issued touching the line of goods that he buys, and thereby he attains new ideas, and very frequently secures most valuable information. In a word, he is a thoroughly-posted man.

More failures can be attributed to overbuying than to any other one cause, with, perhaps, the exception of incompetency and lack of capital. Overbuying is to be avoided only by close application, constant vigilance, and all-round information. To disregard possible overstocking is to invite embarrassment. The judicious purchasing of goods, in quantity as well as in kind, is one of the corner stones of success.

WHEN A MAN IS AT HIS BEST.

A MAN is at his best when comfortable. This is a big thing for the grocer who sells cigars—especially in hot weather. You can't change a man's sense of taste. Not one man in fifty can give up smoking after he has acquired the habit, and the one man who does give it up makes life unbearable for his friends and his family, because he feels the loss of the restful, soothing influence of "the weed that brings content and peace to body and mind."

It is a singular fact that there is no race prejudice against tobacco in its many forms. History simply repeats itself whenever the anti-tobacconists begin a crusade. The cigar has come to stay.

Nothing jars upon the sensibilities of the ordinary man so much as disappointment in the quality of the cigar he buys—the sun has set upon the day of inferior quality in cigar-making. If a "man is at his best when comfortable," then is there any reason under the sun why a grocer should expect to win trade from the man who is disappointed in the cigars he buys at that grocer's store? You can't fool the ordinary man more than once, but you can lose a lot of cigar trade by attempting to do it.

It is worse than foolish for a grocer to attempt to endanger his family trade by advising the man of the house to buy cigars whose quality he is not able to stand back of. If the grocer has the name of a reliable cigarmaker back of him, he has something tangible to fall back upon in case of a possible complaint.

As Shakespeare says, "'Tis true, 'tis pity, and pity 'tis true," but the fact remains that the number of reliable cigar manufacturers in Canada is limited. There are a number of "mushroom" concerns that have sprung up in a night, so to speak, who trade upon the incredulity of the grocer, and who expect to make large profits only for a short time, or until their methods are shown up in the plain light of day.

We certainly advise caution in the choosing of the cigar manufacturer that the grocer buys from—do not forget that a "Man is at his best when comfortable." It pays to try to make him so.

STRONG CANNED SALMON SITUATION.

CANNED salmon conditions on the Coast continue to be of an unfavorable nature.

The run is still small, the great proportion of the salmon running up the United States side of the river, which is practically covered with traps, gill nets, etc.

Correspondence from New Westminster, under date of July 19, stated that some of the fishermen the night before had only caught on an average one salmon per boat.

The Province, Vancouver, in its issue of July 19, contained the following :

To the many who are anxiously watching the run of salmon the slacking off in numbers of fish after the first rush was not any great surprise, as it was expected before any more would come. But the news that the "humpbacks" have begun to appear in the Fraser will be received as bad news by the many who are interested in the industry. It has always been the rule in the salmon run that the appearance of the humpbacks indicates the end of the sockeyes, as they are supposed to follow the latter. It was so last year, and when the humpbacks came the fishermen and canners alike made up their minds to quit the season. That is the sentiment which is gaining ground in salmon circles now, as the humpbacks were seen quite frequently yesterday and Sunday. Should the indications turn out correct that would be the end of the prosperous year which everyone seems to have been expecting.

And not only is the run poor, but the competition among the packers for the fish is daily becoming more aggravated. Thirty cents per fish is still being regularly paid, and The News-Advertiser states that as high as 35c. has been paid.

Telegrams which were received in Toronto this week state that there is no improvement in the condition, while private letters state that the unsatisfactory conditions are likely to result in the formation of a combination next year.

One thing which proved of some benefit to the packers on the Fraser was the fact that the Fisheries Department extended the time by one week for the registration of fishermen, in regard to which The New Westminster Columbian, on the day the time for registration finally expired, had the following to say : "About 75 per cent., or 54 in number, of the licenses issued, from Monday morning until yesterday morning, were obtained by fishermen who availed themselves of the extension, making a declaration, giving satisfactory reasons for their inability to register before July 1. In the majority of cases, the applicants were men who had been away lumbering or mining, and were unable to register at the appointed places."

Packing on the northern rivers, as well as on the Fraser, appears to be unsatisfactory, the run of salmon not being up to expectation. And one correspondent writes that so unpromising is the situation that a lot of canned salmon, which was to have been shipped to France has been withdrawn.

A well-known packer on the Coast claims that, based upon the price which is now being paid for salmon, Fraser river fish costs $5.50 per case to put up in tall tins.

The agents of some of the canneries have been instructed to make no further offers. And, while the situation is undoubtedly stronger than it was a week ago, packers who are offering are strong at $4.50 for Fraser river pack, and at $4 for Lowe Inlet, f.o.b. the Coast.

THE WHOLESALE PURCHASING COMPANY.

A MEETING of wholesalers interested in the formation of the purchasing company, referred to in previous issues of THE CANADIAN GROCER, was held in Toronto on Tuesday. There were two sessions, one in the forenoon and the other in the afternoon.

Among those present were : Mr. A. M. Smith, of London ; Mr. H. Beckett, of W. H. Gillard & Co., Hamilton ; Mr. Bristol, of Lucas, Steele & Bristol, Hamilton ; Messrs. Turner and Newman, of James Turner & Co., Hamilton ; Mr. Sutherland, of Balfour & Co., Hamilton ; Mr. J. F. Eby, of Eby, Blain & Co., Limited, Toronto ; Col. J. I. Davidson, of The Davidson & Hay, Limited, Toronto ; Mr. John Sloan, of John Sloan & Co., Toronto.

The company is to be a joint stock affair, with a capital stock of $40,000. The style under which incorporation has been sought is The Trading Agency of Canada, Limited, and this is the name under which letters patent will be granted, unless it is found that a company already exists bearing a similar style.

The firms which compose the company are 11 in all and are as follows : A. M. Smith & Co., London ; James Turner & Co., Lucas, Steele & Bristol, Balfour & Co., W. H. Gillard & Co. and Macpherson, Glassco & Co., Hamilton ; John Sloan & Co., T. Kinnear & Co., Perkins, Ince & Co., The Eby, Blain Co., Limited, and The Davidson & Hay, Limited, Toronto.

The purchases of the company will be chiefly the various lines of imported groceries, although staples of domestic manufacture and production will not be altogether neglected. The purchasing of teas will be nearly, if not altogether, left with each wholesaler.

Mr. Thomas Wilson, the official buyer, is not only well informed in regard to the requirements of the wholesale trade, but is decidedly popular with the trade. At present he has an office in the warehouse of The Davidson & Hay, Limited, but later he will occupy a suite of rooms in the Board of Trade building.

TURN ON THE LIGHT.

He who thinks that because he has something to sell which people will want there is no need to advertise is not wise.

People will traverse in search of gold regions where never the foot of white man trod, but no man was ever known to make a tour of factories, warehouses and stores in search of something he never heard of before.

It is only after he has seen a thing advertised that he wants it, and if he wants it, he gets it, provided he has the means, and the price is right.

If you have a good thing in your factory, warehouse, or store, do not put it under a bushel ; turn the light of advertising upon it.

ALMONDS WILL BE PLENTIFUL.

Almonds are likely to be fairly plentiful the coming season.

The Sicily crop is estimated to be about 100,000 bags and that of Apulia (Bari), 120,000 to 130,000 bags, an increase of 50 to 75 per cent. in the former, and of 100 per cent. in the latter.

Crop reports from Spain are also of a favorable nature.

THE SECRET OF STILTON CHEESE

VARIOUS attempts have been made during the last 100 years, and especially within the last quarter of a century, remarks an English paper, to discover the secret of success in the making of Stilton cheese, in itself a characteristic English product, superior when properly made and cured to everything else of its kind. In the making of, for example, Cheddar cheese, there is no secret involved. The process of manufacture is well known and understood, and the product can be as creditably turned out in the Galloway district of Scotland and in the cheese factories of Canada as in the Somerset vale from which the Cheddar cheese takes its name. Around the aristocratic Stilton, the native home of which is in Leicestershire, some degree of mystery has, on the other hand, always lingered.

To penetrate, if possible, more deeply into this mystery than anyone had ever done before, J. Marshall Dugdale, who combines the skill of the expert with the energy of the enthusiast, accepted a commission from the Royal Agricultural Society to visit the Stilton district in order to report on the present method of making Stilton cheese. The result of Mr. Dugdale's inquiries appears in the new quarterly number of the society's journal (Vol. X., No. 36), and it may safely be said that it advances our knowledge of the subject to a higher level than has previously been attained. Yet, at the outset, Mr. Dugdale tells us that, as his visit of inspection proceeded, it became more and more evident that the task upon which he had entered was a most difficult one. Every cheesemaker seemed to work upon different lines, and he was unable to find any two cases where all the details were carried out in the same manner.

Whether the dairy and the buildings for the manufacture of the cheese were convenient and well fitted-up, or were inconvenient and made the most of, the fact remains that, owing to the skill and attention of each maker, at all the different dairies he visited he tasted excellent cheese. Illustrations are given of Stilton cheese-rooms and of the methods of manipulating the curd—a most important matter. It does not appear possible to enunciate a single series of rules for the making of the kind of cheeses. There is a fair degree of uniformity up to the time when the curd is ladled into the straining cloths, but, at this stage, and in the treatment of the curd before salting, diversity sets in, and as many as three different methods in successful current use are described in detail. Most of the cheese is made from two curds, as making from one curd is very risky.

Great divergence of opinion prevails as to the degree of tightening of the straining cloths. No test for acidity was used at any of the farms, the degree of acidity being judged by the taste, feel, and smell of the curd. When the right amount of acidity has developed the curd is broken by hand to the size of small walnuts, and salt is added at the rate of about 1 oz. to 4 lb. of dry curd, or 1 oz. to 3½ lb. of wet curd, care being taken not to get the curd pasty. For further technical details, and for information as to curing the cheese, the paper itself should be consulted by makers. It is significant, however, to read that the more the author inquired into the subject the more were the variations in methods of working that came under his notice. He therefore concludes that at the present time it is impossible to lay down any definite and precise rules for the making of Stilton cheese so as to suit every case.

What he has accomplished is to describe certain methods of making and to indicate certain causes of failure. He is convinced that nothing but practical experience on each farm will show the best method of making really first-rate cheese from milk obtained on the farm. The secret of success in Stilton cheesemaking appears to be the possession of a thorough knowledge of the subject, and the capability of applying that knowledge with effect on whatever farm the maker may reside. If a maker knows how to rennet the milk properly, and how to get the right amount of acidity at the time of hooping, he has acquired, probably, two of the most important details in the process of manufacturing Stilton cheese.

CANADA'S GREATEST FAIR.

This year will mark the coming of age of Canada's Great Fair and Industrial Exposition, which will be held in Toronto from August 28 to September 9. It is just 21 years since Toronto Exhibition was established as an annual institution under the present management. During that time it has increased five fold in every direction, and to-day can fairly lay claim to have assumed a national character. Last year upwards of 300,000 people attended, and this year such arrangements are being made as will warrant the expectation of a still larger attendance. Many entirely new features will be presented, while the exhibits, with an increased amount given in prizes (totaling $35,000), will undoubtedly crowd the 600,000 dollars' worth of buildings to their utmost. The usual brilliant military spectacles will be given, illustrating recent famous feats of arms on land and sea by both England and America, and arrangements have been made for an illustration of wireless telegraphy, wireless telephoning and the improved X rays. In short, the Exhibition will be more than ever up-to-date.

CALIFORNIAN APRICOT CROP.

The Los Angeles Times says: "The apricot season is pretty nearly over. The crop, as a general rule, has been a good one, and growers have had a prosperous year. Here in Southern California there will be harvested a total of about 7,000 tons of the fruit, perhaps 1,000 tons more. Buyers began by taking the whole orchards at $20, and, little by little, prices crept up, until growers got $30 per ton, the buyer taking everything. At these prices, the growers got $40 to $60 per acre from their crops. Canners have run night and day to handle the fruit. The soft fruit has gone to make pulp, for which fruit there is an active demand. It is thought that the apricot crop of the State will be 50 per cent. greater than the average. But the amount of dried fruit will be smaller. Southern California may not turn out over 300 carloads, and the North 100. At $20 per ton dried apricots pay a good profit at 7½c. At $30 they must bring 10c. to let the dryer out. They are being bought now at 9½c. as fast as offered, and most holders want 10c. Buyers insist the market will sag after 50 to 75 cars are shipped."

MARMALADE MANUFACTURING IN SCOTLAND.

The manufacture of marmalade forms a considerable industry in Dundee. It is made in two kinds—known to the trade as "marmalade" and "home-made marmalade." In the former case, all the white substance adhering to the skin is retained, while in the quality known as "home-made" this is carefully removed, and the outer skin but sparingly used, giving the preserve the appearance of a jelly. The skins are cut in quarters by hand, and parboiled in barrels arranged in a line and having a steam pipe running along the top, from which branches pass down the centre of the barrels. Seeds and fibrous matter are removed by machinery. Bitter oranges only are used, and come from Spain. In the best qualities pure sugar is used; in the cheaper varieties inferior sugar mixed with glucose in a proportion varying from 3½ lb. to 7 lb. for every 100 lb. of sugar. The cost of a 15 h.p. boiler is $973. This will supply heat to six pans, from which five or six tons a day can be turned out. Jam-boiling pans of 60 lb. pressure cost $67; of 90 lb. and 120 lb. pressure $76 and $85 respectively. These are of the same size, the additional cost being due to the heavier copper for the high pressure. A small horizontal engine with governor costs $171; chipping machine for skins, $124; pulping machine, $110; machine for "home-made" marmalade, $124; shafting, hangers, and drums, $42. These prices are on board steamer at Dundee.—United States Consul at Dundee.

Markets and Market Notes

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS

TORONTO, July 27, 1899.

GROCERIES.

FOR this time of the year the wholesale trade in Toronto is good. Of course, orders which are being shipped are largely of a sorting-up character. The condition of the market as to prices is, as a rule, steady to strong. There is not as much doing in canned goods as there was. In view of the fact that large sales have been made for future delivery, together with the more favorable weather, this is only to be expected. The general tone of the canned goods market is strong, particularly in regard to canned salmon and peas. Quotations on canned meats are higher. The spice market is steady and quiet. The sugar market continues active, with prices locally unchanged. Syrups and molasses continue quiet. There is very little doing in the tea trade, either on wholesale or retail account. The general tone of the tea market is strong. The currant market is still strong abroad, and the same can be said of Valencia raisins. Locally, no new features have developed.

CANNED GOODS.

Advices to hand this week from the Coast show that the same strong tone which obtained last week in regard to new pack canned salmon still exists. Up to the time of writing, no higher prices, however, have been quoted. There have been some sales during the week as high as $4.75 f.o.b. the Coast and round lots to the wholesale trade, but, as a rule, $4.50 is the idea as to price.

The favorable crop weather is giving the trade more confidence in regard to the pack of canned tomatoes. However, the market is still firm, although very little business is now being done, transactions having fallen off considerably. This, of course, is only to be expected, particularly in view of the fact that during the last few weeks a great many orders for future delivery have been placed. However, there is a disposition to await further developments as to the probable size of the pack before making contracts for new business. The ruling quotation for canned tomatoes for future delivery is 75c., although the range runs as high as 80c., but wholesalers report that they are not doing any business at the latter figure. For prompt shipment 80c. is the idea as to price. The packers are still holding their figures firm at 75c. In canned vegetables, the strongest line is canned peas, in regard to which more confidence has developed during the past week. Prices have not, however, so far been affected, and wholesalers are still asking 70c. upwards. Corn is firm and unchanged, wholesalers quoting 95c. to $1. for prompt shipment and 70 to 75c. for future delivery, although for some brands 5c. more is demanded than the outside figure named.

Manufacturers of canned meats have again advanced their prices. The increase is 5 per cent. We now quote as follows: 1's, $1.50 to $1.60; 2's, $2.65 to $2.75; 4's, $5.25 to $5.50; 6's, $8.25 to $8.75; 14's, $18.50 to $19.50.

COFFEE.

The market for Rio coffee has ruled easy until the last day or so, when a slightly steadier turn was taken in regard to prices, but the volume of business is still light. The European markets are also, at the time of writing, fairly steady. Locally, there is a moderate business being done at unchanged prices. There is a little more doing on the local market for importation, the recent reduction in price being some attraction to buyers.

See pages 31 and 32 for Toronto, Montreal, St. John, and Winnipeg prices current.

SUGARS.

Up to Tuesday last, the European markets showed considerable strength, there having been several advances. On Tuesday, however, beet sugar was cabled ¼d. lower. This, however, has not, so far, had any effect upon the markets on this side of the Atlantic, for New York has, up to the time of writing, ruled firm. On the Canadian market prices rule unchanged at quotations, and the demand is fairly good, both on wholesale and retail account. The demand for the new low grade sugar placed upon the market last week to meet American competition has not, so far, been up to expectations, as far as can be learned.

The total stocks of raw sugar in Europe and America at the end of last week, according to Willett & Gray's Sugar Trade Journal, were 1,470,587 tons, against 1,671,028 tons the previous week and 1,699,960 tons the corresponding week last year.

SYRUPS AND MOLASSES.

The market continues to rule quiet, both in regard to syrups and molasses. Advices from the primary market in regard to New Orleans molasses state that the market is a strong one, owing to the formation of a trust in New York, and that prices are pretty sure to advance.

SPICES.

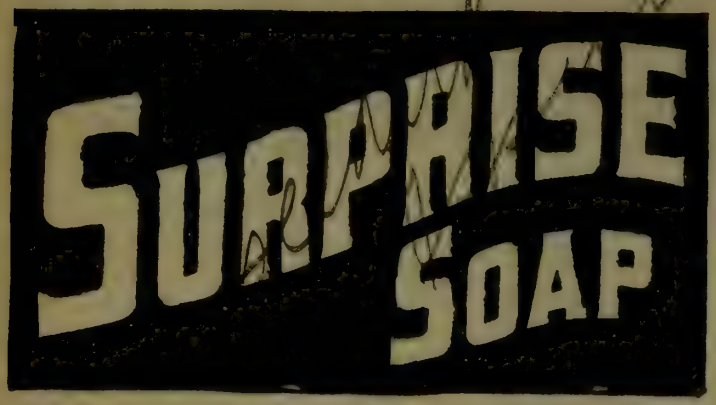
The market rules quiet. Pepper has recovered slightly and a firm market is anticipated.

TEAS.

Mail advices from Japan state that the purchases of tea up to the end of June were 4,000,000 lb. in excess of last year. The demand is largely on United States account. Second-quality leaf was then coming forward, but the quality was said to be poor. Cables received in Toronto this week state that the market continues firm, with every likelihood of it continuing so. On the Toronto market, trade is quiet. There is still an inquiry for teas at about 16c., but the quality of teas shown at this price is not attractive enough to wholesalers for much business to be done.

Mail advices from Colombo, Ceylon, under date of June 22, state that 11,800 packages were offered at the auction on June 14, and 10,394 were sold at an average price of 37c., against an average price of 31c. per lb. the same time last year. The total number of packages offered in Colombo up to that date this season was 224,742, as against 230,467 packages up to the same time in 1898. On the Toronto market buyers are holding off in anticipation of securing lower prices, and are consequently unwilling to pay the current rates. Generally speaking, the tea trade in Toronto is quiet.

Mail advices in regard to Moning teas state that the crop is, on the whole, good, with the exception of the first pack of Keemuns. Supplies of second crop are reported to be coming forward slowly, owing to unfavorable weather. The quality, how-



cleans clothes the quickest and cleanest. It is a harmless soap, not a clothes eater.

No more scalding, boiling or hard rubbing.

A large cake that lasts a long time sells for 5 cents.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co., 51 Colborne St.
WINNIPEG: E. W. Ashley.
VANCOUVER: 430 Cordova St.
ST. JOHN'S, NEWFOUNDLAND.

Manufactured by
THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

ever, is good so far, the teas being stronger in cup than is usual with the second crop.

NUTS.

Mail advices to hand this week state, in regard to almonds, that the Sicily crop will be 50 to 75 per cent. and the Apulia crop 100 per cent. larger than in 1898. Reports from Spain are also favorable. The crop of Sicily filberts will be inferior, as far as quantity is concerned, to that of last year.

PRUNES.—The demand keeps fairly good for this time of the year, with prices unchanged.

SULTANA RAISINS.—Advices to hand this week estimate the crop at 4,000 tons in excess of last year, and it is expected that prices will be correspondingly lower.

FIGS.—The crop is estimated to be more than double that of last year. At the same time, however, it will be a short one compared with that of previous years. Prices are likely to rule high.

FOREIGN DRIED FRUITS.

CURRANTS—No particularly new developments are to be noted this week. The volume of business is fair, and advices from the primary market state that the market continues firm.

VALENCIA RAISINS— Advices from Mr. Arguimbau, of Denia, to his Toronto agents, P. L. Mason & Co., state that the prospects for the new crop are very favorable, and that the crop is likely to be larger and the quality finer than that of last year. First shipments will be made about the first week in August. The primary market is strong, particularly in view of the fact that a treaty has been made by Spain with Germany whereby this fruit will enter that market at a much lower rate of duty than during the past twenty years. Locally, there is nothing new to note in regard to the situation.

GREEN FRUITS.

On Tuesday, this week, the receipts were the heaviest of the season. Raspberries, tomatoes and plums were in greatest evidence. The shipments of rasps to the market here have increased greatly, and, though the demand is improved, prices are ½ to 1c. lower than last week; they are now selling at 6½ to 7½c. per quart. The increased shipments of tomatoes have brought the price down from the $1 to $1.25 per basket noted last week to 60 to 75c. this week. Though apples are much more plentiful than a week ago, prices are unchanged. Canadian peaches are arriving on the market in liberal quantities and in fairly good condition at 50c. to $1 per basket. Lawtonberries are arriving in moderate quantities and are selling at from 7 to 9c. per quart. Cherries are practically done. Red currants will also soon be out. Black currants are plentiful, but in moderate demand. Prices are 10c. lower than last week. Huckleberries are arriving in large quantities, but, as the demand keeps active, prices are unchanged. Watermelons are in as good demand as ever, but the arrival of some unusually large melons has put up the top price 5c. Ordinary stock still moves readily at 20 to 25c. A few Canadian have been offered on the market; also some pears. The pears, however, are of very inferior quality. There is a brisk demand for bananas, which are arriving freely at steady prices. Oranges are quiet. Lemons are in good demand, and prices are firm at the advanced prices.

COUNTRY PRODUCE.

EGGS—Prices are unchanged, yet there is an easier feeling. One buyer, who has been pretty aggressive until recently, told THE CANADIAN GROCER that he is not at all anxious to buy a present figures. This seems to be the general feeling. The local trade is steady, but the movement of stock for export is light. We quote locally 13½ to 14c.

POTATOES—The arrivals of new stock are increasing, though sizes are still small. Though the demand is good, prices have fallen to 50c. per bushel.

BEANS—Trade is dull. There is no change. Hand-picked are selling at $1 to $1.10, and medium grades at 75 to 80c.

VEGETABLES—New beets are 10c. cheaper. Otherwise, prices are unchanged, though celery, cauliflower, and cabbages are more plentiful. We quote: Cauliflower, 75c. to $1.25 per doz.; Rhubarb, 15 to 20c.; radishes, 15c. per dozen bunches; spinach, 30 to 40c. per bush.; green onions, 5 to 10c. per doz.; asparagus, 30 to 50c. per doz.; celery, 75c. to $1 per doz.; lettuce, 20 to 25c. doz. bunches; cabbage, per doz., 30 to 50c.; parsley, 20 to 25c. per doz. bunches; green cucumbers, 40 to 60c. per doz.; new beets, 10 to 15c. per doz. bunches; parsnips, $1 per bag; carrots, 20 to 30c. per doz. bunches; green peas, $1 to $1.10 per bag. Butter beans, $1.25 per bushel.

BUTTER AND CHEESE.

BUTTER—The feeling is, if anything, rather easier than a week ago, as cables

Corona Golden Figs

are choice eating and cooking Figs. Put up in **1-LB. CAKES** — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, **59-63 Front St. East, TORONTO**

Excellent Reasons, are they not?
Why grocers should handle

They give you a fair margin of profit.
They give you a reputation for handling superior goods.
They give you entire satisfaction

McLauchlans' Cream Sodas.

Biscuit Manufacturers **J. McLAUCHLAN & SONS,** OWEN SOUND.

CANADIAN

Manufacturers and Shippers who are not represented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, **Winnipeg, Man.**

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. **16 years' experience.**

Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.
Also **SALTPETRE,** car lots or less.

COWAN'S

Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

QUALITY NOT QUANTITY.
OUR
HAMS and BACON
are unsurpassed for delicious flavor.
TRY THEM.
You will repeat your order.

The Wm. Ryan Co. Limited
70 and 72 Front St. East, **TORONTO**

Clemes Bros.

51 Front St. East
TORONTO.

Fruit Commission Merchants.

speak of lower prices. There is little doing in an export way on the market just now. The local and shipping trade is brisk. Dairy butter of all makes is unchanged in price. Creamery pound prints are ½ cent dearer, but tubs and boxes are unchanged.

CHEESE—Prices continue to stiffen in spite of many protests from exporters that conditions do not warrant the prices now asked so early in the season. Stocks, however, are not accumulating, and the local trade freely pays from 9 to 9½c. for their purchases.

PROVISIONS.

The packers here are still advancing the prices. Long clear and breakfast bacon, hams, backs, and rolls are all raised ½c. this week. Stocks are very light, and, though prices are likely to go above a figure that will make sales to British Columbia possible, the Ontario and export demand is expected to fully absorb all provisions packed before the opening of the next season in September or October.

FISH.

There is a good supply, but the demand fully absorbs receipts. Prices are virtually unchanged. We quote: Saguenay salmon, 20c.; speckled trout, 25c.; salmon trout, 7½ to 8c.; whitefish, 8 to 9c.; pickerel, 7c.; maskinonge, 8 to 9c.; black bass, 9 to 10c.; halibut, 10 to 12c.; perch, 5c.; herrings (Erie), 3½ to 4c.; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Prices are practically unchanged. Millers are bidding 68c. outside for Ontario red and white, but there is no wheat offering. The local street market is dull. Prices are unchanged. We quote: Wheat, white and red, 71c.; goose, 68c.; peas, 60 to 62c.; oats, 35 to 36c.; barley, 44 to 45c.; rye, 53 to 55c. No. 1 hard Manitoba wheat has declined 2c. and is now offering at 81c. Toronto.

FLOUR—The market is dull this week. Ontario grades are unchanged, but Manitoba grades are 10 to 20c. easier, in sympathy with the decline in Manitoba wheat. We quote: Manitoba patents, $3.90; Manitoba strong bakers', $3.60; Ontario patents, $3.70; straight roller, $3.35, Toronto freights.

BREAKFAST FOODS—There is no change.

SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded ***Sarnia Water White***. Wholesale only by

The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

SMOKED MEATS

QUALITY COUNTS.

The **MAPLE LEAF** Brand combines all the qualities demanded by the highest class trade.

There is nothing better. If you are not already a customer of ours a sample order will convince you. . . . . .

D. GUNN, BROTHERS & CO.
Pork Packers and Commission Merchants
76-78-80 Front St. E. - - TORONTO.
Curers of the MAPLE LEAF Brand Smoked Meats and Pure Lard.

CONSIGNMENTS SOLICITED
Our specialties
POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.
Correspondence Invited.

Rutherford, Marshall & Co.
68 Front Street East, **Toronto.**

Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada.

THE HOME CAKE CO.
GUELPH, ONT.

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.
ROYAL CANADIAN
1-lb. Tin, 15c.
QUEEN'S FAVORITE
1-lb. Tin, 10c.
Supplied through the trade.

SMITH & SCOTT, Mfrs.
TORONTO

We quote as follows: Standard oatmeal and rolled oats, $3.75 in bags and $3.85 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL.

HIDES—Deliveries continue large. Prices are steady, but unchanged. We quote cowhides: No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c. Steer hides are worth ½c. more. Cured hides are worth 9c.

SKINS—There is no change. Prices are steady. We quote as follows: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins are worth 90c. to $1, and lambskins, 30c.

WOOL — There is an improvement in deliveries, caused by the advance of ½ to 1c. in fleece wool. We quote fleece at 14 to 14¼c., and unwashed at 8 to 9c.

SALT.

Prices are unaltered. The demand is active. We quote at Toronto: Canadian salt, carload lots, $1 per bbl., and 65c. per sack of 200 lb.; less thancarload lots, $1.05 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 70c.; sacks of 200 lb., 45c. English coarse salt 47 to 49c. Toronto per sack of 154 lb.

MARKET NOTES.

Fleece wool is ½ to 1c. per lb. dearer.

Long clear and breakfast bacon, hams, backs and rolls have advanced ½c. per lb.

Cheese has advanced ¼c. Creamery prints are ½c. dearer.

New potatoes have declined from $1 to 50c. per bushel.

Cherries are done. Canadian tomatoes have declined 40 to 50c. per basket, and are now selling at 60 to 75c. Raspberries are ½ to 1c. per quart cheaper. Black currants are 10c. cheaper.

Canned meats are 5 per cent. higher.

Currants continue to advance in the primary market.

QUEBEC MARKETS.

MONTREAL, July 27, 1899.

GROCERIES.

THE general grocery situation has not changed materially during the week, but there are several interesting features that promise to develop. Notable in this respect is the local war between some of the jobbing houses here in regard to refined sugar. Houses not in the agreement have cut prices 10c. per 100 lb., and threaten to go even further. The houses in the agreement have not taken any steps yet, but may be forced to do so later. Syrups and molasses continue the same. Dried fruits, especially raisins, are firm, and salmon canners have lately turned down bids, asking 25c. per case advance. Packers still refuse to quote on corn futures, and altogether the canned vegetable situation is buoyant. Rice, coffee and spices are steady, and there has been a fair movement in tea.

SUGAR.

Irregularity in regard to the jobbing value of refined sugar is still the leading feature of the sugar market. In some cases prices have been cut 10c. per 100 lb., and threats have been made to mark prices still lower. Up to the present the action of the jobbers has not affected prices at the refineries, but there is no telling whether it will or not if long continued. At present, demand is quite active for sugar, and a good movement is in progress. At the factory, prices are quoted the same as before. Outside markets have not shown much change. Cane in London is cabled dull with little demand, Java being quoted at 12s. 6d., and fair refining, 11s. 6d. Beet has been dull and easier lately with present month at 10s. 7½d. and next month 10s. 8¼d. Raw sugar is steady at New York, fair refining, 3 7/16c.; centrifugal, 96 test, 4 7-16c., and molasses sugar, 3¾c. Refined stock is also steady.

SYRUPS.

Inquiry for syrup is slow, and the market dull and featureles, at 1¾ to 2¼c. per lb., as to quality, at the factory.

MOLASSES.

The season for new crop Barbadoes molasses is now virtually over at the Island, the last sales for Montreal account being at 16c. first cost. Prices, as already pointed out, have fluctuated more than usual this summer. Opening at 12c., values declined to 11c., which was the lowest point, then they advanced to 17c., but again reacted, declining to 14c., and finally went back again to 16c. and, lately, 17c. has been asked first cost in some instances. Inquiry on spot for round lots during the past few days has been slow at 33½ to 34c. ex wharf, but a fairly active jobbing trade is noted at 35c. in car lots, and 36c. in single puncheons.

DRIED FRUITS.

There has been considerable demand for dried fruits on spot during the week, but with the light supplies available business has been light in the aggregate. No selected or layer raisins are to be had here, and little, if any, fine off-stalk. As a result, holders are disposed to ask more for their goods, and sales of 2,000 boxes of fine off-stalk are noted at 4c., and 500 of off-stalk at 3½c. Late advices from Denia state that the fruit this season promises to be of fine quailty.

CANNED GOODS.

Business in futures in new pack canned salmon has been one of the leading features of the week, and bids of $4.25 f.o.b. Coast have been turned down for "Horseshoe" brand, with the exception of one lot, and now $4.50 f.o.b. Coast is asked for salmon, subject to confirmation at the canneries. Lowe Inlet and similar brands have been sold for forward delivery at $4, while 1,000 cases of Fraser river sockeye have been closed at $4.75 f.o.b. Coast. There is the some uncertainty regarding corn, as it is impossible to get firm offers on the vegetable, while tomatoes in round lots for future delivery have sold at 75c.; peas and beans at the same figure. A fair forward business is also noted for mixed lots of new pack fruits.

RICE.

There is a quiet but steady inquiry for rice, and prices are held firm. We quote as follows: B standard, $3.40 to $3.50; Patnas, $4.12½ to $4.75; Japans, $4.50 to $5, and Carolina, $6 to $7.

COFFEES.

The coffee market remains dull and featureless. A few lots of Maracaibo have moved at 12c,, and low-grade Santos and Jamaica at 8c. for the green bean in bags.

SPICES.

Inquiry for black Singapore pepper has been a feature, and prices are firmly held. We quote: Singapore black pepper, 12½ to 13c., and Singapore white, 19½ to 20c. Penang pepper, 17½ to 18c., and West Coast, 12 to 13c. Pimento, 11 to 12c. Nutmegs, 28 to 44c., as to quality. Cassia, 9 to 10c.; Jamaica ginger, 19½ to 20c.; Cochin tips ginger, 6 to 6½c.; Zanzibar cloves, 9 to 10c.; nutmegs, 40 to 55c., and mace, 45 to 50c.

TEAS.

There has been a fair inquiry for all grades of teas during the week, but the actual volume of business doing is light. New crop Congous are scarce and high, as compared with former years, and none can be laid down under 13c. New crop pingsueys are as yet generally too dear for this market, while Japan stock is unchanged at 13 to 14c. for old crop. The outlook is considered encouraging for low and medium grades of this tea, as the market in the United States keeps firm for such descriptions.

GREEN FRUITS.

Business has been active in green fruits generally during the past week. The strawberry season just closed has been a fairly profitable one, prices realized being fully 50 per cent. above the bottom price made last year. The same can be said of cherries. Raspberries have ruled pretty steady, and now 8 to 8½c. per box is the range. Red currants are selling at 40 to 50c. per basket, and black 60 to 75c. Gooseberries meet a

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WHOLESALE ONLY OF

TOWER TEA, LIMITED

H. B. HUNGERFORD, Agent,

318, 320, 322 St. Paul Street, Montreal.

quiet sale at 35 to 40c. per basket. Watermelons are quoted the same as last week, viz., 15 to 20c. each. Tomatoes show very little change at 75c. to $1 per basket. Supplies of bananas are equal to the demand, and prices range from 70c. to $1.60 per bunch according to quality. Fresh receipts of oranges and a light demand have led to a decline of 50c. per box to $3 to $4. Lemons show no change, and trade is moving at $2 to $3.50 per box. Receipts of Californian fruits have been heavier lately, and pears are selling at $3.75 for finest down to $3.25. Crawford peaches range from $1.25 to $1.60, and plums are easier at $1 to $1.25 per crate.

FISH.

The market for salt fish is purely nominal and there is only a quiet trade noted in fresh or prepared fish. We quote as follows: Fresh haddock and cod at 3 to 4c. for haddock, and 3 to 3½c. for cod; British Columbia salmon, 12 to 13c.; halibut, 13 to 14c.; salt fish: Green cod, $4.25 to $4.50 for No. 1, and $5 for No. 1 large per barrel; dry cod, $4; Nova Scotia herring, $4.25 to $4.50 in barrels; Cape Breton, $4.75 in barrels; No. 1 Labrador salmon, $14 to $15; sea trout, $9.50 to $10; lake trout, $4.25 to $4.50 per keg of 100 lb.; No. 1 green haddock, $4 to $4.25.

COUNTRY PRODUCE.

EGGS—There was an improved demand for small lots, and a more active business, was done at firm prices. Choice candled stock sold at 14c.; ordinary at 12c., and No. 2 at 9 to 10c. per doz.

MAPLE PRODUCT—The market for maple product is quiet without any change to note. We quote: Syrup, in wood, 6½ to 7c. per lb., and at 85 to 90c. per tin. Sugar, at 8½ to 9c. per lb.

HONEY — In honey, trade is quiet, sales being chiefly in small lots to fill actual wants. We quote: White clover comb, in 1-lb. sections, 9 to 10c.; dark, 7 to 8c.; white extracted, 7½ to 8c., and dark, 4½ to 5c.

BEANS — The demand for beans is limited at steady prices. We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 85 to 90c.

POTATOES — There is an improved demand for round lots of new potatoes, and sales have taken place at $1.30 to $1.35 per barrel.

ASHES—There is nothing new in ashes. The demand is slow and market quiet. We quote: First sorts, $3.70 to $3.75; seconds, $3.60, and first pearls, $5.50 per 100 lb.

FLOUR AND GRAIN.

FLOUR—A fair amount of business was reported in flour in a jobbing way, but the market, on the whole, was quiet and featureless. We quote as follows: Winter wheat patents, $3.75 to $4; straight rollers, $3.40 to $3.50; in bags, $1.65 to $1.70; Manitoba patents, $4.10 to $4.30; strong bakers', $3.70 to $3.90.

GRAIN—There was a better demand over the cable from continental and United Kingdom buyers for Manitoba wheat, and as bids were in line, a fair amount of business was put through. There was a stronger feeling in Manitoba wheat, and prices advanced ½ to 1c. per bushel, with sales of No. 1 hard at 69½c. and No. 1 northern at 66 to 66½c. afloat Fort William. The position of the market for peas at present is pretty strong, and higher prices are anticipated in the near future, owing to the fact that the stock in store is only 46,401 bushels, as against 235,421 at this date last year. Supplies at country points are also exceedingly small and any lots coming forward are bought up by the pea-millers at 70c. f.o.b. cars west, which figure is equal to 80c. here. A moderate amount of business is reported in oats on local account at 33½ to 34c. ex store.

MEAL—The meal market was quiet and unsettled. The demand for rolled oats is slow at $3.67½ per bbl., and at $1.72 per bag.

FEED—There was no change in the situa-

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tion of the feed market. A fair trade is reported at steady prices. We quote as follows: Ontario bran, in bulk, $13 to $13.50; shorts, $14.50 per ton; Manitoba bran, $12.50 to $13; shorts, $15 to $16; mouille, $18 to $25 per ton, including bags.

HAY—The demand for baled hay is fair, and the market rules moderately active and steady. We quote: Choice No. 1, $7.50 to $8; No. 2, $5.50 to $6, and clover, $4.75 to $5.25 per ton, on track.

PROVISIONS.

An active trade continues in all lines of cured meats, and the tone of the market is firm, with an upward tendency. The demand for lard is fair, but the movement of pork is still slow. We quote as follows: Heavy Canadian short cut mess pork, $16; short cut back, $15.50; selected heavy short cut boneless mess, $16.50; and heavy long cut mess, $15 per barrel. Pure Canadian lard in pails, 7c. to 7¼c. per lb.; and compound refined 5½c. to 5¾c. per lb. Hams 12c. to 13½c., and bacon 11c. to 12½c. per lb.

CHEESE AND BUTTER.

CHEESE—Excitement has developed in cheese during the past week, and transactions lately imply that the top price has not yet been reached by any means. At the wharf, Monday, 7,000 Quebec cheese were offered, and all were sold at a range of 9⅞ to 9¼c., which is a clean jump of ¾c. per lb. on last Monday's basis. For Ontario cheese and finest Townships, 9½c. is the very inside figure to-day, and ideas run as high as 9¾c., while holders are not urging sales at all.

BUTTER — Butter continues to show activity, and the strength of the market is retained, buyers freely bidding 18¼ to 18½c. for finest creamery, with sellers independent at the range. Undergrades are quoted down to 17c., as to condition. Dairy butter ranges from 14¼ to 14½c., as to grade.

MONTREAL NOTES.

Values for finest creamery butter are ¼ to ½c. per pound higher than last week.

The first arrivals of Crawford peaches were received the other day. They are selling at fair prices.

The price of cheese, as a result of excited speculation, has been advanced fully ½c. per pound for all grades.

Canners on the Coast have recently turned down bids for salmon, asking an an advance of 25c. per case.

The average prices for strawberries and cherries during the season just closed averaged 50 per cent. above the lowest price last year.

Through an error the prize donated for the special race at the grocer's picnic was credited to Heinz & Co., instead of W. P. Downey, for Hire's rootbeer.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., July 27, 1899.

FUTURES continue to occupy considerable attention. Dried fruits are taking the place, to a large extent, of canned goods, though the latter are still a matter of interest. Spot goods are held at advanced figures. Corn is particularly scarce. There is a fair business in all lines. Flour has shown rather more movement than for some time. In spices, the tendency is downward. This is the more noticeable in ginger, particularly Jamaica ginger and pimento. In teas, there is a fair interest manifested. Low-priced teas are still in demand. In general, values tend lower. Very little China tea is now bought on the London market.

OIL—Dealers are very active looking after future orders in burning oil. There is no change in prices. Lubricating shows a fair trade at even figures. Paint oils are

AMERICAN SUGAR.

We quote in car loads (mixed cars if you wish), Standard Granulated and Bright Yellow Sugars, FREIGHT and DUTY PREPAID, as follows:

Brockville, Berlin, Belleville, Brampton, Brantford, Chatham, Cobourg, Delhi, Guelph, Lindsay, Napanee, Peterboro', Prescott, Port Hope, Port Perry, Simcoe, Sarnia, Stratford, St. Catharines, St. Marys, St. Thomas, Woodstock.—Standard Granulated, $4.55 per hundred; Bright Yellow, $3.65 per hundred.

Barrie, Collingwood, Goderich, Listowel, Meaford, Orillia, Owen Sound.—Standard Granulated, $4.57½ per hundred; Bright Yellow, $3.67½ per hundred.

Dundalk, Markdale, Orangeville, Pembroke, Renfrew, Shelburne, Sault Ste. Marie.—Standard Granulated, $4.60 per hundred; Bright Yellow, $3.70 per hundred.

We will be pleased to quote any other point not mentioned above.

We quote Macdonald's Tobaccos, f.o.b. Toronto, as follows: Brier, 8's, at 61 cents per pound; Prince of Wales, 8's or 16's, at 63 cents per pound.

57 Front St. E., Toronto. **A. H. CANNING & CO.**

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Shorthand, Bookkeeping, Penmanship, Telegraphy, Business Correspondence and Proofreading. Pitman's or Munson's Shorthand, per month, $4.00, White's Phonography, per month, $8.00; Telegraphy, per month, $8.00; Bookkeeping and Business Practice, per course, $35.00; Bookkeeping and Business Practice, per month, $5.00; Penmanship, per month, $3.00; Night School, per month, $3.00; Private Lessons, each, $1.00. Address, A. M. GRIMES, Principal, Cor. Bank and Sparks Sts., Ottawa.

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HAMILTON, ONT.

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Consignments carefully handled.

GUELPH, ONT.

still high, and continue to have upward tendency. Cod oil comes in slowly, and price is still low.

SALT—Another cargo is due. The demand for Liverpool coarse salt is a fairly steady one at this season. Prices show little change. Smaller direct cargoes are also due at other points, such as Summerside, Prince Edward Island, and the north shore of New Brunswick. Factory-filled is a steady business, but the Canadian, in barrels and boxes, has very much interfered with this trade. Considerable American in small packages is imported for table use. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—Corn is almost out of this market, and wholesale dealers are picking up small lots from among the retail trade. Price is high. Tomatoes are also a light stock here. New peas are expected soon. In futures our dealers are quite well supplied, buying early. In salmon, the market has been supplied from a car arriving a short time ago. Before its arrival the market was quite bare. Prices are held very firm, as futures are quoted high compared with the opening prices of late years, and prospects are for continued high figures. In gallon apples, the past season has shown a good demand. Local New Brunswick factories are quoting lower prices than western packers. Canned oysters are rather higher, but little demand noted. In meats, particularly ox tongue, higher values rule, which tends to increase the sale of Canadian goods. Peaches tend higher. There is a good demand in this market. Pineapples are quite scarce and rather higher in price.

GREEN FRUITS—There is continued active sales. Bananas are hardly as large sale owing to other fruits offering, particularly Californian fruit. The first direct car was to hand this week. Grapes, peaches and plums are a fair price. Pears keep high, which is rather a matter of regret as they are favorites here. Oranges have a fair demand. In lemons a rather smaller business is being done at quite full figures. At this season there is considerable waste. Strawberries have been very plentiful and low, and of good quality. Considerable quantities have been shipped to Boston and Montreal. Raspberries and blueberries are now freely received. Pines are about out of the market. Melons have been fairly active at even figures. Rhubarb is dull. American apples are freely received, and are now of quite good quality. Prices, though lower, are still quite high.

DRIED FRUITS—Futures have considerable attention. In peels there is quite a little competition, not only between English peels, but between English and American. Prices are rather lower than last year. There is little of the best grade brought here. In figs, such prices as have been quoted are below last season, but still quite high. In some cases, a few orders have been given. In Valencia raisins, no prices are yet to hand. A few orders at open figures for small lots for early shipment have been given. There is nothing yet done in regard to Californian raisins, and the trade is anxious to know what rebate the association intend to allow Canadian buyers, for this will very much affect the buying. In prunes, the outlook for French and Austrian is high figures, and, as the prospect for Californian is quite good, large quantities of these are likely to come to our market. It is said the crop will run to large sizes; 90 to 100 are favorites here. Apricots and peaches will both be lower than last season. In currants, our trade is not inclined to buy till prices are quoted. A considerable quantity is likely to be imported, cleaned, this season. This will save much labor here, and considerably reduce the cost. All nuts are high. Peanuts, which are active at the season, have advanced almost 100 per cent.

PRODUCE—Eggs are still high and in light supply, with a good demand. Butter is very plentiful with some very good quality to hand, but still there is much, too much, of poorer grade, prices being very low. Cheese are lower here than at outside points. Local demand is for small cheese, particularly twins. There is more competition for the cheese from the factories this year. Large cheese are wanted, and our factories, to get best results, need to increase the size of their cheese, and to have a better way of selling, namely, more on the line of the Western Cheese Boards.

SUGAR—There is an active business. The market is chiefly supplied by the Lower Province refinery. While prices of refined tend firmer, raw sugar seems easy and dealers only buy to supply needs. There is some little West Indian sugar here. Some American yellows were offered this week.

MOLASSES—Stock here is not large. There is very much less Barbadoes here than for a number of years, the rapid advance in price catching our buyers, and they would not advance their limits. Price is very near that of Porto Rico. There was a cargo of Porto Rico received this week, and a ready sale is expected. The outlook points to higher figures. There is no sale for syrup.

FISH—Prices are still high. In dry cod, receipts are still light, and full figures asked. There is a strong demand. Pollock is held firm, being very scarce. Smoked herring are firm, but there is only a limited sale. Pickled herring are still in light receipt. Quantity is good and full figures are asked. In fresh shad, what is called the fall catch is now being received. The fish, while not large, are fat. In salmon, fish are scarce and rather higher, but of nice quality. In boneless fish, price is firm with fair sales. We quote: Large and medium dry cod, $3.75 to $4; small, $2.50; pickled shad, $3.50 to $5, as to quality; haddies, 4½c. per lb.; smoked herring, 6¼ to 7½c.; halibut, 10 to 12c. per lb.; fresh haddock and cod, 2c.; shad, 10c.; boneless fish, 4 to 5c.; pollock, $1.85 to $1.90 per 100; salmon, 15 to 16c.; pickled herring, $1.75 per half bbl.

PROVISIONS—There is a fair business. In pork, rather higher prices rule. Beef shows little change, and there is but small business. Hams and rolls have rather less sale. Lard is still low.

FLOUR, FEED AND MEAL—In flour, there is rather an easier feeling, and somewhat more inquiry than for some little time. Stocks are not large. Millers all report that the outlook is for higher figures later; in fact, there is a firmer outlook than for some time. In cornmeal, the burning of one of the mills here has resulted in a slight advance in price. Oatmeal is firm. In oats, there is a light sale at even figures. In beans, rather higher prices rule, and the tendency is towards a firmer market. They have been a dull line here for some time. Barley is somewhat easier; the sale at this season is light. Blue peas are scarce and high. We quote: Manitoba flour, $4.65 to $4.80; best Ontario, $3.85 to $4.10; medium, $3.60 to $3.75; oatmeal, $4.00 to $4.10; cornmeal, $2.20 to $2.25; middlings, $21 to $22; oats, 41 to 43c.; handpicked beans, $1.05 to $1.10; prime, 95 to $1.00; yellow-eye beans, $1.90 to $2; split peas, $4.10 to $4.15; round, $3.25 to $3.40; pot barley, $4.10 to $4.15; hay, $7 to $7.50; timothy seed, American, $1.50 to $1.75; do., Canadian, $1.80 to $2.25; mammoth clover, 7½ to 8c.; alsike, 7½ to 8c.; red, 7¼ to 7¾c.

ST. JOHN NOTES.

Mr. C. A. Chouillou, of C. A. Chouillou & Cie., of Montreal, called on the trade this week.

Geo. E. Barbour, of the South wharf, is landing a cargo of choice Porto Rico molasses this week.

Thos. H. Fleming, a prominent grocer, of Woodstock, died very suddenly at St. Stephen this week.

The board of trade has decided on the holding of a merchants' meeting here during the week from August 14 to 19, and every effort will be made to make it a success.

The grocers have decided to divide the net proceeds from their picnic between the sufferers of the late Indiantown fire and the park fund.

The law requiring canned lobsters to have a Government stamp on the case is being strictly enforced. A shipment was stopped this week, the law not being complied with.

The latest thing in insurance is a company to pay clerks a fixed amount of money while they are out of work, and to endeavor to get them another situation. The head office is in Philadelphia.

A number of St. John wholesale grocers are particularly interested in gold mining stock, particularly the mines known as Gold King and Bear Gulch. Mr. A. Jardine, for many years a wholesale grocer here, is manager of the latter. At an auction of stock this week, Bear Gulch sold at 85 per cent. and Gold King at $2.28. Both show large profit over cost, and the latter pays from 1 to 1½ per cent. per month.

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Good Yellow - - $3.50 per 100 lbs.
Extra Granulated, $4.45 per 100 lbs.

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"Mariana Plantation." Very good quality. In barrels.

25c. PER GALLON.

1899 SALMON

Good Quality, Fine, Rich, Pink, Spring Fish. **"Rithet's Diamond C."** 2 carloads in stock, 8 carloads to come.

$1.10 PER DOZEN.

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Canadian Agents for "HONDI" Pure Ceylon Tea.

THE MANITOBA

Produce & Commission Co.

Limited

WINNIPEG, MANITOBA.

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Fruits, Cured Meats

PICKLED, DRY AND SMOKED FISH.

Consignments and Correspondence Solicited.

BRANCHES AT:
Vancouver,
Victoria,
Nelson,
Rossland,
B.C.

"BUTTER"
"BUTTER"
"BUTTER"

Choice lb. rolls are in good demand, have you any to offer? If so, let us know at once.

T. H. SMITH & CO.

Produce and Commission Merchants

70 Colborne Street, TORONTO.

Telephone 8355.



Crawford Peaches.

We are the largest receivers of California Green Fruit in Canada, not doing an auction business. The season is here now. Send your orders for Peaches, Plums and Pears. The carrying quality of the California Fruit is well known. EARLY CRAWFORD PEACHES THIS WEEK.

The . . .

Macpherson Fruit Co.

WINNIPEG, MAN. Limited

CURRENT MARKET QUOTATIONS

July 27, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb	.....	.....	.....	.....	14	16	.....	.....
" " pound prints	.....	.....	14	15	17	18	.....	.....
" " tubs, best	.....	.....	13	14	15	16	.....	.....
" " tubs, second grade	.....	.....	10	11	12	14	.....	.....
Creamery, tubs and boxes	18	18½	17	18	18	19	.....	.....
" prints and squares	.....	.....	18	19	19	20	.....	.....
Cheese per lb.	9	9½	9¼	9½	8½	9½	.....	.....
Eggs, per doz.	12	14	13½	14	12	13	.....	.....

CANNED GOODS

Apples, 3's	$.....	$0 90	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	.....	2 10	2 00	2 20	2 25	2 40	3 00	3 25
Asparagus	.....	.....	.....	2 40	.....	.....	.....	.....
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	80	85	80	85	90	95
Beans, 2's	79	80	80	85	90	95	.....	90
Corn, 2's	90	1 00	95	1 00	1 10	1 20	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 80	1 85	2 30	2 40	1 75	1 90
" white, "	.....	.....	1 75	1 80	.....	.....	.....	.....
Peas, 2's	70	75	70	80	80	90	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 65	1 75	.....	1 15
" 3's	.....	.....	2 00	2 40	2 25	2 50	2 40	2 50
Pineapple, 2's	.....	2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's	.....	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	.....	2 50	1 50	1 75	1 75	1 80	.....	1 60
" 3's	.....	2 50	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	.....	1 25	1 10	1 25	1 30	1 60	.....	1 40
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	1 40
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	65	75	90	1 00	.....	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	.....	1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 35	1 50	1 40	1 50	1 65	1 75	.....	1 70
Succotash, 2's	.....	.....	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	75	78	80	85	85	1 00	.....	1 10
Lobster, talls	.....	2 50	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 65	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 30	1 50	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	1 40	1 60	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	.....	.....	1 50	1 60	.....	1 60	.....	.....
" " Clover } talls	.....	.....	1 55	1 60	.....	.....	.....	.....
" " Leaf } flats	.....	.....	.....	1 60	1 15	1 25	.....	.....
" Cohoes	1 05	1 15	1 10	1 20	1 00	1 10	95	1 12
Sardines, Albert, ¼'s	.....	12	12½	13	14	15	.....	.....
" " ½'s	20	21	20	21	30	21	.....	.....
" Sportsmen, ¼'s	....	12½	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	.....	18	18½	23	10	11	.....	.....
" P. & C., ¼'s	.....	.....	22	25	23	25	.....	.....
" " ½'s	.....	.....	33	36	33	36	.....	.....
" American, ¼'s	.....	.....	4	4½	4	5	.....	.....
" " ½'s	.....	.....	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 20	1 50	1 00	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 30	1 45	1 55	1 60	....	2 00	1 90	2 00

GREEN FRUITS

Oranges, Sorrento, boxes	$3 50	$4 00	$4 75	$5 00	$4 50	$5 00	$.....	$.....
" " ½ boxes	.....	.....	2 50	3 25	1 50	2 00	.....	.....
Lemons, Messina, p. box	2 00	3 50	3 00	4 00	1 50	3 50	.....	.....
Bananas, per bunch	68	1 60	1 75	2 00	1 75	2 25	.....	.....
Cocoanuts, per 100	3 25	3 50	.....	4 00	3 25	3 50	.....	.....
Strawberries, per quart	6	7	.....	.....	5	6	.....	.....
Pineapples, each	5	15	.....	.....	15	20	.....	.....
Tomatoes, Can., per basket	.....	.....	85	75	.....	.....	.....	.....
Cherries, per basket	.....	.....	.....	.....	1 50	1 75	.....	.....
Red Currants, per basket	40	50	30	50	1 25	1 75	.....	.....
Black Currants, per basket	60	75	70	80	.....	.....	.....	.....
Gooseberries " "	35	40	30	50	35	45	.....	.....
Peaches, Cal., per crate	1 25	1 60	1 50	1 75	1 50	1 75	.....	.....
Plums, " "	1 00	1 25	2 00	3 00	1 50	1 75	.....	.....
Watermelons, each	15	20	20	30	30	40	.....	.....
Raspberries, per quart	8	10	6½	7½	1 50	1 75	.....	.....
Huckleberries, per basket	.....	.....	80	1 00	30	40	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 50	$4 59	$4 60	4⅝	4¾	5⅛	5¼
Granulated, Acadia	.....	4 50	.....	4 55	.....	4⅝	.....	.....
Granulated, foreign, net	.....	.....	.....	4 50	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 60	.....	5 10	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 70	.....	5 20	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 20	.....	5 57	.....	.....	.....	7
Powdered, bbls	.....	5 05	.....	5 17	5¾	6	.....	6¾
Phœnix	.....	4 25	.....	4 35	.....	.....	.....	.....
Cream	.....	4 25	.....	4 35	.....	.....	.....	.....
Extra bright	.....	4 10	.....	4 20	3¾	3⅞	4⅛	4⅜
Bright coffee	.....	4 00	....	4 10	3⅝	3⅝	.....	.....
Bright yellow	.....	.....	.....	4 00	.....	.....	.....	.....
No. 3 yellow	.....	3 75	.....	3 85	3½	3¼	.....	.....
No. 2 yellow	.....	3 70	.....	3 80	.....	.....	.....	.....
Foreign, yellow	.....	.....	.....	3 75	.....	.....	.....	.....
Trinidad	.....	3½	.....	.....	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba	
Wire nails, base	.....	2 65	.....	2 65	.....	.....	.....	.....
Cut nails, base	.....	2 15	.....	2 15	.....	.....	.....	.....
Barbed wire, per 100 lb	.....	3 30	.....	3 30	.....	.....	.....	....
Smooth Steel Wire (oiled and annealed, etc.), base	.....	2 60	.....	2 60	.....	.....	.....	.....
White lead, No. 1	.....	5 62½	.....	5 75	.....	.....	.....	.....
Linseed oil, raw	.....	57	.....	57	.....	.....	.....	.....
" boiled	.....	60	.....	60	.....	.....	.....	...
Turpentine	53	64	.....	64	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Corn Syrup, barrels per lb	.....	.....	.....	2½	.....	.....	.....	.....
" " ½-bbls. "	.....	.....	.....	2⅝	.....	.....	.....	.....
" " kegs "	.....	.....	.....	2¾	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 20	.....	.....	.....	.....
" " 2 gal. " "	.....	.....	.....	90	.....	.....	.....	.....
Honey	.....	.....	.....	10	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	35	45
Barbadoes	.....	36	.....	.....	30	32	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 50	$1 60	$1 50	$1 60	$.....	$1 50
" " 2-lb. cans	.....	2 65	2 65	2 75	2 50	2 75	.....	2 50
" " 4-lb. cans	.....	.....	5 25	5 50	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 25	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	18 50	19 50	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 80	3 00	.....	2 75
" 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 25
English brawn, 2-lb. can	.....	2 40	2 50	2 80	2 75	2 80	.....	2 50
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50		.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00		.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	.....	.....	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " 1's	.....	2 75	2 80	2 95	.....	3 25	....	. .

CANDIED PEELS

Lemon, per lb	.....	.....	.....	10½	12	.....	.....	.....
Orange, "	.....	.....	.....	.....	12½	.....	.....	.....
Citron, "	.....	.....	.....	17	19	.....	.....	.....

FRUITS

Foreign—								
Currants, Provincials, bbls	.....	.....	4½	4¼	4¾	4½	5	5 5¼
" " ½-bbls	.....	.....	4¼	.....	.....	6	7	5¼ 5¾
" Filiatras, bbls	.....	.....	4¼	4½	4¾	5¾	6¼	....
" " ½-bbls	.....	.....	4⅜	4½	4¾	5	6	..... 5½
" " cases	.....	.....	4½	4½	4¾	6½	7	....
" " ½-cases	.....	.....	4¾	4¾	5	5½	6	..... 5⅝
" Patras, bbls	.....	.....	.....	.....	.....	6	7	....
" " ½-bbls	.....	.....	.....	.....	.....	6	7	....
" " cases	.....	.....	.....	5	6	7	7¼	....
" " ½-cases	.....	.....	5½	5¼	6	5¾	6	....
Vostizzas, cases	.....	5½	6½	6½	7	7	8	....
Dates, boxes	.....	5¼	6	5½	6	6	6½	....
Figs, 10-lb. boxes, per lb	.....	.....	.....	18	20	14	16	....
" 28-lb. boxes, "	.....	.....	.....	.....	28	.....	. ..	....
" Mats, per lb	.....	.....	.....	3½	3¾	.....	.....	....
" Naturals, per lb	.....	.....	.....	8	8½	.....	...	....
" Naturals, boxes	.....	.....	.....	.....	12	.....	.	....
Prunes, California, 40's	.....	.....	.....	8½	11	10	12	....
" " 50's	.....	.....	.....	8	9¼	8½	9	....
" " 60's	.....	.....	8	7½	8½	8	8½	....
" " 70's	.....	.....	7½	7	7¾	7½	8	....
" " 80's	.....	.....	7	6¼	7	7	7½	....
" " 90's	.....	.....	6	5½	6½	6½	7	....
" Bosnia, B	.....	.....	.....	.....	7	.....	.....	....
" " C	.....	.....	.....	.....	6½	.....	.	....
" " D	.....	.....	.....	.....	6	.....	.	....
" " U	.....	.....	.....	.....	4½	.....		....
Raisins, Valencia, off stalk	.....	.....	4	.....	4½	5	6	..... 1 50
" Fine off stalk	.....	4¼	4½	5	5½	5	5¼	..... 1 65
" Selected	.....	5	5⅜	6¼	6½	6	7	..... 1 75
" Layers	.....	.....	5¾	6½	7	5¾	6	..... 1 85
" Sultanas	.....	.....	.....	10	15	10	12	10 12
" California 3-crown	.....	.....	6¾	7	7½	7	7¾	..... 6½
" " 4-crown	.....	.....	7¾	7¾	8	8	8¼	7¾ 8
Domestic—Apples, dried	.....	6	6½	6	6½	5½	6	....
" evaporated	.....	9	9½	9½	10½	9½	10	..... 10½
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	.....	13	16	18	19	19½

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	.. ..	7½	.....	.....	.....	8½
Smoked Meats—								
Breakfast bacon	10½	12	12	12½	.....	.....	.....	11½
Rolls	.....	9	.....	9	9	10	.....	10½
Hams	10½	12	.....	12	11	13	.....	11
Shoulder hams	.....	10	8¼	8½	8	9	.....	9½
Backs	.....	.....	11	11½	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 00	14 50	14 00	15 00	16 00	17 00
" short cut	.....	.....	15 50	16 00	15 00	15 50	16 50	17 50
Clear shoulder mess	.....	.....	.....	12 50	14 00	14 50	.....	.....
Plate beef	.....	.....	.....	11 50	13 50	14 50	.....	.....
Lard, tierces, per lb	.....	6½	.....	6¾	6½	6¾	9	9½
Tubs	6¾	7	.....	7	7	7¼	.....	.....
Pails	.....	.....	.....	7¼	7¼	7½	.....	9
Shortening, in 60-lb. tubs	.....	.....	7¼	7½	.....	7¼	.....	.....

One Ton Per Day!

The popularity of . . .

CELLULOID STARCH

is evidenced by the fact that the demand has now reached the above figure.

Though extensively imitated by envious packers, under similarly sounding names, it holds its place as

THE BEST COLD WATER STARCH

in the market to-day.

It is on the shelves of 90 per cent. of the grocers of Ontario.
How is your stock?

The **Brantford Starch Co.,** *Limited*

BRANTFORD, ONT.

COFFEE

Green—	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	8¾	9½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	.....	.....	22	25	24	28	.....	.....
Gautemala	.....	.....	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	.....	.....
Valencia shelled almonds	28	30	28	30	.....	.....	.....	.....
Tarragona almonds	12	13	12	14	11	12	.....	.....
Peanuts (roasted)	6½	9½	9	10	9	10	.....	.....
" (green)	5½	8	7	9	.....	.....	.....	.....
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	50	60	70	.....	.....
Grenoble walnuts	12	12½	12	13	12	13	.....	.....
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	.....	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	.....
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	4⅛	4¼
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	5
Imperial Seeta	.....	.....	4⅞	5⅛	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅜	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	3½	4½	5	6	.....	5
Tapioca	3¾	4½	4¼	4¾	5	6	.....	5
Macaroni, dom'ic, per lb., bulk	.....	.....	.....	7½	.....	.....	.....	.....
" imp'd, 1-lb. pkg., French	.....	.....	9	10	.....	.....	.....	.....
" " " Italian	.....	.....	11	12½	.....	.....	.....	.....

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00	2 00	2 50
Sal soda, per bbl	70	75	70	80	85	90	.....	1¾
Sal Soda, per keg	95	1 00	85	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	15	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	11	12	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	20	23	18	24	24	26	.....	35
" " 5-lb. cans	20	23	20	26	20	22	.....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	19	25	18	25	20	25	.....	.....
Cloves, whole	12	30	14	35	16	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	20	40	20	40	16	20	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	13	17	13	16	16	18	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	14	15	16¼	.....	.....
Sarnia water white	12	13	.....	15	16	17¼	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	17	18½	.....	.....
Pratt's Astral	18	19	.....	18	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	12½	60	12	60	11	60	.....	.....
Caddies Paking, Kaisow	17	40	16	50	15	45	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	25	40	30	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	.....
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchong	17½	40	17	35	17	35	.....	.....
China Greens—								
Gunpowder-Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	18	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Pingsueys—								
YoungHyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good Medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	10	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, No. 1, 2-hoop	.....	.....	.....	1 55	.....	1 55	.....	.....
" " 3-hoop	.....	.....	.....	1 70	.....	1 70	.....	.....
" half grained	.....	.....	.....	1 40	.....	1 40	.....	.....
" quarter, jam	.....	.....	90	1 08	90	1 08	.....	.....
" candy, and covers	.....	.....	1 75	2 65	2 25	2 65	.....	.....
Tubs, No. 0	.....	.....	.....	8 00	.....	8 50	.....	.....
" " 1	.....	.....	.....	7 00	.....	7 00	.....	.....
" " 2	.....	.....	.....	6 00	.....	6 00	.....	.....
" " 3	.....	.....	.....	5 00	.....	5 00	.....	.....

WHAT DO YOU THINK OF IT?

It is claimed by members of the **sugar agreement** "as they call it" **(not combine)**, that they have the full sympathy of the trade. Well! we tried to live on that at one time and gave it up in despair.

Let them take the sympathy, we will take the orders.

This week we still keep at it with a nice Redpath Yellow at $3.50 and Standard Granulated at $4.45, less 1 per cent. 10 days or 30 days net. It does not leave us 2 per cent., nor any little shavings from the difference in freight paid and the smooth equalized rate charges, but, as we are remembered by our loving friends in all the goods they want, we are satisfied to be free and independent sellers.

New China Teas

Just coming into stock direct from Messrs. John Gittins & Co., Foochow, 150 half-chests of those beautiful, sweet Pecco-Congous.

To lovers of Fine Teas, we recommend them.

Get Samples and Prices.

L. CHAPUT, FILS & CIE, MONTREAL

TRADE IN OTHER COUNTRIES THAN OUR OWN.

IT was learned that within about the past six weeks one large concern has purchased 1,500 bbls spot Jamaica ginger in New York and 400 to 600 bbls in London market, for new and special purposes.

French peas are very scarce and tending upwards owing to the short crop. There is an active demand for the low grades as a result of the short pack of Southern domestic peas, but there seems to be none obtainable.—New York Journal of Commerce.

TEA IN NEW YORK.

According to the talk of some of the trade, sentiment in the market appears to be slowly changing for the better. There is a disposition shown by a number of the trade to look upon the prices at which tea has sold the past month the lowest of the season, and they also anticipate a gradual revival of demand during the next two months. The market for invoices showed a steady tone, and here and there buyers were reported as showing a trifle more interest. A sale was reported of 600 packages Formosa, made at the close of business last week. The auction sale to be held on Wednesday, it was thought by some, would show a better undertone to the market. No cable advices of importance were reported received.—N.Y. Journal of Commerce, July 25.

CANNED SALMON IN ENGLAND.

The inquiry for salmon shows a slight improvement, especially for flat tins, which are appreciably dearer. The consumptive demand for both Alaska and Fraser river talls is reported to be well up to the average. The prices already fixed for the 1899 pack are slightly above those that holders are willing to accept for spot parcels, and, unless the pack should prove to be a much larger one than is anticipated, buyers will scarcely find a more favorable time than the present for filling their requirements to the end of the season which is really only just beginning.—Grocers' Journal, London.

CALIFORNIAN RAISIN SITUATION.

There has been a steady hardening of the spot market for the cheaper sorts of Californian loose muscatel raisins of late, due to the cleaning up of the stocks of this description. At the present writing, from the best information, the market is bare of ungraded, and there are very few two-crowns left in first hands. This is somewhat unusual at this time of the year and is attributed to the steady demands of consumption in Eastern markets throughout the spring and up to the present time, which has had to be supplied largely from this centre, owing to the fact that for the first time in years no general consignments were made this season.

There is reported to be some speculative demand and buyers are trying to secure supplies of two-crowns from second hands, but, so far, it is understood, they have been unable to secure more than 100 or 200 boxes from an individual holder. Philadelphia also is said to have been in this market for supplies, which have been purchased from jobbers, but the Quaker City people seemed to want the stock to cover actual consuming requirements, and were apparently satisfied with the small lots they were able to secure.

The supply of three and four-crowns are understood to be pretty good, but are not wanted, though, as ungraded and two's are becoming so scarce and are advancing in price, holders look to have consumers and seeders turn their attention to three-crowns in the near future. Late advices from the Coast indicate that the stock remaining in the hands of the Raisin Growers' Association is about 400 cars, the bulk of which consists of four-crowns and the balance of threes, two-crowns and ungraded having been exhausted some time ago. According to some reports these goods are spoiling on the association and ultimately will have to be disposed of to the wineries. — N. Y. Journal of Commerce.

COLUMBIA SALMON PACK.

Letters received in New York say that the total pack of Columbia River salmon to July 20, was 188,200 cases, of which the Columbia River Packers' Association packed 82,000 cases, the Fishermen's Cooperative Association 20,000, Booth 18,000, McGowan's several factories 12,000, Everding & Farrell 9,000, Megler 14,000 and Warren 215,000. This is said to be very much less than was packed during the corresponding period last year.

SITUATION IN CALIFORNIAN PRUNES.

There has been developed a considerable speculative interest in future prunes within the past few days, and we understand that sales of a considerable quantity of the three large sizes have been made to both home and export buyers. Definite information as to the particulars of these transactions are not obtainable at the present time. The reports current vary with reference to the quantity that has been placed, some stating that it does not exceed eight cars all told, while others make the total fully 20 cars, equally divided Santa Clara and Healdsburg fruit. According to some reports the bulk of the stock sold was taken by exporters, while according to others little if any of this particular quantity will go abroad. The only thing upon which our informants are united is that there have been sales of the three large sizes of Californian prunes in 25-lb. boxes for forward shipment from the Coast.

Latest information from Seattle, Wash., by mail is to the effect that the crop of Oregon prunes promises to turn out larger than was at first expected, but at most will not be over 5,000,000 lb. Southern Idaho will have but a third of an average crop, and of this it is expected about one-half will be marketed in fresh condition.—New York Journal of Commerce.

THE CONDITION OF GINGER.

The London Commercial Record, commenting on the general dulness of markets, remarks that there is one article which, although still unripe for a boom, shows unmistakable signs of slow recovery, and which is quite worthy of being carefully watched. This article is ginger, and to be more correct, rough ginger. Our contemporary says: "This year's season, which we may now consider closed, has been an exceptionally unsatisfactory one, for the boom which used to visit our market annually, has, this year, been conspicuous by its absence. True, we have seen some sort of spurt, but it has hardly been deserving of the name of boom, and nothing like the usual quantities of ginger have changed hands. Prices have risen a few shillings, and not being supported, have declined to almost the lowest point they touched last year. Business has almost entirely been confined to cut assortments, very little rough unassorted Calicut and next to no Cochin washed being bought. The result is an appreciable decline in our stock of bag ginger and some increase in cut descriptions. Deliveries on the other hand, show a most satisfactory increase, and without laying ourselves open to the reproach of being sanguine, we feel convinced that if deliveries continue on the present liberal scale for a little while longer, our stock of rough ginger will be reduced to as low a level as we have witnessed for a long time, for any large increase of our stocks by unexpected supplies in the shape of native consignments is practically excluded. There has been nothing tempting in our market this year to induce Bombay dealers to buy up large quantities of ginger for the purpose of trying the London market, and we may take it for granted that very little more will come forward. The recent heavy rains have greatly interfered with the preparation of ginger, and this fact, together with the low prices ruling here, have a deterring effect on Bombay consignors. If, a little later, the statistical position of ginger improves, the article will be worth the attention of speculators."

Anglo-British Columbia Packing Co.'s Blood-Red Sockeye Salmon are Best Quality.

PRICES ON 1899 PACK NOW READY.



All these **Brands are Finest Quality Sockeye.** We give special prominence to **"Sovereign" Brand, as it is Choicest Fraser River Salmon; white and gold** embossed label; tins **tissue wrapped.** For select trade. Delivery on contracts guaranteed.



Anglo-British Columbia Packing Company LIMITED

Wholesale Selling Agents: { WATT & SCOTT, Toronto. / WATT, SCOTT & GOODACRE, Montreal.

VANCOUVER, B.C.

A RECORD OF OVER 100 YEARS.

"Couvert" Champagne

was first manufactured over a century ago. It held first place then, does now, and probably always will.

REPRESENTED IN CANADA BY

LAPORTE, MARTIN & CIE. — MONTREAL.

LIVE AND LET LIVE

We are asked daily, do we belong to the great combination to deprive the brokers of their living.

We say no, most decidedly no. We do not begrudge the brokers their commissions. Unfortunately, they have to eat and wear clothes like the rest of us.

Next week we may surprise our friends by quoting futures in Canned Goods. We have:

3,000 cases CORN	1,500 cases PEAS
5,000 " TOMATOES	500 " BEANS

Our quotation for above lines will not be **65c.** all round, but it will be low if we quote.

We have 3,000 cases Salmon to offer, Nimkish, Horseshoe, Sterling, O-Wee-Kay-No.

LUMSDEN BROS.,

9 Front St. East, TORONTO
84 McNab St., HAMILTON

TORONTO RETAIL GROCERS' PICNIC.

"IT seems the grocers can't help having a successful picnic," said a city traveler late Wednesday evening, on board the steamer Garden City, as it was bringing home the 500 or so excursionists who went with the Toronto Retail Grocers' Association to Hamilton to attend the annual picnic.

The facts seem to bear out this observation, for, with the exception of one picnic, held in the almost dim past, each annual holiday trip of the association has been voted a success. The trip on Wednesday was more, however. Besides the opportunities for pleasure-making it offered, it afforded a means by which the officers of the Toronto and Hamilton associations got together and had a talk over matters "associational," a talk which may yet result in more than was thought of when the trip was proposed.

Soon after eight o'clock Wednesday morning the Garden City started on a delightful sail to Hamilton. The water was smooth ; the day clear and bright, and everybody was in excellent spirits. A first-class orchestra was aboard, and their services were soon called into requisition for the dancers, who helped much to make the time pass gladly both for themselves and for the onlookers at the stern of the boat. At the bow were many parties of twos, threes or fours, who seemed to enjoy the tune of "Just One Girl," which seemed the favorite with the singers who had taken possession of the stateroom. On the lower deck the card-tables were well patronized, and many an old rival had an opportunity to retrieve some past defeat, or to again suffer humiliation.

About 11 o'clock Hamilton was reached. As the boat was being moored at the dock the Hamilton grocers tacked up a large streamer giving a royal welcome to their brethren from the "Queen City." The officers of the association were there, too, and emphasized the good-will intended by giving a personal welcome to the Toronto executive.

The excursionists soon scattered throughout the city for dinner, after which they gathered at Mountain View Park to carry out their programme of sports and games.

The baseball match was the first attraction. It was, of course, between the Toronto grocers and city travelers. It was the most exciting contest these two teams have played. The travelers got what baseball cranks call "their batting clothes" on first, and, at the end of the second innings, were away ahead of their old rivals. The grocers, however, "located" the ball in the remaining innings, while "Bob" Davies got in his nice work, and prevented any fancy scores such as were made in the second innings. Time would not permit a nine-innings game, and when the umpire called time the grocers were ahead five runs, the score being 20 to 15.

In another part of the field much interest was taken in the quoit contest between members of the Toronto association. After a spirited tussle for championship honors, J. S. Bond was declared winner, R. B. Snow securing next highest figures.

After this contest, a game was played between representatives from Toronto and Hamilton, Ballintine and Duncan, and the winners of the contest, Bond and Snow. The Hamilton men proved the better shots, winning handily by a score of 15 to 12.

The most interesting contests were the soap races and the boys' scramble races. In one of the soap races there were in the neighborhoood of 40 contestants, necessitating five preliminaries and a final heat. The prizes were won principally by Toronto ladies.

THE PRIZE WINNERS.

The following were the prize-winners :

100 Yards' Foot Race for Hamilton Grocers only. — 1st, J. L. Brown; 2nd, H. Doyle; 3rd, C. Lampman.

Throwing Ball, for Ladies.— 1st, Miss Bailey, Toronto ; 2nd, Mrs. Guy, Toronto ; 3rd, Mrs. Downing, Toronto.

Matched Foot Race between David Bell, grocer, and W. R. Kindree, city traveler, Toronto.—Won by David Bell.

100 Yards' Foot Race—Open to Toronto travelers only.—1st, W. Anderson ; 2nd, J. Humphrey; 3rd, C. H. Collins.

Ladies' Soap Race—Open to all ladies.—1st, Miss Annie Bailey, Toronto ; 2nd, Mrs. Downing, Toronto; 3rd, Mrs. Guy, Toronto; 4th, Miss Clifford; 5th, Mrs. Liston, Toronto; 6th, Mrs. Mason, Toronto.

100 Yards' Foot Race—Open to married members only.—1st, J. Nolan ; 2nd, T. Holmes; 3rd, W. J. Sykes; 4th, T. Clarke.

100 Yards' Foot Race—Open to unmarried members only.—1st, W. H. Blaylock; 2nd, F. Thorne ; 3rd, R. Davies ; 4th, D. J. Kelly.

Fat Man's Race; Walking once round ring; 200 lb. and over.—Members only.—1st, T. Holmes; 2nd, R. W. Stewart ; 3rd, A. R. Williamson; 4th, W. J. Sykes.

Ladies' Guessing Contest — Guessing number of beans in bottle—Open to grocers' wives only.—1st, Mrs. Hazlitt, Toronto ; 2nd, Mrs. J. Blood, Toronto ; 3rd, Mrs. W. H. Marmion, Toronto.

Throwing Baseball — Toronto travelers and Toronto grocers.—1st, F. Thorne; 2nd, W. Paterson ; 3rd, R. W. Davies.

Boys' Shoe Race.—Open.—Jas. Flynn, Hamilton ; 2nd, W. Morrison, Toronto ; 3rd, D. Halford, Hamilton.

Three Legged Race—Open.—1st, Boulton and Paterson, Toronto ; 2nd, Copewell and Kerr, Hamilton ; 3rd, Panter and Thorne, Toronto.

Foot Race—Open to Toronto and Hamilton grocers.—1st, W. Paterson, Toronto ; 2nd, F. Thorne, Toronto ; 3rd, J. Burrows, Hamilton ; 4th, C. Lampman, Hamilton.

Quoit Contest—Members only.—1st, J. S. Bond ; 2nd, R. B. Snow ; 3rd, W. H. Marmion ; 4th, A. R. Williamson.

Ladies' Soap Race—Open to all ladies.—1st, Miss Annie Bailey, Toronto ; 2nd, Mrs. Guy, Toronto ; 3rd, Miss Fitzpatrick, Hamilton ; 4th, Mrs. Downing, Toronto.

The guessing contest for charter and older members ; the hop, step and jump ; the broad jump ; the foot race for the lady grocery clerks, and the foot race for Toronto clerks, had to be postponed on account of lack of time to run them off.

Great interest was centred in the tug-of-war between Hamilton and Toronto grocery teams. Word had gone around among the Toronto grocers that the Hamilton men had an unusually good team, so they were prepared for a good contest. At least four of the Toronto men weighed over 200 lb. The Hamilton men were lighter, and in the first pull they were quickly pulled over the line. In the second, however, they got right down to it, and it required the full three minutes of hard work before the Toronto team could claim this pull also.

Luncheon was to have been the next attraction. The caterer on the grounds had promised to have a good luncheon ready and to have the tables so arranged that the orators of the Hamilton and Toronto associations could do some speaking.

Grocers, as a rule, believe in having only the best of luncheons, and as they did not consider the meal offered them up to the standard, it was decided to have the speaking in the grounds.

J. C. Boligan, president of the Hamilton association expressed his pleasure in welcoming the Toronto grocers to their city, and read an address to the Toronto association, which expressed the hope that this pleasant trip, which was an honor to Hamilton, would result in permanent good-will between the two associations.

Mayor Teetzel intended to have been present, but as he had to be out of Hamilton

on Wednesday, Alderman W. Findlay acted as his representative in wishing the visitors a splendid time, and giving them the freedom of the city. Alderman Findlay was greeted with "He's a Jolly Good Fellow."

President F.W. Johnson, in reply, thanked President Boligan and Alderman Findlay for the warmth of their welcomes, and hoped that it would not be long before the two associations met again. He also expressed pleasure that the day had passed off so harmoniously, and that such an enjoyable day had been spent.

Adam Ballintine, Hamilton association's orator, was the next speaker. After expressing his delight with the friendly feeling that was manifested between the grocers from the two cities, he hoped that the day would result in the two associations coming closer together. Their interests were identical, and closer sympathy might result in mutual benefit.

J. D. Kelly, vice-president of the Toronto association, echoed this wish. He thought the two associations should have got together years ago, and believed this meeting would result in a better and closer feeling between the two bodies.

Wm. R. Harvey, secretary of the Hamilton association, thought that the conditions demanded that the two bodies should use their united efforts for their mutual benefit.

"God Save the Queen" was royally sung, and the party left for the city.

The Hamilton association officers gave a dinner to the Toronto committee at the Waldorf hotel.

On account of the length of time taken to run off the games, the boat was delayed in starting home till 8 o'clock. As she left the wharf it was amply manifested that the visitors had made many friends, for the dock was crowded with ladies and gentlemen, who, as she moved away, sent a hearty cheer after her. It was replied to with great vigor by those on the boat, and three cheers were given for President Boligan and for Hamilton.

The trip home was even more enjoyable than the outward voyage, for, in addition to the orchestral music in the stern, a first-class concert was given by the jovial city travelers. As the boat reached home about 11 o'clock, the excursionists were rather tired, but not too much so to lustily sing "God Save the Queen."

NOTES OF THE DAY.

Adam Ballintine did much towards the success of the day.

W. H. Marmion is a great success in "picking the winner."

David Bell surprised William Kindree and his friends by the speed he showed.

Honors are even between Hamilton and Toronto. Toronto won the tug-of-war, but they could not find a match for Hamilton's quoit experts.

J. W. Sanderson can play ball yet. He steadied "Bob" Davies down at the right time.

"Hamilton grocers are a crowd of decent fellows," was voted unanimously by the Toronto retailers.

"Jerry" Burns has still faith in his team. He has already challenged the grocers for a nine-innings game.

The new blood in the association, Thorne and Paterson, add considerably to the athletic prowess of that body.

J. Nolan is an old-time sprinter, having won several medals and other prizes in his day. He can still make good time.

It would be hard to find a better crowd than the Toronto grocers, their wives, daughters and friends make when they get together.

There are some crooks in Hamilton. One Toronto grocer lost a good watch, another a purse containing over $15, and others smaller articles.

The committee of the day were: F. W. Johnson, president; D. J. Kelly, chairman; D. Bell, treasurer; Ed. Hawes, secretary; A. G. Booth, R. W. Davies, D. W. Clark, J. S. Bond, W. Massen, T. Holmes, J. A. Johnson, F. S. Roberts, A. White, J. Nolan, B. Panter, A. R. Williamson, W. H. Marmion, T. Clark, F. Thorne, J. T. Schoales, R. H. Stewart.

LIST OF DONATIONS.

CASH.—Christie, Brown & Co., $25; Canada Sugar Refinery, $25; Chase & Sanborn, $5; Clemes Bros., $10; The Davidson & Hay, Limited, $5; H. P. Eckardt & Co. $10; Garden City, $10; Husband Bros., $10; T. Kinnear & Co., $10; C. Kimpton, $5; Kilgour Bros., $2; McWilliam & Everist, $25; Perkins, Ince & Co., $10; St. Lawrence Sugar Refinery, $30; T. Upton & Co., $5.

GOODS.—Boeckh Bros. & Co., 1 display table, value $10; Blue Ribbon Tea Co., 2 prizes, each 10 lb. 60c. tea; Bovril, Limited, 1 silver cup; W. Clark, 3 cases potted meats; Cowan Co., Limited, 1 box assorted chocolate; Comfort Soap Co., 1 box soap; J. & J. Colman, 1 box mustard; The Wm. Davies Co., Limited, 3 cases potted meats; Dalton Bros, 1 box soap; The F. F. Dalley Co., Limited, bronze clock; Edwardsburg Starch Co., 10 umbrellas; The Eby, Blain Co., Limited, 1 box cigars; The E. B. Eddy Co., Limited., indurated fibreware, $10; N. K. Fairbank & Co., 1 case "Gold Dust"; J. H. Farr & Co., 1 case "Sanatine"; Fleischmann & Co., 1 piece silverware, value, $10; F. W. Fearman, 1 ham; Grand Mogul Tea Co., 1 pudding dish, T. B. Greening & Co., 100 cigars, value $10; Warren Bros. & Co., 30 lb. Ceylon tea; Wallace Bros., 1 barrel flour; D. Gunn Bros. & Co., 1 ham; H. J. Heinz & Co., 1 case baked beans; F. W. Humphreys, prizes for older members; Ireland National Food Co., 1 case cereals; Imperial Extract Co., 2 large bottles extract; T. A. Lytle & Co., 2 dozen "Sterling" pickles; James Lumbers, 10 lb. 40c. tea; John P. Mott & Co., 1 box chocolate; M. McLaughlin, 1 barrel flour, Monsoon Tea Co., 10 lb. 40c. tea; R. S. McIndoe, 1 box Mott's chocolate, 1 box Colman's mustard, 3 cases Clark's potted meats; A. F. McLaren & Co., 1 jar cheese and silver holder; Nonsuch Mfg. Co., 1 case blacklead; A. M. Piper & Co, 2 doz. 1-lb. tins coffee; Pure Gold Mfg. Co., 3 silver cakedishes; Wm. Ryan & Co., 1 ham; Robinson Mfg. C., 1 doz. 25c. extracts; Social Tea Co., 1 set of 6 pieces opaline glassware; St. Lawrence Starch Co., 2 boxes assorted starch; Lever Bros., Limited, 1 box "Sunlight" soap; The St. Croix Soap Mfg. Co., 1 box "Surprise" soap; Sweeney, Moore & Co., 2 doz. Cocoanutene; Salada Tea Co., 10 lb. 50c. "Salada" tea; Steele & Honeysett, 1 box cigars; John Sloan & Co., 10 lb. "Kincora" tea; Taylor & Scott, 1 doz. "Queen" brooms; Toronto Biscuit & Confectionery Co., 1 box biscuits; G. Tuckett & Son 5 lb. "T. & B." tobacco; Todhunter, Mitchell & Co., 10 lb. "Excelsior" coffee.

A NEW PACKAGE TEA.

The Ozo Co., one of our newest packet tea houses, is putting up a Japan packet tea. There will be two grades, to retail at 25c. and 38c. per lb. It is packed in ¼, ½, and 1 lb. packages. The company is also packing Ceylon teas under the same brand. Its Ceylon teas, however, will be packed in canisters.

The Ozo Company intends shortly to add coffee and spices to its list, and, later on, cocoa and chocolate.

Mr. Carsley, the manager of the firm, is a practical teaman, he having spent several years with one of the oldest tea houses in London, England, studying tea and the tea business in all its branches, and now has started out to put his knowledge to the practical test.

VISIT FROM A CURRANT-SHIPPER.

Mr. F. B. Wood, of Hancock & Wood, shippers of currants, etc., Patras, Greece, has been making a tour of the principal business centres in Canada. Last week, he was in Toronto, Hamilton, and London, calling, in company with Major Mason, his firm's Canadian representative, on the importers in those cities.

It is 23 years since Mr. Wood visited Canada, and he said he was surprised at the development which the country had made in that time.

Mr. Wood is the British consul at Patras, and it is interesting to note that the British consulate has been for several generations in the firm of which he is a member.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY MONTREAL.

. . . NEW IDEAS IN . . .

Window Displays.

A new book arranged specially for Grocers. Contains fifty-two designs, with full instructions. Anyone can make an attractive window. Sent post paid, on receipt of price—$1.00.

S. W. CARSON,

45 Hillside Avenue,

Sole Agent for Canada. VICTORIA, B.C.

Blue Ribbon Tea is not put on the market at your expense - It pays the Grocer a good profit and gives better satisfaction than any other packet tea in Canada.
Blue Ribbon Tea Co. 47 Scott St. Toronto

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A. J. TURCOTTE, of Messrs. Bouchard & Turcotte, general merchants, etc., Magog, Que., has assigned to Lamarche & Benoit.

Samuel Black, general merchant, Nelson, B.C., is away.

H. A. Voyer, general merchant, Bic, Que., has assigned.

T. G. Clute, general merchant, Stirling, Ont., is offering 50c. on the dollar.

Mathewson & Glover, general merchants, Lyndhurst, Ont., have assigned to A. G. Austin.

The estate of W. M. Forsyth, grocer, Bridgetown, N.S., has been declared insolvent.

PARTNERSHIPS FORMED AND DISSOLVED.

W. H. McLaren & Co., grocers, Hamilton, have dissolved, J. J. McQuarrie continuing.

Henri Pele and Maurice Contat have registered partnership as bakers under the style of Francaise Boulanger, Montreal.

James Smith and Christina E. Mackintosh have registered partnership in Montreal under the style of The Great Pacific Tea Co.

SALES MADE AND PENDING.

The assets of C. A. Drolet, grocer, Quebec, are advertised for sale on the 1st prox.

Jules Belanger, grocer, Hull, Que., has sold out.

The assets of J. H. E. Davis, grocer, Montreal, have been sold.

A. Carman, grocer, Brantford, Ont., is advertising his business for sale.

The stock, etc., of John A. Bishop, general merchant, Baldoon, Ont., has been sold.

The assets of Wm. Faust, general merchant, Montcalm, Que., are to be sold by auction.

The assets of Bouchard & Turcotte, general merchants, Magog, Que., are to be sold on August 1.

CHANGES.

Eustache Carriere has opened a grocery in Hull, Que.

J. A. Phillips is about opening business as confectioner in St. John, N.B.

Geo. A. Howey is retiring from business as general merchant in Vanessa, Ont.

B. Schaffer, general merchant, St. George (Beauce), Que., has removed to Magog.

The Midway Trading Co., general merchants, Midway, B.C., has been incorporated.

Marie A. Bedard has registered as proprietress of E. L. Denis & Co., grocers, Montreal.

J. W. McNaught is closing his grist mill at Teeterville, Ont.

Ernest Newkirk & Co., general merchants, Port Rowan, Ont., have been succeeded by J. L. Buck & Bro.

Dame Helen K. Lloyd, wife of Horace B. Lambe, has registered proprietress of H. B. Lambe & Co., grocers, Montreal.

E. J. Brooks & Co., general merchants, Sintaluta, Man., have sold their hardware stock to McGee & Thompson.

FIRES.

S. Gauvin, grocer, Quebec, has been burned out.

Mrs. F. Morency, general merchant, St. Marc, Que., has suffered damage by fire; insured.

R. D. Campbell, general merchant, Sydney, N.S., has been burned out.

W. H. Fowler's grist mill at St. John has been burned; insured for $7,000.

Morehead, Bros. & Co., wholesale fruit dealers, London, have been burned out.

DEATHS.

Thos. H. Fleming, grocer, etc., Woodstock, N.B., is dead.

Prosper Verret, grocer, Quebec, is dead.

A Pickling Pointer



ORIENT

PICKLE SPICE

Is carefully cleaned from all stems and dust, and so blended as to give the SWEETEST and most DELICIOUS flavor possible to pickles, catsup and sauces. It is put up in packages to retail at 5c. and 10c. Remember the name "ORIENT" when you buy again.

The TORONTO COFFEE & SPICE CO., Limited.

CLUB

See that you have this on your

CLUB

Chewing TOBACCO.

It is always reliable, uniform in make and flavor AND pays you a better profit than other Chewing Tobaccos.

Put up 5s and 10s to the LB. Price, 41c. lb.

For Sale by your wholesaler.] THE JOLIETTE TOBACCO CO., Joliette, Que.

F. W. HUDSON & CO., Ontario Agents, TORONTO, ONT.

THE STANDARD STOVE POLISH FOR THE WORLD.

Tiger Stove Polish.

For sale in two sizes, a 5 and 10-cent size. The packages are large and handsome, and give a good profit to the dealer. The polish does not dry or rust in the tins, but will impart a beautiful and lasting shine. Sold by all wholesale dealers, and by The F. F. Dalley Co., Limited, Hamilton, Ont., Canada.



CEYLON TEAS

Low-priced Pekoe Souchongs.

NOW IN STORE.

WARREN BROS. & CO.

TORONTO.

NEW SEASONS

Moning Congou

NOW IN STORE.

PERKINS, INCE & CO.

TORONTO.

East India

Pickle Spice

Brightest, Cleanest, Best combination of choice **Whole Spices,** giving that piquant flavor relished by connoisseurs.

Largest 5 and 10c. packages. Best value in bulk.

Todhunter, Mitchell & Co.

TORONTO.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions. 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

IT IS not in the name but in the QUALITY that is why

THE FRAGRANT . . .

"MAGNOLIA"

CEYLON TEA

is so popular.

If you do not handle it an assorted case will convince you of its excellence.

BLACK ½'s and 1's. 25, 40, 50, 60 cents per lb. MIXED ½'s and 1's.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

MANITOBA MARKETS.

WINNIPEG, July 24, 1899.

BUSINESS is good in all lines. Many merchants remained in town for a few days after the fair and more purchasing was done than was anticipated. There is an absence of news however. Trade may be said to flow steady and in an unbroken current.

CANNED GOODS — The situation is a quandary. It appears that a syndicate are endeavoring to buy up all the corn, and have already secured a considerable quantity. Whether the object of their outlay will be obtained is a question. There is no doubt, however, that corn will demand a good price. The situation in tomatoes remains about the same as it has been for the past two weeks. Peas seem to be scarce. Of course everything depends on the yield. Outside of strawberries and raspberries no new fruits are offering, but reports indicate a full crop of peaches and pears. It would appear as if few if any heavy sales have been effected as buyers are fully conversant with the state of affairs in Ontario.

CURED MEATS—This market is a little firm and shows a slight additional advance in hams with indication of a possible further advance : Long clear dry salt 8c. ; smoked 9c. ; short clear dry salt 9c. ; hams 13 to 13½c.; spiced rolls 9½c. New mess pork is quotod at $16 per barrel.

CANNED MEATS—Are also slightly firmer the advance amounting to about 15c. per case this week. Buyers here do not pay as much attention to fluctuation in this market as they do in other lines. Because competition is so keen brokers invariably cut the price on round lots.

CEREALS—Rolled oats are firmer, and are hard to obtain. The quality on this market at present is not considered as good stock as that of previous years, which has been milled either here or in Ontario. Rolled oats are quoted at $1.85 ; pot barley $2.25 ; peas $2.35.

EVAPORATED FRUITS. —A car of new apricots will arrive within the next day or two, and the price will be about 15½c. Californian unpeeled peaches are being offered at considerably lower price than was anticipated. It is at present a question as to what the price will be. No peeled peaches have as yet offered and no quotation can be obtained. Evaporated apples and dried apples are scarce and high with little or nothing doing. The fig market is bare, and new table figs will not arrive for some months yet. No quotations are given, the Smyrna market not yet having given prices on futures. For new raisins and currants definite figures cannot yet be obtained. The first shipments of Denia fruit will come via Liverpool, and will, of course, be about 1c. higher than direct shipments to Montreal.

TEA—Advices to-day from China state that the demand is increasing for common teas. The season is a hard one, and exceptionally low limits are out of the question.

COFFEE—The movement is very slow and prices are without change.

CHOCOLATES AND CONFECTIONERY—The Hudson's Bay Co. have accepted the agency of Rowntree, of York, for Manitoba, Northwest Territories and British Columbia, and for the future all goods from this firm will be distributed from the Winnipeg depot.

BUTTER—Market is on the whole a little firmer, and creamery butter shows an advance of ½c. the quotation being 15½c. factories. Dairy butter continues to drag, and is quoted 10c. at country points with a possible ½c. advance on round lots of very choice.

CHEESE—Is firmer and sales were made during the week at 8½c. The quality has also improved and the cheese now coming in is in fine shape.

EGGS—Supply has increased since exhibition is over and the market is weaker, though 13c. country points is still quoted.

GREEN FRUITS — Oranges, lemons and bananas are without change for the week. The new feature of the green fruit market is the arrival of blueberries from Rat Portage. The first shipment is selling at 10c., but this price will drop in a day or two. The crop is a very heavy one. Watermelons are $3.50 per doz. for choice ; Hale's early peaches $1.50 per crate ; pineapples $2 per doz. ; plums $1.50 to $1.75 according to variety ; pears $4 per crate; red currants $2; raspberries $2.25.

PERSONAL MENTION.

Mr. H. W. Rowntree, of Rowntree & Co., Limited, York, Eng., paid a flying visit to Montreal on Saturday to meet Mr. Gyde on business, and left the same evening for home via New York.

Mr. Charles Gyde is taking a well earned rest of a week at Metis, after which he goes on a business trip to British Columbia.

Mr. Mann, of The "Salada" Tea Co., has just returned from a business trip to their American agencies, and reports business flourishing.

A DIVIDEND OF 45c.

E. R. C. Clarkson has declared an interim dividend of 45c. on the dollar in connection with The Grange Wholesale Supply Company assignment. The liabilities of the company were in the neighborhood of $18,500, with assets nominally the same.

A COOD TRADE IN MINCE MEAT.

Mr. J. H. Wethey, the mince meat manufacturer of St. Catharines, was in Toronto a few days ago. Mr. Wethey has, lately, been sending forward some good shipments to Manitoba and British Columbia, while the total output of his factory is 30 per cent. larger than last year.

The Nation's Holiday!
1899
Canada's Great
EXPOSITION
AND
INDUSTRIAL FAIR
TORONTO
Aug. 28 to Sept. 9, '99
ALL UP-TO-DATE ATTRACTIONS
PROGRESS OF THE CENTURY
Illustrated in the World's Inventions—Wireless Telegraphy, Wireless Telephoning, Improved X Rays.
GRAND MILITARY AND NAVAL SPECTACLES
Famous English and American Battles Depicted
Marvellous Entertainment Features.
The Best Fair, The Cheapest Fair.
The Greatest Annual Fair on Earth.
ENTRIES CLOSE AUG. 5th
EXCURSIONS ON ALL LINES OF TRAVEL
For Prize Lists, Entry Forms, and all particulars address
J. J. WITHROW, *President.*
H. J. HILL, *Manager*, TORONTO.

BUY
Star Brand
COTTON CLOTHES LINES
— AND —
COTTON TWINE
Cotton Lines are as cheap as Sisal or Manila and much better.
For sale by all Wholesale Dealers
See that you get them.

BUSINESS NEWS
of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.
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EDDY'S

HOUSE, HORSE, SCRUB AND STOVE

BRUSHES

are pronounced by those who have used them to be without an equal. They are made by a new process and will **outlast** any other kind on the market.

We intend to push this Branch of our Business vigorously, and it will be to the best interests of our friends in the Trade to see that they are fully stocked with Brushes of our make.

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Quebec,	Hamilton,	London,	Kingston,	St. John, N.B.,
Halifax,	Winnipeg,	Victoria,	Vancouver,	St. John's, Nfld.

HAMILTON COFFEE & SPICE CO.

ABOUT 14 years ago, The Hamilton Coffee & Spice Co., Limited, was established on Main street east, Hamilton, back of the post office, and came under the control of the McLaren Bros. about two years later. The business in those days was conducted on a small and conservative basis, but has grown into one of the most important of its kind in Canada. The company deals extensively in coffees, spices, baking powders and extracts, its "Ocean Wave" baking powder and other lines having acquired an enviable reputation for their purity throughout the length and breadth of the Dominion.

Last year, the company acquired the property at 25-27 MacNab street south, and erected the handsome four-storey brick and



25 & 27 MACNAB ST. S. HAMILTON, ONT.

stone building where its business has been conducted for some months past. The building was designed especially for the company's business, with separate departments for each branch. It is equipped with the most modern machinery for roasting, grading, and cleaning coffee, grinding spices, and for the manufacturing of fine extracts and pure fruit syrups. The company is among the leading importers of high-grade coffees from Java, Arabia, Central and South America. Its products are in general demand, from the Atlantic to the Pacific.

CANADIAN PRODUCTS WANTED.

The following inquiries were received at the High Commissioner's office, London, Eng., recently for Canadian products :

A firm in London, who do a large business in all kinds of fruit pulps, canned goods, etc., desire to have the names of Canadian exporters of the first-named class of goods.

An inquiry has been received for the names of hosiery manufacturers who have hosiery waste to dispose of.

The addresses of Canadian exporters of evaporated fruit rings are asked for.

[Information in regard to any of the above, sent to THE CANADIAN GROCER, will be forwarded to destination.—THE EDITOR.]

TRADE CHAT.

STIRRETT & CO., general merchants, Petrolia, Ont., have announced that they will close their store early in August, and are now selling out.

A Dunnville, Ont., man intends starting an evaporator in New Hamburg, Ont., this fall.

The Nova Scotia Furnishing Co., Limited, Halifax, intend opening a branch in Sydney, Cape Breton.

J. B. Orser & Sons, Chisholm, Ont., have shipped over 8,000 quarts of raspberries to Montreal this season.

J. D. McKenzie, grocer and liquor dealer, Woodstock, Ont., was fined $20 and costs last week for keeping liquor in his grocery store.

A severe hailstorm damaged crops and fruit in the vicinity of Chatham recently. Several farmers lost all their barley and fall wheat.

An association to supply the citizens of Quebec city with sterlized milk and cream is now being organized under the title of The Sterilized Milk Supply Company of Canada, with a proposed capital of $100,000.

The Northern Elevator Co., The Manitoba Elevator Co., and Bready, Love & Tryon, elevator owners in Manitoba and the Northwest, have formed a combine to reduce the cost of handling grain, and prevent needless duplication of elevators.

J. L. P. Gordanier, Morven, Ont., one of the largest fruit growers in the Napanee district, was in Kingston recently. He has over 6,000 apple trees, 900 plum trees and 700 cherry trees set out. The fruit is intended for the English market.

The imports into Brantford, Ont., for the year ending June 30 were $1,262,188 as compared with $1,140,163, showing an increase of $122,025 in the year. The exports for the past year were $1,014,885 as compared with $1,017,597 in the year previous, a decrease of $2,712.

Work on the pork-packing factories at Palmerston and Harriston, Ont., is progressing favorably. The latter is the larger building of the two. Palmerston factory has been offered $25,000 capital by an English firm, on condition that the firm be employed as sole selling agents of the factory in Great Britain.

Empire Smoking Tobacco

Ask your wholesaler for a sample caddy of

EMPIRE
at
36 cents.

5, 10 and 15 cent Plugs.

Big Plugs
FOR
Little Money

Empire is a fine, cool smoke, and is sure to please. It is the largest, cheapest and best in Canada.

Made by the
EMPIRE TOBACCO CO., Limited
Granby, Que.

Tobacco That Sells

and pays the dealers from 25 to 45 per cent. profit is what we have to offer you.

Our Plug Chewings are:

POMMERY, highest grade, bright, 3½'s.
SMILAX, bright pounds.
HOLLY, bright, 3's and 8's.
BLACK BASS, Navy, all styles.

Our Plug Smoking Brands are:

MONARCH, 3½'s.
MARIGOLD, ROUGH and READY, 8's.
CLOVER, Double Thick, 8's.
BANNER, SOLACE, 13's.

Attractively packed in small boxes.

Hundreds of grocers are already handling them and are pleased with the goods.

Quality and price are in their favor.

We want our Tobaccos handled by every grocer in Canada.

Dominion Tobacco Co.

80 to 94 Papineau Ave., MONTREAL



We hand you Monsoon direct from the gardens. All middlemen's profits are saved to you.

It pays to keep in stock and push Monsoon, it is such great value.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON

INDO-CEYLON TEA.

Hams

ARE NOW IN GOOD DEMAND.

Buy now and buy the best.
Prices are firm and will be higher. . .
This is the season for them.

If you buy the

"STAR" Brand

you will have the best.

F. W. FEARMAN CO.

LIMITED.

Hamilton.

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO.

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald, Actuary.

J. K. MACDONALD, Managing Director

Enameline

The Modern STOVE POLISH



PASTE.



LIQUID.



CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

ONE DAY AT A TIME.

THE beggar who said, "Madam, I have been without food three days—yesterday, to-day and to-morrow," expressed a far-reaching human failing. There are many men in business and social life who mix up the past, present and future in just that same way. Through fretting and worry, yesterday, to-day and to-morrow become so closely connected in thought with them, that the separation in time is practically obliterated.

To live many days in one is a sure way to escape success. Life is so arranged that each day in itself is a full circle, and if we crowd other days in upon it, we simply distort its symmetry. We never enlarge a day or increase its value by bringing yesterday and to-morrow into it. On the contrary, we greatly dwarf its possibilities for achievement.

Wrongfully used, through vain regrets and worry, the past and future are like two great forces bearing heavily towards each other. As they come closer together the space between them must necessarily lessen, until the present is crushed out entirely.

The present is the only supreme time in our lives, and it is jealous of that supremacy. It will not serve us well unless we give all our thought and action, all our work to it. Fretting and worry sap the energies, waste time and prevent progress. Living each day by itself is the only true working spirit.

Calm planning, "sitting down to count the cost," systematizing and arranging to meet the demads and needs of the future are all a part of the work of the present. They mold causes so as to produce right and successful effects. But worry is not forethought. Forethought fertilizes the present. Worry blights it.

Sorrow for past error and the desire to correct past mistakes are also part of the present's work. But fretting and repining are not sorrow. They do not produce action. They are purely passive, yet they are powerful in creating despair. A wholesome regard for the past sees in it only those things that enrich the present. Everything else should be kept in the background of life.

In the present we create our future and mend the past. But we can't do this successfully unless we occupy the present to its full capacity. Making the best use of to-day is the surest way to give yesterday and to-morrow their right relations to life.

Then don't repine; don't look back with a long face upon your yesterdays; don't dwell upon the might-have-beens.

Don't worry over the outcome of your work; don't crowd time and try to live to-morrow before the due course of hours has elapsed; don't sour to-day's milk with the fear of to-morrow's thunder; don't borrow trouble and care; don't be anxious.

Don't fret at circumstances and conditions; don't "fuss and stew"; don't be blue.

Emerson said, "He is only rich who owns the day." And to be thus rich is every man's privilege. Are you making the most of it? Do you own the day so that the hours of work and rest all adjust themselves to the best scheme of life; so that at the end of every twenty-four hours you can write a positive "Finis," and start out fair and fresh on the next with no vain regrets and no anxious forebodings?

Live one day at a time and live it well! —The Chameleon.

URGES DRIED-TEA SHIPMENTS.

We give a review of the past year by the leading trade paper of the Dominion, and on the whole we consider it far more favorable for Ceylon and India than for China and Japan. We know that the importation of British-grown tea has continued to increase; and the falling off has been, and will be, at the expense of China. We have recently published extracts showing the scarcity of tea and the rise in price of the common kinds in the Toronto and Montreal markets; and a paper published in the latter city accentuates this greatly in an extract given elsewhere.

The remedy is for Ceylon to ship direct, and our enterprise should be sufficient to supply the great demand quick enough to prevent such reexportations described from doing harm. If so, such events will be nothing more than an excellent advertisement for our staple.—Times, Colombo, Ceylon.

ANSWERS TO INQUIRIES.

WHO MAKES BAMBOO FURNITURE?

A Nova Scotian house inquires: "Do you know if there is a bamboo furniture manufacturer in Canada. If not in Canada, do you know of any in America?"

[Perhaps some of our readers will favor us with the addresses of manufacturers of this particular kind of furniture.—The EDITOR]



Good in Any Climate Wherever There Are Flies.

TANGLEFOOT SEALED STICKY FLY PAPER.

Ask Your Jobber.



New Season's Jams.

OUR ORDERS ARE NOW ON THE WAY.

SOUTHWELL'S Kentish Whole Fruit JAMS and JELLIES also MARMALADES.

GIVE EVERY SATISFACTION TO DEALER AND CUSTOMER.

FRANK MAGOR & CO., 16 St John Street, MONTREAL. Sole Agents for Canada.

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

Hon. Sir Frank Smith, President. | W. Ince, W. R. Brock.
E. B. Osler, M.P., Vice-President. | Edward Leadley.
Wilmot D. Matthews.
A. W. Austin.
Head Office - TORONTO

AGENCIES

Belleville	Cobourg	Lindsay	Orillia
Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whitby	Winnipeg
	Huntsville	Montreal	

Toronto—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.
Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE. General Manager.

Wheat Marrow! Wheat Marrow!

SATISFYING FULLY, RECUPERATING QUICKLY, DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2 lb. package.

Manufactured by

THE EXPRESS ROLLER MILLS

WM. MACK, Proprietor. CORNWALL, ONT.

Current Market Quotations for Proprietary Articles

July 27, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.



3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case.....per doz.	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ½ lb. tins, 4 to 6 doz. cases	per doz $0 75
English Cream, ⅛ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case.....per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes .....per lb.	16
35 lb. pails..... "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case.....per doz.	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.



P. G. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs.	$4 00
" 6, ½ " "	4 50
" 8, 1 " "	7 25
" 10, ½ " "	8 25
" 10, Jet Enamel	8 25

CARB & SONS.

	per gross
No. 2—¼ gross boxes	2 70
No. 4—½ gross boxes	5 75
No. 5—1 gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " " "	3 60
No. 3 " " " " "	4 50
	per doz.
No. 5 Spanish Blacking ¼ gross cases	7 20
No. 10 " " "	9 00
Vegan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—



	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gross
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish	12 00
¼ gross cases pressed top tins.	
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases, French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00



Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " No. 4	4 50
United Service Blacking No. 4	8 00



United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	0 03

BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; ½ gro, 2 oz, or ¼ gro. 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY

	doz. net
Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" " (in cream pitcher) 36 5c. bars	1 20
" " (in sugar bowl) 36 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00
Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. pieces	
Flirtation Gum (English or French wrappers) 115 1c. pieces	

"Good Starch"

The word "good" has lost its meaning when applied to starch—it has become commonplace from frequent use. Pure Starch must be something more than simply "good" now-a-days to enable a grocer to hold his trade, and, because our oldest customers are the best ones we have to-day, we believe that Edwardsburg Starch can safely claim the right to use the word "best."

Look at it from any point of view—it is still best. The experience of over 40 years of Starch making counts when "quality" is at stake—it counts in your profits, your new business and your upward progress. It pays to sell the "best"—simply "good" won't do.

Benson's Prepared Corn.
Silver Gloss Starch.
Benson's Enamel Starch.

Edwardsburg Starch.

The Edwardsburg Starch Co., Limited
Cardinal, Ont.

Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—5 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 5-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 5 lb. bxs.	0 29
Pure, unsweetened, ½'s, 5 lb. bxs.	0 42
Fry's "Diamond," ½'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	
" ½ lbs. 12 lb. boxes	

WALTER BAKER & CO.

Cocoa, ½'s	0 52
Premium Chocolate, ½'s	0 45
Webb's Cocoa Powder, ¼'s	0 30

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ¼ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—

½ lb. Packages, 15 or 30 lb. cases	0 27
¼ & ½ lb. " " " "	0 27½
½ " " " " "	0 28
½ " " 5 " "	0 29
⅛, ¼ & ½ " 10 " "	0 29
⅛ " 5 10 15 "	0 30
Bulk—	Brls
White Moss, 10, 15 or 20 lb.	0 18
Feather Strip, " " "	0 20
Ribbon, " " "	0 18
Special Shred, " " "	0 16
Macaroon, " " "	0 16
Crown Desic'd, 12, 20 25	0 16
Special, " " "	0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.		29
" " ½ lbs.		28

CHEESE.



MacLaren's Imperial—	Per doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 32
Jersey "	0 29
Rajah "	0 20
Old Government Java	0 28 0 30
Maracaibo	0 18 0 20
West India	0 16 0 18
Rio, choice	0 12

CLOTHES PINS.

ROECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—



1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	4 00
8	" " "	6 00



P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs	1 30
" " 6-lb. "	2 60
Flexman " 3-lb. "	1 30
" " 6-lb. "	2 60

GELATINES.

COX'S

2's	1 10
4's	1 10
Quart size,	2 22

Fine JAPAN RICES

JAPAN GLACE,
JAPAN MIKADO,
POLISHED CRYSTAL,
SNOW JAPAN,
JAPAN ICE DRIPS.

MOUNT ROYAL MILLS BRANDS

D. W. ROSS CO'Y., AGENTS,
MONTREAL.

The "Star Brand"

—of—

Pails, Tubs, and General Woodenware is always reliable.



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Selling Agents, **Toronto, Ont.**

WM. CANE & SONS, Limited
Manufacturers, **NEWMARKET.**

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC
Wholesale trade only.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

W. H. SEYLER & CO.
Room 100, Board of Trade, **TORONTO**

Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.



ASK FOR
MOTT'S



Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.
TORONTO AND MONTREAL.



Free

Send for particulars regarding free Automatic Selling Machine for the sale of Adams' Tutti-Frutti Gum.

Address

Globe Automatic Selling Co.

13 Jarvis St., Toronto, Ont.

Good Brushes.

Many housekeepers are "finicky" about their brushes—please that class of women on **quality,** and you are safe with the class that don't care. We are particular that every brush we make shall conform to one ideal standard in its class. You may know in advance just what to expect when you sell Boeckhs' Brushes and Brooms—satisfied customers.

We also depend upon obtaining YOUR Good-will.
Illustrated Catalogue—148 pages. Send for it.

Boeckh Bros. & Company

Mfrs.

Toronto.

Montreal Branch: 1 and 3 De Bresoles Street.
Agencies at Winnipeg, Vancouver, St. John's Nfld., Glasgow, Scot.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

OUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots



P. G. JELLY POWDER.

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate. 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz, in case, per doz	$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06¾
7-lb. wood pails, 6 " "	0 06¾
14-lb. wood pails, per lb.	0 06¾
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

per gross.		per gross
Pony size	$7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA —COW BRAND.



Case of 1 lbs. (containing 60 pkgs.), per box, $3.00
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.
Case of 1 lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00
Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

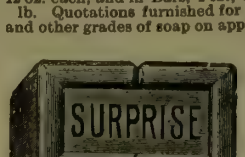
JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box $4 00
Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-16 lb., and 1lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.



A. P. TIPPET & CO., AGENTS
Maypole Soap, colors per grs., $12.00.
Maypole Soap, black per grs., $18.00.
10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 05¼
No. 2 " " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 07½
Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.	





KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 08½
PURE	40-lb. boxes 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 7½
	Pure	0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4½
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05¼
4 lb. canisters, cases 48 lbs	0 5¼
Bbls., 175 lbs	0 04½
Kegs, 100 lbs	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in case	0 07
Kegs, extra large crystals, 100 lbs	0 06



Brantford Gloss—
1 lb. fancy boxes cases 36 lbs. 07½

Canadian Electric Starch—
40 packages in case 3 30

Celluloid Starch—
bxs. 45 cartons per case 3 50

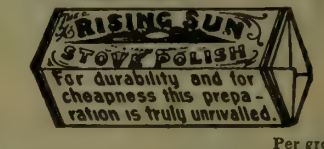
Culinary Starch—Chal' Prep. Corn—
1 lb. packgs. boxes 40 lb 0 04½

No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs. 0 06

STOVE POLISH.



No. 4—3 dozen in case (net cash) $4 50
6—3 dozen in case " " 7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00





Tiger Stove Polish, ¼ gross boxes, large. per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" " 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75



SILVERINE. Per gross.
No. 4—5c. size $3 85
No. 6—9c. size 5 50
No. 8—10c. size 6 60

TEAS.



SALADA CEYLON.

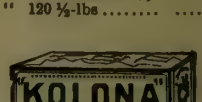
	Wholesale.	Retail
Brown Label, 1's	0 20	0 25
" ½'s	0 21	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each	60 1-lbs.	0 35
" "	60 ½-lbs.	0 35
" "	30 1-lbs.	
" "	120 ½-lbs	0 36



Ceylon Tea, in 1-lb. and ½-lb lead packages black or mixed.

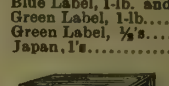
Black Label, 1-lb., retail at 25c	0 19
" ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ½'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Empire, 3's, 4½ and 9's	0 36
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 41
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

Matches—	5-Case Lots.	Single Case.
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Tiger	2 65	2 85
Empire, (slide box)	2 25	2 30
Safety, Capital	2 75	2 85
Parlor, Eagle, 200 s	1 30	1 40
" " 100 s	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 45
" Improved Globe	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35
F.o.b. Toronto.	
Matches, Kodak, per case (10 gross in case)	2 68

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labelled Tins.
SPECIAL AGENTS 14 lb. Boxes.

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We make them in all shapes and sizes. We have

Grain and Root Baskets,
Satchel Lunch Baskets,
Clothes Baskets,
Butcher Baskets,

in fact, all kinds; and besides being very neat in appearance they are very strong and durable,

THE
Oakville Basket Co.
OAKVILLE, ONT.

COX'S GELATINE
Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
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D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

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THE MODERN GROCER



Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for 1899 catalogue.

Ham & Nott Mfg. Co., Limited.
Formerly Knowles, Ham & Nott Co. Limited
BRANTFORD.

Bottled Fun

Pull the cork and let it run.
Nothing like it under the sun.

HIRES' ROOTBEER.

Order one gross Rootbeer and get a present of 24 bottles Carbonated.

W. P. DOWNEY, 20 and 22 St. Peter St., MONTREAL
SOLE CANADIAN AGENT.

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

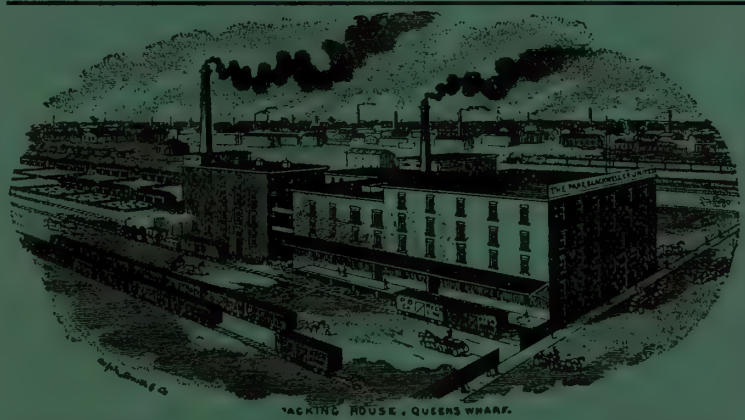
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GRIMBLE & CO., Limited, London, N.W., Eng.



Mild Cured Hams
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Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

THE PARK, BLACKWELL CO., LIMITED, Pork and Beef Packers, TORONTO

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

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COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

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TOILET WARE

New Patterns in . . .
CHINA TEA SETS

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GERMAN CHINA FANCY GOODS
COLORED GLASS FANCY GOODS

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CONDENSED



MINCE MEAT

A most delicious preparation, which keeps well and is easily and quickly made up into pies, patties, etc.

ALL WHOLESALERS HAVE IT.

J. H. WETHEY

Sole Manufacturer — ST. CATHARINES

Crosse & Blackwell, Limited

New Season's

Candied and Drained Peels

LEMON ORANGE CITRON MIXED (O. L. & C.)

In 7-lb. Tins, In 7-lb. or 10-lb. Wood Boxes, In 1-lb. Cartoons.

C. E. COLSON & SON, MONTREAL

CHAS. F. CLARK, President. JARED CHITTENDEN, Treasurer.

ESTABLISHED 1849.

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THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying, and promulgating information, no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world. Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by respectable and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its Offices. **Correspondence invited.**

THE BRADSTREET COMPANY

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The original and only Genuine Preparation for Cleaning Cutlery. 6d. and 1s. Canisters.

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MANUFACTURERS OF

Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.

Wellington Mills, London, England.

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MONTREAL

VOL. XIII. TORONTO AND MONTREAL, AUGUST 4, 1899. NO. 31.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

Mustard to Sell

is made with the idea of getting the largest possible profit.

Mustard to Eat

is **COLMAN'S**

The Standard of Quality for the World.

PEEK FREAN & Co's

BISCUITS

ARE NOW PRODUCED IN

Several Hundred Varieties.

Recent Novelties are

FLORENCE WAFERS

—AND—

CREAM SANDWICHES

CHAS. GYDE, Canadian Agent, MONTREAL

Corn Brooms

BROOMS

BROOMS

"Rose"
"Pansy"
"Thistle"
"Maple Leaf"
"Shamrock"
"Daisy"
"Tulip"
and
"Good Luck"

• • •

Always reliable and as represented.

STANDARD BRANDS

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"WIRE"
"SNOW"
"CORKER"
"HEARTH"
"LA BELLE"
"BARBERS'"
"TRAVELLER"

Wood, Bone, Nickel, Silver and Plush Handles.

Large Variety. Low Prices.

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WHISKS

The H. A. Nelson & Sons Co., Limited

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MONTREAL

Toronto Sample Room: 56 and 58 Front St. West

Corn Whisks

HEINZ

Don't roast yourself over a hot stove when you can get Heinz Baked Beans with Tomato Sauce—delightful and nutritious, ready to serve.

There are 57 varieties of Heinz Pickles and Pure Food Products.

Canadian Agents:

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To suit the most fastidious!
To suit the most intelligent!
To suit the most exacting!
Nothing more can be required than the brands of salt we handle.
Either "Coleman's" or "Rice's" Salt will satisfy anybody for any purpose.

Why? because they are unequalled.

Correspondence Solicited.

R. & J. RANSFORD, CLINTON, ONT.

IS AN ADVERTISEMENT IN THIS PAPER ANY ADVANTAGE TO US?

For 5 successive issues in June we advertised not only one of the most satisfactory articles, "**MAYPOLE SOAP,**" that pays a large profit, but also offered to send a handsome Show Card FREE to anyone applying. The total number of replies and applications were - - - none.

Now, to try again whether our ad. was at fault, we will mail **FREE** to any retail grocer or dealer, who is a subscriber to this paper, who has not already seen the goods, **1 Cake** of "**ORIOLE**" Soap, an exquisite toilet soap that retails at 10 cents, and is dirt cheap at that. **Each cake is in Enamelled Soap Box.**

This offer we hold good for 10 days from date of this issue.

Sole Agents for ....

MAYPOLE SPECIALTIES

Arthur P. Tippet & Co.

MONTREAL.

Lime Juice

that's All Lime Juice.

It Holds Trade

Quality, not quantity, wins trade and ***holds*** it--a new article sold on the basis of "more for your money" may catch the temporary customer, but who wants a man or woman to buy once and then stop?

Stower's Concentrated Lime Juice is the pure juice of West Indian Limes that are cultivated especially for "Stower." It is ***all Lime Juice*** down to the last drop in the bottle. Years and years ago it was distinguished from all other Lime Juice because---no musty flavor---no free acid taste---its perfect keeping qualities after the cork is drawn--- its great strength, because concentrated. "It holds trade"--- it maintains its reputation of the past, steadfastly.

Stower's Lime Juice

BUY ENGLISH PRODUCTS AND SUPPORT THE MOTHER COUNTRY.

BRUNNER, MOND & CO., L'T'D

NORTHWICH, ENGLAND.

Crescent 

Brand

ENGLISH

BICARBONATE OF SODA

SPECIALLY REFINED AND RECRYSTALIZED.

WHY PAY EXORBITANT PRICES FOR SODA IN PACKETS WHEN "BRUNNER, MOND'S" SODA IN DRUMS IS THE **PUREST** AND SO MUCH **CHEAPER?**

CONCENTRATED SAL SODA

(SESQUI-CARBONATE)

THE BEST AND MOST CONVENIENT FORM OF WASHING SODA. DOES NOT CHANGE ITS COMPOSITION WITH TIME OR HEAT. IT IS ALWAYS EQUALLY GOOD TO USE. DOES NOT INJURE THE MOST DELICATE FABRIC OR THE MOST DELICATE SKIN. **1-LB.** DOES THE WORK OF **2-LBS.** OF ORDINARY SAL SODA. AN ELEGANT PREPARATION, IT SHOULD BE STOCKED BY EVERY UP-TO-DATE GROCER AND CHEMIST

SODA CRYSTALS.

(SAL SODA)

FINEST QUALITY. LUMP OR CRUSHED, AS DESIRED. IN DRUMS, BARRELS AND BAGS.

WINN & HOLLAND, MONTREAL, SOLE AGENTS FOR CANADA.

Honest Samples

Perhaps you have had reason to believe that you cannot order your cigars from a sample that some manufacturer has sent you, and be absolutely sure that the quality of the cigars you get is going to be exactly as good as that sample. I select samples of my "Pharaoh" ten-cent cigar, and my "Pebble" five-cent cigar at random from the stock I may have on hand at the time the request for samples comes for

Payne's Cigars.

I am so confident that the quality and workmanship does not vary in a single cigar that I make, that I would be willing to pick blindfolded from the stock and send them to you as samples. My samples are **honest, every single time.** You are absolutely safe in ordering from them.

J. Bruce Payne, Manufacturer,
Granby, Quebec.

Cheques Payable to Your Order

will be the result of selling

CROWN FLAVORING EXTRACTS

Manufactured by

The Greig Manufacturing Co.

456 St. Paul St., **MONTREAL.**

Select Back BACON.

In our ad. of last week we predicted higher prices for Hams. Our prediction has proved correct, and our customers who have placed their orders at old prices are that much ahead. We have a stock of Sugar-Cured Select Backs, very choice goods, which we are quoting at low prices. These are good value and we can recommend them for either camping or home use.

F. W. FEARMAN CO. LIMITED,

Hamilton.



MADE IN CANADA.

We Help You To Sell Pickles

The consumer is made familiar with the good qualities of "Sterling" Brand Pickles. When the consumer is successfully educated in favor of a special article, selling is easy work with the trade.

Because we are the grocer's helper he will find it wise to keep his stock of "Sterling" Brand Pickles well assorted and complete.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.



CLEAN, BRIGHT, WHOLE SPICES

TILLICHERRY PEPPER
AMBOYA CLOVES
PENANG MACE
MUSTARD SEED
CELERY SEED
CARRAWAY SEED
BATAVIA CASSIA
JAMAICA GINGER
JAMAICA PIMENTO
CAPSICUM
CORIANDER
CARDAMON

CURRY POWDER TURMERIC CELERY SALT.

FOR THE PICKLING SEASON.



LICORICE . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

Established 1845.

YOUNG & SMYLIE
BROOKLYN, N.Y.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

"Thank You!"

Those are pleasant words for a grocer from his customer. "Thank you" is what nine women out of ten say to the grocer who has suggested Tillson's Flake Barley to them as a nourishing, light, delicate substitute for the breakfast porridge and for a delicious pudding in hot weather. The light, white, delicate flakes of

Tillson's Flake Barley

are prepared from the best barley that grows. The barley is absolutely cleansed from all dirt and foreign matter and then it is flaked by a new, unique and scientific process. Your customer will thank you for the suggestion. It will pay you (as it is now paying a thousand grocers in Canada) if you will just simply suggest it to your customer.

THE TILLSON COMPANY, Limited, Tilsonburg, Ont.



The glory of Ceylon and Indian Teas is spreading over the entire world.

There are no teas so entirely and so completely satisfactory in every respect as the pure, clean, healthy, teas of Ceylon and India.

The sunlight of prosperity is with all handlers of these teas.

HOLIDAYS, Aug. 7th to 19th.

Our travellers will make merry and take a well-earned rest. Favor us with mail orders and you will have prompt attention.

SUGARS--- Our assortment is varied and complete with the best Canadian Refined Granulated and Yellows—all new goods. No delay in buying from us—we ship all orders promptly. Telegraph if in a hurry.

SALMON--- Selling to arrive: **MAPLE LEAF, CLOVER LEAF, LOWE INLET,** and other well-known brands.

W. H. GILLARD & CO., Wholesale Grocers and Tea Importers, HAMILTON.

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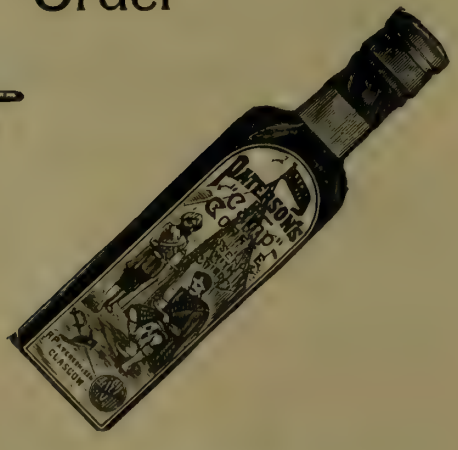
There is money in it.

Send a post card for free sample to

C. E. COLSON & SON, Sole Agents, **MONTREAL**

Essence of Coffee

You want the best. Order



Rose & Laflamme

Agents MONTREAL.

Batty & Co.

ESTABLISHED 1824.

LONDON.







OLIVES AND PURE OLIVE OILS.

INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, AUGUST 4, 1899. NO. 31

A MESSAGE TO GARCIA.

THE CANADIAN GROCER has time and again pointed out that, notwithstanding the alleged overcrowding of the various vocations in life, there was still room at the top ; room for those with ability, industry, independence and sobriety. It is, therefore, with more than usual pleasure that the following is printed :

In all this Cuban business there is one man stands out on the horizon of my memory like Mars at perihelion. When war broke out between Spain and the United States, it was very necessary to communicate quickly with the leader of the insurgents. Garcia was somewhere in the mountain fastnesses of Cuba—no one knew where. No mail nor telegraph message could reach him. The President must secure his co-operation, and quickly.

What to do !

Someone said to the President: "There's a fellow by the name of Rowan will find Garcia for you, if anybody can."

Rowan was sent for and given a letter to be delivered to Garcia. How "the fellow by the name of Rowan" took the letter, sealed it up in an oil-skin pouch, strapped it over his heart, in four days landed by night off the coast of Cuba from an open boat, disappeared into the jungle, and in three weeks came out on the other side of the Island, having traversed a hostile country on foot, and delivered his letter to Garcia, are things I have no special desire now to tell in detail.

The point I wish to make is this : McKinley gave Rowan a letter to be delivered to Garcia ; Rowan took the letter and did not ask, "Where is he at?" By the Eternal ! there is a man whose form should be cast in deathless bronze and the statue placed in every college of the land. It is not book learning young men need, nor instruction about this and that, but a stiffening of the vertebræ which will cause them to be loyal to a trust, to act promptly, concentrate their energies ; do the thing—"Carry a message to Garcia !"

General Garcia is dead now, but there are other Garcias.

No man has endeavored to carry out an enterprise where many hands were needed but has been well-nigh appalled at times by the imbecility of the average man—the inability or unwillingness to concentrate on a thing and do it. Slipshod assistance, foolish inattention, dowdy indifference, and half-hearted work seem the rule ; and no man succeeds, unless, by hook or crook, or threats, he forces or bribes other men to assist him ; or, mayhap, God in His goodness performs a miracle, and sends him an angel of light for an assistant. You, reader, put this matter to a test : You are sitting now in your office—six clerks are within call. Summon any one and make this request, "Please look in the encyclopædia and make a brief memorandum for me concerning the life of Correggio."

Will the clerk quietly say "Yes, sir" and go and do the task ?

On your life he will not. He will look at you out of a fishy eye and ask one or more of the following questions :

"Who was he ?"

"Which encyclopædia ?"

"Where is the encyclopædia ?"

"Was I hired for that ?"

"Don't you mean Bismarck ?"

"What's the matter with Charlie doing it ?"

"Is he dead ?"

"Is there any hurry ?"

"Shan't I bring you the book and let you look it up for yourself ?"

"What do you want to know for ?"

And I will lay you 10 to one that, after you have answered the questions and explained how to find the information and why you want it, the clerk will go off and get one of the other clerks to help him try and find Garcia, and then come back and tell you there is no such man. Of course, I may lose my bet, but, according to the law of the average, I will not.

Now, If you are wise, you will not bother to explain to your "assistant" that Correggio is indexed under the C's, and not in the K's, but you will smile sweetly and say "Never mind," and go and look it up yourself.

And the incapacity for independent action, this moral stupidity, this infirmity of the will, this unwillingness to cheerfully catch hold and lift, are the things that put pure socialism far into the future. If men will not act for themselves, what will they do when the benefit of their effort is for all ? A first mate with knotted club seems necessary ; and the dread of getting "the bounce" Saturday night holds many a worker to his place.

Advertise for a stenographer, and 9 out of 10 who apply can neither spell nor punctuate—and do not think it necessary to.

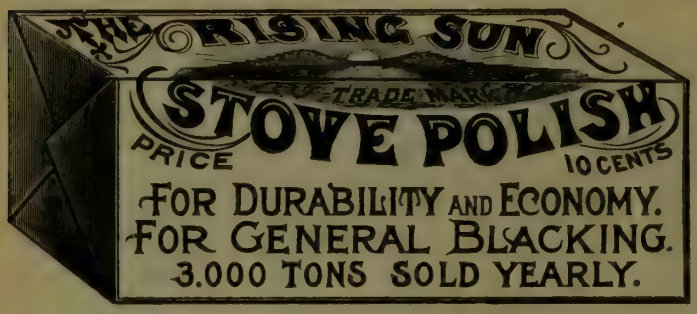
Can such a one write a letter to Garcia ?

"You see that bookkeeper ?" said the foreman to me in a large factory.

"Yes, what about him ?"

"Well, he's a fine accountant, but if I'd send him up town on an errand, he might accomplish the errand all right, and, on the other hand, might stop at four saloons on

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

the way, and when he got to Main street would forget what he had been sent for."

Can such a man be entrusted to carry a message to Garcia?

We have recently been hearing much maudlin sympathy expressed for the "down-trodden denizen of the sweat-shop" and the "homeless wanderer searching for honest employment," and with it all often goes many hard words for the men in power.

Nothing is said of the employer who grows old before his time in a vain attempt to get frowzy ne'er-do-wells to do intelligent work, and his long, patient striving with "help" that does nothing but loaf when his back is turned. In every store and factory there is a constant weeding-out process going on. The employer is constantly sending away "help" that have shown their incapacity to further the interests of the business, and others are being taken on. No matter how good times are this sorting continues, only if times are hard and work is scarce, the sorting is done finer — but out and forever out the incompetent and unworthy go. It is the survival of the fittest. Self-interest prompts every employer to keep the best—those who can carry a message to Garcia.

I know one man of really brilliant parts who has not the ability to manage a business of his own, and yet who is absolutely worthless to anyone else, because he carries with him constantly the insane suspicion that his employer is oppressing or intending to oppress him. He cannot give orders, and he will not receive them. Should a message be given him to take to Garcia, his answer would probably be, "Take it yourself."

To-night, this man walks the streets looking for work, the wind whistling through his threadbare coat. No one who knows him dare employ him, for he is a regular firebrand of discontent. He is impervious to reason, and the only thing that can impress him is the toe of a thick-soled No. 9 boot.

Of course, I know that one so morally deformed is no less to be pitied than a physical cripple; but, in our pitying, let us drop a tear, too, for the men who are striving to carry on a great enterprise, whose working hours are not limited by the whistle, and whose hair is fast turning white through the struggle to hold in line dowdy indifference, slipshod imbecility and heartless ingratitude, which, but for their enterprise, would be both hungry and homeless.

Have I put the matter too strongly? Possibly I have; but when all the world has gone a-slumming I wish to speak a word of sympathy for the man who succeeds—the man who, against great odds, has directed the efforts of others, and, having succeeded, finds there's nothing in it; nothing but bare board and clothes.

I have carried a dinner pail and worked for day's wages, and I have also been an employer of labor, and I know there is something to be said on both sides. There is no excellence, per se in poverty; rags are no recommendation; and all employers are not rapacious and high-handed, any more than all poor men are virtuous.

My heart goes out to the man who does his work when the "boss" is away as well as when he is at home. And the man who, when given a letter for Garcia, quietly takes the missive without asking any idiotic questions, and with no lurking intention of chucking it into the nearest sewer, or of doing aught else but deliver it, never gets "laid off," nor has to go on a strike for higher wages. Civilization is one long anxious search for just such individuals. Anything such a man asks shall be granted; his kind is so rare that no employer can afford to let him go. He is wanted in every city, town and village—in every office, shop, store and factory. The world cries out for such; he is needed, and needed badly—the man who can carry a message to Garcia.

Ed. Note.—The above very interesting article has a history of its own. It was originally written by Elbert Hubbard, editor of The Philistine, appearing in March, 1899. Mr. George H. Daniels, general passenger agent of the New York Central railroad, pronounced it one of the best things he had ever read, and backed up his opinion by at once ordering a large edition, which order he repeated, until to-day the printers are at work upon the fifth hundred thousand in booklet form for distribution.

Mr. Daniels explains the matter thus:

Having received so many requests from clergymen, teachers, and others interested in the education of the young for copies of "A Message to Garcia," we decided, after securing the kind permission of the author, to make it one of our "Four-Track Series," which is an educational as well as a travel series, and to print it in editions of one hundred thousand until the demand is supplied, if it takes the entire 20th century to accomplish it.

MUSTARD CASES FOR COFFINS.

A missionary from South Africa recently lectured in the provinces upon his work among the natives of that part of the world. He stated that on one occasion he officiated at the funeral of a white settler. In a country where wood was scarce the sorrowing relatives had utilized the discarded boards of packing cases wherewith to make the coffin. The reverend lecturer stated that he found it hard to do justice to the solemnity of the occasion, seeing that the coffin lid had been made of one of Colman's mustard cases, and bore these words: "This side up. Stow away from boiler." It is, perhaps, needless to say that these special instructions were printed upon the cases at Carrow works solely for the benefit of the shipper and to insure the mustard reaching its destination in good condition.

CALIFORNIA'S ORANGE YIELD.

The orange season is now about closed there remaining in Southern California probably less than 100 acres of the fruit. The shipments of oranges and lemons to date since November 1, 1898, aggregate about 9,900 cars, leaving the total output of the year to the close of the orange season a trifle less than 10,000 carloads. To complete the showing of citrus fruit shipments, however, there must be added to the above the lemon output of the next four months, which will probably be in the neighborhood of 500 cars, making a total citrus fruit output for the State for the fruit year of 10,500 cars, or over 3,500,000 boxes.—Fruit World.

WHERE ARE THEY?

If you know the address of the following parties, kindly forward same to our office with a list of your requirements. Use the "Silent **Traveller,**" he is reliable.

W. O. MacPHERSON, W. HICKEY, E. McCOY, F. E. TOBIAS, N. IRVINE, T. EDWARDS, W. BEGG.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **HAMILTON.**

The leaders of all English Tobaccos.

Established 1749



James Turner & Co., Sole Agents for Canada, **Hamilton.**

Hot Weather Coming

and people are skipping for the Country. Sell them some "Reindeer" Brand Condensed Coffee and Milk to take with them.

NEW SEASON JAPAN TEA

First to arrive in this market. 1899 Crop.

OUR FAMOUS

GOAT BRAND JAPAN TEA

Now in store. All orders will be filled promptly.

T. KINNEAR & CO., 49 Front East, TORONTO

DON'T BE UNJUST TO THE JOBBER.

By G. S. Mann.

NOW that we are entering upon a new era of prosperity, we should not forget the lessons of the depression through which we have recently passed. In perpetuating our enforced economies lie the possibilities of future success. To sell closely and quickly, to credit carefully, to discount purchases and to collect promptly are going to be the rules, from this time forward, of the majority of those who have weathered the storm. In some lines of trade, the discounts for cash will amount to enough to pay the expenses of the business. In such lines, therefore, one should never never fail to take advantage of the discounts offered.

Some retail dealers appear to think that a few days later than the terms stated will make no difference. In such conclusions they are greatly mistaken. "Two per cent. 10 days" means just what it says, and the purchaser ratifies the contract of sale, of which this is an important part, whenever he accepts the goods. He should, therefore, be as scrupulous to observe that part of the agreement as any other.

The clause above quoted does not mean: "Send the money when you get ready and take off your discount," but, instead, it is: "If your remittance reaches us within 10 days from date of invoice, we will give you 2 per cent. discount."

Does the retail merchant ever realize that anything less than this is not a payment in full? The amount of the discount or the delay beyond the date may be trifling, but the times through which we have been passing have been of the kind to demonstrate that it is trifles which make or mar business. As a fact, the aggregate of such trifles is a considerable amount.

Certainly, no fair-minded and honorable business man would continue the practice of varying from the letter of the contract after once giving the matter careful thought.

The practice of exceeding the discount limit on invoices is an indication of a desire to get the best of the jobber in little things that often proves a forerunner of worse to come. Hence, in part, the attention that the jobber is likely to pay to such matters, and hence, in part also, the reason why the merchant should refrain from such things in the sense of avoiding the appearance of evil.

While in an individual case slightly exceeding the discount limit seems a matter too small to notice, the aggregate of many items is a considerable loss to the jobber. A delay in payment, or a discount unjustly deducted, both of which are breaches of the contract of sale, are, in fact, large factors that must be considered by the jobber and carefully covered in his calculations. He must have a margin of profit sufficiently large to take care of these expenses without loss. The universal compliance with the contract of sale by the customers of a jobber would enable him to lower his prices.—Grocery World.

A GROCER WITH GOLD DUST.

Mr. William Braid, the well-known wholesale grocer and liquor dealer, arrived in town the other day from Dawson City with tangible evidence of the fact that business is good in the North, in the shape of 280 lb. of gold dust, valued at over $50,000. Mr. Braid went to Dawson three months ago, taking with him a large quantity of liquors and grocery supplies. The dust he brought back represents in part the proceeds of the branch establishment he has in Dawson City and which fortunately was not destroyed by the destructive fire which took place in May. Mr. Braid reported that Dawson is forging ahead rapidly and that it is gradually beginning to assume the appearance of a city. His gold was deposited in the vaults of a local bank and may go to the local Government assay office to be valued and cast into bricks.—The Province, Vancouver.

Arguments

are no longer required to convince the grocer that it is to his interest to keep

IMPERIAL CHEESE

in stock always.



The Demand

is continually increasing, and it is now impossible for a grocer to be up-to-date and not handle

IMPERIAL CHEESE.

IN STORE

See our samples.

NEW SEASON'S Fine Panyong, Moning, and Pecco Congous.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. H. DECARY, grocer, etc., Dowal, Que., has compromised with his creditors at 40c. on the dollar, and is offering his business for sale.

Z. Poirier, grocer, Montreal, has assigned to Bilodeau & Renaud.

J. B. Nulty, general merchant, Onge Gardien, Que., is offering 50c. on the dollar.

Graine & Roy, general merchants, etc., Cascade City, B. C., have assigned to James Good.

Ignace Moquin, general merchant, Crysler, Ont., has assigned to Archibald McNab.

R. F. Bicknell, pork-packer, Montreal, is absent, and his creditors have been ordered to appear August 7.

J. & P. Nadeau, general merchants and lumber dealers whose sawmill was recently burned, are offering 50c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

J. A. Grenier & Co., fruit dealers, Montreal, have dissolved.

Martin Bros. have registered partnership as grocers in Montreal.

M. S. Taylor & Co., general merchants, Mansonville, Que., have dissolved.

New copartnership has been registered by George W. Graham and Percy C. Dakin under the style of Graham & Dakin, crockery dealers, Windsor, N.S.

W. O. Franklin & Co., grocers, etc., Leamington, Ont., have dissolved, J. E. Davis continuing.

Manson & Adie, general merchants and hotelkeepers, Waneta, B.C., have dissolved, Frederick Adie continuing.

Victor Guertin and Henri P. Roy have registered partnership under the style of The Hermitage Creamery Co., St. John, Que.

Enoch Buzzell and Wm. Oliver have registered as partners under the style of Buzzell & Oliver, produce dealers, Cowansville, Que.

SALES MADE AND PENDING.

J. H. Russell, grocer, Brockville, Ont., is offering his business for sale.

Wesley Markle, grocer, Mill Grove, Ont., is advertising his business for sale.

The stock of J. H. E. Davis, grocer, Montreal, has been sold at 46c. on the dollar.

The stock of C. H. Beaulieu, general merchant, New Carlisle, Que., has been sold at 37c. on the dollar.

CHANGES.

Wm. Moeser, grocer and liquor dealer, Ottawa, is giving up the liquor business.

Philip Oben, grocer, Central, B.C., has sold out to Archie McNeil.

Lederman & Co., general merchants, Baden, Ont., have been succeeded by Wm. Peffer.

John Mannerow, general merchant, Desboro, Ont., has been succeeded by John Reehn.

B. F. Myles, general merchant, Thompson Station, N.S., has sold out to W. C. Brown.

E. H. Morlock & Co., general merchants, Tavistock, Ont., have been succeeded by G. G. Peppler.

FIRES.

Thomas Hetherington, general merchant, Cody's Station, N.B., has been burned out; partially insured.

DEATHS.

Mrs. Mary Heisler, grocer, Lunenburg, N.S., is dead.

Dixi H. Ross, of D. H. Ross & Co., grocers, Victoria, is dead.

John E. Freeman, general merchant, Harmony, N.S., is dead.

James McCabe, general merchant, Notre Dame du Lac, Que., is dead.

Thomas H. Flemming, grocer and produce dealer, Woodstock, N.S., is dead.

Catherine Rudolph, of J. J. Rudolph & Co., general merchants, Lunenburg, N.S., is dead.

Our Roasted Coffees

are attracting the attention of the trade just now, on account of their delicious drinking qualities and low prices. If your coffee trade is not satisfactory let us have your order for a tin. We guarantee satisfaction.

100, 200 AND 300 AT 16c., 22c. AND 28c.

JOHN SLOAN & CO.

Wholesale Grocers. TORONTO

HINTS TO BUYERS.

T. KINNEAR & CO. have received a shipment of "Beaver" brand canned lobsters in ½-lb. tins.

"Empire" coffee is sold in 25-lb. airtight cans.

S. H. Ewing & Sons are offering special values in pickling spices.

"Empire" baking powder is put up in ¼, ½, and 1-lb. cans.

A shipment of Morton's pineapple is in stock with T. Kinnear & Co.

"Empire" Pekoe and "Golden Tipped" Pekoe tea is always reliable.

Warren Bros. & Co. have in stock new pack domestic kippered herring.

"Empire" pickling spice in packets is sold to retail at 10 and 15c.

"Eze" washing compound is in stock with The Eby, Blain Co., Limited.

"Empire" extracts are retailed at 10 and 25c. Latter is an 8-oz. bottle.

S. H. Ewing & Sons have a desirable lot of Rio coffee to offer at lowest prices.

"Empire" brand is controlled by Lucas, Steele & Bristol, of Hamilton.

S. H. Ewing & Sons will have new samples of teas to offer on next Empress.

Warren Bros. & Co. have some good values in Ceylon tea arriving. They are low-priced teas, which have been hard to obtain lately.

The Ozo Co., Limited, report good sales of their teas, both Japans and Ceylons.

W. H. Gillard & Co. are offering a fine line of sardines, halves, branded "St. Jean."

A consignment of Hill's manioca has been passed into stock by The Eby, Blain Co., Limited.

"Ice Castle" brand finnan haddies, flat tins, four dozen to the case, fine goods, are in store with W. H. Gillard & Co.

A full stock of canned fish, all kinds, is offered at low prices by The Eby, Blain Co., Limited.

The Davidson & Hay, Limited, are offering pure Concord grape vinegar in quart bottles at a popular figure.

An importation of Gold, Extra Gold and Silver Label gelatine has been received by The Eby, Blain Co., Limited.

George Foster & Sons are quoting new salmon to arrive from $1.10 per dozen up, and have a full line to select from.

Codou, Garofalo, Marco Ravano, Mezzani and domestic macaroni and vermicelli is in stock with The Eby, Blain Co., Limited.

George Foster & Sons report having a well-selected stock of canned meats and fish, including "Ice Castle" and "Beaver" brands of lobsters in pounds and halves; all goods this season's pack.

In salmon, W. H. Gillard & Co. are selling such well-known brands as "Maple Leaf," "Clover Leaf," "Lowe Inlet," etc.

The Davidson & Hay, Limited, are showing samples of new season's fine Panyongs and Pecco Congous arriving this week.

A full line of domestic sardines, ¼'s, in oil and tomato sauce, and ¾'s in mustard, are in store with The Eby, Blain Co., Limited.

George Foster & Sons report that they are not yet sold out of their stock of low-purchased Ceylon, Indian and Hyson teas, and have exceptional values to offer.

"Thistle" kippered herring, put up by the packers of the same well-known brand of haddies, are in stock with The Davidson & Hay, Limited.

The ever-increasing demand for their "Golden Leaf" Japans is, say George Foster & Sons, due to the fact that they do not select them for appearance but cup quality, which always tells in competition.

The Ozo Co., Limited's brand of "Ozo" tea is now being successfully placed on the market. They are advertising in the country by means of tin signs and posters, besides in all the leading Montreal papers, French and English.

Selected Quality. *Full Weight.*



EVERY CAN GUARANTEED.

CANNED FISH

LOBSTER — X. XX. XXX. Talls and Flats

SHRIMP — 1's and 2's

CLAMS — 1's Tall

CLAM CHOWDER — Burnham's 3's

COVE OYSTERS — 1's and 2's

MACKEREL — 2's Tall

FINNAN HADDIE — Round and Oval Tins

HERRING — FRESH, KIPPERED, IN TOMATO AND SHRIMP SAUCE.

ANCHOVY PASTE

BLOATER PASTE

SHRIMP PASTE

THE EBY, BLAIN CO., LIMITED

WHOLESALE GROCERS, MANUFACTURERS, IMPORTERS OF TEAS.

TORONTO

INQUIRIES AND ANSWERS.

CHICORY WANTED.

An inquiry has been received from a subscriber for 10 or 20 tons of chicory.

THE CANADIAN GROCER will be pleased to hear from any reader who can supply the desired information.

VICE PRESIDENT OF DOMINION GUILD.

Editor GROCER,—Is it true that Mr. Chaput is vice-president of the Wholesale Grocers' Guild?

INQUIRER.

[The secretary can probably supply the information.—The EDITOR.]

BAMBOO FURNITURE MAKERS.

A subscriber in last week's issue asked for the names of bamboo furniture makers in Canada. We are informed that Alex. Thompson, York street, Hamilton. The American Rattan Co., Walkerville, The Gendron Co., Toronto, and the Cobban Manufacturing Co., Toronto, are manufacturers of that kind of furniture.

WINTER APPLES WANTED.

A subscriber writes: "Will you kindly insert query in the columns of your valuable paper for quotations on choice winter apples in car lots f.o.b. Ontario points?"

If any of our readers can supply the desired information will they kindly address "Fruit," in care of THE CANADIAN GROCER, Toronto?

HOW CANADIANS LOSE TRADE.

Some people wonder how it is that Canadians do not get more of the Boundary Country trade, especially when a corporation like the C. P. R. is transporting the goods.

Firms have shipped goods six and eight months ago, and they had not, up to a short time ago, arrived.

At Penticton, at the time I was there, no less than 18 carloads of goods, a warehouse full, were waiting to be forwarded.

Merchants in that country who had bought goods from Canadian dealers were forced to buy from American, who could or would give them a better delivery, while the goods they had already ordered were waylaid.

This not only means a loss to the Canadian dealer at present, but there will be a future loss as well, and the American is getting a start which he is likely to retain.

A firm in Vernon told me that they were losing about $1,000 worth of business a week by not being able to get their goods delivered. M.

TRADE WITH ATLIN AND BENNETT

Perhaps it is only a coincidence, but business men do not call it so, that the shipments of merchandise to Skagway for Bennett and Atlin have largely increased in the past few days. The recent satisfactory returns from that much maligned district and the certainty of continued returns have had a decided effect in warming up interest, and, as a result, enterprise is at once being displayed in getting things under way for greatly extended business and mining operations in the Atlin country. To-day large shipments of provisions, groceries and general merchandise were shipped by leading local wholesale houses for the British America Corporation, Parsons Produce Company, McLennan, McFeely & Co., Thos. Dunn & Co., Limited, and others, who have established business there. From now on, shipments will be made much more freely than for some months past. Vancouver merchants are anticipating a good trade from the new northern district, and the prospect is giving an encouraging impetus to trade generally. There are some propositions for hydraulic machinery that will also develop a little later and cause heavy shipments to Atlin. —The Province, Vancouver.



The Laws of Canada

are designed to prevent the sale of impure and adulterated food.

But, the merchants can further protect the public by handling only such pure and wholesome food as

Upton's Marmalade.

HENRY WRIGHT & CO., TORONTO.

FOR SALE BY ALL JOBBERS.

Canadian Selling Agents.



Hudson's Soap

A FINE POWDER. IN PACKETS ONLY.

Will wash more clothes, and do more work in much less time than any other Soap.

SOAK YOUR CLOTHES

with **HUDSON'S**, and the Dirt will slip out with about half the usual labour.

R. S. HUDSON,
30 Front St., East,
TORONTO.

Used in all the "Happy Homes of England."

SOMETHING NEW

"OZO"

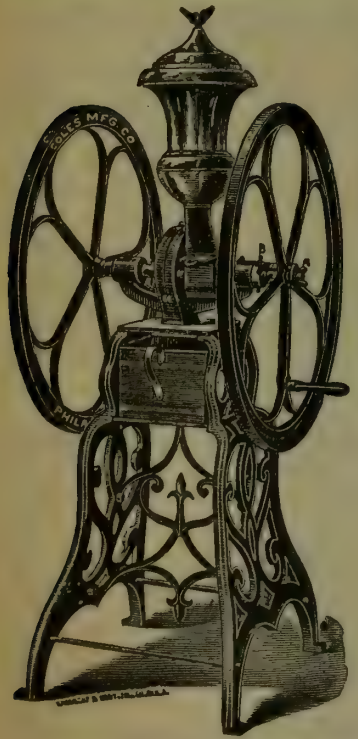
TEA

It is attractive, a good seller, and allows good profits.

Japan or Ceylon.

THE OZO CO., Limited

Tel. Main 2537. **MONTREAL**



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No. 18

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Wool Soap

For Toilet and Bath

Pure, white Wool Soap is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price.

Swift and Company, Makers, Chicago

Canadian Representatives:

W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

BIG MONEY IN BUTTER.

THE course of the butter market this year must be highly satisfactory to Canadian producers, for, not only have better prices been realized, but a much larger quantity of butter has been marketed in Montreal than was the case last year. For instance, the receipts to date at Montreal have been 238,159 packages, against 138,909 for the same period in 1898.

This butter has averaged about 1c. per lb. higher than the price realized for 1898.

Roughly speaking, therefore, butter producers at the average market price have received $2,500,000 for their butter sold to date in Montreal, as against $1,400,000 odd for the same period in 1898.

This increase of $1,000,000 is by no means an inconsiderable item, so that factorymen have every reason to be pleased with the season's results, so far.

The export business, also, which has been doubling itself each season for the past five years, continues to do so, and, if the present rate of increase is continued to the end of the season, our exports of butter may be trebled.

Up to last Saturday night, there were exported from Montreal 128,256 pkgs. of butter, against 57,405 for the same period in 1898, an increase of 70,800 odd.

The cool weather, so far, this summer has resulted in an output of creamery of exceptionally fine quality, and it has found a ready market, for each week factorymens' shelves were cleared. Our butter also has been laid down in Great Britain in first-class condition, owing to the improved cold storage facilities, and the British consumer is beginning to find out that there is no butter sweeter than a fine fresh Canadian creamery.

There is practically unlimited room for expansion in this line of dairy produce, if the factorymen will sternly frown down all careless, dirty work at the factories.

APPLE SHIPPERS IN CONVENTION

The National Apple Shippers' Association of the United States is holding convention in Detroit this week, the convention days being Thursday, Friday and Saturday. The programme will probably include among other things discussions as to the best methods of handling apples; the mutual interchange of information regarding the crop outlook; papers and discussions on the subject of cold storage and the keeping of apples; the latest applied methods in preserving fruit, and new methods in various branches of the trade.

The New York State Legislature recently, at the request of the association, passed a law stating that a barrel of apples shall be of the following dimensions: "Head diameter, 17¼ inches; length of stave, 28½ inches; bulge not less than 64 inches outside measurement." The standard size of a barrel of pears, quinces or potatoes is placed at 100 quarts grain or dry measure.

An effort will be made to have committees appointed from the various States to endeavor to secure the enactment of a similar standard in the various States.

Representatives of Liverpool, London, Glasgow and Hamburg firms are expected to be present.

Messrs. H. W. Dawson, of The Dawson Commission Co., Limited, and Geo. McWilliam, of McWilliam & Everist, Toronto, are attending the meetings.

THE NEED OF CAPABLE MEN.

EVERYBODY should read "A Message to Garcia," printed in another column. The article should be an inspiration, particularly to young men. Those who it will not inspire are to be pitied, for they must be dead to all stimulating influences.

The trouble to-day is not that there are too many seeking a livelihood, but that there are not enough ready to pick up at once the thread of duty and follow it intelligently and expeditiously.

Success in life is not a lottery. It is an assured fact as long as certain laws are obeyed.

If a young man only does his best when the eyes of his employer are upon him; if when he has opportunity to improve his mind and his knowledge of his vocation he wastes it; if when he has a duty to perform he procrastinates; if the time he owes to his employer is of more importance to him than the proper performance of his duty, how in the world can he be successful?

There never was a time in the history of the world when there were so many people for which employment had to be found; and there never was a time when there was more need of really first-class men in business, in the professions and in the various other vocations than now.

He who is ready to carry a message to Garcia is ready to pilot himself to success.

THE APPLE CROP.

Mr. E. MacIntyre, Niagara, has just closed contracts for apples for delivery this fall amounting to 15,000 bbls. They are to fill an order he took from a British import house.

Speaking of the crop, he said to THE CANADIAN GROCER that in some districts the crop was undoubtedly short, but, taking the Province of Ontario as a whole, the crop would be larger and of better quality than last year.

A GOOD INVESTMENT.

Time spent in taking a holiday is well invested provided the holiday is wisely spent. There is nothing that is surer in the long run to give better results. Mind and body are invigorated and the days lengthened for earning more dollars. What more could be asked for?

THE CANNED SALMON SITUATION.

WHILE the salmon canning situation in British Columbia is a little more satisfactory than it was, it is still far from being what it should be.

British Columbian newspapers of the middle of last week state that fishing on the Fraser was then a little better, although still poor. On the night of July 25 some of the fishermen caught as many as 175 and 200 fish, and, although some only caught one or two, the average showed an improvement. The improvement in the run began, it appears, on the previous Saturday.

The Province, of July 26, said: "The fish are coming from the north. So say well-posted authorities at Steveston. While the usual way for the run to come is around Vancouver Island, entering the Gulf by way of the Straits, it is said by fishermen to be no new thing for them to come down the Gulf, as they appear to be commencing to run to-day."

Neither the exchanges nor the private advices to hand, up to the time of writing, indicate that the run is yet anything better than poor on the Fraser.

Probably the most satisfactory feature of the situation on the river, as far as the canneries are concerned, is the fact that the price being paid to the fishermen is 5c. lower, now being 25c. instead of 30c. per fish. But even at this price the packers declare that it costs them about $5 per case to put up "talls." This is the price that was paid at the beginning of the fishing season, and it is asserted that so far the packers have lost money on every case of salmon they have put up.

Although up to the time of writing no advance has been made in prices, most of the shippers have instructed their representatives to withdraw quotations on Fraser river canned salmon. Where quotations are to be obtained $4.50 f.o.b. the Coast is the lowest figure named. Lowe Inlet packs are still quoted as low as $4.

Fishing began on the Fraser this season on July 1, about 15 days earlier than usual, but, up to the end of July, the pack was estimated to be only 60,000 cases. The season ends August 15.

The New York Journal of Commerce, of August 1, had the following: "We give below," says that paper, "a table compiled from authentic figures, giving a comparison between the pack last year of all kinds of salmon with the outside estimates of the probable output this season, based on the present rate of packing:

	1898.	1899.
Columbia river	360,000	250,000
Puget Sound	425 000	425,000
Fraser river	250,000	125,000
Alaska	900,000	900,000
Sacramento river	13,000	15,000
Outside rivers and bays (fall pack)	400,000	400,000
	2,348,000	2,115,000

It will be noticed from this table that The New York Journal of Commerce only gives the Fraser 125,000 cases for the whole season's pack.

Although the pack on the Fraser has, so far, been so poor, that on the Northern rivers was, up to the latest advices, good. At Rivers Inlet the run was poor up to July 16, but on that date there was an improvement, and the last reports from there stated that the boats were taking 300 to 400 fish each per day.

Up to July 15, the pack at the various northern canneries was as follows:

Cannery.	Cases.
Naas—	
Naas Harbor Cannery	3,700
Mill Bay	2,800
Skeena—	
Inverness	5,000
North Pacific	5,000
British America	5,800
Windsor	4,500
Cunningham's	5,200
Carlisle s	5,200
Claxton	2,800
Standard	3,200
Lowe Inlet—	
Lowe Inlet Cannery	4,300
Rivers Inlet—	
Vancouver Packing Company	4,500
Brunswick	5,000
Wannuck	6,200
B. C. Canning Co. (two canneries) approximately	6,000
Good Hope	1,700
Wadham's	6,300
Alert Bay—	
Spencer's	1,500
Total	78,700

Here is a total of 78,700 cases up to three weeks ago, or, with the Fraser added, 203,700 cases for British Columbia. What the end of the season will bring forth cannot, of course, be stated, but the outlook is certainly for a small pack. The total pack in British Columbia last year was 431,000 cases.

A COMPARISION OF PRODUCE PRICES.

THE prices that are ruling this year for butter, cheese, and eggs are generally recognized as being satisfactory, but it is only those who are acquainted with the prices that have ruled in past years who can appreciate the unusual values that are now ruling.

Eggs have been, for over two months, higher in price than at a similar time in any of the ten previous years.

The advance of ½c. in cheese put the price of this product higher than has ruled in the first week in August since 1894. In that year the same price as that now ruling, 9¾ to 10c., was the market quotation.

This week has witnessed an advance of 1c. in both dairy and creamery prints. Tubs have not advanced, but are firm at prices which are much the highest in four years.

The following table gives a fair idea of the comparatively high prices now ruling:

	1899.	1898.	1897.	1896.	1895.	1894.
Eggs, per doz	12½ to 13	10 to 11½	9½ to 10½	8½ to 9	11	10 to 10½
Cheese per lb	9¾ to 10	7¼ to 8¼	8½ to 8¾	7 to 7½	8 to 8½	9¾ to 10
Butter, dairy per lb	13½ to 14	11 to 11½	10½ to 12	10 to 12	14 to 15	17
" creamery "	18	15 to 15½	16½ to 17½	15 to 16	18	19 to 20

What makes all this the more satisfactory is that the high values are not a result of limited production, but are because of an increased demand for the various kinds of products.

The production and export of butter this season is very much greater than it was ever before. Our exports of cheese are much greater than last year, and will likely be close up to that of 1897, the record year. The production of eggs may be less than has been the case in some former years, but it is large, and the high prices that have been ruling have been caused by brisk competition on the part of buyers.

The year 1899 is proving a good one for the Ontario farmer.

MIDSUMMER STORE WINDOWS.

Because it is more difficult during midsummer, owing to the aggressiveness of the common house fly and the prevalence of street dust, to keep the store window clean and attractive, is no reason why laxness should be allowed to develop. On the contrary, it is all the more reason why double vigilance should be exercised in the care of the window.

A PROVINCIAL RETAIL GROCERS' ASSOCIATION.

THE visit of the Toronto Retail Grocers' Association to Hamilton, on Wednesday of last week, their reception by the executive of the Hamilton association, and the spirit of fraternity that developed between the two bodies, prompts a query as to why there is no body to bring the retail grocers of Ontario closer together.

Why is there no Provincial grocers' association? Surely no one would give as an answer that there is no need of one!

It is true that a grocer's business is one that causes success or failure to depend on the character, the ability and industry of the individual. But there are, nevertheless, many questions continually arising that could be settled, many difficulties that could be met by the united action of the various associations in the Province.

At the present moment there are several matters that a Provincial association could best handle.

In another column will be noticed a report from Kingston, which states that a large number of the leading grocers of that city have agreed to discontinue giving trading stamps. This matter has at one time or another engrossed the attention of every grocers' association in Ontario.

At the last session of the Provincial Legislature, an attempt was made by the grocers to have the promoters of the system bear a proper share of taxation. The attempt was defeated in the last hours of the session, but if it had been supported by an association representing the grocers of the Province, there is every probability that it would have been successful.

The Weights and Measures Inspection Act, and the exemption of civil servants' salaries from garnishment are detrimental to the interests of grocers generally, yet, efforts in the past have not brought any relief.

In addition to this, an annual convention could not fail to be instructive and interesting to all attending it. The business, or art, or science of retailing has made much progress of late years, and at a meeting of representatives of different cities all would gather fresh ideas and new inspiration for the carrying on of business.

At present there are associations in Toronto, Hamilton, London, Ottawa, and other places, but a Provincial association could be made to include, in addition to these, members from all the cities and large towns in the Province.

TRADING STAMPS IN KINGSTON.

THE retail grocers of Kingston have come to the conclusion that trading stamps are a delusion and a snare. At a meeting held in that city the other evening, at which were present Messrs. J. Gilbert, D. A. Shaw, N. E. Runians, D. Couper, E. F. Sears, T. R. Carnovsky, J. Hiscock, D. McRae, T. J. Leahy, W. H. Keene, J. Halligan, P. F. Lawless and J. S. Henderson, all retail grocers, many hard things were said of the trading-stamp system.

After a discussion, in which all present took part, the following resolution was introduced by Mr. Gilbert, and signed by all but Mr. Keene: "We, the undersigned retail grocers of the city of Kingston, do hereby promise to discontinue using trading stamps or cash coupons, or have anything to do with the same on and after———."

The date was not settled, as it is hoped many more merchants will sign the resolution, but it will likely be fixed at September 1, in order to give those who have books time to redeem their stamps.

THE SMALL GROCERY.

THE advent of the departmental and its effect on various branches of retailing have attracted much attention and been the inspiration of many an interesting article in recent years. One phase of the question has, however, to my knowledge, always escaped notice, or, at least, comment. It is the comparatively little effect that these institutions have had on the small grocery stores of the city. Mention has frequently been made of the number of large houses, especially dry goods retailers, which have been crowded to the wall by the mammoths. Yet, the small grocer continues to carry on his business within a few miles from his giant competitor, and never seems to feel its hurtful influence.

There have been changes in the mode of management of the small grocery which may, in some degree, be due to the advent of the departmental. For instance, business is now done on the cash basis to a much larger extent than in years past. The system of taking orders has also been largely developed recently. The stores are, in many instances, more attractive and cleanly. But the forces that have enabled the small grocery to withstand the encroachment of its big rival are apparent to-day as they were 10 years ago. The first of these is personal influence over and sympathy with his patrons.

On Saturday evening last, I had occasion to be in what I would term a model grocery of the type I refer to. The store portion is not much more than 24 x 12 feet, and at the back of this is an office, 6 x 6 feet. Behind the counter were the grocer, his wife and his delivery boy. In the hour I was in the store, from 9.30 to 10.30 o'clock, there were not less than three customers in the store, and sometimes there were eight or nine, at once. Both the grocer and his wife knew them all, men, women and children—and the children seemed as numerous and as large and as shrewd buyers as did the men and women. From first to last, though the grocer covered a lot of ground and served many people, he kept up a running stream of conversation with one or another of his customers. A laugh or a joke with some, a kind inquiry after some sick friend or a word of sympathy with others—but some word for all; all of which showed me that this man had a grasp on the trade of these people that it would take a lot of bargains to loosen.

Some paid cash for their purchases. Others whispered a word or two, and their purchases were charged to them with a hearty: "That'll be all right, Mrs. ——." Others did not even ask that their goods be charged. They just bought them and went out, the charging being an understood thing. A subsequent conversation brought out the fact that this grocer does about $600 business in a week, an amount that would satisfy the ambition of many a large storekeeper. Of course, the average small grocer does not turn over anything like this amount of goods, but what trade he possesses he holds by the same power of personality that enables this man to keep what he has.

THE RAMBLER.

THEY BELIEVE IN THEIR TOWN.

The business people of Elkhorn, Man., believe in advertising their town. They have had a photograph of the place taken, and a cut made from the same. This has been printed on envelopes, so that any person to whom they are sent will be able to see what kind of a town Elkhorn is.

ABOUT SUGAR.

WRITING on the origin of sugar, a contributor to The North American Review observes that sugar is a constituent of most plants, in greater or less degree, at some period of their growth. Its exact position or function in the metabolism of plant tissue is still a matter of theory among chemists, but its wide distribution is becoming more and more evident as time goes on. Even the cereal grains, formerly supposed to be merely storehouses for starch, have lately been found to contain notable quantities of sucrose and saccharose, the specific name used by chemists to distinguish the substance in question from its congener carbo-hydrates possessing a sweet taste. The popular name for this substance, however, cane sugar, indicates the plant containing it in sufficient abundance to first attract the attention of mankind. This plant, saccharum officinarium, probably originated in Asia, whence it has spread gradually to all tropical regions, its easy propagation from eyes on the cane itself assisting materially in its dissemination. The cultivation of this plant for its sweet qualities stretches far back into the past, "sweet canes" being mentioned in the Hebrew Scriptures, and its use in China probably antedated even this mention; yet the extraction of sugar from its juice, and, especially the use of the substance as a special article of food, is a matter of comparatively recent date. For centuries is was used in Europe only as a confection or a medicine, and it was not until the beginning of the 17th century, a hundred or more years after it was first cultivated in the Eastern Hemisphere, that it began to be an article of commerce and was imported to any extent into Europe. Once begun, however, its modern development down to the present day, when it constitutes one of the world's greatest industries, the product of which reaches the consumer for the greater part as a chemically pure article, is little short of marvelous; in truth, its history cannot be surpassed in interest by any line of human endeavor.

THE MAN WHO SUCCEEDS.

Success in business is not to be reached nowadays in the easy-going methods that obtained a generation or two ago, says Geyer's stationer. Times have changed, and the people have changed with them. Push is the only thing that will carry a man ahead, and it is the liveliest pusher that gets there first. He mustn't sit down and wait for business to come to him, or he may sit until the seat of his pants wears out, and be that much the poorer. The chronic pusher, the dyed-in-the-wool hustler, he is the man that lets other fellows wait while he rushes ahead and pockets what they are after. What is the manner of his pushing? How does he do it? Well, in two or three ways, but here is one in which he puts implicit faith. As a general rule, the chronic pusher is a chronic advertiser. Printers' ink is the lubricating oil of his business wheels, and he never allows them to lag or creak for the want of it. He may pinch and economize in other directions, but he would look upon "cutting his ad." as only another phase for cutting his throat. Hard times and poor business are incentives to increase his advertising, rather than any argument to him for cutting it down—upon the principle that it needs more power to drag a cart up than down hill. It will pay the semi-occasional advertiser to ponder over the pusher's success, and he may possibly find in the cause of it some cause for the lack of his own.

FIRST SHIPMENT OF "EIFFEL TOWER."

C. E. Colson & Son advise that they have received their first shipment of "Eiffel Tower" lemonade, and are now in a position to fill all orders promptly. They also have a large stock of samples, which will be sent out to anyone asking for them.

The Messrs. Colson are confident that this article will give every satisfaction, as G. Foster Clarke, the manufacturer, as well as the originator of these goods, has placed them in all the principal markets of the world, and wherever placed they have had a phenomenal sale.

The demand for these goods in the United States has proven so large that they have had to equip a branch factory in New York, and they think the Canadian market should prove equally as good.

"Eiffel Tower" lemonade is put in the form of crystals, in sealed bottles, each bottle containing enough crystals to make two gallons of home-made lemonade. These goods are guaranteed to keep in any climate and for an indefinite period without losing the true flavor of the lemon.

This firm also manufacture a fine line of special winter drinks, including ginger, punch, cloves, peppermint and black currant, put up in the same form as the lemonade, and as easily prepared for use. Any of these flavors will be found, upon trial, to make a delicious, refreshing and palatable drink.

C. E. Colson & Son have been appointed sole agents for Canada for these goods. It is their intention to thoroughly test the Canadian market, and there is no doubt they will be as successful with this line as they have been with others.

DIXI H. ROSS, VICTORIA, DEAD.

Dixi H. Ross, of D. H. Ross & Co., grocers and liquor dealers, Victoria, died at his home in that city on Thursday, July 20, after a short illness. Mr. Ross was born in the United States 47 years ago, but in 1870 went to Cariboo, B. C., during the time of gold excitement there. As soon as the excitement had subsided he went to Victoria, where, in partnership with J. Cameron, he started in the retail grocery business. Until his death he continued as head of this business, building up one of the largest retail trades in the Province.

As, besides being enterprising in business, he was of a genial and charitable disposition. Mr. Ross leaves behind a large number of friends, besides his wife, one son and one daughter.

Deceased had been suffering from kidney trouble, and complications developing an operation was decided upon. His death took place the day following the operation.

In commenting upon his death, The Victoria Colonist said: "A business man first, last and all the time, he declined all overtures looking towards his engagement in public affairs, being at the time of his demise the head of the business he had created and developed into one of the largest retail concerns of the city and Province. His loss will be keenly felt by many outside of the relatives immediately bereaved by his demise, for he was a man of large and unostentatious charity—a man of deeds, not words—whose heart was always warm to the cry of distress, and whose pocket answered its demands."

THE PRODUCTION OF HARD SOAP.

In the production of the well-known English hair-soaps of high repute, the manufacturers, according to a contemporary, use hard animal or vegetable fats and weak solutions of soda, these being generally boiled together until the thin paste is saponified, when the soap and the glycerine remain suspended in water, and they are next separated by brine or common salt, in which soap is not soluble. Any excess of alkali, all the glycerine, and the water combine with the salt and so throw the soap up to the top in a granulated mass. The spent lye containing the glycerine is withdrawn through a tap placed at the bottom of the boiler, and the soap curd, after being melted, may be run direct into wooden or iron frames to cool and harden, or it may be further treated with alkali, and again salted and melted. By means of the cold process medium may be produced; that is, at a temperature below the boiling point of water the proper proportion of hard fat being then sufficient to liquefy it, and a suitable caustic alkaline lye is stirred in.

MARKETS AND MARKET NOTES.

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS

TORONTO, August 3, 1899.

GROCERIES.

PROBABLY the most interesting feature in connection with the wholesale grocery trade during the past week is the advance of 5c. per 100 lb. in the price of sugar. The general wholesale trade is fairly brisk, with sugar the most active line. Canned goods are quiet, both for prompt shipment and future delivery. The price of canned goods rules firm, particularly in regard to canned salmon. The coffee trade is quiet. Wholesalers report a little better demand for tea, but the brokers are doing very little business. In foreign dried fruits there is a fair demand for currants, but business in other lines is quite uninteresting. Taking it all around, this is probably the least interesting week we have had in the wholesale grocery trade for some time. Trade is, however, of a healthy character, and payments are, on the whole, good.

CANNED GOODS.

Canned salmon is the most interesting line in the list of canned goods. The situation on the Coast appears to have improved little, if anything. The run of fish on the Fraser, according to latest advices, was still poor, although the canneries were paying 25c. per fish, instead of 30c. But, at this price, they declare that it costs about $5 per case to put up talls. None of the local agents of canneries have put their prices up, but several of them have been instructed to withdraw quotations. Where quotations are to be had, $4.50 f.o.b. the Coast is the lowest figure obtainable for Fraser river fish, and $4 for Lowe Inlet. Local wholesalers are not much disposed to do business in futures, except at open figures, but $1.35 to $1.50 represents their idea as to what prices to the retail trade should be for Fraser river fish. There is a fair demand for canned salmon for prompt shipment.

There is very little doing in canned vegetables. As far as futures are concerned, there is an all-round disposition to await further crop developments before doing any more business. Some of the wholesalers are still practically refusing to quote futures. Those who are quoting ask 75 to 80c. for tomatoes and 75c. for corn. Some wholesalers will not accept less than 80c. for tomatoes, one house refusing an order for 100 cases at 75c. For prompt shipment 80c. is the ruling idea as to price. Corn is quoted at 95c. to $1 for prompt shipment. The inside figure is not, however, quoted as frequently as it was a few weeks ago. Peas are firm at 70 to 75c. per doz.

Canned fruits are meeting with a fair demand for shipment to the northern part of Ontario, but generally speaking trade in canned fruits is quiet. Prices are, however, decidedly firm.

Canned meats are meeting with a fairly good demand.

COFFEE.

There is very little doing, but the demand for Rio coffee is fair for the season. Prices

See pages 31 and 32 for Toronto, Montreal, St. John, and Winnipeg prices current.

are easier in the outside markets on account of large crop movement.

SUGARS.

The feature of the sugar market is an advance in the price, all sugars being advanced 5c. per 100 lb. The higher figures went into effect at 5.30 o'clock on Tuesday evening. The advance is in sympathy with the outside raw markets, which are higher than they were a week ago. The price of granulated is now $4.65 Toronto for St. Lawrence and Redpath granulated and $4.60 for Acadia. Yellows range from $3.75 for No. 1 to $4.25 for "extra bright." The demand is good and fully equal to that of last week.

SYRUPS AND MOLASSES.

Trade continues dull in regard to both syrups and molasses. Crop reports from Louisiana are of a favorable nature this week, denoting a large yield.

SPICES.

Cable advices report a firm market for pepper. Mace and nutmeg are also advised firm. Locally, trade is quiet and featureless.

TEAS.

Local wholesalers report a rather better demand for Ceylon, Indian and Japan teas. The brokers are doing very little business. Importers have enough Ceylon and Indian teas to keep them going for a while, and as they think prices may be lower in England after the difficulty with the growers is settled, and the auctions in London have again resumed their normal condition.

FOREIGN DRIED FRUITS.

CURRANTS—A fairly good trade for this time of the year is being experienced by the wholesale houses. Three-fourths of the demand is for cleaned currants at from 5½c. per lb. upwards. The primary market continues firm.

VALENCIA RAISINS — A fair inquiry is being experienced by the wholesale trade, but the demand is easing off.

PRUNES—There is very little doing.

GREEN FRUITS.

Early peaches are arriving in much larger quantities than they were expected, and, as the quality is not nearly as good as is that of later varieties, prices are low, 25 to 40c. now being quoted. Harvest pears are arriving freely at 25 to 40c. per basket. Canadian plums are commencing to come in. They sell readily at 60 to 75c. Raspberries and blackcaps, lawtonberries and black currants continue to arrive in liberal quantities, and, as the demand keeps active, prices are unchanged. Canadian tomatoes are steadily becoming more plentiful, so prices have dropped to 25 to 30c. per basket. Huckleberries are offering freely at 65 to 80c., a decline of 20c. There are no grapes in yet. They are expected in a few weeks. The crop this year is likely to be a record one. Bananas are about 25c. per bunch cheaper, and, as the supply is abundant, a big trade is being done in this fruit. There is not much doing in oranges, but lemons are in good demand at firm prices. There is a good movement of Californian fruits. Plums are selling at from $2 to $3 per case; pears at $2.50 to $2.75 per case; peaches at $1.25 to $1.50 per case.

COUNTRY PRODUCE.

EGGS—The easeir feeling has resulted in a decline of 1c. per dozen this week. Picklers have nearly all quit for the season, and accumulations of stock are reported, notwithstanding a brisk local demand. From 12½ to 13c. per dozen is now quoted.

POTATOES—Larger and better stock is now offering, yet the supply is increasing so steadily that prices continue easy at 50 to 60c. per bushel.

BEANS — There is nothing doing. We quote nominally $1 to $1.10 per bag for

You may fish for a better and more profitable soap to sell your customers than

SURPRISE



but—you can't catch it—simply because there's none better in the soap "fish pond."—Catch and hold your customers by always keeping a good supply of "Surprise" Soap on your shelves—"It pays to have the best."

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co., 51 Colborne St.
WINNIPEG: E. W. Ashley.
VANCOUVER: 430 Cordova St.
ST. JOHN'S, NEWFOUNDLAND.

Manufactured by

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

hand-picked, and 75 to 80c. per bag for ordinary stock.

VEGETABLES—Spinach and asparagus are done. Corn is in at 10 to 15c. per dozen, and vegetable marrow at 40 to 60c. per dozen. Celery is 25c. cheaper. New turnips are in, and are being sold by the bunch now instead of by the bag. Cucumbers are selling readily at 10 to 20c. per dozen. We quote: Cauliflower, 75c. to $1.25 per doz.; Rhubarb, 15 to 20c.; radishes, 15c. per dozen bunches; corn, 10 to 15c. per doz.; vegetable marrow, 40 to 60c. per doz.; green onions, 5 to 10c. per doz.; celery, 50c. to 75c. per doz.; lettuce, 20 to 25c. per doz. bunches; cabbage, per doz., 30 to 50c.; parsley, 20 to 25c. per doz. bunches; green cucumbers, 10 to 20c. per doz.; new beets, 10 to 15c. per doz. bunches; parsnips, 40 to 60c. per dozen bunches; carrots, 20 to 30c. per doz. bunches; green peas, $1 to $1.10 per bag; butter beans, $1.25 per bushel; tomatoes, 25 to 30c. per basket.

BUTTER AND CHEESE.

BUTTER—The feeling, especially for both dairy and creamery prints, is decidedly firm. There are not enough dairy prints offering to meet the demand. This has naturally increased the sale of creamery prints, and has resulted in an advance of 1c. per lb. in both lines. Creamery tubs and boxes are also rather stiffer in price, but no change in the price of dairy tubs is noted. The quality of the latter, which has been better than usual this summer, has fallen off considerably in the last two weeks, and a much greater proportion of inferior stuff is coming in. Reports from several sections state that the milk supply has fallen off considerably lately, so the production is likely to be reduced. The demand, both local and export, continues excellent.

CHEESE—The strong feeling continues. The export demand keeps so brisk that buyers have been forced to pay 9⅜ to 9 9-16c. per lb. at country boards this week. The local demand is good, at 9¼ to 10c. per lb.

FISH.

There is a good general demand. Trout and whitefish are scarce and firm. We quote: Trout, 7½ to 8c.; whitefish, 7 to 8c.; maskinonge, 8c.; pickerel, 7½c.; perch, 4c.; herrings, 4c.; halibut, 12½c.; steak cod, 7c.; haddock, 6c.; cod in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The price of Ontario wheat is unchanged at 68c. outside for both red and white. The local street market is moderately busy. There is a good demand for goose wheat and peas. Oats are dull, and the other grains are inactive. We quote: Wheat, white and red, 71c.; goose, 68c.; peas, 62 to 65c.; oats, 35 to 36c.; barley, 44 to 45c.; rye, 51 to 53c. No. 1 hard Manitoba wheat has declined 1c. and is now moving quietly at 80c. Toronto.

FLOUR—The only business being done is of a general jobbing nature. A few buyers seem to have reached the conclusion that prices are now at the bottom, but they have not done any speculative buying as yet. Prices are unchanged We quote as follows: Manitoba patents, $3.90; Manitoba strong bakers', $3.60; Ontario patents, $3.70; straight roller, $3.35, Toronto freights.

BREAKFAST FOODS—There is no change. We quote as follows: Standard oatmeal and rolled oats, $3.75 in bags and $3.85 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL.

HIDES—The demand is brisk, causing an advance of ¼c. in No. 1 and No. 2 cowhides. Deliveries continue large. We quote cowhides: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6¼c. Steer hides are worth ½c. more. Cured hides are worth 9c.

SKINS—Lambskins are 5 to 10c. dearer. All skins are in good demand. We quote: No. veal, 8-lb. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins are worth 90c. to $1, and lambskins, 35 to 40c.

WOOL—A good movement is reported. Prices are unchanged. We quote fleece at 14 to 14¼c., and unwashed at 8 to 9c.

SALT.

A good demand is reported, with prices unaltered. We quote at Toronto: Canadian salt, carload lots, $1 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.05 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 70c.; sacks of 200 lb., 45c. English coarse salt 47 to 49c. Toronto per sack of 154 lb.

MARKET NOTES.

Refined sugars are 5c. per 100 lb. dearer.

The canned salmon situation continues strong.

Eggs are 1c. per doz. cheaper. Both

Corona Golden Figs

are choice eating and cooking Figs. Put up in **1-LB. CAKES** — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, **59-63 Front St. East, TORONTO**

Excellent Reasons, are they not?
Why grocers should handle

They give you a fair margin of profit.
They give you a reputation for handling superior goods.
They give you entire satisfaction

McLauchlans' Cream Sodas.

Biscuit Manufacturers **J. McLAUCHLAN & SONS,** OWEN SOUND.

CANADIAN

Manufacturers and Shippers who are not represented in

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Will do well to correspond with me.

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Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.
Also **SALTPETRE,** car lots or less.

COWAN'S

Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

QUALITY NOT QUANTITY.
OUR
HAMS and BACON
are unsurpassed for delicious flavor.
TRY THEM.
You will repeat your order.

The Wm. Ryan Co. Limited
70 and 72 Front St. East, **TORONTO**

Clemes Bros.

51 Front St. East
TORONTO.

Fruit Commission Merchants.

dairy and creamery print butter are 1c. per lb. dearer. Cheese is ½c. per lb. dearer.

Trout and whitefish are not offering freely enough to meet current demands.

Nos. 1 and 2 cowhides are ¼c. dearer. Lambskins have advanced 5 to 10c.

QUEBEC MARKETS.

MONTREAL, August 3, 1899.

GROCERIES.

THERE has been a fair movement in general groceries for the season. The only unsatisfactory feature is the unsettled position in regard to sugar values, owing to the cutting in prices between jobbers. Syrups and molasses contribute nothing striking, while there is a fair inquiry for Valencia raisins and some large forward contracts have been closed for both new pack canned vegetables and fruit. Buyers are also anxious to order salmon, but sellers are not quoting. Rice, coffee and spices are firm but featureless. The tea market has ruled quiet, but some movement has been noted in new crop Japans. New crop teas of all sorts are coming forward very slowly, and the fact is causing buyers to hold back.

SUGAR.

The local sugar market is still unsatisfactory as regards jobbing sales, for the reasons mentioned last week, the cutting in values by houses not in the agreement continuing. Cuts of 30c. per 100 lb. are spoken of on yellow sugar. The Guild price is 5c. per 100 lb. higher, granulated being quoted at $4.55 and yellows at from $3.65 up. The raw article has recorded very little change on outside markets. Cables from London state that the market is quiet for cane, with prices steady. Java, 12s. 7½d.; fair refining, 11s. 6d. Beet is reported inactive, both present and next month's shipment being quoted at 10s. 9d. In New York, raw has ruled firm this week, and is held higher under a good demand: Fair refining, 3 15-16c.; centrifugal, 96 test, 4½c., and molasses sugar, 3 13-16c.

SYRUPS.

There is nothing to report in the syrup market. Demand continues slow and prices steady at 1¾ to 2¼c. per lb., as to quality at the factory.

MOLASSES.

The situation of this staple is unchanged from a week ago. Trading is light in a

SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded ***Sarnia Water White.*** Wholesale only by

The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

SMOKED MEATS

QUALITY COUNTS.

The **MAPLE LEAF** Brand combines all the qualities demanded by the highest class trade.

There is nothing better. If you are not already a customer of ours a sample order will convince you. . . . . .

D. GUNN, BROTHERS & CO.

Pork Packers and Commission Merchants

76-78-80 Front St. E. - - TORONTO.

Curers of the MAPLE LEAF Brand Smoked Meats and Pure Lard.

CONSIGNMENTS SOLICITED

Our specialties

POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

Rutherford, Marshall & Co.

68 Front Street East, **Toronto.**

Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada.

THE HOME CAKE CO.
GUELPH, ONT.

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.

ROYAL CANADIAN
1-lb. Tin, 15c.

QUEEN'S FAVORITE
1-lb. Tin, 10c.

Supplied through the trade.

SMITH & SCOTT, Mfrs.
TORONTO

wholesale way, as buyers generally seem to be well supplied for the immediate future, and want to work down stocks a little before assuming new obligations. Prices, however, are held steady ex wharf at 32½ to 34c. in round lots. In a jobbing way a fair movement is noted in car lots at 35c. and in single puncheons at 36c.

DRIED FRUITS.

The demand for raisins noted last week is maintained and still continues, several thousand boxes of the fruit changing hands since last report, on the basis of 4c. for fine off-stalk, and 3½c. for off-stalk. Selected fruit are purely nominal in the absence of anything to trade in. Of course, the above prices are for wholesale lots between first and second hands.

CANNED GOODS.

An active business in canned vegetable futures has been noted since last report, and round lots of corn, peas and tomatoes, have been placed, aggregating in all 12,000 cases. For these forward sales the feeling is strong, if prices on these sales are any criterion, for they all show advances on values realized by packers' agents earlier in the season. There is a steady demand for spot goods. Sales of tomatoes are noted at 75c., corn, 90c., and peas, at 75 to 77½c.

A fair lot of orders came forward for new crop fruits, and prices on these show no material change from the opening figures. Prices range: Apples, 3 lb., 75c.; preserved, $1.40; 1 gal. tins, $2; pears, 3 lb., $1.80; plums, 3 lb., $1.60; greengages, 3 lb., $1.75; yellow peaches, 3 lb., $2.25; pumpkins, 3 lb., $3.65; strawberries, preserved, $1.35; do., in syrup, $1.15; raspberries, preserved, $1.40; do., in syrup, $1.15.

A steady demand continues for new pack salmon, and further sales of round lots are noted for future delivery, but business in this respect has been restricted by the refusal of canners to consider bids at present. Sales of "Clover Leaf" brand have been made on local account at $4.75 f.o.b. Coast, though it is reported that Western buyers have placed orders for the same brand at $4.50. Some good-sized sales of Lowe Inlet are also noted at $4 f.o.b. Coast.

RICE.

There is a fair business in rice for the season, and the tone of the market is steady. We quote: B standard, $3.40 to $3.50; Patnas, $4.12½ to $4.75; Japans, $4.50 to $5, and Caroline, $6 to $7.

COFFEES.

There is no change to note in the coffee market, demand being slow, while the tone is easy. Maracaibo is quoted nominal at 12c.; Santos and Jamaica, 8c., and Rio, 7 to 9c., as to grade, for the green coffee in the bean.

SPICES.

There is a fair business doing in spices, and the market is steady to firm in its tone. We quote: Singapore black pepper, 12½ to 13c., and Singapore white, 19½ to 20c. Penang pepper, 17½ to 18c., and West Coast, 12 to 13c. Pimento, 11 to 12c. Nutmegs, 28 to 44c., as to quality. Cassia, 9 to 10c.; Jamaica ginger, 19½ to 20c.; Cochin tips ginger, 6 to 6½c.; Zanzibar cloves, 9 to 10c.; nutmegs, 40 to 55c., and mace, 45 to 50c.

TEAS.

Business in tea has been quiet, buyers waiting generally until new crop goods arrive more freely. There have been few arrivals of new crop Japans, possibly 700 to 800 packages having arrived and changed hands in the past 10 days at 16 to 19½c. Some small lots of old crop goods are offering, but buyers show little disposition to operate in them. Late mail advices from Yokohama state that the market is very strong for low grades, and that settlements show a large increase over last year. In black teas, the few new crop Congous coming to hand have sold at 10 per cent. advance on last year's prices at this time. No more Pingsueys seem obtainable at 9c., and now 10c. is asked as the inside figure, some 500 packages being turned over at 10 to 14½c., as to grade. Advices from Shanghai state that fine lines of Pingsueys are particularly cheap, but that low grades are high. Young Hysons are reported in active request at primary markets, with prices very high.

GREEN FRUITS.

There has been very little change in the fruit market since last report, business ruling fair, both on country and local account. Domestic fruits have been rather scarce all week, the demand for raspberries being equal to the supply at 8c. per box. Red currants are scarce and steady at 35 to 40c. per basket. Very few gooseberries have been arriving, and they sell at 35 to 50c. per basket. There is a good demand for watermelons, and, with light receipts, prices are steady at 12½ to 18c. There have been heavy receipts of Mississippi tomatoes, and, with a limited demand, prices have fallen to 30 to 50c. per crate, while Canadian stock, which made their first appearance on the market, are commanding 50 to 60c. per basket. Bananas are selling at $1.25 to $1.50 for firsts, and 75 to 80c. for seconds. There has been no change in oranges. Sales are limited at $3.50 to $4 for 200's, and $3 to $3 50 for 160's. Demand for lemons is fair at $2 to $3 per box. The first receipts of Canadian peaches came to hand Friday last and are selling at 50 to 75c. per basket. Canadian pears are also arriving now, and range from 40 to 50c., demand being slow, because the offerings, so far, have been very green. There have been heavy receipts of all sorts of Californian fruit, but demand was good as follows: Pears, $2.25 to $2.75; peaches, $1.25 to $1.50, and plums, $1.40 to $2.25 per crate.

FISH.

There is no change in the fish market. We quote: Fresh haddock and cod at 3 to 4c. for haddock, and 3 to 3½c. for cod; British Columbia salmon, 12 to13c.; halibut, 13 to 14c.; salt fish: Green cod, $4.25 to $4.50 for No. 1, and $5 for No. 1 large per barrel; dry cod, $4; Nova Scotia herring, $4.25 to $4.50 in barrels; Cape Breton, $4.75 in barrels; No. 1 Labrador salmon, $14 to $15; sea trout, $9.50 to $10; lake trout, $4.25 to $4.50 per keg of 100 lb.; No. 1 green haddock, $4 to $4.25.

COUNTRY PRODUCE.

EGGS—There was no material change in the situation of the market. The tone is firm, with a fair jobbing business doing. We quote choice candled stock at 14½ to 15c.; ordinary at 12½ to 13c.; and No. 2 at 10 to 11c. per doz.

MAPLE PRODUCT — Supplies of maple product are small and prices rule firm. We quote: Syrup, in wood, 6½ to 7c. per lb., and at 85 to 90c. per tin. Sugar, at 8½ to 9c. per lb.

HONEY — There is no change in honey to note. The demand is slow, We quote: White clover comb, in 1-lb. sections, 9 to 10c.; dark, 7 to 8c.; white extracted, 7½ to 8c., and dark, 4½ to 5c.

BEANS — Only a small jobbing trade is passing in beans. We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 85 to 90c.

POTATOES—A fair trade is reported in new potatoes, but the tone of the market is easy, and prices have a downward tendency. Round lots have sold at $1.10 to $1.20 per barrel.

ASHES—The market for ashes is quiet and featureless. We quote: First sorts, $3.70 to $3.75; seconds, $3.50, and first pearls, $5.25 to $5.50 per 100 lb.

FLOUR AND GRAIN.

FLOUR—The tone of the flour market was weak in sympathy with the decline in wheat, and prices were marked down 10c. per bbl. all round to-day. The demand is still slow, and trade chiefly of a small jobbing character. We quote as follows: Winter wheat patents, $3.75 to $3.90; straight rollers, $3.30 to $3.40; in bags, $1.60 to $1.65; Manitoba patents, $4 to $4.20; strong bakers', $3.60 to $3.80.

GRAIN—Locally, business was quiet in

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Robert Ward & Co., VICTORIA, B.C. } Salmon

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TOWER TEA, LIMITED
H. B. HUNGERFORD, Agent,
318, 320, 322 St. Paul Street, Montreal.

all lines, there being no demand whatever from shippers for coarse grains on account of the discouraging cable advices. A barge load of 8,000 bushels of oats was offered without meeting with a buyer. Carload lots for local consumption sold at 33 to 34c. ex store. Peas are neglected.

OATMEAL—There was no change in the situation of the market for rolled oats. The demand is slow and prices about steady at $3.67½ per bbl. and at $1.72½ per bag.

FEED—There was an improved demand for feed, and millers, in some cases, state that they are heavily oversold; consequently, the tone of the market is firm. We quote as follows: Ontario bran, in bulk, $13 to $13.50; shorts, $14.50 per ton; Manitoba bran, $12.50 to $13; shorts, $15 to $16; mouillie, $18 to $25 per ton, including bags.

HAY — There is no change to note in baled hay. The demand is good, both on spot and at country points. We quote: Choice No. 1, $8 to $8.50; No. 2, $5.50 to $6, and clover, $4.75 to $5.25 per ton, on track.

PROVISIONS.

Trade in all lines of cured meats was fairly active, there being a good demand for small lots, and, as supplies are large, prices rule firm. Lard is moving fairly well, but pork rules quiet. We quote as follows: Heavy Canadian short cut mess pork, $16; short cut back, $15.50; selected heavy short cut boneless mess, $16.50; and heavy long cut mess, $15 per barrel. Pure Canadian lard in pails, 7c. to 7¼c. per lb.; and compound refined 5½c. to 5¾c. per lb. Hams 12c. to 13½c., and bacon 11¼c. to 12½c. per lb.

CHEESE AND BUTTER.

CHEESE — Continues firm, and, though buyers on the other side are reluctant purchasers, they have evidently been compelled lately to buy to cover their actual necessities. In fact, no reaction seems likely for the very good reason that factorymen's shelves are cleaner than they ever have been at this time of the year, so that they are in a position to stubbornly resist any decline. Business was reported over the wire to-day at better than 9¾c., and it is claimed that 9 15-16c. was actually realized for one large lot. Offers are being made to-day of 47s. c.i.f. Bristol and London, on which basis the shipper could afford to pay 9⅝c., but no more. These offers are very likely part Ontario and part Quebec, for it is undoubted that the former cannot be bought separately for less than 9¾c. At the wharf, Monday morning, 7,000 boxes Quebec sold at 9¼c., which is a better average price than the previous Monday's range, 9⅜ to 9¼c.

BUTTER—The market rules very firm, and both exporters and domestic jobbers are still free buyers, as stocks are generally admitted to be very small. In an export way, creamery is selling at 18¾ to 19c., and dairy at 14 to 14½c. The jobbing trade is good, and 19 to 19½c. is paid for creamery, 15c. for western dairy, 16 to 16½c. Townships dairy, and 12 to 12½c. for old western. Naturally, the payment of these full figures by jobbers, coupled with small stocks, tends to make factorymen ask more from exporters.

MONTREAL NOTES.

The price of cheese has advanced ¼ to ⅜c. per pound on last week.

Butter continues to stiffen, being ½c. per lb. higher for finest creamery at 18½ to 19c.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., August 3, 1899.

THE general report is "improved business," and a good fall is confidently looked forward to. There are continued complaints in reference to the Customs regulations, and many importers have been very much delayed in getting goods entered. It would seem to be the policy of the Government to keep down imports, not only by the duty charged, but by the putting of

every obstacle possible in the way of the importer in the shape of troublesome regulations. It is certainly a discouragen ent to business. In markets, there is little change to note. Spices continue to show rather lower values. Canned goods tend higher ; spot stock is light. In hops, the demand during the summer has been very light. It might almost be said that they are going out of consumption. The molasses trade is rather quiet. The stock of Porto Rico, while not large, is equal to all present demands.

OIL—Except that orders are being taken for later delivery, everything in oil is quiet. Burning oils show no change in price, but there is rather improved demand. Lubricating oils are quiet. In cod oil a little is coming forward, but fishermen are holding back for better prices, demand at present being very light. Paint oils are very high and firm, with rather light sale.

SALT—While there were no receipts of Liverpool coarse salt during the week, a small cargo by steamer is daily expected. There is a fair stock in store here of both coarse and factory filled. In English bottled salt trade is almost gone, Canadian and American having taken its place for table use. We quote : Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag ; cheese and butter salt, bulk, $2.50 per bbl. ; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each ; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—Values are very firmly held. New peas and strawberries are to hand. In corn, there is practically none here. Packers have about all withdrawn, refusing to sell further lots till crop is further advanced. Tomatoes are held firm. There has been considerable interest in gallon apples during the week, and dealers have largely bought from a Nova Scotian packer at prices rather under those quoted from the West. They are looked on as good stock. In canned meats high prices rule, and there is a fair, steady sale. Salmon are a light stock, and futures are held very firm, some packers having withdrawn prices. Lobsters are higher than ever ; in fact, are about out of the market, as packers get better prices for export than the trade here will pay.

GREEN FRUITS—Apples begin to have quite a large sale. Market is being supplied from Boston. Quality is now fair. In Californian fruits, pears are lower, but still quite high. In all lines there is just a fair sale. Peaches are rather higher, and are better quality. Grapes are but fair quality, and as yet there is light business. Demand for fruit increases very much each year. Oranges have a fair sale at even figures, chiefly for out-of-town trade. Lemons are dull. There is considerable poor stock held. Pines are high. In melons, a fair sale at even figures is reported. Bananas are plentiful. Some native tomatoes have been received, and also some from Ontario. Native cucumbers are also to hand. Strawberries are about done. Raspberries are quite plentiful, as are blueberries. There are large shipments going West. There was quite a large quantity of West Indian limes received by the West Indian steamer this week.

DRIED FRUITS — The sale of spot goods is very light. There is not enough movement in very many lines to make prices. Orders for peels have largely been given. In other lines, except in a few cases, where orders have been given for small lots for early shipment, dealers are advertising prices. In raisins, the prospect is for good crops, particularly is this true of Malaga fruit. This line is not a large one with the trade here, and they are inclined to buy even more lightly. After Christmas they find it very hard to move any large quantity, and so often have stocks left on which they lose money. The trade are well pleased at the idea of being able to buy cleaned currants direct. Evaporated apples are scarce. In onions, even prices rule except for Burmudas, which are offered very low; quality but fair. Peanuts are high. In prunes, the outlook is for high figures. Californian prunes will largely have to be depended upon, Oregon and European prunes being high and scarce.

SUGAR—These is a good steady sale. In granulated, rather firmer figures rule, and the wholesale trade have paid a shade higher for supplies. In yellows, any change was the other way. One or two cars of American were sold, but the slight shade was at once met by the local refinery.

MOLASSES—Just at this season, demand is light. Of the Porto Rico lately received sales from the wharf are but fair, but holders prefer to put into warehouse rather than cut prices. It is looked on as good stock. Very little Barbadoes and other grades are held here.

PRODUCE—Eggs are in light receipt and held high, but price is still too low to tempt shippers to send freely here. There is a good demand at a price. Butter is very plentiful and dull, only best finding any sale. Cheese here are lower than at outside points ; in fact, this a particularly poor market. Twins are chiefly used.

FISH—All grades of fresh fish are very scarce. It is an off season. Shad are very nice, but receipts so far are small. Salmon are about done for the year. In smoked herring, quite firm prices rule. Kippers and finnan haddies are scarce. Dry cod come to hand very slowly, and high prices are the order of the day. Pollock are also marked up. In pickled herrings, sale is light as season is early; fair prices rule. Some very nice pickled shad are offered. We quote as follows : Large and medium dry cod, $3.75 to $4 ; small, $2.50 ; pickled shad, $3.50 to $5, as to quality; haddies, 4½c. per lb. ; smoked herring, 6½ to 7½c. ; halibut, 10 to 12c. per lb. ; fresh haddock and cod, 2c.; shad, 10c.;

AMERICAN SUGAR.

We quote in car loads (mixed cars if you wish), Standard Granulated and Bright Yellow Sugars, FREIGHT and DUTY PREPAID, as follows:

Brockville, Berlin, Belleville, Brampton, Brantford, Chatham, Cobourg, Delhi, Guelph, Lindsay, Napanee, Peterboro', Prescott, Port Hope, Port Perry, Simcoe, Sarnia, Stratford, St. Catharines, St. Marys, St. Thomas, Woodstock.—Standard Granulated, $4.55 per hundred ; Bright Yellow, $3.65 per hundred.

Barrie, Collingwood, Goderich, Listowel, Meaford, Orillia, Owen Sound.—Standard Granulated, $4.57½ per hundred ; Bright Yellow, $3.67½ per hundred.

Dundalk, Markdale, Orangeville, Pembroke, Renfrew, Shelburne, Sault Ste. Marie.—Standard Granulated, $4.60 per hundred ; Bright Yellow, $3.70 per hundred.

We will be pleased to quote any other point not mentioned above.

We quote Macdonald's Tobaccos, f.o.b. Toronto, as follows : Brier, 8's, at 61 cents per pound ; Prince of Wales, 8's or 16's, at 63 cents per pound.

57 Front St. E., Toronto. **A. H. CANNING & CO.**

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .

OLD CHUM.
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CIGARETTES

RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
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APPLES.

NOTICE to packers in Maritime Provinces and elsewhere: Brand all barrels with the name of variety of apple, name of shipper, etc., and remember that it will pay you to write to us for prices of stencil brands."

HAMILTON STAMP AND STENCIL WORKS
Hamilton, Ont.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST
Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

SELL . . .

GOOD WILL SOAP.

35% profit at six for a quarter.

Vanluven & Co., Napanee, Ont.

Clark's Meats are Booming!

The steady growth in the sale of all our lines indicates the interest taken in them by the best Retail Trade.

As the fumes of Ammonia are unbearable to mankind, so is

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TO HOUSEHOLD VERMIN.

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LEEMING, MILES & CO., General Agents for Canada, MONTREAL.

SLEE, SLEE & CO., Limited

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Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to
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The Playfair, Preston Co., Limited

(33) *MIDLAND, ONTARIO*

FOR *Blue Berries*



The Leader Lawn Swing

Children's Delight, Satisfying to all, Perfectly Safe, Very Strong, Most Restful and Invigorating.

ORDER NOW.

THE DOWSWELL MANUFACTURING CO., LIMITED,
HAMILTON, ONT.

Hugh Walker & Son

Wholesale Fruit and Commission Merchants

Consignments carefully handled.

GUELPH, ONT.

boneless fish, 4 to 5c.; pollock, $2.25 per 100; salmon, 15 to 16c.; pickled herring, $1.75 per half bbl.

PROVISIONS—Pork is rather higher, and beef is firm; sales light. In smoked meats prices are also very strongly held. Lard is rather firmer, but still low. Quite large stocks are held.

FLOUR, FEED AND MEAL—While there has been a rather easier feeling in flour, the week closes with a rather firmer tendency. There has been quite an active sale. Feed keeps very scarce and high. Oatmeal is firmer. In cornmeal, the advance reported last week holds. The local mill is making a better profit than for some time, as, owing to the fire, there is no competing mill and little effective competition from outside. In spite of the firmer position of beans, our trade are not inclined to buy. Sales for sometime have been very quiet. We quote as follows: Manitoba flour, $4.65 to $4.80; best Ontario, $3.85 to $4.10; medium, $3.60 to $3.75; oatmeal, $4.00 to $4.10; cornmeal, $2.25 to $2.30; middlings, $21 to $22; oats, 41 to 43c.; hand-picked beans, $1.05 to $1.10; prime, 95 to $1.00; yellow-eye beans, $1.90 to $2; split peas, $4.10 to $4.15; round, $3.25 to $3.40; pot barley, $4.10 to $4.15; hay, $7 to $7.50; timothy seed, American, $1.50 to $1.75; do., Canadian, $1.80 to $2.25; mammoth clover, 7½ to 8c.; alsike, 7½ to 8c.; red, 7¼ to 7¾c.

ST. JOHN NOTES.

C. & E. Macmichael have received another shipment of White's English pickles.

Hart & Greenlow, retail grocers at St. Andrew's, are about to move into enlarged and improved quarters.

The Tourist Association have issued a very handsome illustrated booklet setting forth the attractions of our part of Canada.

The right shad to pickle are the fall shad. They are really caught in the late summer. The first receipts of pickled in ½-bbls. are now being offered by James Patterson.

Two schooners were seized this week by the Customs for smuggling liquor. It was brought from the West Indies by one schooner, and, near the New Brunswick coast, was transferred to another.

THE GROCER is much pleased to note that a cheese board has been organized on Prince Edward Island. Sales are held at Charlottetown. At a sale held last week 3,000 boxes were boarded and sold at from 8¼ to 8 11-16c.

Quite large catches of lobsters are reported at Prince Edward Island, and canners are very busy. The tall tins go to the American market and the flats to England and the continent. It is said the talls are held at about $11 per case.

MANITOBA MARKETS.

WINNIPEG, July 31, 1899.

TRADE in staple and fancy groceries is good, and demand steady. From week to week the amount of change is small. Sorting orders are good at present, as country houses are preparing for the heavy buying which usually precedes harvest.

CANNED GOODS—The situation continues without change. Buyers are still shy, as many of them think factories will have futures to offer as soon as the contracts made before the association was formed are filled, more especially as the supply of vegetables in particular promises to be large. In the meantime, Winnipeg wholesale men are constantly confronted with quotations from eastern houses to the retail trade here at lower figures than the association are now offering to them. The truth is, the canned goods situation is a sore subject just at present. There is a famine in gem jars. Practically, wholesale houses cannot fill orders for jars which are pouring in upon them.

EVAPORATED FRUITS—New peaches are offering at prices which will warrant their sale here at 12c. The market for apricots has practically advanced ½c. since the opening, and new apricots cannot be sold here for less than from 15½ to 16c. This is, of course, lower than last year's fruit, but it is high for opening, especially as the crop was reported good. This report, however, appears to be incorrect. Evaporated cherries and pitted plums are not yet offering.

CURRANTS — There really is nothing definite in this market, though an advance is still anticipated. No one at present seems to have any very exact information about the Retention bill.

SUGAR—There is no change in price during week although the demand is large and increasing as the preserving season advances: Granulated, 5⅛c.; bright yellow, 4½c.

RICE—Japan is lower in price and of better quality than last year. This will have a tendency to lower the price of other grades. Japan is quoted 4½ to 4⅝c.; B rice, 4⅛ to 4¼c. Sago continues firm, at 4½ to 5c.; tapioca, 5¼ to 5½c.

CEREALS—Rolled oats, $1.85 to $1.90 for 80's; pot barley, $2.25; peas, $2.35.

FLOUR—The demand is not quite so active as it was, and both big milling companies are quoting level prices this week.

BUTTER—The market for creamery is firmer this week. Most of this butter is going to British Columbia. Dealers are quoting 15½c., factories, and, in some odd cases, 16c. has been paid to secure a special lot. The situation of dairy butter has not changed. There is little demand, except for city table use, and the bulk is going into cold storage; 10 to 11c. for very choice dairy is being paid at country points. Nothing but the best will meet with any sale.

CHEESE — The cheese market is firmer and fairly active. Offerings are bought readily at 8 to 8½c. for first-class cheese, but as low as 7c. has been paid for inferior grades.

EGGS—This market is much easier, the demand having very visibly declined. There is some complaint among buyers that the eggs now offering are not up to the standard of the earlier part of the season; 13c. net at country points is the quotation for this week.

GREEN FRUITS—The market was rather bare during the latter half of the week, but with Saturday an improvement in supply was noticeable. The feature of the week was the arrival of one entire car of tomatoes from Illinois. The tomatoes were in fine condition and found ready sale. Blueberries are arriving plentifully, and the price has gone down in proportion. New grapes are also on the market. Messina lemons are almost exhausted, and the market is now depending on the Californian stock. Quotations are $4.50 to $5; oranges, $5.50 to $6. Bananas are arriving in better shape than two weeks ago, and are selling at $2 to $2.50. Watermelons are in most abundant supply at $2.50 to $3.50 per doz., according to weight. Georgia grapes, 75c. per basket; peaches, $1.50 per crate; plums $1.50; pears, $3 to $3.50; apples, $5 per bbl. and $2 per box; blueberries, 7c. per lb.; tomatoes, $1 per crate of four baskets.; new potatoes 75c. per cwt. Very fair supply of native-grown potatoes are now on this market.

PERSONAL MENTION.

Mr. A. P. Tippet has left for a two-weeks' outing at Little Metis.

Mr. C. L. Marshall, of Warren Bros. & Co.'s sample-room, leaves to-day for his annual fishing campaign at Stoney Lake.

Mr. C. E. Colson has been spending a pleasant two-weeks' outing at Tadousac, and returned home on August 1 much refreshed.

A CAKE OF SOAP FREE.

"Oriole" is a brand of toilet soap which is handled by Arthur P. Tippet & Co., Montreal, and to every merchant who will send in an application, mentioning THE CANADIAN GROCER, a cake of this soap, which retails at 10c., will be sent free in an enameled box. Send for a cake.



25 & 27 MACNAB ST. S. HAMILTON, ONT.



In joining the movement for travellers' holidays, we did so in the hope that our customers would approve our action. We trust that we shall not be disappointed in this. According to agreement, none of our travellers will be on the **Western** or **Northern** ground during the two weeks commencing next Monday. May we say that any **letter** orders received during that time will be **doubly appreciated** by both our representatives on the road and ourselves.

The Hamilton Coffee & Spice Co., Limited
HAMILTON, ONT.





Blue Label Tomato ..Ketchup



is a delicacy rarely matched. A sauce that lends snap and relish to almost any food. Made of the best tomatoes, picked in season and spiced with skill—that's why.



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The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

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Consignments and Correspondence Solicited.

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Honey AND Butter

There is a good inquiry for both at present. . . .

Have you any to offer?

If so, we will be pleased to hear from you. . . .

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Crawford Peaches.

We are the largest receivers of California Green Fruit in Canada, not doing an auction business. The season is here now. Send your orders for Peaches, Plums and Pears. The carrying quality of the California Fruit is well known. **EARLY CRAWFORD PEACHES THIS WEEK.**

The . . .

Macpherson Fruit Co.

WINNIPEG, MAN. Limited

CURRENT MARKET QUOTATIONS

August 3, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb	.....	.....	.....	.....	14	16	.....	.....
" " pound prints	.....	.....	15	16	17	18	.....	.....
" " tubs, best	.....	.....	13	14	15	16	.....	.....
" " tubs, second grade	.....	.....	10	11	13	14	.....	.....
Creamery, tubs and boxes	18	18½	.....	18	18	19	.....	.....
" prints and squares	.....	.....	19	20	19	20	.....	.....
Cheese per lb.	9	9½	9¾	10	8½	9½	.....	.....
Eggs, per doz.	12	14	12½	13	12	13	.....	.....

CANNED GOODS

Apples, 3's	$.....	$0 90	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	.....	2 10	2 00	2 20	2 25	2 40	3 00	3 25
Asparagus	.....	.....	.....	2 40	.....	.....	.....	.....
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	80	85	80	90	90	95
Beans, 2's	79	80	80	85	90	95	.....	90
Corn, 2's	90	1 00	95	1 00	1 10	1 15	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 80	1 85	2 30	2 40	1 75	1 90
" white, "	.....	.....	1 75	1 80	.....	.....	.....	.....
Peas, 2's	70	75	70	80	75	80	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 65	1 75	.....	1 15
" " 3's	.....	.....	2 00	2 40	2 25	2 50	2 40	2 50
Pineapple, 2's	.....	2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's	.....	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	.....	2 50	1 50	1 75	1 75	1 80	.....	1 60
" 3's	.....	2 50	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	.....	1 25	1 10	1 25	1 30	1 60	.....	1 40
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	1 40
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	65	75	90	1 00	.....	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	.....	1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 35	1 50	1 40	1 50	1 65	1 75	.....	1 70
Succotash, 2's	.....	.....	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	75	78	80	85	95	1 00	.....	1 10
Lobster, talls	.....	2 50	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 65	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 30	1 50	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	1 40	1 60	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	.....	.....	1 50	1 60	.....	1 60	.....	.....
" " Clover talls	.....	.....	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	.....	.....	1 60	1 15	1 25	.....	.....
" Cohoes	1 05	1 15	1 10	1 20	1 00	1 10	95	1 12
Sardines, Albert, ¼'s	.....	12	12½	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	....	12½	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	.....	18	18½	23	10	11	.....	.....
" P. & C., ¼'s	.....	.....	23	25	23	25	.....	.....
" " ½'s	.....	.....	33	36	33	36	.....	.....
" American, ¼'s	.....	.....	4	4½	4	5	.....	.....
" " ½'s	.....	.....	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 20	1 50	1 00	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 80	1 45	1 55	1 60	.....	2 00	1 90	2 00

GREEN FRUITS

Oranges, Sorrento, boxes	$3 50	$4 00	$4 75	$5 00	$4 50	$5 00	$.....	$.....
" ½ boxes	.....	.....	2 50	3 25	2 00	2 25	.....	.....
Lemons, Messina, p. box	2 00	3 50	3 00	4 00	1 50	3 50	.....	.....
Bananas, per bunch	68	1 60	1 25	1 75	1 75	2 25	.....	.....
Cocoanuts, per 100	3 25	3 50	.....	4 00	3 25	3 50	.....	.....
Tomatoes, Can., per basket	.....	.....	75	80	.....	.....	.....	.....
Red Currants, per basket	40	50	30	50	1 25	1 75	.....	.....
Black Currants, per basket	60	75	65	75	.....	.....	.....	.....
Gooseberries "	35	40	30	50	35	45	.....	.....
Peaches, Cal., per crate	1 25	1 60	1 50	1 75	1 50	1 75	.....	.....
Plums, " "	1 00	1 25	2 00	3 00	1 50	1 75	.....	.....
Watermelons, each	15	20	15	30	30	40	.....	.....
Raspberries, per quart	8	10	6½	7½	11	12	.....	.....
Huckleberries, per basket	.....	.....	65	80	.....	.....	.....	.....
Canadian Peaches, per basket	.....	.....	25	40	.....	.....	.....	.....
" Pears, "	.....	.....	25	40	.....	.....	.....	.....
" Plums, "	.....	.....	60	75	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 55	$4 63	$4 65	4⅝	4¾	5⅛	5¼
Granulated, Acadia	.....	4 55	.....	4 60	.....	4½	.....	.....
Granulated, foreign, net	.....	.....	.....	4 55	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 65	.....	5 15	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 75	.....	5 25	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 25	.....	5 35	.....	.....	.....	7
Powdered, bbls	.....	5 10	.....	5 20	5¾	6	.....	6¾
Phœnix	.....	4 30	.....	4 40	.....	.....	.....	.....
Cream	.....	4 30	.....	4 40	.....	.....	.....	.....
Extra bright	.....	4 15	.....	4 25	3¾	3⅞	4½	4⅝
Bright coffee	.....	4 05	.....	4 15	3¾	3⅞	.....	.....
Bright yellow	.....	.....	.....	4 05	.....	.....	.....	.....
No. 3 yellow	.....	3 80	.....	3 90	3½	3¾	.....	.....
No. 2 yellow	.....	3 75	.....	3 85	.....	.....	.....	.....
No. 1 yellow	.....	3 65	.....	3 75	.....	.....	.....	.....
Foreign, yellow	.....	.....	.....	3 70	.....	.....	.....	.....
Trinidad	.....	3½	.....	.....	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba	
Wire nails, base	.....	2 65	.....	2 65	.....	.....	.....	.....
Cut nails, base	.....	2 15	.....	2 15	.....	.....	.....	.....
Barbed wire, per 100 lb	.....	3 30	.....	3 30	.....	.....	.....	.....
Smooth Steel Wire (oiled and annealed, etc.), base	.....	2 60	.....	2 60	.....	.....	.....	.....
White lead, No. 1	.....	5 62½	.....	5 75	.....	.....	.....	.....
Linseed oil, raw	.....	57	.....	57	.....	.....	.....	.....
" boiled	.....	60	.....	60	.....	.....	.....	.....
Turpentine	63	64	.....	64	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups -								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Corn Syrup, barrels per lb	.....	.....	.....	2½	.....	.....	.....	.....
" " ½-bbls. "	.....	.....	.....	2⅝	.....	.....	.....	.....
" " kegs "	.....	.....	.....	2¾	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 20	.....	.....	.....	.....
" " 2 gal. "	.....	.....	.....	90	.....	.....	.....	.....
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	35	45
Barbadoes	.....	36	.....	.....	30	32	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.....	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 50	$1 60	$1 50	$1 60	$.....	$1 50
" " 2-lb. cans	.....	2 65	2 65	2 75	2 50	2 75	.....	2 50
" " 4-lb. cans	.....	.....	5 25	5 50	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 25	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	18 50	19 50	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 80	3 00	.....	2 75
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 25
English brawn, 2-lb. can	.....	2 40	2 50	2 80	2 75	2 80	.....	2 50
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50		.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00		.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	.....	.....	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " 1's	.....	2 75	2 80	2 95	.....	3 25	.....	.....

CANDIED PEELS

Lemon, per lb	.....	.....	10½	12	.....	.....	.....	.....
Orange, "	.....	.....	.....	12½	.....	.....	.....	.....
Citron, "	.....	.....	17	19	.....	.....	.....	.....

FRUITS

Foreign—								
Currants, Provincials, bbls	.....	4½	4¼	4¾	4½	5	5	5¼
" " ½-bbls	.....	4¼	.....	.....	6	7	5¼	5¾
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	.....	.....
" " ½-bbls	.....	4⅜	4½	4¾	5	6	.....	5½
" " cases	.....	4½	4½	4¾	6½	7	.....	.....
" " ½-cases	.....	4¾	4¾	5	5½	6	.....	5⅝
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" " ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" " cases	.....	.....	5	6	7	7¼	.....	.....
" " ½-cases	.....	5½	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6½	7	7	8	.....	.....
Dates, boxes	5¼	6	5½	6	6	6½	.....	.....
Figs, 10-lb. boxes, per lb	.....	.....	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	25	.....	.....	.....	.....
" Mats, per lb	.....	.....	3½	3¾	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	.....	8¾	11	10	12	.....	.....
" " 50's	.....	.....	8	9¼	8½	9	.....	.....
" " 60's	.....	8	7½	8½	8	8½	.....	.....
" " 70's	.....	7½	7	7¾	7½	8	.....	.....
" " 80's	.....	7	6¼	7	7	7½	.....	.....
" " 90's	.....	6	5½	6½	6½	7	.....	.....
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	.....	.....	.....	.....
" " D	.....	.....	.....	6	.....	.....	.....	.....
" " U	.....	.....	.....	4½	.....	.....	.....	.....
Raisins, Valencia, off stalk	.....	4	.....	4½	5	6	.....	1 50
" Fine off stalk	4¼	4½	5	5½	5	5¼	.....	1 65
" Selected	5	5⅜	6¼	6½	6	7	.....	1 75
" Layers	.....	5¾	6½	7	5¾	6	.....	1 85
" Sultanas	.....	.....	10	15	10	12	10	12
" California 3-crown	.....	6¾	7	7½	7	7¾	.....	6½
" " 4-crown	.....	7¾	7¾	8	8	8¼	7¾	8
Domestic—Apples, dried	6	6½	6	6½	5½	6	.....	.....
" " evaporated	9	9½	9½	10½	9½	10	.....	10½
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	.....	19	16	18	19	19½

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	7½	8	.....	.....	.....	8½
Smoked Meats—								
Breakfast bacon	10½	12	12	12½	.....	.....	.....	11½
Rolls	.....	9	.....	9	9	10	.....	10½
Hams	10½	12	12	12½	11	13	.....	11
Shoulder hams	.....	10	8¼	8½	8	9	.....	9½
Backs	.....	.....	11	11½	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 00	14 50	14 00	15 00	16 00	17 00
" short cut	.....	.....	15 50	16 00	15 00	15 50	16 50	17 50
Clear shoulder mess	.....	.....	.....	12 50	14 00	14 50	.....	.....
Plate beef	.....	.....	.....	11 50	13 50	14 50	.....	.....
Lard, tierces, per lb	.....	6½	.....	6¾	6½	6¾	9	9½
Tubs	6¾	7	.....	7	7	7¼	.....	.....
Pails	.....	.....	.....	7¼	7¼	7½	.....	9
Shortening, in 60-lb. tubs	.....	.....	7¼	7½	.....	7¾	.....	.....

One Ton Per Day!

The popularity of . . .

CELLULOID STARCH

is evidenced by the fact that the demand has now reached the above figure.

Though extensively imitated by envious packers, under similarly sounding names, it holds its place as

THE BEST COLD WATER STARCH

in the market to-day.

It is on the shelves of 90 per cent. of the grocers of Ontario.
How is your stock?

The **Brantford Starch Co.,** *Limited*

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	8¾	9½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	.....	.....	22	25	24	28	.....	.....
Gautemala	.....	.....	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	.....	.....
Valencia shelled almonds	28	30	28	30	.....	.....	.....	.....
Tarragona almonds	12	15	12	14	11	12	.....	.....
Peanuts (roasted)	6½	9½	9	10	9	10	.....	.....
" (green)	5½	8	7	9	.....	.....	.....	.....
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	12	13	12	13	.....	....
Marbot walnuts	.....	11	.....	.....	8	10	.....	.....
Bordeaux walnuts	7	8	.....	.....	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	.....
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	4⅛	4¼
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	5
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅜	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	3½	4½	5	6	.....	5
Tapioca	3¾	4½	4¼	4¾	5	6	.....	5
Macaroni, dom'ic, per lb., bulk	.....	.....	.....	7½	.....	.....	.....	.....
" imp'd, 1-lb. pkg., French	.....	.....	9	10	.....	.....	.....	.....
" " " Italian	.....	.....	11	12½	.....	.....	.....	.....

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00	2 00	2 50
Sal soda, per bbl	70	75	70	80	85	90	.....	1¾
Sal Soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	15	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	11	12	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	20	23	18	24	24	26	.....	35
" " 5-lb. cans	20	23	20	26	20	22	.....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	19	25	18	25	26	25	.....	.....
Cloves, whole	12	30	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	20	40	30	40	18	35	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	13	17	13	16	16	18	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	14	15	16¼	.....	.....
Sarnia water white	12	13	.....	15	16	17¼	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	17	18½	.....	.....
Pratt's Astral	18	19	.....	18	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	12½	60	12	60	11	40	.....	.....
Caddies Paking, Kaisow	17	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	.....
Pekoes	20	30	30	30	20	30	.....	.....
Pekoe Souchong	17½	40	17	35	17	35	.....	.....
China Greens—								
Gunpowder Cases, extra first	42	50	45	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted extra firsts	32	50	45	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	30	22	38	.....	.....	.....	.....
Half-chests, seconds	17	18	17	19	.....	.....	.....	.....
" thirds	14	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Pingsueys—								
YoungHyson-½-chests, firsts	28	32	28	32	30	35	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	26	30	28	32	.....	.....	.....	.....
" seconds	16	18	16	18	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	45	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good Medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	18	22	16	22	.....	.....	.....	.....
" Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, No. 1, 2-hoop	.....	.....	.....	1 55	.....	1 55	.....	.....
" " 3-hoop	.....	.....	.....	1 70	.....	1 70	.....	.....
" half grained	.....	.....	.....	1 40	.....	1 40	.....	.....
" quarter, jam	.....	.....	1	1 08	90	1 08	.....	.....
" candy, and covers	.....	.....	2 25	2 65	2 25	2 65	.....	.....
Tubs, No. 0	.....	.....	.....	8 50	.....	8 50	.....	.....
" " 1	.....	.....	.....	7 00	.....	7 00	.....	.....
" " 2	.....	.....	.....	6 00	.....	6 00	.....	.....
" " 3	.....	.....	.....	5 00	.....	5 00	.....	.....

THE . . .

Watson, Foster Company

Limited

Manufacturers of all grades of WALL PAPERS

Montreal, Canada.



The Factory Producing the Most Modern, Artistic and Profitable Line of Paper Hangings on the Continent.

Largest Collection of Samples for Season 1899-1900 ever issued—136 Combinations, from the cheapest Blanks to the most fancy Gilt Papers, including Heavy Embossed Gilts on 24-oz. stock, 21 in. wide. EMBOSSED PULP EFFECTS—the newest specialty out.

NOTE.—In order to put all our Ontario customers on an equal footing as to freight, we have decided to equalize freight with Toronto for towns West of Belleville and West and North of Toronto.

TO DEALERS who bought too hastily in previous seasons we wish to tender a timely word of advice—WAIT till our representative calls on you in a few days with our interesting range of samples, or if YOU CANNOT WAIT write or wire us, and we will arrange to give you an early opportunity to inspect our offering.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

ACCORDING to a report received in New York from one source, cable advices were received saying that the Foo-chow Oolong tea crop is 30 to 40 per cent. less than last year.

Sicilian advices to July 1 state that the weather has not been favorable for blooming, and in several producing districts the prospects of a good olive crop have been spoiled.

Mail advices from Messina state that, notwithstanding the absence of interest from the consuming markets, prices on almonds have gained strength, and, judging by the little disposition shown to make forward sales, the rise is likely to make further progress.

A letter received by a commission house in New York says that there will probably not be over half a pack of corn in the counties between Rochester and Buffalo. Corn less than two feet high has tasselled, from lack of rain. In the vicinity of Utica, however, the prospects are very good.

CANNED SALMON IN LONDON.

Alaska salmon is in better demand, and the market is certainly firmer than during the previous week, although there is no quotable change. There are plenty of inquiries for Fraser river fish at prices slightly below holders' ideas, but as the latter show no signs of giving way the actual business has been disappointingly small. Half-flats have sold more freely at full prices.—Grocers' Journal, July 22.

CALIFORNIAN DRIED APRICOTS.

Regarding dried apricots The California Fruit Grower of July 22 reported new crop to be in very light supply at present, the early districts being about done and the fruit all sold. "The late districts," our contemporary adds, "are hard at it but the demand from canners continues to attract those who have not sold, as $40 to $55 per ton is better than cure cots at present prices, 9½ to 10c. for choice Royals. In the interior buyers bid 8½ to 8¾c. in the sweatbox. The local market is firm at 9¾ to 10c. for shipment, but very little fruit is moving at these prices. The situation is a waiting one. Buyers are waiting for the supply to increase, naturally looking for lower prices. Growers are firm holders, being fully satisfied that the supply is short and higher prices will rule. The East is taking apricots sparingly at present, the heaviest movement being from Southern California, where the crop is an average one and is largely cut and cured. Canners have bought freely in the south, taking whole orchards at $17.50 at the start, gradually running the price up to $30 per ton. Prices paid in the north for fresh apricots, where the crop is very short, have ruled much higher than in the south. Cured apricot shipments from Southern California for the past week amounted to 21 cars."

NEW YORK TEA AUCTION.

At the auction sale held on Wednesday there was only a small offering. Considering the size of the offering, there was a fair attendance of the trade and the average of the prices realized showed a small fractional improvement. The volume of business transacted on the private market has continued of only very moderate proportions; still, dealers in some instances have reported some improvement in the line business, the country trade showing slightly more interest. The market for invoices has been steady, and the general report has been that buyers have been more disposed to make bids, although still naming prices rather low to attract sellers.—New York Journal of Commerce, July 29.

SHORT SALMON PACK ON THE COLUMBIA.

Information given to The Trade Register, of Seattle, Wash., by The Puget Sound Packers' Association indicates that all prices of $1.10 for sockeye have been withdrawn, after selling of limited quantities. The price situation now is exceedingly firm. The Trade Register says: "It is accepted by local brokers and canners that Columbia river is short 125,000 to 200,000 cases, and there it may remain. Fraser river will be very short; its pack to date at the maximum estimate is only 40,000 cases. There is a little fear now that the pack will be short on Puget Sound; to date 100,000 cases is the amount of the pack, and while this is in excess of the pack at this date last year, the end of the second spurt of fish, of the three in the season, is practically over, and the third and last spurt, as usual, is very problematical. This latter is now the only factor in the situation, but as the two first have been so small the final must be unusually heavy to make an ordinary pack. On August 5, of 1898, 150,000 cases had been packed, or, making allowance for earlier date of run this year, slightly in excess of the pack for the present season. It must be borne in mind that 1898's spring pack was only 261,400 cases, against an expected or normal pack of 500,000 cases. Some of the canneries have been practically idle so far, and must rely on their luck until August 14, when the sockeye run by all calculation should end. The matter of prices should be finally settled by that date, also. An important item in this connection is the clean state of the present Pacific Coast spot market against the 600,000 cases spot stocks of the 1897 pack held in the spring of 1898."

MUST PAY NOW.

The wholesale produce dealers of Vancouver, in order to even things up a little and put shipping affairs on the same basis as elsewhere have united in issuing the following circular to the trade:

"Owing to the slender margin of profit upon which the wholesale produce and provision trade is conducted, it becomes necessary for those engaged in the trade to make a charge for the items of cartage and wharfage necessary to place the goods on cars and various steamers. At all other points these charges are included in the rates of freight. This charge will amount for wharfage, 50c. per ton, with a minimum of 15c., and cartage 50c. per ton, with a minimum of 15c. Where both services are performed, the charge will be $1 per ton, with a minimum charge of 30c. The practice of dating ahead is hereby discontinued; all goods will be dated from the time of shipment."

MR. EDDY, OF HULL.

E. B. Eddy, the well-known paper manufacturer of Hull, Que., and Mrs. Eddy, are on their way to the Coast. Eddy is a character. He is a shrewd business man and possesses a strong sense of humor which crops out in the most unexpected places. Once when he was in Italy his works caught fire and the manager cabled him: "Factory on fire. Impossible to save it. What shall we do?" Eddy cabled back: "Let it burn."—The Province, Vancouver.

MANITOBA'S GRAIN FIELDS.

One can gain a good idea of the extensive grain fields of Manitoba by a drive from Brandon to Souris, a distance of about 30 miles. Wheat fields extend away as far as the eye can reach on either side of the trail the whole distance, and, as there are no fences in the district, it looks like one immense field. The crops in this district, it is estimated, will yield, at least, 35 bushels per acre, if the present favorable conditions continue until harvest.—Free Press, Winnipeg.

The headquarters of the Owen Sound, Ont., Sugar Mfg. Co., Limited, have been changed to Wiarton, Ont., and the style to the Wiarton Beet Sugar Mfg. Co., Limited.

Anglo-British Columbia Packing Co.'s Blood-Red Sockeye Salmon are Best Quality.

PRICES ON 1899 PACK NOW READY.



All these **Brands are Finest Quality Sockeye.** We give special prominence to **"Sovereign" Brand,** as it is **Choicest Fraser River Salmon; white and gold** embossed label; tins **tissue wrapped.** For select trade. Delivery on contracts guaranteed.



Anglo-British Columbia Packing Company LIMITED

Wholesale Selling Agents: { WATT & SCOTT, Toronto. WATT, SCOTT & GOODACRE, Montreal. E. NICHOLSON, Winnipeg.

VANCOUVER, B.C.

SOLD FROM *ATLANTIC TO PACIFIC*

FAC SIMILE OF CASK LABEL.



PURNELL'S

PURE

PLAIN and SPICED

MALT VINEGARS

THE BEST FOR PICKLING.

Brewery, Bristol, England.

AGENTS:

St. John's, Nfld.—Wm. Barker, Water St.
Charlottetown, P.E.I.—Horace Haszard, South Side Queen Sq.
Halifax, N.S.—J. Peters & Co., 47 Upper Water St.
St. John, N.B.—J. Hunter White, 3 North Market Wharf.
Montreal—J. M. Kirk, Imperial Buildings, St. James St.
Toronto—J. Westren & Co, 73 Carlton St.
Hamilton—John W. Bickle & Greening.
Winnipeg—A. Strang & Co., Portage Avenue.
Vancouver, B.C.—C. E. Jarvis & Co., 101 Holland Block.

PROFIT-PAYING GOODS.

IN the last issue of The American Grocer, an advertiser indicated how a profit of 50 per cent. could be made on a staple article, and, at the same time, give the buyer entire satisfaction and increase the reputation of the store. This brings up the question of the retailer's profit, which we desire to discuss in its bearings upon the neighborhood store. The service of the local store is one peculiar to itself. It is, as a rule, of a settled, rather than a transient character. It seeks to meet the desires of a neighborhood or section, and unlike the larger stores does not seek to influence trade from every direction. And yet the trade of the small store is subject to the influence of the big store; the great department octopus, that slaughters prices on well-known proprietrry goods, but exacts a very large profit on their own special lines.

How is this competition to be met? The answer has been given by a number of successful retailers and may be summed up in a sentence: Render a perfect service; keep a neat store; resolve to give your trade satisfaction; pay no attention to the big competitor, and sell profitable goods.

Almost every intelligent grocer can educate his trade to take such goods as he keeps in stock, rather than "everything asked for." That is the policy of every large retailer in New York. If the representative stores are studied, it will be found that each has a distinctive character, and caters for special classes. As one of the largest said: "We cater for the masses; other stores for classes." The aim of the neighborhood store should be to keep every article its trade requires, but not every brand of every article.

For that service the dealer is entitled to a liberal profit, which, in most instances, the people are willing to pay. Why, then, throw a liberal profit, and take the chances of ignoring trade by selling cheap and unprofitable goods? Why cultivate a trade for low-grade goods at a small profit when it is easier to sell high-class goods at a liberal profit? Consumers are more apt to find fault with quality than price, and, if the palate is satisfied will not stop to quibble about cost. Let the rule be to seek to please the taste of consumers; to give satisfaction in quality. In carrying out this policy some retailers advertise: "We guarantee everything we sell to be as represented"; or, "Money returned if goods are not satisfactory."

In that policy is the secret of profit-getting. Have your own standards, and if, perchance, your trade is not inclined to buy first-class articles, study to educate patrons into an appreciation of the differences in quality.

Cheap goods without merit do more damage than can be easily mended. The poorest consumers desire to get value received, and with these traits dominant, there are no good reasons why a retail grocer should not make liberal profits. Be master and not the slave of non-profit-paying goods.—American Grocer.

FARMERS' TEAMS IN NEEPAWA.

I do not know of a better sight than is to be seen in Neepawa, Man., on a Saturday, when the two main streets are crowded with farmers' turnouts. One would travel a long time before he would come to a town where farmers have such good horses. This speaks well for the prosperous condition of the country. It is like a country fair to see the number of people in town. In fact, while the 'bus was carrying me from the station to the hotel, I thought something of the sort must be going on. It must be remembered that the Manitoba and Northwestern railway tried to side-track the town by erecting the station about half a mile away from the town. While driving through the district around Neepawa, I was struck with the richness of the soil and the healthy condition of the wheat, in spite of the vast amount of rain that had fallen.

COULDN'T TELL WHY HE FAILED.

An old-fashioned merchant who had done business in one of the interior towns had failed, according to The Michigan Tradesman. When one of the creditors reached the place it was to find the merchant working hard to figure it all out.

"Lands! but I don't see why I should fail," he kept on saying. "Mebbe, though I didn't collect sharp enough."

"You have a heap of goods here," said the agent, as he looked around.

"Yes, more or less."

"When did you take the last inventory?"

"Inventory? Take everything down?"

"Yes."

"And make out a list?"

"Yes."

"And dust off the shelves and mop the floor?"

"That's it."

"And clean the windows and paint the front of the store?"

"Yes."

"I never went into that. I was going to one day about 15 years ago, but they had a wrestling match in town, and I left the inventory. Mercy on me! but I can't understand why I should fail."

A family of six, in Windsor, Ont., was almost fatally poisoned by eating canned salmon one day last week.

TEA PROSPECTS IN CALCUTTA.

Tea has lately been somewhat of a disappointment to its numerous supporters, chiefly because London has failed to follow the lead here. All reports and figures show that the new crop, which, at the opening sales here, realized such full rates, has not met an encouraging reception at home. This may, to an extent, be owing to the fact that exports to date are so largely in excess of last year—some 5,000,000 lb. ahead; but no doubt too sanguine a view of the situation was taken here, and, as usual, it looks as if Calcutta will suffer and London benefit, for, from the present outlook, the early purchases here will show a smart loss to the operators. All round the weather in the districts has not been favorable for manufacture, and quantity or quality, or both, are likely to suffer.—Correspondent of The Pioneer.

THE CHILD'S LIFE WAS SAVED.

Fliegende Blaetter tells this: "One day I was riding alongside the railroad," said a traveler who had just returned from America, "when an express train came along. Just ahead, a little two-year-old child was standing on the track picking flowers. In a few seconds, the child would be crushed to death by the train. What should I do? Quickly taking my lasso, which I was in the habit of using to catch wild cattle, I whirled it in the air, and, a second later, the locomotive was caught by the trusty rope. One strong pull, and the locomotive lay on its side in the ditch. To be sure, 200 lives were lost, but the child was saved!"

THE THINKING GROCER.

An old, rich, up-town ex-grocer said to me the other day: "When I was in business I would allow no clerk to be without pencil and knife." He furnished them with the pencils, which he bought by the gross, and ofttimes he gave a knife as a present. If a clerk has a knife in his pocket he will not use the cheese or the meat knife to cut the soup greens or trim the cabbage.—Retail Grocers' Advocate.

Verily, these are the kind of grocers who retire with riches. Blessed is the grocer who is also a thinker.—Grocery World.

And a good thing to set a grocer thinking along right lines is his trade paper.

Mr. J. Bruce Payne, of Granby, was in Montreal on August 1.

Mr. John Archibald, of The Empire Tobacco Co., Granby, has been spending a few days in the city on business.



Second to None.

Victoria Japan Tea

is the best on the market to-day. Always have some in stock. Get our prices. They will save you money. . . . . .

LAPORTE, MARTIN & CIE.

MONTREAL.

Rowntree's

Rowntree & Co., Limited., of York, England, desire to call the attention of the Canadian trade to their well-known preparations, viz.:

Rowntree's ELECT Lemonade — A new Lemonade (in essence), of great purity and delicate flavour. This deliciously refreshing beverage for the hot season has attained immediate popularity in the Old Country, not only because of its superior qualities, but by reason of its great economy in use.

Rowntree's ELECT Cocoa — A delicious, highly-nourishing, and thoroughly digestible Cocoa, so economical in use that 120 breakfast cups can be filled from a 1-lb. tin.

ROWNTREE'S CHOCOLATES AND CONFECTIONERY.

Of world-wide fame for delicacy of make. Chocolate creams of all varieties. Rowntree & Co., Limited, are the largest manufacturers of Gum Confectionery in the world, their large Yorkshire Factories employing over 1,500 hands.

Agent for Canada — **CHAS. GYDE,**

20 St. Francois Xavier Street, MONTREAL.

"MARIETTA, OHIO, April 19, 1897.

"THE COMPUTING SCALE CO.,

"DAYTON, OHIO.

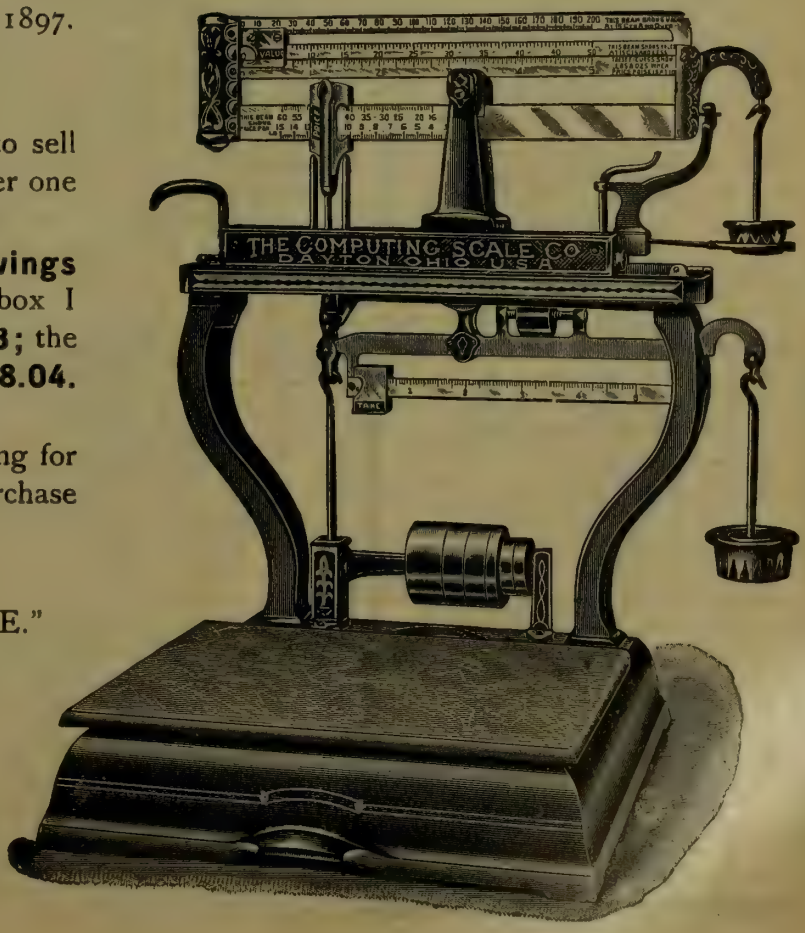
"GENTLEMEN,—It took a good agent to sell me one of your scales. It would take a better one to purchase it from me. **It is not for sale.**

"I kept a memorandum of the **actual savings** made by its use, and in a special money box I found at the end of the **first month, $7.03;** the **second month, $8.30;** and the **third, $8.04.** You can see that **it paid for itself.**

"My customers do not complain of paying for actual value received, and I think in my purchase from you I did better than that.

"Respectfully yours,

"CHAS. W. RIFE."



THE COMPUTING SCALE CO.

DAYTON, OHIO

or MONEY-WEIGHT SCALE CO., 47 State Street, Chicago, Ill.; MONEY-WEIGHT SCALE CO., 142 Chambers St., New York, N.Y., Sole Distributors; James A. Hossack, Dist. Agt., 1662 Notre Dame St., Montreal, Que.; L. A. Davidson, Dist. Agt., 104 King St. W., Toronto, Ont.

Teas "fragrant", "delicious", "perfect" and "best" are now as plentiful as gold mines, but customers only smile and say - "Give us Blue Ribbon Ceylon" - Blue Ribbon Tea Co. - 42 Scott St. Toronto.

TRADE CHAT.

THE trade of Westminster, B.C., creamery is increasing rapidly, and orders are coming in fast. The staff is now busily engaged in getting out an order of 4,000 lb. of butter, which will be shipped to the Klondyke in tin boxes. The patronage continues good, and every pound of butter made has found a ready sale.

Strawberries are still arriving in Montreal from Sussex, N.B.

D. A. Wilson, Walkerville, Ont., has purchased 60,000 pounds of tobacco on Pelee Island, Ont., and intends to ship the weed to Prince Edward Island for manufacture.

Mr. Wagner, of Wagner & Morse, Sandusky, Ohio, and Mr. Fenton, of Pelee Island, Ont., are seeking inducements from Windsor, Ont., council start a tobacco factory there.

A fine sample of wheat has been brought into The Free Press grown on the fine farm of Mr. George White, Sunnyside. It is 4½ feet high, and is probably as perfect a specimen of first-class wheat as could be shown anywhere.—Manitoba Free Press.

An expert fruit packer has been engaged by the British Columbia Government to instruct fruit growers of that Province in the best methods of packing and shipping fruit. He will take charge of the experimental carload shipment of fruit which is to be sent to Winnipeg this year.

Merchants are needed at Van Anda, B.C., to supply hardware, groceries, etc., to the boats and mining camps trading with Van Anda.

It is proposed by Halifax citizens to purchase the Trent mills, at Chatham, Ont., and the Blenheim mills near there also, with the head office of the company in Halifax. The capital of the company is to be $300,000. W. H. Stevens, president of the Kent mills, has offered to take $100,000 in stock for the Chatham property. The enterprise is expected to go through successfully.

WILL CHARGE CARTAGE.

The wholesale produce dealers of Vancouver have united in issuing the following circular to the trade: "Owing to the slender margin of profit upon which the wholesale produce and provision trade is conducted, it becomes necessary for those engaged in the trade to make a charge for the items of cartage and wharfage necessary to place the goods on cars and various steamers. At all other points these charges are included in the rates of freight. This charge will amount for wharfage, 50c. per ton, with a minimum of 15c., and cartage 50c. per ton, with a minimum of 15c. Where both services are performed, the charge will be $1 per ton, with a minimum charge of 30c. The practice of dating ahead is hereby discontinued; all goods will be dated from time of shipment."

POOR B.C. HOP CROP.

The late season has had a detrimental effect upon British Columbia's hop crop, which last year resulted so satisfactorily both to growers and shippers. The quality of hops grown in this Province is rated very high, and the numerous areas suitable for their production make hop-growing an interesting subject to those whose efforts are in the line of developing and extending the products of the Province. The fact that hops can be grown so easily is a great point in their favor—they seem to adapt themselves to climate and soil very readily. This spring one rancher put in his cuttings and has a very creditable showing although the season has not been favorable to a successful crop, especially for a first. At Agassiz, where there are some extensive hop gardens, some of the crops are very poor, though one large ranche has an especially good crop.—The Province, Vancouver.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

The Canadian Press Clipping Bureau,

505 Board of Trade Bldg.

TELEPHONE Main 1255. ...MONTREAL

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

FOR YOUNG CANADIANS.

Don't wait until the iron's hot,
But make it hot by muscle.
Don't wait for the wealth your father's got,
Take off your coat and hustle.

What a year 1900 is to be! What a time for the young Canadian hustler—the rapid stenographer, the expert bookkeeper and the nimble telegrapher! They will all be wanted just as surely as that bright year is coming around. A start now will put you with the successful ones, and we can start you aright. Will you send us your name and let us tell you how? It is no trouble to us, and will benefit you.

W. H. SHAW, Prin. CENTRAL BUSINESS COLLEGE, Toronto, Ont.

See that you have this on your

Chewing TOBACCO.

It is always reliable, uniform in make and flavor AND pays you a better profit than other Chewing Tobaccos.

Put up 5s and 10s to the LB. Price, 41c. lb.

For Sale by your wholesaler.

THE JOLIETTE TOBACCO CO., Joliette, Que.

F. W. HUDSON & CO., Ontario Agents, TORONTO, ONT.

THE STANDARD STOVE POLISH FOR THE WORLD.

Tiger Stove Polish.



For sale in two sizes, a 5 and 10-cent size. The packages are large and handsome, and give a good profit to the dealer. The polish does not dry or rust in the tins, but will impart a beautiful and lasting shine. Sold by all wholesale dealers, and by The F. F. Dalley Co., Limited, Hamilton, Ont., Canada.

100% PURE CEYLON.



It sells itself—no humbug—pure tea.

Wholesale by . . .

WARREN BROS. & CO.

TORONTO.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions. 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

NEW SEASONS

Moning Congou

NOW IN STORE.

PERKINS, INCE & CO.

TORONTO.

NEW SEASON'S

"Golden Leaf"

JAPANS

We have now in stock 50c., 40c. and 25c. lines; also Nibs and Siftings—all fully up to the usual high standard of cup quality. See our travellers or write for samples.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

East India

Pickle Spice

Brightest, Cleanest, Best combination of choice **Whole Spices,** giving that piquant flavor relished by connoisseurs.

Largest 5 and 10c. packages. Best value in bulk.

Todhunter, Mitchell & Co.

TORONTO.

DANISH EGGS AND BACON.

A CONSULAR report on the trade of Denmark in 1898 says: "The export of eggs in 1898 was £110,000, and it is stated in official statistics that Denmark has been able to compete successfully with Russia and Canada on the English market. All efforts have been made, and are being made, to insure delivery of eggs as fresh as possible, and great attention is paid to the packing. Formerly inferior eggs were bought from other countries and repacked, and this caused great damage to the Danish trade, but of late years this pernicious habit has, I may say, been given up.

"The export of bacon has hardly been as profitable, and it is stated to be about 300,000 lb. less than in 1897, partly on account of about 2,000,000 lb. less sale and partly because competition with Irish and Canadian bacon has brought down the prices a good deal lower than they were in 1897. About the same number of pigs were slaughtered as in 1897—about 1,000,000—and prices were steady all the year, except just at the end, when there was an extraordinary fall on the English market, and the slaughtering yards in December sustained great losses. The quality of bacon has been good. Two new slaughtering establishments were opened during 1898 at Viborg and Thisted.

"The bacon salted on the 'Autocure' method, mentioned in 1897, was introduced with success on the English market, and was acknowledged to be one of the best Danish brands. The trial laboratory in Copenhagen has been, and is still, carrying out experiments in the above-mentioned method, and in a second one as well, invented by M. Fjelstrup, the chief point of which is, so it is said, that while the carcase is being emptied of all blood, at the same time a solution of salt is injected to replace it. The export of meat (especially fresh beef) and sausages amounted to £514,000 more than in 1897, and greater efforts are being made to increase the production and improve the quality. The Danish Government sent two delegates in 1898 to the United States to study the various methods employed in slaughtering and curing. The bacon and hams exported were £2,802,555 in value, of which £2,700,000 went to Great Britain."

AN ANOMALOUS CONDITION.

The arrival at Esquimalt of two carloads of stores for H.M.S. Warspite is noted by The Victoria Colonist, partly because the stores consist of tea, Alaska canned salmon and Chicago beef which have been shipped to London and sold by The Lipton Company to be reshipped to the North Pacific station of Her Majesty's navy. To aggravate the case the goods came by rail through the United States, as The Colonist remarks, "by way of drawing closer the bond between the Mother Country and the colonies." The goods could undoubtedly have been bought better in British Columbia. Imperialism, like charity, should begin at home, and the action of the Admiralty in this matter very justly deserves criticism. On three counts the charge could be laid; the goods were largely United States manufacture; they were shipped to England, and then shipped back, and were transferred over a United States railway in preference to a more expeditious Canadian line. British Columbia wholesale merchants would be pleased to tender in competition for the supply of just such provisions for Her Majesty's battleships, and, being patriotic of the heart, not of the mouth, there would be no chance of "embalmed beef" such as "loyal" United States merchants supplied to their soldier boys in Cuba. Heavy transportation charges twice across the Atlantic and continent would also be eliminated, so that, leaving out the question of fostering Imperialism and talking straight business, it would seem as if the Lords of the Admiralty (reputed to be business men) had made a mistake. The caterers of the British Columbian coast cities supply the bread and other articles which Jack consumes, and no complaints have been made. Why not give them a chance to supply other lines as well?—The Province, Vancouver.

CANADIAN PRODUCTS WANTED.

The following inquiries were received at the Canadian Government offices, London, during the week ending July 14:

A north of England firm desire to find a market in Canada for English and Scotch wools.

A firm in the Midlands are wanting to import, direct from Canada, cattle hides and other animal products, and wish to get into communication with suitable firms with a view to business.

An inquiry has been received from an important firm in the preserved provision line, who desire to appoint reliable houses to represent them in the Dominion.

An agent at Gothenburg, who is prepared to handle Canadian produce, especially flour and bacon—and who can work the whole of Sweden, desires to correspond with houses open to do business.

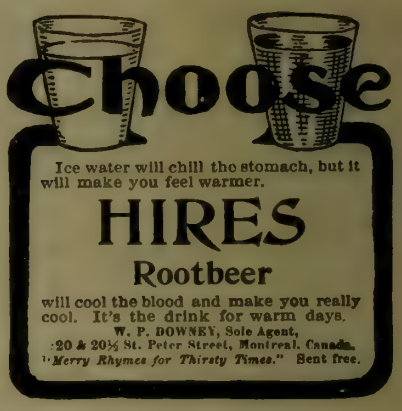
A gentleman in the north of England asks for the names of high-class firms who put up Canadian evaporated fruits.

Information in regard to any of the above sent to THE CANADIAN GROCER, Toronto, will be forwarded to the persons seeking the information.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY MONTREAL.

1000 FREE CATCH PHRASES AND IDEAS.
A little book worth its weight in gold
To All who Write Ads, Show Cards, Circulars or other Business Literature.
The price is 50c, but you can get it by simply filling out one of our blanks, which will be sent you promptly on request. Address
The Advertising World, Columbus, Ohio.

. . . NEW IDEAS IN . . .
Window Displays.
A new book arranged specially for Grocers. Contains fifty-two designs, with full instructions. Anyone can make an attractive window. Sent post paid, on receipt of price—$1.00.
S. W. CARSON,
45 Hillside Avenue,
Sole Agent for Canada. VICTORIA, B.C.



Bottled Fun
PULL THE CORK AND LET IT RUN.
NOTHING LIKE IT UNDER THE SUN.
HIRES' ROOTBEER
Order one gross Rootbeer and get a present of 24 bottles Carbonated.
W. P. DOWNEY, 20 and 22 St. Peter St.
Sole Canadian Agent MONTREAL

"QUEEN CITY" TABLETS
WASHING MADE EASY...
Half the labor in half the time, and no rubbing to wear out the clothes, better and cleaner washing with a soft smooth finish that makes ironing easier, and the articles keep clean and wear longer.
For sale by Grocers, Druggists, and General Stores.
QUEEN CITY OIL COMPANY, Limited
SAMUEL ROGERS, President. TORONTO, ONT.



EDDY'S

HOUSE, HORSE, SCRUB AND STOVE

BRUSHES

are pronounced by those who have used them to be without an equal. They are made by a new process and will **outlast** any other kind on the market.

We intend to push this Branch of our Business vigorously, and it will be to the best interests of our friends in the Trade to see that they are fully stocked with Brushes of our make.

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Quebec,	Hamilton,	London,	Kingston,	St. John, N.B.,
Halifax,	Winnipeg,	Victoria,	Vancouver,	St. John's, Nfld.

A DRAWBACK TO BUSINESS.

"WHAT do you consider the greatest drawback a grocer can have?" was asked of a prominent merchant recently.

"The greatest drawback," he replied, "that any retail or wholesale man can have is to believe that the world does not move; in other words, to have it firmly implanted in his mind that the way business was done 10, 20 or 50 years ago must necessarily be the way it should be done to-day. As a matter of fact, the smart American or the progressive Englishman knows that the world does move, and there is lots of absolute proof that the man who is going to conduct his business on the same lines pursued by his father will die of dry rot. There are too many people in business to-day who are very anxious to stem the flowing tide, who wish to keep back the tide with a broom, and, if a demand is created for a certain article, they look on that article with enmity. It may pay them a fair profit—a reasonable profit—but not the profit that was obtained very many years ago, when the consumption was small, but a profit that is warranted by the circumstances of to-day. Still, he keeps looking back to old times and old methods, and, instead of supplying the consumer cheerfully with what he demands, he does so with reluctance. It appears in his manner and is very visible to the purchaser, although he himself may not be aware of it. If a merchant shows disapproval of any kind of goods before his clerks, then they will show the same disapproval before customers. The merchant may be diplomat enough to conceal his dissatisfaction when selling, but the clerk is not. The consumer soon finds out that the grocer does not like selling the article, and goes to another place for it. To meet with success to-day, the grocer has got to supply the demand and do so cheerfully, and put no obstacle in the way of the goods that meet with popular approbation.

"A young clerk in a prominent store the other day was asked: 'Well, how is so-and-so going?' 'Oh,' he replied, 'We are selling all we want to of it.' There is no doubt he took this tone from his employer and he felt that it was his duty to prevent the sale of the article. Therefore, this young man was an obstacle in the way of that business, because that business was there to supply the demand of the people and not to show approval or disapproval of goods the consumer asked for. Business cannot be done successfully with that spirit. See the amount of time that is wasted by opposing the sale of an article which meets with favor. If the same energy was put into increasing the business it would make the man successful. And, after all, this is only the old-fashioned notion; the notion that gets into some people's heads that business should be conducted the same way to-day as it was 50 years ago. There are some general principles in business that, if deviated from, are sure to bring disaster. but the methods under which goods are sold have changed and are changing. To be up with the times the retail or wholesale man must devote his attention to serving the public with what they want. The men who pursue this course will meet with success, where the old fogie wears out his broom in trying to stem the tide that is resistless."

THE INDIFFERENT GROCER.

THE indifferent grocer, remarks The American Grocer, lacketh the chief element of success—enthusiasm. He goeth about his work without having his heart enlisted in his work. He waiteth for the public to come, regarding it folly to make any effort for patronage. Is it not enough he asks, that I have bought such things the people need; stored them in a convenient place, and remain here to distribute as may be required? His standard of quality is not influenced by consumers who must accept such goods as he selects and offers or go without. The tea, coffee, butter, and other foods which are deemed good enough for his use, are, in his eyes, good enough for anybody else. His avowed policy finds expression in the oft repeated saying: "If they don't like my stuff, they can leave it alone." His stock may take care of itself, it being a matter of indifference whether it is damaged by dirt, insects, excessive heat or cold.

He is equally indifferent to appearances whether it pertains to his person, his helpers or his store.

He lacks method or system, and the result is a wretched service which he allows to worry no one but his customers.

His indifference to meeting his obligations is quite as pronounced as in other matters. His idea of maintaining a good credit finds expression in such sayings, as "Let them wait for their money until I get ready to pay it."

He never studies markets; has no use for a trade paper; never takes an inventory; is careless about insurance; in short, is indifferent to every feature of business life and drags along until the sheriff closes his doors, or he is forced to quit because the community has become as indifferent to his success as himself. The indifferent grocer is a barnacle; an evil that attaches itself upon the commercial world and the only remedy for which is arbitrary removal.

Empire Smoking Tobacco

Ask your wholesaler for a sample caddy of

EMPIRE

at

36 cents.

5, 10 and 15 cent Plugs.

Big Plugs

FOR

Little Money

Empire is a fine, cool smoke, and is sure to please. It is the largest, cheapest and best in Canada.

Made by the

EMPIRE TOBACCO CO., Limited

Granby, Que.

Tobacco That Sells

and pays the dealers from 25 to 45 per cent. profit is what we have to offer you.

Our Plug Chewings are:

POMMERY, highest grade, bright, 3½'s.
SMILAX, bright pounds.
HOLLY, bright, 3's and 8's.
BLACK BASS, Navy, all styles.

Our Plug Smoking Brands are:

MONARCH, 3½'s.
MARIGOLD, ROUGH and READY, 8's.
CLOVER, Double Thick, 8's.
BANNER, SOLACE, 13's

Attractively packed in small boxes.

Hundreds of grocers are already handling them and are pleased with the goods.

☞Quality and price are in their favor.☜

We want our Tobaccos handled by every grocer in Canada.

Dominion Tobacco Co.

80 to 94 Papineau Ave., MONTREAL

MONSOON

INDO-CEYLON TEA.

The sort of people you want to attract to your store are the ones who know a good article when they use it.

The only way to do this is to recommend good articles. If this course is persisted in for a year or two you will have the best trade in your line.

You cannot recommend a tea which will please as well as Monsoon.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON

INDO-CEYLON TEA.

Cheap Fetchers and Carriers of Inexpensive Daylight.

"Luxfer Prism windows and pavement lights are a boon to progressive and thrifty merchants."



EATON'S—WITH LUXFER PRISMS.



EATON'S—WITH PLATE GLASS.

WE REST OUR CASE

upon a comparison between the amount required to light your store with Luxfer Prisms and the amount of your artificial light bills.

WRITE TO

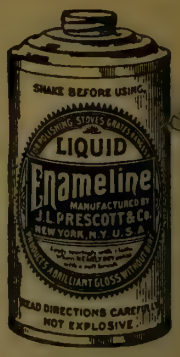
Luxfer Prism Co., Limited.
58 Yonge St., Toronto.

Enameline

The Modern STOVE POLISH



PASTE.



LIQUID.



CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

ST. JOHN, N.B., GROCERS' PICNIC.

THE grocers of St. John, N.B., held their annual picnic on July 25 to Nauwigewauk, and it was the largest and most successful ever held under the auspices of the association.

In the morning, two trains, carrying about 900 people, left the city, accompanied by the City Cornet Band. A huge tent, 150 x 50 feet, was made into a comfortable dining-room, while, here and there over the grounds, booths were set up, from which refreshments of all kinds were dispensed.

The large dancing pavilion was well patronized from the commencement. Suitable music was provided in the morning by the City Cornet Band. The crowd, which was supplemented by a stream of visitors from the surrounding districts, wandered over the grounds until dinner-time, when there was a general scramble for places in the large refreshment tent, or for suitable places on the grounds where private lunches could be disposed of.

Shortly after noon, the committee in charge understood that certain parties outside of the grounds were offering for sale beverages which would inebriate, as well as cheer. Fearing that this would lead to a disturbance, a message was sent to St. John asking for extra police force. So, when the afternoon train left for the picnic grounds, it had on board, besides the 1,100 picnickers, a small squad of police. The fact was, of course, noticed, and quickly spread around, and it evidently lost nothing in being retold. Rumors of riot and destruction were afloat all the afternoon. C. W. Weyman, Scott Act inspector for King's county, heard that intoxicating liquors were being sold at or near Nauwigewauk, and with several constables appeared on the scene, but nothing was found out of the way.

When the afternoon delegation arrived, there were altogether on the grounds about 2,500 people, and in handling them not a hitch occurred, other than several mild scraps.

The baseball game which was to have been played between the Primroses and a Hampton team proved a fizzle, and the Hamptons were pitted against a picked nine, which they took into camp without much difficulty. A long list of sports was carried out.

At 25 minutes past 7 o'clock the first contingent, consisting of a train of 15 cars, reached the city, where it was met by a large crowd, probably influenced by the stories afloat of a disturbance. The pacific news brought down by the picnicers seemed rather to be disappointing than otherwise.

As the time for the arrival of the second train drew near, the depot and shed became crowded with people. In fact, such a number has not been seen there for years, About 10 o'clock the second train arrived, having 20 passenger coaches completely filled.

The train service was in charge of Robt. Ross, station agent, and there is a great deal of credit due him and his associates for the admirable manner in which the huge crowd was handled. It was the largest picnic that has gone any distance from St. John in 15 years.

The chairmen of the different committees who had the affair in charge were: T. McPherson, general chairman; J. Sinclair, of the ticket committee; W. G. Estabrooks, of the refreshment committee; John Case, of the police committee, and Frank Potts, of the sports committee.

PICNIC OF THE LONDON GROCERS.

The excursion of the Retail Grocers' Association, of London, Ont., to the Falls, on July 26, was a decided success. The attendance was large, the weather delightful, and nothing occurred to mar the day's pleasure. Much credit is due the energetic president, Mr. J. C. Trebilcock, and the untiring secretary, Mr. E. Sutton, and the committee for the splendid arrangements for the day's outing. The train left the M.C.R. station at 7 a.m., and returning, reached London at midnight. In addition to the 533 passengers from London, were 125 from St. Thomas.

JAM MAKING IN GREAT BRITAIN.

It is estimated that in jam making and the allied industry of confectionery manufacture, and those cognate branches of condiment production which result in the output of pickles and preserved meats and fish, some millions of capital have been invested. The various kinds of business are frequently carried on, partly side by side, partly by a kind of in-and-out arrangement, in the same establishments. While some large fortunes have, doubtless, been made by men engaged in these combined trades, there does not seem to be any reason to suppose that the rates of profit are excessively high. But they enjoy some special advantages. In the first place must be mentioned the immense home demand for their goods—increasing, probably, even more than in proportion to the growth of the population—and a high degree of exemption from the danger of foreign competition. To these considerations must be added the fact that British jam, confectionery, and preserved animal foods find an extensive sale in many parts of the world, so much so that some of our large houses manufacture almost entirely for export, and others have special factories devoted to the supply of the foreign market. This condition of things is probably due in no small measure to the good quality of the products of those whom we may call the British sweet and savory manufacturers, and to the cheapness with which they are enabled to dispose of the first branch of their wares, by reason of the low price they pay for sugar. Whatever may be the effect of the Indian tariff, there seems not much likelihood of any fiscal changes in this country by which the position will be injured.—Grocers' Journal, London.



IN QUALITY WE LEAD.

Keen's D.S.F. Mustard

For Flavor. For Piquancy.

You never have trouble with **KEEN'S.**

Current Market Quotations for Proprietary Articles

August 3, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

OCEAN WAVE BAKING POWDER.

	per doz.
No. 10, 5-ounce Cans, round or square, 4 doz. in case	$0 75
½-lb. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only, ½ and 1 doz. cases	5 75
5-lb. Cans, round only, ½ and 1 doz. cases	9 00

BLACKING.



P. G. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs.	$4 00
" 6, ¼ "	4 50
" 8, ¼ "	7 25
" 10, ¼ "	8 25
" 10, Jet Enamel	8 25

CARR & SONS.

	per gross
No. 2—¼ gross boxes	2 70
No. 4—¼ gross boxes	5 75
No. 5—¼ gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50

	per doz
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—



	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gross
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish ¼ gross cases pressed top tins.	12 00
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases. French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00



Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50



United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	0 03

BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro, 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY

	doz. net
Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" " (in cream pitcher) 36 5c. bars	1 20
" " (in sugar bowl) 36 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00

It Pays to Please the Laundress

Benson's Enamel Starch is a perfect cold-water laundry Starch for shirt bosoms, collars, and cuffs, where an especially stiff finish or brilliant gloss is desired. Do you know of any laundress who wouldn't **thank** you and continue to trade at your store if you suited her absolutely on those points she prides herself so much on in her work ?

Benson's Enamel Starch

never fails in the perfect work it does. Our extensive plant by which all water we use is filtered assures an even whiteness of color always. "It pays to please the laundress."

The Edwardsburg Starch Co., Limited
Cardinal, Ont.

Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum(English or French wrappers) 115 1c. pieces.	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'s.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24

Cocoa—	per do
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	
" ½ lbs. 12 lb. boxes	

WALTER BAKER & CO.

Cocoa, ½'s	0 52
Premium Chocolate, ½'s.	0 45
Webb's Cocoa Powder, ¼'s	0 30

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.		29
" " ½ lbs.		28

CHEESE.



MacLaren's Imperial—	Per doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend		0 32
Jersey "		0 29
Rajah "		0 20
Old Government Java	0 28	0 30
Maracaibo	0 18	0 20
West India	0 16	0 18
Rio, choice		0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
doz. packages (12 to a case)	0 75
doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—



1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	4 00
8	" " "	6 00



P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. "	4 00
8 oz. Plain bottles	5 00
4 oz. "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING

FLOURS.	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs		1 30
" " 6-lb. "		2 60
Flexman " 3-lb. "		1 30
" " 6-lb. "		2 60

GELATINES.

COX'S

2's	1 10
4's	1 10
Quart size,	2 22

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Fine JAPAN RICES

JAPAN GLACE,
JAPAN MIKADO,
POLISHED CRYSTAL,
SNOW JAPAN,
JAPAN ICE DRIPS.

MOUNT ROYAL MILLS BRANDS

D. W. ROSS CO'Y., AGENTS,
MONTREAL.

The "Star Brand"

—of—

Pails, Tubs, and General Woodenware is always reliable.

BOECKH BROS. & COMPANY
Selling Agents, **Toronto, Ont.**

WM. CANE & SONS, Limited
Manufacturers. NEWMARKET.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc

Wholesale trade only.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

W. H. SEYLER & CO.
Room 100, Board of Trade, **TORONTO**

Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co.
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.

ASK FOR
MOTT'S



Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.
TORONTO AND MONTREAL.



Free

Send for particulars regarding free Automatic Selling Machine for the sale of Adams' Tutti-Frutti Gum.

Address

Globe Automatic Selling Co.

13 Jarvis St., Toronto, Ont.

A Polished Polisher

METALLINE . . .

the new cleaner. No acids—very durable—easily applied; will not injure wood, enamel or leather—cleans all equally well. 5 and 10-cent packages. Samples sent on application.

SILVERINE MFG. CO. **MONTREAL**

Wheat Marrow! Wheat Marrow!

SATISFYING FULLY, RECUPERATING QUICKLY, DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by

THE EXPRESS ROLLER MILLS

WM. MACK, Proprietor. **CORNWALL, ONT.**

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

OUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots



P. G. JELLY POWDER.

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate. 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb. tin pails, 3 pails in crate, per lb.	0 06¾
7-lb. wood pails, 6 " " "	0 06¾
14-lb. wood pails, per lb.	0 06¾
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

	per gross.		per gross
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA —COW BRAND.



Case of 1 lbs. (containing 60 pkgs.), per box, $3.00
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.
Case of 1 lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00
Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box $4 00
Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-16 lb., and lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.



A. P. TIPPET & CO., AGENTS
Maypole Soap, colors
per grs. $12.00. black,
Maypole Soap,
per grs., $18.00.
10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 05¼
No. 2 " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 07½

Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.





KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 08½
PURE	40-lb. boxes 1-lb. pack	0 07
	" 48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles 0 06
STARCH IN BARRELS	Silver Gloss 0 7½
	Pure 0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4½
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05¾
4 lb. canisters, cases 48 lbs	0 5¼
Bbls., 175 lbs	0 04½
Kegs, 100 lbs	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in case	0 07
Kegs, extra large crystals, 100 lbs	0



Brantford Gloss—
1 lb. fancy boxes cases 36 lbs. 07½

Canadian Electric Starch—
40 packages in case 3 30

Celluloid Starch—
bxs. 45 cartons per case 3 50

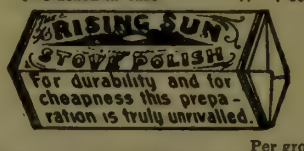
Culinary Starch—Chal-Prep. Corn—
1 lb. packgs. boxes 40lb 0 04½

No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs. 0 06

STOVE POLISH.



No. 4—3 dozen in case (net cash) $4 50
6—3 dozen in case " " 7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00





Tiger Stove Polish, ¼ gross boxes, large. per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's	1 75



SILVERINE.

	Per gross.
No. 4—5c. size	$3 85
No. 6—8c. size	5 50
No. 8—10c. size	6 60

TEAS.



SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each	60 1-lbs.	0 35
" "	60 ½-lbs.	0 35
" "	30 1-lbs.	
" "	120 ½-lbs	0 36



Ceylon Tea, in 1-lb. and ½-lb lead packages black or mixed.

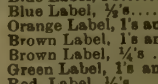
Black Label, 1-lb., retail at 25c		0 19
" " ½-lb., " " "		0 20
Blue Label, retail at 30c		0 22
Green Label " 40c		0 28
Red Label " 50c		0 35
Orange Label, retail at 60c		0 42
Gold Label, " 80c		0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Empire, 3's, 4½ and 9's	0 36
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb.)	0 44
Snowshoe, pound bars, spaced 6s	0 44

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

Matches—	5-Case Lots.	Single Case.
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Tiger	2 65	2 85
Empire, (slide box)	2 25	2 35
Safety, Capital	2 75	2 85
Parlor, Eagle, 200 s	1 30	1 40
" 100 s	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 45
" Improved Globe	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35
F.o.b. Toronto.	
Matches, Kodak, per case (10 gross in case)	2 68

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labelled Tins.

SPECIAL AGENTS 14 lb. Boxes.

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in fact, all kinds; and besides being very neat in appearance they are very strong and durable.

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Oakville Basket Co.

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COX'S GELATINE

Always Trustworthy.

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Reserve Fund..... 1,500,000

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Incorporated 1851.

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Fire and Marine

Capital, subscribed	$2,000,000.00
Capital - - -	1,000,000.00
Assets, over - -	2,340,000.00
Annual Income -	2,290,000.00

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it is the best.



This cut represents No. 13.

WHY ?

1st. Because it is built on scientific principles, having insulated walls it is easy on Ice.
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BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

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Mild Cured Hams
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Is Honest Goods and just the Thing on Which to Make or Extend a Business.

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COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

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GERMAN CHINA FANCY GOODS
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Temporary Premises: 27 Wellington St. West.



It is a Very Common Thing

to find trade a little slack about this season of the year, but all it needs is a little something to revive it, a few leaders to get people interested.

Wethey's Condensed Mince Meat

makes a good one. Order some from your wholesaler at once and give it a trial.

J. H. WETHEY
Sole Manufacturer
ST. CATHARINES

LEA AND PERRINS'

Observe that the SIGNATURE *Lea & Perrins* is now printed in blue ink diagonally across the OUTSIDE WRAPPER

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RETAIL EVERYWHERE.

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VOL. XIII. TORONTO AND MONTREAL, AUGUST 11, 1899. NO. 32.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

COLMAN'S MUSTARD

BEST ON EARTH

PEEK FREAN & Co's

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ARE NOW PRODUCED IN

Several Hundred Varieties.

Recent Novelties are

FLORENCE WAFERS

—AND—

CREAM SANDWICHES

CHAS. GYDE, Canadian Agent, MONTREAL

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BROOMS

"Rose"
"Pansy"
"Thistle"
"Maple Leaf"
"Shamrock"
"Daisy"
"Tulip"
and
"Good Luck"

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"WIRE"
"SNOW"
"CORKER"
"HEARTH"
"LA BELLE"
"BARBERS'"
"TRAVELLER"

Wood, Bone, Nickel, Silver and Plush Handles.

Large Variety. Low Prices.

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Toronto Sample Room: 56 and 58 Front St. West

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Canadian Agents:

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depends for its *real* value upon the length of time that you hold the trade of the customer who buys it of you. The permanent customer pays you the biggest profit in the end. Salt is a small item, but it is just one of these "small items" that holds a customer's trade.

Windsor Salt

is absolutely free from all impurities—it is a free-running, white, perfectly crystalized Salt that never varies from the one high standard that has made it famous as the "Salt of Quality." With it you can hold the trade of the most particular woman that ever lived. Leading wholesalers sell it.

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Windsor, Ont.

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BI-CARB. SODA

when you can buy the Purest
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HAND-IN-HAND Brand?

No Yankee humbug about **this** Soda.
Best dealers sell this brand.

Do you want to please your customers?

SELL THEM

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GENUINE SCOTCH

Kippered Herring
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Used to the greatest extent where the quality is best known. Quick, convenient, delicious little Soup Makers. 13 varieties. Trade-winners for the store—and trade-keepers, too.

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For the holiday feasting, for the economical and particular housewife, for more business, these handy, highest quality, absolutely pure-flavored Tablets are unequalled. 13 varieties. Used by the best families in Great Britain and the Colonies. Quality counts! "The purest that can be."

ARTHUR P. TIPPET & CO., Agents, Montreal and Toronto.

MUSHROOM BRUSHMAKERS.

It would be interesting to learn what has become of the number of **Mushroom Brushmakers** who have of late years come and gone like the "Ships that pass in the night." They make their appearance, flooding the market with a lot of **inferior goods, demoralizing trade,** and then disappear —usually sadder but wiser for their experience. Notwithstanding this they still spring up like the proverbial mushroom and with sublime assurance call themselves Brush Manufacturers.

Real Brushmaking requires a **technical knowledge** gained only by **years of experience,** and a safe rule to follow is to **buy your Brushes** from **old-established manufacturers** who are in the business to **stay.**

An idea of what real Brushmaking means may be gained from our catalogue of goods showing the large variety of qualities and sizes required to meet the demands of the public. Every dealer of experience knows that he must have a large assortment of brushes for his customers to choose from, as what will suit one will not suit another.

Our works have been established in Toronto for **over 43 years,** we have a **personal knowledge** of every detail of manufacturing Brushes, **our employees** are **thoroughly experienced** in their various departments, we have **ample capital for the requirements of our business,** and through **long years** of **practical buying** in the **world's best markets** we are in a position to secure the **highest possible value** in our **raw materials.**

We therefore **caution the trade** not to be **misled** by high-sounding claims of **Mushroom Brushmakers** and **accumulate a lot of stock** which is **not suited** to the **demands of the trade** and which they may have to dispose of at a loss later on.

Every Brush we turn out **we guarantee** to be **exactly as represented** and our name and brand is a **guarantee to all dealers** handling them.

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When I speak of

Payne's Cigars

I refer particularly to my "Pharaoh" ten-cent cigar and my "Pebble" five-cent cigar, because I believe they are leaders in their lines. But I make many other brands, too—let me quote you prices or send you samples.

J. BRUCE PAYNE, MFR.,
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Crown Brand Extracts

The Greig Manufacturing Co.

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is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

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MADE IN CANADA.

PLANNING AHEAD.

When there is no fishing the fisherman busies himself mending his nets. The wise business man utilizes time during the Summer months preparing for the busy Fall trade.

The grocer who aims to do a first-class trade will see to it that "Sterling" Brand Pickles stand among the first things on his list for sorting up for the early Fall. Remember that Exhibitions and Fall Fairs are ahead, when pickles are always wanted on the table.

—See that your best trade —is made safe with "Ster- —ling" brand Pickles.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.



CLEAN, BRIGHT, WHOLE SPICES

TILLICHERRY PEPPER — BATAVIA CASSIA
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PENANG MACE — JAMAICA PIMENTO
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CELERY SEED — CORIANDER
CARRAWAY SEED — CARDAMON
CURRY POWDER — TURMERIC — CELERY SALT.

FOR THE PICKLING SEASON.

LICORICE . .







We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE
BROOKLYN, N.Y.

Established 1845.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

Right Through The Year.

We call Tillson's Flake Barley a hot-weather cereal breakfast food, but there is a ready sale for it right through the year—in summer or winter, it matters not which. It doesn't heat the blood, but it stimulates naturally, giving increased power to body and brain.

You won't have to carry "Flake Barley" on your shelves until the **season** for it comes 'round again, because its "season" exists **all the time.** Light, delicate, wholesome, and **sold by the pound.**

From Manufacturer to Retailer direct.

THE TILLSON CO., LIMITED,
Tilsonburg, Ont.

The Machine-Made Teas of

CEYLON

AND

INDIA

are absolutely free from adulteration of any kind.

They stand for what they are—Pure Tea and All Tea.

Why use teas weighted with coloring matter, seed pods, unidentified refuse, etc., when a pure article may be obtained?

Use less tea and infuse three to five minutes. Always use boiling water.

HOLIDAYS, Aug. 7th to 19th.

Our travellers will make merry and take a well-earned rest. Favor us with mail orders and you will have prompt attention.

SUGARS--- Our assortment is varied and complete with the best Canadian Refined Granulated and Yellows—all new goods. No delay in buying from us—we ship all orders promptly. Telegraph if in a hurry.

SALMON--- Selling to arrive: **MAPLE LEAF, CLOVER LEAF, LOWE INLET,** and other well-known brands.

W. H. GILLARD & CO., Wholesale Grocers and Tea Importers, HAMILTON.

Are You Stocking

EIFFEL TOWER LEMONADE?

There is money in it.

Send a post card for free sample to

C. E. COLSON & SON, Sole Agents, **MONTREAL**

THE INVINCIBLES.





Rose & Laflamme

Agents MONTREAL.

Batty & Co.

ESTABLISHED 1824.

LONDON.





OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

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THE BARGAIN COUNTER DELUSION.

A LOCAL organization, known as the Consumers' League of Chicago, has undertaken to show to the buying public the real conditions which exist in department stores.

Recently, Miss Annie Marion MacLean, of the University of Chicago, took a place as saleswoman in two such institutions, and her observations were published in the last number of The American Journal of Sociology.

Amongst other things said in this article, which speaks for itself, are these :

"The difficulty of finding employment was not so great as might be supposed. Owing to the holiday rush and the consequent need of large reinforcements to the original help, the employers were not insistent on experience as a requisite for the successful applicant. However, it was not until several visits had been made that I was promised a position at $3 a week. Work was to begin the following Monday, which would give me just two weeks of the Christmas trade. Employment being promised, it seemed desirable to engage board in some home for workingwomen ; for the environment which such a place would provide gave promise of the best results. I was fortunate in finding a most satisfactory place not far from the heart of the city, and there I went as a workingwoman.

"This home is deserving of more than passing mention. It provides board and lodging, together with the use of pleasant parlors and library, to workingwomen under 30 years of age for $2.50 per week, if they are content to occupy a single bed in a dormitory. These dormitories are thoughtfully planned and accommodate from 10 to 15 each. A large proportion of the 65 residents were saleswomen, and they, in the course of conversation, gave me much useful information. All classes of girls were there, and most of them received very low wages."

On beginning work Monday morning, Miss MacLean found that one of the difficult things was keeping track of the prices, which were frequently changed during the day. The penalty for selling under price was immediate discharge, while selling above price met with no disapproval.

"Every morning there were special sales. Sometimes articles that had sold for $1 would be reduced to 98c., with much blowing of trumpets, while, again 25c. articles would be offered at a bargain for 40c. 'to-day only.' But we soon learned what things were to be 'leaders' from day to day, and the manager's brief instructions each morning were sufficient to keep us posted on the bargains. The charms of the bargain counter vanish when one has been behind the scenes and learned something of its history. The humor of it seemed to impress the clerks, for often knowing winks would be exchanged when some unwary customer was being victimized."

In this store no seats were provided for the employes.

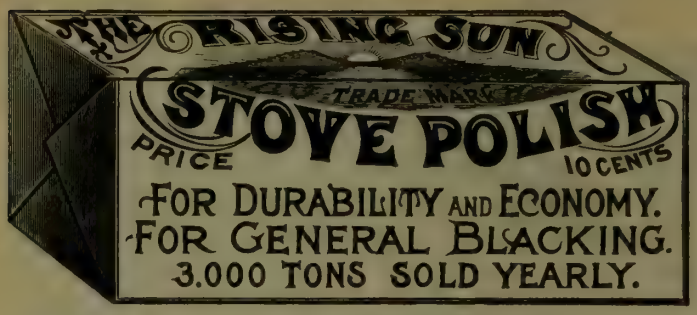
"Oh, the weariness of the first morning ! The hours seemed days. 'Can I possibly stand up all day ?' was the thought uppermost in my mind, for I soon learned from my companions that abusive language was the share of the one who was found sitting down. Later in the week I found this to be true. One of the girls who was well nigh exhausted sat a moment on a little table that was for sale—there was not a seat of any kind in the room, and the only way one could get a moment's rest was to sit on the children's furniture that was for sale on one part of the floor. The manager came along and found the poor girl resting. The only sympathy he manifested was to call out in rough tones : 'Get up out of that, you lazy huzzy ! I don't pay you to sit around all day !' Under such circumstances it is small wonder that the stolen rests were few. By night, the men as well as women, were limping wearily across the floor, and many sales were made under positive physical agony.

"The days in the store were much the same, with their endless fatigue. At times the rush would be great ; then again we would have nothing to do but stand around and talk. Thus we became surprisingly well acquainted in a short time. We talked about our wages and compared index sheets on every possible occasion. Some sold very little, and at the end of the week had no more than $3. The mental anguish of some of the girls, when they saw at night how small their sales had been, is impossible to describe. One may elect to become a worker, and endure the hardships of the toil, and live the life of the laborer, and receive the same starvation wages, but he can never experience the abject wretchedness of not knowing where to turn when the last dollar is gone. Three dollars a week to a girl alone in the city means starvation or shame."

Miss MacLean emphasizes the importance of bringing the saleswoman's wages "up to a point where she can live without the wages of sin."

"All the hardships of the shop girl's life fade into insignificance before this grave danger she has to face. Adequate support is the first necessity. Improved sanitary conditions and opportunity for rest may well

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

take a second place. They can be secured by legislation ; the other must come from united action on the part of the buyers and the organization of the saleswomen themselves. The trades' union spirit should be fostered and the workingwomen taught the power of united effort."

FISHERIES OF NORWAY.

AMONG the cod and herring fisheries in the Lofoden Islands, off the northwest coast of Norway, it is said that as many as 7,000 vessels and 35,000 or 40,000 men are frequently engaged during the busiest time, which is during the latter part of March. About $175,000 or $200,000 worth of fishing tackle of various kinds is lost or rendered useless each year in these fisheries. There are a number of very unusual practices followed among the Lofoden fishermen. One of these is their provision for medical care. There are generally seven doctors appointed each year to look after the men engaged in this trade. These physicians attend about 8,000 or 9,000 patients every year, and there are often between 500 and 600 in the hospitals. Medical attendance is supplied to these fishermen free of charge, the doctors being paid out of the medical fund, which is kept up by levying a tax on all fish and fish products exported. There are several clergymen stationed permanently in different parts of this district, and four State chaplains are in attendance during the fishing season. Five libraries have been established, as well as four night schools, and, during the last few years, many fisherermen's homes have been opened in different places. There is an insurance company in the Lofoden Islands, and upon the payment of about 25 cents a year, a fisherman can have his life insured for $53 or $54 (200 kroner). The estimated number of fish caught among these islands every year is 15,000,000 to 18,000.000 cod, and 25,000,000 medium-sized fish, the value of which when bought from the fishermen, is $1,500,000 to $2,000,000.—Commerce.

CANNED TOMATOES IN THE U. S.

The Baltimore Trade says : "On account of the favorable prices now quoted for tomatoes, and the general belief among packers and brokers that the market is almost entirely cleaned up of spot goods, packers are making every effort to begin the canning of tomatoes, but we believe that the amount that they will thus secure will be very small and obtained at high cost. It is worthy of note that even with the offering of these new goods upon the market, the general tone of the quotations have strengthened for tomatoes ; it has proven conclusively that the call for canned tomatoes is for consumption, which is depending upon an empty market. The anomaly in peaches apparently continues. While there is virtually no fruit upon the trees in the known peach regions there still come to town daily odds and ends of baskets of fruit to this market, which, on account of their small size and half ripe condition, bring only fair prices, but serve to make a quotation that would indicate that there is a peach crop in sight. Some of the packers have picked up what they could of these arrivals, and have been putting up seconds and pies with them. We would not be surprised if some ambitious dealers were willing to furnish labels and accept them as standards, when peeled and having a little syrup on them ; but even in the years of the best peach yield the peaches that come to market in baskets in July, in this section of the world, are never fit for anything but very ordinary seconds."

AGREED ON ONE THING.

A representative of The "Salada" Tea Company, while on the way to Halifax by boat the other day, became acquainted with a commercial traveler representing a large hardware concern in the Maritime Provinces, and was asked what firm he was representing. He answered : "Salada."

"Well," his acquaintance said, "that tea is all right ; we use it at home. Why I know we use it is rather curious. Last summer, our family, with several other families, made up a party and went camping on one of the islands near Chester. When they came to unpack the provisions, was found that each family had brought a supply of 'Salada' tea. It caused much amusement at all of them making the same choice, and it was remarked that if they all agreed on everything else as they did in regard to 'Salada,' there would not be much quarreling."

STARTING IN VANCOUVER.

The advance of the season does not seem to lessen the procession of business men from other towns and cities of the Dominion and elsewhere who are making their way to Vancouver to establish themselves on the ground floor and grow up with the city. There will soon be no possibility of getting in on the third storey, much less on the ground floor.

Among the many new firms which have been announced during recent weeks as about to commence business in Vancouver in a short time are the wholesale firm of Gault Bros., of Montreal, and the British Columbia Stationery Co., Limited, a new wholesale firm. A number of other wholesale warehouses have opened this season including a branch of the house of G. F. & J. Galt, Winnipeg, one of the best wholesale firms not only in the West but in Canada.

New retail firms are numerous also and while it might be thought that business did not require any further increase, all seem to to find room and to make things go.

The most recent announcement of an addition to the retail firms of the city is that of Geo. Clements, merchant tailor, Winnipeg, who will shortly establish a branch in this city, having secured premises in the new Johnston & Kerfoot block on Hastings street. The firm, which have a first-class reputation in Winnipeg where they have been in business for many years, will open in their newly acquired premises just as soon as they are completed.— The Province.

First Come First Served.

Some Teas "just as good as **Kiji**" have been offered on the market. They had to mention **Kiji** to sell their inferior stuff.

Well, our first lot will be here early in the week, need we say more?

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **HAMILTON.**

The leaders of all English Tobaccos.

Established 1749



James Turner & Co., Sole Agents for Canada, **Hamilton.**

THE WEATHER

Last August was the driest for 30 years; the indications for the present month are that this August will be very hot and dry also. When people are leaving town, sell them some "Reindeer" Brand Condensed Milk and Coffee.

NEW SEASON JAPAN TEA

First to arrive in this market. 1899 Crop.

OUR FAMOUS

GOAT BRAND JAPAN TEA

Now in store. All orders will be filled promptly.

T. KINNEAR & CO., 49 Front East, TORONTO

CUTTING PRICES IN VANCOUVER.

THE same old trouble agitates the retail grocers of the city just at present. Someone began to cut prices, and now the fat is in the fire again. All sorts of ridiculous prices are quoted, and the very worst trouble of the whole situation is that those who wish to continue the sensible policy of selling a fair article at a fair price are compelled to fall in line, or lose trade. For instance, 20 lb. of granulated sugar for $1 is practically a current quotation by retailers, and customers are not slow to avail themselves of the price. The wholesale quotation by the sugar refinery is $5.25 per cwt., so that a very simple operation of arithmetic will show how big a fool the grocer is who sells at the price quoted and pretends to try and do a fair business.

It may be asked unthinkingly why grocers should not cut prices or quote any price they choose, as dry goods merchants and those in other lines are in the habit of quoting and advertising slaughter sales at rates that would give the grocers fits. The explanation is simple. Prices on staple dry goods and similar lines are not nearly so subject to fluctuation as the goods sold by grocers and provision merchants. Then, too, it is popularly believed, whether true or not, that other lines have a much better margin of profit than groceries. Many of the articles sold for food are subject to frequent market changes, and, as a consequence, a fixed price is difficult to obtain—the price must vary with the cost. The problem of living has no greater factor than the food supply, and its cost is, of course, a question of serious import to the masses of the people. Add to this the keen competition in the grocery and provision trade and it will readily be believed that there is not a princely fortune to be made as a retail grocer.

These considerations have made it necessary for grocers always to try and have uniform prices. In Vancouver, the Retail Grocers' Association has fought a hard battle in the struggle to have business conducted on a fair basis—no attempt has been made to put prices up, but merely to prevent the absurd and unbusinesslike practices that are now going on. The association is to meet again and see if it is possible, out of the present condition of wreck, to build a structure that will stand.—The Province, Vancouver.

AN IDEAL DRINK.

Under this heading, The West End states that barley water made with Robinson's patent barley is obtainable at the leading London clubs gratuitously, and this authority argues that if aristocratic clubmen can call for barley water it is good enough for anyone. Hitherto barley water took hours to make, but by using Robinson's patent barley it is made in five minutes, hence its popularity. It has always been known as a splendid nutritious drink for invalids, but the great army of cyclists recognize it as the most cooling drink, hence it is equally acceptable for lawn tennis parties, golf meetings, cricket matches, etc. Keen, Robinson & Co. having ascertained that barley water made with Robinson's patent barley is a specific for stone have presented a quantity of their preparation to the Stone Hospital, which has been thankfully accepted. Considering that it is pleasant, nutritious and cooling, it should be the drink for general adoption in summer and after.

Samples of the Robinson's patent barley can be obtained of Frank Magor & Co., Montreal, sole agents for Canada.

The Kaslo correspondent of The Province, Vancouver, says: "S. McEachern and A. P. McDonald have gone to Moyle City with a general stock of merchandise, and will establish a store at that place in the expectation of doing considerable business."



The Cranks

amongst your customers—those people who are so hard to please—can find no fault with Imperial Cheese.

The greatest epicures of the world have pronounced it perfect, and its quality never varies.

A. F. MacLAREN & CO., TORONTO

IN STORE

See our samples.

NEW SEASON'S

Fine

Panyong, Moning, and Pecco Congous.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. H. DIONNE, general merchant, Montreal, has compromised at 20c. on the dollar, cash.

J. B. V. Lemay, general merchant, St. Jude, Que., has assigned.

J. & P. Nadeau, general merchants, Grand Cascapedia, Que., have assigned.

A meeting of the creditors of Daniels & Tilson, Burk's Falls, Ont., has been held.

Matthew W. Ridley, general merchant, Wales, Ont., has assigned to John G. Hay.

J. B. McNulty, general merchant, Ange Gardien, Que., has compromised at 50c. on the dollar, cash.

A. A. Jacques, general merchant, etc., Garthby, Que., has compromised at 30c. on the dollar, cash.

Thomas A. Shaw, general merchant, Thornhill, Man., has assigned in trust to Alex. B. Bethune.

Robert Robertson, general merchant, Burnstown, Que., has assigned to R. C. McNab. His creditors meet on August 11 in Renfrew.

Charles Bowen, flour and feed dealer, Niagara Falls, Ont., has assigned to George E. Buckley, and a meeting of his creditors has been called for August 14.

PARTNERSHIPS FORMED AND DISSOLVED.

Laurin & Smith, general merchants, Point Gatineau, Que., are dissolving partnership.

Diplock & Lees, general agents, Vancouver, have dissolved, A. B. Diplock continuing.

Copartnership has been registered by E. V. Cowan and W. H. Cassaboom under the style of Cowan & Cassaboom, general merchants, Rossway, N.S.

SALES MADE AND PENDING.

A. G. Smith, grocer, Dundalk, Ont., is advertising his business for sale.

The stock of Z. Poirier, grocer, Montreal, has been sold at 45c. on the dollar.

Henry Gleiser, grocer, etc., Milverton, Ont., is advertising his business for sale.

N. Wilson, general merchant, Redwing, Ont., is advertising his business for sale.

The stock of C. A. Drolet, grocer, Quebec, has been sold at 37½c. on the dollar.

The stock of Bouchard & Turcotte, general merchants, Magog, Que., has been sold.

The business of E. W. Wright, pork dealer, Halifax, is advertised for sale by tender.

The stock, etc., of H. H. Cossitt, wholesale and retail confectioner and fruit dealer, Brockville, Ont., is advertised to be sold out under chattel mortgage on August 14.

CHANGES.

J. P. Nolan, grocer, Deseronto, Ont., has sold out to Charles R. Oliver.

T. M. Barry, grocer, etc., Marmora, Ont., has been succeeded by T. J. Barrie.

Alfred Argue, grocer, Lifford, Ont., has been succeeded by W. R. Hawkins.

Normandy Bros., bakers, St. Catharines, Ont., have sold out to Gratton & Morris.

O. B. Koenig, general merchant, Welland, Ont., has been succeeded by Abram Taylor.

The Becquets Canning Co., St. Pierre les Becquets, Que., is applying for incorporation.

E. Brosseau, general merchant, St. Albert, N.W.T., has sold out to Herbert & Perron.

Marie H. A. Tetreault has registered as proprietress of the business of Pierre Dennis, general merchant, St. Cesaire, Que.

A. Cameron & Co., general merchants and furniture dealers, Oak Lake, Man., have sold their furniture stock to R. J. Grey.

FIRES.

Paul Mullins, general merchant, Basteston, N.S., has been burned out; loss estimated at $3,000; no insurance.

The stock and buildings of The Winnipeg River Trading Co., dealers in general merchandise, Whitemouth, Man., have been destroyed by fire; insurance, $9,400.

Our Roasted Coffees

are attracting the attention of the trade just now, on account of their delicious drinking qualities and low prices. If your coffee trade is not satisfactory let us have your order for a tin. We guarantee satisfaction.

100, 200 AND 300 AT 16c., 22c. AND 28c.

JOHN SLOAN & CO.

Wholesale Grocers. TORONTO

THE TEA PORT OF HANKOW.

HANKOW, so long the chief source of supply of British tea-drinkers, with 15 or 20 tea steamers in port at a time loading for London, has undergone a change in this decade. As Chinese teas deteriorated in quality and tea farmers became more careless and dishonest, Indian and Ceylon teas began to win favor, and, with the enormous increase of production in those two British dependencies, Chinese tea has lost its place in the British market, furnishing only one-ninth of England's import in 1896. At that same time began the general awakening of Russia. At Hankow the Russian has come, and to stay, and the shadow of the Muscovite is over it all. The Russian is not only established at the gates of China, but also at its very heart, the invasion and absorption being as remarkable in this British settlement at Hankow as anywhere in Korea or Manchuria. Hankow is fast becoming a Russian city or outpost, a foothold soon to be a stronghold in the valley of the Yangtsze, which China has given her word shall never be alienated to any power but England. Some alarmists may even view the Siberian merchants at Hankow as emissaries, like those armed Russian monks who first established themselves in Caucasus and Asia Minor in stronghold monasteries. Although the Russians have their own concession at Hankow, they do not care to build upon it and live there, amenable then to Russian laws and consular jurisdiction, to Russian restrictions and espionage, and the consulate and a few warehouses were the only buildings on the Russian concession in 1896. The Russians prefer the laws and the order of the British concession, crowding in upon it at every opportunity, competing for any house that comes into the market, and building closely over former lawns and garden space. They compete with and outbid the few British tea merchants who remain in these days of active Russian trade aggression. Only one tea steamer took a cargo to London in 1896; two more British firms closed out and left Hankow that year; and, still more significant, only one pony showed the colors of the one British racing stable at the autumn races. In the retail shops prices are quoted and bills made out as often in rubles as in taels or dollars, and the Russians have gradually assumed an air of ownership, of seigniorial rights, as complete as if they held the lease or diplomatic deeds to the place for 99 years.

This great tea market of foreign Hankow is a city of six weeks, only the heads of the great hongs, or their managers, occupying their residences from May 1 to the middle of June each year. Leaf teas are fired and shipped until September, and even later, and brick tea is made until January, but the choice tea is all looked to in those few weeks. * * * With all the machines invented and used on tea plantations in India and Ceylon, a drier has only once been used in China. All attempts towards greater care and cleanliness in preparation have been as vain as attempts towards introducing machinery at the tea farms themselves. Not declining trade or prices —for the tea trade is not nearly what it was eight years ago—can stimulate the tea growers to any change, and only when the whole country is open to foreign trade and residence will each village or valley have its own tea factory to cure and pack the tea for final shipment on the spot.—Century.

TWO RED-HEADED GROCERS.

A couple of retail grocers in the West are quarreling in print over the point as to which one is entitled to the honor of being called the "Red-headed Grocer." There are red-haired grocers elsewhere, but they are not so proud of their auburn locks that they want to fight with people who are envious of the coloring of the locks.—New York Merchants' Review.

Selected Quality. *Full Weight.*



EVERY CAN GUARANTEED.

Next week our travellers West and North will still be on their

HOLIDAYS.

If you need anything in **Groceries** write us or wire us, our expense.

WE PAY SPECIAL ATTENTION TO LETTER ORDERS.

Drop us a line for some addressed post cards—**FREE.**

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE IMPORTING AND MANUFACTURING GROCERS.

TORONTO

THE PRESERVATION OF EGGS.

The results of a series of experiments on the preservation of eggs are published in The Berliner Markthallen Zeitung. Fresh eggs were treated by 20 different methods in June, and, after being allowed to remain eight months, were examined at the end of February. In only three of the methods employed did all the eggs remain sound. These were (1) covering with vaseline, (2) preserving in lime water, (3) preserving in a solution of silicate of potash. The treatment with vaseline, however, is a tedious business ; submersion in lime water induces a disagreeable flavor, and the use of silicate of potash renders the shell extremely brittle, so that it is expedient to pierce it with a needle before putting it into boiling water for cooking. Whichever be the process employed, it is desirable that only non-fertile eggs should be subjected to the process of preservation. Twenty per cent. of the eggs went bad that had been (1) covered with lard, (2) preserved in wood ashes, (3) varnished with shellac, (4) put in a mixture of boric acid and silicate of potash, or (5) treated with permanganate of potash. Of eggs varnished with silicate of potash, or with collodion, 40 per cent. turned out bad. Of eggs that had been plunged for 12 to 15 seconds in boiling water, or immersed in a solution of alum, or in a solution of salicylic acid, 50 per cent. were found to be bad. Of eggs rubbed with salt, or preserved in bran, or covered with paraffin, or treated with a mixture of salicylic acid and glycerine, 70 per cent. went bad. Of eggs wrapped in paper 80 per cent., and of eggs kept in salt water 100 per cent. were found to be bad.

CANADIAN BUTTER IN ENGLAND.

In an article in The Grocers' Journal, London, England, dealing with the importation of butter into Great Britain, appears the following: "Canada has put forth great efforts this season to establish a firm hold on British estimation, and, with prices on a paying basis, is placing herself in line with those clients who are among the giants of the trade. The market has been favorable to the seller for a little while now, but the disappearance of Australian is not so keenly felt as it might be had this country not so many other sources to go to."

A GOOD WASHING TABLET.

There are many washing compounds on the market—some good ; some bad. One of the really good ones is the new "Queen City" tablets, which The Queen City Oil Co., Limited, Toronto, is putting on the market. In addition to their labor and wear saving qualities, these tablets have the quality of imparting to the clothes a soft smooth finish that makes ironing easier.

Full directions for their use are given with all tablets, and dealers should make it a point to always impress buyers with the fact that the best results cannot be obtained unless these directions are followed to the letter.

PERSONAL MENTION.

Mr. W. G. A. Lambe is fishing at Belmont Lake.

Mr. Frank Sloan, sample-room manager for John Sloan & Co., returned on Tuesday from a holiday spent in Muskoka. His face has a genuine Muskoka tan.

Mr. W. E. Murray, Toronto representative of The Canada Sugar Refining Co., is taking a well-earned holiday, and Mr. Thompson is peforming his duties in the meantime.

Mr. Stephen Hustwitt, Manitoba and Northwest representative for T. B. Greening & Co., Hamilton, who has been in Toronto for the past two or three weeks, returned to his field of labor on Saturday last.



"IT TAKES THE BEST TO MAKE THE BEST."

That's the principle on which the manufacture of **UPTON'S MARMALADE** is based. . . . .

By using the very finest oranges and the best of sugar, Thos. Upton & Co. have succeeded in making their marmalade a standard for quality, by which other brands are judged.

HENRY WRIGHT & CO., TORONTO.

FOR SALE BY ALL JOBBERS.

Canadian Selling Agents.

THE PUREST AND BEST.

RICHARD'S BRANDY

Distilled by Philippe Richard, one of the oldest established firms in Charente.

Agents for Canada

LAPORTE, MARTIN & CIE.

MONTREAL.

SOMETHING NEW

"OZO"

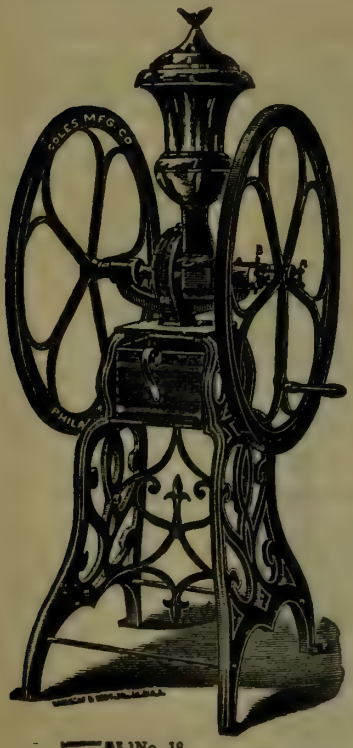
TEA

It is attractive, a good seller, and allows good profits.

Japan or Ceylon.

THE OZO CO., Limited

Tel. Main 2537. MONTREAL



No. 18

Agents: TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Wool Soap

For Toilet and Bath

Pure, white Wool Soap is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price.

Swift and Company, Makers, Chicago

Canadian Representatives:

W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO.
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

TEN-CENT CHEESE.

THE advancing tendency in cheese has continued with increased strength during the past week, and at this writing prices are from ⅜ to ½c. per lb. above where they were eight or ten days ago, 10c. having been paid at country points for cheese.

While the conservative ones admit that the situation warrants a higher price for cheese this year than last, they are inclined to doubt if the change in conditions is sufficient to warrant a difference of 2½c. per lb. between the two years, which is what the present cost price in the country represents.

The most bullish factor in the situation is the admitted shortage of the home production in Great Britain, which is estimated to be 5 per cent. shorter than last year. This would mean 240,000 boxes at the very least, and when it is considered that there is no stock of old imported cheese to be consumed in Great Britain, as was the case last year, the statistical position will be seen to be very strong. But whether the future course of the market will warrant the above advance in the cost price this year is difficult to say. It is worthy of note in this connection that the rate of consumption has been steady, for, despite higher prices and heavy shipments, there has been no accumulation of stock at leading centres in Great Britain. The stock declared in Liverpool on July 31 last makes this perfectly clear, the figure on that date being only 42,000 boxes, against 49,000 for the same date in 1898.

The exports to date from Canada are 880,912 boxes, against 693,297 for the same period in 1898, an increase of 187,615, or almost 25 per cent.

That, in the face of this enormous increase in imports, there should be less accumulation of stock at Liverpool and other leading points testifies that the movement into consumption has been steady and uninterrupted by the higher prices. Whether it will continue so with cheese costing 10c. and more at the factory in Canada is another matter, which only the future course of the market will demonstrate.

But, whether it will or not, the factorymen are so closely sold up that it will take strong reasons to make them let go of cheese at any material concession from current cost until more stock has gathered on their shelves.

This means that, unless they get their own figures, there will be a deadlock between buyers and sellers during the course of the next fortnight or three weeks.

CEYLON TEA SHIPMENTS TO AMERICA.

Direct shipments of tea from Ceylon to the American continent continue to increase.

From a tea circular dated Colombo, June 24, it is learned that the shipments to America from January 1 to that date aggregated 1,085,451 lb., against 800,010 for the same period last year.

The total to all countries was also larger, being 55,971,424 lb. for 1899, and 55,400,573 lb. for 1898. Of the total, 45,233,566 lb. went to Great Britain, against 44,604,546 lb. for the same period in 1898. Germany increased her purchases from 131,831 lb. in 1898 to 196,843 lb. in 1899; Russia, from 1,198,555 lb. to 1,700,164 lb.; China, from 402,112 lb. to 450,188 lb. Australia, Africa and "other countries" showed decreases.

THE PRICE-CUTTING EVIL.

IT is the height of folly for merchants, either wholesalers or retailers, to cut prices. When at stocktaking, or any other time, there is a line of goods or the balance of a line of goods which promises to remain on the shelves, a merchant is warranted in reducing his figures to a price which will induce its sale. Indeed, it is the wisest thing he can do. But that is not cutting prices. It is only putting the market price on the goods, for the market price of an article is the figure at which it can be sold, whether the reduction made to reach that condition be 10 or 50 per cent.

Cutting prices is marking the selling price below the market value.

Grocers sell sugar, hardwaremen nails, drygoodsmen cottons at or below cost when the condition of the market demands that they should do otherwise.

But the trouble is that it is not the condition of the market that is their chart or compass.

It is the selfish desire to do all the business themselves and compel their competitors to go out of business.

The result is not only bad feeling, but bad profits for all concerned. You cannot plant thorns and produce grapes.

Instead of cutting prices to get business it would be infinitely better if merchants, both wholesalers and retailers, would stand together for better prices.

It is not necessary to have elaborate machinery for doing this. All that is wanted is that there shall be an understanding as to the margin of the selling price above the buying price.

Such an agreement would not make competition any the less; but it would prevent or diminish illegitimate competition.

Competition proper is the life of trade, for it brightens and sharpens business and induces improved methods therein. It is competition improper, like cutting prices, which kills business.

THE CURRANT MARKET OPENS.

A cable advice received on Wednesday announced the opening of the currant market in Greece. The first shipment of new fruit, it was stated, would be made on August 18.

The price of new fruit is about ½c. per lb. above the 1898 product.

THE CANNED SALMON SITUATION UNCHANGED.

A MOST unsatisfactory condition of affairs still exists in regard to the salmon canning industry on the Fraser river.

Malcolm & Windsor, Limited, Steveston, B.C., write THE CANADIAN GROCER, under date of August 2, as follows: "No change for the better in the salmon situation has taken place since we last addressed you. The run—if, indeed, the salmon may be said to be running at all, is still very poor, and the only item of encouraging news is the fact that the price has been reduced to 25c. per fish, by the canners utilizing the small amount of common sense seemingly left them still. The opinion is freely expressed on the American side, both in the papers and otherwise, that the sockeye run for this season is over. * * * Though the season is well advanced, there are not wanting both canners and fishermen who think a fair run is still within the range of possibility, though, even if this should turn out correct, the total pack of the river is bound to be a small one. There are only 17 days left in this season for fishing, and the chances of a really heavy run now are somewhat remote. Taking the present situation, buyers of Fraser river sockeye at anything like $4.50 are to be congratulated on their purchases."

The Province, Vancouver, under date of August 3, is equally positive in regard to the failure of the salmon canning industry on the Fraser. It says:

"Up to this date, indications are that the sockeye salmon run of 1899 is to be recorded as another dismal failure. Last night's catch did not average over 20 to the boat and for some time the actual average all over the river has been very low, varying slightly day to day, but never rising to even a fairly good catch.

"Many fishermen, even old-timers, are thoroughly discouraged and are talking of throwing up the sponge in disgust, while some have already quit the river. These do not hesitate to say that the season is practically over and that there is no chance of any salmon run now. Even with a good run, say they, the catch would not be great for the fish would never get into the Fraser, the salmon traps and seines in the Gulf just off the mouth of the river and south of the international boundary being an effective fence through which it is almost a physical impossibility for the fish to break."

A Puget Sound paper has the following to say in regard to the situation on the Fraser:

"The usually immense Fraser river pack is, this year, represented by a row of ciphers, and a cloud of bankruptcy and debt and discouragement hangs over the great canning establishments of British Columbia. Early in the season they hoped for the best, but their lawmakers had made war on the big industry in some respects and gave it a start down hill; labor was scarce and high-priced, and fishermen could not be found to attend the nets as in other years, and then the salmon refused to appear in any numbers, and the cup of financial woe of the Canadian cannerymen was running over. They sent steamers down here, one after another, offering 25 to 30c., and even more, for salmon, but there were none for sale. Their canneries were closed and the pack amounts to nothing."

A fisherman is authority for the statement that traps on the Gulf off Point Roberts number 300. One Seattle firm has so many traps that it employs five tugs to attend to them and take away the fish.

Some doubt has arisen, however, as to whether the traps on the United States side of the Gulf are the only cause of the poor catch on the Fraser, for it seems that the creeks tributary to the Fraser are teeming with salmon. In regard to this particular feature, it is worth while quoting from The Province, Vancouver, of August 5:

"Passengers arriving from the east on to-day's Imperial Limited," says The Province, "were very much surprised to hear that the mouth of the river was not teeming with millions of fish, for they say that all the small streams tributary to the Fraser are so full of salmon that a man could walk across them without wetting his feet. One passenger stated that on several of the streams crossed by the train the salmon were so numerous that hundreds of fish were forced out of the water and were lying on the banks. * * * Somehow or other, the salmon have evaded the nets, and proceeded on their way rejoicing, much to the unfeigned sorrow of the fishermen, whose annual incomes depend, to a very large extent, upon their catches during the season, when the elusive salmon are seeking the creeks in which they were spawned. As it is now, those which have been sighted in the creeks along the line of the C.P.R. are perfectly safe from the nets and the canners."

On the Skeena river the fishing is said to be excellent, and mail advices state that up to July 28 the pack of salmon in British Columbia was as follows: Fraser river, 80,000 cases; Naas river, 6,500 cases; Skeena river, 35,000 cases; Lowe Inlet, 4,500 cases; Rivers Inlet, 29,500 cases, and Alert Bay, 1,500; a total of 157,000 cases.

According to the New York Journal of Commerce, there is now no question that the pack in the United States "will fall far short of the last year's output, some estimates placing the shortage at 200,000 cases, including both spring and fall packs."

That paper has also this to say regarding the Fraser river pack: "Later advices from the Fraser river indicate that conditions there are even worse than at first reported, the canneries in operation not being able to avail themselves of all even of the light run of salmon owing to the lack of fishing boats in commission this season, this being the result of the operation of a law passed last year, which makes residence in British Columbia necessary for the procuring of a license to fish, and thus excluding American fishermen."

ADVANCE IN SICILY FILBERTS.

Sicily filberts, according to advices received in Toronto on Wednesday, are expected to be only about one-half last year's yield.

In consequence of this, prices have advanced in the primary market and the tendency is still upwards.

In New York, there has been a sharp advance in the price of 1898 crop nuts, in sympathy with the appreciation of the value of the coming crop. As a result of this advance, it would cost ½c. per lb. more for old nuts in New York than it would to import new at to-day's figures.

A COMMISSION MAN'S SORROWS.

WHEN an oversupply of fruit brings prices away down the commission man earns all the profits he gets out of his sales.

An experience of one dealer last week will illustrate. He had received on consignment 10 baskets of red currants, and the supply and demand were such that no more than 35c. per basket could be got for the fruit. The commission charged is 10 per cent., which, on the 10 baskets, meant 35c. A carter had to be engaged to deliver them, at a cost of 25c. The postage and cost of sending the shipper his money brought the charges up to 31c., leaving 4c. to pay for handling and profit.

The price, however, was so low that he received soon after a hot letter from the shipper, who indignantly asked how he "dared" to sell his currants at such a price, and stating that he should have telephoned to inquire whether to sell or not at such a figure.

The idea of paying for telephone messages regarding a shipment that netted 4c. profit strikes this particular commission man as unsatisfactory, to say the least.

The commission man's troubles do not all come from this side, however. The peaches coming in just now are providing another source of annoyance. They are treacherous—very deceptive in appearance. Sometimes a basket sent out early in the morning in good shape arrives at some country point in bad condition. Then, the retailer will make a request for an allowance of perhaps 25 or even 50 per cent., because of the bad condition of his fruit, whereas the commission man only received 10 per cent. of the price.

Thus, placed between buyer and seller, the commission men deserve, at least, considerate treatment.

THE APPLE CROP.

The National Convention of the Apple-shippers of the United States, which met at Detroit on Friday and Saturday last, was well attended, there being over 250 delegates, many of them being from Canada. Every State of the Union was represented.

The number of crop reports given to the convention may be judged by the fact that there were reports from 150 districts in Canada.

The gist of the reports is that the United States will have about double the number of apples for export that they had last year. The Canadian crop of fall apples is light, which is satisfactory to shippers, as the British crop is so good that the export demand will be light. Canada's crop of winter apples, however, is expected to be above the average, but prices are not expected to be high, on account of the anticipated large export from the United States.

AMONG TORONTO RETAILERS.

Displaying Bananas.

There are many grocers in Toronto who handle bananas as a convenience for their customers rather than as a source of profit for themselves. The competition of the itinerant Italian has resulted in such close prices, and the waste is so great that the profits from the sale of this fruit aggregate very little. And from indications there is little hope for a better condition of things. This season there has been a greater percentage of second-class fruit sold in Toronto than ever before. This has been imported by the Italians themselves. They, last season, commenced importing in a small way, but this season have gone into the business in earnest. And most of their importations have been second qualities. Yet, the average Italian cartload of bananas one sees compares favorably with the average bunch found in a grocery store. The reason is simply that the grocer presents to the public the worst side of the banana, while the Italian presents the best side. The grocer may take cold comfort that the buyer often makes a mistake in buying from the Italian, but the average buyer is not attracted to bad-looking fruit by the knowledge that it is better than it looks. I believe the Italian method of display is the best. He will take a bunch ; cut from it all the bad and small stock, which he puts in one corner of his cart at 5c. or so per dozen; then he cuts off the moderately good stock, which he turns best side up, and tickets at 10c. a dozen. This leaves a small remnant of good stock for which he charges 15c. a dozen. The customer thus has a choice. Why should not the grocers follow this system? There cannot be the same objection to an outdoor display of bananas that there is to such displays of berries. On the other hand, there is something gained by showing bananas this way that cannot be claimed in the case of other fruit.

The privilege of choice is always a consideration, and where bananas are offered at 10, 15 and 20c., it is but fair that a customer should take risks in buying the 10c. article. Almost any manner of display, however, would be better than hanging them up in bunches with all the bad spots showing.

Another Base Ball Match.

The city travelers were not satisfied with the result of the game of base ball they played with the retail grocers' team at the picnic two weeks ago. The grocers were ahead at he call of time, and so won the match, but the travelers had not by any means given up the match. The grocers intend, on Wednesday next, to run off at Toronto Island the events which were left over at the picnic because of lack of time, so it has been arranged to have then a full nine-innings' game. The teams to play will be almost the same as those which played at Hamilton.

THE RAMBLER.

BACK FROM A TRIP TO EUROPE.

Mr. Henry Wright, of A. F. MacLaren & Co., manufacturers of "Imperial" cheese, Toronto, returned on Sunday last from a trip to Great Britain and France. Mr. Wright had a most enjoyable trip, and, judging from his appearance, it was a healthy one too.

"I noticed, he said in reply to a question, "that the merchants in Great Britain are giving more attention to Canadian products; in fact, they are eager to get information in regard to the requirements of the Dominion. The great trouble in the past is that goods have been sent forward from Canada as first-class which were really not so. The English people will only take products on their merits."

Mr. Wright brought back with him the agency for Maconochie Bros., manufacturers of pickles, preserves, etc.

Mr. J. E. Ganong, of "Surprise" soap fame, was Mr. Wright's companion in his travels through Great Britain and France.

HAMILTON GROCERS' ASSOCIATION

At the regular monthly meeting of The Hamilton Retail Grocers' Association, held in the association's rooms, King street west, J. Fortin and Parkin Bros. were admitted to membership by President J. E. Boligan.

Various members of the association made reference during the meeting to the Toronto grocers' picnic which was held in Hamilton on July 26, and expressed pleasure at having met such a fine, orderly and pleasant crowd of people, and were much pleased that the trouble that occurred in Mountain-view Park was all after the last of the Toronto people and their Hamilton grocer friends had departed.

UPWARDS OF 100 Competitors have come into life since "WE LED THE WAY," but the public pin their faith to the "SUPERIOR ARTICLE"

"SALADA"

CEYLON TEA

The demand for which is so great as to make the World's Tea Trade Marvel.

Toronto. Montreal. Boston. Buffalo. Detroit. Pittsburgh. Cleveland.

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO. Limited

Seeded Raisins

Freshly done after you send in your order.

Quality guaranteed second to none.

Write for quotations to

The Acme Fruit Cleaning Co.

128 Queen Street, MONTREAL.

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

RED CROSS TEA

in lead packets, and

CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

SEE OUR BANNER WASHBOARD for the best 25 cent line made.

WALTER WOODS & CO. HAMILTON

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS

10-14 Pape Avenue - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS:
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodbugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St. John N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

Grand Mogul ...Goods...

Consist of *Pure Ceylon Tea in Packages.*
Pure Coffee in Packages.
Pure Cream Tartar in Packages.
Pure Baking Powder in Packages.
Pure Flavoring Extract in Packages.
Pure Soap in Cakes.
D. S. F. Mustard in Tins.

The sale of these goods shows the grocer over 42% profit averaged, a ready sale, splendid satisfaction. Can you get any other goods with so many advantages, so well advertised as Grand Mogul?

T. B. ESCOTT & CO., Tea Importers, Wholesale Grocers and Manufacturers, *London, Ont.*

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS

TORONTO, August 10, 1899.

GROCERIES.

NO strikingly new features have developed on the local market during the last week. The civic holiday somewhat interfered with local trade, and, generally speaking, business, while fair for this time of the year, is quiet. As per agreement, the different wholesale houses in the Guild have withdrawn their travelers from western Ontario for a couple of weeks, but those travelers whose territory lies east of Manitoulin Island and west of North Bay are still "on the road." Canned goods are quiet, but firm. The demand for sugar has fallen off a little, although there is still quite a little movement. The tone of the sugar market is decidedly firm. Teas are quiet and firm. Foreign dried fruits are firm. The most interesting feature in connection with this line is the opening of the currant and Sultana raisin market.

CANNED GOODS.

There is a decidedly all-round strong feeling in regard to canned goods, although the volume of business is not large. Advices from the Coast are still most unsatisfactory, as far as the salmon pack on the Fraser river is concerned, and practically none of the canneries are offering. On the Northern rivers the packing industry is more satisfactory than on the Fraser. Where quotations are named the idea is $4.50 to $4.75 f.o.b. the Coast for Fraser river fish. Local wholesalers are doing a little business in canned salmon for future delivery at $1.20 to $1.25 for Northern packs, and $1.35 to $1.40 for Fraser river packs. For prompt shipment a fair sorting-up trade is being done in sockeye at $1.30 to $1.50, and there is a good business being done in cohoes at $1.05 to $1.10.

The condition of the market for canned vegetables is in much the same position as it was a week ago. If there is any tendency to change, it is in the direction of greater firmness. This is particularly true of peas and corn, although the talk of damage to the tomato vine by drought, etc., has a tendency to strengthen prices in canned tomatoes. There are not at the moment many transactions between packers and wholesalers, and those reported are at pretty firm figures. We hear of 500 cases of corn changing hands at 77½c. f.o.b. the factory. The purchaser was a Montreal firm. Wholesalers are, as a rule, quoting corn at 75 to 80c. for future delivery. For present delivery, 95c. to $1 is still the idea. The very lowest packer's quotation we hear of for canned peas is now 70c. Wholesalers are still quoting 70 to 75c. per dozen.

Canned meats of all kinds are still meeting with a fairly active sorting-up demand at firm and unchanged prices.

Lobsters are meeting with a ready sale, at $1.65 to $1.75 for ½-lb. flats; $2.65 to $2.75 for 1-lb. talls, and $3 to $3.25 for 1-lb. flats.

COFFEE.

Deliveries of Brazilian coffee continue heavy in the primary market, but prices are firmer both in Europe and America. Locally, a quiet trade is being done at steady and unchanged prices.

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

SUGARS.

The sugar market is decidedly firm. In New York the buyers of raw exceed the sellers, and an advance of 1-16c. per lb. has been paid, while another 1-16c. is being asked. The statistical position is strong, stocks in Europe and America at the end of last week being 1,404,265 tons, against 1,664,040 tons the corresponding period of 1898. On the local market the demand is not as brisk as it was a week ago, but prices are firmer with an improved tendency. The Guild price is $4.65 Toronto for St. Lawrence and Redpath refined sugars and $4.60 for Acadia. Foreign granulated is quoted at $4.60 Toronto.

TEAS.

The situation of the tea market is strong. Cable advices from Colombo, Ceylon, say that supplies are coming in very slowly and that low-grade teas are ½d. per lb. higher. Samples of low-grade Ceylon teas from London now being shown on this market are of poor quality, and the prices asked are above the parity of prices quoted for teas on spot. Teas are coming forward a little more freely, and a little more business is being done by the brokers. Cables from Japan show a further upward tendency in the market there. Local brokers report a little more doing in Japan teas, but the volume of business is still light. The little business in Indian and Ceylon teas which has been done at the auctions in England is at firm prices. Pending the negotiations between the buyers and sellers in London, England, over the tea draft question, the Indian and Ceylon tea associations have withdrawn for a fortnight their new regulations refusing a continuance of the one-pound draft.

NUTS.

Cable advices received in Toronto on Wednesday stated that the crop of Sicily filberts will be one-half the average, and that prices are, in consequence, higher for the new crop.

FOREIGN DRIED FRUITS.

CURRANTS—Cable advices received in Toronto on Wednesday state that the currant market has opened in Greece. The quotations named are about ½c. above those now being asked for old fruit. The first shipment will be made about August 15.

SULTANA RAISINS—A Smyrna cable of Wednesday reports the opening of the market for Sultana raisins at prices slightly higher than the opening figures of last year.

VALENCIA RAISINS—Trade is quiet with prices firm.

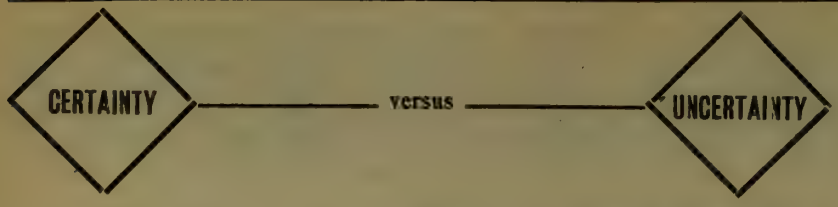
FIGS—The market has opened for Eleme figs, and layers in boxes will cost about 12½c. to import. The yield is estimated to be about 30,000 loads, against 12,000 loads last year.

CALIFORNIAN APRICOTS—Advices from California state that prices are high, with supplies scarce, the canners having taken a large part of the stock.

PRUNES — Small sizes of Californian prunes are scarce, according to advices received from the Coast. The crop is running to the larger sizes.

GREEN FRUITS.

A brisk trade is being done at the fruit market. There is a glut of muskmelons, and prices have been forced down to 25 to 50c. per basket. Early peaches and pears are offering in larger quantities than are wanted, and it is frequently necessary to cut prices to clear out accumulations. Harvest and red astrachan apples are about as plentiful as the demand would absorb.



There's bound to be a certain amount of uncertainty in handling a soap that hasn't prestige and "pull" with your customers.

SURPRISE

has this, and it's **CERTAIN** to please them, for they know it is the purest and highest grade laundry soap on the market. A cake at 5 cents yields you a good profit and pleases the laundress. Freight paid on 5 box lots.

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TORONTO: Henry Wright & Co., 51 Colborne St.
WINNIPEG: E. W. Asbley.
VANCOUVER: 430 Cordova St.
ST. JOHN'S, NEWFOUNDLAND.

Manufactured by

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

Plums are offering more liberally, and prices are 10c. lower than a week ago. Lawtonberries are still very plentiful, and move freely at 5 to 6c. The sale of native tomatoes is constantly increasing as prices are 5c. lower, and the supply is growing. Sales of bananas are very large. There has been a brisk demand for lemons lately. Last week a small boom was noted, but this week the demand has fallen somewhat, but is now active. There are very few oranges on the market, but there is enough, as the demand is very quiet.

COUNTRY PRODUCE.

EGGS—The receipts are larger than the demand, and to clear out accumulations it is often necessary to sell below the ruling price. A decline of ½c. has brought the price this week to 12 to 12½c. per doz.

BEANS—There is little doing. Prices are nominally $1 to $1.10 for hand-picked and 80 to 90c. for ordinary stock.

POTATOES—New potatoes are offering more freely, and what is coming is of better size than lately noted. Prices are steady at 50 to 55c. per bushel.

VEGETABLES — Cauliflower is 25c. cheaper. Tomatoes have declined 5c. We quote: Cauliflower, 75c. to $1 per doz.; Rhubarb, 15 to 20c.; radishes, 15c. per dozen bunches; corn, 10 to 15c. per doz.; vegetable marrow, 40 to 60c. per doz.; green onions, 5 to 10c. per doz.; celery, 50c. to 75c. per doz.; lettuce, 20 to 25c. per doz. bunches; cabbage, per doz., 30 to 50c.; parsley, 20 to 25c. per doz. bunches; green cucumbers, 10 to 20c. per doz.; new beets, 10 to 15c. per doz. bunches; parsnips, 40 to 60c. per dozen bunches; carrots, 20 to 30c. per doz. bunches; green peas, $1 to $1.10 per bag; butter beans, $1.25 per bushel; tomatoes, 20 to 25c. per basket.

BUTTER AND CHEESE.

BUTTER—The feeling throughout is decidedly firm. The export demand readily absorbs all surplus good creamery and dairy at advancing prices, and the local and shipping demand continues active. Dairy tubs are 1 to 1½c. and prints 1c. dearer. Creamery in packages is 1c. per lb. dearer. It is expected that the present high values will be maintained for some time.

CHEESE—The demand, both locally and for export, is brisk, but with prices at a basis lower than is being paid at country cheese boards this week. Though prices that are now being paid are of a speculative nature, it is not considered that a material decline can be looked for. A few weeks of rain to improve pastures, and, as a result, an increase in the supply of milk, would, however, have a tendency to check the speculative spirit which is manifesting itself. A continuance of dry weather, however, will likely cause prices to advance still further. Some dealers are talking of 12c. cheese.

PROVISIONS.

There is a brisk demand for all provisions, and, as packers' stocks are beginning to run short, prices are steadily strengthening. Canadian short and barrel pork is 50c. per cwt. dearer. There is a scarcity of suitable hogs, too, the majority offering being unfinished—too small. All suitable animals are readily picked up by exporters, who are paying $5.50 per cwt.; an advance of 25c. in the past week. The prospects are that next season's pack will show fully as great an increase in quantity as any of the previous seasons have witnessed.

FISH.

There is a general scarcity. The demand is good. We quote: Trout, 7½ to 8c.; whitefish, 7 to 8c.; maskinonge, 8c.; pickerel, 7½c.; perch, 4c.; herrings, 4c.; halibut, 12½c.; steak cod, 7c.; haddock, 6c.; cod in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat is moving moderately at 68c. outside for both red and white. The local street market is fairly busy, a fair amount of wheat and oats offering. Peas are 2 to 3c. cheaper; barley and oats are 1c. lower. We quote as follows: Wheat, white and red, 71c.; goose, 68c.; peas, 60 to 62c.; oats, 34 to 35c.; barley, 43 to 44c.; rye, 51 to 53c. No. 1 hard Manitoba wheat is unchanged at 80c. Toronto.

HIDES, SKINS AND WOOL.

HIDES—A good business is being done at firm prices. We quote cowhides: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c. Steer hides are worth ½c. more. Cured hides are worth 9c.

SKINS—Deliveries are large. Prices are unchanged. We quote as follows: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins are worth 90c. to $1, and lambskins, 35 to 40c.

WOOL—There is a good business still being done. Prices are unchanged. We quote fleece at 14 to 14½c., and unwashed at 8 to 9c.

SALT.

There is a good demand. Prices are unchanged. We quote at Toronto: Canadian salt, carload lots, $1 per bbl., and 65c. per sack of 200 lb.; less than carload lots,

Corona Golden Figs

are choice eating and cooking Figs. Put up in **1-LB. CAKES** — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, **59-63 Front St. East, TORONTO**

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A barrel of Fancy, Sweet Biscuits to retail at 25c. lb. Crisp, tender, and delicious. Perfect for picnics, unequalled for general use.

Put up in moisture-proof barrel package.

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Will do well to correspond with me.

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Established 1882. **16 years' experience.**

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Write us for **SALT** of any kind.
Also **SALTPETRE,** car lots or less.

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Hygienic **Cocoa**
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Famous Blend **Coffee**
are the favorities with all grocers.

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HAMS and BACON
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You will repeat your order.

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70 and 72 Front St. East, **TORONTO**

Clemes Bros.
51 Front St. East
TORONTO.

Fruit Commission Merchants.

$1.05 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 70c.; sacks of 200 lb., 45c. English coarse salt 47 to 49c. Toronto per sack of 154 lb.

MARKET NOTES.

Canadian short cut barrel pork is 50c. per cwt. dearer.

Canadian tomatoes are now selling at 20 to 25c., a decline of 5c.

The currant, Sultana raisin and Smyrna fig markets have opened.

Low-grade teas are cabled about ½d. dearer in Colombo, Ceylon.

All makes of both dairy and creamery butter are 1 to 1½c. per lb. dearer. Eggs are ½c. per dozen cheaper.

QUEBEC MARKETS.

MONTREAL, August 10, 1899.

GROCERIES.

THE trade in general groceries has been fairly brisk, and prominent in this connection is the brisk demand for new pack canned goods of all sorts for forward delivery, values on these generally ruling firm. Sugar has been steady at the rise noted, and the cutting between houses has ceased, an agreement having been arrived at again. Syrups and molasses show no change, while coffee and spices furnish nothing noteworthy. Valencia raisins are not to be had here in any quantity, and advices in regard to new crop currants are rather bullish in character. Inquiry for new Japan tea is active, but old meets a dragging sale. Green teas are scarce and Ceylons are steady. Green fruits furnish nothing striking, and produce is generally strong in tone.

SUGAR.

The recent unsatisfactory position in refined sugar has been remedied by an agreement arrived at with the firms here, who have ceased to cut prices. Demand since the rise noted last week has been active, and prices are firm at $4.55 for granulated and $3 65 to $4.30 for yellows per 100 lb., as to quality at the factory. Advices from New York note brisk business in refined, while in raw sugar there the feeling is firm. The European market for beet sugar is strong, and prices for nearby options are strong, August being quoted at 10s. 11½d. The tendency, however, with regard to

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QUALITY COUNTS.

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There is nothing better. If you are not already a customer of ours a sample order will convince you. . . . . .

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Pork Packers and Commission Merchants

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Curers of the MAPLE LEAF Brand Smoked Meats and Pure Lard.

CONSIGNMENTS SOLICITED

Our specialties

POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

Rutherford, Marshall & Co.

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THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.

ROYAL CANADIAN
1-lb. Tin, 15c.

QUEEN'S FAVORITE
1-lb. Tin, 10c.

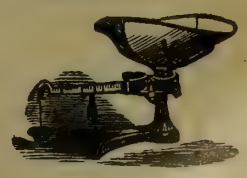
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Handsomely Finished. AGATE BEARINGS

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future options is downward, as the new crop will be offering by the end of September or beginning of October, so that September delivery is quoted easier at 10s. 9d.

SYRUPS.

Business in syrups continues very slow with prices nominally quoted at 1¾ to 2¼c. per lb at the factory.

MOLASSES.

There has been some inquiry for round lots of Barbadoes molasses during the past few days, but little business has resulted because buyers and sellers are apart in their views. To arrive, round lots have been placed at 34½c., but, possibly, goods on spot could be had for less money. Demand in a jobbing way is active, and several car lots have been moved at 35c., and single puncheons at 36c. Offers of Porto Rico have been made at 31½ to 32½c.

DRIED FRUITS.

The stock of Valencia raisins on spot is now completely exhausted, only a few small lots beng held in first hands, and, as a result, holders are very firm, though no quotable change is to report. Sales of fine off-stalk are noted at 4c. and undergrades at 3¾c. Mail advices in regard to currants state that the crop is estimated to be 20 per cent. short of last year, and that prices are firm in consequence at 11s. 6d. c.i.f. for provincials, Montreal.

CANNED GOODS.

An active inquiry is experienced for new pack vegetables, especially for corn, which is strong, packers in some cases asking an advance of 5c. per dozen, and nothing is obtainable under 75c. Fair-sized sales of tomatoes are noted at 75c., peas at 70c. and beans at 65 to 70c. These prices are, of course, to arrive in round lots. On spot, tomatoes sell at 75c., corn at 90c. and peas and beans at 75 to 77½c. per dozen, in a jobbing way.

There has been no change in new pack canned fruits. Business is fair, and prices are steady as follows: Apples, 3 lb., 75c.; preserved, $1.40; 1 gal. tins, $2; pears, 3 lb., $1.80; plums, 3 lb., $1.60; greengages, 3 lb., $1.75; yellow peaches, 3 lb., $2.25; pumpkins, 3 lb., $3.65; strawberries, preserved, $1.35; do., in syrup, $1.15; raspberries, preserved, $1.40; do., in syrup, $1.15.

There is nothing new to report in new pack canned salmon. A fair trade continues, and prices are firmly held at $4.75 for "Clover Leaf" and $4 for Lowe Inlet f.o.b. Coast. There has been some inquiry for new French sardines, and several good orders have been booked. Prices are: Small quarters, $7.50 to $8; ordinary, $7.75 to $8.25; full quarters, $10.50 to $11; American do., $13.50 to $14; boneless, high halves, $22 to $23; low do., $18.50 to $19.50; high quarters, $16 to $17, and low do., $10.50 to $11.50.

RICE.

There is a fair demand for rice, and prices are steady. We quote: B standard, $3.40 to $3.50; Patnas, $4.12½ to $4.75; Japans, $4.50 to $5, and Caroline, $6 to $7.

COFFEES.

The market continues quiet, with a few sales reported of Maracaibo at prices ranging from 8½ to 9½c., and some Santos at 7¼c. for the green bean in bags.

SPICES.

There is a small jobbing trade reported in spices, and values are firm but unchanged. We quote: Singapore black pepper, 12½ to 13c., and Singapore white, 19½ to 20c. Penang pepper, 17½ to 18c., and West Coast, 12 to 13c. Pimento, 11 to 12c. Nutmegs, 28 to 44c., as to quality. Cassia, 9 to 10c.; Jamaica ginger, 19½ to 20c.; Cochin tips ginger, 6 to 6½c.; Zanzibar cloves, 9 to 10c.; nutmegs, 40 to 55c., and mace, 45 to 50c.

TEAS.

The tendency with regard to new crop teas is very firm, in sympathy with the strong advices from abroad. Cables from Shanghai state that Congous are firmer, the advance since July 18 being 2c. per lb. Business is active in new crop Japans, and several 300 and 400 package lots have changed hands lately at 16 to 17c. The scarcity already noted in Pingsueys continues, and the lowest price at which they are obtainable is 11c. Old Japan tea meets with a rather slow sale, and round lots have been offered at 11½ to 12c. here. Ceylons are quiet but steady.

GREEN FRUITS.

The green fruit business has been fairly active. Domestic fruits have been in limited supply and raspberries have been readily purchased at 7½ to 8½c. Domestic tomatoes are now coming on the market and are offered at 50c. Western tomatoes command 35 to 40c. per basket. There have been few Mississippi tomatoes offering this week. Arrivals of bananas are light and there is a good demand at 90c. to $1.50 per bunch, as to quality. The orange market is about the same as last week. Sales range all the way from $3.25 to $4. Lemons are quoted at $2 to $3 per box, as to quality. There is very little sale for Canadian pears, peaches, and plums, as they are of the early varieties, and traders do not care to handle them when there are lots of other fruits on the market. Prices range between 40 to 50c. per basket for pears, 35 to 50c. for peaches, and 50 to 60c. for plums. Receipts of Californian fruit have been heavy, but, as there is a good demand, supplies are rapidly cleared at $2.50 to $2.75 for pears, $1.10 to $1.40 for peaches, and $1.25 to $2 for plums.

FISH.

The fish market is largely nominal at present. We quote: Fresh haddock and cod at 3 to 4c. for haddock, and 3 to 3½c. for cod; British Columbia salmon, 12 to 13c.; halibut, 13 to 14c.; salt fish: Green cod, $4.25 to $4.50 for No. 1, and $5 for No. 1 large per barrel; dry cod, $4; Nova Scotia herring, $4.25 to $4.50 in barrels; Cape Breton, $4.75 in barrels; No. 1 Labrador salmon, $14 to $15; sea trout, $9.50 to $10; lake trout, $4.25 to $4.50 per keg of 100 lb.; No. 1 green haddock, $4 to $4.25.

COUNTRY PRODUCE.

EGGS—There was a better local demand for small lots and a moderately active trade was done at firm prices. We quote: choice candled stock at 15 to 15½c.; ordinary at 12½ to 13c.; and No. 2 at 10 to 11c. per dozen.

MAPLE PRODUCT—There was no change in maple product. Supplies are small and the tone is firm. We quote: Syrup, in wood, 6½ to 7c. per lb., and at 85 to 90c. per tin. Sugar, at 8½ to 9c. per lb.

HONEY — Business in honey continues very quiet and prices are unchanged. We quote: White clover comb, in 1-lb. sections, 9 to 10c.; dark, 7 to 8c.; white extracted, 7½ to 8c., and dark, 4½ to 5c.

BEANS — In beans the feeling is steady, but the demand is still slow. We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 85 to 90c.

POTATOES—Receipts of new potatoes are more liberal, and the tone of the market is easier. The demand is fair, and sales are reported at $1 to $1.05 per bbl.

ASHES — There were no changes in the market for ashes. The demand is slow and business quiet. We quote: First sorts, $3.70 to $3.75; seconds, $3.50, and first pearls, $5.25 to $5.50 per 100 lb.

FLOUR AND GRAIN.

FLOUR—A fair jobbing trade was transacted in flour on local and country account, but buyers show no disposition to lay in large stocks. The tone of the market is steady and prices show no change. We quote as follows: Winter wheat patents, $3.75 to $3.90; straight rollers, $3.30 to $3.40; in bags, $1.60 to $1.65; Manitoba patents, $4 to $4.20; strong bakers', $3.60 to $3.80.

GRAIN—There was nothing new in the situation of the local grain market to-day. Business in all lines was exceedingly quiet. A small trade was done in oats on local account at 33¼ to 33½c. ex store. The feeling in Manitoba wheat in Winnipeg was

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weaker and prices closed ½c. lower on the day.

MEAL—The demand for meal is slow and the market is featureless. Rolled oats are quoted at $3.67½ per bbl., and at $1.72½ per bag.

FEED—The tone of the feed market is firm for bran, and prices are fully maintained at the recent advance. The demand continues good, but the offerings are still light. We quote: Ontario bran, in bulk, $13 to $13.50, and shorts, $14.50 per ton; Manitoba bran, $12.50 to $13; shorts, $15 to $16; mouille, $18 to $25 per ton, including bags.

HAY—In baled hay a fairly active trade continues to be done, and as supplies are just about equal to the demand prices are firmly held. We quote: Choice No. 1, $8 to $8.50; No. 2, $5.50 to $6, and clover, $4.75 to $5.25 per ton, on track.

PROVISIONS.

There is nothing new to note in this branch of the trade. The demand for all lines is somewhat limited at present; in consequence, the market is quiet, but the undertone is firm. We quote as follows: Heavy Canadian short cut mess pork, $16; short cut back, $15.50; selected heavy short cut boneless mess, $16.50; and heavy long cut mess, $15 per barrel. Pure Canadian lard in pails, 7c. to 7¼c. per lb.; and compound refined 5½c. to 5¾c. per lb. Hams 12c. to 13½c., and bacon 11¼c. to 12½c. per lb.

CHEESE AND BUTTER.

CHEESE—The market maintains its firm tone, and, naturally, with last week's high cost at country points, sellers want the advance to-day and will not hear of concession. In fact, nominally it was a 10 to 10¼c. market for finest Western, though buyers are reluctant to concede that range, while Eastern makes were 9⅝ to 9⅞c. At the wharf, this morning, between 6,000 and 7,000 boxes were sold, the ruling price being 9¾c., but a fraction more was realized in some cases. The public Liverpool cables was unchanged at 46s.

BUTTER—The butter market continues strong in tone, and buyers have to meet sellers if they want to secure supplies. Private cables are noted from Glasgow offering 94s. for a round lot of finest creamery, but the shipper could not work it as the limit was too low for this market. Finest creamery in round lots for export is quoted at 20 to 20½c., and Western dairy, 14½ to 15c. In a jobbing way finest creamery fetches 21c.; seconds, 20 to 20½c., and Township dairy, 16½c.

MONTREAL NOTES.

A denial has been received from headquarters of the report that "Clover Leaf" canned salmon was sold in the West at $4.50. They give $4.75 as the inside price.

Domestic Canadian fruit of the early varieties meets a very slow sale here.

The cutting between jobbing houses on refined sugar has ceased in this market.

There has been another distinct advance this week both in the price of cheese and butter.

New Labrador salmon have been offered at $11 to $12 for No. 1, but, so far, we hear of no business.

There is an active inquiry experienced for new Japan tea, but old Japan stock has a dragging sale.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., August 10, 1899.

JULY and August are always considered two quiet months, and there is nothing happening to change this general opinion. There is no particular activity. In staples, markets are steady. Flour, after rather lower figures, seems to be in a firmer position. The condition of lumber rather makes the times here either good or bad, there being nothing that so affects the entire Province or brings as much money to the people, and it is of particular advantage,



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THE JOLIETTE TOBACCO CO., Joliette, Que.

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as the returns are distributed among such a large number in a direct way, to say nothing of those affected indirectly, which, it might be said, includes all. While there is a good price ruling in England, the high freight charged at present affects the export. In the American market, there is but a fair demand. Holders here are inclined to hold for higher figures. First shipments of China tea for this season have just been received via C.P.R.

OIL—In burning oil increased demand is noticed. There has been no change in price for some time, there being little competition. The new company is pushing forward its new warehouse, and promises to make it warm for the Imperial people. Cod oil is still very low, and the fishermen are inclined to hold back in hopes of better prices, so that, at present, receipts are light. Lubricating oils keep low, while in paint oil, unusually high prices continue to be the order of the day.

SALT—Expected arrivals of Liverpool coarse salt are not to hand this week, but are daily expected. Stocks are ample for present needs. The demand at this season continues quite active. There is increased demand noticed for Canadian fine salt. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—The particular interest which has attached itself to this line for some weeks has somewhat fallen off. Considering the general condition of the market, retailers have bought at low prices, the wholesale trade being satisfied with very small margins. Corn has been resold at less than the packers' last price. I say last price, as it is about impossible at present to buy any. In spot corn, the market is very bare. A small quantity of old was received from the West this week, which somewhat relieved matters. New peas, strawberries and pumpkins continue to arrive. In spot goods, gallon apples and peaches are scarce. All lines seem pointing upwards. Meats are higher. Salmon is hard to buy, many packers having withdrawn quotations. Lobsters are so high as to be out of this market. Baltimore packers are short on oysters. Prices are higher, and some packers are entirely out of stock. Pineapples are in the same condition, and prices have been advanced.

GREEN FRUITS—The demand for bananas has kept up rather better than was expected, which has resulted in rather light stocks. California fruits are active, particularly pears. Prices are quite high. Grapes, so far, to hand are of but fair quality. In apples there is an improved demand, as the quality improves; price is still quite high. Oranges are quiet and of but fair quality. Lemons now here are also of but fair quality. With the receipt of new lots higher prices will rule. Melons are quiet, weather being too cool for active sales. Cherries about done. Raspberries and blueberries are quite plentiful. Shipments west continue large. Fair prices are being received, the dry season across the line helping the market. Market is now being supplied with native tomatoes and cucumbers.

DRIED FRUITS — Increased interest is shown, but few prices have yet been received. Raisins are a light stock. Prices are likely to rule about as last season. In Californians, it is thought they will be landed rather below last season's figures, the market there opening high. In prunes, the report

AMERICAN SUGAR.

We quote in car loads (mixed cars if you wish), Standard Granulated and Bright Yellow Sugars, FREIGHT and DUTY PREPAID, as follows:

Brockville, Berlin, Belleville, Brampton, Brantford, Chatham, Cobourg, Delhi, Guelph, Lindsay, Napanee, Peterboro', Prescott, Port Hope, Port Perry, Simcoe, Sarnia, Stratford, St. Catharines, St. Marys, St. Thomas, Woodstock.—Standard Granulated, $4.55 per hundred; Bright Yellow, $3.65 per hundred.

Barrie, Collingwood, Goderich, Listowel, Meaford, Orillia, Owen Sound.—Standard Granulated, $4.57½ per hundred; Bright Yellow, $3.67½ per hundred.

Dundalk, Markdale, Orangeville, Pembroke, Renfrew, Shelburne, Sault Ste. Marie.—Standard Granulated, $4.60 per hundred; Bright Yellow, $3.70 per hundred.

We will be pleased to quote any other point not mentioned above.

We quote Macdonald's Tobaccos, f.o.b. Toronto, as follows: Brier, 8's, at 61 cents per pound; Prince of Wales, 8's or 16's, at 63 cents per pound.

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HAMILTON, ONT.

Hugh Walker & Son Wholesale Fruit and Commission Merchants

Consignments carefully handled.

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from California is that there will be a good crop, and prices on new goods that have been received are quite low, but as foreign and Oregon prunes are expected to rule high, being a very short crop, it will likely mean a firm market throughout. Currants, it is thought, will open rather higher than last season. Evaporated apples are scarce, and higher figures are quoted. Onions have a good sale at even figures. All nuts are high, and full figures are likely to be asked for new goods. In figs, the outlook is firm. Few Californians are used here, last season seeing the first.

SUGAR—If there is any change values are higher. The sale of yellows is reported small, granulated being more largely used than ever. Local refinery has practically all the business.

MOLASSES—Just at present there is little doing. Conditions point to higher figures. Market is a very firm one, stocks being light, particularly Barbadoes. That chiefly held is Porto Rico.

PRODUCE—It is very satisfactory to see the prices our cheese factories are getting for their early cheese. In both June and July they are well cleaned up at good prices, though better results would have obtained had cheese been sold in open competition, as in the West. Prices here have ruled well under Western figures, but there is increased cost to get to point of shipment. The city market is dull. In eggs, the price is well maintained. Receipts are not large, and sales are fair. Butter is dull ; receipts exceed the demand, and only best will bring fair returns.

FISH—Fresh fish continues scarce, but salmon, halibut, and mackerel are received in a retail way. Cod, haddock, and shad are rather more plentiful. In dry cod, firm figures rule. There is but a fair movement, either in receipts or sales. Quality is fair. It is difficult, if not impossible, to get extra price for extra quality. Smoked herring are slow sellers, the rather higher price affecting the demand. There have been some very nice kippers received. Pollock are firm at the price quoted. In pickled shad there is light business. We quote : Large and medium dry cod, $3.75 to $4 ; small, $2.50 ; pickled shad, $3.50 to $5, as to quality; haddies, 4½c. per lb. ; smoked herring, 6¼ to 7½c. ; halibut, 10 to 12c. per lb. ; fresh haddock and cod, 2c.; shad, 10c.; boneless fish, 4 to 5c. ; pollock, $2.25 per 100 ; salmon, 15 to 16c. ; pickled herring, $2.25 per half bbl.

PROVISIONS—In pork, there is a fair sale at about even figures. The increased number of grades makes it the more difficult to gauge values. Beef is firm with sales light. Little is being done in smoked meats. Lard has fair sale at rather firmer figures.

FLOUR, FEED AND MEAL — In flour, a rather improved business is noticed. While values have ruled low, a somewhat firmer feeling developed at the close of the week, and higher prices would not be altogether a surprise. Feed is still scarce and high. Beans seem to have gone back to old figures, the little flurry not being sustained. Oats are firm, and oatmeal shows no change, though tendency is lower. There is but a fair business doing. Hay is rather improved in value, and the outlook is for better figures. This will be most welcome and have a good effect throughout the country, as for some time price has been very low. We quote as follows : Manitoba flour, $4.65 to $4.80 ; best Ontario, $3.85 to $4.10 ; medium, $3.60 to $3.75 ; oatmeal, $4.00 to $4.10 ; cornmeal, $2.25 to $2.30; middlings, $21 to $22; oats, 41 to 43c.; hand-picked beans, $1.05 to $1.10 ; prime, 95 to $1.00; yellow-eye beans, $1.90 to $2 ; split peas, $4.10 to $4.15 ; round, $3.25 to $3.40 ; pot barley, $4.10 to $4.15 ; hay, $7 to $7.50 ; timothy seed, American, $1.50 to $1.75 ; do., Canadian, $1.80 to $2.25; mammoth clover, 7½ to 8c.; alsike, 7½ to 8c.; red, 7¼ to 7¾c.

ST. JOHN NOTES.

Thos. Gorman received some particularly fine dry cod this week.

Mr. A. L. Goodwin received a large shipment this week of "Diamond G" brand of peanuts shipped by The Gwattney-Bunkley Peanut Co.

Mr. J. M. Wiley, representing Armour & Co., Chicago, called on the trade this week. Armour & Co. are making Boston the headquarters for all eastern business, with Mr. Wiley as manager of the office there.

Mr. Robert Meighen, president of The Lake of the Woods Milling Co., called on the trade this week in company with the local representative, Mr. Hastings. This company is doing an increasing business in this section. Mr. Meighen's particular business east was to attend the annual meeting of the New Brunswick Railway Company, of which he is president.

Mr. J. Hunter White, representing Aram Hamparzum, Smyrna, has the following regarding the coming fig crop : "Our crop shows better results than that of last year, which was ruinous. Even the new one will not be considerable, as can now be seen more accurately. Quantity will be between 30,000 and 35,000 loads, or the half of a regular crop."

Mr. F. J. Blackburn, of H. P. Eckardt & Co.'s traveling staff, left on Thursday for a holiday trip to Atlantic City.

HINTS TO BUYERS.

LUCAS, STEELE & BRISTOL'S travelers have been off the road all week, and will also be off next week. They pay no business calls anywhere.

New pack pineapple is in store with The Eby, Blain Co., Limited.

Don't forget that "silent traveler" of Lucas, Steele & Bristol's.

John Sloan & Co. report a good demand for "Beaver" brand lobster.

The Eby, Blain Co., Limited, are offering a snap in Japan tea, and invite correspondence.

Don't forget that Lucas, Steele & Bristol control "Empire" brand of teas, coffees, spices, baking powders, etc.

The Eby, Blain Co., Limited, have passed another shipment of "Anglo-Saxon" condensed milk into stock.

Don't forget Lucas, Steele & Bristol's fast freight service when in a hurry. If you haven't a time table, write for one.

T. B. Escott & Co. have an assortment of fruit jars on hand, which they are offering to the trade at reasonable prices.

The Eby, Blain Co., Limited, report large sales of Hecker's Farina, Hill's Manioca and Fruit Puddine, with glass dish premiums.

"Grape Nuts and Postum Cereal have come to stay," say The Eby, Blain Co., Limited. "Every case brings a repeat order."

"We have any number of inquiries for gem jars," say The Eby, Blain Co., Limited, "and we strongly advise any who have not bought to send for quotations at once."

"Our travelers will take their holidays until August 21, and we shall be glad to hear from our customers by mail or wire. We have some special bargains for the next two weeks," write T. B. Escott & Co.

T. B. Escott & Co. write : "The demand for 'Grand Mogul' goods has been very large, the handsome profit reaped by the retail grocer in pushing the sale of these goods, together with the advertising, explains the immense sale. Our Mr. Hazard, now in British Columbia, is meeting with splendid success. Mr. McBain, late of Listowel, will represent us permanently in that territory."

Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada.

THE HOME CAKE CO.
GUELPH, ONT.

CURRENT MARKET QUOTATIONS

August 10, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb	.....	.....	.....	.....	14	16	.....	.....
" " pound prints	.....	.....	16	17	17	18	.....	.....
" " tubs, best	.....	.....	14	16	15	16	.....	.....
" " tubs, second grade	.....	.....	11	12	12	14	.....	.....
Creamery, tubs and boxes	.....	20	18	19	18	19	.....	.....
" prints and squares	.....	.....	19	21	19	20	.....	.....
Cheese per lb.	10	10¼	.....	10	9	9½	.....	.....
Eggs, per doz.	13	15	12	12½	13	14	.....	.....

CANNED GOODS

Apples, 3's	$.....	$0 90	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	.....	2 10	2 00	2 20	2 25	2 40	3 00	3 25
Asparagus	.....	.....	.....	2 40	.....	.....	.....	.....
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	80	85	80	90	90	95
Beans, 2's	.....	77½	80	85	90	95	.....	90
Corn, 2's	90	1 00	95	1 00	1 10	1 15	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 80	1 85	2 30	2 40	1 75	1 90
" white, "	.....	.....	1 75	1 80	.....	.....	.....	.....
Peas, 2's	.....	75	70	80	75	80	.....	80
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 65	1 75	.....	1 15
" 3's	.....	2 00	2 00	2 40	2 25	2 50	2 40	2 50
Pineapple, 2's	.....	2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's	.....	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	.....	2 50	1 50	1 75	1 75	1 80	.....	1 60
" 3's	.....	2 50	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	.....	1 90	1 10	1 25	1 30	1 60	.....	1 40
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	1 40
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	65	75	80	1 00	.....	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	.....	1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 35	1 50	1 40	1 50	1 65	1 75	.....	1 70
Succotash, 2's	.....	.....	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	75	78	80	85	95	1 00	.....	1 10
Lobster, talls	.....	2 50	2 65	2 75	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 65	1 75	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 30	1 50	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	1 40	1 60	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	.....	.....	1 50	1 60	.....	1 60	.....	.....
" " Clover talls	.....	.....	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	.....	.....	1 60	1 15	1 25	.....	.....
" Cohoes	1 05	1 15	1 05	1 10	1 00	1 10	95	1 12
Sardines, Albert, ¼'s	.....	12	12½	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	....	12½	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	.....	18	18½	20	10	11	.....	.....
" P. & C., ¼'s	.....	.....	23	25	23	25	.....	.....
" " ½'s	.....	.....	33	36	33	35	.....	.....
" American, ¼'s	.....	.....	4	4½	4	5	.....	.....
" " ½'s	.....	.....	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 20	1 50	1 00	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 30	1 45	1 55	1 60	.....	2 00	1 90	2 00

GREEN FRUITS

Oranges, Sorrento, boxes	$3 25	$4 00	$4 75	$5 00	$4 50	$5 00	$.....	$.....
" ½ boxes	.....	.....	2 50	3 25	2 00	2 25	.....	.....
Lemons, Messina, p. box	2 00	3 00	3 00	4 00	1 50	3 50	.....	.....
Bananas, per bunch	90	1 50	1 25	1 75	1 75	2 25	.....	.....
Cocoanuts, per 100	3 25	3 50	.....	4 00	3 25	3 50	.....	.....
Tomatoes, Can., per basket	35	50	20	25	.....	.....	.....	.....
Red Currants, per basket	40	50	30	50	.....	.....	.....	.....
Black Currants, per basket	60	75	65	75	.....	.....	.....	.....
Gooseberries " "	35	40	30	50	35	45	.....	.....
Peaches, Cal., per crate	1 10	1 40	1 50	1 75	1 50	1 75	.....	.....
Plums, " " "	1 25	2 00	2 00	3 00	1 50	1 75	.....	.....
Watermelons, each	15	20	15	35	25	30	.....	.....
Raspberries, per quart	7½	8½	6½	7½	7	8	.....	.....
Lawtonberries, per quart	.....	.....	5	5	.....	.....	.....	.....
Huckleberries, per basket	.....	.....	65	80	.....	.....	.....	.....
Canadian Peaches, per basket	35	50	25	40	.....	.....	.....	.....
" Pears, "	40	50	25	40	.....	.....	.....	.....
" Plums, "	50	60	50	70	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 55	$4 64	$4 65	4⅝	4¾	5⅛	5¼
Granulated, Acadia	.....	4 55	.....	4 60	.....	4⅝	.....	.....
Granulated, foreign	.....	.....	.....	4 60	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 65	.....	5 15	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 75	.....	5 25	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 25	.....	5 35	.....	.....	.....	7
Powdered, bbls	.....	5 10	.....	5 20	5¾	6	.....	6¾
Phœnix	.....	4 30	.....	4 40	.....	.....	.....	.....
Cream	.....	4 30	.....	4 40	.....	.....	.....	.....
Extra bright	.....	4 15	.....	4 25	3¾	3⅞	4½	4⅝
Bright coffee	.....	4 05	....	4 15	3⅝	3¾	.....	.....
Bright yellow	.....	.....	.....	4 05	.....	.....	.....	.....
No. 3 yellow	.....	3 80	.....	3 40	3⅜	3¼	.....	.....
No. 2 yellow	.....	3 75	.....	3 85	.....	.....	.....	.....
No. 1 yellow	.....	3 65	.....	3 75	.....	.....	.....	.....
Foreign, yellow	.....	.....	.....	3 80	.....	.....	.....	.....
Trinidad	.....	.....	3½	.....	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba	
Wire nails, base	.....	2 65	.....	2 65	.....	.....	.....	.....
Cut nails, base	.....	2 15	.....	2 15	.....	.....	.....	.....
Barbed wire, per 100 lb	.....	3 30	.....	3 30	.....	.....	.....	.....
Smooth Steel Wire (oiled and annealed, etc.), base	.....	2 60	.....	2 60	.....	.....	.....	.....
White lead, No. 1	.....	5 62½	.....	5 75	.....	.....	.....	.....
Linseed oil, raw	.....	57	.....	57	.....	.....	.....	.....
boiled	.....	60	.....	60	.....	.....	.....	.....
Turpentine	63	64	.....	64	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Corn Syrup, barrels per lb	.....	.....	.....	2½	.....	.....	.....	.....
" " ½-bbls. "	.....	.....	.....	2⅝	.....	.....	.....	.....
" " kegs "	.....	.....	.....	2¾	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 20	.....	.....	.....	.....
" " 2 gal. " "	.....	.....	.....	90	.....	.....	.....	.....
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	35	45
Barbadoes	.....	36	.....	.....	30	32	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.....	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 50	$1 60	$1 50	$1 60	$.....	$1 50
" " 2-lb. cans	.....	2 65	2 65	2 75	2 50	2 75	.....	2 50
" " 4-lb. cans	.....	.....	5 25	5 50	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 25	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	18 50	19 50	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 80	3 00	.....	2 75
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 25
English brawn, 2-lb. can	.....	2 40	2 50	2 80	2 75	2 80	.....	2 50
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....	.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Bouil., 2-lb. can	.....	.....	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 75	2 80	2 95	.....	3 25	....	....

CANDIED PEELS

Lemon, per lb	.....	.....	.....	10½	12	.....	.....	.....
Orange, "	.....	.....	.....	.....	12½	.....	.....	.....
Citron, "	.....	.....	17	19	.....	.....	.....	.....

FRUITS

Foreign—								
Currants, Provincials, bbls	.....	4½	4¼	4¾	4½	5	5	5¼
" " ½-bbls	.....	4¼	.....	.....	6	7	5¼	5¾
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	.....	.....
" " ½-bbls	.....	4⅜	4½	4¾	5	6	.....	5½
" " cases	.....	4½	4½	4¾	6½	7	.....	.....
" " ½-cases	.....	4¾	4¾	5	5½	6	.....	5⅝
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" " ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" " cases	.....	.....	5	6	7	7¼	.....	.....
" " ½-cases	.....	5½	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6½	7	7	8	.....	.....
Dates, boxes	5¼	6	5½	6	6	6½	.....	.....
Figs, 10-lb. boxes, per lb	.....	.....	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	.....	.....	.....
" Mats, per lb	.....	.....	.....	3½	3¾	.....	.....	.....
" Naturals, per lb	.....	.....	.....	8	8½	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	.....	8½	11	10	12	.....	.....
" " 50's	.....	.....	8	9¼	8½	9	.....	.....
" " 60's	.....	8	7½	8½	8	8½	.....	.....
" " 70's	.....	7½	7	7¾	7½	8	.....	.....
" " 80's	.....	7	6¼	7	7	7½	.....	.....
" " 90's	.....	6	5½	6½	6½	7	.....	.....
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	.....	.....	.....	.....
" " D	.....	.....	.....	6	.....	.....	.....	.....
" " U	.....	.....	.....	4½	.....	.....	.....	.....
Raisins, Valencia, off stalk	.....	4	.....	4½	5	6	.....	1 50
" Fine off stalk	4¼	4½	5	5½	5	5¼	.....	1 65
" Selected	5	5½	6¼	6½	6	7	.....	1 75
" Layers	.....	5¾	6½	7	5¾	6	.....	1 85
" Sultanas	.....	.....	10	15	10	12	10	12
" California 3-crown	.....	6¾	7	7½	7	7¾	.....	6½
" " 4-crown	.....	7¾	7¾	8	8	8¼	7¾	8
Domestic—Apples, dried	6	6½	6	6½	5½	6	.....	.....
" " evaporated	9	9½	9½	10½	9½	10	.....	10½
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	.....	13	16	18	19	19½

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	7½	8	.....	.....	.....	8½
Smoked Meats—								
Breakfast bacon	10½	12	12	12½	.....	.....	.....	11½
Rolls	.....	9	.....	9	9	10	.....	10½
Hams	10½	12	12	12½	11	13	.....	11
Shoulder hams	.....	10	6¼	8½	8	9	.....	9½
Backs	.....	.....	11	11½	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 00	14 50	14 00	15 00	16 00	17 00
" short cut	.....	.....	16 00	16 50	15 00	16 50	16 50	17 50
Clear shoulder mess	.....	.....	.....	12 50	14 00	14 50	.....	.....
Plate beef	.....	.....	.....	11 50	13 50	14 50	.....	.....
Lard, tierces, per lb	.....	6½	.....	6¾	6½	6¾	9	9½
Tubs	6¾	7	.....	7	7	7½	.....	.....
Pails	.....	.....	.....	7¼	7¾	7½	.....	9
Shortening, in 60-lb. tubs	.....	.....	7¼	7½	.....	7¾	.....	.....

CONCERNING FOOD

PURITY is the first consideration.

Our Culinary Starches contain no chemicals, being refined with **Pure Spring Water** only.

"Crystal Maize" Corn Starch.
Challenge Prepared Corn.

The *Brantford Starch Co.*, Limited

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	8¾	9½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	.....	.....	22	25	24	28	.....	.....
Gautemala	.....	.....	22	25	24	30	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	18	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	.....	.....
Valencia shelled almonds	28	30	28	30	.....	.....	.....	.....
Tarragona almonds	12	15	12	14	11	12	.....	.....
Peanuts (roasted)	6½	9½	9	10	9	10	.....	.....
" (green)	5½	8	7	9	.....	.....	.....	.....
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	50	70	.....	.....
Grenoble walnuts	12	12½	12	13	12	13	.....	....
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	.....	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	.....
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	4⅛	4¼
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	5
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅝	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	3½	4½	5	6	.....	5
Tapioca	3¾	4½	4¼	4¾	5	6	.....	5
Macaroni, dom'ic, per lb., bulk	.....	.....	.....	7½	.....	.....	.....	.....
" imp'd, 1-lb. pkg., French	.....	.....	9	10	.....	.....	.....	.....
" " " Italian	.....	.....	11	12½	.....	.....	.....	.....

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00	2 00	2 50
Sal soda, per bbl	70	75	70	80	85	90	.....	1¾
Sal Soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	15	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	18	.....	.....
" whole	11	12	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	20	23	18	24	24	26	.....	35
" " 5-lb. cans	20	23	20	26	20	22	.....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	19	25	18	25	20	25	.....	.....
Cloves, whole	12	30	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	20	40	30	40	16	30	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	13	17	13	16	16	18	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	14	15	16¼	.....	.....
Sarnia water white	12	13	.....	15	16	17¼	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	17	18½	.....	.....
Pratt's Astral	18	19	.....	18	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	12½	60	12	60	11	40	.....	.....
Caddies Paking, Kaisow	17	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	30	40	30	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	.....
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchong	17½	40	17	35	17	35	.....	.....
China Greens—								
Gunpowder—Cases, extra first	41	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	11	14	12	14	.....	.....	.....	.....
Pingsueys—								
Young Hyson—½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	18	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	18	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good Medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	18	18	18	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	18	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, No. 1, 2-hoop	.....	.....	.....	1 55	.....	1 55	.....	.....
" " 3-hoop	.....	.....	.....	1 70	.....	1 70	.....	.....
" half grained	.....	.....	.....	1 40	.....	1 40	.....	.....
" quarter, jam	.....	.....	90	1 08	90	1 08	.....	.....
" candy, and covers	.....	.....	2 25	2 65	2 25	2 65	.....	.....
Tubs, No. 0	.....	.....	.....	8 50	.....	8 50	.....	.....
" " 1	.....	.....	.....	7 00	.....	7 00	.....	.....
" " 2	.....	.....	.....	6 00	.....	6 00	.....	.....
" " 3	.....	.....	.....	5 00	.....	5 00	.....	.....

The Standard Stove Polish for the World



Tiger Stove Polish

For sale in two sizes, a 5 and 10-cent size. The packages are large and handsome, and give a good profit to the dealer. The polish does not dry or rust in the tins, but will impart a beautiful and lasting shine. Sold by all wholesale dealers, and by The F. F. Dalley Co., Limited, Hamilton, Ont., Canada.

THE

Wilson, Lytle, Badgerow Co.

LIMITED

MANUFACTURERS OF

White Wine, Cider and Malt

..VINEGARS..

IN BOND

The superiority of our Vinegars consists in their . . . . . { PURITY FLAVOR STRENGTH

Cor. Spadina Ave. and Front St.
TORONTO.

"Don't Pay Freight on Water."

VINEGAR

Concentrated Grape Wine Vinegar--absolutely pure--guaranteed in every particular the superior of the common spirit vinegars.

No Combine in this--make your own **Combine** and save the money you are paying the Vinegar Combine and the railway companies. Repeat orders from old customers prove satisfaction. Write for prices and samples. Don't load yourself up with high-priced goods.

Sole Canadian Importers

W. H. SEYLER & CO.

118 King St. East. Toronto, Ont.

TRAINING STORE ASSISTANTS.

THERE is no way of procuring competent successors of the present generation of grocers except by practical training of the present generation of clerks under the eyes of their present employers, says New York Grocers' Review. Thus it is that the methods usually employed for that purpose ought to assume considerable importance in the eyes of the public, for it is useless to expect good service from people insufficiently prepared for their duties.

It is the badly-trained and ill-informed class of dealers who are responsible for much of the reckless cutting and the pushing of inferior goods that are so common, and also for many of the failures that threaten the entire business edifice, and which could have been prevented if the victims had been properly equipped for the arduous struggle. It is the well-trained class of grocers whom the public may thank for improvements of stores, methods and service, and for the maintenance of the standard of quality.

If the latter class are less numerous than the other, who can wonder? There is not much inducement for grocers to instruct their employes very carefully, when the clerks are liable to leave at a few hours' notice. The rudiments, and perhaps a little more, he will impart for his own sake, in order to make the newcomers of some use, but further than that the grocer cannot always afford to go. Exceptionally bright and ambitious young men may make their own way with very little assistance, but the more ordinary clerks, who greatly outnumber the others, require a good deal of boosting—and seldom get it.

In most of the countries of Europe the grocers are regarded as tradesmen, like cabinetmakers, tanners, builders, smiths, jewelers, etc., and a certain apprenticeship is served, a cash premium being paid by the boy's legal guardians. The grocer binds himself to teach the trade to his apprentice, and the latter pledges himself to abide with the master grocer until the legal term has expired.

This system may ultimately be adopted here, and then the problem of how to make grocers will find a solution.

BRIGHT OUTLOOK IN BRITAIN.

Wm. J. Marshall, of Rutherford, Marshall & Co., produce and commission merchants, Toronto, returned from his trip to Great Britain on Monday.

"The trip has been a satisfactory one, said Mr. Marshall to THE CANADIAN GROCER, "I visited London, Liverpool, Bristol, Glasgow, and the principal intermediate points. This practically covers Great Britain."

"What is the outlook for produce prices?"

"There is every reason for looking for a general firmness in prices until Christmas. In most of the industrial centres the men are working at night as as well in the daytime. In the agricultural sections, too, there is a bright outlook. From what I could see and gather I believe that Canadian cheese and butter will be in excellent demand for the rest of the year, with prices as high or higher than they are to-day."

INQUIRIES AND ANSWERS.

SLOT MACHINES WANTED.

A well-known firm in Canada write: "Can you, or any of your readers, tell us where in Canada we can get slot machines made. We know where they can be bought of foreign make, but we prefer those made in Canada?"

[Can any of our readers supply the desired information?—The EDITOR.]

BAMBOO FURNITURE.

In reply to a recent request in this column for the names of the manufacturers of bamboo furniture, A. E. Richard, Breslau, Ont., writes that he has been making furniture of this description since October, 1898.

It was inadvertently stated in a former issue that the American Rattan Co. was situated at Walkerville. It should have read Walkerton.

TRADE CHAT.

Inland revenue officers seized about 13 lb. of smuggled American tobacco at Magog, Que., the other day.

The E. Girardot Wine Co., Limited, has been incorporated with headquarters and works in Sandwich, Ont.

L. Gross, of Toronto, has moved to Preston, Ont., where he has purchased the bakery, etc., of J. Soutar.

The Toronto Fruit Vinegar Company, Limited, has been granted power to increase its capital stock from $25,000 to $50,000.

Shippegan, N.B., has been declared a Customs port, and a port warden has been appointed by the Dominion Government.

At the monthly meeting of the St. John, N.B., Board of Trade, it was advocated that the board should make an effort to have Mediterranean steamers with spring fruit cargoes make St. John their port.

Two burglars entered the grocery store of Shoebottom & Co., London, on Tuesday night, leaving a pal outside on guard. On the appearance of the patrolling policeman the guard decamped, but the thieves inside were caught.

GOOD STATIONERY IN BUSINESS.

IT is wonderful what good stationery will do, remarks The Keystone. A man may wear a ragged coat, have his toe kissing mother earth each time he steps, conduct his business in a "rusty" looking office, but if the letterheads and envelopes he sends to his correspondents are of excellent quality and workmanship, they immediately transform all the "realties" into broadcloth and mahogany. It cannot be otherwise.

Good stationery is sure to make good impressions. It is sure to make the man that receives it think that the man who sent it is about the right thing. Elegance in stationery means influence in business. Half the world would have confidence in the man without a cent of capital upon which to conduct business if his correspondence was done on the right kind of letterheads. The other half of the world, if they lacked confidence, would nevertheless think that there was something behind the man using such stationery.

Stationery of correct style and quality will never cover up ignorance when displayed in spelling or writing. It will, however, discount these imperfections to this extent: Bad writing or spelling on good stationery will gain attention, and that promptly. Bad spelling and writing on bad stationery give the immediate impression that the writer is a "curious boy," and, 10 to 1, the letter is turned down. Not always, but I'd dislike to count the times such is the case. You will lose by cheap stationery.

A GREAT HELP TO RETAILERS.

Nowadays, it is only those institutions in business life which have the capability of devising something out of the ordinary run of things, that achieve any pronounced success, remarks an exchange. The firm that runs along year after year, following the beaten tracks worn deep by the routine of business is reasonably sure to find its balance sheet showing an increasing deficit as time goes on, instead of a healthy growth. In other words, it is brains that move.

KEEP FLOUR OUT OF THE SUN.

Flour that has been exposed to the sun will not make good bread. It has been proved by numerous experiments that flour cannot bear the action of the sun, even when not exposed directly to its rays. When flour is exposed to the heat of the sun an alteration takes place in the gluten similar to that produced by the heating of the stones. For this reason it is advisable that the transportation of flour should take place, if possible, on cool days, or by night, as well as that flour should be stored in a cool place, says a milling paper.

A SPECIAL NUMBER



which it will pay every manufacturer and wholesale dealer to go into, and every retail dealer to read.

The Special Autumn Number of THE CANADIAN GROCER will be issued Friday, October 20. We will eclipse all past efforts in the production of this number. Those acquainted with our record will know what this means and the high standard we have set.

It will be handsomely and artistically gotten up and beautifully printed in colors. A special feature this year will be "Canada, from Ocean to Ocean," a well-written descriptive article, illustrated with a score or more engravings printed in colors, showing pastoral and industrial life in every Province.

The cover design is a beautiful pastoral scene, printed by the new three-color process, and will be by all odds the finest piece of color work ever attempted by any newspaper published in the Dominion.

It will contain valuable special articles, the usual budget of interesting trade news, and will deal fully with the products and trade of the Dominion ; articles on the Milling, Canning, Provision, Fruit and Tobacco businesses, illustrated with fine half-tone cuts of mills, factories, fruit and tobacco farms. The Dominion Government will distribute a number of copies through the High Commissioner's office in London and Emigration offices abroad, and, as we will send a large number through our own office in London to grocers and provision dealers in all the large centres of Great Britain, every product, trade and industry of Canada should be represented in the advertising pages of this progressive and representative Canadian trade paper.

ORDERS FOR ADVERTISING SPACE AND EXTRA COPIES SHOULD REACH US WITHOUT DELAY.

26 Front Street West, TORONTO.
Board of Trade, MONTREAL.
109 Fleet Street, LONDON, ENG.
23 Park Row, NEW YORK.

THE MACLEAN PUB. CO., Limited.

BAD DEBTS.

THE losses by bad debts in the retail branches of business can only be roughly estimated, and we do not mean to attempt even that, although we will hazard the suggestion that they must amount annually to a total of many millions of dollars, remarks New York Merchants' Review. For nine-tenths of these losses the retailers themselves are chiefly responsible. We admit that the collection laws are bad, that many consumers are dishonest in their dealings with retail merchants, and that the dealers, or the retail grocers at least, are generally so hard-worked that they can hardly give the time to the credit department which its importance demands.

But, admitting all these things, there remains a large burden of blame which the retailer himself must shoulder.

Notice the different treatment of the credit question by wholesaler and retailer. When a new applicant for credit approaches a jobbing firm, the latter will want some information regarding his ability to pay, before granting the credit desired. And when the retailer applies to a second wholesale firm, the second firm will resort to the first for information and get it. Thus the wholesalers are protected against the worst features of the credit system, and yet have no such protective organizations as the retailers.

Now, how is it with the retailers, in a great many cases? Let an empty house be taken in any city, and, at the first signs of occupancy, the local dealers will begin to call in quest of the patronage of the newcomer. They don't wait for him to call upon them and ask for credit. They go to him and offer it, and, if, as quite frequently happens, the first grocer gets bitten, the next one will be just as confiding, and go through a similar experience. Even a third dealer has been known to share the same fate without the thing getting out, for, incredible as it may appear to the uninitiated, the habit of the class of dealers who so frequently are victimized by dead beats is to keep quiet as to past experiences and never dream of asking for information of other dealers.

If the wholesale trade followed such a policy, there would either soon be an end to the credit system, or else the wholesale branch would have to be dispensed with as a distributing agency.

Why cannot the non-associated grocers help each other as the wholesalers do? Why must every member of the retail trade, in the spirit of the countryman who has been deceived by a traveling show, rather welcome the financial embarrassment of his fellow-dealer than protect him by volunteering information?

It is a question worthy of serious consideration whether the "dead beat" in his fullest effloresence is not in a great measure the creation of his creditors—a Frankenstein which owes existence to the grocer, butcher and baker, and which pursues them to their ruin. The pressing offers of credit which come to the new arrival in a neighborhood from the local dealers, tend to loosen the fibre of the most rigid honesty, and to soften the resolutions of those to whom integrity and economy are novelties tending to become irksome. Who can be surprised if the crop of dead beats increases?

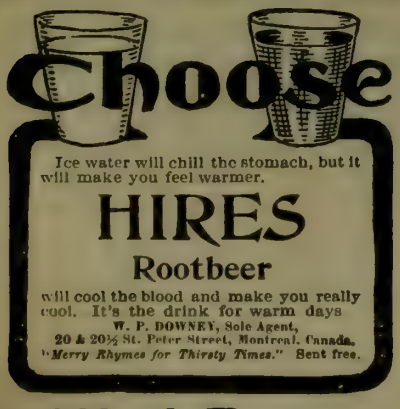
BALL-BEARING DRAWERS.

The best things are very often the simple ones. Retailers all know how much trouble is often caused by drawers which stick, and when they don't stick they squeak, which means swearing and sweating—if not a church member. Sweating and swearing mean loss of energy, which may be avoided, says a contemporary, in the matter under consideration in the following simple way: "Secure a half-dozen good-sized marbles—just common playing marbles. Make three round holes in the end strip of wood supporting the drawer, one hole at each end of the strip and one in the middle. Drop your marbles into these holes. Tack a grooved strip of hardwood on the lower part of the drawer just above the marbles. You may then load your drawers down with cast iron and you will need only one handle on your drawer and two fingers on your hand to work the drawer back and forth. In fact, with ball-bearing drawers, as here described, the heavier and larger the drawer the easier it works.

THE LITTLE THINGS.

See to the little things and the big things will take care of themselves, remarks a contemporary. The only way it is really possible to attend to little things properly, that is, if one desires to attend to them, is not to trust to the memory in doing the work, no matter how good it may be. A pad should be carried in the pocket; on this mark down whatever you may think of as soon as it occurs to you. One by one attend to the things recorded, and whenever something on the list has been attended to run a pencil through the memorandum.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.



Bottled Fun

PULL THE CORK AND LET IT RUN.
NOTHING LIKE IT UNDER THE SUN.

HIRES' ROOTBEER

Order one gross Rootbeer and get a present of 24 bottles Carbonated.

W. P. DOWNEY, 20 and 22 St. Peter St.
Sole Canadian Agent **MONTREAL**

FOR YOUNG CANADIANS.

Don't wait until the iron's hot,
But make it hot by muscle.
Don't wait for the wealth your father's got,
Take off your coat and hustle.

What a year 1900 is to be! What a time for the young Canadian hustler—the rapid stenographer, the expert bookkeeper and the nimble telegrapher! They will all be wanted just as surely as that bright year is coming around. A start now will put you with the successful ones, and we can start you aright. Will you send us your name and let us tell you how? It is no trouble to us, and will benefit you.

W. H. SHAW, Prin. CENTRAL BUSINESS COLLEGE, Toronto, Ont.

"QUEEN CITY" TABLETS

WASHING MADE EASY...

Half the labor in half the time, and no rubbing to wear out the clothes, better and cleaner washing with a soft smooth finish that makes ironing easier, and the articles keep clean and wear longer.

For sale by Grocers, Druggists, and General Stores.

QUEEN CITY OIL COMPANY, Limited
SAMUEL ROGERS, President. **TORONTO, ONT.**

Anglo-British Columbia Packing Co.'s Blood-Red Sockeye Salmon are Best Quality.

PRICES ON 1899 PACK NOW READY.



All these **Brands are Finest Quality Sockeye.** We give special prominence to **"Sovereign" Brand,** as it is **Choicest Fraser River Salmon; white and gold** embossed label; tins **tissue wrapped.** For select trade. Delivery on contracts guaranteed.



Anglo-British Columbia Packing Company

LIMITED

Wholesale Selling Agents: { WATT & SCOTT, Toronto. WATT, SCOTT & GOODACRE, Montreal. E. NICHOLSON, Winnipeg.

VANCOUVER, B.C.

100% PURE CEYLON.



It sells itself—no humbug—pure tea.

Wholesale by . . .

WARREN BROS. & CO.

TORONTO.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

NEW SEASONS

Moning Congou

NOW IN STORE.

PERKINS, INCE & Co.

TORONTO.

NEW SEASON'S

"Golden Leaf"

JAPANS

We have now in stock 50c., 40c. and 25c. lines; also Nibs and Siftings—all fully up to the usual high standard of cup quality. See our travellers or write for samples.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

East India

Pickle Spice

Brightest, Cleanest, Best combination of choice **Whole Spices,** giving that piquant flavor relished by connoisseurs.

Largest 5 and 10c. packages. Best value in bulk.

Todhunter, Mitchell & Co.

TORONTO.

Blue Ribbon Tea is not put on the market at your expense. It pays the Grocer a good profit and gives better satisfaction than any other packet tea in Canada.
Blue Ribbon Tea Co. 47 Scott St. Toronto

TRADE IN OTHER COUNTRIES THAN OUR OWN.

MAIL advices from London state that the crop of Persian dates is large, estimated at about 650,000 boxes.

Advices from Portland state that the French Consul at that city is seeking information as to the prospect for securing supplies of Oregon French prunes this year for shipment to Berdeaux, France.

Letters just received from the other side state that the crop of Naples walnuts will be about one-third smaller than last year and that the Grenoble crop will be very short. Marbots and Cornes promise to be abundant and of fine quality.

CALIFORNIAN DRIED FRUITS.

The San Francisco Trade Journal of July 28, reviews the situation in dried fruits thus: "Fruit drying of all kinds, except prunes, is well under way, with that of apricots well advanced and peaches coming on quite fast. It is quite generally conceded that the apricot pack will be around 500 carloads; but no one has, as yet, ventured to estimate on peaches, but it seems quite reasonable to assert that it will be fully twice as much as any former season, and with reasonable figures it will all go out. The pack of apples will be from 20 to 30 per cent. more than in 1898, while that of pears will be away behind. The prune pack will be about 10 per cent. more than 1898, with the fruit running mostly to large sizes. This will naturally cause small sizes to bring, proportionately, better prices."

THE COFFEE SITUATION.

The market for Brazil grades of coffee has been quiet and unsettled. The crop movement has been large, and estimates for the entries during August at Rio and Santos were large—1,550,000 bags. Some business has been transacted with Brazil on a lower basis; still, there has been no pronounced pressure to sell, and no pronounced weakness has developed. The spot market for invoices has been dull, as there has been nothing in the situation to stimulate a demand from jobbers; prices have been without decided changes, closing at 5¾c. for Rio No. 7 and 6⅛ to 6¼c. for No. 4. Mild grades have been steady, and a moderate volume of business has been transacted at unchanged prices, closing at 7 to 7¼c. for fair Cucuta and 7¾ to 8c. for good ditto. East Indian growths have been dull and unchanged.—New York Journal of Commerce, August 5.

CALIFORNIAN RAISINS 25 PER CENT. SHORT.

Fresno advices to July 27 to The California Fruit World are as follows: "The clearing of decks for handling the coming raisin crop is in progress. The outlook is for good prices, and growers and packers are not bothering themselves with this problem just yet. T. C. White said to-day that, from reports received at the association headquarters, the raisin crop will be about 25 per cent. short this year, and this is considered to be about the status of the crop."

[Telegraphic advices have since confirmed the above reference to the shortness of the crop.—Editor GROCER.]

TEA IN NEW YORK.

The tone of the market has held steady. There has been a limited amount of activity to the line business, the country trade in some instances showing more of a disposition to anticipate their wants. The market for invoices has been steady and some business has been transacted at fair prices. The offerings for next week's auction sale are small.—New York Journal of Commerce.

CURRANTS IN GREAT BRITAIN.

Business in currants on the spot has been confined to very narrow limits, but there are not lacking signs that stocks in both dealers' and retailers' hands are as light as they can conveniently be, and, in face of the well authenticated reports of a good crop, both as regards quality and quantity, it would obviously be bad policy to overstock even at the present very moderate prices. Under the circumstances, it is somewhat difficult to understand the object the holders of 1898 crop of provincial fruit in Greece have in view in advancing their prices, unless they hope by approximating rates more nearly to those asked for new fruit to create a demand for the latter. Up to the present, no sales of 1899 crop have been reported in London, but merchants show some disposition to slightly modify their ideas of value, and, instead of a difference of 3s. per cwt. between old and new Provincial, there is now only about 1s. 6d. to 2s.—Produce Markets' Review, London, July 29.

SALMON AND LOBSTERS IN LONDON.

There is very little change to report in the salmon market, and trade has been quite of a hand-to-mouth character. This is so far satisfactory, as it shows that retailers are working with very small stocks, and sooner or later an improvement in the demand may be looked for. Prices in first hands are very firm, and few parcels are to be found under market value. From advices just to hand the pack of lobsters is estimated to be about half what it was in 1898, and talls are exceptionally scarce; flat and ½-lb. tins are in fair supply, but holders are not at all anxious sellers, as they feel assured that sooner or later higher prices will be realized. The unsatisfactory part about this trade is that the goods in many instances are badly packed, and it behoves buyers to be very careful in selecting, and to look with distrust on any parcels that are offered below market rates.—Produce Markets' Review, July 29.

THE PRICE OF SALMON.

The great scarcity of salmon so far this season has been marked by unprecedented high prices paid to fishermen for fish. But, as in all things, there is a limit, and with salmon it seems to be 25c. per fish. Beyond that, it would seem as if it were impossible for canners to go. Not that even that price can be paid and money made. As a matter of fact, the canners have lost money on every case of fish that have been put up this year. The attitude of the canners is very well illustrated by an incident which occurred recently at one cannery on the Fraser. Some of the men who are operating under the licenses held by the cannery in question, and who also use boats and nets belonging to the cannery, came to their employers and said that there were other canneries paying 30 and 35c. a fish, and that they would like to get the same. "All right," was the reply, "take the fish where you can get most for them." When it was to their own men the canners were forced to speak, it can readily be seen that canning salmon at 35c. is not at all profitable.



EDDY'S

HOUSE, HORSE, SCRUB AND STOVE

BRUSHES

are pronounced by those who have used them to be without an equal. They are made by a new process and will **outlast** any other kind on the market.

We intend to push this Branch of our Business vigorously, and it will be to the best interests of our friends in the Trade to see that they are fully stocked with Brushes of our make.

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Quebec,	Hamilton,	London,	Kingston,	St. John, N.B.,
Halifax,	Winnipeg,	Victoria,	Vancouver,	St. John's, Nfld.

MANITOBA MARKETS.

WINNIPEG, August 7, 1899.

GREAT preparations are going forward for the annual picnic of the Caterers' Association, which will be held on Thursday next, to Rat Portage. No less than five trains will leave Winnipeg at hours between midnight on Wednesday and 8 o'clock on Thursday morning. The town of Rat Portage has offered very special inducements to the association, and all are looking forward to a delightful outing. As the distance is a long one, sleepers are provided, so that, for a small additional cost, those who wish can go to bed in Rat Portage and wake up in Winnipeg, ready for the next day's work. This is the only holiday of the year for many of the trades —such as bakers, milkmen, fruiterers and the like. The president of the association this year is Mr. W. H. Stone, one of the most progressive of the retail grocers of the city. Mr. Stone is a Somerset man, and learned his business thoroughly in England; he has been some 12 years in Winnipeg, and is a man who believes firmly in advertising, is in favor of union among men of like business, and is strongly opposed to trading stamps and like inventions. His election was a unanimous one, in his absence from the meeting.

Business is steady. Retail trade is somewhat quiet owing to the absence from the city of many households. There are a few changes for the week, but very few.

Mr. David Brown English, representative of Jos. Tetley & Sons' package teas, left for home Friday evening, after a three weeks' visit to the West. He expressed himself as highly satisfied with the general conditions of things in the West.

Sugar has advanced 5c. per cwt. during the week. It is questionable, however, whether jobbers will realize that addition. The market is fairly active at the present time.

CANNED GOODS—This situation has not altered in the least during the week. The whole question is unsatisfactory in the extreme, and salmon seems to have joined the fruit and vegetables in that particular. Some factories are quoting an advance on salmon and inability to fill orders, while others have lowered the price 25c. per case. No one, at present, seems to know "where they are at."

CURED MEATS—This market has been a rapidly-advancing one. Within the last week small meats have advanced 1c. per lb. and it appears as though there would be a still further advance in breakfast bacon. This article, in the eyes of those who should know, is too low for the price of hams. Some appear to think that hams have reached their limit, and, although scarce, the demand will not be so great at the higher price as it was at the lower. Side meat is very firm and slightly advanced. Taking everything into consideration, it is not likely there will be any decline before November at earliest, and many consider the advance likely to be permanent. Lard, owing to the low price of dairy butter, is low and fluctuating. Latest quotations are $1.50 to $1.60 for 20-lb. pails.

TEAS—New China teas will arrive next week. The crops appear to be exceedingly good and the price will probably be about the same as last year for opening.

EVAPORATED FRUITS — Apricots have advanced from ¼ to ½c., according to quality, but it is not certain that this advance will be maintained. Peaches, on the other hand, are comparatively cheap, and the offerings are heavy. Peeled peaches are not yet offering. Prunes are at about the same figure as they have been for the last six weeks, prices ranging from 5 to 9½c.; for instance, 110's are worth 5c. and 40 to 50's, 9½c.

BUTTER—The position of dairy butter has not altered during the week. The bulk is still going into cold storage, and the price ranges from 10 to 12c. at country points; 12c. has been paid for occasional lots of choice dairy for immediate resale. In creamery butter the market has improved. There has been an advance of ½c., and the tone of the market is firmer. The quotations are now 16c. factories, with 16½c. for small lots in 28-lb. packages.

CHEESE—This market is good. The price has advanced ½c., and there would appear a good demand for the make, which is larger than in former years. The quality, on the whole, is improving, although some of the factories are still putting cheese on the market before it is cured.

EGGS—This market dropped during the week to 12½ per doz., but has again stiffened, and 13c. is being paid to-day. The supply is abundant.

GREEN FRUITS—This market has been short during the week, but is again fully supplied. New Ontario apples will arrive about Tuesday. Californian plums and peaches are quoted at from $1.45 to $1.50. Bananas are scarce and the quality not up to the mark. Price ranges from $2.25 to $2.50, according to size of bunch. Apples are $4.25 per barrel; muskmelons, 75c. per basket; watermelons, $2.75 per dozen; grapes, 75c. per basket; blueberries, 6c. per lb.; tomatoes, 75c. per crate. Lemons and oranges are without change.

Empire Smoking Tobacco

Ask your wholesaler for a sample caddy of

EMPIRE

at

36 cents.

5, 10 and 15 cent Plugs.

Big Plugs

FOR

Little Money

Empire is a fine, cool smoke, and is sure to please. It is the largest, cheapest and best in Canada.

Made by the

EMPIRE TOBACCO CO., Limited

Granby, Que.

Tobacco That Sells

and pays the dealers from 25 to 45 per cent. profit is what we have to offer you.

Our Plug Chewings are:

POMMERY, highest grade, bright, 3½'s.
SMILAX, bright pounds.
HOLLY, bright, 3's and 8's.
BLACK BASS, Navy, all styles.

Our Plug Smoking Brands are:

MONARCH, 3½'s.
MARIGOLD, ROUGH and READY, 8's.
CLOVER, Double Thick, 8's.
BANNER, SOLACE, 13's

Attractively packed in small boxes.

Hundreds of grocers are already handling them and are pleased with the goods.

Quality and price are in their favor.

We want our Tobaccos handled by every grocer in Canada.

Dominion Tobacco Co.
80 to 94 Papineau Ave., MONTREAL

MONSOON

INDO-CEYLON TEA.

There are other ways to retain people as steady customers besides giving them good tea, but you will agree with us that there is no way so easy.

Monsoon pleases in a way that no other tea can--absolutely pure, wholesome and delicious.

We grow all our own teas.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON

INDO-CEYLON TEA.

. . . NEW IDEAS IN . . .

Window Displays.

A new book arranged specially for Grocers. Contains fifty-two designs, with full instructions. Anyone can make an attractive window. Sent post paid, on receipt of price—**$1.00.**

S. W. CARSON,
45 Hillside Avenue,
Sole Agent for Canada. VICTORIA, B.C.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

The Canadian Press Clipping Bureau,
505 Board of Trade Bldg.
TELEPHONE Main 1255. **MONTREAL**

Good Brushes.

Many housekeepers are "finicky" about their brushes—please that class of women on **quality,** and you are safe with the class that don't care. We are particular that every brush we make shall conform to one ideal standard in its class. You may know in advance just what to expect when you sell Boeckhs' Brushes and Brooms—satisfied customers.

We also depend upon obtaining YOUR Good-will.
Illustrated Catalogue—148 pages. Send for it.

Boeckh Bros. & Company

Mfrs.

Toronto.

Montreal Branch: 1 and 3 De Bresoles Street.
Agencies at Winnipeg, Vancouver, St. John's Nfld., Glasgow, Scot.

A FRONTIER GROCER.

Mr. G. R. Morden, representing The John Calder Co., Hamilton, has given THE GROCER the interesting cut herewith shown, which gives an idea of a successful frontier store. The proprietor, Old John Black, is a regular reader of THE CANADIAN GROCER, and, in short, an up-to-date business man. The sign itself is a bright idea, and the successful dealer in "groceries and guff" stands in the picture between the North-West Mounted Policeman and his horse.

Old John has given the following interesting facts regarding his career. He has lived in the Northwest for 42 years, and is now well-known through that vast tract of country. For a number of years he was in the employ of the Hudson's Bay Co., but in 1885 he decided to start store for himself in Fort Macleod.

With a self-satisfied smile on his face, John remarked that he himself had hewed and placed the logs of his first little store, with a frontage of 12 feet. "Now," he said, "our store extends just seven times as far along the street, and our business has grown in proportion." Indeed Old John Black's store is one of the prominent features of Fort Macleod to-day. He is a self-made man, has a steadily increasing business, and THE GROCER sincerely wishes that it may continue to grow.



HOW A TRADE PAPER HELPS.

Some time ago one of our successful business men in the supply line, when asked why he patronized trade papers so largely, to the neglect of other methods, made the following reply: "Men who do not read their trade papers are usually poor customers. If I sell them a lot of machinery they do not know how to use it, and report a failure, or we have to run after them, lose time and money to get them agoing, and make the sale stick. But those who read and are posted know how and succeed. Such men would not read circulars, if I were to mail circulars to them. They see my ad. regularly in the trade paper, and know I have an established business, and when they want anything in my line write me, and don't whine about prices, or what time they can get from others, buy, try, and have no trouble and pay the bill. Give me such a class of customers as I get by such judicious advertising all the time."—National Baker.

SPOILING A GOOD FARMER.

A Chicago business man, according to an exchange, recently utilized a rather unique method of dismissing an employe. His bookkeeper had formerly been a farmer and had come to Chicago to enter the business world. His employer had thought him promising, but after a month's trial discovered his mistake. Then he wondered how he could get rid of him.

"John," said he one day, "you never let anyone beat you at plowing while you were on the farm, did you?"

"No, sir," replied John.

"And no one ever got ahead of you at hoeing potatoes?"

"No, sir."

"Well, I think my conscience won't let me keep you here, John. I'm afraid I am spoiling a mighty good farmer."

CANNED SALMON ON A DOG'S TAIL.

Cheap advertisement is not always effective, and the salmon canner who hoped to bring his pack into demand by tying a labeled can to a spaniel's tail for coursing purposes on Cordova, Abbott and Water streets has learned his mistake. The canine traveled too fast to allow passers-by to catch the brand.—World, Vancouver.

Enameline

The Modern STOVE POLISH



PASTE.



LIQUID.



CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.



New Season's Jams.

OUR ORDERS ARE NOW ON THE WAY.

SOUTHWELL'S Kentish Whole Fruit *JAMS and JELLIES also MARMALADES.*

GIVE EVERY SATISFACTION TO DEALER AND CUSTOMER.

FRANK MAGOR & CO., 16 St John Street, MONTREAL. Sole Agents for Canada.

Current Market Quotations for Proprietary Articles

August 10, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 2, in 4 doz. boxes	2 10
" 6, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case...per doz.	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case...per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes ..... per lb.	16
35 lb. pails ..... "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case...per doz.	0 80
½ " 3 " "	1 20
½ " 3 " "	2 00
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

OCEAN WAVE BAKING POWDER.

	per doz.
No. 10, 5-ounce Cans, round or square, 4 doz. in case	$0 75
½-lb. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only, ½ and 1 doz. cases	5 75
5-lb. Cans, round only, ½ and 1 doz. cases	9 00

BLACKING.



P. G. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs.	$4 00
" 6, ¼ "	4 50
" 8, ¼ "	7 25
" 10, ¼ "	8 25
" 10, Jet Enamel	8 25

CARR & SONS.

	per gross
No. 2—¼ gross boxes	2 70
No. 4—¼ gross boxes	5 75
No. 5—¼ gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " " "	3 60
No. 3 " " " "	4 50
No. 5 Spanish Blacking ¼ gross cases	per doz 7 20
No. 10 " " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—



	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish— Per Gross

Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish ¼ gross cases pressed top tins.	12 00
Alpha Metal Polish No. 2	9 00



Shoe Dressing— in ¼ gross cases.

French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50



United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	0 03

BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY doz. net

Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 9
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 75

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars	$1 20
" " (in cream pitcher) 3[illegible]	1 20
" " (in sugar bowl) 36 [illegible]	1 20
" " (in glass jar) 115 5c. pcgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pegs.	15 00
Cash Box, 160 5c. bars	6 00

Quality Wins Trade

Price is an argument with some people, but "quality" **wins trade and keeps it.**

Edwardsburg Starch proves its right to be called the Starch of quality by the unequaled test of time—time tests **all** things. Suppose you sell a customer a Starch that is yet in the experimental stage—you take more chances in **selling** it than the customer does in **buying** it. If a customer's trade is worth having, it is worth keeping. It is a poor way to keep it by running the chances of shaking their confidence in the quality of goods you sell—truly "quality wins trade." Edwardsburg Starch is pure starch! Edwardsburg Starch keeps trade! It pays to buy (and to sell)—

Edwardsburg Starch.

The Edwardsburg Starch Co., Limited,
Cardinal, Ont.

Benson's Prepared Corn. Silver Gloss Starch. Benson's Enamel Starch.

Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum(English or French wrappers) 115 1c. pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ½'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24

Cocoa—	per do
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	
" ½ lbs. 12 lb. boxes	

WALTER BAKER & CO.

Cocoa, ½'s	0 52
Premium Chocolate, ½'s	0 45
Webb's Cocoa Powder, ¼'s	0 30

JOHN P. MOTT & CO.'s.

R. S. McIndoe Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ½ lbs.		29
" " ½ lbs.		28

CHEESE.



MacLaren's Imperial—	Per doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend		0 32
Jersey "		0 29
Rajah "		0 20
Old Government Java	0 28	0 30
Maracaibo	0 18	0 20
West India	0 16	0 18
Rio, choice		0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
d oz. packages (12 to a case)	1 00

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—



1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	4 00
8	" " "	6 00



P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	
" " 1 lb. tins	

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs	1 30
" " 6-lb. "	2 60
Flexman " 3-lb. "	1 30
" " 6-lb. "	2 60

GELATINES.

COX'S

2's	1 10
4's	1 10
Quart size,	2 22

Fine JAPAN RICES

JAPAN GLACE,
JAPAN MIKADO,
POLISHED CRYSTAL,
SNOW JAPAN,
JAPAN ICE DRIPS.

MOUNT ROYAL MILLS BRANDS

D. W. ROSS CO'Y., AGENTS,
MONTREAL.

PAILS

"SUITABLE FOR"

Baking Powders
Cocoanuts
Confectionery
Mustards
Spices
Washing Compounds

ALL KINDS OF WOODEN-WARE KEPT IN STOCK.

Manufactured by
The Wm. Cane & Sons Mfg. Co., Limited
Newmarket, Ont.

Sole Agents:
BOECKH BROS. & COMPANY
Toronto, Ont.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC
Wholesale trade only.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, TORONTO
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.



ASK FOR
MOTT'S



Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.
TORONTO AND MONTREAL.



Free

Send for particulars regarding free Automatic Selling Machine for the sale of Adams' Tutti-Frutti Gum.

Address
Globe Automatic Selling Co.
13 Jarvis St., Toronto, Ont.

Wheat Marrow! Wheat Marrow!

SATISFYING FULLY, RECUPERATING QUICKLY, DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by
THE EXPRESS ROLLER MILLS
WM. MACK, Proprietor. CORNWALL, ONT.

Buy Crest Brand Extracts



Noted for their
Purity
Strength
and Flavor

THE LONDON COFFEE & SPICE CO. Limited.
London, Ont.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

OUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade		1 50
Clear Jelly Marmalade		1 80
Strawberry W. F. Jam		2 00
Raspberry " "		2 00
Apricot " "		1 75
Black Currant "		1 85
Other Jams, W. F.	1 55	1 90
Red Currant Jelly		2 75

All the above in 1 lb. clear glass pots



P. G. JELLY POWDER.

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06¾
7-lb. wood pails, 6 " " "	0 06¾
14-lb. wood pails, per lb.	0 06¾
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25

per doz

F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

	per gross.		per gross
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.		2 30
Corked (pints), "		1 90

SODA.—COW BRAND.



Case of 1 lbs. (containing 60 pkgs.), per box, $3.00
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.
Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00
Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box $4 00
Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-16 lb., and lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.





A. P. TIPPET & CO., AGENTS

Maypole Soap, colors 1 box and less than 5 per grs. $12.00. ..... $1 00
Maypole Soap, black, 5 boxes and upward. 4 00
per grs. $18.00.
10 per cent. discount on gross lots.

Freight prepaid on 5 box lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 05-¼
No. 2 " " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

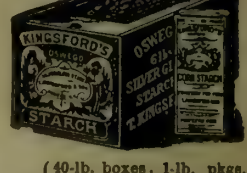
Boston—Laundry, 40 pkgs. to box, per package 0 07½

Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.





KINGSFORD'S OSWEGO STARCH



SILVER GLOSS	40-lb. boxes. 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08½
PURE	40-lb. boxes 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 7¼
	Pure	0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4¼
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05¼
4 lb. canisters, cases 48 lbs	0 5¼
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in case	0 07
Kegs, extra large crystals, 100 lbs	0 06



Brantford Gloss—
1 lb. fancy boxes cases 36 lbs. 07½

Canadian Electric Starch—
40 packages in case 3 00

Celluloid Starch—
bxs. 45 cartons per case 3 50

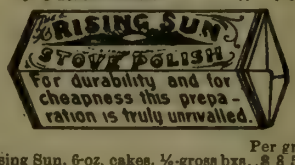
Culinary Starch—Chal-Prep. Corn—
1 lb. packgs. boxes 40 lb 0 04½

No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs. 0 06

STOVE POLISH.



No. 4—3 dozen in case (net cash) . $4 50
6—3 dozen in case " " .. 7 50



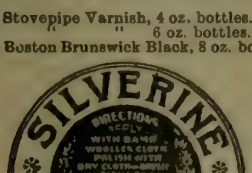
	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00





Tiger Stove Polish, ¼ gross boxes, large. per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75



SILVERINE. Per gross.

No. 4.—5c. size	$3 85
No. 6.—8c. size	5 50
No. 8.—10c. size	6 60

TEAS.

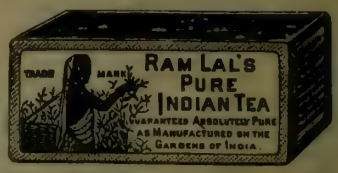


SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each	60 1-lbs.	0 35
" "	60 ½-lbs. / 30 1-lbs.	0 35
" "	120 ½-lbs	0 35



Ceylon Tea, in 1-lb. and ½-lb lead packages black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Empire, 3's, 4½ and 9's	0 36
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

Matches—	5-Case Lots.	Single Case
Telegraph	$3 20	$3
Telephone	3 05	3 25
Tiger	2 90	3 10
Empire, (slide box)	2 25	2 35
Safety, Capital	2 75	2 85
Parlor, Eagle, 200 s	1 30	1 40
" " 100's	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 45
" Improved Globe	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35

F.o.b. Toronto.

Matches, Kodak, per case (10 gross in case) 2 68

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labelled Tins.
SPECIAL AGENTS 14 lb. Boxes.

For the entire Dominion, **C. E. COLSON & SON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba **Buchanan & Gordon, Winnipeg.**

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We make them in all shapes and sizes. We have

Grain and Root Baskets,
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in fact, all kinds; and besides being very neat in appearance they are very strong and durable.

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COX'S GELATINE
Always Trustworthy
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Reserve Fund..... 1,500,000

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Cotton Lines are as cheap as Sisal or Manila and much better.

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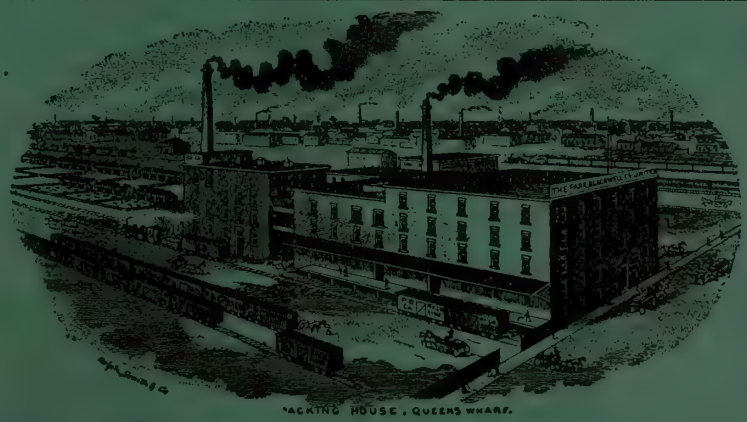
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BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
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COOK'S FRIEND
BAKING POWDER.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.

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New Patterns in . . .
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JARDINIERES, BERRY SETS
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TORONTO
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on trashy imitations of Wethey's Condensed Mince Meat? Get the real thing. It costs less in the end, for it pleases your customers every time. Makes them come back for more. Beware of imitations, for none of them come up to the original—of that you may be assured.

J. H. WETHEY
Sole Manufacturer
ST. CATHARINES

Crosse & Blackwell, Limited

New Season's

Candied and Drained Peels

LEMON ORANGE CITRON MIXED (O. L. & C.)

In 7-lb. Tins, In 7-lb. or 10-lb. Wood Boxes, In 1-lb. Cartoons.

C. E. COLSON & SON, MONTREAL.

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is made with the idea of getting the largest possible profit.

Mustard to Eat

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BROOMS

"Rose"
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"Tulip"
and
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Always reliable and as represented.

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"SNOW"
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"LA BELLE"
"BARBERS'"
"TRAVELLER"

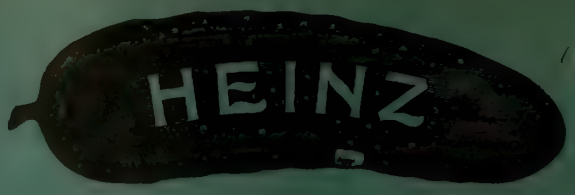
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Large Variety. Low Prices.

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WHISKS

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Corn Whisks



Heinz Tomato Soup is a perfect blending of pure rich cream and tomatoes. An easy seller for grocers.

There are 57 varieties of Heinz Pickles and Pure Food Products.

Canadian Agents:

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Hudon, Hebert & Cie., Montreal.

Nothing succeeds like success!

Why are we successful?

Why is it our business is increasing?

Because we know what people want and we are in a position to supply the demand.

THE PUBLIC are realizing that such standard brands of Table and Dairy Salt as "Coleman's" and "Rice's" can always be relied upon, and **DEALERS** are correspondingly becoming aware that to be up to the mark they must keep these brands of Salt for sale.

Absolutely pure, do not harden like inferior brands, and cost no more. Try them and be convinced.

R. & J. Ransford, Clinton, Ont.

CHEAP---AND NASTY.

They mostly go together, and it is better in the long run to stick to **STANDARD** goods.

A party recently bought some canned Haddies at $2.60 a case---he has them on hand yet.

They were **NOT** the reliable **"THISTLE" BRAND** which are highest quality that can be.

Another party bought **cheap French Macaroni,** and wondered why his customers ordered no more until he tasted it and found it sour.

It was **NOT** that well-known brand **"CODOU"** which is made **only** from **Russian Wheat.**

Perhaps the greatest disappointment has been to those who bought **PICKLES** labelled **to imitate LAZENBY'S,** which have a flavor all their own, and are the choicest goods packed in the British Empire.

LAZENBY'S now have their own **Registered Trade Mark** on all their goods, and imitation is no longer possible.

STANDARD GOODS

Please your customers best.
Pay best in the end.
Are all best advertised.

ARTHUR P. TIPPET & CO., Agents, Montreal and Toronto.

"MARIETTA, OHIO, April 19, 1897.

"THE COMPUTING SCALE CO.,

"DAYTON, OHIO.

"GENTLEMEN,—It took a good agent to sell me one of your scales. It would take a better one to purchase it from me. **It is not for sale.**

"I kept a memorandum of the **actual savings** made by its use, and in a special money box I found at the end of the **first month, $7.03;** the **second month, $8.30;** and the **third, $8.04.** You can see that **it paid for itself.**

"My customers do not complain of paying for actual value received, and I think in my purchase from you I did better than that.

"Respectfully yours,

"CHAS. W. RIFE."



THE COMPUTING SCALE CO.

DAYTON, OHIO

or MONEY-WEIGHT SCALE CO., 47 State Street, Chicago, Ill.; MONEY-WEIGHT SCALE CO., 142 Chambers St., New York, N.Y., Sole Distributors; James A. Hossack, Dist. Agt., 1662 Notre Dame St., Montreal, Que.; L. A. Davidson, Dist. Agt., 104 King St. W., Toronto, Ont.

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windows and pavement lights are a boon to progressive and thrifty merchants."



EATON'S—WITH LUXFER PRISMS.



EATON'S—WITH PLATE GLASS.

WE REST OUR CASE

upon a comparison between the amount required to light your store with Luxfer Prisms and the amount of your artificial light bills.

WRITE TO

Luxfer Prism Co., Limited.

58 Yonge St., Toronto.

Thinking and Acting!

There is no question about it, ***my Cigars stimulate trade.*** The grocer who sits down and thinks about this without acting will lose money, and good money, too.

The Cigars I particularly refer to are my "Pharaoh" 10-cent Cigar and my "Pebble" 5-cent Cigar—if a smoker knows what a good cigar is and how good one ***can*** be for 10 cents and for 5 cents, you can count upon selling that man these two brands of

Payne's Cigars

right along, month after month. But you must ***act*** and it will pay you to act quickly without thinking too much about it, because your competitor may get the trade away from you that you are trying to win. ***He*** may order my cigars before you do.

J. BRUCE PAYNE, Mfr.,
Granby, Que.

When your customer asks for a bottle of the.....

BEST EXTRACT

it is

"Crown Brand"

she means.

Manufactured and guaranteed by

The Greig Manufacturing Co.

456 St. Paul St., MONTREAL.

Have you tried "VALENTO" yet?

Select Back BACON.

In our ad. of last week we predicted higher prices for Hams. Our prediction has proved correct, and our customers who have placed their orders at old prices are that much ahead. We have a stock of Sugar-Cured Select Backs, very choice goods, which we are quoting at low prices. These are good value and we can recommend them for either camping or home use.

F. W. FEARMAN CO.

LIMITED.

Hamilton.



MADE IN CANADA.

STOCK UP FOR EARLY FALL.

With Exhibition time near by, and the Fall Fairs to follow, the suggestion is plain that the grocer will want to stock up in many lines.

His list will not be complete if it does not contain "Sterling" Brand Pickles, which give completeness to any and every table—hotel, restaurant, or the home.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.



CLEAN, BRIGHT, WHOLE SPICES

TILLICHERRY PEPPER — BATAVIA CASSIA
AMBOYA CLOVES — JAMAICA GINGER
PENANG MACE — JAMAICA PIMENTO
MUSTARD SEED — CAPSICUM
CELERY SEED — CORIANDER
CARRAWAY SEED — CARDAMON
CURRY POWDER — TURMERIC — CELERY SALT.

FOR THE PICKLING SEASON.



LICORICE . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE
BROOKLYN, N.Y.

Established 1845.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

"Finicky" Customers

Perhaps, once in a while a woman who is "finicky" will claim that Flake Barley porridge or pudding is tasteless, but that is because she does not salt the Flake Barley enough when it is cooking.

A word from ***you*** will set the "finicky" woman right—

Tillson's Flake Barley

is apt to be undersalted rather than oversalted.

Correctly prepared it is a light, wholesome, delicious summer cereal that will not heat the blood.

And, too, there is a good profit for you in selling it.

The Tillson Co., Limited,
Tilsonburg, Ont.



The Pleased Housewife

is the body and soul of your business. Without her you cannot run your store. It's your business to see that she is satisfied with every purchase she makes. You'll find her wants in tea easily supplied if you always carry a plenteous stock of

CEYLON AND INDIAN TEAS.

They're Machine-made, therefore pure and cleanly.

Now in Store---Direct From Brazil.



Carload of Very Fine Choice, Flinty

(Ex "Cyprian Prince")

RIO COFFEES

Specially low quotations in 5-bag lots.

Write us

W. H. GILLARD & CO., Wholesale Grocers, Importers of Fine Teas and Coffees. HAMILTON.

Are You Stocking

EIFFEL TOWER LEMONADE?

There is money in it.

Send a post card for free sample to

C. E. COLSON & SON, Sole Agents, **MONTREAL**

THE SAUCIEST OF SAUCES.

PATERSON'S

ossesses a eculiar iquancy, and is more generally used than other

SAUCES.



Paterson's Wor'ster Sauce is the best value on the Market.

PREPARED BY—

R. PATERSON & SONS, GLASGOW.

Manufacturers of the celebrated "PATERSON'S CAMP COFFEE ESSENCE," and "PATERSON'S 'EUREKA' PICKLES."

Agents:—

ROSE & LAFLAMME, MONTREAL.

Batty & Co.



ESTABLISHED 1824.

LONDON.



OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER

AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, AUGUST 18, 1899.

PLAN OF INCREASING PROFITS.

IT has occurred to me that a method I use with my clerks in inducing them to put forth their best efforts to sell such goods as make a profit, instead of those which pay a less profit, may be of interest, writes "M" in Grocery World. The method has been very successful, and I have no objection to giving it to the other readers of The Grocery World.

In a nutshell, the plan is to offer the clerks an extra commission when they sell the goods which I select. All of my clerks are paid a salary, and it alone furnishes a fair compensation for their work. The commission is extra.

The way I go about the matter is this: Every Monday morning I make out a list of goods that I want to have especially pushed during the coming week. Often this list will contain the same goods week after week, but in addition to these there will often be new goods on which I desire a special effort made.

This list, or a copy of it, is given to each of my three clerks, and they are told that those are the goods that they are expected to push during the coming week. They are also told what their commission will be. This percentage is not always the same.

As an illustration of the method, I will use a familiar line of goods, viz., baking powder. I sell six brands, of which "Royal" is the leader. Besides "Royal" there is another cream of tartar powder, one alum, one phosphate and one cheap "scheme" powder. Several months ago I had a baking powder put up under my own brand. It is a pure cream of tartar powder, and just as good in every respect as the "Royal." Still, I had considerable difficulty in selling it, as it was not known at all.

My own powder cost me about 30c. per lb., and I sell it at 40c., which is a nice gross profit of 33⅓ per cent. This is the best-paying baking powder I sell, and very naturally, it is the one I wish to sell the most of. Besides this motive, however, I have another motive in pushing another powder than the "Royal." I am an enemy of the trusts, and I believe every grocer must be also if he is to stay in business. But that, as Rudyard Kipling says, is another story.

My clerks are told that they will be paid an extra commission of 6¼ per cent. on every pound of our own baking powder which they sell. This figures up about 2c. per lb. They are also offered a good per cent. on a long list of other goods. Two cents on a pound of baking powder seems little, but in our business it amounts to something in the course of a week or a month.

The total commissions a clerk can make by pushing the whole list of preferred goods become a sum worth making when the month's totals are footed up. The commissions are usually paid monthly, as the clerks prefer it. One of my clerks will make, as an extra commission during July, somewhat over $8, which is equivalent to an increase of $2 per week. This is unusually good, and scarcely represents the sums usually made. The large extras this month come from three or four well-bought drives that I cleared a big profit on.

My clerks are made to understand that they are not to nag customers. The minute the customer shows that she cannot be persuaded to take the preferred article, the clerk has positive instructions to drop the subject. There seem to be surprisingly few cases of this kind, however. It is astonishing what an influence three courteous clerks can exert when they are all working for the same goods. I find that when there were, say, 10 customers who did not respond willingly when the plan was first tried, there are not over five now. They are all coming around slowly.

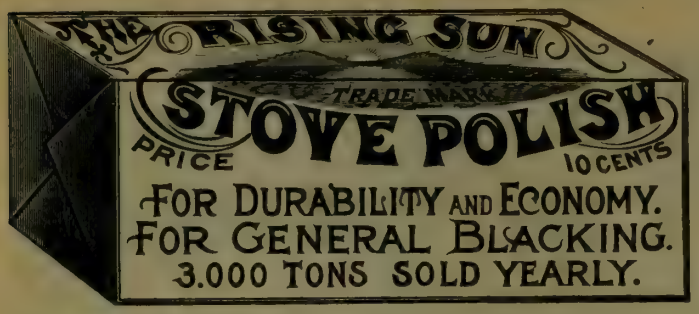
This plan has worked a great change in my net profits. The plan was first put into operation in February, 1898. My business in 1898 was only 8 per cent. greater than in 1897, but my net profits were 15 per cent. greater, which I credit entirely to the plan. And in 1898 it was not working anywhere near so well as it is so far this year. The increase in the ratio of profits year, in proportion to the increase in business, will be much more marked than it was last year.

And a still greater advantage about this plan is that my business belongs to me, and not to the trusts and big advertisers.

CANNED CRABS.

A novel industry is being developed on the Eastern Shore, Md., according to an exchange. A packing company of Crisfield has discovered through their foreman, a process of canning soft crabs. This process has had a great effect on the crab business, and crabbers have had better markets this summer, and have made more money than for a number of years before. Restaurants and hotels find the canned soft-shell crabs much more convenient than the live goods. Green turtles and diamond-back terrapins are also being canned. Each can contains one Chesapeake diamond-back terrapin and the soup offered for sale is the excess from filling cans that contain terrapin. Hard-shell crab meat is also being canned, but this industry has been carried on for a number of years.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

DANIELS & TILSON, general merchants, Burk's Falls, Ont., are offering to compromise.

J. H. Dery, grocer, Quebec, has assigned.

H. Lafkovitz, general merchant, St. Tite, Que., has assigned.

Robert Conn, general merchant, Thornbury, Ont., has assigned to James Glanville.

Lamarche & Benoit have been appointed curators of R. F. Bicknell, pork-packer, Montreal.

Amedee Dagenais, grocer, St. Henri de Montreal, has assigned to Alex. Desmarteau.

F. Gagnon & Fils, general merchants, etc., Baie St. Paul, Que.. are offering 25c. on the dollar.

Mrs. J. A. .Blondin, general merchant, St. Maurice, Que., has assigned to Lamarche & Benoit.

Frank L. Worden, grocer, etc., St. John, N.B., has suspended, and is endeavoring to compromise.

The creditors of M. W. Ridley & Co., general merchants, Wales, Ont., meet in Toronto on August 18.

A meeting of the creditors of J. & P. Vadeau, general merchants, etc., Grand Cascapedia, Que., has been called for August 21.

PARTNERSHIPS FORMED AND DISSOLVED.

T. Poupart & Cie., grocers, Montreal, have dissolved.

Roderick R. McKenzie and Thomas H. Hartigan have registered partnership as general merchants under the style of Roderick R. McKenzie, North Sydney, N.S.

John Wyman and Isaac Hipson have registered partnership as general merchants under the style of Wyman & Hipson, East Pubnico, N.S.

SALES MADE AND PENDING.

J. M. Wallace & Co., grocers, Moncton, N.B., are selling out.

A. W. Rennison, grocer, Comox, B.C., is offering to sell out.

Clinton J. Campbell, general merchant, etc., Duncan City, B.C., is selling out.

CHANGES.

A. Lemoine has started as cigar dealer in Ottawa.

C. E. Turner, grocer, Vancouver, has sold out to Samuel Copp.

Peter Robinson, grocer, Peterboro', Ont., has sold out to W. H. Gordon.

A. Carman, grocer, Brantford, Ont., has been succeeded by Oliver Clark.

T. Tamblyn, grocer, Palmerston, Ont., has been succeeded by Climie & Co.

J. W. Faulkner, grocer, etc., Hillsburgh, Ont., has sold out to R. H. Galbraith.

S. F. Pierce, general merchant, Cypress River, Man., has sold out to A. Sharp & Co.

Alex. R. Hargraft, grain dealer, Cobourg, Ont., has been succeeded by Chalmers & Pratt.

S. W. Moore, general merchant, Alberton, Ont., has sold out to Chas. Robertson, who will take possession on October 1.

Elizabeth Thibeau, wife of Albert Messier, has registered as proprietress of A. Messier & Co., tobacco dealers, Montreal.

FIRES.

Peter Weese, general merchant, Rossmore, Ont., has suffered slight loss by fire.

The storehouse of Armstrong & Co., general merchants, and the elevator and warehouse of Wm. Fuller, grain dealer, Inwood, Ont., have been burned.

CHEAPER THAN THE HORSE.

How soon will the grocer discard his horse for the automobile. The Scientific American says that, at a cost of 5c. for power, the total cost for 42 miles of one wagon, one driver and one boy, including interest on wagon, interest on stable rent, etc., is 387.77c., as against 428.54c. for the horse-drawn vehicle with two horses. Hence, the cost per pound of delivery is 0.017c. less than the figures for the horse. But, in connection with these figures, it must be remembered that, while the horse averages 21 miles per day at 7 miles per hour, the automobile covers 42 miles at the rate of 9 miles per hour. Hence, the automobile can do the work of two horses in 1.34 hours less time, with a saving of 40.75c. per day on each 2,400 lb.

COMMON SOURCES OF LOSS.

At the recent grocery exhibition at London, England, a prize was offered for the best list of the 12 most common sources of depreciation in a grocer's stock. The winning essay read as follows :

Causes of waste and depreciation : 1, overbuying of perishable goods ; 2, unsalable goods are always depreciating ; 3, bacon cut up by inexperienced hands regardless of cost ; 4, eggs are being kept too long in original, damp or musty packing ; 5, oranges, lemons, etc., left in original cases ; 6, bad stockkeeping is a source of great loss ; 7, overbuying causes much depreciation and waste ; 8, paper thrown away as useless ; 9, string received with goods ; 10, goods exposed in windows to sun ; 11, sensitive dried goods allowed to remain in bags ; 12, paraffin kept in barrel for use evaporates very much.

Means of prevention : 1, Be more careful in buying ; 2, only buy actual salable goods ; 3, only a man understanding bacon should be allowed to serve it ; 4, should always be unpacked on arrival, and cracks sold at once ; 5, these should be repacked immediately upon arrival ; 6, keep a responsible man to look after it ; 7, buy only present necessities ; 8, all paper that arrives with goods it pays to string up again ; 10, should be guarded with blinds, and not allowed to stay in too long ; 11, should be kept in proper stock tins ; 12, should be put into proper cisterns.—Exchange.

WHERE ARE THEY?

Back at work and will call upon you next week. Our **"Kiji"** Japans are in; also **"Empire"** Pekoe and Golden Tipped Pekoe Teas.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **HAMILTON.**

JAMES TURNER & CO., HAMILTON,

thank their customers for the liberal orders arriving by every mail, and their travelers, now enjoying well earned holidays, will heartily appreciate such action on the part of their friends. . . . . .

THE WEATHER

Last August was the driest for 30 years; the indications for the present month are that this August will be very hot and dry also. When people are leaving town, sell them some "Reindeer" Brand Condensed Milk and Coffee.

To Our Many Customers:

During the Holiday Season all Letter Orders will receive our special attention, and you can rely on prompt shipment. Prices always right.

T. KINNEAR & CO. 49 Front Street East, **Toronto.**

ABOUT CLERKS.

THE following opinions, written for an exchange by a merchant, are well worthy the attention of not only the clerks, but employers generally:

Help.—It is a mistake to employ clerks who do not properly look after their employer's interest. A customer gets his impressions of the house by the treatment he receives from its clerks. He may be repelled or drawn towards them.

Attracting Trade.—A business, to be successful, must have power to attract and hold custom. A clerk who fails to do his share in this direction is a positive injury, and should be dismissed.

Elements of Success. — The success of many men in business has not been solely their shrewdness, but ability to correctly read human nature and surround themselves with efficient and reliable help.

Qualifications.—Some of the qualities of the good clerk are loyalty to his employer, alertness in attending to the wants of customers, politeness and geniality of manner, honesty and industry.

Disloyal Clerks. — The disloyal clerk should be promptly discharged. He may be bright, intelligent and industrious, but he will do his employer harm. He will be continually making unfavorable comparisons between his employer's business and others in the town, sparing no pains to inform those who will listen to his twaddle how much better the business might be run. Nothing suits him about the store and he scatters the seeds of discontent among his fellows.

Artful Dodgers.— The clerk who dodges out of sight when a customer enters, instead of approaching him with a smile and pleasant word, is also a hindrance.

Bashful Clerks.—It may be diffidence or natural disposition which keeps him in the background and allows his less experienced comrade to go to the front, but the employer should keep his eye on his men and encourage the timid ones to throw off their modesty and always be prepared to greet people promptly.

Courteousness—Politeness and geniality go a long way in holding trade, but with it the clerk must be well informed and qualified to intelligently explain the goods he attempts to sell. Gruffness and curtness are calculated to repel buyers.

Punctuality.—Promptness in sending out parcels has much to do with the welfare of a business.

An Instance in Point.—A party bought some goods at a store and asked that they be delivered that evening. Through carelessness of the clerk, however, who waited upon the lady the goods were not sent as requested. The next day was very rainy in the morning and it was supposed that noon would do. But before that time the customer, who probably thought the establishment considered her unworthy of credit, called and informed the salesman that he need not trouble to send her parcel, adding that there were other hardware stores in town, leaving the store without waiting for explanations.

THE ESSEX, ONT., TOBACCO CROP.

Latest estimates as to the acreage of tobacco in South Essex this year place the crop at 30 per cent. of last year's growth, but the turnout will probably reach somewhat over one-half of that grown last year.

Most of last year's tobacco is being picked up through South Essex by the different buyers. D. A. Wilson, tobacco expert, of Detroit, representing Mr. Riley, of Charlottetown, P.E.I., is purchasing this week in Gosfield South, and has managed to secure all the dark heavy tobacco in the township. He bought chiefly from Dr. King and Darius Wigle, the quality being Blue Prior. The St. Lawrence Tobacco Co. are among the new concerns making a



THE SCOTS GREYS

the famous British regiment,

and Imperial Cheese

both have the same motto—

"Second to None."



IN STORE

See our samples.

NEW SEASON'S

Fine

Panyong, Moning, and Pecco Congous.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

bid for Essex leaf. They want Burley chiefly. The L. E. & D. R. R. are already looking out for next year's shipments, and as soon as a fair estimate of the amount of crop on hand is received, they will erect two warehouses, one at Leamington, the other at Kingsville, for the purpose of storing and preparing the weed for shipment.—Amherstburg, Ont., Echo.

VARIED OPINIONS OF TEA.

How very ridiculous to us of the present day seem the early prejudices and opinions of some of those men who lived but a century ago, and whose professions and social position enabled them to regulate public opinion, writes J. A. Willison in The New England Grocer. The Dutch claim to have introduced tea into Europe early in the seventeenth century, and it seems hardly credible to us that the innovation of this innocent and refreshing beverage should have caused so much opposition and dismay among the people of the Old World.

Many virulent pamphlets were published against its use. Hollanders dubbed it "hay-water"; Patin called it "the impertinent novelty of the age"; Hanneman, in Germany, looked upon tea dealers as immoral men, lying in wait for men's purses and lives, and men of science advanced the most absurd theories regarding this harmless shrub.

"The progress of this famous plant, however," says an ingenious writer, "has been something like the progress of truth, suspected at first, though very palatable to those who had the courage to taste it, resisted as it encroached, abused as its popularity seemed to spread, and established its triumph at last, in cheering the whole land from the palace to the cottage, only by the slow and resistless efforts of time and its own virtues."

In China, the native home of the plant, poets never tire of its praises. "Drink tea," says one, "and the animal spirits will be lively and clear." That this shrub has some quality which highly recommends it, is shown by its general use. The "bubbling and loud hissing urn" daily throws up its "steaming column" from nearly every American table as the liquor is poured into the cups. It is said that tea is drunk by more than half the population of the globe, and that millions of pounds are grown, sold and consumed every year.

Benjamin Franklin tells an amusing story of the queer notions some people of his day had of the manner of preparing tea. A family of his acquaintance received a small quantity of it as a Christmas present. They had heard of tea, but knew nothing of how it should be used. In the first place, a portion of it was boiled in a pot, salted and peppered, and then the family attempted to eat the leaves. These they found very bitter and determined to try another method of cooking; so they put them into a pan and fried them. This was no better. Other ways were tried, but unsuccessfully, so the tea was laid aside as useless.

Thomas Garway, who first sold and retailed tea in England, as early as 1660, recommended it for the cure of all disorders. Many nobles, physicians, and others sent to Garway for the article and his method of preparing it. When first introduced into England, it sold as high as 60s. per lb., but now a fairly good tea can be bought at 60c. per lb., thus enabling other than the rich to enjoy "the cup that cheers, but does not inebriate."

A REMARKABLE ORDER.

Editor CANADIAN GROCER, — Believing you to be interested in any item of news, particularly progressive business, we give the following which refers to "Salada" Ceylon tea:

We have just received an order for 3,500,000 labels, and 3,000,000 cardboard ends for the "Salada" tea packages. This we believe to be the largest order ever placed in Canada, at any one time, by any firm, either in, or out of, the tea business.

We are, your truly,
The Harris Lithographing Co.

Toronto, August 14, 1899.

Our Roasted Coffees

are attracting the attention of the trade just now, on account of their delicious drinking qualities and low prices. If your coffee trade is not satisfactory let us have your order for a tin. We guarantee satisfaction.

100, 200 AND 300 AT 16c., 22c. AND 28c.

JOHN SLOAN & CO.

Wholesale Grocers. TORONTO

COLLECTING OLD ACCOUNTS.

IT appears that an unpaid bill of long standing keeps the debtor away from the creditor's store as effectively as though a plague were raging there, says The Dry-goodsman.

How unfortunate it is that debtors who may be unable to pay, have not got the gumption to tell a merchant plainly that they are unable to pay their bills, that they will do so just as soon as they are able, and that until they are able they will continue to trade with their creditor and pay cash for what they buy. Action of this nature would rob bad bills and losses of their sting.

When a person fails to meet his bills, and through this cause ceases to deal with his creditors, the creditor should not hesitate to speak to the debtor regarding the matter, and say: "Mr. Can't Pay, you know you owe me for some goods bought of me. I realize the fact that you cannot pay me just now, but I know that you will do so just as soon as you are able. Now, I want you to keep on trading with me. Your cash trade is just as good to me as anybody else, and I believe I am entitled to it. I won't bother you about that bill. I know it will be all right some time."

If you succeed in getting their trade back, just treat them as though they didn't owe you a penny. You may find it profitable.

Business rivalry in a town should not prevent the merchants in a town from having a little credit bureau of their own. They should exchange confidential reports to each other regarding the accounts and standing of the people in the community, but the privilege should not be abused by anyone.

When mortgages on crops are taken as security for goods sold it can hardly be considered a credit transaction, although many losses are entailed when crops prove failures. It would be advisable when a doubt exists as to the quality of such security to have an extension clause in the mortgage covering crops for two or more successive years. In this way a merchant continues his protection at least a year longer.

Many merchants cannot afford to give credit even though they may feel disposed to do so, because of their limited capital.

The refusal of credit should always be made in such a way as to give no offence to the person asking it.

Refusing credit in a cold or harsh manner reacts strongly to the disadvantage of a merchant, as those who are refused may speak ill of a merchant who refuses them, and being spoken badly of is not conductive to the profit or progress of any man, be he a merchant or not.

A very safe plan for a merchant beginning business, or even an old established one, to pursue is to limit his credit to an amount that will approximate his net profit on cash sales. By closely following this rule, he will be always in a position to keep up very satisfactory communication with his own bases of supply, and, should a merchant's creditors press him hard occasionally, he will find it very convenient to be able to show a stock of goods equal or excessive in value to the amount of their claims. A merchant will find this to be a splendid implement to extend the patience of his creditors should it be necessary.

Summing up the credit question, it may be likened unto a business tonic, which, used according to the directions of prudence and wisdom, proves very healthy to business, but used without much consideration and in an uncautious manner, proves very disastrous and destructive.

WHAT IS VINEGAR?

The word vinegar is derived from the French "vinaigre," which literally means sour wine. The vinegars of commerce are divided into two classes, says an exchange. In one class, the sugar of various substances is changed by fermentation into alcohol, and the latter is again changed into acetic acid by another ferment.

Selected Quality. *Full Weight.*



EVERY CAN GUARANTEED.

Japan Teas

We offer two lines, **SWEET STRONG DRAW** at **12½c.** and **15c.** WRITE FOR SAMPLES.

OUR TRAVELLERS—COVERING ONTARIO, WEST AND NORTH OF TORONTO—RESUME THEIR TRIPS NEXT WEEK.

Kindly write us, or order by wire at our expense, if you cannot wait for them.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS, MANUFACTURERS
IMPORTERS OF TEAS.

TORONTO

mycoderma aceti. The vinegars from wine, malt, cider and sugar belong to this class. The other kind, pyroligneous acid, is obtained by the distillation of wood. When wood is heated in iron retorts, out of contact with air, gases are evolved, and water, tar and other products are collected in receivers, while the coke or charcoal remains behind. From the liquor, on rectifying, acetone, wood alcohol and acetic acid are separated and purified. The wood vinegar, or spurious vinegar of commerce, is made by diluting this acetic acid with water, and coloring it with caramel, to match the appearance of malt and other standard vinegars.

SNOBBERY IN TRADE.

A Boston daily recently asked: "Why is it the grocerymen show undisguised contempt for each other in the presence of a customer?" This question might be capped by another, in the following form: Why do many grocers invite popular contempt for their business by showing symptoms of being ashamed of it?

The word "grosser," the original form of "grocer," explains New York Merchants' Review, meant a dealer in gross lots—a large dealer—and if any business ought to inspire pride in those belonging to it and respect in outsiders, surely it is a business with such an origin.

An elderly farmer of considerable means, having disposed of his farm and bought out a local grocer—because he thought the grocery business was easy and remunerative—was as successful as his most sanguine friends could expect, but still did not seem to be happy. One day, an old neighbor, meeting the ex-farmer in the street, asked him how he liked the grocery business. "Don't like it at all," was the reply. "When I had my farm, everybody in the place was glad to see me, and if I called upon them I was received at the front door and ushered in with welcome words. When I call now, I have to go to the back door, for a visit at the main entrance wouldn't be relished, and, moreover, would set all the necks acraning in the supposition that I was on a dunning trip."

The ex-farmer, indeed, could not be consoled; before, he had been somebody; now, he was only a grocer—the haunter of back doors and the butt of popular satire regarding the surreptitious uses of building material as an ingredient of sugar.

The ex-farmer, it has been seen, took too gloomy a view of his position, and yet it must be admitted that in the newest circles of society the credentials of a grocer would not insure the applicant a very warm reception, unless he could point to a heavy bank balance.

For the existence of this feeling, however, the grocers themselves are answerable, because so many of them have shown a disposition to look contemptuously upon their means of livelihood and to leave it as soon as an opportunity in a more "genteel" occupation presents itself.

WINNIPEG'S JULY TRADE.

During July last Winnipeg exported goods to the value of $167,859, as compared with $112,015 in 1898, showing an increase of $55,844, almost 50 per cent.

In the same month the imports of that city amounted to $766,279, as compared with $698,927 last year, showing an increase of $67,352, or about 10 per cent.

PERSONAL MENTION.

Mr. M. A. Ewing, of S. H. Ewing & Sons, Montreal, and R. Blechynden, Colombo, Ceylon, were in Toronto on business this week.



UPTON'S . . .

Marmalade, Jams and Jellies

In 1-lb. glass jars, 5-lb. tin pails, and 7-lb. and 14-lb. wood pails.

FOR SALE BY ALL JOBBERS.

Send for quotations and particulars to

HENRY WRIGHT & CO., TORONTO.

Selling Agents for Canada.

Rowntree's

Rowntree & Co., Limited., of York, England, desire to call the attention of the Canadian trade to their well-known preparations, viz.:

Rowntree's ELECT Lemonade — A new Lemonade (in essence), of great purity and delicate flavour. This deliciously refreshing beverage for the hot season has attained immediate popularity in the Old Country, not only because of its superior qualities, but by reason of its great economy in use.

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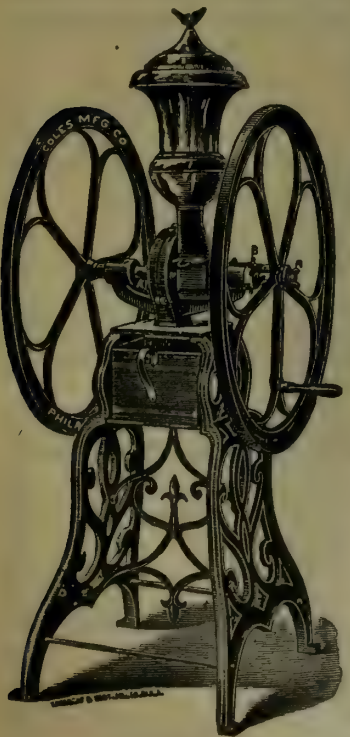
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SCOTCH HERRING FISHING.

ACCORDING to recent advices from Aberdeen, the Scotch herring fishing at the various stations on the coast of Scotland was prosecuted under very adverse conditions, and, as a consequence, the results are very discouraging to the fishermen, curers and all concerned. Indeed, the herring catch on the east coast so far is described as a failure, and not since the poor year of 1888 have matters been as bad as they are at present. The first week of July only made a total of 6,000 crans for the east coast, exclusive of Orkney and Shetland. The second week was better, yet the result came to the small total of 13,000 crans. It is estimated that the decrease will amount to over 250,000 crans. At the P.A.F. stations alone the decrease comes to about 190,000 crans. It can hardly, however, be said that the failure is due to the scarcity of fish, for the conditions have never been the least favorable to prove their scarcity or not. The calm weather alone is to blame for the disastrous results, for, if the boats had got to the desired fishing ground, they would have never been able to return with their catches. For days, if not for weeks, the experience along the coast has practically been "no stir in the sea," and what the fishermen desiderate is not only wind for their sails, but that the sea itself should be stirred up.

While, as yet, things have not taken definite shape along the east coast, but have proved, so far, a failure, it must be tantalizing to fishermen and curers to see such good fishing being experienced at Stornoway and Shetland. The week's fishing in Shetland ran up to the splendid total of 21,700 crans, which now makes the catch to date 154,670. A large number of east coast boats, learning of the success which had attended the fishing in Shetland during the week, were induced to return to Lerwick, and have since been doing well. Peterhead and Wick curers have also commenced operations there. Since it has become known in Germany that the Shetland full herrings have been so plentiful, a reduction in price has followed, but mediums and matties are obtaining former rates, or nearly so. The latest quotations from Stettin and other important centres are: Fulls, 28 to 30 marks per barrel; mediums, 26 to 27, and matties, 24 to 26. At the end of the week, a considerable number of the east coast boats left for home, and they will make a start at the fishing during the present week.

As a result of this condition of affairs, the packers in Scotland look for high prices on Scotch fish delicacies, and some of them have advised their agents that offers will only be accepted subject to confirmation at the date of shipment.

A CANNED CORN SYNDICATE.

According to sales agents in Montreal, a syndicate has been formed in Western Ontario which now controls over 100,000 cases of this season's pack of canned corn, the latest purchases being on the basis of 72½c. per dozen. Of course, if they are successful in controlling the output, higher prices will rule, but buyers and jobbers generally say that the scheme has been tried before and that the effects were only temporary, the range of artificially stimulated prices being of short duration. Accordingly, though willing to operate at a reasonable level, they will not concede extreme prices.

UNITED STATES BUTTER EXPORTS.

THE Agricultural Department of the United States has been devoting considerable attention to the export butter trade of that country. This trade has not developed; in fact, it has retrograded in the past three years.

In 1880 the United States, according to The New York Journal of Commerce, exported 39,000,000 lb. of butter. Since then these figures have never been equalled, and rarely approached. The highest figure of recent years was that of the fiscal year ending June 30, 1897, when 31,690,025 lb. were exported. This fell in 1898 to 25,690,025 lb., and in 1899 to 20,247,997 lb.

The British market is, of course, the greatest consumer of butter. That country, in 1897, the big export year of the United States, imported 3,217,801 cwt. of butter. Of this, 1,334,728 cwt. were brought from Denmark; 154,196 cwt. from the United States; 109,402 cwt. from Canada, and 1,619,475 cwt. from all other countries.

These figures are conclusive evidence that exports from this side of the Atlantic are a very small percentage of the total import of Great Britain, the United States sending but 5 per cent. and Canada but 3 per cent. of the whole importation in that year.

While the exports from the United States have fallen off over 30 per cent. in the two fiscal years since 1897, the exports from Canada have much increased. Last year we sent a few thousand dollars worth less than in 1897, but the exports from Montreal from the opening of navigation to August 9, have been 162,559 packages, as compared with 73,276 packages up to the same time last year, showing an increase of 121 per cent. for the period.

From the inquiry made by the United States Agricultural Department, the conclusion is drawn that the reason the United States export butter trade does not grow is that the butter producers are indifferent to the trade, and, as a consequence, there is neither a continuous supply for export nor good refrigerator service between United States ports and Great Britain.

BRIGHT TRADE CONDITIONS IN CANADA.

IT is no exaggeration to say that never in the history of the Dominion were the trade conditions so good or the auguries for the future so promising.

The manufacturing industries have certainly never before reached such a high state of development, and they were certainly never so busy.

The difficulty with them now is not the securing of orders, but the filling of them. This is true of every branch of the manufacturing trades. Then merchants, wholesale and retail, have not much cause for complaint. They have, for some months, been experiencing a brisk trade, while payments have been as satisfactory as they have probably ever been.

The agricultural industry, which is after all the chief industry in the country, is in a better condition than for many years. The price of wheat is 1c. per bushel lower than it was a year ago, but cheese, butter, eggs and bacon are dearer than they have been in August during the last six years. In fact, one of the best evidences as to the condition of the farmer is the general manner in which he is repairing old buildings and constructing new.

The lumber industry is perhaps not as brisk relatively as most of the other staple industries of the country, but a good business, and one that is decidedly the best for some years, is being done. The demand, both at home and abroad, is better. Mail advices from Liverpool show that from January, up to July, the aggregate tonnage of lumber received from British North America was about 27,000 tons in excess of the same period last year. The exports of lumber the produce of Canada during the fiscal year ending June 30 last were $28,025,487, compared with $26,533,060 the preceding year, an increase of $1,492,427, or nearly 5¼ per cent.

Turning to the mining industries, they are beyond all peradventure in a more active condition than ever. This is particularly true of the gold, coal and copper mines.

One of the best barometers as to the commercial condition of a country like Canada is its railways. And in the reading of these we again find food for satisfaction.

The gross earnings of the two great systems in the country aggregated, for the seven months ending July 31, $29,171,761, against $26,887,880 for the same period in 1898. The earnings of the Grand Trunk were $14,116,398, against $13,240,498, and of the Canadian Pacific, $15,055,363, against $13,647,382.

Still another reliable trade barometer is the bank clearings. Leaving out of the comparison the cities of Victoria and Vancouver, which in 1898 had no clearing houses, we find that the aggregate clearings for the seven months ending July 31 were $874,737,024, an increase of 9.5 per cent. over the same period in 1898, and of 26.5 per cent. over 1897.

Turning to the exports of goods, the product of the Dominion, for the fiscal year ending June 30 last, the aggregate figures are not as favorable as those of the preceding year, being $6,726,588. But when one comes to analyze the figures there is more in them for congratulation than for commiseration. Here is a table showing the exports, for the two years, of home products, exclusive of bullion and coin:

	1898.	1899.
Mine	$13,998,655	$13,351,064
Fisheries	10,793,852	9,947,957
Forest	26,533,060	28,025,487
Animals and their products	44,242,825	46,688,229
Agricultural products	33 234,004	23,014,314
Manufactures	10,455,289	11,457,162
Miscellaneous	146,894	201,478
Total	$139,402,279	$132,675,691

The decrease, it will be noted, is more than accounted for by the falling off in "agricultural products." And the depreciation in the latter is neither due to the want of a market abroad or the want of the material to export: It was due to the activity of the home demand and to the fact that farmers were in a better position to hold their wheat and did so. And many of them are holding it yet. The increase of over $2,400,000 in animals and their products, of $1,500,000 in products of the forest, and of over $1,000,000 in manufactured goods may be accounted pretty good salve for the decrease in other particulars. But if that should not be sufficient it might be pointed out that the total export trade of the United States also fell off during the past fiscal year. And yet we know that the commercial activity experienced by that country during the fiscal year 1899 was the greatest in its history.

AN UNBUSINESSLIKE HOUSE.

IF the business transacted during the session of the Dominion Parliament just closed, was in proportion to the length of the session, the country would scarcely suffer if the House did not meet again for two or three years. But, unfortunately, there was no such proportion.

The House was in session five months, and the solid business transacted during that time could easily be crowded into five weeks.

The members were sent there to transact business, but business was the exception and party strife the rule. And in the party combats some of the members managed to keep their tongues going as many hours a day as a laborer is expected to wield his pickaxe.

The average member seems to have about as little concern for the business interests of the country as he has for the welfare of the party on the other side of the House.

The people of this country do not send representatives to Ottawa to rehash stump speeches which have already probably been rehashed a score or more of times. Neither do they send them to pass resolutions to prove the loyalty of this country to the Empire. The Empire is already possessed of the proof of this. Nor did they send them to the capital to libel each other in a way that would land them in goal if uttered outside the precincts of the House. They sent them there to do business. Because they did those things which they ought not to have done and left undone the things they ought to have done they are deserving of the strongest censure. And the business men in every constituency throughout the country should not hesitate to express to their respeciive representatives their displeasure at the unbusinesslike practices which were so characteristic of the last session of Parliament.

DECLINE IN RAW SUGAR.

THERE has been a heavy and abrupt decline in the price of raw beet sugar in London during the past ten days. On Wednesday, of last week, beet was quoted at 10s. 9¾d. for August, and 10s. 6¾d. for September delivery, these figures representing a decline of 1½d. to 2¼d. on the previous week. Since then prices have slumped off still further, cables on Tuesday quoting August 4½d., and September 3d. lower, at 10s. 5¼d., and 10s. 3¾d. respectively. The aggregate decline, therefore, since the easiness set in has been from 6d. to 6¾d. This easiness has, however, been solely confined to beet stock, for raw cane sugar has ruled steady all along in London, while beet was falling. On Tuesday, Java was cabled at 12s 9d., and fair refining, 11s. 9d., the identical prices at which they stood ten days ago. The refined article, both in Canada and the United States, has as yet been unaffected by the easiness in beet at London. In fact, the Montreal refiners are holding prices firm at the former rise, and assert that if the demand is maintained in its present volume at any length, the trade need not be surprised if another advance in price is made. This independence on their part is due to the fact that their stock of refined is unusually low. The cutting between jobbers in Montreal has also been abandoned, and the market generally is in a more satisfactory condition than it was two weeks ago.

A SAFE VOTING MACHINE.

THE revelations at recent election trials have helped to bring into prominence the voting machine invented by John Waddell, grocer, Harriston, Ont.

This machine is a numerical recorder, the voter pulling out a handle under the designated name of whom he wishes to vote for. The pulling out of the handle moves a drum which displays one consecutive number for each time the handle is pulled out, and the drum will not move again or change its number, however often the handle may be pulled in or out, until the returning officer has moved a lever at the back or end of the box. In fact, the returning officer has, by this lever, to set the mechanism of the box for each vote recorded, and a voter can only operate one handle at a time, as the fact of pulling out one handle, locks all the rest of the handles of the box.

Special committees of the House of Commons have examined this machine, but, though the reports were all favorable to it, the box has never been adopted, as it would necessitate a complete change in the mode of voting.

The number of those who believe it would be beneficial to change our mode of voting, if by so doing ballot-stuffing would be made impossible, has increased greatly of late.

BETTER THAN THE KLONDYKE.

Two years ago the wheat crop of Manitoba and the Northwest Territories was placed at 16,000,000 bushels. Last year it was about 25,000,000 bushels.

This year, it is estimated by competent authorities, such as W. W. Ogilvie, the Montreal flour miller, that the crop will be at least 40,000,000 bushels, and, if favorable weather continues throughout the next few weeks — the harvesting period, the production will be fully 50,000,000 bushels.

The wonderful wealth of the Klondyke has often been extolled of late. This year the clean-up is estimated at between $12,000,000 and $20,000,000.

It can be seen at a glance that the wealth of the wheat areas of the Northwest is still greater than the golden regions in the valley of the Yukon.

What this remarkable development of our wheat areas means to the business men of both Western and Eastern Canada will be harder to figure out. One of the first results of good crops is always increased demand for the necessities and luxuries of home life. And this case is not likely to be an exception.

LIVE HOGS DEARER.

In the past ten days the price of live hogs has advanced from $5.25 per cwt. to $5.62½, an advance of 37½c. This advance has been made possible by the strengthening tone of the British provision market. The difficulty of securing sufficient supplies of hogs of the right size has also helped to cause prices to stiffen here.

The natural result of these advances will be a rising provision market. Hams are this week ½ to 1c. per lb. dearer than they were a week ago.

A SILLY ARGUMENT PRICKED.

AS everyone who has at all studied the matter knows, the route to China and Japan is much shorter from Vancouver than from San Francisco.

This fact has made the Canadian route to the Orient so popular as to incur the displeasure of some of the newspapers in California. Naturally, they have been looking for arguments in favor of the route from their own country. And the conclusions the Seattle and San Francisco papers have arrived at are to the effect that, while the Canadian route is the shorter geographically, this is minimized by the fogs and storms which are alleged to prevail on the northern route.

If this were so, the time occupied by the steamers, in making the respective routes, would reflect it. But figures which have recently been published show that they do not. The following table gives the average time taken by the steamers on the Canadian route during the years 1895 to 1898:

	West-bound. Hrs.	Min.	East-bound. Hrs.	Min.
1895	303	41	285	16
1896	303	30	289	32
1897	298	36	287	44
1898	302	32	287	16

Now the schedule time of the boats running from San Francisco and Yokohama via Honolulu is as follows: West-bound, 439 hours; east-bound, 363 hours. On the basis of this time and the distance via Honolulu the schedule time between San Francisco and Yokohama direct would be; West-bound, 425 hours; eastbound, 351 hours. The speed of the San Francisco lines, according to their schedule is: West-bound, 12½ knots; east-bound, 12.9 knots.

The boats running from Vancouver, which are of course owned by the C.P.R., easily maintain an average speed per annum of 14½ knots west-bound and of 15 knots east-bound.

If the Seattle and San Francisco papers want to create arguments that will tell against the Canadian route to the Orient, it is obvious they will be compelled to construct it out of better material than they have hitherto.

Perhaps we may be able to help them. Everyone knows the air of the ocean is pure and bracing, and that, therefore, the longer you are on it the better. We merely suggest this as an outline. The San Francisco and Seattle papers can do the filling in.

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Markets and Market Notes

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS

TORONTO, August 17, 1899.

GROCERIES.

GENERALLY speaking, there is a lull in the wholesale grocery business just now, the withdrawal of western Ontario travelers from the road causing quite a reduction in orders. After the travelers start out again, on Monday, a lively trade is looked for. Sugars are comparatively quiet, as just now is between preserving seasons. Berries are nearly all preserved, and the larger fruits have not yet commenced to arrive freely enough for preserving. There is a stiffening feeling in the canned goods market. The general opinion seems to be that the salmon pack will be considerably smaller than that of last year. The dry weather is interfering with the growth of tomatoes and corn, and is causing a stronger feeling for these vegetables. There is no change in prices. The tea market continues strong with steady business doing. The Sultana raisin market opened in Smyrna rather higher than last year, but a subsequent cable states that prices will be lower than ruled last season. The first shipments of currants will be made at a lower basis than was the case last year. Californian prunes are beginning to move in carload lots. Prices are about the same as a year ago.

CANNED GOODS.

The feeling continues to strengthen. Reports from salmon-packers at the Coast are conflicting, but the general belief is that the pack will be considerably lighter than that of last season. The hot weather is deterring the growth of corn and tomatoes and causing a stiffening in the feeling regarding futures. In many cases quotations for future delivery of tomatoes have been withdrawn, and it is doubtful if purchases could be made under 85c. Corn is unchanged, wholesalers still quoting 75 to 80c. for future and 95c. to $1 for present delivery. Peas are steady at 75 to 80c. There continues a good sale of canned meats, etc., at unchanged prices.

COFFEES.

A moderate, but steady, trade is being done. The feeling regarding price continues steady.

SUGARS.

The demand is somewhat quieter than it has been, but a general improvement is looked for when the larger fruits, apples, pears, peaches, etc., are ready for preserving. The London market shows an easier feeling in raw beet sugar. This, however, is generally thought to be due to manipulation on the part of speculators. Locally the feeling is firm, but prices are unaltered. The Guild price is $4.65 Toronto for St. Lawrence and Redpath refined sugars and $4.60 for Acadia. Foreign granulated is quoted at $4.60 Toronto.

TEAS.

A cable just received from Shanghai, states that the offerings of low-grade tea at that port are small, and that prices are higher than last year. Firsts and seconds are expected to sell at about the same price as was paid at the opening a year ago.

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

Japan tea is commencing to move in moderate quantities at prices 1c. above last season's. Supplies of Ceylon tea are coming to hand slowly, with a general firmness, especially in the lower grades.

FOREIGN DRIED FRUITS.

CURRANTS—Cable advices just received quote currants by shipment on first boats at prices rather lower than a year ago. Buyers, however, are holding off for still lower quotations.

SULTANA RAISINS — Samples of early arrivals of Sultana raisins, which are now arriving at Smyrna, have been received in Toronto. This fruit, being of the first arrivals, is somewhat immature, but was readily bought at comparatively high prices. Cable advices since received state that prices at the real "opening" of this season were just about the same as those of last year, but that lower quotations are looked for. Late advices state that recent rains and cool weather have greatly improved the crop prospects.

PRUNES — Buyers are commencing to freely operate in Californian prunes, and several carload orders have been passed at prices above last season's range.

GREEN FRUITS.

The heavy receipts of tomatoes are the feature of the market. It is estimated that between 4,000 and 5,000 baskets of tomatoes were received at the Scott street market on Tuesday. This has brought the price to 15 to 20c., a decline of 5c., which so increased sales that this large amount was well cleared out by Tuesday night. Some canners have commenced operations, and others are expected to begin in a few days. The present indications point towards a large crop this year, yet prices are likely to keep firm after the canners are purchasing freely. The dark variety of early peaches are done. The light earlies, known as "Rivers," are offering freely at 20 to 35c., a decline of 5c. from last week's quotations. Canadian Bartlett pears are starting to arrive in fair quantities, and sell readily at 40 to 50c. per basket. The most of those in are not fully ripened, however, and prices are likely to be dearer when the ripe stock arrives. Common early pears sell readily at 25 to 40c. Canadian plums are coming in large quantities, and are in good demand at 30 to 50c., a decline of 20c. The large receipts of poor bananas have brought the price of common grades to $1, a decline of 25c. Bunches of this fruit that can be shipped safely are steady at $1.50 to $1.75. Red currants and gooseberries are done. Huckleberries are coming in very large quantities, and, though the demand is good, prices have been reduced 10 to 15c. There is a glut of inferior muskmelons, but good stock sells well. Watermelons are selling in good style at 15 to 25c., a decline of 5c.

COUNTRY PRODUCE.

EGGS—The decline noted last week was but temporary, lasting but a day or two. Prices have again advanced to 13 to 13½c., though some lots are still sold at 12½c. The home demand keeps pretty good, almost absorbing all arrivals. The export trade being done is light, because of the high prices here.

BEANS—Practically nothing doing. Prices are nominally $1 to $1.10 for hand-picked and 80 to 90c. for ordinary stock.

POTATOES—The feeling is slightly firmer, because of the arrival of better stocks. The demand is good and prices are 5c. dearer for best stock, the range now being 50 to 60c. per bushel.

VEGETABLES—Cauliflower is 25c. to 50c. dearer. Cucumbers are 5c. to 10c. cheaper. Butter beans have declined 25c. per bushel. There is a good demand throughout, with



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tomatoes, butter beans, green cucumbers, and corn arriving more freely. We quote: Cauliflower, $1 to $1.50 per doz.; Rhubarb, 15 to 20c.; radishes, 15c. per dozen bunches; corn, 8 to 10c. per doz.; vegetable marrow, 40 to 60c. per doz.; green onions, 5 to 10c. per doz.; celery, 50c. to 75c. per doz.; lettuce, 20 to 25c. per doz. bunches; cabbage, per doz., 30 to 50c.; parsley, 20 to 25c. per doz. bunches; green cucumbers, 5 to 10c. per doz.; new beets, 10 to 15c. per doz. bunches; parsnips, 40 to 60c. per dozen bunches; carrots, 20 to 30c. per doz. bunches; green peas, $1 to $1.10 per bag; butter beans, 75c. to $1 per bushel; tomatoes, 20 to 25c. per basket.

BUTTER AND CHEESE.

BUTTER—There seems to be no let-up in the stiffening of butter values. A better feeling and prices on the British market this week has resulted in advances of 1c. in all grades of both creamery and dairy. Prices of all grades are now at a higher basis than they have been at any time during August in six years. The home demand keeps large, and local dealers compete energetically with exporters for supplies. Dairy pound prints are now quoted at 17 to 18c.; best tubs at 16 to 17c.; second grade tubs at 12 to 14c. Creamery tubs and boxes are worth 19 to 20c., and prints and squares, 21 to 22c.

CHEESE—The cheese market also shows a steadily stiffening tendency. An advance of ½ to 1c. is noted this week, the local prices being at present 10½ to 11c. per lb. On cheese boards, from 10⅛ to 10 3-16c. is commonly paid. Some exporters are talking of 12c. September cheese, and the outlook at present seems to favor such prices. The local demand is good, considering the high prices ruling.

FISH.

The scarcity of the past few weeks is still interfering with sales. Trout and whitefish, which are especially scarce, are ½c. dearer this week. We quote: Trout, 8c.; whitefish, 7½ to 8c.; maskinonge, 8c.; pickerel, 7½c.; perch, 4c.; herrings, 4c.; halibut, 12½c.; steak cod, 7c.; haddock, 5c.; cod in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.

PROVISIONS.

The price of live hogs continues to go higher, an advance of 12½c. bringing the price now up to $5.62½ per cwt. This advance is a result of better feeling and prices in the British market, which is taking all Canadian offerings at steadily improving prices. As this clears up all surplus stock, the competition for home trade by packers is not keen, as it is difficult to secure sufficient hogs to supply demand. The price of all hog products, therefore, is firm, with an advance of ½ to 1c. in hams, which are now selling at 12½ to 13½c.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—There seems to be a rather easier feeling, yet prices are well maintained at 68c. outside for both red and white. A fair delivery is noted on the street market with prices steady. We quote as follows: Wheat, white and red, 71c.; goose, 68c.; peas, 62 to 65c.; oats, 34 to 35c.; barley, 43 to 44c.; rye, 51 to 53c. No. 1 hard Manitoba wheat is unchanged at 80c. Toronto.

FLOUR—There is a moderate business doing. Prices are unchanged. We quote as follows: Manitoba patents, $3.90; Manitoba strong bakers', $3.60; Ontario patents, $3.70; straight roller, $3.35, Toronto freights.

BREAKFAST FOODS—There is no change. We quote as follows: Standard oatmeal and rolled oats, $3.75 in bags and $3.85 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL

HIDES—There is a good demand at firm prices. We quote cowhides: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6¼c. Steer hides are worth ½c. more. Cured hides are worth 9c.

SKINS—Prices are firm and unchanged, and a good demand absorbs all supplies. We quote: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins are worth 90c. to $1, and lambskins, 35 to 40c.

WOOL—The bulk of this season's clip seems to be in the hands of dealers. These find little inquiry. No sales are reported yet. We quote fleece at 14 to 14¼c., and unwashed at 8 to 9c.

SALT.

The demand continues good. Prices unchanged. We quote at Toronto: Canadian salt, carload lots, $1 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.05 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 70c.; sacks of 200 lb., 45c. English coarse salt 47 to 49c. Toronto per sack of 154 lb.

MARKET NOTES.

Hams are ½ to 1c. per lb. dearer.

Red peppers are now selling well, at 60 to 75c. per basket. Gooseberries and red currants are done.

All grades of butter have advanced 1c.

Corona Golden Figs

are choice eating and cooking Figs. Put up in **1-LB. CAKES** — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

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Fruit Commission Merchants.

per lb. this week. Cheese is ½ to 1c. dearer, and eggs are ½c. higher.

Rutherford, Marshall & Co. state they have exported ten times as much butter already this season as they did last season.

QUEBEC MARKETS.

MONTREAL, August 17, 1899.

GROCERIES.

THE wholesale grocery market has exhibited a seasonable degree of activity during the week, but there are few striking features to report. Raw beet has been cabled much easier from London, but the fact has not affected refined here, and trade has been brisk in this staple. Molasses is firmly held, though offers to arrive are reported at a shading on prices asked for stock here. Canned goods of all sorts are firmly held. Valencia raisins are steady in tone and primary advices are of a firm nature. Rice, coffee and spices show no material change, while the tea market has exhibited a fair degree of activity.

SUGAR.

Business in sugar has been active since the recent rise in prices, and the prospects are that it will continue so, as stocks throughout the country are generally admitted to be down to a pretty low level. Cutting in prices between wholesalers is a thing of the past, making a more satisfactory condition of business. At the factory, granulated is now selling at $4.55, and yellows at from $3.65 to $4.30 per 100 lb. In London, the market on beet has been weak, and declined from 6d. to 6¾d. within the past 10 days, with trade extremely dull at the decline, August being cabled to-day at 10s. 5¼d., and September 10s. 3¾d. Cane, on the other hand, has ruled steady but quiet, with prices unchanged, Java being quoted at 12s. 9d., and fair refining at 11s. 9d. In New York, raw sugar has been easier this week and lower, fair refining selling at 4c., centrifugal, 96 test, 4 9-16c., and molasses sugar, 3⅞c. Refined sugar there is quiet, but about steady.

SYRUPS.

There is nothing new to note in syrups, business being exceedingly quiet, and prices unchanged at 1¾ to 2¼c. per lb., as to quality, at the factory.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

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QUALITY COUNTS.

The **MAPLE LEAF** Brand combines all the qualities demanded by the highest class trade.

There is nothing better. If you are not already a customer of ours a sample order will convince you. . . . . .

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We buy Dried Apples. Send us samples and we will offer you.

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68 Front Street East, **Toronto.**

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.

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1-lb. Tin, 15c.

QUEEN'S FAVORITE
1-lb. Tin, 10c.

Supplied through the trade.

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COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

MOLASSES.

The Barbadoes molasses market is firm in tone, but the volume of business is small, as buyers and sellers are somewhat apart in their ideas of value. Holders of goods on spot are firm at 34½c. in round lots, but it is claimed that this figure would be shaded for molasses to arrive. In a jobbing way a fair trade is reported, and prices are unchanged at 35c. for carload lots and 36c. for single puncheons.

CANNED GOODS.

There has been nothing doing in new pack corn lately, because it is held too high for buyers' views. In new pack tomatoes, peas and beans there is nothing new to report, except that prices are very firmly held here. There is a fair demand for spot goods, and sales in a small way are reported at the following: Tomatoes, 75c.; corn, 90c., and peas and beans 75 to 77½c. per dozen.

A small sorting-up trade is noted this week in canned fruits, with values steady and unchanged. We quote: Apples, 3 lb., 75c.; preserved, $1.40; 1 gal. tins, $2; pears, 3 lb., $1.80; plums, 3 lb., $1.60; greengages, 3 lb., $1,75; yellow peaches, 3 lb., $2.25; pumpkins, 3 lb., $3.65; strawberries, preserved, $1.35; do., in syrup, $1,15; raspberries, preserved, $1.40; do., in syrup, $1.15.

There is no new feature in new pack salmon. Buyers generally have placed their orders, and new business is nil for the reason that the majority of packers have withdrawn from the market with the exception of one cannery, who ask $4.75 f.o.b. Coast, agents accepting orders subject to confirmation at the cannery. All estimates seem to agree that the pack will fall short of last year's, and for this reason values are firmly held. The demand for French sardines has been fair and some large orders have been booked of late at firm prices. Prices are unchanged: Small quarters, $7.50 to $8; ordinary, $7.75 to $8.25; full quarters, $10.50 to $11; American do., $13.50 to $14; boneless, high halves, $22 to $23; low do., $18.50 to $19.50; high quarters, $16 to $17, and low do., $10.50 to $11.50.

DRIED FRUITS.

There is no change in the position of this market, the tendency being strong as all fruit in first hands is completely exhausted, the last lot of 900 boxes Valencias being placed the other day at 4c. for fine off-stalk. Private cables from Denia state that the market there is strong, and quoted fine off-stalk at 16s. f.o.b. for first shipment via Liverpool, which figure is equal to a fraction over 5c. laid down here. By the first direct steamer the same quality of fruit is offered at a price equal to 4½c. here in Montreal.

RICE.

A fairly active trade is reported in rice, and prices show no change. We quote: B standard, $3.40 to $3.50; Patnas, $4.12½ to $4.75; Japans, $4.50 to $5, and Caroline, $6 to $7.

COFFEES.

The demand for coffee is slow, and the market almost motionless. Maracaibo bean, in bags, is quoted at 8 to 14c.; Mocha, 18 to 19c.; Java, 16 to 20c.; Rio, 8 to 9½c., and Santos, 8 to 9½c.

SPICES.

Business in spices is quiet, but prices are firmly held. We quote as follows: Singapore black pepper, 12½ to 13c., and Singapore white, 19½ to 20c. Penang pepper, 17½ to 18c., and West Coast, 12 to 13c. Pimento, 11 to 12c. Nutmegs, 28 to 44c., as to quality. Cassia, 9 to 10c.; Jamaica ginger, 19½ to 20c.; Cochin tips ginger, 6 to 6½c.; Zanzibar cloves, 9 to 10c.; nutmegs, 40 to 55c., and mace, 45 to 50c.

TEAS.

A moderate amount of business is noted in teas. Inquiry for old crop Japan has been better, and several fair-sized lines have been placed around 12c. Some 400 packages gunpowder also changed hands at 11 to 12½c. Several moderate-sized lots of new Japans have been turned over at prices ranging from 15½ to 20c., and other sales of new crop Japans, amounting to 500 packages, were placed at 16 to 17c. Some small parcels of Ceylons sold at 17½c., and good low-grade old medium Japans are firm at 13 to 14c.

GREEN FRUITS.

There has been very little change in the green fruit business since last report. Raspberries are out of the market, and imported tomatoes have been put out of camp by the abundance of domestic stock offering. Bananas have been in more liberal receipt this week, but the supply is not more than equal to the demand. Sales range between $1 and $1.50 per bunch, as to quality. Oranges remain unchanged at $3.25 to $4 per box, with a very limited business doing. Lemons are quiet, and range all the way from $2 to $3, as to quality. Large quantities of Canadian seasonable fruits arrive daily, but, being of the early varieties, find a rather slow sale. Canadian peaches are commanding 35 to 50c. per basket, as to size; pears, 30 to 35c.; Lombard plums, 50 to 65c.; Lawtonberries, 5 to 7c. Muskmelons are very plentiful, and are offering at $1 to $1.50 per crate, as to size. The heavy arrivals of Californian fruit have made prices easier. Although the receipts have been heavy, they have been readily bought up at the following prices: Pears, $2.10 to $2.40; peaches, $1.25 to $1.40, and plums, $1.30 to $1.60. Canadian apples have been arriving more plentifully, and are offering at $2.50 to $3 per bbl.

FISH.

Prices are largely nominal on all sorts of fish. We quote: Fresh haddock and cod at 3 to 4c. for haddock, and 3 to 3½c. for cod; British Columbia salmon, 12 to 13c.; halibut, 13 to 14c.; salt fish: Green cod, $4.25 to $4.50 for No. 1, and $5 for No. 1 large per barrel; dry cod, $4; Nova Scotia herring, $4.25 to $4.50 in barrels; Cape Breton, $4.75 in barrels; No. 1 Labrador salmon, $14 to $15; sea trout, $9.50 to $10; lake trout, $4.25 to $4.50 per keg of 100 lb.; No. 1 green haddock, $4 to $4.25.

COUNTRY PRODUCE.

EGGS—The market continues unchanged as to values, through supplies are rather liberal. We quote as follows: Choice candled stock at 15 to 15½c.; ordinary at 12½ to 13c.; and No. 2 at 10 to 12c. per dozen.

MAPLE PRODUCT—Continues quiet and unchanged. We quote: Syrup, in wood, 6½ to 7c. per lb., and at 85 to 90c. per tin. Sugar, at 8½ to 9c. per lb.

HONEY—Meets a fair inquiry at steady prices. We quote: White clover comb, in 1-lb. sections, 9 to 10c.; dark, 7 to 8c.; white extracted, 7½ to 8c., and dark at 4½ to 5c.

BEANS—Continue featureless. We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 85 to 90c.

POTATOES—Are quiet and steady at 35 to 40c. per bag, and 70 to 80c. per bbl.

ASHES—Are without change. We quote: First sorts, $3.70 to $3.75; seconds, $3.50, and first pearls, $5.25 to $5.50 per 100 lb.

FLOUR AND GRAIN.

GRAIN—The local grain market did not exhibit any activity to-day. Afloat and Fort William, No. 1 hard Manitoba is quoted at 70½c., while there was nothing to report in regard to coarse grains.

FLOUR—The flour market rules steady and export is noted which may lead to business shortly. Prices are unchanged. We quote as follows: Winter wheat patents, $3.75 to $3.90; straight rollers, $3.30 to $3.40; in bags, $1.60 to $1.65; Manitoba patents, $4 to $4.20; strong bakers', $3.60 to $3.80.

MEAL—The oatmeal market ruled dull, but values were steady, at $3.67½ per bbl., and $1.72½ per bag.

FEED—There is a fair demand for feed and prices are well held. We quote as follows: Ontario bran, in bulk, $13.50 to

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$14, and shorts, $15 to $15.50 per ton; Manitoba bran, $13.50 to $14; shorts, $16 to $17; mouille, $18 to $25 per ton, including bags.

HAY—Arrivals of new crop hay, so far, have shown most excellent quality. The market is quiet and steady. We quote: Choice No. 1, $8 to $8.50; No. 2, $6 to $6.50, and clover, $5.50 to $6 per ton, on track.

PROVISIONS.

There was a fair trade in smoked meats to-day, prices ruling firm. Other provisions were quiet, but also ruled steady. We quote: Heavy Canadian short cut mess pork, $16; short cut back, $15.50; selected heavy short cut boneless mess, $16.50; and heavy long cut mess, $15 per barrel. Pure Canadian lard in pails, 7c. to 7¼c. per lb.; and compound refined, 5½c. to 5¾c. per lb. Hams 12c. to 13½c., and bacon 11½c. to 12½c. per lb.

CHEESE AND BUTTER.

CHEESE—The firm tone of the market was amply demonstrated at the wharf Monday morning, when 8,000 Quebec cheese were rapidly bought up at a range of 9⅞ to 10¼c., the ruling price being 10⅛c, which shows an advance of ⅜ to ½c. per lb. on the previous Monday's range. For trade over the tryer, holders asked very full prices to-day, and it is claimed that 10½c. was refused for a fair line of Western stock. However, prices may be quoted at 10⅜ to 10⅝c. for Western, and 10 to 10¼c. for Eastern cheese.

BUTTER — The advancing tendency continues, and extreme prices have again been paid in the country, figures that entail a good advance on spot prices. For export trade here, 20½ to 21¼c. is a fair range for finest creamery to-day, though a fraction more than the outside figure is known to have been made. Seconds are worth 19½c., and that figure is bid freely for them. Western dairy ranges from 15½ to 16c., having stiffened in sympathy with creamery. Business in a local way remains quiet, prices being ½c. higher than for export.

MONTREAL NOTES.

Receipts of Canadian apples are increasing at this market.

Raspberries are now off the market, no more being offered.

Butter and cheese have both advanced another ¼ to ½c. per lb. on last week.

Late cables from Denia quote Valencia raisins strong at 16s. f.o.b. for shipment via Liverpool.

It now seems to be generally conceded that the salmon pack will be much less than last season's.

Heavy receipts of local tomatoes have completely driven imported and western stock off this market.

There has been a heavy and abrupt decline in raw beet sugar in London, but local prices for refined are, as yet, unaffected thereby.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., August 17, 1899.

THERE is still a quietness in business, but dealers look confidently forward to a good fall trade. There is a firmness in all lines, and many show a tendency to much higher figures. There are less idle men in the city than usual at this season, though it is usually a busy season for the workingman. At present, there is no excuse for any man being idle. China tea continues to arrive freely. It is practically all brought via C.P.R. Indian teas are again offered by London merchants, the matter of 1 lb. allowance having been settled. It is still allowed, so the victory is with the dealers. Spices tend lower, and tapioca has been marked down—it is still high, and buyers order in limited quantities. In spice, the demand for pickling is the feature of the trade.

OIL—The only active line is burning oil, and, while there is increased demand for

present consumption, the chief business is the taking of orders for future delivery. Paint oils are making a record in regard to high prices. There is but a fair demand. Lubricating oils are dull at low values. In cod oils there are freer arrivals, but prices are still low. In non-freezing oil for the drug trade the low prices tend to increased sale of the Norway oil, to the disadvantage of the Newfoundland product.

SALT—There is a good sale for Liverpool coarse, and with fairly regular arrivals. Stock held continues quite large, owing to the continued advance in freights. Price of salt is very firm and tending to higher figures. This is also true of factory-filled. In Canadian, there is no change in price, but there is good sale. A small quantity of rock salt was received this week. Demand for this grade is now very light. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—Our trade is quite well supplied. Practically all goods will come upon a bare market. This is chiefly true of salmon and corn, but for a car of the latter, which was sold here, from Montreal, there would be none here. New goods continue to arrive. Gallon apples were quoted very low by a Montreal packer this week, and also other lines. Peaches are the one active line in fruit here, and dealers are still open to buy. Prices are held firm, some packers not yet quoting. There is a fair sale for pears, but plums show very little business. Pineapple is marketed higher, and is very scarce. Oysters are firm and light stock, and higher figures are likely to rule before new goods arrive. New blueberries are being received. These goods are showing an improved demand. Sardines, clams, kippers and haddies move freely. The quality of New Brunswick sardines is steadily improving.

GREEN FRUITS—This is the season of sale. In Californian fruits, some particularly fine pears are being received. Price is still high. In peaches, there is now considerable competition from Ontario. Plums are fair sellers. Lemons still show a wide range in price, but good fruit tends to higher figures. But few oranges are being sold. Bananas have less sale and prices are unchanged. Melons show but a light business. Apples are a chief feature of the the trade, and show both improved sale and quality. In berries, raspberries are getting scarce. Berries are much missed when season is over, as during the season they are a staple. The quantity of blueberries shipped to the American market is very large this year; they stand up the best of any berries.

DRIED FRUITS—Valencia raisins are being quoted. While there is some range in the figures, they are rather above those quoted last year. Buyers are backward. They have ordered small quantities for early shipment, and are inclined to wait and see if, for later shipment, lower prices will not rule. They are also anxious to see how Californians will open. This raisin is very popular here. In Valencias, layers are about the only grade now imported, except in early shipments. Malagas, it is expected, will open low. In currants, prices are to hand, and values are quite firm. Dealers are holding off. In prunes, firm figures are expected to be the order of the day, and Californians will hold the trade. Figs are well below last year's figures. In onions, Maltas and Spanish are to hand, and Americans likely to come to hand any day. They largely hold the trade till Californians are received. Nuts will be high. Peanuts are being imported that show an advance over the early spring prices of 100 per cent. The present outlook for evaporated apples is that prices will be lower than last fall, though firm. In peels, all orders are about in. The large bulk bought is English peel.

SUGAR—There is a tendency to a further advance in price. There is a good sale, particularly for granulated. Stocks are fair, the arrivals during the week being quite free.

MOLASSES—There is a better sustained demand than was expected. Three small cargoes of Porto Rico have arrived within a short time, and another is daily expected. It has found a ready sale, so that present stock is not large. Barbadoes is scarce and there are but outside grades.

PRODUCE—Eggs are but a fair stock, and price is well maintained. Receipts are rather more free. Butter is very dull and low, and only the best will sell. Practically no creamery is being received. In cheese, our market advances slowly, and cheese are lower here than at the factories, where high prices rule for those that are fit for the English market. This leaves only the smaller cheese and the poorer grades for local trade, unless our dealers advance their offers.

FISH—This is but a fairly active line at this season, and perhaps it is well, as stock is hard to get. This is particularly true of fresh fish, very few kinds now being received. Some nice shad are on the market. Smoked shad are a particularly nice fish. Dry cod are still high; some very nice are being offered. Pollock are scarce and high. Pickled herring are becoming a feature of the trade. Owing to the liability of the pickle getting off, they are unsatisfactory to handle. Smoked herring have but a fair sale. Some nice kippers have been received, but, owing to the warm weather, the trade is largely local. We quote as follows: Large and medium dry cod, $3.75 to $4; small, $2.50; pickled shad, $3.50 to $5, as to quality; haddies, 4½c. per lb.; smoked herring, 6½ to 7½c.; halibut, 10 to 12c. per lb.;

AMERICAN SUGAR.

We quote in car loads (mixed cars if you wish), Standard Granulated and Bright Yellow Sugars, FREIGHT and DUTY PREPAID, as follows:

Brockville, Berlin, Belleville, Brampton, Brantford, Chatham, Cobourg, Delhi, Guelph, Lindsay, Napanee Peterboro', Prescott, Port Hope, Port Perry, Simcoe, Sarnia, Stratford, St. Catharines, St. Marys, St. Thomas Woodstock.—Standard Granulated, $4.55 per hundred; Bright Yellow, $3.65 per hundred.

Barrie, Collingwood, Goderich, Listowel, Meaford, Orillia, Owen Sound.—Standard Granulated, $4.57½ per hundred; Bright Yellow, $3.67½ per hundred.

Dundalk, Markdale, Orangeville, Pembroke, Renfrew, Shelburne, Sault Ste. Marie.—Standard Granulated, $4.60 per hundred; Bright Yellow, $3.70 per hundred.

We will be pleased to quote any other point not mentioned above.

We quote Macdonald's Tobaccos, f.o.b. Toronto, as follows: Brier, 8's, at 61 cents per pound; Prince of Wales, 8's or 16's, at 63 cents per pound.

57 Front St. E., Toronto. **A. H. CANNING & CO.**

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ATHLETE. DERBY

Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.
Also **SALTPETRE**, car lots or less.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

SELL . . .

GOOD WILL SOAP.

35% profit at six for a quarter.

Vanluven & Co., Napanee, Ont.

Clark's Pork and Beans—Plain

cost less than with TOMATO, please many customers as well—some better.

Try Some.

You may Trap a **few** Rats or flatten out a **few** Cockroaches and Bugs, but

Helpepper

clears out the whole lot at once without trouble.

LEEMING, MILES & CO., General Agents for Canada, **MONTREAL.**

SLEE, SLEE & CO., Limited

Tower Bridge Works, - - - London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to

CLARK, RAE & CO., 49 King Street West, **TORONTO, ONT.**

GRIMBLE'S English Malt **VINEGAR**

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.



The Leader Lawn Swing

Children's Delight, Satisfying to all, Perfectly Safe, Very Strong, Most Restful and Invigorating.

ORDER NOW.

THE DOWSWELL MANUFACTURING CO., LIMITED,

HAMILTON, ONT.

Hugh Walker & Son Wholesale Fruit and Commission Merchants

Consignments carefully handled.

GUELPH, ONT.

fresh haddock and cod, 2c.; shad, 10c.; boneless fish, 4 to 5c.; pollock, $2.25 per 100; salmon, 15 to 16c.; pickled herring, $2.25 per half bbl.

PROVISIONS—There is an increased quantity of local-packed pork and beef offered. Prices are firm. The sale is light, but shows improvement. In lard, quite low figures rule, but the feeling is towards higher values.

FLOUR, FEED AND MEAL — In flour, there is a tendency to higher values, but prices are still low. There is just a fair business. Manitobas have been rather lower. Oats are scarce in the West. There is but a light business here. Oatmeal is rather easier, but firm. In cornmeal, some American has been received, though costing higher than price asked by local mill, but the latter is not able to supply the demand. In beans, there is improved sale at even figures; the advance did not arrive. Hay is a good crop here, and better returns are expected than for some time, as it is thought there will be a demand from American market. We quote: Manitoba flour, $4.65 to $4.80; best Ontario, $3.85 to $4.10; medium, $3.60 to $3.75; oatmeal, $4.00 to $4.10; cornmeal, $2.25 to $2.30; middlings, $21 to $22; oats, 41 to 43c.; hand-picked beans, $1.05 to $1.10; prime, 95 to $1.00; yellow-eye beans, $1.90 to $2; split peas, $4.10 to $4.15; round, $3.25 to $3.40; pot barley, $4.10 to $4.15; hay, $7 to $7.50; timothy seed, American, $1.50 to $1.75; do., Canadian, $1.80 to $2.25; mammoth clover, 7½ to 8c.; alsike, 7½ to 8c.; red, 7¼ to 7¾c.

ST. JOHN NOTES.

The new package used by The Canada Cocoanut Co., is proving very popular here.

Mr. W. G. Cloyes, representing The Boston Molasses Co., called on the trade here this week.

A new canned meat is seen on our market, packed by The Wm. Davies Co., Limited, of Toronto.

We would advise our western friends that our Exhibition opens on September 11, and trust that many will take advantage of it to advertise their goods.

There is much dissatisfaction over the new rule the railways are enforcing, that where a car is consigned to one party it can only be delivered to him, and not to others upon his order.

Mr. Frank L. Worden, a city retail grocer, has suspended payment. Mr. Worden has been a hard worker and has kept close to his business, and his difficulty is a matter of regret.

The Maritime Board of Trade met here during the past week, but too late for any report in this number. The local board took advantage of this and got reduced rates for all dealers who would wish to visit the city, making a merchants' week. Quite a large number availed themselves of the opportunity.

CASTOR OIL AND ITS USES.

THE United States Consul-General at Calcutta writes as follows: The castor oil plant is cultivated throughout India, and the oil is frequently employed by the Indian dyers as an auxiliary in certain dye preparations. This oil has the reputation of being one of the best for dressing tanned hides and skins. The uses of the oil are many, it being the only suitable one for lubricating all sorts of machinery, clocks, watches, etc. It is the best lamp oil they have in India, and gives an excellent white light, with but little soot—almost an imperceptible amount—which quality no other oils possess. It use as a medicine is too well known to require more than mere mention. Though of considerable value as a manure, from the high amount of phosphates it contains, the castor oil cake is regarded by European cattle breeders as highly injurious to cattle; but in India a decoction prepared from the cake is given to buffalo cows to increase the flow of milk. The oil is usually extracted from the seed in two ways—by decoction and expression. The process of decoction consists in bruising the seeds, previously deprived of the husks, and then boiling them in water; the oil, rising to the surface, is skimmed off, and is afterwards again boiled with a small quantity of water to dissipate the acrid principle. To increase the product the seeds are sometimes roasted, but this makes the oil brownish and acrid. By expression, the seeds, after being thoroughly cleansed from the dust and fragments of the capsules with which they are mixed, are conveyed into a a shallow iron reservoir, where they are submitted to a gentle heat. The seeds are then subjected to long-continued pressure by hand screws. The oil is transferred to iron boilers containing a considerable quantity of water, and boiled for some time, the impurities being skimmed off as they rise to the surface. The clear oil is then carefully removed, and the process is completed by boiling it with a small quantity of water. There are two chief forms of the plant in India, of which there are many varieties.

"'Kolona' pure Ceylon tea more than ever satisfies the requirements of both dealer and consumer, who look for full value in the tea without added inducements in the shape of coupons and premiums, etc.," say The Eby, Blain Co., Limited.

HINTS TO BUYERS.

TKINNEAR & CO., have just to hand a shipment of fine Filiatra currants in cases and half cases.

"N. & P." pure olive oil, in 1-gal. tins, is being offered by H. P. Eckardt & Co.

English malt vinegar in small packages is for sale by Lucas, Steele & Bristol.

Samples of early Sultana raisins have been received in Toronto from C. Whittal & Co., Smyrna.

H. P. Eckardt & Co. are showing a fine line of whole mixed pickling spice at close prices.

A large sale of "Tanglefoot" fly paper is reported by Lucas, Steele & Bristol.

H. P. Eckardt & Co. report that they expect to make delivery of their "Victor" Japan tea next week.

In spices, Lucas, Steele & Bristol are offering exceptional values in pure goods.

Futures in salmon and vegetables are worthy of attention. James Turner & Co. are offering great values.

Lorimer's lemonade crystals are in stock with The Eby, Blain Co., Limited. They exactly reproduce the flavor of the fresh fruit.

A shipment of Californian fancy evaporated pears and some extra choice evaporated apricots is in store with The Eby, Blain Co., Limited.

W. G. A. Lambe, broker, Toronto, has received advices stating that the first direct steamer sailing from Madras to Montreal, will sail about August 25.

Now in store with W. H. Gillard & Co., ex ss. Cyprian Prince, a carload of exceptionally fine grades Rio coffee, which are offered at low figures in five-bag lots.

"Crushed Java and Mocha coffee steadily maintains its sale and reputation as the best low-priced coffee in the market," say The Eby, Blain Co., Limited.

"As a 'sign of the times,'" writes a correspondent, "many of the better class of hotels and restaurants in the large American cities now serve some special brand of Ceylon tea, and announce this on the bill of fare. 'Salada' appears to be one of the favorites."

City grocers should prepare for Exhibition trade. The Eby, Blain Co., Limited, carry a full line of staples and specialties to tickle the palates of country visitors.

Just arrived with W. H. Gillard & Co., a shipment of Libby, McNeill & Libby goods, comprising Vienna sausage ½'s, "Sauerkraut and Sausage," 1½ lb., potted ham and tongue ½'s, and devilled ham and tongue ½'s, all in cases of two dozen, very attractive goods.

CURRENT MARKET QUOTATIONS

August 17, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb	.....	.....	.....	.....	14	15	.....	.....
" " pound prints	.....	.....	17	18	17	18	.....	.....
" " tubs, best	.....	.....	16	17	15	16	.....	.....
" " tubs, second grade	.....	.....	12	14	12	14	.....	.....
Creamery, tubs and boxes	.....	20	19	20	18	19	.....	.....
" prints and squares	.....	.....	20	22	19	20	.....	.....
Cheese per lb.	10	10½	10½	11	9	9½	.....	.....
Eggs, per doz.	13	15	12½	13½	13	14	.....	.....

CANNED GOODS

Apples, 3's	$.....	$0 90	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	.....	2 10	2 00	2 20	2 25	2 40	3 00	3 25
Asparagus	.....	.....	.....	2 40	.....	.....	.....	.....
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	80	85	80	90	90	95
Beans, 2's	..	77½	80	85	90	95	.....	90
Corn, 2's	90	1 00	95	1 00	1 10	1 15	.....	.....
Cherries, red, pitted, 2's	.....	. ....	1 80	1 85	2 30	2 40	1 75	1 90
" white, "	.....	.....	1 75	1 80	.....	.....	.....	.....
Peas, 2's	.....	75	70	80	75	80	.....	80
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 65	1 75	.....	1 15
" 3's	.....	2 00	2 00	2 40	2 25	2 50	2 40	2 50
Pineapple, 2's	.....	2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's	.....	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	.....	2 50	1 50	1 75	1 75	1 80	.....	1 60
" 3's	.....	2 50	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	.....	1 90	1 10	1 25	1 30	1 60	.....	1 40
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	1 40
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	65	75	90	1 00	.....	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	... ...	1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 35	1 50	1 40	1 50	1 65	1 75	.....	1 70
Succotash, 2's	.....	.....	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	75	78	80	85	95	1 00	.....	1 10
Lobster, talls	.....	2 50	2 65	2 75	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 65	1 75	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 30	1 50	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	1 40	1 60	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	.....	.....	1 50	1 60	.....	1 60	.....	.....
" " Clover talls	.....	.....	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	.....	.....	1 60	1 15	1 25	.....	.....
" Cohoes	1 05	1 15	1 05	1 10	1 00	1 10	95	1 12
Sardines, Albert, ¼'s	.....	12	12½	18	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	....	12½	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	15	.....	.....
" " ½'s	.....	18	18½	23	10	11	.....	.....
" P. & C., ¼'s	.....	.....	23	25	28	25	.....	.....
" " ½'s	.....	.....	34	36	33	36	.....	.....
" American, ¼'s	.....	.....	4	4½	4	5	.....	.....
" " ½'s	.....	.....	9	11	10	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	... ...	...
Kippered Herrings	1 20	1 50	1 00	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 30	1 45	1 55	1 60	.....	2 00	1 90	2 00

GREEN FRUITS

Oranges, Sorrento, boxes	$3 25	$4 00	$4 75	$5 00	$4 50	$5 00	$.....	$.....
" ½ boxes	.....	.....	2 50	3 25	2 00	2 25	.....	.....
Lemons, Messina, p. box	2 00	3 00	3 00	4 00	1 50	3 50	.....	.....
Bananas, per bunch	90	1 50	1 00	1 75	1 75	2 25	.....	.....
Cocoanuts, per 100	3 25	3 50	.....	4 00	3 25	3 50	.....	.....
Tomatoes, Can., per basket	35	50	15	20	.....	.....	.....	.....
Black Currants, per basket	60	75	70	75	.....	.....	.....	.....
Red Peppers, per basket	.....	.....	60	75	.....	.....	.....	.....
Peaches, Cal., per crate	1 10	1 40	1 50	1 75	1 50	1 75	.....	.....
Plums, " "	1 25	2 00	2 00	3 00	1 50	1 75	.....	.....
Watermelons, each	15	20	15	30	30	40	.....	.....
Raspberries per quart	7½	8½	6½	7½	7	8	.....	.....
Lawtonberries, per quart	.....	... ..	5	7	.....	.....	.....	.....
Huckleberries, per basket	.....	.....	50	65	.....	.....	.....	.....
Canadian Peaches, per basket	75	50	25	40	.....	.....	.....	.....
" Pears, "	40	50	25	50	.....	.....	.....	.....
" Plums, "	50	60	30	50	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 55	$4 64	$4 65	4⅝	4¾	5⅛	5¼
Granulated, Acadia	.....	4 55	.....	4 60	.....	4⅝	.....	.....
Granulated, foreign	.....	.....	.....	4 60	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 65	.....	5 15	5¾	...	.....	.....
" in 50-lb. boxes	.....	5 75	.....	5 25	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 25	.....	5 35	.....	.....	.....	7
Powdered, bbls	.....	5 10	.....	5 20	5¾	6	.....	6¾
Phœnix	.....	4 30	.....	4 40	.....	.....	.....	.....
Cream	.....	4 30	.....	4 40	.....	.....	.....	.....
Extra bright	.....	4 15	.....	4 25	3⅝	3⅞	4⅛	4⅜
Bright coffee	.....	4 05	....	4 15	3⅝	3⅝	.....	.....
Bright yellow	.....	.....	.....	4 05	.....	.....	.....	.....
No. 3 yellow	.....	3 80	.....	3 40	3⅛	3¼	.....	.....
No. 2 yellow	.....	3 75	.....	3 35	.....	.....	.....	.....
No. 1 yellow	.....	3 65	.....	3 75	.....	.....	.....	.....
Foreign, yellow	.....	.....	.....	3 90	.....	.....	.....	.....
Trinidad	.....	.....	3½	.....	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba	
Wire nails, base	.....	2 80	.....	2 75	.....	.....	.....	.....
Cut nails, base	.....	2 25	.....	2 25	.....	.....	.....	.....
Barbed wire, per 100 lb	.....	3 00	.....	3 25	.....	.....	.....	.....
Smooth Steel Wire (oiled and annealed, etc.), base	.....	2 85	.....	2 85	.....	.....	.....	.....
White lead, No. 1	.....	5 62½	.....	5 75	.....	.....	.....	.....
Linseed oil, raw	.....	57	.....	57	.....	.....	.....	.....
boiled	.....	60	.....	60	.....	.....	.....	.....
Turpentine	71	72	.....	72	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Corn Syrup, barrels per lb	.....	.....	.....	2½	.....	.....	.....	.....
" " ½-bbls. "	.....	.....	.....	2⅝	.....	.....	.....	...
" " kegs "	.....	.....	.....	2¾	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 20	.....	.....	.....	.....
" " 2 gal. " "	.....	.....	.....	90	.....	.....	.....	.....
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	35	45
Barbadoes	.....	36	.....	.....	30	32	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.....	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 50	$1 60	$1 50	$1 60	$.....	$1 50
" " 2-lb. cans	.....	2 65	2 65	2 75	2 50	2 75	.....	2 50
" " 4-lb. cans	.....	.....	5 25	5 50	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 25	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	18 50	19 50	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 80	3 00	.....	2 75
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 25
English brawn, 2-lb. can	.....	2 40	2 50	2 80	2 75	2 80	.....	2 50
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....	.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	.....	.....	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ⅛'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 75	2 80	2 95	.....	3 25	....	..

CANDIED PEELS

Lemon, per lb	.....	.....	10½	12	.....	.....	.....	.....
Orange, "	.....	.....	.....	12½	.....	.....	.....	.....
Citron, "	.....	.....	17	19	.....	.....	.....	.....

FRUITS

Foreign—								
Currants, Provincials, bbls	.....	4⅛	4¼	4¾	4½	5	5	5¼
" ⅛-bbls	.....	4¼	.....	.....	6	7	5¼	5⅝
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	.....	.....
" ½-bbls	.....	4⅜	4½	4¾	5	6	.....	5½
" cases	.....	4½	4½	4¾	6½	7	.....	.....
" ⅛-cases	.....	4¾	4¾	5	5½	6	.....	5⅝
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" cases	.....	.....	5	6	7	7¼	.....	.....
" ½-cases	.....	5½	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6½	7	7	8	.....	.....
Dates, boxes	5¼	6	5½	6	6	6½	.....	.....
Figs, 10-lb. boxes, per lb	.....	.....	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	... ...	.....	.....
" Mats, per lb	.....	.....	3½	3¾	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	... .	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.	.....	.....
Prunes, California, 40's	.....	.....	8½	11	10	12	.....	.....
" 50's	.....	.....	8	9¼	8½	9	.....	.....
" 60's	.....	8	7½	8½	8	8½	.....	.....
" 70's	.....	7½	7	7¾	7½	8	.....	.....
" 80's	.....	7	6½	7	7	7½	.....	.....
" 90's	.....	6	5½	6½	5½	7	.....	.....
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	8½	...	.	.....	.....
" " D	.....	.....	.....	6	.....	.	.....	.....
" " U	.....	.....	.....	4½	.....	.....	.....	.....
Raisins, Valencia, off stalk	.....	4	.....	4½	5	6	.....	1 50
" Fine off stalk	4¼	4½	5	5½	5	5¼	.....	1 65
" Selected	5	5⅜	6¼	6½	6	7	.....	1 75
" Layers	.....	5¼	6½	7	5¾	6	.....	1 85
" Sultanas	.....	.....	10	15	10	12	10	12
" California 3-crown	.....	6¾	7	7½	7	7¾	.....	8½
" " 4-crown	.....	7¾	7¾	8	8	8¼	7¾	8
Domestic—Apples, dried	6	6½	6	6½	5½	6	.....	.....
" " evaporated	9	9½	9½	10½	9½	10	.....	10½
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	.....	19	16	18	19	19½

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	7½	8	.....	.....	.....	8½
Smoked Meats—								
Breakfast bacon	10½	12	12	12½	.....	.....	.....	11½
Rolls	.....	9	.....	9	9	10	.....	10½
Hams	10½	12	12½	13½	11	13	.....	11
Shoulder hams	.....	10	8½	8½	8	9	.....	9½
Backs	.....	.....	11	11½	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 00	14 50	14 00	15 00	16 00	17 00
" short cut	.....	.....	16 00	16 50	15 00	15 50	16 50	17 50
Clear shoulder mess	.....	.....	.....	12 50	14 00	14 50	.....	.....
Plate beef	.....	.....	.....	11 50	13 50	14 50	.....	.....
Lard, tierces, per lb	.....	6¼	.....	6¾	6½	6¾	6	6½
Tubs	6¾	7	.....	7	7	7¼	.....	.....
Pails	.....	.....	.....	7¼	7¼	7¼	.....	8
Shortening, in 60-lb. tubs	.....	.....	7¼	7½	.....	7¾	.....	.....

CONCERNING FOOD

PURITY is the first consideration.

Our Culinary Starches contain no chemicals, being refined with **Pure Spring Water** only.

"Crystal Maize" Corn Starch.
Challenge Prepared Corn.

The **Brantford Starch Co.,** Limited

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	11	12	15	8¾	9½
Plantation Ceylon	29	31	26	30	25	31	.....	.....
Porto Rico	.....	.....	22	25	24	25	.....	.....
Gautemala	.....	.....	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	.....	.....
Valencia shelled almonds	28	30	28	30	.....	.....	.....	.....
Tarragona almonds	12	15	12	14	11	12	.....	.....
Peanuts (roasted)	6½	9½	9	10	9	10	.....	.....
" (green)	5½	8	7	8	.....	.....	.....	.....
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	12	13	12	13	.....	....
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	.....	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	.....
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	4⅛	4¼
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	5
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅝	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	3½	4½	5	6	.....	5
Tapioca	3¾	4½	4¼	4¾	5	6	.....	5
Macaroni, dom'ic, per lb., bulk	.....	.....	.....	7½	.....	.....	.....	.....
" imp'd, 1-lb. pkg., French	.....	.....	9	10	.....	.....	.....	.....
" " " Italian	.....	.....	11	12½	.....	.....	.....	.....

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00	2 00	2 50
Sal soda, per bbl	70	75	70	80	85	90	.....	1¾
Sal Soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	15	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	18	.....	.....
" whole	11	12	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	20	23	18	24	24	26	.....	35
" " 5-lb. cans	20	28	20	28	20	22	.....	.....
" " whole	19	25	19	25	20	25	.....	.....
Ginger, Jamaica	19	25	18	25	20	25	.....	.....
Cloves, whole	12	30	14	35	14	15	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	20	40	20	40	16	20	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	13	17	13	16	16	18	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	14	15	16½	.....	.....
Sarnia water white	12	13	.....	15	16	17¼	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	17	18½	.....	.....
Pratt's Astral	18	18	.....	18	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	12½	60	12	60	11	45	.....	.....
Caddies Paking, Kaisow	17	40	18	50	15	40	.....	.....
Indian—Darjeelings	55	55	55	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	.....
Pekoes	20	35	26	30	20	30	.....	.....
Pekoe Souchong	17½	40	17	35	17	35	.....	.....
China Greens—								
Gunpowder—Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	25	.....	.....	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Pingsueys—								
YoungHyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	18	19	16	18	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	18	19	18	18	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good Medium	22	24	22	24	.....	.....	.....	.....
Medium	18	20	18	20	.....	.....	.....	.....
Good common	14	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	18	22	18	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	18	16	18	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, No. 1, 2-hoop	.....	.....	.....	1 55	.....	1 55	.....	.....
" " 3-hoop	.....	.....	.....	1 70	.....	1 70	.....	.....
" half grained	.....	.....	.....	1 40	.....	1 40	.....	.....
" quarter, jam	.....	.....	90	1 08	90	1 08	.....	.....
" candy, and covers	.....	.....	2 25	2 65	2 25	2 65	.....	.....
Tubs, No. 0	.....	.....	.....	8 50	.....	8 50	.....	.....
" " 1	.....	.....	.....	7 00	.....	7 00	.....	.....
" " 2	.....	.....	.....	6 00	.....	6 00	.....	.....
" " 3	.....	.....	.....	5 00	.....	5 00	.....	.....



The Standard Stove Polish for the World



Tiger Stove Polish

For sale in two sizes, a 5 and 10-cent size. The packages are large and handsome, and give a good profit to the dealer. The polish does not dry or rust in the tins, but will impart a beautiful and lasting shine. Sold by all wholesale dealers, and by The F. F. Dalley Co., Limited, Hamilton, Ont., Canada.

SOLD FROM *ATLANTIC TO PACIFIC*

FAC SIMILE OF CASK LABEL.



PURNELL'S

PURE

PLAIN and SPICED

MALT VINEGARS

THE BEST FOR PICKLING.

Brewery, Bristol, England.

AGENTS:

St. John's, Nfld.—Wm. Barker, Water St.
Charlottetown, P.E.I.—Horace Haszard, South Side Queen Sq.
Halifax, N.S.—J. Peters & Co., 47 Upper Water St.
St. John, N.B.—J. Hunter White, 3 North Market Wharf.
Montreal—J. M. Kirk, Imperial Buildings, St. James St.
Toronto—J. Westren & Co, 73 Carlton St.
Hamilton—John W. Bickle & Greening.
Winnipeg—A. Strang & Co., Portage Avenue.
Vancouver, B.C.—C. E. Jarvis & Co., 101 Holland Block.

THROUGH FAILURE TO SUCCESS.

THE following story, told by Brains, is true from beginning to end, and it tells how one man made a success out of a failure: "A young man being compelled to leave college because his father could not afford to keep him there, took a position as office boy in his father's office. By keeping his eyes and ears open and his mouth shut, he learned many things about the inside workings of the business of which he had never dreamt. He always supposed that his father's business was making money, but he soon found that, instead of making, the business was losing. His father was borrowing on the outside for the support of the business.

"A year or so after the son began his business career, his father failed for many thousands of dollars. The strain under which the 'old man' had been laboring was too much, and his health gave way. The support of the entire family fell upon the son, but instead of looking for employment in a line of business of which he knew nothing, he went to his father's creditors and requested that he be allowed to continue the business for a short time. So earnest was his appeal and so forcible was his talk on his father's failure, the previous conduct of the business, and what he believed he could do with it that the creditors agreed to let him try his hand for a short time. The worst period of the year was just approaching, but, undaunted by the outlook, he started the work of putting the business on a paying basis. He recognized one grand principle of success, and that was to make every one of his employes earn more than his salary for the business. He insisted on strict economy, and he carried out the latter principle to almost a miserly point. But the little savings in every quarter amounted to quite a large item at the end of the month. Some of the older employes in the establishment told him in a friendly way, that he would turn out to be a slave driver and a miser if he were not careful, to which he always replied that he was doing it then so that he would not have to do it later on.

"One month after the son had taken charge of the business he went to the creditors with a detailed statement. He had lost money, but not as much as his father had during the preceding month, which, by the way, was a better month for the business. He was allowed to continue for one more month, at the end of which time the creditors declared they would quit unless he came out at least even. By cutting and shaving and saving a little more here and there, he managed to come out even at the end of the month, much to the surprise of his creditors. From that day on he made the business pay, not so much by increasing the volume of trade as by making that which he already had carry the business along.

"A small business, started in a small way, gradually pushed to the front, is far more apt to become a success than the one which is started with one grand blast of trumpets and beating drums and then left to fall back for business on the first great hurrah."

OUR TRADE WITH NEW ZEALAND.

Mr. J. S. Larke, Canadian commercial agent for Australasia, in his report to the Department of Trade and Commerce, on the trade between Canada and New Zealand, gives the exports for this colony to the Dominion for the year 1898 at $18,550, an increase of $13,400 on the previous year. The imports from Canada were $357,556, an increase for the year of $52,905.

Besides the increases, Mr. Larke says that the returns show "the introduction of small lots in many lines, showing activity and an interest in trade with Canada. Much of this was the result of the calling of the Canadian Australian steamers at Wellington. With the withdrawal of the line from that port this influence will cease, but if the Canadian manufacturers desire to continue the trade with New Zealand, what has been gained will be held and added to."

GOT AWAY WITH THE CASH.

A thief entered Hunter & Moore's general store at Clearwater, Man., about 5 o'clock Sunday morning. He took away the store's cash box containing about $100 in cash and $300 in notes. The junior clerk, who was sleeping on the premises, saw the thief leave the building through an upstair window and down the roof of a back shed, and, although he followed as quickly as possible, he was unable to track him, owing to the bush coming up to within 75 yards of the building. Although every effort has been made, no trace of the burglar has been obtained.

A GOOD BALL GAME EXPECTED.

It is a question whether there ever was a warmer interest taken in the baseball games that have been played between the Toronto grocers and the Toronto travelers than is being taken in the game to be played at Hanlan's Point on Wednesday next.

The two teams have often met, but the grocers have always finished ahead. The game at Hamilton a few weeks ago was possibly the best-contested of any of these matches. It looked at one time as if the travelers were going to win out, but fate decreed otherwise before time was called.

Both teams are making a few changes, in the hope of strengthening their teams for the game on Wednesday next, which is expected by all to prove the closest that has yet been played.

PRODUCTIVE ISLANDS.

"When I came here to Vancouver, years ago," said an old timer to The Province, the other day, "our only source of supply for fruit, vegetables, poultry, eggs and produce generally, and even fish, was the little group of islands about Plumper's Pass, and all around that part of the Gulf. There were then and are now many settlers and small farmers living on those islands, and they had an abundance of produce of all kinds.

"There is no better fruit locality in the Province," continued the old-timer. "And the potatoes we used to get from there were far better than anything I ever see now. They were fine, well-grown, mealy potatoes, and there were always plenty of them. Chickens and turkeys, too, were easily raised and are yet."

The gentleman concluded with the suggestion that there would be a capital opening for a small vessel to establish itself on a regular run to the many small landings, as the produce would be liberally shipped to Vancouver to find a market and the ranchers would get their supplies in return.

HE KNEW HOW TO ADVERTISE.

An original form of advertisement comes from Russia, where a shopkeeper posted up the following announcement:

"The reason why I have hitherto been able to sell my goods so much cheaper than anybody else is that I am a bachelor, and do not need to make a profit for the maintenance of my wife and children. It is now my duty to inform the public that this advantage will shortly be withdrawn from them, as I am about to be married. They will, therefore, do well to make their purchases at once at the old rate."

The result was that there was such a run on the shop that in the course of a few days this shopkeeper had made enough money to pay the expenses of his wedding on a very lavish scale.—Sketch.

AN IMMENSE WHEAT FIELD.

A Brandon paper says: One can gain a good idea of the extensive grain fields of Manitoba by a drive from Brandon to Souris, a distance of about 30 miles. Wheat fields extend away as far as the eye can reach on either side of the trail the whole distance, and as there are no fences in this district it looks like one immense field. The crops, in this district, it is estimated, will yield at least 35 bushels per acre, if the present favorable conditions continue until harvest.

SITUATION VACANT.

WANTED.—COMMISSION AGENT IN EVERY city in Ontario, excepting Ottawa and east of Kingston, to handle a well-advertised staple on commission. Must have a good connection and references. Address, E. Desbarats Advertising Agency, Montreal. (33)

COLUMBIA RIVER SALMON PACK.

THE Columbia river salmon-fishing season this year proved a great disappointment to the packers, who had expected a large run of fish and had made every preparation for it. The high stage of water which existed in the river for the greater part of the season, however, interfered with the fishing, and the catch was very far short of what had been expected. Had the season lasted a few days longer, it is possible that the shortage in the pack would have been largely, if not entirely, overcome, as the fish started to run freely at the time the season ended by law, on August 10. No extension of the season could be obtained, and we understand that a few individual packers made an attempt to secure an extension, knowing that such could only result through an Act of the State Legislature.

No official figures have yet been issued as to the extent of the Columbia river pack, but reliable authorities make it about 50 per cent. short, and representatives of packers here are endeavoring to get buyers to agree to the settlement of contracts on that basis.

The latest advices from Puget Sound indicate that the pack of sockeyes is about done, and that it may about equal that of last year, as, of late, the run of sockeyes has been a little better, though far from heavy, as some reports have had it. Up to August 1, the total pack on the Sound had reached 245,000 cases. Last year's spring pack was 272,000 cases, while that of 1897 amounted to 370,000. In a review of the situation, a prominent commission house says :

"The consumption of the world kept pace with the pack until 1897, then the tremendous increase demoralized the market. From the best information obtainable the world's consumption in 1897 was 2,500,000 cases, leaving a carry of almost 600,000. In 1898 the world's consumption increased to a very marked extent. It not only took the pack of 1898, but the carry over from 1897 as well. In regard to stocks in England, trade report that, while they have fair stocks on hand, they have practically ten months of consumption ahead of them before the new pack arrives, and by that time their present stock will be lower than normal. According to Government reports of exports, the United Kingdom has taken over 1,000,000 cases per year for the past four years, which shows conclusively that the market must be in fair shape, as they would not have kept on buying had it been otherwise. Now, in addition to the exports of the United Kingdom, there are a number of other countries that are large consumers of our fish, namely, South America, Australia and the far East, such as India and China. If they take their usual amount, and we have every reason to believe they will, there is no question but what the present price of red fish will rule at least 10 to 20 per cent. higher before next year's pack comes on the market."—New York Journal of Commerce.

BUSINESS EXTENSIONS IN OTTAWA

J. Bambrick, grocer, Ottawa, has found it necessary to move to larger quarters, and has secured fine premises on George street, on which he has erected a large store, fitted with every convenience to handle a greater volume of business. Mr. Bambrick makes it a point to use every one right, whether they purchase or not.

The business of S. J. Major, wholesale grocer, Ottawa, has also been extending so rapidly that a move to larger quarters was found necessary. Mr. Major was fortunate enough to secure the premises known at one time as the Canadian Institute block on York street.

This block is a four-storey stone building, with cellar, making five floors with a total floor space of 25,000 square feet.

The front part of the first floor is reserved for the sample-room, salesroom and offices.

The building is elegantly finished throughout, and is surpassed by very few wholesale houses in Canada. The entrance on York street has a fine-cut stone front.

BETTER PACKAGES NEEDED.

J. McLeod, of Port Haney, has the distinction of shipping in the first consignment of British Columbian peaches to the Vancouver market this season. They were received by The Parsons Produce Company one morning last week, and, while slightly on the green side, are well-grown fruit. They are of splendid color, the reddened side of each being worthy of a choice Californian grown Crawford.

But—Mr. McLeod shipped them in crates which, as one man remarked, looked like egg cases. They were far too deep, were nearly square instead of being narrow. The peaches were not wrapped in paper as they should have been if they were intended to make a good impression, and, to crown all, the boxes were not filled within two or three inches of the top.

Every jobber in the city who receives fruit from local ranchers would confer a distinct favor on the shipper and on the fruit industry generally if he would write to each shipper who sent in fruit packed improperly. Tell him where the faults were, and be careful to go into details, not forgetting proper labels and address tags. Every shipper would appreciate suggestions made with kindly intent. In the case mentioned here, it would be a good idea to send the shipper an empty peach crate for a sample. —The Province, Vancouver.

THE DROUGHT IN ENGLAND.

Cable despatches from London state that this has been the driest summer on record there. Only 190 tons of water per acre have fallen, instead of the usual average of 610 tons. For 25 days the thermometer has registered a temperature of over 80 degrees.

It is not surprising that such a drought would reduce the English production of butter and cheese, and, as a consequence, cause a considerable increase in the importation of those products.

A Natural Tonic Wine

VIN SAINT LEHON

EVERYONE SHOULD HAVE IT.

Gives strength to the human body. Adds zest to the whole constitution.

Laporte, Martin & Cie.

MONTREAL.

HAM-SMELLING AS A BUSINESS.

ONE of the curious businesses that men engage in is ham-smelling in packing-houses, says Kansas City Star. It is a business allied with that of tea-tasting, wine-testing and the like. The ham-smeller is technically known as ham-tester. It is his business to inspect meat products and judge of their soundness. This is done before the meats leave the house, or when they are bought from other concerns to fill a shortage.

The ham-smeller's only tools are a long steel trier and his nose. It is often necessary to test hams after they come out of the sweet pickle and before they go into the smokehouse. The ham-smeller stands in a barrel to keep his clothes from being soiled by the dripping brine, and the hams are brought to him by workmen. A ham is laid before him and he plunges his sharp-pointed trier into it, withdraws it and places it swiftly beneath his nose. The trier always goes down to the knuckle joint. In testing meat in that manner the man with the trier judges by the slightest shade of difference between the smell of one piece of meat and another. The smell of the meat is almost universally sweet and that is what he smells; the slightest taint or deviation from the sweet smell is, therefore, appreciable. It is not the degree of taintedness that he expects to find, but the slightest odor that is not sweet. When he detects an odor he throws the meat aside, and if it is not unwholesome it is sold as "rejected" meat, but, if it is tainted, it goes to the rendering tank. The ham-tester smells meat from 7 o'clock in the morning until 5 o'clock at night, and his sense must never become jaded or inexact, or his usefulness would be at an end.

Ham-testing is not a pursuit dangerous to the health, as tea-tasting is supposed to be, but the ham-smeller with a cold in his head is like a piano player who loses his arm in a railroad wreck.

THE DAIRY INDUSTRY IN P.E.I.

The cheese and butter-making industry in Prince Edward Island has made great progress in recent years. Last year 34 factories were making cheese, the product being 2,816,045 lb., and the value $229,249. Sixteen of these factories operated butter plants during the winter, the product being 239,500 lb., valued at $43,110. Seven factories operated butter plants only, the product being 487,942 lb., and the value $88,537, while four cheese factories operated separating stations, the product being 49,102 lb., and the value $7,661. The aggregate of cheese and butter produced in the smallest Province in the Dominion in the last year was therefore 3,562,589 lb. and the value was $364,557. The exports of cheese from this Province have grown from $39,720 in 1894 to $212,194 in 1898, an increase of over 450 per cent. in four years. The exports of butter in the same period rose from $5,607 to $15,616, an increase of nearly 200 per cent. Though the population of Prince Edward Island is not large, there is still room for, and a likelihood of, still greater development of this industry in the next few years.

A DEMAND FOR GOOD GOODS.

There is no such thing as standing still in business, writes "Observer" in Grocery World. This is just as true of business as it is in all life. When vegetation stops growing it begins to decay and die. Advancement or retrogression, one of the two, is a law of business as much as a law of nature and morals. When the grocer fails to apply good business methods, neglects to keep himself thoroughly posted on the modern, approved ideas pertaining to his business, he starts on the toboggan that will eventually and quickly land him in that discredited class dubbed as chronic failures.

Of course, natural tact and adaptability have much to do with success in any enterprise, but other qualities can make up for these in the successful conduct of the grocery business. Tenacity of purpose, willingness to learn and to profit by the experience of others and a rigid adherence to the principles of right and equity are qualities, to my mind, better calculated to bring success than tact and adaptability without such sterling qualities.

I have in mind, at this writing, a young man who started in the grocery business in a large American city a few years ago, who was unusually tactful and possessed natural adaptablity for the business. His trade rapidly increased, he married an estimable young lady, and had every prospect of a happy and prosperous career. But he was lacking in moral character, and the word has just reached me that his wife had left him, his customers were rapidly drifting to other stores, and now he is face to face with social and financial ruin.

Don't theorize; don't growl; don't abuse the manufacturer, friend grocer, but apply the remedy already in your possession, that of selecting goods with a view to merit and profit combined—then push them. Show a disposition to help yourself and your customers will give their support, while you will of necessity secure new trade.

. . . NEW IDEAS IN . . .

Window Displays.

A new book arranged specially for Grocers. Contains fifty-two designs, with full instructions. Anyone can make an attractive window. Sent post paid, on receipt of price—$1.00.

S. W. CARSON,

45 Hillside Avenue,

Sole Agent for Canada. VICTORIA, B.C.

FOR YOUNG CANADIANS.

Don't wait until the iron's hot,
But make it hot by muscle.
Don't wait for the wealth your father's got,
Take off your coat and hustle.

What a year 1900 is to be! What a time for the young Canadian hustler—the rapid stenographer, the expert bookkeeper and the nimble telegrapher! They will all be wanted just as surely as that bright year is coming around. A start now will put you with the successful ones, and we can start you aright. Will you send us your name and let us tell you how? It is no trouble to us, and will benefit you.

W. H. SHAW, Prin. CENTRAL BUSINESS COLLEGE, Toronto, Ont.

ADAMS'

Tutti Frutti

CHEWING GUM

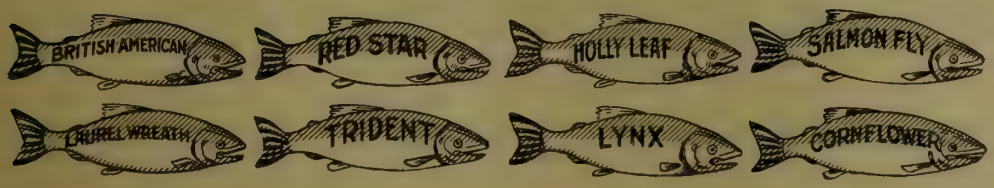
Send for Price List and Hanger Sign for your window.

ADAMS & SONS CO., 11 and 13 Jarvis Street, Toronto, Ont.

SOVEREIGN BRAND SALMON

— IS THE FINEST QUALITY. —

PRICES ON 1899 PACK NOW READY.



All these **Brands are Finest Quality Sockeye.** We give special prominence to **"Sovereign" Brand, as it is Choicest Fraser River Salmon; white and gold** embossed label; tins **tissue wrapped.** For select trade. Delivery on contracts guaranteed.



Anglo-British Columbia Packing Company LIMITED

Wholesale Selling Agents: { WATT & SCOTT, Toronto. WATT, SCOTT & GOODACRE, Montreal. E. NICHOLSON, Winnipeg.

VANCOUVER, B.C.

100% PURE CEYLON.



It sells itself—no humbug—pure tea.

Wholesale by . . .

WARREN BROS. & CO.

TORONTO.

NEW SEASONS

Moning Congou

NOW IN STORE.

PERKINS, INCE & CO.

TORONTO.

East India

Pickle Spice

Brightest, Cleanest, Best combination of choice **Whole Spices,** giving that piquant flavor relished by connoisseurs.

Largest 5 and 10c. packages. Best value in bulk.

Todhunter, Mitchell & Co.

TORONTO.

Refrigerators

BUY

EUREKA

it is the best.



This cut represents No. 13.

WHY?

1st. Because it is built on scientific principles, having insulated walls it is easy on Ice.

2nd. Because the system of circulation of air is perfect.

3rd. Because it is well built.

Further information can be obtained in catalogue which is free.

Address,

Eureka Refrigerator Co.

54 Noble St., Toronto

NEW SEASON'S

"Golden Leaf"

JAPANS

We have now in stock 50c., 40c. and 25c. lines; also Nibs and Siftings—all fully up to the usual high standard of cup quality. See our travellers or write for samples.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

MANITOBA MARKETS.

WINNIPEG, August 14, 1899.

THE caterer's picnic has gone into history as the most successful of the many delightful outings held under the auspices of that association. The first train left Winnipeg at 1 a.m. Thursday, and was composed of three sleepers and ten passenger coaches, all full. At 6.30 and 7.30, respectively, two other long trains left the C.P.R. depot all full to repletion. In all, some 4,000 Winnipegers availed themselves of the opportunity afforded of visiting Rat Portage for the modest sum of $1. The day at Rat Portage was spent in various ways, the regatta and short excursion on the Lake of the Woods being the most popular, and a tired but happy crowd landed at Winnipeg between 1 and 2 a.m. Friday.

Thursday, August 17, will be Civic Holiday in Winnipeg, and the employes of the Hudson's Bay Company intend celebrating by a picnic at Park View, about five miles from the city. As almost everybody in connection with the Hudson's Bay Company rides a wheel there will be a grand round up at the office at 1 p.m. and the start will be made from there. Invitations have also been extended to many friends outside the company's employes and a very good time is anticipated.

There is not a great deal of change to report for the week just ended, though business for the time of year is very good. Money is not plentiful just now and no one expects it to be in an agricultural Province in August. Prices are satisfactory and well sustained, and if there are any kickers abroad in the grocery trade your correspondent has not run across them.

CANNED GOODS—The salmon market from this point looks very firm, although it is very difficult to judge exactly as to whether the present advance will be sustained or not. Many packers have advanced 25c. per case, while others are quoting "subject to pack" at the old figures. Other canned goods are without change of situation. Vegetables are being offered freely, but prices are firm. Factories that would, as a rule, be considered second choice, appear to be doing the largest business, probably on account of stiffening prices. One sale of 1,000 cases of tomatoes for immediate delivery is reported for the week just closed. No other large sales are reported.

SUGAR — The advance of 5c. per cwt. quoted last week is maintained firmly, and, from the present price of the New York market, a further advance would not be a surprise. Local prices have not advanced in the meantime.

SYRUPS AND MOLASSES—Market is very dull. The crop is said to be a fairly good one, and some believe that there will be a slight decline on this account, later in the year.

CURED MEATS—The price has now gone so high on hams that there is now no question but the consumption will be curtailed. The market for many years past has not been within one-third of its present price. Breakfast bellies have advanced steadily in sympathy with hams, and, it would appear as if they might reach the same figure before long. The latest price list quoted is: Hams, smoked, 14c.; American, 14½c.; breakfast bellies, 11½c.; backs, 11c.; shoulders, 10c.; spiced rolls, 10½c.; dry salt long clear, 8½c.; extra short clear, 7¾c.; backs, 9c.; shoulders, 8½c. Business is very good in all these lines.

LARD — Pure, 20-lb. pails (Manitoba rendered), $1.70; Imported, ditto, $1.60; in cases, 3, 5 and 10-lb., $5.50; pure lard tierces, 7¾c.; pure lard, 50-lb. pails, 8c.

CEREALS — No change in this market. All houses at the present time are handling American goods, as both Manitoba and Ontario are unobtainable. This condition, however, is only temporary, as the oat crop promises to be heavy and of fine quality.

DRIED FRUITS — Evaporated apricots have again advanced ½c., and peaches have firmed up a little in sympathy. Prunes are reasonable and plentiful at last week's quotations, though many anticipate an advance in price. Nectarines are somewhat scarce, but are reasonable in price, and, in some cases, are being sent out for apricots.

TEAS—Total settlements in the Hankow market are slightly in advance of last year, to the extent of some 20,000 half chests. New China teas have arrived, but are not yet thoroughly examined, but are believed to be a very good sample. The demand for cheaper grades has been largely in excess of former years.

BUTTER—In creamery, the market has stiffened to the extent of 1c. per lb., and the quotation to-day is 16½c. factories. The supply is very fair and the quality good. Dairy butter has practically remained unchanged, the price at country points being 10 to 11c., with the bulk going into cold storage. There will, no doubt, be an improvement as creamery continues to advance, but there is no doubt buyers will hold off as long as possible, as there is a very evident desire to handle as little dairy butter as possible. All shipments of both creamery and dairy butter are going to the Coast.

CHEESE—This market has also stiffened during the week, and 9c. straight for all sizes is the quotation to-day. The demand is rather in excess of supply at present.

EGGS—This market has again advanced, and 14c. at country points is quoted, with a brisk demand. Strictly new laid are retailing in the market at 30c. per dozen, which is rather a fancy price for August.

GREEN FRUITS—This market is active. There is no change in the price of staple lines, such as oranges, bananas, and lemons. The demand for plums, peaches, and pears is increasing. Peaches are quoted at $1.50, and plums, assorted varieties, at the same figures. Bartlett pears are $3 to $3.25 per box, according to size. Muskmelons, $1 per basket; grapes, 60c.; Ontario tomatoes, a very fine shipment, $1 for 20-lb. basket. The watermelon season is practically over. The last shipment was sold at $2.50 to $2.75 per dozen. A large and choice stock of home-grown vegetables are on the market, the cauliflowers being especially fine.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

BUSINESS CHANCE.

PROSPECTS OF A LARGE CROP—A GOOD Opportunity.—For sale, a General Business in a thriving town in the Northwest Territories. Turnover $25,000 per year, with every prospect of doubling itself next year. Stock about $5,500. Terms—About $3,000 cash; balance could be arranged for. Present owner going into the Wholesale business. Apply, General Merchant, care Editor CANADIAN GROCER, Toronto. (34)

Tobacco That Sells

and pays the dealers from 25 to 45 per cent. profit is what we have to offer you.

Our Plug Chewings are:

POMMERY, highest grade, bright, 3½'s.

SMILAX, bright pounds.

HOLLY, bright, 3's and 8's.

BLACK BASS, Navy, all styles.

Our Plug Smoking Brands are:

MONARCH, 3½'s.

MARIGOLD, ROUGH and READY, 8's.

CLOVER, Double Thick, 8's.

BANNER, SOLACE, 13's

Attractively packed in small boxes.

Hundreds of grocers are already handling them and are pleased with the goods.

Quality and price are in their favor.

We want our Tobaccos handled by every grocer n Canada.

Dominion Tobacco Co.

80 to 94 Papineau Ave., MONTREAL



EDDY'S

HOUSE, HORSE, SCRUB AND STOVE

BRUSHES

are pronounced by those who have used them to be without an equal. They are made by a new process and will **outlast** any other kind on the market.

We intend to push this Branch of our Business vigorously, and it will be to the best interests of our friends in the Trade to see that they are fully stocked with Brushes of our make.

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Quebec,	Hamilton,	London,	Kingston,	St. John, N.B.,
Halifax,	Winnipeg,	Victoria,	Vancouver,	St. John's, Nfld.

LOBSTERS IN GLASS JARS.

WE do not hear so much complaint nowadays as regards improperly packed lobsters, says The Maritime Merchant, and the reason, no doubt, is due to the closer inspection and oversight exercised at the various factories. It has become the custom among the chief exporters and buyers of lobsters in Halifax to send a man well versed in the requirements of the business, on periodical visits to the canneries which have contracted ahead. His duties are to see that the instructions of his principals are carried out as to bathing and the other necessary operations. When these are carried on in a satisfactory manner the packer receives a certificate to that effect which enables him to receive his payment for the goods as shipped. There is likely to be quite a change in the manner and style in which lobsters are packed in these Provinces in a short time.

The proposed improvement consists of a glass jar to hold about the same quantity as the ordinary 1-lb. can. There can be no room for doubt as to the superiority of such a package over that of metal which is brought into such close contact with the acids and animal and chemical ferments present in the cooked fish. The chief difficulty hitherto has been the problem of how to exhaust the air from a receptacle and secure a hermetically sealed package. This we understand has been overcome by means of an ingenious attachment of rubber. The new package will be of value to the trade on account of being more attractive to the consumer. Although the cost is somewhat higher, the advantages of the glass jar over the tin can are too many to permit the use of the older package to stand in the way of the newer and more satisfactory container being adopted. The increasing price of this preserved fish from year to year is slowly placing it among the luxuries and hence a more cleanly and safer package is doubly called for.

"NEWS" IN ADVERTISING.

The trouble with most advertisers and advertising writers, says Advertising Experience, is that they have not the newspaper sense of what is "news." Items of knowledge that would be of the highest interest to the persons they are talking to are so familiar to the advertiser himself as to seem commonplace and hardly worth speaking of; yet, it is probable that the average man knows nothing regarding it, and would be thankful for the information. One advertiser of wide experience, who has been very successful in the preparation of "newsy" advertisements, makes the practice of finding out just what his friends and acquaintances know concerning his goods and their method of manufacture. Wherever he finds the slightest degree of ignorance, he promptly starts a "campaign of education."

TRADE CHAT.

THE GROCERS' JOURNAL, London, Eng., tells of a memorial tablet in St. Anne's churchyard, Manchester, in which there is much unconscious humor. The tablet reads thus: "Here lyeth the body of John Howard, who died January 2, 1800, aged 84 years; 50 years a respectable grocer, and an honest man."

A considerable quantity of smuggled cigarettes and cigars were confiscated by the Customs authorittes at Kingston, Ont., the other day.

A Montreal firm is in communication with Mayor Woods, of Aylmer, Ont., with respect to the establishment in that town of a canning factory to employ 200 men.

The Summerside, P.E.I., grocers' picnic, held on August 1, netted quite a good sum of money. Half the proceeds go to the Indiantown, N.B., fire sufferers.

Thos. Jobin, retail grocer, Winnipeg, is, according to The Manitoba Free Press, considering the erection of a large warehouse on Market street east, of that city, and starting a wholesale grocery business.

At a banquet in London, Eng., recently, every article of food and drink at the dinner was of colonial production. The olives came from South Australia, the beche de mer soup from the Bahama Islands, salmon from New Brunswick, mutton from New Zealand, whiskey from Ontario, and the cigars from British North Borneo.

G. D. Gopsill, an English gentleman, who, until recently, resided in Miles City, Montana, has purchased the Culdaffe dairy farm on the Eramosa road, belonging to the estate of the late Mrs. Parsons. He will continue to carry on the manufacture of the celebrated Stilton cheese and the dairy business conducted by Mrs. Parsons for 40 years previous to her death.—Guelph Herald.

WILL REPRESENT E. W. GILLETT.

T. T. Cartwright, who has for several years been manager of the Canadian business of The Warwick Bicycle Co., has accepted the position of the general eastern representative of The E. W. Gillett Chemical Works, Toronto and Chicago. Mr. Cartwright is at present making his first trip through his territory, which will include the Maritime Provinces, Newfoundland and the French islands, St. Pierre and Miquelon. He has not yet chosen his headquarters, but they will likely be located in Halifax or St. John, N.B.

Empire Smoking Tobacco

Ask your wholesaler for a sample caddy of

EMPIRE

at

36 cents.

5, 10 and 15 cent Plugs.

Big Plugs

FOR

Little Money

Empire is a fine, cool smoke, and is sure to please. It is the largest, cheapest and best in Canada.

Made by the

EMPIRE TOBACCO CO., Limited

Granby, Que.

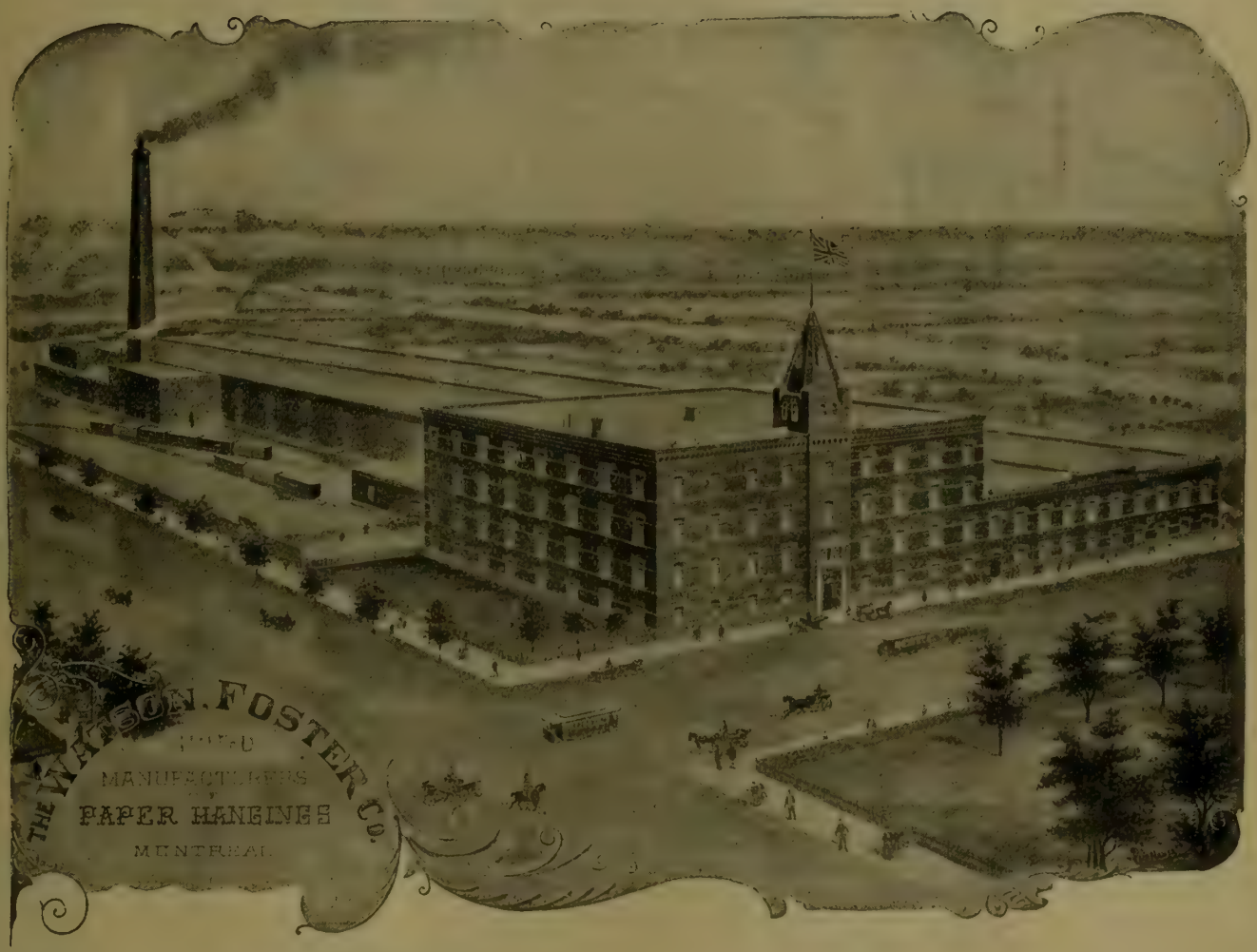
THE . . .

Watson, Foster Company

Limited

Manufacturers of all grades of WALL PAPERS

Montreal, Canada.



The Factory Producing the Most Modern, Artistic and Profitable Line of Paper Hangings on the Continent.

Largest Collection of Samples for Season 1899-1900 ever issued—136 Combinations, from the cheapest Blanks to the most fancy Gilt Papers, including Heavy Embossed Gilts on 24-oz. stock, 21 in. wide. EMBOSSED PULP EFFECTS—the newest specialty out.

NOTE.—In order to put all our Ontario customers on an equal footing as to freight, we have decided to equalize freight with Toronto for towns West of Belleville and West and North of Toronto.

TO DEALERS who bought too hastily in previous seasons we wish to tender a timely word of advice—WAIT till our representative calls on you in a few days with our interesting range of samples, or if YOU CANNOT WAIT write or wire us, and we will arrange to give you an early opportunity to inspect our offering.

G.F.& J.GALT 42 SCOTT St TORONTO PACKERS OF THE CELEBRATED BLUE RIBBON TEAS

TORONTO RETAIL GROCERS' ASSOCIATION.

THE attendance at the Toronto Retail Grocers' Association's regular meeting, which was held in St. George's Hall on Monday, was fully up to the high average maintained this year. President Frank Johnson occupied the chair.

Two new members were admitted by ballot: Messrs. F. Mauthie, Queen street east, and J. Dempster, Dovercourt road.

The excursion committee's report regarding the Hamilton trip was read. It showed that, after all expenses were paid, a net profit of $255 was left. This will be put into the special trust funds of the association. As several events were not run off at the picnic, it was decided to have these run off at Hanlan's Point on Wednesday next, August 23. The events are the lady clerks' race, the broad jump and the clerks' race. Besides these events, a game of baseball will be played between the association's team and the team representing the Toronto city travelers.

A letter was received from the metal Polishers, Buffalo, and Platers Union of Toronto, asking for the privilege of appearing before the association to state the grievances that exist between a firm of scale manufacturers and its employes. After a warm discussion whether it would be advisable to establish such a precedent, it was decided to hear the representatives of the union, and to ask the firm in question for their side of the case.

Just before the adjournment of the meeting, O. A. J. Anderson asked that at the next meeting he be allowed to speak for a short time regarding trading stamps. Mr. Anderson is firmly opposed to these stamps, so, to make the meeting interesting, it was decided to make a debate of the matter, when at least one member will contend for the use of the much abused stamps.

VACATION TIME.

At this season of the year, grocers—except in summer resort places—expect a diminution in the volume of trade, remarks New England Grocer. Many of their regular customers are summering away from home—some, alas! leaving unpaid grocery bills to await their return in the fall. Clerk after clerk takes his vacation, and, as a result, many a grocer works harder and is more closely confined to his store than in other months. But, some time and somehow, he should take a week off—two weeks if he can. In olden times no one thought a vacation necessary, but the hurry and bustle and hurly-burly of modern business life makes these periodical respites from labor and business cares absolutely necessary. If the clerk—with no responsibility—finds a vacation essential to his wellbeing, how much more does the head of the firm need recuperation! Take your vacation now. It may save you from being compelled to take a long and enforced vacation by and bye—a vacation under the supervision of a physician. Health is more important than wealth—a trite saying, but a true one. Don't be like the man who lost his health getting wealthy, and then lost his wealth vainly trying to get healthy.

HE EXPECTS A BUSY SEASON.

Mr. Isaac Tuck, formerly of The Fruit Trade Journal, who has gone into the apple exporting trade, was in Montreal on business this week, and called on THE GROCER. He expects a very busy season during the present fall.

HE TOOK NAILS.

The owner of a general store in a Western village got married. In this little town it is the custom for the happy bridegroom to set up the cigars for all the congratulating males who drop in to wish him joy. So the bridegroom in this instance had a box on the counter, and most of his patrons were regaled from it.

Pretty soon an ancient gentleman lounged in. The storekeeper, who felt friendly to all the world just then, pushed the box towards the new-comer.

"Have a cigar, Uncle Jim," he smilingly said.

Uncle Jim looked at the box and looked at the storekeeper.

"What's this for?" he asked.

The storekeeper slightly blushed.

"Been gettin' married."

"Who? You?

"Yep. Me,"

"An' you're standin' treat, eh?

"Yep," said the storekeeper.

The old man picked up a cigar.

"How much did these seegars cost ye, Ab?" he inquired.

"Oh," replied the storekeeper, "cost me 'bout four cents. They're nickel cigars."

The old man dropped the cigar back into the box. Then his gaze wandered around the store.

"Well, Ab," he slowly drawled, "ef it's all the same to you, I'll take a pound o'nails."

And he got them.—Cleveland Plain-dealer.

Enameline
The Modern STOVE POLISH



PASTE.



LIQUID.



CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

FOR SUMMER WEATHER

ROBINSON'S

PATENT

BARLEY

Is THE Infants' Food.

It pays a good profit all round.

With your next order---remember to add
Robinson's Patent Barley.

Current Market Quotations for Proprietary Articles

August 17, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.



3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Sizes in 2 and 4 doz. boxes	$ 2 40
" in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

OCEAN WAVE BAKING POWDER.

	per doz.
No. 10, 5-ounce Cans, round or square, 4 doz. in case	$0 75
½-lb. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only, ½ and 1 doz. cases	5 75
5-lb. Cans, round only, ½ and 1 doz. cases	9 00

BLACKING.



P. G. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs.	$4 00
" 6, ¼ " "	4 50
" 8, ¼ " "	7 25
" 10, ½ " "	8 25
" 10, Jet Enamel	8 25

CARR & SONS.

	per gross
No. 2—¼ gross boxes	2 70
No. 4—¼ gross boxes	5 75
No. 5—¼ gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50

	per doz
No. 5 Spanish Blacking ¼ gross cases	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—



	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gross
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases	
6-oz. bottles	14 40
Quickshine Pipe Varnish ¼ gross cases pressed top tins.	12 00
Alpha Metal Polish No. 2	9 00



Shoe Dressing— in ¼ gross cases.	
French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50



United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	0 03

BLUE.

KEEN'S OXFORD. per lb

Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY	doz. net
Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c. bars	1 20
" "(in sugar bowl) 36 5c. bars	1 25
" "(in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00

"Good Starch"

The word "good" has lost its meaning when applied to starch—it has become commonplace from frequent use. Pure Starch must be something more than simply "good" now-a-days to enable a grocer to hold his trade, and, because our oldest customers are the best ones we have to-day, we believe that Edwardsburg Starch can safely claim the right to use the word "best."

Look at it from any point of view—it is still best. The experience of over 40 years of Starch making counts when "quality" is at stake—it counts in your profits, your new business and your upward progress. It pays to sell the "best"—simply "good" won't do.

Benson's Prepared Corn.
Silver Gloss Starch.
Benson's Enamel Starch.

Edwardsburg Starch.

The Edwardsburg Starch Co., Limited
Cardinal, Ont.

Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. piece	
Flirtation Gum (English or French wrappers) 115 1c Sieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per do
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

hocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24

Cocoa—	per do
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	
" ½ lbs. 12 lb. boxes	

WALTER BAKER & CO.

Cocoa, ½'s	0 52
Premium Chocolate, ½'s	0 45
Webb's Cocoa Powder, ¼'s	0 30

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	[illegible]
Standard	15	16
Macaroon	15	17
Dessicated	14	16
Shavings in packages	16	18
Cream shredded, ¼ lbs.		29
" " ½ lbs.		28

CHEESE.



MacLaren's Imperial—	Per doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.

	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 32
Jersey "	0 29
Rajah "	0 20
Old Government Java	0 28 0 30
Maracaibo	0 18 0 20
West India	0 16 0 18
Rio, choice	0 12

CLOTHES PINS.

ROECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—



1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	4 00
8	" " "	6 00



P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz, " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs. 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour,	3-lb. pkgs	1 30
" "	6-lb. "	2 60
Flexman "	3-lb. "	1 30
" "	6-lb. "	2 60

GELATINES.

COX'S

2's	1 10
4's	1 10
Quart size,	2 22

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
GUELPH, ONT.

PAILS

"SUITABLE FOR"

Baking Powders
Cocoanuts
Confectionery
Mustards
Spices
Washing Compounds

ALL KINDS OF WOODENWARE KEPT IN STOCK.

Manufactured by
The Wm. Cane & Sons Mfg. Co., Limited
Newmarket, Ont.

Sole Agents:
BOECKH BROS. & COMPANY
Toronto, Ont.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC
Wholesale trade only.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
118 King St. East, **TORONTO**
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844 IS THE BEST.

ASK FOR
MOTT'S



Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.
TORONTO AND MONTREAL.

Wheat Marrow! Wheat Marrow!

SATISFYING FULLY, RECUPERATING QUICKLY, DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by
THE EXPRESS ROLLER MILLS
WM. MACK, Proprietor. CORNWALL, ONT.

MONSOON
INDO-CEYLON TEA.

What Monsoon doesn't offer grocers in the shape of good tea isn't worth having.

There is no possible way of serving your customers as well as with Monsoon. We plant, grow and pack all our own teas, which enables us to give a high-class tea at a moderate price.

If you do not handle Monsoon order a trial case.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

OUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots



P. G. JELLY POWDER.

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate. 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb. tin pails, 3 pails in crate, per lb.	0 06¾
7-lb. wood pails, 6 " " "	0 06¾
14-lb. wood pails, per lb.	0 06¾
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

	per gross.		per gross
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA —COW BRAND.



Case of 1 lbs. (containing 60 pkgs.), per box, $3.00
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.
Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00
Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box $4 00
Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-16 lb., and lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.



A. P. TIPPET & CO., AGENTS
Maypole Soap, colors
per grs., $12.00. black.
Maypole Soap.
per grs., $18.00.
10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 05¼
No. 2 " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 07½
Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.	





KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes. 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 06 0 06½
PURE	40-lb. boxes 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 7½
	Pure	0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—

Canada Laundry, boxes of 40 lbs.	0 4½
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾

Finest Quality White Laundry—

3 lb. canisters, cases 36 lbs	0 05¼
4 lb. canisters, cases 48 lbs	0 5¼
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½

Lily White Gloss—

1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in case	0 07
Kegs, extra large crystals, 100 lbs	0 06



Brantford Gloss—
1 lb. fancy boxes
cases 36 lbs. 07½

Canadian Electric Starch—
40 packages in case 3 00

Celluloid Starch—
bxs. 45 cartons
per case. 3 50

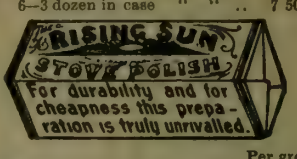
Culinary Starch—Chal·
Prep. Corn—
1 lb. packgs.
boxes 40 lb 0 04½

No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs. 0 06

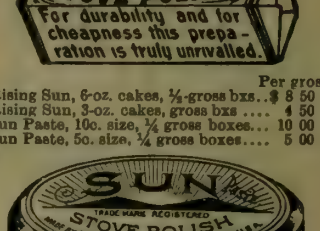
STOVE POLISH.



No. 4—3 dozen in case (net cash) $4 50
6—3 dozen in case " " 7 50



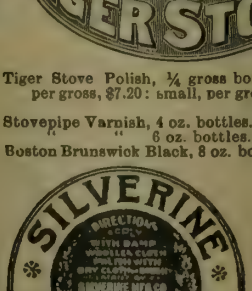
	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00





Tiger Stove Polish, ¼ gross boxes, large. per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" " 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75



SILVERINE. Per gross.

No. 4—5c. size	$3 85
No. 6—8c. size	5 50
No. 8—10c. size	6 60

TEAS.

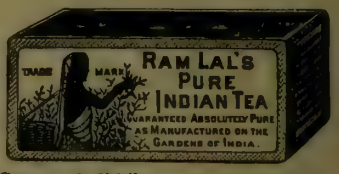


SALADA CEYLON.

	Wholesale	Retail
Brown Label, 1's	0	0 25
" " ½'s	0 21	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs.	0 35
" " 30 1-lbs.	
" " 120 ¼-lbs	0 35



Ceylon Tea, in 1-lb. and ½-lb lead packages black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Empire, 3's, 4½ and 9's	0 36
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

Matches—	5-Case Lots.	Single
Telegraph	$3 20	35c
Telephone	3 05	3 25
Tiger	2 90	3 10
Empire, (slide box)	2 25	2 35
Safety, Capital	2 75	2 85
Parlor, Eagle, 200 s	1 30	1 40
" " 100 s	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 45
" Improved Globe	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35

F.o.b. Toronto.

Matches, Kodak, per case (10 gross in case)	2 68

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labelled Tins.
SPECIAL AGENTS 14 lb. Boxes.

For the entire Dominion, **C. E. COLSON & SON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba **Buchanan & Gordon, Winnipeg.**

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THE
Oakville Basket Co.
OAKVILLE, ONT.

COX'S GELATINE
Always Trustworthy.
ESTABLISHED 1725.

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C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

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THE DOMINION BANK
Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

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" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.
Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Fine JAPAN RICES

JAPAN GLACE,
JAPAN MIKADO,
POLISHED CRYSTAL,
SNOW JAPAN,
JAPAN ICE DRIPS.

MOUNT ROYAL MILLS BRANDS

D. W. ROSS CO'Y., AGENTS,
MONTREAL.



Ice water will chill the stomach, but it will make you feel warmer.

HIRES
Rootbeer

will cool the blood and make you really cool. It's the drink for warm days.
W. P. DOWNEY, Sole Agent,
20 & 20½ St. Peter Street, Montreal, Canada.
"Merry Rhymes for Thirsty Times." Sent free.

Bottled Fun

PULL THE CORK AND LET IT RUN.
NOTHING LIKE IT UNDER THE SUN.

HIRES' ROOTBEER

Order one gross Rootbeer and get a present of 24 bottles Carbonated.

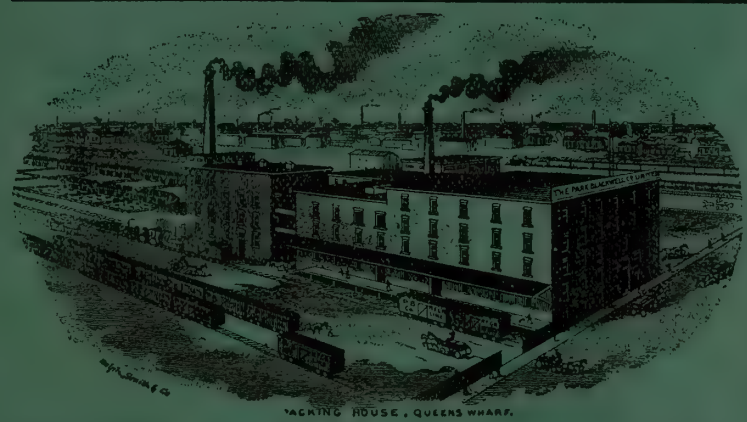
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Sole Canadian Agent MONTREAL



Dewar's Famous Scotch

Can be had from . . . .

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Mild Cured Hams
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Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

THE PARK, BLACKWELL CO., LIMITED, Pork and Beef Packers, TORONTO

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

Specials for Fall Trade

New Patterns in . . .
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New Patterns in . . .
TOILET WARE

New Patterns in . . .
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GERMAN CHINA FANCY GOODS
COLORED GLASS FANCY GOODS

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TORONTO

Temporary Premises: 27 Wellington St. West.

Pure Wholesome Delicious



Only the purest and best ingredients are used, while the utmost care is taken in the manufacture and packing to guarantee purity and cleanliness.

J. H. WETHEY

Sole Manufacturer ST. CATHARINES

Crosse & Blackwell, Limited

New Season's

Candied and Drained Peels

LEMON ORANGE CITRON MIXED (O. L. & C.)

In 7-lb. Tins, In 7-lb. or 10-lb. Wood Boxes, In 1-lb. Cartoons.

C. E. COLSON & SON, MONTREAL.

CHAS. F. CLARK, President. JARED CHITTENDEN, Treasurer.

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REPORT OF MARITIME BOARD OF TRADE CONVENTION.
VOL. XIII. TORONTO AND MONTREAL, AUGUST 25, 1899. NO. 34.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

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"Thistle"
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"Daisy"
"Tulip"
and
"Good Luck"

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"WIRE"
"SNOW"
"CORKER"
"HEARTH"
"LA BELLE"
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Wood, Bone, Nickel, Silver and Plush Handles.

Large Variety. Low Prices.

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WHISKS

The H. A. Nelson & Sons Co., Limited

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Corn Whisks

HEINZ

For a pleasing plate of soup, order Heinz Tomato Soup--a blending of tomatoes and pure, rich cream.

There are 57 varieties of Heinz Pickles and Pure Food Products.

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WASHING MADE EASY...

Half the labor in half the time, and no rubbing to wear out the clothes, better and cleaner washing with a soft smooth finish that makes ironing easier, and the articles keep clean and wear longer.

For sale by Grocers, Druggists, and General Stores.

QUEEN CITY OIL COMPANY, Limited

SAMUEL ROGERS, President.

TORONTO, ONT.

BUY

Star Brand

COTTON CLOTHES LINES

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers

See that you get them.



The Leader Lawn Swing

Children's Delight, Satisfying to all, Perfectly Safe, Very Strong, Most Restful and Invigorating.

ORDER NOW.

THE DOWSWELL MANUFACTURING CO., LIMITED,

HAMILTON, ONT.

When undesirable goods accumulate, the wheels of business begin to clog.

Standard goods are best to handle---they are always saleable.

"STANDARDS"



STOWER'S

Lime Juice,
Lemon Squash,
Lime Juice
Cordial.

Cases contain
1-dozen Quarts.

"Side Lines."

Home Dyes for a side line, for Grocers, help a grocer's trade beyond a question, and help it much. The reason is plain,—home-dyeing helps a woman to economize.

The woman who buys those clean, brilliant, fast Dyes—Maypole Soap, economizes doubly, because she can wash and dye at one operation with the

Maypole Soap Dyes

and

Maypole Specialties.

(Over 40% profit.)

Moir's Kippered Herring.

From Moir, Wilson & Co., of Aberdeen, Scotland.

You know how plump and rich and delicate the Scottish Herring are, and always have been.

Think of the delicious flavor of Herring like this, with Tomato Sauce—Moir, Wilson put them up this way, as well as without the Sauce.

"Quality counts" in Kippered Herring.

A. P. TIPPET & CO.

Genl. Agts. for Canada,

Montreal, Canada.

Tobacco That Sells

and pays the dealers from 25 to 45 per cent. profit is what we have to offer you.

Our Plug Chewings are:

POMMERY, highest grade, bright, 3½'s.

SMILAX, bright pounds.

HOLLY, bright, 3's and 8's.

BLACK BASS, Navy, all styles.

Our Plug Smoking Brands are:

MONARCH, 3½'s.

MARIGOLD, ROUGH and **READY,** 8's.

CLOVER, Double Thick, 8's.

BANNER, SOLACE, 13's

Attractively packed in small boxes.

Hundreds of grocers are already handling them and are pleased with the goods.

☞Quality and price are in their favor.☜

We want our Tobaccos handled by every grocer in Canada.

Dominion Tobacco Co.

80 to 94 Papineau Ave., MONTREAL

Look up your stock of

FOR FALL TRADE

BROOMS

and order early.

Our present values are extra good in all lines.

You will not gain anything by holding off, and there is no immediate prospect of a decline in raw materials. Merchants will find it to their interests to consult us if in the market.

Try a line of our Bamboo-Handled Brooms—they are sellers.

Boeckh Bros. & Company

MANUFACTURERS OF BRUSHES, BROOMS AND WOODENWARE

Offices and Sample Rooms, 80 York St.
Montreal Branch, 1 and 3 De Bresoles St.

Toronto, Ont.

Salt is A Staple

When you sell Salt, please remember that Salt is as staple as Flour. There is nothing luxurious about Salt—it is ***an absolute necessity.*** The woman who buys it, buys it because she has to have it. If she can't get

Windsor Salt

at your store she goes to your competitor for it, and ***she takes some of her other trade along with her***—please remember that!

In a staple article like Salt, a woman doesn't hesitate to buy the best—she gets it when she orders the "Salt of Quality"—clean, white, perfectly crystalized Windsor Salt. Sold by leading wholesalers everywhere.

THE WINDSOR SALT CO., LIMITED
Windsor, Ont.

TWO IN ONE

A good profit and a pleased customer make a combination that it is hard to beat. That is just what those two brands of Cigars that I make and that I have been telling you about (the Pharaoh 10-cent Cigar and the Pebble 5-cent Cigar) will do for a grocer.

Practically there are two profits in one, because you can be absolutely sure of holding the trade of the man who buys the Cigars—more business, more profit. I am willing to take the chance of getting an order from you by sending along samples of them.

Payne's Cigars.

J. BRUCE PAYNE, Mfr.,
Granby, Que.

When your customer asks for a bottle of the.....

BEST EXTRACT

it is

"Crown Brand"

she means.

Manufactured and guaranteed by

The Greig Manufacturing Co.

456 St. Paul St., MONTREAL.

Have you tried "VALENTO" yet?

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO.

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald, Actuary.

J. K. MACDONALD, Managing Director



MADE IN CANADA.

The Trade When Visiting the Exhibition

have a hearty invitation to call and examine our exhibit of

—Pickles, Jams, Jellies,
—Marmalades, Catsups, Sauces,
—and other pure food products.

The exhibit is conveniently located on the ground floor, Main Building, near eastern entrance.

Thousands of visitors from all over Canada will see this exhibit, and you will find your demand for these goods largely increased during the coming year.

Notice particularly that the word "Sterling" is printed across the label in red ink.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.



SATISFACTION.

OUR PICKLING MIXTURE HAS BECOME VERY POPULAR. WE USE ONLY THE BEST CLEANED SPICES---SO BLENDED AS TO PRODUCE THE FINEST FLAVOR- -IF YOU ARE OPEN FOR GOODS SEE OUR TRAVELLERS. . . . . .







LICORICE . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

BROOKLYN, N.Y.

Established 1845.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

To Help You Through The Dull Months

Many grocers call Tillson's Flake Barley a Summer Cereal because it stimulates trade in hot weather and helps them through the dull months. You will be surprised to see how quickly folks will buy it when you tell them that it takes the place of Rolled Oats, but it doesn't heat the blood. A little push—progress—profits! One step follows the other naturally with

THE TILLSON COMPANY, Limited
Tilsonburg, Ont.

Tillson's Flake Barley

Ceylon and Indian
Machine-made
TEAS

ARE . . .

the purest
the strongest
the best grown
the most popular
the cleanest
the most fragrant

and

Best Selling Teas in the World.

You are always sure to please your customers
if you keep in stock a good supply of

Ceylon and Indian
Machine-made
TEAS

Now in Store---Direct From Brazil.



(Ex "Cyprian Prince")

Carload of Very Fine Choice, Flinty

RIO COFFEES

Specially low quotations in 5-bag lots.

Write us

W. H. GILLARD & CO., Wholesale Grocers, Importers of Fine Teas and Coffees. HAMILTON.

Are You Stocking

EIFFEL TOWER LEMONADE?

There is money in it.

Send a post card for free sample to

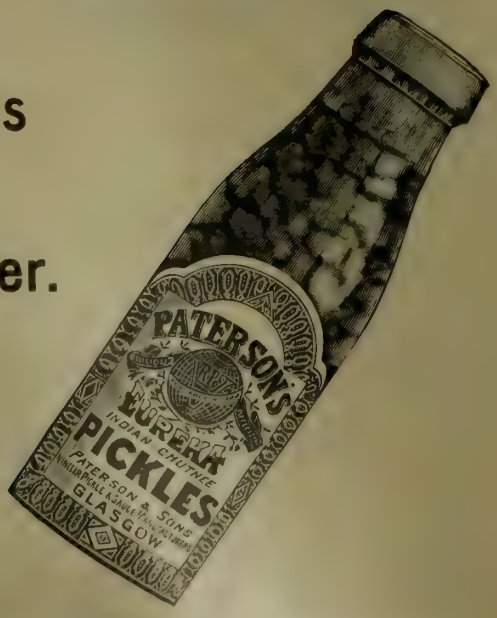
C. E. COLSON & SON, Sole Agents, **MONTREAL**

Costs You

$2.40 per doz.

Cases 2 doz. each.

Retails for a Quarter.



Rose & Laflamme

Agents MONTREAL

Batty & Co.





ESTABLISHED 1824.

LONDON.

OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER

AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, AUGUST 25, 1899. NO. 34.

THE MAKING OF A MERCHANT.

By H. N. Higinbotham.

IN discussing the entry of a young man into the retail business there are certain things which are so fundamental that they must be taken for granted. Without them there can be no permanent or substantial success in any undertaking. Among these requirements are character, integrity, and a fair "business head."

The first rule which a young merchant going into the retail trade should make for himself with heroic determination is that of doing a business consistent with his captial. Failure to observe this rule is the rock on which thousands of promising commercial undertakings have gone to pieces. Whether the capital put into the enterprise be large or small, its size should absolutely govern the volume of business.

What should we think of an architect who would start a building on a foundation 40 feet square, and then build without reference to its limitations, until the structure completely overhung the underpinning on all sides? Yet, this is precisely what thousands of young retail merchants throughout the country are attempting to do. They try to brace up their top-heavy structure with the timbers of fictitious credit. These may hold it in fair weather, but when the period of storm and stress comes—as come it surely will—this false support will come crashing down, and the enterprise tumble with it.

My individual conviction is that the only way in which a retail business can be conducted on lines absolutely consistent with its capital is on the cash basis. For this reason, I would not advise any young man to make a venture in retail trade on credit lines. It is too much like working in the dark. Almost inevitably, the accounts grow beyond your control, and the business structure expands at the top while the foundations weaken.

In certain communities, conditions seem to be such that it is practically impossible for the young merchant to introduce the strictly-cash method of doing business. In this event, he has but one hope of success—that is, to watch his accounts with a zealous vigilance that never relaxes, and to act with promptness and decision in the matter of credits and collections. This may require a high order of business and moral courage, but he must be able to do it, if he would avoid wreck.

In his dealings with his creditors, the wholesalers, let the young merchant keep firmly to the rule of incurring no obligation that he cannot with certainty meet in 60 days. Too much emphasis cannot be placed on his connections with the wholesale house or houses from which he obtains his goods. At the very beginning of his venture let him go to the credit man of the wholesale establishment, and state his case without reservation.

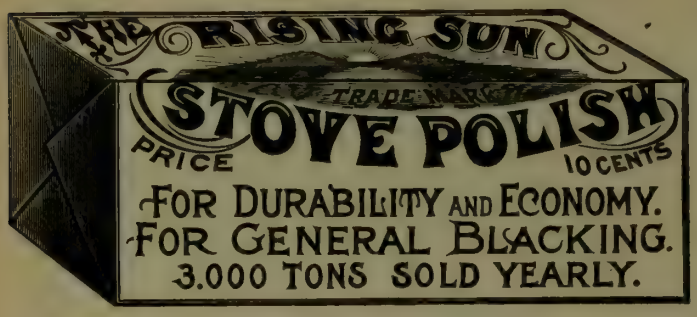
So thorough and searching are the means employed by the big wholesale houses to obtain an accurate knowledge of the standing and affairs of their debtors, that it is practically hopeless for the latter to attempt any concealment of unfavorable conditions. Again, the credit men of the wholesale houses are the keenest men in the business, and their judgment of human nature is quick and shrewd. Then, it should be constantly held in mind that the honesty of a patron seeking credit is half the battle, and that their confidence is won by an ingenuous statement of affairs that does not spare the one who is asking for credit.

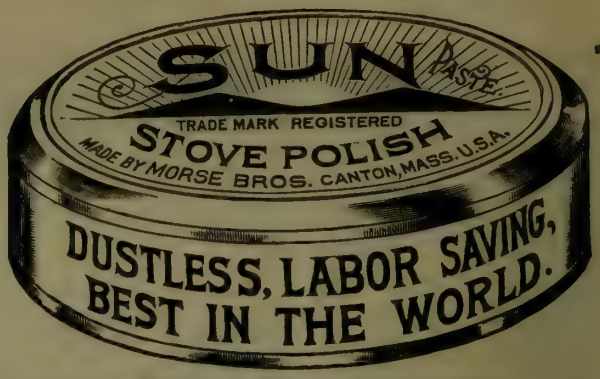
The first interview of the young retail merchant with the credit man of the wholesale house is sometimes a trying ordeal in which many uncomfortable questions have to be answered. This may incline the beginner in the retail trade to avoid the credit man after the initial interview has been successfully passed. He could make no greater mistake than to allow this association with a disagreeable ordeal to alienate him from a close acquaintance with the credit man. To the contrary, he should improve every opportunity to strengthen and build up a confidential relationship with that important functionary of the wholesale house. Not once, but constantly, should he acquaint the credit man with the real condition of his affairs, and should ask and follow the advice of this counselor on all important matters. The more he does this the better will be his standing with the house and the safer will be his course. Advising patrons is one of the most important duties of the credit man. I place great emphasis on this matter because its importance is so often overlooked by young men starting in the retail trade.

Another cardinal point in the success of the retail merchant is that of having a small but frequent influx of new goods. This is founded on a universal trait of human nature which craves "something new." There is a subtle flattery, practically irresistible, in being shown goods that have not been exposed to the eyes of others in the town.

"Here are some of the latest styles," says the retailer, as he reaches into a packing-box and takes out a bolt of dress goods. "They have just come in, and no one has seen them. You may have first choice, if you wish." This argument seldom fails to

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

effect an immediate sale. And, even if it does not do so, the woman to whom this courtesy is shown goes away with the impression that the young merchant is wide awake and thoroughly up with the times.

The dealer who puts in a small stock at the start and keeps constantly adding thereto with fresh but limited invoices has an immense advantage over the tradesman who buys in large quantities and does not freshen his stock for six months at a time. In these days women are the most numerous and important customers of the retailer, and they do not like to see the same old goods. They will trade where they can find something fresh every time they call.

All big businesses have had small beginnings. I do not know an exception to this rule. This means that a successful enterprise must have a normal, substantial and legitimate growth. If a young merchant finds himself in quarters larger than he at first demands he should change for smaller ones, or partition off a portion of his room at the back. The latter is better than attempting to put in a larger stock than his trade really demands or his resources warrant. It is really better judgment than to attempt to "spread" his stock over a large space for the mere purpose of filling up.

While the proprietor should be the first at the store in the morning and the last to leave it at night, and should be always ready to do anything that he would ask his humblest clerk to do, he should always remember that he must do the headwork of the business. He can hire a boy to candle eggs, sweep out and deliver goods, but if he does not do the thinking and planning it will not be done. That is something that the most faithful and conscientious clerk cannot do for him. If he allows the physical part of the work so to encroach on his time and energies that he does not find opportunity for a frequent and thoughtful survey of his business, he makes a great and a common mistake. This principle is stated forcibly, if uncouthly, in the old expression: "Let your head save your heels."

The young merchant who takes time at regular intervals to make a close summary and analysis of his accounts, and takes his bearings so that he knows precisely his position on the sea of business, is the man who will succeed. In other words, the mental part of the business is the most important feature. However, I hold that, at more or less frequent intervals, the storekeeper should personally do every task about the establishment for the sake of influence and example.

Let him take the broom from the hand of the boy and show the latter how to "sweep out" without stirring up a dust or leaving dirt in the corners; this will give added respect in the eyes of the boy, and the store will thereafter be cleaner by reason of the example; and so with every task, no matter how trivial or humble.

Then, the young merchant will do well always to bear in mind that courtesy is the biggest part of his capital. This does not mean that he should be obsequious and fawning, but simply and invariably attentive to all who enter his place of business.

The matter of advertising is not an unimportant detail. In the local newspaper the young retailer may wisely use a limited amount of display advertising space. This will be most advantageously occupied by a simple, dignified and modest announcement of new goods. Like his stock, the subject matter of his advertisement should be kept fresh by constant change. It should also have the individual quality both in its wording, form and type—something that expresses the personal good taste of the advertiser.

There is no doubt that a neat circular or folder sent personally to patrons is a strong method of advertising. Such announcements may be delivered by messenger or distributed through the mails. Best of all is the neat personal note written to the merchant's best customers, calling attention to fresh arrivals of goods. The spare moments of a young merchant may be put to a far less effective use than this writing of individual advertising letters.

It is scarcely possible to put too much emphasis on attractive window displays. Here, again, the element of constant freshness plays an important part. The displays should be frequently changed, and, while striking, they should never fail to have the quality of good taste. Good statuary, pictures, curios and art objects of every kind may be used to unfailing advantage in dressing windows, and they always command the attention and admiration of women. It pays the enterprising merchant to secure the loan of works of art for this purpose, and they are not difficult to obtain.

In looking after all these details, which are of importance in the general result, the young retailer should not fail to keep a proper perspective of his business as a whole. He should know just where he is sailing, and be sure that he is not drifting. In this way, he will become a safe pilot, and will bring his enterprise into the harbor of success and independence. And the prosperous retail merchant is a very independent and respected member of the community in this country, where the honest tradesman commands the regard to which he is entitled.

CATALOGUES, BOOKLETS, ETC.

MANY KINDS OF BASKETS.

John H. Grout & Co., Grimsby, Ont., have issued a brief folder describing the various styles of boxes, crates, etc., made by them. One of the latest productions is their "Ideal" crate for berries, etc. It is so constructed that there is sufficient space between the berry boxes and the intersections to prevent crushing of berries and allow lots of air space for ventilation. The "Climax" baskets made by this firm have already earned an excellent reputation. The folder, which contains a price list as well as illustrated descriptions of the various lines manufactured, can be had upon application.

Remember the Name

Rosemary

For
MINCEMEAT
BEEF IRON AND WINE
SOLID BEEF EXTRACT
FLUID BEEF EXTRACT

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **HAMILTON.**

JAMES TURNER & CO., Hamilton

Our Coffees once placed always lead to repeat orders.

"MECCA" . . . The best blended Coffee the world produces.

"DAMASCUS" A high-grade, rich, full-flavored Coffee, with plenty of body.

"CAIRO" . . . . Heavy bodied, thick drinking Coffee, fair flavor, suitable for hotels, boarding houses, etc.

"SIRDAR" . . . A fair, pure Coffee, not rank, can be retailed at 25 cents.

"Old Dutch Rio" . . . Roasted from high-grade Rios, always pleases those who like Rio Coffees.

THE WEATHER

Last August was the driest for 30 years ; the indications for the present month are that this August will be very hot and dry also. When people are leaving town, sell them some "Reindeer" Brand Condensed Milk and Coffee.

CASES AND HALF-CASES

CURRANTS CURRANTS CURRANTS

Fine Filiatria and Amalias. 5-Crown Excelsior.

Cleaned or uncleaned.
At right prices.

T. KINNEAR & CO. 49 Front Street East, Toronto.

DISADVANTAGE OF BARGAINS.

THE exploiting of bargains, while it may have its advantageous features, has also its detrimental ones, declares a contemporary. Thus, the selling of job lots of goods at bargains by manufacturers may be said to destroy in a great measure values which have been prevailing. For example, the customer will purchase certain articles at ridiculously low prices, and display an unwillingness to believe that the seller is losing money by the transaction. We all know from observation and experience that when buying people want to pay the lowest price which they possibly can, but that when selling they generally want the highest. And so when goods are offered at a low price the customer immediately jumps to the conclusion that that is all they are worth Though the goods are thus disposed of at a low value, and the merchant manages to get rid of them, yet the purchaser's idea of the valuation of such goods is lowered ever afterwards. There is a great deal of injustice in such a manipulation of prices. The time soon comes when regret is felt that goods were carelessly thrown upon the market at any price, in utter disregard of the interests of the business. The merchant who essays to perform a coup d'etat by lowering prices in order to sell more goods, is like the bird that fouls its own nest, if one may be pardoned for making the comparison. He may feel some satisfaction at the time, but this is soon lost in the injury which he afterwards finds that he has done himself, and indirectly others who are closely allied to him in the trade.

SECRET OF GOOD TEMPER.

Not long ago, says a writer in an exchange, I was talking to a prosperous business man who was verging on middle age, but he looked so young and well and in such good spirits, notwithstanding the fact that he was a hard and conscientious worker, that some curiosity was aroused as to how he had prolonged his youth. His explanation was that he never worried, and that he left his business at the store, or, in other words, that he did not think or worry about it after he left it. Though by no means the secret of his success—for it is quite possible for a man to do all this and never rise very high—it did, in a measure, account for his cheerfulness, zest, earnestness and the fresh zeal which he brought to his work every day. It is possible, by thinking and pondering too much after business hours about knotty problems and difficulties which have arisen during the day to develop a harassed expression, make the brain weary and bring about a general irritability which reacts detrimentally upon both customers and clerks. It is certainly very depressing for everyone who comes in contact with the merchant who is prone to worry too much and who generally makes it a point to vent his spleen upon someone else's unoffending head. When people enter a store they do not want to be glared at as if they must buy whether they want to or not. Nor are they particularly edified by exhibitions of bad temper. And if a merchant is not careful this is just what he is apt to do, if he allows himself to worry too much and fret about trifles. Many of the things which he allows his mind to dwell upon are insignificant in themselves and will soon pass away if undue importance is not given them.

A TOKEN OF ESTEEM.

John Haugh, who has just opened a grocery and confectionery business in Stratford, was, until recently, employed with The Bell Organ and Piano Co., Guelph. When severing his connection with that firm, Mr. Haugh was presented with a ring and a scarf pin, accompanied by an address expressing the esteem of his fellow-employes.

IF YOU HAVE ANY ICE

you can't use it for a better purpose than to keep

Imperial Cheese

cool and in good condition.



DON'T MISS THESE—

They are 8 lines of cheap Japans "Nibs" and "Straight Leaf" arriving to-day. Nothing in the market to equal them at the price. Short lines. Order early.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

CRITICIZING COMPETITORS.

There is one fault to which merchants are too often prone, and that is deriding and criticizing their competitors, says the Stoves and Hardware Reporter. Instead of having a fraternal feeling for them and a generous desire that they may succeed, their chief wish is either to exterminate them or else to injure them in every conceivable way. The method which is most in vogue is to do everything to belittle a competitor's goods, methods of doing business and the general equipment of his store. The writer has known of instances where a prospective purchaser has made some mention to one merchant of the prices or qualities of goods prevailing at another's store, whereupon the merchant began a long tirade descriptive of his competitor's bad methods, general dishonesty and unworthiness. Now, instead of having the effect which the merchant hopes it will, it generally redounds to his own discredit, because such backbiting can only create a bad opinion of the perpetrator of it. As a rule, the listener generally sees the object the merchant has in view in criticizing a competitor. It is done in the hope that he may keep trade away from him, and, if possible, secure it himself. The old motto, "live and let live," is the best which a merchant can adopt. It is another application of the golden rule which cannot be brought to mind too frequently in a keenly competitive age like the present one, where men are jostling against one another and knocking each other down. It is far better to ignore competitors a little too much than to go to the other extreme and brood over their actions, grow jealous of them, and in watching them forget your own business.

A HINT TO EXHIBITORS.

Merchants or manufacturers intending to make exhibits at any of the various fall fairs should make a careful selection of fixtures to be used. The space generally allotted is so limited that good fixtures are a great aid to ingenuity in making a display effective. When even common lumber is used to fit up a temporary structure, the expense entailed is generally considerable. Therefore, the adjustable show and display tables, which are becoming so popular for store display, should prove of much value. These are fitted with automatic spring locks, so are easily adjusted to several angles, so that one's display could be frequently changed. Unlike the temporary structure, the value of these tables is not ended with the close of the exhibition. They are made in several different sizes and colors by Boeckh Bros. & Company, Toronto. The sale of these tables has grown so largely that this firm recently found it necessary to make an addition to their present premises at 88 York street, Toronto. A booklet, with illustrated description of these tables, can be had upon application to this firm.

PRODUCE MEN MEET.

The wholesale produce men, who have been making efforts at uniformity for some time, and who have of late had an informal association somewhat on the basis of the Wholesale Grocers' Exchange, held a meeting yesterday afternoon in the office of one of the firms. While the character of the proceedings was such as not to be capable of being reported so as to interest the business public, nevertheless the efforts the interested firms are making will result in distinct benefit to themselves and their customers, and will be, at the same time, instrumental in aiding the growth of this coming metropolis of commerce by laying the foundation on broad business lines, on which a vast wholesale trade will eventually be built. This is the growing time, and the live business men of Vancouver realize that it is the time to make a right beginning to insure future success and progress.—The Province, Vancouver, August 17.

The First for 1899.

Half-Barrels **No. 1 Shore Herrings,** quality first-class and price right.

JOHN SLOAN & CO.

Wholesale Grocers. TORONTO

We beg to Advise our Customers

and the trade generally that our travellers will be at No. **50 Bay Street,** (Room 37) Merchants' Bldg., Toronto, during the Exhibition, with full lines of samples of Earthenware, China, Glassware, Lamps, etc.

We may state that we carry a full stock of Haviland's French China, decorated and gilt, No. 2194, as well as Haviland's White China, round edge also. Full lines of J. & G. Meakins' celebrated ware, such as Enamelled and Gilt "Autumn Tints," White Granite, etc.

The JOHN L. CASSIDY CO., Limited, of Montreal

THE TRAVELERS WON.

The much-talked-of game between the Toronto Retail Grocers' Association and the City Travelers' Association teams has been won and lost.

On Wednesday afternoon a party of nearly 200 of the friends of both teams gathered at the ball grounds, on Toronto Island, to watch and "root" for their favorites.

The players on the teams were :

Grocers—R. Davies, J. W. Sanderson, F. Thorne, W. J. Sykes, O. Anderson, T. Holmes, A. J. Johnson, J. D. Kelly, H. Blaylock.

Travelers—J. Humphrey, P. Parmenter, M. Muldrew, W. Anderson, Ed. Wilson, Jos.Taylor, J.Murphy, E. B. Kent, J. Burns.

During the first five innings, the grocers kept a good lead on their old rivals, but in the sixth, after two men were out, Bob. Davies went up, and enough runs were scored to even things up. This so encouraged the travelers that they worked like professionals, and, by the end of the ninth innings, they were ahead six runs, the score being 22 to 16.

This is the first defeat the grocers have suffered at the hands of the travelers, but the latter say it will not be the last.

T. O. Leonard, Detroit, agent for Kingsford's Oswego starch, was in Toronto on business this week.

C. Herbert Colson, of C. E. Colson & Son, brokers, etc., Montreal, was in Toronto on business on Tuesday.

Visitors to the exhibition will be interested in the splendid display of pickles, jams and jellies that is being made by T. A. Lytle & Co., the well-known Canadian manufacturers. Their "Sterling" brand pickles are particularly to the front of late. The exhibit is on the main floor, eastern entrance.

Messrs. H. P. Eckardt & Co. are now handling a very superior brand of tomato catsup, manufactured by The Joseph Campbell Preserving Co., of Camden, N.J., viz., "Crescent" brand. This catsup is most delicious. THE GROCER was presented with a bottle to test, and nothing but good things can be said about it. It is put up in a very attractive bottle and is well worth the trade's best attention.

Selected Quality. *Full Weight.*



EVERY CAN GUARANTEED.

Exhibition Weeks

We cordially invite visiting Merchants to make our warehouse their headquarters during their stay in the city.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS,
MANUFACTURERS, IMPORTERS OF TEAS.

TORONTO

A GOOD NAME.

MANY grocers claim that they do not advertise because they do not believe in it, they say. We venture to assert that there is not a single grocer in Canada to-day but advertises himself to a greater or less extent constantly. The word "advertising" naturally suggests a printed reference to something or somebody, but that is simply one method of attracting the attention of the public. Advertising "by word of mouth" is a most effective method of obtaining business—even a sign over the door is an advertisement pure and simple. The grocer who is talked about pleasantly gets a mighty good advertisement, and at practically no cost. It was only a short time ago that a representative of THE CANADIAN GROCER had proof of the value of "by word of mouth" advertising, and, too, from one of those grocers who claimed he did not advertise because advertising cost too much money. This man sold cigars as a side line, and, in the course of conversation with THE CANADIAN GROCER'S representative, he mentioned that he believed that one reason why he held his trade so well and added new trade to his business constantly, was because he kept very close to his customers through the "man of the house" or the husband who bought his cigars at his store. He thought that because he was in close touch with the one who paid the bills, that he came pretty near through his personal acquaintance with him to controling his trade absolutely. Further than this, he said that no man would send anybody to buy his cigars, because he preferred to pick them out himself, and in that way he came into the store constantly and became better and better acquainted with the stock and the methods of doing business.

Every friend that this grocer's customer had knew exactly where the man bought his cigars, and whenever cigars were mentioned, the name of the grocer who sold them was brought prominently before those friends. The grocer got some splendid advertising out of all this, and yet he claimed he did not advertise because it was too expensive. A man joins a club oftentimes because he thinks he will make new business friends—that, too, is advertising, pure and simple. A man need not necessarily go on to the house tops and proclaim his wares and prices in order to advertise—we believe that a side line of good cigars will advertise him splendidly. There is no such thing as too many business friends—the man who speaks a good word for his grocer because he buys his cigars of the grocer is a pretty good walking advertisement for that grocer's business. It is a good name for the grocer to have, namely, that of selling good cigars.

RETIRED FROM THE FIRM.

Mr. E. D. Marceau has retired from the firm of L. Chaput, Fils & Cie., and will sail, with his wife, on Saturday, by the Scotsman, of the Dominion Line, for a trip to England and France.

AN EXHIBIT OF SCALES.

Visitors to the Toronto Industrial Exhibition should make a visit to the Toronto warerooms of the Dayton Computing Scale Co., at 104 King street west. The value of the computing scale is becoming so generally recognized that every merchant should make a critical examination of them. It would be hard to find a more suitable time and place for such an examination than at these warerooms during Exhibition time, for there are now, and will be, fully a score of the various styles and designs of these machines manufactured by the Dayton Company, on view there. Mr. Davidson, the Canadian representative of the firm, extends an invitation to all visiting merchants to call in and examine these scales.

HAS JOINED T. H. SMITH & CO.'S STAFF.

Among the numerous changes that have recently taken place in the wholesale provision business, this one is worthy of note. Archie Love, who came into prominence with the old firm of Ramsay & Co., Front street, and more recently with H. P. Gould & Son, has joined the staff of T. H. Smith & Co., 70 Colborne street, where he will be pleased to entertain his old friends and make new acquaintences. Archie is recognized one of the best wholesale provision men in the city, and T. H. Smith & Co. are to be congratulated on securing his services.



INCREASING SALES INCREASES PROFITS

You may not make any more profit on **ONE** jar of UPTON'S MARMALADE than you do on **ONE** jar of another brand.

But, you will sell **MANY** jars of UPTON'S while you sell **ONE** of the other.

Therefore, by handling UPTON'S MARMALADE you increase your profits.

Sold by all Jobbers in 1-lb. glass jars and 7-lb. wood pails.

HENRY WRIGHT & CO., Toronto,
SELLING AGENTS.

The Standard Stove Polish for the World



Tiger Stove Polish

For sale in two sizes, a 5 and 10-cent size. The packages are large and handsome, and give a good profit to the dealer. The polish does not dry or rust in the tins, but will impart a beautiful and lasting shine. Sold by all wholesale dealers, and by The F. F. Dalley Co., Limited, Hamilton, Ont., Canada.

SOMETHING NEW

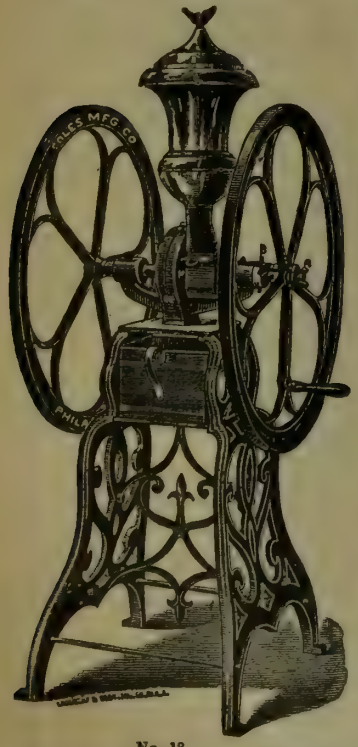
"OZO" TEA

It is attractive, a good seller, and allows good profits.

Japan or Ceylon.

THE OZO CO., Limited

Tel. Main 2537. MONTREAL



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No. 18

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Wool Soap

For Toilet and Bath

Pure, white Wool Soap is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price.

Swift and Company, Makers, Chicago

Canadian Representatives:

W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.

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President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN Toronto.

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MERCHANTS AND TOURIST ACCOMMODATION.

IN TRAVELING, one cannot help being struck with the way in which many places in Canada with natural attractions and advantages are largely deprived of their attractiveness to tourists by the passiveness of the regular residents.

When tourists visit a locality, they are not satisfied with its natural attractions, no matter how famous these attractions may be.

They want accommodation.

"God knows a man cannot work unless he ates," is the remark accredited to an Irishman. And everybody knows that people cannot go holiday touring unless they "ate," and "slape," too, might be added.

Yet, many summer resorts which are all that the heart can desire otherwise are so deficient in the essential of accommodation that not one-tenth the people visit them who otherwise might.

It is as much the duty of the business men in those summer resorts as of any other class to concern themselves in regard to accommodation for tourists at the hotels, etc., in their respective districts.

The better the tourist travel the better it is for the business men.

Every tourist that visits a town or city may not leave money directly with the merchants, but most of them do. And this is certain: There is not a dollar left in a town by a tourist but that a goodly portion of it is not subsequently distributed among the merchants doing business therein.

Wherever there is a village, town or city which has, or should have, attractions for tourists, either winter or summer, there should be an organization of business men and any others sufficiently alive to interest themselves in the matter, whose special duty should be both to induce tourists to visit their particular locality and to see that proper accommodation is provided for their entertainment.

Canada has enormous possibilities in the way of attractions to tourists. No country has probably more in either bulk or variety, but it is deplorable how little this is known. It is true that the attractiveness of the country for tourist travel is gradually becoming better known. It is largely, however, in spite of ourselves. But what might not be done if within the next few months a few hundred live tourist organizations were to spring up in Canada?

WHY BUTTER IS DEAR.

FULL prices continue to rule in the export butter business, from 21½ to 22c. having been paid at the factory for creamery last week. Since then, the tone has modified a trifle, but not to any material extent. In fact, the efforts that have been made during the past two or three years by Canadian butter producers to improve their output have met with signal success this season in the British market. During July, London alone absorbed 34,424 cwts. of Canadian butter, against 11,974 cwts. for June of this year, and 13,383 cwts. for July, 1898. This important increase shows that, in the future, Canadian butter will be an important factor in the British market. In the past fortnight, the price of choicest Canadian in London has risen from 88s. to 102s., making a clean jump of 34s. per cwt.

Drouth on the Continent and in England seems to be the fundamental basis for the remarkable strength of the butter market in England, shipments from the leading European butter-producing countries having fallen off seriously, and even in Ireland there are complaints of drought and a much diminished yield, on account of weather conditions. The shortage will have to be made up from Canada, and though the fact does not warrant as extravagant prices as some people are talking about, it seems to be reasonably assured that the price of butter this fall will rule above that of 1898, in proportion to the difference which has governed the market since the present season opened.

WATCHING THE OTHER FELLOW.

Merchants who never make a move until they see what their competitors do never lead; and because they never lead they are never really what can be termed successful.

It is the same in business as in a race: the prizes fall to the leaders.

When a man is preparing for a race, he does not concern himself about what his competitors are doing. All he is concerned about is getting himself "fit."

It is the same with bright up-to-date merchants. They want to get "fit." And in pursuance of this desire, they never cease trying to master the details of their business; they keep themselves informed as to the condition of the market, and as to new goods so that they can buy right; they read trade papers and keep their eyes open when abroad, so that they can gather ideas and enlarge those they already have; they keep their stores in good order and study window dressing and advertising.

Business is not a lottery with them; it is a success.

GRAPES ON THE MARKET.

The first grapes of the season have arrived on the Toronto fruit market. The varieties offering are the Champion, at 20 to 25c. per 10-lb. basket; Moore's early, at 40 to 50c,, and the Moyer at 50 to 60c.

The receipts are heavier than is usually the case during the first week of the season. As the crop is exceptionally large, receipts are likely to continue heavy all season. The demand at present is good, yet prices are likely to be materially reduced before long.

THE CANADIANISM OF THE MARITIME PROVINCES.

THE address of Mr. Jarvis, President of the Maritime Board of Trade, a report of which will be found in full elsewhere, should be read and digested by every Canadian.

In point of ability, in extent of information, it is exceptionally rich. But its Canadianism is one of its most striking features.

The Maritime Board of Trade, as its name implies, is a sectional organization; that is, the object of its being is to promote the commercial interests of the three Provinces of New Brunswick, Nova Scotia and Prince Edward Island. Had, therefore, the address dealt with nothing but that which appertained to these three Provinces it is only what might have been expected.

But, while the Maritime Provinces received a large share of attention, an undoubted national spirit was abroad in the address. Even in the references to some of the matters appertaining to the Maritime Provinces one could read between the lines much that was gratifying to national pride.

When Confederation was consummated there was very little in the immediate prospect that was encouraging to the people of the Maritime Provinces; and this is implied in Mr. Jarvis' address. From the rest of the Dominion the Maritime Provinces were as isolated as they well could be. But the Confederationists were walking by faith, not by sight. And the references in Mr. Jarvis' address to the development of the Maritime Provinces prove that they had reason for the faith that was in them.

In the Western part of Canada there is a feeling, which is happily growing less and less every year, that the people of the Maritime Provinces are not in sympathy with them; that they have little or nothing in common nationally.

If those who are that way of thinking had been present at the convention of the Maritime Board, and listened to Mr. Jarvis' patriotic words and the enthusiasm with which they were greeted by the business men representing the three Provinces of Prince Edward Island, Nova Scotia, and New Brunswick, they would have learned how unjust they were in their views.

The people of the Maritime Provinces are as much concerned in the development of the Dominion as the people of any other part of the Dominion. And if more people from Western Canada would hie themselves to the summer resorts of the Maritime Provinces, instead of to summer resorts of foreign countries, they would have an opportunity of learning this as well as of appreciating the beauty and the majesty of the scenery in that part of the Dominion.

A TIME TO APPLY PRESSURE.

IT is often said that "misery loves company." We in Canada are prone to complain that commercial interests have to play second fiddle to political interests. There is some comfort in the knowledge that even in so well-governed a country as Britain, commerce feels itself pushed aside in Parliament.

There was a meeting of the Leicester Chamber of Commerce the other day. Some plain language was used in connection with the neglect of business interests by the House of Commons. One member thought that railway influence was predominant in the House. Another argued in favor of forming a commercial party. At present, he said, they could not get commercial legislation passed.

This resembles a condition which is often deplored in Canada. Again and again such subjects as insolvency, a fast Atlantic line, railway rates, etc., are either overlooked or scamped altogether, by reason of the fact that the politicians turn to other questions —and we business men allow them to do so. They should be made to toe the mark. As long as we merchants do not insist on being attended to, why, the political managers will go on with other business.

A good time to remedy this state of things is on the eve of a general election. Governments are believed to be more pliable and more amenable to reason then than at other times. Many persons believe that a general election is at hand in the Dominion.

If, therefore, our merchants have certain legislation or reforms at heart, we would advise them to lay their heads together and make the demand now. Is it insolvency laws, Customs' regulations, or something similar which they want? Let them go in strong deputations to the Ministers and press their claims. They will be listened to.

MUSHROOMS.

Mushrooms are not a common article of diet, although many persons like them, and some epicures are known to love them. The supply is limited because few cultivate them, while those which grow in certain suitable localities are not often gathered except by individuals for their own use.

It is possible that a trade in mushrooms might prove profitable to certain merchants, especially those in populous centres. An Edinburgh potato merchant leased a disused railway tunnel and is cultivating mushrooms on a large scale in this congenial spot—congenial that is to the mushroom. A profitable industry is said to be growing up. As soon as the mushrooms were put on the market the demand for them kept pace with the supply.

Mushrooms have to be cultivated by methods almost scientific if paying results are to follow. But that is true of almost all crops. It does seem odd that the supply of an article of consumption like mushrooms, which is regarded here as a luxury and a delicacy, should be dependent on accidental circumstances rather than any definite plan. There may be a fortune for someone in Canadian mushrooms yet.

A BAD LEMON SEASON.

The season of 1898-99 has proved an unsatisfactory one to wholesale lemon dealers. The fault has not been a declining market, for prices have been pretty well maintained throughout. The advance that dealers expected to result from increased demand during the hot months did not, however, take place, for the nights this summer have been too cool for a large consumption of lemonade. The increasing popularity of other drinks has also had its effect, as the demand has not been what was looked for.

The great cause of loss, though, was the poor quality of fruit that has been received on this market this year. There has been a large proportion of inferior qualities, while the better qualities have shown greater waste than usual.

The result has been that wholesale fruitmen here declare they will be thankful if they close the season, which virtually ends this month, without loss.

HIGH PRICES PREVAILING.

AS CANADA is essentially an agricultural country, all people interested in her welfare are naturally interested in the prices that the farmer receives for his products.

It is a well understood fact (and none know it better than the country merchant), that when the farmer receives good prices his expenditures increase proportionately.

The following statistics show the prices that have prevailed during the third week in August for the past five years for butter, cheese, eggs, grain and potatoes :

	1899.	1898.	1897.	1896.	1895.
	c.	c.	c.	c.	c.
Butter, creamery tubs	21 23	17½ 18	17 17½	17 18	18 19
" dairy tubs	16 17	13 14	12 13	13 15	14 15
Cheese, per lb	10½ 11	8¼ 8½	8¾ 9	8¼ 8½	... 8½
Eggs, per dozen	12½ 13½	10 12	11 12	8 8½	10½ 11
Wheat, per bushel	71 72	70 71	... 86	63 65	... 74
Peas, per bushel	... 60	55 58	... 44	... 51	... ..
Oats, per bushel	30 34	31 33	21 22	22½ 23½	31 34
Potatoes, per bushel	50 60	... 50	50 60	25 30	... 25

It will be seen from the above that the prices of all these commodities are higher to-day than they have been at any time for five years, with the exception of wheat, which was higher in 1897, when the Leiter boom was beginning.

Creamery tub butter is 3c. higher than the highest point before recorded ; dairy is 2c. dearer ; cheese is 2¼ to 2½c. higher ; eggs are 2 to 2½c. higher ; peas are 2c. per bushel above the highest point, that of last year, and 16c. above that of the year before ; oats are the same as was paid for them in August, 1895, but 9 to 12c. higher than was paid in August, 1897 ; potatoes are just about twice as dear as they were in 1896 and 1895 at this time of year.

While these figures are interesting they are not more so than the following, which show the way our exports of these lines have grown in recent years :

	1895.	1896.	1897.	1898.
Cheese	$14,253,002	$13,956,571	$14,676,239	$17,572,763
Butter	697,476	1,052,089	2,089,173	2,046,686
Eggs	807,990	807,086	978,479	1,255,305
Wheat	5,389,109	5,771,521	5,544,197	17,313,916
Peas	1,622,919	1,131,187	2,252,673	1,709,505
Oats	320,458	273,861	2,655,130	3,041,578

It will be seen that the exportation of all these commodities has grown rapidly in the four years. The most remarkable increases are those of wheat, butter and oats.

The value of oats exported in 1898 was nearly ten times that of four years ago ; while more than three times the value of butter and wheat was exported last year as in 1895.

Flour and bacon are also classed as products of the farm. Our exports of bacon in 1895 were $3,546,107 and in 1898, $7,291,285. Our exports of flour in 1895 were $839,112 and in 1898, $5,425,760.

Our total exports of farm products and animals and their produce in 1895 were $41,665,289; in 1896, $50,591,002; in 1897, $57,227,898 and in 1898, $77,364,755, showing a total increase in the four years of $35,699,466—over 80 per cent.

When the exports of the year ending July 1900 are totalled up, it will be seen that there is no let up in the growth of our export of these articles. Already this season our exports of butter are 196,308 packages as compared with 82,999 packages up to this time last year, while our shipments of cheese amount to 970,179 boxes this season, against 867,454 boxes last season.

This growth in our export trade has taken place in the face of a steadily-growing home consumption. One instance of this is the growth of our bacon export in the face of the fact that the Northwest and British Columbia are yearly calling for more and more Ontario and Quebec provisions. This was never more the case than this summer. For the first time in six years, Ontario and Quebec packers have been able to secure orders for provisions from British Columbia, to the exclusion of United States provisions in all lines except one or two of the less important ones.

Another instance of the growing home demand is the fact that the price of eggs has been maintained, because of the home consumption, at a figure which has made exportation at a profit almost impossible.

THE LESSON OF THE SITUATION.

There is no question but that the outlook this season is exceptionally bright. Large crops and high prices are making the Canadian farmer rejoice ; manufacturers of all varieties of goods are working their men overtime at advanced wages ; our mineral resources in the Klondyke, in British Columbia, in the new Ontario and in Cape Breton are being developed at an unprecedented rate ; the value of our great spruce forests in Quebec, Ontario and New Brunswick are being recognized and utilized as never before ; not for years has there been so few unemployed in our large cities.

In fact, in whatever direction one looks ; from whatever viewpoint the matter be considered, the result is to strengthen one's belief in the brightness of the outlook for Canada in the next few years. It would be a veritable pessimist who would talk "hard times" to-day.

Yet, a word of caution would not be out of place. The greater the prosperity of the next few years, the more competition will surely be induced to enter the field ; and greater will be the reaction when it comes.

There has never yet been a boom without a panic, and exceptional prosperity is generally followed by a reaction.

While this is more true of older countries, and while the continued development of the wheat areas of the Northwest and the mineral resources of many of our Provinces may be depended on as a force to allay or lessen the reaction, yet the exceptional conditions cannot be expected to always prevail.

If, in a country town, the grocers, hardware dealers, druggists, or any class of merchants, evince unusual prosperity, there is a likelihood of new competition. Others not getting as large a share of the good times may enter this seemingly fertile field to get a share of the pasturage. They may be fitted to compete, and soon cut down the revenues of the older merchants to what they had been making before the season of unusual prosperity commenced. They may not be fitted to compete, but, by unwise cutting or giving credit, they may, in another way, hamper the older merchants, and reduce their incomes to a normal figure.

Should then, a merchant refrain from taking advantage of the good times prevailing in the fear of inciting competition? By no means. But he should never allow a year or two of exceptional profits to establish an exceptional rate of personal expenditure.

It is pleasant to increase one's home or personal expenses, but it is neither easy nor pleasant to curtail them.

The wise plan during the good years is to either put the extra earnings into the business or put it into a safe investment, so that when a few lean years come, a reserve will be in readiness for all possible obligations.

The man who lives up to his income obviously cannot ever attain to riches. But he who takes advantage of the good year to lay the foundation of a "banked reserve" may lay at the same time the foundation to a fortune.

In time of peace, prepare for war,
In time of plenty, prepare for want.

"The Side Shuffling" in terms, conditions and insane promises of those pushing the "so called," just as good substitute is positively amusing—but availeth nothing.

"SALADA"

CEYLON TEA

is worth every cent that is charged for it; its enormously increasing sale is proof evidence of this.

Sealed Lead Packets Only—25c., 30c., 40c., 50c., 60c.—By all dealers.

Toronto. Montreal. Boston. Buffalo. Detroit. Pittsburgh. Cleveland.

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO. Limited

Seeded Raisins

Freshly done after you send in your order.

Quality guaranteed second to none.

Write for quotations to

The Acme Fruit Cleaning Co.

128 Queen Street, MONTREAL.

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

RED CROSS TEA

in lead packets, and

CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

SEE OUR BANNER WASHBOARD for the best 25 cent line made.

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HORSE HAIR.

Have you any? We buy it.

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N.B.—20 years in use and everybody well satisfied with the Old Favorite.



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All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

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Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger,** all guaranteed good Red fish.

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Grand Mogul ...Goods...

Consist of *Pure Ceylon Tea in Packages.*
Pure Coffee in Packages.
Pure Cream Tartar in Packages.
Pure Baking Powder in Packages.
Pure Flavoring Extract in Packages.
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D. S. F. Mustard in Tins.

The sale of these goods shows the grocer over 42% profit averaged, a ready sale, splendid satisfaction. Can you get any other goods with so many advantages, so well advertised as Grand Mogul?

T. B. ESCOTT & CO., Tea Importers, Wholesale Grocers and Manufacturers, *London, Ont.*

MARKETS AND MARKET NOTES.

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS

TORONTO, August 24, 1899.

GROCERIES.

A GREAT improvement has been manifested in the wholesale grocery trade this week. Orders are coming in liberally from the travelers who were put back on the road this week. The demand for lumber camp supplies has also opened up this week. As this demand is as large as usual, it adds considerably to the movement of general groceries. The movement of sugars has increased, as the larger fruits are in many sections ripened sufficiently for preserving. Prices here are steady and unchanged. The dry weather has greatly strengthened the feeling for future deliveries of canned tomatoes, corn, peas and beans, especially corn and tomates. Packers claim that the crop will be much below the average, and say they will have difficulty in filling orders. New teas of all grades are gradually coming into the market. China, Indian and Ceylon teas are considerably higher than a year ago, but the values of Japan teas showing are much ahead of last year.

CANNED GOODS.

Prices of the new season's pack of canned salmon which have just been issued show a decline of 5 to 10c. Futures in corn, tomatoes, peas and beans, are stiffening. For tomatoes and corn, wholesalers are now asking 30c., whereas, a few weeks ago, 75c. would have satisfied the same house. The cause of the strengthening tone of this market is the continued dry weather. During the week strawberries have advanced 10c. and gallon apples 20c. Blueberries are 5c. cheaper. The movement of all canned goods is large. Orders for future delivery have also been numerous in the past week.

COFFEES.

The price of green Rio coffees are exceptionally low. In view of the advances in other commodities, it is generally considered that prices are about the bottom, and that all purchases at the present figure would be safe.

SUGARS.

A satisfactory improvement in the demand is noted, and a brisk seasonable trade is now doing. The price of refined sugars in New York has been reduced 3-16 to ¼c., but this will in no wise affect the Canadian market. Prices here are unchanged. Raw sugars are steadier than last week, and prices remain unaltered. The Guild price is $4.65 Toronto for St. Lawrence and Redpath refined sugars and $4.60 for Acadia. Foreign granulated is quoted at $4.60 Toronto.

TEAS.

New teas of all grades are gradually coming into the market. The values of Japan teas offering this year are much ahead of last year. For China, Indian and Ceylon teas, on the other hand, the prices are considerably above those of last year.

FOREIGN DRIED FRUITS.

CURRANTS—Cable advices note an advance of 2s. per cwt. since last issue. The market still shows a stiffening tendency. The few buyers who acted promptly on opening prices are likely to have a considerable advantage over competitors, as spot stocks are practically nil in the face of a good demand.

See pages 41 and 42 for Toronto, Montreal, St. John, and Winnipeg prices current.

SULTANA RAISINS—As indicated in our last week's issue the prices in Smyrna have decreased from the opening. To-day this fruit can be had 15s. per cwt. below the opening prices.

VALENCIA RAISINS—The first shipment is expected to arrive in Toronto between September 10 and 12. The price of this cargo has not yet been cabled, but prices for present shipment will likely be at a high figure.

DATES—Advices from people largely interested state that offerings of many importers have been withdrawn because of a feeling that prices have touched the lowest point for futures. Some import contracts have been made for early shipment, via Southampton, other shipments ex first tide steamers.

PRUNES—The European market is rather high for business. In Canada, some offerings have been made for shipments of Bosnia fruit by way of Montreal before the close of navigation, but these would cost about 5½c.

ELEME FIGS—The crop, while in excess of last year, is still likely to be less than half the average. Prices, therefore, while lower than last year, will still be comparatively high.

GREEN FRUITS.

The feature of this week is the commencement of the arrival of early grapes. The varieties in now are the Champion, at 20 to 25c.; the Moyer, at 50 to 60c., and Moore's Early, at 40 to 50c. per 10-qt. basket. The arrivals are large, but are expected to greatly increase in the next week or two. The demand is excellent. Oranges, raspberries and black currants are out of the market. Canadian tomatoes continue to arrive in increasing quantities, and prices are steady at 15 to 20c., last week's figure. Crawford peaches are beginning to arrive in good condition, and sell well as high as $1 to $1.25 per basket. Cheaper varieties can be had from 40c. up. Bartlett pears are also coming in more freely than last week, and, as they are in better condition, the demand is improved and prices have gone up 10c., this week's price being from 40 to 60c. Cheaper pears are plentiful at 25 to 40c. A good demand continues for plums of various varieties at from 30 to 60c. per basket. Poor qualities of muskmelons are still offering too freely. Qualities fit for shipping, however, sell well at about 75c. per basket. A few lawtonberries continue to arrive at from 5 to 7c. There is a good movement of watermelons, and prices are firm at 20 to 30c. each. There are not many small sizes offering this week. The sale of bananas locally continues very large. During the hot spell, since last issue, there has been a good demand for lemons. This has quieted down again, and prices are unchanged. Fall apples are beginning to arrive in barrels. They look very good, and sell readily at from $1 to $1.50.

COUNTRY PRODUCE.

EGGS—Deliveries continue heavy. Owing to the extreme hot weather lately the quality has not been as good as formerly. However, with the cooler weather of the latter end of this week an improvement in this respect is noted. A number of eggs are being exported, but at the extreme prices

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ST. JOHN'S, NEWFOUNDLAND.

Manufactured by
THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

ruling here little profit is looked for by local exporters. The consumption in Toronto is large, and is expected to considerably increase during the time of the Toronto Fair. Prices are steady and unchanged at 13 to 13½c. per doz.

BEANS—Practically nothing doing. Prices are nominally $1 to $1.10 for hand-picked, and 80 to 90c. for ordinary stock.

POTATOES—The dry weather is causing a general stiffening in prices, but last week's quotations, 50 to 60c. per bushel are well maintained.

VEGETABLES—Corn is 5 to 10c. per doz. dearer. Carrots are 10c. per doz. bunches cheaper. Otherwise there is no change. We quote: Cauliflower, $1 to $1.50 per doz.; Rhubarb, 15 to 20c.; radishes, 15c. per dozen bunches; corn, 10 to 20c. per doz.; vegetable marrow, 40 to 60c. per doz.; green onions, 5 to 10c. per doz.; celery, 50c. to 75c. per doz.; lettuce, 20 to 25c. per doz. bunches; cabbage, per doz., 30 to 50c.; parsley, 20 to 25c. per doz. bunches; green cucumbers, 5 to 10c. per doz.; new beets, 10 to 15c. per doz. bunches; parsnips, 40 to 60c. per dozen bunches; carrots, 10 to 20c. per doz. bunches; green peas, $1 to $1.10 per bag; butter beans, 75c. to $1 per bushel; tomatoes, 15 to 20c. per basket.

BUTTER AND CHEESE.

BUTTER—The situation is unchanged, the advance of last week being well maintained. The continued reports of pastures drying up throughout the country are causing holders to be quite firm in their views. Creamery prints and squares are possibly the firmest variety on the market and in these an advance of 1c. brings the price up to 21 to 23c. Dairy prints and tubs are unchanged.

CHEESE—The abnormal advance of the last few weeks is well maintained. At most of the cheese boards not much business is being done as factorymen are all looking for top figures. The cable advices quote slight advances over last week in the British market. The local consumption is quite large considering the high price prevailing, 10½ to 11c. per lb. We quote dairy tubs at 17 to 18c.; best tubs at 16 to 17c.; second grade tubs at 12 to 14c. Creamery tubs and boxes are worth 19 to 20c., and prints and squares, 21 to 23c.

FISH.

Manitoba whitefish is scarce here at present, but a carload is expected this week. Oregon salmon is offering at 12½c. Otherwise there is no change, prices throughout continue firm. We quote: Trout, 8c.; whitefish, 7½ to 8c.; Oregon salmon, 12½c.; maskinonge, 8c.; pickerel, 7½c.; perch, 4c.; herrings, 4c.; halibut, 12½c.; steak cod, 7c.; haddock, 5c.; cod in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.

PROVISIONS.

The advnnce in the price of live hogs noted last week is well maintained, though this rise has increased deliveries somewhat. The demand for provisions generally has been very large, and, owing to the short supply, prices are quite stiff. The run has been mostly on long clear bacon and hams, and, although packers have in some instances sold long clear in large lots at 7¾c., the majority are holding for 8c., and some are asking ⅛ to ¼c. more. Even higher prices are confidently looked for by some packers on account of the small number of large hogs offered. The demand for lumbering camps is just starting and the indications are that the requirements from this source will be as large as usual. The business in hams this year has quite upset the calculations of all packers. Early in the season the indications were that a sufficient quantity of hams had been packed to last through the year, but the heavy demand, both from the West and for local consumption, has so reduced stocks that advances which were unexpected have taken place. These high prices will likely be maintained until the close of navigation. An advance af ¼c. brings the price up to 13 to 13½c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—An advance of ½ to 1c. is noted in wheat, red and white both selling at 68½ to 69c. this week. The street market is fairly active. Goose wheat is up ½c., and red and white 1c. per bushel. New oats are starting to come in. We quote as follows: Wheat, white and red, 72c.; goose, 68½c.; peas, 60 to 61c.; oats, new, 34 to 35c.; old, 29 to 30c.; barley, 43 to 44c.; rye, 51 to 53c. No. 1 hard Manitoba wheat is unchanged at 80c. Toronto.

FLOUR—The advance in wheat has resulted in a stiffening of all flour values. Prices are unchanged, however. We quote: Manitoba patents, $3.90; Manitoba strong bakers', $3.60; Ontario patents, $3.70; straight roller, $3.35, Toronto freights.

Corona Golden Figs

are choice eating and cooking Figs. Put up in **1-LB. CAKES** — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

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Pearl Snaps.

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Put up in moisture-proof barrel package.

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HAMS and BACON

are unsurpassed for delicious flavor.

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51 Front St. East TORONTO.

Fruit Commission Merchants.

BREAKFAST FOODS—There is no change. We quote as follows: Standard oatmeal and rolled oats, $3.75 in bags and $3.85 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

SALT.

An active demand is noted. Prices unchanged. We quote at Toronto: Canadian salt, carload lots, $1 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.05 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 70c.; sacks of 200 lb., 45c. English coarse salt 47 to 49c. Toronto per sack of 154 lb.

HIDES, SKINS AND WOOL

HIDES — A good demand continues. Prices are firm. We quote cowhides: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6¼c. Steer hides are worth ½c. more. Cured hides are worth 9c.

SKINS — A stiff feeling is manifested. Lambskins are 5 to 10c. dearer. We quote: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheep and lambskins are selling at 45c.

WOOL — There is practically nothing doing, holders and buyers being too far apart for business. We quote fleece at 14 to 14¼c., and unwashed at 8 to 9c.

SEEDS.

Some jobbing in small quantities is being done this week at $3 to $4 per cwt. The deliveries of clover have been light, holders keeping their stock, which was harvested rather late, until all harvesting is over. Dealers are offering $4 to $4.75 for choice to fancy lots of alsike. Extra fancy lots are worth 25c. more.

MARKET NOTES.

Creamery prints and squares are 1c. dearer.

Grapes are on the market. The price runs all the way from 20 to 60c. per 10-quart basket. Crawford peaches of fine quality are offering at $1 to $1.25 per basket.

Long clear bacon and hams have advanced ½c. per lb.

The price of "Clover Leaf" salmon for the new season's pack will be $1.45 to $1.50 for talls and $1.60 to $1.65 for flats.

Oranges, raspberries and black currants are off the local market.

BUSINESS CHANCE.

PROSPECTS OF A LARGE CROP—A GOOD Opportunity.—For sale, a General Business in a thriving town in the Northwest Territories. Turnover $25,000 per year, with every prospect of doubling tiself next year. Stock about $5,500. Terms—About $3,000 cash; balance could be arranged for. Present owner going into the Wholesale business. Apply, General Merchant, care Editor CANADIAN GROCER, Toronto. (34)

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QUALITY COUNTS.

The **MAPLE LEAF** Brand combines all the qualities demanded by the highest class trade.

There is nothing better. If you are not already a customer of ours a sample order will convince you. . . . . .

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Correspondence Invited.

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In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.

ROYAL CANADIAN
1-lb. Tin, 15c.

QUEEN'S FAVORITE
1-lb. Tin, 10c.

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COWAN'S

Hygienic **Cocoa**

Royal Navy **Chocolate**

AND

Famous Blend **Coffee**

are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

QUEBEC MARKETS.

MONTREAL, August 24, 1899.

GROCERIES.

BUSINESS in general groceries has not been specially noteworthy during the past week. Refined sugar has been fairly active here on account of preserving wants, and prices are steady. Syrup furnishes no change, and the jobbing movement has not yet commenced in Barbadoes molasses. Canned goods generally are steady, with nothing special to report this week, and the same can be said of dried fruits. Rice is quiet and coffee steady, while spices are unchanged. Some movement has been noted in tea, the tone of the staple ruling firm.

SUGAR.

With a good inquiry for refined sugar, both from country and city buyers, prices rule steady here, granulated selling at $4.55, and yellows, $3.65 to $3.75, and extra bright, $3.95 to $4.25. The announcement of another war in New York, however, where substantial cuts have been made in refined is causing some anxiety among traders, who had just commenced to thank their stars that matters were once more on a stable basis. Raw sugar has ruled quiet for beet at London, present month being steady at 10s. 4¾d., and next month 10s. 3¾d. Cane has been steady also, with little doing, Java 12s. 9d. and fair refining 11s. 9d. In New York this week raw has been more or less nominal, but with a weak undertone, fair refining, 4c.; centrifugal 96 test, 4 9-16c., and molasses sugar, 3⅞c.

SYRUPS.

The syrup market continues steady and unchanged at 1¾ to 2¼c. per lb., as to grade at factory.

MOLASSES.

The market is quiet for Barbadoes molasses, and will be until the jobbing movement commences. Round lots of Barbadoes are quoted at 34c., and car lots, 35c., with single puncheons, 36c. Porto Rico is offered at 31 to 32c.

CANNED GOODS.

There is little new to report in connection with canned goods. The feeling in regard to tomatoes, corn, peas, etc., continues firm, and business on spot is noted at 75c. for tomatoes, 90c. for corn, and 75 to 77½c. for peas and beans.

Canned fruits are as last noted. We quote as follows: Apples, 3 lb., 75c.; preserved, $1.40; 1 gal. tins, $2; pears, 3 lb., $1.80; plums, 3 lb., $1.60; greengages, 3 lb., $1,75; yellow peaches, 3 lb., $2.25; pumpkins, 3 lb., $3 65; strawberries, preserved, $1.35; do., in syrup, $1,15; raspberries, preserved, $1.40; do., in syrup, $1.15.

The strong feeling in regard to canned salmon is fully maintained, and little or no new business is reported, because canners are not quoting.

French sardines remain as reported. Prices are unchanged: Small quarters, $7.50 to $8; ordinary, $7.75 to $8.25; full quarters, $10.50 to $11; American do., $13.50 to $14; boneless, high halves, $22 to $23; low do., $18.50 to $19.50; high quarters, $16 to $17, and low do., $10.50 to $11.50.

DRIED FRUITS.

There is nothing special to report in dried fruits this week, the market being as last reported, both on spot and at primary centres.

RICE.

There is a seasonable trade in rice at unchanged prices. We quote: B standard, $3.40 to $3.50; Patnas, $4.12½ to $4.75; Japans, $4.50 to $5, and Caroline, $6 to $7.

COFFEES.

Under a fair demand there has been somewhat more movement in Maracaibo, and sales are noted in the bean at 8½ to 9½c in 25-bag lots, smaller quantities entailing an advance.

SPICES.

The spice market is quiet and firm. We quote: Singapore black pepper, 12½ to 13c., and Singapore white, 19½ to 20c. Penang pepper, 17½ to 18c., and West Coast, 12 to 13c. Pimento, 11 to 12c. Nutmegs, 28 to 44c., as to quality. Cassia, 9 to 10c.; Jamaica ginger, 19½ to 20c.; Cochin tips ginger, 6 to 6½c.; Zanzibar cloves, 9 to 10c.; nutmegs, 40 to 55c., and mace, 45 to 50c.

TEAS.

Some inquiry has been noted for old crop Japan, with business at 11 to 14c. as to grade. New crop has also moved at 15½ to 17c for 300 package lots, and as high as 20c. has been paid for other parcels of the same goods. In green teas trading is noted at 11½ to 14c. China blacks and Ceylons have not contributed anything special during the week.

GREEN FRUITS.

The green fruit market has shown little radical change since last report. A few lots of early apples are arriving, and are offered all the way from $2 to $3 per bbl., as to variety and condition. There have been liberal receipts of bananas, with sales at 75c. to $1.25 per bunch. Most dealers have large stocks of lemons, and sales range between $2 and $3 per box. Oranges, on the other hand, are scarce. Sales are slow, however, at $3.25 to $4 per box and $2 to $2.25 per half-box. Heavy receipts of Canadian peaches have been a feature, and are all clingstone. Prices range from 30 to 40c. per basket. Low-grade pears have been in excess of demand, and sales range from 25 to 40c. per basket. Canadian plums are moving freely at 40 to 50c. per basket. Muskmelons sell at $1 to $1.25 per crate. Receipts of Californian fruits have also been heavy. Pears sell at $2.25 to $2.40 per box; peaches, $1.25 per box, and plums, $1.20 to $1.50 per box.

FISH.

Rule steady but quiet. We quote as follows: Fresh haddock and cod at 3 to 4c. for haddock, and 3 to 3½c. for cod; British Columbia salmon, 12 to 13c.; halibut, 13 to 14c.; salt fish: Green cod, $4.25 to $4.50 for No. 1, and $5 for No. 1 large per barrel; dry cod, $4; Nova Scotia herring, $4.25 to $4.50 in barrels; Cape Breton, $4.75 in barrels; No. 1 Labrador salmon, $14 to $15; sea trout, $9.50 to $10; lake trout, $4.25 to $4.50 per keg of 100 lb.; No. 1 green haddock, $4 to $4.25.

COUNTRY PRODUCE.

EGGS—The tone of the market is strong, but the demand is rather slow owing to the very warm weather. We quote: Choice candled stock, 16 to 16½c.; straight lots, 14 to 14½c.; No. 2, 11 to 12c., and culls, 9 to 10c. per dozen.

MAPLE PRODUCT—There is no change to note in maple product. Supplies are small, and prices firm. We quote: Syrup, in wood, 6½ to 7c. per lb., and 85 to 90c. per tin. Sugar, 8½ to 9c. per lb.

HONEY—A few small lots of new clover honey in the comb keep coming forward, which meet with a ready sale. We quote: 10c. per lb., and extracted 8c.

BEANS—There was only a small jobbing trade done in beans. We quote: 95c. to $1 for choice hand-picked, and 85 to 90c. for primes.

POTATOES—Receipts of potatoes are large, and prices easy at 35 to 40c. per bag, in round lots.

ASHES—In ashes little business is doing, and the market rules dull. We quote: First sorts, $3.70 to $3.75; seconds, do., $3.50, and first pearls, $5.25 to $5.50 per 100 lb.

FLOUR AND GRAIN.

FLOUR—There was a good foreign demand for Manitoba grades of flour, and, as cables in some cases showed an advance of 9d. over previous bids, millers were disposed to do business, and sales of several thousand sacks were made for prompt and future shipment. Locally, the demand was also

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TOWER TEA, LIMITED.

H. B. HUNGERFORD, Agent,

318, 320, 322 St. Paul Street, Montreal.

better for small lots, in consequence, the market, on the whole, was fairly active and the tone steadier. We quote as follows: Winter wheat patents, $3.75 to $3.90; straight rollers, $3.30 to $3.40; in bags, $1.60 to $1.65; Manitoba patents, $4 to $4.20; strong bakers', $3.60 to $3.80.

GRAIN—A fair amount of business was put through over the cable to-day, there being a good demand for both Manitoba wheat and oats, and bids were satisfactory, especially for oats, they being 3d. higher than the public cable. Locally, trade is still quiet and the trade is without any new feature to note. New crop oats for September delivery are offering at 29c. afloat, and at points west of Toronto at 24½c. f.o.b. cars. In a small way old oats are still selling at 32½ to 33c. ex store. Peas are dull and neglected. New crop rye has sold at 56½c. afloat.

MEAL—In meal, business is still quiet, and prices show no change, rolled oats being quoted at $3.67½ per bbl. and at $1.72½ per bag.

FEED—The tone of the feed market is firm. The demand for bran is good, but, owing to the small offerings, buyers find it difficult to fill their wants, and, in some cases, millers are asking higher prices. We quote: Ontario bran, in bulk, $14 to $14.50, and shorts, $15 to $15.50 per ton; Manitoba bran, $14; shorts, $16 to $17; mouille, $18 to $25 per ton, including bags.

HAY—In baled hay, a good steady trade continues to be done, and the market is active and firm. We quote: Choice No. 1, $8 to $8.50; No. 2, $6 to $6.50, and clover, $5.50 to $6 per ton, on track.

PROVISIONS.

The local market is firm, but prices show no change. The demand for cured meats of all kinds has improved again on account of the extreme heat, and a fair trade is reported. We quote as follows: Heavy Canadian short cut mess pork, $16; short cut back, $15.50; selected heavy short cut boneless mess, $16.50; and heavy long cut mess, $15 per barrel. Pure Canadian lard in pails, 7c. to 7¼c. per lb.; and compound refined, 5½c. to 5¾c. per lb. Hams 12c. to 13½c., and bacon 11½c. to 12½c. per lb.

CHEESE AND BUTTER.

CHEESE—The softer feeling which had its inception last week, continues, the dealings at the wharf Monday morning being an illustration. There, from 7,000 to 8,000 cheese were sold at 9¾ to 9⅞c., which shows a decline of about ¼c. per lb. on the price which ruled last Monday. Between traders there was not much doing or any material change in price, the range for western being 10⅜ to 10½c., and for eastern, 10 to 10¼c.

BUTTER—Also is somewhat easier in tone than it was last week, business in creamery being noted at 21 to 21½c., as to grade, higher figures having been refused for the same goods last week, while western dairy realized 15 to 15½c. In a local jobbing way creamery fetched 22c., and Townships dairy, 17 to 17½c. At the wharf some 500 packages of creamery sold at a range of 20¾ to 21c.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., August 24, 1899.

THE week has shown but a fair amount of general business. The effort to get dealers from out of town to take advantage of low rates secured by the local board of trade on railroad and steamboat lines running into the city, did not prove a great success. Even the extra attraction of the meeting of the Maritime Board of Trade here did not prove enough to bring many, except those who came as delegates to the board meeting, a full account of which will be found in another part of this paper. The fact is, outside dealers have little call to the city. Travelers are so numerous they are kept well stocked, often too well, and are right in touch with the market. The ladies have more call, as they like to come to do

TEAS TEAS TEAS

A NEW Consignment of Indians, Ceylons, and Japans in hand. Wholesale only.

S. H. EWING & SONS, 96 King St., Montreal.

their shopping as they cannot get the variety at home. The nearness of the Exhibition worked against the full success of the effort, as many would put off their visit till that time.

OIL—Burning oil tends firmer in price. There is a large sale, chiefly for later shipment, though some orders are now being filled outside of the regular demand. In lubricating oils, prices are low, and but little doing. Paint oil continues very high, and has a very firm tendency. Demand not large. Cod oil comes to hand slowly, there being but a limited sale, even at the low figures. In wax, higher values rule, and dealers will not book orders for future delivery. Wax is very scarce, and, of course, candles are affected. The increased uses to which wax is put is said to account for the condition of the market.

SALT—There were fair receipts of Liverpool coarse salt during the week. Prices are very firmly held and the tendency is strong. Advanced freights very much affect this line. In fine salt there is no change. Canadian has the big sale. Barrel salt, to a large extent, is taking the place of bags. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—This is a somewhat more quiet line. The wholesale trade have bought enough to satisfy their needs. It is well they have as it is difficult to get orders booked at any price. While new corn will be well below present figures, the market is likely to be a very firm one. Even peas are in a stronger position. Salmon is not being as largely bought as usual owing to the high figures quoted. There will be very few lobsters in this market. Blueberries are quite plentiful; they come on a bare market. Peaches are in demand. The outlook is, as in other lines, for high prices. Gallon apples are firmly held and it is said higher prices will rule. In oysters, reports from Baltimore are that the market is about bare and upwards of two months before new goods can be shipped. Pineapple is marked higher and stocks very light. Kippered herring, haddies and bloaters are held firm.

GREEN FRUITS—This is a particularly active line. Pears and apples have the big sale. The former are plentiful, and pears in barrels, of particularly good quality, can be bought low. In apples, New Brunswick stock is now being received. Quality is good and there is a fair crop, chiefly early fruit. Both Ontario and Californian peaches are being received and there is a fair demand at even figures. Plums have improved sale. The quality of Californians received this season is very fine. In melons, there is little doing. Bananas have but a fair sale. Oranges are also slow, with quality only fair. Lemons sell freely at full figures, price showing considerable advance. Ontario tomatoes are still a factor in the market. Quality of local goods so far received shows up poorly. Grapes have but a light sale as yet. In small fruits, season is about over.

DRIED FRUITS—This is a line that is coming to the front. Spot stock of all lines is light. In Valencia raisins, first orders were small and at open prices, and dealers are inclined to hold off before placing orders for regular stock. Prices so far quoted are a little above last season, and quality is said to be very good. In Californians, opening figures have not yet been received, but are very soon expected. It is thought they will open quite high. Californian prunes have opened at rather higher prices than last season, and are firm. A good demand

AMERICAN SUGAR.

We quote in car loads (mixed cars if you wish), Standard Granulated and Bright Yellow Sugars, FREIGHT and DUTY PREPAID, as follows:

Brockville, Berlin, Belleville, Brampton, Brantford, Chatham, Cobourg, Delhi, Guelph, Lindsay, Napanee, Peterboro', Prescott, Port Hope, Port Perry, Simcoe, Sarnia, Stratford, St. Catharines, St. Marys, St. Thomas, Woodstock.—Standard Granulated, $4.60 per hundred; Bright Yellow, $3.53 per hundred.

Barrie, Collingwood, Goderich, Listowel, Meaford, Orillia, Owen Sound.—Standard Granulated, $4.62½ per hundred; Bright Yellow, $3.55 per hundred.

Dundalk, Markdale, Orangeville, Pembroke, Renfrew, Shelburne, Sault Ste. Marie.—Standard Granulated, $4.65 per hundred; Bright Yellow, $3.57 per hundred.

We will be pleased to quote any other point not mentioned above.

We quote Macdonald's Tobaccos, f.o.b. Toronto, as follows: Brier, 8's, at 61 cents per pound; Prince of Wales, 8's or 16's, at 63 cents per pound.

57 Front St. E., Toronto. **A. H. CANNING & CO.**

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .

OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
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Write us for **SALT** of any kind.
Also **SALTPETRE**, car lots or less.

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DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

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We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST
Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

SELL . . .

GOOD WILL SOAP.

35% profit at six for a quarter.

Vanluven & Co., Napanee, Ont.

Clark's Pork and Beans—Plain

cost less than with TOMATO, please many customers as well—some better.

Try Some.

Helpepper

causes no search for the dead vermin. It has all crawled, scuttled or galloped away—soon as the powder was used.

LEEMING, MILES & CO., General Agents for Canada, MONTREAL.

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Tower Bridge Works, - - - London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to

CLARK, RAE & CO., 49 King Street West, TORONTO, ONT.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

ADAMS'

Tutti Frutti

CHEWING GUM

Send for Price List and Hanger Sign for your window.

ADAMS & SONS CO., 11 and 13 Jarvis Street, Toronto, Ont.

Hugh Walker & Son

Wholesale Fruit and Commission Merchants

Consignments carefully handled.

GUELPH, ONT

here is expected. In currants, prices have opened quite high, and very little business has yet been done. Prices received for figs, though below last season, are quite high. Demand is not expected to be as large as usual. Spot business in all lines of dried fruits is very light. In evaporated apples, it is thought that somewhat lower figures will rule than last season, but a firm market is expected. There is stock here for all present business. American onions are now filling the demand, and prices, though still high, tend lower. In peanuts, there is a good active sale. Prices are marked higher.

SUGAR—There is a steady sale at even figures, and values are rather higher. Very little future business is being done. Sale is very largely for granulated. In yellows, light goods have the demand.

MOLASSES—In Porto Rico, a fair stock is held here. The quality is particularly good. Prices are held firm, and sales are active. A consigned cargo landing last week found very prompt sale. Another cargo is expected soon. Some New Orleans was offered this week, and found a fair market at a price well below West Indian goods. Barbadoes is scarce, and price is high. No syrups are moving.

PRODUCE—Eggs show an active sale at good prices, the market being firm. Stocks are not large. Butter keeps very dull. It is a question what to do with stocks, particularly off-grades, and stock of this quality is large. Creamery has no demand. Cheese is higher. Stock in the city is light. Factories throughout the Province are well sold up at good prices. Local demand is still for small cheese.

FISH—Fresh fish continue scarce and in no lines are stocks large; receipts very light. The fact that dog fish are very plenty is given as one cause. Shad should be plenty but very few are to hand. Pickled herring hold their price. There is a better demand; receipts light. A few new smoked are here. Price a little higher than for old fish. The market is a fairly firm one owing to light stocks. In pollock, quantity to hand very light and full prices asked. Cod show no change and are likely to rule firm for some time. Some nice kippered herring are received, with fair sales. We quote: Large and medium dry cod, $3.75 to $4; small, $2.50; pickled shad, $3.50 to $5, as to quality; haddies, 4½c. per lb.; smoked herring, 7 to 8c.; halibut, 10 to 12c. per lb.; fresh haddock and cod, 2c.; shad, 10c.; boneless fish, 4 to 5c.; pollock, $2.00 $2.10 per 100; salmon, 15 to 16c.; pickled herring, $1.65 per half bbl.

PROVISIONS—Barrelled beef and pork are rather firmer; local demand is still light but improved business expected. In lard, fair stocks held. Price rather firmer. Little doing in smoked meats.

FLOUR, FEED AND MEAL — There is a fairly active business in flour, and a rather firmer feeling noted. Reports of crop in Manitoba particularly favourable, much more so than those from Ontario. Feed is scarce and high. Oatmeal is a very light stock here; dealers waiting for lower figures; tendency seems downward. There is quite a range in quotations. Oats are firm and reports tend to a steady market. Cornmeal holds the advance, considerable American is here, while higher than that ground here, it is needed to supply the demand. Beans, while still low are firm and show improved sale. Barley and split peas show but a limited business. We quote: Manitoba flour, $4.65 to $4.80; best Ontario, $3.85 to $4.10; medium, $3.60 to $3.75; oatmeal, $4.00 to $4.10; cornmeal, $2.25 to $2.30; middlings, $21 to $22; oats, 41 to 43c.; hand-picked beans, $1.05 to $1.10; prime, 95 to $1.00; yellow-eye beans, $1.90 to $2; split peas, $4.10 to $4.15; round, $3.25 to $3.40; pot barley, $4.10 to $4.15; hay, $7 to $7.50; timothy seed, American, $1.50.

ST. JOHN NOTES.

F. C. Colwell & Co., Limited, is the style of the new candy company.

Mr. Angevine, of Bowman & Angevine is taking a well-earned vacation this week.

Heaton's pickles are having a very large sale in this market, very largely taking the place of higher priced goods.

Northrupt & Co. have some particularly nice dulse on hand. Receipts of first quality have so far been very light this season.

Jones & Schofield have received a shipment of New Orleans molasses. These goods are particularly adapted for cooking purposes.

In spite of keen competition Schepp's cocoanut has a strong hold on our market, among late receipts are shipments for J. Finley and T. B. Barker & Son.

Mr. Berryman representing The Gwattney-Bunkley Peanut Co., Southfield, Va., called on the trade this week, and though a little late in the season did a good business.

Messrs. Puddington & Merrett are always abreast of the times. They are the first and so far the only retail grocers here to handle the famous "Uneeda" biscuit.

The feature of the week has been the meeting of the Maritime Board of Trade. A representative of THE GROCER attended and his report will be found in this issue.

Dr. W. W. White, of the wholesale house of Vincent S. White & Co., has been elected a director of the Bank of New Brunswick in the place of the late W. W. Turnbull.

HINTS TO BUYERS.

MANITOBA whitefish are scarce this week. A. Booth & Co., Toronto, will have a carload next week.

"Empire" Pekoeand "Empire" Golden Tipped Pekoe, are now on sale by Lucas, Steele & Bristol, at last year's prices.

A shipment of canned beets has been received by John Sloan & Co.

Chas. Gyde is making large shipments of Rowntree's goods this week.

S. H. Ewing & Sons have a nice consignment of Ceylon teas just in and will be pleased to send samples to the wholesale trade.

A fresh supply of Anderson's concentrated soups is in stock with The Eby, Blain Co., Limited.

New season's fine Penyang and Pecco Congous are to hand with The Davidson & Hay, Limited.

Fine liquoring new season's Japan teas are now in store with The Eby, Blain Co., Limited.

The "Rosemary" brand of goods offered by Lucas, Steele & Bristol are most attractive in style and quality.

An extra fine selection of whole pickling spice is selling freely with The Eby, Blain Co., Limited.

"Kiji" Japan tea this season is ahead of former ones in style and liquor—also lower in price.

The Davidson & Hay, Limited, are showing samples of some splendid values in cheap Japan teas—straight leaf and "nibs." Buyers would do well to look into these teas when requiring.

John Sloan & Co. have received a large shipment of Filiatra currants in cases, which show excellent value.

Ralston's cocoa, ½-lb. tins in 6-lb. boxes, is in store with The Eby, Blain Co., Limited.

"Our sales for our 'Choice' and 'Extra' whole pickling spice are a fair indication of the merit of these two lines. This season we have sold over double the quantity of these spices over any previous year," report The Davidson & Hay, Limited.

The statement submitted to the creditors of F. L. Worden, grocer, St. John, N.B., at the meeting last week, showed liabilities of about $6,000 and assets about $2,000. A compromise offer of 20c. cash or 30c. by notes payable November 1 and January 1, was submitted. The offer of compromise was accepted, leaving the creditors to individually exercise their option as to which offer they would accept.

board which has the largest membership has the right to name the first subject, the next the second, and so on."

NOMINATING COMMITTEE.

The following nominating committee was named: Messrs. D. J. McLaughlin, St. John; M. G. DeWolfe, Kentville; W. S. Loggie, Chatham; J. M. Carmichael, New Glasgow; H. Hazzard, Charlottetown; John Ervin, Bridgetown; J. E. DeWolfe, Halifax; W. V. Brown, Berwick; Alex. Henderson, Woodstock; A. I. Teed, St. Stephen; W. H. Moran, St. Martin's; P. Innes, Cold Brook; J. B. McKenna, Dartmouth; F. E. Cox, Middleton; C. J. Armstrong, Sussex.

On motion of Mr. John Ervin, of Bridgetown, the members of the above committee were also appointed a committee to nominate the officers for the ensuing year.

THE PRESIDENT'S ADDRESS.

President Jarvis then delivered his annual address, which was as follows:

It will be five years next October since the conference to which the Board of Trade of the Maritime Provinces owes its existence was held at St. John. Upwards of 20 years ago a Dominion Board of Trade was established, and, in July, 1874, its annual meeting was held in this city, and the St. John board gladly welcomed their friends from other parts of Canada. But the difficulties of maintaining so extended a connection proved too great, for the time at least; and, finally, the meetings of the Dominion Board were discontinued.

When the conference in October, 1894, was proposed, there was very little thought of its expansion into a Maritime Board of Trade. But the president of the Halifax board was able to attend the meeting. He was warmly welcomed It was felt that benefit could not but result if such gatherings could be held from time to time. In August, 1895, the Maritime Board of Trade was organized at Halifax In 1896 a constitution and rules were formally adopted at St. John; and it has since met at Charlottetown, in 1897, and at Truro, in 1898.

MARITIME AND LOCAL BOARDS.

Perhaps it may be well at the outset to admit that even yet the Maritime Board has hardly passed beyond the experimental stage.

With the local boards it is different. Here and there some one may flag for a time, but it is unlikely that, at least in the larger centres, they will ever cease to exist. And, indeed, their existence and their vigor may be taken in some degree as an index to the life and energy of the locality in which they have their place. The scope and interests of the local board are coming to be generally understood. The first thoughts of its members are given to the well-being and prosperity of the place in which they live. It claims in return the support of the citizens whom more or less directly it represents. There is no interference with the municipal authorities as representing the people at large. But as the duties of such municipal bodies are largely administrative, the need is felt for another organization, representative in a limited sense only, composed in part perhaps of such members of the municipal bodies as can spare time for the consideration of public questions outside the administrative routine, but including also other citizens who can act with them in considering matters of public interest and suggesting measures which may promote the general good. Suggestions emanating from such a body can carry weight only in proportion to their intrinsic worth, and the arguments by which they may be sustained. The boards of trade exist as means through which information may be circulated at home and abroad, as channels through which the views of their members can be made public, criticized, approved or condemned, and as factors in the education of the public mind. If they are consulted by the governing bodies on matters of local importance, it is only because they represent and centralize the opinions of the citizens whom their membership includes.

The Maritime Board has a wider field, and that very circumstance deprives it in some degree of the interest which attaches to the local boards. It appeals to us as dwellers in the Maritime Provinces of Canada, as Acadians, shall I say? For I think that that good old word should not be left altogether to our fellow-countrymen of French descent. But the Acadian idea is in its infancy. Too often in the past have the Maritime Provinces shown a divided front, and too often, indeed, have differences appeared within the Provinces themselves. We are beginning now to realize how much we have in common, and that in union there is strength. We are being welded together as our relations became more intimate and intercourse extends. We find in the existence of this Maritime Board the expression of a desire for yet closer union. Its well-being can be threatened only if it it is found to be in advance of the general desire for such union that exists.

The Maritime Board of Trade was formed to strengthen the ties that bind these Provinces together. It furnishes a means through which questions of extended interest may be brought into more general notice by the local boards. It is intended to bring together delegates from all parts of the Maritime Provinces, and to enable them to enter into each other's circumstances and each other's wants. A legislative union of the three Provinces has often been thought of as a means of harmonizing divergent interests and enabling them to present a united front. The difficulties in the way of such a union have proved insuperable. But the Maritime Board of Trade, if it can be maintained, may furnish a field where such wider questions can be considered, information can be extended, local jealousies removed, and a more united action encouraged and even secured.

And the Maritime Board may well prove useful, too, in extending through the rest of Canada the more intimate acquaintance with the varying interests of Nova Scotia, New Brunswick, and Prince Edward Island, which it promotes at home. It is impossible to pay an extended visit to the Upper Provinces or the West without realizing how little is known of Maritime interests there. Our summer visitors come very largely from the United States. We gladly welcome our cousins from the South, but we have ample room, also, for our brethren from the West. Trade relations are slowly extending, but very much yet remains to be done.

This meeting, indeed, has furnished an opportunity to invite the presidents of the principal boards of trade in Ontario and Quebec to be present with us, which has been gladly welcomed. A suggestion made by the editor of The Monetary Times, at Toronto, was acted on, and invitations were sent out as soon as the necessary railway arrangements could be made.

When the Dominion of Canada was established in 1867, the

MARITIME PROVINCES WERE CUT OFF

by the forests of south-eastern Quebec. Seven years passed before Prince Edward Island joined the union, and nearly ten before the thin iron line of the Intercolonial railway cut through these forests, and gave an easy access to the St. Lawrence and the West. It was nearly ten years more before the completion of the Canadian Pacific railway brought us within less than a day's journey of Montreal. Until these connecting links were established, it was not to be expected that mutual intercourse would extend. And, unfortunately, even at the present day, our fellow-subjects elsewhere in Canada seem unable to realize the resources of the Maritime Provinces, or the extent to which the well-being of all Canada is bound up with their development. Millions may be spent on the canals and other public works of the interior, on the harbors of Montreal or Quebec, or on railways in the West. But appropriations for Halifax, St. John, or some other Maritime Province point, are keenly and jealously watched.

Let us be careful that we do nothing among ourselves to increase this tendency, and let us not forget that it exists. It is natural that our claims should be thought lightly of by those who, cut off in the past from us as we have been from them, have learned to look to Boston and New York as their most convenient outlets, and who have never realized the advantages which the Maritime Provinces possess and the facilities which their ports can supply. It is unnatural when the just claims of some struggling centre are spoken lightly of, or opposed even, from a want of interest or fancied rivalry among ourselves. It is fratricidal. The Maritime interests must develop together or not at all. Whatever may be urged from any one point against another will most surely turn against its authors in the end.

It is not, I think, too much to claim that the Maritime Board of Trade has already given proof of its usefulness. Not only have several harmonious gatherings taken place, but their effect has been lasting. Warm friendships have been established. Halifax and St. John are coming to look on each other with less of rivalry and a growing desire for each other's welfare. Prince Edward Island can feel that its interests have a place in the thoughts of those on the mainland. And those who met last year at Truro were able to realize not only the hospitality, but the beauty of our inland towns, and brought away with them pleasant recollections not soon to be effaced.

Year by year, if these meetings can be maintained, the benefit must increase. We have much to interest us: The coal and iron interests of Sydney, North Sydney, New Glasgow and Pictou; the lumber industries of the Miramichi; the commercial activity and growth of Truro; the manufactories of Moncton, Woodstock and almost every other town; the wonderful recuperative power which Windsor has shown since the devastating conflagration in 1897; the summer attractions of Fredericton, Wolfville, Kentville and the many other points of beauty in a fair country which is a tourists' paradise throughout; the growing traffic at Halifax and St. John; mines being developed; factories starting into existence; fisheries prospering; agriculture and commerce extending. Such topics are coming to have more than a local interest, and, as each new development is heard of, it should be felt that, wherever within the three Provinces it may have its place, it cannot but contribute to the good of all.

THE GROWTH OF THE MARITIME PROVINCES.

We have, in these Provinces, a rich inheritance. It is a new country. Little more than a century ago it was a wilderness. Look at the contrast now. The natural features are the same. Halifax and Sydney had their magnificent harbors. The St. John river then, as now, flowed for nearly 500 miles from its head waters to the sea. But the forest wealth has been reached, though not exhausted. The fertile land is tilled, though there is an abundance for the new settler still. Mineral wealth has been found where its existence was not dreamt of. Two thousand miles of railway bring each city, town, and village, even, into close connection with others and with the world beyond. Steam vessels, furnishing every comfort to their passengers, ply, during the open season, on the River St. John, through the Bras d'Or lakes, and elsewhere. The Bay of Fundy is crossed from St. John to Digby in two hours and a half. Along the coast from St. John to Eastport and St. Andrews in one direction, and to Yarmouth, the towns on the westward shore, and Halifax in another, and from Halifax to Sydney and beyond, regular services are maintained; and to Prince Edward Island two steamship routes are open during the summer and one during the winter months.

In the cities and larger towns electric railways carry their passengers for a trifling fare. The telephone brings each house and village, even, into close connection with the rest. Coal gas and electricity furnish us with light, and, where these are not available, the earth oils are to be had at a trifling cost. Fuel, both coal and wood, is abundant, and, if we have a longer winter than more southern climes, in the warmly-built houses we have learned to construct, we scarcely feel the effects.

Factories have extended and new industries are springing up. There are the sugar refineries at Halifax; the large cotton mills at six different points; the pork factory at Charlottetown; the pulp mills at Chatham and St. John; steam sawmills and other woodworking factories, foundries and machine shops, smelting works, nail factories, paint factories, canning factories and woollen mills; the wrapper factory at Woodstock, the stamping company turning out glazed ware at Hampton, and other manufactories of almost every description steadily making good their foothold at these and other points.

Agriculture, too, in the widest sense of the term, is improving. Yearly exhibitions encourage the farmer in the production of better stock. The old staple crops—hay and potatoes—are still grown, but the tendency is towards utilizing these bulky products, not easily sent to an outside market, for the growth of stock and the manufacture of cheese and butter at home. The apple product in Nova Scotia, on the Upper St. John and elsewhere, is extending. Small fruits are produced in abundance. Some parts of the Maritime Provinces indeed, and, especially Prince Edward Island, seem intended by Nature to furnish the later garden product for the rest of Eastern Canada and the Northern States. Asparagus luxuriates in the rich Prince Edward Island soil; and where, 40 years ago, the cultivated berries were almost unknown, and the wild fruit only was to be had, we have now the garden fruit everywhere exposed for sale; while the poorer farmers have turned the wild fruit to advantage, and the strawberries, raspberries and blueberries, grown in barrens and clearings, are gathered by their children and give a ready cash return.

We speak of the poorer farmers, and yet pauperism, as it exists in older countries, is unknown. There are hospitals and there are almshouses for the suffering and the unfortunate. But a considerable proportion of those cared for at the public expense are waifs from other lands, and the remainder, almost without exception, consist of those who might have done better if they would.

And in many a country district poverty, even of this kind, is almost unknown. Our public school system furnishes a free education to all. Artizans and laborers find employment at good wages. There is a livelihood for all who will work, if not in the towns, in the country where there is ample room and to spare.

The days of wooden shipbuilding are passing away, but there is good ground for hope that before long iron shipbuilding in the Maritime Provinces may take its place. The iron and steel works now under construction at Sydney will bring its noble harbor to the front. Halifax, long the headquarters for the North American station of the Imperial Navy, has now its dry docks, and furnishes not merely an Atlantic seaport, but a safe retreat for vessels disabled or in distress. St. John hopes to have its dry dock too, and the two cities are striving side by side to secure their due share of the great and growing traffic coming from the rich farming lands of the interior. Their rivals in the United States, Boston and Portland, supported by the Central Government at Washington, are straining every nerve to keep to the front. But for four winters regular ocean freight services have been carried on by steamship lines from Halifax and St. John. New grain elevators now under construction at each port will be in readiness for next winter's use. And Charlottetown is to have direct steamship communication with Liverpool as well.

The picture may seem a bright one, but is it overdrawn? Put it at the least, and, if some Rip Van Winkle of but 60 years ago could awake, would he not think himself in some singular dream rather than in this portion of the busy world in which we live?

HINDRANCES.

And if I remind you of the progress which has been made, it is in no spirit of boasting but rather as an encouragement to future effort. Much has been done, but very much remains. There has been much in the past, and there is much now for which we should be thankful to the Giver of all good, and yet we must not forget that future progress, while not dependent altogether upon ourselves, cannot be maintained unless prudence and energy continue to be shown. The foundation is but laid. It is for us and those who come after us to build upon it, and to build with such harmony of purpose that each may advance the common good.

There is no marked wealth in these Maritime Provinces. While there is very general comfort, there is little of what may be called affluence, and, of what there is, very much is invested where assessors cannot reach it, or concealed.

Capital is required for the development of new industries, and it is well known that several of those recently originated could not have been established without assistance from abroad. This is one of the drawbacks we have to deal with. The boards of trade may well consider in what way it can best be met.

In our temperate climate we are free from the earthquakes of the tropics and the tornadoes of the west. Our seasons are not always equal, but we have never undergone the long drouths which are impoverishing our sister colonies in Australia, and almost forcing them to call for outside help. But we may have poor seasons for the farmer still, or in some other way our progress may be checked.

The city of St. John, in which we meet, has had its sad experiences in the past. For the first 50 years of its existence it prospered through the influence of import duties levied in the United Kingdom on Baltic lumber. Gradually they were reduced, and at last repealed, and there followed a period of trouble and distress. Then came the days of wooden shipbuilding, and St. John became not only celebrated for the vessels it produced, but one of the great ship-owning ports of the world. Wooden ships gradually passed out of use, and then, again, came depression and decay. And upon this followed the disastrous conflagration of 1877, when nearly $15,000,000 worth of property was destroyed, and less than half of this was insured. But St. John, supported indeed and encouraged by the kindly sympathy and generous contributions of her friends, rallied from the shock, though it was many years before the loss was overcome.

Windsor, too, Bridgewater and Digby, and even St. John in part again, have suffered more recently. Such trials have everywhere to be met. They teach us to husband our resources, but they should never damp our energy. It is to the present we have to look. I have spoken of the past. I think there is much to encourage us now.

THE PRESENT CONDITION OF THE MARITIME PROVINCES.

Within the Maritime Provinces, while much will yet depend upon the weather of the next few weeks, there is every prospect of an abundant harvest. Mr. Bigelow, the president of the Nova Scotia Fruit Growers Association, tells me that it is expected there will be 400,000 barrels of apples for export this year, against 300,000 exported in 1898. Strawberries and other small fruits have been plentiful among ourselves, and in good demand abroad. Though in some sections the grass was partially winter-killed, the hay crop will be a good one generally. The potato and other root crops promise an abundant yield. Oats, also, are promising well. The growth of wheat is being developed. A larger acreage seems to be coming under cultivation. More stock is kept by the farmers, and dairying is generally on the increase.

The lumber cut of last winter was probably from one-third to one-fourth below the average, but the high freshet and subsequent rains have enabled the lumbermen to get out a large supply of logs. Less than 5 per cent. of the cut has been hung up. There may not be enough to keep the mills busy during the whole year, but prices have improved. The English market for lumber has been firm, and shingles again are in general demand.

Factories of all kinds are busily at work, and the energy of the manufacturers is steadily extending their market over Canada and elsewhere.

Notwithstanding the recent accident at the Caledonia mines, near Glace Bay, the output of coal for 1899 will be larger than in any previous year. The introduction of improved machinery is enabling the gold mines of Nova Scotia to be worked to greater advantage, and the product is steadily increasing. With the completion of the iron works at Sydney the annual production of pig iron in Canada will, in the near future, be more than doubled. Mineral products of various other kinds are being worked or developed.

The trade of the year has been fair. Failures have not exceeded the average, and business seems generally to be in a healthy state. The hardware business has a sister association of its own, and aims to bring its interests throughout the Maritime Provinces into one. Quietly, but steadily, the wholesale trade in every department is being developed. It would, I believe, extend much more rapidly but for the pressure of municipal taxation, to which I shall presently allude.

It would be out of place in this connection to give statistics of the progress in the various industries, even were I in a position to do so. Such statistics are essentially of a local nature, and should be furnished rather by the local boards. But it is safe to say that, throughout the Maritime Provinces generally, there is every reason to feel satisfied with the present condition of affairs, and reasonable ground to hope that the general prosperity may continue and increase.

PREFERENTIAL TRADE.

The Maritime Board of Trade, during its brief existence, has dealt with many important questions. First among these stands, I think, the position affirmed at Halifax, in 1895, that the products of Canada should be exported through Canadian ports. The memorial based upon the resolutions then adopted has been acted upon by the Government of the Dominion. Subsidies for Atlantic steamship services are now offered only when the western port of arrival and departure is within Canada itself. This great principle has become fully recognized and generally accepted. It seems unlikely that any subsidy will hereafter be given, as such subsidies were given for years in the past, to assist in building up the commerce of foreign ports.

The day may come when such subsidies will no longer be required, and I feel certain that there is no member of this board who will not rejoice when such shall be the case. It would mean that all Canada was at one in its desire for preferential trade within this great Dominion. It would mean that Canada was complete in itself, and at last taking its due place in the great British Empire encircling the world. It would mean a thorough development of commerce from our ports. Mails and passengers would no longer be conveyed across the Atlantic by the longer, but by the shortest possible routes. Paying freight services from the Maritime ports of Canada must bring fast passenger and mail services in their train. The one is but the development of the other, or rather its complement. As the traffic extends the correspondence expands, and the merchant will himself cross the Atlantic again and again to establish and regulate his connections on either side.

But, while our railway connections were incompleted, vast interests have grown up to the south, and fast lines of steamers have been established with which it would be hopeless, without some such temporary aid, to compete. Not only is the longer railway haul against us, but facilities for the export trade have been established at ports in the United States which we can only hope to gain in time. Canadians are not given to change. They have become accustomed to the established routes. It will take years, perhaps, before our fellow citizens in the interior learn to look on the Maritime Province ports as their business outlets and to give them the preference even on equal terms.

And, again, the

QUESTION OF RETURN FREIGHTS

has to be considered. Rapidly as the Maritime Provinces are developing, the traffic originating within their limits is as yet comparatively small. Steamship owners naturally desire to carry freight both ways, and it is the same with the great railway lines. Only as preferential trade within the Empire becomes thoroughly developed can it be hoped that full freights will be found for the great carriers by land and sea, and only as such full freights are found can it be hoped that the freight will be carried on the most favorable terms.

Meanwhile, in order that such traffic may be developed, the subsidies are given. And, surely, with such an end in view no patriotic Canadian can object to their continuance for a time.

It was hoped at one time that the older of the great Canadian railway systems, established by British capital and controled from the Motherland, would have carried its rails across New Brunswick to Salisbury or Moncton, and thence found outlet at Halifax, St. John or elsewhere, over the Intercolonial railway or parallel lines. Unfortunately this purpose, and I believe it was once thought of, seems to be abandoned, and Portland, Me., is being built up through its means. We have still the Canadian Pacific and the Intercolonial routes with their outlets at St. John and Halifax. While these great lines, the one under private and the other under Government control, must have their rivalries, they have also great common interests which should lead them to work harmoniously together. It is only through their doing this that their great work can be successfully carried out.

The resolution adopted four years ago at Halifax was but a step towards the accomplishment of a purpose fast gaining a foothold in the minds of subjects of the British Empire throughout the world. We wish to maintain friendly relations with all men, and especially with those who are our brethren, who are of the same race, speak the same language, even though they may prefer a different form of Government to our own. But the Imperial idea is gaining ground, and finds its expression in the topic "Imperial Trade within the Empire," which has been suggested for your consideration now.

PRINCE EDWARD ISLAND.

Improved communication between Prince Edward Island and the mainland has also been already considered and should always have a place in our thoughts. I think sometimes that our Island friends have many and great advantages. If they are cut off from us by a few miles of sea they have wonderful resources within themselves. Their Island is a garden whose capabilities are only beginning to be developed. The Straits of Northumberland are so narrow that the songbirds cross with ease, and yet they may serve to keep more noxious visitors away. And, so, luxuries which are not always benefits may be shut out, and perhaps the home of a prosperous Prince Edward Island farmer is, in all that makes up the truest enjoyment of human life, one of the happiest in the world.

But for purposes of trade, if on no other account, the most ready communication with the mainland is required. Another steamship has just been completed for the winter route. This may well be supplemented by a telegraphic service on the same terms as that enjoyed over the rest of the Dominion.

IMPROVED TRAFFIC SERVICES, PASSENGERS AND FREIGHT.

Last year, at Truro, the Maritime Board urged upon the Government of Canada, the importance of more perfect regulations for preventing accidents at the crossings on the Intercolonial railway. This year, a kindred subject has been brought forward under the head of "Improved Regulations for Passenger and Freight Service on the River St. John." There is, I am informed, great need for such improvement. Elsewhere, steamers like railways have their freight and passenger stations with wharves or piers at which their traffic can be safely carried on. On the St. John it is the custom to pick up passengers and freight from boats almost wherever these may put out. The boats are not always manned by expert or licensed boatmen. It

may be a convenience to have the conveyance thus brought to the door of each farmer or summer resident. But it may be a question whether, as population and traffic increase, the convenience of the individual should not yield to the need for guarding against danger to human life, and whether some regulations should not be adopted, either as to fixed stopping places or licensed boatmen, which may serve to prevent the accidents which may otherwise occur.

Other subjects of like nature suggested for consideration are: The construction of the electric railway through the Annapolis Valley from Digby or Annapolis to Halifax; daily or more frequent sailings in winter by the steamship line between Digby and St. John; the rate of freight on apples via Halifax, St. John, and United S ates ports, and the more careful handling of freight. Such topics are more than local in their nature. They affect wide districts, even though the whole of the Maritime Provinces may not be concerned. And such prominence as may be given them now will enable the local boards more directly interested to deal with them, feeling that their efforts are better understood, and that they have the sympathy and support of all.

FIRE INSURANCE—STATUTORY CONDITIONS.

Last year, at Truro, the subject of "Statutory Conditions for Fire Insurance Policies" was considered, and I am now able to submit for your consideration a copy of the Act passed by the Nova Scotia Legislature, under which such conditions came into force in that Province on the first day of July last. The object of the Act is to secure uniformity in the fire insurance contract, and this object has, to a very great extent, been secured. There was no opposition on the part of the insurance companies. They would have preferred generally a stricter form of contract as more likely to prevent fraud and entitle the fair insurer to protection at the least possible cost But even this has, to some extent, been attained, through the power given to the companies to add variations to the statutory conditions, subject to the decision of the court as to whether such variations may be reasonable and just.

The extent to which fire insurance enters into the business transactions of the Maritime Provinces may not be generally understood. The premiums received by the companies average a little more than $1,000,000 yearly, or very nearly one-seventh of the premiums paid within the Dominion. They were but $750,000, 15 years ago. The entire fire loss of the last three years in the three Provinces together has been about $4,200,000, or an average of $1,400,000 for each year. Of this amount about $1,800,000, or an average of $600,000 yearly, has been borne by the fire insurance companies, or perhaps, I may say, has, through their means, been distributed in the shape of fire insurance premiums over the community at large.

The expense of conducting such a business over a wide and scattered field is serious, reaching from one-fourth to one-third of the premiums received. The greater part of this expense, however, goes back to the community in the shape of agents' remuneration, rent, taxes, and other charges. It will be seen that, after the losses incurred and these expenses are allowed for, the companies are not receiving a large return for the protection they give. And I need hardly say that the present year is not likely to turn out to their advantage.

The great cause of fire loss is carelessness, carelessness in the construction of buildings, and carelessness in their use. Where this carelessness can be lessened or prevented the loss is at once decreased, and the premiums are proportionately reduced. Steam sawmills built in accordance with the standards furnished by the fire insurance companies can be insured at one-half the old average rate; and for the better classes of hazards the rates are generally lower than in former years. There is no reason to believe that incendiarism is of frequent occurrence. Many fires are, indeed, I believe, set down to an incendiary which are the result of spontaneous combustion, or of some heedlessness on the part of the owner or the occupier of the property, which he cannot bring himself to believe has produced the unfortunate result. The business has become a science, and, in the effort to adjust the rate to suit the risk, the companies are benefiting the community, since they are encouraging safer construction and deprecating the reverse. Greater care taken to prevent loss must not only tend to preserve property, but also to reduce the rates charged for the protection which the companies give.

Every effort was made to obtain copies of the Nova Scotia Fire Insurance Policy Act in time to enable the committees appointed at the last meeting of this board for New Brunswick and Prince Edward Island to bring the subject before the Legislatures of those Provinces if they saw fit. Unfortunately the copies could not be procured and the matter therefore remains open for further consideration on this occasion.

MARINE INSURANCE RATES.

Passing from fire to marine insurance we have an important t pic to consider "The Increase in Marine Insurance Rates in Connection with Canadian Atlantic ports."

This increase has come from Great Britain. Canada has held out her hand with the offer of preferential trade, and charges one-fourth less duty on the products of the Mother Country and her colonies than on those of other lands. It seems hard that almost at the same time her harbors should be singled out and discriminated against in favor of foreign ports.

The fact remains, however, that prohibitory clauses have been inserted in the marine insurance policies, and special charges are made when permits are granted for Canadian Atlantic ports.

It may be freely admitted that the last two or three years the business of marine insurance has been unfortunate. But are the circumstances such that the misfortunes should be visited on the Canadian Atlantic ports alone?

The navigation to the Maritime Province ports, at least from Sydney to the United States boundary, is as open as it is to Boston or New York. The usual route across the Atlantic to Portland and Boston is very much the same. The Castilian was lost last winter, not on her passage from St. John or Halifax, but on her way from Portland, Me. Fogs there may be, but they extend from the banks of Newfoundland to Cape Hatteras. Tidal currents have been exaggerated. Probably they occur all along the North Atlantic coast.

Shipwrecks there will be. When the sailor approaches a harbor he must needs approach the headlands which give protection and safety to the vessels anchored within. If heedlessness is shown, if the lead is not used, or the course is not observed, there can be but one result. We may feel deep sympathy for the unfortunate sailor whose vessel has struck the shore. We may leave him to settle the matter even with his employers, but the port should not be blamed, unless, indeed, there be circumstances which render access to it peculiarly difficult and dangerous. Is this the case with any of the principal Maritime Province ports?

This question has been dealt with by the Halifax, North Sydney and St. John Boards of Trade, but so far without success. It seems to be one which calls for united action. If it primarily concerns the shipowners and the seaport towns, it affects also the fair fame of the Maritime Provinces throughout.

MUNICIPAL TAXATION.

Municipal taxation in the Maritime Provinces is another subject suggested for consideration. There may, perhaps, be some feeling of surprise at its mention. And yet it has a vital bearing on their trade relations, their prosperity and their growth.

Upwards of $1,000,000 is levied each year in the Maritime Provinces for local purposes through direct taxation.

It is a serious charge, and yet it cannot be escaped. Each locality must bear its own burden, and distribute it among those whom it can reach.

The distribution should be fair and just. It is unlikely that any system of taxation can ever be devised which will meet with universal approval. But it may at least be expected that the taxation shall be certain and not arbitrary, and that each ratepayer shall contribute to the public revenue in fair proportion to his means; and that it shall be so distributed that trade shall not be unduly hampered, or the wealth which is necessary for its development forced into concealment or driven away.



THE NARROWS, ST. JOHN RIVER, NEAR INDIANTOWN.

In early days a simple plan was very generally pursued. The assessors determined in their minds the amount each ratepayer should contribute, and entered it against his name upon their roll.

But, as local charges increased, it became necessary to introduce some general system under which the individual assessments should be apportioned.

The systems of municipal taxation followed at the present day may be classed under three general heads:

1. In England, the basis of taxation is real estate, the assessment is usually collected, not from the owner, but from the occupier, and, where the occupier is a tenant, is paid by him in addition to his rent.

2. In the United States, each ratepayer is taxed theoretically on the capital value of his real and personal property, and very generally, though not always, upon his income of the past year, derived from his skill or labor, over a certain exempted amount, or, in other words, upon his personal earnings, above a bare living expense, as well. But, inasmuch as, except in the case of those receiving salaries and the artizan and laboring classes, each ratepayer's earnings are very largely within his own

knowledge, and personal property can readily be concealed, the universal result is that those of only moderate means are required to contribute more than their due proportion, and but a small part of the personal property or invested capital is actually reached.

3. A third plan has prevailed from time immemorial in Scotland, and has been adopted, with some modifications, at Montreal. Under this system, the municipal taxation is divided between the owner of real estate and the occupier. At Montreal, the rental paid is taken as the standard of the occupier's ability to contribute. Neither personal property or income is asse sed at all; but special charges in the form of license fees are imposed where the circumstances are such that this can be fairly done.

In no part of Great Britain is personal property or income the subject of municipal taxation. An income tax is levied, but for Imperial purposes only. Personal property, as a rule, is not assessed in any form.

In the Maritime Provinces, the system of the United States has been followed, and the burden of municipal taxation is supposed to be distributed between the owners of real and personal property, and generally, also, subject in some cases to living expense exemptions, upon the income or wage earner, in some proportion to their means.

I have endeavored to tabulate the result of the application of this system to 22 of the cities and towns in the Maritime Provinces, returns from which have been kindly furnished by the boards of trade, or procured from local sources. It is, I fear, but a crude attempt, but its imperfections may be pardoned, since it is, I believe, the first comparative statement of the kind that has ever been prepared:

RATIO OF MUNICIPAL TAXATION AND ITS PROPOSED DISTRIBUTION OVER REAL AND PERSONAL PROPERTY AND INCOME IN THE MARITIME PROVINCES, ACCORDING TO THE ASSESSMENT RETURNS.

	Year.	Ratio of Taxation.	Real Estate.	Proportion charged to Pers'l prop.	Income.
St. John, N.B.....	1899	1.55	.50	.35	.15
Halifax, N.S.....	1899	1.72*	.80	.20	...
Charlottetown, P E I	1899	1.10†	.74	.26	...
Moncton, N.B.....	1899	1.97‡	.76	.22	.02
Fredericton, N.B. ..	1899	6.08§	.49	.24	.27
Yarmouth, N.S.	1898	1.55	.58	.40	.02
Dartmouth, N.S ...	1898	1.82	.77	.23	...
Truro, N.S	1899	1.95	.72	.26	.02
Woodstock, N.B.....	1899	1.26	.65	.32	.03
Amherst, N.S	1898	1.50	.67	.27	.06
New Glasgow, N.S...	1898	2.10	.78	.20	.02
Summerside, P.E.I..	1899	.60	.68	.32	...
Pictou, N.S	1899	2.01	.80	.18	.02
Lunenburg, N.S	1899	1.10	.60	.38	.02
Windsor, N.S	1899	1.10	.69	.27	.04
St. Stephen, N.B.....	1899	2.00†	.62	.30	.08
Sydney, N.S.....	1899	1.40	.80	.19	.01
North Sydney, N.S..	1898	1.50	.70	.29	.01
Liverpool, N.S..... ..	1898	1.72	.65	.34	.01
Kentville, N.S	1899	1.90	.79	.20	.01
Chatham, N.B.....	1899	1.63	.62	.24	.14
Campbellton, N.B...	1899	.90	.58	.22	.20

* The Halifax assessment law provides that stocks of merchandise shall be rated at three-fourths of the actual value, and some other classes of personal property are exempt.

In Nova Scotia, generally, income up to $400 is exempted, and also funds invested in Provincial or municipal debentures, except as to the income derived therefrom.

† At Charlottetown, the ratios for real and personal property differ slightly, and the figures given for the ratio of taxation for Charlottetown and St. Stephen are approximate.

‡ At Moncton, an exemption up to $300 is allowed on all incomes derived from personal earnings.

§ At Fredericton, an income exemption up to $300 is allowed, and one-fifth of the supposed value of real and personal estate is taken as the taxable value, against income, over the $300, at the face.

With regard to this table, let me say, first, that the ratios of taxation are, for purposes of comparison, utterly delusive. Real estate is in many cases undervalued, in order that the district may contribute the less to the charges of the larger municipality, of which, for county or township purposes, it may form a part; and the ratio is proportionately increased. This is manifestly unjust and unfair. It is unjust to the rest of the municipality and may very likely provoke retaliation of a similar kind. It is unfair to the individual ratepayer, since, if in any case his property is estimated at its full value, he has to contribute more proportionately than others, and is without a remedy. The law contemplates that property shall be put down at its actual value, but it is nowhere said how that value is to be ascertained.

Some principle should be laid down to guide the judgment of the assessors. The best would probably be that all real estate should be valued at the price at which it might reasonably be expected to change hands between a seller and a purchaser, neither of whom was under any special pressure to complete the sale.

But this is not all. The taxation ratio for each town is no test of the burden actually borne. At Halifax it is 1.72 and at St. John 1.55. And, yet, St. John is the more heavily taxed city of the two, since, at Halifax, income, and a large proportion of the personal property, which is subject to assessment in St. John, escapes. Let the incomes taxed in St. John, and the personal property also taxed there, but exempted at Halifax, be taken into account, and it will be found that the ratio at Halifax will fall considerably below that of the sister city.

Fredericton may perhaps claim that it has a low ratio of taxation, because real and personal estate, rated there on one-fifth only of the actual value, pays but 1.22. But what of the incomes so grossly overassessed? Let these be taken into consideration, and the general ratio is at once increased.

If the entire taxation at St. John was transferred to real estate, the ratio would be doubled and become 3.10. If this were done at Halifax, one-fourth only would be added, making it 2.15, while at Fredericton the ratio would become 2.49.

I mention this for two reasons, first, because it is well to be cautious. We are very apt to comfort ourselves under increasing taxation by the thought that we are not so badly off as others And yet we may be

LIVING IN A FOOL'S PARADISE

after all.

But, again, it is an interesting question to what extent the taxation of personal property and income under the American system may shift itself insensibly upon the real estate. Where a high income tax prevails the ratepayer is the less able to give a satisfactory rent. Where personal property is closely followed it is the universal experience that it is driven away. Or, if its possessor remains, he does not care to expose himself to the assessors' grasp by living in an expensive house or indulging in an outlay which may befit his means. We need not go to political economists to be told that it is capital and labor that gives its value to the land. It is the plain teaching of common sense. I am not speaking too strongly when I say that in the city of St. John and elsewhere, where almost every kind of personal property is made subject to taxation, no large holder of such property can, if the assessors do their duty, be expected to reside within the limits of the place. Two-fifths of any income he could reasonably expect from his investments at the present rates of return would be taken from him. And in St. John the rents of the better classes of dwellings have fallen, and of the best some are vacant and others offered for sale at a quarter of their cost.

I am speaking plainly, and I am making use of St. John as an illustration because it is my birthplace and my home. I am not despondent as to the future of my native city. It has overcome many difficulties in the past, and in many ways it is prospering and gaining strength. But this difficulty still remains to be conquered. It is undeniable that, while our trade is extending, our stores are filled with customers and our factories are busily at work, real estate is almost unsalable. There must be a cause.

It will be seen by the table that, outside New Brunswick, income contributes very little to the municipal purse. In Prince Edward Island, and at Halifax and Dartmouth, it is exempt. Over the rest of Nova Scotia the highest ratio is .06, at Amherst, and the average is only about .02 of the general local taxation.

But, in New Brunswick, while the assessors of Moncton and Woodstock may perhaps be wiser in their generation, we find elsewhere a higher income rate. At St. John it is .15 and at Fredericton .27 of the whole taxation in each place.

I know that it has been urged that

INCOME, IN THE WIDEST SENSE

of the word, should be looked to as the basis of taxation, and that each resident of the community should contribute to the public purse in proportion to his annual receipts, from whatever source derived.

At first sight the claim seems plausible. And it was, no doubt, some such idea which led to the peculiar system of fixing the taxable value of real and personal property at one-fifth, as against income at the face, which still prevails at Fredericton, and which was for 50 years the curse of St. John, until it was discarded in 1882. Why should the resident deriving $500 yearly from real or personal property contribute more to the public charges than he who earns annually $500 by his labor or his skill.

For the purposes of the State each contributes very nearly in the same degree. True, even in the State taxation of incomes, there is usually of necessity an exemption up to a certain amount. But the Customs duties, from which the greater part of the State revenues are derived, fall in Canada almost equally upon all. The contribution of each citizen to the State is regulated by the quantity of taxable commodities he may be able to procure and consume.

But there is a vast difference between State and municipal taxation. The subjects with which local administration has to deal are mainly of an economic character. Water supply, sewerage, fire and police protection are instances of this. While each individual in the community partakes of these advantages, it will scarcely be denied that the recipient of a revenue from real estate benefits in a much greater degree than the man who earns his living by his daily toil.

But for the accumulation of property in the town such changes would not be required. The farmer is satisfied with such access to his house as he can himself provide. He lives without fire protection, because his house is not endangered by others around. He draws water from his own well uncontaminated by the drainage from other premises near. In the matter of police he is his own guardian. There is no accumulation of wealth to tempt the thief against whose depredations the city has to guard. He is thus enabled to live at a comparatively small expense so far as contribution to the public welfare is concerned. But in the city it is different. The interest on the public debt contracted in the endeavor to make property of all kinds safer and more valuable has to be met. The various municipal charges put together would make life unbearable if the income idea in all its fullness was carried out. The wage-earner would toil very largely for the benefit of the property owner. All experience has shown that such a system of municipal taxation is unreasonable and unjust.

I cannot speak of the practical effects at Fredericton of the system there in force, but I well remember what took place when it was the law in St. John. The assessors, men who were supposed to be conscientious in the ordinary vocations of life, put the incomes of the working classes at $140 or $160.—one-half or one-third of what it must cost any family to exist in city life. Even when the ratio of taxation was so high that the greater portion of the taxes levied on such classes of citizens went unpaid, and were reassessed year after year to meet only with a similar fate.

The income exemption up to $300 may lessen the difficulty at Fredericton, but it cannot remove it. Inequalities cannot but prevail. Those receiving fixed salaries will, if the assessors do their duty, be taxed beyond the $300, up to the full amount. Others, whose earnings are unknown, will be passed over, although they may be much better able to pay. The ratepayer taxed on his actual income finds himself paying a share of his neighbor's taxes with his own. He has no remedy. He himself is taxed according to the law. He cannot enter on a crusade against others who are not.

It is the same at St. John, and, perhaps, as there is no $300 or other exemption, the difficulty is even more generally felt. The assessors

CANNOT POSSIBLY DETERMINE THE EXACT INCOMES

of ratepayers, except where there is a salary, or someone is conscientious enough to furnish a statement himself. To fix them correctly would require a range of vision more than mortal. There is no provision for compulsory statements except in the case of the employe or the clerk. There would be a rebellion if there was. Year after year, the lists are printed, and, year after year, it is seen that they are largely farcical, and, while income generally is supposed to be assessed, a considerable proportion of that best able to contribute escapes.

For, in St. John, the artizan and laboring classes are very generally reached by the assessors now, but with what result? Owing to the incidence of a fixed poll tax, such ratepayers are required to contribute amounts very nearly, or quite, equalling a full week's wages, while the larger incomes pay proportionately less. And the consequence is that a large proportion of their taxation is not paid at all. No ratepayer can vote at the civic elections in

April unless his taxes have been paid. And, year after year, of the thousands of electors qualifying on incomes of $300 or other small amounts, two-fifths are disqualified and debarred from voting on this account.

There is another difficulty in connection with income taxation. The large class of civil servants, judges, Customs house and post office officials and others, the employes of the Dominion Government, claim exemption from any such assessment. They enjoy the municipal privileges equally with others. They contribute nothing from their incomes to the common fund.

A singular diversity prevails in the taxation of the fire insurance companies. At Halifax and Charlottetown, license fees are paid. At St. John, the companies are asssesed on their net earnings within the county, which very often means that they transact their business without paying anything at all. At Fredericton, as the application of the 20 per cent. system would have led to a large increase in the rates charged, the companies are taxed only on one-fifth of their incomes, or on the same basis as real and personal estate. Over the greater part of Nova Scotia, where an idea, not unreasonable if it was only generally applied, prevails that special businesses st ould contribute beyond their ordinary income assessment towards municipal charges, the insurance companies with the banks are singled out and called on to pay on five times their incomes, while others are taken at their face. The result is constant injustice. The assessors guess at the incomes received. The companies grade their rates in proportion, and so well is this understood that in only two or three cases are the increased rates accepted and the law carried out. In half a dozen more such incomes are put at amounts which result in their contributing equally with others. In the majority of instances they are not assessed at all.

If the table is again referred to, it will be seen that about

ONE-THIRD OF THE MUNICIPAL ASSESSMENT

in the Maritime Provinces falls on personal property Here the ratio is less uneven. In no city or municipality does personal property altogether escape. The ratio ranges from .18, .19 and .20 at Pictou, Sydney, Kentville and Halifax, to .35 at St. John, .38 at Lunenburg, and .40 at Yarmouth.

I have already spoken of the effect of this pressure upon capital in forcing it into concealment or driving it away. In Nova Scotia this is partly obviated by the exemption given to funds invested in Provincial or Municipal debentures. There, too, ships and vessels of every kind are assessed only at half their value. In St. John, all such personal property is supposed to be chargeable at the face, with the result that the assessors fail to discover one-half of the invested funds, and the taxes of those who escape are borne by the owners who are reached and by the real estate. The Probate Court reveals the actual condition of affairs, and then the widow and the orphan must be followed, and those who are the least able to contribute are required to pay the most.

Yet, further, when a large vessel is to be built, a joint stock company is formed with its headquarters in some neighboring village. The vessel may be managed at St. John, but, as the company has its office elsewhere, a considerable proportion of taxation is escaped. There is a fine line of steamships connected with the port; a line that does credit to the enterprise of its owners, who are steadily adding to their fleet. Upwards of $1,000,000 have already been thus invested, and soon the amount will reach $2,000,000 or more. But look at one of these vessels and you will fail to realize from what port she hails. You will see, it may be Liverpool, but not St. John, N.B., painted after her name.

It must not be supposed that such difficulties are felt in the Maritime Provinces alone. They exist in the United States as well, and are borne with only because the assessors fail generally to carry out the law, and a small proportion only of the personal property is actually assessed. Dr. Richard T. Ely, one of the highest authorities on municipal taxation, comments on them strongly. He declares that the system leads everywhere to oppression and to fraud.

But there is a still more important consideration in connection with the taxation of personal property. The system is endangering the growth, and even the existence, of the wholesale trade. At Halifax, stocks or merchandise are rated at three-fourths only of their actual value, but, at St. John and elsewhere, they are supposed to be taken at the face. It is hardly too much to say that, if the law was strictly carried out, most of the wholesale establishments within the Maritime Provinces would be closed.

Montreal, and even Toronto, are sharp competitors for this wholesale trade. At Montreal, where the Scottish system of municipal taxation prevails, wholesale stocks escape taxation. The merchant is assessed, but it is on his rental as an occupier, and, in proportion, not to the stock he may have to carry, but to the premises he occupies, which are taken as an index to the extent of the business he transacts. And at Toronto the assessors fail to discover the greater part of the personal estate at all. A few years ago, when Mr. T. W. Anglin's report on municipal taxation was published, the whole valuation of personal property at Toronto established in this district, the ancient staple trade rapidly declined there, and withdrew itself still more rapidly into the northern clothing districts, where no such burden was ever cast upon the trade."

It must, I think, be admitted that the present system of municipal taxation in the Maritime Provinces has

FEATURES WHICH CALL FOR VERY SERIOUS THOUGHT.

The laws are such that they cannot and will not be enforced. Such laws are in themselves injurious. They blunt the conscience. And, while I believe that many of the assessors are anxious to do right, it is only on the theory of a blunted conscience that the doings of others can be explained.

But it will be no easy task to substitute a better. A considerable proportion of the ratepayers believe that they escape under the present law better than their neighbors. It is easy to work upon the dread of change and to conjure up imaginary evils in connection with any plan that may be proposed. The present system may be bad. It may be felt to be worse as municipal charges increase. But the ratepayer has become accustomed to it, and, while many complain, it is as individuals only, and not in the belief that the system itself is at fault.

The Englishman has become as much accustomed to the plan which casts the municipal burden upon land and house property as the Canadian has



ABOVE THE FALLS, ST. JOHN.

was but little more than at St. John, while the population was nearly five times as great.

There is a difference in the way in which various trades are carried on. In some a large stock has to be kept. In others it is the reverse. Samples, to a certain extent at least, suffice, and yet, perhaps, a large business is actually being done.

If the assessment laws, as they exist, are strictly carried into effect, it is plain that

THE WHOLESALE MERCHANT IN ST. JOHN

must be at a disadvantage as regards Halifax, and both when they come into competition with Montreal. The competition is keen, and prices are finely drawn. A few thousand dollars of municipal taxation may make the difference, and send the merchant in the Maritime Provinces to the wall.

Mr. Palgrave, in his work on "The Local Taxation of Great Britain and Ireland," points out what was the effect of a similar system in a part of England where it once prevailed. He says: "The practice of rating stock-in-trade never prevailed in the greater part of England and Wales. It was, with comparatively few exceptions, confined to the old clothing district in the south and west of England. It gained ground just as the stock of the wool staplers and clothiers increased, so as to make it an object with the farmers and other ratepayers, who still constitute a majority in their parishes, to bring so considerable a property within the rate. They succeeded by degrees, and, when the principle of rating stock-in-trade was fully to the higher prices which Customs duties entail. The taxes are paid by the owner, or by the occupier in the case of a rented house. He takes it as a matter of course. It would be very different here.

Some modification of the Scottish system might, however, be well worthy of consideration. It is working satisfactorily at Montreal. The real estate would continue to be taxed as now. It need pay nothing more nor less. The taxation now levied upon residents or occupiers—and, it must be remembered, these only can be reached in proportion to the supposed capital value of their personal property or to the incomes they may earn—would be paid by the same persons, but in proportion to the rental paid or estimated for the business premises and the dwellings occupied by each. A comparatively sure basis would be substituted for one that is utterly uncertain. Civil servants and all other classes in the community would be reached. It would be right and proper to exempt the lesser rentals on the same principle that the living expense is deducted where income is assessed, on the principle that the larger share of the municipal charges should be borne by those best able to pay them. To meet such cases, a fixed poll tax might be levied. In view of the actual cost of living, $3 yearly is, perhaps, as much as the ordinary wage-earner, with an income of but $300 or $400, can be fairly expected to pay.

And the taxation could be further distributed, as is done at Montreal, through a system of business licenses, charged for generally whenever the ad-

vantages afforded through the municipal privileges warranted their being required, and not imposed only in some special cases, as is the usual practice now

And now I must pass from this subject of municipal taxation on which, perhaps, I have dwelt too long. But I hope I have convinced you that the subject is one well worthy of consideration. If the effect of the present system is that the bone and sinew of the country is oppressed; if the person deriving an income from Dominion sources escapes his fair share of the municipal burden; if trade is hampered; if manufacturing is discouraged for want of capital; if the capitalist conceals his wealth; if he fears to embark in the development of industries at home, and even removes to a foreign land; if there is injustice everywhere; then, indeed, it is time that that system was thoroughly weighed, and such changes as may be required pressed upon the notice of those through whom the necessary legislation can be obtained.

REMAINING SUBJECTS.

Other subjects, such as tourist travel, immigration, trade with the West Indies, rates of freight, electric railways, the development of iron and steel industries, the school curriculum, and our copper currency, will be explained to you by the gentlemen who have suggested them for consideration. There is a full bill of fare. I have, I fear, delayed you too long already, and cannot venture to touch upon them now.

WE HAVE A COMMON END IN VIEW,

the development of the Maritime Provinces of Canada in which we have our home. It is not, I think, altogether a selfish one, although we all hope, and we may legitimately hope, to gain as the general interests advance. The boards of trade ask for no financial help outside themselves. If their members give their time to the consideration of public questions, it is done without charge. If they gather information, or even venture to send delegations where personal contact with the central authority may be required, it is at their own expense. The great principle which underlies this Maritime Board is that the Maritime Provinces can prosper only with the growth of each of the parts of which they are composed. I have pointed out some of the advantages we possess. I have ventured to speak of what seem to me to be stumbling blocks in the path of future progress. If I have done so, it is only with the hope that the existence of those hindrances, if such they be, may be considered, and such steps taken that in course of time they may be removed. I am no advocate for the mere selfish accumulation of wealth. But, for the progress of the community, capital is an absolute necessity. Of the three great requisites of production we have the land in abundance. It is in many parts of these Provinces a fertile land, and it is a land, too, which teems with mineral wealth. We have our rivers, giving a ready access to the interior. We have commodious harbors on our coasts. If we are to have the labor and the capital through which only our natural resources can be developed, we must encourage them to continue with us, and be very watchful of whatever may tend to drive them away. We must not give way to the feelings that our advantages exist only for those who may now be resident among us. We must endeavor to encourage immigration of the kind we need. We should join hand in hand, not merely in advancing such interests as we may have in common, but in helping each other as occasion may arise.

A GREAT IMPRESSION.

The address created a great impression, and unusually vigorous applause greeted the President as he took his seat.

When the applause had subsided the President again arose, remarking as he did so: "I am afraid I have detained you too long. I presume you do not intend to take up any business to-night."

It was after 10 o'clock, but the members refused to adjourn until they had, in words as well as in applause, expressed their approval of the president's address.

"I would like," remarked Mr. John Ervin, of Bridgetown, "to move a vote of thanks to the president for the very excellent address which he has given us. I am sorry we had not even a larger representation from the various boards of trade in the Province to listen to the address, particularly in regard to the progress of the Maritime Provinces, and I would suggest that means be taken to have the address printed and distributed throughout the Provinces."

Mr. M. G. De Wolfe, Kentville: "I have very much pleasure in seconding the motion. The president must have devoted a great deal of time to the preparation of his address. If the same matter had been gotten up at Ottawa it would have cost the country $3,000 or $4,000. I am sure if it is printed and circulated throughout the Provinces it cannot but fail to create a great deal of enthusiasm. "I am told at home," he added, "that when I start talking it is necessary for someone to give me a cue when to stop."

"Here's a cue," interposed a facetious delegate, as he handed Mr. De Wolfe a blackthorn of Irish production. Everyone laughed, and amid it, Mr. De Wolfe took his seat.

Mr. H. Hazzard, Charlottetown, vice-president of the board, in putting the motion, said he was sure the address had been a source of great pleasure to everyone present.

The motion was carried unanimously, and Mr. Jarvis briefly and fittingly replied.

President J. J. McLaughlin, of the local board of trade, invited the delegates to a sail up the St. John river on Thursday afternoon. The invitation was cordially accepted, and the meeting adjourned.

THURSDAY'S SESSION.

It was 10.30 o'clock when the president opened the meeting on Thursday morning, and as he did so he announced that Mr. D. G. Smith, of Chatham, had kindly consented to assist the secretary in his work.

The President: "The next order of business is the receiving of the reports of committees. I will ask the committee on business, appointed last night, to report."

Mr. J. E. De Wolfe, Halifax: "The secretary has the report, but I might say, on behalf of the committee, that we find, in regard to some of the subjects left over from last year for discussion, that there is no one here to introduce them."

Secretary Allison then read the report on subjects, which was as follows, in order named:

1. Preferential trade within the Empire.
2. The increase in marine insurance rates in connection with Canadian Atlantic ports.
3. Improved telegraphic communication between Prince Edward Island and the mainland.
4. Rates of freight on apples via Halifax, St. John, and United States ports.
5. The construction of a line of railway from Victoria beach to Middleton, to connect with the Nova Scotia Central, and thence via New Germany to Halifax.
6. The construction of an electric railway through the Annapolis Valley, from Digby or Annapolis to Halifax.
7. The lobster industry. What can we do to protect it?
8. Development of Canadian trade with the West Indian Islands.
9. Is the curriculum of our public schools and county academies the best that can be devised to fit our young people properly for industrial and commercial pursuits, and thus promote our national advancement?
10. What can be done to attract desirable classes of immigrants to the Maritime Provinces?
11. Daily mail service between Digby and St. John throughout the year.
12. Municipal taxation in the Maritime Provinces.
13. Better system of packing and branding apples.
14. Tourist travel, and the development of accommodation for summer visitors and the best means of inducing them to visit points of interest.
15. Shorter terms of credit.
16. Statutory conditions for fire insurance policies.
17. Development of iron and steel industry.
18. Improved regulations for passenger and freight on the St. John river.
19. Canadian copyright law.
20. Law affecting weight of goods, canned or in packages.
21. Atlantic mail service on basis of speed.
22. The securing of more careful handling of freight on the St. John and Digby route.
23. Legislative union of the Maritime Provinces.

On motion of Mr. J. E. DeWolfe, the report was received and adopted.

THE NEW OFFICERS.

The report of the committee on nominations for the respective officers of the board was presented and read, as follows:

President—M. G. De Wolfe, Kentville, N.S.

Vice-Presidents—D. J. McLaughlin, St. John, and W. H. Aitkin, Charlottetown.

Secretary-Treasurer—Geo. E. Calkin, Kentville, N.S.

The report, on motion of Mr. John Ervin, was received and adopted.

President Jarvis: "Will Mr. De Wolfe now kindly take the chair. I am glad you have elected as your president a gentleman who has always shown such a live interest in matters appertaining to the Maritime Board of Trade."

President-elect De Wolfe slowly wended his way to the platform. "Gentlemen of the Board," he remarked, as he stood in the presiding officer's place, "I have a request to make, and that is that the retiring president be allowed to preside until the close of this session. He has everything under his thumb, and to allow him to remain will, therefore, facilitate business."

Mr. Jarvis: "With all due deference to Mr. De Wolfe, I do not think that what he has suggested is exactly the proper thing. The subjects for discussion are all here, and it is simply the chairman's duty to call them off in their order. I will, however, take a seat on the platform, if you like."

Mr. De Wolfe accepted both the inevitable and Mr. Jarvis' offer to sit at his elbow, and spoke in part as follows: "You have placed me in a very responsible position. In electing me, you have called upon me to follow an 'old stager,' while I am new at

the duties appertaining to the office. I shall have a great deal to do in order to keep up with the work, and I shall not be able to keep up with it without your assistance. You are really the men to say whether the work of the board shall be carried on. Words can hardly express my feelings. I consider that the honor you have placed upon me is even a greater honor than to be Governor-General of Canada." (Laughter and applause.)

Mr. J. O. Allison wanted, also, to be relieved of his duties as secretary. "Mr. President," he said, "when the new secretary was elected my duties ceased. I would now like to have him called to take my place."

President De Wolfe: "I am in command now, and shall not allow it." (Laughter.) "Mr. Calkin may, however, come upon the platform and assist you."

Mr. Calkin, accordingly, came to the platform.

Then, upon motion of Mr. C. M. Creed, a hearty vote of thanks was tendered retiring Secretary Allison, while, upon motion of Messrs. Hazzard and Carmichael, the usual stipend of $50 was also awarded him. The movers of both these motions warmly eulogized Mr. Allison for the ability with which he had fulfilled his office.

QUESTION OF PERMANENT SECRETARY.

Mr. A. I. Teed, St. Stephen, N.B., ventured the information that at the meeting of the nominating committee the matter of appointing a permanent secretary-treasurer had been considered. "I give notice of motion to that effect," he concluded.

Mr. C. M. Creed: "I have learned from experience that it will not work. The secretary must be where the president is."

When the subject promised to become a matter for discussion the President pointed out that notices of motion could not be discussed.

On motion of Mr. W. M. Jarvis, Messrs. Calkin and Fisher were appointed auditors.

When the morning session opened, Mr. W. S. Fisher appeared with a basket of sweet peas and carnations, which had been kindly sent to the hall by Mrs. Fisher, and soon every delegate was wearing a handsome bouquet of one or other of the two kinds of flowers. When votes of thanks were going around, Mr. Alex. Henderson, of Woodstock, thought it would he a good idea also to move one to Mrs. Fisher for the bouquets, but Mr. Fisher, who thought the vote was for himself, raised his hands before the chairman in protest.

"Oh! you go away," shouted several members. "It is for Mrs. Fisher."

"Oh!" ejaculated Mr. Fisher as he stole away.

Mr. Ervin gave notice of motion to the effect that he would move an amendment to Article 8 of the constitution. This Article dealt with the per capita tax. His object was to make the per capita tax 10c. per member instead of 15c.

Mr. Schofield: "Before we go on with further business, I desire to make some remarks in regard to a motion made last night relating to President Jarvis' address. I think this board should print an annual report. Such a report would be a permanent and interesting record. I would move that when the committee is considering the matter of printing the president's address, that it also consider the question of printing an annual report."

Mr. Hazzard suggested that the constitution and by-laws should also be embodied in an annual report.

Mr. D. G. Smith declared he had much pleasure in seconding Mr. Schofield's resolution.

The President thought the board could scarcely afford to print an annual report.

The motion was adopted.

Mr. Jarvis extended the hospitality of the Union Club to the delegates.

Upon the suggestion of Mr. Jarvis, consideration of the first subject for discussion, "Preferential Trade," was adjourned until Friday, owing to the absence of Mr. Robertson, M.P., who was to introduce it.

MARINE INSURANCE RATES.

The next subject on the order list was the "Discrimination of Marine Insurance Rates against Canadian Atlantic Ports in favor of United States Ports." The subject was introduced by Mr. J. E. De Wolfe, Halifax, who moved the resolution deprecating the fact.

"What I object to," said Mr. De Wolfe, "is the excessive insurance rates charged against Canadian Atlantic ports in favor of United States Atlantic ports and of the St. Lawrence. I think the excess is about 25 per cent. Instead of being charged higher rates, we should be charged less, or, at least, no more."



A VIEW IN THE HARBOR OF ST. JOHN, N.B.

Mr. W. M. Jarvis seconded the resolution, and, in doing so, said there was a very mixed idea in Great Britain in regard to Canada. He was afraid whether this was not the reason why the rates discriminated against the Maritime Provinces. What he would like to know was whether the Maritime Provinces were compelled to share in the losses incurred on risks in other parts of the Dominion? He was rather of opinion that they did. It would be well to try and find out.

Mr. J. E. De Wolfe: "I don't know whether you know it or not, but the loss of

the Labrador on the coast of Great Britain was really charged against Canada.

Mr. Jarvis (continuing): "We shall find it very difficult to get the desired information. Lloyds should have the necessary statistics. Get the statistics showing what the losses have been on the St. Lawrence route, the Maritime Provinces and at United States ports. In this way, the facts will be learned. Then, if it is found that the losses are relatively higher in the Maritime Provinces, let us accept the results."

Mr. S. Schofield said that the mover and seconder of the motion had not shown them the discrimination. "Is it against the hulls or their cargoes?" he asked. He did not believe the underwriters at Lloyds, who were experienced men, would discriminate against any port. "I am of opinion that if we could get at individual underwriters we would find that in advancing our rates they were guided by actual experience." He asked whether at Halifax provision was made against ships putting to sea with excessive deck loads? In Montreal there was. "I regret this check does not exist at the port of St. John, and I do not think it exists at the port of Halifax. It has been stated that this was one of the reasons for the increase of marine insurance rates on steamers running to the Maritime Provinces. It was stated so at Ottawa." Until more facts were advanced he thought it would be unwise to appeal to Lloyds.

Mr. J. M. Carmichael, New Glasgow, who is a steamship owner, did not like the wording of the resolution. It was too arbitrary. He claimed, however, that there was a discrimination against the Maritime Provinces. In his opinion, what the marine underwriters were trying to get at, was the St. Lawrence route, which, he claimed, was more dangerous than that to the Maritime Provinces. "Lloyds have reason for the faith that is in them, but they are ignorant in some respects in regard to Canada. The trouble is that they group the different parts of Canada together. What they should do is to separate the St. Lawrence route from the Maritime Province group. I think we should pass a resolution of some kind in regard to this matter. I am sure our rates are higher from Maritime Province routes than from United States ports. I am not, however, so sure about the rates for the St. Lawrence route. I know this, that in using my steamer I was notified to exclude the St. Lawrence route. It is unfair that we should pay higher rates than vessels sailing from United States Atlantic ports. Vessels sailing from St. John, Halifax and other Atlantic ports are just as sure as those running from ports in the United States."

Mr. S. Schofield said that steamers from Boston and Portland did not carry deck loads. "Ours do," he said, "and this may be the cause of the higher rates. Then, again, there is the question in regard to the class of steamers."

Mr. Cochrane: "I do not think it can be due to the class of steamers, for some of the steamers which run out of United States Atlantic ports are of the very poorest class. Then, as to deck loads, there is no more comfortable or more safe steamer to cross the Atlantic than a steamer with a 10-foot deckload of lumber. I would rather cross the Atlantic on a poor steamer loaded with lumber than on one of the fastest loaded with grain. If there is a master in the room, he will tell you the same thing. In going to Lloyds, you must be able to present a reasonable case, or they will laugh at you."

Mr. W. S. Fisher said he quite agreed with Mr. Cochrane that caution should be used in approaching Lloyds. He said that when in London, England, according to instructions received from the St. John Board of Trade, he had tried hard to get at the bottom of the marine insurance rate question. At Lloyds, they claimed there was no discrimination against Maritime Province routes, or, at least, no intended discrimination. The rates, they said, were based upon the best information obtainable. "But I found," he explained, "that there was a very great difference of opinion in regard to the matter. It seems to me that all that is necessary, in order to convince Lloyds of the legitimate character of our case, is united action on the part of the merchants and vesselowners in the different parts of the Maritime Provinces."

Mr. D.G. Smith, Chatham, N.B.: "Would it not be well for this board to collect statistics showing the losses on the different Canadian-Atlantic routes, I think that at present we have not sufficient information to deal intelligently with the matter." He moved the following resolution:

That the subject of marine insurance be referred to a committee of five, who are requested to prepare a paper to be presented to the British underwriters giving reasons why discrimination should not be made by them against risks in the trade from the Maritime Provinces, such paper to include statistics of casualties happening to vessels running between the Maritime Provinces as distinct from other ports and trans-Atlantic points, as well as other relative information, the paper to be forwarded by the president and secretary of this board to the British underwriters.

Mr. De Wolfe thereupon withdrew his resolution.

Mr. H. Hazzard, Charlottetown, P.E.I., who is in the underwriting business, explained that he had read the resolution passed by Lloyds increasing the rate of insurance, and it was therein stated that the reason for doing so was the excessive deck loads carried, some of these deck loads being 14 ft. He explained that in Prince Edward Island, where they did not ship lumber, the rates were now about 3½ per cent., where they were some years ago as high as 9 per cent.

Mr. Carmichael said that he knew steamers had gone out with excessive deck loads. "I have no doubt the underwriters have grievances, and they always will find some cause for complaint."

Mr. Schofield said that only that day the newspapers reported that a St. John vessel had been fined £50 in London, England, because of an excessive deck load.

Mr. Carmichael: "I happen to know something about that case. The fine was imposed because the vessel was immersed below the Plimsoll line."

Mr. Smith's motion was adopted, and these were appointed a committee to carry out its provisions: W. M. Jarvis, St. John; J. M. Carmichael, New Glasgow; S. Schofield, St. John; J. E. DeWolfe, Halifax; H. H. Hazzard, Charlottetown; H. Dobson, North Sydney.

The convention adjourned at 1 p.m. to meet on the following morning.

FRIDAY'S SESSION.

The convention resumed on Friday morning at 9.35 o'clock, with President De Wolfe in the chair.

A communication was read from the Truro, N.S., Board of Trade, regretting inability to send delegates to the convention of the Maritime Board. "We appointed," read the letter, "eight delegates and eight substitutes, but some unfortunate circumstances have prevented anyone from going. We have not, however, lost interest in the Maritime Board."

The first subject for discussion was

IMPROVED TELEGRAPHIC COMMUNICATION WITH P.E.I.

Mr. H. Hazzard, president of the Charlottetown, P.E.I., Board of Trade, introduced the subject. He said that The Anglo-American Telegraph Co., which had had a monopoly since 1855 and received a subsidy from the Dominion Government of $2,000 per year, did not act square with the public. What he complained about was, that the offices were closed after 8 o'clock at night until 9 o'clock next morning. And not only that, but the rates were excessive. For instance, if he desired to telegraph to Boston, it cost him $1, twice as much as paid by the other Provinces for a similar message. They did not, however, claim that they should have as low a rate as the other Provinces. They would not object, he thought, if they had to pay two-thirds more. What he desired was the cooperation of the Maritime Board.

Hon. Mr. Davis, he explained had taken the matter up, and promised to do all he could in regard to the matter.

Mr. Schofield wanted to know if there

were no provisions in the charter of the company whereby it could be compelled to improve the service ?

Mr. Hazzard said there was, and it was under this clause that he thought steps could be taken in order to get the desired improved service.

Mr. Jarvis : "Does the company publish an annual statement showing what dividends are paid? I think the Government should expect it to do so."

Mr. Hazzard : "It does not, and the company claims that it does not do so, as it cannot afford to do so. We have this season two steamers weekly from Boston and a great many tourists coming in. These tourists cannot understand how it is that from 8 o'clock at night until 9 o'clock the following morning, the offices are closed."

Mr. Schofield thought it was only to be expected that, with the cable, higher rates would be paid by the people of Prince Edward Island than paid by the other Provinces. "At the same time they have an unquestionable right to have the office open until 12 o'clock." He moved that the matter be referred to a committee of three, said committee to be appointed by the president.

Mr. F. L. Potts seconded the resolution, which was carried, and the president named the following as a committee to deal with the matter : Messrs. H. Hazzard, J. E. De Wolfe, and S. Schofield.

RATES OF FREIGHT ON APPLES VIA HALIFAX, ST. JOHN AND UNITED STATES PORTS.

The subject was introduced by Mr. P. Innes, Cold Brook, King's Co., N.S. He said the question was a double-barreled one, as it dealt (1) with the railway, (2) with the steamship subsidy.

In speaking on this subject, and I do so as Vice-President of the Nova Scotia Fruit Growers Association ; I would like first to draw your attention to the great development of the apple business in the western counties of Nova Scotia, especially in Kings and Annapolis counties. It has grown in the last quarter of a century from small beginnings until it has become one of the great staple industries of the Province. The product of a favorable year is now half a million barrels, and with large areas of young orchards coming continuously into bearing, the time is not distant when this product will have doubled. In fact, what the wheat crop is to Manitoba and the North-west the apple crop is to Nova Scotia. The industry is therefore not merely of local, but of Provincial importance, and accordingly the profitable marketing of the crop is of great moment, primarily to the producer and shipper and incidentally to the country at large.

Now, gentlemen, please consider in the first place the conditions—the physical and geographical conditions—with which we have to deal. The great fruit belt of Nova Scotia lies within an average distance of 80 or 90 miles from the Atlantic seaboard at Halifax. The port of Halifax is accessible all the year around, is nearer, speaking roundly, by some 500 miles to our market in Great Britain than the ports of Portland, Boston and New York.

The railway which traverses the fruit belt, and has a monopoly of the business, is one of the most heavily subsidized and highly favored in the Dominion, and the steamships plying between Halifax and Great Britain are also in receipt of a Government subsidy. Under these exceptionally favorable circumstances, you would imagine, and you would be justified in imagining, that we should be able to market our apples on better terms, or at the very least, on equal terms with our competitors in Canada and the United States.

How stands the fact? I can answer in a sentence : Canadian apples are carried over 600 miles by rail and 300 miles farther by sea at a through rate of 83.47c. (3s. 6d.) per barrel, while Nova Scotian apples are carried an average of 85 miles by rail and 300 miles less by sea at a through rate of 90c. (3s. 9d.) per barrel, and this is not all. The Canadian and American barrel is about one-tenth larger than the Nova Scotian barrel, so that in reality the comparison is 83.47c. as against 99c. per barrel. This is equivalent to a discrimination of 15½c. per barrel against the Nova Scotian shipper, notwithstanding that he is 800 miles nearer the market. In other words, in placing 300,000 barrels of apples, last year's crop, on the English market, Nova Scotian shippers were at a disadvantage in respect to transportation charges to the extent of some $40,000 as compared with their Canadian and American competitors.

RAILWAY CHARGES.

I have stated that this great apple industry has grown and developed in the last 25 years, but the Dominion Atlantic railway has failed to recognize the altered circumstances, and their apple tariff of to-day is, with some trifling modification, the apple tariff which was in force 25 years ago, when the crop was insignificant, but little of it moved by rail, prices ruled high, and apples were considered an expensive luxury. To illustrate : Apples are carried in trainloads at no expense to the company for loading or unloading at a rate of at least 2½c. per ton per mile. A trainload of 2,500 barrels carried 83 miles would be charged $387.50, while a trainload of ore of equal weight would be carried 85 miles for $160. Again, a carload of apples worth $150, more or less, would be charged $27.50 if carried 100 miles, but a carload of flour worth, say, $450, the product of another Province, would only be charged $21 for the same distance.

It is a well-known and fundamental principle in railway practice that the determining factors of a tariff are the volume and the value of the commodity carried. The more valuable the commodity, the higher the rate ; the larger the volume carried, the lower the rate. Apply these principles to the D.A.R. tariff in the matter of apples and flour. A barrel of flour is double the value of a barrel of apples, and the volume of the former that is carried on the D.A.R. is almost infinitesimal as compared with the latter. Therefore, on both grounds, the apple rate should be very much lower than the flour rate. True, the railway company contend that their rates on apples compare favorably with those charged on other railways. I think I have shown by the through rates charged as far West as Toronto that this is not the case ; but, further, there are only a few districts in this great Dominion where the soil and climatic conditions are favorable to the growing of apples. In the Cornwallis and Annapolis Valleys we have one of the best districts. There the apple crop has become the great staple industry, numbering hundreds of thousands of barrels, that have to be transported by trainloads. Yet, all this volume of business is classified, and charged as high rates as in those sections of the country where apples are not grown, and are considered a luxury.

The apple crop of our district should receive as fair treatment as the grain-producing sections, or the coal, iron, and lumbering industries of the country. Secure in its monopoly, no redress can be obtained or expected from the railway company. It is, therefore, submitted that the proper and effectual remedy, not merely in our case, but as applicable to the whole question of transportation in the Dominion, lies in the appointment of a permanent commission, with powers and authority somewhat similar to those of the English Railway Commission, or the United States Interstate Commerce Commission, which would fix reasonable rates and grant just redress on the application of individuals or localities having ground for complaint.

Accordingly, the interest and aid of the Maritime Board of Trade is earnestly solicited towards the appointment of such a commission at an early date.

STEAMSHIP CHARGES.

The excessive charges on the railway are only a part of the grievances of which we have to complain. The rates charged on the steamers from Halifax are equally excessive. Notwithstanding that the steamers are in receipt of a Government subsidy, while those from the Atlantic ports—Portland, Boston, and New York—are not so favored, the rate from Halifax has remained steady for some years past at 3s. per barrel, while the rate from the other ports last season was as low as 1s. 6d. and 5 per cent. primage, and was never higher than 2s. 3d. and 2s. 6d. per barrel. Further, the amalgamation of two lines formerly running from Halifax has deprived us of competition, and the granting of rebates to middlemen enables them, when so minded, to secure the entire steamer's space, and forces the producer into the middleman's hands, if he is to get his apples to market at all. Consequently, several producers have had to send their apples either by schooner, or via Yarmouth to Boston and thence to London. In fact, a saving in the rate could be effected by shipping from Middleton and stations west via Yarmouth, some 300 miles to Boston, and thence by the Johnston line of steamers to London.

The steamers' charge for deals varies from 33s. to 45s. a standard, according to dimensions, but the charge for 28 barrels of apples, which would occupy the same space, is no less than 84s., which would appear to be an extreme discrimination.

We are of the opinion that competition would be induced and our position improved if the subsidies were withdrawn from these steamers altogether, and the Kings County Board of Trade, the Kentville Board of Trade, and the Municipal Council of Kings have asked the Government accordingly, and until such time as the subsidies are abolished, that the Government exercise supervision and control over the rates charged so that they shall not exceed the corresponding rates from competing Atlantic ports, and, further, that the Government appoint inspectors to superintend the loading of steamers, and see as to their ventilation and general suitability for carrying the freight offering.

Mr. Innes read the following resolution :

Resolved, that the Maritime Board of Trade ask the Dominion Government to appoint a permanent railway commission with powers and authority somewhat similar to those of the English Railway Commission or the United States Interstate Commerce Commission, which would fix reasonable rates and grant just redress on the application of individuals or localities having grounds of complaint.

Mr. John Ervin seconded the motion, and, in doing so, said they insisted that the great apple industry must not be handicapped by adverse freight rates. "In addition to the high freight the farmer has to pay, there is another item of cost which has not been referred to at this meeting. A great many of these apples are shipped in the winter time, and, as we have no frostproof cars, the farmers have to put charcoal fires in the cars and also send men to attend to them. This means an additional cost of 5 or 6c. per barrel."

Mr. Schofield said that the Dominion Atlantic railway should not be dealt with too harshly in the matter. It was a struggling line and should be encouraged.

Mr. Innes : "I do not think there is much difference between Mr. Schofield and myself in regard to this question. The apple-growers claim that their rates are excessive ; the railway claims that they are not. Now, what we want is a neutral board, who shall determine whether they are or not. I might say that the Dominion Atlantic railway is in favor of the appointment of a commission, Mr. Griffin, the secretary of the road, having seconded a resolution to that effect adopted by the Halifax Board of Trade."

Mr. D. J. McLaughlin, St. John, thought the question was one which the Maritime Board of Trade should take no action in, and, at any rate, without representatives of the railways being present, so that their side of the case might be stated.

Mr. J. E. DeWolfe did not agree with the previous speaker, and corroborated what Mr. Innes had stated regarding the action of the superintendent of the Dominion Atlantic railway in supporting the Halifax motion.

Mr. T. H. Estabrooks said that as far as he understood the resolution, the question at issue was not a Provincial one, but a Dominion one, as it called for a railway commission to regulate all the railways in Canada. However, as far as he was concerned, he hardly knew which side he was on in regard to the matter.

Mr. F. E. Cox said he would like to see the motion passed, as he believed it would be to the advantage of the Maritime Provinces were a railway commission appointed.

After some further discussion, Mr. Innes' motion was carried by 14 to 5.

THE QUESTION OF SUBSIDIES.

Mr. P. Innes then introduced his resolution on railway subsidies, which read as follows :

Whereas, the subsidizing by the Dominion Government of the Furness Line of steamers has created a monopoly and has led to the charging of excessive rates of freight on apples to Great Britain from the ports of Halifax and St. John ; and

Whereas, it may be inexpedient in the meantime to discontinue such subsidies ;

Therefore, resolved that this Board ask the Government to exercise supervision and control over the rates charged by subsidized steamers, so that at no time they shall exceed corresponding rates from competing Atlantic, Portland, Boston and New York ports, and further, that the Government appoint inspectors to superintend the loading of apples in such steamers and see as to their ventilation and general suitability for carrying the freight offering.

Mr. F. E. Cox seconded the motion.

The motion proved to be an exceedingly lively subject for debate, the liveliest and most prolonged of the convention.

Mr. J. E. De Wolfe said it was a question purely of supply and demand. "While we have such a small amount of business in Canada as we have, we cannot expect as low a rate of freight as the shippers from United States ports," he said, "and, if the subsidies were taken off, we would not have as low rates as we have to-day." He said that the grievance was more imaginary than real, and declared that the present rail and boat rate of 90s. did not net the steamer over 2s. 6d.

Mr. T. C. L. Ketchum, Woodstock, N.B., declared himself in favor of the Government supervision of railway rates. "When," he said, "we, five years ago, came down here to the meeting of the Maritime Board of Trade, the C.P.R. had an arbitrary rate of 25c. per 100 lb. on freight from McAdam Junction to Woodstock. The matter was brought before the board then. Shortly after this, whether through the influence of the board he could not say, the rate was reduced to 12½c., at which figure it still stood.

Mr. D. G. Smith, Chatham, N.B., thought it was a matter that should be relegated to the Halifax Board for consideration.

Mr. J. M. Carmichael : "I sympathize with the fruit growers, but I cannot support a resolution half as strong as that now before us. Not because I think they have no grievance, or that the steamship people are perfect. I know they are not. We steamshipmen take all we can get, just as people in other lines of business do. One very good reason, however, that the rates are excessive is that the steamship owners will take all the apples they can get in preference to other freight. I trust that the efforts of Mr. Innes and his friends to get better rates will be successful, but I am afraid that, until the Canadian trade is large enough to warrant the putting of larger boats on Canadian routes, the shippers of this country will have to pay higher rates from their own ports than are paid on freight from Boston and Portland."

In reply to a question, Mr. Carmichael said : "I am opposed to the granting of subsidies for the carrying of freight. The subsidized line drives the unsubsidized line out of competition." (Hear, hear.) "For instance, a subsidized line going to St. John is determined that it will get a full cargo, and to get it will underbid my steamer. The result is that I am driven out of the port. I again say I am against subsidies for carrying freight; for the carrying of passengers it may be all right."

Mr. W. S. Fisher : "I believe the people of St. John sympathize with the Dominion Government in its desire to see the time when subsidies can be wiped out, but at present it seems impossible to divert the shipping trade from United States ports without the aid of subsidies."

Mr. Carmichael : "Let me explain my position. I would not vote for the abolition of subsidies at present."

Mr. Estabrooks : "If the resolution was divided I think there is a portion of it that should be supported, and that is that part which deals with the supervision of the shipping of perishable cargoes. To be able to guarantee the arrival of our apples on the other side of the Atlantic in good order would be worth a geat many dollars.

Mr. Innes explained that the terms of the contract with the Furness Line provided for the inspection of the fruit and the supervision of the rates, but they were not being put in force, and "this resolution," he added, "is simply to jog the memory of the Government."

M. J. E. DeWolfe : "Then, why come here and take up the time of the Maritime Board ?"

Mr. Innes : "Simply because the clause is a dead letter."

Mr. Schofield, who is agent at St. John for the Furness Line said that there were grounds under which the subsidies could be justified. "As far as our line is concerned, we do not like subsidies, but present circumstances demanded that they should be given. I remember this port for 36 years, and remember when a number of steamship lines ran here, and they brought and carried away good cargoes. Then came the 'National Policy,' which laid down the principle that goods consumed in this country should, as far as possible, be manufactured in this country. This policy has been successful, but the result has been to reduce the volume of freight, which the steamers running here depended upon, by fully one-fourth. The result was a great reduction in rates, and the consequence was that steamships were driven away. Then came an agitation for subsidies, and this agitation increased with the desire for a development of the trade between Canada and Great Britain. This agitation is still going on. The proof of the need of a subsidy was the limited character of our trade."

He explained that the reason the Furness Line bought out a certain competing line was the knowledge that there was not enough business for the two concerns. "No line," he said, "would be more pleased than the Furness Line if it were possible to do away with subsidies ; but it is not possible." He read the clause from the contract between the Dominion Government and the Furness Line in which it was laid down that the steamship company could not charge a higher freight rate on Western goods for export than was charged by United States lines. The Government, he also showed, had the power to fix the maximum rates.

"Last year," he continued, "27,000 barrels of apples were shipped through St. John, but as far as I am aware there was not one complaint as to rates of freight, neither specific or general." Then he read letters claiming that the Furness company was charging the same rate on apples from both St. John and Halifax.

Mr. Innes : "Can you explain to me why it is that from Boston apples can be shipped for 2s., while from Halifax the rate is 3s?"

Mr. Schofield : "Because they have a larger port and there is a larger quantity of freight to ship. Rates fluctuate according to the quantity of freight to be carried. Why, I have known steamers to refuse to take apples from Montreal even at a 3s. 6d. rate. Now, of the 90c., rail and boat rate, the steamer apparently gets 70c., but she does not in reality. There is a class of middlemen, and they, like the railways and the steamers, try to get all they can out of it. And I am sure there are middlemen who make more money out of the apple export trade than the producers do. It is the middlemen in Nova Scotia who are really to blame for these high rates. These men have the steamshipmen by the throat, and demand a rebate of 10 to 15c. per barrel as their share of the proceeds.

Mr. Innes : "Go on ! That is news and we were never able to learn before what the middlemen got."

Mr. Schofield, continuing : "If the Maritime Board is going to deal with the matter it should deal with the real culprits, namely, the middlemen. Do not blame the steamshipmen who are forced to do what they do."

A delegate : "Would the Furness Line give the rebate to the farmers who grow the apples ?"

Mr. Schofield: "We would gladly do so. And that is what we shall have to do."

Mr. Innes: "Who created the middlemen?"

Mr. Schofield: "I cannot say."

Mr. Innes: "Well I can. It was the Furness Line." (Laughter.)

Continuing, Mr. Schofield claimed that the Furness Line was not discriminating in its rates, and produced the following table in support of his contention, the figures in which he declared were correct to a cent:

BATTLE LINE STEAMERS.
Loaded at St. John, N.B., during Summer Season, 1899.

Steamers.	Tonnage.	Standards.	Rate.	Freight.	Per Ton Register.	Furness Line. Per Ton Register.	Furness Line. Freight.	Difference.
Cheronea	2,059	1,668	45/-	£3,753	36 5	18/8	£1,922	£1,831
Platea	2,043	1,674	52/6	3,557	34/9	18 8	1,907	1,650
Cunaxa	2,045	1,598	40/-	3,196	31/3	18/8	1,909	1,287
Leuctra	1,949	1,576	43/-	3,388	34/9	18/8	1,819	1,569
4 Steamers—totals	8,096	6,516	.....	£13,894	.....	.....	£7,557	£6,337
4 Steamers—average	2,024	1,629	42 7	£3,473	34/4	18/8	£1,889	£1,584

Battle Line—Average freight rate ..... £1 14s. 4d. per ton register.
Furness Line— " " ..... 18s. 4d. " "
Difference ..... £0 15s. 8d. per ton register.
Battle Line steamers 84 per cent. more than Furness Line steamers.

FURNESS LINE STEAMERS.
Freight—St. John and Halifax to London.

April to August, inclusive—Average freight rate ..... £0 18s. 8d. per ton register.
September to March " " " ..... 1 6s. 8d. " "
January to December " " " ..... 1 3s. 6d. " "
Apple shipping season, September to March.

The President announced that he had received a telegram from Ottawa in reply to one sent the previous evening as to whether the contract for carrying the mails had yet been granted. It was signed by Deputy Minister Parmelee, and read as follows:

"Am not yet in position to give information asked for in your telegram of yesterday."

Resuming the discussion on Mr. Innes' motion, Mr. McLaughlin said he would be compelled to vote against it, because the matter (1) was not within the purview of the Maritime Board, (2) it was against subsidies, and because (3), in asking for the appointment of inspectors, it was asking for what was already provided. The people of St. John were only in favor of subsidies, however, as an expediency, and were hoping for the time when subsidies would not be necessary. The people of St. John had already spent $700,000 on improving the harbor.

Further discussion was deferred until the afternoon session, and the session adjourned till 2 o'clock.

The convention resumed at 2.40 p.m.

Mr. C. L. Dodge resumed the discussion on Mr. Innes' motion re freight discrimination. He said the position of the shipper in the Annapolis Valley was a very unfortunate one. The Furness Line is very heavily subsidized, and to this subsidy the farmers of the Annapolis Valley were very heavy contributors. He was surprised that the agent of the Furness Line should admit that 15 or 20 middlemen were able to take his company by the throat. "We do not," he said, "object to the subsidy on steamers running to St. John and Halifax, but we do object to the heavy tax which these subsidized lines place upon the farmers of the Annapolis Valley." He said that 400,000 barrels would be moved in the Valley this season. Referring to the supervision of the loading of the steamers, he said that often, rather than trust to the longshoremen, he had taken off his coat and unloaded his car of apples. He held, therefore, that supervision was necessary.

Mr. Jarvis said that he would regret to see the question shelved, as it would be in the event of Mr. Innes' motion being defeated. He therefore moved this resolution:

Resolved, that the resolution already passed be referred to a committee to carry the same into effect, and that such committee be further requested to take into consideration the resolution now proposed, and to take such steps as may lead to the arrangement of fair and equitable rates of freights and proper provisions for the handling of apples by any subsidized steamship line.

Mr. Jarvis explained that the first resolution referred to in his motion was that relating to the railway commission.

Mr. John Ervin seconded the motion.

Mr. J. E. DeWolf said there was some truth in what had been said in regard to the middlemen, but he contended that a great deal that had been said was not true. There had been too much exaggeration. Some of the middlemen were forced to give back to the shippers a part of the rebate they got. The middleman, he claimed, was a necessity, and he showed how in getting cargoes he was such. In regard to excessive rates, he asserted that they were often more imaginary than real, as the fact was that apples required the best location on the ship.

Mr. Innes: "I am here, not as a member of your board, but on invitation, as representative of the Fruit Growers Association of Nova Scotia. There is a grievance, but, as the matter is in your hands, it is for you to say which is the best way to deal with it."

Mr. Schofield ventured the information that already efforts were being made to bring about a conference of shippers and of steamboat owners.

Mr. Smith moved that in the event of the committee not being able to arrive at a unanimous agreement in regard to Mr. Innes' motion re discontinuation of freight rates, that it report back to the Maritime Board at its next annual meeting. Mr. Jarvis seconded.

Mr. Dodge: "If the Maritime Board is not prepared to give us any consideration I would rather see the resolution defeated."

Mr. Innes similarly expressed himself.

Mr. Robertson, M.P.P., wanted to know if every means had been made by the shippers to have the difficulty remedied.

Mr. Innes: "Yes; we have tried for years to get the railways to provide remedies, but have failed."

Mr. Schofield: "I am in receipt of a letter from the Halifax office, in which it is stated that it is the intention of the company to do away with the middlemen. To have only an ocean rate and to have the farmers pay their own railway freight rates direct."

Both Mr. Jarvis and Mr. Smith's motions were carried, and the following were appointed a committee to consider Mr. Innes' two resolutions: C. L. Dodge (chairman), D. J. McLaughlin, S. Schofield, W. S. Fisher, R. S. Eaton, Fred. E. Cox, S. C. Parker, and three representatives from Halifax, to be named by the board of that city.

THE LOBSTER INDUSTRY.

In opening the subject of the lobster industry, Mr. W. S. Loggie said that if the condition of the lobster industry continued in the future as in the past it would ultimately be destroyed. "One way suggested to remedy the evil is to limit the size of the lobster to be caught. But the trouble with that is that it is not practicable to carry on the canning industry if the size is limited. To my mind the first thing which ought to be done is to grant no extensions. As you know, the commission appointed last year reported against granting extensions. I would further recommend that the seasons be shortened by five days each year for a certain number of years."

He explained that the average catch of lobsters per boat was 60 to 70 a few years ago. To-day it is only about 30 to 40.

(Continued on page 44.)

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August 24, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb.	.....	.....	.....	.....	14	16	.....	.....
" " pound prints	.....	.....	17	18	17	18	.....	.....
" " tubs, best	.....	.....	16	17	15	16	.....	.....
" " tubs, second grade	.....	.....	12	14	12	14	.....	.....
Creamery, tubs and boxes	.....	20	19	20	18	19	.....	.....
" prints and squares	.....	.....	21	23	19	20	.....	.....
Cheese, per lb	10	10¼	10½	11	9	9½	.....	.....
Eggs, per doz	13	15	12½	13½	13	14	.....	.....

CANNED GOODS

Apples, 3's	$.....	$0 90	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	.....	2 10	2 25	2 40	2 25	2 40	3 00	3 25
Asparagus	.....	...	.....	2 40	.....	.....	.....	.....
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	75	85	80	90	90	95
Beans, 2's	.....	77½	80	85	90	95	.....	90
Corn, 2's	90	1 00	95	1 00	1 10	1 15	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 80	1 85	2 30	2 40	1 75	1 90
" white	.....	.....	1 75	1 80	...	.....	.....	.....
Peas, 2's	.....	75	70	80	75	[illegible]	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 65	1 75	.....	1 15
" " 3's	.....	2 [illegible]	2 00	2 40	2 25	2 50	2 40	2 50
Pineapple, 2's	.....	2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's	.....	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	.....	2 50	1 60	1 75	1 75	1 80	.....	1 60
" 3's	.....	2 50	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	.....	.....	1 10	1 25	1 30	1 60	.....	1 40
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	1 40
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	[illegible]	75	90	1 00	.....	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	1 40	1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 35	1 50	1 50	1 60	1 65	1 75	.....	1 70
Succotash, 2's	.....	.....	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	75	78	[illegible]	[illegible]	[illegible]	1 00	.....	1 10
Lobster, talls	....	2 50	2 95	2 75	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30	.....	.....
" ¼-lb. flats	.....	.....	1 65	1 75	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 30	1 50	1 30	1 60	1 25	1 50	1 20	1 30
" " flats	1 40	1 60	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	.....	.....	1 50	1 60	.....	1 60	.....	....
" " Clover talls.	.....	.....	1 45	1 50	.....	.....	.....	.....
" " Leaf flats.	.....	.....	1 60	1 65	1 15	1 25	.....	.....
" Cohoes	1 05	1 15	1 05	1 10	1 00	1 10	95	1 12
Sardines, Albert, ¼'s	.....	12	12½	13	14	15	.....	.....
" ½'s	20	21	20	21	20	21	.....	.....
" Sportsman, ¼'s	.....	12½	.....	12½	.....	12	.....	.....
" ½'s	.....	[illegible]	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" ½'s	....	18	18½	[illegible]	10	11	.....	.....
" P. & C., ¼'s	.....	.....	23	25	21	25	.....	.....
" ½'s	.....	.....	33	38	33	36	.....	.....
" American, ¼'s	.....	.....	4	4½	4	[illegible]	.....	.....
" ½'s	.....	.....	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 20	1 50	1 00	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 30	1 45	1 55	1 60	.....	2 00	1 90	2 00

GREEN FRUITS

Oranges, Sorrento, boxes	$3 25	$4 00	.....	.....	$4 50	$5 00	.....	.....
" " ½ boxes	.....	.....	.....	.....	2 00	2 25	.....	.....
Lemons, Messina, p. box	2 00	3 00	3 00	4 00	4 00	5 00	.....	.....
Bananas, per bunch	90	1 50	1 00	1 75	1 75	2 25	.....	.....
Cocoanuts, per 100	3 25	3 50	.....	4 00	3 25	3 50	.....	.....
Tomatoes, Can., per basket	35	[illegible]	15	20	60	65	.....	.....
Black Currants, per basket	60	75	.....	.....	.....	.....	.....	.....
Red Peppers, per basket	.....	.....	60	75	.....	.....	.....	.....
Peaches, Cal., per crate	1 10	1 40	1 50	1 75	1 25	1 50	.....	.....
Plums, " "	1 25	2 00	2 00	3 00	.....	.....	.....	.....
Watermelons, each	15	20	15	30	30	40	.....	.....
Raspberries, per quart	7½	8½	.....	.....	7	8	.....	.....
Lawtonberries, per quart	.....	.....	5	7	.....	.....	.....	.....
Huckleberries, per basket	.....	.....	50	65	.....	.....	.....	.....
Canadian Peaches, per basket	30	40	40	1 25	.....	.....	.....	.....
" Pears, "	25	40	25	60	.....	.....	.....	.....
" Plums, "	40	[illegible]	30	[illegible]	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 45	$4 64	$4 65	4⅝	4¾	5⅛	5¼
Granulated, Acadia	.....	4 55	.....	4 60	.....	4⅝	.....	.....
Granulated, foreign	.....	.....	.....	4 60	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 65	.....	5 15	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 75	.....	5 25	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 25	.....	5 35	.....	.....	.....	7
Powdered, bbls	.....	5 10	.....	5 20	5¾	6	.....	6¾
Phœnix	.....	4 30	.....	4 40	.....	.....	.....	.....
Cream	.....	4 30	.....	4 40	.....	.....	.....	.....
Extra bright	.....	4 15	.....	4 25	3¾	3⅞	4½	4⅝
Bright coffee	.....	4 05	.....	4 15	3⅝	3⅝	.....	.....
Bright yellow	.....	.....	.....	4 05	.....	.....	.....	.....
No. 3 yellow	.....	3 80	.....	3 40	3⅛	3¼	.....	.....
No. 2 yellow	.....	3 75	.....	3 85	.....	.....	.....	.....
No. 1 yellow	.....	3 65	.....	3 75	.....	.....	.....	.....
Foreign, yellow	.....	.....	.....	3 80	.....	.....	.....	.....
Trinidad	.....	.....	.....	.....	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Wire nails, base	.....	$2 80	.....	$2 90	.....	.....	.....	.....
Cut nails, base	.....	2 25	.....	2 25	.....	.....	.....	.....
Barbed wire, per 100-lb.	.....	3 00	.....	3 25	.....	.....	.....	.....
Smooth Steel Wire (oiled and annealed, etc.), base	.....	2 85	.....	3 00	.....	.....	.....	.....
White lead, No. 1	....	5 62½	.....	5 75	.....	.....	.....	.....
Linseed oil, raw	.....	57	.....	58	.....	.....	.....	.....
" " boiled	.....	60	.....	61	.....	.....	.....	.....
Turpentine	71	72	.....	76	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups—								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Corn Syrup, barrel, per lb	.....	.....	.....	2½	.....	.....	.....	.....
" " ½ bbls. "	.....	.....	.....	2⅝	.....	.....	.....	.....
" " kegs "	.....	.....	.....	2¾	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 20	.....	.....	.....	.....
" " 2 gal. " "	.....	.....	.....	90	.....	.....	.....	.....
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	35	45
Barbadoes	.....	36	.....	.....	30	32	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.....	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 50	$1 60	$1 50	$1 60	.....	$1 50
" " 2-lb. cans	.....	2 65	2 65	2 75	2 50	2 75	.....	2 50
" " 4-lb. cans	.....	.....	5 25	5 [illegible]	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 25	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	18 50	19 50	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 80	3 00	.....	2 75
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 25
English brawn, 2-lb. can	.....	2 40	2 50	2 80	2 75	2 80	.....	2 50
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....	.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull, 2-lb. can	.....	....	.....	1 80	1 75	1 80	.....	....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " 1's	.....	2 75	2 80	2 95	.....	3 25	.....	.....

CANDIED PEELS

Lemon, per lb	.....	.....	10½	12	.....	.....	.....	.....
Orange, "	.....	.....	.....	12½	.....	.....	.....	.....
Citron, "	.....	.....	17	19	.....	.....	.....	.....

FRUITS

Foreign—								
Currants, Provincials, bbl.	.....	4⅛	4¼	4¾	4½	5	5	5¼
" ½-bbls.	.....	4¾	.....	.....	6	7	5¼	4¾
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	.....	.....
" " ½-bbls	.....	4⅜	4½	4¾	5	6	.....	5½
" " cases	.....	4½	4½	4¾	5½	7	.....	.....
" " ½-cases	.....	4¾	4¾	5	5½	6	.....	5⅝
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" " ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" " cases	.....	.....	.....	5	6	7	7¼	.....
" " ½-cases	.....	5⅛	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6½	7	7	8	.....	.....
Dates, boxes	5¼	6	5½	6	6	6½	.....	.....
Figs, 10-lb. boxes, per lb	.....	.....	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	.....	.....	.....
" Mats, per lb	.....	.....	.....	3½	3¾	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	.....	8½	11	10	12	.....	.....
" " 50's	.....	.....	8	9¼	8½	9	.....	.....
" " 60's	.....	8	7½	8½	8	8½	.....	.....
" " 70's	.....	7½	7	7¾	7½	8	.....	.....
" " 80's	.....	7	6¼	7	7	7½	.....	.....
" " 90's	.....	6	5½	6½	6½	7	.....	.....
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	.....	.....	.....	.....
" " D	.....	.....	.....	6	.....	.....	.....	.....
" " U	.....	.....	.....	4½	.....	.....	.....	.....
Raisins, Valencia, off stalk	.....	4	.....	4½	5	6	.....	1 50
" Fine off stalk	4¼	4½	5	5½	5	[illegible]	.....	1 65
" Selected	[illegible]	5⅝	6¼	6½	[illegible]	7	.....	1 75
" Layers	.....	5¾	6½	7	5¾	6	.....	1 85
" Sultanas	.....	...	10	15	10	12	10	12
" California, 3-crown	.....	6¾	7	7½	7	7¾	.....	6½
" " 4-crown	.....	7¾	7¾	[illegible]	8	8¼	7¾	8
Domestic—Apples, dried	6	6½	6	6½	5½	6	.....	.....
" " evaporated	9	9½	9½	10½	9½	10	.....	10½
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	.....	19	16	18	19	19½

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	7½	8	.....	.....	.....	8½
Smoked meats—								
Breakfast bacon	10½	12	12	12½	.....	.....	.....	11½
Rolls	.....	9	.....	[illegible]	9	10	.....	10½
Hams	10½	12	13	13½	11	13	.....	11
Shoulder hams	.....	10	8¼	8½	8	8	.....	9½
Backs	.....	.....	11	11½	.....	.....	9¾	10
All meats out of pickle 1c. less.								
Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 00	14 50	14 00	15 00	16 00	17 00
" short cut	.....	.....	16 00	16 50	15 00	15 50	16 50	17 50
Clear shoulder mess	.....	.....	.....	12 50	14 00	14 50	.....	.....
Plate beef	.....	.....	.....	11 50	13 50	14 50	.....	.....
Lard, tierces, per lb	.....	6½	.....	6¾	6½	6¾	9	9½
Tubs	6¾	7	.....	7	7	7¼	.....	.....
Pails	.....	.....	.....	7¼	7¼	7½	.....	9
Shortening, in 60-lb. tubs	.....	.....	7¼	7½	.....	7¼	.....	.....

There is no Starch

that will give your customers better satisfaction for general laundry purposes than

Lily White Gloss.

1-lb. Packages.
6-lb. Enamelled Tins.
6-lb. Toy Trunks.

The **Brantford Starch Co.,** Limited

BRANTFORD, ONT.

COFFEE

Green—	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Mocha	.....	24	23	28	25	30	24	25
Old Government Java	.....	27	22	30	25	30	24	25
Rio	.....	10	7½	12	12	13	8¾	9½
Plantation Ceylon	.....	30	26	30	28	31	.....	.....
Porto Rico	.....	.....	22	25	24	28	.....	.....
Gautemala	.....	.....	22	25	24	26	.....	.....
Jamaica	.....	18	15	20	18	22	.....	.....
Maracaibo	.....	13	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	... ..	.....
Valencia shelled almonds	28	30	28	30	.....	.....	.....	.....
Tarragona almonds	12	15	12	14	11	12	.....	.....
Peanuts (roasted)	6½	9½	9	10	9	10	.....	.....
" (green)	5½	8	7	9	.....	.....	... ..	.....
Cocoanuts, per sack	.....	3 00	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	.....	12	12	14	12	13	.....	....
Marbot walnuts	.....	.....	.....	.....	9	10	.....	.....
Bordeaux walnuts	.....	.....	.....	.....	9	10	.....	.....
Sicily filberts	.....	7¾	8½	9	8	10	.....	.....
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	4⅛	4¼
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	5
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅜	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4⅛	3½	4⅛	5	6	.....	5
Tapioca	3¾	4⅛	4¼	4¾	5	6	.....	5
Macaroni, dom'ic, per lb., bulk	.....	.....	.....	7⅛	.....	.....	... ..	.....
" imp'd, 1-lb. pkg., French	.....	.....	9	10	.....	.....	... .	.....
" " " Italian	.....	.....	11	12½	.....	.....	. . .	.....

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00	2 00	2 50
Sal soda, per bbl	70	75	70	80	85	90	. ....	1¾
Sal Soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	15	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	11	12	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	20	23	18	24	24	28	.....	35
" " 5-lb. cans	20	25	20	26	20	22	.....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	19	25	18	25	20	25	.....	.....
Cloves, whole	13	30	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	20	45	20	40	16	20	.....	25
Cream tartar, French	.....	28	24	25	20	22	.....	.....
" " best	.....	28	25	30	25	30	.....	.....
Allspice	15	17	13	16	16	18	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	14	15	16¼	... .	.....
Sarnia water white	12	13	.....	15	16	17¼	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	17	18½	.....	.....
Pratt's Astral	18	19	.....	18	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	12½	60	12	60	11	40	... ..	.....
Caddies Paking, Kaisow	17	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	30	40	20	40	15	30	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	....
Pekoes	20	30	30	35	20	30	.....	.....
Pekoe Souchong	17½	40	17	35	17	35	.....	.....
China Greens—								
Gunpowder-Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	32	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	18	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Pingsueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	18	16	18	.....	.....	... ..	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	... ..	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good Medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	16	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, No. 1, 2-hoop	.....	.....	.....	1 55	.....	1 55	.....	. ....
" " 3-hoop	.....	.....	.....	1 70	.....	1 70	.....	.....
" half grained	.....	.....	.....	1 40	.....	1 40	.....	.....
" quarter, jam	.....	.....	90	1 08	90	1 08	.....	.....
" candy, and covers	.....	.....	2 25	2 65	2 25	2 65	.....	.....
Tubs, No. 0	.....	.....	.....	8 50	.....	8 50	.....	.....
" " 1	.....	.....	... ..	7 00	.....	7 00	.....	.....
" " 2	.....	.....	.....	6 00	.....	6 00	.....	.....
" " 3	.....	.....	.....	5 00	.....	5 00	.....	.....

PROSPECTIVE APPLE CROP REPORT.

TORONTO, Aug. 22, 1899.

DEAR SIR,—Having gone over a considerable portion of the apple territory, and having received a great many reports from not only Canada, including Nova Scotia, but also from the United States, Great Britain and the continent, we submit that the present indications regarding this season's apple crop are as follows :

GREAT BRITAIN—Less than last year, as from 351 reports received 137 are average, 20 over average and 194 under average.

GERMANY—A fair crop of cooking apples.

BELGIUM AND NORTH OF FRANCE—A full crop.

HOLLAND—About an average crop.

FRANCE—A fair crop.

UNITED STATES—New York—About one-half an average crop, with quality better than last year.

The New England States (including Maine)—About one-third an average crop.

Pennsylvania, New Jersey, the two Virginias, Delaware, Ohio and Indiana—A larger crop than they have had for years, and, with the exception of Ohio, quality good.

Missouri, Kansas, Arkansas and Illinois—Somewhat scattering, but nearly one-half crop, whereas last season Missouri and Kansas had a very short crop.

Michigan—Considerably more than last year, of good quality.

California, Colorado and Oregon—About as last year.

NOVA SCOTIA—Fully as many as last year, with quality probably better.

ONTARIO—In quantity about the same as last year, but quality better, with, however, a shortage of early varieties.

Reports indicate quite a crop of early varieties in the United States.

You will observe from the above that with the exception of the New England States, there is quite a large crop of apples in the Eastern States, which naturally are the large exporting sections.

While the above report would indicate generally a crop of good quality, still reports are now coming to hand of many orchards of inferior quality, which buyers should certainly avoid, as for exporting purposes apples of inferior quality are not wanted and ought not to be shipped.

Regarding price, we are of opinion that buyers so far have been rather unduly anxious, and we fear in many cases local men without funds, in their eagerness to control the apples in their immediate sections with the hope of turning them over to someone having the capital, have induced growers to hold their apples, promising to pay extravagant prices later on, which has a tendency to make the more cautious man of means offer more than his best judgment indicates. We think this is a great mistake and results unprofitably to both grower and shipper, as the grower often sells to men offering a higher price, who, frequently having no capital, fail to pay for them.

It is a misfortune that, as a rule, apples are bought before there is a market established, so that a high price means great risk which often is only fully realized when it is too late, particularly when buyers purchase by the lump or orchard, taking the risk of hot weather, storms, dropping, etc.

Guard against topping, as it is easily detected and prejudices the brand, resulting not only in disappointing sales, but also in diminishing consumption, as, if consumers lose confidence in the honesty of the pack, lower prices and curtailed consumption necessarily follow. Confidence in the pack is essential to liberal consumption and free offering.

We would again strongly caution shippers to handle only such quantity of apples as you or competent men in whom you have perfect confidence can properly oversee, and use every effort to handle only hand-picked apples of good quality at reasonable first cost. Remember, the freight and charges on a poor barrel of apples are as much as on a good barrel, and that apples of inferior quality are not wanted.

We thank you for your esteemed consignments during the past, and trust you will again favor James Adam, Son & Co., Liverpool, with your shipments, who, we can assure you, will give them every attention, and do all possible to have your apples realize best possible price.

We also represent Glasgow, London, and Hamburg houses, should you at any time desire to ship to these points.

We, as you know, have experienced representatives at Toronto, Montreal, Portland, Boston, and Nova Scotia, who will order cars, trace shipments, secure space, see that your apples are stowed in the coolest place, on earliest steamers, and gladly furnish you with any information at any time you desire. As is our custom, as soon as the market regularly opens, we will issue our tri-weekly reports, and keep our friends regularly posted.

Very truly yours,
M. H. PETERSON & CO.

THE HOMES OF VANCOUVER.

It is a very noticeable thing in this city that such a large percentage of people own their own homes, however humble, and it is equally noticeable that there is such a strong desire to own the home on the part of every man in the city who is of necessity a householder, or likely to be. These are the "men who make Vancouver" in a very large degree, and the feature is a grand one, assuring as it does permanency of population, and the selection of that very desirable class, the stay-at-homes, who having become settled down will simply work the harder rather than let adversity or hard times drive them from their chosen home. The merchants of the city realize the weight of this factor and they also know the truth, as one witty Irishman put it in reply to a rather "nifty" visitor, who queried, "These are the homes of the poorer people?" when touring the city on the electric cars : "No ma'am ! These are the homes of the people who pay their debts ?" —The Province, Vancouver.

"BAD DEBTS."

Editor GROCER, — After reading your article re the above in THE CANADIAN GROCER, of August 11, it struck me a little experience of byegone years on the same subject would not be out of place.

In Edinburgh, Scotland, some 20 years ago, I was a member of what was then called "The Black Book Society." Trade protection societies were then few and far between. Our society, though unique in its way, was most useful to the tradesmen who had the privilege of being associates, for would-be members were "balled" in or out as the case might be, no one being supposed to know who put the candidate's name in the ballot box. We had a chairman and clerk, chosen annually. The annual fee was a trifle—I forget how much. We met once a month in a hotel where we had a comfortable room provided free. A hat was placed at the door into which on entering members placed a small slip of paper with the name or names, and address, of the customers to be inquired about. On time being called, 8 o'clock, and the door locked, the chairman proceeded to read the contents of the hat one by one, calling on members to say what they knew of the person's credit or character whose name had just been read. Remarks made there anent were entered in a minute-book by the clerk and indexed for future reference. No member knew who was making the inquiry. When the names were ended, the business of the evening done, from labor to refreshments was next in order, when a quiet pipe and social chat was much enjoyed for an hour or so, to say nothing of the friendship and kindly feeling flowing therefrom.

Yours sincerely,
JNO. MOUAT.

Nelson, B.C., August 15, 1899.

(Continued from Page 39.)

In closing, he read the following resolution :

Whereas, a very large amount of capital is invested in the lobster-packing industry which cannot be withdrawn therefrom without serious loss to the investors thereof, and

Whereas, the record of declining catches and total extinction of the industry in localities where it formerly flourished leads to the conviction that the present regulations, as to length of open season and size of lobsters which may be legally taken, are calculated to destroy the industry in the Maritime Provinces, and

Whereas, it is an established fact that, if a legal size of nine inches and larger only were permitted or made as it is on the New England coast in order to save the industry from extinction, it would be impossible to carry on the industry, and

Whereas, the extension granted the past season in the Straits of Northumberland was prejudicial to and destructive of the interests, as well as inequitable, inasmuch as it was practically a discrimination against other localities on the coast and in harbors where lobsters come in sometimes more plentiful towards the middle of July,

Therefore, resolved—That in the opinion of this board : (1) That no extension beyond the regular season fixed by the regulations should be granted under any circumstances in any locality. (2) That the season for packing for next year be five days shorter all round our coast line than in 1898 ; that in 1901, ten days shorter than said season, and that this policy of shortening the season be continued each year until it is found that the existence of lobsters on our coasts as a paying national product is no longer imperilled. (3) That fishermen taking lobsters with spawn on out of traps be compelled under penalty to return them immediately to the sea, and that packers be placed under obligation as far as practicable that fishermen under their control carry out a regulation to this effect. (4) That no lobsters be taken by "curlies," as only small ones are so taken, as a rule. (5) That the fishing for canning be prohibited altogether in the rivers and bays in the mouth of July, when the lobsters resort thereto for the purpose of spawning or casting their shells.

Mr. D. G. Smith seconded the resolution.

Mr. Robertson, M.P.P.: "There is a shadow of doubt in my mind. It is not by any means clear to me as to whether it is desirable to have a uniform season. I thought that at a former meeting of this board that a good case was made out against uniformity of the season."

Mr. Loggie, in reply to a question, stated that, up to a certain geographical point in Nova Scotia, fishing stopped on July 15, and up to another on July 1. In his opinion there should be no fishing at all in July.

Mr. A. I. Teed thought the board should have more specific information before passing upon the question.

Mr. Murchie thought that something should be done to save the industry.

The motion carried.

RAILWAY FROM VICTORIA BEACH TO MIDDLETON, N.S.

This subject was introduced by Mr. John Ervin, of Bridgetown, N.S. He said that capitalists were ready to build the road provided they could get the Government to lend the usual aid. The road was a necessity, as a great many people were now greatly inconvenienced in getting their produce to market. The country through which the line would run was rich. The proposed line is north of the Dominion Atlantic Railway, and the terminus, Victoria Beach, is on the Digby basin. Mr. Ervin read the following :

Whereas, having considered the memorial of the Bridgetown Board of Trade, re proposal to build a line of railway from Victoria Beach to Middleton. And, whereas, such railway will open a thickly settled and fertile section of Western Nova Scotia, which is now without any railway facilities. And, whereas, such railway will also afford a convenient and short route of transportation to a shipping port for the large fruit production of the county of Annapolis. And, whereas, such line of railway will come in connection with other lines of railways now built or in course of building, thereby giving a through line from the Annapolis Valley to the city of Halifax.

Therefore, resolved, that this Board approve of the construction of such line of railway, and consider it is deserving of such Government aid and encouragement as is usually given to railways intended to serve the public interests.

Mr. F. E. Cox, Middleton, seconded the resolution, and in doing so, explained that he did so on his own responsibility and not as a representative of the Middleton Board.

Messrs. Schofield and Hathaway supported the resolution, which was carried.

THE WEIGHT OF CANNED GOODS.

Mr. W. F. Hathaway, of St. John, introduced the following resolution :

Whereas, the want of uniformity in the weights of canned fruits, provisions, etc., is unfair to the consumer and is also hurtful to the true interests of trade.

Therefore—Resolved, that in the opinion of this Maritime Board of Trade all canned meats, vegetables, fruits, fish, packets of tea, tins of lard should show in plain lettering the weight of contents.

That penalties should be imposed upon all packers and canners who do not stamp their goods, and also that penalties should be imposed on all dealers and traders who expose such unstamped goods for sale.

And further resolved, that the secretary, before February 1 of next year, forward copies of this resolution to the Minister of Trade and Commerce, and also to the several Dominion representatives from Prince Edward Island, Nova Scotia and New Brunswick.

In speaking to the resolution, Mr. Hathaway, wholesale grocer, said there was sometimes a difference of 3 to 5 oz. in the different packs of canned goods, particularly fruits. The weight of canned goods was, as a rule, correct. The question was whether the wholesale houses are to continue selling light-weight goods. For his part, he did not propose to do so if he could help it. The wholesale grocer was not responsible for the short weights. It was the dishonest packer.

Mr. Alex. Henderson, of Woodstock, N.B., seconded the resolution, and, in doing so, said that his company was already putting the weight on their packages of canned goods. He further stated that his factory had this year shipped 40 tons of canned raspberries to England, and it had orders for all the gallon apples it could put up.

The motion was carried unanimously.

Fred. E. Cox introduced the subject of a daily mail service across the Bay of Fundy. He moved as follows :

Resolved, that in the opinion of this board the D. A. Railway steamboat service between St. John and Digby is of such importance to the business interests of the large territory interested as to call for a daily service the year round.

It was discussed at some length, and finally, in view of a recent discussion between Mr. Gifkins and the St. John board relative to the matter, it was withdrawn.

The present subsidy is $12,500 per year. There is now a daily service four or five months during the year, a tri-weekly for about two months, and four trips per week during the winter months.

The convention adjourned at 5 p. m.

The board convened at 8.30 p.m. with President De Wolfe in the chair. The attendance was better than in the afternoon.

TOP WHARFAGE AT DIGBY.

The first order of business was the consideration of a memorial signed by W. W. Ogilvie and a number of Ontario and Annapolis Valley millers in regard to top wharfage for goods lying on the Government wharf at Digby.

The President : What shall we do with it ?

Mr. Conrad moved that the board concur in the memorial. Mr. Cox seconded.

Mr. Carmichael said that before he voted upon the question he wanted information.

Mr. McLaughlin read a clause from the memorial which he considered would give the desired information. The clause read : "In March, 1897, the Government agreed to exempt this traffic from top wharfage at Digby pier by refunding in full the amount collected. With this understanding rates were arranged and continued up to the present, whereby it was possible to meet the competition of the American railways and have this traffic diverted through Digby. The result has been, since the Government so wisely came to this conclusion, that up to December 31, 1898, equal to 62,020 barrels, and from January 1 to June 30, 1899, 22,464 barrels, or a grand total of 84,484 barrels, were diverted to this all-Canadian route."

The motion was then carried.

A communication was read from Mr. Murray Hentis, of the Sussex board, desiring the board to thank the St. John board for the entertainment of the previous day.

A PROPOSED ELECTRIC ROAD.

Mr. W. V. Brown, of Berwick, introduced the following resolution :

Whereas, the need of a second and competing transportation railway line between Halifax and St. John, through Western Nova Scotia, is generally recognized.

And, whereas, certain London and Berlin capitalists have intimated their willingness to construct an electric railway from Halifax to Annapolis or Digby, provided certain concessions are offered.

Therefore, resolved, that in the opinion of this Board every encouragement should be given towards the furtherance of this enterprise by our Government, boards of trade, municipal and town councils and newspapers.

Mr. John Ervin, in seconding the resolution, explained that the Berwick board had received a communication from capitalists in London and Berlin in regard to the possibility of building an electric railway in the Annapolis Valley. Their communication had been replied to. Since then the capitalists had been again heard from, in which they said they were prepared to build a road provided certain concessions were made. What these concessions were they had not stated.

Both Mr. Robertson, M.P.P., and Mr. Jarvis thought that it would not be advisable to adopt the resolution.

Mr. Brown said he had statistics to submit. "We were not the movers in this

matter ; we were approached," he said. With the consent of the seconder, he withdrew his resolution.

THE PACKING OF APPLES.

Mr. Jarvis, at the request of the Berwick Board of Trade, introduced the following resolution :

That some steps be taken to secure better regulations regarding the packing and branding of apples, and that a copy of this resolution be sent to the Departments of Inland Revenue and of Agriculture at Ottawa.

In introducing the resolution, Mr. Jarvis said that everyone who consumed apples realized the necessity of some such law as that suggested.

Mr. J. E. De Wolfe, in seconding the resolution, said that regulations were necessary which would make dishonest packing criminal.

Mr. P. Innes explained that, at the last session of Parliament, a bill had been introduced, at the instigation of Prof. Robertson, having for its object the packing and branding of apples. When the bill was being considered representatives of the Fruit Growers Associations of Ontario and Nova Scotia were consulted, but the representatives of the two associations had been unable to agree as to the defining of standards. Ontario, for instance, contended for size, as indicative of No. 1 A, while Nova Scotia, whose small apples were among its best, would not agree. The bill would be taken up again next session and would probably become law.

The resolution was adopted.

TOURIST TRAVEL.

The following resolution was introduced by Mr. J. D. McKenna :

Whereas, tourist travel is fast assuming considerable proportions in the Maritime Provinces,

And whereas, it has been demonstrated that such travel has proved of great benefit to such Provinces,

Therefore, resolved—That this meeting views with favor the earnest efforts of the many towns of these Provinces to encourage the coming of tourists, and would impress on delegates the importance of the construction of summer hotels, and the more general advertising of the natural beauties and advantages of Nova Scotia, New Brunswick and Prince Edward Island from a tourist's standpoint, and that special attention should be directed to the encouragement of this class of travel from Quebec and Ontario.

In speaking to his resolution, Mr. McKenna cited instances of the benefit the Maritime Provinces had received from tourist travel. The matter was, therefore, most important.

Mr. J. E. De Wolfe seconded the resolution. He complained that 99 per cent. of the tourists who visited the Maritime Provinces were not from Ontario and Quebec, but from the United States. In looking over the papers he seldom saw reference to tourists from Ontario and Quebec.

Mr. Hazzard mentioned that when recently in a hotel in Prince Edward Island, he was surprised to see about 60 Toronto people. "It was like a colony of Torontonians," he concluded.

Mr. Conrad stated that he was recently in Cape Breton, and he saw a number of Toronto people there with their families.

After further discussion, the resolution was adopted unanimously.

SUBJECTS FOR DISCUSSION.

Mr. D. J. McLaughlin gave notice of the following notice of motion :

No questions for discussion by this Maritime Board shall be considered by the Board unless notice of at least one month shall be sent to the secretary, to be forwarded by him to each affiliated Board of the intention to introduce such subject for discussion at the annual meeting of the Maritime Board.

Mr. Geo. Robertson, M.P.P., moved the following resolution :

Whereas, since the last meeting of this Board, statutory conditions for fire insurance policies have been established in Nova Scotia,

Resolved, that committees be appointed to confer with the fire insurance companies to secure similar legislation in New Brunswick and Prince Edward Island.

The motion was seconded by Mr. D. G. Smith and carried.

A complaint having been made in regard to careless handling of freight between St. John and Digby, Mr. D. G. Smith moved that the matter be left with the local boards to deal with.

The motion was seconded by Mr. Ervin and carried.

The secretary presented an interim report showing a balance on hand of $94.25.

On motion of Mr. Smith, the secretary was instructed to communicate with local boards of trade which had not yet paid their per capita tax.

KENTVILLE NEXT PLACE OF MEETING.

It was decided, on motion of Mr. Geo. Robertson, to hold the next annual meeting at Kentville, N.S.

Then came votes of thanks to the St. John Board of Trade, to the press, to the president, to Mr. Allison, and, after a motion closing the convention was adopted, all joined hands and lustily sang "Auld Lang Syne." By this time it was nearly 11 o'clock.

A DOUBLE FEAST.

It was not all work that demanded the attention of the delegates to the convention, for, on Thursday afternoon, they were entertained by the local board to a sail and banquet on the St. John river.

The steamer, the Victoria, left Indiantown at 3.30 p.m., and carried the excursionists about 35 miles up the river.

Just as as the return journey was commenced, the guests, about 150, sat down to a banquet in the spacious dining-room situated on the main deck of the steamer.

After the banquet, the toast list was taken up in the saloon of the steamer, and speeches were delivered by United States Consul Myers, Mr. George Robertson, M.P.P., President De Wolfe, Mr. H. Hazzard, Mr. J. E. De Wolfe, J. M. Carmichael, and others. Those of the speakers from outside points deservedly praised the St. John board for the excellent arrangements made for their entertainment, and over the scenery of the St. John river they waxed eloquent. Mr. Hazzard declared that, in some respects, it equalled, if not surpassed, the Rhine, although, of course, it had not the rugged and strikingly handsome castles to be found on that river.

It was only natural that the speakers should have waxed eloquent over the scenery on the river. On either bank of the river, with their bases gradually sloping towards the river, towers a continuous range of mountains hundreds of feet high, and capped with dark green trees and decorated with pasture lands of bright green.

It was nearly 11 p. m. when the steamer was again moored to her wharf.

CONVENTION NOTES.

It was not because President Jarvis is a fire insurance man that there was so much "fire" in his annual address. It was because it had so much "meat."

It was de-Creed that Secretary Creed, of Halifax, should have a good time and he had it.

The Nova Scotian delegates were all agreed that there was no fog about the arrangements got up for their entertainment.

Mr. P. Innes, of Kings County, N.S., was the biggest man at the convention.

No one was more indefatigable than Mr. Fisher in looking after the interests of the delegates.

President De Wolfe is a conscientious and painstaking officer, and has the interests of the Maritime Board at heart.

President De Wolfe promised the Maritime Board a good business time at the next annual convention.

Mr. John Ervin, of Bridgetown, was one of the most faithful attendants at the meetings of the convention.

Mr. S. Schofield appeared to be loaded with documents to support every argument.

Secretary Allison has a cool head and a capacity for work.

Retiring President Jarvis' address should be read by everyone.

CANADIAN COMPUTING SCALES.

Since the introduction of computing scales into Canada, C. Wilson & Son, the Toronto scale makers, not only secured the right to make the American money-weight scales, but invented new designs of their own. A special feature about the Wilson computing scale is that it shows the money value and weight all at the same time. This is a great advantage, as the grocer can tell the customer the weight without having to weigh the goods a second time. Another advantage is simplicity of construction, and the workmanship is all that can be desired. A very important point is the bearings, they are agate and diamond steel, and under the marble platform where the weak points give out first, the Wilson scale has ball-bearings. They are claimed never to wear out. The business of this firm has extended so much recently that they have been forced to open a warehouse in Winnipeg for the supply of the Western orders. They are now making over 100 styles of scales, so that if the grocer does not wish a computing or money scale he can get their catalogue and can choose any size from the largest railroad track scale down to the finest tea scale.

TRADE IN OTHER COUNTRIES THAN OUR OWN

SACCHARINE IN EUROPE.

SACCHARINE is not an article of food, and its use has been to a large extent prohibited.

The German imperial law of October 1, 1898, prohibited the use of saccharine for the industrial production of beer, wine, etc. This prohibition applies also to all artificial sweetening substances, such as zuckerine, sykose, crystallose, dulcine, glucine and the like. The legislation of other countries has advanced further in respect to the accurate perception of the nature of artificial sweetening substances.

Belgium has prohibited the importation, manufacture, and sale of saccharine and analogous substances, and make an exception only where these substances are imported by pharmaceutical chemists for medicinal use.

France prohibits the importation of saccharine and similar sweetening substances, and their use in articles of food.

Great Britain prohibits the use of saccharine in the manufacture of beer.

Italy prohibits importation and manufacture of saccharine, and products containing saccharine, and permits only the importation for medicinal use.

Austria-Hungary prohibits unconditionally the importation of artificial sweetening substances, allowing only the importation of saccharine for medicinal purposes; in that country also the employment of artificial sweetening substances in food is prohibited.

In Spain the importation of saccharine and of any substances containing saccharine as articles of food is prohibited.

The same is the case in Portugal, where an exception is made in favor of apothecaries.—Kuhlow's German Trade Review.

HEAVY REDUCTION IN SUGAR.

According to The New York Journal of Commerce, the American Sugar Refining Company, at the opening of business on Monday, announced a reduction of 3-16c. per lb. on granulated and other grades of common use, and continued their guarantee of prices to buyers until January 1. The independent refiners immediately reduced their prices to correspond, and the Arbuckles went still better and announced a horizontal reduction of ¼c. The Sugar Trust's grades that suffered reductions other than 3-16c. were standard and coarse powdered, which are cut ¼c., and XXXX powdered, which was reduced 5-16c. The Arbuckles withdrew their guarantee on prices.

The reductions in prices at this season are much more important than is reflected by the actual quotations, as they apply to business already transacted as well as to future business. It is estimated that the refiners have the following contracts outstanding, and which must now be filled at the reduced prices, even should an advance be immediately put into force:

Sugar Trust	1,500,000
Arbuckle Brothers	100,000
Doscher	100,000
Howell Refineries	100,000
Total	1,800,000

These figures are trade estimates, but there is every reason to believe that they are not wide of the mark. It will, therefore, be seen that the Sugar Trust is by far the greatest sufferer by the decline.

The reduction was ordered by President Havemeyer when he found that outside refiners were quietly cutting prices, and that some wholesale grocers were themselves selling at 1-16c. below list prices.

U. S. TRADE WITH CANADA AND MEXICO.

A United States contemporary makes the following comparison of that country's trade with Mexico and Canada:

"By the national census of October, 1895, the total population of the Republic of Mexico at that time was 12,578,000. In 1896 the estimate of the population of the Dominion of Canada was 3,150,000 for the Provinces of Ontario and Quebec, or about one-third of the population at the same time of the Republic of Mexico. The question has frequently arisen, with which of its neighbors, Mexico on the south or Canada on the north, do the United States do most business, and which country furnishes the best promise of an extension of commercial relations. So far as exports are concerned, the exports of American products to foreign countries, there can be no doubt whatever that Canada furnishes a better market for American goods than does Mexico, and this is especially true of all manufactured articles.

"During the 10 months ending May 1, 1899, the total United States exports to the Republic of Mexico were to the amount of $20,000,000, while in the same period the exports to Canadian Provinces were $64,000,000. That is about the usual proportion, though the total amount is larger in both countries than it has been heretofore. An important item of United States commerce with Mexico is the item of lumber, to the value, during the 10 months ending May 1, 1899, of $641,000, while to Mexico was also sent, during the same period, furniture to the amount of $196,000 and wood to the amount of $229,000 more, a total of more than $1,000,000 worth in 10 months. Other items of United States export to Mexico are agricultural implements, horses, railway cars, carriages, coal to the amount of $1,250,000 a year, cloth and clothing, cotton goods, telegraph instruments, hardware, petroleum, paraffine oil, cottonseed oil, lard and books.

"The United States exports to Canada are not only much more diversified, but are larger in amount in nearly every case, except in cottonseed oil. The imports of foreign products into the United States do not preserve the same ratio, for such imports from Mexico are substantially the same amount as they are from Canada, and if anything the tendency increase is in favor of Mexico. During the ten months ending May 1, 1899, the total imports of goods from the two Canadian Provinces into the United States were $18,699,000 while during the same period the imports from Mexico were $18,145,000.

"From Mexico this year, during the ten months of the fiscal year covered by the last Treasury report, there were imports of coffee to the amount of $2,000,000; of fruits to the amount of $150,000; of hides and skins—an item in which the United States commerce with Mexico largely exceeds that with Canada—$1,500,000; rubber $150,000; tobacco to the amount of $253,000, and mahogany to the amount of $300,000.

"The means of communication between the United States and Canada are being improved all the time, whereas the means of communication with Mexico, though better than they were formerly, are for topographical reasons not susceptible of great increase. In proportion to the population of the two countries, the trade of the United States with its Canadian neighbor is, of course, decidedly better than with Mexico, but it is not easy to predicate on this any estimate of the probable future growth of business between the two countries, except that the relations of the people of Canada with the people of the United States are growing constantly more friendly, a social development in which Canadian emigration into the United States plays a part, whereas American social relations with Mexico remain practically unchanged."

Messrs. Hudson & Hopper, commission merchants, etc., St. John, N. B., have dissolved partnership. L. A. Hopper has established himself in business in stall No. 12, country market, with Mr. Fowler, under the name of Fowler & Hopper. Mr. Hudson will wind up the old business and continue at the old stand.

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Take a Church Street Car at Union Station, or, if you come in by Boat, walk up to Front Street and take a Church Street Car from there, a three minute ride will bring you to a Richmond Street

Welcome

We have asked good housekeepers for their verdict on our Extracts, and they reply



McLaren's Invincible Extracts

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With this we are entirely satisfied. Get your customers to use them and they will be satisfied also.

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"Couvert" Champagne

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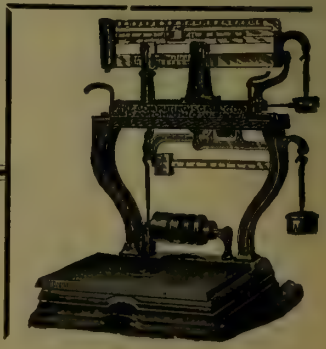


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are pronounced by those who have used them to be without an equal. They are made by a new process and will **outlast** any other kind on the market.

We intend to push this Branch of our Business vigorously, and it will be to the best interests of our friends in the Trade to see that they are fully stocked with Brushes of our make.

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A SUCCESSFUL MAN'S VERDICT.

C. P. HUNTINGTON, president of the Southern Pacific railroad, who rose from the hardware business to his present position in the railroad world, relates to an exchange his advancement in life in the following interesting manner :

"It was merely evolution. I had been a trader from my youth. I began gathering shillings when I was eight years old, and had a wide experience before taking up railroad work. It was not a jump for me.

"It isn't by sudden jumps that healthy success is attained. It's by steady work and honesty of purpose. A middle-aged man may jump from one business to an entirely different one and succeed, but it will need hard work and the probabilities will be against him. The foundation of success is laid in youth.

"Between the ages of 15 and 22 most men are made. A man can learn more in those seven years than in any others in his whole life, yet those are the years that many youths spend at college unfitting themselves for commercial pursuits, learning things that are of no use to them—actually building up a barrier against success.

"The successful man learns the rudiments of business in early life. The unsuccessful man is the one who in his youth watched the clock to see that he did not begin work a minute ahead of time—or quit a second behind it. Those are the boys who are discharged first, whenever the staff is reduced ; but the boy who thinks of working instead of quitting, and looks after his employer's interest instead of his own ease, is the man who is kept on, and goes ahead and succeeds.

"Success is a simple thing. The money saved in early life grows in fortunes later on. The young man who can always save 10c. a day is a man of sense. He is on the road to success. But the young man who trades this 10c. for a cigar is a fool.

"There may be cases where fortunes are made by jumps, but great success comes from persistent effort. It is a mistake to point out the accomplished work of a successful life and ask a young man to duplicate it. The immensity of such a work appals him. It is like taking him suddenly to the top of a high steeple to see a great city. The great height makes him dizzy, but to the steeplejack, who knows his business and has scaled the steeple, it is quite a little matter. That is the reason why rising men should not look ahead. They should work for to-day and to day only, and if they do that faithfully and live economically, they'll be ready for whatever comes on to-morrow.

"My part in the organization and building of the Central Pacific did not seem a great task for me, because my hardware business, when I laid it down, was greater than my railroad business when I took it up. I called it a hardware business ; we bought and sold all kinds of things—thousands and thousands of dollars worth of goods that never saw the inside of our store. We bought whole cargoes and sold them direct from the ships. I recall buying one cargo at 10 per cent. above the invoice prices, paying only $5,000 down. The aggregate business done by our firm amounted to perhaps more than $5,000 000 annually, and so the organization of the Central Pacific came as a comparatively easy task."

COULDN'T GET AWAY FROM IT.

The following extract from a letter written by a native of Lowestoft, Eng., from Anastasia Island, Florida, to The Lowestoft Journal, would indicate that Colman's mustard is as well known in Florida as it is in all sections of Canada :

"It is some time since I saw your favorite of watering-places, but am always interested in news from old Lowestoft, and through your columns give my kind regards to all who remember me—amongst others, to Stationmaster Smith and Harbormaster Henderson, and the various members of the Constitutional Club and Amusements Committee. I occasionally hanker after the flesh-pots of Egypt, as represented by the East Coast bloater, and Colman's mustard, which is always on my table, and found far back in the woods, even in the homes of the Florida natives. A man out here told me he could get away from sorrow and despair, but he never yet went where he could not get Colman's mustard.

"Yours faithfully,

"WHITWELL H. RANSON."

NEIGHBORLINESS IN TRADE.

There is a great deal of added pleasure to commercial life, says The Ohio Merchant, when near business men are neighbors in the best sense of the word. You see the rain or the sunshine damaging some of the goods of your next door competitor. Quietly point out the fact to him. His horse has got the reins under feet by the hitching post, perhaps. Extricate them yourself, without even looking back into the store to see if your deed is seen. A customer wants some rich cheese, and you are out. Step out naturally, without the formality of putting your hat on, put your head in next door and say, "Hello, Brown ! Have you got some real, nice cheese ? I've got a customer for something better than I've got." Then buy what is wanted, if he has it, or even send the customer in if he wants to taste it. If you're the right kind of a man, you won't lose any customers by such means. In fact, any decent man will soon learn to reciprocate such neighborly ways, and you will each make life much pleasanter for the other.

Empire Smoking Tobacco

Ask your wholesaler for a sample caddy of

EMPIRE

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36 cents.

5, 10 and 15 cent Plugs.

Big Plugs

FOR

Little Money

Empire is a fine, cool smoke, and is sure to please. It is the largest, cheapest and best in Canada.

Made by the

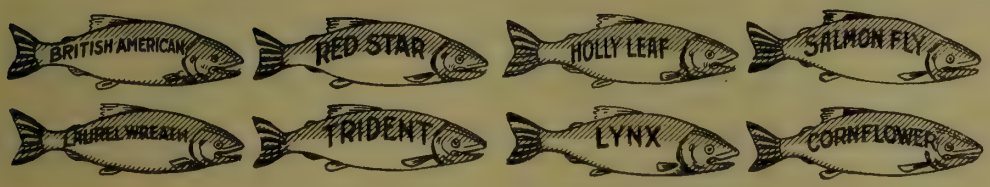
EMPIRE TOBACCO CO., Limited

Granby, Que.

SOVEREIGN BRAND SALMON

— IS THE FINEST QUALITY. —

PRICES ON 1899 PACK NOW READY.



All these **Brands are Finest Quality Sockeye.** We give special prominence to **"Sovereign" Brand,** as it is **Choicest Fraser River Salmon; white and gold** embossed label; tins **tissue wrapped.** For select trade. Delivery on contracts guaranteed.



Anglo-British Columbia Packing Company LIMITED

Wholesale Selling Agents: { WATT & SCOTT, Toronto. WATT, SCOTT & GOODACRE, Montreal. E. NICHOLSON, Winnipeg.

VANCOUVER, B.C.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

. . . NEW IDEAS IN . . .

Window Displays

A new book arranged specially for Grocers. Contains fifty-two designs, with full instructions. Anyone can make an attractive window. Sent post paid, on receipt of price—**$1.00.**

S. W. CARSON,

45 Hillside Avenue,

Sole Agent for Canada. VICTORIA, B.C.

RIO COFFEE.

Shipment arriving shortly ex S. S. Asiatic Prince. Very desirable, choice, flinty coffee.

WARREN BROS. & CO.

TORONTO.

NEW SEASONS

Moning Congou

NOW IN STORE.

PERKINS, INCE & CO.

TORONTO.

NEW SEASON'S

"Golden Leaf"

JAPANS

We have now in stock 50c., 40c. and 25c. lines; also Nibs and Siftings—all fully up to the usual high standard of cup quality. See our travellers or write for samples.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

East India

Pickle Spice

Brightest, Cleanest, Best combination of choice **Whole Spices,** giving that piquant flavor relished by connoisseurs.

Largest 5 and 10c. packages. Best value in bulk.

Todhunter, Mitchell & Co.

TORONTO.

Teas "fragrant", "delicious", "perfect" and "best" are now as plentiful as gold mines, but customers only smile and say — "Give us Blue Ribbon Ceylon" — Blue Ribbon Tea Co. — 42 Scott St. Toronto.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

PIGEON & CO., general merchants, Ottawa, Ont., have assigned, and their creditors meet on August 28.

Racine Freres, grocers, Montreal, have assigned to Alex. Desmarteau.

Mary E. McNaughton, general merchant, Creemore, Ont., has assigned to Robert R. Hall.

Mrs. J. A. Blondin, general merchant, St. Maurice, Que., is offering 40c. on the dollar.

F. P. Bruneau, general merchant, Lyster Station, Ont., has assigned to Bilodeau & Renaud.

Herman Cleland, general merchant, Hallsville, Ont., has assigned to W. B. Lawson.

A meeting of the creditors of F. Gagnon & Fils, St. Paul's Bay, Que., was held on August 22.

P. A. Bourget & Co., grocers, Lauzon and Levis, Que., have compromised at 50c. on the dollar.

A chattel mortgagee is in possession of the business of D. G. Cathcart, grocer, Revelstoke, B.C.

J. & G. Powell, general merchants, Tilbury, Ont., have assigned to C. B. Armstrong, and a meeting of their creditors will be held on August 25.

PARTNERSHIPS FORMED AND DISSOLVED.

J. A. Bernier & Cie., grocers, Quebec, have registered dissolution.

Birks & Cowan, bakers, etc., Rossland, B.C., have dissolved, D. D. Birks continuing.

Copartnership has been registered by McKay, McAskill & Co., general merchants, Baddeck, N.S.

J. A. Palmer, general merchant, Maple Creek, N.W.T., has admitted A. J. Smith under the style of Palmer & Smith.

Joseph A. Trudel and Ph. Richard have registered partnership as grocers under the style of Trudel & Richard, Grand Mere, Que.

George and Napoleon Stremenski have registered partnership under the style of George Stremenski & Fils, tobacco and cigar dealers, Montreal.

Partnership has been registered by John W. Gustafson and Avard E. Blois, under the style of Gustafson & Blois, general merchants, Kennetcook Corner, N.S.

Raymond & Fils, general merchants, St. Anne de Beaupre, Que., have dissolved. The business will be continued by Jas. Raymond under the style of Raymond & Cie.

SALES MADE AND PENDING.

R. M. Donald, grocer, Guelph, Ont., has sold out.

J. H. Decary, grocer, Dorval, Que., has sold out.

J. H. Dery, grocer, Quebec, has sold his stock at 64¼c. to Geo. Lavoie.

E. Newton & Co., general merchants, Greensville, Ont., have sold out.

John Thursk is advertising his chopping and feed mill in Blake, Ont., for sale.

The assets of H. R. Noyer, general merchant, Bic, Que., are advertised for sale.

Chas. Gilchrist, baker and confectioner, Hensall, Ont., is advertising his business for sale.

The bailiff's sale of the stock, etc., of N. A. Hurteau, Montreal, is advertised for August 26.

CHANGES.

H. Massey is opening a grocery store in Dorral, Ont.

Joseph St. Onge is starting a general store in St. Onge, Que.

Charles Robertson, general merchant, Strabane, Ont., is removing to Alberton, Ont.

The C. Dahl Co., general merchants, Orangeville, Ont., have sold out to Armitage & Lee.

Wood Bros., millers and grain dealers, Brantford, Ont., have been succeeded by the Brant Milling Co.

Annie Trudel has registered as proprietress of J. F. Trottier & Co., general merchants, Grand Mere, Que.

Wm. A. Ettinger, general merchant, Kennetcook, N.S., has registered consent for his wife Harriet Ettinger to do business in her own name.

FIRES.

Pimodon Langlois, general merchant, Kamouraska, Que., has been partially burned out.

The grist mill, of Manson & Boright, millers, etc., Magog, Que., has been burned; partially insured.

DEATHS.

I. G. Hutchinson, general merchant, Brighton, Ont., is dead.

James G. McNally, crockery dealer, etc., Fredericton, N.B., is dead.

J. H. Todd, of J. H. Tood & Son, wholesale grocers, etc., Victoria, is dead.

FROM ERRAND BOYS TO PEERS.

There are no better examples of individuals who have fought their way to fame and fortune than the cases of Lord Mount Stephen and Lord Strathcona, who have each risen to the highest point of eminence from the humblest prospects. The former began life as an apprentice to an Aberdeen draper. After further experience in a London shipping-house he emigrated to Canada, and joined his cousin, who was in a dry goods business. This marked the turn in the tide of his fortunes, for he quickly became manufacturer, bank president, and then pioneer of the Canadian Pacific Railway. Lord Mount Stephen's charity is as boundless as his wealth.

Lord Strathcona began life as an errand boy in an obscure Scottish village, emigrating to New York. A few months later he worked his way up into Canada, and eventually entered the service of the Hudson's Bay Company, then at the climax of its power and prestige. Beginning at the very bottom of the ladder he forged his way up to the very top. The knowledge he obtained of the capabilities of Canada was immense. At the moment when the construction of the Canadian Pacific Railway seemed in danger owing to the hesitation of capitalists and of the Dominion Government to contribute towards the undertaking, he came forward with Lord Mount Stephen and a few friends, and guaranteed the whole of the capital required for the line, thus assuring its creation and success. They richly deserve the distinction of being styled Canada's pair of "Grand Old Men."—Scottish American.

Enameline

The Modern STOVE POLISH



PASTE.



LIQUID.



CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.



As the small fruit season is over, your customers want

Pure Fruit Jams and Marmalades

And **SOUTHWELL'S** Fill the Bill.

PRICE LIST ON APPLICATION.

FRANK MAGOR & CO., 16 St John Street, MONTREAL. Sole Agents for Canada.

Current Market Quotations for Proprietary Articles

August 24, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.



3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case.....per doz.	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

Sliver Cream, ¼ lb. tins, 4 to 6 doz. per doz cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case.....per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes .....per lb.	16
35 lb. pails..... "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case.....per doz...	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

OCEAN WAVE BAKING POWDER.

	per doz.
No. 10, 5-ounce Cans, round or square, 4 doz. in case	$0 75
½-lb. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only, ½ and 1 doz. cases	5 75
5-lb. Cans, round only, ½ and 1 doz. cases	9 00

BLACKING.

P. G. FRENCH BLACKING



	per gross
No. 4, ¼ grs. bxs.	$4 00
" 6, ¼ "	4 50
" 8, ¼ "	7 25
" 10, ¼ "	8 25
" 10, Jet Enamel	8 25

CARR & SONS.

	per gross
No. 2—¼ gross boxes	2 70
No. 4—¼ gross boxes	5 75
No. 5—¼ gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " " "	3 60
No. 3 " " " "	4 50
No. 5 Spanish Blacking ¼ gross cases	per doz 7 20
No. 10 " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—



	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gross
Sunlight Lead Bar 6's Packed in ½ gross cases	$2 25
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's ½ gross case	4 25
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish ¼ gross cases, pressed top tins	12 00
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases, French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 4	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No, 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts. 24 in case	0 06
" " 5c. " 48 "	0 03

BLUE.

KEEN'S OXFORD.	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY	doz. net
Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c. bars	$1 20
" " (in cream pitcher) 36 5c. bars	1 20
" " (in sugar bowl) 36 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00

Ready ?

The thoughtful housewife begins to serve light, dainty, wholesome dishes about this time—Summer. Are you ready to meet the demand with **one** time-tried article that she will want to use? Benson's Prepared Corn has taken first prizes at all Canadian Exhibitions. Awards were made by skilful judges, carefully chosen for this one purpose—of selecting the best by all the tests that go to prove it **"best."**

It is absolutely pure—it has a delicacy which is all its own—it never varies from the one high standard of quality that has made it famous. It pays to handle articles of recognized merit like

Benson's Prepared Corn.

The Edwardsburg Starch Co., Limited

Cardinal, Ont.

Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. piece	
Flirtation Gum (English or French wrappers) 115 1c Sieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per do
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ½'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caraccas, ½'s, 6-lb. boxes	0 42
Vanilla, ½'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24

Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	
" ½ lbs. 12 lb. boxes	

WALTER BAKER & CO.

Cocoa, ½'s	0 52
Premium Chocolate, ½'s	0 45
Webb's Cocoa Powder, ¼'s	0 30

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.		29
" " ½ lbs.		28

CHEESE.



MacLaren's Imperial—	Per doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend		0 32
Jersey "		0 29
Rajah "		0 20
Old Government Java	0 28	0 30
Maracaibo	0 18	0 20
West India	0 16	0 18
Rio, choice		0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—



1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	4 00
8	" " "	6 00



P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs		1 30
" " 6-lb. "		2 60
Flexman " 3-lb. "		1 30
" " 6-lb. "		2 60

GELATINES.

COX'S

2's	1 10
4's	1 10
Quart size,	2 22

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
GUELPH, ONT.

PAILS

"SUITABLE FOR"

Baking Powders
Cocoanuts
Confectionery
Mustards
Spices
Washing Compounds

ALL KINDS OF WOODENWARE KEPT IN STOCK.

Manufactured by
The Wm. Cane & Sons Mfg. Co., Limited
Newmarket, Ont.

Sole Agents:
BOECKH BROS. & COMPANY
Toronto, Ont.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC
Wholesale trade only.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
118 King St. East, TORONTO
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844
IS THE BEST.

ASK FOR
MOTT'S



Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.
TORONTO AND MONTREAL.

Wheat Marrow! Wheat Marrow!

SATISFYING FULLY, RECUPERATING QUICKLY, DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by
THE EXPRESS ROLLER MILLS
WM. MACK, Proprietor. CORNWALL, ONT.

MONSOON
INDO-CEYLON TEA.

What Monsoon doesn't offer grocers in the shape of good tea isn't worth having.

There is no possible way of serving your customers as well as with Monsoon. We plant, grow and pack all our own teas, which enables us to give a high-class tea at a moderate price.

If you do not handle Monsoon order a trial case.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	13 30
" " 2.	11 40
" " 3.	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3.	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans.	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish.	2 25
Water Closet Tanks.	17 00
Dish Pan, No. 1.	7 60
" " " 2.	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails.	4 75

JAMS AND JELLIES.

OUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade.	1 50
Clear Jelly Marmalade.	1 80
Strawberry W. F. Jam.	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots



P. G. JELLY POWDER.

Raspberry, strawberry orange. lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate. 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06¾
7-lb. wood pails, 6 " "	0 06¾
14-lb. wood pails, per lb.	0 06¾
30-lb. " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars.	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
per case of 3 doz., net.	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

per gross.		per gross
Pony size	$7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ⅛ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
⅛ lb. tins, 4 doz. in case, per doz.	0 65
¼ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops. per doz.	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz	$1 00
7-lb. pails, 6 pails in crate, per lb.	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case. per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA —COW BRAND.



Case of 1 lbs. (containing 60 pkgs.), per box, $3.00

Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.

Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00

Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box $4 00

Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 8-16 lb., and 4 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.



A. P. TIPPET & CO., AGENTS

Maypole Soap, colors per grs., $12.00.
Maypole Soap, black, per grs., $18.00.
10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 05¼
No. 2 " " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons.	0 07½
No. 1 White, bbls. and kegs.	0 04½
Benson's Enamel, per box.	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 07½
Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.	





KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 08½
PURE	40-lb. boxes 1-lb. pack. 48-lb. " 16 3-lb. boxes.	0 07 0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages.	0 07⅞
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 7½
	Pure	0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4¼
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05¼
4 lb. canisters, cases 48 lbs	0 5¼
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in case	0 07
Kegs, extra large crystals, 100 lbs	0 06



Brantford Gloss—
1 lb. fancy boxes cases 36 lbs. 07½

Canadian Electric Starch—
40 packages in case 3 0

Celluloid Starch—
bxs. 45 cartons per case. 3 50

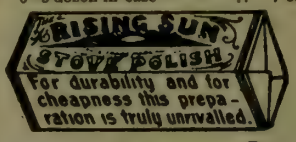
Culinary Starch—Chal· Prep. Corn—
1 lb. packgs. boxes 40 lb 0 04½

No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs. 0 06

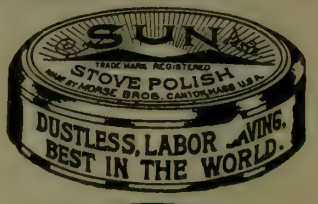
STOVE POLISH.



No. 4—3 dozen in case (net cash). $4 50
6—3 dozen in case " " 7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes.	10 00
Sun Paste, 5c. size, ½ gross boxes.	5 00





Tiger Stove Polish, ¼ gross boxes, large per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles.	1 00
" 6 oz. bottles.	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75



SILVERINE.

	Per gross.
No. 4—5c. size	$3 85
No. 6—10c. size	5 50
No. 8—10c. size	6 60

TEAS.



SALADA CEYLON.

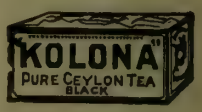
	Wholesale.	Retail
Brown Label, 1's	0 20	0 25
" ½'s	0 21	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each 60 1-lbs.		0 35
" " 60 ½-lbs. / 30 1-lbs.		0 32
" " 120 ⅛-lbs		0 28



Ceylon Tea, in 1-lb. and ½-lb lead packages black or mixed.

Black Label, 1-lb., retail at 25c.	0 19
" ½-lb., " "	0 20
Blue Label, retail at 30c.	0 22
Green Label " 40c.	0 28
Red Label " 50c.	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 55

Terms, 3 per cent. off 30 days.

BROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ⅛'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Empire, 3's, 4½ and 9's	0 36
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10½ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

Matches—	5-Case Lots.	Single Case.
Telegraph	$3 20	$3 45
Telephone	3 05	3 25
Tiger	2 90	3 10
Empire, (slide box)	2 25	2 35
Safety, Capital	2 75	2 85
Parlor, Eagle, 200 s	1 30	1 40
" " 100 s	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 45
" Improved Globe	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35

F.o.b. Toronto.

Matches, Kodak, per case (10 gross in case)	2 68

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labelled Tins.
SPECIAL AGENTS 14 lb. Bags.

For the entire Dominion, **C. E. COLSON & SON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba **Buchanan & Gordon, Winnipeg.**

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Show you in figures the weight of the purchase, also the price and the amount paid.

Handsomely Finished. **AGATE BEARINGS**

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69 Esplanade St. E., TORONTO, ONT.

We are Headquarters for

BASKETS

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Grain or Root Baskets,
Satchel Lunch Baskets,
Clothes Baskets,
Fruit Baskets,
Butcher Baskets,

or, in fact, anything at all in the basket line, drop us a line. We will be pleased to quote you prices.

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Oakville Basket Co.
OAKVILLE, ONT.

COX'S GELATINE
Always Trustwort
ESTABLISHED 1725.

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D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

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Reserve Fund..... 1,500,000

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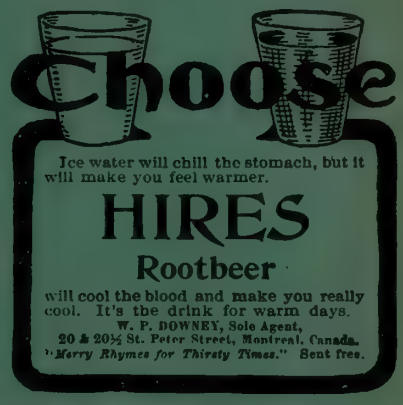
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Fine JAPAN RICES

JAPAN GLACE,
JAPAN MIKADO,
POLISHED CRYSTAL,
SNOW JAPAN,
JAPAN ICE DRIPS.

MOUNT ROYAL MILLS BRANDS

D. W. ROSS CO'Y., AGENTS,
MONTREAL



Bottled Fun

PULL THE CORK AND LET IT RUN.
NOTHING LIKE IT UNDER THE SUN.

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Order one gross Rootbeer and get a present of 24 bottles Carbonated.

W. P. DOWNEY, 20 and 22 St. Peter St.
Sole Canadian Agent, **MONTREAL**

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

Dewar's Famous Scotch

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Perkins, Ince & Co.
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Adams & Burns
Toronto.
James Turner & Co., Hamilton, and all first-class houses.

FOR YOUNG CANADIANS.

Don't wait until the iron's hot,
But make it hot by muscle.
Don't wait for the wealth your father's got,
Take off your coat and hustle.

What a year 1900 is to be! What a time for the young Canadian hustler—the rapid stenographer, the expert bookkeeper and the nimble telegrapher! They will all be wanted just as surely as that bright year is coming around. A start now will put you with the successful ones, and we can start you aright. Will you send us your name and let us tell you how? It is no trouble to us, and will benefit you.

W. H. SHAW, Prin. CENTRAL BUSINESS COLLEGE, Toronto, Ont.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

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COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

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New Patterns in . . .
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JARDINIERES, BERRY SETS
GERMAN CHINA FANCY GOODS
COLORED GLASS FANCY GOODS

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TORONTO

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You Can't
You Can't

put a better trade-winner on your shelves than



Long years of experience in the manufacture of Mince Meat have brought my article to the **HIGHEST STANDARD.** Your customers want it all the year around. Are you well supplied?

J. H. WETHEY

Sole Manufacturer ST. CATHARINES

Crosse & Blackwell, Limited

New Season's

Candied and Drained Peels

LEMON ORANGE CITRON MIXED (O. L. & C.)

In 7-lb. Tins, In 7-lb. or 10-lb. Wood Boxes, In 1-lb. Cartoons.

C. E. COLSON & SON, MONTREAL.

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VOL. XIII TORONTO AND MONTREAL, SEPTEMBER 1, 1899. NO. 35.

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When a salesman talks price to you
Ask him about QUALITY
When he talks quantity . . .
Ask him about QUALITY
When he talks merit to you . .
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That's the
STRONG POINT
in
Colman's Mustard

PEEK FREAN & Co's

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ARE NOW PRODUCED IN
Several Hundred Varieties.

Recent Novelties are
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BROOMS

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"Pansy"
"Thistle"
"Maple Leaf"
"Shamrock"
"Daisy"
"Tulip"
and
"Good Luck"

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Always reliable and as represented.

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"WIRE"
"SNOW"
"CORKER"
"HEARTH"
"LA BELLE"
"BARBERS'"
"TRAVELLER"

Wood, Bone, Nickel, Silver and Plush Handles.
Large Variety. Low Prices.

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WHISKS

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59 to 63 St. Peter Street
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Corn Whisks

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What experience in cooking will do is shown in Heinz Tomato Soup, sold in cans, ready for use.

There are 57 varieties of Heinz Pickles and Pure Food Products.

Canadian Agents:

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Why are we successful?

Why is it our business is increasing?

Because we know what people want and we are in a position to supply the demand.

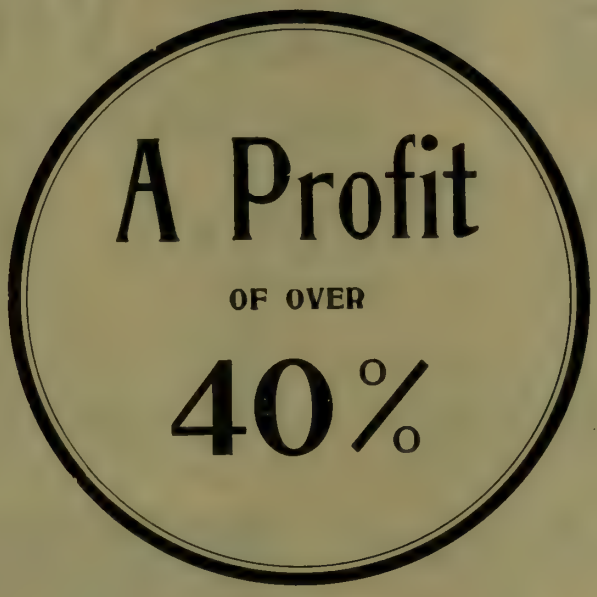
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Absolutely pure, do not harden like inferior brands, and cost no more. Try them and be convinced.

R. & J. Ransford, Clinton, Ont.

A Firm which introduces customers to your establishment by widely advertising a preparation of recognized merit, and, at the same time,

Offers



Deserves your cooperation and support.

THAT IS WHAT YOU MAKE ON

MAYPOLE SPECIALTIES

viz., **"MAYPOLE SOAP"** for Home Dyeing.
"ORIOLE SOAP" for the Complexion.
"STRAW HAT POLISH" for renovating Straw Hats, etc.

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THE BEST FOR PICKLING.

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windows and pavement lights are a boon to progressive and thrifty merchants."



EATON'S—WITH LUXFER PRISMS.



EATON'S—WITH PLATE GLASS.

WE REST OUR CASE

upon a comparison between the amount required to light your store with Luxfer Prisms and the amount of your artificial light bills.

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If the inducement of larger profits has been held out to you from the sale of certain brands of Cigars that are comparatively unknown, then you are experimenting and juggling with the confidence of smokers who buy of you. It doesn't pay to run such chances.

No manufacturer, anywhere, can offer you larger profits than I do when you sell my Pharaoh 10-cent Cigar or my Pebble 5-cent Cigar, because you cannot hold your trade on Cigars **if the quality and workmanship of each one of them is not exactly up to one high standard.** If you are a grocer, send for samples and my price list.

J. BRUCE PAYNE, Mfr.,
Granby, Que.

When your customer asks for a bottle of the.....

BEST EXTRACT

it is

"Crown Brand"

she means.

Manufactured and guaranteed by

The Greig Manufacturing Co.

456 St. Paul St., MONTREAL.

Have you tried "VALENTO" yet?

Select Back BACON.

In our ad. of last week we predicted higher prices for Hams. Our prediction has proved correct, and our customers who have placed their orders at old prices are that much ahead. We have a stock of Sugar-Cured Select Backs, very choice goods, which we are quoting at low prices. These are good value and we can recommend them for either camping or home use.

F. W. FEARMAN CO. LIMITED.

Hamilton.



Every Grocer Will Want to See

our exhibit of "Sterling" brand pickles, jams and jellies at the Industrial, main floor, eastern entrance.

Every week shows "Sterling" brand pickles more popular and an increased demand for them in every part of the Dominion. The present Exhibition will further increase this demand. Grocers should see that their stocks are well kept up.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.



SATISFACTION.

OUR PICKLING MIXTURE HAS BECOME VERY POPULAR. WE USE ONLY THE BEST CLEANED SPICES---SO BLENDED AS TO PRODUCE THE FINEST FLAVOR- -IF YOU ARE OPEN FOR GOODS SEE OUR TRAVELLERS. . . . . .



LICORICE . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE
BROOKLYN, N.Y.

Established 1845.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

Tillson's Flake Barley

Besides its wholesomeness and rich, delicate flavor, there is yet another strong selling point for Tillson's Flake Barley—our constant advertising to the consumer through the press. The advertising pays—we are covering more and more territory with it from month to month. We are helping ***you*** to more business as well as ourselves. We keep "pegging away." Are ***you*** one of the grocers who are profiting by all this?

The Tillson Co'y, Limited,
Tilsonburg, Ont.

POPULAR with all tea drinkers.
STANDARD with all tea drinkers.
LEADERS with all tea drinkers.

. . . ARE . . .

CEYLON AND INDIAN TEAS

These teas continue, and ever will continue, to rush on to the glorious success which their merits and superiority are daily winning for them.

You are bound to please those who patronize your store and hold their trade by handling Ceylon and Indian Teas, as they contain a **Purity, Flavor** and **Aroma** not to be found in other teas.



An era of prosperity is with the grocer who handles

Ceylon and Indian
Machine-made
TEAS

W. H. Gillard & Co., Hamilton



HAVE STILL IN STOCK

Some
Very Fine
Choice, Flinty

RIO COFFEES

which they are offering at **Specially low quotations in 5-bag lots.**
It will pay the retailer to write this firm.

Are You Stocking

EIFFEL TOWER LEMONADE?

There is money in it.

Send a post card for free sample to

C. E. COLSON & SON, Sole Agents, **MONTREAL**

Handy for

Home

or . . .

Outing



Flavor equal to
Fresh Ground
Coffee.

5 and 10-oz. Bottles.

ASK YOUR WHOLESALE GROCER FOR IT.

Batty & Co.

ESTABLISHED 1824.

LONDON.





OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, SEPTEMBER 1, 1899. NO. 35.

HOW TO PUT A NEW STORE ON A PAYING BASIS.*

By J. J. QUINN.

A GOOD, broad, solid foundation is as necessary for successful business as it is for a building that is expected to stand, and I would make the basis and the foundation of my business :

Fair, square, honest dealing with everyone.

No misrepresentation of any goods under any circumstances. Nothing to be sold for the best of its kind unless it is the best.

Money back to any dissatisfied customer without grumbling or deduction.

Courteous, kindly treatment for everyone, whether they buy much or little, or buy at all.

One price, and that the lowest consistent with honest business methods.

Everything sold on its merits ; no premium or gift schemes of any kind for anything.

After securing a store, the next thing is to purchase the stock, which should consist of popular and standard goods, with special reference to the needs of the neighborhood. Some neighborhoods demand certain lines of goods ; these demands should be watched and catered to. That is the storekeeper's business—to supply his customers' demands. Nothing should be bought, no matter how good or how cheap it is, if it cannot be sold.

Stocks should be bought where the

GRADES AND BRANDS WANTED

can be secured at the lowest possible price ; quality first, price next. All purchases should be made for cash (10 days). If necessary, pay spot cash to secure a bargain or goods you must have. Never lose or sacrifice a discount. Discount lost on a bill is interest paid on that bill. With canned goods, pick a standard brand in tomatoes, corn, peas, lima beans, string beans and peaches that can be sold at or close to a popular price for such goods, and hold on to and push that brand in preference to other brands. Other brands for other prices will have to be kept in stock, but make one special brand of each article named, whose quality and price are worth such an effort, your specialty in that line. This will be as near as a new store can come to producing those results that are aimed at in having one's own private brand of canned goods.

Great care is necessary in purceasing any goods, but the greatest care is necessary in purchasing the four most important trade-winners and trade-holders that a grocer sells : Tea, coffee, flour and butter. It is not hard to find high grades in all of these articles, but it is hard to set a right standard of quality in each of these things and then keep that standard through thick and thin and still buy so as to sell right. In buying teas and coffees, under no circumstances should package goods be purchased, even if the trade of the store demands such goods, This is one thing to which an exception must be made in supplying the customers' demands.

A MORE PROFITABLE TRADE.

in goods of better quality, for the same price, which will advertise the man who sells them, instead of the packer of the package goods, are the reason why package teas and coffees must not be sold. In buying teas and coffees the one way to be sure of what you have is to test them in the cup before you buy. A full variety of teas should be secured. If a customer wants a Formosa, he should not be given a Foochow. Some storekeepers don't know this much, but the people who drink tea do. That is why some grocers have no tea trade. Buy teas that will sell for and be worth 40, 50, 60 and 80c. per lb. Prepare three special blends suited to the tastes of the neighborhood, one for 40c., one for 50c. and one for 60c. Give each one a special name, and in speaking or advertising always give it that name, as "Our B——Blend, 50c. a lb."

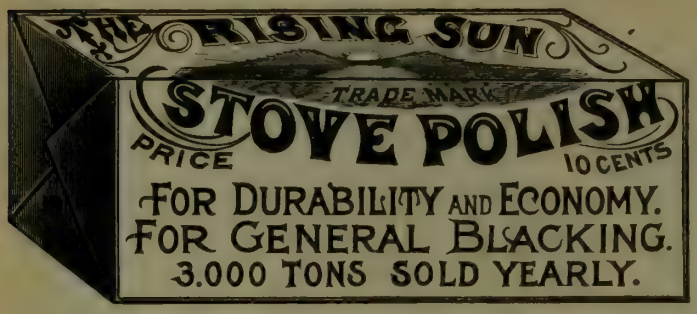
PUSH TEA AT ALL TIMES,

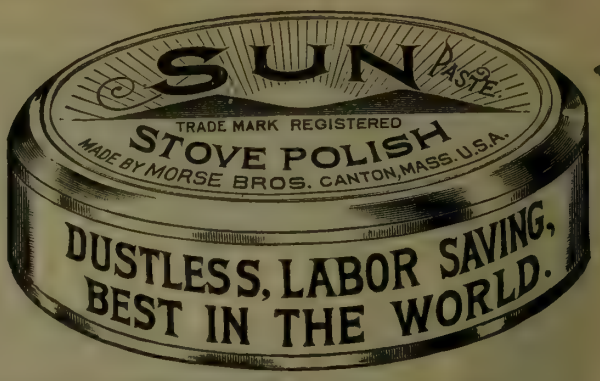
but one blend should be especially pushed, and that one the 50c. tea. With the present advanced condition of the market a tea can be blended and sold on its merits for this price which will be much better in quality than the 60c. tea sold with presents, and yet be 10c. cheaper. Two big points —better goods and less money, and on all a right profit made. Not as large as could be made two or three years ago, but a big profit still for any man who knows how and wants to sell tea. Great care should be used to get the exact proportion of the right teas thoroughly mixed in blending, and keep the quality and flavor the same all the time. To secure this end tea should be blended and put away—enough to do a month or two packed in clean, dry tea boxes or sugar barrels tightly covered with several thicknesses of clean paper, in a dry place. Better in a room by itself if possible. This work of blending in either tea or coffee should be done by the proprietor himself, who should keep his secrets concerning the blends to himself. Tea caddies should always be kept tightly closed.

Coffees should, if at all possible, be bought green, but not until a generous sample has been roasted by a man you can trust to do his work right. Then, if the

* First-prize essay published in The Grocery World.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

coffee drinks right, and the price is right, buy.

THE BUYING OF COFFEE

green or roasted should be a question of sufficient capital. If money will permit, always buy it green; if this cannot be afforded, buy the right kind that has been roasted right. Low-priced coffees at 12 and 15c. retail must be kept. A good return for the investment is secured from them, but three blends should be prepared to be handled, after the manner of tea—one at 20c., one at 25c., and one at 30c., each to be given a name and sold by that name. While all should be pushed, the one that should be especially pushed would be the 25c. blend, for which price a splendid, smooth-drinking blend can be sold better than can be bought at the average store for the same money, and vastly better than the coffee sold with presents for even higher prices, and a good, round profit made.

The same care should be exercised with the coffee as with the tea, in keeping up the standard, etc. Keep coffee fresh at all times; never have over a week's supply of roasted on hand, at the most. The sale should be worked and pushed on the same lines as the tea in general. With flour, care also is required. A real blend of spring and winter wheat gives splendid results, and can be bought and sold low at present.

Select a distinctive name for the flour, and push and sell it under that name in your own bags, with the name and the strongest claims that can be made for it printed on the bags. The present low selling price prevents large profit, but

PROFIT WILL COME

through the amount handled and the advertisement which comes through this method of selling. People go out of their way to get good flour. Set your standard high in flour as well as in other staples, and keep it high. Make no compromise with low quality. To secure the best results with butter, print butter alone should be handled. There will be no loss of weight from careless weighing, heavy draft or any cause whatever. Time will be saved in waiting on a customer who wants butter, and the quality can be kept at the standard for good butter easier than by any other form of butter prepared for market.

These remarks refer to genuine print butter, not reprinted tub. Arrangements should be made with a creamery, or, if this cannot be done direct, because of the small amount of butter used at first, business can be done with a creamery agent. Buy one quality, and that the best that can be had. Don't have anything to do with "pretty good" butter. It generally brings pretty bad results, and don't accept a pound that is not standard. If the effort is made, butter can be bought right that will keep sweet until used. Have the prints printed with your own print, and wrapped in parchment, with your "ad." for the butter printed on it. Arrangements can be made to have butter printed, the best that money can buy, with one's own private brand, even if no more than 50 lb. per week are used.

There are many reasons for handling tea, coffee, flour and butter, as I have described. In the first place, there is no guess work about their quality; it is not only good, but always the same, and free from variations. Equally as important, if not more so, is the fact that every one of those four things, sold in the manner described, advertises itself and the store from which it came in a way that no other method can equal. The public become impressed, not only with the goodness of the goods, but with the impression that they cannot be bought at any other store. You have

A PROPRIETARY RIGHT IN THOSE BRANDS;

no one else handles them, and that is the value of using a name for each blend of tea, and coffee, and the flour, and butter, and any other goods, especially canned goods, soap and spices, as soon as the amount of business permits.

When the stock is selected and brought to the store, have it arranged as neatly and attractively as possible, and kept that way, keeping near to the front of the store those goods most in demand. Everything in the store for sale should have a neat price-mark. All goods which are shown in such a manner as to permit it, should have in addition to the price a word or two saying what they are, or telling their quality. Another thing that deserves a word is eggs. When price permits buy the very best. When the price goes beyond what the neighborhood wishes to pay use selected storage stock, candled, and guarantee every egg. It will cost less to guarantee them than to lose trade by not doing it. This simple plan has been found to work perfectly under every condition.

ADVERTISING.

No argument is needed to prove the necessity for advertising; business cannot be done without it. The best advertisement any store or business can have is a well-pleased customer. Patrons of a store will always talk about the store. If they are not treated right they will stay away, and often keep others away. If they are treated right they will come back, speak well of the store, and bring others. Bend every effort, then, to win and deserve the confidence of the customers. Money cannot pay for any other advertisement as good. Begin with the show-window; clean and dress it each week. A good plan is to put in it the chief bargain you are advertising for the week. Best results come from making a full display of one thing, or, if a number of things are used, they should all be of the one class. There is nothing in this but the result of the experience of the best men in the country who do this work. Whatever is shown should have a neatly-lettered card with the price. The value of a window for advertising is shown by these results. I have

SNOW WHITE . . .

Is Fischer's double-refined **Gelatine.** Dissolves quickly, is odorless, sweet and strictly **pure.**

LUCAS, STEELE & BRISTOL, Agents, **HAMILTON.**

Worthy of Attention.

Cases and ½-Cases, Fine Filiatra Currants.
Cases and ½-Cases, Choice Amalias Currants.
Cases and ½-Cases, Casalina Patras.
Cases, Selects—finest Currants imported.
Half-Boxes, Trenor's Fine off-stalk Valencias, in splendid order.

All in first-rate shape. New Fruits now coming out are much higher. Our offerings are a snap.

JAMES TURNER & CO., Hamilton

Pasturage Drying Up.

All over the Province the long-continued drought has burnt up the pasturage, and fresh milk is getting scarce. Keep your stock up of condensed milk ; it will come in handy. " Reindeer " Brand is the old reliable.



ATTENTION! VISIT US.

A cordial invitation is extended to all our customers, and intending buyers who may visit Toronto during the Fair, to come and see us.

T. Kinnear & Co.

49 Front Street East TORONTO

made over 50 sales a day of cakes shown in the window, at a profit of 35 per cent. Before the display as many sales would not be made in a week. A neat display of canned tomatoes, with a a catchy card, brought buyers from the opposite side of the street, and sold in a week five times the usual amount. These are not exceptions, but the usual results from

WELL-ARRANGED WINDOWS.

In placing goods for show in the window, not only the packages of goods should be shown, but the goods themselves, ready for the table, if possible. Canned fish of any kind, if displayed, should have with it a can emptied on a platter placed on a napkin, and the fish garnished with its necessary dressing. Such a window and many others are so tempting that people cannot help buying. A display of flour should be accompanied by a nicely-baked loaf of bread, made from the flour, with two or three thin slices cut from and laid beside the loaf on a white napkin. Another sliced loaf should be kept on the counter for the inspection of the customers. Show the bread and prove your claims for the flour by the bread it makes.

A can of anything you want to push, emptied into a glass dish, kept on the counter, with a little intelligent talk, will never fail to sell the goods. The best way to sell tea or coffee is to make it right in the store. This should be done on Saturday at least; sometimes on Friday as well. The outfit to do this—gas stove, extra-size coffee pot, hot-water boiler, tea kettle and tea pot—will cost not over $5. An attractive, tidy girl will do all the work of making tea or coffee, only one each day—one day coffee, another day tea—for $1.00 on Saturday alone, or $1.50 for Friday afternoon and night and Saturday all day and night. Have a cup served to a customer while she is being waited on, and talk whatever she is drinking. Tell her how to make it; it will taste as good in her own home.

Even with a crowded store, this can be done—a trial will prove how well the money this costs was spent. When this is going to be done, let everybody know it, so they can have a cup of tea or coffee. Bulletin or sign boards in front of the store, neatly lettered, are valuable aids in telling the people what you want to sell. I always use them, and make the letters plain enough to be read from 100 to 200 feet away.

EVERY BAG GOING OUT OF THE STORE

should bear the store's advertisement. The bags for tea and coffee blends should have the name of that blend plainly printed on them, together with the strongest claim that can be made for the goods. Circulars are very important. The best size is 9 x 12, and I would use either a special color of paper or ink, so that the public would know the circular as soon as they saw it, even before reading. They should be printed twice a week, and should never contain a word or a claim that is not absolutely true. No man can afford to lie and then advertise his lies. Too much should not be said, and all that is said should be in the plainest, strongest language. One circular should be distributed on Monday and Tuesday, and another one on Thursday and Friday of each week. Every circular that is printed should have without fail an ad. for tea and another for coffee. Don't say too much, but make a clear, strong point each time. Not more than six or eight articles should be advertised on any one circular. Always give prices and a few words about each article, the whole matter being printed in clear, heavy type. Occasionally, besides the regular form, a few prices might be quoted on some special goods.

SPECIAL PRICES

can be made on some goods to last for three pays each week. For instance, a special price will be put on some articles for Monday, Tuesday, and Wednesday. Starting with Thursday morning, these articles are

Many Men of Mark

have testified to the excellence of IMPERIAL CHEESE, and among them the best food judges of the world.

But, its success is not based so much on their verdict as on the opinion of the thousands to whom it has become almost indispensable.

A. F. MacLaren & Co., Toronto, Can.



36 YONGE ST.

We shall be glad to have you call on us when you are visiting the city. Our staff, telephones and services are at your disposal. We cordially invite you to make **36 Yonge Street** your down town heaquarters.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

put back to the regular price, and special prices for the remainder of the week are put on other goods. This should never be done with more than two or three things at a time, and when it is done, advertise and show the goods well, pushing them hard. Let everyone have all they want, unless you set a limit to the amount each gurchaser can have of the goods at the special price. It won't do to have bargains and then hide them. When tea or coffee is made in the store and demonstrated, advertise that fact especially well.

Have circulars distributed carefully by persons who will put them under the doors, not only around the store, but in every locality from which trade naturally comes to the street on which your store is situated. Don't wait until the people get on the street, and then depend altogether on attracting their attention by the appearance of the store. Get their attention before they come on the street; bring them on the street with the idea in their heads that your store is the one they are looking for. If you do this, they will stop and see you.

Always

HAVE EVERYTHING WEIGHED AND MEASURED

that can be kept ready to hand to the customer as soon as it is called for. This work can be done in the early part of the week, when trade is lighter. This is work that must be done, and done carefully, and should be finished each week by Thursday. All such weighing should be done by someone competent to do justice alike to the customers and the store—to weigh honestly.

In waiting on trade, each man should have his own place at the counter, and work there; but under no circumstances should boys be allowed to wait on the trade until thoroughly drilled in their work. There is no excuse at any time for any lack of courtesy to a customer. No matter how big the crowd may be in a store, every man can work quickly and still have a pleasant word and manner, all of which helps immensely to make a store popular. When through waiting on a customer, pack the goods in the customer's basket carefully, or else bundle them neatly.

Watch that customers, especially children, always get their turn, and if a person attempts to leave the store without being waited on politely speak to them, telling them they will be waited on in a few moments. Such an act generally holds a customer until the chance to wait on him or her comes.

I BELIEVE IN DELIVERING GOODS

to customers. Never promise to have an order delivered at a certain time unless you are reasouably sure that it will be delivered at that time. If, through any unforeseen circumstances, it is impossible to deliver all orders at the time promised by the usual means, resort to unusual means, and have goods home when promised, even if additional expense be incurred. Keep your word and your customers' confidence. You cannot afford to break the former or lose the latter.

Always have the cashier supplied with plenty of change. Make the allowance liberal; don't trust to luck or your neighboors to help you out. Customers don't want to wait while change is hunted. Another point in connection with the advertising—keep everlastingly before the public, on the circulars and every ad. printed in any form, and talk it over the counter, the difference between your method of selling honest goods at honest prices and the system of those who are selling cheap teas and coffees with a premium at the price of high-grade goods. Keep quality and price to the front all day and every day, and make your name and character part of the business.

It costs money to advertise, and to the advertising account must be charged the difference of price when goods are sold at special prices. When this is done there

TAPIOCA IS SCARCE

If you want a bag or two, write us. We can make the price right.

JOHN SLOAN & CO.

Wholesale Grocers. TORONTO

is a reduction of profit sure, but this reduction is the price paid for the advertisement which the special prices give. At a convenient place, where it can be plainly seen,

HAVE A BARGAIN TABLE,

on which samples of special-price goods can be kept, or any stock that is not moving right, so that customers can see them more easily. If there should be any article which fails to sell, put it on this table, with a price that will make it sell. Cost, or even less—much less, if necessary—is better than no return, and you keep your shelves clear of stale stock. A good salesman can sell anything he wants to sell, if there is merit in it and it is pushed, but never forget that nothing will sell long without pushing. By honesty, energy and push there will be no stale stock, odds or ends, and the shelves will always be clean, with bright new goods.

An easy way to

SELL PLENTY OF MACKEREL

or any salt fish is to handle them right. Of course, the fish must always be covered with plenty of brine and the barrel tightly covered. Have the barrels placed in a row against a wall or partition in the cellar if possible. At each end of the row of barrels in use place and fasten at the rear in an upright position a 2 x 3 post. To these two posts fasten a board or boards about 18 inches wide, running the length of the barrels, sloping at a good sharp angle towards the barrels. Let the front of this board be about one foot above the top of the barrels and extend over them three or four inches, while the rear will be, by reason of the angle at which it is set, several inches higher than the front. Along the front place a two-inch strip the entire length of the board, with a hole in the bottom of the strip right over the centre of each barrel. On Fridays and Saturdays, when salt fish will sell heavily, the fish can be taken from each barrel and laid on this board, which will drain them quickly, the brine running back in the barrel through the hole in the strip, while the fish are held firm in an almost upright position.

When fish are drained for Friday and Saturday, use large white plates to show on after draining, with a spray or two of parsley to garnish them. When the plates are filled, fill the draining-board, and when more are wanted they can be had immediately, ready drained without waiting. For other days, have short, flat tubs—the bottom part of small fish barrels, sawed off, will do—kept scoured and clean, outside and in; the fish kept in these for show should be well covered with brine, the sale during these days not warranting them being put on dishes, as they would dry out.

Many other little things, each one important, such as keeping the store, cellar and storage-rooms clean, the butter refrigerator sweet, the scales and scoops bright and polished, not on certain days, but every day, are not specially mentioned, because every business man knows the necessity for such things.

THE PERSONAL CLEANLINESS

of everyone employed in the store is imperative. Always have clean hands. Don't attempt to touch butter, tea, coffee, or anything, in fact, with hands soiled with oil or grease of any kind or mackerel brine. Never use the hands to touch anything that can be handled with a scoop. If too much has been put in a bag, empty it out or take it out with a scoop, but don't put your hands in it. Have a special knife for butter—silver-plated is the best, as it will not blacken the butter—and use no other knife for butter, and use the butter knife for nothing else but butter. If the cheese knife blackens cheese, take a small piece of soft cheese and rub the knife well with it on both sides. The knife will then cut clean, without any black mark.

There is not one theory among all the ideas herein described, every one of them having been tried and its value proven by the writer, who, while head clerk for a former employer was given permission to use his

Selected Quality. *Full Weight.*



EVERY CAN GUARANTEED.

Visiting Merchants

are invited to call and see us. We have the finest sample room and most complete stock of **FINE** and **STAPLE GROCERIES** in the trade, including many specialties controlled only by ourselves. **Our Travellers and Staff** will be pleased to welcome you.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS,
MANUFACTURERS, IMPORTERS OF TEAS.

TORONTO

own methods, with the result that by the application of the very ideas contained in this paper a business of several hundred dollars per week,

PAYING A HANDSOME PROFIT,

with 60 per cent. of the total trade in tea and coffee, was built in ten weeks' time in a broken-down store with a past history or reputation which had to be wiped out. This was done under exactly the same conditions as those described in the beginning of this paper as the conditions surrounding the store I would start. The same competition from the same stores had to be met and overcome, and it was met and overcome in the manner and time I have described, a result far greater in extent and much harder to achieve than to make a new store pay in six months, for a new store has no past reputation to wipe. The store where this was done continued successful during my engagement. My employer and myself disagreed about salary, and I resigned my position.

After I came away my former employer did not succeed in keeping the store on the same suceessful basis, for the very good reason that he would not pay a first-class man to run the store, and he did not know how himself, being without any experience whatever in the grocery business, except the little he gained while he had the store. He therefore sold out to one of the largest firms in the city, who now run the store as a cut-price store. In starting a store in this same locality now, to be run on the ideas herein described, I would not therefore have to meet the competition of another store run in a like manner, the absence of which competition would therefore make my chances of success far better.

This system can, with some slight modification be applied to meet the requirements of any locality. But it is especially intended to meet and overcome the competition of cut prices and department stores. It has successfully done this in a fair, open fight against great odds, for two of the stores whose competition was overcome were representative stores of the two largest cutters in Philadelphia, while another was a department store — the headquarters of another chain of cut-price stores. It is simply selling things for what they are in an up-to-date, aggressive manner at prices which are honest to the grocer and his customer.

W. C. Dahl, of The W. C. Dahl Co., late general merchants, Orangeville, Ont., is dead.

LONDON'S MEAT SUPPLY.

Little more than a half of the bill that London settles every year goes into the pocket of the English farmer, says Cassell's Magazine. From the ends of the earth comes this vast supply. This great ogre of a city of ours, before whose gastronomic efforts the feats of all the giants of legend and fairy tale fade into insignificance, has taken his toll of the wild ranchers from boundless Western prairies, of the beautiful chestnut-colored herds of the Andalusian Mountains, of the piebald-coated cattle that the honest Dutch tend as their own children, and of the sturdy oxen of the North German plains. Canada and Australia send us lambs and sheep, the River Platte our ox tongues, Hamburg and Rotterdam our pigs. What an advertisement for the Navy League! What an object lesson for those who declare our fleet is overgrown !

It passes human comprehension to think what would become of London if our command of the sea were lost and the foreign supplies failed ! if the 150,000 live cattle from America that swell the metropolitan cattle herd during the year never reached their destination ; if Holland's half million of sheep were forced to remain on the home pastures—in short, if the 140,000 tons of meat, neither bred or fed in these islands, that London annually consumes, ceased to appear in the butchers' shops of the metropolis.



IN MANY CASES

adulterated foods taste better and sell better than pure food. But, such is **not** the case with marmalade.

It's the absolute purity of **UPTON'S MARMALADE** which gives it the rich flavor for which it is famous.

In 1-lb. glass jars and 7-lb wood pails.

HENRY WRIGHT & CO., Toronto,
SELLING AGENTS.

The Standard Stove Polish for the World



Tiger Stove Polish

For sale in two sizes, a 5 and 10-cent size. The packages are large and handsome, and give a good profit to the dealer. The polish does not dry or rust in the tins, but will impart a beautiful and lasting shine. Sold by all wholesale dealers, and by The F. F. Dalley Co., Limited, Hamilton, Ont., Canada.

What you pay for an article is important, but what you get in return is more important.

"OZO"

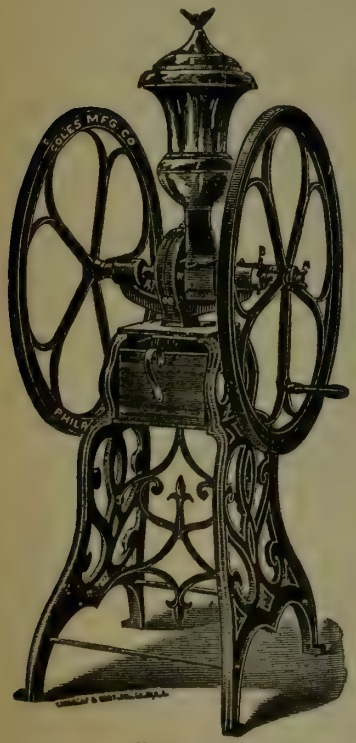
TEAS

give the highest satisfaction to customers and allow the grocer a long profit.

Ceylon in Canisters.
Japan in Lead Packets.

THE OZO CO., Limited

Tel. Main 2537. **MONTREAL**



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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

ELEVEN-CENT CHEESE.

THERE has been a sensational advance in the price of cheese during the past week of over 1c. per lb. This jump is due to heavy buying throughout the country on export account, and, as a result of it, the first cost price of cheese has reached 11 9-16c., a figure that has not been paid at this time of the year in the past ten seasons. At the Campbellford board, 1,704 boxes were offered and sold at that figure.

Prices now are 3c. per lb. above where they were this time last year, 1c. per lb. above 1897, and 2½c. above 1896, which affords a pretty good idea of the reasons cheese-producers have to be satisfied this year. In fact, since the present season opened, prices have averaged 1½c. per lb. advance on last year's basis.

There have been marketed to date at Montreal, 1,147,231 boxes of cheese, against 1,223,528 last year, a decrease of 76,297 boxes; but, when due allowance is made for the extra 1½c. per lb., the aggregate return to Canadian cheese-producers this year has been greatly increased, the excess on the total receipts to date at Montreal since the season opened being, in rough figures, $800,000 odd; and, if prices continue firm, the increase will be still greater.

No doubt it is a puzzle why prices have kept up this summer in the face of heavy exports, the total up to last Saturday being 1,097,704 boxes, against 953,000 for the same period in 1898.

The reasons are various, for, while it is now perfectly clear that stocks of last year's cheese in Great Britain were exhausted by the opening of the present season, it is also very evident that the home make in Great Britain, and the supply from European countries, has been enormously curtailed by the torrid dry weather which has prevailed in England and on the Continent practically since the middle of June.

Naturally, with reserve stocks nil in England, and the consumption of cheese there at its zenith, as it always is during the harvesting season, the heavy demand has to be met, and it is from the way the demand from abroad has followed the rise on this side that retailers in Great Britain are sold up as closely as wholesalers. At any rate, the rapid clearance of arrivals is the only reasonable explanation to offer for the manner in which buyers in Britain have responded to the demand for higher prices made upon them from this side.

Canadian factorymen this year have also been in a position to take immediate advantage of every change in the market, as they have not, as yet, contracted a box ahead, but sold their output as it was ready for the market.

DELEGATES TO THE MARITIME BOARD OF TRADE.

Through some inadvertence, the names of the Kentville, N.S., delegates to the Maritime Board of Trade, published in last week's issue, were ascribed to Halifax, while the names of the Halifax delegates did not appear in the list at all. The Halifax delegates were Messrs. J. E. De Wolfe and C. M. Creed. In the report of the proceedings, however, the names of the delegates appeared as they spoke upon the various questions which came up for consideration.

CANADIAN REFINED SUGAR STEADY.

The refined sugar situation in Canada has, so far, been unaffected by the decline and unsettled feeling in New York.

This is easily understood by a comparison of prices now ruling in the United States and those asked in Canada, which shows that, even allowing for the drop in New York, prices in Canada are 17c. per 100 lb. below present values in the United States.

The raw sugar situation has also ruled unsettled abroad, prices on beet having declined as low as 10s. ½d. to 10s. 1½d. for August and September beet in London. Since then, however, the market has reacted somewhat, and values have recovered ¾ to 1½d. of the decline, 10s. 2½d. for both August and September being now quoted.

At New York, raw sugar, which has been unsettled, has lately ruled steadier, in sympathy with London and increased demand from refiners, present prices being 3 15-16c. for fair refining, 4½c. for centrifugal 96 test, and 3 13-16c. for molasses sugar.

DISCOURAGEMENT IN BUSINESS.

Dissatisfaction is not a bad quality. On the contrary, when present in a moderate degree, it is beneficial.

When a merchant or a clerk is completely satisfied, he is no longer ambitious to improve his business or his condition. And, like an engine without steam, he comes to a standstill. Next stage is decay.

But excess of dissatisfaction produces discouragement. And then, instead of being impelled forward, most men experience the opposite results.

Ever aim to reach a higher notch—to make your business or your position better. "If at first you don't succeed, try, try again," as an old maxim has it. You may not reach all the notches your eye is upon; but, by trying, you reach those you otherwise would not.

CANNED BEETS.

A line of canned vegetables, new to the Canadian trade, is being put on the market. We refer to canned beets. As far as can be learned two factories are so far engaged in putting them up.

While new to Canada they have been on the United States market for a year or two, and last year the demand is reported to have exceeded the supply.

GROCERY IMPORTS FOR TWO YEARS.

THE wholesale grocery trade of Canada, like other branches of commerce, is sharing in the general prosperity which the country has now for a year or more been enjoying. And one of the best proofs of this is reflected in the trade returns.

The fiscal year ended June 30 last, but, until the Trade and Navigation Returns are issued, which will be not for at least another six months hence, it will be impossible to give any other than a summary of the imports of groceries for that period. A summary, however, enables one to acquire a knowledge of the importations under the different classifications as well as the grand totals. As far as they go, therefore, they are of interest. The following tables, which are compiled from the monthly returns issued by the Department of Trade and Commerce, and are, therefore, subject to slight revision, give the importation of goods (dutiable and free), appertaining to the grocery trade, for the fiscal years 1898 and 1899:

DUTIABLE GOODS IMPORTED.

	1898.	1899.
Ale, beer and porter	$ 146,169	$ 163,810
Rice	297,311	406,341
Fish and products of	381,911	490,758
Fruits and nuts, dried	1,152,003	1,178,061
" green, viz, oranges and lemons	667,686	797,171
Fruits, all other	36,884	415,727
Pickles, sauces, capers, all kinds	152,521	173,381
Provisions, viz, lard, meats, fresh and salt	1,241,659	1,206,295
Provisions, viz, butter and cheese	82,258	64,766
Soap of all kinds	285,502	374,114
Spices, ground and unground	193,601	196,744
Spirits of all kinds	906,177	115,816
Wines, sparkling	160,057	200,508
Wines, other than sparkling	265,630	303,348
Molasses and syrup	589,918	742,714
Sugar, raw and refined	4,596,240	5,868,855
Tobaccos and cigars	222,970	260,231
	$11,704,517	$13,957,656

FREE GOODS IMPORTED.

Coffee	$ 453,327	463,274
Fish and products of	510,755	442,371
Fruits — Bananas, olives, pineapples, etc	503,838	567,289
Salt	290,772	299,445
Tea	2,590,274	3,313,632
	4,348,966	5,077,011
	11,704,517	13,957,655
Grand total of grocery imports (dutiable and free)	$16,053,483	$19,034,666

It will be noticed that the increase in the imports for the last fiscal year was practically $3,000,000, or 18.75 per cent. This is most gratifying.

The largest percentage of increase is in dutiable goods, being 19.02, against 16.74 in free goods.

With a few exceptions there was an increase in every item above enumerated.

It may possibly be remembered that when THE CANADIAN GROCER was dealing with the imports of provisions during the fiscal year, 1898, it ventured the opinion that the importation of salted meats would probably not be as large in the succeeding as in the preceding year. We gather from the above table that that prediction has been verified.

The increase in the importation in bacon in 1898 was in part due to the scarcity of heavy fat hogs in Canada, owing, in turn, to the attention that had been given to the producing of "streaky" bacon for the British market, thus necessitating the importation of fat bacon by our own packers to satisfy the demand for the lumber camps. During the past year the producing of fat hogs has not been so much neglected, hence the absence of the same need for importing fat bacon.

The importation of dried fruits and nuts is all the more striking on account of the unusually small quantity of Eleme figs, Sultana raisins and certain descriptions of nuts, due to the shortness of their respective crops and accompanying high prices. When the detailed returns are issued, it will probably be found that the increase is largely due to a freer importation of Valencia raisins.

The importation of pickles, it will be noticed, continues to increase, the quantity brought in last year being $20,860, or 13.67 per cent. in excess of that of 1898.

The series of articles which appeared in THE CANADIAN GROCER some months ago, on the subject of Canadian pickles, induced a few of the makers of these goods to improve the quality of their product. The reports we receive from time to time prove it. But, there is still an abominable lot of trash on the market. And as long as this is so, little else than an increase in the importation of foreign goods can scarcely be expected, for it is beyond the power of a few picklers who aim to turn out a first-class article to counteract all the evil which careless and unambitious manufacturers work.

The increase in the importation of spirits and wines, while perhaps not gratifying to prohibitionists, is gratifying in so far as it is an indication of better times, for, when times are bad, they always leave their impress upon trade in these lines.

Just how, in the absence of the detailed trade returns, to account for the increase in the importation of sugar is a rather difficult matter, but it will, in all likelihood, be ulimately found to be largely due to the importation of foreign refined sugars, which, it will be remembered, came into this country from the United States in increased quantities, chiefly on account of the war among the independent refineries and the Trust.

The increase in the importation of coffee is not much—scarcely $10,000—but it comes as a change to the decreases of the last few years.

Had there been anything else than an increase in the importation of tea, we should have been disappointed. The past 12 or 14 months, taking it all around, have been rather active in the tea trade; and the speculative and excessive stocks bought a year and more ago, when alleged tariff possibilities were used as arguments for making sales, have been dissipated, leaving the market in a better condition and favorable for an expansion of the import trade.

The few unfavorable features which characterized the grocery trade were due, not to market influences, but to the old evil, namely, the cutting of prices. Sugar and Valencia raisins may be cited as cases in point.

STRONGER MARKET FOR CURRANTS.

A stronger tone has developed in regard to the currant market. Until quite recently the estimates were for a large crop. But drought has been so severe that the original estimates, according to advices just to hand, have been reduced by almost 10,000 tons.

It is now estimated that the total yield will not exceed 150,000 tons. As the quantity to be held back by the Government, under the provisions of the retention law, will be 15 per cent., it is possible there will be available for export but 127,500 tons.

The quality of this year's yield is expected to be superior to that of last year.

In consequence of the threatened short crop, prices are cabled firmer from the primary market, and it is said that present figures are likely to be maintained.

The first shipments were expected to leave Patras about August 20th.

CLOSE OF THE SALMON CANNING SEASON.

THE season for the canning of salmon on the Fraser river is over, having closed August 25.

Although the pack is larger than was a few weeks ago thought probable, the season has been a most unsatisfactory one for the packers, on account of the high price they were compelled to pay for fish. Shortly after the season opened the price paid to the fishermen was 30 to 35c. for each fish. During a couple of days in the middle of last month it dropped down to 15c., but before the week was out it had reached 25c. The average price paid during the season is estimated by one canner at 22c., or about two-thirds above the nominal price of a few years ago.

In a letter we have before us from Malcolm & Windsor, Limited, Steveston, B.C., under date of August 24, is the following: "The fishing season for sockeye salmon closes to-morrow, August 25, and with it closes the most unsatisfactory and most unprofitable year it has been the misfortune of Fraser river packers to encounter. The price of the raw material was forced up to such an extent by the scarcity of labor and keen competition among the different canneries as to make canning anything but a profitable undertaking, and the unfortunate part of the business lies in the fact that the packers have no one but themselves to blame for the present demoralized state of the industry. * * * Taken as a whole, the past season must have given food for reflection to many of the packers, it being abundantly evident that the business can no longer be carried on profitably under existing circumstances."

The size of the pack on the Fraser is variously estimated at from 400,000 to 450,000 cases. Last year the total was 268,203 cases, including the fall pack. In 1897 the total on the Fraser was over 800,000 cases, the largest on record.

The pack of salmon on the Fraser river during the past seven years was as follows:

1893	457,797
1894	363,967
1895	400,368
1896	356,984
1897	860,459
1898	268,203
1899	450,000

What the pack is on the northern rivers we have not the means at present of ascertaining. From all reports, it has been fairly successful. Up to July 15, it was about 79,000 cases. It may, therefore, be safely conceded that, while the total pack in British Columbia will not be nearly as large as in the phenomenal year of 1897, yet it will compare not badly with the average of previous years.

The comparative pack in British Columbia for the five years ending 1898 was, by cases, as follows:

	1894.	1895.	1896.	1897.	1898.
Fraser river	363,937	400,388	356,984	860,549	268,203
Skeena river	61,151	67,797	100,140	65 905	80,000
Rivers Inlet	39,351	58,579	107,468	40,207	105,484
Naas river	19,587	19,550	14,649	20,847	20,000
Lowe Inlet	8,315	8,681	10,395	10,666	10,323
Namu Harbor	.....	3,000	3,987	4,357	.....
Alert Bay	2,000	5,100	2,840	8,602	8,189
West Coast, V.I.	.....	3,320	5,107	4,434	4,330
	494,371	566,495	601,570	1,15,477	496,529

A significant feature of the present year's pack on the Fraser, that is worthy of note, is that the larger proportion of it is in 1 lb. flat tins. "Talls," write Malcolm & Windsor, Limited, "have been neglected this season, and but few have been packed, the high price of fish militating against the variety." A good number of ½ lb. flats have also been put up, according to that firm's letter.

Nearly all the flats will, of course, go to the English market.

GLUTTING THE MARKET.

DURING the past three weeks there have been several instances of glutting the Toronto fruit market with one or another line of fruit.

For two weeks this market was so oversupplied with muskmelons that prices fell to a point which made it more profitable to feed inferior to hogs rather than send them to market. This week shippers have been more careful about the quality of the stock sent in, with the result that prices have been advanced to a point satisfactory to both grower and handler.

Watermelons have been brought into the market in such quantities that prices fell to a point that frightened shippers, so that they refused to send them into the market until higher prices are assured.

Notwithstanding reports to the effect that the drought has reduced the crop of tomatoes, this fruit was sent into market on Friday and Saturday last in such quantities that the price fell from 15 to 20c. per basket to 8 to 10c. This, of course, was unremunerative to all concerned, except the consumer, and the consequence was, that receipts on Monday and Tuesday were so small that it was not difficult to get 20c. per basket for all good stock. Receipts are now normal, and from 15 to 18c. is the ruling quotation.

While it may be difficult to prevent glutting the market, growers should remember that it rarely pays to ship inferior stock, especially when the market is well supplied.

Another point worth remembering is that every oversupply which knocks prices below a paying basis is closely followed by a reaction, which means better prices for those who gauge the market to hit the reaction correctly.

PUSH THE BEST GOODS.

EVERY merchant should keep in his store low-priced as well as high-priced goods, but where some make the mistake is in bringing the former forward as a substitute for the latter.

It is the high-priced goods that give, as a rule, the best satisfaction to the purchaser, and also the best results to the seller. Naturally, therefore, these are the goods which should be pushed. That they are not always is well known.

Time and again, when a customer asks to see a certain line of goods, the clerk will submit the cheapest line there is in the store, instead of beginning with the highest-priced and working down to the lowest, if necessary.

While every man must use his own judgment, it is not wise to suppose from appearances that the cheaper the goods the better they will suit the customer. Unless the customer asks for the lowest priced article in a certain line it is the wisest thing, as a rule, not only to offer the best, but to show why it is the best. But, of course, if it is the cheapest that a customer will have, it is unwise to be overpersistent in pushing forward the high-priced article.

A CORRECTION.

A paragraph appeared in our last issue to the effect that Wood Bros., millers and grain dealers, Brantford, Ont., had been succeeded by The Brant Milling Co. The paragraph was taken from a commercial agency report, but we have been advised by the Messrs. Wood that the statement is untrue. According to a circular which accompanied the letter of the Messrs. Wood, a change has been made in the personnel of the firm by Mr. W. B. Wood being succeeded by Mr. Thomas L. Wood, who had been associated with the business for some years. The circular also pointed out that the firm's new flouring mill, replacing that which had been burned down, enables it to supply its customers as before.

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MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS

TORONTO, August 31, 1899.

GROCERIES.

THE travelers who had been off the road for a couple of weeks were last week again on their respective routes, and, as a natural result, a larger business has been done. Canned goods are quiet, as a rule, although there has been a little speculative buying during the past week. The canned goods situation is, on the whole, stronger than it was a week ago. This is particularly true as far as corn and tomatoes are concerned. The coffee trade is a little more active, and a better business is developing in the tea trade on retail account. Sugar is meeting with a good demand at unchanged prices. In spices, the feature is the strong position of pepper. A continued strengthening in the tone of the currant market is to be noted, and Valencia raisins are cabled much dearer. Locally, there is practically nothing but fine off-stalk on the market.

CANNED GOODS.

There is a gradually strengthening of the position in regard to canned corn and tomatoes on account of the continued drought. At present, there is no dearth of tomatoes coming into the factories—in fact, some, at least, have been compelled to turn farmers away who were bringing them. This, however, is no guarantee that the pack will be large. The packers can only put up a certain number of cases per day. It is length of season enables a large pack to be put up, and what militates at the moment against a lengthy season is the drouth, which, naturally prevents the development of the later fruit. Some of the wholesale houses, awaiting developments, have, this week, instructed their travelers to withdraw prices on tomatoes for future delivery, while we know of one house which has advanced its figure to 85c. The ruling quotation, however, is 80c., but there is so little business doing that all quotations are practically nominal. One wholesale house reports that it refused 85c. f.o.b. factory for 2,000 cases each of tomatoes and corn, but it is quoting tomatoes to retailers in small lots at 75 to 80c., but there is no demand.

Corn continues to be the strongest feature of the canned vegetable market, as it is the general opinion, rain or no rain, that the pack will be very small, which, with the market practically bare of old corn, makes the position decidedly strong. Wholesalers are firm at 85c., but there is very little business doing at the moment. Old corn is quoted at 90 to 95c. per doz.

Beans are firm, and we hear of one instance in which a sale was made back to a packer at 75c. The ruling quotation to the retail trade is 75 to 80c. The idea as to price to the retail trade for peas is 75c.

Salmon fishing closed on the Fraser river on August 25. The pack there is estimated at from 400,000 to 450,000 cases. But while that is double that of last year, the season has been a bad one indeed for the packers on account of the high price they paid for fish, ranging all the way from 15 to 35c., while the average price is estimated at 22c. It is said that the packers have positively lost money. There has been very little doing in canned salmon for future delivery. The packers do not appear to be offering at all. The wholesalers are still quoting to the retail trade, but there is not much doing. The prices they are asking are $1.32½, $1.35 and $1.40 for Fraser river fish; $1.25 for northern river fish, and $1.05 for cohoes.

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

Canned lobster are firmer, advices from Newfoundland stating that the price of ½-lb. flats has advanced 50c. to $1 per case within the last few weeks. Not many 1-lb flats appear to have been sold to local wholesalers this season, they having bought rather heavily last year.

The local demand for canned meats is keeping up well.

COFFEES.

A little more activity has developed upon the local market in Rio coffees, both wholesalers and retailers being freer buyers. Prices are pretty low.

SUGARS.

The outside markets are lower on both raw and refined sugars. There have been several declines in beets in Europe during the past week. The decline in refined sugars in New York last week was from 3-16 to ¼c. per lb. On the local market, the demand is active and prices unchanged.

SPICES.

The feature of the spice market is the firmness of pepper, the price of which has advanced about ½c. per lb. during the last couple of weeks in the primary market. Tapioca, while firm, shows no further advance.

TEAS.

Wholesalers report an improved demand for tea, particularly for the Japan description. Shipments of Japan tea are arriving freely, but not much new business is being transacted for importation.

There is a good inquiry for Ceylon and Indian teas of low grade, but there are few, if any, teas obtainable at the low figures which buyers are willing to pay. Suitable low grades, in fact, are hard to get.

Shipments of China green teas have arrived during the past week, and there has been a little business done by the brokers, but it is very little. Prices are lower than last year. One or two inquiries are reported for China black teas, but we hear of no transactions. China black teas are dearer than they were last year.

FOREIGN DRIED FRUITS.

CURRANTS—The position of the currant market is a strong one. This week's mail advices and cables from Greece state that the crop is smaller than anticipated, owing to the drouth. It is now expected that the total yield will only be about 150,000 tons. As the quantity to be retained under the law is 15 per cent., the quantity available for export will probably be only in the neighborhood of 1,275,000 tons. Local wholesale houses report a good and an increasing demand for currants, and prices are firmer.

VALENCIA RAISINS—The market is advancing. Some cables announce an advance of 1s. 6d. and others of 2s. 6d. There is practically nothing but fine off-stalk left on the local market and that is quoted at from 5½ to 6c. Cleaned can be obtained, however, at the same figures.

SULTANA RAISINS—Early shipments were effected on August 21. The market is strong, there having been a series of sharp advances lately owing to damage by rain. A. Whittall & Co., under date of Smyrna, August 11, write: "Although Sultanas promise a production of 30,000 tons, against 24,000 to 25,000 tons last year, stocks this season in all consuming centres are all ex-

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ceedingly small. The United Kingdom has barely 600 tons, against 2,000 tons same time last year. This fact proves that, notwithstanding the high level of prices that prevailed last season, the consumption was sufficiently active to absorb all the yield and to deplete stocks carried over from the previous year. So far as can be learned the available excess this year will only be a matter of 3,000 tons when the question of the stock of old is taken into account. This excess, therefore, is not large enough to permit of prices ruling at a level very much lower than last season."

FIGS—Tapnet figs for future delivery are being offered rather freely. Prices are higher than the opening figures of last year.

GREEN FRUITS.

The volume of business being done on the Toronto fruit market continues exceedingly brisk. One firm alone handled over 4,000 packages of the various fruits on Tuesday, which was, as usual, the buslest day of the week. The fruits most in evidence are peaches, pears, grapes, apples and tomatoes. Canadian Crawford peaches are arriving more freely than a week ago, yet, as the quality is right, prices are well maintained at 75c. to $1.25. Common white varieties are easily purchased at 40 to 75c. Californian Crawfords are quoted at from $1.25 to $1.50 per box. Canadian Bartlett pears are also more plentiful, but prices firm, as the demand is excellent. Grapes are beginning to arrive in great quantities. The demand is poor for inferior stock, but improves in proportion to the improvement in the quality. Red peppers are coming in more liberally, and prices are down 15 to 20c., the quotation now being 40 to 60c. Canadian apples are offered in large quantities, with prices steady. Towards the end of last week the arrivals of tomatoes were so immense that prices fell to as low as 8 to 10c. This somewhat frightened shippers, with the result that early this week arrivals were so light that prices advanced to 20c. Shipments are increasing again, bringing the price to 15 to 18c. Raspberries and watermelons are off the market. Raspberries are done, and the cause of the scarcity of watermelons is that prices have ruled so low lately that shippers refused to bring them in at the price. The glut of inferior muskmelons has been ended. Prices were so poor that shippers found it did not pay to send anything but good stock in. The result is a good demand at higher prices. There is a fair movement of lemons, and a brisk sale of bananas at unchanged prices. Huckleberries, of which there has been an immense crop this year, are almost done. A few lawtonberries are offering yet at unchanged prices.

COUNTRY PRODUCE.

EGGS — Receipts continue large. On account of the very hot weather lately the quality is below the standard. The local demand shows some improvement, due probably to increased consumption during Exhibition time. Prices are steady at 13 to 13½c.

BEANS — There is practically nothing doing. Prices are nominally $1 to $1.10 for hand-picked, and 75 to 85c. for ordinary stock.

POTATOES—Prices continue to stiffen because of the prolonged dry weather, an advance of 15c. being noted, the present price being 65 to 70c. per bushel. The demand is good.

VEGETABLES — Celery is 10 to 25c. cheaper. Otherwise there is no change. We quote: Cauliflower, $1 to $1.50 per doz.; Rhubarb, 15 to 20c.; radishes, 15c. per dozen bunches; corn, 10 to 20c. per doz.; vegetable marrow, 40 to 60c. per doz.; green onions, 5 to 10c. per doz.; celery, 40c. to 50c. per doz.; lettuce, 20 to 25c. per doz. bunches; cabbage, per doz., 30 to 50c.; parsley, 20 to 25c. per doz. bunches; green cucumbers, 5 to 10c. per doz.; new beets, 10 to 15c. per doz. bunches; parsnips, 40 to 60c. per dozen bunches; carrots, 10 to 20c. per doz. bunches; green peas, $1 to $1.10 per bag; butter beans, 75c. to $1 per bushel; tomatoes, 15 to 20c. per basket.

BUTTER AND CHEESE.

BUTTER—Though the drought is affecting the production, receipts continue fairly large. The local demand is considerably reduced because of the high prices, and Manitoba is supplying the wants of all points west of that Province, so the sales of Ontario butter on that account are practically nil. The export demand, however, is brisk, and prices show an advance of ½c. in best dairy tubs and in all creamery. The English market is slightly easier this week, as the drought there has been relieved by showers. We quote dairy tubs at 17 to 18c.; best tubs at 16½ to 17½c.; second grade tubs at 12 to 14c. Creamery tubs and boxes are worth 20 to 21c., and prints and squares, 22 to 23c.

CHEESE—There seems to be no let-up in the stiffening of cheese prices, especially on the country boards. During the past week, prices ranging all the way from 11¼ to 11 9-16c. have been paid at the boards. Locally, prices did not follow up so rapidly, and many sales have been made in Toronto

Corona Golden Figs

are choice eating and cooking Figs. Put up in **1-LB. CAKES** — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, **59-63 Front St. East, TORONTO**

Pearl Snaps.

A barrel of Fancy, Sweet Biscuits to retail at 25c. lb. Crisp, tender, and delicious. Perfect for picnics, unequalled for general use.

Put up in moisture-proof barrel package.

Biscuit Manufacturers J. McLAUCHLAN & SONS, OWEN SOUND.

CANADIAN

Manufacturers and Shippers who are not represented in

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Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, **Winnipeg, Man**

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

QUALITY NOT QUANTITY.

OUR

HAMS and BACON

are unsurpassed for delicious flavor.

TRY THEM.

You will repeat your order.

The Wm. Ryan Co. Limited

70 and 72 Front St. East, **TORONTO**

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

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TELEPHONE Main 1255. **MONTREAL**

Clemes Bros.

51 Front St. East TORONTO.

Fruit Commission Merchants.

from 10¾ to 11c. At present, 11 to 11½c. is quoted.

FISH.

Oysters have arrived. They are quoted at $1.50 per gal. for standards and $1.75 for selects. The scarcity of whitefish and trout is still keeping fish prices firm. We quote as follows: Trout, 8c.; whitefish, 7½ to 8c.; Oregon salmon, 12½c.; maskinonge, 8c.; pickerel, 7½c.; perch, 4c.; herrings, 4c.; halibut, 12½c.; steak cod, 7c.; haddock, 5c.; cod in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c., oysters, selects, $1.75; standards, $1.50.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN.—Prices are easy, but unchanged, at outside points, where red and white are both selling at 68½ to 69c. this week. There is a good movement on the street markets, of wheat especially. Goose wheat has advanced 2 to 2½c., while red and white have declined 2c., resulting in that goose wheat is now ½ to 1c. per bus. dearer than red and white. We quote the street market: Wheat, white and red, 70c.; goose, 70 to 71c.; peas, 60 to 61c.; oats, new, 34 to 35c.; old, 29 to 30c.; barley, 43 to 44c.; rye, 51 to 53c. No. 1 hard Manitoba wheat is 2 to 2½c. lower, now being quoted 78½ to 79c. Toronto and West.

FLOUR—There is a fairly good demand. Prices are unchanged. We quote as follows: Manitoba patents, $3.90; Manitoba strong bakers', $3.60; Ontario patents, $3.70; straight roller, $3.35, Toronto freights.

BREAKFAST FOODS—The demand is improving. Prices are unaltered. We quote: Standard oatmeal and rolled oats, $3.75 in bags and $3.85 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

SEEDS.

There is a small jobbing movement of timothy at $3 to $4 per cwt. Little clover is yet moving. There is a brisk demand for alsike at $4 to $4.75 for choice to fancy lots. Extra fancy lots are worth 25c. more.

SALT.

The demand keeps good with prices steady. We quote at Toronto: Canadian salt, carload lots, $1 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.05 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 70c.;

BUSINESS CHANCE.

PROSPECTS OF A LARGE CROP—A GOOD Opportunity.—For sale, a General Business in a thriving town in the Northwest Territories. Turnover $25,000 per year, with every prospect of doubling itself next year. Stock about $5,500. Terms—About $3,000 cash; balance could be arranged for. Present owner going into the Wholesale business. Apply, General Merchant, care Editor CANADIAN GROCER, Toronto. (34)

SMOKED MEATS

QUALITY COUNTS.

The **MAPLE LEAF** Brand combines all the qualities demanded by the highest class trade.

There is nothing better. If you are not already a customer of ours a sample order will convince you. . . . . .

D. GUNN, BROTHERS & CO.

Pork Packers and Commission Merchants

76-78-80 Front St. E. - - TORONTO.

Curers of the MAPLE LEAF Brand Smoked Meats and Pure Lard.

CONSIGNMENTS SOLICITED

Our specialties

POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

Rutherford, Marshall & Co.

68 Front Street East, Toronto.

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.

ROYAL CANADIAN
1-lb. Tin, 15c.

QUEEN'S FAVORITE
1-lb. Tin, 10c.

Supplied through the trade.

SMITH & SCOTT, Mfrs.

TORONTO

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

sacks of 200 lb., 45c. English coarse salt 47 to 49c. Toronto per sack of 154 lb.

HIDES, SKINS AND WOOL

HIDES -- A brisk demand keeps prices firm. We quote cowhides: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6¼c. Steer hides are worth ½c. more. Cured hides are worth 9c.

SKINS — The feeling continues stiff, with prices unchanged. We quote as follows: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheep and lambskins are selling at 45c.

WOOL — Conditions are unchanged. There is little doing. We quote fleece at 14 to 14½c., and unwashed at 8 to 9c.

MARKET NOTES.

Currants are advancing.

Barrel pork is 50c. per bbl. dearer.

Canned beets are being put on the market this season.

Sweet potatoes are on the market at $3.75 to $4 per bbl.

Sultana raisins have advanced 3s. per cwt. within the last few days.

Oysters are on the market at $1.50 for standards, and $1.75 for selects.

Dairy tub and all makes of creamery butter are 1c. per lb. dearer. Cheese has advanced ½c. per lb.

Black pepper has advanced about ½c. per lb. in the primary markets within the last couple of weeks.

A. B. Lambe, Toronto, representing Carter, Macey & Co., teas, New York, is removing from 26 Wellington street east to Room No. 3, Church street.

QUEBEC MARKETS.

MONTREAL, August 31, 1899.

GROCERIES.

THERE has been a fair volume of trade in general groceries during the week, but the movement is still of a mid-summer character on the whole. Sugar prices have not been affected by the drop in New York, but business in this staple is quieter than it was. Holders manifest firm views on Barbadoes molasses, and expect an advance in jobbing values as soon as the fall movement sets in. Canned goods are quiet, but firm in tone, corn being a notable instance in this particular, it being impossible to obtain a firm offer on this vegetable from packers. Dried raisins and currants are both firm at primary markets, an advance of 6d. being cabled on the latter, while, in some cases, quotations have been entirely withdrawn. Coffee is dull and spices are firm, while there is rather more inquiry for tea on forward account. In country produce, the dominant fact is the sensational strength of cheese, owing to heavy buying.

SUGAR.

There has been no change in the local sugar situation despite the decline in New York, for the very good reason that prices in Canada are still 17c. per 100 lb. below the present values ruling in New York. The raw sugar market in London has ruled very weak of late, beet declining as low as 10s. ½d. to 10s. 1½d., but, since touching those figures, the price has improved to 10s. 2¼d. for both September and October beet. Actual demand on spot for refined is less active than it was, as buyers' wants have been anticipated for some time, but prices here are steady at $4.55 for granulated, and $3.65 to $4.30 for yellows, as to grade.

SYRUPS.

There is no change in syrups, demand ruling slow, and values the same at 1¾ to 2¼c. per lb., as to quality at the factory.

MOLASSES.

There is no new feature to note in the molasses market. Demand is slow for round lots, and, in the absence of transactions, prices are difficult to quote. There are buyers willing to concede 32½c., but sellers will not listen to this price, and have confidence in better prices in the future. The jobbing price is 35c. on car lots, and 36c. for single puncheons, but an advance is being talked about.

CANNED GOODS.

Trading in canned goods has been rather quiet during the past week. Advices continue to predict a short pack of corn, some estimating the shortage at 25 per cent. At present no firm offers can be obtained on new pack, and old pack is firmly held at 90 to 92½c. Offers of new crop tomatoes are noted at 75c. f.o.b. factory, and old stock is firmly held at 77½c. Sellers ask steady prices on new crop peas and beans, viz., 75 to 77½c.

Demand for new crop fruit is quiet and values rule steady. We quote: Apples, 3 lb., 75c.; preserved, $1.40; 1 gal. tins, $2; pears, 3 lb., $1.80; plums, 3 lb., $1.60; greengages, 3 lb., $1.75; yellow peaches, 3 lb., $2.25; pumpkins, 3 lb., $3 65; strawberries, preserved, $1.35; do., in syrup, $1.15; raspberries, preserved, $1.40; do., in syrup, $1.15.

Business for forward delivery in new pack salmon has been nil, but the tone is firm and prices all around are fully maintained.

DRIED FRUITS.

Private advices from Denia state that orders so far executed for Valencia raisins have been on the basis of 18 to 20s., the inside figure being for shipment via Liverpool for fine off-stalk, which is equal to 5 to 6½c. laid down in Montreal.

A considerable business for importation has been transacted in currants at 13s. 6d. for Provincials, 13s. 9d. for Filiatras, 16s. for Patras and 20s. for Vostizzas, and latest cables quote an advance of 6d. all around upon these prices, while in some cases prices were withdrawn altogether.

COFFEES.

Business in coffee is quiet, and prices generally steady, a few lots of Maracaibo, in bags, selling at 8 to 14c., as to grade, for 25 and 30-bag lots.

SPICES.

The spice market is firm, especially for pepper and nutmegs, and higher prices are looked for in both these lines. Tapioca, for future shipment, also exhibits a stronger tendency, and cannot be laid down here under 4c. duty paid. We quote as follows: Singapore black pepper, 12½ to 13c., and Singapore white, 19½ to 20c. Penang pepper, 17½ to 18c., and West Coast, 12 to 13c. Pimento, 11 to 12c. Nutmegs, 28 to 44c., as to quality. Cassia, 9 to 10c.; Jamaica ginger, 19½ to 20c.; Cochin tips ginger, 6 to 6½c.; Zanzibar cloves, 9 to 10c.; nutmegs, 40 to 55c., and mace, 45 to 50c.

TEAS.

There has been a rather small trade in teas during the past week, but, for forward account, importers note more inquiry. Sales of 300 to 400 packages new crop Japan are reported at 15½ to 17½c., and another lot of 200 at 15c. Ceylons are strong, and recent advices from primary centres note an advance in prices.

GREEN FRUITS.

There has been a fair trade in green fruits during the past week. Bananas have ruled at 75c. to $1.25 per bunch, and lemons are slow at $2 to $3 per box. Oranges are steady under light supplies, but the demand is light at $3,25 to $4 per box. There have been heavy receipts of seasonable fruit. Bartlett pears realize $1.80 to $2.20; plums, $1.10 to $1 40, and nectarines, 85c. Barrel pears were in great demand, selling up to $4.30 per bbl., while ordinary stock

EVAPORATED AND DRIED APPLES

Highest cash prices paid. Offers and correspondence invited. Largest dealers,

MICHAEL DOYLE & CO.

Rochester, N.Y., U.S.A.

Rowntree's

Rowntree & Co., Limited, of York, England, desire to call the attention of the Canadian trade to their well-known preparations, viz.:

Rowntree's ELECT Lemonade — A new Lemonade (in essence), of great purity and delicate flavour. This deliciously refreshing beverage for the hot season has attained immediate popularity in the Old Country, not only because of its superior qualities, but by reason of its great economy in use.

Rowntree's ELECT Cocoa — A delicious, highly-nourishing, and thoroughly digestible Cocoa, so economical in use that 120 breakfast cups can be filled from a 1-lb. tin.

ROWNTREE'S CHOCOLATES AND CONFECTIONERY.

Of world-wide fame for delicacy of make. Chocolate creams of all varieties. Rowntree & Co., Limited, are the largest manufacturers of Gum Confectionery in the world, their large Yorkshire Factories employing over 1,500 hands.

Agent for Canada — **CHAS. GYDE,**

20 St. Francois Xavier Street, MONTREAL.



Blended and packed in ½-lb. and 1-lb. Lead Packages in Bond in England

WHOLESALE ONLY OF

TOWER TEA, LIMITED.

H. B. HUNGERFORD, Agent,

318, 320, 322 St. Paul Street, Montreal.

went quickly at $3.90 to $3.95. Apples realized $1.65 to $3, as to grade.

FISH.

The fish market is nominal as to value. We quote: Fresh haddock and cod at 3 to 4c. for haddock, and 3 to 3½c. for cod; British Columbia salmon, 12 to 13c.; halibut, 13 to 14c.; salt fish: Green cod, $4.25 to $4.50 for No. 1, and $5 for No. 1 large per barrel; dry cod, $4; Nova Scotia herring, $4.25 to $4.50 in barrels; Cape Breton, $4.75 in barrels; No. 1 Labrador salmon, $14 to $15; sea trout, $9.50 to $10; lake trout, $4.25 to $4.50 per keg of 100 lb.; No. 1 green haddock, $4 to $4.25.

COUNTRY PRODUCE.

EGGS—There was some demand over the cable and one or two round lots were placed on Liverpool account. The local demand continues slow and the market is quiet with no change in prices to note. We quote: Choice candled stock, 15½ to 16c.; straight lots, 14 to 14½c.; No. 2, 11 to 12c., and culls, 9 to 10c. per dozen.

MAPLE PRODUCT—A few small lots of maple syrup are coming forward, but the demand at present for the same is slow, and the market is quiet. We quote: Syrup, in small tins, 55 to 60c., and sugar, 7¾ to 8c. per lb.

HONEY—There is very little doing in honey and the market is quiet. Old white clover extracted is offering at 6½ to 7c. per lb.

BEANS—Business in beans is chiefly of a jobbing character and prices rule steady at 95c. to $1 for choice hand-picked, and 85 to 90c. for primes.

POTATOES—Receipts of potatoes are fairly liberal for which the demand in a small way is fair, and prices are unchanged at 35 to 40c. per bag.

ASHES—The demand for ashes is still slow and the market remains quiet. We quote: First sorts, $3.70 to $3.75; seconds, do., $3.50, and first pearls, $5.25 to $5.50 per 100 lb.

FLOUR AND GRAIN.

FLOUR—There was no material change in the situation of the flour market. The demand was fair from local and country buyers for small lots, and a moderate amount of business was done. We quote: Winter wheat patents, $3.75 to $3.90; straight rollers, $3.30 to $3.40; in bags, $1.60 to $1.65; Manitoba patents, $4 to $4.20; strong bakers', $3.60 to $3.80.

GRAIN—There was nothing special to note in the local grain situation to-day. The decline in wheat prices at American centres has checked the foreign demand here for the same, in consequence the volume of business done over the cable to-day was small. There continues to be a fair inquiry for new crop peas, but shippers are not disposed to accept present bids for any more. On spot, they are bidding 65c. in store, September delivery. The market for new crop oats was firmer, 29¼c. being bid for round lots afloat, September delivery. There was a good demand for No. 1 hard Manitoba wheat in the Winnipeg market, and prices for such advanced 1c. over Saturday's closing, but other grades closed a trifle lower.

MEAL.—Business in meal continues quiet, and the market is still unsettled. Rolled oats are quoted at $3.65 to $3.67½ per bbl., and at $1.70 to $1.72½ per bag, but these figures are being shaded in some cases.

FEED.—There is nothing new to note in feed, supplies being still short, and prices firm. We quote—Ontario bran, in bulk, $14 to $14.50; and shorts, $15 to $15.50 per ton; Manitoba bran, $14; shorts, $16 to $17; mouillie, $18 to $25 per ton, including bags.

HAY.—The demand for baled hay was better, and a fair amount of business was done. We quote: Choice No. 1, $8 to $8.50; No. 2, $6 to $6.50, and clover, $5.50 to $6 per ton, on track.

PROVISIONS.

The local market was without any new feature. The demand is only fair for cured meats, and other lines are moving slow,

TEAS TEAS TEAS

A NEW Consignment of Indians, Ceylons, and Japans in hand. Wholesale only.

S. H. EWING & SONS, 96 King St., Montreal.

consequently, trade on the whole is quiet. We quote as follows: Heavy Canadian short cut mess pork, $16; short cut back, $15.50; selected heavy short cut boneless mess, $16.50; and heavy long cut mess, $15 per barrel. Pure Canadian lard in pails, 7c. to 7¼c. per lb.; and compound refined, 5½c. to 5¾c. per lb. Hams 12c. to 13½c., and bacon 11½c. to 12½c. per lb.

CHEESE AND BUTTER.

CHEESE — The past eight days has developed renewed excitement in the cheese market, which has led to an advance since last week of over 1c. per lb. on the export basis. Business was done over the cables at 11¼c. for Westerns, and 11⅛c. for Easterns, while one line of 5,000 boxes Easterns, comprising Julys and Augusts, chiefly the latter, sold at 11c. At the wharf, Monday morning, 7,000 or 8,000 cheese were disposed off, and 10¾ to 11c. was the ruling price, and in the case of some inferior lots prices ranged down to 10¼c. This is an advance of over a full cent since last Monday, and to say that it is entirely due to speculation is absurd. Of course, speculative buying has had a great deal to do with it, but the drouth in Great Britain is the primary cause of the current high prices. The Liverpool cable advanced another 6d. to 51s.6d. for colored, and 50s.6d. for white.

BUTTER—The market shows a turn to more steadiness, though the actual change is slight. At the boat on Monday morning, creamery sold all the way from 20½ to to 21¾c. from first hands, which, of course, means an advance for dealing between traders. Western dairy, in shipping lots, was firm at 15½ to 16c. The local jobbing trade is quiet: Creamery, 21½ to 22c.; Townships dairy, 17 to 17½c., and western, 16 to 16½c.

MONTREAL NOTES.

Cables note an advance of 6d. all around in currants at primary markets.

The decline in sugar at New York has not affected this market to any extent.

The possibility of an advance in the jobbing price of molasses is being discussed.

A sensational jump of a full cent per pound in cheese is a leading feature this week.

Estimates state that the pack of new canned corn will be 25 per cent. short this season.

Tapioca for forward shipment is held very firm, and none could be laid down here under 4c. duty paid.

Louis Picard has started in business as grocer in Montreal.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., August 31, 1899.

WHILE business is still somewhat quiet, there is an improvement noticed. Market being somewhat steady affects sales. Dried fruits incline to have attention, but dealers prefer to await events, hoping for lower figures. While payments through the trade are fair, three failures within the past few weeks have not been without their effect. The fact is, dealers get credit too easily, and in the end there is loss. In tea, fair stocks of new have arrived; prices are firm and reports firm. China teas favor rather firmer figures. In spices, the tendency is stronger, particularly in pepper. Tapioca is still high. Hops are a very light sale; prices are high. Retail trade is particularly good. The city is full of strangers, the hotels being unable to accommodate them.

OIL —At this season burning oils become active, and large orders are being booked. Prices are firm. A new oil light has been shown in the city, which is very brilliant, and should it prove a success, would mean an increased demand. Lubricating oils are quiet and easy. Paint oils keep very high, and have but a light sale. In cod oil receipts are as yet small; price is low. It

AMERICAN SUGAR.

We quote in car loads (mixed cars if you wish), Standard Granulated and Bright Yellow Sugars, FREIGHT and DUTY PREPAID, as follows:

Brockville, Berlin, Belleville, Brampton, Brantford, Chatham, Cobourg, Delhi, Guelph, Lindsay, Napanee, Peterboro', Prescott, Port Hope, Port Perry, Simcoe, Sarnia, Stratford, St. Catharines, St. Marys, St. Thomas, Woodstock.—Standard Granulated, $4.60 per hundred; Bright Yellow, $3.53 per hundred.

Barrie, Collingwood, Goderich, Listowel, Meaford, Orillia, Owen Sound.—Standard Granulated, $4.62½ per hundred; Bright Yellow, $3.55 per hundred.

Dundalk, Markdale, Orangeville, Pembroke, Renfrew, Shelburne, Sault Ste. Marie.—Standard Granulated, $4.65 per hundred; Bright Yellow, $3.57 per hundred.

We will be pleased to quote any other point not mentioned above.

We quote Macdonald's Tobaccos, f.o.b. Toronto, as follows: Brier, 8's, at 61 cents per pound; Prince of Wales, 8s or 16's, at 63 cents per pound.

57 Front St. E., Toronto. **A. H. CANNING & CO.**

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE. DERBY

Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.
Also **SALTPETRE**, car lots or less.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can

Telephone 645.

SELL . . .

GOOD WILL SOAP.

35% profit at six for a quarter.

Vanluven & Co., Napanee, Ont.

READY LUNCH BEEF

Sells on Sight!

Handsomest label you ever saw; contents equal to appearance. Handsome hanger in each box.

2s retail at 25c.

Once their habitations are sprinkled with

Helpepper

nothing will induce vermin to remain.

LEEMING, MILES & CO., General Agents for Canada, **MONTREAL.**

SLEE, SLEE & CO., Limited

Tower Bridge Works, - - - London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to

CLARK, RAE & CO., 49 King Street West, **TORONTO, ONT.**

GRIMBLE'S English Malt **VINEGAR**

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.



The Leader Lawn Swing

Children's Delight, Satisfying to all, Perfectly Safe, Very Strong, Most Restful and Invigorating.

ORDER NOW.

THE DOWSWELL MANUFACTURING CO., LIMITED,

HAMILTON, ONT.

Hugh Walker & Son Wholesale Fruit and Commission Merchants

Consignments carefully handled.

GUELPH, ONT.

seems that a manufactured oil has largely taken the place of cod oil for manufacturing purposes, giving satisfaction at a lower price.

SALT—There have been no receipts of English salt during the week. Market is well supplied, and there is no change in price. There is a good active demand. In Canadian salt there is rather less sale as the dairy season advances. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—There is still some inquiry from the trade for corn, peas and tomatoes, but packers have very few if any to offer; in fact, it is said some will not be able to fill their orders, particularly for corn. Except in peas, stocks are light, and corn and tomatoes will come on a bare market. This is true of other lines, as salmon, peaches and golden apples. The latter are firmer, but trade is largely supplied. Lobsters will be higher than ever this fall; in fact, are so high as to have little or no sale. Oysters are rather higher, and scarce. Pineapple is marked up; in fact, is hard to get, and as packing season is over is likely to still further advance. Sardines, particularly natives, have improved sale. Haddies are likely to rule higher, as pack is smaller than was expected. Clams and bloaters have a good sale.

GREEN FRUITS—This is a very active line. Apples and Californian fruits are leading in the demand. In the former, American fruit is still supplied, but the larger part of the sale is New Brunswick fruit, which is of nice quality. As yet, the price is quite high. Some apples from Nova Scotia are being received, but the quality is poor, and sales are largely made by auction. Pears are in favor, and some very nice eastern Bartletts have been received, and sell low. Californians are of large size and hold high. Peaches of nice quality are received, both Ontario and Californian. They, with Californian plums, hold at an even figure. Ontario plums are quite plentiful, and, owing to a small crop in Nova Scotia, will be more largely used than usual. Oranges have but light sale. Lemons are higher, and move quite freely. Bananas still have a good sale. Small cranberries are a light crop, and are quite high in price. Blueberries are very plentiful, and are low. Raspberries are about out of the market. In tomatoes, natives are more freely received, but a good many Ontarios are still sold. Prices are lower.

DRIED FRUITS—Except a few Valencias for early shipment and some candied peels little has been done in new fruits. Prices of Californians are daily expected. In Valencias, dealers hope for lower figures later. Currants show quite a range in the figures quoted by different brokers, and buyers hold off. Outside of the buyers, who are bound to look for lower figures, the feeling is that higher prices will rule. In spot stocks, prices are low and there is but limited sale. In prunes, there is some inquiry, but little will be done until the new year. The position is considered strong, and price asked on new Californian fruit is rather higher than last season. In regard to apples there is a difference of opinion, but, while figures may be lower than last season, there is not likely to be any very low prices. In onions, American are now supplying the trade. Prices are still quite high. Nuts, particularly filberts, will rule quite high this season.

SUGAR—There is no change in prices. Yellows rule rather lower in proportion to granulated, and are having rather more active demand. On the whole, the tendency is firm and any change is expected to favor holders.

MOLASSES—The presence of considerable New Orleans in desirable packages and of particularly good value at the figure asked has created a somewhat easier tone in the market. Porto Rico held here is very fine stock, and, while there is a fair supply, prices are firmly held. Barbadoes is high and scarce. The stock of other grades is small.

PRODUCE—Eggs are not plentiful, but the demand is not large. Prices are kept quite firm. Buyers are now particular about quality, but such as are coming in give good satisfaction. Butter is very plentiful and only best stock will bring even a fair price. There is only a retail demand for creamery. The one large factory making butter in this Province is shipping it to England. Cheese are lower here than at any outside point. Stocks are light and factories have largely sold for export, many having contracted for their season's output. The factories have received fair prices, but in some cases below market value. The loss, because of no proper way of selling, will amount to several thousand dollars.

FISH.—All lines are scarce, particularly fresh fish. There are almost no fresh fish. The run of fall shad was light, and best pickled shad will rule high. Dry cod hold their price, but any increased receipts will tend to rather easier figures. Pollock keep high, and are likely to rule firm. In pickled herring, firm figures rule. At Nova Scotian points light catches are reported, and, as they are the early fish, they are the best. Large fish will rule high. In Grand Manan herring, late catch fish are the best. New smoked are still high, but with freer arrivals lower figures will rule. We quote: Large and medium dry cod, $3.75 to $4; small, $2.50; pickled shad, $3.50 to $5, as to quality; haddies, 4½c. per lb.; smoked herring, 7 to 8c.; fresh haddock and cod, 2c.; boneless fish, 4 to 5c.; pollock, $2.25 per 100; pickled herring, $1.75 per half bbl.

PROVISIONS.—There is more inquiry, and meats tend higher. In all grades of pork higher prices are asked. Chief supplies are coming from Boston. They are selling below Western figures. Beef is firmer. In smoked meats, market is being more largely supplied by local cured. Prices, at present, are quite firm. Lard is still low, but tendency is towards higher prices.

FLOUR, FEED, AND MEAL — In flour, there is a better movement, and rather higher figures rule, particularly in Ontario grades. There is quite a range in Manitobas. Oats are scarce, and show little change in price. Rather lower prices rule in oatmeal, but, at present, shippers look for but little change. Cornmeal is scarce, and full figures are asked. The limited supply causes rather higher figures. Beans have more inquiry, but local sales are light. Prices are firmly held. Our farmers have had good haying weather, and a fair crop and better figures are expected than last year. We quote: Manitoba flour, $4.55 to $4.70; best Ontario, $3.85 to $4.10; medium, $3.60 to $3.75; oatmeal, $3.90 to $4.10; cornmeal, $2.25 to $2.30; middlings, $21 to $22; oats, 41 to 43c.; hand-picked beans, $1.05 to $1.10; prime, 95 to $1.00; yellow-eye beans, $1.90 to $2; split peas, $4.10 to $4.15; round, $3.25 to $3.40; pot barley, $4.10 to $4.15; hay, $7.

ST. JOHN NOTES.

J. J. Bostwick received this week a shipment of canned meat from The Wm. Davies Co., Limited, Toronto.

Two young St. John business men are going with Armour & Co., of Chicago, namely, F. Merritt, late with Puddington & Merritt, and R. F. J. Parkin, late with Dunn & Co.

The loss to farmers and cheese factorymen, in both this Province and Nova Scotia, on account of not having public cheese sales will, this season, run into thousands of dollars.

Said a dealer to a broker: "What difference do your people make between hand-picked and prime beans?" The reply was, "5c." "Oh," says the dealer, "I am offered primes 8c. below hand-picked." "Yes," replied the broker, "but they charge you 8c. more for their hand-picked than their primes, and we charge but 5c. more."

TRADE CHAT.

AN exchange says it is estimated that the various canning factories in Picton, Belleville, Bloomfield and Trenton will this year turn out over 6,000,000 cans. One factory in Picton, that will turn out 2,500,000 cans, 12 years ago only turned out 136,000 cans.

It is reported by the mercantile agencies that the store of A. M. Cole, grocer, Vancouver, is closed.

All accounts against the late Isaac G. Hutchinson, general merchant, Brighton, N.S., are advertised for by Fred. H. Hutchinson, administrator of the estate.

At a meeting of the Stratford, Ont., Board of Trade, it was decided to reorganize the board, and to call a meeting in September to elect new officers and to arrange a policy of action.

The Dominion Government has decided, by Order-in-Council, to admit free of duty all sugar or molasses of cane or beet testing under 35 deg. by the polariscope, for use in the manufacture of compressed food for live stock, when imported by the manufacturers of such food, to be used only in their own factories.

Thomas Wilson, fruit inspector for British Columbia, is visiting Winnipeg and other points in Manitoba and the Territories studying the fruit markets there with a view of capturing this trade for British Columbia, where the fruit-growing industry is being rapidly developed.

VISIT US.

When in our city call and see us. We won't urge you to buy goods if not requiring, but we might be tempted to show you any specials which we may have, and can now advise that we are busy collecting for your inspection when you call. Our office and staff will be at your disposal, and we shall be glad to renew old acquaintances and make new ones. We say again come and see us.

Our customers do not always know what we pay for goods, but they can always find out what we sell them at. That is where the money is in it for them. In asking you to acquaint yourselves with what we have to offer, we are asking you to adopt the same policy in your buying that we have ourselves adopted, and which enables us to offer you uniformly rock-bottom values, not to speak of frequent specials. We adhere to the policy of buying where we can buy best, and when we can buy best. We welcome all reputable sellers to offer us goods. We ask all reputable buyers to secure our offers.

NOW ON THE WAY.

One carload, 200 barrels, Tomato Catsup, quart bottles, packed 4 dozen in barrel. Manufactured by The Joseph Campbell Preserving Co., of Camden, N. J., under "Crescent" brand. Quality as good as the best. Price away lower than any other high-grade catsup---$1.50 per dozen.

SUGARS . . .

We will sell you either Canadian or American at a delivered or f. o. b. price Toronto or Montreal—and more interesting still, we will sell you at less than combination prices.

H. P. ECKARDT & CO.

Wholesale Grocers and Tea Jobbers,

Cor. Front and Scott Streets, TORONTO.

Blue Label Tomato ..Ketchup



is the only Ketchup as good as Blue Label—made of finest, reddest, ripest tomatoes, seasoned with the best of spices and put up in sterilized bottles.



Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

SPARKLING

WHAT?

Pure Gold Jelly Powder

Up to the date of this number of THE CANADIAN GROCER, it has no rival in the following qualities, viz.:

SPARKLING BRILLIANCY
PURE INGREDIENTS
DELICIOUS FLAVORS
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It is a **quick seller,** and a **money-maker.**
You probably have it.
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THE PURE GOLD MFG. CO., Limited

Write us for book of recipes. 31-33 Front St. East, TORONTO

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First, last and all the time.

Send us your quotations on Butter, Eggs, Cheese, etc., etc., or your enquiries for prices.

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Branches: Victoria and Nelson.

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EXHIBITION BUTTER

We are anxious for good dairy butter; the demand will be good for the next two weeks. We can realize good prices at present. Ship at once.

T. H. SMITH & CO.

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Telephone 8355.

POULTRY WANTED ALSO.

THE MANITOBA

Produce & Commission Co.

Limited

WINNIPEG, MANITOBA.

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Fruits, Cured Meats

PICKLED, DRY AND SMOKED FISH

Consignments and Correspondence Solicited.

BRANCHES AT:
Vancouver,
Victoria,
Nelson,
Rossland,
B.C.



California Fruit will Soon be Over for Preserving. Place your orders now.

PEACHES
PLUMS
PEARS

We are now receiving a car every day.
Heaviest receivers in Canada.

The . . .

Macpherson Fruit Co.

WINNIPEG, MAN. Limited

CURRENT MARKET QUOTATIONS

August 31, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the diredt control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb.	.....	.....	.....	.....	14	16	.....	.....
" " pound prints	.....	.....	17	18	17	18	.....	.....
" " tubs, best	.....	.....	16	17½	15	16	.....	.....
" " tubs, second grade	.....	.....	12	14	12	14	.....	.....
Creamery, tubs and boxes	.....	20	21	22	18	19	.....	.....
" prints and squares	.....	.....	22	23	19	20	.....	.....
Cheese, per lb	10	10¼	10¾	11½	9½	10	.....	.....
Eggs, per doz	13	15	12½	13½	13	14	.....	.....

CANNED GOODS

Apples, 3's	$0 90	$0 85	$0 90	$1 00	$1 10	$1 1	$1 25	
" gallons	2 10	2 25	2 40	2 25	2 40	3 00	3 25	
Asparagus	.....	.....	2 40	.....	.....	.....	.....	
Beets	.....	.....	.....	1 00	.....	.....	.....	
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	75	85	80	90	90	95
Beans, 2's	.....	77½	75	80	90	95	.....	90
Corn, 2's	90	1 00	90	95	1 10	1 15	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 80	1 85	2 30	2 40	1 75	1 90
" white	.....	.....	1 75	1 80	..	.....	.....	.....
Peas, 2's	.....	75	75	80	75	80	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 65	1 75	.....	1 15
" " 3's	.....	2 10	2 00	2 40	2 25	2 50	2 40	2 50
Pineapple, 2's	.....	2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's	.....	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	.....	2 50	1 60	1 75	1 75	1 80	.....	1 60
" 3's	.....	2 50	2 50	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	.....	.....	1 10	1 25	1 30	1 60	.....	1 40
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	1 40
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	65	75	90	1 00	.....	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	1 40	1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2 s	1 35	1 50	1 50	1 60	1 65	1 5	.....	1 70
Succotash, 2's	.....	.....	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	75	78	80	85	95	1 00	.....	1 10
Lobster, talls	..	2 50	2 95	2 75	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 65	1 75	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 3	1 50	1 30	1 60	1 25	1 50	1 20	1 30
" " flats	1 40	1 60	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	..	.....	1 50	1 60	.....	1 60	.....	...
" " Clover Leaf, talls	1 to 4 cases	.....	.....	1 50	.....	.....	.....	.....
	5 " 9 "	.....	.....	1 ·7½	.....	.....	.....	.....
	10 " 25 "	.....	.....	1 45	.....	.....	.....	.....
" " Clover Leaf, flats	1 " 4 "	.....	.....	1 65	.....	.....	.....	.....
	5 " 9 "	.....	.....	1 62½	.....	.....	.....	.....
	10 " 25 "	.....	.....	1 60	.....	.....	.....	.....
" Cohoes	1 05	1 15	1 05	1 10	1 00	1 10	95	1 12
Sardines, Albert, ¼'s	.....	12	12½	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsman, ¼'s	.....	12½	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" ½'s	.....	18	18½	23	10	11	.....	.....
" P. & C., ¼'s	.....	.....	23	25	24	25	.....	.....
" ½'s	.....	.....	33	34	33	36	.....	.....
" American, ¼'s	.....	.....	4	4½	4	5	.....	.....
" ½'s	.....	.....	■	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 20	1 50	1 00	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 30	1 45	1 55	1 60	.....	2 00	1 90	2 00

GREEN FRUITS

Oranges, Sorrento, boxes	$3 25	$4 00	.....	.....	$4 00	$4 50	.....	.....
" " ½ boxes	.....	.....	.....	.....	2 00	2 25	.....	.....
Lemons, Messina, p. box	2 00	3 00	3 00	4 00	4 50	5 00	.....	.....
Bananas, per bunch	90	1 50	1 00	1 75	1 75	2 25	.....	.....
Cocoanuts, per 100	3 25	3 50	.....	4 00	3 25	3 50	.....	.....
Tomatoes, Can., per basket	35	50	15	18	40	50	.....	.....
Red Peppers, per basket	.....	.....	40	60	.....	.....	.....	.....
Peaches, Cal., per crate	1 10	1 40	1 :5	1 50	1 25	1 50	.....	.....
Plums, " "	1 25	2 00	2 00	3 00	.....	.....	.....	.....
Watermelons, each	15	20	.....	.....	30	40	.....	.....
Raspberries, per quart	7½	8½	.....	.....	7	8	.....	.....
Lawtonberries, per quart	.....	.....	5	7	.....	.....	.....	.....
Huckleberries, per basket	.....	.....	50	65	.....	.....	.....	.....
Canadian Peaches, per basket	30	40	40	1 25	50	60	.....	.....
" Pears, "	25	40	23	60	50	60	.....	.....
" Plums, "	40	50	30	50	50	60	.....	.....
Canadian Grapes, per basket	.....	.....	20	50	.....	.....	.....	.....
Sweet Potatoes, per bbl.	.....	.....	3 75	4 00	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 45	$4 64	$4 65	4 55	4 65	5⅛	5¼
Granulated, Acadia	.....	4 55	.....	4 60	.....	4 55	.....	.....
Granulated, foreign	.....	.....	.....	4 60	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 65	.....	5 15	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 75	.....	5 25	.....	.....	.....	.....
Extra Ground Icing, bbls.	.....	5 25	.....	5 35	.....	.....	.....	7
Powdered, bbls	.....	5 10	.....	5 20	5¾	6	.....	6¾
Phœnix	.....	4 30	.....	4 40	.....	.....	.....	.....
Cream	.....	4 30	.....	4 40	.....	.....	.....	.....
Extra bright	.....	4 15	.....	4 25	3¾	3⅞	4½	4⅝
Bright coffee	.....	4 05	..	4 15	3⅝	3⅝	.....	.....
Bright yellow	.....	.....	.....	4 05	.....	.....	.....	.....
No. 3 yellow	.....	3 80	.....	3 40	3½	3¼	.....	.....
No. 2 yellow	.....	3 75	.....	3 85	.....	.....	.....	.....
No. 1 yellow	.....	3 65	.....	3 75	.....	.....	.....	.....
Foreign, yellow	.....	.....	.....	3 80	.....	.....	.....	.....
Trinidad	.....	.....	.....	.....	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Wire nails, base	.....	$2 80	... ..	$2 90	.....	.....	.....	.....
Cut nails, base	.....	2 25	.....	2 25	.....	.....	.....	.....
Barbed wire, per 100-lb.	.....	3 00	. ...	3 25	.....	.. ...	.....	.....
Smooth Steel Wire (oiled and annealed, etc.), base	.....	2 85	.....	3 00	.....	.....	.....	.....
White lead, No. 1	....	5 62½	.....	5 75	.....	.....	.....	.....
Linseed oil, raw	.....	57	.....	68	.....	.....	.....	.....
" boiled	.....	60	.....	61	.....	.....	.....	.....
Turpentine	71	72	.....	76	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups—								
Dark	.....	1¾	.....	..	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Corn Syrup, barrel, per lb	.....	.....	.....	2½	.....	.....	.....	.....
" " ½ bbls. "	.....	.....	.....	2⅝	.....	.....	.....	.....
" " kegs "	.....	.....	.....	2¾	.....	.....	.....	.....
" " 3 gal. pails each.	.....	.....	.....	1 20	.....	.....	.....	.....
" " 2 gal. "	.....	.....	.....	90	.....	.....	.....	.....
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	35	45
Barbadoes	.....	36	.....	.....	30	32	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.....	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 50	$1 60	$1 50	$1 60	.....	$1 50
" " 2-lb. cans	.....	2 65	2 65	2 75	2 50	2 75	.....	2 50
" " 4-lb. cans	.....	.....	5 25	5 00	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 2>	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	18 50	19 50	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 80	3 00	.....	2 75
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 25
English brawn, 2-lb. can	.....	2 40	2 50	2 50	2 75	2 80	.....	2 50
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....	.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull, 2-lb. can	.....	.....	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 75	2 80	2 95	.....	3 25	.....	.....

CANDIED PEELS

Lemon, per lb	.....	.....	10½	12	.....	.....	.....	.....
Orange, "	.....	.....	.....	12½	.....	.....	.....	.....
Citron, "	.....	.....	17	19	.....	.....	.....	.....

FRUITS

Foreign—								
Currants, Provincials, bbl.	.....	4⅛	4½	4¾	4½	5	5	5¼
" ⅛-bbls.	.....	4¼	.....	.....	6	7	5¼	4¾
" Filiatras, bbls	.....	4¼	4¾	4⅞	5¾	6¼	.....	.....
" " ⅛-bbls.	.....	4⅜	4¾	4⅞	5	6	.....	5½
" " cases	.....	4½	5¼	5½	5½	7	.....	.....
" " ⅛-cases.	.....	4¾	.....	5½	5½	6	.....	5⅜
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" " ⅛-bbls	.....	.....	.....	.....	6	7	.....	.....
" " cases	.....	.....	5½	6½	7	7¼	.....	.....
" " ⅛-cases.	.....	5⅛	5¾	6⅜	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6½	7	7	8	.....	.....
Dates, boxes	5¼	6	7	7½	6	6½	.....	.....
Figs, 10-lb. boxes, per lb.	.....	.....	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	.....	.....	.....
" Mats, per lb	.....	.....	.....	3½	3¾	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	...	12	.....	.....	.....	.....
Prunes, California, 40's	.....	.....	8½	11	10	12	.....	.....
" " 50's	.....	.....	8	9¼	8½	9	.....	.....
" " 60's	.....	8	7½	8½	■	8½	..	.....
" " 70's	.....	7½	7	7¾	7½	■	.....	.....
" " 80's	.....	7	6¾	7	7	7½	.....	.....
" " 90's	.....	6	5½	6½	6½	7	.....	.....
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	.....	.....	.....	.....
" " D	.....	.....	.....	6	.....	.....	.....	.....
" " U	.....	.....	.....	5¼	.....	.....	.....	.....
Raisins, Valencia, off stalk	.....	4	.....	4½	5	6	.....	1 50
" Fine off stalk	4¼	4½	5½	6	5	¼	.....	1 65
" Selected	5	5⅜	.....	.....	■	7	.....	1 75
" Layers	.....	5¾	.....	.....	5¾	6	.....	1 85
" Sultanas	.....	.....	10	15	10	12	10	12
" California, 3-crown	.....	6¾	7	7½	7	7¾	.....	6½
" " 4-crown	.....	7⅜	7¾	8	8	8¼	7¾	8
Domestic—Apples, dried	6	6½	6	6½	5½	6	.....	.....
" " evaporated	9	9½	9½	10½	9½	10	.....	10½
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	.....	19	16	18	19	19½

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	.....	8	.....	.....	.....	8½
Smoked meats—								
Breakfast bacon	10½	12	12	12½	.....	.....	.....	11½
Rolls	.....	9	....	■	9	10	.....	10½
Hams	10½	12	13	13½	11	13	.....	11
Shoulder hams	.....	10	8¼	8½	8	8	.....	9½
Backs	.....	.....	11	11½	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 50	15 00	14 00	15 00	16 00	17 00
" short cut	.....	.....	16 50	17 00	15 00	15 50	16 50	17 50
Clear shoulder mess	.....	.....	.....	12 50	14 00	14 50	.....	.....
Plate beef	.....	.....	.....	11 50	13 50	14 50	.....	.....
Lard, tierces, per lb	.....	6½	....	6¾	6½	6¾	9	9½
Tubs	6¾	7	.....	7	7	7¼	.....	.....
Pails	.....	.....	.....	7¼	7¼	7½	.....	9
Shortening, in 60-lb. tubs	.....	.....	7¼	7½	.....	7¼	.....	.....

There is no Starch

that will give your customers better satisfaction for general laundry purposes than

Lily White Gloss.

1-lb. Packages.
6-lb. Enamelled Tins.
6-lb. Toy Trunks.

The **Brantford Starch Co.,** *Limited*

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha		24	23	28	25	30	24	25
Old Government Java		27	22	30	25	30	24	25
Rio		10	7½	12	12	13	8¾	9½
Plantation Ceylon		25	25	30	29	31		
Porto Rico			22	25	24	28		
Gautemala			22	25	24	26		
Jamaica		18	15	20	18	22		
Maracaibo		13	13	16	13	15		

NUTS

Brazil	12	13	12½	13	12	12½		
Valencia shelled almonds	28	30	28	30				
Tarragona almonds	12	15	12	14	11	12		
Peanuts (roasted)	6½	9½	9	10	9	10		
" (green)	5½	8	7	9				
Cocoanuts, per sack		3 00		3 75	3 50	4 00		
" per doz				60	60	70		
Grenoble walnuts		12	12	13	12	13		
Marbot walnuts					9	10		
Bordeaux walnuts					9	10		
Sicily filberts		7¾	8½	9	8	10		
Naples filberts	10	11	10	11	10	11		
Pecans	10	11	10	11	11	12		
Shelled Walnuts		25	25	28				

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	4⅛	4¼
Patna, per lb			4¾	5	5	5		
Japan			5½	6	5	6		5
Imperial Seeta			4⅞	5½	5	6		
Extra Burmah			4¼	4⅜	4	5		
Java, extra			6	6½	6	7		
Sago	3¾	4½	3½	4½	5	6		5
Tapioca	3¾	4½	4¼	4¾	5	6		5
Macaroni, dom'ic, per lb., bulk				7½				
" imp'd, 1-lb. pkg., French			9	10				
" " " Italian			11	12½				

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00	2 00	2 50
Sal soda, per bbl	70	75	70	80	85	90		1¾
Sal Soda, per keg	95	1 00	95	1 00	95	1 00		

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	15	12	14	14	15		15
" in 5-lb. cans	14	17	14	15	15	18		
" whole	11	12	11	13	12	13		15
Pepper, white, ground, in kegs, pails, boxes	20	23	18	24	24	26		35
" " 5-lb. cans	20	23	20	26	20	22		
" " whole	19	25	19	25	20	22		
Ginger, Jamaica	19	25	18	25	20	25		
Cloves, whole	12	30	14	35	18	20		
Pure mixed spice	25	30	25	30	25	30		
Cassia	30	40	20	40	18	30		25
Cream tartar, French		25	24	25	20	22		
" " best		28	25	30	25	30		
Allspice	13	17	13	16	16	18		20

PETROLEUM

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Canadian		12		14	15	16¼		
Sarnia water white	12	13		15	16	17¼		
Carbon safety		17						
American water white	17	17½		16½	17	18½		
Pratt's Astral	18	19		18				

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	12½	60	12	60	11	40		
Caddies Paking, Kaisow	17	40	16	50	15	40		
Indian—Darjeelings	55	55	45	55	50	50		
Assam Pekoes	50	40	50	40	16	40		
Pekoe Souchong	18	25	18	25	17	24		
Ceylon—Broken Pekoes	35	42	35	42	34	40		
Pekoes	20	30	20	30	20	30		
Pekoe Souchong	17½	40	17	35	17	35		
China Greens—								
Gunpowder—Cases, extra firsts	42	50	41	50				
Half-chests, ordinary firsts	22	28	22	28				
Young Hyson—Cases, sifted extra firsts	43	50	42	50				
Cases, small leaf, firsts	35	40	35	40				
Half-chests, ordinary firsts	23	28	22	28				
Half-chests, seconds	17	19	17	19				
" thirds	15	17	15	17				
" common	13	14	13	14				
Pingsueys—								
Young Hyson—½-chests, firsts	28	32	28	32	30	40		
" seconds	16	19	16	19				
Half-boxes, firsts	28	32	28	32				
" seconds	16	19	16	19				
Japan—								
½-chests, finest May pickings	38	40	38	40				
Choice	32	36	32	36				
Finest	28	30	28	30				
Fine	25	27	25	27				
Good Medium	22	24	22	24				
Medium	19	20	19	20				
Good common	16	18	16	18				
Common	13	15	13½	15				
Nagasaki, ½-chests Pekoe	16	22	16	22				
" " Oolong	14	15	14	15				
" " Gunpowder	16	19	16	19				
" " Siftings	7½	11	7½	11				

WOODENWARE

Pails, No. 1, 2-hoop					1 55		1 55	
" " 3-hoop					1 70		1 70	
" half grained					1 40		1 40	
" quarter, jam				90	1 08	90	1 08	
" candy, and covers			2 25	2 65	2 65	2 25	2 65	
Tubs, No. 0					8 50		8 50	
" " 1					7 00		7 00	
" " 2					6 00		6 00	
" " 3					5 00		5 00	

THE . . .

Watson, Foster Company

Limited

Manufacturers of all grades of WALL PAPERS

Montreal, Canada.



The Factory Producing the Most Modern, Artistic and Profitable Line of Paper Hangings on the Continent.

Have you made your selection of Wall Papers for season 1899-1900? If not, now is the time to inspect our more-than-ever popular line. Our representatives are now on the road. Will have much pleasure to call on you and show you through our new samples. The frequent introduction of up-to-date novelties, nobby styles, artistic gems, and popular sellers all through the extensive collection will render the ordeal a pleasing one to you. It will require very little argument to convince you that our assortment embraces the kind of papers you should have to hold your best trade and increase the volume of your business.

OUR HEAVY 21-INCH PAPERS in Flats, Plain Varnish Golds, and Embossed Varnish Golds;
INGRAINS—with their handsome, remarkably rich match Friezes;
EMBOSSED PULP EFFECTS—the newest specialty out, will obtain the above results for you.

Note.—Freight equalized with Toronto for towns West of Belleville and West and North of Toronto.

HINTS TO BUYERS.

WARREN BROS. & CO. have been appointed agents for the pickles manufactured by E. Manwaring, of Peckham, S. E.

The travelers of Lucas, Steele & Bristol have samples of Fischer's gelatine.

"We are showing good values in cleaned currants," remark John Sloan & Co.

A. Booth & Co. are offering oysters this week at $1.75 for selects and $1.50 for standards.

John Sloan & Co. have a shipment of boneless fish, 25's, also 100-lb. cases of skinless codfish.

A supply of Sealy's ocean kippered herring and finnan haddie has been received by The Eby, Blain Co., Limited.

The Greig Manufacturing Co. are expecting another shipment of "Valento" wine within the next two weeks.

Lucas, Steele & Bristol report they are experiencing good results from "Kiji" tea in 1-lb. packages and in bulk.

A shipment of Heaton's mixed pickles and chow chow has been passed into stock by The Eby, Blain Co., Limited.

T. Kinnear & Co. have taken into stock a shipment of boneless fish in 25-lb boxes: also half-barrels of No. 1 herrings.

Repeat orders of new season's Japans showing fine liquoring quality have been received by The Eby, Blain Co., Limited.

W. H. Gillard & Co. have on hand a range of very fine Rio coffees, which they are offering at low figures.

The Eby, Blain Co., Limited, are clearing out the balance of their stock "Gem" jars at reduced prices for this and next week only.

T. Kinnear & Co. have arriving a shipment of "Valento" wine in pints and quarts. "Valento" is non-alcoholic.

A full supply of domestic sardines, ¼'s in oil and tomato sauce and ¾'s in mustard, has come to hand with The Eby, Blain Co., Limited.

Warren Bros. & Co. are in receipt of a shipment of green Rio coffee. "I never saw a finer and more even sample," said a member of the firm.

Canned beets, both sliced and whole, are being offered by Lucas, Steele & Bristol. Their canned asparagus and canned spinach are pleasing everyone.

You can buy a genuine French sardine, key opener, ¼'s and ½'s, to retail respectively at 10c. and 20c., at The Eby, Blain Co., Limited.

In store with W. H. Gillard & Co. a consignment of Gillard's (England) new pickle and new sauce, the superior excellence of which goods is winning many friends in Canada.

CURRANTS FIRMER IN LONDON.

A London, England, paper of August 19, says: "Currants on the spot are firmer, supplies being very small, and the prices asked for new crop are higher than was expected, which is naturally having an influence on existing stocks. Samples of the new fruit are being received by post daily, and give the impression that most of the growths will be dry and good. Estimates of the weight of the crop are being reduced from day to day as the harvesting proceeds, and it becomes more possible to get at the out-turn. Speaking broadly it would appear that there is a shortage as compared with last season in every district except the 'Islands,' in which the crop is large and good."

PERSONAL MENTION.

Major John Sloan, of John Sloan & Co., is holidaying on the lower St. Lawrence.

On Thursday, last week, W. H. Tighe, grain dealer, etc., Chatham, Ont., who has been for some months troubled with brain trouble, went for a short walk. He has not since been henrd of. On Sunday, a book, identified as his, was found on the L.E. & D.R.R. bridge over the Thames river. The river has been dredged, but no trace of Mr. Tighe was discovered.

SELECTED WHOLE MIXED

Pickling Spices . . .

blended to produce the best results.

McLaren's Invincible Extracts

for your best trade.

Ocean Wave Baking Powder

the always reliable for good work.

Coffees . . . .

A large assortment of all kinds, green, roasted, ground.



25 & 27 MACNAB ST. S. HAMILTON, ONT.

Everything first-class. **Prompt shipment.**

The HAMILTON COFFEE & SPICE CO.

LIMITED

25 and 27 McNab Street South — HAMILTON

TEAS TEAS TEAS

It is only by close and constant attention, and by giving extra good values that we have built up a large business in **Teas.**

Nothing will be spared in this department to attain a higher level if possible. We are in it; **the trade knows what that means.**

We invite all those who have not tried our **Teas** yet to do so. Send us your orders, we guarantee entire satisfaction.

Samples sent without delay when asked for.

A SNAP

WE OFFER :

150 cases of Evaporated Apples, in first-class order, kept in cold storage, at 8c.

DO YOU WANT ANY ?

L. Chaput, Fils & Cie.

MONTREAL.

MANITOBA MARKETS.

WINNIPEG, August 28, 1899.

THE absorbing subject in Manitoba at the present is whether or not our enormous crop is to come off in prime condition. So far, reports from all directions are most encouraging. The August moon has passed the full and there has been no frost. There is no disguising the fact, however, that in many districts the crop is a little later than last year. Although wheat-cutting is progressing rapidly in some sections, yet, taking the Province as a whole, it will require fully ten days of fine warm weather to bring the crop to perfection, and, latterly, the weather has been cooler than could be desired, though with the end of the week warmer weather has set in.

Mr. Tom Wilson, member of the Board of Horticulture, is in the city in the interests of the British Columbian fruit growers. The Fruit Growers Association, of British Columbia, have this year secured the services of an expert packer from California, who is, at present, moving from station to station in that Province, supervising the packing of fruit for this market. The cars will be shipped through to Mr. Wilson at this point, and, it is likely, will be handled, through Bright & Johnson, of this city. The C.P.R. have undertaken to give special attention to the icing of the cars as they come through, and an earnest effort is being made to place British Columbian fruit on this market in prime condition. The time is most opportune, as California, Washington and Oregon plums are all somewhat short, and, in consequence, plums which retailed here at from $1.15 to $1.25 per crate last year, are selling this year for $1.50 to $1.75. Last year, 35 cars of Walla Walla fruit was sold on this market, this season 7 cars are the outside limit to be obtained. The green fruit market in this city has been pretty well cleared up during the week, but large shipments are expected on Monday. There have been several Ontario shipments of plums, peaches and pears, but, with the exception of small lots arriving by express, they have, as usual, arrived in poor condition. In grapes, a very fine sample of "Moore's Early" has been received per express, and these are quoted at 60c. the 10-lb. basket. One car of Ontario apples has arrived in fine condition. These are selling at $4 per bbl.; American apples. at $3.50. Montana crabs are a complete failure this season, there being no car lots to be had. The Southern crabs are arriving; barrels are very poor. They sell at $5.50. Tokay and Muscat grapes are arriving in small quantities from California, and sell at $3.50 the 20-lb. case. Bananas are growing scarce, and $3 is asked for bunches in good condition. A final car of watermelons, muskmelons and cantaloupes, are due to arrive Tuesday; these will be the last of the melons. The watermelons weigh 25 lb. apiece. Plums, $1.50 to $1.75, but Oregon fruit, due to arrive Tuesday or Wednesday, will probably go as low as $1.25. Lomons and oranges are without change.

In general groceries there has been no change in any line. Prices are firm. Trade is very fair for the season, but no active movement of any kind is reported. If anything might be said of canned goods, it is that the market appears rather stronger than last week.

CURED MEATS—This market continues very firm, but no additional advance over last week is reported. A good deal of American meat is coming on this market.

BUTTER—This market is active and advancing. Creamery has advanced 1c. during the week, and the quotation at factories is 17½ to 18c. There is report of one purchase of very fine creamery at 19c. In spite of the sharp advance in creamery, little change has taken place in dairy, with the exception that there is a slightly increased demand for small lots of strictly first-class fresh yellow dairy, for which 12c., country points, is paid. All other dairy ranges from 10 to 11c., with a tendency to go into cold storage. The first car of creamery, entirely the product of one creamery, went east to Montreal last night. It was shipped from the R. A. Lister creamery at Morris.

CHEESE—There is a sharp demand, and the supply in this Province is far below the requirements of the trade, and there is no doubt that lots from Ontario will soon be on the market. The price paid during the week was 9½ to 10c. There is no doubt that Manitoba dairymen have made a mistake in the matter of cheese production this year.

EGGS—This market is very stiff at 15c. delivered, Winnipeg. The quality of the eggs, however, is improving, as cooler weather prevails.

NOVA SCOTIAN FRUITS.

The Nova Scotian plum crop is light this year, and this market will have to depend on Ontario for its later supply. Both Ontario and Californian plums, pears and peaches are now on the market. Nova Scotian apples are beginning to arrive in small lots by schooner. The Forest Flower landed a few barrels last week.—Sun, St. John, N.B.

Robert Macdonald has sold out his grocery business on the corner of Neeve and Ontario streets, Guelph, to Steve Matthews, who will take possession at once. Mr. Macdonald will go on the road for C. Kloepfer, M.P., wholesale carriage hardware dealer, Guelph.

GUESSING FOR GOLD.

The Pure Gold Manufacturing Co. have opened another of their surprises for their patrons in the shape of a guessing contest, the subject of which is a large package of jelly powder, an enlarged fac-simile of their well-known package jelly powder. The prize is certainly a valuable one—no less than $100 in gold.

W. Lefaivre & Taschereau have been appointed curators of F. Gagnon & Fils, general merchants, etc., St. Paul's Bay, Que.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars.
3-lb. bars.
} 60 bars in box.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO. Limited

Tobacco That Sells

and pays the dealers from 25 to 45 per cent. profit is what we have to offer you.

Our Plug Chewings are:

POMMERY, highest grade, bright, 3½'s.
SMILAX, bright pounds.
HOLLY, bright, 3's and 8's.
BLACK BASS, Navy, all styles.

Our Plug Smoking Brands are:

MONARCH, 3½'s.
MARIGOLD, ROUGH and READY, 8's.
CLOVER, Double Thick, 8's.
BANNER, SOLACE, 13's.

Attractively packed in small boxes.

Hundreds of grocers are already handling them and are pleased with the goods.

Quality and price are in their favor.

We want our Tobaccos handled by every grocer in Canada.

Dominion Tobacco Co.

80 to 94 Papineau Ave., MONTREAL

SOVEREIGN BRAND SALMON

— IS THE FINEST QUALITY. —

PRICES ON 1899 PACK NOW READY.



All these **Brands are Finest Quality Sockeye.** We give special prominence to **"Sovereign" Brand,** as it is **Choicest Fraser River Salmon; white and gold** embossed label; tins **tissue wrapped.** For select trade. Delivery on contracts guaranteed.



Anglo-British Columbia Packing Company LIMITED

Wholesale Selling Agents: { WATT & SCOTT, Toronto. WATT, SCOTT & GOODACRE, Montreal. E. NICHOLSON, Winnipeg.

VANCOUVER, B.C.

WESTERN ASSURANCE COMPANY

Incorporated 1851.

Fire and Marine

Capital, subscribed	$2,000,000.00
Capital - - - -	1,000,000.00
Assets, over - -	2,340,000.00
Annual Income -	2,290,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President.
C. C. Foster, Secretary.

RIO COFFEE.

Shipment extra choice, colory coffees now in store ex Asiatic Prince.

WARREN BROS. & CO.

TORONTO.

NEW SEASONS

Moning Congou

NOW IN STORE.

PERKINS, INCE & CO.

TORONTO.

NEW SEASON'S

"Golden Leaf"

JAPANS

We have now in stock 50c., 40c. and 25c. lines; also Nibs and Siftings—all fully up to the usual high standard of cup quality. See our travellers or write for samples.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

East India Pickle Spice

Brightest, Cleanest, Best combination of choice **Whole Spices,** giving that piquant flavor relished by connoisseurs.

Largest 5 and 10c. packages. Best value in bulk.

Todhunter, Mitchell & Co.

TORONTO.



Hudson's Soap

A FINE POWDER. IN PACKETS ONLY.

Will wash more clothes, and do more work in much less time than any other Soap.

SOAK YOUR CLOTHES

with **HUDSON'S**, and the Dirt will slip out with about half the usual labour.

R. S. HUDSON,
30 Front St., East,
TORONTO.

Used in all the "Happy Homes of England."

"Couvert" Champagne

HAS A RECORD
OF OVER
100 YEARS.

It held first place a century ago—does now—always will.

Laporte, Martin & Cie.

MONTREAL.

We beg to Advise our Customers

and the trade generally that our travellers will be at No. **50 Bay Street,** (Room 37) Merchants' Bldg., Toronto, during the Exhibition, with full lines of samples of Earthenware, China, Glassware, Lamps, etc.

We may state that we carry a full stock of Haviland's French China, decorated and gilt, No. 2194, as well as Haviland's White China, round edge also. Full lines of J. & G. Meakins' celebrated ware, such as Enamelled and Gilt "Autumn Tints," White Granite, etc.

The JOHN L. CASSIDY CO., Limited, of Montreal

Crosse & Blackwell, Limited

New Season's

Candied and Drained Peels

LEMON ORANGE CITRON MIXED (O. L. & C.)

In 7-lb. Tins, In 7-lb. or 10-lb. Wood Boxes, In 1-lb. Cartoons.

C. E. COLSON & SON, MONTREAL.



EDDY'S

HOUSE, HORSE, SCRUB AND STOVE

BRUSHES

are pronounced by those who have used them to be without an equal. They are made by a new process and will **outlast** any other kind on the market.

We intend to push this Branch of our Business vigorously, and it will be to the best interests of our friends in the Trade to see that they are fully stocked with Brushes of our make.

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Quebec,	Hamilton,	London,	Kingston,	St. John, N.B.,
Halifax,	Winnipeg,	Victoria,	Vancouver,	St. John's, Nfld.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE estate of Ismael Guindon, general merchant, St. Faustin, Que., is offering 40c., cash, on the dollar.

G. W. Martin, grocer, Kentville, N.S., has assigned.

Jos. Bussiere, grocer, Quebec, is offering 50c. on the dollar.

Campbell Bros., general merchants, McAdam Junction, N.B., have assigned.

E. O. Ingalls, grocer, fancy goods dealer, etc., Selkirk, Ont., has assigned to Robert Bruce.

D. G. Cathcart, grocer, etc., Revelstoke, B.C., has assigned to The Parsons Produce Co.

Auguste Berube, cigar dealer and confectioner, Lake Megantic, Que., is offering 25c. on the dollar.

Paradis & Jobin have been appointed curators of J. & J. Nadeau, general merchants, etc., Cascapedia, Que.

James Martin has been appointed provisional guardian of M. A. Menard & Co., general merchants, Buckingham, Que.

L. N. Bourgeois & Co., general merchants, Danville, Que., have assigned, and a meeting of their creditors has been called.

PARTNERSHIPS FORMED AND DISSOLVED.

Shaw & Lloyd, grocers, Bridgetown, N.S., have registered dissolution.

Ford & Rogerson, grocers, Vancouver, have dissolved, E. B. G. Rogerson continuing.

Ulric and Joseph Messier have registered partnership under the style of Messier & Frere, grocers, Montreal.

Bouchier & McAdam, general merchants, Abbotsford, B.C., have dissolved, — Bouchier continuing.

Edouard D. Marceau has ceased to be a partner in the firm of L. Chaput, Fils & Cie., wholesale grocers, Montreal.

Racine & Frere, grocers, Montreal, have dissolved, and Clara Racine, wife of Damien Racine, has registered as proprietress.

Copartnership has been registered by James J. Hughes and George E. McFarlane as general merchants, under the style of Hughes & McFarlane, Souris, P.E.I.

The statement in last week's issue that Wood Bros, millers and grain dealers, Brantford, Ont., had been succeeded by The Brant Milling Co. was in error. The only change made in the firm was that W. B. Wood was succeeded by Thomas L. Wood. The firm style Wood Bros. continues unchanged.

SALES MADE AND PENDING.

The stock of A. N. Ellis & Co., general merchants, Carberry, Man., has been sold at auction for 59c. on the dollar to T. Finklestein.

The assets of Robert Robertson, general merchant, Burnstown, Ont., have been sold at auction.

CHANGES.

Wm. Moeser, grocer, Ottawa, has sold out.

J. P. Dixon, grocer, Montreal, has sold out.

Racine Freres, grocers, Montreal, have sold out at 71c. on the dollar.

A. H. Sperry & Co., grocers, Greenwood City, B.C., have been incorporated.

W. R. Erskine, general merchant, Atwood City, Ont., has been succeeded by G. Lougheed.

Mary C. Sequin, wife of Frank McGuire, has registered as tobacco and cigar dealer under the style of Frank McGuire.

John McFarlane, general merchant, etc., Campbell's Bay, Que., has retired. He has been succeeded by McFarlane Bros.

The stock of T. G. Clute, general merchant, Stirling, Ont., has been sold to W. R. Mather, who continues under the style of Clute & Mather.

L. J. Lahay, sawmiller and general merchant, Kearnay, Ont., has sold out his general store to D. S. Vincent, of Novar, Ont., who is selling out his Novar business and intends moving to Kearnay.

DEATHS.

D. Sissons, general merchant, Carlton, N.W.T., is dead.

A TRADE SERMON.

One of the London trade papers of recent date contains the following item :

"The personal estate has been valued at £31,534, and the gross value of the whole of the estate is £69,975, of Mr. Edwin Henry Booth, of Avenham Tower House, Preston, J. P., grocer, who died on January 13 last, aged 70 years, a native of Bury, where, when 11 years old, he ran errands for a tailor and draper, and had experience of the difficulty of living on 3s. per week. He began business as a grocer in Blackpool, and afterwards opened a shop in Chorley, and, 40 years ago, opened a third shop in Preston, where at that time ophans had no shelter but the workhouse. Mr. Booth and some friends, therefore, founded the society which has had its outcome in the Fulwood Orphanage, and of this institution he was treasurer until he died."

There are several trade sermons in the above paragraph, which is a type of similar items of trade news all the time being made public. It is an answer to the query, Does the grocery business pay? As a boy, this man earned 75c. per week; at threescore and ten he bequeathed a fortune of $350,000. Industry marked his entire career. Benevolence was with him practical, and not theoretical. The work of his life was rendering a needed service to the people and of using his gains in a way to benefit his fellows long after a busy life closed.—American Grocer.

Empire Smoking Tobacco

Ask your wholesaler for a sample caddy of

EMPIRE

AT

36 cents.

5, 10 and 15 cent Plugs.

Big Plugs

FOR

Little Money

Empire is a fine, cool smoke, and is sure to please. It is the largest, cheapest and best in Canada.

Made by the

EMPIRE TOBACCO CO., Limited

Granby, Que.

BUY ENGLISH PRODUCTS AND SUPPORT THE MOTHER COUNTRY.

BRUNNER, MOND & CO., L'T'D

NORTHWICH, ENGLAND.

Crescent 

Brand

ENGLISH

BICARBONATE OF SODA

SPECIALLY REFINED AND RECRYSTALIZED.

WHY PAY EXORBITANT PRICES FOR SODA IN PACKETS WHEN "BRUNNER, MOND'S" SODA IN DRUMS IS THE **PUREST** AND SO MUCH **CHEAPER?**

CONCENTRATED SAL SODA

(SESQUI-CARBONATE)

THE BEST AND MOST CONVENIENT FORM OF WASHING SODA. DOES NOT CHANGE ITS COMPOSITION WITH TIME OR HEAT. IT IS ALWAYS EQUALLY GOOD TO USE. DOES NOT INJURE THE MOST DELICATE FABRIC OR THE MOST DELICATE SKIN. 1-LB. DOES THE WORK OF 2-LBS. OF ORDINARY SAL SODA. AN ELEGANT PREPARATION, IT SHOULD BE STOCKED BY EVERY UP-TO-DATE GROCER AND CHEMIST

SODA CRYSTALS.

(SAL SODA)

FINEST QUALITY. LUMP OR CRUSHED, AS DESIRED. IN DRUMS, BARRELS AND BAGS.

WINN & HOLLAND, MONTREAL, SOLE AGENTS FOR CANADA.

G.F.& J.GALT 42 SCOTT St TORONTO. PACKERS OF THE CELEBRATED BLUE RIBBON TEAS

WINDOW-GAZERS EARN MONEY.

"MODERN conditions, needs and competition, develop many queer pursuits," said the State street merchant. "The business of carrying signs about the streets—'sandwiching,' it is called—is a century old. Merchants used to advertise their goods, you know, by hiring a man to go about ringing a bell and crying the wares of his patrons. That is one of the street noises we have lost. I sometimes think it would be a good scheme to revive it. It would pay while its novelty lasts. The queerest profession of all professions, I think, however, is the profession of window-gazer. All pursuits are 'professions' these days, as you are aware. We haven't any 'trades' left. Never heard of of a window-gazer?

"There are many in Chicago, and, although they don't get rich, they are paid enough to keep body and soul together. A window-gazer, as the name implies, is a man or woman who makes a living by gazing into a window. You know that if you stand in State street, look fixedly at the 12th storey of a building across the way, you will have a sidewalk blocking crowd about you in no time at all? Well, that is what the window-gazer does. He strolls casually along until opposite his employer's window. Then he stops, and gazes with an appearance of deepest interest. In five minutes a crowd is gazing with him. As individuals of this crowd get enough and move on, others will take their places for probably half an hour. From a nearby street corner the originator of the audience is looking on. When the crowd has melted away totally, he gathers another by the same simple method. He works from 10 in the morning until 9 at night, and he is paid $2 per day. This may seem a large sum for such work, but it is not when the character of the window-gazer is taken into consideration. He must be a gentleman in appearance. To dress well is a desideratum with him. You will perceive that a man fitted out like a tramp might look into a window for an hour without exciting any attention or inducing anyone to stop and look with him. The nearer the window-gazer can approach to the ensemble of a man of leisure and wealth out for a stroll the more valuable his services are. The same things hold good of woman gazers. They are generally placed in front of the displays in the finer millinery shops or the department stores. You can spot one at any time by taking the trouble to hang about any establishment of this character, and keeping your eyes open." — Show Window.

BE LOYAL TO YOUR EMPLOYER.

LOYALTY doesn't mean honesty only, says The Keystone, it means more than mere faithfulness in the performance of prescribed duties. If you are truly loyal you will be watchful for his interes at all times, outside as well as inside the store. You will take as much interest in the success, as he does, or as much as you take in your own. You will constantly be studying how you can advance his interests within the limit of your opportunities.

A loyal clerk "takes the business to bed with him," as Stephen Girard said. He doesn't have to be told to do his work—he does it in the pleasure of the sense that it is his contribution to the prosperity of "the boss"; for loyalty is a higher virtue than faithfulness. It represents all that faithfulness stands for, and something more besides.

The loyal clerk best shows his quality outside the store, outside of store hours. Let us suppose his employer is a crusty sort, or has peculiar notions, or an awkward habit of walking, or an impediment in his speech, or some other blemish which attracts attention and light talk. In a miscellaneous company of friends, or even among a few intimates, these crochets or pecularities of "the boss" are made fun of, in the presence of the clerk. If he is just an ordinary clerk, who thinks that he has earned his salary when he has done his specified work, or who believes that he has discharged all moral obligations to the business when he leaves the store, he will join in the laugh, and probably lead in it. He will illustrate "the old man's" absurdities, as one speaking with the authority of daily observation. But, if he is the loyal clerk we have in mind, he will show offence at these sarcasms; will correct the reports of idle gossip; will "stand up" for his employer with all the zeal he can summon. Whatever personal opinions he may hold as to the evidence of weaknesses or whims on the part of the merchant, he will not reveal, but will conceal such opinions, and make the best showing for a poor cause; for he is loyal.

If his employer is not honest, or in some particular not worthy of the respect of self-respecting people, he will quit his service; for the right sort of clerk will find it hateful service to serve such a man. He must quit him to be loyal to himself—to his conscience and his manhood. But while he remains he must be loyal; and he may withdraw his loyalty only when he withdraws his service.

Enameline
The Modern STOVE POLISH



PASTE.



LIQUID.



CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.



IN QUALITY WE LEAD.

Keen's D.S.F. Mustard

For Flavor. For Piquancy.

You never have trouble with **KEEN'S.**

Current Market Quotations for Proprietary Articles

August 31, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

	per doz
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails, "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

OCEAN WAVE BAKING POWDER.

	per doz.
No. 10, 5-ounce Cans, round or square, 4 doz. in case	$0 75
½-lb. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only, ½ and 1 doz. cases	5 75
5-lb. Cans, round only, ½ and 1 doz. cases	9 00

BLACKING.



P. G. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs.	$4 00
" 6, ¼ "	4 50
" 8, ½ "	7 25
" 10, ¼ "	8 25
" 10, Jet Enamel	8 25

CARR & SONS.

	per gross
No. 2—¼ gross boxes	2 70
No. 4—¼ gross boxes	5 75
No. 5—¼ gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " " "	3 60
No. 3 " " " "	4 50
No. 5 Spanish Blacking ¼ gross cases	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—



	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—

	Per Gross
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish ¼ gross cases, pressed top tins.	12 00
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases, French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00



BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	0 03

BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY

	doz. net
Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti. 36 5c. bars	$1 20
" " (in cream pitcher) 36 5c. bars	1 20
" " (in sugar bowl) 36 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00

In the Name

"Benson" and "Edwardsburg" there is a sure profit to the grocer who sells Starch, because **Edwardsburg Starch** is known by, and sells on its merits. It is not a new thing or an experiment—it has been tried for over forty years and not found wanting in any vital part. Whether it be for the laundry or for cooking, if the name

"Edwardsburg" or "Benson"

is on the package, a grocer's profit is absolutely assured, because **that package will sell.** You won't have to stop to explain the virtues of the Starch, because its high quality, its absolute purity, and the unvarying evenness of the grade is known by cautious buyers all over Canada.

Benson's Prepared Corn.
Edwardsburg Silver Gloss Starch.
Benson's Enamel Starch.

Starch.

THE EDWARDSBURG STARCH CO., Limited
Cardinal, Ont.

Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum(English or French wrappers) 115 1c. piece	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per do
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ¼'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24

Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	
" ½ lbs. 12 lb. boxes	

WALTER BAKER & CO.

Cocoa, ½'s	0 52
Premium Chocolate, ½'s.	0 45
Webb's Cocoa Powder, ¼'s	0 30

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.		29
" ½ lbs.		28

WOOL SOAP.

SWIFT & CO., CHICAGO.

Wool soap, 100 10-oz. bars to box	$7 75
Wool soap, 100 6-oz. bars to box	4 75

CHEESE.



	Per doz
MacLaren's Imperial—	
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 32
Jersey "	0 29
Rajah "	0 20
Old Government Java	0 28 0 30
Maracaibo	0 18 0 20
West India	0 16 0 18
Rio, choice	0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—



1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	4 00
8	" " "	6 00



P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs	1 30
" " 6-lb. "	2 60
Flexman " 3-lb. "	1 30
" " 6-lb. "	2 60

GELATINES.

COX'S

2's	1 10
4's	1 10
Quart size,	2 22

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
GUELPH, ONT.

PAILS

"SUITABLE FOR"

Baking Powders
Cocoanuts
Confectionery
Mustards
Spices
Washing Compounds

ALL KINDS OF WOODENWARE KEPT IN STOCK.

Manufactured by
The Wm. Cane & Sons Mfg. Co., Limited
Newmarket, Ont.

Sole Agents:
BOECKH BROS. & COMPANY
Toronto, Ont.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
118 King St. East, TORONTO
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844
IS THE BEST

ASK FOR
MOTT'S



Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.
TORONTO AND MONTREAL.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY, DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by
THE EXPRESS ROLLER MILLS
WM. MACK, Proprietor. CORNWALL, ONT.

MONSOON
INDO-CEYLON TEA.

When all is said that can be said in favor of other teas, there remains the fact, admitted on all hands, that Monsoon is the best value ever offered.

No man denies it.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 85
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

OUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots



P. G. JELLY POWDER.

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb. tin pails, 3 pails in crate, per lb.	0 06¾
7-lb. wood pails, 6 " " "	0 06¾
14-lb. wood pails, per lb.	0 06¾
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

	per gross.		per gross
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz.	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA —COW BRAND.



Case of 1 lbs. (containing 60 pkgs.), per box, $3.00

Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.

Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00

Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box $4 00

Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-16 lb.. and 1lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.



A. P. TIPPET & CO., AGENTS

Maypole Soap, colors per grs. $12.00. black, per grs. $18.00. 10 per cent. discount on gross lots.

Maypole Soap.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 05-¼
No. 2 " " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards's Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package 0 07½

Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.





KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes. 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 08½
PURE	40-lb. boxes 1-lb. pack.	0 07
"	48-lb. " 16 3-lb. boxes.	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 7¼
	Pure	0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—

Canada Laundry, boxes of 40 lbs.	0 4¼
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05¼
4 lb. canisters, cases 48 lbs	0 5¼
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in case	0 07
Kegs, extra large crystals, 100 lbs	0 06



Brantford Gloss—
1 lb. fancy boxes cases 36 lbs. 07½

Canadian Electric Starch—
40 packages in case 3 00

Celluloid Starch—
bxs. 45 cartons per case 3 50

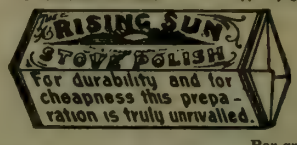
Culinary Starch—Chal-Prep. Corn—
1 lb. packgs. boxes 40 lb 0 04½

No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs. 0 06

STOVE POLISH.



No. 4—3 dozen in case (net cash).. $4 50
6—3 dozen in case " " .. 7 50



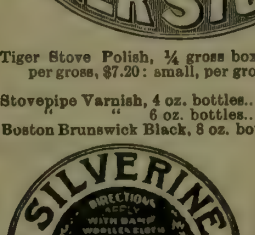
	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes.	10 00
Sun Paste, 5c. size, ¼ gross boxes.	5 00





Tiger Stove Polish, ¼ gross boxes, large. per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" " 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75



SILVERINE.

Per gross.	$3 85	5 50	6 60
No. 4 — 5c. size			
No. 6 — 8c. size			
No. 8 — 10c. size			

TEAS.



SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's	0 20	0 25
" ½'s	0 21	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each 60 1-lbs.	0
" " 60 ½-lbs.	0
" " 30 1-lbs.	0
" " 120 ½-lbs	0



Ceylon Tea, in 1-lb. and ½-lb lead packages black or mixed.

Black Label, 1-lb., retail at 25c.	0 19
" ½-lb., " " "	0 20
Blue Label, retail at 30c.	0 22
Green Label " 40c.	0 28
Red Label " 50c.	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Empire, 3's, 4½ and 9's	0 36
Royal Oak, 2 x 3, Solace, 8s	0 53
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10⅜ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

Matches—	5-Case Lots.	Single Case.
Telegraph	$3 20	$3 40
Telephone	3 05	3 25
Tiger	2 90	3 10
Empire, (slide box)	2 25	2 35
Safety, Capital	2 75	2 85
Parlor, Eagle, 200 s	1 30	1 40
" 100's	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 45
" Improved Globe	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35
F.o.b. Toronto.	
Matches, Kodak, per case (10 gross in case)	2 68

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labelled Tins.
SPECIAL AGENTS 14 lb. Boxes.

For the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba Buchanan & Gordon, Winnipeg.

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3rd. Because it is well built.

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Fruit Baskets,
Butcher Baskets,

or, in fact, anything at all in the basket line, drop us a line. We will be pleased to quote you prices.

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ESTABLISHED 1725.

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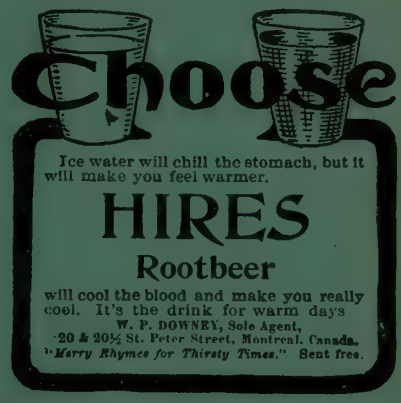
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Rootbeer

will cool the blood and make you really cool. It's the drink for warm days
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20 & 20½ St. Peter Street, Montreal, Canada.
"Merry Rhymes for Thirsty Times." Sent free.

Bottled Fun

PULL THE CORK AND LET IT RUN.
NOTHING LIKE IT UNDER THE SUN.

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Order one gross Rootbeer and get a present of 24 bottles Carbonated.

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Dewar's Famous Scotch

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Toronto.
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FOR YOUNG CANADIANS.

Don't wait until the iron's hot,
But make it hot by muscle.
Don't wait for the wealth your father's got,
Take off your coat and hustle.

What a year 1900 is to be! What a time for the young Canadian hustler—the rapid stenographer, the expert bookkeeper and the nimble telegrapher! They will all be wanted just as surely as that bright year is coming around. A start now will put you with the successful ones, and we can start you aright. Will you send us your name and let us tell you how? It is no trouble to us, and will benefit you.

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Is Honest Goods and just the Thing on Which to Make or Extend a Business.

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COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

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New Patterns in . . .
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JARDINIERES, BERRY SETS
GERMAN CHINA FANCY GOODS
COLORED GLASS FANCY GOODS

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Wethey's pure, wholesome and delicious Mince Meat is the **VERY BEST** trade winner you can have in your store. You surely keep it? If not, write me and I will tell you a thing or two about my Mince Meat that will convince you that "it's a winner every time."

J. H. WETHEY

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PUBLISHED EVERY FRIDAY

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and
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Lazenby's
- Table Jellies
- Soup Squares
- Pickles and Sauces
- Preserved Ginger

and other delicacies.

Moir Wilson's
- Kippered Herring
- Herring in Tomato
- Preserved Bloaters
- Herring and Mustard

Etc.

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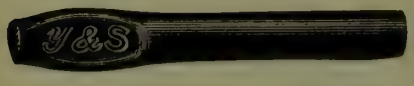
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Our latest novelties; **Corrugated Y. & S. Stick Licorice,** packed 80 sticks in wood box; **Manhattan Wafers, in Pliable Licorice,** 2½-lb. boxes.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

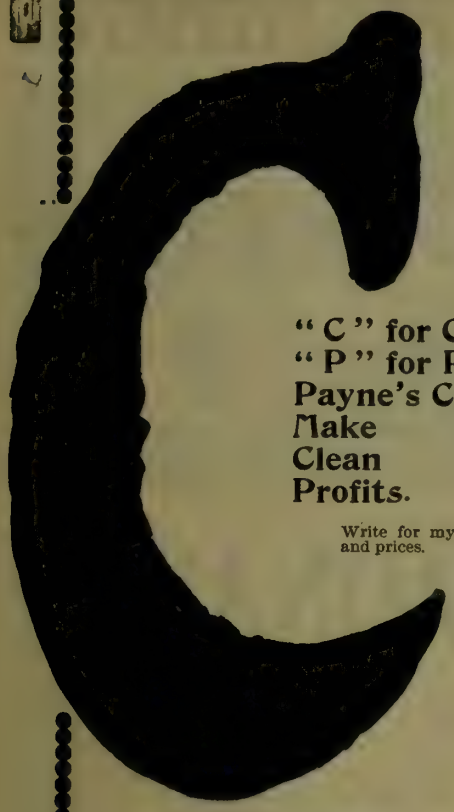
What We Make

Because we have been hammering away in our advertising on the virtues and profits in that quick-selling, light, wholesome Summer cereal, Flake Barley, do not forget that quality also counts in the other Cereals we manufacture. A few suggestions of highest quality for you—

Molina Rolled Wheat.
Pan-Dried Rolled Oats.
Gold Dust Corn Meal.
Graham Flour.

From Manufacturer to Retailer Direct.

The Tillson Co'y, Limited, Tilsonburg, Ont.



"C" for Cigars
"P" for Profits
Payne's Cigars
Make
Clean
Profits.

Write for my samples and prices.

J. Bruce Payne, Mfr.,
Granby, Que.

When your customer asks for a bottle of the.....

BEST EXTRACT

it is

"Crown Brand"

she means.

Manufactured and guaranteed by

The Greig Manufacturing Co.

456 St. Paul St., MONTREAL.

Have you tried "VALENTO" yet?

What you pay for an article is important, but what you get in return is more important.

"OZO"

TEAS

give the highest satisfaction to customers and allow the grocer a long profit.

Ceylon in Canisters.
Japan in Lead Packets.

THE OZO CO., Limited

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Now You'll Need to Stock up.

The wide publicity that has come to the "Sterling" brand pickles through the fine exhibit of these made at the Industrial Exhibition will mean an increased demand for them the Dominion over.

See that your stocks are always well assorted. In your own interest you will recommend "Sterling" brand pickles, for they are the kind that give satisfaction to customers—bring them again to your store.

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HAVE STILL IN STOCK

Some
Very Fine
Choice, Flinty

RIO COFFEES

which they are offering at **Specially low quotations in 5-bag lots.**
It will pay the retailer to write this firm.

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There is money in it.

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OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

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CIRCULATES IN EVERY PROVINCE

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THE BEST PLAN OF MAKING A NEW STORE PAY.*

By Otto P. K. Hjermstad.

So many people appear to think that any man with a little capital can start a grocery store and make a living out of it. But it takes something else besides money to make the grocery business a success, and I venture to say that not more than one person out of twenty that start grocery stores ever make a success of it. And the main reason why so many make a failure of their enterprise is that they go ahead, with no ideas or plans whatever on how to conduct their stores, get trade and hold trade, and thereby make their business a profitable one. The man without a plan on how to run his business is like a ship without a rudder—he is cast hither and thither on the sea of troubles, till he at last gets wrecked and is obliged to turn his busines sover to his creditors.

A person about to open a new grocery, must carefully lay his plans long before the opening of his store, and he must be sure that his plans are right, and that by following them he will make his business a profitable one in the shortest possible time.

When I get in a position to start a grocery store of my own, which I sincerely hope I will be some day in the near future, I shall go ahead with the determination to succeed. I shall spare no efforts to reach the top of the ladder. I will locate my store in a small city of, say, 8,000 to 15,000 inhabitants. I prefer a small city to a larger one because in a small city there is less competition, and it takes less capital to begin with than is the case in the larger cities.

Before I open my store I will have to study the people of the locality where it is going to be, in order to get ideas on how to proceed to make my store their store. And I will make a visit to some of the successful stores of the larger cities to look into their ways of doing business, see how they take care of the stock, how they advertise, etc., and, above all, to find out the reason why they succeed while their competitor in the next block starves. By doing this I think I can pick up a good many pointers that will be of help to me in the future in running my own business. One always learns by observing.

I do not think the location of a store has as much to do with its success as many seem to believe. Of course, it's very desirable to be located on a corner in the business centre of the town, but if a store is run on the right principles it is bound to succeed, even if it is located a few blocks from the centre. As most of the shopping is done by ladies, I will have my store amidst as nice surroundings as possible, in order to make it pleasant for my customers to come to my store. I will have it as far away from a saloon as possible, for there is always more or less noise and rough people connected with a saloon, and such things are not fit to be in the neighborhood of a nice grocery store.

I will spare no efforts to make my store attractive and convenient. It shall be clean at all times, and bright and inviting. A grocery store of to-day isn't like that of years ago. Then a few planks fastened to the wall, a counter, a scale and a stove were about all the fixtures a grocer needed. Goods like coffee, sugar, crackers, soap, etc., were simply placed on top of the sawdust on the floor, in their original packages, that at the same time served as seats for many loafers.

But it's different now. An up to-date grocer must have different fixtures for the different goods in his line in order to be able to take proper care of the goods and display them in an effective manner that they will sell at sight.

I will get the best and nicest fixtures to be had for my store. Good fixtures cost a good deal of money, but in the long run they will prove to be very much cheaper than poor ones. And another thing, nice fixtures that take good care of the goods and display them to good advantage draw trade and sell goods, and thereby help the grocer in building up his business.

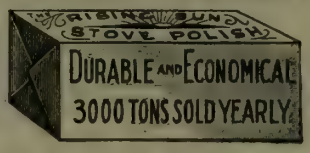
I will take great care in hiring clerks for my store. As my store is going to be a strictly up-to-date grocery, I will want intelligent, up-to-date clerks to represent it. I think the most foolish thing a merchant can do is to hire so-called "cheap" clerks. They are willing to work cheap, but then they also do cheap work, and make life a burden to their employer, and drive customers away from his store. No, I will try and get clerks that have a reputation for being good clerks—clerks that are always willing to work, not so much for the little money they are earning as for the sake of pleasing their employer and help him to build up a good business. Such clerks are a treasure to a store.

If possible, I will get clerks that are well known in the locality where my store is going to be, for they are sure to have a number of friends that will want to trade where their friends are working, and that will help them along, in other words, advertise them and thereby also the store where they are working. For this reason these clerks will bring me a good deal of trade that otherwise would have gone elsewhere.

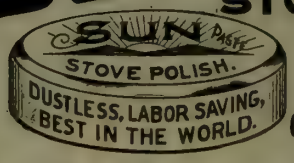
When I am ready to buy the first stock for my store I will make out a list of goods

* First prize essay published in The Grocery World.

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE.



SUN PASTE STOVE POLISH IN TINS
GUARANTEED TO THE TRADE



The Rising Sun Stove Polish—and—The Sun Paste Stove Polish

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

needed and quantities wanted, and submit it to some of the best wholesale houses for prices. The firm offering the best goods at the lowest prices will get the order. I must be careful in selecting my stock, and make my selection with an eye to the class of people whose trade I'm going to strike for. Not knowing how much trade I am going to get at first, I will not buy a very big stock to start with, just enough to make a good showing.

In buying my goods I shall be very careful to get only good goods that are guaranteed by the manufacturer or the wholesaler. If I should sell poor goods to my customers I could never expect to make a success of my business. And I will buy for cash only, in order to get the lowest possible prices.

Whenever any goods arrive I will at once have them examined, weighed and entered on a receiving book. In case there should be anything the matter with any of the goods, or if there should be a shortage somewhere, or an overweight on the freight bill, the receiving book would instantly show it, and I could put in a claim against the jobber or the railroad company. In this way I will often be able to save a good deal of money.

I will mark all my goods in plain figures. This will make my customers feel that I think that my prices are right, and it will also give very little chance for "jewing." I shall discount all my bills. Those short lines at the top of the bill-heads: "1 per cent. off in 10 days," and "2 per cent. off in 10 days," to many grocers don't seem to be of very much importance, but the grocer who does not make use of the chance thus offered him to save a few cents on his purchases is indeed foolish and shortsighted. Those few cents saved on every bill that is discounted during the course of a year count up to be a big sum, and by discounting his bills a grocer can easily in a year save enough money to pay the salary of one clerk, and that seems to me to be a very big saving.

The grocer's hardest task is the buying of goods. The art of buying goods right is not learned in a day. It takes years of study and practical experience. The buyer must keep in close touch with all the markets; must know where he can get the best goods at the lowest prices; must know when to buy and how much, etc. In order that I may learn all this I will have to

STUDY THE TRADE PAPERS,

for they are a grocer's best teachers.

I will try to get on the right side with the traveling men, for they are next after the trade papers the merchant's best friends, and will help him in his buying and save money on his purchases if they are treated right.

In order to put my store on a paying basis in the shortest time possible, I will have to advertise extensively. No businessman of to-day can ever hope to succeed without advertising. I am going to advertise my store from morning till night—all the time. I shall keep everlastingly at it. At least two weeks before the opening of my store I will commence to advertise. As the newspapers are the best advertising mediums for a retail store, I shall take liberal spaces in the daily papers of my city, and also in the weeklies. Of course, I cannot advertise any goods before my store is open for business, but I will tell the readers what kind of a store I am going to have; what kind of goods I am going to sell; why they should bring their trade to me as soon as my store was ready, etc. In this way, I will make them interested in the store, and they will look forward to its opening as if it were an important event.

AFTER THE OPENING

I will commence to advertise my goods. I will change my "ads." frequently—every day if possible—and try and say something new in every "ad." in order to make them interesting, so people will look for them and read them. I will quote prices on all goods I advertise. On certain days I shall put out different lines of goods at low prices as leaders. These bargain days I will advertise extensively, and I am sure they will bring me many customers. And these won't buy only those leaders, but also other goods they see displayed, I am quite sure.

I shall not neglect my

SHOW-WINDOWS,

as I consider them almost as good advertising mediums as the newspapers. I shall have my windows nicely decorated, and only display one line of goods at the time, and I shall make liberal use of price tickets. If I do not get time to trim the windows myself I will teach one of my clerks to do it, and shall see, too, that he changes the displays frequently.

Another good way of advertising that I am going to make use of is demonstrating. Almost every manufacturer of food products is willing to pay the expense of a demonstration of his goods. These practical demonstrations are sure to bring many people to the store and make them talk about it.

My ads. in the weekly papers will have to be a little different from those in the dailies, because the former go mostly to farmers. As the farmers, to a large extent, buy goods in exchange for their produce, I will have to give some reasons in my ads. why it should be to their interest to bring their produce to my store. The produce trade is one of the

MOST PROFITABLE LINES

in a grocery store when properly taken care of. I will have one of my clerks do all the buying of produce from farmers, as I think in that way I can give more satisfaction to my customers. There being so many grades of butter, so many kinds of potatoes, etc., we would be liable to mix the different lots should we all do the buying. One man, however, can keep everything in order, and thereby the selling will be so much easier.

Although no merchant can succeed with-

FISH ARRIVING

LABRADORS---in barrels and halves.

LUCAS, STEELE & BRISTOL, - - HAMILTON.

Worthy of Attention.

Cases and ½-Cases, Fine Filiatra Currants.
Cases and ½-Cases, Choice Amalias Currants.
Cases and ½-Cases, Casalina Patras.
Cases, Selects—finest Currants imported.
Half-Boxes, Trenor's Fine off-stalk Valencias, in splendid order.

All in first-rate shape. New Fruits now coming out are much higher. Our offerings are a snap.

JAMES TURNER & CO., Hamilton

Pasturage Drying Up.

All over the Province the long-continued drought has burnt up the pasturage, and fresh milk is getting scarce. Keep your stock up of condensed milk ; it will come in handy. " Reindeer " Brand is the old reliable.

1899-1900 JAPAN TEA

Now in store.

We have just received another large consignment of our
Famous Goat Brand Japan Tea.
(A greater value than has been.)

T. Kinnear & Co.,

Wholesale Grocers.
49 Front St. East, **Toronto.**

out advertising, all his efforts in that line won't do him any good if he does not live up to his advertising. Therefore, my motto shall be: "Your money back if you don't lke it," and I shall stick to it too. That will

GIVE MY CUSTOMERS CONFIDENCE

in me and make them come again and again, for they will know that if anything they buy at my store is not satisfactory they simply have to return it and get their money back.

I shall do a strictly cash business. By so doing I will save the expense of employing a bookkeeper, and I can sell goods cheaper than the fellow across the street, who is doing a credit business. And above all, I will at all times know where I am and will be free from all the anxiety and worry and loss of money that a credit business is bound to carry with it. I don't think I shall have much trouble in getting the people of my locality to understand that buying for cash is to their interest as well as to mine. My lower prices will do the talking.

The profits on most groceries sold at retail being so extremely small, it will become necessary for me to

KEEP MY EXPENSE ACCOUNT DOWN

as much as possible, if I shall ever hope to make my business a paying one. I will have to work hard—harder than I ever did while working for others—in order to get along with as few clerks as possible, I shall keep away from all kinds of advertising schemes, for, while all of these are made to look very tempting, and are bragged up by the originators to be good trade-winners, most of them will prove, after having been tried for a while, to be very expensive affairs.

In a grocery store where so many perishable goods are kept, there's always something going to waste. The grocer must keep his eyes open, so that such waste does not interfere too much with his profits. Goods that are spoiling must be gotten out of the store right away, for a grocer

CAN'T AFFORD TO KEEP BAD GOODS

in his store. They can be closed out for something, for there are some people looking for just such "bargains," and what little money the grocer gets for such goods just helps to make the losses that much less. But he must be very careful not to send such goods to his regular trade.

Six months may seem to be a very short time in which to put a new grocery store on a paying basis, but I am sure it can be done, and the best plan I know of for doing so is as outlined in this article, namely, by

Good advertising.
Keeping a good store.
Buying for cash and selling for cash.
Selling only good goods.
Keeping expenses down.

There are, no doubt, other good plans, but I am going to make use of the ideas submitted in these lines when I get a store of my own, and I am sure it won't take me more than six months to build up a good paying business.

INFORMATION WANTED.

The following inquiries were received at the Government Offices, London, during the week ending August 12th:

A Copenhagen (Denmark) firm wish to be placed in communication with Canadian houses desiring business there, who require the services of a general agent.

A Boulogne (France) firm, who do a large trade in apples, are asking for the names of Canadian shippers.

THE CANADIAN GROCER will be pleased to forward to the firms inquiring any information its readers may be able to supply.



Twenty Men

. . . out of twenty who have tried IMPERIAL CHEESE, will tell you it's the finest they ever tasted.

That is the reason Imperial is such a certain seller---It's a favorite with everyone.

NEW VALENCIAS

Arriving to-day. Rogers' and Grustan's

FINEST SELECTED

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

BRITISH COLUMBIAN FRUIT IN MANITOBA.

Writing from Winnipeg to The Province, Vancouver, Provincial Fruit Inspector Tom Wilson, who is also a member of the Board of Horticulture, says :

"I have visited the more important points between Calgary and Winnipeg in the interest of the fruit growers of British Columbia, and find that our fruit would be very much more in demand if the people could be assured that it would arrive in good condition. Everyone says it is badly packed, and the cry is the same from the Rocky Mountains to Winnipeg. I have assured them that this fault will be remedied in future, and I doubt not if our fruit growers only take pains that the results will be most satisfactory. At present Californian fruit is getting scarce, and consequently more expensive and there are no Oregon and Washington plums on the market. One firm alone here disposed of 30 carloads from Walla Walla last year. Now they have advices that the supply cannot possibly exceed 5 cars—probably not that. There is quite an amount of Ontario plums on the market here, but, like ourselves, the Ontario people have a great deal to learn as regards packing, and the consequence is that their fruit arrives here in very indifferent condition ; also the quality of their fruit is not up to the standard of ours, either in appearance or flavor. The fruit growers of British Columbia can capture the market here and establish themselves on the prairies if they look to their packing and the supply holds out. If they only knew how much depends on their efforts they would amend their ways."

CURRANTS IN LONDON.

The market for currants continues active, and a further rise in provincial and medium fruit has taken place. A certain amount of this activity is due to the news which continues to be received about the growing crop, the estimates of the probable yield continually diminishing. Up to within the last day or two, there has been a constant rise in the prices asked for new currants, and any slight reaction is due to the fact that English buyers have not followed the rise to its full extent in their purchases. The samples received up to the present show fairly good quality, but the provincial growths are uneven and the amalias very deficient in size when compared with those of last season. This may not be so much of a disadvantage as it would certainly have been in previous years, for the increase in the demand for small currants to the neglect of the larger fruit has lately been phenomenal. Only two steamers have yet left Greece for London, and the third leaves to-day ; it will, therefore, be quite the end of next week before the first new currants can arrive on the London market.—Produce Markets' Review, August 26.

TO REGULATE TEA OFFERED.

The period of combines is on us. Because the union of the tea-planters was not strong enough to ride rough-shod over the buyers, it does not follow that by combination they may not achieve something in other directions. The recently-decided-on committee of five brokers to regulate the quantity of tea offered for sale is getting into working order, and, as the majority of the Indian tea-producers have given in their adhesion to the scheme, it is likely there will be a more even distribution of offerings over the whole year than formerly. This is not an innovation with which we can find any fault, as it is always a good thing to avoid the disorganization of markets by see-saw operations ; at one time more being offered than buyers can take and prices necessarily falling, while at other periods held-back stuff causes a smart reaction the other way. Anything that tends to stability is good for the trade, the only danger being lest the sheme should be carried too far.—Grocers' Journal.

TAPIOCA IS SCARCE

If you want a bag or two, write us. We can make the price right.

JOHN SLOAN & CO.

Wholesale Grocers. TORONTO

TRADE IN OTHER COUNTRIES THAN OUR OWN.

PROSPECTS for the rice crop in Louisiana continue to be reported as fairly favorable, and latest estimates place the yield at 1,800,000 sacks. Advices from the Coast also continue encouraging, and it is estimated that the yield of the Louisiana and Coast crops together will be equal to about 2,250,000 sacks.

Late mail advices from Malaga are to the effect that there is a good crop of raisins of excellent quality.

Advices from Sevilla state that the canning crop of olives, which is expected to be about an average one in size, will be 30 per cent. culls, or 20 per cent. more than the general run. Prices, therefore, may perhaps be 10 to 15 per cent. lower than last season.

NEW VALENCIAS IN LONDON.

Three small shipments of Valencias have reached this market during the week, and these have been distributed at prices which are certainly above the average. Stocks all through the country being almost nil, a good demand may reasonably be expected much earlier than is usually the case. The quality and condition of the fruit at present to hand is good, although size is lacking, and, considering the hot dry weather experienced for some time past, this will probably be the character of the bulk of the crop.—Produce Markets' Review, London, August 19.

CALIFORNIAN PRUNES STRONGER.

Telegrams from the Coast indicate a much stronger feeling among the packers of prunes. This is said to be due to the fact, as claimed by reliable parties, that the crop has been overestimated. In Santa Clara it is now stated on good authority that the output will probably not exceed that of last season. While it is indicated that there will be relatively plenty of the large sizes, particularly 40's, 50's and 60's, it is feared that the supply of 90's and smaller fruits will be very light. In fact, some packers, we are informed, will not sell 90's alone and others 80's and 90's at any price, while those who are ready to sell a few 90's in connection with other sizes demand a premium of ¼c. on that size, and we are reliably informed that buyers in some instances have already paid this premium. Mail reports just to hand state that packers were not, at the date of writing, anxious to sell the regular four sizes, but had made some contracts on a 3c. basis for 50's to 60's, 60's to 70's, 70's to 80's and 80's to 90's.—New York Journal of Commerce.

CANNED TOMATOES IN THE UNITED STATES.

"The tomato market," said a prominent commission merchant yesterday, "is in an anomalous condition. Notwithstanding the great increase in the cost of tin cans the market in tomatoes is lower to-day than when the season for selling futures opened. A condition like this always rights itself, and in my opinion future tomatoes bought at present low prices will show a profit in the near future."—New York Journal of Commerce.

THE PACK OF CANNED APRICOTS.

This season's pack of apricots is estimated at fully 700,000 cases, compared with 411,273 cases last year. The unprecedentedly large pack of apricots this year, it is said, used up the surplus cans, leaving canners now dependent upon the daily output of the three local factories, which is reported to be insufficient to meet the demand at present. Peaches, pears and plums ripened at the same time, taxing the canneries to their fullest capacity. The pack of peaches, it is expected, will be short, on account of the scarcity of cans and the short packing season.

Selected Quality. *Full Weight.*



EVERY CAN GUARANTEED.

Teas

We offer **EXCEPTIONAL VALUES IN**

JAPANS and CEYLONS.

SEE OUR TRAVELLERS OR WRITE FOR SAMPLES.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS,
MANUFACTURERS, IMPORTERS OF TEAS.

TORONTO

HINTS TO BUYERS.

COLSON & SON, Montreal, agents for Crosse & Blackwell, announce that the peel trade is practically over for this season. They are well pleased with their peel trade, orders for these goods having been very much in excess of any previous year. They also say their general trade for Crosse & Blackwell is steadily growing, each year showing a decided gain upon the previous one, and this year has exceeded the record.

Laporte, Martin & Cie. have just received a consignment of Rodgers' new Valencia raisins.

Warren Bros. & Co. have arriving a shipment of Ceylon teas which they say are showing exceptionally good value.

Laporte, Martin & Cie. are Montreal agents for Lipton's package teas. They always have a full assortment in stock.

SS. Rosarian has just arrived with a supply of Morton's and Marshall's canned herrings, 1899 pack, for Laporte, Martin & Cie.

"Victoria" and "Princess Louise" Japan teas are reported as being of extra value ; they are sold by Laporte, Martin & Cie., who control these two brands.

A shipment of Carr's biscuits is just in for Frank Magor, of Montreal, Canadian agent. Carr's "Cafe Noir," the old reliable specialty of this firm's make, is a great favorite with the Canadian grocery trade.

PERSONAL MENTION.

Mr. D. G. Bell, of Bell & McEachern, Stayner, was in Toronto last week.

Mr. W. H. Cawsey, of W. H. Cawsey & Co., retail grocers, Halifax, is spending a few weeks in Toronto.

Mr. J. H. Magor, of Frank Magor & Co., Montreal, has just left on a business trip to the Lower Provinces, carrying samples of Cadbury's fancy Christmas goods, Carr's biscuits, and other lines.

These are among the outside merchants who have been in Toronto during the week: W. J. Crowther, Kingston ; J. T. Robinson, Bobcaygeon ; Geo. Sherrin, Thamesville ; W. J. Falconer, Sydney, Cape Breton ; C. Beck, Penetanguishene ; J. W. Shields, Victoria Road; W. J. Smythe, Rydal Bank; J. Irwin, Manitowaning.

"MONSOON" ON AN ELEPHANT.

The most striking feature of the great Labor Day parade held in Toronto was the immense elephant advertising "Monsoon" tea. There was a large package of "Monsoon" (5½ feet long by 3½ feet wide) on the elephant's back. Inside the package there was a man throwing samples on either side of the street, and large banners hung from the base of the package to the street.

SALMON AND LOBSTER IN LONDON

Business in salmon during the week has been on rather a quieter scale, both buyers and sellers preferring not to operate largely until they receive more definite news of the British Columbian pack. The reports of the fishing, up to the end of last week, were so consistently bad that buyers showed some anxiety to secure such parcels as sellers were willing to part with at a reasonable figure, but the business actually done was not large, and before many transactions were completed reports arrived of a more favorable nature. In a few days, the result of the catch will be known, and it is hoped that it will not be necessary for the packers to ask higher rates than those at present ruling. The market for Alaska is very firm, but prices are practically unchanged. There is a good inquiry for lobsters, and fresh shipments of tall tins are anxiously awaited.—Produce Markets' Review.

If
You Knew
how little flavor there is to some brands of marmalade you would not wonder why they sell so slowly.



Try
a jar of
Upton's Marmalade
on your own table and you will understand why it is in such demand.

N-I-M-P-K-I-S-H

SPELLS

"NIMPKISH"

The brand of the best

SALMON----packed on the Pacific Coast.

S-M-I-T-H, B-A-K-E-R & CO.

Spells **SMITH, BAKER & CO.**

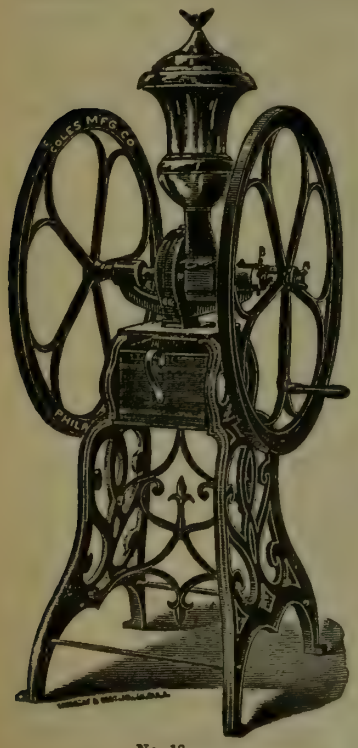
Shippers of the best—the very best—**TEAS** which are ever shipped from Japan.

J-M-A-Y-A-N-S G-R-U-S-T-A-N-&-CO.

Spells **J. MAYANS GRUSTAN & CO.**

Shippers of the highest quality **FINE OFF-STALK, SELECTED,** and **LAYER VALENCIAS** which leave the Port of Denia.

RETAIL MERCHANTS—If you want to make money—build up an increasing business—ask and insist upon getting the above, and canned goods, "Red Cross" brand, packed at Port Hope; and for Extra Fancy, pin your faith to "St. John Valley" goods, with fancy wrapper label.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No. 18

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Wool Soap

For Toilet and Bath

Pure, white Wool Soap is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price.

Swift and Company, Makers, Chicago

Canadian Representatives:

W. T. Strong & Co., London. E. A. Richards & Co., Hamilton

THE CANADIAN GROCER

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Treasurer, HUGH C. MacLEAN, Toronto.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

THE PRACTICE OF SUBSTITUTING.

IT is a mistake for merchants to substitute goods without first obtaining the consent of the purchaser. Even when the goods substituted are superior the practice is a dangerous one. People at least think they know what they want and it is an offence to them when they find that the goods they ordered are not the ones supplied.

This characteristic of the great mass of people may be born more of pride than of reason; but it exists, and not only exists but must be respected. Those who will not respect it cannot but expect to lose business.

This applies to the wholesale as well as to the retail merchant. THE CANADIAN GROCER recently had proof of this.

A retailer who has met with a great deal of success in business was asked if he dealt with a certain wholesale house. He replied in the affirmative, but declared that he was gradually transfering his patronage to other houses, and explained that he was doing so because the wholesale house in question persistently substituted goods.

The retailer in question is doing a large and growing trade, and hence is a valuable customer.

While directly it may not be as profitable, when out of a line ordered, to secure it from a competitor, yet it is the wiser thing to do, and in the long run pays the best, for it does not, like substituting, tend to annoy and drive away customers. If the particular line cannot be obtained, the next alternative should be to ascertain if another can be substituted. Of course, there may be exceptions when the best thing to do is to send forward substituted goods with an explanatory note. As to when this is necessary the shipper's judgment only can determine. But merchants should only do this when they are fully persuaded that it is the best course, in the interest of the customer, to pursue.

DECREASED EGG EXPORTS.

The export movement of eggs from Canada, which, until very recently, was decidedly backward, as compared with 1898, has shown decided improvement during the past fortnight.

Compared with last year, the decrease is striking, the exports up to the end of August being only 8,300 odd cases, against 33,504 for the same period in 1898. The receipts at Montreal, however, during the same time show that a smaller quantity was marketed this year than last, viz., 106,853 cases this year, against 150,000 last year.

Prices have shown an upward tendency lately, as reports from the country state that 13c. f.o.b. cars have been made at country points. At Montreal, the range is 14½ to 16c.

NEW SEASON'S VALENCIAS.

The first shipment of new season's Valencia raisins is due the latter part of this week, and by the time this issue is in the hands of its readers the wholesale houses will probably be taking their shipments into store.

The prices which will likely be quoted to the retail trade for this new fruit are as follows, according to brand and quality: Fine off-stalk, 5¾ to 6½c.; selected, 6¾ to 7c.

The shipments come upon a bare market, there being nothing but fine off-stalk in the warehouses of the wholesale houses.

On account of the shortness of the crop and the foreign demand, prices are expected to rule firm in the primary market.

NOW IT'S TWELVE-CENT CHEESE.

LAST week we had to note 11c.-cheese. This week the sensational advancing tendency of the market has continued, and fully 1c. per lb. more has been paid at country points for cheese than last week.

In the Townships section of Quebec 12½c. was bid by an excited speculator, and, of course, accepted, while at the various country boards, since we last had occasion to refer to the matter, 12c. has been the ruling cost of strictly finest Canadian cheese.

This, of course, means 12¼ to 12½c. for the goods laid down in Montreal. And there are some speculators in Montreal sanguine enough to expect 13c. for the last half of September make.

The drouth seems to be the strongest bull card, for it has not only affected the make west of Toronto, but in the east as well, for reports from Brockville give the shrinkage at 50 per cent. This, no doubt, is an extravagant estimate, but cutting it in two, and allowing a shortage of 25 per cent., the reduction in the output will be considerable. It has also to be borne in mind that the yield in Great Britain and the continent has been materially affected this summer, but whether, after all due allowance has been made for these conditions, consumers will consent to a cost of 13c. in Canada is a mattter that only the future will decide.

TEAS COSTING MORE MONEY.

The enlarged business in tea, in a distributive sense, that traders have been predicting for several weeks back refuses to materalize, and importers now assert their belief that the higher cost this year, as compared with last, has a tendency to check the actual consumptive movement.

The changes in this connection are quite noticeable. For instance, black teas are fully 2c. per lb. higher for all grades than at this time last year, and Japans and Pingsueys also are dearer. In China, the latter are very high in price, and consequently a smaller quantity is said to be on the way to this continent than at the same time last year. Pea-leaf gunpowders seem to be scarce at all leading distributing points in Canada, and no well-made goods are to be had under 17 to 18c.

A QUESTION OF PACKAGE GOODS.

IN last week's issue we published an article on "How to Put a New Store on a Paying Basis." It was a prize essay, contributed by J. J. Quinn to Grocery World. In many respects the essay was a good one, but there were two or three points therein so weak, that we feel we cannot allow them to pass without comment.

The first is in regard to package goods. "In buying teas and coffees," said the writer, "under no condition should package goods be purchased, even if the trade of the store demands such goods. This is one thing to which an exception must be made in supplying the customers' demands."

There are two points in the sentence quoted which are worthy of consideration. The first is in regard to the handling of package teas and coffees. The second is in regard to the refusal to supply them even if the customer wants them.

As far as package coffees are concerned, they are not much of a feature in Canada. Practically the only packages in which they are put up are tin packages. The greater part of the coffee retailed over the counter is weighed and wrapped in paper as the customer orders it. But there are a good many coffees on the market in tin packages, and enough of them are wanted to warrant the manufacturers of such goods to continue putting them up.

As far as the Canadian trade is concerned, it is, however, more interested in Mr. Quinn's attack on package teas.

Package teas have become in Canada as much a feature of the grocery trade as sugar in barrels. Not only are there firms devoted to the putting up of teas in pound, half-pound and quarter-pound packages, but nearly every wholesaler in the country is handling them. In Toronto, there is not a wholesale grocer who does not sell package teas, and nine-tenths of them have their own machines.

It is, therefore, obvious that package teas have become as much a staple article on the market as any other line of package goods that might be mentioned. Tea may not always be put up in packages as it is to-day. But the hills we term eternal may not always be where they are to-day. Custom is ever changing. We do not travel in exactly the same way we did 15 years ago.

But, whatever may be the future of the package tea, it is here now, and it is becoming more established every day. The indications are not that it is but a thing of passage, but that it has come to stay.

Now, then, taking the fact into consideration that the package tea is a staple article and is likely to remain so, as far, at least, as present conditions can be interpreted, it is obvious that he who starts into the grocery trade to-day must either keep package teas or be handicapped in building up a business.

We do not say that he cannot do without package teas, any more than we claim that he cannot do without packages of starch, jelly powders, baking powder, cocoa, pickles, and a hundred and one other lines. Certainly he may be able to exist without it just as a man has been known to exist with half of his respiratory organ gone. But certainly he will not do as well.

Then, as to not supplying package teas to his customers, even if they demand them, absurdity stands out upon its face more marked than the "man" upon the face of the moon.

Granted that the package tea is only come to stay a short time and vanish. Would that be any reason why a grocer going into business should not handle it? Not at all.

Whatever may be said against the package tea, this much must be said in its favor: It is a legitimate article of commerce. Well, then, the principle that every wise merchant goes upon is that it is the proper thing to carry in stock, as far as possible, every legitimate article which his customers want. But here is a man who lays down a doctrine which is to the very contrary. "Under no circumstances," he declares, "should package goods be purchased, even if the trade of the store demands it."

Such a statement is positively preposterous. Had he urged that bulk teas should be pushed and package teas sold only when demanded, there might have been some sense in his argument, but to refuse to sell a pac kage tea, even when a customer demanded it, is contrary to all sound business ethics. And it is to be hoped that no business man will ever make the mistake of refusing to keep in stock any legitimate article of commerce which is in demand, whether it be package tea or anything else, just because he may be prejudiced against it.

GOOD TRADE OUTLOOK.

Mr. S. A. Rankin, a general merchant of Falding, Ont., was among the visitors in Toronto the past week. Falding is a little village on the Ontario, Arnprior, and Parry Sound railway, and is seven miles from Parry Sound. Mr. Rankin reported trade good and the prospects bright in his part of the country. Lumbering operations promise well, the Conger Lumber Co. alone intending to take out 20,000,000 feet of lumber this year. "Tourist travel, both Canadian and American, has been immense this summer," said Mr. Rankin.

Falding is five miles from the Parry Sound copper mines, where a great deal of activity is being experienced.

Mr. Rankin has been in business about four years, and his trade has developed so much lately that he will have to erect a new storehouse.

DECEPTIVE CANNED SALMON PRACTICES.

Under the English combination arrangements a clearly defined difference in value is established between salmon caught in the different rivers: Fraser river, 21s. per case; Skeena, 20s. per case; Rivers Inlet, 19s. per case.

In face of an established difference of 2s., or 50c., per case, between Fraser river and Rivers Inlet, it is asserted that much of the Rivers Inlet salmon is shipped to the eastern markets of Canada under Fraser river labels.

BUSINESS IN NOVA SCOTIA GOOD.

Mr. H. S. Black, of Black & Co., Truro, N.S., wholesale grocers, spent a few days in Montreal this week on his way home from the D. R. A. meeting in Ottawa. Mr. Black says business in Nova Scotia has been good the past season, and prospects for fall trade are bright indeed.

A MENACE TO CANADIAN SHIPPING AND TRADE.

WHILE it is possible for the Dominion Government to do a great deal more than it has done to popularize ocean travel via Canadian ports, yet there is a great deal that can be done by steamship owners themselves.

One thing, and the chief thing, they can do in pursuance of this is to exercise greater care in the loading of their ships. That there is necessity for reform in this particular is beyond question.

At the recent convention of the Maritime Board of Trade, composed of the leading business men, steamship owners and insurance men of the Maritime Provinces, a great deal of attention was given to the subject of marine insurance rates, and the excessive rates as against Canadian and in favor of United States ports.

There was at first a disposition to blame the British underwriters for the discrimination, and, while it was finally realized that these underwriters were not as well informed in regard to the respective Canadian routes as they should be, yet it was demonstrated that the chief onus for the so-called discrimination was not upon the underwriters but upon the owners and captains of the steamships. Mr. S. Schofield, St. John, N.B., representing the Furness Line, charged that the high marine insurance rates were due to the excessive deck loads that were carried by some of the steamers, and Mr. Horace Haszard, Charlottetown, P.E.I., corroborated this by stating that he had read the resolution of the British underwriters whereby the rates on steamers plying to Canadian Atlantic ports were increased, and in that resolution it distinctly stated that the cause of their action was the excessive deck loads carried by steamships.

It was significant that during the convention of the Maritime Board, one of the St. John papers published a cable stating that the captain of one of the steamers which had left that port recently had been fined £50 for having his vessel overloaded.

Now, a press despatch comes to hand with the statement that the Department of Marine and Fisheries is in receipt of complaints regarding the serious overloading of a number of steamers running out of Montreal. It was charged that in some instances vessels had been so heavily overloaded that at Cap a la Roche there were only six inches of water between the keel of the steamers and the rocky bottom of the river at that point.

To such a pass have matters come in regard to marine insurance that steamers insured at Lloyds are prohibited from plying to Canadian Atlantic ports until after a special permit has been obtained. And with the permit comes a higher rate of insurance.

This is a condition of affairs which obviously militates against not only the Canadian ports and the steamship lines plying thereto and therefrom, but against the trade and commerce of the Dominion.

It is, therefore, obvious that the Government should adopt, and without delay, efficient means to prevent the overloading of steamers running out of Canadian ocean ports.

We know that there are a good many steamship owners and captains who are opposed to Government supervision in such matters, but something must be done to prevent the continuance of a practice which causes to be imposed upon the Dominion conditions which handicap her in competition with her powerful neighbor.

SMALL PORTS OF ENTRY.

Some importers are continuing to agitate for the enforcement of equal rates of duty at the smaller and larger ports of entry. This is a point to which we think the Minister should give his best attention. It is, no doubt, his wish that the law providing that the same class of goods should pay precisely the same rate of duty, no matter at what port they may be entered, should be enforced. It is only fair to the entire importing trade of the country — wholesale or retail — that it should. For this purpose the collectors at all ports, large or small, should be kept thoroughly posted on all new regulations, and be in close touch with the heads of the Customs Department at Ottawa. No doubt this is nominally the case now. Yet, importers are continually hearing of instances that look like the existence of unequal exactions of duty. These are not laid at the door of fraud or wrongdoing, but simply that the appraisement is different. This should not be so. If the collectors of small ports cannot be as well posted and as competent to exact precisely the same rate of duty on a shipment as it would have to pay at some large city like Halifax, Montreal or Victoria, then the small ports will have to be closed.

COUNTERFEIT BILLS.

We hear again of counterfeit bills of the Dominion. There are said to be in circulation some $1 notes bearing the date of 1878. The bill, with the exception of the portrait of the Princess Louise, is well done, and, as an old bill has been imitated by the counterfeiter, it is most dangerous in that it is not easily detected by the average man. The imperfections are most noticeable in the drawing of the face, the profile being straight and out of line. In addition to that, the paper is of poor quality, but with all these discrepancies it has found its way into circulation.

These old bills ought not to be left in circulation at all. The Dominion should keep its paper money in clean condition. Some of the bills now in circulation are filthy. When paper money gets soiled and greasy the detection of counterfeit notes becomes very difficult. The very fact that bills are old and have apparently passed from hand to hand many times without question is accepted as a proof of their genuineness. Yet, what is easier than to make a counterfeit look old and dirty like the genuine note?

We understand that the manufacture of each note costs Canada about 2½ cents. That is not much. There must surely be some profit on circulation, taking silver and paper together, so that Government money can afford to be kept in good condition.

AN AMUSING LETTER.

The following somewhat amusing business letter was recently received by a wholesale house in Toronto:

Dear Sirs,—I regret that owing to a disappointment in some money I have been expecting, I have not funds to hand to pay you, and trust you will be good enough to further extend time on this small balance till September 19, and I promise to pay you. I enclose the 51c. which will leave an even balance of $15, and I trust you will be kind enough to wait till above date, and thank you in anticipation for so doing.

Comment is unnecessary.

OVER 100 Imitations of

"SALADA"

CEYLON TEA

have been placed on the market since SALADA was received with public favor. The only purpose they served was in loading up the grocer with DEAD STOCK. Stick to the original and increase your trade.

Toronto. Montreal. Boston. Buffalo. Detroit. Pittsburgh. Cleveland.

HAVING just closed a year's contract with Mr. A. Landau, the leading manufacturer of Jahore and Singapore, for exclusive sale of his

CANNED **PINE APPLE**

I am open to quote bottom prices for import orders. As a result of trial orders, I have sold in the last few days **12,000 TINS.** Correspondence solicited.

George Carter, East India Importer, Victoria, B.C.

N.B.—B. C. Trade supplied through wholesale houses.

CHAMPION FRUIT EVAPORATOR

Dries all kinds of fruits and vegetables. Suitable for home or market use. Also a perfect evaporator for use on the kitchen stove.

CATALOGUE FREE.

THE G. H. GRIMM MANUFACTURING CO.,
84 Wellington St., Montreal.

THE **SIRDAR'S** REGISTERED



MOCHA

Makes the most delicious cup of coffee obtainable.

Any Person selling or putting up Imitations lay themselves open to Prosecution.

For Sale in 1 and 2 lb. tins by all Wholesale Grocers.

ACME MILLS, 126 & 128 QUEEN STREET, MONTREAL

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

RED CROSS TEA

in lead packets, and

CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

SEE OUR

BANNER

WASHBOARD

for the best 25 cent line made.

WALTER WOODS & CO.
HAMILTON

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS
10-14 Pape Avenue - TORONTO



HORSE-SHOE SALMON

Is packed ONLY from the finest

Fraser River Sockeye Salmon.

For twenty years the leading brand on the Canadian Market.

It pays to buy the best.

For Sale by all Wholesale Grocers throughout the Dominion.

Grand Mogul ...Goods...

Consist of *Pure Ceylon Tea in Packages.*
Pure Coffee in Packages.
Pure Cream Tartar in Packages.
Pure Baking Powder in Packages.
Pure Flavoring Extract in Packages.
Pure Soap in Cakes.
D. S. F. Mustard in Tins.

The sale of these goods shows the grocer over 42% profit averaged, a ready sale, splendid satisfaction. Can you get any other goods with so many advantages, so well advertised as Grand Mogul?

T. B. ESCOTT & CO., Tea Importers, Wholesale Grocers and Manufacturers, ***London, Ont.***

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS

TORONTO, September 7, 1899.

GROCERIES.

BEING the second week of the Exhibition, there are, as usual, a great many country merchants in the city, and the travelers are in the warehouses to help entertain them. These merchants are placing some orders, but the most of them come in to "see the sights" and not to do business. The general trend of trade is healthy, and what changes have been made in prices have been in an upward direction. The most important change is an advance of 10c. per 100 lb. in the price of all grades of refined sugar. This advance was unexpected. The situation in regard to canned goods continues strong, particularly as to corn, which it is considered the recent rains were too late to materially benefit. Syrups and molasses are still quiet, although a little better demand is developing for the former. In the primary market there has been some fluctuation in currants, but Valencia raisins have ruled firm. Teas are in much about the same condition as a week ago.

CANNED GOODS.

The past week has not been marked by any particularly new developments in regard to the canned goods market. The recent rains naturally tended to benefit the vegetables which are being packed or are to be packed—tomatoes and corn, for example; but it is the general opinion, as far as corn is concerned, that the rain came too late to be of material assistance. The feeling in regard to corn is, therefore, decidedly strong.

The demand for canned vegetables is light, either for future or present delivery. Peas are going out fairly well, but there is very little doing in other lines. The idea as to price of futures is much the same as a week ago, namely, 80 to 85c. for tomatoes and 85 to 90c. for corn. Peas are quoted at 80c. up, old tomatoes at 80 to 85c. and old corn at 90 to 95c. Canned fruits are quiet and firm.

There is a moderate trade doing in canned salmon on spot, but for future delivery there is very little being done. For the best known brands of Fraser river fish wholesalers are quoting $1.35 to $1.40 per dozen. For Northern packs the ruling figure is $1.25, and for cohoes, $1.05 up. Advices received from one source this week place the pack on the Fraser at 430,000 cases, composed of 75,000 cases of ½-lb. flats, 5,000 cases of ovals, and the balance in 1-lb. flats and talls. This same authority states that owing to the keenness of competition among the canneries for fish, the average cost per case of salmon put upon the Fraser was $4.50. Owing to the new regulations, fishing for cohoes does not begin until September 25, and the pack of this kind of salmon is expected, in consequence, to be light.

COFFEES.

Mail advices from London confidently predict higher prices for all grades of coffee except Rio. Local wholesalers still report a dood demand for green Rio coffee.

SUGARS.

The feature of the sugar trade, as far as the local market is concerned, is the advance of 10c. per 100 lb., which took place at noon on Saturday on all grades of refined. The fixed price is now $4.75 Toronto for

See pages 27 and 28 for Toronto, Montreal, St. John, and Winnipeg prices current.

Montreal granulated, and $4.70 for Acadia. Yellows range from $3 80 up. The advance was unexpected and wholesalers were caught with rather light stocks as a rule. The demand has not, apparently, been checked by the advance, there still being an active trade being done. The outside raw markets have ruled irregular since our last review.

SYRUPS AND MOLASSES.

The molasses market is firm, and but very little business is being done. Syrups, although still quiet, are in a little better demand.

SPICES.

Pepper is still the chief feature of the spice market, the price still being strong and advancing. A stronger feeling is also developing in regard to ginger.

NUTS.

Advices to hand state that the crop of Tarragona almonds is insignificant and the quality not very good, while quotations represent a laid down cost of 12 to 12½c. per lb. Cables from Naples state that the crop of Naples walnuts is a comparatively short one, but will be of very fine quality.

TEAS.

Local wholesalers are experiencing a fair demand for teas. Latest mail advices from Ceylon report that the weather has been very dry, and that it looked as if supplies would run considerably below estimates, in which case higher prices would be likely before the end of the year. The crop in India is suffering from the same cause.

FOREIGN DRIED FRUITS.

CURRANTS—There have been some fluctuations in the price of currants in the primary market during the past week or 10 days. On Tuesday a cable stated that the market had advanced 3d. on the lower grades and 6d. on the higher grades of currants. The market is still, however, about 1s. per cwt. below the lowest point. Some good-sized orders have been placed for importation during the past week. Currants arriving by the first direct steamer will probably be quoted to the retail trade as follows: Provincials, 4¾c.; Filiatras, 5c.; fine Filiatras and Patras, 5½c. per lb.

VALENCIA RAISINS—It is expected that, owing to the short crop and the large foreign demand, Denia prices will be maintained for the season. By the time this issue is in its readers' hands, the first shipment of new season's Valencias will probably be in the warehouses of the different wholesalers. The prices being quoted for this new fruit are as follows according to brand and quality: Fine off-stalk, 5¾ to 6½c. per lb.; selected, 6¾ to 7c. As there is nothing but a little fine off-stalk of old fruit left upon this market, the new fruit practically comes upon a bare market.

SULTANA RAISINS—The market has eased off a little in regard to price, but quotations are still high.

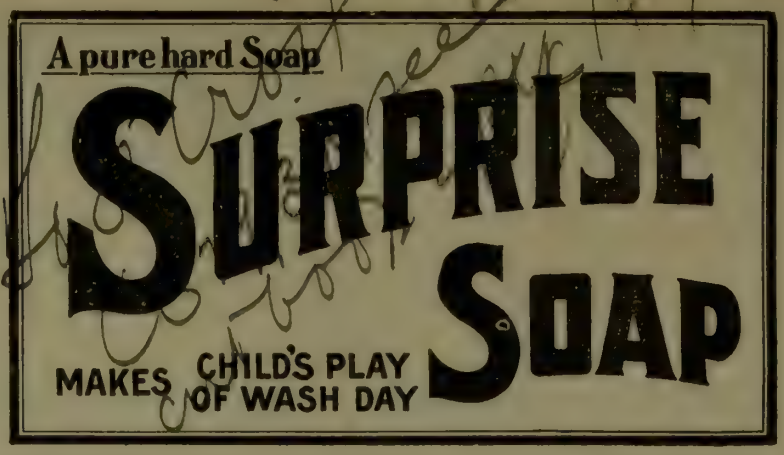
CALIFORNIAN PRUNES—Advices just to hand from California state that owing to the cool weather the crops are ripening slowly, and shipments this year will in consequence be almost three weeks behind last season. Owing to the scarcity of small sizes packers will only sell car lots of assorted sizes. Local brokers report that a fair number of transactions have taken place during the week.

GREEN FRUITS.

There are only a few oranges on the market. They are of the Rhodi description, and are in ½-boxes. On account of the high prices, the demand is only limited. The inquiry for lemons is fair. There is still some old stock on the market, but repacked goods are selling at $3.75 to $4 per box. Bananas are in good demand. Sweet potatoes are just beginning to move, and during the past week the inquiry has been fair. The first shipment of new season's Spanish onions is due to arrive early next week, and the price which the wholesalers are quoting is $1.25 per crate, about the same figure as the opening price last year. Receipts of native green fruits are heavy, and on Tuesday about 20,000 packages were received at the fruit market. Peaches are in good demand, with shipments liberal. Crawfords are quoted at 65c. to $1 per basket, "Sweet Water" at 40 to 50c., and common varieties at 35 to 40c. Plums are in large supply, and they are quoted at 25 to 50c., according to kind and quality. Pears are now coming in quite freely. Bartletts are selling at 30 to 50c. per basket, and Flemish Beauty at

The Best Profit in it For You.

The Best Soap For Your Customers.



Branches—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co., 51 Colborne St.
WINNIPEG: E. W. Ashley
VANCOUVER: 430 Cordova St.
ST. JOHN'S, NEWFOUNDLAND.

Manufactured by
THE
ST. CROIX SOAP MFG. CO.
St. Stephen, N.B.

25 to 35c. Muskmelons are more plentiful, and the demand is good. Small cases are quoted at 35 to 50c., and large at $1.25 to $1.50. Watermelons continue rather scarce. Apples are not very plentiful. Prices range from $1.25 to $2.25 per bbl., and the outside figure could be easily obtained for good fruit. Grapes are beginning to come in rather freely, and the demand is good. They are selling at 17 to 25c. per 10 lb. basket for Niagaras, Concords and Moore's Early. Tomatoes are not at the moment as plentiful as they were. Ruling prices are 15 to 17½c. for ordinary stock, but fancy fruit would bring a little more.

COUNTRY PRODUCE.

EGGS—Although a good many eggs are selling, the demand is not as large as it was expected it would be during the Exhibition. No stocks are accumulating, on account of the quantity that is being both exported and put into cold storage. As high as 13c. is being paid outside by some, but that figure is held to be unwarranted, particularly as the "seconds" have to be taken out afterwards. The ruling price quoted by the jobbers to retailers is 14c., and for "seconds" 12½ to 13c.

BEANS—There is no demand, as is usual at this season, and $1.10 for hand-picked and 90c. for prime are nominal quotations.

POTATOES—A good many are coming forward, and the demand is fair. The idea as to price is 60c. per bag on track, and 65 to 70c. out of store.

BUTTER AND CHEESE.

BUTTER—There has not been much change in the butter market during the past week. The general tone is healthy. Quite a little low and medium-grade butter is coming forward, but really good dairy butter is scarce. Good butter is picked up as quickly as it comes in. Choice dairy tubs are worth 18½ to 19c. per lb., but butter at that price is scarce. Good to fine is quoted at 17 to 18c., while low grade is quoted as low as 12c. per lb. Dairy pound prints are 20 to 22c. per lb. for choice, and 19 to 20c. for good to fine. There is not much doing in dairy pound prints as, at the high price ruling, people prefer to pay a little more and take creamery prints. Creamery butter is in fair supply and the market rules firm. Creamery prints are quoted to the retail trade at 23c., and tubs at 21 to 22c. There is a good demand for butter on export account.

CHEESE—The market is still excited and advancing. As high as 12c. has been paid at the factories. Jobbers' prices are 11¾ to 12c., with an upward tendency.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Deliveries of grain are fair, with wheat and peas slightly higher than a week ago. We quote the street market: Wheat, white and red, 69 to 70½c.; goose, 71 to 71½c.; peas, 61½c.; oats, 30½ to 31c.; barley, 38 to 42c.; rye, 53½c. No. 1 hard Manitoba wheat, 78½c. Toronto and West.

FLOUR—Prices are unchanged, and the demand is quiet. We quote: Manitoba patents, $3.90; Manitoba strong bakers', $3.60; Ontario patents, $3.70; straight roller, $3.35, Toronto freights.

BREAKFAST FOODS—We quote: Standard oatmeal and rolled oats, $3.55 in bags and $3.65 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

FISH AND OYSTERS.

Receipts of trout are larger and prices are a little easier. Whitefish are scarce and ½ to 1c. dearer. The demand for fish during the past week has been good. The market is now fairly supplied with oysters. The weather being a little warm, the demand is very light. We quote: Trout, 7 to 7½c.; whitefish, 8 to 9c.; Oregon salmon, 12½c.; maskinonge, 8c.; pickerel, 7½c.; perch, 4c.; herrings, 4c.; halibut, 12½c.; steak cod, 7c.; haddock, 5c.; cod in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c. Oysters, Booth's standards, $1.35; other brands, $1.25 per gal.

SALT.

There is no particular change in the situation. The demand is particularly good for this time of the year, and prices are quoted as before. We quote at Toronto: Canadian salt, carload lots, $1 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.05 per bbl., and 70c. per sack. At the wells, we quote f.o.b. barrels, 70c.; sacks of 200 lb., 45c. English coarse salt 47 to 49c. Toronto per sack of 154 lb.

MARKET NOTES.

Refined sugars are 10c. dearer.

A drop of 20c. is announced in rolled oats.

A cable received on Tuesday quoted currants 3 to 6d. dearer.

The price of Wethey's mince meat has been advanced, present quotations being $11 per gross net and $3.75 per case of three dozen.

In an item which appeared in last week's issue, it should have been stated that the Pure Gold Manufacturing Co.'s guessing contest was to be at the Industrial Exhibition.

QUEBEC MARKETS.

MONTREAL, September 7, 1899.

GROCERIES.

THE whole grocery market has not shown any material change this week, and business, while of fair volume, is not extensive. The easy feeling abroad continues in raw sugar, and prices here are unaltered. Syrup is dull and nominal, and there is nothing special to report in molasses. Canned goods are strong, especially new corn, for which an advance of 10c. is asked. Cables, both on raisins and currants, are quite firm in tone. Spices rule strong, and other lines furnish nothing noteworthy.

SUGAR.

The easy feeling abroad in raw sugar has continued during the past week, and to-day cane is quoted in London at 12s. 4½d. for Java and 11s. 9d. for fair refining, while

Corona Golden Figs

are choice eating and cooking Figs. Put up in **1-LB. CAKES** — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, **59-63 Front St. East, TORONTO**

Pearl Snaps.

A barrel of Fancy, Sweet Biscuits to retail at 25c. Crisp, tender, and delicious. Perfect for picnics, unequalled for general use.

Put up in moisture-proof barrel package.

Biscuit Manufacturers **J. McLAUCHLAN & SONS,** OWEN SOUND.

CANADIAN

Manufacturers and Shippers who are not represented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, **Winnipeg, Man**

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

QUALITY NOT QUANTITY.

OUR

HAMS and BACON

are unsurpassed for delicious flavor.

TRY THEM

You will repeat your order.

The Wm. Ryan Co. Limited

70 and 72 Front St. East, **TORONTO**

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

The Canadian Press Clipping Bureau,

505 Board of Trade Bldg.

TELEPHONE Main 1255. ...**MONTREAL**

Clemes Bros.

51 Front St. East

TORONTO.

Fruit Commission Merchants.

beet is quiet at 10s. ¾d. for September and 9s. 8¼d. for October. In New York, raw is quiet; fair refining, 3 15-16c.; centrifugal, 96 test, 4½c., and molasses sugar, 3¾c. The price of all refined sugars were advanced by the Canadian refineries on Saturday. The demand is limited, however, as buyers bought freely during the early part of August, and are now stocked up pretty heavily. At the refinery, granulated is selling at $4.65 and yellows at $3.75 to $4.40, as to quality.

SYRUPS.

There is no change in this market, business being extremely quiet and prices largely nominal at 1¾ to 2¼c., as to quality.

MOLASSES.

Business is moderate in this staple also, and there has been no noticable change in the situation. Barbadoes in round lots are quoted at 33½c. and Porto Rico has sold at 28c. In a jobbing way, a fair movement is noted at 35c. in car lots and 36c. for single puncheons of Barbadoes stock.

CANNED GOODS.

The foremost fact in relation to these is the strong disposition of canned corn of this year's pack, an advance of 10c. per dozen being asked on last week's level, and a good inquiry is noted at 80c. per dozen, that figure having been refused in several cases, while 85c. was made for two lots of 1,000 cases, and still higher prices seem to be expected. There is no change to note in new crop tomatoes, peas or beans. Old corn on spot is firmly held at 90 to 92½c. and tomatoes at 77½c.

French sardines maintain their strong tone, and prices for forward shipment have again advanced from 1s. to 1s. 6d. on the opening figures.

DRIED FRUITS.

Cables from Denia quote Valencia raisins for September shipment at 16 to 21s., as to grade. Reports from Greece in regard to new crop: Currants are of a highly bullish character.

COFFEES.

Business in coffees is still slow, and the market rules quiet. In bag lots of 25 we quote: Maracaibo, 8 to 14c.; Mocha, 18 to 19c.; Java, 16 to 20c.; Rio, 8 to 9½c.. and Santos, 8 to 9½c.

SPICES.

The strong tone is firmly maintained in the spice market, and pepper and nutmeg are advancing abroad, though no change has yet been named in spot prices. Tapioca is also very firmly held. We quote as follows: Singapore black pepper, 12½ to 13c., and Singapore white, 19½ to 20c. Penang pepper, 17½ to 18c., and West Coast, 12 to 13c. Pimento, 11 to 12c. Nutmegs, 28 to 44c., as to quality. Cassia, 9 to 10c.; Jamaica ginger, 19½ to 20c.; Cochin

CAPITAL CITY BUSINESS COLLEGE.

A. M. Grimes, M. A., Principal.

Shorthand, Bookkeeping, Penmanship Telegraphy, Business Correspondence and Proofreading. Pitman's or Munson's Shorthand, per month, $4.00, White's Phonography, per month, $8.00; Telegraphy, per month, $8.00; Bookkeeping and Business Practice, per course, $35.00; Bookkeeping and Business Practice, per month, $5.00; Penmanship, per month, $3.00; Night School, per month, $3.00; Private Lessons, each, $1.00. Address, A. M. GRIMES, Principal, Cor. Bank and Sparks Sts., Ottawa.

SMOKED MEATS

QUALITY COUNTS.

The **MAPLE LEAF** Brand combines all the qualities demanded by the highest class trade.

There is nothing better. If you are not already a customer of ours a sample order will convince you. . . . . .

D. GUNN, BROTHERS & CO.

Pork Packers and Commission Merchants

76-78-80 Front St. E. - - **TORONTO.**

Curers of the MAPLE LEAF Brand Smoked Meats and Pure Lard.

CONSIGNMENTS SOLICITED

Our specialties

POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

Rutherford, Marshall & Co.

68 Front Street East, **Toronto.**

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.

ROYAL CANADIAN
1-lb. Tin, 15c.

QUEEN'S FAVORITE
1-lb. Tin, 10c.

Supplied through the trade.

SMITH & SCOTT, Mfrs.

TORONTO

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

G.F.& J.GALT PACKERS OF THE BLUE RIBBON TEAS
42 SCOTT St TORONTO. CELEBRATED

tips ginger, 6 to 6½c.; Zanzibar cloves, 9 to 10c.; nutmegs, 40 to 55c., and mace, 45 to 50c.

TEAS.

The improved demand for teas that was expected as a result of the forward inquiry noted last week has not materialized to any extent yet. The higher prices asked have, in importers' opinions, had a tendency to check the actual distributive movement from second to third hands.

GREEN FRUITS.

A reasonable trade has been noted in green fruits during the past week. Bananas range from 75c. to $1.50, as to quality, and oranges are steady at $3.25 to $4 per box. Lemons are dull at $2 to $3 per box. Bartlett pears are steady at $1.80 to $2.20; plums, $1.10 to $1.40, and nectarines, 85c. to $1 per box. Barrel pears sell all the way from $3.50 to $4.25 per bbl., according to quality. Apples were steady at $1.65 to $3, as to grade.

FISH.

There is no change in this market. We quote: Fresh haddock and cod at 3 to 4c. for haddock, and 3 to 3½c. for cod; British Columbia salmon, 12 to 13c.; halibut, 13 to 14c.; salt fish: Green cod, $4.25 to $4.50 for No. 1, and $5 for No. 1 large per barrel; dry cod, $4; Nova Scotia herring, $4.25 to $4.50 in barrels; Cape Breton, $4.75 in barrels; No. 1 Labrador salmon, $14 to $15; sea trout, $9.50 to $10; lake trout, $4.25 to $4.50 per keg of 100 lb.; No. 1 green haddock, $4 to $4.25.

COUNTRY PRODUCE.

EGGS—There was no improvement in the demand, and the market remained quiet at steady prices. We quote: Choice candled stock, 15½ to 16c.; straight lots, 14 to 14½c.; No. 2, 11 to 12c., and culls, 9 to 10c. per dozen.

MAPLE PRODUCT—The demand for maple product continues slow; in consequence, the market is featureless. We quote: Syrup, in small tins, 55 to 60c., and sugar, 7¾ to 8c. per lb.

HONEY—Business is slow and the market is dull, but steady. Old white clover, extracted, is offering at 6½ to 7c. per lb.

BEANS—A small jobbing trade continues to pass in beans at 95c. to $1 for choice hand-picked and 85 to 90c. for primes.

ASHES—There was no change in the situation of the market for ashes. We quote: First sorts, $3.70 to $3 75; seconds, do., $3.50, and first pearls, $5.25 to $5.50 per 100 lb.

HOPS—Quiet, with finest Canadian 18 to 20c. and other grades 14 to 16c. New, in single bales, sell at 25c.

POTATOES—Receipts are increasing, and prices range from 35 to 40c.

FLOUR AND GRAIN.

FLOUR—There was no important change in the situation of the flour market. We quote: Winter wheat patents, $3.75 to $3.90; straight rollers, $3.30 to $3.40; in bags, $1.60 to $1.65; Manitoba patents, $4 to $4.10; strong bakers', $3.60 to $3.75.

GRAIN—A feature of the grain trade continues to be the good demand for new crop peas from foreign buyers, and sales of some round lots were made to-day for future shipment at quite an advance over prices bid early last week. Locally, buyers are bidding 66 to 66½c. afloat, but few round lots are offering owing to the fact that farmers in many sections west are busy ploughing. The tone of the market is stronger in sympathy with advices from abroad, the Liverpool public cable noting an advance of 1½d. over Saturday, quoting 5s. 11½d. There was also a stronger feeling in oats owing to the improved demand from abroad and higher cables, in consequence prices here advanced ½c. per bushel to 29 to 29½c. afloat. Feed barley is offering at 41½ to 42c., and a round lot of No. 2 changed hands to-day at 45c. afloat. Rye is selling at 56½c. afloat, and Ontario No. 1 spring wheat is offering at 72c. afloat. In the Winnipeg market wheat was weaker, and prices closed ½c. lower all round.

MEAL—The demand for meal continues slow, and the market is quiet, with no change in prices to note. Rolled oats are quoted at $3.65 per bbl., and at $1.70 per bag.

FEED—A fair amount of business was done in feed, but as supplies are still small prices rule firm. We quote: Ontario bran, in bulk, $14.50 to $15; and shorts, $15.50 to $16 per ton; Manitoba bran, $14; shorts, $16 to $17; mouillie, $18 to $25 per ton, including bags.

HAY—There is a steady demand for baled hay from local buyers, but the volume of business doing on foreign and American account is rather small at present. The tone of the market is steady, and prices show no change. We quote: Choice No. 1, $8 to $8.50; No. 2, $6 to $6.50, and clover, at $5 50 to $6 per ton, on track.

PROVISIONS.

The market for all lines was again quiet, but the undertone was steady. We quote as follows: Heavy Canadian short cut mess pork, $16; short cut back, $15 50; selected heavy short cut boneless mess, $16.50; and heavy long cut mess, $15 per barrel. Pure Canadian lard in pails, 7c. to 7¼c. per lb.; and compound refined, 5½c. to 5¾c. per lb. Hams 12c. to 13½c., and bacon 11½c. to 12½c. per lb.

CHEESE AND BUTTER.

CHEESE—The market was quite firm, and no finest western cheese were obtainable here under 12¼ to 12½c., and it is claimed that that price has been made over the cable for considerable lines of cheese, and that holders want even more money. At the wharf Monday morning, 6,000 to 7,000 boxes Quebec cheese were offered, and all sold at 11¼ to 11½c., the outside price being the ruling. This is an advance of ½c. on the price paid last week for the same goods. The Liverpool public cable took another advance to-day to 53s. to 54s. This is an advance of 1s. since last Friday, and almost 3s. in less than 10 days.

BUTTER—The market is dull but steady. Cables forwarded without offering creamery, received no replies. Advices from abroad state that rain has been general throughout United Kingdom, and pastures have, in consequence, improved considerably, which, shippers state, cause the falling off in demand. We quote creamery 21½ to 22c., and Western dairy, 15½ to 16c., in an export way.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., September 7, 1899.

THERE is more activity noticed in wholesale grocery circles. It is expected that a very large number of outside dealers will take advantage of the low rate during the Exhibition, which opens next week, to come to the city. Wholesale houses will have their travelers in to look after their customers. Cheese is the active feature of the market. Demand for export is large. Factories which contracted the output find their mistake. Their loss may have a good effect in causing them, as they have been urged for years to do, to establish a cheese board, where their output can be sold in open competition. The loss to the farmers is very large this season, owing to their imperfect methods of selling their output. In spice, the tendency is to higher prices. Cream of tartar is a little easier. Teas are quite active. New Chinas are turning out good values. Low grades again rule high, being quoted above last year's figures. In Ceylons, large numbers of samples have been received, and a much fuller range in prices is being quoted.

OIL—There was a somewhat unexpected advance in burning oil this week of about ½c., and the market rules very firm. Dealers who have made contracts at the old figures have been fortunate. Lubricating oil is quiet. Many lumber mills are shut down owing to the lack of logs. Paint oils

EVAPORATED AND DRIED APPLES
Highest cash prices paid. Offers and correspondence invited. Largest dealers,
MICHAEL DOYLE & CO.
Rochester, N.Y., U.S.A.

The Standard Stove Polish for the World



Tiger Stove Polish

For sale in two sizes, a 5 and 10-cent size. The packages are large and handsome, and give a good profit to the dealer. The polish does not dry or rust in the tins, but will impart a beautiful and lasting shine. Sold by all wholesale dealers, and by The F. F. Dalley Co., Limited, Hamilton, Ont., Canada.



Blended and packed in ¼-lb. and 1-lb. Lead Packages in Bond in England

WHOLESALE ONLY OF

TOWER TEA, LIMITED.

H. B. HUNGERFORD, Agent,

318, 320, 322 St. Paul Street, Montreal.

are very high. Cod oil is coming to hand more freely, but is low.

SALT—Some 6,000 sacks of Liverpool coarse arrived this week, and found a ready sale at full figures. Further arrivals of both coarse and factory-filled are expected within a day or two, and the outlook is for a good demand at firm figures for Canadian salt. There is the regular business doing. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb.

GREEN FRUITS—This has been a very active week. Oranges are crowded out, and it is as well, as there are few offering of good quality. Lemons are high, and sell largely in a small way. Bananas are easy, and hold a fair business. Californian and Ontario fruits have the chief attention. A much larger quantity of the former is arriving than ever before. Californian peaches are about done. The pears are very fine, and run large. Fair prices rule. Plums and grapes have a good sale. Ontario peaches are arriving more freely, and are nice. In grapes and plums, Ontario goods largely hold the trade, there being very few either Nova Scotian or New Brunswick plums this season; prices tend easier, but will continue quite high. In tomatoes, the Ontario-grown still find a market here. With the exception of blueberries and cranberries, the berry season is over. Shipments to the American market have been larger than usual this season. High-bush cranberries are favorites here. They are quite scarce and high. In apples, a few American are still sold, but the arrival of New Brunswick apples of good quality at lower figures has created a demand for the home-grown article. Nova Scotian apples arriving are still poor. Some New Jersey sweet potatoes are being received.

DRIED FRUITS—This line is having more attention. While Valencias are quoted rather higher than the figures named last season, it is thought present prices are the lowest for the season; in fact, some packers have already advanced their prices, and orders have been quite freely given, the demand being largely for layers. Sales for Malagas will be light this season. Prices of Californian are anxiously awaited, and, if not too high, they will sell freely. They are favorites here. Californian prunes have some attention, as present prices are low and the outlook is for higher figures. There are very few Oregons offered, and foreign goods are likely to rule high. In Californian small sizes are scarce, and in some grades are not quoted. Currants show quite a range in price. Some good orders have been placed. Sales of cleaned will be large this year. Spot stocks are light, particularly Californian raisins. There is but a limited business. In nuts, prices are expected to rule high. This is not a large market. American onions are rather lower, and supply our market. In evaporated apples there is no business.

CANNED GOODS.—There is likely to be trouble, particularly with those who have sold to arrive, as packers are doubtful about being able to fill orders; this is most evident in corn. Owing to the extreme dry season in Ontario crops have been disappointing. Spot goods have fair sale at full figures. In salomn, new goods are to hand. Prices will rule high this year. Many packers have not offered in this market at all. Canned haddies will be scarce this season and full figures will rule. In fruits, pineapple is higher. American is very scarce. Oysters have but a limited sale; they are firmer. There are no lobsters. Some few shrimp are to hand, but they are scarce and rule high. Gallon apples are expected to rule higher, though some very low prices have been quoted from Montreal. Spot stock is small.

PRODUCE—In eggs, lower prices rule, receipts being more free and demand light. The quality now being received stands watching. Butter is rather firmer if quality is extra, but of fair stock there is an oversupply and price is low. New Brunswick creamery butter is showing splendid returns from sales in the English market. There is little local business, prices being too high except for retail trade. Cheese is higher and local stock is small. Factories are selling at good figures as promptly as they are making, and there is a good output; some factories have sold ahead.

SUGARS—Refineries continue to hold figures firm and there is a good average sale. Little or no foreign sugar is being received, except some American yellows, and only of these a limited quantity.

TEAS TEAS TEAS

A NEW Consignment of Indians, Ceylons, and Japans in hand. Wholesale only.

S. H. EWING & SONS, 96 King St., Montreal.

MOLASSES—There is little change. Owing to a fair stock of Porto Rico and some New Orleans and Trinadad that is offered market is easy, but no lower prices are expected. Barbadoes is a light stock, and is the feature of the market that leads to the strong position. There is little sale for syrup.

FISH—Fresh fish continue very scarce. In dry cod prices of last week are maintained, but with freer receipts they will tend lower. In pollock, high figures rule, and the market is firm. From this out the bulk cured will be slack salted and shipped west to American points, where better prices rule than here. There is increased sale for boneless fish at full figures. In pickled herring there is as yet but little doing. Prices show little change. Large fish will be scarce. In smoked herring, old fish are dull and quoted lower ; in new, receipts are still light and prices high. It will soon fall as goods come to hand. The new are much preferred. Bloaters are very dull in the west, so quite low figures rule here. Haddies as yet show but local sale. Supplies have been light. Pickled shad are a slow sale at even figures. We quote : Large and medium dry cod, $3.75 to $4 ; small, $2.50 ; pickled shad, $3.50 to $5, as to quality ; haddies, 4½c. per lb.; smoked herring, 6 to 9c.; halibut, 10 to 12c. per lb.; fresh haddock and cod, 2c.; shad, 10c.; boneless fish, 4 to 5c. ; pollock, $2 to $2.10 per 100 ; salmon, 15 to 16c.; pickled herring, $1.65 to $1.70 per half bbl.; bloaters, 60c.

PROVISIONS— Pork and beef have improved sale and higher prices rule. Beef in particular tending higher. Our lumbermen now largely use local mess pork, prefering it to Western. In lard there are fair stocks, prices tending higher. Smoked meats have but fair sale.

FLOUR, FEED, AND MEAL — In flour, there is but a fair business. Buyers are all anxious for old wheat flour, while Ontario tends firmer. It is thought the big crop in Manitoba will not only mean easier figures in that grade, but affect the whole market. Oats scarce and oatmeal rather higher, but with new soon on the market lower figures are looked for. Beans tend higher. Crop is reported light ; it is earlier than usual. Stock here is small. Peas are scarce. Barley is still high, but rather easier. Hay is a good crop here, and a good demand expected, so that better returns are expected than for some years. We quote as follows : Manitoba flour, $4.55 to $4.70 ; best Ontario, $3.85 to $4.10 ; medium, $3.60 to $3.75 ; oatmeal, $3.90 to $4.10 ; cornmeal, $2.25 to $2.30; middlings, $21 to $22; oats, 41 to 43c.; hand-picked beans, $1.05 to $1.10 ; prime, 95 to $1.00 ; yellow-eye beans, $1.90 to $2 ; split peas, $4.10 to $4.15 ; round, $3.25 to $3.40 ; pot barley, $4.10 to $4.15 ; hay, $7 to $7.50 ; timothy seed, American, $1.50.

ST. JOHN NOTES.

Mr. A. P. Tippet, of A. P. Tippet & Co., Montreal and Toronto, is in the city this week, and, with F. H. Tippet, the local representative, called on the trade. Having been in business here for many years, Mr. Tippet has many friends among the trade.

Mr. Gilmore, representing Chase & Sanborn, called on the trade this week.

Mr. Thompson, representing the F. W. Fearman Co., was in the city this week.

Joseph Finley received a car this week of his well-known "Lyn" brand salmon, the first new goods on the market.

While many dealers use the cheaper grade of peanuts, The White Candy Co. import the best. They this week landed a shipment of "Bon Ton," which are the very best Virginia peanuts.

Mr. Walter Miles, who for a number of years has represented Messrs. Peek Bros. & Winch here, is about to go with T. H. Estabrooks. Mr. Miles' close connection with the tea business for so long peculiarly fits him for the position he has accepted, and will no doubt lead to a material increase in the present very large business done by Mr. Estabrooks.

MANITOBA MARKETS.

WINNIPEG, September 4, 1899.

FULLY 80 per cent. of Manitoba wheat is now cut, and may, therefore, be considered safe. The crop is considered by grainmen to be the finest the country has ever produced. It is remarkably free from weeds and foreign matter of all kinds, and this will make it less costly to

AMERICAN SUGAR.

We quote in car loads (mixed cars if you wish), Standard Granulated and Bright Yellow Sugars, FREIGHT and DUTY PREPAID, as follows :

Brockville, Berlin, Belleville, Brampton, Brantford, Chatham, Cobourg, Delhi, Guelph, Lindsay, Napanee, Peterboro', Prescott, Port Hope, Port Perry, Simcoe, Sarnia, Stratford, St. Catharines, St. Marys, St. Thomas, Woodstock.—Standard Granulated, $4.60 per hundred ; Bright Yellow, $3.53 per hundred.

Barrie, Collingwood, Goderich, Listowel, Meaford, Orillia, Owen Sound.—Standard Granulated, $4.62½ per hundred ; Bright Yellow, $3.55 per hundred.

Dundalk, Markdale, Orangeville, Pembroke, Renfrew, Shelburne, Sault Ste. Marie.—Standard Granulated, $4.65 per hundred ; Bright Yellow, $3.57 per hundred.

We will be pleased to quote any other point not mentioned above.

We quote Macdonald's Tobaccos, f.o.b. Toronto, as follows : Brier, 8's, at 61 cents per pound ; Prince of Wales, 8's or 16's, at 63 cents per pound.

57 Front St. E., Toronto. **A. H. CANNING & CO.**

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .

OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.
Also **SALTPETRE**, car lots or less.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.

Telephone 645.

SELL . . .

GOOD WILL SOAP.

35% profit at six for a quarter.

Vanluven & Co., Napanee, Ont.

READY LUNCH BEEF

Sells on Sight!

Handsomest label you ever saw; contents equal to appearance. Handsome hanger in each box.

2s retail at 25c.

Helpepper

Makes no mess and is harmless, but it drives all the vermin away.

LEEMING, MILES & CO., General Agents for Canada, MONTREAL.

SLEE, SLEE & CO., Limited

Tower Bridge Works, - - - London, Eng.
Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to

CLARK, RAE & CO., 49 King Street West, TORONTO, ONT.

"QUEEN CITY" TABLETS

WASHING MADE EASY...

Half the labor in half the time, and no rubbing to wear out the clothes, better and cleaner washing with a soft smooth finish that makes ironing easier, and the articles keep clean and wear longer.

For sale by Grocers, Druggists, and General Stores.

QUEEN CITY OIL COMPANY, Limited
SAMUEL ROGERS, President. TORONTO, ONT.

Buy Crest Brand Extracts

CREST BRAND
BAKING-POWDER, COFFEE, EXTRACTS, MUSTARDS, AND SPICES.
TRADE MARK
BEARING THIS TRADE MARK ARE GUARANTEED

Noted for their

Purity Strength and Flavor

THE LONDON COFFEE & SPICE CO. Limited.

London, Ont.

Hugh Walker & Son Wholesale Fruit and Commission Merchants

Consignments carefully handled.

GUELPH, ONT.

thresh and handle. In the western Mennonite reserve, threshing has already progressed considerably, and 25 cars of new wheat have passed through Winnipeg, all grading No. 1 hard. The market will probably open at from 56 to 57c. Oats are also a particularly fine crop, and millers are looking forward to a full supply of choice home-grown oats for milling purposes.

The Codville Co., wholesale grocers, are busy moving into their new warehouse on Bannatyne street east. At present, chaos reigns, but next week, no doubt, it will be possible to say something more about it.

Mr. E. B. Nixon, buyer for the grocery and liquor department of The Hudson's Bay Company, is taking a trip in which business and pleasure are combined. He will be absent about five weeks.

Trade in all lines is good and prices are being well maintained. There is more change in produce than in groceries proper just at present.

CANNED GOODS—This market remains in the same situation as has been reported for the last month, with the single exception that the position is stronger. Canneries are asking higher prices, and quite a number have withdrawn quotations. This is, no doubt, due to the continued drouth in Ontario. Both corn and tomatoes are likely to be short. Wholesale merchants here are buying very little; in fact, they cannot attempt to compete in price with Eastern houses which bought at low figures and are offering goods at considerably below what it would cost wholesale men to lay them down at.

DRIED FRUITS — No new raisins will reach this market for three or four weeks, and, as all have been bought at open prices, it is impossible to give a market.

EVAPORATED FRUITS—Californian evaporated apricots are now more than 1c. higher than the opening price. This is due not only to the crop being somewhat shorter than anticipated, but also to the fact that a much larger quantity of apricots have been canned this year. Jobbers here quote 15½ to 16c., with a certainty of an increase almost immediately.

PEACHES — The crop is abundant and present indications are that there will be plenty of good fruit at a reasonable price; no new peaches are as yet in. Prunes will probably be the same figures as old fruit. Pitted plums will undoubtedly be short and the prices higher than last year, though, as yet, they are not quoted.

COFFEE—This market is abnormally low, and it looks as if it was a good time for retailers to buy Rios, as excellent grades of this kind are quoted at 8 and 8½c. Though the coming crop is large, prices are considered to have reached rock-bottom.

FLOUR—There is a slight drop in this market, and patent is now quoted at $1.75; strong bakers', $1.55; Algoma, $1.35, and XXXX, $1.05. The market is rather slow, as is usual at this time of year. Farmers buy all their supply before harvest, and the trade now is confined to the inhabitants of cities and small towns.

CURED MEATS—This market has not changed, with the exception of a very slight advance in shoulders, which are now quoted at 10½c. Other prices are: Hams, 14c.; bellies, 11½c.; backs, 11c.; spiced rolls, 10½c.; dry salt long clear, 8½c.; extra short clear, 7¾c.; backs, 9c.; shoulders, 8¾c. The market is very firm and the demand very fair.

BUTTER—This market is firm and the trade brisk, 18½ to 19c. factories is the quotation for creamery. The make now is excellent. Quite a number of cars are going east to Montreal, but the bulk of the creamery is going west to Vancouver. Dairy butter remains unchanged, 10 to 11c. country points, with the bulk going into cold storage. Up to the present the improvement in creamery has not advanced dairy. There is a limited demand for fresh, well-made yellow dairy for city consumption, but otherwise the demand is very light.

CHEESE—This market is very firm and 11c. was Saturday's quotation, and, it is thought, this may go even higher. There is not sufficient in the country to supply the demand for fall trade.

EGGS—Are in fairly good supply and are bringing 15c. delivered at Winnipeg. The quality of the eggs is now first-class.

GREEN FRUITS—This market is in rather bad shape at present. The early preserving fruits are about done, and the later varieties are not yet in full supply, this is particularly so with plums. The Californian stocks are about exhausted, and the Washington and Oregons will not be in until late in the coming week. Later Californian plums, assorted varieties, are selling at $1.60 to $1.75. Peaches, Californian freestone, $1.40; Bartlett pears, $3 per bbl.; other varieties at lower figures. Ontario tomatoes, very fine, 50 to 60c. for 20-lb. baskets. Ontario plums, 80c.; pears, 75c. A final car of Muscatine Iowa watermelons have arrived; their average weight is 25 lb., and they sell for $3.50 per doz. Oranges, Californian, $5.50 to $6; lemons, $5 to $5.50. Bananas are in good supply, and are selling from $2 to $2.50 per bunch. The supply of first-class home-grown vegetables has never been better.

KINGSTON GROCERS TO PICNIC.

The retail grocers, of Kingston, intend holding their second annual picnic at the Exhibition grounds there, September 20. The committee of management is composed of: J. S. Henderson, W. R. McRae, T. H. Johns, M. Sutherland, B. W. Robertson, Rigney & Hickey, W. G. Craig, A. Maclean, Jas. Redden, D. Couper, Geo. Crawford, R. J. Carson, J. Gilbert, Secretary.

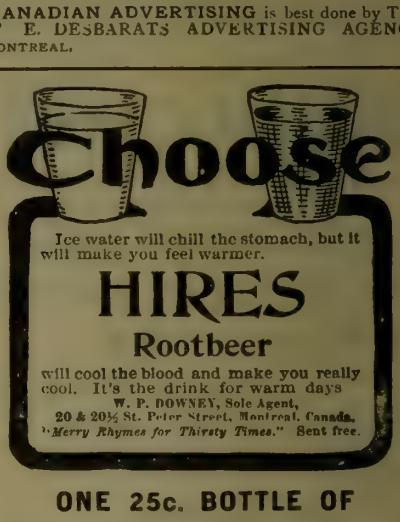
TEA BLIGHT IN CEYLON.

There are rumors of grey blight, not only in the low-country, but in some of the leading hill districts—fostered by the prolonged wet weather which has served to largely counteract the depressing effects of a cooler atmosphere on the virility of the pest—and, although the latest circular from J. C. Willis' pen, to judge by the date, might have been published a month ago, by those with whom the material was left, it still comes opportunely. It describes the appearance of both grey and brown blight, explains how they spread, and recommends a remedy which, though entailing additional strain on the already-taxed tea bush, represents a method which will present no scientific difficulties to the estate labor force.—Times of Ceylon.

IMPROVED BACON MARKET.

The improvement in the market for bacon and hams is not unconnected with the torrid days we are passing through. People do not, somehow, look upon bacon as meat, and, as the latter is eschewed when the weather is sultry, the former increases in popular estimation. The full tide of labor, which is now at the flood in our factories and workshops, bringing increase of substance to the workingman, is responsible for a great portion of the increase in the demand for what is to many a luxury designed to embellish the breakfast or the tea-table, while the fact that outdoor work is in full swing does as much as vaguely-worded telegrams from Chicago, or more or less true reports as to killings from Denmark, to keep up the market quotation.—Grocers' Journal, London, August 19.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.



ONE 25c. BOTTLE OF
HIRES ROOTBEER
makes 5 gallons of delicious, wholesome drinks for your customer and a
. . HANDSOME PROFIT . .
for you. Do you keep it? If not, why not?
ALL WHOLESALERS.

W. P. DOWNEY, 20 and 22 St. Peter St.
Sole Canadian Agent MONTREAL

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Limited, London, N.W., Eng.

CURRENT MARKET QUOTATIONS

September 7, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the diredt control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb.	.....	.....	.....	.....	14	16	.....	.....
" " pound prints	.....	.....	19	20	17	18	.....	.....
" " tubs, best	.....	.....	18½	19	15	16	.....	.....
" " tubs, second grade	.....	.....	17	18	12	14	.....	.....
" " low and med. "	.....	.....	12	15	.....	.....	.....	.....
Creamery, tubs and boxes	.....	22	21	22	18	19	.....	.....
" prints and squares	.....	.....	22	23	19	20	.....	.....
Cheese, per lb	11½	12	11¾	12	10	10½	.....	.....
Eggs, per doz	14½	16	12½	14	11	12	.....	.....

CANNED GOODS

Apples, 3's	$.....	$0 90	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	.....	2 10	2 25	2 40	2 25	2 40	3 00	3 25
Asparagus	.....	....	.....	2 40	.....	.....	.....	.....
Beets	.....	.....	.....	1 00	.....	.....	.....	.....
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	75	85	80	90	90	95
Beans, 2's	.....	77½	75	80	90	95	.....	90
Corn, 2's	90	1 00	90	95	1 10	1 15	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 80	1 85	2 30	2 40	1 75	1 90
" white	.....	.....	1 75	1 80	.....	.....	.....	.....
Peas, 2's	.....	75	75	80	75	80	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 65	1 75	.....	1 15
" 3's	.....	2 00	2 00	2 40	2 25	2 50	2 40	2 50
Pineapple, 2's	.....	2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's	.....	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	.....	2 50	1 60	1 75	1 75	1 80	.....	1 60
" 3's	.....	2 50	2 50	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	.....	.....	1 10	1 25	1 30	1 60	.....	1 40
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	1 40
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	65	75	90	1 00	.....	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	1 40	1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 35	1 50	1 50	1 60	1 65	1 75	.....	1 70
Succotash, 2's	.....	.....	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	75	78	80	85	95	1 00	.....	1 10
Lobster, talls	.....	2 50	2 95	2 75	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 65	1 75	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 30	1 50	1 30	1 60	1 25	1 50	1 20	1 30
" " flats	1 40	1 60	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	.....	.....	1 50	1 60	.....	1 60	.....	....
" " Clover Leaf, talls	1 to 4 cases		.....	1 50	.....	.....	.....	.....
	5 " 9 "		.....	1 47½	.....	.....	.....	.....
	10 " 25 "		.....	1 45	.....	.....	.....	.....
" " Clover Leaf, flats	1 " 4 "		.....	1 65	.....	.....	.....	.....
	5 " 9 "		.....	1 62½	.....	.....	.....	.....
	10 " 25 "		.....	1 60	.....	.....	.....	.....
" Cohoes	1 05	1 15	1 05	1 10	1 00	1 10	95	1 12
Sardines, Albert, ¼'s	.....	12	12½	13	14	15	.....	.....
" ½'s	20	21	20	21	20	21	.....	.....
" Sportsman, ¼'s	.....	12½	.....	12½	.....	12	.....	.....
" ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" ½'s	.....	18	18½	23	10	11	.....	.....
" P. & C., ¼'s	.....	.....	23	25	23	25	.....	.....
" ½'s	.....	.....	33	34	33	36	.....	.....
" American, ¼'s	.....	.....	4	4½	4	5	.....	.....
" ½'s	.....	.....	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 20	1 50	1 00	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 30	1 45	1 55	1 60	.....	2 00	1 90	2 00

GREEN FRUITS

Oranges, Sorrento, boxes	$3 25	$4 00	.....	.....	$4 00	$4 50	.....	.....
" " ½ boxes	.....	.....	.....	.....	2 00	2 25	.....	.....
Lemons, Messina, p. box	2 00	3 00	3 00	4 00	5 00	5 50	.....	.....
Bananas, per bunch	90	1 50	1 00	1 75	1 75	2 25	.....	.....
Cocoanuts, per 100	3 25	3 50	.....	4 00	3 25	3 50	.....	.....
Tomatoes, per basket	35	50	15	17½	40	50	.....	....
Red Peppers, per basket	.....	.....	40	60	.....	.....	.....	.....
Watermelons, each	15	20	23	30	30	40	.....	.....
Raspberries, per quart	7½	8½	.....	.....	.....	.....	.....	.....
Lawtonberries, per quart	.....	.....	5	7	.....	.....	.....	.....
Huckleberries, per basket	.....	.....	50	65	.....	.....	.....	.....
Canadian Peaches, per basket	30	40	40	1 00	1 00	1 25	.....	.....
" Pears, "	25	40	25	50	.....	.....	.....	.....
" Plums, "	40	50	25	50	50	55	.....	.....
Canadian Grapes, per basket	.....	....	17	25	.....	.....	.....	.....
Sweet Potatoes, per bbl.	.....	.....	3 75	4 00	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 55	$4 74	$4 75	4 55	4 65	5⅛	5¼
Granulated, Acadia	.....	4 65	.....	4 70	.....	4 55	.....	.....
Granulated, foreign	.....	.....	.....	.....	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 75	.....	5 25	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 85	.....	5 35	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 35	.....	5 45	.....	.....	.....	7
Powdered, bbls	.....	5 20	.....	5 30	5¾	6	.....	6¾
Phœnix	.....	4 40	.....	4 50	.....	.....	.....	.....
Cream	.....	4 40	.....	4 50	.....	.....	.....	.....
Extra bright	.....	4 25	.....	4 35	3¾	3⅞	4½	4⅝
Bright coffee	.....	4 15	.....	4 25	3⅝	3⅝	.....	.....
Bright yellow	.....	.....	.....	4 15	.....	.....	.....	.....
No. 3 yellow	.....	3 90	.....	3 50	3½	3¼	.....	.....
No. 2 yellow	.....	3 85	.....	3 95	.....	.....	.....	.....
No. 1 yellow	.....	3 75	.....	3 85	.....	.....	.....	.....
Foreign, yellow	.....	.....	.....	.....	.....	.....	.....	.....
Trinidad	.....	.....	.....	.....	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba	
Wire nails, base	.....	$3 00	.....	$3 00	.....	.....	.....	.....
Cut nails, base	.....	2 25	.....	2 25	.....	.....	.....	.....
Barbed wire, per 100-lb.	.....	3 00	.....	3 25	.....	.....	.....	.....
Smooth Steel Wire (oiled and annealed, etc.), base	.....	3 00	.....	3 00	.....	.....	.....	.....
White lead, No. 1	....	5 62½	.....	5 75	.....	.....	.....	.....
Linseed oil, raw	.....	57	.....	58	.....	.....	.....	.....
" " boiled	.....	60	.....	61	.....	.....	.....	.....
Turpentine	74	75	.....	76	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups—								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Corn Syrup, barrel, per lb	.....	.....	.....	2½	.....	.....	.....	.....
" " ½ bbls. "	.....	.....	.....	2⅝	.....	.....	.....	.....
" " kegs "	.....	.....	.....	2¾	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 20	.....	.....	.....	.....
" " 2 gal. " "	.....	.....	.....	90	.....	.....	.....	.....
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	35	45
Barbadoes	.....	36	.....	.....	30	32	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.....	.....	.....	25	25	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 50	$1 60	$1 50	$1 60	.....	$1 50
" " 2-lb. cans	.....	2 65	2 65	2 75	2 50	2 75	.....	2 50
" " 4-lb. cans	.....	.....	5 25	5 50	.....	.....	.....	.....
" " 6-lb. cans	....	8 25	.....	8 25	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	18 50	19 50	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 80	3 00	.....	2 75
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 25
English brawn, 2-lb. can	.....	2 40	2 50	2 80	2 75	2 80	.....	2 50
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....	.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull, 2-lb. can	.....	.....	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 75	2 80	2 95	.....	3 25	.....	.....

CANDIED PEELS

Lemon, per lb	.....	.....	10½	12	.....	.....	.....	.....
Orange, "	.....	.....	.....	12½	.....	.....	.....	.....
Citron, "	.....	.....	17	19	.....	.....	.....	.....

FRUITS

Foreign—								
Currants, Provincials, bbl.	.....	4⅛	4½	4¾	4½	5	5	5¼
" ½-bbls.	.....	4¼	.....	.....	6	7	5¼	4¾
" Filiatras, bbls	.....	4¼	4¾	4⅞	5¾	6¼	.....	.....
" ½-bbls.	.....	4⅜	4¾	4⅞	5	6	.....	5½
" cases	.....	4½	5¼	5½	5½	7	.....	.....
" ½-cases	.....	4¾	.....	5½	5½	6	.....	5⅝
" Patras, bbls	.....	.....	.....	.....	.....	7	.....	.....
" ½-bbls.	.....	.....	.....	.....	6	7	.....	.....
" cases	.....	.....	5½	6½	7	7¼	.....	.....
" ½-cases	.....	5½	5¾	6⅜	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6½	7	7	8	.....	.....
Dates, boxes	5¼	6	7	7½	6	6½	.....	.....
Figs, 10-lb. boxes, per lb.	.....	.....	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	.....	.....	.....
" Mats, per lb	.....	.....	3½	3¾	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	.....	8½	11	10	12	.....	.....
" " 50's	.....	.....	8	9¼	8½	9	.....	.....
" " 60's	.....	.....	8	7½	8½	8	8½	.....
" " 70's	.....	7½	7	7¾	7½	8	.....	.....
" " 80's	.....	7	6¼	7	7	7½	.....	.....
" " 90's	.....	6	5½	6½	6½	7	.....	.....
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	.....	.....	.....	.....
" " D	.....	.....	.....	6	.....	.....	.....	.....
" " U	.....	.....	.....	5¼	.....	.....	.....	.....
Raisins, Valencia, off stalk	.....	4	.....	4½	5	6	.....	1 50
" Fine off stalk	4¼	4½	5½	6	5	5¼	.....	1 65
" Selected	5	5⅝	.....	.....	6	7	.....	1 75
" Layers	.....	5¾	.....	.....	5¾	6	.....	1 85
" Sultanas	.....	.....	10	15	10	12	10	12
" California, 3-crown	.....	6¾	7	7½	7	7¾	.....	6½
" 4-crown	.....	7¾	7¾	8	8	8¼	7¾	8
Domestic—Apples, dried	6	6½	6	6½	5½	6	.....	.....
" evaporated	9	9½	9½	10½	9½	10	.....	10½
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	.....	19	16	18	19	19½

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	.....	8	.....	.....	.....	8½
Smoked meats—								
Breakfast bacon	10½	12	12	12½	.....	.....	.....	11½
Rolls	.....	9	9½	9	9	10	.....	10½
Hams	10½	12	13	13½	11	13	.....	11
Shoulder hams	.....	10	8¼	8½	8	8	.....	9½
Backs	.....	.....	12	12½	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 50	15 00	14 00	15 00	16 00	17 00
" short cut	.....	.....	16 50	17 00	15 00	15 50	16 50	17 50
Clear shoulder mess	.....	.....	.....	12 50	14 00	14 50	.....	.....
Plate beef	.....	.....	.....	11 50	13 50	14 50	.....	.....
Lard, tierces, per lb	.....	6½	.....	6¾	6½	6¾	9	9½
Tubs	6¾	7	.....	7	7	7½	.....	.....
Pails	.....	.....	.....	7¼	7¼	7½	.....	9
Shortening, in 60-lb. tubs	.....	.....	7½	7¾	.....	7¼	.....	.....

Celluloid Starch

REQUIRES NO PUSHING

IT IS A SELLER

The Brantford Starch Co., Limited

BRANTFORD, ONT.

COFFEE

Green—	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Mocha	.....	24	23	28	25	30	24	25
Old Government Java	.....	27	22	30	25	30	24	25
Rio	.....	10	7½	12	12	13	8¾	9½
Plantation Ceylon	.....	29	26	30	29	31	.....	.....
Porto Rico	.....	.....	22	25	24	28	.....	.....
Gautemala	.....	.....	22	25	24	26	.....	.....
Jamaica	.....	18	15	20	18	22	.....	.....
Maracaibo	.....	13	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	11	12½	... ..	.....
Valencia shelled almonds	28	30	28	30	.....	.....	.....	.....
Tarragona almonds	12	15	12	14	11	12	.....	.....
Peanuts (roasted)	6½	9½	9	10	9	10	.....	.....
" (green)	5½	8	7	9	.....	.....	.....	.....
Cocoanuts, per sack	.....	3 00	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	.....	12	12	13	12	13	.....	....
Marbot walnuts	.....	.....	.....	.....	9	10	.....	.....
Bordeaux walnuts	.....	.....	.....	.....	9	10	.....	.....
Sicily filberts	.....	7¾	8½	9	8	10	.....	.....
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....		.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	4⅛	4¼
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	5
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅝	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	3½	4½	5	6	.....	5
Tapioca	3¾	4½	4¼	4¾	5	6	.....	5
Macaroni, dom'ic, per lb., bulk	.....	.....	.....	7½	.....	.....	... ..	.....
" imp'd, 1-lb. pkg., French	.....	.....	9	10	.....	.....	... .	.....
" " " Italian	.....	.....	11	12½	.....	.....	.....	. . .

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00	2 00	2 50
Sal soda, per bbl	70	75	70	80	85	90	. ....	1¾
Sal Soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	15	12	13	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	11	12	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	20	23	18	24	24	26	.....	35
" " 5-lb. cans	20	23	20	26	20	32	.....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	19	25	18	25	20	25	.....	.....
Cloves, whole	12	30	14	35	18	35	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	20	40	20	40	16	50	.....	25
Cream tartar, French	.....	25	24	25	20	22	.....	.....
" " best	.....	28	25	30	25	30	.....	.....
Allspice	13	17	15	16	16	18	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	14	15	16¼	... .	.. ...
Sarnia water white	12	13	.....	15	16	17¼	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	17	18½	.....	.....
Pratt's Astral	18	19	.....	18	.....	.....	.....	.. ...

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	12½	50	12	60	11	40	... ..	.....
Caddies Paking, Kaisow	17	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	30	40	30	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	...
Pekoes	28	30	30	30	28	30	.....	.....
Pekoe Souchong	17½	40	17	35	17	35	.....	.....
China Greens—								
Gunpowder-Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Pingsueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	... ..	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	... ..	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good Medium	22	24	22	24	.....		.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	14	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, No. 1, 2-hoop	.....	.....	.....	.....	1 55	.....	1 55	.....
" " 3-hoop	.....	.....	.....	.....	1 70	.....	1 70	.....
" half grained	.....	.....	.....	.....	1 40	.....	1 40	.....
" quarter, jam	.....	.....	90	1 08	90	1 08	.....	.....
" candy, and covers	.....	.....	2 25	2 65	2 25	2 65	.....	.....
Tubs, No. 0	.....	.....	.....	.....	8 50	.....	8 50	.....
" " 1	.....	.....	.....	... ..	7 00	.....	7 00	.....
" " 2	.....	.....	.....	.....	6 00	.....	6 00	.....
" " 3	.....	.....	.....	.....	5 00	.....	5 00	.....

SS. HESPERIA . . . .

has arrived with a consignment to our address of a fine lot of

"NEW VALENCIA RAISINS"

Fine Off-Stalk, Selected, 4-Crown Layers

These raisins are shipped by MESSRS. W. ROGERS & CO., and are of the finest quality. . . . . .

Just received also a supply of

"MORTON'S" and "MARSHALL'S"

Canned Fresh Herrings, Kippered Herrings and Herrings in Tomato Sauce. They are all of 1899 pack.

If you want Japan Teas, which will give satisfaction to your customers and give you a good profit, try our

"Victoria" and "Princess Louise"

brands---they are without exception the best value you can get for your money. Give us a trial order, we feel we can give you satisfaction. . . . . .

We keep other qualities as well, and we only want a chance to show our samples and prices, we know we have what your trade needs.

WRITE US FOR PRICES AND SAMPLES.

We are agents for **"LIPTON'S TEAS."**

LAPORTE, MARTIN & CIE.,

Wholesale Grocers,
MONTREAL.

These are Growing Times

Our trade for Jersey Cream Baking Powder is growing.
Our trade for Standard Teas is growing.
Our trade for Cocoanut is growing.
But, for jumps and strides, our Coffee trade is the winner.
Why should it not be so?
Our Jersey Cream Baking Powder is the best in Canada.
Our Standard Teas are the finest packed.
Our Coffees are the best values sold.
Our Cocoanut is not equaled in America.

A Word re Cocoanut

A manufacturer that should know claims we are losing thousands of dollars every year by manufacturing this line, and has made us this magnificent offer: If we let him manufacture all the cocoanut the two factories make he will allow us one cent per pound less than the regular wholesale trade on all we can sell, and he is prepared to guarantee that we will make thousands a year, not on what we would sell, but on what we would not lose by manufacturing. We know the business is one of the most risky in the world. If you know of anyone that wants to lose $100,000.00, and lose it quick, advise him to go into the cocoanut business.

However, we are in the cocoanut business to stay, and we are going to win trade by continuing to make the best goods manufactured.

LUMSDEN BROS.

84 McNab St. North,
HAMILTON.

9 Front St. East,
TORONTO.

Tobacco That Sells

and pays the dealers from 25 to 45 per cent. profit is what we have to offer you.

Our Plug Chewings are:

POMMERY, highest grade, bright, 3½'s.

SMILAX, bright pounds.

HOLLY, bright, 3's and 8's.

BLACK BASS, Navy, all styles.

Our Plug Smoking Brands are:

MONARCH, 3½'s.

MARIGOLD, ROUGH and READY, 8's.

CLOVER, Double Thick, 8's.

BANNER, SOLACE, 13's

Attractively packed in small boxes.

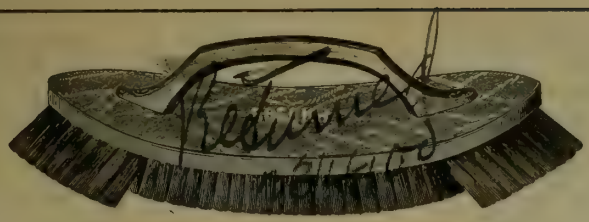
Hundreds of grocers are already handling them and are pleased with the goods.

Quality and price are in their favor.

We want our Tobaccos handled by every grocer in Canada.

Dominion Tobacco Co.

80 to 94 Papineau Ave., MONTREAL



STOVE BRUSHES

We have 60 styles and patterns to select from. Some blocks are bent, others straight, with or without wings, pointed and round ends,

"IN PACKAGES"

of half dozens, neatly labelled, and

"ARE ATTRACTIVE"

for every storekeeper to have in stock.

Boeckh Bros. & Company

Manufacturers

Offices, Sample and Warerooms, 80 and 88 York St., and 12 Clarence St. TORONTO.

Montreal Branch, 1 and 3 DeBresoles Street.

Salt is A Staple

When you sell Salt, please remember that Salt is as staple as Flour. There is nothing luxurious about Salt—it is ***an absolute necessity.*** The woman who buys it, buys it because she has to have it. If she can't get

Windsor Salt

at your store she goes to your competitor for it, and ***she takes some of her other trade along with her***—please remember that!

In a staple article like Salt, a woman doesn't hesitate to buy the best—she gets it when she orders the "Salt of Quality"—clean, white, perfectly crystalized Windsor Salt. Sold by leading wholesalers everywhere.

THE WINDSOR SALT CO., LIMITED

Windsor, Ont.

EZE
(EASY)
TRADE MARK
REGISTERED
WASHING
COMPOUND.

WELL, THEY DON'T ALL KNOW

about it yet, but we gave away

35,000

full sized packages at the Toronto Exhibition alone, which means that there will be several thousand more added to the list to swell the popularity that EZE has acquired.

"IT JUST WASHES CLOTHES"

NO RUBBING REQUIRED. PERFECTLY HARMLESS.
ENTIRELY DIFFERENT FROM ANYTHING ELSE ON THE MARKET.

Order through your wholesaler.

EZE MANUFACTURING CO.
46 Front Street East, TORONTO.

GROCERS SETTLE DIFFICULTIES.

The local difficulties in the retail grocery trade have been settled on an amicable basis. The absurd price-cutting, which could not possibly result in anything but disaster to the weaker ones and detriment to all, has been done away with and the Retail Grocers' Association is now running in regular order again. The principal articles in which price-cutting was indulged, such as flour, sugar, kerosene and canned vegetables, are always sold on a very narrow margin as they are practically never bought in a competitive market, having a price regulated by cost of production largely. These are staple articles of consumption on the values of which the public are fairly well informed and no one will begrudge paying a fair price for them though that innate weakness of human nature, the love of getting something for nothing, may make some customers regret the delights of a grocery "rate war."

It is to the credit of the bright caterers who supply the daily bread and cheese and tea for Vancouver citizens that they have been able to fix up their little differences so intelligently. There is room enough for all in this country although some of the grocers might sigh for a little more elbow room in their trade.—The Province, Vancouver.

WOOD BROS.' NEW MILL.

Wood Bros., proprietors of the Brant Roller Mills, Brantford, Ont., have made sufficient progress in the rebuilding of their flour mill, destroyed by fire in May last, as to be able to announce to the trade that they will in a few weeks have their brands of "Golden Crown," "Silver Star," "Laurel," etc., on the market. The new mill, of which the accompanying cut is an illustration, is being equipped by the Goldie & McCulloch Co., Galt, with the most modern machinery, and will have a capacity of 200 barrels per day. The Gyrator system of bolting, which insures brightness and strength in the flour, is being introduced into the mill. This, with the 23 years' experience of the proprietors, should assist in the further enlarging of their business.



Mail advices from Sicily are to the effect that the market for filberts is tending upward, owing to reported damage to the crop by fogs. Estimates of the crop make it from two-thirds to three-fifths of last year's crop.

Ladies who are good enough housekeepers to put up their own pickles sometimes wonder why they do not keep. It is on account of the poor

VINEGAR

often sold unknowingly by the grocer. If the merchant were as careful about the VINEGAR he sells as he is about his tea or sugar, he would only sell that made by The

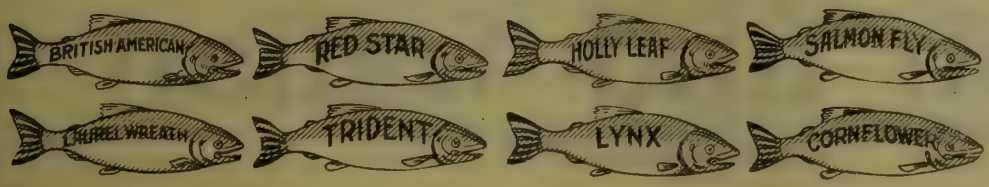
Wilson, Lytle, Badgerow Co., Limited, of Toronto

and then his lady customers would have no trouble about their pickles.

SOVEREIGN BRAND SALMON

— IS THE FINEST QUALITY. —

PRICES ON 1899 PACK NOW READY.



All these **Brands are Finest Quality Sockeye.** We give special prominence to **"Sovereign" Brand,** as it is **Choicest Fraser River Salmon; white and gold** embossed label; tins **tissue wrapped.** For select trade. Delivery on contracts guaranteed.



Anglo-British Columbia Packing Company

LIMITED

Wholesale Selling Agents: { WATT & SCOTT, Toronto. WATT, SCOTT & GOODACRE, Montreal. E. NICHOLSON, Winnipeg.

VANCOUVER, B.C.

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars.
3-lb. bars.
} 60 bars in box.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.
Limited

New Valencias

Immediate delivery.
Prices right.

WARREN BROS. & CO.
TORONTO.

NEW SEASONS

Moning Congou

NOW IN STORE.

PERKINS, INCE & CO.
TORONTO.

NEW SEASON'S

"Golden Leaf"

JAPANS

We have now in stock 50c., 40c. and 25c. lines; also Nibs and Siftings—all fully up to the usual high standard of cup quality. See our travellers or write for samples.

GEORGE FOSTER & SONS
Wholesale Grocers,
BRANTFORD, ONT.

East India

Pickle Spice

Brightest, Cleanest, Best combination of choice **Whole Spices,** giving that piquant flavor relished by connoisseurs.

Largest 5 and 10c. packages. Best value in bulk.

Todhunter, Mitchell & Co.
TORONTO.

That delicious "Twang" of

Ceylon and Indian

Machine-Made

TEAS

is one of the attributes of their peerless quality.

To be thoroughly successful in your business you must take these teas into stock. The public are tired of the tasteless Chinas and fishy Japans and are bound to have the pure, cleanly, machine-made, British-grown teas of

CEYLON and INDIA.



EDDY'S

HOUSE, HORSE, SCRUB AND STOVE

BRUSHES

are pronounced by those who have used them to be without an equal. They are made by a new process and will **outlast** any other kind on the market.

We intend to push this Branch of our Business vigorously, and it will be to the best interests of our friends in the Trade to see that they are fully stocked with Brushes of our make.

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Quebec,	Hamilton,	London,	Kingston,	St. John, N.B.,
Halifax,	Winnipeg,	Victoria,	Vancouver,	St. John's, Nfld.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

O. M. ALGER, general merchant, Castleton, Ont., is offering to compromise at 50c. on the dollar.

O. P. Fraser, lumber, Ecumsecum Bridge, N.S., has assigned.

J. O'Malley & Co., grocers, Toronto, have assigned to F. McGann.

Ismael Goyette, general merchant, South Durham, Que., has assigned.

F. L. Worden, general merchant, St. John, N.B., has effected a compromise with his creditors at 20c. on the dollar.

H. J. Stump & Co., general merchants, Purpleville, Ont., have assigned to J. Glanville, of John Macdonald & Co., Toronto.

A second dividend of 7 per cent. has been declared in the estate of the late Wallace Prehaunt, general merchant, etc., L'Ardoise, N.S.

SALES MADE AND PENDING.

The assets of Pigeon & Co,, general merchants, Ottawa, have been sold at auction.

The stock and book debts of J. F. Dunlop, groceries and liquors, St. John, N.B., have been sold under execution of judgment.

PARTNERSHIPS FORMED AND DISSOLVED.

Smith & Wilson, liquors, Toronto, have dissolved. R. T. Smith continues.

Shaw & Lloyd, general merchants, Bridgetown, N.S., have dissolved. Mr. Lloyd continues.

Blacklock & Co., commission, teas, etc., Montreal, have dissolved, and Douglas J. Thompson and Archibald Blacklock have been registered as proprietors.

CHANGES.

Sarah J. Butler, hotel, Stittsville, is retiring.

James Connell, liquors, Ottawa, is out of business.

Ellen Callen, hotel, Toronto, has sold out to J. J. Scanlan.

G. Greene, hotel, Bell's Corners, Ont., is removing to Stittsville.

M. Shanghuessy, general merchant, Barrington, Que., has sold out.

Elizabeth Perry, hotel, Hamilton, has been succeeded by John Perry.

Daniels & Tilson, general merchants, Burk's Falls, have left that place.

James Wiggle, general merchant, Kingsville, Ont., has sold out to F. A. Miller.

Antonio Serantis, fruits, etc., Victoria, has sold out to D. K. Chungranes.

The Royal Oil Co., Toronto, has sold out to The Queen City Oil Co., Limited, Toronto.

Wong Fung, wife of Wing Tung, has been registered sole proprietress of the general business of Wai Bing Kee & Co., Nanaimo.

W. J. Barrett has been registered proprietor of the grocery firm of Barrett & McConnell, Montreal.

Melina Vanier, wife of Louis Brocher, grocer, Montreal, has been registered proprietress of the latter's business.

FIRES.

A. Phipps, grocer, St. Catharines, has been burned out.

B. Bell, general merchant, Burk's Falls, has been burned out.

A FOOLISH TRAVELER.

"I HAD a post office money order on a little town out West." said the New York drummer—"one which I got through Chicago—and when I showed up to get it cashed I was dead broke, and found the post office in charge of a girl about 20 years old. She was chewing gum and reading a novel as I walked into the place, and, as she was slow in getting a move on her and I was in a deuce of a hurry, I gave her some pretty sharp talk. She sassed me back, and we had some lively words for about five minutes. I never did a more foolish thing in my life. You know what a post office money order is, of course. It makes a man mad all over to waste the time to get one, and when you present it at another post office, you must satisfy the authorities that you are the person named. I signed my name and all that, but the girl quietly remarked :

"'I don't know that you are the person named. You will have to be identified.'

"I had letters in my pocket, of course," continued the drummer, "but she waved them aside. Anyone can carry letters around addressed to their proper name. I had my initial on my cuffs and collars, but they were no good. I had telegrams, but she was obdurate. As a matter of fact, she bothered me a whole day, and when the office closed I was still without my money. The order called for $50 and I went to every merchant in town to get the money and transfer it. Nobody would let me have the cash. There was but one way to do, and I did it. I walked into the post office next day and said :

"'My name is John Blank. Here is an order calling for $50. Yesterday I was fool enough to snub you. To-day I beg your pardon.'

"Two minutes later I had my money and was out on the sidewalk, and you can bet your shoes I don't get caught that way again. When I feel like snubbing another girl I'll tackle one who isn't employed by Uncle Sam in a position where she can hold me and set me to looking around for a pawnshop."—Chicago News.

Empire Smoking Tobacco

Ask your wholesaler for a sample caddy of

EMPIRE

at

36 cents.

5, 10 and 15 cent Plugs.

Big Plugs

FOR

Little Money

Empire is a fine, cool smoke, and is sure to please. It is the largest, cheapest and best in Canada.

Made by the

EMPIRE TOBACCO CO., Limited

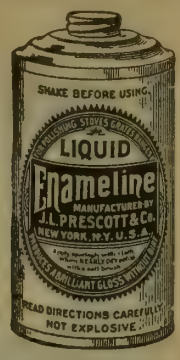
Granby, Que.

Enameline

The Modern STOVE POLISH



PASTE.



LIQUID.



CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

JUST ARRIVING



OUR USUAL FALL SUPPLIES OF

Southwell's ORANGE MARMALADE. PURE FRUIT JAMS.

SECOND TO NONE. SUPERIOR TO MANY.

WRITE FOR QUOTATIONS.

FRANK MAGOR & CO., 16 St John Street, MONTREAL.

Current Market Quotations for Proprietary Articles

Sept. 7, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases, per doz	$0 75
English Cream, ⅛ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

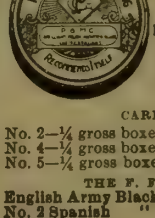
CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

OCEAN WAVE BAKING POWDER.

	per doz.
No. 10, 5-ounce Cans, round or square, 4 doz. in case	$0 75
½-lb. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only, ½ and 1 doz. cases	5 75
5-lb. Cans, round only, ½ and 1 doz. cases	9 00

BLACKING.



P. G. FRENCH BLACKING

	per gross
No. 4, ⅓ grs. bxs	$4 00
" 6, ¼ "	4 50
" 8, ⅛ "	7 25
" 10, ¼ "	8 25
" 10, Jet Enamel	8 25

CARR & SONS.

	per gross
No. 2—¼ gross boxes	2 70
No. 4—¼ gross boxes	5 75
No. 5—¼ gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " " "	3 60
No. 3 " " " "	4 50

	per doz
No. 5 Spanish Blacking ¼ gross cases	7 20
No. 10 " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—



	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gross
Sunlight Lead Bar 5's, Packed in ½ gross cases	$2 25
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's, ½ gross case	4 25
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish, ¼ gross cases, pressed top tins.	12 00
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ⅓ gross cases. French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 4	4 50



United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	0 03

BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY	doz. net
Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" " (in cream pitcher) 36 5c. bars	1 20
" " (in sugar bowl) 36 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 25 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 300 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00

Benson's Prepared Corn

There is no adulteration in Benson's Prepared Corn—there is no **need** to adulterate because it has sold entirely on its merits as an absolutely pure Prepared Corn for over forty years. The delicacy of its flavor is almost proverbial.

Comparisons are made with Benson's Prepared Corn as the standard—you hear this everywhere—"It's just as good as Benson's." You know what "just as good" means—an endeavor to sell an inferior article for a lower price. Benson's Prepared Corn is the standard—forty years have proved it so beyond a question.

Edwardsburg Starch Co., Limited
Cardinal, Ont.

Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum(English or French wrappers) 115 1c. piece	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per do
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ½'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ¼'s, 14 lb. bxs.	0 24

Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14 lb. boxes	
" ½ lbs. 12 lb. boxes	

WALTER BAKER & CO.

Cocoa, ½'s	0 52
Premium Chocolate, ½'s	0 45
Webb's Cocoa Powder, ¼'s	0 30

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.		29
" " ½ lbs.		28

WOOL SOAP.

SWIFT & CO, CHICAGO.

Wool soap, 100 10-oz. bars to box	$7 75
Wool soap, 100 6-oz. bars to box	4 75

CHEESE.



MacLaren's Imperial—	Per doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.

	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend		0 32
Jersey "		0 29
Rajah "		0 20
Old Government Java	0 28	0 30
Maracaibo	0 18	0 20
West India	0 16	0 18
Rio, choice		0 12

CLOTHES PINS.

ROECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$3 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—



1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	4 00
8	" " "	6 00



P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz, " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RIS...G FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs		1 20
" " 6-lb. "		2 60
Flexman " 3-lb. "		1 20
" " 6-lb. "		2 00

GELATINES.

COX'S

2's	1 10
1's	1 12
Quart size	1 20

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
GUELPH, ONT.

PAILS

"SUITABLE FOR"

Baking Powders
Cocoanuts
Confectionery
Mustards
Spices
Washing Compounds

ALL KINDS OF WOODEN-WARE KEPT IN STOCK.

Manufactured by
The Wm. Cane & Sons Mfg. Co., Limited
Newmarket, Ont.

Sole Agents:
BOECKH BROS. & COMPANY
Toronto, Ont.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
118 King St. East, **TORONTO**
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.



ASK FOR
MOTT'S



Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.
TORONTO AND MONTREAL.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY, DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by
THE EXPRESS ROLLER MILLS
WM. MACK, Proprietor. **CORNWALL, ONT.**

MONSOON
INDO-CEYLON TEA.

Grocers all over Canada are almost a unit in expressing their approval of Monsoon.

There can be but one result in inducing your customers to use Monsoon---satisfaction.

No other tea can please where Monsoon has once been used.

It's the best, no man denies this.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

OUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots



P. G. JELLY POWDER.

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate, 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06¾
7-lb. wood pails, 6 " "	0 06¾
14-lb. wood pails, per lb.	0 06¾
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$11 00
per case of 3 doz., net	2 75
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

	per gross.		per gross
Pony size	$7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
½ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz.	$1 00
7-lb. pails, 6 pails in crate, per lb.	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA —COW BRAND.



Case of 1 lbs. (containing 60 pkgs.), per box, $3.00
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.
Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00
Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box $4 00
Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-16 lb., and lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.



A. P. TIPPET & CO., AGENTS
Maypole Soap, colors per grs. $12.00. black. Maypole Soap, per grs. $18.00.
10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 05-¼
No. 2 " " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 07½
Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.	





KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes. 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
		0 08½
PURE—40-lb. boxes	1-lb. pack	0 07
" 48-lb. "	16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07¼
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 7¼
	Pure	0 6¾

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4¼
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05¾
4 lb. canisters, cases 48 lbs	0 5¼
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in case	0 07
Kegs, extra large crystals, 100 lbs	0 06



Brantford Gloss—
1 lb. fancy boxes cases 36 lbs. 07½

Canadian Electric Starch—
40 packages in case 3 0

Celluloid Starch—
bxs. 45 cartons per case 3 50

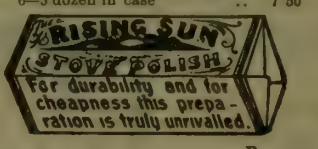
Culinary Starch—Chal Prep. Corn—
1 lb. packgs. boxes 40 lb 0 04½

No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs. 0 06

STOVE POLISH.



No. 4—3 dozen in case (net cash) $4 50
6—3 dozen in case " " 7 50



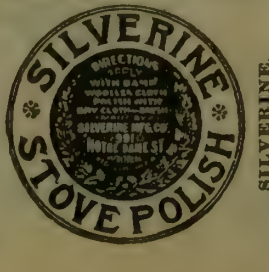
	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00





Tiger Stove Polish, ¼ gross boxes, large per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75



SILVERINE.

Per gross.	$3 85	5 50	6 60
No. 4—5c. size			
No. 6—8c. size			
No. 8—10c. size			

TEAS.

SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each	60 1-lbs.	0 35
" "	60 ½-lbs. / 30 1-lbs.	0 [illegible]
" "	120 ½-lbs	0 [illegible]



Ceylon Tea, in 1-lb. and ½-lb lead packages black or mixed.

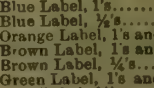
Black Label, 1-lb., retail at 25c	0 19
" " ½ lb. " "	0 20
Blue Label, retail at 30c	0 22
Green Label 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 55

Terms, 3 per cent. off 30 days.

BROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ½'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Empire, 3's, 4½ and 9's	0 36
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10⅜ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	1 50

Matches—	5-Case Lots.	Single Case.
Telegraph	$3 25	$3 [illegible]
Telephone	3 05	3 [illegible]
Tiger	2 90	3 10
Empire, (slide box)	2 25	2 35
Safety, Capital	2 75	2 [illegible]
Parlor, Eagle, 200 s	1 30	1 40
" 100 s	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 45
" Improved Globe	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35

F.o.b. Toronto.

Matches, Kodak, per case (10 gross in case)	2 6[illegible]

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labelled Tins.

SPECIAL AGENTS 14 lb. Boxes.

For the entire Dominion, **C. E. COLSON & SON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** Manitoba **Buchanan & Gordon, Winnipeg.**

COMPUTING SCALES

The Latest Improved

WILSON'S PRICES ARE RIGHT.



Wilson's received highest prize at World's Fair, Chicago.

Catalogue Free.

C. WILSON & SON

69 Esplanade St. E., TORONTO, ONT.

We are Headquarters for

BASKETS

of all descriptions. When you want

Grain or Root Baskets,
Satchel Lunch Baskets,
Clothes Baskets,
Fruit Baskets,
Butcher Baskets,

or, in fact, anything at all in the basket line, drop us a line. We will be pleased to quote you prices.

THE

Oakville Basket Co.

OAKVILLE, ONT.

COX'S GELATINE

Always Trustworthy

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

ARE YOU A BUYER of

Hardware, Metals, Paints, Oils, etc. ?

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VOL. XIII. TORONTO AND MONTREAL, SEPTEMBER 15, 1899. NO. 37.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

COLMAN'S MUSTARD

BEST ON EARTH

A word about

VENICE WAFERS

EXACT SIZE

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"Rose"
"Pansy"
"Thistle"
"Maple Leaf"
"Shamrock"
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"Tulip"
and
"Good Luck"

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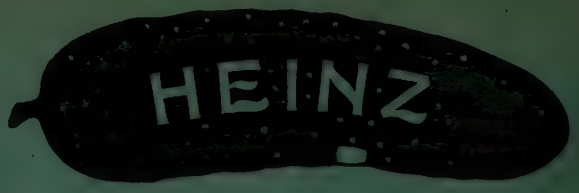
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Large Variety. . Low Prices.

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Heinz India Relish

Has been called a "perfect pickle." It is a chopped sweet pickle relish that imparts a delicious flavor to meats of all kinds.

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Nothing succeeds like success!

Why are we successful?

Why is it our business is increasing?

Because we know what people want and we are in a position to supply the demand.

THE PUBLIC are realizing that such standard brands of Table and Dairy Salt as "Coleman's" and "Rice's" can always be relied upon, and **DEALERS** are correspondingly becoming aware that to be up to the mark they must keep these brands of Salt for sale.

R. & J. Ransford, Clinton, Ont.

WHY PAY

double price
for . .

Bi-Carb. Soda.

when you can buy the Purest
and Strongest English Soda

HAND-IN-HAND Brand ?

No Yankee humbug about **this** Soda.
Best dealers sell this brand.

Do you want to please your customers ?

Sell Them

Moir, Wilson & Co.'s

GENUINE SCOTCH

Kippered Herring
Preserved Bloaters
Herring and Tomato Sauce
Herring in Mustard Sauce

Finest Quality Packed
Best Dealers Sell Them

Two Articles Always in Season.

Lazenby's Soup Squares

Used to the greatest extent where the quality is best known. Quick, convenient, delicious little Soup Makers. 13 varieties. Trade-winners for the store—and trade-keepers, too.

Lazenby's Jelly Tablets

For the holiday feasting, for the economical and particular housewife, for more business, these handy, highest quality, absolutely pure-flavored Tablets are unequalled. 13 varieties. Used by the best families in Great Britain and the Colonies. Quality counts! "The purest that can be."

ARTHUR P. TIPPET & CO., Agents, Montreal and Toronto.

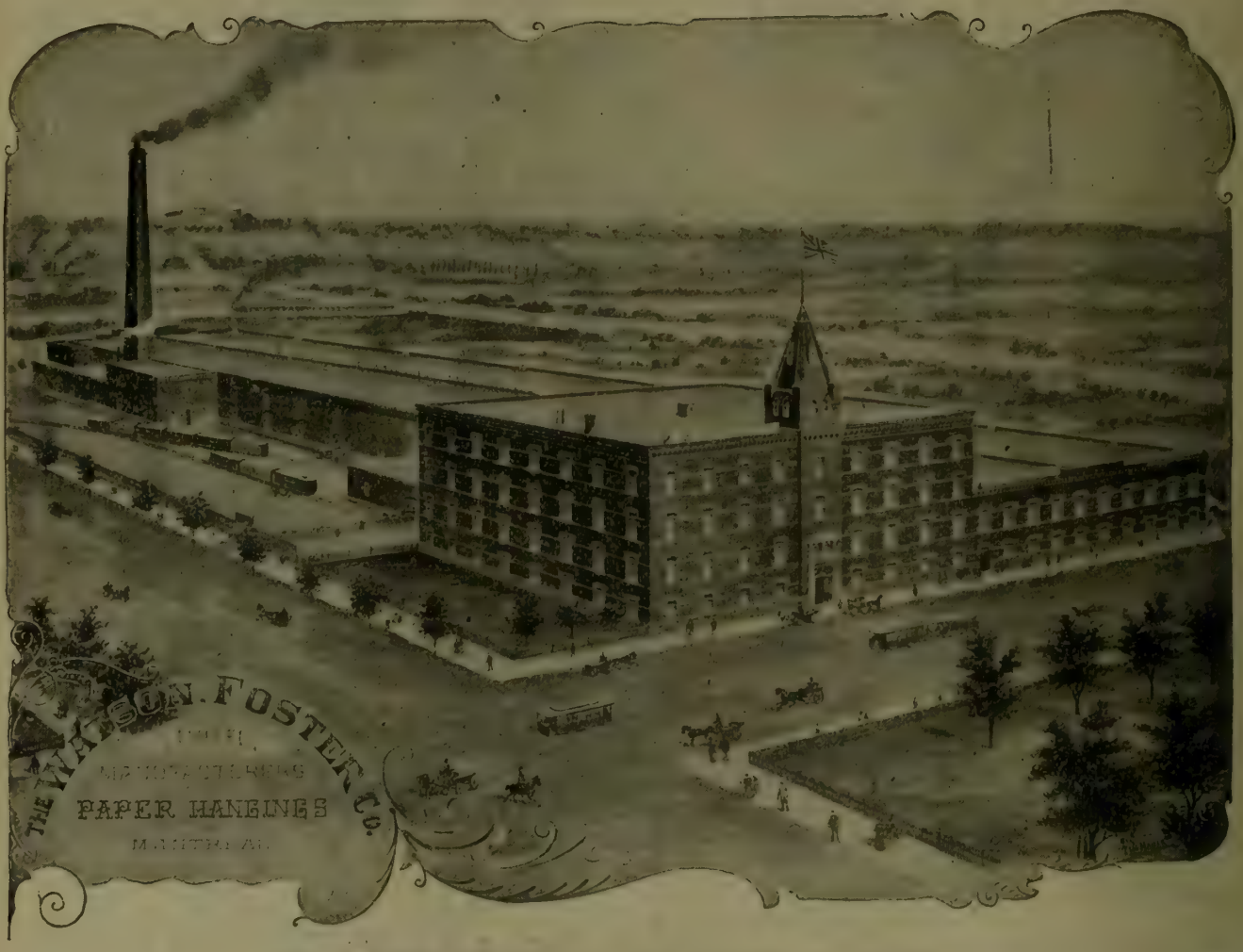
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Manufacturers of all grades of WALL PAPERS

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OUR { **HEAVY 21-INCH PAPERS** in Flats, Plain Varnish Golds, and Embossed Varnish Golds
INGRAINS—Most Fashionable Shades, with twelve handsome, remarkably rich matched Friezes
EMBOSSED PULP EFFECTS—the newest specialty out

Will accomplish the above results for you.

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"Pharaoh" and "Pebble" Cigars

Some one says, "In the name there is fame," and this applies to those two popular brands of Cigars that I make (the "Pharaoh" 10-cent and the "Pebble" 5-cent Cigars) most emphatically.

I would add the words "and profit" to the quotation I make above. The testimony of a thousand grocers in Canada backs me up. I know whereof I speak. No two brands anywhere run more evenly in the grade—no two brands are more truthfully advertised. If you are a grocer I would like to send you samples and prices.

J. Bruce Payne, Mfr.,
Granby, Que.

When your customer asks for a bottle of the.....

BEST EXTRACT

it is

"Crown Brand"

she means.

Manufactured and guaranteed by

The Greig Manufacturing Co.

456 St. Paul St., **MONTREAL.**

Have you tried "VALENTO" yet?



Hudson's Soap

A FINE POWDER. IN PACKETS ONLY.

Will wash more clothes, and do more work in much less time than any other Soap.

SOAK YOUR CLOTHES

with **HUDSON'S**, and the Dirt will slip out with about half the usual labour.

R. S. HUDSON,
30 Front St., East,
TORONTO.

Used in all the "Happy Homes of England."



MADE IN CANADA.

Have You Placed Your Order?

The reference is to "Sterling" brand pickles. They are enjoying a big run these days. People all over Canada have heard of them and as a result the trade in all parts of the Dominion are finding it desirable to always have in stock these celebrated pickles—made from best grown Canadian vegetables, by Canada's greatest pickle manufacturers.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.



SATISFACTION.

OUR PICKLING MIXTURE HAS BECOME VERY POPULAR. WE USE ONLY THE BEST CLEANED SPICES---SO BLENDED AS TO PRODUCE THE FINEST FLAVOR---IF YOU ARE OPEN FOR GOODS SEE OUR TRAVELLERS. . . . . .



LICORICE . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

Our latest novelties: **Corrugated Y. & S. Stick Licorice**, packed 80 sticks in wood box; **Manhattan Wafers, in Pliable Licorice**, 2½-lb. boxes.

YOUNG & SMYLIE

Established 1845. **BROOKLYN, N.Y.**

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

Gold Dust Corn Meal for Gold!

Please remember one thing—the Corn Meal that pays you the biggest profit is the Corn Meal that your customers have confidence in and buy for exactly what it is—**Corn Meal and nothing mo e.**

"Gold Dust" Corn Meal is clean—**there are no black specks in it.** Its grains are evenly cut. It has a golden yellow color because there is very little bran in it. Gold Dust Corn Meal for Gold, Silver, Bills—**Gold Dust for permanent profits.**

The Tillson Company, Limited,
Tilsonburg, Ont.

Did you ever think,

did you ever wonder why people, why your Customers prefer

CEYLON and INDIAN TEAS

to those of any other country in the universe?

It is because they know they are

PURE—CLEAN—HEALTHY,
MACHINE-MADE, and
British Grown

These are the kinds you'd better handle.
They are the only kinds to make money on.

California Prunes

A CARLOAD JUST AT HAND.

50 LB. BOXES. SPLENDID QUALITY. LOW PRICES.

W. H. GILLARD & CO., Wholesale Grocers and Tea Importers, HAMILTON.

Are You Stocking

EIFFEL TOWER LEMONADE?

There is money in it.

Send a post card for free sample to

C. E. COLSON & SON, Sole Agents, **MONTREAL**

Handy for

Home

or . . .

Outing

Flavor equal to Fresh Ground Coffee.



5 and 10-oz. Bottles.

ASK YOUR WHOLESALE GROCER FOR IT.

Batty & Co.

ESTABLISHED 1824.

LONDON.





OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, SEPTEMBER 15, 1899. NO. 37.

A PRACTICAL WAY OF BUILDING A BUSINESS.*

By S. E. Kimmel.

THE city of Johnstown, Pa., has a population of about 42,000. It is dotted with stores from one end to the other. Every now and then a grocery store of the cutter type springs up, but it does not last long. There are quite a number of first-class stores, however, that get fair prices for their goods. The particular ward in which I would locate has about six first-class groceries, but none that I would class as a cutter. There are also some smaller ones in this ward. The most of the laborers living in this ward are paid weekly, which is quite an item to be taken into consideration.

I would now proceed in the following manner :

First.—Secure a proper location and storeroom. I am aware that the location and the room, also the reputation of the former merchants (if a room that has been used formerly), has a great deal to do with making a success of the venture. I would prefer a new room. I would at least not go into a room about which you often hear the expression : "There has never been anyone in that place that made a success of it, and I don't think he will," and other expressions of the same nature.

Second.—Secure a proper line of goods :

a.—A few fancy goods.

b.—Standard grades.

c.—A few cheap ones.

Under this head I wish to say that the

BIGGEST LINE OF GOODS

would be the standard grade. They would best suit the customers for my location, while the few fancy ones would answer for the ones who would want that grade, and the cheap ones would do for the bargain-seeker. I believe in the saying, to a certain extent : "Give the people what they want, and give it to 'em cheap." By this I do not mean that I would want to begin cutting, but that I would try and suit their tastes.

Third.—Unpack the goods ; mark the wholesale price in letters and the retail price in figures. Arrange the goods nicely on shelves, in windows or any other place that will display them to advantage. A proper display of goods does more to sell them than a clerk can do.

Fourth.—I would have some neat circulars printed on good paper, stating that I had opened a grocery store,

IN A POPULAR PLACE ;

also describing the kinds of goods handled, qnoting a few prices, but dwelling mainly on the fact that I was prepared to suit everybody, and the goods being new, and the best to be had for the money.

Fifth. —I would then have them distributed. I would see to this personally. I would also advertise in one or two newspapers.

Sixth.—I would then go out and solicit trade personally :

a.—Among those in my own ward, with whom I am at present taking orders for my employer. I am satisfied that out of 45 customers in this ward I would get 30 of them as regular customers for myself. This may seem quite an assertion to strangers. But to explain, allow me to say that I got all these 45 customers for my present employer and held them as regular customers for six years. I take their orders every Monday. I do all the collecting. I do no not think that half a dozen of these customers were ever in the storeroom. So I think by this time you will agree that I could get at least 30 of them ; also that I could hold them as regular customers.

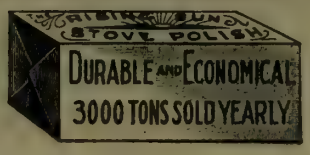
b. — I would then go into other wards in which I am at present soliciting for my employer ; also among my personal friends, and here I would get not less than 15 more.

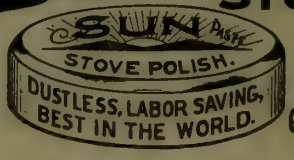
c.—Then I would go among my personal friends in my own ward who do not deal with my present employer, but who said, when I solicited their trade for him, that "if I was in business for myself they would patronize me." Among these I could get 15 more. I was now

OUT THREE DAYS SOLICITING

and delivering, and got 55 regular customers on whom I could depend to give me their patronage and their support in getting new customers. These 55 regular customers would use from $10 to $15 worth a month. But counting only $10, would make my sales for the first month alone $550 from this source alone. Ten per cent. profit, would give me $55 profit, counting the rent $15, would leave me $40. For the other expenses, I allow all the profit on those who would come to the store personally. This would leave me $40 profit the first month. My wife, who has been at the same work before, would stay in the store while I would be out. My oldest boy (nine years of age) could deliver small articles in the morning and evening. So you see that my expenses, outside of rent would not amount to much a month, and we would be making money from the start. During the following months I would continue my personal soliciting, and, with the aid of my friends, could more than double the amount sold during the first month. This would

*Third prize essay published in The Grocery World.

RISING SUN STOVE POLISH and SUN PASTE STOVE POLISH
IN CAKES
WELL KNOWN AND RELIABLE.




IN TINS
GUARANTEED TO THE TRADE
The Rising Sun Stove Polish—and—The Sun Paste Stove Polish
MORSE BROS., Proprietors, Canton, Mass.
For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

PUT ME ON A GOOD, PAYING BASIS

before the six months are up. In speaking about the aid of my friends, I mean that when you please your customers they speak to their friends about how everything that they get is so satisfactory ; how nicely they are treated, etc. The result is, their friends say : "Send him to my house," and you can rest assured that you have a new customer. Many a new customer did I get in the above way in the last six years. During the time when not engaged in soliciting and delivering, I would clean up the goods, do my buying, etc. The spare time I would utilize in putting up sugar, rice, and all articles that must be weighed and measured. By thus making use of the time usually spent standing around, any ordinary store can save the expense of one man, which, by the way, is quite an item during a year. I can put up an order or wait on a customer in less than half the time required if not prepared, by having things weighed out. Another advantage of the above is that customers, as a general rule, are in a hurry, and they will go to the place where they are waited on quickly. You can also be more

PARTICULAR IN GIVING CORRECT WEIGHT.

I do not mean that I would give short weight, but I would give a pound where I intend to give a pound, and not a pound and two or three ounces. I would also study each individual customer; their different dispositions and tastes, thus being enabled to hold their trade the better. Try and please them, and they will be more considerate with you and help you. By the time the six months are up I expect I would need some outside help, and for that purpose I would choose a young man who would like the work and who would take an interest in it. If possible, one from this city, who is well liked and respectful to the customers. A clerk has often more to do with the success of a store than the proprietor himself. I would expect him to have some friends that he could get as customers, and thus help pay his expenses.

CANNING FACTORY IN NOVA SCOTIA.

The Middleton, Nova Scotia, Outlook, says that a cannery is being established in that town. J. G. Rood, Waterville, Nova Scotia, is the gentleman trusted with the starting of the concern. He canned apples at Waterville for eight years.

Last year, says The Outlook, at this place he made over 36,000 cans of apples and 60 bbls. of cider vinegar, using about 2,000 bbls. of apples. For these he paid 50 to 80c. per bbl., or a total of over $1,400 for apples. It required 14 hands for three months, to whom $600 were paid in wages. The principal markets are Halifax, St. John and England, the latter taking the largest part of the output. The extent of the business at Middleton will depend wholly upon the patronage the farmers give the factory.

The early and soft varieties of apples are most used. The must be not less than two inches in diameter, free from rot and not too wormy. Nos. 1, 2 and 3 may be all put together. They must be brought in barrels as they bruise in bags. The barrels, however, are returned. Spot cash is invariably paid. If the supply of raw materials will justify it, Mr. Rood intends next year to erect a building and put up besides apples, strawberries, raspberries, blueberries, plums, tomatoes and pumpkins.

EDAM CHEESE.

While the Edam cheese is a familiar visitor on the table, not everyone knows whence it comes, nor how its cannon ball proportions and gay coloring have been achieved. The northern part of Holland is the seat of the Edam cheese industry, and the consequent cleanliness of the relish is, therefore, doubly assured. In making it, the fresh cow's milk is carefully strained and the rennet added. As soon as the milk curdles the whey is drawn off, and the curd, thoroughly kneaded, is pressed into moulds. This process is repeated until the whey has all been extracted and the curd is comparatively dry. It is then wrapped in a linen cloth and kept for ten or twelve days until quite solid. Then the cloth is removed and the cheese put into salt lye. Afterwards a little more dry salt is sprinkled on the cheese, until the maker thinks it is salt enough to insure its keeping. It is next put into a vessel, and, after being washed with whey, is scraped to remove the white crust. It is next carried into a cool room and laid on shelves, where it is frequently turned. The ripening process lasts from two to three months, the round balls growing the fine yellow or reddish color peculiar to Edam cheese. The cheeses intended to be exported to this country are rendered still more brilliant by dyeing the rind with a vegetable dye.—Grocers' Journal.

BREAD-WRAPPERS.

Some time ago, some of the continental communes, cities, and villages issued regulations that bread, meat, fish, and the like foods, subject to constant handling, should be protected by clean paper wrappers.

A baker in Hull, having had his attention drawn to this matter by an employe of The Eddy Paper Mills there, has been the first to voluntarily carry this idea into effect in Canada rather than to wait for the enactment of a law to compel this necessary protection to the health of the users of these kinds of food.

Mr. Feeley has printed the following on the outside wrapper of the two sizes of bread tubes that he uses : "I am the first baker in Canada to enclose my bread in a pure, clean paper wrapper as the bread leaves the oven, thus insuring perfect cleanliness."

During the first seven months of the year the United States exported 379,319 cwt. of cheese to Great Britain, compared with 327,446 cwt. the same period last year. The exports of butter during the same period were 84,298 cwt., against 33,331.

Do you use them ?

New Selected Raisins
New F.O.S. Raisins
New Labrador Herrings, barrels and half-barrels
New Salt Water Salmon, barrels, half-barrels and kitts
New Mackerel, 1-lb. tins and kitts.

LUCAS, STEELE & BRISTOL, - - HAMILTON.

FALL TRADE

is coming strong and with a rush. Money is more plentiful. Naturally your Customers now demand the best, so sell them

Mecca Coffee—the finest in the land.

Ram-Lal's Indian Tea

—the peer of all Package Teas.

YOUR TRADE WILL DOUBLE—TRY THEM.

JAMES TURNER & CO., Hamilton

FALL TRADE . . .

"REINDEER" BRAND

CONDENSED MILK, CONDENSED COFFEES, CONDENSED COCOA, EVAPORATED CREAM.

Freight prepaid on 5-case lots to points east of and including Port Arthur and Fort William.

1899-1900 JAPAN TEA

Now in store.

We have just received another large consignment of our
Famous Goat Brand Japan Tea.
(A greater value than has been.)

T. Kinnear & Co.,

Wholesale Grocers.
49 Front St. East, **Toronto.**

MEETINGS OF RETAIL GROCERS' ASSOCIATIONS.

MONTREAL ASSOCIATION.

THE regular monthly meeting of the Montreal Retail Grocers' Association was held in Monument National Hall, 220 St. Lawrence street, at 8 o'clock p.m. on Thursday, September 7. Present: John Scanlan, president, in the chair; V. Raby, J P. Dixon, Alderman Turner, N. Chartrand, S. Demers, J. E. Manning, S. D. Vallieres, C. H. Pitt, and others.

Moved by J. P. Dixon, second by P. O'Brien, V. Raby and Alderman Turner, that the secretary be instructed to write to Mr. H. Graham, of The Star, and the Hon. Mr. Berthiaum, of La Presse, expressing the thanks of this association for the splendid manner in which these gentlemen did gratuitously advertise our picnic in their respective papers. Carried unanimously.

Moved by J. P. Dixon, seconded by S. D. Vallieres, that the rule be suspended, and that the nomination and election of officers be postponed to next meeting, and that this fact be advertised in The Star and La Presse two days previous to said meeting. Carried unanimously.

Moved by J. P. Dixon, seconded by M. DeRepentigny, that the secretary be instructed to write to the city council asking that inspectors be appointed by the city to protect merchants in general against peddlers without license, as it is evident that the city police are inadequate to suppress this injustice to merchants in general, who are heavy taxpayers. Carried unanimously.

Moved by Ald. Turner, seconded by V. Raby, that S. D. Vallieres and P. O'Brien be named auditors to audit all the books of this association, and report at next meeting. Carried.

The meeting then adjourned.

P. GANNON, Secretary,
469 Laval avenue.

TORONTO ASSOCIATION.

The Toronto Retail Grocers' Association held their regular monthly meeting in St. George's Hall, Elm street, on Monday evening. President F. W. Johnson occupied the chair.

At the last meeting of the association, on request of the Metal Polishers' Union, of Toronto, the association decided to hear a deputation from that body with regard to differences that existed between The Money-Weight Scale Co., of Dayton, Ohio, and its employes. Letters were received from both the scale company and the Metal Polishers' Union stating that all differences had been satisfactorily settled.

A letter was received from the London Retail Grocers' Association asking the opinion of their Toronto brethren concerning the proposed wholesale grocery syndicate. The question was discussed at the last meeting of the London association, when the feeling was manifested that such a combine would not be in the interests of the retail trade.

When the matter was opened for discussion at the Toronto Association it was suggested that the communication be laid on the table to await developments in the formation of the syndicate.

As, however, an opinion had been asked, several members opposed this suggestion. The ground taken by these speakers was that the scheme was impracticable; that as the surces of supply were open to all it would be impossible for any syndicate to get control of the whole business, and that while such a syndicate as that proposed would be unsatisfactory to the retail trade, there was little reason to fear the organization of such a body, because of its impracticability.

Arguments

are no longer required to convince the grocer that it is to his interest to keep

IMPERIAL CHEESE

in stock always.



The Demand

is continually increasing, and it is now impossible for a grocer to be up-to-date and not handle

IMPERIAL CHEESE.

IN STOCK

First Arrival

NEW CROP
SULTANA RAISINS

Fine Bright Fruit

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

This view was concurred in by the meeting, and Secretary Hawes was instructed to write the London association to that effect.

The financial report of the excursion committee was received. It showed a balance of $244 as the net profits of the trip. On motion, $15 was granted Secretary Hawes as a recognition of the value of his efforts to make the picnic and excursion successful.

A debate between O. A. J. Anderson and Benj. Panter regarding trading stamps was to have taken place, but as Mr. Anderson was unwell the debate was deferred.

Notice was given that a motion would be introduced next month amending the constitution so as to make eligible for membership sons of grocers or managers of grocery stores.

It was decided to procure a ballot box for balloting candidates for membership.

T. Holmes introduced a discussion re early closing by declaring his conviction that moral suasion would never bring about early closing in Toronto. This method of securing shorter hours in the grocery stores had been given a good trial, but the results were unsatisfactory. He believed that the association should start to work at once, and do what is possible to have a petition brought before the council to make early closing compulsory.

T. Nolan stated that he was of the same opinion as Mr. Holmes. Where moral suasion failed, compulsory closing had been proven a success, and he was sure this would be true in this case.

B. Panter was ready to try compulsory closing if it could be made to work. It would mean a good deal of work and expense on the part of the association, but they should be willing to accept the responsibility.

Ways and means were discussed at some length, culminating in a motion by Messrs Bond and Holmes that the sum of $100 be set apart as an early closing fund; that a petition be prepared for signatures of retail grocers and butchers, and that Secretary Hawes be engaged to have the petition presented to the grocers and butchers with a view of persuading them to sign it.

D. J. Kelly expressed the opinion that an eminent lawyer should be consulted as to what would be the proper steps to take to have a by-law satisfactorily carried out. The meeting concurred in this, and the executive committee were appointed to consult a suitable lawyer as soon as possible.

Total failure of the plum crop is reported from New Brunswick. The potato crop is also said to be suffering from rust.

NEW FIRMS COMMENCING.

A. B. Veitch has opened a grocery store in Ottawa.

Laura Morrow is starting a grocery in Vancouver.

J. W. Atkey has opened a bakery in Minnedosa, Man.

D. Dupuis has started a general store in Keewatin, Ont.

J. M. Kendall has opened a bakery in Bridgetown, N.S.

W. N. Vaughan has opened a restaurant in Kentville, N.S.

Eusebe Desrocher has started a grocery business in Montreal.

Clarke & Rogerson have started as grocers in Vancouver.

Sam. Keys has started a bakery at Pincher Creek, N.W.T.

Reeve & Co. have begun business as fruit dealers, etc., in Victoria.

C. H. Brennan has opened a restaurant at McAdam Junction, N.B.

E. Price has opened out as general merchant and lumber dealer in Rosser, Man.

John S. Liscombe has commenced as general merchant in Dominion No. 1, N.S.

Fred Riley has started as grocer and H. M. Weston as confectioner in Wolfville, N.S.

L. C. Porteous has begun business as grocer and hardware dealer in Carlyle, Man.

CANADIAN KIPPERED HERRINGS

These will be good stock and are good buying at our special price. Quality guaranteed.

JOHN SLOAN & CO.

Wholesale Grocers. TORONTO

TRADE CHAT.

JOHNSON BROS., London, have purchased from E. A. Smith, a lot on the the corner of Catharine and Eagle streets for $1,000. The firm will erect a bakery on the property. — St. Thomas Times.

The Oxol Fluid Beef Co., Montreal, has been incorporated.

The Anderson Produce Co., Limited, Winnipeg, has been incorporated.

The C.P.R. has 6,500 grain cars on its western division; 3,000 are for wheat traffic.

The Wynkoop-Stephens Trading Co. have been incorporated to take over the business of Wynkoop & Stephens, general merchants, Phoenix, B.C.

Mr. T. H. Laginiere, of St. Anne de la Perade, Que., who was at one time the owner of The Canada Match Co. there, is reported at death's door.

Percy Starr, of Starr's Point, N.S., expects to raise about 1,800 barrels of apples this year. Freeman Eaton, of Canard, N.S., will raise some 1,600 barrels.

According to The Australian Meat Trade Journal, the exports of frozen meat from Australasian ports for the first six months of this year aggregated 2,785,513 carcases of mutton and lamb, 63,594 legs and pieces of mutton and 213,654 quarters and pieces of beef. New Zealand shipped the largest number of carcases of mutton and lamb—2,113,425—while the largest shipments of beef were from Queensland, whence 162,532 quarters and pieces were exported.

The grocery store opposite the Gladstone school, on Pembina street, Winnipeg, formerly occupied by T. Polson, was almost entirely destroyed by fire last week, nothing but the charred walls and roof remaining.

Last week, Hardy & Dubord's match factory a Beauport, Que., was almost totally destroyed by fire. The loss will be over $16,000, while the insurance is but $2,500. This is the second fire this firm has had in a very short time.

John Downey has purchased the grocery formerly owned by Wm. Williamson, and is now doing a good business at this well-known stand. Mr. Downey is a man who knows the business thoroughly. — The Ontario, Belleville.

During the month of August there were shipped to the United States from Summerside, P.E.I., 985 kegs and 43 barrels of raspberries and blueberries, valued at $3,010. This quantity is exclusive of the cultivated varieties.

A car of pork was unloaded at the I.C.R. freight sheds at St. John, N.B., recently, on the fifth day from Chicago. It came over the Grand Trunk and I.C.R. and made an exceptionally fast run. Five days from Toronto is not considered a bad average for cars of freight.

If you want to drive your business,
And have any love for fame,
Never spare the ink and paper;
Let the people see your name;
Energy is the life of business,
Industry will always pay;
Never rest, but always labor,
Advertise from day to day.

Damage to the extent of about $150 was done by fire to Matthews pork-packing establishment in Hull last week. The blaze started in the packing house near a chimney, and before being extinguished it had burned away part of the wall.

The cattle export trade is under full swing along the Manitoba and Northwestern railway at present, and hardly a day passes without a stock train coming down from Yorkton. This year promises to be a big one for the ranchers, as the demand and price are both good.—Manitoba Free Press.

The shipments of butter from Montreal amount to 247,242 packages this season up to September 16, as against 103,606 packages to that date last season. The exports of cheese for the same period amount to 1,186,844 boxes this year, and 1,072,318 last year.

Selected Quality. *Full Weight.*



EVERY CAN GUARANTEED.

Arriving in a few days

"ANCHOR" JAPAN TEA Season 1899-1900.
In 30-lb, 50-lb., 90-lb. AIR TIGHT TINS.
Our well-known brand and quality.

FINE FORMOSA OOLONG. Season 1899-1900.
Direct Importation. Specially Selected Leaf.

THE **EBY, BLAIN CO.,** LIMITED
WHOLESALE GROCERS,
MANUFACTURERS, IMPORTERS OF TEAS.
TORONTO

HINTS TO BUYERS.

THE DAVIDSON & HAY, LIMITED, report the arival, on Tuesday, of new crop Sultana raisins, the first shipment to reach this market.

New York ginger ale is having a large sale with W. H. Gillard & Co.

John Sloan & Co. have a nice Darjeeling Assam tea, which shows splendid value.

Pure Solazzi corrugated licorice, 16's, in 5-lb. boxes, is in stock with The Davidson & Hay, Limited.

Further supplies of grape nuts and postum cereal have been received by The Eby, Blain Co., Limited.

The Davidson & Hay, Limited, offer "C.P.C." pure lard (99 per cent. test) in pails and 3-lb. tins.

Messrs. S. H. Ewing & Sons will have, within the next day or two, another desirable lot of Ceylon teas.

An invoice of Santa Rita and New Granada coffee has been passed into stock by The Eby, Blain Co , Limited.

A shipment of C. Meuniere Fould's macaroni, 1 lb. packages, is in store with The Eby, Blain Co., Limited.

The Davidson & Hay, Limited, have just to hand a carload of choice New Orleans molasses in 3-lb. and gallon tins.

The Eby, Blain Co., Limited, have received a car of Williams Bros. and Charboneeau's, Detroit, sweet and sour pickles, baked beans and French mustard.

"We had a far larger number of our friends calling on us during this Exhibition than in any former year," report The Davidson & Hay, Limited.

W. H. Gillard & Co. are having a ready sale for Gillard's new pickle and new sauce, of which they have just received a large shipment from the makers in London, Eng.

The Greig Manufacturing Co. have been appointed Canadian agents for Messrs. Yardley & Co., Limited, of London, Eng., one of the oldest soap manufacturing firms in England. This firm was founded in 1779, and have always been a large factor in the toilet soap trade of Great Britain. Their specialties are toilet soaps and perfumes, and Messrs. Greig are now showing a large and well-assorted line of their goods at prices that ought to commend them to the trade. They expect to have a complete set of samples in their travelers' hands in a few days.

PERSONAL MENTION.

Mr. E. M. Walker, grocer, Dartmouth, N.S., was in Toronto last week.

Mr. F. H. Tippet, of St. John, N.B., paid a short business trip to the city this week.

Mr. Stephen Hustwitt, representing T. B. Greening & Co., of Hamilton, in Manitoba and the North-West, writes from Yorktown, N.W.T., that harvest is practically over, and that the yield is excellent. Trade, he says, is good and prospects bright.

Mr. Percy Eby, manager of the sample-room of the Eby, Blain Co., Limited, is taking a trip through Northern Ontario and the Province of Manitoba.

Mr. F. W. Vanluven, of Battersea, Ont., was in Toronto a few days ago. He reports trade the best he has ever had. Crops are all good. Dry season did not appear in his district until too late to do much damage to the crops.

Mr. Harry Wilson, accountant for the firm of Kelly, Douglas & Co., wholesale grocers, leaves to-morrow on a holiday trip east. He will be away about six weeks, and will visit Winnipeg, Toronto, Montreal, New York and other cities.—The Province, Vancouver, September 2.

GOODS CONSUMED IN VANCOUVER.

Mr. McConley, of Knowles & McConley, Vancouver, has been spending a few days in Toronto. He speaks well of trade prospects on the Coast. "It is extraordinary," he said, "the quantity of goods that is consumed in Vancouver, considering the population. I do not know where the goods go."

"I have noticed the same thing, too," remarked a Toronto manufacturer. "Vancouver consumes of our particular line of goods nearly as much as Toronto, Hamilton, and London together. They go in for high-class goods out there."



THE FINEST ORANGES

obtainable and the best granulated sugar are used in the manufacture of **UPTON'S MARMALADE.**

Doubtless many of your customers make their own marmalade, but they will do so no longer if they once try **UPTON'S.**

For Sale by all Jobbers.

Henry Wright & Co., - Toronto
Selling Agents.

People are now back from the country. . . . . .

"OZO"

TEA

Is being well advertised. The demand is increasing every day. Your stock is not perfect without it.

THE OZO CO., Limited

Tel. Main 2537. **MONTREAL**



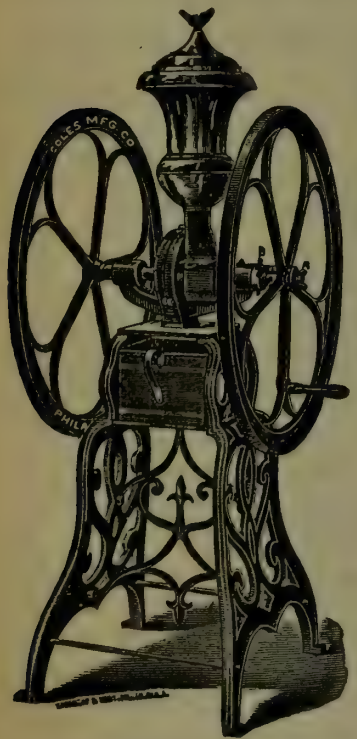
Short ...Rolls

We are offering a small lot of Short Rolls at Bargain Prices--these are new cured meats, cured exactly the same way as our celebrated "Star" Brand Hams, and are the cheapest line of smoked or pickled meats on the market. Order now a sample barrel in pickle or smoked.

F. W. FEARMAN CO.,

. . . LIMITED.

HAMILTON.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No. 18

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Wool Soap

For Toilet and Bath

Pure, white Wool Soap is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price.

Swift and Company, Makers, Chicago

Canadian Representatives:

W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.

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FIRM TEA MARKETS.

THE market for Indian and Ceylon teas is not turning out as a good many seemed to think it would a short time ago.

It was expected that when the dispute over the one-pound draft question was settled teas would be offered at the London auctions in such quantities as to induce lower prices.

The cause they were counting upon to produce these bearish results did not put in an appearance, for, as noted in our last issue, a committee of five brokers was appointed to regulate the quantity of tea to be put up at the regular auctions.

This had the desired effect. And now prices, instead of declining, are advancing.

During the past week, cables received from London have all been of a more or less bullish nature. One, for instance, stated that the market was stronger, with no Pekoe Souchongs under 6d., which would mean 14c. here, while another noted an advance of ½c. per lb. in Indian and Ceylon teas.

Toronto representatives of shipping-houses are in receipt of more inquiries for teas of Indian and Ceylon growth, particularly for those from 12 to 14c., which are scarce.

The tone of the Japan tea market is also stronger, if anything. Low grades which sold freely two or three weeks ago have, in at least some instances, been withdrawn, and as far as can be learned there is nothing on the market under 15c. Low-grade teas are very dear in Japan, while the quality is poor.

BASIS OF THE TEA AGREEMENT.

The new tea regulations governing the sale of Indian and Ceylon teas at the London, England, auctions go into force on October 1, and their main provisions are as follows: (1) One pound draft to be allowed as heretofore. (2) That, in respect of all teas ordered, weight to be taken as described, and recorded as at present. The alterations in the weighment of tares are as follows: (a) If the empty package weighs the even pound, it is to be entered as such. (b) If it weighs the even half pound or over, it is to be entered as the next pound above. (c) If it weighs below the half pound, it is to be entered as the pound below. (d) No overtakers. (e) Boxes to be weighed and tared as heretofore.

These provisions are the basis upon which the recent dispute regarding the pound draft was settled, and they are to remain in operation for 12 months.

THE OUTLOOK FOR NUTS.

Judging from present conditions, the price of nuts, generally speaking, may be expected to rule firmer during the ensuing season.

Tarragona almonds are expected to be not only an insignificant crop, but the quality of what there is will not be up to to the average, the nuts being dull in color. Prices are already high, carlots costing importers in the neighborhood of 12c. per lb.

Filberts are higher and will cost importers in car lots, laid down, 8½c. per lb. October shipment.

One of the kinds of nuts which show rather more favorable conditions is Marbot walnuts and both crop and quality is good. The crop of Grenoble walnuts, on the other hand, is short. Prices have not yet been named, but they will probably be as high as 11½c. per lb.

GRAIN IN MANITOBA AND THE TERRITORIES.

JUST when such large and excellent crops are being garnered in Manitoba and the Northwest Territories a reference to the output in those parts of the Dominion last year is, perhaps, not out of order, particularly as it is now more possible to do so intelligently than it was even a month ago.

Manitoba has, for some years, issued official returns in regard to its cereal crops, but it was not until within the last few weeks that the first official report on agriculture was issued by the Government of the Territories.

According to this report, there were produced in the Northwest Territories in 1898 3,542,478 bushels of wheat from 307,580 acres, or an average of 18.01 bushels per acre; oats, 3,040,307 bushels from 105,077 acres, or 28.93 bushels per acre; barley, 449,512 bushels from 17,092 acres, or 26.29 bushels per acre.

The crop report of the Government of Manitoba placed the yield of wheat in that Province in 1898 at 25,313,745 bushels. Thus the total yield for Manitoba and the Territories was 28,856,223 bushels.

The yield of other grains in Manitoba was: Oats, 17,408,252 bushels; barley, 4,277,927 bushels; rye, 63,860 bushels; peas, 31,880 bushels.

The total yield of grain in Manitoba last year was 47,095,664 bushels, and in the Territories 7,032,297. Taking the Province and the Territories together the total was 54,127,961 bushels.

This year the yield of wheat in Manitoba alone promises to be 50,000,000 bushels or more. The acreage under wheat in that Province, according to an official report issued in June last, is 1,629,995 against 1,488,232 last year, and the present crop is beyond all question larger and better than that of 1898. Taking Manitoba and the Territories, the yield this year will possibly be in the neighborhood of 55,000,000 bushels.

With trade conditions so favorable the world over, the outlook for Manitoba and the Territories for the ensuing 12 months is particularly bright.

Hard work is the easiest way to obtain success in life.

THE BRITISH COLUMBIA SALMON PACK.

ALL doubt now as to the size of the pack of salmon has been set at rest by the issuance of the official report, which places the pack at 676,000 cases. This is more than 179,000 in excess of the pack of 1898, and is only exceeded by the pack of 1897, when the total was 1,105,477 cases.

Detailed statements of the pack are published by the British Columbia papers just to hand, and we herewith reproduce them.

TOTAL PACK FOR THREE YEARS.

	1897. Cases.	1898. Cases.	1899. Cases.
Fraser river	860,549	268,203	463,600
Skeena river	65,905	80,000	106,000
Rivers Inlet	40,207	105,484	70,000
Naas river	20,847	20,000	15,000
Namu and Alert B	12,959	8,189	11,000
Lowe Inlet	10,666	10,323	10,000
West Coast, V.I	4,434	4,330	4,000
Total	1,105,477	496,529	679,600

The total, it will be noticed, given for 1899 is slightly in excess of the official figures, but they are not sufficiently so to be of importance.

The pack on the Fraser river is given in detail as follows :

PACK ON THE FRASER.

British Col. C. Co	9,300
Vic. Canning Co	33,000
A. B. C. Co	49,900
Fishermens'	7,100
Imperial	8,000
Anglo-Am. C. Co	7,500
McDonald Bros	7,500
Brunswick C. Co	17,600
Currie & McWilliams	14,000
Can. Pac. C. Co	11,500
Beaver	11,000
Richmond	10,300
Colonial	12,000
Pac. Coast Pkg. Co	10,000
Hume & Co	7,000
London	8,000
Federation	8,000
Star	10,000
Malcolm & Windsor	22,000
Scottish-Canadian	19,000
English Bay	17,000
Albion Island C. Co	20,000
Atlas	7,000
Cleve C. Co	15,000
Wetminster Pkg. Co	9,000
Walker & Byrne	6,000
Boutillier & Co	11,000
St. Mungo	11,000
Ewen & Co	17,400
Welsh Bros	6,000
Alliance C. Co	6,000
Terra Nova C. Co	10,000
Fraser River C. Co	9,000
Hickey Cannery	13,000
Acme C. Co	7,500
Dinsmore Is C. Co	8,000
Churchill & McKay	4,000
Provincial	4,000
Total	463,600

PACK IN THE UNITED STATES.

The pack on the rivers of the United States is given as follows :

Columbia	300,000
Puget Sound	500,000
Alaska	1,000,000

Notwithstanding the size of the pack, the season has been anything but a profitable one for the canneries on the Fraser river, owing to the high cost of the fish which averaged 20c. each, compared with 12c. paid by the canneries in the United States.

The Victoria Daily Times, commenting upon the packs, says : "All the rivers and inlets gave better results this year than last, with the exception of Rivers Inlet, and the Naas, where this year's packs were lower than than those of last year. The catch of this year on Rivers Inlet, which was 30,000 cases higher than that of last year's, was, however, an exceptional one. It was 60,000 more than that of the season which preceded it. On the Naas the pack is 5,000 cases short of that of last year and that of 1897. The pack of Alaska canneries is estimated at 1,000,000 cases, and that of Puget Sound at 500,000, and that of the Columbia river at 30,000. The product of the Sound and Columbia river canneries is being sold, for the most part, in the United States, a market for it having lately been opened up. As is known, the British Columbia pack goes for the most part to the United Kingdom, and six big sailing vessels have already been chartered to carry the fish around the Horn. Last year the fleet numbered but five. Canners have been obliged to pay higher rates for the tonnage secured by them this season, owing to the scarcity of ships, which has advanced rates considerably. Last year the rates ran from 32s. to 34s. 3d., while this year the price runs from 36s. 3d. to 40s. Two of the first vessels chartered for the salmon fleet for this season failed to make port, the Celtic Bard and Carradoc. They left the Orient about a year ago, and were never seen again."

Although the pack is larger than it was some weeks ago anticipated it would be, the market is steady. The fact that the cost of the Fraser river pack has been so high is probably the cause of that. There is every reason to believe that at the price at which the canneries took most of their orders they will positively lose money.

It is expected that the cohoe pack will be light on account of the high price—15c. per fish—which the fishermen are expected to demand. That, however, of course, remains to be seen. At any rate the canneries are now slow to quote. There has, as everyone knows, been some business done in cohoes for future delivery, and some of the transactions were at low figures, namely, $3.25 f.o.b. the Coast; but to-day $3.50 is the lowest figure heard, and some of the canneries are not quoting at all.

A despatch from Vancouver states that negotiations are progressing by which New York capitalists will acquire every salmon cannery in British Columbia. The New York Journal of Commerce interviewed Mr. Thomas B. McGovern, of Delafield, McGovern & Co., who had just returned from British Columbia. He admitted that such a deal had been talked of, but said that matters were, as yet, in a very incipient state. Some of the canners, he said, were in favor of consolidation, and had made propositions to New York parties, who were considering the matter. As to whether any options had yet been taken Mr. McGovern could not say. He said that the capital of the new company would probably be about $5,000,000. There were, he added, 67 canneries in British Columbia, of which 45 are on the Fraser river.

RICE STRONG ABROAD.

According to cable advices there is a very active demand and a large business in rice at Rangoon for shipment to India, where a famine is threatened owing to drouth.

The movement is expected to continue, and it looks as if prices would remain high for the balance of the season.

The English market has also advanced considerably from the lowest point, and, of course, all these circumstances make for a more confident tone in the markets for rice on this continent.

EVAPORATED EGG FOOD.

THE GROCER has a letter from a firm in France asking where they can purchase evaporated egg food. We understand that this is a new product, and that a hundred tons were ordered recently for use in England. Can any of our readers give us the address of the manufacturers?

NEW CITRON PEEL.

The first shipment of new season's Corsican citron peel is being taken into stock this week by the various wholesale houses. The quality is exceptionally fine. The ruling price to the retail trade is 16 to 17c.

IMPORT SALES OF DRIED FRUIT.

So far, business, both in new crop raisins and currants at Montreal for forward importation has been light—lighter, in fact, than at the corresponding date last season.

This, importers state, is due to the fact that the average prices ruling are fully 2s. higher on raisins and 1s. higher on currants than at the same time last year.

Choice brands of raisins are especially high, and, as the first direct steamer has not yet sailed from Denia, buyers are still holding off in the hopes of securing supplies at lower prices. Agents, however, state that it is doubtful if they will be able to do so by the first boat, whatever may be the case by the late steamers.

The first boat is expected to sail on September 18, and prices for shipment via this vessel are quoted as follows: Layers, £1 3s. 6d.; selected, £1 1s. 6d., and fine off-stalk, 19s.

Cables to hand from Patras on currants report the market very strong, and note a further advance in prices of 1s. to 1s. 6d., with Provincials quoted at 14s. 9d.; Filiatras, at 15s. 3d.; Patras, at 18s., and Vostizza, at 20s. 6d. Recent advices note that the gathering of the crop has progressed satisfactorily, and no doubt has been safely housed by this time. Some authorities estimate the outturn at only 140,000 tons, but it is the general impression that it will come fully up to 145,000 tons. It seems that the carrying out of the retention law as to the collection and sale of the retained currants has been turned over to the "currant bank," all growers being shareholders of the bank in proportion to their crops, the shareholders being able to obtain advances in small amounts at a moderate interest.

A REACTION IN CHEESE.

The exceptional advance in cheese, which sent the price at country boards from 10¾c.—the figure of two weeks ago—to 12c. last week, has been followed by a reaction almost as great as was the advance.

On several boards, a decline of ¼ to 1¼c. has taken place since last week, and 10½ to 11¼c. is the top price paid this week.

The cause of the decline was an abrupt shrinkage in the demand. Canadian dealers who were forced to purchase in very few cases bought more than one box, and exporters were very chary about placing orders at the advanced figures.

The effect of the hesitancy was to frighten buyers at country boards, and, in some cases, sellers too, with the result mentioned. No sales were made at the boards over 11¼c. this week, and many sales have been made from 10½ to 10¾c. Some sellers, however, have more confidence in the market, and have refused to make sales at the prices offered.

Meanwhile, the feeling in Great Britain is steady at rather higher figures than two weeks ago, and the assumption seems reasonable that 11c. can safely be paid for September cheese at country boards. It would not be surprising if the 12c. figure were again reached.

A SHORT HONEY CROP.

Last year the honey crop of Ontario was unusually heavy. This year it is extremely light.

There are three districts from which Ontario gets most of its honey, the Toronto, the Stratford, and Prince Edward County districts.

Last winter a great deal of the clover was winter-killed, with the result that what little clover grew had no bloom from which the bees might extract their honey.

This has been especially true in the Toronto district. Many large producers in this district have no honey to market, as all which was made by the bees will be needed to feed them during the winter.

In the Stratford district the shortage is not so great, as the damage to the clover does not seem to have been as great in that section as in the Toronto district.

One result of the shortage will likely be that little, if any, honey will be exported this year. Last year a large quantity was shipped to Great Britain, but the returns were not as satisfactory as the prices paid for home consumption.

Last year the opening price of strained honey was 6 to 7c. per lb. This year it is 9 to 10c. The opening price of No. 1 clover in comb was $1.50 per doz. last year, and $2 per doz. this year. This difference in price is so great that it is very unlikely that any export trade can be done this year.

CANADA'S TRADE WITH BELGIUM.

In a report which he has just submitted to the Department of Trade and Commerce, the agent of the Canadian Government at Antwerp, Belgium, expresses his belief that it is possible for Canada to largely increase her export trade with that country. He specifies a number of lines in which he thinks trade might be developed. They are: Winter apples, boots and shoes, winter butter, canned goods, cheese, furniture, hides, leathers, horses, rolled oats, starch, etc.

A glance over the trade returns of the last 25 years shows that the exports to Belgium have fluctuated a great deal. For instance, their value was $688,811 in 1880, but six years later they were only $6,565. In 1893, they were up to $669,040; but three years later they had fallen to $98,031. By 1898, however, the exports were up to $973,944, over $300,000 in excess of any previous year.

Canada's chief item of export to Belgium last year was grain, the total being $874,739, or about 89 per cent. of the exports of all kinds.

"Metals and minerals and manufactures of" came next with a value of $33,420. "Wood and manufactures of," valued at $29,871, was next in order.

Of the lines which the agent specified, Canada at present exports but little to Belgium. In fact, in boots and shoes, cheese, furniture, hides, horses, rolled oats, and starch, there is nothing done. Of the other lines he enumerates the following were exported in 1898: Apples, $933; butter, $401; canned fruits, $1,305; leather (sole, uppers, etc.), $5,070.

Although Canadian products have not now favored nation treatment in Belgium, there is no reason why an increased export trade should not be done with that country.

The Canadian agent has, no doubt, arrived at his conclusions after investigating the market. And, then, the trade we already have with Belgium should be an encouragement for us to go on.

Canada's imports from, like its exports to, Belgium were also last year the largest on record, being $1,450,197, making the aggregate trade — imports and exports— $2,424,141.

The line of goods which Canada imports chiefly from Belgium is sugar, of which we last year took $766,265 worth. Glass and manufactures of come next, with $248,912. Cement comes third in importance, with $151,588, while metals and manufactures of follow, with $47,760.

It might not be, perhaps, interesting to note that of the total imports $1,343,935 were dutiable goods.

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CANNED **PINE APPLE**

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Markets and Market Notes

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS

TORONTO, September 14, 1899.

GROCERIES.

BUSINESS for this particular time of the year is good, and the tendency of prices is, as a rule, rather upward than downward. The first shipment of new season's Valencia raisins, which was due to arrive at the end of last week, did not put in an appearance after all. They are not here yet, but may arrive before the week closes. The situation in regard to canned goods is much as before. The feeling in regard to tomatoes is uncertain, on account of the more favorable weather. But the firmness is just as pronounced as ever regarding other lines of canned vegetables. In canned salmon, business is at a standstill as far as transactions in futures are concerned. Although the pack is now known to be a fairly good one, the fact that it has cost more than usual to put up keeps the market steady. Business is improving in teas, and the demand keeps good for coffees. Inquiries are being heard for molasses on importation account, but little or no business has yet transpired. Sugars, although not as active as they were, are still in good demand. Spices continue firm with an upward tendency. Currants are steady. New fruit is due to arrive in about two weeks. Some business is being done in Sultana raisins for importation. English sal-soda is 3c. dearer, but local quotations have not yet been affected.

CANNED GOODS.

Another week has passed without anything particularly new developing in the canned goods market. Naturally, there is not much doing in either canned fruits or vegetables. The favorable weather has, naturally, increased the prospects for the tomato pack, and no one appears willing to do business in futures until something more definite is known as to the outcome of the season. Some of both the packers and wholesalers are still refraining from quoting, and both for the reason that they want first to be assured of being able to fill the orders they have already booked. Others, again, are offering, but under different conditions and prices. One, for instance, is asking 80c., another is quoting 75c. f.o.b. factory, and a third would take orders at 75c. delivered, subject to pack. We hear of no transactions, however. Old tomatoes are being quoted by wholesalers at 80 to 85c., but there is not much doing, which, of course, is to be expected at this time of the year.

The position of corn appears to be as strong as ever, although there is not much business doing. Practically nothing is being offered for future delivery. Wholesalers are experiencing a light demand for last season's corn at 95c. to $1. Peas are steady at 75c. up.

There is some demand for canned peaches of last year's pack at $1.75 for 2's and $2.75 for 3's.

Very little interest is being taken in the canned salmon market at the moment. Although the pack is a fair one, the high cost of packing gives people more confidence in the future of the market than they otherwise would have. The pack is officially stated to be 676,000 cases, against 496,529 cases last year. There is, however, naturally some uncertainty as to the future of the market, and until this wears away no busi- may be expected. Then, of course, it must also be remembered that there have been some heavy purchases made since the opening of the market. The chief interest is now, perhaps, in the cohoe pack. Advices from the Coast indicate that the pack is likely to be light on account of the probable high prices, namely, 15c., which the canners expect to be the minimum figure they will have to pay for fish. As far as can be learned none of the canners are now offering futures. The idea as to price, however, is $3.50 f.o.b. the Coast, but there have been transactions as low as $3.25. Wholesalers are quoting for future delivery, "Horseshoe" at $1.35 to $1.40, "Clover Leaf" at $1.45 to $1.50, "Lowe Inlet" and other similar fish at $1.25 to $1.50, and cohoes at $1.05.

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

COFFEES.

Mail advices from London, England, state that there will be a good demand for mild coffees during the autumn, and that higher prices will rule. Receipts of coffee at Rio and Santos continue large and the market rules easy. Locally, business is improving, and the movement is fair, particularly in Rio coffees.

SUGARS.

The European raw sugar market is quiet, but it has, at the moment, a steady undertone. In New York, last week, centrifugals declined 1-16c. per lb., and refined sugars, on account of the competition among the refiners, declined slightly. On the local market, the demand has been checked a little on account of last week's advance in prices. There is still, however, a good movement in small quantities. There are not many car lots moving.

SYRUPS AND MOLASSES.

There are some nice United States syrups offering, but the high duty precludes transactions. Wholesalers report a little better movement in syrups, with the preference for corn syrups, which are quoted from 7 to 8c. cheaper than bright sugar syrups. Importers are beginning to inquire for molasses, but not many orders have so far been placed.

SPICES.

Pepper has further appreciated in price during the week in the outside markets, and ginger is 1s. 6d. dearer. Pimento, which has been easy, has taken a firmer tone. Quite a little business has been done the past week in pepper for importation.

NUTS.

The crop and quality of Tarragona almonds are turning out poor and prices are high. It will cost importers about 12c. to lay carlots down. Filberts are high and will cost wholesalers about 8½c. in carlots for October shipment. Marbot walnuts will be good in both crop and quality, but the yield of Grenoble walnuts will be short.

TEAS.

Indian and Ceylon teas are firmer on the London, England, market and cables this week announce an advance of ½c. per lb. No Pekoe Souchongs are obtainable there under 6d., or equal to 14c. per lb. here. Mail advices from Ceylon state the dry weather is likely to result in a stiffening of prices towards the end of the season. Local brokers report a good inquiry for Indian and Ceylon teas at from 12 to 14c. per lb., but there are not many of them obtainable at those figures. Stocks in first hands on spot are exhausted.



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ST. JOHN'S, NEWFOUNDLAND.

Shipments of new season's China Moyunes are arriving this week, but not much business is being done, on account of the high prices. The lowest grades of China green teas are scarce.

Advices from Japan state that low-grade teas are dear and of poor quality. Locally, there appears to be nothing offering by the brokers under 15c.

FOREIGN DRIED FRUITS.

CURRANTS — The currant market rules firm. Locally, nothing particularly new has developed during the week, and there will not be until the new season's fruit arrives, a couple of weeks hence. Transactions for importation have been light during the week. Wholesalers' quotations to the retail trade to arrive are 6½c. for fine Filiatra, up to 7½c. for Vostizzas.

VALENCIA RAISINS—The new season's Valencia raisins did not arrive at the end of last week, after all, and at the time of writing are still marked by their absence. The cause is attributed to the severe storms on the Atlantic coast. Shipments may be expected however, towards the end of the week. A cable advice of Tuesday noted an advance of 6d. per cwt. in the primary market. Ruling quotations for first shipment are: Selects, 7⅛, 7¼, 7½c.; fine off-stalk, 6½c. per lb. A fair business for importation has been done during the week.

SULTANA RAISINS — Some business on importation account has been done during the past week, as prices are more reasonable than they were. They are now being laid down at 9 to 13c. per lb., according to grade.

CALIFORNIAN LOOSE MUSCATEL RAISINS —It is expected that the price of new season's Californian loose muscatel raisins will be made this week. The range is likely to be much about the same as last year.

PRUNES —European prunes are quoted at prices which prohibit business with Canada at present. The 110 size fruit will cost about 6½c. per lb. laid down in car lots. Very little is being done just now in Californian prunes for importation, as the bulk of the orders has already been placed.

CALIFORNIAN EVAPORATED FRUITS — Evaporated peaches and apricots are too high to allow of much business being done.

CITRON PEEL—New season's Corsican citron peel is on the market this week. The quality is excellent, and the ruling price is 16 to 17c. per lb.

GREEN FRUITS.

The amount of business being done at the Scott street fruit market is gradually lessening. No berries are now coming in. Tomatoes are less plentiful, and all good stock brings about 20c. per basket. Some stock has to be sold at about 15c. because of its inferior quality. Peaches are arriving more freely, but canners' wants have been large. One factory alone took 7,000 baskets of peaches and several thousand baskets of pears. Prices of peaches have, therefore, been well maintained at an advance of 25c. for best qualities. The demand for pears nicely absorbes all supplies at steady prices. Plums are not offering as freely as they were a week ago with the result that prices are 10c. higher. Red peppers have been in excellent demand, but the reduction in supplies of tomatoes has lessened their sale. Prices are well maintained. The supply of grapes is not as large as the demand would absorb, so prices of good stock are firm. Inferior stock is not in such good demand. A moderate movement in watermelons is noted. The offerings of sweet potatoes are larger, with the result that prices are 50c. lower. New lemons are starting to arrive. Rhodis are offering at $8 per box of 300's. Bananas are 25c. cheaper than a week ago, and are selling freely. The range of prices is now from $1 to $1.50 per bunch. Winter apples are starting to come in. About $2 per bbl. is being paid for first-class stock in the orchard. This means about $2.65 to $2.75 for carload lots f.o.b. Toronto.

COUNTRY PRODUCE.

EGGS — The offerings are considerably larger than the consumption, and, as the export keeps light, a good deal of stock is being put into cold storage. Notwithstanding, prices are being held up, and the week shows an advance of 1c. The range now is 12½ to 15c. per dozen, according to condition.

BEANS—None of the new crop is yet moving. A little business is being done in old stock at $1 to $1.10 per bushel for hand-picked and 85 to 90c. for primes.

POTATOES—The supply continues to improve, and prices are down 5c. The demand keeps fair. We quote 55 to 57c. per bag on track, and 60 to 65c. out of store.

HONEY—The new crop is starting to come in. The crop is very light, whereas last year it was unusually heavy. The demand is good. Clover extracted is selling at 9 to 10c. per lb., according to size of package. Clover comb is quoted as follows: No. 1, $2 per doz.; No. 2, $1.65 per doz.; No. 3, $1.50 per. doz.

Corona Golden Figs

are choice eating and cooking Figs. Put up in **1-LB. CAKES** — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

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Pearl Snaps.

A barrel of Fancy, Sweet Biscuits to retail at 25c. Crisp, tender, and delicious. Perfect for picnics, unequalled for general use.

Put up in moisture-proof barrel package.

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51 Front St. East TORONTO.

Fruit Commission Merchants.

VEGETABLES—There is a good movement of all fresh vegetables. We quote: Cabbage, 50 to 75c. per doz; red cabbage, 30 to 50c. per doz.; cauliflowers, 75c. to $1 per doz.; celery, 30 to 50c. per doz.; parsley, 10 to 15c. per doz.; pickling cucumbers, 20 to 40c. per hundred; muskmelons, 30 to 50c. per doz.; native watermelons, 50 to 75c.; onions, 60 to 75c. per bush.; green beans, 30 to 50c. per basket; fall apples, $2 to $2.50 per bbl.

BUTTER AND CHEESE.

BUTTER—The market shows the effect of the lack of rain during the summer. Good qualities of dairy butter are scarce, but too much inferior stock is coming in. Creamery is in excellent demand, and prices are well maintained at 21 to 22c. for tubs and boxes and 22 to 23c. for prints.

CHEESE—The week has witnessed a reaction just as large and just as remarkable as the advance of the previous week at the country boards. Buyers who paid 12c. last week refused this week to bid above 11c. Holders do not seem to be anxious to sell at this figure, however, and at some boards no sales were reported. The local jobbers are quoting 11½c. per lb. in Toronto.

FISH AND OYSTERS.

No Oregon salmon, maskinonge or perch are on the market this week. Whitefish are more plentiful, and sell readily at 7½c., a decline of ½ to 1½c. Trout is in big demand, at unchanged prices. Oysters are coming in more freely, but prices are well maintained, as the demand is excellent. We quote as follows: Trout, 7 to 7½c.; whitefish, 7½c.; pickerel, 7½c.; herrings, 4c.; halibut, 12½c.; steak cod, 7c.; haddock, 5c.; cod in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c. Oysters, Booth's standards, $1.35; other brands, $1.25 per gal.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The wheat market is unchanged. Prices are firm at 69c. outside for both red and white. A fair delivery of wheat, oats, and peas is reported on the local street market. Oats are 1 to 1½c. cheaper and barley is 2c. dearer. We quote this market as follows: Wheat, white and red, 69 to 70½c.; goose, 71 to 71½c.; peas, 61½c.; oats, 29c.; barley, 40 to 44c.; rye, 53½c. No. 1 hard Manitoba wheat, 78½c. Toronto and West.

AGENCIES WANTED.

WANTED.—By a man of experience, a few agencies in the grocery line on commission, in and around Montreal. Can furnish good references; correspondence solicited. Address J., 82 St. Famille St., Montreal. (38)

SMOKED MEATS

QUALITY COUNTS.

The **MAPLE LEAF** Brand combines all the qualities demanded by the highest class trade.

There is nothing better. If you are not already a customer of ours a sample order will convince you. . . . . .

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Rutherford, Marshall & Co.
68 Front Street East, **Toronto.**

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.

ROYAL CANADIAN
1-lb. Tin, 15c.

QUEEN'S FAVORITE
1-lb. Tin, 10c.

Supplied through the trade.

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COWAN'S

Hygienic Cocoa
Royal Navy Chocolate
AND
Famous Blend Coffee
are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

G.F.& J.GALT PACKERS OF THE BLUE RIBBON TEAS
42 SCOTT St TORONTO. CELEBRATED

FLOUR—Prices are unchanged, and the demand is quiet. We quote: Manitoba patents, $3.90; Manitoba strong bakers', $3.60; Ontario patents, $3.70; straight roller, $3.35, Toronto freights.

BREAKFAST FOODS — The demand is improving. Prices are unchanged. We quote: Standard oatmeal and rolled oats, $3.55 in bags and $3.65 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL.

HIDES--A brisk demand continues, hence prices keep firm. We quote: Cowhides, No. 1, 8½c.; No. 2, 7½c.; No. 3, 6¼c. Steer hides are worth ½c. more. Cured hides are worth 9c.

SKINS — Sheep and lambskins are 5c. dearer. Other prices are unchanged, though very stiff. We quote as follows: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheep and lambskins are selling at 50c.

WOOL—The feeling is slightly improved, with the result that unwashed is 1c. dearer. There is little yet doing. We quote fleece at 14 to 14½c., and unwashed at 9c.

SEEDS.

Alsike is moving more freely, with jobbers offering $4 to $6 per bushel at outside points for good to choice lots. Extra fancy lots should bring about 25c. more than this figure. Very little red clover is moving. Dealers offer $4 to $4.25 for choice lots. A fair quantity of timothy is being jobbed out of store at $1.50 to $2 per bushel, accoreing to quality.

SALT.

The demand continues excellent. Prices are unaltered. We quote at Toronto: Canadian salt, carload lots, $1 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.05 per bbl., and 70c. per sack. At the wells, we quote f.o.b. barrels, 70c.; sacks of 200 lb., 45c. English coarse salt 47 to 49c. Toronto per sack of 154 lb.

MARKET NOTES.

English sal-soda is 1c. dearer.

The Imperial Soap Co., Limited, which recently purchased the soap factory of The Grocers' Goods Manufacturing Co., Limited, has taken temporary offices on Bay street.

Indian and Ceylon teas are cabled ½c. per lb. dearer.

New season's China moyunes are arriving on the Toronto market this week.

New season's Corsican citron peel is in stock with the various wholesale houses.

Whitefish is 1 to 1½c. per lb. cheaper. No Oregon salmon, perch or maskinonge are offering this week.

The new crop of honey is starting to come in. Prices are much higher than last year, as the crop is very light.

Cheese has declined in Toronto ½c. per lb. this week, while country board prices are 1c. lower than a week ago.

J. F. Kavanagh, who succeeded Caldwell & Hodgins, retail grocers, Queen street west, Toronto, has sold out to G. H. Cooper.

New season's Valencia raisins did not reach the Toronto market last week after all. They are, however, expected towards the end of this week.

Rhodi lemons are offering at $8 per box of 300's. Bananas are 25c. cheaper, the range now being $1 to $1.50 per bunch. Sweet potatoes are now selling at $3 to $3.25, a decline of 25c. Winter apples are offering at $2.75 in carload lots.

QUEBEC MARKETS.

MONTREAL, September 14, 1899.

GROCERIES.

THE general grocery situation has not developed any radical change since last report. Sugar is steady at the advance, and there is no alteration in syrups or molasses. Advices on Valencia raisins and on currants show that primary markets are firm, but little has been done here for forward delivery. Canned goods generally are steady, while in spices the feature is an easier feeling on pimento. Tea contributes nothing special as the movement is moderate, and there is nothing noteworthy in other respects about the market.

SUGAR.

There has been no further change in sugar since the recent advance in refined. A moderate business is doing for the season at $4 65 for granulated and $3.75 to $4 40 for yellows at the factory. The foreign market for raw beet also showed some signs of strength, but later was quiet. Java has been weak with a further decline of 1½d. on the decline which set in last week.

SYRUPS.

Business in syrups is quiet as ever, and the market, on the whole, is dull and featureless at 1¼ to 2¼c. per lb. as to quality at the factory.

MOLASSES.

There is nothing new to report in the molasses market. The demand for round lots of Barbadoes is slow, and holders are asking 33 to 33½c. A fair demand is beginning to be felt from country traders at 35c. in car lots and 36c. in single puncheons.

DRIED FRUITS.

The Valencia raisin market is very firm. Well-known brands for shipment by first direct steamer are quoted at 23s. 6d. for layers, 21s. 6d. for selected and 19s. for fine off-stalk, other quotations being from 17 to 18s. for fine off-stalk. Demand on spot has been slow, and only a small business has been transacted so far. Cables from Patras report currants strong at a further advance of 1s. to 1s. 6d.

CANNED GOODS.

Business in canned goods has been very quiet, but the general tendency is firm, and especially for corn, none being obtainable under 85c. Spot goods are also firm at 90 to 92½c. for corn, and 77½c. for tomatoes.

COFFEES.

There has been no change in the coffee market. Demand is still slow and few sales are being made. Jamaica is offering in round lots at 8c. for the bean in bags.

SPICES.

The feature in spices is an easier feeling in pimento and prices here are rather easier at 8¼ to 8½c. Other lines are unchanged.

TEAS.

There is no new feature to note in the situation of the tea trade, demand still being slow, and importers say that buyers still continue indifferent. Some small lots of Congous have changed hands at 13c., and

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Highest cash prices paid. Offers and correspondence invited. Largest dealers,
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Rochester, N.Y., U.S.A.

Rowntree's

Rowntree & Co., Limited, of York, England, desire to call the attention of the Canadian trade to their well-known preparations, viz.:

Rowntree's ELECT Lemonade — A new Lemonade (in essence), of great purity and delicate flavour. This deliciously refreshing beverage for the hot season has attained immediate popularity in the Old Country, not only because of its superior qualities, but by reason of its great economy in use.

Rowntree's ELECT Cocoa — A delicious, highly-nourishing, and thoroughly digestible Cocoa, so economical in use that 120 breakfast cups can be filled from a 1-lb. tin.

ROWNTREE'S CHOCOLATES AND CONFECTIONERY.

Of world-wide fame for delicacy of make. Chocolate creams of all varieties. Rowntree & Co., Limited, are the largest manufacturers of Gum Confectionery in the world, their large Yorkshire Factories employing over 1,500 hands.

Agent for Canada — **CHAS. GYDE,**

20 St. Francois Xavier Street, MONTREAL.

THREE MERITS
OF



FIRST, THE QUALITY IS REGULAR.—Not only best, but "regular." Please note. This is as important as excellence. Good Tea of regular quality which does not vary is a delightful beverage and it can always be relied on.

SECOND, THE DESCRIPTIONS ARE TRUE.—There is as much variety in Tea as in Wine. Every lady who buys Tea desires to know the truth about her purchases. Full reliance can be placed on the description of the various qualities in their Price List.

THIRD, THE PRICES ARE POPULAR.—A fair price for a good article is a wise principle. Unfair prices, whether too high or too low, mean robbery. The prices of **TOWER TEA** are based on the cost of production and distribution. Therefore these prices are popular.

CANADIAN REPRESENTATIVE - -

H. B. HUNGERFORD,

318, 320, 322 St. Paul Street, MONTREAL.

Young Hysons at 12c. for mediums, and 14½ to 16c. for higher grade. Sales of Japan siftings are also noted at 6½ to 7c.

GREEN FRUITS.

Supplies of green fruits have been heavy, but the consumptive demand has been good so that no accumulation is to be noted. Early apples are a free receipt and sell at $2 to $3 per bbl. Lemons are rather firmer under reduced stocks at $2 50 to $3.50, and some new Messinas have sold at $3.75 to $4. Oranges are steady and unchanged with few offering. The quality of Canadian fruits that are arriving is improving with the advancing season. Canadian free stone peaches, which made their appearance last week for the first time this season, are commanding 60 to 90c. per basket. Pears are also improving in quality, and are coming in in larger quantities. Barrels are offering at $3 to $4, and baskets at 25 to 30c. There is a good demand for Canadian plums at 45 to 60c. per basket. The receipts of western muskmelons have not been so heavy during the past few days, and better prices have been realized at 50 to 75c. per crate, while Montreal melons are offering at $3 to $4 and $4 50 per large basket. The arrivals of Californian fruits have been heavy, but they have been in good demand, and the market is cleaned up every day at the following prices: Pears, $1.90 to $2.40; peaches, $1.30; plums, $1.25 to $1.75. Canadian grapes are beginning to arrive in limited quantities, and are offering at 2½ to 5c. per lb., as to variety and condition.

COUNTRY PRODUCE.

EGGS—A feature of the market is the improved demand from foreign buyers for choice fresh stock for prompt shipment, and, as cables were firmer in tone and bids more satisfactory than they have been of late, several fair-sized lots were placed. Locally, the demand to-day was only fair. We quote: Choice candled stock, 16 to 16½c.; straight lots, 14 to 14½c.; No. 2, 11½ to 12½c., and culls, 9 to 10c. per dozen.

MAPLE PRODUCT—The market for maple product continues quiet, with no change in prices to note. We quote: Syrup, in small tins, 55 to 60c., and sugar, 7¾ to 8c. per lb.

HONEY—The demand for honey continues good, and all arrivals of new are meeting with a ready sale. White clover in comb is quoted at 12c. and extracted at 8 to 9c.; and buckwheat at 5½ to 6½c. per lb.

BEANS—There is no change in beans. The demand is limited and prices steady at 95c. to $1 for choice hand-picked and 85 to 90c. for primes.

POTATOES — Receipts in potatoes are steadily increasing, for which the demand is fair and wagon loads sell at 35 to 40c. per bag.

ASHES—In ashes business is quiet, with no change to note. We quote: First sorts, $3.70 to $3 75; seconds, do., $3.50, and first pearls, $5.25 to $5.50 per 100 lb.

FLOUR AND GRAIN.

FLOUR—Business in all grades of flour was quiet, owing to the fact that the demand was only for small lots to fill actual wants. We quote: Winter wheat patents, $3.75 to $3.90; straight rollers, $3.30 to $3.40; in bags, $1.60 to $1.65; Manitoba patents, $3.75 to $3.80; strong bakers', $3.50.

GRAIN—Business in coarse grains over the cable to-day was quiet, and the market, on the whole, was without any new feature of note. Oats continue in demand at 29¼ to 29½c. afloat. For peas for prompt delivery, 65½c. is being bid, and for October, 64½c. afloat. Rye sold at 57½c. afloat, No. 2 barley at 45c., and feed barley at 41½ to 42c. New No. 1 hard Manitoba wheat, October delivery, is offering at 68c. afloat.

MEAL — Business in rolled oats was slow and prices unchanged at $3.65 per barrel, and at $1.70 per bag.

FEED—The demand for feed continues good, of which the offerings are small and

CORKS
BREWERS

CORKS
DISTILLERS

CORKS
Wholesale Liquor Merchants

We have on hand at all times a full line of **CORKS** for Pickles, Vials, or any kind of Cork used.

Corks for any trade cut to order. Samples and prices sent on application.

S. H. EWING & SONS, 96 King St., Montreal.

prices firmly held. We quote: Ontario bran, in bulk, $14.50 to $15; and shorts, $15.50 to $16 per ton; Manitoba bran, $14; shorts, $16 to $17; mouillie, $18 to $25 per ton, including bags.

HAY—There was a fair demand for baled hay, and the market is firm. We quote: Choice No. 1, $8 to $8.50; No. 2, $6 to $6.50, and clover, at $5 50 to $6 per ton, on track.

PROVISIONS.

There is no improvement in the demand to note for any line; consequently, the market is still quiet, but the undertone is steady. We quote: Heavy Canadian short cut mess pork, $16; short cut back, $15.50; selected heavy short cut boneless mess, $16.50; and heavy long cut mess, $15 per barrel. Pure Canadian lard in pails, 7c. to 7¼c. per lb.; and compound refined, 5¼c. per lb. Hams 12c. to 13½c., and bacon 11½ to 12½c. per lb.

CHEESE AND BUTTER.

CHEESE—There has been a regular slump in the market since last report and now buyers and sellers are far apart. Recent transactions have shown a decline of fully ½ to 1c. per lb. from the high prices recently paid, and, naturally, factorymen are not selling freely at the decline, and as they are pretty closely sold up have no reason to be in a hurry. At present, exporters are bidding 11 to 11½c. for finest Western, and 10¼ to 10¾c for Eastern cheese.

BUTTER—This market also is quiet and prices are lower than they were last week. Creamery in export lots is quoted at 21¼c., and in a jobbing way at 21½ to 22c. Western dairy, however, is scarce and wanted at 16 to 17c.

MONTREAL NOTES.

Cheese has declined ½ to 1c. per lb. from the top price last week.

The price of creamery butter has fallen away over ½c. per lb.

Cables from Patras on currants show an advance of 1s. to 1s. 6d.

Pimento has ruled easier on outside markets lately, and has sold lower here.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., September 14, 1899.

THERE is increased volume to business. Markets are steady, and, in many cases, tending higher. Dried fruits continue to have particular attention. While the Exhibition has brought very many dealers to the city, it has somewhat interfered with regular business. The most important changes in the markets are in beans and spice; in the latter, pepper is a firm line. In cream of tartar, there is also a firmer feeling, though quite low prices were quoted during the week.

OIL—Burning oil holds the advance of last week, and is very firm. There seems to be no competition in spite of the two companies here, and the promises of one if the city would give them certain concessions. There is an active business. Lubricating continues quiet, and will be from this out, the spring being the season of demand. Paint oils are still high. Cod oil is arriving quite freely, but price continues low.

SALT—Market is well supplied, there being quite free arrivals from Liverpool, and a considerable quantity of English which arrived via Boston. There have also been direct importations to other parts of the Province, chiefly by sailing vessels, calling at those points for cargoes of lumber. On this account they quote very low freight rates, and, as the freight is a large item in cost and the one which causes about all the fluctuation in price, the chance to import in this way is much appreciated by the dealers. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to

1899 **NEW SEASON TEAS.** 1899

Direct Importations from CEYLON, INDIA and JAPAN. *QUALITY the highest in Strength and Flavor. Samples sent on application.*

We are also Agents for the leading Package Tea of the present age—

ARMEDA TEA { BLACK / BLACK AND GREEN MIXED / JAPAN } In 1 or ½-lb. Sealed Packages, Retail Price— **25c., 30c., 40c., 50. and 60c. per lb.**

The demand for ARMEDA TEA is increasing rapidly. Why? ARMEDA TEA HAS THE FLAVOR.

Remember we also sell Macdonald's Tobaccos—Prince of Wales, 8s or 16s, costs 63c. per lb., and Brier, 8s, costs 61c. per lb.

57 Front St. E., Toronto. **A. H. CANNING & CO.**

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO

OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.
Also **SALTPETRE,** car lots or less.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST
Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

SELL . . .

GOOD WILL SOAP.

35% profit at six for a quarter.

Vanluven & Co., Napanee, Ont.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.



ONE 25c. BOTTLE OF

HIRES ROOTBEER

makes 5 gallons of delicious, wholesome drinks for your customer and a

. . HANDSOME PROFIT . .

for you. Do you keep it? If not, why not?

ALL WHOLESALERS.

W. P. DOWNEY, 20 and 22 St. Peter St.
Sole Canadian Agent MONTREAL

Tobacco That Sells

and pays the dealers from 25 to 45 per cent. profit is what we have to offer you.

Our Plug Chewings are:

POMMERY, highest grade, bright, 3½'s.
SMILAX, bright pounds.
HOLLY, bright, 3's and 8's.
BLACK BASS, Navy, all styles.

Our Plug Smoking Brands are:

MONARCH, 3½'s.
MARIGOLD, ROUGH and READY, 8's.
CLOVER, Double Thick, 8's.
BANNER, SOLACE, 13's.

Attractively packed in small boxes.

Hundreds of grocers are already handling them and are pleased with the goods.

Quality and price are in their favor.

We want our Tobaccos handled by every grocer in Canada.

Dominion Tobacco Co.
80 to 94 Papineau Ave., MONTREAL

READY LUNCH BEEF

Sells on Sight!

Handsomest label you ever saw; contents equal to appearance. Handsome hanger in each box.

2s retail at 25c.

THERE IS NOTHING SLOW ABOUT

Helpepper

The Stock keeps moving as well as the Vermin. It is as great a success as a Seller as it is as a Scarer.

LEEMING, MILES & CO., General Agents for Canada, MONTREAL.

SLEE, SLEE & CO., Limited

Tower Bridge Works, London, Eng.
Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to

CLARK, RAE & CO., 49 King Street West, TORONTO, ONT.

Hugh Walker & Son

Wholesale Fruit and Commission Merchants

Consignments carefully handled.

GUELPH, ONT.

$1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—The market is a very firm one, and there is general regret on the part of dealers who have sold largely ahead, and the outlook is for short stocks. Arrivals of new salmon continue. Receipts are not large, and dealers are in the market for further supplies, which they find it hard to get. Prices will rule high. The fact that American pineapple is both scarce and high is causing a demand for English and Singapore packed. Oysters are scarce and high, but with new goods, which should be to hand next month, lower figures are expected. Canned peaches will tend high this season. The offerings are as yet light. In fish a new line is noticed, namely, halibut. Samples of canned beets are also shown, but are not likely to prove sellers here. In meats, Canadian packers have made sales during the week, the market showing every sign of higher prices soon.

GREEN FRUITS—Business is very active. Ontario grapes arrive freely and add much life to business. Some Malagas are here, but the season is early for much interest to be taken. Apples are quite low. Quality of fruit from both our own Province and Nova Scotia improves. There is a fair crop, and prices are tending higher. Californian fruit is lighter in volume, though in pears there is quite active sale. Eastern Bartletts have, however, the chief attention. In peaches, those arriving from Ontario are very good. Some arriving from Eastern American points are also of good quality. Prices are well maintained. In plums, while a few Nova Scotian are being received, the market continues to be chiefly supplied from Ontario. Fair prices rule New oranges are to hand, the best being Jamaicas, but it is early for good fruit. Lemons have but a fair sale, and prices are high. Ontario tomatoes still share the market with local grown. Bananas have but a fair sale at easy figures. Cranberries are high. Some nice blueberries continue to arrive.

DRIED FRUITS—While Californian raisins are not yet quoted, the latest information received points to much higher prices than last season. As yet, there is no word of a rebate to Canadian buyers, but even if this is allowed, the increased cost will throw an increased demand on Valencias. In these latter, there is increased competition among brokers this week. Some very low figures hove been quoted on off stock. In currants, the fact that New York houses offer cleaned in pound packages, at very low figures, is tending to decrease direct importations. The higher outlook in prunes is causing some buyers to give increased attention to this line. Evaporated apples are expected to rule firm. In gallon apples, tendency is to higher figures. Eastern packers have largely sold their output. Onions are firm. It is expected Americans will soon give place to Canadians. The fact that the former came in two sized barrels, somewhat complicated the trade.

DAIRY PRODUCE—Eggs are easier, owing to less demand. Buyers are very particular about quality, and need to be. In butter, rather firmer figures rule, but the quantity of poor butter offered very much hurts the market. In cheese, prices are higher. Stocks in the city are light. Prices here are still below Western points. The close of the week noted somewhat of a reaction in the market, and buying for export was less brisk. The output in the Province will not be as large as last season, owing to the fact that, in one dairy centre, the attention this season has been to butter, and with good results.

SUGAR—Values are rather firmer, though there is little change in price. Some American yellows arrived this week and some round lots of American granulated were sold. There is a report to the effect that offerings of American sugar here are to be withdrawn, though for what reason is not evident. It would look as if there was to be some change in the American rebate.

MOLASSES—Prices here seem lower than the market warrants. There is, however, a fair stock of Porto Rico held, much of it being of particularly fine quality. In New Orleans some nice values are shown, and such lots as have been imported are moving off freely.

FISH—Fresh fish are still very scarce. In dry cod, while there is no change in price, there is an easier tendency. Pollock, however, are firm at the rather high figures. In all lines there is an improved demand. Receipts of pickled fish continue light, and a steady market is expected. Smoked herring have but fair inquiry and rather lower figures are looked for. In finnan haddies, with the cooler weather, there is improved sale. In boneless fish, packers are very busy, and full figures are asked. We quote: Large and medium dry cod, $3.75 to $4; small, $2.50; pickled shad, $3.50 to $5, as to quality; haddies, 4½c. per lb.; smoked herring, 6 to 9c.; halibut, 10 to 12c. per lb.; fresh haddock and cod, 2c.; shad, 10c.; boneless fish, 4 to 5c.; pollock, $2 to $2.10 per 100; salmon, 15 to 16c.; pickled herring, $1.65 to $1.70 per half bbl.; bloaters, 60c.

PROVISIONS—There is an improved sale, and values are higher in all lines. Stocks held are not large, though there is a fair supply of lard. Improved demand is noticed for local mess pork for lumbermen, who used to buy the very heavy clear; the other is now preferred.

FLOUR, FEED AND MEAL—Full figures are asked for flour, particularly for Ontario grades. Stocks are not large. Buyers stipulate old wheat now, when buying. In oats and oatmeal, where prices have ruled high, lower figures are looked for with the new goods, which will soon be offered. Cornmeal keeps high, owing to lack of supply; with a new mill soon starting, lower figures will rule. In beans, there is light supply, and prices are higher. It is said the old crop is used up and the new is light, but of good quality. We quote as follows: Manitoba flour, $4.55 to $4.70; best Ontario, $3.85 to $4.10; medium, $3.60 to $3.75; oatmeal, $3.90 to $4.10; cornmeal, $2.25 to $2.30; middlings, $21 to $22; oats, 41 to 43c.; hand-picked beans, $1.05 to $1.10; prime, 95 to $1.00; yellow-eye beans, $1.90 to $2; split peas, $4 10 to $4.15; round, $3.25 to $3 40; pot barley, $4.10 to $4.15; hay, $7 to $7.50; timothy seed, American, $1.50.

ST. JOHN NOTES.

Perhaps few know that it is possible to get pure cod without a bone. This is not surprising, from the quality of much of the boneless fish offered. John Sealey is finding it difficult to supply the demand.

F. H. Tippet is in Toronto.

Netherson & Powers, retail grocers, are in financial difficulties.

F. P. Reed, of Moncton, was in the city on business this week.

W. S. Clawson & Co. have been appointed local agents for D. S. Perrin & Co., manufacturers of fancy biscuits and confectionery.

Mr. T. S. Millard has been in the city during the week in the interest of The MacLean trade newspapers. Mr. Millard has made many friends and met with quite a generous response to his efforts.

DEATH OF GEORGE J. CLANCY.

On Saturday last one of the most progressive of Toronto's young business men, George J. Clancy, broker in grocery specialties, and a member of the firm of Clancy Bros., retail grocers, Queen street and Harbord street, died of kidney troubles at his home at 33 Bloor street east, Toronto.

About 10 years ago, Mr. Clancy, in partnership with his brothers, Hugh P. and Michael M., started in business as retail grocers at the corner of Harbord and Major streets. All three were industrious and capable, and the business of the firm soon reached large proportions. For several years they have done a jobbing business in general groceries besides a large retail trade.

A year ago last March a branch was opened on Queen street west. About this time the long hours and steady personal attention to detals in the retail business began to tell on the deceased. So, in September last, he started in business on Front street east as broker in grocery specialties, though still retaining his partnership in the retail business. This partnership was never dissolved, and both businesses will be continued by the deceased's brothers.

Mr. Clancy was a hard worker and of a kindly disposition, and will be greatly missed by those with whom he was associated. He leaves a widow and two children.

Mr. England, of C. P. England & Co., Dunham, P.Q., was in town last week and reports business during July and August much better than in previous years. With such high prices being paid for butter and cheese, together with the good crops, he says the prospects for fall business are all they can ask for.

The Dominion Government has made an arrangement with The Elder Dempster Steamship Co., whereby that company is to furnish a vessel to call at Charlottetown to carry two cargoes of Prince Edward Island produce to the Old Country. The Lake Huron, which is the vessel in question, will call at the Island capital on October 11 and November 15. The Lake Huron will be fitted with a cold storage plant, under the direction of the Department of Agriculture, the Government paying half the cost of the storage of Prince Edward Island goods. The produce to be exported will be chiefly cheese and potatoes.

CURRENT MARKET QUOTATIONS

September 14, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the diredt control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb.	.....	.....	.....	.....	14	16	.....	.....
" " pound prints	.....	.....	19	20	17	18	.....	.....
" " tubs, best	.....	.....	.....	18½	15	16	.....	.....
" " tubs, second grade	.....	.....	16	17	12	14	.....	.....
" " low and med. "	.....	.....	12	14	.....	.....	.....	.....
Creamery, tubs and boxes	.....	22	21	22	18	19	.....	.....
" prints and squares	.....	.....	22	23	19	20	.....	.....
Cheese, per lb	11	11½	.....	11½	10	10½	.....	.....
Eggs, per doz	14½	16	12½	15	11	12	.....	.....

CANNED GOODS

Apples, 3's	$.....	$0 90	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	.....	2 10	2 25	2 40	2 25	2 40	3 00	3 25
Asparagus	.....	....	.....	2 40	.....	... ..	.....	.....
Beets	.....	.....	.....	1 00	.....	.....	.....	.....
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	75	85	80	90	90	95
Beans, 2's	.....	77½	75	80	90	95	.....	90
Corn, 2's	90	1 00	95	1 00	1 10	1 15	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 80	1 85	2 30	2 40	1 75	1 90
" white	.....	.....	1 75	1 80	... .	.....	.....	.....
Peas, 2's	.....	75	75	80	75	80	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 65	1 75	.....	1 15
" " 3's	.....	2 00	2 00	2 40	2 25	2 50	2 40	2 50
Pineapple, 2's	.....	2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's	.....	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	.....	2 50	1 60	1 75	1 75	1 80	.....	1 60
" 3's	.....	2 50	2 50	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	.....	.....	1 00	1 25	1 30	1 60	.....	1 40
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	1 40
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	..	75	90	1 00	.....	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	1 40	1 45	1 65	1 60	1 75	1 40	1 60
Strawberries, 2s	1 35	1 50	1 50	1 60	1 65	1 75	.....	1 70
Succotash, 2's	.....	.....	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	75	78	80	85	95	1 00	.....	1 10
Lobster, talls	...	2 50	2 95	2 75	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 75	1 80	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 3	1 50	1 30	1 60	1 25	1 50	1 20	1 30
" " flats	1 40	1 60	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	.....	.....	1 50	1 60	.....	1 60	.....	.....
" " Clover Leaf, talls	1 to 4 cases		.....	1 50	.....	.....	.....	.....
	5 " 9 "		.....	1 47½	.....	.....	.....	.....
	10 " 25 "		.....	1 45	.....	.....	.....	.....
" " Clover Leaf, flats	1 " 4 "		.....	1 65	.....	.....	.....	.....
	5 " 9 "		.....	1 62½	.....	.....	.....	.....
	10 " 25 "		.....	1 60	.....	.....	.....	.....
" Cohoes	1 05	1 15	1 05	1 10	1 00	1 10	95	1 12
Sardines, Albert, ¼'s	.....	12	12½	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsman, ¼'s	.....	12½	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	.....	18	18½	23	10	11	.....	.....
" P. & C., ¼'s	.....	.....	23	[illegible]	23	25	.....	.....
" " ½'s	.....	.....	33	38	33	36	.....	.....
" American, ¼'s	.....	.....	4	4½	4	5	.....	.....
" " ½'s	.....	.....	9	11	10	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 20	1 50	1 00	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 30	1 45	1 55	1 60	.....	2 00	1 90	2 00

GREEN FRUITS

Oranges, Sorrento, boxes	$3 25	$4 00	.....	.....	$4 00	$4 50	.....	.....
" " ½ boxes	.....	.....	.....	.....	2 00	2 25	.....	.....
Lemons, Messina, p. box	3 00	4 00	3 00	4 00	5 00	5 50	.....	.....
Bananas, per bunch	90	1 50	1 00	1 75	1 75	2 25	.....	.....
Tomatoes, per basket	..	50	15	17½	40	50	.....	.....
Red Peppers, per basket	.....	.....	40	50	.....	.....	.....	.....
Watermelons, each	15	20	23	30	30	40	.....	.....
Canadian Peaches, per basket	30	40	40	1 00	1 00	1 25	.....	.....
" Pears, "	25	40	25	50	.....	...	.....	.....
" Plums, "	40	50	25	50	50	55	.....	.....
Grapes, per basket	.....	.....	17	25	30	50	.....	.....
Sweet Potatoes, per bbl.	.....	.....	3 75	4 00	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 65	$4 71	$4 75	4 55	4 65	5⅛	5¼
Granulated, Acadia	.....	4 65	.....	4 70	.....	4 55	....	.....
Granulated, foreign	.....	.....	.....	.....	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 75	.....	5 25	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 85	.....	5 35	.....	.....	.....	.....
Extra Ground Icing, bbls.	.....	5 35	.....	5 45	.....	... ..	.....	7
Powdered, bbls	.....	5 20	... ..	5 30	5¾	6	.....	6¾
Phœnix	.....	4 40	.....	4 50	.....	.....	... ..	.....
Cream	.....	4 40	.....	4 50	.....	.....	.....	.....
Extra bright	.....	4 25	.....	4 35	3¾	3⅞	4½	4⅝
Bright coffee	.....	4 15	.....	4 25	3⅜	3⅝	.....	.....
Bright yellow	.....	.....	.....	4 15	.....	.....	.....	.....
No. 3 yellow	.....	3 90	.....	3 50	3⅛	3¼	.....	.....
No. 2 yellow	.....	3 55	.....	3 95	.....	.....	.....	.....
No. 1 yellow	.....	3 75	.....	3 85	.....	.....	.....	.....
Foreign, yellow	.....	.....	.....	.....	.....	.....	.....	.....
Trinidad	.....	.....	.....	.....	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Wire nails, base	.....	$3 00	... ..	$3 00	.....	.....	.....	.....
Cut nails, base	.....	2 25	.....	2 25	.....	.....	.....	.....
Barbed wire, per 100-lb.	.....	3 00	.. ...	3 25	.....	.....	.....	.....
Smooth Steel Wire (oiled and annealed, etc.), base	.....	3 00	.....	3 00	.....	.....	.....	.....
White lead, No. 1	.....	5 62½	.....	5 75	.....	.....	.....	.....
Linseed oil, raw	.....	57	.....	58	.....	.....	.....	.....
" boiled	.....	60	.....	61	.....	.....	.....	.....
Turpentine	74	75	.....	71	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups—								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Corn Syrup, barrel, per lb	...	.....	.....	2½	.....	....	.....	.....
" " ½ bbls. "	.....	.....	.....	2⅝	.....	.....	.....	.....
" " kegs "	.....	.....	.....	2¾	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 20	.....	.....	.....	.....
" " 2 gal. "	.....	... ..	.....	90	.....	.....	.....	.....
Honey	.....	.....	.....	40	....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	35	45
Barbadoes	.....	36	.....	.....	30	32	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.....	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	...	.. .

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 50	$1 60	$1 50	$1 60	.....	$1 50
" " 2-lb. cans	.....	2 65	2 65	2 75	2 50	2 75	.....	2 50
" " 4-lb. cans	.....	.....	5 25	5 50	. ...	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 25	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	18 50	19 50	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 80	3 00	.....	2 75
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 25
English brawn, 2-lb. can	.....	2 40	2 50	2 50	2 75	2 80	.....	2 50
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....	.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull, 2-lb. can	.....	.....	.....	1 80	1 75	1 80	.....	....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " 1's	.....	2 75	2 80	2 90	.....	3 25	.....	.....

CANDIED PEELS

Lemon, per lb	.....	.....	.....	10½	12	.....	.....	.....
Orange, "	.....	.....	.....	.....	12½	.....	.....	.....
Citron, "	.....	.....	.....	16	17	.....	.....	.....

FRUITS

Foreign—								
Currants, Provincials, bbl.	.....	.....	.....	4½	4½	4¾	4½	5
" ½-bbls.	.....	.....	.....	4¼	.....	.....	6	7
" Filiatras, bbls	.....	.....	.....	4¼	4¾	4⅞	5¾	6¼
" ½-bbls.	.....	.....	.....	4⅜	4¾	4⅞	5	6
" cases	.....	.....	.....	4½	5¼	5½	5½	7
" ½-cases.	.....	.....	.....	4¾	.....	5½	5½	6
" Patras, bbls	.....	.....	.....	.....	.....	.....	6	7
" ½-bbls.	.....	.....	.....	.....	.....	.....	6	7
" cases	.....	.....	.....	.....	5½	6½	7	7¼
" ½-cases.	.....	.....	5⅛	5¾	6⅜	5¾	6	.....
Vostizzas, cases	.....	5½	6½	6½	7	7	8	.....
Dates, boxes	.....	5¼	6	7	7½	6	6½	.....
Figs, 10-lb. boxes, per lb.	.....	.....	.....	18	20	14	16	.....
" 28-lb. boxes, "	.....	.....	.....	.....	28	.....	.....	.....
" Mats, per lb.	.....	.....	.....	3½	3¾	.....	.....	.....
" Naturals, per lb.	.....	.....	.....	8	8½	.....	.....	.....
" Naturals, boxes	.....	.....	.....	.....	12	.....	.....	.....
Prunes, California, 40's	.....	.....	.....	8½	11	10	12	.....
" " 50's	.....	.....	.....	[illegible]	9¼	8½	9	.....
" " 60's	.....	.....	8	7½	8½	8	8½	.....
" " 70's	.....	.....	7½	7	7¾	7½	8	.....
" " 80's	.....	.....	7	6¼	7	7	7½	.....
" " 90's	.....	.....	6	5½	6½	6½	7	.....
" Bosnia, B	.....	.....	.....	.....	7	.....	.....	.....
" " C	.....	.....	.....	.....	6½	.....	.....	.....
" " D	.....	.....	.....	.....	6	.....	.....	.....
" " U	.....	.....	.....	.....	5¼	.....	.....	.....
Raisins, Valencia, off stalk	.....	4	.....	.....	5	6	.....	1 50
" Fine off stalk	4¼	4½	5½	6	5	6¼	.....	1 65
" Selected	5	5⅝	.....	.....	6	7	.....	1 75
" Layers	.....	5¾	.....	.....	5¾	6	.....	1 85
" Sultanas	.....	...	10	15	10	12	10	12
" California, 3-crown	.....	6¾	7	7½	7	7¾	.....	6½
" " 4-crown	.....	7¾	7¾	8	8	8¼	7¾	8
Domestic—Apples, dried	6	6½	.....	.....	5½	6	.....	.....
" " evaporated	9	9½	.. ...	.....	9½	10	.....	10½
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	.....	19	16	18	19	19½

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.. ....	.....	.....	8	.....	.....	.....	8½
Smoked meats—								
Breakfast bacon	10½	12	12	12½	.....	.....	.....	11½
Rolls	....	9	8½	[illegible]	9	10	.....	10½
Hams	10½	12	13	11½	11	13	.....	11
Shoulder hams	.....	10	8¼	8½	8	8	.....	9½
Backs	.....	....	11½	12	.....	.....	9¾	10
All meats out of pickle 1c. less.								
Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 50	15 00	14 00	15 00	16 00	17 00
" short cut	.....	.....	16 50	17 00	15 00	15 50	16 50	17 50
Clear shoulder mess	.....	.....	.....	12 50	14 00	14 50	.....	.....
Plate beef	.....	.....	.....	11 50	13 50	14 50	.....	.....
Lard, tierces, per lb.	.....	6½	.....	6¾	6½	6¾	9	9½
Tubs	6¾	7	.....	7	7	7½	.....	.....
Pails	.....	.....	.....	7¼	7¼	7½	.....	9
Shortening, in 60-lb. tubs	.....	.....	7½	7¾	.....	7¼	.....	.. .

Our Goods are Refined in

Crystal Spring Water . . .

and are unequalled for PURITY and WHITENESS.

WE INVITE COMPARISON

The Brantford Starch Co., Limited

BRANTFORD, ONT.

COFFEE

Green—	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Mocha	.....	24	23	28	25	30	24	25
Old Government Java	.....	27	22	30	25	30	24	25
Rio	.....	10	7½	12	12	13	8¾	9½
Santos	.....	.....	8	12	.....	.....	.....	.....
Plantation Ceylon	.....	29	26	30	29	31	.....	.....
Porto Rico	.....	.....	22	25	24	28	.....	.....
Gautemala	.....	.....	22	25	24	26	.....	.....
Jamaica	.....	18	15	20	18	22	.....	.....
Maracaibo	.....	13	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	... ..	.....
Valencia shelled almonds	28	30	28	30	.....	.....	.....	.....
Tarragona almonds	12	15	12	14	11	12	.....	.....
Peanuts (roasted)	6½	9½	9	10	9	10	.....	.....
" (green)	5½	8	7	9	.....	.....	.....	.....
Cocoanuts, per sack	.....	3 00	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	.....	12	12	13	12	13	.....	....
Marbot walnuts	.....	.....	.....	.....	9	10	.....	.....
Bordeaux walnuts	.....	.....	.....	.....	9	10	.....	.....
Sicily filberts	.....	7¾	8½	9	8	10	.....	.....
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	4⅛	4¼
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	5
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅝	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	4	4¾	5	6	.....	5
Tapioca	3¾	4½	4½	5	5	6	.....	5
Macaroni, dom'ic, per lb., bulk	.....	.....	.....	7½	.....	.....	... ..	.....
" imp'd, 1-lb. pkg., French	.....	.....	9	10	.....	.....	.... .	.....
" " " Italian	.....	.....	11	12½	.....	.....	.....	. . .

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00	2 00	2 50
Sal soda, per bbl	70	75	70	80	85	90	. ....	1¾
Sal Soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....
Granulated Sal Soda, per lb	.....	.....	.....	1	.....	.....	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	15	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	11	12	11	11	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	20	24	18	24	24	26	.....	35
" " 5-lb. cans	20	23	20	26	20	22	.....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	19	25	18	25	20	25	.....	.....
Cloves, whole	12	30	14	35	18	30	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	20	40	20	40	16	20	.....	25
Cream tartar, French	.....	25	24	25	20	22	.....	.....
" " best	.....	28	25	30	25	30	.....	.....
Allspice	15	17	13	16	16	18	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	14	15	16¼	.... .	.....
Sarnia water white	12	13	.....	15	16	17¼	.....	.... .
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	17	18½	.....	.....
Pratt's Astral	18	19	.....	18	.....	.....	.....	.. ...

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	12½	50	12	60	11	40	... ..	.....
Caddies Paking, Kaisow	17	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	...
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchong	17½	40	17	35	17	35	.....	.....
China Greens—								
Gunpowder—Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Pingsueys—								
YoungHyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	18	19	16	19	.....	.....	... ..	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	... ..	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good Medium	22	24	22	24	.....		.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	18	18	18	18	.....	.....	.....	.....
Common	14	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	18	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	18	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

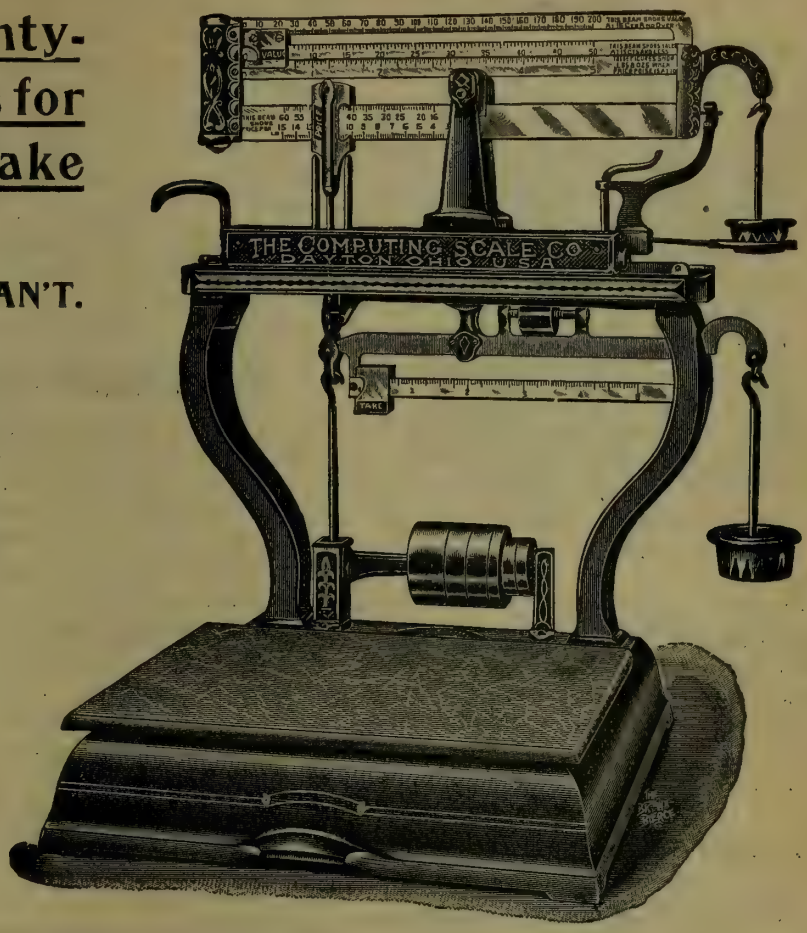
Pails, No. 1, 2-hoop	.....	.....	.....	.....	1 55	.....	1 55	.....
" " 3-hoop	.....	.....	.....	.....	1 70	.....	1 70	.....
" half grained	.....	.....	.....	.....	1 40	.....	1 40	.....
" quarter, jam	.....	.....	.....	90	1 08	90	1 08	.....
" candy, and covers	.....	.....	2 25	2 65	2 25	2 65	.....	.....
Tubs, No. 0	.....	.....	.....	.....	8 50	.....	8 50	.....
" " 1	.....	.....	.....	7 00	.....	7 00	.....	.....
" " 2	.....	.....	.....	6 00	.....	6 00	.....	.....
" " 3	.....	.....	.....	5 00	.....	5 00	.....	.....

How can you sell Seventy-five Cents in Groceries for Seventy Cents and Make Money?

YOU CAN'T. YOU CAN'T. YOU CAN'T.

YOU ask us what we mean. We answer that by using any other than the Money-Weight System you become careless in your weighing and unconsciously give away a large percentage of your profits. Our scales are sold on easy monthly payments.

DROP US A POSTAL.



THE COMPUTING SCALE CO.

DAYTON, OHIO.

or MONEY-WEIGHT SCALE CO., 47 State Street, Chicago, Ill.; MONEY-WEIGHT SCALE CO., 142 Chambers St., New York, N.Y., Sole Distributors; James A. Hossack, Dist. Agt., 1662 Notre Dame St., Montreal, Que.; L. A. Davidson, Dist Agt., 104 King St., W., Toronto, Ont.

"LUXFER PRISM

windows and pavement lights are a boon to progressive and thrifty merchants."



EATON'S—WITH LUXFER PRISMS.



EATON'S—WITH PLATE GLASS.

WE REST OUR CASE

upon a comparison between the amount required to light your store with Luxfer Prisms and the amount of your artificial light bills.

WRITE TO

Luxfer Prism Co., Limited.

58 Yonge St., Toronto.

A GOOD CATCH.

Since their recent victory over the grocers' ball team, the Toronto city travelers have had their share of fun at the expense of their old rivals. The fact that the laugh has always been on the other side before seems to make them the more desirous of making full use of their present opportunity.

One traveler tells a yarn on one of the grocers' team which is a good one whether there be any truth in it or not.

He tells the story somewhat after the following style: "I was in to see ——— as usual on the Monday after the game. He was full of ball talk, and was still sure his team could beat ours. Of course, I wouldn't admit that, but I was after an order, so when I got a chance, I said to him, 'say, ———, you played a fine game, a really good game.'"

"Yes," answered he, "I made one pretty good catch." I saw he was pleased, so I turned the talk to the goods I wanted to sell him. I got a good order, too. As I was coming out of his door I looked at my order-book, and says quietly to myself: "I've made a good catch, too."

FRASER AND COLUMBIA RIVER SALMON.

According to advices received by The Trade Register, of Seattle, the salmon pack on the Fraser river to August 23, aggregated 400,000 cases of sockeyes, consisting of 250,000 cases of talls and 75,000 cases each of flats and half-pounds. The season closed August 26 under the law, and it is believed that the above-named quantity closely represents the total pack. The paper above quoted says: "Preparations for the fall pack are going forward on the Columbia river, and several canneries that have hitherto only packed spring fish will operate this fall. Several cold storage plants will also operate. Salmon reached the Tacoma seining grounds August 15. At South Bend, prices have been raised to 2c. per lb. and 30c. each to fishermen. Humpbacks are running freely on Puget Sound. It is reported that a San Francisco firm is taking orders for delivery in September and October of pinks at 80c., red at $1.05, $1.10, and $1,20, Columbia river salmon, ½-lb. flats at 75c., and red Alaska 1-lb. flats at $1.20. Receipts of Alaska salmon at San Francisco to August 19, were: June 23, Jeanie, from Prince of Wales' Sound, 4,584 cases; July 25, Maid of Orleans, from Uyak Bay, 7,300 cases; August 15, Santa Clara, from Karluk, 39,656 cases."

TO KEEP DOWN DUST.

We grocers like to find methods of saving labor, also to improve the salable appearance of goods, writes C. B. Vail, in Grocery World. We like to hand out bright and new-looking packages. It's hard work to keep a grocery clean, and I believe many of us get a great amount of the dirt just when we ary trying to get rid of it.

It's sweep and dust continually, so just a few hints on sweeping: First, get some kind of floor dressing for the floor.

How much dust accumulates when you sprinkle with water and sweep? How often, perchance, something gets a shower bath that ought not? I have used various floor oils and dressings, and would not keep store without using them. To use them is economy that saves labor in making the sweeping so easy. Besides, if sweeping ever is easy, this makes it so.

But, again, it is economy that saves the shelf goods that in time would become clouded with dust and dirt that in time makes goods look old, shelf-worn and unsalable. A good, clean grocery, I believe, is one of the best advertising mediums for the grocer. One can sweep the oilless floors, but the broom that does the sweeping is guilty of a great percentage of the dirt that ought to be taken up on the dirt pan, but, instead, clouds of dust are blown here and there and settle on everything. The thing to do, then, is to avoid the dirt, and I believe the most successful way is to use floor dressings.

The best way to apply it is to first scrub the floor and let it dry thoroughly, then apply the oil with a good mop. An easy way, however, that has proven very satisfactory to me is to put some of the dressing into the sprinkling pot and sprinkle the floor as you would with water. This is a speedy method, and the result will astonish you.

Kerosene oil sprinkled in this manner, and then swept, makes a fair dressing, and is quite inexpensive.

Fischer's pure gelatine, pink and white, can be obtained from Lucas, Steele & Bristol.

Lucas, Steele & Bristol are shipping back orders for new Valencia raisins, candied peels, etc.

Canned beets, asparagus and spinach of excellent quality are offered for sale by Lucas, Steele & Bristol.

"Kiji" Japan and "L" Japan teas, bulk and 1 lb., are in stock with Lucas, Steele & Bristol; also another invoice of "Empire" Pekoe and "Empire" golden-tipped Pekoe teas.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

FOR SALE.

FOR SALE.—One No. 1 Dayton Computing Scale, two years old, good as new. Capacity 100 lbs. Regular price, $75; will sell for $50. Apply to S. E. HARRIS, Brantford.

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

Dewar's Famous Scotch

Can be had from . . . .
Geo. J. Foy — R. H. Howard & Co.
Perkins, Ince & Co. — Adams & Burns
Toronto.
James Turner & Co., Hamilton, and all first-class houses.

THE PUREST AND BEST.

RICHARD'S BRANDY

Distilled by Philippe Richard, one of the oldest established firms in Charente.

Agents for Canada,

LAPORTE, MARTIN & CIE. - MONTREAL.

SELECTED WHOLE MIXED

Pickling Spices . . .

blended to produce the best results.

McLaren's Invincible Extracts

for your best trade.

Ocean Wave Baking Powder

the always reliable for good work.

Coffees . . . .

A large assortment of all kinds, green, roasted, ground.



25 & 27 MACNAB ST. S. HAMILTON, ONT.

Everything first-class. **Prompt shipment.**

The HAMILTON COFFEE & SPICE CO.

LIMITED

25 and 27 McNab Street South HAMILTON

The Standard Stove Polish for the World



Tiger Stove Polish

For sale in two sizes, a 5 and 10-cent size. The packages are large and handsome, and give a good profit to the dealer. The polish does not dry or rust in the tins, but will impart a beautiful and lasting shine. Sold by all wholesale dealers, and by The F. F. Dalley Co., Limited, Hamilton, Ont., Canada.



The Leader Lawn Swing

Children's Delight, Satisfying to all, Perfectly Safe, Very Strong, Most Restful and Invigorating.

ORDER NOW.

The Dowswell Manufacturing Co.

HAMILTON, ONT. Limited

MANITOBA MARKETS.

WINNIPEG, September 11, 1899.

TRADE is active and very fairly satisfactory, but there is little change in the price of general groceries, though the produce market shows considerable advance in some lines. The weather, after a suspiciously wet day at the beginning of the week, seems to have settled down to steady, fine weather, warm and clear. This is just what is needed to complete the successful harvesting of the crop. In another column will be found the opinion of an expert as to the present position of the harvest and the outlook for the season.

SUGAR—There has been an advance of 10c. per cwt. during the week, but this has hardly made an appreciable difference in the regular jobbing price.

EVAPORATED FRUITS—Apricots continue without change, and the market is very firm, 15½ to 16c. are the jobbers' quotations. New peaches have not arrived, but offerings are large. The market is, if anything, a little stronger than last week.

CANNED GOODS—The situation is without development during the week, barring the fact that factory quotations are somewhat higher. A few more factories have withdrawn quotations in some lines.

CEREALS—There have been 50 cars of new wheat inspected at Winnipeg, all of which have graded No. 1 hard. The price paid is 57½c. on a standard rate of freight. Country markets will not open until next week. All the oatmeal at present on this market is either American or Ontario ground. The drop quoted last week has been sustained, and trade is dull and slow at present.

CURED MEATS—The market is without change. Business is fair and prices firm. We quote: Hams, smoked, 14c.; Breakfast bellies, 11½c.; backs, 11c.; shoulders, 10c.; spiced rolls, 10½c.; picnic hams, 10c.; dry salt long clear bacon, 8½c.; extra short clear bacon, 7¾c.; dry salt backs, 9c.; dry salt shoulders, 8½c.

BUTTER—Creamery butter continues to advance, and factory quotations are now 19½ to 20c. The amount being made is very fair, as pasturage is good. Dairy butter is worth 10 to 11c. country points, or 13 to 14c. Winnipeg for choice fresh dairy. The demand for this product is entirely confined to local market, and the bulk is still going into cold storage. There is a large quantity of inferior make in the country.

CHEESE—Is practically out of sight, 11½c. being paid on Saturday for September make. This is thought to be high-water mark in regard to cheese as the market in Ontario is easier. There is no doubt that ultimately Ontario cheese will be brought in, as there is not enough in the country for winter consumption. The cheese factorymen are jubilant this season as it has been a particularly favorable one for the manufacture of cheese, and prices have been high throughout.

EGGS—The supply is fair and the market firm; 15c. country points or 16c. Winnipeg is the latest quotation.

GREEN FRUITS—Red plums of all kinds are scarce in this market. In fact, the plum crop is scarce, and there is difficulty in getting a supply. The wet weather in British Columbia has prevented shipments from that direction coming forward when expected. Some Washington fruit is here, and these plums are selling at $1.25. Assorted lines of Californian plums, $1.65; Crawford peaches, $1.25 per crate, and Bartlett pears $2.75 per box. Tokay grapes, $2.50; Muscatels, $2.25; Malagas, $2.25, and Rose de Peru, $2 per crate. No Ontario grapes are on this market at present. A shipment of Ontario peaches, pears and plums is expected daily. Ontario tomatoes, 45 to 50c. per basket. Oranges and lemons are without change. The orange market is pretty well cleared up.

SEEDED RAISINS.

IN 1896, William Forsyth, of Fresno, Cal., placed on the market, under the "Owl" brand, the first seeded raisins of good keeping quality, prepared by a process for which patent has been granted by the United States Patent Office.

Since that time many seeded raisins have been sold to the trade as prepared by the "Forsyth Process," some of which are not treated by any process whatever, and do not keep.

The Forsyth Raisin Process Company having acquired the above patent, has brought suit against parties infringing, and has licensed others who use the exact process necessary to insure preservation. To maintain standard of quality no one will be licensed until it is proven that the standard can be produced.

As a safeguard to the trade against raisins of uncertain keeping quality, this company calls attention to its trade mark and license stamp, which will be placed on boxes produced by licensees. Note signature of W. Forsyth, President, on each stamp and imprint of American Bank Note Co.

Differing colors will be used to distinguish the several grades. The trade mark and stamp is protected by law.

Raisins bearing above stamps will be available in every market of the United States when the season opens, and quality can be readily determined by both wholesale and retail trade by observation of the stamp. Wholesale dealers who wish to avail themselves of the stamps for their private brands can have their brands put up by licensees of the company at no greater cost than would ensue for ordinary or uncertain goods.

THE ADVANCE IN LAKE FREIGHT RATES.

INQUIRY was made at the C.P.R. freight department on Wednesday of last week in regard to the advance in the lake freight tariff. Mr. G. Shaw, assistant freight agent for the western division, stated that the company still quoted the same tariff for bulk grain which has been in force since the opening of navigation, which reads 7c. per bushel from Fort William to Peterboro', and 8c. from Peterboro' east to Montreal. This is on the C.P.R. steamers and the regular lines. Lines carrying ores have advanced rates, and vessels are in such demand, even at the higher rates, that the owners have taken advantage of the situation to raise the grain rate. The coal rate, which a year ago was 25c. per ton, is now 60c.

The statement that there had been a heavy advance in the lake transportation rates on grain was confirmed by a number of prominent dealers in the grain exchange on Wednesday. The explanation given for this advance was quite correct. As stated in Saturday's Free Press, the demand for structural iron has been enormous in the United States this summer, and orders can only be filled with from four to six months' grace, such being the notice of larger companies like the Carnegie and Cambria works. Those who are interested in iron have been keenly alert, and have chartered practically all the bottoms on Lake Superior for the entire season. The scarcity of tonnage, it is believed by local grain dealers now, will continue to increase, and the only possible result will be the increase of rates for grain carriage. There is only one outcome as far as Manitoba is concerned, and that is that the price paid for Manitoba grain must fall correspondingly. The same state of affairs had, during past years, lowered the price as much as 8 and 9c., as the value of grain is fixed at the seaboard, and any increase in transportation rates must be pared off the price at its starting point, when the district does not control the market. The prospect of a solution by all-rail shipment has not been yet entertained further than that railway men expect a stimulating effect on this class of business.

The grain dealers are at present paying 6c. per bushel, and, although the shipments are light up to date, it is by no means easy to secure vessels, even at the existing high rates. It is expected, moreover, that the rate will be advanced to 10c. per bushel in a few days.—Free Press, Winnipeg.

SOVEREIGN BRAND SALMON

— IS THE FINEST QUALITY. —

PRICES ON 1899 PACK NOW READY.



All these **Brands are Finest Quality Sockeye.** We give special prominence to **"Sovereign" Brand,** as it is **Choicest Fraser River Salmon; white and gold** embossed label; tins **tissue wrapped.** For select trade. Delivery on contracts guaranteed.



Anglo-British Columbia Packing Company LIMITED

Wholesale Selling Agents: { WATT & SCOTT, Toronto. WATT, SCOTT & GOODACRE, Montreal. E. NICHOLSON, Winnipeg.

VANCOUVER, B.C.

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO. Limited

New Valencias

Now in store.

WARREN BROS. & CO.

TORONTO.

NEW SEASONS

Valencia Raisins

NOW IN STORE.

PERKINS, INCE & CO.

TORONTO.

NEW SEASON'S

"Golden Leaf"

JAPANS

We have now in stock 50c., 40c. and 25c. lines; also Nibs and Siftings—all fully up to the usual high standard of cup quality. See our travellers or write for samples.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

East India Pickle Spice

Brightest, Cleanest, Best combination of choice **Whole Spices,** giving that piquant flavor relished by connoisseurs.

Largest 5 and 10c. packages. Best value in bulk.

Todhunter, Mitchell & Co.

TORONTO.

EZE
(EASY)
TRADE MARK
REGISTERED
WASHING
COMPOUND.

IF YOU
ARE NOT ALREADY HANDLING
EZE Washing Compound
Read this, as a sample testimonial:

HARRISTON, ONT., May 11th, 1899.

THE EZE MANUFACTURING CO.
46 Front Street East, Toronto.

GENTLEMEN,—We cannot speak too highly of the success we have had with your compound since we have handled it, as there has not been a single complaint against it. Please send us two more cases enclosed to The Eby, Blain Co., Limited.

Yours respectfully,
WILSON, PYE & CO.

Order through your wholesaler.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

RECENT cables note an advance of 6d. in the cost and freight price of new crop Persian dates for shipment on the first tide steamer.

It is expected that the first shipment of new crop Turkey figs will reach Liverpool in time for transshipment to New York market on the Etruria, which is due to arrive in New York on September 23.

According to The California Fruit Grower, the first car of new crop prunes, season of 1899, was shipped from San Jose, Cal., on August 26 by Porter Bros. Co.

Packers of sockeye salmon who have any unsold stock have advanced prices to $1.20 for talls, $1.30 for flats, and 85c. for ½-lb. f.o.b., declining to consider bids of anything less.

CANNED TOMATOES IN THE U. S.

The depression in the market for canned tomatoes has been intensified during the past few days by the big drop in the price of green stock in the Baltimore market caused by the glut there. The crop which is about two weeks later is now arriving very freely, too fast for the packers to take care of it, notwithstanding their better canning facilities because of the absence of peaches this year. This, in connection with the continued indifference of buyers, has, it is understood, notwithstanding the further increase in the cost of tin cans, caused a feeling bordering upon demoralization among the packers.

According to some informants there is little chance for improvement in prices in the near future, unless an early frost should put an end to the crop, as the output of the Maryland fields, although undoubtedly much curtailed by the unfavorable weather conditions prevailing during the month of August, promises from present indications to be the largest on record, the acreage this year having been increased fully 50 per cent. in anticipation of a greatly enlarged demand from the canners, because of the failure of the peach crop.

There is, on the part of buyers, little disposition at present to take hold, particularly as a majority of them bought futures heavily in the spring and are now getting deliveries. Prices as at present quoted are, according to brokers' reports, beginning to look attractive and in some quarters there is an inclination to watch the market for bargains, but until there is a further decline or some influence is brought to bear to materially strengthen the market, there does not seem to be much prospect of important general buying. The only influences that would be likely to bring about the latter condition would be, it is held, the appearance in the market of one or more large speculative buyers, or a sharp early frost.—New York Journal of Commerce.

BETTER FEELING IN TEAS.

A generally better feeling continued to dominate the market. Both dealers and brokers generally reported that there was more activity to the line business, both local and out-of-town jobbers being better buyers, although thus far the purchases made have been almost exclusively of such supplies as were needed to meet current wants; prices were well maintained, particularly for the lower grades. The market for invoices was firm. There was considerable bidding for tea, and within the past few days sales have been made of 500 packages new crop Pingsuey, 500 packages do. country greens to arrive, 200 packages do. Congou to arrive; 200 packages do. do. spot, and 600 packages do. Formosa. Latest cable advices from Foochow report the receipts of tea thus far this season at 60,000 half-chests; sales only 1,000 half-chests, and they were to the South African markets. The estimated crop is 100,000 half-chests, against 133,000 half-chests last year.—New York Journal of Commerce.

CANNED SALMON IN THE UNITED STATES.

The San Francisco Trade Journal, of September 1, says of the salmon situation: "The run of fish on the Sacramento river is slow, yet the fall pack will be fully up to last year's, if not larger. We are not fully advised as to Oregon outside rivers, but it is stated that it will be from one-third to one-half larger than last year, with the quality of fish better. Preparations are being made for a large fall pack on the Columbia river. If expectations are realized, it will be fully 175,000 cases, for all the canners that will run expect to put up quite heavily for a fall season packing. The Puget Sound pack, including spring salmon, sockeyes and humpback, is placed at 550,000 cases. The Fraser river aggregates what we gave last week. It is shy of 400,000 cases. The upper British Columbia river is about 230,000 cases. Advices from Alaska state that the run of fish at Karluk, which started in light, had improved. The Alaska pack will be around 1,100,000 cases. market is quiet but firm, as holders are not willing to make concessions, believing that, large as the Coast's pack is, still all will go into consumption before another season. Alaska red salmon, in barrels, are stronger at $7.50 per barrel, in round lots."

T. W. Trotter, grocer, Webbwood, Ont., has discontinued his business in that place, and has removed to Copper Cliff, Ont., where he has bought out Hamilton Bros.' grocery business.

Colin McArthur & Co.

1030 Notre Dame St. - Montreal.

Returned Nov 6/93

If you wish stock for the Fall Trade, write for samples of goods now made.



This is an illustration of one of our many fine Designs for next Spring.

DESIGN 795.

Our representatives are now on the road. See our line before placing your order—it is the best.

Montreal Wall Paper Factory.

Enameline

The Modern STOVE POLISH



PASTE.



LIQUID.



CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

ANDERSON & CAMPBELL (J. B. Anderson), grocers, etc., Dundalk, Ont., have assigned to John Anderson.

Michel Gauvin, grocer, Montreal, has assigned to L. A. Delorme.

J. N. Duguay & Co., general merchants, La Baie, Que., have assigned.

A Potvin, tobacco dealer, Peterboro', Ont., has assigned to Henry Rush, and a meeting of his creditors has been called.

PARTNERSHIPS FORMED AND DISSOLVED.

Stewart & Birse, fish-curers, Montreal, have dissolved.

A. G. McBean & Co., grain exporters, Montreal, have dissolved.

Riel, Ostigny & Co., fruit dealers, etc., Farnham, Que., have dissolved.

Meikle & Coppinger, general merchants, Morden, Man., have dissolved.

Hemenway & Co., general merchants, Carman, Man., have admitted J. M. Walker.

Dagenais & Dagenais have registered partnership as general agents in Montreal.

McLeod & Gilmour, general merchants, Lacombe, N.W.T., have dissolved, M. J. MacLeod continuing.

Lewarton & Son, general merchants, Fort Ellice, Man., have dissolved, E. R. Lewarton continuing.

Avila Laurendeau and Francois X. Laurendeau have registered partnership as grocers under the style of A. Laurendeau & Frere, Montreal.

Louis Gilbert and Jos. E. Dixon have registered partnership as cheese and butter manufacturers, under the style of Gilbert & Dion, St. Sebastien, Que.

James McKee & Co., manufacturers of spices, etc., Toronto, have dissolved, J. Service retiring and Alexander McKee admitted under unchanged style.

SALES MADE AND PENDING.

The assets of Robert Robertson, general merchant, Burnstown, Ont., have been sold.

Colin Campbell, restauranter, Moncton, N.B., has sold out.

Geo. Lewis provision dealer, Toronto, is advertising his business for sale.

The assets of H. Cleland, general merchant, Hallville, Que., are to be sold.

The assets of Matheson & Powers, grocers, St. John, N.B., are to be sold by auction.

Hugh Hobbs, general merchant and harnessmaker, Shawville, Que., has sold out.

The business of Mrs. E. B. Collins, grocer and milliner, Acton, Ont., is advertised for sale.

Jacob Bauer, general merchant and hotelkeeper, Netherby, Ont., has sold out his store business.

John Grant, general merchant and sawmiller, Aberfeldy, Ont., is advertising his business for sale.

E. A. Shaw, general merchant, Thornhill, Man., has sold his stock to T. Finkelstein at 75c. on the dollar.

The assets of Pigeon & Co., general merchants, Ottawa, are to be sold by auction on September 15.

The assets of J. & P. Nadeau, general merchants, Grand Cascapedia, Que., are to be sold on September 19.

The stock of Herman Lefkovitz, general merchant, Riviere-a-Pierre, Que., has been sold at 52c. on the dollar.

CHANGES.

John Rodgers, grocer, Hamilton, has closed his store.

Alie Henry, baker, Macleod, N.W.T., has sold out to W. G. Tanner.

Mrs. Robert McCurdy, grocer, London, Ont., is closing up her business.

R. H. Skinner, crockery dealer, etc., Hamilton, has sold out to Robert Juror.

R. S. Gallop, general merchant, Kaslo, B.C., is removing to Windermere.

Joseph Roy & Co., grocers, Montreal, have been succeeded by L. Plammonden.

Jean de Sieyer, Joseph R. Genin, and Joseph A. Trudeau have registered as proprietors of The Star Tobacco Co., Montreal.

Smellie & Co., general merchants, Hepworth, Ont., are giving up business in that place.

Tremble Bros., general merchants, Leduc, N.W.T., have been succeeded by Leitch Bros.

Eli Cox has sold his bottling works at Grand Forks, B.C., to James McCreath and —. Howe.

J. B. Murphy, pork and provision dealer, London, Ont., has been succeeded by Frank G. Murphy.

Dame Melina Vanier, wife of Louis Brochu, has registered as grocer in Montreal in her own name.

Vieth & Borland, general merchants, 150-Mile House, B.C., have been succeeded by The Cariboo Trading Co.

Clara Clement, wife of Ovila Lussier, has registered as proprietress of O. Lussier & Co., grocers, Lachine, Que.

M. Hamilton has bought out W. H. Deerman and McBurney Bros., bakers and confectioners, Gladstone, Man.

D. N. Vasilatos, fruit dealer, etc., Victoria, B.C., and Port Angeles, Wash., has given up his Port Angeles business.

Louis Gilbert and Oscar Gilbert have registered partnership as cheese and butter manufacturers under the style of L. Gilbert & Frere, St. Ferdinande de Halifax, Que.

FIRES.

R. J. Graham, cheesemaker, Kingsville, Ont., has been burned out.

J. R. Jacobs & Co., general merchants, Greenwood, B.C., are reported burned out.

J. M. Hughes, grocer, Victoria, has suffered about $300 loss by fire; fully insured.

Hiram Easton, oatmeal miller, and Mills Bros., gristmillers, Merrickville, Ont., have been burned out. Mills Bros. are insured.

DEATHS.

George J. Clancy, of Clancy Bros., grocers, Toronto, is dead.

A general store has been opened in Woodstock, N.B., by Lunsburg & Porter.



EDDY'S

HOUSE, HORSE, SCRUB AND STOVE

BRUSHES

are pronounced by those who have used them to be without an equal. They are made by a new process and will **outlast** any other kind on the market.

We intend to push this Branch of our Business vigorously, and it will be to the best interests of our friends in the Trade to see that they are fully stocked with Brushes of our make.

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Quebec,	Hamilton,	London,	Kingston,	St. John, N.B.,
Halifax,	Winnipeg,	Victoria,	Vancouver,	St. John's, Nfld.

THE MANITOBA WHEAT CROP.

An Expert's View.

YOUR correspondent called upon Mr. F. W. Thompson, manager of the Ogilvie Milling Company, on Friday last, and was kindly accorded an interview, in order that readers of THE CANADIAN GROCER might enjoy an expert's opinion in regard to the present wheat crop of the Province and Territories. Probably no man is in a position to speak on this important subject with more authority than Mr. Thompson. He said:

"Up to the present time the crop has been saved in splendid condition. There has been neither frost nor rain to damage it, and the sample has so far been uniformly good. Fifty cars have been inspected in Winnipeg up to date, and every car has graded No. 1 hard. The wheat is practically all cut and farmers are busy stacking. It is safe to estimate that at the present time fully 50 per cent. of the crop is in stack, and another week of fine weather will see the crop of 1899 beyond the possibility of damage from wet weather, should it occur. The farmers of Manitoba, profiting by the bitter experience of last year, are stacking very carefully. The crop is the cleanest, probably, that has ever been produced in the Province. The absence of weeds is very marked. This is no doubt largely due to the late seeding. A certain number of weeds came up before there was an opportunity to seed, and these were cut down and killed during seeding operations. Once the seed was in, the development of the wheat plants was so rapid the weeds had no chance. It means an immense saving in the handling and cleaning of the crop. Threshing will be general through the Province next week, and I am fully of the opinion that the wheat crop of Manitoba and the Territories will reach the enormous figure of 50,000,000 bushels. The price is already established on the current market rate, and is about 57c. on a standard rate of freight. With the enormous yield per acre, this will be a very profitable crop to the farmers.

"The new Inspection Act is working well, and will be found a great improvement on the old manner of doing things. Traders in wheat will be able to obtain quicker and more accurate knowledge of their transactions. They will get the grade of the cars at once, instead of having to wait two, three and sometimes four weeks to get the grade from Fort William."

Asked as to the result of their large sale of imported seed oats last spring, Mr. Thompson said that the result has been most satisfactory. The farmers claim that the yield is, on the average, 25 bushels per acre more than they had been getting from the seed formerly used. "The sample is very fine," continued Mr. Thompson, "and we will start our oatmeal mill next week, and expect all season to have a full supply of first-class oats to keep it going."

The oat crop, as a whole, is probably the largest ever harvested.

Winnipeg, September 11, 1899.

THOSE LITTLE FINGERS.

If I knew the little fingers,
Clasped around my neck so tight,
Would soon lose their touch forever,
How my soul would lose its light.

Ah! those tiny little fingers,
How they sweeten life's rough way,
How they fill my heart with gladness,
How they chase dull care away.

How they make the hard rough feelings,
That have filled my heart so long,
Melt and disappear from in me
To the tune of a sweet song.

God bless those little fingers;
They have taught me to do right;
When the world has seemed against me,
They have filled me with a might

That has overcome all trouble,
Till it seemed but a mere speck;
God bless the little fingers
That are clasped around my neck.

—R. MUAT.

HOTELS FIT FOR TRAVELERS.

The Maritime Commercial Travelers' Association has sent out a circular to its members stating that a hotel committee has been appointed to compile a list of hotels in the Provinces thought worthy of patronage of members of the fraternity. The circular states that, while there is a marked improvement in the hotel service of the Provinces, there are yet some about which complaints are received. The hotelman careless about his table or cleanliness of rooms will not be mentioned on the list, and not only will his name be omitted, but the association will offer its patronage to any good man who will establish a modern and well-conducted house in the same place.

ADVERTISING IN CHURCH.

A contribution box in use in a church in Las Calles, New Mexico, has the spaces along the outside, inside and bottom rented for advertising purposes. One of the advertisements on the box reads:

He that giveth to the poor
lendeth to the Lord.

Ashquith gives 60 days' credit on carpets, stoves, woodenware and furniture.

Another is as follows:

The Lord loveth a
cheerful giver.
Benedict gives
Highest Prices for Butter.

—Plain Talk, Chicago.

Empire Smoking Tobacco

Ask your wholesaler for a sample caddy of

EMPIRE

at

36 cents.

5, 10 and 15 cent Plugs.

Big Plugs

FOR

Little Money

Empire is a fine, cool smoke, and is sure to please. It is the largest, cheapest and best in Canada.

Made by the

EMPIRE TOBACCO CO., Limited

Granby, Que.



We never weary singing the praises of

Keen's Mustard

Its reputation of one hundred and fifty seven years has been made

On Quality.

Current Market Quotations for Proprietary Articles

Sept. 11, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12 6 "	70
" 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
⅞ " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ⅛ " "	10 00
10 lb. boxes, per lb.	16
25 lb. pails "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	$ 60
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

OCEAN WAVE BAKING POWDER.

	per doz.
No. 10, 5-ounce Cans, round or square, 4 doz. in case	$0 75
½-lb. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only, ½ and 1 doz. cases	5 75
5-lb. Cans, round only, ½ and 1 doz. cases	9 00

BLACKING.



P. G. FRENCH BLACKING

	per gross
No. 4, ½ grs. bxs.	$4 00
" 6, ½ " "	4 50
" 8, ½ " "	7 25
" 10, ¼ " "	8 25
" 10, Jet Enamel	8 25

CARR & SONS.

	per gross
No. 2—¼ gross boxes	2 70
No. 4—¼ gross boxes	5 75
No. 5—¼ gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " " "	3 60
No. 3 " " " "	4 50

	per doz
No. 5 Spanish Blacking ¼ gross cases	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—



	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gross
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish ¼ gross cases, pressed top tins.	12 00
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases, French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50



United Service Blacking No. 4	3 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	0 03

BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY

	doz. net
Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" " (in cream pitcher) 36 5c. bars	1 20
" " (in sugar bowl) 36 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00

"Edwardsburg"

The names "Edwardsburg," "Benson" and "good starch" have been so closely identified in the minds of all successful grocers for over forty years, that **now** one name suggests the other name naturally.

For a day—for a year it may be—a new thing may command some attention, but enduring success must be founded on intrinsic worth. Quality always counts—in the end. But you must maintain quality steadfastly year after year—you must compete in **quality** as well as in price, else you are lost.

"Edwardsburg" or "Benson" on a Package of Starch

guarantees highest quality always—and, too, it means that unusual skill and painstaking care and absolute purity have made its contents "best" by all the tests that go to prove it so.

Time tests **all** things—"time-tested and true" is the Edwardsburg motto. Not for a day—or for a year—but for **all** time, and thus far with Edwardsburg—**for half a century.** You are safe when you buy "Edwardsburg"

Starch.

Benson's Prepared Corn
Silver Gloss Starch
Enamel Starch.

Edwardsburg Starch Co.,
Cardinal, Ont.

Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. piece	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per do
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 " "	0 22
Rock " " " "	0 30
Bulk in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14 lb. bxs.	0 24

Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14 lb. boxes	
" ½ lbs. 12 lb. boxes	

WALTER BAKER & CO.

Cocoa, ½'s	0 52
Premium Chocolate, ½'s	0 45
Webb's Cocoa Powder, ¼'s	0 30

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (¼'s)		0 32
Mott's Breakfast Cocoa (in tins)		0 40
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		0 28
Mott's Caraccas Chocolate		0 40
Mott's Diamond Chocolate		0 23
Mott's French-Can. Chocolate		0 18
Mott's Navy or Cooking Chocolate		0 28
Mott's Cocoa Nibbs		0 35
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate	0 21	0 43
Mott's Sweet Chocolate Liquors	0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ½ lbs.		29
" " ½ lbs.		28

CHEESE.



MacLaren's Imperial—	Per doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 32
Jersey "	0 29
Rajah "	0 20
Old Government Java	0 28 0 30
Maracaibo	0 18 0 20
West India	0 16 0 18
Rio, choice	0 12

CLOTHES PINS.

ROECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—



1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	4 00
8	" " "	6 00



P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs. 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs		1 30
" " 6-lb. "		2 60
Flexman " 3-lb. "		1 30
" " 6-lb. "		2 60

GELATINES.

COX'S

2's	1 10
4's	1 10
Quart size	2 22

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
GUELPH, ONT.

PAILS

"SUITABLE FOR"

Baking Powders
Cocoanuts
Confectionery
Mustards
Spices
Washing Compounds

ALL KINDS OF WOODEN-WARE KEPT IN STOCK.

Manufactured by
The Wm. Cane & Sons Mfg. Co., Limited
Newmarket, Ont.

Sole Agents:
BOECKH BROS. & COMPANY
Toronto, Ont.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
118 King St. East, **TORONTO**

Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.



ASK FOR
MOTT'S



Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.
TORONTO AND MONTREAL.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY, DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by
THE EXPRESS ROLLER MILLS

WM. MACK, Proprietor. **CORNWALL, ONT.**

MONSOON

INDO-CEYLON TEA.

One Grocer buys Monsoon as cheap as another.
You can give your customers nothing which will please them as well.
You can make no larger profit on other teas.
You can buy any quantity you want.
No man denies that Monsoon is the best value offered to the public.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON

INDO-CEYLON TEA.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots



P. G. JELLY POWDER.

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate, 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb. tin pails, 3 pails in crate, per lb.	0 06¾
7-lb. wood pails, 6 " " "	0 06¾
14-lb. wood pails, per lb.	0 06¾
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$11 00
per case of 3 doz., net	2 75
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. "	0 25

per doz

F. D. ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

	per gross.		per gross
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

ODA —C BRAND.



Case of 1 lbs. (containing 60 pkgs.), per box, $3.00
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.
Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00
Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box $4 00
Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-16 lb., and 1lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.



A. P. TIPPET & CO., AGENTS
Maypole Soap, 4 colors per grs. $12.00.
Maypole Soap, black, per grs., $18.00.
10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 05¼
No. 2 " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwarda'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 07½
Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.	





KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs.,	0 08
	6-lb. boxes, sliding covers	0 08½
	(12-lb. boxes each crate)	
PURE	40-lb. boxes 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	88-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 7½
	Pure	0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4½
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05¼
4 lb. canisters, cases 48 lbs	0 5¼
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in case	0 07
Kegs, extra large crystals, 100 lbs	0 06



Brantford Gloss—
1 lb. fancy boxes cases 36 lbs. 07½

Canadian Electric Starch—
40 packages in case 3 00

Celluloid Starch—
bxs. 45 cartons per case 3 50

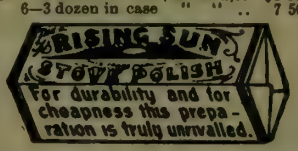
Culinary Starch—Chal. Prep. Corn—
1 lb. packgs. boxes 40 lb 0 04½

No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs. 0 06

STOVE POLISH.



No. 4—3 dozen in case (net cash) .. $4 50
6—3 dozen in case " " .. 7 50



Per gross

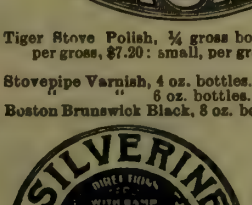
Rising Sun, 6-oz. cakes, ¼-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00





Tiger Stove Polish, ¼ gross boxes, large per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75



SILVERINE.

Per gross.	$3 25	5 50	9 00
No. 4—5c. size			
No. 6—8c. size			
No. 8—10c. size			

TEAS.

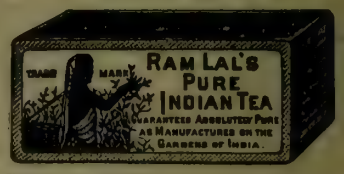


SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's	0 20	0 25
" ½'s	0 21	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs. / 30 1-lbs.	0 35
" " 120 ½-lbs	0 36



Ceylon Tea, in 1-lb. and ½-lb lead packages black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½ 0 25
Blue Label, ½'s	0 19 0 25
Orange Label, 1's and ½'s	0 21 0 30
Brown Label, 1's and ½'s	0 28 0 40
Brown Label, ¼'s	0 30 0 40
Green Label, 1's and ½'s	0 35 0 50
Red Label, ½'s	0 40 0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Empire, 3's, 4½ and 9's	0 36
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10⅝ oz. bars, spaced 8s, (12 to the lb)	0 44
Snow hoe, pound bars, spaced 8s	0 44

WOOL SOAP.

SWIFT & CO., CHICAGO.

Wool soap, 100 10-oz. bars to box	$7 75
Wool soap, 100 6-oz. bars to box	4 75

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

Matches—	5-Case Lots.	Single Case.
Telegraph	$3 20	$3 40
Telephone	3 05	3 25
Tiger	2 90	3 10
Empire, (slide box)	2 25	2 35
Safety, Capital	2 75	2 85
Parlor, Eagle, 200's	1 30	1 40
" 100's	1 50	1 60
" Victoria	2 50	2 60
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VOL. XIII. TORONTO AND MONTREAL, SEPTEMBER 22, 1899. NO. 38.

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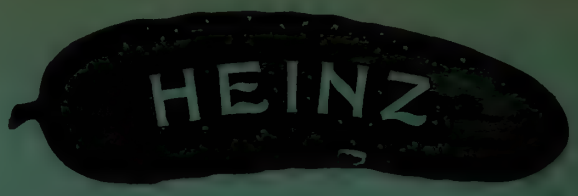
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"It pleases me to please you."

J. Bruce Payne, Mfr.,
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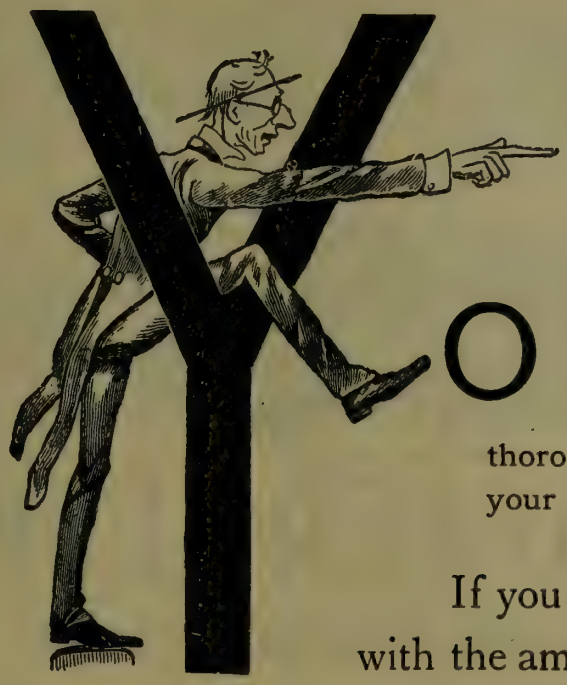
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is as certain to satisfy your customers as it is that night will follow day. If they have never used it, it will surprise them pleasantly will its golden yellowness—its freedom from black specks—the fine, even cut of each separate grain.

Because we ship it in barrels that are lined with stout paper, you are absolutely sure of getting it as clean as it leaves the mills—*and full weight, too.*

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From Manufacturer to Retailer direct.



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If you are not satisfied with the amount of trade you are getting along this line there must be a reason.

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CEYLON and INDIAN Machine-made Teas

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EIFFEL TOWER LEMONADE?

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PICKLES OF ALL KINDS.



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THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, SEPTEMBER 22, 1899. NO. 38.

SCOTCH HERRING FISHERY.

THE following from The Aberdeen Free Press of August 14 in regard to the Scotch herring fishing will be interesting: The herring fishing on the northeast coast cannot be characterized as other than a disastrous failure, and the season may now be set down as by far the worst experienced in many years. For some weeks past, the outlook has been very black, but, up till recently, a faint hope was held out that matters would take a turn for the better, and the season might be redeemed from absolute failure. The success of the fishing may be said to have been trembling in the balance last week, and the results obtained have sent the scale down very heavily on the wrong side. An approximate estimate of the catch from Wick to Eyemouth gives a total of about 50,000 crans for the week—hardly half of the catch at the corresponding week last year—and close upon 190,000 crans for the season to date. Last year, at this time, the catch was 640,288 crans, and in 1897 it was 318,115. The

DEFICIENCY THIS YEAR

is, therefore, between 400,000 and 500,000 crans. At Fraserburgh, the shortage is over 182,000 crans, at Peterhead, 116,000 crans, at Aberdeen, 45,000 crans, at Wicks, 32,000 crans, while from Buckie and the other minor stations the returns, with one or two exceptions at most, show similar reductions. The Morayshire stations are the exceptions. Herrings have been got in abundance in the Moray Firth, and the catches at Burghead have exceeded those of last year by about 2,000 crans. Lossiemouth is also making considerable headway, being only some hundreds of crans behind the figures of last year. As the result of the successful fishing here, which is purely local, the Fishery Board have appointed Mr. James Donaldson, fishery officer, Campbeltown, to assist Mr. Hendry, the district officer, during the remainder of the season. The reports from Burghead and Lossiemouth are regarded by many as indicative of the

SILVER LINING IN THE CLOUD,

but the facts which are disclosed by the weekly reports, which are appended, do not give reason to hope for great things during the remainder of the season. As a result of the scarcity, quite unprecedented prices have been paid for the green fish, sometimes reaching the high figure of 49s. 9d. per cran, which constitutes a record for the East Coast. This sum was paid at Fraserburgh. The fishing has been partial throughout the week, and the fortunate fishermen who happen to strike the shoal and bring in good catches have, therefore, been reaping a good harvest.

So far, there is no season in the annals of the industry, except the year 1859, to compare with the present for scarcity of fish. Since the Fishery Board was constituted in 1809, the seasons have fluctuated from moderate to bad and good, but except in 1833, 1859, and 1876 none of them till the present could be described as generally

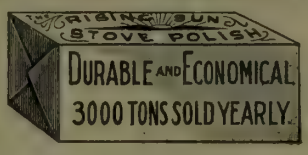
DISASTROUS TO FISHERMEN

and curers alike. It is not easy to assign a reason for the failure in the present season. Calms and dull tides have no doubt militated against the operations of the fishermen, but, with the splendid seagoing and fully-equipped craft of to-day, nothing should prevent a large proportion of them from going to sea. From Peterhead, the report comes that the herrings were not seen in great abundance, and a similar statement is made by the Fraserburgh fishermen. The boats fishing from this port spread themselves during the week over every distance, from close inshore to 70 miles off, and no other explanation of the poor fishing remains except the fact that the herrings are not on the grounds in any quantity. The experiences of 1859 are more like that of the present year than any other. In that year, accord- to the report of the Commissioners for the British Fisheries, only some 397,829 bbls. were cured, and this number included the cure of the English fisheries as well as the Scotch.

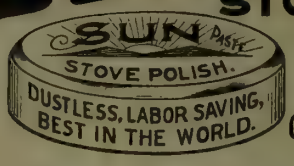
MANY THEORIES

were then advanced for the failure, and many can be heard at the present day. Some took the alarming phase of "the decay of the herring fisheries," others were "inventive and fictitious" as to the supposed habits of the fish, but none "would stand the test of even the slightest investigation, much less the scrutiny of scientific inquiry." The theorist has added trawling to the stock-in-trade of the philosophers of 1859; but when the enormous catch of last year is remembered the charge against trawling for this year's shortcoming is easily disposed of. Whatever the cause, the seriousness of the calamity cannot be overestimated. Coopers are likely to suffer more the fishermen. In many of the curing yards operations are at a standstill, the curers being unable to provide work for their employes owing to the scarcity of fish. Curers will be exceptionally fortunate whose purses are able to bear the strain of this season, and the fish salesmen, who, since the bounty ceased, have financed the fishermen to a certain extent, cannot expect to get a tithe of their money in this season. The gutting girls, who mostly hail from Lewis and Barra, are already, in many cases, in sore straits. Withal, it is a grati fying circumstance that fishermen are no

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE.



SUN PASTE STOVE POLISH IN TINS
GUARANTEED TO THE TRADE



The Rising Sun Stove Polish—and—The Sun Paste Stove Polish

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

despondent, but continue hopeful of better results before the season closes. The following table gives particulars of the week's results, the catch to date, and last year's figures.

	Tl. catch for week.	To date.	Last year.
Aberdeen	6,274	21,709	68,109
Peterhead	2,900	12,800	129,162
Fraserburgh	7,000	44,400	226,890
Sandhaven	124	806	7,330
Rosehearty	36	620	5,917
Macduff	90	2,527	9,819
Portknockie	451	2,322	4,040
Buckie	2,302	10,792	18,150
Lossiemouth	1,550	10,623	11,000
Burghead	4,036	7,107	5,199
Helmsdale	3,982	9,037	12,141
Dunbeath	400	1,905	2,902
Lybster	2,461	8,302	10,933
Wick	9,000	24,800	67,116
Stonehaven	615	2,715	7,400
Johnshaven	100	610	1,236
Montrose	1,848	3,280	5,906
Anstruther	632	834	924

J. Y. GRIFFIN & CO.'S VANCOUVER BRANCH.

J. Y. Griffin & Co. issued a circular to the trade on September 1, announcing the opening of their new warehouse at No. 5 Johnson street, Victoria, with Mr. R. T. Cooper managing the business. Mr. Cooper is well known to the trade in that particular line, so that the firm will have the benefit of his acquaintance and connection in Victoria. The warehouse will be well stocked with the well-known Griffin brand of cured meats and other produce, as well as poultry in season. Mr. J. D. Naismith, manager for J. Y. Griffin & Co. in British Columbia, whose headquarters are in Vancouver, will have a general supervision of the Victoria business. The change will relieve Mr. Prentice, the firm's well-known traveling representative, of visiting the capital on his regular trips.—The Province, Vancouver.

FILLING THE GAP.

The narrow chasm between success and failure is bridged by effort. Many an advertised article has been on the verge of success only to be dropped at the moment when, by a little more hustling, it could have been made profitable to its exploiter.—The Advertising Man.

THE MANNA OF THE BIBLE.

EVEN at the present day but little is generally known about the manna of the desert, which, according to the Old Testament played such an important part in the preservation of the Jews. Old writers tell us that manna fell like rain from Heaven. This statement is not borne out by recent investigations, the testimony of a writer in The New York Ledger to the contrary notwithstanding. This writer says of manna that it is "an edible species of lichen, of apparently supernatural origin, which suddenly falls on the ground like rain, often to the depth of three inches or more. It is in small lumps like a pea—greyish, irregular, inodorous and insipid—having at no time any appearance of a base of support." He then cites instances where large tracts of country "were suddenly covered by this lichen, which seemed indeed to fall from Heaven." He further states that "rains of edible lichen, well authenticated, occurred during the siege of Herat, and also as late as 1846 one fell at Wilna."

A more scientific investigator tells us in a recent number of La Nature, that manna is realy "a fungus, the thallophyte, either Canona esculenta or Lichen esculentus." According to this authority, the fungus is found on the sand after every rain, sometimes in great mounds or heaps; but he does not pretend to believe that it is of "supernatural origin," or that it falls like a rain."

The fungus, he says, is of a grey color, and about the size of a pea, and it breaks with a mealy fracture. The taste is rather agreeable and somewhat sweet. When eaten manna acts as a laxative, and analysis shows that it has the following composition:

	Per cent.
Water	16
Nitrogenous matter	14
Non-nitrogenous matter	29
Carbohydrates	32
Fat	4
Mineral matter	5

This analysis demonstrates the fact that the manna, while not a complete food in the strict sense of the term, is still rich in certain kinds of food material and is capable of sustaining life for a time. Even to-day, Arabs who are compelled to traverse the sandy wastes of Arabia, not only feed their camels upon manna, but also eat it themselves. The fungus is common to the sandy plains of Southwestern Asia and Northern Africa.—The International Confectioner.

DEATH OF EDWARD LEADLEY.

Mr. Edward Leadley, head of the firm of E. Leadley & Co., wool merchants, of Front street east, Toronto, died at an early hour on Sunday last. Mr. Leadley had been ailing for just a week, having been at church the previous Sunday. Death was the result of a complication of kidney trouble. The deceased, who was 72 years of age, was a native of Scarboro', Yorkshire, England. He came to the United States from England in 1850, and went into the grain and milling business in Dundee, New York State, remaining there until 1863. In that year he came to Toronto and engaged in the wool and hide business at the corner of Queen and Crawford streets, which is now a branch buying house of the firm. A few years later he occupied the present warehouse on Front street, where a continually increasing business was done. Amongst his friends Mr. Leadley was known as a very rich man. Although he never made any parade of his wealth he was undoubtedly a millionaire.

WRITING ADS.

Business writing is neither an art nor a science. It is just plain common sense coupled with natural or acquired ability to write with simplicity and force. The writer of business literature must be a practical man. He must have a knowledge of the the common sense laws that govern successful business. He must be able to grasp quickly the "talking points" of the article to be advertised. And, above all, he must have the knack of telling his story in few and simple words—yet with a forcefulness that carries conviction.—William S. Power.

TEA FACTS

LONDON MARKET reports good demand.
CALCUTTA MARKET says prices higher and advise buying.
COLOMBO MARKET has advanced and says recent buying can't be duplicated.
YOKOHAMA MARKET—good liquoring medium teas almost unobtainable.
SHANGHAI MARKET says you must advance limits 10 per cent. if you want teas.

We say our stock of Black, Green and Japans is offered at old prices.

LUCAS, STEELE & BRISTOL, - - HAMILTON.

The leaders of all English Tobaccos.

Established 1749



James Turner & Co., Sole Agents for Canada, **Hamilton.**

All Right

for Hunting Parties

"REINDEER" BRAND

Condensed Milk; Coffee; Cocoa. Evaporated Cream.

Without Sugar.

New Season's Tea

Japan, Ceylon, Assam and China

We are offering exceptional value in all lines. See our travellers or write us for samples.

T. Kinnear & Co.,

Wholesale Grocers, 49 Front St. East, Toronto.

AMONG TORONTO RETAILERS.

More than Satisfied.

J. F. Morrish, 276 Yonge street, one of the few retail grocers on any of the principal promenade streets of the city who gave early closing a fair trial throughout the past summer, expresses himself as more than satisfied with the results of his experiment. Since June 1 Mr. Morrish has closed his store at 7 o'clock every evening except Saturdays, and states that he will continue to close at that hour. Needless to say, his clerks are also more than satisfied with these short hours.

Evidences of Prosperity.

It is interesting the way in which the fact that good times are prevailing manifests itself in the retail grocery business. The first evidence is increased purchases. This is speedily followed by quicker payments. These two in themselves are of sufficient consequence to make a big difference in a grocer's net profit in a week or a month. The observant grocer soon notices further evidences, however. Customers, who, in order to economize, have shown a disposition to beat down prices, and have ever been on the alert for the cheapest place to buy, seem to be more anxious now to get goods of known quality, and to have them delivered clean and in good condition, rather than to buy the cheapest stuff at the cheapest place. The result is a general demand for the higher class of goods, and less tendency to carp about prices. There has been a greater demand for fruit, and it has been much easier to get fair returns for it. All luxuries are now in better demand than has been the case at any time in this decade. The necessaries sell in as large quantities and at better prices than ever, proving that the increase in the consumption of luxuries is entirely a result of greater capability for purchasing on the part of the public.

It is a peculiar fact, yet a true one, that a season of prosperity is often followed by an epidemic of fake schemes to make money quickly. The fact that their incomes have been increasing more or less rapidly has induced several bright grocers to expend sums ranging from $10 to $15 (and more in some cases) per week in attempts to increase their business by dividing 5 per cent. of their profits between their customers and philanthropic (?) companies. Most of the grocers have already found that the coupon companies were the recipients of the great proportion of the 5 per cent. they so generously gave away, and have, consequently, given up the use of stamps, coupons, etc., as a venture that didn't pay. It would be a good thing if the retail trade generally realized, that in seasons of prosperity like the present, there is no necessity for cutting to get trade. A good, clean shop, with stock kept bright and up-to-date, and well advertised, will result in a steady growth of business, which will stay; which will never be as transient as the trade that is won either by cutting or by giving coupons. Quality rather than price should be the first consideration in times like the present year.

H. Tolchard Removed.

H. Tolchard, who has been in business as retail grocer at Yonge and Alexander streets, Toronto, for fifteen years, has moved across the street into 518 Yonge street, which store has beeen entirely remodelled into a bright up-to-date grocery store. Mr. Tolchard has now one of the brightest and neatest stores on Yonge street. THE RAMBLER.

A prominent drug trade authority says that the output of Spanish olive oil will not be up to the average, that the new crop in Italy will be very small and unworthy of consideration, and the Italians may have to buy in other markets for home consumption, but the Levant production will probably be normal.



A TEST BY EXPERTS

will prove that IMPERIAL CHEESE is as perfect a food as ever was made.

That it is a delicious food is proved by the thousands who regard it as essential to a good meal.

A. F. MacLAREN & CO., Toronto.

MOLASSES

We offer Choice New Orleans in

3-lb. and 1-gallon Tins

also, a full range of Barbadoes and New Orleans in barrels and half-barrels.

PRICES RIGHT.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

THE ADVANCE IN NEWFOUNDLAND FISH.

THE St. John's, Newfoundland, Herald, of a recent date says: "The not unreasonable dissatisfaction among the fishermen at the reduction in the price of cod the past few days has moved us to undertake an investigation into the causes thereof, and we have interviewed a number of representatives of both the merchant and fisher class, with the result that we are enabled herewith to present to our readers what may be considered a fairly impartial statement of the case and a review of the fishery situation as it is likely to develop within the next few months. This season's fishery opened badly, the weather was unfavorable, the water was cold from the abundance of ice in the offing, bait was scarce from the same cause, and the northern coast was blockaded by the floes, Labrador not being accessible until the middle of July, and its more northern parts being icebound

UNTIL WELL UP IN AUGUST.

This warranted the belief that the catch, on the whole, would be very small, and so the dealers started paying high prices on that account. But, as Augurst opened, the fishery improved to probably an unprecedented degree, and now everything points to an all around big fishery—one authority says the best in 10 years. This unexpected turn of the tide, coming at a time when most of the outport traders had arranged for the taking over of large stocks from those doing business with them, left these small merchants face to face with the certainty that they would have unloaded on to them stocks which they could not dispose of at anything like the figure they gave for them. The same conditions prevailed, to a greater or less extent, among the merchants in the city, who realized that, while they could sell the first few thousand quintals at the ruling figure, the general improvement in the catch would operate

TO BRING DOWN THE PRICE

in the foreign markets. They felt, therefore, that, to safeguard themselves from heavy losses, it would be necessary to reduce the current price here. The situation in Oporto confirmed them in this. The bubonic plague broke out there, the place was quarantined, and, if no worse result followed, we were deprived of the benefits of a month's consumption of fish, or possibly, two months'. Oporto is our best customer for large and medium merchantable cod, as it is a large distributing point for the interior towns of Portugal; and it is these grades of fish we have most of this year and want worst to dispose of. Therefore, the blockade of Oporto meant serious damage to us. Consequently, with the lessons of 1895 before them, our fish dealers had to hedge. In that year the fishery opened poorly, prices went high, then the fishery improved a lot, prices were maintained, and, as the foreign market became glutted,

CARGOES HAD TO BE SOLD

at a loss until fish that cost $3 brought only $1.60 a quintal. One firm alone on Water street, lost $300,000 on that year's shipments, and another dropped $240,000. Similar conditions stared our exporters in the face this year, and reluctantly they had to make a cut in the price. An evidence of the gravity of the situation is found in the action of one firm in shipping cargoes to the Mediterranean by steamer in order to get stocks to market so as to forestall, if possible, a fall in the markets, and in the instruction to an another local house from its London correspondent to confine itself to its collections, i.e. the fish to be turned in by its own dealers, and not to make purchases from other planters. The matter was pithily put to us by one exporter, who said that if we could sell all our catch at $3.50 there would be money in it all round—

FOR FISHERMEN AND MERCHANTS;

but if we tried to market it at $4 or $4.50

CANADIAN KIPPERED HERRINGS

These will be good stock and are good buying at our special price. Quality guaranteed.

JOHN SLOAN & CO.

Wholesale Grocers. TORONTO

the losses would be considerable. The fact of our having a good fishery is speedily known in the ports abroad with which we trade, and the tendency is to beat down our prices, the better the fishery the more this is resorted to. But, on the other hand, we have this in our favor the present season, that almost all the stock of last year's fish held in store here had been sent forward to market, not more than 40,000 quintals remaining, all of which will follow within a few weeks. This will leave the fall and winter demand to be supplied out of the present season's catch, and if the markets remain any way fairly stiff we should be able to hold on to the present prices."

CANADIAN CUSTOMS DECISIONS.

The Minister of Customs has approved of decisions of the Board of Customs, classing boxes or packages for chocolate paste in section 13 (B) of the Tariff Act, at a duty of 20 per cent. Cocoa cola (an article used with soda water as flavoring for summer drinks, and containing not more than 25 per cent. of proof spirits) is placed in section 5, with a duty of 60 per cent, Barilla soap is decided to belong to section 25, and bears a duty of 35 per cent. Refrigerating plants, coils and condensers are assigned to section 321, with a duty of 35 per cent.

PERSONAL MENTION.

Mr. Robert Grey, formerly of Montreal, has settled in Toronto, having just removed his family to that city. His office is in the Manchester building, No. 29 Melinda street, where he will carry on a brokerage and commission business.

The ss. Lancashire brought back to Ceylon on Saturday night Lieut.-Col. and Mrs. Webster, who have been in England since February, 1896. They were met on board by their daughter, Mrs. A. S. Berwick and Mr. Berwick, and received a hearty welcome. Mr. R. Valentine Webster, managing-director of the cooperative tea gardens of Berwick House, Cinnamon Gardens, is a son of Col. and Mrs. Webster, who are at present residing with Mr. and Mrs. Berwick. We learn that it is the intention shortly of Col. and Mrs. Webster to settle down in Nuwara Eliya for good. Col. Webster, it will be remembered, was not very long ago at the head of the army pay department in Colombo.—Overland Times, Colombo, Ceylon, Aug. 7.

A DINNER TO STANISLAS DEMERS.

On Wednesday of last week, Stanislas Demers, grocer, 146 St. Antoine street, Montreal, ex-president of the Montreal Retail Grocers' Association, on the occasion of his return home from his trip to Europe, was entertained to a complimentary dinner. It was extended by many of the business and professional men of the city who were interested in Mr. Demers' efforts towards securing the new French transatlantic line. In reply to the toast heartily given him, Mr. Demers stated that he had every reason to believe, after his trip to Europe, that closer relations would soon be obtained between France and Canada.

W. A. RUTHERFORD HOME.

W. A. Rutherford, of Rutherford & Marshall, commission merchants, Toronto, returned last week from a month's tour in the Maritime Provinces. He visited the principal points of historic and industrial interest in New Brunswick and Nova Scotia. While in St. John and Halifax he interspersed his pleasure by a little business, sending a carload or so of butter to Great Britain from those points. Mr. Rutherfrod, who was accompanied by his wife, returned home via Boston and New York. He reports that every section of the Provinces he visited gave evidence of being in a healthy condition.

The Davidson & Hay, Limited, offer some good values in Austrian and Californian prunes.

Selected Quality. *Full Weight.*



EVERY CAN GUARANTEED.

New Season Fruits

We offer the choicest brands in the market, on spot and **TO ARRIVE**, at close prices.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS,
MANUFACTURERS, IMPORTERS OF TEAS.

TORONTO

PRIDE AND FAILURES.

"I think pride has more to do with failures in business than any other one cause," said a merchant to the Woonsocket Call. "A man in business falls in love with his establishment, and after he goes along for a few years he dislikes very much to reduce it if it becomes apparent there is a leak somewhere that should be stopped. For instance, he may find that some part of the business is running at a loss, and the proper thing to do is to cut it off. But he is afraid that people may talk about it and size it up as a sign that he is going back. That would hurt his pride, and he refuses to do what his business sagacity tells him should be done. I can name several men who sacrificed their business because their pride would not let them sacrifice one part of it at the proper time."

TRADING STAMPS STAMPED OUT.

The stamp-trading system in Glasgow is "stamped" out. The offices in which the firm carried on its business in St. Enoch Square, Glasgow, is closed, and the window which contained the flashy display of articles meant to lure the Glasgow purchasing public bears the familiar legend "To let." The "system" did not take in the West of Scotland, a fact largely due to the vigorous crusade started against it on the initiation of The Scottish Trader. Its origin, history, growth, and development was given in our columns, along with its methods of working, and the so-called system was never allowed a footing in our midst.—Scottish Trader.

CANNED SWEET POTATO.

According to reports from local packers, the canned sweet potato, the latest extension in the canning industry, and for some time the object of much doubt, is actually acquiring a prominent place among other staple products of the packing-house. The demand is said to be constantly and rapidly increasing, particularly at home, while the call from foreign markets—those of Germany principally—is gradually growing. At home the Western markets have the lead.

The experiment was made, it appears, by a Boston packer about five years ago. As indicated above, considerable adverse comment was expressed by various packers, but the experiment was continued, with the result that, after many little introductory difficulties, a market was found for the crude product. Little by little it finally began to receive favor, till other packers, having become a little in favor with the outlook, took the cue, and finally all became engaged in the enterprise.—Baltimore American.

HAVE TROUBLES OF THEIR OWN.

The grocer doesn't live who has not groaned over a two-mile delivery of a 2c. yeast cake. He thinks no one has trouble like that but himself. But the department store people have their sorrows as well as he.

Listen to what a talkative employe of one says :

"People have pretty small packages sent home, and quite often a spool of thread goes all through our system and gets delivered in due course.

"The other day, a woman bought 2c. worth of pins and asked that they be sent with her rubbers to her home !

"She had us, all right, for we have always delivered waterproof cloaks and rubbers with other goods, when the day has been rainy but has cleared off.

"So the 2c. bunch of pins carried the lady's rubbers home."

No grocer has more trouble than this, we're sure.—Grocers' Advocate.



A Sample on Application.

We will be pleased to forward a jar of **Upton's Jam** or **Marmalade** to any grocer who desires to test for himself the value and quality of these unexcelled products.

Sold by all Jobbers in 1-lb. glass jars, 5-lb. tin pails and 7-lb. wood pails.

Henry Wright & Co., - Toronto

Canadian Selling Agents.

Salt is A Staple

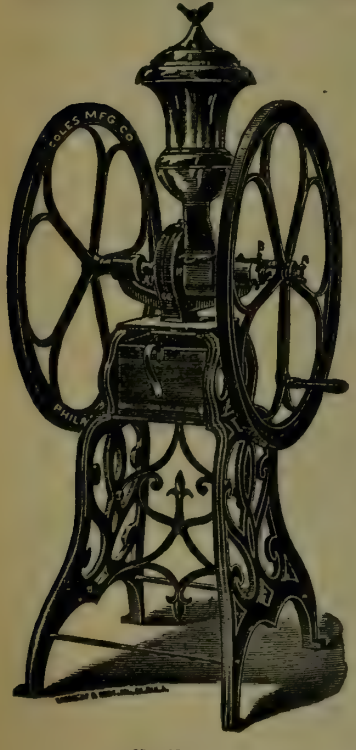
When you sell Salt, please remember that Salt is as staple as Flour. There is nothing luxurious about Salt—it is *an absolute necessity.* The woman who buys it, buys it because she has to have it. If she can't get

Windsor Salt

at your store she goes to your competitor for it, and *she takes some of her other trade along with her*—please remember that!

In a staple article like Salt, a woman doesn't hesitate to buy the best—she gets it when she orders the "Salt of Quality"—clean, white, perfectly crystalized Windsor Salt. Sold by leading wholesalers everywhere.

THE WINDSOR SALT CO., LIMITED
Windsor, Ont.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No. 18

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Wool Soap

For Toilet and Bath

Pure, white Wool Soap is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price.

Swift and Company, Makers, Chicago

Canadian Representatives:
W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO. Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

LITTLE MONEY NEDEED.

THE first question that a man usually asks himself when he makes up his mind to start in business is, "What is the least amount of capital that I shall have to have, and how much credit can I obtain to take the place of the cash I cannot secure and which I may need, perhaps?"

If a man has a good, strong, practical knowledge in a certain line of business and very little capital, it is comparatively easy for him to obtain the requisite amount of credit. Credit does not believe in theorizers—it is practical experience that counts, but there are times when even a very little money will enable a man to do an immensely profitable business, and, perhaps, we may be pardoned for apparently contradicting ourselves in asserting that experience is not an absolutely necessary adjunct to a grocer who is selling a specific article like cigars, for instance. The reason why is plain—a grocer sells canned goods, but not one grocer in 10 knows anything about the various processes that are used in the canning; nor does one grocer in 50 understand how a staple article like flour is manufactured.

We call cigars a "side line," but it is no more so than brooms or brushes or clothespins, which rightly belong to the hardware dealer.

Experience is not necessary in the handling of cigars—it does not involve a technical knowledge of cigarmaking, and, better yet, very little money is needed to do a profitable cigar business. As small an amount as $50 will buy a good assortment of 5c. and 10c. brands, and profits on reliable brands will average 60 per cent. Indeed, there is everything to encourage a grocer to handle cigars.

In past issues of THE GROCER, we have pointed out many times the success that grocers have met with, without exception, who were willing to be convinced. A grocer will oftentimes be persuaded into buying some new article which is in an experimental state, and soon finds to his sorrow that dead stock accumulates, and when that happens the wheels of business begin to clog.

We do not hesitate for a moment to advise caution in the buying of cigars, because there are so many brands that are not "up to sample." Only a little money is needed to stock up with a nice side line of cigars, but even that little money is worth saving.

If a grocer will correspond with some reliable manufacturer, who is well known to the trade or who is not afraid to advertise his brands over his own name, he will be pretty sure to invest his money wisely. If there is any one article that will help a grocer to pay a large portion of his running expenses, that article is cigars. And a grocer should not forget that little money is needed to put this side line in.

GRATIFYING RAILWAY EARNINGS.

The earnings of the Canadian railways during the eight months ending August 31, were most gratifying.

For example, the gross earnings of the Grand Trunk were $16,497,957, against $15,223,300 the same period last year. Those of the Canadian Pacific were $17,502,989 and $15,858,247 respectively.

In the one instance the increase was over 8 per cent., and the other over 10 per cent. But the Canadian Pacific is this year operating 384 miles more of railway than it did in 1898.

"SIFTING" EMPLOYES.

THE better the times the narrower are the meshes through which employers of labor sift their employes. In other words, the more difficult it is to make the supply of labor equal the demand the more necessary is it for manufacturers, merchants and other employers of labor to take what employes they can get and keep what they have.

We have to-day an example of this: In more than one branch of business the demand for workmen so exceeds the supply that the incompetent are taken as well as the competent. The employer may sometimes wax profane over much of the material he is compelled to take in; but, after all, poor as it is, he is glad to get it.

But there have been times of sifting in the past, and, no doubt, there will be again in the future. And, as these times approach, the wider will become the meshes of the "sifter."

When trade depression materializes the incompetent employes drop out of employment like rain drops through a sieve. In their going no commotion is created, and after they are gone they are not missed, unless it be that the ratio of botch to good work is found to be not as great as it was.

The more competent a man is the more difficult is it to get rid of him in the sifting which dull trade necessitates.

Times are good now; but the fact that they cannot always be so should induce every young man to so perfect himself in his vocation, no matter what that vocation may be, that when the time for more careful sifting comes he shall be too large and too important to his employer to be allowed to pass out and seek employment elsewhere.

CALIFORNIAN PRUNES.

Last season, the shippers of Santa Clara prunes were up in arms against the injury done to the reputation of these prunes, which stand at the head of all that are grown in California, in consequence of inferior fruit being shipped to San Jose, and there branded "Santa Clara," and reshipped. It is understood that the same methods are being practised this season, as "Santa Claras" are always worth much more than those from other parts.

The trade will do well to be on their guard, and will, no doubt, find it to their advantage to stick to reliable shippers who have a reputation in Canada.

FAKES AT THE TORONTO INDUSTRIAL.

IT is no easy thing to manage an exhibition of the extent and importance of the Toronto Industrial. There are so many diversified interests to consider and such a multiciplicity of tastes to which to cater, that it could not be otherwise.

That the management has, on the whole, been fairly successful in the past is evidenced from the position unto which the Toronto Industrial has attained, not only in Canada, but in the United States. And even on the other side of the Atlantic it is by no means unknown.

But an exhibition can no more exist on what it has done in the past than can a man on the breath he drew yesterday. The management of the Industrial may not be trying to do this, but it is certainly drifting into a policy which, if pursued in, cannot fail to bring the Exhibition into ill-repute and destroy its usefulness.

If the purpose of an exhibition is anything it is to give in concrete an idea of the agricultural and manufacturing development of the country.

That the Toronto Industrial is departing from this original purpose has for some time been evident; during the recent Exhibition it was doubly evident.

We do not charge that the management is doing so designedly, for we do not for a moment believe that it is. It is a matter of drifting. As a result of this drifting the Industrial is being allowed to develop in two particulars, and at the expense of the legitimate exhibition.

The one is the encroachment of the circus and the side-show element; the other is the encroachment of the people who occupy space not to exhibit goods, but to sell them.

Just as most people like a little sugar with their tea, so most people like a little entertainment with an exhibit of products of the farm and factory. And it is not only natural, but it is proper, for it lends variety, and variety is the spice of exhibitions as well as of life.

But there is a line where a halt should be called. And that is when the entertainments are either indecent or of the fake character.

During the last Industrial Fair at Toronto there were side-shows which were unquestionably both. We have special reference to the so-called Midway Plaisance, where the suggestive immorality of some of the shows disgusted respectable people, and the fakes which characterized some of the others disgusted everybody—except, apparently, the management.

Against the legitimate performances before the grand stand we have not a word of complaint to offer.

Now, as to space taken up, particularly in the main building, by people who were there not to exhibit goods, but to sell them.

Leaving out most of the exhibits of the products of the field, the average exhibitor undoubtedly hoped to reap financial benefit from the display he made. But it was never intended that the main building should be the habitation for "Cheap Johns" and restauranteurs. And yet they were there in strong force, and in such force as to draw uncomplimentary comments from visitors.

As a result, the legitimate exhibit in the main building was unusually poor, taken as a whole. There were a few exhibits which were of a high order. But we are speaking of the main building as a whole. And because of the space given up to "Cheap Johns" of sundry descriptions there were legitimate manufacturers who could not get as much space as they desired.

When it comes to a competition for space between manufacturing firms and "Cheap John" concerns, and the latter came off victor, it is quite obvious where the Industrial Exhibition is drifting.

Cheap jewelery vendors, patent potato peelers, peanut pedlars, candy sellers, etc., no doubt help to increase the revenues of the Industrial Association. But keep them out of the main building. And the fake and indecent show, let it be anathema.

NEW SEASON'S VALENCIA RAISINS.

Valencia raisins of this season's production are at last upon the Toronto market. They reached the warehouses on Saturday last, a week or ten days later than they were due to arrive.

The quality is good, although some of the fruit is rather damp, which is not, however, unusual with the first shipment.

The shipment came by New York, and is merely a forward one. The first direct shipment will not be here for a couple of weeks yet.

For the fruit which has just been taken into store, wholesalers are experiencing a good demand at 7½c. per lb. for selected and 6½ to 7c. for fine off-stalk.

Fruit to arrive by the first direct steamer is quoted at 6c. for off-stalk, 6¾c. for selected and 7½c. per lb. for layers. Still slightly lower prices are being quoted for arrival by the second direct steamer, the Jacona.

A BUSINESS MAN'S TROUBLES.

THAT the old proverb, "Let him that thinketh he standeth take heed lest he fall," is especially applicable to business is well illustrated by the misfortunes of a prominent business man of New York, W. W. Farmer. Mr. Farmer owned valuable patents and original steel punches and matrices worth $250,000, and refused an offer of $750,000 for his plant. About a year ago he lost heavily by a fire, and borrowed $75,000 from The United States Mortgage and Trust Co. The debt matured September 1, 1898, and through bad management and dabbling in outside speculations, he was unable to meet his note at maturity, and was compelled to borrow $50,000 to take it up, the security being 1,997 shares of The Farmer Co. These passed lately into the hands of a competitor. A meeting of stockholders was held and Mr. Farmer ousted from the management.

Though an exceptional case, this is a sober reminder that "eternal vigilance" is necessary on the part of the best established business houses.

ADVANCE IN CORN SYRUP.

An advance has taken place this week in the price of corn syrup. Barrels and kegs are ⅛c. per lb. dearer and two and three-gallon pails show an advance of 10c.

The price to the retail trade is now as follows: Barrels, 2⅝c. per lb.; half-barrels, 2¾c.; kegs, 2⅞c.; two-gallon pails, $1 each; three-gallon pails, $1.30 each.

A company has been organized to fight the starch trust. It has got some stiff work cut out for itself.

HIGH PRICES FOR DAIRY PRODUCE AND THEIR CONSEQUENCES.

THE violent fluctuation lately witnessed in cheese makes a consideration of extremely high prices and their immediate effect upon demand pertinent at the present moment. It is hardly necessary to recall that when the cost price in the country suddenly bounded from 10½ to 12c. demand immediately ceased with the late sharp reaction in prices as a result. This is easily understood when the customs of the retail market in Great Britain are considered. The British housewife expects to get her cheese at 6d. and her butter at 1s. per lb., and when the cutting price in Great Britain gets beyond this basis, all authorities agree that it has the effect of curtailing consumption to the extent of at least 25 per cent.

Now, ever since July both staples have been beyond the customary retail basis in England, because, to retail cheese at 6d., and butter at 1s. per lb., the former has to be purchased at an average cost of 9c., and the latter at 18c. Of course, the prevalence of good times in England has to be considered, but how this will influence consumers, is as yet unanswered, for the reason, that the latter have not as yet been asked to purchase any of the higher priced goods.

The establishment of the above ruling basis on butter and cheese was an outcome of the introduction of the big provision companies in England. These concerns, with thir 100 to 400 shops and their large capital, simply froze out the small concerns to a great extent. That is, they bought during the recent years of low prices, put the cheese in cold storage, and kept prices on a 5d. basis for cheese and a 11d. basis for butter, to the detriment of the smaller traders. Their lower prices also did not lead to any increase in consumption; they simply took trade away from the smaller dealers. The presumption is, therefore, that the few pence per pound that the British housewife saved on her purchases of dairy products were diverted to the buying of little trinkets or sundries under the head of luxuries.

This season, however, it is noteworthy that these big companies have not got the reserve supplies of low-priced goods, so that they cannot possibly go on selling cheese at 5d. to 6d. if they have any consideration for its cost at points of production. For this reason it would seem that the smaller dealers have a chance this season which they did not possess during the past two or three years, but, as pointed out above, all depends upon the attitude which the British consumer will adopt, when he is asked an advance upon his customary 6d. 1s. basis, as he will be in the course of a week or so at the most, as by that time some of the higher priced cheese will have reached most of the retail counters in Great Britain.

Naturally, a good deal is said at times in regard to the speculative exporter and his influence. On the whole, however, the shipper at Montreal or elsewhere has simply come to be the simple medium between the producer in Canada and the buyer in Great Britain. On the average, his margin for handling cheese is ⅛c. per lb., so that he is only interested in having a steady market so that he can have a fair chance to make this profit. Violent fluctuations in the market naturally interfere with this, and, as a rule, they are traceable quite as much to speculative dealers in Great Britain as to the much-abused Montreal exporter.

To sum up, the present scarcity of dairy stock in the world's markets has been due to drouth, and, besides, the increased attention that Canadian producers have paid to butter during the past two years has diverted sufficient milk from cheese to seriously influence the market for the latter. However, it is safe to assume that if the farmers continue to make butter, they need never go back to 7c. cheese. An increase of 10 per cent. in the production of cheese, it is figured, will cause prices to go off at least 1 to 2c. per lb., whereas, on the other hand, an increase of 50 per cent. in the production of butter will not vary prices over 1c. per lb.; the consumption of the latter being immeasurably greater than the former.

The conclusion for our farmers is obvious; to continue increasing their output of butter, even if temporarily the return may not be as profitable as in the case of cheese.

CANNED TOMATO SITUATION.

The easier feeling which a good many expected would develop, has not yet materialized. On the contrary, the tendency at the moment appears rather to be the other way.

As far as can be learned, the factories have not, as a rule, yet put up enough to fill the orders they have on their books. Consequently, there does not appear to be many of them who are willing to take further orders, especially if they have to guarantee delivery.

Then, at best, several factories are not able to get a sufficient daily supply of tomatoes to keep two staffs going, as they usually count upon doing about this time of the year. Consequently, they are only working a day staff.

This, together with the fact that the time when frosts are due is near at hand, to say nothing of the comparatively light purchases on Northwest account, is lending its influence to the steadying of prices.

HALF-POUND LOBSTER FLATS.

A feature of the canned lobster trade is the relatively increased attention which is being given to half-pound flat tins, to retail at 20c. The cause of this is undoubtedly the high price to which canned lobster has attained.

HAMILTON RETAIL GROCERS.

The Retail Grocers' Association, of Hamilton, held a special meeting on Monday night to wind up the affairs of the last picnic, President Bolligan being in the chair. It was shown than over 3,000 people had attended the picnic, and, after all expenses were paid, there was a small surplus.

Chairman Kirkpatrick, of the picnic committee, made several suggestions in connection with the annual outing. He thought that, instead of two trains with 14 coaches each to carry the crowds, there should be three trains with 12 coaches each. He suggested improvements at Ballentine's Landing, and more shelters in Queen Victoria Park.

A pleasant feature of the meeting was the presentation of a beautiful ebony and gold clock to Chairman Kirkpatrick, by President Bolligan, on behalf of the association. Mr. Kirkpatrick was greatly surprised and pleased.

The inscription on the clock is as follows: "Presented to Joseph Kirkpatrick by the Hamilton Retail Grocers' Association, as a memento of his being chairman of a successful picnic held on July 19, 1899."

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HAVING just closed a year's contract with Mr. A. Landau, the leading manufacturer of Jahore and Singapore, for exclusive sale of his

CANNED PINE APPLE

I am open to quote bottom prices for import orders. As a result of trial orders, I have sold in the last few days 12,000 TINS. Correspondence solicited.

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These brands are registered, and the quality guaranteed by us.

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Is packed ONLY from the finest

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It pays to buy the best.

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Many aim so high, but few attain.

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MARKETS AND MARKET NOTES.

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS

TORONTO, September 21, 1899.

GROCERIES.

NO complaints regarding trade are heard from the wholesale grocers this week. The general report is that business is good. Canned goods are quiet, but that is only to be expected at this time of the year. As far as prices are concerned, they are as firm as ever. Coffees are meeting with a fair demand, and the sale of tea to the retail trade continues to improve. Trade is active in sugars at unchanged prices. Syrups and molasses are meeting with an improved demand, and corn syrups are quoted fractionally higher. New season's Valencia raisins arrived on Saturday last and they are in good demand. Currants are in fair demand and cabled dearer. Wholesalers are beginning to book orders for Californian prunes for future delivery at prices much about the same as last year. There is a marked scarcity in tapioca, and prices are temporarily higher.

CANNED GOODS.

The situation is anything but weaker than it was a week ago. The most interest at the moment is, of course, taken in the canned tomato situation. As far as can be gathered tomatoes are not coming into the factories as fast as it was anticipated they would. And this has rather tended to strengthen the position and increase the confidence in prices. There is little or no business being done, however, either for present or future delivery. For present delivery 80 to 85c. per dozen is the ruling quotation, and for future the nominal figure is 85c.

The position of both is still decidedly strong. Very little is being offered by either packers or wholesalers. And some of both the latter and former are still refusing to quote at all. We know of one packer who is offering at 85c., and of still another who refused to accept that figure. The lowest price heard by any wholesalers who are quoting is 90c.

Peas are quiet and firm at 75c. per doz. up.

Canned fruits are quiet. The market is pretty bare of old pack gallon apples, and first-class brands of new will cost the retailer about $2.40. Canned peaches are firm, and one packer who was in Toronto this week stated that he was compelled to pay $1 per basket for several hundred baskets of Crawfords.

New pack salmon is expected early next week. Business at the moment is quiet. The pack of cohoes begins on Monday next, the 25th inst. Wholesalers are still quoting for future delivery, "Horseshoe" at $1.35 to $1.40, "Clover Leaf" at $1.45 to $1.50, "Lowe Inlet" and other similar fish at $1.25 to $1.30, and cohoes at $1.05.

The consumption of lobsters is being materially affected by the high prices. The trade has gone largely to ½-lb. and flats to retail at 20c., but even in these there is not much doing.

COFFEES.

The price of Rio coffee keeps low, but the market appears to be steady at present figures. Local wholesalers report a good demand for green Rio coffee at 7½c. per lb. up. The demand is also beginning to improve for green mild coffees, quite a few little lots having been sold during the past week.

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

SUGARS.

The demand for sugar on the local market is brisk and prices are unchanged, the fixed price of Montreal granulated still being $4.75 Toronto, and of Acadia, $4.70. Yellows are from $3.85, upwards.

The outside markets have ruled easier during the past week. European cables on Saturday reported a dull and dissappointing market with beet sugar 2¼d per cwt. lower for this month's delivery and ¾d. for next month. On Monday the cables reported a further decline of ¾d. in beet sugar and of 3d. in Java sugar. In New York the market is dull, with soft sugars being shaded 1-16 to ⅛c. per lb.

The stocks of raw sugar in Europe and America at the close of last week were 984,754 tons against 1,058,094 tons the previous week and 1,233,463 tons last year.

SYRUPS AND MOLASSES.

The most interesting feature in connection with the syrup market is an advance of ⅛c. per lb. in the price of corn syrup in kegs and pails, and of 10c. in barrels and half barrels. The demand is chiefly for corn syrups, and business is improving in sugar syrups. There is a little more doing in molasses than there was, but the volume of business is still light. Advices from New Orleans report the market quiet at steady prices.

NUTS.

It is expected that the cost of Marbot walnuts will permit of their being sold to consumers at about 15c. per lb. This is on account of the crop being a large one. As noted in a previous issue, the crop of Grenobles will be a short one. Cables from Messina report a strong and advancing market for Sicily filberts, and quote 49s. 6d. for early shipment.

RICE AND TAPIOCA.

Rice is in good demand at unchanged prices. There is a general scarcity of tapioca throughout the country, and some wholesalers will not take less than 5¼c. per lb. The ruling quotation is, however, 4¾ to 5c. per lb. Shipments are near at hand, and in a week or two easier prices are likely to rule.

TEAS.

Wholesalers are experiencing a continued increase in the demand for teas, and a good business is now being done. The brokers report that they are experiencing a good demand for teas of Indian and Ceylon growth under 15c. per lb. Business is limited on account of the smallness of supplies on spot. Very little is being done from London, as importers prefer to wait until teas are on spot. A cable received on Monday from Colombo, Ceylon, stated that teas under 9d. had advanced 1c. per lb. A cable from Calcutta to a New York house stated that the market there was strong, and that there was nothing in Pekoe souchongs under 6d. c.i.f. New York.

Representatives of shipping houses report that there is very little inquiry for Japan teas, and from Japan it is learned that the market is quiet at last week's ½c. advance. During the past week there have been some transactions in low-priced teas of last season's growth. They sold at 10½ to 11c. per lb.

Prospects for very low-priced China black teas are not good, and mail advices state that the inquiries which have been received have not led to much business, as the teas could not be secured at the price buyers were willing to pay.



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It pays to, as there is more profit in it than in any other brand—and, besides, everybody wants it, because it cleans clothes quicker and more economically than other soaps do.

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THE ST. CROIX SOAP MFG. CO.,
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VANCOUVER: 430 Cordova St.
ST. JOHN'S, NEWFOUNDLAND

The China green tea market is still firm. The demand in the primary market for teas on United States account is brisk. Local brokers report quite a few orders for high-priced China blacks for import.

Lloyd, Matheson & Carritt's Ceylon tea circular under date of London, September 7, in referring to the auction of that week, says: "This week the quantity offered was rather moderate, being 31,365 packages. The demand was decidedly brisk, common kinds of leaf being dearer, while medium kinds showed distinctly better market. Broken Pekoes also attracted more attention, and sold in favor of sellers, but they still show remarkable value, and there is plenty of room for further advances. Fine teas continue scarce and sell well."

FOREIGN DRIED FRUITS.

CURRANTS—The tendency of the currant market is still upward. A cable from Patras early in the week announced an advance of 6d. per cwt., and cables since then state that the market is strong and that a further advance is expected. Local wholesalers report a fair demand for currants.

VALENCIA RAISINS—The first shipment of new season's fruit arrived on Saturday. The first direct shipment will not be here till the middle of October. For the fruit that is on the market the demand is good, and the price at which it is selling is 7½c. per lb. for selected and 6½ to 7c. for fine off-stalk. The ruling quotations to the retail trade for fruit arriving by direct steamer are as follows: Layers, 7½c. per lb.; selected, 6¾c. per lb.; fine off-stalk, 6c. Very little off-stalk will be on the market this season.

SULTANA RAISINS—Are attracting some attention for importation as the prices, considering the short crop, are more reasonable. No further shipments of new season's fruit have arrived.

CALIFORNIAN PRUNES—Orders are being booked by the wholesale trade for future delivery. This is somewhat earlier than usual. Not a great many orders have so far been taken.

CALIFORNIAN EVAPORATED PEACHES—Some wholesale houses in Toronto are quoting Californian evaporated peaches to arrive. The prices named are 9c. in bags, and 9½c. in 25-lb. boxes for choice quality fruit.

GREEN FRUITS.

The receipts of peaches and tomatoes have averaged considerably better this week than last, but, as the demand has been excellent, prices have been well maintained. Tomatoes have been firm at 20 to 30c., an advance of 5 to 10c., on the Scott street market, and as high as 50c. has been paid for choice baskets about the St. Lawrence market. Crawford peaches, in large open baskets, have brought as high as $1.35, but the ordinary run of stock sells at from 40 to 75c. Bartlett pears are about done, and, as there is a good demand still, prices are steady at 50 to 65c. Common varieties of pears sell readily at 30 to 40c. Plums are in fair demand, with just about enough receipts to supply it, at 50 to 75c. The receipts of grapes in 10-lb. baskets are not as large as the demand would absorb, and what comes in is quickly bought up. The large baskets are offered more liberally. There is a fair offering of watermelons, but, as the consumption has been decreased by the coolness of the weather, the demand is light, and prices are easy at 20c., a decline of 5 to 10c. Native watermelons are in moderate demand at 13 to 15c. The receipts of sweet potatoes are steadily increasing, with the result that prices have fallen $1 per bbl. The ruling price is now $2.50 to $3. The winter apple market is restless. Buyers are paying as high as $2 for the bare fruit at orchards, but this is considered by many to be more than conditions warrant. The demand for bananas is good, but as supplies are large, the price of all grades has declined 25c. The stocks of Rhodi lemons which were offered last week were cleared out by the end of the week, but more are expected this week. Some Messinas are still left on the market. They are selling at from $3.50 to $4 per box.

COUNTRY PRODUCE.

EGGS — The offerings continue large. Prices are well maintained here at from 12½ to 15c., according to quality. At outside points 13c. is the lowest figure that will be taken for strictly fresh. As this price leaves a small margin for export, there is considerable movement on that account at present. Yet a large number are still being put into storage. It is considered by many that the great quantities of eggs which have been cold stored during the summer are likely to keep down prices locally throughout the winter unless the export demand improves.

BEANS — There is a moderate movement of old beans at $1 to $1.10 per bushel for hand-picked, and 85 to 90c. for primes, None of the new crop is yet offering.

HONEY — The demand is brisk, and as further evidences of a short crop are shown prices are firm at last week's figure. Clover

Corona Golden Figs

are choice eating and cooking Figs. Put up in **1-LB. CAKES** — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, **59-63 Front St. East, TORONTO**

Pearl Snaps.

A barrel of Fancy, Sweet Biscuits to retail at 25c. Crisp, tender, and delicious. Perfect for picnics, unequalled for general use.

Put up in moisture-proof barrel package.

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Clemes Bros.

51 Front St. East TORONTO.

Fruit Commission Merchants.

extracted is selling at 9 to 10c. per lb., according to size of package. Clover comb is quoted as follows: No. 1, $2 per doz.; No. 2, $1.65 per doz.; No. 3, $1.50 per. doz.

VEGETABLES—Celery and cauliflower are 25c. dearer, but the quality of the stock offering, especially of celery, easily makes up for the advance. Squash and vegetable marrow are offering. We quote: Cabbage, 50 to 75c. per doz; red cabbage, 30 to 50c. per doz.; cauliflowers, $1 to $1.25 per doz.; celery, 40 to 75c. per doz.; parsley, 10 to 15c. per doz.; pickling cucumbers, 20 to 40c. per hundred; muskmelons, 30 to 50c. per doz.; native watermelons, 50 to 75c.; onions, 60 to 75c. per bush.; green beans, 30 to 50c. per basket; fall apples, $2 to $2.50 per bbl.; squash, $1 to $1.50 per doz.; vegetable marrow, 40 to 60c. per doz.

BUTTER AND CHEESE.

BUTTER—The receipts of both dairy and creamery are moderate. First qualities are scarce. The demand, both locally and for export, is excellent. Prices, therefore, are well maintained. Choice dairy tubs are quoted at 18c., and dairy prints at 18½ to 19c. Creamery is worth 21 to 22c. for tubs and and boxes and 22 to 23c. for prints.

CHEESE—A steadier feeling is noted this week. The reaction of last week ended when the price at country boards fell to 10¾c. This week, buyers have gained more confidence, and 11 3-16c. was paid for 1,450 boxes at one board. The demand locally is good, but the movement for export has been quiet, as holders are waiting for the market to recover.

PROVISIONS.

There is a brisk trade in all provisions being done. All pork products, except hams, are decidedly firm. The price of hams has been reduced ½c. An unusually good sale of plate and mess beef is reported. Plate is steady at $11.50 and mess is firm at $10.50.

FISH AND OYSTERS.

The scarcity of supplies and the good demand for whitefish and trout have advanced the price of these fish ½ to 1½c. Western salmon are offering at 12½ to 15c. per lb. Ordinary brands of oysters have declined 10c. We quote as follows: Trout, 7½ to 8c.; whitefish, 9c.; pickerel, 7½c.;

AGENCIES WANTED.

WANTED.—By a man of experience, a few agencies in the grocery line on commission, in and around Montreal. Can furnish good references; correspondence solicited. Address J., 82 St. Famille St., Montreal. (38)

SMOKED MEATS

QUALITY COUNTS.

The **MAPLE LEAF** Brand combines all the qualities demanded by the highest class trade.

There is nothing better. If you are not already a customer of ours a sample order will convince you. . . . . .

D. GUNN, BROTHERS & CO.

Pork Packers and Commission Merchants

76-78-80 Front St. E. - - TORONTO.

Curers of the MAPLE LEAF Brand Smoked Meats and Pure Lard.

Established 1892.

Rutherford, Marshall & Co.

68 Front Street East, **Toronto.**

Exporters of

POULTRY

BUTTER, CHEESE, EGGS, HONEY, DRIED AND GREEN APPLES.

We buy outright, or receive on consignment, all kinds of Produce. Correspondence solicited. References—Mercantile agencies or Canadian Bank of Commerce.

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.

ROYAL CANADIAN
1-lb. Tin, 15c.

QUEEN'S FAVORITE
1-lb. Tin, 10c.

Supplied through the trade.

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TORONTO

COWAN'S

Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**

are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

G.F.& J.GALT PACKERS OF THE BLUE RIBBON TEAS
42 SCOTT St TORONTO. CELEBRATED

herrings, 4c.; halibut, 12½c.; western salmon, 12½ to 15c.; steak cod, 7c.; haddock, 5c.; cod in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c. Oysters, Booth's standards, $1.35; other brands, $1.15 per gal.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The market is easier, the outside price for red and white wheat being 67 to 68c., a decline of 1 to 2c. The local street market is quiet, with white and red wheat 1c. lower, and goose wheat, peas and barley 1 to 2c. dearer. We quote this market as follows: Wheat, white and red, 69 to 69½c.; goose, 72 to 73c.; peas, 62c.; oats, 29c.; barley, 44 to 46c.; rye, 53½c. No. 1 hard Manitoba wheat, is ½c. cheaper, now being quoted at 78c. Toronto and West.

FLOUR—A good movement is reported. The Manitoba grades are easier, while the short crop of fall wheat in Ontario has resulted in a stiffening of the price of Ontario grades. So far, however, no change in price has been made. We quote: Manitoba patents, $3.90; Manitoba strong bakers', $3.60; Ontario patents, $3.70; straight roller, $3.35, Toronto freights.

BREAKFAST FOODS—A decline of 5c. in the price of standard oatmeal and rolled oats is noted, otherwise there is no change. A good demand is noted. We quote: Standard oatmeal and rolled oats, $3.50 in bags and $3.60 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL.

HIDES—Prices are firm as the demand keeps brisk. We quote as follows: Cowhides, No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c. Steer hides are worth ½c. more. Cured hides are worth 9c.

SKINS—A further advance of 10c. in the price of sheep and lambskins is noted. No other change is noted. A good business is reported. We quote as follows: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheep and lambskins are selling at 60c.

WOOL—The improved feeling has resulted in another advance of 1c. in unwashed. Fleece is unchanged. The movement is light. We quote fleece at 14 to 14½c., and unwashed at 9 to 10c.

SEEDS.

Occasional samples of timothy are being received by local jobbers, but, as a rule, the quality is inferior. As the demand for fall is practically over and all purchases would have to be carried over until spring, dealers are offering only $1 to $1.25 for good to choice machine-threshed seed, though more is paid for fancy samples. As the crop of alsike is light, buyers are keenly competing for stocks at $4 to $6 per bushel at outside points, with 25 to 50c. more for extra fine parcels.

SALT.

The demand keeps brisk, with prices unaltered. We quote at Toronto: Canadian salt, carload lots, $1 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.05 per bbl., and 70c. per sack. At the wells, we quote f.o.b. barrels, 70c.; sacks of 200 lb., 45c. English coarse salt 47 to 49c. Toronto per sack of 154 lb.

MARKET NOTES.

Currants are cabled 6d. dearer.

Corn syrups are fractionally dearer.

Tapioca is scarce and higher on the local market.

Teas under 9d. are cabled ½d. dearer from London.

Large sales of mess beef have been made at $10.50 per cwt. this week.

Sweet potatoes have declined $1 per bbl., and bananas 25c. per bunch.

The first lot of new season's Valencia raisins reached this market on Saturday.

Whitefish and trout are ½ to 1½c. dearer. Western salmon is offering at 12½ to 15c. per lb. Ordinary brands of oysters are 10c. cheaper.

QUEBEC MARKETS.

MONTREAL, September 21, 1899.

GROCERIES.

THERE has been nothing very striking to report in the grocery market lately business being of the average volume for the season. Refined sugar has ruled steady with a fair inquiry, but the raw article has been rather easier outside. Molasses is moving well, in a jobbing way, and prices are steady. Valencia raisins have been placed to a considerable extent for forward importation. Prices show an increase in cost of about 2s. the 100-lb. Currants, on the other hand, have been very quiet. Canned goods furnish nothing new. Rice is firmer abroad, and easiness in pimento has led to further decline in this spice. Tea has been extremely quiet, a scarcity of cheap Congous being noteworthy. Green fruits, generally, have been active, and cheese and butter both show improvement on the heavy feeling noted last week.

SUGARS.

There has been no material change in the local sugar situation during the past week. The steady feeling is maintained at the late advance, as stocks in refiners' hands are light, while a good demand has been encountered from local, country and western buyers. This has led to a fair movement at $4 65 for granulated and $3 75 to $4.40 per 100 lb. for yellows. Abroad, the raw market is rather heavy for both cane and beet. The former at London, according to cables, has been dull and nominal, with Java quoted at 12s.—a decline of 3d.—and fair refining 11s. 6d. Beet also has been dull and rather easier, with September 9s. 10½d. and October 9s. 6¾d., this being a loss of ¾d. on the closing prices of last week. In New York raw has ruled quiet and steady, fair refining, 3⅞c.; centrifugal, 96 test, 4⅜c., and molasses sugar, 3⅝c.

SYRUPS.

There is no demand for these, the current consumption running almost entirely on molasses, and prices are nominal at 1¾ to 2¼c. per lb., at the factory.

MOLASSES.

Jobbers as a rule are well stocked up with molasses, so that business from first to second hands is rather quiet, no round lots moving. The demand for distributive account, however, is good; in fact, is expanding, and prices are firmly held at 35c. in car lots, and 36c. for single puncheons of Barbadoes. Porto Rico stock is offering at 28 to 30c., but there is little doing in it.

DRIED FRUITS.

A fair number of orders for Valencia raisins for forward delivery were booked for shipment by the first direct steamer, which sailed from Denia on Monday. Cables received lately are firm in tone, and noted no change in prices, layers being quoted at 23s. 6d; selected, 21s. 6d., and fine off-stalk, 19s. for well known brands. These figures are equal to 6½c. for layers, 6c. for selected and 5⅜c. for fine off stalk here,

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CANADIAN REPRESENTATIVE - -

H. B. HUNGERFORD,

318, 320, 322 St. Paul Street, MONTREAL.

and are fully 2s. higher than the prices ruling at this time last year.

There is nothing new to note in currants, except that recent cables were, if anything, easier, as they asked for offers, but no quotable alteration in prices was cited. The demand here for forward importation has been slow up to the present, and few orders have been booked. Quotations are: Provincials, 14s. 9d.; Filiatras, 15s. 3d.; Patras, 18s., and Vostizzas, 20s. 6d. A private letter says: The Greek market holds firm at recent quotations, and mail advices note that growers hold firm, resisting any decline, although present prices are considered very satisfactory for them; but they are, no doubt, in a position to hold, having secured remunerative prices for the bulk of their last crop, and are able to secure advances from the Retention Bank at low rates. The method of collecting the retention has also been changed somewhat, thereby actually increasing the retention to 17.64 per cent., the retention of 15 per cent. being taken on the actual export of fruit.

CANNED GOODS.

This market continues quiet, but the tone is firm. There is no demand of any consequence at present, as buyers are well supplied. Common spot is held at 90 to 92½c. and tomatoes 77½c. per doz.

RICE.

With the situation in India considered, English advices are strong and the fact is reflected by a firmer tone here, though prices are not quotably changed. Standard B is quoted at $3.30 to $3.40.

COFFEES.

The coffee market has ruled very quiet during the week, and there has been no material change in values. From 25 to 35-bag lots of Maracaibo are offered at 8 to 14c., as to quality, and Rio at 8 to 9½c.

SPICES.

The weakness already noted in pimento continues, and prices show a further decline of ¼ to ½c., with sales of 100-bag lots at 8c. Advices from London on pepper are strong, and values here on this and other spices, with the exception of pimento, are steady.

TEAS.

Another quiet week has passed in the tea trade. A few sales of Japans of good medium grades are noted at 15 to 16c., but only of small parcels. Indians and Ceylons have moved to a small extent at 14½ to 15c., while there is a fair inquiry for cheap Congous around 11 to 12c., but supplies are light. Greens moved to a limited extent at 15c. for better grades, with 13 to 14c. for lower qualities.

GREEN FRUITS.

There has been a good business in green fruits, demand, in nearly all cases, being equal to the supply. Early apples meet a good sale at $2 to $2.25 per bbl., but fancy descriptions sell as high as $2.75. New lemons arrived this week and are selling at $4.25 to $4.75. Bananas are dull at 65c. to $1.25 per bunch. Light supplies of peaches have been the feature in domestic fruit, with sales at 60 to 75c. per basket. Pears are offering at 25 to 40c. per basket, and $3 to $4.50 per bbl. Receipts of plums are light, while demand is good and prices are firm at 40 to 60c. per basket. Grapes are rather a glut and Niagaras are offered at 20c., Concords for the same money, and Delawares, 30 to 35c. Receipts of Californian fruits have been lighter, and pears are selling at $2 to $2.40 per box; peaches, $1.25 to $1.40, and plums, $1.60 to $1.75.

COUNTRY PRODUCE.

EGGS—There was some demand from foreign buyers for fresh stock and several sales were put through at prices equal to 15½c. here. Shipments of limed eggs have now commenced on early contracts. A few sales of round lots of limed have been made on local account for future delivery at 16c. per doz. The demand for fresh was fair to-day, and a moderate amount of business was done. We quote: Choice candled

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Corks for any trade cut to order. Samples and prices sent on application.

S. H. EWING & SONS, 96 King St., Montreal.

stock, 16½ to 17c.; straight lots, 14½ to 15c.; No. 2, 12 to 13c., and culls, 9 to 10c. per dozen.

MAPLE PRODUCT—The demand for maple product is still slow. We quote: Syrup, in small tins, 55 to 60c., and sugar, 7¾ to 8c. per lb.

HONEY — There is a steady demand for honey and prices rule firm. White clover in comb is quoted at 12c. and extracted at 8 to 9c.; and buckwheat at 5½ to 6½c. per lb.

BEANS — A small trade continues to pass in beans at steady prices. We quote: Choice hand-picked, 95 to $1, and primes, 85 to 90c. per bushel.

ASHES — there is no change in ashes to note. We quote: First sorts $3.70 to $3.75; seconds, do., $3.50, and first pearls, $5.25 to $5.50 per 100 lb.

HOPS—Samples of new Ontario and Quebec hops have been offered at 22c. at country points.

FLOUR AND GRAIN.

FLOUR—There was no new feature to note in the situation of the flour market. There was a better demand to day from both local and country buyers, and a fair amount of business was done. We quote: Winter wheat patents, $3.75 to $3.90; straight rollers, $3.30 to $3.40; in bags, $1.60 to $1.65; Manitoba patents, $3.75 to $3.80; strong bakers', $3.50.

GRAIN—The demand over the cable for all lines of grain to-day was good, and, as bids were more satisfactory, an active business was done. The demand for coarse grains on spot was good, and a fair trade was reported. The tone of the market is firm, and prices fully maintained at the recent advance. Peas were quoted at 70c. afloat; oats at 30c.; No. 2 barley, at 46½ to 47c.; feed barley at 44c., and rye at 59c.

OATMEAL—The demand for meal is slow but the tone of the market is steadier. Rolled oats are selling at $3.50 per barrel and at $1.70 per bag.

FEED—A fairly active business was done in feed and prices rule steady. We quote: Ontario bran in bulk, $14.50 to $14.75; and shorts, $17 to $18 per ton; Manitoba bran, $14; shorts, $16 to $17; mouillie, $18 to $25 per ton, including bags.

BALED HAY—In baled hay there is no change to note. The demand is good and trade fairly active. Choice No. 1, $8 to $8.50; No. 2, $6 to $6.50; and clover, at $5.50 to $6 per ton, on track.

PROVISIONS.

There was no improvement in the demand, consequently trade in all lines was quiet again, but the tone is steady and prices show no change. We quote: Heavy Canadian short cut mess pork, $16; short cut back, $15.50; selected heavy short cut boneless mess, $16.50; and heavy long cut mess, $15 per barrel. Pure Canadian lard in pails, 7c. to 7¼c. per lb.; and compound refined, 5½ to 5¾c. per lb. Hams 12c. to 13½c., and bacon 11½ to 12½c. per lb.

CHEESE AND BUTTER.

CHEESE—There has been a recovery in cheese from last week's decline, and holders to-day manifested a disposition to hold out for fuller prices. Current demand is principally for Eastern cheese, especially colored, and there seems to be little of it to be had, so much so that inquiry has been forced upon Western colored, but, as a rule, the latter is held too high to permit of business in it. Bids of 11c. and better for it were turned down to day. For Eastern colored 10¾ to 10⅞c. is easily obtainable, while white may be quoted at 10¾c. At the wharf this morning 6,000 boxes of Quebec cheese were sold. Some of the offerings changed hands at 10½c., but the ruling price was 10⅝c., and it is reported that a fraction more was obtained in some cases. The cable is unchanged.

1899 **NEW SEASON TEAS.** 1899

Direct Importations from CEYLON, INDIA and JAPAN. *QUALITY the highest in Strength and Flavor. Samples sent on application.*

We are also Agents for the leading Package Tea of the present age—

ARMEDA TEA { BLACK / BLACK AND GREEN MIXED / JAPAN } In 1 or ½-lb. Sealed Packages, Retail Price— **25c., 30c., 40c., 50. and 60c. per lb.**

The demand for ARMEDA TEA is increasing rapidly. Why? ARMEDA TEA HAS THE FLAVOR.

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CUT TOBACCO . . .

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DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

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We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST
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GOOD WILL SOAP.

35% profit at six for a quarter.

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ONE 25c. BOTTLE OF

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makes 5 gallons of delicious, wholesome drinks for your customer and a

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ALL WHOLESALERS.

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and pays the dealers from 25 to 45 per cent. profit is what we have to offer you.

Our Plug Chewings are:

POMMERY, highest grade, bright, 3½'s.
SMILAX, bright pounds.
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BLACK BASS, Navy, all styles.

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MARIGOLD, ROUGH and READY, 8's.
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Attractively packed in small boxes.

Hundreds of grocers are already handling them and are pleased with the goods.

☞Quality and price are in their favor.☜

We want our Tobaccos handled by every grocer in Canada.

Dominion Tobacco Co.
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The Quality ...OF CLARK'S MEATS

Satisfies the demands of consumers everywhere.

The GREAT REPUTATION of

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clears the **Shelves of Stock** as quickly as its pungency clears the **Holes of Rats.** It is a stirring thing.

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Tower Bridge Works, - - - London, Eng.
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Wholesale Fruit and Commission Merchants

Consignments carefully handled.

GUELPH, ONT.

BUTTER — This staple has also recorded improvement on last week's dullness, and while business is not active, either for export or on local account, holders are firm in their views. For export, creamery is quoted at 21½c., and in a jobbing way 21½ to 22c. Western dairy for export is less active than it was at 16 to 16½c., and is jobbing out locally at 16½ to 17c. Townships dairy is steady at 18c.

MONTREAL NOTES.

New lemons are offered on the market this week.

Foreign advices on rice continue very strong in tone.

New hops are now offering, but prices are still largely nominal.

Cheap Congou teas are difficult to procure on this market.

A further decline in pimento has been established since last week.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., September 21, 1899.

THE week has been a busy one. The Exhibition was a much greater success than was expected, very large numbers attending. The number of visitors who came into the city was large, and included a great many customers both for wholesale and retail stores. Our local people have but to put a right interest in the matter to make Exhibition week one of the best business weeks of the year. In markets values are firm. Molasses is of particular interest, stocks being light and higher prices are sure to rule. In tea, considerable business is being done. Spices show firmer figures, while in cream of tartar the market is rather easier. Canned goods show high figures, and at best stock will be light here. Apples are arriving freely. The supply of soft apples is large.

OIL—The advance in burning oil of 1c. per gallon is maintained, and the market is a firm one. The advance is, however, as far as the supply trade is concerned, largely on paper, as large fall contracts at the old figures were made; but the retailer may, if he will, make the profit. But, except in a jobbing way, he finds it difficult to advance his regular figures. Business in paint and lubricating oils is quiet. The former keeps high. In cod oil, there are quite free receipts, but price is still low.

SALT—The position is about as last week. There is a good demand for Liverpool coarse. Prices are firmly held, and there is likely to be little, if any, change this season. In Canadian salt, there are quite free arrivals, but, the fall business is much less than that of the spring. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS — It now looks as if tomatoes would be as strong a feature in this market as corn, as, in proportion, stocks are likely to be lighter. But much will depend upon the deliveries from the packers. Peas are also firm, and it is very difficult to get any low-priced goods. Fruits will be high, though in gallon apples our trade have bought a fair stock at right figures. Pineapple is scarce, particularly grated, which has the large demand. Dealers look for lower figures where new goods are quoted. The number of lines canned is growing very fast; the last one noticed is sweet potatoes in 3-lb. tins. Meats, except deviled and potted, are higher, and the market is firm. In fish, haddies will rule very firm this season. This is one of the best lines packed, and the supply is short. Bloaters are also firm, but sardines show no change in price.

GREEN FRUITS—Apples are now the active feature. Soft fruit is quife plentiful and prices easy. Quality needs attention. New Brunswick apples largely hold the trade, though Gravensteins are beginning to come in. In pears, prices are higher, while quite a few come from Nova Scotia; except a few they are not liked. Peaches are getting scarce. Plums are now coming quite freely from Nova Scotia, but receipts are much smaller than usual. They are held quite firm in price. In quality they are preferred to the Western. In berries a few blueberries and blackberries are being received, but season is about over. In cranberries, prices this season for the small berry has been high. In bog berries both American and local berries are being received. Grapes are plentiful. For best stock there are Malagas and Californian, and some nice Ontarios are being received. The chief business is in the last named. Bananas show no change in price, and have but fair business. Lemons show a firmer tendency. In oranges, supplies are light and largely West Indian; there is but little sale.

DRIED FRUITS—Prices on Californian are not yet received. They will rule high and sale will be affected. In Valencias, fair stocks have been bought. While market seems a firm one there is some range in prices quoted. The demand is for layers. Some new fruit is to hand and quality is nice, but prices are quite high. New peels are here, both English and American. The latter is in much the larger quantity, the American being confined to citron. Currants show a range in prices. Our buyers are not importing as largely as usual, owing to getting cleaned from New York at particularly low figures. Many, owing to these low prices, who have been cleaning their own, have stopped. In nuts, prices are high. This is a small market. Prunes are very light supply. It is thought prices will rule higher, but the season is early. New evaporated are to hand; price quite high and the market a very firm one. In onions, there is a good sale. Canadians are shortly expected.

DAIRY PRODUCE — Eggs begin to move slowly. Prices show little change, and good stock commands full figures. In butter, the tendency is to higher figures, but there is a great deal of poor on the market, and holders are anxious to move it at any figure. Cheese are hardly as firm, and while prices here have been away behind Western figures the easier feeling is noticed. Stocks are not large, but neither is the local sale. Twins are favorites here. Factories are about all sold up to present time at good figures, though quite a number contracted too early. Owing to the quantity of milk received the output will not be as large as last year.

SUGAR — While full figures are asked there is nothing of interest. There is still considerable American sugar here. There is a good general demand. Outlook is a firm one.

MOLASSES—The position is a strong one Barbadoes is almost out of the market, and cannot be replaced. Stocks of Porto Rico are also getting into small compass. Prices are very firm. There are some offerings from outside points, but at quite full figures. In other grades there is little held here. Some New Orleans offered has found a fair sale, and it looks as if considerable of this grade would be used during the balance of the season.

FISH—There is quite an active business, but in dry cod it is rather easier. Pollock are still held at full figures. There is a fair demand for smoked herring, but prices on new fish are easier. It is quite difficult to get the small mediums. Pickled herring are firm, and there is improved business. Boneless fish is in quite active demand at full figures. Fresh fish are scarce. We quote: Large and medium dry cod, $3.75 to $4; small, $2.50; pickled shad, $3.50 to $5, as to quality; haddies, 4½c. per lb.; smoked herring, 6 to 9c.; halibut, 10 to 12c. per lb.; fresh haddock and cod, 2c.; shad, 10c.; boneless fish, 4 to 5c.; pollock, $2 to $2.10 per 100; salmon, 15 to 16c.; pickled herring, $1.65 to $1.70 per half bbl.; bloaters, 60c.

FLOUR, FEED AND MEAL — There is a good, steady business at even figures. Millers are firm in prices. Change is towards a lower tendency in Manitobas. Oats and oatmeal tend easier, with a fair business doing. Cornmeal is still high, but rather lower figures are expected. Beans are higher. In regard to the new crop, there is a difference of opinion, but it looks as if there would be no such low prices as we have seen. Stocks here are not large. We quote: Manitoba flour, $4.55 to $4.70; best Ontario, $3.85 to $4.10; medium, $3.60 to $3.75; oatmeal, $3.90 to $4.10; cornmeal, $2.25 to $2.30; middlings, $21 to $22; oats, 41 to 43c.; hand-picked beans, $1.05 to $1.10; prime, 95 to $1.00; yellow-eye beans, $1.90 to $2; split peas, $4.10 to $4.15; round, $3.25 to $3.40; pot barley, $4.10 to $4.15; hay, $7 to $7.50; timothy seed, American, $1.50.

ST. JOHN NOTES.

Batger & Co.'s peels were received by the trade this week.

S. W. Ewing, of S. H. Ewing & Sons, called on the trade this week. This was Mr. Ewing's first visit here, and we were pleased to note his kind remarks in reference to our city.

W. G. Cloyes, representing The Boston Molasses Co., was in the city during the week, and, with the local broker, J. Hunter White, called on the trade. He found the market in his favor, and, particularly in New Orleans, did a nice business.

CURRENT MARKET QUOTATIONS

September 21, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb.					14	16		
" " pound prints			19	20	17	18		
" " tubs, best				18	15	16		
" " tubs, second grade			16	17	12	14		
" " low and med. "			12	14				
Creamery, tubs and boxes		22	21	22	18	19		
" prints and squares			22	23	19	20		
Cheese, per lb	11	11½		11½	10	10½		
Eggs, per doz	14½	16	12½	15	11	12		

CANNED GOODS

Apples, 3's	$	$0 90	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons		2 10	2 25	2 40	2 25	2 40	3 00	3 25
Asparagus				2 40				
Beets				1 00				
Blackberries, 2's			1 40	1 70	1 50	1 60		
Blueberries, 2's	70	75	75	85	80	90	90	95
Beans, 2's		77½	75	80	90	95		90
Corn, 2's	90	1 00	95	1 00	1 10	1 15		
Cherries, red, pitted, 2's			1 80	1 85	2 30	2 40	1 75	1 90
" white			1 75	1 80				
Peas, 2's		75	75	80	75	80		90
" sifted			85	1 00	1 10	1 15		1 00
" extra sifted			1 00	1 25	1 20	1 25		1 15
Pears, Bartlett, 2's			1 25	1 50	1 65	1 75		1 15
" " 3's		2 00	2 00	2 40	2 25	2 50	2 40	2 50
Pineapple, 2's		2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's		2 60	2 50	2 60	2 50	2 60		5 00
Peaches, 2's		2 50	1 60	1 75	1 75	1 80		1 60
" 3's		2 50	2 50	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's			1 10	1 25	1 30	1 60		1 40
" Lombard			1 00	1 10	1 30	1 50		1 40
" Damson, blue				1 00	1 10	1 30		
Pumpkins, 3's			65	75	90	1 00		1 00
" gallon			2 10	2 25	2 10	2 25		
Raspberries, 2's		1 40	1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 35	1 50	1 50	1 60	1 65	1 75		1 70
Succotash, 2's				1 15	1 10	1 15		
Tomatoes, 3's	75	78	80	85	95	1 00		1 10
Lobster, talls		2 50	2 95	2 75	2 50	2 60		
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30		
" ½-lb. flats			1 75	1 80				
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35		
Salmon, sockeye, talls	1 30	1 50	1 30	1 60	1 25	1 50	1 20	1 30
" " flats	1 40	1 60	1 50	1 60	1 30	1 35		
" " Horseshoe			1 50	1 60		1 60		
" " Clover Leaf, talls	1 to 4 cases			1 50				
	5 " 9 "			1 47½				
	10 " 25 "			1 45				
" " Clover Leaf, flats	1 " 4 "			1 65				
	5 " 9 "			1 62½				
	10 " 25 "			1 60				
" Cohoes	1 05	1 15	1 05	1 10	1 00	1 10	95	1 12
Sardines, Albert, ¼'s		12	12½	13	14	15		
" ½'s	20	21	20	21	20	21		
" Sportsman, ¼'s		12½		12½		12		
" ½'s		20		21	20	21		
" key opener, ¼'s	10	11	10½	11	16	18		
" ½'s		18	18½	23	10	11		
" P. & C., ¼'s			23	25	23	25		
" ½'s			33	34	33	36		
" American, ¼'s			4	4½	4	5		
" ½'s			9	11	10	11		
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00		
Haddies			1 00	1 15	1 00	1 10		
Kippered Herrings	1 20	1 50	1 00	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 30	1 45	1 55	1 60		2 00	1 90	2 00

GREEN FRUITS

Oranges, Sorrento, boxes	$3 25	$4 00			$4 00	$4 50		
" ½ boxes					2 00	2 25		
Lemons, Messina, p. box	3 00	4 00	3 50	4 00	5 00	5 50		
Bananas, per bunch	90	1 50	1 00	1 50	1 75	2 25		
Tomatoes, per basket	35	50	20	30	40	50		
Red Peppers, per basket			40	50				
Watermelons, each	15	20	20	30	30	40		
Canadian Peaches, per basket	30	40	40	1 35	1 00	1 25		
" Pears, "	25	40	30	75				
" Plums, "	40	50	40	75	50	55		
Grapes, per basket			25	35	30	50		
Apples, per bbl.			2 00	2 75				
Sweet Potatoes, per bbl.			2 50	3 00				

SUGAR

Granulated (St. Lawrence, Redpath)	$	$4 65	$4 74	$4 75	4 55	4 65	5⅛	5¼
Granulated, Acadia		4 65		4 70		4 55		
Granulated, foreign								
Paris lump, bbls. and 100-lb. bxs		5 75		5 25	5¾	6		
" in 50-lb. boxes		5 85		5 35				
Extra Ground Icing, bbls.		5 35		5 45				7
Powdered, bbls.		5 20		5 30	5¾	6		6¾
Phœnix		4 40		4 50				
Cream		4 40		4 50				
Extra bright		4 25		4 35	3¾	3⅞	4½	4⅝
Bright coffee		4 15		4 25	3⅜	3⅝		
Bright yellow				4 15				
No. 3 yellow		3 90		3 50	3⅛	3¼		
No. 2 yellow		3 85		3 95				
No. 1 yellow		3 75		3 85				
Foreign, yellow								
Trinidad								

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Wire nails, base	$3 05	$3 10		
Cut nails, base	2 25	2 25		
Barbed wire, per 100-lb.	3 00	3 25		
Smooth Steel Wire (oiled and annealed, etc.), base	3 00	3 00		
White lead, No. 1	5 62½	5 75		
Linseed oil, raw	57	58		
" " boiled	60	61		
Turpentine	74 75	71		

SYRUPS AND MOLASSES

Syrups—								
Dark		1¾						
Medium		2	30	32			3	3½
Bright		2¼	35	37	34	35	3¼	3½
Corn Syrup, barrel, per lb				2⅝				
" " ½ bbls. "				2¾				
" " kegs "				2⅞				
" " 3 gal. pails, each			1 30					
" " 2 gal. " "			1 00					
Honey			40					
" 25-lb. pails		90	1 00					
" 38-lb. pails		1 20	1 40					
Molasses—								
New Orleans		26	45	28	35	35	45	
Barbadoes				30	32	48	50	
Porto Rico		38	42	32	34		40	
Antigua				25	28			
St. Croix				27	28			

CANNED MEATS

Comp. corn beef, 1-lb. cans		$1 50	$1 50	$1 60	$1 50	$1 60		$1 50
" " 2-lb. cans		2 65	2 65	2 75	2 50	2 75		2 50
" " 4-lb. cans			5 25	5 50				
" " 6-lb. cans		8 25		8 25	8 75	9 25		
" " 14-lb. cans		18 00	18 50	19 50	20 00	21 00		
Minced callops, 2-lb. can		2 60		2 60	2 75	2 80		
Lunch tongue, 1-lb. can		3 30	2 90	3 25	2 80	3 00		2 75
" " 2-lb. can		6 70	6 75	7 00	5 80	6 00		6 25
English brawn, 2-lb. can		2 40	2 50	2 80	2 75	2 80		2 50
Camp sausage, 1-lb. can				2 50	2 50			
" " 2-lb. can				4 00	4 00			
Soups, assorted, 1-lb. can				1 50	1 40	1 50		
" " 2-lb. can				2 20	2 25	2 30		
Soups and Bouli, 2-lb. can				1 80	1 75	1 80		
" " 6-lb. can				4 50	4 25	4 50		
Sliced smoked beef, ½'s		1 70	1 65	1 70		2 00		
" " 1's		2 75	2 80	2 95		3 25		

CANDIED PEELS

Lemon, per lb			10	10½				
Orange, "			11½	14				
Citron, "			16	17				

FRUITS

Foreign—								
Currants, Provincials, bbl.		4½	4½	4¾	4½	5	5	5¼
" ½-bbls.		4¾			6	7	5¼	4¾
" Filiatras, bbls		4¾	4¾	4⅞	5¾	6¼		
" ½-bbls.		4⅜	4¾	4⅞	5	6		5½
" cases		4½	5¼	5½	5½	7		
" ½-cases.		4¾		5½	5½	6		5⅜
" Patras, bbls					6	7		
" ½-bbls.					6	7		
" cases			5½	6½	7	7¼		
" ½-cases.		5½	5¾	6⅜	5¾	6		
Vostizzas, cases	5½	6½	6½	7	7	8		
Dates, boxes	5¼	6	7	7½	6	6½		
Figs, 10-lb. boxes, per lb.			18	20	14	16		
" 28-lb. boxes, "				28				
" Mats, per lb.			3½	3¾				
" Naturals, per lb.			8	8½				
" Naturals, boxes				12				
Prunes, California, 40's			8½	11	10	12		
" " 50's			8	9¼	8½	9		
" " 60's		8	7½	8½	8	8½		
" " 70's		7½	7	7¾	7½	8		
" " 80's		7	6¼	7	7	7½		
" " 90's		6	5½	6½	6½	7		
" Bosnia, B				7				
" " C				6½				
" " D				6				
" " U				5¼				
Raisins, Valencia, off stalk					5	6		1 50
" Fine off stalk	4¼	4½	6½	7	5	6¼		1 65
" Selected	5	5⅜		7½	6	7		1 75
" Layers		5¾			5¾	6		1 85
" Sultanas			10	15	10	12	10	12
" California, 3-crown		6¾	7	7½	7	7¾		6¼
" " 4-crown		7¾	7¾	8	8	8¼	7¾	8
Domestic—Apples, dried	6	6½			5½	6		
" " evaporated	9	9½			9½	10		10½
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes				19	16	18	19	19½

PROVISIONS

Dry Salted Meats—								
Long clear bacon				8				8½
Smoked meats—								
Breakfast bacon	10½	12	12	12½				11½
Rolls		9	8½	9	9	10		10½
Hams	10½	12	12½	13	11	13		11
Shoulder hams		10	8¼	8½	8	8		9½
Backs			11½	12			9¾	10
All meats out of pickle 1c. less.								
Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 50	15 00	14 00	15 00	16 00	17 00
" short cut			16 50	17 00	15 00	16 50	16 50	17 50
Clear shoulder mess				12 50	14 00	14 50		
Plate beef				11 50	13 50	14 50		
Lard, tierces, per lb.		6½		6¾	6½	6¾	9	9½
Tubs	6¾	7		7	7	7¼		
Pails				7¼	7¼	7½		9
Shortening, in 60-lb. tubs			7⅛	7¾		7¼		

Our Goods are Refined in

Crystal Spring Water . . .

and are unequalled for PURITY and WHITENESS.

WE INVITE COMPARISON

The Brantford Starch Co., Limited

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha			23	28	25	30	24	25
Old Government Java		27	22		25	30	24	25
Rio		10	7½	12	12	13	8¾	9½
Santos				12				
Plantation Ceylon		29	26		29	31		
Porto Rico			22	25	24	28		
Gautemala			22	25	24	26		
Jamaica		18	15	20	18	22		
Maracaibo		13	13	16	13	15		

NUTS

Brazil	12	13	12½	13	12	12½		
Valencia shelled almonds	28		28	30				
Tarragona almonds	12	15	12	14	11	12		
Peanuts (roasted)	6½	9½	9	10	9	10		
" (green)	5½	8	7	9				
Cocoanuts, per sack		3 00		3 75	3 50	4 00		
" per doz				60	60	70		
Grenoble walnuts		12	12	13	12			
Marbot walnuts					9			
Bordeaux walnuts					9	10		
Sicily filberts		7¾	8½	9	8	10		
Naples filberts	10	11	10	11	10	11		
Pecans	10	11		11	11	12		
Shelled Walnuts		25	25	28				

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	4⅛	4¼
Patna, per lb			4¾	5		6		
Japan			5¾	6	5	6		5
Imperial Seeta			4⅞	5½	5	6		
Extra Burmah			4¼	4¾	4	5		
Java, extra			6	6½		7		
Sago	3¾	4½	4	4¾	5	6		5
Tapioca	3¾	4½	4¾	5		6		5
Macaroni, dom'ic, per lb., bulk				7½				
" imp'd, 1-lb. pkg., French			9	10				
" " " Italian			11	12½				

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00	2 00	2 50
Sal soda, per bbl	70	75	70	80	85	90		1¾
Sal Soda, per keg	95	1 00	95	1 00	95	1 00		
Granulated Sal Soda, per lb				1				

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	15	12	14	14	15		15
" in 5-lb. cans	14	17	14	15	15	18		
" whole	11	12	11	13	12	13		15
Pepper, white, ground, in kegs, pails, boxes	20	23	18	24	24	26		35
" " 5-lb. cans	20	23	20	25	20	22		
" " whole	19	25	19	25	20	22		
Ginger, Jamaica	19	25	18	25	23	25		
Cloves, whole	12	30	14	35	15	30		
Pure mixed spice	25	30	25	30	25	30		
Cassia	20	40	20	40	16	30		25
Cream tartar, French		25	24	25	20	32		
" " best		28	25	30	25	30		
Allspice	13	17	13	18	16	18		20

PETROLEUM

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Canadian		12		14	15	16¼		
Sarnia water white	12	13		15	16	17¼		
Carbon safety		17						
American water white	17	17½		16½	17	18½		
Pratt's Astral	18	19		18				

TEAS

Black—								
Congou—Half-chests Kalsow, Moning, Paking	12½	60	12	50	11	40		
Caddies Paking, Kalsow	17	40	18	50	15	40		
Indian—Darjeelings	35	55	35	55	30	50		
Assam Pekoes	20	40	20	40	18	40		
Pekoe Souchong	18	25	18	25	17	24		
Ceylon—Broken Pekoes	35	42	35	42	34	40		
Pekoes	30	30	30	30	20	30		
Pekoe Souchong	17½	40	17	35	17	35		
China Greens—								
Gunpowder—Cases, extra first	42	70	71	50				
Half-chests, ordinary firsts	22	28	28	28				
Young Hyson—Cases, sifted extra firsts	47	50	42	50				
Cases, small leaf, firsts	35	45	35	45				
Half-chests, ordinary firsts	22	28	22	28				
Half-chests, seconds	17	19	17	19				
" thirds	15	17	15	17				
" common	13	14	13	14				
Pingsueys—								
YoungHyson-½-chests, firsts	28	32	28	32	30	40		
" seconds	16	18	18	18				
Half-boxes, firsts	28	32	28	32				
" seconds	16	18	16	18				
Japan—								
½-chests, finest May pickings	38	42	38	40				
Choice	32	36	32	36				
Finest	28	30	28	30				
Fine	25	27	25	27				
Good Medium	22	24	22	24				
Medium	18	20	19	20				
Good common	16	18	16	18				
Common	13	15	13½	15				
Nagasaki, ½-chests Pekoe	16	22	16	22				
" " Oolong	14	15	14	15				
" " Gunpowder	16	19	16	19				
" " Siftings	7½	11	7½	11				

WOODENWARE

Pails, No. 1, 2-hoop				1 55		1 55		
" " 3-hoop				1 70		1 70		
" half grained				1 40		1 40		
" quarter, jam			90	1 08	95	1 08		
" candy, and covers			2 25	2 65	2 25	2 65		
Tubs, No. 0				8 50		8 50		
" " 1				7 00		7 00		
" " 2				6 00		6 00		
" " 3				5 00		5 00		

A FORMULA FOR WHITEWASH.

A German paper publishes a formula for a wash which can be applied to lime walls and afterwards become waterproof so as to bear washing. Resenchek, of Munich, mixes together the powder from three parts of silicious rock (quartz), three parts broken marble and sandstone, also two parts of burnt porcelain clay, with two parts freshly slacked lime, still warm. In this way a wash is made which forms a silicate if often wetted, and becomes, after a time, almost like stone. The four constituents mixed together give the ground color, to which any pigment that can be used with lime is added. It is applied quite thickly to the wall, or other surface, let dry one day, and the next day frequently cover with water, which makes it waterproof. This wash can be cleansed with water without losing any of its color, on the contrary, each time it gets harder, so that it can even be brushed, while its porosity makes it look soft. The wash or calcimine can be used for ordinary purposes, as well as for the finest painting. A so-called fresco surface can be prepared with it in the dry way.

NEW FIRMS COMMENCING.

Peter Hicks has started a restaurant in Ottawa.

J. Pepin is opening a general store in St. Albert, Ont.

J. J. Horrigan has opened up as butcher and grocer in Toronto Junction, Ont.

Mrs. H. R. Gilbert contemplates opening a confectionery store in Wellington, B.C.

D. W. Matheson & Co. have started a general store in Lower Woodstock, N.B.

J. Morin, of Three Rivers, Que., has opened a general store in Strathcona, Ont.

Machine-made Fancy Biscuits

BY AUTHORITY

The founder of this company was the inventor and original manufacturer of **MACHINE-MADE BISCUITS.** We are still to the fore in biscuit-making, and enjoy the distinction of

BISCUIT MAKERS TO H.M. THE QUEEN

Our Royal Warrant is dated May 8, 1841, ten years after the establishment of the business. We are, therefore, the oldest house in the trade.

CARR & CO., Limited, CARLISLE, ENG.

Agents for Canada:
MAGOR & CO.,
Montreal.

A Natural Tonic Wine



Vin Saint Lehon

EVERYBODY SHOULD HAVE IT.

Gives strength to the human body. Adds zest to the whole constitution.

Laporte, Martin & Cie.

MONTREAL

The Standard Stove Polish for the World



Tiger Stove Polish

For sale in two sizes, a 5 and 10-cent size. The packages are large and handsome, and give a good profit to the dealer. The polish does not dry or rust in the tins, but will impart a beautiful and lasting shine. Sold by all wholesale dealers, and by The F. F. Dalley Co., Limited, Hamilton, Ont., Canada.

HINTS TO BUYERS.

T. B. ESCOTT & CO. have arriving in a few days, a carload of Rio coffee bought at very low prices ; also two carloads of Santos coffee, which they offer to the trade lower than they have ever been quoted.

"Maypole" soap is moving out well with The Davidson & Hay, Limited.

Lucas, Steele & Bristol are offering specially fine quality of canned beets, asparagus and spinach.

In medium, choice and choicest Japans Lucas, Steele & Bristol report they are offering goods cheaper and better than last season.

The Davidson & Hay, Limited, are taking into stock this week direct importations of new season's Young Hysons and new season's Japans.

The Davidson & Hay, Limited, have just received a carload of very choice green Rio coffee, fine clear bean, which they offer at very close figures.

Lucas, Steele & Bristol are offering the York Co.'s peels, also "C. & B.'s," and some of the latter in pound cartons. Their "Empire" peel is extra choice "turned-down" stock.

Chaput, Fils & Cie. report increased sales for Williams Bros. and Charbonneau's goods. They received another consignment this week of 2,000 cases.

In their British-grown "Empire" Pekoe and golden-tipped Pekoe teas, Lucas, Steele & Bristol guarantee prices and quality up to last season.

T. B. Escott & Co. have arriving next month a carload of candied peels, and have control of the sale of "Crossin" brand in the Canadian market. "As we bought these tons of peels at exceedingly low prices, we are prepared to give our customers the benefit," write the firm.

"Yes," say Lucas, Steele & Bristol, "it is true we are offering Rio coffee very cheap, and it is also true that our sales of 'L., S. & B.' and 'Empire' are larger this year than ever before."

CANADIAN TOBACCO.

Mr. Sol. Wigle, ex-M.P., when attending the Western Fair last week, told The London Advertiser that Canada could grow all her own tobacco. He thinks the home-grown article will, in time, entirely supplant the imported, although about 12,000,000 lb. of the latter are now used annually by Canadian manufacturers out of a total average of 14,000,000 lb. The yield in Kent and Essex this year will be 3,000,000 lb., about half what it was last year, and Mr. Wigle gives as a reason why a market could not be obtained last year that it was spoiled in curing. Mr. Wigle's success as one of the largest tobacco growers in Essex is referred to by The Advertiser in support of his opinions. It seems a little strange that the failure to find a market last year should all result from bad curing, because Mr. Wigle went all over the two counties during the previous winter instructing farmers how to grow and cure the plant. Either there must have been want of attention to his instructions, a lack of correctness about them, or some other cause exists than that which he has named. It has been stated, and it does not seem to have been successfully contradicted, that the Canadian manufacturers will only use a certain proportion of Canadian tobacco. English manufacturers are said to regard favorably the Canadian raw product, and to agree with Mr. Wigle's view as to bad curing. Factories are being erected, and will shortly be in operation at Leamington and Kingsville, and then the question will probably be settled as to whether Canadian-grown tobacco can be used in larger proportions than it now is.—Journal, St. Thomas.

ATTRACTIVE GROUND GOODS.

The sightliness of any ground material depends on the apparent evenness of the size of the grains which compose it. Perfect evenness in this regard is not to be obtained by any sort of reduction process, though good results are obtained from mills which control the discharge of the product by sieves. This very sifting process, however, tends to separate the finer parts of the finished goods from the coarser, as the former drops through the sieve more readily. And it is found that a great improvement is effected in any ground substance by mixing it—just mixing it with itself, so that any noticeably small pieces or large pieces are not collected by themselves, but are mingled uniformly through the whole batch.

It is surprising how differently a lot of ground coffee looks, for instance, after being run by itself through a good mixing machine. All the unevenness seems to disappear, if it was well ground to begin with. A good mixing improves a poor grinding as much in proportion as it does a good grinding ; and a half-mixing, by the vigorous use of a hand scoop, will give some improvement in either case. But the best results come, of course, by turning out from the mill the most even product possible, and then treating this in a perfect mixing machine. Goods so handled do not look like ordinary ground goods. They have uniformity and finish ; and, if anyone doubts this, he need only make a practical test on ground coffee or spices in a good mixing apparatus.—Spice Mill.

SHIPMENTS OF N. S. APPLES.

Reports generally favor the opinion that the apple crop of Nova Scotia will this year be fully equal, if not greater, than last year. Shipments to England have begun, though with no unusual vigor. The first shipment last season was by the steamer Halifax City, on September 11, when 8,559 barrels were forwarded. This year the first shipment went forward on September 7, when the quantity was 2,980 barrels. On Thursday of this week the London City sails with 14,000 barrels. The corresponding shipment last year was on September 22, when one of the Furness boats took 11,335 barrels. The shipments so far this season, therefore, are 20,337 barrels, compared with 24,029 to a corresponding date last year. The figures are :

1899.

September 7—Halifax City	2,980
September 13—Dahome	3,357
September 21—London City	14,000
Total	20,337

1898.

September 11—London City	8,559
September 18—Dahome	4,135
September 22—Halifax City	11,335
Total	24,029

In Halifax, dealers' supplies are coming in fair quantity, and dealers are quoting the fruit at $2.50 for No. 1 gravensteins ; $2 for for No. 2's, and $1.50 for drops.—Herald, Halifax, September 19.

25c. PACKAGE TEAS.

"We, who are putting up 25c. package teas, are having a hard time of it these days," remarked a package tea man to THE CANADIAN GROCER a few days ago. "Do you know we are practically getting no profit whatever. We had been living in the hope that the cost of tea would come down, but, as you know, it has gone up again lately, much to our disappointment."

50 GROSS OF FRUIT JARS

"CROWN"—Wine Quarts and Half-Gallons.

C. SCHLUETER, - ... Preston.

NOTES ON PEPPER.

PEPPER (piper nigrum) is indigenous to the southwest coast of India, and, although at present the cultivation is widely diffused throughout the tropics, the product is nowhere equal in quality to that of its mother country. Unfortunately, America gets very little of this superior kind, European and Oriental nations taking the pick. Pepper raised from cuttings is of better quality than that produced from seeds, but soil also has much to do with quality. Usually, two crops are plucked each year. After the third year of planting, one during the winter season, the other in summer, the latter is inferior. The economic life of the vine varies, but about 15 years is considered a good stand. The quality also varies with the seasons, so that a certain plantation may yield a fine lot one year and a lot of poor stuff another year. Wide regions, however, never turn out anything but very poor stuff, indeed.

When the time arrives for plucking and curing, great care is necessary to attain the best results, for, in the wet season, the crop may be too soggy, and in the dry season become too woody and fiery, as ripening is destructive of flavor and aroma. Curing by artificial heat is the method in vogue on large plantations, but sun-curing, when properly done on matting, is better. The practice of "swelling the crop" is not uncommon among the Chinese and native planters in the pepper countries by the addition of wild pepper, as well as berries not akin to the pepper family; not to mention a modicum of sticks, stones, and dirt, but this fraud is generally tabooed by British and French planters, though dirt will adhere to the hull under the best system; therefore, crude pepper used at home should always be "shotted" in water, quickly washed, and the floaters rejected with the dirt.

Pepper is one of the most wholesome and useful of the spices. With persons in ordinary health it has the effect of stimulating the stomach gently to the performance of its functions, and is particularly serviceable to persons who are of cold habit or who suffer from weak digestion. Used in moderation pepper decidedly promotes the appetite and aids digestion, though, as to the quanity the system can take care of, as much as a spoonful is sometimes given in a little water in severe cases of flatulency. The natives of India esteem pepper as a stomachic, and make a strong infusion of it to drink by way of creating an appetite and to cure gout and palsy. They have also a method of making a fiery spirit of fermented fresh pepper with water, which they use for the same purpose, and also prescribe in cases of cholera morbus; a liniment for rheumatism is distilled from the berries, while the root of the vine is employed as a tonic, stimulant and cordial.

Piperine is the most interesting constituent of pepper, and ought to be present, in the best qualities, to the extent of 8 per cent. and upward. It is now a recognized substitute for quinine, and it is worth knowing that Celsus, in the first century A.D., in his "List of Useful Plants," recommended a decoction of pepper berries to be drunk in fits of ague, to ward off the paroxysm; though it took 1,800 years for the doctors to find out by chemical analysis that piperine contained in large, colored cells in the berry, had anything to do with the case.—Chicago Journal.

THE SPICE OF BUSINESS LIFE.

Says the Man in the Corner: "I have at various times had occasion to note the commercial value of a friendly spirit in trade and I have become more and more impressed with the idea of its increasing importance in the changing conditions under which business is conducted. Time was when the financial risk was the main thing that the credit man had to consider, but, in the time that is, the moral risk has come to have an equal if not a greater importance and with it the value of a personal acquaintance has grown.

"The world is smaller than it used to be, and we are all thrown into more intimate relations with each other than in the olden days when the Western Reserve was further away than Honolulu is to-day. The traveling salesman trading in good-fellowship as a side line, magnifying his house when out and his customers' good qualities when in, has had his effect in heightening the value of a good personal impression. And out of it all is growing a prevalent feeling of frank good will, a kindly tolerance when differences arise and a sense of mutual personal obligation that cannot but be healthful in its results.

"Business is not all a matter of barter. There is more that goes out to a customer at each transaction than the goods and invoice, and more is received from him than the orders and payment; and this incorporal reasoning of personality that permeates trade is what gives to it its savor and lifts it above the drudgery of mere money grubbing."

RETAIL GROCERS' PROTECTIVE ASSOCIATION.

The Retail Grocers' Protective Association, of Montreal, have elected these officers: President, M. E. Miller; vice-presidents, J. Pauze and S. Vanier; secretaries, O. D. Duckett and A. A. Masse; treasurer, J. J. Beauregard; committee, M. Thibault, H. Lemieux and I. Carmel.

WHOLESALERS' AND BROKERS' DIRECTORY.

One of the features of the coming special fall number of THE CANADIAN GROCER will be a directory of wholesale grocers and grocery brokers in Canada. Will all wholesale grocers and brokers, therefore, kindly send us at once their names and addresses, as we desire to make the list as complete as possible?

A TRUE STORY.

WALKING along one of the crowded streets of one of our busiest cities, I saw something that set me to thinking, and perhaps had more to do with changing my business career and making me an independent hustler than anything ever happening in my life. I was attracted by one of the neatest and cleanest display windows I have ever seen in any store, and, to the reader's surprise, it was a grocery window, but it was an up-to-date grocery, so scrupulously clean that it challenged my investigation. As this article is not intended to advertise a grocery firm, I will call the firm Uptodate & Co.

I had only reached the city, coming from a small Western town where the principal business "was everybody's business," and, very naturally, was shifting about for something by which to earn an honest penny. Here was the turning point. I had taken in at a glance what I knew to be the best-selling article on the American market—a money-weight computing scale. I saw its merits, and saw the influence this article or fixture had over the whole store of Uptodate & Co., and I made up my mind to become a salesman.

To-day, I am a salesman with the highest and best record of any man on the road for The Money-Weight Scale Co., general agent for The Computing Scale Co., of Dayton, and I am successful because I have selected an article to sell which possesses genuine merit—an article which saves a merchant money; an article which permeates his whole store with system. That is why I have succeeded, and I ask any young man, in business or out of business, to write to me, care of general delivery Dayton, O., care of The Computing Scale Co.

A. D. RITER.

WINDSOR, N.S., BOARD OF TRADE

At a recent meeting of the Windsor, N.S., Board of Trade, the following officers were elected:

President—J. B. Black, M.D.
Vice President—W. Ker Dimock.
Secretary—J. W. Blanchard.
Council—A. P. Shand, C. S. Wilcox, W. H. Roach, R. B. Dakin, Allen Haley, M.P., Hon. M.H. Goudge, C. Henry Dimock, R. Chappell, P. M. Fielding, F. I. Davison, Joshua H. Smith, J. W. Curry.
Auditors—Arthur Armstrong, Edmund H. Dimock.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

NEW crop Californian prunes are beginning to come forward in small lots, but hardly enough has been received here yet upon which to base market quotations.—New York Journal of Commerce.

The Picqua with the first of the new crop American grapes is expected in New York about October 1.

It is currently reported that the bulk of the stock of 1898 crop of Californian raisins bought from the Association has been resold to seeders.

TEAS IN NEW YORK.

Both dealers and brokers generally reported a fairly good undertone to the market. Advices from the East continued to report firm markets and advices received from Calcutta reported a firmer market, naming 6d. c.i.f. New York for common Sanchong, equal to about 12½c. in bond laid down here. A fair amount of interest continued to be shown in the market for invoices and there were indications that fair sales were made; no particulars, however, were made public. There was a moderate amount of line business transacted, the jobbing trade taking hold with more freedom; the business transacted was at full quoted prices.—New York Journal of Commerce, September 19.

SMYRNA FIG CONDITIONS.

An English trade paper says: "According to the latest reports from Smyrna, figs are not coming in from the country districts so readily as at first, and it is possible that optimistic reports, which were founded on the fact that stocks in Smyrna had accumulated rather more quickly than usual, may have slightly overestimated the probable supply. Orders for bags, both for home and abroad, have been larger than usual, and this will have the effect of reducing the quantity available for boxes, as finer fruit than usual will have to be packed in the bags to complete the quantity required in this package."

A GLOOMY VIEW.

The Pacific Rural Press takes a more gloomy view of the prune situation on the Coast than seems to be entertained there in most quarters. It says: "The prune market is in an unsatisfactory condition for the producer. The last of the 1898 crop is not yet off the market, although nearly so, and new have already been forwarded east. Last year, Oregon stood in the way, underselling California. This year, not much competition is looked for from Oregon, but the Californian crop is larger. Buyers are not operating freely, and the conditions are unfavorable for the exertion of selling pressure. San Joaquin prunes have been sold at 2½c. in bags for the four sizes, which is equivalent, at the customary rating, to 2¾c. for Santa Claras, although the latter are held on a 3¼c. basis for the four sizes, immediate delivery, and at 3c. for later deliveries. These are discouraging figures for the grower. It is very evident that either new fields must bo opened for the consumption of this fruit or else there must be decreased production."

SULTANA RAISINS IN LONDON.

The first small shipment of new Sultanas arrived at the beginning of the week, and sold rapidly at full prices, being now all cleared. So far as can be seen for such a small quantity, and the fact that such an early shipment must, of necessity, be immature, the fruit of the 1899 crop is very satisfactory. It is hardly likely, and by no means desirable, that the high level of prices obtained for this first shipment will be maintained on the arrival of more liberal supplies, and, in fact, the prices asked for later shipments indicate clearly that there is no such expectation on the part of merchants. The universal stock of old is, however, exceptionally small, and the demand for new fruit consequently good, so that no great decline in values can be expected for some time to come.—Produce Markets Review, September 2.

CANNED SALMON IN LONDON.

There is a steady demand on the spot for salmon, more especially for Alaska, which shows better value than anything else in the market, and holders are not at all desirous of realizing unless at firm prices to a slight advance. Now that the pack for 1899 on the Fraser is known the market is assuming a more settled aspect, but, as prices for forward delivery are not sufficiently tempting, buyers appear in no hurry to commit themselves. Whether this is a wise policy still remains to be proved. — Produce Markets Review.

THE U. S. TOMATO PACK.

We are now at the middle of September, and it is more than evident that we are very far past the middle of the tomato pack. The influence of the past 10 days on the canners' crops has been such that the jobbers who control the majority of the contracts for both corn and tomatoes can now rest assured that they are safe in their ventures and possibly certain of a very heavy profit on the pack of 1899. We have had some unseasonably cool weather during the past week, which, united with other causes, seems to have seriously affected the tomato vines, and these appear to be going already into their last stages of decay. There is, of course, quite a quantity of green fruit still upon them, much of it ripening rapidly under the influence of the warm sunshine, but the vines themselves seem to be wilting as if under the influence of nightly frost, and yet so far we have not had any white frost in this section. There have been some severe storms during the past week, which beat violently enough against the plants to knock off much of the green fruit upon the ground, but the extent of the crop at present is so great that any loss from this cause will not be felt.—The Trade, Baltimore, Md., Sept. 15.

CATALOGUES, BOOKLETS, ETC.

DEWAR'S PERTH WHISKEY.

The Hudson's Bay Co., who are the agents for the famous Dewar's Scotch whiskey, are sending out a clever little advertising conception in the form of paper safety matches upon which the words "Dewar's Perth Whisky" are printed. They are done up in envelope form and are exceedingly useful as well as being a good advertisement.

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

Dewar's Famous Scotch

Can be had from . . . .

Geo. J. Foy — R. H. Howard & Co.
Perkins, Ince & Co. — Adams & Burns
Toronto.
James Turner & Co., Hamilton, and all first-class houses.

"QUEEN CITY" TABLETS

WASHING MADE EASY...

Half the labor in half the time, and no rubbing to wear out the clothes, better and cleaner washing with a soft smooth finish that makes ironing easier, and the articles keep clean and wear longer.

For sale by Grocers, Druggists, and General Stores.

QUEEN CITY OIL COMPANY, Limited

SAMUEL ROGERS, President. TORONTO, ONT.

FOR SALE.

FOR SALE.—One No. 1 Dayton Computing Scale, two years old, good as new. Capacity 100 lbs. Regular price, $75; will sell for $50. Apply to S. E. HARRIS, Brantford.

SITUATION VACANT.

MCFARLAND & COMPANY, MARKDALE, want a smart, active, pushing salesman to take charge of their new grocery department store. State age, if married, and salary wanted. (38)

CHAMPION FRUIT EVAPORATOR

Dries all kinds of fruits and vegetables. Suitable for home or market use.

Also a perfect evaporator for use on the kitchen stove.

CATALOGUE FREE.

THE G. H. GRIMM MANUFACTURING CO.,
84 Wellington St., Montreal.

J. H. Skeans & Co.

88 Front East

Wholesale Produce and Commission. **Toronto.**

Merchants in shipping your

BUTTER
EGGS
HONEY
DRIED APPLES
and POULTRY, etc.

to this market don't overlook us. We will realize you highest prices with prompt returns.

J. H. SKEANS & CO.

BOECKH, BROS. TRADE MARK & COMPANY.

BOECKHS' BRUSHES AND BROOMS

You are perfectly safe in handling these goods, as we guarantee every **BRUSH** and **BROOM** we manufacture. An experience of 43 years successful business enables us to give you the "**BEST**" possible value for the money. We take advantage of the lowest markets, buying, however, only the **BEST** quality of Bristles and Corn, and give our customers the benefit of our experience. Write for fully illustrated Catalogue—it's free.

Boeckh Bros. & Company,
80 York St. **Toronto.**

Montreal Branch, 1 and 3 DeBresoles St.
Agencies at Winnipeg, Vancouver, Glasgow.

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.
Limited

VAN CAMP'S

CONCENTRATED SOUPS

Pure, Delicious, Economical.
"A Great Seller."

Wholesale Agents

WARREN BROS. & CO.
TORONTO.

NEW SEASONS

Valencia Raisins

NOW IN STORE.

PERKINS, INCE & CO.
TORONTO.

NEW SEASON'S

"Golden Leaf"

JAPANS

We have now in stock 50c., 40c. and 25c. lines; also Nibs and Siftings—all fully up to the usual high standard of cup quality. See our travellers or write for samples.

GEORGE FOSTER & SONS
Wholesale Grocers,
BRANTFORD, ONT.

East India Pickle Spice

Brightest, Cleanest, Best combination of choice **Whole Spices,** giving that piquant flavor relished by connoisseurs.

Largest 5 and 10c. packages.
Best value in bulk.

Todhunter, Mitchell & Co.
TORONTO

MANITOBA MARKETS.

WINNIPEG, September 18, 1899.

THE whole wheat situation is now on a business basis and deliveries at country points are large, especially at Melita and Morden in the south-west, Gretna South, Altona on the N. P. and Macdonald on the M. and N.

Several points west of Brandon report that they will begin shipping this week, and from many others the report comes that threshing is well under way and will be completed early in the week. So far the crop has been saved in splendid condition, with practically no damage from frost or rain. Even along the Calgary and Edmonton, where grave disaster was feared from the heavy rains, the crop has ripened very well, and the bulk will be saved in fine shape.

Up to date the wheat inspected at Winnipeg has nearly all graded No. 1 hard, the percentage of lower grades being chiefly conspicuous by their absence. The new inspection system continues to give every satisfaction. The cost of delivering to elevators and buyers has been materially reduced and farmers are reaping the advantage in the price of their grain.

The Government estimate of 20½ bushels to the acre is now kuown to be very conservative. Market closed at 1 p.m. on Saturday with the following prices at country points. On 15c. rate of freight, No. 1 hard, 56c. ; No. 2 hard, 53c.; No. 3 hard. 48c.; 16 and 17c. rate of freight, No. 1 hard, 55c.; No. 2 hard, 52c.; No. 3 hard, 47c.; 18 and 19c. rate of freight, No. 1 hard, 54c.; No. 2 hard, 51c.; No. 3 hard, 46c.; 21 and 22c. rate of freight, No. 1 hard, 53c.; No. 2 hard, 50c.; No. 3 hard, 45c. October delivery, 67c. afloat Fort William ; spot wheat, 67½ to 68c. In groceries, trade is very fair, but payments are necessarily slow, and will be until money is received for new crop. Very little change has occurred during the week.

SUGAR—Is a little stiffer, and granulated is now quoted at 5 1-5c.; bright yellow at 4⅜ to 4⅝c., according to grade. The market is fairly active.

EVAPORATED FRUITS—New stocks of choice evaporated apricots are quoted at 16 to 16½c. New yellow nectarines are also on the market at 14c., and fine unpeeled peaches at 12c. New prunes are expected to arrive by the end of the month. The evaporated fruit market is very firm and fairly active.

DRIED FRUITS—New Valencia raisins are booked to arrive in 10 days. Prices are not yet obtainable: Dates, Hallowee, 7½c. ; layer, 7c. ; cartons per doz., 90c.

CANNED GOODS—Vegetables and fruits remain without change, and there is not likely to be anything fresh to say of this line until the new stocks arrive, which will not be for a week or 10 days yet.

DRIED FISH—With this week the fish market may be said to open, as cod, mackerel and salt herrings have arrived. Prices, on the whole, show an advance of ¼ to ½c. over last season, while half-barrels of herring show an advance of 25c. Finnan haddie will not arrive until frost comes, except in small lots by express. These are usually brought in by retail dealers. Pure boneless cod (catch of 1899) in 5-lb. boxes, 12 in crate, 7½c. per lb. ; 2-lb. bricks in wax paper, the same price. Oysters have also appeared, and standards are quoted at $2.50 per gal.

CANNED FISH—There has been a slight advance on cove oysters, amounting to about 50c. per case. This is due to shortage of supply. Canned finnan haddie has also advanced about 25c. per case.

NUTS—With cooler weather there is more inquiry for nuts and dates. Cocoanuts per doz., 80c. ; walnuts (Grenobles). 13c. lb. ; Brazils, 12c. ; almonds (Tarragona), 15c. ; pecans, 13c.; filberts, 11c.; peanuts (roasted,) 11c. ; green, 9c.

GREEN FRUITS—The market is now well supplied in nearly all lines. Ontario grapes are arriving plentifully, so are the apples, and these two fruits are in good condition. With everything else from Ontario the old, old story has been repeated. Pears are arriving in baskets, which appear often to be filled with a mysterious paste with a few lumps here and there that may once have been pears. When, oh when, will the Ontario fruit grower learn to put his fruit on the market in proper shape ! The wet weather has delayed the shipments of British Columbian plums until now it is doubtful if they arrive at all. Washington fruit is coming in more freely than anticipated, and in fine condition. The only thing really short is crabapples. Southern and Western State crops are a total failure. Goods sent arrived scabby and heated, and it looks as if the housewives of Winnipeg would have to "jell" something else this season. Quotations are as follows : Plums, Californian, $1.50 ; Washington, $1.25; Ontario, 80c. per basket ; peaches, Californian, $1.25 ; pears per case, $2.25 ; Ontario, 90c.; crabapples, $5 per barrel ; apples, $3.25 to $3.50, according to variety; grapes, Tokay and Malagas, $2.50 per crate; Muscat and Rose Fern, $2.25 ; Ontario grapes, 30, 35 and 40c. per basket, according to variety ; bananas, $1.75 to $2.25 ; oranges, Valencia, $5.50; lemons, $4.50; watermelons, $3; sweet potatoes, $5 per barrel.

BUTTER—The market for creamery is firm at 19½ to 20c. for September make. In dairy butter, there is a demand for fresh dairy to send East, and for a good quality 11 to 12c. country points is being paid. There is also a demand for fresh and very choice dairy for local consumption, which would command 13 to 14c. per lb. if it could be had, but it is almost impossible to get it.

CHEESE—The past has been a field week for cheese, as high as 12½c. being paid by dealers. The market is very bare, supplies coming in in very limited numbers. The Montreal market being lower the feeling is easier here, but the latest quotation was 11 to 11½c. It is the general feeling, however, that the price cannot hold.

A BRONZE MEDAL FOR BRUSHES.

The directors of Toronto's Industrial Exhibition for 1899 have awarded Boeckh Bros. & Company a bronze medal for their display of brushes, brooms and woodenware, and a diploma for the patent adjustable display tables. This firm manufacture all their own goods, and the factories are located in Toronto, and cover an area of over 50,000 square feet. Boeckh Bros. & Company have exceptional facilities for storing hundreds of casks of bristles and other raw materials, such as brush ferules, block handles, broom corn, etc. All their raw materials are imported direct from the producers, enabling this firm to reduce the cost of manufacturing and handling to a minimum. The brush, broom and table factories are all lighted with electricity, generated by the firm's own plant. The sample-rooms, offices and warehouse, are located at 80 and 88 York street, and 12 Clarence street, where thousands of dozens are shipped daily, and several carloads in the course of a week's time.

ANTICIPATED CUT ON ST. JOHN.

It is a little early yet to make a definite estimate as to the cut this coming season upon the St. John, but from information gleaned from well-informed sources by the St. John Sun the following may be considered a pretty accurate forecast of the amount to be cut upon the upper St. John river :

	Feet.
W. J. Nobles and Robert Nobles, for Cushing	10,000,000 to 12,000,000
Guy McCallum, for C. F. Woodman	5,000,000 to 6,000,000
John Kilburn, for W. H. Murray	8,000,000 to 10,000,000
Silas Dickie, for Stetson	5,000,000 to 6,000,000
John Stevens, for E. L. Jewett	2,500,000 to 3,000,000
J. A. Morrison	3,500,000 to 4,000,000
Cunliff & Sons	7,000,000 to 8,000,000
Neil McLean	3,000,000 to 4,000,000
John R. McConnell, for Ashland Lumber Co	10,000,000 to 12,000,000
F. H. Hale	8,000,000 to 10,000,000
R. A. Estey	4,000,000 to 5,000,000
Adam Beveridge	2,000,000 to 2,500,000
George Baird	2,000,000 to 3,000,000
D. McKeswick	2,000,000
Various other small operators	10,000,000

TO BAKERS

...The New Departure in Delivering Bread

BREAD, as it leaves the oven, is now neatly put up in paper wrappers made exclusively by

The E. B. Eddy Co., Hull.

The Bread so wrapped is delivered to the public; thus all impurities arising from the frequent handling of the naked loaf are avoided and the FOOD KEPT CLEAN. Cleanliness is close to Godliness.

Be up-to-date.
Secure your supply from,
and send for samples to

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Quebec,	Hamilton,	Kingston,	London,	St. John, N.B.,
Halifax,	Winnipeg,	Victoria,	Vancouver,	St. John's, Nfld.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

AT a meeting of the creditors of E. D. R. Phillips, general merchant, Bath, N.B., held last week, 30c. cash on the dollar was offered.

Assignment has been demanded of Rene Leduc, grocer, Montreal.

John Bull, merchant, Agenta, B.C., has assigned to Wm. H. Bell.

Mrs. C. G. Levesque, general merchant, St. Flavie Station, Montreal, has assigned.

A. S. Hay & Co,, general merchants, Thornbury, Ont., have assigned to James Harwillie.

David Neima, general merchant and jeweler, Newcastle, N.B., is offering 25c. on the dollar.

Gagnon & Caron have been appointed curators of J. N. Dugan & Co., general merchants, La Baie, Que.

H. H. Mosher, general merchant, etc., Apple River, N.S., has assigned to Amos B. Etter, official assignee.

George A. Eastman has been appointed trustee of the estate of Gain & Roy, general merchants, Cascade City, B.C., vice James Good.

A meeting of the creditors of Alexander Henderson, general merchant, Shawbridge, Que., has been held at the office of W. Barclay Stephens.

PARTNERSHIPS FORMED AND DISSOLVED.

H. & N. B. Lewis, general merchants and outfitters, Yarmouth, N.S., have dissolved.

M. E. Riley & Co., corn millers, etc., St. John, N.B., have dissolved, M. E. Riley continuing.

Temple & Bolton, general merchants, Napinka, Man., are advertising dissolution. W. H. Bolton continues alone.

Ockley, Vincent & Sons, grocers and crockery dealers, Kingston, Ont., have dissolved, Thomas C. Ockley continuing.

Damien Prieur and Evelina Prieur have registered partnership under the style of D. Prieur & Cie., grocers, St. Henri de Montreal.

Mrs. Lucy O. Ross, Harriet E. Ross and Harry G. Ross have registered partnership under the style of Dixi H. Ross & Co., grocers and liquor dealers, Victoria.

SALES MADE AND PENDING.

T. P. Campbell, general merchant, Kitchener, B.C., has sold out.

P. W. Smith, baker, Wallaceburg, Ont., is advertising his business for sale.

The assets of Matheson & Powers, grocers, St. John, N.B., have been sold.

The stock of Pigeon & Co., general merchants, Ottawa, has been sold at 40c. on the dollar.

The assets of the Nanaimo Equitable Pioneer Society, Limited, general merchants, Nanaimo, B.C., are advertised for sale by tender.

The general stock of J. L. Richardson, Albert, N.B., has been sold under execution of judgment.

CHANGES.

Alex. Russel, general merchant, Belwood, Ont., is removing to Elora, Ont.

Thomas J. Sims, tobacconist, Nelson, B.C., has sold out to N. O. Stroms.

Strong & Co., general merchants, Cannington, Ont., are removing to Toronto.

Wiebe Bros., general merchants, Rosenfeld, Man., have sold out to L. Goldstein.

Mills & Lott, fruit dealers, etc., Nelson, B.C., have sold out to James A. McDonald.

Spindloe & Galbraith, grain dealers, Cookstown, Ont., have sold out to B. Johnson.

Laurin & Smith, general merchants, Point Gatineau, Ont., have disposed of their dry goods stock.

C. S. Purdy, general merchant, Great Shemoque, N.B., has been succeeded by Purdy Bros.

A. W. Hay, general merchant, Lower Woodstock, N.B., has been succeeded by D. W. Matheson & Co.

P. J. Murray, general merchant, Hickson, Ont. has sold out to T. J. Loveys, who takes possession on November 1, 1899.

M. Anderson, general merchant, Shedden, Ont., has sold out to C. L. Stafford, who takes possession about October, 1, 1899.

Thomas Lynch, late grocer and liquor dealer, Halifax, has registered consent for his wife, Bridget Lynch, to do business in her own name.

George Bell & Co., general merchants, Enderby and Revelstoke, B.C., are giving up their Revelstoke business, and are opening at Nelson, B.C.

FIRES.

The fruit evaporator of Merner Bros., general merchants, etc., Zurich, Ont., has been burned.

DEATHS.

James A. Sinnott, late general merchant, Apohaqui, N.S., is dead.

John Dickinson, of Dickinson & Brown, flour and feed dealers, Vancouver, is dead.

OVER 70 GROCERS.

The magnitude of the "Salada" tea business is best conveyed to our readers by the fact that 73 Toronto city grocers ordered "Salada" Ceylon tea on Wednesday last. This proves better than anything else the demand there is for this article. There being no cutting in prices, and as it is never sold to peddlers, the management is recognized as most friendly to the grocer.

HUNTING FOR LUMBERMEN.

For the first time in a number of years shantymen are at a premium, and a sufficient number cannot be obtained to properly carry on the lumbering operations in the north woods this winter. Agents of the different lumber firms are patrolling the Ottawa valley, going through all places, looking vainly for men. Telegrams and letters have been sent to places in the lower Provinces asking for men to come and be hired, and although a few have responded the demand is still far in excess of the supply. In consequence of the scarcity of laborers, wages are away up, and are still rising. Men who have never had any experience in the lumber woods can this year command a larger wage than was paid last year to experienced log and timbermakers. The cause of this state of affairs in the lumbering industry is that other branches of business have been improving of late, and, as a consequence, have taken all spare laboring men. It is estimated by lumber experts that unless sufficient men can be had in the near future to go to the woods, the cut will be several millions of feet less than was expected earlier in the sason, owing solely to the fact that there are no men to cut down the trees.—Exchange, Merrickville, N.S.

FRESH LAID.

A lady who did not appear to be in a very good temper bounced into a certain grocer's shop the other afternoon.

"Is your father at home?" she asked of the small boy behind the counter.

"No'm," was the reply. "Anything I can do for you?"

The lady hesitated before remarking:

"I've called to complain about the eggs I obtained from your father this morning. He told me they were fresh laid, and—"

"Did he get 'em from the window?" asked the youthful salesman.

"Yes."

"Then it's all right, 'm—they are fresh laid."

"But I say they are not."

"You'll excuse me, 'm," said the youngster, endeavoring to be polite. "But I ought to know. They came in a crate yesterday. I unpacked every one on 'em an' laid 'em there in the window only this morning. So I knows they're fresh laid, and that settles it."—London Answers.

The new Acadia Canning Co. have erected a large building at Kingston Station, N.S. Only apples will be canned the first year. It is expected that 25 or 30 barrels of apples will be used daily.

EZE
(EASY)
TRADE MARK
REGISTERED
WASHING
COMPOUND.

A WOMAN'S HANDS
AFTER A DAY'S WASHING
TELL THE STORY.

If they smart and sting, injurious chemicals are the cause, and the clothes suffer also.

We positively guarantee that ***EZE Washing Compound is absolutely harmless to hands or clothes,*** and is entirely ***different*** from anything else on the market.

As ***no rubbing is required,*** it is a great saver of ***time and labor,*** the clothes last ever so much longer, and it does'nt cost half as much as washing in the ordinary way.

Write us for samples.

Order through your Wholesaler.

EZE MANUFACTURING CO.,
46 FRONT ST. E., TORONTO.

TRADE CHAT.

THE Lion's Head, Ont., Milling Co., Limited, has been incorporated with $10,000 capital. The provisional directors are: Robert E. Moore, John H. Cook, Charles Williams, Andrew Agar, A. Lymburner, Henry Wilson and Finlay McPherson.

Sivart, Anderson & Co., grocers, Vancouver, are opening a branch store.

J. Olton's sorghum factory is being worked night and day to accommodate his customers.

The Whyte Packing Co., Limited, Stratford, Ont., has increased its capital to $50,000.

Reports from the apple-raising regions of Nova Scotia indicate a fine crop, that will reach not less than 500,000 bbls.

Galloway Bros., general merchants, Gladstone, Man., have received the contract for supplying beef to the camps on the Ontario and Rainy River railway. They will also supply butter and similar provisions.

A despatch from Winona, Ont., states that this has been the greatest fruit-shipping season in the history of the Niagara district, and more fruit is leaving the neighborhood of Winona these days than ever left there before.

Many friends of Martin Maloney, the well-known traveler for The Provision Supply Co., Montreal, will extend congratulations on the occasion of his marriage on August 21 to Miss Belanger, of Quebec.—St. John Sun.

The Milk Association of Hamilton and Wentworth county met at the Dominion Hotel on Saturday afternoon last to consider whether the price of milk should be raised to 6c. per quart or not. After considerable talk, it was decided that, owing to drought and the scarcity of milk, it was only fair to put the price up at least 1c. However, no definite action was taken, and the matter was deferred until Saturday of this week.

A Burford, Ont., correspondent writes that the merchants of that place are at present closing their business places at 8 o'clock all evenings, except Saturday, and that they may continue to do so throughout the fall and winter.

The exports from Ingersoll, Ont., for the fiscal year ending June 30, 1899, were $2,358,789, an increase of $177,569 over the previous year, and $1,381,163 more than the total exports in the year ending June 30, 1896.

The exports of butter from Montreal last week were 44,527 packages, as compared with 9,524 packages for the corresponding week last year. The exports of cheese for the same week were 85,330 boxes this year and 51,233 boxes last year,

A movement is on foot to organize a company among the farmers in the vicinity of Perth, Ont., for the purpose of equipping and operating a creamery. The local papers state that the promoters are meeting with good encouragement, and the prospects are favorable to its success.

A. Waldon, commission merchant, Winnipeg, died on Saturday night in a cab, while being driven to his home from the station. He was taken ill at Regina on Friday with tonsilitis, an abcess broke while he was on the train and death from suffocation resulted while in the cab. Mr. Waldon was a former resident of Palmerston, Ont.

The lumber camps during the coming winter bid fair to display much of the old time activity. Men are scarce and wages are high. An Ottawa letter states that operations in the Georgian Bay district will be very active, and that good men will command high wages. The price now being paid is $25 a month, as compared with $18 last year.

A despatch from Cornwallis, N.S., states that a heavy wind storm prevailed throughout the country on Wednesday night and on Thursday morning of last week. This storm blew off the fruit in every quarter and is a loss of thousands of dollars to the farmers. The entire loss cannot be estimated at present. Some of the farmers have lost $500. The windfalls are selling to the fruit evaporators at 35c. per cwt.

At the annual meeting of The Nova Scotia Pork-Packing Co., Limited, Middleton, N.S., the following resolution was passed: "Owing to certain causes which render the successful prosecution of the object of The Nova Scotia Pork-Packing Co., Limited, impossible, therefore, resolved, that the directors of the company be authorized to call a meeting of the shareholders on Thursday, September 28, at 1 o'clock p.m., to consider the propriety of disposing of the property and franchise of the said company."

A SLIGHT MISUNDERSTANDING.

"Smithkin," said the employer, "you may take a month off."

"Oh, sir," replied the clerk as soon as he could command his voice, "it is so good of you to suggest it! I have felt the need of a rest for some time, but have hesitated to ask for it, knowing how busy we are. But it will do me no end of good, and I thank you most heartily for your consideration."

"Smithkins," said the employer, "are you crazy?"

"Why, no, sir. Didn't you say I might take a month off?"

"Certainly that is what I said. This is the first of the month, while last month's calendar remains over your desk. Take last month off and keep up-to-date. That's what I meant."—Exchange.

COLONIAL BUTTER IN GREAT BRITAIN.

WEDDEL & CO., in their review of the Australasian dairy produce season of 1898 9, remark that the season was characterized by two very satisfactory features—increased imports into the United Kingdom of over 2,000 tons of butter, and an average rise in the price of nearly £4 per ton, comparing the figures with those of the preceding season. After four censecutive years of drought, the extra receipts have been welcome indeed to the long-suffuring dairy farmers of Australia. When the figures for Canada also are added, there is an increase in the colonial total as follows:

IMPORTS OF COLONIAL BUTTER.

	Australia. cwt.	N. Zealand. cwt.	Canada. cwt.	Total. cwt.
1894-5	243,279	46,093	.....	289,372
1895-6	151,693	51,166	31,067	233,926
1896-7	175,683	61,763	66,810	304,256
1897-8	157,350	73,607	85,050	316,007
1898-9	193,122	81,332	121,989	396,443

The manner in which Canada has overtaken and passed New Zealand and individual Australian colonies, except Victoria, which sent us 142,358 cwt. in 1898-9, is remarkable. With respect to prices, although the average price of the choicest Australasian butter last season was £5 3s. 7d. per cwt., or 3s. 2d. more than in the preceding season, it has made no progress towards overtaking the average price of the best Danish, which was 8s. 9d. per cwt. higher. In quality and flavor the best Australian or New Zealand butter is at least equal to the best Danish, but the latter has such a hold on the market that it still commands a higher price than Australasian produce. New Zealand cheese sold well—up to 48s. per cwt., and it is a question whether the colonists did not lose by making more butter and less cheese.—British Trade Journal.

THE CREDIT SYSTEM.

It is a favorite doctrine that the credit system in trade, especially in retail, is the cause of high prices and of great loss to the customers who pay cash. The other side of the question was presented recently in a casual conversation by one of the best known and most successful merchants in Eastern Canada. This gentleman was not talking for publication, but his testimony is worth publishing to show that the average buyer at the counter, in St. John at least, is pretty good pay. He says that in his line of business, given reasonable prudence in extending credit in family accounts, and proper care in collections, the losses are not serious. Less than one per cent. should cover the shortage. His own experience, so far as the retail business is concerned, was that not more than three-fifths of a cent on the dollar was lost through the failure of customers to pay. The firm in question makes no cash discount, and probably has as large a number of family accounts as any house in this end of the Dominion.—Sun, St. John, N.B.

CHEAP COFFEE.

It is alleged that cheap coffee is dangerous to health, and that it is the custom to use Paris green "in coating the cheaper grades of coffee. Pickers are employed to go over the coffee and pick out the Paris green, but they will occasionally miss a chunk about the size of a grain of coffee. This gets into somebody's coffee, and there is a poisoned family as a result." This may or may not be true. We wouldn't vouch for its truth, neither are we prepared to deny the allegation. We do say, however, that it is best to sell good-quality goods, and enforce upon your customers' attention the importance of buying only pure goods. It is unpleasant to have a customer made ill by goods purchased at your store, no matter how innocent you may be of intentional wrongdoing.—New England Grocer.

LIVELY ADVERTISING AGENCY.

One of the most progressive of the younger advertising agencies of this city is the Snow-MacKay Advertising Agency, which has recently moved from the Devonshire Building into larger quarters on the fifth floor of the Niles Building, 27 School street. A suite of connecting rooms, numbered 68, 69, and 70, now affords ample space for the Agency to carry on its increasing business, and, at the same time, it is so located as to give opportunity for further expansion.

At the head of the Agency is Henry E. Snow, who for 10 years has been an expert advertising writer of this city, doing original and highly commendable work for large advertisers. Prescott Warren, well known in Boston newspaper circles, is the treasurer of the firm. A. Q. Miller, for many years manager and confidential clerk of the Niles Advertising Agency, and later advertising manager for 14 years for the W. L. Douglas Shoe Company, is also connected with the Snow-MacKay Agency.

The Snow-MacKay Agency has a large clientage of business houses, which have profited by its up-to-date methods and its singular ability to insure returns for the advertiser by means of its well-constructed advertisements. It is proud of the fact that it has never lost a customer, and now, in its new quarters, with increased facilities, it is already enlarging its list of patrons.—Herald, Boston.

Empire Smoking Tobacco

Ask your wholesaler for a sample caddy of

EMPIRE at 36 cents.

5, 10 and 15 cent Plugs

Big Plugs FOR Little Money

Empire is a fine, cool smoke, and is sure to please. It is the largest, cheapest and best in Canada.

Made by the

EMPIRE TOBACCO CO., Limited

Granby, Que.

Enameline

The Modern STOVE POLISH



PASTE.



LIQUID.



CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.



SOUTHWELL'S

Orange Marmalade
Pure Fruit Jams
Pure Fruit Jellies

ARE ALL SOUND, HONEST GOODS.

It will pay you to handle

SOUTHWELL'S

FRANK MAGOR & CO., 16 St John Street, MONTREAL.

Current Market Quotations for Proprietary Articles

Sept. 21, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
½ oz. tins, 8 " "	2 40
½ oz. tins, 4 " "	1 10
1 lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails, "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

OCEAN WAVE BAKING POWDER.

	per doz.
No. 10, 5-ounce Cans, round or square, 4 doz. in case	$0 75
½-l-b. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb Cans, round only, ½ and 1 doz. cases	5 75
5-lb. Cans, round only, ½ and 1 doz. cases	9 00

BLACKING.



P. G. FRENCH BLACKING

	per gross
No. 4, ½ grs. bxs.	$4 00
" 6, ½ " "	4 50
" 8, ¼ " "	7 25
" 10, ¼ " "	8 25
" 10, Jet Enamel	8 25

CARR & SONS.

	per gross
No. 2—¼ gross boxes	2 70
No. 4—¼ gross boxes	5 75
No. 5—¼ gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50

	per doz
No. 5 Spanish Blacking ¼ gross cases	7 20
No. 10 " " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—



	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gross
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish ¼ gross cases, pressed top tins.	12 00
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases, French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50



United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Po ish No. 1½	9 00
Waterproof Dubbin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	0 03

BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY

	doz. net
Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" " (in cream pitcher) 36 5c. bars	1 20
" " (in sugar bowl) 36 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00

Ready ?

The thoughtful housewife begins to serve light, dainty, wholesome dishes about this time—Autumn. Are you ready to meet the demand with **one** time-tried article that she will want to use? Benson's Prepared Corn has taken first prizes at all Canadian Exhibitions. Awards were made by skilful judges, carefully chosen for this one purpose—of selecting the best by all the tests that go to prove it **"best."**

It is absolutely pure—it has a delicacy which is all its own—it never varies from the one high standard of quality that has made it famous. It pays to handle articles of recognized merit like

Benson's Prepared Corn.

The Edwardsburg Starch Co., Limited

Cardinal, Ont.

Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum(English or French wrappers) 115 1c. piece.	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

BISCUITS.

PEEK, FREAN & Co.

Metropolitan mixed	40 lb. tins 10c.
Florence Wafers	8 lb. tins 36c.
Venice Wafers	8 lb. tins 36c.
Florence Wafers	small tins $3.70 per doz

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'s.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
" " " " "	0 25
Pearl,	0 22
London Pearl 12 and 18 " "	0 30
Rock " " " "	0 18
Bulk, in boxes	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, " "	4 50
" 1 lbs. " "	8 25
Homeopathic, ¼ s, 14lb. boxes	
" ½ lbs. 12 lb. boxes	

WALTER BAKER & CO.

Cocoa, ½'s	0 52
Premium Chocolate, ½'s	0 45
Webb's Cocoa Powder, ¼'s	0 30

JOHN P. MOTT & CO.'s.

R. S. McIndoe Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ⅓ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ⅓ lbs.		29
" " ½ lbs.		28

CHEESE.



MacLaren's Imperial—	Per doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.

Mecca		0 32
Damascus		0 28
Cairo		0 20
Sirdar		0 17
Old Dutch Rio		0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend		0 32
Jersey "		0 29
Rajah "		0 20
Old Government Java	0 28	0 30
Maracaibo	0 18	0 20
West India	0 16	0 18
Rio, choice		0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
4 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—



1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	4 00
8	" " "	6 00



P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs		1 30
" " 6-lb. "		2 60
Flexman " 3-lb. "		1 30
" " 6-lb. "		2 60

GELATINES.

COX'S

2's		1 10
4 s		1 10
Quart size		2 22

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
GUELPH, ONT.

PAILS

"SUITABLE FOR"

Baking Powders
Cocoanuts
Confectionery
Mustards
Spices
Washing Compounds

ALL KINDS OF WOODENWARE KEPT IN STOCK.

Manufactured by
The Wm. Cane & Sons Mfg. Co., Limited
Newmarket, Ont.

Sole Agents:
BOECKH BROS. & COMPANY
Toronto, Ont.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
118 King St. East, **TORONTO**

Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844
IS THE BEST.

ASK FOR
MOTT'S



Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.
TORONTO AND MONTREAL.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY, DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by
THE EXPRESS ROLLER MILLS

WM. MACK, Proprietor. CORNWALL, ONT.

MONSOON



TEA

A handful of value at small cost. There is no tea which will please as well as Monsoon. If you are not handling it already drop a post card for price list and other information.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON

INDO-CEYLON TEA.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	13 30
" " 2.	11 40
" " 3.	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3.	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans.	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish.	2 25
Water Closet Tanks.	17 00
Dish Pan, No. 1.	7 60
" " " 2.	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails.	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade.	1 50
Clear Jelly Marmalade.	1 80
Strawberry W. F. Jam.	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots



P. G. JELLY POWDER.

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate, 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06¾
7-lb. wood pails, 6 " " "	0 06¾
14-lb. wood pails, per lb.	0 06¾
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box.	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can.	00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars.	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$11 00
per case of 3 doz., net.	2 75
Nicholson's, per gross	10 80
" per ¼ gross case.	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

	per gross.		per gross
Pony size	$7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz.	$1 00
7-lb. pails, 6 pails in crate, per lb.	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz.	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—C BRAND



Case of 1 lbs. (containing 60 pkgs.), per box, $3.00
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.
Case of 1lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00
Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box $4 00
Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-16 lb., and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.



A. P. TIPPET & CO., AGENTS

Maypole Soap,	colors	1 box and less than 5 ..... $4 00
per grs., $10.20.	black,	5 boxes and upward. 4 00
Maypole Soap,		Freight prepaid on
per grs., $15.31.		5 box lots.
Oriole Soap, per gross, $10.20.		

Gloria Soap, per gross	12 00
Straw Hat Polish, per gross	10 20

STARCH.

EDWARDSBURG STARCH CO., LTD.

	per b
Laundry Starches—	
No. 1 White or Blue, 4-lb. cartons	0 05¾
No. 2 " " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters.	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons.	0 07½
No. 1 White, bbls. and kegs.	0 04½
Benson's Enamel, per box.	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn.	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps.	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 07½
Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.	





KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs.,	0 08
	6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08½
PURE	40-lb. boxes 1-lb. pack.	0 07
"	48-lb. " 16 3-lb. boxes.	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages.	0 07½

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 7½
	Pure	0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4½
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs.	0 05½
4 lb. canisters, cases 48 lbs.	0 5¼
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in case	0 07
Kegs, extra large crystals, 100 lbs	0 06



Brantford Gloss—
1 lb. fancy boxes cases 36 lbs. 07½

Canadian Electric Starch—
40 packages in case 3 0

Celluloid Starch—
bxs. 45 cartons per case. 3 50

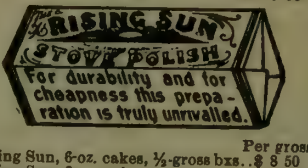
Culinary Starch—Chal· Prep. Corn—
1 lb. packgs. boxes 40 lb 0 04½

No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs. 0 06

STOVE POLISH.



No. 4—3 dozen in case (net cash).. $4 50
6—3 dozen in case " " .. 7 50



Per gross

Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes.	10 00
Sun Paste, 5c. size, ¼ gross boxes.	5 00





Tiger Stove Polish, ¼ gross boxes, large. per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles.	1 00
" 6 oz. bottles.	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75



SILVERINE.

	Per gross.
No. 4—5c. size	$3 25
No. 6—8c. size	5 50
No. 8—10c. size	6 50

TEAS.

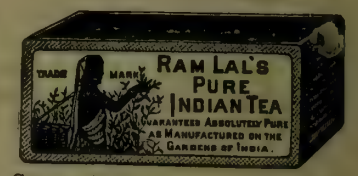


SALADA CEYLON.

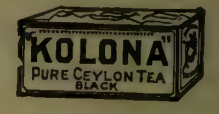
	Wholesale.	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 25
Green Label, 1s and ½s.	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s.	0 30	0 40
Red Label, 1s and ½s.	0 36	0 50
Gold Label, ½s.	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs. / 30 1-lbs.	0 35
" " 120 ½-lbs.	0 36



Ceylon Teas, in 1-lb. and ½-lb. lead package black or mixed.

Black Label, 1-lb., retail at 25c.	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c.	0 22
Green Label " 40c.	0 28
Red Label " 50c.	0 35
Orange Label, retail at 60c.	0 42
Gold Label, 80c.	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s.	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 25	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Empire, 3's, 4½ and 9's	0 36
Royal Oak, 2 x 3, Solace, 8s.	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.).	0 39
Patriot, 2 x 6, Navy 5s.	0 41
Old Fox, Narrow 12s.	0 44
Free Trade, 8s.	0 41
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb).	0 44
Snowshoe, pound bars, spaced 6s.	0 44

WOOL SOAP.

SWIFT & CO., CHICAGO.

Wool soap, 100 10-oz. bars to box.	$7 75
Wool soap, 100 6-oz. bars to box	4 75

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe.	1 70
" Solid Back Globe	1 80
" Electric Duplex.	2 50

Matches—	5-Case Lots.	Single Case.
Telegraph	$3 25	$3 40
Telephone	3 05	3 25
Tiger	2 90	3 10
Empire, (slide box)	2 25	2 35
Safety, Capital	2 75	2 85
Parlor, Eagle, 200 s.	1 30	1 40
" " 100 s.	1 50	1 60
" Victoria.	2 50	2 60
" Little Comet.	2 00	2 10
Flamers	2 25	2 35
" (wax stems).	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 45
" Improved Globe	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35

F.o.b. Toronto.

Matches, Kodak, per case (10 gross in case)	69

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labelled Tins.

SPECIAL AGENTS 14 lb. Boxes.

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Grain or Root Baskets
Satchel Lunch Baskets
Clothes Baskets
Fruit Baskets
Butcher Baskets

or any other kind of baskets, let

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Oakville Basket Co.

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know, and we will quote you best prices. We are headquarters for baskets.

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Reserve Fund..... 1,500,000

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E. B. OSLER, M.P., Vice-President.

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POLISHED CRYSTAL,
SNOW JAPAN,
JAPAN ICE DRIPS.

MOUNT ROYAL MILLS BRANDS

D. W. ROSS CO'Y., AGENTS, MONTREAL.

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Star Brand COTTON CLOTHES LINES

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COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

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GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

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FOR YOUNG CANADIANS.

Don't wait until the iron's hot,
But make it hot by muscle.
Don't wait for the wealth your father's got,
Take off your coat and hustle.

What a year 1900 is to be! What a time for the young Canadian hustler—the rapid stenographer, the expert bookkeeper and the nimble telegrapher! They will all be wanted just as surely as that bright year is coming around. A start now will put you with the successful ones, and we can start you aright. Will you send us your name and let us tell you how? It is no trouble to us, and will benefit you.

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The Best Grocers make a point of Keeping it always in Stock.

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New Patterns in . . .
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COLORED GLASS FANCY GOODS

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In fact, everybody is after Wethey's Mince Meat, because they know a good thing when they see it. As the season advances the demand will increase. Are you handling it? It pays everyone who does.

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Sole Manufacturer. ST. CATHARINES.

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PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS
KIPPERED HERRINGS in Tomato or Shrimp Sauce.

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PUBLISHED EVERY FRIDAY

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AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

QUALITY..

When a salesman talks price to you
Ask him about QUALITY

When he talks quantity . . .
Ask him about QUALITY

When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
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Are our latest novelty. They are really "wafers," thin, dainty, and most delicately flavored. They are delicious for afternoon tea or dessert, and are likely to satisfy your most particular customer. We make ten varieties, including "Cone" and "Cigarette" wafers, which, being rolled, can be filled with cream, custard, etc.

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"Rose"
"Pansy"
"Thistle"
"Maple Leaf"
"Shamrock"
"Daisy"
"Tulip"
and
"Good Luck"

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Always reliable and as represented.

STANDARD BRANDS

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"WIRE"
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"CORKER"
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"LA BELLE"
"BARBERS'"
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Wood, Bone, Nickel, Silver and Plush Handles.

Large Variety. Low Prices.

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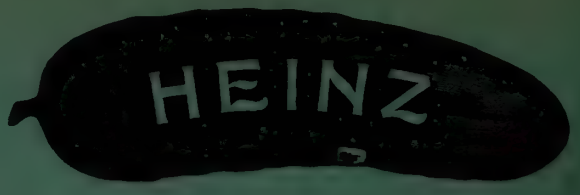
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Corn Whisks



England is a horseradish consuming country, and large quantities of Heinz's Evaporated Horseradish are consumed, because it never spoils, and is always ready for use.

There are 57 varieties of Heinz Pickles and Pure Food Products.

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Nothing succeeds like success!

Why are we successful?

Why is it our business is increasing?

Because we know what people want and we are in a position to supply the demand.

THE PUBLIC are realizing that such standard brands of Table and Dairy Salt as "Coleman's" and "Rice's" can always be relied upon, and **DEALERS** are correspondingly becoming aware that to be up to the mark they must keep these brands of Salt for sale.

Absolutely pure, do not harden like inferior brands, and cost no more. Try them and be convinced.

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THAT QUEEN OF
HOME DYES

MAYPOLE SOAP?

The only DYE that washes and dyes at the same time.

The only DYE that does not require different packets for Woolen, Silk, or Cotton.

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A SPLENDID ARTICLE.
PAYS A GOOD PROFIT.

Lazenby's. A name familiar to England's Nobility for over **100 years**—"E. Lazenby & Son." Lazenby's Jelly Tablets are made from absolutely pure materials. The fruit, flower, wine and spice flavors are Nature's own. Thirteen different varieties—each one of the very highest quality. "Profitable to use—profitable to handle."

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Stephen's Pickles. Good, sure profits in handling them, because they always sell for what they are when you first buy them—they do not lose their sharp, piquant flavor, because the Stephen's Vinegar they are pickled in is absolutely pure Malt Vinegar.

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—AND—

YOUR STORE IS GLOOMY.

Buy Luxfer Prisms and tempt new customers in—by making your store airy, cheerful and bright. . . . .



EATON'S—WITH LUXFER PRISM WINDOWS.



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LUXFER PRISMS ARE NO FAD.

Their popularity is due to the economy effected in artificial light. Dollars and cents do our pleading.

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is the man who can influence trade for your store. There is no better way to please a man than to strike right at the sensitive spot in his nature and sell him Cigars that have been tried and not found wanting by the most successful grocers in all Canada.

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are best known perhaps by two of his most popular brands, the "Pharaoh," 10-cent cigar, and the "Pebble," 5-cent cigar. **They hold trade!** A man will buy them month after month and year after year. Do not forget that the man you please is the man who **can** and **will** influence trade (the family trade), for your store.

J. Bruce Payne, M'f'r.,
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A Leader..

CROWN FLAVORING EXTRACTS.

The Greig Manufacturing Co.

456 St. Paul St., MONTREAL.



Short ...Rolls

We are offering a small lot of Short Rolls at Bargain Prices--these are new cured meats, cured exactly the same way as our celebrated "Star" Brand Hams, and are the cheapest line of smoked or pickled meats on the market. Order now a sample barrel in pickle or smoked.

F. W. FEARMAN CO.,

. . . LIMITED.

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THE GROCER'S LEADER in PICKLES.

The "Sterling" Brand

Where care is given to the cultivation of the best pickles the grocer will always keep on hand a good supply of the popular "Sterling" Brand Pickles. No chances are taken with these Pickles—made from best-grown Canadian vegetables, by skilled pickle manufacturers, in Canada's largest pickle factory.

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THERE'S COMFORT IN A CUP OF GOOD HOT

COFFEE

THESE COOL MORNINGS. OUR LINES ARE COMPLETE. IF YOU ARE NOT ON OUR LIST OF BUYERS IT WILL PAY YOU TO GET THERE. SEE OUR TRAVELERS.



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We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

Our latest novelties; **Corrugated Y. & S. Stick Licorice**, packed 80 sticks in wood box; **Manhattan Wafers, in Pliable Licorice**, 2½-lb. boxes.

YOUNG & SMYLIE

Established 1845. **BROOKLYN, N.Y.**

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

Gold=Dust Corn Meal

is now as *always*—the Corn Meal of highest quality. Evenly cut—free from black specks—a rich golden yellow. These are strong points for your Corn Meal trade.

Manufactured by the American process, than which no other process is quite so sure to cleanse Corn Meal so perfectly. Now is the time to look it up, if you never have. It will increase your winter sales beyond a question. What it has done for others it will surely do for you.

From Manufacturer to Retailer Direct

The Tillson Company, Limited
Tilsonburg, Ont.

A Particular Tea for Particular People.

CEYLON and INDIAN

Machine-made

TEAS

contain a rare combination of strength and delicacy of flavor, known to these teas only, acquired by certain peculiarities in the climate and soil of Ceylon and India.

If you want to secure and hold a fine tea trade these teas will certainly do it for you. . . . . .

California Prunes

A CARLOAD JUST AT HAND.

50 LB. BOXES. SPLENDID QUALITY. LOW PRICES.

W. H. GILLARD & CO., Wholesale Grocers and Tea Importers, HAMILTON.

FIFTY-EIGHT YEARS AGO

J. D. CARR, the founder of the present company of CARR & CO., LIMITED, was appointed, by special warrant,

BISCUIT MAKER TO H.M. THE QUEEN

BY AUTHORITY This warrant we still hold.

CARR & CO., Limited
CARLISLE, ENGLAND.

CANADIAN AGENTS,
FRANK MAGOR & CO., Montreal.

Some of our Present Specialties are:

CAFE NOIR
CAFE AU LAIT
WINDSOR WAFERS
VIENNA WAFERS
DERBY
FINGER CREAMS
GINGER FLAKES
CRACKNEL
LEMON CREAM
ROYAL, ETC.

Essence of Coffee

You Want the Best. Order



ROSE & LAFLAMME,
Agents, MONTREAL.

Batty & Co.

ESTABLISHED 1824.

LONDON.





OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

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PACKET VS. LOOSE TEA.

By A Teaman.

THE tea question to-day is one of paramount interest to the grocer, because of the revolution that has been and is taking place in the trade in Canada and the United States. We do not here refer to the ascendency of Ceylon over Japan and all other teas, but to packet vs. bulk tea. While many have gone over to the packet, and are using all their energy to build up a trade in this form, others are wavering between it and loose tea. Then, again, a few others will not handle the packet at all, cherishing the hope that the tide will recede and leave them with a good bulk trade. These latter, to be sure, are few and composed mostly of the older generation of grocers. The question then is: "From which does the retail grocer get the most benefit, a loose tea trade or a packet trade?" The advocate of bulk tea will tell you that when you take hold of packet tea you lose your individuality. The advocate of packet will tell you that he is not in the business for "individuality," but to make money. The advocate of bulk will tell you that the profit is larger on bulk tea. The packet man will say that it is not, and that the packet tea shows the greatest profit, because it is an assured profit. That there is no loss in weight or in deterioration. And what is, perhaps, better, there is no bother in blending. More important still, it is not necessary to carry a heavy stock, which is continually losing its value.

Then, there is no responsibility. If the tea is not good the retailer is not blamed for it. And what is likely the most important feature of all is that there is no cutting in prices. The packet man will also tell you that if you want to see packet vs. loose tea, why look at the state of the Japan trade to-day against the black tea trade! He says that Japan has not been sold in packets, and the result is that to-day there is no Japan tea sold higher than 25c., and a great deal of it is sold at 20c., netting the grocer about 2c. per lb. profit, whereas there is still a good trade in blacks at 40, 50 and 60c.

If it had not been for the introduction of the packet and the enormous advertising it received, the grocers would have continually been cutting prices of loose teas until the public would have been led to believe that there was nothing better to be had than 25c. tea. This is what they accomplished with the bulk teas of Japan, and the same thing would have been accomplished with black teas had it not been for the introduction of the packet, its regular prices and no cutting. The packet man will tell you that it is a great advantage to have stock on your shelves which you can always return to the man from whom you got it. This you can do with at least one well-known packet, and, as you have not to purchase large quantities, you need only a very small stock; in other words, it is practically sold before it has to be paid for; whereas it is a common thing in the bulk tea trade for the retailer to carry $400 or $500 worth of tea, all deteriorating in quality, all paid for, although he did get long terms when purchasing.

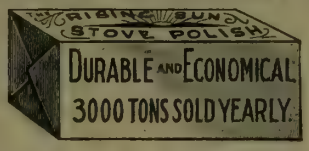
And then there is "mine ancient enemy" the tea peddler. The packet has struck the hardest of blows at his occupation. Where the consumer favors the packet he has no further use for the peddler, as he does not sell the packet; in fact, he cannot get it to sell (at least, not the well advertised ones), and so he cannot any longer fool the consumer, and, if his occupation is not already gone, it is going rapidly since the introduction of the packet.

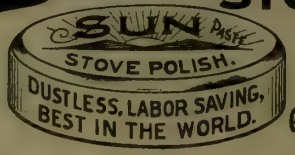
After all this is showered on one, he is half convinced that packet tea is to be altogether the tea of the future. Then it is time to inquire what the reason of this is, and a large handler of tea states that the real reason is simply that the wholesale bulk tea business is not done honestly; in other words, that any man who tells the truth will state plainly that he dare not buy the tea that he knows to be the best (in the cup) at a given price. For instance: Four teas are shown at 25c. per lb.; No. 1 is the best, No. 2 the second, and so on to the fourth. Now, he dare not buy No. 1 or No. 2; he buys the third or fourth, or the poorest of the four teas. Why? Because it is the best in style; nice black leaf, well rolled and with a nice golden tip; in other words, he buys what is known among the trade as a "flat-catcher." No. 1 is really the best in cup, but has poor style and is a tea that would be very hard to sell. If he buys it it is sure to be a stock-keeper. He, therefore, buys the tea that is poorest in the cup and gives samples to his travelers, who, perhaps, not being excellent judges, or, if they are, not having the time or the opportunities of putting it against other teas at the price, consider it good value, and they go out and tell their customers so.

Now, if the purchaser in the wholesale house, who is a good judge of tea and knows the market, did not know that when selling bulk tea his responsibility ceased as soon as he sold to the retailer, he would not have been inclined to buy this tea. He would rather have bought the one that was finest in cup. Therefore, the position of the packet tea man, who pays no attention whatever to style and everything to cup quality, is the one that is likely in the end to find favor with the tea drinker. And if with packet teas it is a case of the survival of the fittest, the grocer would do well to keep in the front rank of progress and not "lag superfluous on the stage."

RISING SUN STOVE POLISH and SUN PASTE STOVE POLISH

IN CAKES
WELL KNOWN AND RELIABLE.





IN TINS
GUARANTEED TO THE TRADE

The Rising Sun Stove Polish—and—The Sun Paste Stove Polish

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

A FORTUNE IN GOOD MANNERS.

ONE cannot but feel that God is a lover of dress. He has put robes of beauty and glory upon all his works. Every flower is dressed in richness; every field blushes beneath a mantle of beauty; every star is veiled in brightness; every bird is clothed in the habiliments of the most exquisite taste.

Yet, some fanatics will tell you that beauty is a sin, and that the loveliness and gorgeousness of nature are a consequence of the fall of man in Eden.

Some people look upon polished manners as a kind of affectation. They claim admiration for plain, solid, square, rugged characters. As well say they like square, plain, unornamented houses made from square blocks of stone. St. Peter's is none the less strong and solid because of its elegant columns and the magnificent sweep of its arches, its carved and fretted marbles of matchless hues. Why do not such people wear their diamonds in the rough? Why not take them as we must step on the scales of each person's opinion, and the loss or gain from our last weight is carefully noted. Each asks, "Is this person going up or down? Through how many grades has he passed?" For example, young Brown enters the drawing-room. All present weigh him in their judgment, and say, "This young man is gaining; he is more careful, thoughtful, polite, considerate, straightforward, truthful, industrious." Beside him stands young Jones. It is evident that he is losing ground rapidly. He is careless, indifferent, rough, profane, obscene, does not look you in the eye, is mean, small, stingy, snaps at the servants, yet is over-polite to strangers. And so we go through life, tagged with these invisible labels by all who know us. I sometimes think it would be a great advantage if one could read these ratings of his associates. We cannot long deceive the world, for that other self, who ever stands in the shadow of ourselves holding the scales of justice, that telltale in the soul, rushes to the eye or into the manner and betrays us.

But manners, while they are the garb of the gentleman, do not constitute or finally determine his character. Mere politeness can never be a substitute for moral excellence, any more than the bark can take the place of the heart of the oak. It may well indicate the kind of wood below, but not always whether it be sound or decayed. Etiquette is but a substitute for good manners, and is often but their mere counterfeit.

Sincerity is the highest quality of good manners.

The following recipe is recommended to those who wish to acquire genuine good manners:

Of Unselfishness, three drachms;

Of the Tincture of Good Cheer, one ounce;

Of the Essence of Heart's-Ease, three drachms;

Of the Extract of the Rose of Sharon, four ounces;

Of the Oil of Charity, three drachms, and no scruples;

Of the Infusion of Common Sense and Tact, one ounce;

Of the Spirit of Love, two ounces;

The Mixture to be taken whenever there is the slightest symptom of selfishness, exclusiveness, meanness or I-am-better-than-you-ness.

Pattern after Him who gave the Golden Rule, and who was the first true gentleman that ever breathed.—Pushing to the Front.

SEEDED RAISINS.

The Griffin & Skelley Co. advise their customers that all seeded raisins handled by them this season will be packed under the "Forsyth Process," and all boxes will bear a license stamp pasted on them. As these license stamps will only appear on new crop raisins, buyers will thus be protected against old raisins newly seeded, but which have no keeping quality, and are made from sugary or wormy stock.

CEYLON TEA IN AMERICA.

The following appeared in a recent issue of The Overland Times, of Ceylon:

SIR,—I inclose a copy of a letter received from Mr. Mackenzie, re Ceylon tea in America, which may be of interest to your readers.

Yours faithfully,

(Signed) W. D. GIBBON,
per H. W. GAVIN,
Acting Secretary, Planters' Association of Ceylon.

Kandy, Aug. 17.

(Letter referred to.)

VANCOUVER HOTEL, VANCOUVER, July 10.

DEAR MR. MACKENZIE,—When last I had the pleasure of seeing you in my place, at 3 Great Tower street, we had some conversation in regard to your work in the States, about which I rather gathered you were inclined to be a little disheartened. At the time I had no real personal knowledge of the conditlon of the trade or its prospects, but I have since gone through it carefully and have visited the States from east to west, taking in New York, New England, Massachusetts, Pennsylvania, Michigan, Wisconsin, Missouri, Illinois, Minnesota, Dakota, Montana, Washington, Oregon and California, in all of which places I have visited the chief cities and discussed Ceylon and Indian prospects with the leading tea houses. I have come to the conclusion that you very much underestimated the result of your labors to me, for I am convinced the most heartbreaking portion of the difficulty (i.e., the initiation) of introducing Ceylon and Indian tea has been well overcome I myself found no difficulty in getting Ceylon tea to drink in all the important hotels I stayed at in the big cities from Portland, Oregon, to Frisco, New York, Chicago, Boston—it was even announced in the bills of fare, that is the tea list was Oolong, Japan, English breakfast and Ceylon tea. No menu that I have seen had Indian tea on it. I am sure that all that now remains to be done is to be extravagant for about 12 months in your subsidies to the large American firms. They are immensely powerful both as to capital and to their facilities for pushing the business. I saw a letter of yours to Reid Murdock, of Chicago, and that is the stamp of firm I consider you would be wise in backing. The Arbuckles, Franklin McVeagh, Sprague Warner, Reid Murdock, Chase & Sanborn, have and control, I believe, far more money than the whole of the London tea trade put together. No English firm can have a chance of competing successfully with the established grocery firms, for, after all, credit is the chief facility required by the retailers. I am sailing to-day for Ceylon in the Empress boat.

(Signed) ARTHUR LAMPARD.

Popular Seller is **SHINON**

We have No. 1, 2 and 3, Liquid Metal
No. 21 and 22, Paste Metal
No. 31, - Bar Polish
No. 41, - Silver and Glass

LUCAS, STEELE & BRISTOL, - - HAMILTON.

IN STORE

KUX JOY....

Pound Cartons, Amalias Currants in 36-lb. cases (packed and cleaned in Greece).

Crosse & Blackwell's New Peels

Lemon, in 1-lb. Cartons. Orange, in 1-lb. Cartons.
Citron, in 1-lb. Cartons. Assorted, in 1-lb. Cartons.
Also in 7-lb. Tin and Wooden Boxes.

FINEST BOSNIA PRUNES—1 Car Just in Store.

JAMES TURNER & CO., - Hamilton.

All Right

for Hunting Parties

"REINDEER" BRAND

Condensed Milk; Coffee; Cocoa. Evaporated Cream.
Without Sugar.

New Season's Tea

Japan, Ceylon, Assam and China

We are offering exceptional value in all lines. See our travellers or write us for samples.

T. Kinnear & Co.,

Wholesale Grocers, 49 Front St. East, Toronto.

A CASH SYSTEM ANNOUNCEMENT.

THE following circular was issued by a firm in South Portland, Me., that had decided to introduce the cash system:

On and after August 21, 1899, we shall discontinue our credit system and conduct our business only on a strictly cash basis.

We make this change only after careful thought. We will this year complete our thirteenth year of business in South Portland. During that time we have done a large credit business, and from the experience of those years we are firmly convinced that the credit system is an expensive way of doing business, both for the dealer and the customer. We have also learned by experience that it is often those in whom we have reason to place the most confidence, who prove unfaithful to their financial obligations to us, and, therefore, we can see no halfway method of giving credit. Explain it away as much as we please, the fact remains that the credit grocer is handicapped by long and poor accounts, so by selling for cash, and cash only, lower prices can be made than when credit is given, because business can be done at very much less expense, and the loss by bad bills eliminated.

We shall prove to you by prices quoted on and after August 21, that the little effort required to pay cash on delivery of goods will be more than made up to you in the saving by the change.

We have always conducted our business on a "strictly one price to all" basis, which, we believe, has been appreciated by the trade. Our prices have always been the lowest possible for a credit house to give, handling the highest grade of goods.

While we wish to collect in our outstanding accounts as soon as possible, we do not mean by this change to express any dissatisfaction over unsettled accounts due us, and shall exercise a reasonable amount of patience until you become accustomed to the change and see your way clear to meet your obligations.

We take this opportunity to thank you for your generous patronage in the past, and shall make every effort possible, not alone by reducing prices, but by courteous treatment and prompt attention, to merit a continuance and increase of the same.

Believing the cash system to be the more honest and equitable way of doing business, and hoping this may be accepted in the spirit in which it is given, we are,

Yours very respectfully.

WHERE WILL THE TEAS BE SOLD?

The shutting out of inferior teas from this country has naturally led to a larger movement of low-grade leaf towards the British Isles, but most of it is prevented from entering by the Customs officials. Of late the Treasury has ordered greater vigilance to be exercised, at the request of members of the trade. It is reported that more inferior tea has been excluded during the past six months than during the previous four years. If the rejected tea is not destroyed at once it may be sent to some other country or treated with lime and assafœtida, preparatory to the extraction of the alkaloid, caffeine.—N.Y. Merchants' Review.

AN EVIL OF THE CREDIT SYSTEM.

One of the most annoying features of a credit business, when accounts are allowed to go beyond a safe point, is due to the practice of some debtors in transferring part of their patronage to another store, for fear that their account may grow still bigger and beyond their means to pay. These are the honest people, who mean to pay some time. A certain percentage of debtors, of course, will try to get out of paying anything.

But in the case of the honest debtors the creditor finds himself facing a situation in which his own leniency has forged a weapon to drive trade elsewhere, at least temporarily.

Verily, the only absolutely safe course is to sell only for cash.—N. Y. Merchants' Review.

SALMON OUTLOOK.

The following was taken from an exchange:

		Cases.
1897	Pack of world	3,100,000
1897	Consumption of world	2,500,000
1897	Carry over of world	600,000
1898	Pack of world	2,300,000
1898	Consumption of world	2,900,000
1899	Estimated pack of world	2,300,000
1899	Estimated shortage of world	600,000
1898	Increased consumption of world over season of '97	400,000



IMITATORS

of IMPERIAL CHEESE always copy our jar and label. In this they may be successful, but they can never imitate the cheese itself.

For this reason, Imperial Cheese is practically the only product of its kind on the market, and always will be, in spite of imitations which are sure to follow.

A. F. MacLAREN & CO., Toronto, Canada.

FRUITS

THE DAVIDSON & HAY, LIMITED
Wholesale Grocers TORONTO

DEFENCE OF THE TORONTO FAIR.

Editor CANADIAN GROCER, — In an editorial article contained in your issue of the 23rd inst., under the caption of "Fakes at the Toronto Industrial Exhibition," you make three assertions which have no foundation in fact, and which, I think, are calculated to materially injure the Exhibition. They are, (1) that the main building was overrun with "cheap Johns," having the right so sell cheap jewelry, potato peelers, peanuts, candy, etc.; (2) that on account of the number of these "cheap Johns" legitimate manufacturers could not get as much space as they required; and (3) that the number of these selling rights is yearly growing larger and keeping out legitimate exhibitors.

For the past seven years I have had the honor to be chairman of the main and music buildings, and if there is blame in this matter I must shoulder the responsibility. The fact is, however, that during the entire period I have steadily decreased the number of selling rights in these buildings, until at present there is not one selling right where there formerly was five. There were only 11 selling rights all told given in the main building this year, as against 19 last year, and in this are included the refreshment stands put in at the request of the ladies' committee. In the piano building, where last year there were nine selling rights, this year there was only one, and that a soda water fountain put in at the request of the exhibitors themselves.

It is absolutely untrue that manufacturers have been crowded out, or the space of those exhibiting curtailed by reason of these selling rights, for we have always made it a rule to serve exhibitors first, without any regard, whatever, to the matter of selling rights. We do not pretend to give every exhibitor all the space they want. To do this would require a building several times as large as the one we are now compelled to use. We do, however, try to give them all that they can in fairness ask for, and all that we think they can reasonably use. You know, Mr. Editor, that even in the newspaper business it is impossible to please everybody, and it is just the same in the Exhibition. The superintendent of the main and music buildings, Mr. Unitt (one of the most gentlemanly and obliging men alive), finds it difficult to suit every exhibitor. Some people practically want the earth, and it is impossible when there are several of such exhibitors to give them all the most prominent places, and a monopoly of space, although we try to do so.

In regard to the quality of the exhibits, opinions appear to differ. My duties oblige me annually to carefully inspect every exhibit in the buildings under my control, and, in my own opinion (which has been indorsed by many capable judges, who made a careful examination of them) the exhibits this year were fully equal, if not superior, to those of former years. On account of the unprecedented rush of business among our manufacturers, many of our usual exhibitors found it impossible to get goods enough together to make an exhibit at all. On the other hand, quite a number of manufacturers sent the goods they had made up specially for the coming World's Fair at Paris, France, and, as may be inferred, these were the best they could produce, and a credit to Canada or any other country.

Without taking up much more of your valuable space, I may say that it has always been the policy of the board of the Toronto Exhibition to give their exhibitors (whether manufacturers or others) all the space and facilities that they can fairly use.

I have never known of an exhibition that had not selling rights amongst its exhibits. I challenge an honest comparison as to the numbers of these, between the main and music buildings of the Toronto Exhibition and any other prominent exhibition in the world, not excepting the World's Fairs of Philadelphia and Chicago. In spite of all this, however, our policy, as previously stated, has always been to subordinate these selling rights to the needs of actual exhibitors, and I am satisfied that it will so continue.

In my opinion, the crying need of our Canadian manufacturers at the Toronto Industrial Exhibition, is a new and thoroughly up-to-date main building, where their products can not only be properly exhibited, but properly seen and inspected in comfort by the visitors. The present main building, although quite good enough 21 years ago, is to-day away behind the age and ill suited either to protect valuable goods or show them to advantage. The addition of such a building to the equipment of the association would mark a new era in the growth of the Exhibition, and if influential journals like THE CANADIAN GROCER would aid in effecting this they would do the Exhibition more real good than by enlarging upon the faults that I have dealt with in this letter.

W. K. MCNAUGHT.

COCOA IN THE UNITED KINGDOM

An English trade paper of a recent date has the following:

"In the year 1897-98 there was a very large rise in the imports of foreign manufactured cocoa—so large that we felt it our duty to direct the attention of British manufacturers to the question whether they, too, could not manage to hit a public taste which was evidently only waiting to be catered for. We are, therefore, very pleased to see the result which followed more careful attention to the manufacture of thin as distinct from thick cocoa, which is, no doubt, the root of the change. The manufacturers in the United Kingdom have looked to their laurels, have 'buckled to' with a will, and the result is that while last year our imports of raw cocoa showed an increase of 4,500,000 lb. the importation of foreigh manufactured cocoa shows a decrease of 1,663,031 lb., plainly indicating that while the popular appreciation of cocoa is on the up-grade, British manufacturers are now reaping due benefit from it."

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

WARREN BROS. & CO. have been appointed agents for Callard & Bowser's butter-scotch and confectionery.

Laporte, Martin & Cie are receiving fine new Valencia raisins.

Howe, McIntyre & Co. are landing a shipment of "Oriole" soap.

S. H. Ewing & Sons are offering some good values in Rio coffees.

Malaga raisins are expected in a day or two, write Laporte, Martin & Cie.

Freed's tomato catsup, quarts, is in stock with The Eby, Blain Co., Limited.

T. Kinnear & Co. report that they have new season's Sultana raisins arriving this week.

Hudon, Hebert & Co. have just received a shipment of Macurquhart's Worcester sauce.

S. H. Ewing & Sons are landing a shipment of Japan teas, and are offering good values.

Crosse & Blackwell's new season's peels are to hand with The Eby, Blain Co., Limited.

Upton's jams, jellies and marmalade in pails and glass may be procured from Lucas, Steele & Bristol.

Dearborn & Co., St. John, are landing, this week, a shipment of Macurquhart's Worcester sauce.

An importation of fine Maracaibo coffee has been passed into stock by The Eby, Blain Co., Limited.

Several cars of "Cakewalk," "Bargain" and "Tiger" molasses are just in store with Lucas, Steele & Bristol.

Laporte, Martin & Cie are expecting in a few days a consignment of new figs in boxes of different sizes, also in bags.

Forbes Bros. have just landed a shipment of Moir, Wilson & Co.'s kippered herring and herring in tomato sauce.

Lucas, Steele & Bristol are offering most attractive values in their spices and dressings, put up in pretty glass barrels.

Bauld, Gibson & Co., Halifax, have just landed a shipment of "Oriole" soap and an assortment of Lazenby's preparations.

T. Kinnear & Co. have in stock Canadian herring in tomato sauce and Canadian fresh herring in tins. The latter is a new line.

H. P. Eckardt & Co., have received a shipment of shelled walnuts. Quality is good, and price is low.

A. P. Tippet & Co., the agents for Macurquhart's Worcester sauce, report a large revival in the trade for this excellent article.

New Crosse & Blackwell peels are in stock with The Davidson & Hay, Limited.

C. E. Colson & Son are in receipt of the first shipment of Slade's butter-scotch for this season.

Buchanan's butter-scotch, in 1 lb. tins, is in stock with The Davidson & Hay, Limited.

Swiss food, Fould's wheat germs, grape nuts, farinosa, shredded wheat biscuit, etc., may be procured from Lucas, Steele & Bristol.

The Davidson & Hay, Limited, report arrival on Monday last of first shipment of new currants.

Laporte, Martin & Cie report heavy demand for their "Victoria" brand Japan tea. They are offering special inducements in all lines of teas.

The Davidson & Hay, Limited, have a car of Californian prunes, 70-80, 80-90 and 90-100's arriving this week.

PERSONAL MENTION.

Mr. Robert Greig, formerly of Montreal, has settled in Toronto, having just removed his family to that city. His office is in the Manchester building, No. 29 Melinda street, where he will carry on a brokerage and commission business. This item appeared last week, but the printer made the name read Grey instead of Greig.

Mr. Hennessy, lately of the Capston Co., of Collingwood, has joined Lucas, Steele & Bristol's staff. His many old friends in the northern country will gladly welcome him.

Selected Quality. *Full Weight.*



EVERY CAN GUARANTEED.

New Fruits in Store

CURRANTS Fine Filiatra, Casalina Patras, Fine Vostizza.

MALAGA RAISINS Rein's London Layers, Black Basket Layers, Choice Clusters.

VALENCIA RAISINS Fine Off-Stalk, Selected.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS,
MANUFACTURERS, IMPORTERS OF TEAS.

TORONTO

LONDON RETAIL GROCERS.

THE ninth annual meeting of the London Retail Grocers' Association was held on September 19, with Mr. R.A. Jones, president, in the chair.

Mr. J. C. Trebilcock, on behalf of the excursion committee, reported that a full statement of receipts and disbursements had been made out, and, as chairman of the committee, he took pleasure in handing over to the treasurer of the association a cheque for $73.52, balance on hand.

The excursion committee were tendered a hearty vote of thanks for the able manner in which they conducted the excursion. Everything was so well arranged that not a word of fault could be said by any person who took the trip. The excursion was a success financially, and a pleasant day's outing, which must be very gratifying to the committee and the members of the association generally.

The officers elected were :

President—T. A. Rowat.
Vice-President—J. C. Trebilcock.
Treasurer—W. H. Branton.
Secretary—E. Sutton.
Guard—W. H. Ferguson.
Directors—George Lo eless, F. Robinson, N. McLeod and D. Shoebotham.

Mr. T. A. Rowat thanked the members for the honorable position they had placed him in, and he hoped he would always have the hearty support of the officers and members of the association. This association had been a benefit to the trade from the time of its organization to the present, and he hoped the members would all join hands with the officers elected and make it still more beneficial. The several officers elected thanked the members for placing them in office, and hoped for a prosperous year for the association and the trade. It was suggested that a special meeting of the officers be called as soon as possible, and the president called a meeting for Monday evening, September 25.

The market committee reported progress on the application to the city council for space to stand grocers' horses and rigs on the market square during the time grocers are purchasing and loading market produce.

The supply of some lines of canned goods was reported to be limited, and quotations considerably in advance of last year. A half-hour's sociable chat brought a very pleasant meeting to a close.

CANADIAN PRODUCTS WANTED.

The following are among the inquiries received at the Canadian Government Office in London during the week ending 15th September :

A large firm of general importers and buying agents are open to take charge of consignments of wood pulp, and are desirous of corresponding with Canadian producers.

Manufacturers of cemented strapping for machinery, Welsh and English roller skins, laces and other leather goods, ask for names of Canadian houses to whom they can submit prices and samples.

The sole agency for consignments of first-class Canadian butter and cheese is desired by a gentleman with good connection among large supply stores.

A commission agent in Antwerp is desirous of taking up the agency for a few first-class canning and preserving companies.

Any information that can be supplied will be forwarded by THE CANADIAN GROCER to destination.

A full stock of codfish, cases, quintals, half-quintals, and boxes ; boneless fish, Labrador and shore herring, has been received by The Eby, Blain Co., Limited.



PRIME QUALITY FRUIT
CARE IN HANDLING
CLEANLINESS IN THE MANUFACTURING PROCESS
NO ADULTERATION

All conduce to make

Upton's Marmalade, Jams and Jellies
Perfect Health Foods

WHICH IT WILL PAY YOU TO RECOMMEND TO YOUR CUSTOMERS.

Henry Wright & Co., - Toronto

Canadian Selling Agents,



Hudson's Soap

A FINE POWDER. IN PACKETS ONLY.

Will wash more clothes, and do more work in much less time than any other Soap.

SOAK YOUR CLOTHES

with **HUDSON'S**, and the Dirt will slip out with about half the usual labour.

R. S. HUDSON,
30 Front St., East,
TORONTO.

Used in all the "Happy Homes of England."

People are now back from the country. . . . .

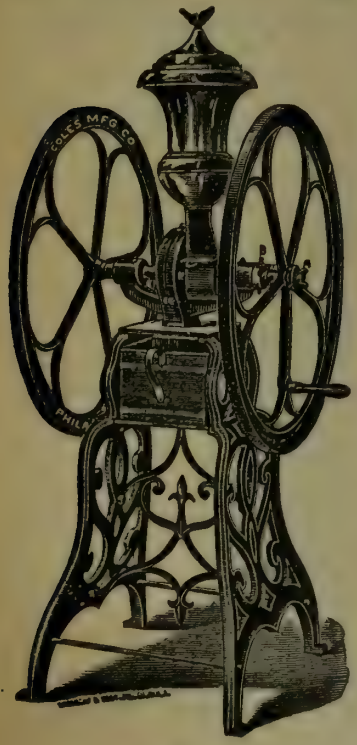
"OZO"

TEA

Is being well advertised. The demand is increasing every day. Your stock is not perfect without it.

THE OZO CO., Limited

Tel. Main 2537. **MONTREAL**



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No. 18

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Wool Soap

For Toilet and Bath

Pure, white Wool Soap is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price.

Swift and Company, Makers, Chicago

Canadian Representatives:
W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO. Limited.

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Subscription Canada, $2.00 Great Britain, $3.00

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

THE LACK OF THOROUGHNESS.

THE great need of to-day is thoroughness. Lack of it in the performance of duty begins with the clerk and stays with the employer.

Knowledge of duties which are to be performed is proportionate to the thoroughness which is exercised.

Doing a thing even within 1 per cent. of your best is not thoroughness; thoroughness is the exercising of the 100 per cent. of your ability.

It is a great temptation, in the hurry and bustle of life, to just stop short of doing your best, and console yourself with the thought: "Oh, that will do; no one will know the difference." But some one will know it. You know it. And there is no one the practice injures as much as it does you; for the oftener a man fails to do his very best the harder is it for him to do his best the next time he is called upon to do so.

The very foundation of success is thoroughness. Genius has no comparison to it.

Employers are to-day watching for men of thoroughness; customers are watching for merchants of thoroughness. And success awaits all who practise it.

There is an old motto which we often forget, but which it would pay us all to remember, namely, "Whatever is worth doing at all is worth doing well."

DRIED FRUIT BUSINESS IN MONTREAL.

BUSINESS for importation in currants and Valencia raisins this fall has been disappointing in Montreal so far, contracts being light, the high prices ruling at primary points having checked the demand.

Within the past ten days, however, easier advices have been received from Denia on raisins, quoting a decline of 1s. to 1s. 6d. in the price of well-known brands, for shipment by second direct steamer to Montreal.

Layers are now quoted at equivalent to a laid-down price in Montreal of 6¼c. for layers, 5¾c. for selected, 5c. for fine off-stalk, and 4½c. for off-stalk.

The first direct steamer for Montreal sailed on September 18, and is expected to arrive between October 10 and 15. No definite details of her cargo have yet been received.

Cables from Patras on currants repoited the market better, with an upward tendency, owing to an improved demand, and it is added that only smaller quantities are obtainable at the higher prices.

Other cables quoted a decline of 3d. in the price of Provincials and Filiatrias, but quoted higher grades steady.

THE HOP CROP.

From advices received by W. P. Downey, Montreal, it would appear that while the hop crop in the Eastern United States is only about two-thirds, the crop on the Pacific Coast and in continental Europe is so much larger than usual that prices will be kept at a reasonable figure.

The stock of yearling and older hops is now in small compass, and any deficiency in the crop this year would have been disastrous to consumers. The condition of affairs leads to the conviction that time will come when it would be wise to fill up any stocks and to keep a few over for the following year.

WHY ADVERTISING DID NOT PAY HIM.

ADVERTISING, to be successful, must be honest. And not a few who complain that advertising does not pay could, no doubt, trace the cause rather to their own untruthfulness than to the medium through which they make their announcement to the public.

Most people who are dishonest in their advertisements would, doubtless, scout the idea that they were. They would, perhaps, acknowledge that they exaggerated a little. And exaggeration, they fancy, is legitimate.

But to exaggerate is to lie, and to lie is to be dishonest.

A customer may not discover that the article advertised is only worth $1 which the advertiser declared to be worth $1.50, but would be sold for 75c. But there is a possibility that he will. And merchants cannot afford to run risks of this kind. Neither does it pay to fool people by resorting to the trick born of the department store, namely, to advertise that a certain line will be sold at a certain hour at a fabulously low figure, and then to declare it has been sold out when people flock to the store to buy it.

Dishonest advertising and successful advertising are not synonymous terms, as some seem to suppose. A large retail merchant in a certain Canadian city had this proved to him a year or two ago.

He was complaining to a friend of his who was engaged in the newspaper business that advertising did not pay. Being on intimate terms, the latter plainly told the former that advertising did not pay him because he frequently did not tell the truth in his announcements. "People," he said, "have come to your store time and again and found that the goods were either not as represented or had been sold."

The outcome of the conversation was that the newspaperman volunteered to write his friend's advertisements for a short time, in order to prove the correctness of his promise.

The merchant agreed. After a while people began to learn that the goods were as advertised. And the merchant in question no longer doubts the efficacy of advertising—that is honest advertising.

MR. TARTE'S EYES OPENED REGARDING THE ST. LAWRENCE.

THE Minister of Public Works evidently kept his eyes open when he was abroad recently, for he tells us that he has discovered that the buoys and lighthouses on the St. Lawrence are totally inadequate to make that route to the sea a safe one, particularly in comparison with the rivers and harbors he visited in Great Britain.

If there is anything done as a result of Hon. Mr. Tarte's seeing, the Dominion in general, and the St. Lawrence route in particular, will be the gainer, for it was no stretch of the imagination when the Minister intimated that the route in question is in an unsafe condition owing to a laxity of buoys and lighthouses.

What has become so evident to the Minister of Public Works has long been evident to a good many conversant with the St. Lawrence route, except seemingly Ministers of the Crown, who were, it is more than suspected, much more interested in the buoys and lighthouses that would guide them into ways and bye-ways which would perpetuate them in power. The marine insurance underwriters in Great Britain knew, however, and the high rates of insurance on steamers running to the St. Lawrence, as compared with those plying to United States ports, is the result of this knowledge.

With the public expenditure as large as it is, to urge the undertaking of that which would still further enlarge it is something that should only be done when circumstances urgently demand it.

THE CANADIAN GROCER is persuaded that an increase—and a large increase, too—in the buoys and lighthouses on the St. Lawrence is necessary, beyond all question, and, as this cannot be done without money, it does not hesitate to urge the Government to make the necessary expenditure.

The trouble is that, in our over-liberality in bonussing railways, we have to a large extent overlooked the safeguarding of such outlets to the sea as the St. Lawrence river and Gulf.

Now that we are reaping the whirlwind of this policy, we are becoming thoroughly awake. With this awakening there is a desire to put our house—or, rather, our St. Lawrence route—in order, and thus bring about a removal of the discriminating marine insurance rates against Canadian ocean routes.

But we cannot secure this as long as we expect to secure a maximum of safety from a minimum of expenditure.

Before, however, undertaking the work it would, it seems to us, be best for the Government to appoint experts to thoroughly investigate, not only the St. Lawrence, but every other important Canadian exit to the Atlantic, and to formulate its policy upon their report. The question of extensive deckloads and lengthy delays to which steamers are put might also come in for a share of the attention of the commission.

And whatever is done should be done quickly.

CANADIAN BUTTER IN ENGLAND.

ACCORDING to late mail advices it is not yet certain that the drought of 1899 has broken up in Europe.

It is argued that the showers prevalent during the early part of September over Europe, are far too insignificant in character to supply the thirsty land with the immense amount of moisture necessary to restore it to a normal condition.

It is many years, in fact, since such unfavorable conditions for dairying existed as prevail at present all over the butter producing countries of Europe. These circumstances have an important bearing in relation to Canadian creamery, and it is satisfactory to note that our butter is increasing its hold on the British market. For instance, during the four weeks ending September 8, British imports of Canadian butter amounted to 58,648 cwt. This is an absolute record.

During August 61,000 cwt. were imported as against 15,700 cwt. for August last year, and 10,800 cwt. for the year previous. The high prices prevailing in the British market, which are higher than any year since 1882, are largely responsible for this enormous influx of Canadian butter into England, but the greatly improved quality of the Canadian product has also been no inconsiderable factor.

Values on choicest fresh-made Canadian creameries in England have ranged lately from 106s. to 110s. per cwt., and "Finest" 100s. to 104s.

Arrivals of Australian butter have already commenced, and weekly shipments from the Antipodes are due until about the middle of October, when the new season's spring grass butter will arrive. This butter has mostly gone into cold storage in Britain, but some of it has been sold at 103s. to 112s., according to brand.

Danish butter has ruled very high in price, the official quotation at Copenhagen having advanced to 108 kroner, as against 97 a month ago. Last year at the same time it was 15 kroner lower.

This great rise in value since the end of July has been due to the short European supply, caused by the hot, dry weather, which destroyed pastures in the west and northwest of Europe. Great Britain has been forced into increasing her imports from this continent by this condition, for during August she took from Canada and the United States 92,425 cwt., against 16,586 in August, last year. In the four weeks ending September 8, she took 90,591 cwt. from Canada and the United States, as against 113,948 from Denmark.

The bulk of her transatlantic receipts during the period named came from Canada; 61,000 coming from ourselves, and 29,591 from the States. The Canadian and American receipts in Britain, therefore, have nearly equalled Danish, and, if Canadian butter, having once gained this foothold, only maintains its high grade of quality, there is no reason that it should ever lose it again, but rather that it should be increased.

The manufacturing confectioners of the United States have formed a trust. The sweet thing!

WHOLESALERS' AND BROKERS' DIRECTORY.

One of the features of the coming special fall number of THE CANADIAN GROCER will be a directory of wholesale grocers and grocery brokers in Canada. Will all wholesale grocers and brokers, therefore, kindly send us at once their names and addresses, as we desire to make the list as complete as possible?

MR. McNAUGHT'S DEFENCE OF TORONTO FAIR.

IN another column will be found a letter from Mr. W. K. McNaught, in reply to an article headed, "Fakes at the Toronto Industrial Exhibition," printed in our last issue.

We must congratulate Mr. McNaught upon the gentlemanly and dignified tone of his letter, but, in self-defence, we cannot allow it to pass without some criticism.

What Mr. McNaught says in regard to the selling privileges in the main building we are quite prepared to accept. We are glad to know that he, as chairman of the building, has been instrumental in reducing the number of such selling privileges, and we presume that he would have still further reduced the number were it not that he could not resist the importuning of the ladies' committee. From the very fact that Mr. McNaught has so persistently set himself to the task of weeding out from the main building those who took space to sell and not to exhibit goods, he is obviously of the same mind as THE CANADIAN GROCER, and a good many people whose opinion it voices, that such things are foreign to the original intention of the Toronto Exhibition.

We think, however, that Mr. McNaught is a little hard on us when he declares the article in question made "assertions which have no foundation in fact," for we still persist, notwithstanding what he himself has tried to do as chairman of the building committee, that there is too much space given up to people whose purpose is not to exhibit, but to sell, and that goods which are commonly designated "Cheap John" goods. In this report we are not voicing our own opinion alone, but that of scores of people who visited the main building.

Mr. McNaught must not for one moment think we are blaming him personally for the condition of affairs in the main building. We are blaming no one. What we are blaming is the system that permits those "Cheap John" affairs to have a place in the main building. We believe that Mr. McNaught, as chairman of the main building, is the right man in the right place, and we are more than ever confident of this after learning from his letter, published elsewhere, that he is engaged in the task of weeding out the potato peelers, jewelry and other pedlars, and the restauranteurs. May he long be chairman of the main building!

It will be noticed that Mr. McNaught makes no remark whatever in regard to the gravest of all charges levied against the management of the Industrial Exhibition. We refer to the charge regarding the indecency, implied and real, which characterized, day by day, some of the side-shows in the so-called Midway Plaisance.

Those who know Mr. McNaught, either personally or by repute, are perfectly aware that such shows would have rather his condemnation, than his approval. If, therefore, he did not think it politic to commend our remarks in this respect, we do not think he should, in the beginning of his letter, have declared that our assertions had "no foundation in fact."

CHEESE AGAIN DEARER.

As anticipated in these columns two weeks ago, the slump in the price of cheese, which was then noted, proved to be but a temporrary depression, as THE CANADIAN GROCER at the time intimated was possible.

Since that time, the market has steadily strengthened, until now the ruling figure for September cheese at country boards is 11¾c., just ¼c. lower than the remarkably high notch of three weeks ago. This figure has been maintained all week.

The erratic manner in which prices have risen and fallen at country boards shows that there is more than ordinary market conditions at work. In the past month prices have risen from 10¾ to 12c.; slumped back to 10¾c., and advanced again to 11¾c. In this time there has been no change in the market conditions that might be considered as remarkable, or that warrant such changes in values. The natural inference is that the large dealers of cheese are manipulating prices to help swell their profits for the year.

While the market conditions warrant 11¾ to 12c. for good September cheese, concerted action on the part of buyers may result, as it has resulted, in a short panic, when the operators can secure supplies at from 11 to 11¼c. Such a panic would naturally be followed by a strengthened feeling, which, sending prices on country boards up again to 11¾ or 12c., would help the operators to sell at the top figure, thus netting for them the extra ¾c.

INFERIOR DAIRY BUTTER.

The receipts of dairy butter at Toronto at present include altogether too much stock that shows signs of being held in cellars or storehouses. It is off color, and has to be sold or held, as inferior stock.

It has frequently been emphasized that the market conditions are not such that it can prove profitable to hold butter in storage in the hope of a material advance.

In the past six weeks there has been an advance of 2c. in the price of dairy butter. This is as much as could possibly be expected.

Merchants who have held butter, which a month or so ago would have received the top figure, have to accept from 3 to 4c. less than the high prices now ruling, on account of deterioration in quality. This means that, besides the capital locked up in butter that has been thus held, the merchant loses 1 to 2c. on every pound of butter he now sends into market that has been held in cellars for a month or six weeks, and that has lost in quality while so held.

THE INDIAN TEA CROP.

The total season's crop of Indian tea is now estimated at 163,000,000 lb. The actual crop of last season was 154,000,000 lb. It is estimated that 135,000,000 lb. will be shipped to the United Kingdom, against 135,400,000 lb. last year.

A HELP FOR WINDOW-DRESSERS.

During the summer season the grocer finds it difficult to make his window displays attractive; in fact, many of them make no attempt at it. Flies and the extreme heat render it impossible to show fancy shelf goods without loss. But now, as the cooler season is here, the wide-awake merchant will take advantage of it and use his show-windows to the best advantage. Most window-trimmers are often puzzled to know what kind of a display to make for a change, for, unless a window has some artistic or some mechanical design that will make the people stop and look, the time expended is wasted, as the busy public will pass them by unnoticed.

A little book has been gotten up by American experts and published in New York City, which contains 52 new designs for window dressing. We think it would be a great help to the clerk or merchant who takes an interest in his show-windows and uses them to attract trade to the store.

S. H. Carson, of Victoria, has the agency for their book for Canada.

"Save Your Ammunition"--- Don't worry over yesterday. It's gone. If you don't think so, just reach out for it, and try and find it. Never mind the past, grasp present opportunities.

"SALADA"

CEYLON TEA

is every grocer's opportunity—Thousands are benefiting by grasping readily.

Toronto. Montreal. Boston. Buffalo. Detroit. Pittsburgh. Cleveland.

HAVING just closed a year's contract with Mr. A. Landau, the leading manufacturer of Jahore and Singapore, for exclusive sale of his

CANNED PINE APPLE

I am open to quote bottom prices for import orders. As a result of trial orders, I have sold in the last few days **12,000 TINS.** Correspondence solicited.

George Carter, East India Importer, Victoria, B.C.

N.B.—B. C. Trade supplied through wholesale houses.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Seeded Raisins

Freshly done after you send in your order.

Quality guaranteed second to none.

Write for quotations to

The Acme Fruit Cleaning Co.

128 Queen Street, **MONTREAL.**

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

RED CROSS TEA
in lead packets, and

CLUBHOUSE
in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

SEE OUR
BANNER
WASHBOARD
for the best 25 cent line made.
WALTER WOODS & CO.
HAMILTON

HORSE HAIR.

Have you any? We buy it

GEO. ROSSITER & SONS
10-14 Pape Avenue - TORONTO



HORSE-SHOE SALMON

Is packed ONLY from the finest

Fraser River Sockeye Salmon.

For twenty years the leading brand on the Canadian Market.

It pays to buy the best.

For Sale by all Wholesale Grocers throughout the Dominion.

GRAND MOGUL CEYLON TEA

"Is Pure Tea"

THE STANDARD OF ALL PACKAGE TEAS.

Many aim so high, but few attain.

T. B. ESCOTT & CO., Tea Importers, Wholesale Grocers and Manufacturers, ***London, Ont.***

Markets and Market Notes

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, September 28, 1899.

GROCERIES.

TRADE continues in a satisfactory condition for this time of the year. New seasonable goods are gradually arriving on the market. The first shipment of new currants arrived on Saturday last. It was a small one, however, and came via Liverpool. Another shipment of Valencia raisins, this time via Liverpool, is expected within a few days. The sugar market is easy, and the demand is not as brisk as it was. Molasses and syrups are meeting with a fairly good demand. Teas are steady to firm in price, and wholesalers are experiencing a fairly good trade. There has been no apparent change in the canned goods situation, business still being quiet and prices firm. Further shipments of candied peels have arrived during the week.

CANNED GOODS.

There has been no apparent change during the week. The market is now in a waiting condition, and as the demand is almost nil, there is no need of hurry. Corn continues to be the strongest feature of the market. A transaction is reported at 90c. f.o.b. factory. One factory would sell at 95c., delivered, but a wholesaler informed THE CANADIAN GROCER that he could buy at slightly lower figures than those named. Very few packers, however, are offering corn, or, in fact, anything else for that matter. We hear of no tomatoes being quoted by wholesalers this week at 80c., the ruling quotation being 85c., either for old or new pack. New season's pack is now being delivered to the wholesale trade. Last year delivery was guaranteed as early as September 1. Canned salmon is quiet and steady, although a little uncertainty obtains as to the future of the market. New pack salmon is arriving this week. Ruling quotations to the retail trade are: Fraser river fish, $1.35 to $1.40; northern pack, $1.25 to $1.30; cohoes, $1.05 to $1.10.

COFFEES.

The coffee market is characterized by a steady undertone, particularly in regard to Brazilian kinds. Locally, there is a fair demand for green coffees at unchanged prices.

SUGARS.

The European and United States markets have been unsettled during the past week, and prices have ruled lower on both beet and cane sugar. In Canada, the demand has fallen off during the week, although there is still a fair trade being done for this time of the year. One of the refineries, the St. Lawrence, reduced its prices 5c. per 100 lb. on Tuesday, but, up to the time of writing, the other refineries had not followed. It is most likely, however, that they will, unless the outside markets take a turn for the better. In the meantime, however, prices remain the same as they were last week.

SYRUPS AND MOLASSES.

There is a good demand for molasses this week, and syrups, both corn and sugar, are selling fairly well. There are some United States offering, but they cost too high.

NUTS.

The feature of the nut market is an advance of 10s. per sack, or equal to 1¼c.

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

per lb. in the price of filberts. The advance is due to the short crop, and the laid-down cost of carload lots is now about 9c. per lb.

TEAS.

The tea markets continue to rule steady to firm. Indian and Ceylon teas advanced another ¼d. at last week's auction in London, and advices indicate a strong market in Colombo and Calcutta. On the local market there are very few desirable teas to be had. It is practically impossible to get teas on spot under 14c. per lb. The market for Japan teas rules steady. There have been some more transactions in old teas at about 11c., but these are gradually getting out of first hands. China green teas continue firm.

Gow, Wilson & Stanton's tea report on Indian and Ceylon teas, under date of September 15, says: "So much of the accumulation in importers' hands has now been disposed of that the market may be considered to have almost regained its normal condition. Dealers' stocks were so much reduced by the long cessation of auctions that the resulting demand has now proved sufficient to cause an advance from recent low prices. A strong inquiry for low-priced teas has also been noticeable during the past week, indicating a shortage of this grade in buyers' hands. As recent advices from India and Ceylon point to only moderate supplies coming forward, prospects seem to favor a good market, which should be maintained through the aid of the regulating committee, by bringing easily working quantities to auction."

FOREIGN DRIED FRUITS.

CURRANTS—The first shipment of new season's currants arrived on Saturday last. They came via Liverpool. The quality is good and rather above the average. The first direct shipment, ex ss. Escalona, is expected to arrive about the second week in October. The small shipment which arrived on Saturday cost high. The finest Vostizzas are going out to the retail trade at 7½c. per lb. To arrive 6½c. per lb. is being quoted for choice Patras, and for Vostizzas 7 to 7½c. per lb.

VALENCIA RAISINS—Although the primary market continues to fluctuate with narrow ranges, advices from reliable shippers seem to indicate that anything in the shape of low prices is not to be expected this season, the crop being distinctly smaller than last year, while the demand from all parts of the world is good. The chief difficulty in Spain has been to get the farmers to sell at prices which the exporters are prepared to pay. A second shipment via Liverpool and Montreal is expected to arrive at the end of this week. Prices will probably rule about ¼c. per lb. lower than first shipment.

SULTANA RAISINS—The few new Sultana raisins there are on the market are selling at 12 to 13c. for good to fine fruit. For arrival by the first direct steamer 10 to 12c. per lb. is quoted.

CANDIED PEELS—Further shipments of peels are being taken into stock, but there is not much being done yet. We quote: Lemon, 11 to 12c. per lb.; orange, 12 to 13c.; citron, 15½ to 17c., according to quality.

CALIFORNIAN EVAPORATED FRUITS—A telegram received in Toronto on Tuesday announced an advance of ½c. per lb. in the price of Californian peaches on the Coast. The wholesale trade is quoting to the retail trade at 9½ to 10½c. in bags to arrive. Apricots continue firm, and will cost the retail trade about 15 to 20c. per lb.

A READY SELLER---A STEADY SELLER.

Surprise Soap

HAS NO EQUAL.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co., 51 Colborne St.
WINNIPEG: E. W. Ashley.
VANCOUVER: 430 Cordova St.
ST. JOHN'S, NEWFOUNDLAND.

Manufactured by
THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

GREEN FRUITS.

A few Sorrento and Maori lemons are offering on the market at $6.50 to $7 per box. The boxes are all 300's, but the $7 box is full of much larger fruit. A few old Messinas are left on the market at $3.25 to $3.50 for open boxes. Boxes packed for outside delivery would cost $4. Cape Cod cranberries are also in. They are selling at $8 per bbl. or $3 per case. These are of excellent quality. Some Canadian berries of fair quality are offering at 60c. per 8-quart basket. Winter apples are stiffening, now being quoted at $2.50 to $3. Spanish onions are steady in price and in good demand at $1.25 per case. Tomatoes are still offering liberally, but the demand is steadily quieting down. They are now quoted at 20 to 25c., a decline of 5c. Bartlett pears are in good demand at 75 to 85c. Other varieties sell fairly well at 50 to 60c. The quality of peaches now offering is inferior to that of former weeks, and prices have fallen to 50 to 85c. There is a good offering and as good a demand for grapes, which are steady at 15 to 20c. per 10-lb. basket.

COUNTRY PRODUCE.

EGGS — Receipts are moderate, and holders are firm in requiring 13c. at outside points for strictly fresh. Dealers here are selling these eggs at 15c., giving a very small margin. They claim the price should be 15½c. to 16c., and will put it there if possible. Held eggs are selling all the way from 10c to 14c., according to quality.

BEANS—Old beans are moving fairly well at $1 to $1.10 per bushel for hand-picked, and 85c. to 90c. for primes. None of the new crop is yet offering.

HONEY — Conditions are unchanged, prices keeping high on account of the scarcity. The demand is good. We quote: Clover extracted, 9 to 10c. per lb., according to package; Clover comb No. 1, $2 per doz.; No. 2, $1.65 per doz.; No. 3, $1.50 per. doz.

EVAPORATED APPLES—Some new stock is beginning to arrive. The demand is good at 8½c. per lb. in a jobbing way as an opening price. It is generally expected that prices will be well maintained this season, as a good price is being paid for apples at the orchards. The opening price with jobbers last season was 8c., but this was followed by an advance of 1c. very shortly.

VEGETABLES — Fall apples are 50c. cheaper, and squash have declined 25 to 50c. There is a good demand for all other vegetables and prices are firm throughout. We quote as follows: Cabbage, 50 to 75c. per doz; red cabbage, 30 to 50c. per doz.; cauliflowers, $1 to $1.25 per doz.; celery, 40 to 75c. per doz.; parsley, 10 to 15c. per doz.; pickling cucumbers, 20 to 40c. per hundred; muskmelons, 30 to 50c. per doz.; native watermelons, 50 to 75c.; onions, 60 to 75c. per bush.; green beans, 30 to 50c. per basket; fall apples, $1.75 to $2 per bbl.; squash, 75c. to $1 per doz.; vegetable marrow, 40 to 60c. per doz.

BUTTER AND CHEESE.

BUTTER—Much of the dairy butter now coming in is inferior. It is off color, giving evidence of having been held for some time. The result is that first-class dairy is in brisk demand, but inferior stuff is not sold so readily, even at the reduced prices. Creamery is steady at unchanged prices, the export demand taking all surplus stock. Choice dairy tubs are quoted at 18c., and dairy prints at 18½ to 19c. Creamery is worth 21 to 22c. for tubs and boxes and 22 to 23c. for prints.

CHEESE—The market is again showing a strongly bullish tendency. From 11½ to 11¾c. is freely bid at country boards for August and September makes. While many sales are made at these figures, almost as many factorymen are refusing them. Early makes are selling locally in a jobbing way at 11½ to 12c.

FISH AND OYSTERS.

Trout is more plentiful this week, and the market consequently is easier. On account of the cold weather oysters are extremely scarce. Many packers have been unable to fill orders, some only being able to fill about half of them. Finnan haddie is offering at 7½ to 8c. per lb. Ciscoes are in at $1.25 per basket. We quote as follows: Trout, 7 to 7½c.; whitefish, 9c.; pickerel, 7½c.; herrings, 4c.; halibut, 12½c.; western salmon, 12½ to 15c.; steak cod, 7c.; haddock, 5c.; fiinnan haddies, 7½ to 8c.; cod in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; ciscoes, $1.25 per basket. Oysters, Booth's standards, $1.35; selects, $1.75; other brands, $1.25 per gal.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The feeling is stronger, and an advance of 1c. is shown in wheat. At outside points, 68 to 69c. is paid for red and white. The deliveries are fairly active. There is a moderate movement on the local street market. No peas or rye are offering.

Corona Golden Figs

are choice eating and cooking Figs. Put up in 1-LB. CAKES — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, 59-63 Front St. East, TORONTO

Pearl Snaps.

A barrel of Fancy, Sweet Biscuits to retail at 25c. Crisp, tender, and delicious. Perfect for picnics, unequalled for general use.

Put up in moisture-proof barrel package.

Biscuit Manufacturers **J. McLAUCHLAN & SONS,** OWEN SOUND.

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Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

POULTRY, HONEY, BUTTER, EGGS, and DRIED APPLES.

Consignments Solicited.
Prompt Returns.

The Wm. Ryan Co.,
... Limited.
70 and 72 Front St. E., Toronto.

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Your

For Quick Sales and Prompt Returns | Poultry Butter Eggs Honey D. Apples Etc. | References: Ontario Bank, Toronto.

To **J. H. SKEANS & CO.**
Wholesale Commission
88 Front East, ... TORONTO

Clemes Bros.

51 Front St. East
TORONTO.

Fruit Commission Merchants.

Prices are well maintained. We quote this market as follows: Wheat, white and red, 69½ to 70c.; goose, 74½ to 75c.; peas, 62c.; oats, 30 to 31c.; barley, 44 to 46c.; rye, 53½c.; No. 1 hard Manitoba wheat, is firmer at 78c. Toronto and West.

FLOUR—Ontario grades keep firm, and have a steadying influence on Manitoba grades, which are inclined to be easy, because of the increased production. Prices are unchanged. We quote as follows: Manitoba patents, $3.90; Manitoba strong bakers', $3.60; Ontario patents, $3.70; straight roller, $3.35, Toronto freights.

BREAKFAST FOODS—There is no change. A good movement is reported, with prices stiff. We quote: Standard oatmeal and rolled oats, $3.50 in bags and $3.60 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

SEEDS.

The scarcity of alsike is keeping the demand for this seed quite brisk, and buyers are paying from $4 to $6 per bush., according to quality, at outside points, and even more than this for extra fine samples. A little timothy is still moving, dealers paying $1 to $1.25 for good to choice machine-threshed seed, and 25c. more for fancy samples.

HIDES, SKINS AND WOOL.

HIDES—Conditions are unchanged. A good demand keeps prices stiff. We quote: Cowhides, No. 1, 8½c.; No. 2, 7½c.; No. 3, 6¼c. Steer hides are worth ½c. more. Cured hides are worth 9c.

SKINS—The price of sheep and lambskins continues to rise, the advance being 5c. We quote: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheep and lambskins are selling at 60c.

WOOL—A better feeling is noted. A fair demand from manufacturers is noted, but the general movement is light. We quote: clothing wool, 16c.; combing fleece, 14 to 14½c.; unwashed, 9 to 10c.

SALT.

A steady business is reported, with prices unaltered. We quote at Toronto: Canadian salt, carload lots, $1 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.05 per bbl., and 70c. per sack. At the wells, we quote f.o.b. barrels, 70c.; sacks of 200 lb., 45c. English coarse salt 47 to 49c. Toronto per sack of 154 lb.

E. T. STURDEE
Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

SMOKED MEATS

QUALITY COUNTS.

The **MAPLE LEAF** Brand combines all the qualities demanded by the highest class trade.

There is nothing better. If you are not already a customer of ours a sample order will convince you. . . . . .

D. GUNN, BROTHERS & CO.
Pork Packers and Commission Merchants
76-78-80 Front St. E. - - TORONTO.
Curers of the MAPLE LEAF Brand Smoked Meats and Pure Lard.

Established 1892.
Rutherford, Marshall & Co.
68 Front Street East, **Toronto.**
Exporters of
POULTRY
BUTTER, CHEESE, EGGS, HONEY, DRIED AND GREEN APPLES.
We buy outright, or receive on consignment, all kinds of Produce. Correspondence solicited. References — Mercantile agencies or Canadian Bank of Commerce.

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.

ROYAL CANADIAN
1-lb. Tin, 15c.

QUEEN'S FAVORITE
1-lb. Tin, 10c.

Supplied through the trade.

SMITH & SCOTT, Mfrs.
TORONTO

COWAN'S

Hygienic Cocoa
Royal Navy Chocolate
AND
Famous Blend Coffee
are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

Teas "fragrant", "delicious", "perfect" and "best" are now as plentiful as gold mines, but customers only smile and say - "Give us Blue Ribbon Ceylon" - Blue Ribbon Tea Co. - 42 Scott St. Toronto.

MARKET NOTES.

Californian evaporated peaches are wired ½c. per lb. dearer.

New season's Fraser river canned salmon is on the local market.

Evaporated apples are beginning to move in a jobbing way at 8½c. per lb.

Cheese is selling at 11¾c. at country board, an advance of ½c. in the week.

The St. Lawrence Sugar Refinery has reduced its price of granulated sugar 5c. per 100 lb.

Trout is more plentiful, and is 7 to 7c½., a decline of ½c. Ciscoes are offering at $1.25 per basket, finnan haddies at 7½ to 8c.

Sorrento and Maori lemons are offering at $6.50 to $7 per box. Cape Cod cranberries can now be had for $8 per bbl. or $3 per case.

W. Rogers & Co., of Denia, Spain, are showing, through their agents, Watt & Scott, finest Valencia raisins put up in 2¼-lb. cardboard cartons with fancy embroidered papers, 50 cartons to the case.

QUEBEC MARKETS.

MONTREAL, September 28, 1899.

GROCERIES.

THE movement in general groceries has been a fairly good one. Sugars have shown no response here to the decline in New York prices, ruling steady, but the demand is moderate. Syrups and molasses are quiet. Advices on Valencia raisins are rather lower, while currants at primary points are firmer in tone. Business for importation, however, in both lines has been disappointing, the high prices checking trade. Canned goods are steady, and the firm tendency abroad on rice continues. Coffee rules steady, and there has been some inquiry in regard to black tea, but little new business has yet resulted therefrom.

SUGAR.

The decline in New York in the price of refined has not affected prices here in any way, values on the refined article ruling steady as last quoted, at $4.65 for granulated, $3.75 to $4.25 for yellows, according to grade. Demand is fair for the season and stocks are small. In raws, the situation has been easy abroad, on the whole. London cables this week state that the tone for beet is rather weak, with the present position ¾d. lower, and quoted at 9s. 6¾d., but October was unchanged, and quoted at 9s. 6¾d. Cane was quiet, and 1¾d. lower for Java, which was quoted at 11s. 10½d., and fair refining was quoted at 11s. In New York, raw was also dull and easier; fair refining, 3 13-16c.; centrifugal, 96 test, 4 5-16c., and molasses sugar, 3 9-16c.

SYRUPS.

Trade in this line continues exceedingly quiet, and the market is entirely without feature, values being nominally quoted at 1¾ to 2¼c. per lb., as to grade.

MOLASSES.

This staple stands in precisely the same position as it occupied last week. Demand is still limited in its nature, as the distributing trade has not yet set in to any extent, while there is little inquiry for round lots. Prices remain at 35c. for carlots and 36c. for single puncheons, while round lots are obtainable from first hands at 32½ to 33c.

DRIED FRUITS.

According to recent cable advices, an easier feeling has developed in Valencia raisins, Denia reports noting a decline of 1s. to 1s. 6d. in the price of well-known brands, and prices are now quoted the equivalent of 6¼c. for layers, 5¾c. for selected, 5c. for fine off-stalk, and 4½c. for off-stalk laid down in Montreal.

Advices from Patras on currants reported the market better with an upward tendency, owing to an improved demand, and only small quantities are obtainable. Demand for staple dried fruit for importation has been backward on account of the high prices ruling.

CANNED GOODS.

Business in canned goods has continued quiet, but the tone of the market is firm, and prices are firmly held here as a rule. Corn on spot is quoted at 90c. to 92½c., and tomatoes at 77½c. per dozen.

RICE.

The firm tendency of the rice market continues abroad, and the fact is reflected on the spot market. A fairly active trade is noted, demand being of a steady character.

COFFEES.

There is a quiet, but steady tone to the coffee market, the only business of importance consisting of a few lots of Maracaibos around 8½c., and prices run upwards to 12c., according to grade. Rio is steady at 7 to 10c., and Santos at the same range. Mocha and Java beans are quoted at 20c. upwards, as to grade.

SPICES.

There has been little change in this market. Pimento is quiet and about steady at the recent decline, while pepper rules firm. Tapioca is cabled at 16s. 9d. for prompt shipment from London, which is equal to about 4¾c., laid down here.

TEAS.

The tea market has not furnished any striking change during the week. Some inquiry has been experienced for black teas, especially Indians and Ceylons, which are strong in tone, but little or no new business resulted. A few small lots of Congous have changed hands at 12½c., and some sales of Japans are noted at 12¼c. for old crop. Cables state that Japans are ½c. up. In green teas some Pingsueys have sold at 13 to 15½c., as to grade, the inside for common stock.

Evaporated and Dried Apples

Highest cash prices paid. Offers and correspondence invited. Largest dealers.

Michael Doyle & Co., Rochester, N.Y., U.S.A.

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

Dewar's Famous Scotch

Can be had from . . . .

Geo. J. Foy — R. H. Howard & Co.
Perkins, Ince & Co. — Adams & Burns
Toronto.
James Turner & Co., Hamilton, and all first-class houses.

Rowntree's

Rowntree & Co., Limited, of York, England, desire to call the attention of the Canadian trade to their well-known preparations, viz.:

Rowntree's ELECT Lemonade — A new Lemonade (in essence), of great purity and delicate flavour. This deliciously refreshing beverage for the hot season has attained immediate popularity in the Old Country, not only because of its superior qualities, but by reason of its great economy in use.

Rowntree's ELECT Cocoa — A delicious, highly-nourishing, and thoroughly digestible Cocoa, so economical in use that 120 breakfast cups can be filled from a 1-lb. tin.

ROWNTREE'S CHOCOLATES AND CONFECTIONERY.

Of world-wide fame for delicacy of make. Chocolate creams of all varieties. Rowntree & Co., Limited, are the largest manufacturers of Gum Confectionery in the world, their large Yorkshire Factories employing over 1,500 hands.

Agent for Canada — **CHAS. GYDE,**

20 St. Francois Xavier Street, MONTREAL.

THREE MERITS
OF



FIRST, THE QUALITY IS REGULAR.—Not only best, but "regular." Please note. This is as important as excellence. Good Tea of regular quality which does not vary is a delightful beverage and it can always be relied on.

SECOND, THE DESCRIPTIONS ARE TRUE.—There is as much variety in Tea as in Wine. Every lady who buys Tea desires to know the truth about her purchases. Full reliance can be placed on the description of the various qualities in their Price List.

THIRD, THE PRICES ARE POPULAR.—A fair price for a good article is a wise principle. Unfair prices, whether too high or too low, mean robbery. The prices of **TOWER TEA** are based on the cost of production and distribution. Therefore these prices are popular.

CANADIAN REPRESENTATIVE - -

H. B. HUNGERFORD,

318, 320, 322 St. Paul Street, MONTREAL.

GREEN FRUITS.

It has been another busy week in the green fruit trade, as a result of heavy receipts and an active consumptive demand, which has led to a well cleared up market. Early fall apples meet a fair demand at $1.75 to $2, while $2.25 to $3 is asked for late fall. Receipts have not been large so far and demand has been good. Canadian pears are scarce, with a good inquiry at $4 to $6 per bbl. and 35c. to 75c. per basket. There has been a light supply of Canadian peaches and prices were steady at 75c. to $1.25. Canadian plums are about off the market. Receipts of grapes have been ample, but demand was good, so that supplies did not accumulate. Red sold at 20 to 25c, white 18 to 22½c., and blue 15 to 18c. per basket. Supplies of bananas have been in excess of the demand, prices ranging from 90c. to $1.40 per bunch, as to quality. First arrivals of new Jamaica oranges are now on the market, and are moving well at $8 to $8.50 per bbl. New lemons are steady at $4 25 to $4.50 per box. Receipts of Californian fruits have been light in comparison with last season and prices are steady at $1.25 to $1.50 for peaches, $3.45 for plums and $2.50 to $3 per box for pears.

COUNTRY PRODUCE.

EGGS—There was a good demand, and trade was active at firm prices. We quote: Choice candled stock, 16½ to 17c.; straight lots, 14½ to 15c.; No. 2, 12 to 13c., and culls, 9 to 10c. per dozen.

MAPLE PRODUCT—The market for maple product is still quiet. We quote: Syrup, in small tins, 55 to 60c., and sugar, 7¾ to 8c. per lb.

HONEY—A fair trade was reported in honey at steady prices. White clover in comb is quoted at 12c. and extracted at 8 to 9c.; and buckwheat at 5½ to 6½c. per lb.

BEANS — In beans, only a small jobbing trade is passing. We quote: Choice hand-picked, 95 to $1, and primes, 85 to 90c. per bushel.

GAME—Receipts of partridges were fair, and met with a good demand at 60c. for firsts and at 30 to 35c. for seconds per brace.

ASHES — There was nothing new in the market for ashes. We quote: First sorts $3.75 to $3 85; seconds, do., $3.65, and first pearls, $5 to $5.10 per 100 lb.

FLOUR AND GRAIN.

FLOUR — In sympathy with the advance in the wheat market of late, a stronger feeling developed in flour to-day, which resulted in Manitoba millers advancing prices, but they are by no means on a par with one another, as one concern quotes patents at $4.10, and strong bakers' at $3 60; while the other quotes patents at $3.80 to $3 90, and strong bakers' at $3.50 to $3.60. There was an active demand from foreign buyers for the above grades, and some large sales were put through, including one lot of 4,000 sacks. The demand from lower port buyers was also good, and sales aggregating 2,500 barrels were reported. In Ontario brands there was a much firmer feeling, but no actual change in prices has taken place yet; but they will no doubt fall in line with the above grades, if the advance in wheat is maintained. We quote: Winter wheat patents, $3.50 to $3.90; straight rollers, $3.25 to $3.35; in bags, $1.55 to $1.65; Manitoba patents, $3.75 to $3.85; strong bakers', $3.45 to $3.55.

WHEAT—A feature of the local grain market to-day was the weaker feeling that prevailed in all lines of coarse grains in spite of the strong and advancing markets for wheat. The decline in peas, oats and barley ranged from ½ to 1c. per bushel, which was said to be due chiefly to the weaker advices from abroad on the same. Peas were quoted at 70½ to 71c. afloat, but, according to bids received over the cable, shippers stated that the could not pay more than 69c. afloat, which figure, of course, holders refused. Oats were quoted at 30¼c. afloat, and cables from London on the same

SEASONABLE GOODS.

PICKLING SPICE.

Carefully cleaned and properly mixed, giving to your Pickles and Chow Chows a delicious flavor. Prices and samples on application.

COFFEES.

We are offering good values in—

RIO, SANTOS, MARACAIBO, JAVA and JAMAICA } COFFEES

AND ARE ALWAYS PLEASED TO QUOTE PRICES.

S. H. EWING & SONS, 96 King St., Montreal.

stated that the market was depressed on large shipments from America. No. 2 barley was dull and quoted at 45½ to 46c., and feed do., at 43c. afloat. On the other hand there was a good demand for Manitoba wheat from foreign buyers, and a fairly active business was reported at higher prices. There was also a good demand from shippers here for wheat in the Winnipeg market, and some round lots were purchased at an advance of ½ to 1c. per bush. over Saturday's close, including one lot of 50,000 bush. of No. 1 hard at 69½ to 70c. for delivery first half of October, afloat Fort William.

OATMEAL—In rolled oats there was no change to note. The demand is still quiet, at $3.50 per barrel and at $1.70 per bag.

FEED—The tone of the feed market was strong, owing to the continued good demand and small supplies. In consequence, millers marked up prices $1 to $1.50 per ton, with Manitoba bran now quoted at $15 to $15.50, and shorts at $17 to $17.50 per ton, including bags.

BALED HAY—There was no change in the situation of the market for baled hay. Demand is good and prices firm. Choice No. 1, $8 to $8.50; No. 2, $6 to $6.50; and clover, at $5.50 to $6 per ton, on track.

PROVISIONS.

There was no change in the market, prices being steady all around. Demand for all lines is still quiet and trade is chiefly of a jobbing character. We quote: Heavy Canadian short cut mess pork, $16; short cut back, $15.50; selected heavy short cut boneless mess, $16.50; and heavy long cut mess, $15 per barrel. Pure Canadian lard in pails, 7c. to 7¼c. per lb.; and compound refined, 5½ to 5¾c. per lb. Hams 12c. to 13½c., and bacon 11½ to 12¼c. per lb.

CHEESE AND BUTTER.

CHEESE—The extreme prices paid Saturday at country points naturally had the effect of causing holders to ask more money. But, while this is true, it is equally true that a lot of the receipts coming in this week were bought during the period of reaction that prevailed a fortnight ago. Accordingly, a varying range is noted, and we heard of sales of western colored to the extent of 400 odd boxes, at 11⅝ to 11¾c., but it is doubtful if a round quantity could be had at the same figures. Actual values for western goods were largely nominal, but from 12 to 12¼c. about represents ideas that prevailed to-day, while eastern were at 11¾ to 12c. At the wharf, Monday morning, 7,000 Quebec cheese sold at 11½ to 11⅝c., an advance of 1c. upon last week's basis, while at St. Hyacinthe, Saturday, 5,000 left first hands, the ruling price being 11½c. The Liverpool cable was unchanged.

BUTTER—The strong tone is maintained and a fair movement is noted for export, holders wanting full prices to-day, as they refused to accept less than 23c. for finest creamery to-day. At the wharf 600 to 700 packages left factorymen's hands at 22½c. to 23c. Western dairy is scarce and firm at 17c. Jobbing trade is quiet at an advance of ½c. upon the above.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., September 28, 1899.

FALL business is now fairly under way, and the outlook is favorable, both for a large business and good profits. The trade here is too inclined not to take the latter, and is selling their goods from the standpoint of what they paid for them and not what they would have to pay to replace them, so that the margin of profit is often small, the price in many cases being lower than the actual cost of goods at time of sale. The good effects of the Exhibition have been very generally felt. In the grocery business there is no need of the buyers coming to the city to buy, so to bring them there must be some extra attraction. This the Exhibition supplies. It gives the wholesale grocers a

1899 **NEW SEASON TEAS.** 1899

Direct Importations from CEYLON, INDIA and JAPAN. *QUALITY the highest in Strength and Flavor. Samples sent on application.*

We are also Agents for the leading Package Tea of the present age—

ARMEDA TEA { BLACK / BLACK AND GREEN MIXED / JAPAN } In 1 or ½-lb. Sealed Packages, Retail Price— **25c., 30c., 40c., 50. and 60c. per lb.**

The demand for ARMEDA TEA is increasing rapidly. Why? ARMEDA TEA HAS THE FLAVOR.

Remember we also sell Macdonald's Tobaccos—Prince of Wales, 8s or 16s, costs 63c. per lb., and Brier, 8s, costs 61c. per lb.

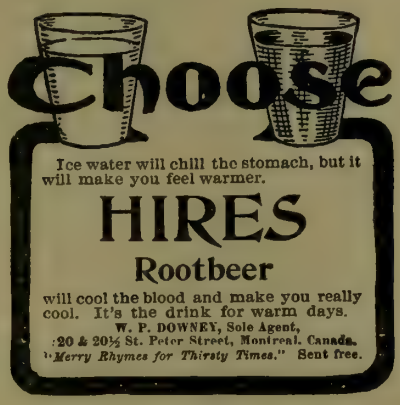
57 Front St. E., Toronto. **A. H. CANNING & CO.**

chance to see their customers, a chance they get but too seldom, but which must lead to more satisfactory business relations. The feature of the market has been the advance in beans.

OIL—In all lines the market is a very firm one, owing to the large advance in crude oil. In burning oil, while there are no higher figures quoted than the advance of a few weeks ago, higher prices are looked for. Dealers are very busy filling fall contracts. Those who bought early were fortunate. In lubricating, there is but a fair, steady sale; prices in this line are also higher. Paint oils have somewhat limited sale, but keep very high. Cod oil is freely received, with rather better prices ruling. In seal oil, the tendency is higher.

SALT—Everything tends to rather higher figures in Liverpool coarse salt. Freights are high. The bags are costing more, and the salt itself has been advanced. Fair stocks are held here, and there is rather less demand. Free arrivals in the northern part of the Province somewhat relieve this market. Except such small quantities as come here via Boston, there are no further arrivals expected for some time. In fine salt, while prices are firm, there is no change. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.



ONE 25c. BOTTLE OF

HIRES ROOTBEER

makes 5 gallons of delicious, wholesome drinks for your customer and a

..HANDSOME PROFIT..

for you. Do you keep it? If not, why not?

ALL WHOLESALERS.

W. P. DOWNEY, 20 and 22 St. Peter St.
Sole Canadian Agent **MONTREAL**

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.
Also **SALTPETRE**, car lots or less.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST
Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

The Quality ...OF CLARK'S MEATS

Satisfies the demands of consumers everywhere.

Helpepper

is as **popular** with **People** as it is **unpopular** with **Vermin.** It resembles the latter inasmuch as it keeps a-going. **It is a Great Seller.**

LEEMING, MILES & CO., General Agents for Canada, **MONTREAL.**

SLEE, SLEE & CO., Limited

Tower Bridge Works, - - - London, Eng.
Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.
Prices and samples on application to
CLARK, RAE & CO., 49 King Street West, **TORONTO, ONT.**

SELL . . .

GOOD WILL SOAP.

35% profit at six for a quarter.

Vanluven & Co., Napanee, Ont.

Hugh Walker & Son Wholesale Fruit and Commission Merchants

Consignments carefully handled.

GUELPH, ONT.

$1 ; Canadian fine, $1 per bag ; cheese and butter salt, bulk, $2.50 per bbl. ; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each ; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—Corn and tomatoes are now to hand. Our dealers are selling at very low figures when the condition of the market is considered, but there are fair stocks and but a certain trade. Still, they might just as well have had better profits, and considering the close figure at which canned goods are usually sold they should have taken advantage of the markets. There seems to be no weak point in canned goods. Salmon is scarce. Many of the usual brands have not been offered here this season. Peaches are quoted very high by packers and only a few are offering. Our trade were fortunate in buying at the early figures. Other lines of fruit are hardly a feature here, except apples, and they were bought right. Finnan haddies and other local packed fish are high, sardines being the easiest line. There is some demand for oysters, but dealers are holding off for new goods, looking for lower figures. Pineapples are quoted higher and are quite difficult to get. Meats have but a fair sale, but the outlook favors higher figures.

GREEN FRUITS—The first of the week saw apples quite scarce, New Brunswick stock being about out of the market, and good Nova Scotian stock still scarce. Free arrivals are daily expected. Quality continues to improve and prices are rather higher. A firm market is expected to rule. There are quite free receipts of Ontario grapes, with wholesale and retail prices about the same. Pears, except some from Nova Scotia, are about out of the market. Oranges have little sale. Jamaicas are the only kind quoted here. Lemons have a fair sale at even figures. There are but light receipts of peaches, and light prices rule. The quality of Malaga grapes received is good, and prices are moderate. It is early for much business. Cranberries, both Cape Cod and native, are offered, with prices quite low. Sweet potatoes have a fair sale.

DRIED FRUITS—Buyers are waiting for prices on Californian fruit. They are very late this season. Some old goods which are here are as good, almost better, than when they arrived almost a year ago. The high price on Californian may throw part of the demand on Malagas, but they are not liked so well ; they do not keep at all as well. Peels have been received. Some American citron is here, but at higher prices than English. The latter is rather darker in color than usual. In prunes, the trade has, as yet, bought lightly. No French are offered this year, and to buy Bosnias direct requiries too large a quantity, especially as the trade here prefers the Californian. These are quoted at low figures, but higher prices are expected. Currants, which tended rather lower, have been again advanced. Nuts continue to rule high. Evaporated apples have had considerable attention during the week, and a few cars have been placed. The outlook favors higher figures, as green fruits run particularly good and bring high figures. There is little trade for dried. In onions, the first Canadian are to hand at quite high prices.

DAIRY PRODUCE—Eggs are lower, and even at present figures there is little demand. Quality has to be watched. This tends to lower figures. Stocks of cheese are light, but the market feels the effect of the decline West. Further supplies in this Province will be light. Local trade is not large. Better prices are expected. Butter is firmer. A rather strange thing has happened: Some of the poorest butter has been bought up and exported, it is said, to England. This has quite relieved the market. Extra quality is at least 1c. higher than last week.

SUGAR—Prices are firmly held. There is a good steady sale and rather higher figures expected.

MOLASSES—Another cargo of Porto Rico is to hand. This, with quite free arrivals of good quality of New Orleans at a fair figure, has quite relieved the market. Barbadoes is about out of this market. The demand for it has very much fallen off, and, considering the state of the market, it is offered quite low.

FISH—There are light stocks and firm figures. The only low prices quoted are for smoked herring. Dry codfish and pollock are scarce and high. With the exception of Bay and Grand Manan, there are no pickled herring offered, and these continue scarce and high. Finnan haddies are scarce, owing to the fresh fish being scarce. Hake are a fair catch, and bring full figures. Pickled shad are a light stock, and are firmer. Boneless fish has a very active sale at even figures. Bloaters are quite low. We quote : Large and medium dry cod, $3.85 to $4 ; small, $2.50 ; pickled shad, $4 to $5, as to quality ; haddies, 4½c. per lb.; smoked herring, 6 to 8c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c. ; pollock, $2 to $2.10 per 100 ; pickled herring, $1.70 to $1.75 per half bbl.; bloaters, 60c.

PRODUCE—There is little change, but the tone of the market is upward in both pork and beef. There is a fair business. Lard is rather higher.

FLOUR, FEED AND MEAL—In flour there is a fair business at even figures. Oats and oatmeal are rather easier. Of feed, there is great difficulty in securing supplies. Cornmeal is rather lower. Beans have been the feature of the week. Prices are quoted much higher, and dealers have been caught short, but they hope for lower figures as the new comes to hand. As, however, they will come on a bare market, it looks as if the extreme low figures are, as far as the coming season is concerned, a thing of the past. There has not only been an American demand, but large shipments have been made to South Africa. We quote as follows: Manitoba flour, $4.50 to $4.70; best Ontario, $3.85 to $4.00 ; medium, $3.60 to $3.75 ; oatmeal, $3.80 to $3.90 ; cornmeal, $2.15 to $2.20; middlings, $21 to $22; oats, 35 to 38c.; hand-picked beans, $1.15 to $1.25 ; prime, $1 to $1.10; yellow-eye beans, $1.90 to $2 ; split peas, $4.10 to $4.15 ; round, $3.25 to $3.40 ; pot barley, $4.10 to $4.15 ; hay, $7 to $7.50 ; timothy seed, American, $1.50.

ST. JOHN NOTES.

"Pure Gold" pickling spice is a favorite seller at this season.

The first car of Canadian onions to come to this market this season was received by A. L. Goodwin.

White's pickles are having an increased sale in this market. Bowman & Angeine have a shipment to hand.

Vincent S. White & Co. received the first new evaported apples of the season this week. They were bought from W. B. Bayley & Co., Toronto.

Merritt Bros. & Co. received a cargo of Porto Rico molasses this week. This was shipped after the great storm and will be the last cargo to arrive here this season.

Not only have St. John buyers bought freely of New Orleans molasses, but A. F. Randolph & Sons, Fredericton, and F. P. Reid & Co., Moncton, are offering some particularly nice values.

The wholesale millinery trade of the city have had a very busy week, a very large number of buyers being here to the openings from all over the Maritime Provinces. This is a very growing trade. It is receiving particular attention.

SOLD 1-2c. ABOVE MARKET PRICE.

Harry Brown, the well-known grocer of Queen street west, tells us of a funny incident in connection with packet tea. The other day there was an auction sale on Queen street of the O'Malley bankrupt stock. In the stock there were a few half-pounds of Brown label 25c. "Salada" tea. This was in ¼-lb. packets, and was bought for 13c. a package, or 26c. per lb., realizing 1c. per lb. more than it can be purchased for at any grocer's in the city and 5c. per lb. more than the price at which it is sold wholesale.

CURRENT MARKET QUOTATIONS

September 28, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb.					14	16	14	15
" " pound prints			19	20	17	18		
" " tubs, best				18	16	17	11½	12
" " tubs, second grade			16	17	14	15		
" " low and med. "			12	14				
Creamery, tubs and boxes		22	21	22	18	19	20	21
" prints and squares			22	23	19	20		
Cheese, per lb	11	11½	11½	12	11	11½	11½	12
Eggs, per doz	14½	16	12½	15	10	11		16

CANNED GOODS

Apples, 3's	$	$0 90	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons		2 10	2 25	2 40	2 25	2 40	3 00	3 25
Asparagus				2 40				
Beets				1 00				
Blackberries, 2's			1 40	1 70	1 50	1 10		
Blueberries, 2's	70	75	75	85	80	90	90	95
Beans, 2's		77½	75	80	90	95		90
Corn, 2's	90	1 00	95	1 00	75	80		
Cherries, red, pitted, 2's			1 80	1 85	2 30	2 40	1 75	1 90
" white			1 75	1 80				
Peas, 2's		75	75	80	75	80		90
" sifted			85	1 00	1 10	1 15		1 00
" extra sifted			1 00	1 25	1 20	1 25		1 15
Pears, Bartlett, 2's			1 25	1 50	1 65	1 75		1 15
" " 3's		2 10	2 00	2 40	2 25	2 50	2 40	2 50
Pineapple, 2's		2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's		2 60	2 50	2 60	2 50	2 60		5 00
Peaches, 2's		2 50	1 60	1 75	1 75	1 80		1 60
" 3's		2 50	2 50	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's			1 10	1 25	1 30	1 60		1 40
" Lombard			1 00	1 10	1 30	1 50		1 40
" Damson, blue				1 00	1 10	1 30		
Pumpkins, 3's			65	75	90	1 00		1 00
" gallon			2 10	2 25	2 10	2 25		
Raspberries, 2's		1 40	1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 35	1 50	1 50	1 60	1 65	1 75		1 70
Succotash, 2's				1 15	1 10	1 15		
Tomatoes, 3's	75	78		85	85	90		1 10
Lobster, talls		2 50	2 95	2 75	2 50	2 60		
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30		
" ½-lb. flats			1 75	1 90				
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35		
Salmon, sockeye, talls	1 30	1 50	1 30	1 40	1 25	1 50	1 20	1 30
" " flats	1 40	1 60	1 50	1 60	1 30	1 35		
" " Horseshoe			1 35	1 40		1 60		
" " Clover Leaf, talls		1 to 4 cases		1 50				
		5 " 9 "		1 47½				
		10 " 25 "		1 45				
" " Clover Leaf, flats		1 " 4 "		1 65				
		5 " 9 "		1 62½				
		10 " 25 "		1 60				
" Cohoes	1 05	1 15	1 05	1 10	1 00	1 10	95	1 12
Sardines, Albert, ¼'s		12	12½	13	14	15		
" ½'s	20	21	20	21	20	21		
" Sportsman, ¼'s		12½		12½		12		
" ½'s		20		21	20	21		
" key opener, ¼'s	10	11	10½	11	16	18		
" ½'s		18	18½	23	10	11		
" P. & C., ¼'s			23	25	23	25		
" ½'s			33	35	33	36		
" American, ¼'s			4	4½	4			
" ½'s			9	11	10	11		
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00		
Haddies			1 00	1 15	1 00	1 10		
Kippered Herrings	1 20	1 50	1 00	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 30	1 45	1 55	1 60		2 00	1 90	2 00

GREEN FRUITS

Oranges, Sorrento, boxes	$3 25	$4 00			$4 00	$4 50		
" " ½ boxes					2 00	2 25		
Lemons, Messina, p. box	3 00	4 00	3 50	4 00	4 50	5 00	5 00	5 50
" Sorrentos, per box				6 50				
" Maori, per box			6 50	7 00				
Bananas, per bunch	90	1 50	1 00	1 50	1 75	2 25		
Tomatoes, per basket	35	50	20	25	40	50		60
Red Peppers, per basket			40	50				
Watermelons, each	15	20	20	30	30	40		
Canadian Peaches, per basket	30	40	50	85	1 00	1 25		
" Pears, "	25	40	50	85				
" Plums, "	40	50	40	75		55		
Grapes, per basket			15	20		50	30	35
Winter Apples, per bbl			2 00	2 75			3 50	4 00
Sweet Potatoes, per bbl				3 00	3 50	3 75		
Cranberries, per bbl				8 00				

SUGAR

Granulated (St. Lawrence, Redpath)	$	$4 65	$4 74	$4 75	4 55	4 65	5¼	5⅜
Granulated, Acadia		4 65		4 70		4 55		
Granulated, foreign								
Paris lump, bbls. and 100-lb. bxs		5 75		5 25	5¾	6		
" in 50-lb. boxes		5 85		5 35				
Extra Ground Icing, bbls		5 35		5 45				7
Powdered, bbls		5 20		5 30	5¾	6		6¾
Phœnix		4 40		4 50				
Cream		4 40		4 50				
Extra bright		4 25		4 35	3¾	3⅞	4½	4⅝
Bright coffee		4 15		4 25	3⅜	3⅜		
Bright yellow				4 15				
No. 3 yellow		3 90		3 50	3⅛	3¼		
No. 2 yellow		3 85		3 95				
No. 1 yellow		3 75		3 85				
Foreign, yellow								
Trinidad								

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Wire nails, base	$3 25	$3 30		
Cut nails, base	2 25	2 25		
Barbed wire, per 100-lb.	3 00	3 25		3 75
Smooth Steel Wire (oiled and annealed, etc.), base	3 00	3 35		
White lead, No. 1	5 62½	5 75		
Linseed oil, raw	57	58		61
" " boiled	60	61		64
Turpentine	72	73	74	83

SYRUPS AND MOLASSES

Syrups—							
Dark		1¾					
Medium		2	30	32		3	3½
Bright		2¼	35	37	34	35	3¼ 3½
Corn Syrup, barrel, per lb				2⅝			
" " ½ bbls. "				2¾			
" " kegs "				2⅞			
" " 3 gal. pails, each				1 30			
" " 2 gal. "				1 00			
Honey				40			
" 25-lb. pails		90		1 00			
" 38-lb. pails		1 20		1 40			
Molasses—							
New Orleans		26	45	28	35	35	45
Barbadoes		36		28	30	48	50
Porto Rico			38	42	32	34	40
Antigua					25	28	
St. Croix					27	28	

CANNED MEATS

Comp. corn beef, 1-lb. cans	$1 50	$1 50	$1 60	$1 50	$1 60		$1 50
" " 2 lb. cans	2 65	2 65	2 75	2 50	2 75		2 50
" " 4-lb. cans		5 25	5 10				
" " 6-lb. cans	8 25		8 25	8 75	9 25		
" " 14-lb. cans	18 00	18 50	19 50	20 00	21 00		
Minced callops, 2-lb. can	2 60		2 60	2 75	2 80		
Lunch tongue, 1-lb can	3 30	2 90	3 25	2 80	3 00		2 75
" " 2-lb. can	6 70	6 75	7 00	5 80	6 00		6 25
English brawn, 2-lb. can	2 40	2 50	2 80	2 75	2 80		2 50
Camp sausage, 1-lb. can			2 50	2 50			
" " 2-lb. can			4 00	4 00			
Soups, assorted, 1-lb. can			1 50	1 40	1 50		
" " 2-lb. can			2 20	2 25	2 30		
Soups and Boull, 2-lb. can			1 80	1 75	1 80		
" " 6-lb. can			4 50	4 25	4 50		
Sliced smoked beef, ½'s	1 70	1 65	1 70		2 00		
" " 1's	2 75	2 80	2 95		3 25		

CANDIED PEELS

Lemon, per lb			11	12			
Orange, "			12	13			
Citron, "			15½	17			

FRUITS

Foreign—							
Currants, Provincials, bbl.		4⅛	4½	4¾	4½	5	5 5¼
" ½-bbls.		4¼			6	7	5¼ 4¾
" Filiatras, bbls		4¼	4¾	4⅞	5¾	6¼	
" " ½-bbls.		4⅜	4¾	4⅞	5	6	5½
" " cases		4½	5¼	5½	5½	7	
" " ½-cases.		4¾		5½	5½	6	5⅝
" Patras, bbls					6	7	
" " ½-bbls.					6	7	
" " cases			5½	6½	7	7¼	
" " ½-cases.		5⅛	5¾	6⅜	5¾	6	
Vostizzas, cases	5½	6½	6½	7	7	8	
Dates, boxes	5¼	6	7	7½	6	6½	
Figs, 10-lb. boxes, per lb.			18	20	14	16	
" 28-lb. boxes, "				28			
" Mats, per lb			3½	3¾			
" Naturals, per lb			8	8½			
" Naturals, boxes				12			
Prunes, California, 40's			8½	11	10	12	
" " 50's				9¼	8½	9	
" " 60's		8	7½	8½	8	8½	
" " 70's		7½	7	7¾	7½	8	
" " 80's		7	6¼	7	7	7½	
" " 90's		6	5½	6½	6½	7	
" Bosnia, B				7			
" " C				6½			
" " D				6			
" " U				5¼			
Raisins, Valencia, off stalk		4			5	6	1 50
" Fine off stalk	4¼	4½	6½	7	5	5¼	1 65
" Selected	5	5⅜		7½			1 75
" Layers		5¾			5¾	6	1 85
" Sultanas			10	15	10	12	10 12
" California, 3-crown		6¾	7	7½	7	7¾	6½
" " 4-crown		7¾	7¾	8	8	8¼	7¾ 8
Domestic—Apples, dried	6	6½			5½	6	
" " evaporated	9	9½			9½	10	10½
Cal. Evaporated Fruits—							
Apricots, 25-lb. boxes				19	16	18	19 19½

PROVISIONS

Dry Salted Meats—								
Long clear bacon					8			8½
Smoked meats—								
Breakfast bacon	10½	12	12	12½				11½
Rolls		9	8½	9	9	10		10½
Hams	10½	12	12½	13	11	13		11
Shoulder hams		10	8½	8	8			10
Backs			11½	12				11
All meats out of pickle 1c. less.								
Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 50	15 00	14 00	15 00	16 00	17 00
" short cut			16 50	17 00	15 00	15 50	16 50	17 50
Clear shoulder mess				12 50	14 00	14 50		
Plate beef				11 50	13 50	14 50		
Lard, tierces, per lb		6½		6¾	6½	6¾		7¼
Tubs	6¾	7		7	7	7¼		
Pails				7¼	7¼	7½		8
Shortening, in 60-lb. tubs			7½	7¾		7¾		

Our Goods are Refined in

Crystal Spring Water . . .

and are unequalled for PURITY and WHITENESS.

WE INVITE COMPARISON

The Brantford Starch Co., Limited

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	.....	24	23	28	25	30	24	25
Old Government Java	.....	27	22	30	25	30	24	25
Rio	.....	10	7½	12	12	13	8¾	9½
Santos	.....	.....	8	12	.....	.....	.....	.....
Plantation Ceylon	.....	29	26	30	29	31	.....	.....
Porto Rico	.....	.....	22	25	24	28	.....	.....
Gautemala	.....	.....	22	25	24	26	.....	.....
Jamaica	.....	18	15	20	18	22	.....	.....
Maracaibo	.....	13	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	... ..	.....
Valencia shelled almonds	28	30	28	30	.....	.....	.....	.....
Tarragona almonds	12	15	12	14	11	12	.....	.....
Peanuts (roasted)	6½	9½	9	10	9	10	.....	.....
" (green)	5½	8	7	9	.....	.....	.....	.....
Cocoanuts, per sack	.....	3 00	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	.....	12	12	13	12	13	.....	....
Marbot walnuts	.....	.....	.....	.....	9	10	.....	.....
Bordeaux walnuts	.....	.....	.....	.....	9	10	.....	.....
Sicily filberts	.....	7¾	8½	9	8	10	.....	.....
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	4½	4¼
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	5
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅜	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	4	4¾	5	6	.....	5
Tapioca	3¾	4½	4¾	5	5	6	.....	5
Macaroni, dom'tic, per lb., bulk	.....	.....	.....	7½	.....	.....	... ..	.....
" imp'd, 1-lb. pkg., French	.....	.....	9	10	.....	.....	... .	.....
" " " Italian	.....	.....	11	12½	.....	.....	.....	. . .

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00	2 00	2 50
Sal soda, per bbl	70	75	70	80	85	90	. ....	1¾
Sal Soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....
Granulated Sal Soda, per lb	.....	.....	.....	1	.....	.....	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	15	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	11	12	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	20	23	18	24	24	25	.....	35
" " 5-lb. cans	20	23	20	20	20	22	.....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	19	25	15	25	20	25	.....	.....
Cloves, whole	12	30	14	35	18	30	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	20	40	20	40	16	20	.....	25
Cream tartar, French	.....	25	24	25	20	22	.....	.....
" " best	.....	28	25	30	25	30	.....	.....
Allspice	13	17	13	16	14	18	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	15½	16	17¼	.... .	.....
Sarnia water white	12	13	.....	16½	17	18¼	.....	.... .
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	18	18	19½	.....	.....
Pratt's Astral	18	19	.....	19	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	12½	60	12	60	11	40	.....	.....
Caddies Paking, Kaisow	17	60	15	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	30	18	40	.....	.....
Pekoe Souchong	18	28	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	...
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchong	17½	40	17	35	17	35	.....	.....
China Greens—								
Gunpowder-Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Pingsueys—								
YoungHyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	15	19	16	19	.....	.....	... ..	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	... ..	.....	.....
Japan—								
½-chests, finest May pickings	35	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good Medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	18	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, No. 1, 2-hoop	.....	.....	.....	1 55	.....	1 55	.....	. ....
" " 3-hoop	.....	.....	.....	1 70	.....	1 70	.....	.....
" half grained	.....	.....	.....	1 40	.....	1 40	.....	.....
" quarter, jam	.....	.....	90	1 08	90	1 08	.....	.....
" candy, and covers	.....	.....	2 25	2 65	2 25	2 65	.....	.....
Tubs, No. 0	.....	.....	.....	8 50	.....	8 50	.....	.....
" " 1	.....	.....	.....	7 00	.....	7 00	.....	.....
" " 2	.....	.....	.....	6 00	.....	6 00	.....	.....
" " 3	.....	.....	.....	5 00	.....	5 00	.....	.....

VALENCIA RAISINS

We have just received a second lot of Valencia Raisins from Messrs. Rogers & Co. We have now in stock:

"Fine Off-Stalk" and "Finest Selected"

Qualities. New Crop and Finest Fruit.

Have also a nice lot of

MALAGA RAISINS

Clusters, "Princess," 6-Crown. **Clusters, "Duchess," 5-Crown.**
Clusters, "Countess," 3-Crown. **Layers, "Lady," 3-Crown.**
Also Fine Valencia Almonds, "Bull Brand."

Did you ever try our special JAPAN TEAS?

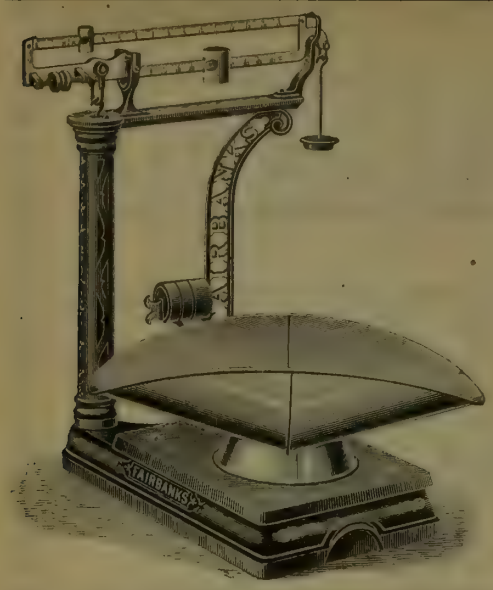
"Victoria" Brand and "Princess Louise" Brand.

To Retail at 40 Cents. **To Retail at 25 Cents.**

If you wish to build up a good tea trade, you ought to try these qualities. We know they will please your customers and give you a good profit. We are giving special attention to teas and are confident we can give you satisfaction. Try us for a sample order of any kind and quality of teas.

LAPORTE, MARTIN & CIE.

Wholesale Grocers — MONTREAL



FAIRBANKS SCALES

NEW STYLES.

Improved construction, highest quality of material and workmanship. Send for our new catalogue.

THE FAIRBANKS CO.

749 CRAIG STREET, MONTREAL.

CIGARMAKERS' ANNUAL MEETING.

ON Monday and Tuesday, the annual meeting of the Dominion Cigar Manufacturers' Association was held in the council chamber of the Board of Trade, Toronto. The gathering was a very representative one of the trade. Among the delegates were: J. Bruce Payne, Granby, Que.; John Michaels, Montreal; Chas. H. Nelson, Montreal; J. M. Fortier, Montreal; E. Youngheart, Montreal; R. Goulet, Montreal; O. R. Brener, London; J. M. Daly, London; W. J. Stirton, London; W. G. Reid, Toronto; Geo. Milligan, Toronto; John Spilling, Toronto; M. K. Halloran, Brantford; I. Blumenstiel, Hamilton; F. Oberndorffer, Kingston, and H. Gagnier, Toronto. The chair was occupied by Michael Hirsch, Montreal, the president of the association.

Mr. Hirsch, in his annual presidential address, showed the cigar manufacturing industry to be in an exceedingly prosperous condition, the past year having proved more than satisfactory to all the makers. The consumption of cigars for the fiscal year, he pointed out, had been the largest in the history of the trade, totaling 123,000,000. Another feature of the year was the fact that the demand from all sections had been for a much higher class of goods, which, he stated, was due partially to the good times so evident throughout the country, and to the advance made by the Dominion Government two years ago of the duty on cigars from $2 to $3 per lb.

The reports of the Treasurer, Otto R. Brener, London, and of the Secretary, George Milligan, Toronto, showed that the association, both in its finances and its membership is in a satisfactory condition.

In the discussion on trade topics which followed these reports chief interest centred in the point referred to by President Hirsch, the good effects of the increase in the Customs duty. It was generally believed that if this duty was again increased, it would lead to a still greater demand for high-class cigars. The result was a resolution petitioning the Dominion Government to increase the duty on imported cigars from $3 to $4.50 per lb., this, besides the 25 per cent. ad valorem duty. This is the duty now imposed by the United States Government.

Another matter that took up the attention of the meeting was the information furnished by the Government regarding the production of cigars. This was generally considered to be inadequate, and a resolution was passed requesting the Government to give the trade more comprehensive statistics regarding the monthly production and importation of cigars.

In the afternoon addresses were delivered by J. Bruce Payne, on "Bad Debts"; by John Michaels, on "Estimating Costs," and by J. M. Fortier, on "Systems of Manufacturing."

In the evening the visiting delegates were entertained at one of the theatres, after which a banquet was held at McConkey's. The chairman of the evening was President Hirsch, who was upheld by Honorary President Payne. All the delegates attended. A jovial time was spent, as the feeling of brotherhood seemed to dominate everything, including the toasts, speeches and songs.

On Tuesday morning officers for the ensuing year were elected. As general satisfaction was felt over last year's progress, most of the old officers were reelected. The following are the new year officers:

Advisory Board—M. E. Davis and J. Bruce Payne.
Honorary President—J. Bruce Payne.
President—Michael Hirsch.
First Vice-President—R. D. McDonald.
Second Vice-President—J. M. Fortier.
Third Vice-President—M. K. Halloran.
Treasurer—Otto R. Brener.
Secretary—Geo. Milligan.
Acting Secretary—H. Gagnier.
Executive Committee—H. Simon, F. Oberndorffer, and Ed. Youngheart.
Legislative Committee — John Michaels, Ed. Youngheart, and R. Goulet.

PURE GOLD GOODS ABROAD.

The Pure Gold Company announce the despatch of sets of samples of their lines to Trinidad and also to Australia this week. The people in these localities are not so bare of fancy groceries as to have to come this length for them, but where there is business to be done the "Pure Gold" people believe in having it to do, if at all possible, and have taken steps to have the trade diligently pushed among the "Isles of the Sea."

NEW BRUNSWICK NOTES.

Messrs. W. F. Dibblee & Son, hardware merchants, Woodstock, N.B., are building a new addition to their premises which will be fitted up as general and private offices.

Trade must be on the increase in this locality as a large number of alterations are being made to several of the leading stores.

The nickel mines near St. Stephen, N.B., are looked forward to by the residents as a big boom to the border town. Just across is Calais, Maine. The parties interested are English capitalists, and, according to reports, the deeper they go down the richer is the ore, and a good showing is expected before long.

Woodstock, N.B., intends holding its annual fair this year during the coming week. For two years past it was deemed advisable to not have the show. But this year the residents and town council have gone into it again with renewed vigor and offer splendid inducements to northern New Brunswickers to participate. A good programme has been arranged to suit all comers, and they look forward to a good old-time show, providing the weather is favorable.

AN AWARD FOR PICKLES.

W. H. Gillard & Co., Hamilton, who were the first firm in Canada to introduce Gillard's new pickle and Gillard's new sauce (of London, Eng.), send us the following extract from The Licensing World and Licensed Trade Review: "Honors for Messrs. Gillard & Co., Limited.—The Coolgardie Exhibition in West Australia is the most important exposition that has been held in that rapidly-increasing and very prosperous colony. It gives us pleasure to find that those well-known friends of trade protection, and benevolence, Messrs. Gillard & Co., Limited, of The Vintry Works, Walthamstow, London, sole proprietors of the 'Licensed Victuallers' Relish' and the 'Licensed Victualers' Pickle,' have secured at the Coolgardie Exhibition the special first award for their sauce and pickle."

W. H. Gillard & Co. advise that they have just received a new importation of these goods, and that the demand in Canada is rapidly growing.

TEAS TEAS

TEAS

NOW is the time to order Black Teas; we will receive in a few days TWO THOUSAND BOXES as below:

200 Boxes Superbly Choicest Paklin Congou
200 Boxes Superbly Rich Paklin Congou
200 Boxes the very Richest Paklin Congou
400 Boxes Specially Selected Paklin Congou
200 Chests Indian Teas
300 Chests Ceylon Teas
500 Half-chests Saryune

ASK FOR SAMPLES---OUR PRICES ARE THE LOWEST.

L. Chaput, Fils & Cie., Montreal

Coffees Flavoring Extracts
Spices Baking Powder

Not the Lowest-Priced.

Anyone can reduce quality. *We* aim at the *Best Value,* goods that will go the farthest, give the best and true flavor, and be the cheapest in the end to use.

Your customers can get low-priced goods at any store. *Draw and retain* their trade with *quality,* and remember that you can always get *that* from

HAMILTON COFFEE AND SPICE CO.
LIMITED

25 and 27 MacNab St., HAMILON.

McLAREN'S INVINCIBLE EXTRACTS
OCEAN WAVE BAKING POWDER

FULL-FLAVORED PURE SPICES
FINE COFFEES

THE STANDARD STOVE POLISH FOR THE WORLD.

Tiger Stove Polish.



For sale in two sizes, a 5 and 10-cent size. The packages are large and handsome, and give a good profit to the dealer. The polish does not dry or rust in the tins, but will impart a beautiful and lasting shine. Sold by all wholesale dealers, and by The F. F. Dalley Co., Limited, Hamilton, Ont., Canada.

SALERATUS OR BAKING SODA.

Most grocers remember well when every housewife asked for "baking soda," or "saleratus," and there used to be a good deal of argument as to which was which. Some customers would insist that "baking soda" was the thing, and others that "saleratus" was it. We do not know that the matter was ever settled to the satisfaction of the housewives, and we must confess that we fear that the grocers never quite cared much one way or 'tother.

A controversy has recently arisen between a prominent grocer and a representative of a widely and favorably known house, which supplies such goods to the trade.

A sale was being made, and the salesman said that the goods should be labeled "baking soda," while the grocer said that the label should be "saleratus" the former claiming that both were the same thing, and the latter claiming that they were different, in that "baking soda" was refined more than "saleratus."

We find that the term "baking soda" is probably a corruption of "bicarbonate of soda," which was the name erroneously given to what is known as saleratus.

The term "baking soda" does not appear in the dictionary, nor in any of the special works that we have seen.

So, the verdict is that "baking soda" and "saleratus" are one and the same thing.

If you disagree, kindly advise us as to your reasons for so doing.—Retail Grocers' Advocate.

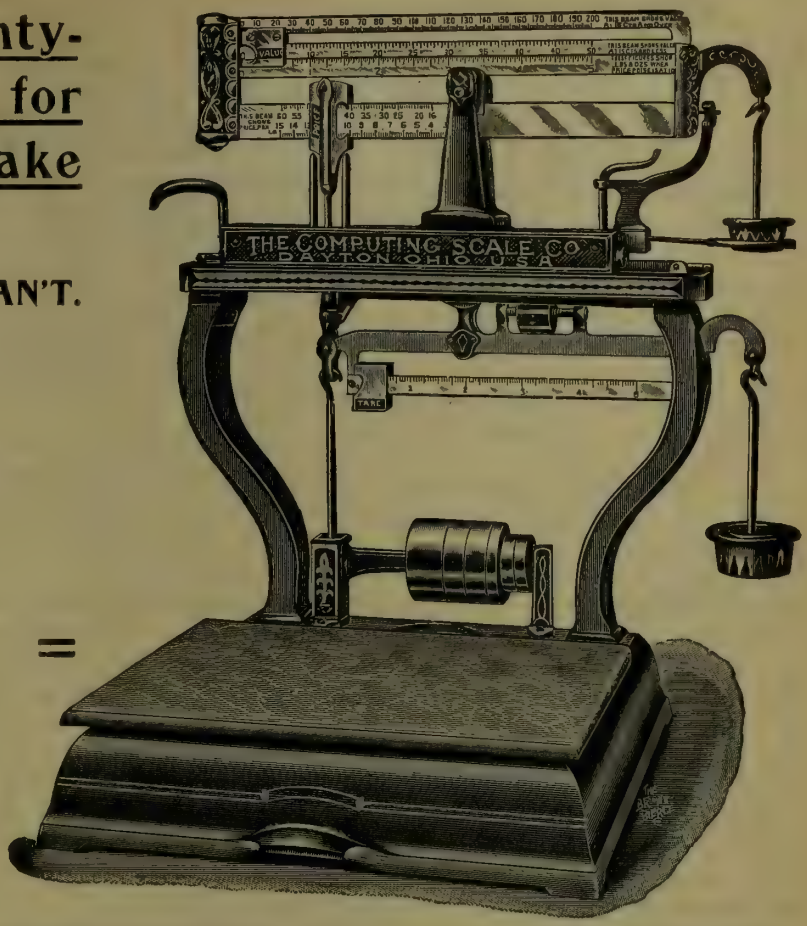
F. P. Freeman has purchased the stock of groceries from D. Howe and Chas. Davis at their store just above the barracks. Mr. Freeman will conduct a wholesale and retail general supply store. Dr. Howe and Mr. Davis will give their attention to mining, the coming winter.—Yukon Sun, Dawson.

How can you sell Seventy-five Cents in Groceries for Seventy Cents and Make Money?

YOU CAN'T. YOU CAN'T. YOU CAN'T.

YOU ask us what we mean. We answer that by using any other than the Money-Weight System you become careless in your weighing and unconsciously give away a large percentage of your profits. Our scales are sold on easy monthly payments.

DROP US A POSTAL.



THE COMPUTING SCALE CO.

DAYTON, OHIO.

or MONEY-WEIGHT SCALE CO., 47 State Street, Chicago, Ill.; MONEY-WEIGHT SCALE CO., 142 Chambers St., New York, N.Y., Sole Distributors; James A. Hossack, Dist. Agt., 1662 Notre Dame St., Montreal, Que.; L. A. Davidson, Dist Agt., 104 King St., W., Toronto, Ont.

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars.
3-lb. bars.
} 60 bars in box.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.
Limited

New Currants

VOSTIZZAS and PATRAS

Now in Store.

Wholesale Agents

WARREN BROS. & CO.

TORONTO.

New Currants

Choicest Vostizzas
Crescent
Cleaned
Cleaned (1-lb. packages).

Earliest shipment of above just to hand.

PERKINS, INCE & CO.

TORONTO.

NEW SEASON'S

"Golden Leaf"

JAPANS

We have now in stock 50c., 40c. and 25c. lines; also Nibs and Siftings—all fully up to the usual high standard of cup quality. See our travellers or write for samples.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

Most Excellent Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

DAVID A. SPENCER, grocer, etc., Tweed, Ont., has assigned to Wm. Farnham, and a meeting of his creditors will be held on September 29.

James L. Richardson, general mercbant, Albert, N.B., has suspended.

W. J. Davidson, grocer and fruit dealer, St. John's, Nfld., has assigned.

David Neima, general merchant, etc., Newcastle, Ont., is offering 25c. on the dollar.

John Cunningham, general merchant, Metlakatla, B.C., has assigned to W. A. Lawson.

V. E. Paradis has been appointed curator of Mrs. C. G. Levesque, general merchant, St. Flavie Station, Que.

A meeting of the creditors of H. H. Mosher, general merchant, etc., Apple River, N.S., has been held.

E. D. R. Phillips, general merchant, Bath, N.B., has assigned, and a meeting of his creditors has been held.

Lafontaine & Poirier, dry goods dealers, grocers, etc., Drummondville, Que., are offering 40c. on the dollar.

O. M. Alger, grocer, etc., Castleton, Ont., has assigned to E. R. C. Clarkson, and a meeting of his creditors will be held on September 29.

PARTNERSHIPS FORMED AND DISSOLVED.

Bois & Pigeon, grocers, Maisonneuve, Que., have dissolved.

Bartlett & Marechal, flour dealers, Sherbrooke, Que., have dissolved.

MacKenzie & Mills, wholesale dealers in tea, coffee, jam, etc., Winnipeg, have dissolved, and Beatty & Mills continue.

The Scott-Butler Package Co., McLeod's Crossing, Que., have dissolved, and F. E. and W. C. Scott have registered partnership.

Clarence and Howard H. Hamilton have registered partnership under the style of G. J. Hamilton & Sons, biscuit manufacturers, Montreal.

Mrs. Eugenie Bourdon and Alphonse Bourdon have registered partnership under the style of Raymond & Cie, general merchants, St. Hyacinthe, Que.

We Wong Lai, Hing Wong Kum and Wha Chan Wing - Poo have registered partnership as general merchants under the style of Ah Yee, in Vancouver.

W. S. McPherson and H. C. DeWolfe have formed partnership, and have bought Bremner Bros, commission fruit and produce dealers, Halifax, whose business they will continue under the old style.

SALES MADE AND PENDING.

F. X. Paradis, general merchant, St. Michel Napierville, Que., has sold out.

James Waugh, grocer, Kingston, Ont., is advertising his business for sale.

W. H. Lawson, general merchant, Park Head, Ont., is advertising his business for sale.

F. P. Bruneau, general merchant, Lyster Station, Que., has sold out at 81c. on the dollar.

The stock of J. H. Duguay, general merchant, La Baie, Que., has been sold at 60c. on the dollar.

The stock, etc., of the estate of Geo. T. Callan, general merchant, Petrolea, Ont., is advertised for sale by auction.

The assets of J. & P. W. Nadeau, general merchants and lumber dealers, Grand Cascapedia, Que., have been sold.

CHANGES.

C. Pratt is opening a general store at Stony Plain, N.W.T.

G. A. Cockburn, general merchant, Moose Creek, Ont., is retiring from business.

J. N. Boutilier, general merchant, Bedford, Que., has sold out to R. Richardson & Son.

Zila Filteau has registered as proprietress of Nap. Labelle & Co., general merchants, St. Nicholas, Que.

Chisholm & Copeland, general merchants, Grenfell, Man., are opening a branch at Summerberry.

J. O. Arsenault & Son, general merchants, Abram's Village, P.E.I., have sold out their branch store to S. E. Gallant.

FIRES.

S. A. Nelles, grocer, York, Ont., has been burned out.

The premises of Gandreau & Theoret, grocers, etc., Valleyfield, Que., have been damaged by fire ; insured.

AN OBJECT LESSON.

A few months ago a grocer from a country town came to Beverly and opened up on the main street. He said he didn't need to advertise, as advertising didn't pay, and he could sell goods so cheap people would all come to his store. He marked prices on pieces of brown paper and stuck them on his windows, and on the sidewalk he chalked a few prices, then he sat down and waited to see the trade go to the firms that advertise in the newspapers. He stood this for a few months until he got tired of putting up his good money for expense beyond his income, and a few days ago he loaded his counters, together with beans, hams and other articles he brought with him that were not perishable, and shook the dust of Beverly from his feet. There was a good examble of a man who tried to do business without advertising. As it is now, the store that advertises makes the prices and gets the trade. The man who advertises saves his customers money.—Beverly Times.

CANNED GOODS FUTURES.

When everything is going smoothly, that is to say, when packs do not promise to exceed demands, when prices slowly strengthen instead of declining, and when there is no experiment in "cornering" the market being tried, then it is that the future contract system of buying canned goods has many friends. But, let the business become temporarily unprofitable, or other unnsual conditions prevail, and then people begin to throw bricks at "futures."

Sometimes, it is not the system itself that is the target, but the form in which the contracts are worded. For example, the peculiar crop conditions this year have led to a movement among the wholesale grocers to have some protection when packs are short, and the canner may profit by supplying the smallest possible percentage of the quantity contracted for, and the Wholesale Grocers' Association of Pennsylvania, New Jersey, and Delaware have adopted a resolution accordingly, the text of which is as follows :

Resolved, That members of the Wholesale Grocers' Association of Pennsylvania, New Jersey, and Delaware will not sign any contract for future goods unless the seller stipulates in the contract that he will deliver a specified percentage.

Other goods besides canned foods may be included in this resolution, but it is, no doubt, aimed chiefly at the canners.—Merchants' Review, New York.

FAR BETTER THAN MOLASSES.

A well-known grocer, according to an exchange, has lately been driven almost to despair by the small boys in the vicinity, who take great delight in climbing the iron awning-poles in front of his store. The nuisance grew to such an extent that the grocer was compelled to put his wits at work to remedy the evil. He liberally plastered all the awning-poles with molasses one night after the urchins had gone home, and then retired and couldn't sleep all night for laughing at the good joke he had put up on the boys. The boys came the next day, and all were surprised at the welcoming smile of the grocer. Soon the molasses was discovered, and the boys, looking upon it in the light of a treat, licked the poles as clean as a whistle. All that day they climbed the poles without interference from the chagrined grocer. The next day, however, he effectually baffled his juvenile foes by daubing the poles with a thick coating of tar, and now he conducts his business in peace.

Dunlap Bros. & Co., Limited, grocers and hardware dealers, Amherst, N.S., have been incorporated.

TO BAKERS

...The New Departure in Delivering Bread

BREAD, as it leaves the oven, is now neatly put up in paper wrappers made exclusively by

The E. B. Eddy Co., Hull.

The Bread so wrapped is delivered to the public; thus all impurities arising from the frequent handling of the naked loaf are avoided and the FOOD KEPT CLEAN. Cleanliness is close to Godliness.

Be up-to-date.
Secure your supply from,
and send for samples to

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Quebec,	Hamilton,	Kingston,	London,	St. John, N.B.,
Halifax,	Winnipeg,	Victoria,	Vancouver,	St. John's, Nfld.

EZE (EASY)
REGISTERED
WASHING
COMPOUND

The name sort o' **stix** in your mind, be frank now, doesn't it? We say it again, **E-Z-E,** pronounced Easy. Are **you** going to handle it or are you going to let the other fellow across the road get the biz. It's up to you.

JUST WASHES CLOTHES.
NO RUBBING.
CANNOT HARM ANYTHING.

Write us for Sample.

EZE Manufacturing Co.

Order through your wholesaler.

46 Front St East, TORONTO.

MANITOBA MARKETS.

WINNIPEG, September 25, 1899.

WHEAT—Along the Pembina and Southwestern railway deliveries have been heaviest. The points making the largest record for the week are Treherne, Methven, Deloraine, Altona, Plum Coulee, Winkler, Morden, and Boissevain. On the main line deliveries have been heaviest at Burnside, Griswold, and Virden. Although a very large number of threshing outfits were sold during the summer, owing to the immense crop, there do not appear to be enough to handle the crop as quickly as during the past two or three seasons. The weather, so far, has been all that could be desired. There is a general scarcity of teams to haul wheat from the threshers, or the deliveries would have been even larger. Already some of the elevators at country points are congested, and by the end of another two weeks almost every elevator in the country will be full. The predominating grade is still No. 1 hard, very little of anything else coming in. The farmers are well satisfied with the prices they are getting, but are not so eager to sell as in some former years. This is, no doubt, owing to the fact that little paper was carried over in many districts, and current paper will not fall due until October 1, when it is expected that the bulk of wheat in the elevators at that time will be sold. When the market closed at 1 p.m. to-day the quotations were: Spot wheat, No. 1 hard, 70c.; en route, 69¾c., and for delivery October 1, 69½c. At country points: 15c. rate of freight No. 1 hard, 57c.; No. 2 hard, 54c.; No. 3 hard, 49c.; 16 and 17c. rate of freight: No. 1 hard, 55c.; No. 2 hard, 52c.; No. 3 hard, 47c.; 20 and 21c. rate of freight: No. 1 hard, 54c.; No. 2 hard, 51c.; No. 3 hard, 46c.

FLOUR—Though prices have remained unchanged throughout the week the market is much more active and a very fair trade is being done. Quotations are: Lake of the Woods patent, $1.75; strong bakers', $1.55; Algoma, $1.35; XXXX, $1.05; Ogilvie's Hungarian patent, $1.75; Glenora, $1.55; Manitoba, $1.40; Manitoba 2nd Bakers', $1.20; Imperial, 95c.

CEREALS—The Ogilvie's oatmeal mills opened during the week and new rolled oats are offered at $1.85 for 80's; other cereals are without change. Millfeed is very firm and dealers are finding difficulty in complying with the demand. Bran is $10.50 per ton and shorts $12.50.

CURED MEATS—The market remains very firm and without change. Quotations are: Sugar cured hams, smoked, 14c.; bellies, 11½c.; backs, 11c.; shoulders 10c.; spiced rolls, 10½c.; picnic hams, 10c.

DRY SALT MEATS—Long clear bacon, 8½c.; extra short clear, 7¼c.; backs, 9c.; shoulders, 8¼c.

LARD—Pure lard in 20 lb. pails (Winnipeg rendered), $1.70; imported do., $1.60; pure lard, tierces, 7¼c.; 50-lb. tubs, 8c.

BUTTER—The market for creamery is very firm, with a tendency to higher prices. General quotation, 20 to 21c. point of shipment. It was ascertained that one of the largest creameries in the Province sold their early September make, for immediate shipment to the Coast, at 22c. This is thought to be an outside figure, however. The amount of creamery being made is small. Farmers are not paying much attention to their cows owing to the pressure of other duties, especially threshing, and it is likely that a goodly number of the creameries will close about August 1. Dairy butter is in more active demand, but the prices have changed but little, 11½ to 12c. country points for round lots of fresh-made, and 14 to 15c. for choice rolls nicely covered with cloth.

CHEESE—The market is very firm at from 11½ to 12c. The easier feeling reported last Saturday did not continue, as the market again stiffened with the advance at Montreal and is now very stiff at the figures quoted. There was a report that a carload of Ontario cheese was in transit and would be jobbed here at 12c., but the house supposed to be bringing it in declare that though they tried to buy in the East they could not get it at a price they could lay it down here to sell at any such figure. The Manitoba supply will very soon be exhausted, as, like the creameries, many factories will have to close about October 1, owing to the shortage of milk and also to the fact that few, if any, of the storage rooms at factories are suitable for curing cheese in very cold weather.

EGGS—This product is only arriving in limited quantities, the price being 16c. Winnipeg for fresh-gathered, subject to candling.

GREEN FRUITS—Lemons are still quoted at $4.50, but, before this is in print, will be $5 to $5.50. Oranges are without change, and the stocks are now very limited. Ontario apples are $3.50 to $4 per bbl., according to variety. Peaches will soon be over, the last car being booked to arrive on Tuesday; price, $1.25. Plums of all kinds from Oregon and Washington are $1.25 per crate. Ontario plums are over. Pears are $2.25 per case. Crabs are practically out of it, but small lots are quoted at 40 to 60c. per basket. Ontario grapes continue to arrive in prime condition. Quotations are: Concords and Niagara, 30c.; Rogers, 35c. The fruit market is very active, and the amount of preserving being done is unusually large. With the next consignment of Ontario tomatoes, the price will advance to 60c. per basket.

GROCERIES—Sugar has advanced ½c. on last week's quotation for granulated. This is the only change of price in the whole list of general groceries for the week.

CANNED VEGETABLES—The feeling continues stronger, and corn has again advanced in the East, but, as these goods are not yet on this market, quotations cannot be given.

THE . . .

Watson, Foster Company

Limited

Manufacturers of all grades of WALL PAPERS

Montreal, Canada.



The Factory Producing the Most Modern and Artistic Paper Hangings on the Continent.

Have you made your selection of Wall Papers for season 1899-1900? If not, now is the time to inspect our more-than-ever popular line. Our representatives are now on the road, and will have much pleasure in calling on you and showing you our new samples. The frequent introduction of up-to-date novelties, nobby styles, artistic gems, and popular sellers all through the extensive collection will render the ordeal a pleasing one to you. It will require very little or no argument to convince you that our assortment embraces the kind of papers you should have to hold your best trade and increase the volume of your business.

OUR { **HEAVY 21-INCH PAPERS** in Flats, Plain Varnish Golds, and Embossed Varnish Golds
INGRAINS—Most Fashionable Shades, with twelve handsome, remarkably rich matched Friezes
EMBOSSED PULP EFFECTS—the newest specialty out

Will accomplish the above results for you.

Note.---Freight equalized with Toronto for towns West of Belleville and West and North of Toronto.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

ADVICES from the Coast to September 16, state that the weather in the raisin-curing districts is favorable and that grapes are developing the necessary sugar to insure fine quality raisins.

According to The Astorian, of September 13, the run of salmon on the Columbia river has increased, the receipts at the canneries on the 12th being the largest since the fall season opened. The traps along the Middle river were doing particularly well, which promises that a large quantity of fish will be taken in this way this fall.

FIRST SALE OF JAMAICA ORANGES.

The first public sale in this city of new crop Jamaica oranges was held to-day. But 90 bbl. were offered, and they brought $6.37½ to $6.62½. Last year the first auction sale was held on September 26, and the prices realized $3 to $4.37½, but last year at this time there were still a good many Californian oranges about, while the new fruit is now coming in on a practically bare market.—New York Journal of Commerce, September 21.

SALE OF 50,000 CASES OF TOMATOES.

It is reported from Baltimore that Western packers bought 50,000 cases of tomatoes there yesterday, paying full prices, understood to be 62½c. net in the country. At the close the spot market here was firmer, and it was said to be doubtful if anything more could be picked up from second hands at 65c. less 1½ per cent. delivered New York.—New York Journal of Commerce, September 23.

CURRANTS IN GREAT BRITAIN.

The first two cargoes of new currants per Naranja and Wazzan, consisting of about 1,700 tons of all growths were shown on the market on Monday last. So far as can be judged from the fruit brought by these steamers the quality of the 1899 crop is somewhat inferior to that of its immediate predecessors, and the want of size and weight shown by most of the samples affords important confirmation of the more moderate estimates of the yield of this year's growth. So far as Provincial fruit is concerned, it is not unusual for the earliest shipments to be inferior to subsequent ones, as the former consist of the growth of districts which are not usually numbered among the best, and, moreover, the quantity of Provincial in the two first steamers is this year exceedingly small. An improvement may, therefore, be looked for in succeeding cargoes. As regards other growths, however, the same argument cannot be used, since, in the case of Vostizza especially, the first shipments are frequently among the best. The same is more or less true of the remaining growths except, perhaps, in the case of Gulph, of which hardly a sufficient quantity has arrived to provide a basis for the formation of a conclusive opinion. Patras and the better parcels of Amalias have found most favor with buyers, but the latter show the most marked inferiority of any growth, so far as size and weight are concerned. In Vostizza fruit, the only thing wanting is size, the quality of the fruit otherwise being satisfactory. Why our London buyers should insist so much on large currants to satisfy their requirements is somewhat of a mystery. The principal consuming districts of the country certainly give what would appear to be a well-deserved preference to smaller fruit, insisting only on a plump, well-matured, even berry and, consequently, obtaining the maximum of flavor and sweetness. In large fruit, on the other hand, if the best parcels of Vostizza are accepted, these latter qualities are usually wanting. The sale of new currants has certainly been much smaller up to the present than was generally expected. This may be accounted for by the large quantity of old fruit purchased recently, and by some slight disappointment as to the quality of the new. Prices also, although the wholesale markets had been prepared for the new level for some time past, are sufficiently above those of previous years to induce some caution on the part of grocers. This caution can only be considered as wise ; but, at the same time, as is now seen, shipments are at present taking place wery slowly, and the quantity of currants to be placed on the London market during September will be small.—Produce Markets Review, September 9.

CANNED SALMON IN LIVERPOOL.

The Liverpool correspondent of a London, England, trade paper of September 9, says: "There is an excellent demand for salmon of all kinds, the deliveries from public store for the last month being heavier than any recorded since the statistics have been kept. Talls are now in most request, and prices for forward delivery show a considerable advance on late quotations. There are still some good values offering in flats, but it is generally thought that the appreciation in talls will have a favorable influence on the values of flats."

The Franco-Canadian Soap Manufacturing Co., Montreal, has applied for charter.

Empire Smoking Tobacco

Ask your wholesaler for a sample caddy of

EMPIRE

at

36 cents.

5, 10 and 15 cent Plugs

Big Plugs

FOR

Little Money

Empire is a fine, cool smoke, and is sure to please. It is the largest, cheapest and best in Canada.

Made by the

EMPIRE TOBACCO CO., Limited

Granby, Que.



We never weary singing the praises of

Keen's Mustard

Its reputation of one hundred and fifty seven years has been made

On Quality.

Current Market Quotations for Proprietary Articles

Sept. 28, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases, per doz	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1¼ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " "	1 20
½ " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

OCEAN WAVE BAKING POWDER.

	per doz.
No. 10, 5-ounce Cans, round or square, 4 doz. in case	$0 75
½-lb. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only, ½ and 1 doz. cases	5 75
5-lb. Cans, round only, ½ and 1 doz. cases	9 00

BLACKING.



P. G. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs.	$4 00
" 6, ¼ "	4 50
" 8, ½ "	7 25
" 10, ¼ "	8 25
" 10, Jet Enamel	8 25

CARR & SONS.

	per gross
No. 2—¼ gross boxes	2 70
No. 4—¼ gross boxes	5 75
No. 5—¼ gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " " "	3 60
No. 3 " " " "	4 50

	per doz
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—



	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gross
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish ¼ gross cases, pressed top tins.	12 00
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases. French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50



United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No, 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	0 03

BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY	doz. net
Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c. bars	$1 20
" " (in cream pitcher) 36 5c. bars	1 20
" " (in sugar bowl) 36 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00

In the Name

"Benson" and "Edwardsburg" there is a sure profit to the grocer who sells Starch, because **Edwardsburg Starch** is known by, and sells on its merits. It is not a new thing or an experiment—it has been tried for over forty years and not found wanting in any vital part. Whether it be for the laundry or for cooking, if the name

"Edwardsburg" or "Benson"

is on the package, a grocer's profit is absolutely assured, because **that package will sell.** You won't have to stop to explain the virtues of the Starch, because its high quality, its absolute purity, and the unvarying evenness of the grade is known by cautious buyers all over Canada.

Benson's Prepared Corn.
Edwardsburg Silver Gloss Starch.
Benson's Enamel Starch.

Starch.

THE EDWARDSBURG STARCH CO., Limited
Cardinal, Ont.

Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. piece	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

BISCUITS.

PEEK, FREAN & Co.

Metropolitan mixed	40 lb. tins 10c.
Florence Wafers	8 lb. tins 36c.
Venice Wafers	8 lb. tins 36c.
Florence Wafers	Small tins $3.70 per doz

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caracoas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caracoas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	
" ½ lbs. 12 lb. boxes	

WALTER BAKER & CO.

Cocoa, ½'s	0 52
Premium Chocolate, ½'s	0 45
Webb's Cocoa Powder, ¼'s	0 30

JOHN P. MOTT & CO.'S.
R. S. McIndoe Agent, Toronto.

Mott's Broma per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.		29
" " ½ lbs.		28

CHEESE.



	Per doz
MacLaren's Imperial—	
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.

	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 32
Jersey "	0 29
Rajah "	0 20
Old Government Java	0 28 0 30
Maracaibo	0 18 0 20
West India	0 16 0 18
Rio, choice	0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—



1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	4 00
8	" " "	6 00



P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz, " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs	1 30
" " 6-lb. "	2 60
Flexman " 3-lb. "	1 30
" " 6-lb. "	2 60

GELATINES.

COX'S

4's or quart size	1 10
8's or 2 quart size	2 20

RECKITT'S Blue and Black Lead ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
GUELPH, ONT.

PAILS

"SUITABLE FOR"

Baking Powders
Cocoanuts
Confectionery
Mustards
Spices
Washing Compounds

ALL KINDS OF WOODENWARE KEPT IN STOCK.

Manufactured by
The Wm. Cane & Sons Mfg. Co., Limited
Newmarket, Ont.

Sole Agents:
BOECKH BROS. & COMPANY
Toronto, Ont.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
118 King St. East, **TORONTO**
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

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The Canadian Press Clipping Bureau,
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TELEPHONE Main 1255. ...MONTREAL



Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.
TORONTO AND MONTREAL.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY, DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by
THE EXPRESS ROLLER MILLS
WM. MACK, Proprietor. **CORNWALL, ONT.**

MONSOON
INDO-CEYLON TEA.

Money Well Invested.

When you buy a case of Monsoon Indo-Ceylon Tea, you have spent the best fifteen or eighteen dollars you ever spent in your business career. In the event of you wishing to go out of business, or for any other reason under the Sun you may want ready cash, you can always realize on "Monsoon," as you can ship any you may have in stock back to us and get exactly what you paid for it.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade		1 50
Clear Jelly Marmalade		1 80
Strawberry W. F. Jam		2 00
Raspberry " "		2 00
Apricot " "		1 75
Black Currant "		1 85
Other Jams, W. F.	1 55	1 90
Red Currant Jelly		2 75

All the above in 1 lb. clear glass pots



P. G. JELLY POWDER.

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate, 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06¾
7-lb. wood pails, 6 " " "	0 06¾
14-lb. wood pails, per lb.	0 06¾
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$11 00
per case of 3 doz., net	2 75
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

	per gross.		per gross
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
½ lb. tins, 4 doz. in case, per doz.	0 65
⅞ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. btls, all tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.		2 30
Corked (pints),	"	1 90

SODA.—C BRAND



Case of 1 lbs. (containing 60 pkgs.), per box, $3.00
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.
Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00
Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box $4 00
Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-16 lb.. and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.



A. P. TIPPET & CO., AGENTS

Maypole Soap, colors per grs. $10.20.
Maypole Soap, black, per grs. $15.30.
Oriole Soap, per gross, $10.20.

Gloriola Soap, per gross	12 00
Straw Hat Polish, per gross	10 20

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per b
No. 1 White or Blue, 4-lb. cartons	0 05¼
No. 2 " " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 07½

Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.





KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 / 0 08½
PURE	40-lb. boxes 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07
OSWEGO CORN STARCH.	For puddings, custards, etc. 40-lb. boxes, 1-lb. packages	0 07¼

ONTARIO STARCH } 38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS { Silver Gloss	0 7½
" Pure	0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4½
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05¼
4 lb. canisters, cases 48 lbs	0 5¼
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in case	0 07
Kegs, extra large crystals, 100 lbs	



Brantford Gloss—
1 lb. fancy boxes cases 36 lbs. 07½

Canadian Electric Starch—
40 packages in case 3 00

Celluloid Starch—
bxs. 45 cartons per case 3 50

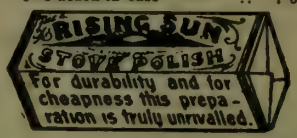
Culinary Starch—Chal· Prep. Corn—
1 lb. packgs. boxes 40 lb 0 04½

No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs. 0 06

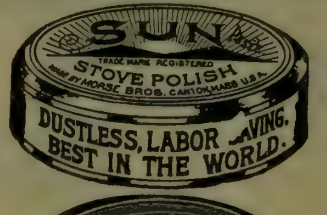
STOVE POLISH.



No. 4—3 dozen in case (net cash)	$4 50
6—3 dozen in case " "	7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00





Tiger Stove Polish, ¼ gross boxes, large. per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" " 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's	1 75



SILVERINE. Per gross.

No. 4—5c. size	$3 85
No. 6—8c. size	5 50
No. 8—10c. size	6 60



TEAS.

SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's	0 20	0 25
" ½'s	0 21	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each 60 1-lbs.		0 35
" " 60 ½-lbs.		0 35
" " 30 1-lbs.		
" " 120 ½-lbs.		0 34



Ceylon Tea, in 1-lb. and ½-lb lead package black or mixed.

Black Label, 1-lb., retail at 25c.	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c.	0 22
Green Label " 40c.	0 28
Red Label " 50c.	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Empire, 3's, 4½ and 9's	0 36
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44

WOOL SOAP.

SWIFT & CO., CHICAGO.

Wool soap, 100 10-oz. bars to box	$7 75
Wool soap, 100 6-oz. bars to box	4 75

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

Matches—	5-Case Lots.	Single Case.
Telegraph	$3 20	$3 40
Telephone	3 05	3 25
Tiger	2 90	3 10
Empire, (slide box)	2 25	2 35
Safety, Capital	2 75	2 90
Parlor, Eagle, 200's	1 30	1 40
" " 100's	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 45
" Improved Globe	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35
F.o.b. Toronto.	
Matches, Kodak, per case (10 gross in case)	68

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labelled Tins.

SPECIAL AGENTS — 14 lb. Boxes.

For the entire Dominion, **C. E. COLSON & SON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** Manitoba **Buchanan & Gordon, Winnipeg.**

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1st. Because it is built on scientific principles, having insulated walls it is easy on Ice.

2nd. Because the system of circulation of air is perfect.

3rd. Because it is well built.

Further information can be obtained in catalogue which is free.

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you are after, write us.

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Grain or Root Baskets
Satchel Lunch Baskets
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or any other kind of baskets, let

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Now, and we will quote you best prices. We are headquarters for baskets.

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Always Trustworthy

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ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

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Reserve Fund..... 1,500,000

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Fine JAPAN RICES

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SNOW JAPAN,
JAPAN ICE DRIPS.

MOUNT ROYAL MILLS BRANDS

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MOTT'S

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.



The Leader Lawn Swing

Children's Delight, Satisfying to all, Perfectly Safe, Very Strong, Most Restful and Invigorating.

ORDER NOW.

THE DOWSWELL MANUFACTURING CO., LIMITED,
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Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER

The Best Grocers make a point of Keeping it always in Stock.

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Everything used in the manufacture of *Wethey's Condensed Mince Meat* is "up-to-date," pure and wholesome. All *"Up-to-date"* grocers have it. *Have You?* You need have no hesitation in offering it as the *Best.*

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Sole Manufacturer. ST. CATHARINES.

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PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS
KIPPERED HERRINGS in Tomato or Shrimp Sauce.

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The original and only Genuine Preparation for Cleaning Cutlery. 6d. and 1s. Canisters.

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KNIFE POLISH

JOHN OAKEY & SONS, LIMITED

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VOL. XIII. TORONTO AND MONTREAL, OCTOBER 6, 1899. NO. 40.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

COLMAN'S MUSTARD

BEST ON EARTH

A Favorite Already

PEEK, FREAN & CO.'S
FLORENCE WAFER

It is only a short time since we commenced the manufacture of this novelty, and it has become a favorite already. This is not altogether surprising, for it is a line which requires very little pushing, and generally sells easily wherever shown. We put up "Florence Wafers" in **three** different flavorings, namely, Raspberry **and** Lemon (**assorted**) and **also Coffee Flavor.** Don't miss sampling these for they are sure to be a very popular variety, and there's money for you in the handling of them.

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Corn Brooms

BROOMS

"Rose"
"Pansy"
"Thistle"
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"Shamrock"
"Daisy"
"Tulip"
and
"Good Luck"

• • •

Always reliable and as represented.

STANDARD BRANDS

"GEM"
"WIRE"
"SNOW"
"CORKER"
"HEARTH"
"LA BELLE"
"BARBERS'"
"TRAVELLER"

Wood, Bone, Nickel, Silver and Plush Handles.

Large Variety. Low Prices.

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Grocers who sell Heinz Sweet Pickles make permanent customers.

There are 57 varieties of Heinz Pickles and Pure Food Products.

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Half the labor in half the time, and no rubbing to wear out the clothes, better and cleaner washing with a soft smooth finish that makes ironing easier, and the articles keep clean and wear longer.

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COTTON CLOTHES LINES

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Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers

See that you get them.

Buy Crest Brand Extracts

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BAKING-POWDER. TRADE MARK

COFFEE, EXTRACTS, MUSTARDS, AND SPICES.

BEARING THIS TRADE MARK ARE GUARANTEED

Noted for their

Purity Strength and Flavor

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THAT QUEEN OF
HOME DYES

MAYPOLE SOAP?

The only DYE that washes and dyes at the same time.

The only DYE that does not require different packets for Woolen, Silk, or Cotton.

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A SPLENDID ARTICLE.
PAYS A GOOD PROFIT.

Lazenby's. A name familiar to England's Nobility for over **100 years**—"E. Lazenby & Son." Lazenby's Jelly Tablets are made from absolutely pure materials. The fruit, flower, wine and spice flavors are Nature's own. Thirteen different varieties—each one of the very highest quality. "Profitable to use—profitable to handle."

Jelly Tablets.

Stephen's Pickles. Good, sure profits in handling them, because they always sell for what they are when you first buy them—they do not lose their sharp, piquant flavor, because the Stephen's Vinegar they are pickled in is absolutely pure Malt Vinegar.

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Three Strong Points Make The Perfect Whole.

The most economical woman in the world dislikes to **experiment** in her cooking. If she can save money in no other way she is not going to run chances of spoiling her "baking" and ruining her temper by the use of inferior Flavoring Extracts.

Few women are "a penny wise and a pound foolish," especially when their labor, skill and time are at stake in the kitchen. It pays a grocer to please a woman—**the grocer that a woman trusts obtains that woman's permanent trade!**

Jonas' Flavoring Extracts

have been on the Canadian market for 30 years, and their sales have increased steadily from year to year. They are absolutely free from adulteration of any sort or nature. They have the true, delicate richness of the fruit, flower or spice which they represent—**they have great strength.** They combine these three strong points and make a perfect whole—they lack absolutely nothing that will win a woman's confidence and induce her to keep on buying them. **Their great strength makes them the most economical extracts that a woman can use.** All flavors and each one is "best."

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Two Brands are not all.

For a better and better Cigar business I would suggest that grocers do not confine themselves distinctly to my two brands that have been advertised so extensively, namely: the "Pharaoh," 10-cent cigar and the "Pebble," 5-cent cigar.

It is well to carry an assortment of other brands that I make—the "Pharaoh" and the "Pebble" are simply my leaders to attract your trade. My price list gives in detail a number of brands that it will pay a grocer well to stock up with. Two brands are not all that a grocer should keep. I speak from experience. Write me for fuller information on the subject—it will pay you to do so to-day.

J. Bruce Payne, M'f'r.,
Granby, Quebec.

THROWING AWAY advantages offered is just as easy a way of losing money as is selling goods below cost.

When you omit to carry a stock of

CROWN FLAVORING EXTRACTS

you are throwing away both advantages and money—

as they always give your customer perfect satisfaction and you better profit and increased trade. What more do you want? Order now and save your custom and trade.

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J. K. MACDONALD, Managing Director



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The Grocer's Ideal Pickle

"Sterling" brand pickles have become the ideal pickle of the consumer. By attractive and judicious advertising in general newspapers these pickles have become well known in all parts of Canada, and they have measured up to expectations in every case.

An article of merchandise that receives the favor of the buying public becomes the favorite with the trade.

No mistake will be made by any grocer keeping on hand steadily a stock of these pickles—made of the best-grown Canadian vegetables—in Canada's largest pickle factory.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.



THERE'S COMFORT IN A CUP OF GOOD HOT

COFFEE

THESE COOL MORNINGS. OUR LINES ARE COMPLETE. IF YOU ARE NOT ON OUR LIST OF BUYERS IT WILL PAY YOU TO GET THERE. SEE OUR TRAVELERS.



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We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

Our latest novelties; **Corrugated Y. & S. Stick Licorice**, packed 80 sticks in wood box; **Manhattan Wafers, in Pliable Licorice**, 2½-lb. boxes.

YOUNG & SMYLIE

Established 1845. **BROOKLYN, N.Y.**

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

"Truth is Mighty"

and it will prevail—we advertise plain, truthful facts about "Gold Dust" Corn Meal. We guarantee the quality to be as represented—if you should ever find it otherwise return the Corn Meal and get your money back.

It is clean, **no black specks in it.** The grains are evenly cut. The color is a bright, golden yellow, because there is very little bran in it. It is not a light, floury powder, because it is made by the American Process and is **Corn Meal and nothing more.** "The Corn Meal of highest quality."

"Gold Dust" Corn Meal.

The Tillson Co'y, Limited, Tilsonburg, Ont.

CEYLON and INDIAN

Machine-made

TEAS

have stood the test for years.

They were, are now, and always will be

The cleanest, purest and best Teas on the market

barring none.

Up-to-date Grocers sell them.

PARADISE BRAND SELECTED CURRANTS.
CAREFULLY SELECTED BY THE GROWERS BY APPOINTMENT – W H GILLARD & CO. – SOLE AGENTS. HAMILTON, ONT. FOR CANADA

These brands are a guarantee of the highest grade of Currants grown in Greece.

Specially selected and packed for

HAY CASTLE BRAND CHOICEST SELECTED CURRANTS
CAREFULLY SELECTED BY THE GROWERS BY APPOINTMENT – W H GILLARD & CO. – SOLE AGENTS. HAMILTON, ONT. FOR CANADA

W. H. GILLARD & CO., Wholesale Grocers, Tea and Coffee Importers, **Hamilton, Canada**

Machine-made Fancy Biscuits

BY AUTHORITY

The founder of this company was the inventor and original manufacturer of **MACHINE-MADE BISCUITS.** We are still to the fore in biscuit-making, and enjoy the distinction of

BISCUIT MAKERS TO H.M. THE QUEEN

Our Royal Warrant is dated May 8, 1841, ten years after the establishment of the business. We are, therefore, the oldest house in the trade.

CARR & CO., Limited, **CARLISLE, ENG.**

Agents for Canada:
MAGOR & CO.,
Montreal.

THE SAUCIEST OF SAUCES.

PATERSON'S

ossesses a eculiar iquancy, and is more generally used than other

SAUCES.



Paterson's Wor'ster Sauce is the best value on the Market.

PREPARED BY—
R. PATERSON & SONS, GLASGOW.
Manufacturers of the celebrated "PATERSON'S CAMP COFFEE ESSENCE," and "PATERSON'S 'EUREKA' PICKLES."
Agents:—
ROSE & LAFLAMME, MONTREAL.

Batty & Co.



ESTABLISHED 1824.

LONDON.



OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, OCTOBER 6, 1899. NO. 40.

HINTS ON KEEPING CHEESE.

SWISS cheese should be kept in a cool cellar, not exposed to a draught; when cut, cover the same with a salt sack saturated with water and kept moist; in fly time, vinegar is better than salt water. Never let a loaf stand on its edge, as it is apt to break or crack on the inside. Do not lay more than two cheese together, as there is danger of injuring the one underneath. Parties retailing Swiss should keep the part exposed covered with a glass globe; this prevents loss in drying out, and sells better. It is not safe to carry stock longer than three months, as it is apt to get hard and brittle.

SAP SAGO AND PARMESAN

cheese are good one year, and sometimes longer, if a little care is taken to keep them cool and not exposed to insects, light, or draught. It is a very good plan to wrap Sap Sago cheese in tinfoil when exposed for sale, but the best plan is to place them under a glass globe. If neither of these are done, they will crack and break and be worthless in a short time; it is much the same with Parmesan cheese.

ROQUEFORT AND GORGONZOLA.

It is a well-known fact that these cheese are very brittle and break easily, and great care must be taken in handling them. Care must be used in removing them from the packages, and when once removed do not place them more than two high, as the weight of the upper ones cracks those underneath. It is very important to keep these articles, as well as others mentioned, free from draught and as cool as possible, not allowing them to freeze. The best way to retail a Roquefort or Gorgonzola cheese is to take and cut them in quarters and eighths, and wrap each piece in tinfoil and mark the price on the piece; this can be done at any slack time, and when busy with customers they will not be obliged to wait while you cut, weigh and wrap the cheese. This plan has been tried by many of the largest stores as well as the small ones, and it works admirably. Glass covers should also be used.

CAMEMBERT

should be kept in a cool place; if not very soft, keep them from air; but if soft, they will harden by being exposed; if they become too hard, they will soften by being placed under a glass globe. Do not buy more than a week or ten days' supply, as they do not improve by age. They are received by every French steamer.

LIMBURGER CHEESE.

That made in summer should be used before January 1; the September and October cheese will keep all winter. Keep in a cool cellar, turn the boxes over every two or three weeks. We recommend wrapping in parchment paper, as the foil is heavy and will turn the cheese black in two or three weeks' time. If the cheese are inclined to get too soft, put sticks between the boxes to keep them from heating. Those exposed for sale should be kept under a glass cover.

MUNSTER

cheese is dangerous to keep any length of time. We would recommend not laying in more than four or six weeks' supply. They may be kept a long time by taking them from the box every two or three weeks, and rubbed with the hands until grease appears on the outside. Glass globes are very necessary when exposed on the counter.

HAND KASE

should be left in the original boxes; turn the boxes every few days, and, when retailing, remove only a few from the box and keep under a glass cover; never get more than two weeks' supply at one time.

NEUFCHATEL AND PHILADELPHIA CREAM

keep best exposed to the air; do not cover them, as they are apt to mould. Do not get more than one week's supply, as they are better fresh.

FROMAGE DE BRIE

keep well in the original boxes. If they should get soft, will harden by being exposed to the air by removing the cover from the box and putting them in a cool place. If too hard, can be made soft by putting them under a glass cover. If the wrappers become soiled or moulded, it is well to rewrap them in fresh paper.

DAIRY OR STORE CHEESE.

If bought in bulk, the boxes should be turned over every two or three weeks. When exposed for sale, a glass cover is good to keep it moist and free from dust. Sometimes a little butter spread on the side of the cheese not used keeps the same from wasting and drying.

ENGLISH DAIRY

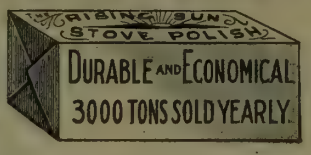
cheese should be treated the same as store cheese, except that the cheese should be greased occasionally. Greasing will improve them very much, and they will cut better. The older an English cheese becomes the finer it is considered to be, although it will crumble when cut. This is to be expected.

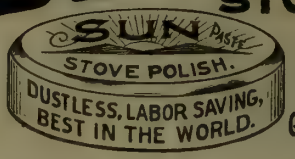
EDAMS

are better in foil; this prevents, to a great extent, drying out; but when not in foil, it is well to grease them occasionally. We have known them and pineapples to keep well all summer by being well oiled and wrapped in brown paper, then placed in paper bags, separate, with insect powder,

RISING SUN STOVE POLISH and SUN PASTE STOVE POLISH

IN CAKES
WELL KNOWN AND RELIABLE.





IN TINS
GUARANTEED TO THE TRADE

The Rising Sun Stove Polish—and—The Sun Paste Stove Polish

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

and hung up in an ice-house or cool cellar. This plan we have known to work well, and the idea was given us by one of the oldest grocers in this city several years ago.

During hot weather most all kinds of cheese should be kept on ice.—Alvah L. Reynolds, in American Grocer.

HISTORY OF THE TEA-DRAFT.

The tea-draft has obtained for centuries, and was not brought into existence to compensate dealers for stray bricks, pieces of lead, and other substances, the use of some of which as make-weight is not unknown even at the present day. Long before the East India Company was given a monopoly, Dutch merchants were in the habit of supplying this market with tea and of accompanying their wares to London, not only to effect sales, but to obtain personal possession of the sums realized. They were obliged to lodge with citizens engaged in trade, and the latter had to guarantee that they were peaceable and respectable, and be responsible for their conduct. Naturally, they lodged with customers, who, as recompense for free lodging and the giving of what was practically bail for their behavior, were allowed a full 1 lb. in addition to any fraction thereof off the weight of each package. In 1721, this continental trade, which was taxed at the rate of 10s. per lb., against 4s. on that imported from the East India Company's territories, was prohibited on the representation of the latter that the duty could be more easily and less expensively got from them than from a number of importers. Although this proposal commended itself to the Government and the company obtained a monopoly, it was not until 1784 that they were allowed to collect the duty and pay it over to the Government. The Dutch having given dealers the 1-lb. draft, the East India Company, who always had the smuggler as a formidable competitor, were obliged to continue the custom.—Planting Opinion, Madras.

WHEAT AND FLOUR IN P.E.I.

THE growing of wheat is becoming an important division of farming in Prince Edward Island, and would doubtless be still greater if facilities for milling were as abundant as desired. The flour mill which has been conducting operations at New Glasgow for the past four years with much success announces its readiness to take all the wheat that can be offered them by Island growers, and Montreal prices will be paid for the same.

There is no more necessary requirement in these Martime Provinces than an increased number of flour mills. The supply of wheat and the question of freight on it from Western points has ceased to be of as much importance as in the past and it no longer can be advanced as an argument against the increasing of our milling facilities. Home-grown wheat from various farming portions of these Provinces sufficient to keep busy a score of such mills, we believe will be only a matter of time. We, of course, can never hope to grow wheat in such quantities as will permit us to be exporters, but our own requirements are large and increasing, and we have in them alone a capital field for development.

While referring to a topic of interest to Islanders, we note with pleasure the announcement that a line of direct sailings fortnightly between Charlottetown and Liverpool, England, has been practically arranged for. The steamships to be engaged for this purpose are to be large and thoroughly well equipped with all the most modern requirements in the way of cold storage and other requisites in marketing perishable produce. The service was expected to have begun on September 6, and will afford Island shippers an opportunity of putting their cheese, butter, eggs and fruits on the British markets in the quickest possible time and in the best condition, and at freight rates that will be as low as though shipped from Montreal. It is stated that about six trips will be made, and as the steamers will be in the vicinity of 4,000 tons burden each, they should enable our friends over in the "Garden of the Gulf" to add a nice size figure to the right side of their ledgers this season. A sum of $7,000 has been voted by the Dominion Government to aid in the good work, and we have every reason to suppose the experiment will prove so successful that it will become a fixture in the commercial life of Prince Edward Island. The saving in freights alone from the source of growth to Montreal in those days of narrow margins means a fair profit, besides there is the further advantage that all delays and repeated handling of shipments are avoided and the goods placed in the most desirable condition as to freshness and quality.—Maritime Merchant.

JOHN H. PARK DEAD.

John H. Park, a prominent figure in Hamilton wholesale grocery circles from 1870 to 1892, died at his home in that city on Wednesday, September 27. The late Mr. Park came from County Donegal, near Londonderry, Ireland, in 1843, when but a year old, with his parents, who settled in Toronto, whence they moved to Hamilton ten years later. Mr. Park began his business career in Hamilton as a clerk with the late G. J. Forster, wholesale grocer, of that city, about 1860, and continued at the business till 1870, when Mr. Forster died. Mr. Park was then admitted into partnership by the firm R. A. Lucas & Co., which then became Lucas, Park & Co. This firm continued under that style until 1892, when Mr. Park retired.

Since his retirement Mr. Park has continued to reside in Hamilton. For the past four or five years he has been troubled with Bright's disease, and for the past year has been confined to his house. He was unmarried.

The demand for lumbering tools and supplies has been very brisk since August, and camps are started much earlier than in former years ; a good season is expected, as prices are away up and labor very scarce,

Popular Seller is **SHINON**

We have No. 1, 2 and 3, Liquid Metal
No. 21 and 22, Paste Metal
No. 31, - Bar Polish
No. 41, - Silver and Glass

LUCAS, STEELE & BRISTOL, - - HAMILTON.

IN STORE

KUX JOY....

Pound Cartons, Amalias Currants in 36-lb. cases (packed and cleaned in Greece).

Crosse & Blackwell's New Peels

Lemon, in 1-lb. Cartons. Orange, in 1-lb. Cartons.
Citron, in 1-lb. Cartons. Assorted, in 1-lb. Cartons.
Also in 7-lb. Tin and Wooden Boxes.

FINEST BOSNIA PRUNES—1 Car Just in Store.

JAMES TURNER & CO., - Hamilton.

BUY LIGHT

Don't stock too heavy with Condensed Milk, but buy in small quantities and buy often. **"Reindeer" brand,** always the same, always good.

New Season's Tea

Japan, Ceylon, Assam and China

We are offering exceptional value in all lines. See our travellers or write us for samples.

T. Kinnear & Co.,

Wholesale Grocers, 49 Front St. East, Toronto.

BY-PRODUCTS OF CORN.

"IT is doubtful," says The Chicago Tribune, "if the happy farmer, as he looks out over his acres of splendid corn, realizes how many new uses science has found for the product of his fertile fields. Corn, so long neglected, has within the last few years advanced rapidly in importance, not only as an article of food, but as raw material from which at least 20 manufactured compounds are produced. If the corn crop promises to be the greatest on record, it is also true that the demand for corn will be equally as great. The fluttering green pennons on a thousand western prairies are the signal to all the world that King Corn has come again into his own.

"One of the most important recent developments is the use of corn in the manufacture of smokeless powder. Hundreds of thousands of gallons of distilled spirits, made from corn, have already been used by the great governments in making the new explosive, and until universal disarmament becomes more than a dream, the demand for corn for this purpose must constantly increase. In this view of the case, an increase in standing armies will be of value to the farmer, who may also look at the increased military activity in the far East and in Europe without regret.

"More important still to the farmer is the fact that 20 articles of commerce are produced from corn. Some of these corn products promise to attain wide use, and their manufacture may develop into important new industries. Here is the list of manufactured products for which corn furnishes the raw material :

Mixing glucose	British gum
Crystal glucose	Granulated gum
Grape sugar	Gum paste
Anhydrous grape sugar	Corn oil
Special sugar	Corn oil cake
Pearl starch	Rubber substitute
Powdered starch	Gluten feed
Refined grits	Chop feed
Flourine	Gluten meal
Dextrine	Corn germ.

"Every particle of the grain, including the cob, is manufactured into some useful product. A market is found among refiners of table syrups, brewers, leather manufacturers, fruit preservers, confectioners, druggists, cotton and paper mills, paper-box makers, mucilage and glue-makers, table-oil and lubricating-oil mixtures, shade-cloth manufacturers, paint grinders and manufacturers of fibre. This long list gives an idea of the large number of important industries which are now dependent, to an extent, on the product of Western corn fields.

"Greatest in the promise of future developments is the use of a corn product as a substitute for rubber. This new rubber, which is made from the waste of ordinary corn, will, it is predicted, soon be used in the manufacture of all rubber goods, and, it is expected, will cheapen the price of those goods 25 per cent. It can be produced, so its inventors claim, for 6c. per lb., and, in connection with an equal quantity of Para rubber, can be used in the production of all classes of rubber articles.

"In addition to the above comparatively new uses for corn, it should not be forgotten that the Indian corn propaganda is doing good work, both in this country and abroad, in demonstrating the great value of corn as a food. It is expected that the exhibit to be made at the Paris Exposition will give a great impetus to its use in Europe."

A despatch from Vancouver, of September 21, states that Kahe Otani, multi-millionaire tea grower, and one of Japan's most prominent merchants, arrived on the Empress of India and left for Philadelphia, where he will represent Japan in the Congress of Commerce which meets on October 10. Otani is chairman of the Yokohama Chamber of Commerce, chairman of the Central Board of Tea Traders' Guild, and a member of the Japanese Government High Council for Agriculture, Commerce and Industry.

Which Would You Rather Sell ?

Cheese that is hard to keep, that involves a great deal of waste, that can never be depended on,

OR, the cheese that everyone likes and wants,—

Imperial Cheese

GREEN RIOS

We have another carload of these popular Coffees arriving this week.

Fine clear bean. Price away down.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

STORES IN MODERN JERUSALEM.

By Finley Acker.

TO ascend or descend its narrow streets or alleys, for none are level, and to pass under their low vaulted ceilings, reminds the traveler of subterranean passages or catacombs. The arched vaults or caves lining these alleged streets in the business portion of the city furnish the shops for the trading among the natives. They are usually large enough to allow goods to be piled upon the three sides of the vault, with sufficient room in the centre for the proprietor (who performs all the various functions incident to shop-keeping), and additional space for two, and sometimes three or four, customers ; but four is generally the limit. One vault may dispose of dry goods, another notions, another groceries, another fresh meats, another sandals and slippers, another tinware, another wax candles and religious emblems and so on until one or more vaults may be found for the sale of all such articles as are commonly used by the natives.

But Jerusalemites don't believe in encouraging the department store idea. Each little shop has its separate proprietor, and the value of the entire stock of the average store would not equal the amount of a single good-sized sale in many American retail stores.

The Oriental method of trading is unique. The customer asks the price of an article, and the shopkeeper names it, declaring at the same time with the utmost fervor, that never before had he named so low a price. The customer thereupon cautiously offers a fraction of the price named, and calls, with equal fervor, upon a number of the saints in her vocabulary to witness that she will not pay any more. The storekeeper then slightly modifies his former price, but, at the same time, ejaculates a prayer to be forgiven for making such a sacrifice. The customer then makes a slight advance, and calls upon some more of her patron saints to witness that she will absolutely pay no more. And thus they make their adroit moves back and forth, until a price is finally agreed upon, and both instinctively offer up a secret prayer of thanksgiving for having so satisfactorily outwitted the other. — Chicago Grocer.

SHE WANTED A MAN.

Over in the land of Jersey, says an exchange, there are many truck farmers, most of whom are women, if you will have it so. They are an industrious and penurious class, who sell their produce from house to house in neighboring towns, and are generally known as "country pedlars." The term is purely local and means the farmer who peddles his own growings, though some of them have been known to go to the markets of the city for their goods, and sell them as their own growth. One, whom we have in mind, is a woman, who works hard, is a widow and is on the scout for a husband.

The other day she met a fellow pedlar who struck her as a likely successor to the departed one. So she said to him :

"Me have $800 in de bank, have got four cows, two horses, ten pigs, five tons of hay, a house and some acres of land. I like your ways, and I wants a man to dig in de ground, carry de swill, milk de cows and peddle de farm stuffs. Would you like me enough to do that ? "

The man said :

"If I am to do all that for the sake of being your husband, what is left for you to do ? "

"Oh," says she, "I have got 10 children to care for."

"Good heavens! "

And negotiations stopped on the spot. The facts here stated are true, and we can put any "willing worker" in negotiation for the hand of the relict, for the man pedlar told us the story himself.

Those who doubt that there is no chance for some men in this world should read the above facts carefully and ponder thereon.

EARLY CLOSING IN GLASGOW.

There is an early-closing agitation in Glasgow. On Wednesday, September 20, a concert was given by the South Side and District Shopkeepers' and Assistants' Early-Closing Association for the purpose of raising money and giving the public the association's reasons for desiring early closing. As first class talent was provided, the attendance was large, and the programme excellent. During the evening two speakers championed the cause of early closing. They gave the reasons for wishing shorter hours, which are summed up in the following resolution which was put before the meeting and carried unanimously :

That this meeting, being of the opinion that the present shop hours are unnecessarily long, and are injurious to the well-being of all, more especially to the young, therefore resolves to support the present early-closing movement, and pledge themselves not to shop after 8 o'clock ; and, further, resolves to support the principle of Sir John Lubbock's Shop Hours Bill, and that copies of this resolution be sent to the local members of Parliament.

The Bill of Sir John Lubbock, mentioned in the resolution, stated that at the instance of three-fourths of the shopkeepers in a locality all may be compelled to close at a fixed hour. Though this association is not yet backed up by the necessary three-fourths, their supporters are said to be steadily growing in number. Besides swelling their campaign fund, the concert helped to increase public interest and sympathy in the early-closing movement.

FINE QUALITY VALENCIAS.

Now that the market is well supplied with Valencias, remarks a London, Eng., trade paper, the most noticeable feature is the large proportion of really fine fruit, and also its uniformly good condition. Prices have now settled down to what may be considered a reasonable level, and the heavy clearances show that there are not a few buyers who are taking advantage of the excellent value offered and covering a portion of their requirements. A few parcels of fruit rather out of condition have been sold at rather lower rates than previously, but values for good medium and fine qualities are practically unchanged.

MANITOBA MARKETS.

WINNIPEG, October 2, 1899.

WHEAT—The trade throughout the week has been somewhat dull, as the principal shipments by farmers have been on consignment, and the elevators have bought comparatively little. The weather has continued ideal for threshing, and operations in that line are being pushed forward with the greatest vigor. Owing to the crop being perfectly dry and very free from weeds, it is easy to thresh, and better time is being made. Through the southern, southwestern, and middle portions of the Province a large proportion of the threshing is already completed, but in the Dauphin district, Minnedosa district, and northwest of that, and the Northwest Territories it is not much more than well under way. The market for the week has been an advancing one, and to-day at local points there is considerable excitement. As high as 61c. on a standard rate of freight has been paid at several points, and at one or two others 60c. The general market, however, closed as follows: 15c. rate of freight—No. 1 hard, 58c.; No. 2 hard, 55c.; No. 3 hard, 50c.; 16 to 17c. rate of freight—No. 1 hard, 57c.; No. 2 hard, 54c.; No. 3 hard, 49c.; 18 and 19c. rate of freight—No. 1 hard, 56c.; No. 2 hard, 53c.; No. 3 hard, 48c.; 20 and 21c. rate of freight—No. 1 hard, 55c.; No. 2 hard, 52c., and No. 3 hard, 47c. Present cash price afloat Fort William and for October deliveries No. 1 hard, 71c.; No. 2 hard, 67½c. There is not a sufficient quantity of any lower grade going forward to establish a price. The largest deliveries for the week have been at Southern Manitoba and main line points, between Portage la Prairie and Brandon.

FLOUR—Owing doubtless to the advance in wheat, there has been a sharp rise in flour. The market is very active, exceptionally so even for the time of year. The qnotations are: Hungarian patent, $1.85; Glenora and strong bakers', $1.65; Manitoba, $1.45; Algoma, $1.40; 2nd Manitoba bakers', $1.20; XXXX, $1.15; Imperial, $1.00.

CEREALS—In contrast to flour rolled oats have dropped 5 to 10c. per sack and are quoted at $1.75 for 80's. This is newly manufactured. Beans have advanced and are scarce as well as dear, the quotation for prime mediums being $1.40 to $1.45.

FEED—There is a difference as to the price of bran and shorts. The Ogilvie's give prices unchanged at $10.50 for bran and $12.50 for shorts while the Lake of the Woods quote $1.00 advance on both lines. Feed is in very active demand and the supply is short.

GREEN FRUITS—Oranges are practically out of market for the present, as there are not stocks in the city fit for shipment. Lemons are advancing steadily, and the supply is considered short. Quotations are $5 to $5.50, according to quality. So far, the supply of fall apples has been abundant, but the quality might have been better. Few, if any, winter apples have arrived, though large shipments are expected during the next two weeks. First-class table fruit is quoted at $3.50, and good cooking apples at $3 per bbl. The impression now appears to prevail that the winter supply will be ample, but the quality has not yet been fully tested, though that also is believed to be prime. Pears are growing very scarce, and there will probably not be more than another shipment of Washington fruit. Quotations are $2.25 to $2.50. Ontario pears are practically out of the market. Peaches are approaching the finale. Late Washingtons are quoted at $1.25 per case. Plums, too, are growing short, red and green being practically over. Italian prunes, from Washington, are still abundant and of very fine quality; they are quoted at $1.15 for the 20-lb. case.

GRAPES—The report comes that there will be very few cars of Ontario grapes for this market from now forward. Heavy shipments came in to-day, and are quoted at:

Selected Quality. *Full Weight.*



EVERY CAN GUARANTEED.

New Season's Fruits

GET OUR QUOTATIONS FOR DELIVERY BY FIRST DIRECT STEAMER DUE IN A FEW DAYS.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS,
MANUFACTURERS, IMPORTERS OF TEAS.

TORONTO

Red Rogers, 35c.; Niagara and Concords, 30c. Any future shipments will, in all probability, show an advance in price. Tokay grapes are $2.50. Malagas are about over for the season. Bananas are in good supply at $1.75 to $2, according to bunch. Ontario tomatoes are quoted at 45c., the last stock to arrive being rather green. Cape Cod cranberrles have arrived in small quantities, and large shipments are expected on October 15. Present price is $7.50 to $8 per bbl.

BUTTER—The market for creamery is very active, but the supply is very inadequate to the demand. The quotations run from 20½ to 22c. factories, this latter figure having been paid for fresh September made at two factories during the last few days. As usual with Manitoba, just when it is most profitable to make butter the cows are running dry. Many of the factories will close this coming week. Dairy butter, in round lots of fresh made, is worth 13 to 15c., Winnipeg. The quantity coming in is small.

CHEESE — The market continues very firm, but, owing to the very high prices, the movement has been very slow. Present quotations, 11½ to 12c. factories.

EGGS—Dealers are offering 17c. Winnipeg for fresh gathered eggs subject to candling. The supply is limited and considerably below the demand.

CURED MEATS — The market is firm and without change in either price or situation. According to expectations the increased price of hams has reduced the consumption considerably.

LIVE HOGS — Live hogs are very scarce and selling for 5c. per lb. weighed off the cars.

SUGARS — The market is normal and the price is unchanged from last week, being 5 3-10c. per lb. for granulated, and bright yellow, 4⅜ to 4⅝c.

CURRANTS — Are slightly higher. New Provincials in barrels are 5⅜ to 5½c., and Filliatras 5⅜ to 5⅝c. per lb.

RAISINS — Old Valencias are out of market. New stocks are in and are of fine quality. Finest selected $2 per box, and lower grades $1.60 to $1.65. Old muscatels have been advanced 1c. at the Coast, so that it is not likely there will be any heavy sales of them on this market, as the Mediterranean fruit is cheaper.

EVAPORATED AND DRIED FRUITS—First car of prunes was received to-day and the market is slightly in advance of last year at the opening. The quotations are 5 to 10c., according to size. Apricots are still firm at 16 to 16½c.; peaches, unpeeled, 14 to 15c.; pitted plums, 9 to 9½c.; nectarines, 14c. The market on all Californian evaporated fruits is firm. Though many of the crops are good, the demand is unusually heavy.

CANNED GOODS—New canned vegetables are arriving, and in spite of low quotations from Eastern houses a fair trade is being done, but the market is still so demoralized as to prices that no house will furnish quotations; in fact, it is impossible for them to do so. It is considered that the corner made on corn has brought the price to the limit, and that any further advance will materially reduce consumption.

The Davidson & Hay, Limited, offer new pack canned blueberries at tempting figures.

A car of "Wona" New Orleans molasses has been passed into stock by The Eby, Blain Co., Limited, which they quote at low figures.

The "Ozo" Co., Limited, have appointed R. J. Gallaugher their sole agent for Manitoba and Northwest, and he will carry a full stock of their teas in Winnipeg.



A GOOD NAME

is the best possible proof of quality, for the reputation of any article can only be established by maintaining a high standard.

The quality of **Upton's Marmalade, Jams, and Jellies** is, therefore, proved by their wide reputation as pure and wholesome foods.

In 1-lb. Glass Jars
and 7-lb. Wood Pails.

HENRY WRIGHT & CO.,
Canadian Selling Agents, - TORONTO.

Salt is A Staple

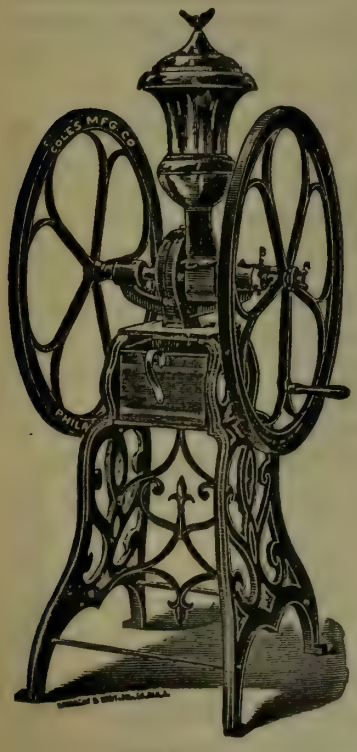
When you sell Salt, please remember that Salt is as staple as Flour. There is nothing luxurious about Salt—it is ***an absolute necessity.*** The woman who buys it, buys it because she has to have it. If she can't get

Windsor Salt

at your store she goes to your competitor for it, and ***she takes some of her other trade along with her***—please remember that!

In a staple article like Salt, a woman doesn't hesitate to buy the best—she gets it when she orders the "Salt of Quality"—clean, white, perfectly crystalized Windsor Salt. Sold by leading wholesalers everywhere.

THE WINDSOR SALT CO., LIMITED
Windsor, Ont.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No. 18

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DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Wool Soap

For Toilet and Bath

Pure, white Wool Soap is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price.

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Limited.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

BEANS HIGH IN PRICE.

THE new crop of beans is coming on an unusually stiff market. The crop is rather lighter than usual, and is coming on a market which has been cleaned quite bare by United States purchasers. The demand is much greater, as, in addition to the increased inquiry for the supply of lumber camps, a demand has opened from an entirely new quarter. The great hurricane in Porto Rico destroyed, among other things, the large bean crop in that island, so there is a considerable movement in that direction now.

The result of this combination of circumstances has been to cause the market to maintain firmly an advance of 10c. per bushel for both prime and hand-picked beans. The ruling quotations in Toronto to retailers are now $1.15 to $1.20 for hand-picked and $1.05 to $1.10 for prime beans. Even at these figures the demand from outside sources is so large that there may be a shortage for local consumption.

A despatch from Ridgetown, Ont., states that buyers there are having a merry time securing beans, and, as a result, the price has been materially advanced, as high as 95c. being paid in many instances. Farmers who have not drawn a load of beans to Ridgetown in ten years are now taking produce there. As a consequence, the shipment of beans from Ridgetown last week for eastern points was perhaps the largest in the history of the town. Steele & Co., Elliott & Co., and Cochrane & Wilson were the principal exporters.

It would be well for merchants who cannot get their supplies of beans locally to look after their purchases early.

SOAPMEN AND THEIR PREMIUMS.

A meeting of soap manufacturers was held in Toronto a few days ago for the special purpose of discussing ways and means of abolishing premiums.

If there is one branch of trade which has carried to an absurd length the premium evil that branch is the soap manufacturers.

Premiums with soap have come to be practically looked upon as being about as essential as water with the use of soap.

The manufacturers have now evidently came to the conclusion that premiums have so watered down their profits that they have become unbearable.

The premium evil, like an aperture in a dyke, can be started by one man, but united action on the part of many is necessary to stop it.

The first soap manufacturer who started premium-giving, whoever he was, was doubtless actuated, like the man who cuts prices, with a desire to undermine the business of his competitor. But premium-giving is something that no one manufacturer can monopolize. And so, one after another, the different soap manufacturers were giving premiums and falling over each other to see who could be the most bountiful in this respect. Now all are in the same boat, and all find the practice does not pay.

The giving of premiums is the very antithesis of sound business practice. It cannot permanently build up a soap or any other business. It may inflate it for a while, but that is all it can do—except burst it.

The only way to build up a permanent business is to make or sell reliable goods, to employ sound business methods, and to advertise wisely and well.

CALIFORNIAN RAISINS IN CANADA.

PRICES for Californian raisins have been fixed by the Raisin Growers' Association. They are, as a rule, higher than those of last year.

On 4-crown loose muscatels the advance is 1¼c. per lb., and on 3-crown the appreciation is 2c. per lb. The price of No. 1 seedless is about the same as it was a year ago.

As last, so again this year, a rebate is allowed on sales made on Canadian account. This is in order to allow the Californian shippers to compete in the Canadian market with European raisins.

The rebate is larger than it was last year, now being 1c. per lb., which makes the net advance on 4 and 3-crown raisins on this market ¾ and 1c. per lb. respectively, compared with a year ago.

Even with the rebate, however, it is not likely, judging from conditions as they exist to-day, that many Californian raisins will be sold in Canada this season.

For example, 3-crown fruit would cost the Canadian importer to-day 7½c. per lb. net, and he could not afford to sell at less than 8½c. per lb. Now, selected Valencia raisins are being sold by the wholesale trade at 7c. to arrive, and 3-crown Malaga raisins, to arrive, at 7½c. per lb.

In the face of this, it is obvious that Californian raisins cannot do much.

DRIED FRUITS ON THE SCOTSMAN.

The loss of the Scotsman is likely to cause no small inconvenience to the wholesale grocery trade of Canada for a short time, for she had on board their intermediary shipments of currants and raisins.

The first small shipment of Valencia raisins that came via Liverpool is completely exhausted, while the orders which had been taken to be supplied from the Scotsman's cargo cannot, of course, be filled.

TO BROKERS AND WHOLESALERS.

Quite a number of brokers and wholesalers have sent in their names for the directory which is to be published in the Fall number of THE CANADIAN GROCER, but we are sure there are a great many names which should yet be sent in. We again request those interested to send in their names, as we desire to complete the list within the next few days. No charge whatever is made.

CHEESE GOOD PROPERTY.

THE situation in cheese continues unsettled. Last week, buying at country points having been freely resumed, prices promptly advanced.

This week, exporters at Montreal and elsewhere are again trying to bring about a reaction, but so far have not been successful.

This is easily understood, because factorymen, to use a trade term, are probably sold "closer to the hoop" than they have ever been at this season. Accordingly they are in a strong position to fight the decline, and it is doubtful if exporters will get prices materially lower, as factorymen, with the cold weather and other conditions, need be in no hurry about selling their September and fall make generally.

Statistics certainly are in their favor. On Monday the cable gave the Liverpool stock at 53,800 boxes, or hardly one week's consumption, whereas last year at the same time there were almost 70,000 boxes at Liverpool.

When it is considered that the exports this year are in excess of last year's by 144,000 boxes, it becomes clear that the movement into consumption in Great Britain has been heavier this year than last, despite the fact that prices have averaged 2c. per lb. more than in 1898.

Nor are the stocks in Canada very much heavier, so far as can be ascertained from figures available. Probably the best indication in this respect are the receipts to date at Montreal.

Up to September 30, there were received in Montreal 1,550,000 boxes, against 1,675,000 boxes last year, a decrease of 125,000 this year.

Deducting the exports in each year from the receipts, the balance in Montreal at present is 135,000 boxes, against 365,000 last year, or 230,000 boxes less. These figures are certainly bullish.

CEYLON GREEN TEA IN PACKETS.

The "Salada" Ceylon Tea Co. have recently decided to introduce Ceylon green teas in the United States and Canada, and are putting up those teas in their lead packets. They say they believe that these green teas are destined to take the place of Japans entirely. Of course, Ceylon black teas have been doing that to some extent, but they think that owing to the quality of the green Ceylons being superior to the Japans, and yet of similar flavor, that the Japan tea-drinker will quickly appreciate them. It is presumed this means another boom for Ceylon teas.

THE POSITION OF PEPPER.

Pepper continues to gather strength in the primary market, in sympathy with the statistical position.

Black pepper is estimated to be from 8,000 to 10,000 tons short of last year.

The pepper market has been gradually advancing since the beginning of 1898, and is now 1½ to 2c. per lb. higher in the primary markets than it was at the beginning of the present year.

As the pepper crop in nearly every producing country is said to be damaged, the future of the market is strong.

ADVANCE IN COLORED COTTONS.

The Dry Goods Review states that there is a stiffening feeling in the Canadian colored cotton market. The colored cotton combination has issued a circular, dated October 3, advancing the price on all awnings, cottonades, tickings, shirtings, galateas, oxfords, eiderdowns, flannelettes and shaker flannelettes from ¼ to ½c. per yard, while the price of blankets has been raised 2 to 10c. per pair.

THE QUEBEC LICENSE LAWS.

The Licensed Victuallers' Association of Montreal, is agitating for better license laws.

The desire, in brief, is to secure either a revision of the present Quebec Provincial License Act, or, if possible, the adoption of an entirely new one.

Whether or not we are opposed to the trade which the members of the Licensed Victuallers' Association carry on, no fair-minded man will deny that the laws on our statute books must be just and not unjust.

Upon this premise then we think the Licensed Victuallers' Association have every reason to make the appeal they are now making.

The license laws of the Province of Quebec are not only out of date, but they are so tangled up with other laws as to be a positive nuisance, while to interpret some of their provisions is past the understanding of even a "Philadelphia lawyer."

COCHIN GINGER DEARER.

Cochin ginger has advanced 2s. during the past week. The cause of the advance is drought in India, where the crop is said to be almost a total failure. The Cochin crop itself was some time ago reported to be badly damaged. Should latter advices confirm the report regarding the crop in India a further and a sharp advance is looked for.

Ginger has been gradually advancing for some time on the strength of rumors of short crops, and the market to-day is decidedly strong.

New crop ginger is not due till January and March.

PRICE OF GRANULATED SUGAR.

There is a disagreement this week between the two Montreal refiners as to the selling price on granulated sugar.

The St. Lawrence Refinery last week reduced the base price to $4.60, and, up to this writing, The Canada Refinery has not made any alteration from the old basis of $4.65.

The jobbers, however, are now filling orders at the minimum price, viz., $4.60.

SYMPATHY FOR MR. ROBINSON.

THE CANADIAN GROCER extends its sincere sympathy to Mr. Alfred Robinson, general-manager of the Canadian business of Lever Bros., manufacturers of "Sunlight" soap, in the terrible and irreparable loss which he has sustained in the drowning of his wife and daughter, passengers on the ill-fated Scotsman, wrecked two weeks ago on Belle Isle.

We can assure Mr. Robinson that the regret which the grocery trade of Canada shares with other classes, at the disastrous results of the wreck of the steamer, is the greater on account of the loss which he himself has experienced.

THANKSGIVING DAY OCTOBER 19.

The Dominion Government has fixed Thursday, October 19, as a day of thanksgiving. This is a change from holding the holiday late in November, and the business men of the country will doubtless appreciate it.

DEMAND FOR BLACK TEAS.

THERE have been some interesting developments in Montreal this week in relation to black teas of all sorts, but especially Ceylons and Indias, in which an absolute scarcity of certain grades exists.

Montreal brokers who had orders this week for the teas mentioned could not fill them, except at a material advance. In one case, an Ontario firm had to raise their bids 3½c. per lb. before they could close their purchase, and shortly after the seller bewailed the fact, as he could have made more money.

The scarcity appears to be chiefly in teas worth from 17 to 19c., and it is interesting to note, as showing the increased cost this year, that the same grade of goods were obtainable this time last fall from 12 to 14c.

Advices on China Congous are strong. These also have an upward tendency, and cables state that the Russians are expected to take a third of the entire crop.

In Japans the same strength does not exist, and business in them continues dull.

LOOSE TEA VS. PACKET.

Editor GROCER,—In your edition of September 19, a teaman claims as an argument in favor of the use of packet teas "that there is no cutting in prices." This may apply to his locality, but it certainly does not in the Maritime Provinces; in fact, it is just the reverse.

That is the one great objection the grocer has to package teas. There is sure to be some dealer in about every town to begin cutting prices on standard goods; and it is no theory, but a fact, that the prices of many of the most popular and best-selling packet teas are being cut till there is no profit left. The tea pedlar also does sell the packet teas, and finds no difficulty in getting them, and naturally cuts the price. This cannot be done in bulk goods. Of course, the poorer class, who cannot afford good living, want cheap teas, and the packet seller has to handle them, as well as those who sell in bulk, but there always are, and will be, plenty who will demand good teas and are willing to pay for them.

The statement of "a large handler of tea" that the wholesale dealer dare not buy the best drawing teas, but only those of good style; also that in selling bulk teas "his responsibility ceased as soon as he sold it the retailer," shows that his tea business is not done honestly; also that he has very poor salesmen. But it does not follow that all bulk tea handlers must be dishonest. And his statement gives the retailer credit for very little intelligence. The average grocer will admit that he knows nothing about tea. He leaves it to the people he buys of to suit his trade. And the permanently-successful tea house is the one which tries to do so; also to please the grocer in all ways, and I am sure a canvass of the retailers would give a verdict against packet teas.

Of course, Ceylons and Indians have come to stay, as they are the best values, and the grocer wants to buy them blended, but not in packets. It costs the consumer 2 to 3c. per lb. extra for the cost of packing. If this were added instead to the quality of the tea, is it not plain that the trade would receive that much more for their money?

A. H. GARDNER.

Moncton, N.B., September 30.

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

W. H. Gillard & Co. are in receipt of first shipments of Malaga fruits, comprising choice clusters, black baskets, London layers, etc., which show exceptional quality.

First arrival of new currants are selling freely with The Eby, Blain Co., Limited.

Laporte, Martin & Cie. are booking orders for dried fruits to arrive during this month. See their ad.

The Eby, Blain Co., Limited, offer special values in green Rio and Maracaibo coffees.

Shredded wheat biscuit, in cases and half-cases, are having a ready sale with W. H. Gillard & Co.

T. B. Escott & Co. are offering Californian prunes, all sizes, to arrive shortly. A carload is now in transit.

A full line of Upton's jams, jellies and marmalade is in store with the Eby, Blain Co., Limited.

Simcoe and Kidder tomato catsups, pint tins, are quoted at close prices by The Eby, Blain Co., Limited.

Direct shipments of new pack French mushrooms are to hand this week for The Davidson & Hay, Limited.

L. Chaput, Fils & Cie. wish to say, that although they lost a shipment of dried fruit on the Scotsman, they are still able to fill all orders.

The Davidson & Hay, Limited, call attention to their offerings in green Rico, a carload of which they aretaking into stock this week.

T. B. Escott & Co. write: "Two carloads of new pack salmon have just arrived, among the first of this year's pack that has reached this city from the Coast. We shall be able to ship 'Maple Leaf' brand to customers promptly from this time forward."

A complete stock of imported and domestic pickles in bottles and bulk is offered for prompt shipment by the Eby, Blain Co., Limited.

T. Kinnear & Co. are in receipt of shipments of Crosse & Blackwell's lemon, orange and citron peels; also Corsican citron peels.

"Lekko," which the manufacturers state cleans everything in the household, is finding a rapid sale with the customers of W. H. Gillard & Co.

A full carload of "Grand Mogul" tea was shipped from London to Winnipeg this week. The trade for "Grand Mogul" goods is increasing in the Prairie Province.

"We have just received a consignment of 'Princess Louise' Japan teas," write Laporte, Martin & Cie. "It is the finest tea grocers can buy, and retails at 25c., and with a good profit."

T. B. Escott & Co. have purchased five carloads of currants at the lowest point in the market, which they are offering to sell for future delivery at close prices, and will be glad to furnish quotations to intending buyers.

SELF-MEASURING OIL TANKS FOR GROCERS.

THE CANADIAN GROCER takes pleasure in calling the attention of its readers to a new advertiser in its columns this week: The firm of S. F. Bowser & Company, manufacturers of the celebrated Bowser three-measure self-measuring oil tank, which is shown in our display columns elsewhere in this issue.

These tanks come highly recommended, and it would seem appear at a very opportune time, inasmuch as a recent change in the law permits of the delivery of oil to merchants in bulk by the oil companies which renders the possession of an oil tank of some sort, by the merchant, almost imperative.

The Bowser self-measuring tank, as its name indicates, is an automatic measuring apparatus and requires no measures or funnels for its operation, the tank measuring and delivering into the customer's vessel one of three distinct quantities, viz, a gallon, half-gallon or quart, at each stroke of the pump. Many different styles of these outfits are furnished, and they possess such advantages in the way of accuracy, economy, handiness and cleanliness, as must recommend them to every up-to-date and progressive handler of oils in the Dominion.

The local address of Bowser & Co. is P.O. Box 564, Toronto. A post card request to this address will bring full detailed information.

The Aim of the

"SALADA"

CEYLON TEA

Corporation has always been to give such quality as would demand public support. Our success is unparalleled in the history of the world's tea trade. "Nothing like aiming high."

WESTERN Incorporated 1851.

ASSURANCE COMPANY

Fire and Marine

Capital, subscribed	$2,000,000.00
Capital - - -	1,000,000.00
Assets, over - -	2,340,000.00
Annual Income -	2,290,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President.
C. C. Foster, Secretary.

Seeded Raisins

Freshly done after you send in your order.
Quality guaranteed second to none.
Write for quotations to

The Acme Fruit Cleaning Co.

128 Queen Street, **MONTREAL.**

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

RED CROSS TEA
in lead packets, and

CLUBHOUSE
in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

SEE OUR
BANNER
WASHBOARD
for the best 25 cent line made.
WALTER WOODS & CO.
HAMILTON

HORSE HAIR.

Have you any? We buy it

GEO. ROSSITER & SONS
10-14 Pape Avenue - TORONTO



HORSE-SHOE SALMON

Is packed ONLY from the finest

Fraser River Sockeye Salmon.

For twenty years the leading brand on the Canadian Market.

It pays to buy the best.

For Sale by all Wholesale Grocers throughout the Dominion.

VISITORS TO THE LONDON, TORONTO, OTTAWA GREAT FAIRS

Pronounced **GRAND MOGUL**

Ceylon Tea

the height of EXCELLENCE, in PURITY, FLAVOR and STRENGTH.

T. B. ESCOTT & CO., Wholesale Grocers, Importers and Manufacturers. **London, Ont., and Colombo, Ceylon**

AGENCIES: TORONTO, MONTREAL, WINNIPEG.

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, October 5, 1899.

GROCERIES.

THE chief feature of the wholesale grocery trade this week is the decline of 5c. per 100 lb. in the price of granulated sugar. Yellow sugars are unchanged. The wholesale grocery trade, generally speaking, is good, there being a nice sorting up business doing. Canned goods are quiet, but the tone of the market is even firmer than it was a week ago, although no actual change in prices has taken place. Deliveries of tomatoes and corn are being made this week. Coffees are meeting with a fair demand. The demand for teas continues to improve. A fairly good trade is being done in syrups and molasses. The market is bare of Valencia raisins. Prices on new season's Californian raisins have been received. They are ¼ to 1c. per lb. higher than last year. Wholesalers are now quoting Californian prunes to arrive.

CANNED GOODS.

The frosts of Friday and Saturday last have, in some districts at any rate, put a stop to the packing of tomatoes. And as the season closed earlier than expected, the tone of the market is naturally firmer, although no actual change in price has taken place. Only a few wholesalers are quoting, and those that are ask 80 to 85c. per dozen. In regard to corn, the situation is also strong, the factories, as a rule, apparently not being able to fill more than 60 per cent. of their orders. Some of them are reported to have paid large sums of money to buyers on account of not being able to complete orders. Wholesalers are quoting 95c. to $1, and as high as 95c. is being asked by packers who have any corn to offer.

Canned salmon, new season's pack, is being delivered this week, but very few new orders are being taken. There is a little uncertainty as to the future of the market, although advices from Great Britain state that the market there will be cleaned up by the time the new pack comes to hand. Local wholesalers are still quoting $1.35 to $1.40 for Fraser river fish; $1.25 to $1.30 for northern fish, and $1.05 to $1.10 for cohoes.

COFFEES.

Local demand continues fairly good. The primary markets continue strong. Cable advices this week estimated the receipts of coffee for October at 450 000 bags at Rio, and 800,000 bags at Santos.

SUGARS.

As intimated last week, the reduction of 5c. per lb. in granulated sugar by the St. Lawrence refinery has led to a similar reduction by the other refineries. And, on Monday, a similar reduction was made by the wholesale guild. The price for Montreal granulated sugars at Toronto is now $4 70, and for Acadia $4.65 per 100 lb. Yellows and powdered sugars are unchanged.

The outside raw sugar markets have experienced further declines during the week, but, according to last reports, the beet

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

market in Europe had taken a slight turn for the better. In the United States the refined market is still much unsettled on account of the cutting of prices by the refineries. As far as the statistical position is concerned the conditions are still favorable. Acadia sugars are scarce on the local market, that refinery having oversold.

SYRUPS AND MOLASSES.

Wholesalers report the continuance of a good demand for syrups and molasses. There is a fair import demand for New Orleans molasses for fall delivery. The market keeps strong.

SPICES.

Cochin ginger has advanced about 2s. during the past week. Nutmegs are 1 to 1½c. per lb. higher in the primary markets. Mail advices from the most reliable sources state that the Zanzibar and Pemba clove crops will be small this year. Pepper is firm and advancing.

NUTS.

According to cable advices from Smyrna, the final outturn of figs is estimated at 35,000 camel loads, against 40,000 camel loads earlier in the season. This is less than half an average crop. As the crop is unusually early, it is expected that packing in Smyrna will stop sooner than in previous years.

TEAS.

The position of the tea market continues strong. A cable from Colombo, Ceylon, on Tuesday, stated that shippers would only be able to ship one-half the quantity of cheap tea on orders placed in July, and that it was doubtful if the market would admit of any more teas being shipped which would cost under 7½d. Toronto for the lowest grades. As this means net cash, it would be equivalent to a little over 15c. per lb. The market for Indian Ceylon teas of low and medium grades is now fully ¼d. up from the lowest point. There is a good inquiry for Indian and Ceylon low-grade teas, but buyers have not yet got their ideas up to the price which holders are asking. There is practically no low-grade teas on spot. The market for Japan teas is strong, but there is not a great deal doing from first hands. Wholesalers report continued improvement in the demand on retail account.

Gow, Wilson & Stanton, in their tea report, under date of London, September 22, say: "During the last week or two decidedly more confidence has been shown by buyers in the future of the market. They have, in consequence, operated more freely, resulting in a brisk demand for all grade.

FOREIGN DRIED FRUITS.

CURRANTS—There were some currants on the Scotsman, now ashore on Belle Isle, and because of their non-arrival, some inconvenience has been occasioned. The direct shipment, however, ought to be here in another week. Fine Filiatras, to arrive by direct steamer, are being quoted at 5½c. per lb. and Vostizzas at 6 to 6½c. per lb.

VALENCIA RAISINS—The local market is completely bare of Valencia raisins, and it is likely to remain so until the arrival, possibly next week, of the first direct shipment. Had not the Scotsman gone ashore with an intermediary shipment for this market the trade would have felt comfortable until the direct shipment arrived. Now they do not. A cable on Monday quoted prices 1s. per cwt. higher. Quite a number of orders have been taken for shipment by direct steamer, for fruit arriving, on which the following prices are quoted: Fine off stalk, 5½ to 6c.; selects, 6¼ to 6½c.; layers, 7 to 7½c. per lb.

SULTANA RAISINS—Are scarce on the

Every housekeeper knows the name of the **ONLY** soap that will give her clothes a snowy-white finish without injuring them, and make her work light and easy.

THE NAME OF THAT SOAP IS

SURPRISE SOAP

and you are surely handling it.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co., 51 Colborne St.
WINNIPEG: E. W. Ashley.
VANCOUVER: 430 Cordova St.
ST. JOHN'S, NEWFOUNDLAND.

Manufactured by
THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

spot, arrivals so far being of small quantities, owing to the extreme high prices which ruled at the opening of the season. Prices now, however, are much more moderate, and some good orders have recently been taken for importation. The wholesalers have also taken a good many orders for future delivery at from 10 to 12½c. per lb., according to quality.

MALAGA RAISINS—Wholesalers are quoting 3-crown Malaga raisins to arrive at 7½c. per lb.

CALIFORNIA PRUNES—As noted in our editorial columns the Growers' Association have fixed the price of new seasons raisins. The prices are 1¾ to 2c. per lb. above above those of last year, but a rebate of 1c. on exports to Canada makes the price on 4-crown ¾c. per lb. higher than last year and 1c. per lb. higher on 3-crown. Seedless raisins are quoted about the same as last year.

PRUNES—Bosnia prunes, 100 size, are this week cabled to cost 5¼c. per lb. laid down, shipment via New York. At this figure it is probable some business will be done. An advance of 1s. per cwt. is reported in the larger sizes of Bosnia prunes. The local wholesale trade is offering to arrive Santa Clara prunes in 50-lb. boxes at the following figures: 40-50's, 10c. per lb.; 50-60's, 9c.; 60-70's, 7½c.; 70-80's, 7c.; 80-90's, 6½c.; 90-100's, 6 to 6¼c. Choice northern prunes are quoted ¼c. per lb. less.

GREEN FRUITS.

A car of Jamaica oranges was received this week, and more are expected in the next few days. There is a good demand for them. The price paid for those which arrived ranged from $7.50 to $8 per bbl. Maori lemons are still offering at $6.50 to $7, and a fair movement is reported. There is an excellent demand for bananas at from $1 to $1.50 per bunch. There is still a great lot of grapes coming in. The demand keeps excellent, especially for better qualities. Prices are well maintained at 15 to 20c. for 10-lb. baskets, and 25 to 30c. for the large baskets. Winter pears are offering in good quantities, but earlier varieties are done. A fair supply of peaches is offering. The quality of offerings varies greatly, hence the range of prices is large as ever, sales being made at all the way from 35 to 75c. per basket. The feeling regarding winter apples is easier, and it looks as though many who paid top figures in the orchards are likely to lose money. There is no change in the price on the local market, though sweet potatoes are also easier, showing a decline of 25c. this week. Cranberries are starting to move at last week's price, $8 per bbl.

COUNTRY PRODUCE.

EGGS—The market shows a strengthening disposition. For strictly fresh eggs as high as 16c. is being paid locally, showing a rise of 1c. There is not as large a supply as there has been, and, as the demand keeps active, prices are likely to be well maintained. Held eggs are worth 12½ to 14c. Dealers are still paying about 13c. at country points.

BEANS—The market is decidedly stiff, showing an all-around advance of 10c. The causes of the rise are heavy purchases in Western Ontario by United States buyers; the destruction of the Porto Rican crop by the hurricane, and the comparatively light crop. Hand-picked beans are now selling at $1.15 to $1.25, and prime at $1.05 to $1.10.

HONEY — Conditions are unchanged, prices keeping high on account of the scarcity. The demand keeps good. We quote: Clover extracted, 9 to 10c. per lb., according to package; Clover comb No. 1, $2 per doz.; No. 2, $1.65 per doz.; No. 3, $1.50 per. doz.

EVAPORATED APPLES — Prices are well maintained. The movement to date has been very light, as both the supply and demand are limited. We quote 8½c. per lb. in a jobbing way.

VEGETABLES — Cauliflowers are 25c. per doz. cheaper the price now being 75c. to $1 per doz. There is a good demand for all vegetables, especially pickling onions, which are not arriving in sufficient quantities to supply the demand. We quote: Cabbage, 50 to 75c. per doz.; red cabbage, 30 to 50c. per doz.; cauliflowers, 75c. to $1

CONSIGNMENTS
Receive our prompt attention, consequently you get quick results.
POULTRY AND HONEY.
The demand is good—send along at once—or write us.
BUTTER AND EGGS
are all right—our demand keeps brisk.
T. H. SMITH & CO.
Wholesale Commission Merchants,
... 70 COLBORNE STREET.
Reference, Imperial Bank of Canada, Yonge St.

Corona Golden Figs

are choice eating and cooking Figs. Put up in **1-LB. CAKES** — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, 59-63 Front St. East, TORONTO

Pearl Snaps.

A barrel of Fancy, Sweet Biscuits to retail at 25c. Crisp, tender, and delicious. Perfect for picnics, unequalled for general use.

Put up in moisture-proof barrel package.

Biscuit Manufacturers **J. McLAUCHLAN & SONS,** OWEN SOUND.

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Manufacturers and Shippers who are not represented in

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Will do well to correspond with me.

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124 Princess Street, **Winnipeg, Man**
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers.
Established 1882. 16 years' experience.

POULTRY, HONEY, BUTTER, EGGS, and DRIED APPLES.

Consignments Solicited.
Prompt Returns.

The Wm. Ryan Co., ... Limited.
70 and 72 Front St. E., Toronto.

POULTRY

Consign your poultry to

For quick sales. For prompt returns.

J. H. Skeans & Co.
Wholesale Commission
88 Front East, ... TORONTO

Clemes Bros.

51 Front St. East
TORONTO.

Fruit Commission Merchants.

per doz.; celery, 40 to 75c. per doz.; parsley, 10 to 15c. per doz.; pickling cucumbers, 20 to 40c. per hundred; muskmelons, 30 to 50c. per doz.; native watermelons, 50 to 75c.; onions, 60 to 75c. per bush.; green beans, 30 to 50c. per basket; fall apples, $1.75 to $2 per bbl.; squash, 75c. to $1 per doz.; vegetable marrow, 40 to 60c. per doz.

BUTTER AND CHEESE.

BUTTER—Receipts of all grades of butter are lighter this season of the year, the decreased production being due probably to farmers sending their milk to cheese factories. The quality of much of the dairy coming in is so inferior that a decline of 1c. brings the price of second grades to 15 to 16c. Choice dairy tubs are unchanged at 18c., and dairy prints at 18½ to 19c. Creamery is worth 21 to 22c. for tubs and boxes and 22 to 23c. for prints.

CHEESE—A steady feeling has been maintained this week both locally and at country boards. At country boards 11¾c. is the ruling price, and, though a few salesmen have held for 12c., nearly all have sold at the price stated. On the local market, the ruling jobbing figures are 11½c. for early makes and 12c. for late makes.

PROVISIONS.

It is expected that next week will witness the first arrival of dressed hogs for pork-packing purposes. As high as $6.15 has been paid for choice weights on the local market this week, but the market is not likely to open much above $6, and the range is likely to be from $5.75 to $6. In the meantime, provisions have been showing a weakening tendency, and declines of ½ to 1c. are noted in long clear bacon, breakfast bacon, hams, and backs. Lard, also, is ¼c. cheaper. Long clear is now selling at 7½ to 8c.; breakfast bacon and backs, at 11 to 11½c.; rolls, at 11½ to 12c. Lard is quoted at 6½c. in tierces, 6¾ to 7c. in tubs, and 7 to 7¼c. in pails. Packers claim that, with dressed hogs at $6, there will be little profit in curing meats to sell at ruling prices.

FISH AND OYSTERS.

There are no whitefish offering. The trout coming in are larger in size than usual. Some excellent Seattle salmon are offering at 13 to 15c. per lb. Oysters continue scarce, and are likely to be so until the end of next week, at the least. Prices are un-

E. T. STURDEE
Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

SMOKED MEATS

QUALITY COUNTS.

The **MAPLE LEAF** Brand combines all the qualities demanded by the highest class trade.

There is nothing better. If you are not already a customer of ours a sample order will convince you. . . . . .

D. GUNN, BROTHERS & CO.
Pork Packers and Commission Merchants
76-78-80 Front St. E. - - TORONTO
Curers of the MAPLE LEAF Brand Smoked Meats and Pure Lard.

Established 1892.
Rutherford, Marshall & Co.
68 Front Street East, **Toronto.**
Exporters of
POULTRY
BUTTER, CHEESE, EGGS, HONEY, DRIED AND GREEN APPLES.
We buy outright, or receive on consignment, all kinds of Produce. Correspondence solicited. References — Mercantile agencies or Canadian Bank of Commerce.

In Baking Powder
THREE STANDARDS ARE:
WHITE SWAN
1-lb. Tin, 25c.
ROYAL CANADIAN
1-lb. Tin, 15c.
QUEEN'S FAVORITE
1-lb. Tin, 10c.
Supplied through the trade.
SMITH & SCOTT, Mfrs.
TORONTO

COWAN'S
Hygienic Cocoa
Royal Navy Chocolate
AND
Famous Blend Coffee
are the favorities with all grocers.
THE COWAN CO., LIMITED, TORONTO

G. F. & J. GALT 42 SCOTT St TORONTO. PACKERS OF THE CELEBRATED BLUE RIBBON TEAS

altered throughout. We quote as follows: Trout, 7 to 7½c.; whitefish, 9c.; pickerel, 7½c.; herrings, 4c.; halibut, 12½c.; Seattle salmon, 13 to 15c.; steak cod, 7c.; haddock, 5c.; finnan haddies, 7½ to 8c.; cod in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; ciscoes, $1.25 per basket. Oysters, Booth's standards, $1.35; selects, $1.75; other brands, $1.25 per gal.

GRAIN, FLOUR, BREAKFAST FOODS

GRAIN—The wheat market keeps steady at 68 to 69c. for red and white outside. Deliveries are large. The deliveries on the local market are also heavy, wheat, peas and oats all coming in well. Prices are firm with an advance of ½ to 1½c. in rye, and 1c. in barley, and a decline of 1 to 1½c. in oats. We quote this market as follows: Wheat, white and red, 69½ to 70c.; goose, 74½ to 75c.; peas, 62c.; oats, 30 to 31c.; barley, 44 to 46c.; rye, 53½c.; No. 1 hard Manitoba wheat keeps firm at 78c. Toronto and West.

FLOUR—There is no change. The movement is good. Prices are firm. We quote: Manitoba patents, $3.90; Manitoba strong bakers', $3.60; Ontario patents, $3.70; straight roller, $3.35, Toronto freights.

BREAKFAST FOODS—Standard oatmeal and rolled oats are 10c. cheaper. The demand for all foods is steadily increasing. We quote: Standard oatmeal and rolled oats, $3.40 in bags and $3.50 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL.

HIDES—An advance of ¼c. is noted in cured hides. Otherwise prices are unchanged, though firm. Deliveries are good. We quote: Cowhides, No. 1, 8½c.; No. 2, 7½c.; No. 3, 6¼c. Steer hides are worth ½c. more. Cured hides are worth 9¼c.

SKINS—Sheep and lambskins are 10c. dearer this week. No other change is noted. We quote: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheep and lambskins are selling at 70c.

WOOL—Advances of 1c. in clothing wool and ½ to 1c. in combing fleece is noted. The demand keeps large and the movement is increasing. We quote: Clothing wool, 17c.; combing fleece, 15c.; unwashed, 9 to 10c.

SEEDS.

The competition of buyers has sent the price of alsike up 50c., so now $4.50 to $6 50 is noted. Timothy, on the other hand, is decidedly weak, showing a decline of 25c. Good to choice machine threshed timothy is now being bought at 75c. to $1, though 25c. more is paid for extra fancy samples.

SALT.

No change to note. A good business is being done. We quote at Toronto: Canadian salt, carload lots, $1 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.05 per bbl, and 70c. per sack. At the wells, we quote f.o.b. barrels, 70c.; sacks of 200 lb., 45c. English coarse salt 47 to 49c. Toronto per sack of 154 lb.

MARKET NOTES.

Beans are 10c. per bushel higher.

Valencia raisins are cabled 1s. dearer.

Low grade India and Ceylon teas are firmer.

Ginger, cloves and spices have again advanced.

Strictly fresh eggs are worth 16c., an advance of 1c.

Bosnia prunes of the larger sizes are quoted 1s. dearer.

Standard oatmeal and rolled oats are 10c. cheaper, both in bags and barrels.

Clothing wool has advanced 1c., and combing fleece is ½ to 1½c. dearer.

Alsike clover seed has advanced 50c., and timothy has declined 25c. this week.

Jamaica oranges are in at $7.50 to $8 per bbl. Sweet potatoes are selling at $2.75 to $3, a decline of 25c.

Prices have been fixed on Californian raisins. They are ¾ to 1c. per lb. dearer than last year to the Canadian trade.

Lard is ¼c. cheaper. Long clear bacon, breakfast bacon, hams and backs have declined ½ to 1c. per lb. Pork-packers expect to start operations next week, with dressed hogs selling at $5.75 to $6.

QUEBEC MARKETS.

MONTREAL, October 5, 1899.

GROCERIES.

THE grocery market has exhibited a seasonable degree of activity during the past week. Sugar is 5c. per 100 lb. lower for granulated. Syrups and molasses are unchanged. Ontario buyers have been contracting freely for Valencia raisins for importation by the second direct steamer, but local importers are still backward purchasers. Prediction of a sharp advance in corn has been the most interesting fact in relation to canned goods. Rice is steady to firm, and coffee has been rather easier in tone. Spices are steady, and an upward disposition is reported in Congou teas.

SUGARS.

There is some disparity between the asking prices of the two refineries, one of them having marked down its figure on granulated, but the other has not, up to this writing followed suit. The jobbers have, however, reduced their prices 5c. per 100 lb. on granulated, which is now quoted at $4 60. Yellows are unchanged at $3.75 to $4 40. The latest London cables this week state that the raw market is somewhat firmer for beet, with present month quoted at 9s. 5¼d, and next month at 9s. 6d. Cane ruled dull, and without demand, with Java quoted at 11s. 7½d,, and fair refining, 10s. 9d. In New York, raw has been easy and inactive, fair refining, 3 13-16c., and centrifugal 96 test, 4 5-16c.

SYRUPS.

There is no improvement in this market, and prices are nominally quoted at 1¾ to 2¼c. per lb. at the factory.

MOLASSES.

Business in molasses in a wholesale way is quiet, and the market furnishes no new feature in this respect. The jobbing trade in Barbadoes stock is fair, and prices are steady at 35c. in carload lots, and 36c. in single puncheons.

DRIED FRUITS.

There has been more activity in dried fruits during the past week owing to the fact that quite an active demand sprang up from Ontario buyers, and some large orders were cabled for Valencia raisins and filled on the basis quoted in this column last week, and for shipment via second direct steamer from Denia. The demand from

FLEISCHMANN'S VEGETABLE COMPRESSED YEAST HAS NO EQUAL.

Evaporated and Dried Apples

Highest cash prices paid. Offers and correspondence invited. Largest dealers.

Michael Doyle & Co., Rochester, N.Y., U.S.A.

The rapidly increasing demand for

"OZO"

CEYLON TEA JAPAN

proves that the grocers find it a good seller, and the consumer gets satisfaction.

Write

The "OZO" Co., Limited,

SOLD IN PACKAGES. MONTREAL

THREE MERITS OF

TOWER TEA

FIRST, THE QUALITY IS REGULAR.—Not only best, but "regular." Please note. This is as important as excellence. Good Tea of regular quality which does not vary is a delightful beverage and it can always be relied on.

SECOND, THE DESCRIPTIONS ARE TRUE.—There is as much variety in Tea as in Wine. Every lady who buys Tea desires to know the truth about her purchases. Full reliance can be placed on the description of the various qualities in their Price List.

THIRD, THE PRICES ARE POPULAR.—A fair price for a good article is a wise principle. Unfair prices, whether too high or too low, mean robbery. The prices of **TOWER TEA** are based on the cost of production and distribution. Therefore these prices are popular.

CANADIAN REPRESENTATIVE --

H. B. HUNGERFORD,
318, 320, 322 St. Paul Street, MONTREAL.

local buyers has continued slow, and few orders have been booked. Since the decline last noted values at primary points have ruled steady, as follows: Layers, 6¼c.; selected, 5¾c.; fine off-stalk, 5c., and off-stalk, 4½c., laid down at Montreal.

Demand for currants is slow, and little activity is anticipated until the first steamer arrives, on which there is said to be a considerable stock on consignment.

CANNED GOODS.

Reports here are to the effect that the crop of corn will be so short that it is difficult to quote prices, and a sharp advance is anticipated. Tomatoes on spot are selling at 75c. per doz.; marrowfat peas, 72½c., and early Junes, 77½c. Trading has been noted in beans at 77½c.

RICE.

The rice market is without material change. Demand is fully up to the average for the season, and prices are strong, with an upward tendency, in sympathy with foreign advices.

COFFEES.

Business in coffees continues quiet, the demand being only for small lots, and while prices show no actual change the tone is easy.

SPICES.

A more active business is noted in spices, and prices all around are firm this week. We quote: Nutmegs, 35 to 60c. per lb., as to size; mace, 45 to 50c. per lb., as to quality, and pimento, 8c.

TEAS.

There has been a stronger feeling in Congous owing to foreign advices, which state that demand from Russia has been exceptionally active. This market is lower than New York, London or China, in consequence buyers will have to advance their ideas, to some extent, in order to fill their wants. Several bids have been made during the past few days for large quantities of such teas, which are afloat and to arrive, but they were all refused, as the teas had already been sold, or are held at higher prices. The demand here is good for Congous at a price, but they are not to be had, and importers state that as long as old teas are offering on the market buyers will not pay the advance in prices asked for new crop goods. Pingsuey, Young Hyson and pea leaf teas are scarce here, there being none to be had in the market. Some sales of Pingsuey gunpowders have taken place at 12½ to 18c., and Japans at 12 to 16c.

GREEN FRUITS.

There has been a fair volume of trade in green fruits this week, the only striking feature being the increased receipts of fall apples, which are easier at $1.65 to $2.50, as to grade. Winter apples are held from $3 to $3.25. Canadian peaches have been off in quality, and prices have a wide range, of 40 to 70c. per basket. Canadian pears have met a good demand at 25 to 60c. per basket, and $3.50 to $9 per bbl. On account of the heavy rains the receipts of grapes have been light, but heavier supplies are expected next week. Sales this week range as follows: Blue, 1½ to 2c.; Niagara, 1¾ to 2¼c.; Rogers, 2 to 2½c.; Delaware, 3 to 3½c. The market is oversupplied with bananas, and, as there is very little demand for them, buyers have prices in their favor at 75c. to $1.40 per bunch, as to grade. Californian fruits have been very scarce, while the demand for them is in excess of the supplies; prices have been well maintained all around, as follows: Peaches, $1.35 to $1.50; pears, $2.75 to $3; plums, $1.75 to $2.50. There are very few oranges selling, on account of the large quantity of other fruits offering. Jamaicas, repacked, command $8 per bbl., but in original packages $7 to $7.50 is asked. There is very little sale for new lemons on account of the cold and miserable weather; prices range between $4 to $4 50 per box. Sweet potatoes are in fair demand at $2.50 to $3 per bbl. Cranberries are in light receipt, and command $6.25 to $7 per bbl.

SEASONABLE GOODS.

PICKLING SPICE.

Carefully cleaned and properly mixed, giving to your Pickles and Chow Chows a delicious flavor. Prices and samples on application.

COFFEES.

We are offering good values in——

RIO, SANTOS, MARACAIBO, JAVA and JAMAICA } COFFEES

AND ARE ALWAYS PLEASED TO QUOTE PRICES.

S. H. EWING & SONS, 96 King St., Montreal.

COUNTRY PRODUCE.

EGGS—The demand from local buyers for fresh stock was good and a fairly active trade was done at firm prices. We quote: Choice candled stock, 18c.; straight lots, 15 to 15½c.; No. 2, 12 to 13c., and culls, 9 to 10c. per dozen.

MAPLE PRODUCT—There was a little more inquiry for maple syrup to-day, owing, no doubt, to the cooler weather and sales were made at steady prices. We quote: Syrup, in small tins, 60 to 65c., and sugar, 7¾ to 8c. per lb.

HONEY—A fair trade was reported in honey and values are maintained. White clover comb is quoted at 12c. and extracted at 9c.; and buckwheat at 8c per lb.

BEANS—There is considerable inquiry for choice hand-picked beans, of which the offerings in this market are limited; in consequence, prices rule firm. Choice hand-picked are quoted at $1.05 to $1.15 and primes at 95c. to $1.

GAME—The receipts of partridges were fair, for which the demand was good and sales were made readily at 60 to 65c. for firsts and at 30 to 35c. for seconds.

POTATOES—There was no change in potatoes to note. The demand is fair at 40c. per bag in round lots, and at 50c. in a small way.

ASHES—The market for ashes continues quiet and featureless. We quote: First sorts, $3.75 to $3.85; seconds do., $3.65, and first pearls, $5 to $5.10 per 100 lb.

FLOUR AND GRAIN.

FLOUR — An active demand was experienced for flour to-day from both foreign and local buyers, and some large sales were made on the latter account, including one lot of 4,000 sacks of Manitoba grades. The tone of the market is very firm, in sympathy with the strong wheat markets, and values are maintained with an upward tendency. We quote: Winter wheat patents, $3.50 to $3.90; straight rollers, $3.25 to $3.35; in bags, $1.55 to $1.65; Manitoba patents, $3.90 to $4.20, and strong bakers', $3.60 to $3.70.

GRAIN—The demand from foreign buyers for Manitoba wheat was good to-day, and considerable business was done in this line at the advance in prices, but the inquiries for coarse grains were limited, and bids for such were generally out of line. There was a good demand from local exporters for Manitoba wheat in the Winnipeg market, and some fair-sized lots of No. 1 hard were purchased early in the day at 71c. afloat Fort William, but prices closed ½ to 1c. per bushel higher than the above figure. The local market for coarse grains was somewhat quieter to day, but the undertone was firm and values were fully maintained. Peas were quoted at 70 to 70½c.; rye at 62½c.; No. 1 barley at 51½c.; No. 2 ditto at 49½c.; feed ditto at 45c.; oats at 31c., and buckwheat at 49 to 50c. afloat.

OATMEAL—There was nothing new in the situation of the meal market. Demand for rolled oats is slow at $3.50 per barrel and at $1.70 per bag.

FEED—In feed the feeling is very firm, owing to the continued good demand and small offerings. Manitoba bran is selling at $15 to $15.50, and shorts at $17 to $17.50 per ton, including bags. Ontario bran in bulk is quoted at $15 per ton, and shorts at $17 to $18.

HAY—Receipts of baled hay are not large, but supplies are ample to fill all requirements and prices rule steady. Choice No. 1, $8 to $8.50; No. 2, $6 to $6.50, and clover, at $5.50 to $6 per ton on track.

PROVISIONS.

There is no change to note in any line, the tone of the market being fairly steady. The demand just now is chiefly for small lots; in consequence, trade is of a jobbing character. We quote: Canadian short cut mess pork, $16; short cut back, $15.50; selected heavy short cut boneless mess, $16.50; and heavy long cut mess,

1899 **NEW SEASON TEAS.** 1899

Direct Importations from CEYLON, INDIA and JAPAN. *QUALITY the highest in Strength and Flavor. Samples sent on application.*

We are also Agents for the leading Package Tea of the present age—

ARMEDA TEA { BLACK / BLACK AND GREEN MIXED / JAPAN } In 1 or ½-lb. Sealed Packages, Retail Price— **25c., 30c., 40c., 50. and 60c. per lb.**

The demand for ARMEDA TEA is increasing rapidly. Why? ARMEDA TEA HAS THE FLAVOR.

Remember we also sell Macdonald's Tobaccos—Prince of Wales, 8s or 16s, costs 63c. per lb., and Brier, 8s, costs 61c. per lb.

57 Front St. E., Toronto. **A. H. CANNING & CO.**

$15 per barrel. Pure Canadian lard in pails, 7c. to 7¼c. per lb.; and compound refined, 5½ to 5¾c. per lb. Hams 12c. to 13½c., and bacon 11½ to 12¼c. per lb.

CHEESE AND BUTTER.

CHEESE—There has been still another shift in the situation of the cheese market, demand falling off, and exporters here are now trying to work the market down, but, so far, with scant success. Western cheese were nominal between traders at 11¾ to 11⅞c., and Eastern makes, 11¼ to 11½c. The cable was 56s. for colored, and 54s. 6d. for white cheese. The stock of cheese in Liverpool was cabled Monday at 53,800 boxes, against 65,672 the same day last year.

BUTTER—The strong tone is maintained, but trading was rather quiet to-day. Finest creamery ranges from 24 to 24½c., with seconds, 22½ to 23c. Western dairy is scarce and firm at 17½ to 18c. Jobbing parcels call for an advance of ½c. on these figures. Stock of butter at Liverpool was 19,200 kegs.

MONTREAL NOTES.

Heavy receipts of fall apples have caused a decline in prices.

Exporters are again trying to manipulate cheese prices downwards.

Ontario buyers have contracted freely for Valencia raisins for importation by the second direct steamer from Denia.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., October 5, 1899.

THERE is an active business, and the outlook is most encouraging. In many lines prices are very firm, and some show sharp advances. In this particular may be mentioned such lines as beans, canned corn and tomatoes, plate beef and Californian raisins. Interest in winter export business was quite stirred up by the backwardness of the Government in making such arrangements with the C.P.R. as were necessary for the continuance of the export business from here. The fact that the Government's facilities for export shipments via I.C.R. would not be completed in time for business this season added to the dismay. A temporary arrangement has been made, and it is expected this winter will see larger shipments than any of the previous successful seasons. In spices, firm figures rule, the advance in pepper being most noticed.

OILS—As noted in our late reports the firmness of the oil market has resulted in a further advance, and from the present outlook further higher prices would not be a surprise. Crude oil is ruling very high, while burning oil responds to the higher tone of the market quicker, it being the line at present in demand, and at any time more easily effected. Lubricating oil also tends higher. Paint oils, though not affected by the crude oil market, are high. There have been fair receipts during the week of cod oil.

Very Satisfactory

Is the universal opinion of buyers who have taken our word and purchased

CLARK'S PORK AND BEANS.

Plain or With Tomato.

If you drink whisky, drink it good.

DEWAR'S WHISKY

IS Good Whisky ! ! !

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .

OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE, DERBY

Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.
Also **SALTPETRE,** car lots or less.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

SELL . . .

GOOD WILL SOAP.

35% profit at six for a quarter.

Vanluven & Co., Napanee, Ont.

Hugh Walker & Son Wholesale Fruit and Commission Merchants

Consignments carefully handled.

GUELPH, ONT.

SALT—The stock of Liverpool coarse salt is getting quite small, and there is none afloat for here except some via Boston. There is a good demand and prices are quoted about 5c. higher. Prices are likely to remain up till the regular winter freight boats from Liverpool and Manchester begin to come here. In Canadian salt there is a good demand at even figures, We quote: Liverpool coarse, 45 to 50c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—Dealers have advanced corn, and those who sold to arrive are missing a nice profit. As many packers are short in deliveries, they are even so badly off as to be in doubt if they can fill orders. The outlook for tomatoes is almost equally as firm. Peas are firm, but not as much a feature as the other lines. Peaches are rather higher and are bound to advance. Stocks here are light. Salmon are very firmly held, and tend higher. Cohoes are more freely offered than ever before. This is owing to the high figures of the better grades. First arrivals are about all sold. In haddies, bloaters, and other lines of canned fish, except sardines, there are firm figures quoted. Meats are rather higher, but the demand is more quiet. There is quite a range in price between packers.

GREEN FRUITS—Business is active. New Brunswick apples are about out of the market. Nova Scotian fruit is coming to hand very freely, and is of good quality. Gravensteins have the demand, and fair prices are obtained. Little is being done in oranges. Dominicas are poor, and even Jamaicas are not desirable. Lemons have but a fair sale. In these, there is also little really good fruit coming to hand. There is fair sale for bananas at even figures. Pears are about done, though there are still fair receipts from Nova Scotia, also of eastern Bartletts. Quite a few Nova Scotian peaches are seen. They are only fair fruit. A few Ontarios are still received. Ontario grapes are received freely, but prices hold quite firm, so that the sale is not as large as usual. In Californian fruit, the only line left is Tokay grapes. Malaga grapes are slow. In cranberries, both Cape Cods and natives are offered. Prices this year are quite low. Crabapples are a drug.

DRIED FRUITS—It looks as if there would be no Californian raisins imported this season. Prices were received this week and were a great surprise. They are just about double the price of three years ago. In 2-crown fruit there is even more difference, as this year there is but half a cent between the three grades. Inside of two years 4-crown fruit was sold here at half what they are now offered. Three-crown fruit will cost more than two cents higher than Valencia layers. This will throw the demand upon them. There is also likely to be a sale for Malaga loose muscatels, which can be landed over a cent below Californian. Market is bare of Californian. A month or two ago there were quite a few held, but holders, to their sorrow, let them go. The trade are disappointed. They like the Californian fruit, and cannot understand the reason for the present high prices. They cannot see how the association can hold the present price. It will kill the export trade and will enable Valencias and other European raisins to be imported into their own market to advantage. A rebate of one cent to Canadian buyers has been named. Grades below standard will not be offered for thirty days; perhaps not then. The spot stock of raisins is limited to a few new Valencias, which are firmly held. In peels, prices rule even. Stocks are largely to hand. In currants, dealers are not importing largely, but are depending on the New York market. The direct offering of seeded did not prove as attractive to the trade as was expected. Owing to a few old evaporated s ill held, buyers are backward. Packers are quite high in their ideas, and this affects sales. A few cars for later shipment have been placed. Dried are lower. Prunes do not have much attention. Apricots are again too high to be much of a favorite with the trade. Peaches are not favorites. In onions, market is now supplied with Canadian; prices keep high; stock is good.

DAIRY PRODUCE.—Eggs show considerable range in price, but good stock is higher and in good demand. In butter, there is quite a firm feeling, particularly in regard to good stock. Choice butter is hard to get. In cheese, there is but a quiet business, and, while western prices have turned firmer, the local market is rather dull. The local consumption is small.

SUGAR—The report that American sugars would not be offered here any longer has not proved correct, as they are offered here almost daily. It is difficult to buy futures, and, while prices are easy, rather firmer figures would not surprise the trade. It only needs for the trouble between the American refineries to be arranged to have that competition withdrawn. There is a fair trade doing.

MOLASSES—The market is quite a firm one. Quite a quantity has been shipped from here to Quebec. Were it not for New Orleans, and other grades offered from American points, higher prices would rule, and as it is dealers are not willing to shade figures and look for still higher prices. The New Orleans, being in small packages, is much appreciated by the trade. Two grades at least are offered. There is as yet no inquiry for syrup.

FISH—Stocks are very light, and except in smoked herring and floaters there is active demand, and while improved receipts are expected it is not thought there will be any change in prices for some little time. Pickled herring are most needed. The market may almost be said to be bare and this is the season of demand. Very few Nova Scotian herring are being received; a few passed through from Yarmouth for the West during the week. Both dry cod and pollock are scarce, and the present high prices are firmly held. Boneless fish is active and some of particularly good quality is being put up. Smoked herring are easy. There are practically no fresh fish and so finnan haddie are scarce. We quote: Large and medium dry cod, $3 75 to $4; small, $2.50; pickled shad, $3.50 to $5, as to quality; haddies, 4½c. per lb.; smoked herring, 6 to 9c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c.; pollock, $2 to $2.10 per 100; pickled herring, $1.70 to $1.75 per half bbl.; bloaters, 60c.

PROVISIONS—In this line the upward tendency is also noticed. While barreled pork has been advanced the chief change is in beef. Stocks held are not large. Lard is also moving up. A fair quantity is held. Smoked meats feel the general movement. There is also an improved sale.

FLOUR, FEED AND MEAL—Flour is quite firmly held, though particularly in Manitobas a rather easier feeling is expected, still, with the general high prices and a thought of war to help the market, lower figures for the present cannot be counted on. Oats are fairly firm, but oatmeal seems at the moment a little easier. Beans have been one of the surprises of the week. Some Western houses speak of an advance of almost 50c. from the price at which sales were made quite late in August. Beans have been so much of a drag that the trade feel as if these prices cannot hold. But, as we noted last week, there would, at least, seem to be an end of the very low figures. Our trade were caught quite short. Barley and peas are firmer. Feed is still scarce and high. Little new hay has yet been received. Rather better prices rule. We quote: Manitoba flour, $4.50 to $4.70; best Ontario, $3.85 to $4.00; medium, $3.60 to $3.75; oatmeal, $3 80 to $3.90; cornmeal, $2.15 to $2.20; middlings, $21 to $22; oats, 35 to 38c.; hand-picked beans, $1.25 to $1.30; prime, $1.15 to $1.20; yellow-eye beans, $1.90 to $2; split peas, $4.10 to $4.15; round, $3.25 to $3.40; pot barley, $4.10 to $4.15; hay, $7 to $7.50; timothy seed, American, $1.50.

ST. JOHN NOTES.

Geo. E. Barbour is home from a well-earned holiday, and, while he did not get a moose, his friends are pleased to note what is more important, namely, that he is much improved in health.

Bowman & Angevine have received a shipment of Nicholson & Brock's mince meat.

THE GROCER was pleased to receive a call this week from Lawrence J. Levy, representing Boeckh Bros. & Company, of Toronto. Mr. Levy is not only after business, but bound to get it.

"Red Cross" granulated soap, manufactured by The St. Croix Soap Manufacturing Co., is one of the favorite washing powders here. The difficulty they find is to supply the demand. T. Collins & Co. have a shipment just to hand.

W. Frank Hatheway is offering some very nice New Orleans molasses in small packages, just received, to the trade.

J. C. Bowman, representing The Laing Packing and Provision Co., Limited, Montreal, is having a splendid trade in canned meats.

CURRENT MARKET QUOTATIONS

October 5, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb.	.....	.....	.....	.....	14	16	14	15
" " pound prints	.....	.....	19	20	17	18	.....	.....
" " tubs, best	.....	.....	.....	18	16	17	11½	12
" " tubs, second grade	.....	.....	15	16	14	15	.....	.....
" " low and med. "	.....	.....	12	14	.....	.....	.....	.....
Creamery, tubs and boxes	.....	22	21	22	18	19	20	21
" prints and squares	.....	.....	22	23	19	20	.....	.....
Cheese, per lb	11	11½	11½	12	11	11½	11½	12
Eggs, per doz	14½	16	12½	16	10	11	.....	16

CANNED GOODS

Apples, 3's	$.....	$0 90	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	.....	2 10	2 25	2 40	2 25	2 40	3 00	3 25
Asparagus	.....	....	.....	2 40	.....	.....	.....	.....
Beets	.....	.....	.....	1 00	.....	.....	.....	.....
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	75	85	85	90	90	95
Beans, 2's	.....	77½	75	80	90	95	.....	90
Corn, 2's	90	1 00	95	1 00	75	80	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 80	1 85	2 30	2 40	1 75	1 90
" white	.....	.....	1 75	1 80	.....	.....	.....	.....
Peas, 2's	.....	75	75	80	75	80	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 75	1 80	.....	1 15
" " 3's	.....	2 00	2 00	2 40	2 25	2 50	2 40	2 50
Pineapple, 2's	.....	2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's	.....	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	.....	2 50	1 60	1 75	.....	1 85	.....	1 60
" 3's	.....	2 50	2 50	2 60	2 70	2 85	2 25	2 60
Plums, green gages, 2's	.....	.....	1 10	1 25	1 30	1 60	.....	1 40
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	1 40
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	65	75	90	1 00	.....	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	1 40	1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 35	1 50	1 50	1 60	1 65	1 75	.....	1 70
Succotash, 2's	.....	.....	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	75	78	.....	85	85	90	.....	1 10
Lobster, talls	.....	2 50	2 95	2 75	2 50	2 75	.....	.....
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 75	1 80	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 30	1 50	1 30	1 40	1 25	1 50	1 20	1 30
" " flats	1 40	1 60	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	.....	.....	1 35	1 40	.....	1 60	.....	....
" " Clover Leaf, talls	1 to 4 cases	.....	.....	1 50	.....	.....	.....	.....
	5 " 9 "	.....	.....	1 47½	.....	.....	.....	.....
	10 " 25 "	.....	.....	1 45	.....	.....	.....	.....
" " Clover Leaf, flats	1 " 4 "	.....	.....	1 65	.....	.....	.....	.....
	5 " 9 "	.....	.....	1 62½	.....	.....	.....	.....
	10 " 25 "	.....	.....	1 60	.....	.....	.....	.....
" Cohoes	1 05	1 15	1 05	1 10	1 10	1 15	95	1 12
Sardines, Albert, ¼'s	.....	12	12½	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsman, ¼'s	.....	12½	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	.....	18	18½	23	10	11	.....	.....
" P. & C., ¼'s	.....	.....	23	25	24	25	.....	.....
" " ½'s	.....	.....	33	35	33	36	.....	.....
" American, ¼'s	.....	.....	4	4½	4	5	.....	.....
" " ½'s	.....	.....	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 20	1 50	1 00	1 60	1 00	1 15	1 85	2 00
Herring in Tomato Sauce	1 30	1 45	1 55	1 60	.....	2 00	1 90	2 00

GREEN FRUITS

Oranges, Sorrento, per box	$3 25	$4 00	.....	.....	$4 00	$4 50	.....	.....
" Jamaica, per bbl	.....	.....	7 50	8 00	2 00	2 25	.....	.....
Lemons, Messina, p. box	3 00	4 00	3 50	4 00	4 50	5 00	5 00	5 50
" Maori, per box	.....	.....	6 50	7 00	.....	.....	.....	.....
Bananas, per bunch	90	1 50	1 00	1 50	1 75	2 25	.....	.....
Tomatoes, per basket	35	50	20	25	40	50	.....	60
Red Peppers, per basket	.....	.....	40	50	.....	.....	.....	.....
Watermelons, each	15	20	20	30	30	40	.....	.....
Canadian Peaches, per basket	30	.....	35	75	1 00	1 25	.....	.....
" Pears, "	25	40	50	85	.....	.....	.....	.....
" Plums, "	40	50	40	75	50	55	.....	.....
Grapes, per 10-lb. basket	.....	....	15	20	30	50	30	35
Winter Apples, per bbl	.....	.....	2 00	2 75	.....	.....	3 50	4 00
Sweet Potatoes, per bbl.	.....	.....	2 75	3 00	3 50	3 75	.....	.....
Cranberries, per bbl	.....	.....	.....	8 00	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 65	$4 69	$4 70	4 55	4 65	5¼	5⅜
Granulated, Acadia	.....	4 65	.....	4 65	.....	4 55	.....	.....
Granulated, foreign	.....	.....	.....	.....	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 75	.....	5 25	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 85	.....	5 35	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 35	.....	5 45	.....	.....	.....	7
Powdered, bbls	.....	5 20	.....	5 30	5¾	6	.....	6¾
Phœnix	.....	4 40	.....	4 50	.....	.....	.....	.....
Cream	.....	4 40	.....	4 50	.....	.....	.....	.....
Extra bright	.....	4 25	.....	4 35	3¾	3⅞	4½	4⅝
Bright coffee	.....	4 15	.....	4 25	3⅝	3⅝	.....	.....
Bright yellow	.....	.....	.....	4 15	.....	.....	.....	.....
No. 3 yellow	.....	3 90	.....	3 50	3½	3¼	.....	.....
No. 2 yellow	.....	3 85	.....	3 95	.....	.....	.....	.....
No. 1 yellow	.....	3 75	.....	3 85	.....	.....	.....	.....
Foreign, yellow	.....	.....	.....	.....	.....	.....	.....	.....
Trinidad	.....	.....	.....	.....	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Wire nails, base	.....	$3 25	.....	$3 30	.....	.....	.....	.....
Cut nails, base	.....	2 25	.....	2 25	.....	.....	.....	.....
Barbed wire, per 100-lb.	.....	3 00	.....	3 25	.....	.....	.....	3 75
Smooth Steel Wire (oiled and annealed, etc.), base	.....	3 00	.....	3 35	.....	.....	.....	.....
White lead, No. 1	....	5 62½	.....	5 75	.....	.....	.....	.....
Linseed oil, raw	.....	57	.....	58	.....	.....	.....	61
" boiled	.....	60	.....	61	.....	.....	.....	64
Turpentine	72	73	.....	74	.....	.....	.....	83

SYRUPS AND MOLASSES

Syrups—								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Corn Syrup, barrel, per lb	...	.....	.....	2⅜	.....	.....	.....	.....
" " ½ bbls. "	.....	.....	.....	2¾	.....	.....	.....	.....
" " kegs "	.....	.....	.....	2⅞	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 30	.....	.....	.....	.....
" " 2 gal. " "	.....	.....	.....	1 00	.....	.....	.....	.....
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	35	45
Barbadoes	.....	36	.....	.....	28	30	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.....	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	...	.. .

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 50	$1 60	$1 50	$1 60	.....	$1 50
" " 2-lb. cans	.....	2 65	2 65	2 75	2 50	2 75	.....	2 50
" " 4-lb. cans	.....	.....	5 25	5 50	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 25	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	18 50	19 50	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 50	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 80	3 00	.....	2 75
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 25
English brawn, 2-lb. can	.....	2 40	2 50	2 80	2 75	2 80	.....	2 50
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....	.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull, 2-lb. can	.....	.....	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " 1's	.....	2 75	2 60	2 95	.....	3 25	.....	.....

CANDIED PEELS

Lemon, per lb	.....	.....	11	12	.....	13	.....	.....
Orange, "	.....	.....	12	13	.....	14	.....	.....
Citron, "	.....	.....	15½	17	.....	16	.....	.....

FRUITS

Foreign—								
Currants, Provincials, bbl.	.....	4⅛	4½	4¾	4½	5	5	5¼
" ½-bbls.	.....	4¼	.....	.....	6	7	5¼	4¾
" Filiatras, bbls	.....	4¼	4¾	4⅞	5¾	6¼	.....	.....
" ½-bbls.	.....	4⅜	4¾	4⅞	5	6	.....	5⅛
" cases	.....	4½	5¼	5½	5½	7	.....	.....
" ½-cases	.....	4¾	.....	5½	5½	6	.....	5⅜
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" cases	.....	.....	5½	6½	7	7¼	.....	.....
" ½-cases	.....	5½	5¾	6⅜	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6½	7	7	8	.....	.....
Dates, boxes	5¼	6	7	7½	6	6½	.....	.....
Figs, 10-lb. boxes, per lb	.....	.....	14	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	.....	.....	.....	.....	.....
" Mats, per lb	.....	.....	3½	3¾	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	.....	8½	11	10	12	.....	.....
" " 50's	.....	.....	8	9¼	8½	9	.....	.....
" " 60's	.....	8	7½	8½	8	8½	.....	.....
" " 70's	.....	7½	7	7¾	7½	8	.....	.....
" " 80's	.....	7	6¼	7	7	7½	.....	.....
" " 90's	.....	6	5½	6½	6½	7	.....	.....
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	.....	.....	.....	.....
" " D	.....	.....	.....	.....	.....	.....	.....	.....
" " U	.....	.....	.....	5¼	.....	.....	.....	.....
Raisins, Valencia, off stalk	.....	4	.....	.....	5	6	.....	1 50
" Fine off stalk	4¼	4½	6½	7	5	6¼	.....	1 65
" Selected	5	5⅝	.....	7½	.....	.....	.....	1 75
" Layers	.....	5¾	.....	.....	7¼	7½	.....	1 85
" Sultanas	.....	.....	11	15	10	12	10	12
" California, 3-crown	.....	6¾	7	7½	7	7¾	.....	6½
" " 4-crown	.....	7¾	7¾	8	8	8¼	7¾	8
Domestic—Apples, dried	6	6½	.....	.....	5½	6	.....	.....
" evaporated	9	9½	.....	.....	9½	10	.....	10½
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	.....	19	16	18	19	19½

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	7½	8	.....	.....	.....	8½
Smoked meats—								
Breakfast bacon	10½	11	11	11½	.....	.....	.....	11½
Rolls	.....	9	8½	9	9	10	.....	10½
Hams	10½	12	11½	12	11	13	.....	11
Shoulder hams	.....	10	8	8½	8	8	.....	10
Backs	.....	.....	11	11½	.....	.....	.....	11

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 50	15 00	14 00	15 00	16 00	17 00
" short cut	.....	.....	16 50	17 00	15 00	15 50	16 50	17 50
Clear shoulder mess	.....	.....	.....	12 50	14 00	14 50	.....	.....
Plate beef	.....	.....	.....	11 50	13 50	14 50	.....	.....
Lard, tierces, per lb	.....	6½	.....	6½	6½	6¾	.....	7¼
Tubs	6¾	7	6¾	7	7	7¼	.....	.....
Pails	.....	.....	7	7¼	7¼	7½	.....	8
Shortening, in 60-lb. tubs	.....	.....	7½	7¾	.....	7¼	.....	.....

Our Goods are Refined in

Crystal Spring Water . . .

and are unequalled for PURITY and WHITENESS.

WE INVITE COMPARISON

The *Brantford Starch Co.*, Limited

BRANTFORD, ONT.

COFFEE

Green—	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Mocha		24	23	25	25	30	24	25
Old Government Java		27	22	30	25	30	24	25
Rio		10	7½	12	12	13	8¾	9½
Santos			8	12				
Plantation Ceylon		29	26	30	29	31		
Porto Rico			22	25	24	28		
Gautemala			22	25	24	26		
Jamaica		18	15	20	18	22		
Maracaibo		13	13	16	13	15		

NUTS

Brazil	12	13	12½	13	12	12½		
Valencia shelled almonds	28	30	28	30				
Tarragona almonds	12	15	12	14	11	12		
Peanuts (roasted)	6½	9½	9	10	9	10		
" (green)	5½	8	7	9				
Cocoanuts, per sack		3 00		3 75	3 50	4 00		
" per doz				60	60	70		
Grenoble walnuts		12	12	13	12	13		
Marbot walnuts					9	10		
Bordeaux walnuts					9	10		
Sicily filberts		7¾	8½	9	8	10		
Naples filberts	10	11	10	11	10	11		
Pecans	10	11	10	11	11	12		
Shelled Walnuts		25	25	28				

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	4⅛	4¼
Patna, per lb			4¾	5	5	6		5
Japan			5½	6	5	6		
Imperial Seeta			4⅞	5⅛	5	6		
Extra Burmah			4¼	4⅜	4	5		
Java, extra			5	6½	6	7		
Sago	3¾	4½	4	4¾	5	6		5
Tapioca	3¾	4½	4¾	5	5	6		5
Macaroni, dom'ic, per lb., bulk				7½				
" imp'd, 1-lb. pkg., French			9	10				
" " " Italian			11	12½				

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00	2 00	2 50
Sal soda, per bbl	70	75	70	80	85	90		1¾
Sal Soda, per keg	95	1 00	95	1 00	95	1 00		
Granulated Sal Soda, per lb				1				

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	15	12	14	14	15		15
" in 5-lb. cans	14	17	14	15	15	16		
" whole	11	12	11	13	12	13		15
Pepper, white, ground, in kegs, pails, boxes	20	23	18	24	24	28		35
" " 5-lb. cans	20	23	20	28	20	22		
" " whole	19	25	19	25	20	22		
Ginger, Jamaica	19	25	18	25	20	25		
Cloves, whole	12	30	14	35	18	30		
Pure mixed spice	25	30	25	30	25	30		
Cassia	20	40	20	40	16	20		25
Cream tartar, French		25	24	25	20	22		
" " best		28	25	30	25	30		
Allspice	13	17	13	15	14	18		20

PETROLEUM

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Canadian		12		15½	16	16¼		
Sarnia water white	12	13		16½	17	17¾		
Carbon safety		17						
American water white	17	17½		18	19	19¾		
Pratt's Astral	18	19		19				

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	12½	60	12	60	11	40		
Caddies Paking, Kaisow	17	40	18	60	15	40		
Indian—Darjeelings	35	55	35	55	30	50		
Assam Pekoes	20	40	20	40	16	40		
Pekoe Souchong	18	25	18	25	17	24		
Ceylon—Broken Pekoes	35	42	35	42	34	40		
Pekoes	20	30	20	30	20	30		
Pekoe Souchong	17½	40	17	35	17	35		
China Greens—								
Gunpowder-Cases, extra first	42	50	42	50				
Half-chests, ordinary firsts	22	28	22	28				
Young Hyson—Cases, sifted extra firsts	42	50	42	50				
Cases, small leaf, firsts	35	40	35	40				
Half-chests, ordinary firsts	22	38	22	38				
Half-chests, seconds	17	19	17	19				
" thirds	15	17	15	17				
" common	13	14	13	14				
Pingsueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40		
" seconds	16	19	16	19				
Half-boxes, firsts	28	32	28	32				
" seconds	16	19	16	19				
Japan—								
½-chests, finest May pickings	38	40	38	40				
Choice	32	36	32	36				
Finest	28	30	28	30				
Fine	25	27	25	27				
Good Medium	22	24	22	24				
Medium	19	20	19	20				
Good common	16	18	16	18				
Common	13	15	13½	15				
Nagasaki, ½-chests Pekoe	16	22	16	22				
" " Oolong	14	15	14	15				
" " Gunpowder	16	19	16	19				
" " Siftings	7½	11	7½	11				

WOODENWARE

Pails, No. 1, 2-hoop				1 55		1 55		
" " 3-hoop				1 70		1 70		
" half grained				1 40		1 40		
" quarter, jam			80	1 08	90	1 08		
" candy, and covers			2 25	2 65	2 25	2 65		
Tubs, No. 0				8 50		8 50		
" " 1				7 00		7 00		
" " 2				6 00		6 00		
" " 3				5 00		5 00		

STAPLE PRICES ABROAD.

The following are the index numbers of the prices of 45 commodities, the average of the eleven years 1867 77 being 100, as made up by A. Sauerbeck :

	Average.
1878-87	79
1888-97	67
1889	72
1893	68
1894	63
1895	64
1896	61
1897	64
1898	64

Monthly numbers.	
February, 1835	60.0
July, 1895	59.2
May, 1898	66.4
December, 1898	63.8
January, 1899	65.8
February, 1899	65.4
March, 1899	65.6
April, 1899	66.1
May, 1899	66.6
June, 1899	66.9
July, 1899	67.6
August, 1899	68.3

Iron and tin did not maintain the high closing prices of the previous month, and mutton, sugar and coffee were somewhat lower ; but otherwise the general tendency of prices was firm or rather better, particularly for corn, cotton, flax, jute, wool, palm and linseed oils. The movements of all the above commodities, downward or upward, balanced each other, and the fresh rise in the average index number was entirely caused by the strong advance of two articles, butter and Manila hemp. The former rose about 15s. to 20s. per cwt., and the latter £10 per ton, from £33½ to 43½. Taking articles of food and materials separately, the index numbers compare thus :

	Feb., 1895.	July, 1896.	May, 1898.	Dec., 1898.	July, 1899	Aug. 1899.
Food	63 8	61.0	71.5	65.6	65.3	65.7
Materials	57.0	58.6	62.7	62.4	69.3	70.2

Articles of food stand about on a par with the end of last year, while materials are in the aggregate 12½ per cent. higher.

PRUNES ON THE COAST.

The California Fruit Grower, of September 23, reviews the prune situation on the Coast as follows : "The harvest is progressing satisfactorily under favorable weather conditions. The demand and movement are light. Prices continue low and in buyers' favor. Nominally this market is on a 2¾ to 3c. basis as to quality and locality. In the lower San Joaquin Valley growers are parting with large blocks of bulk prunes on a 2½c. basis, buyers grading and packing. Late advices received at these offices place the crop of the Visalia District at 10,000,000 to 12,000,000 lb. of cured fruit, the quality better than ever before and fruit running to large sizes. One firm of packer states that 50 per cent. of the crop of that district will run 40-50's and 50 60's. The crop in all parts of the State is running to large sizes and packers are not offering at this time any 90's to 100's, but name the four sizes as 60's to 90's. The very large sizes command but a slight premium. There is a fair export demand, but domestic buyers are only inclined to supply the present consumptive demand, which is light."

FOR SALE.

A FIRST-CLASS GENERAL STOCK FOR SALE, amounting to about $3,500. No opposition ; with Post Office, Telegraph and Telephone Offices in connection. Doing a large trade. One of the best country business stands in Ontario. For particulars, address E. J. Cobean, Camilla, Ont. (40)

AGENCY WANTED.

COMMISSION AGENT HAVING A FIRST-CLASS connection with the London Provision Trade, is open to act as sole agent for a good Canadian Producer or Factor. Apply B. B. B., Monument Buildings, London, E C, England. (42)

CHAMPION FRUIT EVAPORATOR



Dries all kinds of fruits and vegetables. Suitable for home or market use.

Also a perfect evaporator for use on the kitchen stove.

CATALOGUE FREE.

THE G. H. GRIMM MANUFACTURING CO.,
84 Wellington St., Montreal.



If you Want to Learn Anything About Advertising,

If you are a business man and get or want to get business by any kind of advertising, and want to know how to advertise and make money ; or if you are an employe and expect to go into business for yourself ; or if you want to get into a new and profitable profession—we furnish the foundation—the accumulated knowledge on the subject. Investigation costs you nothing. Invaluable information will be sent Free.

Address Advertising World Publicity Club, Columbus, O.

The Man Who Trims the Window!

will be interested in a new book on the subject by American experts, entitled : "Window Dressing for Grocers." Containing 52 Designs—all new, with full instructions, easy to work out from goods carried in almost any grocery store. Sent post-paid to any address on receipt of price, $1.00.

S. W. CARSON,

45 Hillside Avenue, - VICTORIA, B.C.

Sole Agent for Canada. (40)

SLEE, SLEE & CO., Limited

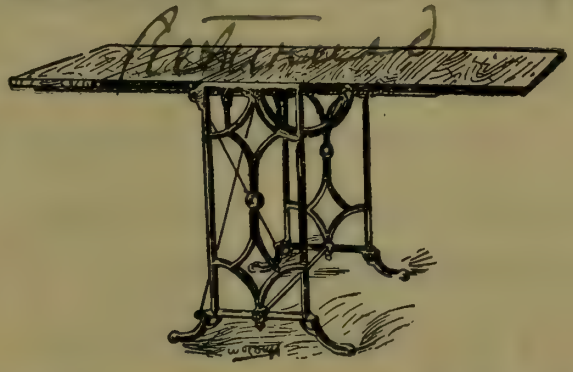
Tower Bridge Works, - - - London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to

CLARK, RAE & CO., 49 King Street West, TORONTO, ONT.

HOLIDAY DISPLAYS.



NOW is the time to plan, for you will soon be too busy to think.

SHOW the people what you have and sales will follow. Advertisers tell the people—showing is better than telling.

"A man is judged by his clothes," and people judge a store by its appearance for the same reason. A behind-the-times store is naturally suspected of containing old stocks.

Let us help you. Our Adjustable Display Tables are inexpensive and sure to please.

BOECKH BROS. & COMPANY, Manufacturers,
TORONTO.

A card will bring illustrated booklet.

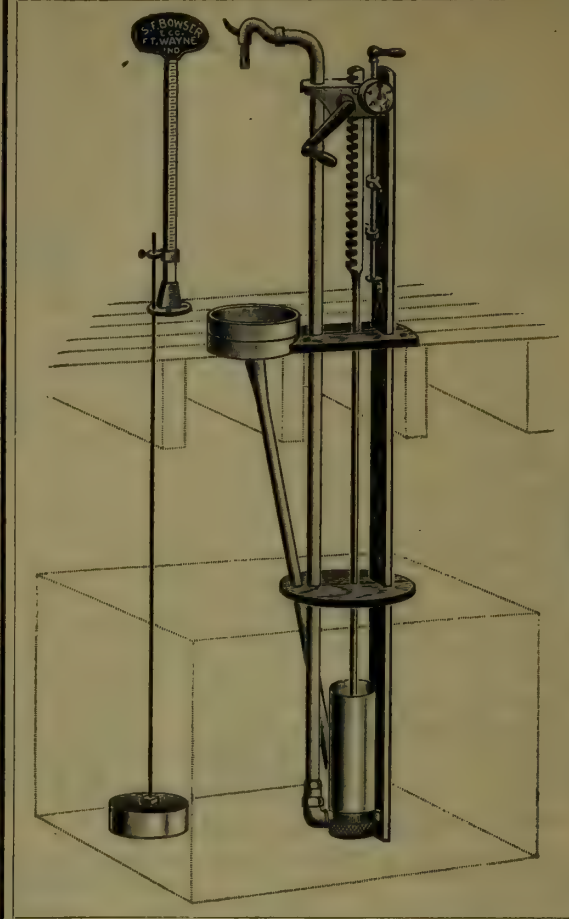
TORONTO FRUITMEN DINE.

The Toronto Retail Fruit Merchants' Association, which was organized this summer, held its first entertainment on Monday evening by having an oyster supper in their meeting-room in Temperance Hall. About 90 members of the association were present. The chairman of the evening was H. A. Brazel, president of the association. After the supper and some good speeches by several members, an excellent programme was given by the Queen City Quartette and Mr. Size.

The association has done good work in the past summer in keeping up the standard and in preventing dishonestly packed fruit being sent into Toronto. Its energies will be devoted now to the enforcement of existing laws regarding the sale of fruit in retail stores, at the market and from peddlers' waggons.

The Davidson & Hay, Limited, have received this week a direct shipment of new season's Ceylon teas. This invoice is made up of Pekoes and Orange Pekoes, and shows teas of splendid style and good liquor.

The promoters of the proposed Brantford Pork-Packing Company say that it is an assured institution and that before long it will be carrying on an aggressive competition for a place in the British markets for its produce. Most of the stock of the new company has been subscribed.



A REVOLUTION
in the handling of oils . . . .
THE
BOWSER
3
MEASURE
self-measuring
OIL TANK
PUMPS
Imperial Gallons
" Half-Gallons
" Quarts
The New
DIAL DISCHARGE REGISTER.
Registers each quantity as pumped.
Full information for a cent—spend it for a postal card.
Send your address.
S. F. Bowser & Co.,
P. O Box 564,
Toronto, Ont.
Factory: Fort Wayne, Ind., U.S.A.

TEAS TEAS TEAS

Now is the time to order Black Teas. We will receive in a few days two thousand boxes, as below:

200 boxes superbly choicest Paklin Congou
200 boxes superbly rich Paklin Congou
200 boxes the very richest Paklin Congou
200 Chests Indian Tea
300 Chests Ceylon Teas
500 Half-chests Saryune Teas
400 boxes specially selected Paklin Congou

DIRECT FROM COLOMBO. BE ON THE LOOKOUT.

---

100 Cases new "OWL CHOP" Ceylon in ONE and HALF-lb. packets; four grades—Nos. 5, 10, 20. and 30.

Ask for Samples.
Our Prices are the Lowest.

L. CHAPUT, FILS & CIE., Montreal.

WE ARE BOOKING ORDERS

TO ARRIVE IN THE COURSE OF OCTOBER, FOR

Palare's Fine Off-Stalk Valencia Raisins.
Payne Selected " "
Payne 4-Crown Layer " "
Cardona Fine Off-Stalk " "
Cardona Selected " "
Cardona 4-Crown Layer " "
Aranda Fine Off-Stalk " "
Trenor "Blue Eagle" Fine Off-Stalk "
Trenor "Blue Eagle" Selected "
Trenor "Blue Eagle" 4-Crown Layer "

SULTANA RAISINS, 4 grades.

CURRANTS

Fine Filiatras, in barrels, ½-barrels, and ¼-barrels.
Princess, cleaned, loose, in ¼-boxes.
Princess, cleaned, in 1-lb. packages.

SMYRNA FIGS

in 1½-inch boxes,	5 oz.	in 1½-inch boxes,	10 lb.
in 1½ " "	12 oz.	in 2 " "	10 lb.
in 2 " "	16 oz.	in 3 " "	30 lb.

TO ARRIVE IN NOVEMBER:

Malaga Raisins, Tarragona Almonds, Grenoble Walnuts,
Bosnia Prunes, California Prunes.

California Loose Muscatels are rather scarce this year and consequently will sell at very high figures.

We have secured a nice lot of MALAGA LOOSE MUSCATELS, a splendid fruit, of greater value than the California, which we can sell at very low figures; they are:

"BEVAN'S" Brand, 2-Crown, 50-lb. boxes.
"BEVAN'S" Brand, 3-Crown, 50-lb. boxes.
"BEVAN'S" Brand, 4-Crown, 50-lb. boxes.

WRITE OR TELEPHONE FOR PRICES.

Don't forget us when you want teas. We can meet you on any qualities and prices.

Laporte, Martin & Cie., Wholesale Grocers, Montreal.

THE STANDARD STOVE POLISH FOR THE WORLD.

Tiger Stove Polish.



For sale in two sizes, a 5 and 10-cent size. The packages are large and handsome, and give a good profit to the dealer. The polish does not dry or rust in the tins, but will impart a beautiful and lasting shine. Sold by all wholesale dealers, and by The F. F. Dalley Co., Limited, Hamilton, Ont., Canada.

TRADE CHAT.

DON'T employ relatives in your business is the advice of a shrewd business man, says The New England Grocer. You can't treat him with the same impartiality you do other employes. Select your employes and business associates because they are the best men to fill the positions, and not because of sentimental reasons.

The price of crude oil at Ontario wells was again advanced 3c. per bbl. last week.

P. L. Pearce, confectioner and tobacconist, Waterford, Ont., is enlarging his store.

The Montgomery & MacDonald Co., wholesale and retail grocers, etc., Nelson, B.C., have been incorporated.

John Smoke is opening a fruit store in the new brick block recently erected in Neepawa, Man., by J. Simpson & Co.

In one day recently, in 23 carloads, 437 cattle were shipped from Chesley, Ont. For them about $23,000 were paid. This is a good record for a town of 1,800.

Tank ships Nos. 52 and 72 took 170,152 and 165,846 gallons, respectively, of refined oil from Sarnia on Saturday for Montreal. This trip will complete the season for these boats.

The Petrolea, Ont., Advertiser, claims that as Petrolea is a good chicken town, in the centre of a good poultry district, the Dominion Government should establish one of the projected chicken fattening stations in that town.

Hopkins & McLean, general merchants, are moving into their new store, the finest and most up-to-date in Kamloops. Their stock is so large that it will take a day or two to get everything in order.—Kamloops, B.C., Standard.

Joseph M. Lavoie, tobacconist, and Marie L. A. Lavoie, his wife, Ottawa; A. Z. Trudel, grocer, Hull; Samuel Myers, agent, and Levis Rosenthal, tobacconist, Ottawa, are seeking incorporation under the style of The J. M. Lavoie Co., Limited, to manufacture and handle by wholesale, cigars, tobaccos, etc. The capital stock of the proposed company is $10,000, and its headquarters Ottawa.

Acting on the advice of N. H. Stevens, of Chatham, given in August, farmers in the bean raising counties held their beans for advancing prices and have realized $50,000 more than they otherwise would.—Listowel Banner.

The Brockville Recorder has been studying an old directory of the town, and finds that, of all the men who were in business there 48 years ago, only five are living, and not one is in active business.

Six hundred and fifty thousand pounds of tea, according to Answers, are consumed in Britain every day, which gives 5,200 gallons a minute, night and day, throughout the year. The tea drunk in Britain in a year would make a lake two and three-fifths miles long, one mile wide, and six feet deep.

The shipments of butter from Montreal continue unusually large. Last week 34,385 packages were exported, as compared with 19,385 packages the same week last year. The aggregate shipments from this port for the season now amount to 354,646 packages, compared with 156,304 packages last season.

Some time ago, a "Sunlight" acetylene gas machine was installed in T. Ivory & Son's general store in Omemee, Ont., and it gave first-class satisfaction until recently, when it exploded without apparent cause. The light had not been turned on, and no fire occurred. T. C. Ivory was knocked down by the force of the explosion.—Lindsay Post.

J. Griffin, of St. Thomas, Ont., a member of the firm of J. Y. Griffin & Co., Winnipeg, arrived at Edmonton one day last week. Mr. Griffin is just returning from a business trip to Vancouver, Victoria, Rossland and Nelson. As Edmonton is the most favorably situated producing point for the supply of these consuming centres, and as the demand is rapidly increasing, Mr. Griffin thought it well to visit Edmonton with a view to future business. The firm handle butter and eggs and other farm produce as well as pork, and will probably hereafter draw a portion of their supply for the Western trade from this point. — Edmonton Bulletin.

A correspondent writes: Many expressions of regret are heard over the departure of R. Geo. Whitton, who has successfully conducted a dry goods and grocery store at Fingal, Ont., for a number of years. We have too few such men as Mr. Whitton and his place as a business man and a citizen will be hard to fill. The best wishes of a large vicinity go with him to Rodney, Ont., where he has entered into a large mercantile business.

THE INDIAN TEA INDUSTRY.

The prospects of the Indian tea industry, the Calcutta correspondent of The Allahabad Pioneer reports, continue to brighten very considerably. With the dispute in London brought to a favorable termination, with values in Calcutta distinctly improving, a better demand from the outside markets and better weather in most of the districts, which will afford a chance of desirable quality being soon available, the hopes of those interested in tea are on a higher level than of late, when the outlook was decidedly gloomy. The weather in the tea districts has been generally favorable, except in North Assam, where it has been too cold.

ADVANCEMENT FOR W. MILLAR.

The many friends of Mr. W. Millar, who has been a representative of The Empire Tobacco Co. in Northern Ontario for a number of years, will be pleased to hear of his appointment as manager of their business in the Northwest Territories, with headquarters at Winnipeg. Mr. Millar will leave early in the present month to assume his new duties, and will carry with him the good wishes of all who know him.

BOVRIL Limited

Wholesale and Retail Bonus Schemes

September 15th to October 31st, 1899

During the above period we are offering a handsome **Bonus** to purchasers of **Bovril.** For full particulars apply to

Or to Our Agents:

HALIFAX - Seeton & Mitchell
OTTAWA - P. Besserer
QUEBEC - Robt. Mitchell & Co.
ST. JOHN - C. S. Harding
TORONTO - R. S. McIndoe
VANCOUVER, Martin & Robertson
VICTORIA - Martin & Robertson
WINNIPEG - W. L. McKenzie & Co.

BOVRIL Limited

27 St. Peter Street . . . MONTREAL.

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO. Limited

New Currants

Choicest Vostizzas
Crescent
Cleaned
Cleaned (1-lb. packages).

Earliest shipment of above just to hand.

PERKINS, INCE & CO.
TORONTO.

Most Excellent Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.

Peels Peels

Best Scotch, English, Corsican and domestic brands at rock bottom prices for immediate delivery.

WARREN BROS. & CO.
TORONTO.

NEW SEASON'S

"Golden Leaf"

JAPANS

We have now in stock 50c., 40c. and 25c. lines; also Nibs and Siftings—all fully up to the usual high standard of cup quality. See our travellers or write for samples.

GEORGE FOSTER & SONS
Wholesale Grocers,
BRANTFORD, ONT.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

TWO further cargoes of new currants have been placed on the market during the week, and there is now a fair assortment of all grades, the most meagre supply being in the case of Provincial. The character of the crop, as indicated by the fruit brought by first steamers, is confirmed by these later arrivals, and the dearth of fine fruit of most grades would now seem to be placed beyond doubt. The produce of the various Vostizza estates, as shown by the size of the parcels of the well-known marks, is probably much smaller than usual. Some decline in prices has taken place, mainly on account of the small demand, and not, so far as can be seen, from any inherent weakness in the market. Towards the end of the week, however, there are prospects of business improving, and buyers appear to feel more confidence as regards the stability of the present range of prices. If the now generally accepted estimates of the small yield of the 1899 crop are to be realized, this confidence is probably well placed, and indications certainly point in this direction. The holders of Provincial in Greece, for instance, find a steady and widespread demand from the various consuming countries at prices which very nearly correspond to the lowest quotation at present existing in the English markets for this class of fruit, and do not show any disposition to ship their stocks here on consignment. On this account, it may very easily happen that, as soon as the heavy demand sets in, the supply of Provincial fruit in London may prove to be barely sufficient.—Produce Markets' Review, September 16.

A commission merchant, in speaking of the prune situation, said to-day that never in his experience had so few sales of futures been made up to this time of the year, and he looked for a very material improvement in this respect in the not remote future.—New York Journal of Commerce, September 29.

SULTANA RAISINS LOWER IN LONDON.

The market for Sultanas, which practically opened for the season on Monday, has provided an experience for the wholesale trade which will not easily be forgotten. The prices which the mechants demanded were outrageously high and out of all character compared with any other market. Owing to the scarcity of old and the lateness of the first arrival, combined with the fact that the country was ready to start purchasing, dealers were practically compelled to commence the distribution of the fruit, and a large proportion of the cargo changed hands early in the week at prices which, although cheaper than the old fruit, were yet shillings more than the position justified. As might naturally be expected, the necessity for a change soon became evident, and the values fell from 3s. to 5s. per cwt., leaving the dealers with "heel taps" of early purchases at far too high prices. Although the buyers have been in a measure victimized at the commencement of the season, yet there are not wanting signs of a much more prosperous state of things in this particular article later on. It is evident that this year's crop is of excellent quality in the main, although, perhaps, fine parcels are more scarce than usual. Prices, although not to be by any means compared with the cheapness of some recent years, are already established on a level far removed from the almost prohibitive rates of the past two seasons. The crop of 1899 is, so far as can be seen, sufficiently large to supply all requirements at a reasonable rate, but it must be borne in mind that some markets which usually consume a large quantity have so far, for one reason or another, held aloof from purchasing, and when the demand which must in all probability very soon come from continental and other buyers is experienced, it is not unlikely that some rise in values may take place.—Produce Markets' Review, London, September 23.

CANNED SALMON IN LIVERPOOL.

Tall salmon is the chief item of interest in this department at present, and there are rumors of large transactions having been negotiated during the last few days at prices previously unobtainable. The rapid reduction in spot stocks is attracting attention, and it is an open question whether visible supplies are sufficient to fill the trade's requirements till the new arrivals next spring. —Produce Markets' Review, September, 16.

CANNED GOODS IN THE UNITED STATES.

Now that we can write the packing season as closed for 1899 on nearly all articles, there is no longer any risk in saying that all the indications are for a considerably hardening market on what are known as the staples. We have called attention in the past to the fact that the canned goods business is annually becoming more and more a preservative process for the solid things of life. Meats, vegetables, fish and milk seem steadily to increase in the extent of this up-put, and, of course, in the demand for the same ; whilst fruits of all kinds are receiving less serious consideration from year to year than they have had in the past. It is an evolution worthy of consideration that the root plants of the great canning industry owed their existence primarily to the desire to preserve fruits. Corn, tomatoes, and all the list of vegetable dishes were rather late additions to the schedule, and yet these vegetables have grown into mighty masses of production in hermetically sealed tins ; whilst what fruits are being put up are annually going more into glass and becoming a specialty as preserves.—The Trade, Baltimore, September 29.

MESSINA FILBERT CROP.

A Messina firm, writing under date of September 12, say : "Only about 400 bags new crop filberts have arrived here and quality is satisfactory. Inquiry from Europe has been rather active, and there is also some inquiry from the United States. Owing to shorts covering, our market has suddenly advanced as speculation has set in, and as both Europe and the United States have probably still to buy the larger part of their fall requirements it is improbable prices will recede."

STOCKS OF CANNED SALMON IN ENGLAND.

The demand for salmon in flat and tall tins continues on a moderate scale, but prices are well maintained, there being no pressure to sell in any direction. Stocks, both in the merchants' and dealers' hands, are not unusually heavy, and it is anticipated that every case will be wanted before the new pack arrives. Half-pound tins have been eagerly inquired for, and there has been a larger business passing at full prices than for some time past.—Produce Markets' Review, London, Eng.

WHERE SAFETY LIES.

In the search for low-priced goods, which may enable merchants to meet the cuts of large buyers, the former sometimes take amazing risks, remarks New York Merchants' Review.

What profiteth a man if he maketh a sale only to drive away good custom ? That is a question some dealers may well ask themselves.

Not properly testing new goods that are offered them, and tempted by their low price, which relatively is high, they place them in stock and find trade dropping away from them afterwards, while only dimly suspecting the cause.

Quality, quality, always quality—these are the four words that grocers and other dealers in food products should always bear in mind. Mere cheapness never established a successful grocery business, and never will.

A rigid system of testing brands of food on their own tables will protect grocers from the evil consequences of the rivalry of mushroom manufacturers in underselling each other, and there is no safety in any other course.





EDDY'S

House, Horse, Scrub AND Stove

BRUSHES

are distinguished for their **LASTING** qualities—due to the manner of their construction and the excellent quality of the materials used in their manufacture.

They are, without doubt, the **very BEST** on the market. . . .

DEALERS! Are you fully stocked with Brushes of our make? if not, write for samples and prices to

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Quebec, Hamilton, Kingston, London, St. John, N.B.,
Halifax, Winnipeg, Victoria, Vancouver, St. John's, Nfld.

EZE (EASY)
TRADE MARK
REGISTERED
WASHING COMPOUND

WE HAVE BEEN TELLING YOU

for several weeks what **EZE** will do. Now we will tell you what it won't do. It isn't intended to clean pots, pans, dishes or sinks; neither is it for cleaning knives, brass or other metals.

It is a perfectly harmless compound, and it

JUST WASHES CLOTHES WITHOUT RUBBING.

EZE Manufacturing Co.

46 Front St East, TORONTO.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE offer of James L. Richardson, general merchant, Albert, N.B., of 25c. cash on the dollar, has been accepted by his creditors.

P. Aubry, grocer, Montreal, has assigned to Bilodeau & Renaud.

Fidele Poirier, general merchant, Shediac, N.B., is offering 25c. on the dollar.

A meeting of the creditors of J. B. E. Dion, grocer, Quebec, was called for October 3.

Wm. F. Cochrane, general merchant, Oak River, Man., has assigned to S. A. D. Bertrand.

Assignment has been demanded of Mrs. Cyrille Baron, general merchant, Valleyfield, Que.

Wm. F. Morris, hotelkeeper and general merchant, Burt's Corner, N.B., is offering 30c. on the dollar.

The assignee of E. D. R. Phillips, general merchant, Bath, N.B., is applying for an order to continue the business.

J. B. Domville, general merchant, St. Stanislas, Que., has assigned, and a meeting to appoint a curator will be held on November 10.

Richard Tew, assignee, Toronto, acting for the estate of H. M. Gross, grocer, Toronto, has declared a first and final dividend of 26½ per. cent.

PARTNERSHIPS FORMED AND DISSOLVED.

The Vancouver Box Co. have dissolved partnership.

Wm. Memardus, grocer, etc., Gravenhurst, Ont., has admitted M. R. O'Reilly as partner.

Elizabeth Hesson and W. H. Densmore have registered as proprietors of The Vancouver Grocery Co., Vancouver.

F. R. Stewart and F. M. Black have registered as general partners, and Emma D. Tuthill as special partner to the extent of $20,000 from September 1, 1899, to March 1, 1903, under the style of F. R. Stewart & Co., Vancouver, B.C.

Parish & Lindsay, grain dealers, Brandon, Man., have dissolved. W. L. Parrish continues at Winnipeg and W. J. Lindsay at Brandon, Man.

Copartnership has been registered by Lottie, Kate, and Martha Fades, under the style of The Canadian Broom Protector Co., Bayside, N.S.

SALES MADE AND PENDING.

John G. Richards, grocer, Victoria, is negotiating to sell out.

The stock of the estate of W. T. Hunter, grocer and liquor dealer, Hamilton, is to be sold.

The stock of the estate of George T. Callan, grocer, etc., Oil Springs, Ont., has been sold.

The assets of L. N. Bourgeois & Co., general merchants, Danville, Que., are offered for sale.

CHANGES.

Thomas Jobin, grocer, Winnipeg, has sold out to Jackson & Co.

Reeve & Co., fruit dealers, etc., Victoria, B.C., have retired from business.

T. M. Hayton, confectioner, etc., Gravenhurst, Ont., has retired from business.

Joseph Kline, clothier, Vancouver, B.C., is adding fruits, cigars and confectionery.

F. C. Manning, general merchant, Harrow, Ont., has removed to Leamington, Ont.

G. M. Barker & Co., grocers, Newcastle N.B., have sold out to M. H. & W. G. Levassuer.

A. W. Rennison, grocer, etc., Comox and Cumberland, B.C., has sold out to F. Leighton.

Powell & Jackman, grocers, etc., Palmerston, Ont., have been succeeded by Johnstone Bros.

The Imperial Soap Co. of Toronto, Limited, has changed its style to The Imperial Soap Co, Limited. The headquarters of the company are still in Toronto.

D. J. Graham & Co., general merchants, Carman, Man., have been succeeded by The Carman Trading Co.

J. G. Macdonald & Co., general merchants, Duncan City, B. C., have been succeeded by J. G. Macdonald.

FIRES.

McPhee & Meader's grist mill at Moulinette, Ont., has been burned.

The grocery of W. H. Warnke, grocer and liquor dealer, Hamilton, has been burned out.

The oilery of The Fraser River Oil and Guano Syndicate, Ladners, B.C., has been damaged by fire; insured.

DEATHS.

S. G. Lewis, a leading general merchant, Chemainus, B.C., is dead.

N. Lambert, general merchant, St. Joseph (Beauce), Que., is dead.

T. Hamelin Laganiere, general merchant and match manufacturer, St. Anne de la Perade, Que., is dead.

NEW STORES OPENED.

Simon Peterskey is opening a general store in Vancouver.

McLeod Bros. have opened a grocery store in Kentville, N.S.

Rampley & Scott have started as dealers in feed, etc., in Victoria.

Goodland Bros. are starting a general store in Goodland, Man.

E. A. Morris, wholesale and retail tobacconist, Victoria, has opened a branch in Vancouver.

TRIFLING PURCHASES.

Grocers who kick because customers sometimes want trifling purchases delivered, are blind to their own interests says N.Y. Grocers' Review. As long as the goods get paid for grocers have no cause for complaint; the trouble comes when people order liberally, and neglect to pay when the bill is presented.

BUY ENGLISH PRODUCTS AND SUPPORT THE MOTHER COUNTRY.

BRUNNER, MOND & CO., L'T'D

NORTHWICH, ENGLAND.

Crescent 

Brand

ENGLISH

BICARBONATE OF SODA

SPECIALLY REFINED AND RECRYSTALIZED.

WHY PAY EXORBITANT PRICES FOR SODA IN PACKETS WHEN "BRUNNER, MOND'S" SODA IN DRUMS IS THE **PUREST** AND SO MUCH **CHEAPER?**

CONCENTRATED SAL SODA

(SESQUI-CARBONATE)

THE BEST AND MOST CONVENIENT FORM OF WASHING SODA. DOES NOT CHANGE ITS COMPOSITION WITH TIME OR HEAT. IT IS ALWAYS EQUALLY GOOD TO USE. DOES NOT INJURE THE MOST DELICATE FABRIC OR THE MOST DELICATE SKIN. 1-LB. DOES THE WORK OF 2-LBS. OF ORDINARY SAL SODA. AN ELEGANT PREPARATION, IT SHOULD BE STOCKED BY EVERY UP-TO-DATE GROCER AND CHEMIST

SODA CRYSTALS.

(SAL SODA)

FINEST QUALITY. LUMP OR CRUSHED, AS DESIRED. IN DRUMS, BARRELS AND BAGS.

WINN & HOLLAND, MONTREAL, SOLE AGENTS FOR CANADA.

COMBINATION BUYING.

AT a recent meeting of the Cardiff Grocers' and Provision Dealers' Association, the following paper on "Combination buying," was read by Mr. E. Molyneux :

The subject of buying and selling is one that must appeal to every member of our trade. It is what we are thinking of every day, and more or less every hour in the day. It is my intention to-night to make a few suggestions and remarks with regard to buying, and I trust that the time we spend discussing this important question may be of substantial pecuniary benefit to every member of the association. Keen buying has often proved the secret of a retail grocer's success, but no matter how smart a single-shop grocer is to-day, he finds too often that in many articles he cannot compete with "the hydra-headed wholesale-retail companies," and at the same time get a fair profit. These companies pay cash, and get "best terms" for the larger quantity of goods they purchase, showing often an advantage of 10 per cent. to them on, say, an order for £20, over the grocer who buys £3 worth of the same goods. Now, gentlemen, I have no intention to ask you to approve of or support a scheme of combination, buying on the lines of the cooperative stores, for what is anybody's business is nobody's, and a buying committee's task would not exactly be a labor of love. Nor am I going to ask you to start a buying syndicate, such as my friend Mr. Harry Ironmonger formed for the St. Albans' Association. Much could be said for the latter, which impressed me as a well-thought-out scheme of buying, and is, I am told, much appreciated by its members. My scheme is different to others, in that no deposit is asked for, no special meetings necessary, no bookings required, no difficult distribution of goods entailed. To come to the point, I should suggest that we form amongst ourselves a "Cash Buying and Selling Bureau," and the rules I should suggest would be: (1) That a list be kept where any member of our association can enter down any article or articles he may wish to dispose of, and the price of same; (2) that any member may buy that parcel of goods or any smaller quantity at the same rate or price as offered; (3) that the transaction be strictly for cash on or before delivery; (4) that we remunerate our secretary for his trouble in keeping the list, and for any loss of time that may be entailed, at the rate of 1¼ per cent. on the gross amount of the transaction, this to be borne equally by the buyer and seller, which would mean that if £1,000 worth of goods (a very low estimate) were bought and sold in the 12 months, the secretary would have received in commsision £12 10s. One or two observations on the practical working of the scheme, and I have done. With regard to such articles as cheese, butter, bacon, sugar, flour, canned goods, soap and candles, we sometimes find we have overcontracted. and wish to find a market for part before the price goes down. Well, what better means to release ourselves with a profit than this scheme affords? But it is chiefly in proprietary articles that we shall benefit under this arrangement. I have bought, together with two or three fellow members, for some time past, but taking the larger quantity we have found that, even when buying together, the stock has lasted us in some cases two or three months, when it should not be on hand more than a month. Again, by this scheme, even the smallest retailer who is a member of the association will be able to buy as well as any grocer or company in the town. The scheme, moreover, will engender a good feeling amongst us, and, I believe, be the means of inducing many intelligent grocers to join us, who now hold aloof because they cannot see (as we see) the practical good that our association is doing for the trade.

One of the members present said that he and two or three others worked on the lines of this scheme of Mr. Molyneux's for the last two or three years, and the benefits that they had received individually had been very very considerable. There were a good many articles in their trade, which, by purchasing in larger quantities, they could get 5 to 10 per cent. more profit on them. He admitted that most of the goods which were handled in this way were cut fine, but, as they were able to buy on the very best terms, they reaped a living profit.

TRIBUTE TO A LOCAL MERCHANT.

In the issue of The Dufferin Post, of September 28, a pleasing tribute is paid to E. J. Cobean, general merchant and postmaster, Camilla, Ont., and treasurer of the township of Mono, Dufferin county, Ont., who is removing to Toronto.

Mr. Cobean was born in Mono township in 1852, and received his educational and commercial training there and in Hastings, Ont., in which latter place he opened a general store in 1878. Eight years later he purchased the Camilla business which he has since conducted, and from which he is now retiring. In addition to his appointment as postmaster of Camilla and treasurer of Mono township, Mr. Cobean has been interested in many enterprises about Camilla. He has for many years been treasurer and salesman of the Camilla cheese factory, and, since their inception, has operated the telephone and telegraph offices in the village.

Being a good business man and having a kindly, genial temperament, Mr. Cobean's general business has always been large and remunerative, and it is generally believed he retires with a competence.

A GOOD BUSINESS BLOCK.

The new fine block erected by Mr. Hurley on Simpson street, Fort William, is now nearing completion, and is certainly a credit to the town. Every precaution has been taken in its erection, even in the minutest particular, from foundation to garret, to make it a substantial and up-to-date building. The ground floor is fitted up with all the conveniences for the grocery department and the office. They will be models in effect. The second floor will, for the present, be used as a storeroom. This latter apartment can, however, be easily remodeled, and is amply lighted for sewing or sales rooms. Connection between the two floors will be made easy by an elevator and a winding stair.—Fort William Journal.

Empire Smoking Tobacco

Ask your wholesaler for a sample caddy of

EMPIRE at 36 cents.

5, 10 and 15 cent Plugs

Big Plugs FOR Little Money

Empire is a fine, cool smoke, and is sure to please. It is the largest, cheapest and best in Canada.

Made by the

EMPIRE TOBACCO CO., Limited

Granby, Que.

Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS
KIPPERED HERRINGS in Tomato or Shrimp Sauce.

C. E. COLSON & SON, MONTREAL.



SOUTHWELL'S

Orange Marmalade
Pure Fruit Jams
Pure Fruit Jellies

ARE ALL SOUND, HONEST GOODS.

It will pay you to handle

SOUTHWELL'S

FRANK MAGOR & CO., 16 St John Street, MONTREAL.

Current Market Quotations for Proprietary Articles

Oct. 5, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

OCEAN WAVE BAKING POWDER.

	per doz.
No. 10, 5-ounce Cans, round or square, 4 doz. in case	$0 75
½-lb. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only, ½ and 1 doz. cases	5 75
5-lb. Cans, round only, ½ and 1 doz. cases	9 00

BLACKING.



P. G. FRENCH BLACKING

	per gross
No. 4, ½ grs. bxs	$4 00
" 6, ¼ "	4 50
" 8, ½ "	7 25
" 10, ¼ "	8 25
" 10, Jet Enamel	8 25

CARR & SONS.

	per gross
No. 2—¼ gross boxes	2 70
No. 4—½ gross boxes	5 75
No. 5—¼ gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50

	per doz
No. 5 Spanish Blacking ¼ gross cases	7 20
No. 10 " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—



	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gross
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish ¼ gross cases, pressed top tins.	12 00
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases. French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Eoliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50



United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	8 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	0 03

BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY

	doz. net
Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c. bars	1 20
" "(in sugar bowl) 36 5c. bars	1 25
" "(in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00

Benson's Prepared Corn

There is no adulteration in Benson's Prepared Corn—there is no **need** to adulterate because it has sold entirely on its merits as an absolutely pure Prepared Corn for over forty years. The delicacy of its flavor is almost proverbial.

Comparisons are made with Benson's Prepared Corn as the standard—you hear this everywhere—"It's just as good as Benson's." You know what "just as good" means—an endeavor to sell an inferior article for a lower price. Benson's Prepared Corn is the standard—forty years have proved it so beyond a question.

Edwardsburg Starch Co., Limited

Cardinal, Ont.

Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

BISCUITS.

PEEK, FREAN & Co.

Metropolitan mixed	40 lb. tins 10c.
Florence Wafers	8 lb. tins 36c.
Venice Wafers	8 lb. tins 36c.
Florence Wafers	Small tins $3.70 per doz

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	
" ½ lbs. 12 lb. boxes	

WALTER BAKER & CO.

Cocoa, ½'s	0 52
Premium Chocolate, ½'s	0 45
Webb's Cocoa Powder, ¼'s	0 30

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ½ lbs.		29
" " ½ lbs.		28

CHEESE.



MacLaren's Imperial—	Per doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.	per lb
Mocca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend		0 32
Jersey "		0 29
Rajah "		0 20
Old Government Java	0 28	0 30
Maracaibo	0 18	0 20
West India	0 16	0 18
Rio, choice		0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—



1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	4 00
8	" " "	6 00



P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz, " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs		1 30
" " 6-lb. "		2 60
Flexman " 3-lb. "		1 30
" " 6-lb. "		2 60

GELATINES.

COX'S

4's or quart size	1 10
or 2 quart size	2 20

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
GUELPH, ONT.

PAILS

"SUITABLE FOR"

Baking Powders
Cocoanuts
Confectionery
Mustards
Spices
Washing Compounds

ALL KINDS OF WOODENWARE KEPT IN STOCK.

Manufactured by
The Wm. Cane & Sons Mfg. Co., Limited
Newmarket, Ont.

Sole Agents:
BOECKH BROS. & COMPANY
Toronto, Ont.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
118 King St. East, **TORONTO**
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

The Canadian Press Clipping Bureau,
505 Board of Trade Bldg.
TELEPHONE Main 1255. ...MONTREAL



Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.
TORONTO AND MONTREAL.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY, DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by
THE EXPRESS ROLLER MILLS
WM. MACK, Proprietor. CORNWALL, ONT.

MONSOON
INDO-CEYLON TEA.

Steady, Healthy Progress.

The sales of Monsoon have increased three times over in the city of Toronto in the past nine months.

It is liked best where it is known best. We have a card this morning ordering 100 lbs. of assorted, and the gentleman also states that "many of his customers prefer our 40c. line to any 50c. or 60c. tea of any other line which they ever had." There is no doubt about it Monsoon is the tea to please your customers.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

¼ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 85
Wash Basins, flat bottoms	2 85
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	....	1 50
Clear Jelly Marmalade	....	1 80
Strawberry W. F. Jam	....	2 00
Raspberry " "	....	2 00
Apricot " "	....	1 75
Black Currant "	....	1 85
Other Jams, W. F.	1 55	1 90
Red Currant Jelly	....	2 75

All the above in 1 lb. clear glass pots



P. G. JELLY POWDER.

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate, 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06¾
7-lb. wood pails, 6 " " "	0 06¾
14-lb. wood pails, per lb.	0 06¾
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$11 00
per case of 3 doz., net	2 75
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.		$1 40
" ½ lb. tins, "		2 50
" 1 lb. tins, "		5 00
In Jars—		
Durham, 4 lb. jars, per jar		0 75
" 1 lb. " "		0 25
		per doz
F. D., ¼ lb. tins		0 85
" ½ lb. tins		1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

	per gross.		per gross
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ⅛ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.		2 20
Corked (pints), "		1 90

SODA.—C BRAND



Case of 1 lbs. (containing 60 pkgs.), per box, $3.00
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.
Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00
Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box $4 00
Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-16 lb., and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.



A. P. TIPPET & CO., AGENTS
Maypole Soap, colors per grs. $10.20.
Maypole Soap, black, per grs. $15.30.
Oriole Soap, per gross, $10.20.

Gloriola Soap, per gross	12 00
Straw Hat Polish, per gross	10 20

STARCH.

EDWARDSBURG STARCH CO., LTD.

	per lb
Laundry Starches—	
No. 1 White or Blue, 4-lb. cartons	0 05¼
No. 2 " " 3-lb. "	0 05½
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 07½

Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.





KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
PURE	40-lb. boxes 1-lb. pack	0 07½
"	48-lb. " 16 3-lb. boxes	0 07
	0 07	

For puddings, custards, etc.

OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles 0 06
STARCH IN BARRELS	Silver Gloss 0 7¼
	Pure 0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4½
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05¼
4 lb. canisters, cases 48 lbs	0 5¼
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk, lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in case	0 07
Kegs, extra large crystals, 100 lbs	0 06



Brantford Gloss—
1 lb. fancy boxes cases 36 lbs. 07½

Canadian Electric Starch—
40 packages in case 3 00

Celluloid Starch—
bxs. 45 cartons per case 3 50

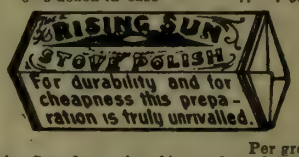
Culinary Starch—Chal-Prep. Corn—
1 lb. packgs. boxes 40 lb 0 04½

No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs. 0 06

STOVE POLISH.



No. 4—3 dozen in case (net cash) .. $4 50
6—3 dozen in case " " .. 7 50



Per gross

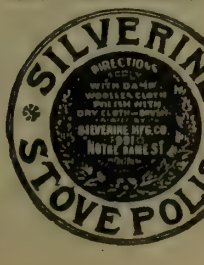
Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00





Tiger Stove Polish, ¼ gross boxes, large per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's	1 75



SILVERINE. Per gross.

No. 4—5c. size	$3 85
No. 6—8c. size	5 50
No. 8—10c. size	6 60

TEAS.



SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ⅛s and ½s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each 60 1-lbs.	....	0 35
" " 60 ½-lbs.	....	0 35
" " 30 1-lbs.	....	0 35
" " 120 ½-lbs.	....	0 35



Ceylon Tea, in 1-lb. and ½-lb lead package black or mixed.

Black Label, 1-lb., retail at 25c.	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c.	0 22
Green Label " 40c.	0 28
Red Label " 50c.	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 55

Terms, 3 per cent. off 30 days.

BROWN BRAND.

(Ceylon in lead packages

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Empire, 3's, 4½ and 9's	0 36
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10⅝ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44

WOOL SOAP.

SWIFT & CO., CHICAGO.

Wool soap, 100 10-oz. bars to box	$7 75
Wool soap, 100 6-oz. bars to box	4 75

WOODENWARE.

THE E. B. EDDY CO.

	per doz
Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

Matches—	5-Case Lots.	Single Case.
Telegraph	$3 40	$3 70
Telephone	3 30	3 50
Tiger	3 20	3 40
Telephone (½-gross)	3 50	3 70
Empire, (slide box)	2 25	2 35
Safety, Capital	2 75	2 85
Parlor, Eagle, 200 s	1 30	1 40
" " 100 s	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 45
" Improved Globe	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35

F.o.b. Toronto.

Matches, Kodak, per case (10 gross in case)	68

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labelled Tins.
14 lb. Boxes.

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For the entire Dominion, **C. E. COLSON & SON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** Manitoba **Buchanan & Gordon, Winnipeg.**

COMPUTING SCALES

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WILSON'S PRICES ARE RIGHT.



Wilson's received highest prize at World's Fair, Chicago.

Catalogue Free.

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If it's BASKETS

you are after, write us.

If you want . . .

Grain or Root Baskets
Satchel Lunch Baskets
Clothes Baskets
Fruit Baskets
Butcher Baskets

or any other kind of baskets, let

THE

Oakville Basket Co.

OAKVILLE, ONT.

know, and we will quote you best prices. We are headquarters for baskets.

COX'S GELATINE

Always Trustworthy

ESTABLISHED 1725.

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D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

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Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

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" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

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Letters of Credit issued available at all points in Europe, China and Japan.

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Fine JAPAN RICES

JAPAN GLACE,
JAPAN MIKADO,
POLISHED CRYSTAL,
SNOW JAPAN,
JAPAN ICE DRIPS.

MOUNT ROYAL MILLS BRANDS

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MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844. IS THE BEST.

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GRIMBLE'S VINEGAR

English Malt

Six GOLD Medals

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The Leader Lawn Swing

Children's Delight, Satisfying to all, Perfectly Safe, Very Strong, Most Restful and Invigorating.

ORDER NOW.

THE DOWSWELL MANUFACTURING CO., LIMITED,
HAMILTON, ONT.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

Specials for Fall Trade

New Patterns in . . .
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New Patterns in . . .
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handling such and such an article the question is asked you: "Why not handle this article?" You often have a very good reason for not doing so. I claim there is NO reason whatever why you should not handle my Mince Meat to great advantage Write and I will prove to you conclusively that it pays every grocer who does and will pay you. . . . . .

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Sole Manufacturer, ST CATHARINES.

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Observe that the SIGNATURE *Lea & Perrins* Is now printed in blue ink diagonally across the OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally.

RETAIL EVERYWHERE.

ORIGINAL . . . WORCESTERSHIRE **SAUCE.**

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The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

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Agent:

JOHN FORMAN, 644 Craig Street MONTREAL

VOL. XIII. TORONTO AND MONTREAL, OCTOBER 13, 1899. NO. 41.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

Mustard to Sell

is made with the idea of getting the largest possible profit.

Mustard to Eat

is **COLMAN'S**

The Standard of Quality for the World.

BRITISH ROYALTY

has for many years patronized

ZELLER WAFERS

The Four Savoury Varieties are delicious sandwiched with butter.
The Six Sweet Varieties are the right accompaniment for
Ices, Custards, Whipped Cream, etc.

Manufactured by

PEEK, FREAN & CO., LONDON.

Canadian Trade Supplied by Chas. Gyde, Montreal, Que.

Corn Brooms

BROOMS

"Rose"
"Pansy"
"Thistle"
"Maple Leaf"
"Shamrock"
"Daisy"
"Tulip"
and
"Good Luck"

• • •

Always reliable and as represented.

STANDARD BRANDS

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"WIRE"
"SNOW"
"CORKER"
"HEARTH"
"LA BELLE"
"BARBERS'"
"TRAVELLER"

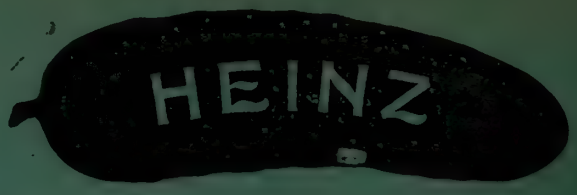
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Large Variety. Low Prices.

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WHISKS

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59 to 63 St. Peter Street
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56 and 58 Front St. West

Corn Whisks



Heinz Sweet Pickles supply just the acidity needed by delicate stomachs that cannot relish sour pickles.

There are 57 varieties of Heinz Pickles and Pure Food Products.

Canadian Agents:

H. P. Eckardt & Co., Toronto.

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Keep up with the Procession!

Those who do not keep up with the procession are obliged to fall out of the ranks, or they get trampled on.

Leading business men, who cater to the best trade, are realizing increasingly that the public will have the **best salt** procurable for Table or Dairy uses. More especially is this the case when **the best** costs no more than other brands.

Coleman's or Rice's Dairy and Table Salt

lead in the procession—others follow.

Send to us for prices and samples—a postal card does it—the trouble will be well repaid.

Address: **R. & J. RANSFORD, Clinton, Ont.**

Established 1868.

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double-price
for . .

Bi-Carb. Soda.

when you can buy the Purest
and Strongest English Soda

HAND-IN-HAND Brand?

No Yankee humbug about **this** Soda.
Best dealers sell this brand.

Do you want to please your customers?

Sell Them

Moir, Wilson & Co.'s

GENUINE SCOTCH

Kippered Herring
Preserved Bloaters
Herring and Tomato Sauce
Herring in Mustard Sauce

Finest Quality Packed
Best Dealers Sell Them

Two Articles Always in Season:

Lazenby's Soup Squares

Used to the greatest extent where the quality is best known. Quick, convenient, delicious little Soup Makers. 13 varieties. Trade-winners for the store—and trade-keepers, too.

Lazenby's Jelly Tablets

For the holiday feasting, for the economical and particular housewife, for more business, these handy, highest quality, absolutely pure-flavored Tablets are unequalled. 13 varieties. Used by the best families in Great Britain and the Colonies. Quality counts! "The purest that can be."

ARTHUR P. TIPPET & CO., Agents, Montreal and Toronto.

When You Please the Cook

who is ***over particular*** about the delicacy of the flavor of the cake she makes, then you may be pretty reasonably sure that she is going to buy other things at your store, because that is when you win her confidence on ***quality***.

Jonas' Flavoring Extracts serve as a "leader" for more business in the other goods you carry in stock, because their absolute purity—true, natural, delicate richness and their great strength please the cook as no other Extracts possibly can.

Jonas'

Flavoring Extracts

are pure, rich, ***concentrated*** Extracts of the highest quality of the fruit, flowers and spices which they represent. A woman secures the invaluable benefits of the care and skill of over thirty years of practical experience in their preparation. Because of their great strength they are the most economical Extracts that a woman can use. Kindly remember one thing, when you "please the cook" you get more business from her on many other lines of goods that you carry in stock.

HENRI JONAS & CO.

Montreal

"I Watch Things"

Too many cigar manufacturers depend too much upon their help. They do not watch things closely enough. They forget that an employee can not possibly care as much about the work as the man who owns the business.

A cigar factory is a place where carefullness counts and carelessness counts much faster. I superintend every detail of the making of my cigars myself. I have a large factory, but I have systematized my business so that "I can watch things." Not a single cigar goes out that isn't absolutely up to one certain standard. I have made my "Pharaoh" 10c. cigar and my "Pebble" 5c. cigar "leaders," because I earnestly believe that they are the best cigars in these two lines that were ever put out by anybody anywhere. I would like to send you samples and prices of

Payne's Cigars

J. Bruce Payne, Manufacturer, Granby, Que.

THROWING AWAY advantages offered is just as easy a way of losing money as is selling goods below cost.

When you omit to carry a stock of

CROWN FLAVORING EXTRACTS

you are throwing away both advantages and money—

as they always give your customer perfect satisfaction and you better profit and increased trade. What more do you want? Order now and save your custom and trade.

The Greig Manufacturing Co.

456 St. Paul St., MONTREAL.

MINCE MEAT

Thanksgiving Day, this year, has been fixed for the 19th of October—Thursday of next week. We are providing for it, and have now ready a stock of first-class English Mince Meat, in 5, 12, 27, and 60-pound pails. The Mince Meat we put on the market last winter gave excellent satisfaction; that which we are now making will be better, being made out of choice new fruit and spices. Let us have your order now so that you will have the goods in time for next week's business.

F. W. FEARMAN CO.,

. . . LIMITED.

HAMILTON.



MADE IN CANADA.

SATISFACTION SELLING

"Sterling" Brand Pickles . . .

Other pickles are made and some will cost less money—but, if you are resolved on securing and holding the best trade of your town, you will recommend "Sterling" Brand Pickles—known the Dominion over.

A Canadian-made pickle—of best-grown Canadian vegetables — by thoroughly skilled methods—in Canada's largest pickle factory.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.



THERE'S COMFORT IN A CUP OF GOOD HOT

COFFEE

THESE COOL MORNINGS. OUR LINES ARE COMPLETE. IF YOU ARE NOT ON OUR LIST OF BUYERS IT WILL PAY YOU TO GET THERE. SEE OUR TRAVELERS.



LICORICE . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

Our latest novelties; **Corrugated Y. & S. Stick Licorice**, packed 80 sticks in wood box; **Manhattan Wafers, in Pliable Licorice**, 2½-lb. boxes.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

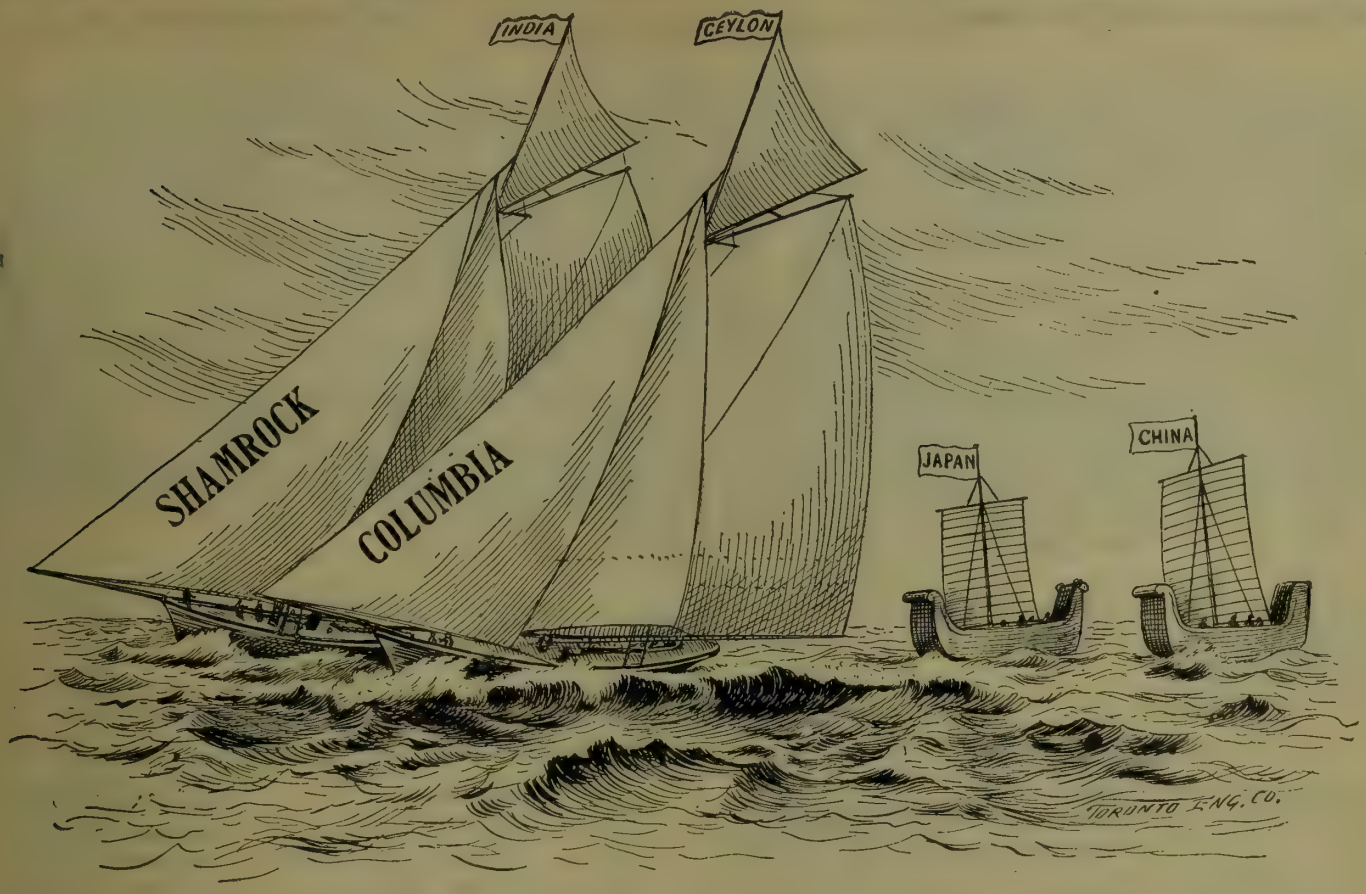
Good, Better, Best!

Tillson's Pan-Dried Rolled Oats have always represented the highest quality there is or can be in Rolled Oats, but improved, scientific methods of the day, and our ***new machinery*** yields higher quality than ever before—we combine ***all*** the virtues of the words "good" and "better" into the one little word "best," now.

Seek diligently in them for black specks—you'll find none. Test them carefully for the rich, nutty flavor—it is there in its ***perfect*** fullness. We have improved the quality ***every*** way. We want you to know Tillson's Pan-Dried Rolled Oats for exactly what they are—***the best by every test!***

Tillson's Pan-Dried Rolled Oats

The Tillson Co'y, Limited, Tilsonburg, Ont.



THERE'S AS MUCH DIFFERENCE

between the SHAMROCK and COLUMBIA and the old fashioned junk as there is between the delicate, well-flavored, machine-made

CEYLON AND INDIAN TEAS

and the hand-rolled, lead-colored Japanese and Chinese article. The comparison is striking. Test the teas and be assured of the statement.

Insist on your wholesaler supplying you with

CEYLON AND INDIAN TEAS



These brands are á guarantee of the highest grade of Currants grown in Greece.

♦♦♦♦

Specially selected and packed for



W. H. GILLARD & CO., Wholesale Grocers, Tea and Coffee Importers, **Hamilton, Canada**

FIFTY-EIGHT YEARS AGO

J. D. CARR, the founder of the present company of **CARR & CO., LIMITED,** was appointed, by special warrant,

BISCUIT MAKER TO H.M. THE QUEEN

BY AUTHORITY

This warrant we still hold.

Some of our Present Specialties are:

CARR & CO., Limited
CARLISLE, ENGLAND.

CANADIAN AGENTS,
FRANK MAGOR & CO., 16 St. John St., Montreal.

CAFE NOIR
CAFE AU LAIT
WINDSOR WAFERS
VIENNA WAFERS
DERBY
FINGER CREAMS
GINGER FLAKES
CRACKNEL
LEMON CREAM
ROYAL, ETC.

Handy for

Home

or . . .

Outing

Flavor equal to Fresh ground Coffee.



5 and 10-oz. Bottles.

ASK YOUR WHOLESALE GROCER FOR IT.

Batty & Co.

ESTABLISHED 1824.

LONDON.







OLIVES AND PURE OLIVE OILS.

INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, OCTOBER 13, 1899. NO. 41.

ORIGIN OF CONDENSED MILK.

THE first attempts to get milk into a smaller compass were made about a hundred years ago by Appert. He reduced cows' milk by one-third by skimming, and then enclosed it in bottles, which were immediately plunged into boiling water for two hours. The process has only recently become extinct on the Continent. The milk naturally loses some of its water, but soon curdles, especially if moved about much. Mabru, in 1855, invented an improved process, which consists in connecting a number of bottles with the bottom of a tray, filling them with milk, and plunging them into a waterbath. The air escapes from the milk, and the expansion of the liquid by heat causes the appearance of some of it in the tray. After about an hour the hot water in the bath is replaced by cold. The milk contracts, what has overflowed into the tray returning into the bottles. These are then sealed up quite full of milk. Appert also heated milk till evaporation had reduced its volume to half. He then mixed it with yolk of egg, in the proportion of eight yolks to five gallons of concentrated milk. The preservation of milk with salicylic acid, borax, and other abominations, does not come within the scope of this article.

The first forecast of the modern process is seen in Malbec's method, patented in 1836. The milk, partially skimmed first, is, in this process, mixed with one-sixteenth of its weight of white sugar, and then

EVAPORATED ON THE WATERBATH

with constant stirring with a wooden spatula, until a sample becomes hard and brittle when cold. The whole mass is then cooled, and is ready for putting up into tins. A little later, Braconnot and Nancy indicated another method. This consisted in heating the milk to a temperature of 40 to 45 deg. C. over a gentle fire, and then coagulating it by the addition of dilute hydrochloric acid. The acid curd is then removed from the whey and mixed with a little bicarbonate of soda and water and put back on the fire. On stirring, a sort of thick paste is got, which is then mixed with a third or more of its weight of finely powdered sugar. The compound is then finished. This process, as well as that of Malbec, was not, however, successful, and Martin de Lignac, in 1847, made the first great step towards the complete solution of the problem. This gentleman put milk, ascertained to be of good quality in all respects—the product, that is, of cows in perfect health—and without skimming it, into

HUGE SHALLOW PANS

heated by a steam jacket to a temperature not exceeding 100 deg. C. Here the milk is mixed with about one-fifteenth of its weight of white sugar, and is constantly stirred for about two hours. By this time, the milk is reduced to one-sixth of its former volume, and is of the consistency of honey. It is then placed in tins, which are plunged into a bath boiling at 105 deg. C. for half-an hour, and are soldered up before being removed from the bath. The latter part of the process includes, as will be seen, a process of sterilization, and consists of three distinct cooperating principles. One is the elimination of water. The next is the addition of

SUGAR AS AN ANTISEPTIC,

and the third is the use of a high temperature at the end of the process, to kill whatever germs or spores may happen to be still living in the liquid. It is not surprising, therefore, that Martin de Lignac's process gives excellent results. It is however, somewhat too expensive.

Two great advances have been made in the concentration of milk since De Lignac's day. One is to evaporate in a partial vacuum and the other is to dispense with the addition of sugar. A typical instance of the modern vacuum process is the method carried out at the Anglo Swiss Company's factory, at Cham, in the canton of Zug, in Switzerland, a town about seven miles from Lucerne. We are all familiar with their tins of condensed milk, and the following description of the process by which it is made will not be without interest :

The milk is cooled as quickly as possible as soon as drawn from the cow, and, having arrived at the factory, is passed through a silken sieve, and then through an automatic weighing meter, into a huge wooden vat lined with zinc. Hence samples are taken for ascertaining the quality of the milk. From the vat the milk passes into metal vessels and is boiled. It is next poured over about one-eighth of its weight of the finest white sugar, and the solution of the sugar in the milk is

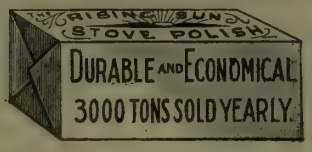
BOILED DOWN IN VACUUM PANS,

the vacuum being kept at such a point that the milk boils between 50 and 60 deg. C. When the concentration has reached the proper point, the stuff is run out into tins standing in cold water. In these, it is continually stirred until cold with a wooden spatula. The milk is then ready for canning, and when diluted with about five times its weight of water is of nearly the same composition, except for the sugar, as the original milk. The composition of the condensed product varies more than one would be disposed to expect, but the following may be given as a fair average :

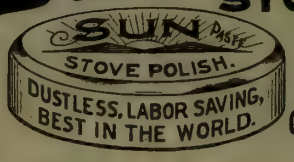
Cane sugar	33	per cent.
Water	26	"
Milk sugar	13	"
Casein, albumen and salts	12	"
Fat	9	"
Inverted sugar	7	"

The specific gravity of the product is

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE.



SUN PASTE STOVE POLISH IN TINS
GUARANTEED TO THE TRADE



The Rising Sun Stove Polish—and—The Sun Paste Stove Polish

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

about 1.313, and it has the consistency of honey, a slightly alkaline reaction and the well-known pale yellow color. Most of the fat retains the exact state in which it existed in the original milk, and this is a thing of much importance, for the value of milk as a food is largely due to the fact that it contains butter-fat in a very finely divided state, in which it is extremely easy of assimilation by the human system. Nevertheless, in the

BEST SAMPLES OF CONDENSED MILK,

there is always a certain running together of the fat globules into masses 10, or even 20, times as large as any occurring in the original liquid. These larger masses, however, should be few in number as compared with the unaltered globules, or a sure indication is provided that the milk has been unskilfully condensed, and should be rejected—at all events, so far as its use by invalids or young children is concerned.

The advantage of working with a vacuum is twofold. The evaporation is more rapid than under atmospheric pressure, and it is unnecessary to expose the milk to high temperatures to effect the concentration. Both these things are circumstances which have a weighty influence on the preservation of the original qualities of the milk during evaporation and in making the finished product keep longer afterwards. In fact, it is found that by

A PERFECTED VACUUM PROCESS

concentrated milk may be made without sugar which will keep perfectly well. Such milk is now made upon a large scale, and it goes without saying that it approaches more nearly, after proper dilution, to the composition of the original milk than it is possible for any condensed milk, to which a large addition of sugar has been made, to do.

Scherff's condensed and sterilized milk requires notice at our hands, as one of the very best preparations of the kind, although it is not heard much of in this country. Scherff heats the milk in flasks under pressure, after a preliminary condensation in vacuo. A pressure is used sufficiently great to allow of the temperature of the milk rising to 120 deg. C., at which it is kept for about two hours. Before the flasks are allowed to cool, the corks, previously driven well into the necks of the flasks, are covered with melted paraffin wax, and the mouth of the neck is covered with a cloth soaked in the same. Hence, the air that enters as the flask cools is thoroughly filtered, and the paraffined cork forms an airtight stopper and prevents germs from obtaining access to the sterilized milk. The process has given most excellent results.

It is, of course, possible to push the evaporation of milk to the extreme point and to obtain a solid residue from it, and milk in powder and in tablets can be bought, although it is not sold on any extensive scale. Grimaud and Gallais made

MILK TABLETS

long ago by exaporating milk with a current of warm air. The composition of the mixture evaporated to make tablets of milk is about as follows :

Cows' milk	1,000 lb.
Sugar	200 "
Bicarbonate of soda	3 "
Borax	2 "

Powdered milk was invented in England, by Grimwade, in 1856. The milk is evaporated to a paste with bicarbonate of soda and sugar, and the paste is made into strips by passing between stone rollers. These rollers also bring the strips into cantact with warm, dry air, driven by a fan. The strips soon pulverize very readily. The powder is heated in the cases which are to contain it sufficiently to sterilize it, and the cases are soldered up while still hot. The powder is converted into milk again by mixing it with eight times its weight of warm water. An experiment made with a sample four years old has shown that the liquid made from it had the same properties, neither more nor less, as ordinary cows milk. The powdered milk is partly sold as such, and partly compressed into lozenges of various sizes.—Grocers' Monthly, London.

MARRIAGE INDUCEMENTS.

"Whatever induced you to marry me, anyway, if I am so distasteful to you?" he asked fiercely.

"I think it was the advertisements," she said.

"The what?"

"The advertisements. The household bargains, you know. I thought it would be so lovely to go to the department stores and buy icepicks for 9c., real 8c. dippers for only 1c., and all that sort of thing. Of course I had no use for that sort of stuff when single."—Furniture Worker.

AFTER TWENTY YEARS.

Mr. John Brock, chairman of the United Alkali Co., Liverpool, Eng., passed through Montreal a few days ago, and reports a wonderful activity in all industries in England at the present time. He will visit Ottawa, Toronto, and other cities in Canada and the United States before returning home. This is his first visit to Montreal in 20 years, and he was much struck by the great improvements which have in the meantime taken place.

THE CONVICTION QUASHED.

The "Grand Mogul" tea case was up for hearing before Chief Justice Meredith the past week, and the conviction of Mr. Johnson, the Toronto retail grocer, was quashed, thus upholding the contention of T. B. Escott & Co. that there was no lottery in connection with the sale of the tea with letter coupons.

J. M. Douglas & Co., commission merchants, Montreal, have dissolved, and a new partnership has been registered, composed of Alfred G. Gardner and John F. Douglas.

Popular Seller is **SHINON**

We have No. 1, 2 and 3, Liquid Metal
No. 21 and 22, Paste Metal
No. 31, - Bar Polish
No. 41, - Silver and Glass

LUCAS, STEELE & BRISTOL, - - HAMILTON.

Alexander Turner.
Lloyd T. Mewburn.
A. G Osborne.

JAMES TURNER & CO.

Wholesale Grocers HAMILTON.

Represented in Alberta and British Columbia { **SAMUEL VILA** Calgary, Alberta.

Manitoba and Algoma { **C. H. ROSS** Winnipeg, "Leland," Fort William, "Kaminstiqua."

Controllers and Wholesale Agents for the celebrated blends of

PACKAGE TEAS Ram Lal's Indian Tea, Golden Age, Mascot.

BULK BLEND Rangnugger.

COFFEES Mecca, Damascus, Cairo, Sirdar, Zacapa.

WHOLESALE AGENTS IN CANADA FOR

Taddy's Renowned Old English Tobaccos.

BUY LIGHT

Don't stock too heavy with Condensed Milk, but buy in small quantities and buy often. **"Reindeer" brand,** always the same, always good.

FRUITS

ALL BEST BRANDS.

RAISINS CURRANTS
PRUNES DATES
EVAPORATED PEACHES
IN BAGS
FIGS in boxes and tapnets

T. Kinnear & Co., Wholesale Grocers, 49 Front St. East, Toronto.

AMONG TORONTO RETAILERS.

Retiring From Business.

The Rossin House Grocery is to be closed up in the near future. The lease of the present manager, J. Reed, expires in a couple of weeks, and he is now advertising his stock, fixtures, etc., for sale. Mr. Reed intends continuing his liquor store, which is also situated in the Rossin House Block.

B. Panter Removing.

Ben. Panter, 82 Davenport road, is having a new store erected at the corner of King and Spencer streets, which he expects to have ready for occupation early in November. He intends discontinuing the Davenport road business as soon as he opens up in his new stand, where he expects to make the progressive Parkdale grocers look to their lurels. He intends offering his present business, stock, etc., for sale, either en bloc or as desired.

Flour and Breakfast Foods.

From now onward through the winter months there will be an increased demand for breakfast foods. This should be made the most of. And the best way to make the most of this growing demand is to push these goods. In some cases it will be found that people who are regular ustomers of a grocer go to an exclusively flour and feed dealer for their flour and breakfast foods. There is no reason why this should be so. The regular grocer should handle flour and foods, and should keep the fact that he not only handles them, but carries an extensive range of them, constantly before his customers. Window or counter displays of flour and breakfast foods help to do this, and should be very suitable just now.

THE RAMBLER.

TO STIMULATE SLOW SELLING STOCK.

Editor GROCER,—There are in the human body fourteen different elements: Oxygen, carbon, hydrogen, nitrogen, calcium, phosphorous, sulphur, sodium, chlorine, flourine, iron, potassium, magnesium and silicon. Each goes to make up different parts of our bodies. All of those will be found in a palatable form in the grocery department of any live wholesale or retail merchant. The principal of these are rolled wheat, a very important article in the preservation of health, rolled oats, cornmeal, barley, sugar, honey, cocoa, etc.

Along with other articles, such as boots and shoes, dry goods glassware, hardware, drugs and stationery, he has (unless a cool, sagacious and experienced buyer) to a certain extent in each line sometimes an overstock of goods, such as a side line of tea, too much monotony in crockery, a job line of shoes, and too quickly bought dry goods.

To such a man I would speak a word of advice, that if put into action would stimulate sales to a satisfactory point in these lines, and would also call the attention of the public to his first-class up-to-date and staple line of goods which they naturally would buy in their earnest search for bargains at his store.

After a general overlooking of your stock, select those articles you wish to offer, mark them down to selling figures and advertise the facts in your best local paper and get up and hustle.

R. C. GILLIES,
Grocery Specialist, Blantyre.

GLASS CUTTING DIAMONDS.

Diamonds for cutting glass were not introduced till the reign of Elizabeth, at which period stained glass was declining; and before that era every piece of glass which went to form a window had to be cast in little clay molds and afterwards chipped with an iron instrument called a "grozing iron," so as to properly fit into its assigned place.—China, Glass and Lamps.



IMPERIAL CHEESE

There is pleasure as well as profit in selling a popular food. One of the most popular articles that any grocer can sell is IMPERIAL CHEESE, and it always gives satisfaction to the grocer who handles it, as well as to his customers.

No Waste, Cutting or Shrinkage.

Get our prices on

PRUNES

We can sell you.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

MEETINGS OF RETAIL GROCERY ASSOCIATIONS.

TORONTO ASSOCIATION.

THE regular monthly meeting of the Toronto Retail Grocers' Association was held in St. George's hall, Elm street, on Monday. The president, Frank W. Johnston, occupied the chair. The attendance was good.

Notice had been given by J. D. Kelly that he would introduce a motion to have the association incorporated under the Friendly Societies' Act. When the motion was introduced, it found general acceptance with the members. D. Bell seconded it, and, after a short discussion, it was carried without dissent, and the executive were empowered to employ the association's solicitor to make the necessary application.

The early closing committee reported progress. In pursuance with an Ontario law, which gives any municipality power to pass a by-law to close stores at any hour after 7 o'clock p.m., provided the municipality is petitioned by three-fourths of the storekeepers in the municipality, the committee engaged Secretary Hawes to canvass the grocers for signatures to a petition, which had been drawn up by the association's solicitor. As a result of his first week's canvassing, Mr. Hawes secured 107 signatures to the petitions on Queen west, Dundas, McCaul, and Yonge streets and Davenport road, out of a total of 139 grocers called on. The other 32 refused to sign it, so that 77 per cent. of those called on signed it, while 23 per cent. refused to.

The discussion following this report brought out the opinion that the butchers should also be canvassed, so a motion to that effect was moved by A. White and A. R. Williamson. The committee was empowered to proceed with the work, and to engage a canvasser to help Mr. Hawes.

A letter which had come into the possession of the secretary was read to the meeting. It was from the "Salada" Tea Company to one of the hotels in the city, stating that as competitors of this company were selling tea to the hotels, it had decided to do the same.

It was moved by A. R. Williamson, seconded by A. G. Booth, that the executive should be empowered to draw up a letter condemning the circular in question.

This aroused quite a discussion, but, with the exception of A. White, who considered the matter one which the association should not deal with, this motion expressed the sentiment of the meeting and it was accordingly passed. At the instance of B. Panter the executive were advised to secure more definite information regarding the action of the tea-packers in this regard.

MONTREAL ASSOCIATION.

On Thursday, October 5, the Retail Grocers' Association, of Montreal, met and elected officers for the ensuing year as follows :

President—V. Raby.
1st Vice-President—Ald. Turner.
2nd Vice-President—John P. Dixon.
Hon. Secretary—John Scanlan.
Treasurer—N. Lapointe.
Secretary—C. J. Dixon.
Directors—Messrs. H. Poirier, Pepin, M. de Repentigny, M. O'Brien, E. W. Farrell, A. D. Fraser, P. B. Menard, and A. O. Galarneau.

It was decided to petition the city council, asking for the appointment of an inspector, who would protect the grocers' interests against the encroachments of peddlers.

SALVATION ARMY TEA-SELLERS.

It appears that the Salvation Army are working up a very fair trade in Canada and Australia as dealers in Ceylon tea. In Australia they buy at the local auctions, and conduct the whole business on strictly commercial lines, except that they literally, as well as figuratively, sing the praises of Ceylon tea.—Planting Opinion, Madras.



CHEAP vs. CHEAP

There are two distinctly different meanings to the word "cheap." One is "good value," and the other, "low first cost, regardless of quality."

UPTON makes "**cheap**" preserves—that is, "no better value obtainable for the money," and in their manufacture quality is considered before anything else.

In 1-lb. glass jars, 5-lb. tin pails, and 7-lb. wood pails.

HENRY WRIGHT & CO.

Canadian Selling Agents
TORONTO

VISIT OF PROVISION MERCHANTS TO CANADA.

At the council meeting of the Bristol Chamber of Commerce on Wednesday, a report was presented from the deputation which recently visited Canada on behalf of the Chamber. The deputation included members of the provision trade, and the report referred to their experience. It said: Your delegation felt that the best way of utilizing the time and opportunity was to visit the sections of Canada in which the different industries we were concerned in were carried on, and, accordingly, after a short stay in Montreal the members of the different sections parted company and went their respective ways. The cheese and butter sections of Quebec and Ontario were visited by the provision members, and every opportunity taken to show the advantage of developing and extending the trade to Bristol. In several instances fresh channels of business were opened up and definite results effected. The advantages of Bristol as a distributing port were explained at the different dairy centres, the members of your deputation receiving a good many invites to address the dairymen on the various points arising. Your delegation was very courteously received at Ottawa by the Minister of Agriculture and the Vice-Minister of Commerce, to whom we had letters of introduction through your Chamber. A number of points in connection with the trade were discussed, the claims of Bristol were duly advocated, and practical suggestions made for the development of the trade. —Grocers' Journal, Sept. 30.

HALF IN JEST.

"THAT'S a queer family next door." "Why do you say so?" "They own a $50 dog and borrow our flatirons."

Many a burning truth is told in jest. The little squib at the top of this paragraph proves that. It is only a joke, but it points a moral that fits the condition of a good many stores—the one with elegant, big plate-glass show-windows in which the ragged little display so awkwardly fixed appears ridiculous. Elegant appointments and a shabby stock. A bluff at a big store and a beggarly assortment to back it up won't go. Yet, it is the commonest bluff we meet nowadays. Sooner or later the bluff is called and goes to swell the total of so-called business failures.

Consistency in storekeeping is not the commonest virtue we have. It seems singular that merchants do not meet their immediate situation more comprehensively. Within 200 miles of New York there is a prosperous city of more than 100,000 population. It has several good stores and a number of commonplace ones. Nine-tenths of the population is comprised of the families of workingmen, mechanics and men who earn their bread by the sweat of their faces, whose needs are simple and common in character.

Not a store in that whole city caters directly to the trade of those laboring thousands. In all that city there isn't a rough-and-ready store that positively makes it a business to look out for the wants of the class they all depend on. The diffident wife of one of those mechanics or laborers grows shy at the tawdry elegance of those stores that, she argues, has to be paid for, and would, no doubt, much prefer to trade in a shop that puts on fewer airs and sold her the goods she wanted at a satisfactory price. When the right sort of a store hits that town some of those gingerbread aristocrats will find out the difference.

Extravagance is a sin against good storekeeping—extravagance of the kind that increases the cost without adding to the convenience of doing business. On a certain street in New York are several elegant stores and one sensible one. In that locality the great majority of the people are wage workers. That one store is consistently modest in its appointments—no rosewood, mahogany or polished quartered oak—is a busy beehive compared to the others.—The Buyer.

Selected Quality. *Full Weight.*



EVERY CAN GUARANTEED.

First of the Season

Sultana Raisins,
Eleme Figs, -
Natural Figs, -

Solari's Fine and Finest: Whittall's One-Crown, Two-Crown, Three-Crown.

1-lb. Glove Boxes. 5-lb., 10-lb., 20-lb., 28-lb., 56-lb. 3, 5 and 7 Star.

Bags, 70-lb.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS,
MANUFACTURERS, IMPORTERS OF TEAS.

TORONTO

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

T. KINNEAR & CO. are in receipt of a shipment of Morton's pineapples.

T. Kinnear & Co. have to hand a shipment of evaporated peaches.

A. P. Tippet & Co. say the supply of 4-crown raisins is very limited.

"Lekko," the cleanser, is in stock with The Davidson & Hay, Limited.

Shipments of Sultana raisins are close to hand for The Davidson & Hay, Limited.

S. H. Ewing & Sons are receiving a very choice shipment of Digby finnan haddies.

The Greig Manufacturing Co. report an increasing demand for "Crown" extracts.

New Eleme figs and Sultana raisins are in store with The Eby, Blain Co., Limited.

The Dawson Commission Co., Limited, received a car of Palermo lemons on Tuesday.

Several lines of fine-liquoring Ceylons have been received by The Eby, Blain Co., Limited.

The Empire Tobacco Co. report a good demand for their "Empire" and "Snow-shoe" brands.

The Davidson & Hay, Limited, have to hand a shipment of Malaga raisins and shelled almonds.

The Greig Manufacturing Co. are in receipt of a shipment of Buchanan's butter-scotch in 1-lb. tins.

A fresh stock of grape nuts and Postum Cereal food coffee has been received by The Eby, Blain Co., Limited.

The Davidson & Hay, Limited, are receiving into stock to-day their second shipment of new selected Valencia raisins.

The Eby, Blain Co., Limited, have passed into stock a large range of canned fruits, best brands, which they offer at close prices.

"Thistle" brand of kippered herring has recently been put on the market, and is sustaining the well-earned reputation of The Thistle Haddie Co., whose haddies are so well known.

The F. F. Dalley Co., Limited, state that their sale of Boston laundry starch is very large, and that it is giving splendid satisfaction.

The Davidson & Hay, Limited, report a good inquiry for green Rio coffees. This firm are offering some special values in these coffees.

The Eby Blain Co., Limited, offer close values in fine off-stalk and selected Valencia raisins, here in a few days by first direct steamer.

The Greig Manufacturing Co, will have a shipment of Yardley's soaps and perfumes, "It's 'em" dyes, and Kimpton pickles landing next week.

"Tiger" stove paste is giving universal satisfaction to all the merchants, as their customers are thoroughly pleased with the quality and price of the goods.

Mr. Mann, the Montreal manager for "Salada" tea, reports that the sale of "Salada" in Montreal and the East last week was the largest week on record.

"'Kolona' Ceylon tea still maintains its hold on the public. We are constantly shipping it to merchants who have tried it and found it to prove a steady sure seller," say The Eby, Blain Co., Limited.

MARITIME BOARD OF TRADE.

GEO. E. CALKIN, secretary-treasurer of the Maritime Board of Trade, has issued the following circular letter:

Entering upon the sixth year of its existence, the Maritime Board of Trade has won its way to general approval and become an acknowledged factor in the material progress of these Provinces by the sea.

While the promoters of the scheme of union of the various Maritime boards may honestly congratulate themselves upon the measure of success so far attending their efforts, the fact must not be forgotten that much still remains to be done.

Many important business centres are yet without an organized board, while scarcely half of the local boards already organized, though doing good work in their own location, are not yet affiliated with the larger organization, and thus stand in the way of their greater usefulness.

No community, or individual in it, but is vitally interested in one or more of the half-dozen interests upon which we as a people depend. The farmer, fisherman, lumberman, miner, manufacturer and ship-owner, all stand to be benefited by united and intelligent efforts, whether these look to methods or Legislature enactments as relative to our home industries or foreign trade. Tourist travel and the encouragement of immigrants suitable for these Provinces are also subjects worthy of careful consideration.

Now, can we not during this year:

I. Promote the formation of boards in towns where such an organization would be beneficial both locally and in the wider field.

II. 'nduce all boards of the Maritime Provinces to come into line with the Maritime Board, i. e., affiliate and work.

III. So perfect our organization and carefully arrange our work, both administrative and deliberative, that the best results may be obtained, ever remembering that we are working for the material advancement of the Maritime Provinces, while at the same time we are not to forget the moral and uplifting tendencies which our efforts should have, our motto being "non sibi sed patriae."

In conclusion, let me ask at your earliest convenience:

1. To report the name of the member appointed by your board as member of the council of the Maritime Board.
2. Report membership of your board and its state of efficiency.
3. Remit any arrears of per capita tax due the M.B.T.

Mr. P. C. Larkin, of The "Salada" Tea Company, is away on a visit to the American branches of the business in Boston, Buffalo and Pittsburg.

D. Gunn, Bros. & Co. state that they are in good shape to handle consignments of poultry for Thanksgiving, when, they state, the demand will be excellent.

The rapidly increasing demand for

"OZO"

CEYLON TEA JAPAN

proves that the grocers find it a good seller, and the consumer gets satisfaction.

Write

The "OZO" Co., Limited,

SOLD IN PACKAGES. MONTREAL



Hudson's Soap

A FINE POWDER. IN PACKETS ONLY.

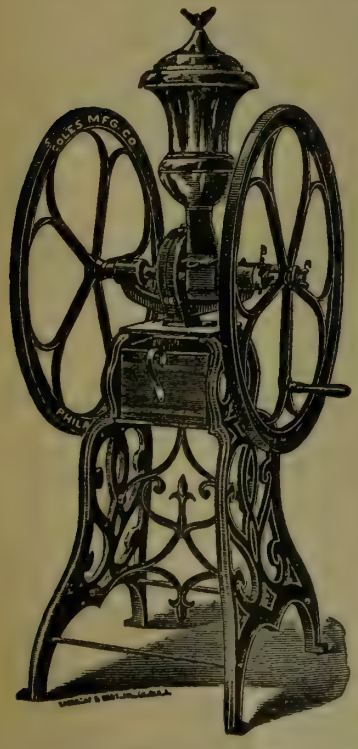
Will wash more clothes, and do more work in much less time than any other Soap.

SOAK YOUR CLOTHES

with HUDSON'S, and the Dirt will slip out with about half the usual labour.

R. S. HUDSON,
30 Front St., East,
TORONTO.

Used in all the "Happy Homes of England."



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No. 18

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Wool Soap

For Toilet and Bath

Pure, white Wool Soap is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price.

Swift and Company, Makers, Chicago

Canadian Representatives:

W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO.
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

MONTREAL AS A PRODUCE PORT.

THE manner in which Montreal is taking the lead from other Atlantic ports in the exportation of produce, especially butter and cheese, is as satisfactory as it is interesting.

A comparison of the shipments from this port and New York, the principal Atlantic port of the United States, is instructive.

The exports of cheese from Montreal to September 27, for the past three years were: 1897, 1,403,692 boxes; 1898, 1,263,286 boxes; 1899, 1,378,528 boxes. The figures for New York for the same period were: 1897, 450,141 boxes; 1898, 213,527 boxes; 1899, 215,363 boxes. Thus, while, as compared with 1897, the banner cheese year, the exports from Montreal have fallen but 25,164 boxes, or less than 2 per cent. the exports from New York have declined 234,778 boxes, or 52 per cent.

In the exportation of butter the growing supremacy of the Canadian port is even more pronounced. In 1897 there were exported from New York 164,013 packages, against 161,853 packages from Montreal up to the end of September. In 1897 the shipments from Montreal fell to 156,304 packages, a decline of 5,549 packages, or about 3½ per cent., while those from New York fell to 53,752, or a decline of 111,261 packages, or 68 per cent. This year both ports show an increase in their exports, the shipments from Montreal being 354,646 packages, against 98,749 packages from New York.

Thus, while in two years the exports of butter from Montreal have been more than doubled, the exports from New York have fallen more than a third.

Truly, this country of ours is growing.

ANOTHER DECLINE IN SUGAR.

THERE has been another decline in the price of granulated sugar at the Canadian refineries, this week's drop being 5c. per 100 lb., making a total decline of 10c. in the past fortnight.

The selling price of granulated, therefore, now stands at $4 55 per 100 lb. Montreal, and $4.65 Toronto, or 5c. lower than it has been at any time during the past summer.

The acute drop in the raw article abroad, under heavy realizing by the French syndicate that controlled a large quantity of beet, is mainly responsible for the heaviness.

A comparison of the prices ruling both on cane and beet at the end of May last, and those now prevailing, shows how sharp the decline has been.

Java, for instance, is 1s. 9d. below where it stood in May at 11s. 3d., while fair refining is 1s. 3d. lower, at 10s. 6d., than in May last.

The decline in beet has also been as marked. In May, prompt beet was quoted at 11s. 1½d., and futures 11s. 3d. To-day, both prompt and future is heavy at 9s. 2¼d. In the face of the easiness the regular distributive demand in Canada is active, and a good movement is noted.

During the last few days the European raw sugar market has been steadier, there having been some slight advances.

NOTICE TO ADVERTISERS.

The Special Fall Number of THE CANADIAN GROCER will be issued next week. This, together with the fact that Thanksgiving Day falls on Thursday next, will necessitate our going to press two days earlier than usual. All copy for advertisements and reading notices must reach this office not later than Saturday, October 14, in order to insure publication.

THE THANKSGIVING TURKEY.

EVER since 1621, when Thanksgiving Day was first recognized by the Puritans of New England as a general holiday, the turkey has been inseparably associated with the Thanksgiving dinner.

In the early days, the hardy pioneers sallied forth with matchlock and tinder to find the haunts of the wild turkey, which, at that time, abounded in the land. When it was brought home, it was roasted over an open fire with much rejoicing.

In modern times, the preparation of our roast turkey lacks the romance of former years, for, instead of hunting for it, we buy it, and, instead of the open fireplace and the rejoicings, the housewife or cook quietly roasts it in a modern stove or range.

The domesticated bird which we are acquainted with is said to be inferior to the wild birds which in earlier days made the woods of Eastern Canada and the United States their home.

Yet, we have nothing to complain of on that score, for the roast turkey of to-day is a dish for an epicure, and, with good reason, continues to reign supreme at the Thanksgiving dinner table.

The association of Thanksgiving Day with November in Canada and the United States seems about as old as the association of the turkey with Thanksgiving Day.

This has given the farmer good time to fatten up his turkeys and get them in to market in the best condition.

The Canadian Government has this year, at the request of business men and others, appointed October 19 as the day for national thanksgiving.

While in every other respect this is a more than satisfactory decision, the likelihood is that the demand for turkeys will not be equalled by the supply, for the reason that the farmers have not time to fatten them up. Therefore, as turkeys will likely be scarce and dear, many homes may find it necessary to forego their customary roast turkey this year.

It would be a kindness as well as a profitable investment, for all who can to send in well-fattened turkeys (also other poultry), to meet this demand.

THE FUTURE OF CANNED VEGETABLES.

ALTHOUGH, as far as can be learned, some factories are still putting up a few canned tomatoes, yet the season is practically over.

THE CANADIAN GROCER has been making inquiries in different quarters in regard to the size of the tomato pack. As a result of these inquiries there does not seem any question but that it is a good-sized one compared with that of previous years.

At the same time, however, it is unquestionably smaller than expected.

The factories which are known to have packed more than last year have not put up as many, in some instances, by thousands of cases, as they had even a few weeks ago anticipated they would, while a number report that they have not more than enough to fill orders.

The explanation of the non-fulfilment of anticipations is the sudden and early closing of the season, due to the advent of the early frosts, while the fact that the pack is as large as it is is due to the steady way in which supplies came into the factory. Where last year, for example, factories were only able to run a day or two at a time, and sometimes only parts of days, they have been able to keep going, day in and day out, every week since the season opened.

The pack of corn does not seem to be as short as it was thought it would be. But, although some factories report that they have put up more than last year, it has been the result of special effort and special facilities, and is by no means general.

The syndicate which is reported to have cornered such a large proportion of the pack of corn will not, it is said, get more than about 60 per cent. of its orders filled. One packer informed THE CANADIAN GROCER that he had filled all his guaranteed orders with the syndicate, but intimated that he had not been able to do so with orders taken subject to pack.

Taken all around, the pack of tomatoes, corn, and peas may safely be accounted an average one. But, while this may be so, it must be remembered that the other conditions are not the same as they usually are.

For example, stocks of old pack, particularly in corn, are phenomenally small. Then, it must be remembered that the consumption is steadily increasing. Of course, corn has got to a figure which will certainly interfere with the consumption. But the same cannot be said of tomatoes. And even in regard to corn it should not be forgotten that a large number of orders were booked early in the season at a moderate figure which will go into consumption at a moderate price. Furthermore, the fact must not be overlooked that the jobbers in Manitoba and the Northwest have, so far this season, only purchased sparingly.

It must be remembered, aside altogether from the factors already noticed, that the agreement among the members of the Packers' Association is working harmoniously, and that those packers who, earlier in the packing season, were beginning to lose confidence in the future of the market, had a good portion of their pack purchased by their confreres who were not lacking in this quality.

As far as THE CANADIAN GROCER can see, the outlook is for at least steady prices. The net result of the changes that may take place is more likely to be higher than lower prices. But that may not mean materially higher prices.

THE WINTER APPLE TRADE.

The winter apple export trade is proving an unsatisfactory one to shippers and packers this year.

For the past two years exporters have made a good profit on their business. The result of this has been that a great many men, with little capital and less knowledge of the apple export trade, became early this season competitors of the regular exporters in buying up orchards.

This sent prices away up in some sections, as high as $2, and even $2.25 per bbl. being paid in the orchards. The regular dealers have been very cautious under these conditions, and have been holding off for a decline.

The majority of shipments to date have been made at a loss. This has frightened many contractors for orchards, and prices have fallen in some cases as much as 25c. per bbl.

Yet, the older dealers show no anxiety to buy, claiming that they will get in a few weeks sufficient supplies at as cheap, and likely cheaper prices, than they could be got now.

A DULL CHEESE MARKET.

Last week the exports of cheese from Montreal amounted to 40,255 boxes as compared with 110,698 boxes the same week last year.

The cause of this has been that prices in the Old Country have not followed the advances here sufficiently to put exportation on a proper basis, rather than any decrease in the production, for farmers are sending all the milk they can to the factories in the hope of getting all that is possible out of the unusual prices ruling.

The result has been a decline of ¼ to ½c. at country boards, where 11¼ to 11½c. is now being paid. It is, however, felt by holders that ultimately the British market will be forced to follow Canadian advances.

VALENCIA RAISINS STRONG.

THE Valencia raisin market, both at home and abroad, is rather interesting these days.

As far as the home market is concerned, it is as clean swept of stock as it could be, for there is practically not a box to be had, thanks to the wreck of the ss. Scotsman.

Although the direct shipment is close at hand, a few boxes have been wanted, but they could not, in some instances, be obtained. As high as 8c. per lb. has been paid within the last few days for selected, but it is a question whether one box could be found at that or any other figure.

In the primary market, there have been further advances during the week. A cable received on Monday morning read: "Do not sell any more at present; market advancing." A cable on Tuesday announced that another advance of 1s. per cwt. had taken place, making the total advance, in less than two weeks, 2s. per cwt.

As a result of this further advance, some of the wholesalers are this week marking their prices up ¼c. per lb.

ADVANCE IN WOODENWARE.

The manufacturers of woodenware are preparing a new price list, and have this week withdrawn the old list. In the meantime, however, prices have been advanced 10 per cent. on the old list.

A FACTOR IN SUCCESS.

IT is surprising how small a matter may help or hinder a man's progress. No matter where a man is, or whether it be during office hours or not, he is watched, and his actions may mean much to him one way or another.

The writer was in the office of a progressive commission merchant yesterday when an agent called. The merchant treated him in the ordinary business way, and gave him an order. The transaction seemed quite ordinary until after the man had gone out, then, the merchant turned to his partner and said: "I didn't particularly want to buy that ——, but I saw that man three or four times in places that I liked to see him, and felt when he came in that I should give him an order."

The incident is significant. The agent took his order and went out, little realizing that it was his actions out of business hours that were responsible for the sale. Possibly he never knew that he was seen at the places the merchant saw him.

There may be a touch of sentiment in this action, but, notwithstanding the remark attributed to a prominent politician, that "business is business," there is more or less sentiment in every business man.

From the standpoint of business principles alone, however, it is the best policy to always remember that one is judged, and that as success is due, to a considerable extent, to the opinion in which we are held by our fellows, our lives should at all times be such as to commend ourselves as trustworthy, able and energetic.

THANKSGIVING DAY.

As far as can be learned, the business men of Canada are gratified with the action of the Government in fixing Thanksgiving Day at an earlier date than usual. One of them is Mr. John T. James, general merchant, Bridgeburg, Ont., who has for some years taken an interest in the movement inaugurated by THE CANADIAN GROCER regarding an earlier Thanksgiving Day, and, under date of October 9, he writes as follows:

Allow me to congratulate you upon the success of your agitation for an earlier Thanksgiving Day. Be it said to the credit of the Government, that they have, in this instance, harkened to the voice of business men, and given us a great boon. I noticed, in last week's dailies, a complaint that turkeys will not be ready so early, and there will be a scarcity on the market, because farmers did not know of the change soon enough. Well, they know it now, and can get a hustle on, and they will be right glad to get their birds off earlier. We warned the turkeys last fall that they should attend to their mating business earlier this year. We have done our part, and secured the desideratum, now let the farmers and turkeys do their part.

CANADIAN TINNED MEATS AND THE BOER WAR.

ON Saturday last Lord Strathcona, the Canadian High Commissioner in London, cabled the Dominion Government that while the British authorities had contracted with a United States company for tinned meats for the troops in South Africa, they were prepared to consider offers from Canadian firms who could supply sound brands of tinned meats of recent packing and ready for early shipment.

There are in Canada three firms which make a specialty of tinned meats. They are: The Wm. Davies Company, Limited, Toronto; W. Clark, and The Laing Packing & Provision Co., Limited, Montreal.

With a view of ascertaining the possibility of supplying the demand for tinned meats for the British troops in South Africa, THE CANADIAN GROCER either wrote or waited upon the three firms named. Mr. J. W. Flavelle, managing-director of The Wm. Davies Co., Limited, wrote as follows:

At the moment our canning is of too unimportant a character in quantity to warrant us in offering any meats for consumption by the troops in South Africa. We have no knowledge of the quantity which is being put up by the Montreal houses, and, hence, cannot answer your question as to whether Canada is in a position to supply any important percentage of the requirements of the British troops in South Africa.

Both the Montreal firms stated they were not in a position to cater for large emergency orders, such as the South African war requirements. Chicago, they said, was the only place where such large quantities can be had at short notice. They further stated that they had, at any rate, all they could do to find raw material for supplying home wants. They believe, however, that Canada, ere long, will be in a position to compete for such trade. At present, they declare, she is not.

While it is to be regretted that Canada is not in a position to cater for the particular trade in question, it is some consolation to know that the manufacturers are of opinion that she will be able to do so ere long.

The tinned meat trade in Canada is making a healthy growth. And, as it now largely controls the home market, it is only a question of time before she will be in a position to cater for the export trade.

DIRECT DRIED FRUIT.

The first direct steamer, the Escalona, arrived in Montreal this week.

Her cargo consists of 65,000 boxes of Valencia raisins, 10,492 crates Spanish onions, and 1,000 tons currants.

More than 50 per cent. of this large quantity of fruit was sold to arrive in the West before the vessel had got quarter of the way across, and, of the remainder, a large quantity of the consigned stuff has already been absorbed.

In this connection also jobbers in the West have got in ahead of the Montreal traders, though the latter have been waking up lately.

NEW SEASON'S FIGS.

The first shipment of new season's figs is on the market. It came into the hands of the wholesale trade on Saturday, ex. ss. Vancouver. The quality is good, but prices are again pretty high.

The pound boxes are quoted to the retail trade at 12½ to 13c. for four-rowed. Fancy fruit in 56-lb. boxes run as high as 18c. per lb. The idea for naturals in bags is 5½c. per lb. There are other sizes on the market but prices have not been made up at the time of writing.

The first direct shipment of Eleme figs will be in the hands of the wholesalers some time next week.

WINNIPEG RETAIL CLERKS' UNION.

The retail clerks of Winnipeg have formed a union. At the first meeting, held two weeks ago, 50 members were initiated, and the following officers were appointed: President, L. H. Fournier; first vice-president, F. W. Hold; second vice-president, R. L. Chevrier; secretary, I. W. Greenleese; treasurer, G. T. Harrison; guide, P. Wilson.

On Monday of last week the union held another meeting, when they were addressed by Arthur Puttie, president of the Trades and Labor Council of Winnipeg.

At present most of the Winnipeg stores close at 7 o'clock, so the first effort of the union will be to secure the cooperation of the buying public to induce the merchants to close at 6 o'clock.

IT IS SO EXTENSIVELY ADVERTISED *that every grocer is in the happy position of having customers brought to his very counter through this persistent public announcement.*

"SALADA"

CEYLON TEA

The Tea that sells by reason of its merit. **Lead packets only—Never in bulk—Grocers everywhere.**

Toronto. Montreal. Boston. Buffalo. Detroit. Pittsburgh. Cleveland.

NEW SEASON'S

"Golden Leaf"

JAPANS

We have now in stock 50c., 40c. and 25c. lines; also Nibs and Siftings—all fully up to the usual high standard of cup quality. See our travellers or write for samples.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

Seeded Raisins

Freshly done after you send in your order.

Quality guaranteed second to none.

Write for quotations to

The Acme Fruit Cleaning Co.

128 Queen Street, **MONTREAL.**

THE COWAN RAMSAY CO., LIMITED

IMPORTERS OF TEAS

RED CROSS TEA

in lead packets, and

CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

SEE OUR

BANNER

WASHBOARD

for the best 25 cent line made.

WALTER WOODS & CO.

HAMILTON

HORSE HAIR.

Have you any? We buy it

GEO. ROSSITER & SONS

10-14 Pape Avenue - TORONTO



HORSE-SHOE SALMON

Is packed ONLY from the finest

Fraser River Sockeye Salmon.

For twenty years the leading brand on the Canadian Market.

It pays to buy the best.

For Sale by all Wholesale Grocers throughout the Dominion.

LETTER COUPON SYSTEM *IN CONNECTION WITH*

GRAND MOGUL

CEYLON TEA

IS pronounced by the High Court of Ontario **in accordance with law**; see Mail and Empire of Oct. 3rd. As we adopted new system coupons May 1st, we wish to **recall** all **old Letter Coupons**, therefore, will accept as a full sett **30 old coupons and 35 new fall coupons** in exchange for either of the rich presents offered for one sett of coupons, if sent to us between Nov. 1st and December 31st.

T. B. ESCOTT & CO.

WINNIPEG TORONTO MONTREAL LONDON, ONT

MARKETS AND MARKET NOTES.

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

October 12, 1899.

GROCERIES.

THE wholesale grocery trade continues to be fairly active. The feature of the trade is a further reduction of 5c. in the price of granulated sugar. The position in regard to canned goods is much the same as a week ago, namely, strong, although the demand continues light. Coffees are in rather better demand with prices firmer. The market for Indian and Ceylon teas continues to advance in London, England. Reports are somewhat conflicting in regard to Japan teas. The demand for sugars keeps up well. New season's figs are on the market this week, and a further shipment of Sultana raisins is to hand. Valencia raisins on spot are cleaned up, and wholesalers are unable to fill orders. The price of Valencia raisins is advancing. Sicily filberts and Brazil nuts are both advised dearer. Californian loose muscatel raisins are ¼ to ½c. per lb. higher. The smaller sizes of Californian prunes have advanced ¼c. per lb. in the primary market.

CANNED GOODS.

There has been no material change in the position of the market during the past week. Packing is pretty well over, and, while the pack of vegetables is, on the whole, evidently a fairly good one, the market is as firm as ever. The ruling wholesale quotation for tomatoes is 85c, for peas 75c. up, and for corn 95c. For these three, all around, 85c. is quoted. Very few new orders are being placed, but shipments of new goods ordered some time ago are now being freely made. While wholesalers are not selling many canned fruits at the moment, they are, however, fairly liberal purchasers, showing that they have confidence in the future of the market. Advices from the Coast state that the run of cohoe salmon on the Fraser is light, while 22½ to 25c. per fish is being paid to the fishermen. We hear of nothing being offered at less than $3.50 per case f.o.b. the Coast, and, with fish costing 22½ to 25c., it is obvious nothing less can be expected. Canned meats are quiet and unchanged.

COFFEES.

The market is firmer on Brazil growths of coffee, and business locally in Rio coffee is rather better than it was, particularly on import account. The tone of the mild coffee market is steady.

SUGARS.

A further decline of 5c. per 100 lb. in granulated sugar took place on Monday at 1 p.m. The weakness of the outside markets and the competition of foreign granulated were the causes of the decline. At the time of writing the outside markets are a little steadier than they were, there having been some slight advances. Locally the demand keeps fairly brisk. Montreal granulated is now quoted at $4.65, and Acadia at $4.60 per 100 lb. Yellow sugars are unchanged.

SYRUPS AND MOLASSES.

Trade continues fairly good in both syrups and molasses. Prices remain much as before.

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

NUTS.

Brazil nuts are ½c. per lb. dearer in the primary market. Sicily filberts are 3s. 6d. to 4s. dearer, on account of the shortness of the crop. Importers who placed their orders early are to be congratulated. Advices report that almonds and walnuts are unsatisfactory, both in regard to quality and quantity.

TEAS.

A cable received in Toronto on Monday quoted prices on Japan tea which are slightly lower than those quoted for several weeks on teas costing about 15c. per lb. It is thought, however, that the reaction is only temporary. Mail advices just received from Japan state that fine teas are scarce and show signs of giving out. There is not a great deal doing in Japan teas on the local market between shippers and jobbers, but retailers are buying a little. The market for Indian and Ceylon teas continues to gather strength, and prices in London, England, are about 1d. higher than they were three weeks ago. Common Pekoe Souchongs are costing 15½c. per lb. to lay down here.

FOREIGN DRIED FRUITS.

CURRANTS—The market is characterized by a little more firmness, on account of the increased freight rates. The first direct steamer has arrived, and the fruit may be expected in the hands of Western jobbers some time next week.

VALENCIA RAISINS—Another advance of 1s. per cwt. is announced by cable. This is the second advance of 1s. in less than two weeks. In consequence of this second advance some of the wholesale houses have advanced their quotations ¼c. per lb. The local market is completely bare of Valencia raisins, and as high as 8c. has been paid for selected fruit. Fruit by the first steamer is quoted at 5½ to 6c. for fine off-stalk; 6¼ to 6½c. for selects, and 7 to 7½c. for layers. The idea for fruit arriving by the second direct steamer is as follows: Fine off-stalk, 5½c. per lb.; selected, 6¼c., and layers, 6¾c. The first direct steamer is now at Montreal.

SULTANA RAISINS—Another shipment of Sultana raisins, ex ss. Vancouver, reached this market on Saturday. Before this arrived a box was not to be had in the city.

FIGS—The first shipment of figs this season arrived on Saturday ex ss. Vancouver. The fruit shows good quality. Ten-pound boxes, four rows, are quoted all the way from 10 to 15c. per lb., according to quality; 56-lb. boxes run as high as 18c. per lb. Mat figs in bags are quoted at 5½c. from stock and to arrive at 3½c. per lb. Twenty-pound boxes of the higher grades are quoted up to 15½c.

CALIFORNIAN PRUNES—The demand is fair. Importers are beginning to look for shipments, which advices from the Coast state will be made this week. Telegraphic advices announce an advance of ¼c. per lb. on the Coast on the smaller sizes, and that they are almost unobtainable.

CALIFORNIAN RAISINS—Prices are higher, 3-crown having been advanced ¼c. per lb. and 4-crown ½c. per lb.

EVAPORATED PEACHES—Wholesalers are asking 9 to 10c. per lb. for Californian evaporated peaches in bags. There is not much doing.

GREEN FRUITS.

Jamaica oranges continue to arrive in sufficient quantity to meet the demand, which is moderate. Prices are well maintained at $7.50 to $8 per bbl. As the

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ST. STEPHEN, N.B.

supplies on the way are limited, these prices are likely to be held to. The next variety of oranges to arrive will be Mexicans, which should come early in November. The receipts of lemons are steadily becoming larger. Maoris have declined 50c., and now sell at $6.50 to $7 per box. Malaga lemons are in at $8.50 to $9 for large half-chests. Palermos are offering at $3.50 to $5 per box. The demand is good. Bananas are in fair demand, with prices easy at a decline of 25c., which makes the price $1 to $1.25. The feeling regarding winter apples is easier. The majority of export shipments made to date have been at a loss to the shippers. The price at orchards, as a consequence, is fully 25c. per barrel cheaper, and a further decline is possible. The movement of native fruits has fallen to such an extent that the Scott street market has been closed, and all business is now done by jobbers in their own warehouses. Red peppers are about done, but the demand is so light that prices have been cut in two, the figures now being 20 to 30c. Peaches are also nearly done, and prices are maintained for what is offering. Winter pears are plentiful, and sell well at unchanged figures. Grapes are 5c. dearer, though supplies are liberal. Ten-pound baskets now sell at from 15 to 25c. There is a good sale of cranberries at $7.50, a decline of 50c. Sweet potatoes, too, show a fall of 25 to 50c. in value, as offerings are increasing.

COUNTRY PRODUCE.

EGGS—The firmness noted last week still holds. As high as 17c. has been paid for strictly fresh stock, but the ruling quotation is 16c. Held eggs are worth 12½ to 14c. At country points 13 to 14c. is paid by dealers.

POTATOES—Receipts are so large that the feeling is easier. For car lots, 40 to 45c. is a fair quotation, and for sales out of store 60 to 65c. is charged.

BEANS — The market continues to strengthen. The old crop has been almost completely absorbed for export purposes, and, as the new crop is a light one, holders are chary about selling. An advance of 5 to 10c. is noted. We quote hand-picked at $1.25 to $1.35, and prime at $1.10. to $1.15.

HONEY — The market keeps steady at the high prices noted at the opening. We quote: Clover extracted, 9 to 10c. per lb., according to package; Clover comb No. 1, $2 per doz.; No. 2, $1.65 per doz.; No. 3, $1.50 per. doz.

DRIED AND EVAPORATED APPLES—The movement of evaporated apples is steadily increasing, though it is not yet brisk. Jobbing prices keep steady at 8 to 8½c. Dried apples are beginning to come in to the market, and are jobbing quietly at 4½ to 5c.

POULTRY—There is a small sale of turkeys and geese noted on the St. Lawrence, the demand being largely for restaurant and hotel purposes. A big demand is look for next week on account of Thanksgiving Day coming on October 20. Turkeys are selling on the market in a retail way at 12 to 13c. and geese at 7 to 8c. Produce dealers have not yet begun to receive supplies.

VEGETABLES — Cabbage is 10 to 25c. cheaper, while red cabbage is 25c. dearer. There is a good demand for all vegetables, especially celery and cabbage. We quote: Cabbage, 40 to 50c. per doz.; red cabbage, 50 to 75c. per doz.; cauliflowers, 75c. to $1 per doz.; celery, 40 to 75c. per doz.; parsley, 10 to 15c. per doz.; pickling cucumbers, 20 to 40c. per hundred; musk-melons, 30 to 50c. per doz.; native water-melons, 50 to 75c.; onions, 60 to 75c. per bush.; green beans, 30 to 50c. per basket; fall apples, $1.75 to $2 per bbl.; squash, 75c. to $1 per doz.; vegetable marrow, 40 to 60c. per doz.

BUTTER AND CHEESE.

BUTTER—There is little coming in, and as prices are above an export basis the movement is small. Tubs are ½c. lower in price. There is a steady local trade in creamery, but the export is light. Prices are unchanged. We quote choice dairy tubs at 17 to 18c., and dairy prints at 18½ to 19c. Creamery is worth 21 to 22c. for tubs and boxes and 22 to 23c. for prints.

CHEESE—The feeling is easier. At coun-

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Send your shipments to us—our demand is good. You will get prompt results.

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Corona Golden Figs

are choice eating and cooking Figs. Put up in **1-LB. CAKES** — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

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A barrel of Fancy, Sweet Biscuits to retail at 25c. Crisp, tender, and delicious. Perfect for picnics, unequalled for general use.

Put up in moisture-proof barrel package.

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SOLICITED.

Buyers of choice packed butter, eggs, honey and dried apples. State quantity, quality and lowest prices.

References, Ontario Bank.

Clemes Bros.

51 Front St. East
TORONTO.

Fruit Commission Merchants.

try boards from 11¼ to 11½c. is the ruling price, as against 11¾c. last week. The export movement is dull. There is a steady local consumption. Early makes are about cleared out, and late makes are selling firmly at 12c. per lb.

DRESSED HOGS AND PROVISIONS.

There is a moderate delivery of dressed hogs, which keep stready at $5.75 to $6 per cwt. It is stated by packers who have been well over Ontario that the production of hogs throughout the country is as large as ever this year. A good demand is expected to keep up prices well throughout the season. There is a good movement of provisions. Backs, rolls and Canadian short cut barrel pork have been reduced ½c. per lb. in order to clear out stocks. Other meats are steady at unchanged figures.

FISH AND OYSTERS.

Some Niagara whitefish are offering at 9c. per lb. Trout are offering freely at unchanged prices. We quote: Trout, 7 to 7½c.; Niagara whitefish, 9c.; pickerel, 7½c.; herrings, 4c.; halibut, 12½c.; Seattle salmon, 13 to 15c.; steak cod, 7c.; haddock, 5c.; fiinnan haddies, 7½ to 8c.; cod in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; ciscoes, $1.25 per basket. Oysters, Booth's standards, $1.35; selects, $1.75; other brands, $1.25 per gal.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN — Wheat is firm at an advance of 1c., which brings the price of red and white to 69 to 70c. at outside points. There is a big movement on the local street market, where all prices are ruling firm. We quote this market as follows: Wheat, white and red, 70 to 71c.; goose, 74½ to 75c.; peas, 62c.; oats, 32c.; barley, 44 to 46c.; rye, 54c.; No. 1 hard Manitoba wheat keeps firm at 78c. Toronto and West.

FLOUR—There is no change. The movement is good. Prices are firm. We quote: Manitoba patents, $3.90; Manitoba strong bakers', $3.60; Ontario patents, $3.70; straight roller, $3.35, Toronto freights.

BREAKFAST FOODS—Prices are unaltered. The movement is very large. We quote: Standard oatmeal and rolled oats, $3.40 in bags and $3.50 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

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We advise shipments of poultry for Thanksgiving, which promises to be a good market.

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We buy outright, or receive on consignment, all kinds of Produce. Correspondence solicited. References — Mercantile agencies or Canadian Bank of Commerce.

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THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.

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COWAN'S

Hygienic Cocoa
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Famous Blend Coffee
are the favorities with all grocers.

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Blue Ribbon Tea is not put on the market at your expense. It pays the Grocer a good profit and gives better satisfaction than any other packet tea in Canada.
Blue Ribbon Tea Co. 47 Scott St. Toronto

HIDES, SKINS AND WOOL.

HIDES—The advance in cured hides noted last week has been followed by a rise of ¼c. in the price of green hides. We quote: Cowhides, No. 1, 8¾c.; No. 2, 7¾c.; No. 3, 6½c. Steer hides are worth ½c. more. Cured hides are worth 9¼c.

SKINS—Dekins are 5c. dearer. Otherwise there is no change. We quote: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 7c.; dekins, from 35 to 40c.; culls, 15 to 20c. Sheep and lambskins are selling at 70c.

WOOL—The feeling keeps firm. There is a good demand, but dealers are not anxious to sell at the advance of last week. We quote: Clothing wool, 17c.; combing fleece, 15c.; unwashed, 9 to 10c.

SEEDS.

Alsike continues in brisk demand, and, as buyers are anxious to secure supplies because of the shortage, another advance of 50c. is noted this week, buyers now paying $5.50 to $7 at outside points. Timothy continues easy at 75c. to $1 for choice to fancy lots, and $1.25 for extra fancy samples at outside points.

SALT.

There is no change. The demand keeps active. We quote at Toronto: Canadian salt, carload lots, $1 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.05 per bbl., and 70c. per sack. At the wells, we quote f.o.b. barrels, 70c.; sacks of 200 lb., 45c. English coarse salt 47 to 49c. Toronto per sack of 154 lb.

MARKET NOTES.

All green hides are ¼c. dearer.

Potatoes are easy at 40 to 45c. per bag.

New season's figs are on the market this week.

Niagara whitefish are offering at 9c. per lb.

Valencia raisins are cabled another 1s. dearer.

The price of woodenware has been advanced 10 per cent.

Granulated sugar has been reduced another 5c. per 100 lb.

Californian prunes of the smaller sizes are almost ¼c. per lb. higher on the Coast.

Indian and Ceylon teas of low grade are fully 1d. dearer than they were three weeks ago.

Californian loose muscatels are ¼c. per lb. higher on 3-crown and ½c. per lb. on 4-crown.

Alsike clover seed has advanced another 50c. Buyers are now paying $5.50 to $7 outside.

Smoked backs and rolls and Canadian short cut barrel pork are ½c. per lb. cheaper.

Cheese is ¼ to ½c. cheaper at country boards, where 11¼ to 11½c. is now the ruling figure.

Beans have again advanced 5 to 10c., the price now being $1.25 to $1.35 for hand-picked, and $1.10 to $1.15 for prime.

QUEBEC MARKETS.

MONTREAL, October 12, 1899.

GROCERIES.

A STILL further decline of 5c. in the price of granulated sugar has been the most interesting fact of the week in grocery circles. This is a drop of 10c. inside of a fortnight, and is attributable to the steady decline in values on raw sugar abroad. Demand here for refined sugar has been moderately active and a fair movement is in progress. Syrups are steady, and there has been an advance of 2c. in the price of Barbadoes molasses. Dried fruits have exhibited considerable activity, the first direct steamer, the Escalona, having arrived in port. Canned vegetables continue very strong, and advices in regard to French sardines note advances in this delicacy. Rice is strong outside, and staple spices, as will be noted below, are quite firm.

SUGARS.

There has been a further decline in the price of granulated sugar this week, as a result of the continued easiness abroad on the raw article. Both the refineries are in agreement with regard to this latest change, which applies only to granulated, the base price being 5c. lower at $4.55. Yellows are unchanged at $3.75 to $4.40 per 100 lb. according to grade. Demand is fair for the season and a moderately active business has been transacted. Cables from London ately have reported a quiet market at the decline, cane being quoted at 11s. 3d. for Java, and 10s. 6d. for fair refining. Beet was quiet and unchanged, with prices unchanged, and October and November quoted at 9s. 2¼d. In New York raw has been unsettled and nominal fair refining 3¾c., and centrifugal, 96 test, 4¼c.

SYRUPS.

There is nothing new to report in this market. While stocks in refiners' hands are very light, the demand is exceedingly slow, and prices are unchanged at 1¾ to 2¼c. per lb., as to quality, at the factory.

MOLASSES.

There has been an advance of 2c. in the price of Barbadoes molasses, carlots now being held at 37c. and single puncheons at 38c. Little is doing in large quantities, but prices are firmly held, while the demand from the country is steady, and a fair jobbing trade is reported at the advance.

DRIED FRUITS.

The activity noted in Valencia raisins has continued, especially for stock near at hand ex Escalona, and a large portion of the stock on consignment on this first direct steamer, which is now in port, was sold to arrive at full prices. No further cables have been received in regard to values, which, importers state, indicates that the market is steady. Quotations are equal to 6¼c. for layers, 5¾c. for selected, 5c. for fine off-stalk and 4½c. for off-stalk, laid down here.

Cable advices on currants have been strong, and note an advancing tendency. There has been more inquiry from buyers here, and bids of 4c. for Provincials, 4½c. for Filiatras, 5c. for Amalias, and 5½c. for Patras, were turned down, being below the mark.

CANNED GOODS.

The feeling in all lines of canned vegetables is firm, and one very bullish estimate

Evaporated and Dried Apples

Highest cash prices paid. Offers and correspondence invited. Largest dealers.

Michael Doyle & Co., Rochester, N.Y., U.S.A.

Rowntree's

High-Class Confectionery.

Rowntree & Co., Limited, of York, England, desire to call the special attention of the Canadian trade to their well-known

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The perfection of confectionery art of world-wide fame for purity and delicacy of make. Rowntree & Co., Limited, are the largest manufacturers of Gum Confectionery in the world, the large Yorkshire Factories employing over 1,500 hands.

Chocolate Creams of all varieties.

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A delicious, highly-nourishing, and thoroughly digestible Cocoa, so economical in use that 120 breakfast cups can be filled from a 1-lb. tin.

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TOWER TEA

"A DAILY TREAT"

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See what "THE LANCET" says about it:

"We have submitted to examination the Teas of Tower Tea Ltd. They all yield good liquors, which are generous to the taste, and full of strength and vigour. The results of our analysis indicate the purity and genuineness of the samples."—The Lancet, London, Eng.

If you want to convince yourself, send for samples and price list to our Canadian representative,

H. B. HUNGERFORD, Montreal.

TOWER TEA LIMITED, London, Eng.

has it that not more than 60 per cent. of the contracts placed for all lines will be filled, on account of short crops. There is an improved demand here for stock from store. Tomatoes are selling at 75c; marrowfat peas, 72½c., and early Junes 77½c. Refugee beans are scarce at 77½c. Cables from Nantes state that the catch of sardines on the French coast has been very disappointing. Prices generally have advanced 4 francs per case of 100 quarters, and 6 francs per case of 100 halves sardines in oil. This advance is partly due to the great advance of the cost of tin and solder.

RICE.

Mail advices from Kobe state that apprehensions of a short crop in India and severe typhoons caused an upward tendency, but that it is likely that the damage to the fields has been overestimated. Cold and wet weather has retarded the growth of the plants, but, if the flowering season, about October 10, was passed without storms, an average crop was looked for. Locally, the market is firm, with Standard B at $3.40.

COFFEES.

There is nothing new to note in the coffee market. Demand is slow and prices quiet. In 25-bag lots, business has been noted in Maracaibo at 8 to 14c., Mocha at 18 to 19c. and Java at 17 to 20c. Rio and Santos were steady at 8 to 9½c.

SPICES.

There has been a good demand for spices, especially for nutmegs, of which some large sales have taken place at firm prices. Pimento has also been moving freely, and quite a few round lots of Jamaica ginger have changed hands. We quote: Jamaica ginger, 16½ to 17c.; nutmegs, 35 to 60c. per lb., as to size; mace, 45 to 50c. per lb., as to quality, and pimento, 8c.

TEAS.

The improved demand for tea already noted has been maintained, and an active business is noted, especially in blacks, for which buyers are slowly, but steadily, advancing their bids. Indians and Ceylons are scarce and firm, and it is this fact alone which has checked the movement in them. Low-grade Pingsueys are in demand, but the offerings of these, also, are limited. Sales have comprised 200 package lots of Congous at 15c. and 150 packages at 13c., while gunpowders have changed hands at 11 to 14c., and teas at this range are wanted. Cables from Colombo and Calcutta continued firm this week on Ceylon and Indian teas.

FISH.

The remarkable fact about this market is the scarcity of all descriptions, both pickled, smoked, prepared and fresh fish. The natural result is a firm market. Labrador herrings have sold at $5 per bbl., but the market is now bare of stock. In a jobbing way prices are: No. 1 new Nova Scotian herring, $5 to $5.25 per bbl.; half-bbls., $2.50 to $2.75; No. 1 green cod, $5; No. 1 large, $5.50; No. 2, $4; No. 1 green haddock, $4; No. 1 green pollock, $4; No. 1 Labrador salmon, $14 to $14.50; British Columbian do., 14.50; and No. 1 Red Sea trout, $10 to $12.

In smoked and dried fish, prices are: Dried codfish, $5 per 112 lb.; large dressed do., $4.50 to $4.75 per case of 100 lb.; boneless codfish, 5½ to 6c. per lb.; smoked haddies, 6½ to 7c. per lb.; St. John bloaters, 90c. to $1 per box; Yarmouth do., 60c. to $1; smoked herrings, medium, 10c. per lb.; Lock Tyne do., $1 der keg; large do., $3.50 per half-bbl.; kippered herrings, $1.20 per box, and 65c. per half-box.

Fresh fish are: Haddock, 4 to 4½c.; whitefish, trout and dore, 7½c. per bbl.

Demand for oysters is good, and offerings are small: Ordinary malpeques, $3.50 per bbl.; hand-picked do., $4.50 to $5.50, and standard in bulk, $1.30 per gallon.

GREEN FRUITS.

Business in green fruits has been fair during the week, and prices generally are steady. In apples, however, the market here has been glutted with fall fruit, mostly windfalls and seconds, which have sold

BUY TEA NOW.

Buy Tea Always.

BUT!

We have some splendid values in . . .

Don't buy **tea** till you have consulted us.

Ceylons, Indians and Japans.

Wholesale only. Samples and prices on application.

S. H. EWING & SONS,

96 King Street, MONTREAL.

from $1 to $1.25 per bbl., and these undesirable goods are still uncleared. Good to choice fall stock range from $1.50 to $2.25, and winter fruit are quoted at $2.60 to $3.25 for finest and $1.75 to $2.25 for seconds. In other fruits, prices are as follows: Canadian peaches, 40 to 70c. per basket; pears, 25 to 60c. per basket and $3.50 to $9 per bbl. Grapes—Blue, 1½ to 2c. per lb.; Niagara, 1¾ to 3¼c.; Rogers, 2 to 2½c.; Delaware, 3 to 3½c. Bananas, 75c. to $1.40 per bunch, as to grade. Californian peaches, $1.35 to $1.50; pears, $2.75 to $3; plums, $1.75 to $2.50. Jamaica oranges, repacked, $8 per bbl.; in original packages, $7 to $7.50. Lemons, $4 to $4.50 per box. Sweet potatoes, $2.50 to $3 per bbl. Cranberries, $6.25 to $7 per bbl.

COUNTRY PRODUCE.

EGGS—The tone of the market continues firm, and prices if anything have an upward tendency. The demand is good and a fairly active trade is doing. We quote: Choice candled stock, 18½c.; straight lots, 16c.; No. 1, 12 to 13c., and culls, 10 to 11c. per dozen.

MAPLE PRODUCT — There was some inquiry for small lots of maple syrup at steady prices. We quote: Syrup, in small tins, 60 to 65c., and sugar, 7¾ to 8c. per lb.

HONEY—A fair jobbing trade is reported in honey. While clover comb is scarce and wanted. White clover comb is quoted at 12c., and extracted at 9c.; and buckwheat at 8c per lb.

BEANS—The demand for beans was moderate and prices rule firm. Choice hand-picked are quoted at $1.05 to $1.15, and primes at 95c. to $1.

GAME—Receipts of partridge are still small, for which the demand is good, at 65c. to 70c. for firsts and at 35c. to 40c. for seconds per brace.

POTATOES—A fair trade was done in potatoes and prices are unchanged, at 40c. per bag in carlots, and at 50c. in a jobbing way.

ASHES—The demand for ashes is still slow, but the tone of the market is stronger, owing to the light offerings. We quote: First sorts, $3.90 to $3.95; seconds, $3.70 to $3.75, and pearls, $5.25 per 100 lb.

PROVISIONS.

There was no new feature in the situation to note. The demand is moderate and prices about steady. We quote: Canadian short cut mess pork, $16; short cut back, $15.50; selected heavy short cut boneless mess, $16.50; and heavy long cut mess, $15 per barrel. Pure Canadian lard in pails, 7 to 7¼c. per lb.; and compound refined, 5½ to 5¾c. per lb. Hams 12c. to 13½c., and bacon 11½ to 12½c. per lb.

FLOUR AND GRAIN.

FLOUR—A fairly active business was done in flour to-day, there being a good demand from both local and country buyers at steady prices. We quote: Winter wheat patents, $3.50 to $3.90; straight rollers, $3.25 to $3.35; in bags, $1.55 to $1.65; Manitoba patents, $3.90 to $4.20, and strong bakers', $3.60 to $3.70.

GRAIN—Business over the cable in grain of all kinds was again quiet, as bids were entirely out of line, owing principally to a further advance in ocean grain freights, which is due to the withdrawal of a number of vessels from this port, as they have been chartered by the English Government. There was very little doing in coarse grains on spot, but the tone of the market was firm. Buckwheat is commencing to move, and sales have been made at 53c. afloat. Barley is strong, and prices are steadily tending upward, No. 2 and feed having advanced 1c. per bushel to-day. Peas and oats are unchanged. Peas were quoted at 69 to 69½c.; rye at 62½c.; No. 1 barley at 51½c.; No. 2 ditto at 50½c.; feed ditto at 47c.; oats at 30 to 30½c., and buckwheat at 53c. afloat.

MEAL—In rolled oats, business was quiet at $3.50 per bbl., and at $1.70 per bag.

1899 **NEW SEASON TEAS.** **1899**

Direct Importations from CEYLON, INDIA and JAPAN.

QUALITY the highest in Strength and Flavor. Samples sent on application.

We are also Agents for the leading Package Tea of the present age—

ARMEDA TEA { **BLACK** / **BLACK AND GREEN MIXED** / **JAPAN** } In 1 or ½-lb. Sealed Packages, Retail Price—

25c., 30c., 40c., 50. and 60c. per lb.

The demand for ARMEDA TEA is increasing rapidly. Why? ARMEDA TEA HAS THE FLAVOR.

Remember we also sell Macdonald's Tobaccos—Prince of Wales, 8s or 16s, costs 63c. per lb., and Brier, 8s, costs 61c. per lb.

57 Front St. E., Toronto. **A. H. CANNING & CO.**

FEED—There was no change in the feed market, the demand being good at firm prices. Manitoba bran is selling at $15 per ton, including bags. Ontario bran in bulk is quoted at $15 per ton, and shorts at $17 to $18.

BALED HAY—A fair trade was reported in baled hay at steady prices. Choice No. 1, $8 to $8.50; No. 2, $6 to $6.50, and clover, at $5.50 to $6 per ton on track.

CHEESE AND BUTTER.

CHEESE—The steady feeling is maintained and factorymen are not free sellers. This in a nutshell is the position, the moment demand appears prices begin to climb, and business is checked. It becomes, therefore, simply a question of who is strongest, buyer or seller, and the latter certainly appears to have no fears regarding his property. On spot trading is confined almost solely to Eastern cheese at a range of 11¼ to 11⅝c., business being restricted by the high views of holders. Western cheese are nominal here. The cable is unchanged.

BUTTER—The market was dull and heavy in its tone. Trading in creamery in an export way is light, and prices range from 22½ to 23c., as to grade, while Western dairy is quoted from 17 to 17½c. In a local jobbing way business is light.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., October 12, 1899.

BUSINESS is good, and there is a general expression among the business men that the outlook has not been as bright in years. In this Province we have had good crops, and in lumber, which is our most important industry, the prospect is all that dealers can ask. The cut this winter will be a large one. Present prices are good. Next to lumber, shipping is a most important feature, and freights, both deep water and coastwise, are good. In almost all lines of goods firm prices rule, sugar being the one important exception. In many lines there has been a material advance, and, as a rule, our dealers have good stocks. This is particularly true in regard to canned goods. The chief exception is beans. They have been such a drug buyers were backward. Still there is a fair quantity here. In spice, pepper is of chief interest, tending higher. Other lines are firm. Tapioca keeps high. Cream of tartar shows a rather easier tendency. Hops are a very light sale.

OIL—While the advanced prices reported

AGENCY WANTED.

COMMISSION AGENT HAVING A FIRST-CLASS connection with the London Provision Trade, is open to act as sole agent for a good Canadian Producer or Factor. Apply B. B. B., Monument Buildings, London, E C, England. (42)

FLEISCHMANN'S VEGETABLE COMPRESSED YEAST HAS NO EQUAL.

NEW CURRANTS
Choicest Vostizzas
Crescent
Cleaned
Cleaned (1-lb. packages).
Earliest shipment of above just to hand.
PERKINS, INCE & CO.,
TORONTO.

SLEE, SLEE & CO., Limited
Tower Bridge Works, - - - London, Eng.
Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.
Prices and samples on application to
CLARK, RAE & CO., 49 King Street West, **TORONTO, ONT.**

That
You May Not Know
Clark's Pork and Beans
are always in demand. We sell them the year round.
Better get in line and order some —you'll be glad of it.

The Following Brands Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses
CUT TOBACCO . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE, DERBY

Toronto Salt Works
TORONTO, ONT.
Write us for SALT of any kind.
Also SALTPETRE, car lots or less.

The
DAWSON Commission Co., Limited
FRUIT, PRODUCE AND COMMISSION MERCHANTS.
Cor. Market and Colborne Streets, TORONTO

We make a specialty of handling
Domestic Fruit
Consignments personally and promptly attended to
All Foreign Fruits in season.
FRUIT AUCTION SALES
Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.
McWILLIAM & EVERIST
Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

SELL . . .
GOOD WILL SOAP.
35% profit at six for a quarter.
Vanluven & Co., Napanee, Ont.

Hugh Walker & Son Wholesale Fruit and Commission Merchants
Consignments carefully handled.
GUELPH, ONT.

last week show no change, figures are very firmly held. Retail dealers are, however, still being supplied on contracts made earlier at the lower figures, so the strong position has not the effect it would have had if prices had been advanced earlier. In this line, as in many others, it is the cost rather than the present price that governs the dealer. Cod oil is received quite freely, but prices are still low. Paint and lubricating oils are firm.

SALT—The rather higher prices in Liverpool coarse still continue, and no change is expected for some time. Market is supplied via Boston, but, owing to freights, cost is high. There is a good, steady demand. Fine salt sells freely, this is the quiet season. We quote as follows : Liverpool coarse, 45 to 50c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—There is little new to report. This is a very firm line. New goods continue to arrive and are at once shipped out to the retail dealer. Those who bought early and freely are fortunate. The pack of corn in this Province was quite large, being better than was expected, but this is hardly a feature, as there are but two factories. Corn and tomatoes are the highest lines, though salmon, peaches and almost all others are very firm. In salmon some low prices on cohoes have been quoted. It is said there are some 1898 fish. This grade does not stand age as well as the sockeye fish. If dealers do not wish to hurt the demand for salmon they should see they sell all salmon for just what they are. Meats are rather higher and the outlook is for still higher figures.

GREEN FRUITS.—Apples have the attention of the trade. There are fair receipts, but auction sales are much lighter, and only resorted to where quality is poor. This shows there is a good demand at full figures. Ontario grapes and peaches are in fair receipts, but full prices are asked. Quality is good. In oranges and lemons there is but a small business reported. Bananas are quiet. Tokay and Malaga grapes have but light sale. Pears are about out of the market. Cranberries are plentiful and rule quite low. Sweet potatoes show a fair sale.

DRIED FRUITS—This line has particular attention. Malaga loose muscatels have been quite freely bought by the wholesale trade, as prices asked are killing the sale of Californians. The reports from Denia show advanced prices in Valencias, and a strong upward tendency. Prunes have but little attention. No French are offered, and Bosnia are much higher than Californian. Apricots are again very high. Peaches have but a limited sale. Figs are daily expected. Peels are all in. American citron is having quite a demand here. Evaporated apples are having considerable attention. The outlook favors higher prices. The high figures have caused dried to be picked up and market is about bare. There is a good demand for yellow onions, and prices are rather higher than last season.

DAIRY PRODUCE—Eggs are rather higher for good stock ; receipts are not large. Retail dealers watch the quality closely. In butter, higher prices rule ; best stock is scarce, but poor quality finds no sale, except at a price. In cheese, values are moving up. Our trade have been bears, and find themselves short of stock. Lack of milk has much interfered with the output in this Province. There is a good chance here for considerable extension in this product.

SUGAR—The demand is good. Dealers are pushing sales owing to a rather weak market. There have been quite free receipts of American, both in granulated and yellows, and the quality is very much liked.

MOLASSES—There is a good business, and stocks are getting well cleaned up. Were it not for quite free receipts of New Orleans this market would be quite bare. All foreign goods are very firmly held, and there is no place to draw supplies from. The American market is in the same condition as our own. Higher prices on New Orleans are daily expected.

FISH—Supplies in all lines are still light and all prices are high. Pickled herring are very scarce and prices had been advanced this week. This is the season of active demand. Hake are very high for them, and as they yield a fair oil and the sounds are of considerable value, the fishermen are finding them particularly profitable. If smoked herring would only advance the fishermen would be happy. While there are but fair receipts, prices keep low. There is an improved demand for finnan haddies, but there are no fish. In fresh fish there were some halibut received, and a few smelt are coming in this week. We quote : Large and medium dry cod, $3.75 to $4 ; small, $2.50 ; pickled shad, $3.50 to $5, as to quality ; haddies, 4½c. per lb.; smoked herring, 6 to 9c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c. ; pollock, $2 to $2.10 per 100 ; pickled herring, $1.70 to $1.75 per half bbl.; bloaters, 60c.

PROVISIONS—With other lines there is an advance here, particularly in beef. Not only is there a good sale, but the very severe winters we have had for a few years in the West have interfered very much with the supply. Pork is also moving up. Our trade were fortunate, and bought quite freely at the lower figures. Lard is a good stock and very firm in price.

FLOUR, FEED AND MEAL—In flour, rather higher prices rule. Manitoba, which in some cases were bought very low, are marked higher this week, and Ontarios are firmly held. Millers report very heavy demand at full prices. Oats and oatmeal are firm. Stocks are light. Beans are high, but, while market is very lightly supplied, buyers are very backward. Holders will make no concessions, however. Feed is very scarce. Cornmeal shows no change. Hay is quiet. We quote as follows : Manitoba flour, $4.50 to $4.70 ; best Ontario, $3.85 to $4.00 ; medium, $3.60 to $3.75 ; oatmeal, $3.80 to $3.90 ; cornmeal, $2.15 to $2.20; middlings, $21 to $22; oats, 35 to 38c.; hand-picked beans, $1.25 to $1.30 ; prime, $1.15 to $1.20; yellow-eye beans, $1.90 to $2 ; split peas, $4.10 to $4.15 ; round, $3.25 to $3.40 ; pot barley, $4.10 to $4.15 ; hay, $7 to $7.50 ; timothy seed, American, $1.50.

ST. JOHN NOTES.

Dearborn & Co. received a shipment of Singapore pineapples this week. Quality very fine.

Merritt Bros. & Co. have just landed the first car of evaporated apples to come to this market this season.

Jones & Schofield received another large shipment of choice New Orleans molasses in barrel this week.

The demand for canned soups, while not large, is showing quite a satisfactory increase. Bowman & Angevine, agents for Van Camp's, report sales much better than usual.

Owing to the high prices in all lines of dry fish, boneless fish is not only high, but the supply is light. John Sealy is finding it difficult, in spite of the prices, to keep up with his orders.

J. Hunter White, Canadian representatives for the shippers of "Mabel" brand of Valencia raisins, received the following cable this week. "Prices are higher owing to short supplies. Withdraw all offers. Can make no firm price owing to excitement."

W. A Brennan, of The Journal and Agriculturist, of Summerside, P.E.I., called on THE GROCER this week. He reported Prince Edward Island particularly prosperous, cheese bringing all but 12c. The dairy output this year will reach about $700,000.

E. J. Madden, representing Armour & Co., Chicago, called on the trade during the past week. He found business rather quiet, Eastern packers supplying the trade at lower prices than market values West. They expect shortly to be in a better position to supply this trade.

CURRENT MARKET QUOTATIONS

October 12, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb.	.....	.....	.....	.....	14	16	14	15
" " pound prints	.....	.....	19	20	17	18	.....	.....
" " tubs, best	.....	.....	17	18	16	17	11½	12
" " tubs, second grade	.....	.....	15	16	14	15	.....	.....
" " low and med. "	.....	.....	12	14	.....	.....	.....	.....
Creamery, tubs and boxes	.....	22	21	22	18	19	20	21
" prints and squares	.....	.....	22	23	19	20	.....	.....
Cheese, per lb	11	11½	.....	12	11	11½	11½	12
Eggs, per doz	14½	16	12½	16	10	11	.....	16

CANNED GOODS

Apples, 3's	$.....	$0 90	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	.....	2 10	2 25	2 40	2 25	2 40	3 00	3 25
Asparagus	.....	....	.....	2 40	.....	.....	.....	.....
Beets	.....	.....	.....	1 00	.....	.....	.....	.....
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	75	85	85	90	90	95
Beans, 2's	.....	77½	75	80	90	95	.....	90
Corn, 2's	90	1 00	95	1 00	75	80	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 80	1 85	2 30	2 40	1 75	1 90
" white	.....	.....	1 75	1 80	.....	.....	.....	.....
Peas, 2's	.....	75	75	80	75	80	.....	80
" sifted	.....	.....	85	1 00	1 10	1 15	....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 75	1 80	.....	1 15
" 3's	.....	2 00	2 00	2 40	2 25	2 50	2 40	2 50
Pineapple, 2's	.....	2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's	.....	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	.....	2 50	1 60	1 75	.....	1 85	.....	1 60
" 3's	.....	2 50	2 50	2 60	2 70	2 85	2 25	2 60
Plums, green gages, 2's	.....	.....	1 10	1 25	1 30	1 60	.....	1 40
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	1 40
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	65	75	90	1 00	.....	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	1 40	1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 35	1 50	1 50	1 60	1 65	1 75	....	1 70
Succotash, 2's	.....	.....	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	75	78	.....	85	85	90	.....	1 10
Lobster, talls	.....	2 50	2 95	2 75	2 50	2 75	.....	.....
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 75	1 80	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 30	1 50	1 30	1 40	1 25	1 50	1 20	1 30
" " flats	1 40	1 60	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	.....	.....	1 35	1 40	.....	1 60	.....	....
" " Clover Leaf, talls	1 to 4 cases		.....	1 50	.....	.....	.....	.....
	5 " 9 "		.....	1 47½	.....	.....	.....	.....
	10 " 25 "		.....	1 45	.....	.....	.....	.....
" " Clover Leaf, flats	1 " 4 "		.....	1 65	.....	.....	.....	.....
	5 " 9 "		.....	1 62½	.....	.....	.....	.....
	10 " 25 "		.....	1 60	.....	.....	.....	.....
" Cohoes	1 05	1 15	1 05	1 10	1 10	1 15	95	1 12
Sardines, Albert, ¼'s	.....	12	12½	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsman, ¼'s	.....	12½	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	....	18	18½	21	10	11	.....	.....
" P. & C., ¼'s	.....	.....	23	25	23	25	.....	.....
" " ½'s	.....	.....	33	34	33	36	.....	.....
" American, ¼'s	.....	.....	4	4½	4	5	.....	.....
" " ½'s	.....	.....	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 20	1 50	1 00	1 60	1 00	1 15	1 85	2 00
Herring in Tomato Sauce	1 30	1 45	1 55	1 60	.....	2 00	1 90	2 00

GREEN FRUITS

Oranges, Sorrento, per box	$3 25	$4 00	.....	.....	$4 00	$4 50	.....	.....
" Jamaica, per bbl	.....	.....	7 50	8 00	2 00	2 25	.....	.....
Lemons, Palermo, p. box	.....	.....	3 50	4 00	.....	.....	.....	.....
" Maori, per box	.....	.....	6 00	6 50	.....	.....	.....	.....
Bananas, per bunch	90	1 50	1 00	1 25	1 75	2 25	.....	.....
Tomatoes, per basket	35	50	....	25	40	50	.....	60
Red Peppers, per basket	.....	.....	20	30	.....	.....	.....	.....
Canadian Peaches, per basket	30	40	35	75	1 00	1 25	.....	.....
" Pears, "	25	40	50	85	.....	.....	.....	.....
" Plums, "	40	50	40	75	50	55	.....	.....
Grapes, per 10-lb. basket	.....	.....	15	25	10	50	30	35
Winter Apples, per bbl	.....	.....	2 00	2 75	.....	.....	3 50	4 00
Sweet Potatoes, per bbl	.....	.....	.....	2 50	3 50	3 75	.....	.....
Cranberries, per bbl	.....	.....	.....	7 50	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 55	$4 64	$4 65	4 55	4 65	5¼	5⅜
Granulated, Acadia	.....	4 50	.....	4 60	.....	4 55	.....	.....
Granulated, foreign	.....	.....	.....	.....	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 75	.....	5 25	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 85	.....	5 35	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 35	.....	5 45	.....	.....	.....	7
Powdered, bbls	.....	5 20	.....	5 30	5¾	6	.....	6¾
Phœnix	.....	4 40	.....	4 50	.....	.....	.....	.....
Cream	.....	4 40	.....	4 50	.....	.....	.....	.....
Extra bright	.....	4 25	.....	4 35	3¾	3⅞	4½	4⅝
Bright coffee	.....	4 15	.....	4 25	3⅜	3⅝	.....	.....
Bright yellow	.....	.....	.....	4 15	.....	.....	.....	.....
No. 3 yellow	.....	3 90	.....	3 50	3¼	3¼	.....	.....
No. 2 yellow	.....	3 85	.....	3 95	.....	.....	.....	.....
No. 1 yellow	.....	3 75	.....	3 85	.....	.....	.....	.....
Foreign, yellow	.....	.....	.....	.....	.....	.....	.....	.....
Trinidad	.....	.....	.....	.....	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Wire nails, base	.....	$3 25	.....	$3 30	.....	.....	.....	.....
Cut nails, base	.....	2 60	.....	2 60	.....	.....	.....	.....
Barbed wire, per 100-lb.	.....	3 00	.....	3 25	.....	.....	.....	3 75
Smooth Steel Wire (oiled and annealed, etc.), base	.....	3 00	.....	3 35	.....	.....	.....	.....
White lead, Pure	....	6 37½	.....	6 50	.....	.....	.....	.....
Linseed oil, raw	.....	57	.....	58	.....	.....	.....	61
" " boiled	.....	60	.....	61	.....	.....	.....	64
Turpentine	72	73	.....	76	.....	.....		83

SYRUPS AND MOLASSES

Syrups—								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Corn Syrup, barrel, per lb	.....	.....	.....	2⅝	.....	.....	.....	.....
" " ½ bbls. "	.....	.....	.....	2¾	.....	.....	.....	.....
" " kegs "	.....	.....	.....	2⅞	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 30	.....	.....	.....	.....
" " 2 gal. " "	.....	.....	.....	1 00	.....	.....	.....	.....
Honey	.....	.....	.....	40	....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	35	45
Barbadoes	.....	36	.....	.....	28	30	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.....	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	....	27	28	...	...

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 50	$1 60	$1 50	$1 60	.....	$1 50
" " 2-lb. cans	.....	2 65	2 65	2 75	2 50	2 75	.....	2 50
" " 4-lb. cans	.....	.....	5 25	5 50	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 25	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	18 50	19 50	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 50	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 80	3 00	.....	2 75
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 25
English brawn, 2-lb. can	.....	2 40	2 50	2 80	2 75	2 80	.....	2 50
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....	.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull, 2-lb. can	.....	.....	.....	1 80	1 75	1 80	.....	....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	...
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " 1's	.....	2 75	2 80	2 95	.....	3 25	.....	.....

CANDIED PEELS

Lemon, per lb	.....	.....	11	12	.....	13	.....	.....
Orange, "	.....	.....	12	13	.....	14	.....	.....
Citron, "	.....	.....	15½	17	.....	16	.....	.....

FRUITS

Foreign—								
Currants, Provincials, bbl.	.....	.....	4⅛	4½	4¾	4½	5	5¼
" ½-bbls.	.....	.....	4¼	.....	.....	6	7	5¼
" Filiatras, bbls	.....	.....	4¼	4¾	4⅞	5¾	6¼	.....
" " ½-bbls.	.....	.....	4⅜	4¾	4⅞	5	6	.....
" " cases	.....	.....	4½	5¼	5½	5½	7	.....
" " ½-cases	.....	.....	4¾	.....	5½	5½	8	.....
" Patras, bbls	.....	.....	.....	.....	.....	6	7	.....
" " ½-bbls.	.....	.....	.....	.....	.....	6	7	.....
" " cases	.....	.....	.....	5½	6½	7	7¼	.....
" " ½-cases	.....	.....	5⅛	5¾	6⅜	5¾	6	.....
Vostizzas, cases	.....	5½	6½	6½	7	7	8	.....
Dates, boxes	.....	5¼	6	7	7½	6	6½	.....
Figs, 10-lb. boxes, per lb	.....	.....	.....	.....	13	14	16	.....
" 28-lb. boxes, "	.....	.....	.....	.....	.....	.....	.....	.....
" Mats, per lb., old	.....	.....	.....	.....	3½	.....	.....	.....
" Naturals, per lb	.....	.....	.....	.....	5½	.....	.....	.....
" Naturals, boxes	.....	.....	.....	.....	.....	.....	.....	.....
Prunes, California, 40's	.....	.....	.....	.....	10	10	12	.....
" " 50's	.....	.....	.....	.....	9	8½	9	.....
" " 60's	.....	.....	8	.....	7½	8	8½	.....
" " 70's	.....	.....	7½	.....	7	7½	8	.....
" " 80's	.....	.....	7	.....	6½	7	7½	.....
" " 90's	.....	.....	6	6	6¼	6½	7	.....
" Bosnia, B	.....	.....	.....	.....	7	.....	.....	.....
" " C	.....	.....	.....	.....	6½	.....	.....	.....
" " D	.....	.....	.....	.....	6	.....	.....	.....
" " U	.....	.....	.....	.....	5¼	.....	.....	.....
Raisins, Valencia, off stalk	.....	.....	4	.....	.....	5	6	.....
" Fine off stalk	4¼	4½	5½	6	5	5¼	.....	1 50
" Selected	5	5⅝	6¼	6½	.....	.....	.....	1 65
" Layers	.....	5¾	7	7½	7¼	7½	.....	1 75
" Sultanas	.....	.....	10	15	10	12	10	1 85
" California, 3-crown	.....	6¾	7	7½	7	7¾	.....	12
" " 4-crown	.....	7¾	7¾	8	8	8¼	7¾	6½
Domestic—Apples, dried	6	6½	.....	.....	5½	6	.....	8
" " evaporated	9	9½	.....	.....	9½	10	.....	.....
Cal. Evaporated Fruits—								10½
Apricots, 25-lb. boxes	.....	.....	.....	19	16	18	19	19½

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	7½	8	.....	.....	.....	8½
Smoked meats—								
Breakfast bacon	10½	12	11	11½	.....	.....	.....	11½
Rolls	.....	9	.....	8½	9	10	.....	10½
Hams	10½	12	11½	12	11	13	.....	11
Shoulder hams	.....	10	8	8½	8	8	.....	10
Backs	.....	.....	.....	11	.....	.....	.....	11

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 50	15 00	14 00	15 00	16 00	17 00
" short cut	.....	.....	16 00	16 50	15 00	15 50	16 50	17 50
Clear shoulder mess	.....	.....	.....	12 50	14 00	14 50	.....	.....
Plate beef	.....	.....	.....	11 50	13 50	14 50	.....	.....
Lard, tierces, per lb	.....	6½	.....	6½	6½	6¾	.....	7¼
Tubs	6¾	7	6¾	7	7	7¼	.....	.....
Pails	.....	.....	7	7¼	7¼	7½	.....	8
Shortening, in 60-lb. tubs	.....	.....	7⅛	7¾	.....	7¼	.....	.....

Our Goods are Refined in

Crystal Spring Water . . .

and are unequalled for PURITY and WHITENESS.

WE INVITE COMPARISON

The Brantford Starch Co., Limited

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	.....	24	23	28	25	30	24	25
Old Government Java	.....	27	22	30	25	30	24	25
Rio	.....	10	7½	12	12	13	8¾	9½
Santos	.....	.....	8	12	.....	.....	.....	.....
Plantation Ceylon	.....	29	26	30	29	31	.....	.....
Porto Rico	.....	.....	22	25	24	28	.....	.....
Gautemala	.....	.....	22	25	24	26	.....	.....
Jamaica	.....	18	15	20	18	22	.....	.....
Maracaibo	.....	13	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	... ..	.....
Valencia shelled almonds	28	30	28	30	.....	.....	.....	.....
Tarragona almonds	12	15	12	14	11	12	.....	.....
Peanuts (roasted)	6½	9½	9	10	9	10	.....	.....
" (green)	5½	6	7	9	.....	.....	.....	.....
Cocoanuts, per sack	.....	3 00	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	.....	12	12	13	12	13	.....	....
Marbot walnuts	.....	.....	.....	.....	9	10	.....	.....
Bordeaux walnuts	.....	.....	.....	.....	9	10	.....	.....
Sicily filberts	.....	7¾	8½	9	8	10	.....	.....
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	4⅛	4¼
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	5
Imperial Seeta	.....	.....	4⅝	5½	5	5	.....	.....
Extra Burmah	.....	.....	4¼	4⅝	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	4	4¾	5	6	.....	5
Tapioca	3¾	4½	4¾	5	5	5	.....	5
Macaroni, dom'ic, per lb., bulk	.....	.....	.....	7½	.....	.....	... ..	.....
" imp'd, 1-lb. pkg., French	.....	.....	9	10	.....	.....	.... .	.....
" " " Italian	.....	.....	11	12½	.....	.....	.....	. . .

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00	2 C0	2 50
Sal soda, per bbl	70	75	70	80	80	90	. ....	1¾
Sal Soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....
Granulated Sal Soda, per lb	.....	.....	.....	1	.....	.....	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	15	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	11	12	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	20	28	18	34	34	26	.....	35
" " 5-lb. cans	20	23	20	26	20	22	.....	.....
" " whole	19	25	18	25	20	22	.....	.....
Ginger, Jamaica	19	25	18	25	20	25	.....	.....
Cloves, whole	12	30	14	35	18	30	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	20	40	20	40	16	20	.....	25
Cream tartar, French	.....	25	24	25	20	22	.....	.....
" " best	.....	28	25	30	25	30	.....	.....
Allspice	13	17	13	16	14	18	.....	20

PETROLEUM

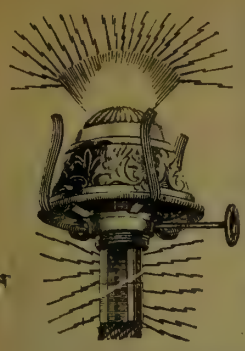
	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	15½	16	16¼	... .	.....
Sarnia water white	12	13	.....	16½	17	17¾	.....	.... .
Carbon safety	.....	17	.....	....	.....	.....	.....	.....
American water white	17	17½	.....	18	19	19¾	.....	.....
Pratt's Astral	18	19	.....	19	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	12½	60	12	60	11	40	... ..	.....
Caddies Paking, Kaisow	17	40	15	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	15	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	42	.....	...
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchong	17½	40	17	35	17	35	.....	.....
China Greens—								
Gunpowder-Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	45	35	45	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Pingsueys—								
YoungHyson-½-chests, firsts	28	32	25	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	... ..	.....
Half-boxes, firsts	25	32	28	32	.....	.....	.....	.....
" seconds	18	19	16	19	.....	... ..	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good Medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	18	18	18	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, No. 1, 2-hoop	.....	.....	.....	.....	1 55	.....	1 55	.....
" 3-hoop	.....	.....	.....	.....	1 70	.....	1 70	.....
" half grained	.....	.....	.....	.....	1 40	.....	1 40	.....
" quarter, jam	.....	.....	.....	90	1 08	90	1 08	.....
" candy, and covers	.....	.....	2 25	2 65	2 25	2 65	.....	.....
Tubs, No. 0	.....	.....	.....	.....	8 50	.....	8 50	.....
" " 1	.....	.....	.....	7 00	.....	7 00	.....	.....
" " 2	.....	.....	.....	6 00	.....	6 00	.....	.....
" " 3	.....	.....	.....	5 00	.....	5 00	.....	.....



This light, we claim, produces a steady incandescent light double the value of ordinary, and consumes less oil (Canadian preferred). Requires snuffing only once in two months—does not smoke—chimneys need no wiping. Positively without smell. Why? Because our automatic battery produces an electric current from the chemicals of the oil which carbonizes the wick, thus the above results. Less explosive. Will fit any lamp. Sells at sight.

Manufactured by

Electric Petroleum Light Co.,

- - - Toronto.

Write for prices to **H. S. Howland, Sons & Co.,** Front St. West, Toronto.

If you drink whisky, drink it good.

DEWAR'S WHISKY

IS Good Whisky ! ! !

THE STANDARD STOVE POLISH FOR THE WORLD.

Tiger Stove Polish.



For sale in two sizes, a 5 and 10-cent size. The packages are large and handsome, and give a good profit to the dealer. The polish does not dry or rust in the tins, but will impart a beautiful and lasting shine. Sold by all wholesale dealers, and by The F. F. Dalley Co., Limited, Hamilton, Ont., Canada.

DARK DAYS ARE COMING

—AND—

YOUR STORE IS GLOOMY.

Buy Luxfer Prisms and tempt new customers in—by making your store airy, cheerful and bright. . . . . .



EATON'S—WITH LUXFER PRISM WINDOWS.



EATON'S—WITH OLD-FASHIONED GLASS.

LUXFER PRISMS ARE NO FAD.

Their popularity is due to the economy effected in artificial light. Dollars and cents do our pleading.

WRITE TO

Luxfer Prism Co., Limited

58 Yonge St., TORONTO.

HORSES LIKE DAVE HARUM'S.

"DAVE" HARUM says: "The golden rule in horse tradin' is to do unto others as others would do unto you, and to do it first," but there is sometimes a later reckoning.

Away back in the forties, Mr. Crosby, of the Elm Vale farm, in North Andover, had an extensive establishment there, with a large number of fine horses, and in the old days "Ben" Thurston, who lived in Lowell, used to come down and try speed with Mr. Crosby, who, at that time, owned fast horses, says a writer in The Springfield Republican. In the winter the track was transferred to the ice on the Merrimac river, and many is the race they had down as far as Haverhill and return.

One of the side speculations with Mr. Crosby was a large grocery store, which he had established south of what is now Lawrence. Mr. Crosby was quite a horse fancier and enjoyed a trade. Mr. Bean, a prominent liveryman of North Andover, also did something in the same line. Mr. Crosby and Mr. Bean had a horse trade one day in which Bean got terribly worsted, but he kept his peace and for three years regularly drove up to Mr. Crosby's store and purchased his groceries, never once mentioning his horse trade, and Crosby imagined that possibly he had traded off the horse without finding out his imperfections, and so it was apparently forgotten on both sides.

One day Mr. Bean drove up with his wife in a light wagon to Crosby's store for his weekly groceries. As he drove up Crosby was sitting out on the platform in front of his store. Bean passed into the store and gave his order for groceries. Crosby sat looking at Bean's horse and said:

"Bean, that horse of yours will match one that I have down on the farm; I'd like to buy him."

Bean said: "No, that's a horse I bought two or three years ago for my wife, and I don't propose to sell him. When I find anything that suits my wife I stop right there."

Crosby walked around the horse, and the more he looked at him the more he thought what an admirable match it would be for his horse down at the farm, so he kept bantering Bean for a trade.

"No," said Bean, "all I want is a heavy horse for a big team that I've got. If I could find just the right horse for that I might be induced to swap."

"Well," said Crosby, "I've got just the thing; the big bay stallion that Tilly drives in my store team is just the thing you want."

Bean allowed that that was about what he wanted, but he didn't know that his wife would be willing to have him trade his horse. His wife continued sitting in the wagon during the time, so that there was no opportunity to exercise the horse.

Finally, Crosby stumped Bean to name a price for the horse, and so Bean told his wife that if she would consent to let him trade the horse he would give her a fine sorrel one he had, and, after a time, she reluctantly consented.

"Well," said Bean, "if wife's willin', I'll swap for $50. I can get my wife another horse jest as good, and the big horse will suit me on my team.

Nothing had been said about the soundness of either horse. Finally, after more chaffing, Crosby offered to split the difference, making it $37.50, and Bean accepted the offer, and the writer set to work to change the horses.

As the big grey horse was hitched into Bean's wagon, the groceries had been put in, and Bean very quickly turned toward home. In fact, he turned so quickly that Crosby began to think he had been caught, and he said to the writer:

"Hitch that horse into the store wagon, drive him 'round the barn, and see what the matter is," which I did. When I came back to the store Crosby said:

"Well, what's the matter with him?"

"Well," I said, "the hind part don't seem to connect with the forward part—don't appear to be any backbone; the forward part goes ahead and the hind part swings around."

Crosby says: "Caught! The old trade is balanced now. Take the horse down to the farm if you can get him there, and bring up another horse to use at the store."

I hitched him to the light wagon and started for the North Andover farm. When I crossed the Shawsheen river I found the horse was liable to fall, and, walking alongside the horse, with one hand on his hip, I was able to keep him up until I got to the top of the hill. There was a three-cornered lot at the top of the hill which belonged to Crosby. I opened the bars and turned the horse in. He laid down on the grass and never got up.

I went over to the farm, picked up a new horse for the store, and got back to South Lawrence.

There never was a word mentioned by either party concerning the horse trade, but Bean didn't come up to Lawrence to buy any more groceries. The old account was settled.—N. E. Grocer.

Mr. Percy Eby, of The Eby, Blain Co., Limited, has returned from a pleasant trip through Manitoba.

CALIFORNIAN RAISIN CROP.

In 1872 California produced 50,000 lb. of raisins, says an exchange. Five years later the crop was 640,000 lb.; more than doubling two years later, and again doubling in 1883, when it reached 2,800,000 lb.; in 1885 it was over three times greater than two years before, or 9,400,000 lb., and by 1888 had again doubled, trebled in 1889, and was four times more in 1890 than five years previous. In another three years it more than doubled, and the next year—1894—reached its highest point, or 103,000,000 lb. The present crop is estimated at little over one-half the yield in 1894, and 14,000,000 lb. lighter than in 1898, when it reached 70,000,000 lb. The falling off in production is due to unfavorable crop conditions and not to reduced area.

Mr. O. Cuthbertson, grocer, Queensville, Ont., was in Toronto this week on business.



He says I'm a red-headed, freckled-faced, rattle-brained, bow-legged, little sawed-off runt. As if I really was.

EZE (EASY)
TRADE E Z E MARK REGISTERED
WASHING COMPOUND

WE HAVE BEEN TELLING YOU

for several weeks what **EZE** will do. Now we will tell you what it won't do. It isn't intended to clean pots, pans, dishes or sinks; neither is it for cleaning knives, brass or other metals.

It is a perfectly harmless compound, and it

JUST WASHES CLOTHES WITHOUT RUBBING.

EZE Manufacturing Co.

ORDER THROUGH YOUR WHOLESALER. 46 Front St East, TORONTO.

MANHOOD BETTER THAN MONEY.

THE following, from a United States exchange, is about as applicable in this country as it seems to be across the border :

"The desire to get everything as cheap as possible is a characteristic of many of our countrymen. It is certainly wrong to be extravagant, and it is necessary to use due diligence to avoid being cheated. But to spend valuable time higgling over a penny, and to become biased in favor of an article merely by the element of cheapness, is evidence of great weakness. Not the poor only, but many rich people, have fallen into this error. We hear an unreasonable demand for cheap teachers, cheap preachers, cheap newspapers and cheap books from many quarters.

"To use due diligence to procure needful supplies at a fair price is a duty, but to forget that beyond a certain limit cheapness is to be discarded is not wise. The inconsistent spectacle is often witnessed of men, who demand fair prices for their own wares, seeking to procure what they need from others at ruinously low figures. The man who is loud in his demand for fair wages is often seen passing by the honest tailor who sells clothing at a fair price, and purchasing of a cheap tradesman who has come into the community to undersell regular business men.

"There are three ways in which one may undersell those who carry on an honest business. He may sell so low that he cannot live, wind up his establishment, and leave his creditors to carry his losses. This is dishonest. He may also oppress the toilers in his factory by giving them starvation wages, in order that he may sell at unreasonably low prices. This is worse than dishonest. There is a third way. He may palm off an inferior article on his customers and persuade them that it is genuine. This is the most common method. Such enterprises ought not to be patronized by honest men. He is a public benefactor who conducts an honest business, and considers integrity more valuable than wealth, and he is wise who cheerfully pays the full value of every purchase, knowing that manhood is worth more than money."

TRADE CHAT.

ON Friday last, W. H. Elliott's general store and the post office at New Sarum was entered by thieves. Ingress was effected by prying the front door open with a long rasp, and a large quantity of underwear and hardware was taken. The tills were also broken open, but contained nothing but coppers. A large watch-dog was left in the store by Mr. Elliott, but it was found tied and gagged.

It is proposed to establish a butter board in connection with the cheese board at Peterboro', Ont.

The Nova Scotia Packing Co., Limited, Middleton, N.S., which recently erected a pork-packing factory in that town are offering to sell out.

A large catch of halibut is reported on the British Columbian coast, Nearly 100,000 lb. were sent in two days from Vancouver to Boston and New York.

The first shipment of fattened-chickens was sent to the British markets from the Government Illustration Station at Bondville, Que., a few days ago. They were sent from Montreal to Liverpool in cold storage. The fattening experiments were entirely successful.

"They say marriage is a failure."

"There's a great difference."

"Why?"

"In marriage the wife takes the husband's name, and in a failure the husband takes the wife's name."

One of the most gratifying signs of progress in the Canadian Northwest is the great increase in sales of land this year. One company reports its September sales double that for the same month last year, and the railway land sales, largely farming lands, show large increases over previous years. Most of the sales are to actual settlers, and every settler that goes into the Northwest means an increase in the demand for staple goods from the East.

Being caught short of supplies is about as bad as being caught short of money, says an exchange. Both conditions are decidedly unpleasant, yet can often be avoided by ordinary foresight and carefulness. Stocking up against a rainy day is a maxim that applies to goods as well as to dollars, while it also has a fitting reference to timely preparations for selling goods and receiving additional dollars.

SELF-CONTROL IS VALUABLE.

If you have had a row with a salesman or some other necessary evil, don't take it up to your next customer and unload, says The Retail Grocers' Advocate. She is likely to resent your manner, and she usually has a very effective way of resenting things.

Self-control is the most valuable possession that any man can have who deals with the public. Cultivate it.

AGENCIES OPEN.

A very Large London House

about to exploit a package tea in Canada, want representatives in Toronto and Winnipeg. Address,

"CEYLINDO"

Care of "Canadian Grocer" (44) Montreal and Toronto.

A BRITISH SOAP AND PERFUME MANUFACTURER

wants to do business in Canada, and will consider applications from reliable houses for the agency. Address, **S. B.**, care THE CANADIAN GROCER, Montreal and Toronto. (44)

TRADE IN OTHER COUNTRIES THAN OUR OWN.

THE 216 bbls. Malaga and Almeria grapes representing small lots brought by several recent steamers sold to-day at auction at $4.50 for the best down to $2.12½ for the poorest.—New York Journal of Commerce, October 6.

TEAS IN NEW YORK.

A waiting market continued to be experienced. The volume of line business transacted was of only very moderate proportions, as both local and out-of-town buyers were slow in placing new orders, preferring to hold and await developments. Despite, however, the falling-off in the demand the past few days, the undertone held firm, as there has been no development in the general situation to discourage sellers, and they held firm for full-quoted prices. Advices from abroad continued to report firm markets. The market for invoices was quiet and unchanged.—New York Journal of Commerce, October 10.

CANNED GOODS IN THE UNITED STATES.

As we anticipated in the early part of the season, there is a greater interchange, so to call it, of packs in the canned goods market this year than we have ever before heard of. It is probable that even New York State packers will have to call largely on their Western brothers in the industry to supply the deficiency in corn. Just as Maryland is to-day supplying the deficiency of the West in tomatoes, as California is supplying the lack of peaches in Maryland, and as it would seem that Wisconsin is supplying the deficiencies of Baltimore in peas. * * * Although interest still concentrates on tomatoes, because of the pressing needs of Western packers to fill their quota of future contracts, this developing condition will direct attention to peas and corn to an extent that will somewhat divert attention from tomatoes, until possibly the close of the year. Tomatoes have, however, advanced about 2½ to 5c. above last week's quotation; all reasonable hopes of a continuation of the packing into October are abont dissipated, and although the weather is becoming warmer than in September, the vines are so seriously injured by the night frosts that they cannot be counted upon for even a small increase of the percentage of the packing; in fact, most of the tomatoes coming to market now are half green, and even at that prices are considerably advanced.—The Trade, Baltimore, M.D.

CANNED SALMON IN LONDON.

The demand for salmon in flat and tall tins continues on a moderate scale, but prices are well maintained, there being no pressure to sell in any direction. Half-pound tins have been eagerly inquired for, and there has been a larger business passing at full prices than for some time past.—Grocers' Journal, September 30.

CALIFORNIAN RAISINS.

Speaking of new Californian raisins The Trade Journal, of San Francisco, says: "As is known, about 10 per cent. of the crop is on the outside. The packers recently obtained permission to buy these raisins and pool them. They found that they tied up too much money, as they would be paid in instalments, like growers. The association decided to pay the packers for raisins thus purchased as soon as they sell the goods. This is to relieve the market from the competition of these outside raisins at reduced prices."

KINGSTON GROCERS' PICNIC.

THE long-looked-for picnic of the retail grocers of Kingston came off at the fair grounds there on October 4, and was one of the most successful things of its kind ever held in that city, according to The Daily Times. Upwards of 2,000 people witnessed the sports, amid strains of music from the 14th and City bands. The rain kept off for nearly the whole of the performance, which was the most amusing entertainment one could wish for. There were some rather speedy heats in the running and open bicycle races, but the rest of the events were funny in the extreme. Following is a complete list of the events and prize-winners:

Baseball match, Grocers vs. Gardeners.—The Grocers won by 7 to 6.

Quarter-mile dash, open to grocers' employes, 18 years and under.—Moxley, H. Smith, G. Smith, N. McIver.

Half-mile bicycle race, open to grocers only, handicap if required.—H. Robertson, P. A. Haffner, T. R. Carnovsky, Dan Cooper.

Half-mile running race, open to grocers' employes.—R. Robinson, G. Singleton, Ernie McRae, J. Colback.

One hundred yards' dash, open to young ladies—each lady keeps the Jelly Powder she picks up.—Sarah Stansbury, Ida Shaw, Edith Salsbury, E. Fokes.

One mile trotting race, best two in three, open to horses driven regularly in the wagon for the last three months.—Corkey, Wilkinson, Crawford, Lemmon.

One mile bicycle race, open, handicap if necessary.—Robinson, Powell, Taylor.

Comfort Soap race, 8 prizes.—Mrs. Smith, Mrs. Spooner, Mrs. McDonald, Mrs. Connors, Mrs. Fitzgerald, Mrs. Dawson, Mrs. Conling, Mrs. Lawlor.

Two-mile running horse race, open to horses driven regularly in the wagon for the last three months.—Corkey, Gilbert, Murphy, Crawford.

Half-mile bicycle race, open to policemen and firemen.—Shannon, Stratford, Sands, Burns.

Quarter-mile footrace, open to firemen, policemen and "A" Batterymen.—Shannon, Newman, Burns, Stratford.

One mile trotting race, second heat.—Corkey, Wilkinson, Keene, Lemmon.

One hundred yards' dash, open to all grocers.—Murphy, Corkey, McLean, Shaw.

Half-mile dash, open to all wholesale employes.—Singleton, Coldback, Davy, Godwin.

One mile trot, single heat, open to farmers, carters, cabmen, milkmen, butchers and gardeners, for green horses that have not won money.—Lyons, Sowards, W. Reid, M. Hughes.

Half-mile bicycle race, open to grocer's clerks.—O. Knott, R. Gage, J. Holland, R. Robinson.

One mile running race, single heat, open to all green horses.—Keene, Purdy, Joyce, Brannigan.

One hundred yards' dash, open to retail clerks.—Cooper, Roddy, R. Robinson, M. Porter.

High jump, open to grocers' delivery horses.—Carson, Corkey, Glover.

Hop, step and jump, open to grocers and employes—G. Cooper, H. Lee, R. Douglas, J. Davy.

Tug-of-war, for nine men, retail vs. wholesale.—Retail.

One mile trotting race, third heat. — Gilbert, Gould, Murphy, Crawford.

Officials' race, 100 yards—H. Robertson, Smith, D. H. McRae.

Best turnout—Henderson, P. Haffner, Starr & Sutcliffe.

Secretary Gilbert was ill and unable to attend the picnic. He was greatly missed by his fellow tradesmen.

WORRY NOT ABOUT SALARIES.

"What salaries are paid in different business callings is a question often asked by young men, and one which seems to enter into their deliberations as a qualifying factor as to whether they shall enter certain trades or professions," writes Edward Bok, in the September Ladies' Home Journal. "I never could quite see the point of this, nor the reason for it. What are the salaries which are paid to others, to you or to me? They signify nothing. If the highest salary paid to the foremost man in a certain profession is $10,000 a year, what does it prove or signify? There is no obstacle to someone else going into that same profession and earning $25,000. The first step in going into business is to find out not which special line is most profitable, but which line you are most interested in and are best fitted for. Then drive ahead, and the salary will take care of itself. When a young man thinks too much of his salary, it is pretty good proof that he is not of very superior make. Ability commands income. But you must start with ability, not with salary."

THE MAIL-ORDER BUSINESS.

It is estimated that one-tenth of the population, or seven millions of people, buy, more or less, through the mails. The amount of mail-order business in the country is simply astonishing. We believe we can name 50 concerns in Chicago that do a combined mail-order business of $1,000,000 a week, and Chicago is but one city.—Boyce's Hustler.





EDDY'S

House, Horse, Scrub AND Stove

BRUSHES

are distinguished for their **LASTING** qualities—due to the manner of their construction and the excellent quality of the materials used in their manufacture.

They are, without doubt, the **very BEST** on the market. . . .

DEALERS! Are you fully stocked with Brushes of our make? if not, write for samples and prices to

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Quebec,	Hamilton,	Kingston,	London,	St. John, N.B.,
Halifax,	Winnipeg,	Victoria,	Vancouver,	St. John's, Nfld.

HOW TO PREVENT FROSTY WINDOWS.

THAT the show window is a valuable aid to the merchant is attested, not only by the costly character of its construction in modern stores, but also by the large expense regularly incurred for window-dressing, which has attained almost the dignity of a profession, and is undeniably an art. The display attracts popular attention and creates an interest in the minds of possible customers. Anything that obscures it in the least from the ready view of the public is, therefore, in the merchant's eye, an evil. One such evil is frequent in the winter season, when the best efforts of the window-dresser are brought to naught by the steaming or frosting of the show windows. Correspondents of this magazine, writing from many points, and especially those writing from northern sections, complain of the annoyance which they experience from this.

The cause of steam or frost gathering upon the glass in a window is extremely simple, and even in apartments warmed by presumably dry air the phenomenon may occur, if people, animals, plants, or any vapor-exhaling substances occupy it. Atoms of vapor multiply in the air in such a case, and are carried by its currents against the surface of the glass, the low temperature of which condenses them into infinitesimal drops of moisture; these being either congealed immediately, or coalescing flow downward over the glass, freezing gradually; in the latter case producing the effect so frequently to be seen, of the heaviest layer of frost on the lowest part of the window pane. Back of all this there exists a condition, which may be described by stating that the temperature inside the apartment is not sufficiently high to repel the pressure of the cold outside atmosphere upon the glass. In other words, if the penetrative power of the heat, inside, were greater than that of the cold, outside, the glass would become warm instead of cold, and would not act as a condenser for the vapor striking it.

It would thus appear that the solution of either one of two problems would obviate the evil of steam or frost on the window. One of these problems is how best to prevent vapor being carried against the glass. The other is how best to maintain such a temperature on the surface of the glass as to prevent it from becoming a condenser of vapor. In some of the large stores in Greater New York the practical solution of both problems has been undertaken by shutting off the show-windows completely by means of a casing, in some instances air-tight. The space thus shut out from the main store, besides being kept free from the vapor-carrying atmosphere of the place, is warmed by dry air to a degree sufficient to maintain between the atmosphere and the surface of the glass an equilibrium of temperature sufficient to leave undisturbed any particles of vapor present. This system has proven very successful. It might be modified by the construction of windows with double plates of glass, having an hermetically sealed space between them. This would make the use of heat unnecessary. The use of double windows on dwelling houses in winter is familiar, especially in the colder parts of the country, the extra windows being made in a single sash covering the window frame completely on the outside, and leaving a space of several inches between itself and the ordinary windows. These double windows are designed primarily to assist in keeping the house warm, but the plan serves also to keep the glass free from frosting.

Steam and frost are successfully kept off windows in some of the large New York stores by the radiation of heat from the sill of the casement. It might be an excellent idea to keep a forced current of dry heated air playing upward against the glass in sufficient volume to dissipate the atoms of vapor carried against the surface. This appears to be a more perfect way, and a surer one, in the case of windows exposed to all the effects of the inside atmosphere, then the method sometimes recommended, of coating the window with some transparent water-repelling substance, dissolved in alcohol, and left on the glass by evaporation of the spirit.

The entire subject is one well worthy the study of practical minded men in mercantile life, and with the hints here given it is possible that some simple and inexpensive method for curing the evil treated of may be devised. These columns are open for the publication of any good ideas or suggestions that may be made, and our correspondents may go into the whole subject of the proper construction of frost-proof windows, if they will.—Haberdasher.

NEW STORES STARTING.

W. T. Bridgeman is starting a crockery store in Ottawa.

J. H. Woolliams has opened a grocery store in Vancouver.

W. J. Spackman is opening a grocery store in St. Thomas, Ont.

The Anderson Produce Co., Winnipeg, has opened a branch at Brandon, Man.

Bechard & Legare have started as wholesale grocers and general agents in Quebec.

Henry L. Salmon, wholesale and retail tobacconist, Victoria, has opened a branch at Vancouver.

Empire Smoking Tobacco

Ask your wholesaler for a sample caddy of

EMPIRE at 36 cents.

5, 10 and 15 cent Plugs

Big Plugs FOR Little Money

Empire is a fine, cool smoke, and is sure to please. It is the largest, cheapest and best in Canada.

Made by the

EMPIRE TOBACCO CO., Limited

Granby, Que.

What Better Investment was Ever Offered You?

If you have 50 weighings each day, and can save ½ cent on each weighing for one year, you actually save $78.00 or $3.00 more than the cost of our finest scale.

We assert that our scales cost you nothing—they pay for themselves. Our scales are sold on easy monthly payments.

DROP US A POSTAL.



THE COMPUTING SCALE CO.

DAYTON, OHIO., U.S.A.

or MONEY-WEIGHT SCALE CO., 47 State Street, Chicago, Ill.; MONEY-WEIGHT SCALE CO., 142 Chambers St., New York, N.Y., Sole Distributors; James A. Hossack, Dist. Agt., 1662 Notre Dame St., Montreal, Que.; L. A. Davidson, Dist. Agt., 104 King St., W., Toronto, Ont.

Most Excellent Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.

Do You Buy Oil



First Floor Tank.

In quantity in order to "get a price?"

Do you let it lie in leaky barrels until it is sold?

Do you wonder where your profits go?

Do you know you are not making a profit?

Do you know you are simply trading money for oil and vice versa?

Dy you know there is no money in this for you?

Do you know there is a way to handle oil with profit?

Do you know that that way is to have a tank big enough and "tight" enough to hold your oil shipment when received, and thus prevent waste.

Do you know that Bowser Three Measure Self Measuring Oil Tanks are "tight" tanks and built of any desired capacity?

Do you know you can have your tank in the cellar and your pump on your store floor?

Do you know that Bowser tanks measure an Imperial gallon, half-gallon or quart at a stroke and put the oil into customer's can without spilling a drop?

Do you know it will fill a five-gallon can in twenty-five seconds?

Do you know the Dial Discharge Register registers the transaction?

Do you know that Bowser Tanks are made of Galvanized Steel and Bowser Pumps of Brass?

Do you know a Bowser Tank will pay for itself in a comparatively short time?

Do you know it will cost you only one cent to hear the rest of this story?

Do you know it has cost us several dollars to tell you this much of it and that we are telling it to 50,000 others this week?

Do you know we would like to have your address and are wondering if you will send it to us and if you will send it to-day?

S. F. BOWSER & CO.

Factory: Fort Wayne, Ind., U.S.A. **P.O. Box 564, TORONTO, ONT.**

MANITOBA MARKETS.

WINNIPEG, October 9, 1899.

THRESHING has been, and is being, pushed forward with great rapidity. The weather has been fine and almost warm enough for August. There have been a few prairie fires, but none of serious extent, the chief damage being to hay. The men who are through threshing are desiring rain for fall ploughing, but it is safe to say that the bulk of the farming community want fine weather for another week at least. The deliveries of wheat for the week have been much heavier than last, and many of the elevators are badly congested owing to a shortage of cars. The old story in that respect, as there never has been enough cars to move Manitoba's crop at the right moment. A great deal of the wheat has come into the elevators to be held for higher prices. The country market has been peculiar and erratic. While the general wheat market has declined at a number of points in Manitoba, the prices have been going up by leaps and bounds. Boissevain and Neepawa have been good instances of this. At the latter point 65c. was paid for wheat which was really only worth 54c. The millers are responsible for this state of things, and elevatormen are shy of buying where such figures obtain. The wheat market, as a whole, is weaker than it was last week. On Saturday the market stood as follows: 15c. rate of freight—No. 1 hard, 56c.; No. 2 hard, 53c.; No. 3 hard, 48c. 16 and 17c. rate of freight—No. 1 hard, 54c.; No. 2 hard, 51c.; No. 3 hard, 46c. 18 and 19c. rate of freight—No. 1 hard, 53c.; No. 2 hard, 50c.; No. 3 hard, 45c. 20 and 21c. rate of freight—No. 1 hard, 52c.; No. 2 hard, 49c.; No. 3 hard, 44c. Cash wheat afloat Fort William, 69¾c. The grade is being well maintained, and although No. 3 hard is quoted, very little has been seen this season. Up to date the bulk of the crop has gone No. 1 hard.

OATS—Rolled oats have again dropped 5c., and 80's are quoted at $1.70. The quality of the new meal is very fine.

BEANS—White beans are very scarce and prime mediums are now quoted at $1.45 to $1.50, and difficult to obtain at those figures.

FLOUR—The flour market has remained unchanged at last week's figures. Business is very active and prices are very firm. A further advance is anticipated.

FEED—The situation has remained practically the same. One large milling company quoting bran $10.50, and shorts $12.50, and the others $1 per ton advance on these figures.

BUTTER—The market is firm and fairly active. Creamery, September made, in large packages, is worth 22c. at factories, while 23 to 24c. is being paid for fresh creamery in small and fancy packages. Dairy butter is in good demand. That is, strictly fresh made sweet dairy carefully put up. This article is worth 16c. delivered at Winnipeg, when in prime condition. There is little or no market for inferior grades. Mining camps and lumber camps are beginning to get estimates on winter supplies and it is noticeable that in nearly every case the estimates call not for dairy butter but for "best creamery." The make in Manitoba at the present time is very limited.

CHEESE—The market is firm but there is not much doing; in fact there is little to buy. Several cars of Ontario cheese have been brought by Winnipeg houses for their Vancouver and Victoria branches, but so far no Ontario has appeared on this market. The present quotation is 11½ to 12c., but 12c. has been paid for practically all purchases this week.

EGGS—Eggs grow scarcer, and strictly fresh laid retail at 30c. This makes the housewife shudder when she thinks of January prices. The supply is small. Dealers are offering 16 and 17c. at Winnipeg. One car of Ontario eggs was being sold in Winnipeg on Saturday, and several cars have gone through to Coast branches of Winnipeg houses.

CANNED GOODS—Corn is now known to be all in the hands of Baker & Wright. The crop is hardly half a one, and there is no possibility of lower prices. Many Winnipeg houses are still quoting $2.25, but it would be practically impossible to lay it down here now and sell for that figure; $2.40 per case is the lowest that would pay handling. The Eastern houses who bought before the agreement was made, and who offered goods on this market at figures below what wholesalemen here could buy at, seem to have largely withdrawn. Tomatoes are firm, but not as high as was anticipated and the pack seems to be a fair one. From $2.20 to $2.25 appears to be the quotation here. Canned beans are not to be had. One wholesale man, just returned from the East, reports that he could not get factories to offer on even 10-case lots.

CANNED FRUITS—All the pack of strawberries is bought up, and this fruit will be searce and high. Prices now are firm at $3.25 per case. Practically the same may be said of raspberries, which are quoted at $3. Peaches are plentiful and of good quality. Quotations here are $3.75 to $4. Pears are also plentiful at $3.45 per case.

EVAPORATED FRUITS—The market on all lines of evaporated fruits continues firm with signs of advancement. Apricots, 16 to 16½c; red and yellow nectarines, 14c.; peeled peaches, 16c.; unpeeled, 12c.; red and yellow pitted plums, 14c.; silver prunes, 10c.; raspberries, 20c.; pitted cherries, 18c.; prunes. 5½ to 10c., according to size and quality.

RAISINS—Californian raisins are so high that the sale on this market will be small. They are fully 2c. in advance of Mediterranean fruit. Currants are 1c. per lb. higher than last year. Prices range from 5¾ to 6c. with 1c. extra for cleaned fruit.

SUGAR—Is firm, and though it has not advanced during the week the advance of raw sugar in New York will no doubt have its effect here almost immediately.

COFFEE—Market continues very dull and slow, with Rios at 9½ to 10c. The dullness is chiefly attributed to overproduction.

TEAS—Are very firm and show a tendency to advance.

JAMS—1899 jams are now offering freely at 60c. for 7-lb. pails in crates of six. The lines chiefly quoted are raspberry, apricot, plum, red currant, black currant, strawberry, gooseberry, and peach.

OYSTERS—There is quite a brisk demand for oysters. Standards are quoted at $1.90 per gal., and selects at $2.25.

COD FISH—Catch of 1899 in bricks, 7½c.

GREEN FRUITS—Plums, pears and peaches are practically out of the market, though a few lines are still shown at nominal figures. Grapes are very firm, and the supply is not equal to the requirements of the trade here. Concords, 30c.; Niagara, 35c.; Rogers, 40c. Winter apples are now arriving and the present quotation is $3.65. Late fall varieties are quoted at $3.25. The fall apples have not been very satisfactory from a keeping standpoint. Cape Cod cranberries $7.50 per bbl. with a good demand. Spanish onions are billed to arrive early in the week and will sell at $1.25 per crate. Sweet potatoes, $5 per bbl. Lemons and oranges are without change.

CRANBERRIES AND BOGS.

Cranberries in Halifax are selling at the wide margin of from $3 to $6 per barrel. The $3 berries were touched with the frost, and, while good enough for immediate use, will not keep. A. H. Riordan has a bonanza in a small cranberry bog near the mile board, Annapolis. The bog contains but ⅜ of an acre, and from it this year Mr. Riordan picked 43½ barrels, which he sold at $6 per barrel. William Duffus, of this city, recently sold a cranberry bog which he owned on the Margaret's Bay road to Geoffrey Morrow and Mr. Jones for $1,000. —Herald, Halifax.

The C.P.R. has 6,500 grain cars on its western division; 3,000 are for wheat traffic.

James Baker, of J. & W. Baker, fish dealers and general merchants, Cape Cove, Que., is dead.

THE . . .

Watson, Foster Company

Limited

Manufacturers of all grades of WALL PAPERS

Montreal, Canada.



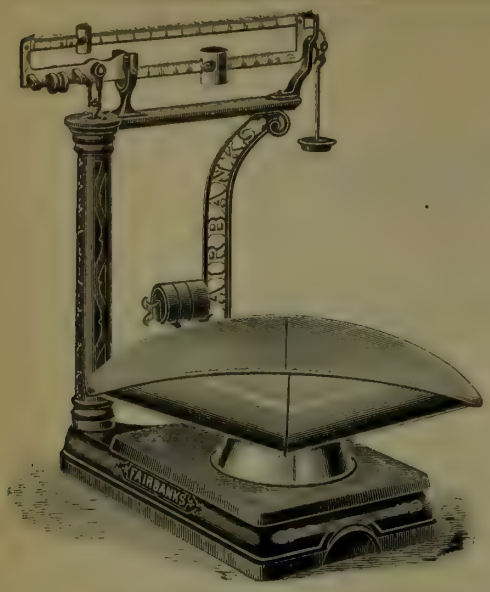
The Factory Producing the Most Modern and Artistic Paper Hangings on the Continent.

Have you made your selection of Wall Papers for season 1899-1900? If not, now is the time to inspect our more-than-ever popular line. Our representatives are now on the road, and will have much pleasure in calling on you and showing you our new samples. The frequent introduction of up-to-date novelties, nobby styles, artistic gems, and popular sellers all through the extensive collection will render the ordeal a pleasing one to you. It will require very little or no argument to convince you that our assortment embraces the kind of papers you should have to hold your best trade and increase the volume of your business.

OUR { **HEAVY 21-INCH PAPERS** in Flats, Plain Varnish Golds, and Embossed Varnish Golds
INGRAINS—Most Fashionable Shades, with twelve handsome, remarkably rich matched Friezes
EMBOSSED PULP EFFECTS—the newest specialty out

Will accomplish the above results for you.

Note.---Freight equalized with Toronto for towns West of Belleville and West and North of Toronto.



FAIRBANKS SCALES

NEW STYLES.

Improved construction, highest quality of material and workmanship. Send for our new catalogue.

THE FAIRBANKS CO.

749 CRAIG STREET, MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A SECOND and final dividend has been declared, payable on October 23, by the estate of Mercier & Wake, (late) grocers, Montreal.

Mrs. J. Bte. Dion, grocer, Quebec, is offering 50c. on the dollar.

Butler Bros., tobacconists, Toronto, are offering to compromise.

Victor Marcil, grocer, Montreal, has assigned to L. A. Delorme.

Wm. Belanger, grocer, Maidstone, Ont., has assigned to Joseph H. Carson.

A. H. Wood & Co., cigar manufacturers, Montreal, have consented to assign.

J. N. Fontaine, general merchant, Papineauville, Que., has assigned to Kent & Turcotte.

Albert A. Copp, general merchant, etc., Baie Verte, N.B., has compromised at 35c. on the dollar.

Alex. Henderson, general merchant, Shawbridge, Quebec, has assigned to W. Barclay Stephens.

A meeting of the creditors of James Rodgers, grocer and confectioner, St. John, N.B., has been held.

James Rogers, grocer and confectioner, St. John, N.B., has compromised at 10c. cash and 15c. in six months.

A statement of the affairs of J. A. Turcotte & Co., wholesale and retail grocers, etc., Quebec., is being prepared.

A first dividend has been declared, payable October 23, by the estate of Herman Lefkovitz (late) general merchant, Riviere a Pierre, Que.

SALES MADE AND PENDING.

Chas. D. Franklin, fruit dealer, etc., Kingston, has sold out.

C. M. Newans & Co., grocers, London, are advertising their business for sale.

The effects of Thomas Griffin, grocer, Quebec, are advertised to be sold by bailiff's sale on October 16.

Mrs. Jackson, grocer, Victoria, is selling out by auction.

W. T. Nugent, general merchant, Belmont, Ont., has sold out.

E. Beaulieu, flour miller, Bonfield, Ont., is advertising his business for sale.

The stock of E. W. Pack, general merchant, Hartney, Man., has been sold at 62¾c. to J. R. Anderson.

Tenders are asked for the stock of Stanislas Richardson, dealer in confectionery, Maisonneuve, Que.

The book debts, etc., of the estate of Simon P. Grunin, general merchant, Springfield, N.S., are advertised for sale by tender.

The stock of L. N. Bourgeois & Co., general merchants, Danville, Que., has been sold at 59¾c. on the dollar, and their book debts at 49c. on the dollar.

The stock of J. N. Duguay & Co., general merchants, etc., La Baie, Que., has been sold at 70c. on the dollar, and their book accounts at 50c. on the dollar to Mrs. J. N. Duguay.

PARTNERSHIPS FORMED AND DISSOLVED.

Stephen Harvey, grocer, etc., Winnipeg, has admitted Ernest Harvey.

Partnership has been registered by Beaudion & Frere, cigar manufacturers, Montreal.

Octave and John A. Aubin have registered partnership as general merchants under the style of A. Aubin & Co., Hudson, Que.

CHANGES.

John H. Birch, grocer, Belmont, Ont., has sold out to Allan Barr.

R. W. Allen, grocer, Kingston, Ont., has sold out to R. Edwards.

Mrs. W. H. Sclater has started business as confectioner in Ottawa.

Provost Bros., grocers and liquor dealers, Ottawa, are adding stoves.

J. A. Cole, general merchant, Rodney, Ont., has been succeeded by Geo. Whitton.

A. E. Booth & Co., wholesale fish dealers, Chicago, Toronto, etc., have bought out The Ontario Fish Co., Kingston, Ont.

A. Grant, flour and feed dealer, Virden, Man., has sold out to A. Madill.

Adelaide Dark, grocer, Komoka, Ont., has been succeeded by —. Bishop.

G. W. Heard, grocer, London, Ont., has been succeeded by C. J. McCormick.

Geo. Whitton, general merchant, Fingal, Ont., has removed to Rodney, Ont.

James Freeborn, grocer, etc., Morden, Man., has sold out to James Blair.

Annie Hockley, grocer, Wabash, Ont., has been succeeded by W. L. Ross.

Beaty & Co., fruit and provision dealers, Victoria, have removed to Vancouver.

Peter McIntyre, fruit dealer, Hamilton, has been succeeded by Arch McIntyre.

W. L. Ross, general merchant, Croton, Ont., has been succeeded by —. Bigham.

James Zavitz, general merchant, Poplar Hill, Ont., has been succeeded by Ephraim Zavitz.

Alex. B. Rattray has registered as proprietor of Rattray Bros., grocers, etc., Montreal.

John Hoolihan has registered as proprietor of The Canadian Fruit Exchange Co., Montreal.

Mrs. Richard J. Duckett has registered as proprietress of The Duckett Provision Co., Montreal.

Walter C. Cook has registered as proprietor of E. C. Gengee & Co., fruit dealers, etc., Montreal.

John Barry & Co., grocers and hotelkeepers, Petrolea, Ont., have sold their hotel to John A. Johnson.

FIRES.

Melbourne Scott, general merchant, and A. W. Baird, grocer, Sussex, N.B., have been burned out.

E. Parris & Co., general merchants, Brooklyn, B.C., are reported to have been burned out.

DEATHS.

C. R. Sharp, tobacconist, etc., St. Thomas, Ont., is dead.

S. T. Barnes, of Barnes & Padgett, grocers, etc., Toronto Junction, Ont., is dead.



AS TO... **Mustard**

YOUR CUSTOMERS want the best,

YOU cannot afford to handle any line but the **best,**

and, being wise in your generation,

You Sell the Best

THAT IS **Keen's**

Current Market Quotations for Proprietary Articles

Oct. 12, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case.....per doz.	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases per doz	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case.....per doz.	$ 75
½ " 3 " ..... "	1 20
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
35 lb. pails..... "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case.....per doz...	0 80
½ " 3 " ..... "	1 20
1 " 3 " ..... "	2 00
5 " 1 " ..... "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

OCEAN WAVE BAKING POWDER.

	per doz.
No. 10, 5-ounce Cans, round or square, 4 doz. in case	$0 75
½-lb. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only, ½ and 1 doz. cases	5 75
5-lb. Cans, round only, ½ and 1 doz. cases	9 00

BLACKING.



P. G. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs.	$4 00
" 6, ¼ " ..	4 50
" 8, ¼ " ..	7 25
" 10, ¼ " ...	8 25
" 10, Jet Enamel..	8 25

CARR & SONS.

	per gross
No. 2—¼ gross boxes	2 70
No. 4—¼ gross boxes	5 75
No. 5—¼ gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " " "	3 60
No. 3 " " " "	4 50

	per doz
No. 5 Spanish Blacking ¼ gross cases	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

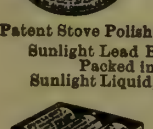
THE ALPHA CHEMICAL CO.

Stove Polish—



	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gross
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases	
6-oz. bottles	14 40
Quickshine Pipe Varnish ¼ gross cases, pressed top tins.	12 00



Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases. French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50



United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	0 03

BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY

	doz. net
Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" " (in cream pitcher) 36 5c. bars	1 20
" " (in sugar bowl) 36 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00

"Edwardsburg"

The names "Edwardsburg," "Benson" and "good starch" have been so closely identified in the minds of all successful grocers for over forty years, that **now** one name suggests the other name naturally.

For a day—for a year it may be—a new thing may command some attention, but enduring success must be founded on intrinsic worth. Quality always counts—in the end. But you must maintain quality steadfastly year after year—you must compete in **quality** as well as in price, else you are lost.

"Edwardsburg" or "Benson" on a Package of Starch

guarantees highest quality always—and, too, it means that unusual skill and painstaking care and absolute purity have made its contents "best" by all the tests that go to prove it so.

Time tests **all** things—"time-tested and true" is the Edwardsburg motto. Not for a day—or for a year—but for **all** time, and thus far with Edwardsburg—**for half a century.** You are safe when you buy "Edwardsburg"

Starch.

Benson's Prepared Corn
Silver Gloss Starch
Enamel Starch.

Edwardsburg Starch Co.,
Cardinal, Ont.

Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum(English or French wrappers) 115 1c. piece.	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

BISCUITS.

PEEK, FREAN & Co.

Metropolitan mixed ... 40 lb. tins	10c.
Florence Wafers ... 8 lb. tins	36c.
Venice Wafers ... 8 lb. tins	36c.
Florence Wafers ... small tins	$3.70 per doz

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	
" ½ lbs. 12 lb. boxes	

WALTER BAKER & CO.

Cocoa, ½'s	0 52
Premium Chocolate, ½'s.	0 45
Webb's Cocoa Powder, ¼'s	0 30

JOHN P. MOTT & CO.'S.
R. S. McIndoe Agent, Toronto.

Mott's Broma ... per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.		29
" ½ lbs.		28

CHEESE.



	Per do
MacLaren's Imperial—	
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.

	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 32
Jersey "	0 29
Rajah "	0 20
Old Government Java	0 28 0 30
Maracaibo	0 18 0 20
West India	0 16 0 18
Rio, choice	0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25
Crown Brand (Greig Mfg. Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	4 00
8 " " "	6 00





P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz, " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs	1 30
" " 6-lb. "	2 60
Flexman " 3-lb. "	1 30
" " 6-lb. "	2 60

GELATINES.

COX'S

4's or quart size	1 10
or 2 quart size	2 20

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

E. T. STURDEE
Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
GUELPH, ONT.

PAILS "suitable for"

BAKING POWDERS
COCOANUTS
CONFECTIONERY
MUSTARDS
SPICES
WASHING COMPOUNDS

All kinds of woodenware kept in stock.

Manufactured by
The Wm. Cane & Sons Mfg. Co., Limited
Newmarket, Ont.

Sole Agents:
BOECKH BROS. & COMPANY
Toronto, Ont.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
118 King St. East, **TORONTO**
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

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"Clippings from any Canadian paper on any subject."

The Canadian Press Clipping Bureau,
505 Board of Trade Bldg.
TELEPHONE Main 1255. ...MONTREAL



Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.
TORONTO AND MONTREAL.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY, DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by
THE EXPRESS ROLLER MILLS
WM. MACK, Proprietor. **CORNWALL, ONT.**

MONSOON
INDO-CEYLON TEA.

Package teas have practically made the selling of all black tea in bulk, a thing of the past.

There must be a reason for all this, and that reason is that the public are so much better served by the packet, and the grocer has finally seen that handling the packet pays him better: Because there is no loss in weight; he does not have to carry a large stock; there is no possibility of it going off like the bulk, and many other reasons.

At the same time there are packets and packets.

Monsoon is the one to please your customers, and enable you to hold your trade.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	....	1 50
Clear Jelly Marmalade	....	1 80
Strawberry W. F. Jam	....	2 00
Raspberry " "	....	2 00
Apricot " "	....	1 75
Black Currant "	....	1 85
Other Jams, W. F.	1 55	1 90
Red Currant Jelly	....	2 75

All the above in 1 lb. clear glass pots



P. G. JELLY POWDER.

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate, 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06¾
7-lb. wood pails, 6 " " "	0 06¾
14-lb. wood pails, per lb.	0 06¾
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$11 00
per case of 3 doz., net	2 75
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

	per gross.		per gross
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers	(pints), per doz.	2 30
Corked	(pints), "	1 90

SODA.—C BRAND



Case of 1 lbs. (containing 60 pkgs.), per box, $3.00
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.
Case of lbs. and ⅛ lbs. (containing 30 1 lbs. and 60 ⅛ lb packages) per box, $3.00
Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

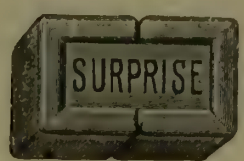
JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box $4 00
Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-16 lb., and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.



A. P. TIPPET & CO., AGENTS
Maypole Soap, 3 colors per grs., $10.20. black, Maypole Soap, per grs., $15.30. Oriole Soap, per gross, $10.20.

Gloriola Soap, per gross	12 00
Straw Hat Polish, per gross	10 20

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per b
No. 1 White or Blue, 4-lb. cartons	0 05¾
No. 2 " " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 07½
Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.	





KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
PURE—40-lb. boxes 1-lb. pack		0 07
" 48-lb. " 16 3-lb. boxes		0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles 0 06
STARCH IN BARRELS	Silver Gloss 0 7½
	Pure 0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4¼
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05¼
4 lb. canisters, cases 48 lbs	0 5¼
Bbls., 175 lbs	0 04½
Kegs, 100 lbs	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk, lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in case	0 07
Kegs, extra large crystals, 100 lbs	0 06

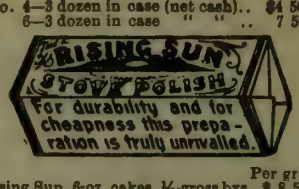


Brantford Gloss— 1 lb. fancy boxes cases 36 lbs	07½
Canadian Electric Starch— 40 packages in case	3 0
Celluloid Starch— bxs. 45 cartons per case	3 50
Culinary Starch—Chal' Prep. Corn— 1 lb. packgs. boxes 40 lb	0 04½
No. 1 Pure Prepared Corn— 1 lb. pkgs., boxes 40 lbs	0 06

STOVE POLISH.



No. 4—3 dozen in case (net cash)	$4 50
6—3 dozen in case " "	7 50

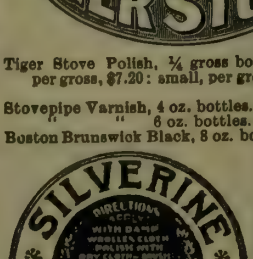


	Per Gross
Rising Sun, 6-oz. cakes, ¼-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00





Tiger Stove Polish, ¼ gross boxes, large, per gross, $7.20: small, per gross, $4.50.	
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's	1 75



SILVERINE.

	Per gross.
No. 4. 5c. size	$ 3 85
No. 6. 8c. size	5 50
No. 8. 10c. size	6 60

TEAS.



SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's	0 20	0 25
" " ⅛s	0 21	0 25
Green Label, 1s and ⅛s	0 22	0 30
Blue Label, 1s, ⅛s, ¼s and ½s	0 30	0 40
Red Label, 1s and ⅛s	0 36	0 50
Gold Label, ⅛s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each 60 1-lbs	....	0 35
" " 60 ½-lbs	....	0 36
" " 30 1-lbs	....	0 36
" " 120 ½-lbs	....	0 36



Ceylon Tea, in 1-lb. and ½-lb lead package black or mixed.

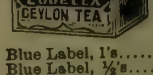
Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 56

Terms, 3 per cent. off 30 days.

BROWN BRAND.

(Ceylon in lead packages

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Smoking—	
Empire, 3's, 4½ and 9's	0 36
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10¾ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44

WOOL SOAP.

SWIFT & CO., CHICAGO.

Wool soap, 100 10-oz. bars to box	$7 75
Wool soap, 100 6-oz. bars to box	4 75

WOODENWARE.

THE E. B. EDDY CO.

	per doz
Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

Matches—	5-Case Lots.	Single Case.
Telegraph	$3 40	$3 70
Telephone	3 30	3 50
Tiger	3 20	3 40
Telephone (⅛-gross)	3 50	3 70
Empire, (slide box)	2 25	2 35
Safety, Capital	2 75	2 85
Parlor, Eagle, 200 s	1 30	1 40
" 100 s	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 45
" Improved Globe	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35
F.o.b. Toronto.	
Matches, Kodak, per case (10 gross in case)	68

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GRATEFUL
COMFORTING

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SPECIAL AGENTS 14 lb. Boxes.

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This cut represents No. 13.

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it is the best.

WHY?

1st. Because it is built on scientific principles, having insulated walls it is easy on Ice.

2nd. Because the system of circulation of air is perfect.

3rd. Because it is well built.

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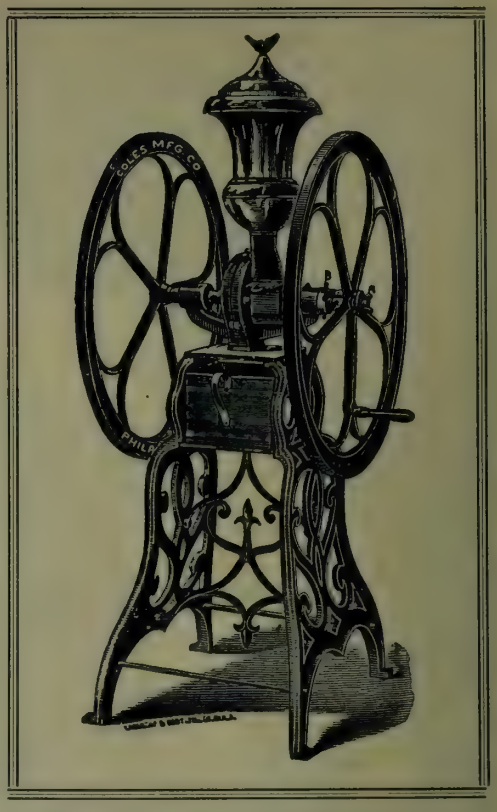
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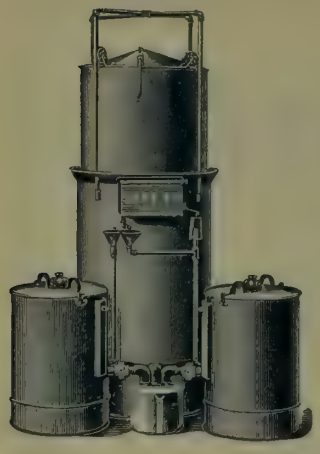
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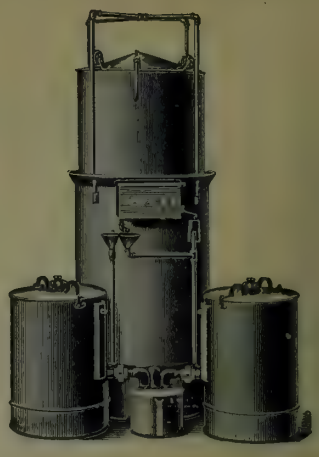


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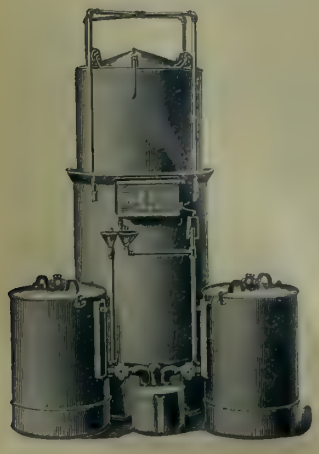
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Safe. All joints are water-sealed and the seals are self-sustaining.

Simple. So easy to manage and operate that church sextons have no trouble with it. The machine can be cleaned and recharged in ten minutes—and there is no mess or bad odor.

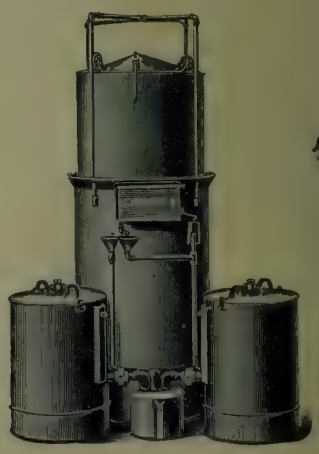
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205. An accident has never occurred to a "Safety," and there are 205 in successful operation in Canada.



Send for booklet, price list and testimonials.

Safety Light & Heat Co., DUNDAS, ONT.



We recommend the "Durable" Burner.

Unbreakable and Never Clogs.



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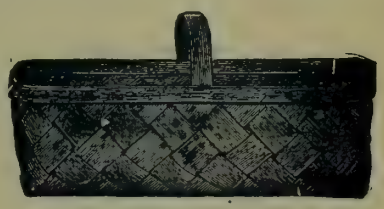


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are always wide-awake and ready to fill your order for any quantity of Baskets. Quality--*the best.*



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ALL HAVE THE **WHITE STAR** Label.

And this is a guarantee of their excellence. Our Catalogue will give you the prices of our goods. Try them, and see if their use is not profitable to you.

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The outfit contains everything that is essential for the making of all kinds of card signs for use on the counter, in the window, etc. It has not heretofore been possible to buy an outfit of this kind. Every article is of the best manufacture and is warranted. The outfit consists of the following articles, which may be purchased separately, if desired, at the prices quoted:

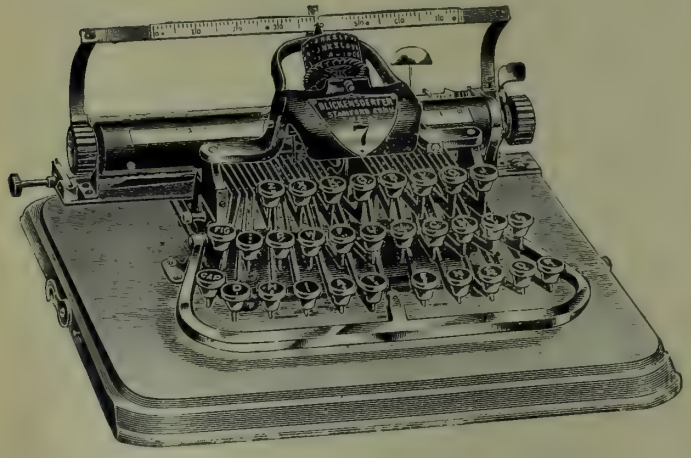
1 No. 3 Shading Pen	$0.35
1 No. 3 Marking Pen	.35
2 Doz. Round Writing Pens (various sizes)	.35
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1 Three-Pointed Pen (No. 400)	.10
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4 Fitch and Sable Brushes	.40
1 Bottle Special Black Ink	.25
1 Bottle Special Red Ink	.25
1 Bottle Special Blue Ink	.25
1 Bottle Gold Sizing	.25
1 Package Gold Bronze	.10
1 Sample Sign	.10
5 Doz. Prepared Bristol Board (i. e., faintly ruled)	.75
	$3.80

ENTIRE OUTFIT, EXPRESS PREPAID, $2.50.

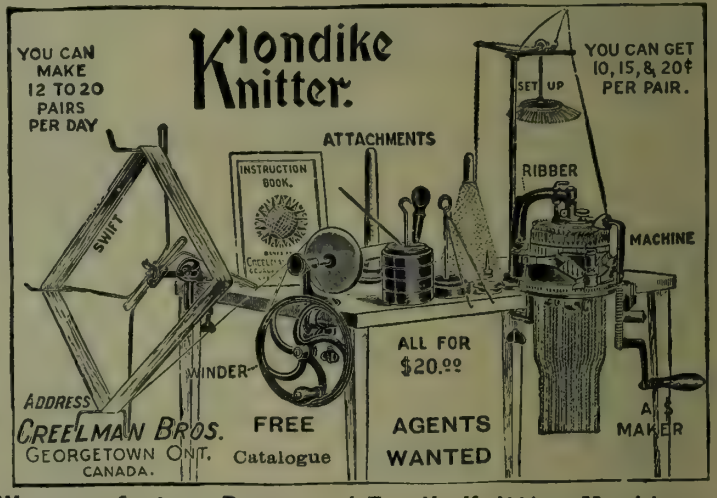
*A complete treatise on sign work. Tells about colors and ornamental work, bronzes, flourishes. How to paint signs on windows, to letter glass and mirrors. How to make off-hand signs with a brush. How to draw borders and circles. How to mix colors, etc., etc.

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WRITE US. IT IS WORTH YOUR TROUBLE.

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PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

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Put up in 3-lb. tins, made from the best material that can be got, and, when our representative calls, give him a trial order, or send it in by mail; we will give it prompt attention and guarantee satisfaction.

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MONTREAL. **Limited**

Laboratory of Inland Revenue,
Office of Official Analyist,

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99 $\frac{99}{100}$ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

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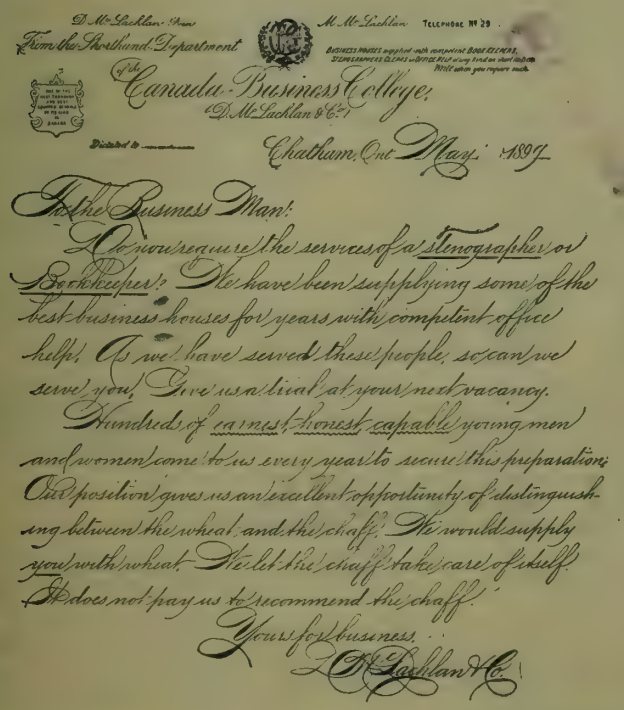
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PICKLES, SAUCES, CATSUP, ETC., ETC.

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SILVER DUST WASHING POWDER

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The Silver Dust M'f'g Company,

HAMILTON, ONT.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

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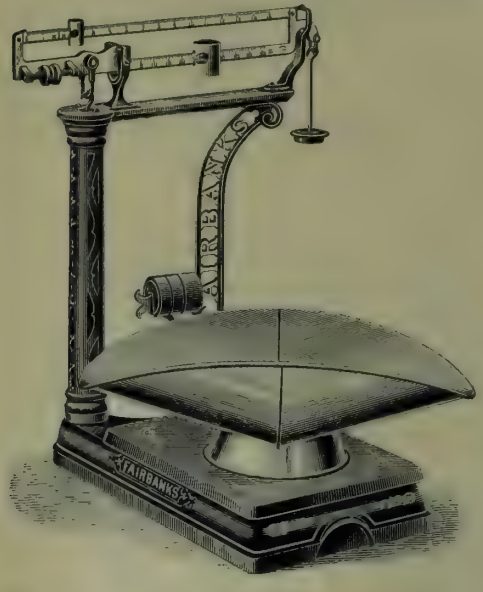


We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

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Improved construction, highest quality of material and workmanship. Send for our new catalogue.

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Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally.

RETAIL EVERYWHERE.

AGENTS—J. M. Douglas & Co., and C. E. Colson & Son, Montreal

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The Best English Specialties on the Market.

TEN GOLD MEDALS

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HIGHEST AWARD OBTAINED

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Gillard's Sauce — Distinct from all others in its Superior Flavor, and able to stand on its own merits.

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In use at over five thousand clubs, hotels and restaurants in Great Britain. All retailers should stock them who desire to please their customers. Can be obtained from all wholesale grocers in Canada.

Sole Proprietors, GILLARD & CO., Limited,

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The Canada Sugar Refining Co.
Limited

MANUFACTURERS OF
REFINED SUGARS OF THE
WELL-KNOWN BRAND

—Montreal

Redpath

OF THE HIGHEST QUALITY AND PURITY, MADE BY THE LATEST PROCESSES AND THE NEWEST AND BEST MACHINERY NOT SURPASSED ANYWHERE

Lump Sugar, in 50 and 100-lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made.
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried).
Yellow Sugars, of all Grades and Standards.
Syrups of all Grades in barrels and half-barrels.
Sole Makers of high-class Syrups, in tins, 2-lbs. and 8-lbs. each.

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MILLERS, DELHI

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Popular Brands

BRANDS:

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Choice Roller Process BUCKWHEAT FLOUR

Rye Flour
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WIRE FOR PRICES.

Valley City Flour Mills

DUNDAS, ONT.

JAMES H. WILSON,

PROPRIETOR.

Ask your grocer or flour dealer for the new process Gyrator System Flour. The following are the brands manufactured at these mills:

Pride of the Valley
Red Seal, White Fawn,
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ALL KINDS OF FEED FOR SALE AND COARSE GRAINS BOUGHT FOR CHOPPING.

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STEPHEN PIERCE, Manager.

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All Manitoba No. 1 Hard Wheat—for Bakers.

THE JUBILEE
Part Manitoba Wheat—for Bakers.

THE ELGIN STAR
Ontario Fall Wheat—for Farmers.

THE LION
Ontario Fall Wheat—for Farmers.

THE HORSESHOE
Ontario Fall Wheat—for Farmers.

We have extensive elevators and an expert buyer in the **Northwest always.** Our Mr. Pierce has just returned from the West after making heavy purchases of No. 1 Hard Manitoba Wheat. . . . . .

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A WORD ABOUT

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They are a variation of our **"FLORENCE"** wafer, to which we recently drew attention. Made in the same flavors, Raspberry, Lemon, and Coffee, they are only half the size, being less than one inch wide. Their convenient size and shape make them very popular; particularly suitable where dainty "stand-up teas" and suppers are being served. When sending in your next order, include a case of **"VENICE"** wafers.

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Pure, white Wool Soap is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price.

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Will wash more clothes, and do more work in much less time than any other Soap.

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with **HUDSON'S**, and the Dirt will slip out with about half the usual labour.

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House, Horse, Scrub AND Stove

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are distinguished for their **LASTING** qualities—due to the manner of their construction and the excellent quality of the materials used in their manufacture.

They are, without doubt, the **very BEST** on the market. . . .

DEALERS! Are you fully stocked with Brushes of our make? if not, write for samples and prices to

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HORSESHOE SALMON...





Is packed only from the finest

FRASER RIVER SOCKEYE SALMON

For twenty years the leading brand on the Canadian market.

It Pays to Buy the Best



For Sale by all Wholesale Grocers throughout the Dominion.



CANADA FROM OCEAN TO OCEAN

Glimpses of Scenery and Industrial Life

CANADA is a country full of surprises, its resources, its hidden riches, its fertility, its scenery and the actual extent of its realized wealth are imperfectly known even to its own people. This is not so strange as may appear at first. Both in Europe and in North America the attention of capital and the emigrating classes has been absorbed by the wonderful material advances of the United States. The republic had a long start ; it was better equipped for material development by this very fact ; so that people, even Canadians, who wanted the shortest cut to prosperity naturally went to the United States. This was inevitable. It could not, humanly speaking, have been prevented. In consequence, Canada has been, to some extent, overlooked. This may seem inexplicable, but the want, until recent years, of proper internal communication, by rail and water, prevented Canadians from exploiting their own possessions, and British capital had already—from 1850 onwards — thoroughly developed the United States and provided the openings which youth and vigor always seek when they start out in life.

There is the misapprehension of Canadian climate which must be patiently overcome. It is generally supposed that winter is our typical season. Yet, at any time during that period of the year, an area as large as England is bare of all snow. There are persons who honestly believe that you can cross the great lakes on the ice, although these bodies of water never freeze over. The most absurd mistakes and sometimes malicious humor are to be found in highly respectable authorities. Sir Francis Head, who wrote more than one book about Canada, and who was Governor of the Province of Ontario for a time, records in one place that as he sat writing in his library the ink froze on his pen ! The "Encyclopædia Britannica" gave the opening of navigation in Toronto harbor as June ! A United States general who outlined a military campaign against Canada counted upon bringing his troops across Lake Ontario on the ice ! And yet Baron Munchausen is dead. The Baron's story of the horse that was cut in two while drinking at the trough, but (being unaware that the rear portion of his body had fallen to the ground) went on drinking as if nothing had happened, is not distinguished by a more remarkable flight of fancy than some stories told of the Canadian climate. The photographic scenes of this country nearly always represent us during the comparatively brief period when the weather is cold and the snow abundant. There are few people who would believe that in Toronto sleighing for any length of time is a rarity, that ocean steamships are unloading their cargoes in the harbor of Montreal during the month of November, and that British Columbia has a milder climate than that of England.

As a matter of fact, the typical season in Canada is the long summer and autumn—truly the most delightful in the world.

A writer in The Canadian Magazine, of November, 1898, after comparing the geographical position of the Dominion with that of European countries says : "The position of much of Canada in the most favored latitudes of Europe might well create a presumption that, at least, its more southerly portions possess a comparatively genial climate. This presumption is well sustained by the examination of the records of both the western and eastern parts of the Dominion. Even allowing for the well-known fact that the eastern side of every continent or large island in the temperate zone is colder in winter than the western, the narrowness of America, compared with the eastern continent, and the existence of the great lakes as a check on the drift of cold from the interior, makes the St. Lawrence region generally much milder in winter than Chinese territory in the same latitudes. * * * Canada has climates which are as warm in summer as many parts of the south of France and summers as long as in the central department of that country."

It is difficult to imagine a trip more delightful than a leisurely tour from ocean to ocean through the Provinces of Canada. If a man starts, as he ought to do, with the Maritime Provinces on the Atlantic coast, through the central portions of Old Canada, and on to the prairie till the rich and mountainous Province of British Columbia is reached, he will find along the route enough of variety to absorb the attention of the least impressionable traveler. There is Nova Scotia first of all—with its great coal

regions, which make this portion of the coast of so much strategic value to England; with its fine agricultural and grazing lands, its fruit regions producing apples famous the world over, and its iron and gold deposits.

Crossing to Prince Edward Island, this charming little Province with its fine cultivated areas and pretty scenery, the traveler finds that trade and industry go hand-in-hand with a quiet enjoyment of life. In New Brunswick, the farming and lumbering are striking features of a Province that contains some of the most contented and prosperous people in the world. Then, by Government railway, or, if you like, up the River St. Lawrence into the historic Province of Quebec, where Cartier and his successors

What visions these names call up of agricultural operations on a scale of magnitude that would have amazed our grandfathers! "I wish," said a man the other day who knows Western Canada well, "we could see the West 100 years hence, for its certain prospects, if outlined now, would sound like a fairy story. We are leaving to our grandchildren the richest heritage, I believe, to be found anywhere on the globe." Then, lastly, into British Columbia, where are stored every sort of wealth that men covet (its fisheries, its lumber, its minerals), and which for its scenery attracts admiring visitors from widely-separated continents.

One may be deemed guilty of overance. Suppose him to be merely a dilettante tourist, with a languid interest in historical plans and an artistic eye for natural scenery. When he has seen the mountains and lakes, the wooded valleys and quiet streams, when he has wandered to some of the points made famous in the pages of Parkman and Kingsford, he will not turn away from Canada with a weary and unsatisfied longing. Or, suppose he is a politician with an eye to the economic conditions that prevail and the relations between the laws and the welfare of the people, he will find plenty of interesting data. One central fact will impress him: That wealth in Canada is more generally diffused wealth than in other countries, for the rich are not, as a rule, too



"Canada from Ocean to Ocean."

Queen's Square, Charlottetown, P.E.I.

founded a new state for the old Kings of France and planted a thriving colony of French, now grown into a little nation of themselves, all loyal and industrious subjects of Queen Victoria. Quebec Province, with its extensive lumber trade and well-developed manufactories in cottons, iron, woollens, etc., forms a highly advanced portion of the Dominion. It contains the city of Montreal, with its large ocean-going trade, centralized capital and solid strength. Then, on into Ontario—the home of over 2,000,000 people not surpassed anywhere for the intelligence with which agriculture and manufactures are carried on, and the high standard of comfort which prevails amongst them. Manitoba and the Prairies!

strained eulogy in describing Canada. In point of fact, it is a sober narrative of fact. Remember that we have here half a continent, stretching from ocean to ocean, with every variety of resources, with shipping interests on the Atlantic and Pacific, with direct railway connection from shore to shore, and possessing what is always a factor in the upbuilding of modern States—good laws and free government.

What sort of person would be uninterested and unimpressed by a visit to the Canadian Dominion? Suppose him to be a sportsman. Is his specialty salmon fishing, deer hunting, partridge or wild duck shooting, or the pursuit of big game? He will find all these and other sports to be had in abund-

rich, or the poor very poor. And suppose he is a capitalist himself, or the confidential agent of capital, and desires to know something about investments. In this respect it will be found that Canada is only at the beginning of her career, and that it offers many safe openings for legitimate investment. Many a million has been diverted to other portions of the world by "fairy tales" from remote regions, and the owner of the money will never see it again.

In the pages of a commercial journal, it seems natural to devote more attention to those financial and trade considerations suggested by Canada's position than to other matters. Yet, one cannot overlook the fact that scenery, climate, proximity to the old

countries of the world bear directly upon the development of a new region. Men and women, especially the latter, will never go as readily to a bare, remote and uninteresting place, far from all the associations of early life, as to a congenial and attractive country nearer home. Distant emigration has almost invariably been produced by "fairy tales." A large portion of the world's capital has been risked—and lost—on "fairy tales." In regard to Canada, however, the truth is easily known, and a rather curious feature about it is that in the history of the country the worst has always been known. This may be due to several reasons, some of which it would not be showing. An export trade of $165,000,000 in 1898, or $33 per head, indicates a thriving commerce.

It is also significant that the export trade does not depend on one department of production, and is not confined to three, or four, or six different staple articles. Canada is able to supply a demand for food products, raw materials, or certain specialties in manufactures. This gives to Canadian industrial life a variety that tends to attract various kinds of emigrants—some preferring mining, some farming, etc. The surplus products that are exported make up as miscellaneous a list as you will find anywhere—cheese and lumber, bicycles and butter, climate—the clear, dry, healthy atmosphere imparts a quality to grain and fruits that is appreciated abroad. The accident of nature has a share in the credit: the quality of the timber, the superiority of coal deposits to those in other regions, the attraction which northern waters have for the fish are also conditions which Canadians certainly did not create. But they have made practical use of them, and if the foreign capitalist were wise, he would get a larger share of the profits.

But Canadian industry has not been idle in turning natural advantages to account. The making of cheese has become a science, as witness the export last year of 200,000,



"Canada from Ocean to Ocean."

A Farm Scene in Sussex, New Brunswick.

civil to mention, such as the inaccuracies of chance visitors, the prejudices of disappointed politicians, or the agents of a powerful and envious neighbor.

At this particular time, it must be conceded, a rather favorable opinion of Canada obtains abroad, and it seems fitting to acknowledge the friendly feeling, and to show that it is well founded, as far as the Dominion's material stability is concerned. For example, there is what is familiarly called "foreign trade," the outward and visible sign of a community's commercial place among the nations. An aggregate foreign trade of $300,000,000 in 1898 (that is $60 per head of population) is not a bad ships and pork, gold and potatoes, wheat and coal, iron ores and homespuns, fruit and pulp, fish and copper. This means a wide diversity in commercial and industrial occupation. Capital is often needed to enlarge the industries already established, but the ear of the investor abroad once obtained, there is no reason to doubt the result. We have the labor, the resources, the climatic and other conditions necessary to insure success and it "must follow as the night the day" that it will come.

It has happily been proved that Canada is specially noted for the quality of its productions. For some of this reputation we are undoubtedly indebted to an excellent 000 lb., valued at about $18,000,000. Canadian whiskey is sold all over the world, owing to the skill with which it is made. Canadian agricultural implements go everywhere, being a proof at once of the advanced methods of agriculture in vogue here, and the great magnitude of the farming operations. Farms of 1,000 acres with one man as owner are only regarded as of very moderate dimensions on the grand Western prairies. Local demands have called into existence a number of industries that demand skill and intelligence, and wherever the capital invested in these has been adequate and well directed, they have succeeded.

"The Canadian fisheries—the largest in the world," that is the official statement. That means a great deal besides the money value of these resources, great as it is. It means a seafaring population, a hardy race of men. In Nova Scotia more than 25,000 men are engaged in this industry, for the in-shore fisheries are very rich, and the proximity of deep-sea fisheries, as well, encourages men to pursue this time-honored career. Throughout Canada about 75,000 men are employed in the fishing industry. The inland fisheries in the great lakes and rivers are practically inexhaustible, and their value has been preserved by regulations which make certain methods of taking fish illegal. There is hardly a stream or lake across the Canadian continent which does not teem with fish. The salmon fisheries at the Pacific Coast are very valuable, but are as yet only partly developed. The canned salmon industry has grown to a position of importance. Last year, more than 40,000,000 lb. of it were exported, while the home consumption is very large. The Canadian salmon goes (in cans) to every part of the world—to Great Britain, Australia, India, Chili, China, France, etc. When alive, he stays in Canadian waters. The whole fishing fleet of Canada numbers 35,000 vessels and boats.

In pictorial illustration—just as in history geography or other branches of knowledge—the unusual or the exceptional attracts attention most. The warmest fur garments, the wildest snowstorms, the strangest freaks of King Frost have often been selected to set forth the typical scenes of Canada. Consequently, persons abroad find it hard to realize that the Dominion is, essentially, a fruit country. The dry climate gives to some fruits, like apples, melons, grapes and small fruits, a taste that is only to be compared, in market value, to their keeping qualities. In Ontario, grapes and strawberries are field crops. The vineyards in that Province cover 6,000 acres. The Niagara district is noted for its peaches, grapes and all small fruits. In this region, unimproved fruit farming land sells for £100 per acre. Peach trees are planted in orchards just as apple trees are. The apple region in Nova Scotia, along the Annapolis Valley, is another of the "gardens of Canada." Its apples go to Europe, and are steadily securing a wider market there. Tomatoes in Canada ripen in the open air, as do melons, grapes and all vegetables and fruits that ripen best under a warm sky and in rich soil. Fruit is no luxury in the Dominion; it is within the reach of the poorest, and we are apt to forget this. The orchard, except in large cities, is a common enough possession of a small householder, while every farm has its fruit garden, even when the cultivation of the fruit is no special occupation of the landowner.

In Canada, the homes of those who in Europe would either be agricultural laborers, working for a low wage, or tenant farmers on a small scale, indicate a very comfortable style of living. In fact, country life in the Dominion has very many attractions. Agriculture is still the chief industry of the people, and, notwithstanding the movement of population to the larger centres of activity, a movement that has been felt in every country, farming will probably continue for a long time to occupy the first position. On the Western prairies, where farming is carried on on an extensive scale over immense areas, the opportunities for men with capital and experience are very great. The modern farm, with its comfortable, well-built house, its garden and orchard, its fine barn, its live stock, etc., gives a good idea of the lot of the agricultural community. One or two illustrations in this issue will indicate the comfort and prosperity which, in the case of any competent, energetic man, is the lot of the Canadian landowner. For those who like country life it is almost an ideal existence.

Many a fortune has been made in the lumber industry of Canada, and it continues



"Canada from Ocean to Ocean." Timber Cove near Quebec.

still to be one of the most important investments in the country. The industry employs a great number of people, who are either engaged in cutting the trees in the woods, bringing them down the lakes, rivers and streams, or cutting them into logs, or partly manufactured lumber, in the mills. The group of mills situated on the Ottawa river just above the political Capital of the Dominion furnish a good illustration of the extent of the industry. New Brunswick's forests make the lumber trade a great factor in the commerce of that Province. The forests of Quebec are also extensive, and from the old city of Quebec the export of square timber to other continents is still an extensive trade. The immense trees of British Columbia and the vast areas of timber there point to an ever-increasing trade from the Pacific Coast ports of the Canadian continent. There are over $100,000,000 worth of capital invested in the lumber industry of Canada, and the value of the annual output is believed to be over $125,000,000. In 1898, the value of forest products exported by Canada was $27,000,000. Of this total, over $16,000,000 went to Great Britain and her colonies, while of the $9,000,000 credited with going to the United States, a portion, it is known, passes at once to other countries, being shipped from New York and other United States ports.

The much-prized pine timber was long regarded as the staple of our forest wealth, but the rapid growth of our pulp trade indicates that the spruce forests are going to promote a new industry which will greatly add to the wealth of the Dominion. Nova Scotia and New Brunswick are rich in spruce. Pulp mills are building there fast, and in Quebec and Ontario, some extensive enterprises of this kind are under way. The great pulp mills at Sault Ste. Marie, Ontario —of which an illustration is given in these pages—are but one example of the mechanical plants which will soon give Canada a leading place in supplying the pulp-needs of the world. The pulp and paper industry is, therefore, a natural industry in the Dominion, one for which Nature has specially fitted her.

In such avenues for the investment of capital, the enormous extent of the water-powers of Canada is a very noteworthy element. These, under modern conditions, can be used with vast results in the erection and distribution of electricity, so that the Dominion is favored not alone with resources of the richest kind, but with the power to develop them. The Niagara Falls, known to the world of sightseers as a natural wonder, are but one of many waterfalls that may be, and are being utilized. The flow over Niagara is estimated at 2,500,000 horse-power. The rapids along the River St. Lawrence, at various places between Brockville and Montreal, are capable of becoming great factors in every kind of manufacturing industry. The innumerable falls that are to be found all over the Canadian continent constitute a valuable asset to the Dominion.

Allied closely with agriculture is the live stock industry—another natural and national industry which once more illustrates the exceptional richness of Canadian resources. There is no Province in the Dominion not adapted to stockraising of some kind. Prince Edward Island is noted for horses, and cattle for dairy purposes are numerous. Nova Scotia possesses numerous areas for stockraising, and in certain parts sheep-grazing can be profitably developed. In New Brunswick, the hay-land valleys have contributed to the expansion of stockraising with excellent profits. Quebec and Ontario are rich in this respect, Ontario furnishing at present the largest amount of stock and animal products sold abroad by Canada. Manitoba, though essentially a wheat-growing Province, is equally adapted for stockraising. On the prairies, in Assiniboia and Alberta, are the great ranches of Canada. Before the white man ever saw this region, it was the chosen home of the buffalo and other wild cattle, and they passed the winters here, ho matter how far north or south they might roam at other seasons of the year. The bright sun, dry air and fine



"Canada from Ocean to Ocean."

The Niagara Peach and Grape District.

pasturage accounted for this. As you go towards the Rocky Mountains, the warm "Chinook" winds help to temper the cold of winter and provide a region specially marked out by Nature as the home of a stockraising industry of the most extensive sort.

Statistics are often wearisome, and are only required when one—having described a country rich in flocks and herds—desires to show what part they play in the industrial and commercial life of the people. "Animals and their products" form a "fat" item in Canadian commerce. The home consumption is immense, since the poorest people live on a meat diet. The surplus goes abroad. Except some of the most distant countries of Asia and Africa, it would be hard to name a country which does not demand some one or more of the products of Canadian animals or the animals themselves. The total value of this class of exports in 1898 was $45,000,000. The Englishman eats many a pound of Canadian beef and mutton, although for local trading purposes it may be confidently labeled "prime English." The United Stateser finds nothing sweeter than Canadian lamb, although it pleases him to tax it, or rather himself, heavily before eating it. Canadian butter can be found in Great Britain, Germany, China, Belgium, the West Indies, South America and elsewhere, its improved quality, not its strength, taking it so far afield. Of Canadian cheese, what more need be said, except that when the North pole is discovered probably some Greenlander will be found perched on top relishing a morsel of "MacLaren's Imperial." Dairying in Canada has been a paying investment. It is the "manufacturing" side of agriculture, and, notwitstanding its present proportion, promises soon to become, from Nova Scotia to British Columbia, a still more extensive industry. Canadian bacon, like Canadian cheese, has won for itself a famous reputation. Last year, not less, but more, than 75,000,000 lb. of it were sold abroad, while the home consumption is even greater, for it happens to be one of the "prophets" who have honor in their own country.

But, perhaps, the export of food products might decrease in the next few years, and still Canada would go on growing rich beyond the dreams of avarice. How could that be? Why, by the multiplication within the Dominion of a population who always buy and never produce their own food—a mining population. After discoursing upon agriculture, the fisheries, the forests, the manufactures, the live stock and other industries of Canada, one finds still another, and that, possibly, the very richest of all to deal with—mines and minerals. This wealth the country always possessed, but only in very recent years have people begun to realize the extent of it. True, Nova Scotia and British Columbia have down to date produced in gold alone the tidy little sum of $75,000,000 as far as imperfect statistics tell us anything, and this is certainly a moderate estimate. But the half has not yet been told. Of wealth to be got out of the ground, Canada seems to possess, of almost every kind, an inexhaustible supply. The principal metals are gold, platinum, silver, lead, copper, nickel, iron, while the non-metalic minerals include coal, asbestos, mica, etc. Nova Scotia, Quebec, Ontario and British Columbia are perhaps the richest in these respects, although the coal deposits in the prairies are of great economic value owing to the fuel requirements of a region which must one day contain, as it can now support, a large population.

The gold discoveries in California, Australia and South Africa brought those regions before the world, as no other form of advertisement seems to be able to do. So with the Klondyke gold fields. The inaccessible nature of that far off part of Canada has, doubtless, confined the emigration to the most intrepid gold-seekers. The wealth of the region has, probably, not been over-



"Canada from Ocean to Ocean."

Hay Harvest on a Manitoba Farm.

stated. Millions of gold have already come out of the Klondyke, and unnumbered millions are still to come. But, as has been said, the emigration there will not be indiscriminate, but consist of picked men. However, the Klondyke has had this effect; it has drawn attention to the gold deposits in the nearby and easily accessible parts of the Dominion.

Take Nova Scotia for example. The Province is rich in gold. The gold fields there, the geologists tell us, are in quartzites and slates, and while the quartz is not high-grade it is plentiful. Gold mining can be carried on cheaply in Nova Scotia, and, in some instances, the mining and milling of the ore have not cost more than $1.65 per ton. It is estimated that during the last 30 years over $12,000,000 have been taken out. Of late years the lower grade ores have been successfully treated, so that Nova Scotian gold mining is both a practical and a paying industry. In Quebec Province gold has long been known to exist, and placer mining has, to a certain extent, been pushed. Interest in the districts known to contain gold is now reviving. In Ontario the gold is got by quartz mining. Only during the past four or five years have the fields been at all seriously worked, and the annual yield is now assuming respectable proportions. For men with capital there are, beyond question, fortunes to be made from gold mining in Old Canada.

For the moment, British Columbia is the cynosure of all eyes. The enterprising Yankee has dropped in, as he always does when he sees a good thing. The British investor has followed suit, and a great deal of Canadian money has gone into mining properties. The whole region is, of course, the continuation of the gold and silver belt which has already yielded so richly in the Western States. The great authority upon it is Dr. George M. Dawson, F.R.S., the head of the Canadian Geological Survey, whose writings are trustworthy and informing. Placer mining, especially in the Cariboo district, yielded large quantities as long ago as 1860. A few years ago, the rich quartz deposits began to be treated by means of hydraulic mining, and the result has been another revival in mining. The "camps" exist all over the Province, and the illustrations give an idea of the regions. Canada also possesses silver, copper, nickel, iron, and other deposits of great value. To develop these rich stores men and money from abroad are needed. During the past two years, immigration has increased through the vigor and ability of Hon. Clifford Sifton, the Cabinet Minister who has charge of this work. But Governments can't do everything. It is the duty of Canadian merchants and the Canadian press to bring the truth before people abroad. By means of letters, of articles, and of personal intercourse much may be done. The country is young and not well known abroad. If Canadians will try to promote national interest something may be accomplished.



"Canada from Ocean to Ocean."

A Smelter at Nelson, Kootenay, B. C.

GIVING AND TAKING RECEIPTS.

When receiving money from others on account, always give receipts. Insist on their taking and keeping them. These receipts may, bye and bye, be as valuable to you as to them. Blank receipts, bound with stubs, can be had at the stationers' at trifling cost. Stubs, when properly filled, are useful for reference.

It is equally as well to take a receipt when paying an account. It certainly does no harm, and may avoid the necessity of paying the same thing twice. You cannot, of course, get receipts for everything, but always take them whenever convenient. Never destroy receipts, but keep them where you can lay your hand on them, should occasion require. They may be found of value at a time when least expected, for it is the unexpected which sometimes happens in this as well as in other matters.—Small Talk About Business.

WHY YOUNG MEN FAIL.

By Robert C. Ogden, Manager of John Wanamaker's New York Branch.

LACK OF THOROUGHNESS.

FAILURE to achieve success in business, the falling short of great desires and high aims on the part of young men, is traceable to one primal cause—the absence of thoroughness. In the race for supremacy in all commercial undertakings, nine out of every ten men either fail absolutely or become nonentities, not because they lack ambition, not because the proper opportunities for advancement have not come to them, not because they have not received the best educational advantages or are handicapped by poor health, but because they have never been at the pains to master completely the thing that has been given them to do. The world is overcrowded with men, young and old, who remain stationary, filling minor positions and drawing meagre salaries, simply because they have never thought it worth while to achieve mastery in the pursuits they have chosen to follow. Mostly, this is so because the average young man fears hard work, and would rather drift with the tide of circumstances than pull against it.

Everywhere I see mentally near-sighted young men discontented because of their small incomes, and chafing under the burden of their humdrum duties, wondering all the while why others are advanced and they are left behind, but never for an instant opening their eyes to the real fact that they have taken hold of their business with but half a heart and no mind except for what is just beyond the hour's need.

THE YOUNG MAN WHO CAN DO ANYTHING.

The crying curse of our land at the present time is its vast army of incompetents, and its lack of workers who know their business from the ground up. For every thoroughly informed and competent salesman who has sought employment at my hands there have been a hundred who were of mediocre ability or downright incapacity. There are too many young men who are content to remain among the "hewers of wood and drawers of water," because they will not step beyond the beaten path to acquire thoroughness.

Almost every working day in the year I am called upon to receive some young man who comes to me highly recommended for a position in our establishment. The letters of introduction these applicants bring me are usually of a stereotyped form, in which some well-meaning pastor or person of influence is certain that "young Mr. Smith will prove a great acquisition to your business," or that "Mr. Brown, with his superior intellect and many accomplishments, will undoubtedly be a valuable aid in some one of the more responsible berths at your disposal." My questions to such applicants are somewhat in this vein:

"What can you do?"

"Oh, I can do anything, Mr. Ogden. I am an all-around man, and have filled many responsible positions."

"Can you take charge of our silk department and buy to advantage in the open market as well as sell in our store?"

"Well, no. I do not understand the details of buying silks."

"Can you go down in our shipping department and take charge of the general



"Canada from Ocean to Ocean." Range Cattle in Southern Alberta, N. W. T.

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Agents for Montreal.

freighting of goods, or direct our city deliveries?"

"I have been a shipping clerk, but I am afraid I couldn't quite take all the responsibility of the shipping department."

"Perhaps you can assume the management of our interior decorations department and suggest to patrons harmonious color schemes for floor, walls and draperies?"

"I'm afraid I couldn't do that, sir. I can sell carpets and wall paper, but I don't understand interior decorating."

And it all ends in placing the name of the applicant on our waiting list as an ordinary salesman, if he is thought to be worth employing at all. They all know something about everything, but only once in many cases do I find a man who knows everything about some one thing. The man who is the square peg in the round hole is the rule; the thorough master of a trade or branch of business is the rare exception that proves the rule. Education, breeding, even a high order of intelligence, curiously enough, are no guarantee that their possessor will achieve success. Lacking the capacity for doing his best with a thoroughness beyond all criticism, the most gifted young man in the universe will fail and fall into the ranks of second-class plodders.

SAVING HUNDREDS OF DOLLARS BY PENMANSHIP.

In my experience, I have found that in so small a thing as penmanship the average young business man is astoundingly deficient. If I could get clerks who wrote a uniformly rapid and legible hand, I could, in the course of a year, save hundreds of dollars arising from blunders due to careless writing. It is easy to find men who write with a beautiful flourish, but the man who writes legibly under all conditions and at all times is as rare as hen's teeth.

Take the average stenographer: he is usually an expert in the transcription of phonetic signs, but he is more often a perfect ass in making grammatical, well-phrased, and correctly punctuated English of the necessarily hurried dictation of his busy employer. There is no department of human activity in business or the professions where failure is not due to lack of thoroughness.

There is one man in my employ to-day who began his business career at the time I launched out from school (and that, as one may read in my whitening hair, was many years ago) who has not stepped forward one inch on the road to success. This man has a fine brain, and keeps abreast of current events. He is sober, honest and courteous, but he has never earned a higher salary than $15 a week, and all because he is a Jack of all trades and master of none. He is shifted about from one department to another in a vain endeavor to find the one in which he will prove himself of greatest value. He has lived the life of a mere automaton and does things mechanically. Other men of one-third his number of years can tell him more about his own business in half an hour than he would care to listen to. An old man, he is still dissatisfied with his lot, but will not remedy it by acquiring a thorough knowledge of some one branch of the dry goods trade. It is pitiful, but not inexplicable. To the young man who would rise in the world I have but one word of caution—be thorough, if you do not want to be numbered among the world's failures.—Saturday Evening Post.

HOW TO SUCCEED.

Success in business is always the result of close attention and untiring industry, says an exchange; but it must not be forgotten that conditions have greatly changed in recent years and the process of evolution is still going on. It is only by keeping abreast of the times that success can be assured.

TOBACCO IN BRITISH COLUMBIA.

BRITISH COLUMBIA has become famous the world over for its minerals, its lumber, and its salmon fisheries. Ere long, it promises to obtain no small reputation for its tobacco-producing qualities.

The particular district which promises to give the Province its reputation in this respect is Okanagan Valley. In 1894, a gentleman named Collins undertook the cultivation of tobacco, having associated with him a Mr. Holman, an expert in tobacco growing. The quality of the leaf was so good that Mr. Holman advised Mr. Collins to plant more extensively the following year. The result was better than anticipated, so he continued expending more capital; and, though no market presented itself, they did not lose hope of ultimate success.

To-day, the Kelowna Shippers' Union, of Kelowna, Okanagan Valley, has a factory adjoining its warehouse in which the locally-grown leaf is turned into cigars. The quality of these cigars would surprise a good many, and the manufacturers have reason to be encouraged.

The union, which is formed of farmers, is managed by Mr. C. S. Smith, a gentleman who has traveled the world over.

"Mr. Smith," writes a well known commercial man to THE GROCER, "tells me that they will grow immense quantities of tobacco next year, so in the course of two or three years they should pretty well control the trade of British Columbia, as the ground for growing such leaf is unlimited and nearly all irrigated, and they never have frost in the summer."

Kelowna is a town situated on the eastern shore of Okanagan Lake, about 40 miles south of Vernon, and is the shipping point for the Mission Valley, one of the finest farming districts in British Columbia. The climate is dry and bracing.



"Canada from Ocean to Ocean." New Pulp Mills at Sault Ste. Marie, Ont.

SOLD FROM

ATLANTIC to PACIFIC

FAC SIMILE OF CASK LABEL.



PURNELL'S

PURE
PLAIN and SPICED

MALT VINEGARS

the best for pickling.

Brewery, England. Bristol,

Agents

St. John's, Nfld.—Wm. Barker, Water St.
Charlottetown, P.E.I.—Horace Haszard, South Side Queen Sq.
Halifax, N.S —J. Peters & Co., 47 Upper Water St.
St. John, N.B.—J. Hunter White, 3 North Market Wharf.
Montreal—J. M. Kirk, Imperial Buildings, St. James St.
Toronto—J. Westren & Co., 73 Carlton St.
Hamilton—John W. Bickle & Greening.
Winnipeg—A. Strang & Co., Portage Avenue.
Vancouver, B.C.—C. E. Jarvis & Co., 101 Holland Block.

THE CAPACITY FOR WORK.

By Maurice Thompson.

THERE is nothing better recognized by business men than the value of capacity for work. Genius, they say, is all very well in its way ; but when it come to executing large plans, the men who can do the most and do it to order are in demand. The master of an extensive plant giving employment to a great many laborers, skilled and unskilled, has his eye on details; he is never deceived by the generalizer who makes a great show without bringing much to pass. Efficiency counts for more than knowledge when knowledge has clumsy fingers and a slow intelligence to carry it into operation. It is the bullet that hits, the hammer-stroke on the head of the nail, that must be reckoned with in every calculation, in war or in the workshop. And this accuracy of execution, although displayed by persons not scientifically trained, will command the highest respect and reward of practical employers.

Doubtless, the capacity for work is hereditary in many cases ; but breeding, even here, means more than ancestry. In a word, training from infancy in the details of industry can work wonders with most unpromising natures. "What can you do?" is a greater question than "What do you know?" Knowledge is theory ; work is practice. The professor of agriculture would drive a crooked furrow and gain the contempt of a real plowman guiltless of a single "scientific" thought: he was bred to capacity, this accurate plowman. Knowledge, truly is power when it has been digested and assimilated so as to be a part of the man, informing his faculties and vitalizing his capacities to a state of special efficiency. It does not have to beg for respect.

Nothing is more abused than education. On the threshold of school we are too often dazzled and misled by that will o'-the-wisp, a nebulous and elusive ambition dancing far off over the quagmires of imagination. Many a youth has dreamed through college with his eyes on the Presidency of the United States, and, when it was too late, found himself unfitted even for the office of Justice of the Peace. Now and then a rail-splitter or a canal-boat driver has picked up ample resources for doing the work of Lincoln or Garfield. "Know thyself" is a fine admonition ; but the capacity for work is the best self-knowledge ; it never misleads its possessor.

If we could but discover early in life our limitations, if we could apply the nutrition of school training and home training to such of our faculties as Nature has made capable of efficient development ; if we could but recognize the absolute and unavoidable law of fitness and be satisfied with the life we are fit for, there would soon be a great lessening of the heaviest and most galling strain of existence. The capacity for work ought to suggest to its possessor what particular work demands his activity. If I am eminently fitted to excel as a hedger and ditcher, my mental training should not be directed so as to destroy that fitness and lead me into the delusive dream of peddling lightning-rods.



"Canada from Ocean to Ocean." Unloading Salmon at a Pacific Coast Cannery.

This rule of native fitness, this criterion of capacity, is, perhaps, applied with less judgment in the field of literary work than in any other area of ambition. Every man and every woman who has reached any commanding eminence in letters has had to bear the greatest strain of sympathy and pity caused by constant contact with persons who have persisted in throwing their lives recklessly away trying to do the impossible—trying to find a way by which lack of capacity could be bridged over and success in literature attained despite the most obvious unfitness for literary work. It is a curious dream, ravenously indulged in by many excellent people, that the whole of literary success depends upon getting their writings printed. They assume that capacity exists ; they assert that there is favoritism at the publisher's counter ; that a friend at court can make matters all right with the editors. No amount of reasoning on business grounds, or from a basis of common sense, can drive them from this destructive delusion. They do not know themselves ; they mistake desire for capacity. Truly, the capacity for work must precede ambition.

CARR & CO., Limited

CARLISLE ENGLAND

Biscuit Manufacturers

TO HER MAJESTY



THE QUEEN

BY AUTHORITY

The Oldest House in the Trade. Established 1831.

The late **J. D. CARR**, founder of the firm of **J. D. CARR & CO., Limited**, was the **INVENTOR** and **ORIGINAL MANUFACTURER** of

MACHINE-MADE FANCY BISCUITS

And received the Royal Appointment, May 8, 1841.

The following are some of our Specialties which are having a great sale in the Mother Country:

Cafe Noir (Large and Small)	**Derby**	**Lemon Cream**
Cafe au Lait	**Royal**	**Thin Arrowroot**
Windsor Wafers	**Foam**	**Cracknel**
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We Handle STANDARD GOODS ONLY

CROSSE & BLACKWELL, Limited, **London, Eng.**

PICKLES, SAUCES, JAMS, AND PRESERVED PROVISIONS.

ESTABLISHED IN 1706.

JAS. EPPS & CO., Limited **London, Eng.**

EPPS'S COCOA, ¼-lb., ½-lb. and 1-lb. tins.

"GRATEFUL and COMFORTING."

Sales in Canada over 65,000 lbs. annually.

J. & G. COX **Edinburgh, Scotland.**

COX'S GELATINE.

Made only from the best materials. ESTABLISHED IN 1725

EBENR. ROBERTS, Limited **London, Eng.**

ROBERTS' INVALID AND COURT JELLIES.

Assorted Fruit and Wine Flavors.

SLADE & CO. **Leeds, Eng.**

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Wholesome and Delicious. ½-lb and 1 lb. tins.

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EIFFEL TOWER LEMONADE.

The best in the London Market.
Millions of bottles sold annually.

Now introduced for the first time in the **CANADIAN** Market.

A Post Card will bring information and quotations on the above lines.

C. E. COLSON & SON

10 St. John Street . MONTREAL.

THE SALMON CANNING INDUSTRY.



THERE may be industries in Canada which are more important than the salmon canning industry of British Columbia, but there is scarcely one that is more interesting, taking everything into consideration. And, even considered in its relation to dollars and cents, it is of no small importance to the Dominion, while to the Pacific Coast Province it is unquestionably of great importance.

Something like $6,000,000 are invested in it, and during the short period that the season lasts, $3,000,000 on an average are paid out to 6,000 men, or more, who are given employment, while the value of the canned salmon exported in 1898 was nearly $3,500,000.

It is about 27 years since the salmon canning industry was inaugurated in British Columbia. One of the men interested in the initial attempts was Mr. Alexander Ewan, of New Westminster. And he is still interested.

There are now in British Columbia 67 canneries. The most of them are on the Fraser river, but quite a few are on the Naas and Skeena rivers, Lowe Inlet, Rivers Inlet, and Clayoquot, Alert, and English Bays. According to The Province, Vancouver, four new canneries were built this year, namely: The Scottish-Canadian, owned by local and Scotch capital; the Albion, on Albion Island, owned principally by Nova Scotian capital; the Greenwood, at New Westminster, owned by local men, and the Acme, at Eburne, owned by Cassidy & Co. The Province states that the Scottish-Canadian is the largest cannery in the world, having a floor space, practically continuous, of one acre, and altogether under one roof.

THE SALMON RUN.

What is known as the salmon run, the term that is applied when the fish are heading for the rivers up which they go to spawn, begins about the middle of June. This run lasts about six weeks, and at times the rivers are full of fish hurrying to the headwaters. At such time the fish are plainly visible to the eye.

The salmon, coming so mysteriously as they do from a long sojourn in an unknown part of the ocean, are evidently impelled by strong instinct at the period of maturity to return to their parent river, there to deposit their spawn.

The old fish, after having run the gauntlet of fishermen, traps and nets, as well as the natural enemies which prey upon them in the waters of the sea, lose no time in ascending the river, and the Fraser has been known, in times previous to the establishment of so many canneries, to have been packed from bank to bank of its great width with myriads of salmon breasting its strong current and making their way hundreds of miles to the upper waters of the river and its tributaries, where instinct tells them to deposit their spawn. Over rocks, up rapids that would seem impassable, through shallows, between boulders, under fallen logs, they make their way with almost feverish haste and undaunted energy, until at last, worn and battered, their beauty gone, their flesh no longer firm, pink and plump, but skeletons of the beautiful fish which first arrived off the mouth of the river, with almost pathetic instinct they fulfil the payment of their tribute to Nature, and, dying, leave the seed of another generation of fish to follow the same unceasing, unvarying round. Of the vast numbers of salmon ascending the Fraser and its tributaries, it is decreed by inexorable Nature that the great majority of them shall not return. Their bodies lie putrid and decaying on the banks or are washed down the stream for weeks after. Late in the fall the young fry hatched from the spawn begin to make their way to the sea, and rough and unpleasant as is the last journey of the life of a salmon, the first few months are equally full of danger, for many enemies beset the path of the young fry on their way down the river and until they disappear in the ocean. What happens to the young salmon in the growing time, between his disappearance after he reaches the sea from the river and until he arrives at the mouth of the same river three and a half years later, a fully-matured fish, remains an inscrutable mystery, which gives rise to much interesting speculation.

NORTHERN LIMIT OF THE SALMON.

Prof. Prince, Dominion Commissioner of Fisheries, Ottawa, says that just as the lobster has its northern limit so the salmon appear to cease as the rivers of the Arctic Circle are approached. "There is," he says, "a common opinion even amongst fur-hunters and traders that salmon inhabit some of the rivers pouring into Hudson Bay, but long conversations with residents of Fort Churchhill, Chesterfield Inlet, etc., who have lived upon the various rivers in question, have shown rather that the large salmon-like fish captured for food have been enormous sea trout, or species of Salvelinus allied to the great lake trout and not the true salmon. The true salmon appears to cease north of Hamilton Inlet, and is probably not found in the rivers of the district of Ungava."

SOME VARIETIES OF SALMON.

In his "Notes on Life and History of Canadian Salmon," Prof. Prince remarks that the sockeyes ascend the British Columbian rivers in countless myriads during July and August, or even later, and they are followed by another small species, the humpback salmon. The two kinds often overlap so that nets fished for sockeyes take numbers of humpbacks towards the close of the season. The humpback is a shapely fish on entering the estuaries. Its weight is 2 lb. to 5 lb. and, like other species, the male becomes curiously malformed. The ridge along the back rises to a remarkable height, while the jaws lengthen enormously. It ascends a comparatively short distance, as a rule, and the change is more rapid and observable than it is in the case of the sockeye, the male of which becomes grotesquely humpbacked. The flesh is white, and the species has hitherto been little valued. The cohoe or silver salmon is an elegantly formed and, from an economic point of view, a superior fish, though the pink tint of its flesh is somewhat pale. Ten to 15 lb. is the usual weight, though they grow to 20 or 30 lb. They run very late, the early schools following close upon the last sockeye run, but the main run does not come in until October. Cohoe fishing on the Fraser began this year on September 25, two or three weeks later than usual.

The salmon is

A PROLIFIC BREEDER.

A 36 lb. salmon will deposit 30,000 eggs, and the latter grow so rapidly in the ovaries that, whereas in early spring the eggs are only 1 per cent. of the total weight of the parent, in November, when the eggs are nearly ripe and ready to be deposited, they exceed one-quarter the total weight of the female. The ripe eggs are deposited in batches, and in 150 days, under a temperature of 34 to 36 degrees, the young embryo has been developed and is ready to emerge. A considerable portion of parent salmon die on all the salmon rivers, and this is especially noticeable on Pacific rivers. Salmon cease to feed and their digestive organs become non-efficient after entering fresh water. Salmon spawn annually, though some spawn biennially, or in alternate years. There are runs of salmon which return without spawn-

ing, apparently omitting spawning for a year. The principal run is at night.

THE FISHING SEASON.

As the season for fishing approaches there is a great deal of activity around the canneries and among the fishermen getting everything in readiness. With the commencement of the season on the Fraser, the fishermen with their boats begin to congregate, the usual number of boats and nets being about 4,000. Among the fishermen are included many of those, principally Indians, who have been engaged at Northern British Columbian canneries during the season there, which is from three to five weeks earlier than on the Fraser. This year the season opened on the Fraser on July 4, somewhat earlier than usual.

THE PROCESS OF CANNING.

The fish are caught in the night, and delivered at the canneries in the morning. The delivery of the catch of fish each day at the canneries witnesses a scene of activity rarely surpassed in any industry. All is hurry and high-pressure work, without the least confusion. To one who has never visited the canneries and watched the various operations, from the delivery and counting of the fish from the fishermen's boats or from the tugs, until the finished article in tins, hermetically sealed, is packed in cases, it is hard to convey an idea of the activity and bustle which attends the work, while, at the same time, every operation in the process is carried on with clocklike precision, no confusion being made, as the business has been so systematized that every man knows just what to do, and sharp-eyed overseers in every department see that he does it—no shirking is possible, no lagging, and mistakes are so infrequent that it is cause for comment when the quick work necessary to handle the fish is taken into consideration.

The carrying out of an exact system is greatly aided by the

SPLENDID MACHINE EQUIPMENT

of each cannery. In no industry is machinery so specialized and perfected for labor-saving and expediting the process in which time is invaluable in order to handle the vast quantities of fish while still fresh and put them into the tins in good condition. Once the fish are cleaned, cut up and put in tins, the hand-work is practically over, as steam-cooking tanks, automatic toppers, wipers and soldering machines finish the process with lightning rapidity and accuracy that are marvelous. The cans simply travel through the various machines in an endless chain, dropping out when completed, to be finally tested, sorted, counted and packed in cases ready for shipment.

Most of the operators in the canneries are Japs, or Chinese, and of their cleanliness none could complain. It is interesting to follow the fish from their entrance at one end of the factory, a long low building something like a rope-walk, to the entrance to the storeroom at the other end, hermetically sealed in neat, small cans. Four expert operators receive the fish on the bench where they are thrown from the vessel at the wharf alongside the factory. With a rapid movement the knife is plunged into the neck, a circle is described below the eyes that suffices to cut off the head, the keen edged blade passes along the belly of the fish and to its tail, and while the latter is being served in the same way as the head, the operator is removing with the other hand the contents of the fish. So expert are these operators that four or five are able to keep a large factory going with the fish they prepare for the canners. The next stage is a thorough washing of the fish, and after that it is cut into steaks and placed in the tins. Next, the contents are pressed in by machinery, the tins are supplied with covers and passing through ingeniously constructed machines have the tops of the tins and covers trimmed and soldered in two operations. As the tins emerge in long rows on a miniature railway from these machines, little streams of water render them sufficiently cool for the trimmers to handle before they are passed on to be cooked.

It takes on an average a dozen salmon to form a case of four dozen 1-lb. tins.

A RECORD OF THE PACKS.

The first actual record of the pack of salmon in British Columbia was in 1876, when the total was only 10,000 cases. The year in which the largest quantity was packed was 1897, with a total of 1,105 477 cases. This year the pack was 679,600 cases, without taking into account the turn-out of cohoes. The following table gives the pack for each of the last seven years :

	1893. Cases.	1894. Cases.	1895. Cases.	1896. Cases.	1897. Cases.	1898. Cases.	1899. Cases.
Fraser River	457,797	363,967	400,368	356,984	860,459	256,101	463,600
Skeena River	59,683	61,151	67,797	100,140	65,905	81,234	106,000
Rivers Inlet	38,659	39,351	58,579	107,468	40,207	104,711	70,000
Naas River	15,190	19,587	19,550	14,649	20,847	18,953	15,000
Lowe Inlet	8,724	8,315	8,681	10,395	10,666	10,312	10,000
Namu Harbor	.....	.....	3,000	3,987	4,357	.....	.....
Alert Bay	3,700	2,000	5,100	2,840	8,602	8,500	*11,000
West Coast, V.I	.....	.....	3,320	5,107	4,434	4,350	4,000
Gardiner's Inlet	6,476	.....	.....	.....	.....	.....	.....
	590,229	494,371	566,395	601,570	1,015,477	484,161	679,600

*Including Namu Harbor.

By far the greater portion of the salmon canned in British Columbia is exported, and the country which is our best customer is Great Britain. The following table shows the exports during the six years ending June 30, 1898 :

	Quantity in lb. 1893.	Quantity in lb. 1894.	Quantity in lb. 1895.	Quantity in lb. 1896.	Quantity in lb. 1897.	Quantity in lb. 1898.
Great Britain	7,985,652	23,359,484	19,771,686	21,861,276	27,105,355	39,178,599
Australia	221,352	600,417	724,432	398,698	818,374	2,249,651
British East Indies	.....	.....	.....	.....	.....	720
British West Indies	.....	995	172	695	1,582	2,281
British Africa	.....	9,600	.....	.....	.....	.....
British Guiana	.....	.....	.....	.....	576	960
Fiji Islands	.....	300	2,980	.....	.....	.....
Newfoundland	192	.....	.....	.....	488	96
New Zealand	.....	.....	.....	.....	.....	10,464
Hong-Kong	.....	.....	.....	.....	48	39,562
Chili	9,600	12,000	.....	.....	7,144	19,600
China	.....	3,408	3,024	.....	.....	6,480
Danish West Indies	.....	244	.....	.....	.....	100
France	.....	.....	16,800	35,150	16,800	34,000
Germany	.....	.....	.....	.....	.....	23,760
Holland	.....	39,000	.....	.....	.....	.....
Japan	50	.....	1,008	.....	.....	2,692
Sandwich Islands	.....	80	2,400	1,920	6,336	.....
Spanish West Indies	.....	.....	.....	.....	.....	20
Brazil	.....	.....	.....	2,500	.....	.....
Spanish possessions in Africa	.....	.....	.....	.....	225	[illegible]
Spanish possessions, all other	.....	.....	.....	.....	.....	.....
St. Pierre	.....	.....	.....	48	.....	40
French possessions, all other	.....	950	.....	.....	.....	.....
United States	2,192	11,553	408	180,578	3,997	76,330
United States of Colombia	480	4,080	1,440	720	.....	.....
Hayti	.....	.....	.....	48	970	.....
	8 219,518	24,042,111	20,524,350	22,481,633	27,961,895	41,646,995

The exports for the fiscal year 1898 were of the fish of the phenomenal pack of 1897. It will be noticed from the above table that the exports for 1898 were the largest on record. What the exports were for the fiscal year ending June 30 cannot be stated, the trade returns not having been issued. As the pack last year, particularly on the Fraser, was light, it is most probable the figures, when they do appear, will show a marked falling off.

CUT THIS OUT AND FILE FOR FUTURE REFERENCE.

Rokco Cereal Coffee

DEAR SIR,—

We take pleasure in giving you our Price List for our celebrated **ROKCO CEREAL COFFEE HEALTH DRINK,** pure, wholesome, nourishing, highly recommended by leading physicians and thousands of testimonials from consumers who have been using "ROKCO," saying that it is equal to 40c. coffee, and only costs half the price.

"ROKCO" is manufactured and shipped from Toronto, Canada, and is attractively put up in lithograph cartoons, in half-pound, one-pound and two-pound packages, and is retailed at 10c., 15c., and two pounds for 25c.

"ROKCO" is prepared from selected grains, properly blended and roasted under our new patented roasting process, and is the only preparation on the market that can be used the second time with good results. A half-pound package will make 75 cups, a one-pound package will make 150 cups, a two-pound package will make 300 cups; and for economy cannot be equalled.

"ROKCO" is packed in assorted cases. Case No. 1 contains 3 two-pound, 6 one-pound, and 24 half-pound packages. Wholesale price for case No. 1 is $2.50, and if sold at the above retail prices will net you a profit of $1.55, which is equal to 55 per cent.

Case No. 2 is larger, and contains 12 two-pound, 24 one-pound, and 48 half-pound packages. Wholesale price for Case No. 2 $7.40, and if sold at the above retail prices will net you a profit of $4.00, which is equal to 55 per cent.

In ordering Case No. 2 we supply you with 1,000 dodgers, "FREE OF CHARGE," with your name and nature of your business on bottom for free distribution.

PRICES FOR LESS THAN ASSORTED CASES AS FOLLOWS:

½ lb. packages	75c doz.	Retails at 10c.	A case of all ½ lbs. contains 4 doz. packages, $3.00.
1 lb. "	$1.20 "	" 15c.	" 1 lbs. " 2 " " 2.40.
2 lb. "	$2.00 "	2 lbs for 25c.	" 2 lbs. " 1 " " 2.00.

Or the assorted Case No. 1, $2.50. Or assorted Case No. 2, $7.40, with free dodgers.
Or any assortment at 75c. doz. for ½-lbs., $1.20 doz. for 1 lbs., $2.00 doz. for 2-lbs.

All cases contain 24 lbs. of any one size or assorted sizes.

"ROKCO" is sold by all WHOLESALE GROCERS THROUGHOUT CANADA. On regulars terms of dating and discounts, and shipped to you with other goods and save you freight.

"ROKCO" has come to stay. You can recommend "ROKCO." You make a good profit. The investment is small. You are having calls for it. Don't be without it.

We shall be pleased to have you send us your opening order for Case No. 1, or any assortment, which we will forward through your wholesale grocer.

We remain, yours truly,

The ROKCO MANUFACTURING CO.,

154 Queen Street East. **TORONTO, CANADA.**

THE MOST MODERN STARCH FACTORY

IN CANADA

EVERY KNOWN APPLIANCE UP-TO-DATE WORKMEN

40 YEARS PERSONAL EXPERIENCE

ALL COMBINED

PRODUCE UNEQUALLED AND ALWAYS UNIFORM GOODS

OUR LEADERS ARE:

LAUNDRY:	CULINARY:
COLD WATER IVORINE	ST. LAWRENCE CORN
IVORY GLOSS	DURHAM CORN

ST. LAWRENCE STARCH CO., Port Credit, Ont.

LIMITED

WILLIAMS BROS. & CHARBONNEAU'S

Pickles

Catsups, Mustards, Baked Beans, Soups, etc.

ARE THE FINEST THAT MONEY CAN BUY.



Possessing true merit they have rapidly gained public favor.



The best value in high-grade goods on the market.



All goods put up in handsome packages.



No retailer ever handled these goods without increasing his trade.



IT WILL PAY YOU TO HANDLE A COMPLETE LINE OF THESE GOODS. ASK YOUR WHOLESALER.

A. E. RICHARDS & CO., HAMILTON,

SELLING AGENTS FOR WESTERN ONTARIO.

ORANGES AND LEMONS, THEIR ORIGIN AND HISTORY.

Written for THE CANADIAN GROCER by W. L. E.

OF all the foreign green fruits which come to our shores none have probably as many friends as the orange. Unlike the potato, it cannot with certainty be said to which continent it originally belonged. Some consider it was first grown in the Burmese Peninsula and in Southern China. But wherever the parent tree may have sprung up, the orange is to-day indigenous to sub-tropic countries.

The Romans, who devised good laws for posterity to develop, were also the pioneers in the cultivation of the orange, at least as far as Europe is concerned, and it was they who gave to the family to which it belongs its name of citrus.

While the orange has been known to the world for many centuries, yet it is by no means the most ancient of cultivated fruits. The fig is credited with being the oldest, while the vine is given second place. It was not till the fourth century that the Romans introduced the orange into Italy, and Reggio, in that country, is the place where its cultivation was first attempted.

GROWS TO A VENERABLE AGE.

Where the climatic conditions are favorable, and that means a climate where frosts are marked by their absence, the orange tree grows to a venerable age. In the court of the mosque of Cordova, Spain, are orange trees which have thrown their welcome shade upon the ground for more than three centuries. And their purpose is, probably, to remain there as long as the old nearby mosque remains one of the relics of Moorish glory in Spain.

From Italy the cultivation of the orange spread to other countries in Europe where the climate permitted, until in Spain, Portugal, Malta, Sicily, and many other places this fruit became of great commercial importance. A writer in a Quarterly Review of 1820 noted that "the orange bears abundantly in the open air at Toulon and Hieres."

The cultivation of the orange was introduced into England previously or during the reign of Henry VIII. And later, we have Lord Bacon writing: "As we have housed the exotics of hot countries, lemons, oranges, and myrtles, to preserve them, so we may house our natives to forward them." Of course, oranges or lemons were not cultivated in the open air in England then any more than they are now. And the same motive that induced Englishmen to grow flowers actuated them in cultivating orange and lemon trees, although fruit was sometimes gathered from the artificially-grown trees. But oranges and lemons have been grown under glass and in private dwellings in countries colder than England. In Canada, for instance, their cultivation in this way has not been without success, and three years ago a paragraph appeared in a Winnipeg paper in which it was pointed out with much enthusiasm that an orange tree in the dining-room of a Portage la Prairie, Manitoba, lady had brought forth ripe fruit.

But the orange tree grown in captivity is to be desired more as a curio than for its fruit, the little of it that is produced lacking that lusciousness which is so pronounced in the orange cultivated wholly in the open air under suitable conditions.

THE WORK OF THE SPANIARDS.

Just as the Romans are credited with introducing the orange into Spain, so to the Spaniards is accorded the honor of bringing it to this continent. And those who planted the cross—the Monks—are given the particular honor of planting the orange tree.

The first plants were placed in the soil in Florida, and the wild sour oranges which are to be found in that State are supposed to be the descendants of these plants.

Overhanging with creepers which enclose them as in a veil, the groves of wild orange trees with their yellow fruit make a pretty picture, as may well be imagined. But not all the groves of wild oranges are allowed to preserve their beauty, or persevere in their wildness, for here and there they are being thinned out, and, by the art of grafting, made to yield sweet instead of sour fruit.

CENTRES OF ORANGE CULTURE.

The centres of orange culture on the North American continent are in the Gulf States of the American Union and in California, but it is only in Louisiana, California and Florida that cultivation has assumed extensive proportions, and of these three States the two last named are the most favored in soil and climate for the development of the industry.

Orange culture in California had its inception over a century and a quarter ago, the Franciscan Monks disseminating the citrus seeds while scattering the seeds of the gospel. By 1792 there were growing at the different missions of this order about 5,000 trees of various fruits in which were included oranges, limes and lemons. The breaking out of the gold fever nearly 60 years later, gave a stimulus to the fruit industry. But the citrus fruit development was slow, and a recent writer asserts that 20 years ago there were very few in California who really knew much about citrus fruits of any kind. It is during the past couple of decades that the industry has assumed anything approaching important proportions.

The Agricultural Department at Washington has, to some extent, been a nursery for supplying varieties of oranges for the orchards of California. The first plants of the Washington navel variety, which is now so largely cultivated in California, and which is so common upon the Canadian market, were supplied by that Department. That was less than 30 years ago, and yet the fruit of this variety of orange is now as the sands upon the seashore for number.

The Washington navel once bore the name of Bahia, after a place in Brazil from whence a dozen plants were brought by a lady who was traveling in that country, and presented to the Agricultural Department at Washington, where they were propagated. The latter part of the name which this orange bears is derived from

ITS PECULIAR UMBILICAL APPEARANCE

at one end. The navel orange is seedless and grows to a large size, but it contains less fruit than its appearance would indicate, on account of its enormously thick skin.

Southern California is the chief orange-growing section in the State. The yield during the past season is estimated at about 8,000 carloads, which, with that in Central and Northern California, will probably aggregate in the neighborhood of 9,000 carloads for the whole State, an increase of over 200 per cent. in eight years.

About five years ago the frost completely paralized the orange industry in Florida, and this is the first season since then that oranges from that State have been a factor upon the market. The present crop is the largest for a number of years. But the present situation is not without its clouds, for, while the bulk of the crop of 1898 has gone with consumption, frost is again doing some damage which may result in a diminution in the yield for the next few years.

Florida oranges possess a high reputation both for quality and productiveness. The yield from a single tree has been known to

aggregate 30,000 oranges. But the orange orchard, as some one has remarked, "is very like a mine—an excellent thing when producing, but liable to pinching of the veins." The growers in Florida have realized during the past five years the force of that expression.

Since 1880 Louisiana has made material development in orange growing, prior to that year little effort having been made to cultivate this particular fruit in the Northern part of the State. Five years ago the orange crop of Lousiana was valued at $1,000,000.

In a very old book I came across a statement the other day to the effect that away back in 1747 nearly 300,000 oranges were exported from South Carolina, and 161,000 14 years later. "Hence," remarks this old book, which was printed shortly after the beginning of the present century, "it appears that this fruit is as much an established commodity for their export, as it is at Lisbon or Seville."

EVER FRUITFUL.

Under normal conditions, after they once begin to bear, the orange and lemon trees are ever fruitful as well as ever green. In the spring comes the flower, and it is not until the following year that the golden and yellow fruit they are the precursor of are gathered. So that on the orange and lemon trees, at a certain period, are to be seen at the same time the delicate blossoms, and the green and the golden fruit.

An orange orchard once seen, is not likely to be soon forgotten, especially in the spring, when the blossoms bestrew the ground and fill the air with their fragrance. The trees, with their smooth and neat trunks and well-proportioned, fruit-laden foliage, form indeed

Groves, whose rich fruit, burnished with golden rind,
Hung amiable, and of delicious taste.

The ingathering of the fruit is often accompanied with much jollification. In the orange orchards of Florida, where the laborers are the colored folk, plantation songs, plantation dances, and plantation humor abound. In Europe, where the children, and the lads and the lassies assist in harvesting the golden fruit, the same spirit characterizes the proceedings. And when oranges are being consumed in Canada and other countries, it also not infrequently manifests itself.

Citrus fruits, such as oranges and lemons, as may, from their character, be easily imagined, require a great deal of water, and in countries where the climate is favorable and rain sparse, people who essay to cultivate oranges are compelled to resort to artificial means in order that the desideratum may be supplied. California, and especially the southern part of the State and the famed San Joaquin Valley, is a striking example of this.

The padres of the old missions were the first to adopt irrigation. That was in the latter part of the last century, but it is only within the last 30 years that Americans have taken it up and brought it to its present high state of development.

Originally, the supplies of water for irrigation were derived from running streams that were diverted from their natural channels. Now, there are artesian wells which yield as much as 2,500,000 gallons daily; tunnels which are bored into the hills until they touch hidden springs; artificial lakes that have been impounded by dams within valleys, there to catch and treasure up the winter rains. Up to five years ago $13,000,000 had been spent in California on irrigation.

A writer some years ago, in referring to the irrigation system, remarked: "You touch the water button, and God and Nature do the rest—and do it gloriously." But before this can be done processes of distribution are necessary if the precious water is not to be wasted. In the early days of irrigation the water was turned upon the land and allowed to go wheresoever it listed. Then furrows were plowed. To-day, pipes and hydrants and canals and ditches, many of them paved with cement or concrete, have been called into requisition, carrying the life-giving water in some instances to pans at the roots of the fruit trees.

Were it not for this irrigation there are vast plains in Calitornia, which, instead of blooming and blossoming with citrus and other descriptions of fruit trees, would be arid wastes.

DO NOT LIKE FROST.

While orange and lemon trees have for water a decided attachment, for frost they have a decided aversion. A few degrees of frost will do much damage, so this aversion is quite natural. How frost in a few hours paralyzed the orange industry of Florida for four or five years is well known. Of the two descriptions of fruit trees, the lemon is even more susceptible to the frost than the orange.

Various methods are adopted to protect the orange and lemon trees against the depredations of Jack Frost. In some countries coverings of matting are held above the trees by long poles the winter through. In other places earth and refuse are piled around the roots and trunks of the trees when frost is threatened, while huge bonfires are sometimes lighted with a view to raising the temperature. In California, petroleum fuel has been use with advantage for the purpose. By the aid of these bonfires it is possible to raise the temperature of an orange or lemon orchard four or five degrees.

Canada's consumption of oranges and lemons is about $600,000 worth annually.

While in Canada we have oranges all the year round, yet there is a time when the season may be said to begin. That is when the first of the new fruit arrives—this is usually about the first week in November, and the oranges which inaugurate the season are from Jamaica. While the first to arrive on the market, the package which contains the Jamaica oranges is not up-to-date. It is a barrel, and the fruit being shaken about a great deal in this package is not well preserved. Consequently, a great deal of waste is entailed. As far as the orange itself is concerned, there is no need to say anything unfavorable. It is very sweet, and in color is slightly pale. The crop of Jamaica oranges last year was about 300,000 barrels, of which one-third had been marketed up to the end of 1898.

FLORIDA ORANGES.

Next in order to put in an appearance in Canada are the oranges of Florida growth. The season for these is from about the middle of November until early in February. Prior to last season, it is some years since we had Florida oranges of any quantity in Canada, on account of the frost damage, but the conditions are gradually becoming normal.

After the Florida comes the Valencia orange. This description of orange formerly came direct via New York, but this proved so unsatisfactory that it has been practically discontinued. The trouble was that the length of the voyage, four to six weeks, caused the fruit to arrive in a damaged condition, necessitating a great deal of repacking. As a rule, now, Valencia oranges are imported from Liverpool, where they are repacked before being shipped to this country. Liverpool, too, is only two weeks away from Canada, while the route is a more northerly one than that from Spain to New York.

SORTING VALENCIA ORANGES.

Until within the last six or seven years, no attempt was made in the country of production to sort Valencia oranges; they were all thrown together in one package. Now, they are packed in three different sizes or grades, namely, 420 ordinary, 420 large, and 714's. The quality of the Valencia orange is improving, and so is the attractiveness of the package in which it comes.

It appears to be an ill frost, as well as an ill wind, that does not benefit somebody or something. At any rate, the frost that damaged the Florida orange crop made

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easier the way for the advent of Californian navel oranges upon the Canadian market. One fault with the navel oranges is that they are shipped to this market a month or two sooner than they should be, many of them on arrival being green in color and tart in taste. California seedlings and blood oranges are also shipped to this market.

Next in order to make its advent is what is known as the late Valencia orange, small in size, but fine in flavor.

Then comes the Bahama orange. This orange is comparatively a stranger on this market, only having been introduced within the last few years. It is something after the character of the Jamaica orange, being very sweet, but it comes short in flavor, and importers are of the opinion that it will not be a permanent factor upon the Canadian market.

Oranges from the Mediterranean, known as Messinas and Catanias, follow. These come direct to Montreal with the opening of navigation, and the auction sales which are held there on the arrival of the steamers attract buyers from the United States as well as those in our own country. The Catania blood orange has the reputation of possessing the finest quality of any orange imported. Messina oranges are much similar to the Valencia orange, which is not surprising, seeing they come from approximately the same part of the world. They are, however, packed in boxes and half-boxes, instead of cases. Half-boxes are known as 64's, 80's, 100's, 120's and 150's. Boxes are known as 200's and 300's.

The last orange during the season to put in its appearance in Canada is the Rodi, pale in color, and of good reputation as to keeping quality.

Lemons we also have in Canada the year round. The first new lemons arrive about November. They are the Malaga description, and come by Liverpool. As far as quality is concerned, they are the poorest we get the season through, the juice being scanty, the seeds numerous and the flavor bitter.

Next in order of arrival are Messina lemons, and they begin to put in an appearance about the end of November or early in December. Messina lemons are consigned from the country of production to New York and Boston, where they are sold by auction, dealers from Canada being at the sales. The quality of these lemons is superior to that of the Malaga variety, having more juice, fewer seeds, thinner skin, and less bitterness.

For what are known as November cut Messina lemons, importers in Canada make their contracts in December. Great care is taken with these lemons. As they are gathered from the trees they are wrapped in paper and placed in boxes. These boxes are then put in structures somewhat similar to the root-houses to be found on the farms and market gardens in Canada. The purpose is not, however, to protect them from frost, but to cure them. They are left in these curing houses till March. Then they are taken out and repacked. These are the lemons which are used with so much acceptation in Canada during the hot summer months.

About August the Maori lemon comes upon the market. This lemon is large both in size and in price, as high as $15, wholesale, having been obtained on this market for what are termed wax Maoris.

Following comes the Verdelli lemon, small and not well flavored, for, like the Malaga variety, it is bitter.

About the same time as Californian navel oranges begin to put in an appearance upon the Canadian market, lemons grown in the same State are to be had, but the quantity imported into Canada is small. In quality they compare favorably with lemons produced on the shores of the Mediterranean, but in keeping properties they are decidedly deficient.

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STRATFORD, ONT. WINNIPEG, MAN.

THE EXPORT FLOUR TRADE FOR FORTY YEARS.

Written for THE CANADIAN GROCER by W. L. E.



WHILE Canadian flour is probably, on the whole, equal to the product of any other country, one cannot scarce be but disappointed with the history of the export trade.

During the fiscal year ending June 30, 1898, the exportation of flour was the largest on record, being 1,254,864 barrels, valued at $5,446,016; but the conditions during that year were extraordinary. In the first place, the wheat crop in most of the exporting countries was short. India, for instance, practically sent no wheat to Great Britain, and, on account of the drought, Australia was an importer rather than an exporter, of both wheat and flour. In the next place,

WHEAT IN ONTARIO WAS RELATIVELY LOWER

than it was in other markets, on account of the fact that the crop of 1897—which was the crop from which the flour exported during the fiscal year 1898 was made—was "sprouty" and consequently of less value than it would have been under ordinary conditions.

Thanks, however, to the excellent milling system in vogue in Canada, the mills were enabled to turn out a flour unaffected by the sprouted wheat. This was due to the fact that under the roller system the

SPROUTS ON THE WHEAT,

instead of being ground up with the flour, were merely flattened out between the rollers and carried away with the bye-products. Under the old stone system this would not have been possible.

In that year (1898) Great Britain took over 900,000 barrels, or nearly double the total exports in 1897 to all countries. Newfoundland also took the largest quantity on record, namely, 286,353 barrels. There was also a large gain on British West Indian account, no less than 15,000 barrels being shipped to those islands in 1898. The United States, too, were also a little more generous in their purchases.

Leaving out of consideration the extraordiary year of 1898, the average exports of flour for the past twenty years or more are very much smaller than they were 40 odd years ago. This will be gathered from a perusal of the following table:

EXPORTS FROM 1855 TO 1898.

	Bbls.	Value.
1855	643,936	$7,000,000
1860	854,773	4,766,122
1867	700,555	5,007,983
1868	310,144	2,190,099
1869	375,219	1,948,696
1870	382,177	2,302,149
1871	306,339	1,609,609
1875	302,783	1,545,242
1876	419,936	2,205,467
1877	276,439	1,525,230
1880	561,484	3,019,717
1881	501,455	2,469,900
1882	508,120	2,941,740
1883	526,340	2,703,048
1884	284,504	1,440,675
1885	161,054	716,739
1887	531,152	2,366,472
1888	355,883	1,603,712
1889	156,360	769,478
1890	149,959	661,072
1891	313,280	1,460,491
1892	399,118	1,860,300
1893	431,116	1,798,878
1894	480,275	1,842,875
1895	325,329	1,119,163
1896	244,290	895,148
1897	481,764	1,720,361
1898	1,254,864	5,446,016

It will be noticed that in the above table several years are omitted. This is due to the fact that for these particular years we have no statistics at hand.

While, however, the average annual export trade in flour has been so much below that of 40 odd years ago, the cause is altogether on United States account.

It was in 1855 that the Reciprocity Treaty with the United States went into operation, and under that treaty flour was one of the products of Canada which had free entry into the latter country. At that time the figures covered the calendar year, so that in the returns for 1855 were included nine months under the Reciprocity Treaty. In that year, it will be noticed from the above table the total exports were valued at $7,000,000, but of this sum over $6,000,000, or, to quote the currency of that time, £1,255,798, was on United States account.

The treaty was only in operation a few years when, on account of the large increase in the exportation of Canadian wheat, Congress refused to allow flour ground in bond from United States wheat to come in free under the provisions of the treaty.

RESULT OF THE ABROGATION OF THE TREATY.

On March 16, 1866, the Reciprocity Treaty was abrogated. And by two years afterwards the exports of flour had fallen off over 63 per cent. compared with the figures of 1860. In 1898 less than 8,000 barrels went to the United States.

With these facts in mind the export trade in flour is not as unsatisfactory as at the first blush it appears to be. At the same time, however, the trade, considering the possibilities, is anything but what it might or should be.

COUNTRIES TO WHICH FLOUR IS EXPORTED.

The following table gives the exports of flour to various countries during five five-year periods; also during 1897 and 1898:

	1875. Bbls.	1880. Bbls.	1885. Bbls.	1890. Bbls.	1895. Bbls.	1897. Bbls.	1898. Bbls.
Great Britain	158,821	459,707	92,456	102,596	111,588	248 441	908,756
Australia	.....	.....	.....	.....	.....	91,641	25,351
British East Indies	.....	.....	.....	.....	.....	1,300	250
British Guiana	.....	.....	.....	.....	300	.....	2,189
British West Indies	41	809	144	230	3,561	199	15,288
Hong Kong	.....	.....	.....	.....	4,500	3,000	1,005
Newfoundland	99,735	91,202	62,298	37,805	190,829	124,766	286 353
Brazil	.....	.....	.....	.....	.....	300	1,017
Holland	.....	.....	.....	.....	.....	160	150
Sweden and Norway	.....	.....	.....	.....	.....	.....	57
China	.....	.....	.....	.....	.....	2,420	5
Germany	.....	.....	2	.....	490	3	596
Japan	.....	.....	.....	3	1 000	.....	5
Hayti	.....	.....	.....	.....	1,412	683	590
St. Pierre	8,651	1,419	1,371	1,049	2,267	3,521	3,287
United States	35,160	8,267	4,313	8,052	3,649	5,218	7,914
Danish West Indies	.....	.....	.....	25	485	37	343
French West Indies	.....	.....	.....	20	1,005	.....	495
Spanish West Indies	375	80	.....	.....	3,949	.....	1,213
Dutch Guiana	.....	.....	.....	25	.....	.....	.....
French Guiana	.....	.....	.....	74	.....	.....	.....
United States of Colombo	.....	.....	.....	80	194	75	.....
Portugal	.....	.....	430	.....	.....	.....	.....
Central American States	.....	.....	40	.....	.....	.....	.....
	302,783	561,484	161,054	149,959	325,329	481,764	1,254,864

Although the fiscal year 1899 ended June 30 last, the figures for that year are not yet obtainable. But it is estimated by those qualified to give an opinion that the exports will be much less than during 1898—probably one-third at least. One of the causes of this was the persistent way in which the farmers in Ontario

HELD ON TO THEIR WHEAT.

They felt that, as the wheat of the crop of 1898 was worth, on account of its superior sample, several cents per bushel more than that of the yield of 1897, instead of several cents less, as per the market value, they were warranted in retaining it until they could obtain the desired figure. And because they did not get what they contended they ought to get, a great deal of last year's wheat was held back. It is estimated that the quantity of Ontario wheat of 1898 crop still in the hands of the farmers is about one-third of the total yield.

With the crop of wheat in Manitoba and the Territories as large and of as excellent quality as it is, it is likely that the

EXPORTATION OF WHEAT

during the fiscal year 1900 will materially exceed that of 1899. This, however, of course, remains to be seen.

FUTURE OF THE EXPORT TRADE.

As to the future of the export trade in flour much depends upon quality, suitability to foreign climates, ability to compete and enterprise of exporters.

As far as quality is concerned there is no question regarding Canadian flour, for the wheat from which it is made and the milling system which is employed are of the best. Beyond all peradventure the quality of Canadian flour is excellent.

In regard to its keeping qualities in foreign countries one of the best experts in the Dominion is authority for the statement that Canadian flour keeps better in Great Britain—its chief export market—than it does even at home. In the West Indies, however, the keeping quality of Canadian flour has not been as satisfactory. Flour to do well in that part of the world must, it seems, be made from

VERY DRY WHEAT.

And the reason that this cannot always be assured in Canada is no small obstacle in the way of the development of our flour trade with the West Indies. With very careful selection of the wheat the trade might be developed to more important proportions than it now is. But in the meantime the flour produced by the mills in St. Louis, Missouri, has the advantage in competing for the West India trade.

THE CHIEF MARKET

abroad for Canadian flour is, of course, Great Britain. And that market will take all the flour we can send—as long as we can send it at a price. It is therein that lies the chief question regarding our export trade, not only with Great Britain, but with all other importing countries. Can we compete as regards price? There is no question, as already asserted, in regard to quality.

A few years ago a well-known Canadian exporter of flour, while in Great Britain, called upon a large importer in that country and asked him if he could do business with him.

"Yes," replied the British importer, "you can sell me any quantity, for the quality of your flour is all right—as long as I can buy Canadian as cheap as I can that produced by any other competing country." That man summed up

THE WHOLE THING IN A NUTSHELL.

The worst competition we have to meet in the British market is that from France. And that competition is toward Canadian flour and flour from other countries much of the same character as the bounty fed sugars of Europe are toward the sugar of the non-bounty sugar-producing countries, namely, menacing.

Although not so named there is in France practically an

EXPORT BOUNTY ON FLOUR.

It works, briefly stated, something after this fashion: There is an import duty on wheat, but on the hard wheat which is imported the French miller does not pay the duty. He merely gives a bond that he will. Then by-and-bye he comes along with a document showing that he has exported flour pro rata to the quantity of wheat he imported. Forthwith he is forgiven the duty on the latter, notwithstanding that the flour he exported was made from home-grown soft wheat and not from the imported article. The latter is used for home consumption. The flour exported goes largely to Great Britain, where it is sold at a relatively low price, to the detriment of Canadian and other flours.

These things are not pointed out with a view to discouraging Canadians in regard to the export flour trade, but merely to show what influences have to be contended with in promoting the export trade in flour.

POPULAR BRANDS OF FLOUR.

In a country where the competition of flour millers is as keen as it is in Ontario, the brand of flour that can be termed a "popular" brand can be depended on to be worthy of the title. Quance Bros., Delhi, Ont., makers of the "White Swan," "Maydew," "Moss Rose" and "Middleton" brands, have earned this title fairly, and are likely to maintain it, because of the consistent quality of their product. Their buckwheat, rye and graham flours have also made a name for themselves. It would be worth while getting quotations on the various lines made bp Quance Bros.

IRELAND'S NATIONAL FOODS.

There is good reason for the steady growth in the consumption of breakfast foods in Canada, especially in the fall and winter seasons. The nourishing and strengthening qualities of rolled wheat and oats, cornmeal, wheat germs, pot barley, split peas, graham and buckwheat flour, granulated wheat, etc., are such as to make these goods especially adapted to, and beneficial in, such a climate as that of Canada. The improvement in the manufacturing processes in recent years, and the care and skill now evidenced in their production, has also affected the consumption favorably.

The Ireland National Food Co., Limited, Toronto, long had a name as producers of breakfast foods, and now, in one of the largest and most complete breakfast food mills in the country, they make a full variety of the various foods which are now used so extensively in Canada.

FIVE RELIABLE BRANDS.

In buying flour the principal considerations are price and quality, and the greater difficulty is to secure flour that consistently grades up to the one standard. A firm that pro'uces a number of brands of tried quality is the Aylmer Roller Mills, Aylmer, Ont. This firm makes five brands, two for bakers and three for farmers. The best is made exclusively of No. 1 hard Manitoba wheat. As this firm has elevators in the Northwest, where its purchases are made by an expert buyer, their prices, as well as their quality, is kept right. This firm caters especially to the trade of flour dealers in western Ontario and the Maritime Provinces. They also offer car lots of No. 1 hard Manitoba wheat for sale to millers.

A WELL-EARNED FOOD BUSINESS.

The development of the business of Walter Thompson, manufacturer of breakfast foods, etc., Mitchell, Ont., shows that he has kept fully in touch with the growing consumption of breakfast foods. The demand for his "Maple Leaf" rolled oats, flake wheat, split peas, pot barley and cornmeal has been such in recent years that his mill at Mitchell and the mills that he has been compelled to erect at London and Seaforth are taxed to cope with it. This demand has been well-earned by the steady output of high-class foods.

GRAIN AND OATMEAL DEALERS.

Purchasers of grain or oatmeal, either in Canada, Newfoundland or Great Britain, can find an energetic, responsible manufacturing and exporting firm by writing to Martin Bros., Mount Forest, Ont.

FLOUR **FLOUR**

CLARKE'S

HEATHER AND ACADIA BRANDS

Made especially for household purposes, from selected Manitoba and Ontario Wheats.

Please write for samples and prices.

ABERDEEN MILLS, - Glencoe, Ontario.

Bolton Mills

A. A. McFALL

Flour and Grain Merchant ...Miller

BOLTON, ONT.

TRY

WALTER THOMSON'S

Maple Leaf Rolled Oats

...also...

Flake Wheat, Split Peas, Pot Barley and Cornmeal

NONE BETTER

Mills at Mitchell, London, and Seaforth

LOOK HERE!!

Let us send you samples and quote you prices on our **Oriental Corn Flour**, made expressly for bakers' and confectioners' use, also **Hominy Grits**, and **Pearl Meal.**

Whole-Wheat Flour

A SPECIALTY.

The Ontario Oriental Flour Co., Limited,

ST. THOMAS, ONT.

NOV 10 1899



"Golden Crown" "Laurel"
"Home, Sweet Home" "Crescent"
"Golden Star" and "Fairy"

The Product of Our New Mills

are away up in quality. Ask for prices before buying.

Address,

WOOD BROS.,

Satisfaction Guaranteed. BRANTFORD, ONT

J. S. HAMILTON & CO.

Brantford and Pelee Island



MANUFACTURERS

L'Empereur...

EXTRA DRY CHAMPAGNE

Cases, 12 quarts, 24 pints. Natural fermentation in bottle cuvee 1894.

"St. Augustine"

(Registered.)

The perfect communion and invalid's wine.

"Chateau Pelee"

(Registered.)

HOCKS AND CLARETS

J. S. Hamilton & Co. Cognac

PELEE ISLAND BRANDY

The best value obtainable. Get our quotations before purchasing.

J. S. HAMILTON & CO., Brantford, Canada.

A BRIEF HISTORY OF MONTREAL'S FLOUR TRADE.

Specially written for THE CANADIAN GROCER by W. A. R.

THE flour trade of Canada is one of its most important branches of commerce, for the obvious reason that its fundamental basis is our agricultural possibilities; and that Canada is first and foremost an agricultural country cannot be denied.

The Canadian flour trade first

BECAME COMPARATIVELY IMPORTANT

in the year 1852, when statistics show that 38,000 bbls. of flour, and 32,000 cwt. of biscuits were exported to Europe. At this a thing of the future; but in 1821 the first sod of the Lachine canal was turned, and this event marked a new and important era in the annals of the flour trade. The canal completed made available a water-power estimated at 4,500,000 horse-power. It did more; opening up communication with the West, and soon we find in Montreal millers bringing

WHEAT DOWN FROM UPPER CANADA.

In 1846 the exports of flour to Great Britain had increased to 500,000 bbls. The

ALL THE DISPOSABLE CAPITAL

in Montreal was thus drawn to Western Canada, and invested in mills and mill sites, and a period of great prosperity appeared to have been inaugurated.

The abolition of the British corn laws, of course, made a radical alteration in this condition of affairs, and around 1847 Canadian merchants and flour dealers had a hard struggle. During the next few years matters improved, and in 1849 over 3,000,000 bushels of breadstuffs were exported from



"Canada from Ocean to Ocean." Grain Elevators at Fort William, on Lake Superior.

me the individual bakers were the great grain dealers. They bought direct from the farmers all over the country and had it milled themselves.

Mr. Robert Watson, of Montreal, was the

LARGEST BAKER OF THAT DAY.

He bought wheat in the St. Hyacinthe district, at Longueuil, Boucherville, Varennes and elsewhere, and had it ground at the mills at Point St. Charles, Back River or Lachine.

Ontario wheat was still, to a large extent, duty upon Canadian flour imported into Britain was subsequently reduced to a nominal figure, and the aggregate duty of 4s., by way of Canada, being much lower than upon direct imports from the States, the wheat of the whole Lake Ontario basin intended for export to England was ground into flour in Canada, and exported from Montreal, the defenders of this system contending that flour ground in Canada was manufactured in Canada, no matter what its origin, and that it was, therefore, entitled to the benefit of the preferential tariff.

Montreal, as against 968,605 in 1848.

THE SHIPPING OF FLOUR AND GRAIN

from Ontario to Eastern Canada, and thence via Montreal to Europe, increased steadily meanwhile. In 1851, the first Ogilvie mill was built at Jacques Cartier, near Quebec, another being subsequently erected on the Lachine canal.

In 1862, the same firm built the Glenora mills on the same waterway, and commenced making strong flour on a large scale. Mr. Ira Gould also leased water-power on

Martin Bros.

Oatmeal Millers

and Exporters of . . . Grain

MOUNT FOREST, Ontario, Canada.

The

KINGSTON MILLING COMPANY

Manufacturers of high-grade Roller Flour and Corn Meal.

Hungarian Patent. Fancy Patent.

Strong Bakers' and Family Flour.

Fine Bolted Corn Meal.

These grades are of the highest quality, and made by the latest process.

CORRESPONDENCE SOLICITED.

The Kingston Milling Company.

Ayton Mills

N. WENGER & BROS., AYTON, ONT.

MANUFACTURERS OF HIGH-GRADE

Winter Wheat Flours

BRANDS

Edelweis, High Patent

May Blossom, Family Flour

SAMPLES AND PRICES ON APPLICATION



Choice Cereal Goods

IN Barrels and Bags.

Standard Quality.

Milled from the best selected grain, upon the most approved process, and of uniform quality, our goods continue to give perfect satisfaction.

Rolled Oats, Rolled Wheat, Wheat Germs,
Pot Barley, Split Peas, Graham Flour,
Granulated Wheat, Cornmeal,
Buckwheat Flour, Barley, etc.

Everything in the Cereal Line.
Write us for prices.

THE IRELAND NATIONAL FOOD CO., LIMITED

TORONTO, CANADA

MILLERS AND MANUFACTURERS OF

HIGH-GRADE BREAKFAST CEREAL FOODS.

OPERATING one of the largest and most complete Breakfast Cereal Food Mills in the Dominion.

the same canal in the same year for his mills.

The wheat for these establishments was first brought from Morrisburg, Edwardsburg, and other places as far west as Kingston. After a time, supplies from this district

BEGAN TO DETERIORATE

in quality and quantity, and so fresh fields had to be sought. Western Ontario was tried with success, and the construction of the Buffalo and Lake Huron railway and the extension of the Grand Trunk opened up new stores of agricultural wealth.

During the forties, the fertile valleys of the Richelieu had produced grain of the richest quality and quantity sufficient to meet the demand, but the soil got worn out in time, and the move was made westward, and ever westward, as everyone knows.

Meantime, Canadian flour had not

SECURED A PROMINENT PLACE

in the Old Country markets. The Hungarian article was considered superior in quality, while it was lower in price.

With the enterprise for which he is justly famous, the Canadian flour king, W. W. Ogilvie, wanted to know the reason of this, and he took the best possible steps to find out by going on a personal tour of investigation himself to Hungary. He returned after a year's absence, prepared to utilize the experience he had acquired. An immediate result of his trip was that the

OLD FASHIONED SYSTEM OF MILLING

was superseded, and the roller mills system, which was already in vogue at Minneapolis, generally introduced in Canada.

Thirty-five years ago, the flour market of Montreal was probably the largest market on the whole continent, with the exception of that of New York. The whole of the Eastern country, the Lower Provinces, Gaspe, and the Halifax and St. John districts were tributary to Montreal. Merchants came thence to the metropolis to make their purchases, and the amount of business done in this particular line was enormous.

The opening of the Intercolonial railway changed all this, and what Montreal flour merchants had fondly looked forward to as a means of enlarging and extending their trade actually proved the contrary. The system of granting through rates from milling points to destinations

CARRIED THE TRADE PAST MONTREAL,

and it naturally became impracticable to bring Ontario flour there for reshipment with any prospect of realizing a profit.

Eastern buyers have as a consequence dealt with the mills direct ever since, and the Montreal flour trade has dwindled to a local business, except in cases where the Montreal merchant purchases for his customer and ships direct.

The year 1875 saw the most important move in the history of the Canadian flour trade. MR. W. W. OGILVIE was again a prominent character in this connection. He took a trip to Manitoba, and spent a long time traveling from place to place in that practically unsettled country. He saw then that Manitoba was bound to be a great wheat-producing region, and when the C.P.R. had been built the Ogilvies were the first to use Manitoba wheat, and at the present day they are the largest consumers of it, the other large concern being the Lake of the Woods Milling Company.

Hard Manitoba or No. 1 hard, beyond doubt makes the

BEST FLOUR IN THE WORLD

and our system of milling is not surpassed in the world.

At the present time, Canada, in the person of W. W. Ogilvie, possessss the largest individual miller in the world, and his total output will shortly be increased, when the mill and elevator which he is erecting at Fort William is completed. This, the latest establishment under his control, will have a daily capacity of 2,000 bbls. of flour.

The opening of the Soulanges Canal this fall marks

ANOTHER EPOCH

in the history of the Canadian grain and flour trade. It will give a continuous 14-foot channel from Montreal to Lake Superior, and, of course, will have an enormous influence on inland traffic, which is so closely related to the flour trade.

It is interesting in this connection to contrast the comparatively

MODERATE FORWARDING RATES

of to day with those of 20 or 30 years ago. The old rate of 6½c. per bushel on grain from Kingston to Montreal has been reduced to 2½c., and about 6½c. is the present rate from Duluth or Port Arthur. There is also a demand for improved facilities for handling grain and flour at Montreal. To handle this freight to

THE BEST ADVANTAGE

the ocean vessel should be brought into direct communication with the warehouse, and it is expected that when the new harbor works are completed that this much-desired end will be attained. If storehouses for the reception of freight can be placed at the river side the considerable cost of floating it, now amounting to ¾c. per bushel on grain, could be avoided.

ANCHOR BRAND FLOURS.

Manitoba wheat makes the best of flour, so there is good reason for the reputation that has been obtained and maintained by the "Anchor" brand flours, made by Leitch Bros., millers, Oak Lake, Man. Leitch Bros. have good reason for claiming their flour to be of the highest quality, and well deserve the export trade they have been enabled to reach. Their business is bound to develop as the reputation of flour made from Manitoba wheat grows in various parts of the globe. Leitch Bros. offer to quote their flour delivered in any part of any country.

STANDARD FLOUR AND CORN MEAL.

Every flour dealer should keep stocked, with grades of flour of the best quality for both fancy and general baking purposes. To do this he should keep in touch with a firm of millers that he can thoroughly depend on. Such a company is the Kingston Milling Co., manufacturers of Hungarian and fancy patents, strong bakers' and family flour, and fine bolted cornmeal. These are all made by the latest process, hence are of standard quality.

GOOD CANADIAN FLOURS.

Anyone might readily believe that the "Heather" and "Acadia" brands of flour, which are made at the Aberdeen mills in Glencoe, are Scotch brands, but they are not. The Glencoe they come from is in Ontario, and they are made of the best Manitoba and Ontario wheat, so they are even more Canadian than their name is Scotch. They are excellent flours, and are made especially for household purposes. Samples and prices can be had on application.

THE AYTON MILLS FLOUR.

A firm that is always worth writing to when orders for high-grade flour are being placed is N. Wenger & Bros., proprietors of the Ayton Mills, Ayton, Ont. This firm make two brands: "Edelweis," a high patent flour, and "May Blossom," a family flour, and are willing to send samples and prices to the trade at any time.

WHOLE WHEAT FLOUR.

The popularity to which whole wheat bread has attained in Canada makes it expedient that every grocer should carry a stock of first-class whole wheat flour. A specialty of this flour is made by The Oriental Flour Co., Limited, St. Thomas, Ont., which firm also makes "Oriental" corn flour, hominy grits and pearl meal. The "Oriental" corn flour is made expressly for bakers' and confectioners' use. Samples of any of these can be had on application.

The O'Neail Roller Mills

Just Remodelled to the

Complete Rotary Sieve System

Work completed in October, 1899.

O'NEAIL-DAVIDSON CO.

Millers of Ontario and Manitoba Wheats for Domestic and Export Trade.

Your correspondence is respectfully solicited.

PARIS, Ont.

ARCHDALE WILSON & CO.

WHOLESALE DRUGGISTS ✲ **Hamilton.**

IMPORTERS OF DRUGS AND CHEMICALS.

Manufacturers of and dealers in

PATENT MEDICINES.

Corn Brooms

BROOMS

"Rose"
"Pansy"
"Thistle"
"Maple Leaf"
"Shamrock"
"Daisy"
"Tulip"
and
"Good Luck"

STANDARD BRANDS

"GEM"
"WIRE"
"SNOW"
"CORKER"
"HEARTH"
"LA BELLE"
"BARBERS'"
"TRAVELLER"

Wood, Bone, Nickel, Silver and Plush Handles.
Large Variety. Low Prices.

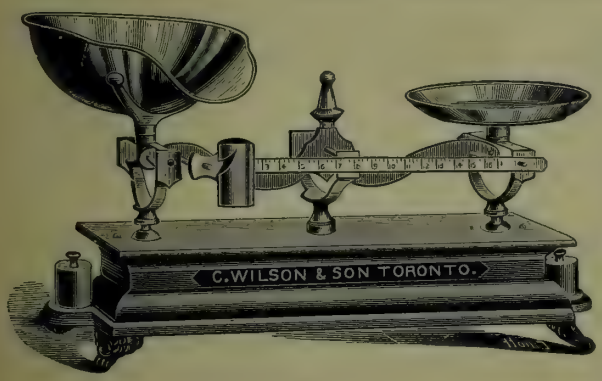
Always reliable and as represented.

WHISKS

WHISKS

The H. A. Nelson & Sons Co., Limited
59 to 63 St. Peter Street
MONTREAL
Toronto Sample Room:
56 and 58 Front St. West

Corn Whisks



WILSON TEA SCALE.

Scales with Agate and Diamond Steel Bearings.

100 STYLES TO CHOOSE FROM.

Fancy Tea Scales, Grocer and Butcher Scales,
Money-Weight Scales, Hay and Coal Scales.

LARGE CATALOGUE FREE.

Received highest prize at World's Fair Chicago, and 32 first prizes at Canadian Fairs.

C. WILSON & SON, 69 Esplanade Street East, **Toronto, Canada.**



SOUTHWELL'S

Orange Marmalade
Pure Fruit Jams
Pure Fruit Jellies

ARE ALL SOUND, HONEST GOODS.

It will pay you to handle

SOUTHWELL'S

FRANK MAGOR & CO., 16 St John Street, MONTREAL.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

W. H. SEYLER & CO.

118 King St. East, **TORONTO**

Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

"BEANS"

Write us for quotations on Carloads or less, Hand-picked and Prime Beans. **THE QUALITY** of the **'99 CROP** is the **CHOICEST** in years. . . .

MOORE & STEVENS - Chatham, Ont.

The Grocer's . . Manual

850 pages; $1.50, mail free. A Book on Store Work, Branch Management, and certain neglected points; with History, Source and Nature of Every Article Stocked by Grocers, Oilmen, Chandlers, Fruiterers, Confectioners, etc. Full particulars and specimen page free.

J. T. LAW, Publisher,
2 Salisbury Street, LIVERPOOL, ENG.

R. CAMPBELL'S SONS ESTABLISHED 1852.

: : MANUFACTURERS OF : :

ROCKINGHAM AND YELLOW-WARE.
ART TILES FOR STOVE DECORATIONS.
ALL KINDS OF STONE AND BRISTOL WARE.
WHITE-LINED YELLOW-WARE A SPECIALTY.

Stove . . . Fire Brick

96 to 118 South Locke St., HAMILTON, ONT.

ESTABLISHED 1854

JOHN MACKAY

Manufacturer of

FLOUR, POT and PEARL BARLEY, SPLIT PEAS, etc.

CHOP of ALL KINDS by the CAR.

BOWMANVILLE, ONTARIO.

REGISTERED LEITCH ANCHOR BRAND OAK LAKE TRADE MARK

HELP YOURSELF

and please your customers by supplying them with

ANCHOR BRAND FLOURS

the highest quality of

manufactured in Canada.

PRICES quoted delivered anywhere on earth.

Leitch Brothers

MILLERS

OAK LAKE - - MANITOBA.

THE ART OF WINDOW DRESSING.

Contributions by Experts and Critics.

Summer Window Displays. The oftener a grocery window display can be changed the better, particularly during the summer months, as flies and dust are so plentiful that frequent changing of the display is absolutely necessary if the window is to be kept inviting, and not allowed to become uninviting.

It also follows that the more frequently a window has to be changed the more necessary is it that it should be done with as much expedition as possible. It is, therefore, necessary that during the summer months the goods placed in the window shall be not only seasonable, but in character and quantity such as can be quickly removed.

Condiments, picnic supplies, bottles of fruit, syrups, etc., are all lines of a nature desirable for such purposes, and by the exercise of a little taste can be made into nice displays, particularly by the aid of a few neat price tickets and a seasonable picture or two.

"I do not," said a well-known grocer a few days ago, "take much trouble with my windows during the hot, summer months. That is, I do not spend much time over them. I keep them neat, attractive and supplied with seasonable goods. But I do not believe in having more goods in the window than a boy can remove in a few minutes."

Canned Goods. In the display of canned goods, either one of two objects must be aimed at—to create the impression of quality or of cheapness. If a transient trade is sought, a simple display is made by taking three, four or more cases of one kind of goods (salmon, for instance) and making a pile of them in the centre of the window space. In making such a pile, though, care should be taken not to bruise or dinge the cans. It is not necessary to have any design to follow. A pile that looks carelessly thrown together is just as striking as a neat, carefully arranged one. A card stating that these goods are "Our Special This Week; Only —c." would complete such a window. If, on the other hand, it is desired to impress one's regular patrons with the quality of one's goods, it would be well to follow another style of display. A good window could be dressed with the help of a stand with about four steps, each about a foot high. On the bottom step might be shown a line of the cheapest and poorest goods of the kind that could be had. On the second and third, ordinary brands might be placed. The top should be devoted entirely to the best brand that could be secured. The price of each brand should be shown. Accompanying the price card of the best goods should be placed a note such as "These goods are dearer than those below, but they are more than worth the difference. They are the best money can buy."

A Display of Provisions. There is scarcely any window display which can have greater attractiveness and utility combined than one made up of cured meats.

I came to this conclusion the other day when looking at a display in the window of a well-known pork and provision firm.

In the front of the window were three rows of canned goods. Each tin was laid end to end. Two of the rows were laid side by side, while the third was resting on the centre of the two. Back of these were similarly ranged three rows of smoked rolled bacon, resting on a bed of clean straw. Next in the rear came tins of canned meat, promiscuously scattered about, while the background was formed of nice, tempting breakfast bacon, standing on end and inclining slightly towards the store.

A Run on Sugar. Many grocers handle such an immense quantity of sugar about Christmas time that a telling display of this sweet could be made at that season. A table from 30 to 36 inches high, strong enough to hold a barrel full or half full of sugar might be arranged at the back of the window, with the barrel on top of it, very close to the bottom of one of the barrel staves, a hole could be bored large enough to let the sugar run. How large it should be would be determined by the business that is done in sugar. A small tin tube could be inserted in the hole so as to carry the run of sugar to a point over the centre of a large drawer or bin to hold it. The higher the fall of sugar the better. The bin should be made to reach from the window front to the back, and so wide that it would allow a large pile of sugar before the latter would run over. An offer might be made to sell all sugar running through the spout in a day, or an afternoon, or in several of them, at a pound or so more than usual for a dollar. This would increase sales, and would give customers an idea of one's sugar business. If the trade would take it, two barrels with the spouts meeting over the same pile would be more effective than one barrel. A display such as this would be useful at any season, but especially so about Christmas. It would then be advisable to decorate the barrels, the window sides, etc., with evergreens. The display might be varied by having the table, barrels, etc., hidden behind a black curtain, and having the funnel (painted black, if possible) protruding through the curtains about four inches. The sugar might run into a bin the width of the window and deep enough to hold it.

A Tea Window. An attractive method of displaying tea was not long since employed by a Toronto retailer. Out of canned goods he made three low-backed armchairs—one large one and two small ones. The two smaller ones were brought close to the plate glass window. The larger one was placed a foot or two to the rear. The seat of the chair was cushioned with a layer of tea. If I remember rightly, two of the "cushions" were black and the third green tea. At any rate, it would improve the attractiveness of the display to employ different colors of tea in making the "cushions." In the construction of a display of this kind, packages of tea, it seems to me, might be used for building the framework of the "chairs." But, of course, that is all a matter of taste. At any rate, a few packages of tea formed into a pyramid, tower, etc., would tend to improve the display, while one or two pictures of tea garden scenes placed in a good position in the window would add to its attractive properties. Price tickets, too, should not be forgotten.

Display Stands. There has been an improvement of late in the manner in which display stands are made use of both in grocery stores and in their windows. The introduction of patent display stands has undoubtedly helped to bring this about, as they have proved a great aid to the ingenuity of the window dresser. The uses to which the patent adjustable stand can be put are many. In a large window it can be used to a great advantage. For a smaller window a good stand can be cheaply built by any cabinet-maker. I saw an excellent one the other day. It stood about three feet high, and had six steps, each six inches higher than the one below it. The top step was about a

foot long, and formed a quarter circle. The bottom step was of the same shape, but not more than three times as long. They were all about four inches deep. When this stand was covered with pink crepe tissue, and a display of pickles, chow-chows and jams made on it, the effect was striking. Two stands similar to this, or with the steps forming right angles, would make a good showing if placed at the two inside corners of a window open only at the front. A simple stand is made by arranging a big packing box at the back of the window, and by placing smaller sizes so as to form steps between it and the window. This, however, is a bulky stand, and care should be taken to relieve its bigness by some fancy covering such as crepe tissue.

A Prize Window.

Some weeks ago, THE CANADIAN GROCER printed a cut purporting to show the window display with which M. Des Brisay & Co., Nelson, B.C., took the first prize on Dominion Day. It turns out that the photograph from which the cut was made only showed one of the firm's ordinary displays, and not the prize window. The accompanying cut shows the prize window. The window was decorated by T. J. McCammon, who, in reply to a letter from THE CANADIAN GROCER asking how the window was dressed, writes as follows:

"Our window is 18 feet long and 8 feet wide, with plate-glass front. In the background, as you will see from photo. sent, there are six pillars. These pillars are built with boxes of soda biscuits, nine in height, and draped between with fancy red, white and blue rope, each pillar entwined with same. (This made a very pretty background, the colors standing out so prominently, giving a nice effect.) The bottom of the window is covered with red, white and blue bunting. Three steps, as you will see, leading down from each pillar towards the glass in front, are entirely covered with small Union Jack flags, and trimmed with small fancy bottles and packages, confining them to one or two lines of goods. Between each and every pillar mounds of fancy goods are neatly arranged on cork dust. Along the entire front, close to the glass, the word "Welcome" is arranged in fancy letters made from oranges and framed entirely with lemons. This could easily be read from across the street, it stood out so prominently. Small, bright goods in bottles, cans and packages are neatly arranged flat on the bottom of the window, where space would allow, completed by draping with fancy rope from the two extreme pillars to the two small pillars close to the glass in front. The small pillars were entwined with fancy red, white and blue rope. The whole window presented a blazing mass of bright colors, together with goods artistically arranged, and attracted the attention of not only the passers-by, but also the judges, who awarded the firm first prize for the best decorated window."



A PRIZE GROCERY WINDOW.

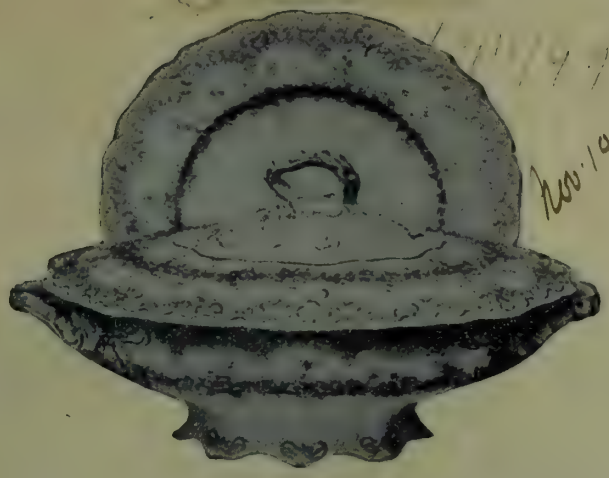
Where the Skill Comes in.

It is not necessary to have the most startling window, to show the newest goods, or to have price-tickets showing better values than anyone else to draw attention to one's store through the window. To create the impression that a big stock is carried is to materially assist sales. Therefore, a big stock of flour bags piled in such a manner as to attract attention should prove a winner of custom. The skill comes in when the window-dresser goes to work to make the display one that will not be passed unnoticed. To pile them on top of each other in flat rows, filling most of the win-

High-Grade English Earthenware.

Wood & Son,
Burslem,
England.

ALSO MAKERS OF....
White Granite



E. W. KLOTZ,
24 & 26
Wellington St.
West,
Toronto.

Sole Agent for Canada.

No stock carried.

Goods shipped and billed direct from maker to buyer at factory prices.
Better conditions are impossible.

1900 Import Season 1900

FOR

FANCY CHINA and GLASS OPENS FEBRUARY 1st.,

when samples will be on show from leading makers of:

German China, Austrian Glass, English Jardinieres,
Royal Vienna China in rich decorations.
Hungarian plain lead Glass Stemware for hotels and restaurants.
French Fireproof China and Cut Glass Tableware.
Bohemian Water Sets a specialty.

Import Orders only solicited for above Foreign Goods, which will be specially imported to suit individual requirements, landed at Montreal or Toronto, freight and duty paid.

If you are a cash buyer call on me, it will pay you. The Import Season is short and early orders ensure timely delivery.

E. W. Klotz,

MANUFACTURERS' AGENT AND IMPORTER,

24 & 26 Wellington St. West, - TORONTO.

dow, might attract some attention. How much more striking would it be, however, to stand them on their sides or ends so as to form a platform with steps leading to the back, or to put a barrel in the centre or in one corner, and pile the bags on end so as to lean against it, putting enough of them at the bottom to completely hide the barrel, and to make a pyramid by piling more of the bags on top of it.

Package goods, such as breakfast foods, or starches, or teas, make a common, unattractive display when placed in the window in a small pile or two on the floor. But these goods can be made into striking displays by a skilful trimmer. A display in a Toronto store which attracted considerable attention recently was made by forming an archway of breakfast food packages. There was no support to the archway that could be seen from the outside, but the space between the tops of the packages caused by the curve of the arch was filled with a smaller-sized package. This archway was placed about two feet from the back of the window. In front of it was a pyramidal pile of packages, at either side of which a hollow pillar fully four feet high was made by standing the packages on top of each other in a small circle. There is no end to the variety of displays that can be made out of package goods. And though it takes skill to make really good displays, such skill is well repaid by the results obtained by making up good windows.

A Boot and Shoe Display. One of the window dressing hits of the season was made by a shrewd boot and shoe dealer on Yonge street, Toronto. His window is a small one, not over three feet deep and four feet wide. The back of it is a mirror; the inside is finished with old gold felt. Plate glass gives a view from the other side and the front of the small display made within. On the floor of the window, covered with felt similar to that on the wall, were arranged seven pairs of boots. In the foreground, a pair of stout walking boots with rubber soles were so arranged to show the sole of one boot and the upper of its mate. Beside them, a card about 8 x 6 in. bore the statement: "These soles don't slip on the slippery banana peel." Instead of writing the word "banana," a space had been cut out of the cardboard of sufficient size to hang a banana by small ribbons. The same idea was carried out with the other six pairs of shoes. The cards were: "'Lettuce' show you these boots at $5"; "A 'pear' of these elegant shoes for $3.50"; "'Beet' these for $4—impossible!"; "A 'peach' of a shoe, $4 for two"; "No 'corns' where these boots are worn—$3.50"; "We'd like to 'cabbage' your order for these boots for $5." The cut showing this window is reproduced for the benefit of general merchants in the hope that they may get some ideas from it.



A BOOT AND SHOE DISPLAY.

Grocery Windows in A Small City. I had occasion the other day to visit a Western Ontario city that boasts over 10,000 inhabitants. After my business was over I had an hour or two to look around the business section of the town, so I started to have a look at the window displays shown in the various stores. The dry goods store windows were, I think, the most interesting. The stationery and hardware stores also made excellent displays. But, though I saw, and in most cases examined, every window devoted to groceries, I cannot say that, apart from a couple, there was a grocery window that might entice one within the store. Most of the displays were made up of staple articles, without any attempt at artistic effects. In most cases, the windows were of good shape for good displays, and, if as much, or half as much, time were taken with them as must have been taken with the dry goods windows, excellent results could have been obtained.

CEYLON AND INDIAN

MACHINE-MADE

TEAS

The best that money can buy. No better can be found anywhere in the wide, wide world. They are PURE teas, UNADULTERATED, CLEANLY, and MACHINE-MADE.

They have the largest sale of any, a sure indication of their sterling worth and popularity.

They are popular with the public, so, profitable for the grocer.

REMARKS ON SOME STORE WINDOWS.

I SAW a very pretty window the other day. Bay-leaves profusely scattered took the place of paper, oilcloth or other covering for the sill. Two large globes stood in the centre, one filled with nutmegs, the other with all-pickling spice; and around these were ranged smaller jars containing different kinds of spices. Long rolls of cinnamon and cassia, tastefully tied with colored ribbons, presented a striking appearance, hung, as they were, above jars of preserved fruits which lit up the whole window. There was a moderateness about the display which bespoke genuineness and good quality. The proprietor had not tried to exhibit all his goods at once, and thereby make his window look like a combination between an impromptu barricade and an old lady's kitchen pantry in house-cleaning time.

Another window that pleased me much was gotten up in a totally different style. What attracted my notice at a distance was the good glass of which the window itself was formed, and I walked across the street to view its contents more closely. Fresh fruit—peaches, pears and grapes—set out on half a dozen high glass dishes looked exceedingly tempting. Muskmelons filled one side, while boxes of candies with their bright yellow covers decorated the other. A richness was added to the general effect by a couple of metal trays full of the very best cream candies, which sparkled among the fruit. I wondered at first why it was that I liked that window better than some others of the same kind, and the thought struck me that it was because of the glass dishes. The floor of a window is presumably clean, nevertheless, I would prefer to eat fruit off a glass dish; and I did not feel afraid that what I saw constituted the entire stock.

Are you fond of good pictures? If not, you probably do not appreciate the value of them in setting out a window. One good engraving is far more attractive than several flaring advertisements for soap or tea companies. True, people can see these across the street, but the only thought that strikes one is "Grocery store," and there the matter ends. Quite otherwise when someone comes home and says: "I was just looking at that picture in Mr. Jones'. A striking one, isn't it? By the way, he has some very fine grapes there." I hold myself a patriotic citizen of the British Empire, but I must confess that my enthusiasm is not roused by a cheaply-framed likeness of Her Majesty, with a legend in one corner to the effect that such and such an article is patronized by all the world. A good picture is never out of place in a window, no matter what the line of goods to be displayed, and the majority of people will stop to look at one, which is all the more noticeable from the fact that it is not in an artist's gallery. But, remember, if you have one, have a good one!

In this connection, and at the risk of being considered a crank, I would like to offer one or two remarks by way of friendly criticism. "One line of goods at a time" is a safe motto, but, like every other motto, must not be abused, and a whole window full of soap packages does not always tempt one to enter the store in search of fruit. Unless the paper covering is exceedingly clean and the colors somewhat striking, there is apt to be a staleness about the display which discourages the would-be purchaser.

Again, boxes of broken biscuits don't look inviting, notwithstanding that the price be extraordinarily small, the mind immediately reverts to empty ginger ale bottles, can-openers, and other appurtenances of the homecoming picnic basket.

A window where peanuts form the principal part of the dressing material suggests that the Exhibition visitors had not patronized the "stand" very well, and that in consequence the merchant's stock had accumulated.

Nothing except absolute uncleanliness creates a worse impression than the sight of something fallen over and not replaced. The inference is not that you are too busy to attend to such matters, but——well, that it does not make much difference, anyway.

A mistake not so common as some others is to have a show-window looking bare and empty. The man who stuffs his too full has, at least, the satisfaction of having decorated it himself, instead of being under an obligation to the flies.

But I must stop my faultfinding and be more contented. A noticeable and, at the same time, an attractive material for decorative purposes is coffee. The effect of a display can be varied by presenting the article in many forms and stages. For instance, the floor may be strewn with the unground seed. Sacks of green coffee, as it was originally packed, are an interesting sight, and add a suggestion of plenty and reliability. Tins can always be arranged prettily, and one or two plants will brighten the general appearance.

Cereals also may be utilized to good advantage; and I have seen very satisfactory results along this line. Grains of various hues, neatly arranged either in dishes or jars, and supplemented with packages of breakfast food, or the like, make as nice a display as any.

It is admittedly open to question whether it is wise for a grocer to put forward an article like tobacco in place of other goods, and it is a subject which each much settle for himself; but there is no doubt that particularly pretty decorations are possible with tobacconist supplies of all kinds. CRITIC.

MAKE YOUR OWN SIGNS.

Most retail merchants do not realize how easy it is to acquire considerable skill in the art of making attractive card signs for placing on their counters and in their windows. With a proper outfit, which costs but a very little money, the average clerk can learn in an hour's time enough about this sort of work to render the services of a professional sign painter entirely unnecessary. That attractive little card signs, often changed and ingeniously placed, are most excellent advertisements, and add much to the prosperity of the merchant using them, is self-evident.



The instruments necessary for the making of these store guide posts are pens, brushes, inks and bristol board. But all these have to be of a special kind made purposely for this kind of work. Most general merchants do not know where to buy them, and even if they did they would have to send to many different places for them, and pay separately for them much more than that for which it is possible to sell them when all are collected into an outfit.

This work has been done by the Spatula Publishing Co., 6 Oliver street, Boston, whose object was to get together an outfit for this work that should contain everything necessary for the making of a large variety of store-card signs, and which should not cost the retailer, as a whole, including the faintly ruled bristol board, delivered anywhere in the United States, more than $2.50.

This is the only outfit of this kind that has been offered to the trade, and its usefulness will quickly be demonstrated to anyone who purchases it. The outfit is enumerated and illustrated in their advertisement.



We never weary singing the praises of

Keen's Mustard

Its reputation of one hundred and fifty seven years has been made

On Quality.

ALL GOOD GROCERS SHOULD SELL

THE "MATCHLESS" TUB AND WRINGER STAND



It holds both the tubs and the wringer steady. They last a lifetime, being made of hardwood.



Can be used as a clothes drier.



Takes up little room when not in use.

WRITE DIRECT to the manufacturers for prices:

The Latest, Cheapest and Strongest Made.

J. H. CONNOR & SON

Manufacturers.

OTTAWA, CAN.



Heinz Sweet Pickles are preserved with granulated sugar and spices.

There are 57 varieties of Heinz Pickles and Pure Food Products.

Canadian Agents:

H. P. Eckardt & Co., Toronto.

Hudon, Hebert & Cie., Montreal.

Rowntree's

Rowntree & Co., Limited, of York, England, desire to call the attention of the Canadian trade to their well-known preparations, viz.:

Rowntree's ELECT Lemonade

A new Lemonade (in essence), of great purity and delicate flavour. This deliciously refreshing beverage for the hot season has attained immediate popularity in the Old Country, not only because of its superior qualities, but by reason of its great economy in use.

Rowntree's ELECT Cocoa

A delicious, highly-nourishing, and thoroughly digestible Cocoa, so economical in use that 120 breakfast cups can be filled from a 1-lb. tin.

ROWNTREE'S CHOCOLATES AND CONFECTIONERY.

Of world-wide fame for delicacy of make. Chocolate creams of all varieties. Rowntree & Co., Limited, are the largest manufacturers of Gum Confectionery in the world, their large Yorkshire Factories employing over 1,500 hands.

Agent for Canada — **CHAS. GYDE,**

20 St. Francois Xavier Street, MONTREAL.

SELL ONLY THE BEST!

In Competition with the World we have received the

Highest Awards Made. . .

These substantiate our claim that : : : : :

Colman's Mustard

IS THE BEST IN THE WORLD



"Standard Goods are Best to Handle"

When you lower the grade you are sure to lose trade—please remember that. It is only the good articles that are imitated. And imitation is the sincerest form of flattery.

Windsor Salt set the standard for highest quality years ago—that standard "as pure as Windsor Salt" signifies the best there is in Salt.

The purity, whiteness, dryness of Windsor Salt is almost proverbial. The Vacuum process is used in making it—the safest process that science knows. "Standard goods are the best to handle"—ask your wholesaler for

Windsor Salt

THE WINDSOR SALT CO., Limited,
Windsor, Ont.

THE ADVERTISING ARENA.

SOMEONE in your line will advertise to your consumers. In sell-defence you must advertise to keep if not to increase your trade. — Advertising Experience.

Advertising introduces you to many people. It depends on your ability and honesty to make the most of such a wide acquaintance.—Mail Order Journal.

Build an ad. up in the way it should go, and when it gets into the printer's hands see that it does not depart from it.—Art of Advertising.

The first step in advertising is to get a good article to advertise, something which good business judgment dictates the public wants and will buy.—Ladies' Home Journal.

A man may have so little "schooling" that he is hardly able to use good grammar and still be able to write advertising matter that brings wonderful results.—Bates.

The advertiser should understand the habits of his possible customers as well as what mediums they are reading. He should know how they buy their goods and what are their tastes.—Advertising Experience.

One large advertisement in one paper is better than four small announcements occupying the same space in the aggregate in four papers.

Set aside a share of your profits for the year past for advertising your business during the coming one, and spend that sum in pushing for more trade.—Shoe Trade Journal.

There is nothing magical about advertising. It is one of the tools of trade, just as a chisel is a tool of carpentry. The man who handles the chisel properly can do many useful things with it. If he is careless and awkward, he is likely to cut himself.—C. A. Bates.

Advertising should be planned out on the presumption that it is going to be permanent —a necessary and invaluable part of the business. Too many men think of it as something apart from the business—a sort of galvanic battery, to be applied at the discretion of the advertiser.—Art in Advertising.

His Partner—These goods don't sell at all. Haven't had two calls for them in a month.

Furniture Man—Mention them specially in our next advertisement, and refer to the "unprecedented demand."—Puck.

You wouldn't expect to plant a seed, never go near it again, and expect it to bear fruit. Yet, that's the way a great many people do advertising—simply put in the first copy that comes to them, run it week after week without change, and expect it to accomplish more than all their salesmen. Advertising properly done, will work wonders in a business-bringing way, but, like a growing plant, it requires careful attention.—The Wheel.

The other evening, a horse dropped dead on Wabash avenue, not far from the Coliseum. He fell with his back towards the car tracks. Then a theatrical billposter came along. When he had departed, a flaring handbill on the prostrate horse's back told the passengers in the cable cars of a coming attraction at a downtown theatre.—Chicago (Ill.) Daily News.

The art of publicity involves a great variety of serious studies—the study of human nature, of local conditions, of types and "display," of mediums and methods. No one can master the art at a sitting, and yet advertisements are written while the press waits, and good money is paid out for the printing—and advertising is voted foolishness because the expenditure is not immediately returned with profit.—Keystone.

This is the age of the world when the shrewdest business intellects are being devoted to schemes for attracting the attention of the public, and the appearance is that the pinnacle of advertising ingenuity has been attained. But, while no one is competent to say positively whether such is or is not the case, we are inclined to believe that the full measure of advertising success has not yet been reached. In fact, we do not believe that the greatest success for the least expenditure will be achieved until intricate campaigns have given way to the utmost simplicity, and advertisers merely talk to the people, instead of trying to make as much noise as possible.

The following wordings of advertisements were recently reproduced in Printer's Ink:

Assortment complete, quality best, styles eminent, finish perfect. Deficient in but one detail—prices. Those lack half and much more than half.

There's a tempting bargain on every shelf, an eye pleasing article on every counter, a delightful something in every showcase.

We never resort to statements like this: A $10 suit for $3.49. No, no; none of that for us. If we show a suit for $7.50, $10, $15 or $18 that suit is worth the price, and a little more.

Whether you are a novice or a connoisseur, you may buy here with a feeling of perfect safety. No misrepresentation, no adulteration, no substitution and no excessive prices tolerated.

Buy one of our shirts—take it home—try it on—if any fault, real or fancied, bring it here and we'll buy it back. Safe and sure, isn't it? Haven't been asked to buy many back yet, though.

A LOWER PROVINCE CANDY COMPANY.

F. C. Colwell Candy Co., Limited, of St. John, N.B., have been newly reorganized, with Mr. James R. Woodburn as President. Mr. Woodburn is one of the oldest and most successful candymen in the Lower Provinces. The company is putting in the the latest and best equipment in way of machinery that can be obtained for the manufacture of all kinds of confectionery, from the ordinary mixtures to the finest grades of chocolates, creams, etc., which, when fully completed, will enable it to compete successfully with all competitors.

PATENT MEDICINES FOR GROCERS.

One of the most enterprising wholesale drug houses in Canada to-day is that of Archdale Wilson & Co., Hamilton. When readers of THE CANADIAN GROCER require drugs, patent medicines, or anything in the way of drug sundries, they will do well to get quotations from Archdale Wilson & Co.

FROM CREDIT TO CASH.

A merchant who adopted the strictly cash system of retailing gives, according to an exchange, the following as the proper method of doing so:

Name the day on which you will make the change from credit to cash basis.

Advertise fully and frankly your reasons for so doing, showing in your ad. how it will benefit all your customers.

Acquaint your employes thoroughly with the merits of a cash business, so they can intelligently talk of it to your customers. Get your store people enthusiastic in its favor, because enthusiasm is contagious.

Be willing to have at first a smaller margin of profit than you expect to have later, until your customers are thoroughly acquainted with the new arrangement.

Put large tickets on the goods, showing "old credit price" and "new cash price."

Put a poker in your backbone, and stick to the cash arrangement. The best trade will always be attracted by the magnet of cheaper prices, and, though your customers may leave you for a time, eventually they will return, and your credit competitor will get the "slows," who have plenty of trade to give him, but no cash.

BRITISH NAVY

BLACK CHEWING TOBACCO

FOR SALE BY ALL PROMINENT WHOLESALE DEALERS

This tobacco is a combination of **KENTUCKY** and **CANADIAN LEAF**, the **KENTUCKY** being sufficient in quantity to impart its character to the entire plug, thereby giving a better flavor and chew than can be found in any purely Canadian goods. **Order sample butt.**

BRITISH NAVY:

15-oz pounds,	3 x 12	-	15-lb. butts,	39c
6 to a pound,	2 x 4	-	16 "	39c
10 " "	1½ x 4	-	12 "	40c

Manufactured by

McAlpin Tobacco Co. - Toronto

Coffee...

With the return of cool weather your Coffee trade will increase. If you make Coffee one of your leaders we would thank you to try our

Java and Mocha Blend

for your best trade, and for a good, full-bodied, medium Coffee, try our

400 Blend.

These two lines have brought us many repeat orders lately. The price of the latter is **20c.**, whole or ground, but price can be shaded for large lots.

Extracts...

McLaren's Invincible Vanilla, Lemon and all other flavors are fast taking their place as the best extracts on the market.

OCEAN WAVE BAKING POWDER

Telegraph and Letter Orders are coming in more frequently this Fall than ever before, for which we thank our friends.

FULL-FLAVORED PURE SPICES

of all kinds, at right prices. Manufacturers who use large quantities and require the best goods, will profit by giving us a trial.

HAMILTON COFFEE AND SPICE CO., Limited

25 and 27 MacNab Street HAMILTON.

BRUNNER, MOND & CO.'S

CRESCENT 

BRAND

SODAS

STILL LEAD

IN

PURITY,

EXCELLENCE,

CHEAPNESS.

WINN & HOLLAND

MONTREAL

Sole Agents for Canada.

ESTABLISHED 1892 CABLE ADDRESS, "BUTTER"

RUTHERFORD, MARSHALL & CO.

68 FRONT ST. EAST,
TORONTO.

WHOLESALE

PRODUCE AND COMMISSION MERCHANTS

EXPORTERS OF
BUTTER, EGGS,
CHEESE, HONEY,
DRIED and GREEN
APPLES, POULTRY.

We buy outright, and solicit consignments of all kinds of produce.

Correspondence invited from Europe and Canada.

References—Canadian Bank of Commerce, and Mercantile Agencies.

B. H. M.

WE DO NOT BELIEVE IN ADVERTISING

that ours is the only concern able to offer nice goods—
no firm can truthfully say that; we do say, however, that

NO CROCKERY DEALER

able to pay for what he buys, should tie himself up to
one Wholesale House.

BUY THE NEWEST AND BEST THINGS TO BE HAD—

they will always pay a profit.

WE CONTROL FOR CANADA

the products of 5 of the Best Potteries in Staffordshire, and certain patterns from several others, and

YOU MUST HAVE SOME OF OUR LINES

represented in your stock, if you want to be up-to-date.

CHINA
GLASS
EARTHENWARE
LAMPS

BARNARD & HOLLAND

290 St. James Street
MONTREAL.

BUSINESS AND ITS MANAGEMENT.

STOREKEEPING ETHICS.

UNDER the title of "The Wanamaker System; Its Place in Applied Economics," John Wanamaker has published a booklet that is interesting both as a piece of advertising literature and as a discussion of the underlaying principles that have made the Wanamaker system of storekeeping the exemplar of the best storekeeping of the age. Merchants will be interested in these extracts.

Four years' experience in the retail clothing trade served to quicken the ambition, which the writer had felt still earlier in his boyhood days, to bring about less wasteful business methods. The result was the

INCEPTION OF A NEW SYSTEM—

so new as to be ridiculed as visionary, and so radical as to be thought disturbing to general business interests—yet a system which instantly justified itself to the popular judgment, and which by the test of a generation has shown itself to rest on economic laws as immutable as the laws of gravitation; a system which has proved to be capable of widest application, and which in fact has left its impress on the business of the country, wholesale as well as retail.

Important innovations had been made earlier—the evolution had begun—and in 1865, after long and careful thought, the two cardinal principles were evolved:

One price and but one price for everybody.

Returnability of goods when desired.

From these root principles others have from time to time branched out: The

STORE MUST BE A PLEASANT RESORT,

not a trap; the advertising must be carefully prepared news; visitors must be secure from importunity; employes must be trained in the new system, and in the law of courtesy; and mail orders must be filled by shoppers instructed to think only of the customer's wishes.

One price was a proclamation of the law of certainty in trade—a law of attraction as sure as that which impels the apple to the earth or the needle to the pole. As Pope had said earlier: "Certainty is the father of right and the mother of justice." But the saying had passed as a generality until the new system gave it specific application.

Returnability of goods was a revelation of a law of rhythm as unfailing as the swing of a pendulum—the pendulum must swing both ways to keep the hands in motion. Good-will had previously meant good-will towards the seller—it was part of the store,

GOOD-WILL AND FIXTURES

went together. Under the new law it was seen to be a reciprocal affair—the swing towards the store being merely the reaction of the store's swing toward the community.

If a tuning fork be sounded in a room in which there are other tuning forks, only those which have the same pitch will respond. The clear and ringing response of the people to the new system showed that it had been accurately pitched, and also illustrated the fact that there is a law of rhythm in commerce as truly as in harmony, and that popular sentiment found itself instinctively in unison with the new keynote.

In pursuance of its policy of giving the

BEST SERVICE AT LEAST COST

to those who turn to it for service, the system goes to primary sources for its supplies, and, by going there at times when the wheels of production would ordinarily be idle, it can keep them going, helping the manufacturer with what is practically an all-the-year-around market.

At the same time, it helps industry by the continuity of employment, which is as essential to the best results of human skill as it is to the best exercise of energy even in purely mechanical forms. Even a locomotive must be kept in training to do its best work.

By buying at least cost it can afford to buy largely, thus verifying the truth that "increased production stimulates industry, which, in its turn, reacts beneficially on production."

Again, the system, with its continuous display of novelties, not only educates the popular mind in the progress of invention, but fosters invention itself, giving it a market for its products and a field for their exhibition unrivalled since the days of the State Fair.

On the other hand, it diffuses the blessings of human skill among innumerable homes, to which they would otherwise be strangers.

Exchange of itself bestows no new absolute value on an article, but it does add to the market value. The system seeks to keep the exchangeable value as little above the intrinsic value (or cost of production plus cost of transportation) as will be equitable to producer and distributor.

BUYING IN BULK,

the system continues the process of economy by shipping in bulk. It was formerly taught that retail trade carries on exchanges between people of the same country only—as distinguished from international trade. The system has changed that—abolishing all boundaries but the ends of the earth.

THE SYSTEM HELPS CONSUMPTION

in the following ways:

1. By treating people courteously even before they reach the store, giving them helpful information in a form respectful to their reason.

2. By reducing prices without reducing qualities—a result not wholly due to large purchases at first hands. An important element of price is the cost of housing the goods till called for. The system minimizes this by quick distribution; by proximity to railway terminals, and by the low rental of an inexpensive building.

3. By the confidence created by the principle of returnability.

4. By cultivating the popular taste. It has popularized literature by its book-prices. It has popularized art by its book-prices. It has popularized music by putting music and musical instruments closer to the homes of the people,

5. By its club system of selling certain articles—bicycles, special publications, etc—which are thus made accessible to thousands who might not otherwise feel able to afford them.

The changes wrought by the system along intellectual, moral and material lines have been inestimable. Commercially, they permeate the whole business system of the country, and their effect is leavening. President Cannon, of the National Association of Credit Men, has declared; "The spirit which pervades the business world at the end of this nineteenth century is

LOFTIER IN TONE

than ever before in the history of the country; and," he adds, "while the spirit of competition is keener to-day than ever before, I think there is less and less malice and harsh feeling between competitors in similar trades as time goes on."

It is fair to assume that the system has had something to do with this ameliorated feeling. Certainly there is no community large enough to sustain a printing press in which the influence of the system is not reflected day by day in the advertisements. Unworthy methods have been crowded out. Trade has become more pleasant, safe and chivalrous. Production and consumption

First,
Best,
Cheapest.

Cheapest,
Because
Best.

To merchants who have sold **COW BRAND** Baking Soda it is not necessary to say a word. You know the goods and where to re-order. To others we say: The **COW BRAND** has no equal. It is of the purest quality, the package is **beautiful** and **artistic.**



It is a ready seller, and affords the merchant a good profit.

If your wholesale dealer has not called your attention to this soda, send us your address and we will send you a sample of the soda, also advertising matter.

FAC-SIMILE OF PACKAGE

JOHN DWIGHT & CO.

Manufacturers

New York. Toronto. Montreal. Hamilton. London. Kingston. Quebec. St. John.
Halifax. Winnipeg. Vancouver. St. John's, Newfoundland.

NEW ENGLAND

TOMATO RELISH



the best thing ever produced in the tomato line.

It is prepared from fresh, ripe fruit by a scientifically exact formula, using ***no artificial coloring*** whatever and adds a most delightful zest to all articles of food with which such condiments are generally used. It is particularly THE thing for use with baked beans and stewed and fried oysters.

Packed only in full-pint, screw-capped bottles of triangular shape, attractively wrapped as shown in cut. Price, $5.75 per case of 2 doz.

MRS. HOLBROOK'S

GOLDEN GERMAN SALAD

was first prepared at our factory under the personal supervision of Mrs. Holbrook, an experienced and accomplished housewife and cook.

It is NOT a salad dressing, but a RELISH in the form of a vegetable salad, whence its name, and as such it has no equal. We have never before produced any article that received such universal commendation.

Packed in handsome 18-oz. vacuum capped bottles

Price, $5.75 per case of 2 dozen.



When you buy either of these articles you get the very best that can be had.

KEPT IN STOCK BY

The Foreign Cheese and Importing Co.

No. 9 St. Peter St., Montreal.

Sole Agents for Province of Quebec.

SKILTON, FOOTE & CO.

BOSTON, MASS.

Manufacturers of Fine Table Condiments

Dec. 8/99

Good goods are the Spice of trade.

When ordering Spices please remember we are large Importers and Grinders of

Pure Cream Tartar, Bicarb. Soda, Borax, and always carry a large stock.

FRUITS

WE ARE HEADQUARTERS FOR

Valencia Raisins, Seedless Raisins, Currants, Figs,

and all kinds of Dried Fruits.

We are Agents for the best SALMON PACKER on the Coast, and are always pleased to quote prices on these or any other Goods.

WE HAVE ON HAND AT ALL TIMES:
Japans, Pingsuey,
Congous, Gunpowder,
Indian, China Greens,
Ceylon, etc., etc.
Oolongs,

and as we represent some of the largest Tea firms in the world we can quote close figures.

We sell Teas only to the wholesale trade. Samples and quotations on application.

TEAS

COFFEES

Mocha,
Java,
Ceylon,
Costa Rico,
Maracaibo,
Rio,
Santos.

Being direct and large Importers we get close prices, and GIVE OUR CUSTOMERS benefit of same.

TRY our Celebrated Club Coffee.
The purest Coffee on the Market.

No trouble to quote prices and send samples.

BAKING POWDERS

THREE BRANDS, ALL A1 QUALITY.

"World's Best"
"Union"
"Star"

QUOTATIONS ON APPLICATION.

Importers and Manufacturers.
Hand Cut, Machine Cut.
Corks of any description Cut to order.

CORKS.

S. H. Ewing & Sons.



Our Fall Importations

Arriving about 1st November.

GET OUR QUOTATIONS.

Order from us and get

SATISFACTION.

CHEESE...

Roquefort
Gorgonzola
Gruyere (Swiss)
Gruyere (American)
Edams
Pineapple
English Stiltons
Limberger

and all kinds of Canadian Cheese.

A. F. MacLAREN & CO.

Importers and Exporters of
Foreign and Domestic Cheese

Toronto and Stratford, Canada.



NOTHING

but pure fruits and sugar
used in their manufacture.

UPTON'S ORANGE MARMALADE

1-lb. Glass Jars —2 doz. in case.
7-lb. Pails —6 pails in crate.

UPTON'S PURE FRUIT JAMS . . .

RASPBERRY, STRAWBERRY, PEACH, PLUM, APRICOT, RED CURRANT, BLACK CURRANT, GOOSEBERRY, packed as follows:

1 lb. Glass Jars —2 doz. in case.
5-lb. Tin Pails —8 pails in crate.
7-lb. Wood Pails—6 " "
14-lb. " " —6 " "
30-lb. " " —6 " "

UPTON'S PURE FRUIT JELLIES . . .

RASPBERRY, STRAWBERRY, RED CURRANT, PINE APPLE, packed as follows:

1-lb. Glass Jars —2 doz. in case.
7-lb. Wood Pails—6 pails in crate.
14-lb. " " —6 " "
30-lb. " " —6 " "

HENRY WRIGHT & CO.

SELLING AGENTS,

TORONTO, CANADA.

have been brought closer together, and both have been the gainers.

It needs no argument to show that a system which increases both production and consumption must contribute to the welfare of both producer and consumer—in other words, of the entire community. As Ruskin says: "The prosperity of our neighbors in the end is our own."

If it be true to-day, as in the days of Poor Richard, that

A PENNY SAVED IS A PENNY EARNED,

it is manifest that the total savings to consumers effected by the system are in effect additions to their earnings—contributions by just so much to the aggregate wealth of the community.

Socially the gain has been no less marked; and the changes wrought are such as could not have been effected by legislation. Every home has been put in closer touch with civilization. The word "commerce" primarily meant traffic; in its secondary meaning it stands for social intercourse, fellowship. As Emerson says: "The end of friendship is a commerce the most striking and homely that can be joined."

The system has made the excessive luxuries of 30 years ago the

UNIVERSAL NECESSITIES OF TO-DAY.

In domestic life, it has been a vast labor-saver. It has largely emancipated woman from the drudgery of the needle, and it has relegated the quilting-frame to the garret along with a host of other obsolete ideas and devices.

In the matter of its announcements alone, the system has been an intellectual stimulus for the country. As Mr. Cannon has further said: "Articles, to be worth advertising to-day, must have merit, and advertising, to be remunerative, must be restricted to truthful statements."

The conclusion will be irresistible with all reasoning minds that a system which has steadily enlarged its usefulness to society throughout a generation, and proved its economic value to the commerce of the country only stands at the threshold of still larger service in the new century that lies so close at hand.

WHERE TO GET A BUSINESS TRAINING.

The young man who starts in any line of business with thorough training has at once a decided advantage over his fellows. Other things being equal, he is bound to come to the front. On this account, the advertisement of the Canada Business College is worth the consideration of the readers of THE CANADIAN GROCER. Not only should grocers give their own sons a chance to get a thorough training in bookkeeping, etc., but they should look to a reliable institution like this business college when needing a bookkeeper or stenographer.

VINEGAR MAKING IN CANADA.

THIS is the age of centralization. In almost every line of business the past year or two has witnessed some consolidation of interests.

In the vinegar business, as our readers will remember, this development was represented by the union of six of the large vinegar makers of Ontario under the style of the Wilson, Lytle, Badgerow Co., Limited, Toronto.

The result of the amalgamation of these firms has been a reduction of operating expenses. Before the union each of the five companies had its factory, with the consequent expense of rent, office staff, inland revenue officials, etc., and their travelers were over-lapping and competing for orders. Since the new factory has been started but one office staff and one Government inspector is needed, and in many ways expenses are cut down, thereby enabling them to considerably improve the quality of their product without increasing the price. Its equipment is the best, including an improved system of manufacture of their own patent by the Superintendent of their works. After the goods are manufactured they are stored in the cellars of the company till they are properly matured, and are taken out in rotation, thus guaranteeing uniform maturity. The facilities for handling in the new factory are such that all orders are filled immediately on their receipt. An instance of this occurred a few weeks ago, when a telegraph order for three and letter orders for two cars were received. These five cars, in addition to the regular business, were shipped within twenty-four hours of the receipt of the first order. The traveling staffs of the five companies in the union have been retained, but instead of competing they cover more ground, and do it more thoroughly, Canada now being covered from ocean to ocean.

The result of these improved facilities for manufacturing, selling and handling their product has been that, notwithstanding the fact that the new concern has been in business but a few months, they are already, they report, doing as big a business as the aggregate of the six companies which united.

CREELMAN BROS., GEORGETOWN.

On page 6 of this issue will be found the announcement of Creelman Bros., manufacturers of knitting machines, typewriters, etc., Georgetown, Ont.

The firm began business in 1872, and by steady application and by keeping in mind quality have built up a nice business and a Dominion-wide reputation.

The knitting machines are hand and power, and range in price from $10 to $375. The writing machines they turn out are what are known as visible writing machines, which are among the latest and most improved on the market. Another specialty of this firm is a double wheelbarrow. It is termed double because it can be used to carry a load double the weight an ordinary wheelborrow can, and yet the tax upon the man using the barrow is even less than by using the latter. The explanation of this is that there is a second wheel beneath the legs of the barrow which works automatically.



A TASTE FOR MUSIC.

"Say, Jim, w'ot's der matter wid de billy-goat?"
"He's bin an' swollered a music-box, an' I kin hear it a-playin' 'Dere's a Hot Time' in his stommick."

MAYELL & COMPANY

LARGEST

Importers and
Manufacturers of

Coffees
Spices
Mustards
Flavoring Extracts
Cream of Tartar
Baking Powders

MAYELL & COMPANY

TORONTO.

MAYELL & COMPANY

WITH

New Machinery
Most Elegant Labels
Attractive Packages

a thorough knowledge of the business, and choicest goods money can buy, are prepared to compete with any opposition in matter of prices when **qualities** are taken into consideration.

MAYELL & COMPANY,

TORONTO.

MAYELL'S

ART ROYAL BLEND

COFFEE

FULL CHOICE FLAVOR GREAT BODY

UNIVERSAL FAVORITE

PRICE MODERATE

Showing only a living profit.

SATISFACTION GUARANTEED

MAYELL & COMPANY

.... TORONTO

BOECKHS'



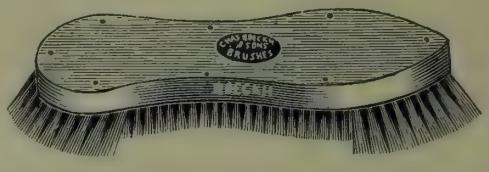
BRUSHES AND BROOMS



have stood the test for **half a century,** and have gained for themselves an enviable reputation. Nothing but the **best materials** are used in their construction, and they are made by **experienced workmen,** many of whom have been brought up in our factories, the result being . . . . . .

A BRUSH OR BROOM THAT WILL LAST.

Always keep a full line of **BOECKHS'.** They **outsell** all others. Write for catalogue and price list.



BOECKH BROS. and COMPANY

80 York Street, **TORONTO, ONT.**

USEFUL for many purposes and always ready for use.

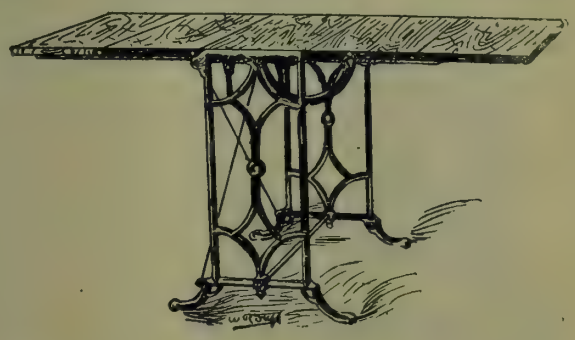
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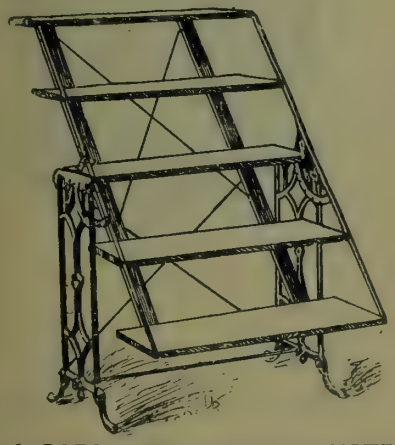
DISPLAY YOUR HOLIDAY GOODS

ON

Boeckhs' Adjustable Display Tables

Show your goods to the people and sales will follow. Advertisers tell the people—showing is better than telling. "A man is judged by his clothes," and people judge a store by its appearance for the same reason. A "behind-the-times store" is naturally suspected of containing old stocks.





It is the most useful piece of store furniture on the market.

LET US HELP YOU.
OUR TABLES ARE INEXPENSIVE AND SURE TO PLEASE.

BOECKH BROS. and COMPANY,

80 York St., TORONTO, ONT.

A CARD WILL BRING ILLUSTRATED BOOKLET

WILLIAMS BROS. & CHARBONNEAU'S

Pickles

Catsups, Mustards, Baked Beans, Soups, etc.

ARE THE FINEST THAT MONEY CAN BUY.



Possessing true merit they have rapidly gained public favor.





The best value in high-grade goods on the market.

All goods put up in handsome packages.





No retailer ever handled these goods without increasing his trade.

IT WILL PAY YOU TO HANDLE A COMPLETE LINE OF THESE GOODS. ASK YOUR WHOLESALER.

L. CHAPUT, FILS & CIE., MONTREAL

SELLING AGENTS FOR PROVINCE OF QUEBEC.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO. Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

INDIAN AND CEYLON TEA VS. OTHERS.

THE steady expansion in the consumption of Ceylon and Indian teas in Canada; in fact, on the entire North American continent, has been one of the most notable circumstances of the tea market during recent years.

The increase in the inquiry for these teas first became important in Canada in 1896, and since then the gain has been steady. In fact, not a few traders contend that in the near future British grown tea, that is, tea produced within the Empire, will take the premier position in Canada, to the detriment of Japans, which now hold the lead. As everyone in the trade knows, the latter drove China tea out of the average consumer's market, and now, if present indications are any criterion, it, in its turn, will have to succumb to new competitors.

Leading commission men assert that three years ago their turnover of Indian aud Ceylon tea was a trifle, but that since then they have quadrupled their sales, so that the business is assuming large dimensions.

Previous to 1898 the Canadian Customs Department did not classify the imports of tea, but last year they commenced to do so, and the figures of the year afford reliable data for the question under consideration.

From these figures it is ascertained that the Canadian importations during 1898 were almost equally divided between blacks and greens, 9,841,976 lb. of the latter and 9,494,587 lb. of the former being brought into the country, a difference of 347,389 lb. in favor of the former.

Ceylon and India's contribution in green tea was a trifling 120,128 lb., but in blacks the two dependencies held the leading position. India sent us 1,992,919 lb., of a value of $313,220, and Ceylon 3,349,376 lb., valued at $518,319, a total of 5,342,295 lb., representing $831,539.

Contrasted with these figures, China supplied 3,323,335 lb. or $427,895 worth, and Japan 828,957 lb. or $100,588 worth of black tea, making a total of 4,152,292 lb. or $528,483 worth.

Ceylon and India, therefore, sold us during 1898 1,190,000 lb. more black tea than the other two competing countries.

When green teas are turned to however, it is at once seen where Japan holds the advantage. During the last year Japan sent us 8,378,520 lb. of green tea, valued at $1,092,220, 3,035,225 lb. more than both India and Ceylon's contributions of black, the excess of value in favor of Japan being $260,681. China only sent us 1,343,328 lb. of green during 1898, valued at $150,000.

These figures show the standing last year, and, though no official date for the present year is yet to hand, well informed men in the trade contend that the importation of Indians and Ceylons this year will show an improvement over that of last year.

It is worthy of note also that the cost of the average Indian or Ceylon tea is 4c. per pound higher than the Japan, that is to say, the Indian or Ceylon tea in most general consumption here ranges from 17c. and 18c., as against 14c. and 15c. for Japan.

The flavor of the former, however, evidently pleases the popular palate, and as it is heavier, with more in it for less money, than the China black, it is ousting both the latter and Japan from the Canadian market.

EXPORTING CANNED TOMATOES.

Some of the Canadian canned goods packers are this season doing quite a nice little export trade with Great Britain in canned tomatoes.

It has been held that Canada was not able to compete in Great Britain with canned tomatoes from Baltimore, Md., and Italy. And, while this may be true in some years, it is not true in all. This year, at any rate, it does not apply. Of course, the ability in the future to export will depend on the packs in the respective competitive countries, just the same as it is in regard to all other products.

THE CANADIAN GROCER has always urged the packers to push more vigorously the export trade in canned goods than has been their wont, and it is pleased to learn that some of them are developing more enterprise along this line.

Of course, by far the greater portion of our canned salmon, canned lobster, and gallon apples are already exported.

The following table shows the exports of canned goods in 1898:

	Quantity.	Value.
Mackerel	1,527	$ 192
Lobsters	11,918,800	2,290,872
Salmon	41,646,995	3,430,645
Fruits		159,778
Corn		2,807
Other vegetables		7,230

VALENCIA RAISINS IN MONTREAL.

The consigned raisins ex ss. Escalona are rapidly going into consumption; in fact, they are nearly all absorbed, the basis at Montreal being 4½ to 4¾c. for off-stalk; 5c. for fine off-stalk; 5¼c. for selected, and 6 to 6¼c. for layers.

These figures have been ruling practically since the first forward sales were closed, the earliest purchases, as a rule, being made at an advance of ¼c. on the figures quoted above.

This week, however, cables from Denia advise importers not to be in a hurry about selling as the market is advancing.

In currants, sales of Filiatrias ex Escalona have been made at 4¾c., which is ¼c. under what was refused a week ago.

Cables from Patras state that the market shows signs of a tendency to recovery from the decline, and that improvement is expected. At Patras, however, prices are still ⅛ to 2·6c. below the figures ruling at the beginning of the season.

THE STATE OF TRADE IN CANADA.

TRADE conditions in Canada continue to improve. And at no period in the history of the country have they been as satisfactory.

Agriculture, the most important of our industries, is in a decidedly prosperous condition. The fact that Manitoba has a wheat yield of between 50,000,000 and 60,000,000 bushels, and the bulk of it No. 1 hard, to say nothing of oats and barley and other cereals, is the keystone in the archway of promising conditions.

In Ontario, the wheat crop has not turned out as well as desired, but, taken all around, the grain harvest has been anything but poor.

Then, as to live stock, the demand exceeds the ability of the farmer to supply.

The dairying industry was never in such a thriving condition. Notwithstanding the multiplication of creameries throughout the Dominion, there is not enough good butter to supply both the home and foreign demand. So far this season, no less than 393,917 packages of butter have been shipped by the St. Lawrence route, compared with 189,644 packages the same period last year, an increase of about 108 per cent.

The exportation of cheese is also so far this season in excess of that of last year, the quantity shipped by the St. Lawrence route being 1,511,364 boxes, compared with 1,492,664 boxes last year.

But better still, perhaps, the price of both cheese and butter is several cents higher than for several years past.

The lumber industry was the slowest of the Canadian industries to recover from the comparatively recent depression which existed the world over. But it is now making up for it. From New Brunswick on the Atlantic to British Columbia on the the Pacific comes practically the same report, namely, a decided activity. When the Dingley tariff became law in the United States, the people trembled for the Canadian lumber industry, but to-day the demand from the United States for our lumber is extraordinary. Of the home market the same thing can be said. And stocks are rapidly going down while prices are rapidly going up.

Lumbering operations in the woods of Canada this winter will be conducted on an unusually extensive scale. One of the difficulties is to get men enough. This seems to be particularly true of the north shore of Lake Superior. Lumber operators in that part of the Dominion are at their wit's end in that respect, and some of them are paying the traveling expenses of men from as far east as Three Rivers, Que., in order to secure their services.

The gold, the silver, the coal, and other mining industries, are being worked as they were never worked before, and are producing as they never produced before.

The various manufacturing industries in the country are about as busy as they well could be, and not only are a great many of them unable to make prompt shipment, but they have sold away into next year. It is no exaggeration to say that never before in the history of this country were the various manufacturing industries so busily employed.

One of the best barometers of a country's commercial condition is the figures relating to the earnings of its railways. Turning to the earnings of the two great railway systems of Canada, we read there of continued increases over the previous year, notwithstanding that 1898 shows large gains over 1897.

The C.P.R. net earnings during the first six months of the present year were nearly $1,000,000 in excess of those of the same period of 1898. The net earnings of the Grand Trunk during the same period were also considerably in excess of those of last year. Since then the earnings of these two railways have continued to expand.

Another reliable trade barometer is the clearing house returns. These, for the nine months of the year, aggregated $1,121,940,789, against $1,014,245,062 for the same period last year, an increase of over 10 per cent. The monthly bank returns also contribute their share of evidence as to the commercial activity of the country.

The official returns show that the foreign, like the home trade of the country, is in a healthy condition. For the fiscal year ending June 30 last our aggregate foreign trade reached $306,104,708, the largest in the history of the country, and over 50 per cent. in excess of that of ten years ago. The returns for the first two months of the present fiscal year show a continuance of the favorable conditions in regard to the foreign trade of the country, there being an increase of over $5,600,000 compared with July and August of last year.

A FEATURE OF VALENCIA RAISINS.

SOME misunderstanding appears to obtain in regard to the price of new season's Valencia raisins.

After the wholesale houses had placed their orders for shipment by the first direct steamer, prices declined somewhat, thus allowing fruit to come by the second direct steamer to be purchased at a lower figure.

Now, in quoting raisins ex Escalona, which fruit is being delivered this week, the travelers naturally quote a little higher than they do on fruit arriving by the second direct steamer, while a good many retailers, not, perhaps, acquainted with the situation of the market, are of opinion that Valencia raisins by the first steamer should not cost them more than by the second steamer.

Then, another thing to be borne in mind is the fact that the fruit ex the first direct steamer is wholly composed of the better known brands, while that which is coming on the second steamer will contain brands not so well known, as well as the better known grades.

The ruling price for the Valencia raisins which arrived on spot this week is 5¾ to 6c. per lb., for fine off-stalk, 6½ to 6¾c. per lb. for selected, while that which is due to arrive on the second direct steamer will sell to the retail trade at about ½c. per lb. less for the better known brands, and ¾c. less for the brands not so well-known, than the prevailing quotations on the fruit now in stock.

UNIQUE CONDITION IN PRUNES.

On account of the shortage and consequent high prices ruling for prunes of European production, more attention than ever before will be given this season on the Canadian market to Californian prunes.

The crop in California is a remarkably good one. In fact, it has been almost too good, there being very few of the smaller sizes produced. Practically nothing below 70 to 80's are procurable, while last year 110 to 120's were plentiful.

IMPORTS OF GROCERIES FROM THE BRITISH EMPIRE AND THE UNITED STATES.

A COMPARISON of the imports from the British Empire and from the United States into Canada during the last quarter of a century of goods appertaining to the grocery trade is by no means uninteresting. Their uniqueness makes them so, for, while in nearly every other branch of trade the United States has made tremendous inroads into the Canadian trade at the expense of the British, yet in this particular branch the same is not, generally speaking, so strikingly apparent.

In the subjoined table we have not followed the usual course of making a comparison between the imports from Great Britain proper and those from the United States, but have taken the imports from the British Empire as a whole—the Mother Country and the colonies—and arranged them alongside those from the neighboring republic. We have selected the figures for 1898, 1896 and 1894 in order to show the trade in recent years, and those for 1885 and 1875 for the earlier periods.

The numerous blanks in the columns for 1885 and 1875 are due to the fact that the returns in those years were not given in detail to the extent they now are. Take currants, raisins and other foreign dried fruits, for example: In the returns for 1875 they, with nuts, are all placed under the one classification of "dried fruits."

Although the comparison is on the whole so favorable to the imports from the British Empire, a no small proportion of it has been at the expense of the Mother Country herself. This is particularly true of some of the chief staple lines. The explanation of this is that Canada of late years has been gradually developing a direct importation trade instead of buying in Great Britain. Tapioca, tea, spices, etc., are examples of this. Then there are foreign dried fruits: the great bulk of these now come direct from the countries of production.

But, while the development of this direct import trade has been at the cost of the Mother Country, yet the loss to her is not so great as it appears at the first glance to be, for no inconsiderable part of this direct trade, foreign as well as British, is transacted through British firms, while the merchandise concerned in these transactions is carried from the country of production to the Canadian market in British bottoms.

It might be noted, as far as tea is concerned, that quite an impetus has been given during the past year to the direct importation of Indian and Ceylon growth by the high prices ruling in the London, England, market.

It is significant that, notwithstanding the increased competition of the United States, and the efforts that are being made by the home manufacturers, British pickles and vinegar should be able to rather tighten than loosen their hold upon the Canadian market. One British vinegar firm, only a few days ago, wrote THE CANADIAN GROCER to the effect that its trade with Canada last year was the largest on record.

The increase in the importation of common or laundry soap is also significant: In 1875, the quantity imported was 336,830 lb.; in 1898 it was over 2,000,000 lb. The renewed efforts which are being made to introduce dry soap powders of British manufacture are also beginning to reflect themselves in the trade returns.

As will be noticed we have in the accompanying table put raw and refined sugar under one classification. We have been compelled to do this owing to the fact that in the trade returns of 1885 and 1875, the standards for duty were not the same as at present, making it, therefore, impossible to determine how much high-grade raw was tabulated with the refined article.

Of the total sugar imported in 1898 about 12,000,000 lb. were refined, of which

IMPORTS OF GROCERIES FROM THE BRITISH EMPIRE AND THE UNITED STATES IN QUANTITIES.

ARTICLES.	1898.		1896.		1894.		1885.		1875.	
	British Empire.	United States.	British Empire.	United States.	British Empire.	United States.	British Empire.	United States.	British Empire.	United States.
Almonds, lb	4,414	96,169	50,916	186,916	91,868	137,473	115,818	100,147	.....	.....
Anchovies and sardines, boxes and half-boxes	532,771	38,831	271,981	68.509	472,707	57,813	.....	.....	.....	.....
Arrowroot and tapioca	1,524,024	356 357	1,118,177	124 162	917,407	154,114	.....	... .	... .	... .
Cocoa beans, lb	230,385	118.607	108 955	116,278	194.812	175,966	2,459	116,230	.. ....	.....
Candles, all kinds, lb	115,981	1,160,338	167,280	332,6.9	123.571	144,727	101 340	7 654	307 050	62,014
Biscuits, not sweetened, lb.	36.691	404 006	19 604	361,827	30.473	167,691	51,380	400,014	37,296	.....
Biscuits, sweetened, lb	29,686	202,525	31,310	192,027	25.356	18,367	.....	... .	... .	.....
Blueing, lb	187 835	11,727	169,454	13,362	132,144	17,634	.....	... .	.....	.....
Sugar candy, confectionery, candied peels lb	482,562	260,386	398,386	247,395	254,842	182,004	159,049	283,667	230 914	269,085
Cocoa, cocoa paste, chocolate, cocoas and cocoa butter, etc., lb	317,703	388,755	229,970	328.405	189,468	331,677	146,476	86.167	133,062	22,851
Coffee, green, n.e.s., lb	919,812	.....	18,569	70,551	4 115	142,220	.....	1,508,330	330,650	1,005,429
Cream of tartar in crystals, lb	168,974	59 369	261 680	113,506	254 122	87,599	.....	... .	124,706	85,015
Currants, lb	317,541	1,365,161	602 162	716 048	605.383	1,393,933	1,578,214	1,161 960	.....	.....
Dates, lb	750 949	104,173	771,109	133 909	643.225	293,169	243,913	714,634	.....	.....
Figs, lb	106,552	162,172	342,115	184,722	541,756	150,410	292,681	70,450	.....	.....
Jams, jellie and preserves, lb	458 878	28,212	407,318	20,254	93,810	879,201	175,897	28,533	.....	.....
Liquorice paste, lb	46,244	31,601	81,314	38,805	232,601	41,513	44,184	93,343	.....	.....
Liquorice in rolls and sticks, lb	17,817	187,077	15,118	219,103	21,350	147,054	23,892	36,244	.....	.....
Mace and nutmegs, lb	59,937	15,069	54,657	19,635	69,939	13,952	89,976	14,118	72 504	1,697
Macaroni and vermicelli, lb	17,866	183,778	32,346	104,824	10,719	62,972	101,473	79,092	5,323	8,859
Milk, condensed, lb	35,444	628,250	20,019	231,528	4,776	9,837	.....	.....	... .	.....
Rice, cleaned, lb	6,654,402	190,248	1,415 265	94 916	576,265	375,261	3 100,160	2,584,560*	9,574,372	1,098,834
Rice, uncleaned, lb	5,593,533	37,920	112,000	181,000	9,740,863	200	20,208,493	45	... .	.....
Brazil nuts lb	2,942	67,659	1,725	59 167	.....	.....	.....	.....	.....	.....
Soap powders, lb	17,528	885,403	956	1,019,156	53,432	676,231	4,163	342,735	.....	.....
Sago and rice flour and sago, lb	230,492	526,609	295,108	199 125	71,281	65,201	3,851	7,332	.....	.....
Soap, common or laundry, lb	2,005 985	363,759	1,084,901	194,183	645,576	135,955	88,830	330,796	336,830	224,213
Soap, soft and liquid, lb	28,545	226,011	29,142	24 159	26,444	11,074	9,772	33,613	... .	.....
Soap, castile, lb	19,091	38,375	16,047	34 352	50,011	49,283	113,503	24,785	.....	.....
Soap, toilet, lb	79,083	237,548	94,033	311,080	72,009	62,459	$14,586	$32,637	.....	.....
Raisins, lb	500,312	2,543 882	1,010,018	3,423 006	1,160,314	2,201,241	2,770,431	525,891	... .	.....
Saltpetre, lb	246,384	586,007	238,037	288,695	76,550	81,110	.....	.....	.....	.....
Pickles, in bottles, jars, etc., gal	59,506	89,754	54,798	10,424	59,577	3,802	$128,364	$24,342	26,979	3,717
Pickles in bulk, gal	487	20,595	2 296	8,020	.....	777	.....	.....	.....	... .
Prunes	5,677	2,594,241	15,024	1,289,904	93,810	879,201	242,642	189,884	.....	.....
Sauces and catsups in bottles, gal	29,998	21,548	21,756	6,506	17,378	4,775	.....	.....	.....	.....
Sauces and catsups in bulk, gal	.....	6,237	365	1,645	475	1,290	.....	.....	... ...	.....
Ginger and spices of all kinds, except nutmeg and mace, unground, lb	965,716	1,002,488	821,496	771 377	999,620	353,976	560,235	427,121	.....	.....
Ginger and spices of all kinds, except nutmeg and mace, ground, lb	29,193	188,004	86 150	152,641	24,777	68,829	17,599	192,858	.....	.....
Ginger, preserved, lb	13,085	8,782	4,044	24,533	6,165	7,297	.....	.....	.....	.....
Starch, corn starch, etc., lb	333,269	1,045,335	352,285	689,635	316,974	419,813	308,557	485,063	318,671	835,312
Soda, bicarbonate, lb	3,350 316	1,322,446	1,556,971	318,353	3,065,958	63,386	1,626,099	142,203	... .	.....
Soda sal, nitrate of, etc., lb	17,286,031	11,455,705	18 734,769	7,917 982	20,540,135	4,914,971	.....	.....	.....	.....
Tea, lb	6,842,701	782,311	7,033,353	238,016	6,771,727	897,987	9,059,009	1,817,031	5,805,859	4,258,976
Vinegar, gals	34,642	9 152	29 198	4,501	28.248	1,962	31,117	5,053	26,613	5,781
Sugar, raw and refined	20,204,773	26,567,250	32,527,915	12,913,822	30,837,337	41,717,169	45,429,790	2,170,694	48,028,603	27,167,582

*All rice, cleaned and uncleaned, is grouped under one classification in 1875.

4,386,249 lb. came from Great Britain and over 90,000 lb. from the British West Indies. From the United States over 7,500,000 lb. were brought. In the same year the imports of raw sugar were 15,735,344 and 19,058,683 lb. respectively from the British Empire and the United States. In 1896 only 339,793 lb. of refined were imported from the British Empire and 130,883 lb. from the United States. For 1894 the figures were 189,789 and 304,571 lb. respectively. In 1896 32,185,122 lb. of raw sugar came from the British Empire and 11,337,440 from the United States; in 1894 the figures were 30,837,337 and 41,406,595 respectively. In 1894 the duty on refined sugar was 64-100c. per 100 lb. and raw was free. A year later the duty on the refined article was increased to $1.14 per 100 lb., and raw was placed on the dutiable list at 50c. per 100 lb.

When the present Government came into power the duty on refined was reduced to $1 per 100 lb., and raw was left as before, namely 50c. per 100 lb. In 1898 another change was made, the polariscopic test system being applied, the duty on sugar testing not more than 88 deg. being fixed at $1.08 per 100 lb.

The figures for the fiscal year 1899, when issued, will undoubtedly show a further increase in the importation of American refined sugars, on account of the fight between the Trust and the independent refineries across the border.

While exporters in Great Britain are not neglecting the Canadian market as they formerly did, they would find their trade develop better were more of them to make a personal visit to this country and learn its requirements and its peculiarities. And, then, in appointing resident agents they should be careful, first, as to the man they get, and, then, having secured good men, they should give them some latitude for the exercise of their own judgment. No representative can be successful if no course can be taken and no tack made, unless the principals at home have immediate charge of the tiller. It is just about as feasible as to expect the master of a vessel to steer and sail his craft only as the owner on shore instructs him.

There is nothing like price-cutting to hew your way to insolvency.

ENGAGED IN A GOOD CAUSE.

THE Canadian Pacific railway continue to do excellent work in advertising Canada as a resort for the sportsman and the tourist.

Some years ago a representative of this paper went to New York to see the Sportsman's Exhibition, which has always been a big success as far as attendance is concerned.

He observed that, while the leading resorts in the United States were strongly represented, Canada, with the greatest fishing and shooting grounds in the world, was unknown.

The importance of taking advantage of this splendid opportunity of bringing American money into Canada was referred to at the time in these columns.

The Canadian Pacific took the matter up energetically, and last year and this had fine displays at both New York and Boston. Just at the moment, according to the St. Louis papers, they are making thousands of people in that city and vicinity familiar with Canada. They have an immense picture of the great glacier in the Rockies, stuffed game animals in groups and singly, and numbers of large pictures showing that Canada has attractions hitherto unknown to the thousands of wealthy people of that city of many rich people.

Many of them have in the past gone to the Maine coast, but this advertisement cannot fail to draw a number to Canada.

Tourists, as has been frequently pointed out, leave large sums of money in a country. The State of Maine alone figures that it gets $50,000,000 a year from this source.

The great advantage is that it is practically all found money, because we are not required to expend capital to get this revenue. They use our established railways, hotels, etc., and employ our rural population at times when they would not be earning money otherwise. This money is distributed among many people, and nearly all of it finds its way into the hands of the merchants, chiefly grocers.

We need better hotel accommodation at nearly all our resorts. These visitors have money to spend, and they are quite willing to pay $3 to $10 a day for comfortable rooms with good food. This matter is of so great importance that the Provincial Governments and boards of trade should consider it.

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

A. F. MacLAREN & CO., Toronto, expect their fall importation of Roquefort, Gorgonzola, Swiss, Stilton and other foreign brands of cheese to arrive about November 1.

W. H. Gillard & Co. are in receipt of the "Haycastle" brand of currants.

W. H. Gillard & Co. are just in receipt of a carload of "Eagle" brand blueberries, in 2-lb. tins, choice goods.

Several invoices of fine flavory Ceylon and Indian teas have been received by The Eby, Blain Co., Limited.

Laporte, Martin & Cie are offering special inducements in teas of every kind. Their stock is large and of the finest qualities.

The Davidson & Hay, Limited, quote close figures on all nuts for Halloween—walnuts, almonds, filberts, brazils and peanuts.

"Meadow Sweet" cheese, a table delicacy in tin-foil packages, to retail at 10c. per package, is having a large sale with W. H. Gillard & Co.

Direct shipments of new pack French mushrooms, in first choice, second choice, and "gallifetes," are in stock with The Davidson & Hay, Limited.

Laporte, Martin & Cie report a large number of orders for future delivery in almonds, walnuts, dates, etc. They expect a full supply in November.

The Eby, Blain Co., Limited, have an attractive offering in the shape of "Gold Ribbon" and "Queen's" (their own) brands of cleaned and stemless currants, which are proving fast sellers.

The Davidson & Hay, Limited, are offering some special values in Californian prunes, 30-40's to 90-100's, bought prior to the late advances in prices at the Coast. These are being quoted at figures equivalent to to-day's prices at the Coast.

PERSONAL MENTION.

Mr. P. C. Larkin, of The "Salada" Tea Company, was the guest of Sir Thomas Lipton on board his yacht Erin on Friday and Saturday last during the races. While in New York Mr. Larkin about completed arrangements to put "Salada" on the New York City market.

Mr. E. F. Mason, of E. F. Mason & Co., Peterboro', is spending a few days in Toronto this week. He reports that the various industries in Peterboro' are enjoying a good measure of prosperity.

THE

Toronto Biscuit and Confectionery Co.

Limited.

Manufacturers of

BISCUITS AND CONFECTIONERY

Chocolates
Bon Bons
Caramels
Buttercups
Marshmallows
Mixtures



Jams
Jellies
Marmalade
Mince Meat
Cough Drops
Tablets

ORIGINAL CREAM SODAS.

Our Specialties—**Fine Chocolates and Bon Bons.**

See our fine range of artistic and saleable small boxes of Bon Bons, Chocolates, Sweets of Existence, Toffies, etc. They are just what's wanted to brighten up a store for the Holiday Trade and make everybody happy.

FRONT STREET TORONTO.

"NEVER ECLIPSED." Makes friends and converts, and does "REAL GOOD" to every Grocer's trade that handles it.

"SALADA"

CEYLON TEA

Enormously the largest sale of any Tea in Canada and the United States. Sealed Lead Packets only—never in bulk.

Toronto. Montreal. Boston. Buffalo. Detroit. Pittsburgh. Cleveland.

NEW SEASON'S

"Golden Leaf"

JAPANS

We have now in stock 50c., 40c. and 25c. lines; also Nibs and Siftings—all fully up to the usual high standard of cup quality. See our travellers or write for samples.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

THE COWAN RAMSAY CO., LIMITED

IMPORTERS OF TEAS

RED CROSS TEA

in lead packets, and

CLUBHOUSE

in 2-lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

HORSE HAIR.

Have you any? We buy it

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FLEISCHMANN'S

VEGETABLE COMPRESSED YEAST

HAS NO EQUAL.

AGENCIES OPEN.

Seeded Raisins

Freshly done after you send in your order.

Quality guaranteed second to none.

Write for quotations to

The Acme Fruit Cleaning Co.

128 Queen Street, MONTREAL.

SEE OUR BANNER WASHBOARD for the best 25 cent line made.

WALTER WOODS & CO. HAMILTON

A very Large London House

about to exploit a package tea in Canada, want representatives in Toronto and Winnipeg. Address,

"CEYLINDO"

Care of "Canadian Grocer" (44) Montreal and Toronto.

A BRITISH SOAP AND PERFUME MANUFACTURER

wants to do business in Canada, and will consider applications from reliable houses for the agency. Address, S. B., care THE CANADIAN GROCER, Montreal and Toronto. (44)

1899 NEW SEASON TEAS. 1899

Direct Importations from CEYLON, INDIA and JAPAN.

QUALITY the highest in Strength and Flavor. Samples sent on application.

We are also Agents for the leading Package Tea of the present age—

ARMEDA TEA { BLACK / BLACK AND GREEN MIXED / JAPAN } In 1 or ½-lb. Sealed Packages, Retail Price—

25c., 30c., 40c., 50. and 60c. per lb.

The demand for ARMEDA TEA is increasing rapidly. Why? ARMEDA TEA HAS THE FLAVOR.

Remember we also sell Macdonald's Tobaccos—Prince of Wales, 8s or 16s, costs 63c. per lb., and Brier, 8s, costs 61c. per lb.

57 Front St. E., Toronto. A. H. CANNING & CO.

MARKETS AND MARKET NOTES.

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

October 19, 1899.

GROCERIES.

THE wholesale grocery trade is still in a good position. The feature of the trade is the arrival of the fruit by the first direct steamer. This fruit is now being delivered to the retail customers who had previously placed their orders. The dried fruit market continues fairly steady. The wholesalers are also busy this week making delivery of canned tomatoes, canned fruits and canned salmon. The demand for canned goods at the moment is naturally not large. Prices are being well maintained. however, although some lower quotations are reported on second grade canned salmon. The coffee market is firmer, and business is still good. The sugar market is fairly active, but prices outside are rather easier. The tea market is still characterized by a great deal of firmness.

CANNED GOODS.

Nothing remarkably new has taken place during the week in regard to the canned goods situation. As the various wholesalers are busy shipping canned vegetables, canned fruits, canned salmon, etc., there are naturally not many orders being placed at present. The situation is decidedly strong in regard to canned vegetables; some wholesalers will not quote less than $1 to $1.05 for canned corn, but the ruling quotation is 95c. to $1 per doz. Canned tomatoes are firm at 85c., and there was one transaction this week at 75c. f.o.b. factory, which was equal to 80c. delivered Toronto. There were 1,000 cases concerned in the transaction. Peas are quoted at 75 to 80c. as a rule. There have been some lower offers by about 15c. per case on second grade canned salmon f.o.b. the Coast. The better known brands are steady and unchanged. Wholesalers are quoting Fraser river canned salmon at $1.32½ to $1.35 for five and one-case lots respectively. Northern river fish are quoted at $1.25 to $1.30. Lobsters are scarce and high. Some wholesalers will not sell ½-lb. flats at less than $1.85 per doz. There are a good many complaints this season of the canned lobster on the market—fish being small, broken, and, in some instances, dark.

COFFEES.

The market continues to gather strength and some who have been hesitating to place orders for importation are likely to be out of pocket thereby. Prices of Brazil coffee in the primary markets are about 50 points higher than they were a week ago. The local demand for coffee continues good at unchanged prices.

SUGARS.

There has been no further change in the local market, although further declines have been experienced in the European beet sugar market. Locally, there has been quite a nice business done. One of the incentives to the wholesalers to purchase has been the advance of 4c. per 100 lb. in the freight rates by the railways. Steamers are, however, still running. Although some purchasers

See pages 145 and 146 for Toronto, Montreal, St. John, and Winnipeg prices current.

are figuring on bringing on their sugars by boats, the majority are ordering freely before the advance. Prices are unchanged at $4.65 for Montreal granulated, and $4.60 for Acadia. Yellows run from $3.85 up.

SYRUPS AND MOLASSES.

The demand for syrups from the retail trade continues fair, but the Canadian refineries have little or none to offer. A good business was done in molasses for importation and prices have advanced about ¼c. per gallon on New Orleans molasses, with the prospect of still higher prices, according to the latest advices from the primary market.

TEAS.

Although there has been very little business done during the past week in Japan teas for importation or from first hands on spot the market keeps strong. One broker who attempted to repeat an order a few days ago could not get it filled except at an advance of 1c. per lb. Other advices, however, from Japan do not indicate an advance, although agreeing as to the firmness of the market. The tea in question, it might be stated, was a 15c. tea. There is some inquiry for Indian and Ceylon teas on spot at about 14 to 16c., but, as we noted in previous issues, these teas are still scarce. Further advices to hand this week indicate that no Pekoe Souchongs can be obtained which would cost under 15c. laid down here. There has been little doing during the week both in China blacks and China greens on spot. Prices for Indian and Ceylon teas are decidedly firm. The wholesale trade is, as a rule, experiencing a good demand for the various descriptions of teas.

FOREIGN DRIED FRUITS.

CURRANTS—The new season's fruit ex ss. Escalona was taken into the warehouses on Monday, and is now being delivered to the retail customers. The ruling prices for fruit by this steamer is 5 to 5½c. for Filiatras in cases and half-cases; 5½ to 6c. for Patras in cases and half-cases, and 6 to 7c. for Vostizzas, for 1 and 5-crown respectively. A cable received in Toronto on Monday quoted currants of the higher grade a trifle easier, with other grades being firmly maintained.

VALENCIA RAISINS—The market appears to be a little easier than it was. The feature of the trade, as far as the local market is concerned, is the arrival of the fruit by the first direct steamer. This fruit, which consists largely, if not altogether, of the better known brands, is quoted at 5¾ to 6c. for fine off-stalk, 6½ to 6¾c. for selected, and 7c. for layers.

MALAGA RAISINS—A cable received in Toronto on Monday reported an upper tendency in the price of Malaga raisins in the primary market. The ss. Jacona, the last direct steamer, is reported to have sailed.

SULTANA RAISINS—Advices state that the yield of Sultana raisins has proved somewhat better than was anticipated. Advices state that this fact, together with the speculative action of some shippers, who, for several seasons, have followed the practice of buying in September in large quantities and shipping them to London and Liverpool unsold, has caused prices to be somewhat easier. The result is said to have been most disastrous to those who consigned the fruit.

FIGS—A letter, under date of September 30, states that it is expected that in another fortnight the whole production of Eleme figs will have been taken up for export. Local wholesalers quote figs now on the market as follows: 1-lb. glove boxes 13c. per lb.; 10 lb. boxes, 12½ to 14c., accord-

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YES!

Of course you want the best, and a soap that yields good profit, don't you?

THEN YOU WANT

SURPRISE SOAP.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co., 51 Colborne S
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VANCOUVER: 430 Cordova St.
ST. JOHN'S, NEWFOUNDLAND.

Manufactured by
THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N B.

ing to quality; 20 and 28-lb. boxes, 14 to 18c., according to quality.

CALIFORNIAN RAISINS—Advices received this week from Chicago state that, on account of damage by rain, the estimate of the crop has been reduced by 500 cars.

CALIFORNIAN EVAPORATED FRUITS — The feature of the trade is the entire clearing up of low-priced peaches in the primary market, with a consequent advance of about 1c. per lb. Higher grades remain much as before. Peaches are still cheap in comparison with the price of apricots.

GREEN FRUITS.

Jamaica oranges are now offering in liberal supply at 50c. per bbl. less than was noted last week. The demand is steadily improving, as a consequence of the decline in quotations. Barrels are now selling at $7 to $7.50. The demand for lemons is excellent. There is a good supply of Palermos at $3.25 to $3.75, a decline of 25c. A fair supply of Maoris are offered at steady prices. The consumption of cranberries has been much greater than usual at this season. Prices keep firm, with a good supply offering. Sweet potatoes have also been more largely consumed. The supply is sufficient for the demand at $2.25 to $2.50. Spanish onions are arriving in large quantities and are selling at 80c. to $1, a decline of 20 to 25c. from last week's figures. The feeling re winter apples continues weak. The exportation has been larger than anticipated, and, as a result, the British markets have not been as high as expected, so exporters continue to lose money. A stiffening is not looked for at present, as the stock which was left on Montreal wharves by the loss of the Scotsman has yet to arrive on the Liverpool market. As it may not be in the best condition, it is feared that it may have a bad influence on prices there. Prices at orchards are lower, the ruling figure now being $1.50, whereas earlier $1.75 to $2 was the general price. Grapes continue to come in freely at prices about 2½c. above last week, the price now being 17½ to 25c. per 10 lb. basket. Plums are done. The peaches offering are of inferior quality. Some good winter pears are still coming in at firm prices. Tomatoes are about done. Those which are offered sel readily at 20 to 30c., according to condition. Almeria grapes are expected next week. No quotations are obtainable, but prices are expected to rule about the same as last year.

COUNTRY PRODUCE.

EGGS--The market continues to strengthen. For strictly fresh eggs 18c. is the general price, though eggs can be had all the way from 14c. for cold storage stock to 17c. for ordinary fresh gathered stock. At country points 14 to 14½c. is paid by dealers.

POTATOES—The indications point to an unusually large crop, and, as a consequence, low prices. The consumption is large. For carlots 40c. is the top figure this week, while small lots out of store sell at 45 to 55c.

BEANS — The export demand keeps brisk, and prices are well maintained at unchanged figures. We quote hand-picked at $1.25 to $1.35, and prime at $1.10 to $1.15. Late advices re Lima beans state that the crop is but a third what was anticipated. Prices will be high in consequence.

HONEY — Prices keep firm and high. The demand is good. We quote as follows: Clover extracted, 9 to 10c. per lb., according to package; Clover comb No. 1, $2 per doz.; No. 2, $1.65 per doz.; No. 3, $1.50 per. doz.

DRIED AND EVAPORATED APPLES—The feeling is firm, with good stock steady at 8 to 9c. in a jobbing way. The export demand is brisk at figures so near to this basis that it is likely to hold for some time. Dried apples are not offering as freely as buyers would like, so an advance of ½c. has been necessitated, the present jobbing quotation being 5 to 5½c.

POULTRY—There is a brisk demand for turkeys and geese for Thanksgiving, but the supply is very light. Geese are worth 6 to 6½c., and turkeys 10 to 12c. Chickens are offering more freely. They are in good demand at 30 to 40c. per pair. Ducks are coming in fairly well at 50 to 60c. per pair.

GAME—On account of the warm weather both demand and supply are light. Ducks

Merchants

CONSULT YOUR INTEREST

Send your shipments to us—our demand is good. You will get prompt results.

WE SOLICIT CONSIGNMENTS OF

Butter, Eggs, Poultry, Honey, G een, Evaporated and Dried Apples, Onions, White B ans, etc.

T. H. SMITH & CO.

We Buy Outright. 70 COLBORNE ST.

Reference, Imperial Bank of Canada, Yonge St.

Corona Golden Figs

are choice eating and cooking Figs. Put up in **1-LB. CAKES** — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, 59-63 Front St. East, TORONTO

How's your stock of Biscuits and Confectionery?

Our **CREAM SODAS** in 3-lb. tins and cartoons cannot be excelled.

For purity and highly-flavored **CONFECTIONERY** we manufacture the finest **BON-BONS** and **CHOCOLATES** in Canada.

WRITE FOR SAMPLES AND QUOTATIONS.

J. McLAUCHLAN & SONS, Manufacturers Biscuits and Confectionery, WHOLESALE GROCERS, **Owen Sound, Ont.**

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124 Princess Street, **Winnipeg, Man**

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

POULTRY, HONEY, BUTTER, EGGS, and DRIED APPLES.

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Prompt Returns.

The Wm. Ryan Co., Limited.

70 and 72 Front St. E., Toronto.

Consign Your...

Eggs D. Apples
Honey Onions
Butter W. Beans
Poultry, Etc.

TO...

J. H. Skeans & Co.

Wholesale Commission
88 Front East, - TORONTO
For highest prices and quick returns.
References, Ontario Bank.

Clemes Bros.

51 Front St. East
TORONTO.

Fruit Commission Merchants.

are nominally worth from 25c. per pair for teal and other small breeds to 75c. per pair for large black ducks. Partridge are worth 50 to 60c. per brace.

VEGETABLES — Cauliflower is 25c. cheaper. Fall apples have advanced 25 to 50c. There is a good demand for all vegetables. We quote: Cabbage, 40 to 50c. per doz.; red cabbage, 50 to 75c. per doz.; cauliflowers, 50c. to 75c. per doz.; celery, 40 to 75c. per doz.; parsley, 10 to 15c. per doz.; pickling cucumbers, 20 to 40c. per hundred; muskmelons, 30 to 50c. per doz.; native watermelons, 50 to 75c.; onions, 60 to 75c. per bush.; green beans, 30 to 50c. per basket; fall apples, $2 to $2.50 per bbl.; squash, 75c. to $1 per doz.; vegetable marrow, 40 to 60c. per doz.

BUTTER AND CHEESE.

BUTTER — The brisk export demand, which has been the feature of the market this season continues to keep prices much above the figure that has ruled in recent years. The season shows a steady development in the production of creamery butter, while offerings in dairy butter now are light. There is a big local consumption of creamery butter; also a good demand for dairy. Prices are unchanged. We quote choice dairy tubs at 17 to 18c., and dairy prints at 18½ to 19c. Creamery is worth 21 to 22c. for tubs and boxes and 22 to 23c. for prints.

CHEESE—The export demand is good, though buyers are endeavoring to reduce prices here. At country boards both in Eastern and Western Ontario from 11⅜ to 11½c. have been top bids, but in the majority of cases salesmen have refused to sell at these figures. It is generally believed that 11½ to 11¾c. is a possible figure at country boards, as stocks in Britain, as well as on this side of the Atlantic, are much lighter than ususal at this season of the year, and the export to date has been but 41,000 boxes more than to the same time a year ago, while the British make has been very much smaller than usual. All these conditions go to warrant holders in asking 11½ to 11¾c. at country boards, and 12 to 12¼c. in a local jobbing way.

FISH AND OYSTERS.

Standard and select oysters are 10c. cheaper. Otherwise there is no change. As next month will be close season for white-

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

CONSIGNMENTS OF

BUTTER, EGGS, POULTRY

SOLICITED.

We advise shipments of poultry for Thanksgiving, which promises to be a good market.

D. GUNN, BROTHERS & CO.

Pork Packers and Commission Merchants

76-78-80 Front St. E. - - TORONTO

Established 1892.

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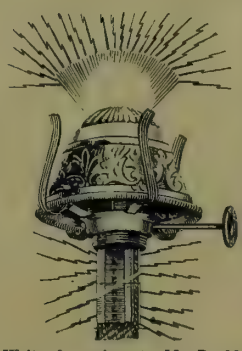
68 Front Street East, **Toronto.**

Exporters of

POULTRY

BUTTER, CHEESE, EGGS, HONEY, DRIED AND GREEN APPLES.

We buy outright, or receive on consignment, all kinds of Produce. Correspondence solicited. References — Mercantile agencies or Canadian Bank of Commerce.



This light, we claim, produces a steady incandescent light double the value of ordinary, and consumes less oil (Canadian preferred). Requires snuffing only once in two months—does not smoke—chimneys need no wiping. Positively without smell. Why? Because our automatic battery produces an electric current from the chemicals of the oil which carbonizes the wick, thus the above results. Less explosive. Will fit any lamp. Sells at sight.

Manufactured by

Electric Petroleum Light Co.,

- - - Toronto.

Write for prices to **H. S. Howland, Sons & Co., Front St. West, Toronto.**

COWAN'S

Hygienic **Cocoa**

Royal Navy **Chocolate**

AND

Famous Blend **Coffee**

are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

G.F.& J.GALT 42 SCOTT St TORONTO. PACKERS OF THE CELEBRATED BLUE RIBBON TEAS

fish and trout, the fish companies are freezing large quantities of these fish. The supply is likely to be equal to the demand at prices 1c. above those now ruling. We quote as follows: Trout, 7 to 7½c.; Niagara whitefish, 9c.; pickerel, 7½c.; herrings, 4c.; halibut, 12½c.; Seattle salmon, 13 to 15c.; steak cod, 7c.; haddock, 5c.; fiinnan haddies, 7½ to 8c.; cod in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; ciscoes, $1.25 per basket. Oysters, Booth's standards, $1.25; selects, $1.65; other brands, $1.25 per gal.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Offerings of fall wheat at outside points continue liberal at 67c. There is a good demand at this price. On the local street market goose wheat and barley are the only grains offering. The demand for goose wheat absorbs all offerings at firm figures on account of the export demand from Italy, which has grown steadily this season, as in seasons past. Peas are 1 to 3c. dearer, but offerings are light. We quote the street market as follows: Wheat, white and red, 70 to 71c.; goose, 74½ to 75c.; peas, 62c.; oats, 32c.; barley, 44 to 46c.; rye, 54c. A brisk export demand for Manitoba No. 1 hard wheat has advanced prices 2½c., so that all offerings are readily taken at 80½c. Toronto and West.

FLOUR—There is a good home demand, but the export demand is rather light, in consequence of large offerings abroad of lower-grade United States flour. Prices keep stiff, however, with an advance of 10c. in Manitoba grades. We quote: Manitoba patents, $4; Manitoba strong bakers', $3.70; Ontario patents, $3.70; straight roller, $3.35, Toronto freights.

BREAKFAST FOODS—A good trade is being done. Prices are firm throughout, with an advance of 10c. in standard oatmeal and rolled oats. We quote as follows: Standard oatmeal and rolled oats, $3.50 in bags and $3.60 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL.

HIDES—Another advance of ¼ to ½c. is noted in the price of green hides. The demand is brisk at the advance. We quote: Cowhides, No. 1, 9c.; No. 2, 8c.; No. 3, 7c. Steer hides are worth ½c. more. Cured hides are worth 9¼c.

SKINS—Veal skins are 1c. per lb. dearer. Sheep and lambskins are 5c. dearer. We quote: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 35 to 40c.; culls, 15 to 20c. Sheep and lambskins are selling at 75c.

WOOL—The feeling continues firm. The demand is good, but the movement moderate, as holders are looking for higher figures. Prices are unchanged. We quote: Clothing wool, 17c.; combing fleece, 15c.; unwashed, 9 to 10c.

SEEDS.

As the crop is well marketed, buyers short of their wants are keenly competing for supplies, and have forced prices up 50c. For finest qualities $7.50 per bush. is now offered. Bright, unhulled, flail-threshed timothy seed is in good demand, but, in the absence of any offerings, it is impossible to give quotations. Machine-threshed is steady at 75c. to $1 for prime to choice, and $1.25 for extra choice to fancy stock.

SALT.

There is a brisk demand. Prices are firm, but unchanged. We quote at Toronto: Canadian salt, carload lots, $1 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.05 per bbl., and 70c. per sack. At the wells, we quote f.o.b. barrels, 70c.; sacks of 200 lb., 45c. English coarse salt 47 to 49c. Toronto per sack of 154 lb.

MARKET NOTES.

Eggs are 1 to 2c. per doz. dearer.

The price of New Orleans molasses has been advanced ¼c. per lb.

The railways have advanced the freight rate on sugar 4c. per 100 lb.

The low-priced Californian evaporated peaches are 1c. per lb. dearer on the Coast.

Manitoba flour have advanced 10c. Standard oatmeal and rolled oats are also 10c. dearer.

Potatoes are 37 to 43c. in car lots, a decline of 2 to 7c., and are likely to be cheaper, as there is an oversupply.

Cranberries and Jamaica oranges have declined 50c. per bbl. Grapes are 2½c. per basket dearer. Plums are done.

Foreign dried fruits ex ss. Escalona, the first direct steamer, are, this week, in the hands of the various wholesale houses.

The business of The Home Cake Co., manufacturers of tea biscuits and snaps, Guelph, Ont., has grown to such large proportions that they are compelled to work night and day to keep up with their orders.

QUEBEC MARKETS.

MONTREAL, October 19, 1899.

GROCERIES.

THERE has been a fairly active trade in the wholesale grocery market during the past week. No further change is noted in refined sugar, but raw still rules heavy, having declined still further. Molasses is firmly held at the recent advance, and the jobbing inquiry is good. A good inquiry is noted for Valencia raisins, and there has also been more doing in currants. Exceptional firmness is noted in canned vegetables, especially corn, which has sold up to $1 per doz. Tomatoes also are well inquired for. Foreign advices are very firm on rice, and the local market naturally reflects this strength, though there is no quotable change. Coffees are quiet, while spices rule steady. Tea is very firm all around in sympathy with the continued strength abroad, and business is fair for the season. Fish are scarce and firm all around, while country produce is quiet, cheese and butter being lower.

SUGARS.

The foreign market for raw sugar still continues weak, and is from ¾d. to 1½d. lower for beet at 9s. 0¾d. October and 9s. 1½d. for November. Cane was quiet and unchanged at 11s. 3d. for Java and 10s. 6d. for fair refining. The market for refined here has ruled easy, in sympathy with the outside situation, at the decline noted last week, and granulated is quoted at $4.55 and yellows $3.75 to $4.40 per 100 lb. Demand is about the average for the season, and trading in the aggregate is not extensive.

SYRUPS.

There has been no change in the syrup market. Business continues very quiet, and prices are nominally quoted at 1¾ to 2¼c. per lb. as to quality at the factory.

MOLASSES.

The molasses market has been firm in tone at the recent advance in prices. There has been some inquiry for round lots, but holders of such are not sellers, at present. In a jobbing way, carlots of Barbadoes are selling at 37c. and smaller quantities at 38c., and it is unlikely that any round lots could be had under 36c. Porto Rico stock is also held very firm.

DRIED FRUITS.

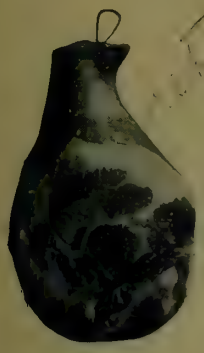
There has been a good inquiry for Valencia raisins, an active business being noted, while cables from primary markets report a stronger tendency to values. We

Evaporated and Dried Apples

Highest cash prices paid. Offers and correspondence invited. Largest dealers.

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THE "STAR BRAND" HAMS



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TOWER TEA LIMITED, London, Eng.

quote: Off-stalk, 4½ to 4¾c.; fine off-stalk, 5c.; selected, 5¾c., and layers; 6 to 6¼c. There has been more demand for currants here, and sales of Filiatras have taken place at 4½c. Cables from Patras state that the market there has a tendency towards improvement. Inquiry for Californian raisins up to the present has been quiet. Two crown layers are quoted at 5½c.; 3-crown do, 6c., and 4-crown, 6½c.

CANNED GOODS.

There is markedly stronger feeling on the market for canned vegetables, and prices generally have an upward tendency, due to the short pack. Demand for corn, both old and new, during the past few days has been good, and some large sales would have taken place had the goods been obtainable. We note sales of 600 cases, for which $1.50 per dozen was paid, an advance of 10c. Supplies of tomatoes are also becoming short, and no stock is now to be had under 75 to 77½c. f.o.b. factory. Peas are firm at 72½c. for marrowfats, and 77½c. for early Junes.

RICE.

Foreign advices report very firm markets abroad, with prices upward. It is reported that Indian requirements will absorb all the crop in the Rangoon district at advanced prices. Consequently, the local market is firm at $3.40 for standard B.

COFFEES.

Business in coffee continues quiet, and there is no new feature to note. Business has been done in Maracaibo at 8 to 14c., and we quote: Maracaibo, 8 to 14c.; Mocha, 18 to 19c.; Java, 16 to 20c.; Rio, 8 to 9½c.; and Santos, 8 to 9½c.

SPICES.

There has been a fairly active trade in spices and values are firm all around. We quote: Nutmegs, 35 to 60c. per lb., as to size; mace, 45 to 50c. per lb., as to quality, and pimento, 8c.

TEAS.

The market is firm, in sympathy with continued strength abroad. There has been considerable inquiry during the past few days but the amount of actual business transacted was light, as buyers and sellers are apart in their views. Demand for Congous is good and sales of some fair seized lots have taken place at 12½ to 14½c., while Young Hysons have changed hands at 16c., and odd lots of high-grade Japans at 19 and 20c. Ceylons are wanted but prices are so high that buyers are backward. These teas have advanced 10 per cent. within the month. In greens business is noted in Pingsuey tea leaf at 14 to 15c., but these teas are scarce.

FISH.

The chief feature of the fish trade is the scarcity of all lines, due to the poor fishing. As a result, the tone of the market is firm, and prospects at present are that this condition will continue for some little time. Demand for all lines is good, and an active trade is reported for the season. Labrador herrings have sold at $5 per bbl., but the market is now bare of stock. The following quotations are for jobbing lots: No. 1 new Nova Scotian herring, $5 to $5.25 per bbl.; $2.50 to $2.75 per half-bbl.; No. 1 green cod, $5 per bbl.; No. 1 large, $5.50; No. 2, $4; No. 1 green haddock, $4; No. 1 green pollock, $4; No. 2 Labrador salmon, $14 to $14.50; British Columbian do., $14.50; No. 1 Red Sea trout, $10 to $12, and pail do., $8 to $9. Dried codfish, $5 per 112 lb.; large dressed do., $4 50 to $4.75 per case of 100 lb.; boneless codfish, 5½ to 6c. per lb.; smoked haddies, 6½ to 7c. per lb.; St. John bloaters, 90c. to $1 per box; Yarmouth do., 60c. to $1; smoked herrings, medium, 10c. per lb.; Lock Fyne do., $1 per keg; large do., $3.50 per half-bbl.; kippered herrings, $1.20 per box, and 65c. per half-box.

Fresh fish are: Haddock, 4 to 4½c.; whitefish, trout and dore, 7½c. per lb.

Demand for oysters is good, of which the offerings are small: Ordinary malpeques, $3.50 per bbl.; hand-picked do., $4.50 to $5.50; standard in bulk, $1.30 per gallon; select do., $1.50.

GREEN FRUITS.

There has been little change in the apple market this week. Fair to good fall apples sell at $1.50 to $2.25, and winter fruit are steady at $2.60 to $3.25, with seconds at $1.75 to $2.25. Prices in other lines are unchanged as a rule. We quote as follows: Canadian peaches, 40 to 70c. per basket; pears, 25 to 60c. per basket and $3.50 to $9 per bbl. Grapes—Blue, 1¼ to 2c. per lb.; Niagara, 1¾ to 3¼c.; Rogers, 2 to 2½c.; Delaware, 3 to 3½c. Bananas, 75c. to $1.40 per bunch, as to grade. Californian peaches, $1.35 to $1.50; pears, $2.75 to $3; plums, $1 75 to $2.50. Jamaica oranges, repacked, $8 per bbl.; in original packages, $7 to $7.50. Lemons, $4 to $4.50 per box. Sweet

We are open to act as Brokers for first-class Foreign Houses.

We have FIRST-CLASS FACILITIES for handling goods.

SPECIAL ATTENTION

paid to **Teas and Coffees, Dried Fruits, Raisins, Currants** and all **Grocers' Sundries.**

All Consignments Receive Prompt Attention. Correspondence Solicited.

S. H. EWING & SONS, 96 King St. MONTREAL

potatoes, $2.50 to $3 per bbl. Cranberries, $6.25 to $7 per bbl.

COUNTRY PRODUCE.

EGGS—Trade was quiet, but prices rule firm. We quote: Choice candled stock, 18½c.; straight lots, 16c.; No. 1, 12 to 13c., and culls, 10 to 11c. per dozen.

HONEY — There was nothing new in honey to note. White clover comb is quoted at 12c., and extracted at 9c.; and buckwheat at 8c per lb.

BEANS — Are firm and in fair demand. Choice hand-picked are quoted at $1.30, and primes at $1.20, on track.

ASHES—Continue dull and featureless. We quote: First sorts, $3.90 to $3.95; seconds, $3.70 to $3.75, and pearls, $5.25 per 100 lb.

DRIED APPLES—The market here is bare, and prices are nominal at 5½ to 6c. Evaporated are offered at 9c.

HOPS — The market is dull at 14 to 15c. for ordinary, and 16 to 17c. for fancy.

POTATOES — Quiet and steady at 40 to 42c. per bag, as to quality, in carlots.

PROVISIONS.

There was no change in the market. We quote as follows: Canadian short cut mess pork, $16; short cut back, $15.50; selected heavy short cut boneless mess, $16.50; and heavy long cut mess $15 per barrel. Pure Canadian lard in pails, 7 to 7¼c. per lb.; and compound refined, 5½ to 5¾c. per lb. Hams 12c. to 13½c., and bacon 11½ to 12½c. per lb.

FLOUR AND GRAIN.

GRAIN—There is no improvement in the demand for grain on spot to-day, and business over the cable was also slow; in consequence, the market is quiet and without any new feature to note, prices being steady all around. Ontario spring wheat is offering at 75c. afloat, and red at 76c. Peas were quoted at 69½c.; rye at 62½c.; No. 1 barley at 52c.; No. 2 ditto at 51c.; feed ditto at 47c.; oats at 30½c., and buckwheat at 55½c.

FLOUR—The flour market was somewhat quieter, but the tone is steady. We quote: Winter wheat patents, $3.60 to $3.90; straight rollers, $3.40 to $3.50; in bags, $1.65 to $1.70; Manitoba patents, $3.90 to $4.20, and strong bakers', $3.60 to $3.70.

OATMEAL—Demand for rolled oats was slow at $3.50 per bbl., and at $1.70 per bag.

FEED—The feed market was steady, with a fair trade doing. Manitoba bran is selling at $15 per ton, including bags. Ontario bran in bulk is quoted at $15 per ton, and shorts at $17 to $18.

HAY—There was no change in the situation of the market for baled hay. Choice No. 1, $8 to $8.50; No. 2, $6 to $6.50; and clover, at $5.50 to $6 per ton on track.

CHEESE AND BUTTER.

CHEESE—The cheese market was quiet and steady on spot, business being light and chiefly confined to Eastern cheese at 11½ to 11⅝c., with colored held a fraction higher, as there is little to be had. Western cheese are nominal at 11¾ to 11⅞c. In the country factorymen have modified their views, as they accepted a decline of ⅛ to ¼c. per lb. on last week's level, the range being 11⅜ to 11⅝c. The cable is unchanged.

BUTTER—The market is dull and prices have a downward tendency; in fact, in an export way 22c. was an extreme price for creamery to-day, and as holders would not accept this figure for finest, in the majority of cases little trading resulted.

MONTREAL NOTES.

Butter has declined a full cent per pound on the week.

Molasses has ruled firm at the late advance in prices.

There has been no further change in the sugar market since the late drop.

The advance in Ceylon teas in the past month has been fully 10 per cent.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., October 18, 1899.

BUSINESS continues active, and but for sugar there is not a weak point in the whole line. Sales are good and collections fair, though the fall has shown rather more than the average of business difficulties through the Province. The war, the yacht race and politics have all had a large share of the general attention during the week. The effect of the first is the more marked, as it is manifest in the increased values in many lines. Tea has had an active sale, but the larger dealers are inclined to stop buying

FIGS AND DATES

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NEW CORONA SEASON'S

Put up in 1-lb. packages.

Wrapped and packed in special caddies containing 48 cakes.

No scraping goods out of bags, mats, or boxes.—No dust.—No dirt.—No loss of weight and custom.

Half-size sample and quotations mailed on receipt of price.

State name of your wholesale dealer.



Corona Silver Figs.
Strictly Choice Table Fruit. Handsomely wrapped in SILVER FOIL and Fancy Transparent Paper.
Splendid Xmas Goods.
Retail at 20c.

Corona Golden Fruit.
Choice Eating and Cooking Figs.—Attractively wrapped in transparent paper.
Retail at 10c

—CHOICE, PROFITABLE GOODS THAT SELL AT SIGHT.—

for a time, owing to the sharp advance, particularly in Indians and Ceylons. Some dealers have large quantities afloat, particularly in China tea. Spice in all lines is firm. The demand for ground herbs in tins show an increase from year to year. Rice is standing higher. Fair shipments via Liverpool continue to arrive.

SALT—Liverpool coarse salt is a very light stock for the sason, and but for the light catch of herring market would be quite bare; as it is, demand is rather light. Prices are firm at a slight advance, and, owing to higher freight, higher prices are expected. In fine salt, Canadian is most active. Prices show no change. We quote as follows: Liverpool coarse, 48 to 50c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS — Dealers have been much disappointed by delayed receipts, and particularly by the fact that, in corn, they are not getting their full purchase. It is thought some of the canners are interested in the syndicate that bought up the large part of the pack. High prices are asked. Tomatoes are also firmly held. Salmon are scarce, and the larger quantity to arrive is cohoe fish. Lobster are about out of the market. New gallon apples are to hand; price firm. Peaches are high, and receipts will be light. Blueberries are plentiful and quite low. In sardines, competition has kept prices below a fair mark, considering the advance in tin, etc. Packers are scarcer than last season. In haddies and kippered herring demand has exceeded the supply. Competition keeps the latter low. The quality of this line shows marked improvement. In clams there is improved demand. These are particularly nice goods.

GREEN FRUITS — Business is active. Apples hold their price, particularly Gravensteins. Soft fall stock is quite low. Very few are being sold by auction. Canadian grapes are lower, and are sold very close to cost. In oranges, Jamacias have the demand. The stock is nice. Lemons are dull. Malagas are to hand. They are in fair condition. Malaga grapes are low. In cranberries, native bag are scarce, and being full figures; quality is good. Cape cods are quite low, but firm. In bananas, season is about over. Sweet potatoes move freely at even figures. There are a few peaches and pears, but nothing to make a market. Californian Tokay grapes are sold only in a retail way.

DRIED FRUITS—Market is quite bare, but further arrivals of Valencias are daily expected. Prices will be held firm, both because of the tendency of this grade of fruit and the high price of Californians. The latter is a line that has completely surprised the trade. When prices opened so high it was thought they could not hold the price in their own market against foreign fruit, and, when a larger rebate to Canadian buyers was named than that of last year, this feeling grew, but it was to be disappointed, at least as yet. Three-crown fruit has been advanced, and one large shipper has withdrawn his price on 4-crown fruit About the only line selling in the city is some selected; these tend higher. Malagas have been quite freely bought. Should the quality of the fruit in the 50 lb. boxes prove satisfactory they will largely take the place of the Californian, as, even with the rebate, the high figures prevent the latter from keeping the hold they had on Canadian business. Peels are firm, full supplies are to hand. In currants, both in original packages and in cleaned, the market is being supplied from New York. Figs are daily expected. They will be almost as high as last year. In dates, new will come on a bare market. Evaporated apples show a range in price, but Western holders, as a rule, look for higher figures, and have refused to confirm further orders at earlier prices. Dried are scarce. Onions are quite freely received. Price is a little

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Are sold by all the Leading Wholesale Houses
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Write us for SALT of any kind.
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Consignments personally and promptly attended to
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Hugh Walker & Son Wholesale Fruit and Commission Merchants
Consignments carefully handled.
GUELPH, ONT.

easier, but higher than last year. Nuts are higher. The arrival of chestnuts shows that Halloween is near.

DAIRY PRODUCE—Eggs come to hand slowly, and hold their price. Best stock is in demand. Buyers are very careful, and it is said they need to be. Best butter finds a ready sale, but as yet the price keeps low. It is scarce and advanced values are looked for. Fair stocks of medium quality are held. Cheese are rather higher again. Stocks are light, and a further advance is expected. Stocks through the Province are well cleaned up.

SUGARS—The Acadia refinery would have the field to itself, but for the American, which continues to arrive freely. Prices are very low. There is a good sale.

MOLASSES—Market continues to gain strength. Quantity of West Indian goods here is very light and full prices are asked. New Orleans is being very freely sold. Prices are held firm. These goods, which before have been but fairly popular, are giving splendid satisfaction. There is no demand for syrup.

FISH—Dealers cannot fill orders. This is particularly true in pickled herring, and at this season the light arrivals interfere very much, as this is the time of demand. Prices are quoted higher. In dry cod and pollock full prices are asked, and the outlook is for no lower figures. In finnan haddies there is improved supply and demand. Price is firm. Boneless fish is active, and for pure cod full figures are asked. Old smoked herring are scarce, and while low in price are rather better than they have been. New fish come in slowly and quite full figures are obtained. In fresh fish there are better receipts this week, but there is little variety. We quote: Large and medium dry cod, $3.85 to $4; small, $2.50; pickled shad, $3.50 to $5, as to quality; haddies, 4½c. per lb.; smoked herring, 6 to 9c.; halibut, 12 to 13c. per lb.; fresh haddock and cod, 2c.; boneless fish, 4 to 5c.; pollock, $2.15 to $2.25 per 100; pickled herring, $1.85 to $1.90 per half bbl.; bloaters, 60c.

FLOUR, FEED AND MEAL—In flour, the market is a very firm one. Millers are very busy and will not shade figures, as they look for higher values. Feed is still scarce and high. Oats show a fair sale at even figures, though market is quite firm. Oatmeal is rather higher. Beans have been again advanced, and the market still tends upward. Stock is light. Beans have changed hands in carlots among wholesale dealers here this week, showing a profit of $1.50 over the cost of a few weeks ago. Cornmeal is firmly held. We quote as follows: Manitoba flour, $4.50 to $4.70; best Ontario, $3.85 to $4.00; medium, $3.60 to $3.75; oatmeal, $3.80 to $4.00; cornmeal, $2.20 to $2.25; middlings, $21 to $22; oats, 41 to 43c.; hand-picked beans, $1.25 to $1.35; prime, $1.15 to $1.25; yellow-eye beans, $1.90 to $2; split peas, $4.10 to $4.15; round, $3.25 to $3.40; pot barley, $4.10 to $4.15; hay, $7 to $7.50; timothy seed, American, $1.50.

ST. JOHN NOTES.

In spite of active competition Smith & Tilton, the Maritime agents for Windsor salt, report a good demand. Buyers hold that the demand for Windsor requires them to carry this grade in stock.

Dearborne & Co., the local agents for "Rising Sun" stove polish, are finding business good.

F. P. Reid & Co., Moncton, received a car of choice evaporated apples this week from W. B. Bayley & Co., Toronto.

Fred H. Tippet, of F. H. Tippet & Co., has placed quite a quantity of seeded raisins in cartons with the wholesale trade here.

S. S. Arnold, representing W. G. Dunn & Co., Hamilton, called on the trade this week, and, particularly for mustard, reports a good demand.

A. T. Randolph & Sons, Fredericton, received this week a car of choice evaporated apples from the well-known packer, R. J. Graham, Belleville.

A. I. Teed & Co., St. Stephen, have bought a car of Californian raisins. As far as THE GROCER can learn, this is the only straight car to one buyer coming to this market this season.

D. T. Williamson, representing The Brantford Starch Co., called on the trade this week, in company with the local agent, W. S. Hooper. This is Mr. Williamson's first visit to our city. He likes it very much.

New gallon apples are to hand. Nova Scotian packed fruit is growing in popularity. Many wholesale dealers are being supplied by J. G. Rood & Co., Waterville, N.S.

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If not, you should communicate with our newly appointed Agents in Montreal, who now have a complete range of samples, including our Holiday Novelties for Xmas trade. Samples and quotations submitted upon application to our sole Canadian Agents—

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French Canned Goods and Table Luxuries

G. W. Dunbar's Sons
Louisiana Specialties in Preserved Goods

H. J. Heinz Co.
Pickles, Condiments, and Table Delicacies

HUDON, HEBERT & CIE.

.. AGENTS .. *Montreal.*

One of the most profitable and satisfactory lines a Grocer or General Store Keeper can handle, is

PRATTS POULTRY FOOD

A GUARANTEED EGG PRODUCER.



When eggs are scarce and dear anything that will positively increase the supply is a positive boon to the store keeper.

To make hens lay at all seasons there is nothing so sure as PRATTS FOOD. Its value is backed by countless testimonials from all parts.

PACKAGES RETAIL FOR 10 CTS, 30 CTS., 75 CTS.

DEALER'S PROFIT IS 50 PER CENT.

PRATTS ANIMAL REGULATOR

FOR HORSES AND CATTLE

is of the greatest value to owners of horses. It is positively not a medicine, but a purely vegetable preparation that regulates the entire system, so as to avoid the use of medicine.



PACKAGES RETAIL AT 30 CTS., 60 CTS., 90 CTS.

DEALER'S PROFIT IS 50 PER CENT.

Freight is prepaid to points in Ontario, Quebec or Maritime Provinces on lots of TWO cases or over. Try a case of each. Costs you only $9.60, freight paid. Sells for $14.40. Is a quick and sure seller.

SEE WHAT THE TRADE THINK OF IT



RENNIE'S SEEDS.

MR. ROBERT GREIG, TORONTO, Sept. 27th, 1899.
City.

DEAR SIR:—We can assure you it gives us much pleasure in recommending Pratts Poultry Food and Pratts Animal Regulator. Our experience in selling these goods has been most pleasant. The fact is, they are so well thought of that they sell themselves. We are looking for largely increased sales in Pratts Foods this coming season. Yours, very truly,

(Signed), WM. RENNIE.

GENERAL AGENT IN CANADA:

ROBERT GREIG 29 Melinda St. TORONTO

Toronto Salt Works

TORONTO

TABLE and DAIRY SALT

Fine and Coarse Salt, in Barrels and Sacks.
Rock Salt, for stock.
Salt Petre.

Would be glad to give you prices in car lots or less. . . . . .

Prompt Shipment.

WALL & GUPPY

WHOLESALE

Provision ...Merchants

Importers and Dealers in Foreign and Domestic Fruits, Fish, Oysters, Game, etc.

OFFICE AND WAREHOUSE:

Sandwich St. W., WINDSOR, ONT.

I. D. BRADSHAW & CO.

Manufacturers of

Chewing Gum, Pop Corn and Confectionery Specialties.

ALSO

manufacturers of all kinds of

Wax Paper.

48 to 52 Lombard St.

...TORONTO

THE NORTHERN LIFE ASSURANCE COMPANY of Canada.

HEAD OFFICE—LONDON, ONT.

Has established itself as one of the popular life companies in Canada.
Its success has surpassed its promoters' anticipations.
Its policies and plans are up-to-date.
Its conditions to policy-holders most favorable.
It will pay you to write for particulars.

AUTHORIZED	CAPITAL	$1,000,000.
SUBSCRIBED		858,350.
PAID UP		208,000.

HON. DAVID MILLS, Q.C., Minister of Justice, PRESIDENT.

JOHN MILNE, MANAGER.

Joseph Carman

Produce and Merchandise Broker

MANUFACTURERS' AGENT.

. . .WINNIPEG, MAN.

Open for a few more good agencies for wholesale grocery trade. Correspondence solicited.

J. S. GRAHAM T. C. GRAHAM

CANADA PRESERVING CO.

2 and 4 Pine St.,
HAMILTON, ONT.

Manufacturers of

JAMS, JELLIES, MARMALADES, and MINCE MEATS

Put up in Glass Jars, Tumblers, and in 7, 14 and 30-lb. Wood Pails.

If our Agent fails to get around in time, please leave orders at or send to factory.

TELEPHONE 822.

"GLOBE BRAND"—UNEXCELLED.

L. M. SCHENCK & CO.

Producers and Packers of

High-Class Fruits and Vegetables in Tin.

PEACHES AND TOMATOES

A SPECIALTY.

FACTORY AND OFFICE:

Russell Ave. and Rodman St., - - ST. CATHARINES.

Standard Manufacturing Co.

MANUFACTURERS OF

TIN CANS

Fruit, Syrup, Baking Powder, Lard, Paint, Oil, Fish and Lobster Cans, etc.

100 FRONT STREET EAST,

TORONTO, ONTARIO.

THE WHOLESALE GROCERS AND GROCERY BROKERS OF CANADA.

THE CANADIAN GROCER is sometimes asked for the names and addresses of wholesale grocers and brokers situated in different parts of Canada, and the idea occurred to us that it would, therefore, be advisable to publish a list of these in the special Fall number. The following list comprises the leading wholesalers and brokers in the Dominion engaged in the grocery and allied trades.

BELLEVILLE, ONT.

Wholesale Fruits—
R. J. Graham.

BERLIN, ONT.

Wholesale Grocers—
Randall & Roos.

BRANDON, MAN.

Wholesale Grocers—
W. Codville & Co.
Smith & Burton.

BRANTFORD, ONT.

Wholesale Grocers—
George Foster & Sons.
George Watt & Sons.

BROCKVILLE, ONT.

Wholesale Grocers—
Gilmour & Co.

Wholesale Provisions—
The Brockville Packing & Provision Co., Limited.

CARBERRY, MAN.

Wholesale Grocers—
Codville & Co.

CHARLOTTETOWN, P.E.I.

Wholesale Grocers—
Carvell Bros., Queen st.
J. T. Peardon, Prince George st.
Nelson Rattenbury, Water st.

Wholesale Produce and Provisions—
B. & M. Rattenbury.
W. J. Boswell.
Horace Haszard.
Norman A. Stewart.
Geo. H. Toombs.
J. A. Farquharson.

Wholesale Fruits—
J. A. Farquharson.

Brokers—
Peake Bros. & Co.
James E. Grant (lobsters).
Daniel Davies (fish).

CHATHAM, N.B.

Wholesale Grocers—
D. MacLachlan.

CHATHAM, ONT.

Wholesale Grocers—
Hugh Malcolmson.

FREDERICTON, N.B.

Wholesale Grocers—
D. W. Eastabrook & Son.
A. A. Sterling.

Wholesale Provisions—
A. F. Randolph & Son.

GALT, ONT.

Commission Produce—
Thomas Todd & Son.

GUELPH ONT.

Wholesale Fruits—
Hugh Walker & Son.

HALIFAX.

Wholesale Grocers—
Bauld, Gibson & Co., Market Slip.
Billman, Chisholm & Co., 236 Hollis.
A. M. Boutilier & Co., 61 and 63 Gottingen.
Davidson Bros., 226 Argyle st.
Dillon Bros., Albermarle st.
J. W. Gorham & Co., 251 and 253 Hollis st.
Chas. H. Harvey, 10 and 12 Sackville st.
Ed. Donahoe & Son, 53 Buckingham.
J. E. Moise & Co. (teas and tobacco), 77 Upper Water st.
W. Muir, Son & Co., 213 Lower Water street.
Payzant & King, 2 and 4 Bedford row.
Geo. A. Pyke, Upper Water st.
A. & W. Smith & Co., 8 Buckingham st.
R. J. Sweet & Co., cor. Duke and Hollis sts.
Robt. B. Seeton & Co., Upper Water street.
H. W. Wentzell, Barrington st.
John Tobin & Co.
J. E. Morse & Co. (teas and tobacco).

Wholesale Fruits—
William Atkinson.
Charles H. Harvey.
Bremner Bros.

Wholesale Fish—
Alex. Wilson & Son.
J. Cronan, 103 Upper Water st.
N. & M. Smith.
Leslie Hart & Co. (lobsters).

Wholesale Produce—
Mumford Bros.
Charles W. Outhit.
Bentley & Layton.
Bremner Bros.
Irving & Co.
S. Wheatley & Co.
Edward Morrison & Co.
J. B. Neily.

Brokers—
F. W. Bissett (fish and produce).
Geo. E. Boak & Co.
Wm. J. Butler.
Fred J. Clarke.
E. J. Longard, jr. (teas).
Seeton & Mitchell (fruits).
Patrick O'Mullin.
R. M. Wilkie (teas).
M. F. Yager, Pickford & Black's wharf.
Geo. A. Pyke, W. I. wharf.

HAMILTON, ONT.

Wholesale Grocers—
James Turner & Co.
Balfour & Co.
W. H. Gillard & Co.
Lucas, Steele & Bristol.
MacPherson, Glassco & Co.
John Stuart & Co.
Duncan Bros. (teas).
T. B. Greening & Co. (teas).

Wholesale Fruits—
Dixon Bros.
John Fitch.
Battram & Co., 54 James st.

Wholesale Fish—
Dixon Bros.
John Fitch.

Wholesale Provisions—
F. W. Fearman.
Lawry & Son, Limited.

Brokers—
A. E. Richards & Co.
Joseph Simpson & Son.
J. W. Bickle & Greening.

INGERSOLL, ONT.

Wholesale Fruits—
Robinson & Co.

Wholesale Provisions—
The Ingersoll Packing Co.

KINGSTON, ONT.

Wholesale Grocers—
R. Carson, 324 Princess st.
W. G. Craig & Co., 125 Ottawa st.
Fenwick, Hendry & Co, 191 Ottawa street.
A. McLean & Co.
W. R. McRae & Co., 158 Wellington st.
Geo. Robertson & Son, 183 Ontario st.
James Redden & Co.
James Tierney & Co.

Wholesale Provisions—
J. Y. Parkhill.

LEVIS, QUE.

Wholesale Grocers—
A. Carrier & Fils.

LONDON, ONT.

Wholesale Grocers—
T. B. Escott & Co., 144 York st.
Edward Adams & Co.
Elliott, Marr & Co., 333 Richmond st.
John Garvey.
M. Masuret & Co., 94 Dundas st.
A. M. Smith & Co., 176 York st.
Scandrett Bros., 169 Dundas st.

Wholesale Fruits—
A. Mountjoy.
R. Mountjoy.

Wholesale Produce—
Chas. Abbott.

Brokers—
W. T. Strong & Co.

MONCTON, N.B.

Wholesale Grocers—
J. H. Harris & Co.
F. P. Reid & Co.

Wholesale Produce—
Toombs & Son.

NANAIMO, B.C.

Wholesale Grocers—
A. R. Johnston & Co.

NAPANEE, ONT.

Wholesale Grocers—
J. Aylesworth.

MONTREAL.

Wholesale Grocers—
L. Chaput, Fils & Cie., 2 De Bresoles street.
Hudon, Hebert & Cie., 41 St. Sulpice street.
Hudon & Orsali, 278 St. Paul st.
Chas. Lacaille & Cie. 329 St. Paul st.
Laporte, Martin & Cie., 72 St. Peter st.
J. A. Mathewson & Co., 202 McGill st.
N. Quintal & Sons, 274 St. Paul st.
F. X. St. Charles & Co., 257 St. Lawrence st.
Lockerby Bros., corner St. Peter and St. Sacrament sts.
Carter, Galbraith & Co., corner St. Peter and Foundling sts.
Birks, Corner & Co., 20 St Sacrament street.
D. Masson & Co., 326 St. Paul st.

Brokers—
Magor & Co., 16 St. John st.
Bovin, Wilson & Co., 165 Commissioners st.
C. A. Chouillou & Cie., 487 St. Paul st
S. H. Ewing & Sons, corner St. Sacrament and St. John sts.
Robt. Greig & Co., 456 St Paul st.
Provision Supply Co., 242 St. Paul st.
A. Robitaille & Cie., 351 St. Paul st.
Tamilkande Tea Co., 18 St. Maurice st.
W. R. Wonham & Sons, 315 Board of Trade.
C. N. D. Osgood, 15 Hospital st.
A. Tippet & Co., 8 Place Royal.
Andrews, Bell & Co., 30 Hospital st.
Lyon Silverman, 388 St. Paul st.
Henri Jonas & Co., 389 St. Paul st.
D. Hatton & Co., 18 Bonsecours st.
S. B. Heward, St. John st.
W. D. Stroud & Sons, 33 St. Sacrament st.
W. S. Goodhue, 207 Board of Trade.
Gillispie & Co., 12 St. Sacrament st.
C. E. Colson & Son, 22 St. John st.
J. Alex. Gordon & Co., 26 St. Sacrament st.
Rose & Laflamme, 400 St. Paul st.
P. S. Doyle & Co., 864 St. Paul st.
Hunt & Co., 4 St. John st.
Thos. Montgomery & Son, 329 Board of Trade.
J. S. Hetherington, 27 St. Sacrament street.
Alex. Wills, 29 St. Sacrament st.
R. W. Forester, 22 St. John st.

NELSON, B.C.

Wholesale Grocers—
Kootenay Supply Co.
The Montgomery & McDonald Co.

NEW GLASGOW, N.S.

Wholesale Grocers—
R. McGregor & Sons.

OTTAWA.

Wholesale Grocers—
H. N. Bate & Sons 185 Canal st.
P. Baskerville & Bros., 58 George st.
H. H. Brennan & Co., 60 Rideau st.
Cochrane, Castle & Co. (teas, coffees, etc.)
Joseph Grant.
Joseph Kavanaugh.
S. J. Major, 269 Dalhousie.
W. J. Shean & Co. (teas).

Wholesale Fruit—
Wm. G. Borthwick, 120 Rideau st.
H. A. Brouse, 184 Sparks st.
Plaiu & Co., 253½ Wellington st.
John D. McGregor.

Wholesale Provisions—
The George Matthews Co., Limited.

Brokers—
A. Durochers.
Taylor & Co.
Mann & Co.

PEMBROKE, ONT.

Wholesale Grocers—
John P. Millar.

PETERBORO', ONT.

Wholesale Grocers—
M. Carton.

Wholesale Provisions—
The George Matthews Co., Limited.

PICTOU, N.S.

Wholesale Grocers—
Hogg, Craig & Co.

QUEBEC.

Wholesale Grocers—
H. Blouin.
Thomas Davidson & Co.
Drouin Freres & Cie.
Gagnon & McNeil.
A. Joseph & Son.
Leclerc & Letellier.
Ledroit & Frere.
J. B. E. Letellier.
Charles Pitl.
Misael Thibaudeau.
A. J. Turcotte & Co.
N. Turcotte & Co.
Bechard & Legare.

Wholesale Fruits—
Richard Borden.

Brokers—
G. N. Elliott.
Gagnon & McNeil.
John Laird.
Weston Hunt & Son.
Robert Mitchell.
David Rathray & Son.

ST. CATHARINES, ONT.

Wholesale Grocers—
Merriman Bros.
B. D. Volsard & Sons.

Wholesale Fruits—
Titterington & Co.

ST. JOHN, N.B.

Wholesale Grocers—
George E. Barbour.
Baird & Peters.
Gilbert Bent & Son.
C. M. Bostwick & Co.
Bowman & Angevin.
Timothy Collins & Co.
Dearborn & Co.
Percy B Evans.
Joseph Finley.
Thomas Gorman.
W. F. T. Harrison.
J. Harrison & Co.
W. Frank Hatheway.
Jones & Schofield.
McAfee & Loomer.
Geo. Robertson & Co.
E. G. Scovil.
McCavour & Co.
C. & E. MacMichael.
Merritt Bros. & Co.
Northrup & Co.

Wholesale Produce and Provisions—
A. M. Bowman & Co.
Cosman & Wetmore.
J. E. Estabrook & Son.
Wilfrid Fenwick.
John F. Schofield.
Slipp & Flewelling.
John Sealy, 24 South Wharf.

Brokers—
W. A. Clawson & Co.
Caie & Wilson.
Edward T. Sturdee.
F. H. Tippet & Co.
F. R. Titus.
J. Hunter White.

ST. STEPHEN, N.B.

Wholesale Grocers—
Almon J. Teed.

THREE RIVERS, QUE.

Wholesale Grocers—
L. Brunelle & Frere.
O. Carignan & Fils.

Wholesale Provisions—
L. T. Cormier.

TORONTO.

Wholesale Grocers—
The Davidson & Hay, Limited, 36 Yonge st.
H. P. Eckardt & Co., Front and Church s s.
The Eby Blain Co. Limited, Front and Church sts.
Lumsden Bros., 9 Front st. east.
Sampson, McNaig & Co. (teas), 25 Front st. east.
Warren Bros. & Co., 33 Front st. east.
Perkins, Ince & Co., 41 Front st. east.
John Sloan & Co., 45 Front st. east.
T. Kinnear & Co., 49 Front st. east.
A. H. Canning & Co. 57 Front st. east.
John Lumbers & Co., 67 Front st. east.
F. W. Humphrey, 69 Front st. east.
Salada Tea Co. (teas), 32 Yonge st.
G. F. & J. Galt (teas), 42 Scott st.
Social Tea Co. (teas), 37 Front st. east.

Brokers—
W. G. A. Lambe & Co., 26 Wellington st. east.
J. L. Watt & Scott, 52 Front st. east.
Henry Wright & Co., 51 Colborne st.

WHOLESALE GROCERS, ETC.---Continued.

Brokers—Continued
George Stanway & Co. 46 Front st. E.
Dane & Halford, 52 Front st. east.
F. W. Hudson & Co., 48 Wellington st. west.
Geo. Musson & Co., 50 Front st. east.
P. L. Mason & Co., 50 Front st. east.
C. M. Bernard 28 Front st. east.
Thompson & Thompson, 18 Front st. east.
R. S. McIndoe, 24 Front st. east.
W. B. Bayley & Co., Front and Church streets.
W. H. Seyler & Co., 118 King st. east.
Emil Poliwka & Co., 118 King st. east.
J. S. Donaldson, 50 Front st. east.
C. H. Anderson, 50 Front st. east.
Wm. Philip, 23 Scott st.
George Lightbound & Co., 27 Front st. east.
A. P. Tippet, 23 Scott st.
Robert Greig, Manchester Building, 29 Melinda st.
James Haywood, 30 Wellington st. E,
A. B. Lambe & Co., 42 Church st.
W. F. Morley, Board of Trade building.
Edward Fielding, 34 Yonge st.
Crawford W. Powis 34 Yonge st.
J. C. Adams, 50 Front st. east.
F. W. Ramsay, 52 Front st. east.
R. B. Noble Board of Trade building.
Consolidated Tea & Lands Co. (teas), 11-13 Front st. east.
Clark, Rae & Co., 49 King st. west.
Indian and Ceylon Tea Company (teas) 48 Front st. east.

Wholesale Fruit Merchants—
McWilliam & Everist, 25 Church st.
Clemes Bros, 51 Front street east.
The Dawson Commission Co. Ltd., 32 West Market.
Husband Bros. & Co., 82 Colborne st.
White & Co., 62 Front street east.
S. K. Moyer, 76 Colborne st.
Vance & Co., 23 Church st.
W. H. Smith & Co., Church and Colborne sts.
A. G. Gibson & Co., 61 Colborne st.
M. H. Peterson & Co. (apples), 25 Church st.
Eben James, Board of Trade Build'g.
T. H. Smith & Co., 70 Colborne st.

Wholesale Produce and Provisions—
J. A. McLean, 77 Colborne st.
D. Gunn Bros. & Co., 76 Front st. east.
W. Ryan Co., Ltd., 70 Front st. east.
Park, Blackwell & Co., Limited, 7 St. Lawrence Market.
Rutherford, Marshall & Co., 68 Front street east.
Laurence Gibb, 83 Colborne st.
J. E. Baillie 66 Front street east.
Lucas Fee, 25 West Market st.
John Hawley, 217 Church st.
R. H. Ramsay & Son, 71 Front street east.
Robert Thompston & Co., 35 Church street.
J. H. Skeans & Co., 88 Front st. east.
White & Co., 62 Front street east.
T. H. Smith & Co. 70 Colborne st.
Willard & Co., 86 Front street east.
John J. Fee, 62 Front st. east.
S. K. Moyer, 76 Colborne st.
The King, Darrell Produce Co., Ltd., 8 Elm st.
Bogart, Dallas & Gillard, 33 Church st.

TRURO, N.S.

Wholesale Grocers—
Black & Co.
W. H. Snook & Co.

VANCOUVER.

Wholesale Grocers—
Braid, William & Co., 601 and 603 Granville st.
Kelly, Douglas & Co., 139 Water st.
Robt. Kelley, 621 Hornby st.
Oppenheimer Bros., Limited, 100 and 102 Powell st.
McMillan & Hamilton., Alexander and Columbia sts.
Wilson Bros., 16 and 19 Powell st.
Creed, Slater & Co. (teas), 303 Cordova st.
Edgett, Garden & Edgett (teas), 220 and 222 Hastings st. east.
Blanchfield & Co., 205 and 207 Carrol street.
W. H. Malken & Co., 137 Water st.
Weeks & Robson, 542 and 550 Hastings st. west.

Wholesale Fruits—
A. R. Matts.
McMillan & Hamilton, Alexander and Columbia sts.
Phipps, Aldridge & Co.
Johnson & Burnett, 417 Granville street.
Winch & Bower, 52 Cordova st.

Wholesale Produce—
F. R. Stewart & Co., 30 and 32 Water st.
J. E. Chipman.
The Vancouver Trading Co.
The Vancouver Produce Co.
W. A. Lewthwaite & Co.
W. H. Malkin, 37 Water st.
J. H. Anderson & Co.

Brokers—
C. E. Jarvis & Co.
Johnson & Burnett, 417 Granville street.
A. D. Hossack.
Moss Jonas.
Knowler & Macauley.
Martin & Robertson.
G. J. Wilson (fish).
G. J. Wonder & Co.

VICTORIA.

Wholesale Grocers—
Thos. Earle, 131 Cadboro' Bay Rd.
R. P. Rithet & Co., Limited, 61 and 63 Wharf st.
J. H. Todd & Son, 72 Wharf street (provisions).
Wilson Bros., 76, 78 & 80 Wharf st.
Hudson's Bay Co., 62 Wharf st.
Leiser, Simon & Co., 14-22 Yates st.
Geo. E. Munro & Co. (broker), 5 Yates st.
D. J. Pitts, 8 & 10 Yates st.

Brokers—
S. J. Pitts.
Earsman, Hardy & Co.
Robt. Croft & Co.
Robert Ward & Co., Limited.

VICTORIAVILLE, QUE.

Wholesale Grocer—
H. H. Guay.

WINDSOR, ONT,

Wholesale Grocers—
J. F. Smythe & Co.

WINNIPEG.

Wholesale Grocers—
G. F. & J. Galt.
The A. Macdonald Co.
Mackenzie, Kenneth & Co.
Sutherland & Campbell.
Mackenzie & Mills (teas, coffees and jams).

Wholesale Fruits—
The Macpherson Fruit Co., Limited.
Bright & Johnston.

Wholesale Produce—
The Manitoba Produce & Commission Co., Limited.
J. Y. Griffin & Co.
The Parsons Produce Co.

Brokers—
Steele & Toms, 312 McDermott ave.
Joseph Carman, P.O. Box 1014.
Tees & Persse, 285 Market st.
E. Nicholson, Bannatyne st. east.
Bell & Armytage.
Buchanan & Gordon.
Hazelwood & Co.
Strang & Co.
Rublee Fruit Co., Limited. 151 Bannatyne st.

YARMOUTH, N.S.

Wholesale Grocers—
Lovitt & Lovitt.

OW! WOW!! THAT'S THE STUFF!

NOV 11 1899



Bayle's Horseradish Mustard

(THE ORIGINAL AND GENUINE.)

IN STOMACHIC VALUE . . .
The PERFECTION OF CONDIMENTS.

Beware of Imitations.

Sole Maker **GEO. A. BAYLE**

For Sale by all Grocers. ST. LOUIS, MO.

BUY Star Brand

COTTON CLOTHES LINES

Twisted or Braided.

COTTON TWINES

3 and 4 Ply.

Cotton Lines are as cheap as Sisal or Manilla and much better.

For sale by all Wholesale Dealers.

See that you get **"Star Brand."**

Established 1894. Telephone 2491.

EGGS, BUTTER

... and ...

POULTRY

Our Specialties.

J. A. McLEAN

77 Colborne Street

We buy or receive on commission.
Consignments and
Correspondence solicited.

Toronto.



The Leader Lawn Swing

Children's Delight, Satisfying to all, Perfectly Safe, Very Strong, Most Restful and Invigorating.

ORDER NOW.

The Dowswell Manufacturing Co.

HAMILTON, ONT. Limited

DARK DAYS ARE COMING

—AND—

YOUR STORE IS GLOOMY.

Buy Luxfer Prisms and tempt new customers in—by making your store airy, cheerful and bright. . . . .



EATON'S—WITH LUXFER PRISM WINDOWS.



EATON'S—WITH OLD-FASHIONED GLASS.

LUXFER PRISMS ARE NO FAD.

Their popularity is due to the economy effected in artificial light. Dollars and cents do our pleading.

WRITE TO

Luxfer Prism Co., Limited

58 Yonge St., TORONTO.

A TOUR OF COLMAN'S MUSTARD WORKS.

By "Pentagon," in Grocery, London, England.

I SAT down dazed. I had been to Colman's. I had seen a little of everything (life being too short to see the whole). Floor after floor, building after building, acre after acre, had been traversed by my weary feet. The impression, or rather the resultant of the numerous, almost endless, impressions left on my mind was that of immensity. The men, and boys, and girls by tens, and by hundreds, and by thousands, the machines without number, seemed to be continually passing before my eyes likes a moving photograph (without the flicker)—or rather they seemed to have become woven into a wonderful pattern such as Goethe's Earth Spirit might have passed through his loom—a pattern in golden yellow, and azure blue, and pearly white, of order and industry, ever repeating yet ever varied.

It is not an easy thing to get permission to visit the huge establishment of Messrs. J. & J. Colman, Limited, but put in possession of the magic Open Sesame—the one little word Grocery, to wit—I was received at Carrow with the greatest cordiality and kindness. Without putting my readers to the toil of accompanying me in the flesh on my two days' walking tour through the works, I will consider them (whether they like it or not) to be equipped as I was in walking boots, a knapsack, weighing about fifteen pounds and containing provisions for the way; and an open mind. I shall insist upon their following where my weary feet have trod, knowing that, although they may feel alarmed at the commencement, they will be amply rewarded before they get to the end. There is only one condition I wish to make, namely, that as I shall be followed in spirit round the works by many thousands of the readers of Grocery, I must ask them to be kind enough to keep their astral bodies from overcrowding the lifts or getting in the way of the machinery.

Before starting on my tour I paid a visit to the counting-house and had a pleasant chat with Mr. Stuart, M.P., one of the directors at Carrow; Mr. Chas. F. Burlingham, the manager and secretary, and Mr. Clowes, the manager of the art department. Mr. Stuart, after a genial invitation to lunch, handed me over to Mr. E. B. Southwell, the kind and thoughtful assistant manager, and we set out in real earnest.

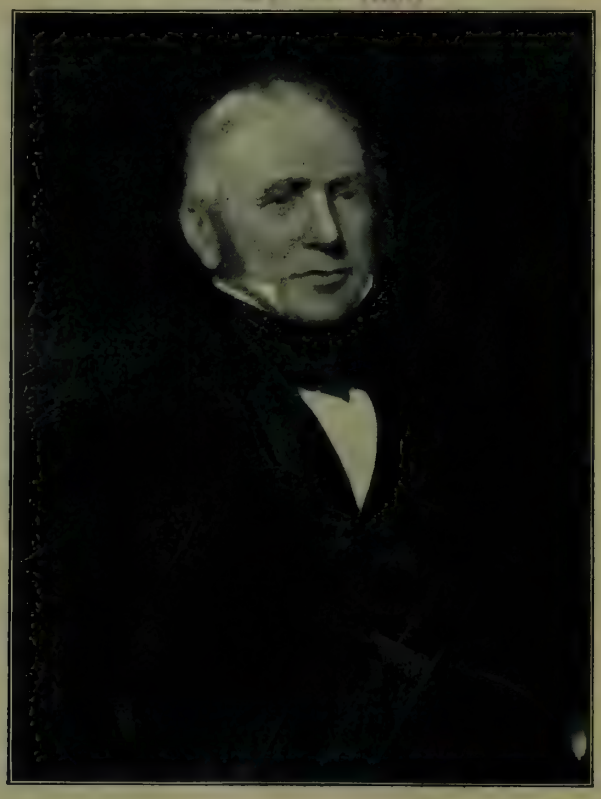
To gain some idea of what was ahead, I studied an exact model of the works made to scale for the Victoria Era Exhibition. The model, which has a big room all to itself, occupies an area nearly large enough to build a cottage on, and contains nearly 7,000 windows! By the side is a model to the same scale of Stoke Mills, about four miles from Norwich, where the manufacture was commenced in 1811, and where it was situated when the Queen came to the throne. The contrast between the windmill with its outbuildings and the present thirty-two acres of well-appointed steam factories offer much food for reflection. It is interesting to note that the manufacture was commenced by a Jeremiah Colman at the date mentioned; Jeremiah, by the way, being a very usual prænomen in the Colman family, for during eight generations the name Jeremiah appears. Mr. Jeremiah of Stoke fame, whose portrait will be found printed on this page, being childless, took his three nephews into partnership, and it is their descendants who constitute the members of

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The Late Mr. J. J. Colman

(Photo. by Elliot & Fry.)



The Founder of the Firm.

MR. JEREMIAH COLMAN, of Stoke Holy Cross.

(From an oil painting.)



The Main Entrance to Carrow Works.

the present company. The late Mr. J. J. Colman was the son of one of the trio, and his father was one of the famous eleven of cricketing brothers who issued open challenge to any other team of eleven brothers in the kingdom, and contested innings on more than one occasion.

Leaving the model room, we make a move to the mustard mills, a gigantic building of I don't know what area or how many floors. On entering, the first thing one notices is a peculiar pungent aromatic smell, not by any means unpleasant, although it does rather bring up visions of mustard poultices. A lift takes us to the top of the building and we are brought face to face with the raw material, mustard seed, which, however, is far from being raw, as it has been carefully cleaned and dried for many hours on a kiln. Instead of there being only one mustard and Colman its profit, or rather the other way, we find that there are two mustards—white, and black or brown—which are quite distinct. As might be expected, it is the black seed which contains the devil, and which is therefore appreciated by beef-eating humanity. The white, however, is valued for a certain flavor and other properties, so that a mixture of white and black mustard is always employed in practice, especially as the black mustard alone would be too hot for most people's palates. The price of the black mustard seed is on the average higher than that of white, whilst the percentage of flour which it yields is smaller. The fact of mustard being genuine is no sufficient guarantee of quality and strength, for the cheaper flour of white seed might unduly preponderate. Further, it is possible to leave in the mustard a considerable percentage of the husk of white seed; and still the mustard is genuine mustard, though by no means the best. The moral of all this is that the name of the manufacturer upon the label is the only guarantee of quality which the grocer and the public can depend upon.



A Colman Motor Van.

At the top of the mustard mill the seed is put into a hopper, whence pipes radiate to the rollers, each pipe supplying two pairs of rollers with seed. The seed, by the way, is ground separately, the mixture of white and brown mustard taking place at the later stage.

I may remark here confidentially that before I left London the editor had impressed upon me the necessity of bringing back important facts as to the number of grains of mustard seed that would fill the dome of St. Paul's, the number of squares of blue that would go around the world if placed side by side, etc. He pointed out that these things were all the go now in fashionable literature, and that my interview would be worthless without them. Consequently, I was all prepared to make my calculations at a moment's notice. To my horror, before I could begin I was pushed into a lift and ejected on to another floor.

Here I saw the mustard meal that had just come from the rollers, and the massive pounders with which it is subsequently treated. Another quick change into the lift and out again, and I saw the meal from which all the coarser particles of bran had been separated by machinery. I was now in a large room, which must have been somewhere near the ground floor—I never was quite sure how many floors we were away from the ground in these immense buildings—and all around the sides underneath the windows were men with small sieves separating the finer particles of bran from the mustard flour. The sieves were made of very fine silk cloth, similar to the bolting cloth of the flour mills, having 174 strands to the inch, or 30,376 meshes to the square inch.

I thought this a good opportunity for renewing calculations, but my guide looked at me suspiciously and carried me off to another floor.

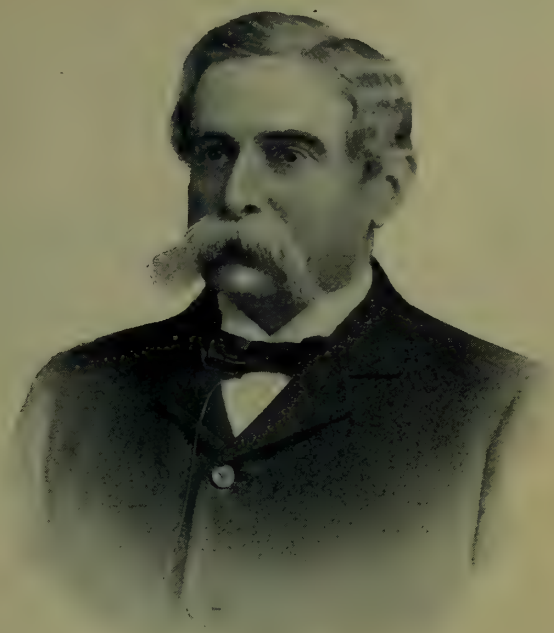
"Here, you see," said my guide, "we have got to the bottom of everything. This is where we treat the bran. To insure uniformity of color in the cake we mix the bran from the white and the brown seeds under these edge-runners. If we didn't do



One o'Clock near the Great Gate.



Yours faithfully
Russell J Colman



Yours faithfully
Frederick E Colman



Yours faithfully
Jeremiah Colman



Yours faithfully
James Stuart

THE FOUR DIRECTORS.

Mr. Frederick E. Colman.
Mr. Jeremiah Colman
Mr. Russell J. Colman.
Mr. James Stuart, M.P.



Mustard Sifting Room.

that the cake would be streaky and unsightly. Then the bran is placed in steam-jacketed cylinders, and afterwards put in bags and squeezed by hydraulic pressure to express the oil. Come and see!"

I followed him across the cement floor to where batteries of hydraulic presses were standing. Some half-dozen bags filled with bran were placed between two iron plates and then put in the press, and the hydraulic power was turned on. The plunger gave a little upward jerk and then began to rise slowly.

"What is the pressure?" I asked.

"A ton and a-half to the square inch," replied Mr. Southwell.

This meant a pressure of about 225 atmospheres, or as if the bran had a column of water twice the height of Snowdon lying on the top of it, and I watched with renewed interest. Presently out poured the greenish brown oil around the edges of the press, the power was cut off, the ram descends, the press released, and the cake, as hard as a dog biscuit, was taken out and handed to me.

On the way back to the lift we passed through stacks and stacks of cake, and in reply to my query as to what became of it, I was told that at present it was used for fertilizing vines and feeding wireworm, for this pest prefers the cake to the root, which it would, for want of more attractive food, attack. Probably it could be used as a cattle food if dealt with in a special manner. The oil itself is placed in tubs to allow the refuse matter or "foots" to deposit, after which it is, if required, refined. The building in which this work is carried on is fireproof and painted with asbestos paint.

Having seen the treatment of the seed we returned to the flour, and were shot out of the lift on to yet another floor, where I saw sack upon sack of mustard flour piled up at the sides and rows of tubs down the middle containing weighed quantities of the flour, brown and white, ready for mixing to form the different qualities required by the grocer.

From here I followed my guide into the laboratory, where I disburdened my mind of a question which had long been agitating it.



COLMAN MUSTARD TRAINS.

This remarkable photograph illustrates three long trains on the Great Eastern Railway laden with Colman's Mustard.

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Mustard Oil Presses.



Fire Brigade at Work on the River.

"How much seed do you think you get through in the course of a week?" I asked. "Five hundred tons? A thousand tons? Because, supposing it is a thousand tons and a ton occupies thirty cubic feet, and a cubic foot contains six million nine hundred and twenty-four thousand two hundred and one mustard seeds, which must be the case as near as I can calculate, then the quantity of mustard seed used by Messrs. J. & J. Colman in the course of a week must be sufficient to reach from the earth to the moon, twice round the great nebula in Orion, and three hundred and forty-two million miles——"

Just as I was feeling really pleased with myself at having nearly accomplished a lightning calculation, which would astonish even the edifor of Harmsworth's, I felt myself seized from behind and something wet applied to the back of my neck. In a moment burning sensations radiated to all parts of my anatomy. I screamed for mercy, but nobody took any notice, and Mr. Southwell stood by with his watch in one hand and feeling my pulse with the other, his face wearing a look of solicitude. At last when I had tied myself into several knots in my agony and the perspiration streamed from my nose, the heat suddenly ceased and my guide asked kindly, "Do you feel better now?"

I murmured my thanks and he went on, "That was one of our sinapisms. They are very useful in cases of emergency, because they act at once. Perhaps you noticed it?"

"I did, I did," groaned I in reply.

"You cannot bear them on the back of the neck for more than a minute. That one was only left on for fifty seconds, but if you would like to try another?"

I fell on my knees on the stone floor, and my guide relented.

"We supply a great many of these to the Navy," continued Mr. Southwell. "Our sinapisms have a linen protection so that only the oil acts on the skin through the linen. The essential oil of mustard itself is very powerful, and will raise a blister on the skin almost immediately. The ordinary or fixed oil of mustard is employed as a cure for rheumatism, and at one time we used to give it away to suffering applicants; but the fact was published in Truth, and we were so inundated with inquiries that we had to desist, and we now sell a specially prepared oil to the grocer and druggist.



Box Nailing Machines.

"Now, in regard to the flour. You know that the brown flour contains a substance called myronate of potash and a ferment known as myrosin. This myrosin converts the myronate into volatile mustard oil. To check the tendency to ferment before it is required for use, we add a small quantity of wheaten flour, though our friends can buy the genuine article should they choose to do so. Another thing I would ask you to make a note of is that the better the quality of the mustard, the more likely is it to ferment, so that when a mustard quickly assumes a brown color on the top, it is the sure sign of a high quality mustard instead of the reverse."

As we were passing on our way to the tin workshop I could not help noticing again



The Saw Mill.

and again the wonderful cleanliness preserved everywhere. I consider these works the cleanest and tidiest I have ever visited.

There was another thing that I noticed; and had occasion subsequently to notice once or twice in other departments. Although the tour constituted a connected and thoroughly intelligible course of instruction in the art of mustard making, I did not see all, and I left the mustard mill with a shrewd suspicion that had certain doors been opened I should have learnt more—and perhaps too much—of the secret of Messrs. Colman's inimitable manufacture, a suspicion confirmed by the answering smile of my conductor when I ventured a look of inquiry.



Weighing out Self-rising Flour.

So far everything had been quiet and comparatively noiseless; but now we entered into what seemed to be a select corner of Pandemonium. Here in the tin shop were boys by the hundred and machines as many, all in furious motion. Here strips of tin were converted in a second into the bottoms, lids, and bodies of tin boxes, each machine, of course, only doing one part. Then, like a conjuring trick, other machines put the parts together. I did not know which to admire most—the ingenuity of the machinery or the rate at which the boys worked it. In another part of the room I saw the handsomely decorated tins put together. These require more care, and the machines were worked by men. The whole thing; in fact the whole works, reminded me much of Woolwich Arsenal.



Card-board Box-making.



Packing Mustard in Decorated Tins.

The next section of the tour consisted in a visit to the packing-rooms, and on the way my guide informed me that the first shipment of mustard (Colman's, of course!) to Dawson City, Klondike, took place early last autumn. Thereby hangs a tale, or, rather, a remarkable poster, which everybody knows and has smiled over.

In the packing-rooms was an army of such nice little boys in squads of three—dear little souls—like the singing boys in the Jackdaw of Rheims. Each set of three had a chest of mustard, a pair of scales, a scoop and a rammer. One little lad scooped up the mustard and filled the scale, the second emptied it into a tin, and the third pressed it home with his rammer. All these lads had a curious rhythmical swing, which, Mr. Southwell told me, always characterized the mustard boys. The square tin with the yellow label filled the room. The best mustard is always packed in square tins, the round or oval tins being only used for lower qualities.

From here we marched on to another large room where winsome lassies were



The Cooperage—Making Casks for Mustard.

weighing the mustard and putting it into tins in the same way as the boys. Here we were dealing with the well-known penny tins, and I was moved to ask if the penny tin really pays.

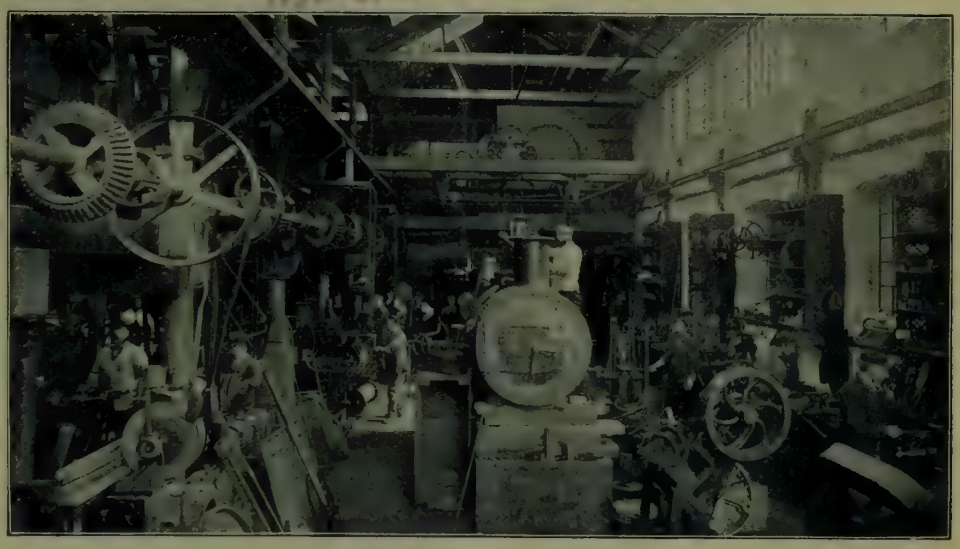
"Yes," replied my guide, "the penny tin pays—everybody. The penny pays the farmer who grows the seed, the railway company, the cost of manufacture, making the tin, printing the label, weighing, filling, despatching, the wholesaler's profit, the grocer's profit, and everybody is satisfied—including the consumer, who gets a supply of excellent mustard for his humble penny."

It was curious to notice that the girls at their work had just the same rhythmical swing as the boys. As we passed to the next department I asked how long it generally took to execute orders.

"As a rule," was the reply, "they are executed the same day that they are received."

Next in order I was shown the air and water-tight tanks holding four hundred gallons each, in which the mustard is exported. Just fancy four hundred gallons of mustard at a time! Some were labeled with the names of places in Africa and others for Australia, whilst one I particularly noticed was for California. From China to Peru indeed! These tanks, I learnt, when they got to their destinations and were emptied of their contents, were frequently used for storing water, so that, as they carried Colman's name, they continued to be both useful and beautiful, being an excellent advertisement for the company all over the world.

Such strange uses these empty tins and packing cases are put to in some parts of the globe! The casual sight, for instance, of a case with some stencilled words upon it, as we passed through one of the departments, brought a smile of amused recollection to Mr. Southwell's face, and led to a hearty laugh on my own part when he repeated this capital little yarn. It appeared that a missionary recently lecturing in the Provinces upon his work among the natives in South Africa, stated that on one occasion he officiated at the funeral of a white settler. In a country where wood was scarce the sorrowing relatives had utilized the discarded boards of packing cases wherewith to make the coffin. The reverend lecturer said he found it hard to do justice to the solemnity of the occasion, seeing that the coffin-lid had been made of one of Colman's mustard cases and bore these words: "This side up. Stow away from boiler." It is, perhaps, needless to say that these special instructions were printed upon the cases at Carrow Works solely for the benefit of the shipper and to insure the mustard reaching its destination in good condition.



The Engineers' Shop.



Wherries unloading Timber.

Colman's mustard is supplied in huge quantity to the Royal Navy. Report has it that during the recent mobilization the Admiralty would not risk sending the ships to sea without their supply of Colman's. It is even rumored (and nobody at the works denied it, so it must be true) that the ordnance department began to fill the shells with Colman's mustard, and the knowledge

of this fact abroad contributed largely to the peaceful settlement of the Fashoda difficulty. Whether this thing be true or no, certain it is that Colman's mustard was sent up in quantity to the Malakand Field Force, and no doubt contributed largely to the fiery valor of the attack on the Dargai Heights. It is also interesting to note that the United States army use the same delectable

The staves are planed and cut by machinery, and the delightful smell of oak shavings pervades the whole place. By the way, the very finest grade of Yarmouth bloaters—real Yarmouth bloaters—reserved exclusively for the use of crowned heads and Members of the Privy Council, are cured with these identical shavings.

When the staves have been made pliable

"This," said Mr. Southwell, "is the Blue Mill."

Scarcely had he spoken, when, from some nook or cranny or trap-door, appeared a fearsome man with beard of blue, and in his hand a lethal weapon, too.

"Bluebeard himself!" I muttered, and turned to flee to the solitary policeman I had seen guarding the entrance gate. But my

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One of the Tin Working Shops.

commodity regularly, and the lines of march are always strewn with empty tins.

It is a curious circumstance, when one comes to think of it, that so many of the public appear to think that the uses of mustard in gastronomy are confined to beef, with an occasional dash of it, perhaps, in the salad. But, as a matter of fact, mutton and other meats are distinctly improved by

by heating, they are put into iron frames roughly the shape of the casks, and squeezed into shape by hydraulic pressure. One squeeze at one end and a second at the other, and the thing is done in a moment. A top and bottom of tin are inserted, the hoops are put on and the keg is complete. More conjuring tricks!

Ring down the curtain, turn off the yellow

guide took me gently by the arm, and soothing me gently, said: "Fear nothing. Fatima and Sister Anne are safe upstairs with the other girls, and the police take care that there are no skeletons in the cupboards."

I breathed again, and accompanied him into the office. Taking down several samples from the shelves over his desk, Mr. Southwell went on to explain that the

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Starch Packing in Card-board Boxes.

a flavoring of mustard, so is cheese; and, what is perhaps hardly known to anybody, herrings become a new fish by its friendly aid. But I am digressing again.

There was yet another wonder to be seen in connection with the mustard department, namely, the steam cooperage, where they turn rough staves into casks while you wait.

limelight, please, and turn on the blue—not the pale blue where the heroine meets her lover by moonlight alone, but the deep blue of the wizard's cavern, the blue of gnomeland, where the wicked fairies in the pantomime arrange to send the princess to sleep for 100 years—and ring the curtain up on the Second Act.

original "Laundry Blue" was indigo; that this had, during the past 25 years, been eclipsed by ultramarine. Indigo is a definite vegetable substance, and is, in many respects, the best material for laundry purposes. It is soluble, and that goes for much. Ultramarine, on the other hand, is an artificial mineral coloring matter, and its

value for laundry purposes depends almost entirely upon two factors—shade of color and fineness of the particles. Unless fineness exists, the blue rapidly deposits, causing the spotting or flecking of linen so objectionable to the laundress. As in mustard, the word "pure" conveys no guarantee of quality, for you may have one ultramarine worth four or five times as much as another, yet both are genuine. I was shown samples of pure ultramarine ranging from £18 to as much as £80 per ton. Again, the name of the manufacturer is the only guarantee that it is safe to accept. Colman's No. 1 Azure Blue (ultramatine) is used in in Her Majesty's laundry.

The process of manufacture is as follows: The Indigo, or Thumb Blue, is weighed out and moulded into the well-known shape by girls, with their fingers. It is allowed to dry in cool rooms, after which it is polished and is ready for the market. In the manufacture of light blue, the ultramarine, after being ground very fine by edge-runners, or



Making up Packets of Blue.



An Ingenious Blue Wrapping Machine.

what the uninitiated would call a mortar mill, is handed over to boys, who work in gangs similar to the mustard boys. One boy weighs out the blue, a second scrapes it into molds on a revolving iron table, where it is subjected during part of the revolution to hydraulic pressure, which makes the squares or cubes. From here, the blue is taken to the drying-room, and then wrapped by girls or fed into a most ingenious wrapping machine. It is only necessary to feed the machine with blue and with wrappers, and the squares come out at the other end all neatly encased in the paper wrapping. The wrapped squares are then done up into 1-lb., ½-lb. and ¼-lb. packets, and labeled. Colman's, by the way, were the first to use machinery for wrapping the blue. There is often a good deal of "rush" work in this department, and, as the Factory Act renders the employment of girls on overtime out of the question, it has been found necessary to introduce machinery upon which to rely in times of need.

"You see the words on this label," casually remarked Mr. Southwell, pointing to one with the familiar legend that the blue was intended for the use of both laundresses and families. "Well an order from the Gold Coast addressed to 'Messrs. Laundresses and Families, Cannon street, London,' found us!"

The effect of the blue mills or the "blue-chamber" is most curious, especially after a morning spent in mustard land. The color seems to come out and hit you wherever you look, and you begin to understand what a very painful disease "the blues" must be. It is not recorded, however, that the workers are particularly anxious to drown their sorrows in the flowing bowl.

From the blue mill a sudden change of scene brought me into the kitchen, where I saw enough Norfolk dumplings, and beef and plum pudding, and other good things to feed an army corps. Everything was spotlessly clean and so nice and wholesome, and the samples I tasted were so particularly excellent that I felt that I had gone far enough, and could now come to an anchor. And then the prices! I wish some nice kind people like Messrs. J. & J. Colman would settle in my neighborhood and supply such provender at even double the prices. The following bill of fare will show you how the thing is done at Carrow, and, needless to say, the hands avail themselves of the privilege in great numbers, and the kitchen is run at a loss:

Monday. Stew, with dumpling and vegetables, 2d.; or dumpling and gravy, 1d.

Tuesday. Fried fish, 2d.

Wednesday. ¼ lb. roast meat, with dumpling, gravy and vegetables, 4d.; slice of plum pudding, 1d.

Thursday. Stew, with dumpling and



One of the Starch Scraping Floors.

vegetables, 2d.; or dumpling and gravy, 1d.

Friday. Pint of soup, 1d.

Every day. Slice of cold beef, 1d.; coffee, tea and cocoa, ½d. a half pint.

Ring up the curtain again please. Away with the gloom of the blue hobgoblin land. Turn on the limelight pure, brilliant silvery white, for we are among the good fairies now. Hundreds of pretty girls running to and fro in bright, many-colored head-dresses, whilst the fine dust of the rice starch clouds the air and falls lightly on everything. This is the starch-packing department. Bright eyes, rosy cheeks, merry faces flitting here and there and everywhere.

"What kind of starch do you pack here?" I asked.

"Rice, pure rice," was the answer. "I am sorry indisposition confines Mr. Joshua Womersley, our starch manufacturer, to his home, otherwise you would have had an opportunity of obtaining from him all information relating to the introduction of rice starch into England, as he was the patentee of the process under which the manufacture of rice starch has been, and now is, carried on at these works.* Some foreign makers mix maize with their starch, and even adulterate with barytes, but we use nothing but rice."

"What strikes me most about this department," I observed, as we reached the other end of the room (if you can call it a room, for it seemed as large as a concert hall), "is the wonderfully healthy look of these girls. I never saw such fresh-looking girls. Where do you get them all from?"

"Oh, there is no secret about it. The very air is nourishing. The most anæmic girl gets plump and rosy after she has been here a month or two," replied my conductor.

I reflected that starch would be quite harmless in the mouth, as it would dissolve very readily, and, acted upon by the acids of the mouth, would be converted, as every chemist knows, straight into sugar.

From the starch floor, where the crystals were being packed into 1-lb., ½-lb., ¼-lb. and penny-boxes by the million, we entered another huge room where there were girls again by the score, all making cardboard boxes. It was really wonderful to see how neatly and deftly the thing was done. The boxes were strong ones too, for they were made with a thick piece of cardboard as a framework, so that the top and bottom were the same size and met exactly. Consequently the boxes pack excellently, and the contents do not leak out. The boxes are fixed together with a special kind of paste or glue manufactured on the premises and sold by its manufacturers under the name of "Vego" glue.

Everywhere in the box-floor and in adjacent rooms were boxes by millions. I hardly realized it until Mr. Southwell showed me that in a space which I should have estimated to hold 10,000 at the outside there were no less than 150,000.

In another moment I saw more packing, more girls as busy as the bees in a hive, filling the boxes I had just seen in process of manuacture.

"These boxes are a new line, are they not?" I inquired.

"Comparatively," replied my conductor. "The boxes are replacing the paper packages of loose starch. It costs us a good deal more to send it out in these boxes than in 4-lb. papers, and our profit is smaller,

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Interior of Starch House.

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The Stables. The Paper Mill.

* We regret that, since this article was written, Mr. Womersley, who was an alderman of the city of Norwich, has passed away.

though we charge a somewhat higher price, but then we are sure people get our starch when they ask for it, of which we could not be always certain when the starch was sent out in 4-lb. papers and retailed in small parcels."

Having reached the ground-level again, we meet a hale and hearty old man coming towards us.



The Kindergarten Class.

"Ah, Mr. Dye," exclaimed my conductor, "tell this gentleman when you came into the works."

"Well," said the old fellow, thoughtfully, "I can't tell you exactly what year it was, but I came in when I was fourteen, and that was at Stoke Mills, before Carrow was built, and I am 85 next birthday. But I wasn't in the works quite all the time, because I had fever once and then was away traveling for a bit, but I know it was July, '48, when I came back."

I found out by inquiry that if there is one thing Messrs. Colman do not do, it is to grind all they can out of their hands when they are young and then let them drift into the workhouse in premature old age. There is even an old boy still acting as foreman of the starch house, who has seen longer service than Mr. Dye, and actually counts his period of continuous work for the firm at sixty-seven years! A photograph taken last year of the old Stoke hands showed that nearly seventy preferred continued work to retirement, whose service ranged from sixty seven years to not less than forty-five. The united service of these old veterans to their employers was over 3,400 years. Men do not grow prematurely old at the Carrow Works.

Then I was taken to see the packing-cases made, the wood being all cut up, planed, and sawn by machinery, printed, nailed together by ingenious machines into boxes. Each nailing machine had a boy at the top to feed in the nails, and a boy at the bottom to feed in the wood, and the material traveled through the shop almost as fast as I could walk, going in wood at one end and coming out as printed boxes at the other.

Passing through what had once been a forest of trees and was now a forest of boxes, I came to a block of boilers which were fed largely by the waste from the wood shops, conveyed down to them automatically. This was getting towards perpetual motion with a vengeance.

Then I went through stores and stores and stores of iron, nails, coal, tin, twine, timber yards by the acre, more stores, more buildings, to the printing department, where the labels, posters, billheads, lithographic and printing work is done. Not only that, but where many of the designs are made and transferred to the stone.

By the way, in one of the oldest books ever printed, a Gutenberg bible, sold the other day for £2,950, every page has a water-mark of the bull's head. Was this prophetic? The bull's head is known all over the world from pole to pole, and together with the company's numerous popular labels, is protected in every discovered country. One of the most recent was Japan. Spurious "Colman's" was once found in Corea.

Then I saw more buildings and more machinery, and more piles and piles of goods until my brain whirled and my reason was reft from me, and I was handed over limp and helpless to the custody of Mr. Durndall, the head of the works' fire brigade and police force and the ambulance, who, when I was a little revived, told me many interesting things.

"The Fire Brigade," said Mr. Durndall, "was started soon after the fire we had here in '81, when half a million tins were destroyed. The brigade now consists of four paid firemen and six policemen, who are trained as firemen, and act as such if occasion arises. There are twenty-three fire-alarms in different parts of the works, two manuals, a steam engine capable of throwing six hundred gallons a minute, a 40 ft. extension ladder, and no less than 7,330 ft. of hose altogether in different parts of the works. We can have the men out in one and a-half to two minutes for a fire inside the works, and in four to five minutes for a fire outside the works, all ready to start with a horse manual. We keep the steamer on the other side of the river close to a float propelled by hydraulic power, and we can take the engine out of the station and put it on the river for a fire on the front in less than three minutes." I was subsequently informed that the annual cost of

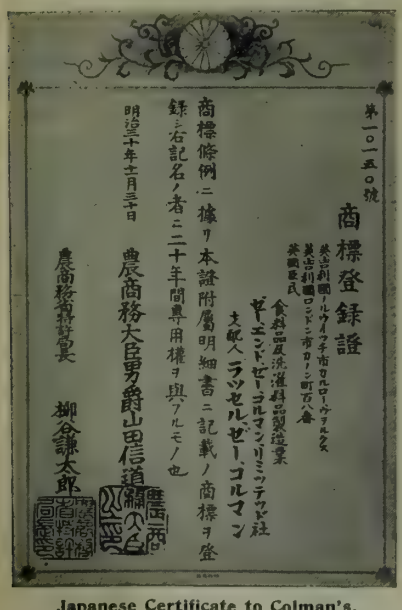


. One of the Three Schoolhouses.

the fire and police service, irrespective of fire insurance, was over £2,000.

This ended the day's work, and free from the fear of surreptitious sinapisms I lay awake at night working out the most stupendous calculations. Given the total area of the floors at Carrow Works, and assuming the floors to be ten feet high, what, I asked myself, would be the cubic contents of the buildings, and the answers were :—1,082,144 square feet area of floors; 10,082,144 cubic feet contents of buildings. There being over one million square feet of floors and over ten millions of cubic feet contained in the buildings, it was easy to convert these figures into 10,000 bachelors' dwelling-rooms of hygienic dimensions, or into 1,667 six-roomed suburban residences suitable for families. These residences would cover an area of nine acres, with a proper provision according to the spirit of the times of about sixteen acres of open spaces for the health and recreation of the inhabitants. The aspect of rest suggested by the last computation is, however, singularly absent at the present time, and the repairing and extending of the works constantly finds employment for nearly two hundred workers in the building trades.

In the morning I was up betimes, ran the gauntlets of the police, and arrived at the works in heavy marching order. Mr. Southwell again took possession of me and walked me off to see the cornflour, which, instead of being made from maize, is produced from rice. This may not mean much to the average reader, but to the invalid it does. The starch granule of rice is much smaller than that of maize and can be more readily digested in consequence. There were the same industry and movement and



Japanese Certificate to Colman's.

bewildering buildings and tons of material and the same absolute cleanliness that I had seen the day before.

Then I was initiated into the mysteries of "Self Rising Flour." This again contains no maize—nothing but pure wheat flour and the pure chemicals necessary to produce the carbonic acid gas which raises the dough. Several authorities, notably the Birmingham Town Council, are devoting their attention to the subject of the wicked adulteration of self-rising flour with maize flour, and it is useful to know of a brand that can really be depended upon, and that cannot bring the grocer within the clutches of the law. Colman's Self-rising Flour is beyond suspicion—it is the very best which can be manufactured.

Then the steam fire engine was got on to the float for my benefit and I began to realize what a highly important person the



One of the Kitchens—Norfolk Dumplings to the fore.

representative of Grocery must be to set all these mail clad firemen in motion. The effect of the steamer on the float throwing its 600 gallons a minute on to the buildings and a certain proportion on to the representative of Grocery, who photographed the scene, was really very fine.

After this I was shown all the ingenious telegraphic and telephonic communications for alarming the fire stations and recording the visits of the watchmen to the different floors.

The ambulance department is attached to the fire brigade and whilst I was there a boy was brought in whose eye had been damaged. The eye was dressed scientifically and the boy sent off to the hospital.

In addition to the ambulance, there is a well-arranged dispensary, at which each morning the medical officer is in attendance. This dispensary is made up of two rooms, one for men and one for women, a consulting-room and a dispensing-room. Here any of the workpeople requiring medical aid or assistance are free to go. The whole of the expense, together with the medical officer's and the dispenser's salary, are defrayed by the company. Leaving the dispensary, I passed through the fine stables, filled with sturdy shire horses; and on to the paper mill, where all the waste of the huge works is turned to fresh account, and where two machines are kept going mainly to supply the wants of the Carrow establishment. Next I went over the machine-shops, where no less than eighty men are employed repairing the machinery in the works and making new machines. The fire brigade with its alarms and hundreds of feet of hose, and this machine-shop, with so many skilled men —which was quite a works in itself — impressed on my imagination perhaps more than anything else the immensity of the whole affair and the enormous scale on which Messrs. J. & J. Colman work.

Even the three-quarters of a mile of the firm's river frontage—lined all the way with huge buildings, and illustrated in our unique plate—failed to impress me so much, perhaps because it was impossible to see all at once.

Two years ago the old firm, for family reasons, was converted into a limited company, but its shares were not offered for public subscription.

The farmers, by the way, place such trust in Messrs. Colman that many send their seed, which is mostly grown in the East Coast districts, direct to Carrow, leaving it to the Company to put their own price upon it—a remarkable evidence of the confidence felt in their integrity; and I may mention here that I was once told that such was the confidence of a certain South American Government in the probity of Messrs. Colman that their packages were accepted without the usual Customs examination. Such facts speak volumes.

Of the schools, not only for children, but for men and for women, and the technical classes, and the clubs and the savings bank, and the lending libraries and reading-rooms, and all the social organizations of the firm for the benefit of the employes, and of the splendid trust of £2,000 a year left by the late Mr. J. J. Colman for the benefit of the workers who had helped to make the fortunes of his house, with the express stipulation that it was in no way to relieve the Company of its responsibilities to the staff, I could write pages, but space is denied me. Suffice it to say that all the time I was in Norwich, and I had chats with people of all class of society, the mention of the name of Colman always elicited kind words and appreciative references. I never heard a grumble.

As I left the works the hands were just leaving too. Out they poured in hundreds and thousands—yes, literally thousands, for there are getting on for three thousand at Carrow—like smoke from a factory chimney, choking the wide gateway and filling the wide street in long vistas twenty abreast. My wonder and bewilderment were complete.

TILLSON'S



"Yes Marm Quality Counts"

The grocer who depends on quality to build up business seldom fails in the undertaking. A low price will often effect a single sale, but good-bye to a second purchase unless the quality suits to a dot.

No one has ever questioned the high quality of Tillson's Pan-Dried Rolled Oats (their cleanliness, flavor, freedom from hulls), but that has not prevented us from trying to improve even upon our best efforts of the past.

We have had the "courage of our convictions"—we've installed new, unique machinery, the like of which cannot be found in another Oat Mill in all Canada. If there is a grocer anywhere who does not earnestly believe that "quality counts" in the rich, nutty flavor, the freedom from hulls, the absolute cleanliness and the uniformity of the grade of Tillson's Pan-Dried Rolled Oats we would like to send that grocer samples for comparison. The grocer who depends on quality builds business on a strong foundation. He wins trade and keeps it when he sells

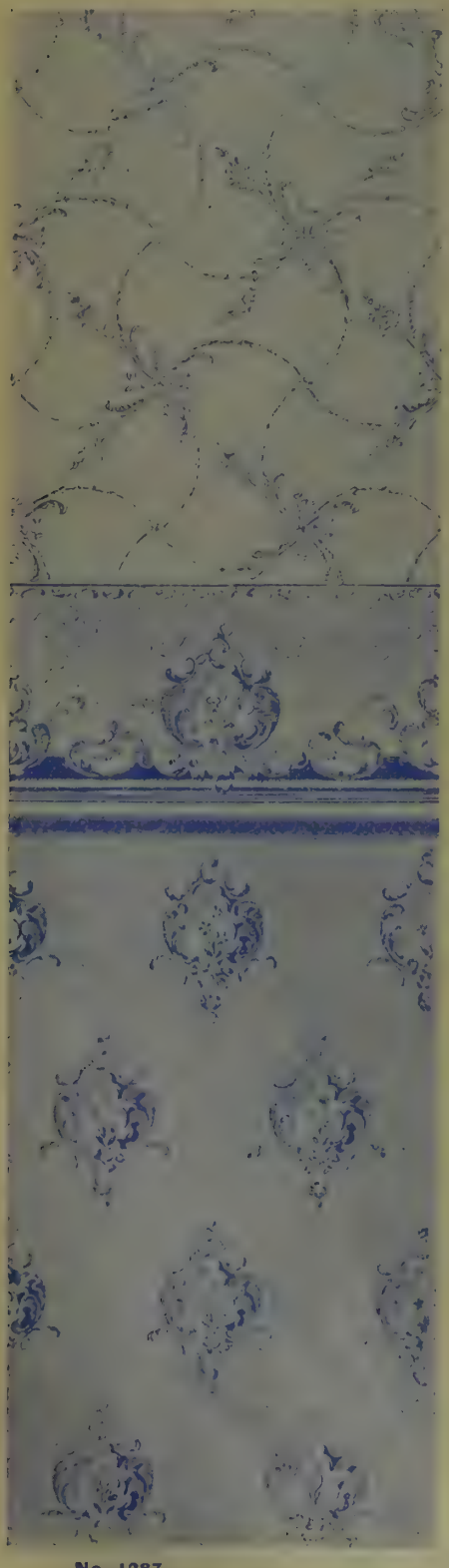
Exporters of Flour,
Oat Meal and Split Peas.
Capacity, 800 barrels daily.

Tillson's Pan-Dried Rolled Oats.

THE TILLSON CO., Limited, Tilsonburg, Ont.

WALL PAPER FOR GROCERS.

ON another page you will read the advertisement of M. Staunton & Co., manufacturers of wall paper, and also are shown in this issue a couple of the most popular designs in the next season's line. This firm have brought the manufacture of domestic wall papers to a high point in the development of artistic designs and beautiful color effects, and with it all they have not forgotten practicability and salability in a single sample shown. Everything is in the best of taste, made with the idea of being a popular, quick seller at a low profit to the trade. This firm ask you to see this line, and offer to send a complete set of samples to you, or, if you would prefer placing your order with a representative of this house direct, go so far as to offer to send a traveler to you. Readers of THE GROCER will be only consulting their own interests in getting into communication with M. Staunton & Co., Toronto, if wall papers are under consideration at all.



No. 1287.



No. 1285.

TWO OF M. STAUNTON & CO.'S NEW DESIGNS FOR 1900.

UNIQUE CROCKERY BUSINESS.

The crockery business carried on by E. W. Klotz, 24 and 26 Wellington street west, Toronto, is unique in Canada. Besides doing a large importing agency business in German and Austrian crockery, he acts as representative of English and American houses.

Thus, without keeping further stocks than a full line of samples he is enabled to do a large business in almost every class of crockery and glassware. The expense saved by not carrying stocks, Mr. Klotz, claims, makes his method of taking orders much more economical than the regular way. To those in a position to anticipate their wants, and whose business requirements are such that they can place import orders, this method of dealing is especially advantageous.

The English house Mr. Klotz represents caters particularly to Canadian and United States trade. The quality of both table and toilet ware made by this house is of the highest. It possesses a perfect finish, so is entirely free from liability to craze. For high-class trade Mr. Klotz has a special line of French fireproof china cooking utensils, coffee and teapots, etc., which should have a good sale, notwithstanding its high price, for they are decidedly valuable.

Though Mr. Klotz visits the trade every spring he carries samples, and is in a position to fill orders at any time of the year.

MAKE GOOD TIN CANS.

Manufacturers, wholesale or retail dealers, or others using tin cans should make a note of the fact that excellent tin cans, for fruit, syrup, honey, baking powder, lard, oil, fish, lobsters, etc., are made by The Standard Manufacturing Co., 100 Front street east, Toronto. It would be worth while writing for this firm's prices, etc.

MAKING IMPROVEMENTS.

To be thoroughly abreast with the times, all manufacturers have to be on the lookout for the latest improvements in manufacturing processes. O'Neail & Davidson, Paris, in recognition of this fact, are installing in their factory a complete rotary sieve system. This firm does a large domestic and export trade. They invite correspondence regarding prices and samples.

Keep up the reputation of your business by selling only

OGILVIE'S FLOUR



IN PEACE OR IN WAR — EQUALLY INDISPENSABLE — EQUALLY RELIABLE.

MILLS AT

Montreal, Winnipeg, Fort William, Goderich and Seaforth.

DAILY CAPACITY, 10,000 BARRELS.

AGENCIES AT

Vancouver, Ottawa, Toronto, London, Quebec and St. John, N.B.

Head Office - MONTREAL

JOHN EYRE

Broker and Commission Merchant

California Products

ALL DESCRIPTIONS....

SALMON

Fruits Tinned and Dried

EASTERN PRODUCTS

PEAS, BEANS, CANNED FRUITS and VEGETABLES

Agent "Hickmott's" Asparagus

APPLES

CORRESPONDENCE SOLICITED

PIERCE BUILDING, 105 and 107 Hudson St., NEW YORK

A HEALTH-FOOD DRINK.

ONE of the latest health-food preparations to be put on the Canadian market is "Rokco," a drink made from Canadian-grown grain, blended and roasted by a new process by The "Rokco" Mfg. Co. This is prepared to take the place of tea and coffee, and its makers claim it to be a delicious, wholesome and nourishing drink, and to be a cure for dyspepsia.

It is put up in 10 and 15c. packages, or is sold 2 lb. for 25c. A 10c. package will make 75 cups of the beverage. "Rokco" is prepared at 154 Queen street east, Toronto, by The "Rokco" Mfg. Co.

PAN-DRIED ROLLED OATS.

The making of what are known as pan-dried rolled oats is an interesting process. The oats, if the mill is an up-to-date one, are first put through a variety of cleaning and other machines, until at last they are conveyed by chutes into iron pans, each one big enough to fry an ox cut into slices. Revolving round and round the bottom of these pans are two iron fins which keep the oats from burning, and thus allow to be imparted to them that peculiar subtle and delicious flavor which is characteristic of pan-dried oats.

In this country there are no pan-dried oats which have a better reputation than those turned out from the mill of The Tillson Co., Limited, Tilsonburg, Ont. The mills of this company are thoroughly up-to-date, and their product finds a sale upon the foreign as well as upon the home market.

ENGLISH MALT VINEGAR IN CANADA.

A good article that is wisely and well pushed seldom fails to achieve success. Purnell, Webb & Co., the malt vinegar manufacturers, of Bristol, England, have for years had a high reputation in Great Britain for their products. And now they are building a similar reputation in Canada. The reason is that the firm pays special attention to the export trade in plain and spiced vinegars for pickling and table use. During the past season its exports to Canada were the largest on record, while agents are now established in every part of the Dominion.

A USEFUL FOOD PREPARATION.

The nutritive value of the fresh egg has long been universally acknowledged. But the difficulty of keeping this food fresh is so great that in many districts, especially in a wide-reaching country like Canada, it has been impossible to keep or carry them. Many attemps have been made to preserve eggs in one form or another. As a rule, these attempts have not been a success, because of the use of injurious preservatives. A process of preservation has been discovered, however, the result of which is a dessicated or dried egg, that when left in water for 10 or 15 minutes becomes soluble and has all the valuable, nutritive properties of the fresh egg. This is called "Ovo," and is made by The Mecredy Manufacturing Syndicate, Limited, London, Eng., in this firm's works at Stratford, Ont., and Winnipeg, Man.

THE CANADIAN GROCER has given this food a trial, and found it to be as valuable as its makers claim it to be.

The manufacturers of "Ovo" also issue a neat little cookery book containing 150 selected recipes.

GYRATOR SYSTEM FLOUR.

Millers who have installed in their works the new process of manufacturing flour, known as the Gyrator system, have good reason for calling the attention of the trade to that fact. The improvement in quality made possible by this system is well worthy of attention. The Valley City Flour Mills, Dundas, Ont., have installed this process in the manufacture of their "Pride of the Valley," "Red Seal," "White Fawn" and "White Rose" brands. James H. Wilson, proprietor of these mills, offers all kinds of feed for sale, and buys extensively coarse grains for chopping.

Wall Papers

Staunton Line. **Spring Trade . . . of 1900.**

Many grocers have found wall papers a profitable and almost indispensable side line to carry.

In making your selection for the new season's trade, remember this—the "Staunton" line is the largest—the designs and colorings most advanced—every sample has proved a popular one—they're bound to be quick sellers and at a good profit. Don't fail to see the line.

We will send samples or a salesman on request. The earlier you order the better the selection.

All purchases will be dated from Spring.

Staunton

M. STAUNTON & CO., MANUFACTURERS, TORONTO.





EDWARD L. DREWRY

Manufacturer and Importer, WINNIPEG, MAN.

We keep in Stock the Best Quality of Foreign Cheese.

Swiss—Gruyere, *French—Roquefort,*
Holland—Edam, *Fromage De Brie,*
American Pine Apple,
Lumburger, Cream Cheese, Etc.

SOLE AGENTS FOR...

Dufresne and Nonpareil Macaroni.
Hazard's English Worcester Sauce,
½ PINTS.
Hazard's Shrewsbury Tomato Ketchup,
Hazard's Mayonnaise,
Bayle's Horseradish Mustard,
Bayle's Devilled Cheese,
Pfoffman's Climax Egg Noodles,
5 and 10 CENT PACKAGES.
Skilton Foote's German Salad,
Skilton Foote's Tomato Relish.

All these goods kept in stock. Quotations freely given.

The Foreign Cheese & Importing Co. No. 9 St. Peter Street, MONTREAL

OFFICE OF
CARROLL WHITAKER,
Attorney.

SAUGERTIES, N.Y., July 31, 1896.

DEAR MADAM:

In my innocence I purchased in New York (100 miles from here) a jar of your

"Pin-Money Pickles"

It brought me great trouble, and one of three things must occur:

1. **You must stop making them; or**
2. **I must get them at less expense; or**
3. **I'm a ruined man.**

Since my first venture I've had many "jars." My family from early morn cry "Pickles"; neighbors ring the door-bell and shout "Pickles"; relatives visit me in expectation of "Pickles." Your Pickles are my Nemesis. Please, Dear Madam, quote them by the Keg, Barrel, Hogshead, Ton or Shipload, and "preserve" me.

Yours, very truly,
CARROLL WHITAKER.

MRS. E. G. KIDD, Richmond, Va.

30 Years of Purity, Strength, Richness.

The true test of quality is the test of time. Jonas' Flavoring Extracts have stood that test for 30 years--and they have won on their absolute purity, unequalled strength, and delicate richness.

The Fruit, Flower, and Spice Flavors that they represent are absolutely true to Nature. If they should vary one iota from the high standard that has made them famous, we could not expect to hold the trade of the most particular buyers in all Canada.

Jonas' Flavoring Extracts.

Large Profits Easily Made.

The grocer who sells "Side Lines" can easily pay a large part of the running expenses of his store from the profit he makes, provided the "Side Lines" are right.

Jonas' Military Dressing is right. There is nothing quite like it or quite so good for a quick, lasting, waterproof dressing for boots and shoes. It preserves the leather, too, and keeps a customer good-natured with the money he (or she) saves. Few Army or Navy people are ever without it, but it is for all classes of people---men, women, children. Better yet, there are large profits in it for the grocer who sells it.

Military Dressing.

HENRI JONAS & CO., Montreal
Manufacturers and Importers of Fine Grocers' Sundries.

WILSON'S COMPUTING SCALES.

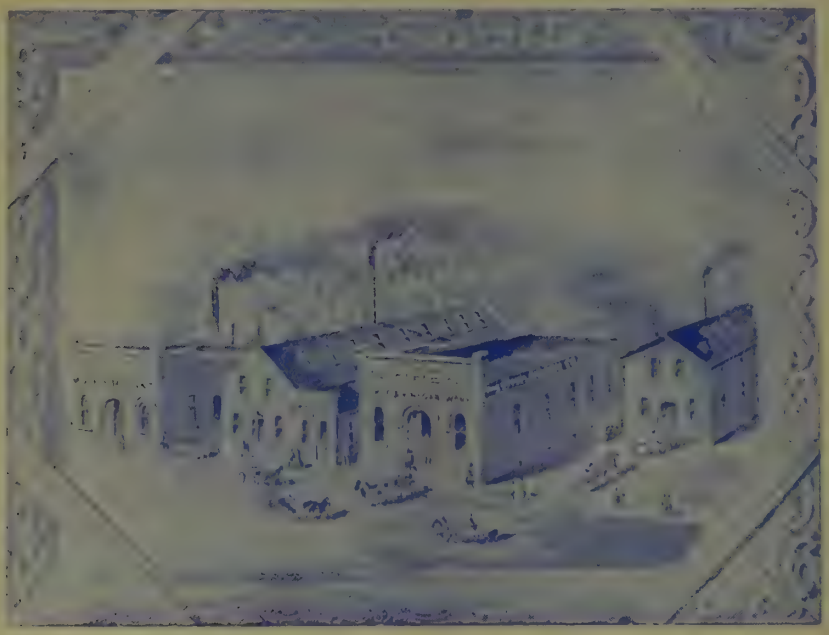
THE demand for fine scales in the grocery store is on the increase. The old styles are either discarded altogether or given as part payment on new scales. By actual tests the grocer has been the loser every time a parcel was weighed on his scales. The trouble with cheap scales is that it takes too much to turn them. Some merchants conclude that because their scales are balanced they must be correct, but it often is the case that, while two scales on the counter may be balanced, one will weigh one pound while the other may weigh over sixteen ounces. This feature of scales has been carefully looked into by C. Wilson & Son, of the Toronto Scale Works, who have been in the scale business for 50 years, and make a specialty of fine grocer scales. They are now making a new computing scale that shows the weight, price and value all at the same time. The bearings are partly "diamond" steel and agate, and they have also ball bearings, which is a recent invention. The sale for the Wilson scales is spreading from one country to the other, and the firm is forced to work overtime to keep up with orders. A complete catalogue will be mailed free to any grocer wanting up-to-date scales.

"STERLING" £ BRAND TEAS.

It is interesting to follow the growing tendency among wholesalers to sell goods under special brands. The success of this system of selling seems to be manifesting itself steadily. The cause of this seems to be that the using of a brand guarantees the maintenance of a high standard of quality, which establishes confidence in the goods that makes their sale an assured fact. J. F. Smythe & Co., tea importers and wholesale grocers, Windsor, Ont., make a specialty of Japan, Ceylon and Young Hyson teas, which they sell under the the "Sterling" £ brand, and the popularity of this brand speaks well for the standard of quality which is maintained in these goods.

"WHITE STAR" GOODS.

If there is any industry upon the success of which quality is the determining factor, it is the pickle industry. Under the "White Star" label The Dyson-Gibson Co., Winnipeg, Man., state in their advertisement, published on page 5, that their aim has been first-grade quality. Their aim has also been the same in regard to spices, extracts, coffees, baking powder, jams and jellies. All their goods are put up under the label "White Star." The firm's catalogue gives the prices on their various goods, and the same will be sent to the trade on application. The accompanying cut gives a birdseye view of the Dyson-Gibson Co.'s different buildings.



Works of The Dyson-Gibson Co., Winnipeg.

HANDLE HIGH STANDARD FLOUR.

Some of the most progressive grocers have secured and are maintaining a large family flour trade by having the flour sold under their own names. They use printed bags of various sizes, which they get either lithographed in the city or printed at home. Those who have been most successful in keeping this class of trade have made it a point that the flour they handle should always be up to the highest standard. To do this the retailer should deal with thoroughly reliable millers, such as A. A. McFall, Bolton, Ont.

BUSINESS STATIONERY.

Good stationery in business is sure to create good impressions, wisely remarks a contemporary. It is sure to make the man that receives it think that the man who sent it is about the right thing. Elegance in stationery means influence in business. Half the world would have confidence in the man without a cent of capital upon which to conduct business if his correspondence was done on the right kind of letterheads. The other half of the world, if they lacked confidence, would, nevertheless, think that there was something behind the man using such stationery.

CANADIAN BEANS FOR PORTO RICO.

Moore & Stevens, bean and seed merchants, Chatham, Ont., have shipped some 20,000 bushels of beans to Porto Rico. The purchaser was the United States Government, who wanted the beans for distribution among the natives who had lost their crops and homes during the severe storms of a short time ago.

In writing to THE CANADIAN GROCER, Moore & Stevens say: "Beans, after being for three years a drug in the market, are at last beginning to show signs of life."

BAYLE'S HORSERADISH MUSTARD.

A novel condiment is offered to the Canadian trade by Geo. A. Bayle, St. Louis, U.S.A. It is horseradish mustard, made from the purest English mustard and selected horse radish, and the best Tarrogon vinegar.

It is put up in glass-stoppered jars, which permit of easy opening and closing, yet retain the full strength of the mustard.

As Bayle's horseradish mustard is protected by an envelope of pure olive oil, it is impervious to gases, so there is no deterioration by the influence of air. It is thus kept permanently pure and palatable.

45 YEARS IN THE MILLING TRADE.

Over a large portion of Ontario the name of John Mackay, Bowmanville, Ont., has long been associated with the flour and feed business. For 45 years Mr. Mackay has manufactured flour, pot barley, split peas, etc., and in this time has established a reputation for progressive manufacturing and honorable dealing that makes his products ready sellers where they are known. While, however, the demand for these goods has grown considerably of late, new customers always receive prompt attention. Chops of all kinds are offered by Mr. Mackay for sale in car lots.



FOR . . .

Christmas Trade

Nothing will sell better than

LILY WHITE GLOSS STARCH

in Beautiful **TOY TRUNKS**, with real lock and key.

The only Cold Water Starch yet produced that satisfies EVERYBODY, is

The Best Starch in the Handsomest Package!

CELLULOID STARCH...

(REQUIRES NO COOKING)

If you do not keep it in stock, your neighbor has the advantage of you.

Assorted 10-box lots delivered in Ontario and Quebec, freight paid.

The BRANTFORD STARCH CO.

Limited.

BRANTFORD, ONT.

MILLAR'S PARAGON CHEESE



NOV 16 1899

Agents . . .

D. H RENNOLDSON, Montreal
J. HUNTER WHITE, St. John, N.B.
JOSEPH CARMAN, Winnipeg
A. E. RICHARDS & CO., Hamilton
PARSONS PRODUCE CO., Vancouver

The T. D. Millar Paragon Cheese Co.

INGERSOLL, CANADA.

Fine Goods for Your Best Trade

From France

Etablissements F. Delory, Lorient, France. They have nine factories packing 15,000,000 cases per year of French Peas, String Beans, etc., and the following brands of Sardines: Trefavennes, Martel, Club Alpins, Delory, Rolland, Lemoigne, Lementec and St. Louis—in ¼-tins, ½-tins, and tins; also in glass.

From Louit, Freres & Cie, Bordeaux, France. Their celebrated French Chocolate for eating and cooking; Anchovies in Oil and in Salt; French Mustard, Macaroni, Vermicelli; Mushrooms, Peas, Haricots Verts (String Beans), Macedoines (Mixed Vegetables), in glass.

From A. B. Schwartz, Strasbourg. Their famous Patés de Foies Gras and Potted Game—standards from which the quality of all other goods of this nature are judged.

From Baptistin Barrielle, Apt, France. Crystalized and Glacés Fruits.

From A. Lenoir, Fils & Blanchard, Gendre, Paris, France. "Specialty" Champignons (Mushrooms).

From Bernard, Bizac & Co., Souillac, France. First choice Truffles in 1/16, ⅛, ¼ and ½-tins.

From L. Fichot-Landrin, Paris, France. Breton's Vegetable Colors—all sizes and all colors.

Olives from Spain

The choicest crops from the best vineyards and **the pick of the crops always.** From Dunipe & Co., Seville, Spain, packed with that wondrous skill and care that has made the name Dunipe & Co. famous everywhere.

HENRI JONAS & CO., MONTREAL

Sole Agents for Canada for the above firms

Importers of Fine Grocers' Sundries

Patronize



Home Industries

Do not be deceived by the false statements made by the agents of the National Cash Register Company.

Read the following, which is a copy of special instructions sent out to their agents in the United States and European Countries, where they have no opposition by the Hamilton Cash Register.

Statements made in Canada are for the purpose of crushing the Hamilton Cash Register Company out of business.

ADVANTAGES OF THE DETAIL OVER THE TOTAL-ADDER:

"The advantages of the Detail-Adder over the Total-Adder are many and important. In the first place, the keys can be arranged to suit any particular kind of business; also to keep separate records of the sales of goods in different departments, such as soda water and drugs, cigars and liquors, etc. If you make a specialty of any particular article, a key for that article alone can be put on the Register. By the use of the color keys, a record is also kept of Credit Sales, Money Received on Account, Money Paid Out, Change, Goods Sent C.O.D., Produce, etc. Other special keys can be added to show Goods Just Out, Goods Returned, Goods Sent on Approval, Telephone Receipts, Postage, etc.

"The Detail-Adder gives you a practical division of your various sales. You can see how many five-cent sales you have made, how many ten-dollar sales, and so on. This gives you a general idea of what class of goods are selling most freely. But, above all, this machine enables you to trace your sales and see that they are all registered, in a way that cannot be done with the Total-Adder.

"If you have any reason to suppose that a sale of a certain amount has not been registered, you can look at the wheels corresponding to that amount, and see if the registration has been made.

"If you have any reason to doubt the accuracy or honesty of anyone in your employ, you can, by watching the wheels, invariably discover whether your suspicions are correct.

"(Here the salesman will tell of the various instances of which he has heard, where the Detail-Adder was proved to be superior to a Total-Adder.)"

Now, it does not make any difference to us which of these two Registers we sell, but we honestly believe that the advantages of the Detail-Adder are so great that there is no comparsion in the utility of the two machines. A man can well afford to spend two minutes more each day, and have all the safeguards and checks upon his business, that the Detail-Adder gives him.

A short time ago representatives of the National Cash Register Company stated to the manager of the Hamilton Cash Register Company that the National Cash Register Company's was a monopoly which controlled the world in the Cash Register business, and they proposed to drive all opposition of Cash Register Manufacturers out of business, no matter what the cost would be.

After reading the above, what is your opinion of a firm that would do business as above stated?

They have now crushed and driven out of business about two hundred companies who have started to manufacture Cash Registers, but we are pleased to state that Canadian merchants prefer to buy a Canadian-made machine in preference to the Yankee makes, as the money remains in Canada and the Canadian merchants get the benefit.

We now have over three thousand Cash Registers in use.

Toronto Office, 82 King St. W.
Montreal Office, 1782 Notre Dame St.
Vancouver Office, 219 Cambie St.
Winnipeg Office, 268 McDermott Ave.
Factory, 259-265 James St. N., Hamilton, Ont.

THE HAMILTON CASH REGISTER

Manufactured by the

HAMILTON BRASS MANUFACTURING COMPANY

Brown's Canned Clams

There is a great difference in Canned Clams. Some are good; others are better—BROWN'S CLAMS are the best—every can guaranteed.

Canned Haddies

A large demand and small supply this season. Your orders should be booked at once.

Canned Lobsters

Prices are sure to be higher. We have about fifty cases to offer.

We also can sell

DRY CODFISH
SCALED HERRING
PICKLED HERRING

at right prices.

We are headquarters for above goods; you are invited to trade with us. Orders promptly shipped.

NORTHRUP & CO.

23 and 24 South Wharf,
ST. JOHN, N. B., CANADA.

"QUEEN CITY" TABLETS

WASHING MADE EASY...

Half the labor in half the time, and no rubbing to wear out the clothes, better and cleaner washing with a soft smooth finish that makes ironing easier, and the articles keep clean and wear longer.

For sale by Grocers, Druggists, and General Stores.

QUEEN CITY OIL COMPANY, Limited

SAMUEL ROGERS, President. TORONTO ONT.

If you drink whisky, drink it good.

DEWAR'S WHISKY

IS Good Whisky ! ! !

THE SIRDAR'S REGISTERED



MOCHA

PREPARED BY SPECIAL PROCESS AS IN EGYPT

CAN NOW BE HAD IN CANADA.

Makes the most delicious cup of coffee obtainable.

Any Person selling or putting up Imitations, lays himself open to Prosecution

For sale in 1 and 2-lb. tins by all Wholesale Grocers.

ACME MILLS, 126 and 128 Queen Street, **MONTREAL.**

WHY USE . . . .



Vin St. Lehon?

Because:

It is natural.
It aids nutrition.
It stimulates.
It is palatable.
It is the best tonic.
It is recommended by the highest medical authorities.
It is invaluable to nervous, feeble, fatigued, old and convalescent people.

Sold by all Druggists, Grocers, Hotels, etc.

Agents for Canada:

Laporte, Martin & Cie., Montreal.

WE ARE AGENTS FOR

Ph. Richard Brandies
Chs. Couturier Brandies
Vin St. Lehon Tonic Wine
Champagne Vve. Amiot
Champagne "Couvert"
Mitchell's Scotch Whiskeys
Mitchell's Irish Whiskeys
Lipton's Famous Teas
"Victoria" Japan Teas
Princesse Louise Japan Teas
Victoria Ceylon Teas

We always have in Stock a full assortment of Groceries, Teas, Wines, Liquors, etc.

OUR PRICES ARE ALWAYS RIGHT

LAPORTE, MARTIN & CIE.

Wholesale Grocers MONTREAL.



These brands are a guarantee of the highest grade of Currants grown in Greece.

♦♦♦♦

Specially selected and packed for



W. H. GILLARD & CO., Wholesale Grocers, Tea and Coffee Importers, **Hamilton, Canada**



THERE'S COMFORT IN A CUP OF GOOD HOT

COFFEE

THESE COOL MORNINGS. OUR LINES ARE COMPLETE. IF YOU ARE NOT ON OUR LIST OF BUYERS IT WILL PAY YOU TO GET THERE. SEE OUR TRAVELERS.

BOVRIL Limited

Wholesale and Retail Bonus Schemes

September 15th to October 31st, 1899

During the above period we are offering a handsome **Bonus** to purchasers of **Bovril.** For full particulars apply to

Or to Our Agents:

HALIFAX - Seeton & Mitchell
OTTAWA - P. Besserer
QUEBEC - Robt. Mitchell & Co.
ST. JOHN - C. S. Harding
TORONTO - R. S. McIndoe
VANCOUVER, Martin & Robertson
VICTORIA - Martin & Robertson
WINNIPEG - W. L. McKenzie & Co.

BOVRIL Limited

27 St. Peter Street . . . MONTREAL.

ESTABLISHED 1861

DIRECT IMPORTERS OF . . .

FOREIGN, GREEN AND DRIED

FRUITS

OUR SPECIALTIES:

Malaga Grapes
California and Spanish Oranges
Messina and Palmero Lemons
Nuts, Dates, and Figs

OF VERY FINEST QUALITY

OUR MOTTO:
"Prompt, Reliable"
Best quality goods at very lowest quotations.

We are Agents for A. BOOTH PACKING CO.'S BALTIMORE OYSTERS — finest oysters shipped.

HUGH WALKER & SON

GUELPH, - - - - ONTARIO

THE LARGEST AND BEST EQUIPPED

VINEGAR FACTORY

IN AMERICA



ALL GOODS STORED AND AGED BEFORE BEING SENT OUT, THEREBY ENSURING FINE FLAVOR.

THE WILSON, LYTLE, BADGEROW CO.

. . . LIMITED

Front St., corner Spadina Ave., TORONTO.

Canada's Famed Pickles AND Catsups



Famed "Sterling" Brand Pickles.

If you would cultivate the best trade of the best people, see that your stocks of the famous "Sterling" Brand Pickles and Catsups are always well assorted.

Sterling BRAND

A pickle made in Canada — of best grown Canadian vegetables— by skilled methods, in Canada's Largest Pickle Factory.

WATCH THE BRAND.





Famed "Sterling" Brand Pickles.

Manufacturers of first-quality Orange Marmalades.

Manufacturers of first-quality Jams and Jellies. Take no other.



Famed "Sterling" Brand Chow Chow.

Home of "Sterling" Brand Pickles

LARGEST PICKLE FACTORY IN CANADA

The trade are always welcome to visit our factory and see for themselves our modern methods of pickle manufacture.

T. A. LYTLE & CO.

124–128 Richmond Street W.

TORONTO.



Famed "Sterling" Brand Catsup.

Hansomely boxed and labelled.

WETHEY'S

Sells at a popular price.

Condensed Mince Meat



A most healthful and delicious article.

Guaranteed strictly pure and wholesome.

Order From Your Wholesaler.

Put up only from finest Meats, Fruits, Spices, etc., by

J. H. WETHEY, = St. Catharines, Ont.

Alexander Turner.
Lloyd T. Mewburn.
A. G Osborne.

JAMES TURNER & CO.

Wholesale Grocers HAMILTON.

Represented in Alberta and British Columbia { **SAMUEL VILA** Calgary, Alberta.

Manitoba and Algoma { **C. H. ROSS** Winnipeg, "Leland," Fort William, "Kaminstiqua."

Controllers and Wholesale Agents for the celebrated blends of

PACKAGE TEAS Ram Lal's Indian Tea, Golden Age, Mascot.

BULK BLEND Rangnugger.

COFFEES Mecca, Damascus, Cairo, Sirdar, Zacapa.

WHOLESALE AGENTS IN CANADA FOR

Taddy's Renowned Old English Tobaccos.

"OZO" . . THE . . TEA OF TEAS

OR A TEA that is pure and sweet, with strength and flavor.

The "OZO" Co., Limited, have all the latest and best machinery, together with experience, for the blending and manipulating of Teas, etc. Send an order at once so as to be in advance of your competitors.

"OZO" Is Sold in Sealed Packets only.
Ceylon in Canisters.
Japan in Lead Packets.

The "OZO" Co., Limited, Tel. Main 2537, **Montreal**

MIRROR TRAPS

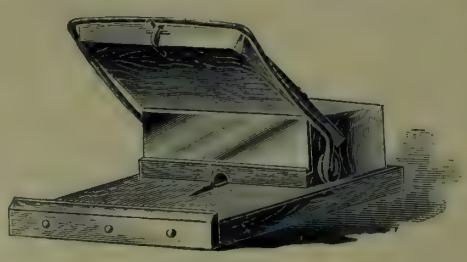
Are Rat and Mouse Exterminators.

QUICKEST AND SUREST TRAP ON EARTH.



The Mirror getting in its work.

They are **Decoy Traps.**
The very best sellers.
They please the people, and have proven **far superior to all others.**



Rat Trap.

WILL CATCH RATS ANYWHERE.

Rats are cunning—you catch them best by a cunning trap. **Mirror Traps** are guaranteed to be the most practical Traps ever offered to the public.

Write for Circular with Testimonals.

FOR SALE BY ALL JOBBERS.



Mouse Trap.

MIRROR TRAP CO., Detroit, Mich., and Windsor, Ont.

Address all communications to 505 Fort Street West, Detroit, Mich.

Returned Oct. 21/99

AUBURN ⁘ FLOUR ⁘ MILLS

From our Peterboro' Elevator we can always ship best qualities of . . . .

OATS, PEAS AND WHEAT

We can always supply Mixed Cars—

FLOUR, FEED, OATMEAL, ROLLED OATS, CHOP FEEDS, AND CORN MEAL.

We manufacture Flour from Manitoba Wheat, Ontario Wheat, and blended Flour of the choicest quality.



DAILY CAPACITY, 200 BARRELS.

SPECIALTIES, MIXED CARS—OATS, PEAS, AND FEED OF ALL KINDS.

Samples and Prices Furnished Promptly.

Returned Oct. 21/99

W. H. MELDRUM, - PARIS, ONT.

ROYAL LOCHNAGAR WHISKY



Returned Oct. 21/99

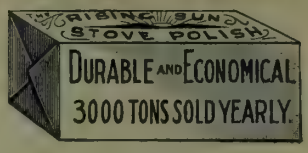
THE ONLY DISTILLERY ON THE ROYAL ESTATES OR FOR 50 MILES AROUND.

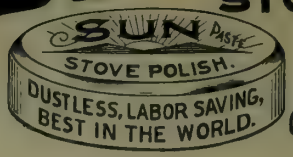
The finest on the market to-day. Costs no more than ordinary whisky. Gives better satisfaction than any other brand. Good profit to the retailer. Satisfaction to the consumer.

Purchasing agents wanted in the Northwest, British Columbia and the Maritime Provinces. For full information and particulars write

THE EUROPEAN WINE CO., Agents, 1625 Notre Dame St., MONTREAL

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE.





SUN PASTE STOVE POLISH IN TINS
GUARANTEED TO THE TRADE

The Rising Sun Stove Polish—and—The Sun Paste Stove Polish

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

UNWISE SALESMEN.

HE cannot be accounted a good salesman, who, when a customer asks to see a certain high-priced article in the store, replies in effect, "Yes, we have, but it is expensive."

Yet, there are such; and they are met with more than once in a year in every branch of trade.

The other day a manufacturer of a certain article, which he had not long since placed upon the market, was asked for a quotation on a round lot. The inquiry called for a quantity larger than the manufacturer in question had been accustomed to entertain. But before giving the quotation he began to talk about the amount of expense such a quantity would run the purchaser into.

If that man is ever to be successful he should attend to the manufacturing of his goods and leave the selling thereof to someone else better qualified for the purpose than he is.

Still another case in point: A young man entered a store and asked for a certain article. "Yes, we have it," said a clerk behind the counter, "but the price is pretty high."

Such methods as these are anything but businesslike.

As to whether the price of an article is high or not should be left for the customer to determine after the figure has been named.

Tell a customer that the article he desires to buy is dear, and, ten chances to one he will believe it, and either purchase something lower-priced and less profitable, or go to some other store with a view to seeing what he can do.

The office of a salesman is to remove obstacles to purchasing, not to create them. When a man discredits the price instead of dilates upon the quality of the goods, it is obvious he was never designed by Nature for a salesman.

GOOD COFFEES AND SPICES.

During the next few weeks a steady increase in the demand for coffee may be expected throughout Canada. It should be, on this account, an excellent article for using as a leader.

Two excellent blends for this purpose are offered to the trade by the Hamilton Coffee and Spice Co., Limited, 25 and 27 Macnab street, Hamilton. For a high-grade coffee trade, an excellent leader would be the Java and Mocha blend put up by this firm, while for ordinary trade their "400 blend," a medium grade at 20c., should prove a trade-winner.

The "Ocean Wave" baking powder, McLaren's "Invincible" lemon, vanilla and other extracts, which this firm are manufacturers of, continue to grow in favor, a good proof of the high standard that is maintained in their manufacture.

This firm carry a full range of pure spices of all kinds, which they state they can sell at a price which would make it advisable for those using such spices to correspond with them.

BUTTER-SCOTCH AND LEMONADE.

Since the issue of the last special number of THE CANADIAN GROCER, C. E. Colson & Son have secured two more English agencies, viz., Slade's butter-scotch and Foster, Clarke & Co.'s "Eiffel Tower" lemonade.

Slade's butter-scotch was on the market last fall for a few months and proved a free seller, more than 10 tons being sold, proving to all that it was an article well suited to Canadian trade. They have made preparations to supply the demand this season, and already several shipments have been received, all of which have gone off freely.

The agency for "Eiffel Tower" lemonade was secured too late for last season's trade, but Foster, Clarke & Co. have written them that next season they are to spare no expense in pushing these goods, as they are thoroughly convinced that once the people became acquainted with them they will become popular articles.

Mr. C. E. Colson intends visiting England this Christmas with the object of discussing business, past and future, with his firms, with a view to still further extending his business.

STONEWARE FOR GROCERS.

A new industry in Toronto which has recently been established will interest grocers and general merchants. It is the Toronto Pottery Co., 75 Cottingham st., manufacturers and jobbers of stoneware, rockingham and yellow ware, comprising jugs, butter pots, flower pots, churns, meat jars, teapots; in fact, everything in the line of stoneware and common clay goods. Their line was recently exhibited at the London Fair, and it was awarded first prize, which speaks for the quality of their ware. THE CANADIAN GROCER has examined their line and prices and think it will be to the trade's advantage to get their prices before again ordering elsewhere. A postal is all that is required to get them. Mr. G. C. Goebel, of Brantford, is representing them in Western Ontario, and Mr. C. W. Marshall has charge of their business in Toronto. It seems safe to bespeak success for The Toronto Pottery Co.

A RAT AND MOUSE CATCHER.

There are few creatures which are more difficult to capture than the rodents, which are the plague of so many houses and stores. The trap which is really a success in entrapping either rats or mice is a boon. Such a one is made by The Mirror Trap Co., Windsor, Ont. This is so constructed that the rat or mouse, in approaching it, sees neither trigger, works, nor springs, but, instead, a mirror, which, reflecting itself, makes it hurry to secure the bait before the rat it sees does so.

Specials for Fall Trade

New Patterns in . . .
DINNER WARE

New Patterns in . . .
TOILET WARE

New Patterns in . . .
CHINA TEA SETS

JARDINIERES, BERRY SETS
GERMAN CHINA FANCY GOODS
COLORED GLASS FANCY GOODS

GOWANS, KENT & CO.

TORONTO

Temporary Premises: 27 Wellington St. West.

Large Profits!

I've told you before that there is about 60 per cent. profit in the handling of good cigars as a "side line." Stop a moment, please, and think of how few articles there are that you have in stock that pay you any such profit as that—**60 per cent.!**

Hesitate if you want to about asking me to send you samples and prices of the best 10 and the best 5-cent cigar that is made in all Canada—**you lose good money while you are hesitating** The "Pharaoh" for a 10c. line; the "Pebble" for a 5c. line are unequalled as **steady sellers.**

Payne's Cigars.

J. Bruce Payne, Mfr.,
Granby, Que.

Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS
KIPPERED HERRINGS in Tomato or Shrimp Sauce.

C. E. COLSON & SON, MONTREAL.

CHAS. F. CLARK, President. JARED CHITTENDEN, Treasurer.

ESTABLISHED 1849.

...BRADSTREET'S...

Capital and Surplus, $1,500,000. Offices throughout the civilized world.

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying, and promulgating information, no effort is spared and no reasonable expenes considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world. Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by respectable and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its Offices. **Correspondence invited.**

THE BRADSTREET COMPANY

TORONTO OFFICE: Cor. Jordan and Melinda Sts.

THOS. C. IRVING, Superintendent.

WESTERN

Incorporated 1851.

ASSURANCE COMPANY

Fire and Marine

Capital, subscribed	$2,000,000.00
Capital - - -	1,000,000.00
Assets, over - -	2,340,000.00
Annual Income -	2,290,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President
C. C. Foster, Secretary.

EZE (EASY)

TRADE EZE MARK

REGISTERED WASHING COMPOUND

THERE'S ALL THE DIFFERENCE

in the world between washing compounds.

Those that contain **injurious chemicals** do their work by **eating** the dirt—and the clothes.

EZE is manufactured from absolutely harmless ingredients, and does its work by **extracting** the dirt, and will not, because it cannot, injure the daintiest fabric. As we have said before, a woman's hands, after a day's washing, tell the story.

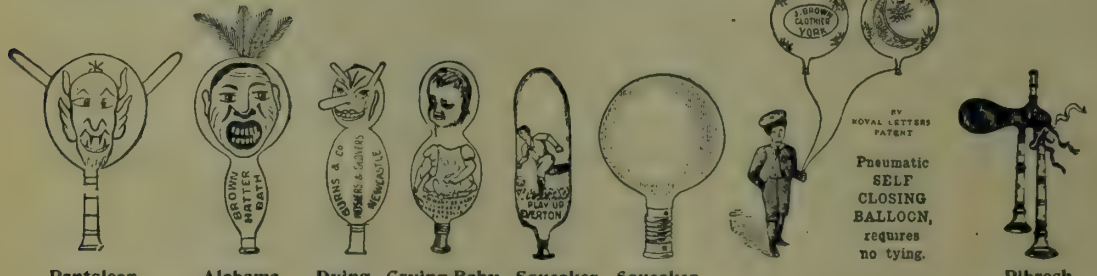
EZE MANUFACTURING CO.,

ORDER THROUGH YOUR WHOLESALER.
Retails at 5 and 10 Cents.

46 Front St. East, TORONTO.

Advertising Balloon Co.

Broadheath Rubber Works, Altrincham, England.
Largest Advertising Balloon Manufacturers in the World.
Hundreds of various Trade Designs.
ILLUSTRATED CHROMO CATALOGUE SENT ON APPLICATION.



Pantaloon Squeaker | Alabama Coon | Dying Devil | Crying Baby | Squeaker | Squeaker | Pneumatic SELF CLOSING BALLOON, requires no tying. | Pibroch

STRICTLY WHOLESALE AND EXPORT ONLY.

Samples sent on receipt of 1/- to 5/- crossed P.O. Indents through British merchants only.

Sample Rooms: 9 Newton Street, PICCADILLY, MANCHESTER.

Salt is A Staple

When you sell Salt, please remember that Salt is as staple as Flour. There is nothing luxurious about Salt—it is *an absolute necessity.* The woman who buys it, buys it because she has to have it. If she can't get

Windsor Salt

at your store she goes to your competitor for it, and *she takes some of her other trade along with her*—please remember that!

In a staple article like Salt, a woman doesn't hesitate to buy the best—she gets it when she orders the "Salt of Quality"—clean, white, perfectly crystalized Windsor Salt. Sold by leading wholesalers everywhere.

THE WINDSOR SALT CO., LIMITED
Windsor, Ont.

I. D. Bradshaw & Co.

MANUFACTURERS OF

Chewing Gum, Pop Corn and Confectionery Specialties

ALSO Manufacturers of all kinds of

Wax Paper.

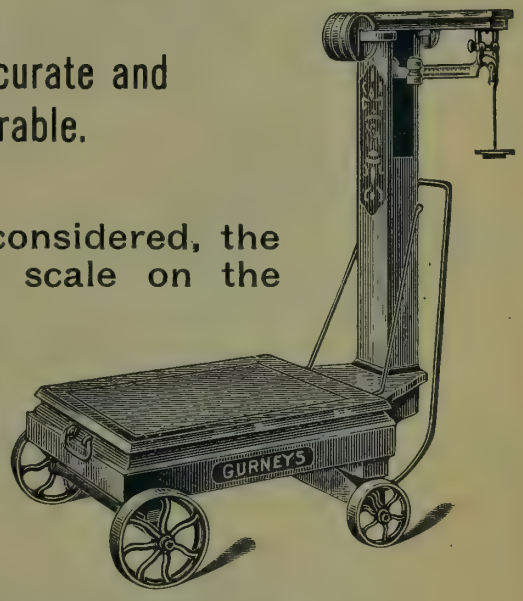
48 to 52 LOMBARD ST. **TORONTO**

CANADA'S BEST SCALES

GURNEY

Accurate and Durable.

Quality considered, the cheapest scale on the market.



A complete stock of Scales carried in Montreal by our Agent, WALTER GROSE.

THE GURNEY SCALE CO

Hamilton, Ontario, Canada.

If you want to build up your Tea Trade
Sell the celebrated Blue Ribbon Tea.
It is the Best in the World.

P. S. If you have not tried it, order sample lot at once from

G. H. & J. Galt
42 Scott St.
Toronto.

HIGH-GRADE WINES AND SPIRITS

We are Sole Agents for Dominion of Canada for the following high-grade

Wines and Spirits:

Louis Roederer,	Reims,	Champagne.
Gonzalez Byass & Co., Limited,	Jerez de la Frontera,	Sherries.
Taylor, Fladgate & Yeatman,	Oporto,	Ports.
Morgan & Co.	Hamburg,	Sherries.
B. Sanroma Higo,	Reus,	Tarragona.
Robert Donaldson & Co.,	Madeira,	Maderia.
De Neuville & Co.,	Saumur,	Champagne.
Jewsbury & Brown,	Manchester,	Mineral Waters.
Cameron & Saunders,	London,	Bass & Guinness.
Planat & Co.,	Cognac,	Brandies.
Nuyens & Co.,	Bordeaux,	Liqueurs.
Hill, Thomson & Co.,	Edinburgh,	Scotch Whiskies.
Thom & Cameron, Limited,	Glasgow,	Whiskies.
Glendronach Distillery Co.,	Perthshire,	Scotch Whiskies.
P. Loopuyt & Co.,	Schiedam,	Holland Gin.
Coates & Co.,	Plymouth,	Plymouth Gin.
James Hawker & Co.,	Plymouth,	Sloe Gin Liqueur.
A. & M. Smith,	Leith & Aberdeen	Fish Curers.

These goods are known throughout the world for their excellent qualities. . . .

They represent the highest grades the different markets can produce. . . . .

To be obtained from all wholesale dealers.

ROBERT DALGLISH & CO.

22 St. John Street — MONTREAL.

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labelled Tins.
14 lb. Boxes.

SPECIAL AGENTS

For the entire Dominion, **C. E. COLSON & SON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba **Buchanan & Gordon, Winnipeg.**

Refrigerators

BUY

EUREKA

it is the best.

WHY?

1st. Because it is built on scientific principles, having insulated walls it is easy on Ice

2nd. Because the system of circulation of air is perfect.

3rd. Because it is well built.

Further information can be obtained in catalogue which is free.

Address,

Eureka Refrigerator Co.

54 Noble St., Toronto



This cut represents No. 13.

COX'S GELATINE

Always Trustworthy

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

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E. B. OSLER, M.P., Vice-President.
W. INCE. W. R. BROCK.
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Brampton	Guelph	Napanee	Oshawa
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TORONTO—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Fine JAPAN RICES

JAPAN GLACE,
JAPAN MIKADO,
POLISHED CRYSTAL,
SNOW JAPAN,
JAPAN ICE DRIPS.

MOUNT ROYAL MILLS BRANDS

D. W. ROSS CO'Y., AGENTS, MONTREAL

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844

IS the BEST

ASK FOR

MOTT'S

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

We solicit correspondence, whether buyers or sellers of

Green
Dried
Evaporated

APPLES

Chops
Waste

O. E. ROBINSON & CO.

Ingersoll, Canada.

Use A, B, C Code, 4th Edition.
CABLE ADDRESS—ROBINSON, INGERSOLL.

PRACTICE MAKES PERFECT.

Oldest institution of its kind in Canada.

The Truro Condensed Milk & Canning Co., Limited

Manufacturers of "Reindeer" brand condensed goods.

FRUITS

ALL BEST BRANDS.

RAISINS CURRANTS
PRUNES DATES
EVAPORATED PEACHES
IN BAGS
FIGS in boxes and tapnets

T. Kinnear & Co.,

Wholesale Grocers,
49 Front St. East, Toronto.

THE STANDARD STOVE POLISH FOR THE WORLD.

Tiger Stove Polish.



For sale in two sizes, a 5 and 10-cent size. The packages are large and handsome, and give a good profit to the dealer. The polish does not dry or rust in the tins, but will impart a beautiful and lasting shine. Sold by all wholesale dealers, and by The F. F. Dalley Co., Limited, Hamilton, Ont., Canada.

Selected Quality. *Full Weight.*

CLOVER LEAF

SALMON

DELAFIELD, McGOVERN & CO. NEW YORK.

EVERY CAN GUARANTEED.

THE . . .

Watson, Foster Company

Limited

Manufacturers of all grades of WALL PAPERS

Montreal, Canada.



The Factory Producing the Most Modern and Artistic Paper Hangings on the Continent.

Have you made your selection of Wall Papers for season 1899-1900? If not, now is the time to inspect our more-than-ever popular line. Our representatives are now on the road, and will have much pleasure in calling on you and showing you our new samples. The frequent introduction of up-to-date novelties, nobby styles, artistic gems, and popular sellers all through the extensive collection will render the ordeal a pleasing one to you. It will require very little or no argument to convince you that our assortment embraces the kind of papers you should have to hold your best trade and increase the volume of your business.

OUR { **HEAVY 21-INCH PAPERS** in Flats, Plain Varnish Golds, and Embossed Varnish Golds
INGRAINS—Most Fashionable Shades, with twelve handsome, remarkably rich matched Friezes
EMBOSSED PULP EFFECTS—the newest specialty out

Will accomplish the above results for you.

Note.---Freight equalized with Toronto for towns West of Belleville and West and North of Toronto.

Empire Smoking Tobacco

Ask your wholesaler for a sample caddy of

EMPIRE

at

36 cents.

5, 10 and 15 cent Plugs

Big Plugs

FOR

Little Money

Empire is a fine, cool smoke, and is sure to please. It is the largest, cheapest and best in Canada.

Made by the

EMPIRE TOBACCO CO., Limited

Granby, Que.

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.

ROYAL CANADIAN
1-lb. Tin, 15c.

QUEEN'S FAVORITE
1-lb. Tin, 10c.

Supplied through the trade.

SMITH & SCOTT, Mfrs.

TORONTO

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

The Canadian Press Clipping Bureau,

505 Board of Trade Bldg.

TELEPHONE Main 1255. MONTREAL

Most Excellent Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.

E. T. STURDEE,

Mercantile Broker, Manufacturers' Agent.

ST. JOHN, N. B.

Sugars, Teas, Fruits, and General Grocery Lines

WHOLESALE TRADE ONLY.

Buy Crest Brand Extracts

CREST BRAND
BAKING-POWDER, TRADE MARK
COFFEE, EXTRACTS,
MUSTARDS, AND SPICES.
BEARING THIS TRADE MARK
ARE GUARANTEED

Noted for their

Purity Strength and Flavor

THE LONDON COFFEE & SPICE CO.

London, Ont. Limited.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
GUELPH, ONT.

PAILS "suitable for"
BAKING POWDERS
COCOANUTS
CONFECTIONERY
MUSTARDS
SPICES
WASHING COMPOUNDS
All kinds of woodenware kept in stock.

Manufactured by
The Wm. Cane & Sons Mfg. Co., Limited
Newmarket, Ont.
Sole Agents:
BOECKH BROS. & COMPANY
Toronto, Ont.

J. & R. McLEA
General Merchants and Steamship Agents.

IMPORTERS—
Newfoundland and West India Produce
Fish and Fish Oils

EXPORTERS—
Flour, Pork, Grain, Butter, Cheese, Etc.

AGENTS FOR
L. Carvajal y Ca.,
Dos Cabanas Havana Cigars
Alex. Andreae Kraay & Co.,
Clarets and Sauternes
M. B. Foster & Sons,
Guinness's Stout, Bugle Brand
Old Tom Gin, do
Scotch Whisky, do
Bass's Ale do
Cockburn's & Co.,
Glen-Orme Scotch Whisky
V. O. H. do
Special Scotch do
Special Liquor do
Robt. Porter & Co.,
Guinness's Stout, Bull Dog Brand.

BELL TEL., MAIN 866.
OFFICE—23 COMMON ST.,
MONTREAL



Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.
TORONTO AND MONTREAL.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY, DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by
THE EXPRESS ROLLER MILLS
WM. MACK, Proprietor. CORNWALL, ONT.

MONSOON
INDO-CEYLON TEA.

The demand for "Monsoon" has steadily increased, until now the output is enormous and still growing.

The value we give warrants it. You can give your customers nothing which at all approaches "Monsoon" in satisfactory results.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

DOLLARS

are made by selling....

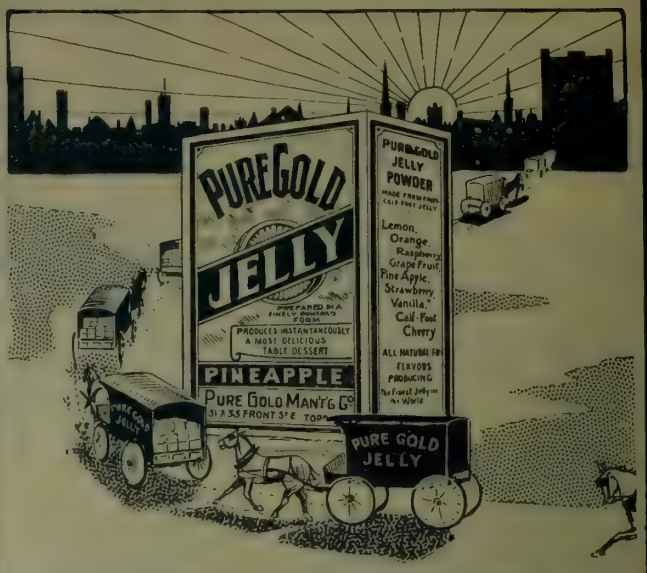
Paterson's Sauce.



Rose & Laflamme

Agents MONTREAL

IN HALF A MILLION HOMES



Send 10 Pure Gold Labels, any kind, and 5c. in Stamps for set (12) of Scenes from Dickens, beautifully colored.

PURE GOLD MAN'F'G CO. LIMITED
31 AND 33 FRONT ST. EAST
TORONTO. CANADA

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake
12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO. Limited

THE MANITOBA

Produce & Commission Co.

Limited

WINNIPEG, MANITOBA.

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Fruits, Cured Meats

PICKLED, DRY AND SMOKED FISH

Consignments and Correspondence Solicited.

BRANCHES AT: Vancouver, Victoria, Nelson, Rossland, B.C.

RIO COFFEE

Exceptional Value.

Samples on Application.

WARREN BROS. & CO.
TORONTO.

Cocoanuts
by the Carload.

Did it ever strike you to sell your lady customers the pure cocoanuts? They will grate it themselves. There is a good pound of meat in every cocoanut. You can sell it at half the price of prepared cocoanut. Try one sack as a sample.

OUR REGISTERED BRANDS OF CIGARS:
"18 K" and "PALATIALS" are sellers.

They give you a good profit and your customers good value. ASK FOR PRICES.

The Macpherson Fruit Co., LIMITED, WINNIPEG, MAN.

BETTER COUPON SYSTEM *IN CONNECTION WITH* GRAND MOGUL CEYLON TEA

IS pronounced by the High Court of Ontario **in accordance with law**; see Mail and Empire of Oct. 3rd. As we adopted new system coupons May 1st, we wish to **recall** all **old Letter Coupons**, therefore, will accept as a full sett **30 old coupons and 35 new fall coupons** in exchange for either of the rich presents offered for one sett of coupons, if sent to us between Nov. 1st and December 31st.

T. B. ESCOTT & CO.

WINNIPEG TORONTO MONTREAL LONDON, ONT.

The Merchants of the Bay of Quinte District will find

OUR GROCERIES up-to-date,

OUR WAREHOUSE their best centre of **SUPPLIES,** and

OUR PRICES as low as the same **Quality of Goods** can be obtained anywhere in the Dominion.

Galbraith, Walmsley & Co.,

Wholesale Grocers, Importers and Manufacturers' Agents,

Bridge Street, Next Door to Post Office, **BELLEVILLE.**

Hart Bros. & Lazier

STONEWARE

ALL GOODS MADE FROM THE BEST NEW JERSEY CLAY

Belleville, Ont.

ROCKINGHAM. CHEMICAL WARE. DRAIN TILES. WATER FILTERS. FIRE BRICKS. FIRE CLAY.

Jugs, Churns, Butter Pots, Bean Pots, Preserving Jars, Flower Pots, Etc., Etc.

ASK FOR PRICES.

Log Cabin Baked Beans

PLAIN AND IN TOMATO SAUCE.

We guarantee them equal to any imported brand, and they are all Canadian but the tin, that's British.

PACKERS and PRESERVERS of a full line of **CANNED FRUITS And VEGETABLES**

MILLER & CO.

TRENTON, ONT.

SOLD BY ALL WHOLESALE GROCERS.

THE GAME AND FISHING LAWS.

ONTARIO has long been recognized as a Province possessing great attractions for the sportsman.

The enthusiasm with which devotees of the rod and gun seek the many varieties of fish and game which abound in our waters and woods is such that frequent changes in the game and fishing laws are necessary, that the succeeding generation may have the same opportunities for shooting and fishing that is the share of the present.

The frequency of these changes is so great that a layman cannot well follow them. Therefore, the digest of the whole law, Provincial and Dominion, affecting the birds, animals and fish of Ontario, which A. H. O'Brien, M.A., editor of The Canada Law Journal, has prepared in past years has found ready acceptance throughout the Province.

Mr. O'Brien has issued his fourth edition, corrected to September, 1899. It is better printed and bound than previous issues, and is just as concise and comprehensive as they were. This work is issued under the authority of the Ontario Fish and Game Department. The book is offered for sale in a neat pocket edition in paper covers for 25c., by A. H. O'Brien, 18 Toronto street, Toronto.

EXPORTERS OF DRIED FRUITS.

O. E. Robinson & Co., Ingersoll, whose advertisement appears on page 131, are among the largest exporters of dried fruits in the Dominion, and their connections are people who handle the best goods packed. They are also exporters of green fruits and poultry, and solicit correspondence from anyone interested in the above.

A NEW WAREHOUSE.

L. M. Schenck & Co., St. Catharines, have just added another commodious warehouse to their canning factory, the dimensions being 40 x 125 ft. From a very small beginning this firm has been steadily growing, and, by packing only the choicest grades of fruits and vegetables, have gained a reputation second to none in the country. Their specialties are tomatoes and peaches.

ROBERT DALGLISH & CO.

The business carried on for so many years in Montreal by the late Robert Dalglish has been taken over by Mr. Frank Brown, and is now being conducted under the name of Robert Dalglish & Co. Mr. Brown has succeeded in retaining all the agencies held by the late firm, and reports business exceedingly good. They now represent some of the largest and best known wine and spirit manufacturers in the world, and can supply the trade with almost any kind of liquor needed. They are agents for Hill, Thomson & Co.'s Scotch whiskies, an old and thoroughly reliable make, which has long had a high reputation among connoisseurs.

Besides their numerous liquor agencies, they also carry a stock of A. & M. Smith's kippered herring in tomato sauce, and are well pleased with the sale of these goods.

PRODUCTION OF TEA IN JAPAN.

A return recently published by The Bureau of Statistics at Washington, compiled from official reports of the Japanese Government, gives the production of tea in Japan for the six years ending 1897:

Year.	Number of households engaged.	Tea.	"Bancha" tea	Total.
1897	777,944	6,074,164	2,396,018	8,470,182
1896	762,634	6,044,549	2,456,196	8,500,745
1895	736,775	6,248,813	2,450,468	8,698,781
1894	705,928	5,250,135	2,633,097	7,883,232
1893	.....	5,200,801	2,439,567	7,640 368
1892	.....	4,986,468	2,225,397	7,211,865

The quantities are in kwans, and a kwan is equal to 8.28 lb.

NEW STORES STARTING.

Joseph Moyneur & Co. have begun business as dealers in eggs, butter and cheese, in Ottawa.

Joseph Martin is starting business as cigar dealer, etc., St. Thomas, Ont.

Barnes & Syers are opening a grocery store in Gainsboro, N.W.T.

Alex. Knowles has started a general store in Sintaluta, Man.

W. W. Ingraham and James A. McLean have opened general stores in Sydney, N.S.

John Liscomb is commencing business as general merchant in Old Bridgeport, N.S.

Frank D. Warren has started a general store in Lansdowne, Que.

M. Shea & Son are starting a general merchandise business in Sheenboro', Que.

MEDICINE FOR A SCRATCHY PEN.

"All pens are alike to me," said the clever young woman, "and all pens would be alike to you if you only knew how to break them in. Don't moisten your new pen between your lips before you begin to write. Don't say charms over it or squander your substance in gold pens. Take your cheap steel pen, dip it into the ink, then hold it in the flame of a match for a few seconds, wipe it carefully, dip it into the ink and you have a pen that will make glad the heart within you. It is a process I have never known to fail."—Washington Post.

PURCHASING AGENTS WANTED.

The European Wine Company, of Montreal, are in want of purchasing agents throughout the Northwest, British Columbia and the Maritime Provinces. This firm are the Canadian agents for the "Royal Lochnagar" whisky, which, they claim, is as cheap as ordinary whisky, and, at the same time, gives better satisfaction.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

EUGENE RAYMOND, general merchant, Beaupre, Que., has assigned, and a meeting to appoint a curator was held on October 18.

A. H. Wood & Co., cigar manufacturers, Montreal, have assigned.

Sylvio De Moras, general merchant, Plessisville, Que., has assigned.

Adelard Marcotte, cheesemaker, St. George de Windsor, Que., has assigned.

Mrs. J. B. E. Dion, grocer, Quebec, has assigned, and a meeting of her creditors has been held.

W. V. Paradis has been appointed curator of T. B. Domville, general merchant, St. Stanislas, Que.

A meeting of the creditors of J. J. Turcotte & Co., wholesale and retail grocers, Quebec, was held on October 19, in the office of V. E. Paradis.

PARTNERSHIPS FORMED AND DISSOLVED.

J. & V. Belanger, grocers, Hull, Que., have dissolved partnership, J. Belanger continuing.

Copartnership has been registered by John J. Sears and Annie Sears, wife of T. V. Sears, as grocers under the style of Sears & Co., Antigonishe, Que.

Moise C. Bezner, Euclide Cousineau and Henri Schetagne have registered partnership, under the style of M. Bezner & Co., as butter manufacturers in St. Anne de Bellevue, Que.

SALES MADE AND PENDING.

Samuel Collyer, grocer, Hamilton, has sold out by auction.

The assets of Mrs. C. G. Levesque, general merchant, Quebec, have been sold.

CHANGES.

George Swallow is giving up business as grocer in Clinton, Ont.

A. G. Smith, grocer, Dundalk, Ont., has sold out to Thomas F. Lockhart.

The Jobin, Marrin Co., grocers, Winnipeg, are applying for incorporation.

J. E. Jarvis & Co., grocers, etc., Beamsville, Ont., have sold out to W. Cornwell.

FIRES.

N. Layton, general merchant, St. Charles, Man., has been burned out; loss reported $5,000; no insurance.

DEATHS.

Barthelemi Pepin, fruit dealer, etc., Montreal, is dead.

Edward Chaplin, tea broker, etc., Montreal, is dead.

Seraphin Bertrand, grist miller, Plessisville, Que., is dead.

JUST LANDING

By steamer from Bordeaux, over 700 packages of merchandise from the well-known firm of Dandicolle & Gaudin, Limited.

70 cases Mushrooms, - - - glass and tins.
25 cases Haricots (green beans), - " "
100 cases French Peas, - - - " "
20 cases Macedoines (mixed vegetables), " "
20 cases Asparagus, - - - " "
25 hogsheads of Bordeaux White Wine Vinegar.
30 octaves " " "
5 cases Pates de Foie Gras.
2 cases Crystallized Fruits.
4 cases French Bon Bons, in glass bottles.
65 cases Sardines : Aphrodites, des Cordons Bleus. Illustrees, a la Vatel. A la Milton. Favorites. Montagne. Skinless and Boneless.
45 cases Olives Fourrees (pitted olives).
100 cases Cognac.
5 cases Fine Champagne.
30 cases Olive Oil, in bottles.
35 cases Nonpareil Capers.
10 cases Thon a la Bordelaise (tunny fish).
10 cases Boneless Anchovies in oil, glass.
10 cases Olives Farcies (stuffed olives), in oil.
35 cases French Mustard a la Vatel.
5 cases Puree Richelieu (seasoning for sandwiches).
10 cases Bordeaux Vinegar, in bottles.
75 cases Rhum, Lion, St. Marc and Royal plantations.

L. CHAPUT, FILS & CIE.

MONTREAL.

MALT BAKING POWDER
MALT YEAST POWDER
LIQUID EXTRACTS
POWDERED EXTRACTS
PREPARED ICINGS
POWDERED JELLY
PULVERIZED SUGAR
REFINED BORAX
PREPARED COCOANUT
ESSENTIAL OILS
CREAM OF TARTAR
BI-CARB. SODA
PURE SPICES
MONARCH MUSTARD
BIRD SEED, ETC., ETC.

THE J. J. FANNING CO., Limited

24, 26, 28 GEORGE STREET,
... OTTAWA, CAN.

MANUFACTURERS OF

HIGH-GRADE GROCERS' SPECIALTIES AND BAKERS' SUPPLIES

FANNING'S MALT BAKING POWDER HAS NO SUPERIOR.

We sell nett, 10 days, and do a large mail order business—thus avoiding the terrific expenses of the "traveller" and credit systems.

OUR SPECIALTIES ARE:

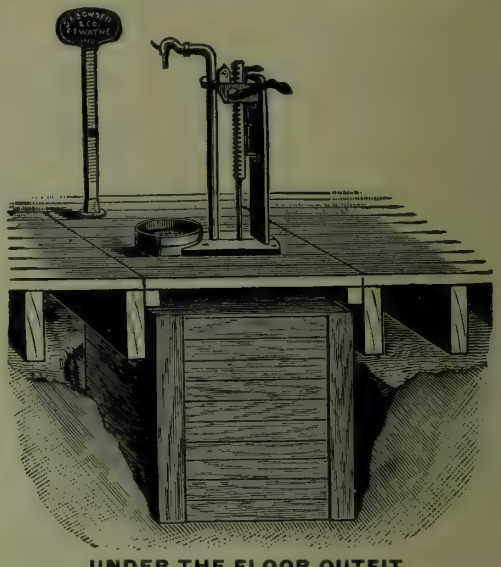
Royal Snaps
Daisy Fruit
Mixed Cookies
Lemon Snaps
Strawberry Crisp

It would pay you to handle our goods—they draw trade. We pack principally in barrels because they save the retailer money. Prices and samples on application.

THE HOME CAKE CO.,
GUELPH.

Who knows better than the user the merits of an article? Truly the proof of the pudding lies not with the cook, but with him who eats it. Relatively, *we* stand in the position of the cook, when we discuss the merits of the

BOWSER Three-Measure Self-Measuring OIL TANK



UNDER THE FLOOR OUTFIT.

"THE PROOF OF THE PUDDING"

OFFICE OF
J. H. HORNING & CO.,
92 John St. South.

HAMILTON, Ont., Oct. 6, 1899.

Messrs. S. F. Bowser & Co.,
Toronto, Ont.

Gentlemen: In response to your inquiry as to the Self-Measuring Oil Tank, I may say that I have used one for over one year, and find that it gives perfect satisfaction. It is clean, accurate, and very fast in measuring, saving oil and time. I am more than pleased with, and can recommend, it to anyone who handles oil.

Yours, very truly,
J. H. HORNING & CO.

Wouldn't it interest you to know of our goods in detail? It will cost only a cent for a postal card for your address.

S. F. BOWSER & CO., P. O. Box 564. TORONTO, ONT.
Factory: FORT WAYNE, IND.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

CURRENT MARKET QUOTATIONS

October 1, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb.	.....	.....	.....	.....	14	16	14	15
" " pound prints	.....	.....	19	20	17	18	.....	.....
" " tubs, best	.....	.....	17	18	16	17	11½	12
" " tubs, second grade	.....	.....	15	16	14	15	.....	.....
" " low and med. "	.....	.....	12	14	.....	.....	.....	.....
Creamery, tubs and boxes	.....	22	21	22	18	19	20	21
" prints and squares	.....	.....	22	23	19	20	.....	.....
Cheese, per lb	11	11½	.....	12	11	11½	11½	12
Eggs, per doz	14½	16	14	18	10	11	.....	16

CANNED GOODS

Apples, 3's	$.....	$0 90	$0 90	$1 00	$1 00	$1 10	$1 1	$1 25
" gallons	.....	2 10	2 40	2 60	2 25	2 40	3 00	3 25
Asparagus	.....	....	.....	2 40	.....	.....	.....	.....
Beets	.....	.....	.....	1 00	.....	.....	.....	.....
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 10	.....	.....
Blueberries, 2's	70	75	75	85	85	90	90	95
Beans, 2's	.....	77½	75	80	90	95	.....	90
Corn, 2's	90	1 00	95	1 00	75	80	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 80	1 85	2 30	2 40	1 75	1 90
" white	.....	.....	1 75	1 80	.....	.....	.....	.....
Peas, 2's	.....	75	75	80	75	80	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 75	1 80	.....	1 15
" 3's	.....	2 00	2 00	2 40	2 25	2 50	2 40	2 50
Pineapple, 2's	.....	2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's	.....	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	.....	2 50	1 60	1 75	.....	1 85	.....	1 60
" 3's	.....	2 50	2 50	2 60	2 70	2 85	2 25	2 60
Plums, green gages, 2's	.....	.....	1 10	1 25	1 30	1 60	.....	1 40
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	1 40
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	65	75	90	1 00	.....	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	1 40	1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2s	1 35	1 50	1 50	1 60	1 65	1 5	....	1 0
Succotash, 2's	.....	.....	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	75	78	....	[illegible]	85	90	.....	1 10
Lobster, talls	.....	2 50	2 95	2 75	2 50	2 75	.....	.....
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 75	1 80	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 30	1 50	1 30	1 40	1 25	1 50	1 2[illegible]	1 30
" flats	1 40	1 60	1 50	1 60	1 30	1 35	.....	.....
" Horseshoe	.....	.....	1 35	1 40	.....	1 60	.....	.....
" Clover Leaf, talls	1 to 4 cases	.....	.....	1 50	.....	.....	.....	.....
	5 " 9 "	.....	.....	1 7½	.....	.....	.....	.....
	10 " 25 "	.....	.....	1 45	.....	.....	.....	.....
" Clover Leaf, flats	1 " 4 "	.....	.....	1 65	.....	.....	.....	.....
	5 " 9 "	.....	.....	1 62½	.....	.....	.....	.....
	10 " 25 "	.....	.....	1 60	.....	.....	.....	.....
" Cohoes	1 05	1 15	1 05	1 10	1 10	1 15	95	1 12
Sardines, Albert, ¼'s	.....	12	12½	13	14	15	.....	.....
" ½'s	20	21	20	21	20	21	.....	.....
" Sportsman, ¼'s	.....	12½	.....	12½	.....	12	.....	.....
" ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	10	18	.....	.....
" ½'s	.....	18	18½	[illegible]	10	11	.....	.....
" P. & C., ¼'s	.....	.....	23	25	21	25	.....	.....
" ½'s	.....	.....	18	3[illegible]	33	36	.....	.....
" American, ¼'s	.....	.....	4	4½	[illegible]	5	.....	.....
" ½'s	.....	.....	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 20	1 50	1 00	1 60	1 00	1 15	1 85	2 00
Herring in Tomato Sauce	1 30	1 45	1 55	1 60	.....	2 00	1 90	2 00

GREEN FRUITS

Oranges, Sorrento, per box	$3 25	$4 00	.....	.....	$4 00	$4 50	.....	.....
" Jamaica, per bbl	.....	.....	7 00	7 50	2 00	2 25	.....	.....
Lemons, Palermo, p. box	.....	.....	3 25	3 75	.....	.....	.....	.....
" Maori, per box	.....	.....	6 00	6 50	.....	.....	.....	.....
Bananas, per bunch	90	1 50	1 00	1 25	1 75	2 25	.....	.....
Tomatoes, per basket	35	50	20	30	40	[illegible]	.....	60
Red Peppers, per basket	.....	.....	20	25	.....	.....	.....	.....
Canadian Peaches, per basket	30	40	35	75	1 00	1 25	.....	.....
" Pears, "	25	40	50	85	.....	.....	.....	.....
Grapes, per 10-lb. basket	.....	.....	17½	25	30	50	30	35
Winter Apples, per bbl	.....	.....	2 00	2 75	.....	.....	3 50	4 00
Sweet Potatoes, per bbl.	.....	.....	.....	2 50	3 50	3 75	.....	.....
Cranberries, per bbl.	.....	.....	7 00	7 50	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 55	$4 64	$4 65	4 55	4 65	5¼	5⅜
Granulated, Acadia	.....	4 50	.....	4 60	.....	4 55	.....	.....
Granulated, foreign	.....	.....	.....	.....	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 75	.....	5 25	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 85	.....	5 35	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 35	.....	5 45	.....	.....	.....	7
Powdered, bbls	.....	5 20	.....	5 30	5¾	6	.....	6¾
Phœnix	.....	4 40	.....	4 50	.....	.....	.....	.....
Cream	.....	4 40	.....	4 50	.....	.....	.....	.....
Extra bright	.....	4 25	.....	4 35	3¾	3⅞	4½	4⅝
Bright coffee	.....	4 15	.....	4 25	3⅜	3⅝	.....	.....
Bright yellow	.....	.....	.....	4 15	.....	.....	.....	.....
No. 3 yellow	.....	3 90	.....	3 50	3⅛	3¼	.....	.....
No. 2 yellow	.....	3 85	.....	3 95	.....	.....	.....	.....
No. 1 yellow	.....	3 75	.....	3 85	.....	.....	.....	.....
Foreign, yellow	.....	.....	.....	.....	.....	.....	.....	.....
Trinidad	.....	.....	.....	.....	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Wire nails, base	.....	$3 25	.....	$3 30	.....	.....	.....	.....
Cut nails, base	.....	2 60	.....	2 60	.....	.....	.....	.....
Barbed wire, per 100-lb.	.....	3 00	.....	3 25	.....	.....	.....	3 75
Smooth Steel Wire (oiled and annealed, etc.), base	.....	3 00	.....	3 35	.....	.....	.....	.....
White lead, Pure	.....	6 37½	.....	6 50	.....	.....	.....	.....
Linseed oil, raw	.....	57	.....	58	.....	.....	.....	61
" " boiled	.....	60	.....	61	.....	.....	.....	64
Turpentine	72	73	.....	76	.....	.....	.....	83

SYRUPS AND MOLASSES

Syrups—								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Corn Syrup, barrel, per lb	.....	.....	.....	2⅝	.....	.....	.....	.....
" " ½ bbls. "	.....	.....	.....	2¾	.....	.....	.....	.....
" " kegs "	.....	.....	.....	2⅞	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 30	.....	.....	.....	.....
" " 2 gal. "	.....	.....	.....	1 00	.....	.....	.....	.....
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	35	45
Barbadoes	.....	36	.....	.....	28	50	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.....	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 50	$1 60	$1 50	$1 60	.....	$1 50
" " 2 lb. cans	.....	2 65	2 65	2 75	2 50	2 75	.....	2 50
" " 4-lb. cans	.....	....	5 25	5 50	....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 25	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	18 50	9 50	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 50	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 80	3 00	.....	2 75
" 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 25
English brawn, 2-lb. can	.....	2 40	2 50	2 50	2 75	2 80	.....	2 50
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....	.....	.....
" 2-lb. can	.....	.....	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull, 2-lb. can	.....	....	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " 1's	.....	2 75	2 80	2 95	.....	3 25	.....	.....

CANDIED PEELS

Lemon, per lb	.....	.....	11	12	.....	13	.....	.....
Orange, "	.....	.....	12	13	.....	14	.....	.....
Citron, "	.....	.....	15½	17	.....	16	.....	.....

FRUITS

Foreign—								
Currants, Provincials, bbl.	.....	4½	.....	.....	4½	5	5	5¼
" ½-bbls.	.....	4¾	.....	.....	6	7	5¼	4¾
" Filiatras, bbls	.....	4¼	.....	.....	5¾	6¼	.....	.....
" ½-bbls	.....	4⅜	.....	.....	5	6	.....	6½
" cases	.....	4½	5	5½	5½	7	.....	.....
" ½-cases	.....	4¾	5	5½	5½	[illegible]	.....	5⅝
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" cases	.....	.....	5½	6	7	7¼	.....	.....
" ½-cases	.....	5⅛	5½	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6	7	7	8	.....	.....
Dates, boxes	5¼	6	7	7½	6	6½	.....	.....
Figs 10-lb. boxes, per lb.	.....	.....	12½	14	14	16	.....	.....
" 20 & 28-lb. boxes, per lb.	.....	.....	14	18	.....	.....	.....	.....
" Mats, per lb., old	.....	.....	3¾	4	.....	.....	.....	.....
" Naturals, per lb	.....	.....	...	5½	.....	.....	.....	.....
" 1-lb. glove boxes	.....	.....	.....	13	.....	.....	.....	.....
Prunes California, 40's	.....	.....	.....	10	10	12	.....	.....
" 50's	.....	.....	.....	9	8½	9	.....	.....
" 60's	.....	8	.....	7½	8	8½	.....	.....
" 70's	.....	7½	.....	7	7½	8	.....	.....
" 80's	.....	7	.....	6½	7	7½	.....	.....
" 90's	.....	6	6	6¼	6⅛	7	.....	.....
" Bosnia, B	.....	.....	.....	.....	.....	.....	.....	.....
" C	.....	.....	.....	.....	.....	.....	.....	.....
" D	.....	.....	.....	.....	.....	.....	.....	.....
" U	.....	.....	.....	.....	.....	.....	.....	.....
Raisins, Valencia, off stalk	.....	[illegible]	.....	.....	5	6	.....	1 50
" Fine off stalk	4¼	4½	5¾	6	5	5¼	.....	1 65
" Selected	5	5⅝	6½	6[illegible]	.....	.....	.....	1 75
" Layers	.....	5¾	.....	7	7¼	7½	.....	1 85
" Sultanas	.....	.....	10	15	10	12	10	12
" California, 3-crown	.....	6¾	.....	.....	7	7¾	.....	6½
" 4-crown	.....	7[illegible]	.....	.....	8	8¼	7¾	8
Domestic—Apples, dried	6	6½	5	5½	5½	6	.....	.....
" evaporated	9	9½	8	9	9½	10	.....	10½
Cal. Evaporated Fruits—								
Peaches, in 50-lb. bags	.....	.....	9	10	16	18	19	19½

PROVISIONS

Dry Salted Meats—								
Long clear bacon	....	.....	7½	8	.....	.....	.....	8½
Smoked meats—								
Breakfast bacon	10½	12	11	11½	.....	.....	.....	11½
Rolls	.....	9	.....	8½	9	10	.....	10½
Hams	10½	12	11½	12	11	13	.....	11
Shoulder hams	.....	10	8	8½	8	8	.....	10
Backs	.....	....	.....	11	.....	.....	.....	11

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 50	15 00	14 00	15 00	16 00	17 00
" short cut	.....	.....	16 00	16 50	15 00	15 50	16 50	17 50
Clear shoulder mess	.....	.....	.....	12 50	14 00	14 50	.....	.....
Plate beef	.....	.....	.....	11 50	13 50	14 50	.....	.....
Lard, tierces, per lb	.....	6½	.....	6½	6½	6¾	.....	7¼
Tubs	6¾	7	6¾	7	7	7¼	.....	.....
Pails	.....	.....	7	7¼	7¼	7½	.....	8
Shortening, in 60-lb. tubs	.....	.....	7½	7¾	.....	7¼	.....	.....

"Up-To-Date and Complete"

IN STAPLE AND FANCY GROCERIES, WE HANDLE EVERY QUICK-SELLER OF PROVED VALUE.

OUR TEAS COMPRISE EVERY GRADE, EACH ONE A MONEY-MAKER AND TRADE-BUILDER.

"KOLONA" In Sealed Lead Packets Only
PURE CEYLON TEA

"ANCHOR" In Fancy Air-Tight Canisters
JAPAN TEA

—ARE AMONG OUR SPECIALTIES—

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS, MANUFACTURERS, IMPORTERS, BLENDERS AND PACKERS OF TEAS.

TORONTO, CANADA.

Popular Seller is **SHINON**

We have No. 1, 2 and 3, Liquid Metal
No. 21 and 22, Paste Metal
No. 31, - Bar Polish
No. 41, - Silver and Glass

LUCAS, STEELE & BRISTOL, - - HAMILTON.

COFFEE

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha		24	23	28	25	30	24	25
Old Government Java		27	22	30	25	30	24	25
Rio		10	7½	12	12	13	8¾	9½
Santos			8	12				
Plantation Ceylon		29	26	30	29	31		
Porto Rico			22	25	24	28		
Gautemala			22	25	24	26		
Jamaica		18	18	20	18	22		
Maracaibo		13	13	16	13	15		

NUTS

Brazil	12	13	12½	13	12	12½		
Valencia shelled almonds	28	30	28	30				
Tarragona almonds	12	15	12	14	11	12		
Peanuts (roasted)	6½	9½	9	10	9	10		
" (green)	5½	8	7	9				
Cocoanuts, per sack		3 00		3 75	3 50	4 00		
" per doz				60	60	70		
Grenoble walnuts		12	12	13	12	13		
Marbot walnuts					9	10		
Bordeaux walnuts					9	10		
Sicily filberts		7¾	8½	9	8	10		
Naples filberts	10	11	10	11	10	11		
Pecans	10	11	10	11	11	12		
Shelled Walnuts		25	25	28				

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	4½	4¼
Patna, per lb			4¾	5	5	6		
Japan			5½	6	5	6		5
Imperial Seeta			4⅞	5¼	5	6		
Extra Burmah			4¼	4⅜	4	5		
Java, extra			6	6½	6	7		
Sago	3¾	4½	4	4¾	5	6		5
Tapioca	3¾	4½	4¾	5	5	6		5
Macaroni, dom'tic, per lb., bulk				7½				
" imp'd, 1-lb. pkg., French			9	10				
" " " Italian			11	12½				

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00	2 00	2 50
Sal soda, per bbl	70	75	70	80	85	90		1¾
Sal Soda, per keg	95	1 00	85	1 00	95	1 00		
Granulated Sal Soda, per lb				1				

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	15	12	14	14	15		15
" in 5-lb. cans	14	17	14	15	15	18		
" whole	11	12	11	13	12	13		15
Pepper, white, ground, in kegs, pails, boxes	20	23	18	24	24	25		35
" " 5-lb. cans	20	23	20	26	20	22		
" " whole	19	25	19	25	20	22		
Ginger, Jamaica	19	25	18	25	20	25		
Cloves, whole	12	30	14	35	15	20		
Pure mixed spice	25	30	25	30	25	30		
Cassia	20	40	20	40	16	20		25
Cream tartar, French		25	24	25	20	22		
" " best		28	25	30	25	30		
Allspice	13	17	13	16	16	18		20

PETROLEUM

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Canadian		12		15½	16	16¾		
Sarnia water white	12	13		16½	17	17¾		
Carbon safety		17						
American water white	17	17½		18	19	19¾		
Pratt's Astral	18	19		19				

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	12½	60	12	60	11	70		
Caddies Paking, Kaisow	17	40	18	50	15	40		
Indian—Darjeelings	35	55	35	55	30	50		
Assam Pekoes	20	40	20	40	18	40		
Pekoe Souchong	18	25	18	25	17	24		
Ceylon—Broken Pekoes	35	42	35	42	34	40		
Pekoes	20	30	20	30	20	30		
Pekoe Souchong	17½	40	17	35	17	35		
China Greens—								
Gunpowder—Cases, extra first	42	50	42	50				
Half-chests, ordinary firsts	22	28	22	28				
Young Hyson—Cases, sifted extra firsts	42	50	42	50				
Cases, small leaf, firsts	35	40	35	40				
Half-chests, ordinary firsts	22	38	22	38				
Half-chests, seconds	17	19	17	19				
" thirds	15	17	15	17				
" common	13	14	13	14				
Pingsueys—								
YoungHyson-½-chests, firsts	25	32	28	32	30	40		
" seconds	18	19	18	19				
Half-boxes, firsts	28	32	28	32				
" seconds	16	19	16	19				
Japan—								
½-chests, finest May pickings	38	40	38	40				
Choice	32	36	32	36				
Finest	28	30	28	30				
Fine	25	27	25	27				
Good Medium	22	24	22	24				
Medium	19	20	19	20				
Good common	16	18	16	18				
Common	13	15	13½	15				
Nagasaki, ½-chests Pekoe	16	22	16	22				
" " Oolong	14	15	14	15				
" " Gunpowder	16	19	16	19				
" " Siftings	7½	11	7½	11				

WOODENWARE

Pails, No. 1, 2-hoop				1 55		1 55		
" " 3-hoop				1 70		1 70		
" half grained				1 40		1 40		
" quarter, jam			90	1 08	90	1 08		
" candy, and covers			2 25	2 65	2 25	2 65		
Tubs, No. 0				8 50		8 50		
" " 1				7 00		7 00		
" " 2				6 00		6 00		
" " 3				5 00		5 00		



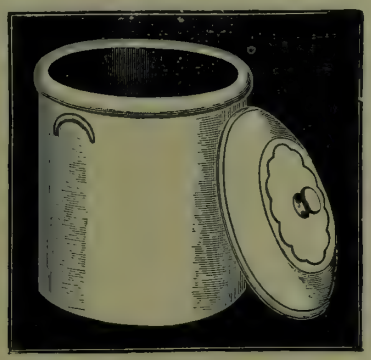
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75 TO 81 COTTINGHAM ST.

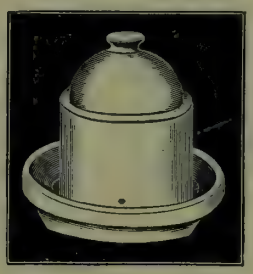
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Round Bottom Pans



Butter Pots, with Covers



Poultry Fountains



Low Butter Pots



Saucer Pie Plates



Fancy Flower Pots



Yellow Bowls



French Pots



Milk Pitchers

Awarded First Prize at Western Fair, London, 1899.

A THRIVING WESTERN FIRM.

The growth of The Glasgow House, Regina.

MR. R. H. WILLIAMS, the founder of the Glasgow House, Regina, N.W.T., is an old timer in the Territorial capital, from his boots upwards. He was not only one of the first residents and merchants in the town, but Mrs. Williams is said to have been the very first of the gentler sex to make Regina her home.

Mr. Williams started as a general merchant early in the 80's on South Railway street, the principal thoroughfare of the town, and in 1888 took into partnership Mr. A. Sheppard. The business rapidly increased, and when, in 1889, Mr. Sheppard went to try his fortune in fresh fields and pastures new, Mr. Williams became sole proprietor. Under his able management and skilful organization, the business progressed by leaps and bounds, and the rented store near the Lansdowne soon proved quite inadequate for the amount of trade done, so that the proprietor had to look around for a more commodious site.

A fire soon gave an opportunity, and Mr. Williams purchased land on the same street, and built thereon the present Glasgow House, to which he added the adjoining property last year, increasing the floor space to 54 x 85 feet. His store is now one of the largest and best in the West, and comprises many departments, including dry goods, groceries, boots and shoes, hosiery, clothing, and men's furnishings.

At the beginning of the present year, Mr. Williams took his son, Mr. J. K. R. Williams, into partnership, who, as a manager of a branch store, had already shown himself a chip off the old block as regarded business tact, ability and discretion. The Glasgow House staff is one of first-class rank, and they are seen surrounding the proprietors in our illustration just as actually as they may be seen on anniversaries and festive occasions at Mr. Williams' residence, for the most amicable relations exist between the Glasgow House proprietors and the Glasgow House staff.

In addition to the Glasgow House, Mr. Williams is the proprietor of a large lumber business. It is thus seen that Mr. Williams is a worthy citizen of Regina. He has seen the town grow, and has helped its growth. It is not surprising, therefore, that he has been mayor of the town, president of the board of trade and has always been to the front in every movement having for its object the welfare and prosperity of the town and surrounding district.



It is hoped that the steamer service with Prince Edward Island will enable produce to be shipped during the whole season.

"Don't Pay Freight on Water!"

VINEGAR

BUY

Concentrated Grape Vinegar

This is an absolutely Pure Fruit Vinegar, made from the highly cultivated grapes of the celebrated Rhine district of Germany.



Why Pay Freight on Water and Heavy Barrels?

Hundreds of customers throughout **Canada** are now using it and repeating their orders.

Send for sample and convince yourself.

W. H. SEYLER & CO.

118 King Street East,

TORONTO, ONT.



Read What the Dominion Analyst Says:

This is to certify that on analysis of above vinegar I found it a purely "CONCENTRATED WINE VINEGAR," made from the grape fruit. **Free from mineral acids, metallic substance, and alcohol.** After dilution with pure water will prove a wholesome and palatable commodity either for table use or pickling purposes. A very important thing not to be lost sight of in using this article is that cleanliness is insured by procuring this vinegar in the concentrated form.

Toronto, Sept. 1st, 1897. (Signed)

A. R. PYNE, M.D., Dominion Analyst.

DOES ADVERTISING PAY? WE WANT TO FIND OUT.

To do so we will make the following magnificent offer to every Grocer who writes for and sends P.O. Order with order: We will present him with one case of five-cent Jersey Cream, not to give away, but to place on his counter and sell (this is part of contract) as we believe, if he sells the five dozen, customers who buy them will want the rest.

								This shows your profit.
2 cases, 1 Jersey Cream,	2 doz. ea.,	4 at	$2.25,	$9.00	48 x 25,	$12.00
1 "	½ "	"	3 "	at	1.25,	3.75	36 x 15,	5.40
2 "	¼ "	"	4 "	8 at	.75,	6.00	96 x 10,	9.60
1 "	⅛ "	"	free			18.75	60 x 5,	3.00
					5 p.c.,	.93		29.00
						17.82		17.82
							Net Profit,	11.18

Push this. It is better than owning stock in a gold mine. And with this we will present one of our handsome show cards, "Lead Kindly Light" or "Hark My Soul," framed. Freight paid in Ontario ; one-half allowed outside. We consider this the best offer ever made by any manufacturer for high-grade goods. Keep your customers in good health, happy and contented by selling them only **Jersey Cream Baking Powder.**

Our Cream Tartar Baking Powder—"Lumsden"—we guarantee equal to any grade in America. The cost is a little higher than Jersey Cream, owing only to trouble in preparing it.

⅛-lb. Size,	5 doz. in case,		$0.45	per doz.
¼-lb. "	4 "		.90	"
½-lb. "	3 "		1.75	"
1-lb. "	2 "		3.00	"

For all orders by letter only will allow the wholesale discount, 10 per cent.

Standard Baking Powder,	¼-lb. Size,	4 doz. in case,		$0.45	per doz.
" "	½-lb. "	3 "		.75	"
" "	1-lb. "	3 "		1.25	"

10 per cent. Letter Orders.

Mother's Baking Powder, in 1-lb. tins only, $1.00 a doz.
Lightheart, 1-lb. tins only, $1.00 a doz.

Guaranteed equal to any powder with presents sold at 50 cents per lb.

10 per cent.

Lumsden Bros.

TORONTO. **HAMILTON.**

Seal Brand Coffee

(1 lb. and 2 lb. cans.)

Every grain is pure and developes
LIQUID FRAGRANCE.

The Seal is our Guarantee. Accept none without it.

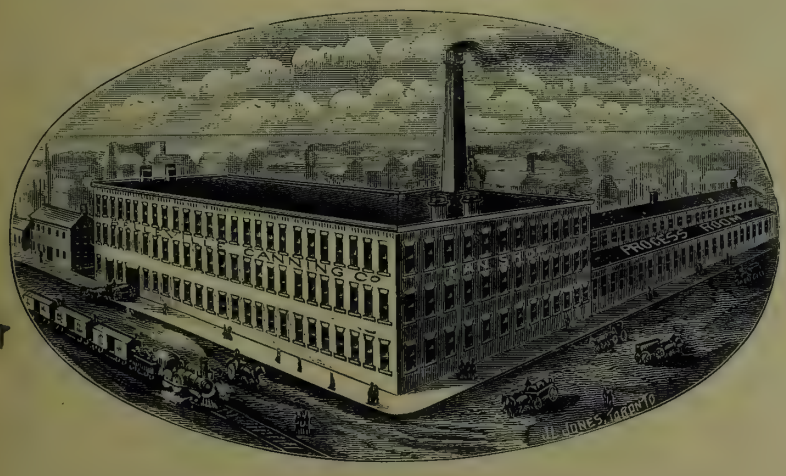
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MONTREAL AND BOSTON.

BELLEVILLE CANNING CO.

BELLEVILLE, ONTARIO, CANADA.

Trade Mark, "QUEEN BRAND."

NOV 9 1899



Packers of
High-class

Fruits, Vegetables,
Meats, Jams,
and Jellies.

OUR SPECIALTIES: Gallon Apples, Fruit Pulps, Tomato Pulp, Tomato Catsup, Boneless Chicken, Turkey, and Duck.

HANDY REFERENCE GUIDE

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Grocers and General Storekeepers



who would keep posted on the constantly changing conditions in trade, and everything pertaining to their line of business should read

THE CANADIAN GROCER

regularly. It keeps track of new goods, new inventions, gives reliable market reports, and labors consistently and intelligently for the progress and advancement of the Grocery and General Store Business throughout the Dominion. $2 a year; $1 for 6 months.

THE CANADIAN GROCER

Montreal and Toronto.

FOR THE BENEFIT of those who may have overlooked this advertisement, we repeat it this week and beg to advise our friends that we are ready to quote and deliver at once :

Palare's Fine Off-Stalk Valencia Raisins.
Payne Selected " "
Payne 4-Crown Layer " "
Cardona Fine Off-Stalk " "
Cardona Selected " "
Cardona 4-Crown Layer " "
Aranda Fine Off-Stalk " "
Trenor "Blue Eagle" Fine Off-Stalk "
Trenor "Blue Eagle" Selected "
Trenor "Blue Eagle" 4-Crown Layer "

SULTANA RAISINS, 4 grades.

CURRANTS

Fine Filiatras, in barrels, ½-barrels and ¼-barrels.
Princess, Cleaned, Loose, in ¼-boxes.
Princess, cleaned, in 1-lb. packages.

SMYRNA FIGS

Size—1½-inch, 5-oz. boxes.
1½-inch, 12-oz. boxes.
2-inch, 16-oz. boxes.
Size—1½-inch, 10-lb. boxes.
2-inch, 10-lb. boxes.
3-inch, 30-lb. boxes.

TO ARRIVE IN NOVEMBER :

Malaga Raisins, Tarragona Almonds, Grenoble Walnuts,
Bosnia Prunes, California Prunes.

CALIFORNIA LOOSE MUSCATELS are rather scarce this year, and consequently will sell at very high figures.

We have secured a nice lot of **MALAGA LOOSE MUSCATELS,** a splendid fruit, of greater value than the California, which we can sell at very low figures ; they are :

"BEVAN'S" Brand, 2-Crown, 50-lb. boxes.
"BEVAN'S" Brand, 3-Crown, 50-lb. boxes.
"BEVAN'S" Brand, 4-Crown, 50-lb. boxes.

WRITE OR TELEPHONE FOR PRICES.

Don't forget us when you want teas. We can meet you on any qualities and prices.

Laporte, Martin & Cie. Wholesale Grocers, Montreal

THE JOHN L. CASSIDY CO., Limited

Importers of . . .

China, Glass, Earthenware,
Lamps, Cutlery, etc., etc., etc.

339 and 341 St. Paul Street,

MONTREAL.

"Primus ut Nullus."

"A Few Pointers to the Trade":

Reliable Goods. **Prices Right.**

Good Variety to Select From. **Prompt Despatch.**

HOTEL WARE A SPECIALTY.

J. & G. Meakin's Welted Edge, in Semi-Porcelain.

Haviland's French China, Plain, Welted Edge—White or Crested to order.

also

Furnival's "Gothic" White Granite.

We make a specialty of J. & G. Meakin's printed and enamelled goods. The following are stock patterns:

Flown Blue Printed and Gilt "Colonial."

Printed Brown "Premier."

Peacock and Pearl Gold-Stippled "Diana,"

"Autumn Tints."

"Sevres" Gold Illuminated, with Gold Lines.

Flown Peacock "Sevres."

Crown "Derby," with Gold Handles.

Enamelled and Gilt "Gloriana," Yellow-Tinted.

Full lines in Enamelled and Printed Dinner Ware.

Gold Edge Line and Sprig and Traced, "La Touraine" Shape.

Meakin's White Granite, in Plain, "Ceres," "Astro," and Semi-Porcelain.

Wedgwood's Printed and Illuminated Dinner and Chamber Sets.

Library Lamps, Banquet Lamps and Reception Lamps.

Chandeliers in Great Variety.

Glass Table Lamps, in assorted packages, or loose.

We have added *Electric Globes* to our former large assortment.

200 Cases Specially Assorted China.

50 Cases Flown Blue "Mazarine," Gold Illuminated.

50 Cases Assorted New Green Lustre Gold Lines, Illuminated.

60 Cases New and Ready Sellers, Assorted, $36.00 Package.

WRITE FOR SAMPLE CASE.

40 Cases Enamelled and Gilt Austrian China, Very Saleable Lines, $36.38 per case.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers and Importers

TORONTO.

Something about Baking Powder

Most of the grocers are working for the manufacturers and the newspapers; especially baking powder manufacturers. Big advertising, big demand, prices cut, department stores make it worse; bye-and-bye, no profit for the man who buys in small or medium lots, but big profits for the manufacturers and the newspapers. *Must* grocers continue to be penny-in-the-slot men and work for nothing, or can they sell their own brands and be independent? We are helping lots of them to be independent. Maybe we can help you. If you are interested, write us for particulars. ***We are baking powder manufacturers to the trade.*** You can have your own label with name, address and advertisement on it.

THE J. M. LOWES CO., LIMITED,

The Monarch Coffee and Spice Mills.

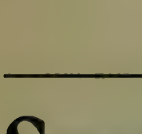
20 Temperance Street, Toronto.

Current Market Quotations for Proprietary Articles

Oct. 19, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1
12 oz. cans, 2 and 4 doz. in case	2 7
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

	per doz
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 8 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
25 lb. pails "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
" 1 " "	9 00

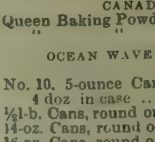
CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

OCEAN WAVE BAKING POWDER.

	per doz.
No. 10, 5-ounce Cans, round or square, 4 doz in case	$0 75
½-lb. Cans, round only 3 doz. in case	1 20
1-lb. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb Cans, round only, ½ and 1 doz. cases	5 75
5-lb Cans, round only, ½ and 1 doz. cases	9 00

BLACKING.



P. G. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs	$4 00
" 6, ½ "	4 50
" 8, ½ "	7 25
" 10, ¼ "	8 25
" 10, Jet Enamel	8 25

CARR & SONS.

	per gross
No. 2—¼ gross boxes	2 70
No. 4—¼ gross boxes	5 75
No. 5—¼ gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " " "	3 60
No. 3 " " " "	4 50

	per doz
No. 5 Spanish Blacking ¼ gross cases	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—



	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish— Per Gross

Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish, ¼ gross cases, pressed top tins.	12 00
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases.	
French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50



United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	0 03

BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY

	doz. net
Bamboo Handles. A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" " (in cream pitcher) 36 5c. bars	1 20
" " (in sugar bowl) 36 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00

"Edwardsburg"

The names "Edwardsburg," "Benson" and "good starch" have been so closely identified in the minds of all successful grocers for over forty years, that **now** one name suggests the other name naturally.

For a day—for a year it may be—a new thing may command some attention, but enduring success must be founded on intrinsic worth. Quality always counts—in the end. But you must maintain quality steadfastly year after year—you must compete in **quality** as well as in price, else you are lost.

"Edwardsburg" or "Benson" on a Package of Starch

guarantees highest quality always—and, too, it means that unusual skill and painstaking care and absolute purity have made its contents "best" by all the tests that go to prove it so.

Time tests **all** things—"time-tested and true" is the Edwardsburg motto. Not for a day—or for a year—but for **all** time, and thus far with Edwardsburg—**for half a century.** You are safe when you buy "Edwardsburg"

Starch.

Benson's Prepared Corn
Silver Gloss Starch
Enamel Starch.

Edwardsburg Starch Co.,
Cardinal, Ont.

Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. piece	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

BISCUITS.

PEEK, FREAN & CO.

Metropolitan mixed ..... 40 lb. tins 10c.
Florence Wafers ..... 8 lb. tins 36c.
Venice Wafers ..... 8 lb. tins 36c.
Florence Wafers .... Small tins $3.70 per doz

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caracoas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ½'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 " "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	
" ½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'s.

R. S. McIndoe Agent, Toronto.

Mott's Broma ..... per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

COCOANUT.

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Desiccated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.		29
" " ½ lbs.		28

CHEESE.



	Per Doz
MacLaren's Imperial—	
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend		0 32
Jersey "		0 29
Rajah "		0 20
Old Government Java	0 28	0 30
Maracaibo	0 18	0 20
West India	0 16	0 18
Rio, choice		0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—



1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	4 00
8	" " "	6 00



P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs		1 30
" " 6-lb. "		2 60
Flexman " 3-lb. "		1 30
" " 6-lb. "		2 60

GELATINES.

COX'S

4's or quart size	1 10
8's or 2 quart size	2 20

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry "	2 00
Apricot "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots



P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate. 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz, in case, per doz	$1 00
5-lb. tin pails, 3 pails in crate, per lb.	0 06¾
7-lb. wood pails, 6 " " "	0 06¾
14-lb. wood pails, per lb.	0 06¾
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$11 00
per case of 3 doz., net	2 75
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
In Jars—	
Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

	per gross.		per gross
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz.	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—C BRAND



Case of 1 lbs. (containing 60 pkgs.), per box, $3.00

Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.

Case of 1 lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00

Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box $4 00

Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-16 lb., and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



1 box and less than 5 ..... $4 00

5 boxes and upward. 4 00

Freight prepaid on 5 box lots.



A. P. TIPPET & CO., AGENTS

Maypole Soap, colors per grs., $10.20.

Maypole Soap, black, per grs., $15.30.

Oriole Soap, per gross, $10.20.

Gloriola Soap, per gross	12 00
Straw Hat Polish, per gross	10 20

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per b
No. 1 White or Blue, 4-lb. cartons	0 05¼
No. 2 " " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 07½

Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.





KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
PURE	40-lb. boxes 1-lb. pack	0 08½
	" 48-lb. " 16 3-lb. boxes	0 07
		0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles 0 06
STARCH IN BARRELS	Silver Gloss 0 7½
	Pure 0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4½
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05½
4 lb. canisters, cases 48 lbs	0 5¼
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk, lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in case	0 07
Kegs, extra large crystals, 100 lbs	0 06



Brantford Gloss—1 lb. fancy boxes cases 36 lbs. 07½

Canadian Electric Starch—40 packages in case 3 0

Celluloid Starch—bxs. 45 cartons per case 3 50

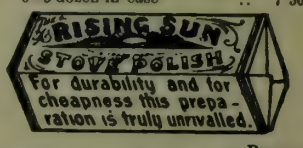
Culinary Starch—Chal. Prep. Corn—1 lb. packgs. boxes 40 lb 0 04½

No. 1 Pure Prepared Corn—1 lb. pkgs., boxes 40 lbs. 0 06

STOVE POLISH.



No. 4—3 dozen in case (net cash)	$4 50
6—3 dozen in case " "	7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00





Tiger Stove Polish, ¼ gross boxes, large, per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75



SILVERINE.

	Per gross.
No. 4—5c. size	$3 85
No. 6—8c. size	5 50
No. 8.—10c. size	6 60

TEAS.

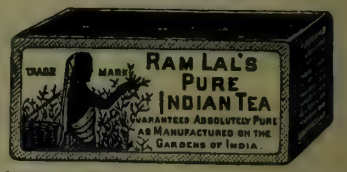


SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 26
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs. / " " 30 1-lbs.	0 35
" " 120 ½-lbs	0 36



Ceylon Tea, in 1-lb. and ½-lb lead package black or mixed.

Black Label, 1-lb., retail at 25c.	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c.	0 22
Green Label " 40c.	0 28
Red Label " 50c.	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Smoking—	
Empire, 3's, 4½ and 9's	0 36
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Chewing—	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44

WOOL SOAP.

SWIFT & CO., CHICAGO.

Wool soap, 100 10-oz. bars to box	$7 75
Wool soap, 100 6-oz. bars to box	4 75

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

Matches—	5-Case Lots.	Single Case.
Telegraph	$3 40	$3 70
Telephone	3 30	3 50
Tiger	3 20	3 40
Telephone (⅛-gross)	3 50	3 70
Empire, (slide box)	2 25	2 30
Safety, Capital	2 75	2 85
Parlor, Eagle, 200 s	1 30	1 40
" " 100's	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 45
" Improved Globe	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35

F.o.b. Toronto.

Matches, Kodak, per case (10 gross in case)	68

THROWING AWAY advantages offered is just as easy a way of losing money as is selling goods below cost.

When you omit to carry a stock of

CROWN FLAVORING EXTRACTS

you are throwing away both advantages and money—

as they always give your customer perfect satisfaction and you better profit and increased trade. What more do you want? Order now and save your custom and trade.

The Greig Manufacturing Co.

456 St. Paul St., MONTREAL.

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We manufacture all kinds of

BISCUITS

Our Sodas are Nice and Crisp.

R. E. JAMIESON

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SATISFACTION is the only possible result

if you supply your customers with

Boeckhs' Brooms and Brushes

They outsell all others.

BOECKH BROS. & COMPANY

80 York St., TORONTO.

FOR SALE.

BRICK STORE, WITH DWELLING AND GOOD Grocery and Butcher Business, in London. Apply, AVERY CASEY, Barrister, London. (42)

AGENCY WANTED.

COMMISSION AGENT HAVING A FIRST-CLASS connection with the London Provision Trade, is open to act as sole agent for a good Canadian Producer or Factor. Apply B. B. B., Monument Buildings, London, E C, England. (42)

NEW CURRANTS

Choicest Vostizzas
Crescent
Cleaned
Cleaned (1-lb. packages).

Earliest shipment of above just to hand.

PERKINS, INCE & CO.,

TORONTO

OAKEY'S

The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

'WELLINGTON'

KNIFE POLISH

JOHN OAKEY & SONS, LIMITED

MANUFACTURERS OF

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Wellington Mills, London, England.

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JOHN FORMAN, 644 Craig Street MONTREAL

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Imperial Baking Powder.

Gillett's Perfumed Lye.

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Magic Baking Powder.

Royal Yeast Cakes.

Gillett's Washing Crystal.

LONDON, Eng. TORONTO, Ont. CHICAGO, Ill.



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Clark's Meats

and push them, never have to complain about their meat trade.

DO YOU SELL THEM?

Good time to begin now. Try some of our specialties.



FROM PASTURE



CLARK'S



MEATS



SOUPS



and

SPECIALTIES



TO KITCHEN

VOL. XIII. TORONTO AND MONTREAL, OCTOBER 27, 1899. NO. 43.

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SELL ONLY THE BEST!

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These substantiate our claim that : : : : :

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IS THE BEST IN THE WORLD

Dinner Biscuits

Instead of Bread at dinner, many people may prefer using our special "Dinner" Biscuits, and our customers will do well to notice this line.

They are very suitable for use with soup, being always crisp and tasty, and they also adapt themselves to such a variety of uses that they may well become popular in hotels and with housekeepers generally.

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Canadian Agent
MONTREAL.

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"Rose"
"Pansy"
"Thistle"
"Maple Leaf"
"Shamrock"
"Daisy"
"Tulip"
and
"Good Luck"

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"WIRE"
"SNOW"
"CORKER"
"HEARTH"
"LA BELLE"
"BARBERS'"
"TRAVELLER"

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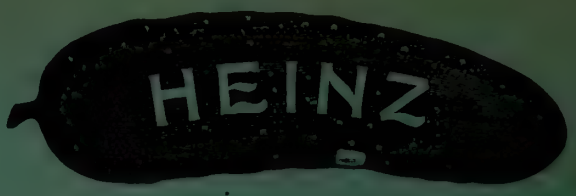
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There are 57 varieties of Heinz Pickles and table delicacies.

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Hudon, Hebert & Cie., Montreal.

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Those who do not keep up with the procession are obliged to fall out of the ranks, or they get trampled on.

Leading business men, who cater to the best trade, are realizing increasingly that the public will have the **best salt** procurable for Table or Dairy uses. More especially is this the case when **the best** costs no more than other brands.

Coleman's or Rice's Dairy and Table Salt

lead in the procession—others follow.

Send to us for prices and samples—a postal card does it—the trouble will be well repaid.

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A Firm which introduces customers to your establishment by widely advertising a preparation of recognized merit, and, at the same time,

Offers



Deserves your cooperation and support.

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viz., **"MAYPOLE SOAP"** for Home Dyeing.
"ORIOLE SOAP" for the Complexion.
"STRAW HAT POLISH" for renovating Straw Hats, etc.

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LEADING HOUSES SELL THESE GOODS.

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SEE OUR NO.'S 30, 60 AND 70—FULL 2 OZ. BOTTLES IN ALL SELLING LINES.

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ALWAYS BUY SNOW DRIFT EXTRACTS



LICORICE . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

Our latest novelties; **Corrugated Y. & S. Stick Licorice**, packed 80 sticks in wood box; **Manhattan Wafers, in Pliable Licorice**, 2½-lb. boxes.

YOUNG & SMYLIE

Established 1845. **BROOKLYN, N.Y.**

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

Tillson's Pan-Dried Rolled Oats

If uniformity in the grade of a cereal food counts with a grocer's trade as much as nine grocers out of ten say it does, then Tillson's Pan-Dried Rolled Oats, ***as now prepared*** (by new machinery and improved methods), are of greater value to the grocer than ever before.

There is absolutely no deviation from the highest standard of quality that it is possible to produce—cleanliness, freedom from hulls, rich, delicate, nutty flavor. We ask for a careful comparison. Test them in any way you like. Prove our statements true or else we shall not deserve your orders for them.

"Uniformity in the grade counts," you say—will you prove it now in earnest by ordering samples of Tillson's Pan-Dried Rolled Oats?

The Tillson Co., Limited, Tilsonburg, Ont.

Money Talks!

You can't get away from the fact that the merry chink of the nickels and the dimes in the cash draw is "grateful, comforting," at the close of your business day.

"Money talks"—you'll agree to that. A sale here and a sale there from the Cigar counter and before you know it you have paid the running expenses of your store. Oh, it's easy, if you start right! Get my "Pharaoh" 10c. Cigar and my "Pebble" 5c. Cigar for leaders, and you'll be surprised how quick they build up trade. They are the best Cigars for the price made anywhere, by anybody. I'll take no back seat whatever on the quality. Let me send you samples of

Payne's Cigars.

J. Bruce Payne, Mfr.,
Granby, Que.

THROWING AWAY advantages offered is just as easy a way of losing money as is selling goods below cost.

When you omit to carry a stock of

CROWN FLAVORING EXTRACTS

you are throwing away both advantages and money—

as they always give your customer perfect satisfaction and you better profit and increased trade. What more do you want? Order now and save your custom and trade.

The Greig Manufacturing Co.

456 St. Paul St., MONTREAL.

CANADA'S BEST SCALES

GURNEY

Accurate and Durable.

Quality considered, the cheapest scale on the market.



A complete stock of Scales carried in Montreal by our Agent, WALTER GROSE.

THE GURNEY SCALE CO.

Hamilton, Ontario, Canada.



MADE IN CANADA.

FROM

OCEAN TO OCEAN

"Sterling" Brand Pickles

have a popular lead with the trade. Nowhere are better vegetables grown than in Canada. This is the starting point with a good pickle. The advantage with "Sterling" brand pickles is that only the best grown Canadian vegetables are used—made up by those who thoroughly understand the manufacture of pickles—in Canada's largest pickle factory.

—Grocers who are particular about
—their custom will always keep on
—hand "Sterling" brand pickles
—and catsups.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.



These brands are a guarantee of the highest grade of Currants grown in Greece.

♦♦♦♦

Specially selected and packed for



W. H. GILLARD & CO., Wholesale Grocers, Tea and Coffee Importers, **Hamilton, Canada**

Machine-made Fancy Biscuits

BY AUTHORITY

The founder of this company was the inventor and original manufacturer of **MACHINE-MADE BISCUITS.** We are still to the fore in biscuit-making, and enjoy the distinction of

BISCUIT MAKERS TO H.M. THE QUEEN

Our Royal Warrant is dated May 8, 1841, ten years after the establishment of the business. We are, therefore, the oldest house in the trade.

CARR & CO., Limited, **CARLISLE, ENG.**

Agents for Canada:
Frank Magor & Co.
16 St. John St., **Montreal.**

Handy for

Home

or . . .

Outing

Flavor equal to Fresh Ground Coffee.



5 and 10-oz. Bottles.

ASK YOUR WHOLESALE GROCER FOR IT.

Batty & Co.

ESTABLISHED 1824.

LONDON.







OLIVES AND PURE OLIVE OILS.

INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

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SOME MANITOBA INDUSTRIES.

IT has been frequently said that Winnipeg has no manufactories. Still, year by year, one industry and then another is started, until now (although the average citizen seems scarcely aware of the fact), there are something like 50 different manufactories in Winnipeg, all of them seemingly doing well and increasing. Some of these have already received notice in the columns of THE GROCER, particularly The Blue Ribbon Coffee and Spice Works, others remain to be spoken about, and of these none can be more interesting than the great roller oatmeal mills of The Ogilvie Milling Company.

For many years this mill was owned and operated by Mr. Stephen Nairn, who placed on the market a first-class article, but in somewhat limited quantities. About two years ago he sold out to the Ogilvies and for a number of months the mill stood idle. Then it was overhauled, enlarged and refitted with the very latest improved machinery for the manufacture of rolled oats, granulated and standard oatmeal.

The mill is situated on Higgins avenue, just across the way from the company's great flour mills, and has excellent connection with the C.P.R. main line and the transfer tracks; indeed, there is an archway between the mill proper and the store and packing-rooms, into which the cars run to deliver their loads. The oats are all shoveled from the cars into the basement, where they pass directly on to a large scale, and, as they are weighed up, elevated to the store-bins on the top of mill. In the basement also is situated all the gearing for the five runs of stones on the ground floor used for shelling. On the second floor are the cleaners, and one of the great dust-gatherers. This is a comparatively new machine, that not only saves the space of a room into which to blow the dust, but renders the atmosphere of the whole building remarkably free from the dust so noticeable in most mills. On the third floor are the machines for granulated oatmeal, and on the fourth the hulling machines and rolls.

On each floor is a perfect network of wooden tubes, or chutes, and you are not surprised to learn that every individual oat makes the circut of the building, from basement to top storey, six times before it passes into the store room a completed article ready for consumption. The roasting kiln is new and of special design, and is capable of roasting 1,000 bushels at once. In the front of the kiln are five iron doors, one above another, and when one of them is opened, there appears a perfect whirlwind of oats rushing madly around and around. The principle of the whole thing seems to be a stream, which, like Tennyson's immortal brook, goes on for ever. From the time the oats are unloaded in the basement until the finished product is securely sewed in a sack they never stop moving.

The hulls are used for fuel for the kiln. The motive power is a fine 100 horse-power Corliss engine, with two boilers of equal capacity, so that, should anything happen one, the other can be immediately requisitioned for service.

The meal returns from the fourth to the second floor, where it passes along a wide belt into the packing-room. It is warm, fragrant, and altogether delicious. In the packing-room three men are employed.

The sacks put up are 8, 20, 40, and 80 lb. They are white, with the label printed in white letters on a scarlet ground, with the weight of each on the bottom. The 8-lb. sack is a very popular package, and retails at 25c. A handsome 2-lb. carton is also put up, but the demand for these has lessened since the introduction of the 8 lb. sack.

Chatting with the head miller, Stephen Horn, who has been in the business 18 years, your correspondent learned that oatmeal is as sensitive to bad odors and taints as butter. "For this reason," said Mr. Horn, "you can see how careful we are in the handling of it, and it is rather exasperating, after taking so much pains, to see the careless manner in which the average grocer handles it."

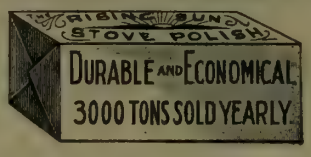
In reply to a query about oats, Mr. Horn said the oats then passing through the mill had been grown from the seed imported by the company last spring, and were very satisfactory. Taking a handful of the kernels just as they were going on the rolls, he spread them out, and they were almost all of one size, and perfectly free from any foreign matter.

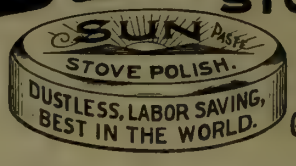
The mill has a capacity of 400 barrels in 24 hours, and finds a ready market for every pound produced. A fine dynamo supplies a complete system of electric lights.

THE DYSON GIBSON CO.

A manufactory of an entirely different character is that of The Dyson-Gibson Co. The odor of their premises suggests "sugar and spice and all things nice." The brand under which this firm issue goods is "White Star," and the coffees, baking powder, spices, pickles, sauces, jams and vinegars of this brand enjoy an enviable reputation from Winnipeg to the Coast. The buildings are large and conveniently arranged. Within the last year they have added jam-making to their other industries. It will, no doubt, seem a little odd to outsiders to make jam in a country where all fruit has to be imported, but by actual experiment it has been proved that it is more

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE.





SUN PASTE STOVE POLISH IN TINS
GUARANTEED TO THE TRADE

The Rising Sun Stove Polish—and—The Sun Paste Stove Polish

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

profitable to import fruit in the pulp stage and finish the jam here than to import the jam.

In putting in this plant the company have secured the latest and most approved appliances for the work, and their boilers are the best aluminum, one having a capacity of 100 gallons and the other 40. About a ton of jam is turned out daily. This jam is put up in 1 to 10-lb. packages, and just here is noticeable a well-established rule of the house, and that is, to put all their products in such receptacles as will be useful to the housewife after they are empty. For this reason their jams are put in pail-shaped pottery jars with handles of wire and wood, and covers of the same material as the jar. The pound packages are put up in convenient glass jars.

Though baking powder is put up in many styles, the pint self-sealer is the most sought after.

The company do a very large business in pickling, and it is quite a sight to see the loads of vegetables coming in. Wagons piled mountains high with cauliflower as white as snow, cucumbers and onions galore, as many as five loads of the latter being received in one morning. The pickling is all done in the basement, and there the vegetables pass by elevator to the top floor, where a long, light, well-ventilated room is used for packing. On either side of the long tables are rows of women deftly arranging the pickles in bottles of octagon shape. In this room is a machine for putting on the "Pheonix" cap. There is only one other factory in Canada that uses these machines.

Among the lines put up by the company are "Piccalili," and "Sweet Piccalili," white onions, ordinary mixed pickles, sweet mixed and chow chow. All these pickles are of excellent quality and artistically arranged. The company employ about 30 hands, most of them women. They receive fair wages, and their interests seem to be well looked after. Recently the company have received a fresh impetus, owing to a large amount of its stock being bought by a man with plenty of capital. Mr. Dyson, managing-director, has been an active member of the city council for some years.

DREWRY'S.

The Redwood Brewing Company are now making a special feature of the manufacture of chutney and kindred sauces, which are artistically put up, and appear to meet with a ready sale.

THE CODVILLE CO.

Some weeks ago the readers of THE GROCER were promised a description of The Codville Co.'s new warehouse. This company's advent dates back to the early eighties, when the style was Thompson, Codville & Co. After the death of the senior partner, Mr. Thompson, it was formed into a joint stock company under its present style, The Codville Co. The warehouse was for many years on McDermott avenue west, but during the past summer they had built for them on Bannatyne avenue east a solid brick and stone warehouse, 50 x 135 feet, four storeys high, with basement. In the rear is a platform 20x50 feet, extending to the transfer track. The area below the platform is utilized for the storage of salt and commodities not affected by frost. The basement proper is well lighted, has high ceilings and cement floor. Here is situated the furnace for the one-pipe steam system by which the building is warmed. The balance of the basement is devoted to carefully arranged storage for perishable goods, such as vinegars, pickles, fruits in syrup, sauces and cheese. On the ground floor is the entrance door, opening into a large square vestibule; this again opens into the general office and sample-room. Off the general office are three handsome private offices. All the offices and the sample-room are furnished in British Columbian whitewood, shellaced and varnished, with partitions of crystaline glass. The ceilings are metal, painted white, with delicate salmon borders. The whole effect is one of cheerfulness and light. Each private office and the general office has complete telephone communication with each office, as well as the shippers' office and the general telephone system. The balance of the ground floor is devoted to the shipping-room and shipping-office. There are three doors for receiving and three for despatching goods.

The second floor is devoted to all classes of canned goods, and here is situated a large and convenient room for the sorting and packing of broken lots. On the third floor are the excise and bonded rooms, the stock of teas and coffees and a large tea-room where a number of women are employed in putting up the firm's special brand of "Gold Standard" teas. On the fourth floor are found the light goods, woodenware, pails, brooms, tubs, baskets and matches, and a very modern and complete fruit-cleaning apparatus run by electricity and capable of cleaning from 8 to 10 tons of fruit per day.

An 8-ton capacity, electric elevator carries the goods to the various floors. It is controlled by a system of electric bells on each flat and has automatic doors. The ware-rooms are lighted by electric lights, and the offices with Auer lights. The whole establishment is thoroughly well equipped and up-to-date.

THE MACPHERSON FRUIT CO.

The Macpherson Fruit Co. are finding their new building none too large for their steadily increasing trade. They have been among the largest and most successful importers this season.

THE MANITOBA PRODUCE CO.

The Manitoba Produce Co. occupy comfortable quarters backing the transfer track on Bannatyne east, and dame rumor credits them with having made an excellent thing out of the boom in cheese.

THE ANDERSON PRODUCE COMPANY

occupy large warehouses on Elgin avenue, and have handsome offices in the Winnipeg

IF YOU WANT...

EMPIRE GOLDEN TIP
PURE CEYLON TEA
in chests and halves.

Quality, Style, and the Best Seller in the market,
BUY THIS BRAND.

LUCAS, STEELE & BRISTOL, - HAMILTON, ONT.

Alexander Turner.
Lloyd T. Mewburn.
A. G Osborne.

JAMES TURNER & CO.

Wholesale Grocers HAMILTON.

Represented in Alberta and British Columbia { SAMUEL VILA Calgary, Alberta.

Manitoba and Algoma { C. H. ROSS Winnipeg, "Leland," Fort William, "Kaminstiqua."

Controllers and Wholesale Agents for the celebrated blends of

PACKAGE TEAS Ram Lal's Indian Tea, Golden Age, Mascot.

BULK BLEND Rangnugger.

COFFEES Mecca, Damascus, Cairo, Sirdar, Zacapa.

WHOLESALE AGENTS IN CANADA FOR

Taddy's Renowned Old English Tobaccos.

PRACTICE MAKES PERFECT.

Oldest institution of its kind in Canada.

The Truro Condensed Milk & Canning Co., Limited

Manufacturers of "Reindeer" brand condensed goods.

FRUITS

ALL BEST BRANDS.

RAISINS CURRANTS
PRUNES DATES
EVAPORATED PEACHES
IN BAGS
FIGS in boxes and tapnets

T. Kinnear & Co., Wholesale Grocers, 49 Front St. East, Toronto.

Grain Exchange building. They control the cured meat products of Gordon, Ironside & Fares, and also have charge of their cold storage warehouses at Winnipeg, Rat Portage and Fort William. The company do an extensive business in butter, eggs and cheese, and handle enormous quantities of Canadian apples as well as other fruits. The fact that they have placed 100 cars of apples already this season, and have received from one line of railway alone 8,000 cases of eggs, will give some idea of the immense business done by this progressive firm.

THE MANITOBA DAIRY COMPANY, LIMITED.

This young industry, which is now only in its second year of operation, has won for itself an enviable reputation among the older brands of condensed milk, and "Jubilee" brand can now hold up its head with the best of them. Strange as it may seem, the only serious difficulty encountered by the company was the extreme richness of the fresh milk. The experts, accustomed to the average grade of milk in other Provinces and districts, were completely puzzled when first attempting to handle it. Their "Jubilee" grade of butter in small tins for export maintains the standard that enabled them to carry off the gold medal at Jamaica.

THE FRENCH SUGAR SYNDICATE.

The sugar "corner" attempted by a French sydicate, which at one time appeared fairly successfull has ended in collapse, and sugar there, as a result, has fallen 10s. a ton. Some speculators have lost very heavily, one Paris financier being, it is said, £40,000 out of pocket, in consequence of his participation in the attempt to monopolize the market. We are told that the failure of the gigantic scheme has been effected by the belief that the coming European beet crop will be a record one. The official "estimates" will be issued in a few days' time. It is believed that the crop will exceed 5,000,000 tons. With the failure of the "corner" and overproduction, consumers need not fear that sugar will become dearer for some time to come.—Grocers' Journal, September 30.

THE COFFEE REVOLUTION.

The following remarks by a well-known firm are, says Planting Opinion, worth noting, especially the concluding sentence: "Another two years of low prices, and then * * * seems to be the verdict of some—others, more sanguine, look for a nearer swing of the pendulum. Overproduction, it is certain, cannot go on for ever, and must work its own cure, but a much larger production may continue, and, as far as we can see, must continue to be the order of the day especially in the districts supplying Santos coffee, where the total cost of production is lower than in any other part of the world. All the world, however, will not drink pure Brazil coffee, when anything finer and more choice in quality is to be had, specially when these qualities have fallen at least 50 per cent. in price without any increase in supplies; at the same time medium qualities with no great intrinsic merit of flavor and only a merit of appearance will have to take rank with Santos coffee, however painful may be the process to the producers of such kinds; thus a complete revolution in relative values is slowly and surely being accomplished, such as we long ago pointed out would happen; nothing can prevent or retard it, and ultimately every description will have to stand on its merits in relation to Santos coffee as the standard of value."

A young man entered J. Butcher's grocery store, Queen and Soho streets, Toronto, and, while making a pretence of using the telephone, took $35 from the till. The thief evidently only noticed the compartment which held the bills of small denomination and overlooked about $200 which was in the adjoining compartment of the cash drawer.



The Track of Time

shows many changes in the world's food market.

One of the most important changes in recent years is the introduction of IMPERIAL CHEESE, which is rapidly taking the place of all other kinds.

A. F. MacLAREN & CO., - TORONTO.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers and Importers

TORONTO.

THERE WAS AN EXCEPTION.

On a sleeper on a Texas railroad train recently, according to an exchange, a traveling man noticed an old white-bearded gentleman trying to get on a linen duster. The young and spry traveler rushed to his assistance, and in helping him with his garment he noticed a good sized bottle of whiskey protruding from one of the inside pockets of his coat. Being of a waggish nature he appropriated the bottle, got the coat on the stranger and then pulling out the flask said :

"Will you take a drink, sir?"

The old man did not recognize the bottle, and drawing himself up, remarked rather severely : "No, sir ; I never drink !"

"It won't hurt you," insisted the wag ; "it's the best."

"Young man," said the old gentleman, in a tone intended for the whole car, "if you insist on drinking whisky you will be a ruined man at 40. It is the curse of the land. When I was a boy my mother died, and the last thing that sainted mother did was to call me to her dying bedside and say : 'John, swear to me that you will never touch a drop of liquor.'"

Here the old man clapped his hand to his pocket and found it empty, and recognizing the bottle in the hands of the traveler, he continued :

"'Except, my dear boy, an occasional snifter while traveling,'" and reaching for the flask he pressed it to his lips amid a howl of laughter which shook the car.

RUSSIAN TEA.

The Madras Mail remarks : Indian tea-planters may be interested to hear that the Chakvin estate, in the Caucasus, yielded 72,000 lb. of tea this year. This is said to be a very considerable advance on last year's harvest. Hitherto, tea planting in the Caucasus has only been carried on in a small way ; but, if the industry proves a financial success, there seems a probability of a considerable increase in the area under tea before long.

A GOOD SIGN.

It is a good sign when factory premises become so small that enlargement is necessary. This is the happy position of Taylor & Pringle, manufacturers of vinegars, pickles, and table delicacies, Owen Sound. They recently enlarged both their factory and warehouse, and yet, notwithstanding, they are already again beginning to feel a little circumscribed.

NEW YORK WHOLESALE GROCERS.

At the annual meeting of the Wholesale Grocers' Association, of New York and vicinity, the following officers were elected : President, G. Waldo Smith, of Smith & Sills ; vice-presidents, Thos. W. Ormiston, of Austin, Nichols & Co., and F. H. Leggett, of Francis H. Leggett & Co., New York ; treasurer, August Koenig, of Koenig & Schuster; secretary, L. P. Lyon. Directors: F. C. Clark, of Clark, Chapin & Bushnell, New York ; E. H. Sayre, of R. C. Williams & Co., New York ; S. J. Berry, of Berry, Wisner, Lohman & Co., New York ; C. E. Brown, of West, Stone & Co., Springfield, Mass.; George P. Bergen, of Valentine, Bergen & Co., Brooklyn ; A. P. Bartlett, of Whitford, Bartlett & Co., Providence, R.I.; F. W. Hannahs, of Wilkinson, Gaddis & Co., Newark, N.J.

PERSONAL MENTION.

Mr. Chas. Gyde has just returned to Montreal from a succcessful business trip in the West extending to British Columbian points, and reports everything prosperous in the West. He booked some large orders for Rowntree's chocolates and Peek, Frean's biscuits, as well as his other lines.



Sound, Ripe Fruit,

the very best granulated sugar, no artificial flavor or adulteration of any kind—that is the real secret of the unequalled flavor of

UPTON'S MARMALADE, JAMS AND JELLIES.

HENRY WRIGHT & CO.

Canadian Selling Agents
TORONTO

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

PERKINS, INCE & CO. have a nice assortment of Young Hyson tea arriving ex ss. Empress of India.

A supply of "Rosemary" goods may be had from Lucas, Steele & Bristol.

The Greig Manufacturing Co. have just landed a shipment of Yardley's soaps.

New shelled Valencia almonds are selling freely with The Eby, Blain Co., Limited.

A carload of medium "Pearl" tapioca is now in stock with W. H. Gillard & Co.

T. Kinnear & Co. report that their stock of teas is now complete in Ceylons, Japans, and Assams.

John Sloan & Co. have received a small shipment of new season's Californian prunes, 80 90's.

Lucas, Steele & Bristol have in store some choice mackerel, genuine No. 1, in half-barrels and pails.

Burnham's jellycon may be procured from Lucas, Steele & Bristol; also their custard powder.

"The two carloads of candied peels for the Christmas trade have arrived, and we are offering great inducements to large buyers," report T. B. Escott & Co.

Full lines, of fine off-stalk and selected Valencia raisins are in store with The Eby, Blain Co., Limited.

W. H. Gillard & Co. are just in receipt of a direct shipment of French peas and French Mushrooms, very fine goods.

A fresh shipment of grape nuts and postum cereal coffee has been received by The Eby, Blain Co., Limited.

Attention is called to a further supply of Lucas, Steele & Bristol's Ceylon tea just to hand—the "Empire Golden Tips."

A car of medium and bright sugar syrup, in barrels and half-barrels, has been passed into stock by The Eby, Blain Co., Limited.

"Franco-American" potted meats and canned soups are in stock with Lucas, Steele & Bristol; also Van Camp's soups.

Best brands of peaches in syrup, 2's and 3's, pie peaches 3's, and blueberries 2's, are in stock with The Eby, Blain Co., Limited.

New 4-crown layers, selects, F.O.S. Valencias and Sultana raisins, currants and peels now in stock with George Foster & Sons.

"The carload of Spanish onions which arrived last week are going out very fast at the low prices we are quoting," write T. B. Escott & Co. "There is a little more than half a crop of New Orleans molasses. We have two carloads on the way, bought at the lowest prices, and would be glad to name quotations."

A carload of new scaled herrings are arriving for W. H. Gillard & Co. this week; also a car of crimp-top lamp chimneys, of the various kinds.

George Foster & Sons report their "Golden Leaf" Japan teas to be winning new customers for them continually, because of their fine cup quality.

Intending buyers of molasses will do well to write George Foster & Sons, who have two cars now on the way, bought at prices considerably below present market.

The Dawson Commission Co., Limited, have received a car of oranges, a car of lemons and a shipment of layer figs. They are selling the figs at 13½c. per lb.

The "Salada" Tea Co. report that their Ceylon green teas are going out in large quantites to all parts of the Provinces of Ontario and Quebec, and that they are giving to the consumer the very best of satisfaction. They say that they believe that these teas are destined to within three years put Japan tea out of the market entirely.

Selected Quality. *Full Weight.*



EVERY CAN GUARANTEED.

MALAGA RAISINS

REIN & CO.'s

SELECTED LONDON LAYERS,		BOXES.
BLACK BASKET	"	"
BLUE BASKET	"	BOXES & QR. FLATS.
CHOICE CLUSTERS,		" "
DEHESA	"	BOXES.
ROYAL	"	"
NON PLUS ULTRA	"	"

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS, MANUFACTURERS, IMPORTERS OF TEAS.

TORONTO, CANADA.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

CANNED GOODS SCARCE IN NEW YORK.

IN canned goods, as in dried fruits, there is a great scarcity of spot goods of nearly all descriptions. In fact it is asserted that about everything put into cans, fruits, vegetables and fish, is short, tomatoes being about the only notable exception, and the supply of these is not thought to much exceed the probable requirements of consumption between now and the time when the next pack will be available. The combination of short supplies and an exceptionally good and increasing demand is causing a very strong feeling all along the line, and prices are advancing on most of the staple vegetables and on about all of the fruits, Southern as well as Californian packed.—N. Y. Journal of Commerce, Oct. 23.

CANNED SALMON IN LONDON.

A London, England, paper, of October 14, says: "Business in salmon continues restricted, very few transactions being reported. The absence of any disposition on the part of holders to force sales is rather a strong feature at the present time, as at this season of the year it is usual to find importers in a quiet market anxious to dispose of their remaining stocks, rather than incur rent and loss of interest."

THE CURRANT SITUATION.

The usual season's demand is now being experienced for currants. The quality of later shipments is an agreeable surprise, showing, as it does, in several grades a distinct and important improvement on earlier arrivals, This is especially noticeable in the better growths of Provincial, and, on the hand, in higher grades of Vostizza. The market is now provided with full assortment at a most useful range in prices, beginning a a figure which enables the grocer, if he desires it, to frunish his customers with sound useful fruit at 2d. per lb. and so on through all grades, with specialites in size, flavor, and color to suit the fancies and requirements of all purchasers, up to the article de luxe, for which the retailer can obtain almost any price he likes to ask from his more fastidious clients. This growing improvement in quality as shipments proceed is somewhat unusual and not easy to account for, as the general experience is that the first arrivals are the best, and that a regular deterioration is seen as the season advances; but, whatever may be the cause, the fact is one for general congratulation.—Produce Markets' Review, Oct. 14.

OREGON CURED PRUNES.

The Oregon Agriculturist says that from such information as is now available it seems quite certain that the crop of cured prumes in Oregon this year will exceed 5,000,000 pounds, about half of which will come from Douglas county. The total output of the State will be 40 per cent. of last year's crop and more than 25 per cent. of what might be considered a full crop. The bulk of the crop is made up of Petites.

THE FIG SITUATION.

Cables from Smyrna report an advance of 20 per cent. in the cost of figs. A similar advance, it is reported, has occurred in London. This market has not responded. Next week there will be two auction sales here. On Tuesday 150 cases will be presented, and on Friday the offerings will consist of 500 cases and 3,000 bags.—New York Journal of Commerce, October 21.

TEAS IN NEW YORK.

Immediately following our last review sales were made of about 9,000 packages old crop Formosa tea, and as near as could be learned, the price paid was in the neighborhood of 13c. in bond. The market has shown a good undertone, particularly for the lower grades. Both dealers and brokers have reported a steadily broadening demand from the interior trade for tea price, and for the week a fairly large volume of business has been transacted at full value.—N. Y. Journal of Commerce, Oct. 21.

AMONG TORONTO RETAILERS

Talk of a Boycott.

The boycott of a grocery store is a decidedly rare thing in Canada, yet such a thing is talked of in Toronto. Benj. Panter, a member of the executive of the Toronto Retail Grocers' Association, and a progressive grocer withal, who has for some years carried on a good business on Davenport road, decided this summer to start a grocery store in Parkdale. A good lot on the corner of King street and Spencer avenue was procured, and the erection of a first-class brick and stone store and residence was started. As there is no store nearer than Queen street, and, as this is in the centre of the Parkdale residential district, some of the property owners in the neighborhood protested strongly against the erection of a store in their midst. They even went, it is said, so far as to try to get an injunction against its erection. That failing, they now threaten to revenge themselves on Mr. Panter by boycotting his store. I don't think they are acquainted with the spirit of the man they will have to deal with if they think he is likely to be much influenced by such threats.

THE RAMBLER.

Frank Y. Benton, cheese buyer, Belleville, Ont., and Miss Lena Jenkins, of Rochester, N.Y., were married a few days ago.

The crop of apples in the Annapolis valley, Nova Scotia, is exceeding the anticipation of the growers. There are several orchards in Kings county which will produce 2,000 barrels. Good prices are ruling. It is reported that $3 per barrel has been paid by some parties for a few special lots.

THE PUREST AND BEST

...Distilled by Philippe Richard, one of the oldest established firms in Charente.

RICHARD'S ..BRANDY..

Agents for Canada

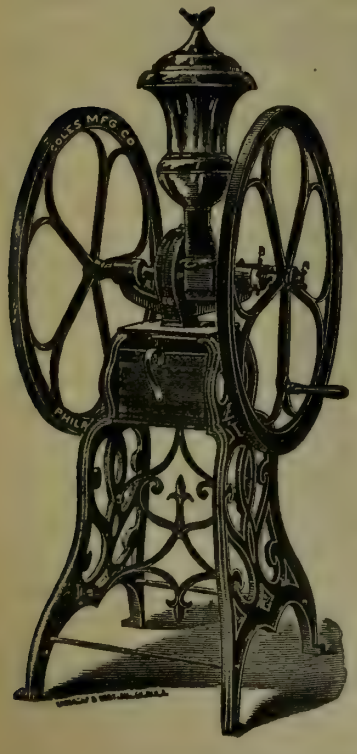
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THE STANDARD STOVE POLISH FOR THE WORLD.

Tiger Stove Polish.



For sale in two sizes, a 5 and 10-cent size. The packages are large and handsome, and give a good profit to the dealer. The polish does not dry or rust in the tins, but will impart a beautiful and lasting shine. Sold by all wholesale dealers, and by The F. F. Dalley Co., Limited, Hamilton, Ont., Canada.



The Canadian Grocers Know

a good mill when it is presented to them.

They have taken up the . . .

COLES COFFEE MILL

Because it saves them dollars in money and pounds of energy when they grind coffee. It works easily, grinds evenly, and is recommended earnestly.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
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PHILADELPHIA, PENN'A.

Wool Soap

For Toilet and Bath

Pure, white Wool Soap is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price.

Swift and Company, Makers, Chicago

Canadian Representatives:

W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

BE SURE YOU'RE RIGHT.

THERE is an old saying that "the longest way round is the shortest way there." What is really meant by this is, that the man who tries to "cut corners" often has to retrace his steps, whereas, the man who doesn't act on the impulse of the moment is the one who first reaches the goal. "Be sure you're right, then go ahead." Many grocers lose sight of the fact that to get a good article one has to pay a good price. The temptation to "cut corners," so to speak, and to save a little money at the expense of quality often leads a grocer into difficulties from which there is no escape excepting that he retrace his steps and begin all over again. It is not for us to tell a grocer how hard it is to regain business that he has once lost—too many grocers are familiar enough with the disaster which always eventually arrives when quality is sacrificed for price. The temptation is strong, we know, but what does the few cents extra profit amount to compared with the hundreds of dollars that are lost in the end ?

A grocer who tries to beat down the price of an article of known merit—a staple price below which the manufacturer cannot possibly go without lowering the standard of his goods—injures himself and his own trade, too. He deliberately asks the manufacturer to lower the quality of goods that his trade have become familiar with. Sooner or later, the customers of that grocer find this out, and three persons suffer in the deal : the manufacturer, the grocer, and the grocer's customer all lose.

Many grocers who are not familiar with cigar-making in all its different branches fail to realize that there is a point below which it is not possible for the manufacturer to venture without lowering a standard of quality which has established his reputation on a certain brand. When a grocer ventures to remonstrate with such a manufacturer and tries to beat him down on the price he is treading on dangerous ground. Because the grocer can sell a cigar for 5c. and make a good profit thereon (larger probably than on nine-tenths of every other article that he carries in stock), there is no reason why he should attempt to "cut corners" for the purpose of making a little extra profit himself at the expense of the manufacturer's name and of his own business.

Frankly, we will say that there are a few obscure brands of 5c. cigars which a grocer can buy for less than the price that a manufacturer would have to charge who has established a reputation for quality and for uniformity of quality, but it is easy for the grocer to decide as to the wisdom of laying in a cheap stock—"cheap" from every point of view.

If you are a grocer yourself it is better for you to turn this question over in your mind carefully and look at it from all sides and then, when you have decided with us (as we are sure you will), then we say, write to some reliable manufacturer and do not try to beat down his prices. After you have thought the matter all over, in all its phases, we are sure that you will agree that it is better to "be sure you're right, then go ahead," than to try to "cut corners."

Difficulty is being experienced in squeezing some of the large manufacturers into the corset trust. They evidently haven't a woman at the job.

INITIATING AND IMITATING.

HE who would win in business must mind his own business. There is no other alternative.

While the Shamrock and the Columbia were sailing their series of international races the one did not port or starboard its helm because the other did. Neither did the one tack, or hoist or lower a certain sail because the other did.

The skipper of each boat knew that it was only possible to win by doing the very best he could. When he thought it best to order a tack he did so, and when he was of opinion that the hoisting of a certain sail would capture a favorable breeze that sail was forthwith hoisted.

He wanted to keep or get ahead of the other yacht ; that was all he was concerned about.

Had the winning yacht made no move or hoisted no sail until after its competitor had done so it would have lost and not won.

Business men who hesitate to act because they fear competitors will follow, or who only imitate when competitors initiate, never get anything better than second place.

Do not, when a man is outfeating you in business, sit down and swear, but get up and get after him.

VALENCIA RAISINS STRONG.

Not for a long time has the position of the Valencia raisin market been as strong and as promising as it now is.

The irregularity which was so marked a few weeks ago has given place to a firmness which is even more marked.

Cables received this week report a further advance in quotations in the primary market.

At the prices ruling to-day in Spain, it would cost 6½c. to lay down selected raisins upon this market.

Although local wholesalers have advanced their prices during the past week ¼ to ½c. per lb., it is obvious, in view of the conditions obtaining abroad, that there must be further appreciations in values.

One significant feature of the situation, as far as Canada is concerned, is that not only has the second direct steamer no consigned raisins on board, but that stocks at present in this country are only about one-half what they usually are at this season.

CANADIAN CANALS—HOW THEY ARE VIEWED IN THE UNITED STATES.

THE chief import in the recent opening of the Soulanges canal on the St. Lawrence river was not in the mere opening of the canal itself, important and all as that was.

Its chief import lay in the fact that, by the opening of this canal, the last obstacle which prevented a vessel drawing 14 feet of water from sailing from Port Arthur to the sea had been removed.

From Port Arthur, at the head of Lake Superior to Father Point, at the mouth of the St. Lawrence river, a distance of over 1,600 miles, a 14-foot channel is now guaranteed ; or, to put it another way, a vessel drawing 14 feet of water can leave Port Arthur, at the head of fresh water navigation, and sail direct to Liverpool, a distance of 4,494 miles.

The first canal on the downward journey is the Sault Ste. Marie, with a depth of over 20 feet, and the last is at Montreal, the Lachine, with a depth of 14 feet.

Between the first and the last-named canal there is a distance of a little over 1,000 miles, of which 70⅝ miles is canal.

The placing of this great inland waterway in the position it is to-day has not been accomplished without the expenditure of a good deal of money. Up to June 30, 1898, there were expended, chargeable to capital alone, over $57,100,000 on the Lachine, Beauharnois, Soulanges, Williamsburg, Cornwall, Welland, and Sault Ste. Marie canals, while the total expenditure of all kinds upon all the canals of the country was over $87,500,000.

Large as the amount of money is that has been expended on the canal system of Canada, we have a most valuable asset to show for it, even granting that some of the expenditure has been injudicious.

The importance to the country of the great inland waterway to the sea can scarcely be overestimated. We, perhaps, may begin to gather some conception how handicapped we would be in developing the wheat areas of the great Northwest were we without it, or were its original unnavigable stretches unspanned by canals.

Without her inland waterways to the sea Canada could not bring her grain from the "Golden West" and compete in the European market with that which was the product of other exporting countries.

Water transportation is the cheapest transportation. Before a committee of the Dominion Senate early in 1898, it was stated that the cost of deep-water transportation was only about one-tenth the average cost of rail transportation. It was also shown that what was done for $1 on the great lakes, in the way of carrying freight, costs the best situated railway in the United States $27 to do. It is obvious, therefore, aside altogether from its own inherent qualities, that the canal is a by no means unimportant factor in the regulation of railway freight rates. Even the somewhat opprobiously termed Lake Erie ditch, with its few feet of water, has compelled the railways to carry grain from Buffalo to New York at an extremely low rate. During the past season wheat has been carried by the railroads from the former to the lattter point at 3½c. per bushel, a distance of 420 miles, and that included elevator charges at Buffalo and lighterage at New York.

It is obvious Canada cannot too jealously look after her inland waterways and canals. What is wanted is neither an extravagant nor a parsimonious policy in their management, but a liberal businesslike one. And one which will not only keep them in good condition, but that will induce more of the shippers of grain from the Canadian Northwest to use the Canadian instead of the United States route to the sea, to say nothing of United States grain that may be attracted thereto.

At present, only about one out of every five bushels of Canadian Northwest wheat exported travels to the seacoast via the St. Lawrence route. The other four bushels are shipped by United States ports.

The people of New York and Buffalo recognize the vast possibilities Canada has in her St. Lawrence route to the sea, and the improvements which have lately been made in that route have quite alarmed them, and an energetic campaign in favor of the improvement of the canal system of New York State has been inaugurated, in order that business may not be diverted from United States to Canadian routes. "That the Canadian canals have diverted American business," remarks the New York Journal of Commerce in a recent issue, "is certain, and that with the enlargement now completed they will divert more of it is highly probable."

Clearly, Canada cannot afford to go to sleep in the saddle.

COHOE CANNED SALMON.

THE position in regard to canned cohoe salmon is gathering strength. It is generally conceded that the pack is a light one, and the high price, 20 to 22c., which the canneries have been compelled to pay for fish, to say nothing of other increases, has made the cost of packing high.

There have been one or two transactions during the past week at a little less than $3.50 f.o.b. the Coast. But, as a rule, packers are firm at $3.50, while with some the idea is $3.75. At these prices there is not much disposition to buy. Neither is there much disposition to sell, for even at these figures there is little or no profit for the cannery.

The price at which orders were taken earlier in the sason was $3.25 f.o.b. the Coast, or $3.85 here. Even those were pretty high figures for cohoes.

It takes a level-headed man to succeed in business, and yet a flat-headed man always proves a failure.

THE POTATO CROP OF 1899.

According to the estimate of The American Agriculturist of the 21st inst., the potato crop of the United States is a large one, aggregating 242,000,000 bushels against 204,000,000 bushels last year, and 107,000,000 bushels in 1897. The crop in the New England States is exceptionally large; that of the Middle States liberal. In the Western States, especially the Northwestern, it was not so good.

The same paper estimates the European crop to be nearly an average one, the reports from the different countries being irregular.

As the Canadian crop is greatly over the average, and there is likely to be little demand for supplying the large cities in the Eastern United States, it is evident that no advance from the low prices now prevailing here can be expected for some time.

THE SITUATION IN SUGAR.

SUGAR has been somewhat erratic in Canada during the past week or 10 days.

Shortly after we went to press last week, the Canadian refiners reduced their prices 5c. per 100 lb. As, however, the freight rates advanced 3c. per 100 lb., the net reduction in Toronto was but 2c. per 100 lb.

The decline, however, was only temporary, for, on Monday last, prices advanced 5 cents per 100 lb., making the f.o.b. quotation, Montreal, the same as before the recent advance, and the figures in Toronto 3 cents per 100 lb. higher.

The course which the market has taken was in sympathy with the outside markets. They had been easy for some time, but towards the close of last week took a turn for the better. In Europe, beet sugar advanced about 2¼ d. in two days, and in the United States some of the refineries advanced their prices 1-16 c. per lb.

On Tuesday, however, the European beet sugar market again took an easier turn, losing what it had gained the previous day or two.

In Canada there has been no further change in values.

The chief influence in imparting the increased strength to the market early in the week appears to be Licht's estimate of the beet crop. True, his estimate showed a larger yield by some 450,000 tons than last year, but the increase was smaller than anticipated, hence the imparting of strength and not weakness to the market, temporary though it perhaps might be.

The fact that the weather is favorable to the crop may possibly have caused the advance in Europe to be only of a temporary character. However, it must be remembered that stocks have been increasing lately, while the largest buyer in the United States has been out of the market.

Although the beet sugar market in Europe is some pence lower than a year ago, there is obviously more or less uncertainty as to the future of the market.

EXPECTING TOO MUCH.

It is quite possible to expect too much of a window display. The purpose of all advertising—and a window display is but an advertisement—is to attract attention to the virtues of the article advertised. It can never give virtue.

Great skill in advertising may enhance the virtue of an article. Lying may lead a buyer to believe it has virtue. But, after the goods are bought, the lie is discovered, and the buyer is henceforth suspicious of the honesty of the advertiser. So, then, the window display must not be expected to sell goods. It will draw attention to them.

If the attraction of attention to them does not increase sales, what can? Assuredly, not leaving them on a back shelf, and concluding that time and expense devoted to advertising, either in the local press or by means of window displays, will not pay.

It is quite common for a business to roll over and crush those who have not the energy to push it.

THE SLUMP IN CHEESE.

THE sudden slump lately in the price of cheese bears all the earmarks of a manipulative move on the part of exporters who were afraid prices would go too high.

Values compared with a week ago are ½ to ¾c. per lb. lower at Montreal for export business, and the result has been to drive all the Western cheese off the market for the time being. These goods having cost at the very least 11½ to 12c. laid down Montreal, are withdrawn, and the current daily business centres in Eastern goods, which are obtainable at 10¾ to 11c.

Curiously enough, also, the very operators who are talking blue ruin and murder are well known to be large holders of dear cheese, making the two facts hard to reconcile, and creating the impression that there is a dark gentleman on a woodpile somewhere.

It is not our intention to convey the idea that 12c. first is healthy, but, at the same time, it does not follow that, because it is not, prices on fine, well-kept fall cheese should slump all the way from ½c. to 1c. per lb.

One factor that the bears are using is the large stock in Montreal, which is estimated to be 250,000 boxes.

Deducting the exports to date from the receipts, there should be no such stock, even after making a pretty wide allowance for the fact that the receipts daily posted on 'Change do not correctly represent the quantity received each day. According to the receipts posted on 'Change, and including the offerings each week at the wharf, which are not included, there have been received in Montreal since May 1, 1,642,730 boxes of cheese. Allowing, in addition, that there have been 4,000 cheese per week unaccounted for, for the 24 weeks since the season opened, there would only have been 1,738,730 boxes received. Against this there have been exports of 1,646,568 boxes. Possibly 40,000 of these were old cheese shipped after the opening of navigation, so that there would be 1,606,568 boxes of new cheese sent forward this year. Deducting this quantity from the above figures would only leave 132,162 boxes, so that it is difficult to understand where the 250,000 cheese are, unless they are breeders. The home consumption in Montreal may be dismissed as a factor having any appreciable influence on these figures.

LOSSES IN WINTER APPLES.

Recent cables bear out the prophecy made in these columns that the present season is likely to be a losing one for exporters of Ontario winter apples.

H. W. Dawson, of the Dawson Com. Co., Limited, who has steadily maintained that the prices paid at orchards this season have been excessive, estimates that the losses to date on Ontario apples sent to Great Britain have averaged fully $1 per barrel. The prices of the past week have been even worse than were paid on preceding weeks.

Prices in the British market will probably improve somewhat, but it is hardly possible that any turn of events can make the season a profitable one for those who contracted for apples at the high prices ruling at the opening of the season.

DRIED APPLES WANTED.

Chaput, Fils & Cie, Montreal, are open to purchase a large quantity of dried apples, and any of our readers having either large or small parcels to dispose of will do well to write the above firm.

"If It's Your Good Fortune" to be handling

"SALADA"

CEYLON TEA

"Be Satisfied"—You Certainly Have the Best,
"Because it's a Seller." This Proves all Claims.

New Imported Peels

LEMON	ORANGE	CITRON
9½c.	10½c.	14c.

in case lots of 32 7-lb. boxes each.

"Atlas" Brand Molasses

At 20, 22, 27, 30 and 35 cents per gallon.
Samples may be had on application.

GEORGE FOSTER & SONS

Wholesale Grocers,
BRANTFORD, ONT.

THE COWAN RAMSAY CO., LIMITED

IMPORTERS OF TEAS

RED CROSS TEA

in lead packets, and

CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS
10-14 Pape Avenue - TORONTO



HORSE-SHOE SALMON

Is packed ONLY from the finest

Fraser River Sockeye Salmon.

For twenty years the leading brand on the Canadian Market.

It pays to buy the best.

For Sale by all Wholesale Grocers throughout the Dominion.

Seeded Raisins

Freshly done after you send in your order.
Quality guaranteed second to none.
Write for quotations to

The Acme Fruit Cleaning Co.

128 Queen Street, MONTREAL.

SEE OUR
BANNER
WASHBOARD
for the best 25 cent line made.
WALTER WOODS & CO.
HAMILTON

GRAND MOGUL Ceylon Tea

"IS PURE TEA"

shows the grocer an average profit of over 38% on investment, and over a 100% better satisfaction to consumers than any other tea.

RE COUPONS, 30 letters and 35 new coupons will make a sett until December 31st.

T. B. ESCOTT & CO.

LONDON, ONT.

Agencies:
TORONTO, MONTREAL, WINNIPEG.

MARKETS AND MARKET NOTES.

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

October 26, 1899.

GROCERIES.

THE condition of the wholesale grocery trade is decidedly healthy. The volume of business is good, but the most striking and satisfactory feature is the all round strength of prices: Canned goods, teas, foreign dried fruits, sugar, are all strong, with an upward tendency. Shortly after we went to press last week sugar receded a little, but a recovery has taken place this week, in sympathy with the outside markets. The demand for sugar is good. For this time of the year a fair trade is being done in canned goods. Business is fair in coffees, although the outside markets are a little easier again. Teas are in good demand. A nice trade is to be noted in both molasses and syrups.

CANNED GOODS.

The position of canned goods appears to be increasing in strength. In regard to canned tomatoes ideas are certainly getting higher as to price. The opinion that the pack did not come up to expectations is becoming more pronounced, for it is well known that several packers have not put up sufficient to fill their orders, while some are trying to induce their customers to take other brands than those ordered in order to complete quantities. Very few tomatoes are in consequence offering from first hands. The wholesalers are getting their ideas up as to price, and the lowest quotation to the retail trade is 85c. with the range up to 90c. Ideas are also getting higher as to corn, and some houses will not quote less than $1 per dozen, with $1.05 for fancy brands. There are, however, still a few houses which quote 95c. per dozen, but they are in the minority. At these prices quite a few sales are being made, as retailers appear to realize that there is no prospect of lower figures ruling. Packers report that they would have no difficulty in getting 90c. from the wholesalers for carlots. Peas are steady at 75c. up, and beans are firm at 85c.

In regard to canned salmon, the interest at the moment centres around cohoes, which are a light pack. The idea as to price for carlots is $3.50 f.o.b. the Coast, while some are asking as high as $3.75. During the past week there have, however, been orders both accepted and rejected at rather less than $3.50. One offer at $3.35 for three carloads was turned down, the seller refusing to accept less than $3.50 per case. The ruling price to the retailer is $1 to $1.05 per dozen, and at this quotation the price is firm, with an upward tendency. More inquiries have been received on the Coast from Liverpool for sockeye salmon.

Canned fruits in first hands are getting scarce, and fancy prices are looked for. Offers for apples at good prices have been turned down, the packers desiring to fill orders already on hand before assuming fresh obligations.

COFFEES.

The Rio market has taken a slightly easier turn, and importers are in consequence holding off. Business on retail account is still fairly brisk.

See pages 27 and 28 for Toronto, Montreal, St. John, and Winnipeg prices current.

SUGARS.

Shortly after we went to press last week there was a slight reduction in prices all around. On account of an advance of 3c. per 100 lb. in freights the net reduction in the price of sugar at Toronto was 2c. per 100 lb., leaving the price of granulated at $4 63 for Montreal refined and $4.58 for Acadia refined. On Monday, however, of this week, in sympathy with the outside markets, there was an advance of 5c. per 100 lb. all around, making the price in Toronto $4.68 for Montreal granulated and $4.63 for Acadia. Yellows range from $3 88 to $4.55. The demand for sugar is brisk this week, the advance, as usual, having quickened sales.

SYRUPS AND MOLASSES.

On account of the strength of the market for New Orleans molasses, importers have, during the past week, entered the market more freely. There is also a fair trade doing on retail account. Wholesalers report a good trade in both sugar and corn syrups.

TEAS.

An all-round firmness is to be noted in the tea market. Brokers report that all useful teas of Indian and Ceylon growth below 20c. are still scarce and wanted with prices firm. In London, England, prices continue firm on the lowest grade of useful teas, and for strictly fine teas full prices are being obtained, but medium grades are about ¼d. easier. There has been a great deal of buying on the local market recently for importation, but it has largely been confined to the packet tea men, who are taking advantage of the improved quality of Ceylons now on the market.

Advices from Japan report that fine teas are very scarce and high in price, with mediums firm. There is a plentiful supply of low-grade tea there, but as very little is suitable for the Canadian and United States market, very little of it has been bought. For the first time in two or three seasons, fourth crop tea is being picked in Japan this season.

As the China black tea season is nearly over, and as the Indian crop will not exceed that of last year, buyers in London are heavy purchasers at the moment.

China green teas are also scarce and dear.

FOREIGN DRIED FRUITS.

CURRANTS—The demand is good and the market firm. Quotations are much the same as a week ago.

VALENCIA RAISINS—There is a decidedly stronger feeling. A Toronto broker received a cable this week announcing an advance of 1s., and instructing him not to offer more than a certain quantity. Local wholesalers are quoting ¼ to ½c. per lb. higher than they were a week ago. The ruling prices to the retail trade are now as follows: Fine off-stalk, 5¾ to 6c.; selected, 6¼, 6½, 7c.; layers, 7 to 7½c.

MALAGA RAISINS—Are, in sympathy with other raisins, advancing, and, owing to the high price of Californian raisins, there has been a good deal of buying lately. Watt & Scott report that they had one order for 2,000 boxes refused, except at an advance of 9d. per cwt. on the prices ruling at the time of previous advices.

FIGS — The market is now closed in Smyrna, but there was a sharp advance towards the end on sound fruit. It appears that the natives have been persisting in bringing mixed (sound and rain-damaged) to the market.

CALIFORNIAN RAISINS—Latest mail ad-

IS IT SOAP YOU'RE AFTER?

YES!

Of course you want the best, and a soap that yields good profit, don't you?

THEN YOU WANT

SURPRISE SOAP.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co., 51 Colborne S
WINNIPEG: E. W. Ashley.
VANCOUVER: 430 Cordova St.
ST. JOHN'S, NEWFOUNDLAND.

Manufactured by
THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

vices report that there have been a number of rainstorms in California, which have injured the raisin crop, which is now being cured in the trays. It is expected. however, that there will be enough good fruit secured to fill orders, although the packing-houses are at present bare of stock.

PRUNES—A small shipment of new season's Californian prunes was received on the Toronto market this week. They were 80 90's, and are quoted to the retail trade at 6¼ to 6½c. per lb. This is the first shipment this season. Orders which had been placed for 100's have been cancelled by the shippers. The first regular shipments of new season's Californian prunes are expected to arrive on this market in a week or two. Holders of Californian prunes of last season's growth have advanced their prices ¼c. per lb.

EVAPORATED PEACHES—A good many Californian evaporated peaches have been sold for this market.

GREEN FRUITS.

Another decline of $1 in the price of Jamaica oranges brings the price this week to $6 to $6.50. This reduction has greatly increased the demand, so a brisk movement is now reported. Some excellent Palermo oranges arrived on the market since last writing, and are selling well at $3.50 per box. A few boxes of Maori lemons are yet on the market, though no new supplies have been received lately. Cranberries are in but moderate demand. Prices are steady. Bananas are moving steadily at unchanged figures. Canadian peaches are practically done. Pears are still selling in fair quantities, and in various qualities. The range of quality is well shown by the prices, which run from 20 to 50c. per basket. Grapes are in steady demand at unaltered prices. Sweet potatoes are selling well at firm prices. The supply is liberal. The feeling re winter apples shows no sign of improvemeut. In fact, the cables show that exporters are still losing heavily, and are likely to do so, unless prices are reduced here. There is a fair local jobbing trade a $2.50 to $3 per bbl.

COUNTRY PRODUCE.

EGGS—Receipts are dropping off steadily, and, as a fair export and a good local demand is experienced, prices keep firm. Strictly fresh eggs are worth 18c., though ordinary fresh-gathered stock can be had at 17c., and 14c. for cold stored supplies. At outside points prices are firm at 14 to 14½c.

POTATOES — The market keeps weak. From 37½ to 40c. is the general price paid for carload lots this week, while small lots out of store sell at 45 to 50c. per bag.

BEANS—The market keeps active. A firm tendency is manifested, and several jobbing sales have been made this week at from $1.30 to $1.35 for hand-picked stock. Prime beans are also moving well at $1.10 to $1.15. These prices show an advance of 30 to 35c. in less than six weeks.

HONEY—There is a brisk demand. Prices keep firm. We quote: Clover extracted, 9 to 10c. per lb., according to package; Clover comb No. 1, $2 per doz.; No. 2, $1.65 per doz.; No. 3, $1.50 per. doz.

DRIED AND EVAPORATED APPLES — Offerings of evaporated apples are liberal. The demand is fair at 8 to 8½c., a decline of ½c. At these prices a decidedly firm feeling is noted. The supplies of dried apples are not equal to the demand, and it is difficult to buy for less than 6c., an advance of ½ to 1c.

POULTRY — The supply of turkeys for Thanksgiving was limited, and prices were advanced on Wednesday afternoon to 12 to 14c. Naturally these figures reduced the demand, and some dealers had to carry a few birds over. The demand now is light at 10 to 12c. Geese are in fair request at 6 to 6½c. Chickens and ducks are in better demand, the former at 30 to 50c., and the latter at 60 to 75c, per pair.

GAME—There is a fair demand for wild ducks at from 25c. per pair for teal and other small varieties, to 75c. per pair for large black ducks. Partridges are in good demand at 40 to 50c., a decline of 10c. per brace.

VEGETABLES — Cucumbers and muskmelons are 20c. dearer. We quote: Cabbage,

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WE HAVE the demand.
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BUTTER, EGGS, POULTRY, GAME, APPLES—Green, Evaporated and Dried, WHITE BEANS, AND HONEY.

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Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

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For highest prices and quick returns.
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TORONTO.

Fruit Commission Merchants.

40 to 50c. per doz.; red cabbage, 50 to 75c. per doz.; cauliflowers, 50c. to 75c. per doz.; celery, 40 to 75c. per doz.; parsley, 10 to 15c. per doz.; pickling cucumbers, 40 to 60c. per hundred; muskmelons, 50 to 70c. per doz.; native watermelons, 50 to 75c.; onions, 60 to 75c. per bush.; green beans, 30 to 50c. per basket; fall apples, $2 to $2.50 per bbl.; squash, 75c. to $1 per doz.; vegetable marrow, 40 to 60c. per doz.

BUTTER AND CHEESE.

BUTTER—The export demand has quieted down, but a good local consumption is noted. As the supply has been reduced considerably the home trade is sufficient to keep prices of all good butter at firm figures. A good deal of inferior stuff is offered. The prices ruling for this are easy at 2 to 4c. less than what is paid for choice stock. We quote choice dairy tubs at 17 to 18c., and dairy prints at 18½ to 19c. Creamery is worth 21 to 22c. for tubs and boxes and 22 to 23c. for prints.

CHEESE—A decline is noted on the export market, but, as local holders are not heavily stocked, and are confident that prices for good September makes cannot be forced down, they are firm in asking 12 to 12¼c. for late makes. Little trade has been done on Ontario country cheese boards this week as holders refuse to accept 11 3-16 to 11¼c., the top prices buyers are offering. On the whole, a dull feeling is manifested throughout Ontario.

PROVISIONS.

Live hogs are 50c. cheaper than they were three weeks ago, the present price now being about $5.50. As a consequence, provisions are likely to decline after the present rush is over. There is great activity shown in all packing houses, which are having difficulty in filling orders placed for delivery before the winter freight rates come in force. Lard is scarce and firm.

FISH AND OYSTERS.

The warm weather is restraining the demand. An improvement is expected as soon as the days get colder. Whitefish and finnan haddie are cheaper. We quote as follows: Trout, 7 to 7½c.; Niagara whitefish, 8c.; pickerel, 7½c.; herrings, 4c.; halibut, 12½c.; Seattle salmon, 13 to 15c.; steak cod, 7c.; haddock, 5c.; finnan haddies, 6½ to 7c.; cod in 1-lb. blocks, 6½ to 7c. per lb.;

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We advise shipments of poultry for Thanksgiving, which promises to be a good market.

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BUTTER, CHEESE, EGGS, HONEY, DRIED AND GREEN APPLES.

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about to exploit a package tea in Canada, want representatives in Toronto and Winnipeg. Address,

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boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; ciscoes, $1.25 per basket. Oysters, Booth's standards, $1.25 ; selects, $1.65; other brands, $1.25 per gal.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Fall wheat is steady at outside points at 67c. Deliveries have been liberal. On the local street market an active delivery of goose wheat, peas, and barley continues. We quote the street market as follows: Wheat, white and red, 70 to 71c. ; goose, 74½ to 75c.; peas, 62c.; oats, 32c.; barley, 44 to 46c.; rye, 54c. A brisk export demand for Manitoba No. 1 hard wheat keeps prices firm at at 80½c. Toronto and West.

FLOUR—A steady feeling is manifested. A good demand is noted for home consumption. Prices keep stiff. We quote: Manitoba patents, $4 ; Manitoba strong bakers', $3.70 ; Ontario patents, $3.70 ; straight roller, $3.35, Toronto freights.

BREAKFAST FOODS—There is no change. A good trade continues at firm prices. We quote as follows: Standard oatmeal and rolled oats, $3.50 in bags and $3.60 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50 ; split peas, $4; pot barley, $4.

SEEDS.

There is a good demand for red clover seed at $4.50 to $5 aboard at outside points. The values of timothy and alsike are unchanged. The alsike market is quiet, as foreign buyers are reluctant in following the advance on this side, but as it is estimated fully nine tenths of the total available of the crop of the present and former seasons has already been sold, there is no loosening of the firmness that has characterized the market for some time, and prices are likely to be maintained at $7.50 per bush. for finest qualities. A fair movement of timothy is reported at $1.25 for extra choice to fancy and 75c. to $1 for choice to fancy stock.

MARKET NOTES.

Valencia raisins, both at home and abroad, are higher.

Holders of old Californian prunes have advanced their prices ¼c. per lb.

Dressed hogs have declined 50c. per cwt., the present price being $5.50.

Cheese is ¼c. lower at country boards. Few sales are being made at the decline.

Refined sugar, which declined 5c. last week, advanced by a similar sum on Monday.

A small shipment of Californian prunes, the first this season, reached this market this week.

Jamaica oranges have declined $1 per barrel, and are now quoted $6 to $6.50. Peaches are done.

QUEBEC MARKETS.

MONTREAL, October 26, 1899.

GROCERIES.

THE grocery market has been quite active during the week, and buyers, owing to the fact that railway freights advance on November 1, are pushing jobbers here for all they are worth this week to get forward supplies. Prices generally are steady. Refined sugar, which declined last week, has recovered the 5c. per lb. that it lost. Molasses is firmly held. Valencia raisins are higher than they were, and currants have met more inquiry. Bosnia prunes, to arrive, have supplied some business, also dates. First arrivals of either will not be here for some time. Sultana raisins are cabled firmer, and both Marbot and Grenoble walnuts are strong. The stiffness in canned vegetables continues pronounced, while advices on rice and spices from abroad are strong in tone. Coffee and tea have not supplied anything striking. Green fruits generally are brisk, and in produce the feature has been the sharp slump in the price both of butter and cheese.

SUGARS.

There has been considerable fluctuation in refined sugar since last report. Last week, after this paper went to press, there was a decline of 5c. in granulated and yellow surgars. Since then prices have recovered the 5c. they lost and now stand precisely the same as they were quoted in our market report last week: $4.55 for granulated and $3.75 to $4.40 for yellows per 100 lb., as to grade. The swing in prices was due to the slump and recovery of beet in London, which was cabled yesterday at 9s. 3d. October, and 9s. 3¾d. November. To-day, however, the cable again reports the feeling easier, as a result of the estimate of the beet yield, which is placed at 450,000 to 600,000 tons greater than last year.

SYRUPS.

The market for syrups is without any new feature, business being dull and prices nominally quoted at 1¾ to 2¼c., as to grade, at the factory.

MOLASSES.

There has been no further change to note in molasses, prices ruling firm with an upward tendency. Business in round lots is small, because the quantity in first hands is light and holders are not pressing sales, and nominally 36c. is quoted, but it is doubtful if holders would accept this figure. In a jobbing way there is a fair trade doing, and prices are steady at 37c. in car lots and 38c. in single puncheons. Letters from primary markets state: "The weather is exceedingly hot and sultry. The Island has experienced a prolonged drouth, which has been most damaging to vegetation. A shower or two has fallen here and there in widely scattered districts since our last advices, but unless some very general and heavy rains occur very soon we are afraid that a very large acreage of the canes for next year's sugar crop will be affected beyond remedy."

DRIED FRUITS.

Since last report, cables on Valencia raisins have been strong, noting an advance of 1s. all around. Demand here for spot goods is firm, and holders of stock ex first steamer now feel more satisfied, while those who have goods on the second boat are in an even better position. Some sellers ask ¼ to ½c. more money this week, viz.: Off-

Evaporated and Dried Apples

Highest cash prices paid. Offers and correspondence invited. Largest dealers.

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What you pay for an article is . . .
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In buying Coffees from us you get just what you pay for.

We have some splendid values in—

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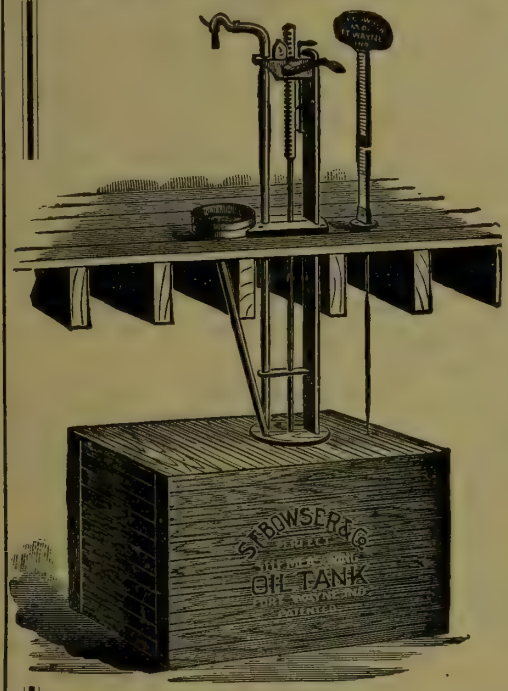
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SAVE OIL— OIL COSTS
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BOWSER TANKS SAVE OIL.

There is no evaporation, no leakage, no spill or waste from "sloppy" measures.

Save Labor.

There is no running up and down stairs after oil. No back breaking job of "pumping out" a barrel of oil with a "jigger" pump.

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You can serve a customer in a fraction of the time required by the old way.

IMPERIAL GALLONS HALF-GALLONS and QUARTS.

AT EVERY STROKE.

PUMPS ...FULL... BRASS VALVED. TANKS GALVANIZED STEEL.

Accepted by Government. Absolute Accuracy Guaranteed
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stalk, 4¾ to 5¼c.; fine off-stalk, 5 to 5¼c.; selected, 5¾ to 6c., and layers, 6¼ to 6½c.

There has been an active trade in currants on spot, and sales of a good quantity have been made at 4¾, 5, and 5¼c. per lb., as to quality. Cables from Patras report the market in a good position, and repeat previous prices.

Bosnia prunes to arrive are offering at 5¾c., and they are near at hand.

The first shipments of dates will not be made from London before November 7. They are offered at 5½c. to arrive.

Malaga loose muscatels are steady, and prices are 6½c. on 2-crown; 7c. on 3-crown, and 8c. on 4-crown fruit.

Considerable trading has been done in Californian seeded muscatel fruits at 10½ to 11½c., as to grade.

Advices on Sultana raisins are firmer, and prices are quoted at 9 to 10c., as to grade.

NUTS.

New Grenoble walnuts will be on this market about November 21, and are offered at 12½ to 13c. Marbots will not arrive so early, the first receipts being expected about December 3 or 4. Prices on them range from 9 to 10c. Shelled walnuts are expected the first half of December, and are offering, to arrive, at 16½ to 17c.

CANNED GOODS.

The feature of the canned goods market continues to be the strong feeling in corn, and prices on spot are now quoted at $1 to $1.05 per dozen. There has been some demand for tomatoes, and it is reported that Ontario packers have sold out at 75c. per dozen, f.o.b., from point of shipment, Sales of marrowfat peas have been made at 70c. per dozen, f.o.b., factory. There is a fair demand for strawberries, which are not to be had from packers, and prices on spot are quoted at $1.50 to $1.55 per dozen, which figures show an advance of 15c. to 20c. per dozen since the beginning of the new crop season.

RICE.

Cable advices on rice have been very strong, and note a rise equivalent to ¼ to ½c. on all high grades. Demand has increased for the staple, and buyers are trying to get supplies forward freely before railway freights advance.

SPICES.

There has been a steady demand for spices and values show no change. Advices from the East state that pepper is firm, quoting Singapore black strong for November and December shipment. We quote: Nutmegs, 35 to 60c. per lb., as to size; mace, 45 to 50c. per lb., as to quality, and pimento, 8c.

COFFEES.

The market has ruled quiet during the past week with only a few lots of Maracaibo changing hands at 8½ to 12c., as to grade. Santos are offered at 7½ to 9c. and Rios at the same range.

TEAS.

While business between dealers is restricted as regards volume, the feeling is very firm for all descriptions, and it seems useless to look for any lower prices in the near future. In Japans, sales have been reported of 400 to 500 packages at 14 to 16c., while high grades are held firmly at

17 to 18c. In blacks, we hear of sales of Congou at 14c. Ceylons are scarce and firm, and there is little change in greens to report, Pingsuey being wanted at 13 to 14c.

FISH.

There has been no important change in the situation of the fish trade during the past week. Stocks of most lines are small; in consequence, prices have been maintained all around with the exception of salmon, which have declined 50c. per bbl., while N.S. herrings are much firmer. Some seven or eight carloads of half-barrel herrings and No. 1 green cod have arrived, and dealers state the same could not easily be replaced. There are no Labrador herrings on the market. The following quotations are for jobbing lots: No. 1 new Nova Scotian herring, $5.25 per bbl.; $2.50 to $2.75 per half-bbl.; N.B. do, $2.40 to $3.50; No. 1 green cod, $5 per bbl.; No. 1 large, $5.50; No. 2, $4; No. 1 green haddock, $4; No. 1 green pollock, $4; No. 2 Labrador salmon, $13.50 to $14; British Columbian salmon, $14 to $14.50; No. 1 Red Sea trout, $10 to $12, and pail do., $8 to $9. No. 2 mackerel, $15.50 per barrel; Dried codfish, $5 per 112 lb.; large dressed do., $4.50 to $4.75 per case of 100 lb.; boneless codfish, 5½ to 6c. per lb.; smoked haddies, 6½ to 7c. per lb.; St. John bloaters, $1 per box; Yarmouth do., $1; smoked herrings, medium, 10c.; Lock Fyne do., $1 per keg; large do., $3.50 per half-bbl.; kippered herrings, $1.25 per box and 65c. per half-box.

Fresh fish are: Haddock, 4c. per lb.; whitefish, trout and dore, 7½c. per lb.

Demand for oysters is good. Ordinary malpeques, $3.50 per bbl.; hand-picked do., $4.50 to $5; standard, in bulk, $1.30 per gallon; select do., $1.50.

GREEN FRUITS.

The week has been a quiet one in the green fruit trade. The apple market shows a better feeling, but as it is overflowed with seconds and windfalls the demand for superior qualities is restricted. These low grades are selling at $1.25 to $1.75 per bbl., but for No. 1 fall apples $2 to $2.75 per bbl. is asked, while winter varieties run up as high as $3 to $3.50 per bbl. Canadian peaches are almost over, ranging from 25 to 45c. per basket. Pears are in good demand and scarce, at $3.50 to $6 per bbl., and 35 to 60c. per basket. Supplies of grapes are exceedingly heavy and prices range from 1¼ to 1½c. for blue; 1½ to 2c. for red, and 2½ to 3c. for Delaware. Bananas move very slowly indeed, and prices are heavy at 50c. to $1 per bunch. Jamaica oranges are now coming in freely, and sell at $5.50 to $6 50 per bbl., and sweet potatoes are in good demand at $2.50 per bbl. There is only a limited demand for cranberries at $6 to $7 per bbl. Spanish onions are offering at 65 to 75c. per crate. So far few Almeria grapes are offering and they command $5 to $6 per keg.

COUNTRY PRODUCE.

EGGS—A fair demand has been experienced from foreign buyers for limed stock, and several fair-sized sales are reported at prices ranging from 6s. 9d. to 7s. per long 100. The local demand is good and the market rules active and firm. We quote: Choice candled stock, 18½c.; straight lots, 16c.; No. 1, 12c. to 13c., and culls, 10c. to 11c. per doz.

MAPLE PRODUCT—Business in maple product continues quiet and prices show no change. We quote: Syrup, in small tins, 60 to 65c.; and sugar, 7¾c. to 8c. per lb.

HONEY—There is little doing in honey, and the market is quiet at steady prices. White clover comb is quoted at 12c. and extracted at 9c., and buckwheat at 8c. per lb.

BEANS—The demand for choice hand-picked beans is fair, which are scarce on spot. Choice hand-picked are quoted at $1.30 and primes at $1.20 on track.

GAME—Receipts of partridge continue liberal, for which the demand is only fair, as buyers are well supplied. In consequence, the feeling is easy, at 40 to 45c. for firsts and at 25 to 30c. for seconds per brace.

POTATOES—The demand for potatoes is fair, and sales of round lots were made at 40 to 45c. per bag.

ASHES—There was no change in ashes to note. We quote: First sorts, $4.10; seconds, $3.85, and pearls, $5.15 per 100 lb.

PROVISIONS.

There was no important change in the market to note, prices being fairly steady for all lines. The demand is about the average, and a fair trade is reported. We quote as follows: Canadian short cut mess pork, $16; short cut back, $15.50; selected heavy short cut boneless mess, $16.50; and heavy long cut mess $15 per barrel. Pure Canadian lard in pails, 7 to 7¼c. per lb.; and compound refined, 5½ to 5¾c. per lb. Hams 12c. to 13½c., and bacon 11½ to 12¼c. per lb.

FLOUR AND GRAIN.

FLOUR—A fairly active business was reported in all grades of flour, there being a good demand from local and country buyers at firm prices. We quote: Winter wheat patents, $3.60 to $3.90; straight rollers, $3.40 to $3.50; in bags, $1.65 to $1.70; Manitoba patents, $3.90 to $4.20, and strong bakers', $3.60 to $3.70.

GRAIN—There was no change in the situation of the local grain market to-day. The demand for all lines was very slow; in consequence, business was dull and the tone easy, but prices show no actual change. Peas were quoted at 67½c.; rye at 61½c.; No. 1 barley at 52c.; No. 2 ditto at 51c.; feed ditto at 47c.; oats at 30½c., and buckwheat at 57c.

OATMEAL—In rolled oats a small jobbing trade was transacted and prices rule about steady at $3.50 per bbl. and at $1.70 per bag.

FEED—The demand for feed continues good and the market is active and firm. Manitoba bran is selling at $15 per ton,

1899 NEW SEASON TEAS. 1899

Direct Importations from CEYLON, INDIA and JAPAN. QUALITY the highest in Strength and Flavor. Samples sent on application.

We are also Agents for the leading Package Tea of the present age—

ARMEDA TEA { BLACK / BLACK AND GREEN MIXED / JAPAN } In 1 or ½-lb. Sealed Packages, Retail Price— 25c., 30c., 40c., 50c. and 60c. per lb.

The demand for ARMEDA TEA is increasing rapidly. Why? ARMEDA TEA HAS THE FLAVOR.

Remember we also sell Macdonald's Tobaccos—Prince of Wales, 8s or 16s, costs 63c. per lb., and Brier, 8s, costs 61c. per lb.

57 Front St. E., Toronto. A. H. CANNING & CO.

including bags; Ontario bran in bulk is quoted at $15 to $15.50 per ton, and shorts at $17 to $18.

HAY—There was an inquiry in this market to-day for freight for 2,000 tons of hay for shipment to Cape Town, South Africa. A fairly active trade was done, but the tone of the market is not so firm. We quote: Choice No. 1, $8.50 to $9; No. 2, $7 to $7.50; and clover, $6.50 to $7 per ton in carload lots.

CHEESE AND BUTTER.

CHEESE—There has been a radical decline in the cheese market since last report, and prices on Eastern goods have fallen ½ to ¾c. per lb., the range now being 10¾ to 11c. here. Western cheese, having cost all the way from 11½ to 11⅞c., and even 12c., are not offered at all at present.

BUTTER—Prices on butter have had a sharp decline of 1 to 1½c. per lb. The range for export for creamery now is 20½ to 21c.

MONTREAL NOTES.

Reports from France to agents here say the pack of mushrooms has been small, and several packers are already sold out. Cherries, too, are scarce.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., October 26, 1899.

BUSINESS here is brisk; in fact, the past week being one of the busiest of season. Markets are firm with an upward tendency in everything except sugar. The fact that almost every sale shows a much better profit than usual, makes the dealers satisfied to do even the extra work required by the very active demand. Spices are firmer. Cream of tartar shows a stronger tendency. In hops, a new competitor is in the field, and he, by a cut in prices of about 30 per cent., has found an active demand.

OIL—There is but little to say. Burning oil is the one active line. Prices are held very firm at the advance, and sales are large. Paint oils are very high though they have not yet reached prices that have ruled. Lubricating oils are quiet, but firm. There are but light arrivals of cod oil, but prices as yet have not moved up.

SALT—Stocks of Liverpool coarse are very light and prices are higher. The is little prospect of any receipts for some time, as

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Tower Bridge Works, - - - London, Eng.
Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.
Prices and samples on application to
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You May Not Know

That Clark's Pork and Beans are always in demand. We sell them the year round.
Better get in line and order some—you'll be glad of it.

If you drink whisky, drink it good.
DEWAR'S WHISKY
IS Good Whisky!!!

The Following Brands Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses
CUT TOBACCO . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE, DERBY

Toronto Salt Works
TORONTO, ONT.
Write us for SALT of any kind.
Also SALTPETRE, car lots or less.

The DAWSON Commission Co., Limited
FRUIT, PRODUCE AND COMMISSION MERCHANTS.
Cor. Market and Colborne Streets, TORONTO

We make a specialty of handling
Domestic Fruit
Consignments personally and promptly attended to
All Foreign Fruits in season.
FRUIT AUCTION SALES
Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.
McWILLIAM & EVERIST
Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

SELL . . .
GOOD WILL SOAP.
35% profit at six for a quarter.
Vanluven & Co., Napanee, Ont.

Hugh Walker & Son Wholesale Fruit and Commission Merchants
Consignments carefully handled.
GUELPH, ONT.

even via Boston steamers will not take salt at all, and so even here the war effects trade. It is said that in the Boston trade alone some eight steamers have been taken over by the Government. Demand is light, so the condition is not so bad. The market is well supplied with Liverpool fine salt. There are also free receipts of Canadian. In the latter prices are firmer, and 10 and 20 lb. wood boxes show a slight advance, the first change in price in quite a long time. We quote as follows: Liverpool coarse, 50 to 55c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 13c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—The market is a very firm one. Stocks, particularly of corn, are very light, as some canners and those who sold most largely did not deliver their full sales. Tomatoes are only second to corn in firmness of tone. Peaches are also strong and tend higher. Receipts were not large. There are quite full stocks of gallon apples held here, and dealers look for active sale. Oysters are scarce, buyers waiting for prices on new goods. Salmon are quoted rather higher on the Coast. There are some to hand this week. The stocks held are light, and are principally cohoe fish. In meats, there is a firmer tendency. There are now four Canadian packers in quite active competition for the trade. In kippered herring, haddies, sardines and clams there is active demand. Haddies are firm.

GREEN FRUITS — Business is very good. Apples are finding a very ready sale. Owing to large shipments from Nova Scotia to outside points, this market is in a much better condition than formerly. Good prices for best stock rule, and dealers find it quite difficult to fill orders. In oranges there is improved sale. Jamaicas have the demand. Lemons are in light supply and sell briskly in a small way. Bananas are quiet. Large quantities of Ontario grapes are being received, prices are easy, but rather higher than usual. Malagas have but fair sale while the others are on the market. Cape Cod cranberries are easy in price, but the native stock is scarce and brings about the same price as the imported. Quinces and sweet potatoes have a limited sale.

DRIED FRUITS—Dealers had still another surprise this week in regard to Californian fruit when word was received that the rebate to Canadian buyers had been withdrawn, except in regard to seeded stock. There are practically no Californians to come here. As far as St. John is concerned, there has been one car seeded sold and, we think, nothing else. Both Denia and Malaga fruit are higher, so that the raisin market is a firm one. Currants are in light supply. Reports from Greece show a rather easier feeling. Figs are to hand. The quality is good. Prices are high. Dates and prunes are scarce. In evaporated apples, while the news from the West, in most cases, points to higher figures, sales have been made here as low as any time this fall. Dried apples are scarce. In peanuts, prices on new goods have been received, and are much lower than the old have been for some time. Onions are firm, and moving freely.

DAIRY PRODUCE—Eggs are scarce and rather higher prices rule. There is a good demand, and the tendency is upward. In butter, stock is slow in coming forward, holders in the country looking for higher figures. The market works up slowly, but for really good stock there is an improvement in price. Cheese is firm, but a light business is reported.

SUGAR — The feeling is, if anything, rather easier. The stock of American, particularly in yellows, is, perhaps, larger than ever before, and, while it is all supposed to be the same grade, or largely so, there is quite a range in color. There is good steady demand.

MOLASSES—In foreign goods stocks are very light and prices tend upward. No holders of New Orleans molasses have more than a very light stock, and higher prices in this line are looked for. The market has not been as bare at this season in many years. Syrups begin to have some attention, but sale here is very limited.

FISH—Stocks are still light. While there have been fair receipts of pickled herring, they came on a bare market, and prices show no change. There is an active demand. There are no herring offering except bay, and prices are much higher than usual at this season. In dry cod, full figures rule. Pollock are high with fair sale. Smoked are bringing fair prices. New fish are more freely received. Pickled shad have but a limited sale. In finnan haddies the cooler weather brings a brisk business at full figures. Kippered herring move more freely. Boneless fish are firm. Bloaters are rather quiet. We quote: Large and medium dry cod, $3.85 to $4; small, $2.50 to $2.75; pickled shad, $4.50 to $5, as to quality; haddies, 4½c. per lb.; smoked herring, 6 to 9c.; halibut, 12 to 13c. per lb.; fresh haddock and cod, 2c.; boneless fish, 4 to 5c.; pollock, $2.10 to $2.25 per 100; pickled herring, $1.90 to $2 per half bbl.; bloaters, 60c.

PROVISIONS—All lines, but particularly barreled beef, are higher. There is a good general demand. Smoked meats and lard follow the heavier lines. Lard shows quite a change in price.

FLOUR, FEED AND MEAL—Flour, contrary to the previous ideas of many, is rather higher. Millers report very large sales. Shipments are slow coming forward, as it is difficult to get cars. Oatmeal and oats are somewhat firmer. Feed is still scarce and high. Cornmeal shows no change. Sales are large. Beans have again advanced, and now show 50 per cent. higher prices than two months ago. Our dealers were not largely stocked before the rise. Hay is still low, but the war is expected to effect prices and tendency is already upward. We quote as follows: Manitoba flour, $4.50 to $4.70; best Ontario, $3.85 to $4.00; medium, $3.60 to $3.75; oatmeal, $3.80 to $4.00; cornmeal, $2.20 to $2.25; middlings, $21 to $22; oats, 41 to 43c.; hand-picked beans, $1.25 to $1.35; prime, $1.15 to $1.25; yellow-eye beans, $1.90 to $2; split peas, $4.10 to $4.15; round, $3.25 to $3.40; pot barley, $4.10 to $4.15; hay, $7 to $7.50; timothy seed, American, $1.50.

ST. JOHN NOTES.

Mr. Alex. Jardine, President of The Pure Gold Manufacturing Co. is expected here this week. He is now in Prince Edward Island.

Owing to an American syndicate having bought the Canadian condensed milk factories, higher prices are looked for in the near future.

Puddington & Merritt are always to the front. They are offering in both cream cheese, and package mince meat, the new "Rosemary" brand.

T. Collins & Co. have been fortunate in receiving a shipment of West Indian molasses from an outside point and their customers have the benefit.

Robt. Jardine representing E. L. Clark, Montreal, has placed quite a quantity of "Crown" brand pressed hops with the trade here. These are new goods on this market.

J. Hunter White, representing J. K. Ormsby & Co., received a telegram this week saying that the Californian Raisin Association had withdrawn rebate on all lines exported except seeded.

The change in the time of having Thanksgiving Day was appreciated throughout this Province. The day proved to be one of the finest during the fall, being as warm as summer. The only lack was the turkey.

Wm. White, representing Lawry & Co., is having splendid success in putting several new lines on this market, including canned meats. These are put up very attractively. Thos. Gorman has a shipment of the corned beef to hand.

EZE (EASY) REGISTERED TRADE MARK WASHING COMPOUND

THERE IS ONLY ONE

perfect washing compound made which is absolutely for washing clothes without any rubbing whatever or the slightest injury to them, and that is **EZE**—it is pronounced "easy," and is most appropriately named, as it is easy in every particular.

The best evidence of its selling qualities is in the repeat orders we have received from the very best grocers.

Send us your name, we will mail you a sample package, you can then try it yourself and prove our statements to your own satisfaction.

Retails in 5 and 10 cent packages.

EZE MANUFACTURING CO.,
46 Front St. East, TORONTO.

MANITOBA MARKETS.

WINNIPEG, October 23, 1899.

THERE has been nothing specially new during the week. Thanksgiving Day passed off very quietly. The weather was ideally perfect, but, coming so early in the season, very few could afford to take a holiday. All the building trades and many others worked all day. The general absence of real holiday-making, of course, reduced the purchases from retail houses, and, so far as turkeys were concerned, the supply was by no means equal to even the limited demand made upon it.

WHEAT—The market is much weaker than last week, owing to the fall in outside markets. At almost all country points the market is now strictly on an export basis. The deliveries throughout the week have been very light, owing principally to the very bad roads and also to the fact that the elevators are full at many points. The service of cars still continues wholly inadequate to the moving of the crop. Markets closed at 1 o'clock on Saturday, as follows: Fort William—Spot wheat, 68c.; 1st half of November deliveries, 67½c. Country points—15c. rate of freight, 54c. for No. 1 hard, 51c. for No. 2 hard and 46c. for No. 3 hard; 16 and 17c. rate of freight, 53c. for No. 1 hard, 50c. for No. 2 hard and 45c. for No. 3 hard. 20 and 21c. rate of freight, 51c. for No. 1 hard, 48c. for No. 2 hard and 43c. for No. 3 hard.

FLOUR— This market is very active, and some of the milling companies are already oversold. There has been a sharp advance during the week of 10c. on some lines of flour and 5c. on others. Patent is now $1.90; Glenora and strong bakers', $1.70; Medora and Manitoba, $1.50; XXXX, $1.25; Imperial, $1.15. The mills are in several instances oversold.

CEREALS — Owing to bad roads delaying delivery of oats, rolled oats have advanced to $1.80 per sack of 80 lb. This is expected to be only a temporary advance until such time as a supply of oats can come in. Beans have again advanced sharply and are quoted at $1.65 to $1.70. Flax is selling well at $1 to $1.05 per bushel.

FEED —Bran is in very active demand at $10 per ton, and shorts at $14.

CURED MEATS — The fall of last week in hams continues; in fact, prices in all lines of cured meats have remained unchanged throughout the entire week.

BUTTER — There is not much change in this commodity. Each week sees the closing of factories, and the present make is very small; 22c. for creamery is still quoted and paid in spite of the lower Montreal market. Dairy butter is in limited supply. September dairy is worth 17c., while summer-made ranges from 11 to 14c.

EGGS—The supply is short, and dealers are paying from 17 to 18c. for fresh gathered, subject to candling. Large quantities are being shipped from Ontario to Coast branches of Winnipeg houses, but so far only one car of Ontario eggs has been sold here.

CHEESE—A few factories are open and making a limited amount, but the cheese season is practically over; 12c. at the factories is being paid for the late make, but owing to the drop in the Montreal market trade is very dull.

GREEN FRUITS—New lemons are offering freely. Quotatiions are $5.25 to $5.50. New Mexican oranges are quoted to arrive next week. The chief activity centres around winter apples and Ontario grapes. Of grapes, the receipts have been larger than was anticipated, and this market is now liberally supplied with Concords and Niagaras at 28 to 30c. per basket and Rogers at 35c. Malaga grapes are quoted to arrive Wednesday, and will sell at $7.50 per barrel. Large shipments of Spanish onions are in, and sell at $1.25 per crate. Winter apples are arriving in enormous quantities, and are selling at from $3.50 to $3.65 per barrel, according to quality and variety. An exceptionally large trade is being done in winter apples this season.

GROCERIES—Business in all lines is good and collections fairly satisfactory. Some slight changes in prices have occurred.

DRIED FRUITS — Raisins are very firm and the advance of 2s. per cwt. in the primary market will affect prices here to the extent of about ½c. per lb. The advance in Californians on the Coast amounting practically to 2c. per lb. will greatly reduce the consumption here. No direct shipments have as yet been received and Valencias are still quoted at $1.90 to $2.00 per box. Currants, which have been too low in this market for some time, have now advanced to figures in accord with outside markets, and are quoted at 5¾ to 6c. Californian evaporated fruits are very firm. There has been no further advance during the week, but on the other hand there is no hint of decline. Last week's figures are quoted in all lines.

COFFEE — Green Rios are firmer and slightly higher, although there seems little, if anything, to justify this advance.

FISH—All lines of cured fish are now well represented with the exception of haddies, which arrive in limited numbers by express, and will continue to do so until the weather is colder.

WOODENWARE — Has advanced 10 per cent. all around, and new lists will be out next week.

NEW STORES STARTING.

W. G. Ross is opening a general store in Edna, N.W.T.

James G. Rayner is opening a grocery store in Hamilton.

W. S. Herron has started a grocery store in Haileybury, Ont.

George C. Cook is commencing as commission dealer in fruits and produce in Halifax.

W. A. Broddy, general merchant, Uxbridge, Ont., is opening a branch in Sunderland, Ont.

Christina Patton and Henry F. Langton have registered as proprietors of The B.C. Cold Storage and Ice Works, Victoria.

Keep on the Right Side!

The grocer who keeps on the right side of the cook may be pretty sure that the cook will say a good word for his business.

It is not so much the price as the ***quality*** of an article that helps to build up business. A few cents worth of an inferior Flavoring Extract will easily spoil a dollar's worth of cake—***beware of a woman's tongue when this happens!*** You can't stop a woman from talking.

Jonas' Flavoring Extracts

have been proven absolutely pure by the strongest test that science knows. Their largely increased sales from year to year prove their great strength and delicate richness. They are as true as steel to each different flavor of the fruit, flower or spice which they so faithfully represent. A grocer will keep on the right side of ***all*** women (as well as the cook) if he sells ***Jonas' Flavoring Extracts.***

Henri Jonas & Co.,

Montreal.

CURRENT MARKET QUOTATIONS

October 26, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb.				18	14	16		
" " pound prints			19	20	17	18		
" " tubs, best			17	18	17	18		
" " tubs, second grade			15	16	14	15		
" " low and med. "			12	14				
Creamery, tubs and boxes		22	21	22	18	19		
" prints and squares			22	23	19	20		
Cheese, per lb	11	11½	12	12¼	11	11½		
Eggs, per doz	16	18½	14	18	12	13		

CANNED GOODS

Apples, 3's	$	$0 90	$0 90	$1 00	$1 00	$1 10		
" gallons		2 10	2 40	2 60	2 25	2 40		
Asparagus				2 40				
Beets				1 00				
Blackberries, 2's			1 40	1 70	1 50	1 80		
Blueberries, 2's	70	75	75	85	85	90		
Beans, 2's		77½		85	90	95		
Corn, 2's	90	1 00	95	1 00	75	80		
Cherries, red, pitted, 2's			1 90	2 00	2 30	2 40		
" white			1 90	2 00				
Peas, 2's		75	75	80	75	80		
" sifted			85	1 00	1 10	1 15		
" extra sifted			1 00	1 25	1 20	1 25		
Pears, Bartlett, 2's			1 25	1 50	1 75	1 80		
" " 3's		2 00	2 00	2 40	2 25	2 50		
Pineapple, 2's		2 40	2 25	2 50	2 15	2 25		
" 3's		2 60	2 50	2 60	2 50	2 60		
Peaches, 2's		2 50	1 75	1 90		1 85		
" 3's		2 50	2 50	2 60	2 70	2 85		
Plums, green gages, 2's			1 10	1 25	1 30	1 60		
" Lombard			1 00	1 10	1 30	1 50		
" Damson, blue				1 00	1 10	1 30		
Pumpkins, 3's				75	90	1 00		
" gallon			2 10	2 25	2 10	2 25		
Raspberries, 2's		1 40	1 45	1 65	1 50	1 75		
Strawberries, 2's	1 35	1 50	1 50	1 60	1 65	1 75		
Succotash, 2's				1 15	1 10	1 15		
Tomatoes, 3's	75	78	85	90	85	90		
Lobster, talls		2 50	2 95	2 75	2 50	2 75		
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30		
" ½-lb. flats			1 75	1 80				
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35		
Salmon, sockeye, talls	1 30	1 50	1 30	1 40	1 25	1 50		
" " flats	1 40	1 60	1 50	1 60	1 30	1 35		
" " Horseshoe			1 35	1 40		1 60		
" " Clover Leaf, talls	1 to 4 cases			1 50				
	5 " 9 "			1 47½				
	10 " 25 "			1 45				
" " Clover Leaf, flats	1 " 4 "			1 65				
	5 " 9 "			1 62½				
	10 " 25 "			1 60				
" Cohoes	1 05	1 15	1 05	1 10	1 10	1 15		
Sardines, Albert, ¼'s		12	12½	13	14	15		
" " ½'s	20	21	20	21	20	21		
" Sportsman, ¼'s		12½		12½		12		
" ½'s					20	21		
" key opener, ¼'s	10	11	10½	11	16	18		
" ½'s		18	18½		10	11		
" P. & C., ¼'s			23	25	23	25		
" ½'s			33	36	33	36		
" American, ¼'s				4½	4	5		
" ½'s			9	11	10	11		
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00		
Haddies			1 00	1 15	1 00	1 10		
Kippered Herrings	1 20	1 50	1 00	1 60	1 00	1 15		
Herring in Tomato Sauce	1 30	1 45	1 55	1 60		2 00		

GREEN FRUITS

Oranges, Sorrento, per box	$3 25	$4 00			$3 50	$4 00		
" Jamaica, per bbl	5 50	6 50	6 00	6 50	5 00	6 00		
Lemons, Palermo, p. box			3 25	3 75	4 00	5 00		
" Maori, per box			6 00	6 50				
Bananas, per bunch	50	1 00	1 00	1 25	1 75	2 25		
Tomatoes, per basket	35	50	20	30	40	50		
Red Peppers, per basket			20	75				
Canadian Peaches, per basket	25	45	35	75				
" Pears, "	35	60	20	40				
Grapes, per 10-lb. basket			17½	25	25	40		
Winter Apples, per bbl	3 00	3 50	2 00	2 75	2 25	2 50		
Sweet Potatoes, per bbl		2 50		2 50	3 00	3 50		
Cranberries, per bbl	5 00	6 00	7 00	7 50	6 00	6 50		

SUGAR

Granulated (St. Lawrence, Redpath)	$	$4 55	$4 67	$4 68	4 55	4 65		
Granulated, Acadia		4 50		4 63		4 55		
Granulated, foreign				4 60				
Paris lump, bbls. and 100-lb. bxs		5 75		5 38	5¾	6		
" in 50-lb. boxes		5 85		5 48				
Extra Ground Icing, bbls		5 35		5 48				
Powdered, bbls		5 20		5 30	5¾	6		
Phœnix		4 40		4 53				
Cream		4 40		4 53				
Extra bright		4 25		4 38	3¾	3⅞		
Bright coffee		4 15		4 28	3⅝	3⅝		
Bright yellow				4 18				
No. 3 yellow		3 90		4 03	3⅝	3¾		
No. 2 yellow		3 85		3 99				
No. 1 yellow		3 75		3 88				
Foreign, yellow								
Trinidad								

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Wire nails, base		$3 25		$3 30				
Cut nails, base		2 60		2 60				
Barbed wire, per 100-lb	3 40	3 50	3 40	3 50				
Smooth Steel Wire (oiled and annealed, etc.), base		3 00		3 35				
White lead, Pure		6 37½		6 50				
Linseed oil, 1 to 4 bbls., raw		59		59				
" " " boiled		62		62				
Turpentine, single bbls		77		77				

SYRUPS AND MOLASSES

Syrups—								
Dark		1¾						
Medium		2	30	32				
Bright		2¼	35	37	34	35		
Corn Syrup, barrel, per lb				2⅝				
" " ½ bbls. "				2¾				
" " kegs "				2⅞				
" " 3 gal. pails, each				1 30				
" " 2 gal. " "				1 00				
Honey				40				
" 25-lb. pails		90		1 00				
" 38-lb. pails		1 20		1 40				
Molasses—								
New Orleans			26	45	28	35		
Barbadoes		36			28	30		
Porto Rico			38	42	32	34		
Antigua					25	28		
St. Croix					27	28		

CANNED MEATS

Comp. corn beef, 1-lb. cans		$1 50	$1 50	$1 60	$1 50	$1 60		
" " 2-lb. cans		2 65	2 65	2 75	2 50	2 75		
" " 4-lb. cans			5 25	5 50				
" " 6-lb. cans		8 25		8 25	8 75	9 25		
" " 14-lb. cans		18 00	18 50	19 50	20 00	21 00		
Minced callops, 2-lb. can		2 60		2 60	2 50	2 80		
Lunch tongue, 1-lb. can		3 30	2 90	3 25	2 80	3 00		
" 2-lb. can		6 70	6 75	7 00	5 80	6 00		
English brawn, 2-lb. can		2 40	2 50	2 80	2 75	2 80		
Camp sausage, 1-lb. can				2 50	2 50			
" " 2-lb. can				4 00	4 00			
Soups, assorted, 1-lb. can				1 50	1 40	1 50		
" " 2-lb. can				2 20	2 25	2 30		
Soups and Boull, 2-lb. can				1 80	1 75	1 80		
" " 6-lb. can				4 50	4 25	4 50		
Sliced smoked beef, ½'s		1 70	1 65	1 70		2 00		
" " " 1's		2 75	2 80	2 95		3 25		

CANDIED PEELS

Lemon, per lb			11	12		13		
Orange, "			12	13		14		
Citron, "			15½	17		16		

FRUITS

Foreign—								
Currants, Provincials, bbl.			4½			4½	5	
" " ½-bbls.			4½			6	7	
" Filiatras, bbls			4¼			5¾	6¼	
" " ½-bbls.			4⅜			5	6	
" " cases			4½	5	5½	5½	7	
" " ½-cases			4¾	5	5½	5½	6	
" Patras, bbls						6	7	
" " ½-bbls						6	7	
" " cases				5½	6	7	7¼	
" " ½-cases			5½	5½	6	5¾	6	
Vostizzas, cases		5½	6½	6	7	7	8	
Dates, boxes		5¼	6	7	7½	6	6½	
Figs, 10-lb. boxes, per lb				12½	14	14	16	
" 20 & 28-lb. boxes, per lb				14	18			
" Mats, per lb., old				3¾	4			
" Naturals, per lb					5½			
" 1-lb. glove boxes					13			
Prunes, California, 40's					10	10	12	
" " 50's						8½	9	
" " 60's			8		7½	8	8½	
" " 70's			7½		7	7½	8	
" " 80's			7		6½	7	7½	
" " 90's			6	6	6¼	6½	7	
" Bosnia, B								
" " C								
" " D								
" " U								
Raisins, Valencia, off stalk			4			5	6	
" Fine off stalk		4¼	4½	5¾	6	5	5¼	
" Selected		5	5⅜	6¼	6½			
" Layers			5¾		7½	7¼	7½	
" Sultanas				10	15	10	12	
" California, 3-crown			6¾			7	7¾	
" " 4-crown			7¾			8	8¼	
Domestic—Apples, dried		6	6½	5	5½	5½	6	
" " evaporated		9	9½	8	9	9½	10	
Cal. Evaporated Fruits—								
Peaches, in 50-lb. bags				9	10			

PROVISIONS

Dry Salted Meats—								
Long clear bacon				7½	8			
Smoked meats—								
Breakfast bacon		11½	12½	11	11½			
Rolls			9		8½	9	10	
Hams		12	13½	11½	12	11	13	
Shoulder hams			10	8	8½	8	8	
Backs					11			
All meats out of pickle 1c. less.								
Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 50	15 00	14 00	15 00		
" short cut			16 00	16 50	15 00	15 50		
Clear shoulder mess				12 50	14 00	14 50		
Plate beef				11 50	13 50	14 50		
Lard, tierces, per lb		6½		6½	6½	6¾		
Tubs	6¾	7	6¾	7	7	7½		
Pails	7	7¼	7	7¼	7¼	7½		
Shortening, in 60-lb. tubs			7½	7¾		7¼		

Our Goods are Refined in

Crystal Spring Water . . .

and are unequalled for PURITY and WHITENESS.

WE INVITE COMPARISON

The Brantford Starch Co., Limited

BRANTFORD, ONT.

COFFEE

Green—	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Mocha	.....	24	23	28	25	30	.....	.....
Old Government Java	.....	27	22	30	25	30	.... .	.....
Rio	.....	10	7½	12	12	13	.....	.....
Santos	.....	.....	8	12	.....	.....	.....	.....
Plantation Ceylon	.....	29	26	30	29	31	.....	.....
Porto Rico	.....	.....	22	25	24	28	.....	.....
Gautemala	.....	.....	22	25	24	26	.....	.....
Jamaica	.....	18	15	20	18	22	.....	.....
Maracaibo	.....	13	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	... ..	.....
Valencia shelled almonds	28	30	28	30	.....	.....	.....	.....
Tarragona almonds	12	15	12	14	11	12	.....	.....
Peanuts (roasted)	6½	9½	9	10	9	10	.....	.....
" (green)	5½	8	7	9	.....	.....	.....	.....
Cocoanuts, per sack	.....	3 00	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	.....	12	12	13	12	13	.....	....
Marbot walnuts	.....	.....	.....	.....	9	10	.....	.....
Bordeaux walnuts	.....	.....	.....	.....	9	10	.....	.....
Sicily filberts	.....	7¾	8½	9	8	10	.....	.....
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	.....	.....
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	.....
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅝	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	4	4¾	5	6	.....	.....
Tapioca	3¾	4½	4¾	5	5	6	.....	.....
Macaroni, dom'ic, per lb., bulk	.....	.....	.....	7½	.....	.....	... ..	.....
" imp'd, 1-lb. pkg., French	.....	.....	9	10	.....	.....	.... .	.....
" " " Italian	.....	.....	11	12½	.....	.....	.....	. . .

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00	....	.....
Sal soda, per bbl	70	75	70	80	85	90	. ....	.....
Sal Soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....
Granulated Sal Soda, per lb	.....	.....	.....	1	.....	.....	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	15	12	14	14	15	.....	.....
" in 5-lb. cans	14	17	14	15	15	18	.....	.....
" whole	11	12	11	13	11	13	.....	.....
Pepper, white, ground, in kegs, pails, boxes	20	23	18	24	22	26	.....	.....
" " 5-lb. cans	20	23	20	26	20	22	.....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	19	26	18	25	20	25	.....	.....
Cloves, whole	12	30	14	35	18	30	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	20	40	20	40	16	20	.....	.....
Cream tartar, French	.....	25	24	25	20	22	.....	.....
" " best	.....	28	25	30	25	30	.....	.....
Allspice	13	17	13	16	16	18	.....	.....

PETROLEUM

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	15½	16	16¾	.... .	.....
Sarnia water white	12	13	.....	16½	17	17¾	.....	.... .
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	18	18	19¾	.....	.....
Pratt's Astral	18	19	.....	19	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	12½	60	12	50	11	40	.....	.....
Caddies Paking, Kaisow	17	40	15	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	15	45	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	43	35	43	34	40	.....	...
Pekoes	20	30	20	30	20	30	....	.....
Pekoe Souchong	17½	40	17	35	17	35	.....	.....
China Greens—								
Gunpowder-Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Pingsueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	... ..	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	... ..	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good Medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	18	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, No. 1, 2-hoop	.....	.....	.....	.....	1 55	.....	1 55	.....
" 3-hoop	.....	.....	.....	.....	1 70	.....	1 70	.....
" half grained	.....	.....	.....	.....	1 40	.....	1 40	.....
" quarter, jam	.....	.....	.....	90	1 08	90	1 08	.....
" candy, and covers	.....	.....	1 25	2 65	2 15	2 65	.....	.....
Tubs, No. 0	.....	.....	.....	.....	8 50	.....	8 50	.....
" " 1	.....	.....	.....	.....	7 00	.....	7 00	.....
" " 2	.....	.....	.....	.....	6 00	.....	6 00	.....
" " 3	.....	.....	.....	.....	5 00	.....	5 00	.....

You can't be deceived,

about **YARDLEY'S TRANSPARENT SOAP,** if you take the precaution to look for the letter "Y".

Each tablet is, by a patent process, branded indelibly all the way through with letter "Y" and it is impossible to obliterate it during use. Pass this information on to your customers.

It is THE PUREST AND BEST IT IS POSSIBLE TO MAKE. "Y"

YARDLEY & CO'S Agents. **GREIG MAN'F'G CO.,** Montreal. Here's your safeguard



Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO. Limited

NOW IN STORE:

Selected Layer, Fine O. S. } **Valencias.**

F. Filiatra, Patras, Vostizza } **Currants.**

Eleme, Comadra } **Figs.**

SPANISH ONIONS.

WARREN BROS. & CO.
TORONTO.

THE MANITOBA
Produce & Commission Co. Limited

WINNIPEG, MANITOBA.

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Fruits, Cured Meats

PICKLED, DRY AND SMOKED FISH

Consignments and Correspondence Solicited.

BRANCHES AT: Vancouver, Victoria, Nelson, Rossland, B.C.

Cocoanuts
by the Carload.

Did it ever strike you to sell your lady customers the pure cocoanuts? They will grate it themselves. There is a good pound of meat in every cocoanut. You can sell it at half the price of prepared cocoanut. Try one sack as a sample.

OUR REGISTERED BRANDS OF CIGARS:
"18 K" and "PALATIALS" are sellers.

They give you a good profit and your customers good value. ASK FOR PRICES.

The Macpherson Fruit Co., LIMITED, WINNIPEG, MAN.

DON'T MAKE NOVEMBER CHEESE.

THE following is a copy of a circular which the Montreal Butter and Cheese Association have decided to send to the cheese manufacturers throughout Canada advising the discontinuance of the manufacture of cheese at the end of October :

In previous years, the Montreal Butter and Cheese Association have issued circulars to the dairymen of Canada strongly advising them, in their own interests, as well as of the cheese trade generally, to discontinue the manufacture of fodder cheese, knowing that the manufacture of this cheese tended to lower in a serious manner the price, as well as the high standard, of the Canadian product in the British markets. The result of factorymen following the advice then given has unquestionably proved beneficial, and resulted in factorymen obtaining better prices for their fall make.

The association again desire to call the attention of the Canadian cheese manufacturers to the desirability of discontinuing the manufacture of cheese at the end of October. Should any large quantity of November and December cheese be made it would react in an equally unfavorable manner on the market, as that produced by the manufacturers of April or fodder cheese. The members of the association believe that it is strongly to the interest of the producers to only make cheese during these months most suitable to the production of the highest grade, and have no doubt that the net returns will be larger, and the character of our goods stand higher, if the advice of the association is followed in this matter, and are confident that the factorymen will thereby obtain much higher prices for their product next season if this recommendation is adopted.

The association notes with pleasure the large increase in the exports of butter, the result of improvement in quality and means of transportation, and would urge our factorymen wherever practicable to make creamery butter during November, and the balance of the season, packing it into boxes, which is now the favorite package for export, or in tubs if intended for local use. There is also a fair demand for 70-lb. tubs for export.

FUNCTION OF THE "AD."

The true function of an advertisement is not to attract attention, although it should do that. It is not to display the writer's ready knowledge of English, though it should be bright, interesting and well written. The true function of an ad. is to sell goods, and to this end it must be sensible and sincere.

Many who can put arguments intelligently and forcibly to customers in talking with them, are all at sea when it comes to writing an advertisement. A desire to be funny throws him out of his course, and he makes statements at utter variance with each other.

The following advice from The Mississippi Valley Lumberman is just as applicable to any other line of business as to lumber :

"It is not difficult to make an ad. attract attention—a catchy cut will do that. The thing about an ad. which takes thought and study is that subtle quality which convinces men that they are buying lumber at the wrong place, unless they are buying it from the advertiser. This is the thought you should have in mind when you write an ad. * * * The kind of ad. which convinces people is straightforward, strong, nervy, pithy, pointed argument, driven home with sledgehammer blows. There is an everlasting difference between the ad. with life and strength in it, and the ad. which merely attracts attention. The one has snap and vigor, is forceful and logical. The other has a few fancy phrases, which catch the eye for a moment, cause a smile, perhaps, and are forgotten."

TO PRESERVE LAMP CHIMNEYS.

To prevent lamp chimneys from cracking, the following plan is recommended by a contemporary : "Place the lamp chimney in a pot filled with cold water and add a little cooking salt ; allow it to boil well, then cool slowly. Chimneys become very durable by this process, which may be extended to crockery, stoneware, porcelain, china, etc. The process is simply one of annealing, and the slower the process, especially of cooling, the more effectual will be the work. If the glass chimney of a lamp be cut with a diamond on the convex side it will never crack, as the incision affords room for the expansion afforded by the heat."

TESTED HIS PROFANITY.

He was a most obliging grocer in the suburbs—always ready with a bright smile, always eager to confer favors on his customers. He would smile, wash his hands in invisible water, and say : "And what's for you, madam ?" in such a tone as evoked the envy of all rivals.

In came a little, lisping girl, carrying a huge ex-corned-beef tin. The grocer smiled as ever ; he was too broad-minded to make distinctions for age.

"And what's for you, dear ?" he asked.

"Pleathe, thir, a pound of tweacle, pleathe."

"Certainly, dear."

Then he weighed the tin. It was a work of difficulty, for it was cumbrous of shape and awkward to weigh. The grocer's temper was tried, in spite of his normal equanimity, and somewhat hastily he filled the tin with syrup.

"Now," he said, "there's a good pound —over-weight, dear. Where's the threepence ?"

"Pleathe, sir, it's in the tin !"

The Farmers' Cooperative Packing Co., of Brantford, Ont., Limited, has been incorporated.

TRADE CHAT.

SMITH & JEFFRIES, grocers, Thomas Craig, general merchant, and C. E. Dauphin, fruit dealer, etc., were among the merchants whose places of business were destroyed by fire last week in Ridgetown, Ont.

The Perth Creamery Co., who are starting a creamery near Perth, Ont., expect to be ready for butter-making next week.

George Powis, cigar dealer, Vancouver, B.C., has fitted up a handsome new cigar store on Cordova street, Vancouver, B.C.

Ten tons of turkeys were shipped from London, Ont., last week to meet the thanksgiving demand for that bird in Vancouver.

The activity of railway construction is making business at Fort Frances, Ont., excellent. A busy winter trade is looked for.

FARMERS IN BRITISH COLUMBIA.

The increasing importance of the agricultural interests of this country and especially of the lower mainland and Fraser valley have frequently been referred to, but it is not very often that it is noticed how valuable a factor they are becoming in the circulation of money in the Province. It goes without saying that every farmer spends his money within the Province where he lives. Consequently, should there be much money spent by farmers the addition to local cash circulation would be at once noticeable. This year the farmers and ranchers not only of the Fraser valley and lower mainland, but on the island and in the upper country valleys, are receiving more dollars than ever before. Cattle are higher than the highest record of other years. There has been a wonderful increase in dairy produce ; and in fruit and vegetables the Province is now practically supplying the large and increasing home consumption with home products. The oats, wheat and hay, of which large crops are grown, are commanding good cash prices. As a gentleman who has just returned from the country remarked at the board of trade on Tuesday evening : "The farmers are revelling in dollars this year. They have Klondike at home."—Province, Vancouver.

PERSONAL MENTION.

Mr. J. F. Eby, of The Eby, Blain Co., Limited, Toronto, is in Montreal.

Mr. T. O. Leonard, of Detroit, representing Kingsford's Oswego starch, was in Toronto on Tuesday on his usual business tour.

Mr. J. P. Magill, who is representing The Mecredy Manufacturing Syndicate, Limited, of Stratford, Ont., called on THE CANADIAN GROCER in Montreal last week. Mr. Magill is calling on the wholesale trade in regard to "Ovo," the prepared egg food.





EDDY'S

House, Horse, Scrub AND Stove

BRUSHES

are distinguished for their **LASTING** qualities—due to the manner of their construction and the excellent quality of the materials used in their manufacture.

They are, without doubt, the **very BEST** on the market. . . . .

DEALERS! Are you fully stocked with Brushes of our make? if not, write for samples and prices to

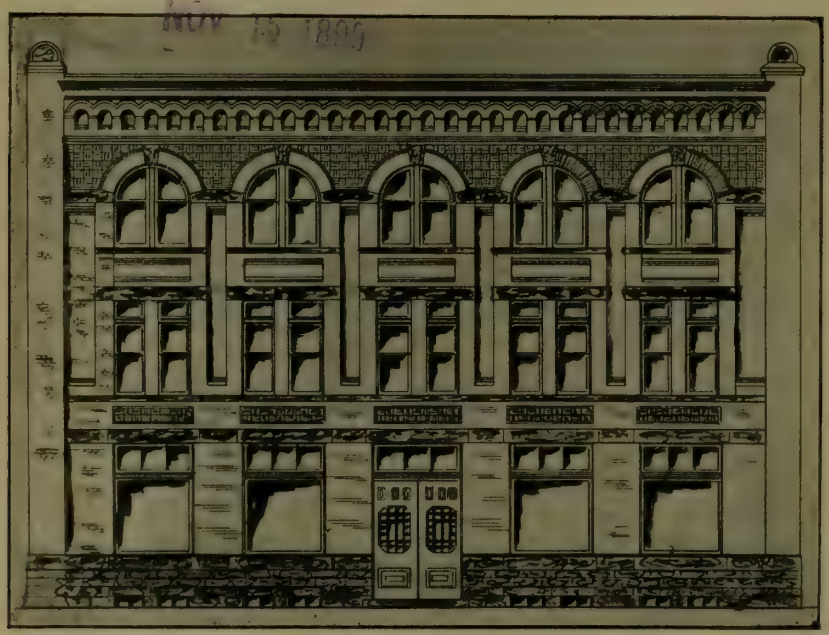
The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Quebec,	**Hamilton,**	**Kingston,**	**London,**	**St. John, N.B.**
Halifax,	**Winnipeg,**	**Victoria,**	**Vancouver,**	**St. John's, Nfld.**

A WINNIPEG WAREHOUSE.

THE illustration shown herewith is the new warehouse of E. Nicholson, commission merchant and manufacturers' agent, Winnipeg. This handsome structure, now in course of construction, forms one of the many fine buildings which are being erected in Winnipeg this year. The new warehouse is located on Bannatyne street east. The site is a particularly valuable one for a warehouse of this nature, owing to the excellent shipping facilities here obtained. The transfer track, which connects with all the railway lines reaching the city, runs past the rear door of the building, affording convenient facilities for unloading or loading direct from cars, to or from the warehouse. Facilities for unloading or loading two cars at the same time will be arranged for at the new warehouse. In a business like Mr. Nicholson's, where considerable quantities of heavy commodities are handled, such excellent shipping facilities will prove a matter of great value and convenience.



Nicholson's Warehouse, Winnipeg.

The size of the building is 66 feet frontage by 72 feet deep, height three storeys and basement, giving in all four large floors. The material used is stone and brick, and the building will be substantial and modern, containing electric hoist and all up-to-date conveniences.

Mr. Nicholson, who will occupy this building about November 15, is quite an old-timer in Winnipeg, and he has long been known among the merchants of the city as an enterprising and pushing business men. His long experience here has furthermore been connected entirely with the same business, and he may be said to have grown up with the commission trade of the city. He came here in 1882, accepting a position with Henderson & Bull, commission merchants. When this firm was dissolved, the business being continued by W. F. Henderson & Co., Mr. Nicholson remained with the new firm. On the death of Mr. Henderson, in 1896, he succeeded to the entire business, since which date he has carried it on with energy and marked success. His attention is given mainly to grocery lines, including dried fruits, canned goods, cured and canned meats, cereal products, etc. He also represents The Canada Jute Co., manufacturers of bags of all kinds. The fine new warehouse which he will shortly occupy will enable him to handle this growing trade to better advantage than ever before.

GROCERS IN BRIDGEWATER, N. S.

Bridgewater, N. S., is rapidly rebuilding since the fire, which took place the early part of this year, burning the whole business section. The main street, running along the river, will only be built on the upper side. This will give the town a much cleaner appearance to one coming in by the train. Before, the first sight one met was the backs of the stores and buildings, Bridgewater being a pretty town on the banks of the La Have river.

Mr. J. W. Hebb has got into his new fine large grocery store, which contains a complete stock of high-class goods. The goods are well displayed and give the store a pretty effect.

Freeman Bros'. new grocery store will be completed very shortly. It will be a fine large one and suitable for the growing business. The ceiling is of panelled wood.

THE RETIRING MERCHANT.

THIS is a thoroughly brazen age, all classes of society seemingly craving for notoriety and a chance to thrust their personal history and portrait upon the public, through the medium of the newspaper or the magazine. Some simple souls, remarks New York Merchants' Review, despairing of a better opportunity, are content to get their share of fame (?) as the subjects of experiments with patent medicines, but is the vanity of these beneficiaries of the miraculous cures of the quack doctors less ridiculous than the love of notoriety of society queens and would-be queens? Some of the latter seemingly never tire of seeing their features reproduced in so-called "galaxies of beauty," the beauty being often extremely difficult to discover, but second and third-rate politicians are fully as vain as the favorites of society, and have much less excuse.

There is one class of people, however, and not a small one either, which persists in shrinking from public notice as much as possible, notwithstanding that publicity to them spells "dollars." We refer, of course, to the modest retail grocers and country storekeepers, who almost blush at the sight of their own names in the newspapers, and who would pretty near have a fit if their portraits appeared in the same place.

"This is magnificent, but it is not war." Modesty of that sort is a real detriment to the business man, and the sooner he shakes himself loose from it, the better for his chances of making money.

We would recommend every ambitious retailer to procure two sets of cuts or illustrations—one set showing his own portrait and the other set showing a view of his place of business. The local papers should each be furnished with a brace of these cuts, and on every occasion when they could be used with advantage the dealer should give a strong hint to that effect to the local journals.

Occasions when a personal "notice" is proper are continually occurring, and if to the letter-press the portrait be appended, the advertisement will be made much more effective.

Put thy modesty by, oh dealer; divest thyself of the habit of seclusion, and step forth into the full glare of publicity. It's a good cause—the future of thy business—and the rewards will well repay thy early blushes.

THE ONE-PRICE WAY.

The records of the two-pricers and hundred-percenters are written on the tombstones of thousands of mercantile graves—a fatal error. This is a new age—a new era of retailing. The buying public is educated up to the one-price basis. They like it. It's a success.—Prosperity.



The Canadian Contingent



now about to depart for South Africa is including in its stores some thousands of pounds of

Ceylon and Indian TEAS

This is because these Teas are found to be purer, cleaner, more healthful and invigorating than those grown in any other country.



It pays the grocer to handle goods such as these.

They advertise themselves.

One sale makes another, and that makes a new customer.



BAIRD TIME STAMPS.

The Baird Chronograph is recommended to your use as an absolutely reliable time stamp.



Ball Bearing, Automatic Ribbon, Portable, Quick in operation, and always in Working Order. It is the best machine on the market for keeping track of the time of receipt of mail and telegrams, filling of orders, etc. By means of a simple attachment the machine can be used in the factory or work-room for timing employees, and job tickets.

In use by Reid, Murdock & Co., the leading Wholesale Grocery House of Chicago, and representative business houses everywhere. For illustrated circular, price list and further information, address,

BAIRD-CHANDLER MFG. CO.
118 South Clinton St. Chicago, Ill.

Tea-Blending
— AS —
A Fine Art.

"It pays to have your own blends of teas."

A book of 104 pages, bearing the above title, has been issued by JOSEPH M. WALSH, America's greatest tea expert. All about tea, its history and mystery. Contains formulas for over **60 different blends**, and full information on how to test, buy, and sell teas of all varieties and grades. Sent to any address, postpaid, on receipt of price, **$1.00**.

S. W. CARSON,
45 Hillside Ave., VICTORIA, B.C.
Agent for Canada.

Most Excellent Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.

CANADIAN PRODUCTS WANTED.

THE following are among the inquiries relating to the Canadian trade lately received at the High Commissioner's London office :

An important firm of salesmen and Government contractors ask for the names of reliable shippers of timothy and mixture hay for delivery over the next three to six months.

Inquiry has come to hand from a Swansea house who desire to import cheese and butter direct. They point out incidentally the desirability of cheese being marked with correct date of make.

A Bradford firm are wanting to import direct from Canada cattle hides and other animal products, and request to be placed in communication with suitable firms.

White birch caps for mucilage bottles and brush handles for same, with rattle-shellac finish, are required in considerable quantities by a firm in London, who wish to correspond with a Canadian house manufacturing turnery which can supply demand promptly.

An inquiry has been received from Ireland for the names of a few shippers of Canadian barley.

The Antwerp agent of the Canadian Government has been requested by a Belgian house to furnish the names of some exporters of eggs from the Dominion.

THE CANADIAN GROCER will be pleased to forward to destination information that any of its readers can supply regarding the above.

Inquiry has again been received from Ireland for the names of a few good shippers of barley from Canada.

A firm of agents have requested to be placed in communication with a Canadian wall paper manufacturer who may desire to be represented in England.

The names of manufacturers of calcium carbide in Canada are again asked for.

A Midland firm inquire for the names of Canadian exporters of maize oil.

Exporters of doors, sashes, mouldings, etc., have been inquired for.

A BUSINESS DIRECTORY.

John Lovell & Son have just issued their "Classified Business Directory of Montreal for 1899 – 1900." It is complete and is handily arranged, and, containing as it does, much valuable miscellaneous information, it should meet with the approval of business men. The price is $1.50. The directory has met with such success heretofore that the publishers have decided to issue it yearly.

Empire Smoking Tobacco

Ask your wholesaler for a sample caddy of

EMPIRE
at
36 cents.

5, 10 and 15 cent Plugs

Big Plugs
FOR
Little Money

Empire is a fine, cool smoke, and is sure to please. It is the largest, cheapest and best in Canada.

Made by the

EMPIRE TOBACCO CO., Limited

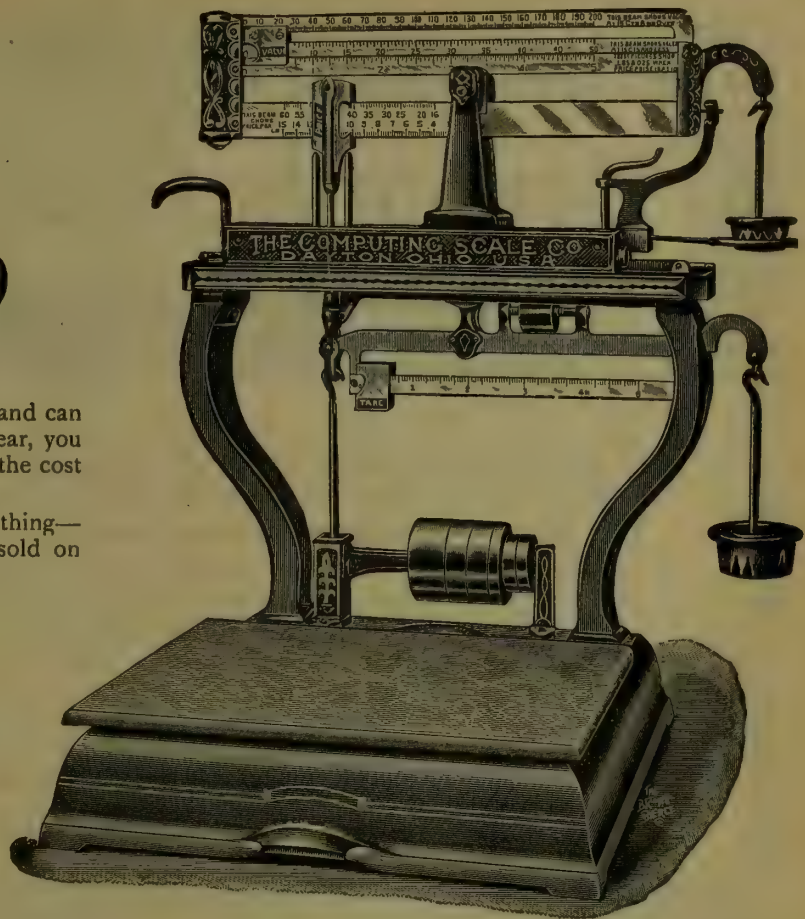
Granby, Que.

What Better Investment was Ever Offered You?

If you have 50 weighings each day, and can save ½ cent on each weighing for one year, you actually save $78.00 or $3.00 more than the cost of our finest scale.

We assert that our scales cost you nothing—they pay for themselves. Our scales are sold on easy monthly payments.

DROP US A POSTAL.



THE COMPUTING SCALE CO.

DAYTON, OHIO., U.S.A.

or MONEY-WEIGHT SCALE CO., 47 State Street, Chicago, Ill.; MONEY-WEIGHT SCALE CO., 142 Chambers St., New York, N.Y., Sole Distributors; James A. Hossack, Dist. Agt., 1662 Notre Dame St., Montreal, Que.; L. A. Davidson, Dist. Agt., 104 King St., W., Toronto, Ont.

Current Market Quotations for Proprietary Articles

Oct. 26, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

	per doz
Sliver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
" 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

OCEAN WAVE BAKING POWDER.

	per doz.
No. 10. 5-ounce Cans, round or square, 4 doz. in case	$0 75
½-l-b. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only, ½ and 1 doz. cases	5 75
5-lb. Cans, round only, ½ and 1 doz. cases	9 00

BLACKING.



P. G. FRENCH BLACKING

	per gross
No. 4, ½ grs. bxs	$4 00
" 6, ½ "	4 50
" 8, ½ "	7 25
" 10, ¼ "	8 25
" 10, Jet Enamel	8 25

CARR & SONS.

	per gross
No. 2—¼ gross boxes	2 70
No. 4—¼ gross boxes	5 75
No. 5—¼ gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " " "	3 60
No. 3 " " " "	4 50

	per doz
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—



	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

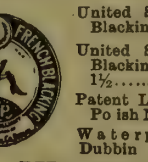
Patent Stove Polish—	Per Gross
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish ¼ gross cases, pressed top tins.	12 00
Alpha Metal Polish No. 2	9 00



Shoe Dressing— in ¼ gross cases.	
French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking—	in ¼ gross cases.
Reliable French Blacking, No. 5	9 00
" " " No. 4	4 50



United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	0 03

BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY

	doz. net
Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti 36 5c. bars	$1 20
" " (in cream pitcher) 36 5c. bars	1 20
" " (in sugar bowl) 36 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00

Benson's Prepared Corn

There is no adulteration in Benson's Prepared Corn—there is no need to adulterate because it has sold entirely on its merits as an absolutely pure Prepared Corn for over forty years. The delicacy of its flavor is almost proverbial.

Comparisons are made with Benson's Prepared Corn as the standard—you hear this everywhere—"It's just as good as Benson's." You know what "just as good" means—an endeavor to sell an inferior article for a lower price. Benson's Prepared Corn is the standard—forty years have proved it so beyond a question.

Edwardsburg Starch Co., Limited

Cardinal, Ont.

Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. piece.	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

BISCUITS.

PEEK, FREAN & CO.

Metropolitan mixed	40 lb. tins 10c.
Florence Wafers	8 lb. tins 36c.
Venice Wafers	8 lb. tins 36c.
Florence Wafers	Small tins $3.70 per doz

CARR & CO., LIMITED.

Frank Magor & Co., Agents,

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.

	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'s.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ½'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, ½'s " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
Royal Cocoa Essence, pkgs., per doz.	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24

Cocoa—	per doz
Concentrated, ½'s, 1 doz. in box	2 40
" ¼'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	
" ½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.		29
" " ½ lbs.		28

CHEESE.



MacLaren's Imperial—	Per Doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.

	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend		0 32
Jersey "		0 29
Rajah "		0 20
Old Government Java	0 28	0 30
Maracaibo	0 18	0 20
West India	0 16	0 18
Rio, choice		0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—



1	oz. Bottle,	per doz.	0 90
2	" "	"	1 50
2½	" "	"	2 00
4	" "	"	3 00
8	" Bottle	"	6 00
4	" Glass Stop'r	"	4 00
8	" "	"	6 00



P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour,	3-lb. pkgs	1 30
"	6-lb. "	2 60
Flexman	3-lb. "	1 30
"	6-lb. "	2 60

GELATINES.

COX'S

4's or quart size	1 10
8's or 2 quart size	2 20

E. T. STURDEE
Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
GUELPH, ONT.

PAILS "suitable for"
BAKING POWDERS
COCOANUTS
CONFECTIONERY
MUSTARDS
SPICES
WASHING COMPOUNDS
All kinds of woodenware kept in stock.

Manufactured by
The Wm. Cane & Sons Mfg. Co., Limited
Newmarket, Ont.
Sole Agents:
BOECKH BROS. & COMPANY
Toronto, Ont.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
118 King St. East, **TORONTO**
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

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Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.
TORONTO AND MONTREAL.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY, DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by
THE EXPRESS ROLLER MILLS
WM. MACK, Proprietor. **CORNWALL, ONT.**

MONSOON
INDO-CEYLON TEA.

DON'T BE FOOLISH

Don't sacrifice your future for prejudice. "Package teas have come to stay." It matters nothing how much *you* may know about tea, the public are so much better served by the package tea than loose, that they are sure to retain their hold and keep gaining. Your profit in bulk is only imaginary anyway; with the packet there is no string, bag, waste in weighing, tea getting stale, flat and unpalatable, when you often lose trade, not only for tea, but other goods as well. Handle the best.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots



P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate, 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06¾
7-lb. wood pails, 6 " " "	0 06¾
14-lb. wood pails, per lb.	0 06¾
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$11 00
per case of 3 doz., net	2 75
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

	per gross.		per gross
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz.	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—C BRAND



Case of 1 lbs. (containing 60 pkgs.), per box, $3.00

Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.

Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00

Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box $4 00

Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-16 lb., and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.



A. P. TIPPET & CO., AGENTS

Maypole Soap, colors per grs. $10.20.
Maypole Soap, black, per grs. $15.30.
Oriole Soap, per gross, $10.20.

Gloriola Soap, per gross	12 00
Straw Hat Polish, per gross	10 20

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per b
No. 1 White or Blue, 4-lb. cartons	0 05¼
No. 2 " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 07½
Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.	





KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers - (12-lb. boxes each crate)	0 08 0 08½
PURE	40-lb. boxes 1-lb. pack 48-lb. " 16 3-lb. boxes	0 07 0 07
OSWEGO CORN STARCH.	For puddings, custards, etc. 40-lb. boxes, 1-lb. packages	0 07½

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles 0 06
STARCH IN BARRELS	Silver Gloss 0 7½
	Pure 0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4½
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05¼
4 lb. canisters, cases 48 lbs	0 5¼
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in case	0 07
Kegs, extra large crystals, 100 lbs	0 06



Brantford Gloss—
1 lb. fancy boxes
cases 36 lbs. 07½

Canadian Electric Starch—
40 packages in case 3 50

Celluloid Starch—
bxs. 45 cartons per case 3 50

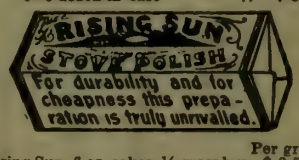
Culinary Starch—Chal Prep. Corn—
1 lb. packgs. boxes 40 lbs 0 04½

No. 1 Pure Prepared Corn—
1-lb. pkgs., boxes 40 lbs. 0 06

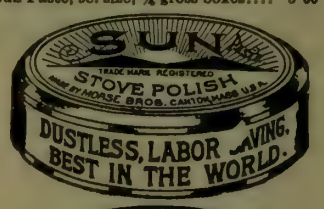
STOVE POLISH.



No. 4—3 dozen in case (net cash) 4 50
6—3 dozen in case " " 7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00





Tiger Stove Polish, ¼ gross boxes, large, per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75



SILVERINE.

Per gross.	$3 85	5 50	6 60
50c. size			
80c. size			
10c. size			
	No. 4	No. 6	No. 8

TEAS.

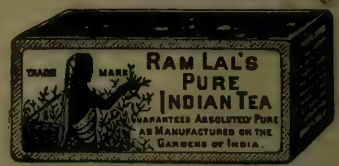


SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each 60 1-lbs.	0 35
" " 60 ¼-lbs. / 30 1-lbs.	0 35
" " 120 ⅛-lbs	0 35



Ceylon Tea, in 1-lb. and ½-lb lead package black or mixed.

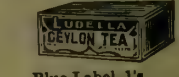
Black Label, 1-lb., retail at 25c.	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c.	0 22
Green Label " 40c.	0 28
Red Label " 50c.	0 35
Orange Label, retail at 60c.	0 43
Gold Label, " 80c.	0 55

Terms, 3 per cent. off 30 days.

BROWN'S BRAND.

(Ceylon in lead packages

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label " 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Smoking—	
Empire, 3's, 4½ and 9's	0 36
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Chewing—	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 41
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44

WOOL SOAP.

SWIFT & CO., CHICAGO.

Wool soap, 100 10-oz. bars to box	$7 75
Wool soap, 100 6-oz. bars to box	4 75

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

Matches—	5-Case Lots.	Single Case.
Telegraph	$3 40	$3 70
Telephone	3 30	3 60
Tiger	3 20	3 40
Telephone (½-gross)	3 50	3 70
Empire, (slide box)	2 25	2 35
Safety, Capital	2 75	2 85
Parlor, Eagle, 200 s	1 30	1 40
" " 100's	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 45
" Improved Globe	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35
F.o.b. Toronto.	
Matches, Kodak, per case (10 gross in case)	88

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SPECIAL AGENTS 14 lb. Boxes.

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GRAIN AND ROOT BASKETS,
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ESTABLISHED 1725.

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IS THE BEST.

ASK FOR

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GRIMBLE'S VINEGAR

English Malt

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

THE ROUND REACTING WASHER

A STRICTLY FIRST-CLASS MACHINE, AT A REASONABLE PRICE.

Most Efficient
A Quick Seller

No other machine so easily operated.

Closed in—keeping suds hot and preventing escape of vapor into the room.

We commend these machines to the trade.



Send for Prices and Circulars,

THE DOWSWELL MANUFACTURING CO., LIMITED,
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Is Honest Goods and just the Thing on Which to Make or Extend a Business.

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BAKING POWDER.

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ENGLISH FANCY POTTERY
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in your store that will win for you the affection of your customers, and make each and every one of them a "steady" of yours.

Let that "Something" be



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VOL. XIII. TORONTO AND MONTREAL, NOVEMBER 3, 1899. NO. 44.

PUBLISHED EVERY FRIDAY

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When a salesman talks price to you
Ask him about QUALITY

When he talks quantity . . . .
Ask him about QUALITY

When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
in
Colman's Mustard

Peek, Frean & Co.'s

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Are just the thing
for particular people.

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Montreal, Que.

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BROOMS

"Rose"
"Pansy"
"Thistle"
"Maple Leaf"
"Shamrock"
"Daisy"
"Tulip"
and
"Good Luck"

• • •

Always reliable and as represented.

STANDARD BRANDS

"GEM"
"WIRE"
"SNOW"
"CORKER"
"HEARTH"
"LA BELLE"
"BARBERS'"
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Wood, Bone, Nickel, Silver and Plush Handles.

Large Variety. Low Prices.

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The H. A. Nelson & Sons Co., Limited
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HEINZ

Perfection in Pickles has been attained in Heinz Pickles and Pure Food Products.

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W. C. Macdonald, Actuary.

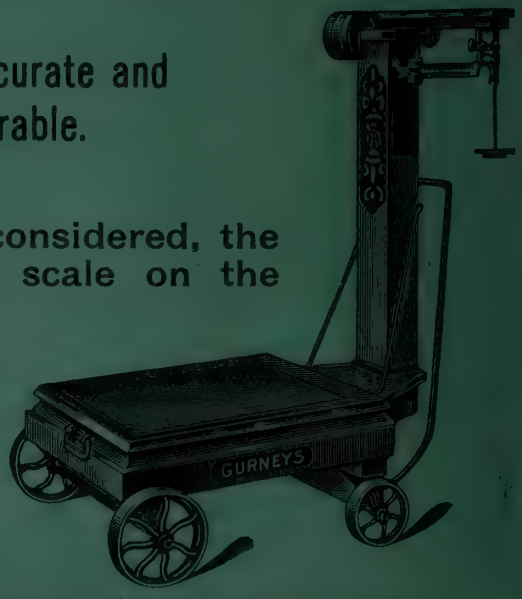
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Accurate and Durable.

Quality considered, the cheapest scale on the market.

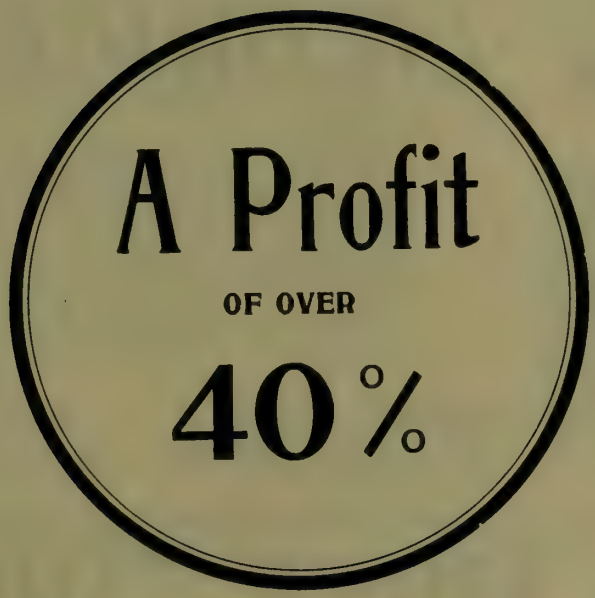


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A Firm which introduces customers to your establishment by widely advertising a preparation of recognized merit, and, at the same time,

Offers



Deserves your cooperation and support.

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MAYPOLE SPECIALTIES

viz., **"MAYPOLE SOAP"** for Home Dyeing.
"ORIOLE SOAP" for the Complexion.
"STRAW HAT POLISH" for renovating Straw Hats, etc.

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LEADING HOUSES SELL THESE GOODS.

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EXTRACTS

FOR THE FALL TRADE?



SEE OUR NO.'S 30, 60 AND 70—FULL 2 OZ. BOTTLES IN ALL SELLING LINES.

WE CLAIM A FIRST PLACE AS TO QUALITY, STRENGTH and STYLE.

ALWAYS BUY SNOW DRIFT EXTRACTS



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We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

Our latest novelties: **Corrugated Y. & S. Stick Licorice**, packed 80 sticks in wood box; **Manhattan Wafers, in Pliable Licorice**, 2½-lb. boxes.

YOUNG & SMYLIE

Established 1845. **BROOKLYN, N.Y.**

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

The First Man!

There are still a few grocers in Canada who are not selling Tillson's Pan-Dried Rolled Oats. There is a town here and there in which there is ***no*** grocer selling "Pan-Dried" to-day, but such cases are rare.

It is exactly one of those "rare" cases that we are after. The first grocer in such a place who sells

Tillson's Pan-Dried Rolled Oats

will have a very large handicap over every other grocer in the town. ***He*** is the man who believes that it is better to be a leader than a follower—***the leader always gets the cream of everything.*** Some one grocer is going to answer this advertisement, and reap all the benefits of being the ***first in the field*** with those clean, rich, nutty-flavored Pan-Dried Rolled Oats. We are going to help him, too, in many other ways—are you going to be "the first man?"

The Tillson Co'y, Limited, Tilsonburg, Ont.

They All Come Back!

If proof were needed that my "Pebble" 5c. cigar was the best 5c. cigar that can possibly be made and sold for that price; if proof were needed, I say, then I could produce such proof quick as a wink, because I have a big pile of letters here from grocers for other brands that I make and can sell for a trifle less than what I get for my "Pebble." Without exception, every one of these grocers all came back eventually to the "Pebble"—**thousands of them.**

I certainly advise the "Pebble" for a 5c. line, but I am going to fill orders, of course, promptly on all the other lines that I make. The fact remains though, that "they all come back" for the "Pebble." Let me send you samples and prices.

J. Bruce Payne, Mfr.,
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Greig's Crown Flavors

GREIG MFG. CO'Y, Montreal.

We Are Not Experimenting.

We have a thorough knowledge of the art of making

VINEGAR

and we do...

MAKE,
AGE,
AND
SEND OUT

the Finest Flavored Vinegar in Canada.

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Wilson, Lytle, Badgerow Co.

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MADE IN CANADA.

MEETS THE CALL OF YOUR BEST CUSTOMER

It pays to cultivate the good trade of any community. It can be done by keeping good goods only. And customers judge a store in large measure by the quality of such articles as pickles and relishes.

Make sure that your stocks are always well assorted with "Sterling" brand pickles and there will be no disappointment.

—These are made from best —selected Canadian vegeta- —bles; skilled help puts them —up; the outcome of Canada's —largest and best appointed --pickle factory.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.

If you want to please
your customers sell them

CEYLON AND INDIAN

MACHINE-MADE

TEAS

They are PURE,
CLEANLY,
HEALTHY,
TASTY,
INVIGORATING,
and in all ways the best Teas in extistence.

Put Yourself On the Other Side

of the counter where that woman is standing, and try to see yourself as **she** sees you when you urge her to accept a substitute for something that she wants and that you do not happen to have on hand—something "just as good."

That woman is not a fool—when she asked you for

Jonas' Flavoring Extracts

she knew **exactly what she wanted.** It's ten to one that next time she'll buy of the grocer who gives her just what she asks for. **It's your mistake when you substitute.**

She knows that weak, adulterated Extracts are the most expensive Extracts that she can buy—her time alone is worth saving, to say nothing of the loss of a baking. Absolutely pure Extracts of great strength and of a rich, delicate flavor are the most economical Flavoring Extracts for you to sell or for her to buy. Thirty years of practical experience in the manufacture of Flavoring Extracts prove Jonas' Extracts **best by every test.** "Put yourself on the other side of the counter," please; when you try to substitute.

Henri Jonas & Co., M'f'rs., Montreal.

FIGS—All kinds and sizes.

VALENCIA RAISINS—
Best brands selected and fine off-stalk.

CURRANTS—Paradise and Haycastle.

PEELS—Crosse & Blackwell's, and York.

NUTS—New arrivals in store.

BUY NOW—Prices steadily advancing. We are the largest dealers in Mediterranean Fruits in Western Ontario. Why? The quality and price is the magnet.

W. H. GILLARD & CO., Wholesale Grocers, Tea and Coffee Importers, **Hamilton, Canada**

The **Get Up** sells Goods. The **Quality** brings repeat orders.

This is especially true of

SOAPS AND PERFUMES.

A TRIAL OF **Yardley & Co.'s** LINES WILL PROVE THIS.

Yardley & Co.,
MAKERS,
LONDON and PARIS.

Ask the **GREIG M'F'G CO'Y, Montreal**
For our Illustrated Price List.



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ASK YOUR WHOLESALE GROCER FOR IT.

Batty & Co.



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INDIAN CURRIES AND CHUTNIES.

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PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

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PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, NOVEMBER 3, 1899. NO. 44

AN INTERNATIONAL TRADE CONGRESS.

CANADIAN DELEGATES AT PHILADELPHIA—A VIGOROUS SPEECH BY MR. JAMES D. ALLAN—RECIPROCITY IN COASTING TRADE AND NATURAL PRODUCTS ENDORSED.

Reported for THE CANADIAN GROCER.

THE International Commercial Congress, which met at Philadelphia last month, opening on the 10th, was a very important affair. It was summoned to discuss matters affecting the world's trade: practical subjects that interest all the principal civilized nations, and none of them more than Canada. What subjects, for example, have a more direct concern for Canada than these: Reciprocity and Export Trade, International Arbitration from a Commercial Standpoint, Railways and Exports, International Canals, Future of the British West Indies, United States Trade with Australia, etc.? Representatives from all countries were there. Australasia was represented by three of the agents-general from London: Hon. W. P. Reeves, of New Zealand; Sir Andrew Clarke, of Victoria; Sir Horace Tozer, of Queensland, and other prominent gentlemen, 20 in all.

Although Canada was not officially mentioned in the programme, the Dominion was not unrepresented by able men. Among the Canadian delegates sent by boards of trade were: George Mitchell, E. de Wolfe and M. Dwyer, Halifax; James Paton, R. B. Norton, Charlottetown; A. Desjardins, Joseph Haynes, C. F. Smith, J. K. Ward, John Macfarlane, and Henry Miles, Montreal; James D. Allan, W. F. Cockshutt, S. F. Wilson, Edgar A. Wills and George Anderson, Toronto; G. D. Brymner, Vancouver; J. F. Hume, Victoria; D. W. Bole, Winnipeg; Hon. R. R. Dobell, J. F. Langlois, M. Joseph and B. Rattray, Quebec; J. H. Preston, Brantford; John McLaren, J. M. Gill and R. A. McLelland, Brockville; E. J. B. Pense, Francis King, John Gaskin and Allan Chadwick, Kingston; John Pringle and J. A. Relles, London; J. E. Hening, Napanee; W. J. Ferguson, Wm. Preston, E. K. Barnsdale, W. S. Thornton and George McLagan, Stratford, and others. Hon. R. R. Dobell was present not as a member of the Dominion Government, but simply as a delegate from the Quebec Board of Trade. While the aim of the Congress was to discuss the prospective growth of trade between the United States and such countries as Australia, South America, China, the West Indies, etc., the obvious wisdom of cultivating closer commercial relations with Canada was not considered. And this somewhat extraordinary omission, seeing that statistics laid before the Congress showed Canada to be the third best customer of the United States, was remarked upon by one of the delegates from another country. As no place in the programme was assigned to them, the Canadian delegates held a short informal meeting of their own, and passed a resolution favoring the revival of the Dominion Board of Trade, in order that some body might be in existence in Canada to take advantage of such opportunities as this to increase Canada's trade and emphasize her commercial position.

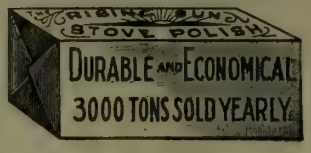
The commercial Museum in connection with the Congress and Exhibition was a great building of five storeys filled with exhibits and arranged so as to give the commercial men present information as to the chief products for international exchange. The members of this exchange or mart pay an annual fee which entitles them to all the reports issued in connection with it. It enables them, as a combination of individuals, to get information regarding openings for foreign trade, etc, which, as single individuals, would cost them too much. Prof. Wilson, formerly of Yale, the director, is a man of many energies and accomplishments. The Canadian delegates, notwithstanding that the Dominion had no distinct place in the Congress, did well. They were able to show, mainly through the speeches made by two of their number, that Canada has a place in international commerce, and is a country of many resources and excellent prospects.

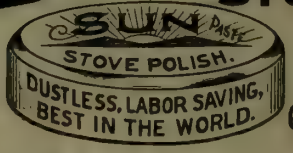
MR. JAMES D. ALLAN ON INTERNATIONAL TRADE.

It happened that on Saturday, October 14, the subject of transportation as it influences trade, especially between two contiguous countries like Canada and the United States, was discussed, and, on Monday, October 16, some further debate took place upon it. Director Wilson, therefore, called upon a Canadian delegate, Mr. James D. Allan, Toronto, to make some remarks, and the vigorous and earnest eloquence of that gentleman's speech as it is found in the official record, must have greatly impressed the listeners, for it brought forward promin-

RISING SUN STOVE POLISH and SUN PASTE STOVE POLISH

IN CAKES
WELL KNOWN AND RELIABLE.





IN TINS
GUARANTEED TO THE TRADE

The Rising Sun Stove Polish—and—The Sun Paste Stove Polish

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

ently the direct interest the Western States have in our water routes, and also most happily alluded to some of Canada's rich resources.

Mr. Allan began by a reference to the lake and river route for freight. "These waterways," he said, "are largely—almost entirely, I may say—within Canadian territory. Obstructions do exist, but these have been overcome by the enormous expenditure of money by the Canadian Government * * * and, if you will trace these waterways through the interior of the country, you will see that the western part of the United States is just as much interested as Canada can be in the perfecting of the system of cheap communication. * * * We in Canada have adopted a very liberal principle, partly of our own free will and partly as a result of the treaty meeting in 1871 with the United States Government, by which we have given the free use of our canals to the Americans." The speaker then proceeded to point out the significance of the Parry Sound Railway, and its effect opon the carriage of western grain to the seaboard; the enormous development of lake tonnage, exceeding the wildest dreams of men who considered the subject years ago; the opening up of the western agricultural lands, and especially the vast Canadian wheat land containing 1,600,000 square miles of magnificent agricultual soil; and showed that the products of the region must get to the seaboard, and that it behooved them, as shrewd commercial men, to look to the future, for the resultant trade was the heritage of both countries, for the people of Canada were their brothers and cousins, part of the same stock. (Loud applause.) Tnrning again to the question of international traffic, Mr. Allan, with much courtesy, but with admirable point and force, alluded to the one-sided coasting laws of the United States and to their refusal of the use of the New York canals to Canadian vessels. His concluding words have the right ring, and are quoted entire:

You all ask what we are doing. We are only asking to take a part in liberality with you in trade matters, and in that matter we appeal to your good sense. Our mineral discoveries and developments up there read almost like a fairy tale. We have the greatest nickel deposits in the world. According to Congressional reports furnished your American Congress, we have one district, lying 200 miles north of Toronto, 300 miles long and 75 miles broad, consisting of 650,000,000 tons of nickle. What possibilities there are in this for manufacturers of the United States and Europe it is not necessary for me to state. You can estimate the vast possibilities of this. You are all business men. We have made rich discoveries in copper, and, with the rise in the price of copper during this last year, it seems to us a very opportune time to have made the discovery. We have opened up corundum mines, which are very wonderful. We invite you to come in and develop them. We have no alien labor law in force; we are willing to make all these things as free as possible. We ask the attention of the world to us as a country to be developed, and we do not fear. You will find in us children of the same parent stock which wrested from King John the rights of Magna Charta and made the Anglo-Saxon race throughout the world synonymous with justice and fair play and of benefit to civilization generally.

Mr. Allan then moved, seconded by Mr. Bole, of Winnipeg, a resolution of reciprocity on equal terms to both countries in respect of navigation in the inland waters and canal systems. The resolution was unanimously carried by a standing vote.

MR. COCKSHUTT'S RESOLUTION.

Another important motion was presented in a resolution by Mr. W. Foster Cockshutt, Toronto, in a resolution which embodied this sentiment: "That the world's commerce would be benefited by the United States extending to other countries the same freedom of trade as those countries extend to the United States." Mr. Cockshutt said it was simply reciprocity, and that if their American friends could pass the resolution the work will not be put back. The motion was endorsed and passed by the commercial delegates present. Mr. Mitchell, of Halifax, presented another motion that a joint commission be appointed to arrange free trade in natural products between Canada and the United States. This, too, passed. Later on, Mr. Reeves, representing New Zealand, delivered a clever and eloquent address, in which he put some kindly, but pointed, criticism of the policy of the United States towards other countries. "We are always glad to see you," he said, "but if you pursue the policy of doing the selling without doing any buying, you will find that the countries on the other side of the ocean can play the same game." (Hear, hear.) "So far this great republic has not thought it worth while to make any special exertion to get our trade, but there is another country on the north of you that has had the far-sightedness to look a little in our direction—(hear, hear)—and I take the opportunity to welcome, on the part of New Zealand, that great country (Canada) on the north that is endeavoring to meet us half way."

The Congress was, therefore, not without its practical results and good influences.

WASHING STORE WINDOWS.

Strange as it may seem, there is a right and wrong way to wash windows; and as this operation is usually dreaded, the following method given by an exchange, will doubtless be appreciated, as it saves time and labor. Choose a dull day, or at least a time when the sun is not shining on the window; for when the sun shines on the window it causes it to be dry streaked, no matter how much it is rubbed. Take a painter's brush and dust them inside and out, washing all the woodwork inside before touching the glass. The latter must be washed simply in warm water diluted with ammonia. Do not use soap. Use a small cloth with a pointed stick to get the dust out of the corners; wipe dry with a soft piece of cotton cloth. Do not use linen, as it makes the glass linty when dry. Polish with tissue paper or old newspaper. You will find this can be done in half the time taken where soap is used, and the result will be brighter windows.

If you are not Satisfied

with your "Coffee Trade" put in a can of **L. S. & B. BLEND.** A grocer tells us it has doubled his trade since introducing it. The quality attracts new customers and enables you therefore to increase sales of Tea, Spices, etc.

LUCAS, STEELE & BRISTOL, - HAMILTON, ONT.

Alexander Turner.
Lloyd T. Mewburn.
A. G Osborne.

JAMES TURNER & CO.

Wholesale Grocers HAMILTON.

Represented in Alberta and British Columbia — SAMUEL VILA, Calgary, Alberta.

Manitoba and Algoma — C. H. ROSS, Winnipeg, "Leland," Fort William, "Kaminstiqua."

Controllers and Wholesale Agents for the celebrated blends of

PACKAGE TEAS Ram Lal's Indian Tea, Golden Age, Mascot.

BULK BLEND Rangnugger.

COFFEES Mecca, Damascus, Cairo, Sirdar, Zacapa.

WHOLESALE AGENTS IN CANADA FOR

Taddy's Renowned Old English Tobaccos.

GRAND MOGUL Ceylon Tea

"IS PURE TEA"

shows the grocer an average profit of over 38% on investment, and over a 100% better satisfaction to consumers than any other tea.

RE COUPONS, 30 letters and 35 new coupons will make a sett until December 31st.

T. B. ESCOTT & CO.
LONDON, ONT.

Agencies:
TORONTO, MONTREAL, WINNIPEG.

FRUITS

ALL BEST BRANDS.

RAISINS CURRANTS
PRUNES DATES
EVAPORATED PEACHES
IN BAGS
FIGS in boxes and tapnets

T. Kinnear & Co., Wholesale Grocers, 49 Front St. East, Toronto.

THE LARGEST ADVERTISERS.

The largest advertisers in the world, says an exchange, are patent medicine men. Some of them invest even as much as 75 per cent. of their yearly revenues in advertising. One of the largest advertisers, whose wares are advertised all over the globe, is Beecham. In his advertising empire the sun never sets. His yearly appropriation for advertising is stated to be £250,000 or $1,250,000. He does not use large space, but large territory. His ad. can be seen in nearly all papers published in English-speaking countries. He is also advertising in Sweden and Norway, Denmark, France and Roumania.

The largest general advertiser in the United States is the Centaur Co. with about $500,000 a year, Sarsaparilla Hood with about the same amount. Dr. Pierce, of Buffalo with about $300,000, Lydia Pinkham about $250,000, Sarsaparilla Ayer with $250,000, Brent Good (Carter's Little Liver Pills) about $200,000, Scott & Bowne with $250,000. There are about 150 advertisers using up a yearly appropriation of $100,000 to $150,000, among them the Sterling Remedy Co., Postum Cereal Co., Frank Stuart (Dyspepsia Tablets), California Fig Syrup, Warner's Safe Remedies, Pyle's Pearline, Cuticura Pond's Extract Co., Sapolio. There are at least 500 advertisers spending from $25,000 to $50,000 a year to secure business from every part of the country. That these concerns are prospering and have become so by advertising, does certainly not show that advertising does not pay.

LIKE SHEEP.

The Dayton Computing Scale Co., Dayton, O., write as follows: "We have noticed and perhaps the public have noticed that certain so-called, "computing" scale concerns have copied our efforts whenever they could, regardless of infringement and encroachment upon our rights. They have borrowed (or simply taken without asking), the form of our scale, making their scales so near the appearance of our own that they have often been palmed off on the public as the genuine. When we painted our scales a maroon color, our ever-ready followers, like chameleons, would change their color; when we changed to an olive green, our chameleon mimics would change to an olive green. It is certainly a compliment unconsciously bestowed and very "sheep-like" in its nature. But someone must invent, some one must lead, and as acknowledged leaders (even by our competitors), we ask for full recognition by the public and users of system scales. We have asked the assistance of the courts to suppress this unfair competition and infringement of trade mark rights, and have recently had an important decision, the United States court enjoining W. B. Hoyt from using our name. We are pressing our trade mark rights in the courts and hope soon to enjoin others from equally flagrant violations of our trade mark rights. If you want a genuine computing scale, one that will do what it is represented it will do, buy a computing scale of The Computing Scale Co., Dayton, Ohio."

FOOD FAIR HYPOCRISY.

Merchants' Review, New York, says: "What sickening hypocrisy has characterized the pure food movement generally! Farmers, dairymen, wholesale grocers, and manufacturers have from time to time, taken an active part in the movement for their own ends solely, but always have claimed to act in the interests of the public, and, worst of all, the retail grocers have been often 'roped in' to endorse proposed legislation for the benefit of other classes, notwithstanding that they, the grocers, always bear the onus. Oh, Pure Food, what atrocious hypocrisy and sickening humbug have been exhibited in thy name!"

Somewhere Between Here and Europe

are large shipments of cheese, including *Roquefort, Edam, Gorgonzola, Gruyere (Swiss),* and *Pine Apple,* which we expect to arrive in a few days.

We also have an exceptionally fine stock of *English Stilton, Canadian Stilton, Canadian Factory Cheese, Canadian Twin Cheese, Neufchatel Cream Cheese, etc.* Particulars and quotations on application.

A. F. MacLAREN & CO., - - TORONTO.

WE HAVE SOMETHING TO OFFER IN . . .

. . . Fruits

THE DAVIDSON & HAY, LIMITED

36 YONGE STREET, TORONTO.

AMONG TORONTO RETAILERS.

The Early-Closing Movement.

The early-closing movement instituted by the Toronto Retail Grocers' Association is progressing satisfactorily. The canvassers are still at work securing the signatures of grocers and butchers to the petition which is to be presented to the city council. The committee who have the matter in hand expect final reports from the canvassers in a week or so, and, from the way signatures have been secured, they are confident that the report will show that many more than the necessary three-fourths of the butchers and grocers have been secured. All merchants of these classes, whether large or small, are being visited, and the array of signatures is a big one.

Dried Fruits In Demand.

Most grocers having an extensive trade with boarding-houses, and many having a good family trade, report that the demand for dried fruits is opening out considerably earlier than is usually the case. It is not easy to state definitely the cause for this, though it may be due, to some extent, to the comparative scarcity and high price of fresh strawberries, raspberries, etc., during the summer. A good demand for figs and prunes is generally noted, and some grocers have had frequent inquiries for Californian dried peaches, etc. The demand for raisins and currants is, of course, always good at this season, but this year the city grocers are selling them more readily than usual.

Is it Worth Having?

There is a grocer on Yonge street who is as noted for his candor as he is for shrewd business ability. A few days ago he was present when a few grocers were discussing the necessity of an early-closing by-law and the difficulty of closing at 7, or even 8 o'clock, when one's competitors do not and will not. He was silent until each had expressed his opinion, then he exclaimed: "It's easy for you to lay the blame for keeping open on your competitors, but they are not to blame any more than you are. You keep open, and by so doing gain a little trade. The trade you get that way is not worth having. I would not be bothered with it. If you let such trade go where it wanted to, and you just served your regular customers the best way you could, you'd not lose much." This gets down to the root of the whole matter. Is transient trade worth the attention of the average grocer? To many of the grocers situated on the principal promenade streets, like Yonge and Queen, transient trade is unquestionably an important item. But is it to the majority of the grocers in the city? I don't believe it is. It may mean quick returns, but generally the profits are small, very small. It has been the prop that has given way and caused the collapse of more than one business in Toronto. On the other hand, I suspect that Swan Bros., Michie & Co., R. Barron, P. Macdonald and others that have made money in the grocery business put very little dependence in their transient trade. Like the man who built his house upon a rock, they have sought that which might be depended on to last.

THE RAMBLER.

NEW STORES STARTING.

A. Lax has opened a general store in Hawkesbury, Ont.

G. F. Atkinson is starting a general store in Kingston, N.B.

Johnson Henderson has opened a general stote in Bellirica, Que.

Morran & Bordeau are opening up as grocers and liquor dealers in Strathcona, N.W.T.



UPTON'S ORANGE MARMALADE

JAMS and JELLIES

Are the best value obtainable, and it will not take your customers long to discover it.

In 1-lb. glass jars; 5-lb. tins; and 7-lb. wood pails.

HENRY WRIGHT & CO.

Selling Agents for Canada
TORONTO

CARDS FOR GROCERY STORES.

A GROCERY store is one of the few wherein a customer must wait a little while being served. It, therefore, affords a good opportunity for the profitable display of attractive advertising cards that will call the attention of the customer to other articles that he or she may forget if not put in mind of them. The grocer, indeed, should have his store liberally hung with advertising announcements of the goods he carries in stock. These might be varied according to season; in fact, they ought to be changed at least once a month, and oftener if possible, as otherwise they will grow familiar to the eye of the regular customer, and we all know that "familiarity breeds contempt."

Appended are a few ideas for cards that may be useful to the enterprising grocer who carries an up-to-date stock :

Are you a judge of butter? Those who are considered the best judges proclaim ours to be super-excellent. Suppose you try it, and pass judgment on their judgment?

With our superior brands of teas
The people well remark,
We generally "aim to please,"
And always "hit the mark."

Enjoy your morning coffee. There is pleasure in every cup of our "Brownberry" brand. Its odor alone is an appetizer. 45 cents per lb.

While you're here, please use your nose as well as your eyes. Nothing smells stale, does it? We won't keep anything here that is not fresh and sweet.

You don't need to pay extravagant prices for good groceries. There are no better goods in the market than we sell, and no prices more reasonable.

Fruits and vegetables from the garden disect. We have the options on the choicest growings. You can share it with us.

Eggs fresh from the hen. "A new lay every day."

If you bake your own bread let us sell you some of our "Unexcelled" Household Flour. There will never be any purer on the market. Cost is slight considering the quality.

Everything fresh here except the salesmen.

—John C. Graham in Printers' Ink.

A QUEER DRINK.

A popular drink in Paris is made from dried apples, raisins and water, with a little sugar, which is warranted not to intoxicate. It is called piquette. In 1898 about 50,000,000 gallons were consumed, and the consumption is on the increase. The bourgeois prefer it to wine because it is cheaper. Piquette drinkers generally make the excuse that wine is adulterated with harmful substances. However this may be, the wine consumption has fallen off greatly. At first cider began to take its place, and in 1895 10,000,000 gallons were consumed. Then there were poor apple crops for two years, and as a very high duty prevented the importation of American cider the scheme for using dried apples, which are largely imported, was invented.

A CIRCULATION OF 8,256.

One of the recent notable increases in circulation of the daily newspapers of Canada is that of The London Advertiser. This journal has been published for nearly 40 years, and has an unrivalled patronage of advertisers. It has now the largest sworn circulation in Canada, excepting the cities of Toronto and Montreal. The last sworn statement to hand, for the month of September, being 8,256. In The Advertiser's columns can be noted many of the prominent advertisers of Canada and the United States.

PERSONAL MENTION.

Mr. Homer, of Homer & Co., general merchants, Gravenhurst, was in Toronto on Wednesday.

Hon. Geo. E. Drummond, president of The Canada Sugar Refining Co., Montreal, was in Toronto on Tuesday and called upon the wholesale trade in company with the local representative, Mr. Murray.

Mr. Chas. Sutherland, manager of the branch of The "Salada" Ceylon Tea Co., in Detroit, was in Toronto a couple of days last week. He says that "Salada" is making rapid progress throughout the State of Michigan, and that they are doing four times the trade now they were doing this time last year.

FRUIT CROPS DAMAGED.

A despatch from Kingston, Jamaica, states that a hurricane badly damaged the banana, coffee and orange crops in that section of Jamaica on Tuesday.

TRADE CHAT.

MACKAY BROS., general merchants, Renfrew, Ont., are having a cold-storage warehouse built in connection with their store. It will be of considerable size and completely fitted up for the preservation of fruit, butter and other perishables. It will be constructed so as to fit into an addition store building, which it is their intention to erect next year.

The Card Steamship and Trading Co., Victoria, has been incorporated.

B. C. Wales, London, is removing to Aylmer, Ont., where he is opening a tobacco store.

The postage rate between Canada and Cape Colony has been reduced from 5c. to 2c. per ½-oz.

Application has been made for the incorporation of The Cornwallis Valley Packing Co., Limited., Kentville, N.S.

The Simcoe, Ont., Reformer states that the merchants of that town deserve credit for the artistic and catchy way they had their windows dressed during fair week.

The Gallagher-Hull Meat and Packing Co., Limited, are seeking incorporation, with headquarters in Edmonton, N.W.T., and with a capital of $75,000. The company propose carrying on business as meat curers, pork-packers, tanners, greengrocers, etc. The directors are Cornelius Gallagher and John Sproatt Willmott, Edmonton, and William Roper Hull, Calgary, N.W.T.

A STRIKING ADVERTISEMENT.

The Regina, N.W.T., Leader contains a unique yet effective full-page advertisement of The Regina Trading Co., Limited, one of the few departmentals of "the Great West." The strong features of this advertisement are the use of 13 cuts illustrating the several departments of the store, and the brief, pithy manner in which the writer says what he has to say. And he does not say too much, as is frequently done when full-page advertisements are written. The printers have helped the good effect created by displaying the "ad." well.

VENISON WILL BE PLENTIFUL.

It is likely venison will be plentiful and cheap in Toronto this season. Among the sportsmen that have gone a-hunting are: Messrs. Luttrell, Sykes, Panter and D. Bell, grocers, and C. H. Wilson, traveler for Todhunter, Mitchell & Co. These famous shots declare that there will be a slump in the price of venison when they return. They also advise grocers not to stock up heavily with partridges, as prices are likely to fall when they get home.

BUY YOUR CHRISTMAS STOCK EARLY.

THE BEST SELECTION MAY BE MADE NOW.

We Offer, for Prompt, or Early Delivery

REIN'S, CAMPUZANO'S AND BEVAN'S MALAGA RAISINS—TRENOR'S, ROGERS', ARGUIMBAU'S AND GRUSTAN'S VALENCIA RAISINS—SULTANAS —CLEANED AND STEMLESS CURRANTS—ELEME FIGS—NUTS, DATES AND PEELS.

—— AT CLOSE PRICES. ——

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS, MANUFACTURERS, IMPORTERS OF TEAS.

TORONTO, CANADA.

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

CLARK'S English plum pudding, 1-lb. tins, and Clark's selected mince meat, 4-lb. tins, are in stock with The Eby, Blain Co., Limited.

"Griffin" brand seeded raisins are expected this week in Montreal.

T. Kinnear & Co. received on Tuesday a carload of New Orleans molasses.

The Greig Manufacturing Co. have received their last shipment of Valento wine.

Repeat orders for new season's peels have been received by The Eby, Blain Co., Limited.

Griffin & Skelley's new season's prunes and dried fruits are being offered this week by the trade.

A. P. Tippet & Co. are landing another large shipment of "Oriole" soap per steamer Yola.

Laporte, Martin & Cie. are giving on another page a list of canned goods which they are offering at special prices.

Macurquhart's worcester sauce is again being largely imported. A. P. Tippet & Co. are landing 150 packages this week.

S. H. Ewing & Sons have a new package of French mustard in the shape of a fancy tumbler, which is in good demand by the trade.

Laporte, Martin & Cie. can supply any quality and grades of teas. They have a large and well-assorted stock and can quote low figures.

The Eby, Blain Co., Limited, have passed into stock several invoices of fine liquoring Japan and Indian teas, to which they invite the attention of the trade.

The sales of Robinson's patent barley in 1899 have far surpassed our expectations. The reliable infants' food is gaining new friends everywhere. New show cards just being received. Frank Magor & Co., 16 St. John St., Montreal, are the agents.

Read H. P. Eckardt & Co.'s advertisement in this issue.

S. H. Ewing & Sons have another consignment of new Ceylon teas, samples of which they will be pleased to submit to the wholesale trade.

H. P. Eckardt & Co., are selling Spanish onions at 65c. per crate.

"Sterling" and "Anchor" brands of cleaned and stemless currants, in 1-lb. cartons, are selling rapidly with The Eby, Blain Co., Limited.

Car Californian prunes, 4 sizes, arrived for H. P. Eckardt & Co. on Tuesday.

Dried fruits of all descriptions are now in store with Laporte, Martin & Cie. They are offering special inducements to immediate buyers.

The Greig Manufacturing Co. are now putting on the market a new package of French mustard. It is a genuine German beer mug in all sizes in various patterns.

Frank Magor & Co., of Montreal, are importing some special lines of Carr & Co's English biscuits in fancy tin boxes for the Christmas trade. Price list on application.

W. H. Gillard & Co. have now in stock a number of handsome grocery display cases, made of polished oak and glass, affording an excellent means of displaying different lines of groceries.

An importation of Rein's fine loose Malaga muscatels, at lower prices than Californian fruit, is in transit for The Eby, Blain Co., Limited, and is expected in a few days.

W. H. Gillard & Co. are just in receipt of their Eleme fig purchases, including 6 and 8-crown, in 10 and 20-lb. boxes; "Imperial," in 10-lb. boxes; "Aurora," in 1-lb. glove boxes, etc.; also a splendid lot of tap figs.

The Robert Simpson Co., Limited, Toronto, is advertising in this issue for an energetic young man to take a position as buyer and manager.

COST OF A LOAF OF BREAD.

An interesting contribution to a series of publications being issued by the United States Department of Agriculture, embracing investigations into the food and nutrition of man, has been made by Professor Harry Snyder, of the Minnesota Agricultural College. The paper contributed by Professor Snyder relates to experiments made at the Minnesota University in bread-making. The average "pound load" of fresh bread as sold by bakers, says the professor, weighed on an average about one pound one ounce. A pound loaf of bread can be made from about three-quarters of a pound of flour, about 25 per cent. of water being added to the flour during the process of bread-making. With some flours 5 to 10 per cent. more water can be absorbed, making a greater weight of bread from a given weight of flour. This additional weight is water and not nutrients.

At 2 cents a pound for flour, it is estimated by Professor Snyder that a pound loaf of bread can be made, not counting fuel and labor, for about 2c., a half cent being allowed for shortening and yeast. The loss of dry matter in bread-making is usually considered as amounting to about 2 per cent. of the flour used. In exceptional cases, as in prolonged fermentation, under favorable conditions the losses may amount to 8 per cent. or more.

HE HAD A SLEIGH RIDE.

A merchant who had just returned from the Northwest told a member of the Toronto staff of THE CANADIAN GROCER on Wednesday last that a few days previous he had a sleigh drive in a Manitoba town. While it is cold enough for snow in that section of the far-stretching domains of our Dominion, the residents of Toronto have been having almost summer weather; in fact, weather rather warmer than desired.

Salt is A Staple

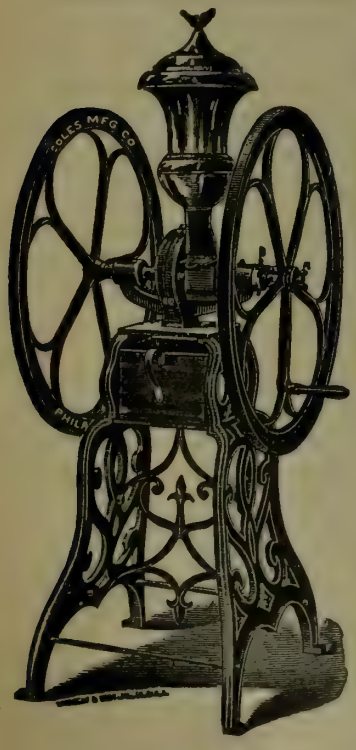
When you sell Salt, please remember that Salt is as staple as Flour. There is nothing luxurious about Salt—it is ***an absolute necessity.*** The woman who buys it, buys it because she has to have it. If she can't get

Windsor Salt

at your store she goes to your competitor for it, and ***she takes some of her other trade along with her***—please remember that!

In a staple article like Salt, a woman doesn't hesitate to buy the best—she gets it when she orders the "Salt of Quality"—clean, white, perfectly crystalized Windsor Salt. Sold by leading wholesalers everywhere.

THE WINDSOR SALT CO., LIMITED
Windsor, Ont.



The Canadian Grocers Know

a good mill when it is presented to them.

They have taken up the . . .

COLES COFFEE MILL

Because it saves them dollars in money and pounds of energy when they grind coffee. It works easily, grinds evenly, and is recommended earnestly.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Wool Soap

For Toilet and Bath

Pure, white Wool Soap is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price.

Swift and Company, Makers, Chicago

Canadian Representatives:

W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO. Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

OFFICES

MONTREAL - - - - Board of Trade Building, Telephone 1255.
TORONTO - - - - - - 26 Front Street West, Telephone 2148.
LONDON, ENG. - - - - 109 Fleet Street, E.C., J. M. McKim.
MANCHESTER, ENG. - - - 18 St Ann Street, H. S. Ashburner.
WINNIPEG - - - - Western Canada Block, J. J. Roberts.
ST. JOHN, N. B. - - - No. 3 Market Wharf, J. Hunter White.

Travelling Subscription Agents:
T. Donaghy. F. S. Millard.

Subscription Canada, $2.00 Great Britain, $3.00

Published every Friday.

Cable Address { Adscript, London / Adscript, Canada

WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

A CIVIL SERVANT AND HIS DEBTS.

A DECISION has been given by Chancellor Boyd which is of more than usual interest to business men.

As every business man knows, several attempts have of late years been made to secure such amendments to the law as would deprive civil servants of the peculiar privileges whereby their salaries are exempt from garnishment. But all these attempts have, so far, been abortive.

By an interpretation, however, which Chancellor Boyd has put upon the law it does not, unless his interpretation should be upset by a higher court, much matter whether or not legislation is obtained to remove the peculiar privileges which civil servants now enjoy in regard to the non-garnishing of their salaries.

Under an order of a division court judge, a Dominion civil servant was ordered to be brought up on a judgment summons to pay monthly installments. Against this order an appeal was entered, the ground being taken that to bring the appellant up on such an order would be contrary to public policy, inasmuch as it would take him from his duties as a public officer.

The learned chancellor before whom the appeal was heard, did not, however, see eye to eye with him, for he very wisely overruled the objection.

It is better that the public service should suffer than that a dishonest civil servant should, in the law, find a place of refuge from whence he can defy his creditors. But the argument is only a specious one; public business will not suffer to the extent of one farthing because a civil servant is made to pay his debts.

A STORAGE PLACE FOR BREAD.

IT is a mistake for grocers or general merchants to keep their stock of bread upon their counter exposed to dust and flies. There are a good many who do not do so, but there are some who do. Others, again, keep it in uncovered boxes, open-mouthed to catch dirt and droppings of various kinds from the counter.

A simple method, and one which can be highly recommended, is to have constructed one or more boxes which shall rest on the floor and fit under one of the shelves, either inside or outside the counter, and so placed that it can be easily tilted over when it is necessary to remove a loaf for a customer. The outside of the box should be stained or painted to match the shelves, and a neat little handle or knob should be fastened near the top to facilitate the manipulation of the box. A catch is not necessary as the weight of the box should be inward.

CANNED BLUEBERRIES FOR CHICAGO.

Our St. John, N.B., correspondent advises us that quite a nice shipment of canned blueberries was shipped a few days ago to Chicago. There were no less than seven carloads in the shipment. The freight and duty, which were paid in advance, amounted to $6,000.

It is to be hoped there will be a further development of this export trade.

OVER $5,000,000 INCREASE.

The bank note circulation in Canada in September last was $46,682,028.

This was an increase of nearly $5,250,000 for the month, the largest increase in any previous September on record.

Another good evidence of the commercial activity obtaining in the Dominion.

GETTING A GRIP ON THE MARKET.

THE remarkable growth in our export butter trade to Great Britain is well understood by all Canadians, but the reason for this development has not been so well realized.

There have been those who argued it was merely a case of supply and demand; that the make in Britain was short, and that it was but natural to expect that country to import more butter than usual.

But the reason lies deeper than this. True, the Mother Country has needed a great deal more butter than usual this year, but a comparison of the imports into that country for the nine months of the present and of last year, and of the exports from Canada up to September 27 in 1898 and 1899, show that Canada's trade has grown out of all proportion to the development of that of other countries.

The shipments of butter from Montreal up to September 27, this year, were 354,646 packages, as compared with 156,304 packages to the same date in 1898, showing an increase of 198,342 packages, or about 127 per cent. As nearly all packages sent from here are 56 lb. in weight, this increase may approximately be placed at 99,160 cwt.

According to the latest reports from the British Board of Trade returns the imports of butter into the United Kingdom up to September 30 this year were 2,604,326 cwt., as compared with 2,425,870 cwt. in the same period last year, showing an aggregate increase from all countries of 178,456 cwt.

When the gain in Canada's shipments, 99,160 cwt., be taken from the total gain, 178,456 cwt., the increase from all other countries but Canada is shown to be but 79,296 cwt., so that the development of Canada's export trade to Britain has been much greater than all other countries combined.

It is but fair to draw from these figures the inference that our butter is getting a grip on the British market; and the inference is well sustained by a comment in the Grocers' Journal, of London, one of the most reliable of the British trade papers. In its issue of October 21 it says: "Buyers here are finding out that the Dominion dairies can turn out quite as good stuff as can be found anywhere on the continent, and this year a scarcity has given the exporter good advertisement."

WILL PUT UP BUSINESS MEN FOR PARLIAMENT.

IN two counties in the Province of Quebec the business men and farmers have reached an understanding whereby, at the next general election, men of business experience shall be brought out for Parliamentary honors.

Since THE CANADIAN GROCER, some years ago, inaugurated an agitation for the election of business men to Parliament, the idea has been gradually gathering force in the country.

There is still a far too small representation of the business element in the different legislative bodies, parliamentary and municipal, but there is much satisfaction in the fact that many members of the independent press are now champions of the same principle, while Governments, Federal and Provincial, consider it something to boast of if they have an odd business man or so in their composition. And if they can by any stretch of the imagination term themselves a business man's government, they do not hesitate to do so.

It is evident, therefore, that no small advance has been made in this movement for government on business principles and by business men. At the same time no thoughtful man, no man who is free enough from party to have his perspective destroyed, can fail to realize that we are yet a great distance from the ideal.

Most men have and always will have their party predilections. And there is nothing to be said against this. But there is against a blind adherence to party, for it is the root and branch of all bad government.

With blindness of this kind obtaining, the elector will not stop to consider whether the candidate of his party is qualified or not. If he considers anything it is merely as to his soundness in the faith. As to his business common sense, that is as far from his thoughts as is the north pole from the south pole.

Just as the source is so will the stream be; just as the elector is so will the representative be in Parliamentary or municipal hall.

The business men of this country are—or should be—more interested in the question of good government than any other class, for they probably suffer more than any other class from the effects of bad government.

There are altogether too many who are quite unconcerned in regard to such matters. But it is certain he who is unconcerned about the government of the State cannot be accounted a good citizen. And it is equally certain that without good citizens it is impossible to get good government. You cannot gather figs from thistles, or grapes from thorns.

We are time and again told that the representative system of government is upon its trial. We are more inclined to think that it is the people who have the exercise of the franchise that are upon trial.

If there is any question at all in regard to the matter, it is not, is the principle of representative government a good one? but have the people a sufficient sense of the propriety of things to properly run the machinery of representative government?

For an answer it is only necessary to refer to the quality of altogether too many of the men who sit in Parliament, and to the exposes during the recent election trials.

These certainly do not tend to convince one that the people have a sufficient sense of the propriety of things as far as their duty as electors are concerned.

What is wanted is a thorough awakening of the business men of the country. Then Parliamentary candidates of both shades of politics will be selected, not because of their party fealty, but because of their business common sense and records for honesty.

LOWER SUGAR.

A rather unexpected decline of 5c. per 100 lb. took place on Tuesday in the price of refined sugars, of all grades.

The European markets have been somewhat irregular during the past week, but, on the day the price was reduced in Canada, beet sugar appreciated slightly abroad.

It is the general opinion that competition had more to do with the reduction than the condition of the sugar market generally, there being, it is believed, a good deal of foreign sugar coming into the market again.

Our St. John, N.B., correspondent states in his correspondence this week, that some British refined sugars are arriving at that port.

The fight between the refiners in the United States appears to be as brisk as ever, and the refineries in Canada are evidently feeling its effect as keenly as ever.

COURSE OF BUTTER VALUES.

THE butter market has again commenced to show some improvement. The late collapse on the market was due to the heavy supplies of Canadian and United States butter received in England, which drove the Danish quotation down from 132s. in September to 119s. per cwt. on October 20, as against 125s. 6d. same time in 1898.

This is about the sharpest tumble that butter prices ever have had since the fall of 1895, when prices on Danish butter fell during one week of November from 140s. to 126s., the next week again declining to 110s., a slump in a single fortnight of 30s. per cwt.

As a consequence of large supplies of Canadian butter, Manchester firms practically withdrew from the Danish trade, and the decline of 12 to 14s. per cwt. in Danish was an effort of the latter to regain the market in the northern English markets from their Canadian competitors.

Of course, Canadian and Australian butter had to meet the Danish cut, and the fact was reflected in the slump in Canada from 24½c., the top price, down to 20c.

The action of the market lately leads some observers to believe that there will be a rebound again this fall similar to that of the fall of 1895. The reason for this belief is that the price of Danish, which rules the market in Britain, is now 7s. 6d. below where it was last year at this time, while, on the other hand, supplies are lighter all around.

From now on the exports of Canadian butter must steadily decrease, so that, with dimunition in the exceptionally heavy supplies from this side of the Atlantic, steadier markets are looked for, as the above shortage in the exports from the Baltic countries demonstrates that the summer's drought had severe consequences on their productive capacity.

A STRONG OUTLOOK FOR CANNED GOODS.

CANNED corn and tomatoes continue to gather strength. All the evidence points to this.

There is not a great deal of corn offering, but the little that is, apparently, cannot be obtained except at prices which are simply fabulous.

In Montreal, for example, round lots have been purchased at $1, but some of those who sold at that figure are now asking as high as $1.05 to $1.10 for round lots. The highest price asked in Toronto, as far as can be ascertained, is $1, and sales are reported at 90 to 95c. per dozen. One wholesale house in Toronto during the past week tried to buy corn from some of its confreres, offering 95c. per dozen for 100 cases, but we do not hear that it succeeded in purchasing the goods.

The price at which a great deal of the corn was sold was decidedly moderate in comparison with that which is now demanded. Consequently, for some little time we may expect to see the retail price of corn even below the figures asked for that in first hands.

There is a retailer here and there in Toronto to-day who is pricing canned corn at 7c. per tin, but the figure which appears to be most common is 9c., or three tins for 25c. This latter price is what some of the departmental stores have been advertising corn at the past few days.

The experience of the retail trade is that when three tins of corn cannot be sold for 25c. consumers will turn their attention to something else. Hence, when it comes that the retailers will be compelled to replenish their stocks at the high figures now ruling there is certain to be a curtailment of the consumption. Anomalous as it may seem, it is the experience of retailers that they can get even better prices from wholesalers than from consumers when prices get high.

But it must at the same time be remembered that there will not be the same inducement to turn to other lines of canned vegetables, as all other lines are more or less firm. Tomatoes, for instance, are scarcely any less strong than corn. The lowest price at which they can be bought in quantities at first hands is from 75 to 80c. per dozen f.o.b. the factory, and the wholesalers are little by little working their prices up. Beans, too, are scarce and high, while the same can be said of practically all lines of canned fruits.

One does not require to be much of a prophet to predict that the canned goods season of 1899-1900 will be the strongest for some years.

QUALITY OF CANNED TOMATOES.

Although the pack of tomatoes in Canada does not appear to be up to expectations, as far as quantity is concerned, as far as the quality of that now arriving on the market is concerned there is not much left to be desired.

Those who are qualified to judge, declare that the quality is more than usually good. The explanation advanced by some for this is, that as the season was brought to a sharp and sudden termination, there was not the same opportunity for careless packers to put up the poor quality tomatoes which are the dregs of the season.

Satisfactory and all as the quality is that is now arriving upon the market, THE CANADIAN GROCER has been notified that a packer here and there is putting up tomatoes which have been frost-damaged which may be expected to come upon the market later.

A SHORT MOLASSES CROP.

Indications point to a strong market for New Orleans molasses.

Advices received in Toronto this week state that in a good many sections of Louisiana the planters have not cane enough to justify operating their sugar houses, and will save their cane for seed for next year's crop. Other planters are combining with their neighbors and operating one where, under ordinary conditions, they would be operating several houses.

It is estimated that the crop generally will be 50 per cent. of the average, while of open kettle molasses only about one-third the usual quantity is expected.

CONSUMPTION OF TEA IN BRITAIN.

The consumption of tea in the United Kingdom continues to increase. According to the British Customs house returns, the duty payments from Jan. 1st to Sept. 30 this year were made on 178,562,356 lb. of tea, as compared with 173,402,395 lb. last year and 173,522,891 lb. the year previous.

The importation also shows an increase, the figures being 187,022,199 lb. in 1899 and 178,134,434 lb. in 1898. On the other hand, exports have declined, only 23,172,557 lb. being exported, as compared with 26,754,143 lb. in 1898. This decrease was almost altogether of China teas, the exports of which fell from 11,875,913 lb. to 8,565,590 lb. in the year.

The stock of all tea in the United Kingdom on September 30 was estimated to be 84,128,000 lb. in 1899; 77,160,000 lb. in 1898, and 78,934,000 in 1897.

BOOKKEEPING FOR MERCHANTS.

THE more expeditious a system of bookkeeping is commensurate with exactness the better it is for the retailer or any other kind of merchant. In an effort to secure the desideratum men without number have spent years of their lives. One of the best, simplest and most exact that have been evolved from this concentration of energy is what is known as the "Mechanical ledger."

This system does away with day book and ledger, and yet the device furnishes day book and ledger in one.

Briefly outlined, the system works as follows: There are two classes of pass books. One is employed where the customer keeps his own pass book, the other where he does not. When the customer who carries his pass book orders goods, the merchant enters the order in the pass-book, and, in adding the several items up, he also takes in the amount that was previously owed, so that the last row of figures always shows the total indebtedness. By the aid of carbon paper every entry is duplicated. This duplicated paper is then torn off, and, if the merchant is at the time busy, is placed in a box prepared for the purpose. At the merchant's leisure these slips are taken out, neatly folded and placed under their own number in the mechanical ledger. This ledger is made up of a series of tills with a spring at the bottom, and the slip of paper is so placed that a merchant can at a glance, without turning over any leaves—for there are none—see what every customer owes him. With the pass book, which the merchant, and not the customer keeps, the procedure is practically the same, only the pass book is kept in a cabinet prepared for the purpose. Under this system a disputed account is a possibility, while an error is scarcely possible. The Beverley McDonald Co., Picton, Ont., are the manufacturers, to whom merchants or others can write for particulars.

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PURE UNCOLOURED CEYLON GREEN TEA

If not, you are not keeping up with the times. Green Ceylons will displace all Japan Teas inside five years, just as Ceylon Blacks have Congous. Write us for samples.

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1-lb. bars.
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Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO. Limited

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

RED CROSS TEA

in lead packets, and

CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

HORSE HAIR.

Have you any? We buy it.

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HORSE-SHOE SALMON

Is packed ONLY from the finest

Fraser River Sockeye Salmon.

For twenty years the leading brand on the Canadian Market.

It pays to buy the best.

For Sale by all Wholesale Grocers throughout the Dominion.

Seeded Raisins

Freshly done after you send in your order.

Quality guaranteed second to none.

Write for quotations to

The Acme Fruit Cleaning Co.

128 Queen Street, MONTREAL.

SEE OUR BANNER WASHBOARD

for the best 25 cent line made.

WALTER WOODS & CO.
HAMILTON

THE STANDARD STOVE POLISH FOR THE WORLD.

Tiger Stove Polish.

For sale in two sizes, a 5 and 10-cent size. The packages are large and handsome, and give a good profit to the dealer. The polish does not dry or rust in the tins, but will impart a beautiful and lasting shine. Sold by all wholesale dealers, and by The F. F. Dalley Co., Limited, Hamilton, Ont., Canada.



Markets and Market Notes

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

November 2, 1899.

GROCERIES.

As far as prices are concerned, the principal feature is a reduction of 5c. per 100 lb. in all refined sugars, caused chiefly by the competition of the United States. The demand for sugar still keeps up well. Outside sugar, the general tendency of prices is upward. Foreign dried fruits are decidedly firm, and there is a continual gathering of strength in canned goods. Tapioca shows a further appreciation in the outside markets. Syrups and molasses are meeting with a fair demand. Coffees are in good request and firmer in the primary markets. The tea market has lost none of its strength. On the contrary, it has gained more. Generally speaking, the wholesale grocery trade is active and healthy.

CANNED GOODS.

The position in regard to both corn and tomatoes appears to be still gathering strength. All sorts of figures are heard as to the prices being asked by the few packers who have any corn to offer. Some are said to be asking $1, and sales between wholesalers are reported at 90 to 95c. per dozen. One wholesaler on the street tried to buy 100 cases the past week from his confreres, offering 95c., but, as far as can be learned, did not succeed. Most of the houses are now quoting $1 per dozen to the retail trade, but there are some who are still willing to accept 95c.

A continued firmness is to be noted in canned tomatoes. Some brands have, during the past week, been advanced to 90c. per dozen to the retail trade. The general range of prices is from 85 to 90c. There is not much business being done, the orders that are coming in being small, as a rule. This is of course to be expected, seeing that the new pack is only being delivered to the retail trade.

Canned fruits are quiet, but in light supply and firm in price.

Advice from the Coast corroborate what has already been said in regard to the smallness of the cohoe salmon pack. There are not many offering, and firms selling are asking $3 40 to $3.50 per case f.o.b. the Coast. A good deal of canned salmon is still being delivered by the wholesale to the retail trade, and quite a few new orders are being received.

COFFEES.

The market for Rio coffee is firm, and in New York prices are about 1c. per lb. above the lowest point of a month ago. A good business is being done on retail account, and some orders are being placed for importation.

SUGAR.

The feature of the local sugar market is a decline of 5c. per 100 lb. in all refined sugars. The outside markets have been a little irregular, but at the time of writing they have taken a slightly firmer turn, and the decline in Canada appears to be more due to the competition of United States sugar than anything else. The Guild price in Toronto is now $4.63 for Montreal granulated and $4.58 for Acadia granulated. The change went into effect at 2 p.m. on Tuesday. The demand for sugar is good, and rather unusually so for this time of the year.

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

SYRUPS AND MOLASSES.

A good business is being done in corn syrups, and a fairly active demand is being experienced for molasses. Advices from New Orleans, in regard to molasses, report the market decidedly firm, on account of the shortness of the crop.

TAPIOCA AND SAGO.

The tapioca market is firmer, prices for November and December shipment being 15c. per cwt. higher than for September and October. Sago is also firmer, rather better prices than a month ago having been obtained for brown sago. Wholesalers are quoting as high as 5c. per lb. for tapioca.

TEAS.

Private advices to hand this week from Colombo, under date of September 28, state that both Ceylon and India are expected to export about the same quantity of tea as last year, instead of more, as anticipated a short time ago. "With only the same amount to deal with," add the advices in question, "the position is an exceptionally strong one, and we think prices are pretty certain to keep up." At the auction in London, Eng., this week, both Indian and Ceylon teas sold at slightly higher prices. On the local market flavory Indian and Ceylon teas are still scarce in first hands, and teas of these descriptions which were a short time ago held at 16 or 17c. can now easily be sold at an advance of 3 to 4c. Japan teas are still firm, but importers are pretty well supplied at the moment.

NUTS.

A cable to hand this week from Bordeaux reports the stock of Marbot walnuts exhausted. Grenoble walnuts are also reported high, and will cost about 1c. per lb. more than last year.

FOREIGN DRIED FRUITS.

CURRANTS —The market in Greece is reported to be slightly easier, but it has not made any difference in the price here. The demand keeps fairly good. Filiatras are quoted at 5 to 5½c. per lb., and Patras at 5½ to 6c.

VALENCIA RAISINS —The market abroad is so high that there is little or nothing doing on importation account. Selected would still cost about 6½c. per lb. to import in quantities. Stocks of Valencia raisins on the local market are still light and prices firm. Fine off-stalk is quoted at 5¾ to 6c.; selected at 6¼ to 6½c. per lb.

SULTANA RAISINS—Further supplies are expected to arrive in about a week or 10 days.

MALAGA RAISINS—The usual shipments by direct steamer are due to arrive in about 10 days.

FIGS—There is a little business being done both in tapnets and in boxes.

GREEN FRUITS.

The only change of any importance in prices is in Palermo lemons, which are 25c. cheaper than a week ago. There is now a good supply, and a steady demand at $3.25 to $3.50 per box. The supply of oranges is sufficient for the good demand noted, and prices are steady. The supply of bananas is limited, and a shortage is expected unless arrivals, which are looked for late this week, are ripe or turning. Prices are firm. Some of the better qualities of stock are being sold as high as $1.75. Malaga grapes are in fair supply. The demand has not yet started. The quality

THE WAR WITH THE BOERS

WILL NOT STOP PEOPLE FROM USING

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The only way to peace and prosperity in South Africa is by war. The only way to peace, comfort and ease on wash-day in the home is by the use of "Surprise."

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of stock received here so far has been better than usual, but the general report of the crop is that it is not of good-keeping quality. They are selling here at $5.50 to $7.50 per barrel. There is a fair supply of native grapes which are in excellent demand at 17 to 25c. The demand for sweet potatoes is moderate. The low prices of cranberries, $1 less than a year ago, have caused the demand to keep decidedly active. Canadian peaches are done. Pears are still selling moderately at 20 to 50c. The prices ruling for Ontario winter apples in Great Britain are even lower than a week ago, and the weak feeling is more pronounced than ever.

COUNTRY PRODUCE.

EGGS—Receips are light. The demand is fair and prices are firm. Some dealers quote an advance of 1c. in strictly fresh stock, which is now quoted at 18 to 19c. per doz., though ordinary fresh-gathered stock can be still had at 17c., while 14c. is the price of cold stored supplies. At outside points prices are firm at 15 to 16c.

POTATOES—The market is in a worse state than ever. On Tuesday this week twenty-seven cars of potatoes were on the track at once, and some of them were not sold, though offered at 33c. per bag. Small lots are selling at 40c to 45c., out of store.

BEANS—The market keeps firm. The jobbing price keeps steady at $1.30 to $1.35 for hand-picked, and prime at $1.15 to $1.20. The consumption is large.

HONEY—The demand is brisk. Prices are firm. We quote: Clover extracted, 9 to 10c. per lb., according to package; Clover comb No. 1, $2 per doz.; No. 2, $1.65 per doz.; No. 3, $$.50 per doz.

DRIED AND EVAPORATED APPLES—A good movement of evaporated apples is noted, with prices steady at 8 to 8½c. Dried apples are offering more liberally, and are in fair demand at 5½ to 6c. per lb., in a jobbing way.

POULTRY—The offerings of turkeys are increasing, and though the demand is improving prices have been forced down 1c., the price now being 10 to 11c. per lb. Geese are selling better than last week, at 5½ to 6c., a decline of ½c. Chickens are in good demand at 25 to 50c, and ducks at 50 to 75c.

GAME—The warm weather continues to limit both the supply and demand for wild ducks, though rather more business is now being done than was reported a week ago. Prices are steady at from 25c. per pair for teal and other small varieties, to 75c per pair for large black ducks. Partridge are in better demand, and prices are up 5 to 10c., the figure now being 50 to 55c. per brace.

VEGETABLES—There is a good demand for nearly all lines. Cauliflowers are 10 to 15c. per doz. cheaper, while squashes have advanced 25 to 50c. We quote: Cabbage, 40 to 50c. per doz.; red cabbage, 50 to 75c. per doz.; cauliflowers, 40c. to 60c. per doz.; celery, 40 to 75c. per doz.; parsley, 10 to 15c. per doz.; pickling cucumbers, 40 to 60c. per hundred; muskmelons, 50 to 70c. per doz.; native watermelons, 50 to 75c.; onions, 60 to 75c. per bush.; green beans, 30 to 50c. per basket; fall apples, $2 to $2.50 per bbl.; squash, $1 to $1.25 per doz.; vegetable marrow, 40 to 60c. per doz.

BUTTER AND CHEESE.

BUTTER—The receipts of all dairy butter but large rolls are light. The demand is excellent, and little, if any, exporting is possible. The same conditions apply to creamery. The home demand absorbs the supply, Prices are firm throughout. We quote as follows: Choice dairy large rolls at 18½ to 19c.; tubs at 17 to 18c., and dairy prints at 18½ to 19c. Creamery is worth 21 to 22c. for tubs and boxes and 22 to 23c. for prints.

CHEESE—The decline in Montreal has affected Ontario factorymen to some extent, and some sales are reported on country boards at 11 to 11⅛c., a decline of ⅛ to ¼c. The majority of factorymen are selling. A fair jobbing trade is reported at 12 to 12¼c. for September makes.

FISH AND OYSTERS.

The Hallowe'en demand for oysters was very good, more, in fact, than could be supplied. The oysters now arriving are

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RULE THE MARKET.

WE HAVE the demand.
WE SOLICIT your supplies of all kinds of produce.

BUTTER, EGGS, POULTRY, GAME,
APPLES—Green, Evaporated and Dried,
WHITE BEANS, AND HONEY.

Our Returns are Prompt.

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Corona Golden Figs

are choice eating and cooking Figs. Put up in 1-LB. CAKES — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

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better in quality than has been the case, and the trade is taking more in proportion as the quality improves. Dried fish are starting to come in. They are not as plentiful as last year, and prices are rather higher. Finnan haddies are easier, but the prices are as yet unchanged. We quote as follows: Trout, 7 to 7½c.; Niagara whitefish, 8c.; pickerel, 7½c.; herrings, 4c.; halibut, 12½c.; Seattle salmon, 13 to 15c.; steak cod, 7c.; haddock, 5c.; finnan haddies, 6½ to 7c.; boneless fish, 5c.; quail-on-toast, 6c.; steak cod, 6½c.; ciscoes, $1.25 per basket. Oysters, Booth's standards, $1.25; selects, $1.65; other brands, $1.25 per gal.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The feature of the wheat market is the deline of 3 to 4c. in goose wheat, caused by a falling off in the demand from Italy for this grade of wheat. Fall wheat is firm at 67c., with deliveries active. On the local street market farmers are bringing in principally goose wheat, barley and oats. Barley has advanced 1 to 2c. per bushel. We quote the street market as follows: Wheat, white and red, 70 to 71c.; goose, 71 to 71½c.; peas, 62c.; oats, 32c.; barley, 45 to 48c.; rye, 54c. A brisk export demand for Manitoba No. 1 hard wheat keeps prices firm at at 80½c. Toronto and West.

FLOUR—Prices are steady and unchanged. The home demand keeps large. We quote: Manitoba patents, $4; Manitoba strong bakers', $3.70; Ontario patents, $3.70; straight roller, $3.35, Toronto freights.

BREAKFAST FOODS—Prices are steady. A good business is reported. We quote as follows: Standard oatmeal and rolled oats, $3.50 in bags and $3.60 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL.

HIDES—Cured hides have advanced ½c. In consequence, another rise of ¼c. is noted in the price of green hides. We quote: Cowhides, No. 1, 9¼c.; No. 2, 8¼c.; No. 3, 7¼c. Steer hides are worth ½c. more. Cured hides are worth 9¾c.

SKINS—Sheep and lambskins are 5c. dearer, otherwise prices are unaltered. We quote: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 35 to 40c.; culls, 15 to 20c. Sheep and lambskins are selling at 80c.

Established 1873.

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DRESSED HOGS

Highest market prices. Quick returns.

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are the favorities with all grocers.

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G.F.& J.GALT PACKERS OF THE BLUE RIBBON TEAS
42 SCOTT St TORONTO. CELEBRATED

WOOL—The feeling continues to improve. The demand is good, but holders are waiting for higher prices, which are expected soon. We quote: Clothing wool, 17c.; combing fleece, 15c.; unwashed, 9 to 10c.

SEEDS.

The red clover market keeps firm with buyers paying $4.50 to $5 at outside points. The alsike market is easier, if anything, this week, but prices are unchanged at $7.50 per bushel for finest qualities. A fair movement of timothy is reported at $1.25 for extra choice to fancy, and 75c. to $1 for choice to fancy stock.

MARKET NOTES.

Refined sugar is 5c. per 100 lb. lower.

Cured hides have advanced ½c., and green hides are ¼c. dearer.

Indian and Ceylon tea is cabled slightly dearer from London, England.

Goose wheat is 2 to 3c. per bushel cheaper. Barley has advanced 1 to 2c.

Cheese is ⅛ to ¼c. cheaper at country boards. Strictly fresh eggs are 1c. dearer.

The "Blue Ribbon" Tea Co. is removing its Toronto office from 42 Scott street to 12 Front street.

Boneless fish at 5c.; quail-on-toast at 6c., and steak cod at 6½c., have been received on the market.

Tapioca for November and December shipment is 15c. per cwt. higher than for September and October shipment.

Palermo lemons are 25c. per box cheaper. Malaga grapes are offering at $5.50 to $7.50. Canadian peaches are done.

QUEBEC MARKETS.

MONTREAL, November 2, 1899.

GROCERIES.

THE grocery market has shown a steady volume of business, and there have been both advances and decline in values to report. In the latter respect, the most prominent feature of the week has been the continued unsettled feeling in refined sugar, the Montreal refiners on Tuesday again marking down prices 5c. per 100 lb. all round. This is due to competition from refined stock from across the line, and the weakness in raw beet. Syrups were quiet, while molasses have an upward tendency under light stocks. Valencia raisins have advanced quite sharply in sympathy with primary markets, and canned corn and tomatoes are on a much higher level of value than last week.

SUGARS.

The sugar market has continued unsettled, owing to the competition from refined across the line and further weakness in raw beet. The circumstances have led to a decline of 5c. all around in refined here, granulated selling at $4.50 and yellows at $3.70 to $4.35, according to grade. In London, beet was cabled ¼d. lower: October, 9s. 1½d., and November, 9s. 2¼d. Cane was reported firm; Java, 11s. 3d., and fair refining, 10s. 6d.

SYRUPS.

Business in syrups continues very quiet, and the market is featureless, prices being unchanged at 1¾ to 2¼c. per lb., as to quality.

MOLASSES.

The tone of the molasses market continues very firm, but there is nothing new in the situation to mention. A fair amount of business is reported in a jobbing way, and Barbadoes in carlots is selling at 37c., and, in smaller quantities, 38c. Some sales of Porto Rico in round lots are reported at 33c.

DRIED FRUITS.

A much stronger feeling prevails in Valencia raisins, as cable advices from Denia note further strength, prices being 1s. higher all around. In sympathy with this news and the continued good demand from local buyers, coupled with small offerings, values have been marked up ¼ to ¾c. per lb.; with sales of off-stalk at 5c.; fine off-stalk at 5½c.; selected 6½c., and layers 6½ to 7c.

Currants continue firm also, with a good trade doing at 4¾, 5, and 5¼c., as to quality.

Bosnia prunes to arrive remain at 5¾c.

Dates for future delivery are unchanged at 5½c.

Loose Malaga muscatel raisins are unchanged at 6½c. on 2-crown; 7c. on 3-crown, and 8c. on 4-crown fruit.

Sultana raisins continue firm in tone at 9 to 10c., as to grade.

NUTS.

Business in this line is quiet. New Grenoble, to arrive, are steady at 12½ to 13c., and Marbots at 9 to 10c. Shelled walnuts for December delivery are quoted 16½ to 17c.

CANNED GOODS.

The canned vegetable situation seems to increase in strength, and prices show a steadily advancing tendency. An active demand for corn is the chief feature, and late sales have been on the basis of $1 per doz., but now holders ask $1.05 to $1.10. Canners, according to agents here, are completely sold out, and, as a result, many jobbing houses are said to be oversold on this staple. Tomatoes also are stronger, and 5c. per doz. higher, with sales reported at 80c. f.o.b. factory, and sellers operate very sparingly at the advance.

RICE.

There is nothing new in rice to report. Demand is still good, and the market firm, in sympathy with the strength outside.

SPICES.

A fair trade is noted in spices and values generally are firm. We quote: Nutmegs, 35 to 60c. per lb., as to size; mace, 45 to 50c. per lb., as to quality, and pimento, 8c.

COFFEES.

A better feeling is reported in coffee, owing to the stronger markets reported from the outside. Maracaibo has sold at 8 to 9c. and Santos and Rio at 7 to 9c. in 50-bag lots.

TEAS.

A fairly active business has been done in teas, there being a good demand for most grades, while values generally are firm. There are no pea leaf gunpowders to be had under 17 to 20c., and all other grades are very strong. Sales of new crop Japans have been made at 13 to 16c. In blacks, several lines of packlings have changed hands at 17 to 18c. All reports from both China and Japan indicate higher prices, and shipments cannot be duplicated at present prices.

FISH.

A fairly active trade continues to be done in all lines of fish, and, in spite of the recent larger arrivals of some lines of pickled, prices have been well maintained. There is a steady demand from both local and country buyers; in consequence, stocks do not accumulate much, and as soon as the colder weather sets in a more active demand is anticipated. The following quotations are for jobbing lots: No. 1 new Nova Scotian herring, $5.25 per bbl.; $2.50 to $2.75 per half-bbl.; N.B. do, $2.50 to $2.75; No. 1 green cod, $4.75 to $5 per bbl.; No. 1 large

Evaporated and Dried Apples

Highest cash prices paid. Offers and correspondence invited. Largest dealers.

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Coffees are dearer, but we still have some splendid values in—

RIO, SANTO, MARACAIBO, JAVA and JAMAICA

Coffees

WRITE US FOR SAMPLES AND QUOTATIONS.

S. H. EWING & SONS, 96 King St., Montreal.

$5.50; No. 2, $4 to $4.25; No. 1 green haddock, $4; No. 1 green pollock, $4; No. 2 Labrador salmon, $13.50 to $14; British Columbian salmon, $14 to $14.50; No. 1 Red Sea trout, $10 to $12, and pail do., $8 to $9; No. 2 mackerel, $15.50 per bbl.; Dried codfish, $5 per 112 lb.; large dressed do., $4.50 to $4.75 per case of 100 lb.; boneless codfish, 5½ to 6c. per lb.; smoked haddies, 6½ to 7c. per lb.; St. John bloaters, $1 per box; Yarmouth do., $1; smoked herrings, medium, 12c.; Lock Fyne do., $1 per keg; large do., $3.50 per half-bbl.; kippered herrings, $1.25 per box and 65c. per half-box.

Fresh fish are: Haddock, 4c. per lb.; whitefish, trout and dore, 7½c. per lb.

Demand for oysters is good. Ordinary malpeques, $3.50 per bbl.; hand-picked do., $4.50 to $5; standard, in bulk, $1.30 per gallon; select do., $1.50.

COUNTRY PRODUCE.

EGGS—The tone is firm, with a good demand for choice stock. Strictly new laid are selling at 21 to 22c.; candled stock at 19½ to 20c., and No. 2 at 12 to 12½c.

MAPLE PRODUCT—Business in maple product was slow, and prices were nominally unchanged. We quote: Syrup, in small tins, 60 to 65c.; and sugar, 7¾ to 8c. per lb.

HONEY—The demand for honey continues quiet, but prices rule steady. White clover comb is quoted at 12c., extracted at 9c., and buckwheat at 8c. per lb.

BEANS—The demand for beans is fair, and sales of carlots were made to-day at the advance. Choice hand-picked are quoted at $1.45 to $1.50, and primes at $1.37½ to $1.40.

GAME—There was a firmer feeling in the market for partridge, owing to smaller receipts, and sales were made at 50 to 55c. for firsts, and at 30 to 35c. for seconds, per brace.

POTATOES—A fair trade was done in potatoes, and the market is moderately active, but steady, at 40 to 45c. per bag in round lots.

ASHES—There was no change in the market for ashes. We quote: First sorts, $4.10; seconds, $3.85, and pearls, $5.15 per 100 lb.

PROVISIONS.

There was no change to note in the market. The demand for small lots was fair. We quote as follows: Canadian short cut mess pork, $16; short cut back, $15.50; selected heavy short cut boneless mess, $16.50; and heavy long cut mess $15 per barrel. Pure Canadian lard in pails, 7 to 7¼c. per lb.; and compound refined, 5½ to 5¾c. per lb. Hams 12c. to 13½c., and bacon 11½ to 12½c. per lb.

FLOUR AND GRAIN.

FLOUR—A fairly active trade was done in flour, and the market is without any new feature of note. We quote: Winter wheat patents, $3.60 to $3.90; straight rollers, $3.40; in bags, $1.65; Manitoba patents, $3.90 to $4.20, and strong bakers', $3.60 to $3.70.

GRAIN—There was a good demand over the cable to-day for oats, and, as bids were somewhat higher, a fair business was transacted. On spot, the market was inclined to be firmer, and 30c. afloat was bid freely, but in some cases holders demanded more money. In peas and buckwheat the feeling was weaker, as private cable advices from abroad were very discouraging on the same; in consequence, prices here were marked down ½ to 1c. per bushel. There was some demand from shippers for Manitoba wheat in the Winnipeg market, and several fair-sized lots were purchased at 68½c. for No. 1 hard afloat, Fort William. Peas were quoted at 67c.; rye, 61c.; No. 1 barley, 51½ to 52c.; No. 2 ditto at 51c.; feed ditto at 48c.; oats, 30c., and buckwheat, 56c.

OATS—There was a fair demand for small lots of rolled oats, and sales were made at $3.55 to $3.60 per barrel, but prices for carload lots are unchanged at $3.50 per barrel, and $1.70 per bag.

1899 **NEW SEASON TEAS.** **1899**

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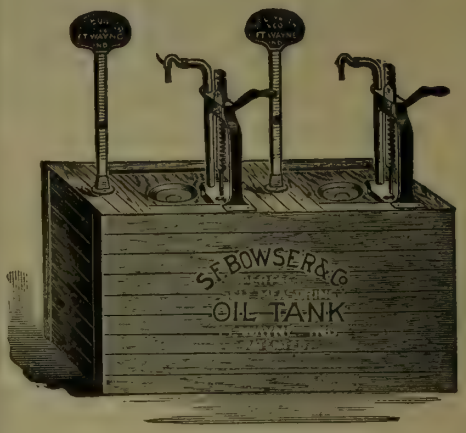
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S. F. BOWSER & CO.

Factory: Fort Wayne, Ind. P. O. Box 564, **Toronto, Ont.**

FEED—The demand for feed was good and the market is active and firm. Manitoba bran is selling at $15; shorts at $17 per ton, including bags; Ontario bran at $15 and $15.50; shorts at $17 to $18, and mouillie at $20 to $24 per ton, in bulk.

HAY—A fair trade was done in hay, and, as supplies are not large, prices rule steady. We quote: Choice No. 1, $8.50 to $9; No. 2, $7 to $7.50; and clover, $6.50 to $7 per ton in carload lots.

CHEESE AND BUTTER.

CHEESE — The week has witnessed an improved feeling in cheese, the available stock here having been cleaned up at the recent decline, and now, with continued demand, an advance has been established. In fact, Eastern cheese have sold freely at 11c. and over, and no figure is obtainable on Western at all.

BUTTER — The market is firmer in tone, and bids of 21c. were made quite freely to-day for creamery, but we quote 20½ to 21c. to cover all opinions. Export orders are numerous now, on the basis of 20 to 20½c., but it is difficult to get right quality at this range.

MONTREAL NOTES.

Prices have stiffened both on butter and cheese this week.

Stocks of Barbadoes molasses here are remarkably light.

There has been another decline of 5c. in the price of all refined sugar.

Sellers are asking an advance of 5 to 10c. here for canned corn, and 5c. for canned tomatoes.

Prices for Valencia raisins here have been advanced all around owing to the further rise at primary markets.

NEW BRUNSWICK MARKETS

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., November 2, 1899.

OCTOBER, which has just closed, has been a particularly busy month with the wholesale grocery trade, and has shown a splendid profit on nearly all sales. In fact, dealers never felt more satisfied than with the conditions of business during the present fall. Sugar is still low, but there is a firmer tendency. Beans are a matter of interest, and prices have further advanced, and there seems no chance of any lower figures this season. The leaving of the soldiers for the war was the feature during the week. They left the city about 6 p.m. on October 25. At 5 o'clock nearly all the stores in the city were closed and everyone was on the street. The route traversed by the contingent was handsomely decorated, and the boys where everywhere greeted with cheers. The crowd at the station was one of the largest ever seen in the city. Our citizens have subscribed with great liberally to a fund to augment the regular pay of the soldiers.

OIL—Dealers are very active. They do not find that the late advance has in any way affected the sale. Market is firmer. Paint oils are high, with further upward tendency. Trade at this season is light. Lubricatings are also quiet, but are held at full figures. Supply of cod oil is not large, but that arriving finds quick sale at even figures.

SALT—If the demand was at all active this would be a fair market, as stocks are very low; that is, in Liverpool coarse, which has the demand from the fishermen, and there seems no chance for further supplies, as at present no tonnage is offering. When there is a chance to bring some, the freight charged is likely to be much higher than usual, which will cause an advance in price. In Liverpool factory-filled and in Canadian there are ample stocks. We quote as follows: Liverpool coarse, 48 to 55c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—Supplies continue to come to hand, but in every line stocks are light. Perhaps, gallon apples are the one exception. Even these rule higher than last season. Corn, tomatoes, and peaches continue to be the lines of chief interest. Prices are firm and supplies very much below the average. Dealers feel that in corn some packers have hardly treated them right, while others have filled their orders. String beans, while not very large sellers, are short in stock, and are firmly held. Salmon are slow in coming forward. Prices are rather firmer. In local canned fish, such as haddies, bloaters, and sardines, the fact that there are a number of small canners, and that they cannot agree among themselves, has rather tended to easier figures, though in haddies, supply being short, they are not likely to be much affected.

GREEN FRUITS—Business is active; large quantities of Ontario grapes continue to arrive, and prices are quite firmly held. Malagas show better demand. In apples, while the crop in Nova Scotia is large, full figures are maintained, and quantity offering here is not large. In gravensteins the quality is very fine. They are a lovely fruit. No winter stock is yet offering. Jamaica orange find a fair sale. They are about the only grade offered. Lemons have fair sale at even figures. There are practically no native cranberries, but Cape Cod stock of extra quality continue quite low. In pears and peaches there is nothing but retail trade. There is a fair demand for sweet potatoes.

DRIED FRUITS—Dealers are anxiously awaiting arrivals of Valencia raisins. These should show a good margin as the market has advanced from 1 to 2s. since they were bought. In Malaga loose, in which quite a number are bought for here, prices have already advanced about 1s. for a 50 lb. box. Except in seeded, practically no Californians are expected. This will be a new feature, as in late years they have played a very important part. They would now cost about double what we were accustomed to pay for them. In prunes, Cali-

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fornians are likely to have the market to themselves. While prices keep quite low they are looked on as extra good stock. Small sizes are scarce this season. Figs to hand are of good quality, and move freely at full figures. Peels have a steady demand; the cut and assorted peels in small packages did not prove a seller here. Evaporated apples keep firm. There have been fair receipts. Dried apples come to hand slowly. In nuts, sales have been active, except in peanuts ; prices are firm. In these, new goods are now quoted at much lower figures than have ruled. Stock is said not to be as good as last year.

DAIRY PRODUCE—In eggs firm prices rule. Stock is coming to hand slowly. Quality shows an improvenent. Rather higher figures are expected. Butter has a good steady sale, and, while prices move up but slowly, there is a demand for extra quality at rather higher figures. It is quite hard to get. Cheese are in light supply, both in the local market, and throughout the Province. There is a fair demand.

SUGAR—The tendency is to rather higher figures, but prices are still very low. A large business continues to be done in American, in both yellows and granulated. Some English sugars are also being sold.

MOLASSES — Dealers watch chances sharply to pick up desirable lots. Trade is being largely done in small packages, and New Orleans moves more freely than ever before, but dealers buy in small lots. Some choice Porto Rico is still held, and full figures are asked. Syrups have no sale here.

FISH— The supply is still very light. Dealers find it impossible to fill orders in almost any line except smoked herring, but it is in pickled herring where the shortage is most felt. Bay herring are the only grade offering. Price shows no further advance, as they will not bring much higher figures, but there is not nearly enough to go around. In dry cod full figures are obtained ; stocks are light. Pollock are scarce and bring full price. They are not favorites, but, owing to codfish keeping so high, they are in demand. Smoked herring are a better price than they have been ; new fish are rather easier, owing to improved receipts. Finnan haddies have a good sale, but owing to lack of stock, orders cannot be filled. Bloaters and kippers have a fair sale. Pickled shad are firmer and stock is now very light. We quote: Large and medium dry cod, $3.85 to $4 ; small, $2.50 to $2.75 ; pickled shad, $4.50 to $5, as to quality ; haddies, 4½c. per lb.; smoked herring, 6 to 8c.; halibut, 12 to 13c. per lb.; fresh haddock and cod, 2c.; boneless fish, 4 to 5c. ; pollock, $2.10 to $2.25 per 100; pickled herring, $2.00 to $2.20 per half bbl.; bloaters, 60c.

PRODUCE—In barreled pork the usual fall demand has made an active movement. Prices are firm and slightly advanced. In beef the market is even stronger. In this line the effect of the war is more felt. Lard moves up, but still shows quite a range in prices. There are fair stocks.

FLOUR, FEED AND MEAL—In flour there seems a firmer feeling, but in the local market there is no change in quotations. In Manitobas there is quite a change in western figures. Millers advise very active sales. Oats and oatmeal show no change, but a steady market is to be noted. Cornmeal moves freely, the more as feed continues scarce and high ; price shows no change. Beans show an almost unprecidented advance, and it is said another month will see the entire crop in the market. Our dealers, while making a fair profit, and in some few cases carrying fair stocks, were caught short. Hay is tending higher. All grains are held firm. We quote as follows : Manitoba flour, $4.50 to $4.70 ; best Ontario, $3.85 to $4.00 ; medium, $3.60 to $3.75 ; oatmeal, $3.80 to $4.00 ; cornmeal, $2.20 to $2.25; middlings, $21 to $22; oats, 41 to 43c.; hand-picked beans, $1.25 to $1.35 ; prime, $1.15 to $1.25 ; yellow-eye beans, $1.90 to $2 ; split peas, $4.10 to $4.15 ; round, $3.25 to $3.40 ; pot barley, $4.10 to $4.15 ; hay, $7 to $7.50 ; timothy seed, American, $1.50.

ST. JOHN NOTES.

Joseph Finley is offering New Orleans molasses in both choice and fancy grades.

A shipment of Cuban molasses is to hand this week consigned to T. Collins & Co.

Fancy molasses is getting very scarce. W. Frank Hatheway is still able to offer a small quantity. The market has never been so bare.

Rice has advanced 6d. on the English market during the past week. Dearborn & Co. have a shipment to hand, bought at the lowest figures.

A. L. Goodwin is daily expecting a car of Californian prunes. The first, if not the only, direct car to arrive this fall. They are choice Santa Claras in 25-lb. boxes.

Perhaps the largest shipment of canned blueberries to leave our Province was shipped by A. & R. Loggie to Chicago this week. There were seven carloads. They paid freight and duty in advance, the amount being $6,000.

J. Hunter White, representing Cochrane & Willson, of Ridgetown, Ont., bean merchants, received the following in a letter this week : "We are putting out about one car per day, and believe another month will see all the beans marketed, something never known before. Michigan and New York are in about the same boat. South Africa has lately taken 12 cars from us, and we look for a duplicate order."

FOUR BIG STARCH COMPANIES MERGED.

The organization of the United States Starch Company, a consolidation of four starch manufacturing companies, has been effected. The company has been organized under the laws of New Jersey, with a capital of $6,000,000, composed of $2,500,000 of 6 per cent. cumulative stock and $3,500,000 of common. The four companies merged are The Oswego Starch Factory ; The American Glucose Company, of Buffalo ; The Argo Manufacturing Company, of Nebraska City, Neb., and The Sioux City, Ia., Starch Works. The organization is simply a consolidation, no factories being bought, nor any new stock issued to be sold. Stock in the new company was exchanged for the stock of the merged concerns.

The officers of the new company are: President, T. P. Kingsford, of Oswego ; first vice-president, Hiram Duryea, of New York ; second vice-president, Carl Morton, of Nebraska City ; secretary-treasurer, J. D. Higgins, of Oswego. The directors are: T. P. Kingsford, Hiram Duryea, Joy Morton, of Chicago ; Charles R. Flint, of New York ; J. C. Young, Carl Morton, H. H. Duryea, of New York, and Gilbert S. Graves, of Buffalo.

CATALOGUES. BOOKLETS, ETC.

A USEFUL CONFECTIONERY REPORT.

The report of the proceedings of the sixteenth annual convention of the National Confectioners' Association of the United States, held at the Thousand Island park last July, has just been issued. This publication is most valuable to all engaged or interested in the confectionery business. In addition to the convention report it includes copies of pure food and candy laws that have been passed in various States of the Union ; a copy of an official circular, which was sent during the year to members of the association, giving a list of colors that are injurious and of colors that have been shown to be harmless as used in the confectioners' art ; and other useful and interesting matters.

CELEBRATED WITH A RECEPTION

T. Webster, grocer, Lakefield, celebrated the opening of his fine new store (which he has just completed) on October 25, with a reception and tea to each of his lady customers. Mr. Webster has now the finest grocery premises in that thriving town on the Big river.

EZE (EASY) REGISTERED WASHING COMPOUND

THERE IS ONLY ONE

perfect washing compound made which is absolutely for washing clothes without any rubbing whatever or the slightest injury to them, and that is **EZE**—it is pronounced "easy," and is most appropriately named, as it is easy in every particular.

The best evidence of its selling qualities is in the repeat orders we have received from the very best grocers.

Send us your name, we will mail you a sample package, you can then try it yourself and prove our statements to your own satisfaction.

EZE MANUFACTURING CO.,

Retails in 5 and 10 cent packages.

46 Front St. East, TORONTO.

THE ART OF WINDOW DRESSING.

AN INDEX OF CHARACTER.

I wonder if the majority of grocers realize that the only index of the character of their shop that is before most of the people they are trying to reach is their window. This is true both in the large city and the small country town. In the principal business streets of the city there are always a number of stores which cater to transient trade, and by means of leaders have succeeded in making the greater portion of the people in the neighborhood acquainted with the inside of their place of business. But, with the average store in town or city the reverse is the case. These do a family trade extending likely for miles on every side of them, yet there are many residing within two or three blocks of their store who never saw more than its windows and doorway. They patronize some other grocer regularly. A dull, ordinary window may never attract the attention of such people, yet they know the store is there, and, if they were asked for an opinion of it, the answer would be "I never go there. They do a common, ordinary business I guess." On the other hand, a series of bright, original displays, while they may not draw the trade of these people from their family grocer, do not fail to cause these people to consider the store a progressive, up-to-date one, and, in the event of their regular grocer going out of business or becoming unsatisfactory in any way, they would naturally turn to the store in which the window displays had won their attention and approval. It is the same with a newcomer into a neighborhood. In looking around for a grocer to deal with regularly the most potent factor in the forming of their opinion is the windows of the store nearby. They naturally turn first to the grocer whose windows or the appearance of whose shop, from the street, attracts them most. Realization of the importance of good appearances should make a grocer ambitious to have the best-looking store in his locality.

TWO UNIQUE WINDOW DISPLAYS.

Two photographs of window displays made in the store of M. Des Brisay & Co., grocers, Nelson, B. C., have been received by THE CANADIAN GROCER. Both of these displays are decidedly out of the common, and must have attracted great attention to this progressive store. Unfortunately, however, the photographs were made in a bad light, for reflections of the store opposite to Des Brisay & Co.'s somewhat blur the display, and make reproduction impossible.

One of them is a display of tea and other package goods, neatly arranged in small piles on the floor of the window. In the centre of the background, the figure of a man is shown ready for the scaffold. Around his neck hangs a placard: "Hang the man who doesn't know good tea and where to buy it."

The other display was a general one, various groceries being arranged on the window floor. In the centre, a tall, white monument bore the inscription: "Erected to the memory of a lost dollar which could have been saved by buying your goods from us."

A TIMELY WINDOW DISPLAY.

It is not often that so many grocery windows in Toronto are devoted to the display of the same line of goods as is the case just now. Almost every grocery store has one or more windows devoted to canned goods, especially canned vegetables. This fact is interesting, as it emphasizes the attention that is being generally given to these goods just now, and shows that grocers are taking more interest in their windows. Some very effective displays are shown. A good one is shown on Yonge street, just below College. The plate-glass front comes to within an inch or so of the floor of the window, which is fully two feet higher than the walk outside. About three feet from the front two brands of canned corn and one of vegetables are shown in the boxes which they came packed in. Two rows of boxes, one on top of the other, were shown. On top of these three pyramidal piles reached to fully five feet from the floor. In front of the boxes three piles, one of sardines, one of salmon and one of baked beans filled up the space between them and the window front. Price tickets were used. On all but the two referring to the corn merely the price and the name of the goods were given. One of the corn tickets read: "Good Corn, 9c."; the other, "Finest Corn, 10c." Another excellent display that I noticed included, in addition to canned goods, bottled catsup, red cabbage and pickles. The floor of this window was about six feet long and less than three feet deep. It slanted towards the front, having a total fall of over 10 inches. The canned goods shown were peas, corn and tomatoes. Each of the three was shown in a separate V-shaped pile, the apex of which was at the front, and the bases of which met at the back. The piles stood about three feet high at the base. The spaces between these piles were partly filled by small circular piles of the bottled goods. Price tickets were attached to all goods shown.

John S. Pearce & Co., seed dealers, London, Ont., have been succeeded by Fred. J. Darch and John W. Hunter, under the style of Darch & Hunter. Both of the members of the new firm are practical seedsmen, Mr. Hunter having been 25 and Mr. Darch 15 years in the business.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

P. J. SHIELS, general merchant, Lyndhurst, Ont., has assigned to John Cawley, Athens, and a meeting of creditors has been called for November 4.

W. S. Russell, cigar manufacturer, Berlin, Ont., has assigned to C. S. Scott.

S. B. Annable, general merchant, Russell, Ont., has assigned to A. P. Mutchmor.

A. J. McLean, general merchant, Manitowaning, Ont., is offering to compromise.

Alexander J. McDonald, general merchant and fish dealer, Seaside, N.S., has assigned.

The estate of Samuel Ritcey, jr., general merchant, Ritcey's Cove, N.S., has been reconveyed to him by the assignee.

PARTNERSHIPS FORMED AND DISSOLVED.

D. Shelby & Co., traders, Montreal, have dissolved.

C. B. & B. E. Hilchie, general merchants, etc., Tangier, N. S., have dissolved.

Partnership has been registered by Lacombe & Gilardeau, bakers, Montreal.

Dill & Dalgleish, general merchants, Mount Forest, Ont., have dissolved. R. P. Dalgleish will continue.

Joseph O. Bernier, Mendoza Langlois and Joseph A. Bernier have registered partnership under the style of Bernier & Langlois, merchants, Montreal.

SALES MADE AND PENDING.

R. A. Snedden, flour dealer, etc., Almonte, Ont., has sold out.

G. A. Hetherington, general merchant, Luskville, Que., has sold out.

The assets of A. H. Wood & Co., cigar manufacturers, Montreal, are to be sold.

The stock of J. O. Fontaine, general merchant, Papineauville, Que., has been sold.

The stock of Mrs. J. B. Dixon, grocer, Quebec, has been sold at 61½c. on the dollar.

T. & H. Caldwell, general merchants, Orchard, Ont., are selling out and leaving that place.

The business of George B. Seely, grocer, St. John, N.B., has been closed out by bill of sale.

CHANGES.

J. C. Richards, grocer, Victoria, has sold out to J. F. Rausch.

Patrick Hogan has registered as wholesale fruit dealer, etc., in Quebec.

W. J. Marshall, fruit dealer, Manitou, Man., has sold out to D. L. Paulin.

The Rossin House Cigar Store, Toronto, has sold out to W. B. Ross, of London.

Wm. B. Campbell, grocer, Leamington, Ont., has been succeeded by G. A. Fox.

P. Young, general merchant, Vittoria, Ont., has been succeeded by Harry Gustin.

S. McCormack & Son intend closing their general store in Lucan on December 1.

M. E. Riley & Co., cornmeal millers, St. John, N.B., are increasing the capacity of their mill.

Rochon Bros, general merchants, Wilson's Corners, Que., have removed to Hintonburg, Ont.

C. F. Davies, confectioner and fruit dealer, Strathcona, N.W.T., has sold out to Sullivan & Mortimer.

DEATHS.

Joseph Maheux, soap manufacturer, Quebec, is dead.

Settlers continue to flock to the Northwest and the demand for farm lands continues particularly good for this season. Sales in some cases are double those of the same time last year.

Got Off Easily.—"When I asked for a rise, I told my employer I had grown grey in his service." "What did he say?" "He said that if I had worked anywhere else I probably would have got bald."

AN ATTRACTIVE WINDOW DISPLAY.

To the firm of J. H. Chapman & Co., dry goods dealers, must be accredited great praise for having arranged a most attractive and unique display in honor of London's company of the Canadian contingent.

The west window in the elegantly appointed store of the company, at 126 and 128 Dundas street, contains a miniature camp. A sentry, dressed like a veritable Tommy Atkins, parades to and fro in front of a military tent that is supplied with all the accessories of such a one on the camp field. Flanking the tent are pictures of the Queen, the Prince of Wales, and a "What we have we'll hold" bulldog. Stacked rifles, belts and coats scattered here and there, give a touch of realism to the scene; the low background has a unique mirror effect that largely increases the depth of the view, while above and at the rear are many well-displayed flags.—London News, Oct. 25.

SITUATION VACANT.

GROCERY DEPARTMENT BUYER AND manager. Energetic young man thoroughly well trained, with ability to take charge of a large and growing business. Apply to The Robert Simpson Co., Limited, Toronto. (44)

REPRESENTATIVES WANTED.

WANTED—REPRESENTATIVES IN MONTreal and Toronto to sell to the trade Concentrated White Wine Vinegar (English Manufacture) one part Concentrated Vinegar to four of water. Address "Vinegar," care of The Canadian Grocer, Montreal or Toronto. (46)

FLEISCHMANN'S VEGETABLE COMPRESSED YEAST HAS NO EQUAL.

ARE YOU A BUYER of

Hardware, Metals, Paints, Oils, etc.?

Drop a Post Card, if you wish it, and we will send you a copy of the latest issue of **Hardware and Metal**, the leading authority on these trades. Address:

The MacLEAN PUBLISHING CO., Limited,

Board of Trade, MONTREAL.
26 Front St. West, TORONTO.
109 Fleet St., E.C., LONDON, ENG.



If you Want to Learn Anything About Advertising,

If you are a business man and get or want to get business by any kind of advertising, and want to know how to advertise and make money; or if you are an employe and expect to go into business for yourself; or if you want to get into a new and profitable profession—we furnish the foundation—the accumulated knowledge on the subject. Investigation costs you nothing. Invaluable information will be sent Free.

Address Advertising World Publicity Club, Columbus, O.

BUY Star Brand

COTTON CLOTHES LINES

—AND—

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers

See that you get them.

"QUEEN CITY" TABLETS

WASHING MADE EASY...

Half the labor in half the time, and no rubbing to wear out the clothes, better and cleaner washing with a soft smooth finish that makes ironing easier, and the articles keep clean and wear longer.

For sale by Grocers, Druggists, and General Stores.

QUEEN CITY OIL COMPANY, Limited

SAMUEL ROGERS, President. TORONTO ONT.

CURRENT MARKET QUOTATIONS

November 2, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb.	.....	.....	.....	18	14	16	.....	.....
" " pound prints	.....	.....	19	20	17	18	.....	.....
" " tubs, best	.....	.....	17	18	17	18	.....	.....
" " tubs, second grade	.....	.....	15	16	14	15	.....	.....
" " low and med. "	.....	.....	12	14	.....	.....	.....	.....
Creamery, tubs and boxes	.....	22	21	22	18	19	.....	.....
" prints and squares	.....	.....	22	23	19	20	.....	.....
Cheese, per lb.	11	11½	12	12¼	11	11½	.....	.....
Eggs, per doz	16	18½	14	18	13	14	.....	.....

CANNED GOODS

Apples, 3's	$.....	$0 90	$0 90	$1 00	$1 00	$1 10	.....	.....
" gallons	.....	2 10	2 40	2 60	2 25	2 40	.....	.....
Asparagus	.....	....	.....	2 40	.....	.....	.....	.....
Beets	.....	.....	.....	1 00	.....	.....	.....	.....
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	75	85	85	90	.....	.....
Beans, 2's	.....	77½	.....	85	90	95	.....	.....
Corn, 2's	90	1 00	95	1 00	75	80	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 90	2 00	2 30	2 40	.....	.....
" white	.....	.....	1 90	2 00	.....	.....	.....	.....
Peas, 2's	.....	75	75	80	75	80	.....	.....
" sifted	.....	.....	85	1 00	1 10	1 15	.....	.....
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	.....
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 75	1 80	.....	.....
" " 3's	.....	2 00	2 00	2 40	2 25	2 50	.....	.....
Pineapple, 2's	.....	2 40	2 25	2 50	2 15	2 25	.....	.....
" 3's	.....	2 60	2 50	2 60	2 50	2 60	.....	.....
Peaches, 2's	.....	2 50	1 75	1 90	.....	1 85	.....	.....
" 3's	.....	2 50	2 50	2 60	2 70	2 85	.....	.....
Plums, green gages, 2's	.....	.....	1 10	1 25	1 30	1 60	.....	.....
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	.....
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	.....	75	90	1 00	.....	.....
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	1 40	1 45	1 65	1 50	1 75	.....	.....
Strawberries, 2's	1 35	1 50	1 50	1 60	1 65	1 75	.....	.....
Succotash, 2's	.....	.....	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	75	78	85	90	85	90	.....	.....
Lobster, talls	.....	2 50	2 95	2 75	2 50	2 75	.....	.....
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 75	1 80	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 30	1 50	1 30	1 40	1 25	1 50	.....	.....
" " flats	1 40	1 60	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	.....	.....	1 35	1 40	.....	1 60	.....	....
" " Clover Leaf, talls	1 to 4 cases		.....	1 50	.....	.....	.....	.....
	5 " 9 "		.....	1 47½	.....	.....	.....	.....
	10 " 25 "		.....	1 45	.....	.....	.....	.....
" " Clover Leaf, flats	1 " 4 "		.....	1 65	.....	.....	.....	.....
	5 " 9 "		.....	1 62½	.....	.....	.....	.....
	10 " 25 "		.....	1 60	.....	.....	.....	.....
" Cohoes	1 05	1 15	1 05	1 10	1 10	1 15	.....	.....
Sardines, Albert, ¼'s	.....	12	12½	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsman, ¼'s	.....	12½	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	.....	18	18½	23	10	11	.....	.....
" P. & C., ¼'s	.....	.....	23	25	23	25	.....	.....
" " ½'s	.....	.....	33	35	33	36	.....	.....
" American, ¼'s	.....	.....	4	4½	4	5	.....	.....
" " ½'s	.....	.....	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 20	1 50	1 00	1 60	1 00	1 15	.....	.....
Herring in Tomato Sauce	1 30	1 45	1 55	1 60	.....	2 00	.....	.....

GREEN FRUITS

Oranges, Sorrento, per box	$3 25	$4 00	.....	.....	$3 00	$4 00	.....	.....
" Jamaica, per bbl	5 50	6 50	6 00	6 50	5 00	6 00	.....	.....
Lemons, Palermo, p. box	.....	.....	3 25	3 75	3 00	4 00	.....	.....
" Maori, per box	.....	.....	6 00	6 50	.....	.....	.....	.....
Bananas, per bunch	50	1 00	1 00	1 25	1 75	2 25	.....	.....
Tomatoes, per basket	35	50	70	90	.....	.....	.....	.....
Red Peppers, per basket	.....	.....	20	25	.....	.....	.....	.....
Canadian Peaches, per basket	25	45	35	75	.....	.....	.....	.....
" Pears, "	35	60	20	50	.....	.....	.....	.....
Grapes, per 10-lb. basket	.....	.....	17½	25	20	40	.....	.....
Winter Apples, per bbl	3 00	3 50	2 00	2 75	2 25	2 50	.....	.....
Sweet Potatoes, per bbl.	.....	2 50	.....	2 50	3 00	3 50	.....	.....
Cranberries, per bbl	5 00	6 00	7 00	7 50	6 00	6 50	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 50	$4 62	$4 63	4 55	4 65	.....	.....
Granulated, Acadia	.....	4 45	.....	4 58	.....	4 55	.....	.....
Granulated, foreign	.....	.....	.....	4 60	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 70	.....	5 33	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 80	.....	5 43	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 30	.....	5 43	.....	.....	.....	.....
Powdered, bbls	.....	5 15	.....	5 25	5¾	6	.....	.....
Phœnix	.....	4 35	.....	4 48	.....	.....	.....	.....
Cream	.....	4 35	.....	4 48	.....	.....	.....	.....
Extra bright	.....	4 20	.....	4 33	3¾	3⅞	.....	.....
Bright coffee	.....	4 10	.....	4 23	3⅞	3⅞	.....	.....
Bright yellow	.....	.....	.....	4 13	.....	.....	.....	.....
No. 3 yellow	.....	3 85	.....	3 98	3⅛	3¼	.....	.....
No. 2 yellow	.....	3 80	.....	3 94	.....	.....	.....	.....
No. 1 yellow	.....	3 70	.....	3 83	.....	.....	.....	.....
Foreign, yellow	.....	.....	.....	.....	.....	.....	.....	.....
Trinidad	.....	.....	.....	.....	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Wire nails, base	.....	$3 25	.....	$3 30	.....	.....	.....	.....
Cut nails, base	.....	2 60	.....	2 60	.....	.....	.....	.....
Barbed wire, per 100-lb.	3 40	3 50	3 40	3 50	.....	.....	.....	.....
Smooth Steel Wire (oiled and annealed, etc.), base	.....	3 00	.....	3 35	.....	.....	.....	.....
White lead, Pure	....	6 37½	.....	6 50	.....	.....	.....	.....
Linseed oil, 1 to 4 bbls., raw	.....	59	.....	59	.....	.....	.....	.....
" " " boiled	.....	62	.....	62	.....	.....	.....	.....
Turpentine, single bbls	.....	77	.....	77	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups—								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	.....	.....
Bright	.....	2¼	35	37	34	35	.....	.....
Corn Syrup, barrel, per lb	....	.....	.....	2½	.....	.....	.....	.....
" " ½ bbls. "	.....	.....	.....	2¾	.....	.....	.....	.....
" " kegs "	.....	.....	.....	2⅞	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 30	.....	.....	.....	.....
" " 2 gal. " "	.....	.....	.....	1 00	.....	.....	.....	.....
Honey	.....	.....	.....	40	...	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	.....	.....
Barbadoes	.....	36	.....	.....	28	30	.....	.....
Porto Rico	.....	.....	38	42	32	34	.....	.....
Antigua	.....	.....	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 50	$1 60	$1 50	$1 60	.....	.....
" " 2-lb. cans	.....	2 65	2 65	2 75	2 50	2 75	.....	.....
" " 4-lb. cans	.....	.....	5 25	5 00	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 25	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	18 50	19 50	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 50	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 80	3 00	.....	.....
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	.....
English brawn, 2-lb. can	.....	2 40	2 50	2 50	2 75	2 80	.....	.....
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....	.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull, 2-lb. can	.....	....	.....	1 80	1 75	1 80	.....	...
" 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ⅛'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 75	2 80	2 95	.....	3 25	.....	.....

CANDIED PEELS

Lemon, per lb	.....	.....	11	12	.....	13	.....	.....
Orange, "	.....	.....	12	13	.....	14	.....	.....
Citron, "	.....	.....	15½	17	.....	16	.....	.....

FRUITS

Foreign—								
Currants, Provincials, bbl.	.....	4½	.....	.....	4½	5	.....	.....
" ½-bbls.	.....	4¼	.....	.....	6	7	.....	.....
" Filiatras, bbls	.....	4¼	.....	.....	5¾	6¼	.....	.....
" ½-bbls.	.....	4½	.....	.....	5	6	.....	.....
" cases	.....	4½	5	5½	5½	7	.....	.....
" ½-cases	.....	4¾	5	5½	5½	6	.....	.....
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" ½-bbls.	.....	.....	.....	.....	6	7	.....	.....
" cases	.....	.....	5½	6	7	7¼	.....	.....
" ½-cases	.....	5⅛	5½	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6	7	7	8	.....	.....
Dates, boxes	5¼	6	7	7½	6	6½	.....	.....
Figs, 10-lb. boxes, per lb.	.....	.....	12½	14	14	16	.....	.....
" 20 & 28-lb. boxes, per lb.	.....	.....	14	16	.....	.....	.....	.....
" Mats, per lb., old	.....	.....	3¾	4	.....	.....	.....	.....
" Naturals, per lb.	.....	.....	.....	5½	.....	.....	.....	.....
" 1-lb. glove boxes	.....	.....	.....	13	.....	.....	.....	.....
Prunes, California, 40's	.....	.....	.....	10	10	12	.....	.....
" " 50's	.....	.....	.....	9	8½	9	.....	.....
" " 60's	.....	8	.....	7½	8	8½	.....	.....
" " 70's	.....	7½	.....	7	7½	8	.....	.....
" " 80's	.....	7	.....	6½	7	7½	.....	.....
" " 90's	.....	6	6	¼	6½	7	.....	.....
" Bosnia, B	.....	.....	.....	.....	.....	.....	.....	.....
" " C	.....	.....	.....	.....	.....	.....	.....	.....
" " D	.....	.....	.....	.....	.....	.....	.....	.....
" " U	.....	.....	.....	.....	.....	.....	.....	.....
Raisins, Valencia, off stalk	.....	4	.....	.....	5	6	.....	.....
" Fine off stalk	4¼	4½	5¾	6	5	5¼	.....	.....
" Selected	5	5⅜	6¼	6½	.....	.....	.....	.....
" Layers	.....	5¾	.....	7½	7¼	7½	.....	.....
" Sultanas	.....	.....	10	15	10	12	.....	.....
" California, 3-crown	.....	6¾	.....	.....	7	7¾	.....	.....
" " 4-crown	.....	7¾	.....	.....	8	8¼	.....	.....
Domestic—Apples, dried	6	6½	5	5½	5½	6	.....	.....
" " evaporated	9	9½	8	9	9½	10	.....	.....
Cal. Evaporated Fruits—								
Peaches, in 50-lb. bags	.....	.....	9	10	.....	.....	.....	.....

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	.....	7½	8	.....	.....	.....
Smoked meats—								
Breakfast bacon	11½	12½	11	11½	.....	.....	.....	.....
Rolls	.....	9	.....	8½	9	10	.....	.....
Hams	12	13½	11½	12	11	13	.....	.....
Shoulder hams	.....	10	8	8½	8	9	.....	.....
Backs	.....	.....	.....	11	.....	.....	.....	.....

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 50	15 00	14 00	15 00	.....	.....
" short cut	.....	.....	16 00	16 50	15 00	15 50	.....	.....
Clear shoulder mess	.....	.....	.....	12 50	14 00	14 50	.....	.....
Plate beef	.....	.....	.....	11 50	13 50	14 50	.....	.....
Lard, tierces, per lb.	.....	6½	.....	6½	6½	6¾	.....	.....
Tubs	6¾	7	6¾	7	7	7¼	.....	.....
Pails	7	7¼	7	7¼	7¼	7½	.....	.....
Shortening, in 60-lb. tubs	.....	.....	7½	7¾	.....	7¼	.....	.....

Do You Handle

Brantford Starch ?

A trial shipment will convince you there is nothing better, purer, whiter, in the market.

The Brantford Starch Co., Limited

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	.....	24	23	28	25	30	.....	.....
Old Government Java	.....	27	22	30	25	30	....	.....
Rio	.....	10	7½	12	12	13	.....	.....
Santos	.....	.....	8	12	.....	.....	.....	.....
Plantation Ceylon	.....	29	28	30	29	31	.....	.....
Porto Rico	.....	.....	22	25	24	28	.....	.....
Gautemala	.....	.....	22	25	24	26	.....	.....
Jamaica	.....	18	15	20	18	22	.....	.....
Maracaibo	.....	13	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	... ..	.....
Valencia shelled almonds	28	30	28	30	.....	.....	.....	.....
Tarragona almonds	12	15	12	14	11	12	.....	.....
Peanuts (roasted)	6½	9½	9	10	9	10	.....	.....
" (green)	5½	8	7	9	.....	.....	.....	.....
Cocoanuts, per sack	.....	3 00	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	.....	12	12	13	12	13	.....	....
Marbot walnuts	.....	.....	.....	.....	9	10	.....	.....
Bordeaux walnuts	.....	.....	.....	.....	9	10	.....	.....
Sicily filberts	.....	7¾	8½	9	8	10	.....	.....
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	.....	.....
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	.....
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅝	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	4	4¾	5	6	.....	.....
Tapioca	3¾	4½	4¾	5	5	6	.....	.....
Macaroni, dom'ic, per lb., bulk	.....	.....	.....	7½	.....	.....	... ..	.....
" imp'd, 1-lb. pkg., French	.....	.....	9	10	.....	.....	.... .	.....
" " " Italian	.....	.....	11	12½	.....	.....	.....	. . .

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00	....	.....
Sal soda, per bbl	70	75	70	80	85	90	....	.....
Sal Soda, per keg	85	1 00	95	1 00	95	1 00	.....	.....
Granulated Sal Soda, per lb	.....	.....	.....	1	.....	.....	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	15	12	14	14	15	.....	.....
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	11	12	11	13	12	13	.....	.....
Pepper, white, ground, in kegs, pails, boxes	20	23	18	24	24	26	.....	.....
" " 5-lb. cans	20	23	20	26	20	22	.....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	19	25	18	25	20	25	.....	.....
Cloves, whole	12	30	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	20	40	20	40	16	20	.....	.....
Cream tartar, French	.....	25	24	25	20	22	.....	.....
" " best	.....	28	25	30	25	30	.....	.....
Allspice	13	17	13	16	16	18	.....	.....

PETROLEUM

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	15½	16	16¼	.... .	.....
Sarnia water white	12	13	.....	16½	17	17¼	.....	.... .
Carbon safety	.....	17	.....	....	.....	....	.....	.....
American water white	17	17½	.....	18	19	19¼	.....	.....
Pratt's Astral	18	19	.....	19	.....	....	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	12½	60	12	50	11	40	.....	.....
Caddies Paking, Kaisow	17	40	18	50	15	45	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	30	40	25	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	...
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchong	17½	20	17	25	17	25	.....	.....
China Greens—								
Gunpowder—Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	25	.....	.....	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Pingsueys—								
YoungHyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	... ..	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	... ..	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good Medium	22	24	22	24	.....	.	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Palls, No. 1, 2-hoop	.....	.....	.....	.....	1 55	.....	1 55	.....
" " 3-hoop	.....	.....	.....	.....	1 70	.....	1 70	.....
" half grained	.....	.....	.....	.....	1 40	.....	1 40	.....
" quarter, jam	.....	.....	.....	90	1 08	90	1 08	.....
" candy, and covers	.....	.....	2 25	2 65	2 25	2 65	.....	.....
Tubs, No. 0	.....	.....	.....	.....	8 50	.....	8 50	.....
" " 1	.....	.....	.....	.....	7 00	.....	7 00	.....
" " 2	.....	.....	.....	.....	6 00	.....	6 00	.....
" " 3	.....	.....	.....	.....	5 00	.....	5 00	.....

Most Excellent Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.

THE MANITOBA

Produce & Commission Co.

Limited

WINNIPEG, MANITOBA.

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Fruits, Cured Meats

PICKLED, DRY AND SMOKED FISH

Consignments and Correspondence Solicited.

BRANCHES AT:
Vancouver,
Victoria,
Nelson,
Rossland,
B.C.

Cocoanuts by the Carload.

Did it ever strike you to sell your lady customers the pure cocoanuts? They will grate it themselves. There is a good pound of meat in every cocoanut. You can sell it at half the price of prepared cocoanut. Try one sack as a sample.

OUR REGISTERED BRANDS OF CIGARS:
"18 K" and "PALATIALS" are sellers.

They give you a good profit and your customers good value. ASK FOR PRICES.

The Macpherson Fruit Co., LIMITED, WINNIPEG, MAN.

Well Dressed Windows!

Like well-written ads, pay only when they succeed in attracting attention of the buying public.

Secure a copy of the latest book on **"Window Dressing for Grocers,"** by American experts. Contains 52 designs, a change every week for a year. Gives full information on how to trim a window. Sent post-paid to any address on receipt of price, **$1.00.**

S. W. CARSON,
45 Hillside Ave.,
Agent for Canada. **VICTORIA, B.C.**

A GOOD DISPLAY



OF

BOECKHS' BRUSHES

is all that is necessary to insure their sale. Let your customers see them and they will sell themselves. They have the largest sale because of their

...ABSOLUTE SUPERIORITY.

BOECKH, BROS. TRADE MARK & COMPANY.

80 York Street, TORONTO

TRADE IN OTHER COUNTRIES THAN OUR OWN.

THE RAISIN CROP IN CALIFORNIA.

A LETTER from Mr. M. Theo. Kearney states that before the rain raisins were being shipped from Fresno at the rate of 45 to 55 cars per day, the shipments up to October 17 amounting to 600 cars. This only covers raisins that had been paid for. Continuing, Mr. Kearney says: "We fear that the wet weather coming upon us at this time in the season will induce many growers to sell such of their raisins as are not well cured to the wineries, and, of course, there is not likely to be any attempt made to pick any more grapes for raisins this season. We are inclined to think, therefore, that our estimate of 2,800 cars for this season's crop may fall materially short, how much less than that it is impossible to make figures, well-informed people varying their estimate to the extent of 500 cars."

CANNED SALMON IN LONDON.

There has been little or no alteration in salmon, the demand being insignificant, and holders recognize the imprudence of forcing sales. Some sizes—notably ½-lb. tins—are in poor supply, and it is anticipated that the present stock will be quite inadequate to meet the demand until the new pack arrives.—Grocers' Journal, October 14.

NEW ORLEANS MOLASSES.

A few hundred barrels of new crop cane juice have arrived on the levee at New Orleans and they sold at prices ranging from 46 to 53c. The local market has been quiet but steady. The purchases made have been of a hand-to-mouth character, as the trade has been disposed to hold awaiting the new crop, which is expected to come on offer in the near future; prices have been unchanged.—New York Journal of Commerce, October 28.

VALENCIA RAISINS IN LONDON.

The sales of Valencias continue to be abnormally heavy, and there is ample evidence that they are not only being bought by grocers, but are also going rapidly into consumption. This is, of course, largely due to the fact that the new fruit has been shown much earlier than usual, and contributory causes have been their good quality and comparative cheapness as compared with other competing foods. There is a considerable falling off in the shipments, and prices show a decided advance, which appears to be perfectly justified; it is to be hoped, however, that values will not be forced down to unreasonable limits, as undoubtedly a very large proportion of the ordinary Christmas trade in this article still remains to be done. Up to the present there has been no advance in the stoned fruit, which is being offered below the level of the market, but there must necessarily be an alteration shortly should the advance in unstoned fruit continue. — Produce Markets Review, October 21.

TEA IN NEW YORK.

The feature of the week was the auction sale held on Wednesday. The offerings were moderately large, but they were absorbed at prices showing a good undertone to the market. The volume of line business transacted has been moderately large, as the interior trade has continued a buyer, although the purchases made have been confined largely to such supplies as have been needed to meet current wants. Dealers have shown no disposition to hurry sales, with the result that the business transacted, particularly in the lower grades, has been at full values. There has been some trading in the market for invoices and at fairly full values.—New York Journal of Commerce, October 28.

TAPIOCA TENDING UPWARD.

A New York paper of October 27 says: "The tendency of the tapioca market is upward as a result of the active demand, particularly from the West, and the small available supply. Sales of medium pearl were made on the spot to day at 3¾ to 3⅞c., and for arrival on the Pisa, which sailed October 6, 3⅜c. was paid for 25 tons. For November-January sail shipment 3½c. is asked for either fine or medium pearl, and per October steamer that price is demanded for the latter. Most of the stock coming is said to be controlled by strong hands."

CANNED GOODS IN THE STATES.

The situation of many articles in the line of canned goods is at present reflecting the advantage of reputation and impression on the minds of the people in general. It is very observable that consumers, and even retail distributers, obtained impressions during the season of the condition of supply to demand, and if these opinions can be sufficiently influenced in the early part of any season it is safe to calculate that such a belief will continue to impress those who have had it, although the market conditions may change entirely before the season closes. This season's pack of 1899 in many varieties illustrates the strength of these opinions and the truth of this assertion. Because all the world believes we were to have a deluge of tomatoes, the habit of that thought has almost become an instinct with many parties throughout the country. In the same way the impression naturally got abroad in the Spring and early Summer that the Eastern peach crop was entirely destroyed by the February low temperatures. Both of these beliefs have turned out to be only partially well founded.

Tomatoes have not been an excessive crop when the whole country is considered, and peaches, on the other hand, are proven by the statistics of the receipts to be something more than half of last year's crop in quantity.—The Trade, Baltimore.

MOCHA COFFEE.

E. S. Cunningham, American Consul at Aden, makes the following report on Mocha coffee exports to the United States:

"Some time since a prominent merchant of Aden called my attention to a paragraph in an American newspaper in regard to Mocha coffee and its use in the United States. The paragraph contained this sentence: 'Indeed, there is practically no genuine Mocha coffee in our market.' This statement is quite unjust to American importers of the genuine Mocha coffee direct from ports of Arabia. As appears from the invoice books at this consulate and the consular agency at Hodeida, there have been invoiced for exportation to the United States during the year ending June 30, 1899, 32,156 bags (160 pounds each—5,144,960 lb.) of Mocha coffee, I should think it but reasonable that at least 5,000 bags which are first shipped to Europe finally reach the American market without being mixed with inferior coffees.

"Doubtless, Mocha is mixed with cheaper coffee in Europe to a great extent, and is shipped to the United States as Mocha coffee; but it is hardly possible that an importer who buys his coffee at an Arabian port could get anything but genuine Mocha or Harrar coffee."

COFFEE IN NEW YORK.

Continued firmness has been experienced in the market for Brazil grades, and prices have advanced slightly. The principal bull factor has been large movement of coffee into consumption, both in the United States and Europe; in fact, this movement has reached sufficiently large proportions to lead many of the local trade to anticipate a slight reduction in the world's visible supply during the month of October, an unusual occurrence for the season of the year. The Brazil markets have continued firm at prices above a parity with those ruling locally. Europe has continued to be reported as a good buyer, and it also has been stated that fairly large purchases were made in the Brazil markets for the account of Arbuckle Bros.—New York Journal of Commerce.

ATTENTION!

TEAS TEAS

TEAS

We have them in stock now:

200 Boxes Superbly Choicest Paklin Congou
200 Boxes Superbly Rich Paklin Congou
200 Boxes the very Richest Paklin Congou
400 Boxes Specially Selected Paklin Congou
200 Chests Indian Teas
300 Chests Ceylon Teas
500 Half-chests Saryune

This consignment is one of the best **Money-Makers** that will be offered to the trade this season.

ASK FOR SAMPLES—OUR PRICES ARE THE LOWEST.

L. Chaput, Fils & Cie., Montreal

HOW GREAT BUSINESSES ARE BORN.

A MASS of knotty, dusty waste, full of sticks and leaves, pierced cocoons, and dead silkworms. "Fit to be chucked away, and nothing else," said the silk manufacturer, as he stood looking at this pile of

UNSAVORY WASTE.

What was his astonishment then when his companion, Mr. S. C. Lister, remarked that he would not mind giving a halfpenny a pound for the lot! "Take it, and welcome," said the man of silk. Mr. Lister had it carted off to his wool mills at Manningham, and there entered on the long series of experiments which, after bringing him to the verge of bankruptcy, ended by founding one of the biggest and most remunerative businesses the world ever saw — the manufacture of plush. To give some idea of the pluck of the man, he was no less than £360,000 to the bad at one time.

Britain owes very much of her prosperity to the invention of steel. The present development in that direction is due more to Sir H. Bessemer than anybody else. It was in 1836 his great discovery of making steel by passing air through liquid iron revolutionized the iron trade and started one of the biggest businesses in Britain. The price of steel went down at once over thirty per cent. Within thirty days of his readiug the paper announcing his discovery, he received £27,000 from ironmasters for licenses to use his process. He granted these, and then regretted the step, and bought them back for £31,500. A good thing he did so. It paid him many times over in the long run.

The whole of the town of Reading, with a population now of about 70,000, depends directly or indirectly on the giant firm of Huntley & Palmer, the

BISCUIT MANUFACTURERS.

What Answerite is there who has not eaten of the dainty products of the immense factory which stands alongside the Great Western Railway? All this tremendous business, which is now capitalized at two and a half millions, owes its origion to the Palmer who, some sixty years ago, had a little shop in the town where he used himself to make one special kind of biscuit, and sell this delicacy from a tray to travelers on their way through the town. There are now no less than seven Palmers at the head of the great concern.

Many other big businesses have owed their origin to the possession by their founders of some special recipe — Lea & Perrins, for instance, the wealthy proprietors of the famous Worcester sauce. Many people now alive can remember the little chemist's shop in the High street, which was all they owned before they began the manufacture of the well-known relish.

Mr. Thomas Holloway's famous pills were the result of a recipe given by an old German woman to his mother. They were a failure at first, and their youthful manufacturer was thrown into prison for debt. When he got out he started a shop in the Strand, began advertising, and never looked back.

In the same way the secret of Day & Martin's blacking was imparted to them by an old soldier who strayed one day into their little shop and asked charity. They were good to him, and, in gratitude, he gave them the recipe which has made their name known the world over.

Twenty-two years ago the idea of an Australian cricket team visiting these shores was not even mooted. That such an innovation would cover expenses, let alone pay, was

MORE THAN DOUBTFUL.

It was the proprietors of a small restaurant in Melbourne who decided to risk their entire savings in the cause of sport. They did so, and who will deny that Messrs. Spiers & Pond deserve the success which has since attended them? The company, at the head of which is F. W. Spiers, is capitalized at considerably over a million, and supplies its customers with anything, from a suit of clothes to a beefsteak.

When a youngster will take the trouble to walk three days on end to look at some beds of tulips and rhododendrons it is quite evident that boy ought to make gardening his business. He did, leaving his father's business of corn factoring and milling, and to-day the

NAME OF SUTTON & SONS

is familiar to every Briton who has a garden, whether at home or in the colonies, and to most of our American cousins into the bargain.

The country at large owes very much to the development by Mr. Martin Hope Sutton of the humble but ever-useful potato. It is due to him and his firm that the devastating potato disease is no longer the fearful danger it was when it ravaged these islands and caused the awful famine in Ireland in 1846.

This attempt of Sir Thomas Lipton to "lift" the cup is not his first experience of America. More than thirty years ago, when a mere lad of fifteen, he emigrated to the States. He took any work that came to hand, and by dint of infinite care and patience eventually amassed $500 (£100). With this he returned to the Old Country and took a little shop in Glasgow, which he stocked with great care, and proceeded to advertise by means of gigantic colored cartoon posters hung outside. He slept in the little back room and toiled early and late. His £100 gradually became £200. He opened another shop. To-day, as everyone knows, his shops and branches are numbered by the score. And he can afford to spend £70,000 to £80,000 in an attempt to regain for his country the cup that has been lost to it for

ALMOST HALF A CENTURY.

Everyone has read with interest of the recent maiden trip of the biggest liner in the world—the Oceanic. This 20,000-ton floating palace was built at the yard of one of the biggest shipbuilding concerns in the word, Messrs Harland & Wolff, of Belfast, Mr. E. J. Harland was born 68 years ago at Scarborough. His father, though a doctor, was himself a good deal of a mechanical genius. In 1827 Dr. Harland invented and patented a steam motor-car, which worked to admiration.

Young Harland showed his bent early. He was always hanging around the yard, watching the wooden East Indiamen being built. His father apprenticed him at Robert Stephenson's works, where he worked 14 hours a day for a very small wage. He got on so well that at the age of 18 he was entrusted with the building of a locomotive. Then he invented a wonderful lifeboat, which was taken up by the Duke of Northumberland.

After a turn in the Glasgow yards, where he watched the early Cunarders being built, he went to Belfast as manager to Mr. Hickson. There he had most exciting times, for the manager he had succeeded had been very popular with the hands, who all struck at his dismissal. Young Harland was so plucky they all took to him, and soon he set up for himself.

He began increasing the length of ships, and building them with flat bottoms, taking fish as his model. So great was his success that the White Star gave him all their work. It was for them he turned out the first Oceanic in 1871. She, like the present ship, was the

MARVEL OF HER YEAR.

Lord Armstrong's name is one to conjure with amongst the steel workers of the civilized world. Few are aware that this mighty mechanic began life as a lawyer. He might have stuck to the law for life if he hadn't gone fishing one day. The fish were not rising, and Mr. Armstrong sat and looked at a "force," as they call them in the North—a waterfall tumbling over the rocks in front. The amount of power wasted there occurred to him, and suddenly there dawned on him the idea of the hydraulic machine, which was the first thing to make him known as a great engineer. The fame of this remarkable appliance has since been overshadowed by his wonderful guns. The gun he invented in 1859 was 57 times more accurate than any then in use, and enormously more powerful.—Answers.





EDDY'S

House, Horse, Scrub AND Stove

BRUSHES

are distinguished for their **LASTING** qualities—due to the manner of their construction and the excellent quality of the materials used in their manufacture.

They are, without doubt, the **very BEST** on the market. . . .

DEALERS! Are you fully stocked with Brushes of our make? if not, write for samples and prices to

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Quebec,	**Hamilton,**	**Kingston,**	**London,**	**St. John, N.B.**
Halifax,	**Winnipeg,**	**Victoria,**	**Vancouver,**	**St. John's, Nfld.**

HOW DO YOU STAND IN CANNED GOODS?

Can we supply you with any of the following:

ASK FOR OUR PRICES.

PEARS

10 cases I.C.B. Flemish Beauty, 3 lbs.
20 " " Bartlett, 3 lbs.
24 " " Bartlett, 2 lbs.
40 " Lakeport Flemish Beauty, 2 lbs.
15 " Bowlby Bartlett, 3 lbs.
50 " Bowlby Bartlett, 2 lbs.

PEACHES

25 cases Simcoe, 3 lbs.
69 " Simcoe, 2 lbs.
50 " Bowlby, 2 lbs.
18 " I.C.B. California, 3 lbs.
44 " " Canadian, 3 lbs.
29 " " Canadian, 2 lbs.
18 " Log Cabin, 3 lbs.
18 " Dunmore, 3 lbs.
50 " Garden City, 2 lbs.
" Garden City 2 lbs.

STRAWBERRIES

64 cases Simcoe, 2 lbs.
50 " Log Cabin, 2 lbs.
20 " Log Cabin, 3 lbs.

BLUEBERRIES

80 cases I.C.B., 2 lbs.
48 " Eagle, 2 lbs.

APPLES

397 cases Lakeport, gallon.
87 " Lakeport, 3 lbs.
40 " I.C.B., 3 lbs.

CORN

272 cases Extra Cooked.
" Union

CHERRIES

2 cases Bowlby, White, 2 lbs.
20 " Bowlby, Red, 2 lbs.

PLUMS

2 cases Schenk, Lombard, 3 lbs.
38 " I.C.B. Lombard, 3 lbs.
2 " " Egg, 3 lbs.
42 " " Greengage, 2 lbs.
18 " " Fancy Blue, 2 lbs.
47 " Garden City Lombard, 2 lbs.

RASPBERRIES

7 cases Log Cabin, red, 3 lbs.
47 " Lakeport, red, 2 lbs.
25 " " black, 2 lbs.

PUMPKINS

35 cases I.C.B., 3 lbs.

TOMATOES

1,500 cases Victoria.
800 " Simcoe.
969 " Boulter.
360 " Union.

PEAS

400 Early June, Log Cabin.
196 Early June, I.C.B.
185 Sweet Wrinkle, Queen's.
34 Petit Pois, French, Simcoe, 1 lb.

BEANS

65 Refugee, Log Cabin, flat tin.
65 Golden Wax, Log Cabin, flat tin.
65 Refugee, Simcoe, tall tin.
55 Golden Wax, Simcoe, tall tin.
50 Refugee, Red Cross, tall tin.

WE ARE PREPARED TO GUARANTEE EVERY TIN OF ABOVE CANNED GOODS.

Laporte, Martin & Cie.

WHOLESALE GROCERS, - - - MONTREAL

UNITED STATES AND CANADIAN SALMON PACK.

REVIEWING the salmon situation, The San Francisco Trade Journal says: "There is no canned salmon for sale outside of Puget Sound sockeyes and humpbacks or pinks and Alaskan reds, medium reds and pinks. It is said that the pack of the latter is larger proportionately than it was in 1898. All the Alaskan salmon is sold outside of the Alaska Packers' Association and that held by The Pacific Steam Whaling Company to meet their immediate spring call. The purchases outside of Alaska are largely from second hands, and even the supply obtainable from the latter appears to be about exhausted. We have withdrawn all quotations outside of the varieties now obtainable. The receipts of Alaskan at this port are about 950,000 cases, with 450,000 cases yet to come forward to The Pacific Steam Whaling Company. There have been received at Astoria from Alaska 21,000 cases, and at Puget Sound ports 56,000 cases, so say reports. This makes a total of 1,067,000 cases of this year's pack in Alaska. There were packed in British Columbia 679,600 cases spring and about 40,000 cases fall. Total, 719,600 cases. On Columbia river the spring pack was 273,500, and the fall pack is placed at about 50,000 cases. Total, 323,500 cases. On outside rivers in Oregon and Washington, 105,000 cases. The Puget Sound pack is placed at 514,000 cases sockeyes, 30,000 tyees or chinooks, 238,000 humpbacks, 7,500 cohoes, making a total of 850,000 cases. To this more cohoes will be added to end with chums, so that the pack on Puget Sound will not be less than 900,000 cases. The above makes a grand total of 3,114,600 cases. This total is subject to later returns, all of which will be given by canneries in our special cannery edition, but it is near enough correct to make no difference as to the final outcome."

FEATURES OF A MODERN STORE.

Markdale's business men appear to be enjoying the present prosperity of the northern part of Ontario, and, judging from the enlargement and improvement in the several stores in their smart town, they are not hiding their lights under a bushel. First, one notices on the main corner, what for years was considered the mart of the district, W. J. McFarland & Son's large general store which they have now enlarged to a floor space of 25,000 square feet. Some idea of the embellishments of this big concern may be arrived at when we learned that to light the building required 1,025 square feet of plate-glass window, while 60 electric jets illuminate it at night. The building is heated throughout by steam; cash-carriers traverse the store; a china-room alone, in the basement, is 34x70 feet. A new department, and a very convenient one, is a well-furnished waiting-room with a ladies' lunch-room opening off it, and, conveniently situated, are wash-rooms and lavatories, so closely has the head of this firm considered the convenience and comfort of his customers. Though well advanced in years, and a very busy man, Mr. McFarland always takes time for details.

A GROCERY PAPER'S THIRTIETH BIRTHDAY.

The American Grocer, New York, has been celebrating its 30th birthday, and has marked the occasion by issuing a special number. The American Grocer always appears neat and attractive, but it has surpassed itself on this occasion. The cover is a decidedly striking and handsome piece of work, the reading matter reflects much care and wisdom in preparation, the illustrations are many and interesting, and the arrangement and display of the advertisements should be a source of gratification to the advertisers. THE CANADIAN GROCER begs to wish The American Grocer many happy returns of the day.

SOAP WILL RISE.

The following, from The National Provisioner, while intended for a United States constituency, may not be uninteresting to Canadian readers: "An increase in the cost of raw material naturally presages an increase in the price of the article manufactured from it. This increased price of the manufactured article must follow the increased cost of the raw material. On this basis soap must rise in price, especially soaps made from animal and vegetable oils. These materials have increased in price from 25 to 80 per cent. over their cost a year ago. Common shop fat has risen from 1½ to 2½c. per pound, tallow has gone up from 3 to 5¼c., and all other animal greases have risen in proportion. Cottonseed has jumped from $6 per ton the first week in October of last year to $13 per ton quoted last week in Sherman, Texas. Texas crude oil has risen from 13 to 20c. for the same dates. Oleo foots and cottonseed foots which go into the common soaps and all other soap stock from animal and cottonseed oils must, therefore, go up in price to the manufacturer. He is then left the alternative of either raising the price of his goods or of making a cheaper product—faking his brands. No reputable factory will consent to this latter alternative. As there is no immediate prospect for a lower market for raw material, there is the inevitable raising of the price of soap to the jobber, and hence to the consumer."

Empire Smoking Tobacco

Ask your wholesaler for a sample caddy of

EMPIRE

at

36 cents.

5, 10 and 15 cent Plugs

Big Plugs

FOR

Little Money

Empire is a fine, cool smoke, and is sure to please. It is the largest, cheapest and best in Canada.

Made by the

EMPIRE TOBACCO CO., Limited

Granby, Que.



PURE FRUIT JAMS are what your customers want.

A little higher in price? Yes!

but then, they are

SOUTHWELL'S

FRANK MAGOR & CO., 16 St. John Street, **MONTREAL.**

Price List on Application. **Agents for Canada.**

FIFTY-EIGHT YEARS AGO

J. D. CARR, the founder of the present company of **CARR & CO., LIMITED,** was appointed, by special warrant,

BISCUIT MAKER TO H.M. THE QUEEN

BY AUTHORITY — This warrant we still hold. — Some of our Present Specialties are:

CARR & CO., Limited
CARLISLE, ENGLAND.

CANADIAN AGENTS,
FRANK MAGOR & CO., 16 St. John St., Montreal.

CAFE NOIR
CAFE AU LAIT
WINDSOR WAFERS
VIENNA WAFERS
DERBY
FINGER CREAMS
GINGER FLAKES
CRACKNEL
LEMON CREAM
ROYAL, ETC.

Current Market Quotations for Proprietary Articles

Nov. 2, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.



3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases, per doz	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " " "	1 20
1 " 3 " " "	2 00
1 " 1 " " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

OCEAN WAVE BAKING POWDER.

	per doz.
No. 10, 5-ounce Cans, round or square, 4 doz. in case	$0 75
½-lb. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only, ½ and 1 doz. cases	5 75
5-lb. Cans, round only, ½ and 1 doz. cases	9 00

BLACKING.



P. G. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs.	$4 00
" 6, ½ " "	4 50
" 8, ¼ " "	7 25
" 10, ¼ " "	8 25
" 10, Jet Enamel	8 25

CARR & SONS.

	per gross
No. 2—¼ gross boxes	2 70
No. 4—¼ gross boxes	5 75
No. 5—¼ gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " " "	3 60
No. 3 " " " "	4 50

	per doz
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—



	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gross
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases	
6-oz. bottles	14 40
Quickshine Pipe Varnish, ¼ gross cases, pressed top tins.	12 00



Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases.	
French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" " Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50



United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	0 03

BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY

	doz. net
Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" " (in cream pitcher) 36 5c. bars	1 20
" " (in sugar bowl) 36 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00

In the Name

"Benson" and "Edwardsburg" there is a sure profit to the grocer who sells Starch, because **Edwardsburg Starch** is known by, and sells on its merits. It is not a new thing or an experiment—it has been tried for over forty years and not found wanting in any vital part. Whether it be for the laundry or for cooking, if the name

"Edwardsburg" or "Benson"

is on the package, a grocer's profit is absolutely assured, because **that package will sell**. You won't have to stop to explain the virtues of the Starch, because its high quality, its absolute purity, and the unvarying evenness of the grade is known by cautious buyers all over Canada.

Benson's Prepared Corn.
Edwardsburg Silver Gloss Starch.
Benson's Enamel Starch.

Starch.

THE EDWARDSBURG STARCH CO., Limited
Cardinal, Ont.

Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. piece	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

BISCUITS.

PEEK, FREAN & Co.

Metropolitan mixed	40 lb. tins 10c.
Florence Wafers	8 lb. tins 36c.
Venice Wafers	8 lb. tins 36c.
Florence Wafers	Small tins $3.70 per doz

CARR & CO., LIMITED.

Frank Magor & Co., Agents,

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.

	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'s.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caracoas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 28
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
" " " "	0 25
Pearl, " " "	0 22
London Pearl 12 and 18 "	0 30
Rock " " " "	0 18
Bulk, in boxes	
Royal Cocoa Essence, pkgs., per doz.	40

FRY'S.

Chocolate—	per lb
Caracoas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24

Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	
" ½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'s.

R. S. McIndoe Agent, Toronto.

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (¼'s)		0 32
Mott's Breakfast Cocoa (in tins)		0 40
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		0 28
Mott's Caraccas Chocolate		0 40
Mott's Diamond Chocolate		0 23
Mott's French-Can. Chocolate		0 18
Mott's Navy or Cooking Chocolate		0 28
Mott's Cocoa Nibbs		0 35
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate.	0 21	0 43
Mott's Sweet Chocolate Liquors.	0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ⅛ lb. tins, per doz.	$3 75
Cocoa Essence, ⅛ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

STANDARD COCOANUT MILLS.

Feather stripe	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.		29
" " ½ lbs.		28

CHEESE.



	Per Doz
MacLaren's Imperial—	
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.

	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 2
Jersey "	0 29
Rajah "	0 20
Old Government Java	0 28 0 30
Maracaibo	0 18 0 20
West India	0 16 0 18
Rio, choice	0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—



1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	4 00
8	" " "	6 00



P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz, " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour,	3-lb. pkgs	1 30
" "	6-lb. "	2 60
Flexman "	3-lb. "	1 30
" "	6-lb. "	2 60

GELATINES.

COX'S

4's or quart size	1 10
8's or 2 quart size	2 20

E. T. STURDEE
Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
GUELPH, ONT.

WOODENWARE
THE BEST
PICKLE PACKAGES
PAINT PACKAGES
and
SYRUP PACKAGES
are manufactured by
The Wm. Cane & Sons Mfg. Co., Limited
Newmarket, Ont.

Sole Agents:
BOECKH BROS. & COMPANY
Toronto, Ont.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
118 King St. East, **TORONTO**
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

The Canadian Press Clipping Bureau,
505 Board of Trade Bldg.
TELEPHONE Main 1255. ...**MONTREAL**



Cow Brand Baking Soda

is still growing in favor with housekeepers all over the Dominion. Rich and poor all use it, and write us letters of appreciation of its quality, September averaging 31 letters each week. . . . . .

JOHN DWIGHT & CO.,
TORONTO, MONTREAL,
VICTORIA, B.C., HALIFAX, ST. JOHN, N.B., ST. JOHN, Newfoundland, QUEBEC.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY, DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by
THE EXPRESS ROLLER MILLS
WM. MACK, Proprietor. CORNWALL, ONT.

MONSOON
INDO-CEYLON TEA.

THE BEST STORY

to tell the grocer, the one which he is most anxious to hear, is, do your goods sell.

Monsoon is a first-class seller. You can give your customers nothing which will satisfy as well.

If you are not taking advantage of the opportunity these goods give of getting a name for handling the best, it is your own fault.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots



P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate, 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz, in case, per doz	$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06¾
7-lb. wood pails, 6 " " "	0 06¾
14-lb. wood pails, per lb.	0 06¾
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$11 00
per case of 3 doz., net	2 75
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

	per gross.		per gross
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz.	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—C BRAND



Case of 1 lbs. (containing 60 pkgs.), per box, $3.00
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.
Case of 1bs. and ⅛ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00
Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box $4 00
Freight prepaid 5 box lots. Special discount for larger quantities.

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"Ivory Bar" Soap is put up in Twin Cakes: 12 oz. each, and in Bars, 1 lb., 2 6-16 lb., and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.



A. P. TIPPET & CO., AGENTS
Maypole Soap, colors per grs., $10.20.
Maypole Soap, black, per grs., $15.30.
Oriole Soap, per gross, $10.20.

Gloriola Soap, per gross £2 00
Straw Hat Polish, per gross 10 20

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb
No. 1 White or Blue, 4-lb. cartons	0 05¾
No. 2 " " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04½
Rice Starch—	
Edwardsburg No.1 white, 1-lb.cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 07½
Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.	





KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
PURE	40-lb. boxes 1-lb. pack	0 08½
"	48-lb. " 16 3-lb. boxes	0 07
		0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	07½

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles 0 06
STARCH IN BARRELS	Silver Gloss 0 7½
	Pure 0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4½
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05¾
4 lb. canisters, cases 48 lbs	0 5¼
Bbls., 175 lbs	0 04½
Kegs, 100 lbs	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk, lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in case	0 07
Kegs, extra large crystals, 100 lbs	0 06



Brantford Gloss—
1 lb. fancy boxes cases 36 lbs. 07½

Canadian Electric Starch—
40 packages in case 3 00

Celluloid Starch—
bxs. 45 cartons per case 3 50

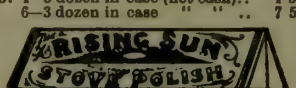
Culinary Starch—Chal-Prep. Corn—
1 lb. packgs. boxes 40 lb 0 04½

No. 1 Pure Prepared Corn—
1-lb. pkgs., boxes 40 lbs. 0 06

STOVE POLISH.



No. 4—3 dozen in case (net cash)		4 50
6—3 dozen in case	" "	7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00





Tiger Stove Polish, ¼ gross boxes, large, per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75



SILVERINE.

	Per gross.	$3 85	5 50	6 60
No. 4	5c. size			
No. 6	8c. size			
No. 8	10c. size			

TEAS.



SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each	60 1-lbs.	0 35
" "	60 ½-lbs. / 30 1-lbs.	0 35
" "	120 ½-lbs.	0 36



Ceylon Tea, in 1-lb. and ½-lb lead packages black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

Ceylon in lead packages

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Smoking—	
Empire, 3's, 4½ and 9's	0 36
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10⅜ oz. bars, spaced 8s, (12 to the lb.)	0 44
Snowshoe, pound bars, spaced 6s	0 44

WOOL SOAP.

SWIFT & CO., CHICAGO.

Wool soap, 100 10-oz. bars to box	$7 75
Wool soap, 100 6-oz. bars to box	4 75

WOODENWARE.

THE E. B. EDDY CO.	per doz
Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

Matches—	5-Case Lots.	Single Case.
Telegraph	$3 40	$3 70
Telephone	3 30	3 50
Tiger	3 20	3 40
Telephone (⅛-gross)	3 50	3 70
Empire, (slide box)	2 25	2 35
Safety, Capital	2 75	2 85
Parlor, Eagle, 200 s	1 30	1 [illegible]
" " 100's	1 50	1 6[illegible]
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 45
" Improved Globe	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35
F.o.b. Toronto.	
Matches, Kodak, per case (10 gross in case)	68

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THE MOST NUTRITIOUS COCOA.

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COMFORTING

COCOA

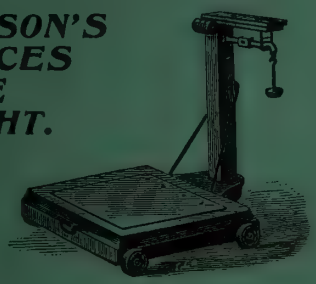
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OAKVILLE BASKET CO.,
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are always wide-awake and ready to fill your order for any quantity of Baskets. Quality—the best.

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JAPAN MIKADO,
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MONTREAL



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GRIMBLE'S VINEGAR

English Malt

Six GOLD Medals

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THE ROUND REACTING WASHER

A STRICTLY FIRST-CLASS MACHINE, AT A REASONABLE PRICE.

Most Efficient
A Quick Seller

No other machine so easily operated.

Closed in—keeping suds hot and preventing escape of vapor into the room.

We commend these machines to the trade.



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THE DOWSWELL MANUFACTURING CO., LIMITED,
HAMILTON, ONT.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

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COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

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AMERICAN GLASS

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PICKLES, SAUCES, MALT VINEGAR
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VOL. XIII. TORONTO AND MONTREAL, NOVEMBER 10, 1899. NO. 45.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

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A WORD ABOUT

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EXACT SIZE

They are a variation of our "FLORENCE" wafer, to which we recently drew attention. Made in the same flavors, Raspberry, Lemon, and Coffee, they are only half the size, being less than one inch wide. Their convenient size and shape make them very popular; particularly suitable where dainty "stand-up teas" and suppers are being served. When sending in your next order, include a case of "VENICE" wafers.

Chas. Gyde,
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MONTREAL.

Peek, Frean & Co.
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BROOMS

"Rose"
"Pansy"
"Thistle"
"Maple Leaf"
"Shamrock"
"Daisy"
"Tulip"
and
"Good Luck"

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Always reliable and as represented.

BROOMS

STANDARD BRANDS

"GEM"
"WIRE"
"SNOW"
"CORKER"
"HEARTH"
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"BARBERS'"
"TRAVELLER"

Wood, Bone, Nickel, Silver and Plush Handles.

Large Variety. Low Prices.

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WHISKS

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There are 57 varieties of Heinz Pickles and Pure Food Products.

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Our SALT is steadily and rapidly growing in popularity.

The public know a good thing when they see it.

COLEMAN'S.

COLEMAN'S.

Ask your Grocer for either of these Brands and TAKE NO OTHER.

These brands are reliable—pure, and do not cake.

TABLE SALT DAIRY

The Trade are becoming alive to the fact that it is useless keeping Salt that cannot be relied upon.

Our SALT is unexcelled.

R. & J. RANSFORD,

CLINTON, ONT.

Established 1841

RICE'S.

RICE'S.

Be abreast of the times and keep Salt that will sell!

No other make of Salt can equal our record for winning prizes.

AN OLD FAVORITE

MACURQUARHT'S

WORCESTER SAUCE





NONE GENUINE WITHOUT THIS LABEL.

CHEAPEST because of its great strength and purity.

BEST because only choicest ingredients are used, and it is brewed and allowed to mature for many months, thus insuring that full, rich, mellow flavor, so conspicuously absent in cheap Sauces.

HIGH QUALITY DRIED FRUITS.

The Seeded Raisins, French Cured Prunes and Dried Fruits packed by Griffin & Skelley are carefully selected by conscientious shippers who believe that quality counts. You get the packages that they are shipped in absolutely untampered with from the time they leave the coast until they are opened in your own store—the original high quality **is all there!**

A profitable point and a strong one for progressive grocers. Will you profit by it?

GRIFFIN & SKELLEY
"Griffin Brand"

ARTHUR P. TIPPET & CO., - - Agents, - - MONTREAL.

Machine-made Fancy Biscuits

BY AUTHORITY

The founder of this company was the inventor and original manufacturer of **MACHINE-MADE BISCUITS.** We are still to the fore in biscuit-making, and enjoy the distinction of

BISCUIT MAKERS TO H.M. THE QUEEN

Our Royal Warrant is dated May 8, 1841, ten years after the establishment of the business. We are, therefore, the oldest house in the trade.

CARR & CO., Limited, CARLISLE, ENG.

Agents for Canada:
Frank Magor & Co.
16 St. John St., Montreal.



LICORICE . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

Our latest novelties; **Corrugated Y. & S. Stick Licorice,** packed 80 sticks in wood box; **Manhattan Wafers, in Pliable Licorice,** 2½-lb. boxes.

YOUNG & SMYLIE
Established 1845. BROOKLYN, N.Y.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

"A Stitch in Time"

You know how many stitches "a stitch in time" saves, and you know, too, how much better it is to be the leader than to ***follow*** the leader. Perhaps you are waiting for some other grocer in town to begin selling Tillson's Pan-Dried Rolled Oats, and, if so, that delay is going to be a dangerous one for your business.

Folks don't go to one grocer for one thing and to another grocer for another, because it's human nature to buy all "cooking things" at one store. When your customer happens to buy a pound or two of Tillson's Pan-Dried Rolled Oats of your competitor and ***doesn't*** happen to find hulls and black specks in them, and ***does*** find a rich, nut-like flavor, it is ten to one you'll lose that customer's trade on everything else. Remember what "a stitch in time" saves.

The Tillson Co'y, Limited,
Tilsonburg, Ont.

"Save The Pennies

and the dollars will take care of themselves." Many a large sh p has been sunk from a small leak. It's the trifles that count in life—the little things that are often overlooked on account of their littleness.

If you are one of the few grocers in Canada who are not selling my "Pebble" 5c. Cigar you are losing little daily profits that will amount to a big thing in the course of a year. If a customer once buys the "Pebble" he continues to buy it week after week. That's the strong point about the "Pebble" Cigar—**it's a steady seller!** Write me about it.

J. Bruce Payne, Mfr.,
Granby, Que.

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Greig's Crown Flavors

GREIG MFG. CO'Y, Montreal.

THE "STAR BRAND" HAMS



Are Good Hams

and are sold by leading grocers from Vancouver, B.C. to Halifax, N.S.

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F. W. FEARMAN CO.

Limited

Hamilton, Ontario.



MADE IN CANADA.

It is no mean compliment that

"Sterling" Brand Pickles

are made in Canada. Canadian-made goods are to the front now the world over, especially in a line like pickles, wherein Canadians excel.

"Sterling" Brand Pickles are made of the best grown Canadian vegetables—and the world produces none better—made by modern methods in Canada's largest pickle factory.

The grocer who is resolved on catering to the best trade of his community will always keep on hand a good assortment of these pickles.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.

If you sell Tea,
Sell Good Tea.

CEYLON AND INDIAN Machine-Made TEAS

Are the Best on Earth.
Sell them.

"Flavor Counts!"

A woman doesn't go into a hot kitchen and spend hours over her cooking just for fun. She goes there for business, and good-bye to the confidence that that woman has always had in you and your goods when she finds that you have persuaded her to buy some Flavoring Extract that paid you a little better profit because there was no strength, or richness, or delicacy of flavor in it.

If a grocer will put himself in a woman's place for just one minute, we think he'll agree to what we say.

Jonas'
Flavoring Extracts

have unequalled strength, because they are concentrated—they are distilled and double distilled until the greatest possible amount of richness and delicacy is compressed into the smallest possible amount of space. See how economical they are for a woman to use—see how sure a woman is (because of their absolute purity) of securing the best results when she works, and works, and works in a hot kitchen. Truly——***"Flavor Counts."***

HENRI JONAS & CO., MFRS.,
Montreal.

FIGS—All kinds and sizes.

VALENCIA RAISINS—
Best brands selected and fine off-stalk.

CURRANTS—Paradise and Haycastle.

PEELS—Crosse & Blackwell's, and York.

NUTS—New arrivals in store.

BUY NOW—Prices steadily advancing. We are the largest dealers in Mediterranean Fruits in Western Ontario. Why? The quality and price is the magnet.

W. H. GILLARD & CO., Wholesale Grocers, Tea and Coffee Importers, **Hamilton, Canada**

YARDLEY'S LIST...
Genuine Y Transparent Soap
Cold Cream and Oatmeal
Fine Oatmeal Soap
Savon Violettes de Parme

"Safety Soap"

This applies to, and might well be stamped upon, every cake of

YARDLEY'S SOAP

It's safe for the user, first of all; therefore, safe for the dealer. It is as pure as a soap can be, free from all injurious substances; better soap isn't made in the world.

A good line to push during rough weather is **OATMEAL SOAP.** It is specially prepared for sensitive skins.

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THE . . .
PRINCE
of . . .
SAUCES



Has no equal at the price.

SOLD BY ALL WHOLESALE GROCERS

Batty & Co.

ESTABLISHED 1824.

LONDON.





OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

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THE CANADIAN GROCER

AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, NOVEMBER 10, 1899. NO. 45

GINGER, AND WHERE IT IS PRODUCED.

GINGER is the root of a kind of reed, grown both in the East and West Indies and China, also largely in Malabar, and to a certain extent in nearly all tropical countries. It is also, remarks Merchants' Review, New York, to be found, though of poor quality, in most of the Gulf States. The stem, or reed, is an annual, and grows directly from the root every spring to the height of about three feet, with long blades or lanceolate leaves, resembling very much in style and color American maize or corn. This reed, or stalk, terminates in an oblong scaly spike, and from each of the scales grow a little blue and white flower. This plant is now cultivated in very great quantities in the West Indies, especially in the Island of Jamaica, from which place the finest and most esteemed is imported.

Jamaica ginger is not only cultivated to very great perfection, but the selecting, scraping, drying, and all the necessary details in its preparation are observed with the utmost care and nicety. Ginger is imported into this country either in the form of the dried roots or as a preserve in syrup, and comes from Cochin China, Africa, and the East and West Indies. The preserved ginger from the West Indies is much esteemed and commands a very high price. The ginger root grows in knotty, branched pieces, in low, fenny, or marshy soils, and has a pleasant, aromatic odor and biting taste. There are

TWO KINDS OF GINGER,

viz.: the black and the white. Black ginger consists of the inferior roots, which have been steeped in boiling water previous to being dried in the sun. The color of the darkest kinds, however, is not black, but more of a dirty brown or stone color. White ginger consists of the roundest and finest roots scraped clean and then dried carefully without being scalded. It is firmer, less fibrous and more pungent than the black, and, from the fact that the finest and soundest roots are always selected, white ginger is, independent of the manner of its preparation, superior to black, and always realizes a much higher price in the market; but the difference of color depends wholly upon the manner of curing or preparing. For both of these kinds the tubes or roots are allowed to ripen, that is they are not dug up until after the annual stalks are withered.

THE PRINCIPAL VARIETIES OF GINGER

known in commerce are, white ginger—Jamaica, Cochin China, Africa, East Indian or Bengal and Tellichery; black or dark ginger—Jamaica and Malabar. Gingers imported into Europe are subjected to various modes of treatment, which tend greatly to improve and preserve them, for the finer its quality the more susceptible is ginger to the ravages of the fly or ginger worm. These various modes of treatment are washing, brightening and bleaching, and the gingers are consequently known in the trade as "originals," viz.: the ginger as imported; "washed," that which has been cleaned in water slightly acidified; "bright," the ginger which has undergone the preparatory course of bleaching; and "bleached," that which has received a coating or dressing of lime, etc. These latter modes of treatment of ginger until recently were carried on exclusively by experts in Europe, and it is only within the past few years that the art has been introduced into this country. When a

PRESERVED GINGER

is required, the roots are taken up in the sap, the stalks not being more than a few inches long; the young roots are scalded, then washed in cold water and afterwards carefully peeled. This process lasts for several days, during which time the water is often changed. When the cleansing is complete the tubers are put into jars and covered with a weak syrup of sugar. After a day or two this weak syrup is removed and replaced by a stronger one, and this shifting is two or three times repeated, increasing the strength of the syrup each time. The preserve thus formed is one of

THE FINEST THAT IS MADE.

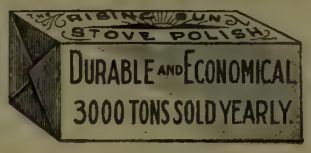
The removed syrups are not lost but fermented into a pleasant and agreeable beverage, known as "cool drink," used very much in topical countries. Preserved ginger, as manufactured here and in Europe, is dark and fibrous, but when prepared in the East or West Indies or China, the West Indies especially, from the young roots, it is almost transparent. It is imported in jars, and should be of a bright yellow color. Ginger is imported from Jamaica in barrels of about 100 lb. each, with actual tare allowance; from Cochin China and Malabar in cases of about 200 lb. each, also with actual tare allowance. African and East Indian ginger comes in bags of 100 lb. each, with tare of 2 lb. each bag.

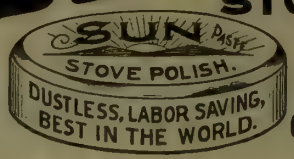
Ginger is one of the most

IMPORTANT MEMBERS OF THE SPICE FAMILY.

The import tables show that between 5,000,000 and 6,000,000 lb. of the dried root are used annually in this country, about the same quantity as is taken of cassia. Between 250,000 and 500,000 lb. of pre-

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE.





SUN PASTE STOVE POLISH IN TINS
GUARANTEED TO THE TRADE

The Rising Sun Stove Polish—and—The Sun Paste Stove Polish

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

served ginger is imported annually, the average import price for the preserved article and the root being about 4c. per lb. in each case.

TRADE CHAT.

A STEAMER left Sarnia, Ont., a few days ago with a consignment of 11,000 barrels of apples for the Canadian Northwest.

The Maritime Spice and Coffee Co., Limited, are applying for incorporation.

Potatoes are being imported to Regina, N.W.T., from Duck Lake, Grenfell and Portage la Prairie, Man.

Prince Bros., millers, Battleford, N.W.T., have bought out The A. Macdonald Co., general merchants of that place.

About $10,000 damage was done to The Sun Oil Company's refinery at Hamilton last Friday night. There was $2,000 insurance.

Vital Raby, grocer, Notre Dame street, Moutreal, is mentioned as a candidate for No. 1 seat, St. Antoine South ward, in the city council.

P. A. Boughner's general store in Mapleton, Ont., was burglarized last week. The thieves took away about $100 worth of merchandise.

D. I. Hamlink's apple evaporator, at Port Hope, Ont., was completely destroyed by fire last Saturday. The loss is placed at $4,000, with no insurance.

A. S. Williams & Co., general merchants, Eagle City, B.C., have sold their business to The British Columbia Mercantile and Mining Syndicate, Cascade, B.C.

Thos. Craig, general merchant, Ridgetown, Ont., who was burned out a few weeks ago, reopened last Saturday with a big clearing sale of salvage stock.

The McLaughlan & Son Co., Limited, manufacturers of biscuits, etc., and wholesale grocers, Owen Sound, Ont., have been incorporated with $150,000 capital.

William J. Stewart, of Glasgow, representing a syndicate prepared to invest $650,000, is investigating the suitability of Ontario for the establishment of a beet sugar industry.

The English Bay Canning Co., Limited, and The Scottish-Canadian Salmon Packing Co., of Vancouver, have amalgamated with The United Canneries of British Columbia, Limited.

On Sunday morning, Wm. B. Kellett's general store and building, with their contents, in Essex, Ont., were destroyed by fire. His loss is estimated at $6,500. There is $3,000 insurance.

"When you get your groceries to-day,' said the butcher to his wife, "don't go to that little grocer next door to my shop." "Why not?" she demanded. "Because he sent in yesterday and borrowed an old pair of my scales."

A good proof of industrial activity is given in The Ontario Gazette of November 4, which shows that companies with a total capitalization of $2,187,000 have been incorporated, and other companies have been empowered to increase their capital $750,000 during the past week.

The shipments from Mount Albert, Ont., station, for last week were: Two cars stock to Toronto; two cars potatoes to Toronto; one car barley to Montreal; one car peas to Montreal; one car barley to Portland; two cars of oats to Portland; one car of oats to New York; six cars wood to Toronto.

Canadian fruits are having a wide market every year in Manitoba and the Northwest, owing to the increased facilities of transportation, the low rates, and the growing demand. Winnipegers are now enjoying apples for the first time from the famous Annapolis Valley, a carload of the noted Gravensteins having been imported last week by a local firm.

MONSOON IN FAVOR.

The Monsoon Tea Co., Toronto, shipped a carload of their teas to Halifax last week. This firm has met with great success in the Lower Provinces, where "Monsoon" has had a steady sale from the date of its introduction.

FIRE AT LEAMINGTON.

Kennedy Bros.' evaporator at Leamington, Ont., was damaged to the extent of $2,000 by fire a few days ago. The factory employed about 60 hands. They have another kiln, which has been heretofore used for waste, which they will use until the end of the season. They have an immense stock of apples, both evaporated and green, which was not touched by the fire. Kennedy Bros. will erect new buildings for next season's operations.

NEW STORES STARTED.

Paradis & Frere are opening a restaurant in Montreal.

W. Dawe is opening a grocery store in St. John's, Nfld.

Arthur Wicks has commenced as grocer in Dresden, Ont.

M. N. Ritchie has started a general store in Marquette, Man.

R. M. Hall is starting a general store in Whitebourne, Nfld.

A. H. Walsh is starting as general merchant in Quyon, Que.

C. J. Upton has started as general merchant in Watford, Ont.

Thos. Proudfoot has opened a general store in Fort Coulonge, Que.

Fontaine & Co. are starting as general merchants in Papineauville, Que.

Donald McLeod is opening as general merchant in Willoughby, N.W.T.

J. H. Mendels, general merchant, Perth, Ont., has started a branch at Brightside, Ont.

T. C. Forbes, general merchant, Rathwell, Man., has opened a store at St. Claude.

George Gray has opened a produce and feed store in Woodstock, N.B. It will be known as "The Green Front Store."

WE HAVE—

ROBINSON'S GROATS AND BARLEY,
FOULD'S WHEAT GERMS, SHREDDED WHEAT BISCUIT,
QUAIL OATS, QUAKER OATS,
SWISS FOOD, GRAPE NUTS,
FARINOSA.

LUCAS, STEELE & BRISTOL, - HAMILTON, ONT.

Goods that are Badly Wanted.

We are Free Sellers

BOSNIA PRUNES

105's.

California small sizes are not to be had.
Bosnia now afloat cost big money.
We will give you a bargain on the car just arrived.
Write for quotations or see Travelers.

James Turner & Co., Hamilton

GRAND MOGUL Ceylon Tea

"IS PURE TEA"

Stands the test of the most critical consumer.
We confine its sale to the Grocery Trade, who make barrels of money out of it.
RE COUPONS, 30 letter and 35 full new coupons make a full sett.

Agencies:
TORONTO, WINNIPEG, MONTREAL.

T. B. ESCOTT & CO.
LONDON, ONT.

FRUITS

ALL BEST BRANDS.

RAISINS CURRANTS
PRUNES DATES
EVAPORATED PEACHES
IN BAGS
FIGS in boxes and tapnets

T. Kinnear & Co., Wholesale Grocers, 49 Front St. East, Toronto.

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

W. H. GILLARD & CO., have now in stock a very fine line of French liquorice in 5lb. tin boxes, to retail at 5c. a stick.

Large shipments of Brazil nuts are now in store with W. H. Gillard & Co.

Canned spinach, asparagus and beets are in store with Lucas, Steele & Bristol.

See the announcement of The Eby, Blain Co., Limited, in this issue.

The F. F. Dalley Co., Limited, say that their coffee trade is growing by leaps and bounds.

"Empire" British-grown teas are always procurable from Lucas, Steele & Bristol in bulk.

A direct importation of Singapore pearl tapioca is in store with The Eby, Blain Co., Limited.

W. H. Gillard & Co. are, this fall, showing a fine range of Mediterranean fruits, nuts, etc.

T. B. Escott & Co., London, Ont., have several carloads of currants on board ss. Jacona, among them the celebrated "Black Bird," also "Hercules," Amalias and fine Filiatras. They are prepared to quote very low prices to large buyers.

A full assortment of canned fruits, all leading packs, is in stock with The Eby, Blain Co., Limited.

The Dawson Commission Co., Limited, received two cars of cranberries and one of lemons on Tuesday.

The F. F. Dalley Co., Limited, say it pays to handle nothing but the best coffees the market can produce.

English rock candy, Slade's butterscotch and Harris' horehound candy just arriving with Lucas, Steele & Bristol.

The F. F. Dalley Co., Limited, state that the superiority of their coffiees is testified to by hundreds of consumers all over the Province.

Further arrivals of new currants, Eleme figs, Valencia and Malaga raisins, ex Jacona, are coming forward for The Eby, Blain Co., Limited.

J. C. Hazard, manager of T. B. Escott & Co.'s Montreal agency, reports the sale of "Grand Mogul" tea very good in the Province of Quebec. His firm have shipped him a carload this week to fill orders in Montreal and other parts of the Province. He reports business good and prospects for "Grand Mogul" excellent.

CANADIAN TRADE WITH JAMAICA.

The commercial agent of Canada at Kingston, Jamaica, suggests that during the meeting of the Legislative Council, of the Island, which convenes in December or January, the Dominion Government should take advantage of the tariff revision, which is to be made then, to secure whatever return is desired for Canadian favors already granted.

He also advocates a faster and cheaper boat service, as rates are now considered excessive. More energetic action on the part of exporters is also advanced. What has interfered greatly with the development of Canadian trade has been lack of promptness on the part of Canadian exporters in answering correspondence and their failure to comply with instructions. He is glad to note a house has been opened in Kingston, Jamaica, to handle Canadian boots, shoes, cottons, etc., direct from the manufacturers in this country. The Island is at length beginning to show signs of a revival of trade and agricultural prosperity.

CANADIAN HAY FOR AFRICA.

SS. Montauk, of the Elder-Dempster line, was chartered by the Canadian Government to carry 1,800 tons baled hay to South Africa at freight rate of $12 per ton.



Roquefort. Gorgonzola. Pine Apple. Gruyere.

Edam. English Stilton. Canadian Stilton. Canadian Cheese (all kinds).

We have them all in stock, and are prepared to fill orders for any kind of Cheese at the lowest prices.

A. F. MacLAREN & CO., Toronto.

WE HAVE SOMETHING TO OFFER IN . . .

...Fruits

THE DAVIDSON & HAY, LIMITED

36 YONGE STREET, TORONTO.

WINTER IS COMING.

WINTER is coming. In a few days we will have frost and snow. The trees are already bare and the chilly winds are sighing through the forests. Cold weather generally comes so suddenly that few are prepared for it. Every year storekeepers loose thousands of dollars worth of goods because their cellars and storehouses are not frostproof. They intended, of course, to have everything fixed and put in proper order, but the frost caught them unaware, and their goods were spoiled on account of their procrastination. It is about time to put up your storm windows and get your heating apparatus in good shape. There are cellar doors that need repairing; air-holes in the partitions that should be stopped up; exposed walls that should be banked up with earth. All grocers and general storekeepers know these things very well, but they put off day to day what should be done at once, and the sudden and unexpected coming of a cold snap catches them.

Canned goods, vegetables, fruits; in fact, groceries of various kinds, are ruined in quality and flavor by freezing; some are utterly spoiled and become a total loss. All of this might be avoided by a little precaution and care.

Fall business may be brisk, but there is plenty of time to look your premises carefully over and see if everything is all right. It will not require a great amount of labor or expense to make everything snug and tight and ready to fight the frost. Attend to this matter at once, and it may save you many dollars.—Grocers' Criterion.

OLIVE OIL SHORT.

MAIL advices from a leading English broker in London say: "I am to-day in a position to confirm that in all olive producing districts the new crop will be considerably below the average. The present stocks are being rapidly bought up, and prices are already 15 per cent. higher than early in the season. The advance will specially be felt on the lower grade olive oils, for which an increasing demand for pharmaceutical purposes makes itself felt. The crop in Italy is expected to be very poor indeed, and considered barely sufficient for home consumption. Italian merchants are buying heavily for prompt and forward delivery from my principal in Algeria. Tunis and Algiers will have about half the average crop. Greece and the Levant.—The prospects are almost as bad as in Italy. Provence has an average crop, but genuine Provence oil fetches to-day 5s. 9d. to 6s. Spain's crop will be somewhat below the average, but, as Spanish oils are only suitable for technical purposes, this market will not affect the better oil. I can confidently advise my friends to cover their requirements for next year without any delay. The pressing of the new fruit will begin the middle of next month. Shipments of new oil may be expected early in December. Mr. Tiopulo has a weekly production of about 50 tons. As pointed out to you before, special attention is paid to the keeping properties of the olive oil. Olive oils for technical purposes (lubricating, soap-making, etc.) are at present very scarce, and business has been done at about £33 per ton nett c.i.f. United Kingdom ports for bright yellow oil of about 10 per cent. acid. I am authorized to make sales of new season's oil, well filtered, bright yellow color, 3 to 4 per cent. acid at £33 per ton nett c.i.f. United Kingdom ports, delivery as required January forward."



"I Make My Own Marmalade"

This is what a great many ladies used to tell their grocers.
But they don't say that now, for they all use

UPTON'S MARMALADE

For sale by all jobbers, in 1-lb. Glass Jars and 7-lb. Wood Pails.

HENRY WRIGHT & CO.

Canadian Selling Agents
TORONTO

TEA TEA TEA

Our stock is now complete in every line. If your stock is low, please write us for samples and quotations.

We Are Sellers

Just Landing To-day. Ex-Steamer Grecian.

VALENCIA RAISINS, IN BOXES, HALF, AND QUARTER-BOXES.

FINE OFF-STALK,
FINEST OFF-STALK.

FINEST SELECTED,
FINEST SELECTED, 4-crown.

Currants

Barrels, ½-barrels, cases, and ½-cases } FINE FILIATRA, VOSTIZZA, AMBROSIA and JUPITER

CLEANED CURRANTS, in ½-cases, loose, and 1-lb. packages.

Malaga Table Raisins

BULL, TIGER, LION and ELEPHANT Brands, in boxes and ¼-boxes.

We expect our Figs, Dates, Bosnia Prunes, California Prunes and Seedless Raisins in 1-lb. packages to arrive shortly.

If you have not already placed your order with us for above, do not delay in doing so, as the market is constantly advancing, and we expect to see higher prices.

L. Chaput, Fils & Cie., Montreal.

"THE SEASON'S FAVORITES"

A Combination of Convenience, Cleanliness, and Attractive Appearance. THEREFORE, Sure and Quick Sellers.

OUR BRANDS.

"GOLD RIBBON" and "QUEEN'S" Cleaned Seeded Raisins.

"STERLING" and "ANCHOR" Cleaned Stemless Currants.

IN ONE POUND CARTONS.

FRUIT—THE BEST—selected especially for QUALITY.

PACKAGES—Handsomest in the Market.—THE LEADING ATTRACTION FOR THE HOLIDAY TRADE.

THE EBY, BLAIN CO., LIMITED

WHOLESALE GROCERS, MANUFACTURERS, IMPORTERS OF TEAS.

TORONTO, CANADA.

CLEANLINESS IN THE STORE.

IT may interest our readers to hear that one of the subjects discussed at the recent sanitary congress in Nuremberg was "The Need of Greater Cleanliness in the Retail Grocery Trade." It formed the title of a lecture delivered by Professor Erismann, of Zurich, and lest our readers may dispose of the matter with the flattering unction that it concerns only a European trade and public, we make known to them that a prominent metropolitan journal takes occassion to remark that the subject might be profitably discussed in other cities, meaning, of course, American as well as European cities, says The Merchants' Review.

There is much less cause for public concern as to the condition of grocery stores than formerly. During the last 20 or 25 years the average American grocery store has seen many changes, but none more marked than the improvement in the construction of the stores and in the fixtures and utensils, and, as the stores have grown more spacious and handsome and the refrigerators, counters, etc., finer and more elaborate, the obligation of perfect cleanliness has naturally been pressed upon the grocer's attention with greater force than formerly.

There is, of course, still room for improvement in some direction — there will probably always be room for that, because the poor and their crowded tenements will always be more or less in evidence, and the untidy, crowded grocery store of the neighborhood must keep them in countenance in order to preserve their patronage.

The fact that an important sanitary congress has seen fit to discuss this subject ought, however, to cause the mass of the grocers to take even greater pains than in the past to keep goods from contamination with dust and dirt. The exposure of foods to the open air of the store offends the better class of consumers, even when the practice is harmless, and the sooner the custom of displaying fruits and vegetables on the sidewalk is discontinued, the better the general public will be pleased,

Sanitary laws are multiplying in number and strictness in most of the civilized countries, and the condition of goods in the grocery store may soon become the care of our health boards. Grocers, therefore, would perhaps save themselves some annoyance by taking time by the forelock and removing all cause for further interference by health officers in their affairs.

A still more important consideration, and one which will always have weight with intelligent dealers, is that the public like clean stores, and will patronize them in preference to establishments of a different class.

A GOOD TRAVELER.

A good traveler should be, says The Scottish Trader: 1. A good man, but not prudish, and should make a firm resolution never to discuss religion, politics or other people. 2. He should dress quietly, speak quietly, act quietly and be a good listener. 3. He should do all he is paid to do, and as much more as he is able during each day; he is entitled to recreation in the evening. 4. He must be honest, truthful and sincere. 5. He must never overstock a customer, and should suggest such business as he knows will bring repeat orders, but he should on no account dictate, but with due deference should take his instructions and carry them out (with the assistance of his house) to the best of his ability and to the satisfaction of his clients. 6. He should be punctual in his appointments, and always remember that time is money to himself, his client and his house.

AUSTRALIANS AT OTTAWA.

An Ottawa despatch says that W. P. Reeves, New Zealand; Sir Andrew Clarke, Victoria, and Dr. Cockburn, South Australia, who have been attending the Congress of Commerce at Philadelphia, arrived in that city on Sunday. They are having a conference with some of the Ministers on the Pacific cable and other matters in which Canada and the sister colonies are interested.

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No Job is too Small or too Big for Us.

Job Printing

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TASTEFULLY
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WE HAVE just added two new and the most improved presses to our plant especially adapted for fine job work. When you require anything in Letter Heads, Statements, Circulars, Dodgers, Envelopes, Booklets, Catalogues, or, in fact, anything in this line, let us know and we will be pleased to quote you prices on same.

The MacLean Publishing Co., Limited. Montreal and Toronto

The rapidly increasing demand for

"OZO"

CEYLON TEA JAPAN

proves that the grocers find it a good seller, and the consumer gets satisfaction.

Write

The "OZO" Co., Limited,

SOLD IN PACKAGES. MONTREAL

Rowntree's

High-Class Confectionery.

Rowntree & Co., Limited, of York, England, desire to call the special attention of the Canadian trade to their well-known

Gum Pastilles and Jujubes.

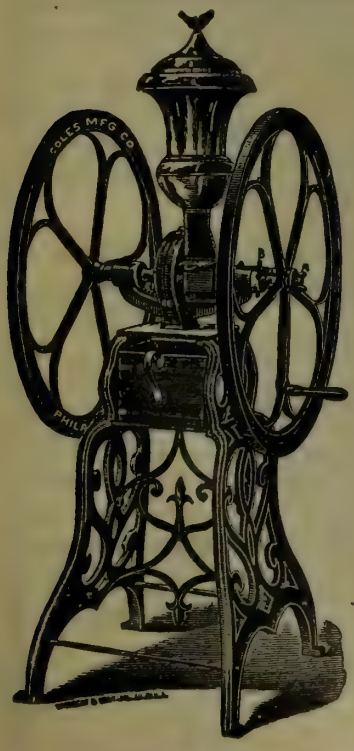
The perfection of confectionery art of world-wide fame for purity and delicacy of make. Rowntree & Co., Limited, are the largest manufacturers of Gum Confectionery in the world, the large Yorkshire Factories employing over 1,500 hands.

Chocolate Creams of all varieties.

Rowntree's Elect Cocoa

A delicious, highly-nourishing, and thoroughly digestible Cocoa, so economical in use that 120 breakfast cups can be filled from a 1-lb. tin.

Agents for Canada are:
For Manitoba, Northwest Territories and British Columbia:
THE HUDSON'S BAY CO., Winnipeg.
And for Quebec, Ontario and the Maritime Provinces:
Mr. CHAS. GYDE, 20 St. Francois Xavier St. Montreal.



The Canadian Grocers Know

a good mill when it is presented to them.

They have taken up the . . .

COLES COFFEE MILL

Because it saves them dollars in money and pounds of energy when they grind coffee. It works easily, grinds evenly, and is recommended earnestly.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Wool Soap

For Toilet and Bath

Pure, white Wool Soap is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price.

Swift and Company, Makers, Chicago

Canadian Representatives:

W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN Toronto.

THE MacLEAN PUBLISHING CO. Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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MANCHESTER, ENG. - - - 18 St Ann Street, H. S. Ashburner.
WINNIPEG - - - - Western Canada Block, J. J. Roberts.
ST. JOHN, N. B. - - - No. 3 Market Wharf, J. Hunter White.

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T. Donaghy. F. S. Millard.

Subscription Canada, $2.00 Great Britain, $3.00

Published every Friday.

Cable Address { Adscript, London / Adscript, Canada }

WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

EDUCATE THE PUBLIC.

IT is a question whether the average retail grocer realizes the value of his local paper to his business and himself. He, as a rule, understands from experience the benefits of its columns for advertising purposes, but he has not tried, therefore, does not know, how valuable it can be as a means of educating the public.

For instance, when certain lines of goods are stiffening or advancing in price, it would be a good move to acquaint the local editor with the fact. By this means, the public would be led to expect an advance on the part of the retailer.

The average consumer does not know that canned goods are rising in price, as they are. So the housewife, when asked an advance of 1c. or so from the retailer, will naturally argue that, as she got them cheaper a week or a month ago at a competitor's, that the grocer she is now buying from is dearer than the other fellow; whereas, an editorial note in the local paper would prepare her for this advance.

This information should not be paid for as a "reading notice," as it is news of benefit to the readers of the papers, and of no more advantage to the grocer giving it to the editor than to the other grocers in the town.

To make sure of the information being published correctly, it would be well to either write it out, or to show the local editor a report of it in the authority on such matters, THE CANADIAN GROCER.

COTTON CORD AND LINE DEARER.

The anticipated advance in cotton goods, such as lines and twine, has at last taken place.

Under these changes, cotton twine is from 1 to 1½c. per lb. higher; cotton rope, 1c. per lb.; clothes line, 10 to 12½ per cent., and sash cord, 1½ to 2c. per lb. higher.

SCARCITY OF FRENCH SARDINES.

Advices in regard to French sardines are very firm, it being confirmed that, owing to the storms that have prevailed, the fishing operations have been very disappointing. As a consequence, though a great number of buyers are offering higher prices, they find it difficult to place orders. The excessive dearness of tin and lead during the past year have also exercised a material influence, and the certainty of a shortage of olive oil makes the outlook for the French sardine canners poor. In fact, several of the large concerns expect that they will be compelled to shut down, and that, if the coming winter is severe, a year of extraordinary scarcity, like that of 1880, is a foregone conclusion.

REFUSED THE REBATE.

The A. I. Teed Co., Limited, St. Stephen, N.B., who bought a car of Californian raisins at the time the California Packers' Association quoted 1c. rebate on goods paying duty in Canada, were much surprised to receive a telegram that the association had withdrawn the rebate and would not even allow it on goods that had been bought and not delivered. This is but one of the unbusiness-like methods that have been introduced this year into the Californian raisin business. The car was sold to The A. I. Teed Co., Limited, by J. Hunter White, St. John, N.B., representing the J. K. Armsby Co., Chicago, and they, recognizing the injustice of the position taken by the association, undertake to see their customers are not the losers.

A FIRM RAISIN MARKET.

RECENT advices from California state that rains have so seriously damaged the crop there that no more offerings of Californian raisins can be looked for. As stocks of these raisins are just starting to arrive on this market, it is likely that the total supply of them will be light.

Cables from Spain re Valencias state that the crop is practically exhausted. It is estimated to be over 300,000 boxes lighter than last year, and that prices have considerably advanced.

Sultanas are more plentiful. All grades of this brand are now offering freely. The foreign market is dearer, however, and, as there is a large selection on the Canadian market to choose from, it would seem that the present would be the retailers' best opportunity of the season to purchase his stocks.

PACKING HOUSES BUSY.

The pork-packing houses are manifesting unusual activity just now. The near approach of the close of navigation has brought a greater rush of orders than is the custom even at this generally busy season of the year. The result is that, to fill orders in the limited time, all houses are working at extra pressure day and night.

This, too, in the face of a declining market. Within the past week, the price of dressed hogs has fallen 25c., making a total drop of 75c. in about five weeks. This naturally will affect prices, and, after the present rush is over, a decline in many lines may be looked for. But the rush will not be over for a week or two yet.

WHEN SHIPPING GOODS EAST.

Our St. John N.B., correspondent writes: "Western shippers should learn that when they sell goods delivered at St. John, if the buyers have them billed for export, the difference which the railways make in the rate of freight in the interest of export business belongs to the buyer and not to the shipper. This almost seems too simple a proposition to need stating, still, there are shippers in the west who hold that they should have the advantage of the reduced rate."

THE EXPORT POULTRY TRADE.

THOSE who are interested in the export of poultry from Canada have made, and are making, preparations for a big season's trade this year.

The export of poultry from Canada is small compared with that of other farm produce, but it is rapidly prowing. It has already, in fact, reached proportions that would have been considered impossible towards the close of the year 1890, when the passing of the McKinley Bill imposed a specific duty of 5c. per lb. on turkeys in place of the former ad valorem duty of 10 per cent., thus demoralizing the export of Canadian turkeys, etc., to that country.

Previous to that date Boston was Canada's market for ponltry, but frequently it was too limited a market, and prices were very irregular, especially in soft weather in the early winter. The average of prices, however, was much better than has been the case since that year.

The principal export, previous to 1890, was from Eastern Ontario, the centres of trade being the towns of Perth and Smith's Falls. At these points "turkey fairs," as they were locally called, were held annually, and, for four days, two at each town, deliveries of dressed poultry, of which turkeys formed the major part, brought by farmers from all the neighboring district, were made to Boston buyers. The prices ranged from 10 to 12c. to as high as 14 to 16c. for turkeys, and 2 to 4c. less for geese at the farmers' wagons. Generally from 8 to 14 tons were shipped from each of the towns.

Since the passage of the McKinley Bill, these "fairs" have still been held, but rarely has the price paid exceeded 10c. for turkeys, and 8c. for geese. In recent years a big demand for poultry has been experienced in Ontario from British Columbia and the Northwest. This trade has largely been captured by the Eastern Ontario towns.

Meanwhile a good export demand for poultry, especially turkeys, has been developed in Great Britain, while the United States has also taken some of our stock in late years. The following table shows the exports of dressed and undressed poultry from the beginning of the decade till the issue of the last Government returns, July, 1898 :

	Great Britain.	United States.
1898	$72,185	$20,124
1897	14,875	33,530
1896	3,075	8,618
1895	1,824	11,167
1894	11,867	2,592
1893	3 119	13,982
1892	6,577	15,929
1891	1,002	24,070
1890	....	49,232

As the 1890 returns are for the year ending June 30, they were not affected by the McKinley Bill. The effect is well shown in the succeeding years, however. The four years, 1893-4-5-6, show the smallest export. During November and early December of these years turkeys sold at about 6 to 8c. per lb. in Toronto.

The figures of 1898 show a total trade nearly double that of 1890. If those for the year ending June last were to hand, they would show a great gain over that of 1898. The increase in the production necessary for such devolopment of our exports has been extended over most of Eastern Canada, but the major portion of it has been in Western Ontario. Greater interest was taken in this trade last season than ever before by the merchants of this part of Ontario. Some of them, such as T. Whitehead, Walkerton, held special delivery days, similar to the "Fairs" of Perth and Smith's Falls, and in this way collected, in some instances, several tons in a day.

As before stated, the preparations for the present season are greater, and the export is likely to be larger than ever before. It is estimated that buyers have already contracted in the country for about 100,000 turkeys for the British market at about 7½ to 8c. per lb. for dressed stock. Its probable reception on that market may be judged from the following, taken from The Fish Trade Gazette, London : "We do not anticipate quite so strong a demand for Normandy turkeys this year, on account of probable large supplies of Canadian birds of fine quality. There is every reason to expect these birds to be much better prepared than in former years,"

When the average Eastern Canada farmer learns to properly fatten, kill and dress poultry—turkeys and fowl, especially—there will be an exceedingly great expansion in our exports of them. One of the most conservative commission men of Toronto states that $5,000,000 is by no means an impossible figure to reach, when the trade is properly looked after by all concerned.

And a review of the situation makes the claim seem a reasonable one.

MAKING COLLECTIONS.

DURING the fall of the year, when the farmer is making deliveries of grain, hogs, etc., and reaping the profits of his labors of the summer, the merchant who does a credit business with the farmer is called upon to exercise even greater skill than usual in the management of his business.

In dealing with his farmer customer he has to exercise much tact and skill that he will get his pay, yet shall not offend, and consequently lose, any desirable customers through the persistency of his request for payment.

All merchants should, and most successful merchants do, know personally all their customers—not only have a speaking acquaintance with them, but know their characters and natures so well that they are able to approach them successfully on such matters as the payment of their accounts.

When a merchant sells a customer goods on credit, his customer is under no obligation to him, if he pays it in a reasonable time. The merchant's reward is, or should be, in the increased charge made because of the business being on the credit basis. When this principle is thoroughly recognized, there is less difficulty in approaching a customer about his account than when the merchant looks upon it as a personal favor to his customer.

But, when the customer asks that his account may be left unpaid over the reasonable limit of time, he puts himself under obligation to the merchant, and should be able and willing to give satisfactory reasons for so doing.

As a general rule, the present is the reasonable time for the payment of farmers' accounts, and, if a farmer does not pay up when he is getting his own payments, he should give reasons for the neglect. The merchant should be able to know, from his knowledge of the man's character, whether the reason is satisfactory or not. If it is, certainly the request for longer credit should be granted ; if it is not, it should be "gently, but firmly," refused.

COMPETITION OF FOREIGN SUGAR.

IN addition to the unsettled feeling in raw sugar abroad, to which reference has already been made, another cause has materially contributed towards the frequent fluctuation witnessed in the price of Canadian refined sugar during the past month or six weeks.

Freer offerings of foreign refined sugar, both American and Dutch, is the influence referred to, and, in passing, increased competition from this direction was as much responsible for the latest cut in prices by the Canadian refineries, as the position of the raw material.

So far, this competition has not affected traders in the Montreal district as much as in other parts of the country.

In Quebec and the district adjacent to or controlled by importers there, it is Dutch granulated that our refiners have had to fight.

This sugar can be offered to the trade at about $4.15 per 100 lb., duty paid, but it has the disadvantage of being put up in bags, and, in catering to Canadian consumers who are used to barrels, by long odds the cleanest package, experts figure the preference in favor of the latter is about equivalent to 20 to 25c. per 100 lb.

This, of course, does not apply to the American refined sugar. This is being offered chiefly in the West, and it is understood that three well-known firms of importers, outside of the regular wholesale grocery trade, are bringing in large quantities of this sugar and storing it at Toronto, Winnipeg and other western points.

The competition now in progress between the United States refiners and the drawback of about $1.79 to $2 per 100 lb., allowed by the United States Government on refined sugar exported, is enabling these firms to purchase refined in bond in New York, and offer it to the trade in Canada at $4.40 per 100 lb., duty paid. This competition has been carried so far that the country has been flooded with circulars addressed direct to the retail trade, offering supplies in suitable quantities at the above figure.

Naturally, with the rebate that the Canadian refiners have to allow to wholesalers, this competition is felt all the more keenly, and it is not surprising that they express dissatisfaction with the present condition of affairs. The further west, also, that they cater for trade, the harder this competition from American refined is to meet. This is due to the difference in railway rates imposed from Montreal to points west compared with those asked from New York to the same points.

A case in point came up the other day. A well-known commercial man asked for a figure for 2,000 bbls. from New York to Winnipeg. He was quoted 63c. per 100 lb. by the American railways.

To ship a similar quantity from Montreal to the Western city would cost 73c. per 100 lb., or a difference of 10c. per cwt. in favor of the American sugar, quite a nice margin in these days of keen competition for business. Altogether, the present conditions are decidedly unfair to our Canadian refiners.

Figures obtained from the Customs Department demonstrate that this business in foreign sugar has been largely increased this year as compared with 1898.

For the fiscal year ending June 30, 1899, there were 28,544,981 lb. of foreign refined brought into Canada, valued at $807,064. During the same period in 1898 Canadian imports were 22,457,266 lb., valued at $573,448.

At Montreal, however, for the quarter ending September 30, 1899, the imports of foreign refined were less than in 1898. This year, Montreal, in the period named, only imported 1,459,455 lb., valued at $38,984, against 2,060,725 lb., valued at $52,757, in 1898.

THE WAR AND TRADE.

THE troubles in South Africa are, aside from their political significance, of direct interest to merchants and traders generally owing to the influence they exert on the world's money markets. The Imperial Government is shipping gold to South Africa to meet its military expenses, and it has enormously increased its disbursements for military and naval purposes, and, if the war is long drawn out, its need of money will necessarily be heavily added to. An issue of consols is rumored, but, whatever form it takes, the Mother Country cannot carry on war in Africa without withdrawing from commercial uses a considerable volume of money now in use in the loan markets or seeking investment. At the same time the war has cut off the supply of gold from what has become the largest producing section. The supply of gold would still be far larger than it was a few years ago, but the business of the world keeps itself adjusted to the supply of gold in a general way, though of late years it has had some difficulty in keeping up with the increasing supplies, and the sudden cessation of the production on the Rand cannot fail to have an effect upon the money supply. On the other hand, the war is being felt in a beneficial way in the increased demand for breadstuffs, and there must be an increased demand for provisions if it lasts any time and also for war material of every sort. Canada, of course, should share in these benefits; in fact, we have already had an experience in the shape of enormous purchases of Canadian hay for the army horses and mules. But, unfortunately, the stimulus thus afforded to certain branches of trade falls far short of compensating for the interruption of business in other directions. War involves waste of capital instead of its employment in reproductive forms, and the nerves and arteries of commerce are now so interlaced that waste at one point is not without its effect everywhere.

SUGAR DECLINES AGAIN.

After the decline of 5c. noted in sugar prices last week, it was expected by many that figures would hold steady for a while. Another drop, and one of 10c., is noted this week, however. The continued strong competition of foreign sugars, referred to in another column, has made this necessary, and a reduction of the price of raw materials has made it possible.

TORONTO GROCER SHOT.

John E. Varcoe, grocer, 182 Queen street east, Toronto, was shot in his bedroom early Thursday morning by burglars. Mr. Varcoe, who resides over his store, was wakened by a noise, and found one of the thieves beside his bed. He jumped up, and in the scuffle that ensued the thief drew his revolver and fired, hitting him twice, in the groin and the left side. Meanwhile, Mr. Varcoe's assistant, Noel Thomas, who slept in the next room, was prevented from helping his employer by another burglar with a loaded revolver.

After the shooting one of the thieves jumped from a second-storey window, and so hurt himself that he was easily captured by a night patrol in the neighborhood. The other one got out safely, but was chased by a second policeman, who, after firing a number of shots, wounded and captured him.

Two doctors were speedily summoned to Mr. Varcoe's assistance, and, after everything had been done to relieve his sufferings, he was removed to the General Hospital, where he died about 7 o'clock. Mr. Varcoe was a young man, and had many friends in Toronto.

WAR, WAR!! AND RUMOURS OF WAR.

Everything is going up—see to it that your "Salada" sign goes up, and let the public know you're "up-to-date.

"SALADA"

PURE UNCOLOURED CEYLON GREEN TEA

Announcement in a grocery store stamps the proprietor as a man of good judgment.

Toronto. Montreal. Boston. Detroit. Buffalo. Pittsburgh. Cleveland.

REPRESENTATIVES WANTED.

WANTED—REPRESENTATIVES IN MONTreal and Toronto to sell to the trade Concentrated White Wine Vinegar (English Manufacture) one part Concentrated Vinegar to four of water. Address "Vinegar," care of The Canadian Grocer, Montreal or Toronto. (46)

POULTRY

Parties having poultry to offer will do well to communicate with

THE DELHI CANNING CO.

DELHI, ONT.

All poultry must be dressed, drawn, with heads and feet off.

Seeded Raisins

Freshly done after you send in your order.
Quality guaranteed second to none.
Write for quotations to

The Acme Fruit Cleaning Co.

128 Queen Street, **MONTREAL.**

THE COWAN RAMSAY CO., LIMITED

IMPORTERS OF TEAS

RED CROSS TEA

in lead packets, and

CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

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for the best 25 cent line made.

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Is packed ONLY from the finest

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It pays to buy the best.

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We handle the following Coffees, Green and Roasted

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We have also the following favorite blends—Dalley's Perfect Coffee, Dalley's Special Coffee, Dalley's Pearl Coffee, Dalley's Reliable Coffee, Dalley's Victor Coffee, Dalley's Queen Coffee, Dalley's French Cream Breakfast Coffee.

We are direct importers of Coffees.
Give us a trial. Quality is our motto.

The **F. F. DALLEY CO., Limited,** Hamilton, Can.

MARKETS AND MARKET NOTES.

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

November 9, 1899.

GROCERIES.

THE market exhibits some interesting features this week. Sugar has declined 10c., making a total drop of 15c. per 100 lb. in two weeks. This is due to easier raw material markets and competition from the United States. Canned goods are decidedly firm, tomatoes showing an advance of 10c. and peas of 5c. Indian and Ceylon teas arriving from London this week show an advance of ½c. Imported nuts are scarce in quantity and high in price. Peppers show an advance of 2c. per lb. Fine and selected Valencia raisins are ½ to 1c. per lb. dearer. Currants are cheaper in Patras, but the reduction comes too late to affect prices for the Christmas trade. With the exception of currants and sugar, a general firmness is manifested, and a good, healthy trade is being done.

CANNED GOODS.

The canned goods market shows decided strength. Tomatoes are the strongest, possibly, on the list. The general quotation is 90c. to $1 for first-class stock. Peas have advanced 5c. in the past week, and are now firm at 80 to 85c. Corn is firm, though last week's range, 95c. to $1, still covers the market.

The lightness of the pack of canned fruits keeps prices stiff, though the demand is but moderate. Pears are very scarce.

It is generally admitted that the pack of cohoe salmon is light, as has been stated in these columns. There is a good movement. Holders are still asking $3.40 to $3.50 f.o.b. at the Coast.

COFFEES.

There is nothing new. A good business is being done at unchanged figures.

SUGAR.

The weakness of this market is demonstrated by another decline of 10c., which follows the drop of 5c. noted last week. The cause of the decline is the competition of United States sugar, but it has been made possible by reduction in the raw sugar market. The decline, which went into effect at 1.30 p.m. Tuesday, makes the Guild price now $4.53 for Montreal granulated, and $4.48 for Acadia granulated.

SYRUPS AND MOLASSES.

Sugar syrup is in greater demand than can be supplied, so is decidedly firm. Corn syrup is also moving briskly at firm, unchanged prices. The demand for molasses is light, with prices steady and unchanged.

TEAS.

The strength of Indian and Ceylon teas is maintained by reports of slightly higher prices in the country of production. The London market also shows up strong, especially in the lower and medium grades. Stocks now arriving from England show an advance of ½d. The quantity of spot teas of desirable quality is very limited. Lead for packing teas has, owing to the high price of raw material, advanced £2 10s. from its lowest point. A heavy consumption of China green teas in the United States this season has made it hard to get Canadian orders filled, especially Young Hyson thirds. From recent reports to hand there is no indication of the market easing off in the near future. There is not much doing, though, as buyers refuse to meet sellers' figures. Higher grades of China blacks are easier. Japan teas are steady at unchanged figures.

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

NUTS.

The stock of filberts in Canada will be light this season. The bulk of these goods for this market were on the ss. James Turpie, which was stranded, and the bulk of the nuts destroyed. There will be no opportunity of purchasing further supplies of these goods for the holiday trade except from New York. To lay them down from there would cost 9½c. A second cable from Dadelszan & Co., Bordeaux, states that marbots are very high, and that grenobles are in short supply. At the price quoted for grenobles it would cost 12c. in carlots to lay them down here. The ss. Jacona arrived at Montreal on Wednesday with the season's supply of Tarragona almonds. Owing to the high costs, the importation is very light, probably not more than 1,000 bags. To-day's cost of these nuts would be about 13c., original weights. The crop of Canadian hickory nuts and chestnuts has been above the average. Chestnuts are selling freely at $3 to $3.25, and hickory nuts at $1.75 per bushel.

FOREIGN DRIED FRUITS.

CURRANTS—A brisk business is reported. The foreign markets are weaker, but this is not likely to affect the Canadian market before Christmas, as it is too late to get supplies at present prices before then. They can be bought to-day, though, ½c. lower than goods now arriving. The direct boat, which arrived at Montreal on Wednesday, carried 1,000 tons of currants, of which 520 tons were from Dem Schisas, Patras, the balance by sundry shippers.

VALENCIA RAISINS—Stocks in Spain are practically exhausted. The last quotations received (which were for only a trifling quantity of fine off-stalk) were ½c. higher than the last figure for selected. At the prices quoted, it would cost to lay down in Toronto 6½c. for fine and 7¼c. for selected.

SULTANA RAISINS—All grades are now offering more freely. The foreign market for these raisins is high, so dealers have now the best opportunity of the season to supply their wants at reasonable prices, and with a large selection to choose from.

CALIFORNIAN RAISINS—The first shipments are now coming to hand. Advices just to hand state that rains have damaged the crop so seriously that no more Californian raisins can be offered.

PRUNES—Some European prunes have been sold on the market as Bosnias, but it is generally believed they are Servian prunes. Shippers who have their factories in Bosnia, and deliver Bosnias only, are asking 2s. more than these have been sold at. Californian prunes are steady at unchanged figures. There is a great scarcity of small sizes.

GREEN FRUITS.

Generally speaking, an excellent business is being done on the green fruit market. There is an splendid demand for Almeria grapes, sweet potatoes, cranberries, oranges, and lemons. There is also a good movement of winter apples. Large supplies of Verdilli lemons are now on the market at $2.50 to $3 50 per barrel. Jamaica oranges are offering at $5.50 to $6 per barrel, a decline of 50c. Cranberries have also declined 50c., the price being $6.50 to $7. Sweet potatoes are firm and at unchanged figures. The quality of bananas now offering is none

Surprise Soap 2/9/8/07 page 147

SURPRISE SOAP

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co., 51 Colborne St.
WINNIPEG: E. W. Ashley.
VANCOUVER: 430 Cordova St.
ST. JOHN'S, NEWFOUNDLAND.

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ST. STEPHEN, N.B.

too good, and first-class stock is held firmly at $1.50 to $1.75 per bunch, though most of what is offering is not worth much over $1. A few native grapes are still offering at 17 to 20c. per basket. Almeria grapes are firm at $5 to $5.50 per keg. Winter apples are easy at $2.50 to $3 per barrel.

COUNTRY PRODUCE.

EGGS—There is not much change. Prices are steady at last week's figures. Strictly fresh eggs are quoted at 18 to 19c. per dozen, though ordinary fresh-gathered stock can still be had at 17c., and 14c. is the price of cold-storage supplies. At outside points the price is firm at 15 to 16c.

POTATOES — The market shows a much stronger feeling this week, and 35 to 37c. per bag is being paid on track for carlots. Small lots are selling at 40 to 45c. out of store.

BEANS —The market is still advancing, both hand-picked and prime showing an advance of 10c. Prices now are firm at $1.40 for hand-picked, and $1.25 to $1.30 for prime.

DRIED AND EVAPORATED APPLES—The market is firm at an advance of ¼c. in both dry and evaporated apples. Dried apples are very scarce, and dealers are cheerfully paying 5½ to 5¾c. outside. The jobbing price is firm at 6 to 6¼c. Evaporated apples are in good demand at 8 to 9c.

POULTRY—The offerings of turkeys continue to increase, and though the demand keeps good another decline of 1c. is noted, the top figure now being 9½c. A large average of scalded stock is arriving and is in exceedingly poor demand as they are not wanted here at all. Geese are firmer than last week and 6 to 7c. is the ruling figure. Chickens are in good demand at 35 to 50c., and ducks at 40 to 60c. per pair.

GAME—Owing to the comparatively warm weather, receipts of ducks and other game are not as large as we expected. Ducks are steady at from 25c. per pair for teal and other small varieties; 40 to 50c. for blue bills and red heads, and 75c. for mallards and large black ducks. Partridge are in good demand at another advance of 5c., the present price being 55 to 60c. per pair. A small quantity of venison has been received on the market. This has been sold at good prices, carcasses selling at 7 to 8c. per lb. and saddles at 11 to 12c.

VEGETABLES—The market is quiet, in consequence of a light demand. We quote: Cabbage, 40 to 50c. per doz.; red cabbage, 50 to 75c. per doz.; cauliflowers, 40c. to 60c. per doz.; celery, 40 to 75c. per doz.; parsley, 10 to 15c. per doz.; pickling cucumbers, 40 to 60c. per hundred; muskmelons, 50 to 70c. per doz.; native watermelons, 50 to 75c.; onions, 60 to 75c. per bush.; green beans, 30 to 50c. per basket all apples, $2 to $2.50 per bbl.; squash, $1 to $1.25 per doz.; vegetable marrow, 40 to 60c. per doz.

BUTTER AND CHEESE.

BUTTER—The demand for home consumption keeps so large that the market is kept clear of all receipts, prices are, consequently, firm. We quote: Choice dairy large rolls at 18½ to 19c.; tubs at 17 to 18c., and dairy prints at 18½ to 19c. Creamery is worth 21 to 22c. for tubs and boxes and 22 to 23c. for prints.

CHEESE—The feeling outside is rather firmer, and as high as 11¼c. has been paid at country boards. The majority of factorymen are making sales at the prices ruling. The jobbing trade keeps steady, and stocks are moderate. Prices are firm and sellers are not pushing sales at 12 to 12¼c. for Septembers.

PROVISIONS.

Unusual activity is noticed at local packing houses this week, caused principally by orders to be filled before the close of navigation. The demand is general, all goods going out in as large quantities as the packers can send them by working day and night. All packers are behind their orders of lard, so prices of tubs and pails have been raised ¼c. The price of dressed hogs has declined on account of declines in the British market. For carlots $5.25 is paid for select weights and $5 for heavy. It is probable that after the present rush of orders is filled the weakening in the price of hogs will be followed by declines in provisions.

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WE SOLICIT your consignments—to which we give special attention—and give you quick returns.
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Reference, Imperial Bank of Canada, Yonge St.

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are choice eating and cooking Figs. Put up in I-LB. CAKES — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

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How's your stock of Biscuits and Confectionery?

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For purity and highly-flavored **CONFECTIONERY** we manufacture the finest **BON-BONS** and **CHOCOLATES** in Canada.

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Fruit Commission Merchants.

FISH AND OYSTERS

A decline of 25c. per basket is noted in ciscoes. They sell well at $1, the present figure. There is a good demand for frozen fish and for oysters, which are not changed in price. We quote: Trout, 7 to 7½c. Niagara whitefish, 8c.; pickerel, 7½c.; herrings, 4c.; halibut, 12½c.; Seattle salmon, 13 to 15c.; steak cod, 7c.; haddock, 5c.; finnan haddies, 6½ to 7c.; boneless fish, 5c.; quail-on-toast, 6c.; steak cod, 6½c.; ciscoes, $1.00 per basket. Oysters, Booth's standards, $1.25; selects, $1.65; other brands, $1.25 per gal.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN — The market is steady, with fall wheat unchanged at 67c. at outside points. Deliveries on the street market are good. We quote this market as follows: Wheat, white and red, 70 to 71c.; goose, 70c.; peas, 62c.; oats, 31 to 33c.; barley, 43 to 47c.; rye, 54c. A brisk export demand for Manitoba No. 1 hard wheat keeps prices firm at at 79c. Toronto and West.

FLOUR—A good local trade is being done. We quote: Manitoba patents, $4; Manitoba strong bakers', $3.70; Ontario patents, $3.70; straight roller, $3.35, Toronto freights.

BREAKFAST FOODS — Standard oatmeal and rolled oats are 10c. dearer. We quote as follows: Standard oatmeal and rolled oats, $3.60 in bags and $3.70 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL

HIDES—Both cured and green hides are in good demand at the advance noted last week. We quote: Cowhides, No. 1, 9¼c.; No. 2, 8¼c.; No. 3, 7¼c. Steer hides are worth ½c. more. Cured hides are worth 9¾c.

SKINS—The market is firm. A good business is being done. We quote: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 35 to 40c.; culls, 15 to 20c. Sheep and lambskins are selling at 80c.

WOOL — Combing and unwashed wools have advanced ½c. as anticipated. We quote: Clothing wool, 17c.; combing fleece, 15½c.; unwashed, 9½ to 10c.

SEEDS.

The market is quiet. Red clover keeps firm, with dealers paying $4 50 to $5 outside. Alsike keeps easy, though prices are

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Famous Blend **Coffee**

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Teas "fragrant", "delicious", "perfect" and "best" are now as plentiful as gold mines, but customers only smile and say — "Give us Blue Ribbon Ceylon" — Blue Ribbon Tea Co. — 42 Scott St. Toronto.

still about $7.50 per bush. for fanciest qualities. A fair movement of timothy is reported at $1.25 for extra choice to fancy, and 75c. to $1 for choice to fancy stock.

QUEBEC MARKETS.

MONTREAL, November 9, 1899.

GROCERIES.

A GOOD volume of trade has been noted in groceries, and all the jobbers state that they have all they can do getting out orders. The chief news of the week has been another decline in the price of refined sugar of 10 per cent., due to the determination of the local refiners to keep out the American article at all costs. Molasses, under a limited stock, clearly point higher, and there is considerable excitement in Valencia raisins, owing to a sharp advance in values. Firmness in canned vegetables is still quite remarkable, and many other lines of leading canned goods promise to be much higher; notably sardines, mushrooms and French peas. Coffee exhibits a better tone, and there has been a fair business in teas.

SUGARS.

Another slump in the price of Canadian refined sugar has been the chief feature of the week. Domestic refiners are determined to keep out American refined at all costs, and this week's cut of 10c. per 100 lb. all around is a step in that direction. On the new basis, granulated is offered at $4.40 and yellows at $3.60 to $4.25. Advices on raw sugar continue easy, cables to-day reporting the market for beet sugar ¼d. lower, with November quoted at 9s. and December at 9s. 1½d. Cane was steady at previous prices, with Java quoted at 11s. 3d. and fair refining at 10s. 6d.

SYRUPS.

There is nothing new to report in syrups, business being dull and prices nominally quoted at 1¾ to 2¼c. per lb. at the factory.

MOLASSES.

The position of molasses steadily becomes stronger, owing to the fact that stocks in first hands are very light, so much so that an advance in price is considered inevitable. There has been some demand for Barbadoes during the past few days, and some sales of 25 puncheon lots were made at 36c., but it is stated that holders now are asking 37c., and in some cases 38c. The Guild price is unchanged at 37c. for carlots and 38c. for smaller quantities.

DRIED FRUITS.

The Valencia raisin market is excited owing to advices from primary markets. The second direct steamer from Denia is due here on November 10, but from what information can be gathered none of her fruit cargo is on consignment; consequently, buyers who have held off with the expectation of filling their wants when she arrives will more than likely be disappointed. In fact, no fine off-stalk are now obtainable here for less than 6½c. in jobbing parcels, while no selected are to be had for prompt delivery, but they are quoted 7¼c. to arrive. Layers are stronger at 7½c.

There has been a fair demand for currants at 4½ to 4¾ and 5c. per lb., as to quality, with Vostizzas from 5½ to 7¼c., as to brand and package.

CANNED GOODS.

There has been a good demand for canned vegetables, but, with limited stocks, business has been of small volume. Corn has sold at $1 per dozen, but holders in many instances will not accept less than $1.05 to $1.10. A round lot of tomatoes changed hands recently at a price equal to 85c. on spot. Peas have sold at 72½ to 75c. and beans at 82½c. per doz. here. Advices from France are to the effect that sardines suitable for the American trade are scarcely to be had. The pack this year was but 20 per cent. of that of last. Gallon apples are held firm at $2.25 and No. 30 at 85c. Peas are steady at 80 to 85c. for sifted Junes and 75 to 80c. for marrowfat. Both strawberries and raspberries continue scarce and firmly held. Mushrooms, owing to the drought in France, promise to be remarkably scarce, and, at the earliest, no deliveries can be made before January. French peas are equally scarce also, and, as a broker said, don't seem obtainable for love or money. In pickled olives prices will also be high, as they sold on the trees much higher than last year.

RICE.

Business in rice has been less active, but prices are fully maintained in sympathy with outside markets, and we quote "Standard" at $3.30 to $3 40.

SPICES.

In spices, the demand for nutmegs has been good, and some fair-sized sales have been made at firm prices. Other lines have been quiet, but values show no change. Cable advices report a firm market for pepper, and quote 12 5-16c. for Singapore black, December February, sail shipment. We quote: Nutmegs, 35 to 60c. per lb., as to size; mace, 45 to 50c. per lb., as to quality, and pimento, 8c.

COFFEES.

The stronger tone outside has caused a somewhat firmer feeling. Maracaibo is quiet with sales of 25 and 30-bag lots at 8¾c. and smaller lots 9 to 12c. as to quality. Rio and Santos range from 7 to 10c. as to quantity and quality.

TEAS.

There has been a fair inquiry for tea during the past few days, and, while small lots only are moving, a larger volume of business is noted. Sales of teas have been made here at prices which importers could not replace in Japan except at an advance of 2½ to 3c. per lb. There is considerable inquiry here for gunpowders, but buyers and sellers are apart in their ideas as to values. Advices from New York state that the demand for Young Hysons has been good, and all the stock obtainable at 13c. has been bought up for shipment to London. Low-grade congous here are held at 13c.

FISH.

There has been a fair demand for fish; but stocks are ample to fill all requirements. No green haddock or pollock are here at present, but green cod are arriving freely. Dried codfish are easier at $4 75 to $5, and haddies at 6 to 7c. The rest of the list is unchanged. We quote: No. 1 new Nova Sco

Evaporated and Dried Apples

Highest cash prices paid. Offers and correspondence invited. Largest dealers.

Michael Doyle & Co., Rochester, N.Y., U.S.A.



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A FINE POWDER. IN PACKETS ONLY.

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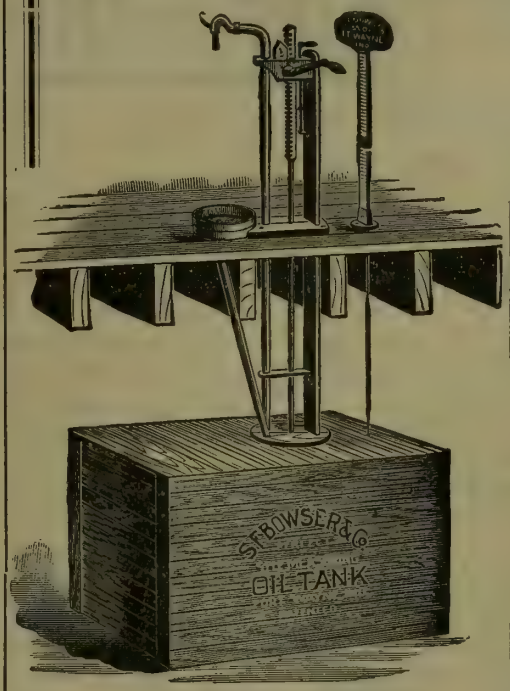
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tian herring, $5.25 per bbl.; $2.50 to $2.75 per half-bbl.; N.B. do, $2.50 to $2.75; No. 1 green cod, $4.75 to $5 per bbl.; No. 1 large, $5.50; No. 2, $4 to $4.25; No. 2 Labrador salmon, $13.50 to $14; British Columbian salmon, $14 to $14.50; No. 1 Red Sea trout, $10 to $12, and pail do., $8 to $9; No. 2 mackerel, $15.50 per bbl.; dried codfish, $4.75 to $5 per 112 lb.; large dressed do., $4 25 to $4.50 per case of 100 lb.; boneless codfish, 5½ to 6c. per lb.; smoked haddies, 6½ to 7c. per lb.; St. John bloaters, $1 per box; Yarmouth do., $1; smoked herrings, medium, 12c.; Lock Fyne do., $1 per keg; large do., $3.50 per half-bbl.; kippered herrings, $1.25 per box and 65c. per half-box.

Fresh fish are: Haddock, 4c. per lb.; whitefish, trout and dore, 7½c. per lb.

Demand for oysters is good. Ordinary malpeques, $3.50 per bbl.; hand-picked do., $4.50 to $5; standard, in bulk, $1.30 per gallon; select do., $1.50.

GREEN FRUITS.

Receipts of apples have been free, and they are selling in round lots at $3 for No. 1, and No. 2 winter apples, $1.50 to $1.75. Many barrels are arriving that have been heated, and they have to sell for what they will fetch—$2 to $2.50. On the whole, the apple market is depressed owing to the demoralized state of the foreign markets. The best part of the Canadian grape season is now over; receipts of good sound stock are comparatively light, but there is any amount of frozen and wasty stock offering. No. 1 quality command 18c. per basket for blue, 20c. for Niagara, and 25 to 30c. for Rogers. Almeria grapes are offering at $4.50 to $7 per keg as to weight and quality. Jamaica oranges, which are the only variety offering, are selling under a fair demand at $5 to $5 50 per bbl. The lemon market is quiet at $2.50 to $3.25 per box. Bananas are slow sale at $1.75 to $2.25 per bunch, as to size. Sweet potatoes are selling fairly well at $2.25 per bbl. There is little or no demand for cranberries at $6 to $6 50 per bbl. Spanish onions remain unchanged at 65c. per crate.

COUNTRY PRODUCE.

EGGS.—The demand was good from loca buyers, and an active trade was done at firm prices. Strictly new laid near by stock sold at 22 to 23c.; choice candled at 20 to 20½c.; Montreal limed at 16c., and western culls at 12 to 12½c. per doz.

POULTRY—There was a good demand for dressed poultry to-day, and a fairly active trade was done at steady prices. Receipts were fair, considering the weather, but the supply was not sufficient to fill the requirements. Turkeys sold at 9 to 10c.; chickens at 7 to 7½c.; ducks at 7½ to 8½c., and geese at 6 to 7c. per lb.

GAME—Receipts of partridge were small and prices rule firm at 55 to 60c. for firsts, and at 30 to 35c. for seconds per brace.

MAPLE PRODUCT — In maple product business was exceedingly quiet. We quote: Syrup, in small tins, 60 to 65c.; and sugar, 7¾ to 8c. per lb.

HONEY—For honey there was a small demand. White clover comb is quoted at 12c., extracted at 9c., and buckwheat at 8c. per lb.

BEANS — There was considerable inquiry for beans at firm prices. Choice hand-

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Coffees are dearer, but we still have some splendid values in—

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Coffees.

WRITE US FOR SAMPLES AND QUOTATIONS.

S. H. EWING & SONS, 96 King St., Montreal.

picked are quoted at $1.45 to $1.50, and primes at $1.37½ to $1.40.

POTATOES — A fair trade is reported in potatoes, and prices rule steady at 40 to 45c. per bag in round lots.

ASHES—In ashes business continues quiet. We quote: First sorts, $4.10; seconds, $3.85, and pearls, $5.15 per 100 lb.

DRESSED HOGS—Owing to the continued mild weather, receipts of dressed hogs are still very small, there being only 15 received to day. The market is quiet, and prices rule about steady at $5.75 to $6.25 per 100 lb. in a jobbing way.

PROVISIONS.

There was no new feature in the market to note. The demand for most lines was fair at steady prices. We quote: Canadian short cut mess pork, $16; short cut back, $15.50; selected heavy short cut boneless mess, $16.50, and heavy long cut mess, $15 per barrel. Pure Canadian lard in pails, 7 to 7¼c. per lb.; and compound refined, 5½ to 5¾c. per lb. Hams 12c. to 13½c., and bacon 11½ to 12½c. per lb.

FLOUR AND GRAIN.

FLOUR — A better demand was experienced for flour to day, and the market was more active, with a larger volume of business doing at steady prices. We quote: Winter wheat patents, $3.60 to $3.90; straight rollers, $3.40; in bags, $1.65; Manitoba patents, $3.90 to $4.20, and strong bakers', $3.60 to $3 70.

GRAIN—The feature of the grain market to-day was the decided improvement in the demand for Manitoba from Liverpool buyers; in consequence, round lots were placed, one shipper's sales aggregating 125,000 bushels. There was also a fair demand in the Winnipeg market for wheat from shipppers here and some round lots of No. 1 hard were purchased at 67½c. afloat Fort William. The demand for coarse grains on spot was slow, and, outside of some sales of buckwheat that were made at 54½c. afloat, which figure shows a decline of 1c. per bushel, there was nothing doing. Peas were quoted at 66c.; rye, 61c.; No. 1 barley, 51c.; No. 2 ditto 51c.; feed ditto 47½c.; oats, 29½c., and buckwheat 54½c.

OATMEAL—A meeting of the oatmeal millers was held recently in Toronto, at which it was decided to put the price of rolled oats at $3.60 per bbl. and $1.75 per bag in carlots, on track here, but it remains to be seen if they will all keep up to this agreement.

FEED—A fairly active trade was done in feed, there being a good demand for bran especially. Manitoba bran is selling at $15; shorts at $17 per ton, including bags; Ontario bran at $15 and $15.50; shorts at $17 to $18, and mouillie at $20 to $24 per ton, in bulk.

HAY—The tone to the market for baled hay was steady, with a good trade doing. We quote: Choice No. 1, $8.50 to $9; No. 2, $7 to $7.50; and clover, $6.50 to $7 per ton in carload lots.

CHEESE AND BUTTER.

CHEESE—The market rules about steady, and so far as business between traders, there was little to make a price, but fine Quebec Septembers could be quoted steady at 10⅞ to 11c., and ditto Octobers at 10½ to 10¾c. At the wharf about 3,000 cheese were sold, and they ranged from 10¾ to 10½c., with possibly the inside the ruling figure. The goods were late October make. The cable was unchanged to-day.

BUTTER—The market was rather heavy in its disposition, and we understand that business was done in good-sized lines of stock down to 20¼c. The advices from Great Britain are not very encouraging, the notable fact being heavy receipts of Australian. In fact, it is estimated that between now and November 27 there will be landed in Britain 123,757 packages of Australian butter.

MONTREAL NOTES.

Canners have, it is reported, refused $1.05 for corn and 85c. for tomatoes lately.

1899 NEW SEASON TEAS. 1899

Direct Importations from CEYLON, INDIA and JAPAN.

QUALITY the highest in Strength and Flavor. Samples sent on application.

We are also Agents for the leading Package Tea of the present age—

ARMEDA TEA { BLACK / BLACK AND GREEN MIXED / JAPAN } In 1 or ½-lb. Sealed Packages, Retail Price— 25c., 30c., 40c., 50c. and 60c. per lb.

The demand for ARMEDA TEA is increasing rapidly. Why? ARMEDA TEA HAS THE FLAVOR.

Remember we also sell Macdonald's Tobaccos—Prince of Wales, 8s or 16s, costs 63c. per lb., and Brier, 8s, costs 61c. per lb.

57 Front St. E., Toronto. A. H. CANNING & CO.

Heavy arrivals of heated stock and poor markets abroad have depressed the apple market.

Advices state that the price of castile soap is 1s. 6d. per cwt. higher, and a further rise is probable.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., November 9, 1899.

BUSINESS continues very good, and there is a general feeling of satisfaction amongst the trade. Groceries are not the only line that feel the effect of the improved condition. The advance in prices is, perhaps, even more noticed in hardware and in lumber, and freights have reached a point that has been looked forward to for years. In woollen goods and other lines there is an upward movement. All of this goes to make good times. Teas, particularly Indians and Ceylons, are higher. In cream of tartar, the tendency is downward, but there is no marked change, and price is rather higher than last sales were made at here. The stronger tone in all grades of raisins has been a feature of the week. Pepper is advanced, and the tendency is to still higher figures. Dealers have been quite free buyers of English rice. The market has advanced 6d. of late, and is very firm. Brooms, which have been lower in price, were advanced a considerable amount this week, much to the surprise of the trade.

OIL—Price of burning oil was again advanced this week. This time the advance was ½c. on the different grades, and prices are held very firm. Sales are very large, the entire business being practically with the one company. Turpentine and linseed oil are also again advanced, and very high prices now rule. There is but a fair sale. Lubricating and cod oils are quiet. The former is very firmly held.

SALT—It is doubtful if there was ever as little coarse salt in this market at this season as at present, and it is very difficult to get further supplies. A small lot of Liverpool coarse arrived via Boston during the week. It found a ready sale at an advance over late prices. There is but a fair demand. In fine salt market is well supplied. We quote : Liverpool coarse, 48 to 55c. ; English factory-filled, 90c. to $1 ; Canadian fine, $1 per bag ; cheese and butter salt, bulk, $2.50 per bbl. ; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each ; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—Some packers have not yet filled their orders. All lines are firmly held. Corn has been advanced, and the stock is already short. Peas are firm and tomatoes tend higher. Sales are active. In salmon, the stock is still light, though there were some arrivals during the week. Prices are high, and the sales are largely

Clark's Mince Meat

In Tins— 1's, 2's, 3's, 4's, 5's
Retail at—10c., 20c., 30c., 40c., 50c. each.

Handsomely packed. Stock A.1

If you drink whisky, drink it good.

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Toronto Salt Works
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Write us for SALT of any kind.
Also SALTPETRE, car lots or less.

The DAWSON Commission Co., Limited
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Consignments personally and promptly attended to
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Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.
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35% profit at six for a quarter.
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Hugh Walker & Son Wholesale Fruit and Commission Merchants
Consignments carefully handled.
GUELPH, ONT.

confined to cohoe fish, some grades of which are giving good satisfaction. Lobsters are practically out of the market. Canned pineapple is scarce, and rather higher prices are asked. New oysters are offered at rather higher figures than last season. Canned apples are quite plenty, and were bought below the general western price, though those costing the least came from Montreal. Other fruits are firmly held, but have only limited demand, except, perhaps, peaches. Haddies tend higher. In bloaters and sardines, there is no change.

GREEN FRUITS — Business is active. Dealers are anxious to get stocks forward before cold weather. Winter apples are now being received. Prices are kept firm. There is quite a range between the fall and winter fruit. Very few continue to be sold at auction. Oranges and lemons both tend lower. In oranges, the trade continues to be confined to Jamaicas. Grapes have a good demand; Canadian are about done. There are a few Tokays, but the sale is now in Malagas. Cranberries are still low, the market being supplied with Cape Cods. Bananas are out of the market, except in a retail way.

DRIED FRUITS—There was considerable interest shown in the raisin market this week, the first reason being the general advance in all lines. Californians have been practically withdrawn; the crop is proving very short. This, however, makes little change in the situation here, as except some seeded none are bought for this market. A second reason was that one Denia shipper has so delayed shipment that the fruit will not arrive for the holiday trade, so his customers had to look to New York to supply present needs. Malaga loose muscatels shared in the advance, so that all prices have been advanced here. Stock, as yet, is very light, and dealers are anxious for the arrival of goods. Currants are easy in price; new goods not yet to hand. Figs are active at quite full figures. Californians are being offered. In prunes, little has yet been done. Peels move freely at even figures. Evaporated apples have a fair sale at quite full figures. In dried, but limited quantities are being offered. Onions are lower, American being landed below prices asked for Canadian stock. There is some complaint about the quality of the Canadian goods.

DAIRY PRODUCE—Eggs have shown quite an advance during the week, and there is a good demand at present prices. There have been few Island eggs here of late, but shipments are now expected. Butter has a good sale at rather improved figures, extra stock being very much in demand; very little creamery continues to be seen. In cheese, stocks are small, but there is limited demand. Prices are rather easier. There are but few cheese left in this Province.

SUGAR—Is still low, but rather firmer in price. American has been very largely and steadily sold here. In granulated, it gives particularly good satisfaction. In yellows, there is not the range offered that there is in Canadian. There is active business.

MOLASSES—Stocks are very light, and New Orleans stock is being more largely used. Dealers who have Porto Rico left are getting full figures. New Orleans was advanced 2c. during the week. Prospects are for still higher figures, dealers not inclined to buy largely and market at outside points being very firm. There continues to be little demand for syrup.

FISH—This is a very firm line, prices being about as high as the several lines will stand. Dry fish show no change; supplies about equal to sales. In pickled herring, the very high prices still rule, and dealers find it impossible to fill orders. Even in smoked herring the outlook is for higher figures. Kippers and bloaters are both scarce, the right fish are not being caught. Haddock keep scarce, so that dealers find difficulty in filling orders for smoked. There are very few pickled shad offering. In boneless fish, there is large sale at full figures. A few small halibut are still being received. We quote: Large and medium dry cod, $3.85 to $4; small, $2.50 to $2.75; pickled shad, $4.50 to $5, as to quality; haddies, 4½c. per lb.; smoked herring, 6 to 9c.; halibut, 8 to 10c. per lb.; fresh haddock and cod, 2c.; boneless fish, 4 to 5c.; pollock, $2.10 to $2.25 per 100; pickled herring, $1.90 to $2 per half bbl.; bloaters, 60c.

PROVISIONS—This is a fairly active line at quite full figures, beef being higher in proportion to pork. Both have been advanced. In smoked meats, trade is largely supplied by the local curers. Lard is a good stock. There is quite a range in price, tendency being higher.

FLOUR, FEED AND MEAL—In flour, dealers find supplies very slow in coming forward. The millers say they cannot get the cars. While prices show no change, millers report the tendency of the market very firm. Feed is still very scarce. Oatmeal and oats, if there is any change, are rather easier. Cornmeal shows no change. There will soon be a much larger mill capacity here than ever before. The supply for sometime has been short. The continued high price of feed has made an extra demand. Beans are very high. Dealers have fair supplies, and as season is getting late they are not inclined to buy, hoping, as demand falls off, to buy lower. Reports from the West do not favor this idea. Hay is rather easier. Barley, split peas and blue peas are light stock. We quote as follows: Manitoba flour, $4.40 to $4.60; best Ontario, $3.80 to $4.00; medium, $3.60 to $3.75; oatmeal, $3.75 to $3.90; cornmeal, $2.20 to $2.25; middlings, $21 to $22; oats, 37 to 40c.; hand-picked beans, $1.65 to $1.75; prime, $1.55 to $1.65; yellow-eye beans, $1.90 to $2; split peas, $3.90 to $4.00; round, $3.25 to $3.40; pot barley, $3.90 to $4.00; hay, $7 to $7.50; timothy seed, American, $1.50.

ST. JOHN NOTES.

W. Frank Hatheway has a shipment of White's English pickles to hand this week.

J. Hunter White has a cable message announcing that the crop of Valencias was practically exhausted, and quoting a considerable advance in price.

Mr. Alex. Jardine, president of The Pure Gold Manufacturing Co., has been in the city calling on the trade in company with the local representative, Robt. Jardine.

New Orleans molasses has advanced 2c. during the past week. A number of our dealers were fortunate in buying before the advance. A considerable quantity was landed during the week.

Messrs. Dearborn & Co. have received their first shipment of Valencia raisins, but are very much behind in orders. They have two large shipments about due. These goods have lately advanced 2s.

In teas, blends are becoming even more popular and the tendency is for each retail dealer to have his own brand. Theo. H. Estabrooks has gained a high reputation not only for the quality of his blends, but for their continued regularity.

Dealers who bought "Oliver" brand Valencia raisins have been somewhat disappointed, as they have received word that shipment could not be made till about the middle of November. The dealers are buying in New York to fill present needs, at slightly advanced prices.

TORONTO MARKET NOTES.

Sugar has declined 10c. per 100 lb.

Jamaica oranges and cranberries have declined 50c.

White and black ground peppers have advanced 1 to 2c.

Geese are ½c. dearer and turkeys 1c. cheaper than a week ago.

Venison is offering. Sales have been made at 7 to 8c. for carcasses, and 11 to 12c. for saddles.

Beans are 10c. dearer. Evaporated and dried apples are both ½c. dearer. Potatoes in car lots are 2 to 4c. dearer.

Dressed hogs are selling at $5.25 for select weights, a decline of 25c. in the week, and 75c. in about five weeks.

CURRENT MARKET QUOTATIONS

November 9, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb.	.....	.....	.....	18	14	16	.....	.....
" " pound prints	.....	.....	19	20	17	18	.....	.....
" " tubs, best	.....	.....	17	18	17	18	.....	.....
" " tubs, second grade	.....	.....	15	16	14	15	.....	.....
" " low and med. "	.....	.....	12	14	.....	.....	.....	.....
Creamery, tubs and boxes	.....	22	21	22	18	19	.....	.....
" prints and squares	.....	.....	22	23	19	20	.....	.....
Cheese, per lb	11	11½	12	12¼	11	11½	.....	.....
Eggs, per doz	16	18½	14	18	15	17	.....	.....

CANNED GOODS

Apples, 3's	$.....	$0 90	$0 90	$1 00	$1 00	$1 10	.....	.....
" gallons	.....	2 10	2 40	2 60	2 25	2 40	.....	.....
Asparagus	.....	....	.....	2 40	.....	.....	.....	.....
Beets	.....	.....	.....	1 00	.....	.....	.....	.....
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	75	80	85	90	.....	.....
Beans, 2's	.....	77½	.....	85	90	95	.....	.....
Corn, 2's	90	1 00	95	1 00	1 25	1 30	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 90	2 00	2 30	2 40	.....	.....
" white	.....	.....	1 90	2 00	.....	.....	.....	.....
Peas, 2's	.....	75	75	80	80	85	.....	.....
" sifted	.....	.....	80	1 00	1 10	1 15	.....	.....
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	.....
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 75	1 80	.....	.....
" " 3's	.....	2 00	2 00	2 40	2 25	2 50	.....	.....
Pineapple, 2's	.....	2 40	2 25	2 50	2 15	2 25	.....	.....
" 3's	.....	2 60	2 50	2 60	2 50	2 60	.....	.....
Peaches, 2's	.....	2 50	1 75	1 90	.....	1 85	.....	.....
" 3's	.....	2 50	2 50	2 60	2 70	2 85	.....	.....
Plums, green gages, 2's	.....	.....	1 10	1 25	1 30	1 60	.....	.....
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	.....
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	.....	75	90	1 00	.....	.....
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	1 40	1 45	1 65	1 50	1 75	.....	.....
Strawberries, 2's	1 35	1 50	1 50	1 60	1 65	1 75	.....	.....
Succotash, 2's	.....	.....	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	75	78	85	90	90	1 00	.....	.....
Lobster, talls	.....	2 50	2 95	2 75	2 50	2 75	.....	.....
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 75	1 80	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 30	1 50	1 30	1 40	1 25	1 50	.....	.....
" " flats	1 40	1 60	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	.....	.....	1 35	1 40	.....	1 60	.....	.....
" " Clover Leaf, talls (1 to 4 cases)	.....		.....	1 50	.....	.....	.....	.....
" " Clover Leaf, talls (5 " 9 ")	.....		.....	1 57½	.....	.....	.....	.....
" " Clover Leaf, talls (10 " 25 ")	.....		.....	1 45	.....	.....	.....	.....
" " Clover Leaf, flats (1 " 4 ")	.....		.....	1 65	.....	.....	.....	.....
" " Clover Leaf, flats (5 " 9 ")	.....		.....	1 62½	.....	.....	.....	.....
" " Clover Leaf, flats (10 " 25 ")	.....		.....	1 60	.....	.....	.....	.....
" Cohoes	1 05	1 15	1 05	1 10	1 10	1 15	.....	.....
Sardines, Albert, ¼'s	.....	12	12½	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsman, ¼'s	.....	12½	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	.....	18	18½	23	10	11	.....	.....
" P. & C., ¼'s	.....	.....	23	25	23	25	.....	.....
" " ½'s	.....	.....	33	33	33	36	.....	.....
" American, ¼'s	.....	.....	4	4½	4	5	.....	.....
" " ½'s	.....	.....	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 20	1 50	1 00	1 60	1 00	1 15	.....	.....
Herring in Tomato Sauce	1 30	1 45	1 55	1 60	.....	2 00	.....	.....

GREEN FRUITS

Oranges, Sorrento, per box	$3 25	$4 00	.....	.....	$3 00	$4 00	.....	.....
" Jamaica, per bbl	5 50	6 50	5 50	6 00	5 00	6 00	.....	.....
Lemons, Verdilli, p. box	.....	.....	2 50	2 75	3 00	4 00	.....	.....
" Messina, per box	.....	.....	3 00	3 25	.....	.....	.....	.....
Bananas, per bunch	50	1 00	1 50	1 75	1 75	2 25	.....	.....
Grapes, per 10-lb. basket	.....	.....	17½	20	20	40	.....	.....
Winter Apples, per bbl	3 00	3 50	2 00	2 75	2 25	2 50	.....	.....
Sweet Potatoes, per bbl	.....	2 50	.....	2 50	3 00	3 50	.....	.....
Cranberries, per bbl	5 00	6 00	6 50	7 00	6 00	6 50	.....	.....
Spanish Onions, per crate	35	50	85	90	.....	.....	.....	.....
Almeria Grapes, per keg	.....	.....	5 50	6 50	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 50	$4 52	$4 53	4 50	4 65	.....	.....
Granulated, Acadia	.....	4 45	.....	4 48	.....	4 55	.....	.....
Granulated, foreign	.....	.....	.....	4 60	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 70	.....	5 33	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 80	.....	5 43	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 30	.....	5 43	.....	.....	.....	.....
Powdered, bbls	.....	5 15	.....	5 25	5¾	6	.....	.....
Phœnix	.....	4 35	.....	4 38	.....	.....	.....	.....
Cream	.....	4 35	.....	4 38	.....	.....	.....	.....
Extra bright	.....	4 20	.....	4 23	3¾	3⅞	.....	.....
Bright coffee	.....	4 10	.....	4 13	3⅞	3⅞	.....	.....
Bright yellow	.....	.....	.....	4 03	.....	.....	.....	.....
No. 3 yellow	.....	3 85	.....	3 88	3⅛	3¼	.....	.....
No. 2 yellow	.....	3 80	.....	3 84	.....	.....	.....	.....
No. 1 yellow	.....	3 70	.....	3 73	.....	.....	.....	.....
Foreign, yellow	.....	.....	.....	.....	.....	.....	.....	.....
Trinidad	.....	.....	.....	.....	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Wire nails, base	.....	$3 25	.....	$3 30	.....	$3 30	.....	.....
Cut nails, base	.....	2 60	.....	2 60	.....	.....	.....	.....
Barbed wire, per 100-lb.	3 40	3 50	3 40	3 50	.....	.....	.....	.....
Smooth Steel Wire (oiled and annealed, etc.), base	.....	3 00	.....	3 35	.....	.....	.....	.....
White lead, Pure	.....	6 37½	.....	6 50	.....	.....	.....	.....
Linseed oil, 1 to 4 bbls., raw	.....	59	.....	59	.....	.....	.....	.....
" " " boiled	.....	62	.....	62	.....	.....	.....	.....
Turpentine, single bbls	.....	77	.....	77	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups—								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	.....	.....
Bright	.....	2¼	35	37	34	35	.....	.....
Corn Syrup, barrel, per lb	....	.....	.....	2½	.....	.....	.....	.....
" " ½ bbls. "	.....	.....	.....	2¾	.....	.....	.....	.....
" " kegs "	.....	.....	.....	2⅞	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 30	.....	.....	.....	.....
" " 2 gal. " "	.....	.....	.....	1 00	.....	.....	.....	.....
Honey	.....	.....	.....	40	....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	.....	.....
Barbadoes	.....	36	.....	.....	28	30	.....	.....
Porto Rico	.....	.....	38	42	35	38	.....	.....
Antigua	.....	.....	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 50	$1 60	$1 50	$1 60	.....	.....
" " 2-lb. cans	.....	2 65	2 65	2 75	2 50	2 75	.....	.....
" " 4-lb. cans	.....	.....	5 25	5 50	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 25	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	18 50	19 50	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 50	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 80	3 00	.....	.....
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	.....
English brawn, 2-lb. can	.....	2 40	2 50	2 80	2 75	2 80	.....	.....
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....	.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull, 2-lb. can	.....	.....	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 75	2 80	2 95	.....	3 25	.....	.....

CANDIED PEELS

Lemon, per lb	.....	.....	11	12	.....	13	.....	.....
Orange, "	.....	.....	12	13	.....	14	.....	.....
Citron, "	.....	.....	15½	17	.....	16	.....	.....

FRUITS

Foreign—								
Currants, Provincials, bbl.	.....	4⅛	.....	.....	4½	5	.....	.....
" " ½-bbls.	.....	4¼	.....	.....	6	7	.....	.....
" Filiatras, bbls	.....	4¼	.....	.....	5¾	6¼	.....	.....
" " ½-bbls.	.....	4⅜	.....	.....	5	6	.....	.....
" " cases	.....	4½	5	5½	5½	7	.....	.....
" " ½-cases	.....	4¾	5	5½	5½	6	.....	.....
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" " ½-bbls.	.....	.....	.....	.....	6	7	.....	.....
" " cases	.....	.....	5½	6	7	7¼	.....	.....
" " ½-cases	.....	5½	5½	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6	7	7	8	.....	.....
Dates, old, boxes	5¼	6	7	7½	6	6½	.....	.....
Figs, 10-lb. boxes, per lb.	.....	.....	12½	14	14	16	.....	.....
" 20 & 28-lb. boxes, per lb.	.....	.....	14	18	.....	.....	.....	.....
" Mats, per lb., new	.....	.....	3¾	4	.....	.....	.....	.....
" Naturals, per lb	.....	.....	.....	5½	.....	.....	.....	.....
" 1-lb. glove boxes	.....	.....	.....	13	.....	.....	.....	.....
Prunes, California, 40's	.....	.....	.....	10	10	12	.....	.....
" " 50's	.....	.....	.....	9	8½	9	.....	.....
" " 60's	.....	8	.....	7½	8	8½	.....	.....
" " 70's	.....	7½	.....	7	7½	8	.....	.....
" " 80's	.....	7	.....	6½	7	7½	.....	.....
" " 90's	.....	6	6	¼	6½	7	.....	.....
" Bosnia, B	.....	.....	.....	.....	.....	.....	.....	.....
" " C	.....	.....	.....	.....	.....	.....	.....	.....
" " D	.....	.....	.....	.....	.....	.....	.....	.....
" " U	.....	.....	.....	.....	.....	.....	.....	.....
Raisins, Valencia, off stalk	.....	4	.....	.....	5	6	.....	.....
" Fine off stalk	4¼	4½	6¼	6½	5	5¼	.....	.....
" Selected	5	5½	7	7½	.....	.....	.....	.....
" Layers	.....	5¾	.....	7½	6¼	6½	.....	.....
" Sultanas	.....	.....	10	15	10	12	.....	.....
" California, 3-crown	.....	6¾	.....	.....	7	7¾	.....	.....
" " 4-crown	.....	7¾	.....	.....	8	8¼	.....	.....
Domestic—Apples, dried	6	6½	5¾	6¼	5½	6	.....	.....
" " evaporated	9	9½	8	9	9½	10	.....	.....
Cal. Evaporated Fruits—								
Peaches, in 50-lb. bags	.....	.....	9	10	.....	.....	.....	.....

PROVISIONS

Dry Salted Meats—								
Long clear bacon	....	.....	.....	7½	8	.....	.....	.....
Smoked meats—								
Breakfast bacon	11½	12½	11	11½	.....	.....	.....	.....
Rolls	.....	9	.....	8¾	9	10	.....	.....
Hams	12	13½	11	11½	11	13	.....	.....
Shoulder hams	.....	10	8	8½	8	8	.....	.....
Backs	.....	.....	.....	11	.....	.....	.....	.....
All meats out of pickle 1c. less.								
Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 50	15 00	14 00	15 00	.....	.....
" short cut	.....	.....	16 00	16 50	15 00	15 50	.....	.....
Clear shoulder mess	.....	.....	.....	12 50	14 00	14 50	.....	.....
Plate beef	.....	.....	.....	11 50	13 50	14 50	.....	.....
Lard, tierces, per lb	.....	6½	.....	6½	6½	6¾	.....	.....
Tubs	6¾	7	.....	7	7	7½	.....	.....
Pails	7	7¼	.....	7¼	7¼	7½	.....	.....
Shortening, in 60-lb. tubs	.....	.....	7½	7¾	.....	7¼	.....	.....

Do You Handle

Brantford Starch ?

A trial shipment will convince you there is nothing better, purer, whiter, in the market.

The **Brantford Starch Co.,** *Limited*

BRANTFORD, ONT.

COFFEE

Green—	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Mocha	.....	24	23	28	25	30	.....	.....
Old Government Java	.....	27	22	30	25	30	.....	.....
Rio	.....	10	7½	12	12	13	.....	.....
Santos	.....	.....	8	12	.....	.....	.....	.....
Plantation Ceylon	.....	29	26	30	29	31	.....	.....
Porto Rico	.....	.....	22	25	24	28	.....	.....
Gautemala	.....	.....	23	25	24	26	.....	.....
Jamaica	.....	18	15	20	18	22	.....	.....
Maracaibo	.....	13	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	... ..	.....
Valencia shelled almonds	28	30	28	30	.....	.....	.....	.....
Tarragona almonds	12	15	12	14	11	12	.....	.....
Peanuts (roasted)	6½	9½	9	10	9	10	.....	.....
" (green)	5½	8	7	9	.....	.....	.....	.....
Cocoanuts, per sack	.....	3 00	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	.....	12	12	13	12	13	.....	....
Marbot walnuts	.....	.....	.....	.....	9	10	.....	.....
Bordeaux walnuts	.....	.....	.....	.....	9	10	.....	.....
Sicily filberts	.....	7¾	8½	9	8	10	.....	.....
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	.....	.....
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	....
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅝	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	4	4¾	5	6	.....	.....
Tapioca	3¾	4½	4¾	5	5	6	.....	.....
Macaroni, dom'ic, per lb., bulk	.....	.....	.....	7½	.....	.....	... ..	.....
" imp'd, 1-lb. pkg., French	.....	.....	9	10	.....	.....	... .	.....
" " " Italian	.....	.....	11	12½	.....	.....	.....	. . .

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00	....	.....
Sal soda, per bbl	70	75	70	80	85	90	. ....	.....
Sal Soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....
Granulated Sal Soda, per lb	.....	.....	.....	1	.....	.....	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	15	.....	16	14	15	.....	.....
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	11	12	.....	14	12	13	.....	.....
Pepper, white, ground, in kegs, pails, boxes	20	23	18	24	24	26	.....	.....
" " 5-lb. cans	20	23	30	26	20	22	.....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	19	25	22	25	20	25	.....	.....
Cloves, whole	12	30	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	20	40	30	40	16	20	.....	.....
Cream tartar, French	.....	25	24	25	20	22	.....	.....
" " best	.....	28	25	30	25	30	.....	.....
Allspice	13	17	13	16	16	18	.....	.....

PETROLEUM

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	15½	16½	17¼	.... .	.....
Sarnia water white	12	13	.....	16½	17½	18¼	.....	.... .
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	18	19½	20¼	.....	.....
Pratt's Astral	18	19	.....	19	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	12½	60	12	60	11	60	.....	.....
Caddies Paking, Kaisow	17	40	18	50	15	60	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	...
Pekoes	20	30	20	30	20	50	.....	.....
Pekoe Souchong	17½	40	17	35	17	35	.....	.....
China Greens—								
Gunpowder—Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	23	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Pingsueys—								
Young Hyson-½-chests, firsts	28	33	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	... ..	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	... ..	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good Medium	22	24	22	24	.....	.	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, No. 1, 2-hoop	.....	.....	.....	.....	1 55	.....	1 55	.....
" " 3-hoop	.....	.....	.....	.....	1 70	.....	1 70	.....
" half grained	.....	.....	.....	.....	1 40	.....	1 40	.....
" quarter, jam	.....	.....	90	1 08	90	1 08	.....	.....
" candy, and covers	.....	.....	2 25	2 65	2 25	2 65	.....	.....
Tubs, No. 0	.....	.....	.....	.....	8 50	.....	8 50	.....
" " 1	.....	.....	.....	.....	7 00	.....	7 00	.....
" " 2	.....	.....	.....	.....	6 00	.....	6 00	.....
" " 3	.....	.....	.....	.....	5 00	.....	5 00	.....

How to Fatten a Dollar.

FIRST—Get the dollar.

SECOND—See that it has room enough to grow.

THIRD—Don't loan it to your neighbor.

FOURTH—Keep it from wearing; that is, don't give away the smallest fraction of it.

FIFTH—Add several new dollars to the old dollar now and then, and invest the whole in a Money-Weight Computing Scale.

SIXTH — Then follow direction **and watch it grow.**

REMEMBER OUR SCALES ARE SOLD ON EASY MONTHLY PAYMENTS.



THE COMPUTING SCALE CO.

DAYTON, OHIO., U.S.A.

or MONEY-WEIGHT SCALE CO., 47 State Street, Chicago, Ill.; MONEY-WEIGHT SCALE CO., 142 Chambers St., New York, N.Y., Sole Distributors; James A. Hossack, Dist. Agt., 1662 Notre Dame St., Montreal, Que.; L. A. Davidson, Dist. Agt., 104 King St., W., Toronto, Ont.

Most Excellent Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.

THE MANITOBA

Produce & Commission Co.

Limited

WINNIPEG, MANITOBA.

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Fruits, Cured Meats

PICKLED, DRY AND SMOKED FISH

Consignments and Correspondence Solicited.

BRANCHES AT:
Vancouver,
Victoria,
Nelson,
Rossland,
B.C.

Cocoanuts by the Carload.

Did it ever strike you to sell your lady customers the pure cocoanuts? They will grate it themselves. There is a good pound of meat in every cocoanut. You can sell it at half the price of prepared cocoanut. Try one sack as a sample.

OUR REGISTERED BRANDS OF CIGARS:
"18 K" and "PALATIALS" are sellers.

They give you a good profit and your customers good value. ASK FOR PRICES.

The Macpherson Fruit Co., LIMITED, WINNIPEG, MAN.

THE VALUE OF EXPERIENCE.

DURING the last 25 years there has been a very material change in almost everything connected with our existence, writes G. W. Werlin, in The Chicago Grocer. War, for example, is at present conducted on very different lines from what formerly prevailed, and the change in business is no less conspicuous. Any nation that engages in war, or any man who enters upon business to-day, without such an experience and preparation as insures the use of the best up-to-date methods, is almost sure to meet disaster. Experience in war and experience in business are alike essential to success.

It may be possible occasionally to point out a business in which a man has succeeded without previous experience, but it is far easier to point out a very large number of cases wherein lack of experience has brought on disaster. That experience was lacking on the part of the one who failed may have escaped notice in some cases when the failure occurred, from the fact that some years had intervened between the time the business was begun and when the failure occurred. Nevertheless, it was inexperience that caused the disaster, and the disaster was delayed only during the period necessary to exhaust or consume the assets of the business.

Business cannot be learned from books or acquired at school. A theoretical course in business is only an introduction to its practice. It requires thorough training to make a successful business man. Employment in a prosperous and progressive establishment, affording as it does the opportunity for watching causes and effects, and stimulating a desire to excel in the duties imposed, is the only practical training school.

To enumerate causes of business failures would be an almost endless task. The causes are extremely numerous, but, for the most part, they are mixed up with one kind or another of inexperience. Buying cheaply and selling at high prices are not the only conditions to insure success. Good buying is an art, the practice of which requires one to know many things and to understand many conditions. Speaking in general terms, goods can be bought cheapest when bought in a manner that causes the seller the least expense to make the sale. Therefore, the buyer's condition of solvency, his ability to pay promptly, his management of the details of his business, and other conditions peculiar to himself, all affect the prices that he pays for his goods. But all these are things which require forethought; that demand for their proper employment an intelligent study of conditions and a thorough acquaintance with surroundings, which are only other names for experience.

THE INDIAN PEPPER CROP.

Reports about pepper and ginger in Southern India have not been very satisfactory of late, owing to the long drought, but, as prices have been well kept up, cultivators are probably not greatly alarmed. Buyers are, however. A home paper writes: "The position of pepper, indeed, is becoming more critical every day. Not only is the Tellicherry crop in danger, but the Lampong yield is reported seriously damaged by insects. This, on the top of steadily diminishing supplies of black Singapore, lends exceptional strength to the position of black pepper, and fairly threatens a squeeze in the near future. The markets here and in Havre appear to have realized the abnormal position, and speculators, although cautiously, are laying in stocks in view of the coming boom. An exceptionally large business has been done lately in black Tellicherry in our market at steadily rising prices, as much as 5½d. landed having been paid."—Planting Opinion, Madras.

Seasonable Goods!!!

THE JOHN L. CASSIDY CO., Limited, MONTREAL.

Beg to advise their customers and the trade generally of the arrival of the following seasonable goods:

500 Umbrella Stands, from $2.00 to $6.00 each.
1000 Majolica Pedestals and Pots, $1.50 to $6.00 each.
20 Crates Majolica Jardinieres, 13 doz., 4 to 10 in.
10 Crates Majolica Jardinieres, 14 doz., 5 to 10 in.
10 Crates Majolica Jardinieres, 18 doz. 5 to 10 in.

ALSO IN OPEN STOCK:

25 doz. each 4 in., Fancy Shapes and Assorted Colored Majolica Jardinieres.
25 doz. each 5 in., Fancy Shapes and Assorted Colored Majolica Jardinieres.
25 doz. each 6 in., Fancy Shapes and Assorted Colored Majolica Jardinieres.
25 doz. each 7 in., Fancy Shapes and Assorted Colored Majolica Jardinieres.
25 doz. each 8 in., Fancy Shapes and Assorted Colored Majolica Jardinieres.
10 doz. 9 in., Fancy Shapes and Assorted Colored Majolica Jardinieres.
10 doz. 10 in., Fancy Shapes and Assorted Colored Majolica Jardinieres.
Same quantities in Gold Stippled Majolica.

60 each 6 to 10 in., Flown, Blue and Gold Band Jardinieres.
100 each 6, 7 and 8 in., Enamelled and Gold Stippled.
75 each 6, 7 and 8 in., Enamelled, Shaded and Gold Stippled, and a variety of Gilt Terra Cotta Japanese, from 4 to 15 in. in diameter.

THE JOHN L. CASSIDY CO., Limited,

339 and 341 St. Paul St., MONTREAL.

MAIL ORDERS PROMPTLY ATTENDED TO

GRUSTAN GRUSTAN GRUSTAN

RAISINS

J. MAYANS GRUSTAN & CO.

PACK ONLY
ONE QUALITY OF EACH GRADE, AND THAT

THE VERY BEST.

Some other packers ship inferior fruit under unknown brands, and upon which they are ashamed to put their names.

GRUSTAN STANDS FOR

Quantity - The largest imported into Canada.

Quality - The best and most uniform.

THEREFORE, INSIST UPON GETTING

G-R-U-S-T-A-N-S

TOUJOURS LE MÊME CHOSE.

George Lightbound, Esq., Toronto, Ont.

Dear Sir:—Confirming our "**telephone**" conversation with you, we beg to say that we have received into store a quantity of fruit shipped by J. Mayans Grustan & Co., and have pleasure in stating that the quality is all that could be desired. Yours truly,

HUDON, HEBERT & CIE.

CURRANTS from Hamburger & Company,

PATRAS.

Filiatra, Amalias, Patras, Vostizza.

SPECIALS: Venus, Black Opals, Black Diamonds.

SALMON, When you buy, buy the best, and Nimpkish River is the best.

If your customers want FRASER RIVER

buy

EMPRESS or EMBLEM,

And take care—the very best care—that no one imposes Rivers Inlet upon you at price of genuine Fraser River.

IN ENGLAND YOU KNOW

Fraser River sells for 21/-
Rivers Inlet sells for 19/-
} Rivers Inlet fifty cents a case less than Fraser River.

If your tastes get below **Sockeye** buy either **Clayoquot** or **E** brands—they are good **Cohoes.**

AND GENTLEMEN

If you want Salmon for price buy the graceful Humpback "**SUNFLOWER BRAND**" and don't take "Dogfish" which by some unscrupulous packers is being shipped as Humpbacks.

EZE (EASY)
TRADE MARK
REGISTERED
WASHING
COMPOUND

THERE IS ONLY ONE

perfect washing compound made which is absolutely for washing clothes without any rubbing whatever or the slightest injury to them, and that is **EZE**—it is pronounced "easy," and is most appropriately named, as it is easy in every particular.

The best evidence of its selling qualities is in the repeat orders we have received from the very best grocers.

Send us your name, we will mail you a sample package, you can then try it yourself and prove our statements to your own satisfaction.

EZE MANUFACTURING CO.,

Retails in 5 and 10 cent packages.

46 Front St. East, TORONTO.

BROOM CORN RISING.

IN the last four or five weeks the price of broom corn has advanced $50 a ton and is still going up. Factories are not well supplied with stock, and the speculators and a few manufacturers have the market in their control. This rapid advance, of course, will affect every household.

The country around Arcola known as the central Illinois broom corn district, produces three-fourths of all the broom corn of the world. Early last month, when the harvest began, farmers felt that if they could get $60 a ton they would be doing well, as it costs about $40 a ton to produce broom corn. Manipulators of the market realized that little old corn was held over from last season and that manufacturers must depend upon the new crop for broom stock.

Hardly had the cutting began when the broom corn districts were full of buyers. Brokers contracted for many farmers' crops before they were harvested. The highest price at that time was $60. Towards the close of September a few who had nice brush got $70. Then the price ran up to $80 a ton.

The last ten days in the central Illinois district have been the most exciting ever known during a broom corn season. Prices of corn have gone up steadily until now the farmers, or a portion of them, are holding their stock for $125 a ton.

The broom corn handlers of Chicago estimate that nine-tenths of all the corn is now in the hands of speculators and manufacturers. It is believed that before the first of the year the price will be $150 a ton.

Factories throughout the country are beginning to put up the price of brooms. During the week an advance of 10 per cent. has been made by some factories, and dealers here say that another 10 per cent. is likely to be made.

All this, of course, has its effect on the prices of the finished article, the brooms.—Chicago Grocer.

GOOD ADVICE.

Be especially reverent in your treatment of the customer of slender purse, says The Simcoe, Ont., Reformer. A multi-millionaire requires only one-tenth the respect due to the man or woman who is bound by the law of necessity to buy within a fixed limit. A readiness to show goods within that limit and a tactful avoidance of anything to wound or make forced economy conspicuous meets with instant appreciation, while attempts to force the sale of goods "just a trifle" above the price named by them is resented—and remembered.

ODDS AND ENDS.

In reference to working off odds and ends and stale stock, L. M. Marquett writes to the Grocery World: "After thirty-five years' experience I find it a very easy matter to dispose of the above, by simply placing all odds and ends on the counter and making it a system of calling the attention of every purchaser to the fact that we make a reduction in prices. Never, however, sell less than cost, and never let anything get so stale that it is not fit for use.

"We get the customers' confidence, and they are always ready to accept or take advantage of the reduction, knowing that they had at no time received anything misrepresented.

"This a short and simple way of getting rid of the above."

A BIG WEEK'S BUSINESS.

The week ending November 4 was the largest week's business The "Salada" Tea Co. ever had, and on Monday morning at 10 o'clock there were orders in the Toronto warehouse for 16,870 lb., or nearly 8½ tons, of "Salada."

Mr. J. A. McBain, Northwest agent for T. B. Escott & Co., London, Ont., who has been visiting in Ontario for the past month, has returned to Winnipeg, and will visit all the buyers throughout the Northwest.



CHATILLON SPRING SCALES

FOR BUTCHERS AND GROCERS

Large Dial and Glass Sash
Nickeled Edges and Bows

Porcelain Enameled Pan
Capacity—30 lbs. x 1 oz.

Sent, express paid, to any part of Canada on receipt of $10.50. This price includes Government Certificate, which accompanies every scale.

THE FAIRBANKS COMPANY,

749 Craig Street, - - MONTREAL.

Coffee . . .

With the return of cool weather your Coffee trade will increase, If you make Coffee one of your leaders we would thank you to try our

Java and Mocha Blend

for your best trade, and for a good, full-bodied, medium Coffee, try our

400 Blend.

These two lines have brought us many repeat orders lately. The price of the latter is **20c.**, whole or ground, but price can be shaded for large lots.

Extracts

McLaren's Invincible Vanilla, Lemon and all other flavors are fast taking their place as the best extracts on the market.

OCEAN WAVE BAKING POWDER

Telegraph and Letter Orders are coming in more frequently this Fall than ever before, for which we thank our friends.

FULL-FLAVORED PURE SPICES

of all kinds, at right prices. Manufacturers who use large quantities and require the best goods, will profit by giving us a trial.

HAMILTON COFFEE AND SPICE CO., Limited

25 and 27 MacNab Street HAMILTON.

DARK DAYS ARE COMING

—AND—

YOUR STORE IS GLOOMY.

Buy Luxfer Prisms and tempt new customers in—by making your store airy, cheerful and bright. . . . .



EATON'S—WITH LUXFER PRISM WINDOWS.



EATON'S—WITH OLD-FASHIONED GLASS.

LUXFER PRISMS ARE NO FAD.

Their popularity is due to the economy effected in artificial light. Dollars and cents do our pleading.

WRITE TO

Luxfer Prism Co., Limited

98-100 King St. West, TORONTO.

MANITOBA MARKETS.

WINNIPEG, November 6, 1899.

THE whole news of the week may be summed up in the words of one of our city travelers : "Business is humming ; prices are good ; markets are firm, and we are happy."

WHEAT—Bad, is the best that can be said of the wheat market at present. It has grown steadily weaker every day, and when it closed at 1 p.m. Saturday, the market was further depressed by having several very large holdings dumped just a few minutes before closing. There is a general lack of demand for cash wheat, and this is not only true of Fort William, but also of Duluth and Chicago, and stocks are accumulating rapidly. There are a good many indications that wheat will drop to 65c., Chicago, and this would mean 50c. wheat here at country points, if the price did not go even lower than that. Delivery at country elevators, which had fallen off to almost nothing, has revived very considerably this week, and, in fact, the deliveries have been large. Owing to the extremely fine weather, a great deal of fall ploughing is under way, and will continue until heavy frost comes. The grading for September and October has just been published, and makes very interesting reading. During the two months 10,583 cars were inspected at Winnipeg. This means 8,783,890 bushels. Of this amount, 8,342 cars, or 6,923,860 bushels graded No. 1 hard, while only 65 cars showed signs of frost, and of these only 8 graded No. 3 frosted. Prices at closing Saturday were : Cash wheat and November deliveries, 66⅛ to 67c. Fort William. Country points, 15c. rate of freight, 52c. for No. 1 hard ; 16 and 17c. rate of freight, 51c.; 18 and 19c. rate, 50c.; 20 and 21c. rate, No. 1 hard, 49c.

FLOUR — The market is, if anything, rather weaker, owing to the drop in wheat. Quotations are, however, unchanged, as follows: Patent, $1.80 ; Glenora, $1.70 ; Manitoba strong bakers', $1.50 ; XXXX, $1.15.

FEED — Still very scarce, and price unchanged.

CEREALS—Rolled oats are still at $1.80, and the supply of oats for milling purposes is very short. Beans remain very firm at $1.60 to $1.65.

BUTTER—The creamery stocks are now all in second hands, and the supply of creamery in the city is very small. Dealers are asking 23c. from retailers for fresh creamery. The small amount that will be made from this time on will bring about 22c. factories, but the amount will be so small as to scarcely count in the market. Dairy butter is in very good demand for fresh-made, of which the supply is limited. Held butter is now coming on the market in considerable quantities, and is meeting with a ready sale where the quality is good. Fresh dairy is worth from 17 to 18c., and round lots at country points bring from 15 to 16c., while held goods vary from 13 to 15c., according to grade.

CHEESE—Factories are all closed, and all cheese in second hands. Holdings here are very small. Selling price, 12½ to 13c.

EGGS—Supply is very short and dealers are paying from 18 to 20c. Winnipeg for fresh gathered. A good many Ontario eggs are coming in, and many carloads are being shipped west to Vancouver.

POULTRY—The supply in the Province is even more limited than usual, especially turkeys. Dealers have already placed very heavy orders in the East for poultry, and prices will be high.

CURED MEATS—The market continues firm at last quotations, and there is a good deal of activity: Hams, 12½c. ; breakfast bellies, 11½c. ; backs, 10½c. ; spiced rolls, 10½c. : shoulders, 10c. Dry salt meats—long clear bacon, 8½c. ; shoulders, 8¼c. ; short clear, 8c. ; backs, 9c.

HOGS—Live hogs are bringing 5 to 5⅛c. and dressed hogs are arriving in larger quantities, and are quoted at 6 to 6½c.

GROCERIES—Practically no changes to report.

DRIED AND EVAPORATED FRUITS—Market in all lines of these goods is firm with a steady demand.

CANNED GOODS—Canned goods present no new features for the week.

GREEN FRUITS—The demand for all kinds of season fruits is very active. Winter apples continue to arrive in large quantities and in fair shape. There is no change in price. Winter apples, $3.65 ; Snows, $3 75; fancy Montreal Famuese, $5.25. The only line of oranges on the market at present are the Mexican, at $5.50 per case. New Californian lemons are also quoted at $5.50. Grapes are without change, except that large lots are quoted at about 2c. per basket cheaper. The season for Ontario grapes is about at an end. Cape Cod cranberries show a good sale at $7.50 per bbl. Southern vegetables, such as celery and cucumbers, are again being brought in in small lots by express.

MARKET NOTES.

In the hurry of preparing copy, in the article "Some Winnipeg Industries," which appeared in the issue of October 27, the writer referred to The Codville Co. This should have read Codville & Co., as the firm is not a joint stock company.

NEW

Sicily Filberts
Shelled Almonds

Now in Store.

WARREN BROS. & CO.
TORONTO.







EDDY'S

House, Horse, Scrub AND Stove

BRUSHES

are distinguished for their **LASTING** qualities—due to the manner of their construction and the excellent quality of the materials used in their manufacture.

They are, without doubt, the **very BEST** on the market. . . .

DEALERS! Are you fully stocked with Brushes of our make? if not, write for samples and prices to

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Quebec,	**Hamilton,**	**Kingston,**	**London,**	**St. John, N.B.**
Halifax,	**Winnipeg,**	**Victoria,**	**Vancouver,**	**St. John's, Nfld.**

THE ART OF WINDOW DRESSING.

A Fruit Window.

For those who cater to a first-class trade, now is an excellent time to make a display of dried and preserved fruits. Michie & Co., King street, have a model window of these goods just now. The background of the display is made by piling a row of canned fruits across the full width of the window space. In front of these are small piles of canned and bottled fruits of all kinds. In the centre of the window is a box of cluster raisins; in front of this is one of citron peel, at the sides of which are boxes of orange and lemon peel. In the foreground, pulpwood tubs, about 18 inches in diameter and 6 inches deep, are filled with raisins and currants. The only tickets used are in these tubs, and they refer to the quality, not to the price, of the goods. This policy is always adopted by Michie & Co., I have noticed. They never talk price, but always quality.

Additional Attractiveness.

Last Saturday night I saw a window that was in many respects commonplace, but, by a simple means, was made to be very attractive. It was a display of canned vegetables. The goods were piled in a large pyramid the base of which covered the entire floor, and the apex of which was in the centre, and about three feet high. In this apex a jardiniere held a large bunch of chrysanthemums of varied colors. A card attached to the jardiniere read: "These flowers are for sale at —c.; so are these canned goods. They are the best on the market." Price cards were shown near the different lines of canned goods. As the window was well lighted, the flowers looked very tempting. I dare say many grocers do not handle flowers, but many of them might find it a good move on Saturday evenings.

Produce Windows.

Many grocers handle produce and green vegetables. A really beautiful window can be made of these goods. R. Barron, Yonge street, Toronto, nearly always has a display of these goods on view. The floor of his window is covered by a zinc stand, which fits closely to the front, sides and back, and is about three or four inches deep. It slants slightly towards the front, where a small trough carries to the cellar the water which is constantly sprayed over the vegetables by one or two fountains. The arrangement of the vegetables is important. Care is taken to arrange them so that the white of cauliflower or celery will be offset by the green cabbage, or the red and green of radishes. They are never piled carelessly in, one on top of another, as the effect of a good arrangement is worth more than the trouble of making it.

I saw a good display of vegetables, butter and eggs on Carlton street the other day. In the centre of a large window, the floor of which sloped towards the front, about a basketful of eggs were piled, and kept in place by parsley. At either side of this were three or four rows of celery. To the left of this was a row of cabbage, and then rows of cauliflower to the left side of the window. To the right creamery and dairy butter was shown. Around each package of butter shown was some strong tissue paper, which, however, was sufficiently open at the top to permit of the butter being examined. No cards were used except on the butter, where they were valuable for showing the variety in quality and price offered for sale.

Pointers From San Francisco.

A few essentials which every window-dresser of experience has learned are given by The San Francisco Advocate, as follows: "1. To be most effective, the window should be devoted to one line at a time. It is better to force one single idea into the heads of the passers-by than to excite their curiosity about a dozen things without interesting them particularly in any.

"2. The window should not have too much in it. There is a certain amount of space given for advertising. If the passer-by has been attracted to some article exposed in that space, the advertising has been a success. In the same way, if, after being attracted to the window, the purchaser glances at one of a dozen articles that are knocking into each other, but is not particularly interested in any, then the advertising would not be considered an advantageous investment.

"3. Displays should be changed frequently. This keeps people interested in the window itself.

"4. All rough boards and framework should be covered. In this way, changes without number can be wrought, and the furniture of the window will always look right."



ANXIOUS TO LEARN.

"Pluck is the secret of success on the Stock Exchange."
"Well, I'll give you $10,000 if you'll teach me your method of plucking."
—Montreal Life.

A PAIR OF LEADERS



No. 753.

No. 753

"Roses"

The dainty and delicate motif of this design is very much appreciated by connoisseurs. The choice of colors on soft, natural, and sober grounds, such as reseda, grass green and azure cannot be equalled for effectiveness in gilt and flat papers.

No. 843

"Pinks"

This is one of the many bewitching florals shown in the upper end of our line, printed in flats and embossed varnish golds. The beautiful succession of cheerful colorings on baize, modern blue, cream white, old ivory, and blossom green grounds, makes this pattern a remarkably good seller.



No. 843.

The above patterns are DRAWING CARDS in any display window or rack—the buyer will pick them out of the largest assortment.

Can you afford to be without the best? We have others, too.

Let us send you a representative or a set of samples, free of all charge—you will then be able to understand the reason why we are Leaders in the trade and our Wall Papers find such a ready sale with best resulting profit to dealers.

In point of originality, variety, novelty, and quality we excel.

Don't wait. Order now and get best selection and early delivery. Perhaps you will need the goods sooner than you anticipate. The tide of prosperity will benefit you ever so much more IF YOU HANDLE "PROSPERITY" WALL PAPERS, only manufactured by

The WATSON, FOSTER COMPANY

Agents for Cameo Reliefs and Lignomur ... LIMITED

MONTREAL, QUE.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE CROW'S NEST TRADING CO., general merchants, Fernie, B. C., have been granted an extension of one year from October 1.

T. Jodvin, grocer, Montreal, has assigned to Alex. Desmarteau.

Daniel McLarty, manufacturer of confectionery, Hull, Qne., has assigned.

A. A. Black, general merchant, Walkerton, Ont., is offering to compromise.

Sylvia Dethoras, general merchant, Plessisville, Que., is offering 25c. on the doliar.

M. V. Morrill, general merchant, Florence, Ont., has assigned to Isaac Unsworth.

The bailiff is in possession of the premises of John Charters & Co., grocers, Toronto.

Mrs. L. Leroux, general merchant, Cascade Point, Que., has compromised at 50c. on the dollar.

Geo. Lefaivre has been appointed curator of J. Raymond & Co., general merchants, St. Anne de Beaupre, Que.

Arthur Dussault, general merchant, L'Islet, Que., is dead, and the estate has compromised at 75c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Lafleur & Co., traders, St. Anne de Sault, Que., have dissolved.

Fuller & Wiggett have registered partnership as flour dealers in Sherbrooke, Que.

M. S. Bradt & Co., grocers and liquor dealers, Hamilton, Ont., have dissolved. M. S. Bradt continues alone.

Partnership has been registered by Hinse, Thibault, Provencher & Cie., butter and cheese makers, St. Ferdinand d'Halifax, Que.

E. B. Bishop and Walter T. Bishop have registered a new copartnership under the style of E. B. Bishop & Son, grocers, Wolfville, N.S.

Lafontaine & Poirier, general merchants, Drummondville, Que., have dissolved, and partnership has been registered by Adolphe and Joseph Lafontaine under the style of Adolphe Lafontaine & Cie.

SALES MADE AND PENDING.

Miss M. Finley, general merchant, Fort Coulonge, Que., has sold out.

The stock of W. H. Love, general merchant, Roland, Man., has been sold.

The stock of M. Searles, general merchant, Frankford, Ont., has been sold.

The assets of S. B. Annable, general merchant, Russell, Ont., have been sold.

Smith & Co., general merchants, Port Rowan, Ont., are advertising their business for sale.

The assets of J. B. Domville, general merchant, St. Stanislas (Champlain county), Que., are to be sold.

The stock of E. Raymond, general merchant, St. Anne de Beaupre, Que., has been sold at 65½c. on the dollar.

The assets of M. A. Menard & Co., general merchants, Buckingham, Que., are to be sold by the curator, James Martin.

CHANGES.

Joseph B. Browne, grocer, etc., Hamilton, has sold out to Andrew G. Bain.

E. J. Cobeau, general merchant, Camilla, Ont., has been succeeded by A. Soper.

John M. Hamlin, grocer, Port Albert, Ont., has been succeeded by P. F. Hamlin.

T. A. Faulds, produce dealer, London, Ont., has been secceeded by W. W. Harrison.

Robert Forsythe, confectioner, Newbury, Ont., has been succeeded by James Armstrong.

P. W. Tully, general merchant, Marquette, Man., has sold out to Mrs. McPherson.

H. M. Burns & Co. and C. P. Spafford have retired from the grocery business in Picton, Ont.

Octave Guertin, wife of Jos. P. Prefontaine, has registered as proprietress of J. P. Prefontaine & Cie., merchants, Montreal.

W. T. Fleming, general merchant and baker, Shannonville, Ont., has sold his bakery to H. L. Loroy, and is removing his general business to Melrose, Ont.

FIRES.

W. P. Kilgour, general merchant, Verner, Ont., has been burned out.

Barr & Ruskin, general merchants, Argenta, B.C., are reported burned out.

DEATHS.

James Kaiser, general merchant, Conquerall Bank, N.S., is dead.

John Tanton, of Adams & Tanton, flour and feed dealers, London, Ont., is dead.

C. R. Slater, of Creed, Slater & Co., wholesale dealers in cigars, etc., Vancouver, is dead.

REBUILDING RIDGETOWN.

Thomas Craig, general merchant, and H. D. Smith, Ridgetown, Ont., have purchased a large lot of land in the district lately burned on Main street east, Ridgetown, and intend erecting thereon a two-storey brick business block with a frontage of 114 feet. It will be divided into four stores. One of these, to be occupied by Mr. Craig, will have 45 feet front. W. G. Malcolmson, a Detroit architect, is preparing plans for stores, first-class and modern in every particular.

Empire Smoking Tobacco

Ask your wholesaler for a sample caddy of

EMPIRE

at

36 cents.

5, 10 and 15 cent Plugs

Big Plugs

FOR

Little Money

Empire is a fine, cool smoke, and is sure to please. It is the largest, cheapest and best in Canada.

Made by the

EMPIRE TOBACCO CO., Limited

Granby, Que.



THE BEST MUSTARD

IS

Keen's Mustard

in square tins.

K-E-E-N-'S---note the name.

Current Market Quotations for Proprietary Articles

Nov. 9, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.



3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases, per doz	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
" 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

OCEAN WAVE BAKING POWDER.

	per doz.
No. 10, 5-ounce Cans, round or square, 4 doz. in case	$0 75
½-lb. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb Cans, round only, ½ and 1 doz. cases	5 75
5-lb. Cans, round only, ½ and 1 doz. cases	9 00

BLACKING.



P. G. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs	$4 00
" 6, ¼ "	4 50
" 8, ½ "	7 25
" 10, ½ "	8 25
" 10, Jet Enamel	8 25

CARR & SONS. per gross

No. 2—¼ gross boxes	2 70
No. 4—¼ gross boxes	5 75
No. 5—¼ gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 Spanish Blacking, ¼ gross cases	per doz 7 20
No. 10 " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

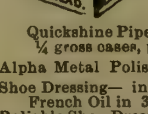
THE ALPHA CHEMICAL CO.

Stove Polish—



	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gross
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	



Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish ¼ gross cases, pressed top tins.	12 00
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases, French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50



United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	0 03

BLUE.

KEEN'S OXFORD. per lb

Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY	doz. net
Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti 36 5c. bars	$1 20
" " (in cream pitcher) 36 5c. bar	1 20
" " (in sugar bowl) 36 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00

Ready ?

The thoughtful housewife begins to serve light, dainty, wholesome dishes about this time—Autumn. Are you ready to meet the demand with **one** time-tried article that she will want to use? Benson's Prepared Corn has taken first prizes at all Canadian Exhibitions. Awards were made by skilful judges, carefully chosen for this one purpose—of selecting the best by all the tests that go to prove it "**best**."

It is absolutely pure—it has a delicacy which is all its own—it never varies from the one high standard of quality that has made it famous. It pays to handle articles of recognized merit like

Benson's Prepared Corn.

The Edwardsburg Starch Co., Limited,

Cardinal, Ont.

Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. piece	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

BISCUITS.

PEEK, FREAN & Co.

Metropolitan mixed	40 lb. tins 10c.
Florence Wafers	8 lb. tins 36c.
Venice Wafers	8 lb. tins 36c.
Florence Wafers	Small tins $3.70 per doz

CARR & CO., LIMITED.

Frank Magor & Co., Agents,

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CHOCOLATES & COCOAS.

EPPS'S.

Cocoa—	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.

	per do z
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'s.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ½'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00

Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
Royal Cocoa Essence, pkgs., per doz.	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14 lb. bxs.	0 24

Cocoa—	per do z
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14 lb. boxes	
" ½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (¼'s)		0 32
Mott's Breakfast Cocoa (in tins)		0 40
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		0 28
Mott's Caraccas Chocolate		0 40
Mott's Diamond Chocolate		0 23
Mott's French-Can. Chocolate		0 18
Mott's Navy or Cooking Chocolate		0 28
Mott's Cocoa Nibbs		0 35
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate	0 21	0 43
Mott's Sweet Chocolate Liquors	0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.		29
" " ½ lbs.		28

CHEESE.

MacLaren's Imperial—	Per Doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00

Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.

	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER MITCHELL & CO.'s

Excelsior Blend		0 32
Jersey "		0 29
Rajah "		0 20
Old Government Java	0 28	0 30
Maracaibo	0 18	0 20
West India	0 16	0 18
Rio, choice		0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—



1	oz.	Bottle, per doz.	0 90
2	"	" "	1 50
2½	"	" "	2 00
4	"	" "	3 00
8	"	Bottle "	6 00
4	"	Glass Stop'r "	4 00
8	"	" "	6 00



P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz, " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING

FLOURS.	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour,	3-lb. pkgs		1 30
" "	6-lb. "		2 60
Flexman "	3-lb. "		1 30
" "	6-lb. "		2 60

GELATINES

COX'S

4's or quart size		1 10
's or 2 quart size		2 20

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

E. T. STURDEE
Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
GUELPH, ONT.

WOODENWARE
THE BEST
PICKLE PACKAGES
PAINT PACKAGES
and
SYRUP PACKAGES
are manufactured by
The Wm. Cane & Sons Mfg. Co., Limited
Newmarket, Ont.
Sole Agents:
BOECKH BROS. & COMPANY
Toronto, Ont.

DON'T PAY FREIGHT ON WATER
CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.
Agents—
W. H. SEYLER & CO.
118 King St. East, **TORONTO**
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

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Cow Brand Baking Soda

is still growing in favor with house keepers all over the Dominion. Rich and poor all use it, and write us letters of appreciation of its quality, September averaging 31 letters each week. . . . . .

JOHN DWIGHT & CO.,
TORONTO, MONTREAL,
VICTORIA, B.C., HALIFAX, ST. JOHN, N.B., ST. JOHN, Newfoundland, QUEBEC.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY, DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by
THE EXPRESS ROLLER MILLS
WM. MACK, Proprietor. CORNWALL, ONT.

MONSOON
INDO-CEYLON TEA.

You should be anxious to give your customers the very best in all lines.

No person who knows tea will say for a moment that there is anything which at all approaches "Monsoon" in value.

Don't take our word for it. Order a small assorted case, and let your customers try it—after all the consumer is the very best judge of everything.

If "Monsoon" does not please better than any other, return it and get your money back.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tube, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots



P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate. 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06¾
7-lb. wood pails, 6 " " "	0 06¾
14-lb. wood pails, per lb.	0 06¾
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$11 00
per case of 3 doz., net	2 75
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
In Jars—	
Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

per gross.		per gross
Pony size	$ 7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES—STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—C BRAND



Case of 1 lbs. (containing 60 pkgs.), per box, $3.00
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.
Case of 1 lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00
Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box $4 00
Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up Twin Cakes' 12 oz. each, and in Bars, 1 lb., 2 6-16 lb., and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.



A. P. TIPPET & CO., AGENTS
Maypole Soap, colors per grs. $10.20.
Maypole Soap, black, per grs., $15.30.
Oriole Soap, per gross, $10.20.

Gloriola Soap, per gross 12 00
Straw Hat Polish, per gross 10 20

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb
No. 1 White or Blue, 4-lb. cartons	0 05¼
No. 2 " " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 07½
Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.	





KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 08½
PURE	40-lb. boxes 1-lb. pack 48-lb. " 16 3-lb. boxes	0 07 0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 7½
	Pure	0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4¼
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05¾
4 lb. canisters, cases 48 lbs	0 5¼
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in case	0 07
Kegs, extra large crystals, 100 lbs	0 06



Brantford Gloss—
1 lb. fancy boxes cases 36 lbs. 07½

Canadian Electric Starch—
40 packages in case 3 0

Celluloid Starch—
bxs. 45 cartons per case 3 5

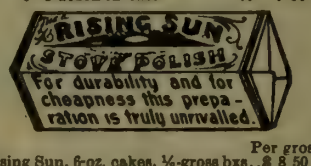
Culinary Starch—Chal-Prep. Corn—
1 lb. packgs. boxes 40 lb 0 04½

No. 1 Pure Prepared Corn—
1-lb. pkgs., boxes 40 lbs. 0 06

STOVE POLISH.



No. 4—3 dozen in case (net cash) 4 50
6—3 dozen in case " " 7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00



Tiger Stove Polish, ¼ gross boxes, large, per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75



SILVERINE.

Per gross.	
No. 4—5c. size	$3 85
No. 6—8c. size	5 50
No. 8—10c. size	6 60

TEAS.



SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each	60 1-lbs.	0 35
" "	60 ¼-lbs. / 30 1-lbs.	0 35
" "	120 ⅛-lbs	0 36



Ceylon Tea, in 1-lb. and ¼-lb lead packages black or mixed.

Black Label, 1-lb., retail at 25c		0 19
" " ½-lb., " " "		0 20
Blue Label, retail at 30c		0 22
Green Label " 40c		0 28
Red Label " 50c		0 35
Orange Label, retail at 60c		0 42
Gold Label, " 80c		0 55

Terms, 3 per cent. off 30 days.

BROWN BRAND.

Ceylon in lead packages

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Smoking—	
Empire, 3's, 4½ and 9's	0 36
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10⅜ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 8s	0 44

WOOL SOAP.

SWIFT & CO., CHICAGO.

Wool soap, 100 10-oz. bars to box	$7 75
Wool soap, 100 6-oz. bars to box	4 75

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

Matches—	5-Case Lots.	Single Case
Telegraph	$3 40	$3 70
Telephone	3 30	3 50
Tiger	3 20	3 40
Telephone (¼-gross)	3 50	3 70
Empire, (slide box)	2 25	2 35
Safety, Capital	2 75	2 85
Parlor, Eagle, 200 s	1 30	1 40
" " 100 s	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 45
" Improved Globe	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35
F.o.b. Toronto.	
Matches, Kodak, per case (10 gross in case)	68

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labelled Tins.
SPECIAL AGENTS 14 lb. Boxes.

For the entire Dominion, **C. E. COLSON & SON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba **Buchanan & Gordon, Winnipeg.**

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BUY

EUREKA

it is the best.



WHY?

1st. Because it is built on scientific principles, having insulated walls it is easy on Ice.

2nd. Because the system of circulation of air is perfect.

3rd. Because it is well built.

Further information can be obtained in catalogue which is free.

Address,

Eureka Refrigerator Co.

This cut represents No. 13. 54 Noble St., Toronto

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GRAIN AND ROOT BASKETS,
CLOTHES BASKETS,
FRUIT BASKETS,
BUTCHER BASKETS.

THE
OAKVILLE BASKET CO.,
Oakville, Ont.,

are always wide-awake and ready to fill your order for any quantity of Baskets. Quality—the best.

COX'S GELATINE

Always Trustworthy

ESTABLISHED 1725.

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ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

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Reserve Fund..... 1,500,000

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JAPAN MIKADO,
POLISHED CRYSTAL,
SNOW JAPAN,
JAPAN ICE DRIPS.

MOUNT ROYAL MILLS BRANDS

D. W. ROSS CO'Y., AGENTS,
MONTREAL

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

GRIMBLE'S VINEGAR

English Malt

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

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A STRICTLY FIRST-CLASS MACHINE, AT A REASONABLE PRICE.



Most Efficient
A Quick Seller

No other machine so easily operated.

Closed in—keeping suds hot and preventing escape of vapor into the room.

We commend these machines to the trade.

Send for Prices and Circulars,

THE DOWSWELL MANUFACTURING CO., LIMITED,
HAMILTON, ONT.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S

COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

FANCY LINES
.. of ..
MONEY-MAKERS

specially selected for the General Store Trade.

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.. in ..

GERMAN CHINA
ENGLISH FANCY POTTERY
AMERICAN GLASS

Our Opal Decorated Lines beat them all.

Gowans, Kent & Co.

TORONTO and WINNIPEG...

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WELL KNOWN ABOUT

WETHEY'S MINCE MEAT
ARE THAT

IT PAYS THE GROCER — AND — IT PLEASES THE CUSTOMER

MADE OF THE VERY BEST MATERIALS, BY EXPERIENCED PEOPLE, AND IN CLEAN, WHOLESOME PREMISES, ARE THREE GOOD REASONS WHY "IT PAYS THE GROCER AND PLEASES THE CUSTOMER."

J. H. WETHEY
Sole Manufacturer — ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS
KIPPERED HERRINGS in Tomato or Shrimp Sauce.

C. E. COLSON & SON, MONTREAL.

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MONTREAL

VOL. XIII. TORONTO AND MONTREAL, NOVEMBER 17, 1899. NO. 46.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

Mustard to Sell

is made with the idea of getting the largest possible profit.

Mustard to Eat

is **COLMAN'S**

The **Standard** of **Quality** for the **World.**

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VENICE WAFERS
FLORENCE WAFERS
CHERRY WAFERS

Just the sort of confections particular people are seeking for At-Homes, Receptions, Afternoon Teas, etc. They are the models of daintiness, and very tasty. Delicious with Ices, Creams, Coffee, etc.

VENICE WAFERS (Finger Shape), **FLORENCE WAFERS** (Oblong) are sandwiched with Lemon, Raspberry, and Coffee Cream.

CHERRY WAFERS are Finger Shape, pink color, and sandwiched with Cherry Cream. Just the thing for a "Pink Tea."

Chas. Gyde, Canadian Agent, **Montreal.**

Corn Brooms

BROOMS

"Rose"
"Pansy"
"Thistle"
"Maple Leaf"
"Shamrock"
"Daisy"
"Tulip"
and
"Good Luck"

• • •

Always reliable and as represented.

STANDARD BRANDS

"GEM"
"WIRE"
"SNOW"
"CORKER"
"HEARTH"
"LA BELLE"
"BARBERS"
"TRAVELLER"

Wood, Bone, Nickel, Silver and Plush Handles.

Large Variety. Low Prices.

WHISKS

WHISKS

The H. A. Nelson & Sons Co., Limited

59 to 63 St. Peter Street

MONTREAL

Toronto Sample Room: 56 and 58 Front St. West

Corn Whisks

HEINZ

A medal has been awarded to Heinz Pickles in London. The old world has become acquainted with and recognized their merit.

There are 57 varieties of Heinz Pickles and Pure Food Products.

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One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

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is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

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J. K. MACDONALD, Managing Director

HAVE YOU SEEN THE

Standard Account System

OF BOOKKEEPING WITH THE

Mechanical Ledger?

The only always-balance ledger in existence. Here's a good letter we received. Read it!

PICTON, November 9, 1899.

GENTLEMEN.—I can for one congratulate The Standard Account Co., Limited, on their new system of bookkeeping. I have been using The Standard Duplicating Account System for about two months and I think that it is a perfect success.

In this system there is a great saving of time, as there are no accounts to be made out, and a few minutes each day posts my ledger, with no chance for errors to displease customers, as there is no disputing accounts.

If the customers carry pass books they can see after each transaction just where they are, or I can tell any customer in a moment just what they owe, or can give them their itemized and totalled account to look over; and my customers are well pleased with the scheme. Besides saving me hours of time each day it gives me a much better knowledge of my business than the old system of ledger, as I can see at a glance any time just what each customer owes. As soon as I get all my old accounts made out I will feel free from book slavery, as it is no more work to take care of a credit customer than a cash one.

It is the best investment I ever made; for my part I would not take three times what it cost if I could not get another.

Yours, very truly,
(Signed), G. R. HARE.

This is only one of many. Drop us a card and we will send you particulars.

The Beverly McDonald Co., Picton, Ont.

AN OLD FAVORITE

MACURQUARHT'S WORCESTER SAUCE





NONE GENUINE WITHOUT THIS LABEL.

CHEAPEST because of its great strength and purity.

BEST because only choicest ingredients are used, and it is brewed and allowed to mature for many months, thus insuring that full, rich, mellow flavor, so conspicuously absent in cheap Sauces.

HIGH QUALITY DRIED FRUITS.

The Seeded Raisins, French Cured Prunes and Dried Fruits packed by Griffin & Skelley are carefully selected by conscientious shippers who believe that quality counts. You get the packages that they are shipped in absolutely untampered with from the time they leave the coast until they are opened in your own store—the original high quality **is all there!**

A profitable point and a strong one for progressive grocers. Will you profit by it?

GRIFFIN & SKELLEY
"Griffin Brand"

ARTHUR P. TIPPET & CO., - - Agents, - - MONTREAL.

FIFTY-EIGHT YEARS AGO

J. D. CARR, founder of the firm was appointed, by special warrant, **CARR & CO., LIMITED**

BISCUIT MAKER TO H.M. THE QUEEN

BY AUTHORITY — This warrant we still hold.

CARR & CO., Limited

CARLISLE, ENGLAND.

Agents for Canada:
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WINDSOR WAFERS
BUFFET WAFERS
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GINGER FLAKES
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We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

Our latest novelties: **Corrugated Y. & S. Stick Licorice**, packed 80 sticks in wood box; **Manhattan Wafers, in Pliable Licorice**, 2½-lb. boxes.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.



From Manufacturer to Retailer Direct.

Tillson's Pan-Dried Rolled Oats.

You've tried those Rolled Oats that the miller claimed were just as good as Tillson's—price satisfactory but quality not. You've tried the Rolled Oats that the miller claimed you ought to buy because he was "a friend of yours," and deceived yourself into thinking that your customers didn't know the difference, **but they did**, and they are doing most of their trading now up the street on the corner, **at your competitor's!**

How about those "Pan-Dried" Rolled Oats that Tillson makes that set the standard of highest quality years and years ago?

The Tillson Company, Limited

Tillsonburg, Ont.

No Profit For Me.

I don't pretend to make any money from customers who send me one or two orders and stop there—permanent trade is what I am after. I will take every cent's worth of risk if a grocer will let me send him an assortment of my Cigars, the whole order to cost him from $20 upwards.

Any grocer will be at liberty to return the Cigars at my expense at any time for thirty days after he gets them, and, moreover, if in six months after the order is received the grocer finds that the Cigars have not sold, I will even then take them back and refund the grocer his money. Let me write you more in detail about this proposition in which **I take all the risk.**

J. Bruce Payne, Mfr.,
Granby, Que.

We want your Fall order for

Flavoring Extracts

OUR

CROWN BRAND

will please you, and give your customers good satisfaction.

GREIG MFG. CO'Y, Montreal.

The rapidly increasing demand for

"OZO"

CEYLON TEA JAPAN

proves that the grocers find it a good seller, and the consumer gets satisfaction.

Write

The "OZO" Co., Limited,

SOLD IN PACKAGES. **MONTREAL**



MADE IN CANADA.

"Sterling" Brand

The Choicest in Pickles

A relish that helps the whole meal. The customer who has once bought "Sterling" brand pickles from a grocer is the kind of customer who goes back again to that grocer. Where is the grocer that does not like this kind of business?

—These pickles are made from best
—grown Canadian vegetables—a recom-
—mendation itself—made by skilled and
—scientific methods in Canada's largest
—pickle factory.

T. A. LYTLE & CO.
124-128 Richmond St. W., TORONTO, CAN.

Ceylon and Indian

MACHINE-MADE

TEAS

are the most profitable sellers going, as they are the purest, cleanest, and most economical teas on earth.



Save Money for a Woman!

You know where economy begins—**in the home,** and, too, you know who has charge of the family purse strings——**the woman.** Folks save more money in the kitchen than they do on their clothes, because **their friends can't see what they eat!** That's where a woman economizes in every way she can——in the kitchen.

Start in now and begin to help your customers to economize——especially the women. Think a little more of your permanent trade than of your temporary profit.

Jonas' Flavoring Extracts

owe part of their popularity to their great concentrated strength. The other part they owe to their absolute purity and their delicate richness. The flavors are the exact counterparts of just what they are supposed to represent in fruits, flowers and spices. The makers have never been satisfied to let well enough alone——for thirty years they have been constantly raising the standard of Jonas' Flavoring Extracts.

Henri Jonas & Co., Mfrs.
Montreal.

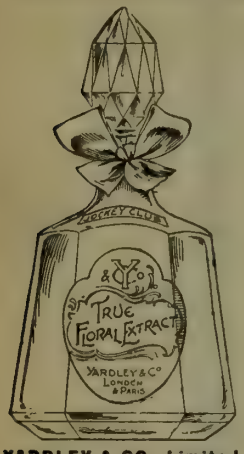


RAISINS.

Trenor's "Blue Eagle" Finest Selected.
Roger's Finest Selected.
Finest Selected "Ondara Layer" Valencias, 28-lb. Boxes.
Grustan's Finest Selected.
7-lb. Boxes Finest Selected.

The boats are now discharging their cargoes and goods should be in store when this advertisement appears.

W. H. GILLARD & CO., WHOLESALE GROCERS, **Hamilton**



YARDLEY & CO., Limited
London and Paris.

Exquisite Perfumes,

Exquisitely Bottled—

YARDLEY'S PERFUMES have been before the trade ever since 1770, and are to-day leaders in point of

Delicacy, Purity and Strength

The bottle here shown is of fine cut glass of very pretty design. We supply these, filled with triple perfume, in three sizes, selling for **$14.85 doz., $9.45 doz., $6.75 doz.** Terms and discounts on application.

SOLE CANADIAN AGENCY - - - - GREIG MFG. CO., MONTREAL.



PRODUCING A CUP OF DELICIOUS COFFEE AT A MOMENTS NOTICE.

ASK YOUR WHOLESALE GROCER FOR IT.

Batty & Co.





ESTABLISHED 1824.

LONDON.

OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

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PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, NOVEMBER 17, 1899. NO. 46

EARLY CLOSING IN TORONTO.

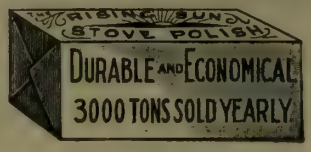
The Report of the Early-Closing Committee of the Toronto Retail Grocers' Association, presented to that Body on Monday Evening.

THE first attempt at early closing made by this association was in the year 1888, when several other trades, allied with the grocers, obtained the necessary signatures to the petition. The city council passed a by-law for the compulsory closing of shops in the city of Toronto at the hour of 7 o'clock p.m. Trade was, at that time, in a very unsettled condition. The progress of the land boom was in full swing, and, as a necessary consequence, stores were being opened up in all directions. The storekeepers and the citizens generally were unprepared for so radical a change as from 9 and 10, and even 11 o'clock p.m. closing to the hour of 7 o'clock p.m. Several persons who broke the by-laws were brought up before the magistrate, who, unfortunately, listened to the sentimental, rather than the lawful side of the question, and discharged each person. Among those who were summoned was a grocer doing business on Queen street west named Grant, who stated that he was not selling goods, but merely sitting in his store. This grocer, on the day following his summons, took around a petition for signatures to repeal the by-law, and obtained in two days the necessary one-third signatures, many signing against what they had formerly signed for. This ended the first early-closing movement, which left behind it, like every other attempt that has ever been made towards improvement and reform, 10 or 12 good grocery stores closing at 7 o'clock p.m. which have never discontinued. Since that time, many attempts have been made to provide for early closing of stores in different districts or sections of the city, most of them failing for some reason or another; and, while your committee think that moral suasion is the highest standard upon which to approach our fellow-grocers upon the early-closing question, yet, in the face of all past experience in this and other cities, they regret to be compelled to state that early closing is all but impossible to obtain by argument and example.

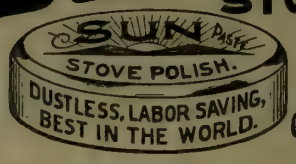
The present effort at early closing originated last January, when A. White proposed that the association place itself on record as being in favor of early closing. At a subsequent meeting the association went a step further, and appointed a committee to work upon the movement. The committee meet several times, and finally produced a circular setting forth the benefits of early closing, and urging every grocer to interview his neighbors and reduce their hour of closing one hour less than they had been accustomed to. The circular stated that is was the intention of the association, by means of the press, pulpit, and by moral suasion, to induce every grocer to close at 8 p.m. The Grocery Clerks' and Drivers' Association, hearing of what we were doing, started in to help us, but, as they had no person who could devote any time to the matter, their help was not so great as their sympathy. During March, of the present year, the grocers on Spadina avenue, Huron street, Sussex avenue, Major street and Robert street, formed themselves into an early-closing section, and your secretary hung up early-closing cards in each store, but your committee regret to state that the closing lasted only two nights. The grocers on Queen street west made two attempts, the first, at 7 p.m., speedily collapsed, but the later one of 9 p.m. lasted a much longer time, but finally dwindled down to every man going as he pleased. Those on Queen street east, from Church street to the Don, formed into a section and kept it very well indeed. The grocerymen on Gerrard street east, Church street, Davenport road and Yonge street north, formed into three distinct sections, and we believe are still closing at 8 p.m. Besides these, there are dozens of stores which are now closing at 8 p.m. as a direct result of our work in the early spring of this year. But, as there were many grocers who refused to close, and who were keeping others open, the association, through Messrs. J. S. Bond, White, Panter and Holmes, at our September meeting decided to obtain legal advice, and if it were possible for us to get early-closing by means of a by-law to do so. Our president, F. W. Johnson, and our vice-president, D J. Kelly, were entrusted with the matter and reported that there were no legal stumbling blocks in the way; all that was required was to obtain the necessary three-fourth signatures. The general meeting appointed the executive as the early-closing committee with power to proceed.

Secretary Hawes and two other suitable canvassers were engaged to interview the grocers and butchers of the city to secure signatures to the by-law. After a thorough canvass they reported as follows: "There are 780 grocery stores tabulated under the head of grocers in the 1899 issue of the "Toronto Directory." Your canvassers could find but 759, and fully 100 of these could hardly be called grocers, many of them carrying not more than $50 stocks. Of the 759 grocers interviewed, 568 signed the petition, and 191 refused. Thus, there are just 75 per cent., the necessary num-

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE.



SUN PASTE STOVE POLISH IN TINS
GUARANTEED TO THE TRADE



Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

ber of signatures. We report, however, that 10 of the grocers at present closing at 7 p.m., did not sign the petition. It is possible that a few more signatures could be obtained, but the city has been covered several times, and we are of the opinion that not a dozen more could be got.

"There are 280 butchers mentioned in the directory, but we found only 213. Of these, 191 signed the petition and 21 refused. This shows over 90 per cent. of the butchers to be in favor of the proposed by-law."

INSURING THEIR CUSTOMERS.

The London Grocer quotes the following from a handbill, recently issued by a large English tea company: "Remember—tea is sold at a price within the reach of all, viz., 2s. per lb. Owing to its immense strength and fine quality it will go twice as far as many ordinary teas, and is, therefore, cheaper. The —— Tea Company, Limited (incorporated under the Companies Acts, 1862 to 1898), will pay to every woman who becomes a widow, the following sums of money: If, at the commencement of taking tea, the husband is under 30 years of age, £30; 40, £25; 50, £18; 60, £12; 70, £7—provided she has purchased a half-pound of tea for the five consecutive weeks prior to her becoming a widow. Customers who purchase a quarter-pound of tea weekly will receive half the above sums. In the interest of bona-fide customers, the company require that the husband shall be proved to be in good health at the commencement of the continuous taking of the tea. Quarter benefit in five weeks, half benefit in six months, full benefit in twelve months. List of moneys paid, with the names and addresses of the widows who have received the benefit, can be seen at the registered offices of the company in London, or at any of the company's branches."

Joseph Chandonnet, grocer, St. Jean de Chaillons, Que., has assigned.

AN ENGLISH TRADE YARN.

Traders usually have a weakness for hearing trade yarns, says The London Grocer. We this week met with a specimen very fine and large. Mr. J. B. Green, grocer, King street and Anson road, Yarmouth, lost a quarter-ounce weight recently from his Anson road shop. The weight has returned this week in a very singular fashion. He had disposed of a quantity of fowls' rice to a customer from whom he buys eggs. To another customer this week he sold a quantity of eggs, and on one of these being broken the missing weight was found inside. The customer took the egg to Mr. Green, who at once identified the weight as the one he had lost. This story, which is well vouched for, quite put anglers' yarns in the shade. We hardly dare invite our readers to try and cap it, though there must be many a good yarn lying about in the trade—very much lying.

TO COMBINE THE CANNERIES.

Two rival syndicates are bidding to gain possession of all the salmon canneries in British Columbia. Several options have been obtained by both companies, but so far nothing definite has been announced as to the final outcome of the scheme. Including those on Rivers Inlet, Skeena and other canneries in the north, combined with those on the Fraser river itself, there are forty-seven canneries, and the owners place their value in round figures at about $40,000 each. Some of the largest of the canneries have as yet refused to give options to either company, and that has delayed matters a good deal.

The American firm negotiating for the combination is that of which T. B. McGovern, of New York, who engineered the Columbia river combine, is a leading member. It is proposed to pay each cannery-man half the value of his property and allow him to retain the remainder, leaving him as manager of the property. The smaller canneries, as a class, are falling in with the idea, but the aggregations of larger canneries, who are able to charter ships directly for themselves in London, will not reap the same advantages as the others, and will not join the combine.

The second company to offer the canners inducements for the combination of their properties is represented by W. Wymond, who was formerly manager of the fish oil and guano factory, which was recently burned. Mr. Wymond represents a large amount of British capital, so that it is now a matter a good deal of the highest bidder, the American or the English, as to who will own the cannery industry of British Columbia.—Portland, Oregon, Tradesman.

AFRAID FOR THEIR SUPREMACY.

The business interests of the State of New York are beginning to awake to the importance of the canal system recently completed by the Canadian Government connecting Lake Erie with the Atlantic by way of the St. Lawrence river, says The Commercial Gazette, New York. The New York State Commerce Convention recently adopted a resolution to the effect that the "Erie, Oswego and Champlain canals ought to be materially improved to maintain the commercial supremacy of the State, thereby promoting the prosperity of its people."

There seems to be no doubt that the Canadian canal system, designed to accommodate vessels of 14-foot draft, will divert considerable traffic from New York City to Montreal unless something is done to counteract the tendency.

The proposition is advanced that the people of New York, instead of placing dependence upon their State canal system, should cooperate with other interests tributary to the great lakes to secure the construction by the Federal Government of a deep waterway across the State of New York connecting the lakes with the Atlantic

WE ARE NOW ABLE TO FILL ALL ORDERS PROMPTLY.

English Rock Candy — Butter-Scotch
Horehound Sticks — Horehound Drops
Malaga Raisins, 1-lb. boxes — C.B. Peels, 1-lb. boxes
Roquefort Cheese — Rosemary Cheese
Currants — Raisins
Dressings — Icings

LUCAS, STEELE & BRISTOL, HAMILTON, ONT.

Goods that are Badly Wanted.

We are Free Sellers

BOSNIA PRUNES

105's.

California small sizes are not to be had.
Bosnia now afloat cost big money.
We will give you a bargain on the car just arrived.
Write for quotations or see Travelers.

James Turner & Co., Hamilton

GRAND MOGUL Ceylon Tea

"IS PURE TEA"

Stands the test of the most critical consumer.
We confine its sale to the Grocery Trade, who make barrels of money out of it.
RE COUPONS, 30 letter and 35 full new coupons make a full sett.

Agencies:
TORONTO, WINNIPEG, MONTREAL.

T. B. ESCOTT & CO.
LONDON, ONT.

FRUITS

ALL BEST BRANDS.

RAISINS CURRANTS
PRUNES DATES
EVAPORATED PEACHES
IN BAGS
FIGS in boxes and tapnets

T. Kinnear & Co., Wholesale Grocers, 49 Front St. East, Toronto.

CREDIT MAN MISTAKEN.

THE St. Louis Inter-State Grocer tells of a credit man in that city who was caught through judging of the depth of a man's purse by the clothes he wore. A Kansas country merchant went into a wholesale house and selected an $8,000 stock of goods, when he was introduced to the credit man, who at once asked the unpretentious merchant what terms he wanted.

"Well," replied the customer, "down in our country we always pay after harvest."

He was reminded that harvest was past, and, of course, he couldn't mean after the next harvest in 1900.

"Well," says the merchant, "that's when my people will pay me."

He was told that the house couldn't think of any such thing, as 90 days was the very best they could do, and even at that wanted to know many things about the visitor's prospects.

"How much discount if I pay in 60 days?"

The credit man quoted the terms.

"How much in 30 days?"

The discount was mentioned.

"How much for cash?"

"Spot cash—money down?"

"Yes; currency."

It was a wild question. The credit man knew (or thought he knew) he had no chance to get $8,000 out of that man, and he quoted a beautiful discount.

"Well, receipt the bill," was the buyer's rejoinder. And out from the folds of a $3 suit of clothes he dragged enough money to buy a yacht and run it all summer. He didn't put on much style, but he figures that he saved the expenses of his trip. It may be true that clothes make the man, but they don't always gauge the money.

MAY COMBINE TO SEPARATE.

The wholesale grocers' guild of the city held a meeting the other day and in reference to the complaint of some of the produce men, it is understood that the grocers think it is time the produce men should take the beam out of their own eye before removing the mote from the eye of their brethren in trade. It may be that concerted action of the members of the two lines will be taken in order to introduce uniformity, and make the separation between the grocery and produce trades distinct.—Province, Vancouver.

An Ottawa despatch says that the New Zealand Government have asked for a further shipment of British Columbia salmon. The first lot were very favorably received.

PRODUCTS WANTED.

Inquiries have been received at the Canadian Government offices, London, England, as follows: A firm of export agents offer their services for the introduction of any kind of Canadian goods in the European, Indian and Australian markets.

Attention has been drawn, by a well-known agent who acts for contractors supplying the War Office and other Government departments with preserved goods, to the large quantities of compressed dried vegetables now in requisition. Canadian contractors for this class of product, who are able to supply them in sufficient quantity and who desire to participate in the business, can be placed in communication with the agent in question.

A north of England firm desire to be placed in communication with Canadian timber houses open to sell large quantities of spruce wood boxes, planed and unplaned, cut to sizes and packed in bales.

The names of exporters of evaporated apples, rings, etc., are inquired for.

A firm of agents ask to be referred to Canadian houses exporting raw materials, wood pulp, etc.

THE CANADIAN GROCER will be pleased to receive and forward to destination any answers that may be sent in by readers.

The Knowing Grocer Knows

that the only way to gain the confidence of his customers, is to keep only reliable goods of undoubted quality, such as

IMPERIAL CHEESE

Imitations always fail.

MALAGA FRUITS

PRICES RIGHT.

THE DAVIDSON & HAY, LIMITED

36 YONGE STREET, TORONTO.

TRADE CHAT.

THE cheesemaking season in Prince Edward Island closed on October 31, when nearly all the factories started to make butter. The season's make of cheese was about 60,000 boxes, or about 10,000 boxes more than that of last year. About 4,000 boxes are still in makers' hands.

The Franco-Canadian Soap Manufacturing Co., Montreal, has been incorporated.

An Ottawa despatch says: "Contracts have already been effected with the Elder-Dempster line alone for the conveyance to England of 75,000 Canadian turkeys for Christmas."

W. S. Newsome, general merchant, Centreville, P.E.I., has sold out his business to Will Bowness and Thomas Hodgson. Mr. Newsome contemplates removing to Sydney, C.B.

Michael Howe, general merchant and wholesale liquor dealer, Pembroke, Ont., is removing to his new premises, which he has fitted up to accommodate his ever-increasing trade.

The several businesses of Huestis & Mills, George H. White, and S. H. White & Co., general merchants, Sussex, N.B., have been taken over by The Sussex, N.B., Mercantile Co., Limited. The company is now seeking incorporation.

The deliveries of wheat in the Northwest since the harvest have been large. The stock at Fort William, Port Arthur, Keewatin, Winnipeg and interior country points being now 7,350,000 bushels, against 2,550,000 a year ago.

A burglar entered Horatio Graham's store at Murray Harbor South, P.E.I., on Tuesday night last week, and stole $60 from the cash box. A few nights previous, Thomas L. Cook's store at Murray River was entered and a quantity of goods stolen.

The cargo of the ss. Miowera, which arrived at Vancouver from Sydney, Australia, included 588 packages of meats, 29 packages of fruit, 1,850 cases mutton, 457 beer kegs, 105 bales skins, 10,000 bags sugar, and 555 bags hides.

The large business block owned and occupied by A. A. Wright & Co., general merchants, etc., Renfrew, Ont., was gutted by fire on Friday last. The loss on building and stock is estimated at between $40,000 and $50,000; insurance from $15,000 to $20,000.

PROFIT AND LOSS.

The bad boy had a roguish lamb
That followed him around,
And every place the bad boy went
The lamb it would be found.

The boy would to the grocer's go.
The lamb would follow after.
The way the pair the grocer gouged
Would kill a mule with laughter.

The boy would "work" the inside,
The crackers, pie, and cheese.
The lamb would "work" the outside,
The cabbage, squash, and peas.

Yet, strange, the grocer rolled up wealth—
All honest grocers do—
For every dollar's worth they ate
He charged the boy's pa two.

VIAU & FRERE BURNED OUT.

On Sunday, the large four-storey candy and confectionery factory of Viau & Frere, at Notre Dame and Wolfe streets, Montreal, was burned to the ground. The fire, which started in the office, made rapid headway, and when the firemen arrived the whole structure was in flames. The fire also extended to Trotter's storage warehouse, a large stone building in the rear, which was speedily in flames. Both buildings were completely destroyed. The loss is estimated at about $300,000.



GOLD ON THE SHELVES

of a grocery store would look rather odd. But, the grocer who sells UPTON'S MARMALADE has something just as good as gold—something that will bring him gold. For, just as gold is the standard of the money market, so is UPTON'S MARMALADE the standard by which other brands are judged.

UPTON'S MARMALADE, JAMS and JELLIES are sold in 1-lb. glass jars, 5-lb. tins and 7-lb. wood pails, by all jobbers.

HENRY WRIGHT & CO.

Canadian Selling Agents
TORONTO.

THE ART OF WINDOW DRESSING.

WHEN WINDOWS SWEAT.

When your windows sweat or become frosted, what do you do? What means do you take to prevent this? An inquiry in Montreal showed that the following means were adopted with more or less success to prevent sweating: Washing with alcohol; boring small holes in sides or top; the use of an electric fan; by having double panes of glass. Can you suggest a better way?



"SALADA" TEA AT THE BOSTON FOOD FAIR.

A UNIQUE WINDOW.

Grafton & Co., Owen Sound, Ont., have in their window an exhibition which would add to the interest taken in any class of store. It consists of a collection of firearms, ancient and modern. One of the number is an old gun obtained from a resident of a nearby village. The gun has been in use for seal-hunting, and is six feet in length, the barrel measuring over four feet. As this gun is a very odd-looking instrument, as compared with modern arms, it attracts considerable attention and excites much comment. Curiosities of this nature can be secured in almost every Canadian town, and are calculated to win especial attention, while the British Empire is so intensely interested in war and firearms.

WAR PICTURES.

The interest taken in things warlike, and the success that many merchants have made in seeking to win attention to their stores by the display of war pictures, is excellently described by "The Gossip" in The Toronto Star. She, for I judge from the signature as well as the article that the writer is a lady, puts it as follows: "The storekeeper who would attract a crowd about his windows these times must needs fill the said windows with pictures of soldiers and battles and other war-suggesting objects. Indeed, it will be quite unnecessary to fill the window, one picture, if it be of the right kind, will be enough to draw a crowd about the window, and partially obstruct traffic on that section of the street.

"In one big window was a display of the most beautiful evening dress goods—silks, laces, chiffons, gloves. They were arranged so as to show to the greatest advantage. One might have dreamed sweet dreams outside that window. Now, one would have supposed that the members of the fair sex who passed that window would have been held enthralled by the sight of the lovely things on view there. On the contrary, perhaps one woman in ten would pause for an instant. After a glance over the contents of the window she would pass on, little or no interest expressed on her face.

"But in place of the delicate fabrics and filmy laces, appeared a collection of pictures of famous men and historic battles. Presto! Witness the change! Men, women and children crowd and jostle for a chance to see into the window. As those nearest the window moved away satisfied others crushed in to take their places, while still others waited their turn on the edge of the crowd.

"It is the same all over the city. Before every window that displays such pictures, be they good, bad or indifferent, may be seen a similar gathering of people. The story of what may be seen goes home, for, on the streets, on the cars, one may be sure of hearing some person say: 'I am going down to see the pictures in such and such a window!' Thus, for the time being, the war holds paramount interest in the minds of our citizens, and a great many things will have to stand aside until this war-fever abates."

To win attention, however, is not the only use of a window; it should sell goods. Therefore, it would be better for the average grocer to use but few war-pictures, even if he has the opportunity to secure a collection for the purpose. It would be better to arrange the collection inside, and put one or two of the best ones in the window to tempt those without to go in and examine the rest.

NOTES BY THE WAY.

Much attention is attracted to the window of J. H. McDonald, grocer, Listowel, Ont., by a crayon picture of Oom Paul Kruger, drawn by one of the "Knights of the Road."

A man who sees day after day
A window dressed in the self-same way,
Becomes so tired he'd like to break
The panes for mere resentment's sake.
A window's like a pretty maid,
And should be often new arrayed,
So as to catch the loving eye
Of every man who passes by.—Ex.

FISH. FISH. FISH.

No. 1 Labrador Herring, Barrels and Half-Barrels.
Prime Shore Herring, Half-Barrels.
Prime Codfish, Cases, Quintals and Half-Quintals.
Pure Boneless Cod, Boneless Fish, Boxes,

No. 1 Fall Caught Salmon Trout, Kegs.
F.O.B. MIDLAND.

THE **EBY, BLAIN CO.,** LIMITED
WHOLESALE GROCERS, MANUFACTURERS, IMPORTERS OF TEAS.
TORONTO, CANADA.

A SUCCESSFUL CLERK.

EVERY clerk who becomes conspicuously successful owes his success more to the fact that he has always done his best than to extraordinary ability, says The Commercial Enquirer, and no clerk however great his ability, ever won a permanent reputation for unusual ability who did his best only occasionally under the spur of flattery, in a spirit of rivalry, or in a spasm of ambition.

The clerk who does not do the best he can at all times treats himself almost as badly as he would were he to keep his brains muddled a great part of the time with rum and nicotine, and places between himself and success as formidable a barrier.

As the strength of a chain is measured by the strength of its weakest link, so the ability of a clerk is measured by the quality of his average work. If this is poor, his reputation and salary will also be poor, no matter though he now and then does work of surpassing excellence. The clerk who, knowing that he has unusual ability and has often proved it, carelessly or in a spirit of indifference does work that should shame a clerk whose services would be dear at $2 a week, and yet lays the flattering unction to his soul that he would be estimated by what he can do and has occasionally done instead of what he averages, makes a great mistake, as a writer like Kipling would should he think that because he has shown he is a literary genius he can write trash and retain the reputation he won.

It is not only a clerk's duty to his employer always to do the best work he can, whether the salary he receives is as large as it should be or not, just as it is a grocer's duty to give full weight for whatever he sells, even though he sells it below cost, but it is also his duty to himself to do so. Unless he does, he cheats his employer and robs himself. His employer's loss will be emporary, and, at the outside, only a few dollars, but his own will probably be permanent, and amount to a blighted or a ruined career.

CAN WE HOPE FOR PREFERENCE?

An increase of 22 per cent. in the exports of British and Irish produce to Canada during the last fiscal year, as compared with 1897, is by no means an unsatisfactory position, and one, doubtless, largely the result of the preferential tariff which came into full operation in August, 1898. To make this point conclusive, however, it would be necessary to have statistics for the same period of the imports of similar classes of goods from the United States, Germany, France and other countries not on a preferential basis. There seems to be a lull in the preferential tariff movement throughout the Empire, the Imperial authorities having evidently come to the conclusion that in view of the wide ramifications of British trade with foreign countries, the movement is one which must come from the colonies themselves. It is one thing to accept such a tariff from a colony, and quite another to ask or agitate for it from this side.—The British Trade Journal.

INTEND MOVING THEIR STORE.

P. & A. Patterson, grocers in Hume's block, Guelph, Ont., have rented A. H. Goodall's store on Main street, lately occupied by Mrs. Mills, and will move into it as soon as some alterations are made. Mr. Goodall will straighten out the windows in his two stores; put in side windows leading to the doors and an addition to the rear.

S. Brousseau, grocer, corner of St. Paul and Henderson streets, Quebec, discovered the other morning that somebody had walked off with a couple of barrels of oysters and other goods during the night. It was a surprise, but, according to The Quebec Telegraph, Mr. Brousseau takes no stock in surprise parties.

THE FAMILY GROCER.

It's a notion universal that the grocer has a snap,
That he's free from all the troubles which his neighbors handicap;
Nought to do save sand his sugar, and rake in the nimble cash,
Though around him the finances of the world may go to smash.

Not a trouble, nary danger, anxiety or care;
On Easy street he's domiciled, nor needs to turn a hair;
But while the public's certain that he's rolling in his wealth,
He often finds his business too exciting for his health.

It is constant toil and trouble, though the profit's very small,
And the grocer sometimes wonders how he ever stands it all.
To him troop a host of patrons when their path with care is sown,
Just as though the family grocer hadn't troubles of his own.

His day is long and toilsome, for he rises with the sun,
But none too long for losses, and complaints are never done.
If his goods are fine in quality, his prices are too high;
If he's prompt in asking payment, his customers may shy.

If he gives an extra day of time, they take another week;
If he shuts right down on credit, they leave him like a streak.
Though customers are falling off, the salesmen come in gangs,
While like the sword of Damocles, a mortgage o'er him hangs.

When he purchases quiet largely, the market takes a slump;
When he buys his goods in driblets, the prices upward jump.
In the former case the goods, he fears, may spoil upon his hands;
In the latter case he can't compete with pirate "cutter" bands.

Oh, yes, the grocer rolls in wealth, and lives without a care,
And always sands his sugar, for so saith the newspapaire.
His coffee smacks of chickory or from peas is seldom free,
And everybody knows he puts adulterants in his tea.

—N.Y. Merchant's Review.

Salt is A Staple

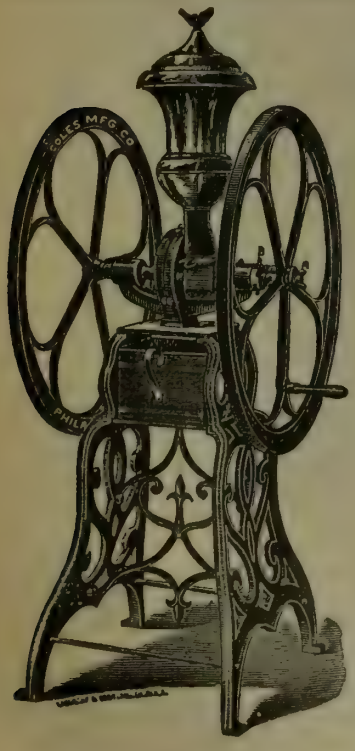
When you sell Salt, please remember that Salt is as staple as Flour. There is nothing luxurious about Salt—it is ***an absolute necessity.*** The woman who buys it, buys it because she has to have it. If she can't get

Windsor Salt

at your store she goes to your competitor for it, and ***she takes some of her other trade along with her***—please remember that!

In a staple article like Salt, a woman doesn't hesitate to buy the best—she gets it when she orders the "Salt of Quality"—clean, white, perfectly crystalized Windsor Salt. Sold by leading wholesalers everywhere.

THE WINDSOR SALT CO., LIMITED
Windsor, Ont.



The Canadian Grocers Know

a good mill when it is presented to them.

They have taken up the . . .

COLES COFFEE MILL

Because it saves them dollars in money and pounds of energy when they grind coffee. It works easily, grinds evenly, and is recommended earnestly.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Wool Soap

For Toilet and Bath

Pure, white Wool Soap is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price.

Swift and Company, Makers, Chicago

Canadian Representatives:
W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.

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Treasurer, HUGH C. MacLEAN, Toronto.

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OUTLOOK FOR BUTTER POOR.

THERE has been a regular slump in the price of butter within the past week, prices being from 1½ to 1¾c. per lb. lower at Montreal, where the export demand has shrunk to almost nothing, and it seems likely that prices will have to go still lower before it will be renewed. The unsettled feeling is chiefly due to the competition of Australian and New Zealand butter in England, the offerings from these two countries being certain to steadily increase from now on. In fact, some of the more aggressive bear operators contend that before the price can be on a stable basis it will have to go back to 18 to 18½c.

Possibly this is an extreme view to take, but it is certain that Canadian butter producers will have to meet keener competition in the English market each winter from New Zealand butter. The Government of that colony are putting forth every effort to insure an improvement of its dairy produce. They are employing a large staff of traveling instructors, in addition to Mr. Ruddick, the Dairy Commissioner (a Canadian, by the way), and they have raised the standards of quality for creamery butter. Many factories have made extensive improvements in their buildings and equipments, and there is every prospect of a record year for quality and quantity. Another fact is also worthy of note: According to recent mail advices, the weather over the whole of Northwestern Europe, from which nearly all the continental butter is imported to England, has been very mild for the time of year, and the cows are in much better condition than usual, and the supply of milk greater. Altogether, so far as the export market is concerned, it seems very likely that Canadian producers will have to make up their minds for a lower level of prices for some time to come. It is well to note, however, that there is an active demand for butter in London that will retail at 1s. per lb., and, at present cost, the Canadian stands a much better chance of supplying this demand than Australian, which is too dear at present to retail at 1s. As the supply of antipodean butter increases, however, this position will change.

EDUCATE THE PUBLIC.

Under this heading, it was advocated in these columns last week that merchants should keep in touch with the editor of the local newspaper, and so educate the public as to advances made in market prices. The price of goods is not the only matter concerning which the country merchant should keep his customers posted.

Generally speaking, the merchant is better acquainted than the average farmer with the condition in which farm produce should be marketed. He should disseminate this knowledge through the local press, as well as by word of mouth. It will pay to do so. If he is in the habit of buying produce and shipping it, he will get better profits from the properly prepared produce. If he be not a buyer, his reward will come in another way. In many cases, the farmer's wife takes the money derived from the sale of butter, eggs, poultry, etc., for her portion, and she spends the extras frequently on luxuries for the table, etc. So, if she be taught to make first-class butter, to gather and bring in her eggs promptly, and to prepare her poultry properly, her purchases are bound to be increased in proportion to the increased receipts from the sale of her produce.

THREE MONTHS' IMPORTS.

THE returns for the first three months of the fiscal year, which have just been issued, show some striking developments in the imports of groceries in Canada over last year. The most remarkable of these is the increase in our imports of sugar. For the three months ending September 30 this year the importation amounted to $2,124,723, as compared with $1,285,789 for the same period of 1898, showing an increase of $838,934 or 64 per cent.

The shipments of tea to this country are also growing. While, during the first quarter last year, our imports were $868,431, this year they were $1,089,593, showing an increase of $221,163 or about 25 per cent.

The growth of our imports of syrup and molasses is also large. For the three months this year our imports were $366,555, against $210,203 in the same time last year.

Greater in proportion, though not in quantity, was the increase in our imports of tobacco and cigars. The figures $39,930 for the period last year were swelled to $97,826 for the same time this year.

The following table gives a list of the principal imports of groceries for the quarter in the two years:

	1898.	1899.
Coffee	$4,111,665	$3,245,739
Fish, and products of	274,461	366,712
Fruits and nuts, dried	130,368	197,024
Fruits green	300,078	331,375
Pickles, sauces, etc	46,868	55,612
Provisions, lards, meats, etc.	314,822	411,959
Soaps	94,990	111,071
Spices	44,445	49,064
Sugar	1,285,789	2,124,723
Syrups and molasses	210,203	366,555
Tea	868,431	1,089,593
Tobacco and cigars	39,930	97,826
Tobacco leaf	590,280	490,456

As will be seen the only decreases shown are in coffee and tobacco leaf. The decline in coffee imports from $4,111,665 to $3,245,739 is especially notable, coming as it does at a time when the importation of tea shows a gain of 25 per cent.

PERSIAN DATES.

Mail advices regarding Persian dates state that the first steamers, with 300,000 boxes of new fruit, are expected in London this week. It is added that the difficulties and disappointments of former years will, in all probability, be repeated again, owing to the fact that the exigencies of the trade are imperfectly understood by many buyers.

SOME STIFF ADVANCES IN WOODENWARE.

DURING the past summer there has been an unusually good demand for Canadian lumber, both for home consumption and for export. The cut of logs, has, however, been less than anticipated, and, as several large drives have been stuck in the rivers tributary to the Ottawa, there is at present a considerable scarcity of lumber. This has resulted in the price of all lumber being largely enhanced in value.

This advance in their raw material has resulted in the manufacturers of woodenware raising the prices of all their products. The following price list was adopted for the Provinces of Quebec, Ontario, east and south of Sudbury, and the Maritime Provinces, by the Canadian manufacturers of woodenware at a meeting held on Tuesday, this week :

	Per doz.
No. 1 2-hoop pails	$1 90
No. 2 " knotty and stained, grained	1 85
2-hoop pails, cull and knotty, no paint	1 65
No. 1 3-hoop pails	2 05
No. 2 " knotty and stained, grained	2 00
Half pails, grained	1 75
" and covers, grained	2 05
" " plain	1 90
" cull and knotty, no paint	1 60
Quarter pails, 5 or 7 lb. jam pails, grained	1 20
" " " " and covers	1 45
Quarter pails, 5 or 7 lb. jam pails, plain and covers	1 35
Toy or infant	1 05
2-hoop spice pails and covers, plain	2 10
" candy pails and covers, plain	2 70
" " " grained	2 95
3-hoop " " plain	2 95
" " " grained	3 20
No. 1 cocoanut pails and covers	2 10
No. 2 " "	2 70
No. 3 " "	3 85
No. 4 " "	4 25
No. 1 caramel pails and covers, plain	2 70
No. 1 " " grained	2 95
No. 2 " " plain	2 10
No. 2 " " grained	2 30
2 H. 20-lb. lard pails and covers, clr. gr'ned	2 20
3 H. " " " " "	2 40
3 H. 28-lb. " " " "	3 20
3 H. 30-lb. " " " "	3 20
3 H. 50-lb. lard tubs " " "	4 50
3 H. 56-lb. " " " "	4 90
3 H. 60-lb. " " " "	5 00
3 H. 80-lb. " " " "	6 20
2 H. 50-lb. " " " cull	4 10
Sap buckets	1 65
Stable buckets	3 80
Extra covers for 20-lb. pails	40
" ½ "	35
" ¼ or 7-lb. jam pails	30
" candy and 30-lb. lard pails	50
" 50-lb. lard tubs	65
" 60-lb. "	75
" No. 1 cocoanut pails	40
" No. 2 "	50
" No. 3 "	65
" No. 4 "	75

TUBS.

Nests of 3—0, 1 and 2	per nest	$ 2 35
" 3—1, 2 and 3	"	2 00
" 4—0, 1, 2 and 3	"	2 95
" 8—1 to 8	"	3 60
" 9—0 to 8	"	4 55
No. 0	per doz.	11 00
No. 1	"	9 00
No. 2	"	8 00
No. 3	"	7 00

KEELERS.

Nests of 5—4, 5, 6, 7 and 8	per nest	$ 1 60
No. 4	per doz.	5 50
No. 5	"	4 70
No. 6	"	3 80
No. 7	"	2 75
No. 8	"	2 00

PAINT OR SHIPPING KEGS.

		Plain.	F'h'd.
1 gallon	per 100	$22 00	$25 00
2 "	"	28 00	32 00
3 "	"	36 00	40 00
5 "	"	50 00	55 00
10 "	"	86 00	95 00

SYRUP KEGS.

1 gallon	per 100	$22 00
2 "	"	28 00
3 "	"	36 00
5 "	"	52 00

PICKLE KEGS.

1 gallon	per 100	$22 00	$25 00
2 "	"	28 00	32 00
3 "	"	36 00	40 00
5 "	"	50 00	55 00
10 "	"	86 00	95 00

Not coated inside, $2 per 100 less.

OYSTER PAILS AND COVERS.

		Plain outside, Waxed inside.	Painted outside, Waxed inside.
3 gallon	per doz.	$ 4 00	$ 4 50
5 "	"	5 20	6 00
6 "	"	6 00	7 00

SPRUCE BUTTER TUBS AND COVERS.

Bound with electrically welded galvanized steel hoops.

Nests of 3—20, 30 and 50 lb	per nest	$ 90
" 4—10, 20, 30 and 50 lb	"	1 10
" 5—10, 20, 30, 50 and 70 lb.	"	1 55
No. 5—10 lb	per doz.	2 05
No. 4—15 lb	"	2 70
No. 3—20 lb	"	3 00
No. 2—30 lb	"	3 60
No. 1—50 lb	"	4 20
No. 0—70 lb	"	5 40

EXTRA BUTTER TUB COVERS.

10 lb	per doz.	40c
15 lb	"	45c
20 lb	"	50c
30 lb	"	65c
50 lb	"	80c

Other lines of woodenware are naturally affected by the scarcity and high price of lumber. Washboards have also been affected by advances in the price of zinc. Concerning washboards, the E. B. Eddy Co., Limited, issued the following to the several branches the other day: "Again we are face to face with another advance in the price of zinc, while lumber for the sides and backs is absolutely unobtainable at any price, so we have had to withdraw prices and may have to temporarily stop the manufacture of washboards."

The fo lowing price-list, which was issued too late for insertion in the prices current on page 44, shows, by comparison, the advances that have been made in these goods :

Washboards, X	per doz.	$1 70
" XX	"	1 90
" Waverly	"	2 10
" Planet	"	2 20
" Special Globe	"	2 10
" Solid Back Globe	"	2 20
" Electric Duplex	"	3 00

All matches have been advanced by the E. B. Eddy Co., Limited, as will be seen from the following table: Parlor, wax and safety matches are 15c., and sulphur matches 25c. per case dearer than they have been ruling.

	5-Case Lots.	Single Case.
Telegraph	$3 60	$3 90
Telephone	3 55	3 75
Tiger	3 45	3 65
Telephone (⅛ gross)	3 75	4 95
Empire (slide box)	2 25	2 35
Safety, Capital	2 80	3 00
Parlor, Eagle, 200's	1 45	1 55
" " 100's	1 65	1 75
" Victoria	2 65	2 75
" Litt'e Comet	2 15	2 25
Flamers	2 40	2 50
" (wax stems)	3 35	3 45

Striking advances have been made in brooms during the past six weeks. Owing to a great shortage in the crop of Illinois and other broom-corn-producing States, Canadian manufacturers of brooms have had to pay heavy advances to secure supplies of broom corn.

The result has been proportionate advances in the price of brooms. Boeckh Bros. & Company are now quoting their bamboo-handle brooms as follows :

Bamboo handles, A, 4 strings,	per doz.	$4 60
" " B, 4 strings,	"	4 40
" " C, 3 strings,	"	4 20
" " D, 3 strings,	"	4 00
" " F, 3 strings,	"	3 70
" " G, 3 strings,	"	3 40
" " I, 3 strings.	"	3 00

It will be seen from the above quotations that the advance has amounted to $1.30 to $1.35 per doz. for all grades.

CANNED GOODS HIGHER.

The bulls are on the top in the canned vegetable market just now. It is generally recognized that stocks are not sufficient for the demand likely to be met this season.

Corn is the stiffest article on the list. Few packers have any stocks left and they want $1.05 f.o.b. factory this week, whereas two weeks ago this vegetable could be readily bought from wholesalers at 95c. to $1. Now $1.10 is the bottom figure in the wholesale way.

Stocks of peas in wholesalers' hands are being rapidly reduced. Some jobbers state that there is a possibility of peas being as dear as either corn or tomatoes by spring. This week has shown an advance of 10c., which narrows the range of prices to 85 to 90c.

Tomatoes are not less active than either of the preceding. A good demand is steadily depleting stocks. Carlots have been

sold during the past week at 97½c., which is an advance of 5c. over a week ago. The jobbing price for ordinary purchases is $1.

Beans show an advance of 5 to 10c, and pumpkins of 10c., which brings the price of the former to 90 to 95c., and of the latter to 85c.

At the advance noted the market is decidedly firm, and the next likely change will be upward.

OUR INCREASING TRADE.

THE grocer, indeed every merchant, cannot fail to benefit from the increased sales of farmers' products abroad. The producer seems to find a market for many articles which had not formerly met with much demand outside of Canada.

The three last months for which we have figures are September, August and July. In that period Canada sent abroad of agricultural and animal products no less than $22,000,000 worth. This is enormous. For the same three months in 1898, we only sent abroad $16,000,000 worth. The increase, in such a short time, indicates the practically inexhaustible extent of outside demands if our various products are prepared in a way to attract the outside consumer.

Is enough being done to organize, train and assist the individual exporter? The Government is doing much. To better methods of making cheese, butter, the preparation of poultry, etc., we can trace the encoragement given by the State. But, do merchants in their trade organizations speak with sufficient force, and when they do speak are they listened to?

We believe that the proposal discussed in one or two quarters the past year in favor of reviving the Dominion Board of Trade is a wise one. Some central body, speaking with the authority of commerce all over Canada, watching our business interests, suggesting laws to Parliament (and seeing that they are passed), carefully considering our export trade, etc., could do valuable work.

There is always danger that, for want of concentration, for lack of a powerful representative body, Canadian commerce, now stepping forward, may be allowed to decline.

VALENCIA RAISINS STRONG.

THE strong position of Valencia raisins is fully maintained, and, while jobbing prices are not quotably changed this week, it is more than likely that there will be advances in the near future. This week Montreal agents cabled orders to Denia for shipments, and the reply was received that the primary market was entirely cleared of stock. The quantity in first hands in Canada is almost nil, and, although Montreal jobbers have some stock on hand, importers who received orders from Ontario for a few round lots found it impossible to fill them in Montreal. Those who have stock state that they want it all for their own trade. The supplies which arrived last week by the second direct steamer have not relieved the scarcity at all, because her consignments were sold before they were landed in Montreal. Altogether, Valencia raisins seem to be pretty good property for grocers to hold just at present, and those who got in at the low quotations by the second boat stand to turn some handsome margins on their purchases.

TO POULTRY SHIPPERS.

WHILE the great majority of merchants sending poultry to the large home markets make a point to send properly-prepared stock, there is still altogether too large a receipt of poorly-fatted and badly-dressed stuff.

The high prices ruling at the opening of the poultry season, and the expectation of considerable declines may have been a good reason for hurrying turkeys to market, but this cannot be considered an adequate excuse for sending in much of the thin, scalded stock that one cannot fail to see any time in a tour of the produce houses.

Really good turkeys are worth 9c. per lb. this week; thin, scalded stock are not worth 5c. per lb., and it is with difficulty the commissionman gets that for it.

The merchant, of course, does not kill or prepare the stock sent in, but, if he were to take a decided stand as to quality, and pay for inferior stock at its true value, he would not be offered so much poor stock. It is the bad habit of "averaging" prices that leads to ignorant or careless preparation of stock for market.

Chickens, too, are sent to market before they are ready. A pair should weigh from 7 to 10 lb.; yet, the market is continually the recipient of chickens that do not scale more than 4 lb. It should be remembered that the value of chichens per lb. increases with their weight. There is not more than a third the eating on a 4-lb. pair of chickens than there is on an 8-lb., though they are half the weight.

With geese, the trouble is that too many heavy birds are marketed. The goose in popular demand weighs from 7 to 9 lb. When they weigh 10 lb. or more, the only buyers of them are restauranteurs and hotel-keepers. This class of buyers is so limited that they force down prices before they will purchase.

Ducks, like chickens, should be well fattened, and should average about 8 lb. per pair when dressed. There is no love in either the buyers' or the commissionman's heart for "ducks with breasts clean of meat and sharp as razors," as a lot was contemptuously described the other day.

LEMONS ARE DEARER.

Advices received this week from New York quote advances averaging 50c. per box on all Messina and Verdilla lemons there. The advance is principally due to shortage of supplies, though the demand, being better than was anticipated, has helped to bring it about.

Prices are likely to follow. An advance of 25c. brings this week's quotations to $2.50 to $3, and another advance is likely to take place before long.

CHEESE FIRM.

The cheesemaking season practically closed with the end of October, as very few factories have made any November stocks. It closed, too, with prices firm. Early makes have been well cleaned off the market, and stocks of late makes are now so light that buyers are in no hurry to sell, and a reduction from the present high prices is very improbable.

OYSTERS MAY ADVANCE.

Owing to the brisk demand that the colder weather has created for oysters, dealers state there is a probability that the price may be raised. Standards are now selling at $1.25 per gallon.

"False Economy"-- Trying to save purchase money on cost on your Teas at expense of Quality. Times are not as of old—people soon find out the best and will get it, through you or some one else.

"SALADA"

CEYLON TEA

"IS THE BEST." The Enormous Sale Proves This.

Toronto. Montreal. Boston. Detroit. Buffalo. Pittsburgh. Cleveland.

REPRESENTATIVES WANTED.

WANTED—REPRESENTATIVES IN MONTreal and Toronto to sell to the trade Concentrated White Wine Vinegar (English Manufacture) one part Concentrated Vinegar to four of water. Address "Vinegar," care of The Canadian Grocer, Montreal or Toronto. (46)

POULTRY

Parties having poultry to offer will do well to communicate with

THE DELHI CANNING CO.
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All poultry must be dressed, drawn, with heads and feet off.

Seeded Raisins

Freshly done after you send in your order.
Quality guaranteed second to none.
Write for quotations to

The Acme Fruit Cleaning Co.
128 Queen Street, **MONTREAL.**

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

RED CROSS TEA
in lead packets, and
CLUBHOUSE
in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

The "BOSS"

WASHING MACHINE

Still Leads.

If you have not tried the "BOSS" do so now.

Walter Woods & Co.
HAMILTON.

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS
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HORSE-SHOE SALMON

Is packed ONLY from the finest

Fraser River Sockeye Salmon.

For twenty years the leading brand on the Canadian Market.

It pays to buy the best.

For Sale by all Wholesale Grocers throughout the Dominion.

We handle the following **Coffees, Green and Roasted**

Gautemala, Mocha, Maracaibo, Ceylon, Mexican, San Salvador, Java, Jamaica, Santos, Porto Cabella, Costa Rica, Bogota and Choice Rios.

We have also the following favorite blends—Dalley's Perfect Coffee, Dalley's Special Coffee, Dalley's Pearl Coffee, Dalley's Reliable Coffee, Dalley's Victor Coffee, Dalley's Queen Coffee, Dalley's French Cream Breakfast Coffee.

We are direct importers of Coffees.
Give us a trial. Quality is our motto.

The **F. F. DALLEY CO., Limited,** Hamilton, Can.

Markets and Market Notes.

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

November 16, 1899.

GROCERIES.

WHILE there is not a large volume of business being done, there is considerable activity in the wholesale trade in filling sorting orders. Up to Wednesday, when the winter freight rates came into force, there was a large movement, as both jobbers and retailers stocked up well before the advance in rates. There was an especially good demand on this account from the Northwest. A lull is expected to ensue until the Christmas trade gets into swing. A few orders on this account have already been received. The only changes to report in general groceries are advances in canned vegetables, which are generally stiffer.

CANNED GOODS.

The canned goods market continues to stiffen. Corn shows the greatest strength, the few packers who have stocks left quoting $1.05 f.o.b. factory, while wholesalers hold what they have firmly for $1.10. Stocks of peas and tomatoes in wholesalers' hands are being rapidly reduced, so prices are decidedly firm at last week's figures, 90c. to $1 for tomatoes, and 85 to 90c. for peas. It is thought by some that peas will be as dear as either corn or tomatoes before the season is over. Beans are exciting some interest at present, and a strong feeling has raised the price 10c., it now being 95c. Pumpkins are 5 to 10c. dearer, and are selling well at 80 to 85c., the present quotations.

COFFEES.

A decidedly better feeling has manifested itself, and some Canadian holders of Rios in New York have sold out at good advances. The latest advices report a firmer tone on higher kinds, with still further improvement in the situation expected before the end of the year.

SUGAR.

There has been a big volume of business done between refiners and wholesalers who stocked up heavily before the commencement of the winter freight rates, which went into force on November 15. There is no change in the situation as regards prices, as since the declines of the past weeks, prices have been steady. It is not probable that the increased freight rates, which cost 2 or 3c. more for the jobber to lay down supplies, will affect prices to the retail trade.

SYRUPS AND MOLASSES.

There is nothing new; both corn and sugar syrups are in good demand at steady prices. Molasses are moving moderately well at unchanged figures.

TEAS.

There is a brisk trade doing. A good many buyers are replenishing their stocks, in anticipation of advances, which are likely to follow all along the line, but especially in Ceylons, Indians and Japans. Business in Japans is less brisk than is the case with the other kinds. China teas, particularly the lower grades, show advances this week

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

of 1 to 2 taels, equal to ½ to 1c. per lb. Buyers are slow in meeting this advance, but holders are firm in obtaining it.

NUTS.

The situation is practically unchanged from last week. All foreign nuts are scarce and firm.

FOREIGN DRIED FRUITS.

CURRANTS—The Patras market, which touched the lowest basis of the year during the past week, shows signs of recovery. The latest cables report a firm market, with prices 6d. per cwt. higher. Considerable buying has been done here lately.

VALENCIA RAISINS—There is practically nothing offering from Spain. Prices are decidedly firm, while orders from retailers are heavier than the supply will be able to fill. Some Malaga muscatels have been bought to take the place of Valencias owing to the scarcity and high price of the latter, but it is not likely that this will be done to any extent, as the muscatels have also been advanced 1c. per lb.

CALIFORNIAN FRUITS—The only grades of prunes offering from California are the two largest sizes, as all medium and small stocks have been cleared off the market. There is a big movement for so early in the season. Peaches and apricots are so dear that they are not selling in large quantities.

GREEN FRUITS.

The most interesting feature of the market this week is the stiffening in the price of lemons in New York, which has resulted in an advance of 25c. here, and is likely to cause a further advance of a like sum in the near future. Sweet potatoes, too, are very firm. The supply here is limited, and, as the weather is colder and likely to continue so, it is not likely that further supplies will be received in quantities. There is a good demand for Jamaica oranges, yet, the supply is even larger than the market can well take. Prices are easy in consequence. There is an excellent demand for Almeria grapes and cranberries which keep firm at unchanged prices. Spanish onions are rather easier, now selling at 70 to 80c. per crate, a decline of 10 to 15c. A few grapes are still in the market, but, as many are in poor condition, the lowest price quoted now is 15c., and the top 20c. The feeling regarding winter apples is exceedingly uncertain, though prices may be said to be nominally unchanged.

COUNTRY PRODUCE.

EGGS—Really first-class stock is scarce, and as high as 20c. could be had for strictly fresh eggs. Fresh-gathered stock is selling at 17 to 18c. There is a good quantity of pickled eggs on the market, and these are selling well at 15 to 16c. per doz.

POTATOES — Owing to the difficulty in securing cars for shipping potatoes to market, the price here has been enhanced 5 to 7c. per bag for carlots, owing to the limited supply on the market. This makes the price on cars f.o.b. Toronto 42 to 45c. per bag. Small lots out of store are selling at 45 to 50c.

BEANS—The market continues to stiffen. A good demand is now noted, with prices firm at $1.45 for hand-picked and $1.35 to $1.38 for prime, which is an advance of 8 to 10c. per bush.

DRIED AND EVAPORATED APPLES—There is a better movement in evaporated apples, as packers are coming down to buyers' figures and selling freely. A good jobbing trade is noted at 8½ to 9c. Dried apples continue in excellent demand, with prices firm, buyers paying 5½ to 5¾c. for ordinary No. 1 stock. For No. 1 quarters, as high as 6c. is being paid outside. The jobbing price is firm at 6 to 6½c.

POULTRY—Though the market is improv-



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SURPRISE SOAP
SURPRISE SOAP
SURPRISE SOAP

MAKES WHITE GOODS WHITER

Yes, 'tis true,

SURPRISE SOAP . . .

does make white goods whiter, and is not only a bonanza to thousands of households but is also one to thousands of grocers; for there is more than profit in selling it—it is a splendid advertisement for their business.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co., 51 Colborne St.
WINNIPEG: E. W. Ashley.
VANCOUVER: 430 Cordova St.
ST. JOHN'S, NEWFOUNDLAND.

Manufactured by
THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

ing, the offerings of turkeys are increasing even more rapidly than the demand, and prices have fallen ½c., the top figure now being 9c. There is still a lot of scalded stock on the market, and some stuff has had to be sold at as low as 5c. Geese are also arriving more freely and prices are lower, the range now being 5 to 6c. Chickens are selling freely and in large supply, at 25 to 40c., and ducks are firm at 35 to 55c.

GAME—Both the demand and the supply of vension have been considerably increased during the past week. Prices are steady at 6 to 7c. for carcasses, and 10 to 11c. for saddles and haunches. There is also a good supply of ducks, which are in good demand at 25c. per pair for teal and other small varieties; 40c. for blue bills; 65c. for pintails and redheads; 75c. for mallards and large blacks, and $1 for canvasbacks. Partridges are coming in more plentifully, and sell well at 50 to 60c. per brace.

VEGETABLES — The market is quiet. Prices are unchanged. We quote as follows: Cabbage, 40 to 50c. per doz.; red cabbage, 50 to 75c. per doz.; cauliflowers, 40c. to 60c. per doz.; celery, 40 to 75c. per doz.; parsley, 10 to 15c. per doz.; pickling cucumbers, 40 to 60c. per hundred; muskmelons, 50 to 70c. per doz.; native watermelons, 50 to 75c.; onions, 60 to 75c. per bush.; green beans, 30 to 50c. per basket; squash, $1 to $1.25 per doz.; vegetable marrow, 40 to 60c. per doz.

BUTTER AND CHEESE.

BUTTER—Though the export demand has fallen off, the home consumption is so large that for the present prices are very well maintained. Winter creameries start operation this week, and supplies are likely to be increased considerably shortly. There is very little really choice dairy offering, and for what of this quality can be had fully 1c. more than the market allows is paid for good stock. We quote: Dairy large rolls at 18½ to 19c.; tubs at 17 to 18c., and dairy prints at 18½ to 19c. Creamery is worth 21 to 22c. for tubs and boxes and 22 to 23c. for prints.

CHEESE—The feeling locally is steady, jobbers holding their stock firmly at from 11½c. for early makes and 12½c. for late makes. Factories have generally closed down, and most country boards have discontinued sales.

FISH AND OYSTERS.

During the present close season for fresh-caught whitefish and trout, orders are being filled with frozen stock, which is in good supply. Finnan haddies are ½ to 1c. per lb. cheaper, the present price being 5½ to 6c. Steak cod has declined 1c., and is now quoted at 6c. The cold weather has created an improved demand for oysters, and there is some talk of an advance, though prices as yet are unchanged. We quote: Trout, 7 to 7½c. Niagara whitefish, 8c.; pickerel, 7½c.; herrings, 4c.; halibut, 12½c.; Seattle salmon, 13 to 15c.; steak cod, 7c.; haddock, 5c.; finnan haddies, 6½ to 7c.; boneless fish, 5c.; quail-on-toast, 6c.; steak cod, 6½c.; ciscoes, $1.00 per basket. Oysters, Booth's standards, $1.25; selects, $1.65; other brands, $1.25 per gal.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Offerings are light, but what is moving is readily purchased at 66 to 67c. outside for both red and white. The street market keeps busy. Goose wheat has declined 2c. Otherwise there is no change. We quote this market as follows: Wheat, white and red, 70 to 71c.; goose, 68c.; peas, 62c.; oats, 31 to 33c.; barley, 43 to 47c.; rye, 54c. A brisk export demand for Manitoba No. 1 hard is easy at 77½c. Toronto and West.

FLOUR—A good local trade is doing, but shipping orders are light, as the market is easy. We quote: Manitoba patents, $4; Manitoba strong bakers', $3.70; Ontario patents, $3.65 to $3.75; straight roller, $3.35, Toronto freights.

BREAKFAST FOODS—There is no change. Business is good. We quote as follows: Standard oatmeal and rolled oats, $3.60 in bags and $3.70 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL.

HIDES — Another advance of ¼c. is made in the price of both cured and green

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Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

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Wholesale Commission
Merchants,
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Prompt returns.
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51 Front St. East
TORONTO.

Fruit Commission Merchants.

hides, We quote: Cowhides, No. 1, 9½c.; No. 2, 8½c.; No. 3, 7½c. Steer hides are worth ½c. more. Cured hides are worth 10c.

SKINS—Sheep and lambskins have again advanced 5c. The market is generally firm. We quote: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 35 to 40c.; culls, 15 to 20c. Sheep and lambskins are selling at 85c.

WOOL—There is a good demand for pulled wool, but the export inquiry for fleece is excellent. We quote: Clothing wool, 17c.; combing fleece, 15½c.; unwashed, 9½ to 10c.

SEEDS.

Very little seed of any kind is offering. Prices of red clover are unchanged with dealers paying $4.50 to $5 outside. With alsike, in absence of foreign orders, the feeling has eased off somewhat, and prices may be said to be nominally 50c. lower, the present prices being $4.50 to $7 which top figure is only paid for extra choice to fancy lots. There is practically nothing doing in timothy seed.

MARKET NOTES.

Turkeys and geese have declined 1c. per lb.

Alsike clover seed is 50c. per bushel cheaper.

Finnan haddies and stake cod are 1c. per lb. cheaper.

Canned corn, tomatoes, pumpkins and beans are 10c. per doz. dearer.

Both cured and green hides are ¼c. dearer. Sheep and lambskins have advanced 5c.

Lemons have advanced 25c., and are likely to be advanced 25c. more shortly. Sweet potatoes are scarce, and 50c. dearer.

Owing to light supplies, on account of lack of cars for transportation, potatoes are 5 to 7c. per bag dearer. Beans are 10c. per bag dearer.

A despatch from Boiestown, N.B., states that Thomas A. Peters, Deputy Commissioner of Agriculture, paid an official visit to the new flour mills on the Miramichi. At this place, he inspected the new mill owned by The Wm. Richards Co., Limited, and found everything in first-class shape. The mill is capable of producing 35 bbls. of flour every 10 hours.

Established 1873.

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POULTRY
BUTTER
EGGS
DRESSED HOGS

Highest market prices. Quick returns.

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Pork Packers and Commission Merchants

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We buy outright, or receive on consignment, all kinds of Produce. Correspondence solicited. References — Mercantile agencies or Canadian Bank of Commerce.

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G.F.& J.GALT PACKERS OF THE BLUE RIBBON TEAS
42 SCOTT St TORONTO CELEBRATED

QUEBEC MARKETS.

MONTREAL, November 16, 1899.

GROCERIES.

THERE has been a good volume of business in groceries during the week, and the general tendency of values is steady. No further change is noted in sugar, and the reduction has led to a more active inquiry at the refineries. Syrups are steady, and there has been another sharp advance in molasses owing to extremely small stocks. Dried fruits, generally, continue firm as last noted, while walnuts promise to be dear throughout the ensuing season. First arrivals of new Austrian and Californian prunes came to hand this week. Canned vegetables of all sorts are strong, and values point still higher on leading staples. Spices are firm in tone, and there is a stronger feeling in coffee. Teas record no striking change, except that Japan stock seems to be more plentiful than it was.

SUGARS.

There has been no further change in the local sugar market since the decline noted last week. Demand since the reduction has been quite active at the refineries for both granulated and yellows, but as railway rates advanced on November 15, it has been rather less of late. Cables on beet reflect an easy feeling, to-day's quotation being 9s. ¾d. for November, and 9s. 1½d. for December. This is a decline of ¾d. on the earlier option since last week. Cane is cabled quiet and firm. On spot we quote: Refined granulated, $4.40, and yellows, $3.60 to $4.25.

SYRUPS.

Business in syrups continues exceedingly slow, and the market is featureless with prices nominally unchanged, at 1¾ to 2¼c. per lb. at the factory.

MOLASSES.

The molasses market continues excited, and with little or no stock in first hands prices have advanced from 3 to 4c. per gal. Sales of round lots were made recently at 38½c., but the purchasers, in this instance, were extremely lucky, as since then bids of 40c. have been made for 100 puncheon lots and refused. The jobbers are asking 40c., but it is more than likely that they will advance their prices before next week. Porto Rico is also scarce and held firm at 37 to 38c.

DRIED FRUITS.

The strength noted in Valencia raisins last week continues and prices for fine off-stalk are firmly held at 6½c., with selected 7¼c. and layers 7½c.

Malaga loose muscatel raisins are firm, and choice 3-crown fruit are quoted at 7½ to 8c.

Sultanas are steady at 10 to 12c.

Currants are unchanged at 4½ to 4¾c. for Filiatras and 5 to 7¼c. for Vostizzas as to quality.

The first shipments of Californian prunes came to hand this week, and are meeting a good inquiry as follows: 80's to 90's, 6½c.; 70's to 80's, 7c.; 60's to 70's, 7½c.; 50's to 60's, 8½c., and 40's to 50's, 10c.

French prunes cannot be quoted, but new Austrian are just landing, and are selling at 6c.

There can be no dates here before December, but they are offered to arrive at 5½ to 6c.

NUTS.

Advices state that the supply of pure Mayette Grenoble walnuts in France are exhausted. Consequently, prices are held very firm at 13½c. Marbots are quoted at 10c. Shelled almonds are held at 26c., and, as it would cost that at least to lay down fresh supplies, prices seem certain to advance. First shipments of shelled walnuts cannot arrive for some time, but they are offered to arrive at 18c.

CANNED GOODS.

The strength in canned vegetables increases each week, under a good inquiry and very light supplies. Corn is not obtainable under $1.05 to $1.10, and jobbers state that they will not accept less than $1 for leading brands of tomatoes. Peas are steady at 80 to 85c. for Junes and 75 to 80c. for marrowfats. Gallon apples are steady at $2.25, and 3's at 90c. Some raspberries sold this week at $1.60. The salmon market is steady, and round lots of sockeye have changed hands at the equivalent of $4.25 f.o.b. Coast.

RICE.

There is no new feature in this mrrket. The demand is fair and prices are steady, Standard B being quoted at $3.30 to $3.40.

SPICES.

These are very firm in tone and a good volume of business is noted, Late cables report pepper strong, with prices likely to advance. Tapioca is also cabled stronger. We quote: Nutmegs, 35 to 60c. per lb., as to size; mace, 45 to 50c. per lb., as to quality, and pimento, 8c.

COFFEES.

The firmer feeling noted last week continues, and prices generally show advances, while demand has been more active. Maracaibo ranged from 9 to 14c.; Rio, 8 to 10c., and Santos, 9 to 13c.

TEAS.

The supply of Japan tea seems to be more ample than it was some time ago, and sales of medium Japans have been made at 15½c., for which bids of 15¾c. were refused some weeks ago. Blacks are quiet, the inquiry being chiefly for Ceylons, in which a fair business is noted at 17½c. Small lots of Congous have sold at 13½c., but this grade is scarce. Pealeaf gunpowders are selling at 16 to 17., and lower grades at 14 to 15c.

FISH.

Trade in all lines of fish has been fairly active. The bulk of the preserved fish have arrived, but there is no large stock of any line offering. Prices generally are about the same as last week. We quote as follows: No. 1 new Nova Scotian herring, $5.25 to $5.50 per bbl.; $2.50 to $2.75 per half-bbl.; N.B. do, $2.50 to $2.75; No. 1 green cod, $5 per bbl.; No. 1 large, $5.50; No. 2, $4 to $4.25; No. 2 Labrador salmon, $13 to $13.50; British Columbian salmon, $14 to $14.50; No. 1 Red Sea trout, $10 to $12, and pail do., $8 to $9; No. 2 mackerel, $15.50 per bbl.; dried codfish, $4.60 to $4.75 per 112 lb.; large dressed do., $4.50 per case of 100 lb.; boneless codfish, 6c. per lb.; smoked haddies, 6 to 7c. per lb.; St. John bloaters, $1 per box; Yarmouth do., $1; smoked herrings, medium, 12c.; Lock Fyne do., $1 per keg; large do., $3.50 per half-bbl.; kippered herrings, $1.25 per box and 65c. per half-box.

Fresh fish are: Haddock, 3½c. per lb. whitefish, trout and dore, 7c. per lb.

Shell oysters are scarce and prices are away up at $5 to $6 per bbl., and Miramichi in bulk, $4 to $4.50.

GREEN FRUITS.

There has been little change since last report. The apple market has very little

Evaporated and Dried Apples

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and see if you have enough to keep your customers supplied during the winter, and, if not, drop us a line and we will ship you some.

It is sometimes dangerous, on account of the frost, to ship vinegar long distances when the very cold weather comes on.

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OIL TANKS.

SAVE . . . OIL TIME MONEY.

Let your "waste" discount pay for your oil tank. It is doing it daily for thousands. Send us your address,

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Factory: Fort Wayne, Ind.

The "jingle" of that discount in your pocket makes you laugh.

It Is An Extra Profit

But your oil lies for days or weeks in the barrel before it is sold, or you pump it into leaky, "sloppy" measures.

WASTE IS INEVITABLE.

The "discount" you saved is pitiful compared to the amount you have

Lost Through Waste

Figure it yourself. It's a rare combination of "good barrel" and "careful clerk" that won't "let you in" for two gallons loss per barrel, the year round. If Oil costs 15 cents, and your cash discount is 2 per cent., how much have your losses from waste EXCEEDED your savings from "discount?" By at least 100 per cent. Are we right? And you do this thing from 12 to 52 times a year.

life in it; unfavorable reports from the English markets have had their effect on the local market. Stocks are fairly heavy, while the demand is limited at $2.75 to $3.50 for No. 1 and $1.75 to $2.10 for No. 2. There is very little doing in pears; good stock ranges from $3.50 to $6, as to quality. The grape market is in a very unsettled condition, owing to the various conditions of the fruit offering. No. 1 blue is selling at 18 to 20c. per basket; Niagara, 20 to 22c. per basket; Rogers', 25c. per basket. Quite a lot of Catawba grapes came into the market this week, and are selling at 22 to 25c. per basket. There is a fair demand for Almeria grapes at $5 to $6 per keg. There is a limited demand for Jamaica oranges at $5.50 to $6 per barrel. Bananas are slow sale at $1.75 to $2.25 per bunch. There is not much doing in sweet potatoes, which are quoted at $3 to $3.35 per barrel. There is little or no demand for cranberries at $6 to $6.50 per barrel. Spanish onions are quiet at 60 to 65c. per crate. Chestnuts are selling at 8 to 9c. per lb. and hickory nuts, 3½ to 4c.

COUNTRY PRODUCE.

EGGS—There was a good demand, and the market is active at firm prices. Strictly new-laid near-by stock sold at 22 to 23c., choice candled at 20 to 20½c., Montreal limed at 16c., and Western culls at 12 to 12½c. per doz.

POULTRY — Receipts of poultry continue fair, and buyers show some disposition to operate; in consequence, a fairly active trade is being done. Turkeys sold at 9 to 9½c., ducks at 8 to 8½c., and geese at 6 to 6½c. per lb.

GAME—The demand for partridge was good, and all the offerings sold readily at 60c. for firsts and at 35c. for seconds per brace.

MAPLE PRODUCT — In maple product business is still quiet. We quote: Syrup, in small tins, 60 to 65c.; and sugar, 7¼ to 8c. per lb.

HONEY— The market for honey remains quiet and featureless. White clover comb is quoted at 12c., extracted at 9c., and buckwheat at 8c. per lb.

BEANS— A fair trade is reported in beans and prices are firm. Choice hand-picked are quoted at $1.45 to $1.50, and primes at $1.37½ to $1.40.

ASHES—In ashes there was no change to note. We quote: First sorts, $4.10; seconds, $3.85, and pearls, $5.15 per 100 lb.

DRESSED HOGS — Receipts of dressed hogs were exceedingly light, but if the present cold weather continues they will, no doubt, increase rapidly and a more active trade will also be done. Prices are about steady at $5.75 to $6.25 per 100 lb. in a jobbing way.

PROVISIONS.

The demand for all lines is fair, and a moderately active jobbing trade is doing at steady prices. We quote: Canadian short cut mess pork, $15.50; short cut back, $15, and heavy long cut mess, $15 per barrel. Pure Canadian lard in pails, 7¼ to 7¾c. per lb.; and compound refined, 6 to 6½c. per lb. Hams 11c. to 12½c., and bacon 11 to 12c. per lb.

FLOUR AND GRAIN.

FLOUR — There was a fair demand for

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Coffees

WRITE US FOR SAMPLES AND QUOTATIONS.

S. H. EWING & SONS, **96 King St., Montreal.**

flour, and a moderately active business was done at steady prices. We quote as follows: Winter wheat patents, $3.60 to $3.90; straight rollers, $3.40; in bags, $1.65; Manitoba patents, $3.90 to $4.20, and strong bakers', $3.60 to $3 70.

GRAIN—A fair number of inquiries were received from abroad for Manitoba wheat to-day, but, as limits were not quite in line with shippers' ideas, little business was done. On spot, business in all kinds of grain was quiet, there being little or no demand from shippers; in consequence, the market was dull and featureless. Peas were quoted at 66c.; rye, 61c.; No. 1 barley, 51c.; No. 2 barley, 51c.; feed barley, 47½c.; oats, 29c., and buckwheat, 54½c.

OATMEAL—There was no change in the situation of the market for rolled oats. Business was quiet and prices steady at $3.60 per barrel and at $1.70 per bag.

FEED—An active trade continues to be done in feed, and prices are fully maintained. Manitoba bran is selling at $15; shorts, $17 per ton, including bags; Ontario bran at $15.50 to $16; shorts, at $17 to $18, and moullie at $20 to $24 per ton in bulk.

HAY—There was nothing new in the hay market. The tone is steady, and present prices are obtainable for spot stock only. We quote: Choice No. 1, $10 to $11; No. 2, $8.50 to $9; and clover, $7.50 to $8 per ton in carload lots.

CHEESE AND BUTTER.

CHEESE—There was little doing on spot, but the balance of the fall makes is being gradually cleaned up in the country, and most of the factories will close down this week. As the bulk of the goods is being bought from 10⅝ to 10⅞c. in the country, it will tend to keep spot prices from advancing to a level that will permit of a "let out" on the stock of dear cheese held here, until the cheaper goods are absorbed. To-day the spot price ranged from 10¼ to 10⅜c. for under grades, and 10¾ to 10⅞c. for Quebec Octobers. Western cheese were nominal.

BUTTER—The market has continued depressed, and prices have declined from 1¼ to 1¾c. per lb. since last week, sales of creamery being free this week at 18½ to 19c., with possibly 19¼c. in the case of some pet factory. There is nothing doing in Western dairy at all, and prices on it are purely nominal.

MONTREAL NOTES.

Butter has had a slump of 1¼ to 1¾c. per lb. since last report.

The first shipments of new Californian prunes were received here this week.

First arrivals of new Austrian prunes are being landed here this week and are offered at 6c.

Bids of 90c. have been refused here by jobbers for canned tomatoes, $1 being asked.

There has been another advance of 1 to 2c. per gallon in the price of Barbadoes molasses.

Cables report an advance of 4 to 8s. in the price of Sicily shelled almonds. Jordan do. are up 5s. 6d. and Valencia 3s. 6d.

The supplies of pure Mayette Grenoble walnuts in France, according to recent advices, are completely exhausted.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., November 16, 1899.

BUSINESS is still very active. Wholesale dealers have, however, largely finished their buying, except in a small way, until after the New Year. Markets are very steady, and prices are firmly held. Raisins are a matter of interest. Prices are high, and stocks (at least, for early shipment) will be very light. Winter export business begins to occupy attention. The first of the season's steamers will shortly arrive. The facilities now being used are

1899 **NEW SEASON TEAS.** **1899**

Direct Importations from CEYLON, INDIA and JAPAN. *QUALITY the highest in Strength and Flavor. Samples sent on application.*

We are also Agents for the leading Package Tea of the present age—

ARMEDA TEA { BLACK / BLACK AND GREEN MIXED / JAPAN } In 1 or ½-lb. Sealed Packages, Retail Price— **25c., 30c., 40c., 50c. and 60c. per lb.**

The demand for ARMEDA TEA is increasing rapidly. Why? ARMEDA TEA HAS THE FLAVOR.

Remember we also sell Macdonald's Tobaccos—Prince of Wales, 8s or 16s, costs 63c. per lb., and Brier, 8s, costs 61c. per lb.

57 Front St. E., Toronto. **A. H. CANNING & CO.**

all on the west side of the harbor and in connection with the C.P.R., but the Government are rapidly pushing the work in connection with the Intercolonial, and it is thought that the east side works may be completed in time to see some business before the close of the season.

OIL—In burning oil, owing to fall contracts being, in a large part, filled, shipping is hardly as active, but dealers are still very busy. Prices are very firm at the advance. Paint oils have quite a light demand, but the price shows no prospect of receding from its very high position. In lubricating the tone is strong, and, considering the season, there is a good sale. There is a fair stock of cod oil held. Receipts are light and in but fair sale. Prices show no change. Candles have been advanced another cent, and this is a very strong line.

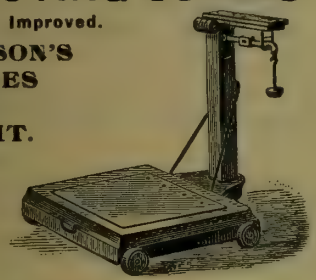
SALT—While the stock is very light in Liverpool coarse, the lack of active demand and the fact that the direct steamers will soon be running here, has tended to ease the market. Prices will, however, rule much higher than last season, owing to the rate of freight charged being very much higher this year. In other grades of salt there is just a fair business. We quote as follows: Liverpool coarse, 50 to 55c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20 to 22c. each; 10-lb. wood boxes, 12 to 14c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 0c. per 100 lb.

CANNED GOODS—There is a steady busi-

COMPUTING SCALES

The Latest Improved.

WILSON'S PRICES ARE RIGHT.



Wilson's received highest prize at World's Fair, Chicago.

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Pratts Animal Regulator For Horses, Cows, Hogs and Sheep.

Builds up run-down Horses and Cows. Prevents and cures Hog Cholera.

Packages retail for 30c., 24 in a case. Dealer's profit is **FIFTY** per cent. Freight allowance to points in Ontario, Quebec, and Maritime Provinces on lots of **TWO** cases or over.

A case of each costs you $9.60
Sells for $14.40

PRATTS FOOD is a quick and sure seller. TRY IT.

Sold extensively by Grocers and General Stores throughout Canada.

General Agent for Canada: **ROBERT GREIG,** 29 Melinda Street, TORONTO

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .

OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.
Also **SALTPETRE,** car lots or less.

The **DAWSON** Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets, TORONTO

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

SELL . . .

GOOD WILL SOAP.

35% profit at six for a quarter.

Vanluven & Co., Napanee, Ont.

Hugh Walker & Son Wholesale Fruit and Commission Merchants

Consignments carefully handled.

GUELPH, ONT.

ness doing. Corn is becoming very scarce, some dealers already being unable to fill orders. Tomatoes will also be a very firm line here ; at least one packer is not filling his full compliment of orders. Peas are firm, but well behind in the race. Peaches are firmly held, but are being sold here at low figures, considering canners' present prices. Other fruits are quiet. Plums have but very little sale here. Blueberries are plentiful this season, but have little sale till later. Pineapple is scarce, and rather higher in price. There were further arrivals of salmon this week. Stocks will not be large. Sardines are higher, and show rather improved sale. As the local packed can be retailed at 5c. for a ¼-lb. tin of oil sardines, they are being more freely used. Kippered herring seem plenty, and, with haddies, are chiefly sold West. Meats are marked higher.

GREEN FRUITS—Business is very active, dealers trying to get stocks forwarded before cold weather. Some very nice winter apples are now being received from Nova Scotia. Prices keep quite high. There were quite a few out-of-town buyers in the city this week picking up stock from the schooners. There was a new feature in local business this week when 400 kegs of Malaga grapes were sold at auction. They brought fair prices, selling at from $4 to $5 per keg. Out-of-town buyers did not take the interest expected. In Ontario grapes, the season is over. In oranges, the quality continues to show improvement. Jamaicas have the sale. The lemon season not having fully opened yet, the demand is but fair. Qualities are none too good. Cape Cod cranberries are still low. There are quite free sales, and stocks are good.

DRIED FRUITS—The interest during the week has been in Valencias. Owing to some Denia shippers failing to fill orders, our trade have had to look to New York for stock. The supply there is light, and our dealers are being put to much trouble and loss, as they had sold ahead quite freely at prices based on the cost of the goods which did not arrive. Denia reports no further stock. Malagas are higher, and there are no Californian to fall back upon, except some seeded, which are daily expected. As yet, arrivals of new currants have been light. Prices show no change. The demand is for cleaned. New York is shipping here quite freely. Evaporated apples are now a fair stock here, and prices are quite firm. Sales are but fair. Dried are scarce. As yet, there is but a light demand for prunes, but at present figures they are considered good stock. There are no new prunes here yet, but some are daily expected. Figs move freely at full figures. There is no sale for Californian. In onions there is quite a large stock. American have the sale, owing to low prices, being well below price asked by Montreal shippers of Canadian stock. Nuts are now having a ready sale. Prices are high, though new peanuts are rather easier than old stock cost.

DAIRY PRODUCE — Eggs are again marked higher. There are but fair receipts and sale is active ; buyers want good stock. Butter also shows improvement, but quality must be A1 to bring best figures. Best stock is scarce. There is little or no creamery. Cheese have but fair movement at even figures; stock light.

SUGAR—There is a steady sale. Prices keep low. In all lines of foreign sugars sales are being more freely made. In quality of both granulated and yellow, American sugars give better satisfaction than much of the local refined.

MOLASSES—Market is very firm. Barbadoes is practically cleaned up, and the stock of Porto Rico is getting very low. There is some New Orleans held in one or two grades, but even with this stock is not large. This condition seems true of all outside points, and favors higher figures. The large demand is quite well over.

FISH—As the season gets late the feeling tends easier, not that there is any marked tendency to lower prices, but dealers are less active buyers. Stocks are very light. In pickled herring, there were fair receipts during the week, but they were at once shipped out to fill held orders. Dry cod and pollock are both firm. Shad is about out of the market. Boneless fish sell freely at full figures. Owing to price, pure cod shows but a limited business. In finnan haddies, there are more free receipts, but reports from the west are not the best, weather being too warm to hold stock. Smoked herring are fair sale at even figures. Kippered are scarce and in demand. There is a fair supply of bloaters. There is but little variety in fresh fish. The outlook for frozen fish this season, particularly herring, is very poor. We quote : Large and medium dry cod, $3.85 to $4 ; small, $2.50 to $2.75 ; pickled shad, $4.50 to $5, as to quality ; haddies, 4½c. per lb.; smoked herring, 6 to 9c.; halibut, 8 to 10c. per lb.; fresh haddock and cod, 2c.; boneless fish, 4 to 5c. ; pollock, $2.25 to $2.35 per 100; pickled herring, $1.90 to $2.25 per half bbl.; bloaters, 60c.

PROVISIONS—This is a firm line and holders of pork and beef, particularly the latter, are to be congratulated on the nice profits they are making. Lard is also higher with good sales.

FLOUR, FEED AND MEAL — In flour, dealers are being disappointed through the delay in getting shipments forward from the millers. The latter report very active business and no cars. Prices show no change. In oats and oatmeal there are but fair stocks ; prices easy. Cornmeal is firm and very active business ; beans a light stock and high ; barley and split peas firm ; blue peas scarce and hard to get. Hay is in rather better position. It is very hard to get feed. There continues to be quite a little American sold here. We quote : Manitoba flour, $4.40 to $4.60 ; best Ontario, $3.80 to $4.00 ; medium, $3.60 to $3.75 ; oatmeal, $3.75 to $3.90 ; cornmeal, $2.20 to $2.25; middlings, $21 to $22; oats, 38 to 40c.; hand-picked beans, $1.50 to $1.65 ; prime, $1.35 to $1.45 ; yellow-eye beans, $1.90 to $2 ; split peas, $3 90 to $4.00 ; round, $3.25 to $3.40 ; pot barley, $3.80 to $4.00 ; hay, $7 to $7.50 ; timothy seed, American, $1.50.

ST. JOHN NOTES.

James Patterson is in receipt of a large consignment of sardines ; best local-packed goods.

Dearborn & Co. landed a shipment of Malaga layers. The stock this season is very fine.

Bowman & Angevine landed a large consignment of the celebrated Rice's salt this week. This brand is finding a largely increased sale here.

N. D. Hooper is now pushing Keen's mustard in this Province. There is no need of any remarks about quality ; the word "Keen" covers it all.

Jones & Schofield, who have been such large importers of New Orleans molasses this season, received this week a further shipment of the fancy grade.

Canned clams are beginning to be appreciated. Northrup & Co., agents for Brown's clams, find this the case wherever they are able to place a sample lot. Connoisseurs would really find it to their interest to try these goods.

CALIFORNIAN RAISIN INDUSTRY.

There are 60 plants in California engaged in packing and seeding raisins this season, the majority of which are located in the Fresno district. These packing-houses furnish, in round numbers, employment to 5,000 hands, most of whom are women and girls. Very few of these packing-houses employ less than 50 hands, while the larger ones number from 200 to 250 on their pay-rolls. The aggregate amount of money paid out to these employes each month will approximate very nearly a quarter of a million dollars while the packing season lasts.—Ex.

AGENCIES WANTED.

BRITISH COLUMBIA : RELIABLE AGENTS wish correspondence with parties wanting their goods pushed in this Province. Address "Pretoria," "The Canadian Grocer," Montreal." (48)

CURRENT MARKET QUOTATIONS

November 16, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb.	.....	.....	.....	18	14	16	.....	.....
" " pound prints	.....	.....	19	20	17	18	.....	.....
" " tubs, best	.....	.....	17	18	17	18	.....	.....
" " tubs, second grade	.....	.....	15	16	14	15	.....	.....
" " low and med. "	.....	.....	12	14	.....	.....	.....	.....
Creamery, tubs and boxes	19	19½	21	22	18	19	.....	.....
" prints and squares	.....	.....	22	23	19	20	.....	.....
Cheese, per lb	.....	11	12	12¼	11	11½	.....	.....
Eggs, per doz	18	23	14	18	15	17	.....	.....

CANNED GOODS

Apples, 3's	$.....	$0 90	$0 90	$1 00	$1 00	$1 10	.....	.....
" gallons	.....	2 25	2 40	2 60	2 25	2 40	.....	.....
Asparagus	.....	....	.....	2 40	.....	.....	.....	.....
Beets	.....	.....	.....	1 00	.....	.....	.....	.....
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	75	85	85	90	.....	.....
Beans, 2's	.....	82½	.....	95	90	95	.....	.....
Corn, 2's	1 05	1 10		1 10	1 15	1 20	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 90	2 00	2 30	2 40	.....	.....
" white	.....	.....	1 90	2 00	...	.....	.....	.....
Peas, 2's	80	85	75	[illegible]	80	85	.....	.....
" sifted	.....	.....	85	1 00	1 10	1 15	.....	.....
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	.....
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 75	1 80	.....	.....
" " 3's	.....	2 10	2 00	2 40	2 25	2 50	.....	.....
Pineapple, 2's	.....	2 40	2 25	2 50	2 15	2 25	.....	.....
" 3's	.....	2 60	2 50	2 60	2 50	2 60	.....	.....
Peaches, 2's	.....	2 50	1 75	1 90	.....	1 85	.....	.....
" 3's	.....	2 50	2 50	2 60	2 70	2 85	.....	.....
Plums, green gages, 2's	.....	.....	1 10	1 25	1 30	1 60	.....	.....
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	.....
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	.....	85	90	1 00	.....	.....
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	1 60	1 45	1 65	1 50	1 75	.....	.....
Strawberries, 2's	.....	.....	1 50	1 60	1 65	1 75	.....	.....
Succotash, 2's	.....	.....	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	90	1 00	90	1 00	[illegible]	1 00	.....	.....
Lobster, talls	.....	.....	2 95	2 75	2 50	2 75	.....	.....
" 1-lb. flats	.....	.....	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 75	1 80	.....	.....	.....	.....
Mackerel	.....	.....	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	.....	.....	1 30	1 40	1 25	1 50	.....	.....
" " flats	.....	.....	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	.....	.....	1 35	1 40	.....	1 60	.....	.....
" " Clover Leaf, talls	1 to 4 cases	.....	.....	1 50	.....	.....	.....	.....
	5 " 9 "	.....	.....	1 47½	.....	.....	.....	.....
	10 " 25 "	.....	.....	1 45	.....	.....	.....	.....
" " Clover Leaf, flats	1 " 4 "	.....	.....	1 65	.....	.....	.....	.....
	5 " 9 "	.....	.....	1 62½	.....	.....	.....	.....
	10 " 25 "	.....	.....	1 60	.....	.....	.....	.....
" Cohoes	.....	.....	1 05	1 10	1 10	1 15	.....	.....
Sardines, Albert, ¼'s	.....	12	12½	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsman, ¼'s	.....	12½	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	.....	18	18½	23	10	11	.....	.....
" P. & C., ¼'s	.....	.....	23	25	23	25	.....	.....
" " ½'s	.....	.....	33	34	33	36	.....	.....
" Domestic, ¼'s	.....	.....	4	4½	4	5	.....	.....
" " ½'s	.....	.....	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 20	1 50	1 00	1 60	1 00	1 15	.....	.....
Herring in Tomato Sauce	1 30	1 45	1 55	1 60	.....	2 00	.....	.....

GREEN FRUITS

Oranges, Sorrento, per box	$3 25	$4 00	.....	.....	$3 00	$4 00	.....	.....
" Jamaica, per bbl	5 50	6 50	5 50	6 00	5 00	6 00	.....	.....
Lemons, Verdilli, p. box	.....	.....	2 50	3 00	3 00	4 00	.....	.....
" Messina, per box	....	.....	3 00	3 25	.....	.....	.....	.....
Bananas, per bunch	50	1 00	1 50	1 75	1 75	2 25	.....	.....
Grapes, per 10-lb. basket	.....	....	15	20	[illegible]	40	.....	.....
Winter Apples, per bbl	3 00	3 50	2 00	2 75	2 25	2 50	.....	.....
Sweet Potatoes, per bbl	.....	2 50	2 75	3 25	3 00	3 50	.....	.....
Cranberries, per bbl	5 00	6 00	6 50	7 00	6 00	6 50	.....	.....
Spanish Onions, per crate	35	50	70	80	.....	.....	.....	.....
Almeria Grapes, per keg	.....	.....	5 50	6 50	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 40	$4 52	$4 53	4 50	4 65	.....	.....
Granulated, Acadia	.....	4 35	.....	4 48	.....	4 55	.....	.....
Granulated, foreign	.....	.....	.....	4 60	.....	.....	.....	.....
Parisian lump, bbls. and 100-lb. bxs	.....	5 13	.....	5 33	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 23	.....	5 43	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 20	.....	5 43	.....	.....	.....	.....
Powdered, bbls	.....	5 05	.....	5 25	5¾	6	.....	.....
Phœnix	.....	4 25	.....	4 38	.....	.....	.....	.....
Cream	.....	4 25	.....	4 38	.....	.....	.....	.....
Extra bright	.....	4 10	.....	4 23	3¾	3⅞	.....	.....
Bright coffee	.....	4 00	.....	4 13	3⅝	3¾	.....	.....
Bright yellow	.....	.....	.....	4 03	.....	.....	.....	.....
No. 3 yellow	.....	3 70	.....	3 88	3½	3¼	.....	.....
No. 2 yellow	.....	3 70	.....	3 84	.....	.....	.....	.....
No. 1 yellow	.....	3 60	.....	3 73	.....	.....	.....	.....
Foreign, yellow	.....	.....	.....	.....	.....	.....	.....	.....
Trinidad	.....	.....	.....	.....	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Wire nails, base	.....	$3 25	.....	$3 30	.....	.....	.....	.....
Cut nails, base	.....	2 60	.....	2 60	.....	.....	.....	.....
Barbed wire, per 100-lb.	3 40	3 50	3 40	3 50	.....	.....	.....	.....
Smooth Steel Wire (oiled and annealed, etc.), base	.....	3 00	.....	3 35	.....	.....	.....	.....
White lead, Pure	....	6 37½	.....	6 50	.....	.....	.....	.....
Linseed oil, 1 to 4 bbls., raw	.....	59	.....	59	.....	.....	.....	.....
" " " boiled	.....	62	.....	62	.....	.....	.....	.....
Turpentine, single bbls	.....	77	.....	77	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups—								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	.....	.....
Bright	.....	2¼	35	37	34	35	.....	.....
Corn Syrup, barrel, per lb	.....	.....	.....	2½	.....	.....	.....	.....
" " ½ bbls. "	.....	.....	.....	2¾	.....	.....	.....	.....
" " kegs "	.....	.....	.....	2⅞	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 30	.....	.....	.....	.....
" " 2 gal. " "	.....	.....	.....	1 00	.....	.....	.....	.....
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	.....	.....
Barbadoes	.....	40	.....	.....	28	30	.....	.....
Porto Rico	.....	.....	38	42	35	38	.....	.....
Antigua	.....	.....	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 50	$1 60	$1 50	$1 60	.....	.....
" " 2-lb. cans	.....	2 65	2 65	2 75	2 50	2 75	.....	.....
" " 4-lb. cans	.....	.....	5 25	5 50	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 25	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	18 50	19 50	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 50	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 80	3 00	.....	.....
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	.....
English brawn, 2-lb. can	.....	2 40	2 50	2 80	2 75	2 80	.....	.....
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....	.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull, 2-lb. can	.....	.....	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " 1's	.....	2 75	2 80	2 95	.....	3 25	.....	.....

CANDIED PEELS

Lemon, per lb	.....	.....	11	12	.....	13	.....	.....
Orange, "	.....	.....	12	13	.....	14	.....	.....
Citron, "	.....	.....	15½	17	.....	16	.....	.....

FRUITS

Foreign—								
Currants, Provincials, bbl.	.....	4½	.....	.....	4½	5	.....	.....
" " ½-bbls.	.....	4¾	.....	.....	6	7	.....	.....
" Filiatras, bbls	.....	4¼	.....	.....	5¾	6¼	.....	.....
" " ½-bbls.	.....	4½	.....	.....	5	6	.....	.....
" " cases	.....	4¾	5	5½	5½	7	.....	.....
" " ½-cases	.....	5	5	5½	5½	6	.....	.....
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" " ½-bbls.	.....	.....	.....	.....	6	7	.....	.....
" " cases	.....	.....	5½	6	7	7¼	.....	.....
" " ½-cases	.....	5½	5½	6	5¾	6	.....	.....
Vostizzas, cases	5½	7¼	6	7	7	8	.....	.....
Dates, old, boxes	5½	[illegible]	7	7½	6	6½	.....	.....
Figs, 10-lb. boxes, per lb.	.....	.....	12½	14	14	14	.....	.....
" 20 & 28-lb. boxes, per lb.	.....	.....	14	18	.....	.....	.....	.....
" Mats, per lb., new	.....	.....	3¾	4	.....	.....	.....	.....
" Naturals, per lb.	.....	.....	.....	5½	.....	.....	.....	.....
" 1-lb. glove boxes	.....	..	.....	13	.....	.....	.....	.....
Prunes, California, 40's	.....	10	.....	10	10	12	.....	.....
" " 50's	....	8½	.....	[illegible]	8½	9	.....	.....
" " 60's	7½	8	.....	7½	8	8½	.....	.....
" " 70's	7	7½	.....	7	7½	8	.....	.....
" " 80's	6½	7	.....	6¾	7	7½	.....	.....
" " 90's	.....	6	6	6¼	6½	7	.....	.....
" Bosnia, B	.....	6	.....	.....	.....	.....	.....	.....
" " C	.....	.....	.....	.....	.....	.....	.....	.....
" " D	.....	.....	.....	.....	.....	.....	.....	.....
" " U	.....	.....	.....	.....	.....	.....	.....	.....
Raisins, Valencia, off stalk	.....	4	.....	.....	5	6	.....	.....
" Fine off stalk	.....	6½	6¼	6½	5	5¾	.....	.....
" Selected	.....	7¼	7	7½	.....	.....	.....	.....
" Layers	.....	7½	.....	7½	6¼	6½	.....	.....
" Sultanas	10	12	10	15	10	12	.....	.....
" California, 3-crown	.....	6¾	.....	.....	7	7¾	.....	.....
" " 4-crown	.....	7¾	.....	.....	8	8¼	.....	.....
Domestic—Apples, dried	6	6½	5¾	6¼	5½	6	.....	.....
" evaporated	9	9½	8	[illegible]	9½	10	.....	.....
Cal. Evaporated Fruits—								
Peaches, in 50-lb. bags	.....	.....	9	10	.....	.....	.....	.....

PROVISIONS

Dry Salted Meats—								
Long clear bacon	....	.....	.....	7½	.....	.....	.....	.....
Smoked meats—								
Breakfast bacon	11½	12½	11	11½	.....	.....	.....	.....
Rolls	...	9	.....	8½	9	10	.....	.....
Hams	12	13½	11	11½	11	13	.....	.....
Shoulder hams	.....	10	8	8½	8	8	.....	.....
Backs	.....	....	.....	11	.....	.....	.....	.....
All meats out of pickle 1c. less.								
Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 50	15 00	14 00	15 00	.....	.....
" short cut	.....	.....	.....	16 00	15 00	15 50	.....	.....
Clear shoulder mess	.....	.....	.....	12 50	14 00	14 50	.....	.....
Plate beef	.....	.....	.....	11 50	14 50	15 50	.....	.....
Lard, tierces, per lb	.....	6½	.....	6½	6½	6¾	.....	.....
Tubs	6¾	7	.....	7	7	7½	.....	.....
Pails	7	7¼	.....	7¼	7¼	7½	.....	.....
Shortening, in 50-lb. tubs	.....	.....	7½	7¾	.....	7¼	.....	.....

Do You Handle

Brantford Starch ?

A trial shipment will convince you there is nothing better, purer, whiter, in the market.

The Brantford Starch Co., Limited

BRANTFORD, ONT.

COFFEE

Green—	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Mocha	.....	24	23	28	25	30	.....	.....
Old Government Java	.....	27	22	30	25	30	....	.....
Rio	.....	10	7½	12	12	13	.....	.....
Santos	.....	.....	8	12	.....	.....	.....	.....
Plantation Ceylon	.....	29	26	30	29	31	.....	.....
Porto Rico	.....	.....	22	25	24	28	.....	.....
Gautemala	.....	.....	23	25	24	26	.....	.....
Jamaica	.....	18	15	20	18	22	.....	.....
Maracaibo	.....	13	13	16	13	16	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	....	.....
Valencia shelled almonds	28	30	28	30	.....	.....	.....	.....
Tarragona almonds	12	15	12	14	11	12	.....	.....
Peanuts (roasted)	6½	9½	9	10	9	10	.....	.....
" (green)	5½	8	7	9	.....	.....	.....	.....
Cocoanuts, per sack	.....	3 00	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	.....	12	12	13	12	13	.....	....
Marbot walnuts	.....	.....	.....	.....	9	10	.....	.....
Bordeaux walnuts	.....	.....	.....	.....	9	10	.....	.....
Sicily filberts	.....	7¾	8½	9	8	10	.....	.....
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	.....	.....
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	.....
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4¾	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	4	4¾	5	6	.....	.....
Tapioca	3¾	4½	4¾	5	5	6	.....	.....
Macaroni, dom'ic, per lb., bulk	.....	.....	.....	7½	.....	.....	.....	.....
" imp'd, 1-lb. pkg., French	.....	.....	9	10	.....	.....	.....	.....
" " " Italian	.....	.....	11	12½	.....	.....	.....	.....

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00	....	.....
Sal soda, per bbl	70	75	70	80	85	90	.....	.....
Sal Soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....
Granulated Sal Soda, per lb	.....	.....	.....	1	.....	.....	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	15	.....	16	14	15	.....	.....
" in 5-lb. cans	14	17	14	18	15	16	.....	.....
" whole	11	12	....	14	12	13	.....	.....
Pepper, white, ground, in kegs, pails, boxes	20	23	18	24	24	28	.....	.....
" " 5-lb. cans	20	23	20	28	20	22	.....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	19	25	22	25	20	25	.....	.....
Cloves, whole	12	30	14	35	18	30	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	30	40	20	30	16	20	.....	.....
Cream tartar, French	.....	25	24	25	20	22	.....	.....
" " best	.....	28	25	30	25	30	.....	.....
Allspice	13	17	13	16	16	18	.....	.....

PETROLEUM

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	15½	17	19¼	....	.....
Sarnia water white	12	13	.....	16½	18	18¼	.....	....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	18	19	20¼	.....	.....
Pratt's Astral	18	19	.....	19	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	12½	60	12	60	11	40	....	.....
Caddies Paking, Kaisow	17	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	30	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	....
Pekoes	25	30	20	30	20	30	.....	.....
Pekoe Souchong	17½	40	17	35	17	35	.....	.....
China Greens—								
Gunpowder—Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	18	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Pingsueys—								
Young Hyson—½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	18	16	18	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	24	27	.....	.....	.....	.....
Good Medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, No. 1, 2-hoop	.....	.....	.....	1 55	.....	1 55	.....	.....
" " 3-hoop	.....	.....	.....	1 70	.....	1 70	.....	.....
" half grained	.....	.....	.....	1 40	.....	1 40	.....	.....
" quarter, jam	.....	.....	90	1 08	90	1 08	.....	.....
" candy, and covers	.....	.....	2 25	2 65	2 25	2 65	.....	.....
Tubs, No. 0	.....	.....	.....	5 50	.....	8 50	.....	.....
" " 1	.....	.....	.....	7 00	.....	7 00	.....	.....
" " 2	.....	.....	.....	6 00	.....	6 00	.....	.....
" " 3	.....	.....	.....	5 00	.....	5 00	.....	.....



"H.M.S. PHEASANT.

"Esquimalt, October 1st, 1899.

"DEAR SIRS:

"I am forwarding nine seals of your famous 'Ocean Wave Baking Powder', as the ship's company all agree that it is the best Powder that they ever used. We took over four dozen tins to Behring Sea with us. Will you be so kind as to forward me two of your pictures—the Gordon Highlanders and Wellington and Nelson. Address,

"EDWIN COOMBES,
"H.M.S. PHEASANT,
"Esquimalt, B.C."

The above is a sample letter of the many recommendations constantly coming in to us regarding

Ocean Wave Baking Powder

Manufactured by THE

HAMILTON COFFEE AND SPICE CO., Limited

25 and 27 MacNab Street — HAMILTON, ONT.

Most Excellent Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.

THE MANITOBA

Produce & Commission Co.

Limited

WINNIPEG, MANITOBA.

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Fruits, Cured Meats

PICKLED, DRY AND SMOKED FISH

Consignments and Correspondence Solicited.

BRANCHES AT:
Vancouver,
Victoria,
Nelson,
Rossland,
B.C.

Cocoanuts by the Carload.

Did it ever strike you to sell your lady customers the pure cocoanuts? They will grate it themselves. There is a good pound of meat in every cocoanut. You can sell it at half the price of prepared cocoanut. Try one sack as a sample.

OUR REGISTERED BRANDS OF CIGARS:
"18 K" and "PALATIALS" are sellers.

They give you a good profit and your customers good value. ASK FOR PRICES.

The Macpherson Fruit Co., LIMITED, WINNIPEG, MAN.

TEA TEA TEA

Our stock is now complete in every line. If your stock is low, please write us for samples and quotations.

WE ARE SELLERS

Valencia Raisins, in Boxes, Half and Quarter-Boxes.

Fine Off-Stalk,
Finest Off-Stalk,
Finest Selected,
Finest Selected, 4-Crown Layers.

Currants

Fine Filiatras, in Barrels, Half-Barrels, Cases and Half-Cases.
Vostizza, Ambrosia and Jupiter, in Cases and Half-Cases.
Cleaned Currants, in Half-Cases, Loose and 1-lb. Packages.

Malaga Table Raisins

We have them in stock—Bull, Tiger, Lion and Elephant Brands, in Boxes and Quarter-Boxes.

Choice Goods to Arrive Shortly.

500 Cases Celebrated California Clover Leaf Brand Seedless Raisins, 1-lb. Packages.

100 Bales Pure Mayette Grenoble Walnuts, to arrive December.

If you have not already placed your order with us for above, do not delay in doing so, as the market is constantly advancing, and we expect to see higher prices.

L. Chaput, Fils & Cie., Montreal

AHEAD of the FIRST.

In store since the 11th inst.

50 Bales Genuine Strictly Pure Mayette Grenoble Walnuts.

1899 CROP.

Bale lot - - - - 14c.
Less quantity - - 15c.

ONE HUNDRED more bales following closely, and expected in a few days.

Bale lot - - - - 13c.
Less quantity - - 14c.

MOLASSES

"FANCY PONCE," PORTO RICO MOLASSES.

Puncheons, 42c. *Tierces, 43c.* *Barrels, 44c.*

NEW ORLEANS MOLASSES in barrels.

MARIANA, 25c. *LAUDERDALE, 35c.*

HUDON, HERBERT & CIE.

MONTREAL.

EZE (EASY) TRADE MARK REGISTERED WASHING COMPOUND

THERE IS ONLY ONE

perfect washing compound made which is absolutely for washing clothes without any rubbing whatever or the slightest injury to them, and that is **EZE**—it is pronounced "easy," and is most appropriately named, as it is easy in every particular.

The best evidence of its selling qualities is in the repeat orders we have received from the very best grocers.

Send us your name, we will mail you a sample package, you can then try it yourself and prove our statements to your own satisfaction.

EZE MANUFACTURING CO.,

Retails in 5 and 10 cent packages.

46 Front St. East, TORONTO.

TORONTO RETAIL GROCERS' ASSOCIATION.

THE regular meeting of the Toronto Retail Grocers' Association was held in St. George's Hall, Elm street, Toronto, on Monday evening. President F. W. Johnson was in the chair, and the following members were present: Ed. Hawes, J. D. Kelly, D. Bell, W H. Marmion, J. S. Bond, P. Massen, T. Holmes, J. Patterson, R. B. Snow, R. Davies, J. A. Johnson, A. R. Williamson, D. W. Clark J. Butcher, J. Nolan, Geo. Burford, J. Blood, W. S. Beam and A. White.

A communication was received from The "Salada" Tea Co., regarding the offer to sell to hotelkeepers. After discussion, which brought out the fact that the association considered it wrong that the wholesale trade should supply any but the very large hotels with groceries, it was determined to ask The "Salada" Tea Co. to supply the hotelkeepers through the retailers.

The most important business of the evening was the hearing and discussion of the report of the early-closing committee (which report is reproduced on page 7). The committee reported that the cost of the canvass had been $111.

J. D. Kelly, in commenting on the report, stated that, though only 75 per cent. of the grocers had signed the petition, the percentage of those in favor of it was larger, on account of the number who had not signed it, and because of the fact that many who had refused could not properly be called grocers.

A. R. Williamson, after a short speech emphasizing the necessity of early action in putting the petition before the council, moved that the association be appointed a committee of the whole to put the matter before the council as soon as the early-closing committee could make the necessary arrangements.

A short discussion on ways and means took place, the general opinion being that when the opportunity to put the matter before the council was presented a couple of good speakers should be there to represent the association, and as many as possible of the grocers and butchers in favor of early closing should be there to support them, as a show of voting strength was as necessary to influence Toronto aldermen as eloquence or reason. Mr. Williamson's motion was adopted.

J. D. Kelly, chairman of the executive committee, reported for that committee that progress was being made towards the incorporation of the association. Their lawyer had the request for charters prepared, and it was expected to have everything completed by the next regular meeting.

D. W. Clark introduced a motion of considerable interest to the grocery trade. He had lately counted the number of ciscoes in baskets which he had bought as 100's, and had found, in some cases, not more than 60 or 65. As he had sold them by the dozen, under the belief that there were 100 in the basket, he had lost, instead of made, money on the deal. He inquired how many were in the habit of counting their ciscoes, and few hands were shown in the affirmative. He then moved that the secretary be authorized to write to the proper authorities to have the number of ciscoes in each basket plainly marked.

This met with hearty acceptance from all, though there was a difference of opinion as to who is responsible for the present loose system of selling ciscoes. Some blamed the shippers, some the wholesale dealers, while a few claimed the grocer should buy by the 100, and not by the basket. The motion carried without dissent.

Notice of motion was given by J. D. Kelly, to amend Article III. of the constitution by adding the following section: "Sec. 5. The son of a retail grocer, actually engaged in the business, or the manager of any retail grocery, actually engaged in the business, may be admitted as member with full privileges." This will be considered at the next regular meeting.

RIGHTEOUS INDIGNATION.

Editor CANADIAN GROCER,—I have just read THE GROCER, and note what one of your staff says about his friend having had a sleigh ride in Manitoba only a short time since. If he will look up the Toronto papers of about October 1 he may, if he is real smart, see something about six inches of snow in London. It would be no great feat to have a sleigh ride on less than two inches of snow, and if your staff wanted a sleigh ride, why didn't they go to London?

Of course this aint Manitoba, and London aint Toronto, but I'll bet a string team to a jack rabbit, that we have had more summer-like days in the past month right in this neighborhood than you have had in Toronto within two miles of that big city hall you have built and not paid for yet.

Yours truly,

"ALKALI PETE."

Medicine Hat, N.W.T., Nov. 7, 1899.

P.S.—I'll extend the time to any year in the past 20. PETE.

CANNED EGGS.

The Armour Packing Co. has embarked in the business of separating the whites and yolks of eggs, canning them separately, freezing them, and unloading them on the market. It is a fact that the Armours have gone greatly into the egg business this year, and have succeeded in creating a great demand for their new product. They have advertised the canned eggs extensively, and a large force of agents and solicitors have been put on the road to push the goods. As they are canned at the present time, some 30 dozen eggs are put up in a two-gallon can, which is exactly the number that a case holds. When a baker uses 30 or 40 dozen eggs in a day, it takes time to break the eggs and separate them. The new plan saves time.—Ex.

NEW

Sicily Filberts Shelled Almonds

Now in Store.

WARREN BROS. & CO.

TORONTO.



Clark's Tomato Soup

A moment's heating and it's ready. Made from big ripe tomatoes, deliciously seasoned and perfectly preserved.

A TRADE BRINGER.

"QUEEN CITY" TABLETS

WASHING MADE EASY...

Half the labor in half the time, and no rubbing to wear out the clothes, better and cleaner washing with a soft smooth finish that makes ironing easier, and the articles keep clean and wear longer.

For sale by Grocers, Druggists, and General Stores.

QUEEN CITY OIL COMPANY, Limited

SAMUEL ROGERS, President. TORONTO ONT.

If you drink whisky, drink it good.

DEWAR'S WHISKY

IS Good Whisky ! ! !

Dec. 12/99

Your Success

and the Good Will of your best customers is assured if you handle



BOECKHS' BRUSHES

They outsell all others, because of their

ABSOLUTE SUPERIORITY.

BOECKH, BROS. TRADE MARK & COMPANY.

80 York Street, TORONTO

MANITOBA MARKETS.

WINNIPEG, November 11, 1899.

THE week has been a quiet one in markets and there is little news of any kind relating to produce and the like. Considerable interest is manifested in the announcement that Mr. C. C. Macdonald, who for the past 4½ years has acted as Dairy Superintendent in the Province, has resigned and accepted a position with R. A. Lister & Co., who are very extensive manufacturers of cream separators and dairy supplies of various kinds. Mr. Macdonald did the pioneer work of dairy instruction in the Province and, being a thoroughly practical man, laid an excellent foundation for the establishment of a prosperous and permanent industry. His new position will give him many opportunities of furthering the work. Mr. C. A. Murray, the newly appointed superintendent entered immediately upon his duties. He is comparatively an unknown man to the dairymen of this Province, his training and experience being all in the United States, although he himself is a Canadian. He has his spurs to win, but he will, no doubt, receive loyal support from all interested in dairying. He is at present busily engaged getting matters in shape for the winter dairy school.

WHEAT — Continues to go downwards, and the market has been in a most unsatisfactory condition all week. There has been a total fall of 1c. during the week. Prices at country points have not followed the decline of the Chicago market, owing to the fact that lake freight rates are reduced, and, though not as low as they were before the recent high rates, they are still much better than at the opening of the season. For this reason, buyers have been able to pay more to farmers than otherwise would be warranted by export prices. The farmers, up to date, appear well satisfied with the prices received. The roads have been good nearly all fall, with the exception of the two middle weeks of October, and this has made it easy to deliver wheat. Beginning with November 1, up to Thursday of this week, the deliveries were large. On Thursday, rain and snow set in, and the deliveries have dwindled down to almost the zero point. The market closed at 1 p.m. to-day as follows: Fort William spot wheat, 67c.; late November deliveries, 66½c.; country points, 15c. rate of freight, 53c.; 16 and 17c. rate, 52c.; 20 and 21c. rate, 51c., No. 1 hard.

OATS—Deliveries of oats have much improved; present price is 27c. per bushel, Winnipeg.

FLOUR—Trade is good in this article, but the market is fluctuating, owing to the uncertainty in regard to wheat. Prices are without change. We quote: Ogilvie's Hungarian patent, $1.90; Glenora, $1.70; Manitoba strong bakers', $1.50; XXXX, $1.15; Lake of the Woods patent, $1.90; strong bakers', $1.70; Medora, $1.50; XXXX, $1.30, per sack of 98 lb.

FEED—Feed is very scarce, and the amount offering is not equal to the demand. We quote: Bran, $11 per ton; shorts, $13.

BUTTER — There is now practically no Manitoba creamery in the Province. Several dealers sold what stocks they had during the week at 24c. Advices from the East would indicate that owing to dairymen there being advised to avoid the making of fall cheese they have turned their attention to creamery butter, with the result that a considerable quantity is offered at such figures that dealers would be able to lay it down here and sell at 23c. with a fair margin of profit. Orders have already been placed for considerable shipments of this butter. Large quantities of held dairy butter are now offering, thus fulfilling the prediction to that effect made in these columns some weeks ago. The demand for held goods is small, except in the very few cases where it has not deteriorated with holding. There is a brisk demand for fine fresh dairy, of which but a limited supply is coming on the market. Perfectly fresh sweet dairy is worth 20c., and any line of fresh well-made dairy is worth from 17 to 18c.

CHEESE—This market is over. The last shipments came in this week, and netted in several instances 12½c. per lb., the local demand preventing the drop in Eastern prices being felt to any considerable extent.

CURED MEATS— There has been a drop of ½c. in the price of hams, which are now quoted at 12c.; otherwise this market remains without change. Business is steady.

GROCERIES—There have been a few minor changes this week, but nothing of any importance. Sugar has dropped 10c. per cwt., and is now quoted at $5.20 for granulated (Standard); German, $5.10; bright yellow, 4⅜ to 4½c. Japan rice shows an advance of ½c. per lb. Quotations are: B rice, 4⅛ to 4¼c.; Japan, 4¾ to 5c.

CANNED GOODS—The situation is unchanged here, as, in spite of the firmer feeling in the East, prices have not advanced. Tomatoes, $2.20 to $2.25; corn, $2.30 to $2.40, and beans, $2 to $2.10. New peaches are expected to arrive during the coming week, and higher prices than last year are expected. Other canned fruits are without change.

EVAPORATED FRUITS—Apricots are ½c. higher, and may be said to be out of sight. Present quotations are 16½ to 17c. California muscatel raisins are on the market, and are quoted from 8 to 9c., according to the number of crowns. Valencia off-stalk are on the market again, but shipments are arriving very slowly. Prices are very firm, and are not likely to decline. Pitted plums are much higher than last year, and are quoted at 10½c. per lb.

GREEN FRUITS — Large shipments of winter apples continue to arrive. The supply is likely to be abundant. Navel oranges are being quoted, although none are as yet on hand, at $5 to $5.50. Mexican oranges are in good supply at $5. Lemons (new Californian), $5 to $5.50; apples, $3.25 to $3.75 per bbl.; cranberries, $7.50.

HONEY—This product is very scarce; in fact, dealers complain that "bees have gone out of business." It will be remembered that stocks here were unusually well cleared up last spring, and the yield this season is less than usual.

VANCOUVER EXPORTING BUTTER.

The dairy produce market is in better shape than ever it was, in consequence of all the chapters of ancient history in the butter line having been cleaned up at one swoop by representatives of Chicago and Eastern United States houses. It may sound strangely to hear of butter being exported from Vancouver to Chicago, but it is nevertheless true. Vancouver has had the misfortune to be a sort of dumping ground in the past for shipments of off-grade butter, and the Klondike rush of nearly two years ago brought considerable accessions which have since hung on, a drug on the market and a detriment to the handling of better grades. The scarcity of butter in the United States has led to inquiry in Canada, and the result was the clearing of the local market of all the class of goods referred to. What the astute Chicago buyers will make out of it is not in the bond. Most likely it will reappear as oleo or butter compound, and go to the Philippines for the army commissariat.—Vancouver Province, Nov. 6.

ANOTHER OCEAN FREIGHT LINE.

Wm. Peterson, of Peterson, Tate & Co., recently stated that owing to their confidence in the future development and growth of Canada and the productive force of the country, his firm has decided to establish a new line of 8,000-ton freight boats between the St. Lawrence and a port in Great Britain, yet to be settled upon. They will make winter trips from St. John or Halifax. Mr. Peterson, who has just returned from the Pacific Coast, also said he hoped no privilege would be granted Americans in navigation matters in the Dominion inland waterways, as Canadians would soon be prepared to handle all the work.





EDDY'S

House, Horse, Scrub AND Stove

BRUSHES

are distinguished for their **LASTING** qualities—due to the manner of their construction and the excellent quality of the materials used in their manufacture.

They are, without doubt, the **very BEST** on the market. . . .

DEALERS! Are you fully stocked with Brushes of our make? if not, write for samples and prices to

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Quebec,	**Hamilton,**	**Kingston,**	**London,**	**St. John, N.B.**
Halifax,	**Winnipeg,**	**Victoria,**	**Vancouver,**	**St. John's, Nfld.**

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. S. PEARCE & CO., dealers in seeds, etc., London, Ont., have assigned in trust to C. B. Armstrong, London. A meeting of creditors will be held on October 20.

M. Loganierre & Co., general merchants, St. Alban, Que., have assigned.

L. G. Bushiere, grain and flour dealer, Pont Rouge, Que., has suspended.

W. T. Harris, grocer, etc., Baie Verte, N.B., is offering 40c. on the dollar.

Joseph Sleeth, of Sleeth & Alston, grocers, etc., St. John, N.B., is reported away.

P. J. Shiels, general merchant, Lyndhurst, Ont., is offering 40c. on the dollar.

A. A. Copp, general merchant and lumber dealer, Baie Verte, N.B., has assigned.

Creed, Slater & Co., wholesale dealers in teas, tobaccos, etc., Vancouver, B.C., have assigned.

Thos. W. Dodds, general merchant, etc., Woodville, Ont., has assigned to Henry Barber, Toronto.

Michel Lefebvre & Co., manufacturers of vinegar, Montreal and St. Johns, Que., have consented to assign.

A. Buissiere, general merchant, St. Gregoire, Que., is offering 70c. on the dollar. Lefebvre & Taschereau have been appointed curators of his business.

PARTNERSHIPS FORMED AND DISSOLVED.

Brouillet & Emblem have registered partnership as general agents in Montreal.

Lee, Stitt & Co., general merchants, Grand Forks, B.C., have dissolved, W. B. Lee continuing.

Fay & Williams, general merchants, Port Burwell, Ont., have dissolved, David Williams continuing.

Horner & Wallace, general merchants, Granby, Que., have dissolved, W. R. Horner continuing.

L. Wurrzburg has registered as sole partner in the firm of M. L. Wurzburg & Co., lobster packers, etc., Halifax.

SALES MADE AND PENDING.

R. L. Werry, baker, Port Stanley, Ont., is advertising his business for sale.

The stock of J. A. Charland, general merchant, Joliette, Que., has been sold.

The assets of S. B. Annable, general merchant, Russell, Ont., have been sold.

The stock of Mrs. C. Baron, general merchant, Valleyfield, Que., has been sold.

John Grant, general merchant, etc., Aberfeldy, Ont., is advertising his business for sale.

The assets of J. Raymond & Co., general merchants, St. Anne de Beaupre, Que., are to be sold on November 17.

The stock of J. B. Domville, general merchant, St. Stanislas, Que., has been sold at 81½c. on the dollar to P. N. Chaillez, of the same place.

Alexander Watson, general merchant, etc., Kinmount and Gooderham, Ont., has sold his stock to his wife, Maud Watson.

CHANGES.

Alex. Mackenzie, grocer, Montreal, has closed up his business.

Thomas Cowan, grocer, etc., Wellington, B.C., is removing to Nanaimo.

Alexander M. Ross, grocer, St. Catharines, Ont., is closing up his business.

J. L. Lamb, grocer, Minnedosa, Man., has sold out to Mills & McCartney.

George B. Deacon, grocer, London, Ont., has been succeeded by H. J. Glanville.

A. Macdonald, general merchant, Battleford, N.W.T., has sold out to Prince Bros.

Strathon & Son, general merchants, Staffordville, Ont., has sold out to Wakeling Bros.

James Lauder, fruit dealer and baker, Edmonton, N.W.T., has sold out to Gray & Whitley.

John W. Widdis, general merchant, Gesto, Ont., is advertising that he intends giving up business.

Marion Raymond has registered as proprietress of M. Raymond & Co., general merchants, St. Anne de Beaupre, Que.

The United Canneries, Limited, has made application to change its style to The United Canneries of British Columbia, Limited.

FIRES.

Thuot Pierre, jr., general merchant, Iberville, Que., has been burned out.

The stock of Joseph Drien, grocer, Montreal, has been damaged by fire; insured.

Alf. Emond, grocer, etc., Quebec, has suffered loss by smoke and water; insured.

W. B. Kellett, general merchant, Cottam, Ont., has been burned out; partially insured.

The Ontario Pure Food Co., Limited, St. Catharines, Ont., has suffered damage by fire.

Viau & Frere, biscuit manufacturers, etc., Montreal, have been burned out; insured.

DEATHS.

Joseph Denis, grocer, Montreal, is dead.

James McCullough, general merchant, Goodwood, Ont., is dead.

ONTARIO FISH LAW.

The Ontario Department of Fisheries is preparing to rigidly enforce the law prohibiting the sale of whitefish and salmon of less than two pounds in size. The change was made so recently that time has been given to get the merchants accustomed to the change. Hereafter the superintendents will rigidly enforce the law.

A MODERN GROCERY STORE.

FROM the following description of the new grocery, meat and fish store opened by John H. Case, St. John, N.B., by The Sun, it will be seen that Mr. Case is up-to-date in his ideas of how a store should be constructed:

"The grocery department of the new store is lighted by four large plate-glass windows. The floor is of hardwood and the ceiling done in natural wood. The counters are of oak, and there are handsome glass cases for confectionery, for butter and for cheese; handsome cabinet, 20 glass covered bins for flour, sugar, etc.; handsome shelving, a coffee mill, computing scales, cash register, and all the appointments of a first-class store. Hot-water heating and the Auer light are among its features. A bright little private office is in one corner.

"The meat and fish department opens on Golding street, and also has plate-glass windows. Marble-top table for meats, racks, and modern fish tables are seen here, and in the rear a cold storage room with glass front. There is a separate cold storage room for butter and cream. A small room is set apart for molasses, and another for oil. The oil is carried by a pipe from Golding street, some 40 feet, to a tank in the cellar, holding 145 gallons, and all that show in the room above are measures and patent pump. All the various departments are separate, yet all connected, the plan of the store being exceptionally convenient.

"A goods elevator as well as stairway connects with the large and well-lighted basement, with concrete floor, on which potatoes and other vegetables are stored."

Mr. Case has been in the grocery trade in St. John for 16 years. His new stand, which is at the corner of Waterloo and Golding streets, was opened last Saturday.

CHERRY WAFERS.

To their series of sandwich wafers. Peek, Frean & Co. have added another, known as the "Cherry Wafer." As may be supposed from its name, the cream which forms its filling is of cherry flavor, and the wafers which compose the sandwich are colored pink. They are most toothsome dainties, and will surely sell easily, whenever a tasty biscuit is in demand. For a "pink tea" they are just the thing.

A grocer, who was much annoyed by mice cutting his bagged flour, was informed that if he would distribute among the bags branches of walnut trees, with the leaves on, it would drive the mice away. He tried it, and the experiment proved a success.—Exchange.

MONTREAL WALL PAPER FACTORY

1030 NOTRE DAME ST.

We have a full line of Ingrain Papers with borders and Ceilings to match now in stock.



See our line of fine Varnished Gilts. This cut represents one of our Popular Designs.

DESIGN 721.

COLIN McARTHUR & CO.

OFFICE AND WAREHOUSE

13 Voltigeur Street — **Montreal.**

WHY A CREAMERYMAN FAILED.

SOME months ago Long & McAdam started a creamery in Walkerton, Ont. The partnership was later dissolved, and the business continued by Robert Long, who exported considerable quantities of butter to the West Indies.

Mr. Long called a meeting of his creditors on Monday of last week, when a statement of his affairs was presented. This statement is worthy of the attention of those engaged in the creamery export business. From the report of the meeting in The Walkerton Telescope the following excerpt is taken: "The butter so shipped amounted to 21,000 lb. One consignment had been sent to Cornaldo & Co., Jamaica; another to M. L. Johnston & Co., Barbadoes; another to Gordon, Grant & Co., Trinidad; and another to Sanback, Parker & Co., Georgetown, Demerara. Of the whole amount so sent, he had only received $400 in returns, although the butter had cost them here $4,000. Something ought yet to be obtained, but it could not be much. It might be a hundred dollars, or might be more, or less. The reason for the loss was that the butter had not been properly prepared for shipment. He had since learned that the lids should have been tightly soldered on, but such had not been done. Some of the lids had come off, allowing the butter, which the warm climate had melted into oil, to run out. In other cases the air had got in, causing the butter to turn rancid. He had little or no idea what the butter would bring. It might bring three cents a pound, or it might bring three times three."

After a somewhat warm discussion the creditors agreed to accept an offer of 40 cents on the dollar, half payable in 30 days, the remainder in 90 days. The liabilities amounted to $2,368.80, of which $1,037.30 was due patrons of his factory and $1,331.50 was distributed among forty-two creditors.

THE SUGAR QUESTION.

Editor CANADIAN GROCER,—When the decline of 5c. per 100 lb. took effect on October 31, on all grades of Canadian refined sugars, it came as a surprise to the trade, but the further reduction in price of 10c. per 100 lb., which took place on November 7, was rather a blow to the buyers of the Canadian product; in view of the fact that they had been induced to load up, by the refiners' selling agents, on the strength of the foreign markets remaining steady, and the material advance in freights making the imported sugars cost more than a few weeks previous.

It is understood that the Canadian refiners recently came to the conclusion that about the equivalent of 25,000 barrels of foreign sugars had been imported during the months of September and October, and they decided to put the Canadian price down to a point that would force the holders of imported sugars to sell at, or very near, cost price. It seems a short-sighted view to take of the situation, for it is estimated that, during the same time, the Canadian refiners have sold about 40,000 barrels, on which their customers would have to suffer the loss, through the reduction in price, in the same proportion as the importers of foreign sugars.

The fall trade is now pretty well over, and it would have been more opportune if the refiners had reduced their prices earlier in the season.

The price at which Canadian sugar is now being sold practically prohibits the importation of foreign refined sugars, but it remains to be seen whether the American sugar refiners will take up the fight for the Canadian trade, or whether the Canadian refiners will come to the conclusion that it is wiser to sell some sugar at a profit, or control the Canadian market and make a loss.

Yours truly,

A SUBSCRIBER.

A PROSPEROUS PROVISION HOUSE.

Another sign of Vancouver's prosperity and onward march, is to be seen in the fact, that one of the best-known provision houses in the Province, that of F. R. Stewart & Co., have found it necessary to seek larger pemises.

They have now removed from those premises last occupied by them, 30 and 32 Water street, to No. 125 Water street, where they will have accommodation embracing three floors from the basement, as against one floor and a basement, previously occupied by them. This firm's rise is commensurate to a large extent with the progress of the Province. It was founded by F. R. Stewart in 1890, and has progressed steadily to the present time. Eighteen months ago F. M. Black became associated with Mr. Stewart in the management of the concern. During that time their Kootenay interests have increased very materially. They own and operate a cold storage warehouse at Nelson, with T. W. Clark in charge, as well as being lessees of the Government cold storage at Revelstoke.

The Victoria branch of the business is under the care of A Brenchley, who enjoys a most favorable reputation for promptness and activity in business matters.

The business of Stewart & Co. is purely British Columbian in its nature, as it has never been started, managed or controlled, as a branch of any Eastern concern.—Province.

Empire Smoking Tobacco

Ask your wholesaler for a sample caddy of

EMPIRE at 36 cents.

5, 10 and 15 cent Plugs

Big Plugs FOR Little Money

Empire is a fine, cool smoke, and is sure to please. It is the largest, cheapest and best in Canada.

Made by the

EMPIRE TOBACCO CO., Limited

Granby, Que.



PURE FRUIT JAMS are what your customers want.

A little higher in price? Yes!

but then, they are

SOUTHWELL'S

FRANK MAGOR & CO., 16 St. John Street, **MONTREAL.**

Price List on Application. **Agents for Canada.**

Quality

Is the quality of your printing, of your stationery, of your booklets, catalogues, etc., just what it should be? It pays to have all these business aids gotten up in the very best style. We make "quality" our guiding star, and we firmly believe that you will be thoroughly satisfied with any printing you may have us do for you.

Drop us a line when you are going to have anything printed, and we will be pleased to quote you our prices.

THE MacLEAN PUBLISHING CO., Limited

MONTREAL: Board of Trade Bldg. Telephone Main 1355. TORONTO: 26 Front St. W. Telephone 2148.

Current Market Quotations for Proprietary Articles

Nov. 16, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
"1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails "	16

WHITE SWAN BAKING POWDER.

⅛ lb. tins, 3 doz. in case, per doz.	0 80
¼ " 3 " "	1 20
½ " 3 " "	2 00
1 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

OCEAN WAVE BAKING POWDER.

	per doz.
No. 10, 5-ounce Cans, round or square, 4 doz. in case	$0 75
½-lb. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb Cans, round only, ½ and 1 doz. cases	5 75
5-lb. Cans, round only, ½ and 1 doz. cases	9 00

BLACKING.



P. G. FRENCH BLACKING

	per gross
No. 4, ½ grs. bxs	$4 00
" 6, ¼ "	4 50
" 8, ½ "	7 25
" 10, ¼ "	8 25
" 10, Jet Enamel	8 25

CARR & SONS.

	per gross
No. 2—¼ gross boxes	2 70
No. 4—¼ gross boxes	5 75
No. 5—¼ gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50

	per doz
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—



	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gross
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish ¼ gross cases, pressed top tins.	12 00
Alpha Metal Polish No. 2	9 00



Shoe Dressing— in ¼ gross cases.

French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50



Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50



United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	0 03

BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY

	doz. net
Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti 36 5c. bars	$1 20
" " (in cream pitcher) 36 5c. bar	1 20
" " (in sugar bowl) 36 5c. bar	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00

Benson's Prepared Corn

There is no adulteration in Benson's Prepared Corn—there is no **need** to adulterate because it has sold entirely on its merits as an absolutely pure Prepared Corn for over forty years. The delicacy of its flavor is almost proverbial.

Comparisons are made with Benson's Prepared Corn as the standard—you hear this everywhere—" It's just as good as Benson's." You know what "just as good" means—an endeavor to sell an inferior article for a lower price. Benson's Prepared Corn is the standard—forty years have proved it so beyond a question.

Edwardsburg Starch Co., Limited

Cardinal, Ont. **Established 1858.** **Montreal, Que.**

Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. piece	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

BISCUITS.

PEEK, FREAN & Co.

Metropolitan mixed	40 lb. tins 10c.
Florence Wafers	8 lb. tins 36c.
Venice Wafers	8 lb. tins 36c.
Florence Wafers	Small tins $3.70 per doz

CARR & CO., LIMITED.

Frank Magor & Co., Agents,

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CHOCOLATES & COCOAS.

EPPS'S.

Cocoa—	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'s.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ½'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00

Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 " "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
Royal Cocoa Essence, pkgs., per doz.	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24

Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	
" ½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'s.

R. S. McIndoe Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 35

COCOANUT.

STANDARD COCOANUT MILLS.

Feather strips	18	21
ream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.		29
" " ½ lbs.		28

CHEESE.

MacLaren's Imperial—	Per Doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00

Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO. per lb

Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER MITCHELL & CO.'s

Excelsior Blend	0 32
Jersey "	0 29
Rajah "	0 20
Old Government Java	0 28 0 30
Maracaibo	0 18 0 20
West India	0 16 0 18
Rio, choice	0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—



1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	5 00
4	" Glass Stop'r "	4 00
8	" " "	8 00



P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz, " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	3 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING

FLOURS.	per doz
Buckwheat, 2½-lb. pkgs. 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour,	3-lb. pkgs	1 30
" "	6-lb. "	2 60
Flexman "	3-lb. "	1 30
" "	6-lb. "	2 60

GELATINES.

COX'S

's or quart size	1 10
4s or 2 quart size	2 20

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
GUELPH, ONT.

WOODENWARE
THE BEST
PICKLE PACKAGES
PAINT PACKAGES
and
SYRUP PACKAGES
are manufactured by
The Wm. Cane & Sons Mfg. Co., Limited
Newmarket, Ont.
Sole Agents:
BOECKH BROS. & COMPANY
Toronto, Ont.

DON'T PAY FREIGHT ON WATER
CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.
Agents—
W. H. SEYLER & CO.
118 King St. East, TORONTO
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

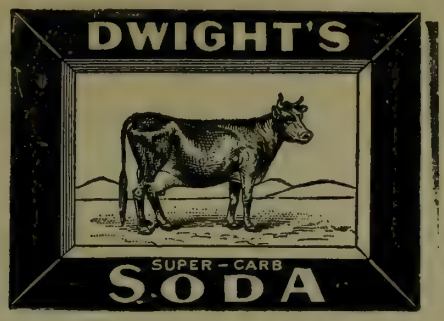
BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

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Cow Brand Baking Soda

is still growing in favor with house keepers all over the Dominion. Rich and poor all use it, and write us letters of appreciation of its quality, September averaging 31 letters each week. . . . . .

JOHN DWIGHT & CO.,
TORONTO, MONTREAL,
VICTORIA, B.C., HALIFAX, ST. JOHN, N.B., ST. JOHN, Newfoundland, QUEBEC.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY, DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by
THE EXPRESS ROLLER MILLS
WM. MACK, Proprietor. CORNWALL, ONT.

MONSOON
INDO-CEYLON TEA.

If it was not for package tea, there would not be anything sold for more than 25c—*"Teaman's letter in 'The Grocer' of September 29, 1899."*

This is a fact; think it over for yourself.

There are few grocers who have the courage to put in their windows any tea and mark it over 20c. and 25c. per pound.

"Monsoon" Indo-Ceylon Tea will do your general business more good than any other tea sold.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots



P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate, 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb. tin pails, 3 pails in crate, per lb.	0 06¾
7-lb. wood pails, 6 " " "	0 06¾
14-lb. wood pails, per lb.	0 06¾
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

	per gross.		per gross
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " "	1 20
1 lb. jars, per doz.	2 40
4 lb. "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz.	$1 00
7-lb. pails, 6 pails in crate, per lb.	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—C BRAND



Case of 1 lbs. (containing 60 pkgs.), per box, $3.00
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.
Case of 1 lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00
Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box $4 00
Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes' 12 oz. each, and in Bars, 1 lb., 2 8-16 lb., and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.



A. P. TIPPET & CO., AGENTS
Maypole Soap, colors per grs., $10.20.
Maypole Soap, black, per grs., $15.30.
Oriole Soap, per gross, $10.20.

Gloriola Soap, per gross	12 00
Straw Hat Polish, per gross	10 20

STARCH.

EDWARDSBURG STARCH CO., LTD.

	per lb
Laundry Starches—	
No. 1 White or Blue, 4-lb. cartons	0 05¼
No. 2 " " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 07½

Culinary—Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.





KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 08½
PURE	40-lb. boxes 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 7½
	Pure	0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4½
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05¾
4 lb. canisters, cases 48 lbs	0 5¼
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in case	0 07
Kegs, extra large crystals, 100 lbs	0 06



Brantford Gloss—
1 lb. fancy boxes cases 36 lbs. 07½

Canadian Electric Starch—
40 packages in case 3 0

Celluloid Starch—
bxs. 45 cartons per case 3 5

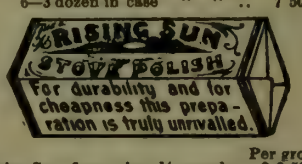
Culinary Starch—Chal' Prep. Corn—
1 lb. packgs. boxes 40 lb 0 04½

No. 1 Pure Prepared Corn—
1-lb. pkgs., boxes 40 lbs. 0 06

STOVE POLISH.



No. 4—3 dozen in case (net cash)	4 50
6—3 dozen in case " "	7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00





Tiger Stove Polish, ¼ gross boxes, large. per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" 6 oz. bottles	1 25
Boston Brunswick Black, 3 oz. bot's.	1 75



SILVERINE. Per gross.
No. 4—5c. size $3 85
No. 6—8c. size 5 50
No. 8—10c. size 6 60

TEAS.



SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's	0 20	0 25
" ½'s	0 21	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs. / 30 1-lbs.	0 35
" " 120 ½-lbs.	0 36



Ceylon Tea, in 1-lb. and ½-lb lead packages black or mixed.

Black Label, 1-lb., retail at 20c.	0 19
" ½-lb., " " "	0 20
Blue Label, retail at 30c.	0 22
Green Label " 40c.	0 28
Red Label " 50c.	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

Ceylon in lead packages

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Smoking—	
Empire, 3's, 4½ and 9's	0 36
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10½ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44

WOOL SOAP.

SWIFT & CO., CHICAGO.

Wool soap, 100 10-oz. bars to box	$7 75
Wool soap, 100 6-oz. bars to box	4 75

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

Matches—	5-Case Lots.	Single Case
Telegraph	$3 40	$3 70
Telephone	3 30	3 50
Tiger	3 20	3 40
Telephone (½-gross)	3 50	3 70
Empire, (slide box)	2 25	2 35
Safety, Capital	2 75	2 85
Parlor, Eagle, 200 s	1 30	1 40
" " 100's	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 45
" Improved Globe	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35

F.o.b. Toronto.

Matches, Kodak, per case (10 gross in case)	68

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labelled Tins.
14 lb. Boxes.

SPECIAL AGENTS

For the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba Buchanan & Gordon, Winnipeg.

BUY

Star Brand

COTTON CLOTHES LINES

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manil and much better.

For sale by all Wholesale Dealers

See that you get them.

BASKETS

GRAIN AND ROOT BASKETS,
CLOTHES BASKETS,
FRUIT BASKETS,
BUTCHER BASKETS.

THE
OAKVILLE BASKET CO.,
Oakville, Ont.,

are always wide-awake and ready to fill your order for any quantity of Baskets. Quality—the best.

COX'S GELATINE

Always Trustworthy

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

HON. SIR FRANK SMITH, President.
E. B. OSLER, M.P., Vice-President.
W. INCE. W. R. BROCK.
EDWARD LEADLEY.
WILMOT D. MATTHEWS.
A. W. AUSTIN.

HEAD OFFICE · TORONTO

AGENCIES

Belleville	Cobourg	Lindsay	Orillia
Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whitby	Winnipeg
	Huntsville	Montreal	

TORONTO—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Fine JAPAN RICES

JAPAN GLACE,
JAPAN MIKADO,
POLISHED CRYSTAL,
SNOW JAPAN,
JAPAN ICE DRIPS.

MOUNT ROYAL MILLS BRANDS

D. W. ROSS CO'Y., AGENTS,
MONTREAL.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & CO.
HALIFAX, N.S.
ESTABLISHED 1849

IS The BEST.

ASK FOR

MOTT'S

GRIMBLE'S VINEGAR

English Malt

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

THE ROUND REACTING WASHER

A STRICTLY FIRST-CLASS MACHINE, AT A REASONABLE PRICE.



Most Efficient
A Quick Seller

No other machine so easily operated.

Closed in—keeping suds hot and preventing escape of vapor into the room.

We commend these machines to the trade.

Send for Prices and Circulars,

THE DOWSWELL MANUFACTURING CO., LIMITED,
HAMILTON, ONT.

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

FANCY LINES
. . of . .
MONEY-MAKERS

specially selected for the General Store Trade.

Christmas Novelties
.. in ..

GERMAN CHINA
ENGLISH FANCY POTTERY
AMERICAN GLASS

Our Opal Decorated Lines beat them all.

Gowans, Kent & Co.

TORONTO and WINNIPEG...

"Good day, Mr. Grocer; my wife sent me to get a package of WETHEY'S MINCE MEAT. Got it?"

And if you haven't got it, he'll go to the next store, and you've lost a customer.

DON'T RUN ANY CHANCES,

nor don't offer substitutes. People know what they want, and will insist on having the *only* and *original Wethey's.*

Put up in a package like this—



J. H. WETHEY

Sole Manufacturer ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS
KIPPERED HERRINGS in Tomato or Shrimp Sauce.

C. E. COLSON & SON, MONTREAL.

CHAS. F. CLARK, President. JARED CHITTENDEN, Treasurer.

ESTABLISHED 1849.

...BRADSTREET'S...

Capital and Surplus, $1,500,000. Offices throughout the civilized world.

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying, and promulgating information, no effort is spared and no reasonable expenes considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world. Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by respectable and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its Offices. Correspondence invited.

THE BRADSTREET COMPANY

TORONTO OFFICE: Cor. Jordan and Melinda Sts.

THOS. C. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

JOHN OAKEY & SONS, LIMITED

MANUFACTURERS OF

Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.

Wellington Mills, London, England.

Agent:

JOHN FORMAN, 644 Craig Street
MONTREAL

VOL. XIII. TORONTO AND MONTREAL, NOVEMBER 24, 1899. NO. 47.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

SELL ONLY THE BEST!

In Competition with the World we have received the

Highest Awards Made. . .

These substantiate our claim that : : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

Peek, Frean & Co.'s Christmas Plum Puddings



Should occupy a prominent place on your counter and in your Christmas advertisements. Your customers who can't go "home" to spend the holiday, can have a genuine **ENGLISH PLUM PUDDING** just the same. Only the best of materials used, with the result that we offer you, at a very moderate price, a first-class, delicious pudding, far better than most housekeepers can make. Made with or without wine or spirits.

Sizes: 1 lb., 2 lbs. and 4 lbs.

Canadian Agent, **CHAS. GYDE,** Montreal.

Corn Brooms

BROOMS

"Rose"
"Pansy"
"Thistle"
"Maple Leaf"
"Shamrock"
"Daisy"
"Tulip"
and
"Good Luck"

• • •

Always reliable and as represented.

BROOMS

STANDARD BRANDS

"GEM"
"WIRE"
"SNOW"
"CORKER"
"HEARTH"
"LA BELLE"
"BARBERS'"
"TRAVELLER"

Wood, Bone, Nickel, Silver and Plush Handles.

Large Variety. Low Prices.

WHISKS

WHISKS

The H. A. Nelson & Sons Co., Limited

59 to 63 St. Peter Street

MONTREAL

Toronto Sample Room: 56 and 58 Front St. West

Corn Whisks

HEINZ

Mustard Dressing

is a piquant, appetizing relish for meats, and a delicious dressing for salads.

Sold by

Canadian Agents:

H. P. Eckardt & Co., Toronto.

Hudon, Hebert & Cie., Montreal.

Our SALT is steadily and rapidly growing in popularity.

The public know a good thing when they see it.

COLEMAN'S.

RICE'S.

Ask your Grocer for either of these Brands and TAKE NO OTHER.

These brands are reliable—pure, and do not cake.

TABLE SALT DAIRY

The Trade are becoming alive to the fact that it is useless keeping Salt that cannot be relied upon.

Our SALT is unexcelled.

R. & J. RANSFORD,

CLINTON, ONT.

Established 1868.

RICE'S.

COLEMAN'S.

Be abreast of the times and keep Salt that will sell!

No other make of Salt can equal our record for winning prizes.

AN OLD FAVORITE

MACURQUARHT'S

WORCESTER SAUCE





NONE GENUINE WITHOUT THIS LABEL.

CHEAPEST because of its great strength and purity.

BEST because only choicest ingredients are used, and it is brewed and allowed to mature for many months, thus insuring that full, rich, mellow flavor, so conspicuously absent in cheap Sauces.

HIGH QUALITY DRIED FRUITS.

The Seeded Raisins, French Cured Prunes and Dried Fruits packed by Griffin & Skelley are carefully selected by conscientious shippers who believe that quality counts. You get the packages that they are shipped in absolutely untampered with from the time they leave the coast until they are opened in your own store—the original high quality **is all there!**

A profitable point and a strong one for progressive grocers. Will you profit by it?

GRIFFIN & SKELLEY
"Griffin Brand"

ARTHUR P. TIPPET & CO., - - Agents, - - MONTREAL.

CARR & CO., Limited . . .

Just Landing
Ex. S.S. Cervona

CARR & CO.'S Celebrated Biscuits

Biscuit Manufacturers to Her Majesty the Queen.

Novelties in Fancy Tins for the Xmas Trade.

Agents for Canada :
FRANK MAGOR & CO., 16 St. John St., Montreal.
Agents for British Columbia :
C. E. JARVIS & CO., Vancouver, B.C.

. . . WRITE FOR PRICE LISTS . . .



LICORICE . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes ; Acme Licorice Pellets ; Y. & S. Licorice Lozenges, in cans or glass jars ; A B C Blocks ; Purity & Dulce Brand one cent sticks ; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box ; Blow Pipes 200 to box. Write for illustrated catalogue.

Our latest novelties ; **Corrugated Y. & S. Stick Licorice**, packed 80 sticks in wood box ; **Manhattan Wafers, in Pliable Licorice**, 2½-lb. boxes.

YOUNG & SMYLIE
Established 1845. BROOKLYN, N.Y.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

Nerve!

Scientists tell us that the bill of the stork is one long nerve—**and so is the bill of the plumber!** A few grocers have great nerve, too, because they use our registered trade mark "Pan-Dried" to sell some other brand of Rolled Oats with.

It won't pay them in the end to do this—the reason why is plain. **Some day or other their customers will wake up to the fact that they are being deceived.** They'll want to know where that rich, nutty flavor is and how it happens that there are hulls and black specks in the Oat Meal their grocer sold them under the guize of "Pan-Dried." **Nerve!—One long nerve!**

The Tillson Co'y, Limited,
Tilsonburg, Ont.

I Must Act Honorably

with you when you buy my Cigars, and give you better values than you are now getting, or I cannot expect to make you one of my permanent customers, and that is just what I am after——**permanent business.**

I am so confident of being able to please you, both in the quality and price, that I am willing to shoulder every cent's worth of risk on your order. At any time within thirty days you can send back the Cigars and I will return you your money cheerfully. I will allow the account to stand open thirty days, and even then, after you have paid it, if at any time within six months you find that my Cigars do not sell readily, you can ship them back to me and get your money by the next mail. I intend to do more than my share to obtain your permanent Cigar trade. Write me for my prices.

J. Bruce Payne, Mfr.
Granby, Que.

We want your Fall order for

Flavoring Extracts

OUR

CROWN BRAND

will please you, and give your customers good satisfaction.

GREIG MFG. CO'Y, Montreal.

LUMBERMEN'S SUPPLIES

Hams,
Rolls,
Long Clear Bacon,
Short Cut Pork,
Mess Pork,
Morgan Pork,
Lard,
Cheese,
Beans,
Dried Apples,
Onions,
Mince Meat.

THE VERY FINEST.

F. W. FEARMAN CO.

Limited

Hamilton, Ontario.



MADE IN CANADA.

The grocer who is determined to cultivate a growing trade in

PICKLES

can only do so by persistently keeping on his shelves good pickles—pickles that are always good.

This is the record of the famous "**Sterling**" brand pickles. We do not think any better pickles are made at home or abroad.

—Made of best grown Canadian
—vegetables, by tested and skill-
—ed methods, in Canada's largest
—pickle factory.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.

TEA DRINKERS

everywhere appreciate Good Tea,
such as comes from

Ceylon and India

where it is cultivated, picked and machine-made, under the direct supervision of English overseers.

Tea, to be pure, cleanly and healthful, must come from

Ceylon or India

"In Purity There is Strength"— And Profit!

It pays us to make our Flavoring Extracts absolutely pure——our constantly increasing business attests to the truth of that. Some of the money we make might as well be thrown into the street as to be spent in advertising adulterated goods, for sooner or later the people would find it out——**we advertise plain facts only.**

Jonas' Flavoring Extracts

have been before the Canadian public for twenty-seven years. During all that time there has been no deviation in their purity. To their purity is largely due their strength——to their **concentrated strength** is largely due their economical use in cooking——to their purity **and** strength, their richness and delicacy is due the profits you make in selling them. "In purity there's strength"——**and profit for you!**

HENRI JONAS & CO., MFRS.
Montreal



RAISINS.

Trenor's "Blue Eagle" Finest Selected.
Roger's Finest Selected.
Finest Selected "Ondara Layer" Valencias, 28-lb. Boxes.
Grustan's Finest Selected.
7-lb. Boxes Finest Selected.

The boats are now discharging their cargoes and goods should be in store when this advertisement appears.

W. H. GILLARD & CO., WHOLESALE GROCERS, **Hamilton**



CHATILLON SPRING SCALES

FOR BUTCHERS AND GROCERS

Large Dial and Glass Sash
Nickeled Edges and Bows

Porcelain Enameled Pan
Capacity—30 lbs. x 1 oz.

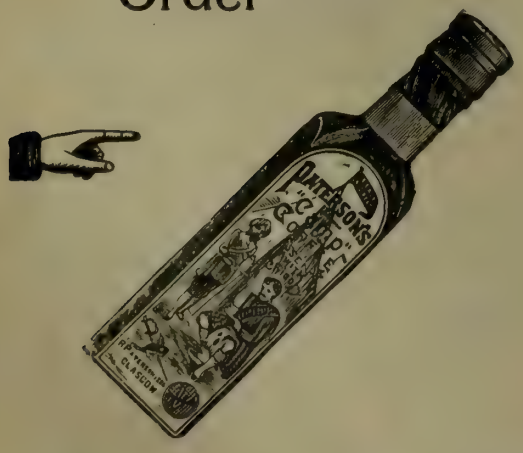
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THE FAIRBANKS COMPANY,
749 Craig Street, - - MONTREAL.

Essence of Coffee

You want the best.

Order



ROSE & LAFLAMME
Agents, MONTREAL.

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ESTABLISHED 1824.

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INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS

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PUBLISHED EVERY FRIDAY

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CIRCULATES IN EVERY PROVINCE

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GETTING AND KEEPING A BUSINESS POSITION.

By Robert C. Ogden.

THERE is a wide margin between securing employment and establishing a business position. The former is hard enough, the latter much harder, and this in spite of the fact that now, as never before, the business world is demanding men sufficiently capable and honest to fill places of trust and responsibility. But there is no experience which, to an employer of sympathetic temperament, who has to do either directly or indirectly with the employment of large numbers of people, is so sad as the unceasing procession of men and women seeking employment, who are not fitted either by training or character for any definite and special service. This condition has always existed, and probably always will, despite the liberal amount of advice and suggestion that has been so freely placed before every youth in the generations past and present.

A true young man, comprehending himself, having a proper self-respect, will understand that success is normal, failure abnormal. This is implied in Bishop Brooks' remark that "True human life begins with its circumference, as it were complete, and then fills in its space with its details." The accomplishment of any true development in life is based upon broad ideas, noble ambitions, splendid enthusiasm of the possibilities of living. There is vast inspiration in a comprehension of results of human effort in every field of action. Science and the mechanic arts, literature and the fine arts, business enterprise and commercial progress, every sphere of human activity, are radiant with illustrations of individual success and brilliant work, a great aggregation of mental, material and moral achievements.

The conception of an ideal of what human ability can accomplish, the conscious possession of the same human qualities as have brought reward to so many others, should fill a young man with honest pride that he is a man, enjoying equal chances in the work of the world with others who have achieved. Thus he may have a stalwart self-respect that will be to him a lifting power from within, will create a power of resistance to temptation from without, and lay the foundation for the qualities of character and industry that are essential to true success in getting and keeping a business position.

Intelligent earnestness is essential, and ultimately always wins. The words are easily read, but their translation into action calls for the best effort of which one is capable.

Intelligent earnestness includes a great deal. It takes careful account of all details, especially the indications that are implied in personal appearance. A boy looking for a place must do it thoroughtfully. He should be clean and neat. I have known clean hands and white finger-nails to decide the question in favor of a boy's employment, and I also have known black-rimmed finger-tips so to indicate slovenly carelessness as to cause a refusal. Costly habit is not needed, and showy dress is positively prejudicial.

HOW A NEW ENGLAND BOY MADE A NAME FOR HIMSELF.

It is nearly half a century since a boy that I knew came from a New England arm to seek his fortune in New York, alone, friendless, and barely fifteen years old. Nearly at the close of his first day in the metropolis, having gone from store to store all day long, meeting with sharp rebuffs and coarse denials, he entered the large warehouse of a great firm. His wit had been sharpened by disappointment, and he keenly asked for the office of the senior partner. Obstacles were put in his way, but after a little he gained the desired audience and stated his case. In reply to a question as to what he could do, he simply replied:

"I can do anything that a country boy of my age can."

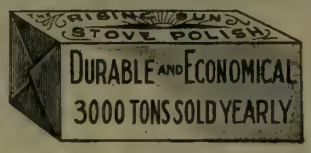
"Can you get here early in the morning, sweep and dust this suite of offices, build the fires and do my errands?" the old gentleman asked.

"Yes, sir; I can do all that, and I am ready to begin to-morrow morning."

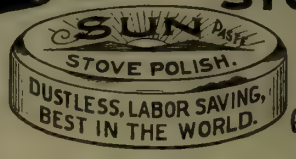
His quick wit, modest, manly earnestness, secured the place at once. The pay was small; a margin of fifty cents a week was all that remained over his board bill, but his salary was advanced three times during the first year, and at Christmas time fifty dollars that his father had with difficulty spared, to be used in case of need, was repaid and the boy had a proud sense of honest independence. In seven years he was a partner in the firm. By fidelity he had made himself indispensable.

Many years ago I knew a young man belonging to a family of high position in one of the continental countries of Europe. After a time his support from home ceased and he was suddenly thrown upon his own resources. Without knowledge of any business, but full of dead earnestness, he began work. His first employment was as a mechanic's helper. Quickly he became a

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE.



SUN PASTE STOVE POLISH IN TINS
GUARANTEED TO THE TRADE



Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

mechanic, but soon felt that he was fitted for a higher place. He canvassed a business district and found small encouragement. His impulsive manner and broken English were against him. Finally, in the office of an important firm, he was asked how much he had been earning, to which he made the somewhat brusque reply: "Not enough to live upon, but too much to die upon." The partner with whom he had been talking dismissed him with denial. Another partner, being much impressed by the conversation, recalled him and an engagement followed. Shortly the young foreigner eclipsed every other employe in the business. There was nothing he could not do, and do better than his fellows.

Conscious of his capacity, he demanded a partnership, but there was no position in the firm for him. Too progressive to be permanently kept in a subordinate place, he left his situation and struck out for himself. Before long, he was a creditor of his former employers. Wealth came quickly, a career of prosperity followed, which lasted until his death at mature middle age, and a handsome fortune fell to his heirs.

These bits of experience, to which I have been a witness, are given to enforce the proposition—intelligent earnestness always wins. Note the words. "Intelligent"—that is, such thoughtful, considerate, and wise display and application of energy as to make power effective. This point has a very important relation to each element of our subject, for it is a powerful factor both in securing employment and creating a business position.

PLENTY OF OPPORTUNITIES FOR AVERAGE MEN.

It sometimes occurs that young men born to wealth or commanding the power of influential friendships find a start in the business world comparatively easy. Occasionally, there is a genius, but neither wealth nor genius will make a position without the qualities of persistence and industry. Observation of the men who are filling eminent and powerful places in the business world proves the proposition that exceptional intellectual ability is not needed to secure success. Average men run the business affairs of the world, and the highest places are at the command of such men, provided that they display fidelity, industry, and intelligence, and are vitalized by character.

Two comparatively young men are now presidents of great railroad corporations. They are much in the public eye, and the world recognizes their superiority. The distance from the place of a hand on a gravel train to the presidency was short for one of them; for the other it was rapid promotion from a switch-tender's place to the headship of a corporation. You would not call them brilliant, but they are brainy, and with each of them force of character, simple, unobtrusive, without vanity or pride of position, impresses all with whom they deal.

Qualities that make men really valuable are recognized, and the places to be filled are seeking men to fill them. Not long ago, the directors of a great corporation were in session, facing with uncertainty the filling of a vacant presidency. The masterful man of that board stated that a certain party, whom I will call B, was the man required for the place. Now, B was at that time filling an important subordinate place in another corporation. A two-minutes' conversation over a telephone, that followed, lifted B to the presidency of a great railroad system. So do the places find the men.

My own sphere of information is small, and yet I know, as I write, of four places that carry salaries varying from $30,000 to $50,000 a year that are, and have been for months, seeking for proper incumbents. But great places are not seeking for unable men.

It generally occurs that the prizes of business life are not secured by the men whose thoughts and schemes are expended upon seizing them. Everywhere, in all ranks of employment, are men that take themselves too seriously. Such, almost without exception, are the men whose interests are exterior and not interior. Their efforts are not directed towards self-improvement, towards the rendering of a better and increasingly-improving service to employer or to the world. The first requirement is to be fitted for better and higher things; the second is to attain them. Preparation comes by painful steps and slow; promotion comes frequently to the truly earnest man as a surprise.

There is no position more pathetic than that of the overplaced man. His fall is usually only a matter of time. The world's judgment is accurate and almost inevitable. It is, therefore, of the utmost consequence that a man, whatever his position, should know the strength of his tenure. Let a man judge of his hold upon a place with an honest self-respect, conscious of what he is and can be; but, as he values his position, let his self-judgment be free from vanity, conceit or narrowness.

If I understand the question of the editor of The Saturday Evening Post, he wants special and definite suggestions to young men upon how to create and keep a position. The answer has been somewhat anticipated in the foregoing. Other fragments can be added, but the result, so far as this article is concerned, will be partial.

SOME MAXIMS WORTH REMEMBERING.

No employe can succeed unless he commands the confidence and respect of his employer. A sure road to loss of place is laid out when a young man concludes that he can leave ethics out of his theory of obligation to his employer. It is a cheap fallacy for a man to say that so long as he gives his employer the stipulated time and service the remainder of his life is his own to do with as he pleases. Poor fool! Underneath all is character. Utter fool is he that

Up With The Times.

We make a specialty of **Quick Shipping.**

Our **Mail** and **Phone** orders receive personal care.

We are in a position to give you the best **service.** We are **never** undersold for same quality of goods.

LUCAS, STEELE & BRISTOL, - - HAMILTON.

Canadian Contingent in South Africa



"RAM LAL'S TEA"

TO THE FRONT AS USUAL.

We have received intimation from the packers of "Ram Lal's Tea" that their stock in Transvaal has had to be abandoned in Johannesburg, and has probably been consumed by the Boers. They have made certain, however, that the Canadian contingent will not lack a good cup of Tea by arranging to present each member with a package of "Ram Lal's" before his departure to the front.

James Turner & Co., Hamilton

GRAND MOGUL Ceylon Tea

"IS PURE TEA"

Stands the test of the most critical consumer.

We confine its sale to the Grocery Trade, who make barrels of money out of it.

RE COUPONS, 30 letter and 35 full new coupons make a full sett.

Agencies:
TORONTO, WINNIPEG, MONTREAL.

T. B. ESCOTT & CO.
LONDON, ONT.

HALLOWEE DATES. FRUITS OF ALL KINDS.

. . . Prices Right . . .

THOS. KINNEAR & CO.

49 Front St. East. TORONTO.

supposes he can compromise ethics and not have his life reflect the surrender.

Beer or whiskey at lunch by many signs give token of their presence. The night's dissipation is attested by a cloud of witnesses in the morning. Debt with persons earning fixed incomes is frequently either dishonest or productive of dishonesty. Money obligations by an employe to persons with whom the employer has the business relation of purchaser or patron are almost without exception fraudulent. Eye service that depends for fidelity upon the employer's presence is merely stealing.

Innocent pleasures and proper recreation, if carried to such an extreme as to become an object, and not an incident of life, subordinates business to outside enjoyment, and thus renders proper service from employe to employer impossible.

This list of debasing influences might be greatly extended. They tempt men, especially younger men from the strict line of business duty, and by impairment of character and limitations of habit are fatal to success. The fatality arises from the impossibility of concealment. Influences for good or evil are quickly apparent and results follow causes.

As a general statement, it is true that a young man's career is absolutely in his own keeping, and he is thus the master of his own destiny.

It is, therefore, axiomatic that, given a chance by securing employment, a young man creates his own place. Every occupation gives abundant field for study. In trade, a young man should know his stock, should master all knowledge that pertains to his merchandise, whence it is derived and how produced. If manufactured goods, he should know the history and development of the art represented and its relation to other arts. There is always a literature concerning any of the arts that gives the things demanded by the needs or tastes of our civilization. To master the special literature of his occupation should be the aim of every young man. Banking, railroading, shipping, insurance, the mechanic arts, and many other vocations are founded upon scientific systems. The superficial man will be content with knowledge of the routine that has to do with daily work, and the result will be commonplace mediocrity. The thorough man will be discontented unless he is always learning.

THOROUGHNESS THE CORNER-STONE OF SUCCESS.

In the Civil War times, when the entire financial interests of this country underwent sudden transition, a young man came very suddenly into a very commanding banking position. His influence was widely felt, and his remarkable ability quickly made him a power in money affairs. Added to stalwart honor and industry that knew no pause was his mastery of all the details of his business. But this knowledge was not a sudden acquisition. As a boy in a country bank, doing errands and attending to the office, he lost no proper opportunity to make himself familiar with every detail of the bookkeeping, the routine of all the bank business, and, as a boy, before any responsibilities of an important character had come to him, he was thoroughly posted in all that could be learned in the limited sphere of a country bank. Thus began a distinguished and successful career.

That boy was father of the man he came to be. Intense application is needed always in the creation and maintenance of a business position. It demands the highest and most persistent devotion, second only in its obligation to religion. God first, business next, should be the aim of every young man struggling for place and promotion. Study of the careers of successful men is always most interesting, and I would suggest that there is no more profitable knowledge to be acquired by a young business man. But, there should always be the limitation that comes with a proper definition of success. There are great and suc-



A DEAD HORSE

is a great loss to a grocer, but not more so than dead stock on his shelves. Dead stock is a loss of investment, a loss of interest, a loss of room, and carries with it that bitter feeling to the grocer of having been "taken in."

Just so with imitations of IMPERIAL CHEESE. There is no other like it, and no other gives perfect satisfaction to a grocer's customers.

For sale by all jobbers throughout the Dominion.

A. F. MacLAREN & CO. - Toronto.

MALAGA FRUITS

PRICES RIGHT.

THE DAVIDSON & HAY, LIMITED

36 YONGE STREET, TORONTO.

cessful men, as the world goes, who may serve as models for work, but whose aims in life are so utterly unworthy—men who make money their god—as to be frightful examples of the debasing power of success, when money and position become an end and not an incident of life. Money is a good friend, if rightly used. Power and influence are blessings, when their use is controlled by lofty purposes. But money, power and influence, when controlled by selfishness, become a curse that debases the mind and corrupts the heart. Therefore, study men, but learn to study them intelligently.

LEARN TO WRITE WELL AND SPELL WELL.

There are apparently small things that have much to do with success—things small in themselves but great in their influence. Prominent among them are good penmanship and good English. These accomplishments develop accuracy and refinement. Good health is a duty that cannot be ignored. Without it success is doubtful, and it is easier to secure and to retain than thoughtless young men are willing to admit. Neatness in personal appearance is another duty, and, like health, it can be maintained at far less cost than many suppose, these several things, and others equally simple, create an influence of gentility that is essential in business relations. Good breeding is on the increase in this country, and it counts powerfully as an element of success.

For a final word, let me call attention to the thought suggested at the beginning—namely, that a complete life, thoroughly rounded physically, mentally, spiritually, is the life that contains within itself the elements of success in material equally with higher things. The bane of living is incompleteness. The difficulty is that character is improperly centred, that young men do not see their problems, whole, large, complete. It needs to be such a dreaming of dreams and seeing visions as creates ideals—sentiment, but not sentimentality. Then, the struggle of life is to keep them. Occasionally an old man survives, bright, pure in heart, hopeful, radiant. Such are a matchless inspiration ; always they are men that got their positions and kept them.

The life of additions creates and keeps a position ; such is a growing life. The life of subtractions fails either to create or to keep a position. Every compromise of principle, every act for which apology or explanation must be made, every deed that must be covered with darkness, is a deduction. Add constantly, and you will both get a position and keep it.—Saturday Evening Post.

A SERIOUS CHARGE.

H. M. Winter, who opened a general store in Berlin, Ont., in August last, calling himself "The Poor Man's Friend," is now in gaol, charged with defrauding his creditors.

Mr. Winter assigned on November 6. The meeting of creditors was held on Wednesday of last week, and the inquiry into his affairs led to two specific charges of defrauding creditors. One of these is that he did, some time before his assignment, with intent to defraud his creditors, dispose of a portion of his property to his son-in-law in Elmira, Ont., and the second accuses him of having, on the day immediately before his assignment, unlawfully disposed of a portion of his property to a party in Guelph, Ont., with intent to defraud.

After the preliminary hearing, he was remanded by Magistrate Weir, of Berlin, till Thursday, November 23.

The liabilities of the estate are $6,280, divided among thirty-two creditors. The available assets are very small, the stock being bought by Brodrecht, of London, at 65c. on the dollar.

Overtures have been made to the Toronto creditors of Mr. Winter, looking towards a settlement at 30c. on the dollar. The Toronto creditors have decided to proceed with the prosecution, and will entertain no offer of a compromise.



Have You a Customer

who makes her own marmalade, and prefers it to any other? If so, she has not tried **UPTON'S.**

If you can persuade her to do so, she cannot fail to recognize its merit, and her labor will be lessened—your sales increased.

Upton's Marmalade, Jams and Jellies are sold by all jobbers in 1-lb. glass jars, 5-lb. tins and 7-lb. pails.

HENRY WRIGHT & CO. Canadian Selling Agents TORONTO.

THE ART OF WINDOW DRESSING.

HOUSE-CLEANING SUPPLY WINDOW.

There is a good display of house-cleaning supplies in one of the windows in T. Guay's store, Queen street west, Toronto. This window is a wide one, but only about three feet deep. In the centre of the background are a number of washtubs of various sizes. At either side of these are brooms, washboards, pails, and clotheslines. In front of these, package goods, such as starch, soap, washing compounds, polishes, etc., are arranged in neatly-built piles. Scattered along the full length of the front of the window are scouring brushes of every description. The only cards in the window are tickets showing very low prices on the clotheslines.

SUIT YOUR TRADE.

A walk along Queen street west from Yonge street to Parkdale is an education to anyone interested in window dressing, or, in fact, in any department of the grocery business. There are a great many stores between Bathurst and Yonge streets which do not attempt window displays. Instead, they put a lot of goods outside their doors and use their windows as storage room for canned goods, baskets of apples, etc. Their stocks are light, and their trade—well, it's always a puzzle to me where it comes from. Their prices are the inducement they hold out to their customers, and by this means and by personal acquaintance manage to make a living.

Within a short distance of several of these stores there is a large, progressive establishment, which boasts three large windows. In one of these a coffee-mill is working by power supplied from beneath. In the others there are always displays, the feature of which, almost always, is the use of price-tickets, showing the comparative cheapness of the goods shown. Thus, this large store meets the smaller ones on their own ground, and both live—but how differently !

In the neighborhood of the subway and west of it, the window displays show at once that the majority of the grocers there have an altogether different class of trade to satisfy than either the small or large ones east of Bathurst. While in many of these displays price is not forgotten, the feature of the majority is quality. It is a noteworthy factor that the small store does not find the place in Parkdale that it does nearer the centre of population, in the city.

All this goes to show that the successful grocers in both the localities referred to dress their windows to suit their trade. In the section ftom Bathurst to Yonge, where there is a large transient trade, price is the consideration with buyers, and the successful stores makes displays in which price is the feature. In Parkdale, where business is nearly all "family trade," quality and appearance are the consideration with buyers, and the successful merchants make quality and feature the forefront of their displays.

BAKING SUPPLIES.

It is often good policy to group in a display the various articles used in baking. Such a window is often a reminder to the housewife that she needs some of the goods shown. I saw a good display of this kind in a bright grocery store the other day. At the two inner corners flour was piled. These piles were about six feet high ; the base of each was fully three feet in diameter ; the top consisted of a single bag. Between these piles granulated sugar was shown in a small tub. In front of the flour and the sugar was a row of five tubs. The centre one was filled with cooking figs ; the outer ones with raisins ; the others with currants. The woodenware of the tubs was hidden by packages of seeded raisins, jelly powders, icings, etc. In front of this row of tubs were small piles of baking powders, extracts, mince meats, mustards, breakfast foods, etc., in their packages. In the immediate foreground of the window samples of flour, baking-powder, breakfast foods, white and yellow sugars, cocoanut, sago, tapioca, currants, raisins, etc., were shown in saucers, each being accompanied by a price ticket. There were two cards, one on each of the piles of flour. One of them read, "We carry everything that a good housewife needs when baking." The other bore the invitation, "Come in and examine what we show. The quality and price of these goods will stand any comparison or test." The window display was made very effective by arranging on a table in the store the various goods shown in cups, saucers or plates. In the centre was a neat card inviting all to examine closely and to make any comparisons.

STARTING A BRANCH STORE.

W. Cole, who for the past few years has been conducting a grocery store at Parliament street and Wilton avenue, Toronto, is starting a branch business at Yonge and Cumberland streets, the same city. Mr. Cole has built up a nice business at his old stand, and the same qualities that made him successful there will doubtless stand by him in his new venture.

TRADE CHAT.

ONE of the striking indications of business prosperity in Canada is the large increase in current railway earnings. During the last week Canadian Pacific earnings increased $118,000 over last year, the total for the week being $674,000. Street railway earnings also continue to show large gains.

The British Columbia Condensed Milk Co., New Westminster, B.C., has been incorporated.

The Joseph Boyden Co., Limited, are applying for incorporation as departmental merchants in Ottawa.

The Sussex Mercantile Co., Limited, which was recently organized to carry on a general wholesale and retail business in Sussex, N.B., has been incrporated with $150,000 capltal.

In grandmother's time, honey was served with hot cakes, biscuits, etc. Of late years, it has been rather crowded out by the choice syrups in such general use. It is, however, again in favor on the modern table.

Early Wednesday morning, last week, fire broke out in a shed back of W. H. McLean's grocery store, Main street, Ottawa, doing about $2,200 damage before it was put out. The loss was fully covered by insurance.

There are 10 cheese factories near Peterboro', Ont., which have started to make butter during the winter. G. Payne, of the Warminster factory, and W. T. Buck, of the Norwood factory, are seeking the co-operation of the other factories in having a winter butter market established in Peterboro'.

J. B. Snowball, W. B. Snowball, R. A. Snowball, Chatham ; F. P. Thompson, Fredericton, and Geo. E. Fisher, are seeking incorporation as The J. B. Snowball Company, Limited, to carry on a general lumbering, milling, fishing, canning, machinery and steamboat business. The capital stock is to be $1,000,000, divided into $100 shares. Chatham is the place of business.

CANADIAN TOBACCO LEAF.

A representative of THE CANADIAN GROCER sends from Leamington, Ont., a leaf of tobacco grown in that neighborhood. "Please find sample of the famous Canadian tobacco," he writes. "Give three cheers for the success of same."

The leaf is fine and delicate, and certainly is a good sample.

We Are Sellers
FOR CHRISTMAS
FRUITS, PEELS, FIGS, DATES
NUTS AND CONFECTIONERY
"Prompt Shipment - - Close Prices."
THE EBY, BLAIN CO., LIMITED
WHOLESALE GROCERS, MANUFACTURERS, IMPORTERS OF TEAS.
TORONTO.

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

F. MAGOR & CO., Montreal, have landing ex ss. Cervona, a new line of Carr & Co.'s biscuits in fancy tins, suitable for Christmas and holiday trade.

Burnham's clam chowder is now in store with W. H. Gillard & Co.

A full range of Sultana raisins is in store with The Eby, Blain Co., Limited.

Eight ounce Vienna sausage just in with W. H. Gillard & Co.

Earliest shipments of new Hallowee dates are selling rapidly with The Eby, Blain Co., Limited.

Clark's mince meat in tins, to retail at 10c., is being offered by H. P. Eckardt & Co.

In raisins, this season, W. H. Gillard & Co. have a large and varied assortment of the best brands.

A car of Californian prunes, all sizes, in 25-lb. and 50 lb. boxes, is in store with the Eby, Blain Co., Limited.

W. H. Gillard & Co. have just received a consignment of Barataria shrimps in 1 and 2-lb. tins, which are very fine, and this class of goods is steadily replacing lobsters, on account of the difference in price.

Bordeaux shelled walnuts and Rein's and Bevan's Valencia shelled almonds are in stock with The Eby, Blain Co., Limited.

H. P. Eckardt & Co. report that they have in stock a full line of Griffin & Skelly's prunes and seeded muscatel raisins.

A full supply of Labrador and shore herrings, salmon trout, codfish and boneless fish, is offered by The Eby, Blain Co., Limited.

Cadbury's fancy boxes of delicious chocolate comes suitable for Christmas gifts. In stock with the Canadian agents, Frank Magor & Co., 16 St. John street, Montreal.

Purchasers of dried fruits and other seasonable lines will find it to their advantage to consult Hudon, Hebert & Cie.'s advertisement on another page.

PERSONAL MENTION.

Mr. A. J. Jamison, formerly of A. G. Jamison, wholesale spice and coffee dealer, Hamilton, is now representing the Empire Tobacco Co., of Granby, Quebec, on the ground from Belleville north and east to Brockville.

F. W. Hudson & Co., brokers and commisston merchants, were the first to have new dates on the market this season. They had several carloads, and the first delivery was made on Monday.

"ROSEMARY" GOODS.

Rosemary is a plant which has sometimes been used as an emblem of constancy and fidelity. That is probably the reason the promoters of the Rosemary Co., Limited, of Hamilton, assumed that name and gave it to the products which that company manufactures. For example, there is "Rosemary" cream cheese, "Rosemary" condensed mince meat, "Rosemary" bulk mince meat, "Rosemary" beef extract, "Rosemary" fluid beef. "Rosemary" beef, iron and wine. Retailers can obtain these seasonable lines from their wholesale grocers. The goods are given an excellent name as to quality and they are handsomely packaged, two good recommendations.

TEA FOR OUR CONTINGENT.

Nearly everybody seems desirous of catering to the comfort of the Canadian contingent which is now on its way to South Africa. Tea is about as essential to the comfort of troops in time of war as a good many other things. Knowing this, the packers of "Ram Lal's Indian Tea," notwithstanding that their stock of tea in Johannesburg had to be abandoned to the Boers, have arranged to present each member of the Canadian contingent with a package of their tea before his departure to the front.

J. Terrill & Son are opening a store in Picton, on December 1, for the sale of flowers, vegetables, fruit and general produce.

THE L. AND S.
ROSEMARY
HAMILTON, CANADA.
Buy from your Wholesale Grocer.
CO., Limited.
Rosemary Cream Cheese
Rich, Nutty, Exquisite Flavor. Four Sizes.
Rosemary Condensed Mince Meat
Quality and Quantity. Attractively put up. 3 doz. in a case.
Rosemary Bulk Mince Meat
5, 10, 15, 25, 70-lb. Pails. Positively finest on market.
Rosemary Beef Extract
"Condensed Sirloin Steaks." 2 and 4-oz. Jars.
Rosemary Fluid Beef
2, 4, 8, 16-oz. Bottles. Double Strength. Elegant Goods.
Rosemary Beef, Iron and Wine
Meets the demand for a high-class article.

Yardley's Violettes de Parme Perfume



Is still the reigning favorite almost everywhere. During the last 18 months our sales of this perfume alone in England amount to over 50,000 bottles.

We guarantee it to be of the very finest quality. No better extract on the market. 1, 1½, 2, 3-oz. bottles; also 1 and 4-dram sample bottles.

Savon Violettes de Parme

{ 3 Tablets in a Box. } Exquisitely boxed and Perfumed.

Creme de Violettes de Parme

Unrivalled for keeping the skin soft, smooth and cool.

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The Greig Manufacturing Co'y, Montreal,

to show you THIS SERIES.

Time and tide wait for no man.

"OZO"

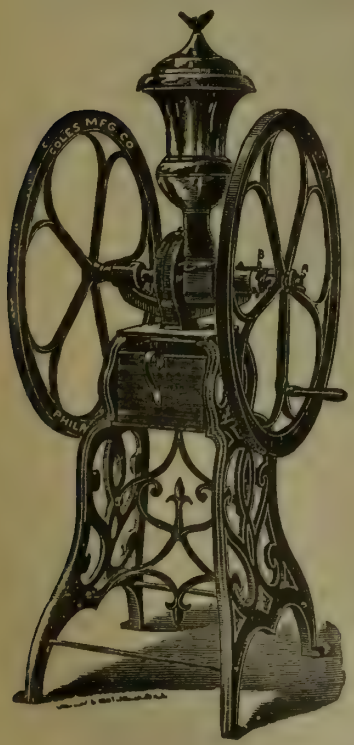
TEA

Should now be kept in stock, as it is the best value, neatest packet, and allows a long profit.

Be in advance of your customers, and write for a sample order of our Ceylon and Japan packet teas.

The "OZO" Co., Limited,

MONTREAL



The Canadian Grocers Know

a good mill when it is presented to them.

They have taken up the . . .

COLES COFFEE MILL

Because it saves them dollars in money and pounds of energy when they grind coffee. It works easily, grinds evenly, and is recommended earnestly.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
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PHILADELPHIA, PENN'A,

Wool Soap

For Toilet and Bath

Pure, white Wool Soap is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

HIGH PRICE OF MOLASSES.

THE Montreal Wholesale Grocers' Guild, on Friday last, advanced the price of Barbadoes molasses 3c. per gallon all around, and wholesale grocers are now asking 43c. for single puncheons, and 42c. for carlots.

The surprise has been that they did not do so long ago, for their price for weeks back has been practically identical with the first cost.

In view of this advance, a comparison of what this staple article is costing this year in contrast with the prices last fall is interesting.

The difference means an increase in cost this fall of 10c. and more per gallon. Last fall at this time, when importers asked 29½ to 30c. for 50 and 100-puncheon lots, jobbers considered the price too high. Now, bids of 40c. are refused for round lots, and holders feel confident that prices will go considerably higher before top figures are reached. In fact, some jobbers are entirely cleaned out, and if they want supplies they will certainly have to pay what holders demand.

Wholesalers are now convinced that the supply will not last until next spring, but, at the same time, believe that if prices are pushed up to an extreme figure the consumption of Barbadoes will fall off and be diverted to other descriptions of molasses. Offerings, however, of Porto Rico and Antigua are inconsiderable also. The very best price at which the former is obtainable is 36c., and it is doubtful if any quantity could be had, for some holders ask up to 38c., while Antigua is firmly held at 35c.

OPPORTUNITIES FOR SUCCESS.

Opportunities for success in life come to every man. One man may have more opportunities than another, but all get some.

No man should be discouraged because his opportunities are few, for many of those who have become the most noted as merchants, as statesmen, as warriors, etc., have been those whose opportunities have been anything but numerous, if we can term affluence, influence and friends opportunities.

What a young man should be concerned about is not opportunities, but about his ability to grasp them when they come his way.

The young man who sets himself the task of mastering the details of the particular vocation in life which he has selected, and thinks and reads well, and saves a portion of his earnings, is preparing himself for opportunities.

Everything comes to him who waits—and prepares.

HIGH-PRICED SICILY FILBERTS.

Owing to the damage to the cargo of the Tilley, Sicily filberts, for the present at least, will cost more than they otherwise would.

The reason is that, owing to the cause already mentioned, the wholesale houses have been compelled to buy in New York, in order to get supplies for their customers. Naturally, the price paid in New York was above the figures at which the goods on the Tilley had been bought.

The ruling price to the retail trade is 10c. per lb., considerably above the figures ruling a year ago. But, it should also be remembered that the condition of the market has something to do with the higher values.

SELECTED VS. FINE OFF-STALK.

DURING the last few years, partly, at any rate, on account of the lowness of prices, there has been a marked increase in the consumption of selected Valencia raisins until this grade supplied the bulk of the requirements.

The climax was reached last year, when 75 or more per cent. of the Valencia raisins imported and sold by the wholesale grocery trade of Canada was probably selected fruit.

This year, the percentage imported is probably just as high, but, so far, the consumption does not promise to be relatively as large, a great deal more attention than was anticipated being given to fine off-stalk.

The cause of this is the higher prices which are ruling, the cost being from 1½ to 2c. per lb. above the figures ruling at this time last year.

In consequence of the demand for fine off-stalk being larger than anticipated, stocks are becoming rapidly reduced, and a scarcity of this particular grade is quite possible. When that point is reached, we may naturally expect to see increased attention given to selected raisins.

THE DEER-HUNTING SEASON.

A feature of the deer-hunting season, which closed on Wednesday last week, has been the noticeable decrease in the amount of venison that has been handled by the commission produce houses, as compared with former seasons.

This is not due to any scarcity of deer, for it is generally believed that the usual number have been shot, but rather to the fact that an increasingly large proportion of the venison has been sold by the hunters themselves to private parties.

It would seem that many of those who go a-hunting nowadays want to do so as cheaply as possible, so sell what they kill to the consumers in order to recoup themselves for the expenses of their holiday.

Editor Dowse, of The New England Grocer, has been elected a member of the Massachusetts Legislature by a majority of 1,517 out of a total vote of 2,036. This is a pretty bad Dowseing of the other fellow's political hopes.

PASSIVE BUSINESS MEN AND POLITICS.

DURING the recent elections in several States of the American Union, a great many dissatisfied business men refrained from voting because they felt that to contend against the machine in politics was a hopeless task.

There are in Canada business men who are of the same way of thinking. It is not, however, the right way of thinking.

What is commonly known in politics as the machine is undoubtedly a powerful instrument, for it is very seldom indeed that its voice is disobeyed.

But the machine is not powerful because of the many that compose it. It is composed of only a fractional part of the voting power of the party. But it is organized. And it is therein that lies the secret of its power.

A score or two of diciplined soldiers are the masters of a mob any day.

When business men refrain from exercising the franchise, because the respective political parties possess such limited quantities of the quality of business commonsense, they are only adding to the power of the machine. Naturally, on the other hand, the power and influence of the machine will be curtailed and minimized just in proportion as the business men of the country as an independent entity exercise their vote and their influence.

It is futile to attempt the improvement of the businesslike qualities of the members of Parliament and of the Provincial Legislatures by ignoring the only method that can be employed in securing the desideratum.

Reforms are not secured by passiveness. Aggressiveness, and decidedly active aggressiveness at that, is the only force that can create them.

Another 12 or 18 months will probably see Canada again in the midst of a Federal campaign. Already the leaders on both sides are making speeches in preparation for the final engagement, while the political parties in many of the constituencies have already selected their respective standard-bearers. It is obvious, then, that business men who are now passive in regard to such matters should become active if the proportion of business material in the House of Commons is to be improved upon.

Their influence should begin at the party caucus in the direction of securing the nomination for the right kind of man, letting it be known at the same time that unless the right kind of man is nominated the party cannot get their support.

The curse of this country is the professional politician: the man who earns his bread, not by the sweat of his own brow, but by the sweat of his country's brow.

If the business men of this country were to do their duty these professional politicians in Parliament would be as rare as they are now common, while there would also follow that other concomitant, better and more businesslike legislation.

There is, therefore, much to commend action on the part of the business men of the country, but nothing to commend passivness.

THE PROVISION MARKET.

While the bulk of the orders have been filled, there is still a heavy movement of provisions from Toronto for the Northwest via Georgian Bay and Lake Superior. The last boat on which these orders can be sent will likely sail next week.

When this trade closes, there is likely to be a lull in the demand until the beginning of the New Year. The stocks, held, however, are light, and it is not likely that prices will be materially reduced before the middle of December. Some reductions may be noted then.

In the meantime, offerings of hogs are large, and, when the weather gets colder, heavy deliveries will probably be made.

At present, prices are steady at about $5 to $5.10 for dressed hogs. What they will be worth three weeks from now depends almost entirely on the way prices run in the British market, which has been so irregular in the past that it would be a mistake to prophesy as to the future.

THE PRODUCTION OF PORK.

The Department of Agriculture has issued Bulletin No. 33 of the Exeperimental Farm series on "Experiments in Pork Production." This has been prepared under the direction of Mr. William Saunders, by Mr. J. H. Grisdale, the agriculturist of the Central Experimental Farm.

"All the experiments which have been conducted in the feeding and fattening of swine at the Central Experimental Farm for the past eight years," says the preface of the report, "have been tabulated and summarized so as to present in condensed form the whole of the information which has been gained by the investigations made regarding pork production during that time.

"Useful conclusions are also drawn from the results of this work. Information is given in reference to the care of the breeding stock, and the management and feeding of young pigs. It is hoped that the facts presented in this publication, based on experience gained from many carefully conducted experiments, will prove useful to farmers of Canada, and aid in advancing the pork industry which has made such rapid progress during the past few years."

He who is born rich is often poorly equipped for life's battles.

PAPER BAG MAKERS CONFER.

The manufacturers of paper bags in Canada have for some time felt that they were not in as good position as they should be in regard to the purchasing of manila and other raw material. Some of them, at any rate, have come to the conclusion that the remedy lies in all the manufacturers purchasing their supplies together. By this means, they would be able to not only buy better, but sell better.

With a view to putting this idea into practice, a conference is being held in Toronto this week. There are present at the conference: Mr. Woodruff, of the Lincoln Paper Mills, Merritton; Kilgour Bros., Toronto; Messrs. E. B. Eddy and W. H. Rowley, of The E. B. Eddy Co., Limited, Hull, Que.; Mr. DeLisle, Que., and Mr. Wilson, of J. C. Wilson & Co., Montreal.

Should this particular scheme be consummated it is thought that it may lead to an actual consolidation of the various paper bag making concerns in Canada, for it is well known that the competition in this industry has been rather excessive of late.

In the meantime, prices on paper bags have been withdrawn.

CANADA SECOND AS A SUPPLIER OF BRITAIN'S BREADSTUFFS.

ACCORDING to a return recently published by the British Government, the Dominion of Canada stands No. 2 among the countries which, during the cereal year ending August 31 last, contributed to the United Kingdom's supply of breadstuffs.

It is true that the percentage, as compared with the whole, is small, but still there is some satisfaction in attaining unto the second position, no matter how far that second position may be from the first.

The first position was occupied by the United States with 64 per cent. of the total. Canada's contribution was 10 per cent. India came third with 8¼ per cent.; the Argentine Republic fourth with 7⅓ per cent., while Russia, which, seven years ago, was first with 36 per cent., against the United States' second with 30 per cent. of the whole, contributed but 3⅓ per cent. during the past cereal year.

Unfortunately, we have no means of ascertaining what the exports of wheat and flour to the United Kingdom were during the last fiscal year. The Government Department which has charge of this work has not yet developed sufficient energy to furnish the detailed returns sooner than six to eight months after the close of the fiscal year.

But, even without the figures for the fiscal year ending June 30 last, enough can be obtained from the returns of previous years to show that in both wheat and flour exports to Great Britain the trade is a growing one. The following table shows the exports of wheat and flour to Great Britain from Canada during the five fiscal years ending June 30, 1898:

	Wheat, bush.	Flour, bbls.
1894	13,175,444	203,467
1895	11,843,359	111,588
1896	12,996 829	89,428
1897	12,948,889	248,441
1898	22,943,545	908,756

It may perhaps not be uninteresting in this connection to point out that, of the 244,000,000 bushels of wheat which the United Kingdom annually consumes, nearly 184,500,000 bushels are imported.

PRICE OF VALENCIA ALMONDS.

Since the opening of the season there has been quite an advance in the price of Valencia shelled almonds in the primary market.

This week, cables were received in Toronto announcing advances, which make the total appreciation in values since the opening of the season equivalent to 2 to 3c. per lb.

CHRISTMAS TRADE.

IT would be well to commence early to lay plans for the Christmas trade. The Christmas season is the time of the year above all others when a good special trade can be gotten by special means.

The first thoughts of the retailer are naturally concerning the special stock he will carry. Many general merchants, and not a few grocers, make a feature of toys, games, picture books, etc., in addition to the large stock of candies, nuts, fruits, etc., generally carried at this season of the year. All dealers in groceries also keep on hand a good supply of the fruits, spices, etc., necessary for the dressing, cooking, etc., of turkeys, roast-beef and other meats, plum-puddings, pies, sauces, desserts, etc.

Next to importance to having these goods in stock is the proper advertising of the fact through the ground covered by the grocer's business. Advertising does not mean merely inserting an advertisement in the local paper. It means also attracting attention to the stock by window display and by making the store bright and tempting to purchasers of these goods.

The advertisement in the local paper is worthy of considerable thought, however.

It would be well to take extra space at this season. The wording of the advertisements should be altered each week. Each insertion should give, as interestingly (yet without exaggeration) as possible, an account of the preparedness of the grocer to meet the wants of any buyer of Christmas goods. A cordial invitation should be extended to all to visit the store and examine the stock offered for sale.

The preparation of the store and windows for this trade should engage the merchant's (and his clerks') thoughts for the next week or two. It would make everything look much neater and more attractive if much of the woodwork outside, at the entrance, and in the interior of the store were hidden by evergreens. A Christmas display should be put in the window in the first or second week of December. The fruits, candies, nuts, etc., should be displayed in the interior so as to cause the impression that the stock carried is large and choice. This can be generally done by arranging them together on a large table or stand.

THE CURRANT SITUATION.

It will be remembered that, some weeks ago, the currant market in Greece developed some weakness. Writing under date of Patras, November 3, D. Pasqua says: "Taking into account the limited crop of this year on the one hand, and the assurance that the consumption is regular * * * I cannot help thinking that the near future will tell in favor of the article."

These expectations have been realized, for cables received in Toronto this week report an advance of from 1s. to 1s. 6d. per cwt. in the primary market.

It appears that the recent weakness in the market in Greece was caused by the restriction of the demand, in turn due to financial and political difficulties in the country.

The exports of currants from Greece to the following countries up to October 31, and for the corresponding date last year, were as follows:

	Net tons	
	To Oct. 31, 1899.	To Oct. 31, 1898.
England	44,118	51,450
United States and Canada	10,590	9,075
Australia	3,769	3,422
France	500	1,355
Other countries	10,870	18.600
Total net tons	69,647	83,902

The estimated stock in Greece available for export was 52,000 tons at the beginning of the present month.

WHERE PECANS GROW.

Texas grows about two-thirds of the pecan crop, though it is only of late that she has taken position amongst nut-growing States.

Most grocers can remember when customers refused mixtures of nuts that contained pecans because of the extremely bitter tasting inner skin which lays next to the shell.

Nowadays the shelled nut is largely used amongst confectioners, and in the pecan districts of Texas the mills for extracting the meat of the nuts have become very numerous.—Grocers' Advocate.

When the business men of a community unanimously endorse an article with their cheque books—
The sincerity of such endorsation cannot be doubted.

"SALADA"

CEYLON TEA

IS IN THIS HAPPY POSITION. ASK ANY DEALER.

Toronto. Montreal. New York. Boston. Detroit. Buffalo. Pittsburgh. Cleveland.

AGENCIES WANTED.

BRITISH COLUMBIA: RELIABLE AGENTS wish correspondence with parties wanting their goods pushed in this Province. Address "Pretoria," "The Canadian Grocer," Montreal." (48)

POULTRY

Parties having poultry to offer will do well to communicate with

THE DELHI CANNING CO.
DELHI. ONT.

All poultry must be dressed, drawn, with heads and feet off.

Seeded Raisins

Freshly done after you send in your order.
Quality guaranteed second to none.
Write for quotations to

The Acme Fruit Cleaning Co.
128 Queen Street, MONTREAL.

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

RED CROSS TEA
in lead packets, and
CLUBHOUSE
in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

The "BOSS"

WASHING MACHINE

Still Leads.

If you have not tried the "BOSS" do so now.

Walter Woods & Co.
HAMILTON.

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS
10-14 Pape Avenue - TORONTO



HORSE-SHOE SALMON

Is packed ONLY from the finest

Fraser River Sockeye Salmon.

For twenty years the leading brand on the Canadian Market.

It pays to buy the best.

For Sale by all Wholesale Grocers throughout the Dominion.

We handle the following **Coffees, Green and Roasted**

Gautemala, Mocha, Maracaibo, Ceylon, Mexican, San Salvador, Java, Jamaica, Santos, Porto Cabella, Costa Rica, Bogota and Choice Rios.

We have also the following favorite blends—Dalley's Perfect Coffee, Dalley's Special Coffee, Dalley's Pearl Coffee, Dalley's Reliable Coffee, Dalley's Victor Coffee, Dalley's Queen Coffee, Dalley's French Cream Breakfast Coffee.

We are direct importers of Coffees.
Give us a trial. Quality is our motto.

The F. F. DALLEY CO., Limited, Hamilton, Can.

MARKETS AND MARKET NOTES.

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

November 23, 1899.

GROCERIES.

A GOOD business is being done, although the volume is, perhaps, not as heavy as it was just preceding the going into operation of the higher freight rates. The strength of canned vegetables is still one of the chief features of the market, although, naturally, there is not much business being done in this line at present. Coffees continue strong and in fairly good demand. The tea market has gained, rather than lost, strength during the past week. Just after we went to press last week, an advance of 5c. per 100 lb. took place in the price of sugar. The demand for sugar keeps good for this time of the year. Syrups and molasses are also meeting with a good demand. Currants, raisins and nuts by the second direct steamer were taken into warehouse early in the week, so that the wholesale trade is now supplied with its stock of Christmas holiday goods. The market for all these goods is fairly strong, with the demand good.

CANNED GOODS.

A decidedly strong tone still characterizes the market for canned vegetables. Tomatoes are now uniformly quoted at $1 per doz. by the wholesale trade, and there are some selling at that price, although not many. Of course, the demand at this season is usually light. As far as can be gathered there are no tomatoes offering from first hands at less than 92½c. per doz. in round lots. For corn, the ruling quotation to the retail trade is $1.10 per doz. There is very little business being done. Peas are quiet and firm at 80 to 90c. Canned fruits are decidedly firm in price as a rule. The idea to the retail trade is $1.55 to $1.65 for raspberries and $1.75 for strawberries. There appears to be already quite a scarcity of the latter. Canned salmon is quiet, but firm in price. Some deliveries of cohoes are being made.

COFFEES.

The coffee market generally is stronger than it was a week ago, particularly for Brazillian coffees. Locally, the demand keeps good with prices unchanged.

SUGAR.

The demand for sugar is well maintained. Just as we had gone to press last week, an advance of 5c. per 100 lb. took place in all grades of sugar. This made the price of granulated sugar at Toronto $4.58 for the product of the Montreal refineries, and $4.53 for that of the Acadia refineries. The European sugar markets have ruled steady to firm during the past week. Willett & Grey's Sugar Trade Journal of November 16, said: "Raw sugars are now at such a low level that, in view of the statistical position covering the campaign year to next October, it would seem quite possible that little, if any, further decline need be looked for, and very likely the market will remain steady and firm for the immediate future."

SYRUPS AND MOLASSES.

There is a good trade being done in syrups, particularly in corn syrups. Owing

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

to the shortness of the crop of New Orleans molasses, prices keep high. Local wholesalers are experiencing a good demand for New Orleans molasses, particularly for cooking purposes, at 27 to 28c. per gal.

TEAS.

The tea market generally continues to have an upward tendency in regard to price. Latest mail advices from London, Eng., under date of November 10, say: "The demand for Indian teas up to 7½d. per lb. noticed last week has become gradually stronger, a further advance having taken place. The better grades of medium tea, especially broken kinds, remain comparatively cheap." Referring to Ceylon teas Gow, Wilson & Stanton, of London, say: "The strong competition noticed last week has been again very pronounced, teas up to 7½d. being slightly dearer, while the demand for other kinds continues steady, medium broken pekoes being perhaps the weakest market." On the Toronto market the brokers report a good demand for Indian and Ceylon low-grade teas, but, as these teas are scarce, there is not much doing.

A private letter from Japan received this week states that there is very little being done there. Prices for the higher grades had very much advanced while the markets were steady on lower grades. "The entire stock," added the letter, "is now so small that the season may be considered closed."

Advices from China state that third crop Young Hysons cannot be obtained under 12c. Pale Sownees up to 24c. are also scarce. The same is reported of sifted teas.

NUTS.

New season's almonds and Sicily filberts are now on the market. We quote as follows: Tarragona almonds, 15c.; Formegetta almonds, 14c.; Velencia shelled almonds, 26 to 30c. per lb.; Jordan almonds, 35 to 40c. per lb.; Sicily filberts, 10c. per lb. A cable received in Toronto, this week, notes a further advance in Valencia shelled almonds, making the price 2 to 3c. per cwt. above the figures ruling at the opening of the season. Sicily filberts are also firm, and would cost about 1c. per lb. more to lay down than the goods now on the market.

FOREIGN DRIED FRUITS.

CURRANTS—A cable received this week announces an advance of 1s. per cwt. in the price of currants in Greece. The market is reported firm at the advance, and a further appreciation in values is anticipated. The wholesale houses report a good demand for currants. The shipment by the second direct steamer was taken into stock this week.

VALENCIA RAISINS—The Valencia raisins which arrived by the second direct steamer were taken into stock early this week. The demand is good and the primary market firm. The ruling prices for the best known brands are: Fine off-stalk, 6¼ to 6½c.; selected, 7c.; layers, 7½c. per lb.

MALAGA RAISINS — The direct shipment for the holiday trade came forward early this week, and a good many orders have been taken. The ruling quotations are: London layers, $1.60 to $1.75; black baskets, $1.90 to $2; blue baskets, $2.10 to $2.25; Dehesa clusters, $3 to $3.25; Royal clusters, $4 to $4.50; ¼ flats of black baskets, 75c.; ¼ flats of blue baskets, 85c.; ¼ flats of Dehesa clusters, $1; seeded Malaga muscatels, 10c. per lb. package; loose muscatels, 3½ to 4c.

CALIFORNIAN RAISINS—Owing to damage to the crop by rain, probably no further shipments of the finer grades will be made to this market. Lower grades are, how-

AHEAD OF ALL

Surprise Soap

No other "just as good"---and your customers know it.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co., 51 Colborne St.
WINNIPEG: E. W. Ashley.
VANCOUVER: 430 Cordova St.
ST. JOHN'S, NEWFOUNDLAND.

Manufactured by
THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

ever, to be had. Since we went to press last week, the first shipment of Californian raisins has come to hand. The quality of the fruit is good, it having been saved before the recent rain damage was done to the crop. The wholesale trade quote 7½ to 8c. per lb. for 3-crown.

DATES — The first shipment of new season's dates came to hand this week. The fruit was of the Hallowee description, and is quoted at 5½ to 6c. per lb.

CALIFORNIAN EVAPORATED FRUITS — The advances which have taken place in evaporated peaches have put figures above buyers' views. Apricots are still too high to permit of business being done.

CALIFORNIAN PRUNES — Everything is cleaned up on the Coast except the larger-sized prunes, and a few of the extremely small ones, namely, 130's to 140's, which are too poor in quality for this market.

GREEN FRUITS.

The Jamaica orange market has taken an upward turn, and now stocks here are light, and, as prices are higher in New York, a rise of 50c. per barrel is noted here. They are now quoted $6 to $6.50. As anticipated a week ago, the lemon market has advanced. Messina lemons are $1 to $1.25 per box dearer, the price now being $4 to $4.50 per box. Stocks are light, and are not likely to be well replenished before Christmas. Bananas are also scarce, and are likely to be high for some time. An advance of 25c. this week has brought the price to $1.75 to $2. The difficulty of getting sweet potatoes here in good condition is keeping stocks very light. Prices are firm. Almeria grapes, cranberries, and Spanish onions are in excellent supply, and, as the demand is good, the feeling is steady.

COUNTRY PRODUCE.

EGGS—The conditions are about the same as a week ago. For first-class stock 20c. can easily be secured, but for ordinary fresh-gathered stock 17 to 18c. is the current quotation. There is a good movement of pickled stock at 15 to 16c. per doz.

POTATOES—There is a better delivery, as cars are not so hard to get. This has caused a reduction of 2 to 3c., which brings the price to 40 to 42c. per bag for cars f.o.b. Toronto. Small lots out of store are worth 45 to 50c.

BEANS—The market is firm at last week's advance. We quote $1.45 for hand-picked and $1.35 to $1.38 for prime.

DRIED AND EVAPORATED APPLES — A good movement of evaporated apples is noted at 8½ to 9c. in a jobbing way. There is a scarcity of dried apples, and as there is a pretty good jobbing demand, the feeling is firm at 5¼ to 5¾c. outside for ordinary No. 1 stock, and 6c. for No. 1 quarters. The jobbing price is firm at 6 to 6½c. for ordinary No. 1 stock.

POULTRY—The weather has been unsatisfactory, and, though offerings have been somewhat decreased in consequence, the market has been weak. Prices are about the same as last week. We quote: Turkeys, 8 to 9c. per lb.; geese, 5 to 6c. per lb. ducks, 45 to 70c. per pair; chickens, 25 to 40c. per pair.

GAME—The venison season is over. The receipts of wild ducks and partridges have been larger than the market could absorb, and prices are easy at last week's figures: 25c. per pair for teal and other small varieties; 40c. for blue bills; 65c. for pintails and redheads; 75c. for mallards and large black; $1 for canvasbacks, and 50 to 60c. per brace for partridges.

VEGETABLES—Onions are 20c. per bush. cheaper; otherwise, there is no change. There is a good business being done. We quote: Cabbage, 40 to 50c. per doz.; red cabbage, 50 to 75c. per doz.; cauliflowers, 40 to 60c. per doz.; celery, 40 to 75c. per doz.; parsley, 10 to 15c. per doz.; pickling cucumbers, 40 to 60c. per hundred; musk-melons, 50 to 70c. per doz.; native water-melons, 50 to 75c.; onions, 40 to 60c. per bush.; green beans, 30 to 50c. per basket; squash, $1 to $1.25 per doz.; vegetable marrow, 40 to 60c. per doz.

BUTTER AND CHEESE.

BUTTER—A large quantity of good large rolls is offering at firm prices. Few gilt-edged tubs are offering, but are in good demand. Ordinary tubs are abundant, however, at

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This is what our largest consignors write us.

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BUTTER, EGGS, LARD, CHEESE, BACON, HONEY, and all kinds of Farm Produce.

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Corona Golden Figs

are choice eating and cooking Figs. Put up in 1-LB. CAKES — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, 59-63 Front St. East, TORONTO

How's your stock of Biscuits and Confectionery?

Our **CREAM SODAS** in 3-lb tins and cartoons cannot be excelled.

For purity and highly-flavored **CONFECTIONERY** we manufacture the finest **BON-BONS** and **CHOCOLATES** in Canada.

WRITE FOR SAMPLES AND QUOTATIONS.

J. McLAUCHLAN & SONS, Manufacturers Biscuits and Confectionery, WHOLESALE GROCERS, **Owen Sound, Ont.**

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BUTTER,
EGGS,
POULTRY and
HONEY.

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Clemes Bros.

51 Front St. East
TORONTO.

Fruit Commission Merchants.

easy prices. The market for good creamery is active at firm figures. We quote: Dairy large rolls at 18 to 19c.; tubs at 17 to 18c., and dairy prints at 18 to 19c. Creamery is worth 21 to 22c. for tubs and boxes and 22 to 23c. for prints.

CHEESE—A small quantity of July and August cheese is on the market, and holders are selling at 11½c. There is a steady, moderate demand for late makes, and, as stocks are not more than will be needed for the season's demand, the feeling is steady at 12 to 12½c.

FISH AND OYSTERS.

As no fresh fish can be sold orders for whitefish and trout are being filled with frozen fish. The warm weather is reducing the demand considerably. There is no change in prices. We quote as follows: Trout, 7 to 7½c. Niagara whitefish, 8c.; pickerel, 7½c.; herrings, 4c.; halibut, 12½c.; Seattle salmon, 13 to 15c.; steak cod, 7c.; haddock, 5c.; finnan haddies, 6½ to 7c.; boneless fish, 5c.; quail-on-toast, 6c.; steak cod, 6½c.; ciscoes, $1.00 per basket. Oysters, Booth's standards, $1.25; selects, $1.65; other brands, $1.25 per gal.

HIDES, SKINS AND WOOL

HIDES—The market is steady at last week's advances. We quote: Cowhides, No. 1, 9½c.; No. 2, 8½c.; No. 3, 7½c. Steer hides are worth ½c. more. Cured hides are worth 10c.

SKINS—Dekins and culls are 5c. dearer. Otherwise there is no change. We quote: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 40 45c.; culls, 20 to 25c. Sheep and lambskins are selling at 85c.

WOOL—Combing fleece is 1 to 1½c. dearer. There is a good business, and a steady feeling. We quote: Clothing wool, 17c.; combing fleece, 16 to 16½c.; unwashed, 9½ to 10c.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The wheat market is quiet outside, with both red and white at 66c. On the street market there is a fair movement of coarse grains, but the offerings of wheat are limited. We quote as follows: Wheat, white and red, 70 to 70½c.; goose, 68c.; peas, 62c.; oats, 31 to 33c.; barley, 43 to 44c.; rye, 54c. There is a moderate demand. Manitoba No. 1 hard is easy at 76½c. Toronto and West.

Established 1873.

CONSIGNMENTS SOLICITED

POULTRY
BUTTER
EGGS
DRESSED HOGS

Highest market prices. Quick returns.

D. GUNN, BROTHERS & CO.

Pork Packers and Commission Merchants

76-78-80 Front St. E. - - **TORONTO**

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Rutherford, Marshall & Co.

68 Front Street East, **Toronto.**

Exporters of

POULTRY

BUTTER, CHEESE, EGGS, HONEY, DRIED AND GREEN APPLES.

We buy outright, or receive on consignment, all kinds of Produce. Correspondence solicited. References—Mercantile agencies or Canadian Bank of Commerce.

FLEISCHMANN'S VEGETABLE COMPRESSED YEAST HAS NO EQUAL.

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COWAN'S

Hygienic Cocoa
Royal Navy Chocolate
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Famous Blend Coffee

are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

Teas "fragrant", "delicious", "perfect" and "best" are now as plentiful as gold mines, but customers only smile and say - "Give us Blue Ribbon Ceylon" - Blue Ribbon Tea Co. - 42 Scott St. Toronto.

FLOUR—A fair, steady trade is doing at last week's figures. We quote: Manitoba patents, $4; Manitoba strong bakers', $3.70; Ontario patents, $3.65 to $3.75; straight roller, $3.35, Toronto freights.

BREAKFAST FOODS—The market is steady at unaltered prices. We quote as follows: Standard oatmeal and rolled oats, $3.60 in bags and $3.70 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

SEEDS.

There is not much doing. Prices of red clover are unchanged with dealers paying $4.50 to $5 outside. Alsike is steady at $4.50 to $7. The top figure is only paid for extra choice to fancy lots. There is practically nothing doing in timothy seed.

MARKET NOTES.

All refined sugars are 5c. higher.

Currants are cabled 1s. per cwt. dearer.

Valencia shelled almonds are from 2 to 3c. per lb. higher in the primary market than they were at the opening of the season.

Jamaica oranges are 50c. per bbl. dearer. Bananas have advanced 25c. per bunch. Messina lemons have risen $1 to $1.25 per box.

All the wholesale houses are now well supplied with foreign dried fruits for the holiday trade, the shipments via the second direct steamer now being in stock.

QUEBEC MARKETS.

MONTREAL, November 23, 1899.

GROCERIES.

THE volume of business has been somewhat reduced this week, as the advance in railway freights has caused a decrease in the movement of the more bulky staples. Nevertheless, a good trade is doing. Sugar, as a consequence of the rise in rail rates, is 5c. higher, and jobbers have at last placed their jobbing price for Barbadoes molasses more on a parity with first cost. The strength in Valencia raisins is fully maintained; in fact, still higher prices are quite probable. All kinds of nuts rule firm in tone also. Strength is still dominant in canned vegetables, while in spices, pepper values have advanced and still point higher. Coffee and tea are fairly steady in tone.

SUGARS.

The advance in rail freights noted last week has led to a rise of 5c. in the price of refined sugar for all grades, and prices now are $4.45 on granulated and $3.65 to $4.30 for yellows, as to grade. Demand has been active, and a fair volume of trade is noted. The market for raw beet has declined a further ¼d. in London, but has since ruled steady, prices being maintained at 9s 0½d. for both present and next month. Cane was quiet at London, Java 11s. 3d. and fair refining 10s. 6d. In New York, raw has been steady, fair refining, 3 13-16c. and centrifugal, 96 test, 4¼c.

SYRUPS.

This staple is entirely without feature, demand ruling light, and prices unchanged at 1¾ to 2¼c. per lb., as to quality.

MOLASSES.

There has been considerable inquiry for choice Barbadoes molasses, and 40c. has been bid freely for 50 and 100-puncheon lots, but holders evidently have great confidence in the future course of prices, as the above figure has been refused. The stock in first hands is, no doubt, very small, and, as jobbers in some cases are cleaned out, the position of the market is very strong, and it would not be any surprise to see prices go still higher. A direct importation of Antigua molasses is firmly held at 35c. Some stock which has been imported from Boston is offering at 32½c. The jobbers have at last advanced their prices to a parity with the increased cost from first hands. They are now asking 43c. for single puncheons and 42c. for carlots.

DRIED FRUITS.

It is next to impossible for importers to obtain a firm offer on Valencia raisins from Denia and naturally the fact tends to accentuate the strength of their position. Accordingly prices here are, if anything, more firmly held than last week at 6½ to 6¾c. for fine off-stalk, 7¼ to 7½c. for selected and 7½ to 7¾c. for layers.

Malaga raisins are held as last quoted, and though there is an easier feeling noted outside on Sultana raisins the fact has not influenced spot prices in any way.

There has been considerable inquiry for Californian seeded raisins, and sales of carlots have been made at 7½c. f.o.b. Coast.

Currants have ruled steady during the past week.

A fair demand has been experienced for Californian prunes. We quote: 80's to 90's, 6½c.; 70's to 80's, 7c.; 60's to 70's, 7½c.; 50's to 60's, 8½c., and 40's to 50's, 10c.

French prunes are not quotable, and Bosnias are unchanged at 6c.

The first arrivals of new dates came to hand this week via New York, being a parcel of 5,000 boxes. Prices are steady at 5½ to 6c.

NUTS.

New Grenoble walnuts meet an active demand, and are stiff at 13½c., while Marbots are quoted at 10c. Shelled almonds to arrive are unchanged at 10c.

CANNED GOODS.

Business in canned goods during the past few days has been rather quiet, but the tone of the market is very firm, and prices are fully maintained. Raspberries and strawberries are exceedingly scarce on spot, and prices have an upward tendency. Corn is held at $1.05 to $1.10; tomatoes, at 90 to 95c.; marrowfat peas, at 70 to 72½c.; early Junes, at 77½ to 80c.; French peas, at 90 to 95c.; beans, at 90c.; one gallon apples, at $2.25 to $2.50: 3-lb. do., at 85 to 90c.; raspberries at $1.60; and strawberries at $1.55 per doz. There has been some demand for salmon, and several sales of humpback brand have taken place at $2.65 f.o.b.

RICE.

Since the advance in rail freights business in this line has been quieter. The tone is firm, in sympathy with foreign markets. We quote, standand, $3.30 to $3.40.

Evaporated and Dried Apples

Highest cash prices paid. Offers and correspondence invited. Largest dealers.

Michael Doyle & Co., Rochester, N.Y., U.S.A.

42,355 PACKAGES

Is the amount of our Fall Importations of

DRIED FRUITS

All received with the exception of a few lines now on the way.

Valencia Raisins

1000	Boxes	Pallare's	Fine Off-Stalk
2200	Boxes	Rogers'	Fine Off-Stalk
7500	Boxes	Grustan	Finest Off-Stalk
4000	Boxes	Grustan	Finest Selected
6000	Boxes	Grustan	Finest 4-Crown Layers
20700			

Currants . . . .

50	Barrels	Provincials		
50	Half-barrels	Provincials		
500	Barrels	Fine Filiatras		
250	Half-barrels	Fine Filiatras		
1100	Half-cases	Fine Filiatras		
1000	Quarter-cases	Fine Filiatras		
250	Half-cases	Amalias, cleaned		"Olympus"
100	Half-cases	Casalina, cleaned		"Parnassus"
550	Cases	Cleaned	1-lb. Cartons	"Regina"
50	Half-cases	Fine Vostizzas		"Venus"
250	Half-cases	Fine Vostizzas		"Jupiter"
50	Half-cases	Finest Vostizzas		"Black Diamonds"
250	Half-cases	Finest Vostizzas		"Ambrosia"
500	Quarter-cases	Finest Panaritas		"Black Pearls"
4950				

Sultana Raisins

528	Boxes	"Extra"
581	Boxes	"Choice"
1161	Boxes	"Fine"

Supplement to "THE CANADIAN GROCER," November 24, 1899.

500	Boxes		Royal Buckingham Clusters
400	Quarter-boxes		Royal Buckingham Clusters
300	Boxes		Royal Buckingham Clusters, 1-lb. cartons
100	Boxes		Royal Buckingham Clusters, 2-lb. cartons
300	Boxes		Imperial Russian Clusters
300	Boxes		Excelsior Windsor Clusters
4500			

Garret & Co.

100	Boxes	Choice Clusters, 3-Crowns
100	Boxes	Excelsior Clusters, 7-Crowns
200		

M. Campuzano.

500	Boxes	50 lbs.	Fancy Loose Muscatels.

Cooking Figs

2000	Tapnets	Comadre Figs.
100	Boxes	Finest Layer Natural Figs.
2100		

Table Figs

"Shield Brand" Eleme Figs.

15	Cases	each 300/12-oz. boxes	2-row Figs.
10	Cases	each 300/16-oz boxes	1-row Figs.
20	Cases	each 42/10-lb. boxes	5-row Figs.
20	Cases	each 40/10-lb. boxes	4-row Figs.
10	Cases	each 14/30-lb. boxes	6-row Figs.
75			

Peels . . . . .

Batger & Co.

20	Cases	each 32/7-lb. boxes	L.L. Thick Lemon Peel.
10	Cases	each 32/7-lb boxes	Double Triangle Orange Peel.
50	Cases	each 72/1-lb. drums	Mixed Cut Peels.

York Confectionery Co.

20	Cases	each 32/7-lb. boxes	Finest Lemon Peel.
10	Cases	each 32/7-lb. boxes	Finest Orange Peel.

Dimboola Brand.

25	Cases	each 24/10-lb. boxes	Corsican Citron Peel.
135			

Almonds . . . .

275	Bags	Tarragona Soft Shell Almonds.

Shelled. W. C. Bevan & Co.

400	Boxes	28-lb.	Valencias	Bull Brand.
100	Boxes	28-lb.	Jordans	Horse Brand.
50	Boxes	28-lb.	Jordans	Bear Brand.
550				

Walnuts . . . .

400	Sacks	110-lb.	Walnuts "Couronne."
300	Sacks	110 lb.	Marbot Walnuts.
850			

Shelled Walnuts.

400	Cases	55-lb.

Dates . . . . .

300	Boxes	Hallowee

CALIFORNIA DRIED FRUITS

Santa Clara Prunes

25-lb. BOXES.

200	Boxes	40/50	Griffin & Skelley Co.
300	Boxes	50/60	Griffin & Skelley Co.
400	Boxes	60/70	Griffin & Skelley Co.
300	Boxes	70/80	Griffin & Skelley Co.
500	Boxes	90/100	Griffin & Skelley Co.
300	Boxes	40/50	Chateau Brand.
200	Boxes	50/60	Chateau Brand.
1000	Boxes	90/100	Berryessa Brand.
3200			

Seeded Raisins

1-lb. PACKAGES, 36-lb. BOXES.

400	Boxes	Queen Brand (shipped by Griffin & Skelley Co.)
200	Boxes	Griffin & Skelley Co.
600		

Evaporated Apricots and Peaches

Griffin & Skelley Co.

200	Boxes	25-lb. loose	Choice Royal Apricots.
100	Boxes	48/1-lb. Cartons	Choice Royal Apricots.
300	Boxes	25-lb. loose	Choice Peaches.
100	Boxes	48/1-lb. Cartons	Choice Peaches.
50	Boxes	25-lb. loose	Choice Pears.
750			

HUDON, HEBERT & CIE., Montreal.

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High-Class Confectionery.

Rowntree & Co., Limited, of York, England, desire to call the special attention of the Canadian trade to their well-known

Gum Pastilles and Jujubes.

The perfection of confectionery art of world-wide fame for purity and delicacy of make. Rowntree & Co., Limited, are the largest manufacturers of Gum Confectionery in the world, the large Yorkshire Factories employing over 1,500 hands.

Chocolate Creams of all varieties.

Rowntree's Elect Cocoa

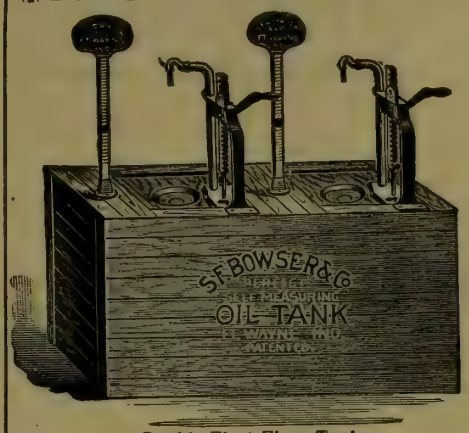
A delicious, highly-nourishing, and thoroughly digestible Cocoa, so economical in use that 120 breakfast cups can be filled from a 1-lb. tin.

Agents for Canada are:
For Manitoba, Northwest Territories and British Columbia:
THE HUDSON'S BAY CO., Winnipeg.
And for Quebec, Ontario and the Maritime Provinces:
Mr. CHAS. GYDE, 20 St. Francois Xavier St. Montreal.

TEAS CEYLON Direct importation from Colombo.

PERKINS, INCE & CO.
TORONTO.

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Double First Floor Tank.

The Double First Floor Tank
IS DESIGNED TO HANDLE
Two Grades of Oil
...OR...
OIL AND GASOLENE.

The cost is the price of two single Tanks of the same capacity. The Double Tank is not one Tank with a partition, but two single Tanks complete, cased together for

CONVENIENCE AND ECONOMY OF SPACE.

Cellar Outfits of the same style.
Would you know more, send your address.

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Factory: Fort Wayne, Ind.

But it is not
THE PRICE YOU PAY
But...
WHAT YOU GET FOR THE PRICE YOU PAY
That determines The Value of Your Bargain.

When you invest in a...
Bowser
3 SELF-MEASURING
OIL TANK
YOU GET THE BEST VALUE

It is Possible to put into Oil Tanks.
Best of MATERIAL
Best of WORKMANSHIP
Best of EVERYTHING

That money will buy and skill produce.
..WE..
GUARANTEE IT.

SPICES.

Strength in pepper abroad continues the prominent feature in spices, and prices are quoted firmer, the mills having paid much higher figures this week on both black and white pepper. Demand is not active in a distributive sense. We quote: Nutmegs, 35 to 60c. per lb., as to size; mace, 45 to 50c. per lb., as to quality, and pimento, 8c.

COFFEES.

There has been a fair demand for coffee, with business in round lots of Mocha at the equivalent of 17c. delivered here, while 25 and 50-bag lots of Maracaibo have sold at 8½c.

TEAS.

There has been more inquiry for Pingsuey teas since last report, about 1,000 to 1,500 packages changing hands at 13 to 18c. These figures show an advance over previous sales, and the market is firm for this description of stock. Japans have been inactive, with buyers and sellers apart. Blacks are firm, with a fair amount selling. Desirable Packlings cannot be had under 14½ to 17c. Latest mail advices from Ceylon state that the market is firm and advancing. Cables from London report the market there on Indian and Ceylon teas very strong, 7d. being paid for Pekoe Souchong at auction.

FISH.

Trade in all lines of fish has been fairly active for the season. The bulk of preserved fish has arrived, and but few cars more are to come forward. There is no large stock of any line at present, and the prospects are good for trade in the future. The tone of the market is steady and prices show little change. The following quotations are for jobbing lots: No. 1 new Nova Scotian herring, $5.25 to $5.50 per bbl.; $2.50 to $2.75 per half-bbl.; N.B. do, $2.50 to $2.75; No. 1 green cod, $5 per bbl.; No. 1 large, $5.50; No. 2, $4 25; Labrador salmon, $13 to $13.50; British Columbian salmon, $13 to $13.50; No. 1 Red Sea trout, $10 to $12; No. 2 mackerel, $15.50 per bbl.; No. 1 green pollock and hake, $3.75; No. 1 green haddock, $4.25; No. 1 large round herrings, with milt and roe, $5.50; dried codfish, $4.60 to $4.75 per 112 lb.; large dressed do., $4.50 to $4.75 per case of 100 lb.; boneless codfish, 5½ to 6c. per lb.; smoked haddies, 6 to 7c. per lb.; St. John bloaters, $1 per box; Yarmouth do., $1; smoked herrings, medium, 12c.; Lock Fyne do., $1 per keg; large do., $3.50 per half-bbl.; kippered herrings, $1.25 per box and 65c. per half-box.

Fresh fish—Haddock, 4c. per lb.; dore, 7c.; market cod. 3c.; steak cod, 4c.

Shell oysters are scarce; in consequence, the market has been strong and a sharp advance in prices has taken place. Choice Malpeques are selling at $5 to $6; Miramichi, at $4 to $4.50 per bbl.; standard, in bulk, $1.30 per gal; selects, $1.50 to $1.60.

GREEN FRUITS.

There has been little alteration in the green fruit market during the past week. The local apple market remains unchanged, and exhibits very little life. Quite a lot of inferior quality is offering, the prices generally being in favor of buyers. Sales of No.

What you pay for an article is . . . But what you get for your money is more

Important

In buying Coffees from us you get just what you pay for.

Coffees are dearer, but we still have some splendid values in—

RIO, SANTO, MARACAIBO, JAVA and JAMAICA

Coffees

WRITE US FOR SAMPLES AND QUOTATIONS.

S. H. EWING & SONS, 96 King St., Montreal.

1 range between $2.75 and $3.50, and No. 2 $1.60 to $2. There is no change in pears, values working between $3.50 and $6 per bbl., as to grade. Few grapes are offering, but demand is light at 15 to 17c. per basket for blue, 17 to 20c. for Niagara, and 22 to 25c. per basket for Catawba. There is a very good demand for Almeria grapes at $4.50 to $6 per keg, as to weight and quality. Jamaica oranges command small sales at $5 to $6 per bbl. Bananas are quiet, at $1.75 to $2.25 per bunch. Sweet potatoes show no change at $3 to $3.35 per bbl. There is very little demand for cranberries at $6 to $6.50 per bbl. Spanish onions are selling at 60 to 65c. per crate.

COUNTRY PRODUCE.

EGGS—There was a good demand for choice stock, and the market for such was active and firm, but culls only move in a small way. Strictly new laid near-by stock sold at 22 to 23c.; choice candled at 20 to 20½c.; Montreal limed at 16c., and western culls at 12 to 14c. per doz.

POULTRY — Receipts of poultry to-day were moderate, but on account of the unseasonable weather the demand was low, and the market was dull. Turkeys sold at 8½ to 9c.; chickens at 6½ to 7c.; ducks at 8 to 8½c., and geese at 6 to 6½c. per lb.

GAME—The demand for partridge was good, and prices rule firm at 60 to 65c. for firsts, and at 35 to 40c. for seconds per brace.

MAPLE PRODUCT—There was some demand for maple product, and pure sugar sold at 10½ to 11c. per lb., and syrup at 65 to 70c. per tin, of 1 gal., wine measure.

HONEY—In honey, there was nothing new to note. White clover comb is quoted at 12c., and extract at 9c., and buckwheat at 8c. per lb.

BEANS — A fair trade was reported in beans. Choice hand-picked are quoted at $1.15 to $1.50, and primes at $1.37½ to $1.40.

ASHES—The market for ashes is quiet and featureless. We quote: First sorts, $4.10; seconds, $3.85, and pearls, $5.15 per 100 lb.

EVAPORATED APPLES—The market is quiet but steady for evaporated apples, sales of several good sized lots being reported at 8c., and we quote 8 to 8½c. Dried apples are quoted at 5 to 6c.

POTATOES—The market is steady, with carlots quoted at 40 to 42c.

HOPS—Quiet and rather easy at 8 to 10c. for ordinary, and 14 to 15c. for choice.

DRESSED HOGS—Owing to the continued mild weather and increased offerings, the tone of the market was easier, and prices ruled lower. The demand was slow at $5.75 for light weights, aud at $5.40 for heavy.

PROVISIONS.

The demand was good for small lots of most lines, and in consequence a fair trade was done. We quote: Canadian short cut mess pork, $15.50; short cut back, $15, and heavy long cut mess, $15 per barrel. Pure Canadian lard in pails, 7¼ to 7¾c. per lb.; and compound refined, 6 to 6½c. per lb. Hams 11c. to 12½c., and bacon 11 to 12c. per lb.

FLOUR AND GRAIN.

FLOUR—There was no important change in the situation of the flour market. The demand was better and a fair amount of business done. We quote: Winter wheat patents, $3.60 to $3.90; straight rollers, $3.40; in bags, $1.65; Manitoba patents, $3.90 to $4.20, and strong bakers', $3.60 to $3.70.

GRAIN—A fair amount of business was done in Manitoba wheat over the cable to-day, but aside from this the market ruled quiet. There was considerable inquiry for oats on spot, of which the offerings were small, and although buyers were willing to pay an advance in price they found it difficult to fill their wants. The demand for other coarse grains was slow. Peas were quoted at 66c.; rye, 61c.; No. 1 barley,

1899 NEW SEASON TEAS. 1899

Direct Importations from CEYLON, INDIA and JAPAN. *QUALITY the highest in Strength and Flavor. Samples sent on application.*

We are also Agents for the leading Package Tea of the present age—

ARMEDA TEA { BLACK / BLACK AND GREEN MIXED / JAPAN } In 1 or ½-lb. Sealed Packages, Retail Price— 25c., 30c., 40c., 50c. and 60c. per lb.

The demand for ARMEDA TEA is increasing rapidly. Why? ARMEDA TEA HAS THE FLAVOR.

Remember we also sell Macdonald's Tobaccos—Prince of Wales, 8s or 16s, costs 63c. per lb., and Brier, 8s, costs 61c. per lb.

57 Front St. E., Toronto. A. H. CANNING & CO.

48c.; No. 2 barley, 47c.; feed barley, 46c.; oats, 29c., and buckwheat, 53½c.

OATMEAL—Business in rolled oats continues quiet, but prices are maintained at $3 60 per barrel and at $1.75 per bag in carlots.

FEED—The demand for feed was good and values rule firm. Manitoba bran is selling at $15; shorts, $17 per ton, including bags; Ontario bran $15.50 to $16; shorts, $17 to $18, and moullie $20 to $24 per ton in bulk.

HAY—A fairly active trade is being done in hay, and, as supplies are not large, prices show no change. We quote: Choice No. 1, $10 to $11; No. 2, $8.50 to $9; and clover, $7.50 to $8 per ton in carload lots. The imports of foreign hay into Great Britain do not fluctuate greatly; they are largely made up of the surplus forage brought here in cattle boats. The ten months' total this year is 112,546 tons, which is 12,137 tons more than in 1898, but 2,567 tons less than in 1897.

CHEESE AND BUTTER.

CHEESE—This market shows no radical change, nor can it do so until the tail-end of the fall make, which is now offering from ½ to ¾c. per lb. under what the September and October make cost, is absorbed. The free demand, however, for these cheap goods is a pretty reliable indication that British buyers want cheese, and when it is absorbed they will be compelled to pay attention to the dearer stock. Current daily business is at prices ranging from 10½ to 11c., according to grade.

BUTTER—The heavy feeling noted last week on butter continues, and prices, though not quotably lower, are not very firmly held. Demand is moderate at 18½ to 19¼c., as to quality, the outside being an extreme price.

MONTREAL NOTES.

Jobbers have at last advanced their price on Barbadoes molasses, asking 3c. per gal. more.

There has been an advance in pepper abroad, and mills here have paid more for supplies.

Refined sugar of all grades, as a consequence of the rise in railway freights, has been marked up 5c. per 100 lb.

A reference to our advertising columns will show that Hudon, Hebert & Cie. are offering an exceptionally comprehensive assortment of dried fruits and other seasonable goods.

Poultry Wanted

CHICKENS, TURKEYS, GEESE, and DUCKS,
Alive, Dressed, or Dressed and Drawn.
APPLY TO
THE SIMCOE CANNING CO., SIMCOE, Ont.

BUSINESS FOR SALE.

Well Established General Store Business (buildings included) in one of the most prosperous towns in the Northwest Territories. Stock about $9,000.00; could be reduced to suit purchaser. Apply to "General Store," care of "The Canadian Grocer," Toronto. (49)

THERE IS MONEY IN IT.

You Can't Tell Much about Ready Lunch Beef until you've seen it.

A Sample Case tells the whole story.
Handsome hanger goes with it.

dvertising in Western Canada will be Carefully, Efficiently, and Promptly attended to, by
THE ROBERTS ADVERTISING AGENCY,
WINNIPEG, CANADA.

The Following Brands Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses
CUT TOBACCO . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

Toronto Salt Works
TORONTO, ONT.

Write us for SALT of any kind.
Also SALTPETRE, car lots or less.

The
DAWSON Commission Co., Limited
FRUIT, PRODUCE AND COMMISSION MERCHANTS.
Cor. Market and Colborne Streets, TORONTO

We make a specialty of handling
Domestic Fruit
Consignments personally and promptly attended to
All Foreign Fruits in season.
FRUIT AUCTION SALES
Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.
McWILLIAM & EVERIST
Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

SELL . . .
GOOD WILL SOAP.
35% profit at six for a quarter.
Vanluven & Co., Napanee, Ont.

Hugh Walker & Son Wholesale Fruit and Commission Merchants
Consignments carefully handled.
GUELPH, ONT.

MANITOBA MARKETS.

WINNIPEG, November 20, 1899.

MR. E. B. NIXON, grocery buyer for The Hudson's Bay Company, returned this week from a two months' leave of absence. While on his holiday, Mr. Nixon visited England, which he had not seen for 22 years, and was in London at the time of the great popular demonstration for the New South Wales troops. He reports that, while, of course, there are some "kickers," the war, on the whole, is very popular, the feeling being that at last England is taking her rightful stand in regard to South Africa. Mr. Nixon found business of all kinds good in the Old Land.

Christmas goods are beginning to arrive, and, judging by the stocks ordered, merchants expect to do an extraordinary trade this season. The weather has been mild all week, and the heavy rains have made the city dirty beyond expression, and the city fathers appear to be hopelessly lost in any endeavor to grapple with it. Owing to the great amount of railway business of all kinds, merchants complain that goods are not coming forward as rapidly as they should.

WHEAT—The market has shown little change all week. Owing to bad roads deliveries are very light indeed. Where rain has not been too heavy fall ploughing is still going forward briskly. Prices at country points are the same as last week but the tendency is rather lower. For instance, last week buyers were willing to give the outside figure of the market, while the last few days they have adhered closely to the inside price. Spot wheat at Fort William closed at 1 p.m. Saturday at 67c.

FLOUR—The market is firm and prices are unchanged. Flour shipments by the lakes ceased on November 22.

CEREALS—There has been a sharp advance in buckwheat flour, amounting to fully 25 per cent. This is attributed to a shortage of crop in Ontario. Rolled oats are a shade easier in consequence of increased deliveries, and are quoted at $1.70 to $1.75. Beans have gone sky high, and choice hand-picked are worth $2, while somewhat lower grades are $1.75 to $1.85.

CURED MEATS—This market has been an uneventful one all week. Prices are firm and business steady. Hams, 12½c.; breakfast bellies, 11½c.; backs, 11c.; picnic hams, 10½c.; smoked shoulders, 10c.; long clear, 8½c.; lard, $1.70 per pail.

CHEESE — Market here is firm. Some small shipments of Ontario cheese have arrived and others are arriving. The buying price is 12c., and the selling 12½ to 13c.

BUTTER—The supply of creamery butter coming in now is practically all held goods, and there is very little of that in Manitoba. The Eastern creamery arriving is offered at 23c. The quality is reported excellent. In dairy butter, the bulk of the offerings are held goods, about which dealers do not seem very keen. First-class fresh separator dairy is worth 18½ to 20c., but the offerings of this grade are very limited. Held dairy ranges from 10c. upwards, according to grade.

EGGS — Receipts of fresh-gathered are very light. Quotations are 17 to 17½c. Winnipeg.

OYSTERS—Shell oysters, $7.50 per bbl.; bulk oysters, $2 per gal. for standards and $2.25 for selects are the figures quoted.

FISH, DRIED—Finnan haddies are arriving by freight. The fish are in prime condition, and prices are 7 to 7½c. per lb. A small consignment of Scotch ling fish arrived during the week, and it is meeting a ready sale at 10 to 12½c. per lb. Lock Fyne herring, September catch, $1.40 per keg and $2.40 per firkin; bloaters, $1.40 to $1.50 per box.

SUGAR—This market has fluctuated all week, one day 5c. up, the next 5c. down. Granulated is now 5¼c., and bright yellow, 4⅜c.

HONEY—Scarce and very high. White clover in comb, 20 to 22c.; strained (pure), 11 to 12c.

CANNED GOODS—The market is extremely strong, especially in tomatoes and corn, which are held at high firm figures. Holders in the East do not seem anxious to sell, except at round figures. The quotations given this week are what canned vegetables must be sold at to insure a profit, if the goods had to be purchased and laid down now. Tomatoes, $2.30 to $2.50, according to pack; corn, $2.50; peas, $2.10 to $2.25. In spite of this, some houses, who bought early in the season, continue to quote tomatoes $2.20 to $2.30; corn, $2.30 to $2.40; and peas, $1.85 to $1.90.

CANNED FRUITS — Peaches seem fairly plentiful and are quoted at 2-lb., $4 to $4.20; 3-lb., $5.75 to $6.25; pears, $3.25 to $3.35; 3-lb., $4.50 to $5; raspberries, $3.15; strawberries, $3.25; cherries, $3.60.

COFFEE—This market is quiet with little probability of improvement. No. 5 green Rios are worth 9¼c. Mocha and Java are normal.

DRIED FRUITS—Quite a large quantity of Californian figs are coming on this market. They are neatly packed and look well, but are not equal to the Eleme figs. The latter are quoted at 20c. for 6 crown, and new Malagas in tapnets at 4½c.

RAISINS—Small consignments of Malaga blue fruit are expected to arrive during the week. These will sell at $2.25 to $6 per box. Valencia raisins continue high and scarce in this market, notwithstanding that two or three cars have been received, as this fruit was all absorbed by orders placed prior to the arrival of the goods.

CURRANTS—In cases, 5½ to 6c., according to quality.

EVAPORATED FRUITS—Apricots continue at their old figure of 16½c. Dried apples are high and scarce, and the price asked is out of proportion to that of evaporated fruits, running as high as 7½ to 8c. Evaporated apples are in fairly good demand, at 9½ to 10c. Evaporated peaches are cheap.

NUTS—New Grenoble walnuts are billed to arrive in two weeks and will sell at 14c. Filberts are easier, and are quoted at 10c. Tarragona almonds are firm, with possibilities of an advance, as stocks are light. Large Brazil nuts, 10c. New stock is not expected before January. Jordan almonds, 37½c.; Valebias, 28c.

RICE—Has remained without change at last week's figures.

SOAP—There is no question but that this product must advance in price almost immediately, because all the materials used in its manufacture have advanced from 25 to 75 per cent.

MR. MACLAREN IN MEXICO.

Mr. A. F. MacLaren, M.P. for North Perth, and manufacturer of "Imperial" cheese, is paying a visit to Mexico. A recent number of The Mexican Herald says: "Mr. A. F. MacLaren, member of the Canadian Parliament, now visiting in this city, attended the session of the Chamber of Deputies yesterday and was the recipient of marked attention on the part of the Speaker and deputies. A committee, consisting of Messrs. Emilio Pardo and Emeterio de la Garza, was appointed to escort him to the Speaker's desk, and he was invited to sit at the right hand of Speaker Peniche while he remained in the Chamber. Upon his retiring, Mr. MacLaren was escorted by the committee from the hall."

DARJEELING TEA.

The Planter does not appear to think that the recent cyclone at Darjeeling will have caused any material reduction in the local crops of tea. Our contemporary's conclusion is to the effect that Darjeeling gardens, as a rule, stop plucking early, and the bulk of the crop had been made before the storm. Estimating that perhaps 15 to 20 per cent. of the total outturn for the year was still to come, the couple of hundred acres of tea lost or "damaged" will not affect the amount still to be sent down to Calcutta to any really appreciable extent, and there will probably not be the boom in Darjeeling prices, that some seem to anticipate.—Planting Opinion, Madras.

CURRENT MARKET QUOTATIONS

November 23, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice large rolls, per lb.	.....	.....	.....	15	14	16	.....	.....
" " pound prints	.....	.....	19	20	17	18	.....	.....
" " tubs, best	.....	.....	17	18	17	18	.....	.....
" " tubs, second grade	.....	.....	15	16	14	15	.....	.....
" " low and med.	.....	.....	12	14	.....	.....	.....	.....
Creamery, tubs and boxes	19	19½	21	22	18	19	.....	.....
" prints and squares	.....	.....	22	23	19	20	.....	.....
Cheese, per lb	.....	11	12	12½	11	11½	.....	.....
Eggs, per doz	18	23	14	18	16	18	.....	.....

CANNED GOODS

Apples, 3's	$.....	$0 90	$0 90	$1 00	$1 00	$1 10	.....	.....
" gallons	.....	2 25	2 40	2 60	2 25	2 40	.....	.....
Asparagus	.....	....	.....	2 40	.....	.....	.....	.....
Beets	.....	....	.....	1 00	.....	.....	.....	.....
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	75	85	85	90	.....	.....
Beans, 2's	.....	82½	.....	90	80	85	.....	.....
Corn, 2's	1 05	1 10	.....	1 10	1 15	1 20	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 90	2 00	2 30	2 40	.....	.....
" white	.....	.....	1 90	2 00	.....	.....	.....	.....
Peas, 2's	80	85	80	90	80	85	.....	.....
" sifted	.....	.....	90	1 00	1 10	1 15	.....	.....
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	.....
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 75	1 80	.....	.....
" 3's	.....	2 00	2 00	2 40	2 25	2 50	.....	.....
Pineapple, 2's	.....	2 40	2 25	2 50	2 15	2 25	.....	.....
" 3's	.....	2 60	2 50	2 60	2 50	2 60	.....	.....
Peaches, 2's	.....	2 50	1 75	1 90	.....	1 85	.....	.....
" 3's	.....	2 50	2 50	2 60	2 70	2 85	.....	.....
Plums, green gages, 2's	.....	.....	1 10	1 25	1 30	1 60	.....	.....
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	.....
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	.....	85	90	1 00	.....	.....
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	1 60	1 55	1 65	1 50	1 75	.....	.....
Strawberries, 2's	.....	.....	.....	1 75	1 65	1 75	.....	.....
Succotash, 2's	.....	.....	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	90	1 00	.....	1 00	95	1 00	.....	.....
Lobster, talls	.....	.....	2 95	2 75	2 50	2 75	.....	.....
" 1-lb. flats	.....	.....	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 75	1 80	.....	.....	.....	.....
Mackerel	.....	.....	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	.....	.....	1 30	1 40	1 25	1 50	.....	.....
" flats	.....	.....	1 50	1 60	1 30	1 35	.....	.....
" Horseshoe	.....	.....	1 35	1 40	.....	1 60	.....	....
" Clover Leaf, talls	1 to 4 cases	.....	.....	1 50	.....	.....	.....	.....
	5 " 9 "	.....	.....	1 47½	.....	.....	.....	.....
	10 " 25 "	.....	.....	1 45	.....	.....	.....	.....
" Clover Leaf, flats	1 " 4 "	.....	.....	1 65	.....	.....	.....	.....
	5 " 9 "	.....	.....	1 62½	.....	.....	.....	.....
	10 " 25 "	.....	.....	1 60	.....	.....	.....	.....
" Cohoes	.....	.....	1 05	1 10	1 10	1 15	.....	.....
Sardines, Albert, ¼'s	.....	12	12½	13	14	15	.....	.....
" ½'s	20	21	20	21	20	21	.....	.....
" Sportsman, ¼'s	.....	12½	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	18	18	.....	.....
" " ½'s	.....	18	18½	23	10	11	.....	.....
" P. & C., ¼'s	.....	.....	23	25	23	25	.....	.....
" ½'s	.....	.....	33	38	33	35	.....	.....
" Domestic, ¼'s	.....	.....	4	4½	4	5	.....	.....
" " ½'s	.....	.....	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 20	1 50	1 00	1 60	1 00	1 15	.....	.....
Herring in Tomato Sauce	1 30	1 45	1 55	1 60	.....	2 00	.....	.....

CANDIED PEELS

Lemon, per lb	.....	.....	11	12	.....	13	.....	.....
Orange, "	.....	.....	12	13	.....	14	.....	.....
Citron, "	.....	.....	15½	17	.....	16	.....	.....

GREEN FRUITS

Oranges, Sorrento, per box	$3 25	$4 00	.....	.....	$3 00	$4 00	.....	.....
" Jamaica, per bbl	5 50	6 50	6 00	6 50	5 00	6 00	.....	.....
Lemons, Verdilli, p. box	.....	.....	2 50	3 00	3 00	4 00	.....	.....
" Messina, per box	.....	.....	4 00	4 50	4 00	5 00	.....	.....
Bananas, per bunch	50	1 00	1 75	2 00	1 75	2 25	.....	.....
Grapes, per 10-lb. basket	.....	....	15	20	25	30	.....	.....
Winter Apples, per bbl	3 00	3 50	2 00	2 75	2 25	2 75	.....	.....
Sweet Potatoes, per bbl	.....	2 50	2 75	3 25	3 00	3 50	.....	.....
Cranberries, per bbl	5 00	6 00	6 50	7 00	6 00	6 50	.....	.....
Spanish Onions, per crate	35	50	70	80	.....	.....	.....	.....
Almeria Grapes, per keg	.....	.....	5 50	6 50	4 50	6 00	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 45	$4 57	$4 58	4 50	4 65	.....	.....
Granulated, Acadia	.....	4 40	.....	4 53	.....	4 55	.....	.....
Granulated, foreign	.....	.....	.....	.....	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 18	.....	5 33	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 28	.....	5 48	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 25	.....	5 48	.....	.....	.....	.....
Powdered, bbls	.....	5 10	.....	5 30	5¾	6	.....	.....
Phœnix	.....	4 30	.....	4 43	.....	.....	.....	.....
Cream	.....	4 30	.....	4 43	.....	.....	.....	.....
Extra bright	.....	4 15	.....	4 28	3¾	3⅞	.....	.....
Bright coffee	.....	4 05	.....	4 19	3⅝	3¾	.....	.....
Bright yellow	.....	.....	.....	4 08	.....	.....	.....	.....
No. 3 yellow	.....	3 75	.....	3 93	3½	3¾	.....	.....
No. 2 yellow	.....	3 75	.....	3 89	.....	.....	.....	.....
No. 1 yellow	.....	3 65	.....	3 78	.....	.....	.....	.....
Foreign, yellow	.....	.....	.....	.....	.....	.....	.....	.....
Trinidad	.....	.....	.....	.....	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Wire nails, base	.....	$3 25	.....	$3 30	.....	.....	.....	.....
Cut nails, base	.....	2 60	.....	2 60	.....	.....	.....	.....
Barbed wire, per 100-lb.	3 40	3 50	3 40	3 50	.....	.....	.....	.....
Smooth Steel Wire (oiled and annealed, etc.), base	.....	3 00	.....	3 35	.....	.....	.....	.....
White lead, Pure	....	6 37½	.....	6 50	.....	.....	.....	.....
Linseed oil, 1 to 4 bbls., raw	.....	59	.....	63	.....	.....	.....	.....
" " " boiled	.....	62	.....	66	.....	.....	.....	.....
Turpentine, single bbls	.....	77	.....	75	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups—								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	.....	.....
Bright	.....	2¼	35	37	34	35	.....	.....
Corn Syrup, barrel, per lb	....	.....	.....	2½	.....	.....	.....	.....
" " ½ bbls. "	.....	.....	.....	2¾	.....	.....	.....	.....
" " kegs "	.....	.....	.....	2⅝	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 30	.....	.....	.....	.....
" " 2 gal. " "	.....	.....	.....	1 00	.....	.....	.....	.....
Honey	.....	.....	.....	90	....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	.....	.....
Barbadoes	.....	40	.....	.....	28	30	.....	.....
Porto Rico	.....	.....	38	42	35	38	.....	.....
Antigua	.....	.....	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 50	$1 60	$1 50	$1 60	.....	.....
" " 2-lb. cans	.....	2 65	2 65	2 75	2 50	2 75	.....	.....
" " 4-lb. cans	.....	.....	5 25	5 50	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 25	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	18 50	19 50	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 50	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 80	3 00	.....	.....
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	.....
English brawn, 2-lb. can	.....	2 40	2 50	2 80	2 75	2 80	.....	.....
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....	.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull, 2-lb. can	.....	.....	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ⅛'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 75	2 80	2 95	.....	3 25	.....	.....

FRUITS

Foreign—								
Currants, Provincials, bbl.	.....	.....	4½	.....	.....	4½	5	.....
" " ½-bbls.	.....	.....	4¼	.....	.....	6	7	.....
" Filiatras, bbls	.....	.....	4¼	.....	.....	5¾	6¼	.....
" " ½-bbls.	.....	.....	4½	.....	.....	5	6	.....
" " cases	.....	.....	4¾	5	5½	5½	7	.....
" " ½-cases	.....	.....	5	5	6½	5½	6	.....
" Patras, bbls	.....	.....	.....	.....	.....	6	7	.....
" " ½-bbls.	.....	.....	.....	.....	.....	6	7	.....
" " cases	.....	.....	.....	5½	6	7	7¼	.....
" " ½-cases	.....	.....	5½	5½	6	5¾	6	.....
Vostizzas, cases	.....	5½	7¼	6	7	7	8	.....
Dates, new, boxes	.....	5½	6	5½	6	6	6½	.....
Figs, 10-lb. boxes, per lb.	.....	.....	.....	12½	14	14	16	.....
" 20 & 28-lb. boxes, per lb.	.....	.....	.....	14	18	.....	.....	.....
" Mats, per lb., new	.....	.....	.....	3¾	4	.....	.....	.....
" Naturals, per lb	.....	.....	.....	....	5½	.....	.....	.....
" 1-lb. glove boxes	.....	.....	.....	.....	13	.....	.....	.....
Prunes, California, 40's	.....	.....	10	.....	10	10	12	.....
" " 50's	.....	.....	8½	.....	9	8½	9	.....
" " 60's	7½	8	.....	.....	7½	8	8½	.....
" " 70's	7	7½	.....	.....	7	7½	8	.....
" " 80's	6½	7	.....	.....	6½	7	7½	.....
" " 90's	.....	6	6	.....	6¼	6½	7	.....
" Bosnia, B	.....	6	.....	.....	.....	.....	.....	.....
" " C	.....	.....	.....	.....	.....	.....	.....	.....
" " D	.....	.....	.....	.....	.....	.....	.....	.....
" " U	.....	.....	.....	.....	.....	.....	.....	.....
Raisins, Valencia, off stalk	.....	4	.....	.....	5	6	.....	.....
" Fine off stalk	.....	6½	6¼	6½	5	5¼	.....	.....
" Selected	.....	7¼	.....	7	.....	.....	.....	.....
" Layers	.....	7½	.....	7½	6¼	6½	.....	.....
" Sultanas	10	12	10	15	10	12	.....	.....
" California, 3-crown	.....	6¾	7½	8	7	7¾	.....	.....
" " 4-crown	.....	7¾	.....	.....	8	8¼	.....	.....
" Malaga, Lon. layers	.....	.....	1 60	1 75	.....	.....	.....	.....
" Black baskets	.....	.....	1 90	2 00	.....	.....	.....	.....
" Blue baskets	.....	.....	2 10	2 25	.....	.....	.....	.....
" Dehesa clusters	.....	.....	3 00	3 25	.....	.....	.....	.....
" Royal clusters	.....	.....	4 00	4 50	.....	.....	.....	.....
" ¼-flats black baskets	.....	.....	.....	75	.....	.....	.....	.....
" ¼-flats blue baskets	.....	.....	.....	85	.....	.....	.....	.....
" ¼-flats Dehesa	.....	.....	.....	1 00	.....	.....	.....	.....
" S. Mal. Musc. lb. pkg.	.....	.....	.....	10	.....	.....	.....	.....
" Loose Musc. per lb	.....	.....	3½	4	....	.....	.....	.....

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	.....	7½	.....	.....	.....	.....
Smoked meats—								
Breakfast bacon	11½	12½	11	11½	.....	.....	.....	.....
Rolls	.....	9	.....	8½	9	10	.....	.....
Hams	12	13½	11	11½	11	13	.....	.....
Shoulder hams	.....	10	8	8½	8	8	.....	.....
Backs	.....	.....	.....	11	.....	.....	.....	.....

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 00	15 00	14 00	15 00	.....	.....
" short cut	.....	.....	.....	15 50	15 00	15 50	.....	.....
Clear shoulder mess	.....	.....	.....	12 50	14 00	14 50	.....	.....
Plate beef	.....	.....	.....	11 50	14 50	15 00	.....	.....
Lard, tierces, per lb	.....	6½	.....	6½	6½	6¾	.....	.....
Tubs	6¾	7	.....	7	7	7¼	.....	.....
Pails	7	7¼	.....	7¼	7¼	7½	.....	.....
Shortening, in 60-lb. tubs	.....	.....	7½	7¾	.....	7¼	.....	.....

Do You Handle

Brantford Starch ?

A trial shipment will convince you there is nothing better, purer, whiter, in the market.

The Brantford Starch Co., Limited

BRANTFORD, ONT.

COFFEE

Green—	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Mocha	.....	24	23	28	25	30	.....	.....
Old Government Java	.....	27	22	[illegible]	25	30	.....	.....
Rio	.....	10	7	7½	12	13	.....	.....
Santos	.....	.....	8	12	.....	.....	.....	.....
Plantation Ceylon	.....	29	26	30	29	31	.....	.....
Porto Rico	.....	.....	22	25	24	28	.....	.....
Gautemala	.....	.....	22	25	24	26	.....	.....
Jamaica	.....	18	15	20	18	22	.....	.....
Maracaibo	.....	13	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	... ..	.....
Valencia shelled almonds	28	30	26	30	.....	.....	.....	.....
Tarragona almonds	12	15	.....	15	11	12	.....	.....
Formegetta almonds	.....	.....	.....	14	.....	.....	.....	.....
Jordan almonds	.....	.....	35	40	.....	.....	.....	.....
Peanuts (roasted)	6½	9½	9	10	9	10	.....	.....
" (green)	5½	8	7	9	.....	.....	.....	.....
Cocoanuts, per sack	.....	3 00	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	[illegible]	[illegible]	70	.....	.....
Grenoble walnuts	.....	12	12	13	12	13	.....	....
Marbot walnuts	.....	.....	.....	.....	9	10	.....	.....
Bordeaux walnuts	.....	.....	.....	.....	9	10	.....	.....
Sicily filberts	.....	7¾	.....	10	[illegible]	10	.....	.....
Naples filberts	10	11	10	11	[illegible]	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00	....	.....
Sal soda, per bbl	70	75	70	80	85	90	... .	.....
Sal Soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....
Granulated Sal Soda, per lb	.....	.....	.....	1	.....	.....	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	[illegible]	.....	16	[illegible]	15	.....	.....
" in 5-lb. cans	14	17	14	16	15	[illegible]	.....	.....
" whole	11	12		[illegible]	12	13	.....	.....
Pepper, white, ground, in kegs, pails, boxes	[illegible]	23	18	[illegible]	24	26	.....	.....
" " 5-lb. cans	20	23	20	26	[illegible]	22	.....	.....
" " whole	[illegible]	25	19	25	[illegible]	22	.....	.....
Ginger, Jamaica	[illegible]	[illegible]	22	[illegible]	[illegible]	25	.....	.....
Cloves, whole	[illegible]	30	14	35	[illegible]	20	.....	.....
Pure mixed spice	25	30	25	[illegible]	25	30	.....	.....
Cassia	20	[illegible]	20	[illegible]	16	[illegible]	.....	.....
Cream tartar, French	.....	25	24	25	20	22	.....	....
" best	.....	28	25	[illegible]	25	30	.....	.....
Allspice	[illegible]	17	[illegible]	18	16	18	.....	.....

WOODENWARE

Pails, No. 1, 2-hoop	.....	.....	.....	1 55	.....	1 55	.....	.....
" " 3-hoop	.....	.....	.....	1 70	.....	1 70	.....	.....
" half grained	.....	.....	.....	1 40	.....	1 40	.....	.....
" quarter, jam	.....	.....	[illegible]	1 08	90	1 08	.....	.....
" candy, and covers	.....	.....	[illegible]	2 65	[illegible]	2 65	.....	.....
Tubs, No. 0	.....	.....	.....	[illegible]	.....	[illegible]	.....	.....
" " 1	.....	.....	.....	7 00	.....	7 00	.....	.....
" " 2	.....	.....	.....	6 00	.....	[illegible]	.....	.....
" " 3	.....	.....	.....	5 00	.....	5 00	.....	.....

PETROLEUM

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	15½	17	19¼	.... .	.....
Sarnia water white	12	13	.....	16½	18	18¼	.....	.... .
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	18	20	20¼	.....	.....
Pratt's Astral	18	[illegible]	.....	19	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	12½	60	[illegible]	60	11	40	... ..	.....
Caddies Paking, Kaisow	17	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	[illegible]	40	18	40	.....	.....
Pekoe Souchong	[illegible]	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	[illegible]	34	40	.....	....
Pekoes	20	30	20	[illegible]	20	30	.....	.....
Pekoe Souchong	17½	40	17	35	17	35	.....	.....
China Greens—								
Gunpowder-Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	[illegible]	28	[illegible]	28	.....	.....	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	[illegible]	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	[illegible]	14	[illegible]	14	.....	.....	.....	.....
Pingsueys—								
Young Hyson-½-chests, firsts	[illegible]	32	28	32	30	40	.....	.....
" seconds	[illegible]	19	[illegible]	[illegible]	.....	....	... ..	.....
Half-boxes, firsts	28	32	[illegible]	32	.....	.....	.....	.....
" seconds	[illegible]	19	16	19	.....	... ..	.....	.....
Japan—								
½-chests, finest May pickings	[illegible]	40	[illegible]	40	.....	.....	.....	.....
Choice	[illegible]	36	[illegible]	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good Medium	[illegible]	24	22	24	.....	.....	.....	.....
Medium	[illegible]	20	19	20	.....	.....	.....	.....
Good common	16	18	[illegible]	18	.....	.....	.....	.....
Common	[illegible]	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	[illegible]	22	.....	.....	.....	.....
" " Oolong	[illegible]	15	14	15	.....	.....	.....	.....
" " Gunpowder	[illegible]	[illegible]	[illegible]	[illegible]	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

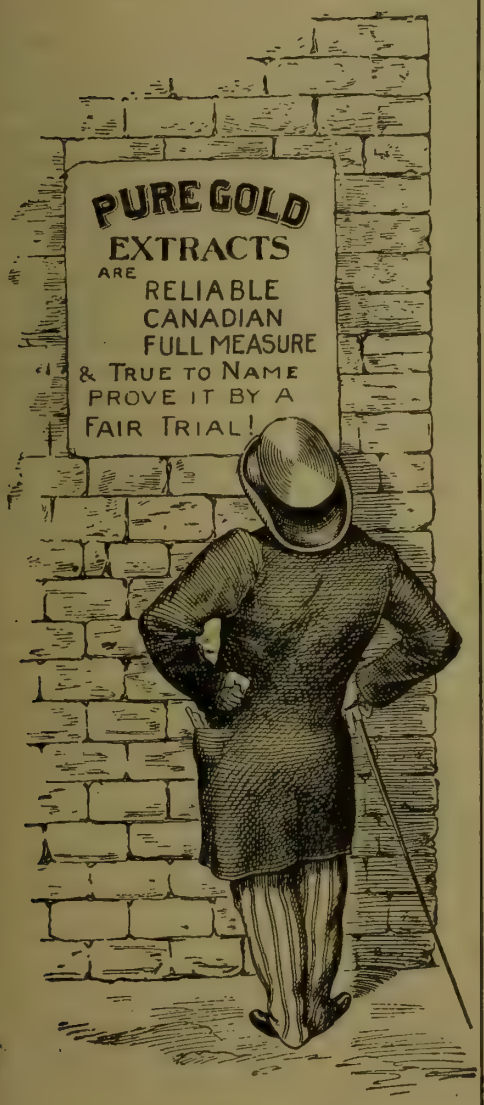
Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	.....	.....
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	.....
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅝	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	4	4¾	5	6	.....	.....
Tapioca	3¾	4½	4¾	5	5	6	.....	.....
Macaroni, dom'ic, per lb., bulk	.....	.....	.....	7½	.....	.....	.....	.....
" imp'd, 1-lb. pkg., French	.....	.....	9	10	.....	.....	.....	.....
" " " Italian	.....	.....	11	12½	.....	.....	.....	.....

Dates, Malaga Raisins, Tarragona Almonds

In Store. Prices right.

WARREN BROS. & CO.

TORONTO.





· TRADE MARK REGISTERED ·

What they say about . . .

PRATTS Poultry Food Animal Regulator

"Toronto, September 27, 1899.

"MR. ROBERT GREIG,
"City:

"Dear Sir,—We can assure you it gives us much pleasure in recommending Pratts Poultry Food and Pratts Animal Regulator. Our experience in selling these goods has been most pleasant. The fact is, they are so well thought of that they sell themselves. We are looking for largely increased sales in Pratts Foods this coming season.

"Yours, very truly,
(Signed) "WM. RENNIE."

Packages retail for 30c., 24 in a case. Dealer's profit is **FIFTY** per cent. Freight allowance on **TWO** cases or over.

A case of each costs you $9.60
Sells for $14 40

TRY A SAMPLE LOT.

General Agent for Canada: **ROBERT GREIG,** **29 Melinda Street,** TORONTO

If you drink whisky, drink it good.

DEWAR'S WHISKY

IS Good Whisky ! ! !

ARE THERE ANY LEAKS IN YOUR BUSINESS ?

The Standard Account System

WITH

THE ALWAYS BALANCED MECHANICAL LEDGER

will help you out no matter how difficult your books are.

It is a new system of bookkeeping, in which once writing the item Posts, Balances, and Itemizes the Ledger, as well as makes a Ready Statement for the customer.

Send us your name and address and we'll send you full particulars.

THE BEVERLY McDONALD CO.
PICTON.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

FRESNO mail advices are to the effect that the stock of dried fruit at the packing houses there is running low, and that according to some reports there are not over five carloads of dried peaches left in the hands of growers in Fresno County, all the large lots having been bought up by dealers.

The output of dried peaches in California this year is variously estimated at from 1,200 to 1,400 carloads. The stock remaining on the Coast is reported to be very light and in strong hands.

The first shipment of new crop Messina oranges to this port was made on the new direct liner Jerseymoor, which sailed from Messina on Wednesday of this week. This vessel will also bring 18,000 boxes of Messina lemons.—N. Y. Journal of Commerce, November 18.

GREEN FRUITS IN NEW YORK.

A new York paper, of November 18, says: According to statistics complied by the Fruit Buyers' Union, there were no receipts of lemons at this port this week, whereas 93,600 boxes were received for the corresponding period last year. Of oranges the receipts for the week were 1,500 bbls., compared with 7,800 bbls. last year; of grapes 4,600 bbls., against 12,000 bbls. for the corresponding week in 1898, and of bananas 46,300 bunches, compared with 53,000 bunches for the same period a year ago.

CANNED VEGETABLES IN THE STATES.

According to report there is already a great deal of interest being shown in canned goods futures by western buyers. One packer is credited with having already sold 150,000 cases of corn, 1900 packing, to buyers in different western cities, and other packers are also reported to have taken many contracts. In St. Louis alone it is said contracts for 200,000 cases of 1900 corn have been placed recently.

RAISINS IN LONDON, ENGLAND.

At auction the supply of Valencia raisins was moderate, comprising 670 tons against 630 tons last week, and 980 tons the same time last year. There was less demand, and, holders showing little desire to meet the buyers, barely one-fourth sold at steady prices for ordinary selected, medium to fine in many cases favoring buyers. Muscatels were in good supply, and met an irregular demand, about three-fourths selling at barely steady rates for common to medium, while good to fine realized firm prices. Sultanas have been in fair request at fully previous rates, common selling at 32s. 6d. to 33s.; ordinary at 34s. to 35s.; medium to good at 36s. to 40s.; fine at 42s. to 48s., and choice 50s. to 55s.—Grocers' Journal, November 11.

THE POSITION OF FIGS.

The position of the fig market is now pretty well defined. The available stocks will most probably prove to be of barely sufficient quantity to prevent a rise in values, and in some sizes the pinch has already begun to be felt; and, as the present stock will only be augmented with a further 600 cases, there is practically little hope of relief from further supplies. The important decline which has in former years occurred about the first week in December would seem to be impossible this year, and the trade can confidently operate without fear of holding dear Christmas stocks.—Produce Markets' Review.

THE CURRANT MARKET IN LONDON.

Referring to the currant market, The Produce Markets' Review, London, Eng., of November 11, says: "The demand has shown extraordinary slackness, and it would seem impossible that grocers can have yet filled their requirements even for the Christmas trade, leaving out of the question any provision for the early part of the new year. There are at present some signs of improvement in the direction of provincial growths, which, for one reason or another have, week by week, continued a steady downward course until the prices have become more interesting from a grocer's point of view, because of their nearness to a level which would permit of the fruit being profitably sold at the exceedingly attractive retail price of 2d. per lb. Desirable as this may seem, a long continuance of such prices is more than can be expected from a crop of the size on which the trade is at present working, and any opportunity to buy fruit with this object in view should immediately be taken advantage of. So far as the English markets are concerned, however, the principal consideration is the supply of the better qualities, which, in consequence of the dearness of the common fruit, have been more largely drawn upon than usual, and the early spring demand may find the better descriptions of fruit scarcer than in any of the four or five preceding years."

CANNED SALMON IN LONDON.

A London, England, trade paper of November 11, says: "There is a good and increasing demand for Alaska salmon for future requirements, and values are rather higher. The position in this grade is undoubtedly a strong one, almost the entire pack having been sold before the goods are shipped, and little relief can come to the market in the form of surplus supplies. Many buyers are still somewhat cautious, but grocers would be well advised to make their purchases rather earlier this year, as it is anticipated that by the time the salmon arrives prices will be dearer. There is only a moderate business doing on the spot, but values are very steady."

PRESERVING EGGS.

The following is taken from an exchange: Salt and Lime.—Take a teacupful of salt, and lime to the size of an egg, and pour boiling water on them. When cold, drain off the liquor and put it on the eggs. If too strong, there will be a crust on top; if so, add more water. This is for two gallons of liquor. Eggs put down in August and used in April are said to be just as fresh and make just as nice frostings as newly laid ones.

According to The Journal of the Society of Arts, out of 20 methods tried at Freiburg for the preservation of eggs, only three yielded generally satisfactory results. These consisted in the use of solution of water glass, lime water and petrolatum. The first-named gave better results than the second; coating with petrolatum was considered too tedious.

Kubel, after trying all known methods, found the lime water preservative to be the most satisfactory. The fresh eggs are put in lime water, to which 6 per cent. of table salt has been added to increase the specific gravity, and thereby prevent its penetrating the shells, and allowed to remain until wanted for use. After many months, eggs so treated are found to be nearly as fresh as when put in.

Paraffin to Preserve Eggs Lauded by Some.—The solid paraffin is to be used, one kilogram being said to suffice for 3,000 eggs, and just enough heat being applied to keep the paraffin liquefied. Samples thus treated in July were still heavy and untainted in November and December, and it is asserted that eggs subjected to the paraffin treatment will keep as long as two years.

CENTRAL BUSINESS COLLEGE.

The Central Business College, of Toronto, is enjoying unusual prosperity this term, and, while it is constantly sending out capable young men and women into business positions, it has been found necessary to enlarge its premises and increase its equipment to accommodate the steadily-increasing attendance, which, last week, brought in representatives from Thessalon, Listowel, Delhi, Islington, Georgetown, Brampton, Guelph, Sundridge, Newcastle, Fenelon Falls and St. John's, N'fld. This is evidently a representative business school.

TEA TEA TEA

Our stock is now complete in every line. If your stock is low, please write us for samples and quotations. We have some bargains in **BLACKS!**

CURRANTS

Fine Filiatras, in Barrels, Half-Barrels, Cases and Half-Cases.
Vostizza, Ambrosia and Jupiter, in Cases and Half-Cases.
Cleaned Currants, in Half-Cases, Loose and 1-lb. Packages.

MALAGA TABLE RAISINS

We have them in Stock. **THE QUALITY IS CHOICE.**

JUST ARRIVED THIS WEEK.

500 Cases Celebrated California Clover Leaf Brand Seedless Raisins, 1-lb. Packages.
50 Bales Pure Mayette Grenoble Walnuts.
150 Boxes Hallowee Dates.

OUR PRICES—THE LOWEST.

If you have not already placed your order with us for above, do not delay in doing so, as the market is constantly advancing, and we expect to see higher prices.

L. Chaput, Fils & Cie., Montreal

NEW LOBSTER REGULATIONS.

Regulations to govern lobster fisheries for the season of 1900 have been drawn up by the Minister of Marine and Fisheries, based upon the recommendations of the lobster commission of last year. The close season along the Bay of Fundy coast and adjacent islands from the Maine boundary along New Brunswick around Cape Sable, and as far as Halifax, is from May 1 to December 14 inclusive. The close season along Nova Scotian coast from Halifax to Red Point, between Martin Point and Michaud Point, Cape Breton, and including Chedibucto and St. Peter's Bay and adjacent islands, and Gut of Canso as far as the line and from Flat Point to Inverness county lighthouse opposite, is from July to March 31 following, inclusive. Along the Cape Breton coast from Red Point to Cape North and around to Cape St. Lawrence, also along the coast and waters of the Magdalen Islands including Bird Rocks and Bryon Island and along the south shore of the Gulf of St. Lawrence from Bay Blanc Salmon westward to head tide, the close season is from August 1 to April 30, inclusive. The season along the Northumberland Straits is not yet absolutely fixed. In all other parts the close season is from July 11 to April 19, inclusive; along the Northumberland Straits from a line drawn from Chackfish River, N.B., to West Point, P.E.I., and a line from Indian Point, near Cape Tormentine, to a point in P.E. Island not yet absolutely fixed.

The size limit is seven inches. Along the Bay of Fundy coast and around Nova Scotia as far as Halifax the limit is nine inches. Elsewhere the limit is eight inches. The taking of berried or soft shell lobsters is not to be permitted. Traps must not be placed in the water two fathoms or under.

Traps or other apparatus for taking lobsters are not to be set within a distance less than 100 yards from any salmon net. Mutilated or broken lobsters are not to be sold to canners, excepting for domestic consumption. Otherwise such fragments are liable to seizure.

NEW STORES STARTED.

Victor Belanger has commenced as grocer in Hull, Que.

James Brown has started as grocer in Nithbury, Ont.

M. J. Kells has started as grocer in Carleton Place, Ont.

Wm. Calladine has opened a grocery store in Smith's Falls, Ont.

Hodgson & Bowness have opened a general store in Bedeque, P.E.I.

Daniel Burhoe is opening business in canned meat in Forest Hill, P.E.I.

C. A. Moor has started as dealer in groceries, boots and shoes, etc., Merlin, Ont.



CHRISTMAS IS AT HAND.

Sometimes a nice Christmas Order comes in from one who has not been dealing with you. Now is your chance to secure an extra customer. This can be done by giving the best goods procurable. You can't get better **EXTRACTS** than

McLaren's Invincible.

If you have tried them you know this to be a fact. If you haven't, do so now, and add to your reputation for handling fine goods.

THE... **Manufactured by**

HAMILTON COFFEE & SPICE CO., Limited,

25-27 McNab St. South, HAMILTON, ONT.

SITUATIONS

in the Business Field are constantly opening to those who are qualified to fill them. The

Central Business College,

TORONTO, received these calls for help within three days from Oct. 30th: Bradstreet's Agency, lady, stenographer; H. H. Williams, Real Estate, young man, clerk and stenographer; J. D. King & Co., lady, stenographer; Gowans, Kent & Co., lady, bookkeeper; King, Darrell Produce Co., young man, bookkeeping and stenography.

Our students secure such places as soon as they become qualified for them.
It will pay to prepare for them. **Correspondence invited.**

W. H. SHAW, Principal.

MESSRS. T. B. ESCOTT & CO., London, Ont., Wholesale Grocers and proprietors of "Grand Mogul" Tea, "Grand Mogul" Baking Powder and "Grand Mogul" Coffee, writing under date of November 6, 1899, say:

We also wish to congratulate you upon the fine finish and handsome appearance of your Autumn Number. It is certainly a credit to any publisher, and it is our regret that our matter could not be got ready for insertion.

N.B.—In addition to their regular advertisement, Messrs. T. B. Escott & Co. ordered a full page for a colored insert, but their printers could not get it finished in time.

"The Canadian Grocer" has a wide and influential circulation, and pays advertisers.

How to Fatten a Dollar.

FIRST—Get the dollar.

SECOND—See that it has room enough to grow.

THIRD—Don't loan it to your neighbor.

FOURTH—Keep it from wearing; that is, don't give away the smallest fraction of it.

FIFTH—Add several new dollars to the old dollar now and then, and invest the whole in a Money-Weight Computing Scale.

SIXTH — Then follow direction **and watch it grow.**

REMEMBER OUR SCALES ARE SOLD ON EASY MONTHLY PAYMENTS.



THE COMPUTING SCALE CO.

DAYTON, OHIO., U.S.A.

or MONEY-WEIGHT SCALE CO., 47 State Street, Chicago, Ill.; MONEY-WEIGHT SCALE CO., 142 Chambers St., New York, N.Y., Sole Distributors; James A. Hossack, Dist. Agt., 1662 Notre Dame St., Montreal, Que.; L. A. Davidson, Dist. Agt., 104 King St., W., Toronto, Ont.

Most Excellent Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.

THE MANITOBA

Produce & Commission Co.

Limited

WINNIPEG, MANITOBA.

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Fruits, Cured Meats

PICKLED, DRY AND SMOKED FISH

Consignments and Correspondence Solicited.

BRANCHES AT:
Vancouver,
Victoria,
Nelson,
Rossland,
B.C.

Cocoanuts by the Carload.

Did it ever strike you to sell your lady customers the pure cocoanuts? They will grate it themselves. There is a good pound of meat in every cocoanut. You can sel it at half the price of prepared cocoanut. Try one sack as a sample.

OUR REGISTERED BRANDS OF CIGARS:
"18 K" and "PALATIALS" are sellers.

They give you a good profit and your customers good value. ASK FOR PRICES.

The Macpherson Fruit Co., LIMITED, WINNIPEG, MAN.

EZE (EASY) TRADE MARK REGISTERED WASHING COMPOUND

THERE IS ONLY ONE

perfect washing compound made which is absolutely for washing clothes without any rubbing whatever or the slightest injury to them, and that is **EZE**—it is pronounced "easy," and is most appropriately named, as it is easy in every particular.

The best evidence of its selling qualities is in the repeat orders we have received from the very best grocers.

Send us your name, we will mail you a sample package, you can then try it yourself and prove our statements to your own satisfaction.

EZE MANUFACTURING CO.,
46 Front St. East, TORONTO

Retails in 5 and 10 cent packages.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A MEETING of the creditors of Thomas W. Dodds, general merchant and egg dealer, Woodville, Ont., has been called for November 28.

A. Bussiere, grocer, Stanfold, Que., has assigned.

A. Tessier, general merchant, St. Casimir, Que., has assigned.

F. P. Walker, fruit dealer, etc., Kingston, Ont., has assigned to Rees Bros.

Charles Power, trader, St. John's, N'fld., has applied for declaration of insolvency.

The meeting of the creditors of Phœnix & Co., grocers, Vancouver, has been postponed.

A. J. & S. Turcotte, wholesale and retail grocers, Quebec, have effected a compromise.

A. A. Black, general merchant, Walkerton, Ont., has assigned in trust to Henry Barber, Toronto.

Assignment has been demanded of Alex. Blair and E. Lecombe & Co., general merchants, Chicoutimi, Que.

Lefaivre & Taschereau have been appointed joint curators of J. Chandonnet, general merchant, St. Jean de Chaillons, Que.

PARTNERSHIPS FORMED AND DISSOLVED.

Bechard & Legare, wholesale grocers, etc., Quebec, have dissolved.

Thomas Burnside, general merchant, Bothwell, Ont., has admitted E. Drummond under the style of Burnside & Drummond.

Louis M. Sylvester and James McCormick have registered as partners under the style of Sylvester & Co., fruit dealers, Montreal.

Henry C. Morgan and Mary A. Glass have registered partnership under the style of Morgan & Glass, produce dealers, etc., Central Park, B.C.

W. Menasdus, grocer, Gravenhurst, Ont., has taken into partnership Mr. O'Riley, a former salesman. The firm style is now Menasdus & O'Riley. Both partners are pushing young men.

SALES MADE AND PENDING.

W. S. Newsome, general merchant, Bedeque, P.E.I., has sold out.

The assets of E. W. R. Phillips, general merchant, Bath, N.B., are to be sold.

The assets of Daniel McLarty, manufacturer of confectionery, Hull, Que., are to be sold.

Claude H. J. Knapp, general merchant, Red Rapids, N.B., is advertising his stock for sale.

The assets of A. Bussiere, general merchant, St. Gregoire, Que., are advertised for sale on November 24.

The stock of Frederick Watkins, departmental merchant, Hamilton, has been sold at 70c. on the dollar to G. W. Robinson.

The house, furniture, etc., of George F. Stone, who until recently conducted a general store in Digby, N.S., have been sold at sheriff's sale.

The stock of J. Raymond & Co., general merchants, St. Anne de Beaupre, Que., has been sold at 74c. on the dollar. Fortier & Corriveau, general merchants, of the same place, were the purchasers.

CHANGES.

Edward C. Earle, baker, St. John, N.B., has retired from business.

F. K. Millard, grocer, Springfield, Ont., has been succeeeded by L. Storer.

P. J. Murray, general merchant, Hickson, Ont., has sold out to J. T. Loveys.

Mary Conn, grocer, Tyrconnell, Ont., has been succeeded by B. A. Payso.

Lafrance Gagnon has registered as wine manufacturer in Chateau Richer, Que.

Abraham Saylor, grocer, etc., Welland, Ont., has been succeeded by H. A. Rose.

W. A. Moir, general merchant, Down Mills, Ont., has sold out to M. S. Blackburn.

Dame Z. Prudhomme, widow of Auguste Archambault, has registered as proprietress of the business under the style of Dame A. Archambault, grocer, Montreal.

FIRES.

W. H. McLean, grocer, Winnipeg, has been partially burned out ; insured.

Thomas W. Purvis, general merchant, Millville, N.B., has been burned out ; loss $4,600.

James T. Carpenter, manufacturer pressed meats, etc., St. John, N.B., has been burned out ; insurance $3,000.

DEATHS.

James Mock, grocer, Montreal, is dead.

William M. Gillies, grocer, Hamilton, is dead.

Eli Cox, merchant, Grand Forks, B.C., is dead.

A BASIS FOR CREDIT.

Embarrassed country dealer in a Boston wholesale grocery :

"I would like to make a settlement."

"How much can you pay ?"

"Seventy-five cents."

"Very well," said Wholesale, "we will close the account."

"I suppose you will continue to let me have goods ?" said Retail.

"Not a dollar's worth," responded Wholesale, and the former, discouraged, dropped into a chair.

Embarrassed retailer No. 2 stepped to the desk and wanted to settle.

"How much do you offer ?"

"Five cents."

"All right," said the unembarrassed Wholesale.

"Can I have any more goods ?"

"All you want."

Retail No. 1, rising :

"How is this ? I proposed paying you 75c. on the dollar and you refused me credit ; this man offers you only 5c. and you will trust him with all he wants."

"My dear sir," explained Wholesale, "you are paying too much ; you won't have any capital left with which to commence business again." Whereupon the creditless retailer went his way, wondering who originated the proverb, "Honesty is the best policy."—New York Observer.





EDDY'S

House, Horse, Scrub AND Stove

BRUSHES

are distinguished for their **LASTING** qualities—due to the manner of their construction and the excellent quality of the materials used in their manufacture.

They are, without doubt, the **very BEST** on the market. . . .

DEALERS! Are you fully stocked with Brushes of our make? if not, write for samples and prices to

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Quebec,	**Hamilton,**	**Kingston,**	**London,**	**St. John, N.B.**
Halifax,	**Winnipeg,**	**Victoria,**	**Vancouver,**	**St. John's, Nfld.**

Ogilvie's Hungarian
Ogilvie's Glenora....

All BAKERS and GROCERS handling this Flour exclusively are making money.

Superior Quality
Always Good

SUGAR AS OLD AS THE WORLD.

SUGAR was known to the Chinese and used by them as early as 1200 B.C., claims an exchange. This statement rests on tradition partly, but it is a historical fact that during the Tsin dynasty, about 200 years B.C., the article was well known and was manufactured in relatively considerable quantities in China. Students of ancient Hindoo history and industries claim the discovery for the East Indians, but it is more than probable that in this, as in many other inventions ascribed to the Hindoos and the Japanese, the knowledge came to them from China originally and was subsequently returned to China, where, in the meantime, the art had been lost or forgotten.

The claim of the honor for the Hindoos rests on the fact that the expedition under Nearchus, sent out by Alexander the Great about 325 B.C. to explore the Indus and the adjacent regions, on its return to Greece reported that they had found people there, who, from a cane and without the intervention of bees, made a honey (syrup or molasses). This is the earliest historical mention of sugar among the "people of the West." It appears to have been utterly unknown to the Egyptians, Babylonians, Chaldeans, Jews and the Greeks prior to the event mentioned above. Galen, the physician and pharmacologist, who flourished and wrote 140-190 B.C., prescribed sugar as a remedy in certain cases.

In England, sugar seems to have remained almost unknown, except to the learned, until after the discovery of America. It was so costly a luxury that, in 1455, it is of record that a lady, the wife of a very rich gentleman, besought her husband, as the richest gift that he could bring her on his homecoming from the metropolis, to fetch her a pound of sugar. Even at the beginning of the eighteenth century, Great Britain consumed but about 12,000,000 lb. of sugar. To-day, England alone uses more than 100 times that amount.

The method of purifying or refining sugar was introduced in England in 1659, though the art had been known in Constantinople for several hundred years, it having been discovered or invented by the Arabs, who kept it a close secret, which was finally learned by those unbiquitous wanderers and traders, the Venetians, who, it is said, learned it of the Sicilian Saracens in exchange for goods the market value of which exceeded 100,000 crowns—which, considering the value of money at that period, would be equivalent to $5,000,000 now.

GROCERY ORDER GETTING.

A prize was recently offered in England for the best essay on "How to Become a Successful Canvasser for Retail Grocery and Provision Orders," and the following brief but pointed composition was adjudged to be the best submitted. Perchance a few hints may be derived therefrom :

"Dress well but not showy; but neat, clean and smart. Look bright and cheerful: banish everything but the business on hand from your mind. When the maid answers the door ask for the mistress. Do not tell the maid your business if you can help it, or you may be refused an interview. Point out to the lady the advantages your firm can give, and make a point of the convenience it will be for you to call for orders and save her the trouble of shopping. Have some seasonable line, good and cheap, to introduce. If it is a specialty of your firm so much the better. If your chance of opening an account seems small, get a promise from the lady to try the samples you propose sending. When you return to the shop, make up samples of tea, coffee, butter and other specialties you have, neatly wrapped and addressed to the lady herself (otherwise the samples may get no further than the servants), advising same by letter sent through the post. Keep your eye on empty houses. As soon as taken, get to know who the new tenants are and where they are living. If not too far away call on them personally, soliciting their custom when they come to your district. If too far away for you to call, write to them. Be at the new residence when they arrive. Little kindnesses like these often lead to business. Have a list of charwomen you can recommend; people coming from another town often ask. Send what is ordered, and not substitutes. Give every attention and no cause for complaint, and so retain customers once secured."

A MAN'S OWN BUSINESS.

Stick to it; 1893 caught thousands of individuals, firms and corporations with too many irons in the fire. It swamped them. They dropped like rows of sticks. The majority of business men and manufacturers can make money in the particular line in which they have been schooled. The majority of business men drop money when they go into side ventures. This country of ours is a country of ups and downs. We have been down for five years. We will now have several years of fair prosperous times. But the day of panics is not over. Panics will come again. In the days of prosperity, avoid outside speculation. Concentrate your capital in the business in which you are engaged. Put yourself in a position where you can go to bed at night owing no man a dollar. Then panics, long periods of depression and financial stringency for you will have no terrors.

A great many men seem to take considerable pride in being connected with a variety of enterprises. Once in a while those side enterprises pay. Twice in a while they lose. Those men die, as do all others, but their estates are harder to settle. The other fellows engaged with in the side enterprises "scoop" the estate. Liabilities never shrink. Stick to your own business and wipe them out.

If you can make more money than your business requires, don't entangle yourself with new alliances, but spend the surplus money, or give it to charity, and enjoy life. —Frank Sibley.

THE REAL COMPLIMENT.

The merchant who has it said of him that "he keeps a good store," has received a compliment of which he may well feel proud, says The Minneapolis Commercial Bulletin.

The merchant who understands how to keep a stock of goods in order and bring it successfully before the public knows the art of good storekeeping.

The thing above all others that merchants should fight for is this understanding of how to keep a store. Then it will be that the real compliment referred to above can be paid them.

Two Wall Paper Beauties



No. 833.

"Malmaison" Empire Pattern

This design is especially commendable for its correctness of style. The decorative theme of this pattern was executed from a similar design known as a souvenir of Empress Josephine. The brilliancy of its gilding, accuracy of printing and richness of its ground colorings, on fancy embossed paper, render it invaluable for high-class decorations.

No. 798.

"Royal Orleans"

An exquisite heraldic pattern with beautiful shield effect and royal armory—the very thing for parlors and halls. Printed on grounds of crown red, primordial blue, palace blue, maple, and bud-green colorings, in plain and embossed gilts.

A paper that will attract the lover of the beautiful.



No. 798.

Your stock **cannot be complete** without the above beautiful patterns and others in the upper end of our line.

In point of originality, variety, novelty and quality we excel. Up-to-date in every way.

It does not COST you any more to get the BEST, but it PAYS you better. We want every dealer in Canada to judge for himself that we mean just what we say, and will send samples, free of all charge, to suit all requirements in the way of Wall Papers.

Don't wait—order now and get best selection and early delivery. You may need the goods sooner than you anticipate. The tide of prosperity will benefit you ever so much more if you handle **"PROSPERITY" WALL PAPERS**—only manufactured by

The Watson, Foster Company, LIMITED

MONTREAL, Que.

Agents for CAMEO RELIEFS and LIGNOMUR

A JOBBER ON SALESMEN.

IN a recent issue, The Grocery World publishes a very interesting talk with a Philadelphia jobber on the question of the future of the traveling salesman :

"The jobber in question is himself a good salesman, and is a thorough believer in the value of traveling men as a distributing medium. His one aim day and night is to get good men. He will pay good men the salaries he can to still leave a modest profit for himself. He has tried every way of getting new men, and frankly admits that his efforts have been attended with only very slight success.

"There are three ways a house like this can get salesmen," said this jobber, in conversation. "It can either get them from other houses, or advertise for them and pick them up wherever they are to be picked up, or put men on the road who have never been on before—in other words, make your salesmen to order.

"Now I am free to admit," asserted the jobber, "that while the good salesman will always have a place, conditions seem to be working to force the employer of traveling men to use other means to sell his goods. I'll give you my experience in each of the three ways I name.

"I have tried getting salesmen from other houses. For instance, when I would hear of a good man, especially where he covered a territory I was anxious to reach, I would make him an offer to come with me. I used to think this dishonorable, but I have reached a point now where I do as others do. Everybody else seems to do it, and so shall I.

"Well, I have succeeded in getting good men by this method, but the trouble is, that when you pay what they consider themselves worth, and overbid their present salary, you have got the expense where you can't make any money. I have several good men that I had to let go—they were not making any money for us.

"Then, I have advertised for salesmen. I have advertised in daily papers, and I have advertised in trade papers. I have advertised in trade papers all over the country. The results I got were nothing to speak of. I'm coming to believe that good men don't answer advertisements. Through these advertisements I got an awful riff-raff. Hardly one of them was worth the dynamite it would take to blow his brains out. There were men down on their luck who had whole volumes of excuses why they were out of a job ; men who had failed at everything else, but thought they could set the river on fire selling goods. There were some men among them who had good references, and a lot of these I gave a trial, but practically none of them amounted to anything. I don't know whether they could sell some other line ; they couldn't sell mine, and each one had some defect in the goods to point out why he was unable to sell them. In no case was the fault theirs ; in every case it was with the goods.

"At last, in desperation, I started to make my own salesmen. I got hold of the best raw material I could, and sent it out on the road. This plan pays the best in the end, but it is tremendously expensive. Few, if any, of these greenhorns make money for you from the start, whatever they may do after a while. I have had some new men to be successful from the start, but they were extremely rare. The worst of this plan is that you must give a man a lengthy, expensive trial before you can tell whether he is going to turn out well or not. If he turns out bad, your money is gone."

A SMART SALESMAN.

The Washington Evening Star tells a story of a Kentucky postmaster, which illustrates the value of credit and the resourcefulness of both buyer and seller in the case, rather than the advantages enjoyed by Kentucky trading postmasters.

Most salesmen would have left the trader to buy the postage stamps of the Government, and by so doing lose the sale of his goods. The trading instinct in this instance came to the fore and made both ends meet.

"I obtained a peculiar order from a Kentucky storekeeper," said a cigar salesman. "I left the railroad to work some interior towns and stopped at the country stores en route. At one of these places I found a man whom the commercial agencies gave a good rating, and who acted as postmaster as well as storekeeper. I handed him my card and he said :

"'Thar ain't but one thing yo' kin sell me.'

"'What is that?' I inquired.

"'Yo' kin sell me 'bout $50 wuth o' stamps, envelopes an' postal kyards.'

"'Why, you can get them from the Government.'

"'No, I kain't. Yo' see they won't credit me. I hav ter sell stamps and put 'em on people's bills, but th' Government won't let me hev none 'thout sendin' th' money. 'Tain't right, o' cose, fer I'm good, they orter know thet. But I hain't got a stamp nor a kyard in th' office, an' no way ter git none. I'll hav ter buy 'em somewhars.'

"After becoming convinced of his solvency, I sold him a line of stamps, stamped envelopes and post cards, to be shipped with a bill of cigars."

SMOKING

TOBACCO

POPULARITY is the proof of merit, and no brand of tobacco has ever achieved popularity so quickly as

EMPIRE

- - IN - -

5, 10, AND 15 CENT PLUGS.

EMPIRE costs you only 36 cents, and pays a good profit.

EMPIRE is well advertised.

EMPIRE is selling well in almost every store from Halifax to Dawson City.

EMPIRE is *a big plug* for *little money.*

Made by the

EMPIRE TOBACCO CO., Limited

Granby, Que.



Economy in the Kitchen
means that the cook uses

KEEN'S D.S.F. MUSTARD

IN SQUARE TINS.

The highest quality known—pungent, palatable.

Excellence in the Sick Room
means that the doctor has ordered

KEEN'S D.S.F. MUSTARD

for the patient. It touches the right spot,
and can always be relied on.

Current Market Quotations for Proprietary Articles

Nov. 23, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.



3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases, per doz	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
5 lb. pails, "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
1 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

OCEAN WAVE BAKING POWDER.

	per doz.
No. 10, 5-ounce Cans, round or square, 4 doz. in case	$0 75
½-l-b. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only, ½ and 1 doz. cases	5 75
5-lb. Cans, round only, ½ and 1 doz. cases	9 00

BLACKING.



P. G. FRENCH BLACKING

No.	per gross
4, ¼ grs. bxs.	$4 00
6, ¼ "	4 50
8, ¼ "	7 25
10, ¼ "	8 25
10, Jet Enamel	8 25

CARR & SONS. per gross

No. 2—¼ gross boxes	2 70
No. 4—¼ gross boxes	5 75
No. 5—¼ gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " " "	3 60
No. 3 " " " "	4 50
No. 5 Spanish Blacking ¼ gross cases	per doz 7 20
No. 10 " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—



	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish— Per Gross

Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ½ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish	
¼ gross cases	
6-oz. bottles	14 40
Quickshine Pipe Varnish	12 00
¼ gross cases, pressed top tins.	
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases.	
French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00



Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50



United Service Blacking No. 4	$ 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. 48 "	0 03

BLUE.

KEEN'S OXFORD. per lb

Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY doz. net

Bamboo Handles, A, 4 strings	4 60
" " B, 4 strings	4 40
" " C, 3 strings	4 20
" " D, 3 strings	4 00
" " F, 3 strings	3 70
" " G, 3 strings	3 40
" " I, 3 strings	3 00

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars	$1 20
" " (in cream pitcher) 36 5c. bar	1 20
" " (in sugar bowl) 36 5c. bar	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00

Benson's Prepared Corn

There is no adulteration in Benson's Prepared Corn—there is no **need** to adulterate because it has sold entirely on its merits as an absolutely pure Prepared Corn for over forty years. The delicacy of its flavor is almost proverbial.

Comparisons are made with Benson's Prepared Corn as the standard—you hear this everywhere—"It's just as good as Benson's." You know what "just as good" means—an endeavor to sell an inferior article for a lower price. Benson's Prepared Corn is the standard—forty years have proved it so beyond a question.

Edwardsburg Starch Co., Limited

Cardinal, Ont. **Established 1858.** **Montreal, Que.**

Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. piece	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

BISCUITS.

PEEK, FREAN & Co.

Metropolitan mixed	40 lb. tins 10c.
Florence Wafers	8 lb. tins 36c.
Venice Wafers	8 lb. tins 36c.
Florence Wafers	Small tins $3.70 per doz

CARR & CO., LIMITED.

Frank Magor & Co., Agents,

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00

Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
Royal Cocoa Essence, pkgs., per doz.	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ½'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24

Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	
" ½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

COCOANUT.

STANDARD COCOANUT MILLS.

Feather strips	18 21
Cream shredded	17 20
Standard	15 18
Macaroon	15 17
Dessicated	14 16
Shavings, in packages	16 18
Cream shredded, ¼ lbs.	29
" " ½ lbs.	28

CHEESE.

MacLaren's Imperial—	Per Doz
Large size jars	$3 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00

Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO. per lb

Mocca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER MITCHELL & CO.'S

Excelsior Blend		0 32
Jersey "		0 29
Rajah "		0 20
Old Government Java	0 28	0 30
Maracaibo	0 18	0 20
West India	0 16	0 18
Rio, choice		0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—



1	oz.	Bottle,	per doz.	0 90
2	"	"	"	1 50
2½	"	"	"	2 00
4	"	"	"	3 00
8	"	Bottle	"	6 00
4	"	Glass Stop'r	"	4 00
8	"	"	"	6 00



P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz, " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 5

DALLEY'S ROYAL HYGIENIC SELF-RISING

FLOURS.	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour,	3-lb. pkgs		1 30
"	6-lb. "		2 60
Flexman "	3-lb. "		1 30
" "	6-lb. "		2 60

GELATINES.

COX'S

4's or quart size	1 10
4s or 2 quart size	2 20

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
GUELPH, ONT.

DURABLE PAILS



AND
TUBS

have corrugated hoops which keep them from falling to pieces when dry.

Sole Agents:
BOECKH BROS. & COMPANY
TORONTO
MANUFACTURED BY THE
Wm. Cane & Sons Mfg. Co., Limited
NEWMARKET, ONT.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
118 King St. East, TORONTO
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

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The Canadian Press Clipping Bureau,
505 Board of Trade Bldg.
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Cow Brand Baking Soda

is still growing in favor with house keepers all over the Dominion. Rich and poor all use it, and write us letters of appreciation of its quality, September averaging 31 letters each week. . . . . .

JOHN DWIGHT & CO.,
TORONTO, MONTREAL,
VICTORIA, B.C., HALIFAX, ST. JOHN, N.B., ST. JOHN, Newfoundland, QUEBEC.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY, DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by
THE EXPRESS ROLLER MILLS
WM. MACK, Proprietor. CORNWALL, ONT.

MONSOON
INDO-CEYLON TEA.

The ever-increasing sales of "**Monsoon**" is the best argument we can advance. Every grocer should keep it in stock, and push it vigorously.

Sales could not go on increasing with any line of goods unless the value was there.

There is no tea the equal of "**Monsoon**"—all your customers will tell you so once you let them try.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots



P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate, 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06¾
7-lb. wood pails, 6 " "	0 06¾
14-lb. wood pails, per lb.	0 06¾
30-lb. " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

per gross.		per gross
Pony size	$7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
½ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz.	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—C BRAND



Case of 1 lbs. (containing 60 pkgs.), per box, $3.00

Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.

Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00

Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box $4 00

Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes 12 oz. each, and in Bars, 1 lb., 2 6-16 lb., and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.



A. P. TIPPET & CO., AGENTS

Maypole Soap, colors per grs. $10.20.
Maypole Soap, black, per grs. $15.30.
Oriole Soap, per gross, $10.20.

Gloriola Soap, per gross	12 00
Straw Hat Polish, per gross	10 20

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb
No. 1 White or Blue, 4-lb. cartons	0 05¾
No. 2 " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 07½

Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.





KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 08½
PURE	40-lb. boxes 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	07⅞

ONTARIO STARCH } 38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS } Silver Gloss	0 7½
" Pure	0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4½
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05¼
4 lb. canisters, cases 48 lbs	0 5¼
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in case	0 07
Kegs, extra large crystals, 100 lbs	0 06



Brantford Gloss— 1 lb. fancy boxes cases 36 lbs. 07½

Canadian Electric Starch— 40 packages in case 3 0

Celluloid Starch— bxs. 45 cartons per case. 3 5

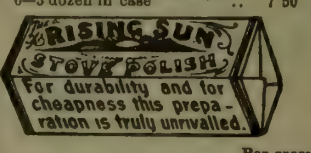
Culinary Starch—Chal Prep. Corn— 1 lb. packgs. boxes 40 lb 0 04½

No. 1 Pure Prepared Corn— 1-lb. pkgs., boxes 40 lbs. 0 06

STOVE POLISH.



o. 4—3 dozen in case (net cash) 4 50
6—3 dozen in case " " 7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00





Tiger Stove Polish, ¼ gross boxes, large. per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" " 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's	1 75



SILVERINE.

Per gross.	$3 85
No. 4—5c. size	5 50
No. 6—8c. size	6 60
No. 8—10c. size	

TEAS.

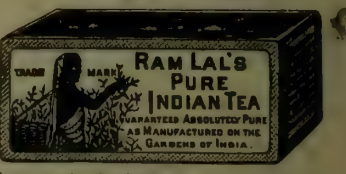


SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's	0 20	0 25
" ½'s	0 21	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs.	
" " 30 1-lbs.	
" " 120 ½-lbs	0 36



Ceylon Tea, in 1-lb. and ½-lb lead packages black or mixed.

Black Label, 1-lb., retail at 25c.	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c.	0 22
Green Label " 40c.	0 28
Red Label " 50c.	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 56

Terms, 3 per cent. off 30 days.

CROWN BRAND.

Ceylon in lead packages

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Smoking—	
Empire, 3's, 4½ and 9's	0 36
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44

WOOL SOAP.

SWIFT & CO., CHICAGO.

Wool soap, 100 10-oz. bars to box	$7 75
Wool soap, 100 6-oz. bars to box	4 75

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, X	1 70
" XX	1 90
" Waverly	2 10
" Planet	2 20
" Special Globe	2 10
" Solid Back Globe	2 20
" Electric Duplex	3 00

Matches—	5-Case Lots.	Single Case
Telegraph	$3 70	$3 90
Telephone	3 55	3 75
Tiger	3 45	3 65
Telephone (½-gross)	3 70	3 95
Empire, (slide box)	2 50	2 60
Safety, Capital	3 00	3 10
Parlor, Eagle, 200's	1 50	1 60
" 100's	1 70	1 80
" Victoria	2 75	2 85
" Little Comet	2 00	2 10
Flamers	2 60	2 70
" (wax stems)	3 70	3 80

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 45
" Improved Globe	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35

F.o.b. Toronto.

Matches, Kodak, per case (10 gross in case)	68

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THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labelled Tins.
SPECIAL AGENTS 14 lb. Boxes.

For the entire Dominion, **C. E. COLSON & SON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba **Buchanan & Gordon, Winnipeg.**

Refrigerators

BUY



EUREKA

it is the best.

WHY?

1st. Because it is built on scientific principles, having insulated walls it is easy on Ice.

2nd. Because the system of circulation of air is perfect.

3rd. Because it is well built.

Further information can be obtained in catalogue which is free.

Address,

Eureka Refrigerator Co.

This cut represents No. 13. 54 Noble St., Toronto

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GRAIN AND ROOT BASKETS,
CLOTHES BASKETS,
FRUIT BASKETS,
BUTCHER BASKETS.

THE
OAKVILLE BASKET CO.,
Oakville, Ont.,

are always wide-awake and ready to fill your order for any quantity of Baskets. Quality—the best.

COX'S GELATINE

Always Trustworthy

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

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Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

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" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Fine JAPAN RICES

JAPAN GLACE,
JAPAN MIKADO,
POLISHED CRYSTAL,
SNOW JAPAN,
JAPAN ICE DRIPS.

MOUNT ROYAL MILLS BRANDS

D. W. ROSS CO'Y., AGENTS, MONTREAL.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1849. IS THE BEST.

ASK FOR

MOTT'S

GRIMBLE'S VINEGAR

English Malt

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

THE ROUND REACTING WASHER

A STRICTLY FIRST-CLASS MACHINE, AT A REASONABLE PRICE.

Most Efficient
A Quick Seller

No other machine so easily operated.

Closed in—keeping suds hot and preventing escape of vapor into the room.

We commend these machines to the trade.



Send for Prices and Circulars,

THE DOWSWELL MANUFACTURING CO., LIMITED,
HAMILTON, ONT.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

FANCY LINES
.. of ..
MONEY-MAKERS

specially selected for the General Store Trade.

Christmas Novelties
.. in ..

GERMAN CHINA
ENGLISH FANCY POTTERY
AMERICAN GLASS

Our Opal Decorated Lines beat them all.

Gowans, Kent & Co.

TORONTO and WINNIPEG...

A PROFITABLE LINE FOR XMAS TRADE IS

WETHEY'S
CONDENSED
Mince Meat

This Mince Meat can be handled profitably by EVERY Grocer in Canada.

Be Prepared for the Rush

The demand for Wethey's Mince Meat for the holiday trade is exceedingly good, and year by year grows better. This is easily accounted for. People don't need to make mince meat when they can get such a superior article as Wethey's, and at such a reasonable price.

If you have not already done so, order an extra large consignment now, and you will not be disappointed with results.

J. H. WETHEY

Sole Manufacturer. ST. CATHARINES.

Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS
KIPPERED HERRINGS in Tomato or Shrimp Sauce.

C. E. COLSON & SON, MONTREAL.

CHAS. F. CLARK, President. JARED CHITTENDEN, Treasurer.

ESTABLISHED 1849.

BRADSTREET'S

Capital and Surplus, $1,500,000. **Offices throughout the civilized world.**

Executive Offices: 346 and 348 Broadway, New York City, U.S.A.

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OAKEY'S 'WELLINGTON' KNIFE POLISH

The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

JOHN OAKEY & SONS, LIMITED

MANUFACTURERS OF

Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.

Wellington Mills, London, England.

Agent:

JOHN FORMAN, 644 Craig Street
MONTREAL

VOL. XIII. TORONTO AND MONTREAL, DECEMBER 1, 1899. NO. 48.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

QUALITY..

When a salesman talks price to you
Ask him about QUALITY

When he talks quantity . . .
Ask him about QUALITY

When he talks merit to you . . .
Ask him about QUALITY

That's the
STRONG POINT
in
Colman's Mustard

Peek, Frean & Co.'s Christmas Plum Puddings



Should occupy a prominent place on your counter and in your Christmas advertisements. Your customers who can't go "home" to spend the holiday, can have a genuine **ENGLISH PLUM PUDDING** just the same. Only the best of materials used, with the result that we offer you, at a very moderate price, a first-class, delicious pudding, far better than most housekeepers can make. Made with or without wine or spirits.

Sizes: 1 lb., 2 lbs. and 4 lbs.

Canadian Agent, **CHAS. GYDE,** Montreal.

Corn Brooms

BROOMS

"Rose"
"Pansy"
"Thistle"
"Maple Leaf"
"Shamrock"
"Daisy"
"Tulip"
and
"Good Luck"

• • •

Always reliable and as represented.

STANDARD BRANDS

"GEM"
"WIRE"
"SNOW"
"OORKER"
"HEARTH"
"LA BELLE"
"BARBERS'"
"TRAVELLER"

Wood, Bone, Nickel, Silver and Plush Handles.
Large Variety. Low Prices.

WHISKS

HISKS

The H. A. Nelson & Sons Co., Limited
59 to 63 St. Peter Street
MONTREAL
Toronto Sample Room:
56 and 58 Front St. West

Corn Whisks

HEINZ

India Relish

IS A SWEET PICKLE THAT ADDS A DELIGHTFUL RELISH TO MEATS.

Sold by

Canadian Agents:
H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

COMPUTING SCALES
The Latest Improved.
WILSON'S PRICES ARE RIGHT.



Wilson's received highest prize at World's Fair, Chicago.
Catalogue Free.

C. WILSON & SONS, 69 Esplanade St. E., TORONTO, ONT.

"QUEEN CITY" TABLETS

WASHING MADE EASY...

Half the labor in half the time, and no rubbing to wear out the clothes, better and cleaner washing with a soft smooth finish that makes ironing easier, and the articles keep clean and wear longer.

For sale by Grocers, Druggists, and General Stores.

QUEEN CITY OIL COMPANY, Limited
SAMUEL ROGERS, President. TORONTO, ONT.

Buy Crest Brand Extracts

CREST BRAND
BAKING-POWDER, COFFEE, EXTRACTS, MUSTARDS, AND SPICES.
TRADE MARK
BEARING THIS TRADE MARK ARE GUARANTEED

Noted for their
Purity Strength and Flavor

THE LONDON COFFEE & SPICE CO.
London, Ont. Limited

WESTERN ASSURANCE COMPANY
Incorporated 1851.

Fire and Marine

Capital, subscribed	$2,000,000.00
Capital - - -	1,000,000.00
Assets, over - -	2,340,000.00
Annual Income -	2,290,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President.
C. C Foster, Secretary.

AN
OLD
FAVORITE

MACURQUARHT'S

WORCESTER
SAUCE





NONE GENUINE WITHOUT
THIS LABEL.

CHEAPEST because of its great strength and purity.

BEST because only choicest ingredients are used, and it is brewed and allowed to mature for many months, thus insuring that full, rich, mellow flavor, so conspicuously absent in cheap Sauces.

HIGH QUALITY DRIED FRUITS.

The Seeded Raisins, French Cured Prunes and Dried Fruits packed by Griffin & Skelley are carefully selected by conscientious shippers who believe that quality counts. You get the packages that they are shipped in absolutely untampered with from the time they leave the coast until they are opened in your own store—the original high quality **is all there!**

A profitable point and a strong one for progressive grocers. Will you profit by it?

GRIFFIN & SKELLEY
"Griffin Brand"

ARTHUR P. TIPPET & CO., - - Agents, - - MONTREAL.

The amount of your trade is based on the quality and price of the goods you keep.

"OZO"

TEA

represents years of study in tea-growing and blending. It is unequalled for purity, flavor and strength, and is found in the stores of all up-to-date grocers.

"OZO" Tea Co., Limited,

416 St. Paul St., **MONTREAL**



PRATTS POULTRY FOOD . .

Fed regularly positively increases the production of Eggs.

PRATTS ANIMAL REGULATOR

will tone up and keep in good order, the worst run down horse.

PACKAGES RETAIL FOR 30 CENTS. 24 IN A CASE.

FREIGHT ALLOWANCE ON TWO CASES OR OVER.

DEALER'S PROFIT IS FIFTY PER CENT.

TRY A SAMPLE LOT. A QUICK AND SURE SELLER!

GENERAL AGENT FOR CANADA **Robert Greig** 29 MELINDA ST., TORONTO.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.





The Connecting Link.

If a grocer has that one definite point in view, of **making quality count,** he is pretty sure to be selling Tillson's Pan-Dried Rolled Oats, because they are "the connecting link."

No chain can be too strongly forged—especially the chain of quality that holds a customer's trade. When you think of quality think of the cleanliness, the freedom from hulls, the rich, nut-like flavor of

Tillson's Pan-Dried Rolled Oats.

The Tillson Co'y, Limited, Tillsonburg, Ont.

My Part Is

to try and convince you that I mean to deal honorably and above board with you, and to assume every cent's worth of the risk when you send me an order for an assortment of my cigars. I know I am perfectly safe in shouldering all this responsibility because I have done it time and again and the result has been that I have gained permanent customers, and that is exactly what I am after.

You have absolutely nothing to lose and everything to gain by this proposition. Let me use my judgment about the assortment—all I would like to have you do is to specify the price you wish to pay. There is no "string" attached to this offer of mine. Write me about

Payne's Cigars.

J. Bruce Payne, Mfr.
Granby, Que.

We want your Fall order for

Flavoring Extracts

OUR

CROWN BRAND

will please you, and give your customers good satisfaction.

GREIG MFG. CO'Y, Montreal.

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO.

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald, Actuary.

J. K. MACDONALD, Managing Director



MADE IN CANADA.

No Better Pickles

are made the wide world over than **"Sterling" Brand Pickles.** This is a broad statement, but it is a plain statement borne out by the facts.

Starting with the materials used no better vegetables are found the wide world over than those grown in Canada. The best Canadian grown vegetables are used in the manufacture of these pickles. The methods are the most modern, and the manufacture of these pickles is in the hands of those who have had wide experience, and who have the largest and most complete pickle plant of any factory in Canada.

—Wide-awake grocers will be sure
—that they have always on hand a
—good assortment of "Sterling"
—brand pickles.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.



To make your
Tea Department
net you what
it should
you must make

CEYLON

. . AND . .

INDIAN

MACHINE-MADE

..TEAS..

YOUR LEADERS.

They are recognized everywhere as the purest, cleanest, and best flavored teas in the world.

"Doing is the Great Thing"

The man who gets ahead in this world is the man who acts and takes advantage of his opportunities. No man can dream himself into a business success. "Actions speak louder than words"——**doing is the great thing!**

All the advertising in the world wouldn't have placed Jonas' Flavoring Extracts in the position they occupy to-day (at the head) unless we had been up and doing——ready to take advantage of our opportunities for bettering the quality and raising the standard.

Pure, rich, strong. **Strong!** Double the strength of the ordinary Flavoring Extracts. No coloring, no adulteration, simply the pure extracts of the choicest fruits and spices. No weak infusion of artificial substitutes——the original purity **is always there.** For thirty years we have been up and doing, because—"doing is the great thing."

Jonas' Flavoring Extracts.

Henri Jonas & Co., Mfrs., Montreal.



RAISINS.

Trenor's "Blue Eagle" Finest Selected.
Roger's Finest Selected.
Finest Selected "Ondara Layer" Valencias, 28-lb. Boxes.
Grustan's Finest Selected.
7-lb. Boxes Finest Selected.

The boats are now discharging their cargoes and goods should be in store when this advertisement appears.

W. H. GILLARD & CO., WHOLESALE GROCERS, **Hamilton**



LICORICE . .





We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

Our latest novelties; **Corrugated Y. & S. Stick Licorice**, packed 80 sticks in wood box; **Manhattan Wafers, in Pliable Licorice**, 2½-lb. boxes.

YOUNG & SMYLIE

Established 1845. **BROOKLYN, N.Y.**



PRODUCING A CUP OF DELICIOUS COFFEE AT A MOMENTS NOTICE.

ASK YOUR WHOLESALE GROCER FOR IT.

Batty & Co.



ESTABLISHED 1824.

LONDON.



OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, DECEMBER 1, 1899. NO. 48

SOME IDEAS AND IMPRESSIONS.

Gathered During a Holiday Trip to New York.

IDEAS are to be gathered and impressions received every moment of the day, whether we are at home or abroad. But the farther we go from home the larger is the crop of both which it is possible to reap. And the wider we keep our ears and eyes open—and the closer our mouths shut, I fancy I hear someone say—the greater will be the impressions we shall receive and the more numerous will be the ideas we shall gather. I have recently returned from a holiday trip to New York, and the thought has occurred to me that perhaps some at least of the readers of THE CANADIAN GROCER would not be altogether uninterested if I were to unravel a few of the impressions and ideas gathered in Greater New York, as the second city in the world is now called.

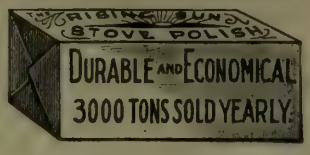
I will strive real hard not to venture any opinions. I have a wholesome dread of giving opinions, especially upon such matters as these, after having, some years ago, listened to that famous French humorist with an Irish nom de plume, Max O'Rell, dilate upon the poor taste of a brief sojourner in a strange land venturing opinions regarding said strange land. In order that I may not stray from the path of "impression" into that of "opinion," I have turned up the dictionary, and there find that "impression" is "an effect produced upon the organ of sense by an external object." "Opinion," on the other hand, is "a conclusion or judgment held with confidence, but falling short of positive knowledge." Should I, peradventure, stray from the path of "impression," try and think it is more the fault of the head than of the heart.

I have often been told that New York is a "great city." I never thought of asking in what particular was meant. But my impression of New York is that it is great in almost every way you choose to take it; great in area and great in air-ward tendency (vide sky scrapers); great in badness and great in goodness; great in municipal corruption and great in municipal good government; great in saloons and great in churches; great in bad men and great in good men; great in fakes and great in sound business methods; great in foreign population and great in native population.

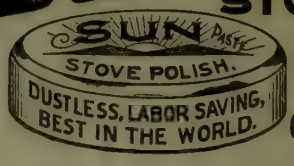
Were anyone to ask me which abounded most in New York, goodness or badness (and when I say goodness or badness I do not mean moral goodness alone. I mean that in part; but also good government, good business methods, etc., as far as I could see), I would unhestatingly give the verdict in favor of goodness. Remember, of course, that that is my impression. I confess I did not grovel in the slime in a particular effort to find the worst features of the city. My impressions were obtained by, in many instances, a superficial observation. But that is how my impressions of other large cities have been obtained, and therefore it is only fair that I should form my impressions of New York from the same point of view. It may be that I have been influenced in returning a verdict on my impressions by the fact that my realizations of New York were a great deal better than my anticipations.

But, while the general appearance of the city, with its well-paved and well-cleaned streets, its numerous and well-kept parks, its massive, substantial, and, in many instances, handsome buildings, impressed me a great deal, yet, I do not think anything impressed me so much as its commercial importance. In commercial importance New York is truly great. I am perfectly aware that Chicago looks upon New York as being somewhat slow commercially. New York, when compared with Chicago, may be slow. But whether it is or not, it has the trade. And then, it is not always the machine which is making the most noise or that is revolving the fastest that is doing the most work. The number and extent of the business houses, the traffic on the railways, the congested vehicular traffic on the streets, the ocean leviathans, like the Oceanic, unloading and loading at the piers, the perpetual hustle of the tooting tugs in the harbor with their tows of canal and railway barges, all im-

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE.



SUN PASTE STOVE POLISH IN TINS



GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

presses one that he is unquestionably within the commercial hub of the continent.

There is one business section of the great city which I shall never forget whatever else I may forget. And it was not because of its vastness, although it was vast enough. It was because of its uniqueness. I have reference to what is commonly termed the Polish Hebrew district. Along the edge of the sidewalks, on both sides of this street, up that street and down another, were ranged push-carts built after the manner of those we see trundled over Toronto's streets by Italian fruit pedlars. Each cart was almost in close touch with the other. And on these carts, what a conglomeration of merchandise! Here a wagon devoted to dry goods. And such dry goods! Strips of silk, pieces of cotton, ends of woollen goods and goodness knows what not, all piled together like the rag heap in a factory, from whence to me it certainly seemed to have come. Next to a push-cart of dry goods would probably be a push-cart with ill-smelling and ill-looking fish. Then another with odds and ends of china or hardware. Push-carts with big, brown loaves of bread there were galore, and push-carts with vegetables and push-carts with everything under the sun there were by the score, while men who evidently possessed no vehicles paraded up and down the streets in the district with their merchandise over arm or shoulder or around neck trying to find customers. Although it appeared to me as if every Polish Hebrew in the district was in business for himself, every one of them seemed to have numerous customers. And these customers, with numerous dirty off-spring trailing after them crowded the sidewalks to suffocation. I shuddered as I wormed my way in and out among them. But it was not from any fear of bodily injury. It was fear of something which I more than suspected these people carried on their uncleanly persons.

From such people as these in Canada, good Lord deliver us! They are the most loathsome-looking and the most unintelligent-looking specimens of humanity I ever set eyes upon. The residents of the Chinese and Italian districts were infinitely superior to them.

"The Polish Hebrew district is a foul and a sore spot in New York," sighed the managing editor of a New York daily as we conversed one day. "What to do with it and the population that is crowded within it is a problem I do not know how we are going to solve."

"My God, man, what can you expect!" remarked another man who is something of a social reformer. "Look at the lives they were compelled to lead in Europe, and now look at the way in which they are hived in New York. No wonder they are such miserable-looking creatures."

And what else can you expect? The trail of the oppressor is over them all.

W. L. E.

(To be continued.)

THE WORLD'S BIGGEST GROCERY.

No grocer, we should fancy, could visit Paris without seeing many things that would profit him from a business point of view—that is, of course, if he makes good use of his time and of his eyes. It is undoubtedly a city of great grocery establishments. The largest of these is conducted under the name of Felix Potin. The founder's father, who cultivated his own land at Arpajon (Seine-et Oise), desired to make a lawyer of his son, and Felix was put into an office at the age of 16, but the lad had an irresistible desire to become a grocer, and before he was 24 years old he had started in business. He became in time perhaps the biggest grocer in the world. Felix Potin acted splendidly during the siege of Paris. He refused to allow his stock of eatables—which had by that time become immense—to be bought up by speculators, and he rationed carefully the supplies of food, which he doled out to the public at the same prices as before. He thus sold £80,000 worth of food for which he might easily have obtained £250,000 of English money. It is sad to think that this large-hearted man died in the year following the war at the early age of 51.—London Grocers' Monthly.

PROTECTING CHECKS.

ACCORDING to The London Post, Mr. Frank Nowlan has proved to the satisfaction of himself and many to whom he has exhibited his work, that none of the existing methods of protecting checks is of any use whatever, if the forger only knows his business. Growing out of his experiments in this direction, he has produced what he considers the absolutely safe check, which is described as follows:

When held to the light it will be seen that in the parts intended to be written on there are colored lines, very much like the lines on which musicians write their manuscripts. The Nowlan check consists of two pieces of paper. On one of these the lines are ruled with an ink of India red, or any other prominent color, mixed with an easy soluble mucilage. The second piece is laid on over these lines. In other words, the check consists of two pieces of paper superimposed, united by mucilage, with lines on the inner surface of one of the two pieces. As soon as any liquid reagent is applied, in order to remove the writing on the surface, the mucilage between the two sheets becomes moist. The color then no longer keeps to the lines, but wanders and forms blots and blurs, which are visible on both sides of the check and can in no wise be removed. Mr. Nowlan's invention was, a short time since, submitted to the London Bankers' Association, all the members of which, we are informed, being greatly pleased with the simplicity and certainty of the method exhibited for preventing check alterations.

L. S. & B. COFFEE



Beats the Band

—— and ——

Leads the Procession.

LUCAS, STEELE & BRISTOL, - - HAMILTON.

Canadian Contingent in South Africa



"RAM LAL'S TEA"

TO THE FRONT AS USUAL.

We have received intimation from the packers of "Ram Lal's Tea" that their stock in Transvaal has had to be abandoned in Johannesburg, and has probably been consumed by the Boers. They have made certain, however, that the Canadian contingent will not lack a good cup of Tea by arranging to present each member with a package of "Ram Lal's" before his departure to the front.

James Turner & Co., Hamilton

GRAND MOGUL Ceylon Tea

"IS PURE TEA"

Stands the test of the most critical consumer.

We confine its sale to the Grocery Trade, who make barrels of money out of it.

RE COUPONS, 30 letter and 35 full new coupons make a full sett.

T. B. ESCOTT & CO.

LONDON, ONT.

Agencies:
TORONTO, WINNIPEG, MONTREAL.

HALLOWEE DATES. FRUITS OF ALL KINDS.

. . . Prices Right . . .

THOS. KINNEAR & CO.

49 Front St. East. TORONTO.

NEW SOUTH WALES PASTORAL INDUSTRY.

In view of the steadily-increasing Australian export trade in frozen meat, some facts in connection with the New South Wales pastoral industry may not be out of place. In 1860, the estimated number of sheep in the colony was 6,119,163; in 1891, the figures were 61,831,416. Since then the numbers have persistently decreased, until in 1898 they stood at 41,241,004, a result of the severe droughts in the pastoral districts. But the recuperative powers of the pasture lands are simply marvelous. How many sheep could be sustained by the colony under a system of artificial feeding and watering may hereafter become a question of national interest. In 1870, the quantity of wool exported from New South Wales was 34,608,600 lb.; in 1891 it was 255,204,601 lb.; in 1898 it was 280,948,406 lb. Under the present conditions of pasturage the number of sheep in the colony is, in a favorable season, too great to be properly maintained, so that the disposal of the surplus is an important question. Hence the prominence given to the export trade in frozen meat. There are already in the colony works for preserving mutton, whose output for the year 1897 amounted to a little over 750,000 sheep, while the frozen meat trade required some 1,066,000 more. During 1897, 627,000 sheep were boiled down for tallow. During 1895 the shipments of frozen meat comprised 1,021,006 carcases of mutton and 88,719 quarters of beef; 1896, 1,372,373 carcases mutton and 16,286 quarters beef; and during 1898, 1,095,568 carcases of mutton, and 30,593 quarters of beef. The average output of tallow for the last five years was 42,150 tons per annum.—Australian Trading World.

RUBBER BANDS.

"Rubber bands have supplanted twine to a great extent in the last few years," observed a salesman in a drug store as he slipped a band around a package. "Up to ten years ago rubber bands were seldom seen outside of a court house or a lawyer's office, and their use was confined almost exclusively to the filing of court documents and paper. Now you find them everywhere. Bands are used on all small packages in drug stores, and they have become an important factor in the grocery business. They answer the same purpose as twine, and are adjusted much easier. And then a more symmetrical package may be put up with the bands, and that is the pride of a good salesman. Yes, the rubber band has come to stay."—Philadelphia Record.

AN UP-TO-DATE QUEBEC GROCERY

It is not every day that one has the pleasure of entering a thoroughly up-to-date grocery store such as that of Mr. A. Grenier, of Quebec. Mr. Grenier, being every inch a business man, sets the example for his clerk to follow; one glance around the store convinces one of that. One thing he has in his window, which is very attractive, is an extra large coffee mill run by electricity, with the figure of a Chinaman at the wheel. The figure is so life-like that a person on the opposite side of the street might easily take it for a real, live Chinaman.

CEYLON GREEN TEAS.

The "Salada" Tea Company must apologize to the hundreds of retail grocers because of their inability to fill their orders for green Ceylon teas. They state that there has been such a tremendous rush for these teas that they ran out of their first shipment long before they expected to. Their second shipment they expect to hand within the next week, when all back orders will be filled. They also state that the public is receiving the green Ceylon teas with great favor, and they believe these teas are destined to supplant Japan Tea; in fact, that they will have the same effect on Japan tea as Ceylon blacks have had on China blacks.



IMITATORS

of

MacLaren's Imperial Cheese

always copy our jar and label.

It takes LITTLE BRAINS to do so.

MALAGA FRUITS

PRICES RIGHT.

THE DAVIDSON & HAY, LIMITED

36 YONGE STREET, TORONTO.

NINE MONTHS OF CEYLON TEA SHIPMENTS.

THE OVERLAND TIMES, of Ceylon, says: "The past quarter has shown a very satisfactory advance in the Australian shipments, and the setback in the second quarter has been more than adjusted; the advance in the supply to Russia, though not up to the sanguine estimates of the beginning of the year, is well sustained; the revived demand from America in the autumn, consequent on the exhaustion of old stocks in the United States, has already commenced; and, although the total to the United Kingdom for the nine months indicates a small increase, it is accounted for by the heavy shipments of April-June, and last year's total will probably not be exceeded in 1899. If there is an increase of a couple of millions it will be due to the strong demand, assisted by the unexpected shortage from India and the reduced home stocks. The quantity offered in the Colombo market exhibits a substantial increase; and the business of the next three months should be of a thoroughly satisfactory character. Here are figures which substantiate the foregoing observations:

TEA SHIPMENTS TO SEPTEMBER 30, AS COMPARED WITH THOSE OF LAST YEAR, IN LB.

	1899.	1898.
UNITED KINGDOM.		
January-March	23,256,321	24,397,545
April-June	29,213,561	26,618,900
July-September	23,065,820	23,930,640
	75,535,702	74,947,085
AUSTRALIAN COLONIES.		
January-March	3,489,552	3,474,614
April-June	3,977,839	4,577,466
July-September	4,731,344	3,212,955
	12,198,735	11,265,025
TO RUSSIA.		
January-March	409,509	315,381
April-June	1,412,980	883,174
July-September	896,755	436,310
	2,719,244	1,634,865
TO AMERICA.		
January-March	611,056	265,867
April-June	830,144	922,663
July-September	765,023	627,479
	2,206,223	1,816,009
TEA CATALOGUED FOR SALE IN COLOMBO.		
January-March	9,044,806	8,345,313
April-June	10,314,495	10,645,955
July-September	10,034,509	8,662,887
	29,393,810	27,654,155

HAS WON FAME WITH MERCHANTS.

One of the most unique articles of the present age and one that has met with unbounded success all over the continent is the Boeckh Patent Adjustable Display Table. They are in use by nearly every dealer, wholesale and retail, who has up-to-date ideas of store decorating and window displays. Merchants who have them in use say they now sell more goods in a day than they formerly could in a week. Owing to their neatness in design, and finish in several colors of wood to match store fixtures or counters, and several angles and positions which they can be easily adjusted to, they are found suitable for any lines of business, and are seen all over Canada, from ocean to ocean.

THE CANADIAN GROCER is informed by the manufacturers, Boeckh Bros. & Company, of Toronto, that sales are constantly on the increase, both through their travelers and letter orders. Messrs. Boeckh issue a neat illustrated booklet showing 11 different styles and designs, also valuable illustrations and ideas how to decorate stores or windows.

MARITIME BOARD OF TRADE.

Editor CANADIAN GROCER,—From all parts we hear great praise of the able and complete report that appeared in THE CANADIAN GROCER of August last, of the convention of the Maritime Board of Trade at the annual session in St. John, N.B.

No other journal in the Dominion had anything like it, and I trust this interest in the future work of the board will still be shared by THE CANADIAN GROCER, and that the doings of all the boards in Canada may receive some attention.

It would be a strong drawing card if THE GROCER would become the organ of the various boards of trade. As it is now, there seems to be no system, and if it was not for the kindness of the local press one would hear very little regarding board of trade work.

The Maritime Board, as far as possible, is doing good work. A circular has been sent to all the local boards and strong efforts made to bring in the boards not yet affiliated, and also to induce towns having no boards to form such.

The day is not far distant when all towns in Canada that want to be rated as progressive and up-to-date will have to have a board of trade. A good sign of the times in the Provinces is that professional men are taking an interest in board of trade work, where formerly it was merchants only who became members. Now, we find lawyers, doctors, and even clergymen as members.

I inclose copy of circular, and shall be pleased if you will make some comments.

If trade journals will only keep the aims and benefits of boards of trade before their readers, I am sure it will be much easier to carry on the work and be the means of interesting those localities that, so far, have had no such organization. With such an immense number of readers as THE CANADIAN GROCER has, and with the kindly interest expressed in the past, I would still gratulate themselves upon the measure of success so far attending their efforts, the fact must not be forgotten that much still remains to be done.

Many important business centres are yet without an organized board, while scarcely half of the local boards already organized, though doing good work in their own location, are not yet affiliated with the larger organization, and thus stand in the way of their greater usefulness.

No community, nor individual in it, but is vitally interested in one or more of the half-dozen interests upon which we as a people depend. The farmer, fisherman, lumberman, miner, manufacturer and shipowner all stand to be benefited by united and intelligent efforts; whether these look to methods or Legislature enactments as relative to our home industries or foreign trade. Tourist travel and the encouragement of immigrants suitable for these Provinces are also subjects worthy of careful consideration.

Now can we not during this year?

I. Promote the formation of boards in towns where such an organization would be beneficial both locally and in the wider field.

II. Induce all the boards of the Maritime Provinces to come into line with the Maritime, i. e., affiliate and work.

III. So perfect our organization and so carefully arrange our work, both administrative and deliberative, that the best results may be obtained, ever remembering that we are working for the material advancement of the Maritime Provinces, while, at the same time we are to not forget the moral and uplifting tendencies which our efforts should have, our motto being "non sibi sed patriae."

In conclusion, let me ask you, at your earliest convenience:

1st. To report the name of the member appointed by your board as member of the council of the Maritime Board.

2nd. Report membership of your board and its state of efficiency.

3rd. Remit any arrears of per capita tax due the Maritime Board of Trade.

Yours respectfully,

G. E. CALKIN, Sec.-Treas.

FROM FRUITS TO BANKING.

Mr. W. C. Bevan, until recently head of the firm of Bevan & Co., Malaga, Spain, so well known as raisin and almond shippers, has sold out his interest to his partners. Mr. Robert F. Bevan is now the senior member. Mr. W. C. Bevan has gone into the banking business in London, England, with partners resident in New York and Paris. The style of the firm is Shepard, Bevan, Willis & Co., Limited.

Mr. Franklin C. Bevan, son of Mr. W. C. Bevan, recently visited Canada in the interests of Frederico Gross & Co., Malaga, who will be represented in Canada by Watt, Scott & Goodacre, of Montreal, and J. L. Watt & Scott, Toronto. These two firms will also continue to represent Bevan & Co.

The cheese factory at Salisbury, N.B., received 184,728 lb. of milk during five months, and turned out 18,023 lb. of cheese, which sold at an average of over 9c. per lb.



New Nuts in Store

Tarragona Soft-Shell Almonds
Marbot Walnuts
Sicily Filberts.

PRICES CLOSE.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS, MANUFACTURERS, IMPORTERS OF TEAS.

TORONTO.

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

GRENOBLE and Marbot walnuts are in stock this week with the different wholesale houses.

T. Kinnear & Co. are in receipt of a shipment of Cairns' marmalade in 1-lb. glass jars.

Eleme figs—1, 2 and 3-star—in 10-lb. boxes, are quoted at low figures by The Eby, Blain Co., Limited.

Choice cluster and Buckingham cluster raisins may be had from Lucas, Steele & Bristol in 1-lb cartons; also "C. & B." mixed peel and ginger chips.

The Eby, Blain Co., Limited, are shipping prime salmon trout, fall caught, from Midland, at close prices.

Thyme, sage, savoury, mint, parsley, marjoram, mixed spice, poultry dressing, etc., are for sale in pretty glass bottles by Lucas, Steele & Bristol.

"Anchor," "Gold Ribbon" and "Queen" seeded Californian raisins, "Anchor" and "Sterling" cleaned stemless currants and "Daisy" dates, all in cartons, are among the season's specialties with The Eby, Blain Co., Limited.

C. E. Colson & Son received a fresh shipment of Slade's butter-scotch in half pound and one pound tins. This is just the thing for the Christmas and holiday trade.

Shrimps in 1 & 2-lb. cans may be had from Lucas, Steele & Bristol. The firm also have a supply of the famous "Carabus" in ½-lb. cans from the Pacific.

Lucas, Steele & Bristol have another lot of Digby chickens to hand; also lengthwise herrings and China Sea salmon, and genuine No. 1. mackerel in 20-lb. pails.

Rock-bottom prices and an excellent selection to choose from in Malaga raisins—layers, clusters and loose—are moving these goods rapidly with The Eby, Blain Co., Limited.

At the quarterly meeting of the Hamilton, Ont., Council of Women, D. Hastings and R. Jose, of the Trades and Labor Council, addressed the ladies, and urged their support for the early-closing movement. The members decided that they would do their shopping on Friday or early Saturday morning. Members of affiliated societies will be asked to do likewise.

COOPERATIVE BUYING.

The Boston Cooperative Buyers' Association has been somewhat prominent during the past few years, particularly in connection with the grange, and there has been much discussion over whether or not the principle on which the association operated was sound. The company, however, has become insolvent, and is settling its affairs in that way. We have always believed that the name, at least, was a misnomer, as there was nothing of a cooperative nature about it. It merely acted as a middleman, doing business for a less profit than other middlemen, with the result that it became insolvent. The only true way to cooperate in buying, and be within the limits of legitimate business principles is to mass orders and pay cash, obtaining all possible discount and concessions that can be legitimately made to large buyers for cash. New England Farmer.

The Maritime Pure Food Co., of Woodstock, are shipping ten cars of canned apples in one order to Liverpool and London, Eng., and to Glasgow and Leith, Scotland, via St. John, to the same parties who bought the 1898 stock.

THE L. AND S.

ROSEMARY

HAMILTON, CANADA.

Buy from your Wholesale Grocer.

CO., Limited.

Rosemary Cream Cheese
Rich, Nutty, Exquisite Flavor. Four Sizes.

Rosemary Condensed Mince Meat
Quality and Quantity. Attractively put up. 3 doz. in a case.

Rosemary Bulk Mince Meat
5, 10, 15, 25, 70-lb. Pails. Positively finest on market.

Rosemary Beef Extract
"Condensed Sirloin Steaks." 2 and 4-oz. Jars.

Rosemary Fluid Beef
2, 4, 8, 16-oz. Bottles. Double Strength. Elegant Goods.

Rosemary Beef, Iron and Wine
Meets the demand for a high-class article.

Perfection Is No Trifle.

We believe that Windsor Salt is as near a perfect Salt as skill, experience, time and money can produce.

No trifle is neglected in its manufacture because ***no trifle is too small to be neglected.***

"Perfection is no trifle."

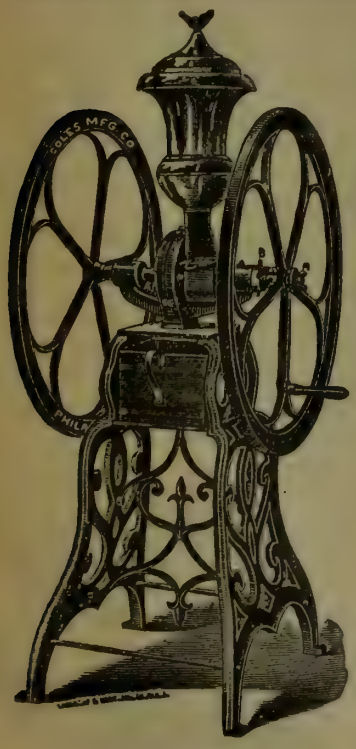
Windsor Salt

is the highest grade of Salt that it is possible to make—one reason why this is so is because the Vacuum process is used in its manufacture.

Another reason is because its reputation for purity, whiteness, and dryness ***must be maintained,*** else the trade phrase "as pure as Windsor Salt" loses its true meaning.

Sold by Leading Wholesalers Everywhere.

THE WINDSOR SALT CO., Limited
Windsor, Ontario.



The Canadian Grocers Know

a good mill when it is presented to them.

They have taken up the . . .

COLES COFFEE MILL

Because it saves them dollars in money and pounds of energy when they grind coffee. It works easily, grinds evenly, and is recommended earnestly.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

Wool Soap

For Toilet and Bath

Pure, white Wool Soap is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price.

Swift and Company, Makers, Chicago

Canadian Representatives:
W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.

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President,
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Montreal.

THE MacLEAN PUBLISHING CO.
Limited.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

A STRONG CHEESE MARKET.

CHEESE appears to be, on the whole, well maintaining, rather than losing, its strength. During the past week, as high as 11⅜c. per lb. has been paid at the factories for round lots of September cheese, and 11⅜ to 11½c. per lb. has been freely paid for October make. The outside figure was paid for 500 boxes for export. A round lot of November cheese changed hands at 11½c.

The statistical position in Canada is decidedly strong, there not being 2,000 cheese unsold west of Toronto.

We have evidently yet to feel the keenest effect of the drought of last summer.

The make of cheese in Great Britain is also short, being estimated at about 25 per cent. less than last year.

Another significant feature of the situation is the somewhat unique fact that little, if any, cheese is now being consigned to commission dealers in Toronto. As a result, the latter are much freer buyers than usual.

Wholesale dealers in Toronto are, this week, getting 11½c. for July and August makes, while, for September and October cheese, 11¾ to 12c. is the idea as to price.

CURRANTS SLIGHTLY EASIER.

Currants have been exhibiting some irregularity in the primary market lately.

The market at first eased off quite a little. This induced some buying in Canada for exportation, but a sharp advance which followed put a stop to business. Now, the market is again slightly easier in Greece, but all attempts so far to buy at low prices have been unsuccessful.

The basis is now only slightly below that of the earlier importations.

The easier feeling in the primary market cannot, for some time at any rate, affect prices on the Canadian market, even should the weakness abroad be maintained.

HALIFAX ILLUSTRATED.

The people who live in the large cities down by the Atlantic, are by no means asleep these days in bringing to the attention of the world the facilities of their respective seaports.

We are reminded of this by a special supplement of The Industrial Advocate, which is devoted entirely to describing and illustrating the port of Halifax, N.S., and the leading industries of the city.

The front cover, giving a birdseye view of Halifax is an exceedingly striking piece of work. In fact, the whole number is handsome and most creditable to the publishers.

Those who have not yet had the privilege of visiting the capital of Nova Scotia, can obtain an excellent idea of its extent and importance from a perusal of this special supplement of The Industrial Advocate.

BRISK LUMBER OPERATIONS.

The demand for provisions of all kinds from the lumber camps has been exceedingly good this season. Renewed activity is now reported from the big camps in the north as a result of the judgment against the Michigan lumbermen. It is realized now that the greatest possible cut that can be made this season will be insufficient to meet the demands for lumber next year. Men are still scarce and operations continue to be limited below the requirements of the big sawmillers.

CHEESEMEN WANT PROTECTION.

THERE is a movement on the part of the dairy interests of New York and other cheese-producing States to have a national law passed to prevent fraudulent labeling of cheese.

Complaint is made that Ohio cheese is branded as Wisconsin make, and that cheese from both these and other States are branded as New York make in order to get the better prices which are paid for the product of the last named State.

The counterfeiting of State brands is given by those interested in the business as a reason for the falling off in the export trade in United States cheese, inasmuch as the offerings of much inferior cheese from that country has left it in poor repute in foreign markets, where it has been ousted by the superior Canadian article.

In times past, the Canadian cheese industry suffered from this counterfeiting of brands, as the United States article was shipped to this country and transhipped from here as Canadian cheese. The law which put an end to this was a good thing for the Canadian cheese industry.

The Utica, N.Y., Board of Trade, which is taking the matter up in the United States, has interested Congressman James S. Sherman in the matter, and it is likely to secure attention at the next session of the United States Congress.

It will be a good thing for the cheese industry of the United States if the law desired is enacted.

SALT AND SCARCITY OF CARS.

The scarcity of cars on the Grand Trunk and Canadian Pacific railways is beginning to seriously affect the salt trade.

Some retail dealers are without a barrel of salt in their stores, and are telegraphing and writing the wholesale houses to hurry forward orders which had been placed some time ago.

It has been intimated to THE CANADIAN GROCER that the railways are considering the advisability of increasing the freight rates on salt about 25 per cent. This would mean the addition of $2.50 to the price of a car of salt.

In view of the difficulty of getting delivery of salt, it is obvious dealers should not leave the placing of their orders till the last moment.

BUSINESS MEN AND PARTY GOVERNMENT.

DISSATISFACTION with the party system of government is becoming more and more pronounced in this country. And the dissatisfaction is not without cause.

We put A out of office because it has been an unprofitable servant. But, ere long, we discover that B is little, if anything, better than A. Both are influenced by the professional politician with a "pull" instead of by sound business principles. It is a fatal influence, but the spell of it neither party when in office, appears to possess the power to resist.

Although government by party has been with us so long that we have got to think that it will be with us forever, we cannot after all claim for it immutability. We may not perhaps see in futurity anything that is going to replace it. But it does not follow that there will be no change.

Everyone who wishes to see good government must certainly hope that the party system with its recrimmations, its factious opposition, and its perverseness, blocking desirable legislation, will ultimately give place to something that is better—something that is more businesslike.

But, while the system of government by party is not immutable, it is not likely that this generation at least will see it take its departure. It will certainly be with us for a good many years to come. Because that is so, however, it does not follow that we should sit down and await the dawn of the political millennium.

When a man has a piece of machinery which has seen its best days and is no longer effective, he does not discard it until he can replace it with one which is better.

The party system of government is undoubtedly defective, and, while we may fix it up a little to-day by changing the party in power, we know from experience that by to-morrow night a number of screws will be loose again. But we yet see no chance of finally discarding it. In the meantime, it is our duty to keep on "fixing," until at last we shall have learned how to make a brand new system of government machinery.

If we are passive in regard to the matter we certainly cannot expect to improve the old or create that which is new. Reform is only secured by aggressiveness.

As we have said time and again before, there is no class more concerned in good government than the business men of the country, and it is upon them that the duty of leading in this movement falls.

Good government is dependent upon the independent factors that compose the commonwealth. By independent factors we do not mean men without any party affinity whatever. We mean men who, while they may lean to this or that party, are not so firmly wedded to it as to follow it through bad as well as through good report.

And, after all, is it not only by being true to principles, rather than subservient to party, that we can hope to secure better government for to-day and a better system for to-morrow?

A STRONG COFFEE MARKET.

A DECIDEDLY strong position has been assumed by the coffee market. There has been a persistent advance for some days in Brazilian coffees in the primary markets, until the total appreciation in values is considerable.

Green Rio coffees, which, until quite recently, were selling in New York at 6c. per lb., are now up to 7 ⅝c.

On the Toronto market green Rio coffees which sold at 7c. a week ago are up to 7 ½c. per lb., and it is the opinion that there will be a sharp advance in values before a great while, if the present conditions long obtain in the primary market.

Mild grades of coffee are also appreciating in value, prices having advanced 5 to 10s. per cwt. in London, England, and, owing to the briskness of the demand and the fact that stocks are getting into small compass, a further rise is anticipated.

THE ORANGE MARKET.

The principal, or rather the only, orange that has been on the Toronto market for some months is the Jamaica variety. The quality of this orange has been irregular this year, some very poor as well as some very excellent stock having been received during the season.

The last shipments received were of excellent quality though rather on the green side. The demand is good, and an advance of $1 brings the price to $7 to $8 per bbl.

But this variety is not the only orange that will be here for the Christmas trade. Valencias are expected on the market next week. They will likely rule about $5 a case. Navels will be offered a week or so later, likely at from $4 to $5 per box, according to size. Dealers state that their advices give them reason to expect both of these varieties to arrive in excellent condition.

A CALL FOR ORGANIZATION.

IN another part of this issue is printed a letter from Mr. M. G. DeWolfe, President of the Maritime Board of Trade, which every reader of THE CANADIAN GROCER should peruse.

The tenor of the letter is a call for the organization of boards of trade, not only in the Maritime Provinces, but in other parts of the Dominion as well.

The call is a timely one, for never in the history of the country was there greater need for the formation of business men's organizations, call them boards of trade or whatever you like.

If the municipalities, the Provinces and the Dominion are to be efficiently administered they must be administered in a businesslike way. And who are there like business men who can see that this is done? None.

Until the business men do organize they will be as it were a mob, and a mob can accomplish nothing.

The Maritime Board of Trade is doing good work. There is no doubt about it, as everyone who has attended an annual convention of that body must be persuaded. But, while in the six years that that organization has been in existence a great deal of progress has been made, yet, there are still towns in the Maritime Provinces which are not represented in the organization. The officers of the board are energetically setting themselves to the task of bringing these in. And they are, as evidenced by Mr. De Wolfe's letter, also anxious for the business men throughout Canada to organize themselves into boards of trade.

Whatever THE CANADIAN GROCER can do in assisting the Maritime Board of Trade in the good work on which it is embarked will be most cheerfully done.

RETAIL MERCHANTS IN CONVENTION.

At the invitation of the Toronto Retail Merchants' Association, many merchants from various sections of Ontario assembled in the Temple building on Monday afternoon and evening to organize a provincial association. The chair was occupied by W. B. Rogers, president of the Toronto association.

Among those present were the following: J. H. Simpson, grocer, Guelph; W. J. Henry and John Reuttel, booksellers and stationers, Kincardine; R. Wilson, druggist, Cobourg; T O. Rowat and W. H. Ferguson, London; T. J. Boyd, jeweler, Ottawa; T. Crawford, boot and shoe dealer, St. Carharines; J. W. Ney, druggist, Bracebridge; J. F. Clarke, dry goods dealer, and S. T. Hopper, druggist, Port Hope; W. B. Rogers, furniture dealer, Toronto; E. Potts and H. Davies, fancy goods dealers, Toronto; John Butcher, J. S. Bond, D. Bell, T. Foster, Dallimore Bros., T. G. Crown, R. Higgins, J. Coutts, J. Short, F. Hall, John Doyle and Chas. Metley, grocers, Toronto; W. Russell, R. Hanna, S. Thompson, I. B. Johnson, boot and shoe dealers, Toronto; G. E. Gibbard, Hargreave Bros., J. R. Lee, J. B. Stevenson and J. Cuddy, druggists, Toronto; Geo. Lugsdin, saddler, Toronto; J. J. Hall and Geo. Boxall, Toronto; W. H. Evans, A. Britnell, J. Sutherland, B. McEntee and O. E. Bassman, booksellers, etc., Toronto; W. McBain and J. R. Hancock, tailors, Toronto; H. A. E. Coo, dealer in typewriters, &c., Toronto; E. Morphy, and Jas. Anderson, jewelers, Toronto; John Willmot, J. B. Davison and A. R. McDonald, butchers, Toronto; S. G. Little and J. T. Jones, dry goods dealers, Toronto.

President Rogers, in his opening address, explained the reason for calling the meeting. The Toronto association, he said, had come to the conclusion that in order to carry weight with the Ontario Legislature, the merchants of the Province should be interested in the work they were doing to better retail merchandising in the country.

The Toronto Retail Merchants' Association had been in existence for three years, and in that time had done much for the betterment of trade conditions. Among other evils they had combated was the departmental store trust. They had secured the conviction of one of the large departmentals for fraudulent advertising, and in many ways had done an educational work which he hoped would bear good fruit.

THE DEPARTMENTAL STORE TRUST.

The simplification of court procedure for the collection of debts, adulteration of foods, the use of trading stamps, and other matters should receive consideration.

He suggested the formation of some central organization which might act as buyer for the retail dealers. It was a fact that some manufacturers graded their discounts in proportion to the size of orders received, or granted a rebate when a certain quantity of goods is purchased in the year. By taking advantage of these discounts or rebates the departmentals are placed on the same footing as the jobbers and obtain advantages over the small dealer.

In another respect the departmental store was, in Mr. Rogers' estimation, an evil, for, by

DRIVING COMPETITORS OUT OF BUSINESS,

and thus causing stores to be left vacant, they caused depreciation in the value of real estate. This lessened the taxpaying power of these properties. On the other hand, the departmentals, by borrowing large sums of money from the banks and purchasing large stocks, took advantage of the clause in the Assessment Act which exempts from the personality tax the amount of liabilities, and did not pay their share of taxation.

The constant search for "bargain goods" by these large stores had the effect of causing a great production of poorly-made, shoddy goods, which, by reducing their wages, struck a serious blow at the moral and material welfare of the working classes.

THE DIFFERENT FORMS OF LEGISLATION

that have been prepared in various countries to overcome the evils of the departmentals were as follows:

I. A progressive tax on the annual turnover of all those engaged in retail trade.

II. A law to prohibit a merchant in certain-sized towns from selling under one roof more than a limited line of goods, according to a graded schedule prepared.

III. A graduated license law for those engaged in retail trade, enabling a merchant to engage in two or three lines of trade at a nominal license fee, but with a heavy graduated scale for each and every department thereafter added.

IV. A straight license law enabling a merchant to handle one line or group of goods, according to a schedule prepared, at a nominal charge of $1, and for every other line or group a license fee of from $3 to $5.

V. A combination of I. and IV., providing for the exemption from this tax of all merchants not doing more than a stated amount of business per year.

VI. A tax per capita on number of employes, and, in addition, a percentage tax on the rental value of the premises occupied.

The association had good precedent for the graduated feature of tax in the Ontario "Succession Duties" tax, and in the agreement between the city of Toronto and The Toronto Railway Company.

In a spirited and interesting discussion, the many questions suggested by Mr. Rogers were dealt with by the representatives of the various towns.

COMMITTEE ON LEGISLATION.

A committee on legislation was then appointed, consisting of the following: W. B. Rogers and G. E. Gibbard, Toronto; J. W. Ney, Bracebridge; R. Wilson, Cobourg; W. H. Henry, Kincardine; T. Crawford, St. Catharines.

The committee reported exhaustively on the various questions, and after discussion

RESOLUTIONS WERE PASSED

condemning trading stamps, and appointing a committee to find the best means to remedy this evil; in favor of a turnover tax bill, and in favor of such improvements in the law as are necessary to prevent fraudulent advertising and adulteration of foods, and asking the merchants of the country to interview, memorialize and petition members in favor of the reforms advocated.

OFFICERS ELECTED.

The election of officers was then proceeded with, the following being chosen:

President—John Hargreaves, Toronto.
1st Vice-President—W. J. Henry, Kincardine.
2nd Vice-President—J. T. Boyd Ottawa.
Treasurer—G. E. Gibbard, Toronto.
Secretary—E. M. Trowern, Toronto

It was decided, as soon as a plan of campaign was prepared by the executive, that organizers should be sent out to build up the association throughout the Province.

ADVANCE IN PAPER BAGS.

THE CANADIAN GROCER last week intimated that an advace was probable in the price of paper bags. These expectations have been realized, the various manufacturers in the country having agreed upon a uniform list of prices.

The new discounts on paper bags when sold, shipped or delivered at one time to one buyer are as follows:

	Per Cent.
1,000,000 and over	40
500,000 and under 1,000,000	35 and 5
150,000 and under 500,000	35
50,000 and under 150,000	33⅓
20,000 and under 50,000	30
Under 20,000	27½

On all sacks a special discount of 5 per cent. may be allowed on lots of 10,000 and upwards when sold, shipped or delivered at one time to one buyer. Terms are 3 months or 3 per cent. cash discount if paid within 30 days.

Deliveries f.o.b. the following points: City of Quebec, Montreal, Hull, Que., Ottawa, Toronto, St. Catharines, Merriton. Freights may be equalized on any of these points.

The advance in price is considerable, for the highest discount allowed heretofore was 60 per cent., while, it will be observed, the maximum is 40 per cent. But, of course, it must be remembered the profits in the paper bag trade have been most unsatisfactory for some time, owing to competition.

Something New!!

"SALADA"

PURE UNCOLOURED CEYLON GREEN TEA

ABSOLUTELY PURE. DELICIOUS IN THE CUP.

Sealed Lead Packets Only } 30c. and 40c.
Never Sold in Bulk } Per Pound

Toronto. Montreal. New York. Boston. Detroit. Buffalo. Pittsburgh. Cleveland.

AGENCIES WANTED.

BRITISH COLUMBIA: RELIABLE AGENTS wi-h correspondence with parties wanting their goods pushed in this Province. Address "Pretoria," "The Canadian Grocer," Montreal." (48)

POULTRY

Parties having poultry to offer will do well to communicate with

THE DELHI CANNING CO.
DELHI, ONT.

All poultry must be dressed, drawn, with heads and feet off.

Seeded Raisins

Freshly done after you send in your order.
Quality guaranteed second to none.
Write for quotations to

The Acme Fruit Cleaning Co.
128 Queen Street, MONTREAL.

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

RED CROSS TEA
in lead packets, and
CLUBHOUSE
in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

The "BOSS"

WASHING MACHINE

Still Leads.

If you have not tried the "BOSS" do so now.

Walter Woods & Co.
HAMILTON.

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS
10-14 Pape Avenue - TORONTO



HORSE-SHOE SALMON

Is packed ONLY from the finest

Fraser River Sockeye Salmon.

For twenty years the leading brand on the Canadian Market.

It pays to buy the best.

For Sale by all Wholesale Grocers throughout the Dominion.

We handle the following **Coffees, Green and Roasted**

Gautemala, Mocha, Maracaibo, Ceylon, Mexican, San Salvador, Java, Jamaica, Santos, Porto Cabella, Costa Rica, Bogota and Choice Rios.

We have also the following favorite blends—Dalley's Perfect Coffee, Dalley's Special Coffee, Dalley's Pearl Coffee, Dalley's Reliable Coffee, Dalley's Victor Coffee, Dalley's Queen Coffee, Dalley's French Cream Breakfast Coffee.

We are direct importers of Coffees.
Give us a trial. Quality is our motto.

The **F. F. DALLEY CO., Limited,** Hamilton, Can.

MARKETS AND MARKET NOTES.

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

November 30, 1899.

GROCERIES.

A GOOD business is still to be noted in the wholesale grocery trade in this Province, although the volume is perhaps not as large as it was. Sugar is about the only line in which there appears to be an unsettled feeling as to price, and that is due to the competition of the United States refined article. Canned goods are firmer, if anything, than they were a week ago. The same can undoubtedly be said of coffees, prices both at home and abroad having an upward tendency. Teas of all kinds continue to occupy a strong position, although the local market is at the moment quiet. The different wholesale houses have, this week, taken new season's Grenoble and Marbot walnuts into stock. They are meeting with a good demand. Business is active in all lines of European dried fruits; in fact, the principal demand is for these goods.

CANNED GOODS.

The volume of business in canned goods of any description is only small, but there is by no means any lessening of the confidence in the markets. Little if anything is offering from first hands. We hear of one lot of tomatoes offering, but the price asked by the holder is 92½c. net. to the wholesale trade. For the best known brands of tomatoes the wholesalers are asking 95c. to $1, and they are firm at these figures. The ruling price to the retail trade for corn is $1.05 to $1.10 per dozen. As low as $1 is heard occasionally, but it is by no means the ruling price. Peas are quoted all the way from 75 to 85c. for ordinary. But there are very few who are prepared to take inside figure, and the peas quoted at 75c. are not the best brands. Beans are firm at 85 to 90c. Canned fruits are firm, but there is very little business being done. While the trade in canned salmon is not active, business is probably brisker than is usual at this time of the year.

COFFEES.

The outside coffee markets are showing increasing strength. Mild grades of coffee have advanced 5 to 10s. per cwt. in London, England, and there is every prospect of their going higher as the demand is good and stocks are getting into small compass. Brazilian coffees continue to advance on reported damage to the crop by excessive rains. Coffees which sold in New York a short time ago are at the time of writing quoted at 7⅝c. Stocks of Rio coffee in Canada are light and a sharp advance is expected in the price to the retail trade. In fact, prices may be said to already be fractionally higher, 7½c. being quoted for coffees which were a week ago selling at 7c.

SUGARS.

There have been some fluctuations in the outside markets during the past week, but they have, as a rule, been small, namely,

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

from ¾ to 1½d. per cwt. There has been a slightly easier feeling in New York as a consequence. In Canada the disturbing feature is the competition of United States refined sugar, the importations having been freer again of late, particularly at central points. The demand for refined sugar is fair for this time of the year, and quotations are without change.

SYRUPS AND MOLASSES.

The demand for syrups is not as brisk as it was, although a fair volume of busines is still being done. In molasses, trade is moderate, although a slight improvement has taken place in the demand, of late. The demand is principally for molasses, at from 23 to 27c. per gal.

SPICES.

There is a little being done in spices for importation. The market, generally, is strong and firm. Gingers are advancing, and the price of pepper keeps strong.

TEAS.

The market for Indian and Ceylon teas still maintains its strength. Teas, for a price, say 16c. per lb., are decidedly scarce on spot. The situation on spot would have been somewhat easier than it is but for the fact that the ss. Heathdene, which was carrying a large quantity of tea for Canada from Calcutta, had to put into St. Michaels on fire, naturally causing much delay. The extent of the damage to the tea has yet to be be determined. There is very little doing in Japan teas, but the market appears to be as steady as ever. China green teas are firm and in fair demand.

NUTS.

New Grenoble walnuts were received by the various wholesale houses this week. The shipment left Havre on November 10 and reached Toronto on November 27. This is seven days earlier than last year. Grenobles are being quoted to the retail trade at 13½c. per lb. New season's Marbots are also on the market, and are being quoted to the retail trade at 10½c.

RICE AND TAPIOCA.

The rice market is firm, and according to advices from the primary markets prices are expected to rule higher than a year ago. Tapioca is decidedly strong, and to lay down to-day would cost nearly 5c. per lb.

FOREIGN DRIED FRUITS.

CURRANTS—Wholesalers are experiencing a good demand. Prices have been fluctuating somewhat in the primary market during the past week, but the bases of prices to-day are only slightly below those which ruled for the earlier importations.

VALENCIA RAISINS—Stocks in Denia are exhausted, and no more crop reports are expected from the primary markets this season. There is a good inquiry for Valencia raisins, and prices are firm. The ruling quotations are: Fine off-stalk, 6½ to 6¾c. per lb.; selected, 7 to 7½c; extra selected, 8½c.; layers, 7½c.

MALAGA RAISINS—Prices have advanced 1c. per lb. on Malaga muscatels in the primary market. This will naturally tend to stiffen quotations on the local market. The demand locally is good. The ruling quotations are: London layers, $1.60 to $1.75; black baskets, $1.90 to $2; blue baskets, $2.10 to $2.25; Dehesa clusters, $3 to $3.25; Royal clusters, $4 to $4.50; ¼ flats of black baskets, 75c.; ¼ flats of blue baskets, 85c.; ¼ flats of Dehesa clusters, $1; seeded Malaga muscatels, 10c. per lb. package; loose muscatels, 3½ to 4c.

CALIFORNIAN RAISINS—The is not much demand, on account of the high prices. We quote: 3-crown, 8½ to 9c.; 4 crown, 9½ to 10c. per lb.

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PRUNES—These are receiving little or no attention, but prices are firm and unchanged.

GREEN FRUITS.

Jamaica oranges, the only kind at present on this market, are in good demand, and, as supplies are light, the market is firm at $7 to $8, an advance of $1 per bbl. Valencias and Navels are expected on the market in a few weeks. There is a fair movement of lemons at steady prices. Sweet potatoes, cranberries, Almeria grapes and Spanish onions are in light demand. Prices are unaltered. Bananas are short of the demand, and an advance of 50c. is asked for the best grades. The range is now from $1.75 to $2.50 per bunch. A few Canadian grapes are still offering at 15 to 20c. per basket.

COUNTRY PRODUCE.

EGGS — The market is steady. The receipts of strictly first-class stock are still scarce and 20c. is paid for such on the market. For good fresh-gathered stock prices are firm at 17 to 18c. Pickled stock is selling readily at 15 to 16c. per doz.

POTATOES — The market is slightly easier, cars on track Toronto now being worth 38 to 40c. per bag, a decline of 2c. Small lots out of store are firm at 45 to 50c.

BEANS — The market has steadied down, and further advances are unlikely. We quote $1.45 to $1.50 for hand-picked and $1.35 to $1.38 for prime.

DRIED AND EVAPORATED APPLES — The market is slightly easier. Evaporated apples are moving well at 8½ to 8¼c. in a jobbing way. At outside points dried apples are steady at 5¼ to 5¾c. for ordinary No. 1 stock and 6c. for No. 1 quarters. The jobbing market is fairly active at 6 to 6¼c. for ordinary.

POULTRY—There is not as much poultry offering here as the market could readily absorb. Prices of turkeys and geese have, consequently, advanced ½ to 1c. per lb. We quote: Turkeys, 9 to 10c. per lb.; geese, 6 to 6½c. per lb.; ducks, 45 to 60c. per pair; chickens, 25 to 40c. per pair.

GAME — The continued mild weather keeps the demand limited. Prices are, therefore, easy at last week's figures: 25c. per pair for teal and other small varieties; 40c. for blue bills; 65c. for pintails and redheads; 75c. for mallards and large black; $1 for canvasbacks, and 50 to 60c. per brace for partridges.

VEGETABLES — There is still a liberal supply of nearly all vegetables. Squashes are 25c. cheaper, otherwise there is no change. We quote: Cabbage, 40 to 50c. per doz.; red cabbage, 50 to 75c. per doz.; cauliflowers, 40 to 60c. per doz.; celery, 40 to 75c. per doz.; parsley, 10 to 15c. per doz.; pickling cucumbers, 40 to 60c. per hundred; muskmelons, 50 to 70c. per doz.; native watermelons, 50 to 75c.; onions, 40 to 60c. per bush.; green beans, 30 to 50c. per basket; squash, 75c. to $1 per doz.; vegetable marrow, 40 to 60c. per doz.

BUTTER AND CHEESE.

BUTTER—The large offering of large rolls and prints which was noted last week has resulted in a decline of 1c. per lb. Rolls are 17 to 18c. and prints 18 to 19c. this week. Really good tubs are not so plentiful, and are firm at last week's prices, 17 to 18c. Creamery butter is easier, a decline of 1c. being noted in tubs and boxes, which makes the price 21c. per lb.

CHEESE—Though there seems to be a disposition on the part of some jobbers to sell at easier prices, the market is in a healthy condition. As high as 11½c. has been paid at factories for October makes within the last week. There is some July and August cheese offering in a jobbing way. The general jobbing quotation for late makes this week is 11¾ to 12c.

FISH AND OYSTERS.

The mild weather continues to limit the demand. Oysters are especially quiet. Stocks of both shell and bulk oysters and of frozen fish are large. Codfish are scarce. We quote: Trout, 7 to 7½c. Niagara whitefish, 8c.; pickerel, 7½c.; herrings, 4c.; halibut, 12½c.; Seattle salmon, 13 to 15c.; steak cod, 7c.; haddock, 5c.; finnan haddies, 6½ to 7c.; boneless fish, 4¾c.; quail-on-toast, 5½c.; steak cod, 6½c.; quintals of cod, 5¾c.; ciscoes, $1 per basket. Oysters, standards, $1.25;

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selects, $1.65; other brands, $1.25 per gal.; shell oysters, $8 per bbl.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—There is but little fall wheat moving, as the market is quiet and cars are hard to get. The price outside shows a decline of ½c. in the week, the price now being 65½ to 66c. outside. There is a fair delivery of wheat on the street market. White and red wheat is 2c. cheaper. Goose wheat has declined 1c. We quote as follows: Wheat, white and red, 67 to 68½c.; goose, 67 to 68c.; peas, 62c.; oats, 31c.; barley, 43 to 44c.; rye, 54c. There is a moderate demand. Manitoba No. 1 hard is dull at last week's figures, 76½c. Toronto and West.

FLOUR—There is little life in the market. Prices are steady. We quote: Manitoba patents, $4; Manitoba strong bakers', $3.70; Ontario patents, $3.65 to $3.75; straight roller, $3.35, Toronto freights.

BREAKFAST FOODS—A decline of 10c. is shown in the price of standard oatmeal and rolled oats. Otherwise there is no change. A good business is doing. We quote as follows: Standard oatmeal and rolled oats, $3.50 in bags and $3.60 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL.

HIDES — Cured hides are again ¼c. dearer. Otherwise, there is no change. We quote: Cowhides, No. 1, 9½c.; No. 2, 8½c.; No. 3, 7½c. Steer hides are worth ½c. more. Cured hides are worth 10¼c.

SKINS—The market is firm. No change is noted. We quote: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 40 45c.; culls, 20 to 25c. Sheep and lambskins are selling at 85c.

WOOL — The market is healthy and active. Prices are firm at last week's figures. We quote: Clothing wool, 17c.; combing fleece, 16 to 16½c.; unwashed, 9½ to 10c.

SEEDS.

The market is practically in the same condition as last week, though for extra choice to fancy lots of both red clover and alsike a slight advance on the prevailing quotations might be had. Dealers are offering $4.50 to $5 outside for red clover and $4.50 to $7 for alsike.

MARKET NOTES.

J. C. Adams, Toronto, has been appointed

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Coffees are advancing in price.

Malaga raisins are 1c. dearer in the primary market.

New season's Grenoble and Marbot walnuts are on the local market.

Dairy rolls and prints and creamery tubs are 1c. per lb. lower than a week ago.

Potatoes are 2c. per bag cheaper, the car lot price now being 38 to 40c. per bag.

Turkeys and geese are ½ to 1c. per lb. dearer, geese being quoted at 9 to 10c., and geese at 6 to 6½c. per lb.

Jamaica oranges are quoted at $7 to $8 per barrel, an advance of $1. The highest grade bananas are 50c. dearer, the top quotation being $2.50 per bunch.

Fall wheat and oats are 2c. cheaper on the Toronto street market. Standard oatmeal and rolled oats have declined 10c., the price now being $3.50 for bags and $3.60 for barrels.

QUEBEC MARKETS.

MONTREAL, November 30, 1899.

GROCERIES.

THE volume of business in general groceries has been somewhat diminished during the past week, but there is still a fair trade to note. No further changes of importance were noted up to this writing. Sugar is steady at the recent advance, and molasses is firm at the rise, with the possibility of going higher. Dried fruits are firmly held all around, and the strength conspicuous in canned vegetables for some time back is more marked, if anything. Rice is steady and spices are firm, while there has been a somewhat better movement in tea.

SUGARS.

The refined sugar market has been quiet during the past week, but prices are firm at the advance. This, however, is not a period of the year when activity is expected. Sales of granulated are noted at $4 45, and yellows at $3.65 to $4.30, as to grade. In raw sugar, the market for cane has kept steady in New York, the price of 96 test centrifugals being quoted at 4¼c. Beet sugar was cabled easier and ¼d. lower at the beginning of the week. Beet is quoted 10s. to 10s. 1½d. cost and freight Montreal.

SYRUPS.

There is no change in syrups, prices ruling steady and business extremely quiet at 1¾ to 2¼c. per lb., as to quality.

MOLASSES.

The firm feeling is fully retained in molasses, sales of 10-puncheon lots realizing 42c., but holders are averse to selling large lots, preferring to job out what they have on hand in a small way. The Guild price on Barbadoes is 42c. in carlots and 43c. in single puncheons. Porto Rico is offered at 41c.

DRIED FRUITS.

The firm feeling in dried fruits continues and prices are held at 6½ to 6¾c. for fine off-stalk, 7¼ to 7½c. for selected and 7½ to 7¾c. for layers.

Malaga raisins are steady in tone, and the same can be said of Sultanas.

Currants exhibit no change, prices ruling firm.

A fair demand is experienced for prunes. We quote: 80's to 90's, 6½c.; 70's to 80's, 7c.; 60's to 70's, 7½c.; 50's to 60's, 8½c., and 40's to 50's, 10c.

French prunes are purely normal, while Bosnias range from 6 to 6½c.

New dates have arrived and are selling at 5½ to 6c.

NUTS.

New Grenoble walnuts are quite strongly held at 13½c., and Marbots at 10c.

CANNED GOODS.

There is no change to report in canned goods, and prices generally are exceedingly firm, especially on all lines of vegetables. Corn is held at $1.05 to $1.10; tomatoes 90 to 95c.; marrowfat peas, 70 to 72½c.; early Junes, 77½ to 80c.; French peas, 90 to 95c.; beans, 90c.; one gallon apples, $2.25 to $2.50; 3-lb. do., 85 to 90c.; raspberries, $1.60; and strawberries, $1.55 per doz. Salmon are steady with no change of importance to report.

RICE.

There is a steady feeling in rice, but the movement is less active than it was. Standard B is held at $3.30 to $3.40.

SPICES.

The firm feeling in pepper is retained, and other lines are also steady. We quote: Nutmegs, 35 to 60c. per lb., as to size; mace, 45 to 50c. per lb., as to quality, and pimento, 8c.

COFFEES.

There is a good inquiry for coffee, and prices are unchanged. Maracaibo, in 25-bag lots, has been moved at 8½c.

TEAS.

A little more business is reported for some kinds, between 400 and 500 packages of medium Japans selling at 15 to 16c. Low grades have changed hands at 12½c. Blacks are steady, and greens show little change, a few lots moving at 16 to 16½c. A good distributing trade is reported by jobbers to be in progress.

FISH.

The fish market is steady, and prices all around remain as last quoted. The following quotations are for jobbing lots: No. 1 new Nova Scotian herring, $5.25 to $5.50 per bbl.; $2.50 to $2.75 per half-bbl.; N. B. do, $2.50 to $2.75; No. 1 green cod, $5 per bbl.; No. 1 large, $5.50; No. 2, $4 25; Labrador salmon, $13 to $13.50; British Columbian salmon, $13 to $13.50; No. 1 Red Sea trout, $10 to $12; No. 2 mackerel, $15.50 per bbl.; No. 1 green pollock and hake, $3.75; No. 1 green haddock, $4 25; No. 1 large round herrings, with milt and roe, $5.50; dried codfish, $4.60 to $4.75 per 112 lb.; large dressed do., $4.50 to $4.75 per case of 100 lb.; boneless codfish, 5½ to 6c. per lb.; smoked haddies, 6 to 7c. per lb.; St. John bloaters, $1 per box; Yarmouth do., $1; smoked herrings, medium, 12c.; Lock Fyne do., $1 per keg; large do., $3.50 per half-bbl.; kippered herrings, $1.25 per box and 65c. per half-box.

Fresh fish—Haddock, 4c. per lb.; dore, 7c.; market cod, 3c.; steak cod, 4c.

GREEN FRUITS.

Business in fruit is quiet. The apple market has shown a stronger tone, but prices show no change. Sales of No. 1 range between $2.75 and $3.50, and No. 2 $1.60 to $2. There is very little life in the grape market; blues are selling from 15 to 17c. per basket, and Niagaras 17 to 20c. per basket. There is a good demand for Almeria grapes at $4.50 to $6 per keg, as to weight and quality. Catawbas in small baskets sell from 22 to 25c. per basket. There is a fair demand for Jamaican oranges at $5 to $6 per barrel. The Californian orange market is beginning to open up. The first carload was shipped on October 30, 1899, and was forwarded to Canadian jobbers. Prices are quoted at $2 to $2.50 per box f.o.b. There has been a very heavy crop of cranberries this year, and lower prices are looked for in the near future. Sales this week range between $5.50 and $6.50 per barrel. Spanish onions are selling at 60 to 65c. per crate.

COUNTRY PRODUCE.

EGGS—The demand was good and an active trade was done at firm prices. Strictly

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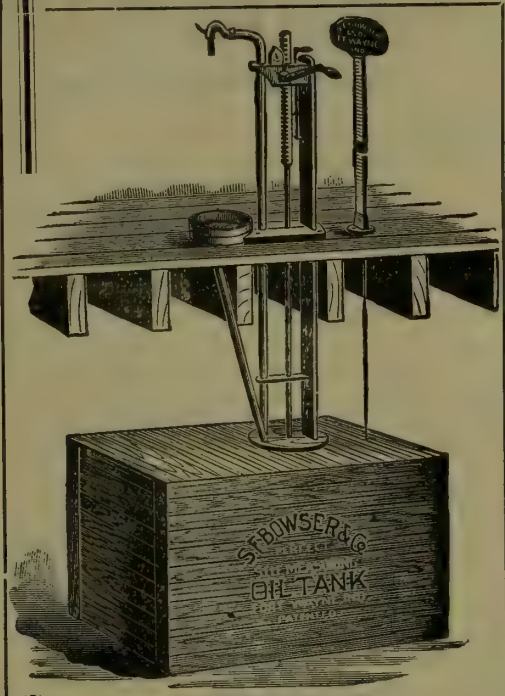
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new-laid nearby stock sold at 22 to 23c.; choice candled, 20 to 20½c.; Montreal limed, 16c., and western culls 12 to 14c. per doz.

POULTRY—Trade in poultry was quiet, the demand being only for small lots, to fill actual wants on account of the continued mild weather. Turkeys sold at 8½ to 9c.; chickens, 6½ to 7c.; ducks, 8 to 8½c., and geese 6 to 6½c. per lb.

GAME—There was a good demand for partridge, and, as the offerings were small, prices rule firm at 60 to 65c. for firsts, and 35 to 40c. for seconds per brace.

MAPLE PRODUCT — The demand for maple product is limited, but values rule steady. Pure sugar is held at 10½ to 11c. and syrup at 65 to 75c. per tin.

HONEY—In honey, business continues quiet. White clover comb is quoted at 12c., and extract at 9c., and buckwheat at 8c. per lb.

BEANS — There is a steady demand for beans, especially from American buyers, and the tone of the market is firm. Choice hand-picked are quoted at $1.15 to $1.50, and primes at $1.37½ to $1.40.

ASHES—There is no change in the market for ashes. We quote: First sorts, $4.30; seconds, $4, and pearls, $5.15 per 100 lb.

DRESSED HOGS—There was no improvement in the demand on account of the mild weather, consequently trade was quiet, with no change in prices. In a jobbing way, light weights, sold at $5.50 and heavy, $5.25 per 100 lb.

PROVISIONS.

Owing to the unseasonable weather the demand for all lines has fallen off some; in consequence, the market is quieter, with only a moderate trade doing. The tone is steady and prices show no change. We quote as follows: Canadian short cut mess pork, $15.50; short cut back, $15, and heavy long cut mess, $15 per barrel. Pure Canadian lard in pails, 7¼ to 7¾c. per lb.; and compound refined, 6 to 6½c. per lb. Hams 11c. to 12½c., and bacon 11 to 12c. per lb.

FLOUR AND GRAIN.

FLOUR—There was no new feature in the situation of the flour market. The demand for small lots from both local and country buyers is fair, and an average trade is reported for the season. We quote: Winter wheat patents, $3.60 to $3.90; straight rollers, $3.40; in bags, $1.65; Manitoba patents, $3.90 to $4.20, and strong bakers', $3.60 to $3.70.

GRAIN—A feature of the local grain market continues to be the good demand from foreign buyers for Manitoba wheat, and some round lots were placed again to-day, including one lot of 50,000 bushels of No. 1 hard. There is also a good demand from shippers here for wheat in the Winnipeg market, and one firm's purchases amounted to over 100,000 bushels to-day. Business in coarse grains continues very quiet. Oats west of Toronto are offering at 26¼c.; peas at 57½c., and we understand that sales of buckwheat were made on spot at 50c., ex store. Spot prices are nominal for the present. Peas were quoted at 65¼c.;

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WRITE US FOR SAMPLES AND QUOTATIONS.

S. H. EWING & SONS, **96 King St., Montreal.**

rye, 60½c.; No. 1 barley, 47½c.; No. 2 barley, 46½c.; feed barley, 45½c.; oats, 30 to 31½c., and buckwheat, 50c. in store.

OATMEAL—In rolled oats business is only of a small jobbing character, and values rule about steady at $3.50 per barrel and at $1.70 per bag.

FEED—The demand for feed is steady. Manitoba bran is selling at $15; shorts, $17 per ton, including bags; Ontario bran, $15.50; shorts, $16.50 to $17.50, and moullie $20 to $24 per ton in bulk.

HAY—There is a fair local demand for hay, and, as supplies are not excessive, prices rule steady. We quote: Choice No. 1, $10 to $11; No. 2, $8.50 to $9; and clover, $7.50 to $8 per ton in car-load lots.

CHEESE AND BUTTER.

CHEESE—There was no new feature to note in the situation of the cheese market. The tone is firm and a small business was done at 11 to 11¼c. The Liverpool public cable was unchanged at 56s. 6d. for colored, and at 54s. for white.

BUTTER—The demand from local buyers was fair, but business for export account was quiet, and prices are unchanged at 19 to 19½c. for creamery.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., November 30, 1899.

BUSINESS continues good. The river has kept open later than usual, and so has aided much in the forwarding of goods through that section of the Province. Prices in all lines are maintained and in many cases further high figures are noted. Sugar, is, however, slightly easier, and flour, if anything, is lower. Rather easier figures are also quoted on coarse salt. Our dealers are seeing the bad effect this year of selling goods to arrive at very small margins, as in raisins and canned goods they have in many cases lost quite large profits and in the former have—at least some have—lost money, being disappointed in not getting their stock, they had to pay more than they had sold the goods for to get them to fill their orders. If the market had gone down they would have found it necessary to have reduced their figures or lose their customers. It is a rule that does not work both ways, and therefore should be avoided.

OIL—Shipments are large with prices very high and firm at the advanced figures, prime white Canadian being higher in proportion than the other grades. The opposition company here have been at a disadvantage through not being able to get the oil and through the loss of their works by fire, so they have not been able to affect prices as was hoped. Lubricating oils show no change, but are firm. There is a fair business. Paint oils hold the advance with but slight business. In wax, the price is exceptionally high.

SALT—Liverpool coarse salt continues to arrive via Boston, two small cargoes coming to hand during the week, and the Manchester direct steamer now due has quite a quantity on board. There will be regular weekly arrivals from this out, but prices will be little, if any, lower. Quite a quantity has already been sold to arrive. There is a fairly active demand. In fine salt, both Canadian and English, prices are firmly held. We quote: Liverpool coarse, 50 to 55c. English factory-filled, 95c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20 to 22c. each; 10-lb. wood boxes, 12 to 14c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, oc. per 100 lb.

CANNED GOODS—Steady sales are reported. Full figures are asked, and peas and string beans are beginning to follow corn and tomates. There are no weak spots in

1899 **NEW SEASON TEAS.** **1899**

Direct Importations from CEYLON, INDIA and JAPAN. *QUALITY the highest in Strength and Flavor. Samples sent on application.*

We are also Agents for the leading Package Tea of the present age—

ARMEDA TEA { BLACK / BLACK AND GREEN MIXED / JAPAN } In 1 or ½-lb. Sealed Packages, Retail Price— **25c., 30c., 40c., 50c. and 60c. per lb.**

The demand for ARMEDA TEA is increasing rapidly. Why? ARMEDA TEA HAS THE FLAVOR.

Remember we also sell Macdonald's Tobaccos—Prince of Wales, 8s or 16s, costs 63c. per lb., and Brier, 8s, costs 61c. per lb.

57 Front St. E., Toronto. **A. H. CANNING & CO.**

the canned goods market except it be such local packed fish as sardines and herring. In these the supply is rather large. Salmon have arrived quite freely during the week, but stocks are not large and prices are firmly held. The few lobsters offering are very high. Oysters are tending upward, and the present outlook is that they will be scarce. In meats, Canadian have not been advanced equal with the American, but the tendency is toward higher figures. In gallon apples, our dealers are offering very fine stock, Nova Scotian packed goods.

GREEN FRUITS—While there is, perhaps, a tendency to lower prices in apples, fancy stocks still command high figures. There is a good sale. Oranges move freely at even figures. Jamaicas have the sale, and very fine stock is held here. Valencias are expected this week. Lemons have a good sale; quality is fair. Prices show no change. Cranberries tend higher. So far, there has been active business. There are a few Canadian quince and grapes still to hand. Malaga grapes have better sale. Prices are quite low, with splendid stock.

DRIED FRUITS—This is the active time, particularly in raisins. In Malaga fruit, the stock this season is very fine, the 3 crown loose to hand are particularly fine fruit. Prices have been advanced. A car of seeded Californian was received this week and divided among the trade. As the rebate of 1c. per lb. has been withdrawn, prices are firmly held. Valencia layers and fine off-stalk are both higher, the latter are but light sellers, except with a certain cheap trade. One dealer in ordering some 4,000 boxes had but 300 of the fine off-stalk. Dates and new Californian prunes are both here. The latter, particularly the smaller sizes, tend higher; in fact, in New York they have already been advanced. Evaporated apples are firmly held. Dried are scarce. Onions are rather firmer, but are still low. Nuts have moved very freely during the week, and, except peanuts, are very firmly held.

DAIRY PRODUCE.—Butter has gone off from the rather firmer feeling reported. There are ample supplies, and quality but fair. Fancy quality finds a ready sale at fair figures. Eggs are rather higher, having good demand and but fair receipts. Quality is good. There are fair supplies in Prince Edward Island, but they want full figures. Cheese shows no change in local market. There is inquiry for small sizes.



AND INTELLIGENT COFFEE BLENDING PLEASES INTELLIGENT STOREKEEPERS.

. . TRY . .

Pure Gold Coffees

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .

OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.
SWEET CAPORAL.

ATHLETE. DERBY

Toronto Salt Works

TORONTO, ONT.

Write us for SALT of any kind.
Also SALTPETRE, car lots or less.

The DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets, TORONTO

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants.

25 and 27 Church St., TORONTO, Can

Telephone 645.

SELL . . .

GOOD WILL SOAP.

35% profit at six for a quarter.

Vanluven & Co., Napanee, Ont.

Hugh Walker & Son Wholesale Fruit and Commission Merchants

Consignments carefully handled.

GUELPH, ONT.

SUGARS — Quite a quantity of foreign yellow in bags has been sold here, prices being rather under those asked by the American refineries. Local refined yellows have not been giving very good satisfaction for some little time in regard to quality. In granulated prices are rather lower. There is a steady sale.

MOLASSES — New Orleans in barrels continues to arrive. The demand is tending to better grades. Stocks are not large and prices are firmly held. In foreign goods stocks are very light. Some Porto Rico is still offered, but at quite high figures. Syrups move slowly.

FISH—There is a good steady business. While prices, perhaps, are no higher, they are firmly held. Sales are quite active. In pollock, there is a tendency to ask higher figures. This is the season there is, perhaps, the best demand. Pickled herring are at cost and no higher, but herring in all shapes are scarce. Smoked are firmly held, and more bloaters could be sold. Finnan haddies are also scarce. In fresh fish, smelts have more attention. They are largely shipped direct from the North Shore to American centres. We quote as follows: Large and medium dry cod, $3.85 to $4; small, $2.50 to $2.75; pickled shad, $4.50 to $5, as to quality; haddies, 4½ to 5c. per lb.; smoked herring, 8 to 9c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c.; pollock, $2.35 to $2.55 per 100; pickled herring, $2.00 to $2.15 per half bbl.; bloaters, 60c.; kippers, $1.00.

PROVISIONS—Sales are fairly active. The chief advance is in beef, though pork is rather higher, there being best demand for local goods, that is, in mess pork, our people not packing clear. Lard is marked higher.

FLOUR, FEED AND WHEAT — In flour there is a rather easier tendency, and millers are offering more freely. It would seem the rush is somewhat over. Oatmeal is firm at a slight advance, and oats are also firmly held. Cornmeal is very scarce, and rather higher prices are asked. Some is being sold in bags, which is new for this market. Beans are at least no higher; sale is slow. Barley and split peas are firmly held and blue peas scarce. We quote: Manitoba flour, $4.40 to $4.60; best Ontario, $3.80 to $4.00; medium, $3.60 to $3.75; oatmeal, $3.80 to $3.90; cornmeal, $2.25 to $2.30; middlings, $21 to $22; oats, 38 to 40c.; hand-picked beans, $1.50 to $1.65; prime, $1.45 to $1.55; yellow-eye beans, $1.90 to $2; split peas, $3 90 to $4.00; round, $3.25 to $3.40; pot barley, $3.80 to $4.00; hay, $7 to $7.50; timothy seed, American, $1.50.

ST. JOHN NOTES.

J. Bostwick this week landed English rice, both sacks and half sacks.

Baird & Peter have some extra quality syrup to hand, the first arrival this season.

Collas, Whitman & Co., Annapolis, shipped the other day to Brazil, 1,000 drums dried fish.

Valencias in quarters and eighths are very scarce. Dearborne & Co. have still some of the "Mabel" brand on hand.

The first cargo of oil in bulk to arrive here came last week and was pumped into the new tank of the Imperial Oil Co.

The Maritime Pure Food Co., of Woodstock, N. B., represented here by W. S. Hooper, have lately shipped ten cars canned apples to England.

Geo. K. Berton, representing Delafield, McGovern & Co., New York, has, this week, distributed several cars of canned salmon to the trade.

G. V. Wills, who has succeeded Walter Miles as the representative of Peek Bros. & Winch, London, is already doing a nice business for his house.

Sweet cider is one of the difficult things to get good at this season. Some of that received from Nova Scotia is particularly inviting. Northrup & Co. have just received a supply.

A TILT OVER TRADING STAMPS.

The long-threatened test of the trading stamp law has been entered upon in Rhode Island. An arrest was made at Thornton, which the trading stamp company will fight to the bitter end in the endeavor to reestablish trading stamps on a legal footing. Benjamin Galpin, a grocer, was arrested and arraigned in the Eighth District court under the new law against trading stamps. He is charged with having delivered trading stamps to Frederick W. Perkins. A constitutional question was raised on which the district court certified the case to the appellate division of the supreme court.—New England Grocer.

GREAT MEN.

"So far as I have encountered them," said a citizen of the world, "a characteristic of great men is that they have time. They are not in a hurry; their work don't boss them, but they boss their work. They don't act as if every minute you stayed was valuable time lost to them; they don't fret and fidget. What time they do devote to you appears to be time that they can spare, and take things easy in and be comfortable. The work seems to be incidental, and it seems as though they could turn to it when the time came and get through it with ease; and they always seem, besides, to have strength in reserve. It is a characteristic of the great man that he has time."—New York Sun.

TRADE CHAT.

CATTLE shipments this season are 16,000 head below last year, but this year better prices were obtained in the Old Country markets and the season has shown comparatively better results. It is estimated that the total number of cattle shipped this year was 82,800, involving an expenditure on this side of the ocean of $6,808,000.

The Guelph, Ont., Pork Packing Co., Limited, has been incorporated.

The Bloomfield Packing Co., Limited, Picton, Ont., has been incorporated.

The Canadian Food Supply Co., Montreal, is applying for incorporation.

The total shipment of cattle from Moosomin, Man., during this year amounted to 5,107 head.

The Kensington, P.E.I., dairy station has manufactured over 4,000 cheese this season, besides 20,000 lb. of butter in the winter months. The average receipts of milk at this factory during the summer were 13,000 lb.

The withdrawals of tea from bond during the month of October, at New York, Chicago and San Francisco, amounted to about 8,250,000 lb., of which 5,000,000 lb. were withdrawn at New York. It is believed that the deliveries from all points in the United States for the month of October exceeded 9,000,000 lb.

Honey is now determined by medical science to be a healthful sweet, and also valuable as a remedy for various lung and throat diseases. In Mexico and Texas it is regarded as a preventive and cure for smallpox, so much so that farmers in those countries engage extensively in bee-raising, adopting improved methods, with a view to the largest yield of honey.

A meeting of the creditors of T. W. Dodds, general merchant, Woodville and Oak Lake, Man., was held in the office of Henry Barber, assignee, Toronto, on Monday. His stock was sold at 56c. on the dollar. Mr. Dodds' liabilities amount to $13,427.17 and his assets are estimated at $8,200. There are 24 Toronto creditors, whose claims amount to $6,000.

THE RUBLEE FRUIT CO.
LIMITED.
IMPORTERS OF FOREIGN AND DOMESTIC GREEN AND DRIED FRUITS, NUTS, Etc.
151 Bannatyne St., WINNIPEG, MAN. 12th St., BRANDON, MAN.

CURRENT MARKET QUOTATIONS

November 30, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice large rolls, per lb.	.....	.....	17	18	14	16	.....	.....
" " pound prints	.....	.....	18	19	17	18	.....	.....
" " tubs, best	.....	.....	17	18	16	17	.....	.....
" " tubs, second grade	.....	.....	15	16	14	15	.....	.....
" " low and med. "	.....	.....	12	14	.....	.....	.....	.....
Creamery, tubs and boxes	19	19½	.....	21	18	19	.....	.....
" prints and squares	.....	.....	22	23	19	20	.....	.....
Cheese, per lb	.....	11	11¾	12	11	11½	.....	.....
Eggs, per doz	18	23	14	18	17	18	.....	.....

CANNED GOODS

Apples, 3's	$.....	$0 90	$0 90	$1 00	$1 00	$1 10	.....	.....
" gallons	.....	2 25	2 40	2 60	2 25	2 40	.....	.....
Asparagus	.....	.....	.....	2 40	.....	.....	.....	.....
Beets	.....	.....	.....	1 00	.....	.....	.....	.....
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	75	85	85	90	.....	.....
Beans, 2's	.....	82½	.....	95	90	95	.....	.....
Corn, 2's	1 05	1 10	1 05	1 10	1 25	1 30	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 90	2 00	2 30	2 40	.....	.....
" white	.....	.....	1 90	2 00	.....	.....	.....	.....
Peas, 2's	80	85	80	90	85	90	.....	.....
" sifted	.....	.....	90	1 00	1 10	1 15	.....	.....
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	.....
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 75	1 80	.....	.....
" 3's	.....	2 00	2 00	2 40	2 25	2 50	.....	.....
Pineapple, 2's	.....	2 40	2 25	2 50	2 15	2 25	.....	.....
" 3's	.....	2 60	2 50	2 60	2 50	2 60	.....	.....
Peaches, 2's	.....	2 50	1 75	1 90	.....	1 85	.....	.....
" 3's	.....	2 50	2 50	2 60	2 70	2 85	.....	.....
Plums, green gages, 2's	.....	.....	1 10	1 25	1 30	1 60	.....	.....
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	.....
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	.....	85	90	1 00	.....	.....
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	1 60	1 55	1 65	1 50	1 75	.....	.....
Strawberries, 2's	.....	.....	.....	1 75	1 65	1 75	.....	.....
Succotash, 2's	.....	.....	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	90	1 00	95	1 00	93	1 00	.....	.....
Lobster, talls	.....	.....	2 95	2 75	2 50	2 75	.....	.....
" 1-lb. flats	.....	.....	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 75	1 80	.....	.....	.....	.....
Mackerel	.....	.....	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	.....	.....	1 30	1 40	1 25	1 50	.....	.....
" " flats	.....	.....	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	.....	.....	1 35	1 40	.....	1 60	.....	.....
" " Clover Leaf, talls	1 to 4 cases	.....	.....	1 50	.....	.....	.....	.....
	5 " 9 "	.....	.....	1 47½	.....	.....	.....	.....
	10 " 25 "	.....	.....	1 45	.....	.....	.....	.....
" " Clover Leaf, flats	1 " 4 "	.....	.....	1 65	.....	.....	.....	.....
	5 " 9 "	.....	.....	1 62½	.....	.....	.....	.....
	10 " 25 "	.....	.....	1 60	.....	.....	.....	.....
" Cohoes	.....	.....	1 05	1 10	1 10	1 15	.....	.....
Sardines, Albert, ¼'s	.....	12	12½	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsman, ¼'s	.....	12½	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	.....	18	18½	23	10	11	.....	.....
" P. & C., ¼'s	.....	.....	23	25	23	25	.....	.....
" " ½'s	.....	.....	33	34	33	36	.....	.....
" Domestic, ¼'s	.....	.....	4	4½	4	5	.....	.....
" " ½'s	.....	.....	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 20	1 50	1 00	1 60	1 00	1 15	.....	.....
Herring in Tomato Sauce	1 30	1 45	1 55	1 60	.....	2 00	.....	.....

CANDIED PEELS

Lemon, per lb	.....	.....	11	12	.....	13	.....	.....
Orange, "	.....	.....	12	13	.....	14	.....	.....
Citron, "	.....	.....	15½	17	.....	16	.....	.....

GREEN FRUITS

Oranges, Sorrento, per box	$3 25	$4 00	.....	.....	$3 00	$4 00	.....	.....
" Jamaica, per bbl	5 50	6 50	7 00	8 00	6 00	6 50	.....	.....
Lemons, Verdilli, p. box	.....	.....	2 50	3 00	3 00	4 00	.....	.....
" Messina, per box	.....	.....	4 00	4 50	4 50	5 00	.....	.....
Bananas, per bunch	50	1 00	1 75	2 50	1 75	2 25	.....	.....
Grapes, per 10-lb. basket	.....	.....	15	20	25	40	.....	.....
Winter Apples, per bbl	3 00	3 50	2 00	2 75	2 25	3 50	.....	.....
Sweet Potatoes, per bbl	.....	2 50	2 75	3 25	3 00	3 50	.....	.....
Cranberries, per bbl	5 00	6 00	6 50	7 00	6 00	7 50	.....	.....
Spanish Onions, per crate	35	50	70	80	.....	.....	.....	.....
Almeria Grapes, per keg	.....	.....	5 50	6 50	5 50	6 50	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 45	$4 57	$4 58	4 50	4 65	.....	.....
Granulated, Acadia	.....	4 40	.....	4 53	.....	4 55	.....	.....
Granulated, foreign	.....	.....	.....	.....	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 18	.....	5 33	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 28	.....	5 48	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 25	.....	5 48	.....	.....	.....	.....
Powdered, bbls	.....	5 10	.....	5 30	5¾	6	.....	.....
Phœnix	.....	4 30	.....	4 43	.....	.....	.....	.....
Cream	.....	4 30	.....	4 43	.....	.....	.....	.....
Extra bright	.....	4 15	.....	4 28	3¾	3⅞	.....	.....
Bright coffee	.....	4 05	.....	4 13	3⅝	3¾	.....	.....
Bright yellow	.....	.....	.....	4 08	.....	.....	.....	.....
No. 3 yellow	.....	3 75	.....	3 93	3½	3¾	.....	.....
No. 2 yellow	.....	3 75	.....	3 89	.....	.....	.....	.....
No. 1 yellow	.....	3 [illegible]	.....	3 78	.....	.....	.....	.....
Foreign, yellow	.....	.....	.....	.....	.....	.....	.....	.....
Trinidad	.....	.....	.....	.....	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Wire nails, base	.....	$3 25	.....	$3 30	.....	.....	.....	.....
Cut nails, base	.....	2 60	.....	2 60	.....	.....	.....	.....
Barbed wire, per 100-lb.	.....	3 60	.....	3 60	.....	.....	.....	.....
Smooth Steel Wire (oiled and annealed, etc.), base	.....	3 00	.....	3 35	.....	.....	.....	.....
White lead, Pure	.....	6 37½	.....	6 50	.....	.....	.....	.....
Linseed oil, 1 to 4 bbls., raw	.....	59	.....	62	.....	.....	.....	.....
" " " boiled	.....	62	.....	65	.....	.....	.....	.....
Turpentine, single bbls	.....	77	.....	75	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups—								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	.....	.....
Bright	.....	2¼	35	37	34	35	.....	.....
Corn Syrup, barrel, per lb	....	.....	.....	2½	.....	.....	.....	.....
" " ½ bbls. "	.....	.....	.....	2¾	.....	.....	.....	.....
" " kegs "	.....	.....	.....	2⅞	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 30	.....	.....	.....	.....
" " 2 gal. " "	.....	.....	.....	1 00	.....	.....	.....	.....
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	36	.....	.....
Barbadoes	.....	40	.....	.....	28	30	.....	.....
Porto Rico	.....	.....	38	42	35	38	.....	.....
Antigua	.....	.....	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 50	$1 60	$1 50	$1 60	.....	.....
" " 2-lb. cans	.....	2 65	2 65	2 75	2 50	2 75	.....	.....
" " 4-lb. cans	.....	.....	5 25	5 50	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 25	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	18 50	19 50	20 00	21 00	.....	.....
Minced collops, 2-lb. can	.....	2 60	.....	2 60	2 50	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 80	2 90	3 25	2 80	3 00	.....	.....
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	.....
English brawn, 2-lb. can	.....	2 40	2 50	2 80	2 75	2 80	.....	.....
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....	.....	.....
" 2-lb. can	.....	.....	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull, 2-lb. can	.....	.....	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 75	2 80	2 95	.....	3 25	.....	.....
Foreign—								

FRUITS

Currants, Provincials, bbl.	.....	4½	.....	.....	4½	5	.....	.....
" " ½-bbls.	.....	4½	.....	.....	5½	5½	.....	.....
" Filiatras, bbls	.....	4½	.....	.....	5¼	5¾	.....	.....
" " ½-bbls.	.....	4½	.....	.....	5½	6½	.....	.....
" " cases	.....	4¾	4¾	5½	6½	7	.....	.....
" " ½-cases	.....	5	4¾	5½	5½	6	.....	.....
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" " ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" " cases	.....	.....	5½	6	7	7¼	.....	.....
" " ½-cases	.....	5½	5½	6	5¾	6	.....	.....
Vostizzas, cases	5½	7¼	6	7	7	8	.....	.....
Dates, new, boxes	5½	6	5½	6	5½	6½	.....	.....
Figs, 10-lb. boxes, per lb.	.....	.....	12½	14	10	14	.....	.....
" 20 & 28-lb. boxes, per lb.	.....	.....	14	18	.....	.....	.....	.....
" Mats, per lb., new	.....	.....	3½	4	.....	.....	.....	.....
" Naturals, per lb.	.....	.....	.....	5½	.....	.....	.....	.....
" 1-lb. glove boxes	.....	.....	.....	13	.....	.....	.....	.....
Prunes, California, 40's	.....	10	9½	11	10	12	.....	.....
" " 50's	.....	8½	.....	8	8½	9	.....	.....
" " 60's	7½	8	.....	7½	8	8½	.....	.....
" " 70's	7	7½	.....	7	7½	8	.....	.....
" " 80's	6½	7	.....	6½	7	7½	.....	.....
" " 90's	.....	6	.....	6	6½	7	.....	.....
" Bosnia, B	.....	6	.....	.....	.....	.....	.....	.....
" " C	.....	.....	.....	.....	.....	.....	.....	.....
" " D	.....	.....	.....	.....	.....	.....	.....	.....
" " U	.....	.....	.....	.....	.....	.....	.....	.....
Raisins, Valencia, off stalk	.....	.....	.....	.....	5	6	.....	.....
" Fine off stalk	.....	6½	6½	6¾	6	7	.....	.....
" Selected	.....	7¼	7	7½	6½	7	.....	.....
" Layers	.....	7½	.....	7½	7	7½	.....	.....
" Sultanas	10	12	10	15	10	12	.....	.....
" California, 3-crown	.....	.....	8½	9	7	7¾	.....	.....
" " 4-crown	.....	.....	9½	10	8	8¼	.....	.....
" Malaga, Lon. layers	.....	.....	1 60	1 75	.....	.....	.....	.....
" Black baskets	.....	.....	1 90	2 00	.....	.....	.....	.....
" Blue baskets	.....	.....	2 00	2 25	.....	.....	.....	.....
" Dehesa clusters	.....	.....	3 00	3 25	.....	.....	.....	.....
" Royal cluster	.....	.....	4 00	4 50	.....	.....	.....	.....
" ¼-flats black baskets	.....	.....	.....	75	.....	.....	.....	.....
" ¼-flats blue baskets	.....	.....	.....	85	.....	.....	.....	.....
" ¼-flats Dehesa	.....	.....	.....	1 00	.....	.....	.....	.....
" S. Mal. Musc. lb. pkg.	.....	.....	.....	10	.....	.....	.....	.....
" Loose Musc. per lb	.....	.....	3½	4	.....	.....	.....	.....

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	.....	7¼	.....	.....	.....	.....
Smoked meats—								
Breakfast bacon	11½	12½	11	11½	.....	.....	.....	.....
Rolls	.....	9	.....	8½	9	10	.....	.....
Hams	12	13½	11	11½	11	13	.....	.....
Shoulder hams	.....	10	8	8½	8	8	.....	.....
Backs	.....	.....	.....	11	.....	.....	.....	.....

All meats out of pickle ½c. less.

Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 00	14 50	14 00	14 50	.....	.....
" short cut	.....	.....	.....	15 50	15 00	15 50	.....	.....
Clear shoulder mess	.....	.....	.....	12 50	14 00	14 50	.....	.....
Plate beef	.....	.....	.....	11 50	14 50	15 50	.....	.....
Lard, tierces, per lb	.....	6½	.....	6¾	6½	6¾	.....	.....
Tubs	6¾	7	.....	7¼	7¼	7½	.....	.....
Pails	7	7¼	.....	7½	7½	7¾	.....	.....
Shortening, in 60-lb. tubs	.....	.....	7½	7¾	.....	7¾	.....	.....

YOU WILL NEED

LILY WHITE GLOSS STARCH . . .

IN TOY TRUNKS FOR

. . . CHRISTMAS TRADE

HOW IS YOUR STOCK?

The Brantford Starch Co., Limited

BRANTFORD, ONT.

COFFEE

Green—	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba and B.C.	
Mocha	.....	24	23	28	25	30	.....	.....
Old Government Java	.....	27	22	30	25	30	.....	.....
Rio	.....	10	7	7½	12	13	.....	.....
Santos	.....	.....	8	12	.....	.....	.....	.....
Plantation Ceylon	.....	29	26	30	29	31	.....	.....
Porto Rico	.....	.....	22	25	24	28	.....	.....
Gautemala	.....	.....	22	25	24	28	.....	.....
Jamaica	.....	18	15	20	18	22	.....	.....
Maracaibo	.....	13	13	16	12	15	.....	.....

NUTS

Brazil	12	13	12½	13	9	12	.....	.....
Valencia shelled almonds	28	30	26	30	22	25	.....	.....
Tarragona almonds	12	15	.....	15	13	15	.....	.....
Formegetta almonds	.....	.....	.....	14	.....	.....	.....	.....
Jordan almonds	.....	.....	35	40	.....	.....	.....	.....
Peanuts (roasted)	6½	9½	9	10	9	10	.....	.....
" (green)	5½	6	7	9	.....	.....	.....	.....
Cocoanuts, per sack	.....	3 00	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	.....	12	.....	13½	10	13	.....	.....
Marbot walnuts	.....	.....	.....	10½	9	10	.....	.....
Bordeaux walnuts	.....	.....	.....	.....	9	10	.....	.....
Sicily filberts	.....	7¾	.....	10	9	10	.....	.....
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	12	12½	.....	.....
Shelled Walnuts	.....	25	25	28	.....		.....	.....

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00	....	.....
Sal soda, per bbl	70	75	70	80	85	90	.....	.....
Sal Soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....
Granulated Sal Soda, per lb	.....	.....	.....	1	.....	.....	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	15	.....	16	14	15	.....	.....
" in 5-lb. cans	14	17	14	18	15	16	.....	.....
" whole	11	12	.....	14	12	13	.....	.....
Pepper, white, ground, in kegs, pails, boxes	20	23	18	24	24	26	.....	.....
" " 5-lb. cans	20	23	20	26	20	22	.....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	19	25	22	25	20	25	.....	.....
Cloves, whole	12	30	14	35	18	20	.....	.....
Pure mixed spice	28	30	25	30	25	30	.....	.....
Cassia	20	40	20	40	16	20	.....	.....
Cream tartar, French	.....	25	24	25	20	22	.....	.....
" " best	.....	28	25	30	25	30	.....	.....
Allspice	13	17	13	16	16	18	.....	.....

WOODENWARE

Pails, No. 1, 2-hoop	.....	.....	.....	1 90	.....	1 55	.....	.....
" " 3-hoop	.....	.....	.....	2 05	.....	1 70	.....	.....
" half, grained	.....	.....	.....	1 75	.....	1 40	.....	.....
" quarter, jam and covers	.....	.....	1 20	1 45	90	1 08	.....	.....
" candy, and covers	.....	.....	2 70	3 20	2 25	2 65	.....	.....
Tubs, No. 0	.....	.....	.....	11 00	.....	8 50	.....	.....
" " 1	.....	.....	.....	9 00	.....	7 00	.....	.....
" " 2	.....	.....	.....	8 00	.....	6 00	.....	.....
" " 3	.....	.....	.....	7 00	.....	5 00	.....	.....

PETROLEUM

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	.....	17	18¾	.....	.....
Sarnia water white	12	13	.....	17	18	19¼	.....	.....
Sarnia prime white	.....	.....	.....	15½	.....	.....	.....	.....
American water white	17	17½	.....	18¼	20	20¼	.....	.....
Pratt's Astral	18	19	.....	19	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kalsow, Moning, Paking	12½	60	12	60	11	40	.....	.....
Caddies Paking, Kalsow	17	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	50	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	.....
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchong	17½	40	17	35	17	35	.....	.....
China Greens—								
Gunpowder—Cases, extra first	42	70	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	45	35	45	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Pingsueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good Medium	23	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	18	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3¾	3 25	3 40	.....	.....
Patna, per lb	.....	.....	.....	4¾	5	6	.....	.....
Japan	.....	.....	.....	5½	6	6	.....	.....
Imperial Seeta	.....	.....	.....	4⅞	5½	6	.....	.....
Extra Burmah	.....	.....	.....	4¼	4¾	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4¼	4	4¾	5	6	.....	.....
Tapioca	3¾	4½	4¾	5	5	6	.....	.....
Macaroni, dom'lc, per lb., bulk	.....	.....	.....	7½	.....	.....	.....	.....
" imp'd, 1-lb. pkg., French	.....	.....	9	10	.....	.....	.....	.....
" " " Italian	.....	.....	11	12½	.....	.....	.....	.....

CHARLES E. TALBOT
19 Castle St., Liverpool.
General Merchant and Agent.
Agencies undertaken for Canadian manufacturers and produce.
British goods of all kinds supplied.
Correspondence solicited.

BUSINESS FOR SALE.

Well Established General Store Business (buildings included) in one of the most prosperous towns in the Northwest Territories. Stock about $9,000.00; could be reduced to suit purchaser. Apply to "General Store," care of "The Canadian Grocer," Toronto. (49)

THERE IS MONEY IN IT.

Poultry Wanted

CHICKENS, TURKEYS, GEESE, and DUCKS,
Alive, Dressed, or Dressed and Drawn.
APPLY TO
THE SIMCOE CANNING CO., SIMCOE, Ont.

..FOR SALE..

Labrador Salmon
Green Cod
Canned "Gros" Mackerel
Canned Clams

J. & R. McLEA
MONTREAL.

New Walnuts
Grenobles
Marbots
NOW IN STORE.

WARREN BROS. & CO.
TORONTO.

Advertising in Western Canada will be Carefully, Efficiently, and Promptly attended to, by
THE **ROBERTS ADVERTISING AGENCY,**
WINNIPEG, CANADA.

You Can't Tell Much about Ready Lunch Beef until you've seen it.

A Sample Case tells the whole story.
Handsome hanger goes with it.

If you drink whisky, drink it good.

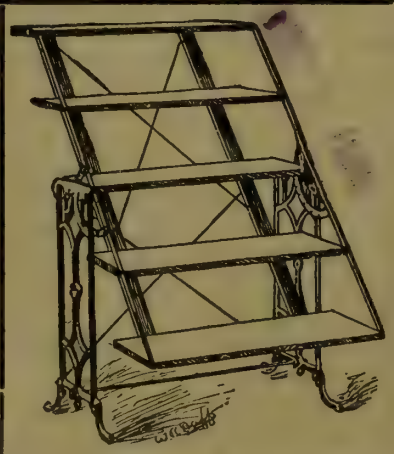
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Space is valuable. The Adjustable Table saves it.

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Useful for many purposes and always ready for use.

Easily and instantly adjusted to any angle.

Nine different styles.

BOECKHS' ADJUSTABLE DISPLAY TABLES
are what every up-to-date storekeeper requires to keep his goods prominently before the public. A card will bring illustrated booklet.
Boeckh Bros. & Company, 80 York Street, Toronto.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

LARGE ARRIVALS OF DATES.

IN the race to reach the market there have been heavy arrivals of dates this week of the new season's crop. The Afghanistan came in on Monday with 4,000 tons, and these were put on the market the next day. This was a distinct score for the commander, as he sailed from the Persian Gulf three days behind the vessel which followed him into dock. On Wednesday a third ship came in with dates, and two other vessels conveying the luscious fruit are reported as nearing the port of London. It is wonderful how the vast quantities of this and other similar fruits are placed, coming as they do all at once on the market; but everything in its season is welcomed, and this fruit just landed from the Far East will grace many a British table at Christmas time.—Grocer's Journal, London, Eng., November, 18.

VALENCIA RAISIN SITUATION IN LONDON.

Although the demand for Valencias has been again restricted, and the sales for the past few weeks have been on a small scale, the market remains firm. In the meantime, supplies have been only just sufficient for the limited business, and there is no accumulation here. It is evident that a considerable trade remains to be done, and a little reduction in value of the commonest grade would undoubtedly attract buyers. On the other hand, it may be suggested that grocers should make a slight modification in their retail prices; in fact, a move in this direction appears to have already taken place, at least one prominent retailer asking 3½d. per lb. instead of 3d. This would probably make little difference in the sales at this season of the year, and a much better article can be sold for the extra ½d., and without the loss incidental to the lower rate.—Produce Markets Review, November, 18.

CURRANTS IN GREAT BRITAIN.

There has been considerably more animation in the trade in currants during the past few days, consequent partly on an improved demand for home consumption and accentuated by a sharp rise in the price of Provincial for shipment. The rise in the Greek price is due, in the first place, to a fall in the exchange, and has immediately reacted on the ideas of buyers, and brought them face to fuce with the fact that their present stocks are altogether inadequate, even for their nearest requirements. Now that a turning-point has been reached, it may be expected that the small size of the present crop generally, and the exceptionally small comparative quantity of the better growths, will prevent any reaction setting in. On the other hand, the stock is already so much picked over that, while fine parcels may be expected to become noticeably dearer and scarcer almost day by day, the somewhat unattractive character of the remainder would seem to render any general or great rise in price unlikely. For the moment at least, the much-desired price of 2d. per lb. would seem to have no prospect of becoming general. As far as the Christmas trade is concerned, it would appear to be certain the waiting policy must be abandoned if grocers wish to secure the fullest advantages of the market.—Produce Markets Review, November 18.

CANNED SALMON IN ENGLAND.

A London, England, trade paper of November 18, says: "There is a large trade doing in Alaska salmon for future delivery, and the position for this grade is a strong one. A slight advance has already been paid, and grocers who have not covered their requirements would be well advised to do so with as little delay as possible. The demand both for Fraser and Alaska for immediate delivery is rather slow, but quotations practically show no change."

TEAS IN NEW YORK.

At the regular auction sale held on Wednesday the prices realized for green teas were rather easier, but Formosas, Congous, and India and Ceylons were steady to firm. The private market has been quiet, with buyers generally operating on a hand-to-mouth basis. Dealers, however, have continued to show confidence in the future prospects of the market, based on the favorable statistical position, and values have been fairly well maintained. Withdrawals from bond during the month of October at New York, Chicago and San Francisco amounted to about 8,250,000 lb., and it is believed that the withdrawals from all points in the United States during the month of October exceeded 9,000,000 lb.—N. Y. Journal of Commerce, November 25.

ADVANCE IN JAPAN RICE.

Holme, Ringer & Co., in their circular dated Nagasaki, Japan, October 16, say of rice: "We have again to record an advance in price, the market having risen from 40 to 50 sen per picul since our last issue. This is partly attributable to speculation on the part of dealers and partly to the fact that as the harvesting of the remainder of the crops proceeds it is evident that anticipations with regard to the yield will not be realized."

CLEANED CURRANTS IN PACKAGES.

Cleaned currants in packages are being put upon the market by The Eby, Blain Co., Limited, of Toronto. One pound packages are being put up under the brands "Anchor" and "Sterling," and 3-lb. packages under the brand "Queen." The currants are cleaned and packed on the firm's premises, and a good many orders have already been received, some of them being "repeats."

A COLD STORAGE NUMBER.

Cold storage, as an adjunct to business, is becoming as necessary as offices and warehouses.

Always in touch with the industries which it represents, The National Provisioner, New York, has hit upon the happy and timely idea of issuing a special cold storage number. Both readers and publishers ought to be gratified with the result. There is much in the way of illustration and reading matter in regard to the surprisingly high development of the cold storage system, and the publishers are certainly to be congratulated on their enterprise in supplying the uninitiated with so much interesting information.

Hugh Walker & Son, Guelph, have on the way and due to arrive early next week one car Fancy Californian Washington navel oranges.



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A Good Thing for Grocers. A Good Thing for Their Customers.

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Will not scratch the Finest Silver. Kitchen Utensils are made like new when washed with it. Removes all Dirt and Grease from Floors or Woodwork.

33⅓ per cent. profit for the retailer.

Try a sample case and you will make it a staple article like sugar. Your customers will always want it. Send for sample and prices.

The Foreign Cheese & Importing Co., 9 St. Peter St.,

SOLE AGENTS FOR CANADA. **- - MONTREAL.**

TEA TEA TEA

We still have the Leader in Japans

OWL CHOP NO. 100

Porter Bros'. California Prunes are a well-known brand. We have **1800 boxes,** assorted sizes, to arrive in December. Better let us book your order for them now. They will soon go.

We have just received a consignment of **700** packages for Christmas Trade from Messrs. Dandicolle & Gaudin whose delicacies are appreciated by "Les Gourmets." They comprise:

Pates De foie Gras
Asparagus, Pitted and Stuffed Olives
Crystallized Fruits and Bon Bons
Petits Pois and Fancy Sardines

You should have some of these choice goods for your Christmas trade.

L. Chaput, Fils & Cie., Montreal

MANITOBA MARKETS.

WINNIPEG, November 27, 1899.

THE fine, mild weather has continued all week, and there are, as yet, no indications of winter, except the storm sash which provident souls put on three weeks ago, and have ever since wished they had not been quite so smart. Fall ploughing continues to be pushed with vigor, and certainly at no period was such a large acreage ready for seeding in the spring. In fact, as you pass along in the trains, mile after mile, the country is black, showing the freshly-turned soil. Of course, the continued mild weather is having its effect on certain lines of trade, and the roads being soft and bad in many places, also affect trade to some extent. Still, on the whole, business is very good, prices are firm, and the whole aspect of trade is healthy. There is no doubt that the continued mild weather, enabling building operations, railroading, and the like, to be carried on fully a month later than usual, has increased the purchasing power of a large number of people.

WHEAT—The market is in bad shape. In the early part of the week deliveries were very light at almost all Manitoba points, owing to the state of the roads, but this condition improved materially towards the end of the week. In the Territories the deliveries were very heavy as the roads there are in perfect condition and the whether extremely fine. Prices have dropped 1c. all around at country points during the week, and indications are they will be still lower on account of the heavy outside stock held and from time to time placed on the market. Market closed at country points on Saturday as follows: 15c. rate of freight, 52c. for No. 1 hard; 16 and 17c. rate, of freight, 51c. for No. 1 hard; 18 and 19c. rate of freight, 50c. for No. 1 hard. Fort William sellers have been asking 66½c., but no responsible buyers have been induced to bid over 66c. The Saturday market here has been unusually quiet owing to the Chicago markets being closed for Vice-President Hobart's funeral. In the present condition of things buyers have been very chary of purchasing not knowing how the market might open in Chicago on Monday.

FLOUR—No change in price of this article has occurred during the week. The demand is good and trade brisk. Patent, $1.90; Glenora, $1.70; Manitoba strong bakers', $1.50; Medora, $1.50; XXXX, $1.30 for 98-lb. sacks delivered in Winnipeg.

CEREALS—Owing to larger deliveries of oats, rolled oats are again a little easier, being $1.70 for the 98-lb. sack. There is beginning to be a good deal of American competition. Standard and granulated oatmeal is $2.25. Beans are exceptionally firm at the advances noted last week, $1.90 and $2 for choicest hand-picked, and $1.80 to $1.85 for prime medium.

CURED MEATS — There has been no change in prices, but the market is a little easier in tone, with indications of a possible fall. Hams, smoked, 12 to 12½c.; breakfast bellies, 11½c.; backs, 11c.; spiced rolls, 10½c.; shoulders, 10c.; picnic hams, 10½c. Dry salt meats—long clear bacon, 8½c.; shoulders, 8½c.; short clear, 8c.; back, 9c.

BUTTER—Creamery butter is practically off this market so far as stocks are concerned. One of the large creameries, however, has decided to run all winter, and has already contracted for all the butter made at 25c. per lb. Nominally, creamery is quoted at 22c. Considerable Eastern creamery is coming in and is quoted at 21½ to 22c. Dairy butter is very irregular in quality and equally so in price. There are large amounts of held goods coming in and the grade is on a sliding scale, with prices running from 17c. for good, fresh, well-flavored tubs to 10c. for off goods. Sweet, fresh, well-colored, separator-made dairy finds ready sale at 20c.

CANNED GOODS—Practically nothing can be added to what was said last week on this subject. The case in a nutshell is, that wholesalers here are selling almost all lines of caaned goods for very considerably less than they can be laid down for to-day. Advices from the East indicate that the market there is, if anything, stiffer than last week.

DRIED FRUITS — Trade in these lines is considerably impeded by the slow arrival of freight. Goods billed to reach here two weeks ago are not here yet. In fact, this fall, the C.P.R. seem utterly unable to handle the volume of freight with anything like despatch, and to add to the aggravation of the merchants the freight is arriving in a very mixed condition. New York advices indicate that the market there is bare of Valencia off-stalk with little or none to arrive. Sultanas have arrived and are quoted at 12½ to 14c., according to grade. Currants are the opposite of raisins, as the market is really on the decline. Stocks seem to be plentiful. Prices range from 5⅝ to 6c., according to package and grade, with 7 to 7¼c. for cleaned.

EVAPORATED FRUITS —This market continues very firm in most lines. Evaporated apples appear easier in tone though there is practically no change in price, quotations being 9 to 9½c. Dried apples are extremely high in proportion, and few sales are being effected; present quotation is 7¾c. Peaches are cheap and plentiful, new unpeeled goods being quoted at 12c. Choice nectarines are 14c. Raspberries, pitted plums and prunes are without change of price or situation.

HONEY—This product seems to grow scarcer daily: White clover, No. 1 strained, 11 to 11½c.; comb, in 1-lb. sections, 20 to 22c.

COFFEE—Brokers claim there has been an advance of ¼c., but, as the market here is very quiet, no change of quotations is as yet announced.

RICE—There are no new features in this market. The demand is steady and prices as follows: B, 4¼c.; Patna, 5¼ to 5½c.; Japan, 4¾ to 5c.

FISH—New Yarmouth bloaters are in, and quoted at $1.25. Finnan haddies are arriving by freight, and are quoted at 7c. It is stated, however, that should the mild weather continue freight shipments will have to cease until there is more frost.

GREEN FRUITS—This market is now down pretty well to staple winter supplies. Preparations indicated an enormous Christmas trade. The winter apples coming in are not as satisfactory as at first stated. The probability is that, owing to warm weather, they are a little over-ripe for keeping before they start, and the weather here being warm, they are showing indications of not keeping in the usual satisfactory manner. Very large stocks are held. Prices, $3.75 to $5, according to variety. The auction sales of undesirable stocks have affected the general and legitimate trade. Californian oranges are arriving in satisfactory condition: Navels, $5 to $5.50; seedlings, $4.25 to $4.75; Mexicans, $5. New Californian lemons are $5 to $5.50 per box. Bananas are higher (as usual at this season), present quotations being $2.50 to $3 per bunch. Malaga grapes, in kegs, $7.50. Cape Cod cranberries, $7.50; Jersey stock, $8. Very large supplies of Spanish onions are arriving, and seem to meet with ready sale.

NEW FIRMS STARTED.

George Wilson has started a grocery in Ottawa.

Charles W. Pond has opened a grocery in Fredericton, N.B.

J. B. Pharand has started as general merchant in Hull, Que.

Auguste Desjardine has started in business as tobacco jobber in Montreal.

JAPANESE ORANGES.

The first shipment of Jap oranges for the season formed part of the Empress' cargo. They have found ready sale, Californian oranges not being plentiful now. The supply of the Japs was limited, but the next steamer brings big consignments.—The Province, Vancouver.



25 & 27 MACNAB ST S. HAMILTON, ONT.

WHEN in need of **Spices** of the **highest grade** at **moderate** prices, give the **Hamilton Coffee & Spice Co., Limited,** a trial order. They are direct importers of high-grade spices of all kinds. They also import direct from the countries of growth coffees of all kinds, and with their **up-to-date machinery** for **cleaning** and **roasting** coffees can give you the best possible results in every grade. Their **Java** and **Mocha** blend will hold **first place** against anything, and the 400 blend, for a medium coffee, is unsurpassed.

The

Hamilton Coffee & Spice Co.

Limited

25 and 27 MacNab Street South, **HAMILTON, ONT.**

You can't be deceived,

about **YARDLEY'S TRANSPARENT SOAP,** if you take the precaution to look for the letter "Y".

Each tablet is, by a patent process, branded indelibly all the way through with letter "**Y**" and it is impossible to obliterate it during use. Pass this information on to your customers.

It is THE PUREST AND BEST IT IS POSSIBLE TO MAKE. "Y"

YARDLEY & CO'S Agents.

GREIG MAN'F'G CO., Montreal.

Here's your safeguard ☞

Most Excellent Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.

THE MANITOBA

Produce & Commission Co.

Limited

WINNIPEG, MANITOBA.

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Fruits, Cured Meats

PICKLED, DRY AND SMOKED FISH

Consignments and Correspondence Solicited.

BRANCHES AT:
Vancouver,
Victoria,
Nelson,
Rossland,
B.C.

SITUATIONS

in the Business Field are constantly opening to those who are qualified to fill them. The

Central Business College,

TORONTO, received these calls for help within three days from Oct. 30th: Bradstreet's Agency, lady, stenographer; H. H. Williams, Real Estate, young man, clerk and stenographer; J. D. King & Co., lady, stenographer; Gowans, Kent & Co., lady, bookkeeper; King, Darrell Produce Co., young man, bookkeeping and stenography.

Our students secure such places as soon as they become qualified for them.

It will pay to prepare for them. **Correspondence invited.**

W. H. SHAW, Principal.

EZE (EASY)
TRADE MARK
REGISTERED
WASHING
COMPOUND

THERE IS ONLY ONE

perfect washing compound made which is absolutely for washing clothes without any rubbing whatever or the slightest injury to them, and that is **EZE**—it is pronounced "easy," and is most appropriately named, as it is easy in every particular.

The best evidence of its selling qualities is in the repeat orders we have received from the very best grocers.

Send us your name, we will mail you a sample package, you can then try it yourself and prove our statements to your own satisfaction.

EZE MANUFACTURING CO.,
46 Front St. East, TORONTO

Retails in 5 and 10 cent packages.

THE ADVERTISING ARENA.

BUSINESS FORCE OF ADVERTISING

BY MR. ROBERT C. OGDEN.

IF I should undertake to make an analysis of retail business, I should divide the subject into three parts :

The Merchandise ;
The Service ;
The Advertising.

Each of them is equal in importance to the others, but I should characterize the advertising as the dynamic power of a business. With the public mind fixed upon business as it now is, with the competition that exists between traders, it is undoubtedly the fact that, without advertising of the proper kind, a business cannot be successfully prosecuted to any large degree. Therefore, I consider the advertising as

THE FORCE THAT IS TO VITALIZE

all the other work that may be put into a business. After the merchandise is purchased, after the service is constructed, the steam that is generated in order to make the machine move is the advertising.

I should say that one mistake of the merchant is, that he does not take advertising sufficiently seriously. It is regarded as an element that is somehow important, but yet a little strange. It is not thought of, I think, generally, as holding the very serious and important relation to the public at large and to the business itself that it really should occupy. Therefore, I think that a retail merchant cannot possibly exaggerate to his own mind the importance of the relation of his advertising to his business.

One most important thing is this. When a man has anything which he wishes to bring before the public eye for sale, he is an Ishmaelite.

EVERY MAN'S HAND IS AGAINST HIM.

The servant he meets at the door, the butler that he reaches after passing the servant at he door, are against him, and if his printed matter reaches the owner of the house, it is as often as not put in the waste basket. Every element within the house is combined to prevent what he may send through the mail reaching the person for whose eye it is intended. Therefore, the influences of the residence are all against him. To reach the eye of the recipient he must appeal to his taste. If he displays anything in the shape of a poster, it must be done in such artistic style that it will arrest the attention of the passer-by.

Another experience that exists largely in ordinary advertising is the waste of money. There have been many calculations concerning the vast sums of money expended upon advertising in this country. I do not recall what their magnitude is, but the figures compiled by intelligent observers are really astounding. I think if we could manage to analyze that expenditure of money, we would find that a vast percentage of it, probably one half, is entirely wasted. One reason for this waste is that the advertiser does not regard his advertising with sufficient respect. If he would take it more seriously, he would study its principles and its methods, and would save a great deal of money.

The column of the newspaper is

THE MERCHANT'S ROSTRUM.

It is his pulpit. It is his stump. From that he addresses the public at large. From that he speaks to his constituency, to his audience. Advertising is the channel through which the merchant speaks to the people he desires to address. His advertising is the test of his character. It must be true. As he speaks, and as the people have an opportunity to judge of the truth of his printed utterances day by day they will form their estimate of his character. His character is the soul of his advertising ; and therefore it must always be true.

But if a man does not intend to waste his money in advertising, he should be sure that it never is stupid. It should be put in simple and forceful language.

As the subject-matter of the advertising ought to be good English, and the illustration, if illustration is used, ought to be good art, so the printing ought to be good typography. It is best always for a continuous advertiser—and no advertising is valuable unless it is continuous—to use good, bold, clear, legible type, easily read, but characteristic, so that whenever the paper is opened the reader will know at once that it is Jones', whether he sees Jones' name or not. And if Jones has a literary character and a moral character, you will be very apt to read what Jones has to say.

[Mr. Ogden has charge of the advertising for John Wanamaker, New York.—Editor CANADIAN GROCER.]

POULTRY FOR EXPORT.

The Anglo-Canadian Produce, Limited, in its weekly bulletin, bearing date of November 18, gives the following advice regarding the export poultry business : "The only way to make money shipping poultry to Britain is to send only the choicest killed, packed and shipped in the proper way. Only young, plump, well fed birds are wanted. Turkeys should weigh at least 10 lb.; ducks, 5 lb., geese, 9 lb.; chickens, 3 lb.

Be careful to thoroughly starve the birds before killing. Don't ship in the feathers. Pluck carefully and neatly, and hang by the feet, so as to drain all blood from the body, leaving the flesh white. See that the birds are properly chilled before packing, and then put them up in small cases only. Carefully grade, so that each case has birds about the same size. In each case there should be 6 turkeys, 6 geese, 8 ducks or 12 chickens.

Have the cases so made that the cold air in the chamber can penetrate through the sides in transit. Stencil on end of cases the shippers' initials and contents of cases. thus :

W. S.	12 Chickens, net 37 lb., or
G. H.	6 Hen Turkeys, net 75 lb.





EDDY'S

House, Horse, Scrub AND Stove

BRUSHES

are distinguished for their **LASTING** qualities—due to the manner of their construction and the excellent quality of the materials used in their manufacture.

They are, without doubt, the **very BEST** on the market. . . .

DEALERS! Are you fully stocked with Brushes of our make? if not, write for samples and prices to

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Quebec,	**Hamilton,**	**Kingston,**	**London,**	**St. John, N.B.**
Halifax,	**Winnipeg,**	**Victoria,**	**Vancouver,**	**St. John's, Nfld.**

Ogilvie's Hungarian
Ogilvie's Glenora....

All BAKERS and GROCERS handling this Flour exclusively are making money.

Superior Quality
Always Good

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A MEETING of the creditors of Wm. M. Johnston, grocer, London, is to be held to-day (Friday).

Assignment has been demanded of Wm. Rourke, grocer, Montreal.

J. B. Boisvert, general merchant, Ste. Gertrude, Que., has assigned.

Wm. Johnston, grocer, London, has assigned to Alfred Robinson.

Louis Robitaille, general merchant, etc., Anverque, Que., has assigned.

H. S. Peterson, grain dealer, Winnipeg, has assigned to John A. Telfer.

E. N. Reynolds, Lower Haynesville, N.B., is offering 40c. on the dollar.

J. H. Hainault, grocer, St. Henri de Montreal, Que., has consented to assign.

Tinning & Gilroy, general merchants, Regina, N.W.T., have assigned to S. A. D. Bertrand, Winnipeg.

A meeting of the creditors of A. A. Black, general merchant, Walkerton, Ont., is to be held to-day (Friday).

Henry F. Smith, general merchant, Upper Haynesville, N. B., has assigned, with liabilities about $2,000.

George E. Cook, grocer, Yarmouth, N.S., has assigned to E. H. Armstrong in trust for benefit of creditors. His creditors meet to-day.

Alex. Blair, and E. Lacombe & Co., general merchants, Chicoutimi, Que., have assigned, and meetings of their creditors has been called to appoint curators. V. E. Paradis is provisional guardian of both firms.

PARTNERSHIPS FORMED AND DISSOLVED.

J. P. and H. T. Minhinnick have registered as general merchants in Churchbridge, N.W.T.

Wm. Capstick, general merchant, Dorchester Station, Ont., has admitted J. H. Birch as partner.

Hicks & Hunt, general merchants, etc., Dorchester Station, Ont., have dissolved; J. W. Hunt continues.

Shaffner Bros., general merchants, etc., Lawrencetown, N.S., have dissolved, and partnership has been formed by Shaffner & Palfrey.

Copartnership has been registered by Henry C. de Wolfe and Wm. S. McPherson as commission and produce merchants in Halifax, under the style of Bremner Bros.

Copartnership has been registered by Edward Conroy and Richard Conroy as general merchants at Wine Harbor, N.S., under the style of E. Conroy & Nephew.

New partneship has been registered by John, George E. and J. H. Frauley, under the style of J. Frauley & Sons, general merchants, St, George, N.B.

SALES MADE AND PENDING.

Mrs. James Kilkatrick, grocer, Ottawa, has sold out.

G. F. McKendrick, grocer, Fredericton, N.B., has sold out.

Robert Laidlaw, confectioner, Dartmouth, N.S., is advertising his business for sale.

The stock of H. Robitaille, general merchant, Joliette, Que., has been sold at 70c. on the dollar.

The assets of M. A. Menard & Co., general merchants, Buckingham, Que., have been sold.

The stock of A. Bussiere, general merchant, St. Gregoire, Que., has been sold at 60½c. on the dollar.

The stock of the estate of W. W. Johnston, grocer, London, Ont., is advertised for sale to-day.

CHANGES.

W. A. Lawson, tea merchant, etc., Vancouver, is retiring from business.

Chas. Gilchrist, baker, etc., Hensall, Ont., has sold out to Henry Bauer.

J. Mooney, fruit dealer, etc., Cartwright, Man., has sold out to Thomas Ireson.

W. H. Moore, baker, Blenheim, Ont., has been succeeded by W. B. Geson.

J. J. Rutledge, general merchant, Rutledge, Que., is retiring from business.

The premises of Emerie Boursier, grocer, St. Henri de Montreal, have been closed.

Mrs. J. A. Beauchamp has registered as grocer in Montreal in her husband's name.

Tessier & Tessier have registered partnership as general merchants in St. Casimir, Que.

Mrs. C. A. Leeder, grocer, etc., Quyon, Que., has been succeeded by Leeder & Parsons.

Otto Wile, general merchant, North Brookfield, N.S., has registered consent for his wife, Bernice L. Wile, to do business in her own name.

L. L. Barber, general merchant, Essex and Cayuga, Ont., has closed his Cayuga business.

Cyrus Stewart, general merchant, Mount Albion, Ont., has been succeeded by Hamilton Stewart.

Skinner Bros., general merchants, Leamington, Ont., have moved their stock to West Lorne, Ont.

Malvina Charrette has registered as proprietress of Gelinas & Co., general merchants, St. Barnabe, Que.

T. S. Keep & Co., fruit and cigar dealers, Fort Steele, B.C., are reported to have sold out to Mansfreed & Cotterell.

FIRES.

Watson Bros., grocers, etc., St. John, N.B., have been burned out; insured.

Masson & St. Germain, biscuit manufacturers, Montreal, have been burned out; insured.

Elbridge S. Haines, grocer, St. Mary's Ferry, N.B., has been burned out; fully insured.

L. J. Collin, grocer, etc., St. Boniface, Man., has been burned out; partially insured.

THE SHORTAGE IN THE INDIAN TEA CROP.

Says The Indian Planter's Gazette: "It is daily now becoming more evident that there will be an early closing of the season in the chief tea districts. The teas from Assam and the Dooars sold yesterday (November 22) were reported on by the brokers as slightly more flavory in cup, although somewhat more brown-mixed in appearance, showing traces of the approaching cold weather. This, of itself, is a certain indication that the cold weather has already begun to set in. Reports from Cachar further confirm this. On the morning of November 18 it is said to have been bright and clear, with the thermometer at 68 Fahr. The proverbial 'old residents' never remember such climatic conditions having obtained before in the month of September. Unless we are much mistaken, the probabilities are that the estimated crop figures of the Indian Tea Association will fall short by some 8,000,000 lb.

BUY ENGLISH PRODUCTS AND SUPPORT THE MOTHER COUNTRY.

BRUNNER, MOND & CO., L'T'D

NORTHWICH, ENGLAND.

Crescent 

Brand

ENGLISH

BICARBONATE OF SODA

SPECIALLY REFINED AND RECRYSTALIZED.

WHY PAY EXORBITANT PRICES FOR SODA IN PACKETS WHEN "BRUNNER, MOND'S" SODA IN DRUMS IS THE **PUREST** AND SO MUCH **CHEAPER?**

CONCENTRATED SAL SODA

(SESQUI-CARBONATE)

THE BEST AND MOST CONVENIENT FORM OF WASHING SODA. DOES NOT CHANGE ITS COMPOSITION WITH TIME OR HEAT. IT IS ALWAYS EQUALLY GOOD TO USE. DOES NOT INJURE THE MOST DELICATE FABRIC OR THE MOST DELICATE SKIN. 1-LB. DOES THE WORK OF 2-LBS. OF ORDINARY SAL SODA. AN ELEGANT PREPARATION, IT SHOULD BE STOCKED BY EVERY UP-TO-DATE GROCER AND CHEMIST

SODA CRYSTALS.

(SAL SODA)

FINEST QUALITY. LUMP OR CRUSHED, AS DESIRED. IN DRUMS, BARRELS AND BAGS.

WINN & HOLLAND, MONTREAL, SOLE AGENTS FOR CANADA.

JAMAICA COCOANUTS.

ON the island of Jamaica are found several varieties of cocoanuts. They are, says an exchange, distinguished by shape and size, and the thickness of the husk, and the flesh part of meat. The curacoa is a very large nut, with thick husk and meat. The maiden variety is very small and grows in large bunches, and while the curacoa seldom has more than six or seven nuts to the bunch, there was recently exhibited a bunch which contained 39 nuts of the maiden variety. The curacoa produces the largest amount of oil, usually averaging twelve quarts to 100 nuts, more than any other variety. In sprouting the cocoanut, the flattest of its three sides should be laid on the ground, and should be so inclined that the water, or milk, will flow towards the eyes. The uppermost ridge should be chipped to allow the moisture to penetrate, causing the eyes to grow more quickly. The earlier the nuts are transplanted after sprouting (the season being favorable) the stronger will be the plant.

It has been found best, by experience, not to cut the branches or to trouble the tree in any way in its growth. A plantation usually will commence to bear in seven years, and be in full bearing in 10 years. Generally the nuts are permitted to fall to the ground, and are gathered every day or two and taken to the storehouse. The greater part of the nuts shipped from Jamaica go to the United States and Canada, although a considerable quantity go to England and the continent. In shipping to the first-named countries all the nuts are husked, while they are sent to Europe in the husks. The average price realized by the producer is 2c. per nut. Some growers, instead of shipping the nuts, prefer to extract the oil, which is done by a very simple process. After being husked, the nuts are broken up and the pieces laid near a fire until the meat will come away from the shell. Then the meat is washed, the thin black skin that lies between it and the shell not being removed. After being washed, the meat is grated, placed in a vat, boiling water poured over it, and the whole strained. When the water cools, the oil floats on top and is skimmed off and cooled, and is ready for shipment. The oil sells for 12c. per pint bottle. It is now proposed to introduce into Jamaica the manufacture of cocoanut butter.

QUALITY OF RUSSIAN TEA.

The report published by the Russian Government Commission as to the results of the tea crops on the experimental tea plantation in Tchakva, near Batoum, shows that all the three crops collected produced exceedingly good tea. The commission classified the tea under two qualities, and, according to Commercial Intelligence, came to the conclusion that the first sort could be sold retail at two roubles per lb. As the best Russian tea is sold at two roubles 80 copecks per lb., the two-rouble tea corresponds to English tea at about 2s. 3d. This price of two roubles was fixed with regard to the fact that the tea was prepared, not on the Chinese hand method, but on the Ceylon method, which is considered by the commission much better.

NOVEMBER PANSIES IN MANITOBA

A striking evidence of the mildness of Manitoba weather is a bunch of pansies brought into the Free Press office yesterday. They were plucked from an open air garden.—Free Press, Winnipeg, November 22.

SLANG IN BUSINESS.

WHO does not know of men who, in their homes and in society generally, are very careful and refined in the use of language, but immediately relapse into the employment of slang phrases as soon as they begin business? It is said to be a peculiarity of Americans. Whether it is specially marked in their case above that of other people, we will not undertake to say, but certain it is that the practice is a very general one.

Why is it? Do men make special effort to hold themselves with a tighter rein in society or at home than in their places of business? If so, do they not make a mistake? Is not business now conducted in such a way that a man ought to be girded with his fullest strength and have all his facilities under the control of the will during those hours when he is having dealings with other men? Is it not probable that the habit of rather letting up on oneself in business hours is the real cause of many a disaster? Lack of care in the recent war made many a poor fellow a mark for a Spaniard's bullet, and business, in some sense of the word, is war—too often war to the knife.

Of course, there must be hours of relaxation. No man can bear the awful strain under which business is now done for many hours in succession. But such relaxation comes naturally enough, at the close of business for the day, at home, and at certain rare moments within the privacy of one's own office. But in no case is their good reason for the use of slang. It unmans one. A careless use of the tongue leads to a careless use of the judgment, and of every other faculty. It should be universally condemned, and mercilessly stamped out of every man's own private conduct.—New York Business.

SMOKING

TOBACCO

POPULARITY is the proof of merit, and no brand of tobacco has ever achieved popularity so quickly as

EMPIRE

--IN--

5, 10, AND 15 CENT PLUGS.

EMPIRE costs you only 36 cents, and pays a good profit.

EMPIRE is well advertised.

EMPIRE is selling well in almost every store from Halifax to Dawson City.

EMPIRE is *a big plug* for *little money.*

Made by the

EMPIRE TOBACCO CO., *Limited*

Granby, Que.



PURE FRUIT JAMS are what your customers want.

A little higher in price? Yes!

but then, they are

SOUTHWELL'S

FRANK MAGOR & CO., 16 St. John Street, MONTREAL.

Price List on Application. Agents for Canada.

Carr & Co.'s English Fancy Biscuits

BY AUTHORITY

The founder of this company was the inventor and original manufacturer of **MACHINE-MADE BISCUITS.** We are still to the fore in biscuit-making, and enjoy the distinction of

BISCUIT MAKERS TO H.M. THE QUEEN

Our Royal Warrant is dated May 8, 1841, ten years after the establishment of the business. We are, therefore, the oldest house in the trade.

CARR & CO., Limited, CARLISLE, ENG.

Canadian Agents:
FRANK MAGOR & CO.,
16 St. John St., Montreal.

For British Columbia:
C. E. JARVIS & CO,
Vancouver, B.C.

Current Market Quotations for Proprietary Articles

Nov. 30, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.



3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases, per doz	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

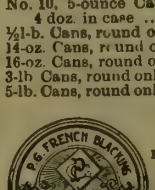
JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

OCEAN WAVE BAKING POWDER.

	per doz.
No. 10, 5-ounce Cans, round or square, 4 doz. in case	$0 75
½-lb. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb Cans, round only, ½ and 1 doz. cases	5 75
5-lb. Cans, round only, ½ and 1 doz. cases	9 00

BLACKING.



P. G. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs.	$4 00
" 6, ½ " "	4 50
" 8, ½ " "	7 25
" 10, ¼ " "	8 25
" 10, Jet Enamel	8 25

CARR & SONS. per gross

No. 2—¼ gross boxes	2 70
No. 4—½ gross boxes	5 75
No. 5—¼ gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz
No. 5 Spanish Blacking ¼ gross cases	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

BLUE.

KEEN'S OXFORD. per lb

Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY doz. net

Bamboo Handles, A, 4 strings	4 60
" " B, 4 strings	4 40
" " C, 3 strings	4 20
" " D, 3 strings	4 00
" " F, 3 strings	3 70
" " G, 3 strings	3 40
" " I, 3 strings	3 00

BISCUITS.

PEEK, FREAN & Co.

Metropolitan mixed	40 lb. tins 10c.
Florence Wafers	8 lb. tins 36c.
Venice Wafers	8 lb. tins 36c.
Florence Wafers	small tins $3.70 per doz

CARR & CO., LIMITED.

Frank Magor & Co., Agents,

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35½

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
Royal Cocoa Essence, pkgs., per doz.	40

FRY'S.

Chocolate—	per b.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	per do
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	
" ½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20

Benson's Prepared Corn

There is no adulteration in Benson's Prepared Corn—there is no **need** to adulterate because it has sold entirely on its merits as an absolutely pure Prepared Corn for over forty years. The delicacy of its flavor is almost proverbial.

Comparisons are made with Benson's Prepared Corn as the standard—you hear this everywhere—"It's just as good as Benson's." You know what "just as good" means—an endeavor to sell an inferior article for a lower price. Benson's Prepared Corn is the standard—forty years have proved it so beyond a question.

Edwardsburg Starch Co., Limited

Cardinal, Ont. **Established 1858.** **Montreal, Que.**

Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb... 0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb... 0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb... 0 35

CHEESE.

MacLaren's Imperial—	Per Doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.

	per lb
Mocca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER MITCHELL & CO.'s

Excelsior Blend	0 32
Jersey "	0 29
Rajah "	0 20
Old Government Java	0 28 0 30
Maracaibo	0 18 0 20
West India	0 16 0 18
Rio, choice	0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	4 00
8	" " "	6 00





P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 5

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

COX'S

4's or quart size	1 10
8's or 2 quart size	2 20

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade		1 50
Clear Jelly Marmalade		1 80
Strawberry W. F. Jam		2 00
Raspberry " "		2 00
Apricot " "		1 75
Black Currant "		1 85
Other Jams, W. F.	1 55	1 90
Red Currant Jelly		2 75

All the above in 1 lb. clear glass pots



P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate. 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06¾
7-lb. wood pails, 6 " " "	0 06¾
14-lb. wood pails, per lb.	0 06¾
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

per gross.		per gross
Pony size	$ 7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz.	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
GUELPH, ONT.

DURABLE PAILS



AND
TUBS

have corrugated hoops which keep them from falling to pieces when dry.

Sole Agents:
BOECKH BROS. & COMPANY
TORONTO
MANUFACTURED BY THE
Wm. Cane & Sons Mfg. Co., Limited
NEWMARKET, ONT.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
118 King St. East, TORONTO
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

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Cow Brand Baking Soda

is still growing in favor with house keepers all over the Dominion. Rich and poor all use it, and write us letters of appreciation of its quality, September averaging 31 letters each week. . . . . .

JOHN DWIGHT & CO.,
TORONTO, MONTREAL,
VICTORIA, B.C., HALIFAX, ST. JOHN, N.B., ST. JOHN, Newfoundland, QUEBEC.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY, DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by
THE EXPRESS ROLLER MILLS
WM. MACK, Proprietor. CORNWALL, ONT.

MONSOON
INDO-CEYLON TEA.

All teas are sold for the purpose of finally going into the peoples' tea pots. On general principles then, one tea serves as well as another.

Shoddy serves to cover the body, but no one will admit that it will serve to cover it for any length of time as satisfactorily as good tweed.

Monsoon tea occupies an enviable position in the tea trade of Canada, it serves the people well, and once your customers try it, they will have no other.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS
KIPPERED HERRINGS in Tomato or Shrimp Sauce.

C. E. COLSON & SON, MONTREAL.

SODA.—COW BRAND



Case of 1 lbs. (containing 60 pkgs.), per box, $3.00
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.
Case of 1lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00
Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes: 12 oz. each, and in Bars, 1 lb., 2 6-16 lb. and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.



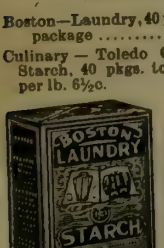
A. P. TIPPET & CO., AGENTS
Maypole Soap, colors per grs. $10.20.
Maypole Soap, black, per grs. $15.30.
Oriole Soap, per gross, $10.20.

Gloriola Soap per gross 12 00
Straw Hat Polish, per gross 10 20

STARCH.

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package 0 07½
Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.





EDWARDSBURG STARCH CO., LTD.

	per lb
Laundry Starches—	
No. 1 White or Blue, 4-lb. cartons	0 05¾
No. 2 " " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters...	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons.....	0 07½
No. 1 White, bbls. and kegs.....	0 04½
Benson's Enamel, per box.....	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn.....	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....	0 07½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
PURE	40-lb. boxes 1-lb. pack.....	0 08½
"	48-lb. " 16 3-lb. boxes..	0 07
	For puddings, custards, etc.	0 07
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages.....	07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss.....	0 7½
	Pure	0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 4½
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05¼
4 lb. canisters, cases 48 lbs	0 5¼
Bbls., 175 lbs.....	0 04½
Kegs, 100 lbs.....	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in case ..	0 07
Kegs, extra large crystals, 100 lbs	0 06

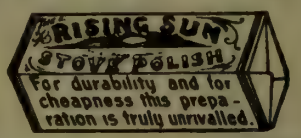


Brantford Gloss— 1 lb. fancy boxes cases 36 lbs..... 07½
Canadian Electric Starch— 40 packages in case 3 20
Celluloid Starch— bxs. 45 cartons per case..... 3 50
Culinary Starch—Chal Prep. Corn— 1 lb. packgs. boxes 40 lb 0 04½
No. 1 Pure Prepared Corn— 1-lb. pkgs., boxes 40 lbs..... 0 06

STOVE POLISH.



No. 4—3 dozen in case (net cash)..	4 50
6—3 dozen in case " " ..	7 50



Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs.. $ 8 50
Rising Sun, 3-oz. cakes, gross bxs 4 50
Sun Paste, 10c. size, ¼ gross boxes... 10 00
Sun Paste, 5c. size, ¼ gross boxes.... 5 00





Tiger Stove Polish, ¼ gross boxes, large per gross, $7.20: small, per gross, $4.50.
per doz
Stovepipe Varnish, 4 oz. bottles..... 1 00
" 6 oz. bottles..... 1 25
Boston Brunswick Black, 8 oz. bot's.. 1 75

TEAS.



SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's.....	0 20	0 25
" " ½'s	0 21	0 25
Green Label, 1s and ½s.....	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s...	0 30	0 40
Red Label, 1s and ½s.....	0 36	0 50
Gold Label, ½s.....	0 44	0 60

Terms, 30 days net.



Ceylon Tea, in 1-lb. and ½-lb lead packages black or mixed.

Black Label, 1-lb., retail at 25c.....	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c.....	0 22
Green Label " 40c.....	0 28
Red Label " 50c.....	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 55

Terms, 3 per cent. off 30 days.

BROWN BRAND.

Ceylon in lead packages

	Wholesale	Retail
Red Label, 1-lb. and ½'s.....	0 35	0 50
Blue Label, 1-lb. and ½'s....	0 28	0 40
Green Label, 1-lb.....	0 18	0 25
Green Label, ½'s.....	0 19	0 25
Japan, 1's.....	0 19	0 25

RAM LAL'S lead packages.



Cases, each 60 1-lbs.....	0 35
" " 60 ½-lbs.....	0 35
" " 30 1-lbs.....	
" " 120 ⅛-lbs.....	0 36



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's.....	0 18½ 0 25
Blue Label, ½'s.....	0 19 0 25
Orange Label, 1's and ½'s....	0 21 0 30
Brown Label, 1's and ½'s....	0 28 0 40
Brown Label, ¼'s.....	0 30 0 40
Green Label, 1's and ½'s....	0 35 0 50
Red Label, ½'s.....	0 40 0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Smoking—	
Empire, 3's, 4½ and 9's.....	0 36
Royal Oak, 2 x 3, Solace, 8s.....	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.).....	0 39
Patriot, 2 x 6, Navy 8s.....	0 41
Old Fox, Narrow 12s.....	0 44
Free Trade, 8s.....	0 44
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb).....	0 44
Snowshoe, pound bars, spaced 6s.....	0 44

WOOL SOAP.

SWIFT & CO., CHICAGO.

Wool soap, 100 10-oz. bars to box.... $7 75
Wool soap, 100 6-oz. bars to box 4 75

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, X	1 70
" XX	1 90
" Waverly.....	2 10
" Planet.....	2 20
" Special Globe..	2 10
" Solid Back Globe	2 20
" Electric Duplex..	3 00

Matches—	5-Case Lots.	Single Case
Telegraph	$3 70	$3 90
Telephone	3 55	3 75
Tiger	3 45	3 65
Telephone (⅛-gross).....	3 70	3 95
Empire, (slide box)	2 50	2 60
Safety, Capital	3 00	3 10
Parlor, Eagle, 200s.....	1 50	1 60
" " 100's.....	1 70	1 80
" Victoria.....	2 75	2 85
" Little Comet.....	2 00	2 10
Flamers.....	2 60	2 70
" (wax stems).....	3 70	3 80

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 45
" Improved Globe.....	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)....	2 20
" Crown.....	1 35
F.o.b. Toronto.	
Matches, Kodak, per case (10 gross in case).....	0 68

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labelled Tins.
SPECIAL AGENTS 14 lb. Boxes.

For the entire Dominion, **C. E. COLSON & SON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba **Buchanan & Gordon, Winnipeg.**

BUY

Star Brand

COTTON CLOTHES LINES

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers

See that you get them.

BASKETS

GRAIN AND ROOT BASKETS,
CLOTHES BASKETS,
FRUIT BASKETS,
BUTCHER BASKETS.

THE
OAKVILLE BASKET CO.,
Oakville, Ont.,

are always wide-awake and ready to fill your order for any quantity of Baskets. Quality—**the best.**

COX'S GELATINE

Always Trustworthy

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

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EDWARD LEADLEY.
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	Huntsville	Montreal	

TORONTO—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.
Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Fine JAPAN RICES

JAPAN GLACE,
JAPAN MIKADO,
POLISHED CRYSTAL,
SNOW JAPAN,
JAPAN ICE DRIPS.

MOUNT ROYAL MILLS BRANDS

D. W. ROSS CO'Y., AGENTS,
MONTREAL.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1849 IS THE BEST.

ASK FOR

MOTT'S

GRIMBLE'S VINEGAR

English Malt

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

THE ROUND REACTING WASHER

A STRICTLY FIRST-CLASS MACHINE, AT A REASONABLE PRICE.

Most Efficient
A Quick Seller

No other machine so easily operated.

Closed in—keeping suds hot and preventing escape of vapor into the room.

We commend these machines to the trade.



Send for Prices and Circulars,

THE DOWSWELL MANUFACTURING CO., LIMITED,
HAMILTON, ONT.

McLAREN'S

COOK'S FRIEND BAKING POWDER.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.

FANCY LINES
. . of . .
MONEY-MAKERS

specially selected for the General Store Trade.

Christmas Novelties

.. in ..

GERMAN CHINA
ENGLISH FANCY POTTERY
AMERICAN GLASS

Our Opal Decorated Lines beat them all.

Gowans, Kent & Co.

TORONTO and WINNIPEG...

IF... YOUR CUSTOMERS WANT THE BEST . . . .

MINCE MEAT

SELL THEM **WETHEY'S**

IT IS THE ONLY AND ORIGINAL

J. H. WETHEY

Sole Manufacturer. ST. CATHARINES.

LEA AND PERRINS'

Observe that the SIGNATURE

Lea & Perrins

Is now printed in blue ink diagonally across the OUTSIDE WRAPPER

Of every Bottle of the

ORIGINAL . . . WORCESTERSHIRE **SAUCE.**

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally.

RETAIL EVERYWHERE.

AGENTS—J. M. Douglas & Co., and C. E. Colson & Son, Montreal

CHAS. F. CLARK, President. JARED CHITTENDEN, Treasurer.

ESTABLISHED 1849.

BRADSTREET'S

Capital and Surplus, $1,500,000. Offices throughout the civilized world.

Executive Offices: 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants by the merchants, for the merchants. In procuring, verifying and promulgating information no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

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Victoria Office: Board of Trade Building.

THOS. C. IRVING, Gen.-Mgr., Western Canada, Toronto, Ont.

OAKEY'S

The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

'WELLINGTON'

KNIFE POLISH

JOHN OAKEY & SONS, LIMITED

MANUFACTURERS OF

Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.

Wellington Mills, London, England.

Agent:

JOHN FORMAN, 644 Craig Street MONTREAL

VOL. XIII. TORONTO AND MONTREAL, DECEMBER 8, 1899. NO. 49.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

COLMAN'S MUSTARD

BEST ON EARTH

A Christmas Pudding "from Home."

Plenty of your customers would be glad to have real English Plum Pudding this Christmas. You can help them out, in this respect, by stocking a nice little assortment of

PEEK, FREAN & CO'S PLUM PUDDINGS

They are first-class puddings, rich and tasty, made from the very best ingredients.

Sizes: 1 lb., 2 lbs. and 4 lbs.

Teetotal Puddings also made in same sizes, without wine or spirits.

PEEK, FREAN & CO., - LONDON, ENG.

CHAS. GYDE, *Canadian Agent,* MONTREAL.

Corn Brooms

BROOMS

"Rose"
"Pansy"
"Thistle"
"Maple Leaf"
"Shamrock"
"Daisy"
"Tulip"
and
"Good Luck"

• • •

Always reliable and as represented.

STANDARD BRANDS

"GEM"
"WIRE"
"SNOW"
"CORKER"
"HEARTH"
"LA BELLE"
"BARBERS'"
"TRAVELLER"

Wood, Bone, Nickel, Silver and Plush Handles.

Large Variety. Low Prices.

BROOMS

WHISKS

WHISKS

The H. A. Nelson & Sons Co., Limited

59 to 63 St. Peter Street

MONTREAL

Toronto Sample Room:
56 and 58 Front St. West

Corn Whisks

HEINZ

Mustard Dressing

is a piquant appetizing relish for meats, and a delicious dressing for salads.

Sold by

Canadian Agents:

H. P. Eckardt & Co., Toronto.

Hudon, Hebert & Cie., Montreal.

Our SALT is steadily and rapidly growing in popularity.

The public know a good thing when they see it.

COLEMAN'S.

RICE'S.

Ask your Grocer for either of these Brands and TAKE NO OTHER.

These brands are reliable—pure, and do not cake.

TABLE SALT DAIRY

The Trade are becoming alive to the fact that it is useless keeping Salt that cannot be relied upon.

Our SALT is unexcelled.

R. & J. RANSFORD,

CLINTON, ONT.

Established 1868.

RICE'S.

COLEMAN'S.

Be abreast of the times and keep Salt that will sell!

No other make of Salt can equal our record for winning prizes.

Profitable Points for Progressive Grocers

"Thistle" Brand Finnan Haddies

REAL Finnan Haddies, with the true delicate flavor of the freshly caught fish.

Selected carefully and cured and packed right at the water side.

Absolutely clean, ALWAYS.



Made by particular people for particular people. Pure Bi-carbonate of Soda.

The Soda of confidence and strength. Order this brand.

"Thistle" Brand Kippered Herring

The choicest fish only—fat and selected personally—toothsome and clean.

Every tin warranted.

Tender Macaroni

"A thread-bare story" someone says. Perhaps so, but it will bear repeating. P. Codu makes his Macaroni from the only wheat that Macaroni ought to be made of—Russian Wheat.

This wheat gives a delicacy and whiteness to the Macaroni that can be obtained in no other way. Folks try to imitate it, but consumers don't see it in that light. We ought to know—we have had the experience.

Made by P. Codu

Sold by leading wholesalers everywhere.

A. P. TIPPET & CO., Genl. Agts., Montreal.

A PILE OF MONEY AS BIG AS A MOUNTAIN



is lost every year through careless weighing.

You don't realize that you are contributing to this pile of wasted energy and capital, do you? But you are, if you have not abandoned the old methods of weighing your merchandise.

Write to us about the Money-Weight System of weighing your merchandise.

REMEMBER, OUR SCALES ARE SOLD ON EASY MONTHLY PAYMENTS.

THE COMPUTING SCALE CO.,

Money-Weight Scale Co., No. 47 State St., Chicago, Ill.
Money-Weight Scale Co., No. 142 Chambers St., New York, N.Y.
James A Hossack, Dist. Agent, No 1662 Notre Dame St., Montreal, Canada.
L. A. Davidson, Dist. Agent, No. 104 King St. West, Toronto, Canada.

DAYTON, OHIO.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

She Was Mad!

She knew what she wanted well enough but the grocer thought *he* knew more about it than she did, and he did, *from his point of view*, and that is why he substituted an inferior brand for

Tillson's Pan-Dried Rolled Oats.

How did she know that the grocer had fooled her? She found hulls and black specks, but she *didn't* find that rich, nut-like flavor that she'd read so much about.

Where will that woman buy her Rolled Oats the *next* time?

THE TILLSON CO., Limited
Tilsonburg, Ont.

Two Winners.

My "Pharaoh" 10c. Cigar and my "Pebble" 5c. Cigar are trade-winners beyond a single question. Facts prove it—increased orders prove it—my constantly growing business proves it.

If you are one of the grocers who are content to be at the tail end of the procession, all right, but—it is just as easy for you to be right up in front next to the band-wagon.

I am a little humorous this morning, but I feel good because business on these two particular lines (the "Pharaoh" and the "Pebble") is going way ahead of my expectations. I would be glad to answer any inquiries you would like to make about these "two winners."

Payne's Cigars.

J. Bruce Payne, Mfr., Granby, Que.

We want your Fall order for

Flavoring Extracts

OUR

CROWN BRAND

will please you, and give your customers good satisfaction.

GREIG MFG. CO'Y, Montreal.

LUMBERMEN'S SUPPLIES

Hams,
Rolls,
Long Clear Bacon,
Short Cut Pork,
Mess Pork,
Morgan Pork,
Lard,
Cheese,
Beans,
Dried Apples,
Onions,
Mince Meat.

THE VERY FINEST.

F. W. FEARMAN CO.

Limited

Hamilton, Ontario.



MADE IN CANADA.

Pickles

For . .

Christmas.

The holiday season gives increased trade to the grocer in an article like pickles. They are wanted on every table, and for many social functions at this particular time of the year.

The shrewd grocer will not only see that he has a good stock of pickles, but will be particular to have as a leader the famous "**Sterling**" **Brand Pickles**, than which there are none better at home or abroad.

—Made of best grown Canadian
—vegetables, by most modern and
—scientific methods, in Canada's
—largest pickle factory.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.


VICTORY
CEYLON TEA
BARBAROUS METHODS DISAPPEAR BEFORE CIVILIZATION
BEYOND HUMAN HELP
JAPAN TEA
CHINA TEA

"Marking Down."

When undesirable goods accumulate, the wheels of business begin to clog. "Marking down" to clear out unsaleable goods means a waste of energy and a loss of profit. It doesn't pay to experiment with untried quality.

You don't have to mark down **standard goods** that have been tried and not found wanting. They always pass muster at their full face value—**one hundred cents on the dollar!**

Jonas' Flavoring Extracts

have reached their thirtieth year—**confidence grows with age!** The richness, purity and great concentrated strength of Jonas' Flavoring Extracts are the foundation stones upon which we have built this business up. Quality and **quality alone** has enabled us to set the standard from which all other flavoring extracts are judged and said to be "just as good" as Jonas'. You don't have to mark down the price of standard goods like these—**there is always a ready market for them.**

HENRI JONAS & CO.,
Montreal.

VALENCIA RAISINS!

Here you are,
Look at the assortment:

Trenor's Blue Eagle Selected, 28-lb. boxes.
Rogers' Finest Selected, - 28-lb. boxes.
Rogers' 4-Crown Ondara Layer Valencias - - 28-lb. boxes.

Grustan's Finest Selected - 28-lb. boxes.
Grustan's Finest Selected - 14-lb. boxes.
Grustan's Finest Selected - 7-lb. boxes.
Trenor's Aranda Fine off-stalk, 28-lb. boxes.

All magnificent quality, and prices the lowest.

Table Raisins, Eleme Figs, Comadre Figs, Peels, Currants, etc., etc.,
in great profusion. We have handled over 30 carloads of Mediterranean Fruits. The reason—excellence of quality and lowest market prices.

W. H. GILLARD & CO., Wholesale Grocers, **Hamilton, Ont.**



LICORICE . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

Our latest novelties; **Corrugated Y. & S. Stick Licorice**, packed 80 sticks in wood box; **Manhattan Wafers, in Pliable Licorice**, 2½-lb. boxes.

YOUNG & SMYLIE
Established 1845. BROOKLYN, N.Y.

THE SAUCIEST OF SAUCES.

PATERSON'S

ossesses a eculiar iquancy, and is more generally used than other

SAUCES.



Paterson's Wor'ster Sauce is the best value on the Market.

PREPARED BY—
R. PATERSON & SONS, GLASGOW.
Manufacturers of the celebrated "PATERSON'S CAMP COFFEE ESSENCE," and "PATERSON'S 'EUREKA' PICKLES."
Agents:—
ROSE & LAFLAMME, MONTREAL.

Batty & Co.

ESTABLISHED 1824.

LONDON.





OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, DECEMBER 8, 1899. NO. 49

SOME IDEAS AND IMPRESSIONS.

Gathered During a Holiday Trip to New York.

(Continued.)

OF course, everyone who visits New York visits the gallery of the Stock Exchange. It is a Mecca to which no one can afford not to make a pilgrimage. Neglect may not bring down the wrath of Heaven, but it is certain to incur the condemnation of one's friends. My own curiosity, however, was sufficient to impell me to visit the famous Exchange, without any thought of what my friends might think or say if I did not.

"Be sure and be there at about 10 minutes to 10 o'clock," urged a friend of mine. And, of course, I did as I was bid. There were only a few visitors in the gallery at the time; but the floor of the Exchange was already crowded with members, who, I should think, were 300 or 400 in number. The members were strolling about the floor waiting for the "game" to start. But presently they began to gather in little groups around the different stock centres. By far the largest group was around Leather, for Leather was at that time enjoying somewhat of a boom. In fact, there was nothing like Leather that day. The nearer it got to 10 o'clock the nearer the men in the respective groups got together. Those in the Leather group put me in mind of a crowd trying to elbow its way into a theatre where the attraction was some celebrity. But, instead of heads craning forward, they were all inclined towards the left shoulder, like wheat gently swept by a breeze. The president of the exchange sat like a judge upon the bench, with gavel in one hand and watch in the other. It was that, I soon gathered, which attracted the heads of the Leather group to the left. And it was evidently the desire to catch the fall of the gavel before the sound could reach them.

Did you ever in your childh ood play that "highly scientific" game, "snap"? If you have, you will remember that he who speaks first takes the "pile." Well, just as soon as the president's gavel fell I was reminded of "snap," for nearly everyone of the several hundred men on the floor seemed to try to be the first to raise his voice, and to raise it as high as his lung power would permit. I expected something, but I did not expect so much. And for the moment I felt a little startled.

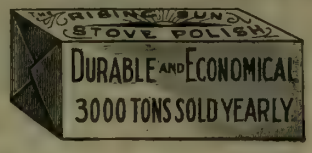
I had heard the members of the exchange described as being like a lot of maniacs. That is certainly not the impression I received. They were too intelligent-looking for that. Some you might think were at times erratic, and scores of them you would think were on the point of coming to blows. Two men would begin throwing "sixteenths," "eighths" or other fractions at each other with, perhaps, a score of men between them. Suddenly they would stop shouting and begin to ferociously elbow their way through the crowd toward each other. But, just as they got within arms' length of each other, instead of coming to blows they suddenly stopped, pulled out writing pads and began to write as vigorously as their tongues before had been wagging. They were recording a transaction.

The only people who appeared to be unexcited were the officers of the exchange, the telegraph operators and the message boys. The unconcern of the message boys irritated me. An excited member would rush toward one of these messengers and hurriedly put into his hand a slip of paper recording a transaction. But there was no hurry about the messenger boy. He strolled away at a snail pace, and ten chances to one would stop in his journey to gossip with one of his confreres. I felt like kicking him. But no one on the floor seemed to have the same desire. And I suppose the Stock Exchange, like life, is, after all, made up of incongruities. I watched the proceedings until I was tired, but there seemed to be no tiring on the part of the members, and I took my departure.

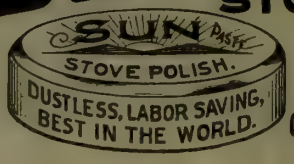
From the Stock Exchange I dropped into the Produce Exchange. What a difference! Around the wheat pit were gathered a score or so of men. Sometimes half a-dozen would raise their voices at once. But there was nothing approaching the excitement that was so marked in the place I had just left. In the gallery of the Stock Exchange I had a host of companions, but here I was alone.

But, by-and-bye, after having obtained a pass, I found my way, via the elevator, to the top of the tower of the Produce Exchange. And there I was interested. I do not think there is better vantage ground in the city from which to view lower New York and the Bay than from this 17-storey tower. Within what appears to be almost a stone's throw are bustling, puffing and whistling tugs, steamboats and ferryboats, all on a mission, and all trying to perform it as quickly as possible—"carrying a message to Garcia," as it were. On one side, a view of the East River, Brooklyn and Brooklyn bridge was obtained, and, on the other

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE.



SUN PASTE STOVE POLISH IN TINS
GUARANTEED TO THE TRADE



Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

the busy North River with its ocean steamships and their piers, and, beyond that, smoky New Jersey. Away to the south was the Statue of Liberty, standing out of the water like a giantess, if not like a goddess, while, still farther beyond, are Staten Island and the lower bay.

Talking of the Statue of Liberty reminds me of an afternoon's visit I paid to the goddess. The goddess is like a good many women, the farther you are away from them the more imposing they are. The goddess, to me, certainly looked more imposing a mile away than she did a hundred yards away. But I have no desire to belittle her. If I ever had had such a notion, the climb up the 154 steps which wind around her inside took it out of me. By the time I had reached her waist I almost began to wish I had never undertaken the task to climb to her head. It was a perpetual winding round and round, and the higher one got the more rapidly one went round. Most of the time there was darkness most pronounced, and the little light one did get was from ill-smelling coal oil-fed lanterns. Finally, after what seemed an age, the interior of the goddess' noble head was reached, where a dozen or more of us comfortably stood. And what a relief, as the sea breeze blew in! And what a view, as we peeped through the crown of the goddess! The tugs, 200 feet below, looked like toys and the ocean steamers like small craft. The sight was worth the journey; but once a year would be often enough for me to make the journey. For it is not alone the journey up that makes one puff and perspire; the going down does the same thing. But it is not every day one can get into the head of a goddess, although a goddess may daily get into the head—and heart, too—of some of us poor, foolish men.

The sun had set when our steamer began to wend its way back to the Battery. And soon that grey and reddish glamor, which reminds one that the curtain of night is beginning to be rolled down, hid the base of the statue. Then Barthodi's heroic figure did indeed look like a goddess, for it appeared to be resting upon a cloud, not upon the earth. And the faster the shadows gathered, the more to my fancy did the statue become supernatural. As I watched, a tiny light appeared in the torch she held. It was the electric light; and looked as if one of the stars, which had just begun to peep out, had settled upon the uplifted hand of the goddess, who appeared, at the moment, to be bending over looking for something or someone. Perhaps it was for the sons of Liberty. W.L.E.

THE LUMBER INDUSTRY.

MR. E. F. STEPHENSON, crown timber agent, returned on Thursday from a trip to Rat Portage, and found that the timber industry, which is under the inspection of his department, has had a most prosperous season. The amount of lumber cut in the Rat Portage district, and manufactured by the mills of that town, is fully 25 per cent. larger than in any previous season. During the season of 1899 the amount of lumber cut in Northern Minnesota and floated down the Rainy river was 37,300,000 feet, and on the Canadian side, 45,000,000 feet. All of this lumber was dressed in Rat Portage, and of the whole 82,300,000 feet, 77,000,000 feet have already been disposed of. This business, Mr. Stephenson states, is simply enormous. In addition to the dressed lumber, there were cut during the season between Rat Portage and Fort William, over 800,000 ties, and a large amount of timber used in railway construction by the C.P.R. and Rainy river roads.

Asked how he found the state of mining and other business at Rat Portage, Mr. Stephenson said it was splendid. The town has now a population of over 7,000 people, and the buildings erected during the past summer were all of a most substantial character. The trade of the town is rapidly increasing, as it has become the distributing point for all the Rainy River country, as well as for Northern Minnesota on the south end of the lake. War Road, Minn., as well as other American towns, are almost entirely dependent on Rat Portage for supplies. The number of men employed all the year around in mining is over 600, while the lumber industry, also, engages the attention of a large number of men.

THE EXPORT APPLE TRADE.

A most welcome change from utter demoralization to a much firmer tone with higher prices has come over the English apple market, late arrivals on the other side having brought much better prices, and will, no doubt, compensate to some extent for previous losses, which, of course, were more the result of poor and wasty fruit than the inability of the demand to absorb the offerings. The shipments from Canada and the United States from the commencement of the season to the close of last week amounted to 792,289 barrels, against 756,924 bbls. for the corresponding period last year, showing an increase of 35,365 bbls. Of the above, Canada shipped 447,716 bbls., and the United States 344,573 bbls., showing that Canada shipped 103,143 bbls. more than the United States.

During the past week or two we have had to report reclamations on shipments to the other side, and nets which only a little more than covered freight and charges. This week, however, we have to report nets of from $2 to $2.50 in the west on shipments of sound, good-keeping fruit, and one lot of Kings netted $3.50. We also hear of nets of $1.50 to $2 on between 700 and 800 bbls. of different varieties, including seconds and wasty barrels.—Trade Bulletin, December 1, 1899.

We do Not Want to Dictate

to our friends

but would urge them to complete their holiday buying early while our stocks are unbroken. There will then be no disappointment at not getting what you require.

LUCAS, STEELE & BRISTOL, - - HAMILTON.

FLINTY GREEN RIO COFFEES

TYPES—SIX, FIVE and FOUR.

A Lovely Invoice . . . . Round Lots at Close Figures

The Market is Bare . . .

. . . We are Sellers.

James Turner & Co., Hamilton

GRAND MOGUL TEA

"IS PURE TEA"—

25, 30, 40, 50, & 60¢ LB. SOLD IN PKGS. ONLY.

We receive testimonials every mail from consumers in different parts of Canada, telling us they have found Grand Mogul Tea the best they ever used.

Fortify your business by pushing its sale.

Each case of tea sent out after Dec. 12th until Jan. 1st will contain Housekeepers' Want Lists, a very nice little gift to present your friends at Christmas.

Agencies:
TORONTO, WINNIPEG, MONTREAL.

T. B. ESCOTT & CO.
LONDON, ONT.

HAVE YOU TRIED CROWN BLEND?

Our long experience in the Tea Business enables us to cater with success and satisfaction to the most critical and exacting customers.

Crown Blends are all imported from the most reliable gardens, and are always pure, full of flavor and strength.

SOLE AGENTS:

THOS. KINNEAR & CO.

Wholesale Grocers. 49 Front St. East, TORONTO.

CANADIAN PRODUCTS WANTED.

THE following were among the inquiries relating to Canadian trade received at the Canadian Government Office in London during the week ended November 17:

1. Walnut boards of good quality, and wooden screws, are required in considerable quantities by a London firm.

2. The names of Canadian makers of sporting ammunition, such as 22 calibre rim-fire ball cartridges used for shooting gallery purposes, and any other cartridges for small bore sporting rifles, are inquired for.

3. Inquiry is made for firms in Canada who would supply cheap wood mantelpieces to be sent over in a knock-down condition.

4. A manufacturer of fancy goods (plush photo frames, fancy caskets, fitted-up cases, etc.) wishes to appoint an agent for the sale of these goods in the Dominion.

5. A large firm of manufacturers of enameled, tinned, galvanized and japanned hollow-ware, saucepans, buckets, pails, etc., desire to do business with Canadian houses, and ask to be placed in communication with buyers.

6. The names of one or two firms engaged in the refining of maple sugar, who could export extensive quantities of maple syrup for table use, are asked for by an important firm, who are disposed to import on a large scale if a satisfactory arrangement can be effected.

7. An Irish firm ask for the names of firms who supply wood cut to sizes for boxes.

8. A Liverpool house, doing a general importing and exporting trade in produce and manufactures, are ready to consider proposals for handling Canadian goods, and will act as purchasing or sales agents for one or two good firms.

9. A well-known firm of merchants are open to buy wall papers suitable for English markets—width, 21 inches. All goods ex wharf, London.

10. Inquiry is made by a Staffordshire firm for the names of Canadian houses open to purchase general machinery and rails, new and second-hand. They are also open to buy and sell all scrap metals.

11. The names of Canadian exporters of fruit pulp are asked for by a wholesale confectioner in Scotland.

Information in regard to any of the above paragraphs sent to THE CANADIAN GROCER will be forwarded to destination.

NEW USE FOR FRUIT PITS.

The brisk demand for fruit pits this year caused our fruitmen to look into the basis of such demand. Heretofore the pits have been used mostly for fuel purposes, selling generally for about $3 to $5 per ton, but this year there has been a great demand from San Francisco and elsewhere for the pits. Now it transpires that the kernel in the pits is being used for several purposes by English and American firms. Don't be surprised when you buy that fine French nut candy to find the almond nut in the centre nothing more than a highly prepared apricot kernel. Of the cinnamon, nutmegs, allspices, etc., which you are assured are absolutely pure or "money back," is likewise made of the same material. It is claimed that prussic acid is also made from the kernel, and that highly perfumed toilet soap is made from the oil which is extracted from this same insignificant kernel. Surely this is a great age we are living in when the ingenuity of man will bring into play such a small thing to accomplish such results. This year the prices have increased, and now the pit owner is as cautious about selling as the man who owns a quantity of apricots or peaches. The price of the pits runs from $8 to $10 per ton.—Fruit World.



A Tallow Candle

was considered sufficient light in your Great-Grandfather's time, but who would think of using one now?

There is just as much difference between Imperial Cheese and ordinary cheese as there is between electricity and a candle.

In years gone by, people were contented with ordinary cheese —now they must have

IMPERIAL.

MALAGA FRUITS

PRICES RIGHT.

THE DAVIDSON & HAY, LIMITED

36 YONGE STREET, TORONTO.

BUSY LUMBERMEN.

An Ottawa despatch says: This has been a banner year in Ottawa in the history of railway laborers and lumbermen. Competent authorities estimate that some 5,000 men of the above classes have been shipped out of the Ottawa district during the past autumn months. Wages have been generally high. In the lumber shanties logmakers, canthook men and teamsters have been getting as high as $26 per month; sawyers, toprollers and roadcutters, or swampers, are being paid from $20 to $26 per month. Cooks are paid from $30 to $50 per month, according to the size of the camp and their professional ability. Foremen are worth from $50 to $60 per month, and clerks and storekeepers are paid from $1 to $1.50 per day. Even at these high figures sufficient men can hardly be collected by the lumbermen's agents to fill the demand. The men employed at the above figures are provided with free board and transportation to the camps.

PRIZES FOR BUTTER AND CHEESE-MAKERS.

Geo. Hately, secretary-treasurer of the Cheese and Butter Association of Western Ontario, has sent letters to the press announcing that this association is offering $100 in prizes for essays by buttermakers on buttermaking, and $100 for essays on cheesemaking by cheesemakers.

The contests are open to those who have been employed in creameries and cheese factories west of Toronto during the past year. Professors and persons employed by the judges are barred.

The judges of the buttermaking essay contest are: Aaron Wenger, Ayton; H. H. Dean, Professor of Dairy Husbandry, O.A.C., Guelph; Arch. Smith, Butter Instructor for the Association and Director of the Strathroy Dairy School. Those for the cheesemaking essay contest are: R. M. Ballantyne, Stratford; J. N. Paget, Camboro; Jas. Morrison, Cheese Instructor of the Association and at the Ontario Agricultural College. The essays must be sent to Mr. Hately before January 6.

T. N. Ellis & Co., grocers, Mount Forest, Ont., have completed and moved into new premises. They now have a large double store, one division of which is devoted entirely to provisions and heavy groceries, and the other to the lighter, finer class of goods.

A SMART LAD.

He rushed breathlessly into the general office of a large merchantile establishment in Broad street, London, Eng., and inquired for the proprietor.

He was informed he could not see him as he was engaged in his private office, and did not want to be bothered with boys anyway.

"I must see him," urged the lad. "It is a matter of great importance." "It's no use, you can't do it," was argued. "I must, and I will see him," continued the boy, as he took a seat and showed no inclination to leave. So, finally, seeing that he was so persistent, the rules of the house were broken, and he was shown into the proprietor's private sanctum, and was greeted with, "Well, my lad, what do you want?"

"Do you want a boy, sir."

"Want a boy? No. What do you mean by inquiring here? We've got a boy."

"No, you haven't, sir, he has just been run over by a hansom cab."

He was engaged.

This boy understood the value of push better than many a business man does today, and his success in life is assured.



Purity Reigns Supreme

in the manufacture of Upton's Marmalade, Jams and Jellies.

Some manufacturers seem to think they can improve the flavor of their preserves by adulterating them—they know they can increase their profits by doing so.

But Upton & Co. have proved that **PURITY** alone can produce the real flavor of the fruit.

Upton's Marmalade, Jams and Jellies are sold by all jobbers.

In 1-lb. Glass Jars, 5-lb Tins and 7-lb. Wood Pails.

HENRY WRIGHT & CO., TORONTO.
Canadian Selling Agents.

Malaga Raisins

W. C. Bevan & Co.

Connoisseur Clusters - -	boxes - - -	$1.80
Connoisseur Clusters - -	quarter flat boxes -	60
Royal Buckingham Clusters -	boxes - - -	3.00
Royal Buckingham Clusters -	quarter flat boxes -	90
Royal Buckingham Clusters -	boxes 20/1-lb. cartons,	3 80
Royal Buckingham Clusters -	boxes 10/2-lb. cartons,	3.50
Imperial Russian Clusters -	boxes - - -	4.25
Excelsior Windsor Clusters -	boxes - - -	4.50

Santa Clara Prunes

Griffin & Skelley Co.

25-lb. Boxes.

40/50	10 c.
50/60	8½ c.
60/70	7½ c.
70/80	7 c.
90/100	6 c.

HUDON, HEBERT & CIE.

MONTREAL.

GRIFFIN & SKELLY'S
CALIFORNIA PRUNES.
40/50's to 80/90's
Boxes, 25-lb. and 50-lb.

REIN'S, BEVAN'S AND CAMPUZANO'S
MALAGA RAISINS.
SPECIALLY CLOSE PRICES.

THE EBY, BLAIN CO., LIMITED
WHOLESALE GROCERS, MANUFACTURERS, IMPORTERS OF TEAS.
TORONTO.

INTERESTING SALMON STATISTICS.

INFORMATION received this morning from what may be considered an official source is to the effect that the Alaska Packers' Association have disposed of every case of red Alaska salmon of the 1899 pack, and, so far as can be learned, there is no canned salmon now remaining in first hands on the Coast, barring here and there the small remnant of a pack, which, all told, would probably not amount to 25,000 cases. Thus is created a condition without precedent even in seasons when the pack fell much below that of this year.

The 1899 pack of Alaska salmon was a large one. Indeed, when the figures are all in, it is believed that it will be shown that the total output on the entire Pacific Coast was up to the highest record, even allowing for the heavy shortage in the Columbia river pack. Figures of the Puget Sound output, according to estimates of well-informed parties, are now available, and show a very heavy gain over last year. For purposes of comparison, we present the following, taken from estimates made by Philip F. Kelley, of Seattle, Wash., and held to be substantially correct by other authorities.

	—Total pack—	
	1899.	1898.
	Cases.	Cases.
Sockeyes	497,700	244,000
Spring	20,200	.....
Cohoes	90,400	86,000
Humpbacks	245,400	.....
Chums	17,800	25,000

Notwithstanding the large pack for this year, it has almost all gone into consumption. The cohoes, humpbacks and chums, we understand, were all sold prior to the close of the packing season, and many of the packers were compelled to make short deliveries. The spring salmon was sold some months ago, and of the sockeye pack it is reported that nothing remains but a small quantity of talls, for which $1.25 Coast is asked, against $1.10, the opening price.

Under these circumstances, there will be much difficulty experienced in supplying the demands of consumption during the coming six months, and the indications conseqently point to much higher prices in red Alaskan, which is about the only grade of which any quantity remains in the hands of large jobbers and Eastern distributers. There is usually little or nothing doing in canned salmon during December and January, but an active demand is expected for the spring trade, commencing with February.

The effect of present conditions on the opening prices for 1900 packing will probably be to cause packers to ask more money than they were satisfied with at the beginning of the current season, and also to induce them to sell sparingly until such time as they can know what the pack is likely to be. Judging by existing conditions, it is evident that it requires the full capacity of all the canneries on the Pacific Coast under favorable conditions to supply the consuming requirements of the world.—New York Journal Commerce, December 5.

"ROSEMARY" WANTS AGENTS.

The L. & S. Rosemary Co., Limited, packers and exporters, Hamilton, Ont., desire to secure good agents to represent them in all districts of Canada.

Mr. Smith, of Port Hope, Ont., proposes to establish a canning factory in Cobourg, Ont. He has been offered $500 per year for 10 years, on condition that 75 hands are employed 10 months each year.

T. B. Escott & Co., London, Ont., wish to call the attention of the trade to our advertisement of 'Grand Mogul' tea on page 9 of this paper; it will be noticed that they are offering specialinducements."

ROSEMARY MINCE MEAT
BULK—IN PAILS. CONDENSED—IN PACKAGES.

QUALITY
FIRST
LAST AND
ALWAYS.

6½c. Per Pound Delivered.
ROSEMARY BULK MINCE MEAT
25 AND 70-LB. PAILS.

PRICE
ABSOLUTELY RIGHT
WITH
BEST TERMS.

The L. and S. Rosemary Co., Limited, Hamilton, Canada.

The amount of your trade is based on the quality and price of the goods you keep.

"OZO"

TEA

represents years of study in tea-growing and blending. It is unequalled for purity, flavor and strength, and is found in the stores of all up-to-date grocers.

"OZO" Tea Co., Limited,

416 St. Paul St., **MONTREAL**

If You Want To . . .

SELL THE BEST

.. ..SELL.....

Dalley's Pure Fruit Extracts . .



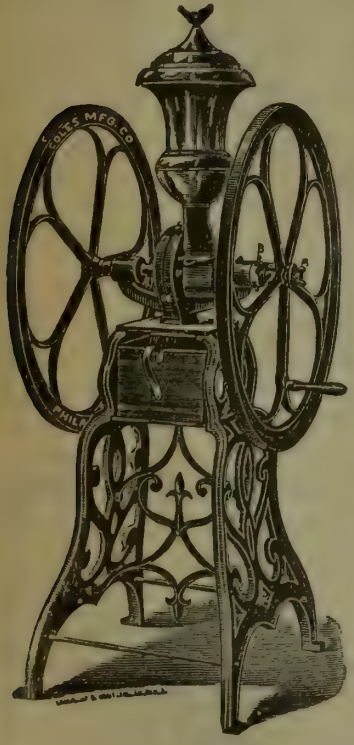
Put up in popular sizes, 10 and 25 cent bottles.

These extracts are the purest, strongest and of the richest flavor of any extracts sold or imported into Canada. There are no extracts can compare with them as to quality. Send us a trial order and your customers will appreciate it.

.....SOLD BY.....

The F. F. DALLEY CO., Limited,

HAMILTON, - - - CANADA.



The Canadian Grocers Know

a good mill when it is presented to them.

They have taken up the . . .

COLES COFFEE MILL

Because it saves them dollars in money and pounds of energy when they grind coffee. It works easily, grinds evenly, andis recommended earnestly.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Wool Soap

For Toilet and Bath

Pure, white Wool Soap is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price.

Swift and Company, Makers, Chicago

Canadian Representatives:

W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.

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President,
JOHN BAYNE MacLEAN,
Montreal.

THE MacLEAN PUBLISHING CO.
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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

EXPORT APPLE TRADE BETTER.

THE export apple market, which has been highly unsatisfactory lately, has taken a turn for the better, and the tenor of recent advices from Great Britain has created the hope with some shippers that they may possibly recoup themselves for some of the heavy losses that they have incurred.

Reclamations on shipments have been frequent within the past four weeks, and few account sales were received that showed a margin above cost, freight, and charges.

It is but just, however, to state that this unsatisfactory condition of affairs was the result of the undesirable condition of a lot of the shipments, rather than the inability of the demand in Great Britain to absorb all the receipts.

Within the past eight days sound, good-keeping fruit has realized figures that net $2.50 at Ontario shipping points, and some special lots sold as high as $3.50.

From the opening of the season to December 2 the exports have been 792,289 bbls., an increase of 35,365 bbls. over 1898.

Canada's contribution to this quantity was 447,716 bbls., against 344,573 bbls. from the United States.

Our shippers have therefore beat their confreres to the south by 103,143 bbls.

THE RISE IN BUTTER.

THERE are various symptoms that the butter market, which was so depressed a fortnight ago, has taken a permanent turn for the better, and that the recent advance in prices is likely to be improved upon.

In the first place, receipts have become exceedingly light at Montreal, so much so, that if they do not increase there will be no surplus for export, all being wanted for the home trade. In England, the pessimism of the latter part of October and the early part of November regarding butter has given place to optimism. This has been due to the fact that supplies of Irish butter are daily getting into smaller compass, and that the enormous arrivals of Canadian witnessed during September have virtually ceased.

In fact, reshipments of Canadian butter from England to this side were made within the past three weeks, which testifies pretty forcibly to the strength of the situation.

As matters stand at present, prices on this side offer no margin for export to England, and there apparently is no need of it, as values have risen from 18½ to 21c. within the past 10 days, despite this fact.

THE CHEESE INDUSTRY IN PRINCE EDWARD ISLAND.

The cheesemaking industry in Prince Edward Island has shown remarkable development in recent years.

The total exportation from the Province in the year ending June 30, 1896, was valued at but $42,000. In two years it grew to $212,000, showing an increase of 400 per cent.

While the returns for the last season's make and export are not yet to hand, it is known that the industry continues to show satisfactory and steady growth. A few days ago a Charlottetown firm, Dillon & Spillett, made a single shipment to London valued at $37,700, within $5,000 of the total export of 1896.

13c. CHEESE PREDICTED.

NOW that navigation via the St. Lawrence is closed, some consideration of the stock of cheese remaining in exporters' hands at Montreal is interesting. The total exports this season were 1,896,496 boxes from May 1 to the date of the last steamer's departure. In the same period the receipts were 200,000 odd boxes.

This leaves the stock of cheese now carried in Montreal at 100,000 odd boxes, and this is over 70 per cent. below the stock at the corresponding period last year, when 362,000 odd boxes were carried by Montreal operators. It is not surprising, therefore, that holders are in no hurry to sell what they have got, especially as the ruling quotations are not within ¼ to ½c. per lb., of actual cost of the goods now held.

They consist almost wholly of September and October cheese, bought at a range of 11¾ to 12¼c., and, with carrying charges included, holders will certainly have to get over 12½c. in order to get out clear.

The conditions certainly seem to favor them at present, one of the most encouraging signs being the avidity with which all the November "fall ends" have been bought up by British buyers during the past ten days or so.

This demand has caused these goods to advance from 10½c. per lb. to 11½c. per lb., and this willingness to pay 1c. per lb. more for these November goods is a very good sign that supplies in Britain are not heavy.

This fact has had another demonstration within the past week in the inquiry experienced for the dearer cheese.

Cable limits of 12c. for large lines of these goods, it is well known, are on the Montreal market, but holders are perfectly indifferent at present. In fact, unless prices advance to a figure which leaves a fair margin these goods will be carried until late in the spring. It is a trial of strength, therefore, between the Montreal operators and the British importers for these blocks of fine fall goods, and, so far as present appearances go, the former have the best of it.

Some members of the trade are so sanguine in regard to the future, that they are predicting a 13½c. market before the opening of next season.

CANADA AND TRADE WITH CHINA.

THE United States has developed a good deal of aggressiveness during the last year or two in regard to the Chinese trade. The policy of Great Britain in regard to the "open door" was what first induced that friendliness toward the Mother Country which was afterwards more firmly cemented by the position which the Salisbury Administration assumed at the outbreak of hostilities between the United States and Spain.

France is also committed to the policy of the "open door." Less than two weeks ago, M. Delcasse, the Minister of Foreign Affairs, in the course of a speech before the Chamber of Deputies, declared: "We must seek to maintain the 'open door.'"

Germany is in the field, too, for a larger share of the China trade. So is Russia, and even Italy is aspiring in the same direction. Great Britain is not asleep to her own trade interests in China, but she is, perhaps, not as wide awake to them as some of her competitors are.

Canada should be as wide awake as any of the other countries are; but she appears to be the least concerned of all. Of course, her trade with the Chinese Empire is infinitesimal compared with that of Great Britain, the United States, Germany and other countries that might be mentioned. But it is not due to any belief that further expansion is not possible. It is entirely due to unconcern.

Our exports to the "Flowery Kingdom" never did amount to much, but, instead of expanding, they are growing humiliatingly less.

In 1898, the last year for which we have any figures, our exports to China were only valued at $363,191, against $761,976 in 1897, $659,758 in 1896, $367,853 in 1895 and $511,531 in 1894, and yet we have a direct line of steamers operating.

The value of our exports in 1894 was about 29 per cent. in excess of that of 1898.

The line of merchandise in which we have done better than hold our own is provisions, although even in that line there was one year (1896) in which the figures exceeded, and that materially, those of 1898 Then, the provision trade amounts to very little at any rate.

In flour, there has been a deplorable falling off, only $31 worth being sent in 1898, against $9 692 worth in 1897. The amount the United States shipped to China last year was $5,000 000.

Nothing to $5,000,000 is enough to make us put on our "thinking caps."

Cotton and manufactures of, by far the most important item in our exports to China, also sadly fell off, being only $291,627 in 1898, against $628,896 in 1897. The United States is now sending nearly $10,000 000 worth of cotton annually to that country, and they are realizing that they are only contributing a mite and are reaching out for more. During the 10 years from 1887 to 1897 the exports of cotton from the United States to China increased nearly 150 per cent. Great Britain, in 1898, exported 70,000,000 yards of bleached cotton to China and 390,000,000 yards of plain cloth.

Canada's chief items of exportation to China during the past five years were as follows:

	1894.	1895.	1896.	1897.	1898.
Cottons, and manufactures of	$462,069	$310,122	$549,211	$628,896	$291,627
Wood, and manufactures of	36 828	33 648	88 779	104 387	54 917
Metals and minerals, and manufactures of	171	8,056	13,192	13,516	7,095
Provisions	1,389	1,747	5,107	2,770	2,933
Flour	.....	1	.....	9,692	31
Fish, and fish products	640	361	29	313	725
Spirits and wines	430	714	357	688	400

According to the latest returns to hand, the aggregate foreign trade of China is about $250,000,000, and yet, how small that amount is when one considers that it is less than $1 per head of the enormous population of that country! Of the aggregate trade, over $100,000,000 were imports, of which less than $400,000 worth was from Canada.

China to-day offers the greatest possibilities for trade expansion of any country in the world. And it is the realization of this fact that is making all commercial nations solicitous for their interests.

Canada should join the solicitous nations.

A WEAKER TEA MARKET.

There is a distinctly weaker feeling in the black tea market.

Advices to hand this week from Colombo, Ceylon, under date of October 28, show that at that time common Pekoes and Pekoe Souchongs were easier and in less demand.

Now, advices from London state that bidding ruled weak and that prices dropped ½ to 1d. per lb. on medium and ¼d. on low-grade teas, the quotation for common Souchong being again put back to 6¼d.

The weakness in Japan and Ceylon teas in London is due to the fact that the offerings were in excess of the requirements, to say nothing of the checked export demand owing to the recent firmness of the market.

China black teas are also easier, and even more so, as far as can be ascertained, than those of Indian and Ceylon growth. China green teas are still firm, and Japan teas appear to be steady, although quiet.

Make the commercial traveler your friend, if you would have the bargains which are occasionally in his "grip."

UNSATISFACTORY SUGAR MARKET.

American competition has caused another break in the price of Canadian refined sugars, the refiners, on Monday, marking down prices 5c. all around.

As already noted in THE CANADIAN GROCER, this competition is most severely felt at Western Ontario points, and the market is in a most unsatisfactory position from a seller's point of view. In fact, it would surprise no one if prices had to be reduced still more, for the domestic refiners have expressed their determination to go to any lengths to meet this foreign selling.

The result is a highly unsettled market, though it is not felt so badly now, because demand is rather inactive. Still, the uncertainty naturally interferes with the booking of orders for forward delivery.

The refiners' price for granulated now is $4 40, and for yellows $3.60 to $4.25.

When a merchant gets out of "sorts" with a commercial traveler, he gets out of touch with him—an unprofitable condition, as a rule.

CONFERENCES OF FIRMS AND THEIR TRAVELERS.

THE closer the manufacturer or the wholesaler can get into touch with his travelers the better it is for his business, for the travelers, having their finger at all time on the pulse of the customers, are better acquainted with their condition and temperament than anyone else. They consequently know what is best suited for them.

The realization of this fact has induced a number of manufacturing concerns to annually hold what may be termed a convention of their travelers. The time for holding them is when trade is at its quietest, which is usually about Christmas. The Canada Paint Co., Limited, The Sherwin-Williams Co., and the Heinz pickle company are firms we have in mind which regularly hold these conventions.

There are a good many firms whose travelers are in the house every week or so, and it is not as important that conventions should in such instances be held. But even in such instances as these the firm would be the gainer and not the loser by such gatherings.

The practice in most cases where these conventions are held is to have a certain number of the travelers prepare papers or addresses on certain phases of the particular business in which they are engaged.

The underlying principle of these papers is the furtherance of the interests of the firm, and in these papers and the discussions which follow a great deal is brought out which is not only helpful to employer, but to employe as well.

This is worth considering by every firm which employs travelers, for even where travelers are frequently in the house there is not time for full consideration of questions appertaining to the welfare of the business.

CANADIAN FRUIT IN ENGLAND.

PROFESSOR JAMES W. ROBERTSON, Commissioner of Agriculture, Ottawa, has received from Sampson Morgan, fruit expert, Kent, England, a report dealng with a shipment of apples, pears and peaches sent from the Agricultural Department to the British market as an experiment.

The apples were snows, packed in layers and rows in boxes. Each apple was wrapped separately in paper. Mr. Morgan reports that every apple arrived in excellent condition, and that "large quantities of such fine eating apples, packed in these handy boxes, would secure a free sale directly their quality became known to the general public."

The variety of pears sent were Beurre D'Anjou. They were put up in the same size of box as the apples, and each pear had been wrapped in a small square of paper. They were sound and in grand condition. After they had been kept two weeks they became fully ripe, when they were delicious, and, in the expert's opinion, should prove serious competitors to the French fruits, if they could be sent up to the sample received.

The peaches sent were of the Elberta variety. They had been partly covered with paper in which a strip of wadding had been included, so as to protect the fruit from bruising. They were found to be too ripe, so that they would not keep well. They were not as juicy as the forced British peach, but the flesh was firmer and very delicious.

ACRIMONY IN THE TRADE.

EVERYONE who is at all in touch with the wholesale and the retail cannot be but often struck with the acrimony which exists between these two branches of trade.

The retailer has the idea that the wholesaler is, as he terms it, trying "to do him up," and the latter often feels that the former is not true to him. And, instead of improving, the tendency appears to be the other way.

Where there is smoke there is certain to be fire, but in this instance the smoke appears to exaggerate the extent of the fire. And that because the two interests are not brought into close enough touch with each other.

The more wholesaler and retailer is acquainted with each other the less possibility will there be of friction and the more easily will the cause of friction be removed when it really does exist.

We believe that much could be done towards bringing this about, were the different interests well organized.

The wholesalers have of late done much towards perfecting their organization, but the same cannot be said of the retailers.

If the wholesalers and retailers were both well organized, the rectifying of grievances and the explanation of new arrangements and methods could be much more expeditiously done than can be under the present condition of affairs.

PROVISIONS CHEAPER.

THE fall demand for provisions this season has been the most prolonged, as well as the most active, that has been noted for years. Though the capacity of nearly all pork-packing concerns in Ontario has been increased in the last year or two, and many new factories have started operations, most houses have been taxed to their limit to keep up with the demand.

Generally, this briskness is over about the middle of November, but this year the last of that month did not see the end of it, and orders are still coming in.

While the unusual briskness of lumbering operations and the great increase in population in the Northwest has had much to do with this activity, the principal cause for it has been that merchants in all sections of Ontario have been free buyers of provisions.

It was anticipated some weeks ago in this paper that the end of November should witness a decline in the price of the principal provisions. This prediction has been verified this week by the announcement by packers of declines of ¼ to ½c. per lb. in all smoked and dry salted meats. Lard is the only article that has maintained its price steadily. Stocks of lard are limited, and the demand is good, so there is little liklihood of it being reduced in price. The tendency is rather upward.

THE ADVANCE IN PAPER BAGS.

In the article under this heading dealing with the reduction in discounts on paper bags, an item was included stating that a special discount of 5 per cent. would be allowed on sacks in lots of 10,000 and upwards when sold or delivered to one buyer. This item referred exclusively to flour sacks, no special discounts being made on paper bags.

ADVANCE IN TOILET PAPER.

THE CANADIAN GROCER is just advised of an advance in the price of toilet paper. The maximum interim large quantity discount is 25 per cent.

New lists are in preparation.



A NEW STAR

HAS APPEARED IN THE GROCERY TRADE.

GREEN "SALADA" CEYLON TEA

AN ABSOLUTELY PURE GREEN TEA.
NO COLORING MATTER. NO ADULTERATION.

HEALTHFUL, DELICIOUS, CLEANLY PREPARED.
AND OF MARVELOUS STRENGTH.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

Poultry Wanted

CHICKENS, TURKEYS, GEESE, and DUCKS,

Alive, Dressed, or Dressed and Drawn.

APPLY TO

THE SIMCOE CANNING CO., SIMCOE, Ont.

Seeded Raisins

Freshly done after you send in your order.
Quality guaranteed second to none.
Write for quotations to

The Acme Fruit Cleaning Co.

128 Queen Street, **MONTREAL.**

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

RED CROSS TEA

in lead packets, and

CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

The "BOSS" WASHING MACHINE

Still Leads.

If you have not tried the **"BOSS"** do so now.

Walter Woods & Co.

HAMILTON.

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS
10-14 Pape Avenue - TORONTO



HORSE-SHOE SALMON

Is packed ONLY from the finest

Fraser River Sockeye Salmon.

For twenty years the leading brand on the Canadian Market.

It pays to buy the best.

For Sale by all Wholesale Grocers throughout the Dominion.

NEW DATES, Etc.

1,000 Boxes New Dates—price, 5c.; in lots of 10 boxes or more, 4½c. lb.

"Oranges"—500 cases 420's, Valencias, $5 00 case; 200 cases 714 size, $5.50 case. California Navels—fancy brand, 700 boxes of all sizes, $3.75 per box.

Lemons—500 boxes fancy, Canada brand. New Messina, 300 and 360 size, $3.50 box.

Also large quantities of Grapes, Cranberries, and Nuts of all kinds. Car Holly.

ALL MUST BE SOLD FOR XMAS.

DIXON BROS. ——— ***Hamilton.***

MARKETS AND MARKET NOTES.

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

December 7, 1899.

GROCERIES.

THE feature of the market this week, as far as the prices are concerned, is the decline of 5c. in the prices of all refined sugars, due to the competition of the United States product. The movement of merchandise is, of course, naturally at this time of the year, chiefly in such holiday lines as dried fruits, nuts, etc. In these the demand is good with prices firm, and stocks light as a rule. Very little is being done in canned vegetables, but the market is stronger, rather than weaker, than it was before. Coffees are firm and in good demand. The demand for teas has fallen off, and the outside markets are lower on Indian, Ceylon and China blacks. Spices maintain their firmness. A fair business is being done in both molasses and syrups, with the market for the former strong. Taken on the whole, the wholesale grocery trade in Ontario is in a healthy condition.

CANNED GOODS.

The canned vegetable market has lost none of its strength. There has been no further change in prices, but whatever tendency there is it is in an upward direction. Some of the wholesales will not quote less than $1 for tomatoes. Others again quote 95c. This latter appears to be the lowest figure quoted, and, although the demand is light, prices are decidedly strong at quotations. Corn is just as firmly held as ever. Very little is being offered, and what is being offered is quoted at firm figures, One packer has 1,000 cases to sell, and he is asking $1.05 at the factory. The ruling price quoted by the wholesale to the retail trade is $1.05 to $1.10. Peas are quoted at 80c. up. Beans are firm and in fairly good demand at 90 to 95c. Pumpkin is in good demand at 80c. A fair demand for the season is reported in canned salmon.

COFFEES.

The coffee market continues to gather strength. On account of the bubonic plague other coffee steamers from Brazil have been refused entrance to ports in the United States until after having spent a certain period in quarantine, notwithstanding that these steamers are able to present clean bills of health. The effect of this is to add further strength to an already strong market. In sympathy with the outside markets, the local market is stiffening, and sales are being made at higher prices.

SUGARS.

Although within the last few days the outside markets have been a little steadier, there have been some reductions in prices abroad since our last. In New York, refined sugars have declined 1-16c. per lb., and on Monday the price of all grades of refined were reduced 5c. per 100 lb. in Canada. The more immediate cause of the reduction in Canada was the large importation of foreign sugar. The price of Canadian granulated in Toronto is now $4.53 for Montreal refined, and $4.48 for Acadia.

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

Yellows run from $3.73 up. Foreign granulated is quoted at $4.40 net, Toronto.

SYRUPS AND MOLASSES.

The demand for molasses is fairly good, and prices are firm with an upward tendency. Syrups are also in fair demand, but devoid of any special features.

SPICES.

The firmness which has characterized the spice market for some time is increasing, rather than decreasing. Peppers are again higher, and cloves show further appreciation in value; in fact, everything in the spice line appears to have an upward tendency, as far as prices are concerned.

TEAS.

The exceptional strength which the tea market has shown for some time has at last been broken, although for how long remains to be seen. Advices from India, Ceylon, and London all report an easier market, with prices all the way from ¼d. to 1d. lower. Advices from London state that the reduction in price is due to large offerings at the auctions, while the demand is light. The local market naturally sympathizes with the conditions obtaining outside. There has been a little movement in the local market in India and Ceylon teas up to 15½c. per lb. on wholesale account, but the volume of business is small. China black teas are also lower in the outside markets. Japan teas are attracting little or no attention at the moment, but, as far as known, prices rule steady. In China green teas there has been a slight movement during the past week, and prices are steady. As is usual at this time of the year, the wholesale trade is experiencing a falling off in the demand for teas of all descriptions.

NUTS.

The fact is now staring the wholesale trade in the face that practically a shortage in more than one description of nut is probable. On account of the high price of nuts, a good many in the trade hesitated to place their usual orders, hence the present threatened shortage. The demand from the retail trade is good and prices are decidedly firm.

RICE AND TAPIOCA.

The demand for both rice and tapioca is moderate and the market rules steady.

FOREIGN DRIED FRUITS.

CURRANTS—Cable advices received this week intimate that the market in Greece is again a little firmer, for efforts to place orders for importation at the late low prices were ineffectual. At the moment, very little business is being done for importation, but the wholesale trade is experiencing a good holiday demand.

VALENCIA RAISINS—The situation on the local market in regard to Valencias is increasing in strength, on account of the realization of the fact that stocks are getting so light as to threaten a shortage in some grades, while the demand is good. Prices rule firm at 6½ to 6¾c. per lb. for off-stalk; 7 to 7½ for selected; 8½c. for extra selected, and 7½c. for layers.

SULTANA RAISINS—A cable despatch from Smyrna on Monday, in reply to an inquiry, stated that the finest quality of Sultana raisins was unobtainable, although the market for other grades was rather dull.

CALIFORNIAN RAISINS—Reports from the Coast state that there is still a great deal of rain-damaged fruit arriving. On the local market there is very little Californian fruit, and very little of it is wanted, on account of the high prices quoted.

MALAGA RAISINS—The stock of Malaga raisins on the local market is on the light side, while the demand is good. Prices remain as quoted last week.



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PRUNES—Californian prunes are still very firm in price, but, naturally, at this time of the year there is not much business being done. The market is still firm as to price, and the smaller sizes are becoming very scarce. A shipment of smaller sized fruit arrived on the market this week, but attempts to secure further shipments of the same have, as far as can be learned, been unsuccessful.

FIGS—A shortness of stocks is threatened in regard to the most desirable sizes of Eleme figs in boxes. Tapnet figs are also getting scarce. The demand for figs is seasonably brisk.

DATES—As in a good many other lines of foreign dried fruits, the stock on the local market is becoming much reduced; in fact, the shipment received from the direct steamer has been practically absorbed. There is, however, a quantity of dates for Canada on the steamer Marquette, which arrived in New York on Monday. These will probnbly be in the hands of the wholesale houses this week. It is probable that this will be the last shipment of dates to arrive on this market in time for the Christmas trade.

CALIFORNIAN EVAPORATED FRUITS — There are a few evaporated apricots and peaches on the local market, but the price rules very high, and there is in consequence very little business being done. We quote apricots at 19c. for choice up to 22c. for fancy; peaches are quoted at from 12 to 14c.

GREEN FRUITS.

The feature of the week is the arrival of navel, Senora, and Valencia oranges, the first of the season. Prices are somewhat higher than last year. The quality of all kinds, as well as the quality of Jamaicas now coming, is excellent. Jamaicas are now arriving in boxes, and are selling at $3.50. This price is also ruling for Senoras, which are from Mexico. Californian navels are quoted at $4 to $4.50 per box. Valencias are selling this week as follows: Ordinary 420's, $5 per case; large 420's, $6 to $6.50; 714's, $6 to $6.50. The supply of lemons is moderate, but is expected to be fully equal to the demand. Stocks of bananas are limited, and the price is firm at $2 to $2.50. There is practically nothing doing in sweet potatoes on account of the cold weather. Prices are unchanged. Spanish onions are quiet at steady prices. The sales of cranberries on the Canadian market this season have not been as large as usual, due largely to the mild weather and the early Thanksgiving decreasing the consumption of turkeys. The supply of Almeria grapes on this market has been sufficient for requirements all season. Qualities have been irregular. Some excellent stock is now on the market, which sells readily at $7.50 per keg. Further supplies are expected via Liverpool and Glasgow before the season closes.

COUNTRY PRODUCE.

EGGS—The market is firm. Really fresh eggs are scarce, and small quantities of strictly new-laid are selling on the market as high as 20 to 25c. The supply of fresh-gathered stock is moderate, and they sell readily at 17 to 18c, while held are plentiful at 15 to 16c.

POTATOES — The prices now ruling are steady, cars on track Toronto being still worth about 38 to 40c. per bag. If the weather gets colder, however, making it necessary to line and heat cars, it is likely the market will have to bear an advance of about 5c. Small lots out of store are firm at 45 to 50c. per bag.

BEANS — The market is quiet and unchanged. We quote $1.45 to $1.50 for hand-picked and $1.35 to $1.38 for prime.

DRIED AND EVAPORATED APPLES—The market is easier. There has been a large demand for evaporated for export to Belgium and Germany. This has resulted in a big production, so that a lull in the demand for export has weakened factorymen considerably. Jobbers have let down their price about ¼c., the ruling quotation on the street being 8½c. Dried apples are as yet unaffected by the easier feeling for evaporated. The outside market is steady at 5¼ to 5¾c. for ordinary No. 1 stock, and 6c. for No. 1 quarters. The jobbing price is unchanged at 6 to 6¼c. for ordinary.

. Christmas Poultry .

CONSIGNORS
should instruct their customers to dry-pick their fowl, and have them ready so as to reach us not later than Wednesday 21st December.

PRESENT DEMAND
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Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

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Just now this market is well sold up. We can get you good big prices for immediate consignments.

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NEW NUTS

Are about all in.

We like to quote buyers who buy original parcels.

WRITE US...

CLEMES BROS.,
TORONTO.

POULTRY—The mild weather has limited both the supply and the demand on the local market. Large quantities of turkeys are still being exported from here. The price of both turkeys and geese is ½c. lower this week. We quote: Turkeys, 9 to 9½c. per lb.; geese, 5½ to 6½c.; ducks, 45 to 60c. per pair; chickens, 25 to 45c. per pair.

GAME — Receipts continue light. The demand is good, and canvasback ducks are 15 to 25c. dearer, and partridges have sold at 15c. higher figure than the top noted last week. We quote: 25c. per pair for teal and other small varieties; 40c. for blue bills; 65c. for pintails and redheads; 75c. for mallards and large black; $1.25 for canvasbacks, and 50 to 75c. per brace for partridges.

VEGETABLES—Spinach and lettuce are offered in liberal quantities, the former at 40 to 60c. per bushel and the latter at 20 to 40c. per dozen bunches. Pickling cucumbers, muskmelons and watermelons are done. Squashes are 25 to 50c. per doz. dearer. We quote: Spinach, 40 to 50c. per bush.; lettuce, 20 to 40c. per doz.; cabbage, 40 to 50c. per doz.; red cabbage, 50 to 75c. per doz.; cauliflowers, 40 to 60c. per doz.; celery, 40 to 75c. per doz.; parsley, 10 to 15c. per doz.; onions, 40 to 60c. per bush.; green beans, 30 to 50c. per basket; squash, $1 to $1.50 per doz.; vegetable marrow, 40 to 60c. per doz.

BUTTER AND CHEESE.

BUTTER—The market is easy. Since the cheese factories discontinued the offerings of dairy prints and large rolls have increased, and though last week's prices are maintained, they are not held firmly by some houses. A decline ½c. is noted in creamery, as supplies are increasing. A good business is being done. We quote: Dairy, large rolls, 17 to 18c.; prints, 18 to 19c.; creamery, tubs and boxes, 20 to 21c.; prints and squares, 22 to 22½c.

CHEESE—The market is stronger this week, in sympathy with a stiffening feeling in Britain. A few factories have cleaned out their last stock this week at 11⅜ to 11c½. Jobbers hold their stocks firmly at 12 to 12½c. for late makes, claiming that higher figures are bound to come.

FISH AND OYSTERS.

The demand for both oysters and fish has improved, with the advent of colder

Established 1873.
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BUTTER
EGGS
DRESSED HOGS

Highest market prices. Quick returns.

D. GUNN, BROTHERS & CO.
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Exporters of
POULTRY
BUTTER, CHEESE, EGGS, HONEY, DRIED AND GREEN APPLES.

We buy outright, or receive on consignment, all kinds of Produce. Correspondence solicited. References — Mercantile agencies or Canadian Bank of Commerce.

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Famous Blend **Coffee**
are the favorities with all grocers.

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Teas "fragrant", "delicious", "perfect" and "best" are now as plentiful as gold mines, but customers only smile and say - "Give us Blue Ribbon Ceylon" - Blue Ribbon Tea Co. - 42 Scott St. Toronto.

weather. Prices are steady. We quote as follows: Trout, 7 to 7½c. Niagara whitefish, 8c.; pickerel, 7½c.; herrings, 4c.; halibut, 12½c.; Seattle salmon, 13 to 15c.; steak cod, 7c.; haddock, 5c.; finnan haddies, 6½ to 7c.; boneless fish, 4¾c.; quail-on-toast, 5½c.; steak cod, 6½c.; quintals of cod, 5¾c.; ciscoes, $1 per basket. Oysters, standards, $1.25; selects, $1.65; other brands, $1.25 per gal.; shell oysters, $8 per bbl.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The wheat market has regained the ½c. lost a week ago, the outside price now being 66c. on cars. The delivery on the street market is fairly large. Wheat and oats are ½ to 1c. dearer. We quote as follows: Wheat, white and red, 68 to 68½c.; goose, 67½ to 69c.; peas, 62c.; oats, 31½ to 32c.; barley, 43 to 44c.; rye, 54c. No. 1 hard Manitoba wheat is steady at 76½c. Toronto and west.

FLOUR—A fair trade is doing. Prices are steady. We quote as follows: Manitoba patents, $4; Manitoba strong bakers', $3.70; Ontario patents, $3.65 to $3.75; straight roller, $3.35, Toronto freights.

BREAKFAST FOODS—There is no change. A good demand is noted. We quote as follows: Standard oatmeal and rolled oats, $3.50 in bags and $3.60 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL

HIDES—Another advance of ¼c. is noted in cured hides. Otherwise, there is no change. We quote: Cowhides, No. 1, 9½c.; No. 2, 8½c.; No. 3, 7½c. Steer hides are worth ½c. more. Cured hides are worth 10½c.

SKINS—Sheep and lambskins have advanced 5c. We quote: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 40 to 45c.; culls, 20 to 25c. Sheep and lambskins are selling at 90c.

WOOL—All accumulations of wool have been sold, and the market shows great strength. We quote: Clothing wool and combing fleece, 20c.; unwashed, 12½ to 13c.

SEEDS.

There is little doing. Prices are steady at $4.50 to $5 at outside points for red clover and $4.50 to $7 for alsike.

MARKET NOTES.

Coffee is increasing in price.

Sugar is 5c. per 100 lb. lower.

Turkeys and geese are ½c. per lb. cheaper.

Partridges are 15c. a brace, and canvasback ducks 15 to 25c. per pair dearer.

Californian navel, Verdilla, Senora and Jamaica oranges, in boxes, were received on the market this week.

QUEBEC MARKETS.

MONTREAL, December 7, 1899.

GROCERIES.

THE actual movement in the grocery market is naturally confined to seasonable goods, and, in this respect, jobbers say they have nothing to complain of in regard to business in dried fruits and nuts. Both have a strong upward tendency, in sympathy with primary conditions, and, with light supplies here, this disposition is expected to continue. Higher prices, for instance, were asked this week, both on Valencia raisins and Grenoble and Marbot walnuts. Sugar, as a result of American competition, is again down 5c., while molasses continues extremely stiff. Coffees point higher, and there has been some inquiry for Japan tea. Canned goods, while quiet, are strongly held, and in country produce both cheese and butter have made a sharp advance.

SUGARS.

The main fact of the week has, of course, been the decline in local refined prices which were marked down 5c. on Monday afternoon. Business is quiet, but the cut is not due to this, but to the competition of American sugar. The raw market is unchanged on the whole. We now quote granulated at $4.40, and yellows $3.60 to $4.25.

SYRUPS.

These are quiet and unchanged, and prices remain at 1¾ to 2¼c. per lb., as to quality.

MOLASSES.

Great firmness is the dominant fact in this staple owing to the extremely light supplies, and, curiously enough, it is easier to buy single puncheons at 43c. than round lots at more money. This is due to the fact that wholesale grocers will not sell round lots, while speculators who hold lots believe that prices are going to advance. In single puncheons, the Guild price is still 43c., and five puncheons 42c. Porto Rico is quoted from 37 to 40c., while some Antigua has sold here at 35c.

DRIED FRUITS.

The firm tendency in Valencia raisins is maintained, and, as supplies at primary markets are exhausted, further appreciation in value is not unlikely. In fact, local jobbers are asking more to-day than they did last week, fine off-stalk being quoted at 6¾ to 7c.; selected, 7½ to 7¾c., and layers, 7¾ to 8c.

Currants, which have ruled rather unsettled outside, manifest a steadier tone, and jobbing prices on Filiatras now are: 4½c. for bbls.; 4⅝c. for half bbls.; 4¾c. for half cases and 4⅞c. for quarter cases.

Malaga loose muscatel raisins are steady in 50-lb. boxes at 7c. for 2-crown, 8c. for 3 crown and 9c. for 4-crown.

Sultana raisins are quiet and unchanged at 10 to 12c., according to grade.

There is a good inquiry for prunes, and prices are steady. Californian prunes are as follows: 80's to 90's, 6½c.; 70's to 80's, 7c.; 60's to 70's, 7½c.; 50's to 60's, 8½c., and 40's to 50's, 10c. Bosnia prunes are steady also, at 6 to 6½c.

Dates, both on spot and to arrive, are quoted firm at 5 to 5½c.

NUTS.

With the stock exhausted of all kinds of Mediterranean nuts, it is natural that the market should point higher. Pure Mayette Grenobles have advanced to 14 to 15c., Marbots 10½ to 11c., with crowns 9½c. Shelled almonds range from 26 to 30c. The supply of all kinds is light, and, as further importations cannot be had, it is a question with some traders whether there will be enough to last out the season.

CANNED GOODS.

Business is inactive, but the firm disposition in every line is strongly held. This applies to all sorts of vegetables, fruits, and fish.

Rowntree's

High-Class Confectionery.

Rowntree & Co., Limited, of York, England, desire to call the special attention of the Canadian trade to their well-known

Gum Pastilles and Jujubes.

The perfection of confectionery art of world-wide fame for purity and delicacy of make. Rowntree & Co., Limited, are the largest manufacturers of Gum Confectionery in the world, the large Yorkshire Factories employing over 1,500 hands.

Chocolate Creams of all varieties.

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A delicious, highly-nourishing, and thoroughly digestible Cocoa, so economical in use that 120 breakfast cups can be filled from a 1-lb. tin.

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the PROFIT is good, FIFTY per cent.,
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Pratts Poultry Food cures Chicken Cholera, Roup, Gapes, etc. Positively increases the production of eggs. Makes hens lay regularly at all seasons.

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Keeps cows healthy, increases the flow of milk, makes it richer, and produces more butter.

HOG CHOLERA is positively unknown where Pratts Food is regularly fed.

PACKAGES RETAIL FOR 30 CENTS. 24 IN A CASE.
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TRY A SAMPLE LOT—A CASE OF EACH.

GENERAL AGENT FOR CANADA **Robert Greig** 29 MELINDA ST., TORONTO.

RICE.

This market is firm, with prices quotably unchanged at $3.30 to $3.40 for Standard B.

SPICES.

There is no important change in spices. Pepper remains firm in tone. We quote: Nutmegs, 35 to 60c. per lb., as to size; mace, 45 to 50c. per lb., as to quality, and pimento, 8c.

COFFEES.

The coffee market has continued active, and prices are higher all around. There are fewer offers of Maracaibo, and it is doubtful if any desirable stock could be had for less than 9c. this week, while Cucuta has sold at 10c. Sales of Rio are noted at 8c. These prices are, of course, for 25-bag lots and up, and do not apply to small parcels. That the price of the ground article to the retail trade will be affected seems almost certain at present.

TEAS.

There has been more doing in tea, though the market is not what can be called active. Several lots of medium Japans sold at 14 to 16c. Black Ceylons and greens are very firmly held.

FISH.

The fish market has exhibited no change of importance. Business is fair. We quote: No. 1 new Nova Scotian herring, $5.25 to $5.50 per bbl.; $2.50 to $2.75 per half-bbl.; N. B. do, $2.50 to $2.75; No. 1 green cod, $5 per bbl.; No. 1 large, $5.50; No. 2, $4.25; Labrador salmon, $13 to $13.50; British Columbian salmon, $13 to $13.50; No. 1 Red Sea trout, $10 to $12; No. 2 mackerel, $15.50 per bbl.; No. 1 green pollock and hake, $3.75; No. 1 green haddock, $4.25; No. 1 large round herrings, with milt and roe, $5.50; dried codfish, $4.60 to $4.75 per 112 lb.; large dressed do., $4.50 to $4.75 per case of 100 lb.; boneless codfish, 5½ to 6c. per lb.; smoked haddies, 6 to 7c. per lb.; St. John bloaters, $1 per box; Yarmouth do., $1; smoked herrings, medium, 12c.; Lock Fyne do., $1 per keg; large do., $3.50 per half-bbl.; kippered herrings, $1.25 per box and 65c. per half-box.

Fresh fish—Haddock, 4c. per lb.; dore, 7c.; market cod, 3c.; steak cod, 4c.

GREEN FRUITS.

The green fruit trade is not very active, but values generally are very steady. The local apple market is firmer in sympathy with the English market. No. 1 range from $2.75 to $3.50, and No. 2 from $1.60 to $2. Almeria grapes are in good demand at $4.50 to $6 per keg, as to quality. Catawbas in small baskets are offering at 21 to 25c. There has been an advance in the price of Jamaica oranges this week of 50c. to $1 per bbl., and they are now commanding $6 to $6 50 per bbl. The first receipts of Valencia oranges are expected this week, while the first carload of Californian oranges is due about December 10. Lemons are commanding fair sales at $2.50 to $3.25 per box. The heavier receipts of cranberries have caused a drop of 50c. to $1 per bbl. on the week, sales now ranging between $4.50 to $6 per bbl.

COUNTRY PRODUCE.

EGGS—The demand was good; in consequence, trade is active at firm prices. Strictly new-laid are selling at 21 to 22c.; candled, 18 to 20c.; Montreal limed, 16 to 16½c., and culls, 11 to 13c. per doz.

POULTRY—A more active trade was done in poultry to-day, on account of the colder weather, but prices show no improvement, as the offerings were large. The demand was principally for good to choice turkeys and young chickens. Good to choice turkeys sold at 8½ to 9c.; common, 7½ to 8c.; good to choice chickens, 6½ to 7c.; common, 5 to 6c.; good to choice geese, 5½ to 6c., and common 4 to 5c. per lb.

GAME—Receipts of partridge were fair, for which the demand is good, and prices rule firm at 65c. for firsts, and 40c. for seconds per brace.

MAPLE PRODUCT—The market for maple product is quiet and steady. Pure sugar is

What you pay for an article is . . . But what you get for your money is more

Important

In buying Coffees from us you get just what you pay for.

Coffees are dearer, but we still have some splendid values in—

RIO, SANTO, MARACAIBO, JAVA and JAMAICA

Coffees

WRITE US FOR SAMPLES AND QUOTATIONS.

S. H. EWING & SONS, **96 King St., Montreal.**

held at 10½ to 11c., and syrup, 65 to 75c. per tin.

HONEY—There was no change in honey to note. White clover in comb is quoted at 12c.; extracted, 9c., and buckwheat, 8c. per lb.

BEANS—A fair trade is passing in beans. Choice hand-picked are quoted at $1.15 to $1.50, and primes, $1.37½ to $1.40.

ASHES—The market for ashes rules quiet. We quote: First sorts, $4.30; seconds, $4, and pearls, $5.15 per 100 lb.

DRESSED HOGS—Owing to the colder weather there was a better demand for light weights, but heavy moved slow. The tone of the market was steady, and prices show no change. Light sold at $5 to $5.25, and heavy $4 to $4.25 per 100 lb., in a jobbing way.

PROVISIONS.

The demand to-day for pork and lard was fair, but trade in smoked meats was slow. We quote as follows: Canadian short cut mess pork, $15.50; short cut back, $15, and heavy long cut mess, $15 per barrel. Pure Canadian lard in pails, 7¼ to 7¾c. per lb.; and compound refined, 6 to 6½c. per lb. Hams 11c. to 12½c., and bacon 11 to 12c. per lb.

FLOUR AND GRAIN.

FLOUR—A fair jobbing trade was reported in flour, and the market is moderately active and steady. We quote: Winter wheat patents, $3.60 to $3.90; straight rollers, $3.30 to $3.40; in bags, $1.65; Manitoba patents, $3.90 to $4.20, and strong bakers', $3.60 to $3.70.

GRAIN—There was nothing new in the situation of the local grain market. The demand for all lines on spot was slow, but a fair amount of business was reported in peas and oats at Toronto for shipment via winter ports. There was a fair inquiry for Manitoba wheat from foreign buyers, but, as cables were not altogether satisfactory, the volume of business done was small. Peas were quoted at 65½c.; rye, 69½c.; No. 1 barley, 47½c.; No. 2 barley, 46½c.; feed barley, 45½c.; oats, 30¼ to 30½c., and buckwheat, 51 to 51½c. in store.

OATMEAL—The demand for rolled oats was slow, and prices were unchanged at $3.50 per barrel and at $1.70 per bag.

FEED—There is a steady demand for feed, and values are maintained. Manitoba bran is selling at $15; shorts, $17 per ton, including bags; Ontario bran, at $15.50; shorts, at $16.50 to $17.50, and mouille at $20 to $24 per ton, in bulk.

HAY—A good trade continues to be done in baled hay, owing to the steady demand from American buyers. We quote: Choice No. 1, $9 to $10; No. 2, $8 to $9; and clover, $7 to $7.50 per ton, in carload lots.

CHEESE AND BUTTER.

CHEESE—With the supply of lower-priced cheese being steadily absorbed, the volume of business becomes more restricted because the finest fall grades are held above what is being offered for them. Prices, therefore, are mostly nominal at 11¾c. upward. The Liverpool cable was 58s. 6d. for colored and 57s. for white.

BUTTER—The firm feeling is maintained under light receipts, and the bulk of what is arriving is wanted on domestic account. Accordingly, if exporters want to procure any butter they have to pay full prices, and we quote 20½ to 21c.

MONTREAL NOTES.

Higher prices have been paid here this week both for Maracaibo and Cucuta coffee.

All kinds of Mediterranean nuts are advancing, higher prices being asked here this week both on Grenoble and Marbot walnuts.

Cheese has advanced ½c. per lb. for export business, while local jobbers are paying 1½ to 2c. per lb. more than they did last week.

As a result of American competition, Canadian refiners were again compelled to lower prices 5c. per 100 lb. on sugar this week.

1899 **NEW SEASON TEAS.** **1899**

Direct Importations from CEYLON, INDIA and JAPAN. *QUALITY the highest in Strength and Flavor. Samples sent on application.*

We are also Agents for the leading Package Tea of the present age—

ARMEDA TEA { BLACK / BLACK AND GREEN MIXED / JAPAN } In 1 or ½-lb. Sealed Packages, Retail Price— **25c., 30c., 40c., 50c. and 60c. per lb.**

The demand for ARMEDA TEA is increasing rapidly. Why? ARMEDA TEA HAS THE FLAVOR.

Remember we also sell Macdonald's Tobaccos—Prince of Wales, 8s or 16s, costs 63c. per lb., and Brier, 8s, costs 61c. per lb.

57 Front St. E., Toronto. **A. H. CANNING & CO.**

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., December 7, 1899.

BUSINESS continues active in wholesale grocery lines, dried fruits having particular attention. The weather has been mild for this season, and has very much aided business. The river steamers have, however, stopped running, which makes it quiet in that part of the city where they land, which is almost a town by itself. But then we have the winter export business, which is now in full blast. There has been a misunderstanding between the Minister of Railways and the C.P.R., and this business was all but lost to the city, and arrangements at present are far from satisfactory to the C.P.R. In the markets, there continues, except in a few lines, to be a strong tone.

OIL—In burning oil, prices have again been advanced, and are held very firm. There is a large sale. In lubricating, there is a larger sale than usual at this season, but, after all, it is the quiet time. The general good times in manufacturing and railroading have very largely increased the consumption of lubricating oils, and tend to higher values, the supply not growing in proportion. Cod oil is quiet. Paint oils keep very high. Wax is higher than for many years, and is firmly held.

SALT—In Liverpool coarse, the market is now well supplied, and will be so during the winter, and prices are inclined to be lowest at this season, though this year there will be less difference than usual, as freights are higher. There is a fair demand. In fine salt, English and Canadian, there are no changes in price. We quote as follows: Liverpool coarse, 50 to 55c. English factory-filled, 95c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20 to 22c. each; 10-lb. wood boxes, 12 to 14c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, oc. per 100 lb.

CANNED GOODS—Some small lots of corn have been received from Montreal at rather under regular figures, but it has not affected prices here. Tomatoes are rather stronger in tone. Peaches are a fair stock and prices rather higher than last season. In oysters, some Baltimore packers are only now quoting, and prices are high and likely to advance. Pineapple is scarce and rather



AND INTELLIGENT COFFEE BLENDING PLEASES INTELLIGENT STOREKEEPERS.

. . TRY . .

Pure Gold Coffees

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .

OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.
Also **SALTPETRE**, car lots or less.

The DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets, TORONTO

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants.

25 and 27 Church St., TORONTO, Can.

Telephone 645.

SELL . . .

GOOD WILL SOAP.

35% profit at six for a quarter.

Vanluven & Co., Napanee, Ont.

Now in Stock . . .

NEW GRENOBLE WALNUTS
NEW TARRAGONA ALMONDS
NEW SICILY FILBERTS
NEW HALLOWEE DATES
NEW ELEME FIGS
FANCY ALMERIA GRAPES
FANCY MESSINA LEMONS
FANCY MEXICAN ORANGES

Hugh Walker & Son

IMPORTERS

GUELPH, ONT.

higher. Meats are firm, but this is the quiet season. In gallon apples the tendency is higher; fair stocks are held. Canned haddies are quite firm, but herrings and sardines are low.

GREEN FRUITS—There is an active business. In apples, there have been very large arrivals. The fact that the English market has not been very satisfactory has led some to expect lower figures, but prices are well maintained, particularly for best grades. Oranges sell freely. Jamacias are still the sellers, and the quality is fine. Prices are quite firm. Valencias are daily expected. Lemons sell freely at rather firmer figures. Cranberries are also tending higher, and already prices have been advanced some. In grapes, while there are a few Ontarios, the Malagas have the demand. Prices are firm and stocks good. Bananas are only moved in a retail way.

DRIED FRUITS—The first and largest orders have largely been filled. Raisins are a fair stock, with quite a quantity coming from New York, on which little, and, in some cases, no money is being made. The feature of the market is the large quantity of Malaga loose muscatels here, and the fact that there are no Californians. It is doubtful if a single box of new Californians has been imported, the first time this has happened since they were introduced here. In peels, stocks are running low; in fact, English is scarce and prices are higher. The American is nice peel, but costs higher than the English. These remarks largely refer to citron, as lemon and orange are small sellers. New dates sell freely, and Californian prunes have a demand. A second direct car is on the way. In apricots and peaches, prices keep too high for business. Figs hold their figure, with ample stocks. In evaporated apples, there is a fair quantity here, and values rather easier. Dried are scarce. Onions keep low, with American selling below Canadian. All nuts are firmly held, and a good sale is reported.

DAIRY PRODUCE—Eggs begin to show quite a range in price, but for best fresh stock case eggs higher prices are asked, and for henery stock high figures are in sight. In butter, there is little change, but best stock is in demand and is working higher, though slowly. Cheese is quiet and market shows no change.

SUGAR—Quite a large quantity of foreign yellow arrived by steamer this week. This is bag sugar, called "Primrose." The market is s ightly easier. Wholesale dealers are not large buyers.

MOLASSES—This is a very strong line, and there is every prospect of higher figures. New Orleans, which has quite largely supplied the trade of late, is considerably higher in New Orleans, and stocks held here are not large. Stock of West India goods is very light, chiefly Porto Rico, some of which is of only fair quality. In syrup, such little as sells is American. Demand is for a good syrup, but it is vey small.

FISH—Prices continue high, though in dry cod we quote rather lower figures this week. There is, however, nothing that could be called a break in the market, and a little later, the outlook is that the old figures will be obtained. This season large and medium have shown little, if any, difference in price. Pollock are still high and figures quoted show no change. Pickled herring are not quite as high, but are firmly held. Smoked are arriving more freely, but are not a large stock, and hold their price better than for some time past. Bloaters and kippers are both scarce. In finnan haddies there is improved demand, and quite large shipments are going forward. The open weather has rather effected the sale. We quote as follows: Large and medium dry cod, $3.75 to $3.85; small, $2.50 to $2.75; pickled shad, $4.50 to $5, as to quality; haddies, 4½ to 5c. per lb.; smoked herring, 8 to 9c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c.; pollock, $2.30 to $2.40 per 100; pickled herring, $2.10 to $2.15 per half bbl.; bloaters, 60c.; kippers, $1.00.

PROVISIONS—All lines are higher, beef in particular showing a sharp advance. Pork is firm at present prices. Lard is marked up, dealers having to replace stocks at quite advanced figures.

FLOUR, FEED AND MEAL—In flour, there are free arrivals, and the feeling is easy. In Manitobas there continues to be more range in price between mills than formerly. Oatmeal and oats are firm. Cornmeal is rather higher. There will soon be largely increased output here. While feed is still high, it is more freely offered. Beans are firm, but sell slowly. Barley shows little, if any, change. Split peas keep high with blue peas very scarce. We quote as follows: Manitoba flour, $4.40 to $4.60; best Ontario, $3.80 to $4.00; medium, $3.60 to $3.75; oatmeal, $3.80 to $3.90; cornmeal, $2.25 to $2.35; middlings, $21 to $22; oats, 38 to 40c.; hand-picked beans, $1.50 to $1.65; prime, $1.45 to $1.55; yellow-eye beans, $1.90 to $2; split peas, $3.90 to $4.00; round, $3.25 to $3.40; pot barley, $3.80 to $4.00; hay, $7 to $7.50; timothy seed, American, $1.50.

ST. JOHN NOTES.

Geo. E. Barbour received a further shipment this week of bright New Orleans molasses.

The Maritime Spice and Coffee Co. are beginning to get in shape for business. They expect to begin about the first of the year.

Robinson's barley is always in demand, the agents here having sent forward some nice orders during the week.

A. O. Hastings, representative of The Lake of the Woods Milling Co., who has been very ill, is again around.

E. T. Sturder, who represents shippers of both American and foreign sugars, distributed to the wholesale trade, ex the English steamer, some 25 tons of bag yellow sugar of the brand "Primrose" this week.

WEIGH YOUR TURKEYS.

Some grocers have a very careless way of getting at the value of fowl. They weigh in the ordinary way, and call it, perhaps, a quarter of a pound less than the actual weight, and then, when they are getting paid, take off a few cents to make it even money. This can now be all done away with. C. Wilson & Son, the Toronto scale-makers, are making a scale specially for weighing turkeys, so that the merchant can get the full value of the fowl and will show the weight to the customer at the same time. These scales are fine weighers, and will weigh cheese or anything else that the grocer has to weigh. Since the new Wilson scales have come into use grocers are discarding their old-fashioned scales and replacing them with new scales, which, they say, will pay for themselves in a few months.

AN INSULT.

"I wuz never so insulted in me life," exclaimed Tired Tom, throwing himself under the shade of a friendly tree.

"What's de matter now, pard?" asked Weary Walker, "someone point to de buck saw?"

"Well, about de same t'ing. A man offered me a steady job dis mornin'."

"Dat wuz a insult, fer yer life."

"Yep: an' de wust uv it wuz dat it wuz a job in a soap factory."—Chicago Post.

The annual meetings of the patrons of the Otonabee and Ormonde, Ont., cheese factories were held recently. Both factories have had a successful season, the average price of cheese being 9.8 to 10c. per lb.

TEAS CEYLON

Direct Importation from Colombo.

PERKINS, INCE & CO.
TORONTO.

CURRENT MARKET QUOTATIONS

December 7, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice large rolls, per lb.	.....	.....	17	18	14	16	.....	.....
" " pound prints	.....	.....	18	19	17	18	.....	.....
" " tubs, best	.....	.....	17	18	15	17	.....	.....
" " tubs, second grade	.....	.....	15	16	14	15	.....	.....
" " low and med. "	.....	.....	12	14	.....	.....	.....	.....
Creamery, tubs and boxes	20½	21	20	21	18	19	.....	.....
" prints and squares	.....	.....	22	22½	19	20	.....	.....
Cheese, per lb	.....	11¾	11¾	12½	11	11½	.....	.....
Eggs, per doz	20	22	15	18	17	19	.....	.....

CANNED GOODS

Apples, 3's	$.....	$0 90	$0 90	$0 95	$1 00	$1 10	.....	.....
" gallons	.....	2 25	2 25	2 35	2 25	2 40	.....	.....
Asparagus	.....	....	.....	2 40	.....	.....	.....	.....
Beets	.....	.....	.....	1 00	.....	.....	.....	.....
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	75	85	85	90	.....	.....
Beans, 2's	.....	82½	90	95	90	95	.....	.....
Corn, 2's	1 05	1 10	1 05	1 10	1 25	1 30	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 90	2 00	2 30	2 40	.....	.....
" white	.....	.. ..	.....	1 90	2 00	.....	.....	.....
Peas, 2's	80	85	80	90	85	90	.....	.....
" sifted	.....	.....	90	1 00	1 10	1 15	....	.....
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	.....
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 75	1 80	.....	.....
" " 3's	.....	2 00	2 00	2 40	2 25	2 50	.....	.....
Pineapple, 2's	.....	2 40	2 25	2 50	2 15	2 25	.....	.....
" 3's	.....	2 60	2 50	2 60	2 50	2 60	.....	.....
Peaches, 2's	.....	2 50	1 75	1 90	.....	1 85	.....	.....
" 3's	.....	2 50	2 50	2 60	2 70	2 85	.....	.....
Plums, green gages, 2's	.....	.....	1 10	1 25	1 30	1 60	.....	.....
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	.....
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	.....	85	[illegible]	1 00	.....	.....
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	1 60	.....	1 45	1 50	1 75	.....	.....
Strawberries, 2's	.....	.....	.....	1 75	1 65	1 75	.. ..	.....
Succotash, 2's	.....	.....	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	90	1 00	95	1 00	95	1 00	.....	.....
Lobster, talls	.....	.....	2 95	2 75	2 50	2 75	.....	.....
" 1-lb. flats	.....	.....	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 75	1 80	.....	.....	.....	.....
Mackerel	.....	.....	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	.....	.....	1 30	1 40	1 25	1 50	.....	.....
" " flats	.....	.....	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	.....	.....	1 35	1 40	.....	1 60	.....	...
" " Clover Leaf, talls	1 to 4 cases	.....	.....	1 50	.....	.....	.....	.....
	5 " 9 "	.....	.....	1 47½	.....	.....	.....	.....
	10 " 25 "	.....	.....	1 45	.....	.....	.....	.....
" " Clover Leaf, flats	1 " 4 "	.....	.....	1 65	.....	.....	.....	.....
	5 " 9 "	.....	.....	1 62½	.....	.....	.....	.....
	10 " 25 "	.....	.....	1 60	.....	.....	.....	.....
" Cohoes	.....	.....	1 05	1 10	1 10	1 15	.....	.....
Sardines, Albert, ¼'s	.....	12	12½	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsman, ¼'s	.....	12½	.....	12½	.....	12	.....	.....
" " ½'s	... ...	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	.....	18	18½	23	10	11	.....	.....
" P. & C., ¼'s	.....	.....	23	25	23	25	.....	.....
" " ½'s	.....	.....	33	34	33	36	.....	.....
" Domestic, ¼'s	.....	.....	4	4½	4	5	.....	.....
" " ½'s	.....	.....	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 20	1 50	1 00	1 60	1 00	1 15	.....	.....
Herring in Tomato Sauce	1 30	1 45	1 55	1 60	.....	2 00	.....	.....

CANDIED PEELS

Lemon, per lb	.....	.....	11	12	.....	13	.....	.....
Orange, "	.....	.....	12	13	.....	14	.....	.....
Citron, "	.....	.....	15½	17	.....	16	.....	.....

GREEN FRUITS

Oranges, Jamaica, per bbl.	$5 50	$6 50	$7 00	$8 00	$6 00	$7 00	.....	.....
" " per box	.....	.....	.....	3 50	.....	.....	.....	.....
" Washington Navels, bx	.....	....	4 00	4 50	.....	.....	.....	.....
" Seniores, per box	.....	.....	.....	3 50	.....	.....	.....	.....
" Valencias, ord. 420's	.....	.....	.....	5 00	.....	.....	.....	.....
" " large 420's	.....	.....	6 00	6 50	.....	.....	.....	.....
" " 714's	.....	.....	6 00	6 50	.....	.....	.....	.....
Lemons, Verdilli, p. box	.....	.....	2 50	3 00	3 00	4 00	.....	.....
" Messina, per box	.....	.....	3 50	4 00	4 00	5 00	.....	.....
Bananas, per bunch	50	1 00	1 75	2 50	1 75	2 25	.....	.....
Winter Apples, per bbl	3 00	3 50	2 00	2 75	2 25	3 50	.....	.....
Cranberries, per bbl	5 00	6 00	6 50	7 00	7 00	7 50	.....	.....
Almeria Grapes, per keg	.....	.....	6 00	7 50	6 00	6 50	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 40	$4 52	$4 53	4 50	4 65	.....	.....
Granulated, Acadia	.....	4 35	.....	4 48	.....	4 55	.....	.....
Granulated, foreign (net)	.....	.....	.....	4 40	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 13	.....	5 33	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 23	.....	5 43	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 20	.....	5 43	.....	.....	.....	.....
Powdered, bbls	.....	5 05	.....	5 25	5¾	6	.....	.....
Phœnix	.....	4 25	.....	4 38	.....	.....	.....	.....
Cream	.....	4 25	.....	4 28	.....	.....	.....	.....
Extra bright	.....	4 10	.....	4 23	3¾	3⅞	.....	.....
Bright coffee	.....	4 00	.....	4 13	3⅝	3⅝	.....	.....
Bright yellow	.....	.....	.....	4 03	.....	.....	.....	.....
No. 3 yellow	.....	3 70	.....	3 88	3½	3¾	.....	.....
No. 2 yellow	.....	3 70	.....	3 84	.....	.....	.....	.....
No. 1 yellow	.....	3 60	.....	3 78	.....	.....	.....	.....
Foreign, yellow	.....	.....	.....	3 65	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Wire nails, base	.....	$3 25	... ..	$3 30	.....	.....	.....	.....
Cut nails, base	.....	2 60	.....	2 60	.....	.....	.....	.....
Barbed wire, per 100-lb.	.....	3 60	.....	3 60	.....	.....	.....	.....
Smooth Steel Wire (oiled and annealed, etc.), base	.....	3 00	.....	3 35	.....	.....	.....	.....
White lead, Pure	....	6 37½	.....	6 50	.....	.....	.....	.....
Linseed oil, 1 to 4 bbls., raw	.....	59	.....	62	.....	.....	.....	.....
" " " boiled	.....	62	.....	65	.....	.....	.....	.....
Turpentine, single bbls	.....	77	.....	75	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups—								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	.....	.....
Bright	.....	2¼	35	37	34	35	.....	.....
Corn Syrup, barrel, per lb	....	.....	.....	2⅝	.....	.....	.....	.....
" " ½ bbls. "	.....	.....	.....	2¾	.....	.....	.....	.....
" " kegs "	....	.....	.....	2⅞	.....	.....	.....	....
" " 3 gal. pails, each	.....	.....	.....	1 30	.....	.....	.....	.....
" " 2 gal. " "	.....	.....	.....	1 00	.....	.....	.....	.....
Honey	.....	.....	.....	40	...	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	36	.....	.....
Barbadoes	.....	43	.....	.....	28	30	.....	.....
Porto Rico	.....	.....	38	42	35	38	.....	.....
Antigua	.....	.....	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 50	$1 60	$1 50	$1 60	.....	.....
" " 2-lb. cans	.....	2 65	2 65	2 75	2 50	2 75	.....	.....
" " 4-lb. cans	.....	.....	5 25	5 50	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 25	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	18 50	19 50	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 50	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 80	3 00	.....	.....
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	.....
English brawn, 2-lb. can	.....	2 40	2 50	2 50	2 75	2 80	.....	.....
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....	.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull, 1-lb. can	.....	....	.....	1 80	1 75	1 80	.....	....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 75	2 80	2 95	.....	3 25	.....	.....

FRUITS

Foreign—								
Currants, Provincials, bbl.	.....	.....	.....	....	4½	5	.....	.....
" " ½-bbls.	.....	.....	.....	.....	5½	5½	.....	.....
" Filiatras, bbls	.....	4½	.....	.....	5¼	5¾	.....	.....
" " ½-bbls.	.....	4¾	.....	.....	5½	6½	.....	.....
" " cases	.....	4¾	4¾	5½	6½	7	.....	.....
" " ½-cases	.....	4⅞	4¾	5½	5½	6	.....	.....
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" " ½-bbls.	.....	.....	.....	.....	6	7	.....	.....
" " cases	.....	.....	5½	6	7	7¼	.....	.....
" " ½-cases	.....	.....	5½	6	5¾	6	.....	.....
Vostizzas, cases	.....	.....	6	7	7	8	.....	.....
Dates, new, boxes	5	5½	5½	6	5½	6½	.....	.....
Figs, 10-lb. boxes, per lb.	.....	.....	12½	14	10	14	.....	.....
" 20 & 28-lb. boxes, per lb.	.....	.....	14	18	.....	.....	.....	.....
" Mats, per lb., new	.....	.....	3½	4	.....	.....	.....	.....
" Naturals, per lb	.....	.....	....	5½	....	.....	.....	.....
" 1-lb. glove boxes	.....	..	.....	14	.....	.....	.....	.....
Prunes, California, 40's	.....	10	9½	11	10	13	.....	.
" " 50's	.....	8½	.....	8	8½	9	.....	.....
" " 60's	7½	8	.....	7½	8	8½	.....	.....
" " 70's	7	7½	.....	7	7½	8	.....	.....
" " 80's	6½	7	.....	6½	7	7½	.....	.....
" " 90's	.....	6	.....	6	6½	7	.....	.....
" Bosnia	6	6½	.....	.....	.....	.....	.....	.....
Raisins, Valencia, off stalk	.....	.....	.....	.....	5	6	.....	.....
" Fine off stalk	.....	7	6½	6¾	6	7	.....	.....
" Selected	.....	7¾	7	7½	6½	7	.....	.
" Layers	.....	8	.....	7½	7	7½	.....	.....
" Sultanas	10	12	10	15	10	12	.....	.....
" California, 3-crown	.....	.. ..	8½	9	7	7¾	.....	.....
" " 4-crown	.....	.....	9½	10	8	8¼	.....	.....
" " seeded, 3-cr.	.....	.....	.....	11½	.....	.....	.....	.....
" Malaga, Lon. layers	.....	.....	1 60	1 75	.....	.....	.....	.....
" Black baskets	.....	.....	1 90	2 00	.....	.....	.....	.....
" Blue baskets	.....	.....	2 00	2 25	.....	.....	.....	.....
" Dehesa clusters	.....	.....	3 00	3 25	.....	.....	.....	.....
" Royal clusters	.....	.....	4 00	4 50	.....	.....	.....	.....
" ¼-flats black baskets	.....	.....	.....	75	.....	.....	.....	.....
" ½-flats blue baskets	.....	.....	.....	85	.....	.....	.....	.....
" ¼-flats Dehesa	.....	.....	.....	1 00	.....	.....	.....	.....
" S. Mal. Musc. lb. pkg.	.....	.....	.....	10	.....	.....	.....	.....
" Loose Musc. per lb	.....	.....	3½	4	...	.....	.....	.....
Peaches, California, evap	.....	.....	12	14	.....	.....	.....	.....
Apricots " "	.....	.....	19	22	.....	.....	.....	.....

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	.....	7	7¼	.....	.....	.....
Smoked meats—								
Breakfast bacon	11½	12½	10¼	11	.....	.....	.....	.....
Rolls	.....	9	8	8¼	9	10	.....	.....
Hams	12	13½	10½	11	11	13	.....	.....
Shoulder hams	.....	10	.....	8	8	8	.....	.....
Backs	.....	.....	10½	11	.....	.....	.....	.....
All meats out of pickle 1c. less.								
Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 00	14 50	14 00	14 50	.....	.....
" short cut	.....	.....	.....	15 50	15 00	15 50	.....	.....
Clear shoulder mess	.....	.....	.....	12 50	14 00	14 50	.....	.....
Plate beef	.....	.....	.....	11 50	14 50	15 50	.....	.....
Lard, tierces, per lb	.....	6½	.....	6¾	6½	6¾	.....	.....
Tubs	6¾	7	.....	7¼	7¼	7½	.....	.....
Pails	7	7¼	.....	7½	7½	7¾	.....	.....
Shortening, in 60-lb. tubs	.....	.....	7½	7¾	.....	7¾	.....	...

YOU WILL NEED

LILY WHITE GLOSS STARCH...

IN TOY TRUNKS FOR

...CHRISTMAS TRADE

HOW IS YOUR STOCK?

The Brantford Starch Co., Limited

BRANTFORD, ONT.

COFFEE

Green—	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba and B.C.	
Mocha		24	23	28	25	30		
Old Government Java		27	22	30	25	30		
Rio		10	7½	8	12	13		
Santos			8	12				
Plantation Ceylon		29	28	30	29	31		
Porto Rico			22	25	24	28		
Gautemala			22	25	24	26		
Jamaica		18	15	20	18	22		
Maracaibo		13	13	16	13	15		

NUTS

Brazil			12½	13	9	12		
Valencia shelled almonds	28	30	26	35	22	25		
Tarragona almonds				15	13	15		
Formegetta almonds				14				
Jordan almonds			35	40				
Peanuts (roasted)	6½	9½	9	10	9	10		
" (green)	5½	8	7	9				
Cocoanuts, per sack		3 00		3 75	3 50	4 00		
" per doz				60	60	70		
Grenoble walnuts	14	14½		13½	10	13		
Marbot walnuts	10½	11		10½	9	10		
Bordeaux walnuts					9	10		
Sicily filberts				10	9	10		
Naples filberts			10	11	10	11		
Pecans			10	11	12	12½		
Shelled Walnuts			25	28				

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00		
Sal soda, per bbl	70	75	70	80	85	90		
Sal Soda, per keg	95	1 00	95	1 00	95	1 00		
Granulated Sal Soda, per lb				1				

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	15		16	14	15		
" in 5-lb. cans	14	17	14	16	15	18		
" whole	11	12		14	12	13		
Pepper, white, ground, in kegs, pails, boxes	20	23	18	24	24	28		
" " 5-lb. cans	20	23	20	26	20	22		
" " whole	19	25	19	25	20	22		
Ginger, Jamaica	19	25	22	25	20	25		
Cloves, whole	12	30	14	35	18	20		
Pure mixed spice	25	30	25	30	25	30		
Cassia	20	40	20	40	16	20		
Cream tartar, French		25	24	25	20	22		
" " best		28	25	30	25	30		
Allspice	13	17	13	16	16	18		

WOODENWARE

Pails, No. 1, 2-hoop				1 90		1 55		
" " 3-hoop				2 05		1 70		
" half, grained				1 75		1 40		
" quarter, jam and covers			1 20	1 45	90	1 08		
" candy, and covers			2 70	3 20	2 25	2 65		
Tubs, No. 0				11 00		8 50		
" " 1				9 00		7 00		
" " 2				8 00		6 00		
" " 3				7 00		5 00		

PETROLEUM

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba and B.C.	
Canadian		12			19	19¼		
Sarnia water white	12	13		17	19½	19¾		
Sarnia prime white				15½				
American water white	17	17½		18¼	20½	20¾		
Pratt's Astral	18	19		19				

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	18	60	12	60	11	40		
Caddies Paking, Kaisow	17	40	16	50	15	40		
Indian—Darjeelings	35	55	35	55	30	50		
Assam Pekoes	20	30	20	40	18	40		
Pekoe Souchong	18	25	18	25	17	24		
Ceylon—Broken Pekoes	35	42	35	42	34	40		
Pekoes	20	30	20	30	20	30		
Pekoe Souchong	17½	40	17	35	17	35		
China Greens—								
Gunpowder-Cases, extra first	42	50	42	50				
Half-chests, ordinary firsts	22	28	22	28				
Young Hyson—Cases, sifted extra firsts	42	50	42	50				
Cases, small leaf, firsts	35	40	35	40				
Half-chests, ordinary firsts	22	38	22	38				
Half-chests, seconds	17	19	17	19				
" thirds	15	17	15	17				
" common	13	14	13	14				
Pingsueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40		
" seconds	16	19	16	19				
Half-boxes, firsts	28	32	28	32				
" seconds	16	19	16	19				
Japan—								
½-chests, finest May pickings	38	40	38	40				
Choice	32	36	32	36				
Finest	28	30	28	30				
Fine	25	27	25	27				
Good Medium	22	24	22	24				
Medium	19	20	19	20				
Good common	16	18	16	16				
Common	13	15	13½	15				
Nagasaki, ½-chests Pekoe	16	22	18	22				
" " Oolong	14	15	14	15				
" " Gunpowder	16	19	16	19				
" " Siftings	7½	11	7½	11				

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 30	3 40	3¾	3⅞	3 25	3 40		
Patna, per lb			4¾	5	5	6		
Japan			5½	6	5	6		
Imperial Seeta			4⅞	5¼	5	8		
Extra Burmah			4¼	4¾	4	5		
Java, extra			6	6½	6	7		
Sago	3¾	4½	4	4¾	5	6		
Tapioca	3¾	4½	4¾	5	5	6		
Macaroni, dom'ic, per lb., bulk				7¼				
" imp'd, 1-lb. pkg., French			9	10				
" " " Italian			11	12½				

..FOR SALE..

Labrador Salmon
Green Cod
Canned "Gros" Mackerel
Canned Clams

J. & R. McLEA
MONTREAL.

Malaga Raisins

Figs,
Nuts, etc.

Mail Orders Promptly Filled.

WARREN BROS. & CO.
TORONTO.

THE RUBLEE FRUIT CO.
LIMITED.

IMPORTERS OF FOREIGN AND DOMESTIC GREEN AND DRIED FRUITS, NUTS, Etc.

151 Bannatyne St., WINNIPEG, MAN.
13th St., BRANDON, MAN.

Advertising in . . Western Canada . will be Carefully, Efficiently, and Promptly attended to, by

The Roberts Advertising Agency,
WINNIPEG, CANADA.

Prepare for Holiday Trade
By Ordering . . . . .

Clark's Mincemeat

TINS—1's, 2's, 3's, 4's, 5's.
Retail at 10c., 20c.. 30c., 40c., 50c.

If you drink whisky, drink it good.

DEWAR'S WHISKY

IS Good Whisky ! ! !



Luxfer Prisms successfully lighting a store 100 feet long.



This is the best that ordinary glass could do before.

There Need Be No DOUBT

If You Buy, You Save Money.

IF YOU WANT MORE DAYLIGHT, YOU WANT LUXFER PRISMS.

WE MAKE VISITORS WELCOME, AND SOLICIT LETTERS OF ENQUIRY.

THE LUXFER PRISM CO., Limited

98-100 KING STREET WEST, TORONTO

THE JOHN L. CASSIDY CO., LIMITED

339 and 341 St. Paul St., MONTREAL.

JUST RECEIVED

Full line of the celebrated **HAVILAND'S FRENCH CHINA,** richly gold stippled and enamelled stock, pattern "2194," including :

FRUIT SETS, CHOCOLATE SETS, TEA SETS,
BREAKFAST SETS, DINNER SETS, in any composition or size.

Also 160 TEA SETS, French China, Deliniere's gilt lined and enamelled, 44 pieces.

Also a great variety in the following lines of—

. . FANCY CHINA . .

SHAVING MUGS, good range,
PLATES, 5, 6 and 7 in.
FRUIT DISHES,
SUGARS AND CREAMS,
ASH TRAYS,
BERRY AND FRUIT SETS, 13 pieces,
BISCUIT JARS,
A. D. CUPS AND SAUCERS,
MUGS, from 30c. to $4.80 per dozen.
CUPS AND SAUCERS,
CAKE PLATES, good choice,
CHEESE DISHES AND COVERS,
TEA POTS, SUGARS AND CREAMS,
COMB TRAYS,
ICE CREAM SETS,
TOBACCO JARS,
MOUSTACHE CUPS AND SAUCERS,
CUPS, SAUCERS AND PLATES,
CABARETS, 25 styles,
COVERED BUTTERS,
TOAST RACKS,
CELERY TRAYS,
TOY TEA SETS,
TOY MUGS,
TOY TEAS.

If our traveller does not call early enough, please mail your order, which shall receive prompt and careful attention.

MANITOBA MARKETS.

WINNIPEG, December 4, 1899.

The coming in of December has brought us a complete change of weather. The wind is in the north and the ground is covered with snow. Winter appears to have at last arrived in earnest, and everyone feels in better spirits, as, although the mild weather was very acceptable, the general opinion was that it had lasted quite long enough. Everybody is now talking Christmas trade, and there is a constant complaint that, owing to bad freight service, Christmas goods are not arriving as they should do.

WHEAT—The lack of freight service is quite as bad for things going out as for things coming in, and, although, owing to bad roads, the wheat deliveries through Manitoba have been very light, the elevators all over the country are still very much congested. The whole wheat market is in bad shape, and the decline has been steady right through the week, with no prospects of improvement. In fact, the reports of the enormous crop in the Argentine Republic, which were published on Saturday, have tended to further oppress the market. Daily, the visible supply appears to be increasing. Markets closed on Saturday at 50c. for No. 1 hard on a 15c. rate of freight, and only 47c. on a 20 and 21c. rate. At Fort William, spot wheat is not worth more than 54¼ or 54½ at the outside.

CEREALS—American rolled oats are quoted at $1.70 for 80's, and Manitoba at $1.75. The feeling of the market is earier, as the supply of oats for milling is now abundant. Pot barley, $2.25 ; pearl barley, $3.75. Beans are firm at last week's figures.

RICE—Japan rice is higher; in fact, reports say it is "out of sight." The exact advance could not be obtained up to time of writing.

CANNED GOODS—Present no change, except that the all-rail freight has further added to the cost of laying down here. Current quotations are still far below what goods could be sold for if laid down now, though a 5c. advance is actually quoted this week. For instance, tomatoes are listed at $2.25 to $2.30, while they are actually costin $1.10 in Ontario.

DRIED FRUITS—In Valencia raisins the cry from New York still is, "none on hand and none to arrive." Stocks of Valencia off stalks are practically exhausted. Californian loose muscatels, in 30-lb. boxes, 9½c.; prime bleached sultanas, 25-lb., 9c.; 3-crown London layers, $2.40; seeded raisins, 10 to 10½c., according to grade. Currants are in plentiful supply. There is no change in price, and the demand is good, as is usual at this time of the year. The prune market is fairly well supplied and the demand is good. Prices are : 40 to 50's, 8¼c.; 50 to 60's, 7½c.; 60 to 70's, 7c.; 70 to 80's, 6½c.; 80 to 90's. 5¾c.

EVAPORATED FRUITS.—Choice pears are hard to obtain, but small stocks are now on this market at 13c. The sales here are small. Peeled peaches are almost impossible to obtain. There are none in the city and none are in taansit so far as can be learned. Unpeeled are abundant and unchanged in price at 10c. Apricots, however, have advanced another ½c. and are quoted at 17½ to 18c. This price is largely prohibitive.

COFFEE - Rios are firm, and the price has been advanced ½c. since last writing. There also seems a prospect of a further advance, and quotations are now 9½c. for best grades.

GINGER—Canton ginger for Christmas trade has arrived, and presents no change in price from last year. The quality is excellent, and so far the demand is good. Smalls, $2 30; mediums, $5 ; large, $9.25.

FISH—Haddies arriving by freight have been in bad shape owing to warm weather. The first car by freight was all right, but the second appeared to have encountered very warm weather, and was practically worthless on arrival. Owing to this, the market is only supplied with small express shipments. However, a car was billed to leave Nova Scotia on December 1, and now that the weather is colder it is hoped it will arrive in good condition. For the same reason bloaters are only in limited supply. The quotation is $1.50 per box.

GREEN FRUITS—The auction sale of apples appears to be over, and the market is returning to a more healthy tone. There is no doubt that the cheap stock shipped in and sold by auction had no keeping qualities. Already, inquiries are being made for choice winter stock at reasonable figures; $3.50 is a fair quotation for good apples. Apples, on the whole, this season, are not satisfactory, so far as the keeping quality is concerned. In oranges, the chief supply is Mexican, although navels are on the market in reasonable quantities. Navels are $5 to $5.50 and Mexicans $4.50 to $4.75.

FOR XMAS TRADE

YOU MUST HAVE **Fruits and ...Nuts**

WE HAVE NOW IN STOCK:

100 Bales Pure Mayette Grenobles,
100 Bales Sicily Filberts,
200 Sacks Tarragona Soft-shell Almonds,
300 Boxes Bevan's Shelled Almonds, 28-lbs. each,
200 Cases Shelled Walnuts,
500 Cases 1-lb. Seeded California Raisins,
"Clover Leaf" Celebrated Brand.

Our stock is now complete in every line. We have a few cases of choice **FIGS** left. Although the price has advanced on **VALENCIAS,** we are still selling at the lowest price.

Do not forget **PORTER BROS'. CALIFORNIA PRUNES** are a well-known brand. We have **1,800 BOXES,** assorted sizes, to arrive in December. Better let us book your order for them now. They will soon go.

L. CHAPUT, FILS & CIE.

MONTREAL.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

IT is reported that so far this season 50,000 bbls. of Almeria grapes have arrived at Boston. Receipts at New York have to the present time amounted to about 175,000 bbls., against 96,000 bbls. last year.

New York State packers of gallon apples have withdrawn from the market, the reason assigned being the rapid rotting of barreled apples.

A SHORT GRINDING SEASON.

The Louisiana Planter, of November 25, says: "Our advices from the country this week record the termination of the grinding season on a number of plantations, and the campaign of 1899 will go down into history as one of the shortest in the annals of the Louisiana sugar industry. The results, so far as extraction is concerned, seem to be generally good, but the yield of cane to the acre is somewhat disappointing. Later news seems to indicate that the damage to the cane by the cold snap of November 3, was not such as to seriously interefere with the seed cane supply, and plenty of cane fit for planting is being found even in those localities where quite a severe degree of cold was experienced. The freeze and the warm weather which has followed it have had a somewhat detrimental effect on the saccharine contents of the cane, and the sweetness of the juice has retrograded instead of advancing with the progress of the rolling season."

CHEESE IN GREAT BRITAIN.

The latest circular to hand of The Anglo-Canadian Produce Co., Limited, under date of London, November 25, says: "Market is firm. The country dealers are beginning to realize that high prices must prevail this winter."

BLACKBERRIES AND GOOSEBERRIES DEARER.

Canned blackberries and gooseberries have advanced 10c. per dozen in St. Louis, owing to scarcity and demand, for notwithstanding a heavy pack this season the goods have gone more freely into consumption than ever before, leaving little stock in the hands of packers.

ADVANCE IN DATES IN LONDON.

According to cables from London there is an active demand there for Persian dates, and prices have advanced to 13s. 9d. for Hallowees and Khadrawees and to 13s. for Sairs, with the tendency still upward. Usually there is a difference of some 2s. between the prices of Hallowees and Sairs in the London market, but, as will be noted, the difference just now is but 9d. This is attributed to the unusually good quality of Sairs this season, and the comparatively light shipments of that grade.—New York Journal of Commerce.

BRAZILIAN COFFEE CROP.

A cable received in New York from Karl Krische & Co. says: "Estimate present Rio crop 3,500,000 bags; estimate present Santos crop 6,500,000 to 7,000,000 bags. Estimate next Rio crop 3,000,000 to 3,250,000 bags; prospects are for a very large Santos crop, many young plantations beginning to yield."

UNITED STATES PACK OF CORN.

According to The American Grocer, the pack of corn in New York State this season was about 250,000 cases less than last year, on a largely increased acreage. Had the crop turned out fine the output would have exceeded 2,000,000 cases.

TEA TRADE IN THE UNITED STATES.

The general report has continued of a quiet market, the usual holiday dullness now being experienced. The retail grocery trade generally were well occupied with holiday goods, and sent in only such orders for tea as have been needed to meet current wants. The tone of the market has held steady, as there has been no pressure to sell, holders, as a rule, showing confidence in the situation. The Tea Association officially reported the deliveries for October at 8,150,000 lb., which were smaller than the report circulated in the trade last week indicated.—New York Journal of Commerce, December 2.

BETTER PRICES WANTED.

A despatch from Rome, N.Y., under date of November 22, says: "A meeting of New York State canned goods packers was in secret session here this afternoon. The recent advance in tinplate, solder, boxes, labels and other supplies used by packers is so great that it seems doubtful whether the business can be carried on next year at a profit without a greater advance in canned products than the market will be likely to stand. The object of the conference is to meet, if possible, the situation by formulating some plan by which supplies may be secured at more advantageous rates. There were 32 men present, representing all the prominent canneries in the State. L. P. Haviland, of Camden, presided, and D. B. Simmons, of Rome, acted as secretary."

Michael Howe, general merchant, and J. P. Sutton, grocer, Pembroke, Ont., are moving into new premises.

"I say," said Jones, the manufacturers' agent, to Smith, the restaurateur, "however do you use such an enormous quantity of pears and peaches?" "Well," replied Smith, "we eat what we can, and what we can't eat we can." "Indeed!" said the other; "we do about the same in our business." "How is that?" "We sell an order when we can sell it, and when we can't sell it we cancel it."—Ex.

Herb. J. Boyd, formerly with the late firm, Pigot & Bryan, London, Ont., has completed arrangements with a number of the leading English and American manufacturers of crockery, china, table glassware and lamp goods, for representing them in Manitoba and British Columbia, with headquarters and sample-rooms at Winnipeg.

BUSINESS FOR SALE.

Well Established General Store Business (buildings included) in one of the most prosperous towns in the Northwest Territories. Stock about $9,000.00; could be reduced to suit purchaser. Apply to "General Store," care of "The Canadian Grocer," Toronto. (49)

THERE IS MONEY IN IT.

Christmas Window Displays

EVERY grocer should have his show-windows attractive at Christmastide, even if he neglects them all the rest of the year.

You can get 52 new ideas on Window Dressing for $1.00.

Send for the new book "Window Dressing for Grocers," 52 designs by best American experts, with full instructions. Order now.

Agent for Canada

S. W. CARSON

45 Hillside Avenue, VICTORIA, B.C.



CHATILLON SPRING SCALES

FOR BUTCHERS AND GROCERS

Large Dial and Glass Sash
Nickeled Edges and Bows

Porcelain Enameled Pan
Capacity—30 lbs. x 1 oz.

Sent, express paid, to any part of Canada on receipt of $10.50. This price includes Government Certificate, which accompanies every scale.

THE FAIRBANKS COMPANY,
749 Craig Street, - - MONTREAL.

The **Get Up** sells goods. The **Quality** brings repeat orders.

This is especially true of

SOAPS AND PERFUMES.

A TRIAL OF **Yardley & Co.'s** LINES WILL PROVE THIS.

Yardley & Co.,
MAKERS,
LONDON and PARIS.

Ask the **GREIG M'F'G CO'Y, Montreal**
For our Illustrated Price List.

Most Excellent Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.

THE MANITOBA

Produce & Commission Co.

Limited

WINNIPEG, MANITOBA.

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Fruits, Cured Meats

PICKLED, DRY AND SMOKED FISH

Consignments and Correspondence Solicited.

BRANCHES AT:
Vancouver,
Victoria,
Nelson,
Rossland,
B.C.

SITUATIONS

in the Business Field are constantly opening to those who are qualified to fill them. The

Central Business College,

TORONTO, received these calls for help within three days from Oct. 30th: Bradstreet's Agency, lady, stenographer; H. H. Williams, Real Estate, young man, clerk and stenographer; J. D. King & Co., lady, stenographer; Gowans, Kent & Co., lady, bookkeeper; King, Darrell Produce Co., young man, bookkeeping and stenography.

Our students secure such places as soon as they become qualified for them.
It will pay to prepare for them. Correspondence invited.

W. H. SHAW, Principal.

THE LATE HUGH McLENNAN.

THE late Hugh McLennan, of whom this is a characteristic picture, is justly mourned by all who had the pleasure of his acquaintance. Mr. McLennan was one of Montreal's most eminently successful business men. For nearly 60 years he had been a resident of that city, but his career, as a man controling large interests, may be dated from 1853, when, in conjunction with his brother, the late John McLennan, M.P., he entered the grain and transportation business. From this beginning there developed the Montreal Transportation Company, of which Mr. McLennan was still



THE LATE HUGH MCLENNAN.

president at the time of his death. Mr. McLennan served as president, or on the directorate, of many other important financial and commercial organizations, as well as on the executive council of the Dominion Board of Trade, the Harbor Commission, the Board of Governors of McGill University, and numerous philanthropic and social organizations. He was, indeed, a man whose life was filled to overflowing with duty and activity of one kind and another, and he will be greatly missed wherever his wise, liberal and dignified counsels were wont to be heard. The tragic circumstances surrounding his death, within a few hours after he had followed the remains of his friend, Sir William Dawson, to their resting place, are still but too fresh in the minds of the readers of THE CANADIAN GROCER.

HAVE ENLARGED THEIR STORES.

The Playfair, Preston Co., Limited, general merchants, etc., Midland, Ont., have profitted by the "fat years" of late. Their business has so grown that they have found it necessary to enlarge from time to time, till now they have three stores, two of which are quite large. These are divided into three divisions, groceries, general dry goods and men's furnishings. Mr. Preston, the junior partner, who has charge of the stores, is a young man possessing the right qualities for conducting a large business such as this successcfully.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A MEETING of the creditors of M. Teskey, grist miller, etc., Appleton, Ont., was held in that place on Thursday of last week. Mr. Teskey compromised by turning over to the creditors real estate in Appleton.

Mrs. J. B. E. Dion, grocer, Quebec, has effected a compromise.

Assignment has been demanded of Wm. Rourke, grocer, Montreal.

Creditors are in possession of the business of John Cox, grocer, Montreal.

Wilbrod Quenneville, grocer, Montreal, is offering 25c. cash on the dollar.

Bergeron & Frere, grocers, Montreal, have assigned to Alex. Desmarteau.

W. W. Lawrason, grocer, Galt, Ont., has assigned to F. H. Lamb, Hamilton.

L. J. Collin, grocer, etc., St. Boniface, Man., has assigned to S. A. D. Bertrand.

G. H. Houldsworth & Son, grocers, Digby, N.S., are offering 30c. on the dollar,

The business of S. McKeen, grocer, Nanaimo, B.C., is in possession of chattel mortgagee.

G. G. Gaucher & Co., wholesale and retail flour dealers, Montreal, are offering 25c. on the dollar.

J. H. Hainault, grocer, St. Henri de Montreal, is offering 40c. on the dollar. He intends retiring from business.

A meeting of the creditors of J. R. Lemire, general merchant, Nicolet, Que., has been called for December 13.

James Philip, grocer, Fergus, Ont., has assigned to C. S. Scott, Hamilton, and a meeting of creditors has been held.

Wm. B. Smith, general merchant, Smithville, Ont., has assigned to John B. Brant, and a meeting of creditors has been held.

Richard Thomas, general merchant, Wahnapitae, Ont., has assigned to A. D. Meldrum, and a meeting of creditors has been called for December 14.

V. E. Paradis has been appointed provisional guardian of A. Bussiere, general merchant, Stanfold, Que., and a meeting to appoint a curator has been called for December 16.

At the meeting of the creditors of A. A. Black, general merchant, Walkerville, held in the office of Assignee Henry Barber, Toronto, on December 1, it was decided to wind up the estate. The liabilities amount $10,000 and the assets to $7,363.

PARTNERSHIPS FORMED AND DISSOLVED.

Goulet & Frere, grocers, Levis, Que., have registered dissolution of partnership.

Joseph Condon and Adolphe Boucher have registered partnership under the style of Joseph Condon & Cie., grocers, Montreal.

Charles E. Gagnon and Joseph A. Tessier have registered partnership under the style of Gagnon & Tessier, general agents, Montreal.

Gariepy & Chenier, general merchants, Edmonton, have dissolved, and Joseph Chenier has sold his interest to E. Brosseau. The business will be continued under the style of Gariepy & Brosseau.

SALES MADE AND PENDING.

Alfred Legault, grocer, Montreal, has sold out.

W. H. Myles, grocer, St. John, N.B., has sold out.

Mrs. K. Black, confectioner, Almonte, is advertising her business for sale.

Robert Carruthers, general merchant, River John, N.S., has sold out and left that place.

Part of the assets of Daniel McLarty, confectionery manufacturer, Hull, Que., have been sold.

The assets of Alex. Henderson, general merchant, Shawbridge, Que., are to be sold on December 9.

The stock of the estate of W. W. Johnston, grocer, London, has been sold at 50c. on the dollar to W. J. Johnston.

Thomas W. Dodds, general merchant, Woodville, Ont., and Oak Lake, Man., has sold the Oak Lake stock and is offering the Woodville stock for sale.

CHANGES.

D. Ashwell, grocer, London, Ont., has sold out to J. Cochrill.

J. K. Rogers, grocer, Toronto, has sold out to John Galbraith.

Silas K. Crosby, grocer, Yarmouth, N.S., has retired from business.

Orphyre Lefebvre has registered as proprietor of The Montreal Produce Co.

J. B. Pharand, general merchant, etc., Hull, Que., has retired from business.

J. Menzies, grocer, etc., Ashcroft, B.C., has been succeeded by W. Hawthorne.

Plunkett & Daum, grocers, Listowel, Ont., have been succeeded by J. T. McKeever.

Richard A. Dunham, grocer, etc., Jerseyville, Ont., has been succeeded by Orton Dyment,

Mrs. S. Demorasse has registered proprietress of S. Demorasse & Co., general merchants. Plessisville, Que.

FIRES.

A. F. Stoneham & Co. and A. R. Crosby, general merchants ; Sheldon, Lewis & Co., grocers, and James Rozee, confectioner, Yarmouth, N.S., have been burned out. The insurance on Sheldon, Lewis & Co.'s estate is estimated at $1,600.





EDDY'S

House, Horse, Scrub AND Stove

BRUSHES

are distinguished for their **LASTING** qualities—due to the manner of their construction and the excellent quality of the materials used in their manufacture.

They are, without doubt, the **very BEST** on the market. . . .

DEALERS! Are you fully stocked with Brushes of our make? if not, write for samples and prices to

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Quebec,	**Hamilton,**	**Kingston,**	**London,**	**St. John, N.B.**
Halifax,	**Winnipeg,**	**Victoria,**	**Vancouver,**	**St. John's, Nfld.**

Ogilvie's Hungarian
Ogilvie's Glenora....

All BAKERS and GROCERS handling this Flour exclusively are making money.

Superior Quality
Always Good

COFFEE CULTIVATION IN INDIA.

THE report of the Director-General of Statistics on "The Cultivation of Coffee in India" was issued recently. Two tables appended to it state the facts regarding the cultivation of coffee, the first in detail for the two years 1897 and 1898, the second in abstract for the 14 years 1885 to 1898. Mr. O'Conor remarks: "It should be noted, however, that the figures, for which the Government are dependent upon the planting community, are imperfect and defective, planters, for unknown reasons, sometimes withholding information." Following is the report itself:

AREA.

At the end of 1898 there were 281,570 acres of land under coffee in India, all, with the exception of 549 acres, in Southern India. The cultivation of coffee is, in fact, restricted, for the most part, to a limited zone in Mysore, Coorg, and the Madras Districts of Malabar and the Nilgiris. About 45 per cent. of the coffee-bearing area is in Mysore, where there were 128,079 acres in 1898, and the plant is grown on 128,410 acres, forming another 45 per cent. in the British districts of Coorg (82,575 acres), the Nilgiris and Malabar (45,835). If to these two areas are added 6,384 acres in Travancore and Cochin, we find 93 per cent. of Indian coffee concentrated in the elevated region above the Southwestern Coast. Mysore, Coorg, and the Madras districts contain 97 per cent. of the coffee-growing area.

In the Madras Presidency, cultivation on an extended scale is practically restricted to the two districts already mentioned and to Salem and Madura. The only other province in which coffee is grown, except experimentally or to an insignificant extent, is Burmah, and the cultivation there, mostly in Toungoo, is very limited.

The area in Madras, after a reported contraction in 1896 and 1897, again expanded in 1898 to the level of 1894 and 1895. In Coorg, the area reported in each of the last three years is much beyond the average, but in Mysore it has been reduced approximately to the level ef 1892.

PRODUCTION.

The yield in 1898 was about 23,750,000 pounds, that of 1897 having just exceeded 24 000,000, the production in both years having been extremely poor, following a poor yield in 1896. The poverty of the crop in 1896 and 1897 was due, in the main, to adverse seasons in Mysore, Coorg, and Travancore, and in all three cases there was a recovery in 1898, which was, however, incomplete in the case of Mysore; but, to set against this recovery, the Madras crop was a signal failure. Since 1897 the fall in prices has removed the stimulus which had been given for a few years to the further expansion of the coffee-growing area, and disease has combined with adverse climate conditions to reduce the yield.

Taking 100 to represent the area and production in 1885, the ratio of yearly increase or decrease is as follows:

	Area.	Prodn.
1885	100	100
1886	97	90
1887	103	109
1888	104	76
1889	110	85
1890	114	63
1891	111	113
1892	110	97
1893	109	109
1894	117	101
1895	119	115
1896	121	75
1897	116	69
1898	118	68

PERSONS EMPLOYED.

According to the statements, there were, in 1898, 25,930 persons permanently, and 88,550 temporarily, employed on the coffee estates, making a total of 114,480 persons, which is equal to one person to 246 acres.

EXPORTS AND CONSUMPTION.

The following figures are the average of the five years, ending 1898–1899:

		Lb.
Indian coffee	Production	29,849,357
	Exports	28,628,514
	Left in India	1,220,813
Foreign coffee	Imports	1,564,416
	Reexports	1,025,225
	Left in India	539,191

About 96 per cent. of the production is exported, and the coffee consumed in India consists of Indian and imported coffee in the proportion of 69 per cent. of Indian to 31 per cent. of foreign coffee. The explanation of the fact that such a large proportion of foreign coffees, mostly imported from the Straits, is consumed in India doubtless lies in the disinclination of the planters of Southern India to take any account of the local market.

The principal countries to which were shipped the 30.246,272 lb. of Indian coffee exported in 1898–1899 were:

	Lb.
United Kingdom	17,392,480
France	9,356,816
Austro-Hungary	1,023,568
Germany	618,688
Ceylon	505,680
Australia	265,440
Arabia	229,488
Asiatic Turkey and Persia	131,264

PRICES.

Coffee is not sold, as tea is sold, before shipment for export, and, therefore, there is no Indian quotation of price. The average prices in London for East Indian plantation coffee in each of the last 25 years are here subjoined, with their variations, making the price of 1894 as the datum equal 100:

	Per cwt. s.	d.	Variation.
1874	92	1	100
1875	107	4½	117
1876	108	2	117
1877	110	0½	120
1878	107	6	117
1879	100	10	110
1880	99	9	108
1881	91	4	99
1882	85	4	93
1883	85	7	93
1884	76	4½	83
1885	75	3½	82
1886	79	7½	86
1887	94	9½	103
1888	85	6½	93
1889	99	10	108
1890	106	2½	115
1891	105	2½	114
1892	104	2½	113
1893	105	4½	114
1894	101	0	110
1895	101	2	110
1896	99	11	109
1897	94	8	103
1898	78	1	85
	100	0½	109

CEYLON GREEN TEAS.

The "Salada" Tea Company received another large shipment of green Ceylon tea and have been able to fill all back orders. "Reports on these teas from all over confirm us," said a member of the firm, "in the opinion that these teas will take the place altogether of Japan teas in the course of a couple of years, just the same as Ceylon black tea has taken the place of China blacks."

Two Wall Paper Beauties



No. 833.

"Malmaison" Empire Pattern

This design is especially commendable for its correctness of style. The decorative theme of this pattern was executed from a similar design known as a souvenir of Empress Josephine. The brilliancy of its gilding, accuracy of printing and richness of its ground colorings, on fancy embossed paper, render it invaluable for high-class decorations.

No. 798.

"Royal Orleans"

An exquisite heraldic pattern with beautiful shield effect and royal armory—the very thing for parlors and halls. Printed on grounds of crown red, primordial blue, palace blue, maple, and bud-green colorings, in plain and embossed gilts.

A paper that will attract the lover of the beautiful.



No. 798.

Your stock **cannot be complete** without the above beautiful patterns and others in the upper end of our line.

In point of originality, variety, novelty and quality we excel. Up-to-date in every way.

It does not COST you any more to get the BEST, but it PAYS you better. We want every dealer in Canada to judge for himself that we mean just what we say, and will send samples, free of all charge, to suit all requirements in the way of Wall Papers.

Don't wait—order now and get best selection and early delivery. You may need the goods sooner than you anticipate. The tide of prosperity will benefit you ever so much more if you handle **"PROSPERITY" WALL PAPERS**—only manufactured by

The Watson, Foster Company, LIMITED

MONTREAL, Que.

Agents for CAMEO RELIEFS and LIGNOMUR

WHEAT LANDS IN THE CANADIAN WEST.

I SHALL now, however, proceed to estimate the area within the Canadian Northwest, including the Province of Manitoba and the provisional districts of Assiniboia, Alberta, Saskatchewan and Athabasca, which could, under favorable market conditions, be made to contribute to the world's wheat supply. Mr. A. M. Burgess, late Commissioner of Dominion Lands, fixed the area of Manitoba and the Northwest Territories fit for agricultural operations at about 390,000 square miles. I am inclined to think, however, that this calculation is far too liberal. A moderate estimate of the tract lying within the wheat belt, as defined by the Geological Surveys branch of the Department of the Interior, would be 262,000 square miles. This includes the Peace River district, where wheat has been successfully grown for years. Out of this area, 101,000 square miles are located within the semi-arid district, leaving 161,000 square miles of wheat lands under favorable climatic and soil conditions. An allowance should be made of some 25 per cent. of the total to cover lands unfit for cultivation, owing to adverse topographical features, which would leave a balance of some 121,000 square miles, or 77,440,000 acres.

The Canadian Irrigation Surveys Corps has carefully measured the water supply available for the irrigation of the semi-arid district, and the supply, which could readily be made available through the construction of a system of storage reservoirs on the east slope of the Rocky Mountains, and it has been found that, estimating on the basis of one second foot of water for every 100 acres (the duty of water as fixed at present), an area of 6,500,000 acres can be artificially watered within the semi-arid district. This, added to the area under humid conditions, would bring the total wheat lands of Manitoba and the Northwest up to about 84,000,000 acres.—C. W. Peterson in Canadian Magazine.

BEEF FOR BRITISH SOLDIERS.

The New York Journal of Commerce of December 2 says: "The British Government have bought 300,000 cases of canned meats of American packers since the Boer war began, or 7,000,000 cans, one-third of which has been shipped, one-third is being shipped and the other third is to be shipped as soon as it can be delivered and inspected.

"But the British Government do not accept the packers' inspection, as our War Department did, and demand reinspection before going on board ship at New York by disinterested parties. It is said that a very large contract, covering the above amount of canned meats, has been made with the firm of inspectors who passed upon all the canned meats supplied to our navy during the late war, of which no complaint was heard, while the army beef scandal is not yet forgotten, for want of such private inspection.

"Evidently the English Government intend to profit by our experience and protect their soldiers as well as sailors. These contracts for meat were also let after competition between the packers, all of whom received awards, instead of a few favored ones as under the Eagan "emergency" system. The Hammond, Libby, Morris, Cudahy and Armour companies all received a portion of these contracts. Not much other meats except extra India beef has been taken here by the English Government so far. The inspection was made by Thos. Goulard & Son."

PORK-PACKING IN PAISLEY.

There is a strong agitation for a pork-packing factory in Paisley, Ont. At a meeting held some weeks ago, it was decided to organize with a capital of $8,000, in $25 shares. At a subsequent meeting, it was decided to devote one-half of this sum to the erection and equipment of a building, and the balance for carrying on the business. The stock list was opened, and, before the meeting dispersed, $2,475 had been subscribed. This sum had been increased by over $2,000 by Friday last.

CANADA VS. UNITED STATES IN BRITISH MARKET.

Canada is slowly, but surely, creeping towards the high position which the United States holds in our export and import list. In 1894 the value of United States fresh beef imported into this country was $18,110,000, while that from Canada was only $476. In 1898, however, while the United States sent us $22,632,314 worth of beef, Canada sent us close upon $1,750,000. Of butter, in 1894 we received value to the extent of $612,000 from the United States and $438,000 from Canada; while in 1898 the figures were: United States $1,386,600 and Canada $3,217,000. Our imports of cheese for the same year were: Canada, $14,307,000; United States, $4,892,000. To sum up the position, United States exports to Great Britain have advanced 28.8 per cent. in the last five years, while Canadian exports have increased 38.7 per cent. during the same period, while, at the same time, our exports to the United States have diminished by 7.2 per cent., and increased 5.1 per cent. to Canada.—Syren and Shipping, London.

SMOKING

TOBACCO

POPULARITY is the proof of merit, and no brand of tobacco has ever achieved popularity so quickly as

EMPIRE

- - IN - -

5, 10, AND 15 CENT PLUGS.

EMPIRE costs you only 36 cents, and pays a good profit.

EMPIRE is well advertised.

EMPIRE is selling well in almost every store from Halifax to Dawson City.

EMPIRE is *a big plug* for *little money.*

Made by the

EMPIRE TOBACCO CO., *Limited*

Granby, Que.



Economy in the Kitchen
means that the cook uses

KEEN'S D.S.F. MUSTARD

IN SQUARE TINS.

The highest quality known—pungent, palatable.

Excellence in the Sick Room
means that the doctor has ordered

KEEN'S D.S.F. MUSTARD

for the patient. It touches the right spot,
and can always be relied on.

Current Market Quotations for Proprietary Articles

Dec. 7, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

	per doz
Sliver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

OCEAN WAVE BAKING POWDER.

	per doz.
No. 10, 5-ounce Cans, round or square, 4 doz. in case	$0 75
½-lb. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb Cans, round only, ½ and 1 doz. cases	5 75
5-lb. Cans, round only, ½ and 1 doz. cases	9 00

BLACKING.



P. G. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs.	$4 00
" 6, ¼ "	4 50
" 8, ½ "	7 25
" 10, ½ "	8 25
" 10, Jet Enamel	8 25

CARR & SONS. per gross

No. 2—¼ gross boxes	2 70
No. 4—¼ gross boxes	5 75
No. 5—¼ gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50

	per doz
No. 5 Spanish Blacking ¼ gross cases	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

BLUE.

KEEN'S OXFORD.	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY	doz. net
Bamboo Handles, A, 4 strings	4 60
" " B, 4 strings	4 40
" " C, 3 strings	4 20
" " D, 3 strings	4 00
" " F, 3 strings	3 70
" " G, 3 strings	3 40
" " I, 3 strings	3 00

BISCUITS.

PEEK, FREAN & CO.

Metropolitan mixed	40 lb. tins 10c.
Florence Wafers	8 lb. tins 36c.
Venice Wafers	8 lb. tins 36c.
Florence Wafers	small tins $3.70 per doz

CARR & CO., LIMITED.

Frank Magor & Co., Agent's,

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Fran Magor & Co., Agents.	per do
Cocoa essence, 3 oz. packages	$1 65

	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35½

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caracas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00

Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 " "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
Royal Cocoa Essence, pkgs., per doz.	40

FRY'S.

Chocolate—	per b.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24

Cocoa—	per do
Concentrated, ½'s, 1 doz. in box	2 40
" ½'s, " "	4 50
" 1 lbs. " "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ¼ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20

Benson's Prepared Corn

There is no adulteration in Benson's Prepared Corn—there is no **need** to adulterate because it has sold entirely on its merits as an absolutely pure Prepared Corn for over forty years. The delicacy of its flavor is almost proverbial.

Comparisons are made with Benson's Prepared Corn as the standard—you hear this everywhere—"It's just as good as Benson's." You know what "just as good" means—an endeavor to sell an inferior article for a lower price. Benson's Prepared Corn is the standard—forty years have proved it so beyond a question.

Edwardsburg Starch Co., Limited

Cardinal, Ont. **Established 1858.** **Montreal, Que.**

Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb. 0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb. 0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb. 0 35

CHEESE.

	Per Doz
MacLaren's Imperial—	
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.

	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER MITCHELL & CO.'s

Excelsior Blend	0 32
Jersey "	0 29
Rajah "	0 20
Old Government Java	0 28 0 30
Maracaibo	0 18 0 20
West India	0 16 0 18
Rio, choice	0 12

CLOTHES PINS.

ROECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	4 00
8	" " "	6 00



P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 5

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

COX'S

4's or quart size	1 10
8's or 2 quart size	2 20

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots



P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate, 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz, in case, per doz	$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06¾
7-lb. wood pails, 6 " " "	0 06¾
14-lb. wood pails, per lb.	0 06¾
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
In Jars—	
Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

	per gross.		per gross
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
½ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz.	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
GUELPH, ONT.

Clothes Pins

Selected and full count, in packages of 4 dozen, 6 dozen—12 each to a case.

This makes a very attractive shelf display line. Also in cases of 5 gross, large and small sizes.

Ask for quotations

Boeckh Bros. & Company
TORONTO.

Manufactured by
The WM. CANE & SONS CO., Limited.
NEWMARKET.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
118 King St. East, TORONTO
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

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TELEPHONE Main 1255. ...MONTREAL



Cow Brand Baking Soda

You will be found out if you attempt to sell bulk soda for "Cow Brand," as housekeepers once using cannot be mistaken about its quality, and besides the package is an ornament to your shelves, and affords a fair profit.

JOHN DWIGHT & CO.,
TORONTO, MONTREAL,
VICTORIA, B.C., HALIFAX, ST. JOHN, N.B., ST. JOHN'S, Newfoundland, QUEBEC.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY, DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by
THE EXPRESS ROLLER MILLS
WM. MACK, Proprietor. CORNWALL, ONT.

MONSOON
INDO-CEYLON TEA.

YOUR STORE IS JUDGED
by your leaders—not by your staples.

What is your leader? What do you give the ladies who want the best tea for their money, and who know what the best is?

If you give them a mediocre tea you get the reputation of runing a poor store—a good place to keep away from. If you give them MONSOON you give them the best and most widely known tea in the country—a tea everybody likes—a tea everybody knows about—a tea that is a staple in the best grocery stores in Canada. If you want the custom of good families give them a good tea—the best.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

FIFTY-EIGHT YEARS AGO

J. D. CARR, founder of the firm was appointed, by special warrant,

CARR & CO., LIMITED

BISCUIT MAKER TO H.M. THE QUEEN

BY AUTHORITY

This warrant we still hold.

Some of our Present Specialties are:

CARR & CO., Limited

CARLISLE, ENGLAND.

Agents for Canada:
FRANK MAGOR & CO, 16 St. John St., Montreal.
For British Columbia:
C. E. JARVIS & CO., Vancouver, B.C.

CAFE NOIR
CAFE AU LAIT
WINDSOR WAFERS
BUFFET WAFERS
DERBY
FINGER CREAMS
GINGER FLAKES
CRACKNEL
LEMON CREAM
ROYAL, ETC.

SODA.—COW BRAND



Case of 1 lbs. (containing 60 pkgs.), per box, $3.00
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.
Case of 1lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00
Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes 12 oz. each, and in Bars, 1 lb., 2 6-16 lb., and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.



A. P. TIPPET & CO., AGENTS

Maypole Soap, colors per grs. $10.20.
Maypole Soap, black, per grs. $15.30.
Oriole Soap per gross, $10.20.

Gloriola Soap, per gross 12 00
Straw Hat Polish, per gross 10 20

STARCH.

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package 0 07½
Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.





EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb
No. 1 White or Blue, 4-lb. cartons	0 05¼
No. 2 " " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 / 0 08½
PURE	40-lb. boxes 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07
	For puddings, custards, etc.	
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 7½
	Pure	0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4½
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05¼
4 lb. canisters, cases 48 lbs	0 5¼
Bbls., 175 lbs	0 04½
Kegs, 100 lbs	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk, lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in case	0 07
Kegs, extra large crystals, 100 lbs	0 06

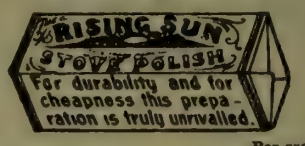


Brantford Gloss—
1 lb. fancy boxes cases 36 lbs..... 07½
Canadian Electric Starch—
40 packages in case 3 00
Celluloid Starch—
bxs. 45 cartons per case..... 3 50
Culinary Starch—Chal Prep. Corn—
1 lb. packgs. boxes 40 lb 0 04½
No. 1 Pure Prepared Corn—
1-lb. pkgs., boxes 40 lbs..... 0 06

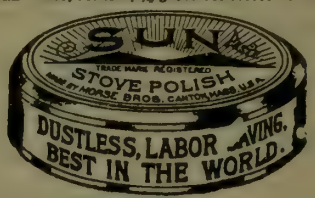
STOVE POLISH.



No. 4—3 dozen in case (net cash)	1 40
6—3 dozen in case " "	7 50



Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs.. $ 8 50
Rising Sun, 3-oz. cakes, gross bxs 4 50
Sun Paste, 10c. size, ¼ gross boxes... 10 00
Sun Paste, 5c. size, ¼ gross boxes.... 5 00





Tiger Stove Polish, ¼ gross boxes, large per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" " 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75

TEAS.



SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.



Ceylon Tea, in 1-lb. and ½-lb lead packages black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

Ceylon in lead packages

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

RAM LAL'S lead packages.



Cases, each 60 1-lbs	0 35
" " 60 ½-lbs. / 30 1-lbs.	0 35
" " 120 ½-lbs	0 36



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Smoking—	
Empire, 3's, 4½ and 9's	0 36
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10⅝ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44

WOOL SOAP.

SWIFT & CO., CHICAGO.

Wool soap, 100 10-oz. bars to box	$7 75
Wool soap, 100 6-oz. bars to box	4 75

WOODENWARE.

THE E. B. EDDY CO.	per doz
Washboards, X	1 70
" XX	1 90
" Waverly	2 10
" Planet	2 25
" Special Globe	2 10
" Solid Back Globe	2 20
" Electric Duplex	2 00

Matches—	5-Case Lots.	Single Case
Telegraph	$3 70	$4 00
Telephone	3 55	3 75
Tiger	3 45	3 65
Telephone (½-gross)	3 70	3 75
Empire, (slide box)	2 50	2 70
Safety, Capital	3 00	3 10
Parlor, Eagle, 200s	1 50	1 60
" 100's	1 70	1 80
" Victoria	2 75	2 85
" Little Comet	2 00	2 10
Flamers	2 60	2 70
" (wax stems)	3 70	3 80

BOECKH BROS. & COMPANY.	Per doz
Washboards, Leader Globe	1 45
" Improved Globe	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35
F.o.b. Toronto.	
Matches, Kodak, per case (10 gross in case)	0 68

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labelled Tins.
SPECIAL AGENTS 14 lb. Boxes.

For the entire Dominion, **C. E. COLSON & SON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

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BUY

EUREKA

it is the best.



WHY?

1st. Because it is built on scientific principles, having insulated walls it is easy on Ice.
2nd. Because the system of circulation of air is perfect.
3rd. Because it is well built.

Further information can be obtained in catalogue which is free.

Address,
Eureka
Refrigerator Co.
54 Noble St., Toronto

This cut represents No. 13.

Grain and Root Baskets

Clothes Baskets

Fruit Baskets

Butcher Baskets

can be supplied you on short notice, by

THE
OAKVILLE BASKET CO.,
Oakville, Ont.,

COX'S GELATINE

Always Trustworthy

ESTABLISHED 1725.

Agents for Canada:
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D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

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Reserve Fund..... 1,500,000

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Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whitby	Winnipeg
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Toronto—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.
Letters of Credit issued available at all points in Europe, China and Japan.

T. G. BROUGH, General Manager.

Fine JAPAN RICES

JAPAN GLACE,
JAPAN MIKADO,
POLISHED CRYSTAL,
SNOW JAPAN,
JAPAN ICE DRIPS.

MOUNT ROYAL MILLS BRANDS

D. W. ROSS CO'Y., AGENTS,
MONTREAL

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1849 IS THE BEST.

ASK FOR

MOTT'S

GRIMBLE'S VINEGAR

English Malt

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

THE ROUND REACTING WASHER

A STRICTLY FIRST-CLASS MACHINE, AT A REASONABLE PRICE.



Most Efficient
A Quick Seller

No other machine so easily operated.

Closed in—keeping suds hot and preventing escape of vapor into the room.

We commend these machines to the trade.

Send for Prices and Circulars,

THE DOWSWELL MANUFACTURING CO., LIMITED,
HAMILTON, ONT.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

FANCY LINES.

.. of ..

MONEY-MAKERS

specially selected for the General Store Trade.

Christmas Novelties

.. in ..

GERMAN CHINA
ENGLISH FANCY POTTERY
AMERICAN GLASS

Our Opal Decorated Lines beat them all.

Gowans, Kent & Co.

TORONTO and WINNIPEG...



OH NO ! !

A Christmas dinner without mince pie is not complete. It would **spoil** that dinner, though, if the pie were made from **inferior mince meat.** Pies are always **delicious** when **Wethey's Mince Meat** is used.

Your Xmas stock is not complete without a good supply of Wethey's Meat on hand.

ORDER NOW

J. H. WETHEY

Sole Manufacturer — **St. Catharines.**

Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS
KIPPERED HERRINGS in Tomato or Shrimp Sauce.

C. E. COLSON & SON, MONTREAL.

CHAS. F. CLARK, President. JARED CHITTENDEN, Treasurer.

ESTABLISHED 1849.

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OAKEY'S 'WELLINGTON' KNIFE POLISH

The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

JOHN OAKEY & SONS, LIMITED

MANUFACTURERS OF

Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.

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MONTREAL

VOL. XIII. TORONTO AND MONTREAL, DECEMBER 15, 1899. NO. 50.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

Mustard to Sell

is made with the idea of getting the largest possible profit.

Mustard to Eat

is **COLMAN'S**

The Standard of Quality for the World.

A Christmas Pudding "from Home."

Plenty of your customers would be glad to have real English Plum Pudding this Christmas. You can help them out, in this respect, by stocking a nice little assortment of

PEEK, FREAN & CO'S PLUM PUDDINGS

They are first-class puddings, rich and tasty, made from the very best ingredients.

Sizes: 1 lb., 2 lbs. and 4 lbs.

Teetotal Puddings also made in same sizes, without wine or spirits.

PEEK, FREAN & CO., - LONDON, ENG.

CHAS. GYDE, *Canadian Agent*, MONTREAL.

Corn Brooms

BROOMS

"Rose"
"Pansy"
"Thistle"
"Maple Leaf"
"Shamrock"
"Daisy"
"Tulip"
and
"Good Luck"

• • •

Always reliable and as represented.

STANDARD BRANDS

"GEM"
"WIRE"
"SNOW"
"CORKER"
"HEARTH"
"LA BELLE"
"BARBERS'"
"TRAVELLER"

Wood, Bone, Nickel, Silver and Plush Handles.

Large Variety. Low Prices.

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WHISKS

The H. A. Nelson & Sons Co., Limited

59 to 63 St. Peter Street

MONTREAL

Toronto Sample Room: 56 and 58 Front St. West

Corn Whisks

HEINZ

India Relish

IS A SWEET PICKLE THAT ADDS A DELIGHTFUL RELISH TO MEATS.

Sold by

Canadian Agents:

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Hudon, Hebert & Cie., Montreal.

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO.

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald, Actuary.

J. K. MACDONALD, Managing Director

The Round Reacting Washer.

A STRICTLY FIRST-CLASS MACHINE AT A REASONABLE PRICE.

Most Efficient

A Quick Seller



No other machine so easily operated.

Closed in—keeping suds hot and preventing escape of vapor into the room.

We commend these machines to the trade.

SEND FOR PRICES AND CIRCULARS.

The Dowswell Mfg. Co., Limited, Hamilton, Ont.

Profitable Points for Progressive Grocers

"Thistle" Brand Finnan Haddies

REAL Finnan Haddies, with the true delicate flavor of the freshly caught fish.

Selected carefully and cured and packed right at the water side.

Absolutely clean, ALWAYS.



Made by particular people for particular people. Pure Bi-carbonate of Soda.

The Soda of confidence and strength. Order this brand.

"Thistle" Brand Kippered Herring

The choicest fish only—fat and selected personally—toothsome and clean.

Every tin warranted.

Tender Macaroni

"A thread-bare story" someone says. Perhaps so, but it will bear repeating. P. Codu makes his Macaroni from the only wheat that Macaroni ought to be made of—Russian Wheat.

This wheat gives a delicacy and whiteness to the Macaroni that can be obtained in no other way. Folks try to imitate it, but consumers don't see it in that light. We ought to know—we have had the experience.

Made by P. Codu

Sold by leading wholesalers everywhere.

A. P. TIPPET & CO., Genl. Agts., Montreal.

The amount of your trade is based on the quality and price of the goods you keep.

"OZO"

TEA

represents years of study in tea-growing and blending. It is unequalled for purity, flavor and strength, and is found in the stores of all up-to-date grocers.

"OZO" Tea Co., Limited,

416 St. Paul St., **MONTREAL**

If You Want To . . .

SELL THE BEST

. . .SELL.....

Dalley's Pure Fruit Extracts . .



Put up in popular sizes, 10 and 25 cent bottles.

These extracts are the purest, strongest and of the richest flavor of any extracts sold or imported into Canada. There are no extracts can compare with them as to quality. Send us a trial order and your customers will appreciate it.

.....SOLD BY.....

The F. F. DALLEY CO., Limited,

HAMILTON, - - - CANADA.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

"Your Interests and Ours"

We want to co-operate with you in every honorable way for more business. We realize fully that you are one of the prime factors in our success. We want to enlist you on "our side." We appreciate the value of your good-will, because you distribute our goods.

We advertise to the public direct, but we know that oftentimes your influence can counteract the value of this advertising (if you are so inclined). You know your customers personally and nine out of ten of them know us only through the quality of our goods.

We want

Tillson's Pan-Dried Rolled Oats

to move quickly. We can't afford to have them hang dead on your hands. The high quality (the cleanliness, freedom from hulls, the rich, nut-like flavor), will sell Tillson's Pan-Dried Rolled Oats and create permanent trade, but you are in a position to hurt the sale—if you want to. We are ready to do any reasonable, honorable thing to help you push them, but first of all we must have your co-operation. Shall we have it? "Your Interests are **Our** Interests."

The Tillson Co'y, Limited, Tilsonburg, Ont.

SIX MONTHS.

When I say that I will assume every cent's worth of risk on an order for an assortment of my Cigars I mean every word of it. Think of what I offer to do—take the cigars back from you and refund your money at any time during a six months' period after you get the cigars, if you find that the cigars do not sell.

I will keep my word to do this. I promise only what I can fulfil. If you doubt it, ask the publishers of THE CANADIAN GROCER about my business methods. Name the price you want to pay and let me make up an assortment for you. Trust to my judgment on the matter. You have "six months" in which to test

Payne's Cigars.

J. Bruce Payne, Mfr.,
Granby, Que.

OUR

Crown Flavoring Extracts

are unsurpassed—quality and prices.

GREIG MFG. CO'Y, Montreal, P.Q.

How is your stock of

HAMS

: : : FOR : : :

Christmas Trade?

Only a few days now and the Holiday Season will be here, if you have not ordered already do so **NOW.**

We can supply you with the very best **HAMS** and **BACON** that are put up in the Dominion of Canada, or anywhere else. Do not forget, also, that we make an extra fine **ENGLISH MINCE MEAT,** and put it up in 5, 12, 27 and 70-lb. pails.

F. W. FEARMAN CO.
Limited
Hamilton, Ontario.



MADE IN CANADA.

SORTING up in . .

"STERLING" BRAND PICKLES.

Look over your shelves and be sure that you have a full range of **"Sterling" Brand Pickles,** for the holiday trade. Your customers will want them, and a customer who has once used these famous pickles cannot be put off with something "just as good."

Orders on short notice will have our best attention.

—**"Sterling" Brand Pickles** are
—made of best grown Canadian
—vegetables, by skilled methods,
—in Canada's largest pickle factory.

T. A. LYTLE & CO.
124-128 Richmond St. W., TORONTO, CAN.

Way Ahead!

The year 1899, which is drawing to a close, has been a most unique one in the history of this business. The sales of our Flavoring Extracts have broken all previous records—they have gone "way ahead" of our most sanguine expectations.

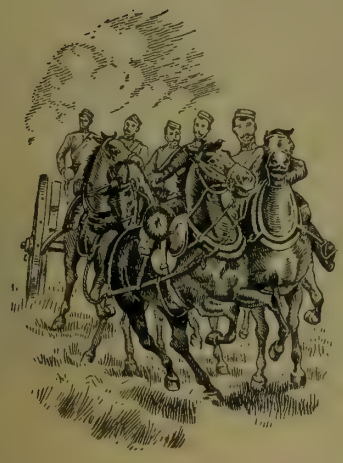
Surprises never come singly though—the gratifying part of it is that a large portion of our increase has come from new customers. We hold the trade of the old customers steadfastly, and that is proven by the fact that they are the largest buyers to-day.

The high standard of the quality of

Jonas' Flavoring Extracts

—their absolute purity, delicate richness and great strength has been maintained **for thirty years!** We look forward with you confidently to the year to come—1900. We want to become better and better acquainted with you. We want to number you among those friends who have shared our good fortune in the past. We will meet you more than half way. We want you to know Jonas' Flavoring Extracts as "best by every test." We want to combine forces with you for more business and to make your sales in 1900 "way ahead" of previous years.

HENRI JONAS & CO., MFRS.,
Montreal.



TO THE FRONT



CEYLON AND INDIAN TEAS have forced their way year after year until to-day they are the favorites with the tea-drinking public, who appreciate the fact that they are purer, cleaner, healthier, more invigorating and thoroughly satisfying than any or all other growths.

If you are not already handling them and wish to make money out of your tea department, try the experiment and change to

CEYLON and INDIAN TEAS.

VALENCIA RAISINS!

Here you are,
Look at the assortment:

Trenor's Blue Eagle Selected, 28-lb. boxes.
Rogers' Finest Selected, - 28-lb. boxes.
Rogers' 4-Crown Ondara Layer Valencias - - 28-lb. boxes.

Grustan's Finest Selected - 28-lb. boxes.
Grustan's Finest Selected - 14-lb. boxes.
Grustan's Finest Selected - 7-lb. boxes.
Trenor's Aranda Fine off-stalk, 28-lb. boxes.

All magnificent quality, and prices the lowest.

Table Raisins, Eleme Figs, Comadre Figs, Peels, Currants, etc., etc.,
in great profusion. We have handled over 30 carloads of Mediterranean Fruits. The reason—excellence of quality and lowest market prices.

W. H. GILLARD & CO., Wholesale Grocers, **Hamilton, Ont.**

LICORICE . .







We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

Our latest novelties: **Corrugated Y. & S. Stick Licorice**, packed 80 sticks in wood box; **Manhattan Wafers, in Pliable Licorice**, 2½-lb. boxes.

YOUNG & SMYLIE
Established 1845. BROOKLYN, N.Y.



PRODUCING A CUP OF DELICIOUS COFFEE AT A MOMENTS NOTICE.

ASK YOUR WHOLESALE GROCER FOR IT.

Batty & Co.





ESTABLISHED 1824.

LONDON.

OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, DECEMBER 15, 1899. NO. 50

SOME IDEAS AND IMPRESSIONS.

Gathered During a Holiday Trip to New York.

(Continued.)

ONE of the most pleasant recollections of my stay in New York was with the Sphinx Club at its regular monthly dinner in the Waldorf-Astoria. I went upon the insistence of Mr. F. James Gibson, secretary of the club. The club is composed of advertising men and newspaper publishers. Why the club was given the name it bears, I tried then and have tried since, but ineffectually, to fathom. I cast my eye over each member and not one of them was cold or stiff enough, or even dumb enough to be even a forty-second cousin to a sphinx.

On the contrary, each member was as warm-hearted and as genial as could be desired, and, tell it not in Gath, as talkative as could be desired. Everybody in Canada who knows Mr. F. James Gibson knows that he is no cold and enigmatic sphinx. Well, he is a good type of the average member of the Sphinx Club.

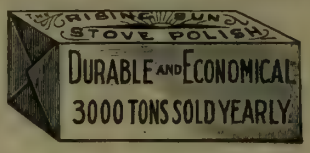
The subject for discussion after the tables had been cleared and long clay pipes brought out, was "The Metropolitan Journals as Advertising Mediums." Mr. Ogden, who has charge of the advertising for John Wanamaker's big departmental store, took up the question. Mr. Ogden's conclusions were that the advertiser in the metropolitan press—which is, of course, the New York press—did not know what he was buying. In the lengthy discussion that followed some said "yea" and some said "nay" to Mr. Ogden's conclusions. Those who said "nay" were largely from the ranks of the business managers of the metropolitan dailies, who contended that it was (1) no part of the publisher's duties to exhibit his circulation to advertisers, and (2) that quality in circulation was of more importance than quantity. The Sphinx Club is a live institution, and, from what I could judge, has good reason for its being.

One sees on a first visit to New York a good many things which he did not expect to see. I, at any rate, saw a good many things I did not expect to see. One thing I saw which I never dreamed of seeing was —a sea serpent. I was not mistaken; nor was it an optical delusion. Neither was I under "the influence," for I belong to the hot-water brigade. "Mr. Petrie can tell you the same," as Mickey Free used to sing. I cannot say it was a real live serpent, because it wasn't. And, while I am not like George Washington, who could not tell a lie, yet I will not tell one. What I really saw was the bones of one, as they were gathered up from a chalk bed in Kansas and transferred to a plaster of paris bed and hung in the Museum of Natural History. The tip of the tail of the reptile was missing, but, allowing 2 feet 6 inches for the missing tip, the total length of the serpent was estimated at 30 feet 4 inches. The skull measured 4 feet, the lower jaw 46 inches. In the days of the flesh it must have been a bad-looking customer; and, if there were any sailors in the prehistoric days it roamed the seas, the hair of many of them must have stood on end. Perhaps it is the ghost of this very serpent that has frightened some of our modern sailors.

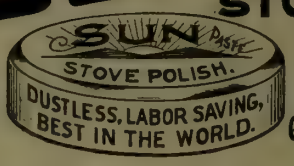
While upon man-scaring animals, I am reminded of another hideous reptile or fish which is exhibited in the museum. I have reference to a specimen of the octopus or devil fish. Of the two, I think I would rather meet the sea serpent than the devil fish on the high seas. This reptile was suspended from the ceiling in one of the rooms, and covered, I should think, an area of about 18 feet square. Standing underneath it and looking up, one could imagine himself beneath a gigantic, many-colored umbrella, the ribs of which protruded in a zig-zag way many yards beyond the covering. The eyes were on top of the "umbrella." The fish is unlike any print of the devil I ever saw, but I could not help thinking that it was well-named the devil fish.

Suspended from the ceiling, not far from the devil fish, was a giant squid, a species to be found near Newfoundland. To me it was almost as interesting as anything I had seen in the museum in the fish line. It was, I should judge, about 50 feet long, and

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE.



SUN PASTE STOVE POLISH IN TINS
GUARANTEED TO THE TRADE



Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

fully two-thirds of its length consisted of two immense feelers, flattened like tongs near the ends. How the squid manipulated these enormous feelers is past my understanding. Fringing around the mouth was another lot of feelers about three feet in length, looking much like the petals of some gigantic flower. W.L.E.

(To be continued.)

"CAFE NOIR" AND OTHER BISCUITS.

CARR & CO., LIMITED, of Carlisle, Eng., best known to our readers, perhaps, as the inventors and manufacturers of "Cafe Noir" biscuits, have favored THE CANADIAN GROCER with samples of a number of their fancy biscuits and wafers, many of which are packed in newly-designed enameled tin boxes.

For the most part, the designs are prepared for this season's trade, and, from an artistic point of view, must please the most æsthetic customer. The "Crown Derby," for instance, is a neat octagon box, with a tight-fitting cover on hinges. The base is gilt, and the sides and top are decorated in very close imitation of rare old Derby china. The colors are confined to red, blue and gold. This box would look well on the table (it bears no advertising matter) or would make an ideal tea caddy.

Another pretty idea is the "Glove Box," which measures about 9¼ x 4 inches. It contains mixed fancy biscuits, and is decorated with a groundwork of cornflowers, and medallions or vignettess of Arabian scenery. The "Swiss Box," also, contains mixed fancies, and is one of the prettiest boxes in the assortment. It bears upon its sides most artistic Swiss scenes. One of them, Mont Blanc, from Chamounix, is most beautiful in its coloring. The "Calendar Box" seems quite a new idea. It is very tastefully decorated with terra cotta bas-reliefs. Upon one side of the box is a holder containing calendar cards for the year 1900. There is also a very clever representation of a bamboo basket, called "Bamboo. Box." It is casket-shaped, with round corners, and is cleverly embossed to give the idea of basketwork. Dark and light bamboo are woven together, and the finishing touch is a band of ribbon, which encircles the basket and is tied at the top. For the small folk, there is a cunning little "Drop Box," with a slot for coins in the top, and, to insure complete safety, the youthful purchaser is presented with a key, with which the miniature safe may be locked. It is nicely enameled in brown and gold, and contains about ¼ lb. of fancy biscuits.

The "Cafe Noir" biscuit already referred to has been sold in enormous quantites for many years, and is still packed in the familiar oblong box bearing the Royal arms on the wrapper. "Finger Creams" are comparatively new, but are so popular that, during 10 months of this year, over 50,000,000 have been sold. "Shortbread Fingers" are light finger-shaped Scotch cakes, a noticeable feature being that they lack the disagreeable greasiness one so often notices in this article. The last two varieties are packed in several sizes. The "Shortbread Fingers" seem to sell best in a flat box containing 20 fingers.

"Lemon Cream" and "Buffet Wafers" are also new, both being of the sandwich variety. They are exceedingly dainty, and are of most delicate flavor. "Windsor Wafers" are deservedly popular, the ones we have received being in the medium-sized flat box. They are sandwiched with flavored ice—vanilla, lemon and chocolate.

These small and attractive packages of high-class goods should be very welcome to the retailer, for he experiences no waste or loss in handling them, and his customers receive their biscuits in perfectly fresh condition. The "Afternoon Tea Box" is one which is favorably received on both sides of the counter. It is a plain box, containing about 1½ lb. of high-class biscuits. There are 10 varieties in each box, the idea being to give a customer a delightful assortment in a small quantity, thereby insuring that fresh crispness, without which a biscuit is no better than unbuttered bread.

Frank Magor & Co., Montreal, represent Carr & Co., Limited, in Canada, and are in a position to show all the lines referred to.

UNITED STATES TEA TRADE STATISTICS.

These figures, which are based on Government and other statistical reports, are taken from the New York Journal of Commerce. From them one may readily gather the quantity of tea on hand in the United States on June 1, 1899, and the estimated stock on June 1, 1900, together with the amount of visible supply on December 1, 1899, and the total tea export from China, Japan, Ceylon and India to North America during the season of 1899 1900 :

	Pounds.	Pounds.
Stock of tea on hand in the United States on June 1, 1899		28,200,000
Estimated total exports from all China, Japan and Ceylon and India season 1899-1900, to North America—		
Green tea	15,000,000	
Japan	42,000,000	
Formosa	15,000,000	
Foochow and Amoy	4,500,000	
Congou, Shanghai	5,500,000	
Congou, Foochow	5,500,000	
India and Ceylon	12,000,000	
		99,500,000
		127,700,000
Withdrawals, June to October 31	36,935,456	
Withdrawals, estimated for November	8,064,544	
		44,000,000
		83,700,000
Deduct direct shipments to Canada	22,000,000	
Deduct reexports and rejections	1,700,000	
		23,700,000
Visible supply for United States, December 1, 1899		60,000,000
Six months consumption to June 1, 1900, at 7,000,000 pounds per month, estimated		42,000,000
Stock of tea in the United States, June 1, 1900, estimated		18,000,000

W. W. Sneath, of Midland, Ont., after spending some years in British Columbia and the Northwest, came back to Midland about a year ago. In February he started in the grocery business there, and has been so successful that he says Ontario cannot be beaten when one is choosing a business career.

Time's Nearly Up

for your Holiday Buying.

What the Grocer now wants

is quick shipment and all orders filled.

For your convenience

we offer the use of the Telegraph and the Telephone **FREE.**

LUCAS, STEELE & BRISTOL, Wholesale Grocers. HAMILTON.



VIEW OF INTERIOR OF THE RAM LAL'S TEA CO.'S PACKING-HOUSE IN INDIA.

JAMES TURNER & CO., WHOLESALE AGENTS, HAMILTON.

GRAND MOGUL TEA

"IS PURE TEA."—

25, 30, 40, 50, & 60¢ LB. SOLD IN PKGS. ONLY.

We receive testimonials every mail from consumers in different parts of Canada, telling us they have found Grand Mogul Tea the best they ever used.

Fortify your business by pushing its sale.

Each case of tea sent out after Dec. 12th until Jan. 1st will contain Housekeepers' Want Lists, a very nice little gift to present your friends at Christmas.

Agencies: TORONTO, WINNIPEG, MONTREAL.

T. B. ESCOTT & CO.
LONDON, ONT.

HAVE YOU TRIED CROWN BLEND?

Our long experience in the Tea Business enables us to cater with success and satisfaction to the most critical and exacting customers.

Crown Blends are all imported from the most reliable gardens, and are always pure, full of flavor and strength.

SOLE AGENTS:

THOS. KINNEAR & CO.

Wholesale Grocers. 49 Front St. East, TORONTO.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

TAILLOR, ANGER & FRERE, general merchants, Ancienne Lorette, Que., have compromised at 40c. on the dollar.

Joseph Bergeron, grocer, Iberville, Que., has assigned.

Chattel mortgagee has foreclosed Robert Dixon, grocer, Vancouver.

L. J. Collin, grocer, St. Boniface, Man., is offering 40c. on the dollar.

James Merriman, grocer, St. Catharines, Ont., has assigned to F. Parnall.

S. B. Patton, general merchant, Oxford, N.S., is offering 50c. on the dollar.

Joseph Gouin, general merchant, East Arthabaska, Que., has assigned to Lamarche & Benoit.

A meeting of the creditors of William Rourke, grocer, Montreal, is to be held today (Friday).

Amiro Bros., general merchants, Lower East Pubnico, Que., have assigned to E. H. Armstrong.

V. E. Paradis has been appointed curator of Alex. Blair and of Lacombe & Co., both general merchants, Chicoutimi, Que.

G. H. Holdsworth & Son, grocers, Digby, N.S., have assigned, and a meeting of their creditors has been called for December 20.

Cleophas Bernier, general merchant, St. Raymond, Que., has assigned, and V. E. Paradis has been appointed provisional guardian.

Paul McNally, general merchant, Campbell's Bay, Que., has assigned, and a meeting of creditors will be held on December 19.

L. O. Couture, general merchant, St. Gedeon (Chicoutimi Co.), has assigned, and V. E. Paradis has been appointed provisional guardian.

Gruhn Bros., manufacturers of cigars, Berlin, Ont., have assigned to C. S. Scott, Hamilton, and a meeting of creditors will be held on December 18.

PARTNERSHIPS FORMED AND DISSOLVED.

Robert & Bernier, grocers, Montreal, have dissolved.

E. M. Blanchard & Co., grocers, Sherbrooke, Que., have dissolved.

Fournier & Frere, manufacturers of wine, Ste. Rosalie, Que., have dissolved.

Lantagne & Provencher, general merchants, Plessisville, Que., have registered partnership.

Arthur and Octave Poitras have registered partnership under the style of Poitras & Poitras, general merchants, Victoriaville, Que.

Geortzen, Dyck & Co., general merchants, Winkler, Man., have dissolved, P. Dyck continuing.

Heyden & Reitz, general merchants, Winkler, Man., have dissolved, E. O. Rietz continuing.

Pierre Gince and Henri Desautels have registered partnership as grocers under the style of Gince & Desautels, St. Angele, Que.

Alisdas Dagenais and Stanislas Racicot have registered partnership under the style of Dagenais & Racicot, grocers, etc., Montreal.

Euclide Desy and Louis Allaire have registered partnership under the style of The Canadian Spice Mill Co., tea and coffee dealers, Montreal.

SALES MADE AND PENDING.

A. J. Toupin, grocer, Montreal, has sold out.

T. J. Grimes, grocer, Ottawa, is offering his business for sale.

McGregor & Co., general merchants, Westville, Que., are selling out.

The assets of Fenwick Bros., tobacco dealers, Toronto, have been sold.

The stock of M. Laganiere & Cie.,



"Don't swap horses while you are crossing the stream."

This homely saying of Abraham Lincoln is solid with sense Better be safe on solid ground before trying an unknown quantity.

There are several imitations of **IMPERIAL CHEESE** being placed before the public—they are merely copies of our jar and label. It will pay you to think twice before placing any of these goods on the shelves where Imperial Cheese has so long been seen.

MALAGA FRUITS

PRICES RIGHT.

THE DAVIDSON & HAY, LIMITED

36 YONGE STREET, TORONTO.

general merchants, St. Alban, Que., has been sold at 51c. on the dollar.

Jas. Mearns, general merchant, Koksilah Station, B.C., is offering to sell out.

The assets of E. D. R. Phillips, general merchant, Bath, N.B., have been sold.

Bergeron & Frere, grocers, Montreal, have sold their stock at 41c. on the dollar.

Wm. Laidlaw, general merchant, Durham, Ont., is advertising his business for sale.

Lorenza Banghart, general merchant, Palmyra and Clearville, Ont., is advertising his business for sale.

The assets of Adelard Marcotte, cheesemaker, St. George de Windsor, Que., have been sold.

CHANGES.

J. C. Jones, grocer, Mitchell, Ont., has sold out to W. B. Cole.

Mrs. S. C. Bell, general merchant, Baldur, Man., has sold out to W. T. Bremmer.

Samuel G. Bartlett, grocer, etc., St. Marys, Ont., has sold out to R. B. Gill.

H. V. B. Farnsworth, general merchant, Aylesford, N. S., has sold out to C. H. Clements.

Charles R. Eden, general merchant, Gladstone, Ont., has been succeeded by W. A. Barons.

Wm. McCammon, tobacco dealer, etc., Kingston, Ont., has been succeeded by G. P. Wilkinson.

J. Halenback, general merchant, Olds, N.W.T., has been succeeded by John Sharples, Calgary.

Johnston Bros., bakers and grocers, London, Ont., have sold their grocery business to John Diprose.

Mrs. O. P. Robert has registered as proprietoress of H. Robert & Co., provision dealers, Lachine, Que.

Toombs & Co., general merchants, Carman, Man., have sold their stock to Bates & Emerick, and the remainder of their business to D. J. Graham.

FIRES.

Parkin & Moore, groceries. etc., Hartney, Man., have been burned out.

John Dillworth, grain dealer, etc., High Bluff, Man., has been burned out.

DEATHS.

James E. Burns, general merchant, Ridgetown, N.S., is dead.

Frederick Clark has opened a confectionery store in Vancouver.

Joseph Dulude has started a grocery business in Montreal.

SUGAR CANE AND BEET YIELD.

The world's entire crop of sugar cane and beet for 1899 1900 will amount to about 8,000,000 tons, about the same amount as last year, according to carefully prepared statistics submitted to the State Department by United States Consul Dieterich at Magdeburg, Germany. The consul's figures show that so far as beet is concerned, while the beet product in Europe this year is larger than last, perhaps by 250,000 tons, the sugar extracted amounts to about the same, owing to defective sweetness. The total product of beet sugar is placed at 5,300,000 tons, against 4,947,000 for last year.

The total product of cane sugar this year is set down at 2,700,000, as against 2,851,134 tons last year. A peculiar estimate is that in the case of Cuba and Porto Rico, where a smaller crop is predicted. In Cuba the yield is set down at 300,000 tons, against 315,175 tons last year, and in Porto Rico at 50,000 tons, as against 55,295 tons last year. The Sandwich Island product is increased by 10,000 tons to 250,000, and the yield for the United States is placed at 370,000 tons, as compared with 275,000 last year.



"ALL IS NOT GOLD THAT GLITTERS"

is as true of Marmalade as of anything else. Many brands which are put up in showy packages and which appear to be pure, when tested are found to contain very little orange.

UPTON'S MARMALADE is not one of these; it is not an **imitation** of marmalade—it is the **real** thing.

In 1-lb. Glass Jars, and 7-lb. Wood Pails.

HENRY WRIGHT & CO., TORONTO.

For Sale by all Jobbers. Selling Agents for Canada.

RETAILERS' UNIFORM PRICES.

THE regular monthly meeting of the Toronto Retail Grocers' Association was held in St. George's Hall, Elm street, on Monday evening. President F. W. Johnson was in the chair. There were also present: Ed. Hawes, J. D. Kelly, D. Bell, B. Snow, J. A. Johnson, T. Clark, W. S. Beam, Geo. Burfoot, Fred. Thorne, W. Massen, B. Panter, A. White, R. Stewart, J. Nolan, R. Davies, W. H. Marmion, and the association's solicitor, F. H. Mearns.

Two new members, F. H. Love, 109 D'Arcy street, and D. H. Mackay, 214 Wilton avenue, were admitted into membership.

The following letter from E. A. Dalley, vice president of the F. F. Dalley Co., of Hamilton, Limited, was read by Secretary Hawes:

DEAR SIR,—I notice that you are still taking considerable interest in the Retail Grocers' Association in Toronto. As everything in the retail grocery line is advancing in price, excepting sugar, I think it is an opportune time now for the grocers in Toronto, and all over the Dominion of Canada, to get out of the old rut they have got into of cutting the life out of business. The real truth of the matter is that it is a mere matter of jealousy on their part that causes it. They are so anxious to do business that they are cutting one another's profits in selling goods at less money than the proper market value.

Now, I have just returned from the Eastern States, and I find there that they have a much larger margin on their goods than in this country. In New York, they are selling 16 lb. of granulated sugar and 12 lb. of broken loaf for $1. Now, of course, this is a pretty high price for sugar, and in Canada we need not make it quite so high, but, at the same time, there should be some regular price for goods, so that a man need not spend 25 or 30 years of his existence in the grocery business, and then end up by the bailiff selling him out. I think the thing can be done through the wholesale grocery houses, spice houses, and grocers' sundry houses, if there is uniform action; but the action has got to come from and through the retailers, and they must be a party to it.

If you have any suggestions to make, I would like to hear from you. You might speak to some of the leading grocers in Toronto on the matter, and think it over. It is about time there was some money made in the retail grocery trade more than in the past in Canada.

D. H. Mackay expressed the conviction that with united action on the part of the retailers of Toronto, the prices of many commodities could be raised to a margin that would allow a fair profit to retailers.

J. D. Kelly referred to the attempt made about nine years ago in Toronto to establish a

UNIFORM RETAIL PRICE FOR SUGAR

in the city. The scheme worked with considerable success for a year, but fell through owing to the breaking of the agreement by one of the largest houses.

A. White agreed that the step would be very beneficial, but his knowledge of grocers, his experience with competitors, was such that he did not believe the scheme could be worked.

The other speakers united in the wish that a uniform price could be established, but none had a suggestion as to how it should be done.

The secretary was instructed to write, thanking Mr. Dalley for the information he had given them, and expressing a hope that means might be suggested for the establishment of a uniform price on sugar.

THE EARLY CLOSING COMMITTEE

reported that they had taken the petition prepared by the canvassers before the city council, who had referred it to their committee on legislation, with an order that a police census of the number of grocers and butchers in the city be taken. The committee on legislation will have to report on the petition and the census before the council can proceed to pass the early closing by-law desired.

THE ASSOCIATION INCORPORATED.

Solicitor Mearns reported that he had taken the necessary steps, and he had pleasure in informing the association that it was now an incorporated body, under the style of "The Retail Grocers' Association of Toronto."

Messrs. Johnson, Kelly, Mackay and White were appointed a committee to wait on Robert McKay, manager of the Toronto branch of "Blue Ribbon" tea, to inquire if he is interested in A. A. McKay's departmental store at 296 Queen street east, a package tea being sold there, it is charged at 16c. per lb.

It was moved by J. D. Kelly, seconded by R. Stewart, that the city council be petitioned that the salaries of civic employes should not be paid till after the last day of each month, so that butchers, bakers, and grocers may be able to garnishee their wages. At present, the salaries of policemen, and other civic employes are paid before they are due, so that attempts to garnishee their salaries have been unsuccessful. After discussion, the motion was amended to allow Solicitor Mearns to look into the law on the subject before the petition should be presented to council.

ENTERTAINMENT TO BE HELD.

On motion of B. Panter and D. Bell, it was decided to have an entertainment this year similar to the "At Home" held last year. Discussion resulted in the decision to hold it this winter in the Temple building, in order that it should be better in every respect than previous entertainments. The executive committee was instructed to carry out preparations for the entertainment.

NEW FIRMS STARTED.

Wm. Savage has opened out as grocer in Montreal.

L. B. Daniel is opening a grocery in Newton, N.S.

Wm. J. McLeod has started as grocer in London, Ont.

Brien O'Brien has started as grocer in Stratford, Ont.

C. F. Bishop has started as confectioner in Alberni, B.C.

John Landry has started as fish dealer in Kentville, N.S.

E. D. Reaume has started as produce dealer in London, Ont.

McCracken & Beach have opened a grocery store in Vancouver.

Joseph W. Laird is starting in the grocery business in St. Marys, Ont.

Lemont & Co. are about to open a confectionery store in St. John, N.B.

Emile Dugas has opened a grocery store in St. Jacques (Montcalm), Que.

Hawsworth & Co. are opening out as general merchants in Morris, Man.

Ed. Marceau is starting as wholesale tea, coffee and spice dealer in Montreal.

Armstrong Bros. have started as general merchants in Upper Thorne Centre, Que.

A. B. Burns and L. T. Daniels have opened grocery stores in Lunenburg, N.S.

C. W. Eagle and Gavin Hamilton have started as general merchants in Beaver Lake, B.C.

"MACK" GOT THE FIRST ORDER.

Mr. John Sloan, of Galt, who is just completing one of the most modern, handsome, and up to date grocery stores in the Province, after giving Mr. Macpherson, Hugh Walker & Son's representative, of Guelph, a large order for Christmas fruits, tapped him on the shoulder, and said: "Mack, you have the honor of booking the first order I have given in my new store."

OUTLOOK FOR 1900 PRUNES.

According to The Oregon Agriculturist the outlook is for a much larger crop of prunes in Oregon, Washington and Idaho in 1900 than any which has yet been harvested: In 1898 hundreds of orchards gave their first crop, and will be capable of yielding much more heavily next year. There are enough young orchards coming into bearing to more than offset the loss of trees by last winter's freeze. The danger most to be anticipated for next year will be small fruit, as a result of lack of care and overbearing.

During The Holiday Season

URGENT ORDERS HAVE OUR SPECIAL ATTENTION.

WIRE OR 'PHONE THEM AT OUR EXPENSE.

THEY WILL BE DESPATCHED UPON RECEIPT.

THE EBY, BLAIN CO., LIMITED

WHOLESALE GROCERS, MANUFACTURERS, IMPORTERS OF TEAS.

TORONTO.

THE LATE JOHN ARCHIBALD.

THE death of Mr. John Archibald at Jacksonville, Florida, last week, removes another prominent figure from the Montreal business world, which has suffered rather heavily in this respect of late. Mr. Archibald, who had been in ill health for some time, went south about two weeks ago with the intention of spending several months, in the hope of recovering his health, and his friends had hopes that the change would be beneficial until the sad news was received last week.

Mr. Archibald was a native of Nova Scotia, and had his first business experiences in St. John's, Nfld. About 12 years ago he came to Montreal, and became interested in the wholesale tobacco business, and for the last four years has resided at Granby, Que., where the large factories of the Empire Tobacco Co., of which the late Mr. Archibald was senior partner, are situated.

The deceased gentleman was a member of the Presbyterian Church and always took a keen interest in its welfare.

The funeral took place Monday from the residence of his nephew, Mr. C. E. Archibald, 27 Seymour avenue, and was largely attended, the services being conducted by Rev. A. J. Mowatt, the pastor of Erskine Church, of which Mr. Archibald was a member, assisted by the Rev. Mr. Pritchard, of Granby.

The many floral tributes testified to the estimation in which the deceased was held by his friends.

Mr. Archibald leaves a widow, two sons and a daughter to mourn his loss. Heart-weakness was the cause of death.

THE CANE ESTATE.

The estate of the late William Cane, manufacturer, of Newmarket, whose will has just been entered for probate, amounts to $75,725, and consists of stock and real property. The widow receives the use of the homestead in Newmarket and an annuity of $640. The two daughters are each given 20 shares in The Cane Manufacturing Co. E. S. Cane, a son, gets a parcel of real estate in Newmarket; C. E. Cane, another son, 40 shares in the company. The remaining 440 shares are divided equally between three sons, H.S., J. E., and E. S. Cane; $2,200 is bequeathed to Frances E. Cane, granddaughter. The proceeds of the real estate are directed to be applied to the mortgage account of the company. George Cane had already been provided for.

COST OF CANNING PEAS.

It was said to-day by a prominent commission merchant that according to information received by him he thought it probable that New York State peas will open 15 to 17c. per dozen higher than last year. He based his belief on the fact that every item of expense entering into canning operations will be much higher than at the opening of the present season. "For instance," he said, "tinplate is $2 per box higher, or nearly double what it cost a year ago. Cases are 2 to 3c. and may be 3 to 5c. higher. Labels cost 25 to 50 per cent. more, on account of the advance in paper, while solder is more than 100 per cent. higher. Moreover, the freight rate in this State on carload lots, as we have been officially notified, will be advanced 4c. per hundred on January 1. A number of farmers have intimated to packers a 15 to 25 per cent. advance on their products over last season, while the question of help promises to be a serious one, as labor is scarce and advancing."—New York Journal of Commerce, December 11.

ROSEMARY MINCE MEAT

BULK—IN PAILS. CONDENSED—IN PACKAGES.

QUALITY
FIRST LAST AND ALWAYS.

6½c. Per Pound Delivered.

ROSEMARY BULK MINCE MEAT
25 AND 70-LB. PAILS.

PRICE
ABSOLUTELY RIGHT WITH BEST TERMS.

The L. and S. Rosemary Co., Limited, Hamilton, Canada.

Perfection Is No Trifle.

We believe that Windsor Salt is as near a perfect Salt as skill, experience, time and money can produce.

No trifle is neglected in its manufacture because ***no trifle is too small to be neglected.***

"Perfection is no trifle."

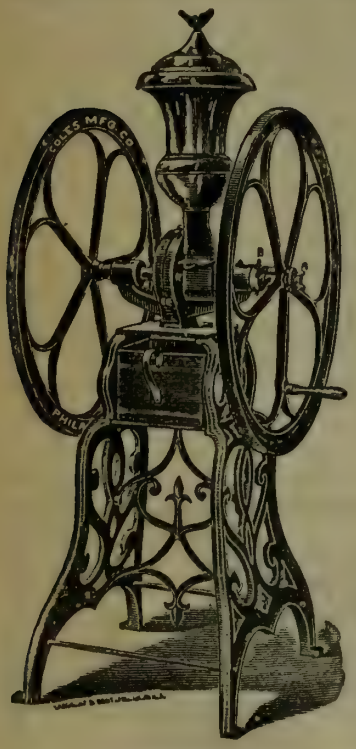
Windsor Salt

is the highest grade of Salt that it is possible to make—one reason why this is so is because the Vacuum process is used in its manufacture.

Another reason is because its reputation for purity, whiteness, and dryness ***must be maintained,*** else the trade phrase "as pure as Windsor Salt" loses its true meaning.

Sold by Leading Wholesalers Everywhere.

THE WINDSOR SALT CO., Limited
Windsor, Ontario.



The Canadian Grocers Know

a good mill when it is presented to them.

They have taken up the . . .

COLES COFFEE MILL

Because it saves them dollars in money and pounds of energy when they grind coffee. It works easily, grinds evenly, and is recommended earnestly.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Wool Soap

For Toilet and Bath

Pure, white Wool Soap is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price.

Swift and Company, Makers, Chicago

Canadian Representatives:
W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.

THE CANADIAN GROCER

President,
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Montreal.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

A COUPON SCHEME.

AN ingenious scheme is now being operated by a cooperative supply house in London, England. This company issues coupons with a face value of 1s. each, but good for any article in their establishment up to the value of 21s.

In order to redeem this coupon, and secure an article, the holder is required to send in 4s. for which he receives 4 other coupons which he is required to dispose of to friends who pay him 1s. each.

When these friends take these coupons to the company, each one is required to undertake the sale of another 4 tickets, and so the ball goes rolling. When the first subscriber's tickets have all been returned, he is entitled to choose his article, but if three of his friends fall into the scheme, and the fourth neglects to do his part, of course, the subscriber number 1 gets nothing for his trouble, except the pleasure of parting with 1s., and writing several notes to friends.

It is reported that this scheme is of "American" origin, but whether or no, it certainly is a smart trick. It would be interesting to know exactly what in actual cash the company receives in return or each 21s. article which it hands out.

TRAVELERS' CONFERENCES.

The more we consider the question in regard to the annual conferences of the travelers of each manufacturing and wholesale concern, the more convinced are we of its importance.

In going through the country, the traveler gets a grasp of affairs that the principal at headquarters cannot obtain. And each traveler has a different experience. When they get together and hold an experience meeting, that which they have seen or heard is revealed, not only to each other, but to the principals as well.

The benefits to be derived from such conferences cannot be estimated.

A GAIN OF $11,000.000.

A RAILWAY, like a bank, may be badly managed and show the consequent results, but, taken as a rule, the prosperity of a country can be pretty accurately gauged by the earnings of the railway companies which operate within its borders.

That Canada is enjoying a measure of prosperity beyond what she ever enjoyed is generally recognized. And one of the concurrent evidences of this is the earnings of the railways.

Sir William Van Horne stated a few days ago that the gross earnings of the Canadian Pacific railway had increased from a little over $18,000,000 in 1895 to nearly $30,000,000 in 1899, a gain of over 57 per cent. in four years.

This is a remarkable showing, and is the kind of data we want in order to give the outside world practical evidence of the satisfactory commercial conditions obtaining in the Dominion.

PIMENTO POINTING UPWARD.

Pimento gives every indication of going higher at present, prices in Montreal this week between the trade for round lots being advanced to 8½c., and holders believe they will go to 10c. ere long.

The quantity on the market is light, and held in strong hands. As no new crop can be obtained before July, it looks as though sellers had the best of the argument.

GLUT OF POOR APPLES.

WHILE advices in regard to the foreign apple markets have shown improvement, as noted last week, the same is not the case with the domestic trade.

The situation at Montreal during the past eight or ten days is the most striking instance in this connection.

There has been a regular glut of stock, owing to heavy arrivals, and as low as 30c. per bbl. has been accepted for fruit, as a large proportion of the receipts were little better than rubbish and more fit for the garbage heap than for consumption.

This poor stock has militated against the improvement abroad, and while it is being worked off the market rules heavy. The few lots of sound fruit, however, are held pretty steady at $2 to $3.

Recent advices from Britain state that offerings of poor fruit were affecting the market there, though there was a strong demand both at Liverpool and Glasgow for sound fruit. At Hamburg also sound fruit is wanted, but neither market has any use for a lot of the poor stock that has been and is still being shipped.

THE CIGARETTE'S REPUTATION.

IF there is anything that was ever given a bad name it is the cigarette. It contains mercury, and opium, and arsenic and nearly everything also that is bad, we have been told.

Sometime ago the Lancet, the leading medical journal of the world, appointed an analytical commission to investigate the composition of American cigarettes.

The commission has now handed in its report, and the Lancet says: "There is not a single factor on which can be fairly based the allegation of the presence of any substance producing injury to health."

Cigarette-smoking may not be a habit to be commended, but there is an old axiom which says: "Give the devil his due."

THE CHRISTMAS GROCER.

The issue of THE CANADIAN GROCER for next week will be used by many advertisers as a medium for conveying thanks to their customers for the closing year's business.

Copy for any special announcements or change in regular advertisements must be in on December 19 to insure insertion.

WHOLESALERS TO MANUFACTURE STARCH.

THE new starch company which is being formed in the interests of the wholesale grocery trade has received letters patent incorporating it as a joint stock company.

The style of the concern is The Imperial Starch Company, Limited.

The applicants for incorporation were: Messrs. Hugh Blain, of The Eby, Blain Co., Limited, Toronto; F. W. Oates, Toronto; C. Kloepfer, M.P., Guelph; H. C. Beckett, of W. H. Gillard & Co., Hamilton; T. P. Coffee, Trusts Company manager, and others.

The objects for which incorporation is sought, as set forth in the application, are: "To manufacture, prepare, buy, sell and deal in starch and other food-products and articles requisite, convenient or incident to the manufacture of starch and other food-products and articles in the making of which starch or other food-products are required or can be utilized."

The capital stock of the company is $200,000 in 2,000 shares of $100 each, of which $100,000 is preference stock.

The head office of the company is Toronto, although it is not yet decided where the factory will be located. There is some talk of an effort being made to purchase one of the three factories already in existence. At the same time, however, efforts are being made to secure free site, free water and tax exemption from Kingston or Prescott. The town council of Prescott has already held a meeting in regard to the matter, and appointed a committee to deal with it.

A large starch manufacturing firm in the United States is interested with the local men in promoting the company.

Most of the wholesale grocery houses in Toronto and Hamilton are interested in the project, and they explain that they have been induced to go into it just as they were into the manufacture of soap and vinegar, namely, because the starch manufacturers were going direct to the retail trade. The starch manufacturers, on the other hand, explain that they only sold to large retailers who would not, in any event, have gone to the wholesale trade for their supply of starch.

ARBITRATION OF BUSINESS DISPUTES.

EVERYONE should think twice before he takes a dispute into court. Whether he loses or wins he will, ten chances to one, be out of pocket thereby.

In view of this experience, it is strange that more disputes are not submitted to an arbitrator upon whose decision both parties would agree to rest their case.

Take for instance partners who have got into a dispute over some matter appertaining to their business which can only be settled by a third party. Why should they not, instead of retaining lawyers and going before a court, call in an intelligent business man and allow him to unravel the difficulty? He would certainly do it as well as a judge, and certainly with infinitely less expense.

This matter of arbitration has almost unlimited possibilities. There are, for instance, questions arising as to the value of stock, the valuation of accounts and numerous other particulars which might be cheaply and expeditiously settled were they submitted to a business man in whom all parties had confidence.

COLD WEATHER WANTED.

While all Toronto business men unite in a wish for colder weather, the fruit and produce dealers are especially fervent in their desire that the temperature shall fall to a seasonable point.

The poultry market feels the effect of the mild weather in a double way. The demand has been severely curtailed, and much loss has ensued through the difficulty of keeping stock in proper condition.

The fish and oyster market feels the effect of weather conditions also. The demand for oysters is not nearly what it would be under favorable circumstances. Prices are consequently reduced, and a rise is looked for with the advent of a frostier atmosphere.

While the Christmas season is bound to create a good movement of fruits, etc., yet the demand for oranges, lemons, candies, nuts, etc., is suffering the same limitations as is that of poultry and oysters.

The result is that Christmas trade has not opened as early, nor has it been carried on with the vigor that the times warrant. Should next week be seasonable, a big movement in the goods mentioned may be looked for.

FAILURE AND SUCCESS.

THERE is no natural law which declares that a man should fail in business; but there is a natural law which, if a man disobeys, he shall fail.

There is a natural law which declares, (1) that a man starting into business should have knowledge of the same, (2) that he should have reasonable capital, (3) that he should devote proper time and attention to his business, (4) that he should be progressive—keep up with the times and not allow the times to outstrip him.

Men, in failing, often blame their luck. There is no luck in business. Success and failure are the effect of certain causes. Wherever there is an effect there is a cause. Luck has neither cause nor existence. It is a myth.

PAYING SMALL AMOUNTS BY CHEQUE.

MERCHANTS should not, when paying small amounts to firms outside the towns in which they live, do so through the medium of cheques.

Every cheque that is payable outside the town where it is made is only cashed by the bank upon the payment of 25c. This is obviously an unjust tax on the firm in whose favor the cheque is made.

Only the other day, one firm received a cheque for $2, and the charge of 25c. to cash this meant a loss of over 12 per cent. on this account. On a $4 account there was a loss of over 6 per cent.

Where the account is $25, or less, it only seems right that it should be sent by post office order or through one of the express companies. For amounts not exceeding $5, a postal note might be utilized, for which the charge is only 3c.

We feel that those who are in the habit of paying small amounts by cheque only need to be reminded of it to discontinue it, or else add to the amount of the account the bank charge of 25c.

AGAIN REACHING AFTER WEST INDIAN TRADE.

IT is announced that Mr. W. G. Parmalee, Deputy Minister of Trade and Commerce, is to visit the West Indies, with a view to ascertaining ways and means of developing trade between Canada and that part of the British Empire.

Everyone who has made even a cursory study of the matter must realize that this particular trade stands in need of a great deal of developing. It is not that the Government has done nothing in this direction. Successive Governments since Confederation have made more or less effort to develop this trade by sending a commissioner to investigate, as the present Administration is now doing.

The last commissioner to visit the West Indies was Hon. Geo. E. Foster, Finance Minister in the Administration of Sir John A. Macdonald. That was something like nine years ago. About the same time, Mr. Adam Brown was appointed commissioner to represent Canada at the Jamaican Exhibition. A couple of years ago, the Canadian Pacific Railway also sent a commissioner to see what could be done in the way of developing trade with the West Indies.

But, after all the commissioners that have been sent, and after all the pamphlets and articles that have been written, trade between Canada and the West Indies has decreased, rather than increased.

The aggregate trade was, in 1898, over $2,500,000 less than it was in 1873—the exports $1,239,413 less, and the imports nearly $1,100,000 less. It will, therefore, be seen that the trade is an unsatisfactory one, whichever way taken.

The following table shows the exports to and the imports from the West Indies during the ten years ending June 30, 1898 :

	Exports.	Imports.
1888	$2,601,486	$3,268,663
1889	2,759,455	3 378,654
1890	2,719,141	3,089,048
1891	3,122,770	3,238,156
1892	3,546,559	4,092,287
1893	3,145,708	4,244,669
1894	3,443,761	3,677,411
1895	3,725,426	4,794,020
1896	2,810,817	1 896,426
1897	2,643,360	1,678,870
1898	2,749,080	1,080,266

In the term West Indies is included the Spanish as well as the British West Indies.

The following table give the value of the principal articles exported to the British West Indies during the five fiscal years ending June 30, 1898. The figures are with few exceptions for quantities :

	1894.	1895.	1896.	1897.	1898.
Ale, beer and porter ....gals.	35,470	20,109	480	6,217	5,453
Horned cattle ....No.	32	39	40	56	125
Horses ....No.	415	453	264	163	187
Sheep ....No.	1,371	811	860	443	4,327
Beans ....bush.	206	103	1,375	5,794	5,949
Oats....bush.	333,887	254,264	180,887	224,275	160,846
Peas, whole ....bush.	16 470	22,561	18,175	6,695	30,575
Peas, split....bush.	82 210	62,859	107,130	59,114	54,002
Flour....bbls.	7,856	3,561	335	199	15,288
Carriages, bicycles, etc....$	13,501	11,378	7,890	11,711	5,496
Coal ....tons	5,602	7,547	5,687	5,081	8,392
Cordage, twine, rope, etc....$	4,064	954	19,559	1,739	1,183
Cotton, and manufactures of ....$	1,250	3,614	2,129	264	846
Drugs, dyes, etc....$	16,152	22,226	20,112	24,964	16,587
Codfish, etc....cwt.	207,757	234,078	228,022	215,638	205,603
Mackerel, pickled....bbls.	5,703	1,939	732	2,208	1,653
Herring, pickled ....bbls.	39.230	41,180	46,725	40,535	28 499
Herring, smoked ....lb.	765,991	750,482	771,274	508,206	423,149
Sea fish, pickled ....bbis.	7,900	10,266	6,451	7,333	10,344
Salmon, pickled ....bbls.	991	830	1,341	1,118	784
Hay ....tons	745	1,245	733	1,001	1,379
Boots and shoes....$	14,740	13,071	15,706	13,038	14,931
Butter ....lb.	68,305	62,256	38,058	69,233	145,602
Cheese ....lb.	97,149	104,462	87,392	73,627	133,722
Bacon and hams ....lb.	11,772	5,101	10,888	6,758	13,218
Pork ....lb.	93.200	93,604	184,800	102,250	237,379
Sugar ....lb.	396,164	259,570	25.905	237,568	61,681
Tobacco ....lb.	14,800	57,518	15,508	21,496	7,648
Potatoes....bush.	110,603	134,801	150,819	108,295	115.044
Planks and boards....M. ft.	17 591	10,810	8,264	10,720	9,160
Shingles ....M.	13,316	10,989	5,361	10,925	12,865
Shooks, box and other....$	15,473	16,500	19,636	19,172	8,235
Household furniture....$	3,701	1,708	3,775	1,170	5,483
All other wood and manufactures of....$	14,119	9,810	9,792	8,413	8,206

While a Government commissioner can do much toward obtaining information as to how trade may be developed, provided he be possessed of business commonsense, his mission will be abortive unless the business men of Canada are aggressive in trying to secure the markets which he has visited. The trouble with the business men of Canada in the past is that they have neither been as aggressive or as wise as they might or should have been in regard to the West Indian or any other foreign trade.

THE TEA OUTLOOK.

THOUGH the distributing trade in tea is quiet, attention in a speculative sense is being attracted to medium and low-grade Japan stock, especially since cables note an advancing tendency at primary markets, prices advancing this week 1 to 2c. per lb. This has led to some negotiation on this description of stock between jobbers and importers.

The opinion seems to be general among teamen that these medium and low-grade Japans offer the best value there is on the market at present, for the very good reason that supplies of tea at a similar cost in other descriptions are extremely light.

This fact, no doubt, explains the purchasing that has been done in Japans about 12½c., which are conceded good for a rise on this cost.

No high-grade Japans are offering, and the same applies to Young Hysons, Ceylons and Indian teas.

The cheapest at which pea leaf gunpowder is obtainable is 16½c., against 13c. some time ago, and in blacks 14½c. seems to be the inside figure. On the whole the tea market is firm in its general tendency, and prices seem more apt to stiffen than decline.

SCARCITY OF VALENCIA RAISINS.

The possibility of a scarcity of Valencia raisins during the current winter and spring months is commencing to engage attention. Importers' agents in Montreal state that their business is closed, so far as this season's crop is concerned, as there is absolutely nothing to be had at primary markets. Some attempts have been made to place orders in London, but only a few small lots could be picked up, and they will cost, laid down in Montreal, 7c. at the very least. No supplies are held in first hands in Canada, and, altogether, as all the stocks are held by the jobbing trade, and they are not heavy, it is not surprising that they are advancing their prices and will not consent to fill any orders except from their own customers.



A NEW STAR

HAS APPEARED IN THE GROCERY TRADE.

GREEN "SALADA" CEYLON TEA

AN ABSOLUTELY PURE GREEN TEA.
NO COLORING MATTER. NO ADULTERATION.

HEALTHFUL, DELICIOUS, CLEANLY PREPARED.
AND OF MARVELOUS STRENGTH.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

TEAS CEYLON

Direct importation from Colombo.

PERKINS, INCE & CO.
TORONTO.

Seeded Raisins

Freshly done after you send in your order.
Quality guaranteed second to none.
Write for quotations to

The Acme Fruit Cleaning Co.
128 Queen Street, MONTREAL.

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

RED CROSS TEA

in lead packets, and

CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

The "BOSS" WASHING MACHINE

Still Leads.

If you have not tried the "BOSS" do so now.

Walter Woods & Co.
HAMILTON.

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS
10-14 Pape Avenue - TORONTO



HORSE-SHOE SALMON

Is packed ONLY from the finest

Fraser River Sockeye Salmon.

For twenty years the leading brand on the Canadian Market.

It pays to buy the best.

For Sale by all Wholesale Grocers throughout the Dominion.

NEW DATES, Etc.

1,000 Boxes New Dates—price, 5c.; in lots of 10 boxes or more, 4½c. lb.

"Oranges"—500 cases 420's, Valencias, $4 75 case; 200 cases 714 size, $5.25 case. California Navels—fancy brand, 700 boxes of all sizes, $3 75 per box.

Lemons—500 boxes fancy, Canada brand. New Messina, 300 and 360 size, $3.50 box.

Also large quantities of Grapes, Cranberries, and Nuts of all kinds. Car Holly.

ALL MUST BE SOLD FOR XMAS.

DIXON BROS. ——— ***Hamilton.***

MARKETS AND MARKET NOTES.

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

December 14, 1899.

GROCERIES.

WITH the Christmas holidays so near at hand, the volume of business in the wholesale grocery trade is naturally not very heavy. The different houses, however, are fairly well employed in filling sorting up orders. The principal demand is, of course, for foreign dried fruits, nuts, and other seasonable lines. Canned goods of all kinds are quiet, although prices are just as firmly maintained as ever. The coffee market continues to occupy a strong position, and a fair business is being done. For this time of the year a moderate demand is reported for sugars, prices of which are unchanged. A moderate business is being done in syrups and molasses, and the price of the latter is well maintained. A little business is being done in spices for the holiday trade. Teas are naturally quiet, and advices from the outside markets show a little steadier feeling in regard to prices. One of the principal features of the outside markets is quite a sharp advance in the price of Valencia raisins, a cable to that effect having been received within the last few days.

CANNED GOODS.

Very little attention is being paid to canned goods, which is, of course, to be expected this time of the year. There is a little movement in canned salmon, at steady and unchanged prices. In canned vegetables, the little demand that there is is chiefly for corn and peas. There is little or nothing doing in tomatoes. Fruits are also inactive. The only round lots of canned goods which we hear of as being offered are canned corn, for which $1.05 net Toronto is wanted.

COFFEES.

The situation in regard to Rio coffees is extremely strong and prices are now fully 1½ to 1¾c. per lb. above the lowest point. These high prices have somewhat checked business on importation account. Business, locally, is still fairly active at quotations. Advices report a steady market for mild grades of coffees.

SUGARS.

The outside markets, according to latest cable advices, rule steady, although there is not a great deal being done. Stocks of raw sugar in the United States are reported to be light. In Canada, the refiners are experiencing a fairly good demand for this time of the year. Although large importations of foreign sugars are being made, the fact that higher freight rates go into force in the United States at the beginning of the year is naturally inducing purchasers of American refined sugar to bring in all they can before the higher rates go into force. One of the Canadian refineries, the St. Lawrence, is now supplying the trade rather freely with dark yellow sugar, a grade which has been scarce for some time. The local wholesalers are doing a fairly good business in sugar, particularly when the time of the year is taken into consideration. The price of sugar in Canada is unchanged, and we still quote Montreal granulated at $4.53 per 100 lb., Toronto, and Acadia at $4.48. Foreign granulated is still quoted at $4.40 net, Toronto.

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

SYRUPS AND MOLASSES.

A fairly good demand is reported for both syrups and molasses. Advices from New Orleans state that the deliveries of new crop molasses are light, and that prices are decidedly strong.

SPICES.

The spice market generally rules firm, although we hear of no material advances in prices since our last issue. During the past week a little better demand has been experienced by the wholesale trade for such spices as are particularly used during the holiday season.

TEAS.

Advices from London, Eng., state that Indian and Ceylon teas have assumed a steadier tone although there is naturally not a great deal of business being done on account of nearness of the holiday season. The steamer Heath Dene, which was recently delayed through fire, is again on her way to New York. It is said she has on board 20,000 packages of tea for Canada, and that the damage by fire is largely confined to one hold. There has been some buying of Indian and Ceylon teas by the wholesalers during the past week. As far as can be learned, it is principally teas either on the way or in London. Spot stocks of low grade trade of Indian and Ceylon growth are still almost nil, while the inquiry is fairly good. Japan teas are practically in the same position as a week ago. Advices to hand this week from Japan state that the market there is practically closed, as far as teas suitable for the Toronto market are concerned. As one importer put it, "there is now nothing but trash left in Japan." Stocks of Japan tea on the local market are fairly good, while the demand is light. The market for China green teas is firm, and very little business is being done. Local wholesalers report the market quiet for teas of all kinds, but, with the opening of the New Year, they look for a large increase in business.

NUTS.

There is a brisk demand for nuts for the holiday trade. Orders are, of course, largely of a sorting-up nature. A parcel of 100 bales of Grenoble walnuts landed in Toronto this week. This was a welcomed addition to the stock of nuts on the local market.

FOREIGN DRIED FRUITS.

CURRANTS—There has been little trade done here during the past week for importation at ruling prices. An active import trade is looked for after the turn of the year. Any spot goods which are offered are being quickly picked up by the wholesale trade. The retail demand is fairly good for sorting-up lots.

VALENCIA RAISINS—A cable received in Toronto this week announced an advance of about 3s. per hundredweight on quotations which ruled a couple of weeks ago. This is an advance of equal to 1¾c. per lb. Some exchanges have taken place during the week between wholesale houses at 7¼c. per lb. for selected raisins. Stocks in this line are generally getting much reduced, and there are some who predict that next spring will see Valencia raisins to the retail trade at 8c. per lb. The wholesale trade is experiencing a good sorting-up demand. We still quote 6½ to 6¾c. for fine off-stalk, 7 to 7½c. for selected, 8½c. for extra selected and 7½c. for layers.

MALAGA RAISINS — These are selling well, and, as in Valencia raisins, there is an inquiry between houses for supplying



DO YOU USE....

"SURPRISE?"

is a question often asked, and the answer is nearly always "Yes"

Can You give the same answer if we ask you..

Do you sell.. "Surprise?"

WE ARE CERTAIN YOUR ANSWER WILL BE IN THE AFFIRMATIVE.

Have You a Good Supply on Hand? Don't Let it Get Too Low---The Demand is Growing.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co., 51 Colborne St.
WINNIPEG: E. W. Ashley.
VANCOUVER: 430 Cordova St.
ST. JOHN'S, NEWFOUNDLAND.

Manufactured by

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

shortages. These inquiries are general, one house being short of one grade and another short in another.

SULTANA RAISINS — Advices state that the finest qualities of Sultana raisins are exhausted in Smyrna. The lower grades of fruit are, however, offering at easier prices.

CALIFORNIAN RAISINS—Prices are too high on the Coast to allow of business being done here on importation account. The few Californian raisins that are on the market are selling slowly on account of the high price as compared with European raisins.

PRUNES—A cable received this week states that the market for Bosnia prunes is a little higher. At to-day's prices, it would cost about 5¼c. per lb. to lay down the smallest sizes on this market. Consequently, a very little business is being done on importation account. The representatives of the Californian shipping houses state that they have inquiries for medium and small-sized prunes, but, as there is nothing on the Coast but the larger-sized fruit, no business is being done.

GREEN FRUITS.

The fruit trade, like most other groceries, is suffering because of the prolonged mild weather. The supply of oranges, lemons, apples, cranberries and Almeria grapes is large and, generally speaking, of good quality, yet the movement is not as large as usual at this season. The orange market is somewhat easier in tone than last week, declines of 25 to 50c. being noted in all varieties. A decline of 25c. is also noted in the price of lemons. Otherwise, there is no change in the market.

COUNTRY PRODUCE.

EGGS—The feeling is still strengthening. The scarcity of really fresh stock makes 25c. a common figure for small lots of strictly fresh eggs on the St. Lawrence market. Fresh gathered stock is coming in fairly well, and is readily absorbed at 18 to 20c. Pickled stock is worth 16 to 16½c.

POTATOES—The market is weak. Cars on track are easy at 38 to 40c. per bag, and are not likely to advance until a cold snap makes it necessary to heat cars for shipping. Small lots out of store are steady at 45 to 50c. per bag.

BEANS—The market is steady, though the demand is moderate. We quote $1.45 to $1.50 for hand-picked, and $1.35 to $1.38 for prime.

DRIED AND EVAPORATED APPLES—Though the New York evaporated-apple market is stronger at the moment, the buyers there state that prices must be ¼c. lower for delivery after the New Year. Factorymen, however, are taking encouragement from present conditions, and are holding their stock firmly. Jobbers are quoting 8 to 8¼c., a decline of ¼c. per lb. Dried apples are steady outside at 5¼ to 5¾c. for ordinary No. 1 stock, and 6c. for No. 1 quarters. The jobbing price shows a decline of ¼c., and is now 5¾ to 6¼c. for ordinary.

POULTRY—Receipts are large, but the demand is limited, because of the weather. As stock does not keep well, prices are easy. Turkeys are arriving in fair condition, choice lots being 8½ to 9c., and ordinary good stock 7½ to 8c. Geese are steady, at 5½ to 6c.; ducks, at 45 to 60c. per pair, and chickens 25 to 45c. per pair.

VEGETABLES — There is no change. We quote as follows: Spinach, 40 to 50c. per bush.; lettuce, 20 to 40c. per doz.; cabbage, 40 to 50c. per doz.; red cabbage, 50 to 75c. per doz.; cauliflowers, 40 to 60c. per doz.; celery, 40 to 75c. per doz.; parsley, 10 to 15c. per doz.; onions, 40 to 60c. per bush.; green beans, 30 to 50c. per basket; squash, $1 to $1.50 per doz.; vegetable marrow, 40 to 60c. per doz.

BUTTER AND CHEESE.

BUTTER—Creamery is firmer, an advance of ½ to 1c. being noted in sympathy with a better feeling in the British market. The production at present is moderate, as winter creameries are just nicely started. The supply of large rolls is sufficient for requirements, and prices are steady. We quote: Dairy, large rolls, 17 to 18c.; prints, 18 to 19c.; creamery, tubs and boxes, 21 to 22c.; prints and squares, 22 to 23c.

CHEESE—The market continues strong. The demand keeps up well, and holders are

. Christmas Poultry .

CONSIGNORS
should instruct their customers to dry-pick their fowl, and have them ready so as to reach us not later than Wednesday 21st December.

PRESENT DEMAND
very brisk; market bare. Send us your shipments.

WE SOLICIT
correspondence and consignments of all kinds of produce.

T. H. SMITH & CO.
70 COLBORNE ST.
Phone 8355. TORONTO
Reference, Imperial Bank of Canada, Yonge St.

Corona Golden Figs

are choice eating and cooking Figs. Put up in I-LB. CAKES — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, 59-63 Front St. East, TORONTO

65,797 CASES

Is the amount of our purchases, up to date, of Canadian Pack

Canned Vegetables, Fruits and Salmon

SEASON 1899.

Tomatoes	10000 Cases	3 lbs.	"Lion L"	
	6125 Cases	3 lbs.	Simcoe	
	2000 Cases	3 lbs.	Log Cabin	
	1500 Cases	3 lbs.	Ice Castle	
	19625			
Corn	6860 Cases	2 lbs.	Simcoe	
	3000 Cases	2 lbs.	Log Cabin	
	1800 Cases	2 lbs.	Aylmer	
	774 Cases	2 lbs.	Saint-John Valley	
	700 Cases	2 lbs.	Boulter	
	500 Cases	2 lbs.	Ice Castle	
	13634			
Peas	1100 Cases	2 lbs.	English Garden	Simcoe
	750 Cases	2 lbs.	Early June	Simcoe
	25 Cases	2 lbs.	Fine French	Simcoe
	1000 Cases	2 lbs.	Sweet Wrinkled	Log Cabin
	1000 Cases	2 lbs.	Early June	Log Cabin
	500 Cases	2 lbs.	Extra Sifted, Little Gem	Log Cabin
	275 Cases	2 lbs.	French Peas	Belleville
	4650			
String Beans	313 Cases	2 lbs.	Refugee	Red Cross
	783 Cases	2 lbs.	Golden Wax	Red Cross
	300 Cases	2 lbs.	Refugee	Log Cabin
	200 Cases	2 lbs.	Golden Wax	Log Cabin
	250 Cases	2 lbs.	Refugee	Simcoe
	250 Cases	2 lbs.	Golden Wax	Simcoe

Supplement to "THE CANADIAN GROCER," December 15, 1899.

	75 Cases	1 lb.	plain	Red Cross
	50 Cases	3 lbs.	Tomato Sauce	Red Cross
	50 Cases	2 lbs.	Tomato Sauce	Red Cross
	50 Cases	1 lb.	Tomato Sauce	Red Cross
	200 Cases	3 lbs.	plain	Log Cabin
	50 Cases	2 lbs.	plain	Log Cabin
	1300			
Strawberries	400 Cases	2 lbs.	Boulter	
	200 Cases	2 lbs.	Bowlby	
	400 Cases	2 lbs.	Log Cabin	
	50 Cases	3 lbs.	Log Cabin	
	570 Cases	2 lbs.	Simcoe	
	200 Cases	3 lbs.	Simcoe	
	1820			
Red Raspberries	100 Cases	2 lbs.	Bowlby	
	300 Cases	2 lbs.	Log Cabin	
	25 Cases	3 lbs.	Log Cabin	
	450 Cases	2 lbs.	Simcoe	
	875			
Black Raspberries	678 Cases	2 lbs.	Simcoe	
Lawton Blackberries	100 Cases	2 lbs.	Bowlby	
	230 Cases	2 lbs.	Simcoe	
	330			
Yellow Peaches	200 Cases	2 lbs.	Bowlby	
	100 Cases	3 lbs.	Bowlby	
	400 Cases	2 lbs.	Simcoe	
	100 Cases	3 lbs.	Simcoe	
	800			
White Peaches	780 Cases	2 lbs.	Simcoe	
	290 Cases	3 lbs.	Simcoe	
	1070			
Bartlett Pears	200 Cases	2 lbs.	Bowlby	
	200 Cases	3 lbs.	Bowlby	
	100 Cases	2 lbs.	Simcoe	
	50 Cases	3 lbs.	Simcoe	
	550			
Flemish Beauty Pears	100 Cases	2 lbs.	Simcoe	
	50 Cases	3 lbs.	Simcoe	
	150			
Plums	50 Cases	2 lbs.	Lombard	Bowlby
	65 Cases	2 lbs.	Lombard	Simcoe
	275 Cases	2 lbs.	Greengage	Bowlby
	100 Cases	2 lbs.	Greengage	Simcoe
	490			
Blueberries	2000 Cases	2 lbs.	Loggie's "Eagle Brand"	
Apples	2000 Cases	Gallons	Lakeport	
	2000 Cases	Gallons	Simcoe	
	500 Cases	3 lbs.	Simcoe	
	4500			
Cherries	50 Cases	2 lbs.	English	Simcoe
	50 Cases	2 lbs.	White Wax	Simcoe
	50 Cases	2 lbs.	Canadian	Simcoe
	150			
Gooseberries	75 Cases	2 lbs.	Simcoe	
Pumpkins	336 Cases	3 lbs.	Simcoe	
Pineapples	90 Cases	2 lbs.	Grated	Simcoe
	125 Cases	2 lbs.	Sliced	Simcoe
	215			
Sundries	30 Cases	3 lbs.	California Strawberry Beets	Red Cross
	200 Cases	2 lbs.	Succotash	Log Cabin
	109 Cases	2 lbs.	Asparagus Tips	Simcoe
	100 Cases		Potter's Asparagus	
	140 Cases	2 lbs.	Red Kidney Beans	Simcoe
	579			
Salmon	300 Cases	Cohoe Salmon	Excelsior	
	1250 Cases	Spring Salmon	Windsor Double Triangle	
	1450 Cases	Spring Salmon	Red Clover	
	2824 Cases	Spring Salmon	Rithet's Diamond C.	
	1000 Cases	Sockeye Salmon	Laurel Wreath	
	1700 Cases	Sockeye Salmon	Horse Shoe	
	350 Cases	Sockeye Salmon	Sovereign	
	500 Cases	Sockeye Salmon	Clover Leaf.	
	9374			

HUDON, HEBERT & CIE., Montreal.

How's your stock of Biscuits and Confectionery?

Our **CREAM SODAS** in 3-lb. tins and cartoons cannot be excelled.

For purity and highly-flavored **CONFECTIONERY** we manufacture the finest **BON-BONS** and **CHOCOLATES** in Canada.

WRITE FOR SAMPLES AND QUOTATIONS.

McLAUCHLAN & SONS CO., Limited, Manufacturers Biscuits and Confectionery, Wholesale Grocers **Owen Sound, Ont.**

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

CANADIAN

Manufacturers and Shippers who are not represented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, **Winnipeg, Man**
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers.
Established 1882. **16 years' experience.**

POULTRY, HONEY, BUTTER, EGGS, and DRIED APPLES.

Consignments Solicited.
Prompt Returns.

The Wm. Ryan Co., ... Limited.
70 and 72 Front St. E., Toronto.

MERCHANTS

We are getting good prices for

POULTRY

The demand is first-class. Consign what poultry you have to us for quick returns and highest prices.

J. H. SKEANS & CO.
88 Front St. E., Toronto.
References—Ontario Bank.

NEW NUTS

Are about all in.

We like to quote buyers who buy original parcels.

WRITE US...

CLEMES BROS.,
TORONTO.

looking for top figures for nearly all stock. The range, 12 to 12½c. for late make, still rules, however.

FISH AND OYSTERS.

Rough weather on the lakes has interfered with the catch of whitefish and trout. Consequently advances of ½ to 1c. are noted. Steak cod is ½c. cheaper. The market generally is easy, but colder weather will likely bring an advance in oysters and some kinds of fish. We quote: Trout, 7½ to 8c.; Niagara whitefish, 7 to 7½; pickerel, 7½c.; herrings, 4c.; halibut, 12½c.; Seattle salmon, 13 to 15c.; haddock, 5c.; finnan haddies, 6½ to 7c.; boneless fish, 4¾c.; quail-on-toast, 5½c.; steak cod, 6c.; quintals of cod, 5¾c.; ciscoes, $1 per basket. Oysters, standards, $1.25; selects, $1.65; other brands, $1.25 per gal.; shell oysters, $8 per bbl.

GRAIN, FLOUR, BREAKFAST FOODS.

WHEAT—The market is slightly stronger, an advance of ½c. being noted, which makes the price on cars outside 66½c. Deliveries on the street market are large. Wheat is 1 to 1½c. and peas 1 to 3c. dearer. Oats are 1½ to 2c. and rye 1c. cheaper. We quote as follows: Wheat, white and red, 68 to 69c.; goose, 69 to 70c.; peas, 62 to 65c.; oats, 28 to 30c.; barley, 43 to 44c.; rye, 53c. No. 1 hard Manitoba wheat is steady at 76½c. Toronto and west.

FLOUR—A steady market, and a fair, regular demand is noted. We quote: Manitoba patents, $4; Manitoba strong bakers', $3.70; Ontario patents, $3.65 to $3.75; straight roller, $3.35, Toronto freights.

BREAKFAST FOODS—Though trade is not as brisk as it would be if the weather were more seasonable, the demand is excellent under the conditions. We quote as follows: Standard oatmeal and rolled oats, $3.50 in bags and $3.60 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL.

HIDES — Though the market is very strong, no change is noted this week. We quote: Cowhides, No. 1, 9½c.; No. 2, 8½c.; No. 3, 7½c. Steer hides are worth ½c. more. Cured hides are worth 10½c.

SKINS—There is no change, but the market is firm. We quote: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins,

Established 1873.
CONSIGNMENTS SOLICITED

POULTRY
BUTTER
EGGS
DRESSED HOGS

Highest market prices. Quick returns.

D. GUNN, BROTHERS & CO.
Pork Packers and Commission Merchants
76-78-80 Front St. E. - - TORONTO

Established 1892.
Rutherford, Marshall & Co.
68 Front Street East, **Toronto.**
Exporters of
POULTRY
BUTTER, CHEESE, EGGS, HONEY, DRIED AND GREEN APPLES.
We buy outright, or receive on consignment, all kinds of Produce. Correspondence solicited. References — Mercantile agencies or Canadian Bank of Commerce.

FLEISCHMANN'S VEGETABLE COMPRESSED YEAST
HAS NO EQUAL.

Xmas Poultry

Ship your Poultry, Large Roll Butter, Dried Apples, etc.

PROMPT RETURNS and QUICK SALES.

JOHN J. FEE
62 Front St. East
Phone 8129. **TORONTO.**

The **DAWSON** Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets, **TORONTO**



25 & 27 MacNab St. S. HAMILTON, Ont.

TELEGRAPH ORDERS
..AND..
LETTER ORDERS
Will be rushed.

Full lines of all our goods are in readiness for shipping. You may rely on having your order shipped the day it reaches us.

EXTRACTS, SPICES, COFFEES, OCEAN WAVE BAKING POWDER.

THE HAMILTON COFFEE & SPICE CO., Limited

25 and 27 MacNab Street South, HAMILTON, ONT.

from 40 to 45c.; culls, 20 to 25c. Sheep and lambskins are selling at 90c.

WOOL—The firm feeling is even more manifest this week, though no change is noted. We quote: Clothing wool and combing fleece, 20c.; unwashed, 12½ to 13c.

SEEDS.

The alsike market is dull, and a decline of 50c. is noted. Red clover is firm and fairly active. We quote $4.50 to $5.15 at outside points for red clover and $4.50 to $6.50 for alsike.

TRADE NOTES.

Teas are steadier in London, England.

Creamery butter is ½ to 1c. dearer. Eggs have advanced 1 to 2c.

All varieties of oranges are 25 to 50c. dearer. Lemons have advanced 25c.

Whitefish and trout have advanced ½ to 1c. per lb. Steak cod is ½c. cheaper.

The finer grades of Sultana raisins are higher in Smyrna; but lower grade fruit is easier.

A cable from London, England, quotes Valencia raisins equal to 1¾c. higher than they were two weeks ago.

QUEBEC MARKETS.

MONTREAL, December 14, 1899.

GROCERIES.

THERE has been a fair volume of business in groceries, and, with a few exceptions, the tendency of values is decidedly upward. There has been no further change in refined sugar since the last decline. Syrups are firm, and values on molasses point to a still higher level. The same disposition is manifested in the case of Valencia raisins, and the scarcity of all kinds of nuts becomes more marked as the season advances. Further advances were asked also this week on canned corn, and all other lines are firm. Rice is strong; so is coffee, and spices are very firm, while cables note an advance in the cost price of Japan teas.

SUGARS.

There has been no further change in the refined sugar market since the decline noted last week. Business has been of a quiet character, though its volume is fully equal to that of last season. In raws, the market has exhibited a firmer tendency, London cabling beet firm. Prices were on the basis of 9s. 2¼d. for present month, and 6s. 9d. for next month. Cane was steady, with prices unchanged, but fairly maintained: Java, 11s. 3d.; fair refining, 10s. 6d. In New York, raw was reported steady: Fair refining, 3 13-16c.; centrifugal, 96 test, 4¼c., with molasses sugar 3 9-16c.

SYRUPS.

Canadian syrup is firm and unchanged at 1¾ to 2¼c. as to grade.

MOLASSES.

The Barbadoes molasses market continues very strong, and, while wholesale grocers are still supplying the trade at 42c. in car-lots, and 43c. in single puncheons, the cost of round lots would almost certainly necessitate an advance on this basis. Offers of Antigua are noted at 35c., and Porto Rico is held firmer at 37 to 40c.

DRIED FRUITS.

With little or no Valencia raisins obtainable in primary markets and few held here

G.F. & J. GALT 42 SCOTT St. TORONTO PACKERS OF THE CELEBRATED BLUE RIBBON TEAS

We have finished the first six months of our business partnership.

We have increased our trade.

We have improved the quality of our

VINEGAR.

We thank you, the merchants of Canada, for your loyalty to us, and wish you the compliments of the season.

THE

Wilson, Lytle, Badgerow Co.

OF ONTARIO LIMITED,

384 to 392 FRONT STREET WEST,

TORONTO.

GROCERS find that IT PAYS

to handle

PRATTS FOOD

the PROFIT is good, FIFTY per cent.,
the SALE is quick and sure,
the GOODS are absolutely right.

Pratts Poultry Food cures Chicken Cholera, Roup, Gapes, etc. Positively increases the production of eggs. Makes hens lay regularly at all seasons.

Pratts Animal Regulator builds up run-down horses, produces bone, muscle, and better staying powers. Improves the wind.

Keeps cows healthy, increases the flow of milk, makes it richer, and produces more butter.

HOG CHOLERA is positively unknown where Pratts Food is regularly fed.

PACKAGES RETAIL FOR 30 CENTS. 24 IN A CASE.
FREIGHT ALLOWANCE ON TWO CASES OR OVER.
TRY A SAMPLE LOT—A CASE OF EACH.

GENERAL AGENT FOR CANADA **Robert Greig** 29 MELINDA ST., TORONTO.

in first hands, the market is very firm. In fact, no fine off stalk could be laid down here under 7c. Prices accordingly are firmer this week by ¼c. per lb. all around, as the jobbers only have small stocks on hand, and some consider that these will not be enough to go around. We quote: Fine off-stalk, 7c.; selected, 7¼c., and layers, 8c.

Malaga raisins are steady, at 7c. for 2-crown, 8c. for 3-crown, and 9c. for 4-crown in 50-lb. boxes.

Sultanas remain as last reported at 10 to 12c., as to grade.

Currants are without new feature locally, a fair jobbing inquiry being noted. We quote: Filiatras, 4½c. for bbls.; 5⅝c. for half bbls.; 4¾c. for half cases, and 4⅞c. for quarter cases.

Prunes meet a good demand and values are steady. Californian prunes are as follows: 80's to 90's, 6½c.; 70's to 70's, 7c.; 60's to 60's, 7½c.; 50's to 60's, 8½c., and 40's to 50's, 10c. Bosnia prunes are steady also, at 6 to 6½c.

Dates are steady with a fair inquiry at 5 to 5¾c.

NUTS.

The strength in regard to staple lines of these is increasing under rapidly diminishing supplies and prices point still higher. Pure Mayette Grenoble walnuts are held at 14½ to 15c. and Marbots, 11 to 11½c., while shelled almonds are stiff at 28 to 30c.

CANNED GOODS.

The remarkable strength in canned vegetables has had further illustration this week in the shape of another advance in corn to $1.10 to $1.15, and tomatoes to 90c. All other lines also exhibit strength though there are no quotable changes to report.

RICE.

There has been no change in this market, put prices are firmly held.

SPICES.

Inquiry for pimento has been a feature of the spice market here, and prices have advanced to 8½c. for round lots between importers, and prices are expected to go to 10c. Nutmegs are in demand also, and very firmly held.

COFFEES.

The market continues firm, and prices still have an upward tendency. Sales of 25-bag lots of Maracaibo are noted at 8½ to 9c., and Rio at 8 to 10c., as to quality. Small lots of Maracaibo have realized as high a figure as 12 to 13c.

TEAS.

Cable advices from Japan report the market strong at an advance of 1 to 2c. per lb. On spot, business has been moderate, though some attention has been attracted by medium and low-priced Japan stock, which has sold at 12½ to 15½c. according to grade. Ceylons fetched 17c., and pea leaf greens, 17 to 18c.

FISH.

The mild weather has had a bad effect on the fish market, and, with ample stocks, some anxiety has been manifested this week to realize. No. 1 Nova Scotian herring, in bbls., have sold at $5.25 to $5.50, and in half-bbls., at $2.75. No. 1 large round herring fetch $5.25, and half-bbls., $2.65. No. 1 B. C. and Labrador salmon move at $13 per bbl., and tierces, $17.50. No. 2 mackerel are dull, at $15.50, and No. 1 large green cod, at $5.25, with No. 1 $5 and No. 2 $4. No. 1 green haddock are offering at $4, and No. 1 pollock, at $3.65. Dried cod sells at $4.75, and large dressed, $4.50. In prepared fish, we quote prices: Boneless cod, 5½ to 6c. per lb.; haddies, 6c.; bloaters, 90c. to $1 per box, and smoked herring, 12c. per box. Fresh fish range as follows: Haddock, 3½c.; steak cod, 4c.; market cod, 3 to 3½c.; Manitoba dore, 6c.; white fish 7c.; salmon, 10c., and fresh herring, $2 to $2.50 per 100.

GREEN FRUITS.

There has been very little change in green fruits, except in apples, a glut of poor stock sending the price down as low as 30c. per

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bbl. Good sound fruit, however, are steady at $2 to $3 per bbl. There is a very good demand for Almeria grapes, which are selling at $4.50 to $6 per keg, as to weight and quality. Catawbas, in small baskets, are offering at 21 to 23c. The advance in Jamaica oranges mentioned by us last week has been maintained; the demand for them is good at $6 to $6.50 per bbl. The first arrivals of Valencia oranges came to hand during the week, and opened at $4.50 for 420's, and $5 for 714's. The first receipt of Californian oranges are expected next week. There is no change in the lemon market, which is steady at $2.50 to $3.25 per box. Cranberries are selling better this week on account of the colder weather; sales range between $4.50 to $6 per bbl.

COUNTRY PRODUCE.

EGGS—The tone of the market was stronger for strictly new-laid stock, and prices show an advance of 1c. per dozen for such, but other grades are firm. The demand to-day was somewhat quiet, owing, no doubt, to the unfavorable weather. Strictly new-laid sold at 24c.; ordinary stock at 16½ to 19c.; culls at 11 to 12c.; Montreal limed, at 16 to 17c.; western limed, at 15 to 16c., and seconds at 13 to 14c. per dozen.

POULTRY — Although the weather was unseasonable to day, yet there was a good demand for poultry; and especially turkeys, in consequence prices for such were stronger and fully ½c, per lb. higher. Receipts are fair, but supplies are not excessive. Good to choice turkeys sold at 9½ to 10c.; common, 8 to 8½c.; good to choice chickens, 6½ to 7c.; common, 5 to 6c.; good to choice geese, 5½ to 6c,; and common, 4 to 5c. per lb.

GAME—There continues to be a good demand for partridge, and as the offerings are not large prices advanced to-day to 70 to 75c. for firsts, and 40 to 45c. for seconds per brace.

MAPLE PRODUCT—Business in maple product was slow. Pure sugar is held at 10½ to 11c., and syrup, 65 to 75c. per tin.

HONEY—There was no change in honey to note. White clover in comb is quoted at 12c.; extracted, 9c., and buckwheat, 8c. per lb.

BEANS—The demand for beans is fair. Choice hand-picked are quoted at $1.15 to $1.50, and primes, $1.37½ to $1.40.

ASHES—There is nothing new in ashes to note. We quote: First sorts, $4.30; seconds, $4, and pearls, $5.15 per 100 lb.

DRESSED HOGS—There was no improvement in the demand; in consequence, the market is still quiet and prices steady at $5 to $5.50 for light, and at $4 to $4.50 for heavy per 100 lb., in a jobbing way.

PROVISIONS.

The demand for some lines on spot was fair and a moderately active trade was done. We quote as follows: Canadian short cut mess pork, $14.50; short cut back, $14, and heavy long cut mess, $14 per barrel. Pure Canadian lard in pails, 7¼ to 7¾c. per lb.; and compound refined, 6 to 6½c. per lb. Hams 10c. to 11½c., and bacon 11 to 11½c. per lb.

FLOUR AND GRAIN.

FLOUR—A fair trade was done in flour and the market is moderately active with no change in prices to note. We quote: Winter wheat patents, $3.60 to $3.90; straight rollers, $3.30 to $3.40; in bags, $1.65; Manitoba patents, $3.90 to $4.20, and strong bakers', $3.60 to $3.70.

GRAIN—There was nothing new in the situation of the local grain market to-day, owing to the fact that business in all lines was quiet. For oats at points west of Toronto, 25½c. was bid, with 26c. asked. At points east, 26½c. was bid and 27c. asked. For peas, west, 57½c. was bid and 58c. asked; east, 59c. bid, 59½c. asked. Buckwheat, east, sold at 48 to 49c. On spot, carlots of oats sold at 30¼c., and 65c. was bid for peas ex store.

OATMEAL—There was no change in rolled oats, sales being slow, at $3.50 per barrel, and at $1.70 per bag.

1899 **NEW SEASON TEAS.** 1899

Direct Importations from CEYLON, INDIA and JAPAN. *QUALITY the highest in Strength and Flavor. Samples sent on application.*

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ARMEDA TEA { BLACK / BLACK AND GREEN MIXED / JAPAN } In 1 or ½-lb. Sealed Packages, Retail Price— **25c., 30c., 40c., 50c. and 60c. per lb.**

The demand for ARMEDA TEA is increasing rapidly. Why? ARMEDA TEA HAS THE FLAVOR.

Remember we also sell Macdonald's Tobaccos—Prince of Wales, 8s or 16s, costs 63c. per lb., and Brier, 8s, costs 61c. per lb.

57 Front St. E., Toronto. **A. H. CANNING & CO.**

FEED — The demand for feed continues good and millers in some cases are closely sold up. Manitoba bran is selling at $15; shorts, $17 per ton, including bags; Ontario bran, at $15.50; shorts, at $16.50 to $17.50, and mouille at $20 to $24 per ton, in bulk.

HAY — A good local trade was done in baled hay, and there is also considerable demand from American buyers. We quote: Choice No. 1, $9 to $10; No. 2, $8 to $9; and clover, $7 to $7.50 per ton, in carload lots.

CHEESE AND BUTTER.

CHEESE—The market rules quiet but firm. All of the cheap cheese obtainable under 11¾c. is now pretty well absorbed, and attention is, therefore, directed to the dearer stock, on which buyers' and sellers' views are still apart. Prices, therefore, are nominal, but it would take 12¼c., and better, to move any large quantity of the goods in question. The Liverpool cable advanced 6d. on colored to-day, to 59s., with white unchanged at 57s.

BUTTER—The market is fairly active, with demand more than equal to the supply. Accordingly, prices are firm at 21¼ to 22c., as to grade, for creamery. Seconds are selling at 20½c. up.

MONTREAL NOTES.

A glut of poor apples has affected the market this week.

Both canned tomatoes and corn are held very firm this week.

Cables report an advance of 1 to 2c. per pound in the cost of tea in Japan.

The price of pimento has advanced, and it looks as though it was going still higher.

THE ACADIA'S PROFITS.

At the meeting of the shareholders of the Acadia sugar refinery it was stated that the company was in a better position than at any time in its history, although the profits were smaller this year than in 1897 and 1898, owing to unfair competition of United States refineries, in the manipulation of the bounty system being made to operate so that the bounty was actually made to apply on their exports, as well as being a gratuity to them in the matter of manufacture itself. The Canadian refineries are therefore at a disadvantage in competition with outside markets. The dividend of 4 per cent. on preferred capital stock for the half year was ratified, making 7 per cent. for the year—payable December 20. The profits of Acadia refinery last year were $180,000.—Herald, Halifax.

CANADIAN PRODUCTS WANTED.

The following were among the inquiries relating to the Canadian trade received at the Canadian Government Office in London during the week ending November 24:

A firm in the Midlands, having a connection with the manufacturing confectionery trade throughout England and Ireland, wish to be placed in communication with Canadian producers of fruit pulps.

The names of Canadian exporters of eggs in large quantities are asked for by a Glasgow firm.

A Scotch firm, largely interested in the export of Canadian goods, such as furniture, woodenware, hardware, provisions, etc., desire to extend their business in the export of Canadian goods to British India and the Cape, and are therefore open to hear from houses which may wish for their cooperation.

A firm in Glasgow is desirous of being placed in communication with importers of cast iron pipes. They are now making specially for the Canadian market the following sizes: 2 x 5 feet, 20 lb. each; 3 x 5 feet, 30 lb. each; 4 x 5 feet, 45 lb. each; 5 x 5 feet, 85 lb. each; 6 x 5 feet, 100 lb. each; light 4 x 5 feet, 32 lb. each.

Another Scotch house, which is extensively engaged in the manufacture of cableways, hoisting and conveying devices, cranes, winding engines, stone and granite working machinery, asks to be referred to parties in Canada who would be likely to use such goods.

Inquiry is made by a firm of mining machinery manufacturers respecting the demand for steam thawers and other similar machinery in the Yukon Territory and elsewhere.

Information in regard to any of the above paragraphs sent to THE CANADIAN GROCER will be forwarded to destination.

A GROCER'S RAPACIOUS OWL.

A. B. Baxter, grocer, corner of Caroline and Bold streets, has in his possession one of the largest owls ever brought into Hamilton. It measures nearly six feet across the wings. The owl was caught by James Barnes, East Flamboro. It had been living in his granary, and cleared the place of all the rats. Then the big fellow turned its attention to the hen roosts. It nearly destroyed Mr. Barnes' pet cat. Mr. Baxter feeds it on sparrows. The owl will eat four sparrows at a meal, feathers and all. Another owl, equal in size, was presented to him by John Maley, Bold street. —Herald, Hamilton.

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The American Tobacco Co.
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Are sold by all the Leading Wholesale Houses
CUT TOBACCO . . .
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Hygienic Cocoa
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GOOD WILL SOAP.
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Now in Stock . . .
NEW GRENOBLE WALNUTS
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FANCY MEXICAN ORANGES
Hugh Walker & Son
IMPORTERS
GUELPH, ONT.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., December 14, 1899.

WHILE business continues good, the wholesale trade find the rush is over. The retailers are now feeling the effects of the holiday trade. We have some particularly fine retail grocery stores. Their equal cannot be found, at least, in the Maritime Provinces, and, at this season, they look their best. In prices, the strong upward tendency continues. In some lines the advance is extreme, as with paper bags, in which the advance is 100 per cent. Woodenware has advanced, and the candy trade and other lines are affected. Brooms and brushes are both higher, and the former are particularly firm, the outlook being for still higher figures. In candy, the manufacturers are rushing, though everything was done to get buyers to place orders early. Prices are firmly held.

OIL—Dealers in burning oil have again advanced prices, and will not book orders for future shipment. In fact, they are looking for further advances, it being very difficult to get supplies, Canadian oil being sold well up to the price asked for American. In lubricating, while there has not been such a marked advance, prices are very firm, with a good business for the season. In wax, the supply is very short. It is said that shipments made to Europe before are now being brought back. Owing to the high figures ruling here in cod oil, the season is largely over. Fair prices have ruled, but the movement is not large. In paint oils, the very high figures still continue.

SALT — The first shipment to arrive this season via direct freight steamer coming here in connection with the winter export business came to hand this week. There were some 12,000 bags. Prices are firmly held, freights being so much higher than formally. This shipment came upon a market with but a small stock and found a good demand. A small part of the shipment was for shipment west. In fine salt there is but limited business. We quote as follows : Liverpool coarse, 50 to 55c. English factory-filled, 95c. to $1 ; Canadian fine, $1 per bag ; cheese and butter salt, bulk, $2.50 per bbl. ; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20 to 22c. each ; 10-lb. wood boxes, 12 to 14c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, oc. per 100 lb.

CANNED GOODS—There is nothing new. All lines, except in local packed fish, are very firmly held, and the latter, except herring, command good figures. Some salmon arrived this week, and our market is now well supplied, largely with cohoe fish of good quality. While some humpback fish were offered at quite low figures, they found no buyers. This, however, was true of cohoes but a few seasons ago. Corn is still the strongest line. Canned oysters will be scarce and high. They do not sell largely here, however. Pineapple is firm at the advanced figures. Lobster packing will soon commence. While prices are likely to continue high, the outlook is not for any further advance.

GREEN FRUITS—Valencia oranges are again on the market. Quality this season is good, and they will soon take a first place. In quality, the Jamaicas now offered are fine. Prices are rather firmer. Lemons are quite plentiful and meet with a fair sale. In Malaga grapes, quality to hand is fine, and rather better prices are being obtained. Apples, while rather easier, are moving freely. For best stock full figures are asked, but there is quite a quantity of second grade on the market Cranberries hold the advanced figures, but cannot be called high. There is a good sale at this time.

DRIED FRUITS—The rush is over, and in many cases the market is quite bare. Valencia raisins are very scarce and full prices are asked. A few shipments are still expected, some of which are sold to go West. Peels are also well cleaned up. In currants, there is a fair stock, and regular shipments are arriving from New York, mostly cleaned. Seeded raisins have a steady sale at full figures, and stocks cannot be replaced at the cost of last arrivals. Buyers have been disappointed in Californian prunes, owing to delay in arrivals. Small sizes are going to be very scarce. In evaporated apples, the market seems easier. Fair stocks are held. Dried apples are scarce. Onions tend firmer, but are still low. Dates have fair demand. Figs sell slowly at full figures. Nuts are high, and sell freely. Stocks are small.

DAIRY PRODUCE—Eggs show no change during the week. There is a steady sale at even figures. Some nice limed stock is being offered. Butter also holds at same price, but best grades are in demand. It is difficult to work figures up as stocks are quite large. But little creamery is being sold in a wholesale way. Cheese moves but slowly at even figures. There is some demand for small sizes.

SUGARS — This is the one line that stays at low figures, the feeling being easy. There is quite a variety of kinds now held in stock in foreign and Canadian. Fair sales are reported. There is no doubt the competition from outside has had a very marked effect on prices of Canadian sugars.

MOLASSES—Sales are falling off. Stocks in all grades are light and prices firm. Best grades of New Orleans have been advanced 2c., and reports favor still higher prices. Foreign goods are very scarce, and of but fair quality, as the best lots are not the ones that have been overlooked. Syrup finds a somewhat better sale, and some fine stock is now offered.

FISH—Sales are not as active and receipts are light. Codfish show, perhaps, the only decline in price, and they are quite firmly held. Pollock is scarce, and full figures are still obtained. Smoked herring move freely at good prices. Supply is not large. In bloaters, there is a short supply, and if stock was first-class much better prices could be obtained. Kippered herring are almost out of the market. Finnan haddies move more freely, but the fall sales have been less than for some years, largely on account of the weather. Pickled herring are confined to the smaller fish, but full figures are asked. Smelt continue to increase in quantity handled. Lobsters will soon be on the market. It is said prices will rule rather lower this season, as the American buyers have combined to pay a lower price to the shippers. The law now requires that only the fuller sized fish be caught. This will affect the supply, particularly for canners. We quote : Large and medium dry cod, $3.75 to $3.80; small, $2.50 to $2.75 ; pickled shad, $4.50 to $5, as to quality ; haddies, 4½ to 5c. per lb.; smoked herring, 8 to 9c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c. ; pollock, $2.35 to $2.50 per 100; pickled herring, $2.10 to $2.15 per half bbl.; bloaters, 60c.; kippers, $1 ; smelts, 5c.

PROVISIONS—In pork, prices have been advanced during the week. Some Prince Edward Island mess pork is now here, but there is no large quantity offered. Beef is very high and firmly held ; generally, our dealers are making a nice profit. Lard is firmly held at the advance. There are still fair stocks.

FLOUR, FEED AND MEAL—Little, if any, change is noticed in these lines. The feeling seems easy. Oatmeal is moving more freely. Oats have a fair sale, with little change in figures. Cornmeal is still scarce and brings full price. Beans have but a fair sale. Hay is rather firmer. Barley is firm, with split peas rather higher, and the market is practically bare of blue peas. We quote : Manitoba flour, $4.40 to $4.60; best Ontario, $3.80 to $4.00 ; medium, $3.60 to $3.75 ; oatmeal, $3.80 to $3.90 ; cornmeal, $2.25 to $2.35; middlings, $21 to $22; oats, 38 to 40c.; hand-picked

CURRENT MARKET QUOTATIONS

December 14, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb.	.....	.....	17	18	14	16	.....	.....
" " pound prints	.....	.....	17	18	17	18	.....	.....
" " tubs, best	.....	.....	17	18	16	17	.....	.....
" " tubs, second grade	.....	.....	15	16	14	15	.....	.....
" " low and med. "	.....	.....	12	14	.....	.....	.....	.....
Creamery, tubs and boxes	20½	21	21	22	18	19	.....	.....
" prints and squares	.....	.....	22	23	19	20	.....	.....
Cheese, per lb	.....	11¾	11¾	12½	11	11½	.....	.....
Eggs, per doz	20	22	17	20	16	19	.....	.....

CANNED GOODS

Apples, 3's	$.....	$0 90	$0 90	$0 95	$1 00	$1 10	.....	.....
" gallons	.....	2 25	2 25	2 35	2 25	2 40	.....	.....
Asparagus	.....	....	.....	2 40	.....	.....	.....	.....
Beets	.....	.....	.....	1 00	.....	.....	.....	.....
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	75	85	85	90	.....	.....
Beans, 2's	.....	82½	90	95	90	95	.....	.....
Corn, 2's	1 05	1 10	1 05	1 10	1 25	1 30	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 90	2 00	2 30	2 40	.....	.....
" white	.....	.....	1 90	2 00	.....	.....	.....	.....
Peas, 2's	80	85	80	90	85	90	.....	.....
" sifted	.....	.....	90	1 00	1 10	1 15	.....	.....
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	.....
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 75	1 80	.....	.....
" " 3's	.....	2 00	2 00	2 40	2 25	2 50	.....	.....
Pineapple, 2's	.....	2 40	2 25	2 50	2 15	2 25	.....	.....
" 3's	.....	2 60	2 50	2 60	2 50	2 60	.....	.....
Peaches, 2's	.....	2 50	1 75	1 90	.....	1 85	.....	.....
" 3's	.....	2 50	2 50	2 60	2 70	2 85	.....	.....
Plums, green gages, 2's	.....	.....	1 10	1 25	1 30	1 60	.....	.....
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	.....
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	.....	85	90	1 00	.....	.....
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	1 60	.....	1 45	1 50	1 75	.....	.....
Strawberries, 2's	.....	.....	.....	1 75	1 65	1 75	.....	.....
Succotash, 2's	.....	.....	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	90	1 00	95	1 00	90	1 00	.....	.....
Lobster, talls	....	.....	2 95	2 75	2 50	2 75	.....	.....
" 1-lb. flats	.....	.....	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 75	1 80	.....	.....	.....	.....
Mackerel	.....	.....	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	.....	.....	1 30	1 40	1 25	1 50	.....	.....
" " flats	.....	.....	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	.....	.....	1 35	1 40	.....	1 60	.....	.....
" " Clover Leaf, talls	1 to 4 cases	.....	.....	1 50	.....	.....	.....	.....
	5 " 9 "	.....	.....	1 47½	.....	.....	.....	.....
	10 " 25 "	.....	.....	1 45	.....	.....	.....	.....
" " Clover Leaf, flats	1 " 4 "	.....	.....	1 65	.....	.....	.....	.....
	5 " 9 "	.....	.....	1 62½	.....	.....	.....	.....
	10 " 25 "	.....	.....	1 60	.....	.....	.....	.....
" Cohoes	.....	.....	1 05	1 10	1 10	1 15	.....	.....
Sardines, Albert, ¼'s	.....	12	12½	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsman, ¼'s	.....	12½	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	.....	18	18½	23	10	11	.....	.....
" P. & C., ¼'s	.....	.....	23	25	23	25	.....	.....
" " ½'s	.....	.....	33	36	33	38	.....	.....
" Domestic, ¼'s	.....	.....	4	4½	4	5	.....	.....
" " ½'s	.....	.....	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 20	1 50	1 00	1 60	1 00	1 15	.....	.....
Herring in Tomato Sauce	1 30	1 45	1 55	1 60	.....	2 00	.....	.....

CANDIED PEELS

Lemon, per lb	.....	.....	11	12	.....	13	.....	.....
Orange, "	.....	.....	12	13	.....	14	.....	.....
Citron, "	.....	.....	15½	17	.....	16	.....	.....

GREEN FRUITS

Oranges, Jamaica, per bbl	$5 50	$6 50	$6 50	$7 50	$6 00	$7 00	.....	.....
" " per box	.....	.....	3 25	3 50	.....	.....	.....	.....
" Washington Navels, bx	.....	....	3 75	4 25	.....	.....	.....	.....
" Senoros, per box	.....	.....	.....	3 50	.....	.....	.....	.....
" Valencias, ord. 420's	.....	.....	4 50	5 00	.....	.....	.....	.....
" " large 420's	.....	.....	5 50	6 00	.....	.....	.....	.....
" " 714's	.....	.....	5 50	6 00	.....	.....	.....	.....
Lemons, Verdilli, p. box	.....	.....	2 25	3 00	3 00	4 00	.....	.....
" Messina, per box	.....	.....	3 25	3 75	4 00	5 00	.....	.....
Bananas, per bunch	50	1 00	1 75	2 50	1 75	2 25	.....	.....
Winter Apples, per bbl	3 00	3 50	2 00	2 75	2 25	3 00	.....	.....
Cranberries, per bbl	5 00	6 00	6 50	7 00	7 00	7 50	.....	.....
Almeria Grapes, per keg	.....	.....	6 00	7 50	5 00	6 50	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 40	$4 52	$4 55	4 50	4 60	.....	.....
Granulated, Acadia	.....	4 35	.....	4 48	.....	4 45	.....	.....
Granulated, foreign (net)	.....	.....	.....	4 40	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 13	.....	5 33	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 23	.....	5 43	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 20	.....	5 43	.....	.....	.....	.....
Powdered, bbls	.....	5 05	.....	5 25	5¾	6	.....	.....
Phoenix	.....	4 25	.....	4 38	.....	.....	.....	.....
Cream	.....	4 25	.....	4 28	.....	.....	.....	.....
Extra bright	.....	4 10	.....	4 23	3¾	3⅞	.....	.....
Bright coffee	.....	4 00	.....	4 13	3¾	3⅞	.....	.....
Bright yellow	.....	.....	.....	4 03	.....	.....	.....	.....
No. 3 yellow	.....	3 70	.....	3 88	3½	3¾	.....	.....
No. 2 yellow	.....	3 70	.....	3 84	.....	.....	.....	.....
No. 1 yellow	.....	3 60	.....	3 73	.....	.....	.....	.....
Foreign, yellow	.....	.....	.....	3 65	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Wire nails, base	.....	$3 25	.....	$3 30	.....	.....	.....	.....
Cut nails, base	.....	2 60	.....	2 60	.....	.....	.....	.....
Barbed wire, per 100-lb	.....	3 60	.....	3 60	.....	.....	.....	.....
Smooth Steel Wire (oiled and annealed, etc.), base	.....	3 00	.....	3 35	.....	.....	.....	.....
White lead, Pure	....	6 37½	.....	6 50	.....	.....	.....	.....
Linseed oil, 1 to 4 bbls., raw	.....	59	.....	61	.....	.....	.....	.....
" " boiled	.....	62	.....	65	.....	.....	.....	.....
Turpentine, single bbls	.....	77	.....	75	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups—								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	.....	.....
Bright	.....	2¼	35	37	34	35	.....	.....
Corn Syrup, barrel, per lb	....	.....	.....	2⅝	.....	.....	.....	.....
" " ½ bbls. "	.....	.....	.....	2¾	.....	.....	.....	.....
" " kegs "	.....	.....	.....	2⅞	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 30	.....	.....	.....	.....
" " 2 gal. " "	.....	.....	.....	1 00	.....	.....	.....	.....
Honey	.....	.....	.....	10	....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	35	28	36	.....	.....
Barbadoes	.....	43	.....	.....	28	30	.....	.....
Porto Rico	.....	.....	38	42	35	38	.....	.....
Antigua	.....	.....	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 50	$1 60	$1 50	$1 60	.....	.....
" " 2-lb. cans	.....	2 65	2 65	2 75	2 50	2 75	.....	.....
" " 4-lb. cans	.....	.....	5 25	5 50	.....	.....	.....	.....
" " 6-lb. cans	...	8 25	.....	8 25	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	18 50	19 50	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 50	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 80	3 00	.....	.....
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	.....
English brawn, 2-lb. can	.....	2 40	2 50	2 80	2 75	2 80	.....	.....
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....	.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull, 2-lb. can	.....	....	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 75	2 80	2 95	.....	3 25	.....	.....

FRUITS

Foreign—								
Currants, Provincials, bbl.	.....	.....	.....	.....	4½	5	.....	.....
" ½-bbls.	.....	.....	.....	.....	5	5½	.....	.....
" Filiatras, bbls	.....	4½	.....	.....	5	5½	.....	.....
" ½-bbls.	.....	4⅝	.....	.....	5¼	5½	.....	.....
" cases	.....	4¾	4¾	5½	5½	5½	.....	.....
" ½-cases	.....	4⅞	4¾	5½	5½	6	.....	.....
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" ½-bbls.	.....	.....	.....	.....	6	7	.....	.....
" cases	.....	.....	5½	6	7	7¼	.....	.....
" ½-cases	.....	.....	5½	6	5¾	6	.....	.....
Vostizzas, cases	.....	.....	6	7	7	8	.....	.....
Dates, new, boxes	5	5½	5½	6	5½	6½	.....	.....
Figs, 10-lb. boxes, per lb	.....	.....	12½	14	10	14	.....	.....
" 20 & 28-lb. boxes, per lb	.....	.....	14	16	.....	.....	.....	.....
" Mats, per lb., new	.....	.....	3½	4	.....	.....	.....	.....
" Naturals, per lb	.....	.....	....	5½	.....	.....	.....	.....
" 1-lb. glove boxes	.....	.....	.....	18	.....	.....	.....	.....
Prunes, California, 40's	.....	10	9½	11	10	12	.....	.....
" " 50's	.....	8½	.....	9	8½	9	.....	.....
" " 60's	7½	8	.....	7½	8	8½	.....	.....
" " 70's	7	7½	.....	7	7½	8	.....	.....
" " 80's	6½	7	.....	6½	7	7½	.....	.....
" " 90's	.....	6	.....	6	6½	7	.....	.....
" Bosnia	6	6½	.....	.....	.....	.....	.....	.....
Raisins, Valencia, off stalk	.....	.....	.....	.....	5	6	.....	.....
" Fine off stalk	.....	7	6½	6¾	6	7	.....	.....
" Selected	.....	7¾	7	7½	6½	7	.....	.....
" Layers	.....	8	.....	7½	7	7½	.....	.....
" Sultanas	10	12	10	15	10	12	.....	.....
" California, 3-crown	.....	.....	8½	9	7	7¾	.....	.....
" " 4-crown	.....	.....	9½	10	8	8¼	.....	.....
" " seeded, 3-cr.	.....	.....	.....	11½	.....	.....	.....	.....
" Malaga, Lon. layers	.....	.....	1 60	1 75	1 60	1 75	.....	.....
" Black baskets	.....	.....	1 90	2 00	2 10	2 25	.....	.....
" Blue baskets	.....	.....	2 00	2 25	.....	.....	.....	.....
" Dehesa clusters	.....	.....	3 00	3 25	2 75	3 00	.....	.....
" Royal clusters	.....	.....	4 00	4 50	4 00	4 50	.....	.....
" ¼-flats black baskets	.....	.....	.....	75	.....	.....	.....	.....
" ¼-flats blue baskets	.....	.....	.....	85	.....	.....	.....	.....
" ¼-flats Dehesa	.....	.....	.....	1 00	.....	.....	.....	.....
" S. Mal. Musc. lb. pkg.	.....	.....	.....	10	.....	.....	.....	.....
" Loose Musc. per lb	.....	.....	3½	4	.....	.....	.....	.....
Peaches, California, evap	.....	.....	12	14	.....	.....	.....	.....
Apricots " "	.....	.....	19	22	.....	.....	.....	.....

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	.....	7	7¼	.....	.....	.....
Smoked meats—								
Breakfast bacon	.....	11½	12½	10¼	11	.....	.....	.....
Rolls	.....	.....	9	8	8¼	9	10	.....
Hams	.....	12	13½	10½	11	11	13	.....
Shoulder hams	.....	.....	10	.....	8	8	8	.....
Backs	.....	.....	.....	10½	11	.....	.....	.....
All meats out of pickle 1c. less.								
Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 00	14 50	14 00	15 00	.....	.....
" short cut	.....	.....	.....	15 50	15 00	16 00	.....	.....
Clear shoulder mess	.....	.....	.....	12 50	14 00	14 50	.....	.....
Plate beef	.....	.....	.....	11 50	14 50	15 50	.....	.....
Lard, tierces, per lb	.....	.....	6½	.....	6¾	6½	6¾	.....
Tubs	6¾	7	.....	.....	7¼	7¼	7½	.....
Pails	7	7¼	.....	.....	7½	7½	7¾	.....
Shortening, in 60-lb. tubs	.....	.....	.....	7⅛	7¾	.....	7¾	.....

YOU WILL NEED

LILY WHITE GLOSS STARCH . . .

IN TOY TRUNKS FOR

. . . CHRISTMAS TRADE

HOW IS YOUR STOCK?

The Brantford Starch Co., Limited

BRANTFORD, ONT.

COFFEE

Green—	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba and B.C.	
Mocha	.....	24	28	28	25	30	.....	.....
Old Government Java	.....	27	32	30	25	30	.... .	.....
Rio	.....	10	7½	8	12	13	.....	.....
Santos	.....	.....	8	12	.....	.....	.....	.....
Plantation Ceylon	.....	29	26	30	29	31	.....	.....
Porto Rico..	.....	.....	22	25	24	28	.....	.....
Gautemala	.....	.....	22	25	24	26	.....	.....
Jamaica .	.....	18	15	20	18	22	.....	.....
Maracaibo	.....	13	13	16	13	18	.....	.....

NUTS

Brazil	.....	....	12½	13	8½	9	... ..	.....
Valencia shelled almonds	28	30	26	30	22	25	.....	.....
Tarragona almonds	.....	.....	.....	15	13	15	.....	.....
Formegetta almonds	.....	.....	.....	14	.....	.....	.....	.....
Jordan almonds	.....	.....	35	40	.....	.....	.....	.....
Peanuts (roasted)	6½	9½	9	10	9	10	.....	.....
" (green)	5½	8	7	9	.....	.....	.....	.....
Cocoanuts, per sack	.....	3 00	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	14	14½	.....	13½	11	12	.....	....
Marbot walnuts	10½	11	.....	10½	9	10	.....	.....
Bordeaux walnuts	.....	.....	.....	.....	9	10	.....	.....
Sicily filberts	.....	.....	.....	10	9	10	.....	.....
Naples filberts	.....	.....	10	11	10	11	.....	.....
Pecans..	.....	.....	10	11	11	11	.....	.....
Shelled Walnuts	.....	.....	25	28	.....	.....	.....	.....

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00	....	.....
Sal soda, per bbl	70	75	70	80	85	90	. ....	.....
Sal Soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....
Granulated Sal Soda, per lb	.....	.....	.....	1	.....	.....	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	15	.....	18	14	15	.....	.....
" in 5-lb. cans	14	17	14	16	15	16	.....	.....
" whole	11	12	. ....	14	12	13	.....	.....
Pepper, white, ground, in kegs, pails, boxes	20	23	18	24	24	26	.....	.....
" " 5-lb. cans	20	23	20	26	20	22	.....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	19	25	22	25	20	25	.....	.....
Cloves, whole	12	30	14	35	18	30	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	20	40	30	40	16	20	.....	.....
Cream tartar, French	.....	25	24	25	20	22	.....	.....
" " best	.....	28	25	30	25	30	.....	.....
Allspice	13	17	13	16	16	18	.....	.....

WOODENWARE

Pails, No. 1, 2-hoop	.....	.....	.....	1 90	.....	1 90	.....	. ....
" " 3-hoop	.....	.....	.....	2 05	.....	2 05	.....	.....
" half, grained	.....	.....	.....	1 75	.....	1 75	.....	.....
" quarter, jam and covers	.....	.....	1 20	1 45	.....	1 45	.....	.....
" candy, and covers	.....	.....	2 70	3 20	2 25	3 20	.....	.....
Tubs, No. 0	.....	.....	.....	11 00	.....	11 00	.....	.....
" " 1	.....	.....	... ..	9 00	.....	9 00	.....	.....
" " 2	.....	.....	.....	8 00	.....	8 00	.....	.....
" " 3	.....	.....	.....	7 00	.....	7 00	.....	.....

PETROLEUM

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	....	19	19½	.... .	.....
Sarnia water white	12	13	.....	17	20	20¼	.....	.... .
Sarnia prime white	.....	.....	.....	15½	.....	.....	.....	.....
American water white	17	17½	.....	18¼	21	21¼	.....	.....
Pratt's Astral	18	19	.....	19	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	13	60	12	50	11	40	.....	.....
Caddies Paking, Kaisow	17	40	18	30	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	50	50	.....	.....
Assam Pekoes	30	40	30	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	....
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchong	17½	40	17	35	17	35	.....	.....
China Greens—								
Gunpowder-Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	28	28	.....	.....	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Pingsueys—								
YoungHyson-½-chests, firsts	28	35	28	32	30	40	.....	.....
" seconds	15	19	16	19	.....	.....	... ..	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	15	19	18	19	.....	... ..	.....	.....
Japan—								
½-chests, finest May pickings	35	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good Medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 30	3 40	3¾	3¾	3 25	3 40	.....	.....
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	.....
Imperial Seeta	.....	.....	4½	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4¾	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	.....	.....	.....	4¾	5	6	.....	.....
Tapioca	3¾	4½	4¾	5	5	6	.....	.....
Macaroni, dom'ic, per lb., bulk	.....	.....	.....	7½	.....	.....	.....	.....
" imp'd, 1-lb. pkg., French	.....	.....	9	10	.....	.....	.....	.....
" " " Italian	.....	.....	11	12½	.....	.....	.....	.....

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

W. H. GILLARD & CO. are offering an extra fine assortment of Valencia raisins, Eleme figs, peels, currants, etc.

Dixon Brothers, Hamilton, are offering new dates cheap.

"Novo Carpetto" is now in store with Lucas, Steele & Bristol.

A large assortment of Ceylon and Indian teas is being offered by W. H. Gillard & Co.

Canned spinach, asparagus and beets may be had by applying to Lucas, Steele & Bristol.

Dixon Brothers, Hamilton, are offering a large variety of oranges and other fruits for Christmas.

Californian prunes, all sizes from 40-50's to 100-110's, are selling well with The Eby, Blain Co., Limited.

Orders for "Circle" tea can now be filled promptly by Lucas, Steele & Bristol; also for their "Indian Empire" Pekoe.

The Eby, Blain Co., Limited, are quoting Malaga layer and cluster raisins and Eleme figs at clearing prices.

Lucas, Steele & Bristol offer "Clover Leaf" 1-lb. seeded raisins for sale; also full line of C. & B. peels, bulk and 1-lb. packets.

Aylmer boneless chicken, duck and turkey and chicken soup are selling freely with The Eby, Blain Co., Limited.

Robert Greig has received another car of Pratts Poultry Food and Pratts Animal Regulator, the third since the opening of the season.

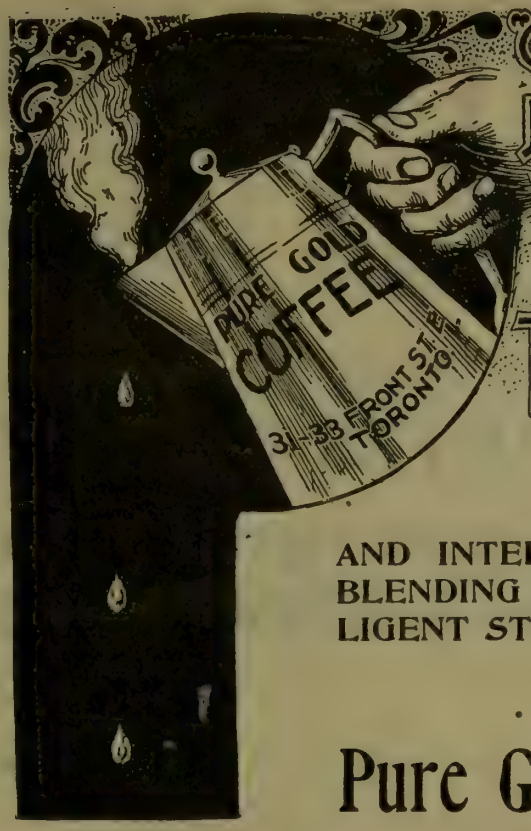
Pure Mayette Grenoble walnuts, Marbot walnuts, Tarragona soft-shell almonds, Brazils and Sicily filberts, all new crop, are in store with The Eby, Blain Co., Limited.

A great many grocers have ordered the sample lot of Pratts foods advertised by Robert Greig, and already repeats have been received from a number.

The Eby, Blain Co., Limited, are making a specialty of crown gem jars, for next season, delivery as required, up to May 31 next, and have already booked a large number of orders.

A NEW WHOLESALER.

E. D. Marceau, lately with L. Chaput, Fils & Cie., has commenced in business for himself at 296 St. Paul street, Montreal. Mr. Marceau will do a wholesale business in teas, coffees and spices, and, as he is thoroughly acquainted with the trade, has a reasonable assurance of success in his new venture.



"CONSTANT DRIPPING WEARS AWAY THE STONE"

AND INTELLIGENT COFFEE BLENDING PLEASES INTELLIGENT STOREKEEPERS.

. . TRY . .

Pure Gold Coffees

J. & R. McLEA

AGENTS FOR . . . General Merchants, MONTREAL

Alex. Andreae Kraay & Co.,	Bordeaux,	Clarets and Sauternes	
M. B. Foster & Sons,	London,	Guiness's Stout	Bugle Brand
		Bass' Ale	" "
		Old Tom Gin	" "
		Old Scotch Whisky	" "
Cockburn & Co.,	Leith,	Glen Orme	
		Very Old Highland	
		Special Scotch	
		Special Liquor Whisky	

L. CARVAJAL Y CA HAVANA "DOS CABANAS" CIGARS. Get our prices before buying.

THE MANITOBA

Produce & Commission Co.

Limited

WINNIPEG, MANITOBA.

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Fruits, Cured Meats

PICKLED, DRY AND SMOKED FISH

Consignments and Correspondence Solicited.

BRANCHES AT: Vancouver, Victoria, Nelson, Rossland, B.C.

ATTENTION!

ONLY 10 DAYS TILL XMAS.

It is Not Too Late to Buy Goods.

WE OFFER TO THE TRADE:

500 tapnets Comadre Figs at (in lots of 100) 3¼c. lb.
25 cases Italian Cured Peels, 7-lb. boxes,
Lemon, 8¾c. lb.
Orange, 9¾c. lb.

We now have in stock

350 SACKS MARBOT WALNUTS

They were late in arriving. You can have them cheap.

We still have a few bales of Grenoble Walnuts, Sicily Filberts, Tarragona S. S. Almonds, Bevan's Shelled Almonds.

The 1-lb. package of "Clover Leaf" brand of Seeded California Raisins is the handiest package that a grocer ever handled. Try a case.

Remember that our stock of TEAS is up-to-date.

WILL BE PLEASED TO CORRESPOND AND FURNISH SAMPLES.

L. CHAPUT, FILS & CIE,

MONTREAL.





EDDY'S

House, Horse, Scrub AND Stove

BRUSHES

are distinguished for their **LASTING** qualities—due to the manner of their construction and the excellent quality of the materials used in their manufacture.

They are, without doubt, the **very BEST** on the market. . . .

DEALERS! Are you fully stocked with Brushes of our make? if not, write for samples and prices to

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Quebec, Hamilton, Kingston, London, St. John, N.B.
Halifax, Winnipeg, Victoria, Vancouver, St. John's, Nfld.

ART OF WINDOW DRESSING.

THE CHRISTMAS WINDOW.

The Christmas window display is a time-honored feature of grocery retailing in Canada as well as in the Mother Country, and in the Brother Country to the south. The British merchant makes excellent use of evergreen, holly and mistletoe. On this side of the Atlantic we have not a free supply of the holly and the mistletoe, but the merchants know how to use the evergreen in conjunction with their goods to make a window display which is an enticement to the housewife and an allurement to the children. The evergreen is sometimes used principally on the outside of the shop, where it is arranged so as to cover the woodwork around the plate-glass front, and to make the doorway into an archway of green. Often it is used inside the window to form a canopy over a winter fireside or out door scene, or as an archway or pillars in a display of goods essentially associated with Christmas in Canada.

The favorite groceries for Christmas display are dried fruits, green fruits, candies and nuts. The great variety of form and coloring in these goods make it possible, with artistic arrangement, and the aid of evergreens, colored crepe tissue paper, etc., to make a unique and enticing display.

When a grocer boasts two windows, one of them is often devoted to fruits, etc.; the other to poultry. The turkey is, of course, the king of the Christmas table, but geese, ducks and chickens are all in demand, so it is found good policy to make special displays of all poultry at this season.

A TORONTO WINDOW.

Michie & Co., Toronto, have a display of Christmas goods in their window which is attracting much attention. Their window is about 5 x 7 feet, and at the back is a mirror about six feet high. A platform slants from about two feet from the top of this mirror to about 18 inches from the bottom of the plate glass front. On this stand is a layer of walnuts about six inches deep. They also run down between the stand and the mirror, making it look as if the window were half full of walnuts. Reaching across the full width of the window and half way from the front to the back, is a row of small indurated ware tubs containing new pecans, hickory, almond, and Brazil nuts. Above and below these nuts, layer raisins, stuffed prunes, etc., are arranged. At the back, or top, of the display bon-bons are shown. On a ledge above the mirror at the back, Tundi prunes are shown in bottles, tins, etc. The only cards used draw attention to the fact that the nuts, prunes, etc., shown are all new goods.

A TURKEY WINDOW.

A suggestion for a unique window, which is at once practical, seasonable and attractive, is given by "Clerk" in The Grocers' Advocate, San Francisco. He says: "Cover the floor of the window with heavy manila paper. In the middle, draw as big as the space will permit, a turkey gobbler. You can find plenty of models in the papers.

"Cover the floor of the window with sugar, except where you have the turkey outlined. Then fill in the outlined space, heaping with cranberries, thus making a big red turkey on a pure white background. The window would be even more effective if the gobble and legs and feet of the turkey were made of cranberries, the eyes, bill and body of raisins and the tail of prunes. The different colors will help to make the window attractive.

"A motto, such as 'Merry Christmas,' or 'Compliments of the Season,' could be put into the background in letters made of cranberries.

"Along the front line of the window, separate piles of seasonable goods might be heaped. On each of these, there should be a card with a descriptive word or two and a price. The price is as important as the description word. It attracts attention and often makes a customer of a passer-by, who would otherwise have looked into the window and passed on after admiring it.

"Seasonable package goods should make up the background. Boxes of cluster raisins, with their lace paper, ribbons and pretty lithographs, always make good decorating material. Canned mince meat and canned plum pudding should have a prominent place. Nuts, peels, and dried fruits all belong to such a window, while jellies and preserves should be used in making pyramids or lining shelves, and price cards should not be overlooked here.

"A window dressed on the above lines would, I think, attract considerable attention. If the grocer knows his business, he should be able to sell something to many of those who will stop to see what it is all about."

CHRISTMAS SHOW WINDOW.

The man who trims the window often finds it difficult to get up something new. Especially is this the case at Christmas time, as the same line of goods must be shown from year to year. The idea is, how to arrange them so that they will attract more attention than they did last year.

A very artistic design can be arranged by building a suspension bridge across the back of the window. To make the bridge, take four empty boxes of uniform size, place them on end, one on top of the other at each end of the window, about one foot from the wall; around these build up packages of seeded raisins—these form the piers. On top of this place a plank the full length of the window; cover the edge of the plank by tacking on packages of mince meat. On top of the plank, over the piers, build the arched towers; use two empty corn boxes with bottom and top removed, place the side toward the front of window. Also cover this with raisin packages. On top of the towers place four large bottles of extracts, one in each corner. Prunes strung on twine will answer for cable supports; place two on each side of each tower. Use cranberries strung on twine for the chain guard on the edge of the bridge, using small bottles of extracts for posts. Underneath the bridge place barrel staves standing towards the glass, cover this with light green tissue paper loosely put on; a little shredded cocoanut placed here and there will heighten the effect. A card tacked on a stick and placed in pieces of citron peel will answer for boats. The remainder of the window is built up by placing fruit, canned goods and bottles, carelessly piled up, to represent the side of a cliff at each end of the bridge. In order to make this display still more attractive a large doll might be offered to the little girl who comes nearest to guessing how many packets of raisins are used in making the bridge.

This is one of the ideas taken from a book on window-dressing for grocers, sold by S. W. Carson, whose ad. appeared on page 34 of last issue.

First Lady—"What New Year's present are you going to give to your husband?"

Second Lady—"A hundred cigars."

First Lady—"And what did you pay for them?"

Second Lady—"Oh, nothing! For the last few months I have taken one or two out of Jack's box every day. He hasn't noticed it, and will be pleased with my selecting the right quality of cigars."

..FOR SALE..

Labrador Salmon
Green Cod
Canned "Gros" Mackerel
Canned Clams

J. & R. McLEA
MONTREAL.

Malaga Raisins
Figs,
Nuts, etc.

Mail Orders Promptly Filled.

WARREN BROS. & CO.
TORONTO.

THE RUBLEE FRUIT CO.
LIMITED.
IMPORTERS OF FOREIGN AND DOMESTIC GREEN AND DRIED FRUITS, NUTS, Etc
151 Bannatyne St., WINNIPEG, MAN. 12th St., BRANDON, MAN.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Prepare for Holiday Trade
By Ordering . . . . .
Clark's Mincemeat
TINS—1's, 2's, 3's, 4's, 5's.
Retail at 10c., 20c.. 30c., 40c., 50c.

If you drink whisky, drink it good.
DEWAR'S WHISKY
IS Good Whisky ! ! !

Most Excellent Coffee



A pure, high-grade berry at a popular price.

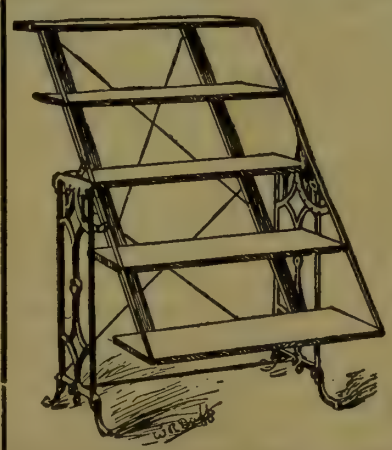
Trial Order Solicited.

Special for Holiday Season

For window or store decorating, they are unequalled.

Space is valuable. The Adjustable Table saves it.

Artistic in design.



Useful for many purposes and always ready for use.

Easily and instantly adjusted to any angle.

Nine different styles.

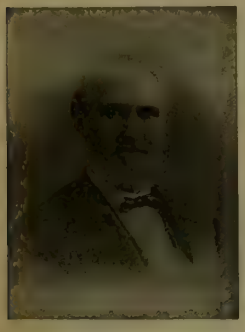
BOECKHS' ADJUSTABLE DISPLAY TABLES

are what every up-to-date storekeeper requires to keep his goods prominently before the public. A card will bring illustrated booklet.

Boeckh Bros. & Company, 80 York Street, Toronto.

SIR W. C. MACDONALD.

SO sensitive is Sir William C. Macdonald about having his photograph appear in any public print, that even the publishers of the "Annual" of McGill University, the institution for which Sir William has done so much, have often in the past had considerable difficulty in obtaining a picture of him for their book. Nor is this desire to avoid unnecessary publicity any mere affectation on his part. Sir William is naturally a quiet and extremely modest man. Easily approached, and courteous to the interviewer, he yet becomes very determined and even abrupt in his manner the moment such a thing as the giving of a photograph for the purpose of illustration is hinted at. He will not hear of such a thing. And so, the journal that wishes to give its readers his portrait has to resort to some surreptitious mode of obtaining one of the very rare photographs of this distinguished citizen of Montreal.



Sir Wm. C. Macdonald.

If system and method are elements in winning success, it is no wonder that Sir William has made a name as one of Canada's most successful business men. His private office is the tidiest and neatest I have ever been in. Verily, there is a place for everything and everything in its place.

The millionaire tobacco manufacturer is just now prominent through his princely gift of $62,000 to establish an additional chair in geology at McGill, in memory of the late ex-principal, Sir William Dawson; but it is but yesterday that the people of the Dominion were made aware of his gift of sufficient money to establish and maintain, for three years, manual training classes in one city in each Province from the Atlantic to the Pacific. Prior to making these gifts in behalf of education, Sir William had already given $1,650,000 to McGill University, in aid of the departments of mechanical engineering, electrical engineering, mining engineering, physics, chemistry, mineralogy, architecture, law and the professors' pension fund. Such munificence entitles him to rank as one of the great philanthropists of America; and, as The London Times has said, if the engineering and physics departments of McGill are the most perfectly equipped in the world, as is claimed, the fact is due to the generosity of a single individual, and that individual is Sir W. C. Macdonald.

Sir William is now 66 years old, and has been a resident of Montreal for 45 years. Like so many Canadians who have made a distinguished mark, he is a native of the Maritime Provinces, his birthplace being Tracadie, Prince Edward Island. He comes of Scotch Roman Catholic stock. His father was the Hon. Donald Macdonald, some time president of the Legislative council of Prince Edward Island, and his paternal grandfather was Capt. John Macdonald, eighth chief of the Clan Macdonald, of Glenaladale, who, after founding several Scotch settlements in Prince Edward Island, served under the British during the American Revolutionary War as a captain in the 84th, or Royal Highland Emigrant Regiment.

Sir William, in speaking of the grant made by him for the establishment and maintenance of manual training classes, told me that there was a popular misapprehension that the object was to give technical education. The real aim was purely educational, however, and the classes would not be technical classes in any sense. They would be for the purpose of training the mind in conjunction with the hand. "As a rule, children don't like books," said he, "and these classes will help children who have this aversion. They will handle tools, learn to do things for themselves, and come into contact with reality. In the Old Country, it has been found that manual training classes do not hinder children in their book-training, but really stimulate them in it, as they afford a pleasant change, which is so gratifying to the mind that the children take to the work with avidity. The classes will be operated in connection with the public schools, and will be for boys from 9 to 14 years old.

Sir William was careful to give the chief credit for the founding of these classes to Professor Jas. W. Robertson, of Ottawa. "I found that Professor Robertson was anxious to establish such classes," said he, "and only required the means, and all I did was to put the latter at his disposal."

Thus, did this generous philanthropist make light of a gift, the amount of which he does not yet know, and will not know precisely until the close of the three years during which the classes are to be maintained at his expense. J.A.T.

The farmers near Collingwood Corner, N.S., have had a public meeting to consider the establishment of a cheese and butter factory there. A committee is now taking active steps in that direction.

SMOKING

TOBACCO

POPULARITY is the proof of merit, and no brand of tobacco has ever achieved popularity so quickly as

EMPIRE

--IN--

5, 10, AND 15 CENT PLUGS.

EMPIRE costs you only 36 cents, and pays a good profit.

EMPIRE is well advertised.

EMPIRE is selling well in almost every store from Halifax to Dawson City.

EMPIRE is *a big plug* for *little money.*

Made by the

EMPIRE TOBACCO CO., Limited

Granby, Que.



PURE FRUIT JAMS are what your customers want.

A little higher in price? Yes!

but then, they are

SOUTHWELL'S

FRANK MAGOR & CO., 16 St. John Street, MONTREAL.

Price List on Application. Agents for Canada.

Carr & Co.'s English Fancy Biscuits

BY AUTHORITY

The founder of this company was the inventor and original manufacturer of **MACHINE-MADE BISCUITS.** We are still to the fore in biscuit-making, and enjoy the distinction of

BISCUIT MAKERS TO H.M. THE QUEEN

Our Royal Warrant is dated May 8, 1841, ten years after the establishment of the business. We are, therefore, the oldest house in the trade.

CARR & CO., Limited, CARLISLE, ENG.

Canadian Agents:
FRANK MAGOR & CO.,
16 St. John St., Montreal.

For British Columbia:
C. E. JARVIS & CO.,
Vancouver, B.C.

Current Market Quotations for Proprietary Articles

Dec. 14, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case ..... per doz	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases per doz	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

OCEAN WAVE BAKING POWDER.

	per doz.
No. 10, 5-ounce Cans, round or square, 4 doz. in case	$0 75
½1-b. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only, ½ and 1 doz. cases	5 75
5-lb. Cans, round only, ½ and 1 doz. cases	9 00

BLACKING.



P. G. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs	$4 00
" 6, ½ "	4 50
" 8, ¾ "	7 25
" 10, 1 "	8 25
" 10, Jet Enamel	8 25

CARR & SONS.

	per gross
No. 2—¼ gross boxes	2 70
No. 4—½ gross boxes	5 75
No. 5—¼ gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50

	per doz
No. 5 Spanish Blacking ¼ gross cases	7 20
No. 10 " " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY

	doz. net
Bamboo Handles, A, 4 strings	4 60
" " B, 4 strings	4 40
" " C, 3 strings	4 20
" " D, 3 strings	4 00
" " F, 3 strings	3 70
" " G, 3 strings	3 40
" " I, 3 strings	3 00

BISCUITS.

PEEK, FREAN & CO.

Metropolitan mixed	40 lb. tins 10c.
Florence Wafers	8 lb. tins 36c.
Venice Wafers	8 lb. tins 36c.
Florence Wafers	Small tins $3.70 per doz

CARR & CO., LIMITED.

Frank Magor & Co., Agents,

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Fran Magor & Co., Agents.	per do
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35½

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caracoas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00

Cocoa—

Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
Royal Cocoa Essence, pkgs., per doz.	40

FRY'S.

Chocolate—	per lb.
Caracoas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24

Cocoa—	pe doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.

Mott's Broma ..... per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20

Benson's Prepared Corn

There is no adulteration in Benson's Prepared Corn—there is no **need** to adulterate because it has sold entirely on its merits as an absolutely pure Prepared Corn for over forty years. The delicacy of its flavor is almost proverbial.

Comparisons are made with Benson's Prepared Corn as the standard—you hear this everywhere—"It's just as good as Benson's." You know what "just as good" means—an endeavor to sell an inferior article for a lower price. Benson's Prepared Corn is the standard—forty years have proved it so beyond a question.

Edwardsburg Starch Co., Limited

Cardinal, Ont. **ESTABLISHED 1858.** Montreal, Que.

Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

CHEESE.

	Per Doz
MacLaren's Imperial—	
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER MITCHELL & CO.'s	
Excelsior Blend	0 32
Jersey "	0 29
Rajah "	0 20
Old Government Java	0 28 0 30
Maracaibo	0 18 0 20
West India	0 16 0 18
Rio, choice	0 12

CLOTHES PINS.

BOECKH BROS. & CO.	
Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—		
1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	4 00
8	" " "	6 00



P. G. FLAVORING EXTRACTS	
8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES

COX'S	
4's or quart size	1 10
8's or 2 quart size	2 20

INDURATED FIBRE WARE.

THE E. B. EDDY CO.	
½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.	per doz.
Frank Magor & Co., Agents.	
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75
All the above in 1 lb. clear glass pots	



P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate, 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.	
Raspberry, Strawberry, Red Currant, Pineapple.	
1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb. tin pails, 3 pails in crate, per lb.	0 06¾
7-lb. wood pails, 6 " " "	0 06¾
14-lb. wood pails, per lb.	0 06¾
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.	
5-lb. boxes, wood or paper, er lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.	
D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
In Jars—	
Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD			
Crown Brand—(Greig Mfg. Co.)			
	per gross.		per gross
Pony size	$7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.	
Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
½ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

ORANGE MARMALADE.

T. UPTON & CO.	
1-lb. glass jars, 2 doz. case, per doz	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 80

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.	
Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
GUELPH, ONT.

Clothes Pins

Selected and full count, in packages of 4 dozen, 6 dozen—12 each to a case.

This makes a very attractive shelf display ine. Also in cases of 5 gross, large and small sizes.

Ask for quotations
Boeckh Bros & Company
TORONTO.

Manufactured by
The WM. CANE & SONS CO., Limited,
NEWMARKET.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
118 King St. East, TORONTO
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

CANADIAN PRESS CLIPPING BUREAU,
505 Board of Trade Bldg., MONTREAL, QUE.
Telephone Main 1255.
26 Front St. West, Toronto. Telephone 2148.



Cow Brand Baking Soda

You will be found out if you attempt to sell bulk soda for "Cow Brand," as housekeepers once using cannot be mistaken about its quality, and besides the package is an ornament to your shelves, and affords a fair profit.

JOHN DWIGHT & CO.,
TORONTO, MONTREAL,
VICTORIA, B.C., HALIFAX, ST. JOHN, N.B., ST. JOHN'S, Newfoundland, QUEBEC.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY, DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by
THE EXPRESS ROLLER MILLS
WM. MACK, Proprietor. CORNWALL, ONT.

MONSOON
INDO-CEYLON TEA.

THE BEST STORY

to tell the grocer, the one which he is most anxious to hear, is, do your goods sell.

Monsoon is a first-class seller. You can give your customers nothing which will satisfy as well.

If you are not taking advantage of the opportunity these goods give of getting a name for handling the best, it is your own fault.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

YARDLEY'S LIST...

Genuine Y Transparent Soap

Cold Cream and Oatmeal Fine Oatmeal Soap

Savon Violettes de Parme

"Safety Soap"

This applies to, and might well be stampped upon, every cake of

YARDLEY'S SOAP

It's safe for the user, first of all; therefore, safe for the dealer. It is as pure as a soap can be, free from all injurious substances; better soap isn't made in the world.

A good line to push during rough weather is **OATMEAL SOAP.** It is specially prepared for sensitive skins.

Canadian Agency:

GREIG MANUFACTURING CO., - MONTREAL

SODA.—COW BRAND



Case of 1 lbs. (containing 60 pkgs.), per box, $3.00
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.
Case of 1lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00
Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes 12 oz. each, and in Bars, 1 lb., 2 6-16 lb., and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.

1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.



A. P. TIPPET & CO., AGENTS
Maypole Soap, colors per grs. $10.20.
Maypole Soap, black, per grs. $15.30.
Oriole Soap, per gross, $10.20.

Gloriola Soap, per gross 12 00
Straw Hat Polish, per gross 10 20

STARCH.

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package 0 07½

Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.





EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb
No. 1 White or Blue, 4-lb. cartons	0 05¾
No. 2 " " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters...	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons.....	0 07½
No. 1 White, bbls. and kegs.....	0 04½
Benson's Enamel, per box.....	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn.....	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....	0 07½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 / 0 08½
PURE	40-lb. boxes 1-lb. pack.....	0 07
"	48-lb. " 16 3-lb. boxes..	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages.....	07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss.....	0 7½
	Pure	0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 4½
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05¼
4 lb. canisters, cases 48 lbs	0 5¼
Bbls., 175 lbs.....	0 04½
Kegs, 100 lbs.....	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk, lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in case ..	0 07
Kegs, extra large crystals, 100 lbs	0 06



Brantford Gloss—
1 lb. fancy boxes cases 36 lbs.....07½

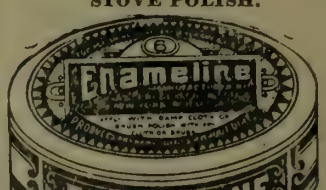
Canadian Electric Starch—
40 packages in case 3 0

Celluloid Starch—
bxs. 45 cartons per case..... 3 50

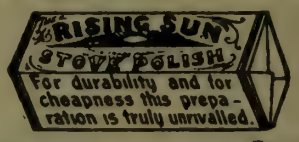
Culinary Starch—Chal Prep. Corn—
1 lb. packgs. boxes 40 lb 0 04½

No. 1 Pure Prepared Corn—
1-lb. pkgs., boxes 40 lbs.....0 06

STOVE POLISH.



No.	4—3 dozen in case (net cash)..	4 50
	6—3 dozen in case " " ..	7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs..	$ 8 50
sing Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes...	10 00
Sun Paste, 5c. size, ¼ gross boxes....	5 00





Tiger Stove Polish, ¼ gross boxes, large, per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles.....	1 00
" 6 oz. bottles.....	1 25
Boston Brunswick Black, 8 oz. bot's..	1 75

TEAS.



SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's.....	0 20	0 25
" " ½'s	0 21	0 25
Green Label, 1s and ½s.....	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s...	0 30	0 40
Red Label, 1s and ½s.....	0 36	0 50
Gold Label, ½s.....	0 44	0 60

Terms, 30 days net.



Ceylon Tea, in 1-lb. and ½-lb lead packages black or mixed.

Black Label, 1-lb., retail at 25c.....	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c.....	0 22
Green Label " 40c.....	0 28
Red Label " 50c.....	0 35
Orange Label, retail at 60c.	0
Gold Label, " 80c.	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

Ceylon in lead packages

	Wholesale	Retail
Red Label, 1-lb. and ½'s.....	0 35	0 50
BlueLab el, 1-lb. and ½'s....	0 28	0 40
Green Label, 1-lb.....	0 18	0 25
Green Label, ½'s.....	0 19	0 25
Japan, 1's.....	0 19	0 25

RAM LAL'S lead packages.



Cases, each 60 1-lbs.....	0 35
" " 60 ½-lbs.....	0 35
" " 30 1-lbs.....	
" " 120 ½-lbs	0 36



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's.....	0 18½ / 0 25
Blue Label, ½'s.....	0 19 / 0 25
Orange Label, 1's and ½'s....	0 21 / 0 30
Brown Label, 1's and ½'s....	0 28 / 0 40
Brown Label, ½'s.....	0 30 / 0 40
Green Label, 1's and ½'s....	0 35 / 0 50
Red Label, ½'s.....	0 40 / 0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Smoking—	
Empire, 3's, 4½ and 9's.....	0 36
Royal Oak, 2 x 3, Solace, 8s.....	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.).....	0 39
Patriot, 2 x 6, Navy 5s.....	0 41
Old Fox, Narrow 12s.....	0 44
Free Trade, 8s.	0 44
Snowshoe, 10½ oz. bars, spaced 8s, (12 to the lb).....	0 44
Snowshoe, pound bars, spaced 8s.....	0 44

WOOL SOAP.

SWIFT & CO., CHICAGO.

Wool soap, 100 10-oz. bars to box.... $7 75
Wool soap, 100 6-oz. bars to box 4 75

WOODENWARE.

THE E. B. EDDY CO.

	per doz
Washboards, X	1 70
" XX	1 90
" Waverly.....	2 10
" Planet.....	2 00
" Special Globe..	2 10
" Solid Back Globe	2 70
" Electric Duplex..	3 00

Matches—	5-Case Lots.	Single Cases
Telegraph	$3 70	$3 90
Telephone	3 55	3 75
Tiger.....	3 45	3 65
Telephone (½-gross).....	3 70	3 90
Empire, (slide box)	2 50	2 60
Safety, Capital	3 00	3 10
Parlor, Eagle, 200's.....	1 50	1 60
" 100's.....	1 70	1 80
" Victoria.....	2 75	2 85
" Little Comet.....	2 00	2 10
Flamers.....	2 60	2 70
" (wax stems).....	3 70	3 80

BOECKH BROS. & COMPANY.

	Per doz
Washboards, Leader Globe	1 45
" Improved Globe.....	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)....	2 20
" Crown.....	1 35

F.o.b. Toronto.

Matches, Kodak, per case (10 gross in case).....	0 68

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labelled Tins.
SPECIAL AGENTS 14 lb. Boxes.

For the entire Dominion, **C. E. COLSON & SON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

BUY

Star Brand

COTTON CLOTHES LINES

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers
See that you get them.

Grain and Root Baskets

Clothes Baskets

Fruit Baskets

Butcher Baskets

can be supplied you on short notice, by

THE
OAKVILLE BASKET CO.,
Oakville, Ont.,

COX'S GELATINE

Always Trustworthy

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

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E. B. OSLER, M.P., Vice-President.

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" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

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Letters of Credit issued available at all points in Europe, China and Japan.

T. G. BROUGH, General Manager.

Fine JAPAN RICES

JAPAN GLACE,
JAPAN MIKADO,
POLISHED CRYSTAL,
SNOW JAPAN,
JAPAN ICE DRIPS.

MOUNT ROYAL MILLS BRANDS

D. W. ROSS CO'Y., AGENTS,
MONTREAL.

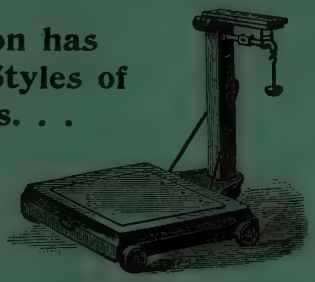


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MOTT'S

MONEY-WEIGHT SCALES

Wilson has 100 Styles of Scales. . .



Price and Quality Correct. Awarded 32 First Prizes.

Catalogue Free.

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British goods of all kinds supplied.
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"QUEEN CITY" TABLETS

WASHING MADE EASY...

Half the labor in half the time, and no rubbing to wear out the clothes, better and cleaner washing with a soft smooth finish that makes ironing easier, and the articles keep clean and wear longer.

For sale by Grocers, Druggists, and General Stores.

QUEEN CITY OIL COMPANY, Limited
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GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S

COOK'S FRIEND BAKING POWDER

The Best Grocers make a point of Keeping it always in Stock.

FANCY LINES
.. of ..
MONEY-MAKERS

specially selected for the General Store Trade.

Christmas Novelties
.. in ..

GERMAN CHINA
ENGLISH FANCY POTTERY
AMERICAN GLASS

Our Opal Decorated Lines beat them all.

Gowans, Kent & Co.

TORONTO and WINNIPEG...

WETHEY'S MINCE MEAT ATTRACTS AND RETAINS TRADE

J. H. WETHEY

Sole Manufacturer St. Catharines.

Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS
KIPPERED HERRINGS in Tomato or Shrimp Sauce.

C. E. COLSON & SON, MONTREAL.

CHAS. F. CLARK, President. JARED CHITTENDEN, Treasurer.

ESTABLISHED 1849.

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Executive Offices: 346 and 348 Broadway, New York City, U.S.A.

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The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

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VOL. XIII. TORONTO AND MONTREAL, DECEMBER 22, 1899. NO. 51.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER

AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

SELL ONLY THE BEST!

In Competition with the World we have received the

Highest Awards Made. . .

These substantiate our claim that : : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

BY SPECIAL APPOINTMENT



TO H.R.H., THE PRINCE OF WALES.

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PEEK, FREAN & CO.

Hold Twenty-One Royal Appointments

and their Biscuits, Cakes, etc., have been awarded

Twenty-Seven Medals.

Out of hundreds of varieties of Biscuits we would direct your special attention to

CHERRY VENICE FLORENCE

WAFERS

CHERRY VENICE FLORENCE

Corn Brooms

BROOMS

"Rose"
"Pansy"
"Thistle"
"Maple Leaf"
"Shamrock"
"Daisy"
"Tulip"
and
"Good Luck"

• • •

Always reliable and as represented.

STANDARD BRANDS

"GEM"
"WIRE"
"SNOW"
"CORKER"
"HEARTH"
"LA BELLE"
"BARBERS'"
"TRAVELLER"

Wood, Bone, Nickel, Silver and Plush Handles.

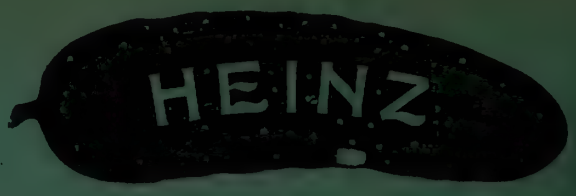
Large Variety. Low Prices.

WHISKS

WHISKS

The H. A. Nelson & Sons Co., Limited
59 to 63 St. Peter Street
MONTREAL
Toronto Sample Room:
56 and 58 Front St. West

Corn Whisks



SWEET PICKLES

have been continually improved for 30 years until they are a dainty relish peculiar to themselves.

Sold by

Canadian Agents:

H. P. Eckardt & Co., Toronto.

Hudon, Hebert & Cie., Montreal.

Our SALT is steadily and rapidly growing in popularity.

The public know a good thing when they see it.

COLEMAN'S.

RICE'S.

Ask your Grocer for either of these Brands and TAKE NO OTHER.

These brands are reliable—pure, and do not cake.

TABLE SALT DAIRY

The Trade are becoming alive to the fact that it is useless keeping Salt that cannot be relied upon.

Our SALT is unexcelled.

R. & J. RANSFORD,
CLINTON, ONT.
Established 1868.

RICE'S.

COLEMAN'S.

Be abreast of the times and keep Salt that will sell!

No other make of Salt can equal our record for winning prizes.

Profitable Points for Progressive Grocers

"Thistle" Brand Finnan Haddies

REAL Finnan Haddies, with the true delicate flavor of the freshly caught fish.

Selected carefully and cured and packed right at the water side.

Absolutely clean, ALWAYS.



Made by particular people for particular people. Pure Bi-carbonate of Soda.

The Soda of confidence and strength. Order this brand.

"Thistle" Brand Kippered Herring

The choicest fish only—fat and selected personally—toothsome and clean.

Every tin warranted.

Tender Macaroni

"A thread-bare story" someone says. Perhaps so, but it will bear repeating. P. Codu makes his Macaroni from the only wheat that Macaroni ought to be made of—Russian Wheat.

This wheat gives a delicacy and whiteness to the Macaroni that can be obtained in no other way. Folks try to imitate it, but consumers don't see it in that light. We ought to know—we have had the experience.

Made by P. Codu

Sold by leading wholesalers everywhere.

A. P. TIPPET & CO., Genl. Agts., Montreal.

SOLD FROM ATLANTIC TO PACIFIC

FAC SIMILE OF CASK LABEL.



PURNELL'S

PURE
PLAIN and SPICED

MALT VINEGARS

THE BEST FOR PICKLING.

Brewery, Bristol, England.

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DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

"On The Back Shelf"

Merry Christmas to you! Let us put care and trouble away "on the back shelf," in Memory's store room, and forget them—perhaps when we go back to look for them in the days to come they wont be there. Merry Christmas!

There's another thing, too, that you won't find among the dust and cobwebs "on the back shelf" in the store-room—the dust never accumulates on Tillson's Pan-Dried Rolled Oats—they move too quickly and sell too readily for that, like all good things. Your customers won't forget those Rolled Oats of highest quality, Tillson's "Pan-Dried"—they'll never be found "on the back shelf!" Merry Christmas to you!

The Tillson Co'y, Limited,
Tilsonburg, Ont.

On Christmas Day . . .

Think of the cigars that will be smoked on Christmas day! Of course, the "Pharaoh" and the "Pebble" will lead the leaders as usual. If you've stocked them you are lucky. Many a man will thank you for the rich content they bring.

New Year's next—why not start the New Year right by writing me and leaving to my judgment alone the picking out of an assortment of my 5c. and 10c. cigars? I'll take all the risk—you can return them at any time within six months and get your money back if they do not readily sell.

J. Bruce Payne, Mfr.,
Granby, Que.

OUR

Crown Flavoring Extracts

are unsurpassed—quality and prices.

GREIG MFG. CO'Y, Montreal, P.Q.

GROCERS . . . .

who desire to keep the most up to-date, saleable packet tea on the market, should order an assortment of the

OZO BLENDS.

THEY ALLOW LONG PROFITS.

OZO CO., Limited
416 St. Paul St., MONTREAL



MADE IN CANADA.

"STERLING" BRAND PICKLES.

for the....

NEW YEAR'S FESTIVITIES.

The large trade of Christmas week may find you with an exhausted stock of

"Sterling" Brand Pickles,

at Christmas eve. New Year's festivities call for equal, if not greater, consumption of a first-class pickle like **"Sterling" Brand.** Don't let your stocks run down. Despatch order quickly and it will have immediate attention from us.

—**"Sterling" Brand Pickles** are
—made of best grown Canadian
—vegetables, by improved methods
—of pickle-making, in Canada's
—largest pickle factory.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.

Ceylon and Indian

Machine-Made

TEAS

are the most profitable for the retailer to handle, as they are without doubt the purest, cleanest and most profitable in the universe.

Merry Christmas!

"A merrie meet and a merrie part" to all grocers—may old Father Time find you prospering as the year draws to a close. One thing is certain, —the balance is on the right side of the ledger if "quality" has been your watchword.

There's "a merrie meet and a merrie part" in every bottle of Jonas' Flavoring Extracts—**that** goes without saying, because

Jonas' Flavoring Extracts

hold trade and keep a woman good natured. Double the strength of the ordinary Extracts because they are concentrated—**distilled and re-distilled.** A very little will do the work and yet yield a rich, true, delicate, natural flavor that is equal to Nature's best in her fruits, flowers and spices.

As our thirtieth business year draws to a close, again we say, "A Merry Christmas to you."

HENRI JONAS & CO., MFRS.,

Montreal.

VALENCIA RAISINS!

Here you are,
Look at the assortment:

Trenor's Blue Eagle Selected, 28-lb. boxes.
Rogers' Finest Selected, - 28-lb. boxes.
Rogers' 4-Crown Ondara Layer Valencias - - 28-lb. boxes.

Grustan's Finest Selected - 28-lb. boxes.
Grustan's Finest Selected - 14-lb. boxes.
Grustan's Finest Selected - 7-lb. boxes.
Trenor's Aranda Fine off-stalk, 28-lb. boxes.

All magnificent quality, and prices the lowest.

Table Raisins, Eleme Figs, Comadre Figs, Peels, Currants, etc., etc.,
in great profusion. We have handled over 30 carloads of Mediterranean Fruits. The reason—excellence of quality and lowest market prices.

W. H. GILLARD & CO., Wholesale Grocers, **Hamilton, Ont.**



LICORICE . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

Our latest novelties; **Corrugated Y. & S. Stick Licorice**, packed 80 sticks in wood box; **Manhattan Wafers, in Pliable Licorice**, 2½-lb. boxes.

YOUNG & SMYLIE
Established 1845. BROOKLYN, N.Y.

DOLLARS

are made by selling . . . .

Paterson's Sauce.



Rose & Laflamme

Agents MONTREAL

Batty & Co.

ESTABLISHED 1824.

LONDON.





OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

THE KID HANGS UP HIS STOCKINGS.

. . . . By Jacob A. Riis, in The Century.



THE clock in the west-side lodging-house ticked out the seconds of Christmas eve as slowly and methodically as if six fat turkeys were not sizzling in the basement kitchen against the morrow's spread, and as if two score boys were not racking their brains to guess what kind of pies would go with them. Out on the avenue the shopkeepers were barring doors and windows, and shouting "Merry Christmas" to one another across the street as they hurried to get home. The drays ran over the pavement with muffled sounds; winter had set in with a heavy snowstorm. In the big hall the monotonous click of checkers on the board kept step with the clock. The smothered exclamations of the boys at some unexpected, bold stroke, and the scratching of a little fellow's pencil on a slate, trying to figure out how long it was yet till the big dinner, were the only sounds that broke the quiet of the room. The superintendent dozed behind his desk.

A door at the end of the hall creaked, and a head with a shock of weather-beaten hair was stuck cautiously through the opening.

"Tom!" it said, in a stage whisper. "Hi, Tom! Come up an' git on ter de lay of de Kid."

A bigger boy in a jumper, who had been lounging on two chairs by the group of checker-players, sat up and looked toward the door. Something in the energetic toss of the head there aroused his instant curiosity, and he started across the room. After a brief whispered conference the door closed upon the two, and silence fell once more on the hall.

They had gone but a little while when they came back in haste. The big boy shut the door softly behind him and set his back against it.

"Fellers," he said, "what d'ye t'ink? I'm blamed if de Kid ain't gone an' hung up his sock for Christmas!"

The checkers dropped, and the pencil ceased scratching on the slate, in breathless suspense.

"Come up an' see," said Tom, briefly, and led the way.

The whole band followed on tiptoe. At the foot of the stairs their leader halted.

"You don't make no noise," he said, with a menacing gesture. "You, Savoy!" to one in a patched shirt and with a mischievous twinkle; "you don't come none o' yer monkey shines. If you scare de Kid you'll get it in de neck, see!"

With this admonition they stole upstairs. In the last cot of the double tier of bunks a boy much smaller than the rest slept, snugly tucked in blankets. A tangled curl of yellow hair strayed over his baby face. Hitched to the bedpost was a poor, worn little stocking, arranged with much care, so that Santa Claus should have as little trouble in filling it as possible. The edge of a hole in the knee had been drawn together and tied with a string to prevent anything falling out. The boys looked on in amazed silence. Even Savoy was dumb.

Little Willie, or, as he was affectionately dubbed by the boys, "the Kid" was a waif who had drifted in among them some months before. Except that his mother was in the hospital, nothing was known about him, which was regular and according to the rule of the house. Not as much was known about most of its patrons; few of them knew more themselves, or cared to remember. Santa Claus had never been anything to them but a fake to make the colored supplements sell. The revelation of the Kid's simple faith struck them with a kind of awe. They sneaked quietly downstairs.

"Fellers," said Tom, when they were all together again in the big room—by virtue of his length, which had given him the nickname of "Stretch," he was the speaker on all important occasions—"ye seen it yerself. Santy Claus is a-comin' to this here joint to-night. I wouldn't a' believed it. I ain't never had no dealings wid de ole guy. He kinder forgot I was around, I guess. But de Kid says he is a-comin' to-night, and what de Kid says goes."

Then he looked around expectantly. Two of the boys, "Gimpy" and Lem, were conferring aside in an undertone. Presently Gimpy, who limped, as his name indicated, spoke up:

"Lem says, says he—"

"Gimpy, you chump! you'll address de chairman," interrupted Tom, with severe dignity, "or you'll get yer jaw broke, if yer leg is short, see?"

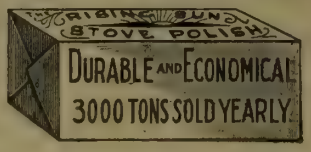
"Cut it out, Stretch," was Gimpy's irreverent answer. "This here ain't no regular meetin', an' we ain't goin' to have none o' yer rot. Lem, he says, says he, 'Let's break de bank an' fill de Kid's sock. He won't know but it was Ole Santy done it.'"

A yell of approval greeted the suggestion. The chairman, bound to exercise the functions of the office in season and out of season, while they lasted, thumped the table.

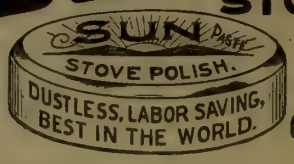
"It is regular motioned an' carried," he announced, "that we break de bank fur de Kid's Christmas. Come on, boys!"

The bank was run by the house, with the superintendent as paying teller. He had to be consulted, particularly as it was past banking hours; but the affair having been succinctly put before him by a committee, of which Lem and Gimpy and Stretch were the talking members, he readily consented to a reopening of business for a scrutiny of the various accounts which represented the boys' earnings at selling papers and blacking boots minus the cost of their keep and of sundry surreptitious flings at "craps" in

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE.



SUN PASTE STOVE POLISH IN TINS
GUARANTEED TO THE TRADE



Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

secret corners. The inquiry developed an available surplus of $3 50. Savoy alone had no account; the run of "craps" had recently gone heavily against him. But, in consideration of the season, the house voted a credit of 25c. to him. The announcement was received with cheers. There was an immediate rush for the store, which was delayed only a few minutes by the necessity of Gimpy and Lem stopping on the stairs to "thump" one another as the expression of their entire satisfaction.

The procession that returned to the lodging-house later on, after wearing out the patience of several belated storekeepers, might have been the very Santa's supply-train itself. It signalized its advent by a variety of discordant noises, which were smothered on the stairs by Stretch with much personal violence, lest they wake the Kid out of season. With boots in hand and bated breath, the midnight band stole up to the dormitory and looked in. All was safe. The Kid was dreaming, and smiled in his sleep. The report roused a passing suspicion that he was faking, and Savarese was for pinching his toe to find out. As this would inevitably result in disclosure, Savarese and his proposal were scornfully sat upon. Gimpy supplied the popular explanation.

"He's a-dreamin' that Santy Claus has come," he said, carefully working a base-ball bat past the tender spot in the stocking.

"Hully gee!" commented Shorty, balancing a drum with care on the end of it. "I'm thinking he ain't far out. Looks 's ef de hull shop'd come along."

It did when it was all in place. A trumpet and a gun that had made vain and perilous efforts to join the bat in the stocking, leaned against the bed in expectant attitudes. A picture-book, with a pink Bengal tiger and green bear on the cover, peeped over the pillow, and the bedposts and rail were festooned with candy and marbles in bags. An express wagon with a high seat was stabled in the gangway. It carried a load of fir branches that left no doubt from whose livery it hailed. The last touch was supplied by Savoy in the shape of a monkey on a yellow stick, that was not in the official bill of lading.

"I swiped it for de Kid," he said briefly, in explanation.

When it was all done the boys turned in, but not to sleep. It was long past midnight before the deep and regular breathing from the beds proclaimed that the last had succumbed.

The early dawn was tinging the frosty windowpanes with red, when, from the Kid's cot, there came a shriek that roused the house with a start of very genuine surprise.

"Hello!" shouted Stretch, sitting up with a jerk and rubbing his eyes. "Yes, sir! in a minute. Hello, Kid, what to—"

The Kid was standing barefooted in the passageway, with a baseball bat in one hand and a trumpet and a pair of drumsticks in the other, viewing with shining eyes the wagon and its cargo, the gun and all the rest. From every cot necks were stretched, and grinning faces watched the show. In the excess of his joy, the Kid let out a blast on the trumpet that fairly shook the building. As if it were a signal, the boys jumped out of bed and danced a breakdown about him in their shirt-tails, even Gimpy joining in.

"Holy Moses!" said Stretch, looking down, "if Santy Claus ain't been here an' forgot his hull kit, I'm blamed!"

HONEY PRODUCING COUNTRIES.

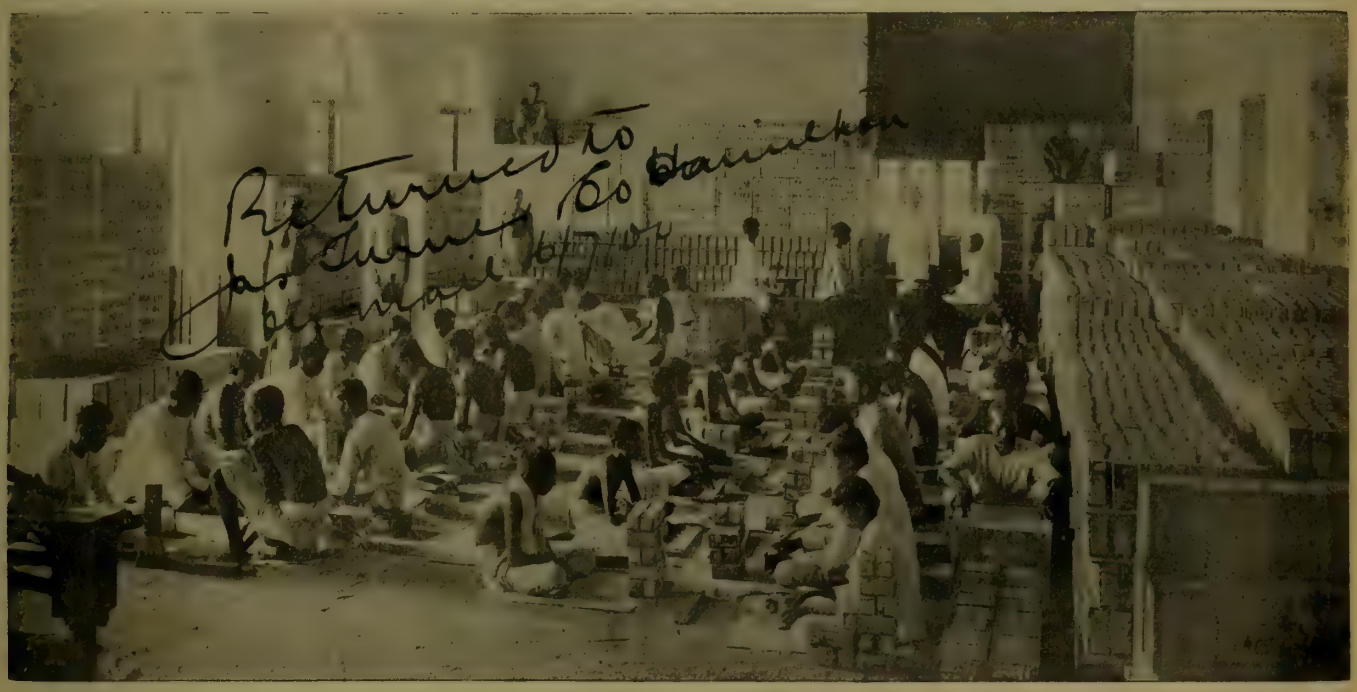
Germany, which has 1,910,000 hives, producing 45,000,000 lb. of honey every year; Spain has 1,690,000 hives, producing 42,000,000 lb. of honey; in Austria there are 1,555,000 hives, producing 40,000,000 lb. of honey; in France, 950,000 hives, producing 22,000,000 lb.; in Holland, 240,000 hives, producing 6,000,000 lb.; in Russia, 110,000 hives, producing 2,000,000 lb.; in Denmark, 90,000 hives, producing the same; in Belgium, 200,000 hives, producing 5,000,000 lb.; in Greece, 30,000 hives, producing 3,000,000 lb. The annual production of honey in Europe is calculated to reach 40,000 tons, valued at £2,200 000, and of wax, 15,000 tons of the value of £1,350 000. A hive of bees produces from 20 to 50 lb. of honey yearly, according to the size of the hive, and multiplies ten-fold in five years. In order to obtain enough honey for a load, a bee requires to visit 6,000 different flowers, and makes on an average 20 trips daily.—B. B. J.



The Battle is Over

and we have to thank our friends for their "usual" kind support. In the direction you go **SUCCESS** travels; you cannot meet it but that you may overtake it is the sincere wish of

LUCAS, STEELE & BRISTOL, Wholesale Grocers, HAMILTON.



VIEW OF INTERIOR OF THE RAM LAL'S TEA CO.'S PACKING-HOUSE IN INDIA.

JAMES TURNER & CO., WHOLESALE AGENTS, HAMILTON.

GRAND MOGUL TEA

"IS PURE TEA," AND STANDS SUPREME.

LEADS ALL PACKAGE TEAS IN EXCELLENCY OF FLAVOR AND STRENGTH.

Wishing you the Compliments of the Season,

T. B. ESCOTT & CO.
LONDON, ONT.

Agencies:
Winnipeg, Montreal, Toronto, Vancouver.

XMAS  1899

Wishing our numerous customers the Compliments of the Season.

●●●●

THOS. KINNEAR & CO., ...Toronto.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

V. E. PARADIS has been appointed curator of A. Bussiere, general merchant, Stanford, Que., who is offering 65c. on the dollar.

P. L. A. Lefebvre, grocer, Montreal, has assigned.

Louis Morel, general merchant, Beaupre, Que., has assigned.

G. A. Marion & Co., general merchants, Rockland, Ont., have assigned.

A. Tessier, general merchant, St. Casimir, Que., is offering 25c. on the dollar.

Herman Kreig, grocer, etc., Hespeler, Ont., has assigned to C. S. Scott, Hamilton.

Bulmer, Webb & Co., grocers, Rossland, B.C., have assigned to Patrick J. Russell.

Chattel mortgage on the stock of C. M. Newans & Co., grocers, London, Ont., has been foreclosed.

Gagnon & Caron have been appointed curators of J. R. Lemaire, general merchant, Nicolet, Que.

Joseph Brault, general merchant, Laprairie, Que., has assigned, and a meeting of creditors will be held on December 22.

Matthew Kelly, grocer, Tilbury, Ont., has assigned in trust to A. A. Wilson, Tilbury. The creditors meet to-day (Friday).

A. R. Burnett, proprietor of the Guelph Farm, Dairy and Grocery Co., Toronto, has assigned to W. B. S. Craig, Toronto. A meeting of creditors will be held on December 22.

PARTNERSHIPS FORMED AND DISSOLVED.

Langlois, Plante & Co., restauranters, Montreal, have dissolved.

Prefontaine & Desautels, general merchants, Marieville, Que., have dissolved.

The Vito Manufacturing Co., manufacturers of soap powders, Montreal, have dissolved.

Lim Saw and Lim Shu have registered partnership under the style of The Lim Shu Co., grocers and provisioners, Victoria.

James Gill & Co., general merchants, Revelstoke, B.C., have dissolved, T. E. L. Taylor continuing under unchanged style.

Johnson, Santo & Co., general merchants, Windermere, B.C., have dissolved partnership, W. E. Johnson selling his interest to H. E. Forster.

SALES MADE AND PENDING.

Thomas Nichol, general merchant, Richmond, Ont., has sold out.

The stock of W. W. Lawrason, grocer, Galt, Ont., is offered for sale.

R. B. Gill, general merchant, Brooksdale, Ont., has sold out and removed to St. Marys.

The assets of J. B. Boisvert, general merchunt, Ste. Gertrude, Que., are to be sold.

The claims against the estate of Wm. P. O'Brien, trader, St. John's Nfld., are advertised for.

The stock of Joseph Chandonnet, grocer, St. Jean des Chaillons, Que., has been sold at 40c. on the dollar.

The stock, etc., of the late John McInnes, general merchant, Wallace, N.S., is offered for sale by sheriff.

The stock of Louis Robitaille, general merchant, Auvergne, Que., has been sold at 43c. on the dollar.

CHANGES.

S. Beaupre, cigar dealer, Montreal, has sold out to Joseph Lorange.

J. P. Clarke, general merchant, Exeter, Ont., is closing up his business.

John C. Widdis, general merchant, Gesto, Ont., has sold out to C. E. Weldon.

A. C. Wylie, baker, etc., Strathroy, Ont., has been succeeded by F. J. Brown.

Peter Cameron, grocer, Wallacetown and Dutton, Ont., has sold out his Wallacetown business to John Cameron.

Marie E. Caille, wife of J. S. R. Page,



A BAD PENNY

ALWAYS COMES BACK.

It is the same with imitations of

IMPERIAL CHEESE.

In the future, as in the past, we propose to educate the public against imitations of **Imperial Cheese.**

Keep faith with your customers by refusing to sell imitations—of our labels and jars.

A. F. MacLaren & Co., TORONTO

MALAGA FRUITS

PRICES RIGHT.

THE DAVIDSON & HAY, LIMITED

36 YONGE STREET, TORONTO.

has registered as proprietress of J. S. R. Page & Cie, grocers, Montreal.

W. H. Millman & Co., grocers, Guelph, Ont., have sold out to Scroggie Bros.

Alice V. Robitaille has registered as proprietress of a grocery business in Montreal in her own name.

Clara Dufresne has registered as proprietress of J. B. Domville & Cie, general merchants, St. Stanislas, Que.

CANNED SALMON COMBINATION.

It is said that now that the Fraser river canneries intend organizing a combine and have held several meetings to that end, the fishermen themselves will take a hand in the matter. A meeting was held a couple of evenings ago of representative men from among the fishermen who have been working on the Fraser river for years. It has been suggested among the fishermen, although no definite action has yet been taken, that they will double up the price, making it something like 40c. for the next season, and in that way they expect to get their shares of the good things they claim are going in connection with the formation of the combine that will control the industry on the river.—Victoria Times.

BOWSER'S SELF-MEASURING OIL TANK.

THERE are a great many people who hesitate to employ new and more modern store appurtenances until they can ascertain the experience of one or more of their confreres. It is, perhaps, not a trait to be recommended always, for it reveals a hesitancy to imitate ; and it is those who lead that are, as a rule, the most successful. But the fact that there are people who need to have the experience of others before they move in a given direction themselves makes it necessary that they should be supplied it.

There are a large number of merchants throughout the country who have, when once the merits of the Bowser Self Measuring Oil Tank were brought to their attention through the advertisement or the travelers, at once had one placed in their store, until there are to-day, in the United States and Canada, over 100,000 of these tanks in use. But there may be some who, because they have not seen one of the tanks in actual operation, have hesitated to provide themselves with one. If there are any such who are readers of THE CANADIAN GROCER, we would like to draw attention to the advertisement of S. F. Bowser & Co., the makers of the self-measuring oil tank, in which is given a few of the names of merchants in Ontario who are now using this oil and labor-saving device. It will also be noticed that The Montreal Street Railway Co. has put Bowser self-measuring tanks into its new stores department.

OCCUPIES HIS NEW STORE.

John Boyle, an Alexandria, Ont., grocer, has moved into his new store next the Bank of Ottawa. The building is much larger than his old shop. The interior is finished in oil, excepting the ceiling, which is of corrugated galvanized iron. A refrigerator is situated at the rear of the store, which will enable Mr. Boyle to supply the delicacies of the season at all times during the year. Mirrors are utilized to form the background of two attractive show windows. Mr. Boyle has one of the neatest, handsomest, and most up-to-date business blocks in the county.

Attention was called to the fact that receipts of Maracaibo coffee at New York for the calendar year 1898 were 426,000 bags, and that thus far this year they have been only 322 000 bags, with 8,600 bags now on the way to this market. As the port of Maracaibo is now closed the indications are that there will be no further arrivals this year.



"There's More than Meets the Eye"

in a great many brands of Marmalade.—A large majority of them are adulterated, and some are positively impure.

Your customers need have no hesitation in using **UPTON'S MARMALADE,** for it is as pure and wholesome as if they made it themselves.

For sale by all Jobbers, in 1-lb. glass jars and 7-lb. wood pails.

HENRY WRIGHT & CO., Toronto
Canadian Selling Agents.

CLOVES AND THEIR CULTIVATION.

CLOVES were at one time the only economic product which Zanzibar supplied to foreign countries, writes Mr. Consul Cave, and, although much has been and is being done to encourage the native agriculturist to have more than one iron in the fire, the tree is still and probably always will be far more extensively cultivated than any other. The clove season proper—that is, the period during which the crop ripens and is harvested—extends from September to March, but the cloves continue to be brought into town for some months later, either because some of the trees are retarded in their flowering or because the growers are holding back for a more favorable market. The 1898 crop, although 1,302,700 lb. in excess of that of the previous year, was

NOT MORE THAN A GOOD AVERAGE

one, and fell far short of the results obtained in 1890, 1894 and 1895, but, although this is true as regards the 12 months ended December 31 last, it will probably be found, when the next report comes to be written, that the season of 1898-99 has equalled, if it has not surpassed, any previous existing record. In the summer and autumn of last year, considerable anxiety was felt as to what the season would bring forth, for there had been no heavy rain for 18 months, and a large number of trees had died for want of water. In Pembla alone, no fewer than 200,000 are said to have perished from this cause. The rains came in time to save the crop and make it one of the most prolific that this country has known, but the long drought which preceded them not only caused the buds to be somewhat smaller than usual, but

DELAYED THE HARVEST

for several weeks. And this is especially the case in the Island of Zanzibar, where the rainfall is seldom more than half as heavy, and the trees not nearly so old nor so hardy as in the sister island. The quantity of cloves brought into town from Zanzibar plantations up to the end of the year was, it will be observed, only 60,364 frasilas, the smallest amount tabulated, but of these no less than 32,399 frasilas and from the two islands together 121,858 frasilas were exported in December alone, which was in excess of the amounts recorded for any period of one month since these returns were first compiled.

The great difficulty which both the Government and the Arab cultivator have to contend with is the labor question, which it will probably take many years to solve. Ever since the importation of slaves has been prohibited the supply of labor has diminished with increasing rapidity from year to year, and now that

THOUSANDS OF SLAVES

have been freed under the decree of 1897, it is quite inadequate to meet the demands that are made upon it. Much has been done in the interests of the cultivator; the freed slaves are induced, whenever it is possible, to settle on the shambas of their old masters and to work for them, under voluntary agreements, either in return for a fixed daily wage, or by giving up a certain number of days to their employers and devoting the remainder of the week to the cultivation of plots of ground, which are allotted to them for that purpose. A money wage has, as often as possible, been substituted for payment in kind, both as an additional incentive to the laborer, and so as to prevent him from absenting himself from his work for two or three days in succession at more or less frequent intervals in order to dry and dispose of the green cloves which he has either earned as his share of the picking, or, as frequently happens, stolen from the trees during the night; but no legislation can make the native take a genuine interest in his work or keep it for a longer period than will enable him to live in comparative comfort for a few weeks of contented idleness. The

SCARCITY OF LABOR

has had its effect both on the total yield of the year and on the quality of the sample. Different buds on the same tree ripen at different times, and to secure a good sample, they should be picked at a certain definite stage of development, but in his anxiety to have as much of his crop gathered as possible, the cultivator has had to neglect any special care in picking, as well as in the equally important process of drying, with the natural result that the cloves sent home are found to vary in size, color and also in quality.



LAST SATURDAY'S ECLIPSE.

"The Moon looks happy."
"No wonder. It's his night out. He is to be eclipsed."

1899-1900

We Cordially Extend

THE SEASON'S GREETINGS

TO OUR FRIENDS THROUGHOUT THE DOMINION.

THE EBY, BLAIN CO., LIMITED

WHOLESALE GROCERS, MANUFACTURERS, IMPORTERS OF TEAS.

TORONTO, CAN.

THE WEARY DRUMMER.

EMANUEL LEVY was a hard-working and ambitious drummer. His route lay through the smaller towns in Western New York, and his employers expected him to "cover" about five of them each day he was out.

On one occasion he had had an especially tiresome day, owing to railway delays, and did not reach Rochester until almost midnight. He went, as usual to the X hotel, where he was accustomed to stay and where he was well known.

"Sorry, old man," said the clerk, "but we haven't got a room in the house. Firemen's Convention here to-day, and they're sleeping in cots in the parlor."

"But you've got to take care of me," rejoined Emanuel. "I was never so tired in my life, and there isn't a train out of here to-night. What do you mean, anyway, by filling your house up with firemen who will never come here again, and turning away your regular customers?"

"Can't help it, Manny; ask the boss."

"But what am I going to do? I've got to sleep somewhere."

"Hold on a minute—perhaps I can fix you. Do you mind sleeping on a cot?"

"Sleeping on a cot? Why, I'd sleep on a keg of nails."

"Well, in the room off of 42 there's a cot. In 42 we've got a sporting man, with a big bank roll. There's no lock on the door between the rooms, and he made us promise we wouldn't put anyone in there. But, if you'll be on the dead level, go in quietly and get out the same way before he's up, you can sleep there."

Levy went up to the room. In about three-quarters of an hour he came down again, partly dressed, and with a look of horror on his face.

"Mein Gott, Billy!" he exclaimed, as he reached the desk, "but that man's dead."

"Yes, I knew he was dead," replied Billy, "but how did you find it out?" —Life.

A GUELPH FIRM'S CHANGE.

Scroggie Bros., grocers, Guelph, having for some years past found their premises too small to accommodate their increased trade, have purchased the large stock of Millman & Co., thereby securing those fine large premises occupied by the latter firm, which are among the finest in the city.

Mr. Millman has not yet decided where he will locate, but will probably select the beautiful city of Vancouver.

A NICE CHRISTMAS NUMBER.

The Grocery World adds another rung to its ladder of success by this week's number. It is its Christmas number, which fact is manifested at once by the cover, which portrays genial old Santa Claus behind a grocery counter, with his capacious bag full of seasonable goods. The 74 pages inside are full of well-written and seasonable articles, and excellently worded and displayed advertisements, making the number a creditable issue.

SHIPPING POOR EGGS.

The condition of the egg market at present is such as to call forth comment. While the receipts of eggs on the market are large—even larger than usual at this season—the supply of strictly-new-laid eggs is so small that all really good stock in Toronto is readily picked up at 23c. per doz.

It is not a rare thing, however, for a merchant who ships to market a lot of eggs, a big proportion of which are found to be bad, to accuse the commissionman of inaccurate or dishonest "culling."

It would seem, from the evidence, as given by the commissionmen, that many merchants market eggs without knowing in what condition they are. Whether this be due to lack of care or knowledge of the egg business on the part of the shipper is difficult to judge, but the result tends not to the good of the business. The egg business requires both accurate knowledge and constant care.

A MERCHANT PUNISHED.

H. M. Winter, who opened a departmental store in Berlin, Ont., in August last, and advertised himself as "The Poor Man's Friend," has been sentenced to eleven months and twenty days imprisonment, and to pay a fine of $800 for defrauding his creditors. If the fine is not paid, he is to get another year in jail.

ROSEMARY MINCE MEAT

BULK—IN PAILS. CONDENSED—IN PACKAGES

QUALITY
FIRST
LAST AND
ALWAYS.

6½c. Per Pound Delivered.

ROSEMARY BULK MINCE MEAT
25 AND 70-LB. PAILS.

PRICE
ABSOLUTELY RIGHT
WITH
BEST TERMS.

The L. and S. Rosemary Co., Limited, Hamilton, Canada.

A PILE OF MONEY AS BIG AS A MOUNTAIN

is lost every year through careless weighing.

You don't realize that you are contributing to this pile of wasted energy and capital, do you ? But you are, if you have not abandoned the old methods of weighing your merchandise.

Write to us about the Money-Weight System of weighing your merchandise.

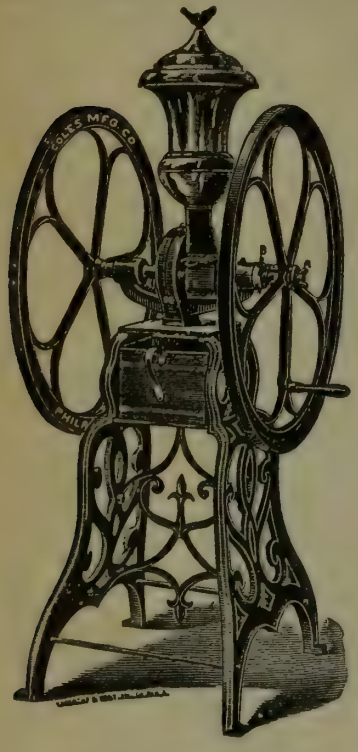


REMEMBER, OUR SCALES ARE SOLD ON EASY MONTHLY PAYMENTS.

THE COMPUTING SCALE CO.,

Money-Weight Scale Co., No 47 State St., Chicago, Ill.
Money-Weight Scale Co., No. 142 Chambers St , New York, N.Y.
James A Hossack, Dist. Agent, No 1662 Notre Dame St , Montreal, Canada.
L. A. Davidson, Dist. Agent, No. 104 King St. West, Toronto, Canada.

DAYTON, OHIO.



The Canadian Grocers Know

a good mill when it is presented to them.

They have taken up the . . .

COLES COFFEE MILL

Because it saves them dollars in money and pounds of energy when they grind coffee. It works easily, grinds evenly, andis recommended earnestly

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Wool Soap

For Toilet and Bath

Pure, white Wool Soap is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price.

Swift and Company, Makers, Chicago

Canadian Representatives:
W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.

THE CANADIAN GROCER

President,
JOHN BAYNE MacLEAN,
Montreal.

THE MacLEAN PUBLISHING CO.
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

BANK FAILURES AND ROGUERY.

THE failure of a chartered bank in Canada is a very rare occurrence. This speaks well, both for the financial condition of the country and for the system under which our banks do business.

But, every bank failure of the last 15 or 20 years, as far as our memory serves us, has, directly or indirectly, been traceable to fraudulent practices.

This speaks badly for the system of inspection which is supposed to be carried on.

When a bank receives a charter, it is endowed with extraordinary powers. And the authority—which is, of course, the Government—which gives it this power is responsible for the providing of ways and means which shall prevent the bank deceiving and defrauding the public, as the Central Bank did some 15 years ago, and as the Ville Marie Bank has been doing of late years.

Rogues can usually find ways to work evil, but it is evident the rogues who are in official positions in banks have an altogether too easy task when they want to put nefarious schemes into practice.

THEY LACK CONTINUITY.

Many intelligent and promising young men fail to attain much success in life because of a lack of continuity.

To-day they are employed at one thing, and to-morrow they are at another.

To-day they imagine they are more suited for this vocation. To-morrow it is something else. The result is, they are never long enough at one thing to be master of it.

And what a man is not master of he is never successful at.

GREETINGS TO OUR READERS.

THE CANADIAN GROCER is always solicitous for the welfare of its readers, but it is particularly appropriate at this season that it should give expression to it.

The air at the moment is laden with the exchange of Christmas greetings. "A Merry Christmas" and "Compliments of the Season" we hear on all hands. THE CANADIAN GROCER joins the throng, and wishes its readers the best kind of a Merry Christmas.

Money-making should not be the end of a merchant's life. But, unless he is meeting with some degree of prosperity, it is somewhat difficult for him to be merry at Christmas or during any other festive season.

If there has, however, been a Christmas when the merchants of Canada have had reason to be merry, because of the favorable business conditions, it is the one we are now entering upon.

CANADIAN CHEESE FOR BRITISH TROOPS.

Canadian cheese will be in evidence in the South-African campaign as well as Canadian troops.

A firm of produce dealers in Great Britain write A. F. MacLaren & Co., of Toronto, to the effect that the War Office has placed large orders for Canadian cheddar cheese for the use of the troops in South Africa.

But this is not all, for A. F. MacLaren & Co. have also received a large order direct for "Imperial" potted cheese for shipment to the seat of war.

CONSULTING THE TRAVELERS.

THE CANADIAN GROCER has, durduring the past few weeks, been urging firms who do not now do so to hold a convention of their travelers at least once a year. We therefore make no apology for reproducing the following extract from the address of General Manager Walter H. Cottingham at the recent convention of the travelers of the Sherwin-Williams Co., Cleveland, because it so strongly emphasizes the point we have been trying to make:

"I believe the success—the magnificent success which has always attended our company—is due in no small measure to our policy of consulting freely with all connected with us and getting their ideas and suggestions for the best methods and plans of pushiug forward the business.

"You, gentlemen, can especially help us in this respect. You are the army in the field, fighting at the front, and see by personal observation our plans and schemes in actual operation, and should be able to tell us where they are effective and where defective."

THE PRICE OF TOMATOES.

The position of canned goods is undoubtedly a strong one, but some holders appear to be getting their ideas above the market value.

Tomatoes held in first hands at 95c. are not finding purchasers, while the wholesalers are quoting 95c. to $1 to the retail trade, but, notwithstanding this, a circular issued this week quotes $1.10 to the wholesale trade.

Whatever the future of canned tomatoes may be it is obvious this figure is much above the price now ruling.

AN ILLUSTRATED GROCERY PAPER.

A copy of Grocery, an illustrated monthly paper devoted to the interests of the retail grocery trade of Great Britain, lies before us. It is not strictly speaking a new paper, for it had its advent several months ago. It is, however, none the less worthy of notice. The journal is of a decidedly high class. The articles are not only of special interest to the grocery trade, but they are well printed and many of them well and liberally illustrated. Grocery ought to ultimately obtain a good fast hold in the grocery trade of Great Britain.

EDITORIAL HYPOCRISY EXPOSED.

READERS of THE CANADIAN GROCER need not be told that it is seldom this journal undertakes to criticize its contemporaries. But there are occasions when we feel it is our duty to do so.

There is a paper published in New York called The American Journal of Health. Its professions are quite lofty. In a recent paragraph outlining the special features of the journal were these sentences: "Our advertising columns are open to all legitimate concerns. Such space is for sale and may be obtained for the purpose of advancing the interests of any reliable product. Upon the other hand, we have no space for sale in our editorial columns, and all suggestions contained therein reflect our unbiased and candid opinions, made after thorough investigation, and may be implicitly relied upon. At no time have paid puffs or 'write-ups' been admitted to the editorial columns of The American Journal of Health."

To the readers of The American Journal of Health, whether they be few or many, the statement that paid write-ups are not admitted is, no doubt, quite assuring. That is, if they do not know that in the spirit at least the statement is false. And it is the spirit, we are told in the Good Book, that killeth.

The subtle manner in which this particular health journal breaks the spirit of its professions has been pointed out by THE CANADIAN GROCER and other papers published in Canada, but, as it is again employing its old methods, it is quite proper that we should again expose them.

Having ascertained that Blank and Co. manufacture a certain product, a member of the staff, with the dignified letters "M.D." after his name, writes an article in regard to the nutritive and pure qualities of the same. The fact that the form of the article is somewhat stereotyped and could be employed, with the alteration of a word here and there, in writing up cheese as well as butter, sugar as well as salt, baking powder as well as bacon, does not matter. It is quite convenient to keep on hand a supply of stock articles as well as stock letters.

The article, which usually contains about 50 lines of typewritten copy, couched in laudatory terms, is sent to the manufacturer of the particular article it deals with for the correction of such errors and omissions as may be found necessary.

But accompanying the article is a letter which states that it is perfectly optional with the firm as to the number of copies it shall require. The price of the copies is then announced, as follows: "Papers will cost you 10c. each in 500 lots, or 8c. each by the 1,000. Less than 500, at the regular price, 15c. per copy."

Of course, no one would take less than 500 copies when so highly laudatory an article was being published "free."

Five hundred copies would only cost $50, and 1,000 but $80, sums not worth considering when you are getting something for nothing, and editorial magnaminity thrown into the bargain.

REDUCED STOCKS OF CLOVES.

Cloves are in an interesting condition just now. Advices from Zanzibar state that the receipts there this year have declined to about 13,000 bales. Last year they were 41,000 bales.

Besides this, stocks in London and New York have materially decreased.

The statistical position has had its effect on the market, and a still further strengthening of values is anticipated.

ROWED RACES ON DECEMBER 1.

A regatta was held on the Red River, Winnipeg, on December 1. The day was balmy, and among the people who occupied the river banks, watching the contests, were a number of ladies, who found the sun warm enough for them to hoist their parasols.

And Winnipeg is generally looked upon as being one of the coldest cities in Canada.

HIGHER FREIGHT RATES ON GROCERIES.

Grocers in Canada are not altogether uninterested in the higher freight rates which go into effect in the United States on January 1, for groceries is one o the lines which the changes particularly affect.

Sugar in less than carlots will not be affected, but in carlots there will be an advance of 5c. per 100 lb., the classification being moved from the sixth to the fifth class.

On soaps and coffees higher rates will rule on both small lots and carlots. The increase will be from 5 to 15c. per 100 lb.

In anticipation of these higher rates, the importation of sugar into Canada has been quite liberal during the last week or two.

Pickles came out with a Thanksgiving number the other day. Like the pickles made by the firm it represents—the H. J. Heinz Co.—it was tasty.

A STEADIER TEA MARKET.

THE recent decline in the market for Indian and Ceylon growths of tea appears to have been only temporary, for the steadier feeling noted last week has become more pronounced.

This seems to be particularly true on account of the decreased quantity brought to auction, while the competition has increased.

Cable advices from Calcutta and Colombo, also report a firmer market there.

Harrison & Crossfield's monthly tea market report points out what is perhaps not generally known, that, while the price of Indian tea fell off ½d. per lb. during the recent decline, quality also depreciated quite ¼d., so that the actual loss of value was only ¼d. per lb. The same report also points out that, as the November shipments of Ceylon tea were but 6,500,000 lb., the London market cannot be heavily supplied with tea of that country's growth in the near future. As it was the heavy shipments that caused the recent decline this fact is significant.

McMeekin & Co., on the other hand, however, point out that, as the increase in the crop of Indian tea will be about 12,000,000 lb. and that in Ceylon 5,000,000 lb., there is little fear of inadequate supply.

On the Canadian market the stock of medium and low-grade Ceylon and Indian teas is light; in low-grade teas it is practically nil. Owing to the better values offering in the countries of production, quite a few transactions have taken place during the past week.

Be a Santa Claus if you would be a merry man.

SOME IDEAS AND IMPRESSIONS.

Gathered During a Holiday Trip to New York.

(Continued.)

I WAS fortunate enough to be in New York during the State and municipal elections. And, although the elections were really important and the newspapers tried to stir the people up to a realization of the fact, I was surprised at the indifference exhibited. "Wait till the Presidential election," said a gentleman to whom I was expressing my surprise, "you will see no lack of interest then."

Although the people were passive, the "machine" of the respective parties was active enough prior to and on the day of the election. And every night the electric lights behind the big red eyes of the tiger's head, which adorns Tammany Hall in 14th street, threw out bright shafts of light, indicating that there was both watchfulness and activity there. The result of the balloting proved it.

One night I was privileged to hear a number of stump speeches, which were delivered from a band wagon by supporters of the Democratic party. And they were "stump" speeches. They had blessed little "wood" in them. On one side of the band wagon was a fife and drum band with the members thereof in the uniform of the United States army, which, as every speaker concluded his oration, struck up a tune that reminded me of fife and drum band practices in Toronto prior to July 12. On the other side of the band wagon was a bonfire which was kept in huge, and in what appeared to me dangerous, proportions by a corps of street urchins. Occasionally it would be a packing case of huge proportions which would be brought to feed the fire, and then half a dozen or more of the boys would scramble upon it and stay there until the flames began to poke their red tongues through the crevices and make them scamper away again, while a big policeman stood by calmly swinging his baton and gossiping with acquaintances quite unconcerned. I tried to imagine what a policeman would do in Toronto under similar circumstances.

But the speakers interested me more than either the bonfire or the band. The speakers were mostly young men, and the electoral law, fathered and enforced by a Republican Legislature, came in for their especial denunciation. One speaker, who was introduced as a brilliant and promising young lawyer, drew a comparison between the laws of Great Britain in regard to her colonies, which resulted in the Boston "Tea Party," and the election laws in New York State. Of course, he urged the electors to do with the Republican party what the American people did with the tea in Boston harbor—throw it overboard. Then he told a story or two. One was as follows: A certain Republican politician saw a man with a few days' old pup in his arms. Stroking the pup on the head, the politician asked:

"And what may its politics be?"

"Republican, sir?"

"Oh!" he exclaimed with some satisfaction, and walked off.

A week later the politician again came across the man and the pup. Again stroking the head of the animal, he asked:

"And what may its politics be, my man?"

"Democrat, sir."

"Democrat?" repeated the astonished politician. "Why, a week ago you told me it was a Republican!"

"So I did sir, but it has since got its eyes open."

The crowd saw the point. At any rate it laughed. And when it had stopped laughing "the brilliant and promising" young lawyer expressed the hope that the electors had got their eyes sufficiently open to ally themselves with the cause of the Democratic party.

While in a political vein I am reminded of a conversation I had with the managing editor of one of the large financial and commercial dailies in New York. This editor is strongly in favor of closer trade relations with Canada, and has not forgotten to vigorously champion it in the columns of his journal. "I am convinced," he in effect said during our conversation, "that it is more in our interests to strive for closer trade relations with your country (Canada). I do not at present see any hope for immediate closer trade relations. The farmers in the United States are opposed to it; for they are afraid of Canadian farm produce, although, of course, they want free trade in the articles they buy."

"From what I can gather during my short visit here," I interjected, "there appears to be a strong feeling that the United States has reached a period when she does not need to keep her protective walls up to their present height."

"You are quite right. And the feeling is undoubtedly growing. But I have come to the conclusion that we can expect, after all, more from the Republican party than from the Democrats in the way of tariff reform and closer trade relations with Canada. You know there is a strong feeling of antipathy in the Democratic camp at present towards things British, while in that of the Republican party the tendency is in the opposite direction."

One thing I was curious to ascertain while in New York, and that was, where the sympathy of the people lay in the war between Great Britain and the Transvaal. My ear was open, therefore, for remarks which might be dropped in regard thereto. From a few people I heard the most bitter denunciation of Great Britain and a hope that she would be defeated.

"But she won't be defeated," interjected one of a group who was on one occasion discussing the question.

"She won't, eh? She couldn't lick her 13 American colonies. And I am sure the Boers are better able now than we were then to give it to her."

While I am quite in sympathy with the cause for which the 13 colonies contended, I could not resist interjecting:

"Mr. ——, did you ever visit the Statue of Liberty in the harbor?"

"No."

"Then you have never read the inscription on that statue?"

"No."

"Well, then, that inscription says that the monument is given to the United States in commemoration of the joint action of the Americans and the French in securing the independence of the former."

The gentleman who had been so bitterly denouncing Great Britain, and who, I should explain, was an Irish-American, said no more.

There was another class I came across, who, while they were not altogether persuaded as to the merit of Great Britain's cause, declared unhesitatingly that the sympathy of the United States must be on the side of that country.

"Great Britain stood by us during our war with Spain, and it is our duty to stand by her," is, in effect, what I heard some of them say.

I came across others who did not question the righteousness of Britain's cause, and did not hesitate to give it their sympathy.

I have heard it said that if you do a Yankee a favor he'll not forget it. And after my visit to New York I am less inclined than ever to question it.

W.L.E.

(To be continued.)



A THANKFUL CHRISTMAS HEART.

"CLOVER LEAF" BRAND

Seeded Raisins

Full Weight,
Selected Quality,
Handsomest Carton in the Market.

California Prunes

Finest Santa Clara Fruit,
in 25 and 50-lb. boxes.

ALL LEADING WHOLESALERS.

Delafield, McGovern & Co.

NEW YORK.

SCIENTIFIC TURKEY PACKING.



WITH the advance of civilization, science or system occupies an ever-increasing place in the trade and commerce of a nation. It has extended even to the packing of poultry in Canada.

Two centuries ago the only turkey to be had in this country was the wild turkey, and the only way to "market" it was to find and shoot it in its haunts.

By two decades ago turkey-raising had become an established feature of Canadian agriculture, and on many farms a typical scene might be witnessed after sundown sometime in November or December.

When night had fully set in, and all was quiet and cold (for the work was always done in cold weather) the farmer and his sons, or possibly his wife, would proceed to the turkey roost. No matter how carefully approached, the turkeys would hear, and a murmur of suspicion was sure to be heard. But they could see nothing, and if the farmer was quick and skilful he could pull turkey after turkey from the roost without exciting the others to flight. The moment the turkey was caught, it was choked to prevent its giving the alarm. It was then taken outside, and by either wringing the neck, sticking, or cutting off the head, it was despatched. It was then hung up, and the next turkey attacked. In the morning it plucked and dressed.

This method of preparing turkeys for the market still obtains in districts which cater entirely to home trade, but for the export trade, a quicker, more systematic method of preparing is necessary.

A visit to the Western Toronto cattle market while D. Gunn, Bros. & Co. were preparing a shipment for Great Britain proved very interesting. The birds are brought alive in cars, specially constructed with tiers to carry about a thousand birds. From the cars they are driven into a pen on the second floor of the abattoir.

There is no waiting for nightfall here. There is a grab, a kick, and a struggle, and an expert breaks the neck of a turkey over a box, gives it a final stretch, throws it into a truck, then turns to the next turkey, when the operation is repeated. The turkeys are taken from here to a window, through which they are passed, while yet warm, to the pluckers. In the plucking-room men, women, and children are vieing with each other to finish their birds first. Time is money here. The pluckers get 5c. apiece for every turkey they finish properly, and, consequently, everyone is at high tension. The seriousness, however, is not unmixed with laughter, for the pluckers are of a practical joke-loving class. As the day wears on, feathers are everywhere. The 90 or more pluckers get through a lot of work. Consequently, they walk knee-deep in the mixture of coarse quill feathers and the soft, downy breast feathers. The lightness of the latter causes them to be borne here, there, everywhere; no one's clothes escapes, nor does the unvarnished woodwork of the plucking-room. When the plucker finishes his bird he takes it to one or another of the cold storage rooms. Here, his work and the condition and weight of the bird is examined. When sure that his work has been "tabbed," the plucker goes off to get his next bird. If the bird that has been finished shows, on examination of its crop, that it has been starved the necessary twenty-four hours, it is hung face downwards, on one of the many long rows of pegs in the cold storage room. Here it is left till thoroughly chilled. The method of packing is important, as on this depends largely the condition of the birds when they arrive in Britain. D. Gunn, Bros, & Co. put them in long cases, containing from eighteen to twenty-four birds, according to size. Between each is a piece of tissue paper, and on top of them a layer of straw. Over two thousand birds are handled by this system in a day, and all birds are packed according to size and condition, which is a requisite for trade with Great Britain.

CALENDARS FOR GROCERS.

Laporte, Martin & Cie., Montreal, are sending out a very handsome calendar, "Britain's Bulwarks." It is specially appropriate at this time, as it gives good illustrations of the Indian, Australian, British and Canadian soldier. Any reader sending a post card to the firm, mentioning THE CANADIAN GROCER, will have one mailed to his address.



Shipping British Columbia Timber at Burrard Inlet.

ON THE FIRST OF JANUARY, 1900, I WILL COMMENCE BUSINESS

I have no ambition as to my house lasting to the end of the coming century, but I hope, by my way of dealing, to lay such foundations to it that it may be prosperous and a favorite with the trade for many years to come.

I will sell Teas, Coffees and Spices. Of these I have made a special study during my 20 years' experience in the grocery business.

I know exactly what suits the requirements of the trade in every part of the country, having sold goods over the whole Dominion, so that when you send me an order by mail it will not be filled at a guess, but the right article shipped.

Close attention to business, cash buying and close selling will always be my motto. Your interest will be my interest. If you ask for my samples by mail, or examine them when my traveller calls, I will consider it a favor, as I am confident of the result.

E. D. MARCEAU, 296 ST. PAUL ST., MONTREAL.

LATE OF L. CHAPUT, FILS & CIE.

"Selling Bulk Teas"---means---Wasting, Losing, Lost.

"Selling" "SALADA"

CEYLON TEA

"means"---Keeping, Saving, Saved.

Try a small assorted lot and prove it. Sealed lead packets only—never in loose form.

Toronto. Montreal. Boston. Buffalo. Detroit. Cleveland. Toledo. Pittsburgh.

Ow! Wow!! That's the Stuff!



Bayle's Horseradish Mustard

The Original and Genuine.

In Stomachic Value.—The Perfection of Condiments.

Beware of Imitations.

Sole Maker, GEO. A. BAYLE,

For Sale by all Grocers. ST. LOUIS, MO.

THE COWAN RAMSAY CO., LIMITED

IMPORTERS OF TEAS

RED CROSS TEA

in lead packets, and

CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

The "BOSS"

WASHING MACHINE

Still Leads.

If you have not tried the "BOSS" do so now.

Walter Woods & Co.

HAMILTON.

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS

10-14 Pape Avenue - TORONTO



HORSE-SHOE SALMON

Is packed ONLY from the finest

Fraser River Sockeye Salmon.

For twenty years the leading brand on the Canadian Market.

It pays to buy the best.

For Sale by all Wholesale Grocers throughout the Dominion.

FIFTY-EIGHT YEARS AGO

J. D. CARR, founder of the firm was appointed, by special warrant,

CARR & CO., LIMITED

BISCUIT MAKER TO H.M. THE QUEEN

BY AUTHORITY This warrant we still hold.

CARR & CO., Limited

CARLISLE, ENGLAND.

Agents for Canada:

FRANK MAGOR & CO, 16 St. John St., Montreal.

For British Columbia:

C. E. JARVIS & CO., Vancouver, B.C.

Some of our Present Specialties are:

CAFE NOIR
CAFE AU LAIT
WINDSOR WAFERS
BUFFET WAFERS
DERBY
FINGER CREAMS
GINGER FLAKES
CRACKNEL
LEMON CREAM
ROYAL, ETC.

MARKETS AND MARKET NOTES.

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

December 21, 1899

GROCERIES.

ALTHOUGH trade is naturally falling off at this time of the year, the concensus of opinion is that it is keeping up much better than was expected and much better than is usual. The orders are naturally largely of a sorting-up character, and, while they are numerous, are small. The goods mostly wanted are, of course, such lines as dried fruits and nuts. The general situation is strong, particularly in foreign dried fruits and canned goods. Very little attention is being given to canned goods of any kind. Coffees are still in good demand, with the tendency of prices upwards. Sugars are quiet and steady in price. Very little attention is being given to teas, although the outside markets report steadier prices. Spices are still decidedly firm. Rice and tapioca are steady and in fair demand.

CANNED GOODS.

The situation in canned good remains much the same as it did a week ago. There have been some canned tomatoes offering at a price 10 to 15c. per dozen higher than any figures yet reported, but they are away above the regular market values, and are not taken very seriously. The price asked in this particular instance was $1.10 per doz. to the wholesale trade, but tomatoes can be bought at 15c. per dozen less than that figure. Most of the wholesale trade are now quoting $1 per doz. to retailers, although the range is from 95c. to $1 per dozen. Corn continues very strong at $1.05 to $1.10, although some wholesalers will not accept less than that outside figure named. Peas continue firm and there are a good many who still look upon them as the best speculative line in canned goods. Canned fruits of all kinds continue to rule strong. There have been some transactions during the past week or two in Cohoe salmon at $3.35 F.O.B the Coast, but since then an advance of 10c. has taken place and the general feeling in regard to canned salmon is one of confidence.

COFFEES.

The local trade is still experiencing a good demand for Rio coffees, and prices are rather firmer, there being nothing as far as we are aware of anything like fair quality coffee under 7¾c. per lb. Both the Brazilian and European coffee markets continue to rule strong.

SUGARS.

The situation in regard to sugars is still somewhat complicated in Canada, on account of the large importations of the foreign refined article. No change in prices, however, has taken place, and there is no immediate indication of there being any, for the outside markets rule steady to strong, both in regard to raw and refined sugars. Although there is naturally not a great deal being done in sugar at this time of the year, yet the demand has kept up remarkably well when the near approach of the Christmas holidays is taken into consideration. It is the general opinion that the demand is much better than it has been in past seasons at this time.

See pages 33 and 34 for Toronto, Montreal, St. John, and Winnipeg prices current.

SYRUPS AND MOLASSES.

The situation is much the same as it was a week ago, the demand being moderate and prices steady and unchanged.

SPICES.

The spice market continues to rule strong. Cloves are firm with an upward tendency on account of the light receipts at Zanzibar.

RICE.

Rice is in fair demand. Imported Japan is selling at 5¾ to 6c. per lb.

TEAS.

The improvement noted last week in the price of Indian and Ceylon teas in the outside makets has continued, advices from both the countries of production and from London showing the maintenance of a firmer market. One Toronto firm that cabled an order for Ceylon and Indian teas could not obtain the teas wanted except at higher prices than were ruling a week or two ago. The Japan market also continues strong, and advices state that China country green teas are 15 per cent. short in crop. The local demand at the moment is light.

NUTS.

The demand this week is good for small quantities, and prices rule firm. Bordeaux walnuts are due to arrive the latter part of this week, but they are, of course, too late for the Christmas trade. They will sell at about 9c. per lb.

FOREIGN DRIED FRUITS.

CURRANTS—There is a fair demand of a sorting-up character, and prices continue to rule firm.

VALENCIA RAISINS—Local stocks are pretty well reduced, and the position of the market is decidedly strong. There is a good sorting-up trade being done at quotations. We quote fine off-stalk at 6½ to 6¾c. per lb.; selected, at 7 to 7½c.; layers, 7½ to 8c., and extra selected, 8½c.

MALAGA RAISINS — Business is almost over for the season, there only being a few sorting-up orders reported. The stocks, however, are more than usually cleaned up, and the general report is that unusually large quantities have this season been sold.

PEELS—The demand is pretty well over for candied peels and stocks are pretty well reduced; in fact, more so than usual.

PRUNES—These continue to rule firm in price, but there is naturally not a great deal being done at the moment.

DATES—Further shipments of dates have arrived on the market this week, and the trade is now fairly well supplied, there being Sairs as well as Hallowee dates on the market. Quotations are now Hallowee, 5½c. per lb., and Sairs, 4½ to 5c. per lb.

GREEN FRUITS.

The demand for oranges and lemons is brisk. The largest sale is of Jamacias and Valencias, though navels are in favor for fancy trade. The quality of all oranges offering this year is excellent. The barrels in which Jamacias are being received, however, are smaller this week than they have been, consequently, the price is $1 lower. Lemons are in good supply and are of excellent quality. In price they are steady and unchanged. Good bananas are still scarce and high in price. The demand for winter apples is excellent, and prices are steady, with a tendency to advance. Cranberries have advanced $2 in New York, and most other markets have gone up lately, but the receipts of poor-keeping cranberries have been so large that it is not likely prices

YOU CAN KEEP ON THE GOOD SIDE OF YOUR CUSTOMERS BY RECOMMENDING THE CONSTANT USE OF

SURPRISE SOAP

FOR THEIR WASHING, AS IT NEVER FAILS TO DO PRECISELY WHAT IT IS MADE FOR—MAKE CLOTHES WHITER THAN ANY OTHER SOAP, AND WITHOUT INJURING THEM OR THE ONE DOING THE WASHING.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co., 51 Colborne St.
WINNIPEG: E. W. Ashley.
VANCOUVER: 430 Cordova St.
ST. JOHN'S, NEWFOUNDLAND.

Manufactured by
THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

will be raised here. The quantity of good Almeria grapes offering is limited, but prices are lower than was the case a year ago for good sound fruit.

COUNTRY PRODUCE.

EGGS— The receipts of new-laid eggs continue very small, but held stock is altogether too plentiful. Really choice eggs are worth 23c. per doz., but for the stock arriving the range covers all prices from 16 to 23c. Pickled stock is easier, showing a decline of ½c., which makes the price 15 to 16c. per doz.

POTATOES — There is no change. Cars on track are easy at 38 to 40c. per bag. Small lots out of store are steady at 45 to 50c. per bag.

BEANS—The market keeps steady, but there is little doing. We quote $1.45 to $1.50 for hand-picked, and $1.35 to $1.38 for prime.

DRIED AND EVAPORATED APPLES—The evaporated apple market is easier, showing a decline of ½c. in the jobbing price, which is now 8c. Dried are quoted irregularly, some dealers quoting 5½ to 6c., and others 5¾ to 6½c. The latter figure seems likely to predominate after the holiday season, as the outside price is stiffening. At outside points 6c. is still paid for No. 1 quarters and 5½ to 5¾c. for No. 1 ordinary.

POULTRY — A slight improvement is shown in the week, but not as much as commission men say the conditions warrant. Receipts of good stock are not large, but there seems a determination on the part of retailers to keep down prices. There is too big a percentage of small turkeys coming in, causing the impression that flocks have been picked over for export and the culls left for home consumption. Many ducks and chickens of inferior size and quality are arriving, consequently the range in price is very large. We quote: Turkeys, 8½ to 9½c.; geese, 6 to 6½c.; ducks, 50 to 75c.; chickens, 30 to 50c.

VEGETABLES—Cabbage are 20 to 25c. per dozen dearer. Otherwise there is no change. We quote as follows: Spinach, 40 to 50c. per bush.; lettuce, 20 to 40c. per doz.; cabbage, 60 to 75c. per doz.; red cabbage, 50 to 75c. per doz.; cauliflowers, 40 to 60c. per doz.; celery, 40 to 75c. per doz.; parsley, 10 to 15c. per doz.; onions, 40 to 60c. per bush.; green beans, 30 to 50c. per basket; squash, $1 to $1.50 per doz.; vegetable marrow, 40 to 60c. per doz.

BUTTER AND CHEESE.

BUTTER—The supply of all packages of butter is moderate, and as dairy prints and rolls are in brisk demand, these have advanced 1c. per lb. Factorymen state that the production of the winter creameries is likely to be moderate this year. At present the supply is equal to the demand, and prices are steady. We quote as follows: Dairy, large rolls, 18 to 19c.; prints, 19 to 20c.; creamery, tubs and boxes, 21 to 22c.; prints and squares, 22 to 23c.

CHEESE—The market continues strong. Holders state that 12c. is the lowest price that can be taken for late makes, and that 12½c. is likely to be a common figure soon.

FISH AND OYSTERS.

The market keeps steady. Prices are unaltered and the demand good. We quote: Trout, 7½ to 8c.; Niagara whitefish, 7 to 7½c.; pickerel, 7½c.; herrings, 4c.; halibut, 12½c.; Seattle salmon, 13 to 15c.; haddock, 5c.; finnan haddies, 6½ to 7c.; boneless fish, 4¾c.; quail-on-toast, 5½c.; steak cod, 6c.; quintals of cod, 5¾c.; ciscoes, $1 per basket. Oysters, standards, $1.25; selects, $1.65; other brands, $1.25 per gal.; shell oysters, $8 per bbl.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The wheat market keeps steady at 66½c. outside. The principal grains arriving on the Toronto street market are oats and goose wheat. Goose wheat shows an advance of 1c. We quote: Wheat, white and red, 68 to 69c.; goose, 70 to 71c.; peas, 62 to 65c.; oats, 28 to 29c.; barley, 42 to 44c.; rye, 53½c. No. 1 hard Manitoba wheat is steady at 76½c. Toronto and west.

FLOUR—A steady market, and a fair, regular demand is noted. We quote: Manitoba patents, $4; Manitoba strong bakers', $3.70; Ontario patents, $3.65 to $3.75; straight roller, $3.35, Toronto freights.

BREAKFAST FOODS—The demand is quiet, but a brisk demand is expected to start

We Extend
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Consignors and Customers
A MERRY XMAS
and
HAPPY NEW YEAR.
T. H. SMITH & CO.
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are choice eating and cooking Figs. Put up in 1-LB. CAKES — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents. 59-63 Front St. East, TORONTO

How's your stock of Biscuits and Confectionery?

Our **CREAM SODAS** in 3-lb. tins and cartoons cannot be excelled.

For purity and highly-flavored **CONFECTIONERY** we manufacture the finest **BON-BONS** and **CHOCOLATES** in Canada.

WRITE FOR SAMPLES AND QUOTATIONS.

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We are getting good prices for

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The demand is first-class. Consign what poultry you have to us for quick returns and highest prices.

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88 Front St. E., Toronto.

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NEW NUTS

Are about all in.

We like to quote buyers who buy original parcels.

WRITE US...

CLEMES BROS.,

TORONTO.

after the holidays. We quote as follows: Standard oatmeal and rolled oats, $3.50 in bags and $3.60 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL.

HIDES — The market is active. Prices are unchanged, but stiff. We quote: Cowhides, No. 1, 9½c.; No. 2, 8½c.; No. 3, 7½c. Steer hides are worth ½c. more. Cured hides are worth 10½c.

SKINS—Sheep and lambskins are 10c. dearer. Otherwise there is no change, though the market is firm. We quote: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 40 to 45c.; culls, 20 to 25c. Sheep and lambskins are selling at 90c. to $1.

WOOL — The market continues to strengthen, as the demand is brisk. Holders are looking for high figures. We quote: Clothing wool and combing fleece, 20c.; unwashed, 12½ to 13c.

SEEDS.

Alsike is slightly firmer, showing an advance of 50c., which makes the price dealers are paying outside $4.50 to $7, the top figure being for finest grades only. Red clover is firm. We quote $4.50 to $5 at outside points for good to choice, and 15 to 25c. more for extra choice to fancy lots. Very little timothy is offering. Dealers would pay $1 to $1.25 aboard cars outside for good to choice machine-threshed, and $1.50 to $1.75 for bright, unhulled, flail-threshed seed.

PETROLEUM.

An advance of 1 to 1½c. is noted in the price of all kinds of oil. We quote: Pratt's Astral, 20c. in bulk (barrels, $1 extra); American water white, 19½c. in barrels; Photogene, 18½c.; Sarnia water white, 18c. in barrels; Sarnia prime white, 16½c. in barrels.

MARKET NOTES.

Bordeaux walnuts are due to arrive this week.

A shipment of Hallawee and Sair dates are on the market this week.

Turkeys are quoted 9 to 9½c. and geese 6 to 6½c., an advance of ½c.

Jamaica oranges in barrels are $1 cheaper, as barrels have been reduced in size.

Dairy large rolls and pound prints are 1c. dearer. Rolls are quoted 18 to 19c., and prints 19 to 20c.

Established 1873.

CONSIGNMENTS SOLICITED

POULTRY
BUTTER
EGGS
DRESSED HOGS

Highest market prices. Quick returns.

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BUTTER, CHEESE, EGGS, HONEY, DRIED AND GREEN APPLES.

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Ship your Poultry, Large Roll Butter, Dried Apples, etc.

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Cor. Market and Colborne Streets, **TORONTO**

Teas "fragrant", "delicious", "perfect" and "best" are now as plentiful as gold mines, but customers only smile and say - "Give us Blue Ribbon Ceylon" - Blue Ribbon Tea Co. - 42 Scott St. Toronto.

QUEBEC MARKETS.

MONTREAL, December 21, 1899.

GROCERIES.

THE only branch of groceries to show any activity this week has been dried fruits. The scarcity of Valencia raisins has led to efforts at procuring fresh supplies in New York, and a few moderate-sized lots were procured, but the cost was extreme. In fact, still higher prices on raisins seem very probable. Currants rule steady, and there has been a good movement in prunes, while in nuts supplies appear to be entirely inadequate for the demand. Refined sugar values here have shown no response to the strength in the raw article, while molasses is firmly held under steadily diminishing stocks.

SUGAR.

The strength in the raw sugar situation abroad has not led to any change in the refined article here, because the competition of the American article has still to be met. Business at present is slow as buyers show a disposition to hold off until after the turn of the year. At the refinery, granulated is quoted $4.40, and yellows $3.60 to $4.25 per 100 lb. In New York, refined is quiet and raw is steady: Fair refining, 3 13-16c., and centrifugal, 96 test, 4¼c. In London, cables state that the market was ¼d. lower for beet, which closed at 9s. 1½d. for present month, and at 10s. 6d. for next month. Cane was quiet and steady, with prices unchanged. Java was quoted at 11s. 3d., and fair refining, 10s. 6d.

SYRUPS.

Some traders expected that the scarcity of molasses would lead to an increased demand for syrup. So far no such result has been demonstrated. Values are steady and business dull at 1¾ to 2¼c. per lb. at the factory.

MOLASSES.

Recent advices from Barbadoes state that new molasses will not be obtainable before the end of March, and it is feared that the crop will be very short and not as large as that of 1898, on account of the continued dry weather, which has been the cause of the canes suffering considerably. The prospects at present are that prices will open much higher than last year. The spot market is dull, but firm, the business passing being entirely of a small jobbing character, at 42c. in carload lots and at 43c. in smaller quantities.

DRIED FRUITS.

The firm feeling in Valencia raisins is fully maintained, and, with exceptionally light stocks in jobbers' hands, prices point still higher, though there is no quotable change this week. Latest advices from Denia state that 98 per cent. of the crop has been shipped and that almost prohibitive prices are asked for what remains. Jobbers here have succeeded in obtaining a few moderate-sized lots in New York, but they cost very full prices, it is understood.

Malaga raisins are unchanged at 7c. for 2-crown, 8c. for 3-crown, and 9c. for 4-crown in 50-lb. boxes.

Sultanas continue firm at 10 to 12c., as to grade.

Currants are steady with a fair inquiry. We quote: Filiatras, 4½c. for bbls.; 5⅛c. for half bbls.; 4¾c. for half cases, and 4⅞c. for quarter cases.

Prunes meet an active demand and values are firm. Californian prunes are as follows: 80's to 90's, 6½c.; 70's to 80's, 7c.; 60's to 70's, 7½c.; 50's to 60's, 8½c., and 40's to 50's, 10c. Bosnia prunes are steady also, at 6 to 6½c.

Dates are steady at 5 to 5¾c., as to grade.

NUTS.

The firmness that has been noted continues unabated, and supplies are inadequate to the demand. Pure Grenoble walnuts are 14½ to 15c., and Marbots, 11 to 11½c., while shelled almonds are 25 to 30c.

CANNED GOODS.

Demand for all kinds of canned goods has been slow, but the tone is strong and prices are firm. Corn is held at $1.10; tomatoes, at 90c. to $1; marrowfat peas, at 70 to 72½c.; early Junes, at 77½ to 80c.; French peas, at 90 to 95c.; beans, at 90c.; one gallon apples, at $2.25 to $2.50; 3-lb. do., at 85 to 90c.; raspberries, at $1.60, and strawberries at $1.55 per dozen.

RICE.

Business in rice is quiet, as buyers are generally well supplied for some time ahead. Values are firmly held on the basis of $3.30 to $3.40 for standard B.

SPICES.

Strength seems to be general in spices. The advance in pimento, noted last week, is fully maintained, further sales being noted at 8½ to 9c. There has also been a sharp rise in nutmegs at London and New York, and values show a firmer tendency here as a result of this news. Advices on pepper are also strong. Tapioca has an upward tendency. We quote: Nutmegs, 35 to 60c. per lb., as to quality, and pimento, 8c.

COFFEES.

Business in coffee continues quiet, but the tone is firm in sympathy with advices from primary markets. We quote: Maracaibo, 9 to 14c.; Mocha, 17½ to 20c.; Rio, 8 to 10c.; Santos, 9 to 13c., and Mexicans, 10½ to 15c.

TEAS.

A fair amount of business has been transacted in teas of late, and the market is moderately active and firm. A few small lots of low-grade Japan changed hands at 13c., and some Ceylons at 15 to 18c. Advices received on Foo Chow Congous state that the market has not been so bare of stock for over 30 years, and anything at all saleable has been shipped. In China teas, as a rule, the cheap bargains are picked up between December 15 and 30, as holders are anxious to sell, but this year there is nothing to be had. Cable advices from Japan report the market strong, at an advance of 1 to 2c.

FISH.

The continued mild weather has had a further depressing effect on the fish market, and prices are easier in several cases. We quote: No. 1 Nova Scotian herring, in bbls., at $5.25, and in half-bbls., at $2.50. No. 1 large round herring fetch $5, and half-bbls., $2.55. No. 1 B. C. and Labrador salmon, $13 per bbl., and tierces, $17.50. No. 2 mackerel are dull, $15.25, and No. 1 large green cod, $5.25, with No. 1 $5 and No. 2 $4. No. 1 green haddock, $4, and No. 1 pollock, $3.60. Dried cod sells at $4.75, and large dressed, $4.50. Prepared fish—Boneless

Rowntree's

High-Class Confectionery.

Rowntree & Co., Limited, of York, England, desire to call the special attention of the Canadian trade to their well-known

Gum Pastilles and Jujubes.

The perfection of confectionery art of world-wide fame for purity and delicacy of make. Rowntree & Co., Limited, are the largest manufacturers of Gum Confectionery in the world, the large Yorkshire Factories employing over 1,500 hands.

Chocolate Creams of all varieties.

Rowntree's Elect Cocoa

A delicious, highly-nourishing, and thoroughly digestible Cocoa, so economical in use that 120 breakfast cups can be filled from a 1-lb. tin.

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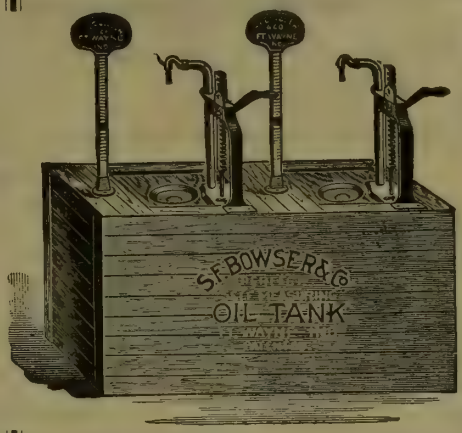
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OIL TANKS

than the fact that the Montreal Street Railway Co., which has one of the best oil rooms in the country, has equipped it with these tanks, and that the leading merchants, who handle oils, throughout the country are rapidly adopting them.

Here are the names of a few recent purchasers:

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S & H. Becker,	*New Hamburg, Ont.*
M. Weichell & Son,	*Waterloo and Elmira, Ont.*
J. H. Horning & Co.,	*Hamilton, Ont.*
W. Burgoyne,	*Fenelon Falls, Ont.*
John M. Bond & Co.,	*Guelph, Ont.*
G. A. Binns,	*Newmarket, Ont.*
R. P. Butchart & Bro.,	*Owen Sound, Ont.*
The W. A. Carson Co.,	*Picton, Ont.*
Chas. Stephens & Co.,	*Collingwood, Ont.*
D. M. Waters,	*Belleville, Ont.*
S. S. Dickinson,	*Port Hope, Ont.*
G. A. Rollins.	*Madoc, Ont.*
James Dryden,	*Deseronto, Ont.*
Amos S. Kimmerly,	*Napanee, Ont.*
J. M. Robertson,	*Tweed, Ont.*
W. G. Rogers,	*Gananoque, Ont.*
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Full information upon request.

S. F. BOWSER & CO., P.O. Box 564, TORONTO, ONT.
Factory, Fort Wayne, Ind.

cod, 5½ to 6c. per lb.; haddies, 6c.; bloaters, 90c. to $1 per box, and smoked herring, 12c. per box. Fresh fish—Haddock, 3c.; steak cod, 3½c.; market cod, 2¾ to 3¼c.; Manitoba dore, 5½c.; white fish 7c.; salmon, 10c., and fresh herring, $2 to $2.25 per 100.

GREEN FRUITS.

There has only been a moderate business in green fruits. The apple situation is unchanged; sales are limited: Good No. 1 stock commands $2.75 to $3.50 per bbl.; while No. 2 is selling for $1.60 to $2. Almeria grapes are in good demand at $4.50 to $6 per keg, as to weight and quality. Catawba grapes command fair sale at 21 to 23c. per basket. There is a very good demand for oranges at the following prices: Jamaicas, $6 to $6.50 per bbl., and $2.50 to $3.50 per box; Valencias, $4 to $4.50 per box for 420's, and $4.50 to $4.75 for 714's; Californian oranges, $3 90 to $4.25 per box; Mexican, $2.85 to $3.35 per box. There is a fair demand for lemons at $2.50 to $3.25 per box. Cranberries show a considerable jump in prices, owing to the falling off in receipts; sales this week command $6 50 to $7.50 per bbl.

COUNTRY PRODUCE.

EGGS—The egg market was steady. Sales are reported of good boiling stock at 22½c. in large lots. Straight candled eggs are quoted at 18c.; limed, 15 to 16c.; cold storage, 14½ to 15c.; seconds, 11 to 12c.

POULTRY — Poultry rules brisk. Turkeys are in active demand, but other lines are not so much sought after. Quotations are as follows: Turkeys, 9 to 10c.; ducks, 8 to 8½c.; chickens, 6½ to 7c.; geese, 5½ to 6c.; old fowl, 5 to 6c.

GAME—Game is in fair request. Partridge sell at 70 to 75c. for firsts, and 40 to 45c. for seconds per brace.

MAPLE PRODUCT—Maple product rules the same. Pure sugar is steady at 10½ to 11c., and syrup, 65 to 75c. per tin.

HONEY—The demand for honey was slack, but prices are unchanged. White clover in comb is quoted at 12c.; extracted, 9c., and buckwheat, 8c. per lb.

BEANS—Beans continue firm, with a fair demand. Choice hand-picked pea beans are held at $1.52½ to $1.57½, and choice primes, $1.45 to $1.47½.

ASHES—Ashes were dull and featureless. We quote: First sorts, $4.30; seconds, $4, and pearls, $5.15 per 100 lb.

DRESSED HOGS — There is an active demand for country dressed hogs, but supplies are large, and values are a little easy. For good light hogs, $5.60 is paid, while inferior and heavy stock sells as low as $5.

PROVISIONS.

There is a fair trade in provisions and values are unchanged. We quote: Canadian short cut mess pork, $14.50; short cut back, $14, and heavy long cut mess, $14 per barrel. Pure Canadian lard in pails, 7¼ to 7¾c. per lb.; and compound refined, 6 to 6½c. per lb. Hams 10c. to 11½c., and bacon 11 to 11½c. per lb.

FLOUR AND GRAIN.

FLOUR—Was quiet and steady. We quote: Winter wheat patents, $3.60 to $3.90; straight rollers, $3.30 to $3.40; in bags, $1.65;

What you pay for an article is . . . But what you get for your money is more

Important

In buying Coffees from us you get just what you pay for.

Coffees are dearer, but we still have some splendid values in—

RIO, SANTO, MARACAIBO, JAVA and JAMAICA

Some exceptionally good Rio Coffees well aged on hand.

Coffees

We beg to tender our customers from ocean to ocean the Compliments of the Season.

WRITE US FOR SAMPLES AND QUOTATIONS.

S. H. EWING & SONS, **96 King St., Montreal.**

Manitoba patents, $3.90 to $4.20, and strong bakers', $3.60 to $3.70.

GRAIN—The local grain market was dull and prices were unchanged. In the West oats are offering at 26c., and peas at 58c., but buyers will not concede more than ½c. under these figures.

OATMEAL—Was dull and unchanged at $3.50 per barrel, and at $1.70 per bag.

FEED—There was a fair trade in feed, with somewhat freer offerings of Ontario bran. Manitoba bran is selling at $15; shorts, $17 per ton, including bags; Ontario bran, at $15.50; shorts, at $16.50 to $17.50, and mouille at $20 to $24 per ton, in bulk.

HAY—The hay market was quiet. We quote: Choice No. 1, $9 to $10; No. 2, $8 to $9; and clover, $7 to $7.50 per ton, in carload lots.

CHEESE AND BUTTER.

CHEESE—Cheese is unchanged. Prices are largely nominal in the absence of any large transaction, ideas ranging from 11 ⅞ to 12¼c. The Liverpool cable is unchanged.

BUTTER—Butter was quiet and demand confined almost solely to local traders. Fancy creamery is quoted at 21 to 21½c., with outside price hard to obtain; medium grades, 20 to 21c. Dairy butter is in better demand. Rolls are quoted at 17½ to 18c.; western tubs, 17 to 18c. for choice stock. Township dairy is very scarce, and is almost as high as creamery. It is quoted at 19 to 20c.

MONTREAL NOTES.

Some fresh supplies of Valencia raisins have been procured in New York, but they cost an extreme price.

Late cables state that fully 98 per cent. of the Valencia raisin crop has been shipped from Denia.

A sharp advance in nutmegs at both London and New York has been one of the latest phases of a strong spice situation.

No new Barbadoes molasses can possibly be obtained until the end of March, and fears of a short crop have been cabled.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., December 21, 1899.

BUSINESS in wholesale lines is now quiet, but has been particularly well sustained this season right up to the holidays. It is doubtful if seasonable goods, such as raisins, peels, and nuts, were ever so well cleaned up; in fact, they are scarce. The demand has been large this year, and good prices have been obtained. In spices, all lines are firm, but there is rather more interest in pepper, cloves, and ginger. Cream of tartar, which is very freely sold here, has shown little change for a long time. It keeps quite low. In rice, very low prices are quoted, and our market inclines to the cheaper grades. The direct Liverpool steamers affect prices. In coffees, the general trend is towards higher prices.

OIL—Burning oil is still in very active demand. It is one line in which the higher price does not seem to affect sales. The market is a very strong one, and no lower prices are looked for, this season at least. In lubricating, little is doing, but the market is a strong one. The Christmas season has brought out an active sale for candles, particularly in fancy lines. Prices are very high and are firmly held. There is very little movement in paint oils or in cod oil.

SALT—Coarse salt has been quite scarce. Owing to the high prices, importers have as yet this winter brought forward but small lots, and some has this week been brought from Boston to help out the direct supply. There is but a limited sale. Fine salt moves slowly at even figures. Stocks are ample. We quote: Liverpool coarse, 50 to 55c. English factory-filled, 95c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20 to 22c. each; 10-lb. wood boxes, 12 to 14c. each;

1899 **Compliments of the Season.** 1900

We thank you all for the share of business given us in the past, and may relations be as congenial in the year before us.

57 Front St. E., Toronto. **A. H. CANNING & CO.**

cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—There is little of particular interest. Market is a firm one. Peas are held at rather higher prices. Gallon apples are moving out quite freely, but best demand is later. Prices are firmly held. There are fair stocks, dealers being chiefly supplied from Nova Scotia. In lobsters, some very high prices are quoted. The new regulations regarding the catch come in for considerable criticism, because of the different rules for different sections. Some packers have been entirely thrown out after having made every arrangement for the season's business even to contracting for their output. In sardines, kippered herring and haddies fair prices are being obtained, but prices are still low. In fruits, little is doing. Pumpkin finds a fair sale at rather firmer figures. Meats are quiet but tend higher. There is a demand for boned fowl, but supplies are short. It is but a limited business, anyhow.

GREEN FRUITS—The mild weather right up to the holidays has caused a good wholesale demand. New Valencia oranges have moved off freely. Late arrivals were in much better shape than the first shipment. Some particularly nice stock for Christmas trade was brought forward. Prices kept quite low. A few Java oranges are to hand. Jamaicas are, however, still the nicest fruit offering. In lemons, there is a good sale. Market is somewhat firmer. At this season the sale of Malaga grapes is always large, and this season the fine stock offered and the fairly low figures asked lead to extra business. In apples, sale has been somewhat quiet. Stock offered is not extra, though full figures will bring out some nice fruit. Cranberries are a little higher, but they are still low.

DRIED FRUITS— Market is quite bare. The lack of any Californian raisins being imported has tended to higher stocks, though quite a few Malaga loose muscatels were bought, and the landing of some this week helped dealers out. Those who had stocks bought early of all lines of raisins have done well. In currants, prices are quite easy and stocks ample. Cleaned have a very large demand. In peels there are very few to be had. Prices have shown but little change; American has not been as freely imported this year. Prunes are very scarce. Two cars of Californian fruit are



AND INTELLIGENT COFFEE BLENDING PLEASES INTELLIGENT STOREKEEPERS.

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Pure Gold Coffees

The Following Brands Manufactured by

The American Tobacco Co.

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CUT TOBACCO . . .

OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE, DERBY

Toronto Salt Works

TORONTO, ONT.

Write us for SALT of any kind.
Also SALTPETRE, car lots or less.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

COWAN'S

Hygienic Cocoa
Royal Navy Chocolate
AND
Famous Blend Coffee
are the favorities with all grocers.

THE COWAN CO., LIMITED. TORONTO

SELL . . .

GOOD WILL SOAP.

35% profit at six for a quarter.

Vanluven & Co., Napanee, Ont.

Now in Stock . . .

NEW GRENOBLE WALNUTS
NEW TARRAGONA ALMONDS
NEW SICILY FILBERTS
NEW HALLOWEE DATES
NEW ELEME FIGS
FANCY ALMERIA GRAPES
FANCY MESSINA LEMONS
FANCY MEXICAN ORANGES

Hugh Walker & Son

IMPORTERS

GUELPH, ONT.

Ogilvie's Hungarian
Ogilvie's Glenora....

All BAKERS and GROCERS handling this Flour exclusively are making money.

Superior Quality
Always Good

due. One has been on the road over a month. Small sizes are very scarce and prices rather higher. Dates are selling fairly well at even figures. Figs show no change in prices. Sales have not been large this season. Evaporated apples are a fair supply. While prices were easier they are again rather firmer. Dried are still scarce. Onions keep low, though rather higher than they were. American stock held is getting cleared up. In nuts all lines are scarce, particularly almonds, and prices are high.

SUGARS—There is nothing new. Prices are very low, and there is a greater variety of sugars on the market than perhaps ever before. There are those who feel that the lowest point has been touched. Stocks at this season are not large. In yellows there is considerable "sticky" sugar here.

MOLASSES—Trade is rather quiet. Prices are very firmly held and tend upwards. In the best grade of New Orleans offered there has been another small advance. Best Indian goods are about cleaned up. Syrup has a fair sale. Some very fine cane syrup is being offered.

PRODUCE—In eggs, the tendency seems ersier, supplies being quite large. Some preserved stock of particularly fine quality is being offered. There are fair stocks. Butter keeps low, but if quality is extra rather better prices rule. Creamery has little sale. Cheese show no change, local demand being light. Prices, however, are firm.

FISH—Demand has somewhat fallen off. Stocks, however, being light, there has been but little change in prices, though dry cod are somewhat easier. The most favorable tone in the market is the continued firmness in smoked herring, due to good American demand and rather light supplies. For best bloaters rather better prices are obtained. There are practically no kippered herring offered. Finnan haddies bring a fair price, but sales keep rather lighter than usual. In boneless fish, demand is now light, but prices are maintained. Hake keep high. Pickled herring are light stock, but demand is now limited. We quote: Large and medium dry cod, $3.70 to $3.80; small, $2.50 to $2.60; pickled shad, $4.50 to $5, as to quality; haddies, 4½ to 5c. per lb.; smoked herring, 8 to 9c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c.; pollock, $2.35 to $2.50 per 100; pickled herring, $2.10 to $2.15 per half bbl.; bloaters, 60c.; kippers, $1; smelts, 5c.

PROVISIONS—Prices tend higher. There are still quite ample stocks. Pork seems to be following beef. Demand here has fallen off. In lard, full prices are asked. There is a good demand.

FLOUR, FEED AND MEAL—Prices keep low. There is a fair sale. Cars keep scarce, so that there is considerable delay in getting shipments forward. In oatmeal and oats there is no change, and prices at least, seem no higher. Cornmeal is still scarce, and shows no change. Feed continues to hold its price. Hay is low, but quite firmly held. Beans are unchanged, and move but slowly. Blue peas are scarce. We quote: Manitoba flour, $4.40 to $4.60; best Ontario, $3.80 to $4.00; medium, $3.60 to $3.75; oatmeal, $3.80 to $3.90; cornmeal, $2.25 to $2.35; middlings, $21 to $22; oats, 38 to 40c.; hand-picked beans, $1.50 to $1.65; prime, $1.45 to $1.55; yellow-eye beans, $1.90 to $2; split peas, $3.90 to $4.00; round, $3.25 to $3.40.; pot barley, $3.75 to $3.85; hay, $7 to $7.50; timothy seed, American, $1.50.

ST. JOHN NOTES.

T. Collins & Co. are sending out a pretty calendar to to their customers.

The St. John representative of THE GROCER extends to all the compliments of the season.

Nova Scotian banks continue to do an increasing part of our business. The Merchants Bank of Halifax intends opening a branch here early in the new year. It is said Mr. Foster, who has been their agent in Fredericton, will come here.

Dearborn & Co. are the only seeders of raisins here, and are finding an active demand. In cleaned currants, while their output has reached 50 cases a day, running along at this for days at a time, they have been unable to keep up with their orders.

W. H. Gillard & Co. have just received three new lines of brooms, 2, 3, and 4-string, showing splendid value.

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

PERKINS, INCE & CO. are in receipt of a direct shipment of special grade Japan rice.

T. Kinnear & Co. have taken into stock a shipment of dates—Hallowees and Sairs.

Warren Bros. & Co. have arriving this week a shipment of Bordeaux walnuts.

New shipments of butter-scotch are to hand with Lucas, Steele & Bristol.

Baked beans, "Ice Castle" brand, to retail at 5c., are in stock with W. H. Gillard & Co.

Lucas, Steele & Bristol's travelers will be, as usual, "off" during the coming week.

T. B. Escott & Co. have a carload of Ceylon teas in half-chests, weighing about 50 lb. each, which they are offering at low prices to retail at 25c.

Several invoices of Indian and Ceylon teas have arrived for Lucas, Steele & Bristol this week: also attractive Japans in 1-lb. packages.

A carload of Hallowee dates is just to hand with W. H. Gillard & Co., which they are offering at special prices.

CONUNDRUMS FOR CHRISTMAS.

"I have a conundrum for you," said Sam Tribet to Joe. Limeburner.

"Propound it."

"Why are unmarried women always first at church?"

"Give it up."

"Because they want to be there when the hims are given out."

"Now, I have one for you?"

"Well?"

"Why do hens lay their eggs in the daytime?"

"I don't know. Why?"

"Because at night they are roosters."

PERSONAL MENTION.

Mr. B. A. Burke, representing the Meyers Putz Pomade Co., of Boston, is in Toronto this week in the interests of his firm.

PRATTS POULTRY FOOD



Cures Chicken Cholera, Roup, Gapes, etc.

Positively increases the quantity of eggs, ensures healthy flocks of

Chickens, Turkeys, Ducks, Geese and Pigeons.

Packages retail for 30c.—24 in a case. Dealer's Profit is FIFTY PER CENT.

Pratts Animal Regulator

For Horses, Cows, Hogs and Sheep.



Regulates the Bowels, Blood and Digestive Organs.
Builds up run-down Horses.
Increases the flow of milk—makes it richer and produces more butter.
Prevents and cures Hog Cholera.

Packages retail for 30c.—24 in a case. Dealer's Profit is FIFTY PER CENT.

Freight is allowed to points in Ontario, Quebec or Maritime Provinces on lots of two cases or over. Proportionate freight allowance to other points.

Handsome Lithographs of different breeds of Horses and Poultry with each case.

A Case of each costs you only $9.60, freight paid. Sells for $14.40.

PRATTS FOOD is a quick and sure seller.---TRY IT!

Sold extensively by Grocers and General Storekeepers throughout Canada. Backed by thousands of testimonials from all parts.

⚜ ⚜ ⚜

General Agent For Canada, **ROBERT GREIG,** *29 Melinda Street, Toronto.*

THE JOHN L. CASSIDY CO., LIMITED

SEASONABLE GOODS

In good times, such as we have now, good sets are wanted. We keep full lines of bests.

Dinner Sets, gilt lined, 97 and 116 pieces.
" " illuminated, 97 and 116 pieces.
" " enamelled, 97 and 116 pieces.
" " handles, Crown Derby, 97 and 116 pieces.
" " and enamelled French China.

Tea Sets, 44 pieces, gilt and enamelled and French China.
" 44 pieces, gilt and enamelled Austrian China.

Toilet Sets, gilt and enamelled, 10 and 12 pieces.
" shaded pink and gold stippled, 10 and 12 pieces.
" shaded blue and gold stippled, 10 and 12 pieces.
" shaded green and gold stippled, 10 and 12 pieces.
" shaded yellow and gold stippled, 10 and 12 pieces.
" shaded dark red and gold stippled, 10 and 12 pieces.

Above goods from the following best potters: J. & G. Meakins, Limited; Wedgewood & Co.; Doulton & Co.; Fielding & Co.; Haviland & Co.; Delomiere & Co.

If our representative does not call quick enough, send in your order by mail and it will be promptly attended to.

The John L. Cassidy Co., Limited, - - - 339 St. Paul St., Montreal.

HAD CASH, COULDN'T PAY CASH.

A MERCHANT doing business in a town a short distance from Toronto tells a good story illustrative of the credit system which is somewhat at his own expense.

A short time ago he sold a stove to a farmer. The latter asked for and obtained six months' credit. One day not long after the sale was made the farmer rushed into the store, exclaiming as he did so:

"Say, have you heard anything about the bank of ——?"

"No; what's wrong?"

"Well, I hear it's in pretty shaky condition, and that the president has been deposed. I wish you'd try and find out for me."

"I will," said the obliging storekeeper. "Are you interested in the bank at all?" he queried.

"Well, I should say I am," replied the farmer. "I've $3 000 solid cash on deposit there."

The storekeeper thought of his unpaid account, but said nothing. "You know I was afraid of offending him," he explained to a friend.

MAN STILL NEEDS IT.

You occasionally hear a fellow say that religion is impratical and behind the spirit of the times, and that the world is leaving it behind among the traditions and superstitions. When you hear a fellow talking that way, write him down an egotist and superficial thinker, says The Interstate Grocer. As long as sorrow, suffering, hope and death remain in the world, existence will be incomplete and almost unendurable without the consolations of religious faith; and all the reasoning, the indifference, the cynicism, the perfection of moral life, and other substitutes for it, will be cast aside with but little consideration when the mind and heart and soul are troubled.

PACKING BUTTER.

A Montreal butter exporter has issued a circular to the following effect:

"For export, we want all the butter packed in 56 lb. boxes, natural color, made dry and salted about 3 per cent. The parchment wants to be soaked in good strong brine for about 24 hours before it is put on the butter, so it will not be wrinkled. Pack the butter about half an inch from the top, and if the boxes hold more than 56 lb. in packing in this way stencil the net weight on the side of each box. There is a fair demand for finest butter at about 21c., but ordinary quality sells at about 20 to 20½c. The trade here want butter salted about 4 per cent., packed mostly in 30 to 50 lb. tubs; the latter will do, and of a deep straw color. There is a fair demand from the home trade at about export prices. There is a good deal of ordinary quality butter coming in that has a dirty milk flavor and is cloudy or mottled. If the salt is heated up either by hot water or steam to about 56 to 60 degrees (Fahr.) before it is worked in the butter, it will keep the butter from being cloudy or mottled."

NORTHWEST TRAVELERS.

The annual meeting of the Northwest Commercial Travelers' Association was held on Saturday evening, when the reports for the year showed a largely increased membership and all the interests of the organization in most flourishing condition.

After the business was transacted, Mr. Fred Drewry, the retiring president, entertained the members at an oyster supper at Sloan's restaurant. The affair was something of a surprise to the members and proved most enjoyable, as song and story were passed round with the bivalves.

FREE TRADE IN PULP AND PAPER.

A Chicago paper says: "Admitting that the rapidly advancing paper market is largely due to drought and unprecedented demand, still no reasonable excuse can longer be advanced for retaining the protective duty on wood pulp and printing paper. The industry of paper-making is no longer the infant pictured by duty advocates—and another thing, Canadian forests must be entered that we may save a respectable remnant of our own."

We wish all our customers and the trade throughout Canada

A Merry Christmas

and a

Prosperous New Year

We beg to thank you, one and all, for your kind support during the year just closing, and hope for a further continuance of your esteemed patronage during the coming year

●●●

L. CHAPUT, FILS & CIE.

MONTREAL.

WE WISH ALL

A VERY MERRY XMAS

H. P. ECKARDT & CO., Toronto.

MANITOBA MARKETS.

WINNIPEG, December 18, 1899.

THE weather is clear and cold with a slight snowfall. Trade in all lines is feeling the impetus of the holiday season. As already reported, there is every indication of a heavy Christmas trade. The scarcity of Valencia raisins and the scarcity of Malaga fruit, together with that of Valencia almonds and other nuts, is beginning to be felt by jobber and retailer alike. Freights are still very, very slow in arriving.

WHEAT—There is scarcely anything new to report. The deliveries have been very light all week, and are not expected to improve until after the holidays, when it is hoped snow will have improved the roads in the country. The prices are still too low to tempt the farmers to make very special efforts to deliver. Prices at country points have not changed during the week, but cash wheat is worth 65c. at Fort William to-day. There have been times during the week when it reached even a higher figure.

FLOUR—The market has been active all the week, but prices are unchanged at Patent, $1.90; Glenora, $1.50; XXXX, $1.20.

CEREALS—The supply is fully equal to, if not in excess, of the demand. Despite the supply from local mills, American rolled oats are arriving freely. The quotation to-day is $1.70; granulated, $2.20; and standard the same. Split peas are firm at $2.25; pot barley, $2.23; pearl barley, $3.50; beans still firm at $2 for choice hand-picked, and $1.85 to $1.90 for lower grades.

CURED MEATS — Some lines of these goods are slightly lower than last week, noticeably picnic hams, smoked shoulders and dry salt shoulders. Present quotations are: Hams, 12c.; breakfast bellies, 11½c.; backs, 10c,; spiced rolls, 9½c.; shoulders, 8½c.; picnic hams, 9c.; dry salt, long clear, 8½c.; shoulder, 8½c.; short clear, 8c.; backs, 9c.

BUTTER — There is little or nothing new to be said of this product. The supply of creamery is near exhausted, and the supply of fresh made sweet dairy is limited indeed; 18 to 20c. is paid for fresh in tubs, and 20 to 21c. for separator made in bricks, paper wrapped.

CHEESE—Nothing new in the situation of cheese; Manitoba is quoted at 13c., and Ontario at 13½c. The supply of cheese is not considered equal to the demand, and all stocks will be exhausted before spring.

EGGS — Are unusually scarce, although, owing to the long mild fall, they might reasonably be expected to be plentiful. Wholesale dealers are paying from 18 to 19c. for freshly gathered delivered Winnipeg. Strictly fresh laid are almost unobtainable and retail at 40c.

CANNED GOODS — The situation presents no new features. Several houses are still quoting tomatoes at $2.20 and corn at $2.25, when the cost of laying them down now would be from $2.25 to $2.30. Canned poultry will be on the market in a few days. The prices will be a little in advance of last year and the probable quotations will be $2.60 per doz. all round.

DRIED FRUITS—The market is quiet, with fair demand and an ample supply. Fancy Filiatras, 6 to 6¼c., and Provincials, 5¾ to 6c. Valencia raisins are still high and very scarce; in fact, some houses are unable to obtain the stocks they desire. For fancy layers, $2.40 is asked, and $2.15 for fine off-stalk. In Malaga raisins, or blue fruit, there is only one house, so far as I could learn, that really has this stock, and they are holding for their own customers. Prices range all the way from $2 to $6 per box, according to style and variety.

FIGS—There is an abundant supply of fancy Elemes at prices ranging from 16½ to 18c. in boxes of from 11 to 24 lb. There are no 12-oz. boxes on this market. New cooking figs are only on the market in small quantities, but a large shipment is now in transit, which will sell at about 4¾c. per lb.

NUTS—The demand is good, but stocks are small. New Grenobles are not expected now for another two weeks, and, when they arrive, will be worth 13½c. Tarragona almonds are stiff, at 13 to 14c. Shelled almonds, none in the market. Shelled Valencias are expected in a few days, and will be worth 30c.

EVAPORATED FRUITS—Apples are somewhat easier, and the supply is now evidently more than the demand. This is due, no doubt, to the sudden slackening of the English market. The quotations are 9¼ to 9½c.

DATES—New fruits are expected daily. Up to the present only very small shipments have been received. Apricots are unchanged in price and the sale is rather low.

COFFEE— Market is slow with values unchanged. Standard Rio is still 9½c.

RICE—Without change, but very firm. Fancy crystal Japan is very firm at 4¼ to 5c.; Chinese is in good demand at last week's figures, and "B" rice at 4¼c.

CONFECTIONERY — There has been a most exceptional demand for confectionery of both higher and cheaper grades. The local factories are not able to keep up with their orders, especially in the cheaper lines of chocolate drops.

SUGAR—The sugar market has been without change for the week.

FISH—A car of haddies arriving this week were in very good condition and went off rapidly at 7 to 7½c. As the weather is now favorable, there will probably be no further trouble. Bloaters are still somewhat scarce, and are quoted at $1.40. The demand for oysters is good; selects are $2.25 to $2.35, and standards $2.15 to $2.25. New salt mackerel have arrived, and are high in price, namely, 15 to 20c. per lb., according to size of fish.

GREEN FRUITS—Market is without change in regard to supplies and price, but fruit houses are working almost night and day to get out fruit orders for Christmas.

Wishing our customers a Merry Christmas and a prosperous New Year.

LONDON COFFEE & SPICE CO.,

LIMITED

LONDON, - - ONT.



If You Want To...

SELL THE BEST ...SELL.....

Dalley's Pure Fruit Extracts

Put up in popular sizes, 10 and 25 cent bottles.

These extracts are the purest, strongest and of the richest flavor of any extracts sold or imported into Canada. There are no extracts can compare with them as to quality. Send us a trial order and your customers will appreciate it.

.....SOLD BY.. ..

The F. F. DALLEY CO., Limited, - HAMILTON, CANADA.



Luxfer Prisms successfully lighting a store 100 feet long.



This is the best that ordinary glass could do before.

There Need Be No DOUBT

If You Buy, You Save Money.

IF YOU WANT MORE DAYLIGHT, YOU WANT LUXFER PRISMS.

WE MAKE VISITORS WELCOME, AND SOLICIT LETTERS OF ENQUIRY.

THE LUXFER PRISM CO., Limited

98-100 KING STREET WEST, TORONTO

TRADE CHAT.

EXPORTS from Canada to Germany, in 1896-97, were $757,531. The following year, they rose to $1,045,432. For the year ending June 30 this year, they were $1,837,448, which is more than the total of the two previous years.

Large quantities of potatoes are being shipped from Halifax and St. John to Havana.

McGregor & McRae, Alexandria, Ont., handled over $1,000,000 worth of cheese in the past season.

McKenzie Bros. are having the premises occupied by John Brass, in Moose Jaw, N.W.T., fitted up, and will shortly put in a full line of groceries.

Wm. Laidlaw, general merchant, Durham, Ont., is about to retire from business. A recent discovery of heart trouble is the cause of his retiring.

Wm. Margach, Crown timber agent at Rat Portage, Ont., states that the population of that town is bound to increase from 6,000 to 10,000 in the next two years.

Honey should be kept in a warm, dry place, says The Canadian Bee Journal. In this way it can be kept, without in any way deteriorating, for months or even years.

Roderick McDonald, general merchant, Louisbourg, N.S., has purchased the business stand that he occupies. It is one of the most valuable properties in that town.

The ruling price for turkeys at the annual turkey fair at Perth, Ont., last week, was from 10 to 11c., but several lots went to 12c., and 30 choice birds were sold at 13c. per lb.

The Victoria Colonist says there are now few vacant stores in that city, and many long-established firms are undertaking improvements in their premises of a substantial character.

Several young men from Truro, N.S., some of whom were formerly employed in The Truro Condensed Milk Co.'s factory, propose to shortly start making condensed milk in Vancouver.

The Vancouver World learns that there is no truth in the report which has lately been current to the effect that Senator Cox and other Eastern capitalists are interested in an offer to buy British Columbian canneries.

FIFTY YEARS IN BUSINESS.

A representative of THE CANADIAN GROCER the other day called on Mr. J. Barclay, who, for the past 50 years, has carried on a successful general store at Oakville, and who is now retiring in favor of his son, R. B. Barclay. Mr. Barclay showed our representative a closely-packed pile of 3 ft. 8 in. of copies of THE CANADIAN GROCER which he has saved for years past. He says many of them contain pointers which were of great value to him in his business.

GROCERS AND POULTRY FOOD.

Anything that tends to increase the production of poultry in Canada should be welcomed by those who handle this staple, because of the benefit likely to result to both the home trade and to the export business.

Robert Greig, 29 Melinda street, Toronto, is agent in Canada for Pratts poultry foods, which it is claimed, will increase the production of eggs at all seasons, and will keep turkeys, geese, ducks, chickens, etc., in robust, healthy condition. From the testimonials that have been received from poultry-raisers and merchants, it would appear that this food is all that is claimed for it. Grocers should encourage the use of a good healthy food like this.

A CHANGE IN TERMS.

The following is a copy of a circular which The E. B. Eddy Co., Limited, of Hull, is sending out to its customers:

Owing to the recent increased and steadily-increasing cost of all materials used in our various lines of goods, and also because we have to pay cash down for our supplies, we find it necessary to change the terms of payment for our goods.

Will you please, therefore, fall in with a uniform cash discount of 2½ per cent. in 10 days, or 2 per cent. in 30 days, except on paper bags and flour sacks, the terms on which are at present as advised by the Paper Bag and Flour Sack Association, 3 per cent. for cash in 30 days.

CANADIAN PRODUCTS WANTED.

Mr. Harrison Watson, curator of the Imperial Institute, London, England, has received the following inquiries for Canadian products:

1. A firm claiming a valuable invention wishes to represent a Canadian manufacturer of rattan cane chairs, and states that there exists a good market for the same.

2. A London importing house would handle large quantities of Canadian hay at London, Liverpool, Glasgow, Manchester, etc., and invites correspondence from exporters.

3. A Yorkshire firm is open to import barrows cut to dimensions for putting together.

4. A wholesale picture frame manufacturer wishes to hear from Canadian exporters of backboards.

5. A London importer asks for names of Canadian fruit pulp packers.

6. A North of England house is prepared to represent a Canadian manufacturer who can supply sashes and doors in large quantities. Applicants kindly state prices f.o.b. Canadian ports, and also c.i.f. leading United Kingdom ports,

ENGLISH MALT VINEGAR.

There is no diminution in the popularity of first-class English malt vinegar in this country. Purnell, Webb & Co., Bristol, Eng., who do a large share of this business, state that their sales of pure malt vinegar to the Dominion this year are far in excess of any previous year's trade. Included in the new business this firm have done are large orders from Hamilton for The Imperial Vinegar Co., Limited, and from Brantford, Ont. Their business in British Columbia has also been much extended. "For a large share of the increase in our Canadian trade," write this firm, "we are indebted to THE CANADIAN GROCER."



The City of Winnipeg.

CURRENT MARKET QUOTATIONS

December 21, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb.	.....	.....	18	19	14	16	.....	.....
" " pound prints	.....	.....	19	20	17	18	.....	.....
" " tubs, best	.....	.....	17	18	16	18	.....	.....
" " tubs, second grade	.....	.....	15	16	14	15	.....	.....
" " low and med. "	.....	.....	12	14	.....	.....	.....	.....
Creamery, tubs and boxes	20½	21	.....	22	18	19	.....	.....
" prints and squares	.....	.....	22	23	19	20	.....	.....
Cheese, per lb	.....	11¾	11¾	12½	11	11½	.....	.....
Eggs, per doz	20	22	17	20	14	19	.....	.....

CANNED GOODS

Apples, 3's	$.....	$0 90	$0 90	$0 95	$1 00	$1 10	.....	.....
" gallons	.....	2 25	2 25	2 35	2 25	2 40	.....	.....
Asparagus	.....	....	.....	2 40	.....	.. ..	.....	.....
Beets	.....	.....	.....	1 00	.....	.....	.....	.....
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	75	85	85	90	.....	.....
Beans, 2's	.....	82½	90	95	90	95	.....	.....
Corn, 2's	1 05	1 10	1 05	1 10	1 25	1 30	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 90	2 00	2 30	2 40	.....	.....
" white	.....	.....	1 90	2 00	.....	.....	.....	.....
Peas, 2's	80	85	80	90	85	90	.....	.....
" sifted	.....	.....	90	1 00	1 10	1 15	.....	.....
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	.....
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 75	1 80	.....	.....
" " 3's	.....	2 00	2 00	2 40	2 25	2 50	.....	.....
Pineapple, 2's	.....	2 40	2 25	2 50	2 15	2 25	.....	.....
" 3's	.....	2 60	2 50	2 60	2 50	2 60	.....	.....
Peaches, 2's	.....	2 50	1 75	1 90	.....	1 85	.....	.....
" 3's	.....	2 50	2 50	2 60	2 70	2 85	.....	.....
Plums, green gages, 2's	.....	.....	1 10	1 25	1 30	1 60	.....	.....
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	.....
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	.....	85	90	1 00	.....	.....
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	1 60	.....	1 45	1 50	1 75	.....	.....
Strawberries, 2's	.....	.....	.....	1 75	1 65	1 75	.....	.....
Succotash, 2's	.....	.....	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	90	1 00	95	1 00	95	1 00	.....	.....
Lobster, talls	.....	.....	2 95	2 75	2 50	2 75	.....	.....
" 1-lb. flats	.....	.....	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 75	1 80	.....	.....	.....	.....
Mackerel	.....	.....	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	.....	.....	1 30	1 40	1 25	1 50	.....	.....
" " flats	.....	.....	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	.....	.....	1 35	1 40	.....	1 60	.....	.....
" " Clover Leaf, talls	1 to 4 cases	.....	.....	1 50	.....	.....	.....	.....
	5 " 9 "	.....	.....	1 47½	.....	.....	.....	.....
	10 " 25 "	.....	.....	1 45	.....	.....	.....	.....
" " Clover Leaf, flats	1 " 4 "	.....	.....	1 65	.....	.....	.....	.....
	5 " 9 "	.....	.....	1 62½	.....	.....	.....	.....
	10 " 25 "	.....	.....	1 60	.....	.....	.....	.....
" Cohoes	.....	.....	1 05	1 10	1 10	1 15	.....	.....
Sardines, Albert, ¼'s	.....	12	.....	12½	13	14	15	.....
" ½'s	20	21	20	21	20	21	.....	.....
" Sportsman, ¼'s	.....	12½	.....	12½	.....	12	.....	.....
" ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" ½'s	.....	18	18½	23	10	11	.....	.....
" P. & C., ¼'s	.....	.....	22	23	23	25	.....	.....
" ½'s	.....	.....	33	36	33	36	.....	.....
" Domestic, ¼'s	.....	.....	4	4½	3¾	4	.....	.....
" ½'s	.....	.....	9	11	.....	.....	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	90	1 00	.....	.....
Kippered Herrings	1 20	1 50	1 00	1 60	80	1 00	.....	.....
Herring in Tomato Sauce	1 30	1 45	1 55	1 60	.....	2 00	.....	.....

CANDIED PEELS

Lemon, per lb	.....	.....	11	12	.....	13	.....	.....
Orange, "	.....	.....	12	13	.....	14	.....	.....
Citron, "	.....	.....	16½	17	.....	16	.....	.....

GREEN FRUITS

Oranges, Jamaica, per bbl	$5 50	$6 50	$6 00	$6 50	$6 00	$7 00	.....	.....
" " per box	.....	.....	3 25	3 50	.....	.....	.....	.....
" Washington Navels, bx	.....	.....	3 75	4 25	.....	.....	.....	.....
" Senoras, per box	.....	.....	.....	3 50	.....	.....	.....	.....
" Valencias, ord. 420's	.....	.....	4 50	5 00	.....	.....	.....	.....
" " large 420's	.....	.....	5 50	6 00	.....	.....	.....	.....
" " 714's	.....	.....	5 50	6 00	.....	.....	.....	.....
Lemons, Verdilli, p. box	.....	.....	2 25	3 00	3 00	4 00	.....	.....
" Messina, per box	.....	.....	3 25	3 75	4 00	5 00	.....	.....
Bananas, per bunch	50	1 00	1 75	2 50	1 75	2 25	.....	.....
Winter Apples, per bbl	3 00	3 50	2 00	2 75	2 25	3 00	.....	.....
Cranberries, per bbl	5 00	6 00	6 50	7 00	7 00	7 50	.....	.....
Almeria Grapes, per keg	.....	.....	6 00	7 50	6 00	6 50	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 40	$4 52	$4 53	4 50	4 60	.....	.....
Granulated, Acadia	.....	4 35	.....	4 48	.....	4 45	.....	.....
Granulated, foreign (net)	.....	.....	.....	4 40	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 13	.....	5 33	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 23	.....	5 43	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 20	.....	5 43	.....	.....	.....	.....
Powdered, bbls	.....	5 05	.....	5 25	5¾	6	.....	.....
Phœnix	.....	4 25	.....	4 38	.....	.....	.....	.....
Cream	.....	4 25	.....	4 38	.....	.....	.....	.....
Extra bright	.....	4 10	.....	4 23	3¾	3⅞	.....	.....
Bright coffee	.....	4 00	.....	4 13	3⅝	3⅝	.....	.....
Bright yellow	.....	.....	.....	4 03	.....	.....	.....	.....
No. 3 yellow	.....	3 70	.....	3 88	3⅛	3¼	.....	.....
No. 2 yellow	.....	3 70	.....	3 84	.....	.....	.....	.....
No. 1 yellow	.....	3 60	.....	3 73	.....	.....	.....	.....
Foreign, yellow	.....	.....	.....	3 65	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Wire nails, base	.....	$3 25	.....	$3 30	.....	.....	.....	.....
Cut nails, base	.....	2 60	.....	2 60	.....	.....	.....	.....
Barbed wire, per 100-lb	.....	3 60	.....	3 60	.....	.....	.....	.....
Smooth Steel Wire (oiled and annealed, etc.), base	.....	3 00	.....	3 35	.....	.....	.....	.....
White lead, Pure	....	6 37½	.....	6 50	.....	.....	.....	.....
Linseed oil, 1 to 4 bbls., raw	.....	59	.....	62	.....	.....	.....	.....
" " boiled	.....	62	.....	65	.....	.....	.....	.....
Turpentine, single bbls	.....	77	.....	75	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups—								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	.....	.....
Bright	.....	2¼	35	37	34	35	.....	.....
Corn Syrup, barrel, per lb	.....	.....	.....	2½	.....	.....	.....	.....
" " ½ bbls. "	.....	.....	.....	2¾	.....	.....	.....	.....
" " kegs "	.....	.....	.....	2⅞	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 30	.....	.....	.....	.....
" " 2 gal. " "	.....	.....	.....	1 00	.....	.....	.....	.....
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	36	.....	.....
Barbadoes	.....	43	.....	.....	28	30	.....	.....
Porto Rico	.....	.....	38	42	35	38	.....	.....
Antigua	.....	.....	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 50	$1 80	$1 50	$1 60	.....	.....
" " 2-lb. cans	.....	2 65	2 65	2 75	2 50	2 75	.....	.....
" " 4-lb. cans	.....	.....	5 25	5 50	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 25	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	18 50	19 50	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 50	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 80	3 00	.....	.....
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	.....
" English brawn, 2-lb. can	.....	2 40	2 50	2 80	2 75	2 80	.....	.....
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....	.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull, 2-lb. can	.....	.....	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 75	2 80	2 95	.....	3 25	.....	.....

FRUITS

Foreign—								
Currants, Provincials, bbl.	.....	.....	.....	.....		4½	5	.....
" " ½-bbls.	.....	.....	.....	.....		5	5½	.....
" Filiatras, bbls	.....	4½	.....	.....		5	5½	.....
" " ½-bbls.	.....	4⅝	.....	.....		5¼	5½	.....
" " cases	.....	4¾	4¾	5½		5⅜	5½	.....
" " ½-cases	.....	4⅞	4¾	5½		5½	6	.....
" Patras, bbls	.....	.....	.....	.....		6	7	.....
" " ½-bbls.	.....	.....	.....	.....		6	7	.....
" " cases	.....	.....	5½	6		7	7¼	.....
" " ½-cases	.....	.....	5½	6		5¾	6	.....
Vostizzas, cases	.....	.....	6	7		7	8	.....
Dates, new, boxes	.....	5	5½	6		5½	6½	.....
Figs, 10-lb. boxes, per lb.	.....	.....	12½	14		10	14	.....
" 20 & 28-lb. boxes, per lb.	.....	.....	14	18		.....	.....	.....
" Mats, per lb., new	.....	.....	3½	4		.....	.....	.....
" Naturals, per lb	.....	.....	.....	5½		.....	.....	.....
" 1-lb. glove boxes	.....	.....	.....	13		.....	.....	.....
Prunes, California, 40's	.....	10	9½	11		10	12	.....
" " 50's	.....	8½	.....	8		8½	9	.....
" " 60's	7½	8	.....	7½		8	8½	.....
" " 70's	7	7½	.....	7		7½	8	.....
" " 80's	6½	7	.....	6½		7	7½	.....
" " 90's	.....	6	.....	6		6½	7	.....
" Bosnia	6	6½	.....	.....		.....	.....	.....
Raisins, Valencia, off stalk	.....	.....	.....	.....		5	6	.....
" Fine off stalk	.....	7	6½	6¾		6	7	.....
" Selected	.....	7¾	7	7½		6½	7	.....
" Layers	.....	8	.....	7½		7	7½	.....
" Sultanas	10	12	10	15		10	12	.....
" California, 3-crown	.....	.. ..	8½	9		7	7¾	.....
" " 4-crown	.....	.....	9½	10		8	8¼	.....
" " seeded, 3-cr.	.....	.....	.....	11½		.....	10	.....
" Malaga, Lon. layers	.....	.....	1 60	1 75		1 65	1 75	.....
" Black baskets	.....	.....	1 90	2 00		1 80	1 90	.....
" Blue baskets	.....	.....	2 00	2 25		1 90	2 25	.....
" Dehesa clusters	.....	.....	3 00	3 25		2 75	3 00	.....
" Royal clusters	.....	.....	4 00	4 50		3 50	4 00	.....
" ¼-flats black baskets	.....	.....	.....	75		.....	.....	.....
" ¼-flats blue baskets	.....	.....	.....	85		.....	.....	.....
" ¼-flats Dehesa	.....	.....	.....	1 00		.....	.....	.....
" S. Mal. Musc. lb. pkg.	.....	.....	.....	10		.....	.....	.....
" Loose Musc. per lb	.....	.....	3½	4		.....	.....	.....
Peaches, California, evap	.....	.....	12	14		.....	.....	.....
Apricots " "	.....	.....	19	22		.....	.....	.....

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	.....	7		7¼	.....	.....
Smoked meats—								
Breakfast bacon	.....	11½	12½	10½		11	.....	.....
Rolls	.....	.....	9	8		8¼	9	10
Hams	.....	12	13½	10½		11	11	13
Shoulder hams	.....	.....	10	.....		8	8	8
Backs	.....	.....	....	10½		11	.....	.....

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	15 00	15 50	.....	14 00		14 00	15 00	.....
" short cut	.....	.....	.....	15 50		15 00	16 00	.....
Clear shoulder mess	.....	.....	.....	12 50		14 00	14 50	.....
Plate beef	.....	.....	.....	11 50		14 50	15 50	.....
Lard, tierces, per lb	.....	.....	6½	.....		6¾	6½	6¾
Tubs	.....	6¾	7	.....		7¼	7¼	7½
Pails	.....	7	7¼	.....		7½	7½	7¾
Shortening, in 60-lb. tubs	.....	.....	.....	7½		7¾	.....	7¼

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LILY WHITE GLOSS STARCH . . .

IN TOY TRUNKS FOR

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HOW IS YOUR STOCK?

The Brantford Starch Co., Limited

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha		24	23	28	25	30		
Old Government Java		27	22	30	25	30		
Rio		10	7½	8	12	13		
Santos			8	12				
Plantation Ceylon		29	26	30	29	31		
Porto Rico			22	25	24	28		
Gautemala			22	25	24	26		
Jamaica		18	15	20	18	22		
Maracaibo		13	13	16	13	15		

NUTS

Brazil				13	8½	9		
Valencia shelled almonds	28	30	25	30	22	25		
Tarragona almonds				14	13	15		
Formegetta almonds				18				
Jordan almonds			35	40				
Peanuts (roasted)	6½	9½	9	10	9	10		
" (green)	5½	8	7	9				
Cocoanuts, per sack		3 00		3 75	3 50	4 00		
" per doz				60	60	70		
Grenoble walnuts	14	14½		14	9	12		
Marbot walnuts	10½	11	10½	11	9	10		
Bordeaux walnuts				9	9	10		
Sicily filberts				10	9	10		
Naples filberts			10	11	10	11		
Pecans			10	11	12	14		
Shelled Walnuts			28	25				

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00		
Sal soda, per bbl	70	75	70	80	85	90		
Sal Soda, per keg	95	1 00	95	1 00	95	1 00		
Granulated Sal Soda, per lb				1				

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	18		15	14	15		
" in 5-lb. cans	14	17	14	18	15	16		
" whole	11	12		14	12	13		
Pepper, white, ground, in kegs, pails, boxes	20	23	18	24	24	26		
" " 5-lb. cans	20	23	20	26	20	22		
" " whole	19	25	19	25	20	22		
Ginger, Jamaica	19	25	22	25	20	25		
Cloves, whole	12	10	14	35	18	20		
Pure mixed spice	25	30	25	30	25	30		
Cassia	20	40	20	40	16	20		
Cream tartar, French		25	24	28	20	22		
" " best		28	25	30	25	30		
Allspice	13	17	18	18	16	18		

WOODENWARE

Pails, No. 1, 2-hoop				1 90		1 90		
" " 3-hoop				2 05		2 05		
" half, grained				1 75		1 75		
" quarter, jam and covers			1 20	1 45		1 45		
" candy, and covers			2 70	3 20		3 20		
Tubs, No. 0				11 00		11 00		
" " 1				9 00		9 00		
" " 2				8 00		8 00		
" " 3				7 00		7 00		

PETROLEUM

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba and B.C.	
Canadian		12			19	19½		
Sarnia water white	12	13		17	20	20¼		
Sarnia prime white				15½				
American water white	17	17½		18¼	21	21¼		
Pratt's Astral	18	19		19				

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	13	60	12	60	11	40		
Caddies Paking, Kaisow	17	40	18	50	15	40		
Indian—Darjeelings	35	55	35	55	30	50		
Assam Pekoes	20	40	20	40	18	40		
Pekoe Souchong	18	25	18	25	17	24		
Ceylon—Broken Pekoes	35	42	35	42	34	40		
Pekoes	20	30	20	30	20	30		
Pekoe Souchong	17½	40	17	35	17	35		
China Greens—								
Gunpowder-Cases, extra first	42	50	42	50				
Half-chests, ordinary firsts	22	28	22	28				
Young Hyson—Cases, sifted extra firsts	42	50	42	50				
Cases, small leaf, firsts	35	40	35	40				
Half-chests, ordinary firsts	22	38	22	38				
Half-chests, seconds	17	19	17	19				
" thirds	15	17	15	17				
" common	13	14	13	14				
Pingsueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40		
" seconds	16	19	16	19				
Half-boxes, firsts	28	32	28	32				
" seconds	16	19	16	19				
Japan—								
½-chests, finest May pickings	38	40	38	40				
Choice	32	36	32	36				
Finest	28	30	28	30				
Fine	25	27	25	27				
Good Medium	22	24	22	24				
Medium	19	20	19	20				
Good common	16	18	16	18				
Common	13	15	13½	15				
Nagasaki, ½-chests Pekoe	16	22	16	22				
" " Oolong	14	15	14	15				
" " Gunpowder	18	19	16	19				
" " Siftings	7½	11	7½	11				

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 30	3 40		3¾	3⅜	3 25	3 40	
Patna, per lb				4¾	5	5	6	
Japan				5½	6	5	6	
Imperial Seeta				4⅞	5½	5	6	
Extra Burmah				4¼	4⅝	4	5	
Java, extra				6	6½	6	7	
Sago	3¾	4½		4	4¾	5	6	
Tapioca	3¾	4½		4¾	5	5	6	
Macaroni, dom'ic, per lb., bulk					7½			
" imp'd, 1-lb. pkg., French				9	10			
" " " Italian				11	13½			

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Agents for CAMEO RELIEFS and LIGNOMUR

LIQUOR AND GROCERIES.

LAST Thursday evening the Montreal retail grocers had a lively meeting to consider the amendments in regard to the license laws which are to be brought up at the next session of the Provincial Legislature.

At the opening of the meeting the secretary read a letter from Mr. V. Rabi, president of the association, tendering his resignation, which was accepted with regret.

Mr. N. Lapointe was then elected president for the balance of the year, and Mr. O. Champagne was elected treasurer in place of Mr. Lapointe.

Among those present at the meeting were: N. Lapointe, John Scanlan, John P. Dixon, E. W. Farrell, P. Laverty, O. Champagne, N. Richard, John Palmer, —. De Repentigny, Thomas Gauthier, P. Daoust, J. O. Levesque, —. Boisvert, Jos. Picard, S. D. Vallieres, N. Morin, F. X. St. Charles and A. D. Fraser.

Several of the members present addressed the meeting, protesting strongly against the separation of the liquor from the grocery business.

Mr. J. P. Dixon said: "I don't believe there is any one of those here to-night who wants his groceries in one store and his liquors in another. If so, it remains for you to say so. Seeing that the hotel and saloonkeepers say we are with them in the matter of amending the license laws, I want this denied. We have kept our business respectable, and no lady or gentleman need be ashamed to go into a grocery store. The grocers of this city number over 1,000, and we don't intend to be dictated to by 400 licensed victuallers."

Several other members present made speeches against the separation of the liquor from the grocery business, which were heartily endorsed by the meeting.

It was decided that the directors of the association should wait upon the Provincial Ministers on their next visit to this city and protest against the proposed amendment to the license laws, in so far as it refers to the separation of the liquor from the grocery business.

Twenty-seven new members were admitted to the association.

LARGE-SIZED CALIFORNIAN PRUNES EASIER.

Regarding the situation in prunes on the Coast, The California Fruit Grower, of December 2 says: "There is a fair movement in progress, several cars going export during the week. Market weak, and prices show slight decline on large sizes outside stock. Sizes 70's to 80's are becoming scarce. Sizes above 80's are hard to secure in quantities. The basis asking price for the large size is 2¾c., but we learn of outside stock being offered as low as 2¼c. basis price. The low-priced stock is fast cleaning up, and within a short time Santa Clara holdings will represent the bulk of the stock on the Coast. Stocks held here are not excessive for the time of year, as it is nine months to new crop, and, with anything like an old-time demand, prunes will clean up. Dealers do not look for much improvement either in demand or prices, before February or March next."

THE MUSK OX.

VERY little is known of the natural history of the musk ox, but it appears to be probable that the cows calve every two years, dropping their young in May and June. Fat cow meat is undoubtedly good food, but the bulls are horribly musky and the calves insipid and tasteless. The robe is warm, but too heavy for most uses, and is never likely to be in very lively demand. A big bull probably weighs at the very least 1,000 lb., for no animal is more solidly put together, but owing to its long coat it appears much larger than it really is. An arrant coward in reality, its aspect is most savage, and against the ravenous wolf of the north, its big sharp horns no doubt form effective weapons, but it fails to recognize man as an enemy, so that the actual shooting of the musk ox is a simple matter—the only reason the inoffensive animal lingers on a stage he once shared with the extinct Irish elk and mammoth is that few men can tear themselves away from the charms of civilization long enough to visit those distant barrens, where alone the quarry may be killed. But the prospector is already penetrating the region northeast of the lobe of the Great Slave, and before long the musk ox will find the bullets flying thick around him, and excepting on the outlying Arctic islands his doom is sealed. Let civiized man once make a lodgment on the barren lands, and the musk ox will disappear as rapidly as did the American bison from the similarly open plains of the great West. Nature is kind when she creates a forest loving animal; cruel when she fashions one that seeks the open country, for the latter has but one protection—solitude. And where will solitude exist in another generation or two?—Canadian Magazine.

On Saturday night last, the Woodside Sugar Refinery, near Dartmouth, N. S., was visited by fire, which took over an hour to control and three hours to put out.



Christmas Morning in the Flats.

THE TENANT.—I say, the cold water has stopped running——

THE LANDLORD.—Well, why don't you turn on the hot water?—that runs cold.

EDDY'S

PARLOR MATCHES

contain no Brimstone and produce a *quick, sure "LIGHT"* every time, without the sometimes objectionable fumes arising from the common sulphur match.

INDURATED FIBRE WARE

Tubs, Pails, Washbasins, etc. have become household necessities. Being *lighter, cleaner* and *more durable,* they are rapidly superseding the ordinary wooden articles for domestic use.

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THE STARCH INDUSTRY.

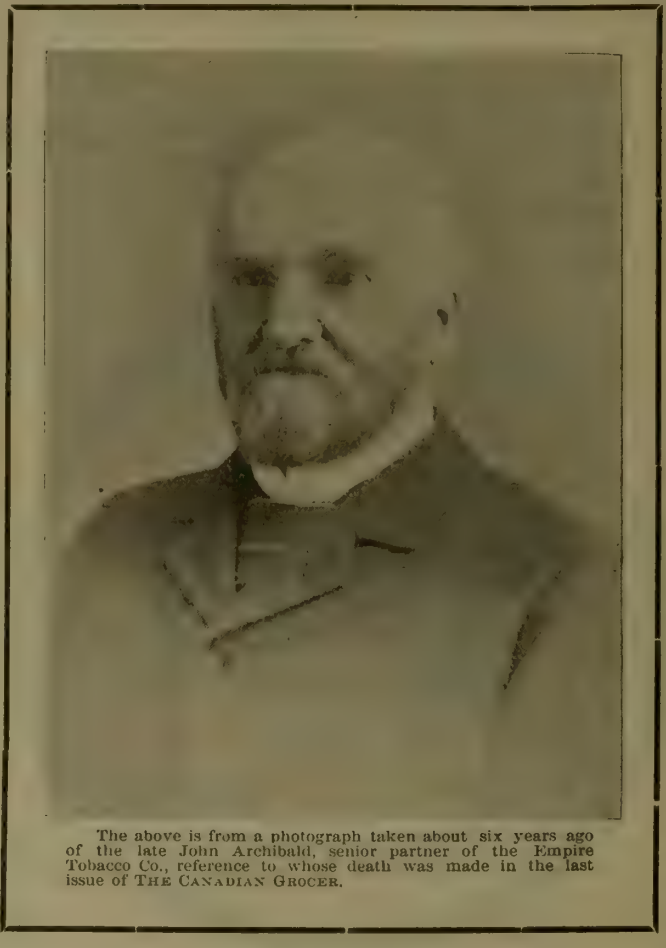
THE EDWARDSBURG STARCH CO. have applied for new letters patent increasing their capital to $500,000. On inquiry at the head office of the company in Montreal, the president, Mr. Benson, stated that this step had been contemplated for some time, and had finally been decided on by the directors at their board meeting early in November. He said that the reports that they had spent over $150,000 on their property since 1897 were true, and that they had decided to expend a further sum of $100,000 during the first half of next year, work having already begun on several of the buildings.

The chief item in the proposed expenditure is the rebuilding of what is known as the "old starch factory," and the renovation of the starch finishing department. This building, it seems, is the only one that survived the fire in 1874, and the management have long realized that the rebuilding of this portion of the plant was fast becoming necessary. While making these extensive repairs, new and improved machinery is being put in, which should considerably decrease the cost of manufacturing, and, in addition thereto, the capacity of the works will be increased to nearly double the present output.

The improvements also extend to the glucose department, which was thoroughly renovated a year or so ago, but the extra demand for this article and the unusual consumption of corn syrup, on account probably of the scarcity and high price of molasses, has made it necessary to increase this department of the business very considerably. This has always been considered by the directors in the past an uuprofitable department of the industry, but, in recent years, they have managed to turn out a very satisfactory article, which has competed successfully with the best American brands, and they are, therefore, determined to keep this branch of the business also up-to-date, even although the margin of profit is small.

When asked as to the truth of the statement made in certain papers that the profits of the starch industry were very large, Mr. Benson stated that, although in the past The Edwardsburg Starch Co. had paid its 10 per cent. dividend, and also laid a certain amount by to rest account, yet, for some years, they had not been able to pay this dividend, and even with all their advantages of excellent water-power, and a connection of 40 years' standing, they had earned during the last few years very little over and above the amount required to pay their reduced dividend of 8 per cent. on a comparatively small capital.

The present call for new capital was, therefore, not because of the prospects of great returns, but rather because the directors realized that, with the present competition from the United States, and the low prices ruling for most of the standard lines, it was necessary to protect their present investment by putting in the most modern plant possible, and putting themselves in a position to supply not only the present, but the probable future requirements of the trade.



The above is from a photograph taken about six years ago of the late John Archibald, senior partner of the Empire Tobacco Co., reference to whose death was made in the last issue of THE CANADIAN GROCER.

Mr. Benson admitted that the Edwardburg Company had not been able to fill their orders this fall, but stated that this was chiefly due to the fact that they had entered into a very brisk fall trade with practically no stock on hand, on account of the works having been closed periodically during a portion of the previous six months, owing to the Government work on the new canal, and consequent delays and necessary alterations to the company's water-wheels, etc. If they had been able to run full-time during the earlier part of the year, even with their present plant, he stated this would not have occurred, so that, with the proposed new water-wheels and increased capacity, they expected to be able not only to fill promptly all orders intrusted to them, whether in starch, glucose, or syrup, but also to have a considerable reserve left for contingencies.

WHISKY AND BETTER JUDGES.

A story runs thus: Pat and Sandy were brought into a friend's cellar to taste some of his liquors. Sandy was given a glass of his friend's best, and after smacking his lips a few times pronounced it first class, only that he detected iron in the whisky. The host laughed at the idea and filling up another glass handed it to Pat, who drank it with considerable relish. With the empty glass poised between his thumb and finger and his lips and tongue working alternately, Pat's verdict of the liquor was that it was "elligent" but that he not only tasted iron but leather as well. To prove that both Pat and Sandy had defective tastes the host decided to draw off the liquor from the hogshead, and when the large casket was empty, Sandy was told to examine the interior. After a short search he discovered a tack, and came forth from the puncheon in great glee. He had proven that he was right. Pat then got inside to hunt for leather and when he came out he had the small piece of leather off the head of the tack in his hand. The mystery was solved, both were good judges of whisky after that. For perfect tasting qualities, Pat has held the record for years, but now he has a rival in the person of a lady lecturer who travels in connection with the Farmers' Institute. This lady at a recent meeting said that when judging butter in a western city she detected a smoky flavor, and on examination it was learned that while the cows, from whose milk the butter was made, were being milked, a smudge was lighted to drive off the flies and mosquitoes. In this the milk absorbed enough of the oil of smoke to taste the butter.

Sivart, Anderson, Bell & Co., grocers, Vancouver, have been succeeded by Sivart, Bell, Bell & Smyth.

Clifford Locke has registered consent for his wife, Margaret D. Locke, to do business as general merchant and fish dealer in Yarmouth, N.S., in her own name.

Choice Eleme Figs, Table Raisins

and other Christmas lines clearing out at reduced prices, preparatory to stock-taking.

WARREN BROS. & CO.
TORONTO.

Seeded Raisins

Freshly done after you send in your order.
Quality guaranteed second to none.
Write for quotations to

The Acme Fruit Cleaning Co.
128 Queen Street, **MONTREAL.**

THE RUBLEE FRUIT CO.
LIMITED.
IMPORTERS OF FOREIGN AND DOMESTIC GREEN AND DRIED FRUITS, NUTS, Etc
151 Bannatyne St., WINNIPEG, MAN. 12th St., BRANDON, MAN.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

Ready Lunch Beef

A SELLER THE YEAR ROUND!

Nothing nicer for Luncheon at any time.



WHISKY
IS THE
BEST!!
BAR NONE.

Most Excellent Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.

J. & R. McLEA

AGENTS FOR . . . **General Merchants,** MONTREAL

Alex. Andreae Kraay & Co.,	Bordeaux,	Clarets and Sauternes
M. B. Foster & Sons,	London,	Guiness's Stout Bugle Brand Bass' Ale " " Old Tom Gin " " Old Scotch Whisky " "
Cockburn & Co.,	Leith,	Glen Orme Very Old Highland Special Scotch Special Liquor Whisky

L. CARVAJAL Y CA HAVANA "DOS CABANAS" CIGARS.
Get our prices before buying.

THE MANITOBA

Produce & Commission Co.

Limited

WINNIPEG, MANITOBA.

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Fruits, Cured Meats

PICKLED, DRY AND SMOKED FISH

Consignments and Correspondence Solicited.

BRANCHES AT:
Vancouver,
Victoria,
Nelson,
Rossland,
B.C.

FREEZING FISH.

SOME people think that fish are just rammed into a barrel with ice, and that is all there is about it. This is a popular error. Fish freezing is a big undertaking and a scientific process. The Gansevoort Cold Storage Co. has brought fish freezing to perfection, and has it down to a nicety. With its sharp fish freezers the temperature of the room can be run down to as low as 16 to 20 degrees below zero, handling at a single freezing 16,000 to 20,000 lb. of fish, which can be frozen as hard as a rock and as rigid as a bar of steel in 8 to 16 hours' time. The fish are disembowled, cleaned, scaled and then frozen in pans inside of an arctic oven after this manner: Upon their arrival at the storage-room, the fish are dumped into a large galvanized iron washing tank, where each fish is handled separately and carefully washed. Thence they go on to the packing tables, where the water drains away from them. Then they are carefully panned; that is, they are carefully packed in galvanized iron pans, which have a uniform size of 16 x 28 x 3 in., each pan taking, for instance, eight small bluefish. After being panned the pans go direct to the ovens or sharp freezers, where they sit on the coil pipes, which act as shelves, until they are frozen. The pans are then taken from these arctic ovens, frozen into cakes, and passed quickly through a bath of very cold water, which give them a fine glaze or jelly-coated glace appearance. These cakes are then stacked away in boxes of uniform size. The boxes are so marked as to show the size, weights and kind of their contents. These cases, so marked, are stacked in the ordinary freezing-room, subject to the order of their owner. The process is finished. Marketing is next.

The arctic ovens or sharp freezers in which the pans of fish are placed are novelties in their way. These particular ones are made of three inches of nonpareil slab cork, the best product of The Nonpareil Cork Co., of Bridgeport, Conn., which also furnished the covering of every brine, steam, and other pipe used throughout these entire premises. The ovens are sheathed on the outside with galvanized iron for obvious reasons. So perfectly constructed are they and so well insulated that one leaning against the iron and wood-cased doors would have no suspicion of the polar weather within. Inside, the pans are as dry as possible. The coils within extend from the door to the wall in parallel horizontal shelves. So close are the coil pipes to each other and so evenly bent that they form the shelves previously mentioned on which the pans sit.

Everything in the whole place is lined with galvanized iron, and so scrupulously clean is every part that not the least hint of the presence of a fish or other matter is suspected. The fish storage room was an odd-looking international exhibition of frozen fish of many species. There were flounders from the East, bluefish from Galilee, sturgeon from Oregon and the Delaware, salmon from Alaska and Columbia; whitefish from the lakes, herring from Gloucester, pickled fish from Scotland, Holland, and Denmark, and sundry tribes of pisces from various quarters. The stacks of cakes and boxes seem to be a sort of frozen fish rendezvous for the four corners of the earth.—National Provisioner.

A GOOD PACKAGE TEA TRADE.

"Busy?" said Mr. Larkin, of The "Salada" Tea Co. "Well, I should think so. We started out on Monday morning last with about 9,000 lb. of orders, and on this afternoon (Wednesday), although constantly shipping, we had 19,000 lb. of orders on hand. Business is brightening up all over Canada, from the Atlantic to the Pacific, and we are particularly busy now in the city of Toronto; in fact, we have never seen so much business coming from the city. Besides this, we note that even a better class of tea is going out. We are selling more of our "Gold Label" (60c. tea) than we ever were, showing that times are good, and it is having it's effect on people's taste.

"In our United States business, we had the best showing we ever had last week, in Buffalo, and good weeks in all our other branches, at Boston, Pittsburg and Detroit. We have just received a letter from Buffalo this morning that they are sure of a better week than they had even last week.

"As to Ceylon greens; well, if we had 20,000 lb. on hand now we could get them out at once, but, unfortunately, we cannot do so, because these teas are being prepared specially for us in Ceylon, and we have not been able to keep up with our orders."

MANITOBA'S DAIRIES.

Manitoba is steadily progressing in the matter of dairy products. The number of creameries in the Prairie Province in 1897 was 16, last year there were 19, and during the present year there were 20. The total amount of butter produced this year was 501,000 lb. valued at $105,000 against 484,000 lb. last year valued at $93,000 and 473,000 lb. in 1897 valued at $85,204. The quality of the butter was generally fine and well suited to the local markets in the West. Considerable quantities were shipped to British Columbia.

SMOKING

TOBACCO

POPULARITY is the proof of merit, and no brand of tobacco has ever achieved popularity so quickly as

EMPIRE

--IN--

5, 10, AND 15 CENT PLUGS.

EMPIRE costs you only 36 cents, and pays a good profit.

EMPIRE is well advertised.

EMPIRE is selling well in almost every store from Halifax to Dawson City.

EMPIRE is *a big plug* for *little money.*

Made by the

EMPIRE TOBACCO CO., *Limited*

Granby, Que.



We Lead
Others Follow.

KEEN'S MUSTARD
KEEN'S OXFORD BLUE
ROBINSON'S PATENT BARLEY
ROBINSON'S PATENT GROATS

Are Standards--their quality is unquestioned.

Current Market Quotations for Proprietary Articles

Dec. 21, 1892.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
½ oz. tins, 3 " "	2 40
½ oz. tins, 4 " "	1 10
1 lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case.....per doz	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	per doz $0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

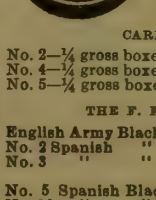
JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

OCEAN WAVE BAKING POWDER.

	per doz
No. 10, 5-ounce Cans, round or square, 4 doz. in case	$0 75
½-lb. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only, ½ and 1 doz. cases	5 75
5-lb. Cans, round only, ½ and 1 doz. cases	9 00

BLACKING.



P. G. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs.	$4 0
" 6, ¼ " "	4 5
" 8, ¼ " "	7 2
" 10, ¼ " "	8 2
" 10, Jet Enamel	8 2

CARR & SONS. per gross

No. 2—¼ gross boxes	2 70
No. 4—¼ gross boxes	5 75
No. 5—¼ gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz
No. 5 Spanish Blacking ¼ gross cases	7 20
No. 10 " " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

BLUE.

KEEN'S OXFORD. per lb

Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY doz. net

Bamboo Handles, A, 4 strings	4 60
" " B, 4 strings	4 40
" " C, 3 strings	4 20
" " D, 3 strings	4 00
" " F, 3 strings	3 70
" " G, 3 strings	3 40
" " I, 3 strings	3 00

BISCUITS.

PEEK, FREAN & CO.

Metropolitan mixed	40 lb. tins 10c.
Florence Wafers	8 lb. tins 36c.
Venice Wafers	8 lb. tins 36c.
Florence Wafers	Small tins $3.70 per doz

CARR & CO., LIMITED.

Frank Magor & Co., Agents,

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Fran Magor & Co., Agents.	per do
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35½

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00

Cocoa—

Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " "	0 30
Bulk, in boxes	0 18
Royal Cocoa Essence, pkgs., per doz.	40

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24

Cocoa— per doz

Concentrated, ¼'s, 1 doz. in box	40
" ½'s, " "	4 50
" 1 lbs. " "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.

Mott's Broma per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20

Benson's Prepared Corn

There is no adulteration in Benson's Prepared Corn—there is no **need** to adulterate because it has sold entirely on its merits as an absolutely pure Prepared Corn for over forty years. The delicacy of its flavor is almost proverbial.

Comparisons are made with Benson's Prepared Corn as the standard—you hear this everywhere—"It's just as good as Benson's." You know what "just as good" means—an endeavor to sell an inferior article for a lower price. Benson's Prepared Corn is the standard—forty years have proved it so beyond a question.

Edwardsburg Starch Co., Limited

Cardinal, Ont. **ESTABLISHED 1858.** Montreal, Que.

Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb... 0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb... 0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb... 0 35

CHEESE.

	Per Doz
MacLaren's Imperial—	
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.

	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER MITCHELL & CO.'S

Excelsior Blend	0 32
Jersey "	0 29
Rajah "	0 20
Old Government Java	0 28 0 30
Maracaibo	0 18 0 20
West India	0 16 0 18
Rio, choice	0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	4 00
8 " " "	6 00





P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES

COX'S

4's or quart size	1 10
8's or 2 quart size	2 20

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots



P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb. tin pails, 3 pails in crate, per lb.	0 06¾
7-lb. wood pails, 6 " " "	0 06¾
14-lb. wood pails, per lb.	0 06¾
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

per gross.		per gross
Pony size	$7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " "	1 20
1 lb. jars, per doz.	2 40
4 lb. "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz.	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¾
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
GUELPH, ONT.

THE BEST
WASHBOARDS
ARE MADE BY
The Wm. Cane & Sons Mfg. Co.
NEWMARKET, ONT. Limited.

Write for our prices on these lines.

SOLE AGENTS
BOECKH BROS. & COMPANY
TORONTO.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
118 King St. East, TORONTO
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

CANADIAN PRESS CLIPPING BUREAU,
505 Board of Trade Bldg., MONTREAL, QUE.
Telephone Main 1255.
28 Front St. West, Toronto. Telephone 2148.



Cow Brand Baking Soda

You will be found out if you attempt to sell bulk soda for "Cow Brand," as housekeepers once using cannot be mistaken about its quality, and besides the package is an ornament to your shelves, and affords a fair profit.

JOHN DWIGHT & CO.,
TORONTO, MONTREAL,
VICTORIA, B.C., HALIFAX, ST. JOHN, N.B., ST. JOHN'S, Newfoundland, QUEBEC.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY,
DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by
THE EXPRESS ROLLER MILLS
WM. MACK, Proprietor. CORNWALL, ONT.

MONSOON
INDO-CEYLON TEA.

TEA IS REALLY SPOILED

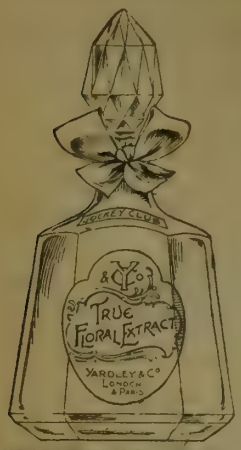
if not handled according to modern methods; you will say you make larger profits in doing your trade in the old way; *you think you do only.*

You spoil your chances for getting enlarged trade by not serving them as well as you should, and if the "other fellow" is serving them better than you are, is it not natural that he will finally get the trade?

HANDLE THE BEST.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.



YARDLEY & CO., Limited
London and Paris.

Exquisite Perfumes,

Exquisitively Bottled—

YARDLEY'S PERFUMES have been before the trade ever since 1770, and are to-day leaders in point of

Delicacy, Purity and Strength

The bottle here shown is of fine cut glass of very pretty design. We supply these, filled with triple perfume, in three sizes, selling for **$14.85 doz., $9.45 doz., $6.75 doz.** Terms and discounts on application.

SOLE CANADIAN AGENCY - - - GREIG MFG. CO., MONTREAL.

SODA.—COW BRAND



Case of 1 lbs. (containing 60 pkgs.), per box, $3.00
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.
Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00
Case of 5c. pkgs (containing 96 pkgs), per box, $3.00.

SOAP.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes 12 oz. each, and in Bars, 1 lb., 2 6-16 lb., and 3 lb. Quotations furshished for "Ivory Bar" and other grades of soap on application.



1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.



A. P. TIPPET & CO., AGENTS
Maypole Soap, colors per grs., $10.20.
Maypole Soap, black, per grs., $15.30.
Oriole Soap, per gross, $10.20.

Gloriola Soap, per gross 12 00
Straw Hat Polish, per gross 10 20

STARCH.

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package 0 07½
Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.





EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb
No. 1 White or Blue, 4-lb. cartons	0 05¾
No. 2 " " 3-lb. "	0 05¾
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08½
PURE	40-lb. boxes 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07
	For puddings, custards, etc.	
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	
STARCH IN BARRELS	Silver Gloss	0 7½
	Pure	0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4½
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05½
4 lb. canisters, cases 48 lbs	0 5½
Bbls., 175 lbs	0 04½
Kegs, 100 lbs	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk, lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in case	0 07
Kegs, extra large crystals, 100 lbs	0 06



Brantford Gloss—
1 lb. fancy boxes cases 36 lbs.....07½

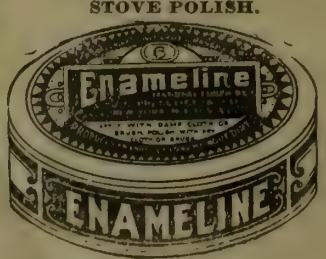
Canadian Electric Starch—
40 packages in case 3 00

Celluloid Starch—
bxs. 45 cartons per case..... 3 50

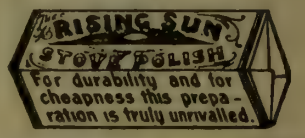
Culinary Starch—Chal Prep. Corn—
1 lb. packgs. boxes 40 lb 0 04½

No. 1 Pure Prepared Corn—
1-lb. pkgs., boxes 40 lbs.....0 06

STOVE POLISH.



No. 4—3 dozen in case (net cash)	4 50
6—3 dozen in case " "	7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs	$ 8 50
sing Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00





Tiger Stove Polish, ¼ gross boxes, large, per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" " 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's	1 75

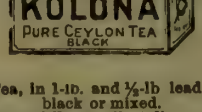
TEAS.



SALADA CEYLON.

	Wholesale.	Retai
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 26
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.



Ceylon Tea, in 1-lb. and ½-lb lead packages black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0
Gold Label, " 80c	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

Ceylon in lead packages

	Wholesale	Reta
Red Label, 1-lb. and ½'s	0 35	0 50
BlueLab el, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

RAM LAL'S lead packages.



Cases, each	60 1-lbs.	0 35
" "	60 ½-lbs.	
" "	30 1-lbs.	
" "	120 ½-lbs	0 36



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Smoking—	
Empire, 3's, 4½ and 9's	0 36
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44

WOOL SOAP.

SWIFT & CO., CHICAGO.

Wool soap, 100 10-oz. bars to box.... $7 75
Wool soap, 100 6-oz. bars to box 4 75

WOODENWARE.

THE E. B. EDDY CO. — per doz

Washboards, X	1 70
" XX	1 90
" Waverly	2 10
" Planet	2 00
" Special Globe	2 10
" Solid Back Globe	2 20
" Electric Duplex	3 00

Matches—	5-Case Lots.	Single Case
Telegraph	$3 70	$3 90
Telephone	3 55	3 75
Tiger	3 45	3 65
Telephone (½-gross)	3 70	3 90
Empire, (slide box)	2 50	2 60
Safety, Capital	3 00	3 10
Parlor, Eagle, 200's	1 50	1 60
" " 100's	1 70	1 80
" Victoria	2 75	2 85
" Little Comet	2 00	2 10
Flamers	2 60	2 70
" (wax stems)	3 70	3 90

BOECKH BROS. & COMPANY. — Per doz

Washboards, Leader Globe	1 65
" Improved Globe	1 70
" Standard Globe	1 80
" Solid Back Globe	1 90
" Jubilee (perforated)	2 45
" Crown	1 50
F.o.b. Toronto.	
Matches, Kodak, per case (10 gross in case)	3 00

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

THE MOST NUTRITIOUS.

EPPS'S

GRATEFUL—COMFORTING.

COCOA

In labelled Tins.
SPECIAL AGENTS 14 lb. Boxes.

For the entire Dominion, **C. E. COLSON & SON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

Refrigerators

BUY

EUREKA

it is the best.



This cut represents No. 13.

WHY?

1st. Because it is built on scientific principles, having insulated walls it is easy on Ice

2nd. Because the system of circulation of air is perfect.

3rd. Because it is well built.

Further information can be obtained in catalogue which is free.

Address,

Eureka Refrigerator Co.

54 Noble St., Toronto

How are you fixed for . . .

—BASKETS?

Are you in need of any of the following kinds:

GRAIN AND ROOT BASKETS
CLOTHES BASKETS
FRUIT BASKETS
AND BUTCHER BASKETS?

If so, we can supply you.

THE . . . .

OAKVILLE BASKET CO.,

Oakville, Ont.,

COX'S GELATINE

Always Trustworthy

ESTABLISHED 1725.

Agents for Canada:

C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

HON. SIR FRANK SMITH, President.
E. B. OSLER, M.P., Vice-President.
W. INCE. W. R. BROCK.
TIMOTHY EATON.
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HEAD OFFICE - TORONTO

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Belleville	Cobourg	Lindsay	Orillia
Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whitby	Winnipeg
	Huntsville	Montreal	

TORONTO—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

T. G. BROUGH, General Manager.

Fine JAPAN RICES

JAPAN GLACE,
JAPAN MIKADO,
POLISHED CRYSTAL,
SNOW JAPAN,
JAPAN ICE DRIPS.

MOUNT ROYAL MILLS BRANDS

D. W. ROSS CO'Y., AGENTS, MONTREAL.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844
IS THE BEST.

ASK FOR

MOTT'S

GRIMBLE'S VINEGAR

English Malt

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

THE ROUND REACTING WASHER

A STRICTLY FIRST-CLASS MACHINE, AT A REASONABLE PRICE.

Most Efficient
A Quick Seller

No other machine so easily operated.

Closed in—keeping suds hot and preventing escape of vapor into the room.

We commend these machines to the trade.



Send for Prices and Circulars,

THE DOWSWELL MANUFACTURING CO., LIMITED,
HAMILTON, ONT.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER

The Best Grocers make a point of Keeping it always in Stock.

FANCY LINES

.. of ..

MONEY-MAKERS

specially selected for the General Store Trade.

Christmas Novelties

.. in ..

GERMAN CHINA
ENGLISH FANCY POTTERY
AMERICAN GLASS

Our Opal Decorated Lines beat them all.

Gowans, Kent & Co.

TORONTO and WINNIPEG...

LADYSMITH and KIMBERLEY

are each protected by a force of men that all true, loyal Britishers and British subjects can depend upon.

YOUR INTERESTS

are safely guarded when you sell only "standard" articles. Offer an article that is supposed to be "standard" and you run a big risk.

MINCE MEAT

is continually called for at this season. Sell

WETHEY'S

and you sell a Mince Meat that is standard in quality and profits, and can be depended upon every time.

J. H. WETHEY

Sole Manufacturer St. Catharines.

Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS
KIPPERED HERRINGS in Tomato or Shrimp Sauce.

C. E. COLSON & SON, MONTREAL.

CHAS. F. CLARK, President. JARED CHITTENDEN, Treasurer.

ESTABLISHED 1849.

BRADSTREET'S

Capital and Surplus, $1,500,000. Offices throughout the civilized world.

Executive Offices: 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants by the merchants, for the merchants. In procuring, verifying and promulgating information no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. **Correspondence Invited.**

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THOS. C. IRVING, Gen.-Mgr., Western Canada, Toronto, Ont.

OAKEY'S

The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

'WELLINGTON' KNIFE POLISH

JOHN OAKEY & SONS, LIMITED

MANUFACTURERS OF

Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.

Wellington Mills, London, England.

Agent:

JOHN FORMAN, 644 Craig Street
MONTREAL

VOL. XIII. TORONTO AND MONTREAL, DECEMBER 29, 1899. NO. 52.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER

AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

QUALITY..

When a salesman talks price to you
Ask him about QUALITY
When he talks quantity . . .
Ask him about QUALITY
When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
in
Colman's Mustard

PEEK, FREAN & CO'S

CELEBRATED
Biscuits and Wafers

FLORENCE WAFERS
VENICE WAFERS
CHERRY WAFERS

And a hundred other varieties of Cakes and Biscuits.

Samples and prices from

CHAS. GYDE, Canadian Agent, **Montreal.**

Corn Brooms

BROOMS

"Rose"
"Pansy"
"Thistle"
"Maple Leaf"
"Shamrock"
"Daisy"
"Tulip"
and
"Good Luck"

• • •

Always reliable and as represented.

STANDARD BRANDS

"GEM"
"WIRE"
"SNOW"
"CORKER"
"HEARTH"
"LA BELLE"
"BARBERS'"
"TRAVELLER"

Wood, Bone, Nickel, Silver and Plush Handles.

Large Variety. Low Prices.

WHISKS

WHISKS

The H. A. Nelson & Sons Co., Limited

59 to 63 St. Peter Street

MONTREAL

Toronto Sample Room: 56 and 58 Front St. West

Corn Whisks

HEINZ

Tomato Ketchup

Is made of tomatoes grown on Muscatine Island, Iowa, where they develop a pleasant piquancy not found in tomatoes in any other section.

Sold by

Canadian Agents:

H. P. Eckardt & Co., Toronto.

Hudon, Hebert & Cie., Montreal.

The Round Reacting Washer.

A STRICTLY FIRST-CLASS MACHINE AT A REASONABLE PRICE.

Most Efficient

A Quick Seller



No other machine so easily operated.

Closed in—keeping suds hot and preventing escape of vapor into the room.

We commend these machines to the trade.

SEND FOR PRICES AND CIRCULARS.

The Dowswell Mfg. Co., Limited, Hamilton, Ont.

EXTENDED INSURANCE.

One of the many liberal features embodied in the UNCONDITIONAL ACCUMULATIVE POLICY issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO.

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald, Actuary.

J. K. MACDONALD, Managing Director

Profitable Points for Progressive Grocers

"Thistle" Brand Finnan Haddies

REAL Finnan Haddies, with the true delicate flavor of the freshly caught fish.

Selected carefully and cured and packed right at the water side.

Absolutely clean, ALWAYS.



Made by particular people for particular people. Pure Bi-carbonate of Soda.

The Soda of confidence and strength. Order this brand.

"Thistle" Brand Kippered Herring

The choicest fish only—fat and selected personally—toothsome and clean.

Every tin warranted.

Tender Macaroni

"A thread-bare story" someone says. Perhaps so, but it will bear repeating. P. Codu makes his Macaroni from the only wheat that Macaroni ought to be made of—Russian Wheat.

This wheat gives a delicacy and whiteness to the Macaroni that can be obtained in no other way. Folks try to imitate it, but consumers don't see it in that light. We ought to know—we have had the experience.

Made by P. Codu

Sold by leading wholesalers everywhere.

A. P. TIPPET & CO., Genl. Agts., Montreal.

We take this opportunity of wishing to our many customers in Canada

A Very Happy and Prosperous New Year.

THE

Wilson, Lytle, Badgerow Co.

LIMITED

VINEGAR MANUFACTURERS

Front Street ...Toronto

Yardley's Violettes de Parme Perfume



Is still the reigning favorite almost everywhere. During the last 18 months our sales of this perfume alone in England amount to over 50,000 bottles.

We guarantee it to be of the very finest quality. No better extract on the market. 1, 1½, 2, 3-oz. bottles; also 1 and 4-drachm sample bottles.

Savon Violettes de Parme

{ 3 Tablets in a Box. } Exquisitely boxed and Perfumed.

Creme de Violettes de Parme

Unrivalled for keeping the skin soft, smooth and cool.

ASK OUR CANADIAN AGENTS,

The Greig Manufacturing Co'y., Montreal,

to show you THIS SERIES.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

Turn Over A New Leaf!

Happy New Year to you—let by-gones be by-gones and turn over a new leaf for 1900 for more business. Let quality be your watchword rather than quantity, because **"quality counts!"**

Here's to more business for you in 1900, and here's the very thing that will surely bring it to you—**Tillson's Pan-Dried Rolled Oats.** Turn over a new leaf and try them, if you never have—

Tillson's Pan-Dried Rolled Oats.

The Tillson Co., Limited,
Tilsonburg, Ont.

Happy New Year!



Pleasure first, **now**, and business afterward. Away goes trouble and care. Happy New Year to you! Think of the cigars that will be smoked during the holidays—are you stocked with my "Pharaoh" and "Pebble" yet?

Remember, I take all the risk—you have six months to return them in and get your money back if they fail to sell. Trust to my judgment to make up an assortment of a thousand of my cigars for you. All you have got to do is to name the price you wish to pay—leave the rest to me because I take all the risk, you see. Happy New Year to you from—

Payne's Cigars.

J. Bruce Payne, Mfr.,
Granby, Que.

OUR

Crown Flavoring Extracts

are unsurpassed—quality and prices.

GREIG MFG. CO'Y, Montreal, P.Q.

GROCERS . . . .

who
desire
to keep
the most
up-to-date,
saleable packet
tea on the market,
should order an assort-
ment of the

OZO BLENDS.

THEY ALLOW LONG PROFITS.

OZO CO., **Limited**
416 St. Paul St., MONTREAL



MADE IN CANADA.

The Grocery Trade of Canada . .

is to be congratulated on the success reached in the selling of

"Sterling" Brand Pickles.

They have brought satisfaction from customers and increased trade to every grocer selling them.

—The Grocer who is anxious to
—build around him the best kind
—of trade will always see that
—his shelves are well stocked
—with these famous Canadian
—pickles.

T. A. LYTLE & CO.
124-128 Richmond St. W., TORONTO, CAN.

CEYLON

..AND..

INDIAN

MACHINE-MADE

TEAS

are the most profitable for the retailer to handle, because they are the purest, cleanest and most healthful for the consumer.

No Dust or Cobwebs!

Are you balancing up the business of the old year? Taking account of stock? It's ten to one you won't find dust or cobwebs on those handsome bottles of Jonas' Flavoring Extracts that you have on hand—there is too steady a demand for them for that!

You can put them down at their full, retail, selling value *because they are staple goods.*

Pure—as the lily. Rich—in Nature's own way. Strong—as a concentrated essence *can* be. Rich, pure, strong—can your customers ask for *more* than that?

Ah! You're safe indeed in carrying such goods in stock. You'll find no dust or cobwebs on them as the year draws to a close, because—*they sell readily!*

Jonas' Flavoring Extracts.

Henri Jonas & Co., Mfrs.,
Montreal.

VALENCIA RAISINS!

Here you are,
Look at the assortment:

Trenor's Blue Eagle Selected, 28-lb. boxes.
Rogers' Finest Selected, - 28-lb. boxes.
Rogers' 4-Crown Ondara Layer Valencias - - 28-lb. boxes.

Grustan's Finest Selected - 28-lb. boxes.
Grustan's Finest Selected - 14-lb. boxes.
Grustan's Finest Selected - 7-lb. boxes.
Trenor's Aranda Fine off-stalk, 28-lb. boxes.

All magnificent quality, and prices the lowest.

Table Raisins, Eleme Figs, Comadre Figs, Peels, Currants, etc., etc.,
in great profusion. We have handled over 30 carloads of Mediterranean Fruits. The reason—excellence of quality and lowest market prices.

W. H. GILLARD & CO., Wholesale Grocers, **Hamilton, Ont.**

LICORICE . .







We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

Our latest novelties; **Corrugated Y. & S. Stick Licorice**, packed 80 sticks in wood box; **Manhattan Wafers, in Pliable Licorice**, 2½-lb. boxes.

YOUNG & SMYLIE
Established 1848. BROOKLYN, N.Y.



PRODUCING A CUP OF DELICIOUS COFFEE AT A MOMENTS NOTICE.

ASK YOUR WHOLESALE GROCER FOR IT.

Batty & Co.



ESTABLISHED 1824.

LONDON.



OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, DECEMBER 29, 1899. NO. 52

SOME IDEAS AND IMPRESSIONS.

Gathered During a Holiday Trip to New York.

(Continued.)

AMONG the things for which I particularly kept my eyes open when in New York was window displays. And I must confess, paradoxical as it seems, that I was both satisfied and dissatisfied. I was dissatisfied as far as the grocery and hardware window displays were concerned, and satisfied with the displays I saw in other branches of trade.

I could not, of course, in a couple of weeks see every store, or even every street, for that matter. But I did a great deal of traveling and a great deal of watching. And if I should have formed a wrong impression in certain particulars I cannot feel that I am to blame.

Judging from what I saw in New York, I do not hesitate to say that the window displays of the retail grocery and hardware stores there are not equal, as a rule, to those in Toronto, Montreal and other Canadian cities that might be mentioned. In the first place, there does not appear to be the same scope for display, so many of the windows being very shallow. This shallowness necessitated the placing of the goods displayed within a few inches of the window pane, which, of course, destroyed the perspective, and, where there is no perspective, it is difficult indeed to make a good display, particularly in such lines as groceries.

But, in window displays of dry goods! There is where New York does excel. Nearly all the art of window dressing seems to have centred in that branch of trade. The retail dry goods merchants and dealers in men's furnishings make displays which are nearly always striking and often unique. I wish I were an artist, that I could reproduce some of these displays, yes, or even a camera fiend, for certain of the displays might be turned to effect by branches of trade other than dry goods or men's furnishings. But, being neither artist nor camera fiend, I can only attempt to describe some of the displays.

There was one store in Broadway which every few days had a window display which invariably brought a number of the hurrying and bustling crowd to a standstill. The window was small and the store rather dark. But there were some people in the store who had bright ideas in regard to window dressing. On the morning after the election passers-by saw in the window the wax figure of a man trundling along in a wheelbarrow two men, all three men being fitted out in suits of clothing as sold by the firm, while a neat and attractive card in the window bore the following :

> PAYING HIS ELECTION BET.
>
> We have won our election bet, and have wheeled here to get a $13.50 suit and overcoat on measure.

Appearing the day after election it was doubly effective.

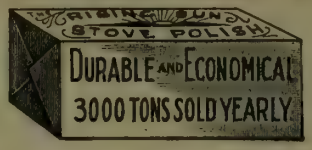
On several occasions, when passing a certain store on the corner of Broadway and another street, which made a specialty of macintoshes, I noticed a figure in the window enveloped in a lady's macintosh with hood. One night I was curious enough to stop to examine it. The figure was standing on a box, which was in turn placed in the centre of a pond of water four or five feet square, while from a pipe which had been run along the ceiling overhead there came a continuous stream of water which fell upon the head of the figure. By-and-bye my eyes wandered to the face of the figure. The face looked particularly life-like, and I kept gazing upon it. Suddenly, to my astonishment, the eyes moved. Then I realized that I was gazing into the face of a woman, and not a bad-looking woman either. I could not suppress a smile. Neither could the woman.

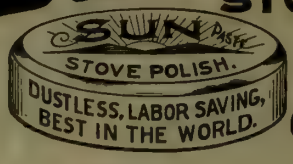
While dealing with this display I am reminded of another in which a woman was much in evidence. A certain store desired to impress upon the public the utility of a certain shoe-buttoning device. Day after day, therefore, might be seen seated in the window of this store, close to the glass, a comely-looking woman with one neat foot and well-chiseled ankle, as the novelists say, incased in a boot fitted up with this particular fastening device, which she at intervals mechanically fastened and unfastened. Of, course, the display drew.

Another display in which figures were brought into play was that of a highway robbery scene. Two footpads, armed with murderous-looking knives and ancient-looking pistols, were "holding up" a well-dressed man. One robber held a brace of pistols at the man's head while the other, from the rear, was pulling paper money out of his pockets. Standing at the feet of the

RISING SUN STOVE POLISH and SUN PASTE STOVE POLISH

IN CAKES
WELL KNOWN AND RELIABLE.





IN TINS
GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

three men was a placard on which was printed in good-sized letters the following :

> WHEN A MAN IS HELD UP.
>
> It's his own misfortune rather than his fault. But, when a man pays exhorbitant prices for his clothes it is not only his misfortune but his own fault as well.

Of course, all the effective window displays were not confined to those who called in the aid of figures. I have one such in mind at the moment. It was a window—or rather two windows in one store—which was cased in natural wood, and at night illuminated by electricity. The frontage of each window was possibly ten feet, but, in depth, the window was only about two feet. And, although I saw two or three different displays in each window, each display in each window was invariably limited to one line of goods and very few articles of that one line. But, in the smallness of the number of articles displayed, together with taste in arrangement, was the secret of its striking character. I noticed that there was always a strong contrast of colors in the displays. For instance, one display consisted of three suits of clothes for four or five-year-old boys : The centre one of these was a bright red, while that on either side of it was dark. At night, under the electric light, the effect was decidedly striking.

W.L.E.

TO MEND RUBBER SHOES.

Rub the patch to be applied and the overshoe very thoroughly with sharp sandpaper, then smear both with rubber cement five times, letting them dry each time. Smear both the sixth time, and, before they dry, apply the patch, using prolonged pressure, if possible. If rubber cement is not obtainable, dissolve small pieces of pure rubber (not that which is vulcanized) in warm spirits of turpentine until it is of the consistency of syrup.

CANADIAN PRODUCTS WANTED.

THE following were among the inquiries relating to Canadian trade received at the Canadian Government office in London during the week ending December 8.

1. Inquiry is made for the names of a few large Canadian provision firms who are doing a direct trade with the Cape.

2. A firm of produce importers are desirous of being placed in communication with a few reliable shippers of Canadian produce who may wish to open up a fresh connection in the east of Scotland.

3. The name of a firm who would take up, or assist in the development of the sale in Canada of steel rope suspension bridges (50 to 300 ft. span) is desired by the manufacturer.

4. As the result of the interest shown by the English press in the experimental shipments of grapes from Canada, a firm of general commission agents in Bristol ask to be placed in communication with interested parties for whom they could act in that city.

5. Inquiry has been received for the names of Canadian butter producers anxious to place their goods on the British market.

The names of the firms desiring the above information can be forwarded by THE CANADIAN GROCER.

GETTING RID OF MICE.

An English horticulturist has discovered a new way of getting rid of mice, which is exceedingly simple. It is based on the intense aversion which rats and mice have to the odor of mint. All one has to do is to lightly sprinkle with the extract of mint, a powerful odor, the place where the traces are found of mice. Then one should see them scatter ! No mouse will ever frequent a place impregnated with the scent of mint.

ORIGIN OF "WATERING STOCK."

Henry Clews asserts that Daniel Drew invented the significant term "watering stock." Before coming to the Street to make and lose $13,000,000, Uncle Daniel had been a drover, and fed his cattle an unusual amount of salt in order to create in them an abnormal thirst that would cause them to drink great quantities of water, thus making them appear bigger and fatter when taken to market. After "watering stock" in this way, it was natural that he would make use of a trick or two of his own in disposing of stock of a different kind in Wall street.

ADOPTING THE CASH BASIS.

James Edgcumbe, a Peterboro', Ont., grocer, has decided to adopt the cash system, and announces it in the following manner :

> I wish to announce that after January 1, I will conduct my business on a cash basis. This is generally admitted to be the only satisfactory method for both customer and dealer. My books will be closed at the end of the year, and I request that all accounts be paid by February 1, next. Under the new system I feel I can give better satisfaction than ever, and, as quality with me has always been of the first importance, none but the best goods will be sold.

WHICH MOVED?

A sign in a vacant store of Whittenton announces that "this store has moved," but, inasmuch as the sign has been in the window for about six months and the store is in the same position, it is fair to presume that goods which were contained in the store are the things that "have moved."—Taunton Gazette.

SALMON FLEET OF 1899.

The balance of the salmon fleet loading at British Columbian ports are now about ready for sea. The Killarney, which will soon hoist her white wings on the long voyage to Liverpool, took cargo both at the outer wharf and on the Fraser river. She carries 57,000 cases of salmon and 300 barrels of oil. The ship County of Cardigan is fully laden and ready for sea also. The ship Cariolanus, which loaded altogether at the outer wharf, and is now ready for sea, has in her hold 38,475 cases of salmon, valued at $207,000. Her destination is London. The ship Senator, the last of the fleet, is about half loaded.

Announcement....

Our Empire Golden Tip **Ceylon** and our Empire Pekoe **Indian** Teas have arrived—but—our travelers cannot show you any samples until **next year.**

LUCAS, STEELE & BRISTOL, Wholesale Grocers, HAMILTON.

To Our Customers:



The year of 1899 is now rapidly drawing to a close, and we trust our many customers enjoyed a very Merry Christmas.

We desire to thank them for the business they favored us with during the year, and trust 1900 will bring them larger business and heavier pockets than ever, and that we may continue to enjoy their patronage even more largely than in the past.

JAMES TURNER & CO., ...HAMILTON.

GRAND MOGUL TEA

"IS PURE TEA," AND STANDS SUPREME.

LEADS ALL PACKAGE TEAS IN EXCELLENCY OF FLAVOR AND STRENGTH.

Wishing you the Compliments of the Season,

T. B. ESCOTT & CO.
LONDON, ONT.

Agencies:
Winnipeg, Montreal, Toronto, Vancouver.

TEAS 1899-1900 CROP

Our stock is now complete with long lines new teas

Japan, Assam, Ceylon, Young Hyson

AT LOWEST PRICES.

T. KINNEAR & CO., 49 Front Street East, TORONTO

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

ONESIME WINTER, general merchant, L'Orignal, Ont., has assigned in trust to A. Constantineau, L'Orignal, and a meeting of creditors has been called.

Dupris & Chevier have been appointed curators of P. L. A. Lefebvre, grocer, Montreal.

G. R. Fraser & Co., general merchants. Springhill, N.S., are offering 33⅓c. on the dollar.

John Hyde has been appointed curator of Paul McNally, general merchant, Campbell's Bay, Que.

Kent & Turcotte have been appointed curators of Joseph Brault, general merchant, Laprairie, Que.

Chattel mortgagee is in possession of the business of J. L. McKay, grocer, etc., Wellington, B.C.

V. E. Paradis has been appointed curator of L. O. Couture, general merchant, St. Gedeon (Chicoutimi), Que.

Wilfrid Tardif, grocer, etc., Granby, Que., has assigned to Edward Bradford, who is paying creditors 50c. on the dollar.

John W. Dodge, grocer, Windsor, Ont., has assigned, and a meeting of his creditors has been called.

Humphreys & Pittock, fruit dealers, etc., Nelson, B.C., have assigned.

Louis Morel, general merchant, Beaupre, Que., is offering 50c. on the dollar.

Edward White & Co., produce dealers, St. John, N.B., have been closed out by the sheriff.

Joseph Belanger, grocer, etc., 1474 St. Lawrence street, St. Louis de Mile End, Que., has consented to assign.

Parkin & Moore, grocers, etc., Hartney, Man., recently burned out, had $4,000 insurance, and have assigned to Frank W. Smith.

The liquidator of The Nova Scotia Pork-Packing Co., Limited, Middleton, N.S., advertises that all claims must be rendered by January 1, 1900.

PARTNERSHIPS FORMED AND DISSOLVED.

E. C. Bower & Co., general merchants and fish dealers, Westport, N.S., have dissolved.

Joseph W. Aubin and J. E. Gravel have registered partnership under the style of J. E. Gravel & Co.

Balquier & Jones, general merchants, Wyoming, Ont., have dissolved, and have been succeeded by Jones & Anderson.

J. Wm. Rathbone and Jules Gosselin have registered as partners under the style of Rathbone, Gosselin & Co., general agents, Montreal.

Haim and Alex. Sclachter have registered partnership under the style of N. Sclachter & Bro., general merchants, St. Boniface, Man.

Chew None Tie, Hung Hein Chin Dan, and Chin Ying have registered partnership under the style of The Kwong Tong Chong Co., general merchants, Ladners, B.C.

SALES MADE AND PENDING.

T. J. Grimes, grocer, Ottawa, has sold out.

Miners & Co., grocers, St. Thomas, Ont., have sold out.

The stock of Gruhn Bros., manufacturers cigars, Berlin, Ont., is to be sold.

The stock of the estate of W. W. Lawrason, grocer, Galt, Ont., has been sold.

Mrs. Bellinger, fruit and cigar dealer, Victoria, B.C., is selling out at auction.

The stock, etc., of Sarah McKeen, grocer, Nanaimo, B.C., has been sold to John Rowan.

The stock, etc., of the estate of L. J. Corbett, general merchant, Dauphin, Man., has been so'd at 80c. on the dollar to Ramsay & Philip.



The Best Whip

you can use to quicken your trade is a good stock of articles which you can always feel safe in recommending.

Such an article is

IMPERIAL CHEESE

Of the many imitations of Imperial Cheese there is not one so far that has remained on the market for any length of time.

MALAGA FRUITS

PRICES RIGHT.

THE DAVIDSON & HAY, LIMITED

36 YONGE STREET, TORONTO.

CHANGES.

Alex. Martin, grocer, etc., Sydney, N.S., has sold out to John H. Bertram.

Mrs. J. W. Scollard, grocer, etc., Hamilton, Ont., is giving up business.

F. W. Moyer, grocer, Vineland, Ont., has been succeeded by C. B. Reece.

D. W. Elsley, general merchant, Kingsmills, Ont., has sold out to George Dean.

A. Wilson, general merchant, Oil Springs, Ont., has sold his bakery to Russell Bros.,

Arthur L. Desaulniers has registered as proprietor of Z. L. Desaulniers, grocer, Montreal.

Marie Gelinas has registered as proprietress of Jos. Begin & Co., frult dealers, Three Rivers, Que.

L. A. Trempe & Co., grocers and hardware dealers, Valleyfield, Que., are retiring from business.

Mrs. Emile Berard has registered as proprietress of E. Berard & Co., grocers, Montreal.

DesBiens, Levesque & Co., general merchants, St. Jerome, Que., are applying for incorporation.

FIRES.

J. H. Robertson, general merchant, New Richmond, Que., has been burned out.

GROWTH AND USE OF TEA.

ALTHOUGH the tea plant is indigenous to Assam, and the Chinese plant is a debased variety, it was unknown in India till 1834, says an exchange. In the previous year The East India Company had lost its monopoly of the China tea trade, and the directors set to work to secure for their own territories a portion of what had become to them a very material business. Seeds and plants of the debased Chinese variety were imported, and with them Chinamen and Chinese methods. The following 50 years were employed in getting away from Chinese methods, of which the outcome is the excellent Indian methods of to-day, which have practically destroyed the export of the Chinese production.

Following the success in Assam, tea was planted in Bengal and other provinces, until, in 1897, the area of cultivation was equal to 200,000 hectares. Outside of India, China and Japan, the greatest development has been in Ceylon and Java. The principal tea-drinking countries of the world are China, Japan, the United Kingdom, the British colonies, Russia and the United States of America. Excluding Mongolian requirements, the world's consumption may be taken roughly at 230,000,000 kilograms per annum, which, including cost of transportation, but not revenue and distributive profits, may be valued at £17,000,000. It is estimated that this quantity is sufficient to make 100,000,000,000 cups of tea.

The United Kingdom takes the largest quantity, the imports for 1898 being 107,000,000 kilograms, or 2.65 kilograms per annum per head of population—a good deal less than the quantity consumed by the Australasian colonies. Next to Great Britain comes Russia, as a consumer of 42,000,000 kilograms, or 0 34 kilogram per head of population. The United States takes 31,000,000 kilograms, or 0 41 kilogram per head; but then the people of the States consume 5 kilograms of coffee per head. Canada consumes 3 kilograms per head and Holland ¼ kilogram.

ADVICE TO YOUNG MEN.

"Never affect to be other than what you are, either richer or wiser. Never be ashamed to say, 'I do not know.' Never be ashamed to say, whether applied to time or money, 'I cannot afford it; I can not afford to waste an hour in the idleness to which you invite me. I cannot afford the guinea you ask me to throw away.'"—Bulwer Lytton.



The Consumers are the Judges

with unbiased opinions. Your opinions are likely to be biased by traditions and rules that do not always hold good.

Our opinion is likely to be biased too.

But, the opinion of the **Consumers** can be relied upon, and it is, "That **UPTON'S MARMALADE, JAMS AND JELLIES** are the best value they can buy."

HENRY WRIGHT & CO., Toronto, - CANADIAN SELLING AGENTS.

CHOCOLATE FOR BRITISH WARRIORS.

WE learn that the first consignment of the chocolate which was ordered by Her Majesty for the troops in South Africa is to be made to-day (Saturday). Messrs. Cadbury, of Birmingham, are supplying 40,000 boxes; Messrs. Fry, of Bristol, 30,000 boxes, and also Messrs. Rowntree, of York, another 40,000 boxes, this firm having received an order for an additional 10,000 boxes on that originally required, and the whole consignment will leave the works on Monday, ready to be shipped by the Union Company's steamer Gaika on December 23. The company are taking out the consignment free of charge. As previously stated in these columns, the tin boxes containing the chocolate bear on the lids, "V.R.I., South Africa, 1900," and underneath, "I Wish You a Happy New Year. Victoria, R.I." The chocolate is of precisely the same make as that which was supplied to Dr. Nansen for his Arctic expedition. The greatest care has been taken that none of the boxes should find their way into the hands of the public, and the dies have been destroyed. —Grocers' Journal, December 16.

A SPECIES OF BLACKMAIL.

We have frequently referred to the tremendous pressure brought to bear upon retail grocers to donate goods of every description for church or charity fairs, held in their respective towns and cities. Not only that, but they must advertise in programmes, fair papers, etc. In many places the dealers have combined together to resist this importunity, which is a very mild term to use—blackmailing would be a more appropriate word. It is well to bear in mind, also, that wholesalers and manufacturers are deluged with similar requests. We know that Boston merchants have been besieged in this way this fall as never before: in one week one manufacturer received a dozen requests. We believe with the St. Paul Trade Journal, that "these demands have grown to such an extent that the evil will, doubtless, work its own remedy by placing it beyond the financial ability of even the most prosperous jobber to favorably respond to all, and lead to establishing a rule which will have few exceptions."—New England Grocer.

Churches should be supported, but they should be supported legitimately, not illegitimately. This programme advertising is illegitimate. And it is doubly so, because it is advertise or blackmail. The church people do not call it blackmail; but it is blackmail, call by whatever name you like the practice too often followed by those calling on merchants for their advertisements of threatening to deal elsewhere unless space is taken in the programme. But, even if there is not the open threat, the merchant knows, from the fact that those deputed to canvass him are often his own customers, what he may expect in the event of noncompliance.

The churches are not, however, the only sinners in this respect. Fall fair organizations and secret societies are equally guilty of the unpardonable sin.

But is not the remedy, after all, in the hands of the business men themselves?



(Husband returns home very late, intoxicated.)

SHE.—This is too much. I won't bear it any longer. To-morrow I shall return to my mother!

HE.—My dear, is that a threat, or a promise?

Eleven tons of turkeys were delivered in Lanark, Ont., in one day recently, and were sold at an average of 9c. per lb.

Joseph Jewkes, general merchant, Springhill, Ont., intends removing into larger premises, as his business is steadily increasing.

California Prunes

40/50's, 50/60's, 60/70's, 70/80's, 80/90's, 90/100's, 110/120's.

GRIFFIN & SKELLY CO.

ARRIVING EARLY IN JANUARY

500 Boxes Bosnia Prunes, 104/108's, each 55 lb.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS, MANUFACTURERS, IMPORTERS OF TEAS.

TORONTO, CAN.

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

A. N. WHITMAN & SON, of Montreal, report an increasing demand for their smoked fish.

Colman's genuine mustard may be procured from Lucas, Steele & Bristol.

S. H. Ewing & Sons have some exceptionally good Rio coffees, well aged, on hand.

Lucas, Steele & Bristol are offering "Carabus" in ½-lb. tins. Most attractive goods.

Rutherford, Marshall & Co. have a limited quantity of clover extracted honey put up in 10, 30 and 60 lb. tins. Those requiring honey should write the firm.

New arrivals of butter-scotch and English rock candy are to hand with Lucas, Steele & Bristol.

The "Salada" Tea Company state that having had another shipment of green Ceylons to hand they have again been able to fill some of their back orders. "There is no doubt about the public appreciation of these green Ceylon teas," remarked a member of the firm, "Ceylon black tea was never received with half the favor in its early stages that Ceylon green tea has been in Canada and the United States. The only difficulty has been to get enough of the tea to supply orders."

PRICE-CUTTING.

A Morrisville, Vt., grocer writes The New England Grocer as follows: "Suppose some new industry started up in a town, and the promoters advertised for help at $1.50 per day, and I, being out of a job, offer them my services at $1 per day, would I not be called a fool? And yet, that is what the price-cutter is doing. No doubt his reasons for cutting prices are that he will get more trade, but what a mistake! Times are different now than 20 years ago; people are more wide-awake, more suspicious, and they have a right to be; they are afraid there is something wrong about the goods, and oftentimes they are right. I know of two grocers in the same town who buy the same brand of kerosene oil from the same jobber—one sells at 13c. and the other at 15c.—and I know for a fact that people are very suspicious of the 13c. oil, and the fact is the grocer that is charging 15c. is selling nearly double the oil that the other is. This applies to all other goods as well; people are afraid of cheap groceries, particularly the better class of trade; they don't want the name of eating cheap groceries. Furthermore, how unbusinesslike to cut down a little less than your neighbor! It has a sort of a cowardly, unmanly look. The fact is it don't take a very smart man to give away his goods. On the other hand, I consider it does take a smart, shrewd, careful business man to sell lots of goods and get good prices."

TONS OF TURKEY FROM CANADA.

We are a pretty good poultry customer for Canada. We received from there over 53,000 lb. of turkeys for Thanksgiving, and 20,684 lb. in 1898. This was live poultry, on which 3c. per lb. duty was paid to get them in. The duty at Buffalo amounted to $1,100 for Uncle Sam. When people quit guessiug weight, and a Government scale is set up at Ferry street, our tariff receipts on live poultry may increase. —National Provisioner, New York.

Castles & Colquhoun have opened as bakers, confectioners, etc., in Halifax, N.S.

ROSEMARY MINCE MEAT

BULK—IN PAILS. CONDENSED—IN PACKAGES.

QUALITY
FIRST
LAST AND
ALWAYS.

6½c. Per Pound Delivered.

ROSEMARY BULK MINCE MEAT
25 AND 70-LB. PAILS.

PRICE
ABSOLUTELY RIGHT
WITH
BEST TERMS.

The L. and S. Rosemary Co., Limited, Hamilton, Canada.

Perfection Is No Trifle.

We believe that Windsor Salt is as near a perfect Salt as skill, experience, time and money can produce.

No trifle is neglected in its manufacture because ***no trifle is too small to be neglected.***

"Perfection is no trifle."

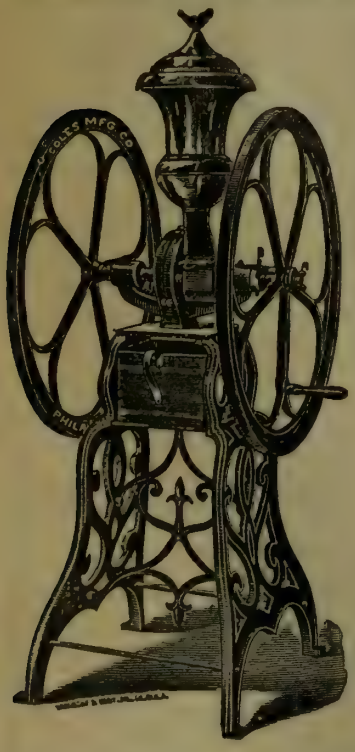
Windsor Salt

is the highest grade of Salt that it is possible to make—one reason why this is so is because the Vacuum process is used in its manufacture.

Another reason is because its reputation for purity, whiteness, and dryness ***must be maintained,*** else the trade phrase "as pure as Windsor Salt" loses its true meaning.

Sold by Leading Wholesalers Everywhere.

THE WINDSOR SALT CO., Limited
Windsor, Ontario.



The Canadian Grocers Know

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COLES COFFEE MILL

Because it saves them dollars in money and pounds of energy when they grind coffee. It works easily, grinds evenly, and is recommended earnestly.

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Wool Soap

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Pure, white Wool Soap is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price.

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THE MacLEAN PUBLISHING CO.
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Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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CHRISTMAS POULTRY TRADE.

THE Christmas poultry trade in Toronto this year was unsatisfactory. The mild weather on Friday and Saturday and the great rush of all poultry, especially turkeys, to market on these days, knocked the bottom out of the business to such an extent that a fairly good market was converted into a very bad one.

Turkeys, which earlier in the week had ruled steady at 8½ to 9½c., and in some cases sold for 10c., fell until as low as 7c. was accepted for good stock, while at no time during Friday and Saturday did the range rise above 7½ to 8½c., and even at these prices the large receipts did not find their way to buyers' hands. Nearly every commission house had, early this week, a good deal of surplus stock left on its hands. As Saturday was mild, and Sunday was expected to be soft, it was necessary to put this stuff in cold storage, which is likely to impair the color and thus decrease the selling value of the birds.

The market is still unsettled and unsatisfactory, few buyers doing business, though prices are still at 7½ to 8½c. per lb.

The receipts of geese during the last day or two before Christmas were comparatively moderate, and, though business was listless, prices were well maintained at 6 to 6½c., which figure is still ruling.

Chickens and ducks were in greater supply than demand, and, while the quality offering was fully up to what was offered earlier in the week, the price of chickens was reduced 5 to 10c. per pair, and that of ducks 10 to 15c. per pair. The range thus created for chickens, 40 to 60c., and that for ducks, 25 to 40c., still holds good, though little business is being done.

MR. WM. McNALLY FOR MAYOR.

The business men of Montreal have concluded that it is time that the mercantile community of that city was represented in the chief magistrate's chair.

Accordingly, as it is the turn of an Irishman for the honor, a large deputation waited on Mr. Wm. McNally, of Wm. McNally & Co., and urged that he stand for the mayoralty.

Mr. McNally is at present considering the matter, and if he accepts will certainly make a first-class chief magistrate. He is one of the leading Irishman of Montreal, one of its most successful merchants, and that the business vote will plump solid for him if he consents to stand for election is a foregone conclusion.

THE SOUR-FACED MERCHANT.

A sour face may be compatible in a vinegar factory, but in a store nothing scarcely can be more incompatible, for in the store it will drive more customers away in a day than even high prices will in a week.

NEW TURKISH PRUNES.

Shipments of new season's Turkish prunes will be in stock before the close of the week.

In price they are about 50 per cent. above the figures which ruled about this time a year ago. But in spite of the high price they have been somewhat eagerly looked for, although the Californian prunes, on account of their lower cost, will supply the bulk of the demand this season.

COMPETITION OF AUSTRALIAN BUTTER.

AS Canadian butter dominated the British market during the past summer, so does the produce sent by our Australian cousins control the market in England at present.

Up to the end of the first week of December arrivals of Australian butter in England amounted to 247,000 cwt., against 142,600 for the same period in 1898, an increase of 94,400 cwt. Despite these heavy arrivals, however, it is satisfactory to note, that there has been no great accumulation as yet, the Australasian holders accepting what the market offered, and so have got the trade from the higher-priced continental stuff.

Recent advances, however, tend to show that, despite the heavy consumptive movement, imports are beginning to overlap the demand, and this fact becomes of interest to the Canadian trade, as our butter for the first time since the end of October has begun to show in the English market. Unless crisp, cold weather, therefore, sets in in Britain, the increasing supplies of Australian will almost inevitably lead to a collapse in prices. On the other hand, advices of December 16, from Manchester, are reasonably buoyant. They intimate that the severe winter weather, coming much earlier than usual, should stimulate the butter market. The official rate is, however, unaltered, and it is likely the markets will tide over Christmas without change. Australasian and Canadian butters are finding their way much more freely of late to this centre in competition with Danish and Swedish, and the best goods show excellent quality. Last week's advance of two kroner was readily responded to in Manchester, and the market was well cleared. Small parcels of fresh-made Irish firkin butter continue to arrive and find a ready market. Irish creameries are scarce. Only a few steam dairies will continue working through the winter. Finnish, Russian, and Friesland come in for a good second quality, and find buyers amongst those who prefer them to mixtures. It is not expected that the new food and drugs Act, coming into operation on January 1, will lessen the sale of margarine, as no good butter can be produced to compete with margarine at the price at which it is sold.

THE OUTLOOK FOR A HAPPY NEW YEAR.

THE CANADIAN GROCER hopes that its readers will have a happy and prosperous New Year.

One cannot hope for a thing unless there is some expectation that the wish which is back of the hope has some chance of being gratified. THE CANADIAN GROCER has some reason for the hope that it has expressed.

The year 1899, which is just about joining the years that have gone before, has been a remarkable one commercially.

No preceding year has been its peer in business activity.

Commercially, Canada has made a stride which has brought her into a prominence among the nations exceeding that which was conceived of when the year that is now dying made its advent.

There has, indeed, been a "growing time" during 1899, both for the nation and for its business men.

We cannot, of course, yet give the figures for the foreign trade of the Dominion for the 12 calendar months of the year, but we can for 11 months, and, compared with the corresponding 11 months of 1898, they are as follows :

	11 months, 1899.	11 months, 1898.
Imports	$152,033,669	$135,600,058
Exports	144,297,565	139,562,340
Totals	$296,331,234	$275,162,398

Here is an increase of $21,168,836, or 7.63 per cent. compared with the corresponding 11 months of 1898.

Turning to the railway earnings of the Canadian companies for the 11 months, we find the same satisfactory condition of affairs, the gross earnings of the Canadian Pacific railway for that period being $26,223,415, against $23,467,859 in 1898, and of the Grand Trunk $23,914,359, against $21,945,100. This is an increase of 13 per cent. in the earnings of the Canadian Pacific, and of 9½ per cent. in those of the Grand Trunk.

Then, there are the bank clearings. They show a decided increase. The same is to be said of the bank-note circulation, while in the list of failures there is a gratifying decrease.

It is evident, therefore, that the past year has been a most prosperous one for the country, and consequently a happy one.

As the outlook is promising for a continuance of the favorable conditions, THE CANADIAN GROCER has every reason to hope that 1900 will be a prosperous and happy one for the business men of Canada.

ADVANCE IN SCREEN DOORS AND WINDOWS.

The manufacturers of screen doors and windows in Canada have jointly agreed upon an advance in prices. This was decided upon on December 21.

The increased cost of lumber and screen wire cloth is the direct cause of the advance.

THE CANADIAN GROCER has been given to understand that the manufacturers have decided to purchase their screen wire cloth from the Canadian manufacturer. If this is so, the latter, together with the demands that will be made from other sources, will obviously be kept pretty busy.

THE EXPORT APPLE TRADE.

THAT the export apple trade of Ontario has been more than unsatisfactory this year is now generally admitted. Inquiry from many shippers has brought out the fact that more of them have sustained loss than have made profit.

Three reasons are assigned for this. The first is that too high a price was paid at the orchards ; the second, that apples were sent which should not have been; and the third, that the facilities for shipment are poor, causing loss as well as inconvenience.

In order that next season shall be more favorable than the past, these hindrances should be removed as much as possible before the opening of next year's business. The first of them lies entirely with the exporters. If they pay too much for their apples next season they will deserve to lose,

But Government assistance should be given to remove the last two hindrances to the apple trade.

While, as a matter of individual safety, apple packers should exercise the greatest care in apples intended for export, the experience of the past few years teaches that Government regulation is necessary that the apple industry shall not be destroyed by dishonest or incompetent packers.

The Government has done much in the way of improving shipping facilities, but more is needed before apple packers can get the best returns for their shipments. By the present arrangement, a shipper is not guaranteed shipment on any particular boat. Instead, his bill of lading reads via some steamer on one line, or, possibly on two lines, with the result that apples shipped from Western Ontario may have to wait a week or more for shipment. This condition of affairs should not be, and it is the Government's duty to make such an arrangement that it shall not be a hindrance to next season's business.

NET PRICES FOR SUGAR.

The Sugar Trust and some of the independent refiners in the United States have decided to adopt the net plan for selling sugars. The new plan goes into force January 1.

On and after January 1 the price for New England and the States of New York, New Jersey, Pennsylvania and Deleware will be on the basis of 4.94c. per lb. for granulatad, less 1 per cent. for cash, with a rebate of ½c. payable in 60 days. For all other parts of the United States the basis is 4.81c., less 1 per cent. for cash, with no rebates.

Willett & Gray's Sugar Trade Journal is of opinion that the competition among the refiners may now be expected to be cleaner cut and more keen than formerly.

ADVANCE IN TWINES.

Manufacturers of twine and hemp cordage in Canada have advanced their prices. The lines affected are wrapping twines; cotton, sisal and hemp bed cords ; cotton, sisal and hemp plough lines, cotton rope and hemp rope.

Every man has planted within him the seeds of success, but, unless he cultivates them, they will not grow and multiply.

SHARP ADVANCE IN DATES.

The market for dates is decidedly strong. Advices to hand this week from London, England, report an advance of no less than 3s. per cwt.

There has been no change on the local market, where dates are in fair supply.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

A TELEGRAM from what is considered a reliable Fresno source states that but 50 cars of standard raisins remain there and that these are practically sold. The stock of Pacifics is placed at 100 cars and the Orientals, which are characterized as "poor stuff," at 200 cars.

COCOA IN LONDON.

The market is firm, but business is still small at full rates. There were no public auctions held on Tuesday, and the market privately is quiet, with only small transactions at unaltered prices. The deliveries in London last week show a comparative increase of 589 bags, whilst the landings have fallen off to the extent of 1,969 bags, as compared with the corresponding week last year. The stock, which is again materially reduced by 3,194 bags for the week, shows the increased relative deficiency of 14,520 bags.—Grocers' Journal, December 16.

THE PACK OF DRIED PEACHES.

The pack of dried peaches on the Coast, as estimated by The San Francisco Trade Journal, was 28,300,000 lb., against 10,960,000 lb. last year, and 27,150,000 in 1897. The apricot crop is placed at 7,000,000 lb., compared with 8,240,000 lb. in 1898 and 30,125,000 lb. in 1897.

SHIPMENTS OF CURRANTS.

The shipments of currants from Greece to all parts for the season to December 1 were 84,402 tons, against 97,354 tons last year to the same date. England took 50,575 tons, or 4,700 tons less than last year, while the shipments to the United States and Canada were 900 tons larger than a year ago, being 13,940. The greatest falling off proportionately is found in the exports to the continent. Last year, to December 1, they amounted to 26,037 tons, while this year they were but 16,030.

THE OUTLOOK FOR CURRANTS.

Business in currants for home consumption, although small, is fairly general, leading to the conclusion that grocers hold very small stocks of the article. In spite of the dragging and dispiriting character of the season, holders generally are firm, and await with confidence a good spring trade to relieve them of their stocks, without, to say the least, any important diminution in values. In Provincial fruit there have been further speculative transactions of more or less importance, but these have, so far, had no hardening effect on prices, which have rather declined than advanced during the past week. As far as the London trade is concerned, this effect may be traced to a persistent hammering of the market, which seems to take place in some quarters whenever the trade has bought freely and supplied its requirements a little in advance. The object of such a policy is a little difficult to understand, but its effect can only be in the direction of destroying confidence, and must be in every way prejudicial to the development of the trade. With regard to the Greek market, any forecast of future prospects must necessarily be of a very vague character, prices being influenced much more by considerations quite extraneous to the ordinary laws of supply and demand, and dependent almost entirely on financial conditions. With the prospect of very dear money for a long time to come, it would appear that the statistical position, although of unusual strength, would be unable to effect any important rise in the price of Provincial currants. — Produce Markets' Review, London.

PACK OF CALIFORNIAN TABLE FRUIT.

The San Francisco Trade Journal estimates the total pack of Californian table fruits for the season of 1899 at 2,410,428 cases, against 1,753,280 cases last year. The greatest increase is in apricots, the pack of which is given as 674,374 cases in 1899 and 317,408 cases in 1898. The pack of Bartlett pears was 498,363 cases, or 168,639 cases more than last season. The increase in the peach pack amounts to 76,779 cases, the total for 1899 being given as 815,573. The cherry pack was 41,450 cases of black and 148,911 cases of white, compared with 32,331 cases of the former and 110,170 cases of the latter last year.

STRONG SALMON SITUATION.

Regarding the salmon situation, The San Francisco Trade Journal, of December 15, says: "It is no longer doubted that prices for Alaska salmon will rule much higher, owing to the supply being very low. The Government's takings are quite a factor. It is reported, and on good authority, that a contract sale has been made by an outside Alaska canner at 95c. for reds in talls. This is higher than some of the outsiders opened at the last season, but they soon advanced prices. We are informed that one of the Sacramento river companies has sold all its spring, next season's, pack at prices to be regulated by the Columbia river opening for chinooks. It is stated that several contracts have been made on the Columbia river for next season's chinooks at prices to be named hereafter. As far as present indications point, it looks as if there will be stronger competition in buying on the Columbia next year than there was this year."

CANNED SALMON IN LONDON.

With so many various interests attracting the attention of buyers, it is not at all surprising to find a slight falling off in many articles of this department. At the same time, owing no doubt to forward salmon being offered at lower prices than now ruling, many grocers are being induced to fill their future requirements much earlier than usual, and the position in this direction is stronger than has been the case for some time past. There is only a normal demand for these goods on the spot, but, in the face of this, some merchants have advanced their quotations for the lower grades 3d. per case, feeling assured there will not be more than sufficient to carry the trade over until the new pack arrives.—Produce Market's Review, December 16.

CANNED GOODS NOW AND A YEAR AGO.

The Trade, Baltimore, Md.,: "A comparison of quotations at the present time with those of the same week a year ago on some of the leading articles of staple canned goods makes interesting and instructing matter. At this time last year corn was quoted at 57½ to 60c. for Maryland standard cash. This year, the quotations on the same basis are 67½ to 70c., a distinct difference of 10c. per dozen in favor of this year's prices. Dry packed corn last year was quoted at 62½ to 70c. on December 23 in this market, and this year the quotations are 75 to 80c.

"In tomatoes the difference is not so marked; in fact, tomatoes are very nearly the price they were just previous to Christmas last year. No. 2 tomatoes standard were then quoted at 52½ to 55c.; the quotations for them at present are 52½ to 57½c. One year ago standards were quoted at 65 to 70c.; this year they are 65 to 67½c.

"Peas show an extraordinary difference in the values of the two periods. In the corresponding week last year the quotations for early June standards were 65 to 75c. regular; the same peas are held to-day at $1.10 to $1.20. Last year the quotations for sifted were 75 to 95c.; this year they are $1.25 to $1.30. Extra sifted were quoted at 95c. to $1.10 in 1898; this year they are held $1.50 to $1.60; extra fine sifted petit pois, which last year at this time were offering at $1.20 to $1.30, are quoted this week at $1.75 to $1.80. One year ago white marrows were offered at 70 to 72½c., and now at $1.10."

The Guage has Changed.

The black teas of China have practically disappeared. The death knell of Japan teas has sounded with the introduction of

"SALADA"

PURE UNCOLOURED CEYLON GREEN TEA

Of the same character, but infinitely more delicious, it delights all Japan tea-drinkers. Drop us a card for a small box.

Toronto. Montreal. Boston. Buffalo. Detroit. Cleveland. Toledo. Pittsburgh.

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

RED CROSS TEA

in lead packets, and

CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

The "BOSS"

WASHING MACHINE

Still Leads.

If you have not tried the "BOSS" do so now.

Walter Woods & Co.
HAMILTON.

Ow! Wow!! That's the Stuff!



Bayle's Horseradish Mustard
The Original and Genuine.
In Stomachic Value.—The Perfection of Condiments.
Beware of Imitations.
Sole Maker, GEO. A. BAYLE,
For Sale by all Grocers. ST. LOUIS, MO.

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS
10-14 Pape Avenue - TORONTO



HORSE-SHOE SALMON

Is packed ONLY from the finest

Fraser River Sockeye Salmon.

For twenty years the leading brand on the Canadian Market.

It pays to buy the best.

For Sale by all Wholesale Grocers throughout the Dominion.



A Delicacy Now in Demand.

Millar's Paragon Cheese

Every First-class Grocer Should Stock it.

Good Profits, Quick Returns, Draws Custom.

The T. D. MILLAR PARAGON CHEESE CO., Ingersoll, Canada.

MARKETS AND MARKET NOTES.

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

December 28, 1899.

GROCERIES.

BEING the Christmas week there is naturally but very little business being done; in fact, outside a few sorting-up orders for currants, raisins, and nuts, trade is practically at a standstill. However, the lull is somewhat welcome after the rush of the past few weeks. At the same time the employes around the different warehouses will be kept from idleness owing to the fact that preparations are being made to take stock. There is still a strong feeling in regard to canned goods. Coffees continue to occupy a strong position, and the firmness noted in teas during the past week or two has been maintained. The feature of the sugar market is a decline of 5c. per 100 lb., which took place shortly after we went to press last week.

CANNED GOODS.

All lines of canned goods have been quiet for some time, but at this season they are naturally even more so than they were a couple of weeks ago. At the same time, however, no one seems to have lost any confidence in the future of the market, and what little canned goods are being sold bring firm prices. The idea as to price for tomatoes to the retail trade is 95c. to $1; for corn, $1.05 to $1.10, and for peas, 80c. upwards. An odd case or so of canned salmon is going out at steady to firm prices.

COFFEES.

The condition of the market continues strong for all kinds of green coffees, and quite a number of people anticipate higher prices with the New Year. The local demand keeps fairly brisk for green Rio coffee.

SUGARS.

Shortly after we went to press last week, a reduction took place in all grades of sugars of 5c. per 100 lb. This change came somewhat as a surprise, but it was due to the large influx of foreign sugars and to the irregularity of the outside markets. The outside markets are still in a somewhat unsettled condition, but it is expected that after the New Year something more definite will be known in regard to prices. The demand, locally, is naturally very light. The price of Montreal granulated sugar in Toronto is now $4 88 per 100 lb., while Acadia is quoted 5c. per 100 lb. less than that figure.

SYRUPS AND MOLASSES.

Nothing particularly new has developed in these lines during the last week. There is naturally only a limited demand for either syrups or molasses at this time of the year. Prices are steady and unchanged.

TEAS.

Teas have been rather dull of sale here during the past week or so. The reason for this is that no teas are offering at prices which buyers are willing to pay. The outside markets continue to rule steady to strong. China green teas of low grade are particularly strong, while those of the finer grades are just steady. Mail advices from

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

London, England, state that the market there hardened, and all grades met with a steady demand at the auction. In Ceylon teas, the quantity brought to auction was rather smaller, and prices for all descriptions were strong. One feature of the market in London for Ceylon teas is the disposition to buy more medium and good grades. The local demand is at present light, but an improved business is, of course, due after the beginning of the year.

NUTS.

Stocks of nuts on the spot are light, and prices are firm, with the demand fairly good.

FOREIGN DRIED FRUITS.

CURRANTS—No new features have developed in this line during the past week. There is still quite a fair demand, although it is not, of course, as brisk as it was last week and during the preceding weeks. Quotations remain as before.

VALENCIA RAISINS—What has been said during the past weeks in regard to the growing scarcity of selected Valencia raisins still holds good, and there are some who predict that before a great while this grade of raisins will be quoted at 8 to 8½c. per lb. to the retail trade. At present quotations are as before, namely, 7 to 7½c. per lb., according to brand; fine off-stalk is quoted at 6½ to 6¾c., layers at 7½ to 8c., and extra selected at 8½c.

MALAGA RAISINS—The trade seems to be fairly well satisfied with the way in which stocks of Malaga raisins have been cleaned up. Of course, at present the demand is over for the season.

FIGS—There is decidedly a strong feeling in regard to figs. Tapnets, which early in the season were bought at 10s. per cwt., are now quoted at 12s.

DATES—Advices to hand report an advance of 3s. per cwt. on the London market in dates. The demand on the local market is fair and the supply is fairly good. Ruling quotations are 5½c. per lb. for Hallowee dates and 4½ to 5c. for Sairs.

GREEN FRUITS.

The market was well cleaned of oranges and lemons by the Christmas trade, there being few oranges of any kind, and very few Valencias now offering. Trade is now dull, however, and, as good receipts are expected this week, the feeling is easier at declines of 50c. for Valencias and 25c. for Senoras. Lemons are also easier, showing a drop of 25 to 50c. for both Verdillis and Messinas. The demand for cranberries was brisk, but not enough so to absorb the large stock on the market. The feeling is firm, however. Almeria grapes were bought freely. The stocks are considered sufficient to last throughout the season. The winter apple situation is unchanged. Ordinary winter stock is steady at $2 to $2.75, but as high as three is paid for fancy red spies.

COUNTRY PRODUCE.

EGGS—The market keeps steady. The bulk of trade being done is in pickled, at 16c. New-laid are wanted at 23c., but most of the fresh-gathered stock shows that much of it has been held. Unless such eggs can be guaranteed fresh they are neglected by the trade at 20c. per doz.

POTATOES—The feeling is stronger, but prices are still 38 to 40c. per bag for cars, and 45 to 50c. per bag for small lots out of store.

BEANS—There is no change. Trade is quiet. We quote $1.45 to $1.50 for hand-picked, and $1.35 to $1.38 for prime.

DRIED AND EVAPORATED APPLES—The evaporated apple market is steady at 8c., in a jobbing way. A fair business in dried is doing at 5½ to 6c., in a jobbing way.

The Grocer who DOESN'T sell . . . .

SURPRISE SOAP

is losing the sale of the **most profitable soap on the market.** And—vice versa—the grocer who **does** is making money and friends too. It is a favorite with **every** woman.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co., 51 Colborne St.
WINNIPEG: E. W. Ashley.
VANCOUVER: 430 Cordova St.
ST. JOHN'S, NEWFOUNDLAND.

Manufactured by
THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

At outside points 6c. is still paid for No. 1 quarters and 5½ to 5¾c. for No. 1 ordinary.

POULTRY—Trade is dull. The surplus of turkeys after Christmas was large, and, as the demand is now light, prices have fallen 1c. per lb. Geese are unchanged in price. Ducks are 10 to 15c. and chickens 5 to 10c. per pair cheaper. We quote: Turkeys, 7½ to 8½c.; geese, 6 to 6½c.; ducks, 40 to 60c.; chickens, 25 to 40c.

VEGETABLES—Green onions and radishes are now being offered. Parsley is 5c. per doz. dearer. We quote as follows: Green onions, 15 to 25c. per doz.; radishes, 60 to 75c. per doz.; spinach, 40 to 50c. per bush.; lettuce, 20 to 40c. per doz.; cabbage, 60 to 75c. per doz.; red cabbage, 50 to 75c. per doz.; cauliflowers, 40 to 60c. per doz.; celery, 40 to 75c. per doz.; parsley, 15 to 20c. per doz.; onions, 40 to 60c. per bush.; green beans, 30 to 50c. per basket; squash, $1 to $1.50 per doz.; vegetable marrow, 40 to 60c. per doz.

BUTTER AND CHEESE.

BUTTER—There continues a brisk demand for dairy prints and rolls, and a fair inquiry for dairy tubs. The supply of tubs is light, causing the price to strengthen, some houses quoting 1c. above the ruling quotation. Creamery is in good demand, and, as the supply is liberal, prices are steady. We quote: Dairy, large rolls, 18 to 19c.; prints, 19 to 20c.; tubs, 17 to 18c.; creamery, tubs and boxes, 21 to 22c.; prints and squares, 22 to 23c.

CHEESE—The market keeps strong, with late makes steady at 12 to 12½c. The demand keeps good, notwithstanding the high range of values.

FISH AND OYSTERS.

The colder weather has improved the demand for both fish and oysters. An advance of 10c. or so in the price of oysters is likely to take place. We quote as follows: Trout, 7½ to 8c.; Niagara whitefish, 7 to 7½c.; pickerel, 7½c.; herrings, 4c.; halibut, 12½c.; Seattle salmon, 13 to 15c.; haddock, 5c.; finnan haddies, 6½ to 7c.; boneless fish, 4¾c.; quail-on-toast, 5½c.; steak cod, 6c.; quintals of cod, 5¾c.; ciscoes, $1 per basket. Oysters, standards, $1.25; selects, $1.65; other brands, $1.25 per gal.; shell oysters, $8 per bbl.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat keeps steady at 66½c. outside. The deliveries on the street market this week have been moderate, with prices unchanged. We quote: Wheat, white and red, 68 to 69c.; goose, 70 to 71c.; peas, 62 to 65c.; oats, 28 to 29c.; barley, 42 to 44c.; rye, 53½c. No. 1 hard Manitoba wheat is steady at 76½c. Toronto and west.

FLOUR—The demand keeps fair, with prices steady. We quote: Manitoba patents, $4; Manitoba strong bakers', $3.70; Ontario patents, $3.65 to $3.75; straight roller, $3.35, Toronto freights.

BREAKFAST FOODS—Business is moderate, though an improvement is expected in the next week or two. We quote as follows: Standard oatmeal and rolled oats, $3.50 in bags and $3.60 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL.

HIDES—The market keeps strong and active. We quote as follows: Cowhides, No. 1, 9½c.; No. 2, 8½c.; No. 3, 7½c. Steer hides are worth ½c. more. Cured hides are worth 10½c.

SKINS—Sheep and lambskins are 10c. dearer. Otherwise there is no change, though the market is firm. We quote: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 40 to 45c.; culls, 20 to 25c. Sheep and lambskins are selling at $1 to $1.10.

WOOL—The market keeps firm, but prices are unaltered. We quote: Clothing wool and combing fleece, 20c.; unwashed, 12½ to 13c.

SEEDS.

Alsike is firm at $4.50 to $7, though the top price is only paid for finest samples. Red clover is steady at $4.50 to $5 at outside points for good to choice, with 25c. more for extra choice to fancy lots. Little timothy is offering. Dealers would pay $1 to $1.25 aboard cars outside for good to

Consignors—Note:

WE ARE well cleaned up and in good position to handle your **POULTRY.**

BUTTER
In good demand. Send along and get good prices.

We Handle
Eggs, Honey, Cheese, Lard, Fish, Game, Green and Dried Apples.

T. H. SMITH & CO.
Wholesale Produce Commission Merchants
70 COLBORNE STREET, - TORONTO
Reference, Imperial Bank of Canada, Yonge St.

Corona Golden Figs

are choice eating and cooking Figs. Put up in **1-LB. CAKES** — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, **59-63 Front St. East, TORONTO**

How's your stock of **Biscuits and Confectionery?**

Our **CREAM SODAS** in 3-lb. tins and cartoons cannot be excelled.

For purity and highly-flavored **CONFECTIONERY** we manufacture the finest **BON-BONS** and **CHOCOLATES** in Canada.

WRITE FOR SAMPLES AND QUOTATIONS.

McLAUCHLAN & SONS CO., Limited, Manufacturers Biscuits and Confectionery, Wholesale Grocers **Owen Sound, Ont.**

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

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Manufacturers and Shippers who are not represented in

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Will do well to correspond with me.

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124 Princess Street, **Winnipeg, Man**

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

POULTRY, HONEY, BUTTER, EGGS, and DRIED APPLES.

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Prompt Returns.

The Wm. Ryan Co., ... Limited.

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MERCHANTS

We are getting good prices for

POULTRY

The demand is first-class. Consign what poultry you have to us for quick returns and highest prices.

J. H. SKEANS & CO.

88 Front St. E., Toronto.

References—Ontario Bank.

NEW NUTS

Are about all in.

We like to quote buyers who buy original parcels.

WRITE US...

CLEMES BROS.,

TORONTO.

choice machine-threshed, and $1.50 to $1.75 for bright, unhulled, flail-threshed seed.

MARKET NOTES.

Sugar is 5c. per 100 lb. lower.

Turkeys have declined 1c. per lb., and are now 7½ to 8½c. per lb.

Dates are 3s. per cwt. dearer in London, England.

New Turkish prunes are arriving on the market this week.

Valencia oranges are 50c. cheaper. Ordinary 420's are now quoted at $4.50 and large 420's and 714's at $5.50 per box. Lemons, also are reduced 25 to 75c. Verdillis are now quoted at $2 to $2 25 and Messinas at $3 to $3.25.

QUEBEC MARKETS.

MONTREAL, December 28, 1899.

GROCERIES.

THERE has been a fair volume of trade for the season during the week, though, naturally, it is light. The sorting demand for nuts, spices and dried fruits has, however, been quite noticeable, and the upward tendency of all three lines has been further accentuated this week, though no quotable change in spot prices is to report. Refined sugar has had another drop of 5c. per 100 lb., owing to increased American competition, and there are no other changes to report.

SUGAR.

Since the decline of last week, after THE CANADIAN GROCER went to press, there has been no further change in the sugar market, and we quote granulated at $4.35, and yellows, $3 55 to $4.20, as to grade. The raw situation is unchanged, according to latest advices, both in London and New York. Stock of sugar in United Kingdom, 5,000 tons. Cane was quiet, with prices fully maintained; Java, 11s. 3d.; fair refining, 10s. 6d. Beet, quiet and steady to firm and ¾d. higher for present month at 9s. 2¼d.

SYRUPS.

Canadian syrup is firm at 2 to 2¼c. per lb. in the wood, but business is extremely light.

MOLASSES.

There is a fair distributing trade in molasses with sales of carlots of Barbadoe

Established 1873.

CONSIGNMENTS SOLICITED

POULTRY
BUTTER
EGGS
DRESSED HOGS

Highest market prices. Quick returns.

D. GUNN, BROTHERS & CO.

Pork Packers and Commission Merchants

76-78-80 Front St. E. - - **TORONTO**

Established 1892.

Rutherford, Marshall & Co.

68 Front Street East, **Toronto.**

Exporters of

POULTRY

BUTTER, CHEESE, EGGS, HONEY, DRIED AND GREEN APPLES.

We buy outright, or receive on consignment, all kinds of Produce. Correspondence solicited. References—Mercantile agencies or Canadian Bank of Commerce.

FLEISCHMANN'S VEGETABLE COMPRESSED YEAST HAS NO EQUAL.

Xmas Poultry

Ship your Poultry, Large Roll Butter, Dried Apples, etc.

PROMPT RETURNS and QUICK SALES.

JOHN J. FEE

62 Front St. East

Phone 8129. TORONTO.

The **DAWSON Commission Co., Limited**

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets, **TORONTO**

G.F.& J.GALT PACKERS OF THE BLUE RIBBON TEAS
42 SCOTT St TORONTO CELEBRATED

at 42c. and single puncheons 43c. We hear of no business in round lots. Antigua molasses are held firm at 35c., and Porto Rico 38 to 40c.

DRIED FRUITS.

Valencia raisins continue stiff, in line with intelligence from primary markets. Jobbers are asking 7 to 7½c. for off-stalk; 8 to 8½c. for fine, and selected and layers ½c. advance on these prices.

Malaga raisins are equally firm with a good holiday trade during the week.

Sultanas show no new feature, being quoted at 10 to 12c.

Currants are quiet. We quote: Filiatras, 4½c. for bbls.; 5⅝c. for half bbls.; 4¾c. for half cases, and 4⅞c. for quarter cases.

Prunes rule firm in tone. Californian prunes are as follows: 80's to 90's, 6½c.; 70's to 80's, 7c.; 60's to 70's, 7½c.; 50's to 60's, 8½c., and 40's to 50's, 10c. Bosnia prunes are steady also, at 6 to 6½c.

Dates are steady at 5 to 5¾c., as to grade.

NUTS.

There has been a good inquiry for nuts, but the volume of business has been restricted by light stocks in jobbers' hands. Prices are firmly held on all descriptions.

CANNED GOODS.

There has been no special feature to report in canned goods. Corn is held at $1.10; tomatoes, at 90c. to $1; marrowfat peas, at 70 to 72½c.; early Junes, at 77½ to 80c.; French peas, at 90 to 95c.; beans, at 90c.; one gallon apples, at $2.25 to $2.50; 3-lb. do., at 85 to 90c.; raspberries, at $1.60, and strawberries at $1.55 per dozen.

RICE.

Business in rice is quiet, but prices are steady.

SPICES.

The market is firm, and prices point higher, if anything, on pimento and nutmegs, though we have no quotable change to note. The jobbing trade are busy supplying holiday demands for spices.

COFFEES.

The upward tendency continues in the coffee market, and Maracaibo has sold as high as 9½c. for low-grade stock, while Santos and Rios have changed hands at 8 to 10c., as to grade.

TEAS.

Demand this week has developed the fact that the finer grades of Japan tea are quite scarce in this market, and goods around 15½c. also seem impossible to obtain. Common Japans sold at 12½c. There are very few Japan teas left at points of production, and they are said to be mostly too poor to ship. In green teas there is a scarcity of pea-leaf, which is quoted at 16 to 18c. Imperials, well made, have sold at 14c. In black teas, there is a great scarcity of cheap Congous, and holders are asking 10c. for the same kind that sold last year at 6c. A lot of very nice Congou sold at 15c. Ceylons are in small supply, and prices are firm at 15 to 19c. A round lot sold at 17½c.

FISH.

The market has ruled quiet during the week, and prices remain much the same. We quote as follows: No. 1 Nova Scotian herring, in bbls., at $5.25, and in half-bbls., at $2.50. No. 1 large round herring fetch $5, and half-bbls., $2.55. No. 1 B. C. and Labrador salmon, $13 per bbl., and tierces, $17.50. No. 2 mackerel are dull, $15.25, and No. 1 large green cod, $5.25, with No. 1 $5 and No. 2 $4. No. 1 green haddock, $4, and No. 1 pollock, $3.60. Dried cod sells at $4.75, and large dressed, $4.50. Prepared fish—Boneless cod, 5½ to 6c. per lb.; haddies, 6c.; bloaters, 90c. to $1 per box, and smoked herring, 12c. per box. Fresh fish—Haddock, 3c.; steak cod, 3½c.; market cod, 2¾ to 3¼c.; Manitoba dore, 5½c.; white fish 7c.; salmon, 10c., and fresh herring, $2 to $2.25 per 100.

GREEN FRUITS.

The holiday demand for green fruits has been quite active. There has been no change in the apple market, prices ruling at $2.75 to $3 50 per bbl. as to grade. Stocks of Almeria grapes are light, but there is a good demand for them at $6 to $7.50 per keg as to weight and quality. There has been a short supply of Valencia oranges this week, but there has been abundant supply of other varieties. Sales are reported at the following prices: Jamaicas, $6 to $6.25 per bbl., and $2.50 to $3 50 per box; Valencias, $4 to $4.50 per box for 420's, and $3.65 to $4.75 for 714's; Californian oranges, $3 65 to $4.25 per box; Mexican, $2.85 to $3.35 per box. There is a good demand for lemons at unchanged prices, namely, $2.50 to $3.25 per box. There has been another advance in cranberries. Stocks here are light, while the demand this week has been very good at the advanced prices. Sales range between

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TEAS
CEYLON
Direct Importation from Colombo.
PERKINS, INCE & CO.
TORONTO.

- HOW TO BLEND YOUR OWN TEAS -

I have the agency for a little book on the above subject, published by J. M. Walsh, the great American tea expert. It contains formulæ for over 60 blends; gives full information on buying, handling and selling teas. There is money in teas if they are handled right. This book will help you. Sent post paid on receipt of $1.00.

S. W. CARSON, 45 HILLSIDE AVE., - VICTORIA, B.C.

This is the Season

of the year when Pratts Foods are in greatest demand. The reason of this is that nature does not supply all the nourishment necessary to enable poultry to produce the same proportion of eggs as are possible in the summer season. Pratts Poultry Food meets this need. It is not only a guaranteed egg producer, but also prevents and cures all kinds of poultry diseases.

Pratts Animal Regulator is for horses and cattle. It builds up run-down horses, produces bone and muscle, and improves the wind. It keeps cows healthy, increases the flow of milk, makes it richer, and produces more butter. Hog cholera is positively unknown where Pratts Food is regularly fed.

The popular size is the 30c. package. There are 24 in a case. The case costs you $4.80. The goods sell for $7.20. On two cases or more I allow freight. A sample case of each will convince you of the merit and will prove a quick and sure seller. Thousands of dealers all over the country have found it so. Write me about

PRATTS FOOD.

ROBERT GREIG,
TORONTO.

. . 1899 . .

To our friends throughout the Dominion :

We wish you a HAPPY and PROSPEROUS NEW YEAR.

F. W. FEARMAN CO.
Limited,
HAMILTON.

. . 1900 . .

$6.75 to $9 per barrel as to quality. There is a fair demand for Californian celery at $5 to $5.25 per crate. The supply of Canadian celery held at country points, we understand, is very liberal. Cauliflowers are in fair demand this week at $2 to $2.25 per dozen. Sweet potatoes are selling fairly well at $3 50 per barrel. There is a better demand for Florida tomatoes this week at $3.25 per case.

COUNTRY PRODUCE.

EGGS—Owing to the small receipts of strictly new laid eggs and the good demand for such at this season, the tone of the market is strong and prices scored a sharp advance, with sales to-day at 24 to 26c. per dozen. Other grades of stock only met with a fair sale at firm prices. Montreal limed, fancy, 17½ to 18c.; western limed, 16 to 17c., and culls, 11 to 13c. per dozen.

POULTRY—There was less activity in the poultry trade to day, owing to the fact that buyers generally have filled their wants for the Christmas trade. In consequence, the tone of the market was easier for what stock was offering. Prices are as follows: Turkeys, 10 to 10½c.; ducks, 8 to 9c.; chickens, 7 to 8c.; geese, 5½ to 6½c.; old fowl, 5 to 6c.

GAME—The demand for partridge was good at 60 to 70c. for firsts and at 40 to 45c. for seconds per brace.

HONEY—In honey trade is dull, but the tone of the market is firm. White comb honey is scarce and practically out of the market. White extracted is quoted at 9 to 10c.; dark clover at 8 to 8½c., and buckwheat extracted at 7 to 7½c. per lb.

BEANS—The feeling in beans is steady, with a quiet trade passing. Choice hand-picked pea beans, $1.52½ to $1.57½, and choice primes at $1.42½ to $1.47½.

POTATOES—A fair trade is reported in potatoes at 45c. per bag, in carload lots.

ASHES—The market for ashes is dull. We quote: First sorts, $4.20 to $4.25; seconds, $4, and pearls, $5 to $5.25 per 100 lb.

DRESSED HOGS—A fair trade was reported in a jobbing way at $5 to $5.50 per 100 lb., as to weight and quality.

PROVISIONS.

The demand was fair for some lines, while other lines were dull. Prices all around were steady. We quote: Canadian short cut mess pork, $14.50; short cut back, $14, and heavy long cut mess, $14 per barrel. Pure Canadian lard in pails, 7¼ to 7¾c. per lb.; and compound refined, 6 to 6½c. per lb. Hams 10c. to 11½c., and bacon 11 to 11½c. per lb.

FLOUR AND GRAIN.

FLOUR—A fair jobbing trade continues to be done in flour, and the tone of the market rules steady. We quote: Winter wheat patents, $3.60 to $3.90; straight rollers, $3.30 to $3.40; in bags, $1.65; Manitoba patents, $3.90 to $4.15, and strong bakers', $3.60 to $3.70.

GRAIN—A fair amount of business was transacted in Manitoba wheat over the cable, but the demand from shippers here in the Winnipeg market was slow, with No. 1 offering freely at 65c. afloat Fort William, and no buyers. In coarse grains, business here was very quiet. Oats, at points west of Toronto, sold at 25½c.; east, at 26½c.; peas, west, 57½c.; east, 58½c.; buckwheat, west, 47½c.; east, 48¼c.; No. 1 barley, east, 40½c. On spot, oats in carload lots were quoted at 30½c. ex store.

OATMEAL—The demand for rolled oats in a jobbing way was fair, and values are unchanged at $3.50 per bbl. and at $1.70 per bag.

FEED—A fairly active trade continues to be done in feed, as the demand for such is generally good at this season. Ontario bran sold at $15 to $15.25 per ton in bulk, and Manitoba was quoted at $14 to $14.50 per ton in bags.

HAY—A fair trade was reported in baled hay. We quote: Choice No. 1, $9 to $10; No. 2, $8 to $9; and clover, $7 to $7.50 per ton, in carload lots.

We beg to tender our many friends and customers from ocean to ocean

The Compliments of the Season.

S. H. EWING & SONS.

CHEESE AND BUTTER.

CHEESE—Trading continues light and buyers seem reluctant about conceding the prices asked for the gilt-edged stock here. The fact does not appear to bother holders, however, for they are not urging sales. Business was put through in November goods at 11½c., and in some Quebec Octobers at 11¾ to 11⅞c. The Liverpool cable is unchanged.

BUTTER—The market was steady, with a fair local trade in creamery at 21 to 21½c., and in Western dairy rolls at 17c.

HE WAS A COLLEGE GRADUATE.

"So you want a job?" inquired the manager of the great mercantile establishment. "Ever had any experience in this business?"

"Well, no, not exactly," the young man replied; "you see, I have just got through college."

"Oh! Did you play football?"

"Yes, I was centre rush in our 'varsity team last year."

"Good? And did you take any other part in athletics?"

"I hold a medal as a shot-putter."

"I suppose you were in all the cane-rushings and hat-smashings, too?"

"Yes, sir; I was the best hat-smasher in my class."

"All right. John, give this young man work out in the wareroom. He'll be good at handling heavy boxes and barrels and such things. A college graduate, you know."

SOAP 135 MILES HIGH.

Soap enough to supply 150,000 for one year has recently arrrived in Denver in one load. It is the biggest load of soap that has ever been shipped or carried anywhere, and this record shipment consists of 20,000 cases of 100 bars each, a total of 2,000,000 bars; has a net weight of 1,500,000 lb. and a market value of $60,000. It is carried in a special train of 45 carloads, and if stacked up, one bar on top of another, this soap would make a pile over 135 miles high. While a portion of the great shipment is destined for Denver, the greater portion goes to Salt Lake City, for the Mormons have bought largely of soap. — National Provisioner.

Wilson & McCormick are starting a general store in Vankleek Hill, Ont.

Joseph A. Belanger, jr., has registered as proprietor of J. A. Belanger & Co., grocers, St. Louis de Mile End, Que.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., December 28, 1899.

IF anyone should be thankful at this new year season, it is the grocer. There can be perhaps but one disappointment, and that is, that holders of goods did not take full advantage of the markets, chiefly because of their desire to place large quantities of goods to arrive. In no time has the market gone against the dealer, and in many cases there has been the chance of large profits. Sales have been large. In many lines, stocks are low. Business has kept up well right to Christmas. While we had no snow, the weather was fine. Poultry ruled high. Stock of turkeys was particularly fine. Ruling price was about 15c.

OILS—There has been been no change in the price of burning oil during the week, but prices are held very firm at the advance. Demand continues large. The market in all oils is strong, though just at present both lubricating and paint oils show light sales. The high price of wax is a feature of the market. The advance in some lines is a straight 100 per cent. Candles, which sold at 7c. this time last year, now bring 14c.

SALT—There is a good sale for Liverpool coarse salt. Fair quantities continue to

1899 **Compliments of the Season.** 1900

We thank you all for the share of business given us in the past, and may relations be as congenial in the year before us.

57 Front St. E., Toronto. **A. H. CANNING & CO.**

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .

OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.
Also **SALTPETRE**, car lots or less.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST
Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

COWAN'S

Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

SELL . . .

GOOD WILL SOAP.

35% profit at six for a quarter.

Vanluven & Co., Napanee, Ont.

COFFEE

Hard-to-get
True-to-name

SUMATRA - - -	28c.
BUCKRAMANGA - -	18c.
NIELGHERRIE - - -	21c.
ZOMBASSOR - - -	19c.
GOLDEN SANTOS - -	13c.

SNAPS, EVERY ONE. Samples free.

Pure Gold Mfg. Co., Toronto.

IT PAYS YOU TO HANDLE

BOECKH'S ...BRUSHES

for the same reason that it pays you to handle a first-class article of any kind . . . . . .

BOECKH, BROS. & COMPANY,
80 York Street, TORONTO.

Now in Stock . . .

NEW GRENOBLE WALNUTS
NEW TARRAGONA ALMONDS
NEW SICILY FILBERTS
NEW HALLOWEE DATES
NEW ELEME FIGS
FANCY ALMERIA GRAPES
FANCY MESSINA LEMONS
FANCY MEXICAN ORANGES

Hugh Walker & Son
IMPORTERS
GUELPH, ONT.

Ogilvie's Hungarian

Ogilvie's Glenora....

All BAKERS and GROCERS handling this Flour exclusively are making money.

Superior Quality

Always Good

arrive, some for through shipment to Western points. Price is well maintained. Buyers taking delivery from steamers get quite an advantage in price. In fine salt fair stocks of English and Canadian are held. We quote : Liverpool coarse, 50 to 55c. English factory-filled, 95c. to $1 ; Canadian fine, $1 per bag ; cheese and butter salt, bulk, $2.50 per bbl. ; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20 to 22c. each ; 10-lb. wood boxes, 12 to 14c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt 60c. per 100 lb.

CANNED GOODS—There has been a good sale. The higher prices have had little effect on sales. Dealers have received peas, pumpkin, and pork and beans during the week, having had a chance to sort up at fair prices. In pork and beans, there is a large range in prices. Some of the cheaper goods give good satisfaction, and have a large sale. Dealers are somewhat surprised at the high price of oysters, looking for lower figures on new goods. Market has, however, gone the other way. Pineapples are scarce and high. Christmas trade has led to quite a movement in fruits, also in plum pudding and mince meat. The outlook for lobsters is towards even higher figures. The terms of the new law meet with much disapproval, as referred to last week. Domestic sardines and bloaters have a good sale. Meats are firm.

GREEN FRUITS—Business has been particularly good. Valencia oranges have arrived rather ripe, but this has helped the flavor. A few Californians are seen. Jamaicas are still the choice stock. Lemons are lower ; in fact, are very cheap. There is a fair sale. Apples have a wide range in price. Bishop pippin stock, when good, has very active demand. Best stock is scarce. Winter fruit is held quite high. Malaga grapes had a large Christmas sale at even figures. In Cape Cod cranberries prices are rather higher. Stock is good. Sweet potatoes are out of the market. But few bananas are seen.

DRIED FRUITS—Two cars of Californian prunes arrived during the past week. While late for Christmas trade, they have found a ready sale. They came on a particularly bare market. One car was almost two months on the road, which was quite a loss to the buyer. Small sizes are scarce and high. In peels, market is bare ; but little is sold after the holidays. Raisins are a light stock. Loose muscatels are particularly in demand. Sales have been large and good prices obtained. Currants move freely at even figures. In this line demand is better sustained after the holidays than perhaps in any other. Figs had but a fair sale. Evaporated apples are quite plentiful. Some very good stock has been received. Prices have been rather easier. Dried are still scarce. Onions are firmer, but move up slowly. Dates show no change in price. There has been but usual business. In nuts, everything has been cleaned up. Prices ruling are high. Quite a few peanuts have lately been bought to arrive.

DAIRY PRODUCE—Eggs have ruled rather easier, and, while there is not likely to be much lower prices for a few weeks, no higher figures are looked for. There has been a good demand. Hennery eggs are high. Good butter is very scarce, and is in demand at rather higher figures. There is fair stock of medium grades. Cheese show light business at even figures.

SUGAR—Prices show little if any change. There is a feeling favoring firmer figures. Only fair stocks are held, but there is quite a variety. Local refined yellows are not giving satisfaction for some time. American sugars are much liked.

MOLASSES—Stocks in all grades are light. In New Orleans, which has been largely sold this fall, there is a higher tendency. In fact, quite an advance is expected. In foreign grades, except some second grade Porto Rico, there is very little offering. Higher figures must rule. Just at present, the demand is light. In syrup, there is a light business doing.

FISH—Demand is rather quiet. Fresh fish have been very scarce, and this has very much effected the output of finnan haddies. These latter are firm, and have a ready sale. Dry cod are but a fair stock. While prices are rather lower than earlier in the season, it is due to lack of present demand. This is also true of pollock. Pickled herring is quiet at even figures. Stock is light. In smoked herring, the improved figures hold firm. There is a good western demand. Nothing is being done in frozen fish. Even smelt on the north shore are a light catch as yet, owing to lack of ice in the rivers. We quote as follows : Large and medium dry cod, $3.70 to $3 80 ; small, $2.50 to $2.60 ; pickled shad, $4.50 to $5, as to quality ; haddies, 4½ to 5c. per lb.; smoked herring, 8 to 9c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c. ; pollock, $2.25 to $2.35 per 100; pickled herring, $2.10 to $2.15 per half bbl.; bloaters, 60c.; kippers, $1 ; smelts, 5c.

PROVISIONS — Markets are unchanged at the advanced figures. Beef, in particular, is high. Outlook is firm. In lard, there have been fair receipts during the week. Prices are again rather higher.

FLOUR, FEED AND MEAL — Flour shows little change, but there is a feeling favoring higher values. Stocks held are not large. There has been a fair sale in oatmeal at even figures. Oats show no change. Cornmeal is more plentiful owing to rather less sale. Prices remain the same. Hay is tending higher, but is still low. Barley is firm. Split peas have a good sale at full figures. Blue peas are scarce and high. We quote : Manitoba flour, $4.40 to $4.60 ; best Ontario, $3.80 to $4.00 ; medium, $3.60 to $3.75; oatmeal, $3.80 to $3.90; cornmeal, $2.25 to $2.35 ; middlings, $21 to $22; oats, 38 to 40c.; hand-picked beans, $1.50 to $1.65 ; prime, $1.45 to $1.55 ; yellow-eye beans, $1.90 to $2 ; split peas, $3 90 to $4.00 ; round, $3.25 to $3.40 ; pot barley, $3.75 to $3.85 ; hay, $7 to $7.50 ; timothy seed, American, $1.50.

ST. JOHN NOTES.

Dealers have bought quite freely in whole spice during the week, the outlook favoring higher figures.

Jose Segalerva Malaga raisins in both layers and loose muscatels, which are seen this season in this market for the first time, are considered by the trade particularly fine fruit.

Mr. Hamm, manager of the Maritime Spice and Coffee Co., Limited, went to New York last week to cumplete arrangements in regard to their new mill. They expect to start early in the new year.

In brooms and brushes the demand has been very large, in spite of the higher prices. Our local manufacturers, T. S. Simms & Co., report the sales for December the largest they have ever had for that month.

The Pillars on which I will build my house

THE GOODS I SELL.

TEAS . . . .

Japan, China Green, China Black, Formosa Oolong, Indian, Ceylon, from the best packers in the country of growth.

I have something very attractive in prices and values of low grades Black, Japan and Gunpowders.

COFFEES

My own brand, Roasted; also Ground, in sealed packages. Chase & Sanborn's—goods of standard quality and of high repute. Green—a full line—bought at the right time.

SPICES . . .

Keen's Mustard—Jars and Tins. Keen's Mixed Spice, in Packages. Prepared Mustards—Henri Jonas & Cie. Essences—Henri Jonas & Cie. Prepared Mustards, Genuine French, Vve. Ganes aux fines Herbes. Peppers, Cloves, Gingers, Cinnamon, Allspice, Cream of Tartar, etc., whole and ground. My guarantee will go with every box of Ground Spices sold under my brand.

BAKING POWDERS

My own brands, The Royal, Cook's Friend and Cook's Favorite. You can rely on the quality of my goods. They will be as represented. On this I will stake my reputation.

Try me once.

E. D. MARCEAU

296 St. Paul Street, - - MONTREAL

CAVIAR.

IN 25 years caviar has grown to be one of the recognized delicacies of the American table, says The Kitchen. Of course, you know that it is only sturgeon roe, and all you get is not genuine, but the imitation approaches the genuine sufficiently to satisfy those who are not familiar with the real thing.

The general and greatly-increased favor with which caviar is received has caused a greater drain upon the sturgeon fisheries of Europe and those of the United States and Canada, which, within the last few years, have been called upon to meet the demand, and, in consequence, are approaching exhaustion. When the call for sturgeon roe was first made most of the supply was procured from the Northern rivers flowing into the Atlantic, and from the great fresh-water lakes on our northern boundaries—especially from the Lake of the North.

Within the last two years there has been a very large catch in set nets and pounds off the beaches of New Jersey and Long Island. This has added measurably to the supply of eggs, and has proved a most profitable industry to the fishermen. With the ocean take and that of the rivers and lakes our annual production of roe for the making of caviar cannot be less than 240,000 lb.

The weight of roe, in proportion to that of each fish, is from 10 to 14 per cent. As no one who uses this delicacy will consume more than 1 oz. for a single portion, the contribution of the United States and Canada is a valuable addition to the European output. The weight of eggs taken from each female sturgeon varies. Those taken on the spawning grounds of the rivers carry a much higher percentage of roe than those caught in the sea on the way thither. The fishermen near a market have two profits from the fish—the flesh and the eggs. The former is palatable if it be freed from skin and fat before cooking; otherwise, when heated, it gives off a most repugnant odor.

There is no reason why Americans should not have caviar in perfection, made from the roe of sturgeon caught here. It could be kept in cold storage in the origina packages, either in what is called the mild form—that is, half-salted—or fully salted. Instead of that, most American sturgeon roe is exported, and is returned in tins or bottles under foreign labels, stale and hard, and in no way comparable to that which is fresh made.

A CHANGE IN BRAMPTON, ONT.

Charles J. Packham has purchased the grocery business of Kirkwood Bros., and is now in possession of the store and carrying on the business. He has also added confectionery and fruit, and intends carrying a complete stock in the different lines. Mr. Packham is a popular and able young man, and will, no doubt, succeed in his undertaking. The retirement of Kirkwood Bros. is regretted. They have at all times been regarded as careful and upright dealers. Many friends will be glad to hear of their success wherever they may be engaged.—Brampton Conservator.

THE LAW SHOULD INTERVENE.

Editor CANADIAN GROCER,—Your article in this week's issue on this Journal of Health business should commend itself very strongly to all right thinking men. It is a disgrace to the respectability of the grocery trade that any merchants have adopted this means of advertising some of their wares, and I am only surprised that the authorities in Ottawa, who have both ears and eyes open at all times for some two-penny half-penny little things to trump against traders, have not stopped this Journal of Health from coming into the country. If they cannot do it they certainly should introduce legislation to give them the power, as the idea of any American newspaper issued under a title of this kind being willing to write up an unknown article in the way they suggest, is a crime which should not go unpunished.

SUBSCRIBER.

Hamilton, December 26, 1899.

PERSONAL MENTION.

Mr. Hubert Galt, of Chicago, has been spending the Christmas holidays in Toronto.

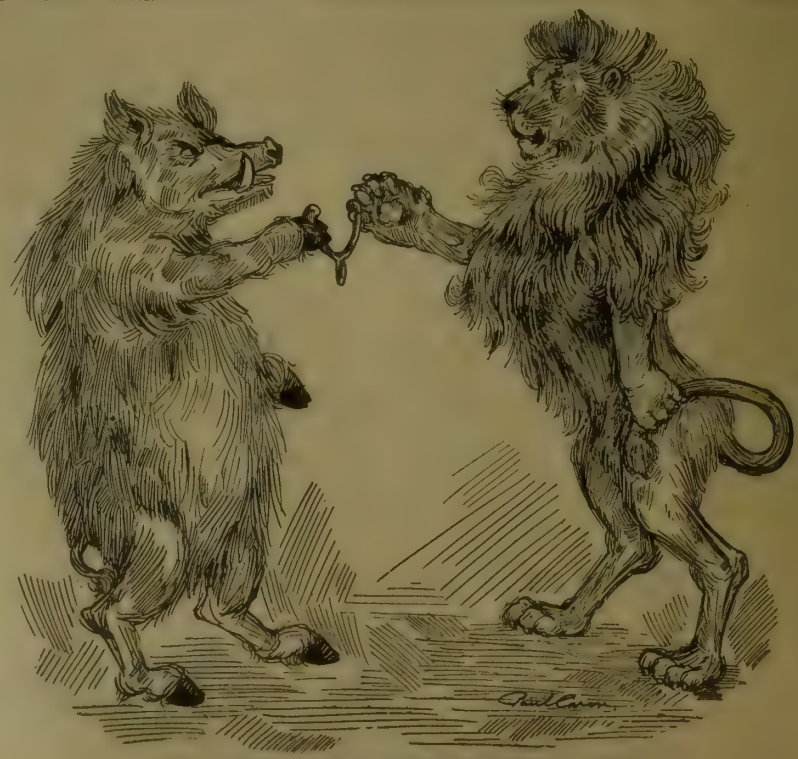
A CANNED SALMON WINDOW.

One correspondent asks for suggestions as to a good window show to push tinned salmon, etc. Well, here is what he wants, if he has enterprise enough. Let him clear a window, procure a fresh salmon or other fish, and show it on ice in the centre of the window space. Let it be framed all around with the tinned goods (all bright, fresh labels) with parsley here and there, and conspicuously display a card bearing this wording: "This canned article is almost equal to the fresh fish; keep in a cold place before opening. Only —d. per tin." This will draw a crowd and make your shop talked about. To add to the interest, send a neat circular to every local householder, stating that you are "this week offering the finest —— tinned salmon at —d. per tin. Please call and sample it when passing, or allow me to send you a tin for home trial. Absolute satisfaction guaranteed."—London Grocers' Journal.

The Arkona, Ont., evaporator the past season has turned out 114,000 lb. of white fruit, 66,000 lb. of waste, and 86,000 lb. of chop.

D. B. Grieve, Carthage, Ont., has just sold all cheese made in his factory during September, October, and November for 11⅜c. per lb.

The final crop bulletin issued by the Agricultural Department of Manitoba places the wheat crop of that Province for 1899, at 28,000,000 bushels, a decrease of 5,000,000 bushels from the previous estimate.



THE CHRISTMAS WISHBONE IN SOUTH AFRICA.
(Will the Lion get the Lion's share?)

CURRENT MARKET QUOTATIONS

December 28, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb.	.....	.....	18	19	14	15	.....	.....
" " pound prints	.....	.....	19	20	17	18	.....	.....
" " tubs, best	.....	.....	17	19	17	19	.....	.....
" " tubs, second grade	.....	.....	14	17	14	15	.....	.....
Creamery, tubs and boxes	20½	21	.....	22	18	19	.....	.....
" prints and squares	.....	.....	22	23	19	20	.....	.....
Cheese, per lb	.....	11¾	12	12½	11	11½	.....	.....
Eggs, new laid, per doz	20	22	.....	23	16	18	.....	.....

CANNED GOODS

Apples, 3's	$.....	$0 90	$0 90	$0 95	$1 00	$1 10	.....	.....
" gallons	.....	2 25	2 25	2 35	2 25	2 40	.....	.....
Asparagus	.....	....	.....	2 40	.....	.....	.....	.....
Beets	.....	.....	.....	1 00	.....	.....	.....	.....
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	75	85	85	90	.....	.....
Beans, 2's	.....	82½	90	95	90	95	.....	.....
Corn, 2's	1 05	1 10	1 05	1 10	1 25	1 30	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 90	2 00	2 30	2 40	.....	.....
" white	.....	.....	1 90	2 00	.....	.....	.....	.....
Peas, 2's	80	85	80	90	85	90	.....	.....
" sifted	.....	.....	90	1 00	1 10	1 15	.....	.....
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	.....
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 75	1 80	.....	.....
" " 3's	.....	2 00	2 00	2 40	2 25	2 50	.....	.....
Pineapple, 2's	.....	2 40	2 25	2 50	2 15	2 25	.....	.....
" 3's	.....	2 60	2 50	2 60	2 50	2 60	.....	.....
Peaches, 2's	.....	2 50	1 75	1 90	.....	1 85	.....	.....
" 3's	.....	2 50	2 50	2 60	2 70	2 85	.....	.....
Plums, green gages, 2's	.....	.....	1 10	1 25	1 30	1 60	.....	.....
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	.....
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	.....	80	90	1 00	.....	.....
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	1 60	.....	1 45	1 50	1 75	.....	.....
Strawberries, 2's	.....	.....	.....	1 75	1 65	1 75	.....	.....
Succotash, 2's	.....	.....	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	90	1 00	95	1 00	90	1 00	.....	.....
Lobster, talls	.....	.....	2 95	2 75	2 50	2 75	.....	.....
" 1-lb. flats	.....	.....	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 75	1 80	.....	.....	.....	.....
Mackerel	.....	.....	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	.....	.....	1 30	1 40	1 25	1 50	.....	.....
" " flats	.....	.....	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	.....	.....	1 35	1 40	.....	1 60	.....	.....
" " Clover Leaf, talls (1 to 4 cases)	.....	.....	.....	1 50	.....	.....	.....	.....
" " Clover Leaf, talls (5 " 9 ")	.....	.....	.....	1 47½	.....	.....	.....	.....
" " Clover Leaf, talls (10 " 25 ")	.....	.....	.....	1 45	.....	.....	.....	.....
" " Clover Leaf, flats (1 " 4 ")	.....	.....	.....	1 65	.....	.....	.....	.....
" " Clover Leaf, flats (5 " 9 ")	.....	.....	.....	1 62½	.....	.....	.....	.....
" " Clover Leaf, flats (10 " 25 ")	.....	.....	.....	1 60	.....	.....	.....	.....
" Cohoes	.....	.....	1 05	1 10	1 10	1 15	.....	.....
Sardines, Albert, ¼'s	.....	12	12½	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsman, ¼'s	.....	12½	.....	12½	.....	13	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	18	18	.....	.....
" " ½'s	.....	18	18½	23	10	11	.....	.....
" P. & C., ¼'s	.....	.....	23	25	23	25	.....	.....
" " ½'s	.....	.....	33	36	33	36	.....	.....
" Domestic, ¼'s	.....	.....	4	4½	3¾	4	.....	.....
" " ½'s	.....	.....	9	11	.....	.....	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	90	1 00	.....	.....
Kippered Herrings	1 20	1 50	1 00	1 60	90	1 00	.....	.....
Herring in Tomato Sauce	1 30	1 45	1 55	1 60	.....	2 00	.....	.....

CANDIED PEELS

Lemon, per lb	.....	.....	11	12	.....	13	.....	.....
Orange, "	.....	.....	12	13	.....	14	.....	.....
Citron, "	.....	.....	15½	17	.....	16	.....	.....

GREEN FRUITS

Oranges, Jamaica, per bbl	$5 50	$6 50	$6 00	$6 50	$5 00	$6 00	.....	.....
" " per box	.....	.....	3 25	3 50	3 50	4 00	.....	.....
" Washington Navels, bx	.....	.....	3 75	4 00	3 50	4 50	.....	.....
" Senoras, per box	.....	.....	.....	3 50	.....	.....	.....	.....
" Valencias, ord. 420's	.....	.....	4 50	.....	3 50	4 00	.....	.....
" " large 420's	.....	.....	5 50	.....	4 00	4 50	.....	.....
" " 714's	.....	.....	5 50	.....	.....	.....	.....	.....
Lemons, Verdilli, p. box	.....	.....	2 00	2 25	2 50	3 00	.....	.....
" Messina, per box	.....	.....	3 00	3 25	3 00	4 00	.....	.....
Bananas, per bunch	50	1 00	1 75	2 50	1 75	2 25	.....	.....
Winter Apples, per bbl	3 00	3 50	2 00	2 75	2 25	3 50	.....	.....
Cranberries, per bbl	5 00	6 00	6 50	7 00	7 00	7 50	.....	.....
Almeria Grapes, per keg	.....	.....	6 00	7 50	5 00	6 50	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 35	$4 47	$4 48	4 50	4 60	.....	.....
Granulated, Acadia	.....	4 30	.....	4 43	.....	4 45	.....	.....
Granulated, foreign (net)	.....	.....	.....	4 35	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 08	.....	5 28	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 18	.....	5 38	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 15	.....	5 38	.....	.....	.....	.....
Powdered, bbls	.....	5 00	.....	5 20	5¾	6	.....	.....
Phœnix	.....	4 20	.....	4 33	.....	.....	.....	.....
Cream	.....	4 20	.....	4 33	.....	.....	.....	.....
Extra bright	.....	4 05	.....	4 18	3¾	3⅞	.....	.....
Bright coffee	.....	3 95	.....	4 08	3⅞	3⅞	.....	.....
Bright yellow	.....	.....	.....	3 98	.....	.....	.....	.....
No. 3 yellow	.....	3 65	.....	3 83	3½	3¼	.....	.....
No. 2 yellow	.....	3 65	.....	3 79	.....	.....	.....	.....
No. 1 yellow	.....	3 55	.....	3 66	.....	.....	.....	.....
Foreign, yellow	.....	.....	.....	3 00	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba	
Wire nails, base	.....	$3 25	.....	$3 30	.....	.....	.....	.....
Cut nails, base	.....	2 60	.....	2 60	.....	.....	.....	.....
Barbed wire, per 100-lb	.....	3 60	.....	3 60	.....	.....	.....	.....
Smooth Steel Wire (oiled and annealed, etc.), base	.....	3 00	.....	3 35	.....	.....	.....	.....
White lead, Pure	....	6 37½	.....	6 50	.....	.....	.....	.....
Linseed oil, 1 to 4 bbls., raw	.....	60	.....	60	.....	.....	.....	.....
" " " boiled	.....	65	.....	63	.....	.....	.....	.....
Turpentine, single bbls	.....	75	.....	73	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups—								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	.....	.....
Bright	.....	2¼	35	37	34	35	.....	.....
Corn Syrup, barrel, per lb	.....	.....	.....	2⅛	.....	.....	.....	.....
" " ½ bbls. "	.....	.....	.....	2¾	.....	.....	.....	.....
" " kegs "	.....	.....	.....	2⅞	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 30	.....	.....	.....	.....
" " 2 gal. " "	.....	.....	.....	1 00	.....	.....	.....	.....
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	36	.....	.....
Barbadoes	.....	43	.....	.....	28	30	.....	.....
Porto Rico	.....	.....	38	42	35	38	.....	.....
Antigua	.....	.....	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 50	$1 60	$1 50	$1 60	.....	.....
" " 2-lb. cans	.....	2 65	2 65	2 75	2 50	2 75	.....	.....
" " 4-lb. cans	.....	.....	5 25	5 50	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 25	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	18 50	19 50	20 00	21 00	.....	.....
Minced collops, 2-lb. can	.....	2 60	.....	2 60	2 50	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 80	3 00	.....	.....
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	.....
English brawn, 2-lb. can	.....	2 40	2 50	2 80	2 75	2 80	.....	.....
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....	.....	.....
" 2-lb. can	.....	.....	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull, 2-lb. can	.....	.....	.....	1 80	1 75	1 80	.....	.....
" 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 75	2 80	2 95	.....	3 25	.....	.....

FRUITS

Foreign—								
Currants, Provincials, bbl	.....	.....	.....	.....	4½	5	.....	.....
" ½-bbls	.....	.....	.....	.....	5	5½	.....	.....
" Filiatras, bbls	.....	4½	.....	.....	5	5½	.....	.....
" ½-bbls	.....	4½	.....	.....	5¼	5½	.....	.....
" cases	.....	4¾	4¾	5½	5¾	5½	.....	.....
" ½-cases	.....	4⅞	4¾	5½	5½	6	.....	.....
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" cases	.....	.....	5½	6	7	7¼	.....	.....
" ½-cases	.....	.....	5½	6	5¾	6	.....	.....
Vostizzas, cases	.....	.....	6	7	7	8	.....	.....
Dates, new, boxes	5	5½	5½	6	5½	6¼	.....	.....
Figs, 10-lb. boxes, per lb	.....	.....	12½	14	10	14	.....	.....
" 20 & 28-lb. boxes, per lb	.....	.....	14	18	.....	.....	.....	.....
" Mats, per lb., new	.....	.....	3½	4	.....	.....	.....	.....
" Naturals, per lb	.....	.....	.....	5½	.....	.....	.....	.....
" 1-lb. glove boxes	.....	.....	.....	11	.....	.....	.....	.....
Prunes, California, 40's	.....	10	9½	11	11	12	.....	.....
" " 50's	.....	8½	.....	8	8½	9	.....	.....
" " 60's	7½	8	.....	7½	8	8½	.....	.....
" " 70's	7	7½	.....	7	7½	8	.....	.....
" " 80's	6½	7	.....	6½	7	7½	.....	.....
" " 90's	.....	6	.....	6	6½	7	.....	.....
" Bosnia	6	6½	.....	.....	.....	.....	.....	.....
Raisins, Valencia, off stalk	.....	.....	.....	.....	5	6	.....	.....
" Fine off stalk	.....	7	6½	6¾	6	7	.....	.....
" Selected	.....	7¾	7	7½	6½	7	.....	.....
" Layers	.....	8	.....	7½	7	7½	.....	.....
" Sultanas	10	12	10	15	10	12	.....	.....
" California, 3-crown	.....	.....	8½	9	7	7¾	.....	.....
" " 4-crown	.....	.....	9½	10	8	8¼	.....	.....
" " seeded, 3-cr.	.....	.....	.....	11½	.....	10	.....	.....
" Malaga, Lon. layers	.....	.....	1 60	1 75	1 65	1 75	.....	.....
" Black baskets	.....	.....	1 90	2 00	1 80	1 90	.....	.....
" Blue baskets	.....	.....	2 00	2 25	1 90	2 25	.....	.....
" Dehesa clusters	.....	.....	3 00	3 25	2 75	3 00	.....	.....
" Royal clusters	.....	.....	4 00	4 50	3 50	4 00	.....	.....
" ¼-flats black baskets	.....	.....	.....	75	.....	.....	.....	.....
" ¼-flats blue baskets	.....	.....	.....	85	.....	.....	.....	.....
" ¼-flats Dehesa	.....	.....	.....	1 00	.....	.....	.....	.....
" S. Mal. Musc. lb. pkg.	.....	.....	.....	10	.....	.....	.....	.....
" Loose Musc. per lb	.....	.....	3½	4	.....	.....	.....	.....
Peaches, California, evap	.....	.....	12	14	.....	.....	.....	.....
Apricots " "	.....	.....	19	21	.....	.....	.....	.....

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	7	7¼	.....	.....	.....	.....
Smoked meats—								
Breakfast bacon	11½	12½	10½	11	.....	.....	.....	.....
Rolls	.....	9	8	8¼	9	10	.....	.....
Hams	12	13½	10½	11	11	13	.....	.....
Shoulder hams	.....	10	.....	8	8	8	.....	.....
Backs	.....	.....	10½	11	.....	.....	.....	.....

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	15 00	15 50	.....	14 00	14 00	15 00	.....	.....
" short cut	.....	.....	.....	15 50	15 00	16 00	.....	.....
Clear shoulder mess	.....	.....	.....	12 50	14 00	14 50	.....	.....
Plate beef	.....	.....	.....	11 50	14 50	15 50	.....	.....
Lard, tierces, per lb	.....	6½	.....	6¾	6¾	6¾	.....	.....
Tubs	6¾	7	.....	7¼	7¼	7½	.....	.....
Pails	7	7¼	.....	7½	7½	7¾	.....	.....
Shortening, in 60-lb. tubs	.....	.....	7½	7¾	.....	7¼	.....	.....

YOU WILL NEED

LILY WHITE GLOSS STARCH . . .

IN TOY TRUNKS FOR

. . . CHRISTMAS TRADE

HOW IS YOUR STOCK?

The Brantford Starch Co., Limited

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	.....	24	23	28	25	30	.....	.....
Old Government Java	.....	27	22	30	25	30	....	.....
Rio	.....	10	7½	8	12	13	.....	.....
Santos	.....	.....	8	12	.....	.....	.....	.....
Plantation Ceylon	.....	29	26	30	29	31	.....	.....
Porto Rico	.....	.....	22	25	24	28	.....	.....
Gautemala	.....	.....	22	25	24	26	.....	.....
Jamaica	.....	18	15	20	18	22	.....	.....
Maracaibo	.....	13	13	16	13	15	.....	.....

NUTS

Brazil	.....	....	.....	13	8½	9	... ..	.....
Valencia shelled almonds	28	30	25	30	22	25	.....	.....
Tarragona almonds	.....	.....	.....	14	13	15	.....	.....
Formegetta almonds	.....	.....	.....	13	.....	.....	.....	.....
Jordan almonds	.....	.....	35	40	.....	.....	....	.....
Peanuts (roasted)	6½	9½	9	10	9	10	.....	.....
" (green)	5½	8	7	9	.....	.....	.....	.....
Cocoanuts, per sack	.....	3 00	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	14	14½	.....	14	9	12	.....	....
Marbot walnuts	10½	11	10½	11	9	10	.....	.....
Bordeaux walnuts	.....	....	.....	9	9	10	.....	.....
Sicily filberts	.....	.....	.....	10	9	10	.....	.....
Naples filberts	.....	.....	10	11	10	11	.....	.....
Pecans	.....	.....	10	11	12	14	.....	.....
Shelled Walnuts	.....	.....	23	25	.....	.....	.....	.....

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00	....	.....
Sal soda, per bbl	70	75	70	80	85	90	....	.....
Sal Soda, per keg	95	1 00	95	1 00	90	1 00	.....	.....
Granulated Sal Soda, per lb	.....	.....	.....	1	.....	.....	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	15	.....	16	14	15	.....	.....
" in 5-lb. cans	14	17	14	16	15	16	.....	.....
" whole	11	12	...	14	12	13	.....	.....
Pepper, white, ground, in kegs, pails, boxes	20	23	18	24	24	26	.....	.....
" " 5-lb. cans	20	23	20	26	20	22	.....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	19	25	22	25	20	25	.....	.....
Cloves, whole	12	30	14	35	15	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	20	40	20	40	15	20	.....	.....
Cream tartar, French	.....	25	24	25	20	22	.....	.....
" " best	.....	28	25	30	25	30	.....	.....
Allspice	13	17	13	16	16	18	.....	.....

WOODENWARE

Pails, No. 1, 2-hoop	.....	.....	.....	1 90	.....	1 90	.....	.....
" " 3-hoop	.....	.....	.....	2 05	.....	2 05	.....	.....
" half, grained	.....	.....	.....	1 75	.....	1 75	.....	.....
" quarter, jam and covers	.....	.....	1 20	1 45	.....	1 45	.....	.....
" candy, and covers	.....	.....	2 70	3 20	.....	3 20	.....	.....
Tubs, No. 0	.....	.....	.....	11 00	.....	11 00	.....	.....
" " 1	.....	.....	... ..	9 00	.....	9 00	.....	.....
" " 2	.....	.....	.....	8 00	.....	8 00	.....	.....
" " 3	.....	.....	.....	7 00	.....	7 00	.....	.....

PETROLEUM

	Montreal. Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	...	19	19½	.... .	.....
Sarnia water white	12	13	.....	18	20	20¼	.....	.... .
Sarnia prime white	.....	.....	.....	16½	.....	.....	.....	.....
American water white	17	17½	.....	19½	21	21¼	.....	.....
Pratt's Astral	18	19	.....	20	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	13	60	12	60	11	55	.....	.....
Caddies Paking, Kaisow	17	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	30	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	...
Pekoes	20	30	20	30	30	35	.....	.....
Pekoe Souchong	17½	40	17	35	17	35	.....	.....
China Greens—								
Gunpowder—Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Pingsueys—								
YoungHyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	... ..	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	18	16	18	.....	... ..	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good Medium	22	24	22	24	.....	.....	.....	.....
Medium	18	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	10	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	18	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 30	3 40	3¾	3¾	3 25	3 40	.....	.....
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5¼	6	5	6	.....	.....
Imperial Seeta	.....	.....	4¾	5¼	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4¾	4	5	.....	.....
Java, extra	.....	.....	6	6¾	6	7	.....	.....
Sago	3¾	4½	4	4¾	5	6	.....	.....
Tapioca	3¾	4½	4¾	5	5	6	.....	.....
Macaroni, dom'ic, per lb., bulk	.....	.....	.....	7½	.....	.....	... ..	.....
" imp'd, 1-lb. pkg., French	.....	.....	9	10	.....	.....	.....	.....
" " " Italian	.....	.....	11	12½	.....	.....	.....	. ..

QUANTITY BUYING FOR THE HOLIDAYS.

By Ernest W. Miller, in Grocery World.

ONE special feature of this subject manifests itself prior to the holiday trade or season. How much? How little? And what shall I buy?—is every grocer's predicament at the threshold of the holiday season.

Sometimes it is his nightmare—sometimes the last attack is the worst—the one after the holiday season, especially when he has overbought and has a large stock to carry over.

"Well, but we must have enough," he says. "It creates a bad impression to be seasons or where he has an established trade.

It is not necessary if the merchant has a good memory; but the writer would like to see a merchant who can always trust his memory.

But we must have a tremendous stock, make a big show, or else we are not in it. Not so many years ago, the grocer did not deal so extensively in these grocery specialties; his stock consisted of regular staples, as staple after the holiday season as before. But things have changed now. In most, or

It also tends to reduce the price on these goods. Prices down once are difficult to get up. It also injures the general confectionery stores, or the novelty stores, whose annual business the whole year pertains to these goods principally. If these goods are carried over, those of a perishable nature depreciate in quality, and those of a fancy nature go out of style.

My advice is if you have to carry any stock over; that is, if you don't sell all before the holiday season is over, cut it down in price, unload quick; the first loss is the easiest to bear. Better not buy so heavily; rather sell out completely and not have enough than to carry over stock.



A PLACER-MINING CREEK IN BRITISH COLUMBIA.

out of this and that, especially when it is so staple and in so great a demand. But I must buy, and if I wait prices will go up. The salesmen say so [and I guess it is so (?)]. But if I do buy, prices will come down. Seems gloomy, doesn't it?"

But, there is a way out of all troubles. One excellent method is to keep a memoranda of past experience, stating how much and what you bought last season. The memoranda could go into details, giving kind, quantity; what sold well; what did not sell; what was carried over; what paid a good profit. However, this is only practical where the merchant has been in business at the same stand several successive

many grocery stores, now you will find great quantities of candy, nuts, fruit, sometimes toys or fancy articles of glass or china. I know of stores where the annual volume of business is from $20,000 to $30,000 per year, handling in a retail way as much as 3,000 to 4,000 lb. of nuts, the same of candy and a great variety of fancy articles that they do not carry at any other time. They make a special sale, give presents, advertise in every way, giving these goods the preference in space in the store, and have a very large sale. But the evil of this is, that sometimes they buy too heavily and "get stuck," and the goods carried over are perishable and dead stock.

There is not always so much made in quantity buying as the salesman would make you believe. For example, the price of seeded raisins is 10c. per lb.; 36 lb. to the case; in 5-case lots, 9¾c.; this is an apparent saving of 45c. on the lot; but, it one is carried over, you have one case on your hands; you will be out just the cost of one case; or if sold at half price half the value. Better pay the long price and only buy as you need the stock. This will be safer with goods of a perishable nature. The merchant will make money and not injure his competitor by unloading at half price the surplus stock. The margin of profit is not so great that he can afford to throw away 20

WE WISH ALL

A Happy and Prosperous New Year.

H. P. ECKARDT & CO., Toronto.

per cent. of the total purchase. Sometime ago I knew of an actual circumstance connected with syrup buying in five-barrel lots. The town was wild over cheap syrup. One merchant bought five barrels, another or others bought only one barrel. The syrup was sold at 3 cents per quart, some at 4 cents per quart.

The people soon had enough. After the excitement was past, the demand ceased, the one barrel buyer was sold out, but the five-barrel buyer had four barrels on his hands to sell at the immense sum of 4½c. per gallon.

But the salesman will say the bargain cannot be duplicated. I am glad that some cheap stuff cannot be duplicated. I was never afraid of getting too little, rather cautious about getting too much. I know that profits are cut down considerably by the evil of overbuying.

But then there are some advantages in quantity buying; for example, I know of an instance of it taking two years for a grocer to sell one case of a certain brand of baked beans. The salesman induced him to buy a 25-doz. lot at 10c. per doz. rebate. The grocer did so, and sold 50 doz. the first year. When a grocer is loaded down he will push his goods. He must get his money out of the stock, but the article must be first-class and of good reputation. Again, this quantity buying will eventually push a grocer into the wholesale business, and that gives his employes a chance to succeed him. Nearly all of our wholesale grocers were one day small retailers.

Another advantage of buying heavily of special goods for the holiday season is that it brings many people into your store that never came before, thereby giving you a better trade following the holiday season.

To conclude upon this subject of quantity-buying, I would suggest several rules of simple "horse sense":

First—Buy a well-known article.

Second—Buy it at the lowest possible cash price; sell at a legitimate profit.

Third—Advertise it well.

THE WORLD'S SUGAR.

TWO-THIRDS of the world's sugar is now produced from beets. Prior to 1871-72 the world's production of beet sugar had never reached 1,000,000 tons; in the present crop year it is, according to latest estimates, 5,510,000 tons. while the cane sugar crop, which, in 1871-72, was 1,599,000 tons, is in the present year 2,904,000 tons. Thus cane sugar production has scarcely doubled during the period under consideration, while that from beets has more than quintupled. Meantime the price has fallen more than one-half, the average cost in foreign countries of all sugar imported into the United States in the fiscal year 1872 being 5.37c. per lb., and in 1899 2.39c. per lb.

These facts are shown by a tabulation prepared by the Treasury Bureau of Statistics in response to the demands for information regarding sugar production which have followed the meeting of Congress, and the prospective consideration of matters relating to the sugar-producing islands which have recently come into closer relations with the United States.

No development of the world's production of foodstuffs has been more rapid or striking than that with reference to beet sugar. In 1854-55, the total beet sugar crop of the world was but 182,000 tons; by 1864-65 it had reached 536,000 tons; in 1874-75 it was 1,219,000 tons; in 1884-85, 2,545,000 tons; in 1894 95, 4,792,793 tons, and in 1899-1900, 5,510,000 tons. In 1854-55 beet sugar formed 13 per cent. of the world's total sugar crop, and in 1899-1900 it formed 66 per cent.

Thus, the sugar-producing area of the world has, in less than a half-century, been shifted from the tropics northward, and the farmer of the temperate zone has shown his ability not only to compete with the low-priced labor of the tropics, but in doing so to reduce by one-half the cost of the article produced.

The following table shows the world's production of beet and cane sugar, respectively, and the grand total in each year from 1872 to 1899, also the average price of sugar in foreign markets, the figures of cane sugar production being those of Willett & Gray, of New York, beet sugar those of Licht, of Europe, and those relating to price being obtained from statements supplied by importers into the United States of the cost in foreign countries of the sugars which they import. The figures relating to production are the crop years, those of price fiscal years. The statements of quantity in each case are in tons, 000's omitted:

Years.	Beet.	Cane.	Total.	Price, cents.
1871-72	1,020	1,599	2,619	5 37
1872-73	1,210	1,793	3,003	5.35
1873-74	1,288	1,840	3,128	4.95
1874-75	1,219	1,712	2,931	4.35
1875-76	1,343	1,590	2,933	4 04
1876-77	1,045	1,673	2,718	4.91
1877-78	1,419	1,825	3,244	5.06
1878-79	1,571	2 010	3,581	4.16
1879-80	1,402	1,852	3,244	4.18
1880-81	1,748	1,911	3,659	4.41
1881-82	1,782	2,060	3,842	4.41
1882-83	2,147	2,107	4,254	4 37
1883-84	2,361	2,323	4,684	3.61
1884-85	2,545	2,351	4,896	2.67
1885-86	2,223	2,339	4,562	2 84
1886-87	2,733	2,345	5,078	2.50
1887-88	2,451	2,465	4 916	2 75
1888-89	2,725	2,263	4 988	3.21
1889-90	3 633	2,069	5,702	3.28
1890-91	3,710	2,555	6,265	3.03
1891-92	3,501	2,852	6,353	2.93
1892-93	3,428	3,045	6,473	3.09
1893-94	3,890	3,490	7,380	2.92
1894-95	4,792	3,530	8,322	2.15
1895-96	4,315	2,830	7,155	2.29
1896-97	4 954	2,864	8,818	2.01
1897-98	4 372	2,898	7,770	2.55
1898-99	4,977	2 995	7,973	2 39
1899-1900	5,510	2,904	8,414	....

NEW FIRMS STARTING.

Henry Pullan has opened a grocery store in Ottawa.

Charles Chesley has opened as grocer in Westville, N.S.

John H. Bertram is opening as pork dealer in Halifax.

Burney & McCarthy have started as grocers in North Sydney, N.S.

SALESMEN WANTED all over Canada to sell Pratts Foods. Liberal commission. Apply to ROBERT GREIG, 29 Melinda Street, Toronto. (52)

EDDY'S

PARLOR MATCHES

contain no Brimstone and produce a *quick, sure "LIGHT"* every time, without the sometimes objectionable fumes arising from the common sulphur match.

INDURATED FIBRE WARE

Tubs, Pails, Washbasins, etc. have become household necessities. Being *lighter, cleaner* and *more durable,* they are rapidly superseding the ordinary wooden articles for domestic use.

EDDY'S

WARES

ARE

FOR SALE
BY ALL FIRST CLASS DEALERS.

DEALERS! See that you are fully stocked.

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Quebec,	Hamilton,	Kingston,	London,	St. John, N.B.
Halifax,	Winnipeg,	Victoria,	Vancouver,	St. John's, Nfld.

SOME OF THE REQUIREMENTS OF A SUCCESSFUL SALESMAN.

TO my mind there are five requirements which the successful salesman must possess, writes W. H. Fuller, in Michigan Tradesman.

1. Thorough knowledge of the article to be sold.

2. Discretion or judgment.

3. Application and adaptability.

4. Fair treatment in all things and to all people.

5. Confidence between the house and the salesman.

Under these headings I would discuss the subject as follows :

1. A thorough knowledge of the article sold requires that the salesman should know what the article should do to fulfil its duties to aid or benefit mankind ; he should be able to tell its origin or of what it is composed, or how it is constructed, in a clear and intelligent manner.

2. Discretion or judgment enables him to compare with those of his competitors the articles he has for sale, and show their superior points of merit. He should be able to judge whether a merchant could use his wares to advantage, and also decide if the merchant whom he hopes to sell would be of an advantage or benefit to his goods ; for it is a fact that men whom we say are "wideawake" or "hustlers" will take an article of little or no merit and make a success of it, while others without energy or push will make no progress with an article of decided merit, but, in many cases, a failure of it.

3. By application and adaptability is meant that the salesman should apply his efforts steadily, daily and hourly. In no walk of life is the man successful who works part of the time and loiters the remainder, or who works one day and neglects his business the next.

Then, also, he must adapt himself to circumstances and conditions. Sometimes he finds the merchant has given a competitor an order, and, therefore, needs nothing in his line at that time. Then a salesman gets angry and tries to make the merchant "sorry of his bargain" by traducing his competitor or his house, or by quoting him prices as baits that are below market price or value, and such as his house would not authorize or accept ; this is bad practice and bad policy. When such an emergency arises he should make the best of the situation gracefully and hope for better results next time.

4. Fair treatment in all things and to all people implies that a salesman should fairly and honestly represent his line and his house at all times and in all places. Too many men fail to realize, from their appearance or actions, what value or reliance the merchant or public places in them or their houses. If a man is found untruthful, deceitful, negligent or careless in business, people are very apt to say, "Well, that house is not reliable, or they would not employ such a man."

A salesman should not promise a merchant an extra price, extra terms, or an inducement of any kind, no matter how small, without intending to fulfil it. If a merchant, friend or brother traveler is promised anything, the agreement should be carried out to the letter ; or, if any change is made, it should exceed, but in no case prove less than was promised.

A salesman should be honest with himself and his house. I remember meeting a new man, a competitor of mine, particularly. He was selling goods manufactured in a town in Iowa. It was his second season out, and he was a successful salesman, and his house exceedingly prosperous, because, where he had sold the merchant an article the previous year, he was this year selling him two, three, or even ten of the articles. From this point of view he was a success, but from other points he was a failure. First, because he was selling an article, claimed to be equalled by none, at a cut price. Second, when he was selling these merchants two, three and ten times as many goods as the previous year, he was only selling them from 25 to 50 per cent. of the goods they needed of like kinds to supply their trade. Third, his factory made eight different kinds of machines, and this self-supposed successful man was only selling two, or not to exceed three, of the kinds of goods manufactured by his house. A man who is a success as a salesman for a house must sell all of the different goods handled by that house, and must be able to supply the merchant with all, or the larger per cent. of them needed in his trade.

5. Confidence between the house and salesman. A house should employ no man whom they cannot trust and feel that he is working for them as well when he is out of sight (so to speak) as if he was in sight all of the time in their office. Also, a traveler should never be out of sight of his house, or, in other words, the house should know where he is each day. He should communicate with the house often and freely, and, if to secure an order it becomes necessary to exceed instructions from the house, they should be told all of the reasons ; and the house should grant them, if there is any profit in the order, for often small orders taken under adverse circumstances lead to good and profitable trade.

Then, the salesman who looks after the small order with care and attention, as well as the large one, is generally the man who, at the end of the year, will foot up his sales in large numbers, and will also find a goodly per cent. of profit in his work—both for himself and the house.

Along this line of thought might also be placed the individuality of the house, the credit man and the salesman. Oftentimes you will find a salesman who thinks that he, and he alone, is responsible for big trade and good results. Then the credit man throws himself a bouquet, and says it is all his work that has made the house a success. And then sometimes the house or manager says : "We sell the goods, and we can send any salesman out and get our usual business." Success depends on the confidence each one has in the other, and all should work together as though members of one family and put the earnings in the large "jack pot," and in the end all are justly proud and can say : "We are successful, and each tried to do his share."

OBJECT LESSON.

"Young man," asked the proprietor of the store, who was making the rounds of the various departments, "how can you afford to dress so elaborately and expensively on the salary we pay you ?"

"I can't," gloomily answered the salesman. "I ought to have more salary."—Chicago Tribune.

A STARCH COMPANY'S CAPITAL.

The last number of The Canada Gazette gives notice that supplementary letters patent have been issued under date of December 19, whereby the capital stock of the Edwardsburg Starch Co., Limited, is increased from $300,000 to $500,000.

ENLARGING THEIR STORE.

Toth & Gunther, general merchants, Milverton, have found it necessary, on account of increase of business, to knock the rear wall out of their large store and build a large addition, which they will use as a millinery department and also for their stock of furnishings and clothing.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

Choice Eleme Figs, Table Raisins

and other Christmas lines clearing out at reduced prices, preparatory to stock-taking.

WARREN BROS. & CO.
TORONTO.

Seeded Raisins

Freshly done after you send in your order.
Quality guaranteed second to none.
Write for quotations to

The Acme Fruit Cleaning Co.
128 Queen Street, **MONTREAL.**

THE RUBLEE FRUIT CO.
LIMITED.
IMPORTERS OF FOREIGN AND DOMESTIC GREEN AND DRIED FRUITS, NUTS, Etc
151 Bannatyne St., WINNIPEG, MAN. 12th St., BRANDON, MAN.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

Ready Lunch Beef

A SELLER THE YEAR ROUND!

Nothing nicer for Luncheon at any time.



WHISKY
IS THE
BEST!!
BAR NONE.

Most Excellent Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.

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		Old Scotch Whisky	" "
Cockburn & Co.,	Leith,	Glen Orme	
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		Special Liquor Whisky	

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GET OUR PRICES BEFORE BUYING.

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WINNIPEG, MANITOBA.

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Fruits, Cured Meats

PICKLED, DRY AND SMOKED FISH

Consignments and Correspondence Solicited.

BRANCHES AT:
Vancouver,
Victoria,
Nelson,
Rossland,
B.C.

HE MADE THE WEIGHT EXACT.

THE small grocer has to calculate pretty closely in order to wear diamonds regularly, and sometimes the habit of careful figuring which the business creates becomes so much of a second nature that the small grocer gets a reputation for meanness among the neighbors. This is not always deserved, remarks an exchange. It may not have been, even in the case o the small grocer whom the contractor observed the other day, but it does seem that he overdid the thing a little. The contractor was working in a place near the outer edge of the city, where the shops are scarce, and, during the morning, so he says, he happened to feel the need of chewing gum, so he went into the small store of the small grocer, where he found the dealer making a sale of chocolate creams to a very small girl who had but five cents. The chocolate creams were of the sort that sell by the bucket for an absurdly small price, and, according to the contractor's estimate, there must have been a large profit even in the limited transaction between the small grocer and the very small girl. The child was to get a quarter of a pound for her five cents. The small grocer picked up a handful of chocolate creams and threw them into the scales. They were just a shade over weight. He took out one of the pieces of candy, and the remainder was just a shade under. He looked at the scales a moment, then bit off half of the chocolate cream which he held in his hand, devoured it with relish, and tossed the other half back into the scale-pan, which then exactly balanced. The very small girl made no comment. She probably felt that she was lucky to get the fragment.

TEA BY OVERLAND ROUTE.

Although Indian and Ceylon growers have made strenuous efforts to gain a market in Russia, it would appear that prejudice in favor of Chinese tea is their strong enemy. The Russian scoffs at innovation, and believes firmly in the tea which comes from China overland. Although, in recent years, much of the tea consumed in Russia has made the sea voyage from Chinese ports to Odessa on the Black Sea, Russians maintain that tea transported by sea loses much in flavor and quality. In consequence of this, the largest tea merchants still continue to receive the bulk of their stock by the overland route. Early in January the caravans arrive in Tomsk. Between the first and the twentieth of the month 19,000 sledges full of tea are expected, each sledge containing five packages of about 130 lb. each. The tea is packed, not in cases, but in stiffened oxhides. Five sledges are tied together and drawn by one horse. The last sledge of each group contains hay and barley, which the horse of the next group quietly munches as he travels. In consequence of this arrangement the caravans lose no time. From the Chinese tea-growing districts to Tomsk is a year's journey by caravan.—Grocers' Journal, London.

A DEBTOR'S INFLUENCE.

A Brooklyn grocer had been writing letters at least six times a month to a party who owed him money. He had got neither reply nor money.

One day by accident he met his debtor on the street and spoke thus :

"Didn't you get my letters about that money you owe me?"

"Yes I did."

"Well, why in thunder didn't you answer them, or pay up what you owe?"

"Well, to tell you the truth, your letters were a great pleasure to me—they were so finely worded and phrased, you know, that I could not bring myself to answer them for fear they would stop coming."

And he passed on to catch a trolley bound for Manhattan.—Retail Merchants' Advocate.

TOO MANY MISSING ARTICLES.

A janitor in a Northern Michigan school threw up his job the other day, according to an exchange. When asked what was the trouble he answered : "I'm honest and I won't stand being slurred. If I find a pencil or handkerchief about the school, I hang it up. Every little while the teachers or someone that is too cowardly to face me gives me a slur. Why, a little while ago I saw written on the board, 'Find the common multiple.' Well, I looked from cellar to garret and I would not know the thing if I met it on the street. What made me quit the job? Last night in big writin' on the blackboard it said, 'Find the greatest common divisor.' Well, I says to myself, both them darned things are gone now, and I'll be blamed for swipin' 'em, so I'll quit."

AS THE ENGLISH DO IT.

Several new ways of adulterating coffee have lately come to light in England, according to an exchange. One grocer, by coating the berry with sugar, raised the weight from 5 per cent. to 10 per cent., and got a shilling a pound for what otherwise would have brought about two pence. The berry itself is ingeniously imitated in Germany by a treatment of maise, and it is said that the imitation is so good that even on close scrutiny it is hard to distinguish from the genuine berry.

SMOKING

TOBACCO

POPULARITY is the proof of merit, and no brand of tobacco has ever achieved popularity so quickly as

EMPIRE

- - IN - -

5, 10, AND 15 CENT PLUGS.

EMPIRE costs you only 36 cents, and pays a good profit.

EMPIRE is well advertised.

EMPIRE is selling well in almost every store from Halifax to Dawson City.

EMPIRE is *a big plug* for *little money.*

Made by the

EMPIRE TOBACCO CO., *Limited*

Granby, Que.



PURE FRUIT JAMS are what your customers want.

A little higher in price? Yes!

but then, they are

SOUTHWELL'S

FRANK MAGOR & CO., 16 St. John Street, MONTREAL.

Price List on Application. Agents for Canada.

Carr & Co.'s English Fancy Biscuits

BY AUTHORITY

The founder of this company was the inventor and original manufacturer of **MACHINE-MADE BISCUITS.** We are still to the fore in biscuit-making, and enjoy the distinction of

BISCUIT MAKERS TO H.M. THE QUEEN

Our Royal Warrant is dated May 8, 1841, ten years after the establishment of the business. We are, therefore, the oldest house in the trade.

CARR & CO., Limited, CARLISLE, ENG.

Canadian Agents:
FRANK MAGOR & CO.,
16 St. John St., Montreal.

For British Columbia:
C. E. JARVIS & CO.,
Vancouver, B.C.

Current Market Quotations for Proprietary Articles

Dec. 28, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case, per doz	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases, per doz	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	45
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

OCEAN WAVE BAKING POWDER.

	per doz
No. 10, 5-ounce Cans, round or square, 4 doz. in case	$0 75
½-lb. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only, ½ and 1 doz. cases	5 75
5-lb. Cans, round only, ½ and 1 doz. cases	9 00

BLACKING



P. G. FRENCH BLACKING

	per gross
No. 4, ¼ s. bxs	$4 00
" 6, ½ "	4 50
" 8, ½ "	7 50
" 10, ¼ "	8 25
" 10, Jet Enamel	8 25

CARR & SONS. per gross

No. 2—¼ gross boxes	2 70
No. 4—¼ gross boxes	5 75
No. 5—¼ gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50

	per doz
No. 5 Spanish Blacking ¼ gross cases	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
[illegible] Seed, 40 lb. cases	0 06½

BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY	doz. net
Bamboo Handles, A, 4 strings	4 60
" " B, 4 strings	4 40
" " C, 3 strings	4 20
" " D, 3 strings	4 00
" " F, 3 strings	3 70
" " G, 3 strings	3 40
" " I, 3 strings	3 00

BISCUITS.

PEEK, FREAN & CO.

Metropolitan mixed	40 lb. tins 10c.
Florence Wafers	8 lb. tins 36c.
Venice Wafers	8 lb. tins 36c.
Florence Wafers	small tins $3.70 per doz

CARR & CO., LIMITED.

Frank Magor & Co., Agents,

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Fran Magor & Co., Agents.	per do
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35½

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00

Cocoa—

Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " "	0 30
Bulk in boxes	0 18
Royal Cocoa Essence, pkgs., per doz.	40

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14 lb. bxs.	0 24

Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	40
" ½'s, " "	4 50
" 1 lbs. " "	8 25
Homeopathic, ¼'s, 14 lb. boxes	
" ½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20

Benson's Prepared Corn

There is no adulteration in Benson's Prepared Corn—there is no **need** to adulterate because it has sold entirely on its merits as an absolutely pure Prepared Corn for over forty years. The delicacy of its flavor is almost proverbial.

Comparisons are made with Benson's Prepared Corn as the standard—you hear this everywhere—"It's just as good as Benson's." You know what "just as good" means—an endeavor to sell an inferior article for a lower price. Benson's Prepared Corn is the standard—forty years have proved it so beyond a question.

Edwardsburg Starch Co., Limited

Cardinal, Ont. **ESTABLISHED 1858.** Montreal, Que.

Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

CHEESE.

	Per Doz
MacLaren's Imperial—	
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER MITCHELL & CO.'S	
Excelsior Blend	0 32
Jersey "	0 29
Rajah "	0 20
Old Government Java	0 28 0 30
Maracaibo	0 18 0 20
West India	0 16 0 18
Rio, choice	0 12

CLOTHES PINS.

BOECKH BROS. & CO.	
Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25
Crown Brand (Greig Mfg. Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 "Bottle "	6 00
4 "Glass Stop'r"	4 00
8 " " "	6 00





P. G. FLAVORING EXTRACTS	
8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz.	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

COX'S	
4's or quart size	1 10
8's or 2 quart size	2 20

INDURATED FIBRE WARE.

THE E. B. EDDY CO.	
½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 85
Wash Basins, flat bottoms	2 85
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz. Frank Magor & Co., Agents.	
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75
All the above in 1 lb. clear glass pots	



P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate, 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.	
Raspberry, Strawberry, Red Currant, Pineapple.	
1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06¾
7-lb. wood pails, 6 " " "	0 06¾
14-lb. wood pails, per lb.	0 06¾
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.	
5-lb. boxes, wood or paper, er lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	1 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.	
D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
In Jars—	
Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD Crown Brand—(Greig Mfg. Co.)			
	per gross.		per gross
Pony size	$7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.	
Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
½ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

ORANGE MARMALADE.

T. UPTON & CO.	
1-lb. glass jars, 2 doz. case, per doz	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.	
Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
GUELPH, ONT.

The "Star Brand"
—of—
Pails, Tubs, and General Woodenware is always reliable.



BOECKH BROS. & COMPANY
Selling Agents, **Toronto, Ont.**

WM CANE & SONS, Limited
Manufacturers, **NEWMARKET.**

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
118 King St. East, **TORONTO**

Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

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CANADIAN PRESS CLIPPING BUREAU,

505 Board of Trade Bldg., MONTREAL, QUE.
Telephone Main 1255.
26 Front St. West, Toronto. Telephone 2148.



Cow Brand Baking Soda

You will be found out if you attempt to sell bulk soda for "Cow Brand," as housekeepers once using cannot be mistaken about its quality, and besides the package is an ornament to your shelves, and affords a fair profit.

JOHN DWIGHT & CO.,
TORONTO, MONTREAL,
VICTORIA, B.C., HALIFAX, ST. JOHN, N.B., ST. JOHN'S, Newfoundland, QUEBEC.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY, DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by
THE EXPRESS ROLLER MILLS
WM. MACK, Proprietor. **CORNWALL, ONT.**

MONSOON
INDO-CEYLON TEA.

"HERE'S YOUR GOOD HEALTH,

Your families' good health, and may they live long and prosper."

If Rip Van Winkle had lived in this age the above toast would, no doubt, have been associated with

DELICIOUS MONSOON.

Wishing our many customers a happy and prosperous New Year,

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.



If You Want To . . .

SELL THE BEST — . . . SELL . . . . .

Dalley's Pure Fruit Extracts

Put up in popular sizes, 10 and 25 cent bottles.

These extracts are the purest, strongest and of the richest flavor of any extracts sold or imported into Canada. There are no extracts can compare with them as to quality. Send us a trial order and your customers will appreciate it.

. . . . . SOLD BY . . . .

The F. F. DALLEY CO., Limited, - HAMILTON, CANADA.

SODA.—COW BRAND



Case of 1 lbs. (containing 60 pkgs.), per box, $3.00
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.
Case of 1 lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00
Case of 5c. pkgs (containing 96 pkgs), per box, $3.00.

SOAP.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes 12 oz. each, and in Bars, 1 lb., 2 8-16 lb., and 3 lb. Quotations furhished for "Ivory Bar" and other grades of soap on application.



1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.



A. P. TIPPET & CO., AGENTS
Maypole Soap, colors per grs. $10.30.
Maypole Soap, black, per grs. $15.30.
Oriole Soap, per gross, $10.20.

Gloriola Soap, per gross 12 00
Straw Hat Polish, per gross 10 20

STARCH.

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package 0 07½
Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.





EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb
No. 1 White or Blue, 4-lb. cartons	0 05¾
No. 2 " " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters...	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, lar. crystals	0 06
Benson's Satin, 1-lb. cartons.....	0 07½
No. 1 White, bbls. and kegs.....	0 04½
Benson's Enamel, per box.....	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn.....	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....	0 07½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs.,	0 08
	6-lb. boxes, sliding covers	
	(12-lb. boxes each crate)	0 08½
PURE—40-lb. boxes 1-lb. pack.....		0 07
" 48-lb. " 16 3-lb. boxes..		0 07
For puddings, custards, etc.		
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages.....	07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss.....	0 7½
	Pure	0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 4½
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05¼
4 lb. canisters, cases 48 lbs	0 5¼
Bbls., 175 lbs.....	0 04½
Kegs, 100 lbs.....	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in case ..	0 07
Kegs, extra large crystals, 100 lbs	0 06

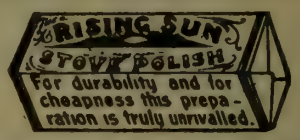


Brantford Gloss—
1 lb. fancy boxes cases 36 lbs.....07½
Canadian Electric Starch—
40 packages in case 3 00
Celluloid Starch—
bxs. 45 cartons per case..... 3 50
Culinary Starch—Chal-Prep. Corn—
1 lb. packgs. boxes 40 lb 0 04½
No. 1 Pure Prepared Corn—
1-lb. pkgs., boxes 40 lbs.....0 06

STOVE POLISH.



No. 4—3 dozen in case (net cash).. 4 50
6—3 dozen in case " " .. 7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs..	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes...	10 00
Sun Paste, 5c. size, ¼ gross boxes....	5 00





Tiger Stove Polish, ¼ gross boxes, large per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles.....	1 00
" " 6 oz. bottles.....	1 25
Boston Brunswick Black, 8 oz. bot's..	1 75

TEAS.



SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's.....	0 20	0 25
½'s	0 21	0 26
Green Label, 1s and ½s.....	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s...	0 30	0 40
Red Label, 1s and ½s.....	0 36	0 50
Gold Label, ½s.....	0 44	0 60

Terms, 30 days net.



Ceylon Tea, in 1-lb. and ½-lb lead packages black or mixed.

Black Label, 1-lb., retail at 25c.....	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c.....	0 22
Green Label " 40c.....	0 28
Red Label " 50c.....	0 35
Orange Label, retail at 60c.	0
Gold Label, " 80c.	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

Ceylon in lead packages

	Wholesale	Reta
Label, 1-lb. and ½'s.....	0 35	0 50
Lab el, 1-lb. and ½'s....	0 28	0 40
Green Label, 1-lb.....	0 18	0 25
Green Label, ½'s.....	0 19	0 25
Japan, 1's.....	0 19	0 25

RAM LAL'S lead packages.



Cases, each 60 1-lbs.....	....	0 35
" " 60 ½-lbs.....	....	0 [illegible]
" " 30 1-lbs.....		
" " 120 ⅛-lbs	....	0 36



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's.....	0 18½	0 25
Blue Label, ½'s.....	0 19	0 25
Orange Label, 1's and ½'s....	0 21	0 30
Brown Label, 1's and ½'s....	0 28	0 40
Brown Label, ¼'s.....	0 30	0 40
Green Label, 1's and ½'s....	0 35	0 50
Red Label, ½'s.....	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Smoking—	
Empire, 3's, 4½ and 9's.....	0 36
Royal Oak, 2 x 3, Solace, 8s.....	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.).....	0 39
Patriot, 2 x 6, Navy 5s.....	0 41
Old Fox, Narrow 12s.....	0 44
Free Trade, 8s.....	0 44
Snowshoe, 10⅝ oz. bars, spaced 8s, (12 to the lb).....	0 44
Snowshoe, pound bars, spaced 6s.....	0 44

WOOL SOAP.

SWIFT & CO., CHICAGO.

Wool soap, 100 10-oz. bars to box.... $7 75
Wool soap, 100 6-oz. bars to box 4 75

WOODENWARE.

THE E. B. EDDY CO.		per doz
Washboards, X	....	1 70
" XX	....	1 90
" Waverly	....	2 10
" Planet.....	....	2 00
" Special Globe..	....	2 10
" Solid Back Globe	....	2 20
" Electric Duplex..	....	3 00

Matches—	5-Case Lots.	Single Case
Telegraph	$3 70	$3 90
Telephone	3 55	3 75
Tiger	3 45	3 65
Telephone (½-gross).....	3 70	3 90
Empire, (slide box)	3 50	3 60
Safety, Capital	3 00	3 10
Parlor, Eagle, 200 s.....	1 50	1 60
" " 100's.....	1 70	1 80
" Victoria.....	2 75	2 85
" Little Comet.....	2 00	2 10
Flamers.....	2 60	2 70
" (wax stems).....	3 70	3 80

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 65
" Improved Globe.....	1 70
" Standard Globe	1 80
" Solid Back Globe	1 90
" Jubilee (perforated)....	2 45
" Crown.....	1 50
F.o.b. Toronto.	
Matches, Kodak, per case (10 gross in case).....	3 50

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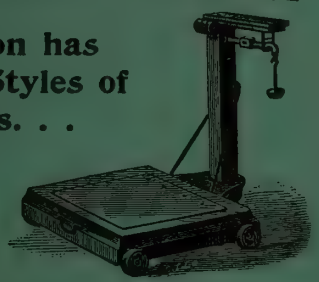
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